

AECOM TECHNOLOGY CORP
Form 10-Q
February 10, 2009
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended December 31, 2008

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number 0-52423

AECOM TECHNOLOGY CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

61-1088522
(I.R.S. Employer
Identification Number)

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

555 South Flower Street, Suite 3700

Los Angeles, California 90071

(Address of principal executive office and zip code)

(213) 593-8000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of February 4, 2009, 104,904,879 shares of the registrant's common stock were outstanding.

Table of Contents

AECOM TECHNOLOGY CORPORATION

INDEX

PART I. **FINANCIAL INFORMATION**

Item 1. Financial Statements

Condensed Consolidated Balance Sheets as of December 31, 2008 (unaudited) and September 30, 2008

Condensed Consolidated Statements of Income for the Three Months Ended December 31, 2008 (unaudited) and December 31, 2007 (unaudited)

Condensed Consolidated Statements of Comprehensive Income (Loss) for the Three Months Ended December 31, 2008 (unaudited) and December 31, 2007 (unaudited)

Condensed Consolidated Statements of Cash Flows for the Three Months Ended December 31, 2008 (unaudited) and December 31, 2007 (unaudited)

Notes to Condensed Consolidated Financial Statements (unaudited)

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Item 4. Controls and Procedures

PART II. **OTHER INFORMATION**

Item 1. Legal Proceedings

Item 1A. Risk Factors

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Item 5. Other Information

Item 6. Exhibits

SIGNATURES

Table of Contents

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

AECOM Technology Corporation

Condensed Consolidated Balance Sheets

(in thousands, except share data)

| | December 31, 2008 (Unaudited) | September 30, 2008 |
|---|----------------------------------|---------------------|
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 199,175 | \$ 170,871 |
| Cash in consolidated joint ventures | 43,917 | 23,651 |
| Total cash and cash equivalents | 243,092 | 194,522 |
| Marketable securities | | 81,449 |
| Accounts receivable net | 1,647,164 | 1,638,814 |
| Prepaid expenses and other current assets | 82,052 | 80,243 |
| Other current assets held for sale | 81,535 | 75,802 |
| Deferred tax asset net | 35,768 | 34,420 |
| TOTAL CURRENT ASSETS | 2,089,611 | 2,105,250 |
| PROPERTY AND EQUIPMENT NET | 218,311 | 223,017 |
| DEFERRED TAX ASSETS NET | 39,153 | 45,886 |
| INVESTMENTS IN UNCONSOLIDATED JOINT VENTURES | 41,444 | 46,432 |
| GOODWILL | 947,616 | 949,089 |
| INTANGIBLE ASSETS NET | 73,145 | 80,297 |
| OTHER NON-CURRENT ASSETS | 126,045 | 146,219 |
| TOTAL ASSETS | \$ 3,535,325 | \$ 3,596,190 |
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| CURRENT LIABILITIES: | | |
| Short-term debt | \$ 12,315 | \$ 7,898 |
| Accounts payable | 415,144 | 406,963 |
| Accrued expenses and other current liabilities | 566,299 | 642,693 |
| Billings in excess of costs on uncompleted contracts | 330,365 | 306,610 |
| Income taxes payable | 11,889 | 17,744 |
| Current liabilities held for sale | 76,883 | 68,034 |
| Current portion of long-term obligations | 16,986 | 24,137 |
| TOTAL CURRENT LIABILITIES | 1,429,881 | 1,474,079 |
| OTHER LONG-TERM LIABILITIES | 267,547 | 282,394 |
| LONG-TERM DEBT | 362,353 | 365,974 |
| TOTAL LIABILITIES | 2,059,781 | 2,122,447 |
| MINORITY INTEREST | 47,505 | 50,750 |
| STOCKHOLDERS EQUITY: | | |
| Convertible preferred stock authorized, 7,799,780; issued and outstanding, 25,201 and 26,423 shares at December 31 and September 30, 2008; respectively, \$100.00 liquidation preference value | 2,520 | 2,642 |
| Preferred stock, Class C authorized, 200 shares; issued and outstanding, 70 and 69 shares as of December 31 and September 30, 2008, respectively; no par value, \$1.00 liquidation preference value | | |
| Preferred stock, Class E authorized, 20 shares; issued and outstanding, 5 shares as of December 31 and September 30, 2008; no par value, \$1.00 liquidation preference value | | |
| Common stock authorized, 150,000,000 shares of \$0.01 par value; issued and outstanding, 104,128,391 and 102,983,378 as of December 31 and September 30, 2008, respectively | 1,041 | 1,030 |
| Additional paid-in capital | 1,331,948 | 1,309,493 |
| Accumulated other comprehensive loss | (167,363) | (111,549) |
| Retained earnings | 259,893 | 221,377 |
| TOTAL STOCKHOLDERS EQUITY | 1,428,039 | 1,422,993 |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY | \$ 3,535,325 | \$ 3,596,190 |

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents**AECOM Technology Corporation****Condensed Consolidated Statements of Income****(unaudited - in thousands, except per share data)**

| | Three Months Ended | |
|---|------------------------------|------------------------------|
| | December 31, 2008 | December 31, 2007 |
| Revenue | \$ 1,454,128 | \$ 1,080,250 |
| Cost of revenue | 1,372,921 | 1,026,273 |
| Gross profit | 81,207 | 53,977 |
| Equity in earnings of joint ventures | 5,736 | 2,842 |
| General and administrative expenses | 17,246 | 12,287 |
| Income from operations | 69,697 | 44,532 |
| Minority interest in share of earnings | 3,446 | 1,279 |
| Other expense | 4,788 | 815 |
| Interest income (expense), net | (3,598) | 2,248 |
| Income from continuing operations before income tax expense | 57,865 | 44,686 |
| Income tax expense | 17,360 | 15,193 |
| Income from continuing operations | 40,505 | 29,493 |
| Discontinued operations, net of tax | 400 | |
| Net income | \$ 40,905 | \$ 29,493 |
| Net income allocation: | | |
| Preferred stock dividend | \$ 36 | \$ 56 |
| Net income available for common stockholders | 40,869 | 29,437 |
| Net income | \$ 40,905 | \$ 29,493 |
| Net income per share: | | |
| Basic | | |
| Continuing operations | \$ 0.39 | \$ 0.30 |
| Discontinued operations | \$ 0.39 | \$ 0.30 |
| Diluted | | |
| Continuing operations | \$ 0.38 | \$ 0.29 |
| Discontinued operations | \$ 0.38 | \$ 0.29 |
| Weighted average shares outstanding: | | |
| Basic | 104,529 | 99,644 |
| Diluted | 106,620 | 103,025 |

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents

AECOM Technology Corporation

Condensed Consolidated Statements of Comprehensive Income (Loss)

(unaudited in thousands)

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

| | Three Months Ended | |
|--|----------------------|----------------------|
| | December 31, 2008 | December 31, 2007 |
| Net income | \$ 40,905 | \$ 29,493 |
| Other comprehensive income (loss): | | |
| Foreign currency translation adjustments | (50,044) | (910) |
| Swap valuation | (3,438) | |
| Pension adjustments | (2,332) | |
| Comprehensive income (loss) | \$ (14,909) | \$ 28,583 |

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents**AECOM Technology Corporation****Condensed Consolidated Statements of Cash Flows****(unaudited - in thousands)**

| | Three Months Ended December 31, | |
|---|--|-------------------|
| | 2008 | 2007 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income | \$ 40,905 | \$ 29,493 |
| Adjustments to reconcile net income to net cash used in operating activities: | | |
| Depreciation and amortization | 19,095 | 11,567 |
| Equity in earnings of unconsolidated joint ventures | (5,736) | (2,842) |
| Distribution of earnings from unconsolidated affiliates | 5,183 | 2,262 |
| Non-cash stock compensation | 5,457 | 5,111 |
| Excess tax benefit from share based payment | (4,633) | (4,910) |
| Foreign currency translation | (7,052) | (46) |
| Changes in operating assets and liabilities, net of effects of acquisitions: | | |
| Accounts receivable | (12,617) | (49,665) |
| Prepaid expenses and other assets | 17,442 | 1,624 |
| Accounts payable | 8,181 | (3,222) |
| Accrued expenses and other current liabilities | (82,730) | (39,507) |
| Billings in excess of costs on uncompleted contracts | 23,755 | 21,626 |
| Other long-term liabilities | (21,863) | (5,215) |
| Income taxes payable | (1,068) | (1,993) |
| Net cash used in operating activities from continuing operations | (15,681) | (35,717) |
| Net cash provided by operating activities from discontinued operations | 3,116 | |
| Net cash used in operating activities | (12,565) | (35,717) |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Payments for business acquisitions, net of cash acquired | (8,121) | (44,652) |
| Net investment in unconsolidated affiliates | 2,654 | (13) |
| Sales of investment securities | 81,449 | 83,104 |
| Purchases of investment securities | | (9,900) |
| Payments for capital expenditures | (19,110) | (10,908) |
| Net cash provided by investing activities | 56,872 | 17,631 |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Proceeds from borrowings under credit agreements | 7,073 | |
| Repayments of borrowings under credit agreements | (11,933) | (2,718) |
| Proceeds from issuance of common stock | 5,478 | 3,791 |
| Proceeds from exercise of stock options | 7,433 | 2,185 |
| Payments to repurchase common stock | (691) | (4,050) |
| Excess tax benefit from share based payment | 4,633 | 4,910 |
| Net cash provided by financing activities | 11,993 | 4,118 |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH | (7,730) | (266) |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 48,570 | (14,234) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD | 194,522 | 216,911 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$ 243,092 | \$ 202,677 |
| NON-CASH INVESTING AND FINANCING ACTIVITY | | |

| | | | |
|-------------------------------------|----|----|-------|
| Common stock issued in acquisitions | \$ | \$ | 3,979 |
|-------------------------------------|----|----|-------|

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents

AECOM Technology Corporation

Notes to Condensed Consolidated Financial Statements

(unaudited)

1. Basis of Presentation

The accompanying condensed consolidated financial statements of AECOM Technology Corporation (the Company) are unaudited and, in the opinion of management, include all adjustments necessary for a fair statement of the Company's financial position and results of operations for the periods presented. All inter-company balances and transactions are eliminated in consolidation.

The condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Form 10-K/A for the fiscal year ended September 30, 2008.

The results of operations for the three months ended December 31, 2008 are not necessarily indicative of the results to be expected for the fiscal year ending September 30, 2009.

The Company reports its annual results of operations based on 52 or 53-week periods ending on the Friday nearest September 30. The Company reports its quarterly results of operations based on periods ending on the Friday nearest December 31, March 31, and June 30. For clarity of presentation, all periods are presented as if the periods ended on September 30, December 31, March 31, and June 30.

2. Adoption of Changes in Accounting Principles

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 157, *Fair Value Measurements* (SFAS 157), which defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 was effective for the Company on October 1, 2008 for all financial assets and liabilities and for nonfinancial assets and liabilities recognized or disclosed at fair value in its consolidated financial statements on a recurring basis (at least annually). For all other nonfinancial assets and liabilities, SFAS 157 is effective for the Company on October 1, 2009.

As it relates to its non-pension financial assets and liabilities and for nonfinancial assets and liabilities recognized or disclosed at fair value in the consolidated financial statements on a recurring basis (at least annually), the adoption of SFAS 157 did not have a material impact on the Company's consolidated financial statements. The Company is still in the process of evaluating the impact that SFAS 157 will have on its pension related financial assets and its nonfinancial assets.

The following table summarizes the Company's non-pension financial assets and liabilities measured at fair value on a recurring basis (at least annually) as of December 31, 2008 (in millions):

| December 31, 2008 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|----------------------|--|---|--|
|----------------------|--|---|--|

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

| | | | | | |
|--------------------------------------|----|------|----|-----|------|
| Deferred compensation plan assets | | | | | |
| (1) | \$ | 7.7 | \$ | 7.7 | \$ |
| Total assets | \$ | 7.7 | \$ | 7.7 | \$ |
| Deferred compensation plan liability | | | | | |
| (1) | \$ | 55.7 | \$ | | 55.7 |
| Derivative liabilities (2) | | 3.4 | | | 3.4 |
| Total liabilities | \$ | 59.1 | \$ | | 59.1 |

-
- (1) The Company maintains a self-directed, non-qualified deferred compensation plan structured as a rabbi trust (a trust established to provide a source of funds for the plan on a tax-deferred basis) for certain executives and other highly compensated employees. As of December 31, 2008, the rabbi trust held 14% of its investment assets in marketable securities valued using quoted market prices. The remaining assets of \$46.4 million are valued at cash surrender value. The related deferred compensation liability represents the fair value of the participant deferrals. For additional information about the Company's deferred compensation plan, refer to Note 16 of the Notes to Consolidated Financial Statements in the Company's Form 10-K/A.
- (2) The Company calculates derivative liability amounts in accordance with SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*. For additional information about the Company's derivative financial instruments, refer to Notes 1 and 15 of the Notes to Consolidated Financial Statements in the Company's Form 10-K/A.

Table of Contents

As of September 30, 2007, the Company adopted certain provisions of SFAS No. 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans* (SFAS 158). SFAS 158 has an additional requirement to measure plan assets and benefit obligations as of the date of the employer's fiscal year-end statement of financial position, effective for the Company's fiscal year ending September 30, 2009. In the first quarter of fiscal 2009, the Company changed its measurement date for the defined benefit pension plans to correspond to its fiscal year-end and recorded a charge to beginning retained earnings of \$2.4 million, net of tax, for the impact of the cumulative difference in our pension expense between the two measurement dates.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS 159). SFAS 159 allows entities to voluntarily choose to measure certain financial assets and liabilities at fair value (fair value option). The fair value option may be elected on an instrument-by-instrument basis and is irrevocable, unless a new election date occurs. If the fair value option is elected for an instrument, SFAS 159 specifies that unrealized gains and losses for that instrument be reported in earnings at each subsequent reporting date. SFAS 159 was effective for the Company on October 1, 2008. The Company did not apply the fair value option to any of its outstanding instruments and, therefore, SFAS 159 did not have an impact on the Company's consolidated financial statements.

3. Business Acquisitions

On July 25, 2008, the Company completed the acquisition of Earth Tech, Inc. (Earth Tech), a business unit of Tyco International Ltd., pursuant to a Purchase Agreement (Purchase Agreement), dated as of February 11, 2008, by and among the Company, Tyco International Finance, S.A. and other seller parties thereto. The total purchase price for Earth Tech, net of proceeds from Earth Tech businesses sold to date of \$90 million, as described in Note 4 below, was approximately \$331 million. This total purchase price calculation is preliminary and prior to the final settlement of working capital adjustments between the Company and Tyco, and does not include the proceeds from the planned divestitures of certain Earth Tech assets being held for sale. See also Note 4. No gain or loss resulted from the sales of these operations since they were sold for amounts that materially approximated their fair values at the acquisition date.

The table below presents summarized unaudited pro forma operating results assuming that the Company had acquired Earth Tech at the beginning of fiscal year ended September 30, 2008 (in millions, except per share data). Other acquisitions completed during the periods presented did not meet the requirements for pro forma disclosure.

| | Pro Forma Three Months Ended December 31, 2007 | |
|---|---|---------|
| Revenue | \$ | 1,340.0 |
| Income from operations | \$ | 44.0 |
| Net income | \$ | 28.0 |
| Earnings per share from continuing operations: | | |
| Basic | \$ | 0.28 |
| Diluted | \$ | 0.27 |
| Weighted average shares outstanding: | | |
| Basic | | 99.6 |
| Diluted | | 103.0 |

4. Discontinued Operations

As part of the acquisition of Earth Tech, the Company acquired non-strategic businesses that provide operations and maintenance services. Concurrent with the close of the purchase of Earth Tech, the Company divested Earth Tech's Water & Power Technologies and North American Contract Operations businesses and Earth Tech's Mexican operations. Additionally, the Company divested Earth Tech's Swedish business in September 2008 and intends to divest its Irish business and certain non-strategic contracts in Canada. As a result, the Irish business and certain non-strategic contracts in Canada have been segregated from continuing operations and presented as discontinued operations in the accompanying Consolidated Statements of Income and Cash Flows and as held for sale in the accompanying Consolidated Balance Sheet in accordance with SFAS 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*.

Table of Contents

For the three months ended December 31, 2008, the summarized results of the discontinued operation, included in the Company's results of operations, is as follows (in millions):

| | Three Months Ended December 31, 2008 | |
|---|---|------|
| Revenue | \$ | 15.6 |
| Earnings before income taxes | \$ | 0.6 |
| Income tax expense | | 0.2 |
| Earnings from discontinued operations, net of tax | \$ | 0.4 |

5. Accounts Receivable Net

Net accounts receivable consisted of the following as of December 31, 2008 and September 30, 2008:

| | December 31, 2008 | September 30, 2008 |
|---------------------------------|------------------------------|-------------------------------|
| | (in thousands) | |
| Billed | \$ 1,002,970 | \$ 971,222 |
| Unbilled | 662,935 | 703,271 |
| Contract retentions | 60,487 | 47,241 |
| Total accounts receivable gross | 1,726,392 | 1,721,734 |
| Allowance for doubtful accounts | (79,228) | (82,920) |
| Total accounts receivable net | \$ 1,647,164 | \$ 1,638,814 |

Billed accounts receivable represent amounts billed to clients that have yet to be collected. Unbilled accounts receivable represent revenue recognized but not yet billed pursuant to contract terms or accounts billed after the period end. Substantially all unbilled receivables as of December 31, 2008 and September 30, 2008 are expected to be billed and collected within twelve months of such date. Contract retentions represent amounts invoiced to clients where payments have been withheld pending the completion of certain milestones, other contractual conditions or upon the completion of the project. These retention agreements vary from project to project and could be outstanding for several months or years.

Allowances for doubtful accounts have been determined through specific identification of amounts considered to be uncollectible and potential write-offs, plus a non-specific allowance for other amounts for which some potential loss has been determined to be probable based on current and past experience.

Other than the U.S. government, no single client accounted for more than 10% of the Company's accounts receivable as of December 31, 2008 or September 30, 2008.

6. Goodwill and Acquired Intangible Assets

The changes in the carrying value of goodwill by reporting segment for the three months ended December 31, 2008 were as follows:

| | September 30, 2008 | Post- Acquisition Adjustments | Foreign Exchange Impact (in thousands) | Acquired | December 31, 2008 |
|---------------------------------|-----------------------|-------------------------------------|---|----------|----------------------|
| Professional Technical Services | \$ 946,263 | \$ 22,054 | \$ (23,527) | \$ | \$ 944,790 |
| Management Support Services | 2,826 | | | | 2,826 |
| Total | \$ 949,089 | \$ 22,054 | \$ (23,527) | \$ | \$ 947,616 |

Table of Contents

The gross amounts and accumulated amortization of the Company's acquired identifiable intangible assets with finite useful lives as of December 31, 2008 and September 30, 2008, included in intangible assets net in the accompanying condensed consolidated balance sheets, were as follows:

| | December 31, 2008 | | September 30, 2008 | |
|------------------------|-------------------|-----------------------------|--------------------|-----------------------------|
| | Gross Amount | Accumulated Amortization | Gross Amount | Accumulated Amortization |
| | (in thousands) | | | |
| Backlog | \$ 61,039 | \$ 40,634 | \$ 65,639 | \$ 36,001 |
| Customer Relationships | 62,478 | 9,738 | 59,649 | 8,990 |
| Trade-Names | 2,684 | 2,684 | 2,684 | 2,684 |
| Total | \$ 126,201 | \$ 53,056 | \$ 127,972 | \$ 47,675 |

At the time of acquisition, the Company preliminarily estimates the amount of the identifiable intangible assets acquired based upon historical valuations and the facts and circumstances available at the time. The Company determines the value of the identifiable intangible assets during the purchase allocation period, within 12 months from the date of acquisition. Depending upon the date of acquisition, the 12-month purchase allocation period may cross into subsequent fiscal periods. Acquisitions for which the purchase price allocation period has not ended include Earth Tech, Boyle Engineering Corporation, and Tecscult, Inc. The Company is completing post acquisition procedures including finalizing a plan for facilities, severance, and project related liabilities. Additionally, the total purchase price allocation for Earth Tech is preliminary prior to the final settlement of working capital adjustments between the Company and Tyco.

The following table presents, in thousands, estimated amortization expense of existing intangible assets for the remainder of fiscal 2009 and for the succeeding years:

| Fiscal Year | (in thousands) |
|-------------|----------------|
| 2009 | \$ 20,052 |
| 2010 | 11,837 |
| 2011 | 6,864 |
| 2012 | 6,864 |
| 2013 | 6,864 |
| Thereafter | 20,664 |
| Total | \$ 73,145 |

7. Disclosures About Pension Benefit Obligations

The following table details the components of net periodic benefit cost for the plans for the three months ended December 31, 2008 and 2007:

| | Three Months Ended | | December 31, 2007 | |
|--|--------------------|-------|-------------------|-------|
| | December 31, 2008 | | U.S. | Int'l |
| | U.S. | Int'l | U.S. | Int'l |
| | (in thousands) | | | |

Components of net periodic benefit cost:

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

| | | | | | | | | |
|---|----|---------|----|---------|----|---------|----|---------|
| Service costs | \$ | 463 | \$ | 1,095 | \$ | 563 | \$ | 1,087 |
| Interest cost on projected benefit obligation | | 2,154 | | 5,439 | | 1,912 | | 4,898 |
| Expected return on plan assets | | (1,959) | | (5,661) | | (1,778) | | (5,303) |
| Amortization of prior service costs | | (159) | | (79) | | (290) | | (103) |
| Amortization of net loss | | 487 | | 750 | | 833 | | 795 |
| Net periodic benefit cost | \$ | 986 | \$ | 1,544 | \$ | 1,240 | \$ | 1,374 |

The total amounts of employer contributions paid for the three months ended December 31, 2008 were \$0.1 million for U.S. plans and \$3.6 million for non-U.S. plans. The expected remaining scheduled annual employer contributions for the fiscal year ending September 30, 2009 are \$6.5 million for U.S. plans and \$11.7 million for non-U.S. plans. Included in other long-term liabilities are net pension liabilities of \$103.2 and \$116.3 million as of December 31 and September 30, 2008, respectively.

Table of Contents**8. Reportable Segments**

The Company's operations are organized into two reportable segments: Professional Technical Services and Management Support Services. This segmentation corresponds to how the Company manages its business as well as the underlying characteristics of its markets.

Management internally analyzes the results of its operations using several non-GAAP measures. A significant portion of the Company's revenues relates to services provided by subcontractors and other non-employees that it categorizes as other direct costs. Other direct costs are segregated from cost of revenues resulting in revenue, net of other direct costs, which is a measure of work performed by Company employees. The Company has included information on revenue, net of other direct costs, as it believes that it is a more accurate measure on which to base gross margin.

The following tables set forth summarized financial information concerning the Company's reportable segments:

| Reportable Segments: | Professional Technical Services | Management Support Services (in thousands) | Corporate | Total |
|--|---------------------------------------|---|-----------|--------------|
| Three Months Ended December 31, 2008: | | | | |
| Revenue | \$ 1,231,326 | \$ 222,802 | \$ | \$ 1,454,128 |
| Revenue, net of other direct costs (non-GAAP) | 846,290 | 43,200 | | 889,490 |
| Gross profit | 73,927 | 7,280 | | 81,207 |
| Gross profit as a % of revenue | 6.0% | 3.3% | | 5.6% |
| Gross profit as a % of revenue, net of other direct costs (non-GAAP) | 8.7% | 16.9% | | 9.1% |
| Equity in earnings of joint ventures | 2,977 | 2,759 | | 5,736 |
| General and administrative expenses | | | 17,246 | 17,246 |
| Operating income | 76,904 | 10,039 | (17,246) | 69,697 |
| Segment assets | 3,278,307 | 207,254 | 49,764 | 3,535,325 |
| Three Months Ended December 31, 2007: | | | | |
| Revenue | \$ 893,441 | \$ 186,809 | \$ | \$ 1,080,250 |
| Revenue, net of other direct costs (non-GAAP) | 648,525 | 27,061 | | 675,586 |
| Gross profit | 52,363 | 1,614 | | 53,977 |
| Gross profit as a % of revenue | 5.9% | 0.9% | | 5.0% |
| Gross profit as a % of revenue, net of other direct costs (non-GAAP) | 8.1% | 6.0% | | 8.0% |
| Equity in earnings of joint ventures | 1,032 | 1,810 | | 2,842 |
| General and administrative expenses | | | 12,287 | 12,287 |
| Operating income | 53,395 | 3,424 | (12,287) | 44,532 |

9. Stock-Based Compensation

The fair value of the Company's stock option awards is estimated on the date of grant using the Black-Scholes option-pricing model. The expected term of awards granted represents the period of time the awards are expected to be outstanding. As the Company's common stock has only been publicly-traded since May 2007, expected volatility was based on a historical volatility, for a period consistent with the expected option term, of publicly-traded peer companies. The risk-free interest rate is based on U.S. Treasury bond rates with maturities equal to the expected term of the option on the grant date. The Company uses historical data as a basis to estimate the probability of forfeitures.

The fair value of options granted during the three months ended December 31, 2008 and 2007 were determined using the following weighted average assumptions:

| | Three Months Ended December 31, | |
|-------------------------|--|-------------|
| | 2008 | 2007 |
| Dividend yield | | |
| Expected volatility | 38% | 33% |
| Risk-free interest rate | 1.8% | 3.5% |
| Term (in years) | 4.5 | 4.5 |

Under SFAS No. 123R, *Share-Based Payments*, the Company's expense related to stock options for the three months ended December 31, 2008 and 2007 was \$0.9 million and \$0.4 million, respectively.

Table of Contents

Stock option activity for the three months ended December 31, 2008 and 2007 was as follows:

| | 2008 | | 2007 | |
|--|--|------------------------------------|--|------------------------------------|
| | Shares of stock under options (in thousands) | Weighted average exercise price | Shares of stock under options (in thousands) | Weighted average exercise price |
| Outstanding at September 30 | 5,309 | \$ 11.78 | 7,728 | \$ 9.27 |
| Options granted | 807 | 23.95 | 329 | 27.75 |
| Options exercised | (909) | 8.25 | (681) | 7.63 |
| Options forfeited or expired | (7) | 20.85 | (1) | 15.41 |
| Outstanding at December 31 | 5,200 | 14.28 | 7,375 | 10.25 |
| Vested and expected to vest in the future as of December 31 | 5,140 | \$ 14.11 | 7,355 | \$ 10.23 |

The weighted average grant-date fair value of stock options granted during the three months ended December 31, 2008 was \$8.14.

The Company grants stock units under the Performance Earnings Program (PEP), whereby units are earned and issued dependent upon meeting established cumulative performance objectives. The Company recognized compensation expense relating to the PEP of \$4.4 and 4.0 million during the three months ended December 31, 2008 and 2007, respectively. Additionally, the Company issued restricted stock units in December 2008 which are earned based on service conditions, resulting in compensation expense of \$0.1 million during the three months ended December 31, 2008. Future compensation expense related to stock options, PEP units, and restricted stock units granted during the current quarter will be \$6.1 million, \$15.8 million, and \$4.9 million, respectively, to be recognized over the respective vesting period of the awards.

10. Earnings Per Share

Basic earnings per share (EPS) excludes dilution and is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted EPS is computed by dividing net income by the weighted average number of common shares outstanding and dilutive potential common shares for the period. The Company includes as potential common shares the weighted average dilutive effects of outstanding stock options using the treasury stock method.

The following table sets forth a reconciliation of the denominators for basic and diluted EPS:

| | Three Months Ended | |
|--|----------------------|----------------------|
| | December 31, 2008 | December 31, 2007 |
| | (in thousands) | |
| Denominator for basic earnings per share | 104,529 | 99,644 |
| Potential common shares: | | |
| Stock options | 1,972 | 3,236 |
| Other | 119 | 145 |

| | | |
|--|---------|---------|
| Denominator for diluted earnings per share | 106,620 | 103,025 |
|--|---------|---------|

For the three months ended December 31, 2008 and 2007, no options were excluded from the calculation of potential common shares because they were considered anti-dilutive.

11. Commitments and Contingencies

In accordance with SFAS No. 5 *Accounting for Contingencies*, the Company records amounts representing its estimated liabilities relating to claims, guarantees, litigation, audits and investigations. The Company relies in part on qualified actuaries to assist it in determining the level of reserves to establish for insurance-related claims that are known and have been asserted against it, and for insurance-related claims that are believed to have been incurred based on actuarial analysis, but have not yet been reported to the Company's claims administrators as of the respective balance sheet dates. The Company includes any adjustments to such insurance reserves in its consolidated results of operations. The Company is a defendant in various lawsuits arising in the normal course of business. In the opinion of management, the ultimate resolution of these matters will not have a material adverse effect on the financial position or results of operations of the Company.

Table of Contents

At December 31, 2008, the Company was contingently liable in the amount of approximately \$116.0 million under standby letters of credit issued primarily in connection with general and professional liability insurance programs and for payment and performance guarantees relating to domestic and overseas contracts. In addition, in some instances the Company guarantees that a project, when complete, will achieve specified performance standards. If the project subsequently fails to meet guaranteed performance standards, the Company may either incur significant additional costs or be held responsible for the costs incurred by the client to achieve the required performance standards.

In the ordinary course of business, the Company enters into various agreements providing financial or performance assurances to clients on behalf of certain unconsolidated partnerships, joint ventures and other jointly executed contracts. These agreements are entered into primarily to support the project execution commitments of these entities. The guarantees have various expiration dates. The maximum potential payment amount of an outstanding performance guarantee is the remaining cost of work to be performed by or on behalf of third parties. Under joint venture arrangements, if a partner is financially unable to complete its share of the contract, the other partner(s) will be required to complete those activities. The Company generally only enters into joint venture arrangements with partners who are reputable, financially sound and who carry appropriate levels of surety bonds for the project in order to adequately assure completion of their assignments. The Company does not expect that these guarantees will have a material adverse effect on its consolidated balance sheet or statements of income or cash flows.

12. Income Taxes

During the three months ended December 31, 2008, the Company concluded an examination by the California Franchise Tax Board (FTB) for the fiscal years 1990-2003 and has received a Notice of Proposed Adjustment (NOPA) from the FTB. The primary audit issue was the resolution of R&E Credits applicable to California. As a result of the NOPA and other events, the Company reduced the tax reserves for uncertain tax positions in accordance with the Financial Accounting Standards Board Interpretation No. 48, *Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109*.

The Company is currently under examination by the Internal Revenue Service (IRS) for fiscal years 2006 and 2007. The examination process is at an early stage and the Company is unable to determine whether any material adjustments will be proposed by the IRS.

13. Recently Issued Accounting Pronouncements

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*, (SFAS 161), which is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance and cash flows. SFAS 161 is effective beginning in the Company's fiscal second quarter ending March 31, 2009. The Company is currently evaluating the impact of SFAS 161 on its financial statements.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations* (SFAS 141R). SFAS 141R significantly changes the way companies account for business combinations and will generally require more assets acquired and liabilities assumed to be measured at their acquisition-date fair value. Under SFAS 141R, legal fees and other transaction-related costs are expensed as incurred and are no longer included in goodwill as a cost of acquiring the business. SFAS 141R also requires, among other things, acquirers to estimate the acquisition-date fair value of any contingent consideration and to recognize any subsequent changes in the fair value of contingent consideration

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

in earnings. In addition, restructuring costs the acquirer expected, but was not obligated to incur, will be recognized separately from the business acquisition. This accounting standard is effective for the Company's fiscal year ending September 30, 2010. The Company is currently evaluating the impact of SFAS 141R on its financial statements.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51* (SFAS 160). SFAS 160 requires all entities to report noncontrolling interests in subsidiaries as a separate component of equity in the consolidated financial statements. SFAS 160 establishes a single method of accounting for changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation. Under SFAS 160, companies will no longer recognize a gain or loss on partial disposals of a subsidiary where control is retained. In addition, in partial acquisitions, where control is obtained, the acquiring company will recognize and measure at fair value 100 percent of the assets and liabilities, including goodwill, as if the entire target company had been acquired. SFAS 160 is effective for the Company's fiscal year ending September 30, 2010. The Company is currently evaluating the impact of SFAS 160 on its financial statements.

Table of Contents

Item 2. Management's Discussion And Analysis Of Financial Condition And Results Of Operations

Forward-Looking Statements

This Quarterly Report contains certain forward-looking statements, including the plans and objectives of management for our business, operations and economic performance. These forward-looking statements generally can be identified by the context of the statement or the use of forward-looking terminology, such as believes, estimates, anticipates, intends, expects, plans, is confident that or words of similar nature with reference to us or our management. Similarly, statements that describe our future operating performance, financial results, financial position, plans, objectives, strategies or goals are forward-looking statements. Although management believes that the assumptions underlying the forward-looking statements are reasonable, these assumptions and the forward-looking statements are subject to various factors, risks and uncertainties, many of which are beyond our control, including, but not limited to, our dependence on long-term government contracts, which are subject to uncertainties concerning the government's budgetary approval process, the possibility that our government contracts may be terminated by the government, our ability to successfully manage our joint ventures, the risk of employee misconduct or our failure to comply with laws and regulations, our ability to successfully execute our mergers and acquisitions strategy, including the integration of new companies into our business, our ability to attract and retain key technical and management personnel, our ability to complete our backlog of uncompleted projects as currently projected, our liquidity and capital resources and changes in regulations or legislation that could affect us. Accordingly, actual results could differ materially from those contemplated by any forward-looking statement. In addition to the other risks and uncertainties mentioned in connection with certain forward-looking statements throughout this Quarterly Report, please review Part II, Item 1A Risk Factors in this Quarterly Report for a discussion of the factors, risks and uncertainties that could affect our future results.

Overview

We are a leading global provider of professional technical and management support services for commercial and government clients around the world. We provide our services in a broad range of end markets and strategic geographic markets through a global network of operating offices and approximately 43,000 employees and staff employed in the field on projects.

Our business focuses primarily on providing fee-based professional technical and support services and therefore our business is labor and not capital intensive. We primarily derive income from our ability to generate revenue and collect cash from our clients through the billing of our employees' time spent on client projects and our ability to manage our costs. We operate our business through two segments: Professional Technical Services (PTS) and Management Support Services (MSS).

Our PTS segment delivers planning, consulting, architecture and engineering design, and program and construction management services to institutional, commercial and government clients worldwide in end markets such as transportation, facilities, environmental, and energy markets. PTS revenue is primarily derived from fees from services that we provide, as opposed to pass-through fees from subcontractors and other direct costs.

Our MSS segment provides facilities management and maintenance, training, logistics, consulting, technical assistance and systems integration services, primarily for agencies of the U.S. government. MSS revenue typically includes a significant amount of pass-through fees from subcontractors and other direct costs.

Our revenue is dependent on our ability to attract and retain qualified and productive employees, identify business opportunities, allocate our labor resources to profitable markets, secure new contracts and renew existing client agreements. Moreover, as a professional services company, maintaining the high quality of the work generated by our employees is integral to our revenue generation.

Our costs consist primarily of the compensation we pay to our employees, including salaries and fringe benefits, the costs of hiring subcontractors and other project-related expenses, and general and administrative costs.

Components of Income and Expense

Our management internally analyzes the results of our operations using several non-GAAP measures. A significant portion of our revenue relates to services provided by subcontractors and other non-employees that we categorize as other direct costs. Those costs are typically paid to service providers upon our receipt of payment from the client. We segregate other direct costs from revenue resulting in a measurement that we refer to as revenue, net of other direct costs, which is a measure of work performed by AECOM employees. We have included information on revenue, net of other direct costs, as we believe that it is useful to view our revenue exclusive of costs associated with external service providers.

Table of Contents

The following table presents, for the periods indicated, a presentation of the non-GAAP financial measures reconciled to the closest GAAP measures:

| | Three Months Ended December 31, | | Year Ended September 30, | | | | | |
|--|------------------------------------|----------|--------------------------|----------|----------|----------|----------|--|
| | 2008 | 2007 | 2008 | 2007 | 2006 | 2005 | 2004 | |
| (in millions) | | | | | | | | |
| Other Financial Data: | | | | | | | | |
| Revenue | \$ 1,454 | \$ 1,080 | \$ 5,194 | \$ 4,237 | \$ 3,421 | \$ 2,395 | \$ 2,012 | |
| Other direct costs | 565 | 404 | 1,905 | 1,832 | 1,521 | 933 | 776 | |
| Revenue, net of other direct costs | 889 | 676 | 3,289 | 2,405 | 1,900 | 1,462 | 1,236 | |
| Cost of revenue, net of other direct costs | 808 | 622 | 3,002 | 2,207 | 1,757 | 1,345 | 1,131 | |
| Gross profit | 81 | 54 | 287 | 198 | 143 | 117 | 105 | |
| Equity in earnings of joint ventures | 6 | 3 | 23 | 12 | 6 | 2 | 3 | |
| Amortization expense of acquired intangible assets | 5 | 2 | 18 | 12 | 15 | 3 | | |
| Other general and administrative expenses | 12 | 10 | 53 | 42 | 31 | 18 | 21 | |
| General and administrative expenses | 17 | 12 | 71 | 54 | 46 | 21 | 21 | |
| Income from operations | \$ 70 | \$ 45 | \$ 239 | \$ 156 | \$ 103 | \$ 98 | \$ 87 | |
| Reconciliation of Cost of Revenue: | | | | | | | | |
| Other direct costs | \$ 565 | \$ 404 | \$ 1,905 | \$ 1,832 | \$ 1,521 | \$ 933 | \$ 776 | |
| Cost of revenue, net of other direct costs | 808 | 622 | 3,002 | 2,207 | 1,757 | 1,345 | 1,131 | |
| Cost of revenue | \$ 1,373 | \$ 1,026 | \$ 4,907 | \$ 4,039 | \$ 3,278 | \$ 2,278 | \$ 1,907 | |

Results of Operations

Consolidated Results

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

| | December 31, 2008 | Three Months Ended | | Change | |
|--|----------------------|----------------------|----------------------|--------|---|
| | | December 31, 2007 | December 31, 2007 | \$ | % |
| (in thousands) | | | | | |
| Revenue | \$ 1,454,128 | \$ 1,080,250 | \$ 373,878 | 34.6% | |
| Other direct costs | 564,638 | 404,664 | 159,974 | 39.5 | |
| Revenue, net of other direct costs | 889,490 | 675,586 | 213,904 | 31.7 | |
| Cost of revenue, net of other direct costs | 808,283 | 621,609 | 186,674 | 30.0 | |
| Gross profit | 81,207 | 53,977 | 27,230 | 50.4 | |
| Equity in earnings of joint ventures | 5,736 | 2,842 | 2,894 | 101.8 | |
| General and administrative expenses | 17,246 | 12,287 | 4,959 | 40.4 | |
| Income from operations | 69,697 | 44,532 | 25,165 | 56.5 | |
| Minority interest in share of earnings | 3,446 | 1,279 | 2,167 | 169.4 | |
| Other expense | 4,788 | 815 | 3,973 | 487.5 | |
| Interest income (expense), net | (3,598) | 2,248 | (5,846) | n/a | |
| Income before income tax expense | 57,865 | 44,686 | 13,179 | 29.5 | |
| Income tax expense | 17,360 | 15,193 | 2,167 | 14.3 | |
| Income from continuing operations | 40,505 | 29,493 | 11,012 | 37.3 | |
| Discontinued operations, net of tax | 400 | | 400 | n/a | |
| Net income | \$ 40,905 | \$ 29,493 | \$ 11,412 | 38.7% | |

Table of Contents

The following table presents the percentage relationship of certain items to revenue, net of other direct costs:

| | Three Months Ended | |
|--|------------------------------|------------------------------|
| | December 31, 2008 | December 31, 2007 |
| Revenue, net of other direct costs | 100.0% | 100.0% |
| Cost of revenue, net of other direct costs | 90.9 | 92.0 |
| Gross profit | 9.1 | 8.0 |
| Equity in earnings of joint ventures | 0.6 | 0.4 |
| General and administrative expense | 1.9 | 1.8 |
| Income from operations | 7.8 | 6.6 |
| Minority interest in share of earnings | 0.4 | 0.2 |
| Other expense | 0.5 | 0.1 |
| Interest income (expense), net | (0.4) | 0.3 |
| Income before income tax expense | 6.5 | 6.6 |
| Income tax expense | 1.9 | 2.2 |
| Income from continuing operations | 4.6 | 4.4 |
| Discontinued operations, net of tax | 0.0 | 0.0 |
| Net income | 4.6% | 4.4% |

Revenue

Our revenue for the three months ended December 31, 2008 increased \$373.9 million, or 34.6%, to \$1.5 billion as compared to \$1.1 billion for the corresponding period last year. Of this increase, \$276.7 million, or 74.0%, was provided by companies acquired in the past twelve months. Excluding the revenue provided by acquired companies, revenue increased \$97.2 million, or 9.0%.

The increase in revenue was primarily attributable to strength in our United States infrastructure business. Outside the U.S., the increase is driven by strong demand for our engineering and program management services on infrastructure projects in the United Arab Emirates, Hong Kong, and Libya. The increase was further attributable to growth in our combat support and depot maintenance services for the U. S. government in the Middle East. Increased services provided in these markets were partially offset by a decline in our commercial facilities business and weaker foreign currencies (primarily the British pound, Australian dollar, and Canadian dollar) as compared to their value against the U.S. dollar in the corresponding period last year.

Revenue, Net of Other Direct Costs

Our revenue, net of other direct costs for the three months ended December 31, 2008 increased \$213.9 million, or 31.7%, to \$889.5 million as compared to \$675.6 million in the corresponding period last year. Of this increase, \$183.6 million, or 85.8%, was provided by companies acquired in the past twelve months. Excluding the revenue, net of other direct costs provided by acquired companies, revenue, net of other direct costs increased \$30.3 million, or 4.5%.

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

The increase in revenue, net of other direct costs was primarily due to strong demand for our engineering and program management services on infrastructure projects in the markets noted above, resulting in increased project staffing.

Gross Profit

Our gross profit for the three months ended December 31, 2008 increased \$27.2 million, or 50.4%, to \$81.2 million as compared to \$54.0 million in the corresponding period last year. Of this increase, \$8.6 million, or 31.6%, was provided by companies acquired in the past twelve months. Excluding gross profit provided by acquired companies, gross profit increased \$18.6 million, or 34.4%. For the three months ended December 31, 2008, gross profit, as a percentage of revenue, net of other direct costs, was 9.1% as compared to 8.0% in the corresponding period last year.

The increases in gross profit, excluding acquired companies, and gross profit, as a percentage of revenue, net of other direct costs were primarily attributable to improved project performance, the increase in revenue, net of other direct costs, and the favorable resolution of a contractual matter in our MSS segment as further described below.

Equity in Earnings of Joint Ventures

Our equity in earnings of joint ventures for the three months ended December 31, 2008 increased \$2.9 million, or 102%, to \$5.7 million as compared to \$2.8 million in the corresponding period last year.

Table of Contents

The increase in equity in earnings of joint ventures was primarily attributable to an increase in activity on a joint venture in the Middle East and a joint venture that provides training support services for international civilian police officers and peacekeepers. The increase was further attributable to \$0.9 million contributed by various joint ventures from recent acquisitions, including Earth Tech.

General and Administrative Expenses

Our general and administrative expenses for the three months ended December 31, 2008 increased \$4.9 million, or 40.4%, to \$17.2 million as compared to \$12.3 million in the corresponding period last year. For the three months ended December 31, 2008, general and administrative expenses, as a percentage of revenue, net of other direct costs was 1.9% as compared to 1.8% in the corresponding period last year.

The increase in general and administrative expenses was primarily attributable to increased staffing and other expenses related to the growth in our business noted above, continued investments throughout the organization to support strategic initiatives and costs associated with the integration of Earth Tech and other recent acquisitions.

Interest Income / Expense

Our net interest expense for the three months ended December 31, 2008 was \$3.6 million as compared to net interest income of \$2.2 million in the corresponding period last year.

The net interest expense for the three months ended December 31, 2008 as compared to the net interest income in the corresponding period last year is primarily due to higher borrowings and lower investment balances associated with the funding of acquisitions completed in our fiscal 2008.

Income Tax Expense

Our income tax expense for the three months ended December 31, 2008 increased \$2.2 million, or 14.3%, to \$17.4 million as compared to \$15.2 million in the corresponding period last year. The effective tax rate for the three months ended December 31, 2008 was 30.0% as compared to 34.0% for the corresponding period last year. The decrease in the effective tax rate was due to the release of FIN48 tax reserves, credits, and other incentives.

Net Income

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

Net income for the three months ended December 31, 2008 increased \$11.4 million, or 38.7%, to \$40.9 million as compared to \$29.5 million in the corresponding period last year for the reasons stated above.

Results of Operations by Reportable Segment:

Professional Technical Services

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

| | December 31, 2008 | Three Months Ended | | Change | |
|--|----------------------|----------------------|----------------|---------|-------|
| | | December 31, 2007 | (in thousands) | | \$ |
| Revenue | \$ 1,231,326 | \$ 893,441 | \$ | 337,885 | 37.8% |
| Other direct costs | 385,036 | 244,916 | | 140,120 | 57.2 |
| Revenue, net of other direct costs | 846,290 | 648,525 | | 197,765 | 30.5 |
| Cost of revenue, net of other direct costs | 772,363 | 596,162 | | 176,201 | 29.6 |
| Gross profit | \$ 73,927 | \$ 52,363 | \$ | 21,564 | 41.2% |

The following table presents the percentage relationship of certain items to revenue, net of other direct costs:

| | Three Months Ended | |
|--|----------------------|----------------------|
| | December 31, 2008 | December 31, 2007 |
| Revenue, net of other direct costs | 100.0% | 100.0% |
| Cost of revenue, net of other direct costs | 91.3 | 91.9 |
| Gross profit | 8.7% | 8.1% |

Table of Contents

Revenue

Revenue for our PTS segment for the three months ended December 31, 2008 increased \$337.9 million, or 37.8%, to \$1.2 billion as compared to \$893.4 million in the corresponding period last year. Of this increase, \$276.7 million, or 81.9%, was provided by companies acquired in the past twelve months. Excluding revenue provided by acquired companies, PTS revenue increased \$61.2 million, or 6.9%.

The increase in revenue was primarily attributable to strength in our U.S. infrastructure business. Outside the U.S., the increase is driven by strong demand for our engineering and program management services on infrastructure projects in the United Arab Emirates, Hong Kong, and Libya. Increased services provided in these markets were partially offset by a decline in our commercial facilities business and weaker foreign currencies (primarily the British pound, Australian dollar, and Canadian dollar) as compared to their value against the U.S. dollar in the corresponding period last year.

Revenue, Net of Other Direct Costs

Revenue, net of other direct costs for our PTS segment for the three months ended December 31, 2008 increased \$197.8 million, or 30.5%, to \$846.3 million as compared to \$648.5 million in the corresponding period last year. Of this increase, \$183.6 million, or 92.8%, was provided by companies acquired in the past twelve months. Excluding revenue, net of other direct costs provided by acquired companies, PTS revenue, net of other direct costs increased \$14.2 million, or 2.2%.

The increase in revenue, net of other direct costs was primarily due to strong demand for our engineering and program management services on infrastructure projects in the markets noted above, resulting in increased project staffing, partially offset by the decline in our commercial facilities business and weaker foreign currencies.

Gross Profit

Gross profit for our PTS segment for the three months ended December 31, 2008 increased \$21.5 million, or 41.2%, to \$73.9 million as compared to \$52.4 million in the corresponding period last year. Of this increase, \$8.6 million, or 40.0%, was provided by companies acquired in the past twelve months. Excluding gross profit provided by acquired companies, gross profit increased \$12.9 million, or 24.6%. For the three months ended December 31, 2008, gross profit, as a percentage of revenue, net of other direct costs, was 8.7% as compared to 8.1% in the corresponding period last year.

The increase in gross profit, excluding acquired companies, was primarily attributable to improved project performance and the increase in revenue, net of other direct costs. The increase in gross profit, as a percentage of revenue, net of other direct costs, was primarily attributable to improved project performance.

Equity in Earnings of Joint Ventures

Equity in earnings of joint ventures for our PTS segment for the three months ended December 31, 2008 increased \$2.0 million, or 189%, to \$3.0 million as compared to \$1.0 million in the corresponding period last year.

The increase in equity in earnings of joint ventures was primarily due to increased activity on a joint venture in the Middle East and \$0.9 million contributed by various joint ventures from recent acquisitions, including Earth Tech.

Management Support Services

| | December 31, 2008 | Three Months Ended December 31, 2007 (in thousands) | \$ | Change | % |
|--|----------------------|--|----|--------|--------|
| Revenue | \$ 222,802 | \$ 186,809 | \$ | 35,993 | 19.3% |
| Other direct costs | 179,602 | 159,748 | | 19,854 | 12.4 |
| Revenue, net of other direct costs | 43,200 | 27,061 | | 16,139 | 59.6 |
| Cost of revenue, net of other direct costs | 35,920 | 25,447 | | 10,473 | 41.2 |
| Gross profit | \$ 7,280 | \$ 1,614 | \$ | 5,666 | 351.1% |

Table of Contents

The following table presents the percentage relationship of certain items to revenue, net of other direct costs:

| | Three Months Ended | |
|--|----------------------|----------------------|
| | December 31, 2008 | December 31, 2007 |
| Revenue, net of other direct costs | 100.0% | 100.0% |
| Cost of revenue, net of other direct costs | 83.1 | 94.0 |
| Gross profit | 16.9% | 6.0% |

Revenue

Revenue for our MSS segment for the three months ended December 31, 2008 increased \$36.0 million, or 19.3%, to \$222.8 million as compared to \$186.8 million in the corresponding period last year.

The increase in revenue was primarily attributable to growth in our combat support and depot maintenance services for the U. S. government in the Middle East.

Revenue, Net of Other Direct Costs

Revenue, net of other direct costs for our MSS segment for the three months ended December 31, 2008 increased \$16.1 million, or 59.6%, to \$43.2 million as compared to \$27.1 million in the corresponding period last year.

The increase in revenue, net of other direct costs was primarily attributable to an increase in our services and personnel associated with additional task orders received in support of U. S. government activities in the Middle East.

Gross Profit

Gross profit for our MSS segment for the three months ended December 31, 2008 increased \$5.7 million, or 351%, to \$7.3 million as compared to \$1.6 million in the corresponding period last year. For the three months ended December 31, 2008, gross profit, as a percentage of revenue, net of other direct costs, was 16.9% as compared to 6.0% in the corresponding period last year.

The increase in gross profit was primarily due to the increases in revenue, net of other direct costs, certain contract modifications that resulted in increases in fees and an adjustment in the corresponding period last year that lowered award fees on a project in the Middle East. The adjustment resulted from a new methodology implemented by the U.S. government that reduced the available award fee pool. The favorable resolution of

that matter in March 2008 returned the available award fee pool to the previous higher level. The increase in gross profit, as a percentage of revenue, net of other direct costs was primarily due to the matters noted above.

Equity in Earnings of Joint Ventures

Equity in earnings of joint ventures for our MSS segment for the three months ended December 31, 2008 increased \$1.0 million, or 52.4%, to \$2.8 million as compared to \$1.8 million in the corresponding period last year.

The increase in equity in earnings of joint ventures was primarily due to increased activities in two joint ventures that provide training support services for international civilian police officers and peacekeepers and technical services for the Department of Energy at the Nevada Test Site.

Seasonality

We experience seasonal trends in our business. Our revenue is typically lower in the first quarter of our fiscal year, primarily due to lower utilization rates attributable to holidays recognized around the world. Our revenue is typically higher in the last half of the fiscal year. Many U.S. state governments with fiscal years ending on June 30 tend to accelerate spending during their first quarter, when new funding becomes available. In addition, we find that the U.S. federal government tends to authorize more work during the period preceding the end of its fiscal year, September 30. Further, our construction management revenue typically increases during the high construction season of the summer months. Within the United States, as well as other parts of the world, our business generally benefits from milder weather conditions in our fiscal fourth quarter, which allows for more productivity from our on-site civil services. For these reasons, coupled with the number and significance of client contracts commenced and completed during a period, as well as the time of expenses incurred for corporate initiatives, it is not unusual for us to experience seasonal changes or fluctuations in our quarterly operating results.

Table of Contents

Liquidity and Capital Resources

Cash Flows

Our principal sources of liquidity are cash flows from operations, existing cash and cash equivalents, and our borrowing capacity under our revolving credit facility. Our principal uses of cash are for operating expenses, capital expenditures, working capital requirements, acquisitions, and repayment of debt. While our access to capital has not been severely affected by the credit crisis currently affecting global markets, we believe its full impact may adversely affect our cost of borrowing in the future. We believe we have adequate liquidity and capital resources to fund our operations, support our acquisition strategy, service our debt and meet our anticipated cash requirements for at least the next twelve months.

At December 31, 2008, cash and cash equivalents were \$243.1 million, an increase of \$48.6 million, or 25.0%, from September 30, 2008, as a result of operating, investing and financing activities, including acquisitions, as described below.

Net cash used in operating activities was \$12.6 million for the three months ended December 31, 2008, a decrease of \$23.1 million from net cash used in operating activities of \$35.7 million for the three months ended December 31, 2007. The decrease was primarily attributable to the timing of collections of accounts receivable and payments of accrued expenses.

Net cash provided by investing activities was \$56.9 million for the three months ended December 31, 2008, an increase of \$39.3 million from net cash provided by investing activities of \$17.6 million in the three months ended December 31, 2007. The increase in net cash provided by investing activities was primarily due to less cash being used to fund business acquisitions as the number of business acquisitions during the three months ended December 31, 2008 declined as compared to the three months ended December 31, 2007.

Net cash provided by financing activities was \$12.0 million for the three months ended December 31, 2008, an increase of \$7.9 million from cash provided by financing activities of \$4.1 million in the comparable period last year. The increase primarily resulted from increased proceeds from issuances of common stock and from exercises of stock options.

Working Capital

Working capital, or current assets less current liabilities, increased \$28.5 million, or 4.5%, to \$659.7 million at December 31, 2008 from \$631.2 million at September 30, 2008, primarily as a result of reduced accrued expenses.

Because our revenue depends to a great extent on billable labor hours, most of our charges are invoiced following the end of the month in which the hours were worked, the majority usually within 15 days. Other direct costs are normally billed along with labor hours. However, as opposed

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

to salary costs, which are generally paid on either a bi-weekly or monthly basis, other direct costs are generally not paid until we receive payment (in some cases in the form of advances) from our customers.

Borrowings and Lines of Credit

At December 31, 2008 and September 30, 2008, our debt consisted of the following:

| | December 31, 2008 | September 30, 2008 |
|--------------------------------------|----------------------|-----------------------|
| | (in thousands) | |
| Unsecured revolving credit facility | \$ 310,000 | \$ 310,000 |
| Senior notes | | 8,333 |
| Unsecured term credit agreement | 30,681 | 25,985 |
| Other debt | 50,973 | 53,691 |
| Total debt | 391,654 | 398,009 |
| Less: Current portion of debt | (29,301) | (32,035) |
| Long-term debt, less current portion | \$ 362,353 | \$ 365,974 |

Table of Contents***Unsecured Credit Facility***

We have an unsecured revolving credit facility with a syndicate of banks to support our working capital and acquisition needs. The borrowing capacity under our unsecured revolving credit facility is \$600 million, and pursuant to the terms of the associated credit agreement, has an expiration date of August 31, 2012. We may also, at our option, request increase in the commitments under the facility up to a total of \$750 million, subject to lender approval. The credit agreement contains customary representations and warranties, affirmative and negative covenants and events of default and includes a sub-limit for financial and commercial standby letters of credit. We may borrow, at our option, at either (a) a base rate (the greater of the federal funds rate plus 0.50% or the bank's reference rate), or (b) an offshore, or LIBOR, rate plus a margin which ranges from 0.50% to 1.375%. In addition to these borrowing rates, there is a commitment fee which ranges from 0.10% to 0.25% on any unused commitment. Borrowings under the credit facility are limited by certain financial covenants. At December 31, 2008 and September 30, 2008, \$310.0 million was outstanding under the credit facility. At December 31, 2008 and September 30, 2008, outstanding standby letters of credit totaled \$26.6 million and \$26.7 million, respectively, under the credit facility. At December 31, 2008, we had \$263.4 million available for borrowing under the credit facility.

The Company entered into three interest rate swap agreements with financial institutions during the quarter ended September 30, 2008. The swap agreements fixed the variable interest rates of \$150 million of the outstanding debt under the Company's revolving credit facility. The Company applies cash flow hedge accounting for the interest rate swap agreements in accordance with SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*. Accordingly, the derivatives are recorded as assets or liabilities at fair value and the effective portion of changes in the fair value of the derivative, as measured quarterly, is reported in other comprehensive income. The change in fair value related to the derivatives included in other comprehensive income/(loss) for the three months ended December 31, 2008 was \$(3.4) million. The applicable fixed rates and the related expiration dates of the swap agreements are as follows:

| | Notional Amount (in thousands) | Fixed Rate | Expiration Date |
|----|-----------------------------------|---------------|--------------------|
| \$ | 50,000 | 2.8% | August 2009 |
| \$ | 50,000 | 3.0% | February 2010 |
| \$ | 50,000 | 3.2% | August 2010 |

Unsecured Term Credit Agreement

In September 2006, through certain of our wholly-owned subsidiaries, we entered into an unsecured term credit agreement with a syndicate of banks to facilitate dividend repatriations under Section 965 of the American Jobs Creation Act, which provided for a limited time opportunity to repatriate foreign earnings to the U.S. at a 5.25% tax rate. The term credit agreement provides for a \$65.0 million, five-year term loan among four subsidiary borrowers and one subsidiary guarantor. In order to obtain favorable pricing, we also provided a parent company guarantee. The terms and conditions of the term credit agreement are similar to those contained in our revolving credit facility.

Other Debt

Other debt includes \$27.2 million in notes payable to a bank, collateralized by real property, which was assumed in connection with a business acquired during the year ended September 30, 2008. These notes payable bear interest at 6.04% and mature in December 2028.

In addition to the credit facility discussed above, at December 31, 2008, we had \$155.5 million, which was primarily comprised of non-U.S. unsecured credit facilities to cover periodic overdrafts and letters of credit.

Commitments and Contingencies

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

Planned capital expenditures include payments for acquisitions, property and equipment additions and replacements, expenditures to further the implementation of our enterprise resource planning system and commitments under our incentive compensation programs. As we embark on other capital-intensive initiatives, additional working capital may be required.

As of December 31, 2008, there was approximately \$116.0 million outstanding under standby letters of credit issued, primarily in connection with general and professional liability insurance programs and for contract performance guarantees. In addition, in some instances we guarantee that a project, when complete, will achieve specified performance standards. If the project subsequently fails to meet guaranteed performance standards, we may either incur significant additional costs or be held responsible for the costs incurred by the client to achieve the required performance standards.

Table of Contents

We adopted certain provisions of Statement of Financial Accounting Standards (SFAS) No. 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R)* (SFAS 158) as of September 30, 2007, and as such, were required to recognize on our balance sheet the funded status (measured as the difference between the fair value of plan assets and the projected benefit obligation) of our pension plans. We do not have a required minimum contribution for our domestic plans; however, we may make additional discretionary contributions. The total amounts of employer contributions paid for the three months ended December 31, 2008 were \$0.1 million for U.S. plans and \$3.6 million for non-U.S. plans. The expected remaining scheduled annual employer contributions for the fiscal year ending September 30, 2009 are \$6.5 million for U.S. plans and \$11.7 million for non-U.S. plans. In the future, such pension under-funding may increase or decrease depending on changes in the levels of interest rates, pension plan performance and other factors.

Recently Issued Accounting Pronouncements

In March 2008, the Financial Accounting Standards Board (FASB) issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* (SFAS 161), which is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance and cash flows. SFAS 161 is effective beginning in our fiscal second quarter ending March 31, 2009. We are currently evaluating the impact of SFAS 161 on our financial statements.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations* (SFAS 141R). SFAS 141R significantly changes the way companies account for business combinations and will generally require more assets acquired and liabilities assumed to be measured at their acquisition-date fair value. Under SFAS 141R, legal fees and other transaction-related costs are expensed as incurred and are no longer included in goodwill as a cost of acquiring the business. SFAS 141R also requires, among other things, acquirers to estimate the acquisition-date fair value of any contingent consideration and to recognize any subsequent changes in the fair value of contingent consideration in earnings. In addition, restructuring costs the acquirer expected, but was not obligated to incur, will be recognized separately from the business acquisition. This accounting standard is effective for our fiscal year ending September 30, 2010. We are currently evaluating the impact of SFAS 141R on our financial statements.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51* (SFAS 160). SFAS 160 requires all entities to report noncontrolling interests in subsidiaries as a separate component of equity in the consolidated financial statements. SFAS 160 establishes a single method of accounting for changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation. Under SFAS 160, companies will no longer recognize a gain or loss on partial disposals of a subsidiary where control is retained. In addition, in partial acquisitions, where control is obtained, the acquiring company will recognize and measure at fair value 100 percent of the assets and liabilities, including goodwill, as if the entire target company had been acquired. SFAS 160 is effective for our fiscal year ending September 30, 2010. We are currently evaluating the impact of SFAS 160 on our financial statements.

Table of Contents

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Financial Market Risks

We are exposed to market risk, primarily related to foreign currency exchange rates and interest rate exposure of our debt obligations that bear interest based on floating rates. We actively monitor these exposures. Our objective is to reduce, where we deem appropriate to do so, fluctuations in earnings and cash flows associated with changes in foreign exchange rates and interest rates. From time to time, we enter into derivative financial instruments such as forward contracts and interest rate hedge contracts. It is our policy and practice to use derivative financial instruments only to the extent necessary to manage our exposures. We do not use derivative financial instruments for trading purposes.

Foreign Currency Exchange Rate Risk

We are exposed to foreign currency exchange rate risk resulting from our operations outside of the United States. We do not comprehensively hedge our exposure to currency rate changes; however, we limit exposure to foreign currency fluctuations in most of our contracts through provisions that require client payments to be in currencies corresponding to the currency in which costs are incurred. As a result, we typically do not need to hedge foreign currency cash flows for contract work performed. The functional currency of all significant foreign operations is the local currency.

Interest Rate Risk

Our senior revolving credit facility and certain other debt obligations are subject to variable rate interest which could be adversely affected by an increase in interest rates. Interest on amounts borrowed under the credit facility and our term credit agreement is subject to adjustment based on certain levels of financial performance. Our variable rate obligations, approximately \$192 million at December 31, 2008, expose us to the risk of rising interest rates. If short-term floating interest rates were to increase or decrease by 1%, our annual interest expense could increase or decrease by \$1.9 million.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Based on an evaluation under the supervision and with the participation of our management, our principal executive officer and principal financial officer have concluded that our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (Exchange Act), were effective as of December 31, 2008 to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods

Edgar Filing: AECOM TECHNOLOGY CORP - Form 10-Q

specified in the Securities and Exchange Commission rules and forms and (ii) accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosures.

Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting during our quarter ending December 31, 2008 which were identified in connection with management's evaluation required by paragraph (d) of Rules 13a-15 and 15d-15 under the Exchange Act that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

As a government contractor, we are subject to various laws and regulations that are more restrictive than those applicable to non-government contractors. Intense government scrutiny of contractors' compliance with those laws and regulations through audits and investigations is inherent in government contracting, and, from time to time, we receive inquiries, subpoenas, and similar demands related to our ongoing business with government entities. Violations can result in civil or criminal liability as well as suspension or debarment from eligibility for awards of new government contracts or option renewals.

We are involved in various investigations, claims and lawsuits in the normal conduct of our business, none of which, in the opinion of our management, based upon current information and discussions with counsel, is expected to have a material adverse effect on our consolidated financial position, results of operations, cash flows or our ability to conduct business. From time to time we establish reserves for litigation when we consider it probable that a loss will occur.

Item 1A. Risk Factors

We depend on long-term government contracts, some of which are only funded on an annual basis. If appropriations for funding are not made in subsequent years of a multiple-year contract, we may not be able to realize all of our anticipated revenue and profits from that project.

A substantial majority of our revenue is derived from contracts with agencies and departments of national, state and local governments. During fiscal 2008, 2007 and 2006, approximately 64%, 61% and 63%, respectively, of our revenue was derived from contracts with government entities.

Most government contracts are subject to the government's budgetary approval process. Legislatures typically appropriate funds for a given program on a year-by-year basis, even though contract performance may take more than one year. As a result, at the beginning of a program, the related contract is only partially funded, and additional funding is normally committed only as appropriations are made in each subsequent fiscal year. These appropriations, and the timing of payment of appropriated amounts, may be influenced by, among other things, the state of the economy, competing priorities for appropriation, changes in administration or control of legislatures and the timing and amount of tax receipts and the overall level of government expenditures. If appropriations are not made in subsequent years on our government contracts, then we will not realize all of our potential revenue and profit from that contract.

For instance, a significant portion of historical funding for state and local transportation projects has come from the U.S. federal government through its SAFETEA-LU infrastructure funding program and predecessor programs. This \$286 billion program covers federal fiscal years 2004-2009. Approximately 79% of the SAFETEA-LU funding is for highway programs, 18.5% is for transit programs and 2.5% is for other programs such as motor carrier safety, national highway traffic safety and research. A key uncertainty in the outlook for federal transportation funding in the United States is the future viability of the Highway Trust Fund, which has experienced shortfalls due to a decrease in the federal gas tax receipts that fund it. In September 2008, the President signed HR 6532, a bill to amend the Internal Revenue Code to restore the Highway Trust Fund balance, transferring funds from the general Treasury to the Highway Trust Fund to provide for the funding of authorized federal transportation priorities through the end of fiscal year 2009. This raises concerns about the future funding structure for federal highway programs, particularly after SAFETEA-LU expires on September 30, 2009.

Governmental agencies may modify, curtail or terminate our contracts at any time prior to their completion and, if we do not replace them, we may suffer a decline in revenue.

Most government contracts may be modified, curtailed or terminated by the government either at its convenience or upon the default of the contractor. If the government terminates a contract at its convenience, then we typically are able to recover only costs incurred or committed, settlement expenses and profit on work completed prior to termination, which could prevent us from recognizing all of our potential revenue and profits from that contract. If the government terminates the contract due to our default, we could be liable for excess costs incurred by the government in obtaining services from another source.

A delay in the completion of the budget process of government agencies could delay procurement of our services and have an adverse effect on our future revenue.

In years when the U.S. government does not complete its budget process before the end of its fiscal year on September 30, government operations are typically funded pursuant to a continuing resolution that authorizes agencies of the U.S. government to continue to operate, but does not authorize new spending initiatives. When the U.S. government operates under a continuing resolution, government agencies may delay the procurement of services, which could reduce our future revenue. Delays in the

Table of Contents

budgetary processes of states or other jurisdictions may similarly have adverse effects on our future revenue.

Demand for our services is cyclical and may be vulnerable to sudden economic downturns and reductions in government and private industry spending. If the economy weakens, our revenue and profitability could be adversely affected.

Demand for our services is cyclical and may be vulnerable to sudden economic downturns and reductions in government and private industry spending, which may result in clients delaying, curtailing or canceling proposed and existing projects. Due to the continuing economic downturn in the U.S. and international markets and severe tightening of the global credit markets, some of our clients may face considerable budget shortfalls that may limit their overall demand for our services. In addition, our clients may find it more difficult to raise capital in the future to fund their projects due to uncertainty in the municipal and general credit markets. Also, the global demand for commodities has increased raw material costs, which will cause our clients' projects to increase in overall cost and may result in the more rapid depletion of the funds that are available to our clients to spend on projects.

Because of an overall weakening economy, our clients may demand more favorable pricing terms while their ability to pay our invoices or to pay them in a timely manner may be adversely affected. Our government clients may face budget deficits that prohibit them from funding proposed and existing projects. If the economy continues to weaken and/or government spending is reduced, our revenue and profitability could be adversely affected.

Our contracts with governmental agencies are subject to audit, which could result in adjustments to reimbursable contract costs or, if we are charged with wrongdoing, possible temporary or permanent suspension from participating in government programs.

Our books and records are subject to audit by the various governmental agencies we serve and their representatives. These audits can result in adjustments to the amount of contract costs we believe are reimbursable by the agencies and the amount of our overhead costs allocated to the agencies. In addition, if one of our subsidiaries is charged with wrongdoing as a result of an audit, that subsidiary, and possibly our company as a whole, could be temporarily suspended or could be prohibited from bidding on and receiving future government contracts for a period of time. Furthermore, as a government contractor, we are subject to an increased risk of investigations, criminal prosecution, civil fraud, whistleblower lawsuits and other legal actions and liabilities to which purely private sector companies are not, the results of which could harm our business.

Our business and operating results could be adversely affected by losses under fixed-price contracts.

Fixed-price contracts require us to either perform all work under the contract for a specified lump-sum or to perform an estimated number of units of work at an agreed price per unit, with the total payment determined by the actual number of units performed. In fiscal 2008, approximately 37% of our revenue was recognized under fixed-price contracts. Fixed-price contracts are more frequently used outside of the United States and, thus, the exposures resulting from fixed-price contracts may increase as we increase our business operations outside of the United States. Fixed-price contracts expose us to a number of risks not inherent in cost-plus and time and material contracts, including underestimation of costs, ambiguities in specifications, unforeseen costs or difficulties, problems with new technologies, delays beyond our control, failures of subcontractors to perform and economic or other changes that may occur during the contract period. Losses under fixed-price contracts could be substantial and harm our results of operations.

We conduct a portion of our operations through joint venture entities, over which we may have limited control.

Approximately 21% of our fiscal 2008 revenue was derived from our operations through joint ventures or similar partnership arrangements, where control may be shared with unaffiliated third parties. As with most joint venture arrangements, differences in views among the joint venture participants may result in delayed decisions or disputes. We also cannot control the actions of our joint venture partners, and we typically have joint and several liability with our joint venture partners under the applicable contracts for joint venture projects. These factors could potentially harm the business and operations of a joint venture and, in turn, our business and operations.

Operating through joint ventures in which we are minority holders results in us having limited control over many decisions made with respect to projects and internal controls relating to projects. Approximately 7% of our fiscal 2008 revenue was derived from our unconsolidated joint ventures where we generally do not have control of the joint venture. These joint ventures may not be subject to the same requirements regarding internal controls and internal control over financial reporting that we follow. As a result, internal control problems may arise with respect to these joint ventures, which could have a material adverse effect on our financial condition and results of operations.

Misconduct by our employees or consultants or our failure to comply with laws or regulations applicable to our business could cause us to lose customers or lose our ability to contract with government agencies.

As a government contractor, misconduct, fraud or other improper activities caused by our employees or consultants' failure to comply with laws or regulations could have a significant negative impact on our business and reputation. Such misconduct could

Table of Contents

include the failure to comply with federal procurement regulations, regulations regarding the protection of classified information, legislation regarding the pricing of labor and other costs in government contracts, regulations on lobbying or similar activities, and other applicable laws or regulations. Our failure to comply with applicable laws or regulations, misconduct by any of our employees or consultants or our failure to make timely and accurate certifications to government agencies regarding misconduct or potential misconduct could subject us to fines and penalties, loss of security clearance, cancellation of contracts and suspension or debarment from contracting with government agencies, any of which may adversely affect our business.

Our defined benefit plans have significant deficits that could grow in the future and cause us to incur additional costs.

We have defined benefit pension plans for employees in the United States, United Kingdom and Australia. At December 31, 2008, our defined benefit pension plans had an aggregate deficit (the excess of projected benefit obligations over the fair value of plan assets) of approximately \$149.0 million. In the future, our pension deficits may increase or decrease depending on changes in the levels of interest rates, pension plan performance and other factors. If we are forced or elect to make up all or a portion of the deficit for unfunded benefit plans, our profits could be materially and adversely affected.

Our operations worldwide expose us to legal, political and economic risks in different countries as well as currency exchange rate fluctuations that could harm our business and financial results.

During fiscal 2008, revenue attributable to our services provided outside of the United States was approximately 54% of our total revenue. There are risks inherent in doing business internationally, including:

- imposition of governmental controls and changes in laws, regulations or policies;
- political and economic instability;
- civil unrest, acts of terrorism, force majeure, war, or other armed conflict;
- changes in U.S. and other national government trade policies affecting the markets for our services;
- changes in regulatory practices, tariffs and taxes;

- potential non-compliance with a wide variety of laws and regulations, including anti-bribery, export control and anti-boycott laws and similar non-U.S. laws and regulations;
- changes in labor conditions;
- logistical and communication challenges; and
- currency exchange rate fluctuations, devaluations and other conversion restrictions.

Any of these factors could have a material adverse effect on our business, results of operations or financial condition.

We could be adversely affected by violations of the U.S. Foreign Corrupt Practices Act and similar worldwide anti-bribery laws.

The U.S. Foreign Corrupt Practices Act (FCPA) and similar worldwide anti-bribery laws generally prohibit companies and their intermediaries from making improper payments to non-U.S. officials for the purpose of obtaining or retaining business. Our policies mandate compliance with these anti-bribery laws. We operate in many parts of the world that have experienced governmental corruption to some degree, and in certain circumstances, strict compliance with anti-bribery laws may conflict with local customs and practices. Despite our training and compliance program, we cannot assure you that our internal control policies and procedures always will protect us from reckless or criminal acts committed by our employees or agents. Violations of these laws, or allegations of such violations, could disrupt our business and result in a material adverse effect on our results of operations or financial condition.

We work in international locations where there are high security risks, which could result in harm to our employees and contractors or material costs to us.

Some of our services are performed in high-risk locations, such as Iraq and Afghanistan, where the country or location is suffering from political, social or economic problems, or war or civil unrest. In those locations where we have employees or operations, we may incur material costs to maintain the safety of our personnel. Despite these precautions, the safety of our personnel in these locations may continue to be at risk. Acts of terrorism and threats of armed conflicts in or around various areas in which we operate could limit or disrupt markets and our operations, including disruptions resulting from the evacuation of personnel, cancellation of contracts, or the loss of key employees and contractors or assets.

Table of Contents

Failure to successfully execute our acquisition strategy may inhibit our growth.

We have grown in part as a result of our acquisitions over the last several years, and we expect continued growth in the form of additional acquisitions and expansion into new markets. However, given the continuing economic downturn in the U.S. and international markets, we may be unable to pursue suitable acquisition opportunities and, as a result, our growth may be inhibited. We cannot assure you that suitable acquisitions or investment opportunities will continue to be identified or that any of these transactions can be consummated on favorable terms or at all. Any future acquisitions will involve various inherent risks, such as:

- our ability to accurately assess the value, strengths, weaknesses, liabilities and potential profitability of acquisition candidates;
- the potential loss of key personnel of an acquired business;
- increased burdens on our staff and on our administrative, internal control and operating systems, which may hinder our legal and regulatory compliance activities;
- post-acquisition integration challenges; and
- post-acquisition deterioration in an acquired business that could result in goodwill impairment charges.

Furthermore, during the acquisition process and thereafter, our management may need to assume significant transaction-related responsibilities, which may cause them to divert their attention from our existing operations. For example, our management and other personnel have been, and will continue to be, required to devote considerable amounts of time away from other business activities to focus on the integration of Earth Tech, which we acquired in July 2008, and its employees into our business operations. If our management is unable to successfully integrate acquired companies or implement our growth strategy, our operating results could be harmed. Moreover, we cannot assure you that we will continue to successfully expand or that growth or expansion will result in profitability.

Our ability to grow and to compete in our industry will be harmed if we do not retain the continued services of our key technical and management personnel and identify, hire and retain additional qualified personnel.

There is strong competition for qualified technical and management personnel in the sectors in which we compete. We may not be able to continue to attract and retain qualified technical and management personnel, such as engineers, architects and project managers, who are necessary for the development of our business or to replace qualified personnel. Our planned growth may place increased demands on our

resources and will likely require the addition of technical and management personnel and the development of additional expertise by existing personnel. Also, some of our personnel hold security clearances required to obtain government projects; if we were to lose some or all of these personnel, they would be difficult to replace. Loss of the services of, or failure to recruit, key technical and management personnel could limit our ability to complete existing projects successfully and to compete for new projects.

Our revenue and growth prospects may be harmed if we or our employees are unable to obtain the security clearances or other qualifications we and they need to perform services for our customers.

A number of government programs require contractors to have security clearances. Depending on the level of required clearance, security clearances can be difficult and time-consuming to obtain. If we or our employees are unable to obtain or retain necessary security clearances, we may not be able to win new business, and our existing customers could terminate their contracts with us or decide not to renew them. To the extent we cannot obtain or maintain the required security clearances for our employees working on a particular contract, we may not derive the revenue or profit anticipated from such contract.

Our industry is highly competitive and we may be unable to compete effectively, which could result in reduced revenue, profitability and market share.

We are engaged in a highly competitive business. The extent of competition varies with the types of services provided and the locations of the projects. Generally, we compete on the bases of technical and management capability, personnel qualifications and availability, geographic presence, experience and price. Increased competition may result in our inability to win bids for future projects and loss of revenue, profitability and market share.

Table of Contents

Our services expose us to significant risks of liability and our insurance policies may not provide adequate coverage.

Our services involve significant risks of professional and other liabilities that may substantially exceed the fees that we derive from our services. In addition, we sometimes contractually assume liability under indemnification agreements. We cannot predict the magnitude of potential liabilities from the operation of our business.

Our professional liability policies cover only claims made during the term of the policy. Additionally, our insurance policies may not protect us against potential liability due to various exclusions in the policies and self-insured retention amounts. Partially or completely uninsured claims, if successful and of significant magnitude, could have a material adverse affect on our business.

Our backlog of uncompleted projects under contract is subject to unexpected adjustments and cancellations and thus, may not accurately reflect future revenue and profits.

At December 31, 2008, our contracted backlog was approximately \$5.1 billion and our awarded backlog was approximately \$3.9 billion for a total backlog of \$9.0 billion. Our contracted backlog includes revenue we expect to record in the future from signed contracts, and in the case of a public client, where the project has been funded. Our awarded backlog includes revenue we expect to record in the future where we have been awarded the work, but the contractual agreement has not yet been completed. We cannot guarantee that future revenue will be realized from either category of backlog or, if realized, will result in profits. Many projects may remain in our backlog for an extended period of time because of the size or long-term nature of the contract. In addition, from time to time projects are delayed, scaled back or cancelled. These types of backlog reductions adversely affect the revenue and profits that we ultimately receive from contracts reflected in our backlog.

We have submitted claims to clients for work we performed beyond the scope of some of our contracts. If these clients do not approve these claims, our results of operations could be adversely impacted.

We typically have pending claims submitted under some of our contracts for payment of work performed beyond the initial contractual requirements for which we have already recorded revenue. In general, we cannot guarantee that such claims will be approved in whole, in part, or at all. If these claims are not approved, our revenue may be reduced in future periods.

In conducting our business, we depend on other contractors and subcontractors. If these parties fail to satisfy their obligations to us or other parties, or if we are unable to maintain these relationships, our revenue, profitability and growth prospects could be adversely affected.

We depend on contractors and subcontractors in conducting our business. There is a risk that we may have disputes with our subcontractors arising from, among other things, the quality and timeliness of work performed by the subcontractor, customer concerns about the subcontractor, or our failure to extend existing task orders or issue new task orders under a subcontract. In addition, if any of our subcontractors fail to deliver on a timely basis the agreed-upon supplies and/or perform the agreed-upon services, our ability to fulfill our obligations as a prime contractor may be jeopardized.

We also rely on relationships with other contractors when we act as their subcontractor or joint venture partner. Our future revenue and growth prospects could be adversely affected if other contractors eliminate or reduce their subcontracts or joint venture relationships with us, or if a government agency terminates or reduces these other contractors' programs, does not award them new contracts or refuses to pay under a contract.

Our quarterly operating results may fluctuate significantly.

Our quarterly revenue, expenses and operating results may fluctuate significantly because of a number of factors, including:

- the spending cycle of our public sector clients;
- employee hiring and utilization rates;
- the number and significance of client engagements commenced and completed during a quarter;
- the ability of clients to terminate engagements without penalties;
- the ability of our project managers to accurately estimate the percentage of the project completed;
- delays incurred as a result of weather conditions;

Table of Contents

- delays incurred in connection with an engagement;
- the size and scope of engagements;
- the timing and magnitude of expenses incurred for, or savings realized from, corporate initiatives;
- the impairment of goodwill or other intangible assets; and
- general economic and political conditions.

Variations in any of these factors could cause significant fluctuations in our operating results from quarter to quarter.

Systems and information technology interruption could adversely impact our ability to operate.

We rely heavily on computer, information and communications technology and related systems in order to properly operate. From time to time, we experience occasional system interruptions and delays. If we are unable to continually add software and hardware, effectively upgrade our systems and network infrastructure and take other steps to improve the efficiency of and protect our systems, systems operation could be interrupted or delayed. In addition, our computer and communications systems and operations could be damaged or interrupted by natural disasters, telecommunications failures, acts of war or terrorism, computer viruses, physical or electronic security breaches and similar events or disruptions. Any of these or other events could cause system interruption, delays and loss of critical data, or delay or prevent operations, and adversely affect our operating results.

Our charter documents contain provisions that may delay, defer or prevent a change of control.

Provisions of our certificate of incorporation and bylaws could make it more difficult for a third party to acquire control of us, even if the change in control would be beneficial to stockholders. These provisions include the following:

- division of our Board of Directors into three classes, with each class serving a staggered three-year term;

- removal of directors for cause only;
- ability of our Board of Directors to authorize the issuance of preferred stock in series without stockholder approval;
- two-thirds stockholder vote requirement to approve specified business combinations, which include a sale of substantially all of our assets;
- vesting of exclusive authority in our Board of Directors to determine the size of the board (subject to limited exceptions) and to fill vacancies;
- advance notice requirements for stockholder proposals and nominations for election to our Board of Directors; and
- prohibitions on our stockholders from acting by written consent and limitations on calling special meetings.

Table of Contents

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three month period ended December 31, 2008, we issued the following securities that were not registered under the Securities Act of 1933, as amended (the Securities Act):

2,299 shares of our Class C preferred stock to U.S. Trust for the benefit of our employee stockholders under our Deferred Compensation Plan.

We issued the securities to our directors, officers, employees and consultants under written compensatory benefit plans in reliance upon Rule 701 under the Securities Act and/or Section 4(2) of the Securities Act as transactions by an issuer not involving any public offering.

Item 5. Other Information

James R. Royer, our Vice Chairman, has announced that he will retire from the Company, effective June 1, 2009. After his retirement, Mr. Royer will serve as an advisor to the Company and also as a member of the board of directors of certain of our joint venture operations.

Table of Contents

Item 6. Exhibits

The following documents are filed as Exhibits to the Report:

| Exhibit Numbers | Description |
|----------------------------|--|
| 31.1 | Certification of the Company's Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of the Company's Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32 | Certification of the Company's Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AECOM TECHNOLOGY CORPORATION

Date: February 10, 2009

By:

/s/ MICHAEL S. BURKE

Michael S. Burke

Executive Vice President, Chief Financial Officer
