

CLECO CORP  
Form 10-Q  
November 09, 2006

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

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**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

**For the quarterly period ended September 30, 2006**

**Or**

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

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**Commission file number 1-15759**

**CLECO CORPORATION**

*(Exact name of registrant as specified in its charter)*

**Louisiana**

*(State or other jurisdiction of incorporation or  
organization)*

**72-1445282**

*(I.R.S. Employer Identification No.)*

**2030 Donahue Ferry Road, Pineville, Louisiana**

*(Address of principal executive offices)*

**71360-5226**

*(Zip Code)*

**Registrant's telephone number, including area code: (318) 484-7400**

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**Commission file number 1-05663**

**CLECO POWER LLC**

*(Exact name of registrant as specified in its charter)*

**Louisiana**

*(State or other jurisdiction of incorporation or  
organization)*

**72-0244480**

*(I.R.S. Employer Identification No.)*

**2030 Donahue Ferry Road, Pineville, Louisiana**

*(Address of principal executive offices)*

**71360-5226**

*(Zip Code)*

**Registrant's telephone number, including area code: (318) 484-7400**

Indicate by check mark whether the Registrants: (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrants were required to file such reports) and (2) have been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether Cleco Corporation is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether Cleco Power LLC is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the Registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act)

Yes  No

Number of shares outstanding of each of Cleco Corporation's classes of Common Stock, as of the latest practicable date.

| <u>Registrant</u> | <u>Description of Class</u>    | <u>Shares Outstanding at October 31,</u><br><u>2006</u> |
|-------------------|--------------------------------|---|
| Cleco Corporation | Common Stock, \$1.00 Par Value | 57,488,574  |

**Cleco Power LLC, a wholly owned subsidiary of Cleco Corporation, meets the conditions set forth in General Instructions H(1)(a) and (b) of Form 10-Q and is therefore filing this Form 10-Q with the reduced disclosure format.**

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This combined Form 10-Q is separately filed by Cleco Corporation and Cleco Power. Information in this filing relating to Cleco Power is filed by Cleco Corporation and separately by Cleco Power on its own behalf. Cleco Power makes no representation as to information relating to Cleco Corporation (except as it may relate to Cleco Power) or any other affiliate or subsidiary of Cleco Corporation.

This report should be read in its entirety as it pertains to each respective Registrant. The Notes to the Unaudited Condensed Financial Statements are combined.

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GLOSSARY OF TERMS

References in this filing, including all items in Parts I and II, to “Cleco” mean Cleco Corporation and its subsidiaries, including Cleco Power, and references to “Cleco Power” mean Cleco Power LLC, unless the context clearly indicates otherwise. Additional abbreviations or acronyms used in this filing, including all items in Parts I and II are defined below:

| ABBREVIATION OR ACRONYM          | DEFINITION  |
|----------------------------------|---|
| 401(k) Plan                      | Cleco Power 401(k) Savings and Investment Plan  |
| Acadia                           | Acadia Power Partners, LLC and its 1,160-MW combined-cycle, natural gas-fired power plant near Eunice, Louisiana, 50% owned by APH and 50% owned by a subsidiary of Calpine |
| Amended EPC Contract             | Amended and Restated EPC Contract between Cleco Power and Shaw Constructors, Inc., executed on May 12, 2006, to engineer, design, and construct Rodemacher Unit 3.          |
| APB                              | Accounting Principles Board   |
| APB Opinion No. 12               | Omnibus Opinion-1967  |
| APB Opinion No. 18               | The Equity Method of Accounting for Investments in Common Stock   |
| APB Opinion No. 25               | Accounting for Stock Issued to Employees  |
| APB Opinion No. 29               | Accounting for Nonmonetary Transactions   |
| APH                              | Acadia Power Holdings LLC, a wholly owned subsidiary of Midstream   |
| Attala                           | Attala Transmission LLC, a wholly owned subsidiary of Midstream   |
| Calpine                          | Calpine Corporation   |
| Calpine Debtors                  | Calpine, CES, and certain other Calpine subsidiaries  |
| Calpine Debtors Bankruptcy Court | U.S. Bankruptcy Court for the Southern District of New York   |
| Calpine Tolling Agreements       | Capacity Sale and Tolling Agreements between Acadia and CES which expires in 2022   |
| CCN                              | Certificate of Public Convenience and Necessity   |
| CES                              | Calpine Energy Services, L.P.   |
| Cleco Energy                     | Cleco Energy LLC, a wholly owned subsidiary of Midstream  |
| Diversified Lands                | Diversified Lands LLC, a wholly owned subsidiary of Cleco Innovations LLC, a wholly owned subsidiary of Cleco Corporation   |
| EITF                             | Emerging Issues Task Force of the FASB  |
| EITF No. 04-13                   | Accounting for Purchases and Sales of Inventory with the Same Counterparty  |
| EITF No. 06-3                    | How Sales Taxes Collected from Customers and Remitted to Governmental Authorities Should be Presented in the Income Statement (That Is, Gross Versus Net Presentation)      |
| EITF No. 06-4                    | Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements   |
| EITF No. 06-5                    | Accounting for Purchases of Life Insurance - Determining the Amount That Could Be Realized in Accordance with FASB Technical Bulletin No. 85-4                              |
| Entergy                          | Entergy Corporation   |
| Entergy Gulf States              | Entergy Gulf States, Inc.   |
| Entergy Louisiana                | Entergy Louisiana, Inc.   |

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|                                  |  |
|----------------------------------|--|
| Entergy Mississippi              | Entergy Mississippi, Inc.  |
| Entergy Services                 | Entergy Services, Inc., as agent for Entergy Louisiana and Entergy Gulf States   |
| EPC                              | Engineering, Procurement, and Construction   |
| ERO                              | Electric Reliability Organization  |
| ESOP                             | Cleco Corporation Employee Stock Ownership Plan  |
| ESPP                             | Cleco Corporation Employee Stock Purchase Plan   |
| Evangeline                       | Cleco Evangeline LLC, a wholly owned subsidiary of Midstream, and its 775-MW combined-cycle, natural gas-fired power plant located in Evangeline Parish, Louisiana |
| Evangeline Tolling Agreement     | Capacity Sale and Tolling Agreement between Evangeline and Williams which expires in 2020  |
| FASB                             | Financial Accounting Standards Board   |
| FASB Technical Bulletin No. 85-4 | Accounting for Purchases of Life Insurance   |
| FERC                             | Federal Energy Regulatory Commission   |
| FIN                              | FASB Interpretation No.  |
| FIN 45                           | Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness to Others   |
| FIN 46R                          | Consolidation of Variable Interest Entities - an Interpretation of Accounting Research Bulletin No. 51 (revised December 2003)                                     |
| FIN 48                           | Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109   |
| FSP                              | FASB Staff Position  |
| FSP No. FIN 46R-6                | Determining the Variability to Be Considered in Applying FASB Interpretation No. 46R   |
| GDP-IPD                          | Gross Domestic Product - Implicit Price Deflator   |
| ICT                              | Independent Coordinator of Transmission  |
| Interconnection Agreement        | Interconnection Agreement and Real Estate Agreement between Attala and Entergy Mississippi   |
| IRP                              | Integrated Resource Planning   |
| kWh                              | Kilowatt-hour(s) as applicable   |

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| ABBREVIATION<br>OR ACRONYM | DEFINITION  |
|----------------------------|---|
| LDEQ                       | Louisiana Department of Environmental Quality   |
| LIBOR                      | London Inter-Bank Offer Rate  |
| Lignite Mining Agreement   | Dolet Hills Mine Lignite Mining Agreement, dated as of May 31, 2001   |
| LPSC                       | Louisiana Public Service Commission   |
| LTICP                      | Cleco Corporation Long-Term Incentive Compensation Plan   |
| MAI                        | Mirant Americas, Inc., a wholly owned subsidiary of Mirant Corporation  |
| Midstream                  | Cleco Midstream Resources LLC, a wholly owned subsidiary of Cleco Corporation   |
| Moody's                    | Moody's Investors Service   |
| MW                         | Megawatt(s) as applicable   |
| NOPR                       | Notice of Proposed Rulemaking   |
| OATT                       | Open access transmission tariff   |
| PEH                        | Perryville Energy Holdings LLC, a wholly owned subsidiary of Midstream  |
| Perryville                 | Perryville Energy Partners, L.L.C., a wholly owned subsidiary of PEH, which retained ownership of the plant-related transmission assets following the sale of its 718-MW, natural gas-fired power plant (sold to Entergy Louisiana on June 30, 2005) near Perryville, Louisiana |
| Power Purchase Agreement   | Power Purchase Agreement, dated as of January 28, 2004, between Perryville and Entergy Services   |
| Registrant(s)              | Cleco Corporation and Cleco Power   |
| RFP                        | Request for Proposal  |
| Rodemacher Unit 3          | A 600-MW solid fuel generating unit under construction by Cleco Power at its existing Rodemacher plant site in Boyce, Louisiana. The unit will utilize circulating fluidized bed combustion technology, with petroleum coke as the unit's planned primary fuel source.          |
| RSP                        | Rate Stabilization Plan   |
| RTO                        | Regional Transmission Organization  |
| Sale Agreement             | Purchase and Sale Agreement, dated as of January 28, 2004, between Perryville and Entergy Louisiana   |
| SEC                        | U.S. Securities and Exchange Commission   |
| Senior Loan Agreement      | Construction and Term Loan Agreement, dated as of June 7, 2001, between Perryville and KBC Bank N.V., as Agent Bank   |
| SERP                       | Cleco Corporation Supplemental Executive Retirement Plan  |
| SFAS                       | Statement of Financial Accounting Standards   |
| SFAS No. 71                | Accounting for the Effects of Certain Types of Regulation   |
| SFAS No. 106               | Employers' Accounting for Postretirement Benefits Other Than Pensions   |
| SFAS No. 123               | Accounting for Stock-Based Compensation   |
| SFAS No. 123R              | Share-Based Payment   |
| SFAS No. 131               |   |

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|-----------------------------|--|
|                             | Disclosures about Segments of an Enterprise and Related Information  |
| SFAS No. 133                | Accounting for Derivative Instruments and Hedging Activities   |
| SFAS No. 140                | Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities  |
| SFAS No. 149                | Amendment of Statement 133 on Derivative Instruments and Hedging Activities  |
| SFAS No. 155                | Accounting for Certain Hybrid Financial Instruments - an amendment of FASB Statements No. 133 and 140  |
| SFAS No. 156                | Accounting for Servicing of Financial Assets - an amendment of FASB Statement No. 140  |
| SFAS No. 157                | Fair Value Measurements  |
| SFAS No. 158                | Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans - an amendment of FASB Statements No. 87, 88, 106, and 132(R) |
| Shaw                        | Shaw Constructors, Inc., a subsidiary of The Shaw Group Inc.   |
| Subordinated Loan Agreement | Subordinated Loan Agreement, dated as of August 23, 2002, between Perryville and MAI   |
| Support Group               | Cleco Support Group LLC, a wholly owned subsidiary of Cleco Corporation  |
| SWEPCO                      | Southwestern Electric Power Company  |
| VaR                         | Value-at-risk  |
| Williams                    | Williams Power Company, Inc.   |

DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q includes “forward-looking statements” about future events, circumstances, and results. All statements other than statements of historical fact included in this report are forward-looking statements, including, without limitation, statements regarding the construction, timing and cost of Rodemacher Unit 3, future capital expenditures, and future environmental regulations. Although the Registrants believe that the expectations reflected in such forward-looking statements are reasonable, such forward-looking statements are based on numerous assumptions (some of which may prove to be incorrect) and are subject to risks and uncertainties that could cause the actual results to differ materially from the Registrants’ expectations. In addition to any assumptions and other factors referred to specifically in connection with these forward-looking statements, the following list identifies some of the factors that could cause the Registrants’ actual results to differ materially from those contemplated in any of the Registrants’ forward-looking statements:

- § Factors affecting utility operations, such as unusual weather conditions or other natural phenomena; catastrophic weather-related damage (such as hurricanes and other storms); unscheduled generation outages; unusual maintenance or repairs; unanticipated changes to fuel costs, cost of and reliance on natural gas as a component of Cleco’s generation fuel mix and their impact on competition and franchises, fuel supply costs or availability constraints due to higher demand, shortages, transportation problems or other developments; environmental incidents; or power transmission system constraints;
- § Cleco Corporation’s holding company structure and its dependence on the earnings, dividends, or distributions from its subsidiaries to meet its debt obligations and pay dividends on its common stock;
- § Cleco Power’s ability to construct, operate, and maintain, within its projected costs (including financing) and timeframe, Rodemacher Unit 3, in addition to any other self-build projects identified in future IRP and RFP processes;
- § Dependence of Cleco Power for energy from sources other than its facilities and the uncertainty of future long-term sources of such additional energy;
- § Nonperformance by and creditworthiness of counterparties under tolling, power purchase, and energy service agreements, or the restructuring of those agreements, including possible termination;
  - § Outcome of the Calpine Debtors bankruptcy filing and its effect on agreements with Acadia;
  - § The final amount of storm restoration costs and storm reserve, if any, approved by the LPSC and the method through which such amounts can be recovered from Cleco Power’s customers;
- § Regulatory factors such as changes in rate-setting policies, recovery of investments made under traditional regulation, the frequency and timing of rate increases or decreases, the results of periodic fuel audits, the results of IRP and RFP processes, the formation of RTOs and ICTs, and the establishment by an ERO of reliability standards for bulk power systems and compliance with these standards by Cleco Power, Acadia, Attala, Evangeline, and Perryville;
- § Financial or regulatory accounting principles or policies imposed by the FASB, the SEC, the Public Company Accounting Oversight Board, the FERC, the LPSC or similar entities with regulatory or accounting oversight;



§ Economic conditions, including the ability of customers to continue paying for high energy costs, related growth and/or down-sizing of businesses in Cleco's service area, monetary fluctuations, increase in commodity prices, and inflation rates;

§ Credit ratings of Cleco Corporation, Cleco Power, and Evangeline;

§ Changing market conditions and a variety of other factors associated with physical energy, financial transactions, and energy service activities, including, but not limited to, price, basis, credit, liquidity, volatility, capacity, transmission, interest rates, and warranty risks;

§ Acts of terrorism;

§ Availability or cost of capital resulting from changes in Cleco's business or financial condition, interest rates, or market perceptions of the electric utility industry and energy-related industries;

§ Employee work force factors, including work stoppages and changes in key executives;

§ Legal, environmental, and regulatory delays and other obstacles associated with mergers, acquisitions, capital projects, reorganizations, or investments in joint ventures;

§ Costs and other effects of legal and administrative proceedings, settlements, investigations, claims and other matters; and

§ Changes in federal, state, or local legislative requirements, such as the adoption of the Energy Policy Act of 2005, and changes in tax laws or rates, regulating policies or environmental laws and regulations.

For additional discussion of these factors and other factors that could cause actual results to differ materially from those contemplated in the Registrants' forward-looking statements, please read "Risk Factors" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005, the Quarterly Reports on Form 10-Q for the quarters ended March 31, 2006, and June 30, 2006, and in this Quarterly Report.

All subsequent written and oral forward-looking statements attributable to the Registrants or persons acting on their behalf are expressly qualified in their entirety by the factors identified above.

The Registrants undertake no obligation to update any forward-looking statements, whether as a result of changes in actual results, changes in assumptions, or other factors affecting such statements.

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PART I— FINANCIAL INFORMATION

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

**Cleco Corporation**

These unaudited condensed consolidated financial statements should be read in conjunction with Cleco Corporation's Consolidated Financial Statements and Notes included in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005. For more information on the basis of presentation, see "Notes to the Unaudited Condensed Financial Statements — Note 1 — Summary of Significant Accounting Policies — Basis of Presentation."

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CLECO CORPORATION

Condensed Consolidated Statements of Income (Unaudited)

| (THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)  | FOR THE THREE MONTHS ENDED |   |
|--|----------------------------|---|
|  | 2006                       | SEPTEMBER 30,<br>2005<br>ADJUSTED<br>(NOTE 2) |
| <b>Operating revenue</b>   |                            |   |
| Electric operations  | \$ 284,490                 | \$ 267,958                                    |
| Other operations   | 7,644                      | 14,240  |
| Affiliate revenue  | 1,969                      | 1,758   |
| Gross operating revenue  | 294,103                    | 283,956                                       |
| Electric customer credits  | -                          | (300)   |
| Operating revenue, net   | 294,103                    | 283,656                                       |
| <b>Operating expenses</b>  |                            |   |
| Fuel used for electric generation  | 80,627                     | 54,665  |
| Power purchased for utility customers  | 106,940                    | 124,261                                       |
| Other operations   | 25,670                     | 23,647  |
| Maintenance  | 8,850                      | 9,723   |
| Depreciation   | 23,750                     | 15,182  |
| Taxes other than income taxes  | 11,066                     | 10,938  |
| Total operating expenses   | 256,903                    | 238,416                                       |
| <b>Operating income</b>  | 37,200                     | 45,240  |
| Interest income  | 2,782                      | 1,136   |
| Allowance for other funds used during construction   | 2,190                      | 325   |
| Equity income from investees   | 15,197                     | 200,986                                       |
| Other income   | 702                        | 2,626   |
| Other expense  | (463)                      | (861)   |
| <b>Interest charges</b>  |                            |   |
| Interest charges, including amortization of debt expenses, premium and discount, net of capitalized interest | 11,094                     | 9,535   |
| Allowance for borrowed funds used during construction  | (816)                      | (108)   |
| Total interest charges   | 10,278                     | 9,427   |
| <b>Income from continuing operations before income taxes</b>   | 47,330                     | 240,025                                       |
| Federal and state income tax expense   | 19,350                     | 89,569  |
| <b>Income from continuing operations</b>   | 27,980                     | 150,456                                       |
| <b>Discontinued operations</b>   |                            |   |
| Income (loss) from discontinued operations, net of tax   | 36                         | (25)  |
| <b>Net income</b>  | 28,016                     | 150,431                                       |
| Preferred dividends requirements, net  | 424                        | 451   |
| <b>Net income applicable to common stock</b>   | \$ 27,592                  | \$ 149,980                                    |
| <b>Average shares of common stock outstanding</b>  |                            |   |
| Basic  | 53,630,494                 | 49,548,835                                    |
| Diluted  | 55,938,995                 | 51,714,320                                    |
| <b>Basic earnings per share</b>  |                            |   |
| From continuing operations   | \$ 0.50                    | \$ 2.92                                       |

|  |    |              |    |       |
|--|----|--------------|----|-------|
| Net income applicable to common stock                | \$ | <b>0.50</b>  | \$ | 2.92  |
| <b>Diluted earnings per share</b>                    |    |              |    |       |
| From continuing operations                           | \$ | <b>0.50</b>  | \$ | 2.91  |
| Net income applicable to common stock                | \$ | <b>0.50</b>  | \$ | 2.91  |
| <b>Cash dividends paid per share of common stock</b> | \$ | <b>0.225</b> | \$ | 0.225 |

The accompanying notes are an integral part of the condensed consolidated financial statements.

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 CLECO POWER  
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CLECO CORPORATION

Condensed Consolidated Statements of Comprehensive Income  
 (Unaudited)

| (THOUSANDS)   | FOR THE THREE MONTHS ENDED |   |
|---|----------------------------|---|
|   | 2006                       | SEPTEMBER 30,<br>2005<br>ADJUSTED<br>(NOTE 2) |
| Net income  | \$ 28,016                  | \$ 150,431                                    |
| Other comprehensive (loss) income, net of tax:  |                            |   |
| Net unrealized loss from limited partnership (net of tax benefit of \$47 in 2005)   | -                          | (76)  |
| Net unrealized (loss) income from available-for-sale securities (net of tax (benefit) expense of \$(23) in 2006 and \$23 in 2005) | (37)                       | 37  |
| Other comprehensive loss, net of tax  | (37)                       | (39)  |
| <b>Comprehensive income, net of tax</b>   | <b>\$ 27,979</b>           | <b>\$ 150,392</b>                             |

The accompanying notes are an integral part of the condensed consolidated financial statements.

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CLECO CORPORATION

Condensed Consolidated Statements of Income (Unaudited)

| (THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)  | FOR THE NINE MONTHS ENDED |   |
|--|---------------------------|---|
|  | 2006                      | SEPTEMBER 30,<br>2005<br>ADJUSTED<br>(NOTE 2) |
| <b>Operating revenue</b>   |                           |   |
| Electric operations  | \$ 736,765                | \$ 614,670                                    |
| Other operations   | 22,167                    | 29,493  |
| Affiliate revenue  | 5,157                     | 6,488   |
| Gross operating revenue  | 764,089                   | 650,651                                       |
| Electric customer credits  | 4,382                     | (771)   |
| Operating revenue, net   | 768,471                   | 649,880                                       |
| <b>Operating expenses</b>  |                           |   |
| Fuel used for electric generation  | 186,980                   | 117,139                                       |
| Power purchased for utility customers  | 306,426                   | 265,441                                       |
| Other operations   | 66,776                    | 68,974  |
| Maintenance  | 29,003                    | 32,848  |
| Depreciation   | 55,108                    | 45,059  |
| Taxes other than income taxes  | 31,655                    | 30,646  |
| Gain on sales of assets  | (71)                      | (2,207)                                       |
| Total operating expenses   | 675,877                   | 557,900                                       |
| <b>Operating income</b>  | <b>92,594</b>             | <b>91,980</b>                                 |
| Interest income  | 7,217                     | 2,987   |
| Allowance for other funds used during construction   | 4,231                     | 2,104   |
| Equity income from investees   | 30,802                    | 221,859                                       |
| Other income   | 929                       | 3,445   |
| Other expense  | (1,177)                   | (1,652)                                       |
| <b>Interest charges</b>  |                           |   |
| Interest charges, including amortization of debt expenses, premium and discount, net of capitalized interest | 33,673                    | 32,584  |
| Allowance for borrowed funds used during construction  | (1,535)                   | (702)   |
| Total interest charges   | 32,138                    | 31,882  |
| <b>Income from continuing operations before income taxes</b>   | <b>102,458</b>            | <b>288,841</b>                                |
| Federal and state income tax expense   | 38,923                    | 108,112                                       |
| <b>Income from continuing operations</b>   | <b>63,535</b>             | <b>180,729</b>                                |
| <b>Discontinued operations</b>   |                           |   |
| Loss from discontinued operations, net of tax  | (154)                     | (230)   |
| <b>Net income</b>  | <b>63,381</b>             | <b>180,499</b>                                |
| Preferred dividends requirements, net  | 1,310                     | 1,374   |
| <b>Net income applicable to common stock</b>   | <b>\$ 62,071</b>          | <b>\$ 179,125</b>                             |
| <b>Average shares of common stock outstanding</b>  |                           |   |
| Basic  | 51,408,708                | 49,443,912                                    |
| Diluted  | 53,621,679                | 51,625,000                                    |
| <b>Basic earnings per share</b>  |                           |   |

|  |    |              |    |       |
|--|----|--------------|----|-------|
| From continuing operations                           | \$ | 1.19         | \$ | 3.50  |
| Net income applicable to common stock                | \$ | 1.19         | \$ | 3.50  |
| <b>Diluted earnings per share</b>                    |    |              |    |       |
| From continuing operations                           | \$ | 1.18         | \$ | 3.50  |
| Net income applicable to common stock                | \$ | 1.18         | \$ | 3.50  |
| <b>Cash dividends paid per share of common stock</b> | \$ | <b>0.675</b> | \$ | 0.675 |

The accompanying notes are an integral part of the condensed consolidated financial statements.

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CLECO CORPORATION

Condensed Consolidated Statements of Comprehensive Income  
 (Unaudited)

| (THOUSANDS)  | FOR THE NINE MONTHS ENDED |                              |
|--|---------------------------|------------------------------|
|  | 2006                      | 2005<br>ADJUSTED<br>(NOTE 2) |
| Net income   | \$ 63,381                 | \$ 180,499                   |
| Other comprehensive loss, net of tax:  |                           |                              |
| Net unrealized loss from limited partnership (net of tax benefit of \$27 in 2005)                            | -                         | (43)                         |
| Net unrealized loss from available-for-sale securities (net of tax benefit of \$35 in 2006 and \$14 in 2005) | (57)                      | (22)                         |
| Other comprehensive loss, net of tax   | (57)                      | (65)                         |
| <b>Comprehensive income, net of tax</b>  | <b>\$ 63,324</b>          | <b>\$ 180,434</b>            |

The accompanying notes are an integral part of the condensed consolidated financial statements.

Condensed Consolidated Statements of Changes in Common Shareholders' Equity (Unaudited)

| (THOUSANDS, EXCEPT SHARE AMOUNTS)          | COMMON STOCK<br>SHARES | PREMIUM ON COMMON STOCK<br>EARNED | RETAINED EARNINGS | ACCUMULATED OTHER COMPREHENSIVE LOSS |            | TOTAL COMMON SHAREHOLDERS' EQUITY |          |            |            |
|--|------------------------|-----------------------------------|-------------------|--------------------------------------|------------|-----------------------------------|----------|------------|------------|
|  |                        |                                   |                   | TREASURY SHARES                      | COST       |                                   |          |            |            |
| <b>BALANCE, DECEMBER 31, 2005</b>          | 50,030,035             | \$ 50,030                         | \$ (5,285)        | \$ 202,416                           | \$ 443,912 | (36,644)                          | \$ (714) | \$ (4,130) | \$ 686,229 |
| Issuance of common stock                   | 6,900,000              | 6,900                             | 150,834           |                                      |            |                                   |          |            | 157,734    |
| Common stock issued for compensatory plans | 590,228                | 507                               | 3,312             |                                      |            |                                   |          |            | 3,819      |
| Issuance of treasury stock                 |                        |                                   | 6                 |                                      | 3,480      | 73                                |          |            | 79         |
| Unearned compensation (LTICP)              |                        |                                   | 5,285             |                                      |            |                                   |          |            | 5,285      |
| Common stock issuance costs                |                        |                                   | (309)             |                                      |            |                                   |          |            | (309)      |



|   |            |           |      |            |            |          |          |            |      |          |
|---|------------|-----------|------|------------|------------|----------|----------|------------|------|----------|
| Dividend requirements, preferred stock, net     |            |           |      |            |            | (1,310)  |          |            |      | (1,310)  |
| Cash dividends, common stock, \$0.675 per share |            |           |      |            |            | (34,006) |          |            |      | (34,006) |
| Net income                                      |            |           |      |            |            | 63,381   |          |            |      | 63,381   |
| Other comprehensive loss, net of tax            |            |           |      |            |            |          |          |            | (57) | (57)     |
| <b>BALANCE, SEPTEMBER 30, 2006</b>              | 57,520,263 | \$ 57,437 | \$ - | \$ 356,259 | \$ 471,977 | (33,164) | \$ (641) | \$ (4,187) | \$   | 880,845  |

The accompanying notes are an integral part of the condensed consolidated financial statements.

CLECO CORPORATION  
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CLECO CORPORATION

Condensed Consolidated Balance Sheets (Unaudited)

| (THOUSANDS)  | AT SEPTEMBER<br>30, 2006 | AT DECEMBER 31,<br>2005 |
|--|--------------------------|-------------------------|
| <b>Assets</b>  |                          |                         |
| Current assets   |                          |                         |
| Cash and cash equivalents  | \$ 196,022               | \$ 219,153              |
| Customer accounts receivable (less allowance for doubtful accounts of \$990 in 2006 and \$1,262 in 2005) | 54,294                   | 54,768                  |
| Accounts receivable - affiliate  | 7,012                    | 1,071                   |
| Other accounts receivable  | 29,961                   | 33,911                  |
| Unbilled revenue   | 19,945                   | 17,878                  |
| Fuel inventory, at average cost  | 43,719                   | 21,313                  |
| Material and supplies inventory, at average cost   | 31,940                   | 24,289                  |
| Risk management assets   | -                        | 10,110                  |
| Accumulated deferred fuel  | 94,062                   | 23,165                  |
| Cash surrender value of company-/trust-owned life insurance policies                                     | 25,072                   | 22,888                  |
| Margin deposits  | 25,948                   | -                       |
| Prepayments  | 4,691                    | 3,344                   |
| Other current assets   | -                        | 2,578                   |
| Total current assets   | 532,666                  | 434,468                 |
| Property, plant and equipment  |                          |                         |
| Property, plant and equipment  | 1,867,724                | 1,836,973               |
| Accumulated depreciation   | (863,315)                | (804,323)               |
| Net property, plant and equipment  | 1,004,409                | 1,032,650               |
| Construction work in progress  | 230,502                  | 156,053                 |
| Total property, plant and equipment, net   | 1,234,911                | 1,188,703               |
| Equity investment in investees   | 327,309                  | 317,762                 |
| Prepayments  | 5,936                    | 5,961                   |
| Restricted cash  | 89                       | 87                      |
| Regulatory assets and liabilities - deferred taxes, net  | 91,775                   | 90,960                  |
| Regulatory assets - other  | 173,654                  | 53,439                  |
| Other deferred charges   | 38,754                   | 58,108                  |
| <b>Total assets</b>  | <b>\$ 2,405,094</b>      | <b>\$ 2,149,488</b>     |

The accompanying notes are an integral part of the condensed consolidated financial statements.

(Continued on next page)

CLECO CORPORATION  
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CLECO CORPORATION

Condensed Consolidated Balance Sheets (Unaudited) (Continued)

| (THOUSANDS)   | AT SEPTEMBER<br>30, 2006 | AT DECEMBER 31,<br>2005 |
|---|--------------------------|-------------------------|
| <b>Liabilities and shareholders' equity</b>   |                          |                         |
| <b>Liabilities</b>  |                          |                         |
| Current liabilities   |                          |                         |
| Short-term debt   | \$ 20,000                | \$ -                    |
| Long-term debt due within one year  | 25,000                   | 40,000                  |
| Accounts payable  | 110,663                  | 143,692                 |
| Retainage   | 7,817                    | 768                     |
| Accounts payable - affiliate  | 7,204                    | 3,439                   |
| Customer deposits   | 25,020                   | 23,436                  |
| Provision for rate refund   | 2,371                    | 7,927                   |
| Taxes accrued   | 51,615                   | 35,475                  |
| Interest accrued  | 9,950                    | 9,167                   |
| Accumulated current deferred taxes, net   | 32,611                   | 17,402                  |
| Margin deposits   | -                        | 4,316                   |
| Risk management liability   | 62,971                   | -                       |
| Regulatory liabilities - other  | 3,113                    | 635                     |
| Other current liabilities   | 10,253                   | 7,847                   |
| Total current liabilities   | 368,588                  | 294,104                 |
| Deferred credits  |                          |                         |
| Accumulated deferred federal and state income taxes, net  | 456,638                  | 449,129                 |
| Accumulated deferred investment tax credits   | 14,483                   | 15,632                  |
| Other deferred credits  | 79,849                   | 74,717                  |
| Total deferred credits  | 550,970                  | 539,478                 |
| Long-term debt, net   | 584,428                  | 609,643                 |
| Total liabilities   | 1,503,986                | 1,443,225               |
| Commitments and Contingencies (Note 9)  |                          |                         |
| <b>Shareholders' equity</b>   |                          |                         |
| Preferred stock   |                          |                         |
| Not subject to mandatory redemption, \$100 par value,<br>authorized 1,491,900 shares, issued 201,386 and 218,170 shares<br>at September 30, 2006, and December 31, 2005, respectively | 20,139                   | 21,817                  |
| Deferred compensation related to preferred stock held by ESOP   | 124                      | (1,783)                 |
| Total preferred stock not subject to mandatory redemption   | 20,263                   | 20,034                  |
| Common shareholders' equity   |                          |                         |
| Common stock, \$1 par value, authorized 100,000,000 shares,<br>issued 57,520,263 and 50,030,035 shares at September 30,<br>2006, and December 31, 2005, respectively                  | 57,437                   | 50,030                  |
| Premium on common stock   | 356,259                  | 202,416                 |
| Retained earnings   | 471,977                  | 443,912                 |
| Unearned compensation   | -                        | (5,285)                 |
| Treasury stock, at cost, 33,164 and 36,644 shares at September<br>30, 2006, and December 31, 2005, respectively   | (641)                    | (714)                   |

|   |                     |                     |
|---|---------------------|---------------------|
| Accumulated other comprehensive loss              | (4,187)             | (4,130)             |
| Total common shareholders' equity                 | 880,845             | 686,229             |
| Total shareholders' equity                        | 901,108             | 706,263             |
| <b>Total liabilities and shareholders' equity</b> | <b>\$ 2,405,094</b> | <b>\$ 2,149,488</b> |

The accompanying notes are an integral part of the condensed consolidated financial statements.

CLECO CORPORATION  
 CLECO POWER  
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CLECO CORPORATION

Condensed Consolidated Statements of Cash Flows (Unaudited)

| (THOUSANDS)   | FOR THE NINE MONTHS ENDED |   |
|---|---------------------------|---|
|   | 2006                      | SEPTEMBER 30,<br>2005<br>ADJUSTED<br>(NOTE 2) |
| <b>Operating activities</b>   |                           |   |
| Net income  | \$ 63,381                 | \$ 180,499                                    |
| Adjustments to reconcile net income to net cash provided by operating activities: |                           |   |
| Depreciation and amortization   | 57,722                    | 47,091  |
| Gain on sales of property, plant and equipment                                    | (71)                      | (2,207)                                       |
| Provision for doubtful accounts   | 2,049                     | 1,342   |
| Return on equity investment in investee   | 15,997                    | 24,451  |
| Income from equity investments  | (30,802)                  | (221,859)                                     |
| Unearned/deferred compensation expense  | 3,189                     | 5,158   |
| ESOP expense  | 1,309                     | 693   |
| Allowance for other funds used during construction                                | (4,231)                   | (2,104)                                       |
| Amortization of investment tax credits  | (1,148)                   | (1,253)                                       |
| Net deferred income taxes   | 5,880                     | 92,493  |
| Deferred fuel costs   | 13,229                    | (42,621)                                      |
| Loss (gain) on economic hedges  | 4,256                     | (4,376)                                       |
| Cash surrender value of company-/trust-owned life insurance                       | (1,074)                   | (531)   |
| Changes in assets and liabilities:  |                           |   |
| Accounts receivable   | (2,509)                   | (42,362)                                      |
| Accounts and notes receivable, affiliate  | (5,941)                   | (37,936)                                      |
| Unbilled revenue  | (2,067)                   | (1,886)                                       |
| Fuel, materials and supplies inventory  | (30,058)                  | 6,730   |
| Accounts payable  | (53,714)                  | 43,495  |
| Prepayments   | (852)                     | (5,317)                                       |
| Accounts and notes payable, affiliate   | 3,766                     | 9,745   |
| Retainage payable   | 7,048                     | 231   |
| Customer deposits   | 5,283                     | 4,064   |
| Regulatory assets and liabilities   | (46,547)                  | (5,160)                                       |
| Other deferred accounts   | 4,298                     | 5,937   |
| Taxes accrued   | 37,835                    | 69,171  |
| Interest accrued  | 1,471                     | (1,342)                                       |
| Margin deposits   | (30,264)                  | 22,832  |
| Other   | 4,928                     | (75)  |
| Net cash provided by operating activities   | 22,363                    | 144,903                                       |
| <b>Investing activities</b>   |                           |   |
| Additions to property, plant and equipment  | (155,532)                 | (92,315)                                      |
| Allowance for other funds used during construction                                | 4,231                     | 2,104   |
| Proceeds from sale of property, plant and equipment                               | 869                       | 2,792   |
| Return of equity investment in investee   | 7,154                     | 2,891   |

|   |                   |                  |
|---|-------------------|------------------|
| Investment in cost method investments                                 | -                 | (1,385)          |
| Equity investment in investee   | (7,026)           | (20)             |
| Other investing activities  | (1,894)           | (1,538)          |
| Net cash used in investing activities                                 | (152,198)         | (87,471)         |
| <b>Financing activities</b>   |                   |                  |
| Sale of common stock, net   | 157,530           | -                |
| Exercise of options to common stock                                   | 2,855             | 2,157            |
| Issuance of common stock under the ESOP                               | 1,206             | -                |
| Stock based compensation tax benefit                                  | 252               | -                |
| Change in short-term debt   | 20,000            | -                |
| Retirement of long-term obligations                                   | (40,275)          | (200,070)        |
| Issuance of long-term debt  | -                 | 90,000           |
| Deferred financing costs  | (822)             | (2,026)          |
| Change in ESOP trust  | 1,668             | 1,636            |
| Dividends paid on preferred stock                                     | (1,760)           | (1,904)          |
| Dividends paid on common stock  | (33,950)          | (33,632)         |
| Net cash provided by (used in) financing activities                   | 106,704           | (143,839)        |
| <b>Net decrease in cash and cash equivalents</b>                      | <b>(23,131)</b>   | <b>(86,407)</b>  |
| <b>Cash and cash equivalents at beginning of period</b>               | <b>219,153</b>    | <b>123,787</b>   |
| <b>Cash and cash equivalents at end of period</b>                     | <b>\$ 196,022</b> | <b>\$ 37,380</b> |
| <b>Supplementary cash flow information</b>                            |                   |                  |
| Interest paid   | \$ 31,161         | \$ 31,847        |
| Income taxes paid   | \$ 12,712         | \$ 6,061         |
| <b>Supplementary non-cash investing and financing activities</b>      |                   |                  |
| Issuance of treasury stock - LTICP and ESOP plans                     | \$ 73             | \$ 149           |
| Issuance of common stock - LTICP/ESOP/ESPP <sup>(1)</sup>             | \$ 3,642          | \$ 2,692         |
| Accrued additions to property, plant and equipment not reported above | \$ 42,088         | \$ 75,853        |

<sup>(1)</sup>Includes conversion of preferred stock to common stock (\$1,678/2006, \$1,574/2005)

The accompanying notes are an integral part of the condensed consolidated financial statements.

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PART I— FINANCIAL INFORMATION

ITEM 1. CONDENSED FINANCIAL STATEMENTS

**Cleco Power**

These unaudited condensed financial statements should be read in conjunction with Cleco Power's Financial Statements and Notes included in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005. For more information on the basis of presentation, see "Notes to the Unaudited Condensed Financial Statements — Note 1 — Summary of Significant Accounting Policies — Basis of Presentation."

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CLECO POWER

Condensed Statements of Income (Unaudited)

| (THOUSANDS)   | FOR THE THREE MONTHS ENDED |                       |
|---|----------------------------|-----------------------|
|   | 2006                       | SEPTEMBER 30,<br>2005 |
| <b>Operating revenue</b>  |                            |                       |
| Electric operations   | \$ 284,490                 | \$ 267,958            |
| Other operations  | 7,621                      | 14,113                |
| Affiliate revenue   | 514                        | 498                   |
| Gross operating revenue   | 292,625                    | 282,569               |
| Electric customer credits   | -                          | (300)                 |
| Operating revenue, net  | 292,625                    | 282,269               |
| <b>Operating expenses</b>   |                            |                       |
| Fuel used for electric generation   | 80,627                     | 54,665                |
| Power purchased for utility customers   | 106,940                    | 124,261               |
| Other operations  | 25,323                     | 23,193                |
| Maintenance   | 7,981                      | 8,948                 |
| Depreciation  | 23,353                     | 14,765                |
| Taxes other than income taxes   | 10,576                     | 10,424                |
| Total operating expenses  | 254,800                    | 236,256               |
| <b>Operating income</b>   | 37,825                     | 46,013                |
| Interest income   | 1,559                      | 1,089                 |
| Allowance for other funds used during construction                              | 2,190                      | 325                   |
| Other income  | 497                        | 161                   |
| Other expense   | (759)                      | (397)                 |
| <b>Interest charges</b>   |                            |                       |
| Interest charges, including amortization of debt expenses, premium and discount | 9,144                      | 7,274                 |
| Allowance for borrowed funds used during construction                           | (816)                      | (108)                 |
| Total interest charges  | 8,328                      | 7,166                 |
| <b>Income before income taxes</b>   | 32,984                     | 40,025                |
| Federal and state income taxes  | 11,428                     | 12,842                |
| <b>Net income</b>   | \$ 21,556                  | \$ 27,183             |

The accompanying notes are an integral part of the condensed financial statements.



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CLECO POWER

Condensed Statements of Income (Unaudited)

| (THOUSANDS)   | FOR THE NINE MONTHS ENDED |                       |
|---|---------------------------|-----------------------|
|   | 2006                      | SEPTEMBER 30,<br>2005 |
| <b>Operating revenue</b>  |                           |                       |
| Electric operations   | \$ 736,765                | \$ 614,670            |
| Other operations  | 22,052                    | 29,228                |
| Affiliate revenue   | 1,538                     | 1,489                 |
| Gross operating revenue   | 760,355                   | 645,387               |
| Electric customer credits   | 4,382                     | (771)                 |
| Operating revenue, net  | 764,737                   | 644,616               |
| <b>Operating expenses</b>   |                           |                       |
| Fuel used for electric generation   | 186,980                   | 117,139               |
| Power purchased for utility customers   | 306,426                   | 265,441               |
| Other operations  | 64,633                    | 64,379                |
| Maintenance   | 26,919                    | 30,298                |
| Depreciation  | 53,879                    | 43,824                |
| Taxes other than income taxes   | 30,199                    | 28,666                |
| Gain on sales of assets   | (71)                      | (2,207)               |
| Total operating expenses  | 668,965                   | 547,540               |
| <b>Operating income</b>   | <b>95,772</b>             | <b>97,076</b>         |
| Interest income   | 5,688                     | 2,233                 |
| Allowance for other funds used during construction                              | 4,231                     | 2,104                 |
| Other income  | 688                       | 917                   |
| Other expense   | (1,384)                   | (1,243)               |
| <b>Interest charges</b>   |                           |                       |
| Interest charges, including amortization of debt expenses, premium and discount | 27,767                    | 21,373                |
| Allowance for borrowed funds used during construction                           | (1,535)                   | (702)                 |
| Total interest charges  | 26,232                    | 20,671                |
| <b>Income before income taxes</b>   | <b>78,763</b>             | <b>80,416</b>         |
| Federal and state income taxes  | 26,287                    | 28,299                |
| <b>Net income</b>   | <b>\$ 52,476</b>          | <b>\$ 52,117</b>      |

The accompanying notes are an integral part of the condensed financial statements.

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CLECO POWER

Condensed Balance Sheets (Unaudited)

| (THOUSANDS)   | AT SEPTEMBER<br>30, 2006 | AT DECEMBER 31,<br>2005 |
|---|--------------------------|-------------------------|
| <b>Assets</b>   |                          |                         |
| Utility plant and equipment   |                          |                         |
| Property, plant and equipment   | \$ 1,853,041             | \$ 1,822,798            |
| Accumulated depreciation  | (855,469)                | (797,690)               |
| Net property, plant and equipment   | 997,572                  | 1,025,108               |
| Construction work in progress   | 230,116                  | 155,427                 |
| Total utility plant, net  | 1,227,688                | 1,180,535               |
| Current assets  |                          |                         |
| Cash and cash equivalents   | 16,889                   | 183,381                 |
| Customer accounts receivable (less allowance for doubtful<br>accounts of \$990 in 2006 and \$1,262 in 2005) | 54,294                   | 54,768                  |
| Other accounts receivable   | 29,156                   | 31,690                  |
| Accounts receivable - affiliate   | 15,807                   | 4,530                   |
| Unbilled revenue  | 19,945                   | 17,878                  |
| Fuel inventory, at average cost   | 43,719                   | 21,313                  |
| Material and supplies inventory, at average cost  | 31,940                   | 24,289                  |
| Margin deposits   | 25,948                   | -                       |
| Risk management assets  | -                        | 10,110                  |
| Prepayments   | 3,908                    | 2,460                   |
| Accumulated deferred fuel   | 94,062                   | 23,165                  |
| Cash surrender value of life insurance policies   | 5,117                    | 5,143                   |
| Other current assets  | -                        | 512                     |
| Total current assets  | 340,785                  | 379,239                 |
| Prepayments   | 5,936                    | 5,961                   |
| Regulatory assets and liabilities - deferred taxes, net   | 91,775                   | 90,960                  |
| Regulatory assets - other   | 173,654                  | 53,439                  |
| Other deferred charges  | 36,893                   | 55,800                  |
| <b>Total assets</b>   | <b>\$ 1,876,731</b>      | <b>\$ 1,765,934</b>     |
| <b>Liabilities and member's equity</b>  |                          |                         |
| Member's equity   | \$ 586,686               | \$ 534,210              |
| Long-term debt, net   | 484,428                  | 509,643                 |
| Total capitalization  | 1,071,114                | 1,043,853               |
| Current liabilities   |                          |                         |
| Short-term debt   | 20,000                   | -                       |
| Long-term debt due within one year  | 25,000                   | 40,000                  |
| Accounts payable  | 106,553                  | 135,342                 |
| Accounts payable - affiliate  | 8,730                    | 8,122                   |
| Retainage   | 7,817                    | 768                     |
| Customer deposits   | 25,020                   | 23,436                  |
| Provision for rate refund   | 2,371                    | 7,927                   |
| Taxes accrued   | 31,820                   | 12,149                  |

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|  |                     |                     |
|--|---------------------|---------------------|
| Interest accrued   | 7,033               | 8,001               |
| Accumulated deferred taxes, net                          | 31,270              | 18,033              |
| Margin deposits  | -                   | 4,316               |
| Risk management liability                                | 62,971              | -                   |
| Regulatory liabilities - other                           | 3,113               | 635                 |
| Other current liabilities                                | 3,517               | 2,412               |
| Total current liabilities                                | 335,215             | 261,141             |
| Deferred credits   |                     |                     |
| Accumulated deferred federal and state income taxes, net | 397,951             | 390,906             |
| Accumulated deferred investment tax credits              | 14,483              | 15,632              |
| Other deferred credits                                   | 57,968              | 54,402              |
| Total deferred credits                                   | 470,402             | 460,940             |
| <b>Total liabilities and member's equity</b>             | <b>\$ 1,876,731</b> | <b>\$ 1,765,934</b> |

The accompanying notes are an integral part of the condensed financial statements.

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CLECO POWER

Statements of Cash Flows (Unaudited)

| (THOUSANDS)   | FOR THE NINE MONTHS ENDED |                       |
|---|---------------------------|-----------------------|
|   | 2006                      | SEPTEMBER 30,<br>2005 |
| <b>Operating activities</b>   |                           |                       |
| Net income  | \$ 52,476                 | \$ 52,117             |
| Adjustments to reconcile net income to net cash provided by operating activities: |                           |                       |
| Depreciation and amortization   | 56,069                    | 45,077                |
| Gain on sales of property, plant and equipment                                    | (71)                      | (2,207)               |
| Provision for doubtful accounts   | 2,049                     | 1,300                 |
| Unearned/deferred compensation expense  | 1,502                     | 1,603                 |
| Allowance for other funds used during construction                                | (4,231)                   | (2,104)               |
| Amortization of investment tax credits  | (1,148)                   | (1,253)               |
| Net deferred income taxes   | 839                       | 66,103                |
| Deferred fuel costs   | 13,229                    | (42,621)              |
| Loss (gain) on economic hedges  | 4,256                     | (4,376)               |
| Cash surrender value of company-owned life insurance                              | (287)                     | (285)                 |
| Changes in assets and liabilities:  |                           |                       |
| Accounts receivable   | (3,925)                   | (42,269)              |
| Accounts and notes receivable, affiliate  | (10,947)                  | (18,139)              |
| Unbilled revenue  | (2,068)                   | (1,886)               |
| Fuel, materials and supplies inventory  | (30,057)                  | 6,730                 |
| Prepayments   | (953)                     | (5,727)               |
| Accounts payable  | (50,181)                  | 42,193                |
| Accounts and notes payable, affiliate   | (1,179)                   | (6,686)               |
| Retainage payable   | 7,048                     | 231                   |
| Customer deposits   | 5,283                     | 4,082                 |
| Regulatory assets and liabilities   | (46,547)                  | (5,160)               |
| Other deferred accounts   | 3,254                     | 4,562                 |
| Taxes accrued   | 39,460                    | 1,823                 |
| Interest accrued  | (279)                     | (2,423)               |
| Margin deposits   | (30,264)                  | 22,832                |
| Other   | 1,703                     | (601)                 |
| Net cash provided by operating activities   | 5,031                     | 112,916               |
| <b>Investing activities</b>   |                           |                       |
| Additions to property, plant and equipment  | (155,248)                 | (91,622)              |
| Allowance for other funds used during construction                                | 4,231                     | 2,104                 |
| Proceeds from sale of property, plant and equipment                               | 869                       | 2,792                 |
| Premiums paid on company-owned life insurance                                     | (470)                     | (629)                 |
| Net cash used in investing activities   | (150,618)                 | (87,355)              |
| <b>Financing activities</b>   |                           |                       |
| Change in short-term debt   | 20,000                    | -                     |
| Retirement of long-term obligations   | (40,275)                  | (100,070)             |
| Issuance of long-term debt  | -                         | 90,000                |

|   |                  |           |                 |
|---|------------------|-----------|-----------------|
| Deferred financing costs  | (630)            |           | (1,277)         |
| Distribution to parent  | -                |           | (59,900)        |
| Contribution from parent  | -                |           | 7,000           |
| Net cash used in financing activities                                 | (20,905)         |           | (64,247)        |
| <b>Net decrease in cash and cash equivalents</b>                      | <b>(166,492)</b> |           | <b>(38,686)</b> |
| <b>Cash and cash equivalents at beginning of period</b>               | <b>183,381</b>   |           | <b>54,113</b>   |
| <b>Cash and cash equivalents at end of period</b>                     | <b>\$ 16,889</b> | <b>\$</b> | <b>15,427</b>   |
| <b>Supplementary cash flow information</b>                            |                  |           |                 |
| Interest paid   | \$ 27,617        | \$        | 22,896          |
| Income taxes paid (received)  | \$ (2,311)       | \$        | 7,143           |
| <b>Supplementary non-cash investing and financing activities</b>      |                  |           |                 |
| Accrued additions to property, plant and equipment not reported above | \$ 42,088        | \$        | 75,853          |

The accompanying notes are an integral part of the condensed financial statements.

## Index to Applicable Notes to the Unaudited Condensed Financial Statements of Registrants

|         |  |                                   |
|---------|--|-----------------------------------|
| Note 1  | Summary of Significant Accounting Policies         | Cleco Corporation and Cleco Power |
| Note 2  | Perryville Retroactive Adjustments                 | Cleco Corporation                 |
| Note 3  | Regulatory Assets and Liabilities                  | Cleco Corporation and Cleco Power |
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| Note 16 | Calpine Bankruptcy                                 | Cleco Corporation                 |

Notes to the Unaudited Condensed Financial Statements

**Note 1 — Summary of Significant Accounting Policies**

***Principles of Consolidation***

The accompanying condensed consolidated financial statements of Cleco include the accounts of Cleco and its majority-owned subsidiaries after elimination of intercompany accounts and transactions.

Cleco has adopted the provisions of FIN 46R on its scheduled effective dates. Through a review of equity interests and other contractual relationships, Cleco has determined that it is not the primary beneficiary of three of its indirect, wholly owned subsidiaries. Evangeline, Perryville, and Attala are considered variable interest entities. In accordance with FIN 46R, Cleco reports its investments in these entities on the equity method of accounting. As a result, the assets and liabilities of these entities are represented by one line item corresponding to Cleco's equity investment in these entities. The pre-tax results of operations of these entities are reported as equity income from investees on Cleco Corporation's Condensed Consolidated Statements of Income. For additional information on the operations of these entities, see Note 2 — "Perryville Retroactive Adjustments" and Note 5 — "Equity Investment in Investees."

***Basis of Presentation***

The condensed consolidated financial statements of Cleco Corporation and the condensed financial statements of Cleco Power have been prepared pursuant to the rules and regulations of the SEC. Accordingly, certain information and note disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, although Cleco believes that the disclosures are adequate to make the information presented not misleading.

The year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by generally accepted accounting principles. The unaudited financial information included in the condensed financial statements of Cleco Corporation and Cleco Power reflects all adjustments of a normal recurring nature which are, in the opinion of the management of Cleco Corporation and Cleco Power, necessary for a fair statement of the financial position and the results of operations for the interim periods. Information for interim periods is affected by seasonal variations in sales, rate changes, timing of fuel expense recovery and other factors, and is not indicative necessarily of the results that may be expected for the full fiscal year. For more information on recent accounting standards and their effect on financial results, see Note 6 — “Recent Accounting Standards.”

***Reclassifications***

Certain reclassifications have been made to prior period financial statements to conform them to the presentation used in the current year’s financial statements. These reclassifications had no effect on Cleco Corporation’s net income applicable to common stock or total common shareholders’ equity or Cleco Power’s net income or total member’s equity.

***Risk Management***

Market risk inherent in Cleco’s market risk-sensitive instruments and positions includes the potential change in interest rates and the commodity market prices of power and natural gas on different energy exchanges. Cleco’s Trading Risk Management Policy authorizes the use of various derivative instruments, including exchange traded futures, options, forward purchase and sales contracts, and swap transactions to reduce exposure to fluctuations in the price of power and natural gas. Generally, Cleco Power’s market risk-sensitive instruments and positions qualify for the normal-purchase, normal-sale exception to mark-to-market accounting of SFAS No. 133, as modified by SFAS No. 149, since Cleco Power

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generally takes physical delivery and the instruments and positions are used to satisfy customer requirements. Cleco Power has entered into certain financial transactions, through December 2010, which it considers economic hedges to mitigate the risk associated with the fixed-price power that is being provided to a wholesale customer. The economic hedges cover approximately 97% of the estimated daily peak hour power sales to the wholesale customer. These transactions are derivatives as defined by SFAS No. 133 but do not meet the accounting criteria to be considered hedges. These transactions are marked-to-market, with the resulting gain or loss recorded on the income statement as a component of operating revenue, net. At September 30, 2006, the positions had a mark-to-market value of \$1.0 million, which is down \$4.3 million from the mark-to-market value of \$5.3 million at December 31, 2005. In addition, the positions resulted in realized losses of \$0.2 million and \$0.5 million for the three- and the nine-month periods ended September 30, 2006, respectively.

Cleco Power has entered into other positions to mitigate the volatility in fuel costs passed on to its customers. These positions are marked-to-market with the resulting unrealized gain or loss recorded on the balance sheet as a component of the accumulated deferred fuel asset or liability. When these positions close, realized gains or losses are deferred and included in the fuel adjustment clause in the month the physical contract settles. Based on market prices at September 30, 2006, the net mark-to-market impact relating to open natural gas positions was a loss of \$62.8 million. Deferred losses relating to closed natural gas positions at September 30, 2006, totaled \$11.1 million. The net mark-to-market of all positions entered into for marketing and trading purposes and that do not meet the exemptions of SFAS No. 133 are recorded in income. There were no speculative positions at September 30, 2006 or December 31, 2005.

Cleco and Cleco Power monitor credit risk exposure through reviews of counterparty credit quality, corporate-wide aggregate counterparty credit exposure and concentration levels. Cleco actively manages these risks by establishing credit and concentration limits on transactions with counterparties and by requiring contractual guarantees, cash deposits or letters of credit from counterparties or their affiliates, as deemed necessary. Cleco Power has agreements in place with various counterparties that authorize the netting of financial buys and sells and contract payments to mitigate credit risk for transactions entered into for risk management purposes.

### *Earnings per Average Common Share*

Earnings per share is calculated utilizing the "two-class" method by dividing earnings allocated to each share of common stock by the weighted average number of shares of common stock outstanding during the period. The table below shows the calculation of basic and diluted earnings per share.

| (THOUSANDS, EXCEPT SHARES<br>AND PER SHARE AMOUNTS)                 | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30, |                      |                      |                           |
|---|---|----------------------|----------------------|---------------------------|
|   | 2006<br>PER<br>SHARE                        | 2005<br>PER<br>SHARE | 2006<br>PER<br>SHARE | 2005<br>PER<br>SHARE      |
|   | INCOME                                      | SHARES AMOUNT        | INCOME<br>ADJUSTED   | SHARES AMOUNT<br>ADJUSTED |
| Income from continuing operations                                   | \$ 27,980                                   |                      | \$ 150,456           |                           |
| Deduct: non-participating stock<br>dividends (4.5% preferred stock) | 11  |                      | 11                   |                           |
| Deduct: participating preferred stock<br>dividends                  | 413   |                      | 451                  |                           |
| Deduct: amount allocated to<br>participating preferred              | 539   |                      | 5,393                |                           |
| <b>Basic earnings per share</b>                                     |   |                      |                      |                           |
| Income from continuing operations                                   | \$ 27,017                                   | \$ 0.50              | \$ 144,601           | \$ 2.92                   |



|  |           |            |            |                               |
|--|-----------|------------|------------|-------------------------------|
| Income (loss) from discontinued operations                 | 36        | -          | (25)       | -                             |
| Deduct: amount allocated to participating preferred        | 1         | -          | -          | -                             |
| Total basic net income applicable to common stock          | \$ 27,052 | 53,630,494 | \$ 0.50    | \$ 144,576 49,548,835 \$ 2.92 |
| <b>Effect of Dilutive Securities</b>                       |           |            |            |                               |
| Add: stock option grants                                   | -         | 157,004    | -          | 149,602                       |
| Add: restricted stock (LTICP)                              | 10        | 315,157    | -          | 13,577                        |
| Add: Convertible ESOP preferred stock                      | 952       | 1,836,340  | 5,844      | 2,002,306                     |
| <b>Diluted earnings per share</b>                          |           |            |            |                               |
| Income from continuing operations plus assumed conversions | \$ 27,979 | \$ 0.50    | \$ 150,445 | \$ 2.91                       |
| Income (loss) from discontinued operations                 | 36        | -          | (25)       | -                             |
| Total diluted net income applicable to common stock        | \$ 28,015 | 55,938,995 | \$ 0.50    | \$ 150,420 51,714,320 \$ 2.91 |

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| (THOUSANDS, EXCEPT SHARES<br>AND PER SHARE AMOUNTS)                 | FOR THE NINE MONTHS ENDED<br>SEPTEMBER 30, |            |                      |                    |            |                    |
|---|--|------------|----------------------|--------------------|------------|--------------------|
|   | 2006<br>PER<br>SHARE                       |            | 2005<br>PER<br>SHARE |                    |            |                    |
|   | INCOME                                     | SHARES     | AMOUNT               | INCOME<br>ADJUSTED | SHARES     | AMOUNT<br>ADJUSTED |
| Income from continuing operations                                   | \$ 63,535                                  |            |                      | \$ 180,729         |            |                    |
| Deduct: non-participating stock<br>dividends (4.5% preferred stock) | 35   |            |                      | 35                 |            |                    |
| Deduct: participating preferred stock<br>dividends                  | 1,275                                      |            |                      | 1,385              |            |                    |
| Deduct: amount allocated to<br>participating preferred              | 1,016                                      |            |                      | 5,823              |            |                    |
| <b>Basic earnings per share</b>                                     |  |            |                      |                    |            |                    |
| Income from continuing operations                                   | \$ 61,209                                  |            | \$ 1.19              | \$ 173,486         |            | \$ 3.50            |
| Loss from discontinued operations                                   | (154)                                      |            | -                    | (230)              |            | -                  |
| Total basic net income applicable to<br>common stock                | \$ 61,055                                  | 51,408,708 | \$ 1.19              | \$ 173,256         | 49,443,912 | \$ 3.50            |
| <b>Effect of Dilutive Securities</b>                                |  |            |                      |                    |            |                    |
| Add: stock option grants  | -  | 119,003    |                      | -                  | 113,518    |                    |
| Add: restricted stock (LTICP)                                       | 27   | 192,837    |                      | -                  | 13,024     |                    |
| Add: Convertible ESOP preferred<br>stock                            | 2,291                                      | 1,901,131  |                      | 7,208              | 2,054,546  |                    |
| <b>Diluted earnings per share</b>                                   |  |            |                      |                    |            |                    |
| Income from continuing operations<br>plus assumed conversions       | \$ 63,527                                  |            | \$ 1.18              | \$ 180,694         |            | \$ 3.50            |
| Loss from discontinued operations                                   | (154)                                      |            | -                    | (230)              |            | -                  |
| Total diluted net income applicable to<br>common stock              | \$ 63,373                                  | 53,621,679 | \$ 1.18              | \$ 180,464         | 51,625,000 | \$ 3.50            |

There were no stock option grants excluded from the computation of diluted earnings per share for the three months ended September 30, 2006, due to the average market price being higher than the exercise prices of the stock option grants. The stock option grants excluded from the computation of diluted earnings per share for the three months ended September 30, 2005, and the nine months ended September 30, 2006, and 2005, are presented in the table below. The stock option grants excluded from the computation of diluted earnings per share had exercise prices higher than the average market price.

| FOR THE THREE MONTHS ENDED SEPTEMBER<br>30,<br>2005 |                       |                            |         |
|---|-----------------------|----------------------------|---------|
|   | STRIKE<br>PRICE       | AVERAGE<br>MARKET<br>PRICE | SHARES  |
| Stock option grants excluded                        | \$ 22.69 -<br>\$24.25 | \$ 22.66                   | 136,934 |

|                              | FOR THE NINE MONTHS ENDED<br>SEPTEMBER 30, |                            |         |                            |                            |         |
|------------------------------|--|----------------------------|---------|----------------------------|----------------------------|---------|
|                              | 2006                                       |                            |         | 2005                       |                            |         |
|                              | AVERAGE<br>STRIKE<br>PRICE                 | AVERAGE<br>MARKET<br>PRICE | SHARES  | AVERAGE<br>STRIKE<br>PRICE | AVERAGE<br>MARKET<br>PRICE | SHARES  |
| Stock option grants excluded | \$ 23.25-                                  | \$ 23.05                   | 125,934 | \$ 21.88 -                 | \$ 21.35                   | 331,968 |

### ***Stock-Based Compensation***

Effective January 1, 2006, Cleco adopted the provisions of SFAS No. 123R for its share-based compensation plans. Cleco previously accounted for these plans under APB Opinion No. 25 and related interpretations and provided disclosure requirements established by SFAS No. 123. At September 30, 2006, Cleco had two stock-based compensation plans: the ESPP and the LTICP. Substantially all employees, excluding officers and general managers, may choose to participate in the ESPP and purchase a limited amount of common stock at a discount through a stock option agreement. Options or restricted shares of stock, known as non-vested stock as defined by SFAS No. 123R, common stock equivalents, and stock appreciation rights may be granted to certain officers, key employees, or directors of Cleco Corporation and its subsidiaries pursuant to the LTICP.

Under APB Opinion No. 25, no share-based employee compensation was reflected in Cleco's income statement, other than for non-vested stock grants, as all compensatory stock options granted had an exercise price equal to the fair market value of common stock on the date of grant, and ESPP options were considered noncompensatory. However, Cleco disclosed a pro forma fair value expense, as required by SFAS No. 123. The fair market value of non-vested stock was recorded as compensation expense during the service periods, which is generally three years, in which the restrictions lapse and if obtainment of vesting requirements was probable. Under SFAS No. 123R, all share-based compensation cost is measured at the grant date, based on the fair value of the award, and is recognized as an expense in the income statement over an employee's requisite service period which is typically three years. Awards that vest pro rata during the requisite service period that contain only a service condition could be viewed not as one award, but instead as multiple awards with separate vesting schedules and are defined as having a graded vesting schedule. As allowed by SFAS No. 123R, Cleco has elected to view grants with graded vesting schedules as one award and recognize the related compensation expense on a straight-line basis over the requisite service period. Effective January 1, 2006, the ESPP was amended and defined as a noncompensatory plan pursuant to SFAS No. 123R. The ESPP's discount rate is 5%, substantially all employees can participate in the ESPP, and the plan does not contain optionality features beyond those listed by SFAS No. 123R; therefore, it is considered noncompensatory. Cleco is not required to recognize a fair-value expense related to the ESPP.

Cleco adopted SFAS No. 123R using the modified prospective method, which requires compensation expense to be recorded for all non-vested options and non-vested stock

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beginning in the first quarter of adoption. Under this transition method, compensation cost recognized for the period ended September 30, 2006, includes the cost for all share-based payments granted prior to, but not yet vested, as of January 1, 2006. This cost was based on the grant-date fair value. The cost for all share-based awards granted subsequent to January 1, 2006, represents the grant-date fair value. Results for prior periods have not been restated. Cleco and Cleco Power reported pre-tax compensation expense for their share-based compensation plans as shown in the following table:

| (THOUSANDS)  | CLECO CORPORATION FOR THE THREE MONTHS ENDED SEPTEMBER 30, |                 |               |               | CLECO CORPORATION FOR THE NINE MONTHS ENDED SEPTEMBER 30, |                 |                 |                 |
|--|--|-----------------|---------------|---------------|---|-----------------|-----------------|-----------------|
|  | 2006   | 2005            | 2006          | 2005          | 2006  | 2005            | 2006            | 2005            |
| <b>Equity classification</b>                       |  |                 |               |               |   |                 |                 |                 |
| Non-vested stock                                   | \$ 633   | \$ 1,343        | \$ 279        | \$ 403        | \$ 1,670  | \$ 3,343        | \$ 859          | \$ 957          |
| Stock options <sup>(1)</sup>                       | 26   | -               | 6             | -             | 76  | -               | 20              | -               |
| Non-forfeitable dividends <sup>(1)</sup>           | 9  | -               | 5             | -             | 26  | -               | 14              | -               |
| <b>Total</b>                                       | <b>\$ 668</b>  | <b>\$ 1,343</b> | <b>\$ 290</b> | <b>\$ 403</b> | <b>\$ 1,772</b>   | <b>\$ 3,343</b> | <b>\$ 893</b>   | <b>\$ 957</b>   |
| <b>Liability classification</b>                    |  |                 |               |               |   |                 |                 |                 |
| Common stock equivalent units                      | \$ 195   | \$ -            | \$ 78         | \$ -          | \$ 406  | \$ -            | \$ 163          | \$ -            |
| Company funded participants income tax obligations | 299  | 435             | 155           | 204           | 853   | 1,701           | 446             | 646             |
| <b>Total</b>                                       | <b>\$ 494</b>  | <b>\$ 435</b>   | <b>\$ 233</b> | <b>\$ 204</b> | <b>\$ 1,259</b>   | <b>\$ 1,701</b> | <b>\$ 609</b>   | <b>\$ 646</b>   |
| <b>Total pre-tax compensation expense</b>          | <b>\$ 1,162</b>  | <b>\$ 1,778</b> | <b>\$ 523</b> | <b>\$ 607</b> | <b>\$ 3,031</b>   | <b>\$ 5,044</b> | <b>\$ 1,502</b> | <b>\$ 1,603</b> |
| <b>Tax benefit (excluding income tax gross-up)</b> | <b>\$ 332</b>  | <b>\$ 517</b>   | <b>\$ 142</b> | <b>\$ 155</b> | <b>\$ 838</b>   | <b>\$ 1,286</b> | <b>\$ 406</b>   | <b>\$ 368</b>   |

<sup>(1)</sup>For the three and nine months ended September 30, 2006, compensation expense charged against income for the first time for non-forfeitable dividends paid on non-vested stock not expected to vest and

stock options was less than \$0.1 million and \$0.1 million, respectively.

Net income and net income per common share for Cleco and net income for Cleco Power would approximate the pro forma amounts shown in the following table, if the compensation expense for these plans was recognized in compliance with SFAS No. 123 prior to the adoption of SFAS No. 123R. The income tax gross-up related to the shares of non-vested stock granted under the LTICP is not included in the pro forma amounts as shown below, since its treatment was the same under APB Opinion No. 25 and SFAS No. 123.

*Cleco*

| (THOUSANDS, EXCEPT PER SHARE AMOUNTS) | FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2005 | FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2005 |
|---------------------------------------|---|--|
|                                       |   |  |

|  |    |         | ADJUSTED   |
|--|----|---------|------------|
| Net income applicable to common stock, as reported   | \$ | 149,980 | \$ 179,125 |
| Add: stock-based employee compensation expense recognized and included in reported net income applicable to common stock, net of related tax effects |    | 827     | 2,057      |
| Deduct: total stock-based employee compensation expense determined under the fair value based method of all awards, net of related tax effects       |    | 260     | 1,333      |
| Pro forma net income applicable to common stock  | \$ | 150,547 | \$ 179,849 |
| Earnings per share:  |    |         |            |
| Basic - as reported  | \$ | 2.92    | \$ 3.50    |
| Basic - pro forma  | \$ | 2.93    | \$ 3.52    |
| Diluted - as reported  | \$ | 2.91    | \$ 3.50    |
| Diluted - pro forma  | \$ | 2.91    | \$ 3.50    |

**Cleco Power**

|  |    | FOR THE THREE<br>MONTHS<br>ENDED SEPTEMBER<br>30, 2005 | FOR THE NINE<br>MONTHS<br>ENDED SEPTEMBER<br>30, 2005 |
|--|----|--|---|
| (THOUSANDS)  |    |  |   |
| Net income, as reported  | \$ | 27,183   | \$ 52,117   |
| Add: stock-based employee compensation expense recognized and included in reported net income, net of related tax effects                      |    | 248  | 588   |
| Deduct: total stock-based employee compensation expense determined under the fair value based method of all awards, net of related tax effects |    | 214  | 662   |
| Pro forma net income   | \$ | 27,217   | \$ 52,043   |

In the pro forma disclosures presented for periods prior to the adoption of SFAS No. 123R, Cleco did not disclose the amount of the stock-based compensation costs capitalized in property, plant and equipment. As required by SFAS No. 123R, the amount of stock-based compensation capitalized in property, plant and equipment for the three and nine months ended September 30, 2006, was \$0.2 million and \$0.5 million, respectively.

Cash received from options exercised under all share-based compensation plans for the three and nine months ended September 30, 2006, was \$0.8 million and \$2.8 million, respectively. No cash was paid to settle equity instruments granted under the share-based compensation plans for the three and nine months ended September 30, 2006.

### Share-Based Plan Descriptions and Share Information

#### Stock Options

LTICP stock options may be granted to certain officers, key employees, or directors of Cleco. The directors' stock options have an exercise price calculated by averaging the high and low stock price on the grant date, are immediately exercisable, and expire after ten years. The employees' stock options have an exercise price calculated by averaging the high and low stock price on the grant date, vest one-third each year, beginning on the third anniversary of the grant date, and expire after ten years. Prior to the adoption of SFAS No. 123R, Cleco recorded no charge to expense with respect to the granting of stock options at fair market value or above to employees or directors. However, pursuant to SFAS No.123 the estimated fair value was calculated using the Black-Scholes option pricing model and was included in the pro forma disclosures. Cleco did not grant any LTICP stock options in 2005. Cleco granted ESPP options during 2005. The fair market values of LTICP stock options granted in 2006 and the stock options granted prior to the adoption of SFAS No. 123R, which are being expensed for the first time, were measured on the grant date using the Black-Scholes option-pricing model, with the following weighted-average assumptions:

|   | 2006                  | SEPTEMBER 30,<br>2005 |
|---|-----------------------|-----------------------|
| Expected term (in years) <sup>(1)</sup>           | <b>7.0</b>            | 1.0                   |
| Volatility <sup>(2)</sup>                         | <b>28.0% to 30.4%</b> | 22.0%                 |
| Expected dividend yield                           | <b>4.2%</b>           | 4.3%                  |
| Risk-free interest rate                           | <b>4.4%</b>           | 2.7%                  |
| Weighted average fair value (Black-Scholes value) | <b>\$4.75</b>         | \$3.89                |

<sup>(1)</sup>The expected term was determined using an SEC safe harbor method due to the small number of recipients of these options.

<sup>(2)</sup>The volatility rate is based on historical stock prices over an appropriate period, generally equal to the expected term.

A summary of LTICP stock option activity during the nine months ended September 30, 2006, is presented below:

|                                   | WEIGHTED-AVERAGE<br>SHARES | WEIGHTED-AVERAGE<br>EXERCISE PRICE | WEIGHTED-AVERAGE<br>REMAINING<br>CONTRACTUAL<br>TERM (YEARS) | AGGREGATE<br>INTRINSIC<br>VALUE<br>(THOUSANDS) |
|-----------------------------------|----------------------------|------------------------------------|--|--|
| Outstanding at January 1, 2006    | <b>1,023,729</b>           | <b>\$20.01</b>                     |  |  |
| Granted                           | <b>60,000</b>              | <b>\$22.00</b>                     |  |  |
| Exercised                         | <b>(153,734)</b>           | <b>\$18.92</b>                     |  |  |
| Forfeited                         | <b>(24,099)</b>            | <b>\$19.15</b>                     |  |  |
| Expired                           | -                          | \$ -                               |  |  |
| Outstanding at September 30, 2006 | <b>905,896</b>             | <b>\$20.35</b>                     | <b>5.42</b>  | <b>\$4,427</b>                                 |
| Exercisable at September 30, 2006 | <b>815,846</b>             | <b>\$20.22</b>                     | <b>5.72</b>  | <b>\$4,093</b>                                 |

The total intrinsic value of options exercised during the nine months ended September 30, 2006, and 2005, was \$0.7 million and \$0.4 million, respectively.

#### Non-Vested Stock and Common Stock Equivalent Units

Through December 31, 2005, Cleco granted employees two types of non-vested stock with market and/or performance objectives. The first type, target shares, can be voted, and employees receive dividends on the shares prior to the lapse of the restrictions. The second type, opportunity shares, is not issued to employees until the market and/or performance objectives have been met; therefore, these shares cannot be voted, nor do employees receive dividends on the shares prior to the lapse of the restrictions. Both types of grants require the satisfaction of the service requirement, as well as the achievement of one or more market-based or performance-based objectives in order to obtain vesting. However, if certain events occur, such as retirement after age 55 or termination as part of a plan of reorganization prior to the end of the service period, then employees would vest in a pro rata number of target and opportunity shares. In 2006, Cleco granted non-vested stock and common stock equivalent units (CEUs) to certain employees. The non-vested stock is classified as equity since the grant can only be settled in shares of Cleco Corporation common stock. The recipients of the non-vested stock can vote the shares; however, dividends are not paid until the end of the service period and only in proportion to the non-vested stock that actually vests. The CEUs granted are classified as liabilities since the grant can only be settled in cash. Recipients of the CEUs will receive a dividend equivalent under the same terms as the dividends paid on the non-vested stock. In order to vest, both instruments require the satisfaction of a service requirement and a market-based requirement. Recipients of both types of instruments are eligible to receive opportunity instruments if certain market-based measures are exceeded.

At September 30, 2006, the number of target and opportunity restricted shares and CEUs previously granted for which restrictions had not lapsed totaled 645,792. Cleco also grants to employees and directors non-vested stock with only a service period requirement. These grants require the satisfaction of a pre-determined service period in order for the shares to vest. During the vesting period, the employees and directors can vote and receive dividends on the shares. At September 30, 2006, the number of shares of non-vested stock previously granted with only a service period requirement for which the period had not ended was 85,124.

The fair value of shares of non-vested stock granted in 2006 and 2005 under the LTICP is estimated on the date of grant, and the CEUs granted in 2006 under the LTICP are marked-to-market using the Monte Carlo simulation model with the assumptions listed below:

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|  | NON-VESTED<br>STOCK | 2006<br>CEUs | SEPTEMBER 30,<br>2005<br>NON-VESTED<br>STOCK |
|--|---------------------|--------------|--|
| Expected term (in years) <sup>(1)</sup>                      | 3.0                 | 3.0          | 3.0  |
| Volatility of Cleco stock <sup>(2)</sup>                     | 23.0%               | 19.4%        | 33.0%  |
| Correlation between Cleco stock volatility<br>and peer group | 33.7%               | 33.8%        | 41.4%  |
| Expected dividend yield                                      | 4.1%                | 3.5%         | 4.2%   |
| Weighted average fair value (Monte Carlo<br>model)           | \$ 24.85            | \$ 30.87     | \$ 24.98                                     |

<sup>(1)</sup>The expected term was based on the service period of the award.

<sup>(2)</sup>The volatility rate is based on historical stock prices over an appropriate period, generally equal to the expected term.

A summary of non-vested stock activity during the nine months ended September 30, 2006, is presented below:

|                                     | SHARES<br>NON-VESTED STOCK | WEIGHTED-AVERAGE<br>GRANT-DATE<br>FAIR VALUE | UNITS    | WEIGHTED-AVERAGE<br>GRANT-DATE<br>FAIR VALUE<br>CEUs |
|-------------------------------------|----------------------------|--|----------|--|
| Non-vested at January 1,<br>2006    | 289,267                    | \$22.08                                      | -        | \$ -   |
| Granted                             | 83,425                     | \$24.11                                      | 61,145   | \$30.87  |
| Vested                              | (15,530)                   | \$21.33                                      | -        | \$ -   |
| Expected to vest <sup>(1)</sup>     | (219,357)                  | \$22.10                                      | (14,373) | \$30.87  |
| Forfeited                           | (6,849)                    | \$24.37                                      | (3,438)  | \$30.87  |
| Non-vested at September<br>30, 2006 | 130,956                    | \$23.31                                      | 43,334   | \$30.87  |

<sup>(1)</sup>Expected to vest is the pro rata amount of shares that have been earned as of September 30, 2006.

The fair value of shares of non-vested stock which vested due to termination and/or retirement during the three and nine months ended September 30, 2006, was \$0.4 million and \$0.6 million, respectively.

During the nine months ended September 30, 2006, and 2005, Cleco did not significantly modify any of the terms of outstanding awards. Certain awards of stock-based compensation allowed vesting of a pro rata share of granted instruments upon retirement after age 55 but before the end of the normal vesting period, regardless of whether the performance or market-based measures were achieved. These same awards contained a provision of accelerated vesting of the entire grant upon retirement after age 65 but before the end of the normal vesting period, regardless of whether the performance or market-based measures were achieved. In all periods presented, Cleco has recognized stock-based compensation expense for these provisions, which is known as the non-substantive vesting period approach. The grant of non-vested stock to employees in January 2006 did not contain the accelerated vesting



provisions included in the prior years' grants.

A maximum of 3.2 million shares of Cleco Corporation common stock can be granted under the LTICP. As of September 30, 2006, there were approximately 1.8 million shares available for future grants under the LTICP. Equity instruments awarded to employees and directors historically have come from issuing new shares of common stock. As of September 30, 2006, there was \$4.5 million of total unrecognized before-tax compensation cost related to non-vested share-based compensation arrangements granted under the LTICP. The compensation expense will be recognized over a weighted average period of 2.5 years.

**Note 2 — Perryville Retroactive Adjustments**

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On January 28, 2004, Perryville and PEH filed for bankruptcy protection under Chapter 11 of the U.S. Bankruptcy Code. The financial results of Perryville and PEH prior to their filing for bankruptcy protection were included in Cleco's consolidated results. However, generally accepted accounting principles preclude consolidation of majority-owned subsidiaries where control does not rest with the majority owners. During the reorganization period (January 28, 2004, through October 10, 2005), Cleco utilized the cost method to account for its investment in Perryville and PEH. The cost method required Cleco to present the net assets of Perryville and PEH at January 27, 2004, as an investment and not recognize any income or loss from Perryville or PEH in Cleco's consolidated results of operations during the reorganization period. On October 11, 2005, an order confirming Perryville and PEH's plan of reorganization became final. As of the effective date of the order, the cost method no longer was the appropriate method to use to account for the investment in Perryville and PEH.

Through a review of equity interests and other contractual relationships, as required by FIN 46R, Cleco was determined to be the primary beneficiary of PEH. Therefore, effective October 11, 2005, PEH's results during the reorganization period were reflected in Cleco's consolidated results. In a similar review, Cleco determined that it was not the primary beneficiary of Perryville, which is considered a variable interest entity. Therefore, effective October 11, 2005, Perryville's revenue and expenses during the reorganization period were netted and reported as equity income from investees on Cleco Corporation's Condensed Consolidated Statements of Income, and Perryville's assets and liabilities were represented by one line item corresponding to Cleco's equity investment in Perryville on Cleco Corporation's Condensed Consolidated Balance

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Sheets. Accordingly, Cleco determined it should reintegrate PEH retroactively to January 28, 2004, and in accordance with FIN 46R, Cleco should report its investment in Perryville on the equity method of accounting retroactively to January 28, 2004.

However, in accordance with APB Opinion No. 18, since PEH and Perryville had a negative cost basis and incurred losses for 2004 and the first and second quarters of 2005, PEH and Perryville should not be reflected in Cleco Corporation's Condensed Consolidated Statements of Income until such time as PEH and Perryville had sufficient income to exceed their negative cost basis and cumulative losses. In the third quarter of 2005, Perryville recognized earnings from the settlement of its claims against Mirant sufficient to exceed PEH's and Perryville's initial negative cost basis and cumulative losses incurred after January 28, 2004. The financial results of Perryville and PEH previously were reintegrated with Cleco's consolidated financial results in the fourth quarter of 2005 in connection with Cleco Corporation's 2005 Annual Report on Form 10-K. Cleco's consolidated financial results and Midstream segment information for the third quarter of 2005 have been adjusted retroactively in this Quarterly Report on Form 10-Q to reflect the reintegration of Perryville and PEH beginning in the third quarter of 2005. This retroactive adjustment did not have an impact on the consolidated results for the year ended December 31, 2005, reported in Cleco Corporation's 2005 Annual Report on Form 10-K. The effects of the reintegration of Perryville and PEH on Cleco's consolidated results for the three and nine months ended September 30, 2005, are presented in the following tables. Only those financial statement line items affected by the adjustments are presented.

**Statements of Income**

| (THOUSANDS, EXCEPT PER SHARE AMOUNTS)                 | FOR THE THREE MONTHS |                    | FOR THE NINE       |                    |
|---|----------------------|--------------------|--------------------|--------------------|
|   | ENDED                |                    | MONTHS ENDED       |                    |
|   | PREVIOUSLY           | ADJUSTED           | PREVIOUSLY         | ADJUSTED           |
|   | REPORTED             | ADJUSTED           | REPORTED           | ADJUSTED           |
|   | SEPTEMBER 30, 2005   | SEPTEMBER 30, 2005 | SEPTEMBER 30, 2005 | SEPTEMBER 30, 2005 |
| Other operations                                      | \$ 22,724            | \$ 22,718          | \$ 66,215          | \$ 66,209          |
| Total operating expenses                              | \$ 238,422           | \$ 238,416         | \$ 557,906         | \$ 557,900         |
| Operating income                                      | \$ 45,234            | \$ 45,240          | \$ 91,974          | \$ 91,980          |
| Equity income from investees                          | \$ 25,249            | \$ 200,986         | \$ 46,121          | \$ 221,859         |
| Income from continuing operations before income taxes | \$ 64,282            | \$ 240,025         | \$ 113,097         | \$ 288,841         |
| Federal and state income tax expense                  | \$ 21,948            | \$ 89,569          | \$ 40,490          | \$ 108,112         |
| Income from continuing operations                     | \$ 42,334            | \$ 150,456         | \$ 72,607          | \$ 180,729         |
| Net income  | \$ 42,309            | \$ 150,431         | \$ 72,377          | \$ 180,499         |
| Net income applicable to common stock                 | \$ 41,858            | \$ 149,980         | \$ 71,003          | \$ 179,125         |
| <b>Basic earnings per share</b>                       |                      |                    |                    |                    |
| From continuing operations                            | \$ 0.82              | \$ 2.92            | \$ 1.41            | \$ 3.50            |
| From discontinued operations                          | \$ -                 | \$ -               | \$ (0.01)          | \$ -               |
| Net income applicable to common stock                 | \$ 0.82              | \$ 2.92            | \$ 1.40            | \$ 3.50            |
| <b>Diluted earnings per share</b>                     |                      |                    |                    |                    |
| From continuing operations                            | \$ 0.82              | \$ 2.91            | \$ 1.41            | \$ 3.50            |
| From discontinued operations                          | \$ -                 | \$ -               | \$ (0.01)          | \$ -               |
| Net income applicable to common stock                 | \$ 0.82              | \$ 2.91            | \$ 1.40            | \$ 3.50            |

**Statements of Comprehensive Income**

|  | FOR THE THREE MONTHS |                    | FOR THE NINE MONTHS |                    |
|--|----------------------|--------------------|---------------------|--------------------|
|  | ENDED                |                    | ENDED               |                    |
|  | PREVIOUSLY           | ADJUSTED           | PREVIOUSLY          | ADJUSTED           |
|  | REPORTED             | ADJUSTED           | REPORTED            | ADJUSTED           |
|  | SEPTEMBER 30, 2005   | SEPTEMBER 30, 2005 | SEPTEMBER 30, 2005  | SEPTEMBER 30, 2005 |

| (THOUSANDS)                      | REPORTED | ADJUSTED  | REPORTED | ADJUSTED  |
|----------------------------------|----------|-----------|----------|-----------|
| Net income                       | \$42,309 | \$150,431 | \$72,377 | \$180,499 |
| Comprehensive income, net of tax | \$42,270 | \$150,392 | \$72,312 | \$180,434 |

**Statement of Cash Flows**

| (THOUSANDS)                                | FOR THE NINE MONTHS<br>ENDED<br>SEPTEMBER 30, 2005 |              |             |              |
|--|--|--------------|-------------|--------------|
|  | PREVIOUSLY   |              | PREVIOUSLY  |              |
|  | REPORTED   | ADJUSTED     | REPORTED    | ADJUSTED     |
| Net income                                 | \$ 72,377  | \$ 180,499   | \$ 72,377   | \$ 180,499   |
| Income from equity investments             | \$ (44,475)  | \$ (221,859) | \$ (44,475) | \$ (221,859) |
| Net deferred income taxes                  | \$ 24,739  | \$ 92,493    | \$ 24,739   | \$ 92,493    |
| Accounts and notes receivable, affiliate   | \$ 338   | \$ (37,936)  | \$ 338      | \$ (37,936)  |
| Accounts and notes payable, affiliate      | \$ 9,872   | \$ 9,745     | \$ 9,872    | \$ 9,745     |
| Other deferred accounts                    | \$ 2,100   | \$ 5,937     | \$ 2,100    | \$ 5,937     |
| Taxes accrued                              | \$ 28,549  | \$ 69,171    | \$ 28,549   | \$ 69,171    |
| Other, net                                 | \$ 747   | \$ (75)      | \$ 747      | \$ (75)      |
| Net cash provided by operating activities  | \$ 144,862   | \$ 144,903   | \$ 144,862  | \$ 144,903   |
| Net decrease in cash and cash equivalents  | \$ (86,448)  | \$ (86,407)  | \$ (86,448) | \$ (86,407)  |
| Cash and cash equivalents at end of period | \$ 37,339  | \$ 37,380    | \$ 37,339   | \$ 37,380    |

**Segment Information**

| (THOUSANDS)                                    | FOR THE THREE MONTHS<br>ENDED<br>SEPTEMBER 30, 2005<br>MIDSTREAM |            | FOR THE THREE MONTHS<br>ENDED<br>SEPTEMBER 30, 2005<br>CLECO CONSOLIDATED |            |
|--|--|------------|---|------------|
|  | PREVIOUSLY   |            | PREVIOUSLY  |            |
|  | REPORTED   | ADJUSTED   | REPORTED  | ADJUSTED   |
|  | Equity income from investees                                     | \$ 25,121  | \$ 200,859  | \$ 25,249  |
| Federal and state income tax expense           | \$ 8,612   | \$ 76,233  | \$ 21,948   | \$ 89,569  |
| Segment profit from continuing operations, net | \$ 13,153  | \$ 121,275 | \$ 42,334   | \$ 150,456 |
| Segment profit                                 | \$ 13,128  | \$ 121,250 | \$ 42,309   | \$ 150,431 |
| Net income applicable to common stock          |  |            | \$ 41,858   | \$ 149,980 |

| (THOUSANDS)                                    | FOR THE NINE MONTHS<br>ENDED<br>SEPTEMBER 30, 2005<br>MIDSTREAM |            | FOR THE NINE MONTHS<br>ENDED<br>SEPTEMBER 30, 2005<br>CLECO CONSOLIDATED |            |
|--|---|------------|--|------------|
|  | PREVIOUSLY  |            | PREVIOUSLY   |            |
|  | REPORTED  | ADJUSTED   | REPORTED   | ADJUSTED   |
|  | Equity income from investees                                    | \$ 46,088  | \$ 221,825   | \$ 46,121  |
| Federal and state income tax expense           | \$ 13,112   | \$ 80,734  | \$ 40,490  | \$ 108,112 |
| Segment profit from continuing operations, net | \$ 19,625   | \$ 127,747 | \$ 72,607  | \$ 180,729 |
| Segment profit                                 | \$ 19,395   | \$ 127,517 | \$ 72,377  | \$ 180,499 |
| Net income applicable to common stock          |   |            | \$ 71,003  | \$ 179,125 |

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When Cleco Corporation files its 2006 Annual Report on Form 10-K, the quarterly financial information for the third and fourth quarters of 2005 also will be adjusted retroactively to reflect the reintegration of Perryville and PEH beginning in the third quarter of 2005, as follows:

*Miscellaneous Financial Information*

| (THOUSANDS, EXCEPT PER SHARE AMOUNTS)       | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30, 2005 |            | FOR THE THREE MONTHS ENDED<br>DECEMBER 31, 2005 |           |
|---|--|------------|---|-----------|
|   | PREVIOUSLY<br>REPORTED                           | ADJUSTED   | PREVIOUSLY<br>REPORTED                          | ADJUSTED  |
|   | Operating income                                 | \$ 45,234  | \$ 45,240                                       | \$ 19,766 |
| Net income applicable to common stock       | \$ 41,858  | \$ 149,980 | \$ 109,776                                      | \$ 1,654  |
| Basic net income per average common share   | \$ 0.82  | \$ 2.92    | \$ 2.14   | \$ 0.03   |
| Diluted net income per average common share | \$ 0.82  | \$ 2.91    | \$ 2.12   | \$ 0.03   |

**Note 3 — Regulatory Assets and Liabilities**

Cleco Power follows SFAS No. 71, which allows utilities to capitalize or defer certain costs based on regulatory approval and Management's ongoing assessment that it is probable these items will be recovered through the ratemaking process.

At September 30, 2006, Cleco Power reported \$173.7 million of costs deferred as regulatory assets, other than deferred income taxes, compared to \$53.4 million of regulatory assets at December 31, 2005. Of the \$120.3 million increase, \$117.7 million was due to the deferral of storm restoration costs related to Hurricanes Katrina and Rita, initially recorded as additions to property, plant and equipment or charged to expense.

At December 31, 2005, Cleco Power deferred \$25.0 million of repair-related storm restoration costs related to Hurricanes Katrina and Rita as a regulatory asset with the approval of the LPSC. Additional costs totaling \$126.3 million were recorded either as additions to property, plant and equipment (\$115.5 million), offset against a reserve for storm damage (\$4.4 million), or expensed (\$6.4 million).

On November 4, 2005, Cleco Power filed an application with the LPSC for the recovery in rates of the costs associated with the restoration of service to Cleco Power's customers resulting from Hurricanes Katrina and Rita. On February 22, 2006, the LPSC approved an interim rate increase of \$23.4 million annually for a ten-year period to recover approximately \$161.8 million of storm restoration costs. The interim rate increase became effective in May 2006 and will remain in effect until the LPSC completes a review to verify and approve the total amount of storm restoration costs to be recovered (Phase II). The review is expected to be completed in early 2007. As a result of this action by the LPSC, Cleco Power transferred to individual regulatory asset accounts the storm restoration costs for Hurricanes Katrina and Rita disclosed above that previously were charged to property, plant and equipment, and expense. The storm-related amounts deferred as regulatory assets are being amortized to expense based on the amounts collected monthly from customers through a surcharge. For the three- and the nine-month periods ended September 30, 2006, Cleco Power has recovered \$6.6 million and \$10.5 million, respectively, through this surcharge. For the three- and the nine-month periods ended September 30, 2006, Cleco Power has amortized \$4.8 million and \$7.9 million, respectively, of storm-related costs to expense for Hurricanes Katrina and Rita. The difference between the recovery amount and the amortization is the carrying costs related to the unamortized storm restoration costs. On February 22, 2006, the LPSC approved Cleco Power's plans to build Rodemacher Unit 3. Terms of the approval included acceptance of an LPSC Staff recommendation that Cleco Power collect from customers an amount equal to 75% of the carrying costs of capital during the construction phase of the unit. For the three- and the nine-month periods ended September 30, 2006, Cleco Power has collected \$1.3 million and \$2.4 million, respectively. This amount is recorded as a regulatory liability, to comply with the terms of the LPSC order.

**Note 4 — Disclosures about Segments**

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Cleco's reportable segments are based on its method of internal reporting, which disaggregates business units by first-tier subsidiary. Reportable segments were determined by applying SFAS No. 131. Cleco's reportable segments are Cleco Power and Midstream. The Other classification consists of the holding company, a shared services subsidiary, and an investment subsidiary.

Each reportable segment engages in business activities from which it earns revenue and incurs expenses. Segment managers report periodically to Cleco's Chief Executive Officer with discrete financial information and, at least quarterly, present discrete financial information to Cleco's Board of Directors. Each reportable segment prepared budgets for 2006 that were presented to and approved by Cleco's Board of Directors.

The financial results of Cleco's segments are presented on an accrual basis. Management evaluates the performance of its segments and allocates resources to them based on segment profit and the requirements to implement new strategic initiatives to meet current business objectives. Material intercompany transactions occur on a regular basis.

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SEGMENT INFORMATION FOR THE THREE MONTHS  
 ENDED SEPTEMBER 30,

| 2006 (THOUSANDS)  | CLECO<br>POWER                               | MIDSTREAM  | OTHER      | ELIMINATIONS     | CONSOLIDATED |
|---|--|------------|------------|------------------|--------------|
| Revenue   |  |            |            |                  |              |
| Electric operations   | \$ 284,490                                   | \$ -       | \$ -       | \$ -             | \$ 284,490   |
| Other operations  | 7,621  | 21         | 4          | (2)              | 7,644        |
| Electric customer credits   | -  | -          | -          | -                | -            |
| Affiliate revenue   | 13   | 1,443      | 513        | -                | 1,969        |
| Intercompany revenue  | 501  |            | 12,079     | (12,580)         | -            |
| Operating revenue, net  | \$ 292,625                                   | \$ 1,464   | \$ 12,596  | \$ (12,582)      | \$ 294,103   |
| Depreciation expense  | \$ 23,353                                    | \$ 76      | \$ 321     | \$ -             | \$ 23,750    |
| Interest charges  | \$ 8,328                                     | \$ 4,989   | \$ 1,946   | \$ (4,985)       | \$ 10,278    |
| Interest income   | \$ 1,559                                     | \$ -       | \$ 6,208   | \$ (4,985)       | \$ 2,782     |
| Equity income (loss) from investees   | \$ -   | \$ 15,252  | \$ (55)    | \$ -             | \$ 15,197    |
| Federal and state income tax expense  | \$ 11,428                                    | \$ 6,276   | \$ 1,974   | \$ (328)         | \$ 19,350    |
| Segment profit from continuing operations, net                                | \$ 21,556                                    | \$ 3,810   | \$ 2,614   | \$ -             | \$ 27,980    |
| Income from discontinued operations   | -  | 36         | -          | -                | 36           |
| Segment profit <sup>(1)</sup>   | \$ 21,556                                    | \$ 3,846   | \$ 2,614   | \$ -             | \$ 28,016    |
| Additions to long-lived assets  | \$ 85,182                                    | \$ -       | \$ 115     | \$ -             | \$ 85,297    |
| Segment assets at September 30, 2006  | \$ 1,876,731                                 | \$ 339,922 | \$ 801,652 | \$ (613,211)     | \$ 2,405,094 |
| <b><sup>(1)</sup>Reconciliation of segment profit to consolidated profit:</b> | <b>Segment profit</b>                        |            |            | <b>\$ 28,016</b> |              |
|   | <b>Unallocated items:</b>                    |            |            |                  |              |
|   | <b>Preferred dividends</b>                   |            |            | <b>(424)</b>     |              |
|   | <b>Net income applicable to common stock</b> |            |            | <b>\$ 27,592</b> |              |

| 2005 (THOUSANDS)          | CLECO<br>POWER | MIDSTREAM<br>ADJUSTED | OTHER     | ELIMINATIONS | CONSOLIDATED<br>ADJUSTED |
|---------------------------|----------------|-----------------------|-----------|--------------|--------------------------|
| Revenue                   |                |                       |           |              |                          |
| Electric operations       | \$ 267,958     | \$ -                  | \$ -      | \$ -         | \$ 267,958               |
| Other operations          | 14,113         | 53                    | 76        | (2)          | 14,240                   |
| Electric customer credits | (300)          | -                     | -         | -            | (300)                    |
| Affiliate revenue         | 7              | 1,053                 | 698       | -            | 1,758                    |
| Intercompany revenue      | 491            | 43                    | 14,023    | (14,557)     | -                        |
| Operating revenue, net    | \$ 282,269     | \$ 1,149              | \$ 14,797 | \$ (14,559)  | \$ 283,656               |
| Depreciation expense      | \$ 14,765      | \$ 78                 | \$ 339    | \$ -         | \$ 15,182                |
| Interest charges          | \$ 7,166       | \$ 3,938              | \$ 2,262  | \$ (3,939)   | \$ 9,427                 |
| Interest income           | \$ 1,089       | \$ -                  | \$ 3,986  | \$ (3,939)   | \$ 1,136                 |

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|  |                                       |           |    |         |    |         |         |           |    |           |
|--|---------------------------------------|-----------|----|---------|----|---------|---------|-----------|----|-----------|
| Equity income from investees   | \$                                    | -         | \$ | 200,859 | \$ | 127     | \$      | -         | \$ | 200,986   |
| Federal and state income tax expense   | \$                                    | 12,842    | \$ | 76,233  | \$ | 531     | \$      | (37)      | \$ | 89,569    |
| Segment profit from continuing operations, net                                     | \$                                    | 27,183    | \$ | 121,275 | \$ | 1,998   | \$      | -         | \$ | 150,456   |
| Loss from discontinued operations, net of tax                                      |                                       | -         |    | (25)    |    | -       |         | -         |    | (25)      |
| Segment profit <sup>(1)</sup>  | \$                                    | 27,183    | \$ | 121,250 | \$ | 1,998   | \$      | -         | \$ | 150,431   |
| Additions to long-lived assets   | \$                                    | 123,454   | \$ | -       | \$ | 230     | \$      | -         | \$ | 123,684   |
| Segment assets at December 31, 2005  | \$                                    | 1,765,934 | \$ | 338,645 | \$ | 658,914 | \$      | (614,005) | \$ | 2,149,488 |
| <sup>(1)</sup> Reconciliation of segment profit to consolidated profit (adjusted): | Segment profit                        |           |    |         |    | \$      | 150,431 |           |    |           |
|  | Unallocated items:                    |           |    |         |    |         |         |           |    |           |
|  | Preferred dividends                   |           |    |         |    |         | (451)   |           |    |           |
|  | Net income applicable to common stock |           |    |         |    | \$      | 149,980 |           |    |           |

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SEGMENT INFORMATION FOR THE NINE MONTHS  
 ENDED SEPTEMBER 30,

| 2006 (THOUSANDS)  | CLECO<br>POWER                               | MIDSTREAM  | OTHER      | ELIMINATIONS     | CONSOLIDATED |
|---|--|------------|------------|------------------|--------------|
| Revenue   |  |            |            |                  |              |
| Electric operations   | \$ 736,765                                   | \$ -       | \$ -       | \$ -             | \$ 736,765   |
| Other operations  | 22,052                                       | 26         | 107        | (18)             | 22,167       |
| Electric customer credits   | 4,382  | -          | -          | -                | 4,382        |
| Affiliate revenue   | 37   | 3,630      | 1,490      | -                | 5,157        |
| Intercompany revenue  | 1,501  | -          | 31,738     | (33,239)         | -            |
| Operating revenue, net  | \$ 764,737                                   | \$ 3,656   | \$ 33,335  | \$ (33,257)      | \$ 768,471   |
| Depreciation expense  | \$ 53,879                                    | \$ 232     | \$ 997     | \$ -             | \$ 55,108    |
| Interest charges  | \$ 26,232                                    | \$ 13,865  | \$ 5,862   | \$ (13,821)      | \$ 32,138    |
| Interest income   | \$ 5,688                                     | \$ -       | \$ 15,350  | \$ (13,821)      | \$ 7,217     |
| Equity income (loss) from investees   | \$ -   | \$ 30,934  | \$ (132)   | \$ -             | \$ 30,802    |
| Federal and state income tax expense  | \$ 26,287                                    | \$ 9,514   | \$ 3,574   | \$ (452)         | \$ 38,923    |
| Segment profit from continuing operations, net                                | \$ 52,476                                    | \$ 5,727   | \$ 5,332   | \$ -             | \$ 63,535    |
| Loss from discontinued operations   | -  | (154)      | -          | -                | (154)        |
| Segment profit <sup>(1)</sup>   | \$ 52,476                                    | \$ 5,573   | \$ 5,332   | \$ -             | \$ 63,381    |
| Additions to long-lived assets  | \$ 207,499                                   | \$ 13      | \$ 270     | \$ -             | \$ 207,782   |
| Segment assets at September 30, 2006  | \$ 1,876,731                                 | \$ 339,922 | \$ 801,652 | \$ (613,211)     | \$ 2,405,094 |
| <b><sup>(1)</sup>Reconciliation of segment profit to consolidated profit:</b> | <b>Segment profit</b>                        |            |            | <b>\$ 63,381</b> |              |
|   | <b>Unallocated items:</b>                    |            |            |                  |              |
|   | <b>Preferred dividends</b>                   |            |            | <b>(1,310)</b>   |              |
|   | <b>Net income applicable to common stock</b> |            |            | <b>\$ 62,071</b> |              |

| 2005 (THOUSANDS)          | CLECO<br>POWER | MIDSTREAM<br>ADJUSTED | OTHER     | ELIMINATIONS | CONSOLIDATED<br>ADJUSTED |
|---------------------------|----------------|-----------------------|-----------|--------------|--------------------------|
| Revenue                   |                |                       |           |              |                          |
| Electric operations       | \$ 614,670     | \$ -                  | \$ -      | \$ -         | \$ 614,670               |
| Other operations          | 29,228         | 93                    | 177       | (5)          | 29,493                   |
| Electric customer credits | (771)          | -                     | -         | -            | (771)                    |
| Affiliate revenue         | 22             | 4,069                 | 2,397     | -            | 6,488                    |
| Intercompany revenue      | 1,467          | 42                    | 36,278    | (37,787)     | -                        |
| Operating revenue, net    | \$ 644,616     | \$ 4,204              | \$ 38,852 | \$ (37,792)  | \$ 649,880               |
| Depreciation expense      | \$ 43,824      | \$ 237                | \$ 998    | \$ -         | \$ 45,059                |
| Interest charges          | \$ 20,671      | \$ 11,171             | \$ 11,112 | \$ (11,072)  | \$ 31,882                |



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|  |                                       |            |            |              |              |
|--|---------------------------------------|------------|------------|--------------|--------------|
| Interest income  | \$ 2,233                              | \$ -       | \$ 11,811  | \$ (11,057)  | \$ 2,987     |
| Equity income from investees   | \$ -                                  | \$ 221,825 | \$ 34      | \$ -         | \$ 221,859   |
| Federal and state income tax expense (benefit)                                     | \$ 28,299                             | \$ 80,734  | \$ (881)   | \$ (40)      | \$ 108,112   |
| Segment profit from continuing operations, net                                     | \$ 52,117                             | \$ 127,747 | \$ 865     | \$ -         | \$ 180,729   |
| Loss from discontinued operations, net of tax                                      | -                                     | (230)      | -          | -            | (230)        |
| Segment profit <sup>(1)</sup>  | \$ 52,117                             | \$ 127,517 | \$ 865     | \$ -         | \$ 180,499   |
| Additions to long-lived assets   | \$ 167,475                            | \$ 8       | \$ 685     | \$ -         | \$ 168,168   |
| Segment assets at December 31, 2005  | \$ 1,765,934                          | \$ 338,645 | \$ 658,914 | \$ (614,005) | \$ 2,149,488 |
| <sup>(1)</sup> Reconciliation of segment profit to consolidated profit (adjusted): | Segment profit                        |            | \$ 180,499 |              |              |
|  | Unallocated items:                    |            |            |              |              |
|  | Preferred dividends                   |            | (1,374)    |              |              |
|  | Net income applicable to common stock |            | \$ 179,125 |              |              |

**Note 5 - Equity Investment in Investees**

Equity investment in investees primarily represents Midstream's \$243.6 million investment in Acadia, owned 50% by APH and 50% by Calpine; its \$71.3 million investment in Evangeline, owned 100% by Midstream; its \$5.4 million investment in Perryville, owned 100% by PEH; and its \$6.9 million investment in Attala, owned 100% by Midstream. The remaining \$0.1 million relates to equity investments held by Cleco Innovations LLC, a wholly owned subsidiary of Cleco Corporation.

Cleco reports its investment in Acadia, Attala, Evangeline, Perryville and the investments held by Cleco Innovations LLC on the equity method of accounting. Under the equity method, the assets and liabilities of these entities are reported as equity investment in investees on Cleco Corporation's Condensed Consolidated Balance Sheets. The revenue and expenses (excluding income taxes) of these entities are netted and reported as equity income from investees on Cleco Corporation's Condensed Consolidated Statements of Income.

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The table below presents the equity income (loss) from each investment accounted for using the equity method.

| (THOUSANDS)         | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30, |                  |
|---------------------|---|------------------|
|                     | 2006  | 2005<br>ADJUSTED |
| APH                 | \$ 1,458                                    | \$ 8,537         |
| Attala              | 240   | -                |
| Evangeline          | 13,283                                      | 16,584           |
| Perryville          | 272   | 175,738          |
| Other               | (56)  | 127              |
| Total equity income | \$ 15,197                                   | \$ 200,986       |

| (THOUSANDS)         | FOR THE NINE MONTHS ENDED<br>SEPTEMBER 30, |                  |
|---------------------|--|------------------|
|                     | 2006                                       | 2005<br>ADJUSTED |
| APH                 | \$ 13,295                                  | \$ 24,451        |
| Attala              | 666  | -                |
| Evangeline          | 14,894                                     | 21,637           |
| Perryville          | 2,078                                      | 175,738          |
| Other               | (131)                                      | 33               |
| Total equity income | \$ 30,802                                  | \$ 221,859       |

Perryville's equity earnings for the three and nine months ended September 30, 2005, have been adjusted retroactively to reflect the reintegration of Perryville on Cleco Corporation's consolidated financial results beginning in the third quarter of 2005. Perryville's income before taxes and equity income are different by \$3.9 million and \$7.7 million for the three and nine months ended September 30, 2005, respectively. The difference is due to the inclusion in equity income of losses incurred in 2004 resulting from the retroactive reintegration of Perryville. For a discussion of the reintegration of Perryville's and PEH's financial results, see Note 2 — "Perryville Retroactive Adjustments."

For the nine months ended September 30, 2006, APH's equity income includes the drawing in full of the \$15.0 million letter of credit. The letter of credit, of which APH is the beneficiary, was posted by Calpine to support its obligations under the Calpine Tolling Agreements.

### Acadia

Cleco's current assessment of its maximum exposure to loss at September 30, 2006, consists of its equity investment of \$243.6 million. The table below presents the components of Midstream's equity investment in Acadia.

| INCEPTION TO DATE (THOUSANDS)      | AT                       |                            |
|------------------------------------|--------------------------|----------------------------|
|                                    | SEPTEMBER<br>30,<br>2006 | AT DECEMBER<br>31,<br>2005 |
| Contributed assets (cash and land) | \$ 250,612               | \$ 250,612                 |
| Income before taxes                | 110,009                  | 96,714                     |
| Capitalized interest and other     | 19,469                   | 19,469                     |
| Less: Cash distributions           | 136,464                  | 121,464                    |

|                                     |    |                |    |         |
|-------------------------------------|----|----------------|----|---------|
| Total equity investment in investee | \$ | <b>243,626</b> | \$ | 245,331 |
|-------------------------------------|----|----------------|----|---------|

Midstream's equity, as reported on the balance sheet of Acadia at September 30, 2006, was \$278.5 million. The difference of \$34.9 million between the equity investment in investee of \$243.6 million as shown in the table above and Midstream's equity includes \$19.5 million of interest capitalized on funds contributed to Acadia. It also includes other miscellaneous charges related to the construction of the Acadia facility offset by \$54.4 million which represents the difference between the accounting treatments used by the partnership entities to record the allocation of termination agreement income. The cash distributions of \$136.5 million were used to pay interest and repay principal on debt at Cleco Corporation relating to this investment.

On December 20, 2005, the Calpine Debtors, including CES and the subsidiary which owns the other 50% of Acadia, filed voluntary petitions in the Calpine Debtors Bankruptcy Court for protection under Chapter 11 of the U.S. Bankruptcy Code. In February 2006, APH drew \$2.8 million against the \$15.0 million Calpine letter of credit due to the default of CES under the tolling agreements. In August 2006, APH drew the remaining \$12.2 million available under Calpine's \$15.0 million letter of credit. These amounts were reported as equity income from investees on Cleco Corporation's Condensed Consolidated Statements of Income. For more information about the bankruptcy filing by the Calpine Debtors and the letter of credit, see Note 16 — "Calpine Bankruptcy."

The table below contains summarized financial information for Acadia.

| (THOUSANDS)                             |    | AT<br>SEPTEMBER<br>30,<br>2006 |    | AT DECEMBER<br>31,<br>2005 |
|---|----|--------------------------------|----|----------------------------|
| Current assets                          | \$ | <b>15,879</b>                  | \$ | 6,258                      |
| Property, plant and equipment, net      |    | <b>436,930</b>                 |    | 451,759                    |
| Other assets                            |    | -                              |    | 624                        |
| Total assets                            | \$ | <b>452,809</b>                 | \$ | 458,641                    |
| Current liabilities                     | \$ | <b>4,023</b>                   | \$ | 6,878                      |
| Other liabilities                       |    | <b>458</b>                     |    | -                          |
| Partners' capital                       |    | <b>448,328</b>                 |    | 451,763                    |
| Total liabilities and partners' capital | \$ | <b>452,809</b>                 | \$ | 458,641                    |

| (THOUSANDS)                | FOR THE THREE MONTHS<br>ENDED<br>SEPTEMBER 30, |           | FOR THE NINE MONTHS<br>ENDED<br>SEPTEMBER 30, |           |
|----------------------------|--|-----------|---|-----------|
|                            | 2006   | 2005      | 2006  | 2005      |
| Total revenue              | \$ <b>65,918</b>                               | \$ 17,790 | \$ <b>125,414</b>                             | \$ 54,342 |
| Total operating expenses   | <b>50,698</b>                                  | 4,239     | <b>115,349</b>                                | 15,984    |
| Other income (expense)     | <b>(119)</b>                                   | 25        | <b>1,501</b>                                  | 47        |
| Income (loss) before taxes | \$ <b>15,101</b> *                             | \$ 13,576 | \$ <b>11,566</b> **                           | \$ 38,405 |

\*The \$15.1 million income before taxes for the three months ended September 30, 2006, includes the \$12.2 million draw against the letter of credit which was allocated 100% to APH earnings.

\*\*The \$11.6 million income before taxes for the nine months ended September 30, 2006, includes the \$15.0 million in draws against the letter of credit which was allocated 100% to APH earnings.

The income tax benefit recorded on APH's financial statements for the three and nine months ended September 30, 2006, was \$1.5 million and \$0.5 million, respectively, compared to an income tax expense of \$2.2 million and \$5.3 million for the three and nine months ended September 30, 2005, respectively.

*Attala*

Cleco's current assessment of its maximum exposure to loss at September 30, 2006, consists of its equity investment of \$6.9 million. The table below presents the components of Midstream's equity investment in Attala. No results are shown for 2005 due to Attala not commencing operations until January 2006.

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|                                     | AT SEPTEMBER |
|-------------------------------------|--------------|
| INCEPTION TO DATE (THOUSANDS)       | 30, 2006     |
| Contributed assets (cash)           | \$ 7,006     |
| Income before taxes                 | 666          |
| Less: distributions                 | 780          |
| Total equity investment in investee | \$ 6,892     |

The table below contains summarized financial information for Attala.

|                                       | AT SEPTEMBER |
|---------------------------------------|--------------|
| (THOUSANDS)                           | 30, 2006     |
| Current assets                        | \$ 15        |
| Accounts receivable - affiliate       | -            |
| Other assets                          | 6,926        |
| Total assets                          | \$ 6,941     |
| Current liabilities                   | \$ 60        |
| Accounts payable - affiliate          | 15           |
| Other liabilities                     | 75           |
| Member's equity                       | 6,791        |
| Total liabilities and member's equity | \$ 6,941     |

|                     | FOR THE THREE<br>MONTHS ENDED | FOR THE NINE<br>MONTHS ENDED |
|---------------------|-------------------------------|------------------------------|
| (THOUSANDS)         | SEPTEMBER 30, 2006            | SEPTEMBER 30, 2006           |
| Operating revenue   | \$ 260                        | \$ 728                       |
| Operating expenses  | 20                            | 62                           |
| Income before taxes | \$ 240                        | \$ 666                       |

The \$6.9 million in Other Assets in the summarized financial information for Attala listed above primarily consists of the transmission assets utilized by Attala in the Interconnection Agreement. These transmission assets are accounted for as a direct financing lease on Attala's Balance Sheet at September 30, 2006.

Income tax expense recorded on Attala's financial statements related to Midstream's 100% interest in Attala for the three and nine months ended September 30, 2006, was \$0.1 million and \$0.3 million, respectively.

***Evangeline***

Cleco's current assessment of its maximum exposure to loss at September 30, 2006, consists of its equity investment of \$71.3 million. The table below presents the components of Midstream's equity investment in Evangeline.

|                               | AT<br>SEPTEMBER<br>30,<br>2006 | AT DECEMBER<br>31,<br>2005 |
|-------------------------------|--------------------------------|----------------------------|
| INCEPTION TO DATE (THOUSANDS) |                                |                            |
| Contributed assets (cash)     | \$ 43,580                      | \$ 43,580                  |
| Income before taxes           | 138,714                        | 123,819                    |
| Less: distributions           | 111,046                        | 107,887                    |

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Total equity investment in investee \$ 71,248 \$ 59,512

The table below contains summarized financial information for Evangeline.

| (THOUSANDS)                            | AT<br>SEPTEMBER<br>30,<br>2006 | AT DECEMBER<br>31,<br>2005 |
|--|--------------------------------|----------------------------|
| Current assets                         | \$ 20,270                      | \$ 19,142                  |
| Accounts receivable - affiliate        | 6,914                          | 146                        |
| Property, plant and equipment, net     | 190,111                        | 194,159                    |
| Other assets                           | 47,186                         | 46,728                     |
| Total assets                           | \$ 264,481                     | \$ 260,175                 |
| Current liabilities                    | \$ 11,546                      | \$ 16,649                  |
| Accounts payable - affiliate           | 4,901                          | 475                        |
| Long-term debt                         | 177,064                        | 184,716                    |
| Other liabilities                      | 65,612                         | 59,568                     |
| Member's equity (deficit)              | 5,358                          | (1,233)                    |
| Total liabilities and member's deficit | \$ 264,481                     | \$ 260,175                 |

| (THOUSANDS)         | FOR THE THREE MONTHS<br>ENDED<br>SEPTEMBER 30, |           | FOR THE NINE MONTHS<br>ENDED<br>SEPTEMBER 30, |           |
|---------------------|--|-----------|---|-----------|
|                     | 2006   | 2005      | 2006  | 2005      |
| Operating revenue   | \$ 24,814                                      | \$ 26,538 | \$ 47,835                                     | \$ 48,243 |
| Operating expenses  | 5,740  | 4,559     | 16,535  | 10,118    |
| Depreciation        | 1,305  | 1,298     | 3,912   | 3,887     |
| Interest charges    | 4,208  | 4,313     | 12,677  | 13,061    |
| Other income        | 379  | 233       | 981   | 533       |
| Other expense       | 657  | 17        | 798   | 73        |
| Income before taxes | \$ 13,283                                      | \$ 16,584 | \$ 14,894                                     | \$ 21,637 |

At December 31, 2005, Evangeline had a member's deficit of \$1.2 million. This deficit was caused by the distribution of cash by Evangeline in excess of net income. The deficit did not cause a default under Evangeline's 8.82% Senior Secured Bonds due 2019 and is not expected to impact Evangeline's ability to fund its operations. At September 30, 2006, Evangeline had a member's equity balance of \$5.4 million.

Income tax expense recorded on Midstream's financial statements related to its 100% interest in Evangeline for the three and nine months ended September 30, 2006, was \$6.6 million and \$8.3 million, compared to \$6.6 million and \$8.9 million for the three and nine months ended September 30, 2005, respectively.

**Perryville**

Cleco's current assessment of its maximum exposure to loss at September 30, 2006, consists of its equity investment of \$5.4 million. The table below presents the components of PEH's equity investment in Perryville.

| INCEPTION TO DATE (THOUSANDS) | AT<br>SEPTEMBER<br>30,<br>2006 | AT DECEMBER<br>31,<br>2005 |
|-------------------------------|--------------------------------|----------------------------|
| Contributed assets (cash)     | \$ 102,174                     | \$ 102,174                 |

|                                     |    |                |    |         |
|-------------------------------------|----|----------------|----|---------|
| Income before taxes                 |    | <b>50,039</b>  |    | 47,960  |
| Less: distributions                 |    | <b>146,766</b> |    | 137,424 |
| Total equity investment in investee | \$ | <b>5,447</b>   | \$ | 12,710  |

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The table below contains summarized financial information for Perryville.

| (THOUSANDS)                           | AT                       |                            |
|---------------------------------------|--------------------------|----------------------------|
|                                       | SEPTEMBER<br>30,<br>2006 | AT DECEMBER<br>31,<br>2005 |
| Current assets                        | \$ 46                    | \$ 9,249                   |
| Accounts receivable - affiliate       | 290                      | 43                         |
| Other assets                          | 19,096                   | 14,035                     |
| Total assets                          | \$ 19,432                | \$ 23,327                  |
| Current liabilities                   | \$ 7,981                 | \$ 7,365                   |
| Accounts payable - affiliate          | 2,096                    | 111                        |
| Other liabilities                     | 328                      | 329                        |
| Member's equity                       | 9,027                    | 15,522                     |
| Total liabilities and member's equity | \$ 19,432                | \$ 23,327                  |

| (THOUSANDS)             | FOR THE THREE<br>MONTHS ENDED<br>SEPTEMBER 30, |            | FOR THE NINE MONTHS<br>ENDED<br>SEPTEMBER 30, |            |
|-------------------------|--|------------|---|------------|
|                         | 2006   | 2005       | 2006  | 2005       |
| Operating revenue       | \$ 264   | \$ 264     | \$ 792  | \$ 10,052  |
| Operating expenses      | (8)  | 1,035      | (1,111)                                       | 8,637      |
| Depreciation            | -  | -          | -   | 3,135      |
| Interest charges        | -  | -          | (108)   | 5,459      |
| Interest income         | -  | 601        | 67  | 728        |
| Gain on sales of assets | -  | -          | -   | 10,110     |
| Other income            | -  | 206,950    | -   | 206,950    |
| Other expense           | -  | 27,129     | -   | 27,136     |
| Income before taxes     | \$ 272   | \$ 179,651 | \$ 2,078                                      | \$ 183,473 |

The transmission assets utilized by Perryville in the interconnection agreement with Entergy Louisiana are accounted for as direct financing lease by Perryville, and are included in Other Assets in the summarized financial information above.

Income tax expense recorded on PEH's financial statements related to Midstream's 100% interest in Perryville for the three and nine months ended September 30, 2006, was \$0.3 million and \$1.0 million, compared to \$69.1 million and \$70.6 million for the three and nine months ended September 30, 2005, respectively.

#### Note 6 — Recent Accounting Standards

The Registrants adopted, or will adopt, the recent accounting standards listed below on their respective effective dates. In December 2004, SFAS No. 123R which provides expensing and disclosure requirements for stock-based compensation was issued. On April 14, 2005, the SEC extended the effective date of this statement from interim periods beginning after June 15, 2005, to the first fiscal year beginning after June 15, 2005. Cleco adopted SFAS No. 123R effective January 1, 2006. This statement requires all equity instruments, including stock options, to be expensed at their fair value and supersedes APB Opinion No. 25 and SFAS No. 123, which allowed companies to use the intrinsic value method. Through December 2005, Cleco utilized the intrinsic value method as described in APB Opinion No. 25. SFAS No. 123R also prohibits reversing previously recognized stock-based compensation expense if



the forfeiture of the instruments was due to the failure of a market-based performance measure. Most of Cleco's stock-based compensation plans contain market-based performance measures. The adoption of SFAS No. 123R reduced Cleco's consolidated income from continuing operations before income taxes and net income for the three months ended September 30, 2006, by \$1.2 million and \$0.7 million (\$0.02 and \$0.01 per basic and diluted share), respectively, and for the nine months ended September 30, 2006, by \$3.0 million (\$0.06 per basic and diluted share) and \$1.9 million (\$0.04 and \$0.03 per basic and diluted share), respectively. The adoption of SFAS No. 123R reduced Cleco Power's income before income taxes and net income for the three months ended September 30, 2006, by \$0.5 million and \$0.3 million, respectively, and for the nine months ended September 30, 2006, by \$1.5 million and \$0.9 million, respectively. Prior to the adoption of SFAS No. 123R, Cleco presented all tax benefits of deductions resulting from the exercise of stock options as operating cash flows on Cleco Corporation's Condensed Consolidated Statements of Cash Flows. SFAS No. 123R requires the cash flow resulting from the tax deductions in excess of the compensation cost recognized for those options to be classified as financing cash flows. The actual tax benefits realized for the tax deductions from options exercised for the nine months ended September 30, 2006, was \$0.3 million. In connection with implementation, Cleco made the following accounting policy choices from those allowed by the statement.

- § Cleco chose the modified prospective method of transition, which requires a company to prospectively recognize compensation expense calculated pursuant to SFAS No. 123R for all non-vested stock-based compensation outstanding on the date of adoption.
- § Cleco chose the straight-line basis over the requisite service period to recognize expense for instruments with graded vesting.
- § Cleco chose the short-cut method to calculate its pool of excess tax benefits available to absorb tax deficiencies recognized subsequent to adoption.

For additional information concerning Cleco's stock-based compensation, see Note 1 — "Summary of Significant Accounting Policies — Stock-Based Compensation."

In September 2005, the FASB ratified EITF No. 04-13, which provides guidance on accounting for purchases and sales of inventory with the same counterparty. If certain criteria are met, purchases and sales of inventory with the same counterparty should be accounted for at fair value as required by APB Opinion No. 29. Entities are required to apply this EITF to new arrangements entered into during reporting periods beginning after March 15, 2006. The adoption of this EITF had no impact on the financial condition or the results of operations of the Registrants.

In February 2006, FASB issued SFAS No. 155 which amends SFAS No. 133 and SFAS No. 140. The provisions of this statement:

- § permit fair value accounting for hybrid financial instruments that contain an embedded derivative that otherwise would require bifurcation,
  - § clarify the exemption from SFAS No. 133 for certain interest-only and principal-only strips,

§ establish a requirement to evaluate interests in securitized financial assets that contain an embedded derivative requiring bifurcation,

§ clarify that concentrations of credit risk in the form of subordination are not embedded derivatives, and

§ amend SFAS No. 140 as it relates to qualifying special-purpose entities and derivative financial instruments.

This statement is effective for all financial instruments acquired, issued or subject to a remeasurement event occurring after the beginning of an entity's first fiscal year that begins after September 15, 2006. Currently, Management does not expect the adoption of SFAS No. 155 to have an impact on the financial condition or results of operations of the Registrants.

In March 2006, FASB issued SFAS No. 156 which amends SFAS No. 140 with respect to the accounting for separately recognized servicing assets and liabilities. This statement requires all separately recognized servicing assets and liabilities to be initially measured at fair value, requires fair value accounting for derivative instruments used to mitigate risks of the servicing assets and liabilities, and allows for the election to use fair value accounting for the servicing assets and liabilities in subsequent periods. SFAS No. 156 is effective for the first fiscal year beginning after September 15, 2006. Currently, Management does not expect the adoption of SFAS No. 156 to have an impact on the financial condition or results of operations of the Registrants.

In April 2006, FASB issued FSP No. FIN 46R-6 which clarifies that preparers should use a "by design" approach for determining whether an interest is variable when applying FIN 46R. This "by design" approach includes evaluating whether an interest is variable based on a thorough understanding of the design of the potential variable interest entity, including the nature of the risks that the potential variable interest entity was designed to create and pass along to interest holders in the entity. This FSP also provides guidance in analyzing the design of a potential variable interest entity to determine whether variability exists. This FSP is effective prospectively for all entities previously required to be analyzed under FIN 46R when a reconsideration event has occurred beginning the first day of the first reporting period after June 15, 2006, and prospectively for all entities with which that entity first becomes involved. The implementation of this FSP had no impact on the financial condition or the results of operations of the Registrants.

In June 2006, the FASB ratified EITF No. 06-3, which requires a company to disclose its accounting policy regarding the presentation of sales taxes and other similar taxes which are collected by an entity and remitted to a taxing authority. A company using the gross method reports revenue and an offsetting expense, whereas a company using the net method does not report such taxes as revenue and expense but instead reports them directly as a liability. If the gross method is used and the taxes included in gross revenue are significant, the company should disclose the amount of such taxes for each period for which an income statement is presented. Cleco uses the net presentation for sales and other similar taxes. This EITF is effective for periods beginning after December 15, 2006. The adoption of this EITF will have no impact on the financial condition or the results of operations of the Registrants.

In July 2006, the FASB issued FIN 48, which provides guidance on accounting for uncertain tax positions. This interpretation requires each tax position to be evaluated using a two-step process. The first step is a determination of the likelihood the position will be sustained upon examination based upon the technical merits of the position. For tax positions that are more-likely-than-not (greater than 50%) to be sustained, the second step is to measure and record the tax benefit to be realized. For tax positions that do not meet the more-likely-than-not criteria, no tax benefit should be recognized. This interpretation also provides for the recognition and measurement of expected penalties and interest, as well as disclosure requirements about tax positions. This interpretation is effective for fiscal years beginning after December 15, 2006. Currently, Management expects to record a cumulative adjustment to the opening balance of retained earnings of at least \$2.3 million, and reclassify at least \$56.3 million in deferred tax liability into noncurrent taxes payable. However, Management continues to evaluate the impact this statement will have on the financial condition and results of operations of the Registrants.

In September 2006, the FASB ratified the consensus in EITF No. 06-4, which stipulates that the agreement by an employer to share a portion of the proceeds of a life insurance policy with an employee during the postretirement period is a postretirement benefit arrangement that must be accounted for under SFAS No. 106 or APB Opinion No.

12. A liability for the postretirement obligation must be recorded under SFAS No. 106 if the benefit is offered under an arrangement that constitutes a plan or under APB Opinion No. 12 if it is not part of a plan. This EITF is effective for fiscal years beginning after December 15, 2007. Management currently is evaluating the impact this EITF will have on the financial condition and results of operations of the Registrants.

In September 2006, the FASB ratified the consensus in EITF No. 06-5, which requires an entity that holds life insurance policies with cash surrender values to record the cash surrender values considering all restrictions and reductions. This EITF is effective for fiscal years beginning after December 15, 2006. The implementation of this EITF will have no effect on Cleco since the life insurance policies held by Cleco do not contain any restrictions or reductions to the cash surrender value.

In September 2006, the FASB issued SFAS No. 157, which provides guidance on how companies should measure fair value when required for recognition or disclosure purposes under generally accepted accounting principles (GAAP). Specifically, SFAS No. 157 creates a common definition of fair value throughout GAAP, establishes a fair value hierarchy, and requires companies to make expanded disclosures about fair value measurements. This statement is effective for fiscal years beginning after November 15, 2007. Management currently is evaluating the impact this statement will have on the

financial condition and results of operations of the Registrants.

In September 2006, the FASB issued SFAS No. 158, which requires companies to recognize the funded status of a company's postretirement benefit plans as a net liability or asset. The net liability or asset is defined as the difference between the benefit obligation and the fair market value of plan assets. For defined benefit pension plans, the benefit obligation is the projected benefit obligation, whereas for other plans, the benefit obligation is the accumulated postretirement benefit obligation. Unrecognized net actuarial gains/losses, prior period service costs and transition obligations/assets will become a component of accumulated other comprehensive income, net of income tax in shareholders' equity. The statement also amends the disclosure requirements for annual financial statements. For a public company, provisions of the statement are required to be adopted as of the end of the fiscal year ending after December 15, 2006, on a prospective basis. Cleco will be required to make several changes to its balance sheet due to the adoption of this statement. At December 31, 2005, Cleco reported a \$29.4 million prepaid benefit as an asset related to its defined benefit pension plan. If the provisions of this statement had been applied as of December 31, 2005, Cleco would have had a net liability of approximately \$31.0 million. The approximately \$60.4 million difference would have been recognized as a reduction in equity through accumulated other comprehensive income, net of income tax. The net liability relating to Cleco's other postretirement benefits and SERP would have increased from \$50.7 million to \$59.9 million with the difference recognized in accumulated other comprehensive income, net of income tax. However, the amounts disclosed may not be indicative of future amounts because changes in actuarial assumptions, such as the discount rate, and actual returns on plan assets have a material effect on the funded status of the plans, as well as amounts to be recognized in accumulated other comprehensive income, net of income tax. SFAS No. 158 also requires companies to set their measurement date to correspond with their fiscal year end, eliminating the option to use an earlier measurement date. The measurement date provision is effective for fiscal years ending after December 15, 2008. Cleco's measurement date currently is the same as its fiscal year end; therefore, the measurement date provision will have no impact on the Registrants. Currently, Management is evaluating the regulatory impact and the related accounting treatment the adoption of this statement will have on the Registrants.

In September 2006, the SEC released Staff Accounting Bulletin (SAB) No. 108, which provides interpretive guidance on how registrants should quantify financial statement misstatements. Currently, the two methods most commonly used to quantify misstatements are the "rollover" method, which primarily focuses on the income statement impact of misstatements, and the "iron curtain" method, which primarily focuses on the balance sheet impact of misstatements. Under SAB No.108, registrants are advised to consider both the rollover and iron curtain methods, which is considered a dual approach, when evaluating financial statement errors. The SAB provides transition accounting and disclosure guidance for registrants that conclude that a material error existed in prior-period financial statements under the dual approach. Specifically, registrants will be permitted to restate prior period financial statements or recognize the cumulative effect of initially applying SAB No. 108 through an adjustment to beginning retained earnings in the year of adoption. SAB No. 108 is effective for annual financial statements covering the first fiscal year ending after November 15, 2006. Management currently is evaluating the impact this SAB will have on the financial condition and results of operations of the Registrants.

#### **Note 7 — Common Stock Issuance**

In August 2006, Cleco Corporation issued 6.9 million shares of common stock in a public offering. Cleco's net proceeds from the issuance totaled \$157.7 million.

Cleco plans to use the proceeds to help finance construction of the estimated \$1.0 billion cost of Rodemacher Unit 3.

#### **Note 8 — Electric Customer Credits**

Cleco's reported earnings for the nine months ended September 30, 2006, reflect reversals of previously accrued credits of \$4.4 million within Cleco Power under terms of an earnings review settlement reached with the LPSC in 1996. There were no customer credits accrued or reversed for the three-month period ended September 30, 2006. Cleco's earnings for the three and nine months ended September 30, 2005, reflect \$0.3 million and \$0.8 million,

respectively, of additional credits for amounts expected at that time to be refunded to electric customers. The terms of the original 1996 LPSC earnings review settlement were extended to September 30, 2006, through subsequent amendments and two approved one-year extensions. The subsequent amendments and extensions have not changed the terms of the original 1996 settlement, except as disclosed below. As part of the original settlement, Cleco Power was allowed to retain all regulated earnings up to a 12.25% return on equity, and to share equally with customers, as credits on their bills, all regulated earnings between 12.25% and 13% return on equity. All regulated earnings above a 13% return on equity are credited to customers. This effectively allowed Cleco Power the opportunity to realize a regulatory rate of return up to 12.625%. The amount of credits due customers, if any, is determined by Cleco Power and the LPSC annually, based on results for each 12-month period ended September 30. The 1996 LPSC settlement provides for such credits to be made on customers' bills the following summer. In December 2005, Cleco Power filed an application with the LPSC to extend the RSP to the in-service date of Rodemacher Unit 3, targeted for the fourth quarter of 2009. On July 28, 2006, the LPSC issued an order approving the application with several modifications to the terms of the current RSP. Effective October 1, 2006, Cleco Power began operating under the new RSP which allows Cleco Power to earn a maximum regulated return on equity of 11.65%. This maximum return is

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based on a return on equity of 11.25%, with any regulated earnings between 11.25% and 12.25% shared between shareholders and customers in a 40/60 ratio. All regulated earnings over 12.25% will be returned to customers. The LPSC Staff has issued reports summarizing the results of the Staff's review of Cleco Power's filings for the 12-month periods ended September 30, 2002, 2003, and 2004. The LPSC approved the Staff's recommendations on April 26, 2006, requiring Cleco Power to refund \$1.3 million to customers with respect to these periods. Cleco Power refunded the amount as credits on customers' September 2006 utility bills. The LPSC also reserved the right to further review Cleco Power's calculation of working capital included in the filings for the 12-month periods ended September 30, 2002, 2003, and 2004. Cleco Power expects resolution of this issue during the first quarter of 2007. Based on the results of the Staff's reviews, in the first quarter of 2006 Cleco Power reversed previously accrued customer credits of \$3.2 million for the periods ended September 30, 2002, 2003, and 2004.

On April 3, 2006, Cleco Power filed its required monitoring report for the 12-month period ended September 30, 2005. Based on the reassessment of amounts filed in this monitoring report, the results of the Staff's review as discussed above, and projections for the year 2006, in the first quarter of 2006 Cleco Power reversed \$1.2 million of customer credits previously accrued for the 12-month periods ended September 30, 2005, and September 30, 2006. Cleco Power's Balance Sheets at September 30, 2006, and December 31, 2005, reflect the following accruals for estimated electric customer credits relating to the 12-month periods ended September 30, 2002, through September 30, 2006.

| (THOUSANDS)               | AT<br>SEPTEMBER<br>30,<br>2006 | AT DECEMBER<br>31,<br>2005 |
|---------------------------|--------------------------------|----------------------------|
| Provision for rate refund | \$ 2,371                       | \$ 7,927                   |
| Other deferred credits    | 3,047                          | 3,154                      |
| Total customer credits    | \$ 5,418                       | \$ 11,081                  |

Amounts reported under the line item provision for rate refund relate to the 12-month periods ended September 30, 2002, through September 30, 2004, and reflect amounts anticipated to be refunded within 12 months. The amounts reported under the line item Other deferred credits are not anticipated to be refunded within 12 months.

All customer credits relating to Cleco Power's RSP were recorded as a reduction in revenue due to the nature of the credits. The accruals are based upon the original 1996 settlement, the resolution of the 2001-2002 fuel audit which was settled in 2004, annual issues as agreed to between Cleco Power and the LPSC, and Cleco Power's assessment of issues that remain outstanding.

In February 2006, the LPSC approved Cleco Power's request to recover storm restoration costs incurred for Hurricanes Katrina and Rita. As part of this approval, the LPSC required that effective during the interim recovery period (Phase I), which began with the May 2006 billing cycle, the Cleco shareholder portion of any earnings above the current 12.25% allowed return on equity be credited against the outstanding storm restoration costs. The credits against storm restoration costs will continue as long as interim relief for storm costs is in place and until the actual amount of storm costs is verified and approved by the LPSC (Phase II), which is expected in early 2007. As of September 30, 2006, Cleco Power had not credited any over-earnings against storm restoration costs.

### Note 9 — Litigation and Other Commitments and Contingencies

#### **Other Litigation**

On June 22, 2005, the City of Alexandria, Louisiana (the City), a current municipal customer of Cleco Power, filed a lawsuit in Ninth Judicial District Court, against Cleco Corporation, Cleco Power, and certain other subsidiaries. The lawsuit alleges unspecified damages as a result of certain sales made to the City, revenue derived by Cleco using the

City's power generating facilities under contracts with the City, and other alleged improper conduct, including, without limitation, allegations that Cleco fraudulently mishandled the management of the City's power requirements under the contracts. The lawsuit was removed to and currently is pending in the U.S. District Court for the Western District of Louisiana. On January 13, 2006, Cleco and the City agreed upon guidelines whereby an audit and subsequent mediation of the disputed transactions would be performed. On February 21, 2006, the court designated the auditor/mediator to examine the claims made by both parties. Under terms of the court's original order, a preliminary audit report was scheduled to be issued to Cleco and the City by June 30, 2006. The court amended its order such that the preliminary audit report issuance date was scheduled to be October 31, 2006. On October 26, 2006, the auditor filed a request with the court to extend the audit report issuance date to November 30, 2006. On October 27, 2006, the federal court entered an order extending the deadline to December 15, 2006. The audit will be used as the basis for the mediation process conducted by the independent auditor. KPMG LLP has been selected as the auditor/mediator. Management believes the dispute will not have a material adverse effect on the Registrants' financial condition, results of operations, or cash flows.

Cleco is involved in regulatory, environmental, and legal proceedings before various courts, regulatory commissions, and governmental agencies regarding matters arising in the ordinary course of business. Some of these proceedings, such as fuel review and environmental issues, could involve substantial amounts. Management regularly analyzes current information and, as necessary, provides accruals for probable liabilities on the eventual disposition of these matters. Management believes the disposition of these matters will not have a material adverse effect on the Registrants' financial condition, results of operations, or cash flows. In several lawsuits, Cleco has been named as a defendant by individuals who claim injury due to exposure to asbestos while working at sites in central Louisiana. Most of the claimants were workers who participated in the construction of various generation facilities,

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and some of the claimants had worked at locations owned by Cleco. With two exceptions, all filed, asbestos-related lawsuits have been settled. The result of the settlements had no material impact on Cleco's financial condition, results of operations, or cash flows. The two remaining lawsuits that were dismissed by the trial court have been appealed by the claimants. Management believes that the eventual disposition of these lawsuits will have no material impact on the Registrants' financial condition, results of operations, or cash flows. There is no assurance that new asbestos-related lawsuits will not be filed against the Registrants in the future.

**Off-Balance Sheet Commitments**

Cleco Corporation and Cleco Power have entered into various off-balance sheet commitments, in the form of guarantees and standby letters of credit, in order to facilitate their activities and the activities of Cleco Corporation's subsidiaries and equity investees (affiliates). Cleco Corporation entered into these off-balance sheet commitments in order to entice desired counterparties to contract with its affiliates by providing some measure of credit assurance to the counterparty in the event Cleco's affiliates do not fulfill certain contractual obligations. If Cleco Corporation had not provided the off-balance sheet commitments, the desired counterparties may not have contracted with Cleco's affiliates or may have contracted with them at terms less favorable to its affiliates.

The off-balance sheet commitments are not recognized on Cleco's Condensed Consolidated Balance Sheets, because it has been determined that Cleco's affiliates are able to perform these obligations under their contracts and that it is not probable that payments by Cleco will be required. Some of these commitments reduce borrowings available to Cleco Corporation under its credit facility pursuant to the terms of the credit facility. Cleco's off-balance sheet commitments as of September 30, 2006, are summarized in the following table, and a discussion of the off-balance sheet commitments follows the table. The discussion should be read in conjunction with the table to understand the impact of the off-balance sheet commitments on Cleco's financial condition.

|  | AT SEPTEMBER<br>30, 2006   |            |               |        |
|--|--|------------|---------------|--------|
|  | REDUCTIONS TO<br>THE<br>AMOUNT<br>AVAILABLE<br>TO BE DRAWN<br>ON<br>CLECO<br>CORPORATION'S<br>CREDIT<br>FACILITY |            |               |        |
| (THOUSANDS)  | FACE<br>AMOUNT   | REDUCTIONS | NET<br>AMOUNT |        |
| <b>Cleco Corporation</b>   |  |            |               |        |
| Guarantee issued to Entergy companies for performance obligations of Perryville                | \$ 277,400   | \$ 135,000 | \$ 142,400    | \$ 328 |
| Guarantees issued to purchasers of the assets of Cleco Energy                                  | 1,400  | -          | 1,400         | 1,400  |
| Obligations under standby letter of credit issued to Evangeline Tolling Agreement counterparty | 15,000   | -          | 15,000        | 15,000 |
| Guarantee issued to Central Mississippi Generating Co. on behalf of Attala                     | 363  | -          | 363           | 363    |
| Guarantee issued to Entergy Mississippi on behalf of Attala                                    | 500  | -          | 500           | 500    |



**Cleco Power**

|  |                   |                   |                   |                  |
|--|-------------------|-------------------|-------------------|------------------|
| Obligations under standby letter of credit issued to Louisiana Department of Labor | <b>525</b>        | -                 | <b>525</b>        | -                |
| Obligations under Lignite Mining Agreement   | <b>14,043</b>     | -                 | <b>14,043</b>     | -                |
| Total  | <b>\$ 309,231</b> | <b>\$ 135,000</b> | <b>\$ 174,231</b> | <b>\$ 17,591</b> |

Cleco Corporation provided a limited guarantee to Entergy Louisiana and Entergy Gulf States for Perryville's performance, indemnity, representation, and warranty obligations under the Sale Agreement, the Power Purchase Agreement, and other ancillary agreements related to the sale of the Perryville facility. As of September 30, 2006, the aggregate guarantee of \$277.4 million is limited to \$142.4 million (other than with respect to the indemnification of environmental matters to which there is no limit) due to the performance of some of the underlying obligations that were guaranteed. The discounted probability-weighted liability under the guarantees and indemnifications as of September 30, 2006, was \$0.3 million, resulting in a corresponding reduction in the available credit under Cleco's credit facility, which was determined in accordance with the facility's definition of a contingent obligation. The contingent obligation reduces the amount available under the credit agreements by an amount equal to the reasonably anticipated liability in respect of the contingent obligation as determined in good faith if the total amount of indebtedness outstanding, including such contingent obligations, exceeds certain thresholds. For additional information on this guarantee, see Note 10 — "Disclosures about Guarantees."

In November 2004, Cleco completed the sale of substantially all of the assets of Cleco Energy. Cleco Corporation provided guarantees to the buyers of Cleco Energy's assets for the payment and performance of the indemnity obligations of Cleco Energy. The aggregate amount of the guarantees is \$1.4 million. The purchaser of Cleco Energy's assets invoked its indemnification provisions pursuant to the purchase and sale agreement that Cleco guaranteed, as a result of a lawsuit against the purchaser and Cleco Energy (related to the price charged for certain natural gas sales by Cleco Energy). The lawsuit has been settled, and the settlement had no material impact on Cleco's financial condition, results of operations, or cash flows. The settlement of the lawsuit had no effect on the \$1.4 million guarantee. If Evangeline fails to perform certain obligations under its tolling agreement, Cleco Corporation will be required to make payments to the Evangeline Tolling Agreement counterparty. Cleco Corporation's obligation under the Evangeline commitment is in the form of a standby letter of credit from investment grade banks and is limited to \$15.0 million. Ratings triggers do not exist in the Evangeline Tolling Agreement. Cleco expects Evangeline to be able to meet its obligations under the tolling agreement and does not expect Cleco Corporation to

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be required to make payments to the counterparty. However, under the covenants associated with Cleco Corporation's credit facility, the entire net amount of the Evangeline commitment reduces the amount that can be borrowed under the credit facility. The letter of credit for Evangeline is expected to be renewed annually until 2020.

On March 16, 2005, Cleco Corporation issued a guarantee to Central Mississippi Generating Company, LLC for Attala's obligations and liabilities under the purchase and sale agreement between Central Mississippi Generating Company, LLC and Attala. This agreement provides for the acquisition of transmission assets by Attala, including Attala's obligations to pay the purchase price for the assets and to indemnify the seller. The maximum amount originally payable under the guarantee was \$6.9 million. On January 20, 2006, Cleco completed the purchase of the transmission assets, and the guarantee was reduced to \$0.7 million. On July 21, 2006, the guarantee amount was reduced to \$0.4 million, pursuant to the terms of the purchase and sale agreement. In addition, on January 20, 2006, Cleco Corporation provided a \$0.5 million guarantee to Entergy Mississippi for Attala's obligations under the Interconnection Agreement.

The State of Louisiana allows employers of certain financial net worth to self-insure their workers' compensation benefits. Cleco Power applied to the Louisiana Office of Workers' Compensation for a certificate of self-insurance. The State of Louisiana required Cleco Power to post a \$0.5 million letter of credit, an amount equal to 110 percent of the average losses over the previous three years, as surety.

As part of the Lignite Mining Agreement entered into in 2001, Cleco Power and SWEPCO, joint owners of Dolet Hills Power Station, have agreed to pay the lignite miner's loan and lease principal obligations when due, if the lignite miner does not have sufficient funds or credit to pay. Any amounts paid on behalf of the miner would be credited by the lignite miner against the next invoice for lignite delivered. At September 30, 2006, Cleco Power's 50% exposure for this obligation was approximately \$14.0 million. The lignite mining contract is in place until 2011 and does not affect the amount Cleco Corporation can borrow under its credit facility.

The following table summarizes the expected termination date of the guarantees and standby letters of credit discussed above:

|                              | NET<br>AMOUNT<br>COMMITTED | LESS<br>THAN<br>ONE<br>YEAR | AT SEPTEMBER 30, 2006<br>AMOUNT OF COMMITMENT EXPIRATION PER<br>PERIOD<br>MORE<br>THAN |            |           |
|------------------------------|----------------------------|-----------------------------|--|------------|-----------|
|                              |                            |                             | 1-3 YEARS  | 4-5 YEARS  | 5 YEARS   |
| (THOUSANDS)                  |                            |                             |  |            |           |
| Guarantees                   | \$ 158,706                 | \$ 363                      | \$ 400   | \$ 101,000 | \$ 56,943 |
| Standby letters of credit    | 15,525                     | 525                         | -  | -          | 15,000    |
| Total commercial commitments | \$ 174,231                 | \$ 888                      | \$ 400   | \$ 101,000 | \$ 71,943 |

### *Acadia*

In May 2005, a detailed review of the natural gas and electric metering at the Acadia plant resulted in the discovery of a potential electric metering error whereby Acadia unknowingly generated excess power to its electric interconnections for the period beginning June 1, 2002, and ending May 31, 2005. Acadia has made a claim against Cleco Power for the delivery of the excess generation for which it has not received compensation. Cleco Power has evaluated the claim and communicated to Acadia that to the extent any unmetered power was generated, Entergy received the predominant benefit of that power and therefore Acadia's claim, if any, primarily is against Entergy rather than Cleco Power. Acadia has responded, insisting that its claim against Cleco Power is valid. As such, in a letter dated July 19, 2006, Acadia demanded compensation from Cleco Power totaling approximately \$4.5 million,

allegedly representing the value of the energy delivered. Cleco Power continues to assert that Acadia's claim is against Entergy, not Cleco Power. The three parties are attempting to resolve the dispute.

On December 20, 2005, the Calpine Debtors filed for protection under Chapter 11 of the U.S. Bankruptcy Code in the Calpine Debtors Bankruptcy Court. For more information about the Calpine Bankruptcy, see Note 16 — "Calpine Bankruptcy."

### ***Other Contingencies***

#### **General Electric Services Corporation**

Cleco Power has entered into an operating lease agreement with General Electric Services Corporation for leasing of railcars in order to transport coal deliveries to its Rodemacher Power Station. The lease contains a provision for early termination, along with an associated termination fee. The termination provision can only be exercised in December 2010. If exercised by Cleco Power, the termination fee would be approximately \$1.4 million. At this time, Cleco Power has no plans to early terminate this lease.

#### **CBL Capital Corporation**

Cleco Power has entered into an operating lease agreement with CBL Capital Corporation. This is a master leasing agreement for company vehicles and other equipment. The lease contains a provision for early termination, along with an associated termination fee. At any time during the lease, Cleco Power may terminate the agreement. The termination fee is based upon the unamortized residual value of the equipment under lease at the end of the month of termination. The fee is decreased by any sale proceeds obtained by CBL Capital Corporation. Cleco Power would be liable for 87% of the termination fee net of any sale proceeds. Cleco Power's maximum obligation at September 30, 2006, is approximately

\$2.6 million. At this time, Cleco Power has no plans to terminate this lease prior to expiration of the lease term.

### **Other**

Cleco has accrued for liabilities to third parties, employee medical benefits, storm damages, and deductibles under insurance policies that it maintains on major properties, primarily generation stations and transmission substations. Consistent with regulatory treatment, annual charges to operating expenses to provide a reserve for future storm damages are based upon the average amount of noncapital, uninsured storm damages experienced by Cleco Power during the previous six years, excluding costs for Hurricanes Katrina and Rita for which Cleco Power is requesting authorization from the LPSC to establish a restricted funded storm reserve.

### **Fuel Audit**

On July 14, 2006, the LPSC informed Cleco Power that it was planning to conduct a periodic fuel audit. The audit commenced on July 26, 2006, and included fuel adjustment clause filings for January 2003 through December 2004. The audit is pursuant to the Fuel Adjustment Clause General Order issued November 6, 1997, in Docket No. U-21497 which anticipates that an audit will be performed not less than every other year. Management is unable to predict the results of the LPSC audit, which could require Cleco Power to refund previously recovered revenue and could result in a significant material adverse effect on the Registrants' results of operations, financial condition, and cash flows.

### ***Risks and Uncertainties***

#### **Cleco Corporation**

Cleco Corporation could be subject to possible adverse consequences if Cleco's counterparties fail to perform their obligations or if Cleco Corporation or its affiliates are not in compliance with loan agreements or bond indentures.

#### **Williams**

The credit ratings of the senior unsecured debt of The Williams Companies, Inc. (Moody's - Ba2; Standard & Poor's - BB-), the parent company of Williams under the Evangeline Tolling Agreement, remain below "investment grade." The following list discusses some possible adverse consequences if Williams should fail to perform its obligations under the Evangeline Tolling Agreement:

- § If Williams' failure to perform constituted a default under the tolling agreement, the holders of the Evangeline bonds would have the right to declare the entire outstanding principal amount (\$184.7 million at September 30, 2006) and interest to be immediately due and payable, which could result in:
  - § Cleco seeking to refinance the bonds, the terms of which may be less favorable than existing terms;
  - § Evangeline seeking protection under federal bankruptcy laws; or
  - § the trustee of the bonds foreclosing on the mortgage and assuming ownership of the Evangeline plant;
- § Cleco may not be able to enter into agreements in replacement of the Evangeline Tolling Agreement on terms as favorable as that agreement or at all;
- § Cleco's equity investment in Evangeline may be impaired, requiring a write-down to its fair market value, which could be substantial; and
- § Cleco's credit ratings could be downgraded, which would increase borrowing costs and limit sources of financing.

#### **CES**

On December 20, 2005, the Calpine Debtors filed for protection under Chapter 11 of the U.S. Bankruptcy Code in the Calpine Debtors Bankruptcy Court. For additional information on the Calpine bankruptcy, see Note 16 — "Calpine Bankruptcy."

Neither Acadia nor Cleco were required to record an impairment of their assets or equity investment, respectively, at September 30, 2006. Future events could change assumptions concerning future cash flows and rights and obligations between Acadia and Cleco. As assumptions change, Cleco will be required to re-evaluate, among other things, potential impairment of Acadia's assets, potential impairment of Cleco's investment in Acadia, and potential consolidation of Acadia. If an impairment were to be recorded by either Acadia or Cleco, the financial condition of Cleco could be adversely affected.

**Other**

Financing for operational needs and construction requirements is dependent upon the cost and availability of external funds from capital markets and financial institutions. Access to funds is dependent upon factors such as general economic conditions, regulatory authorizations and policies, Cleco Corporation's credit rating, the credit rating of Cleco Corporation's subsidiaries, the cash flows from routine operations and the credit ratings of project counterparties. If Cleco Corporation's credit rating was to be downgraded by Moody's or by Standard & Poor's, Cleco Corporation would be required to pay additional fees and higher interest rates under its bank credit and other debt agreements.

**Cleco Power**

Cleco Power supplies a portion of its customers' electric power requirements from its own generation facilities. In addition to power obtained from power purchase agreements, Cleco Power makes economy purchases of power from other utilities and marketers to supplement its generation at times of relatively high demand or when the purchase price of power is less than its own cost of generation. Because of its location on the transmission grid, Cleco Power relies on two main suppliers of electric transmission, and at times constraints limit the amount of purchased power those suppliers deliver into and/or through the system.

Financing for operational needs and construction requirements is dependent upon the cost and availability of external funds from capital markets and financial institutions. Access

to funds is dependent upon factors such as general economic conditions, regulatory authorizations and policies, Cleco Corporation's credit rating, Cleco Power's credit rating, the cash flows from routine operations and the credit ratings of project counterparties. If Cleco Power's credit rating was to be downgraded by Moody's or by Standard & Poor's, Cleco Power would be required to pay additional fees and higher interest rates under its bank credit and other debt agreements.

#### **Note 10 — Disclosures about Guarantees**

Cleco Corporation and Cleco Power have agreed to contractual terms that require them to pay third parties if certain triggering events occur. These contractual terms generally are defined as guarantees in FIN 45. Guarantees issued or modified after December 31, 2002, that fall within the initial recognition scope of FIN 45 are required to be recorded as a liability. Outstanding guarantees that fall within the disclosure scope of FIN 45 are required to be disclosed for all accounting periods ending after December 15, 2002.

Guarantees and indemnifications were issued in connection with the sale of the generation assets to Entergy Louisiana by Perryville. These guarantees and indemnifications fall within the recognition scope of FIN 45, because they relate to the past performance, indemnity, representation, and warranty obligations of the disposed assets and also contain provisions requiring payment for potential damages. The potential length of these liabilities ranges from a five-year life to an indefinite life. Each indemnification and guarantee was assigned a probability and an estimate of potential damages. The maximum aggregate potential damages under the guarantees and indemnifications are \$42.4 million (excluding maximum aggregate potential damages of \$100.0 million for discharge of project debt discussed in more detail below and the indemnification of environmental matters to which there is no limit). On June 30, 2005, Perryville paid all interest and principal owed under the Senior Loan Agreement, and on July 19, 2005, it exercised offset rights against MAI to satisfy its obligations of \$98.7 million under the Subordinated Loan Agreement. As a result, it is unlikely that Cleco Corporation will have any other liabilities which would give rise to indemnity claims against Perryville and trigger any actual obligation under the \$100.0 million portion of the guarantee which terminates on June 30, 2010. The discounted probability-weighted liability under the guarantees and indemnifications as of September 30, 2006, was \$0.3 million.

Guarantees and indemnifications were issued in connection with the asset sales of Cleco Energy's oil and gas properties and natural gas pipelines. These guarantees and indemnifications fall within the recognition scope of FIN 45, because they relate to the past performance obligations of the disposed assets and also contain provisions requiring payment for potential damages. The potential liabilities expire either after a two- or five-year life. Each indemnification and guarantee was assigned probabilities and estimates of potential damages. On September 15, 2006, the portion of the guarantee with a two-year life expired. The maximum aggregate potential payment under the guarantees and indemnifications is \$1.2 million. The discounted probability-weighted liability under the guarantees and indemnifications as of September 30, 2006, was less than \$0.1 million. The buyers of the Cleco Energy assets would be entitled to amounts under the guarantees and indemnifications due to breach or default of performance of Cleco Energy under their respective sale agreements. Cleco Corporation has guaranteed Cleco Energy's indemnification obligations under the sale agreements. Maximum potential payments under the Cleco Corporation guarantees are \$1.4 million but are not within the recognition scope of FIN 45. The purchaser of Cleco Energy's assets has invoked its indemnification provisions pursuant to the purchase and sale agreement that Cleco guaranteed, as a result of a recently filed lawsuit against the purchaser and Cleco Energy (related to the price charged for certain natural gas sales by Cleco Energy). The lawsuit has been settled, and the settlement had no material impact on Cleco's financial condition, results of operations, or cash flows. The settlement of the lawsuit had no effect on the \$1.4 million guarantee.

In its bylaws, Cleco Corporation has agreed to indemnify directors, officers, agents and employees who are made a party to a pending or completed suit, arbitration, investigation, or other proceeding whether civil, criminal, investigative or administrative, if the basis of inclusion arises as the result of acts conducted in the discharge of their official capacity. Cleco Corporation has purchased various insurance policies to reduce the risks associated with such

indemnifications. In its operating agreement, Cleco Power provides for the same indemnifications as described above with respect to its managers, officers, agents, and employees.

Cleco Corporation has issued guarantees and a letter of credit to support the activities of Perryville, Attala, and Evangeline. These commitments are not within the scope of FIN 45, since these are guarantees of performance by wholly owned subsidiaries. For information regarding these commitments, see Note 9 — “Litigation and Other Commitments and Contingencies — Off-Balance Sheet Commitments.”

Under the Lignite Mining Agreement, Cleco Power and SWEPCO have agreed to pay the lignite miner’s loan and lease principal obligations. For information on the Lignite Mining Agreement, see Note 9 — “Litigation and Other Commitments and Contingencies — Off-Balance Sheet Commitments.”

Generally, neither Cleco Corporation nor Cleco Power has recourse that would enable them to recover amounts paid under the guarantees. The one exception is the insurance contracts associated with the indemnifications issued to directors, managers, officers, agents and employees. There are no assets held as collateral for third parties that either Cleco Corporation or Cleco Power could obtain and liquidate to recover amounts paid pursuant to the guarantees.

**Note 11 — Debt**

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***Cleco***

At September 30, 2006, and December 31, 2005, Cleco's long-term debt outstanding was \$584.4 million and \$609.6 million, respectively. The \$25.2 million decrease primarily was due to the reclassification of \$15.0 million of 7.50% medium-term notes and \$10.0 million of 6.53% medium-term notes to long-term debt due within one year based on their maturity dates. During the first nine months of 2006, Cleco repaid \$10.0 million of 6.95% medium-term notes, \$15.0 million of 6.20% medium-term notes, and \$15.0 million of 6.32% medium-term notes, all at maturity. These issues were classified as long-term debt due within one year; therefore, these repayments did not affect the total amount of long-term debt recorded.

Cleco had short-term debt outstanding of \$20.0 million at September 30, 2006, and none at December 31, 2005. The \$20.0 million change in short-term debt outstanding was due to a \$20.0 million draw made by Cleco Power under its credit facility on September 25, 2006. At September 30, 2006, this short-term debt had a weighted-average interest rate of 5.65%. Cleco Power repaid this debt on October 25, 2006.

***Cleco Power***

At September 30, 2006, and December 31, 2005, Cleco Power's long-term debt outstanding was \$484.4 million and \$509.6 million, respectively. The \$25.2 million decrease primarily was due to the reclassification of \$15.0 million of 7.50% medium-term notes and \$10.0 million of 6.53% medium-term notes to long-term debt due within one year based on their maturity dates. During the first nine months of 2006, Cleco Power repaid \$10.0 million of 6.95% medium-term notes, \$15.0 million of 6.20% medium-term notes, and \$15.0 million of 6.32% medium-term notes, all at maturity. These issues were classified as long-term debt due within one year; therefore, these repayments did not affect the total amount of long-term debt recorded.

Cleco Power had short-term debt outstanding of \$20.0 million at September 30, 2006, and none at December 31, 2005. The \$20.0 million change in short-term debt outstanding was due to a \$20.0 million draw made by Cleco Power under its credit facility on September 25, 2006. At September 30, 2006, this short-term debt had a weighted-average interest rate of 5.65%. Cleco Power repaid this debt on October 25, 2006.

***Credit Facilities***

Cleco has two separate revolving credit facilities, one for Cleco Corporation and one for Cleco Power, totaling \$425.0 million.

Cleco Corporation has a \$150.0 million five-year credit facility that matures on June 2, 2011. This facility provides for working capital and other needs. Cleco Corporation's borrowing costs under the facility are equal to LIBOR plus 0.65%, including facility fees.

Cleco Power has a \$275.0 million five-year credit facility that matures on June 2, 2011. This facility provides for working capital and other needs. Cleco Power's borrowing costs under the facility are equal to LIBOR plus 0.40%, including facility fees. On September 25, 2006, Cleco Power made a \$20.0 million draw under its credit facility. This draw was classified as short-term debt on Cleco Power's Balance Sheet at September 30, 2006.

Cleco also has an uncommitted line of credit with a bank of up to \$10.0 million in order to support Cleco's working capital needs. This line of credit is available to both Cleco Corporation and Cleco Power.

**Note 12 — Pension Plan and Employee Benefits**

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***Pension Plan and Other Benefits Plan***

Most employees are covered by a noncontributory, defined benefit pension plan. Benefits under the plan reflect an employee's years of service, age at retirement, and highest total average compensation for any consecutive five calendar years during the last 10 years of employment with Cleco Corporation. Cleco Corporation's policy is to base



its contributions to the employee pension plan upon actuarial computations utilizing the projected unit credit method, subject to the Internal Revenue Service's full funding limitation. No contributions to the pension plan were made during the nine months ended September 30, 2006. During 2006, a contribution is not expected to be required by funding regulations. Management has determined that a discretionary contribution will not be made during 2006. Cleco Power is considered the plan sponsor, and Support Group is considered the plan administrator. Cleco Corporation's retirees and their dependents are eligible to receive medical, dental, vision, and life insurance benefits (other benefits). Cleco Corporation recognizes the expected cost of these benefits during the periods in which the benefits are earned.

The components of net periodic pension and other benefit cost for the three and nine months ended September 30, 2006, and 2005, are as follows:

| (THOUSANDS)                            | PENSION BENEFITS                         |          | OTHER BENEFITS |          |
|--|--|----------|----------------|----------|
|  | FOR THE THREE MONTHS ENDED SEPTEMBER 30, |          |                |          |
|  | 2006                                     | 2005     | 2006           | 2005     |
| Components of periodic benefit costs   |  |          |                |          |
| Service cost                           | \$ 1,960                                 | \$ 1,718 | \$ 384         | \$ 654   |
| Interest cost                          | 3,606                                    | 3,339    | 424            | 594      |
| Expected return on plan assets         | (4,571)                                  | (4,593)  | -              | -        |
| Amortization of transition obligation  | -  | -        | 5              | -        |
| Prior period service cost amortization | 243                                      | 246      | (516)          | (188)    |
| Net loss amortization                  | 636                                      | 265      | 217            | 304      |
| Net periodic benefit cost              | \$ 1,874                                 | \$ 975   | \$ 514         | \$ 1,364 |

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| (THOUSANDS)                            | PENSION BENEFITS<br>FOR THE NINE MONTHS ENDED SEPTEMBER 30, |          | OTHER BENEFITS<br>FOR THE NINE MONTHS ENDED SEPTEMBER 30, |          |
|--|---|----------|---|----------|
|  | 2006  | 2005     | 2006  | 2005     |
| Components of periodic benefit costs   |   |          |   |          |
| Service cost                           | \$ 5,881  | \$ 5,115 | \$ 1,153  | \$ 1,962 |
| Interest cost                          | 10,817  | 9,993    | 1,271   | 1,783    |
| Expected return on plan assets         | (13,714)  | (13,776) | -   | -        |
| Amortization of transition obligation  | -   | -        | 15  | -        |
| Prior period service cost amortization | 729   | 739      | (1,549)   | (567)    |
| Net loss amortization                  | 1,908   | 773      | 650   | 913      |
| Net periodic benefit cost              | \$ 5,621  | \$ 2,844 | \$ 1,540  | \$ 4,091 |

Since Cleco Power is the pension plan sponsor and the related trust holds the assets, the prepaid benefit cost of the pension plan is reflected at Cleco Power. The liability of Cleco Corporation's other subsidiaries is transferred, with a like amount of assets, to Cleco Power monthly. The expense of the pension plan related to Cleco Corporation's other subsidiaries for the three and nine months ended September 30, 2006, was \$0.6 million and \$1.7 million, respectively. The expense of the pension plan related to Cleco Corporation's other subsidiaries for the three and nine months ended September 30, 2005, was \$0.6 million and \$1.7 million, respectively.

Cleco Corporation is the plan sponsor for the other benefits. There are no assets set aside in a trust, and the liabilities are reported on the individual subsidiaries' financial statements. Cleco Power's Condensed Statements of Income for the three and nine months ended September 30, 2006, reflect \$0.4 million and \$1.3 million, respectively, related to other benefits. Cleco Power's Condensed Statements of Income for the three and nine months ended September 30, 2005, reflect \$1.2 million and \$3.5 million, respectively, related to other benefits.

**SERP**

Certain key executives and key managers are covered by the SERP. The SERP is a non-qualified, non-contributory, defined benefit pension plan. Benefits under the plan reflect an employee's years of service, age at retirement, and the sum of the highest base salary paid out of the last five calendar years and the average of the three highest bonuses paid during the last 60 months prior to retirement, reduced by benefits received from any other defined benefit pension plan. Cleco Corporation does not fund the SERP liability, but instead pays for current benefits out of the general funds available. Cleco Power has formed a rabbi trust that meets Internal Revenue Service requirements and is designated as the beneficiary for life insurance policies issued on the SERP participants. Proceeds from the life insurance policies are expected to be used to pay SERP participants' life insurance benefits, as well as future SERP payments. However, since this is a non-qualified plan, the assets of the trust could be used to satisfy general creditors of Cleco Power in the event of insolvency. No contributions to the SERP were made during the nine months ended September 30, 2006, and 2005. Cleco Power is considered the plan sponsor, and Support Group is considered the plan administrator.

The components of the net SERP cost are as follows:

| (THOUSANDS)                            | FOR THE THREE<br>MONTHS ENDED<br>SEPTEMBER 30, |        | FOR THE NINE MONTHS<br>ENDED<br>SEPTEMBER 30, |        |
|--|--|--------|---|--------|
|  | 2006   | 2005   | 2006  | 2005   |
| Components of periodic benefit costs   |  |        |   |        |
| Service cost                           | \$ 345   | \$ 320 | \$ 1,035                                      | \$ 961 |
| Interest cost                          | 397  | 348    | 1,190   | 1,042  |
| Prior period service cost amortization | 13   | 13     | 40  | 40     |

|                           |    |            |    |     |    |              |    |       |
|---------------------------|----|------------|----|-----|----|--------------|----|-------|
| Net loss amortization     |    | <b>209</b> |    | 174 |    | <b>627</b>   |    | 522   |
| Net periodic benefit cost | \$ | <b>964</b> | \$ | 855 | \$ | <b>2,892</b> | \$ | 2,565 |

The SERP has no assets, and liabilities are reported on the individual subsidiaries' financial statements. The expense related to the SERP reflected on Cleco Power's statements of income for the three and nine months ended September 30, 2006, was \$0.3 million and \$0.8 million, respectively. The expense related to the SERP reflected on Cleco Power's statements of income for the three and nine months ended September 30, 2005, was \$0.3 million and \$0.8 million, respectively.

#### **401(k) Plan/ESOP**

Most employees are eligible to participate in a 401(k) Plan, which was amended in April 1991 to include a leveraged ESOP. The ESOP was established with 300,000 convertible preferred shares which served as Cleco Corporation's match to employees' 401(k) Plan contributions and funded dividend payments on allocated shares. By late March 2006, substantially all of the ESOP preferred shares were fully allocated to current and former 401(k) Plan participants. As a result, the March 28, 2006, dividend payment on the ESOP convertible preferred stock was funded by 19,107 shares of Cleco Corporation common stock. Compensation expense related to the 401(k) Plan prior to April 1, 2006, was based upon the value of the preferred shares allocated to 401(k) Plan participants and the amount of interest incurred by the ESOP, less dividends on unallocated shares held by the ESOP. At September 30, 2006, and 2005, the ESOP had allocated to employees 191,098 and 182,799 preferred shares, respectively.

Beginning April 1, 2006, Cleco Corporation made matching contributions to, and funded dividend reinvestments by, 401(k) Plan participants with Cleco Corporation common stock. The Company has reserved 1.5 million authorized, but unissued common shares for this program. Compensation expense related to the newly issued common shares is based upon the fair market value of the common stock issued to 401(k) Plan participants. At September 30, 2006, Cleco Corporation had issued 100,257 common shares to 401(k) participants, including dividend reinvestments.

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The tables below contain information about the 401(k) Plan and the ESOP:

| (THOUSANDS)  | FOR THE THREE MONTHS<br>ENDED<br>SEPTEMBER 30, |        |
|--|--|--------|
|  | 2006   | 2005   |
| 401(k) Plan expense  | \$ 662   | \$ 227 |
| Dividend requirements to ESOP on convertible preferred stock | \$ 413   | \$ 451 |
| Interest incurred by ESOP on its indebtedness                | \$ -   | \$ 43  |

| (THOUSANDS)  | FOR THE NINE MONTHS<br>ENDED<br>SEPTEMBER 30, |          |
|--|---|----------|
|  | 2006  | 2005     |
| 401(k) Plan expense  | \$ 1,338                                      | \$ 983   |
| Dividend requirements to ESOP on convertible preferred stock | \$ 1,276                                      | \$ 1,386 |
| Interest incurred by ESOP on its indebtedness                | \$ 8  | \$ 128   |

Cleco Power is the plan sponsor for the 401(k) Plan. The expense of the 401(k) Plan related to Cleco Corporation's other subsidiaries for the three and nine months ended September 30, 2006, was \$0.2 million and \$0.4 million, respectively. The expense of the 401(k) Plan related to Cleco Corporation's other subsidiaries for the three and nine months ended September 30, 2005, was less than \$0.1 million and \$0.3 million, respectively. The expense related to the dividend requirements of the ESOP on convertible preferred stock is reflected on Cleco Corporation's Condensed Consolidated Statements of Income for the three and nine months ended September 30, 2006, and 2005.

For information on required changes that Cleco will make related to its postretirement benefit plans, see "Note 6 — Recent Accounting Standards."

### Note 13 — Income Taxes

The following tables summarize the effective income tax rates for Cleco Corporation and Cleco Power for the three- and the nine-month periods ended September 30, 2006.

| Effective income tax rates | FOR THE THREE MONTHS<br>ENDED<br>SEPTEMBER 30, |         |
|----------------------------|--|---------|
|                            | 2006   | 2005    |
| Cleco Corporation          | 40.9 %   | 37.3 %* |
| Cleco Power                | 34.6 %   | 32.1 %  |

\*Adjusted

| FOR THE NINE MONTHS<br>ENDED<br>SEPTEMBER 30, |      |
|---|------|
| 2006  | 2005 |

**Effective income tax rates**

|                   |               |         |
|-------------------|---------------|---------|
| Cleco Corporation | <b>38.0 %</b> | 37.4 %* |
| Cleco Power       | <b>33.4 %</b> | 35.2 %  |

\*Adjusted

The effective income tax rates for Cleco Corporation and Cleco Power increased for the three months ended September 30, 2006, as compared to the same period in 2005. Cleco Corporation's effective income tax rate increased primarily due to an analysis of income taxes payable following completion of an audit for tax years 1997-2000. Cleco Power's effective income tax rate increased mainly due to the flow through of a state tax benefit related to storm costs during the third quarter of 2005, prior to Cleco Power receiving its interim order to normalize all storm cost benefits. Generally, the LPSC requires that Cleco Power flow through impacts of state income taxes to current earnings; however, the LPSC found normalization for state taxes related to storm deductions to be more appropriate due to the size of such deductions.

The effective income tax rate for Cleco Corporation increased during the nine months ended September 30, 2006, while the effective income tax rate decreased for Cleco Power for the same period as compared to the nine months ended September 30, 2005. The increase at Cleco Corporation was mainly due to an adjustment related to an analysis of income taxes payable following completion of an audit for tax years 1997-2000. The increase was partially offset by tax reserve adjustments related to favorable settlements of federal and state income tax audits and appeals. The increase was additionally offset by a Cleco Power adjustment for the 2004 state income tax return filed in 2006, as well as an adjustment for state income taxes deducted on the 2004 federal income tax return. Cleco Power's effective income tax rate decreased primarily due to tax reserve adjustments related to favorable settlements of federal and state income tax audits and appeals. Also contributing to the decrease was an adjustment related to an analysis of income taxes payable following completion of an audit for tax years 1997-2000, as well as adjustments for the 2004 state income tax return filed in 2006 and state income taxes deducted on the 2004 federal income tax return.

**Note 14 — Deferred Fuel and Purchased Power Costs**

The cost of fuel used for electric generation and the cost of power purchased for utility customers are recovered through the LPSC-established fuel adjustment clause, which enables Cleco Power to pass on to its customers substantially all such charges. Approximately 96% of Cleco Power's total fuel cost is regulated by the LPSC, while the remainder is regulated by the FERC. Deferred fuel and purchased power costs recorded at September 30, 2006, and December 31, 2005, were under-recoveries of \$94.1 million and \$23.2 million, respectively, and are scheduled to be collected from customers in future months. The \$70.9 million increase primarily was the result of a \$71.5 million decrease in the market value of open natural gas hedge positions along with a \$12.6 million loss in closed natural gas hedge positions, both due to declining natural gas prices. Partially offsetting this decrease was \$13.2 million in collections of previously deferred fuel and purchased power costs.

**Note 15 — Affiliate Transactions**

Cleco has affiliate balances that were not eliminated as of September 30, 2006. The balances were not eliminated due to the use of the equity method of accounting for Evangeline, Perryville, and Attala. For information on the Perryville and Evangeline equity investments, see Note 5 — "Equity Investment in Investees." At September 30, 2006, the payable to Evangeline was \$6.9 million, and the payable to Perryville was

\$0.3 million. Also, at September 30, 2006, the receivable from Evangeline was \$4.9 million, the receivable from Perryville was \$2.1 million, and the receivable from Attala was less than \$0.1 million.

Cleco Power has affiliate balances that are payable to or due from its affiliates. At September 30, 2006, the payable to Support Group was \$8.0 million, and the payable to Cleco Corporation was \$0.7 million. Also, at September 30, 2006, the receivable from Cleco Corporation was \$13.6 million, the receivable from Support Group was \$2.1 million, and the receivable from other affiliates was less than \$0.1 million.

#### **Note 16 — Calpine Bankruptcy**

##### ***Background***

Acadia is a limited liability company whose members are wholly owned subsidiaries of Midstream and Calpine. Each member owns a 50% membership interest in Acadia and its 1,160-MW, natural gas-fired power plant near Eunice, Louisiana. The Acadia facility currently is operated by a Calpine subsidiary. Acadia's entire output was sold through the Calpine Tolling Agreements which expire in 2022.

##### ***Bankruptcy Proceedings***

On December 20, 2005, the Calpine Debtors filed for protection under Chapter 11 of the U.S. Bankruptcy Code in the Calpine Debtors Bankruptcy Court. On December 21, 2005, the Calpine Debtors filed a motion (Rejection Motion) with the Calpine Debtors Bankruptcy Court seeking to reject the Calpine Tolling Agreements in addition to six other power supply contracts with other entities. The issue was referred to the U.S. District Court for the Southern District of New York (District Court), where on January 27, 2006, a federal judge dismissed the Rejection Motion ruling that the FERC, not the bankruptcy court, has exclusive jurisdiction over the disposition of the energy contracts. The Calpine Debtors have appealed the District Court ruling to the U. S. Court of Appeals for the Second Circuit. As of the date of this filing, no decision has been rendered by the U. S. Court of Appeals for the Second Circuit.

In March 2006, Acadia filed a motion (Motion to Compel) with the Calpine Debtors Bankruptcy Court to, among other things, compel CES to perform under the Calpine Tolling Agreements, and to pay amounts due under such agreements since the commencement of the Calpine Debtors' bankruptcy cases. On March 15, 2006, Acadia and CES executed an amendment to each of the Calpine Tolling Agreements, which permitted Acadia to suspend its obligations under the Calpine Tolling Agreements. The amendments were approved by the Calpine Debtors Bankruptcy Court on March 22, 2006, and Acadia's obligations under the Calpine Tolling Agreements were suspended as of that date. Acadia's request for payment of post-petition amounts owed under the Calpine Tolling Agreements, as set forth in the Motion to Compel, is scheduled to be heard by the Calpine Debtors Bankruptcy Court on December 20, 2006.

##### ***Outstanding Claims***

Acadia has invoiced CES for obligations performed under the Calpine Tolling Agreements totaling \$3.5 million related to pre-petition bankruptcy claims, \$2.0 million for post-petition claims through December 31, 2005, and \$16.1 million and \$48.3 million, respectively, for post-petition claims for the three and nine months ended September 30, 2006. Acadia has recorded a reserve for uncollectible accounts of \$38.9 million at September 30, 2006, net of the \$15.0 million in draws made by APH during 2006, against the \$15.0 million letter of credit issued by Calpine. CES made a \$0.2 million payment in May 2006 for amounts related to post-petition billings. CES has failed to make any other payments on amounts invoiced by Acadia since Calpine filed for bankruptcy protection.

##### ***Letter of Credit***

In February and August 2006, APH drew \$2.8 million and \$12.2 million, respectively, against the \$15.0 million letter of credit issued by Calpine. These draws were made in accordance with the terms and provisions of the Calpine Tolling Agreements which gave APH the right to demand a payment upon the occurrence of certain events of default. An event of default occurred when CES failed to make the required payments, since December 2005, under the tolling

agreements.

In separate letters to CES dated March and August 2006, Acadia notified CES of its failure to reinstate the letter of credit to its maximum amount of \$15.0 million as required by the Calpine Tolling Agreements. The reinstatement should have occurred within five business days after each draw was made against the letter of credit. As defined in the Calpine Tolling Agreements, CES's failure to return the letter of credit to its maximum amount constitutes an event of default. However, since the Calpine Debtors have filed for bankruptcy protection, and are seeking to reject the Calpine Tolling Agreements, Management does not believe Calpine will reinstate the letter of credit.

***Other***

On June 30, 2006, Acadia signed an amendment to its energy management services agreement with a third party marketer to continue to sell Acadia's output through the end of 2006.

For information regarding a dispute over electric metering at Acadia, see Note 9 — "Litigation and Other Commitments and Contingencies — Acadia."

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following discussion and analysis should be read in combination with the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005, and Cleco Corporation's and Cleco Power's Condensed Financial Statements contained in this Form 10-Q. The information included therein is essential to understanding the following discussion and analysis. Below is information concerning the consolidated results of operations of Cleco for the three and nine months ended September 30, 2006, and September 30, 2005.

**OVERVIEW**

Cleco is a regional energy services holding company that conducts substantially all of its business operations through its two principal operating business segments:

- § Cleco Power, an integrated electric utility services subsidiary regulated by the LPSC and the FERC, among other regulators, which also engages in energy management activities, and
- § Midstream, a merchant energy subsidiary that owns and operates a merchant generation station, invests in a joint venture that owns and operates a merchant generation station, and owns and operates transmission interconnection facilities.

While Management believes that Cleco remains a strong company, Cleco continues to focus on several near-term challenges. An overview of significant factors affecting Cleco Power and Midstream are fully described below.

***Cleco Power***

Many factors affect the opportunities, challenges, and risks of Cleco Power's primary business of selling electricity. These factors include the presence of a stable regulatory environment, which includes recovery of costs and maintaining a competitive return on equity, to achieve energy sales growth while containing costs, and to recover costs related to growing demand and rising fuel prices and increasingly stringent compliance and environmental standards. In addition, Cleco Power continues to focus on resolving its long-term capacity needs and constructing within its projected costs (including financing) a new solid-fuel generating unit which should help stabilize customer fuel costs.

In June 2005, Cleco Power made selections from its RFPs. Cleco Power's selections included plans to construct a solid-fuel power plant at its Rodemacher facility (Rodemacher Unit 3). In September 2005, after completion of the evaluation of potential construction contractors, Cleco Power entered into an EPC contract with Shaw to construct Rodemacher Unit 3. The total project cost, including carrying costs during construction, is estimated at \$1.0 billion. On May 12, 2006, Cleco Power executed an Amended EPC Contract with Shaw. Cleco Power anticipates the plant will be operational in the fourth quarter of 2009. For additional information, see "— Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Rodemacher Unit 3."

Cleco Power continues to evaluate a range of power supply options for 2007 and beyond. As such, Cleco Power is continuing to update its IRP to look at future sources of supply and transmission needs. In February 2006, Cleco Power issued a RFP for a minimum of 250 MW up to 450 MW to meet its 2007 capacity and energy requirements. The two proposed options selected during this RFP process were filed with the LPSC for certification on August 15, 2006. For additional information on this RFP, see "— Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Generation RFP."

On August 29, 2005, Hurricane Katrina hit the coast of Louisiana and Mississippi, causing catastrophic damage to the Gulf Coast region, including portions of Cleco Power's service territory. On September 24, 2005, Hurricane Rita made landfall and hit all of Cleco Power's service territory, including the area north of Lake Pontchartrain, which was



devastated by Hurricane Katrina 27 days earlier. Storm restoration costs from Hurricanes Katrina and Rita currently are estimated to total \$160.0 million, a decrease from the original estimate of \$161.8 million filed with the LPSC. On February 22, 2006, the LPSC approved an interim rate increase of \$23.4 million annually for a ten-year period to recover approximately \$161.8 million of storm restoration costs. For additional information, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 3 — Regulatory Assets and Liabilities." Cleco Power has requested authorization from the LPSC to establish a restricted funded storm reserve in the amount of \$50.0 million. Cleco Power expects the LPSC to address this request as part of its review of the storm restoration costs of Hurricanes Katrina and Rita. The review is expected to be completed in early 2007.

Cleco Power is exploring the potential reimbursement of storm restoration costs from the U.S. government, as well as securitization of costs, to reduce the amount to be recovered from customers. In addition, Cleco Power is exploring the possibility of financing the storm restoration costs with tax-exempt bonds through the Gulf Opportunities Zone Act of 2005, (the Act). The Louisiana State Bond Commission has granted preliminary approval to Cleco Power for the issuance of up to \$160.0 million of tax-exempt bonds under the Act. Cleco Power cannot predict the likelihood that any reimbursement from the U.S. government, securitization of costs, or any other financing will be given final approval, and if approved, the likelihood that any such financing can be consummated.

Cleco Power's 1996 earnings review settlement with the LPSC, its subsequent amendments, and two approved one-year extensions, set Cleco Power's rates until September 30, 2006. On December 19, 2005, Cleco Power filed an application with the LPSC to extend the current RSP through the in-service date of Rodemacher Unit 3. On July 28, 2006, the LPSC issued an order approving the application with several

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modifications to the terms of the current RSP. For additional information on the LPSC's approval of Cleco Power's RSP extension, effective October 1, 2006, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 8 — Electric Customer Credits."

Cleco Power's customers' costs are expected to remain elevated for the foreseeable future, in relation to the past. This is due to the increased cost of natural gas used as fuel for generation and the increased cost of purchased power, also driven by natural gas prices, both recovered through a fuel cost adjustment on customer bills. In addition, the collection from customers of an amount equal to 75% of the carrying costs of capital during the construction phase of Rodemacher Unit 3 and an interim rate increase to recover Cleco Power's storm restoration costs incurred for Hurricanes Katrina and Rita are expected to increase Cleco Power's customers' costs. For additional information, see Item I, "Notes to the Unaudited Condensed Financial Statements — Note 3 — Regulatory Assets and Liabilities" and "— Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Retail Rates of Cleco Power — Storm Recovery."

### Midstream

One of the more significant factors affecting Midstream's results of operations is the reintegration of Perryville and PEH on Cleco Corporation's Condensed Consolidated Statements of Income during the third quarter of 2005. For additional information on the reintegration of Perryville and PEH, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 2 — Perryville Retroactive Adjustments."

Another significant factor currently affecting Midstream is the bankruptcy filing of the Calpine Debtors. Although there are many uncertainties surrounding the Calpine bankruptcy and its effect on agreements with Acadia, Midstream is prepared to protect its interests in Calpine's bankruptcy proceedings and will continue to actively work to realize the value of the Acadia plant, both through marketing its output and by optimizing the asset itself, if necessary. For additional information on the Calpine bankruptcy, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 16 — Calpine Bankruptcy."

In addition to the opportunities and challenges mentioned above, Cleco continues to assess the ongoing credit condition of the Evangeline Tolling Agreement counterparty, as Midstream's merchant energy business is heavily dependent on the performance of this tolling agreement.

### Comparison of the Three Months Ended September 30, 2006, and 2005

#### Cleco Consolidated

| (THOUSANDS)                           | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30,<br>FAVORABLE/(UNFAVORABLE) |            |              |          |
|---------------------------------------|--|------------|--------------|----------|
|                                       | 2006   | 2005       | VARIANCE     | CHANGE   |
|                                       |  | ADJUSTED   |              |          |
| Operating revenue, net                | \$ 294,103   | \$ 283,656 | \$ 10,447    | 3.68 %   |
| Operating expenses                    | 256,903  | 238,416    | (18,487)     | (7.75)%  |
| Operating income                      | \$ 37,200  | \$ 45,240  | \$ (8,040)   | (17.77)% |
| Equity income from investees          | \$ 15,197  | \$ 200,986 | \$ (185,789) | (92.44)% |
| Net income applicable to common stock | \$ 27,592  | \$ 149,980 | \$ (122,388) | (81.60)% |

Consolidated net income applicable to common stock decreased \$122.4 million, or 81.6%, in the third quarter of 2006 compared to the third quarter of 2005 primarily due to the absence in 2006 of the sale of Midstream's Perryville Power Station and the sale of the Mirant bankruptcy damage claims, which were reintegrated on Cleco Corporation's Condensed Consolidated Statements of Income during the third quarter of 2005. For additional information on the reintegration of Perryville and PEH, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 2 —

Perryville Retroactive Adjustments.” Also contributing to the decrease was lower earnings at Cleco Power. Operating revenue increased \$10.4 million, or 3.7%, in the third quarter of 2006 compared to the same period of 2005 largely as a result of higher base and fuel cost recovery revenue at Cleco Power.

Operating expenses increased \$18.5 million, or 7.8%, in the third quarter of 2006 compared to the third quarter of 2005 primarily due to deferred fuel costs and higher costs of fuel used for electric generation.

Equity income from investees decreased \$185.8 million, or 92.4%, in the third quarter of 2006 compared to the same period of 2005 primarily due to decreased equity earnings at Perryville, in addition to decreases at APH and Evangeline.

Results of operations for Cleco Power and Midstream are more fully described below.

**Cleco Power**

Cleco Power’s net income in the third quarter of 2006 decreased \$5.6 million, or 20.7%, compared to the third quarter of 2005. Contributing factors include:

- § lower other operations revenue,
- § higher other operations expense, and
- § higher interest charges.

These were partially offset by:

- § higher base revenue and
- § higher allowance for other funds used during construction.

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| (THOUSANDS)   | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30,<br>FAVORABLE/(UNFAVORABLE) |           |            |          |
|---|--|-----------|------------|----------|
|   | 2006   | 2005      | VARIANCE   | CHANGE   |
| Operating revenue                                   |  |           |            |          |
| Base  | \$ 103,149   | \$ 95,070 | \$ 8,079   | 8.50 %   |
| Fuel cost recovery                                  | 181,341  | 172,888   | 8,453      | 4.89 %   |
| Electric customer credits                           | -  | (300)     | 300        | 100.00 % |
| Other operations                                    | 7,621  | 14,113    | (6,492)    | (46.00)% |
| Affiliate revenue                                   | 13   | 7         | 6          | 85.71 %  |
| Intercompany revenue                                | 501  | 491       | 10         | 2.04 %   |
| Operating revenue, net                              | 292,625  | 282,269   | 10,356     | 3.67 %   |
| Operating expenses                                  |  |           |            |          |
| Fuel used for electric generation - recoverable     | 77,730   | 53,982    | (23,748)   | (43.99)% |
| Power purchased for utility customers - recoverable | 103,732  | 118,654   | 14,922     | 12.58 %  |
| Non-recoverable fuel and power purchased            | 6,105  | 6,290     | 185        | 2.94 %   |
| Other operations                                    | 25,323   | 23,193    | (2,130)    | (9.18)%  |
| Maintenance   | 7,981  | 8,948     | 967        | 10.81 %  |
| Depreciation  | 23,353   | 14,765    | (8,588)    | (58.16)% |
| Taxes other than income taxes                       | 10,576   | 10,424    | (152)      | (1.46)%  |
| Total operating expenses                            | 254,800  | 236,256   | (18,544)   | (7.85)%  |
| Operating income                                    | \$ 37,825  | \$ 46,013 | \$ (8,188) | (17.79)% |
| Allowance for other funds used during construction  | \$ 2,190   | \$ 325    | \$ 1,865   | 573.85 % |
| Interest charges                                    | \$ 8,328   | \$ 7,166  | \$ (1,162) | (16.22)% |
| Federal and state income taxes                      | \$ 11,428  | \$ 12,842 | \$ 1,414   | 11.01 %  |
| Net income  | \$ 21,556  | \$ 27,183 | \$ (5,627) | (20.70)% |

| (MILLION kWh)                             | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30,<br>FAVORABLE/<br>(UNFAVORABLE) |       |               |
|---|--|-------|---------------|
|   | 2006   | 2005  | (UNFAVORABLE) |
| Electric sales                            |  |       |               |
| Residential                               | 1,190  | 1,155 | 3.03 %        |
| Commercial                                | 651  | 540   | 20.56 %       |
| Industrial                                | 784  | 760   | 3.16 %        |
| Other retail                              | 101  | 174   | (41.95)%      |
| Total retail                              | 2,726  | 2,629 | 3.69 %        |
| Sales for resale                          | 159  | 203   | (21.67)%      |
| Unbilled                                  | (89)   | (74)  | 20.27 %       |
| Total retail and wholesale customer sales | 2,796  | 2,758 | 1.38 %        |

| (THOUSANDS)                               | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30,<br>FAVORABLE/<br>2005 (UNFAVORABLE) |           |          |
|---|---|-----------|----------|
|   | 2006  | 2005      |          |
| Electric sales                            |   |           |          |
| Residential                               | \$ 53,855   | \$ 52,287 | 3.00 %   |
| Commercial                                | 22,442  | 18,720    | 19.88 %  |
| Industrial                                | 14,399  | 13,903    | 3.57 %   |
| Other retail                              | 3,671   | 6,082     | (39.64)% |
| Storm surcharge                           | 6,582   | -         | -        |
| Total retail                              | 100,949   | 90,992    | 10.94 %  |
| Sales for resale                          | 5,222   | 6,571     | (20.53)% |
| Unbilled                                  | (3,022)   | (2,493)   | 21.22 %  |
| Total retail and wholesale customer sales | \$ 103,149  | \$ 95,070 | 8.50 %   |

Cleco Power's residential customers' demand for electricity largely is affected by weather. Weather generally is measured in cooling degree-days and heating degree-days. A cooling degree-day is an indication of the likelihood that a consumer will use air conditioning, while a heating degree-day is an indication of the likelihood that a consumer will use heating. An increase in heating degree-days does not produce the same increase in revenue as an increase in cooling degree-days, because alternative heating sources are more available. Normal heating degree-days and cooling degree-days are calculated for a month by separately calculating the average actual heating and cooling degree-days for that month over a period of 30 years.

The following chart shows how cooling degree-days varied from normal conditions and from the prior period. Cleco Power uses temperature data collected by the National Oceanic and Atmospheric Administration to determine degree-days.

|                     | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30,<br>2006 CHANGE |       |        |               |        |
|---------------------|--|-------|--------|---------------|--------|
|                     | 2006   | 2005  | NORMAL | PRIOR<br>YEAR | NORMAL |
| Cooling degree-days | 1,524  | 1,721 | 1,468  | (11.45)%      | 3.81 % |

### Base

Base revenue during the third quarter of 2006 increased \$8.1 million, or 8.5%, compared to the same period in 2005. The increase primarily was due to the recovery of storm restoration costs through a monthly customer surcharge that began in May 2006. These storm-related costs are being amortized to expense based on the amounts collected monthly from customers through this surcharge. Also contributing to the increase in base revenue were higher retail and wholesale kWh sales, primarily from sales related to fixed-price power being provided to a wholesale customer beginning in January 2006 and the absence in 2006 of extended hurricane-related outages. Partially offsetting these increases were lower sales to two municipal customers.

Although the number of customers, kWh sales, and base revenue are higher as compared to 2005, they are not at the levels forecasted due to the effects of the hurricanes in late 2005. There are a number of homes and businesses that are still unable to take electric power and there are a number of families that are living in Federal Emergency Management Agency (FEMA) trailers while their homes are being reconstructed. Therefore, Cleco Power has not sustained the annual historical revenue growth previously experienced.

Cleco Power currently is providing service or will begin providing service to expansions of current customers' operations, as well as services to new commercial and new industrial customers. The addition of 23 MWs is expected to increase base revenue in late 2006 (14 MWs has been added since September 30, 2006), while 12 MWs and 1 MW are expected to increase base revenue in early 2007 and 2008, respectively.

As mentioned above, Cleco Power began selling fixed-priced power to a 30-MW wholesale customer on January 1, 2006. As a result of the fixed-price contract, the new customer is expected to increase base revenue while potentially diluting earnings in years 2006, 2007, and 2008. In years 2009 through 2012, Cleco Power anticipates earnings accretion related to this contract. For additional information on Cleco's energy commodity activities, see Item 3, "Quantitative and Qualitative Disclosures about Market Risk — Risk Overview — Commodity Price Risks."

For information on the effects of future energy sales on Cleco Power's financial condition, results of operations, and cash flows, see "Risk Factors — Energy Sales" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

### ***Fuel Cost Recovery***

Fuel cost recovery revenue billed to customers during the third quarter of 2006 compared to the same period in 2005 increased \$8.5 million, or 4.9%, primarily due to higher fuel costs and the absence in 2006 of extended hurricane-related outages. Changes in fuel costs historically have not significantly affected Cleco Power's net income. Generally, fuel and purchased power expenses are recovered through the LPSC-established fuel adjustment clause, which enables Cleco Power to pass on to its customers substantially all such charges. Approximately 96% of Cleco Power's total fuel cost is regulated by the LPSC, while the remainder is regulated by the FERC. Recovery of fuel adjustment clause costs is subject to refund until monthly approval is received from the LPSC; however, all amounts are subject to a periodic fuel audit by the LPSC. For information on Cleco Power's 2003-2004 fuel audit, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 9 — Litigation and Other Commitments and Contingencies — Fuel Audit."

### ***Other Operations***

Other operations revenue decreased \$6.5 million, or 46.0%, in the third quarter of 2006 compared to the third quarter of 2005 primarily due to a \$1.9 million mark-to-market loss in the third quarter of 2006 as compared to a \$4.4 million mark-to-market gain in the same period of 2005 relating to economic hedge transactions related to fixed-price power being provided to a wholesale customer. In addition, a \$0.2 million realized loss on these positions related to this fixed-price power contract contributed to the decrease in other operations revenue. For information on Cleco's energy commodity activities, see Item 3, "Quantitative and Qualitative Disclosures about Market Risk — Risk Overview — Commodity Price Risks."

### ***Operating Expenses***

Operating expenses increased \$18.5 million, or 7.9%, in the third quarter of 2006 compared to the same period of 2005. Fuel used for electric generation increased \$23.7 million, or 44.0%, primarily due to recovery of higher fuel costs deferred in prior periods and higher costs of fuel used as compared to the same period of 2005. Power purchased for utility customers decreased \$14.9 million, or 12.6%, largely due to decreased costs of purchased power. Fuel used for electric generation and power purchased for utility customers generally are influenced by natural gas prices. However, other factors such as unscheduled outages, unusual maintenance or repairs, or other developments may affect fuel used for electric generation and power purchased for utility customers. Non-recoverable fuel and power purchased decreased \$0.2 million, or 2.9%, primarily due to a \$2.9 million reclassification of certain capacity charges to other operations expense in accordance with FERC-issued accounting and reporting regulations, as compared to \$0.9 million for the same period of 2005. Of the \$2.9 million reclassification made during the third quarter of 2006, \$1.0 million related to the third quarter of 2006 while the remaining related to the first and second quarters of 2006. In addition, lower capacity payments made during the third quarter of 2006 also contributed to the decrease in non-recoverable fuel and power purchased. These decreases were partially offset by power and fuel purchases associated with fixed-price power that is being provided to a wholesale customer. Other operations expense increased \$2.1 million, or 9.2%, primarily due to higher accruals for insurance claims, higher professional fees, and a \$2.9 million reclassification of certain capacity charges to other operations expense as discussed above. These increases were partially offset by lower employee benefit costs and lower payroll and administrative expenses. Maintenance expenses during the third quarter of 2006 decreased \$1.0 million, or 10.8%, compared to the same period of 2005 primarily due to a \$3.2 million reclassification of certain storm amortization costs to depreciation expense. This decrease was partially offset by increased generating station and transmission substation maintenance work performed during the third quarter of 2006. Depreciation expense increased \$8.6 million, or 58.2%, as a result of a \$3.2 million

reclassification of certain storm amortization costs to depreciation expense, \$4.8 million of storm amortization costs recorded during the third quarter of 2006, and \$0.6 million related to normal recurring additions to fixed assets. For additional information on storm restoration costs, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 3 — Regulatory Assets and Liabilities."

***Allowance For Other Funds Used During Construction***

Allowance for other funds used during construction increased \$1.9 million, or 573.9%, during the third quarter of 2006 compared to the same period of 2005 primarily due to increased construction activity at Rodemacher Unit 3.

***Interest Charges***

Interest charges increased \$1.2 million, or 16.2%, during the third quarter of 2006 compared to the same period of 2005 primarily due to higher debt balances as a result of new issuances of senior notes in the fourth quarter of 2005.

***Income Taxes***

Income tax expense decreased \$1.4 million, or 11.0%, during the third quarter of 2006 compared to the same period of 2005. Cleco Power's effective income tax rate increased from 32.1% to 34.6% during the third quarter of 2006 compared to the same period of 2005 mainly due to the flow through of a state tax benefit related to storm costs during the third quarter of 2005, prior to Cleco Power receiving its interim order to normalize all storm cost benefits. Generally, the LPSC requires that Cleco Power flow through impacts of state income taxes to current earnings; however, the LPSC found normalization for state taxes related to storm deductions to be more appropriate due to the size of such deductions. Tax rates also



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were affected by the relative size of pre-tax income to this item. Pre-tax income during the third quarter of 2006 decreased \$7.0 million compared to the same period of 2005.

### Midstream

Midstream's net income for the third quarter of 2006 decreased \$117.4 million, or 96.8%, compared to the third quarter of 2005. Factors affecting Midstream during the third quarter of 2006 are described below.

| (THOUSANDS)                                | FOR THE THREE MONTHS ENDED SEPTEMBER 30, |            |              |           |
|--|--|------------|--------------|-----------|
|  | 2006                                     | 2005       | VARIANCE     | CHANGE    |
|  | ADJUSTED                                 |            |              |           |
| Operating revenue                          |  |            |              |           |
| Other operations                           | \$ 21                                    | \$ 53      | \$ (32)      | (60.38)%  |
| Affiliate revenue                          | 1,443                                    | 1,053      | 390          | 37.04 %   |
| Intercompany revenue                       | -  | 43         | (43)         | (100.00)% |
| Operating revenue                          | 1,464                                    | 1,149      | 315          | 27.42 %   |
| Operating expenses                         |  |            |              |           |
| Other operations                           | 762                                      | 1,221      | 459          | 37.59 %   |
| Maintenance                                | 740                                      | 429        | (311)        | (72.49)%  |
| Depreciation                               | 76                                       | 78         | 2            | 2.56 %    |
| Taxes other than income taxes              | 52                                       | 62         | 10           | 16.13 %   |
| Total operating expenses                   | 1,630                                    | 1,790      | 160          | 8.94 %    |
| Operating loss                             | \$ (166)                                 | \$ (641)   | \$ 475       | 74.10 %   |
| Equity income from investees               | \$ 15,252                                | \$ 200,859 | \$ (185,607) | (92.41)%  |
| Other income                               | \$ -                                     | \$ 1,250   | \$ (1,250)   | (100.00)% |
| Interest charges                           | \$ 4,989                                 | \$ 3,938   | \$ (1,051)   | (26.69)%  |
| Federal and state income tax expense       | \$ 6,276                                 | \$ 76,233  | \$ 69,957    | 91.77 %   |
| Income (loss) from discontinued operations | \$ 36                                    | \$ (25)    | \$ 61        | 244.00 %  |
| Net income                                 | \$ 3,846                                 | \$ 121,250 | \$ (117,404) | (96.83)%  |

### Equity Income from Investees

Equity income from investees decreased \$185.6 million, or 92.4%, in the third quarter of 2006 compared to the third quarter of 2005 primarily due to decreases in equity earnings of \$175.4 million at Perryville, \$7.1 million at APH, and \$3.3 million at Evangeline. These decreases were partially offset by earnings of \$0.2 million at Attala. The decrease in equity earnings at Perryville primarily was attributable to the absence in 2006 of the sale of Perryville's generating assets and the sale of the Mirant bankruptcy claims, which were reintegrated on Cleco Corporation's Condensed Consolidated Statements of Income during the third quarter of 2005. The decrease at APH primarily was due to continuing losses from the operations of Acadia due to increases in uncollectible accounts receivable related to Calpine's failure to perform under the tolling agreements as a result of its bankruptcy filings and the expensing of certain combustion turbine parts during the third quarter of 2006. The losses caused by Calpine were partially offset by merchant revenue from an energy management contract with a third party marketer. Acadia has invoiced CES for obligations performed under the Calpine Tolling Agreements totaling \$3.5 million related to pre-petition bankruptcy claims, \$2.0 million for post-petition claims through December 31, 2005, and \$16.1 million and \$48.3 million, respectively, for post-petition claims for the three and nine months ended September 30, 2006. Acadia has recorded a reserve for uncollectible accounts of \$38.8 million at September 30, 2006. The decrease at Evangeline primarily was due to higher turbine maintenance expenses and lower revenue due to a lower variable operations and maintenance payment. Earnings of \$0.2 million at Attala were the result of its acquisition of transmission assets and the subsequent

commencement of interconnection services in January 2006. For additional information on Evangeline and Acadia, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 5 — Equity Investment in Investees," for additional information on Calpine's bankruptcy, see Note 16 — "Calpine Bankruptcy," and for additional information on Perryville, see Note 2 — "Perryville Retroactive Adjustments."

### **Other Income**

Other income decreased \$1.3 million, or 100.0%, during the third quarter of 2006 compared to the same period of 2005 due to the absence in 2006 of cash payments received by APH from CES as a result of the settlement of a dispute over the availability of transmission capacity at Acadia.

### **Interest Charges**

Interest charges increased \$1.1 million, or 26.7%, during the third quarter of 2006 compared to the same period of 2005 primarily due to higher interest rates on interaffiliate debt relating to APH's investment in Acadia.

### **Income Taxes**

Income tax expense decreased \$70.0 million, or 91.8%, during the third quarter of 2006 compared to the same period of 2005. Midstream's effective income tax rate increased from 38.6% to 62.2% during the third quarter of 2006 compared to the same period of 2005. The increase in the effective rate was mainly due to an adjustment related to an analysis of income taxes payable following completion of an audit for tax years 1997-2000. Tax rates also were affected by the relative size of pre-tax income to this item. Pre-tax income during the third quarter of 2006 decreased \$187.4 million compared to the same period of 2005.

### **Comparison of the Nine Months Ended September 30, 2006, and 2005**

#### **Cleco Consolidated**

| (THOUSANDS)                           | FOR THE NINE MONTHS ENDED<br>SEPTEMBER 30,<br>FAVORABLE/(UNFAVORABLE) |                  |              |          |
|---------------------------------------|---|------------------|--------------|----------|
|                                       | 2006  | 2005<br>ADJUSTED | VARIANCE     | CHANGE   |
| Operating revenue, net                | \$ 768,471  | \$ 649,880       | \$ 118,591   | 18.25 %  |
| Operating expenses                    | 675,877   | 557,900          | (117,977)    | (21.15)% |
| Operating income                      | \$ 92,594   | \$ 91,980        | \$ 614       | 0.67 %   |
| Interest income                       | \$ 7,217  | \$ 2,987         | \$ 4,230     | 141.61 % |
| Equity income from investees          | \$ 30,802   | \$ 221,859       | \$ (191,057) | (86.12)% |
| Other income                          | \$ 929  | \$ 3,445         | \$ (2,516)   | (73.03)% |
| Interest charges                      | \$ 32,138   | \$ 31,882        | \$ (256)     | (0.80)%  |
| Net income applicable to common stock | \$ 62,071   | \$ 179,125       | \$ (117,054) | (65.35)% |

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Consolidated net income applicable to common stock decreased \$117.1 million, or 65.4%, in the first nine months of 2006 compared to the first nine months of 2005 primarily due to the absence in 2006 of the sale of Midstream's Perryville Power Station and the sale of the Mirant bankruptcy damage claims, which were reintegrated on Cleco Corporation's Condensed Consolidated Statements of Income during the third quarter of 2005. For additional information on the reintegration of Perryville and PEH, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 2 — Perryville Retroactive Adjustments." Partially offsetting this decrease was increased corporate earnings.

Operating revenue increased \$118.6 million, or 18.3%, in the first nine months of 2006 compared to the same period of 2005 largely as a result of higher fuel cost recovery revenue at Cleco Power.

Operating expenses increased \$118.0 million, or 21.2%, in the first nine months of 2006 compared to the first nine months of 2005 primarily due to increased fuel costs.

Interest income increased \$4.2 million, or 141.6%, in the first nine months of 2006 compared to the same period of 2005 largely as a result of higher rates and a higher average investment balance.

Equity income from investees decreased \$191.1 million, or 86.1%, in the first nine months of 2006 compared to the same period of 2005 primarily due to decreased equity earnings at Perryville, in addition to decreases at APH and Evangeline.

Interest charges increased \$0.3 million, or 0.8%, in the first nine months of 2006 compared to the same period of 2005 primarily due to new issuances of senior notes at Cleco Power, partially offset by the repayment of Cleco Corporation senior notes in June 2005.

Other income decreased \$2.5 million, or 73.0%, in the first nine months of 2006 compared to the same period of 2005 primarily due to the absence in 2006 of proceeds received from life insurance policies on certain officers and/or key managers and payments received by APH as a result of the settlement agreement between Acadia and CES.

Results of operations for Cleco Power and Midstream are more fully described below.

### **Cleco Power**

Cleco Power's net income in the first nine months of 2006 increased \$0.4 million, or 0.7%, compared to the first nine months of 2005. Contributing factors include:

- § higher base revenue,
- § favorable customer credit adjustments,
- § lower maintenance expense,
- § higher interest income, and
- § higher allowance for other funds used during construction.

These were partially offset by:

- § lower other operations revenue,
- § higher other operations expense,
- § higher depreciation expense,
- § higher other taxes,
- § absence of the gain on the sale of certain distribution assets, and
- § higher interest charges.

FOR THE NINE MONTHS ENDED  
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| (THOUSANDS)   | 2006       | 2005       | VARIANCE   | CHANGE    |
|---|------------|------------|------------|-----------|
| <b>Operating revenue</b>                            |            |            |            |           |
| Base  | \$ 261,724 | \$ 244,514 | \$ 17,210  | 7.04 %    |
| Fuel cost recovery                                  | 475,041    | 370,156    | 104,885    | 28.34 %   |
| Electric customer credits                           | 4,382      | (771)      | 5,153      | (668.35)% |
| Other operations                                    | 22,052     | 29,228     | (7,176)    | (24.55)%  |
| Affiliate revenue                                   | 37         | 22         | 15         | 68.18 %   |
| Intercompany revenue                                | 1,501      | 1,467      | 34         | 2.32 %    |
| Operating revenue, net                              | 764,737    | 644,616    | 120,121    | 18.63 %   |
| <b>Operating expenses</b>                           |            |            |            |           |
| Fuel used for electric generation - recoverable     | 179,305    | 115,333    | (63,972)   | (55.47)%  |
| Power purchased for utility customers - recoverable | 295,974    | 252,514    | (43,460)   | (17.21)%  |
| Non-recoverable fuel and power purchased            | 18,127     | 14,733     | (3,394)    | (23.04)%  |
| Other operations                                    | 64,633     | 64,379     | (254)      | (0.39)%   |
| Maintenance   | 26,919     | 30,298     | 3,379      | 11.15 %   |
| Depreciation  | 53,879     | 43,824     | (10,055)   | (22.94)%  |
| Taxes other than income taxes                       | 30,199     | 28,666     | (1,533)    | (5.35)%   |
| Gain on sales of assets                             | (71)       | (2,207)    | (2,136)    | (96.78)%  |
| Total operating expenses                            | 668,965    | 547,540    | (121,425)  | (22.18)%  |
| Operating income                                    | \$ 95,772  | \$ 97,076  | \$ (1,304) | (1.34)%   |
| Interest income                                     | \$ 5,688   | \$ 2,233   | \$ 3,455   | 154.72 %  |
| Allowance for other funds used during construction  | \$ 4,231   | \$ 2,104   | \$ 2,127   | 101.09 %  |
| Interest charges                                    | \$ 26,232  | \$ 20,671  | \$ (5,561) | (26.90)%  |
| Federal and state income taxes                      | \$ 26,287  | \$ 28,299  | \$ 2,012   | 7.11 %    |
| Net income  | \$ 52,476  | \$ 52,117  | \$ 359     | 0.69 %    |

FOR THE NINE MONTHS ENDED  
SEPTEMBER 30,  
FAVORABLE/  
UNFAVORABLE

| (MILLION kWh)                             | 2006  | 2005  |          |
|---|-------|-------|----------|
| <b>Electric sales</b>                     |       |       |          |
| Residential                               | 2,760 | 2,696 | 2.37 %   |
| Commercial                                | 1,529 | 1,383 | 10.56 %  |
| Industrial                                | 2,201 | 2,146 | 2.56 %   |
| Other retail                              | 380   | 454   | (16.30)% |
| Total retail                              | 6,870 | 6,679 | 2.86 %   |
| Sales for resale                          | 391   | 409   | (4.40)%  |
| Unbilled                                  | 53    | 56    | (5.36)%  |
| Total retail and wholesale customer sales | 7,314 | 7,144 | 2.38 %   |

FOR THE NINE MONTHS ENDED  
SEPTEMBER 30,  
FAVORABLE/  
UNFAVORABLE

| (THOUSANDS)           | 2006       | 2005       |        |
|-----------------------|------------|------------|--------|
| <b>Electric sales</b> |            |            |        |
| Residential           | \$ 121,724 | \$ 118,865 | 2.41 % |
| Commercial            | 57,232     | 52,553     | 8.90 % |

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|   |                   |                   |          |
|---|-------------------|-------------------|----------|
| Industrial                                | <b>41,554</b>     | 40,526            | 2.54 %   |
| Other retail                              | <b>14,894</b>     | 17,436            | (14.58)% |
| Storm surcharge                           | <b>10,508</b>     | -                 | -        |
| Total retail                              | <b>245,912</b>    | 229,380           | 7.21 %   |
| Sales for resale                          | <b>13,745</b>     | 13,248            | 3.75 %   |
| Unbilled                                  | <b>2,067</b>      | 1,886             | 9.60 %   |
| Total retail and wholesale customer sales | <b>\$ 261,724</b> | <b>\$ 244,514</b> | 7.04 %   |

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The following chart shows how cooling and heating degree-days varied from normal conditions and from the prior period. Cleco Power uses temperature data collected by the National Oceanic and Atmospheric Administration to determine degree-days.

|                     | FOR THE NINE MONTHS ENDED<br>SEPTEMBER 30,<br>2006 CHANGE |       |        |               |          |
|---------------------|---|-------|--------|---------------|----------|
|                     | 2006  | 2005  | NORMAL | PRIOR<br>YEAR | NORMAL   |
| Cooling degree-days | <b>2,708</b>  | 2,781 | 2,436  | (2.62)%       | 11.17 %  |
| Heating degree-days | <b>693</b>  | 716   | 1,026  | (3.21)%       | (32.46)% |

### **Base**

Base revenue during the first nine months of 2006 increased \$17.2 million, or 7.0%, compared to the same period in 2005. The increase primarily was due to the recovery of storm restoration costs through a monthly customer surcharge that began in May 2006. These storm-related costs are being amortized to expense based on the amounts collected monthly from customers through this surcharge. Also contributing to the increase in base revenue were higher retail and wholesale kWh sales, primarily from sales related to fixed-price power being provided to a wholesale customer beginning in January 2006 and the absence in 2006 of extended hurricane-related outages. Partially offsetting these increases were lower sales to two municipal customers.

For information on factors affecting Cleco Power's historical revenue growth and the anticipated effects of changes in revenue from industrial and wholesale customers, see "— Comparison of the Three Months Ended September 30, 2006, and 2005 — Cleco Power — Base." For additional information on Cleco's energy commodity activities, see Item 3, "Quantitative and Qualitative Disclosures about Market Risk — Risk Overview — Commodity Price Risks."

For information on the effects of future energy sales on Cleco Power's financial condition, results of operations, and cash flows, see "Risk Factors — Energy Sales" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

### **Fuel Cost Recovery**

Fuel cost recovery revenue billed to customers during the first nine months of 2006 compared to the same period in 2005 increased \$104.9 million, or 28.3%, primarily due to higher fuel costs and the absence in 2006 of extended hurricane-related outages in 2005. Partially offsetting this increase was the absence in 2006 of favorable fuel surcharge adjustments from rate orders received related to fuel transportation charges during the first nine months of 2005. For information on Cleco Power's ability to recover fuel and purchase power costs, see "— Comparison of the Three Months Ended September 30, 2006, and 2005 — Cleco Power — Fuel Cost Recovery."

### **Electric Customer Credits**

Electric customer credits during the first nine months of 2006 decreased \$5.2 million, or 668.4%, compared to the same period in 2005. This decrease in electric customer credits largely is the result of favorable adjustments made during 2006 related to current and prior RSP filing periods. The potential refunds associated with the RSP are based on results for each 12-month period ended September 30. For additional information on the accrual of electric customer credits, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 8 — Electric Customer Credits."

### **Other Operations**

Other operations revenue decreased \$7.2 million, or 24.6%, in the first nine months of 2006 compared to the first nine months of 2005 primarily due to a \$4.3 million mark-to-market loss in the third quarter of 2006 as compared to a \$4.4

million mark-to-market gain in the same period of 2005 relating to economic hedge transactions related to fixed-price power being provided to a wholesale customer. In addition, a \$0.5 million realized loss on these positions related to this fixed-price power contract contributed to the decrease in other operations revenue. These decreases were partially offset by a \$2.0 million net increase from higher transmission revenue, customer fees, and pole attachment revenue. For information on Cleco's energy commodity activities, see Item 3, "Quantitative and Qualitative Disclosure about Market Risk — Risk Overview — Commodity Price Risks."

### ***Operating Expenses***

Operating expenses increased \$121.4 million, or 22.2%, in the first nine months of 2006 compared to the same period of 2005. Fuel used for electric generation increased \$64.0 million, or 55.5%, primarily due to recovery of higher fuel costs deferred in prior periods and higher costs of fuel used as compared to the same period of 2005. Power purchased for utility customers increased \$43.5 million, or 17.2%, largely due to higher volumes of purchased power. Fuel used for electric generation and power purchased for utility customers generally are influenced by natural gas prices. However, other factors such as unscheduled outages, unusual maintenance or repairs, or other developments may affect fuel used for electric generation and power purchased for utility customers. Non-recoverable fuel and power purchased increased \$3.4 million, or 23.0%, primarily due to \$5.8 million of power and fuel purchases associated with fixed-price power that is being provided to a wholesale customer. This increase was partially offset by lower capacity payments made during 2006 as a result of the expiration of certain 2005 power purchase agreements and the mutually agreed upon termination of the 2006 CES contract. Factors contributing to the \$0.3 million, or 0.4%, increase in other operations expense include higher professional fees, customer collection costs, and distribution operation expenses. Partially offsetting these increases are the \$3.5 million recognition of previously recorded storm restoration expenses as a regulatory asset as a result of the LPSC's February 22, 2006, approval of Cleco Power's request to recover the storm restoration costs, as well as lower employee benefit costs and lower payroll and administrative expenses. Maintenance expenses during the first nine months of 2006 decreased \$3.4 million, or 11.2%, compared to the same period of 2005 primarily due to the \$3.0 million recognition of

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previously recorded storm restoration expenses as a regulatory asset as a result of the LPSC's February 22, 2006, approval of Cleco Power's request to recover the storm restoration costs. Also contributing to the decrease was less generating station maintenance work performed during the first nine months of 2006 and the absence in 2006 of the 2005 expensing of previously deferred IRP-related costs. Depreciation expense increased \$10.1 million, or 22.9%, primarily as a result of \$7.9 million of storm amortization costs and \$2.2 million of normal recurring additions to fixed assets. Taxes other than income taxes increased \$1.5 million, or 5.4%, primarily as a result of higher franchise taxes. Gain on sales of assets decreased \$2.1 million, or 96.8%, largely as a result of the absence in 2006 of the sale of distribution assets in the town of Franklinton. For additional information on storm restoration costs, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 3 — Regulatory Assets and Liabilities."

**Interest Income**

Interest income increased \$3.5 million, or 154.7%, during the first nine months of 2006 compared to the same period of 2005 primarily due to higher rates and a higher average investment balance.

**Allowance For Other Funds Used During Construction**

Allowance for other funds used during construction increased \$2.1 million, or 101.1% during the first nine months of 2006 compared to the same period of 2005 primarily due to increased construction activity at Rodemacher Unit 3.

**Interest Charges**

Interest charges increased \$5.6 million, or 26.9%, during the first nine months of 2006 compared to the same period of 2005 primarily due to higher debt balances as a result of new issuances of senior notes in the third and fourth quarters of 2005.

**Income Taxes**

Income tax expense decreased \$2.0 million, or 7.1%, during the first nine months of 2006 compared to the same period of 2005. Cleco Power's effective income tax rate decreased from 35.2% to 33.4% during the first nine months of 2006 compared to the same period of 2005 mainly due to tax reserve adjustments related to favorable settlements of federal and state income tax audits and appeals. Also contributing to the decrease was an adjustment related to an analysis of income taxes payable following completion of an audit for tax years 1997-2000, as well as adjustments for the 2004 state income tax return filed in 2006 and state income taxes deducted on the 2004 federal income tax return. Tax rates also were affected by the relative size of pre-tax income to these items. Pre-tax income during the first nine months of 2006 decreased \$1.7 million compared to the same period of 2005.

**Midstream**

Midstream's net income applicable to member's equity for the first nine months of 2006 decreased \$121.9 million, or 95.6%, compared to the first nine months of 2005. Factors affecting Midstream during the first nine months of 2006 are described below.

| (THOUSANDS)          | FOR THE NINE MONTHS ENDED SEPTEMBER 30, |          |          |           |
|----------------------|---|----------|----------|-----------|
|                      | 2006                                    | 2005     | VARIANCE | CHANGE    |
|                      |   | ADJUSTED |          |           |
| Operating revenue    |   |          |          |           |
| Other operations     | \$ 26                                   | \$ 93    | (67)     | (72.04)%  |
| Affiliate revenue    | 3,630                                   | 4,069    | (439)    | (10.79)%  |
| Intercompany revenue | -                                       | 42       | (42)     | (100.00)% |
| Operating revenue    | 3,656                                   | 4,204    | (548)    | (13.04)%  |



|                                      |                   |            |              |           |
|--------------------------------------|-------------------|------------|--------------|-----------|
| Operating expenses                   |                   |            |              |           |
| Other operations                     | <b>3,285</b>      | 5,342      | 2,057        | 38.51 %   |
| Maintenance                          | <b>1,780</b>      | 1,765      | (15)         | (0.85)%   |
| Depreciation                         | <b>232</b>        | 237        | 5            | 2.11 %    |
| Taxes other than income taxes        | <b>174</b>        | 253        | 79           | 31.23 %   |
| Total operating expenses             | <b>5,471</b>      | 7,597      | 2,126        | 27.98 %   |
| Operating loss                       | \$ <b>(1,815)</b> | \$ (3,393) | \$ 1,578     | 46.51 %   |
| Equity income from investees         | \$ <b>30,934</b>  | \$ 221,825 | \$ (190,891) | (86.05)%  |
| Other income                         | \$ -              | \$ 1,250   | \$ (1,250)   | (100.00)% |
| Interest charges                     | \$ <b>13,865</b>  | \$ 11,171  | \$ (2,694)   | (24.12)%  |
| Federal and state income tax expense | \$ <b>9,514</b>   | \$ 80,734  | \$ 71,220    | 88.22 %   |
| Loss from discontinued operations    | \$ <b>(154)</b>   | \$ (230)   | \$ 76        | 33.04 %   |
| Net income                           | \$ <b>5,573</b>   | \$ 127,517 | \$ (121,944) | (95.63)%  |

### ***Operating Expenses***

Operating expenses decreased \$2.1 million, or 28.0%, in the first nine months of 2006 compared to the first nine months of 2005. The decrease largely was due to differences in expense recognition related to share-based compensation as a result of the adoption of SFAS No. 123R in 2006 as compared to recognition pursuant to APB Opinion No. 25 in 2005. Also contributing to the decrease were lower professional fees, lower insurance costs, and the absence of operating expenses from Perryville as a result of the sale of the Perryville facility on June 30, 2005. For additional information on Perryville, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 5 — Equity Investment in Investees — Perryville."

### ***Equity Income from Investees***

Equity income from investees decreased \$190.9 million, or 86.1%, in the first nine months of 2006 compared to the first nine months of 2005 primarily due to decreases in equity earnings of \$173.7 million at Perryville, \$11.2 million at APH and \$6.7 million at Evangeline. These decreases were partially offset by earnings of \$0.7 million at Attala. The decrease in equity earnings at Perryville primarily was attributable to the absence in 2006 of the sale of Perryville's generating assets and the sale of the Mirant bankruptcy claims, which were reintegrated on Cleco Corporation's Condensed Consolidated Statements of Income during the third quarter of 2005. The

decrease at APH primarily was due to continuing losses from the operations of Acadia due to increases in uncollectible accounts receivable related to Calpine's failure to perform under the tolling agreements as a result of its bankruptcy filings. Since Acadia has reported operating losses for 2006, APH has not recorded any preferential earnings during the year. Also contributing to the decrease was the expensing of certain combustion turbine parts during 2005. The losses caused by Calpine were partially offset by merchant revenue from an energy management contract with a third party marketer, proceeds from an insurance claim, and APH's drawing in full the \$15.0 million from the letter of credit issued by Calpine, \$2.8 million which was drawn in February 2006 and the remaining \$12.2 million which was drawn in August 2006. The decrease at Evangeline primarily was due to higher gas and turbine maintenance expenses, as well as heat rate and peak availability penalties. Total maintenance expenses at Evangeline increased \$5.5 million as compared to the first nine months of 2005 largely as a result of the timing of contract maintenance accruals and increased plant run time. Earnings of \$0.7 million at Attala were the result of its acquisition of transmission assets and the subsequent commencement of interconnection services in January 2006. For additional information on Evangeline and Acadia, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 5 — Equity Investment in Investees," for additional information on Calpine's bankruptcy, see Note 16 — "Calpine Bankruptcy," and for additional information on Perryville, see Note 2 — "Perryville Retroactive Adjustments."

#### ***Interest Charges***

Interest charges increased \$2.7 million, or 24.1%, during the first nine months of 2006 compared to the same period of 2005 primarily due to higher interest rates on interaffiliate debt relating to APH's investment in Acadia.

#### ***Income Taxes***

Income tax expense decreased \$71.2 million, or 88.2%, during the first nine months of 2006 compared to the same period of 2005. Midstream's effective income tax rate increased from 38.7% to 62.4% during the first nine months of 2006 compared to the same period of 2005. The increase in the effective rate was mainly due to an adjustment for 2003 state income taxes, as well as an adjustment related to an appeals settlement. Tax rates also were affected by the \$193.2 million change in pre-tax income for 2005 compared to 2006.

## **FINANCIAL CONDITION**

### **Liquidity and Capital Resources**

#### **General Considerations and Credit-Related Risks**

##### ***Credit Ratings and Counterparties***

On June 12, 2006, Moody's upgraded the rating of Evangeline's Senior Secured Bonds to Ba2 from B1. The rating action for Evangeline was prompted by the recent upgrade of The Williams Companies, Inc. Fundamental to the rating of Evangeline is the fact that The Williams Companies, Inc. guarantees the payments of its subsidiary, Williams, under a long-term tolling agreement between Williams and Evangeline that expires in 2020. This tolling agreement is the principal source of cash flow for Evangeline.

On March 1, 2006, Moody's withdrew the ratings of Calpine and several of its wholly owned subsidiaries due to Calpine's filing of a voluntary petition for protection under federal bankruptcy law on December 20, 2005. For additional information on the Calpine bankruptcy, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 16 — Calpine Bankruptcy."

With respect to any open power or gas hedging positions that Cleco may initiate in the future, Cleco Corporation may be required to provide credit support (or pay liquidated damages). The amount Cleco Corporation may be required to pay at any point in the future is dependent on changes in the market price of power and natural gas, the changes in open power and natural gas positions, and changes in the amount counterparties owe Cleco Corporation. Changes in

any of these factors could cause the amount of requested credit support to increase or decrease. For additional information, as well as a discussion of other factors affecting Cleco's financial condition relating to its credit ratings, the credit ratings of its counterparties, and other credit-related risks, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — General Considerations and Credit-Related Risks — Credit Ratings and Counterparties" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

***Debt***

Cleco Corporation and Cleco Power amended their existing credit facilities in June 2006. For more information on these credit facilities, see below. If Cleco Corporation were to default under covenants in its various credit facilities, Cleco Corporation would be unable to borrow additional funds under the credit facilities. If Cleco Corporation's credit rating were to be downgraded one level below investment grade, Cleco Corporation would be required to pay additional fees and interest 0.45% higher for its \$150.0 million facility. The same downgrade at Cleco Power would require Cleco Power to pay additional fees and interest 0.70% higher on its \$275.0 million facility. At September 30, 2006, Cleco Corporation and Cleco Power were in compliance with the covenants in their credit facilities.

**Cleco Consolidated**

At September 30, 2006, and December 31, 2005, Cleco's long-term debt outstanding was \$584.4 million and \$609.6 million, respectively. The \$25.2 million decrease primarily was due to the reclassification of \$15.0 million of 7.50% medium-term notes and \$10.0 million of 6.53% medium-term notes to long-term debt due within one year based on their maturity dates. During the first nine months of 2006, Cleco repaid \$10.0 million of 6.95% medium-term notes, \$15.0 million of 6.20% medium-term notes, and \$15.0 million of 6.32% medium-term notes, all at maturity. These issues were classified as long-term debt due within one year; therefore, these repayments did not affect the total amount of long-term debt recorded.

Cleco had short-term debt outstanding of \$20.0 million at September 30, 2006, and none at December 31, 2005. The \$20.0 million change in short-term debt outstanding was due to a \$20.0 million draw made by Cleco Power under its credit facility on September 25, 2006. At September 30, 2006, this short-term debt had a weighted-average interest rate of 5.65%. Cleco Power repaid this debt on October 25, 2006.

At September 30, 2006, and December 31, 2005, Cleco had a working capital surplus of \$164.1 million and \$140.4 million, respectively. The \$23.7 million increase in working capital primarily is due to proceeds received from Cleco's August 2006 stock offering, a decrease in the provision for rate refund, and cash received from ongoing operations. These increases were partially offset by the payment of dividends, additions to property, plant, and equipment, the construction costs for Rodemacher Unit 3, and an increase in retainage due to the Rodemacher Unit 3 project. Also offsetting the increases was an increase in taxes accrued primarily due to higher accruals for ad valorem and income taxes.

Cash and cash equivalents available at September 30, 2006, were \$196.0 million combined with \$387.4 million facility capacity (\$132.4 million from Cleco Corporation and \$255.0 million from Cleco Power) for total liquidity of \$583.4 million. Cash and cash equivalents decreased \$23.1 million, as compared to December 31, 2005, largely due to fuel oil inventory purchases, repayment of debt, higher margin deposit requirements, payment of dividends, additions to property, plant, and equipment, and construction costs for Rodemacher Unit 3. This was partially offset by cash received from ongoing operations, draws on Cleco's credit facility, proceeds from Cleco Corporation's stock offering, and changes in routine working capital requirements.

**Cleco Corporation (Holding Company Level)**

Cleco Corporation had no short-term debt outstanding at September 30, 2006, or December 31, 2005. At September 30, 2006, and December 31, 2005, Cleco Corporation had \$100.0 million of long-term debt outstanding related to its 7.00% senior notes due May 1, 2008.

Cleco Corporation has a \$150.0 million five-year credit facility that matures on June 2, 2011. This facility provides for working capital and other needs. Cleco Corporation's borrowing costs under the facility are equal to LIBOR plus 0.650%, including facility fees. At September 30, 2006, off-balance sheet commitments reduced available borrowings under the facility by \$17.6 million, leaving available capacity of \$132.4 million. For more information about these commitments, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 9 — Litigation and Other Commitments and Contingencies — Off-Balance Sheet Commitments." An uncommitted line of credit with a bank in an amount up to \$10.0 million also is available to support Cleco Corporation's working capital needs. This line of credit also is available to Cleco Power.

On August 14, 2006, Cleco Corporation issued 6.0 million shares of common stock in a public offering. In late August 2006, the underwriters exercised their option to purchase an additional 0.9 million shares of common stock. Cleco Corporation's net proceeds from the issuance of the 6.9 million shares of common stock totaled approximately \$157.7 million.

Cash and cash equivalents available at September 30, 2006, were \$179.1 million, combined with \$132.4 million facility capacity, for total liquidity of \$311.5 million. Cash and cash equivalents increased \$143.4 million, when compared to December 31, 2005, primarily due to proceeds from Cleco Corporation's August 2006 stock offering. This was partially offset by the payment of dividends.

If Cleco Power were to default under its credit facility, Cleco Corporation would be considered in default under its credit facility. However, the bonds issued by Evangeline are non-recourse to Cleco Corporation, and a default on these bonds would not be considered a default under Cleco Corporation's credit facility.

***Cleco Power***

At September 30, 2006, and December 31, 2005, Cleco Power's long-term debt outstanding was \$484.4 million and \$509.6 million, respectively. The \$25.2 million decrease primarily was due to the reclassification of \$15.0 million of 7.50% medium-term notes and \$10.0 million of 6.53% medium-term notes to long-term debt due within one year based on their maturity dates. During the first nine months of 2006, Cleco Power repaid \$10.0 million of 6.95% medium-term notes, \$15.0 million of 6.20% medium-term notes, and \$15.0 million of 6.32% medium-term notes, all at maturity. These issues were classified as long-term debt due within one year; therefore, these repayments did not affect the total amount of long-term debt recorded.

Cleco Power had short-term debt outstanding of \$20.0 million at September 30, 2006, and none at December 31, 2005. The \$20.0 million change in short-term debt outstanding was due to a \$20.0 million draw made by Cleco Power under its credit facility on September 25, 2006. At September 30, 2006, this short-term debt had a weighted-average interest rate of 5.65%. Cleco Power repaid this debt on October 25, 2006.

Cleco Power has a \$275.0 million five-year credit facility that matures on June 2, 2011. This facility provides for working capital and other needs. Cleco Power's borrowing costs under the facility are equal to LIBOR plus 0.40%, including facility fees. On September 25, 2006, Cleco Power made a

\$20.0 million draw from its credit facility. This draw was classified as short-term debt on Cleco Power's Balance Sheet at September 30, 2006. An uncommitted line of credit with a bank in an amount up to \$10.0 million also is available to support Cleco Power's working capital needs. This line of credit also is available to Cleco Corporation.

Cash and cash equivalents available at September 30, 2006, were \$16.9 million, combined with \$255.0 million facility capacity for total liquidity of \$271.9 million. Cash and cash equivalents decreased \$166.5 million, when compared to December 31, 2005, primarily due to fuel oil inventory purchases, repayment of debt, higher margin deposit requirements, additions to property, plant, and equipment, and construction costs for Rodemacher Unit 3. This was partially offset by cash received from ongoing operations, proceeds from draws on Cleco Power's credit facility, and changes in routine working capital requirements.

On February 22, 2006, the LPSC approved Cleco Power's plans to build Rodemacher Unit 3. Terms of the LPSC approval included provisions that Cleco Power collect from customers an amount equal to 75% of the carrying costs of capital during the construction phase of the unit. For a discussion of risks associated with the Rodemacher Unit 3 CCN, see Part II, Item 1A, "Risk Factors." In addition to this recovery of carrying costs, Cleco Power plans to fund the construction costs related to Rodemacher Unit 3 by utilizing cash on hand, available funds from its credit facility, the issuance of long-term debt, and equity contributions from Cleco Corporation.

Cleco Power has begun the process of obtaining financing for the qualifying costs at Rodemacher Unit 3 of the solid-waste disposal facilities. The Louisiana State Bond Commission has approved up to \$200.0 million of tax-exempt bonds in financing for the cost of these facilities based upon Cleco Power's application. A total of \$60.0 million has been allocated to be issued in 2006. Cleco Power can reapply to the Governor's office for additional allocations in 2007 and 2008, if needed, up to the \$200.0 million approved amount. The bonds will be issued by the Rapides Finance Authority, which acts as conduit of issuance, and Cleco Power will agree to pay the debt service on the bonds. Thus far, a total of \$175.0 million of qualifying costs at Rodemacher Unit 3 has been identified. Cleco Power notified the LPSC of this potential financing on September 22, 2006, in order to comply with the advanced review requirements contained in the CCN. Cleco Power anticipates \$60.0 million in principal amount of the bonds will be issued during the fourth quarter of 2006. For a discussion of risks associated with the CCN, see Part II, Item 1A, "Risk Factors — Rodemacher Unit 3 CCN."

Cleco Power has an effective shelf registration statement filed with the SEC for the issuance of up to \$600.0 million of debt securities. Cleco Power expects to use proceeds from offerings of debt securities under the registration statement for general corporate purposes, including payment of remaining storm restoration costs and the construction of Rodemacher Unit 3.

### ***Midstream***

Midstream had no short-term or long-term debt outstanding at September 30, 2006 or December 31, 2005. Evangeline, deconsolidated and no longer reported in Cleco Corporation's consolidated results, had no short-term debt outstanding at September 30, 2006, and December 31, 2005. Evangeline did have \$177.1 million and \$184.7 million of long-term debt outstanding at September 30, 2006, and December 31, 2005, respectively, in the form of 8.82% Senior Secured Bonds due 2019. In addition, Evangeline had \$7.6 million and \$7.1 million of long-term debt due within one year at September 30, 2006, and December 31, 2005, respectively, relating to these bonds. The bonds issued by Evangeline are non-recourse to Cleco Corporation. For information on the deconsolidation of Evangeline, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 5 — Equity Investment in Investees."

### ***Restricted Cash***

Various agreements to which Cleco is subject contain covenants that restrict its use of cash. As certain provisions under these agreements are met, cash is transferred out of related escrow accounts and becomes available for general corporate purposes. At September 30, 2006, and December 31, 2005, \$35.1 million and \$35.7 million of cash, respectively, were restricted under various agreements. At September 30, 2006, the \$35.1 million of restricted cash consisted of \$0.1 million under the Diversified Lands mitigation escrow agreement and \$35.0 million under the

Evangeline senior secured bond indenture. The restricted cash at Evangeline is not included in Cleco Corporation's Condensed Consolidated Balance Sheets at September 30, 2006, due to the deconsolidation of Evangeline in 2004.

***Contractual Obligations and Other Commitments***

For information regarding Cleco's Contractual Obligations and Other Commitments, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Cash Generation and Cash Requirements — Contractual Obligations and Other Commitments" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

***Off-Balance Sheet Commitments***

Cleco Corporation and Cleco Power have entered into various off-balance sheet commitments, in the form of guarantees and standby letters of credit, in order to facilitate their activities and the activities of Cleco Corporation's subsidiaries and equity investees (affiliates). Cleco Corporation entered into these off-balance sheet commitments in order to entice desired counterparties to contract with its affiliates by providing some measure of credit assurance to the counterparty in the event Cleco's affiliates do not fulfill certain contractual obligations. If Cleco Corporation had not provided the off-balance sheet commitments, the desired counterparties may not have

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contracted with Cleco's affiliates, or may have contracted with them at terms less favorable to its affiliates. The off-balance sheet commitments are not recognized on Cleco's Condensed Consolidated Balance Sheets, because it has been determined that Cleco's affiliates are able to perform these obligations under their contracts and that it is not probable that payments by Cleco will be required. Some of these commitments reduce borrowings available to Cleco Corporation under its credit facility pursuant to the terms of the credit facility. Cleco's off-balance sheet commitments as of September 30, 2006, are summarized in the following table, and a discussion of the off-balance sheet commitments follows the table. The discussion should be read in conjunction with the table to understand the impact of the off-balance sheet commitments on Cleco's financial condition.

| (THOUSANDS)  | FACE<br>AMOUNT | REDUCTIONS | NET<br>AMOUNT | AT SEPTEMBER<br>30, 2006<br>REDUCTIONS TO<br>THE<br>AMOUNT<br>AVAILABLE<br>TO BE DRAWN<br>ON<br>CLECO<br>CORPORATION'S<br>CREDIT<br>FACILITY |
|--|----------------|------------|---------------|--|
| <b>Cleco Corporation</b>   |                |            |               |  |
| Guarantee issued to Entergy companies for performance obligations of Perryville                | \$ 277,400     | \$ 135,000 | \$ 142,400    | \$ 328   |
| Guarantees issued to purchasers of the assets of Cleco Energy                                  | 1,400          | -          | 1,400         | 1,400  |
| Obligations under standby letter of credit issued to Evangeline Tolling Agreement counterparty | 15,000         | -          | 15,000        | 15,000   |
| Guarantee issued to Central Mississippi Generating Co. on behalf of Attala                     | 363            | -          | 363           | 363  |
| Guarantee issued to Entergy Mississippi, Inc. on behalf of Attala                              | 500            | -          | 500           | 500  |
| <b>Cleco Power</b>   |                |            |               |  |
| Obligations under standby letter of credit issued to Louisiana Department of Labor             | 525            | -          | 525           | -  |
| Obligations under Lignite Mining Agreement   | 14,043         | -          | 14,043        | -  |
| Total  | \$ 309,231     | \$ 135,000 | \$ 174,231    | \$ 17,591  |

Cleco Corporation provided a limited guarantee to Entergy Louisiana and Entergy Gulf States for Perryville's performance indemnity, representation, and warranty obligations under the Sale Agreement, the Power Purchase Agreement, and other ancillary agreements related to the sale of the Perryville facility. As of September 30, 2006, the aggregate guarantee of \$277.4 million is limited to \$142.4 million (other than with respect to the indemnification of environmental matters, to which there is no limit) due to the performance of some of the underlying obligations that were guaranteed. The discounted probability-weighted liability under the guarantees and indemnifications as of September 30, 2006, was \$0.3 million, resulting in a corresponding reduction in the available credit under Cleco's credit facility, which was determined in accordance with the facility's definition of a contingent obligation. The



contingent obligation reduces the amount available under the credit agreements by an amount equal to the reasonably anticipated liability in respect of the contingent obligation as determined in good faith if the total amount of indebtedness outstanding, including such contingent obligations, exceeds certain thresholds. For additional information on this guarantee, see Item 1, “Notes to the Unaudited Condensed Financial Statements — Note 10 — Disclosures about Guarantees.”

In November 2004, Cleco completed the sale of substantially all of the assets of Cleco Energy. Cleco Corporation provided guarantees to the buyers of Cleco Energy’s assets for the payment and performance of the indemnity obligations of Cleco Energy. The aggregate amount of the guarantees is \$1.4 million. The purchaser of Cleco Energy’s assets invoked its indemnification provisions pursuant to the purchase and sale agreement that Cleco guaranteed, as a result of a lawsuit against the purchaser and Cleco Energy (related to the price charged for certain natural gas sales by Cleco Energy). The lawsuit has been settled, and the settlement had no material impact on Cleco’s financial condition, results of operations, or cash flows. The settlement of the lawsuit had no effect on the \$1.4 million guarantee.

If Evangeline fails to perform certain obligations under its tolling agreement, Cleco Corporation will be required to make payments to the Evangeline Tolling Agreement counterparty. Cleco Corporation’s obligation under the Evangeline commitment is in the form of a standby letter of credit from investment grade banks and is limited to \$15.0 million. Ratings triggers do not exist in the Evangeline Tolling Agreement. Cleco expects Evangeline to be able to meet its obligations under the tolling agreement and does not expect Cleco Corporation to be required to make payments to the counterparty. However, under the covenants associated with Cleco Corporation’s credit facility, the entire net amount of the Evangeline commitment reduces the amount that can be borrowed under the credit facility. The letter of credit for Evangeline is expected to be renewed annually until 2020.

On March 16, 2005, Cleco Corporation issued a guarantee to Central Mississippi Generating Company, LLC for Attala’s obligations and liabilities under the purchase and sale agreement between Central Mississippi Generating Company, LLC and Attala. This agreement provides for the acquisition of transmission assets by Attala, including Attala’s obligations to pay the purchase price for the assets and to indemnify the seller. The maximum amount originally payable under the guarantee was \$6.9 million. On January 20, 2006, Cleco completed the purchase of the transmission assets, and the guarantee was reduced to \$0.7 million. On July 21, 2006, the guarantee amount was reduced to \$0.4 million, pursuant to the terms of the purchase and sale agreement. In addition, on January 20, 2006, Cleco Corporation provided a \$0.5 million guarantee to Entergy Mississippi, Inc. for Attala’s obligations under the Interconnection Agreement.

The State of Louisiana allows employers of certain financial net worth to self-insure their workers’ compensation benefits.

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Cleco Power applied to the Louisiana Office of Workers' Compensation for a certificate of self-insurance. The State of Louisiana required Cleco Power to post a \$0.5 million letter of credit, an amount equal to 110 percent of the average losses over the previous three years, as surety.

As part of the Lignite Mining Agreement entered into in 2001, Cleco Power and SWEPCO, joint owners of Dolet Hills, have agreed to pay the lignite miner's loan and lease principal obligations when due, if the lignite miner does not have sufficient funds or credit to pay. Any amounts paid on behalf of the miner would be credited by the lignite miner against the next invoice for lignite delivered. At September 30, 2006, Cleco Power's 50% exposure for this obligation was approximately \$14.0 million. The lignite mining contract is in place until 2011 and does not affect the amount Cleco Corporation can borrow under its credit facility.

The following table summarizes the expected termination date of the guarantees and standby letters of credit discussed above:

|                              | AT SEPTEMBER 30, 2006 |        |                       |            |           |
|------------------------------|-----------------------|--------|-----------------------|------------|-----------|
|                              | AMOUNT OF COMMITMENT  |        | EXPIRATION PER PERIOD |            |           |
|                              | NET                   | LESS   |                       |            |           |
|                              | AMOUNT                | THAN   |                       |            | THAN      |
| (THOUSANDS)                  | COMMITTED             | ONE    | 1-3                   | 4-5 YEARS  | 5 YEARS   |
|                              |                       | YEAR   | YEARS                 |            |           |
| Guarantees                   | \$ 158,706            | \$ 363 | \$ 400                | \$ 101,000 | \$ 56,943 |
| Standby letters of credit    | 15,525                | 525    | -                     | -          | 15,000    |
| Total commercial commitments | \$ 174,231            | \$ 888 | \$ 400                | \$ 101,000 | \$ 71,943 |

## Regulatory Matters

### *Wholesale Rates of Cleco*

For a discussion of the wholesale rates of Cleco, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Wholesale Rates of Cleco" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

### *Retail Rates of Cleco Power*

#### Storm Recovery

In February 2006, the LPSC approved an interim rate increase of \$23.4 million annually over a ten-year period to recover Cleco Power's storm restoration costs incurred for Hurricanes Katrina and Rita. The interim rate increase became effective upon the beginning of actual construction on Rodemacher Unit 3 (Phase I) and will remain in effect until the LPSC completes a review to verify and approve the total amount of storm restoration costs to be recovered (Phase II). As part of this approval, the LPSC required that effective during the interim Phase I recovery period, which began with the May 2006 billing cycle, the Cleco shareholder portion of any earnings above the current 12.25% allowed return on equity be credited against outstanding storm restoration costs. The credits against storm restoration costs will continue as long as interim relief for storm costs is in place and until the actual amount of storm costs are verified and approved by the LPSC, expected in early 2007.

Cleco Power has requested authorization from the LPSC to establish a restricted funded storm reserve in the amount of \$50.0 million. Cleco Power expects the LPSC to address this request as part of its review of the storm restoration costs of Hurricanes Katrina and Rita. The review is expected to be completed in early 2007.

Cleco Power is exploring the potential reimbursement of storm restoration costs from the U.S. government, as well as securitization of costs, to reduce the amount to be recovered from customers. In addition, Cleco Power is exploring the possibility of financing the storm restoration costs with tax-exempt bonds through the Gulf Opportunities Zone Act of 2005 (the Act). The Louisiana State Bond Commission has granted preliminary approval to Cleco Power for the issuance of up to \$160.0 million of tax-exempt bonds under the Act. Cleco Power cannot predict the likelihood that any reimbursement from the U.S. government, securitization of costs, or any other financing will be given final approval, and if approved, the likelihood that any such financing can be consummated.

#### Franchise Fees

Currently, Cleco Power recovers all municipal franchise fees through the base rates it charges retail customers. Consequently, franchise fees are recovered from customers both inside and outside a franchised area. In October 2006, the LPSC approved the practice of billing franchise fees as a separate line item only to the municipal customers affected, rather than included in base rates to all retail customers. Cleco Power will work with the LPSC Staff in implementing this new billing procedure within the two-year timeframe prescribed by the LPSC.

#### RSP

For information on the LPSC's approval of Cleco Power's RSP extension, effective October 1, 2006, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 8 — Electric Customer Credits."

#### Other

For additional information on other regulatory aspects of retail rates concerning Cleco Power, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Retail Rates of Cleco Power" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

***Wholesale Electric Markets*****National**

The Energy Policy Act of 2005 added Section 215 to the Federal Power Act, which provides for a system of mandatory, enforceable (including financial penalties) reliability standards. The FERC issued a final order on February 3, 2006, establishing rules for certification of an ERO that will develop the mandatory reliability standards, to be reviewed and approved by the FERC. On July 20, 2006, the FERC named the North American Reliability Council (NERC) as the ERO. Additionally, the FERC has amended its regulations by incorporating an initial set of standards promulgated by the North American Energy Standards Board dealing with wholesale electric market business practices. All public utilities subject to the FERC's authority will be required to comply with the incorporated standards and could be subjected to financial penalties if they violate the FERC's reliability or business practice standards. NERC has filed, and FERC has approved, 119 reliability standards for implementation. Cleco Power is in the process of incorporating these new reliability standards into its operations. Cleco will continue to monitor the development of proposed standards, implementing sufficient safeguards to avoid any adverse impact to Cleco or its affiliates.

On May 18, 2006, the FERC issued a NOPR with the intention of amending its regulations and the pro forma tariff (a FERC-approved document outlining rates, charges, rules and conditions under which a utility provides wholesale electric service) adopted in FERC Order Nos. 888 and 889 to address apparent deficiencies. The comment period on the NOPR closed on September 20, 2006, and Cleco Power does not anticipate a final order in this proceeding for several months.

**Regional**

Beginning December 1, 2006, transmission service for Cleco Power's native load north of Lake Pontchartrain (Northlake load) will be delivered under Entergy's OATT. Similarly, transmission service for Entergy's native load on Cleco Power's transmission system will be delivered under Cleco Power's OATT. As a result of this new pricing structure, Cleco Power expects an increase in its transmission expense, net of transmission revenue. Prior to this date, terms and conditions for transmission service to native load customers served by the other utility's transmission system were defined by a 1955 operating agreement. Entergy previously had notified Cleco Power of its intent to cancel that agreement.

As part of FERC's approval of Entergy's ICT process, and Cleco Power's placing part of its native load under Entergy's OATT, Cleco Power will have the opportunity to participate with Entergy in its weekly procurement process for power supply. This opportunity will permit Cleco Power's Northlake load to be included with Entergy's native load when Entergy solicits bids for low-cost energy from the wholesale market. This process could reduce Cleco Power's cost of energy to its native load customers.

In early 2007, Cleco Power anticipates filing a request with FERC modifying its OATT to include a wholesale distribution rate (rate for wholesale energy delivered at a voltage below 100 kilovolts) in compliance with wholesale customers' requests for network integrated transmission service. At this time, Cleco Power has not completed the distribution rate design analysis and therefore, is unable to determine the impact the new rate will have on Cleco Power's results of operations and cash flows.

For a discussion of risks associated with FERC's regulation of Cleco Power's wholesale electric business, see Part II, Item 1A, "Risk Factors."

For a further discussion of regulatory aspects of wholesale electric markets affecting Cleco Power, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Market Restructuring — Wholesale Electric Markets" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

***Generation RFP***

In February 2006, Cleco Power issued a RFP for a minimum of 250 MW up to 450 MW to meet its 2007 capacity and energy requirements. A short-list of bidders was selected on March 24, 2006. Cleco Power successfully has negotiated two separate power purchase agreements that total 250 MW of capacity and energy with two selected bidders. On August 15, 2006, Cleco Power filed the two executed power purchase agreements with the LPSC for certification. The two executed power purchase agreements are awaiting LPSC approval.

For additional information on Cleco Power's generation RFPs, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Generation RFP" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

### ***Rodemacher Unit 3***

#### **Background**

Cleco Power has begun construction of Rodemacher Unit 3, which will serve the utility's future power supply needs. Rodemacher Unit 3 will be capable of burning various solid fuels but primarily is expected to burn petroleum coke produced by several refineries throughout the Gulf Coast region. All environmental permits have been received.

#### **CCN**

On May 12, 2006, the LPSC issued its implementing order granting Cleco Power a CCN to construct, own, and operate Rodemacher Unit 3. The CCN authorizes Cleco Power to issue up to \$700.0 million of securities and other financial instruments during the 2006-2010 time frame in order to finance Rodemacher Unit 3 subject to the requirement that Cleco Power provide the LPSC Staff with an advanced review of any specific long-term debt issuance to which the Staff has the right to object. On May 24, 2006, an intervenor filed an

application for a rehearing, which was rejected as untimely by the LPSC on May 25, 2006. A petition for review was filed on June 23, 2006, by the intervenor in the Nineteenth Judicial District Court in Louisiana requesting the reversal of the LPSC's order granting the CCN, and the LPSC order denying the rehearing application. Cleco Power and two industrial customers of Cleco Power have intervened in the appeal process in support of the LPSC's position. On November 6, 2006, the LPSC informed the court that it would consider the intervenor's rehearing application at the LPSC business meeting scheduled for November 29, 2006. Management believes the district court will uphold the granting of the CCN.

A condition within the LPSC's implementing order requires that Cleco Power submit periodic updates during the construction phase of Rodemacher Unit 3. The LPSC Staff and Cleco Power worked together to develop a post-certification monitoring plan that requires, at least quarterly, reports addressing construction progress, expenditures, project financing, environmental compliance, and other related matters. The monitoring plan will remain in place for at least six months after the unit begins commercial operation. At its September 2006 business meeting, the LPSC approved the Staff's recommendation for a Rodemacher Unit 3 post-certification monitoring plan. For a discussion of risks associated with the Rodemacher Unit 3 CCN, see Part II, Item 1A, "Risk Factors — Rodemacher Unit 3 CCN."

#### Construction

Cleco Power entered into an EPC contract with Shaw in September 2005 (effective August 1, 2005) to engineer, design and construct Rodemacher Unit 3. Under the open book structure of the EPC contract, Shaw initiated engineering design and procurement of the major equipment for Rodemacher Unit 3. Shaw, under notice by Cleco Power, entered into several major equipment subcontracts, including two circulating fluidized bed boilers and a 600-MW steam turbine.

On May 12, 2006, Cleco Power and Shaw amended the EPC contract. At that time, Cleco Power also issued a full notice to start construction to Shaw. The lump sum price under the scope of the Amended EPC Contract is \$785.0 million, and Shaw is subject to payment of liquidated damages if certain performance criteria are not met. Specified schedule-related liquidated damages may be reduced in some cases. Cleco Power also is liable for potential labor costs above certain estimates up to a maximum of \$15.0 million. The Amended EPC Contract allows for termination at Cleco Power's sole discretion, which would require payment of escalating termination fees, or if certain milestones, approvals, or other typical commercial terms and conditions are not met. As of September 30, 2006, the maximum termination fee would have been \$55.3 million. The Amended EPC Contract provides for substantial completion of the construction by the fourth quarter of 2009. The total cost of the project, including allowance for funds used during construction, Amended EPC Contract costs, and other development expenses are estimated at \$1.0 billion.

Upon issuance of the notice to start construction, Shaw provided a \$58.9 million letter of credit to Cleco Power. In addition to the letter of credit, Shaw also posted a \$200.0 million payment and performance bond in favor of Cleco Power in support of its performance obligations under the Amended EPC Contract.

As of September 30, 2006, Cleco Power had incurred approximately \$158.6 million in project costs.

#### *Lignite Deferral*

For a discussion of Cleco Power's deferred lignite mining expenditures, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Other Matters — Lignite Deferral" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

Cleco Power defers lignite mining costs above 98% of the previous mining contract's projected costs (the benchmark price). The benchmark price uses the GDP-IPD index as a proxy for the numerous escalators in the previous contract. However, the GDP-IPD index does not appropriately reflect the increase in mining costs caused by sharp increases in diesel fuel and electricity costs associated with the mining operation. If mitigating strategies to correct the disconnect between the GDP-IPD index and actual mining costs are not implemented, then Cleco Power could be required to

recognize an expense for future amounts instead of deferring them. Cleco Power also could be required to expense a portion of the current deferred amount. Mitigating strategies include, but are not limited to, obtaining regulatory approval for either eliminating or replacing the current GDP-IPD index with a more representative benchmark price escalation or through direct fuel cost recovery of prudently incurred mining costs on a going-forward basis. Management anticipates filing for regulatory approval during the fourth quarter of 2006. Currently, Management expects the mitigating strategies to be implemented, and current and future deferrals are expected to be collected. It is anticipated the LPSC Staff will finalize its review of this information and issue a recommendation during the first quarter of 2007.

At September 30, 2006, and December 31, 2005, Cleco Power had \$18.7 million and \$15.1 million, respectively, in deferred costs remaining. Included in the deferred cost balance is interest totaling \$2.7 million as of September 30, 2006.

***Environmental Matters***

Cleco is subject to extensive environmental regulation by federal, state and local authorities and is required to comply with numerous environmental laws and regulations, and to obtain and to comply with numerous governmental permits, in operating its facilities. In addition, existing environmental laws, regulations and permits could be revised or reinterpreted; new laws and regulations could be adopted or become applicable to Cleco or its facilities; and future changes in environmental laws and regulations could occur, including potential regulatory and enforcement developments related to air emissions.

Cleco may incur significant additional costs to comply with these revisions, reinterpretations and requirements. If Cleco fails to comply with these revisions, reinterpretations and requirements, it could be subject to civil or criminal liabilities and fines.

The LDEQ issued a Louisiana Pollutant Discharge Elimination System (LPDES) water permit renewal for Evangeline Power Station on June 22, 2006. This water permit contains certain additional Copper and Total Dissolved Solids (TDS) permit limitations that Cleco contends are beyond the legal authority of LDEQ to include in the water permit. Cleco has challenged these permit provisions by filing a de novo review judicial appeal on September 26, 2006, in district court in East Baton Rouge Parish, Louisiana. While litigation has been filed, Cleco actively is engaged with LDEQ in settlement discussions regarding the appealed provisions of the water permit, and Cleco believes that an amicable resolution will be reached with the agency. While the filed litigation is pending, the appealed Copper and TDS permit limitations are stayed and do not take effect. The uncontested portions of the Evangeline water permit are effective January 1, 2007.

For a discussion of other Cleco environmental matters, please read “Business — Environmental Matters” in the Registrant’s Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

#### **Recent Accounting Standards**

For a discussion of recent accounting standards, see Item 1, “Notes to the Unaudited Condensed Financial Statements — Note 6 — Recent Accounting Standards” of this form 10-Q, which discussion is incorporated herein by reference.

#### **Miscellaneous**

Earlier this year, one of Cleco’s employees made allegations that PricewaterhouseCoopers LLP, Cleco’s independent registered public accounting firm, was not independent. In response to these allegations, the Audit Committee of Cleco’s Board of Directors and PricewaterhouseCoopers LLP each conducted an investigation into these allegations. At the completion of these investigations, both Cleco’s Audit Committee and PricewaterhouseCoopers LLP concluded that PricewaterhouseCoopers LLP are independent accountants with respect to Cleco Corporation, within the meaning of the Securities Act of 1933 and the requirements of Rule 3600T of the Public Company Accounting Oversight Board. Cleco’s legal counsel, PricewaterhouseCoopers LLP and counsel to PricewaterhouseCoopers LLP have discussed the investigations and other matters with the staff of the SEC and Cleco will continue to cooperate with the staff.

#### **CRITICAL ACCOUNTING POLICIES**

Cleco’s critical accounting policies include those accounting policies that are both important to Cleco’s financial condition and results of operations and those that require Management to make difficult, subjective, or complex judgments about future events, which could result in a material impact to the financial statements of Cleco Corporation’s segments or to Cleco as a consolidated entity. The financial statements contained in this report are prepared in accordance with accounting principles generally accepted in the United States of America, which require Cleco to make estimates and assumptions. Estimates and assumptions about future events and their effects cannot be made with certainty. Management bases its current estimates and assumptions on historical experience and on various other factors that are believed to be reasonable under the circumstances. On an ongoing basis, these estimates and assumptions are evaluated and, if necessary, adjustments are made when warranted by new or updated information or by a change in circumstances or environment. Actual results may differ significantly from these estimates under different assumptions or conditions. In addition to the discussion about stock-based compensation below, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Critical Accounting Policies” in the Registrant’s Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

On January 1, 2006, Cleco adopted SFAS No. 123R, which requires expensing stock-based compensation granted to employees at the fair value of the instruments on the date of grant. Prior to the adoption of SFAS No. 123R, Cleco accounted for its equity compensation using the intrinsic value method as described in APB Opinion No. 25. The fair



value method as described in SFAS No. 123R requires Management to, among other things, estimate service-based forfeiture rates, calculate volatility of Cleco Corporation common stock as it relates to a pre-defined peer group, determine appropriate service periods and choose appropriate valuation models. These estimates could affect both the amount of expense recognized and the timing of the recognition. For the three and nine months ended September 30, 2006, Cleco recognized pre-tax compensation expense of \$1.2 million and \$3.0 million, respectively, and expects to record pre-tax compensation expense of \$4.2 million for the full year 2006. If future grants are consistent with historical grants, then the full year 2006 expense would be indicative of future expense recognition. For additional information on stock-based compensation, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 1 — Summary of Significant Accounting Policies — Stock-Based Compensation" and Note 6 — "Recent Accounting Standards."

**CLECO POWER — NARRATIVE ANALYSIS OF RESULTS OF OPERATIONS**

Set forth below is information concerning the results of operations of Cleco Power for the three and nine months ended September 30, 2006, and September 30, 2005. The following narrative analysis should be read in combination with Cleco Power's Unaudited Condensed Financial Statements and the Notes contained in this Form 10-Q. Cleco Power meets the conditions specified in General Instructions H(1)(a) and (b) to Form 10-Q and is therefore permitted to use the reduced disclosure format for wholly owned subsidiaries of reporting companies. Accordingly, Cleco Power has omitted from this report the information called for by Item 2 (Management's Discussion and Analysis of Financial

Condition and Results of Operations) and Item 3 (Quantitative and Qualitative Disclosures about Market Risk) of Part I of Form 10-Q and the following Part II items of Form 10-Q: Item 2 (Unregistered Sales of Equity Securities and Use of Proceeds), Item 3 (Defaults Upon Senior Securities), and Item 4 (Submission of Matters to a Vote of Security Holders). Pursuant to the General Instructions, Cleco Power has included an explanation of the reasons for material changes in the amount of revenue and expense items of Cleco Power between the first nine months of 2006 and the first nine months of 2005. Reference is made to Management's Discussion and Analysis of Financial Condition and Results of Operations in Item 7 of the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

For an explanation of material changes in the amount of revenue and expense items of Cleco Power between the third quarter of 2006 and the third quarter of 2005, see "— Results of Operations — Comparison of the Three Months Ended September 30, 2006, and 2005 — Cleco Power" of this Form 10-Q, which discussion is incorporated herein by reference. For an explanation of material changes in the amount of revenue and expense items of Cleco Power between the first nine months of 2006 and the first nine months of 2005, see "— Results of Operations — Comparison of the Nine Months Ended September 30, 2006, and 2005 — Cleco Power" of this Form 10-Q, which discussion is incorporated herein by reference.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

#### **Risk Overview**

Market risk inherent in Cleco's market risk-sensitive instruments and positions includes potential changes arising from changes in interest rates and the commodity market prices of power and natural gas in the industry on different energy exchanges. Cleco is subject to market risk associated with economic hedges relating to open gas contracts. Cleco also is subject to market risk associated with its remaining tolling agreement counterparties. For additional information concerning Cleco's market risk associated with its remaining counterparties, see Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — General Considerations and Credit-Related Risks."

Cleco uses SFAS No. 133 to determine whether the market risk-sensitive instruments and positions are required to be marked-to-market. Generally, Cleco Power's market risk-sensitive instruments and positions qualify for the normal-purchase, normal-sale exception to mark-to-market accounting of SFAS No. 133, as modified by SFAS No. 149, since Cleco Power generally takes physical delivery and the instruments and positions are used to satisfy customer requirements. From time to time, Cleco could have positions that are required to be marked-to-market, because they do not meet the normal-purchase, normal-sale exception of SFAS No. 133. Any positions for marketing and trading purposes that do not meet the exemptions of SFAS No. 133 are marked-to-market, and the results are recorded in income.

Cleco's exposure to market risk, as discussed below, represents an estimate of possible changes in the fair value or future earnings that would occur, assuming possible future movements in the interest rates and commodity prices of power and natural gas. Management's views on market risk are not necessarily indicative of actual results, nor do they represent the maximum possible gains or losses. The views do represent, within the parameters disclosed, what Management estimates may happen.

Cleco monitors credit risk exposure through reviews of counterparty credit quality, corporate-wide aggregate counterparty credit exposure, and corporate-wide aggregate counterparty concentration levels. Cleco actively manages these risks by establishing credit and concentration limits on transactions with counterparties and requiring contractual guarantees, cash deposits or letters of credit from counterparties or their affiliates, as deemed necessary. Cleco Power has agreements in place with various counterparties that authorize the netting of financial transactions and contract payments to mitigate credit risk for transactions entered into for risk management purposes.

**Interest Rate Risks**

Cleco monitors its mix of fixed- and variable-rate debt obligations in light of changing market conditions and from time to time may alter that mix by, for example, refinancing balances outstanding under its variable-rate credit facility with fixed-rate debt. Calculations of the changes in fair market value and interest expense of the debt securities are made over a one-year period.

Sensitivity to changes in interest rates for fixed-rate obligations is computed by calculating the current fair market value using a net present value model based upon a 1% change in the average interest rate applicable to such debt. Sensitivity to changes in interest rates for variable-rate obligations is computed by assuming a 1% change in the current interest rate applicable to such debt.

As of September 30, 2006, Cleco had short-term variable-rate debt outstanding of \$20.0 million as a result of a draw made by Cleco Power under its credit facility. Cleco Power repaid the entire \$20.0 million of debt on October 25, 2006. Cleco had no long-term variable-rate debt outstanding at September 30, 2006.

**Commodity Price Risks**

Management believes Cleco has controls in place to minimize the risks involved in its financial and energy commodity activities. Independent controls over energy commodity functions consist of a middle office (risk management), a back office (accounting), regulatory compliance staff, as well as, oversight by a risk management committee comprised of officers and managers, who are appointed by Cleco's Board of

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Directors. VaR limits are established by the Risk Management Committee, and monitored through a daily risk report that identifies the current VaR and market conditions.

Cleco's financial positions that are not used to meet the power demands of customers, are considered speculative positions and are marked-to-market as required by SFAS No. 133 with the resulting gain or loss recorded on the income statement as a component of operating revenue, net. During 2005, Cleco Power entered into certain financial hedge transactions it considers economic hedges to mitigate the risk associated with fixed-price power to be provided to a wholesale customer through December 2010. These transactions are derivatives as defined by SFAS No. 133 but do not meet the accounting criteria to be considered hedges. These transactions are marked-to-market with the resulting gain or loss recorded on the income statement as a component of operating revenue, net. At September 30, 2006, the positions had a mark-to-market value of \$1.0 million, which is down \$4.3 million from the mark-to-market value of \$5.3 million at December 31, 2005. In addition, the positions resulted in a realized loss of \$0.5 million for the nine-month period ended September 30, 2006. Cleco Power anticipates additional realized losses in future periods as natural gas or power is purchased to meet contractual obligations. In light of these economic hedge transactions, volatility in natural gas prices likely will cause fluctuations in the market value of open natural gas positions and ultimately in Cleco Power's future earnings.

Cleco Power provides fuel for generation and purchases power to meet the power demands of customers. Cleco Power has entered into positions to mitigate the volatility in fuel costs passed on to customers as encouraged by an LPSC order. In December 2004, Cleco Power implemented a fuel stabilization policy (which was filed with the LPSC and subsequently amended in June 2006) to target higher levels of minimum hedging percentages, and mitigate the volatility in customer fuel costs. The change in positions could result in increased volatility in the marked-to-market amounts for the financial positions. These positions are marked-to-market with the resulting gain or loss recorded on the balance sheet as a component of the accumulated deferred fuel asset or liability and a component of the risk management assets or liabilities. When these positions close, actual gains or losses are deferred and included in the fuel adjustment clause in the month the physical contract settles. Based on market prices at September 30, 2006, the net mark-to-market impact related to open natural gas positions was a loss of \$62.8 million. Deferred losses relating to closed natural gas positions at September 30, 2006, totaled \$11.1 million.

Cleco utilizes a VaR model to assess the market risk of its hedging portfolios, including derivative financial instruments. VaR represents the potential loss in fair value for an instrument from adverse changes in market factors over a defined period of time with a specified confidence level. The VaR is calculated daily, using the variance/covariance method, assuming a holding period of one day, with a 95% confidence level for natural gas and power positions. Volatility is calculated daily from historical forward prices using the exponentially weighted moving average method.

Based on these assumptions, the VaR relating to the economic hedge transactions for the three and nine months ended September 30, 2006, as well as the VaR at September 30, 2006, and December 31, 2005, is summarized below:

| (THOUSANDS) | FOR THE THREE MONTHS<br>ENDED SEPTEMBER 30, 2006 |         |         | AT                       | AT                      |
|-------------|--|---------|---------|--------------------------|-------------------------|
|             | HIGH   | LOW     | AVERAGE | SEPTEMBER<br>30,<br>2006 | DECEMBER<br>31,<br>2005 |
| Cleco Power | \$550.8  | \$321.1 | \$423.3 |                          |                         |
| (THOUSANDS) | FOR THE NINE MONTHS<br>ENDED SEPTEMBER 30, 2006  |         |         | AT                       | AT                      |
|             | HIGH   | LOW     | AVERAGE | SEPTEMBER<br>30,<br>2006 | DECEMBER<br>31,<br>2005 |
| Cleco Power | \$608.3  | \$321.1 | \$492.9 | \$503.0                  | \$442.0                 |

***Cleco Power***

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Please refer to “— Risk Overview” above for a discussion of market risk inherent in Cleco Power’s market risk-sensitive instruments.

Please refer to “— Interest Rate Risks” above for a discussion of how Cleco Power monitors its mix of fixed- and variable-rate debt obligations and the manner of calculating changes in fair market value and interest expense of its debt obligations.

As of September 30, 2006, Cleco Power had \$20.0 million of short-term variable-rate debt outstanding under its credit facility. Cleco Power repaid the entire \$20.0 million of debt on October 25, 2006. Cleco Power had no long-term variable-rate debt outstanding at September 30, 2006.

Please refer to “— Commodity Price Risks” above for a discussion of controls, transactions, VaR, and market value maturities associated with Cleco Power’s energy commodity activities.

**ITEM 4. CONTROLS AND PROCEDURES**

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***Evaluation of Disclosure Controls and Procedures***

In accordance with Rules 13a-15 and 15d-15 under the Securities Exchange Act of 1934, the Registrants’ management has evaluated, as of the end of the period covered by this report, with the supervision and participation of the Registrants’ chief executive officer and chief financial officer, the effectiveness of the Registrants’ disclosure controls and procedures as defined by Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (Disclosure Controls). Based on that evaluation, such officers concluded that the Registrants’ disclosure controls were effective as of the date of that evaluation.

During the Registrants’ third fiscal quarter of 2006, there have been no changes in the Registrants’ internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, the Registrants’ internal control over financial reporting.

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## PART II — OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

#### CLECO

For information on legal proceedings affecting Cleco, see Part I, Item 1, “Notes to the Unaudited Condensed Financial Statements — Note 9 — Litigation and Other Commitments and Contingencies — Other Litigation” and the second paragraph of Part I, Item 2, “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Environmental Matters.”

#### CLECO POWER

For information on legal proceedings affecting Cleco Power, see Part I, Item 1, “Notes to the Unaudited Condensed Financial Statements — Note 9 — Litigation and Other Commitments and Contingencies — Other Litigation” and the first paragraph of Part I, Item 2, “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Rodemacher Unit 3.”

### ITEM 1A. RISK FACTORS

Other than the risk factors described below, there have been no material changes from the risk factors disclosed under the heading “Risk Factors” in Item 1A of the 2005 Annual Report on Form 10-K and the Quarterly Reports on Form 10-Q for the quarters ended March 31, 2006, and June 30, 2006. The risk factors below should be read in conjunction with the risk factors disclosed in the 2005 Annual Report on Form 10-K and the Quarterly Reports on Form 10-Q for the quarters ended March 31, 2006, and June 30, 2006.

#### **Rodemacher Unit 3 CCN**

##### ***A judicial appeal has been filed of the LPSC’s CCN for Rodemacher Unit 3.***

On May 12, 2006, the LPSC issued its implementing order granting Cleco Power a CCN to construct, own and operate Rodemacher Unit 3. On May 24, 2006, an intervenor filed an application for a rehearing, which was rejected as untimely by the LPSC on May 25, 2006. The intervenor filed a petition for review in the Louisiana District Court for the East Baton Rouge Parish requesting the reversal of the LPSC’s order granting the CCN and the LPSC order denying the rehearing application. On November 6, 2006, the LPSC informed the court that it would consider the intervenor’s rehearing application at the LPSC business meeting scheduled for November 29, 2006. Reversal of the CCN could disrupt, delay or halt the financing and/or the construction of Rodemacher Unit 3, which would likely have a material adverse effect on Cleco Power’s results of operations, financial position, and cash flows.

#### **FERC Regulation**

##### ***Cleco Power’s wholesale electric business practices and electric rates are regulated by the FERC.***

In September 2005, the FERC issued a Notice of Inquiry inviting comments on reforming FERC’s pro forma tariff (a FERC-approved document outlining rates, charges, rules and conditions under which a utility provides wholesale electric service) to ensure the provision of transmission service is reasonable and not unduly discriminatory or preferential. In May 2006, the FERC issued a NOPR with the intention of amending its regulations and the pro forma tariff adopted in FERC Order Nos. 888 and 889 to address apparent deficiencies. The comment period on the NOPR closed on September 20, 2006. FERC’s final order likely will change the price, terms, and conditions under which Cleco Power provides transmission service under the tariff and could have a material adverse impact on Cleco Power.

In early 2007, Cleco Power anticipates filing a request with FERC modifying its OATT to include a wholesale distribution rate (rate for wholesale energy delivered at a voltage below 100 kilovolts) in compliance with wholesale customers' requests for network integrated transmission service. At this time, Cleco Power has not completed the distribution rate design analysis and therefore, is unable to determine the impact the new rate will have on Cleco Power's results of operations and cash flows, or if FERC will request other OATT rate reviews.

**ITEM 6. EXHIBITS****CLECO CORPORATION**

|       |   |
|-------|---|
| 10(a) | Executive Employment Agreement by and between Cleco Corporation and Samuel H. Charlton III dated June 29, 2006 (incorporated by reference to Exhibit 10.1 of Form 8-K (file no. 1-15759), filed July 6, 2006)                 |
| 10(b) | Separation Agreement and General Release by and between Cleco Corporation and R. O'Neal Chadwick, Jr. dated August 14, 2006 (incorporated by reference to Exhibit 10.1 of Form 8-K (file no. 1-15759), filed August 29, 2006) |
| 12(a) | Computation of Ratios of Earnings to Fixed Charges and of Earnings to Combined Fixed Charges and Preferred Stock Dividends for the three-, nine-, and twelve-month periods ended September 30, 2006, for Cleco Corporation    |
| 31(a) | CEO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002<br>CFO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002  |
| 32(a) | CEO and CFO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002   |

**CLECO POWER**

|       |  |
|-------|--|
| 12(b) | Computation of Ratios of Earnings to Fixed Charges for the three-, nine-, and twelve-month periods ended September 30, 2006, for Cleco Power                             |
| 31(b) | CEO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002<br>CFO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002 |
| 32(b) | CEO and CFO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002  |



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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CLECO CORPORATION**  
(Registrant)

By: /s/ R. Russell Davis  
R. Russell Davis  
Vice President and Chief Accounting Officer

Date: November 9, 2006

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CLECO POWER LLC**  
(Registrant)

By: /s/ R. Russell Davis

R. Russell Davis  
Vice President and Chief Accounting Officer

Date: November 9, 2006