Emergency Medical Services CORP Form 10-Q August 04, 2009 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

	SECURITIES AND EXCHANGE COMMISSION
	WASHINGTON, D.C. 20549
	FORM 10-Q
(Mark one)	
X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the quarterly period ended June 30, 2009
	Or
0	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the transition period from to
	Commission file numbers:
	001-32701
	333-127115

# EMERGENCY MEDICAL SERVICES CORPORATION EMERGENCY MEDICAL SERVICES L.P.

(Exact name of Registrants as Specified in their Charters)

Delaware

(State or other jurisdiction of incorporation or organization)

20-3738384 20-2076535 (IRS Employer Identification Numbers)

6200 S. Syracuse Way, Suite 200
Greenwood Village, CO
(Address of principal executive offices)

**80111** (Zip Code)

Registrants telephone number, including area code: 303-495-1200

Former name, former address and former fiscal year, if changed since last report:

#### Not applicable

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

o Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Non-accelerated filer o

(Do not check if a smaller reporting company)

Accelerated filer x
Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange act). Yes o No x

Shares of class A common stock outstanding at July 28, 200 142,545; LP exchangeable units outstanding at July 28, 2009	

#### EMERGENCY MEDICAL SERVICES CORPORATION

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#### EMERGENCY MEDICAL SERVICES CORPORATION

## PART I. FINANCIAL INFORMATION

#### FOR THE THREE AND SIX MONTHS ENDED

**JUNE 30, 2009** 

#### ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

## **Emergency Medical Services Corporation**

## Consolidated Statements of Operations and Comprehensive Income

(unaudited; in thousands, except share and per share data)

		Quarter ended June 30,			Six months ended Ju		,	
Net revenue	\$	<b>2009</b> 637.291	\$	<b>2008</b> 571.079	Ф	2009 1,250,313	\$	<b>2008</b> 1,136,865
Compensation and benefits	Ф	438,628	Ф	400,501	Ф	865,162	Ф	794,852
Operating expenses		82,173		83,704		166,845		166,927
Insurance expense		28,357		17,568		50,861		38,531
Selling, general and administrative expenses		16,279		15,520		31,315		30,112
Depreciation and amortization expense		16,157		17,446		32,925		35,163
Income from operations		55,697		36,340		103,205		71,280
Interest income from restricted assets		1,120		1,735		2,386		3,490
Interest expense		(10,279)		(10,354)		(20,469)		(20,270)
Realized gain on investments		(10,279)		1,571		1,486		2,243
Interest and other income		423		287		940		589
Income before income taxes and equity in		423		267		940		309
earnings of unconsolidated subsidiary		47.808		29,579		87,548		57,332
Income tax expense		(18,885)		(11,348)		(34,611)		(22,032)
Income before equity in earnings of		(10,005)		(11,540)		(34,011)		(22,032)
unconsolidated subsidiary		28,923		18,231		52,937		35,300
Equity in earnings of unconsolidated subsidiary		96		10,231		153		55,500
Net income		29,019		18,335		53,090		35,354
Other comprehensive income (loss), net of tax:		27,017		10,333		33,070		33,334
Unrealized holding losses during the period		(1,377)		(3,107)		(2,534)		(1,760)
Unrealized gains (losses) on derivative		(1,577)		(5,107)		(2,331)		(1,700)
financial instruments		916		2,165		1,267		(760)
Comprehensive income	\$	28,558	\$	17,393	\$	51,823	\$	32,834
Comprehensive meome	Ψ	20,550	Ψ	17,575	Ψ	31,023	Ψ	32,031
Basic earnings per common share	\$	0.69	\$	0.44	\$	1.26	\$	0.85
Diluted earnings per common share	\$	0.67	\$	0.43		1.23	\$	0.82
Weighted average common shares outstanding,	-		-	0110	-		-	0.00_
basic		42,354,667		41,573,893		42,140,632		41,572,162
Weighted average common shares outstanding,		,,		, , . ,		-,- · · ·, · · · -		, , . 02
diluted		43,334,340		43,022,034		43,215,657		43,052,668
		,,.		,,		,,,		,,

The accompanying notes are an integral part of these financial statements.

## **Emergency Medical Services Corporation**

## **Consolidated Balance Sheets**

## (in thousands, except share and per share data)

		June 30, 2009 (Unaudited)		December 31, 2008
Assets				
Current assets:				
Cash and cash equivalents	\$	267,139	\$	146,173
Insurance collateral		49,174		55,052
Trade and other accounts receivable, net		471,627		472,501
Parts and supplies inventory		21,267		21,160
Prepaids and other current assets		34,387		28,378
Current deferred tax assets		90,385		91,910
Total current assets		933,979		815,174
Non-current assets:				
Property, plant and equipment, net		121,198		124,869
Intangible assets, net		77,587		76,141
Non-current deferred tax assets		5,327		36,351
Insurance collateral		124,921		119,644
Goodwill		335,451		346,013
Other long-term assets		22,292		23,027
Total assets	\$	1,620,755	\$	1,541,219
Liabilities and Equity				
Current liabilities:				
Accounts payable	\$	64,777	\$	57,318
Accrued liabilities		264,466		257,918
Current portion of long-term debt		4,025		4,905
Total current liabilities		333,268		320,141
Long-term debt		451,868		453,600
Insurance reserves and other long-term liabilities		230,269		228,439
Total liabilities		1,015,405		1,002,180
Equity:				
Preferred stock (\$0.01 par value; 20,000,000 shares authorized, 0 issued and outstanding)				
Class A common stock (\$0.01 par value; 100,000,000 shares authorized, 10,467,280 and				
9,606,766 issued and outstanding in 2009 and 2008, respectively)		105		96
Class B common stock (\$0.01 par value; 40,000,000 shares authorized, 142,545 issued and outstanding in 2009 and 2008)		1		1
Class B special voting stock (\$0.01 par value; 1 share authorized, issued and outstanding in 2009 and 2008)				
LP exchangeable units (32,107,500 shares issued and outstanding in 2009 and 2008)		212,361		212,361
Additional paid-in capital		138,849		124,370
Retained earnings		256,893		203,803
Accumulated other comprehensive loss		(2,859)		(1,592)
Total equity		605,350		539,039
Total liabilities and equity	\$	1,620,755	\$	1,541,219
Total nationales and equity	Ψ	1,020,733	Ψ	1,571,219

The accompanying notes are an integral part of these financial statements.

## **Emergency Medical Services Corporation**

## **Consolidated Statements of Cash Flows**

## (unaudited; in thousands)

		Quarter ended June 30, 2009 2008			Six months ended June 30, 2009 2008			
Cash Flows from Operating Activities		2009		2006	2009		2000	
Net income	\$	29,019	\$	18,335 \$	53,090	\$	35,354	
Adjustments to reconcile net income to net cash	Ψ	25,015	Ψ	10,555 ψ	23,070	Ψ	33,331	
provided by operating activities:								
Depreciation and amortization		16,661		17,973	33,741		36,269	
Loss (gain) on disposal of property, plant and		10,001		17,570	00,7.1		20,203	
equipment		38		(90)	36		(103)	
Equity-based compensation expense		1,104		562	1,754		1,124	
Equity in earnings of unconsolidated subsidiary		(96)		(104)	(153)		(54)	
Dividends received		(2 2)		(== 1)	713		(0.1)	
Deferred income taxes		17,333		8,266	31,928		18,622	
Changes in operating assets/liabilities, net of		27,000		0,200	2 -,, = 0		,	
acquisitions:								
Trade and other accounts receivable		3,499		12,556	874		(13,752)	
Parts and supplies inventory		(87)		6	(107)		(14)	
Prepaids and other current assets		12,530		1,294	4,690		(4,638)	
Accounts payable and accrued liabilities		20,120		3,100	11,620		(10,289)	
Insurance accruals		(1,124)		(3,741)	2,753		(7,140)	
Net cash provided by operating activities		98,997		58,157	140,939		55,379	
Cash Flows from Investing Activities								
Purchases of property, plant and equipment		(12,878)		(7,653)	(20,085)		(10,180)	
Proceeds from sale of property, plant and		` ' '		` ,	, , ,		, , ,	
equipment		39		157	60		220	
Acquisition of businesses, net of cash received		(133)		(6,679)	(133)		(19,957)	
Net change in insurance collateral		(15,243)		12,731	(1,933)		14,856	
Other investing activities		27		1,975	(643)		2,628	
Net cash provided by (used in) investing								
activities		(28,188)		531	(22,734)		(12,433)	
<b>Cash Flows from Financing Activities</b>								
EMSC issuance of class A common stock		3,825		33	4,723		45	
Repayments of capital lease obligations and								
other debt		(1,453)		(1,570)	(2,612)		(16,721)	
Increase (decrease) in bank overdrafts		(190)		(287)	650		3,835	
Borrowings under revolving credit facility							14,000	
Net cash provided by (used in) financing								
activities		2,182		(1,824)	2,761		1,159	
Change in cash and cash equivalents		72,991		56,864	120,966		44,105	
Cash and cash equivalents, beginning of period		194,148		16,155	146,173		28,914	
Cash and cash equivalents, end of period	\$	267,139	\$	73,019 \$	267,139	\$	73,019	
Non-cash Activities								
Capital lease obligations incurred	\$		\$	682 \$		\$	682	

The accompanying notes are an integral part of these financial statements.

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#### **Notes to Unaudited Consolidated Financial Statements**

(in thousands, except share and per share data)

#### 1. General

#### Basis of Presentation of Financial Statements

The accompanying interim consolidated financial statements for Emergency Medical Services Corporation (EMSC or the Company) have been prepared in accordance with U. S. generally accepted accounting principles (GAAP) for interim reporting, and accordingly, do not include all of the disclosures required for annual financial statements. In the opinion of management, all adjustments considered necessary for fair presentation have been included. All such adjustments are of a normal, recurring nature. Operating results for the three and six month periods ended June 30, 2009 are not necessarily indicative of the results that may be expected for the full year ending December 31, 2009. For further information, see the Company s consolidated financial statements, including the accounting policies and notes thereto, included in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

The consolidated financial statements of EMSC include those of its direct subsidiary, Emergency Medical Services L.P. ( EMS LP ), a Delaware limited partnership. The Company s business is conducted primarily through two operating subsidiaries, American Medical Response, Inc. ( AMR ), its healthcare transportation services segment, and EmCare Holdings Inc. ( EmCare ), its outsourced hospital-based physician services segment.

The Company is party to a management agreement with a wholly-owned subsidiary of Onex Corporation, the Company sprincipal equityholder. In exchange for an annual management fee of \$1.0 million, the Onex subsidiary provides the Company with corporate finance and strategic planning consulting services. For each of the three and six months ended June 30, 2009 and 2008, the Company expensed \$250 and \$500, respectively, in respect of this fee.

#### 2. Summary of Significant Accounting Policies

#### Consolidation

The consolidated financial statements include all wholly-owned subsidiaries of EMSC, including AMR and EmCare and their respective subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation.

#### Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions relating to the reporting of results of operations, financial condition and related disclosure of contingent assets and liabilities at the date of the financial statements. Actual results may differ from those estimates under different assumptions or conditions.

#### Insurance

Insurance collateral is comprised principally of government and investment grade securities and cash deposits with third parties and supports the Company s insurance program and reserves. Certain of these investments, if sold or otherwise liquidated, would have to be replaced by other suitable financial assurances and are, therefore, considered restricted.

Insurance reserves are established for automobile, workers compensation, general liability and professional liability claims utilizing policies with both fully-insured and self-insured components. This includes the use of an off-shore captive insurance program through a wholly-owned subsidiary for certain professional liability (malpractice) programs for EmCare. In those instances where the Company has obtained third-party insurance coverage, the Company generally retains liability for the first \$1 to \$2 million of the loss. Insurance reserves cover known claims and incidents within the level of Company retention that may result in the assertion of additional claims, as well as claims from unknown incidents that may be asserted arising from activities through the balance

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sheet date.

The Company establishes reserves for claims based upon an assessment of actual claims and claims incurred but not reported. The reserves are established based on quarterly consultation with third-party independent actuaries using actuarial principles and assumptions that consider a number of factors, including historical claim payment patterns (including legal costs) and changes in case reserves and the assumed rate of inflation in healthcare costs and property damage repairs.

The Company s most recent actuarial valuation was completed in June 2009. As a result of this actuarial valuation, the Company recorded an increase of \$4.4 million during the three months ended June 30, 2009 in its provision for insurance liabilities related to reserves for losses in prior years. A total increase of \$5.2 million was recorded during the six months ended June 30, 2009. As a result of the actuarial valuation completed in June 2008, the Company recorded reductions in its provision for insurance liabilities of approximately \$3.4 million during the three months ended June 30, 2008 and \$6.2 million during the six months ended June 30, 2008.

The long-term portion of insurance reserves was \$137.4 million and \$139.0 million as of June 30, 2009 and December 31, 2008, respectively.

#### Trade and Other Accounts Receivable, net

The Company estimates its allowances based on payor reimbursement schedules, historical collections and write-off experience and other economic data. The allowances for contractual discounts and uncompensated care are reviewed monthly. Account balances are charged off against the uncompensated care allowance when it is probable the receivable will not be recovered. Write-offs to the contractual allowance occur when payment is received. The allowance for uncompensated care is related principally to receivables recorded for self-pay patients. The Company s accounts receivable and allowances are as follows:

	June 30, 2009	December 31, 2008
Gross trade accounts receivable	\$ 1,911,707	\$ 1,792,546
Allowance for contractual discounts	955,926	885,401
Allowance for uncompensated care	559,241	514,475
Net trade accounts receivable	396,540	392,670
Other receivables, net	75,087	79,831
Net accounts receivable	\$ 471,627	\$ 472,501

Other receivables represent EmCare hospital subsidies and fees and AMR fees for stand-by and special events and subsidies from community organizations.

AMR contractual allowances are determined primarily on payor reimbursement schedules that are included and regularly updated in the billing systems, and by historical collection experience. The billing systems calculate the difference between payor specific gross billings and contractually agreed to, or governmentally driven, reimbursement rates. The allowance for uncompensated care at AMR is related principally to

receivables recorded for self-pay patients. AMR s allowances on self-pay accounts receivable are estimated on claim level, historical write-off experience.

Accounts receivable allowances at EmCare are estimated based on cash collection and write-off experience at a facility level contract and facility specific payor mix. These allowances are reviewed and adjusted monthly through revenue provisions. In addition, a look-back analysis is done, typically after 15 months, to compare actual cash collected on a date of service basis to the revenue recorded for that period. Any adjustment necessary for an overage or deficit in these allowances based on actual collections is recorded through a revenue adjustment in the current period.

#### Revenue Recognition

Revenue is recognized at the time of service and is recorded net of provisions for contractual discounts and estimated uncompensated care. Provisions for contractual discounts and estimated uncompensated care as a

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percentage of gross revenue and as a percentage of gross revenue less provision for contractual discounts are as follows:

	Quarter end June 30,		Six months June 3	
	2009	2008	2009	2008
Gross revenue	100.0%	100.0%	100.0%	100.0%
Provision for contractual discounts	49.4%	46.1%	48.7%	45.9%
Revenue net of contractual discounts	50.6%	53.9%	51.3%	54.1%
Provision for uncompensated care as a				
percentage of gross revenue	20.4%	19.3%	20.0%	19.0%
Provision for uncompensated care as a				
percentage of gross revenue less contractual				
discounts	40.2%	35.8%	39.0%	35.1%

Healthcare reimbursement is complex and may involve lengthy delays. Third-party payors are continuing their efforts to control expenditures for healthcare, including proposals to revise reimbursement policies. The Company has from time to time experienced delays in reimbursement from third-party payors. In addition, third-party payors may disallow, in whole or in part, claims for reimbursement based on determinations that certain amounts are not reimbursable under plan coverage, determinations of medical necessity, or the need for additional information. Laws and regulations governing the Medicare and Medicaid programs are very complex and subject to interpretation. Revenue is recognized on an estimated basis in the period which related services are rendered. As a result, there is a reasonable possibility that recorded estimates will change materially in the short-term. Such amounts, including adjustments between provisions for contractual discounts and uncompensated care, are adjusted in future periods, as adjustments become known. These adjustments were less than 1% of net revenue for the three and six month periods ending June 30, 2009 and 2008.

The Company also provides services to patients who have no insurance or other third-party payor coverage. In certain circumstances, federal law requires providers to render services to any patient who requires emergency care regardless of their ability to pay.

#### **Equity Structure**

On December 21, 2005, the Company effected a reorganization and issued 8.1 million shares of class A common stock in an initial public offering. Pursuant to the reorganization, EMS LP, the former top-tier holding company of AMR and EmCare, became the consolidated subsidiary of EMSC, a newly formed corporation. To effect the reorganization, the holders of the capital stock of the sole general partner of EMS LP contributed that capital stock to the Company in exchange for class B common stock; the general partner was merged into the Company and the Company became the sole general partner of EMS LP. Concurrently, the holders of class B units of EMS LP contributed their units to the Company in exchange for shares of the Company s class A common stock, and the holders of certain class A units of EMS LP contributed their units to the Company in exchange for shares of the Company s class B common stock.

As of June 30, 2009, the Company holds 24.8% of the equity interests in EMS LP. LP exchangeable units, held by persons affiliated with the Company s principal equity holder, represent the balance of the EMS LP equity. The LP exchangeable units are exchangeable at any time, at the option of the holder, for shares of the Company s class B common stock on a one-for-one basis. The holders of the LP exchangeable units have the right to vote, through the trustee holder of the Company s class B special voting stock, at all stockholder meetings at which holders of the Company s class B common stock or class B special voting stock are entitled to vote.

In the EMS LP partnership agreement, the Company has agreed to maintain the economic equivalency of the LP exchangeable units and the class B common stock, and the holders of the LP exchangeable units have no general voting rights. The LP exchangeable units, when considered with the class B special voting stock, have the same rights, privileges and characteristics of the Company s class B common stock. The LP exchangeable units are intended to be economically equivalent to the class B common stock of the Company in that the LP exchangeable units carry the right to vote (by virtue of the class B special voting stock) with the holders of class B common stock as if one class, and entitle holders to receive distributions only if the equivalent dividends are declared on the

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Company s class B common stock. Accordingly, the Company accounts for the LP exchangeable units as if the LP exchangeable units were shares of its common stock, including reporting the LP exchangeable units in the equity section of the Company s balance sheet and including the number of outstanding LP exchangeable units in both its basic and diluted earnings per share calculations.

#### Fair Value Measurement

The Company adopted Statement of Financial Accounting Standards (SFAS) No. 157 Fair Value Measurements (SFAS 157) effective January 1, 2008, which among other things, requires additional disclosures about financial instruments that are reported at fair value. SFAS 157 establishes a hierarchal disclosure framework which ranks the level of market price observability used in measuring financial instruments at fair value. Market price observability is impacted by a number of factors, including the type of instrument and the characteristics specific to the instrument. Instruments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Financial instruments measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. As required by SFAS 157, the Company does not adjust the quoted price for these assets or liabilities.

Level 2 Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies.

Level 3 Pricing inputs are unobservable as of the reporting date and reflect the Company s own assumptions about the fair value of the asset or liability.

The following table summarizes the valuation of EMSC s financial instruments by the above SFAS 157 fair value hierarchy levels as of June 30, 2009:

Description	Total	Level 1	Level 2	Level 3
Assets:				
Securities	\$ 85,081	\$ 64,299	\$ 20,782	\$
Liabilities:				
Derivatives	\$ 3,709	\$	\$ 3,709	\$

Financial Accounting Standards Board (FASB) Staff Position No. 157-2 (FSP 157-2) delayed the application of SFAS 157 to nonfinancial assets and liabilities until January 1, 2009. Adoption of FSP 157-2 did not have an impact on the Company s financial statements during the three or six months ended June 30, 2009.

#### **Recent Accounting Pronouncements**

In June 2009, the FASB issued SFAS No. 167 *Amendments to FASB Interpretation No. 46(R)* (SFAS 167), which modifies the analysis required to identify controlling financial interest in variable interest entities. SFAS 167 is effective for the Company beginning on January 1, 2010. Management does not expect the adoption of SFAS 167 to have a material effect on the Company s consolidated financial statements and related disclosures.

In June 2009, the FASB issued SFAS No. 166 Accounting for Transfers of Financial Assets an amendment of FASB Statement 140 (SFAS 166), which clarifies circumstances under which a transferor has surrendered control and, thus, should remove the asset together with any related liabilities from its balance sheet. SFAS 166 is effective for the Company beginning on January 1, 2010. Management does not expect the adoption of SFAS 166 to have a material effect on the Company s consolidated financial statements and related disclosures.

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In May 2009, the FASB issued SFAS No. 165 *Subsequent Events* (SFAS 165), which defines further disclosure requirements for events which occur after the balance sheet date but before financial statements are issued. SFAS 165 is effective for the Company beginning on April 1, 2009. In accordance with SFAS 165, the Company s management has evaluated events subsequent to June 30, 2009 through August 4, 2009 which is the issuance date of this report. There has been no material event noted in this period which would either impact the results reflected in this report or the Company s results going forward.

#### 3. Acquisitions

The Company adopted SFAS No. 141 (revised 2007) Business Combinations (SFAS 141(R)) effective January 1, 2009. The impact to the Company's consolidated financials statements and related disclosures will depend on the nature and terms of the business combinations entered into subsequent to adoption of SFAS 141(R). The Company expensed \$257 upon adoption of SFAS 141(R) and expensed a total of \$191 and \$911 during the three and six months ended June 30, 2009, respectively. These costs are included in operating expenses on the accompanying statement of operations and previously would have been recorded as a component of goodwill.

In January 2009, the Company entered into an agreement for the acquisition of the air ambulance business of Skyservice Business Aviation Inc. (Skyservice Air Ambulance), a fixed-wing air ambulance operator based in Montreal, Canada, with operations in Quebec, Ontario and British Columbia. Founded in 1989, Skyservice Air Ambulance provides worldwide air ambulance service. Completion of the transaction is subject to currently pending Canadian regulatory approval.

#### 4. Accrued Liabilities

Accrued liabilities were as follows at June 30, 2009 and December 31, 2008:

	June 30, 2009	December 31, 2008
Accrued wages and benefits	\$ 97,153	\$ 95,029
Accrued paid time-off	26,794	25,505
Current portion of self-insurance reserves	65,407	61,099
Accrued restructuring	190	200
Current portion of compliance and legal	4,267	2,616
Accrued billing and collection fees	4,062	4,127
Accrued profit sharing	19,230	22,954
Accrued interest	9,755	9,964
Other	37,608	36,424
Total accrued liabilities	\$ 264,466	\$ 257,918

#### 5. Long-Term Debt

Long-term debt consisted of the following at June 30, 2009 and December 31, 2008:

	June 30,	December 31,
	2009	2008
Senior subordinated notes due 2015	\$ 250,000 \$	250,000
Senior secured term loan due 2012 (2.34% at June 30, 2009)	200,813	201,862
Notes due at various dates from 2009 to 2022 with interest rates from 6% to 10%	1,221	1,632
Capital lease obligations due at various dates from 2010 to 2018 (see note 7)	3,859	5,011
	455,893	458,505
Less current portion	(4,025)	(4,905)
Total long-term debt	\$ 451,868 \$	453,600

## 6. Derivative Instruments and Hedging Activities

The Company manages its exposure to changes in market interest rates. The Company s use of derivative instruments is limited to highly effective fixed interest rate swap agreements used to manage well-defined interest rate risk exposures. The Company monitors

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its positions and the credit ratings of its counterparties and does not anticipate non-performance by the counterparties. The Company does not enter into interest rate swap agreements for trading purposes.

In March 2009, the Company amended the interest rate swap agreement originally entered into in December 2007. The amendment changed the hedged interest rate from the 3-month LIBOR to the 1-month LIBOR. The swap agreement is with major financial institutions with a notional principal balance of \$200 million. The amended swap agreement effectively converts \$200 million of variable rate debt to fixed rate debt with an effective rate of 6.1%. The Company continues to make interest payments based on the variable rate associated with the debt (based on LIBOR which had a rate of less than 1% at June 30, 2009) and periodically settles with its counterparties for the difference between the rate paid and the fixed rate. The swap agreement will expire in December 2009. The Company recorded, as a component of other comprehensive income, a decrease to the liability associated with the fair value of the fixed interest rate swap agreement in the amount of \$1.5 million and \$2.1 million for the three and six months ended June 30, 2009, respectively, and a decrease of \$3.8 million and an increase of \$0.1 million during the same periods in 2008, in each case before applicable tax impacts. The net additional interest payments made or received under this swap agreement are recognized in interest expense. Over the remaining term of the agreement, the Company expects to reclassify \$3.7 million of deferred loss before applicable tax impacts from accumulated other comprehensive loss to interest expense as related interest payments that are being hedged are recognized.

#### 7. Commitments and Contingencies

#### Lease Commitments

The Company leases various facilities and equipment under operating lease agreements.

The Company also leases certain vehicles and leasehold improvements under capital leases. Assets under capital leases are capitalized using inherent interest rates at the inception of each lease. Capital leases are collateralized by the underlying assets.

#### Forward Purchase Commitment

Beginning in March 2009, AMR entered into a series of forward purchase contracts which fix the price for a portion of its total monthly diesel fuel usage from April 1, 2009 through June 30, 2010. For the six months ending December 31, 2009, the Company is under contract to purchase 200,000 gallons of diesel fuel per month at prices ranging from \$2.63 to \$2.79 per gallon. For the twelve months ending June 30, 2010, the Company is under contract to purchase 50,000 gallons of diesel fuel per month at prices ranging from \$2.85 to \$2.99 per gallon. These forward purchase contracts represent approximately 40% of the Company s total monthly diesel fuel usage. Based on the terms of the contracts, the Company has concluded they do not qualify as derivatives. The impact related to these contracts during the three months ended June 30, 2009 was additional operating expense of \$0.1 million.

#### Services

The Company is subject to the Medicare and Medicaid fraud and abuse laws which prohibit, among other things, any false claims, or any bribe, kickback or rebate in return for the referral of Medicare and Medicaid patients. Violation of these prohibitions may result in civil and criminal penalties and exclusion from participation in the Medicare and Medicaid programs. Management has implemented policies and procedures that management believes will assure that the Company is in substantial compliance with these laws and regulations but there can be no assurance the Company will not be found to have violated certain of these laws and regulations. From time to time, the Company receives requests for information from government agencies pursuant to their regulatory or investigational authority. Such requests can include subpoenas or demand letters for documents to assist the government in audits or investigations. The Company is cooperating with the government agencies conducting these investigations and is providing requested information to the government agencies. Other than the proceedings described below, management believes that the outcome of any of these investigations would not have a material adverse effect on the Company.

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#### Other Legal Matters

On December 13, 2005, a lawsuit purporting to be a class action was commenced against AMR in Spokane, Washington in Washington State Court, Spokane County. The complaint alleges that AMR billed patients and third party payors for transports it conducted between 1998 and 2005 at higher rates than contractually permitted. The court has certified a class in this case, but the size and membership of the class has not been determined. At this time, AMR does not believe that any incorrect billings are material in amount.

In December 2006, AMR received a subpoena from the Department of Justice. The subpoena requested copies of documents for the period from January 2000 through the present. The subpoena required AMR to produce a broad range of documents relating to the operations of certain AMR affiliates in New York. The Company continues to cooperate with governmental requests for documents and information.

Three different lawsuits purporting to be class actions have been filed against AMR and certain subsidiaries in California alleging violations of California wage and hour laws. On April 16, 2008, Lori Bartoni commenced a suit in the Superior Court for the State of California, County of Alameda, which has since been removed to the United States District Court, Northern District of California; on July 8, 2008, Vaughn Banta filed suit in the Superior Court of the State of California, County of Los Angeles; on January 22, 2009, Laura Karapetian filed suit in the Superior Court of the State of California, County of Los Angeles. At the present time, courts have not certified classes in any of these cases. Plaintiffs allege principally that the AMR entities failed to pay daily overtime charges pursuant to California law, and failed to provide required meal breaks or pay premium compensation for missed meal breaks. Plaintiffs are seeking to certify the classes and are seeking lost wages, punitive damages, attorneys fees and other sanctions permitted under California law for violations of wage hour laws. The Company is unable at this time to estimate the amount of potential damages, if any.

The Company is involved in other litigation arising in the ordinary course of business. Management believes the outcome of these legal proceedings will not have a material adverse impact on its financial condition, results of operations or liquidity.

#### 8. Equity Based Compensation

The Company adopted the provisions of Statement of Financial Accounting Standards (SFAS) No. 123 (revised 2004) *Share-Based Payment* (SFAS 123R) on January 1, 2006 using the prospective transition method. The stock options are valued using the Black-Scholes valuation model on the date of grant.

#### **Equity Option Plan**

Under the Company s Equity Option Plan, key employees were granted options that permit the individuals to purchase class A common shares and vest ratably generally over a period of four years. In addition, certain performance measures must be met for 50% of the options to become exercisable; these performance measures were satisfied during the first quarter of 2009 with respect to the options granted in the first quarter of 2005. Options with similar provisions were granted to non-employee directors. As the vesting period for these shares was complete during the first quarter of 2009, the Company did not record a compensation charge for the three months ended June 30, 2009. A compensation charge of

\$431 was recorded for the three months ended June 30, 2008. The compensation charge recorded for the six months ended June 30, 2009 and 2008 was \$97 and \$862, respectively.

#### **Long-Term Incentive Plan**

The Company s original 2007 Long-Term Incentive Plan was approved by stockholders in May 2007 and an Amended and Restated 2007 Long-Term Incentive Plan (the Plan) was approved by stockholders in May 2008. The Plan provides for the grant of long-term incentives, including various equity-based incentives, to those persons with responsibility for the success and growth of the Company and its subsidiaries.

There were no options or restricted stock granted during the three months ended June 30, 2009. The Company recorded a compensation charge of \$979 and \$31 during the three months ended June 30, 2009 and 2008, respectively, and \$1,407 and \$62 during the six months ended June 30, 2009 and 2008, respectively, in connection with the Plan.

#### Non-Employee Director Compensation Plan

The Non-Employee Director Compensation Plan, approved in May 2007, is available to non-employee directors of the Company, other than the Chair of the Compliance Committee. Under this plan, eligible directors are granted Restricted Stock Units (RSUs) following each annual stockholder meeting with each RSU representing one share of the Company's class A common stock. Eligible directors receive a grant of RSUs having a fair market value of \$100 on the date of grant based on the closing price of the Company's class A common stock on the business day immediately preceding the grant date. The Non-Employee Director Compensation Plan allows directors to defer income from the grant of RSUs, which vest immediately prior to the election of directors at the next annual stockholder meeting. In connection with this plan, the Company granted 3,018 RSUs per director in 2009. The Company granted 4,145 RSUs per director following the 2008 annual stockholder meeting and granted an additional 2,374 RSUs to a director upon his election to the board of directors in October 2008. The Company expensed \$125 and \$100 for each of the three month periods ended June 30, 2009 and 2008, respectively, and \$250 and \$200 for the six month periods ended June 30, 2009 and 2008, respectively.

#### Stock Purchase Plan/Employee Stock Purchase Plan

During the second quarter of 2009, the Company commenced an offering of its class A common stock to eligible employees and independent contractors associated with the Company and its subsidiaries pursuant to a Stock Purchase Plan and the Company s Employee Stock Purchase Plan (together, the SPPs). The purchases of stock under the SPPs will occur in October 2009 at a 5% discount to the closing price of the Company s class A common stock on October 15, 2009. No compensation charge has been recorded for the SPPs in the six month period ended June 30, 2009.

#### 9. Segment Information

The Company is organized around two separately managed business units: healthcare transportation services and hospital-based physician services, which have been identified as operating segments. The healthcare transportation services reportable segment focuses on providing a full range of medical transportation services from basic patient transit to the most advanced emergency care and pre-hospital assistance. The hospital-based physician services reportable segment provides outsourced business services to hospitals primarily for emergency departments and urgent care centers, as well as for hospitalist/inpatient, radiology and anesthesiology services. The Chief Executive Officer has been identified as the chief operating decision maker ( CODM ) for purposes of SFAS No. 131 Disclosures about Segments of an Enterprise and Related Information ( SFAS 131 ), as he assesses the performance of the business units and decides how to allocate resources to the business units.

Net income before equity in earnings of unconsolidated subsidiary, income tax expense, interest and other income, realized gain on investments, interest expense and depreciation and amortization ( Adjusted EBITDA ) is the measure of profit and loss that the CODM uses to assess performance, measure liquidity and make decisions. The accounting policies for reported segments are the same as for the Company as a whole.

	Quarter ended June 30,				Six months ended June 30,			
	2009		2008		2009		2008	
Healthcare Transportation Services								
Revenue	\$ 335,504	\$	323,672	\$	671,950	\$	649,988	
Segment Adjusted EBITDA	32,425		25,976		66,313		54,374	
<b>Emergency Management Services</b>								
Revenue	301,787		247,407		578,363		486,877	
Segment Adjusted EBITDA	40,549		29,545		72,203		55,559	
Total								
Total revenue	637,291		571,079		1,250,313		1,136,865	
Total Adjusted EBITDA	72,974		55,521		138,516		109,933	
Reconciliation of Adjusted EBITDA to Net								
Income								
Adjusted EBITDA	\$ 72,974	\$	55,521	\$	138,516	\$	109,933	
Depreciation and amortization expense	(16,157)		(17,446)		(32,925)		(35,163)	
Interest expense	(10,279)		(10,354)		(20,469)		(20,270)	
Realized gain on investments	847		1,571		1,486		2,243	
Interest and other income	423		287		940		589	
Income tax expense	(18,885)		(11,348)		(34,611)		(22,032)	
Equity in earnings of unconsolidated subsidiary	96		104		153		54	
Net income	\$ 29,019	\$	18,335	\$	53,090	\$	35,354	

A reconciliation of Adjusted EBITDA to cash flows provided by operating activities is as follows:

	For the quarter	ended .	,	For the six month	s ended	- /
	2009		2008	2009		2008
Adjusted EBITDA	\$ 72,974	\$	55,521 \$	138,516	\$	109,933
Interest paid	(9,774)		(9,827)	(19,651)		(19,164)
Change in accounts receivable	3,499		12,556	874		(13,752)
Change in other operating assets/liabilities	31,439		659	18,956		(22,081)
Equity based compensation	1,104		562	1,754		1,124
Other	(245)		(1,314)	490		(681)
Cash flows provided by operating activities	\$ 98,997	\$	58,157 \$	140,939	\$	55,379

#### 10. Guarantors of Debt

EMS LP financed the acquisition of AMR and EmCare in part by issuing \$250.0 million principal amount of senior subordinated notes and borrowing \$370.2 million under its senior secured credit facility. Its wholly-owned subsidiaries, AMR HoldCo, Inc. (f/k/a EMSC Management, Inc.) and EmCare HoldCo, Inc., are the issuers of the senior subordinated notes and the borrowers under the senior secured credit facility. As part of the transaction, AMR and its subsidiaries became wholly-owned subsidiaries of AMR HoldCo, Inc. and EmCare and its subsidiaries became wholly-owned subsidiaries of EmCare HoldCo, Inc. The senior subordinated notes and the senior secured credit facility include a full, unconditional and joint and several guarantee by EMSC, EMS LP and EMSC s domestic subsidiaries. The senior subordinated notes and senior secured credit facility do not include a guarantee by the Company s captive insurance subsidiary. All of the operating income and cash flow of EMSC, EMS LP, AMR HoldCo, Inc. and EmCare HoldCo, Inc. is generated by AMR, EmCare and their subsidiaries. As a result, funds necessary to meet the debt service obligations under the senior secured notes and senior secured credit facility described above are provided by the distributions or advances from the subsidiary companies, AMR and EmCare. Investments in subsidiary operating companies are accounted for on the equity method. Accordingly, entries necessary to consolidate EMSC, EMS LP, AMR HoldCo, Inc., EmCare HoldCo, Inc. and all of their subsidiaries are reflected in the Eliminations/Adjustments column. Separate complete financial statements of the issuers,

EMS LP and subsidiary guarantors would not provide additional material information that would be useful in assessing the financial composition of the issuers, EMS LP or the subsidiary guarantors. The condensed consolidating financial statements for EMSC, EMS LP, the issuers, the guarantors and the non-guarantor are as follows:

#### **Consolidating Statement of Operations**

#### For the quarter ended June 30, 2009

	,	EMCC	EMG	N. P.	Issuer AMR	En	suer Care	bsidiary	Subsidiary		Eliminations/	m.4.1
N-4		EMSC	EMS		HoldCo, Inc.		Co, Inc.	arantors	Non-Guaranton		Adjustments	Total
Net revenue	\$		\$		\$	\$		\$ 637,291	\$ 7,14	/ \$	(7,147) \$	637,291
Compensation and benefits								438,628				438,628
Operating expenses								82,173	0.67	^	(7.147)	82,173
Insurance expense								26,825	8,67	9	(7,147)	28,357
Selling, general and												
administrative expenses								16,279				16,279
Depreciation and												
amortization expense								16,157				16,157
Income (loss) from												
operations								57,229	(1,53)	2)		55,697
Interest income from												
restricted assets								435	68.	5		1,120
Interest expense								(10,279)				(10,279)
Realized gain on												
investments									84	7		847
Interest and other income								423				423
Income before income taxes								47,808				47,808
Income tax expense								(18,885)				(18,885)
Income before equity in												
earnings of unconsolidated												
subsidiaries								28,923				28,923
Equity in earnings of												
unconsolidated subsidiaries		29,019	2	29,019	8,59	1	20,428	96			(87,057)	96
Net income	\$	29,019	\$ 2	29,019	\$ 8,59	1 \$	20,428	\$ 29,019	\$	\$	(87,057) \$	29,019

## **Consolidating Statement of Operations**

## For the quarter ended June 30, 2008

	EMSC	EMS LP	Issuer AMR HoldCo, Inc.	Issuer EmCare HoldCo, Inc.	Subsidiar Guaranto	•	Subsidiary Non-Guarantor	Eliminations/ Adjustments	Total
Net revenue	\$	\$	\$	\$	\$ 571,	,079	\$ 7,952	\$ (7,952)\$	571,079
Compensation and benefits					400,	,501			400,501
Operating expenses					83,	,704			83,704
Insurance expense					14,	,944	10,576	(7,952)	17,568
Selling, general and									
administrative expenses					15,	,520			15,520
Depreciation and									
amortization expense					17,	,446			17,446

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Restructuring charge								
Income (loss) from								
operations					38,964	(2,624)		36,340
Interest income from								
restricted assets					682	1,053		1,735
Interest expense					(10,354)			(10,354)
Realized gain on								
investments						1,571		1,571
Interest and other income					287			287
Income before income taxes					29,579			29,579
Income tax expense					(11,348)			(11,348)
Income before equity in								
earnings of unconsolidated								
subsidiaries					18,231			18,231
Equity in earnings of								
unconsolidated subsidiaries	18,335	18,335	3,637	14,698	104		(55,005)	104
Net income	\$ 18,335 \$	18,335 \$	3,637 \$	14,698 \$	18,335 \$	\$	(55,005) \$	18,335

## **Consolidating Statement of Operations**

## For the six months ended June 30, 2009

	IC N	MSC	EMS LP	AN	uer MR Co, Inc.	Issuer EmCar HoldCo, I	e		ıbsidiary ıarantors		ıbsidiary -Guarantor		ninations/ justments	Total
Net revenue	\$	visc	\$	\$	o, mc.	\$		Ծւ \$	1,250,313		14,030		(14,030) \$	1,250,313
Compensation and benefits	Ψ		Ψ	Ψ		Ψ		Ψ	865,162	Ψ	14,030	Ψ	(14,030) φ	865,162
Operating expenses									166,845					166,845
Insurance expense									47,979		16,912		(14,030)	50,861
Selling, general and									,		,		(= 1,0= 0)	2 0,0 0 2
administrative expenses									31,315					31,315
Depreciation and									,					,
amortization expense									32,925					32,925
Income (loss) from														
operations									106,087		(2,882)			103,205
Interest income from														
restricted assets									990		1,396			2,386
Interest expense									(20,469)					(20,469)
Realized gain on														
investments											1,486			1,486
Interest and other income									940					940
Income before income									07.540					07.540
taxes									87,548					87,548
Income tax expense									(34,611)					(34,611)
Income before equity in														
earnings of unconsolidated subsidiaries									52.027					52.027
Equity in earnings of									52,937					52,937
unconsolidated subsidiaries		53,090	53.09	0	17,935	35	,155		153				(159,270)	153
Net income	\$	53,090	,		17,935		,155	\$	53,090	\$		\$	(159,270) \$	53,090
Tet meome	Ψ	33,070	Ψ 33,07	Ο Ψ	11,733	Ψ 33	,133	Ψ	55,070	Ψ		Ψ	(137,270) \$	55,070

## **Consolidating Statement of Operations**

## For the six months ended June 30, 2008

			Issuer AMR	Issuer EmCare	C.	ubsidiary	Subsidiary	Eliminations/	
	EMSC	EMS LP	HoldCo, Inc.	HoldCo, Inc.		ubsicial y uarantors	Non-Guarantor	Adjustments	Total
Net revenue	\$	\$	\$	\$	\$	1,136,865	\$ 18,709	\$ (18,709)\$	1,136,865
Compensation and benefits						794,852			794,852
Operating expenses						166,927			166,927
Insurance expense						34,162	23,078	(18,709)	38,531
Selling, general and									
administrative expenses						30,112			30,112
Depreciation and									
amortization expense						35,163			35,163
Restructuring charge									
Income (loss) from									
operations						75,649	(4,369)	)	71,280
Interest income from									
restricted assets						1,364	2,126		3,490
Interest expense						(20,270)	1		(20,270)
							2,243		2,243

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Realized gain on							
investments							
Interest and other income					589		589
Income before income taxes					57,332		57,332
Income tax expense					(22,032)		(22,032)
Income before equity in							
earnings of unconsolidated							
subsidiaries					35,300		35,300
Equity in earnings of							
unconsolidated subsidiaries	35,354	35,354	8,698	26,656	54	(106,062)	54
Net income	\$ 35,354 \$	35,354 \$	8,698 \$	26,656 \$	35,354 \$	\$ (106,062) \$	35,354

## **Consolidating Balance Sheet**

## As of June 30, 2009

	E	CMSC	EMS LP	н	Issuer AMR oldCo, Inc.	E	Issuer mCare dCo, Inc.		ubsidiary uarantors		sidiary Suarantor		ninations/ justments	Total
Assets												Ĭ		
Current assets:														
Cash and cash equivalents	\$	9	\$	\$		\$		\$	266,772	\$	367	\$	\$	267,139
Insurance collateral									16,380		56,594		(23,800)	49,174
Trade and other accounts														
receivable, net									471,072		555			471,627
Parts and supplies														
inventory									21,267					21,267
Other current assets									32,588		1,799			34,387
Current deferred tax assets									86,551		3,834			90,385
Current assets									894,630		63,149		(23,800)	933,979
Non-current assets:														
Property, plant, and														
equipment, net									121,198					121,198
Intercompany receivable		25,555	113,40	0	268,222		185,168						(592,345)	
Intangible assets, net									77,587					77,587
Non-current deferred tax														
assets									9,642		(4,315)			5,327
Insurance collateral									42,422		79,944		2,555	124,921
Goodwill									334,993		458			335,451
Other long-term assets					4,989		2,203		15,100					22,292
Investment and advances														
in subsidiaries		579,795	466,39	5	260,293		206,088		39,748				(1,552,319)	
Assets	\$	605,350	579,79	5 \$	533,504	\$	393,459	\$	1,535,320	\$	139,236	\$	(2,165,909) \$	1,620,755
Liabilities and Equity														
Current liabilities:														
1 /	\$	9	\$	\$		\$		\$	64,722	\$	55	\$	\$	64,777
Accrued liabilities					5,104		4,651		219,314		36,023		(626)	264,466
Current portion of														
long-term debt					1,447		650		1,928					4,025
Current liabilities					6,551		5,301		285,964		36,078		(626)	333,268
Long-term debt					265,614		183,102		3,152					451,868
Other long-term liabilities									192,973		57,915		(20,619)	230,269
Intercompany									586,850		5,495		(592,345)	
Liabilities					272,165		188,403		1,068,939		99,488		(613,590)	1,015,405
Equity:														
Class A common stock		105									30		(30)	105
Class B common stock		1											(=== 10=)	1
Partnership equity		212,361	325,76	1	189,394		22,967		212,361		4.24.6		(750,483)	212,361
Additional paid-in capital		138,849		_							4,316		(4,316)	138,849
Retained earnings		256,893	256,89	3	73,341		183,552		256,879		33,403		(804,068)	256,893
Comprehensive income		(2.050)	(2.05	0)	(1.200		(1.463)		(2.070)		1.000		6.5 <b>5</b> 0	(2.050)
(loss)		(2,859)	(2,85		(1,396)	)	(1,463)	)	(2,859)		1,999		6,578	(2,859)
Equity	d.	605,350	579,79		261,339	ф	205,056	ф	466,381	ф	39,748		(1,552,319)	605,350
Liabilities and Equity	\$	605,350	579,79	5 \$	533,504	\$	393,459	\$	1,535,320	\$	139,236	\$	(2,165,909) \$	1,620,755

## **Consolidating Balance Sheet**

## As of December 31, 2008

	E	EMSC	EMS LP	Но	Issuer AMR oldCo, Inc.	E	Issuer mCare dCo, Inc.		ubsidiary uarantors		sidiary Suarantor		iminations/ djustments	Total
Assets														
Current assets:														
Cash and cash equivalents	\$	\$	3	\$		\$		\$	140,452	\$	5,721	\$	\$	146,173
Insurance collateral									18,618		40,751		(4,317)	55,052
Trade and other accounts														
receivable, net									471,546		955			472,501
Parts and supplies														
inventory									21,160					21,160
Other current assets									28,339		39			28,378
Current deferred tax assets									88,076		3,834			91,910
Current assets									768,191		51,300		(4,317)	815,174
Non-current assets:														
Property, plant, and														
equipment, net									124,869					124,869
Intercompany receivable		11,067	113,400		268,581		185,250						(578,298)	
Intangible assets, net									76,141					76,141
Non-current deferred tax														
assets									40,666		(4,315)			36,351
Insurance collateral									39,923		81,062		(1,341)	119,644
Goodwill									345,555		458			346,013
Other long-term assets					5,496		2,513		15,018					23,027
Investment and advances														
in subsidiaries		527,972	414,572		241,438		173,120		33,216				(1,390,318)	
	\$	539,039	527,972	\$	515,515	\$	360,883	\$	1,443,579	\$	128,505	\$	(1,974,274) \$	1,541,219
Liabilities and Equity														
Current liabilities:	_			_		_		_		_		_	_	
1 7	\$	\$	5	\$		\$		\$	57,260	\$	58	\$	\$	57,318
Accrued liabilities					5,247		4,717		216,692		31,263		(1)	257,918
Current portion of					1.500		715		2 (00					4.007
long-term debt					1,590		715		2,600		21 221		(1)	4,905
Current liabilities					6,837		5,432		276,552		31,321		(1)	320,141
Long-term debt					266,194		183,363		4,043		50.472		(5 (57)	453,600
Other long-term liabilities									175,623		58,473		(5,657)	228,439
Intercompany Liabilities					273,031		188,795		572,803 1,029,021		5,495 95,289		(578,298) (583,956)	1,002,180
					273,031		100,793		1,029,021		93,289		(383,930)	1,002,180
Equity:		96									30		(30)	96
Class A common stock Class B common stock		90									30		(30)	90
Partnership equity		212,361	325,761		189,394		22,967		212,361				(750,483)	212,361
Additional paid-in capital		124,370	323,701		109,394		22,907		212,301		4,316		(4,316)	124,370
Retained earnings		203,803	203,803		55,406		148,397		203,789		24,337		(635,732)	203,803
Comprehensive income		205,005	203,003		33,400		140,37/		203,769		24,337		(033,134)	203,003
(loss)		(1,592)	(1,592)	١	(2,316)		724		(1,592)		4,533		243	(1,592)
Equity		539.039	527,972	,	242,484		172.088		414,558		33,216		(1,390,318)	539.039
1 2	\$	539,039		\$	515,515	\$	360,883	\$	1,443,579	\$	128,505	\$	(1,974,274) \$	1,541,219
Liabilities and Equity	Ψ	JJ7,UJ7 4	, 341,914	φ	313,313	φ	500,005	φ	1,443,379	Ψ	120,505	φ	(1,7/4,4/4) Ø	1,341,419

## **Condensed Consolidating Statement of Cash Flows**

## For the quarter ended June 30, 2009

	EMSC	EMS LP	Issuer AMR HoldCo Inc.	Issuer EmCare HoldCo Inc.	Subsidiary Guarantors	Subsidiary Non-guarantors	Total
Cash Flows from Operating							
Activities							
Net cash provided by (used in)							
operating activities	\$	\$	\$	\$	\$ 101,646	\$ (2,649)	\$ 98,997
Cash Flows from Investing Activities							
Purchase of property, plant and							
equipment					(12,878)		(12,878)
Proceeds from sale of property, plant							
and equipment					39		39
Acquisition of businesses, net of cash							
received					(133)		(133)
Net change in insurance collateral					(1,627)	(13,616)	(15,243)
Net change in deposits and other assets					27		27
Net cash used in investing activities					(14,572)	(13,616)	(28,188)
Cash Flows from Financing							
Activities							
EMSC issuance of class A common							
stock	3,82	25					3,825
Repayments of capital lease obligations							
and other debt					(1,453)		(1,453)
Decrease in bank overdrafts					(190)		(190)
Net intercompany borrowings							
(payments)	(3,82	25)			3,825		
Net cash provided by financing							
activities					2,182		2,182
Change in cash and cash equivalents					89,256	(16,265)	72,991
Cash and cash equivalents, beginning							
of period					177,516	16,632	194,148
Cash and cash equivalents, end of							
period	\$	\$	\$	\$	\$ 266,772	\$ 367	\$ 267,139

## **Condensed Consolidating Statement of Cash Flows**

## For the quarter ended June 30, 2008

Cash Flows from Operating Activities	EMSC	EMS LP	Issuer AMR HoldCo Inc.	Issuer EmCare HoldCo Inc.	sidiary rantors	N	Subsidiary Non-guarantors	Total
Net cash provided by operating								
activities	\$	\$	\$	\$	\$ 55,547	\$	2,610	\$ 58,157
Cash Flows from Investing Activities								
Purchase of property, plant and								
equipment					(7,653)			(7,653)
Proceeds from sale of property, plant								
and equipment					157			157
					(6,679)			(6,679)

Acquisition of businesses, net of cash received					
Net change in insurance collateral			5,130	7,601	12,731
Net change in deposits and other assets			1,975		1,975
Net cash provided by (used in)					
investing activities			(7,070)	7,601	531
Cash Flows from Financing Activities					
EMSC issuance of class A common					
stock	33				33
Repayments of capital lease obligations					
and other debt			(1,570)		(1,570)
Decrease in bank overdrafts			(287)		(287)
Net intercompany borrowings					
(payments)	(33)		33		
Net cash used in financing activities			(1,824)		(1,824)
Change in cash and cash equivalents			46,653	10,211	56,864
Cash and cash equivalents, beginning					
of period			15,328	827	16,155
Cash and cash equivalents, end of					
period	\$ \$	\$ \$	\$ 61,981 \$	11,038	\$ 73,019
		19			

## **Condensed Consolidating Statement of Cash Flows**

## For the six months ended June 30, 2009

	EMSC	EMS LP	Issuer AMR HoldCo Inc.	Issuer EmCare HoldCo Inc.	Subsidiary Guarantors		Subsidiary Non-guarantors		Total	
Cash Flows from Operating										
Activities										
Net cash provided by (used in)										
operating activities	\$	\$	\$	\$	\$	144,622	\$	(3,683)	\$	140,939
Cash Flows from Investing Activities										
Purchase of property, plant and										
equipment						(20,085)				(20,085)
Proceeds from sale of property, plant										
and equipment						60				60
Net change in insurance collateral						(262)		(1,671)		(1,933)
Net change in deposits and other assets						(776)				(776)
Net cash used in investing activities						(21,063)		(1,671)		(22,734)
Cash Flows from Financing										
Activities										
EMSC issuance of class A common										
stock	4,723	3								4,723
Repayments of capital lease obligations										
and other debt						(2,612)				(2,612)
Increase in bank overdrafts						650				650
Net intercompany borrowings										
(payments)	(4,723	3)				4,723				
Net cash provided by financing										
activities						2,761				2,761
Change in cash and cash equivalents						126,320		(5,354)		120,966
Cash and cash equivalents, beginning										
of period						140,452		5,721		146,173
Cash and cash equivalents, end of										
period	\$	\$	\$	\$	\$	266,772	\$	367	\$	267,139

## **Condensed Consolidating Statement of Cash Flows**

## For the six months ended June 30, 2008

	EMSC	EMS LP	Issuer AMR HoldCo Inc.	Issuer EmCare HoldCo Inc.	Subsi Guara	•	Subsidiary Non-guarantors		Total	
Cash Flows from Operating										
Activities										
Net cash provided by operating										
activities	\$	\$	\$	\$	\$	54,494	\$	885	\$	55,379
Cash Flows from Investing Activities										
Purchase of property, plant and										
equipment					(	(10,180)				(10,180)
Proceeds from sale of property, plant										
and equipment						220				220
Acquisition of businesses, net of cash										
received					(	(19,957)				(19,957)
Net change in insurance collateral						8,630	(	5,226		14,856

Net change in deposits and other assets			2,628		2,628
Net cash provided by (used in)					
investing activities			(18,659)	6,226	(12,433)
Cash Flows from Financing					
Activities					
EMSC issuance of class A common					
stock	45				45
Repayments of capital lease obligations					
and other debt			(16,721)		(16,721)
Increase in bank overdrafts			3,835		3,835
Borrowings under revolving credit					
facility			14,000		14,000
Net intercompany borrowings					
(payments)	(45)		45		
Net cash provided by financing					
activities			1,159		1,159
Change in cash and cash equivalents			36,994	7,111	44,105
Cash and cash equivalents, beginning					
of period			24,987	3,927	28,914
Cash and cash equivalents, end of					
period	\$ \$	\$ \$	\$ 61,981	\$ 11,038	\$ 73,019

#### ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Forward-Looking Statements and Factors That May Affect Results

Certain statements and information herein may be deemed to be forward-looking statements within the meaning of the Federal Private Securities Litigation Reform Act of 1995. Forward-looking statements may include, but are not limited to, statements relating to our objectives, plans and strategies, and all statements (other than statements of historical facts) that address activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future. Any forward-looking statements herein are made as of the date this Quarterly Report on Form 10-Q is filed with the Securities and Exchange Commission, and EMSC undertakes no duty to update or revise any such statements. Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. Important factors that could cause actual results, developments and business decisions to differ materially from forward-looking statements are described in EMSC s filings with the SEC from time to time, including in the section entitled Risk Factors in the Company s most recent Annual Report on Form 10-K and in subsequent Quarterly Reports on Form 10-Q. Among the factors that could cause future results to differ materially from those provided in this Quarterly Report on Form 10-Q are: the impact on our revenue of changes in transport volume, mix of insured and uninsured patients, and third party reimbursement rates and methods; the adequacy of our insurance coverage and insurance reserves; potential penalties or changes to our operations if we fail to comply with extensive and complex government regulation of our industry, both as it exists now and as it may change in the future; our ability to recruit and retain qualified physicians and other healthcare professionals, and enforce our non-compete agreements with our physicians; the loss of one or more members of our senior management team; the outcome of government investigations of certain of our business practices; our ability to generate cash flow to service our debt obligations and fund the cost of capital expenditures to maintain and upgrade our vehicle fleet and medical equipment; and the loss of existing contracts and the accuracy of our assessment of costs under new contracts.

All references to we, our, us or EMSC refer to Emergency Medical Services Corporation and its subsidiaries, including Emergency Medical Services L.P., or EMS LP. The Company s business is conducted primarily through two operating subsidiaries, American Medical Response, Inc., or AMR, and EmCare Holdings Inc., or EmCare.

This Report should be read in conjunction with the Company s consolidated financial statements and notes thereto included in our Annual Report on Form 10-K filed with the SEC on February 23, 2009.

#### Company Overview

We are a leading provider of emergency medical services in the United States. We operate our business and market our services under the AMR and EmCare brands. We believe that AMR, over its more than 50 years of operating history, has become the leading provider of ambulance transport services in the United States. We believe that EmCare, over its more than 35 years of operating history, has become the leading provider of outsourced emergency department staffing and management services in the United States and also provides hospital-based services for hospitalist/inpatient, radiology, and anesthesiology departments.

Key Factors and Measures We Use to Evaluate Our Business

The key factors and measures we use to evaluate our business focus on the number of patients we treat and transport and the costs we incur to provide the necessary care and transportation for each of our patients.

We evaluate our revenue net of provisions for contractual payor discounts and provisions for uncompensated care. Medicaid, Medicare and certain other payors receive discounts from our standard charges, which we refer to as contractual discounts. In addition, individuals we treat and transport may be personally responsible for a deductible or co-pay under their third party payor coverage, and most of our contracts require us to treat and transport patients who have no insurance or other third party payor coverage. Due to the uncertainty regarding collectability of charges associated with services we provide to these patients, which we refer to as uncompensated care, our net revenue recognition is based on expected cash collections. Our net revenue is gross billings after provisions for contractual discounts and estimated uncompensated care. Provisions for contractual discounts and uncompensated care

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have increased historically primarily as a result of increases in gross billing rates.

The table below summarizes our approximate payor mix as a percentage of both net revenue and total transports and patient encounters for the three and six months ended June 30, 2009 and 2008. In determining the net revenue payor mix, we use cash collections in the period as an approximation of net revenue recorded.

		Percentage of N	let Revenue		Percentage of Total Volume			
	Quarter e	nded	Six months	ended	Quarter	ended	Six months ended	
	June 3	0,	June 30,		June 30,		June 30,	
	2009	2008	2009	2008	2009	2008	2009	2008
Medicare	23.4%	24.5%	23.6%	24.7%	24.3%	25.7%	25.1%	26.2%
Medicaid	4.6%	4.6%	4.5%	4.6%	11.2%	10.9%	11.0%	10.7%
Commercial								
insurance and								
managed care	51.5%	49.7%	50.7%	49.6%	42.9%	42.1%	42.5%	42.0%
Self-pay	3.9%	4.4%	4.0%	4.5%	21.6%	21.3%	21.4%	21.1%
Subsidies & fees	16.6%	16.8%	17.2%	16.6%				
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

In addition to continually monitoring our payor mix, we also analyze certain measures in each of our business segments.

#### **AMR**

Approximately 88% of AMR s net revenue for the six months ended June 30, 2009 was transport revenue derived from the treatment and transportation of patients, including fixed wing medical transportation services, based on billings to third party payors, healthcare facilities and patients. The balance of AMR s net revenue is derived from direct billings to communities and government agencies for the provision of training, dispatch center and other services. AMR s measures for net revenue include transports (segregated into ambulance and wheelchair transports, and weighted in certain of our analyses) and net revenue per transport.

The change from period to period in the number of transports is influenced by changes in transports in existing markets from both new and existing facilities we serve for non-emergency transports, the effects of general community conditions for emergency transports and the impact of newly acquired businesses.

The costs we incur in our AMR business segment consist primarily of compensation and benefits for medical crews and support personnel, direct and indirect operating costs to provide transportation services, and costs related to accident and insurance claims. AMR s key cost measures include unit hours and cost per unit hour (to measure compensation-related costs and the efficiency of our ambulance deployment), operating costs per transport, and accident and insurance claims.

We have focused our risk mitigation efforts on employee training for proper patient handling techniques, development of clinical and medical equipment protocols, driving safety, implementation of technology to reduce auto incidents and other risk mitigation processes which we believe have resulted in a reduction in the frequency, severity and development of claims.

#### **EmCare**

Of EmCare s net revenue for the six months ended June 30, 2009, approximately 86% was derived from our hospital contracts for emergency department staffing and approximately 14% was derived from hospitalist, anesthesiology, radiology and other hospital management services. Approximately 80% of EmCare s net revenue was generated from billings to third party payors and patients for patient encounters and approximately 20% was generated from billings to hospitals and affiliated physician groups for professional services. EmCare s key net revenue measures are patient encounters (segregated into emergency department visits, radiology reads, and anesthesiology and hospitalist encounters, and weighted in certain of our analyses), net revenue per patient encounter, and

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number of contracts. Due to our expansion in the radiology and anesthesiology markets which typically generate lower net revenue per encounter than emergency room visits, patient encounters are now being weighted to make net revenue per encounter comparable across all of EmCare s markets.

The change from period to period in the number of patient encounters under our same store contracts is influenced by general community conditions as well as hospital-specific elements, many of which are beyond our direct control.

The costs incurred in our EmCare business segment consist primarily of compensation and benefits for physicians and other professional providers, professional liability costs, and contract and other support costs. EmCare s key cost measures include provider compensation per patient encounter and professional liability costs.

We have developed extensive professional liability risk mitigation processes, including risk assessments on medical professionals and hospitals, extensive incident reporting and tracking processes, clinical fail-safe programs, training and education and other risk mitigation programs which we believe have resulted in a continued reduction in the frequency, severity and development of claims.

#### Recent Developments

The Company adopted SFAS No. 141 (revised 2007) *Business Combinations* (SFAS 141(R)) effective January 1, 2009. The new standard replaces FASB Statement No. 141 and establishes requirements for how an acquirer in a business combination recognizes and measures the assets acquired, liabilities assumed and any noncontrolling interests. The impact to the Company s consolidated financial statements and related disclosures will depend on the nature and terms of the business combinations entered into subsequent to adoption of SFAS 141(R).

Factors Affecting Operating Results

#### **Changes in Net New Contracts**

Our operating results are affected directly by the number of net new contracts and related volumes we have in a period, reflecting the effects of both new contracts and contract expirations. We regularly bid for new contracts, frequently in a formal competitive bidding process that often requires written responses to a Request for Proposal, or RFP, and, in any fiscal period, certain of our contracts will expire. We may elect not to seek extension or renewal of a contract, or may reduce certain services, if we determine that we cannot continue to provide such services on favorable terms. With respect to expiring contracts we would like to renew, we may be required to seek renewal through an RFP, and we may not be successful in retaining any such contracts, or retaining them on terms that are as favorable as present terms.

#### Inflation

Certain of our expenses, such as wages and benefits, insurance, fuel and equipment repair and maintenance costs, are subject to normal inflationary pressures. Fuel expense represented 9.0% and 16.1% of AMR soperating expenses for the three months ended June 30, 2009 and 2008, respectively, and 8.5% and 14.6% for the six months ended June 30, 2009 and 2008, respectively. Although we have generally been able to offset inflationary and other cost increases through increased operating efficiencies and successful negotiation of fees and subsidies, we can provide no assurance that we will be able to offset any future fuel and inflationary cost increases through similar efficiencies and fee changes.

Critical Accounting Policies

# **Revenue Recognition**

Management regularly analyzes the ultimate collectability of accounts receivable after certain stages of the collection cycle using a look-back analysis to determine the amount of receivables subsequently collected. Adjustments related to this analysis were less than 1% of net revenue for the three and six month periods ended June 30, 2009 and 2008.

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## **Results of Operations**

#### Quarter and Six Months Ended June 30, 2009 Compared to the Quarter and Six Months Ended June 30, 2008

The following tables present a comparison of financial data from our unaudited consolidated statements of operations for the three and six months ended June 30, 2009 and 2008 for EMSC and our two operating segments.

#### **Non-GAAP Measures**

Adjusted EBITDA. Adjusted EBITDA is defined as net income before equity in earnings of unconsolidated subsidiary, income tax expense, interest and other income, realized gain on investments, interest expense and depreciation and amortization. Adjusted EBITDA is commonly used by management and investors as a performance measure and liquidity indicator. Adjusted EBITDA is not considered a measure of financial performance under U.S. generally accepted accounting principles, or GAAP, and the items excluded from Adjusted EBITDA are significant components in understanding and assessing our financial performance. Adjusted EBITDA should not be considered in isolation or as an alternative to such GAAP measures as net income, cash flows provided by or used in operating, investing or financing activities or other financial statement data presented in our financial statements as an indicator of financial performance or liquidity. Since Adjusted EBITDA is not a measure determined in accordance with GAAP and is susceptible to varying calculations, Adjusted EBITDA, as presented, may not be comparable to other similarly titled measures of other companies. The tables set forth a reconciliation of Adjusted EBITDA to net income and cash flows provided by operating activities.

## Unaudited Consolidated Results of Operations and as a Percentage of Net Revenue

## (dollars in thousands)

#### **EMSC**

	Quarter ended June 30, 2009		•	•		ix months ended June 30, 2009		Six months ended June 30, 2008	
	gune co,	% of net	guile e o,	% of net	gune 00, 2	% of net	guile co, i	% of net	
		revenue		revenue		revenue		revenue	
Net revenue	\$ 637,291	100.0% \$	571,079	100.0% \$	1,250,313	100.0% \$	1,136,865	100.0%	
Compensation and									
benefits	438,628	68.8	400,501	70.1	865,162	69.2	794,852	69.9	
Operating expenses	82,173	12.9	83,704	14.7	166,845	13.3	166,927	14.7	
Insurance expense	28,357	4.4	17,568	3.1	50,861	4.1	38,531	3.4	
Selling, general and administrative									
expenses	16,279	2.6	15,520	2.7	31,315	2.5	30,112	2.6	
Interest income from									
restricted assets	(1,120)	(0.2)	(1,735)	(0.3)	(2,386)	(0.2)	(3,490)	(0.3)	
Adjusted EBITDA	\$ 72,974	11.5% \$	55,521	9.7% \$	138,516	11.1% \$	109,933	9.7%	
	(16,157)	(2.5)	(17,446)	(3.1)	(32,925)	(2.6)	(35,163)	(3.1)	

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Depreciation and								
amortization expenses								
Interest expense	(10,279)	(1.6)	(10,354)	(1.8)	(20,469)	(1.6)	(20,270)	(1.8)
Realized gain on								
investments	847	0.1	1,571	0.3	1,486	0.1	2,243	0.2
Interest and other								
income	423	0.1	287	0.1	940	0.1	589	0.1
Income tax expense	(18,885)	(3.0)	(11,348)	(2.0)	(34,611)	(2.8)	(22,032)	(1.9)
Equity in earnings of								
unconsolidated								
subsidiary	96	0.0	104	0.0	153	0.0	54	0.0
Net income	\$ 29,019	4.6% \$	18,335	3.2% \$	53,090	4.2% \$	35,354	3.1%

# Unaudited Reconciliation of Adjusted EBITDA to Cash Flows Provided by Operating Activities

## (dollars in thousands)

	For the quarter ended June 30,				For the six months ended June 30,		
		2009		2008	2009		2008
Adjusted EBITDA	\$	72,974	\$	55,521 \$	138,516	\$	109,933
Interest paid		(9,774)		(9,827)	(19,651)		(19,164)
Change in accounts receivable		3,499		12,556	874		(13,752)
Change in other operating assets/liabilities		31,439		659	18,956		(22,081)
Equity based compensation		1,104		562	1,754		1,124
Other		(245)		(1,314)	490		(681)
Cash flows provided by operating activities	\$	98,997	\$	58,157 \$	140,939	\$	55,379

# Unaudited Segment Results of Operations and as a Percentage of Net Revenue

(dollars in thousands)

## **AMR**

	Quarter ei	nded	Quarter ei	nded	Six months	ended	Six months	ended
	June 30, 2	2009	June 30, 2	2008	June 30, 2	2009	June 30,	2008
		% of net		% of net		% of net		% of net
		revenue		revenue		revenue		revenue
Net revenue	\$ 335,504	100.0% \$	323,672	100.0% \$	671,950	100.0% \$	649,988	100.0%
Compensation and								
benefits	207,820	61.9	204,110	63.1	416,094	61.9	408,089	62.8
Operating expenses	72,084	21.5	75,691	23.4	146,619	21.8	149,782	23.0
Insurance expense	13,928	4.2	8,912	2.8	25,016	3.7	20,100	3.1
Selling, general and								
administrative expenses	9,682	2.9	9,665	3.0	18,898	2.8	19,007	2.9
Interest income from								
restricted assets	(435)	(0.1)	(682)	(0.2)	(990)	(0.1)	(1,364)	(0.2)
Adjusted EBITDA	\$ 32,425	9.7% \$	25,976	8.0% \$	66,313	9.9% \$	54,374	8.4%
Reconciliation of								
Adjusted EBITDA to								
income from operations								
Adjusted EBITDA	32,425	9.7	25,976	8.0	66,313	9.9	54,374	8.4
Depreciation and								
amortization expense	(12,242)	(3.6)	(14,118)	(4.4)	(24,948)	(3.7)	(28,504)	(4.4)
Interest income from								
restricted assets	(435)	(0.1)	(682)	(0.2)	(990)	(0.1)	(1,364)	(0.2)
Income from operations	\$ 19,748	5.9% \$	11,176	3.5% \$	40,375	6.0% \$	24,506	3.8%

#### **EmCare**

	Quarter en	ded	Quarter en	ded	Six months e	nded	Six months	ended
	June 30, 2	009	June 30, 20	June 30, 2008		009	June 30,	2008
		% of net		% of net		% of net		% of net
		revenue		revenue		revenue		revenue
Net revenue	\$ 301,787	100.0% \$	247,407	100.0% \$	578,363	100.0% \$	486,877	100.0%
Compensation and								
benefits	230,808	76.5	196,391	79.4	449,068	77.6	386,763	79.4
Operating expenses	10,089	3.3	8,013	3.2	20,226	3.5	17,145	3.5
Insurance expense	14,429	4.8	8,656	3.5	25,845	4.5	18,431	3.8
Selling, general and								
administrative expenses	6,597	2.2	5,855	2.4	12,417	2.1	11,105	2.3
Interest income from								
restricted assets	(685)	(0.2)	(1,053)	(0.4)	(1,396)	(0.2)	(2,126)	(0.4)
Adjusted EBITDA	\$ 40,549	13.4% \$	29,545	11.9% \$	72,203	12.5% \$	55,559	11.4%
Reconciliation of								
Adjusted EBITDA to								
income from operations								
Adjusted EBITDA	40,549	13.4	29,545	11.9	72,203	12.5	55,559	11.4
Depreciation and								
amortization expenses	(3,915)	(1.3)	(3,328)	(1.3)	(7,977)	(1.4)	(6,659)	(1.4)
Interest income from								
restricted assets	(685)	(0.2)	(1,053)	(0.4)	(1,396)	(0.2)	(2,126)	(0.4)
Income from operations	\$ 35,949	11.9% \$	25,164	10.2% \$	62,830	10.9% \$	46,774	9.6%

Quarter ended June 30, 2009 compared to the quarter ended June 30, 2008

## Consolidated

Our results for the three months ended June 30, 2009 reflect an increase in net revenue of \$66.2 million and an increase in net income of \$10.7 million compared to the three months ended June 30, 2008. The increase in net income is attributable primarily to growth in income from operations, offset in part by increased income tax expense. Basic and diluted earnings per share were \$0.69 and \$0.67, respectively, for the three months ended June 30, 2009. Basic and diluted earnings per share were \$0.44 and \$0.43, respectively, for the same period in 2008.

*Net revenue.* For the three months ended June 30, 2009, we generated net revenue of \$637.3 million compared to \$571.1million for the three months ended June 30, 2008, representing an increase of 11.6%. The increase is attributable primarily to increases in rates and volumes on existing contracts and increased volume from net new contracts and acquisitions.

*Adjusted EBITDA*. Adjusted EBITDA was \$73.0 million, or 11.5% of net revenue, for the three months ended June 30, 2009 compared to \$55.5 million, or 9.7% of net revenue for the three months ended June 30, 2008.

Interest expense. Interest expense for the three months ended June 30, 2009 was \$10.3 million compared to \$10.4 million for the three months ended June 30, 2008.

*Income tax expense.* Income tax expense for the three months ended June 30, 2009 was \$18.9 million compared to \$11.3 million for the same period in 2008. Our effective tax rate for the three months ended June 30, 2009 was 39.5%, compared to 38.4% for the same period in 2008.

## **AMR**

Net revenue. Net revenue for the three months ended June 30, 2009 was \$335.5 million, an increase of \$11.8 million, or 3.7%, from \$323.7 million for the same period in 2008. The increase in net revenue was due primarily to an increase in net revenue per weighted transport of 5.0%, or \$15.9 million, partially offset by a decrease of 1.3%, or \$4.1 million, in weighted transport volume. Of the increase in net revenue per weighted transport, 3.2% is attributable primarily to various rate increases, including a Medicare fee increase effective January 1, 2009, and the remainder is due primarily to growth in our managed transportation business. Weighted transports decreased 9,400 from the same quarter last year. The change was due to a decrease in weighted transports of 12,200 from

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the exit of markets and a decrease in weighted transport volume in existing markets of 3,000, or 0.4%, which were offset partially by 5,800 weighted transports from entrance into new markets.

Compensation and benefits. Compensation and benefit costs for the three months ended June 30, 2009 were \$207.8 million, or 61.9% of net revenue, compared to \$204.1 million, or 63.1% of net revenue, for the same period last year. Ambulance crew wages per ambulance unit hour increased by approximately 3.8%, or \$4.3 million, attributable primarily to annual wage rate increases. Ambulance unit hours decreased period over period by 1.3%, or \$1.5 million, due primarily to the reduction in volume in existing markets and improvements in our deployment. Compensation and benefits decreased as a percentage of net revenue due in part to the growth in our managed transportation business. Our managed transportation costs are reflected primarily in operating expenses.

Operating expenses. Operating expenses for the three months ended June 30, 2009 were \$72.1 million, or 21.5% of net revenue, compared to \$75.7 million, or 23.4% of net revenue, for the three months ended June 30, 2008. Operating expenses per weighted transport decreased 3.5% in the three months ended June 30, 2009 compared to the same period in 2008. The change is due primarily to decreased fuel costs of \$5.7 million, including approximately \$5.0 million related to lower fuel rates and decreased aircraft expenses of \$1.5 million from decreased transports in our fixed wing medical transportation services business, partially offset by an increase of \$3.9 million in operating expenses associated with growth in our managed transportation business.

*Insurance expense.* Insurance expense for the three months ended June 30, 2009 was \$13.9 million, or 4.2% of net revenue, compared to \$8.9 million, or 2.8% of net revenue, for the same period in 2008. We recorded an increase of prior year insurance provisions of \$1.3 million during the three months ended June 30, 2009 compared to a decrease of \$1.7 million during the three months ended June 30, 2008.

*Selling, general and administrative.* Selling, general and administrative expense for the three months ended June 30, 2009 was \$9.7 million, or 2.9% of net revenue, compared to \$9.7 million, or 3.0% of net revenue, for the three months ended June 30, 2008.

Depreciation and amortization. Depreciation and amortization expense for the three months ended June 30, 2009 was \$12.2 million, or 3.6% of net revenue, compared to \$14.1 million, or 4.4% of net revenue, for the same period in 2008. The decrease is related primarily to reduced annual capital expenditures in 2008.

#### **EmCare**

Net revenue. Net revenue for the three months ended June 30, 2009 was \$301.8 million, an increase of \$54.4 million, or 22.0%, from \$247.4 million for the three months ended June 30, 2008. The increase was due primarily to an increase in patient encounters from net new hospital contracts and net revenue increases in existing contracts. Following March 31, 2008, we added 98 net new contracts which accounted for a net revenue increase of \$29.6 million for the three months ended June 30, 2009. Of the 98 net new contracts added since March 31, 2008, 73 were added in 2008 resulting in an incremental increase in 2009 net revenue of \$18.9 million. Of the 73 contracts added in 2008, 45 were from our acquisition of Clinical Partners in August 2008 with related management fee revenue totaling \$2.0 million during the three months ended June 30, 2009. EmCare has added 53 new contracts and terminated 28 contracts to date in 2009, resulting in an increase in net revenue of \$10.6 million for the three months ended June 30, 2009. Net revenue under our same store contracts (contracts in existence for the entirety of both periods) increased \$23.3 million, or 10.9%, for the three months ended June 30, 2009. The change is due to a 3.7% increase in revenue per

weighted patient encounter and an increase in same store weighted patient encounters of 7.2% over the prior period.

Compensation and benefits. Compensation and benefits costs for the three months ended June 30, 2009 were \$230.8 million, or 76.5% of net revenue, compared to \$196.4 million, or 79.4% of net revenue, for the same period in 2008. Provider compensation costs increased \$19.8 million from net new contract additions. Same store provider compensation costs were \$9.1 million over the prior period due primarily to a 7.2% increase in same store weighted patient encounters. Non-provider compensation and benefits costs increased \$6.1 million due primarily to our recent acquisitions, organic growth, and additional incentive related accruals. Compensation and benefits costs decreased as a percentage of net revenue due primarily to the increase in weighted patient encounters during the three months ended June 30, 2009 compared to the same period in 2008.

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*Operating expenses.* Operating expenses for the three months ended June 30, 2009 were \$10.1 million, or 3.3% of net revenue, compared to \$8.0 million, or 3.2% of net revenue, for the same period in 2008. Operating expenses increased due primarily to increased collection agency fees and an increase in off-hours radiology coverage for new contracts.

*Insurance expense.* Professional liability insurance expense for the three months ended June 30, 2009 was \$14.4 million, or 4.8% of net revenue, compared to \$8.7 million, or 3.5% of net revenue, for the three months ended June 30, 2008. We recorded an increase of prior year insurance provisions of \$3.1 million during the three months ended June 30, 2009 compared to a decrease of \$1.7 million during the three months ended June 30, 2008.

Selling, general and administrative. Selling, general and administrative expense for the three months ended June 30, 2009 was \$6.6 million, or 2.2% of net revenue, compared to \$5.9 million, or 2.4% of net revenue, for the three months ended June 30, 2008. The increase is due primarily to an increase in regional travel and other administrative expenses associated with the increase in contracts during the period.

Depreciation and amortization. Depreciation and amortization expense for the three months ended June 30, 2009 was \$3.9 million, or 1.3% of net revenue, compared to \$3.3 million, or 1.3% of net revenue, for the three months ended June 30, 2008.

Six months ended June 30, 2009 compared to the six months ended June 30, 2008

## Consolidated

Our results for the six months ended June 30, 2009 reflect an increase in net revenue of \$113.4 million and an increase in net income of \$17.7 million compared to the six months ended June 30, 2008. The increase in net income is attributable primarily to growth in income from operations, offset in part by increased income tax expense. Basic and diluted earnings per share were \$1.26 and \$1.23, respectively, for the six months ended June 30, 2009. Basic and diluted earnings per share were \$0.85 and \$0.82, respectively, for the same period in 2008.

*Net revenue.* For the six months ended June 30, 2009, net revenue was \$1,250.3 million compared to \$1,136.9 million for the six months ended June 30, 2008, representing an increase of 10.0%. The increase is attributable primarily to increases in rates and volumes on existing contracts and increased volume from net new contracts and acquisitions.

Adjusted EBITDA. Adjusted EBITDA was \$138.5 million, or 11.1% of net revenue, for the six months ended June 30, 2009 compared to \$109.9 million, or 9.7% of net revenue, for the six months ended June 30, 2008.

*Interest expense.* Interest expense for the six months ended June 30, 2009 was \$20.5 million compared to \$20.3 million for the six months ended June 30, 2008.

*Income tax expense*. Income tax expense increased \$12.6 million for the six months ended June 30, 2009, compared to the same period in 2008, resulting primarily from increased operating income. Our effective tax rate for the six months ended June 30, 2009 was 39.5% compared with 38.4% for the same period in 2008.

#### **AMR**

Net revenue. Net revenue for the six months ended June 30, 2009 was \$672.0 million, an increase of \$22.0 million, or 3.4%, from \$650.0 million for the same period in 2008. The increase in net revenue was due primarily to an increase in our net revenue per weighted transport of 5.9%, or \$38.5 million, partially offset by a decrease of 2.5%, or \$16.5 million, in weighted transport volume. Of the increase in net revenue per weighted transport, 3.9% is attributable primarily to various rate increases, including a Medicare fee increase effective January 1, 2009, and the remainder is due primarily to growth in our managed transportation business. Weighted transports decreased 38,300 from the same quarter last year. The change was due to a decrease in weighted transports of 21,400 from the exit of markets and a decrease in weighted transport volume in existing markets of 30,400, or 2.0%, partially offset by 13,500 weighted transports from entrance into new markets.

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Compensation and benefits. Compensation and benefit costs for the six months ended June 30, 2009 were \$416.1 million, or 61.9% of net revenue, compared to \$408.1 million, or 62.8% of net revenue, for the six months ended June 30, 2008. Ambulance crew wages per ambulance unit hour increased by approximately 4.0%, or \$8.8 million, attributable primarily to annual wage rate increases. Ambulance unit hours decreased period over period by 1.2%, or \$2.7 million, due primarily to the reduction in volume in existing markets and improvements in our deployment. Compensation and benefits decreased as a percentage of net revenue due in part to the growth in our managed transportation business. Our managed transportation costs are reflected primarily in operating expenses.

Operating expenses. Operating expenses for the six months ended June 30, 2009 were \$146.6 million, or 21.8% of net revenue, compared to \$149.8 million, or 23.0% of net revenue, for the six months ended June 30, 2008. Operating expenses per weighted transport increased 0.4% in the six months ended June 30, 2009 compared to the same period in 2008. The change is due primarily to decreased fuel costs of \$9.4 million, including approximately \$8.0 million related to lower fuel rates and decreased aircraft expenses of \$3.5 million from decreased transports in our fixed wing medical transportation services business, partially offset by an increase of \$8.0 million in operating expenses associated with growth in our managed transportation business.

*Insurance expense.* Insurance expense for the six months ended June 30, 2009 was \$25.0 million, or 3.7% of net revenue, compared to \$20.1 million, or 3.1% of net revenue, for the same period in 2008. We recorded an increase of prior year insurance provisions of \$2.0 million during the six months ended June 30, 2009 compared to a decrease of \$3.6 million during the six months ended June 30, 2008.

*Selling, general and administrative.* Selling, general and administrative expense for the six months ended June 30, 2009 was \$18.9 million, or 2.8% of net revenue, compared to \$19.0 million, or 2.9% of net revenue, for the six months ended June 30, 2008.

Depreciation and amortization. Depreciation and amortization expense for the six months ended June 30, 2009 was \$24.9 million, or 3.7% of net revenue, compared to \$28.5 million, or 4.4% of net revenue, for the same period in 2008. The decrease is related primarily to reduced annual capital expenditures in 2008.

### **EmCare**

Net revenue. Net revenue for the six months ended June 30, 2009 was \$578.4 million, an increase of \$91.5 million, or 18.8%, from \$486.9 million for the six months ended June 30, 2008. The increase was due primarily to an increase in patient encounters from net new hospital contracts and net revenue increases in existing contracts. Following December 31, 2007, we added 104 net new contracts which accounted for a net revenue increase of \$61.0 million. Of the 104 net new contracts added since December 31, 2007, 79 were added in 2008 resulting in an increase in 2009 net revenue of \$48.1 million. Of the 79 contracts added in 2008, 45 were from our acquisition of Clinical Partners in August 2008 with related management fee revenue totaling \$4.0 million during the six months ended June 30, 2009. EmCare has added 53 new contracts and terminated 28 contracts to date in 2009, resulting in an increase in net revenue of \$12.9 million for the six months ended June 30, 2009. Net revenue under our same store contracts increased \$26.7 million, or 6.5%, for the six months ended June 30, 2009 due to a 3.6% increase in revenue per weighted encounter and an increase in same store weighted patient encounters of 2.9% over the prior period.

Compensation and benefits. Compensation and benefits costs for the six months ended June 30, 2009 were \$449.1 million, or 77.6% of net revenue, compared to \$386.8 million, or 79.4% of net revenue for the same period in 2008. Provider compensation costs increased \$41.1 million

from net new contract additions. Same store provider compensation costs were \$11.2 million over the prior period due to a 1.2% increase in provider compensation per weighted patient encounter and a 2.9% increase in same store weighted patient encounters. Non-provider compensation and benefits costs increased by \$10.6 million due primarily to our recent acquisitions, organic growth, and additional incentive related accruals. Compensation and benefits costs decreased as a percentage of net revenue due primarily to the increase in weighted patient encounters during the six months ended June 30, 2009 compared to the same period in 2008.

*Operating expenses.* Operating expenses for the six months ended June 30, 2009 were \$20.2 million, or 3.5% of net revenue, compared to \$17.1 million, or 3.5% of net revenue, for the same period in 2008. Operating expenses increased due primarily to increased collection agency fees and an increase in off-hours radiology coverage for new contracts.

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*Insurance expense.* Professional liability insurance expense for the six months ended June 30, 2009 was \$25.8 million, or 4.5% of net revenue, compared to \$18.4 million, or 3.8% of net revenue, for the six months ended June 30, 2008. We recorded an increase of prior year insurance provisions of \$3.2 million during the six months ended June 30, 2009 compared to a decrease of \$2.6 million during the six months ended June 30, 2008.

*Selling, general and administrative*. Selling, general and administrative expense for the six months ended June 30, 2009 was \$12.4 million, or 2.1% of net revenue, compared to \$11.1 million, or 2.3% of net revenue, for the six months ended June 30, 2008. The increase is due primarily to an increase in regional travel and other administrative expenses associated with the increase in contracts during the period.

Depreciation and amortization. Depreciation and amortization expense for the six months ended June 30, 2009 was \$8.0 million, or 1.4% of net revenue, compared to \$6.7 million, or 1.4% of net revenue, for the six months ended June 30, 2008.

### **Critical Accounting Policies**

For a discussion of accounting policies that we consider critical to our business operations and the understanding of our results of operations that affect the more significant judgments and estimates used in the preparation of our unaudited condensed consolidated financial statements, please refer to Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies contained in our annual report on Form 10-K for the year ended December 31, 2008 and incorporated by reference herein. As of June 30, 2009, there were no significant changes in our critical accounting policies or estimation procedures.

### **Liquidity and Capital Resources**

Our primary source of liquidity is cash flows provided by our operating activities. We can also use our revolving senior secured credit facility, described below, to supplement cash flows provided by our operating activities if we decide to do so for strategic or operating reasons. Our liquidity needs are primarily to service long-term debt and to fund working capital requirements, capital expenditures related to the acquisition of vehicles and medical equipment, technology-related assets and insurance-related deposits.

We believe our cash and cash equivalents, net cash from our operating activities, and amounts available under our senior secured credit facility will meet the liquidity requirements of our business through at least the next 12 months. We have available to us, upon compliance with customary conditions, \$100.0 million under the revolving credit facility, less outstanding letters of credit of \$43.6 million at June 30, 2009. Further, we have a conditional right under our senior secured credit facility to request new or existing lenders to provide up to an additional \$100.0 million of term debt (in \$20.0 million increments).

#### **Cash Flow**

The table below summarizes cash flow information derived from our statements of cash flows for the periods indicated, amounts in thousands.

## Six months ended

	June 30,				
	2009		2008		
Net cash provided by (used in):					
Operating activities	\$ 140,939	\$	55,379		
Investing activities	(22,734)		(12,433)		
Financing activities	2,761		1,159		

*Operating activities*. Net cash provided by operating activities was \$140.9 million for the six months ended June 30, 2009 compared to \$55.4 million for the same period in 2008. The increase in operating cash flows relates

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primarily to an increase in net income, further reductions in days sales outstanding, or DSO, and changes in accounts payable and accrued liabilities, including insurance accruals. Changes in accounts payable and accrued liabilities increased net cash provided by operating activities during the six months ended June 30, 2009 compared to the same period in 2008 due primarily to the timing of payroll related disbursements.

We regularly analyze DSO which is calculated by taking our net revenue for the quarter divided by the number of days in the quarter. The result is divided into net accounts receivable at the end of the period. DSO provides us with a gauge to measure receivables, revenue and collection activities. The reductions since December 31, 2008 shown below are due to additional collections on accounts receivable as a result of continued billing and collection process enhancements at both AMR and EmCare. The following table outlines our DSO by segment and in total excluding the impact of AMR s 2008 deployments under its contract with the Federal Emergency Management Agency:

	Q2 2009	Q1 2009	Q4 2008	Q3 2008	Q2 2008	Q1 2008
AMR	73	74	79	83	86	87
EmCare	61	65	68	72	76	79
EMSC	67	70	74	78	82	84

Investing activities. Net cash used in investing activities was \$22.7 million for the six months ended June 30, 2009 compared to \$12.4 million for the same period in 2008. The increase in cash flows used in investing activities relates to additional insurance collateral requirements of \$1.9 million during 2009 compared to a reduction in cash required for insurance collateral of \$14.9 million during the 2008 period. Net capital expenditure spending was \$20.0 million during the six months ended June 30, 2009 compared to \$10.0 million during the same period in 2008 due primarily to the timing of capital purchases. These differences were partially offset by \$20.0 million used in the acquisition of businesses during the six months ended June 30, 2008. Cash used in the acquisition of businesses was \$0.1 million during the six months ended June 30, 2009.

Financing activities. For the six months ended June 30, 2009, net cash provided by financing activities was \$2.8 million compared to \$1.2 million for the six months ended June 30, 2008. At June 30, 2009 there were no amounts outstanding under our revolving credit facility.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our primary exposure to market risk consists of changes in interest rates on certain of our borrowings. While we have entered into transactions to mitigate our exposure to both changes in interest rates and fuel prices, we do not use these instruments for speculative or trading purposes.

We monitor the risk from changing interest rates and evaluate ways to mitigate possible exposures, as appropriate, using derivative and hedging instruments. Our use of derivative instruments is limited to highly effective fixed interest rate swap agreements used to manage well-defined interest rate risk exposures. In March 2009, we amended the interest rate swap agreement originally entered into in December 2007. The amendment changed the hedged interest rate from the 3-month LIBOR to the 1-month LIBOR. The amended swap agreement is with major financial institutions and amounts to \$200 million of our variable rate debt. This swap agreement effectively converts \$200 million of variable rate debt to fixed rate debt with an effective rate of 6.1%. The Company continues to make interest payments based on the variable rate associated with the debt (based on LIBOR which had a rate of less than 1% at June 30, 2009) and periodically settles with its counterparties for the difference between the rate paid and the fixed rate. The swap agreement expires in December 2009.

As of June 30, 2009, we had \$452.0 million of debt excluding capital leases, of which \$0.8 million was variable rate debt under our senior secured credit facility and the balance was fixed rate debt, including \$250.0 million aggregate principal amount of our senior subordinated notes. An increase or decrease in interest rates of 0.2% will impact our interest costs by less than \$0.1 million.

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#### ITEM 4. CONTROLS AND PROCEDURES

#### Evaluation of Disclosure Controls and Procedures

We maintain a system of disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the Exchange Act )) that are designed to ensure that information required to be disclosed in the reports that we file under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or furnishes under the Exchange Act is accumulated and communicated to the issuer s management, including its principal executive officer or officers and principal financial officer or officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, our management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Based on their evaluation of our disclosure controls and procedures conducted within 90 days of the date of filing this Report on Form 10-Q, our principal executive officer and our principal financial officer have concluded that, as of the date of their evaluation, our disclosure controls and procedures (as defined in Rules 13a -15(e) and 15d -15(e) promulgated under the Exchange Act) are effective.

#### Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during our fiscal quarter ended June 30, 2009 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### EMERGENCY MEDICAL SERVICES CORPORATION

## PART II. OTHER INFORMATION

## FOR THE THREE AND SIX MONTHS ENDED

#### **JUNE 30, 2009**

#### ITEM 1. LEGAL PROCEEDINGS

For additional information regarding legal proceedings, please refer to note 7, under the caption Commitments and Contingencies of the notes accompanying the consolidated financial statements included herein, to our Annual Report on Form 10-K filed with the SEC on February 23, 2009 and to our Quarterly Report on Form 10-Q filed with the SEC on May 6, 2009.

## ITEM 1A. RISK FACTORS

There have been no material changes from the risk factors disclosed in the Risk Factors section of the Company s Annual Report on Form 10-K for the year ended December 31, 2008.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Our 2009 annual meeting of stockholders was held on May 19, 2009 in Englewood, Colorado. The matters submitted for a vote at the meeting and the related election results were as follows:

1. Election of two Class I directors, Robert M. Le Blanc and William A. Sanger, to our Board of Directors:

Robert M. Le Blanc

For: 325,742,030; Withheld: 4,057,200

William A. Sanger	
For: 325,188,115; Wit	hheld: 4,611,115
2. for the fiscal year endi	Ratification of the appointment of Ernst & Young LLP as the Company s independent registered public accounting firming December 31, 2009:
For: 329,786,319; Aga	uinst: 6,565; Abstain: 6,347; Broker Non-Vote: 0
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## **ITEM 6. EXHIBITS**

- 4.3.2 Amendment No. 2 to Investor Equityholders Agreement, dated as of March 12, 2009, by and among Emergency Medical Services L.P., Onex Partners LP and the equityholders listed on the signature pages thereto.\*
- 4.21 Supplemental Indenture No. 14, effective as of November 13, 2008, among Templeton Readings, LLC, the Issuers named therein, the other Guarantors named therein and U.S. Bank Trust National Association, as trustee.\*
- 4.22 Supplemental Indenture No. 15, effective as of May 21, 2009, among EMS Offshore Medical Services, LLC, the Issuers named therein, the other Guarantors named therein and U.S. Bank Trust N