K12 INC Form 10-Q January 28, 2016 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2015

 \mathbf{OR}

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-33883

K12 Inc.

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(Exact name of registrant as specified in its charter)

Delaware						
(State or other jurisdiction of						
incorporation or organization)						

95-4774688 (IRS Employer Identification No.)

2300 Corporate Park Drive
Herndon, VA

20171 (Zip Code)

(Address of principal executive offices)

(703) 483-7000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer O

Accelerated filer X

Non-accelerated filer O (Do not check if a smaller reporting company)

Smaller reporting company O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of January 22, 2016 the Registrant had 39,004,035 shares of common stock, \$0.0001 par value per share outstanding.

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For the Quarterly Period Ended December 31, 2015

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited).

K12 INC.

UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

	December 31, 2015 (In thousands, exc share	•	•	
ASSETS		ĺ		
Current assets				
Cash and cash equivalents	\$ 171,277	\$	195,852	
Accounts receivable, net of allowance of \$9,842 and \$9,657 at December 31, 2015 and				
June 30, 2015, respectively	229,589		188,246	
Inventories, net	17,858		29,571	
Deferred tax asset	4,661		8,989	
Prepaid expenses	21,239		11,428	
Other current assets	25,105		24,877	
Total current assets	469,729		458,963	
Property and equipment, net	28,661		34,407	
Capitalized software, net	66,360		62,683	
Capitalized curriculum development costs, net	57,311		58,696	
Intangible assets, net	19,964		21,195	
Goodwill	66,160		66,160	
Deposits and other assets	6,806		6,495	
Total assets	\$ 714,991	\$	708,599	
LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST AND EQUITY				
Current liabilities				
Current portion of capital lease obligations	\$ 14,369	\$	16,635	
Accounts payable	16,760		29,819	
Accrued liabilities	10,893		12,486	
Accrued compensation and benefits	17,301		26,790	
Deferred revenue	57,083		24,927	
Total current liabilities	116,406		110,657	
Capital lease obligations, net of current portion	10,059		13,022	
Deferred rent, net of current portion	7,179		7,692	
Deferred tax liability	27,529		22,456	
Other long-term liabilities	8,714		8,233	
Total liabilities	169,887		162,060	
Commitments and contingencies				
Redeemable noncontrolling interest	9,801		9,601	
Stockholders equity				
Common stock, par value \$0.0001; 100,000,000 shares authorized; 42,423,963 and				
41,837,894 shares issued and 38,921,365 and 38,335,296 shares outstanding at	4		,	
December 31, 2015 and June 30, 2015, respectively	4		4	
Additional paid-in capital	665,807		663,461	

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Accumulated other comprehensive loss	(791)	(1,065)
Accumulated deficit	(54,717)	(50,462)
Treasury stock of 3,502,598 shares at cost at December 31, 2015 and June 30, 2015	(75,000)	(75,000)
Total stockholders equity	535,303	536,938
Total liabilities, redeemable noncontrolling interest and equity	\$ 714,991	\$ 708,599

See accompanying summary of accounting policies and notes to unaudited condensed consolidated financial statements.

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K12 INC.
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended December 31,				Six Months Ended December 31,			
	2015		2014		2015		2014	
	(In thousands, except share and per share data)							
Revenues	\$	208,811	\$	231,304	\$	430,041	\$	468,017
Cost and expenses								
Instructional costs and services		129,616		145,029		268,619		291,872
Selling, administrative, and other operating								
expenses		61,440		62,557		160,710		162,101
Product development expenses		3,028		3,245		6,441		6,727
Total costs and expenses		194,084		210,831		435,770		460,700
Income (loss) from operations		14,727		20,473		(5,729)		7,317
Interest (expense) income, net		(190)		151		(495)		182