

NETFLIX INC  
Form SC 13G  
February 12, 2003

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OMB APPROVAL

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

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**SCHEDULE 13G**

**Under the Securities Exchange Act of 1934**

**(Amendment No. )\***

**NETFLIX, INC.**

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(Name of Issuer)

**Common Stock, par value \$0.001 per share**

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(Title of Class of Securities)

**64110L 10 6**

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(CUSIP Number)

**December 31, 2002**

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(Date of Event Which Requires Filing of This Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

Rule 13d-1(b)

Rule 13d-1(c)

Rule 13d-1(d)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 ( Act ) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

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CUSIP No. 64110L 10 6

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1. Names of Reporting Persons.

I.R.S. Identification Nos. of above person(s) (entities only)

**REED HASTINGS**

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2. Check the Appropriate Box if a Member of a Group (See Instructions)

(a)

(b)

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3. SEC Use Only

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4. Citizenship or Place of Organization

**UNITED STATES OF AMERICA**

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5. Sole Voting Power

Number of

Shares **3,150,760**

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Beneficially 6. Shared Voting Power

Owned by

Each 7. Sole Dispositive Power

Reporting

Person **3,150,760**

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With: 8. Shared Dispositive Power

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9. Aggregate Amount Beneficially Owned by Each Reporting Person

**3,150,760 SHARES**

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10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions)

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11. Percent of Class Represented by Amount in Row (9)

**14%**

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12. Type of Reporting Person (See Instructions)

**IN**

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**Item 1.**

(a) Name of Issuer

Netflix, Inc.

(b) Address of Issuer's Principal Executive Offices

970 University Avenue

Los Gatos, CA 95032

**Item 2.**

(a) Name of Person Filing

Reed Hastings

(b) Address of Principal Business Office or, if none, Residence

970 University Avenue

Los Gatos, CA 95032

(c) Citizenship

United States of America

(d) Title of Class of Securities

Common Stock

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(e) CUSIP Number

64110L 10 6

**Item 3. If this statement is filed pursuant to §§240.13d-1(b) or 240.13d-2(b) or (c), check whether the person filing is a:**

- (a) .. Broker or dealer registered under section 15 of the Act (15 U.S.C. 78o).
- (b) .. Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c).
- (c) .. Insurance company as defined in section 3(a)(19) of the Act (15 U.S.C. 78c).
- (d) .. Investment company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8).
- (e) .. An investment advisor in accordance with §240.13d-1(b)(1)(ii)(E);
- (f) .. An employee benefit plan or endowment fund in accordance with §240.13d-1(b)(1)(ii)(F);
- (g) .. A parent holding company or control person in accordance with §240.13d-1(b)(1)(ii)(G);
- (h) .. A savings associations as defined in Section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813);
- (i) .. A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15 U.S.C. 80a-3);
- (j) .. Group, in accordance with §240.13d-1(b)(1)(ii)(J).

**Item 4. Ownership**

Provide the following information regarding the aggregate number and percentage of the class of securities of the issuer identified in Item 1.

- (a) Amount beneficially owned: 3,150,760 (includes 600,000 shares issuable pursuant to options to purchase common stock exercisable within 60 days of December 31, 2002)
  
- (b) Percent of class: 14%
  
- (c) Number of shares as to which the person has:
  - (i) Sole power to vote or to direct the vote 3,150,760 (includes 600,000 shares issuable pursuant to options to purchase common stock exercisable within 60 days of December 31, 2002)
  
  - (ii) Shared power to vote or to direct the vote 0
  
  - (iii) Sole power to dispose or to direct the disposition of 3,150,760 (includes 600,000 shares issuable pursuant to options to purchase common stock exercisable within 60 days of December 31, 2002)
  
  - (iv) Shared power to dispose or to direct the disposition of 0

*Instruction.* For computations regarding securities which represent a right to acquire an underlying security *see* §240.13d3(d)(1).

**Item 5. Ownership of Five Percent or Less of a Class**

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class of securities, check the following " ".

**Item 6. Ownership of More than Five Percent on Behalf of Another Person**

Not applicable.

**Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company or Control Person**

Not applicable.

**Item 8. Identification and Classification of Members of the Group**

None.

**Item 9. Notice of Dissolution of Group**

Not applicable.

**Item 10. Certification**

Not applicable.



**SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

February 4, 2003

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Date

/s/ REED HASTINGS

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Signature

Reed Hastings/Chief  
Executive Officer and  
President

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Name/Title