

HASTINGS REED

Form 4

March 21, 2019

**FORM 4**
**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
See Instruction  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

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(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**HASTINGS REED**

(Last) (First) (Middle)

**100 WINCHESTER CIRCLE**

(Street)

**LOS GATOS, CA 95032**

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading  
Symbol  
**NETFLIX INC [NFLX]**

3. Date of Earliest Transaction  
(Month/Day/Year)  
**03/20/2019**

4. If Amendment, Date Original  
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

☒ Director ☐ 10% Owner  
☒ Officer (give title below) ☐ Other (specify below)  
**CEO**

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
☒ Form filed by One Reporting Person  
☐ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transaction<br>Code<br>(Instr. 8) | 4. Securities Acquired (A) or<br>Disposed of (D)<br>(Instr. 3, 4 and 5) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|---------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|-------------------------------------------------------------------|
| Common<br>Stock                       | 03/20/2019                              |                                                             | M                                       | Amount<br>(1)<br>52,458                                                 | (A)<br>or<br>(D)<br>A \$ 6.3543 52,458                                                                             | D                                                                       |                                                                   |
| Common<br>Stock                       | 03/20/2019                              |                                                             | S                                       | 2,700<br>(1)                                                            | \$ 358.087<br>(2) 49,758                                                                                           | D                                                                       |                                                                   |
| Common<br>Stock                       | 03/20/2019                              |                                                             | S                                       | 3,144<br>(1)                                                            | \$<br>(3) 358.8794 46,614                                                                                          | D                                                                       |                                                                   |
| Common<br>Stock                       | 03/20/2019                              |                                                             | S                                       | 1,600<br>(1)                                                            | \$<br>(4) 360.3063 45,014                                                                                          | D                                                                       |                                                                   |
|                                       | 03/20/2019                              |                                                             | S                                       | 500 (1)                                                                 | D 44,514                                                                                                           | D                                                                       |                                                                   |

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|                 |            |   |                            |   |                               |           |   |
|-----------------|------------|---|----------------------------|---|-------------------------------|-----------|---|
| Common<br>Stock |            |   |                            |   | \$ 361.408<br><u>(5)</u>      |           |   |
| Common<br>Stock | 03/20/2019 | S | <u>5,236</u><br><u>(1)</u> | D | \$<br>362.2875<br><u>(6)</u>  | 39,278    | D |
| Common<br>Stock | 03/20/2019 | S | <u>7,444</u><br><u>(1)</u> | D | \$<br>363.3583<br><u>(7)</u>  | 31,834    | D |
| Common<br>Stock | 03/20/2019 | S | <u>4,248</u><br><u>(1)</u> | D | \$<br>364.1423<br><u>(8)</u>  | 27,586    | D |
| Common<br>Stock | 03/20/2019 | S | <u>2,926</u><br><u>(1)</u> | D | \$<br>365.1351<br><u>(9)</u>  | 24,660    | D |
| Common<br>Stock | 03/20/2019 | S | <u>1,800</u><br><u>(1)</u> | D | \$<br>366.3983<br><u>(10)</u> | 22,860    | D |
| Common<br>Stock | 03/20/2019 | S | 100 <u>(1)</u>             | D | \$ 366.94                     | 22,760    | D |
| Common<br>Stock | 03/20/2019 | S | 700 <u>(1)</u>             | D | \$<br>368.8543<br><u>(11)</u> | 22,060    | D |
| Common<br>Stock | 03/20/2019 | S | <u>2,100</u><br><u>(1)</u> | D | \$<br>369.8552<br><u>(12)</u> | 19,960    | D |
| Common<br>Stock | 03/20/2019 | S | 400 <u>(1)</u>             | D | \$ 371.15<br><u>(13)</u>      | 19,560    | D |
| Common<br>Stock | 03/20/2019 | S | <u>2,200</u><br><u>(1)</u> | D | \$<br>372.1527<br><u>(14)</u> | 17,360    | D |
| Common<br>Stock | 03/20/2019 | S | <u>4,900</u><br><u>(1)</u> | D | \$<br>373.3673<br><u>(15)</u> | 12,460    | D |
| Common<br>Stock | 03/20/2019 | S | <u>7,976</u><br><u>(1)</u> | D | \$<br>374.3202<br><u>(16)</u> | 4,484     | D |
| Common<br>Stock | 03/20/2019 | S | <u>4,279</u><br><u>(1)</u> | D | \$<br>375.1567<br><u>(17)</u> | 205       | D |
| Common<br>Stock | 03/20/2019 | S | 205 <u>(1)</u>             | D | \$<br>375.8366<br><u>(18)</u> | 0         | D |
|                 |            |   |                            |   |                               | 5,558,947 | I |

Common  
Stockby Trust  
(19)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transaction<br>Code<br>(Instr. 8) | 5. Number of<br>Derivative<br>Securities<br>Acquired (A)<br>or Disposed of<br>(D)<br>(Instr. 3, 4,<br>and 5) | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) |     | 7. Title and Amount<br>Underlying Security<br>(Instr. 3 and 4) |                    |                 |                                     |
|-----------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|--------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|-----|----------------------------------------------------------------|--------------------|-----------------|-------------------------------------|
|                                                     |                                                                       |                                         |                                                             | Code                                    | V                                                                                                            | (A)                                                            | (D) | Date<br>Exercisable                                            | Expiration<br>Date | Title           | Amount<br>or<br>Number<br>of Shares |
| Non-Qualified<br>Stock Option<br>(right to buy)     | \$ 6.3543                                                             | 03/20/2019                              |                                                             | M                                       |                                                                                                              | 52,458<br>(1)                                                  |     | 05/01/2009                                                     | 05/01/2019         | Common<br>Stock | 52,458                              |

## Reporting Owners

| Reporting Owner Name / Address                                | Relationships |           |         |       |
|---------------------------------------------------------------|---------------|-----------|---------|-------|
|                                                               | Director      | 10% Owner | Officer | Other |
| HASTINGS REED<br>100 WINCHESTER CIRCLE<br>LOS GATOS, CA 95032 | X             |           | CEO     |       |

## Signatures

By: Veronique Bourdeau, Authorized Signatory For: Reed  
Hastings

03/21/2019

\*\*Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Transaction made pursuant to duly adopted trading plan under Rule 10b5-1(c).

(2) This transaction was executed in multiple trades at prices ranging from \$357.50 to \$358.48. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

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(3) This transaction was executed in multiple trades at prices ranging from \$358.52 to \$359.32. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(4) This transaction was executed in multiple trades at prices ranging from \$359.73 to \$360.72. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(5) This transaction was executed in multiple trades at prices ranging from \$360.81 to \$361.74. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(6) This transaction was executed in multiple trades at prices ranging from \$361.85 to \$362.84. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(7) This transaction was executed in multiple trades at prices ranging from \$362.85 to \$363.82. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(8) This transaction was executed in multiple trades at prices ranging from \$363.85 to \$364.79. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(9) This transaction was executed in multiple trades at prices ranging from \$364.85 to \$365.59. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(10) This transaction was executed in multiple trades at prices ranging from \$365.85 to \$366.77. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(11) This transaction was executed in multiple trades at prices ranging from \$368.50 to \$369.31. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(12) This transaction was executed in multiple trades at prices ranging from \$369.50 to \$370.42. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(13) This transaction was executed in multiple trades at prices ranging from \$370.74 to \$371.70. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(14) This transaction was executed in multiple trades at prices ranging from \$371.76 to \$372.66. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(15) This transaction was executed in multiple trades at prices ranging from \$372.81 to \$373.80. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(16) This transaction was executed in multiple trades at prices ranging from \$373.81 to \$374.80. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(17) This transaction was executed in multiple trades at prices ranging from \$374.81 to \$375.77. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(18) This transaction was executed in multiple trades at prices ranging from \$375.82 to \$375.90. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transaction was effected.

(19) As Trustee of the Hastings-Quillin Family Trust

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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