Howard Hughes Corp Form 10-Q May 11, 2015 <u>Table of Contents</u>

### UNITED STATES

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2015

or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission file number 001-34856

THE HOWARD HUGHES CORPORATION

(Exact name of registrant as specified in its charter)

Delaware36-4673192(State or other jurisdiction of<br/>incorporation or organization)(I.R.S. employer<br/>identification number)

13355 Noel Road, 22nd Floor, Dallas, Texas 75240

(Address of principal executive offices, including zip code)

(214) 741-7744

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filerAccelerated filerNon-accelerated filer(Do not check if a smaller reporting company)Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

The number of shares of common stock, \$0.01 par value, outstanding as of May 8, 2015 was 39,707,335.

#### THE HOWARD HUGHES CORPORATION

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# THE HOWARD HUGHES CORPORATION

# CONDENSED CONSOLIDATED BALANCE SHEETS

### UNAUDITED

|  | March 31, 2015    | December 31, 2014     |
|--|-------------------|-----------------------|
|  | (In thousands, ex | (kcept share amounts) |
| Assets:  |                   |                       |
| Investment in real estate:   |                   |                       |
| Master Planned Community assets  | \$ 1,639,464      | \$ 1,641,063          |
| Land   | 321,176           | 317,211               |
| Buildings and equipment  | 1,295,694         | 1,243,979             |
| Less: accumulated depreciation   | (173,439)         | (157,182)             |
| Developments   | 1,109,109         | 914,303               |
| Net property and equipment   | 4,192,004         | 3,959,374             |
| Investment in Real Estate and Other Affiliates   | 56,127            | 53,686                |
| Net investment in real estate  | 4,248,131         | 4,013,060             |
| Cash and cash equivalents  | 458,372           | 560,451               |
| Accounts receivable, net   | 37,271            | 28,190                |
| Municipal Utility District receivables, net  | 111,066           | 104,394               |
| Notes receivable, net  | 26,892            | 28,630                |
| Deferred expenses, net   | 73,845            | 75,070                |
| Prepaid expenses and other assets, net   | 293,199           | 310,136               |
| Total assets   | \$ 5,248,776      | \$ 5,119,931          |
| Liabilities:   |                   |                       |
| Mortgages, notes and loans payable   | \$ 2,123,617      | \$ 1,993,470          |
| Deferred tax liabilities   | 63,568            | 62,205                |
| Warrant liabilities  | 474,890           | 366,080               |
| Uncertain tax position liability   | 4,709             | 4,653                 |
| Accounts payable and accrued expenses  | 458,267           | 466,017               |
| Total liabilities  | 3,125,051         | 2,892,425             |
| Commitments and Contingencies (see Note 15)  |                   |                       |
| Equity:<br>Preferred stock: \$.01 par value; 50,000,000 shares authorized, none issued<br>Common stock: \$.01 par value; 150,000,000 shares authorized, 39,707,335 | —                 | —                     |
| shares issued and outstanding as of March 31, 2015 and 39,638,094 shares issued and outstanding as of December 31, 2014  | 397               | 396                   |

| Additional paid-in capital           | 2,839,709    | 2,838,013    |
|--------------------------------------|--------------|--------------|
| Accumulated deficit                  | (712,894)    | (606,934)    |
| Accumulated other comprehensive loss | (7,259)      | (7,712)      |
| Total stockholders' equity           | 2,119,953    | 2,223,763    |
| Noncontrolling interests             | 3,772        | 3,743        |
| Total equity                         | 2,123,725    | 2,227,506    |
| Total liabilities and equity         | \$ 5,248,776 | \$ 5,119,931 |
|                                      |              |              |

See Notes to Consolidated Financial Statements.

# THE HOWARD HUGHES CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

### UNAUDITED

|  | Three Months Ended March 31,        |                  |  |  |
|--|-------------------------------------|------------------|--|--|
|  | 2015 2014                           |                  |  |  |
| D  | (In thousands, except per share amo |                  |  |  |
| Revenues:  | ¢ 40.001                            | ф <u>47 (7</u> 1 |  |  |
| Master Planned Community land sales                      | \$ 48,081                           | \$ 47,671        |  |  |
| Builder price participation                              | 5,698                               | 4,097            |  |  |
| Minimum rents  | 35,194                              | 20,360           |  |  |
| Tenant recoveries  | 9,667                               | 6,015            |  |  |
| Condominium rights and unit sales                        | 34,857                              | 3,126            |  |  |
| Resort and conference center revenues                    | 12,003                              | 9,426            |  |  |
| Other land revenues                                      | 3,293                               | 2,512            |  |  |
| Other rental and property revenues                       | 6,297                               | 5,446            |  |  |
| Total revenues   | 155,090                             | 98,653           |  |  |
| -  |                                     |                  |  |  |
| Expenses:<br>Master Blanned Community cost of color      | 23,896                              | 22 079           |  |  |
| Master Planned Community cost of sales                   | 9,983                               | 23,078<br>9,261  |  |  |
| Master Planned Community operations                      |                                     |                  |  |  |
| Other property operating costs                           | 18,145                              | 13,804           |  |  |
| Rental property real estate taxes                        | 6,200                               | 3,740            |  |  |
| Rental property maintenance costs                        | 2,744                               | 1,915            |  |  |
| Condominium rights and unit cost of sales                | 22,409                              | 1,571            |  |  |
| Resort and conference center operations                  | 9,078                               | 7,511            |  |  |
| Provision for doubtful accounts                          | 809                                 | 143              |  |  |
| Demolition costs   | 117                                 | 2,516            |  |  |
| Development-related marketing costs                      | 6,243                               | 4,224            |  |  |
| General and administrative                               | 18,963                              | 16,882           |  |  |
| Other income, net  | (1,464)                             | (10,448)         |  |  |
| Depreciation and amortization                            | 21,510                              | 10,509           |  |  |
| Total expenses   | 138,633                             | 84,706           |  |  |
| Operating income   | 16,457                              | 13,947           |  |  |
| Interest income  | 136                                 | 2,188            |  |  |
| Interest expense   | (13,246)                            | (7,321)          |  |  |
| Warrant liability loss                                   | (108,810)                           | (96,440)         |  |  |
| Equity in earnings from Real Estate and Other Affiliates | 1,788                               | 6,068            |  |  |
|  | <i>,</i>                            | , -              |  |  |

| Loss before taxes<br>Provision for income taxes<br>Net loss<br>Net income attributable to noncontrolling interests<br>Net loss attributable to common stockholders | \$<br>(103,675)<br>2,284<br>(105,959)<br><br>(105,959) | \$<br>(81,558)<br>4,773<br>(86,331)<br>15<br>(86,316) |
|--|--|---|
| Basic loss per share:  | \$<br>(2.68)   | \$<br>(2.19)  |
| Diluted loss per share:  | \$<br>(2.68)   | \$<br>(2.19)  |

See Notes to Consolidated Financial Statements.

## THE HOWARD HUGHES CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

### UNAUDITED

|   | Three Months Ended March 31, |             |  |
|---|------------------------------|-------------|--|
|   | 2015                         | 2014        |  |
|   | (In thousands)               |             |  |
| Comprehensive loss, net of tax:                               |                              |             |  |
| Net loss  | \$ (105,959)                 | \$ (86,331) |  |
| Other comprehensive income (loss):                            |                              |             |  |
| Interest rate swaps (a)                                       | 512                          | 199         |  |
| Capitalized swap interest (b)                                 | (59)                         | (133)       |  |
| Other comprehensive income                                    | 453                          | 66          |  |
| Comprehensive loss  | (105,506)                    | (86,265)    |  |
| Comprehensive income attributable to noncontrolling interests | —                            | 15          |  |
| Comprehensive loss attributable to common stockholders        | \$ (105,506)                 | \$ (86,250) |  |

(a) Net of deferred tax expense of \$0.1 million for the three months ended March 31, 2015 and 2014, respectively.

(b) Net of deferred tax benefit of \$0.1 million for the three months ended March 31, 2015 and 2014, respectively.

See Notes to Consolidated Financial Statements.

## THE HOWARD HUGHES CORPORATION

# CONDENSED CONSOLIDATED STATEMENTS OF EQUITY

### UNAUDITED

| (In thousands,<br>except share<br>amounts)                 | Shares     | Common<br>Stock   | Additional<br>Paid-In<br>Capital | Accumulated<br>Deficit    | Accumulated<br>Other<br>Comprehensi<br>Income<br>(Loss) |                  | lin <b>F</b> otal<br>Equity |
|--|------------|-------------------|----------------------------------|---------------------------|---|------------------|-----------------------------|
| Balance, January<br>1, 2014<br>Net loss                    | 39,576,344 | \$  396<br>       | \$ 2,829,813<br>                 | \$ (583,403)<br>(86,316)  | \$ <sup>(8,222)</sup>                                   | \$ 6,562<br>(15) | \$ 2,245,146<br>(86,331)    |
| Interest rate<br>swaps, net of tax<br>of \$10              |            | _                 | _                                | _                         | 199   | _                | 199                         |
| Capitalized swap<br>interest, net of tax<br>of \$75        |            | —                 | —                                | —                         | (133)   | _                | (133)                       |
| Stock plan<br>activity                                     | 54,204     | _                 | 1,764                            | _                         | _   | _                | 1,764                       |
| Balance,<br>March 31, 2014                                 | 39,630,548 | \$ 396            | \$ 2,831,577                     | \$ (669,719)              | \$ (8,156)  | \$ 6,547         | \$ 2,160,645                |
| Balance, January<br>1, 2015<br>Net loss<br>Distribution to | 39,638,094 | \$ <sup>396</sup> | \$ 2,838,013<br>                 | \$ (606,934)<br>(105,959) | \$ <sup>(7,712)</sup>                                   | \$ 3,743<br>     | \$ 2,227,506<br>(105,959)   |
| noncontrolling<br>interest<br>Interest rate                |            | —                 | _                                | —                         | —   | 29               | 29                          |
| swaps, net of tax of \$61                                  |            | —                 |                                  | _                         | 512   | _                | 512                         |
| Capitalized swap<br>interest, net of tax<br>of \$31        |            | —                 | —                                | —                         | (59)  | —                | (59)                        |
| Stock plan<br>activity                                     | 69,241     | 1                 | 1,696                            | (1)                       | —   | _                | 1,696                       |
| Balance,<br>March 31, 2015                                 | 39,707,335 | \$ <sup>397</sup> | \$ <sup>2,839,709</sup>          | \$ (712,894)              | \$ <sup>(7,259)</sup>                                   | \$ 3,772         | \$ 2,123,725                |

See Notes to Consolidated Financial Statements.

### THE HOWARD HUGHES CORPORATION

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

### UNAUDITED

|   | Three Months                        | Ended             |
|---|-------------------------------------|-------------------|
|   | March 31,<br>2015<br>(In thousands) | 2014              |
| Cash Flows from Operating Activities:   | (III ulousalius)                    | ,                 |
| Net loss  | \$ (105,959)                        | \$ (86,331)       |
|   | \$ (103,939)                        | \$ (80,331)       |
| Adjustments to reconcile net loss to cash provided by (used in) operating activities: | 17,087                              | 9,346             |
| Depreciation Amortization   |                                     |                   |
|   | 4,423                               | 1,163             |
| Amortization of deferred financing costs  | 1,569                               | 1,014             |
| Amortization of intangibles other than in-place leases                                | 421                                 | 161               |
| Straight-line rent amortization   | (1,886)                             | (472)             |
| Deferred income taxes   | 2,127                               | 4,465             |
| Restricted stock and stock option amortization  | 1,696                               | 1,764             |
| Gain on disposition of asset  |                                     | (2,373)           |
| Warrant liability loss  | 108,810                             | 96,440            |
| Equity in earnings from Real Estate and Other Affiliates, net of distributions        | 1,264                               | (3,743)           |
| Provision for doubtful accounts   | 809                                 | 143               |
| Master Planned Community land acquisitions  | (1,101)                             |                   |
| Master Planned Community development expenditures                                     | (37,343)                            | (28,434)          |
| Master Planned Community cost of sales  | 21,782                              | 20,815            |
| Condominium development expenditures  | (34,439)                            | (5,604)           |
| Condominium and other cost of sales   | 22,409                              | 1,571             |
| Percentage of completion revenue recognition from sale of condominium rights and      |                                     |                   |
| units   | (34,857)                            | (3,126)           |
| Net changes:  |                                     |                   |
| Accounts and notes receivable   | (2,880)                             | 19,780            |
| Prepaid expenses and other assets   | 20,294                              | (959)             |
| Condominium deposits received   | 9,572                               | 37,827            |
| Deferred expenses   | 1,572                               | (3,093)           |
| Accounts payable and accrued expenses   | (7,735)                             | 320               |
| Condominium deposits held in escrow   | (9,572)                             | (37,827)          |
| Other, net  | 35                                  | (37,827)<br>3,378 |
| Cash provided by (used in) operating activities                                       | (21,902)                            | 26,225            |
| Cash provided by (used iii) operating activities                                      | (21,902)                            | 20,223            |

| Cash Flows from Investing Activities:                        |            |            |
|--|------------|------------|
| Property and equipment expenditures                          | (2,221)    | (2,053)    |
| Operating property improvements                              | (1,857)    | (877)      |
| Property developments and redevelopments                     | (218,550)  | (137,579)  |
| Proceeds from dispositions                                   |            | 5,500      |
| Investment in KR Holdings, LLC                               | 8,933      |            |
| Investments in Real Estate and Other Affiliates, net         | (436)      | (807)      |
| Change in restricted cash                                    | 1,707      | (4,943)    |
| Cash used in investing activities                            | (212,424)  | (140,759)  |
| Cash Flows from Financing Activities:                        |            |            |
| Proceeds from issuance of mortgages, notes and loans payable | 137,566    | 48,811     |
| Principal payments on mortgages, notes and loans payable     | (4,923)    | (2,138)    |
| Deferred financing costs                                     | (396)      |            |
| Cash provided by financing activities                        | 132,247    | 46,673     |
| Net change in cash and cash equivalents                      | (102,079)  | (67,861)   |
| Cash and cash equivalents at beginning of period             | 560,451    | 894,948    |
| Cash and cash equivalents at end of period                   | \$ 458,372 | \$ 827,087 |

# THE HOWARD HUGHES CORPORATION

# CONSOLIDATED STATEMENTS OF CASH FLOWS

### UNAUDITED

|  | Three Months Ended March 31, |          |
|--|------------------------------|----------|
|  | 2015                         | 2014     |
|  | (In thousa                   | nds)     |
| Supplemental Disclosure of Cash Flow Information:                      |                              |          |
| Interest paid  | \$ 10,471                    | \$ 7,051 |
| Interest capitalized   | 11,264                       | 11,281   |
| Income taxes paid  | 210                          |          |
| Non-Cash Transactions:   |                              |          |
| Special Improvement District bond transfers associated with land sales | 2,114                        | 2,259    |
| Property developments and redevelopments                               | (3,534)                      | 25,550   |
| Accrued interest on construction loan borrowing                        | 905                          |          |
| MPC Land contributed to Real Estate Affiliates                         | 15,231                       |          |
| Special Improvement District bond transfers to Real Estate Affiliates  | (1,518)                      |          |

See Notes to Consolidated Financial Statements

### THE HOWARD HUGHES CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

UNAUDITED

### NOTE 1 BASIS OF PRESENTATION AND ORGANIZATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial statements and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X as issued by the Securities and Exchange Commission (the "SEC"). Such Condensed Consolidated Financial Statements do not include all of the information and disclosures required by GAAP for complete financial statements. In addition, readers of this Quarterly Report on Form 10-Q ("Quarterly Report") should refer to The Howard Hughes Corporation's ("HHC" or the "Company") audited Consolidated Financial Statements which are included in the Company's Annual Report on Form 10-K (the "Annual Report") for the fiscal year ended December 31, 2014. In the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods have been included. The results for the three months ended March 31, 2015 are not necessarily indicative of the results for the full fiscal year.

Certain amounts in 2014 have been reclassified to conform to 2015 presentation. As a result of the increasing significance of development-related marketing costs in our operations, we present as a separate line item in the Condensed Consolidated Statements of Operations the amount of such costs expensed. Previously, these expenses were included in the line item Other property operating costs. Development-related marketing costs include salaries, benefits, agency fees, events, advertising, online hosting, marketing-related travel and other costs that we incur for the benefit of our developments and redevelopments.

Management has evaluated for disclosure or recognition all material events occurring subsequent to the date of the Condensed Consolidated Financial Statements up to the date and time this Quarterly Report was filed.

### NOTE 2 RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In April 2015, the Financial Accounting Standards Board ("FASB") issued ASU 2015-03, "Simplifying the Presentation of Debt Issuance Costs." This ASU requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The amendments in this ASU are effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. The standard requires a retrospective application in order to reflect the period-specific effects of applying the new guidance. The Company is evaluating the impact of the adoption of this ASU on the Company's Consolidated Financial Statements.

In February 2015, the FASB issued ASU 2015-02, "Consolidation (Topic 810) - Amendments to the Consolidation Analysis." This ASU affects reporting entities that are required to evaluate whether they should consolidate certain legal entities. All legal entities are subject to reevaluation under the revised consolidation model. The standard is effective for interim and annual periods beginning after December 15, 2015, and permits the use of a modified retrospective or retrospective approach. The Company is evaluating the impact of the adoption of this ASU on the Company's Consolidated Financial Statements.

In August 2014, the FASB issued Accounting Standards Update ("ASU") 2014-15, "Presentation of Financial Statements – Going Concern: Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern." This ASU requires management to assess an entity's ability to continue as a going concern by incorporating and expanding upon certain principles that are currently in U.S. auditing standards as specified in the guidance. This ASU becomes effective for the annual period ending after December 15, 2016 and for annual and interim periods thereafter. Early adoption is permitted. The Company does not expect the adoption of this ASU to have an impact on the Company's Consolidated Financial Statements.

### THE HOWARD HUGHES CORPORATION

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### UNAUDITED

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers." This ASU states that entities should recognize revenue to properly depict the transfer of negotiated goods or services to customers in an amount that properly reflects the agreed upon consideration which the entity expects to be exchanged. The standard is effective for interim and annual periods beginning after December 15, 2016 and permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the impact of the adoption of this ASU on the Company's Consolidated Financial Statements.

#### NOTE 3 SPONSORS AND MANAGEMENT WARRANTS

On November 9, 2010, we issued warrants to purchase 8.0 million shares of our common stock to certain of our sponsors (the "Sponsors Warrants") with an estimated initial value of approximately \$69.5 million. The initial exercise price for the warrants of \$50.00 per share and the number of shares of common stock underlying each warrant are subject to adjustment for future stock dividends, splits or reverse splits of our common stock or certain other events. In 2012, a sponsor exercised 1,525,272 shares, and we purchased 4,558,061 Sponsor Warrants from certain sponsors for a net cash amount of \$80.5 million. As a result of these transactions, \$108.6 million of additional paid in-capital was recorded in our financial statements in the year ended December 31, 2012. The Sponsors Warrants expire on November 9, 2017.

In November 2010 and February 2011, we entered into certain agreements (the "Management Warrants") with David R. Weinreb, our Chief Executive Officer, Grant Herlitz, our President, and Andrew C. Richardson, our Chief Financial Officer, in each case prior to his appointment to such position to purchase shares of our common stock. The Management Warrants represent 2,862,687 underlying shares, which may be adjusted pursuant to a net settlement option, were issued pursuant to such agreements at fair value in exchange for a combined total of approximately \$19.0 million in cash from such executives at the commencement of their respective employment. Mr. Weinreb and Mr. Herlitz's warrants have exercise prices of \$42.23 per share and Mr. Richardson's warrants have an exercise price of \$54.50 per share. Generally, the Management Warrants become exercisable in November 2016 and expire in February 2018.

As of March 31, 2015, the estimated \$203.2 million fair value for the Sponsors Warrants representing warrants to purchase 1,916,667 shares and the estimated \$271.7 million fair value for the Management Warrants representing warrants to purchase 2,862,687 shares have been recorded as liabilities because the holders of these warrants could require us to settle such warrants in cash upon a change of control. The estimated fair values for the outstanding Sponsors Warrants and Management Warrants were \$157.1 million and \$209.0 million, respectively, as of December 31, 2014. The fair values were estimated using an option pricing model and Level 3 inputs due to the unavailability of comparable market data, as further discussed in Note 7 – Fair Value of Financial Instruments. Decreases and increases in the fair value of the Sponsors Warrants and the Management Warrants are recognized as either warrant liability gains or losses, respectively, in the Consolidated Statements of Operations.

Basic earnings (loss) per share ("EPS") is computed by dividing net income (loss) available to common stockholders by the weighted average number of common shares outstanding. Diluted EPS is computed after adjusting the numerator and denominator of the basic EPS computation for the effects of all potentially dilutive common shares. The dilutive effect of options and nonvested stock issued under stock based compensation plans is computed using the "treasury stock" method. The dilutive effect of the Sponsors Warrants and Management Warrants is computed using the if converted method. Gains associated with the changes in the fair value of the Sponsors Warrants and Management Warrants are excluded from the numerator in computing diluted earnings per share because inclusion of such gains in the computation would be anti-dilutive.

### THE HOWARD HUGHES CORPORATION

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### UNAUDITED

Information related to our EPS calculations is summarized as follows:

|   | Three Months Ended March 31, |                                |      |                                 |
|---|------------------------------|--------------------------------|------|---------------------------------|
|   | 2015                         |                                |      | 014                             |
|   | (Ir                          | n thousands, except p          | er s | hare amounts)                   |
| Basic EPS:  |                              |                                |      |                                 |
| Numerator:  |                              |                                |      |                                 |
| Net loss  | \$                           | (105,959)                      | \$   | (86,331)                        |
| Net income attributable to noncontrolling interests   |                              |                                |      | 15                              |
| Net loss attributable to common stockholders          | \$                           | (105,959)                      | \$   | (86,316)                        |
| Denominator:  |                              |                                |      |                                 |
| Weighted average basic common shares outstanding      |                              | 39,465                         |      | 39,454                          |
|   |                              |                                |      |                                 |
| Diluted EPS:  |                              |                                |      |                                 |
| Numerator:  |                              |                                |      |                                 |
| Net loss attributable to common stockholders          | \$                           | (105,959)                      | \$   | (86,316)                        |
| Less: Warrant liability gain                          |                              |                                |      |                                 |
| Adjusted net loss attributable to common stockholders | \$                           | (105,959)                      | \$   | (86,316)                        |
| Denominator:  |                              |                                |      |                                 |
| Weighted average basic common shares outstanding      |                              | 39,465                         |      | 39,454                          |
| Restricted stock and stock options                    |                              | <i>JJ</i> , <b>HU</b> <i>J</i> |      | J), <del>T</del> J <del>T</del> |
| Warrants  |                              |                                |      |                                 |
| Weighted average diluted common shares outstanding    |                              | 39,465                         |      | 39,454                          |
| weighted average dilated common shares outstanding    |                              | 59,105                         |      | 57,151                          |
|   |                              |                                |      |                                 |
| Basic loss per share:                                 | \$                           | (2.68)                         | \$   | (2.19)                          |
|   |                              |                                |      |                                 |
| Diluted loss per share:                               | \$                           | (2.68)                         | \$   | (2.19)                          |
| Diruce 1055 per silare.                               | Ψ                            | (2.00)                         | Ψ    | (2.17)                          |

The diluted EPS computation for the three months ended March 31, 2015 excludes 1,027,740 stock options, 241,931 shares of restricted stock, 1,916,667 shares of common stock underlying the Sponsors Warrants and 2,862,687 shares of common stock underlying the Management Warrants because their inclusion would have been anti-dilutive.

The diluted EPS computations for the three months ended March 31, 2014 excludes 1,024,940 stock options, 176,536 shares of restricted stock, 1,916,667 shares of common stock underlying the Sponsor Warrants and 2,862,687 shares of common stock underlying the Management Warrants because their inclusion would have been anti-dilutive.

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#### NOTE 5 RECENT TRANSACTIONS

During the first quarter 2015, we acquired a 58,000 square foot commercial building and air rights with total residential and commercial development rights of 196,133 square feet for \$91.4 million. These acquisitions combined with adjacent property acquisitions in 2014 create a 42,694 square foot lot with 817,784 square feet of available development rights. These properties are collectively referred to as the Seaport District Assemblage and are located in close proximity to our South Street Seaport property.

#### NOTE 6 IMPAIRMENT

We review our real estate assets, including operating assets, land held for development and sale and developments in progress, for potential impairment indicators whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. GAAP requires that if impairment indicators exist and the undiscounted cash flows expected to be generated by an asset are less than its carrying amount, an impairment charge should be recorded to write down the carrying amount of such asset to fair value (or for land and properties held for sale, fair value less cost to sell). The impairment analysis does not consider the timing of future cash flows and whether the asset is expected to earn an above or below market rate of return.

Our investment in each of the Real Estate and Other Affiliates is evaluated periodically and as deemed necessary for recoverability and valuation declines that are other-than-temporary. If the decrease in value of our investment in a Real Estate and Other Affiliate is deemed to be other-than-temporary, our investment in such Real Estate and Other Affiliate is reduced to its estimated fair value.

No impairment charges were recorded during the three months ended March 31, 2015 or 2014. We continually evaluate our strategic alternatives with respect to each of our properties and may revise our strategy from time to time, including our intent to hold the asset on a long-term basis or the timing of potential asset dispositions. For example, we may decide to sell property that is held for use and the sale price may be less than the carrying amount. As a result, these changes in strategy could result in impairment charges in future periods.

#### NOTE 7 FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table presents, for each of the fair value hierarchy levels required under FASB Accounting Standards ("ASC") 820 Fair Value Measurement, our assets and liabilities that are measured at fair value on a recurring basis.

|               | March 31, 2015                |                |             |              | December 31, 2014             |               |             |              |
|---------------|-------------------------------|----------------|-------------|--------------|-------------------------------|---------------|-------------|--------------|
|               | Fair Value Measurements Using |                |             |              | Fair Value Measurements Using |               |             |              |
|               |                               | Quoted         |             |              |                               | Quoted        |             |              |
|               |                               | Prices         | Significant |              |                               | Prices        | Significant |              |
|               |                               | in Active      | Other       |              |                               | in Active     | Other       |              |
|               |                               | Markets        | Observable  | Significant  |                               | Markets       | Observable  | Significant  |
|               |                               | for            | Inputs      | Unobservable |                               | for           | Inputs      | Unobservable |
|               |                               | Identical Asse | et(Level    | Inputs       |                               | Identical Ass | setsevel    | Inputs       |
|               | Total                         | (Level 1)      | 2)          | (Level 3)    | Total                         | (Level 1)     | 2)          | (Level 3)    |
|               | (In thousands                 | )              |             |              | (In thousands)                | )             |             |              |
| Assets:       |                               |                |             |              |                               |               |             |              |
| Cash          |                               |                |             |              | 75 027                        | 75 027        |             |              |
| equivalents   | \$ 110,077                    | \$ 110,077     | \$          | \$           | \$ 75,027                     | \$ 75,027     | \$          | \$           |
| Liabilities:  |                               |                |             |              |                               |               |             |              |
| Warrants      | 474,890                       |                |             | 474,890      | 366,080                       |               |             | 366,080      |
| Interest rate |                               |                |             |              |                               |               |             |              |
| swaps         | 3,307                         | —              | 3,307       | —            | 3,144                         | —             | 3,144       | —            |

Cash equivalents consist primarily of two registered money market mutual funds which invest in United States treasury securities that are valued at the net asset value of the underlying shares in the funds as of the close of business at the end of each period. The fair value approximates carrying value.

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The valuation of warrants is based on an option pricing valuation model. The inputs to the model include the fair value of stock related to the warrants, exercise price of the warrants, term, expected volatility, risk-free interest rate and dividend yield and, with respect to the Management Warrants, a discount for lack of marketability.

The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash payments and the discounted expected variable cash receipts. The variable cash receipts are based on an expectation of future interest rates derived from observable market interest rate curves.

The following table presents a reconciliation of the beginning and ending balances of the fair value measurements using significant unobservable inputs (Level 3) which are our Sponsors and Management Warrants:

|                            | 2015           | 2014       |  |
|----------------------------|----------------|------------|--|
|                            | (In thousands) |            |  |
| Balance as of January 1    | \$ 366,080     | \$ 305,560 |  |
| Warrant liability loss (a) | 108,810        | 96,440     |  |
| Balance as of March 31     | \$ 474,890     | \$ 402,000 |  |

(a) All losses during 2015 and 2014 were unrealized.

The fair values were estimated using an option pricing model and Level 3 inputs due to the unavailability of comparable market data. Changes in the fair values of the Sponsors Warrants and the Management Warrants are recognized in earnings as a warrant liability gain or loss.

The significant unobservable inputs used in the fair value measurement of our warrants designated as Level 3 as of March 31, 2015 are as follows:

|          |                |                                | Unobservable inputs |               |
|----------|----------------|--------------------------------|---------------------|---------------|
|          |                |                                | Expected            | Marketability |
|          | Fair Value     | Valuation Technique            | Volatility (a)      | Discount (b)  |
|          | (In thousands) |                                |                     |               |
| Warrants | \$ 474,890     | Option Pricing Valuation Model | 26.3%               | 16.0% - 18.0% |

Unobcompoble Inpute

- (a) Based on our implied equity volatility.
- (b) Represents the discount rate for lack of marketability of the Management Warrants. The discount rates ranged from 18.0%-20.0% at December 31, 2014.

The expected volatility and marketability discount in the table above are significant unobservable inputs used to estimate the fair value of our warrant liabilities. An increase in expected volatility would increase the fair value of the liability, while a decrease in expected volatility would decrease the fair value of the liability. As the period of restriction lapses, the marketability discount reduces to zero and increases the fair value of the warrants.

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The estimated fair values of our financial instruments that are not measured at fair value on a recurring basis are as follows:

|  |                    | March 31, 2015                                 |  | December 31, 2  | 014  |  |
|--|--------------------|--|--|---|--|--|
|  | Fair Value         | Carrying                                       | Estimated  | Carrying  | Estimated  |  |
|  | Hierarchy          | Amount   | Fair Value   | Amount  | Fair Value   |  |
| Assets:  |                    | (In thousands)                                 |  |   |  |  |
| Cash and cash equivalents  | Level 1            | \$ 348,295                                     | \$ 348,295   | \$ 485,424  | \$ 485,424   |  |
| Notes receivable, net (a)  | Level 3            | 26,892   | 26,892   | 28,630  | 28,630   |  |
| Liabilities:<br>Fixed-rate debt<br>Variable-rate debt<br>Total mortgages, notes and<br>loans payable | Level 2<br>Level 2 | <pre>\$ 1,049,407 1,074,210 \$ 2,123,617</pre> | <pre>\$ 1,088,862<br/>1,074,210<br/>\$ 2,163,072</pre> | <ul> <li>\$ 1,030,554</li> <li>962,916</li> <li>\$ 1,993,470</li> </ul> | <ul> <li>\$ 1,050,333<br/>962,916</li> <li>\$ 2,013,249</li> </ul> |  |

(a) Notes receivable is shown net of an allowance of \$463 and \$471 as of March 31, 2015 and December 31, 2014, respectively.

Notes receivable are carried at net realizable value which approximates fair value. The estimated fair values are based on certain factors, such as current interest rates, terms of the note and credit worthiness of the borrower.

The fair value of fixed-rate debt in the table above, not including our Senior Notes (as defined in Note 9 – Mortgages, Notes and Loans Payable), was estimated based on a discounted future cash payment model, which includes risk premiums and a risk free rate derived from the current London Interbank Offered Rate ("LIBOR") or U.S. Treasury obligation interest rates. The discount rates reflect our judgment as to what the approximate current lending rates for loans or groups of loans with similar maturities and credit quality would be if credit markets were operating efficiently and assuming that the debt is outstanding through maturity. The fair value of our Senior Notes, included in fixed rate debt in the table above, was estimated based upon its most recent trade price.

The carrying amounts for our variable-rate debt approximate fair value given that the interest rates are variable and adjust with current market rates for instruments with similar risks and maturities.

The carrying amounts of cash and cash equivalents and accounts receivable approximate fair value because of the short term maturity of these instruments.

## NOTE 8 REAL ESTATE AND OTHER AFFILIATES

In the ordinary course of business, we enter into partnerships or joint ventures primarily for the development and operations of real estate assets which are referred to as "Real Estate Affiliates". These partnerships or joint ventures are accounted for in accordance with FASB ASC 810 Consolidation.

In accordance with ASC 810, we assess our joint ventures at inception to determine if any meet the qualifications of a variable interest entity ("VIE"). We consider a partnership or joint venture a VIE if: (a) the total equity investment is not sufficient to permit the entity to finance its activities without additional subordinated financial support; (b) characteristics of a controlling financial interest are missing (either the ability to make decisions through voting or other rights, the obligation to absorb the expected losses of the entity or the right to receive the expected residual returns of the entity); or (c) the voting rights of the equity holders are not proportional to their obligations to absorb the expected losses of the entity and/or their rights to receive the expected residual returns of the entity, and substantially all of the entity's activities either

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involve or are conducted on behalf of an investor that has disproportionately few voting rights. Upon the occurrence of certain events outlined in ASC 810, we reassess our initial determination of whether the partnership or joint venture is a VIE.

We perform a qualitative assessment of each VIE to determine if we are the primary beneficiary, as required by ASC 810. Under ASC 810, a company concludes that it is the primary beneficiary and consolidates the VIE if the company has both (a) the power to direct the economically significant activities of the entity and (b) the obligation to absorb losses of, or the right to receive benefits from, the entity that could potentially be significant to the VIE. The company considers the contractual agreements that define the ownership structure, distribution of profits and losses, risks, responsibilities, indebtedness, voting rights and board representation of the respective parties in determining if the company is the primary beneficiary. As required by ASC 810, management's assessment of whether the company is the primary beneficiary of a VIE is continuously performed.

We account for investments in joint ventures deemed to be VIEs for which we are not considered to be the primary beneficiary but have significant influence, using the equity method, and investments in joint ventures where we do not have significant influence over the joint venture's operations and financial policies, using the cost method. Generally, the operating agreements with respect to our Real Estate Affiliates provide that assets, liabilities and funding obligations are shared in accordance with our ownership percentages.

Our investment in real estate and other affiliates which are reported on the equity and cost methods are as follows:

|  | Economic/ Le   | egal Ownership   | Carrying Va | alue           | Share of<br>Earnings/Dividends |                |  |
|--|----------------|------------------|-------------|----------------|--------------------------------|----------------|--|
|  | March 31,      | December 31,     | March 31,   | December 31,   | Three Months Ended March       |                |  |
|  | 2015           | 2014             | 2015        | 2014           | 2015                           | 2014           |  |
|  | (In percentage | (In percentages) |             | (In thousands) |                                | (In thousands) |  |
| Equity Method<br>Investments<br>Master Planned<br>Communities: |                |                  |             |                |                                |                |  |
| Discovery Land<br>Operating Assets:                            | N/A            | N/A              | \$ 12,052   | \$ —           | \$ —                           | \$ —           |  |

| Millennium          |       |   |       |   |           |           |          |          |
|---------------------|-------|---|-------|---|-----------|-----------|----------|----------|
| Woodlands Phase II, |       |   |       |   |           |           |          |          |
| LLC (a) (b)         | 81.43 | % | 81.43 | % | 362       | 1,023     | (661)    | (36)     |
| Stewart Title       | 50.00 | % | 50.00 | % | 3,663     | 3,869     | 194      | 93       |
| Summerlin Las Vegas |       |   |       |   |           |           |          |          |
| Baseball            |       |   |       |   |           |           |          |          |
| Club, LLC (b)       | 50.00 | % | 50.00 | % | 10,431    | 10,548    | (117)    | (126)    |
| The Metropolitan    |       |   |       |   |           |           |          |          |
| Downtown Columbia   |       |   |       |   |           |           |          |          |
| (c)                 | 50.00 | % | 50.00 | % | 4,562     | 4,800     | (319)    |          |
| Woodlands Sarofim   | 20.00 | % | 20.00 | % | 2,635     | 2,595     | 40       | 57       |
| Strategic           |       |   |       |   |           |           |          |          |
| Developments:       |       |   |       |   |           |           |          |          |
| Circle T Ranch and  |       |   |       |   |           |           |          |          |
| Power Center        | 50.00 | % | 50.00 | % | 9,004     | 9,004     |          |          |
| HHMK Development    |       |   |       |   |           |           |          |          |
| (b)                 | 50.00 | % | 50.00 | % | 10        | 10        | 539      | 290      |
| KR Holdings (b)     | 50.00 | % | 50.00 | % | 876       | 9,183     | 365      | 4,009    |
| Parcel C (b)        | 50.00 | % | 50.00 | % | 6,934     | 8,737     |          |          |
| Summerlin           |       |   |       |   |           |           |          |          |
| Apartments, LLC (b) | 50.00 | % | 50.00 | % | 1,661     |           |          |          |
|                     |       |   |       |   | 52,190    | 49,769    | 41       | 4,287    |
| Cost basis          |       |   |       |   |           |           |          |          |
| investments         |       |   |       |   | 3,937     | 3,917     | 1,747    | 1,781    |
| Investment in Real  |       |   |       |   |           |           |          |          |
| Estate and Other    |       |   |       |   |           |           |          |          |
| Affiliates          |       |   |       |   | \$ 56,127 | \$ 53,686 | \$ 1,788 | \$ 6,068 |
|                     |       |   |       |   |           |           |          |          |

N/A – Not Applicable

(a) Millennium Woodlands Phase II, LLC was placed into service in the beginning of the third quarter of 2014.

- (b) Equity method variable interest entities.
- (c) The Metropolitan Downtown Columbia was placed into service in the first quarter 2015.

We are not the primary beneficiary of any of the equity method variable interest entities listed above because we do not have the power to direct activities that most significantly impact the economic performance of such joint ventures and

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therefore we report our interests on the equity method. Our maximum exposure to loss as a result of these investments is limited to the aggregate carrying value of the investment as we have not provided any guarantees or otherwise made firm commitments to fund amounts on behalf of these VIEs. The aggregate carrying value of the unconsolidated VIEs was \$20.3 million and \$29.5 million as of March, 31, 2015 and December 31, 2014, respectively, and was classified as Investments in Real Estate and Other Affiliates in the Consolidated Balance Sheets.

As of March 31, 2015, approximately \$97.8 million of indebtedness was secured by the properties owned by our Real Estate and Other Affiliates of which our share was approximately \$58.9 million based upon our economic ownership. All of this indebtedness is without recourse to us.

The Company is the primary beneficiary of one VIE which is consolidated in the financial statements. The creditors of the consolidated VIE do not have recourse to the Company. As of March 31, 2015, the carrying values of the assets and liabilities associated with the operations of the consolidated VIE were \$21.2 million and \$0.8 million, respectively. As of December 31, 2014, the carrying values of the assets and liabilities associated with operations of the consolidated VIE were \$21.1 million and \$0.6 million, respectively. The assets of the VIE are restricted for use only by the particular VIE and are not available for our general operations.

Our recent and more significant investments in Real Estate Affiliates and the related accounting considerations are described below.

#### **Discovery Land**

During the second quarter 2014, we announced an agreement to enter into a joint venture with Discovery Land Company ("Discovery Land") which was formed in the first quarter 2015. We contributed land with a book basis of \$13.4 million and transferred SID bonds related to such land with a carrying value of \$1.3 million to the joint venture at the agreed upon value of \$226,000 per acre, or \$125.4 million, in the first quarter of 2015. At the time of our contribution, we assessed if the venture's equity was sufficient to permit it to finance its activities without additional subordinated support and determined it was not a VIE. In addition, we determined that our partner has substantive participation rights, and therefore we account for this joint venture using the equity method. Discovery Land's capital contribution funding requirement is up to a maximum of \$30.0 million. We have no further capital obligations.

After receipt of our capital contribution and a 5.0% preferred return, Discovery Land is entitled to all remaining cash distributed by the joint venture until two times its equity contribution has been repaid. Any further cash distributions are shared 50/50. Discovery Land is the manager on the project, and development is expected to begin in the second quarter 2015 with the first lot and home sales expected to begin in early 2016.

#### ONE Ala Moana Condominium Project

KR Holdings is a 50/50 joint venture which was formed to develop a 206-unit luxury condominium tower at the One Ala Moana Center in Honolulu, Hawaii. The venture substantially completed construction in the fourth quarter 2014 and closed on the sale of 201 out of 206 total units. The venture uses the percentage of completion method to

recognize earnings. We recorded \$0.4 million and \$4.0 million in earnings from Real Estate and Other Affiliates for the three months ended March 31, 2015 and 2014 respectively. We received cash distributions of \$8.9 million during the three months ended March 31, 2015. All units available for sale as of March 31, 2015 have been sold and closed with the exception of one unit. The one remaining unit is expected to close in the second quarter 2015.

Millennium Woodlands Phase II, LLC

On May 14, 2012, we entered into a joint venture, Millennium Woodlands Phase II, LLC ("Millennium Phase II"), with The Dinerstein Companies, for the construction of a new 314-unit Class A multi family complex in The Woodlands Town Center. Our partner is the managing member of Millennium Phase II. As the managing member, our partner controls,

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directs, manages and administers the affairs of Millennium Phase II. On July 5, 2012, Millennium Phase II was capitalized by our contribution of 4.8 acres of land valued at \$15.5 million, our partner's contribution of \$3.0 million in cash and a construction loan in the amount of \$37.7 million which is guaranteed by our partner. The development of Millennium Phase II further expands our multi family portfolio in The Woodlands Town Center. During the third quarter 2014, the joint venture completed construction and leasing commenced.

Parcel C

On October 4, 2013, we entered into a joint venture agreement with a local developer, Kettler, Inc. ("Kettler"), to construct a 437-unit, Class A apartment building with 31,000 square feet of ground floor retail on Parcel C in downtown Columbia, Maryland. We contributed approximately five acres of land having an approximate book value of \$4.0 million to the joint venture. Our land was valued at \$23.4 million or \$53,500 per constructed unit. When the venture closes on the construction loan and upon completion of certain other conditions, including obtaining completed site development and construction plans and an approved project budget, our partner will be required to contribute cash to the venture.

Summerlin Apartments, LLC

On January 24, 2014, we entered into a joint venture with a national multi-family real estate developer, The Calida Group ("Calida"), to construct, own and operate a 124-unit gated luxury apartment development in Summerlin, Nevada. We and our partner each own 50% of the venture, and unanimous consent of the partners is required for all major decisions. This project represents the first residential development in Summerlin's 400-acre downtown. In the first quarter 2015, we contributed a 4.5-acre parcel of land with an agreed value of \$3.2 million in exchange for a 50% interest in the venture. Our partner contributed \$3.2 million of cash for their 50% interest, acts as the development manager, funded all pre-development activities, obtained construction financing in the first quarter 2015 and provided guarantees required by the lender. Upon a sale of the property, we are entitled to 50% of the proceeds up to, and 100% of the proceeds in excess of, an amount determined by applying a 7.0% capitalization rate to net operating income ("NOI"). The venture commenced construction in February 2015 with the first units expected to become available for rent by second quarter 2016.

Summerlin Las Vegas Baseball Club, LLC

On August 6, 2012, we entered into a joint venture for the purpose of acquiring 100% of the operating assets of the Las Vegas 51s, a Triple A baseball team which is a member of the Pacific Coast League. We own 50% of the venture and our partners jointly own the remaining 50%. Unanimous consent of the partners is required for all major

decisions. As of the date the joint venture acquired the baseball team, we had funded our capital contribution of \$10.5 million. Our strategy in owning an interest is to pursue a potential relocation of the team to a to be built stadium in our Summerlin master planned community. Efforts to relocate the team are ongoing and there can be no assurance that such a stadium will ultimately be built.

The Metropolitan Downtown Columbia Project

On October 27, 2011, we entered into a joint venture, Parcel D Development, LLC ("Parcel D"), with Kettler to construct a 380-unit Class A apartment building with ground floor retail space in downtown Columbia, Maryland. We and our partner each own 50% of the venture, and unanimous consent of the partners is required for all major decisions. On July 11, 2013, the joint venture closed a \$64.1 million construction loan which is non recourse to us and \$52.3 million is outstanding as of March 31, 2015. The loan bears interest at one-month LIBOR plus 2.40% and matures in July 2020. At loan closing, our land contribution was valued at \$53,500 per unit, or \$20.3 million, and Kettler contributed \$13.3 million in cash, of which \$7.0 million was distributed to us. Both we and Kettler made additional contributions of \$3.1 million to the joint venture in accordance with the loan agreement, thus increasing our total capital account to \$16.4 million. This transaction was accounted for as a partial sale of the land for which we recognized a net profit of \$0.7 million. The venture substantially completed

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construction of The Metropolitan Downtown Columbia Project during the first quarter of 2015 and the property was reclassified into our Operating Assets segment.

#### NOTE 9 MORTGAGES, NOTES AND LOANS PAYABLE

Mortgages, notes and loans payable are summarized as follows:

|   | March 31,      | December 31, |
|---|----------------|--------------|
|   | 2015           | 2014         |
|   | (In thousands) |              |
| Fixed-rate debt:                                      |                |              |
| Collateralized mortgages, notes and loans payable     | \$ 1,030,671   | \$ 1,008,165 |
| Special Improvement District bonds                    | 18,736         | 22,389       |
| Variable-rate debt:                                   |                |              |
| Collateralized mortgages, notes and loans payable (a) | 1,074,210      | 962,916      |
| Total mortgages, notes and loans payable              | \$ 2,123,617   | \$ 1,993,470 |

(a) As more fully described below, \$172.0 million of variable rate debt has been swapped to a fixed rate for the term of the related debt.

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The following table presents our mortgages, notes, and loans payable by property:

|  |                                 |         |               | Maximum              | Carrying Value | December  |
|--|---------------------------------|---------|---------------|----------------------|----------------|-----------|
|  |                                 | Interes | t             | Facility             | March 31,      | 31,       |
| \$ In thousands  | Maturity (a)                    | Rate    |               | Amount               | 2015           | 2014      |
| Master Planned Communities                                 |                                 |         | ~             |                      | <b>* * * *</b> |           |
| Bridgeland Land Loan                                       | June 2022                       | 5.50    | %             | <b>•</b> • • • • • • | \$ 15,874      | \$ 15,874 |
| Bridgeland Development Loan<br>Summerlin South SID Bonds - | June 2015                       | 5.00    | %(b)          | \$ 30,000            | 15,389         | 10        |
| S108   | December 2016                   | 5.95    | %             |                      | 548            | 563       |
| Summerlin South SID Bonds -                                |                                 |         |               |                      |                |           |
| S124   | December 2019                   | 5.95    | %             |                      | 236            | 236       |
| Summerlin South SID Bonds -                                |                                 |         |               |                      |                |           |
| S128   | December 2020                   | 6.05    | %             |                      | 623            | 623       |
| Summerlin South SID Bonds -                                |                                 |         |               |                      |                |           |
| S128C  | December 2030                   | 6.05    | %             |                      | 5,097          | 5,274     |
| Summerlin South SID Bonds -                                | 5 1 0000                        | 6.00    | ~             |                      |                |           |
| \$132  | December 2020                   | 6.00    | %             |                      | 2,538          | 2,936     |
| Summerlin South SID Bonds -                                | 1 2025                          | 6.00    | ~             |                      | 4.005          | ( ) 1 1   |
| S151   | June 2025                       | 6.00    | %             |                      | 4,885          | 6,211     |
| Summerlin West SID Bonds -                                 | 1 2021                          | 6.00    | 01            |                      | 1.070          | 2 005     |
| S808/S810  | April 2031                      | 6.00    | %             |                      | 1,069          | 2,805     |
| The Woodlands Master Credit                                | A                               | 2.02    | O(1)          | 250,000              | 106 662        | 176.662   |
| Facility<br>Master Planned Communities                     | August 2018                     | 2.93    | %(b)          | 250,000              | 196,663        | 176,663   |
| Total  |                                 |         |               |                      | 242 022        | 211 105   |
| Total  |                                 |         |               |                      | 242,922        | 211,195   |
| Operating Assets   |                                 |         |               |                      |                |           |
| 70 Columbia Corporate Center                               | July 2019                       | 2.43    | %(b)          |                      | 20,000         | 20,000    |
| Columbia Regional Building                                 | March 2018                      | 2.18    | %(b)          | 23,008               | 20,627         | 20,513    |
| Downtown Summerlin   | July 2019                       | 2.43    | %(b)          | 311,800              | 256,955        | 229,153   |
| Downtown Summerlin SID                                     | July 2019                       | 2.13    | <i>ic</i> (0) | 511,000              | 230,935        | 227,155   |
| Bonds - S108   | December 2016                   | 5.95    | %             |                      | 310            | 310       |
| Downtown Summerlin SID                                     | 2000000 2010                    | 0.70    | ,             |                      | 010            | 010       |
| Bonds - S128   | December 2030                   | 6.05    | %             |                      | 3,431          | 3,431     |
| One Hughes Landing   | December 2029                   | 4.30    | %(b)          |                      | 52,000         | 52,000    |
| Two Hughes Landing   | September 2018                  | 2.83    | %(b)          | 41,230               | 27,927         | 19,992    |
| <i>o</i>   | · r · · · · · · · · · · · · · · |         | . (-)         | ,                    | .,,            | - ,       |

| Hacker I and in Detail                     | D              | 0.10         | O(1)      | 26 575  | 01 510  | 17 404          |
|--|----------------|--------------|-----------|---------|---|-----------------|
| Hughes Landing Retail<br>1701 Lake Robbins | December 2018  | 2.13<br>5.81 | %(b)<br>% | 36,575  | 21,518<br>4,600                                 | 17,424<br>4,600 |
|  | April 2017     | 3.81         | %0        |         | 4,000   | 4,000           |
| Millennium Waterway                        | Law 2000       | 2 75         | 01        |         | FF F0 4   | <b>FF F</b> 04  |
| Apartments                                 | June 2022      | 3.75         | %         |         | 55,584  | 55,584          |
| 110 N. Wacker (c)                          | October 2019   | 5.21         | %(b)      |         | 29,000  | 29,000          |
| 9303 New Trails                            | December 2023  | 4.88         | %         | 64.400  | 12,991  | 13,074          |
| Outlet Collection at Riverwalk             | October 2018   | 2.93         | %(b)      | 64,400  | 51,306  | 47,118          |
| 3831 Technology Forest Drive               | March 2026     | 4.50         | %         |         | 23,000  |                 |
| The Woodlands Resort &                     |                |              |           |         |   |                 |
| Conference Center                          | February 2019  | 3.68         | %(b)      | 95,000  | 83,109  | 76,027          |
| Ward Village (d)                           | September 2016 | 3.35         | %(b)      | 250,000 | 238,716   | 238,716         |
| 20/25 Waterway Avenue                      | May 2022       | 4.79         | %         |         | 14,274  | 14,330          |
| 3 Waterway Square                          | August 2028    | 3.94         | %         |         | 52,000  | 52,000          |
| 4 Waterway Square                          | December 2023  | 4.88         | %         |         | 38,044  | 38,289          |
| Capital lease obligations                  | various        | 3.60         | %         |         | 123   | 135             |
| Operating Assets Total                     |                |              |           |         | 1,005,515                                       | 931,696         |
|  |                |              |           |         |   |                 |
| Strategic Developments                     |                |              |           |         |   |                 |
| 1725-35 Hughes Landing                     |                |              |           |         |   |                 |
| Boulevard                                  | June 2019      | 2.08         | %(b)      | 143,000 | 63,815  | 47,513          |
| Three Hughes Landing                       | December 2019  | 2.53         | %(b)      | 65,455  |   |                 |
| Hughes Landing Hotel                       | October 2020   | 2.68         | %(b)      | 37,100  |   |                 |
| One Lake's Edge                            | November 2018  | 2.68         | %(b)      | 73,525  | 49,184  | 40,787          |
| Waiea and Anaha                            |                |              |           |         |   |                 |
| Condominiums                               | November 2019  | 6.93         | %(b)      | 600,000 |   |                 |
| Waterway Square Hotel                      | August 2019    | 2.83         | %(b)      | 69,300  |   |                 |
| Strategic Developments Total               | 8              |              |           | ,       | 112,999   | 88,300          |
|  |                |              |           |         | ,   | ,               |
| Other Corporate Financing                  |                |              |           |         |   |                 |
| Arrangements                               | June 2018      | 3.00         | %         | 22,700  | 19,645  | 19,968          |
| Senior Notes                               | October 2021   | 6.88         | %         | ,       | 750,000   | 750,000         |
| Unamortized underwriting fees              |                |              |           |         | (7,464)   | (7,689)         |
|  |                |              |           |         | \$ 2,123,617                                    | \$ 1,993,470    |
|  |                |              |           |         | , _,_ <b>_</b> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,- > 0, 0       |

(a) Maturity date includes any extension periods which can be exercised at our option and are subject to customary extension terms.

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- (b) The interest rate presented is based on the one month LIBOR rate, as applicable, at March 31, 2015 which was 0.1756%.
- (c) The \$29.0 million outstanding principal balance is swapped to a 5.21% fixed rate through maturity.
- (d) \$143.0 million of the outstanding principal balance is swapped to a 3.81% fixed rate maturity.

The weighted average interest rate on our mortgages, notes and loans payable, inclusive of interest rate hedges, was 4.53% and 4.61% as of March 31, 2015 and December 31, 2014, respectively.

All of the mortgage debt is secured by the individual properties as listed in the table above and is non-recourse to HHC, except for:

- (i) \$750.0 million of Senior Notes;
- (ii) \$311.8 million financing for the Downtown Summerlin development which has an initial maximum recourse of 35.0% of the outstanding balance, which will reduce to 15.0% upon completion of the project and achievement of a 1.15:1.0 debt service coverage ratio. The recourse further reduces to 10% upon achievement of a 1.25:1.0 debt service coverage ratio, a 90% occupancy level, and average tenant sales of at least \$500.00 per net rentable square foot;
- (iii) \$64.4 million of construction financing for the Outlet Collection at Riverwalk with an initial maximum recourse of 50% of the outstanding balance, which will be reduced to 25.0% upon completion of the project and the achievement of an 11.0% debt yield and a minimum level of tenant sales per square foot for twelve months;
- (iv) \$20.4 million of Other Corporate Financing Arrangements; and
- (v) \$7.0 million parent guarantee associated with the 110 N. Wacker mortgage.

The Woodlands Master Credit Facility and The Woodlands Resort & Conference Center loans are recourse to the entities that directly own The Woodlands operations. Certain of our loans contain provisions which grant the lender a security interest in the operating cash flow of the property that represents the collateral for the loan. Such provisions are not expected to impact our operations in 2015. Certain mortgage notes may be prepaid, but may be subject to a prepayment penalty equal to a yield-maintenance premium, defeasance, or a percentage of the loan balance. As of March 31, 2015, land, buildings and equipment and developments with a cost basis of \$2.4 billion have been pledged as collateral for our mortgages, notes and loans payable.

As of March 31, 2015, we were in compliance with all of the financial covenants related to our debt agreements.

#### Master Planned Communities

The Woodlands Master Credit Facility is a \$250.0 million credit facility consisting of a \$125.0 million term loan and a \$125.0 million revolver (together, the "TWL Facility"). The TWL Facility bears interest at one-month LIBOR plus 2.75% and has an August 2016 initial maturity date with two, one-year extension options. The extension options require a reduction of the total commitment to \$220.0 million for the first extension and \$185.0 million for the second extension. The TWL Facility also contains certain covenants that, among other things, require the maintenance of specified financial ratios, limit the incurrence of additional recourse indebtedness at The Woodlands, and limit distributions from The Woodlands to us based on a loan to value test. As of March 31, 2015, there is no undrawn availability based on the collateral value underlying the facility.

The Bridgeland Land Loan bears a fixed interest rate of 5.50% for the first five years and three-month LIBOR plus 2.75% for the remaining term and matures in June 2022. Beginning on June 29, 2014, annual principal payments are required in the amount of 5.00% of the then outstanding principal balance. In addition, Bridgeland has a revolving credit facility with aggregate maximum borrowing capacity of \$140.0 million, of which \$115.7 million has been utilized as of March 31, 2015, and which has a \$30.0 million maximum outstanding loan amount at any time. The revolving loan bears interest at the greater of 5.00% or one-month LIBOR plus 3.25% and matures on June 29, 2015. We expect to refinance this loan

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prior to its maturity. This loan is intended to provide working capital at Bridgeland to accelerate development efforts to meet the demand of homebuilders for finished lots in the community. The Bridgeland loans are cross collateralized and cross defaulted and the Bridgeland Master Planned Community serves as collateral for the loans. The loans also require that Bridgeland maintain a minimum \$3.0 million cash balance and a minimum net worth of \$250.0 million. Additionally, we are restricted from making cash distributions from Bridgeland unless the revolving credit facility has no outstanding balance and one year of real estate taxes and debt service on the term loan have been escrowed with the lender.

The Summerlin Master Planned Community uses Special Improvement District ("SID") bonds to finance certain common infrastructure improvements. These bonds are issued by the municipalities and, although unrated, are secured by the assessments on the land. The majority of proceeds from each bond issued is held in a construction escrow and disbursed to us as infrastructure projects are completed, inspected by the municipalities and approved for reimbursement. Accordingly, the SID bonds have been classified as debt, and the Summerlin Master Planned Community pays the debt service on the bonds semi annually. As Summerlin sells land, the buyers assume a proportionate share of the bond obligation at closing, and the residential sales contracts provide for the reimbursement of the principal amounts that we previously paid with respect to such proportionate share of the bond.

#### **Operating Assets**

On May 6, 2015, we closed on a \$80.0 million non-recourse mortgage financing for the 10-60 Columbia Corporate Center buildings. The loan bears interest at LIBOR plus 1.75% and has an initial maturity date of May 6, 2020, with two, one-year extension options.

On March 25, 2015, we closed on a \$23.0 million loan for 3831 Technology Forest Drive. The loan bears fixed interest at 4.50% and matures on March 24, 2026.

On November 10, 2014 we refinanced our \$38.0 million loan and closed on a new \$52.0 million loan for One Hughes Landing. The loan bears fixed interest at 4.30% and matures on December 1, 2029.

On July 18, 2014, we assumed a \$4.6 million non-recourse mortgage loan at 1701 Lake Robbins. The loan bears fixed interest at 5.81% and has a maturity date of April 2017.

On July 15, 2014, we closed a \$311.8 million financing for the construction of Downtown Summerlin development bearing interest at one-month LIBOR plus 2.25%. The loan has an initial maturity date of July 15, 2017, with two, one-year extension options.

On April 15, 2014, we paid \$17.0 million cash in full satisfaction of the \$16.0 million participating loan that we assumed as part of the acquisition of 70 CCC in August 2012. The non-recourse, interest only promissory note was due to mature on August 31, 2017 and included a participation right to the lender for 30.0% of the appreciation in the market value of the property after our 10.0% cumulative preferred return and repayment of the outstanding debt and our contributed equity. The final payment included approximately \$0.7 million for this participation right based upon

the appraised value of the property. On June 27, 2014, we closed on a new \$20.0 million loan for 70 CCC that bears interest at one-month LIBOR plus 2.25% and has an initial maturity date of July 2017 with two, one-year extension options.

The \$250.0 million non recourse first mortgage financing secured by Ward Village in Honolulu, Hawaii, bears interest at one-month LIBOR plus 2.50%. The loan may be drawn to a maximum \$250.0 million to fund capital expenditures at the property, provided that the outstanding principal balance cannot exceed 65% of the property's appraised value, and the borrowers are required to have a minimum 10.0% debt yield to draw additional loan proceeds under the facility. The loan permits partial repayment during its term in connection with property releases for development. In the third quarter of

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2013, certain properties securing the loan were approved for condominium development. As a result, the properties were removed from the collateral pool and a minor principal paydown of the loan was required. The loan matures in September 2016, and \$143.0 million of the principal balance was swapped to a 3.80% fixed rate for the term of the loan. The loan had a weighted average interest rate of 3.35% as of March 31, 2015. The undrawn portion of this loan was \$11.3 million as of March 31, 2015.

#### Strategic Developments

On December 5, 2014 we closed on a \$65.5 million non-recourse financing for the construction of Three Hughes Landing. The loan bears interest at one-month LIBOR plus 2.35%. The loan has an initial maturity date of December 5, 2017 with two, one-year extension options.

On November 6, 2014 we closed on a \$600.0 million non-recourse construction loan for the Waiea and Anaha Condominium towers bearing interest at one-month LIBOR plus 6.75%. The loan has an initial maturity date of November 6, 2017, with two, one-year extension options.

On October 2, 2014, we closed on a \$37.1 million construction financing for our Hughes Landing Hotel. The loan bears interest at one-month LIBOR plus 2.50%. The loan has an initial maturity of October 2018, with two, one-year extension options.

On August 6, 2014, we closed on a \$69.3 million non-recourse construction financing for the Waterway Hotel bearing interest at one-month LIBOR plus 2.65%. The loan has an initial maturity of August 2018, with a one-year extension option. The development will be a 302-room Westin-branded hotel that will be owned and managed by us.

On June 30, 2014, we closed on a \$143.0 million non-recourse construction financing for two office buildings bearing interest at one-month LIBOR plus 1.90%. The loan has an initial maturity date of June 30, 2018, with a one-year extension option.

#### Corporate

The \$750.0 million in aggregate principal amount of 6.875% Senior Notes matures in 2021 (the "Senior Notes"). Interest is payable semiannually, on April 1 and October 1 of each year starting in April 2014. At any time prior to October 1, 2016, we may redeem up to 35% of the Senior Notes at a price equal to 106.875% using the proceeds from equity offerings. We may redeem all or part of the Senior Notes at any time on or after October 1, 2016 with a declining call premium thereafter to maturity. The Senior Notes contain customary terms and covenants for non investment grade senior notes and have no maintenance covenants.

#### NOTE 10 DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

We are exposed to interest rate risk related to our variable interest rate debt, and we manage this risk by utilizing interest rate derivatives. Our objectives in using interest rate derivatives are to add stability to interest costs by reducing our exposure to interest rate movements. To accomplish this objective, we use interest rate swaps and caps as part of our interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable amounts from a counterparty in exchange for the Company's fixed rate payments over the life of the agreements without exchange of the underlying notional amount. Interest rate caps designated as cash flow hedges involve the receipt of variable amounts from a counterparty if interest rates rise above the strike rate on the contract in exchange for an up front premium.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Accumulated Other Comprehensive Income ("AOCI") and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivatives is

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recognized directly in earnings. During the three months ended March 31, 2015, the ineffective portion recorded in earnings was insignificant.

As of March 31, 2015, we had gross notional amounts of \$172.0 million for interest rate swaps and a \$100.0 million interest rate cap that were designated as cash flow hedges of interest rate risk. The fair value of the interest rate cap derivative was insignificant.

If the interest rate swap agreements are terminated prior to their maturity, the amounts previously recorded in AOCI are recognized into earnings over the period that the hedged transaction impacts earnings. If the hedging relationship is discontinued because it is probable that the forecasted transaction will not occur according to the original strategy, any related amounts previously recorded in AOCI are recognized in earnings immediately.

Amounts reported in AOCI related to derivatives will be reclassified to interest expense as interest payments are made on our variable rate debt. Over the next 12 months, we estimate that an additional \$2.1 million will be reclassified to interest expense.

The table below presents the fair value of our derivative financial instruments which are included in accounts payable and accrued liabilities in the Consolidated Balance Sheets:

March 31, December 31, 2015 2014 (In thousands) Interest Rate Swaps \$ 3,307 \$ 3,144

The table below presents the effect of our derivative financial instruments on the Consolidated Statements of Operations for the three months ended March 31, 2015 and 2014:

Three Months Ended March 31, 2015 2014

Location of Loss

Three Months EndedMarch 31,20152014

|                     |                              | Reclassified     | Amount<br>of Loss               |
|---------------------|------------------------------|------------------|---------------------------------|
|                     | Amount                       | from AOCI into   | ReclassifiedAmount of Loss      |
|                     | of Loss Amount of Loss       |                  | from Reclassified from          |
| Cash Flow Hedges    | Recognized Recognized in OCI | Earnings         | AOCI into Eacherlgisto Earnings |
|                     | (In thousands)               |                  | (In<br>thousands)               |
| Interest Rate Swaps | \$ (761) \$ (342)            | Interest Expense | \$ (380) \$ (541)               |

# NOTE 11 INCOME TAXES

Two of our subsidiaries are involved in a dispute with the IRS relating to years in which those subsidiaries were owned by General Growth Properties ("GGP"), and in connection therewith, GGP provided us with an indemnity against certain potential tax liabilities. Pursuant to the Tax Matters Agreement with GGP, GGP had indemnified us from and against 93.75% of any and all losses, claims, damages, liabilities and reasonable expenses to which we become subject (the "Tax Indemnity"), in each case solely to the extent directly attributable to certain taxes related to sales of certain assets in our Master Planned Communities segment prior to March 31, 2010 ("MPC Taxes"), in an amount up to \$303.8 million, plus interest and penalties related to these amounts (the "Indemnity Cap") so long as GGP controlled the action in the United States Tax Court (the "Tax Court") related to the dispute with the IRS.

On May 6, 2011, GGP filed Tax Court petitions on behalf of the two former REIT subsidiaries of GGP seeking a redetermination of federal income tax for the years 2007 and 2008. The petitions sought to overturn determinations by

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the IRS that the taxpayers were liable for combined deficiencies totaling \$144.1 million. The case was heard by the Tax Court in November 2012 and filed its ruling in favor of the IRS on June 2, 2014.

In December 2014, we entered into a tax indemnity and mutual release agreement with GGP (the "Settlement Agreement") pursuant to which, in consideration of the full satisfaction of GGP's obligation for reimbursement of taxes and interest related to certain assets in our Master Planned Communities segment prior to March 31, 2010, GGP (i) made a cash payment to us in the amount of \$138.0 million and (ii) conveyed to us fee simple interest in six office properties and related parking garages located in Columbia, Maryland, known as 10-60 Columbia Corporate Center, for an agreed upon total value of \$130.0 million. Under the Settlement Agreement, the Company now controls the right to decide whether to appeal the decision rendered by the Tax Court. On December 15, 2014, the Company paid the MPC Taxes and filed an appeal of the decision to the Fifth Circuit Court of Appeals. The appeal seeks to overturn the lower court decision and allow the Company to continue to use its current method of tax accounting for the sale of assets in the Company's Master Planned Communities Segment. If the decision stands, we may be required to change our method of tax accounting for certain transactions, which could affect the timing of our future tax payments. We expect the appeal to be heard by the appellate court in 2015.

Unrecognized tax benefits pursuant to uncertain tax positions were \$184.2 million as of March 31, 2015 and December 31, 2014, none of which would impact our effective tax rate. This amount is not reduced for either amounts reclassified under ASU 2013-11, or payments made to the IRS pursuant to the appeal filed with the Fifth Circuit Court of Appeals. A significant amount of the unrecognized tax benefits is related to the appeal of the Tax Court decision, which is expected to be resolved within the next 12 months.

We have significant permanent differences, primarily from warrant liability gains and losses, interest income on the tax indemnity receivable and changes in valuation allowances that cause our effective tax rate to deviate from statutory rates. The effective tax rate based upon actual operating results was (2.2)% and (5.9)% for the three months ended March 31, 2015 and 2014, respectively. The changes in the tax rates were primarily attributable to changes in the warrant liability, valuation allowance and unrecognized tax benefits.

We file a consolidated corporate tax return which, through December 31, 2014, includes all of our subsidiaries with the exception of Victoria Ward, Limited ("Ward"). Ward elected to be taxed as a REIT commencing with the taxable year beginning January 1, 2002 and ending with the taxable year ending December 31, 2014. Ward satisfied the REIT distribution requirements for 2014 and beginning January 1, 2015, Ward will be included in our consolidated tax return.

# NOTE 12 STOCK BASED PLANS

Our stock based plans are described, and informational disclosures are provided, in the Notes to the Consolidated Financial Statements included in our Form 10-K for the year ended December 31, 2014.

Stock Options

The following table summarizes our stock option plan:

|  |           | Weighted              |
|--|-----------|-----------------------|
|  | Stock     | Average               |
|  | Options   | <b>Exercise</b> Price |
| Stock Options outstanding at January 1, 2015 | 1,043,490 | \$ 72.60              |
| Granted                                      | 42,000    | 148.01                |
| Forfeited                                    | (57,750)  | 108.19                |
| Stock Options outstanding at March 31, 2015  | 1,027,740 | \$ 73.68              |

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Stock option expense was \$0.7 million and \$1.0 million for the three months ended March 31, 2015 and 2014, respectively, which is included in General and administrative expense in the accompanying Condensed Consolidated Statements of Operations.

**Restricted Stock** 

Restricted stock awards issued under The Howard Hughes Corporation 2010 Incentive Plan provide that shares awarded may not be sold or otherwise transferred until restrictions have lapsed as established by the Compensation Committee of our Board of Directors. For the three months ended March 31, 2015, compensation expense of \$1.1 million is included in general and administrative expense in our Condensed Consolidated Statements of Operations related to restricted stock awards. The balance of unamortized restricted stock awards as of March 31, 2015 was \$17.6 million, which is expected to be expensed over a weighted-average period of 3.9 years.

The following table summarizes restricted stock activity:

|   |            | Weighted        |
|---|------------|-----------------|
|   | Restricted | Average Grant   |
|   | Stock      | Date Fair Value |
| Restricted stock outstanding at January 1, 2015 | 172,690    | \$ 92.02        |
| Granted   | 73,243     | 119.01          |
| Forfeited                                       | (4,002)    | 99.33           |
| Restricted Stock outstanding at March 31, 2015  | 241,931    | \$ 100.01       |

#### NOTE 13 OTHER ASSETS AND LIABILITIES

Prepaid Expenses and Other Assets

The following table summarizes the significant components of prepaid expenses and other assets.

|  | March 31,      | December 31, |  |
|--|----------------|--------------|--|
|  | 2015           | 2014         |  |
|  | (In thousands) |              |  |
| Special Improvement District receivable  | \$ 33,040      | \$ 33,318    |  |
| Equipment, net of accumulated depreciation of \$2.8 million and \$2.4 million, |                |              |  |
| respectively   | 19,906         | 20,284       |  |
| Tenant incentives and other receivables  | 12,014         | 14,264       |  |
| Federal income tax receivable  | 8,629          | 8,629        |  |
| Prepaid expenses   | 10,560         | 9,196        |  |
| Below-market ground leases   | 19,579         | 19,663       |  |
| Condominium deposits   | 139,559        | 151,592      |  |
| Security and escrow deposits   | 9,483          | 9,829        |  |
| Above-market tenant leases   | 4,365          | 4,656        |  |
| Uncertain tax position asset   | 402            | 383          |  |
| In-place leases  | 29,645         | 32,715       |  |
| Intangibles  | 3,994          | 3,593        |  |
| Other  | 2,023          | 2,014        |  |
|  | \$ 293,199     | \$ 310,136   |  |
|  |                |              |  |

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The \$16.9 million decrease as of March 31, 2015 compared to December 31, 2014 primarily relates to a \$12.0 million decrease in condominium deposits at Ward Village due to utilization of deposits for construction costs. The \$3.1 million decrease related to in-place leases is primarily attributable to normal amortization of these intangibles.

Accounts Payable and Accrued Expenses

The following table summarizes the significant components of accounts payable and accrued expenses.

|  | March 31,    | D  | ecember 31, |
|--|--------------|----|-------------|
|  | 2015         | 20 | )14         |
|  | (In thousand | s) |             |
| Construction payables                          | \$ 191,599   | \$ | 170,935     |
| Accounts payable and accrued expenses          | 31,827       |    | 34,154      |
| Condominium deposits                           | 60,706       |    | 82,150      |
| Membership deposits                            | 21,448       |    | 21,023      |
| Above-market ground leases                     | 2,232        |    | 2,272       |
| Deferred income                                | 65,305       |    | 65,675      |
| Accrued interest                               | 28,127       |    | 14,791      |
| Accrued real estate taxes                      | 5,041        |    | 9,903       |
| Tenant and other deposits                      | 11,758       |    | 12,756      |
| Accrued payroll and other employee liabilities | 10,561       |    | 25,838      |
| Interest rate swaps                            | 3,307        |    | 3,144       |
| Other  | 26,356       |    | 23,376      |
|  | \$ 458,267   | \$ | 466,017     |

The \$7.8 million decrease as of March 31, 2015 compared to December 31, 2014 is primarily due to the decrease of \$21.4 million in condominium deposits for the two market rate towers at Ward Village as revenue was recognized during the period, \$15.3 million decrease in accrued payroll and other employee liabilities due to year-end compensation payments and a \$4.9 million decrease in accrued real estate taxes. These decreases are partially offset by a \$20.7 million increase in construction payables primarily due to continued development activities at Downtown Summerlin, Ward Village, 1725-35 Hughes Landing Boulevard, South Street Seaport and Three Hughes Landing, and \$13.3 million increase in accrued interest related to our Senior Notes for which interest is paid semiannually.

# THE HOWARD HUGHES CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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NOTE 14 ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) ("AOCI")

The following table summarizes AOCI for the period indicated:

Changes in Accumulated Other Comprehensive Income (Loss) by Component (a)

Gains and (Losses) on Cash Flow Hedges

(In Thousands)

|  | For the<br>Three Months<br>Ended<br>March 31, 2015 |
|--|--|
| Balance as of January 1, 2015  | \$ (7,712)   |
| Other comprehensive loss before reclassifications<br>Amounts reclassified from accumulated other comprehensive loss<br>Net current-period other comprehensive income<br>Balance as of March 31, 2015 | 73<br>380<br>453<br>\$ (7,259)                     |

(a) All amounts are net of tax.

The following table summarizes the amounts reclassified out of AOCI for the period indicated:

Reclassifications out of Accumulated Other Comprehensive Income (Loss)

(In Thousands)

|   | Amounts reclassified   |                      |                              |  |
|---|------------------------|----------------------|------------------------------|--|
|   | from Accumulated Other |                      |                              |  |
|   | Comprehensive Income   |                      |                              |  |
|   | (Loss)                 |                      |                              |  |
|   | For t                  | he Three Months Ende | ed Affected line item in the |  |
| Accumulated Other Comprehensive Income (Loss) |                        |                      |                              |  |
| Components                                    | Marc                   | ch 31, 2015          | Statement of Operations      |  |
| Gains and losses on cash flow hedges          |                        |                      |                              |  |
| Interest rate swap contracts                  | \$                     | (608)                | Interest expense             |  |
|   |                        | 228                  | Provision for income taxes   |  |
| Total reclassifications for the period        | \$                     | (380)                | Net of tax                   |  |

# NOTE 15 COMMITMENTS AND CONTINGENCIES

In the normal course of business, from time to time, we are involved in legal proceedings relating to the ownership and operations of our properties. In management's opinion, the liabilities, if any, that may ultimately result from such legal actions are not expected to have a material effect on our consolidated financial position, results of operations or liquidity.

We had outstanding letters of credit and surety bonds totaling \$80.2 million and \$53.7 million as of March 31, 2015 and December 31, 2014, respectively. These letters of credit and bonds were issued primarily in connection with insurance requirements, special real estate assessments and construction obligations.

On June 27, 2013, the City of New York executed the amended and restated ground lease for South Street Seaport. The restated lease terms provide for annual fixed rent of \$1.2 million starting July 1, 2013 with an expiration of December 30,

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# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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2072, including our options to extend. The rent escalates at 3.0% compounded annually. On July 1, 2018 the base rent will be adjusted to the higher of the fair market value or the then base rent. In addition to the annual base rent of \$1.2 million, we are required to make annual payments of \$210,000 as additional rent through the term of the lease. The additional rent escalates annually at the Consumer Price Index. We are entitled to a total rent credit of \$1.5 million, to be taken monthly over a 30-month period. Simultaneously with the execution of the lease, we executed a completion guaranty for the redevelopment of Pier 17. The completion guaranty requires us to perform certain obligations under the lease, including the commencement of construction by October 1, 2013 with a scheduled completion date in 2017.

In the fourth quarter of 2012, the Uplands portion of South Street Seaport suffered damage due to flooding as a result of Superstorm Sandy. Reconstruction efforts are ongoing and the property is only partially operating. We have received \$47.9 million in insurance proceeds through March 31, 2015 related to our claim. We recognized Other income relating to these insurance recoveries of \$0.3 million and \$7.8 million for the three months ended March 31, 2015 and 2014, respectively. We are in litigation with several of the insurance carriers to recover additional amounts that we believe are owed to us under the policies. We believe that our insurance will reimburse substantially all of the costs of repairing the property and will also compensate us for substantially all lost income resulting from the storm.

Please refer to Note 11 - Income Taxes for additional contingencies related to our uncertain tax positions.

#### NOTE 16 SEGMENTS

We have three business segments which offer different products and services. Our three segments are managed separately because each requires different operating strategies or management expertise and are reflective of management's operating philosophies and methods. In addition, our segments or assets within such segments could change in the future as development of certain properties commences or other operational or management changes occur. We do not distinguish or group our combined operations on a geographic basis. Furthermore, all operations are within the United States. Our reportable segments are as follows:

- Master Planned Communities ("MPCs") includes the development and sale of land, in large scale, long term community development projects in and around Las Vegas, Nevada; Houston, Texas; and Columbia, Maryland.
- Operating Assets includes retail, office, and multi-family properties, The Woodlands Resort & Conference Center, The Club at Carlton Woods and other real estate investments. These assets are currently generating revenues, and we believe there is an opportunity to redevelop or reposition certain of these assets to improve operating performance.
- Strategic Developments includes our condominium and commercial property projects currently under development and all other properties held for development which have no substantial operations.

Revenue recognition for contracted individual units in a condominium project are accounted for under the percentage of completion method when the following criteria are met: a) construction is beyond a preliminary stage; b) buyer is unable to require a refund of its deposit, except for non delivery of the unit; c) sufficient units are sold to assure that it will not revert to a rental property; d) sales prices are collectible; and e) aggregate sales proceeds and costs can be

reasonably estimated. Those units that do not meet the criteria are accounted for using the full accrual or deposit method which defers revenue recognition until the unit is closed.

Revenue recognized on the percentage-of-completion method is calculated based upon the ratio of project costs incurred to date compared to total estimated project cost. Total estimated project costs include direct costs such as the carrying value of our land, site planning, architectural, construction costs, financing costs and indirect cost allocations for certain infrastructure and amenity costs which benefit the project based upon the relative fair value of the land prior to

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development. Changes in estimated project costs impact the amount of revenue and profit recognized on a percentage of completion basis during the period in which they are determined and in future periods.

The assets included in each segment as of March 31, 2015, are contained in the following chart

Master Planned Communities

**Operating Assets** 

Strategic Developments

Under

|                                |  | Onder<br>Other   |
|--------------------------------|--|--|
| Retail                         | Office   | Construction   |
| Columbia Regional Building     | 10-60 Columbia Corporate Center  | ONE Alameda Plaza  |
|                                |  | Ala  |
|                                |  | Moana  |
|                                |  | (c)  |
| Cottonwood Square              | 70 Columbia Corporate Center   | Anaha Allen Towne  |
|                                |  | Condominiums   |
| Creekside Village Green (b)    | Columbia Office Properties   | ThreeBridges at Mint Hill  |
|                                |  | Hughes   |
|                                |  | Landing  |
| Downtown Summerlin             | One Hughes Landing   | 1725-Contury Plaza Mall  |
|                                |  | Hughes   |
|                                |  | Landing  |
| Hughes Landing Retail (b)      | Two Hughes Landing   | Boulevaidcle T Ranch and   |
| 1701 Lake Robbins              | 2201 Lake Woodlands Drive  | Hug <b>Pes</b> ver Center (d)  |
|                                |  | Landing  |
|                                |  | Hotel  |
| Landmark Mall                  | 9303 New Trails  | (Emba Syttonwood Mall  |
|                                |  | Suites)  |
| Outlet Collection at Riverwalk | 110 N. Wacker  | One Elk Grove Promenade  |
|                                |  | Lake's   |
|                                |  | Edge   |
| Park West                      | 3831 Technology Forest Drive   | Sumn& OffinInAterastrienFs, shlori (d)   |
| South Street Seaport           | 3 Waterway Square  | Waishow Air Rights   |
| -                              |  | Condominiums   |
|                                | Cottonwood Square<br>Creekside Village Green (b)<br>Downtown Summerlin<br>Hughes Landing Retail (b)<br>1701 Lake Robbins<br>Landmark Mall<br>Outlet Collection at Riverwalk<br>Park West | Columbia Regional Building10-60 Columbia Corporate CenterCottonwood Square70 Columbia Corporate CenterCreekside Village Green (b)Columbia Office PropertiesDowntown SummerlinOne Hughes LandingHughes Landing Retail (b)<br>1701 Lake RobbinsTwo Hughes Landing<br>2201 Lake Woodlands DriveLandmark Mall9303 New TrailsOutlet Collection at Riverwalk110 N. WackerPark West3831 Technology Forest Drive |

| (under construction)  | 4 Waterway Square  | WaterKendall Town Center<br>Square<br>Hotel  |
|---|--|--|
| Ward Village<br>20/25 Waterway Avenue<br>Waterway Garage Retail<br>Other<br>Golf Courses at TPC Summerlin   | 1400 Woodloch Forest<br>Stewart Title of Montgomery  | (Westin)akeland Village Center<br>Lakemoor (Volo) Land<br>Maui Ranch Land<br>Parcel C (d)<br>Seaport District Assemblage<br>Ward Block M |
| and TPC Las Vegas<br>(participation interest)<br>Kewalo Basin Harbor<br>Merriweather Post Pavilion<br>Millennium Waterway Apartments<br>Millennium Woodlands<br>Phase II (d)<br>85 South Street | County, TX (d)<br>Summerlin Hospital Medical<br>Center (d)<br>Summerlin Las Vegas<br>Baseball Club (d)<br>The Metropolitan Downtown<br>Columbia Project (b) (d)<br>The Club at Carlton Woods<br>The Woodlands Resort &<br>Conference Center<br>The Woodlands Parking Garages<br>Woodlands Sarofim #1 (d) | Ward Gateway Towers<br>Ward Workforce Housing<br>West Windsor  |

(a) The Summerlin MPC includes our Discovery Land joint venture.

(b) Asset was placed in service and moved from the Strategic Developments segments to the Operating Assets segment during 2015.

(c) Asset consists of two equity method investments.

(d) A non-consolidated investment.

As our segments are managed separately, different operating measures are utilized to assess operating results and allocate resources among the segments. The one common operating measure used to assess operating results for the business segments is Real Estate Property Earnings Before Taxes ("REP EBT"), which represents the operating revenues of the properties less property operating expenses and adjustments for interest, as further described below. We believe REP EBT provides useful information about the operating performance for all of our properties.

REP EBT, as it relates to our business, is defined as net income (loss) excluding general and administrative expenses, other income, corporate interest income, corporate interest and depreciation expense, provision for income taxes, warrant liability gain or loss and the change in tax indemnity receivable. We present REP EBT because we use this measure, among others, internally to assess the operating performance of our assets. We also present this measure because we believe certain investors use it as a measure of a company's historical operating performance and its ability to service and incur debt. We believe that the inclusion of certain adjustments to net income (loss) to calculate REP EBT is appropriate to provide additional information to investors.

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# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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Segment operating results are as follows:

|   | Three Months Ended March 31, |           |
|---|------------------------------|-----------|
|   | ,                            | 2014      |
| (   | (In thousands)               | )         |
| Master Planned Communities                |                              |           |
|   |                              | \$ 47,671 |
| Builder price participation               | 5,698                        | 4,097     |
| Minimum rents                             | 215                          | 197       |
| Other land revenues                       | 3,286                        | 2,504     |
| Other rental and property revenues        | (2)                          | 67        |
| Total revenues                            | 57,278                       | 54,536    |
| Cost of sales - land                      | 23,896                       | 23,078    |
| Land sales operations                     | 7,579                        | 7,304     |
| Land sales real estate and business taxes | 2,404                        | 1,954     |
| Depreciation and amortization             | 95                           | 100       |
| Interest income                           | (16)                         | (57)      |
| Interest expense (*)                      | (4,762)                      | (5,066)   |
| Total expenses                            | 29,196                       | 27,313    |
| MPC EBT                                   | 28,082                       | 27,223    |
| Operating Assets                          |                              |           |
| Minimum rents                             | 34,312                       | 19,900    |
| Tenant recoveries                         | 9,573                        | 5,884     |
| Resort and conference center revenues     | 12,003                       | 9,426     |
| Other rental and property revenues        | 6,274                        | 5,110     |
| Total revenues                            | 62,162                       | 40,320    |
| Other property operating costs            | 17,486                       | 13,181    |
| Rental property real estate taxes         | 5,520                        | 3,107     |
| Rental property maintenance costs         | 2,627                        | 1,800     |
| Resort and conference center operations   | 9,078                        | 7,511     |
| Provision for doubtful accounts           | 809                          | 143       |
| Demolition costs                          | 117                          | 2,494     |
| Development-related marketing costs       | 2,266                        | 2,079     |
| Depreciation and amortization             | 18,762                       | 9,010     |

| Other income   |           |           |
|--|-----------|-----------|
| Interest income  | (10)      | (119)     |
| Interest expense   | 6,495     | 2,044     |
| Equity in Earnings from Real Estate and Other Affiliates | (885)     | (1,805)   |
| Total expenses   | 62,265    | 39,445    |
| Operating Assets EBT                                     | (103)     | 875       |
| Strategic Developments                                   |           |           |
| Minimum rents  | 667       | 263       |
| Tenant recoveries  | 94        | 131       |
| Condominium rights and unit sales                        | 34,857    | 3,126     |
| Other land revenues                                      | 6         | 8         |
| Other rental and property revenues                       | 26        | 269       |
| Total revenues   | 35,650    | 3,797     |
| Condominium rights and unit cost of sales                | 22,409    | 1,571     |
| Other property operating costs                           | 659       | 626       |
| Real estate taxes  | 680       | 633       |
| Rental property maintenance costs                        | 117       | 115       |
| Provision for doubtful accounts                          |           |           |
| Demolition costs   |           | 22        |
| Development-related marketing costs                      | 3,977     | 2,145     |
| Depreciation and amortization                            | 1,016     | 424       |
| Other income   | (333)     | (2,373)   |
| Interest expense (*)                                     | (1,807)   | (2,649)   |
| Equity in Earnings from Real Estate and Other Affiliates | (904)     | (4,263)   |
| Total expenses   | 25,814    | (3,749)   |
| Strategic Developments EBT                               | 9,836     | 7,546     |
| REP EBT  | \$ 37,815 | \$ 35,644 |

(\*)Negative interest expense amounts are due to interest capitalized in our Master Planned Communities and Strategic Developments segments related to Operating Assets segment debt and the Senior Notes.

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# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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The following reconciles REP EBT to GAAP basis income (loss) before taxes:

| Reconciliation of REP EBT to GAAP loss before taxes | Three Months EndedMarch 31,20152014(In thousands) |             |  |  |  |  |  |
|---|---|-------------|--|--|--|--|--|
| REP EBT   | \$ 37,815   | \$ 35,644   |  |  |  |  |  |
| General and administrative                          | (18,963)  | (16,882)    |  |  |  |  |  |
| Corporate interest income/(expense), net            | (13,212)  | (10,980)    |  |  |  |  |  |
| Warrant liability loss                              | (108,810)   | (96,440)    |  |  |  |  |  |
| Corporate other income, net                         | 1,132   | 8,075       |  |  |  |  |  |
| Corporate depreciation and amortization             | (1,637)   | (975)       |  |  |  |  |  |
| Loss before taxes                                   | \$ (103,675)                                      | \$ (81,558) |  |  |  |  |  |

The following reconciles segment revenues to GAAP basis consolidated revenues:

|   | Three Month  | Three Months Ended |  |  |  |  |  |
|---|--------------|--------------------|--|--|--|--|--|
| Reconciliation of Segment Basis Revenues to | March 31,    |                    |  |  |  |  |  |
| GAAP Revenues                               | 2015         | 2014               |  |  |  |  |  |
|   | (In thousand | s)                 |  |  |  |  |  |
|   |              |                    |  |  |  |  |  |
| Master Planned Communities                  | \$ 57,278    | \$ 54,536          |  |  |  |  |  |
| Operating Assets                            | 62,162       | 40,320             |  |  |  |  |  |
| Strategic Developments                      | 35,650       | 3,797              |  |  |  |  |  |
| Total revenues                              | \$ 155,090   | \$ 98,653          |  |  |  |  |  |

The assets by segment and the reconciliation of total segment assets to the total assets in the Condensed Consolidated Balance Sheets are summarized as follows:

|                            | March 31,      | December 31, |
|----------------------------|----------------|--------------|
|                            | 2015           | 2014         |
|                            | (In thousands) |              |
| Master Planned Communities | \$ 1,920,953   | \$ 1,877,043 |
| Operating Assets           | 2,027,494      | 1,934,350    |
| Strategic Developments     | 1,000,014      | 879,896      |
| Total segment assets       | 4,948,461      | 4,691,289    |
| Corporate and other        | 300,315        | 428,642      |
| Total assets               | \$ 5,248,776   | \$ 5,119,931 |

The increase in the Strategic Development segment asset balance as of March 31, 2015 of \$120.1 million compared to December 31, 2014 is primarily due to the acquisition of additional land and air rights near South Street Seaport, increase in development costs of \$34.1 million for Ward Village, \$17.6 million for the 1725-35 Hughes Landing Boulevard office buildings, \$17.3 million for Three Hughes Landing, \$14.6 million for Waterway Square Hotel (Westin) and \$10.7 million for One Lake's Edge, the collection of \$9.6 million of buyer deposits on the pre-sales of condominium units for both Waiea Condominiums and Anaha Condominiums in Ward Village, the reduction of \$46.2 million resulting from the transfer of Hughes Landing Retail, Creekside Village and The Metropolitan Downtown Columbia to the Operating segment, the use of \$21.6 million of buyer deposits to reimburse for development costs for Ward Village and the cash distribution of \$8.9 million from the investment in ONE Ala Moana.

Corporate and other assets as of March 31, 2015 consist primarily of Cash and cash equivalents. The \$128.3 million decrease compared to December 31, 2014 is primarily due to our pre-development and development activities.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the Condensed Consolidated Financial Statements and notes and the company's Annual Report on Form 10-K for the year ended December 31, 2014. All references to numbered Notes are to specific notes to our Condensed Consolidated Financial Statements included in this Quarterly Report.

Forward-looking information

We may make forward-looking statements in this Quarterly Report and in other reports that we file with the SEC. In addition, our management may make forward-looking statements orally to analysts, investors, creditors, the media and others.

Forward-looking statements include:

- projections of our revenues, operating income, net income, earnings per share, REP EBT, capital expenditures, income tax, other contingent liabilities, dividends, leverage, capital structure or other financial items;
- · forecasts of our future economic performance; and
- · descriptions of assumptions underlying or relating to any of the foregoing.

In this Quarterly Report, for example, we make forward-looking statements discussing our expectations about:

- capital required for our operations and development opportunities for the properties in our Operating Assets and Strategic Developments segments;
- expected performances of our Master Planned Communities segment and other current income producing properties; and
- · future liquidity, development opportunities, development spending and management plans.

Forward-looking statements discuss matters that are not historical facts. Because they discuss future events or conditions, forward-looking statements often include words such as "anticipate," "believe," "can," "could," "estimate," "expect," "forecast," "intend," "may," "likely," "plan," "project," "realize," "should," "target," "would," and other words of similar expressions. Forward-looking statements should not be unduly relied upon. They give our expectations about the future and are not guarantees.

There are several factors, many beyond our control, which could cause results to differ materially from our expectations. These risk factors are described in our Annual Report on Form 10-K for the year ended December 31, 2014 (the "Annual Report") and are incorporated herein by reference. Any factor could, by itself, or together with one or more other factors, adversely affect our business, results of operations or financial condition. There may also be other factors that we have not described in this Quarterly Report or in our Annual Report that could cause results to differ from our expectations. These forward-looking statements present our estimates and assumptions only as of the date of this Quarterly Report. Except as may be required by law, we undertake no obligation to modify or revise any forward-looking statements to reflect events or circumstances occurring after the date of this Quarterly Report.

Real Estate Property Earnings Before Taxes

We use a number of operating measures for assessing operating performance of our communities, assets, properties and projects within our segments, some of which may not be common among all three of our segments. We believe that investors may find some operating measures more useful than others when separately evaluating each segment. One common operating measure used to assess operating results for our business segments is Real Estate Property Earnings Before Taxes ("REP EBT"). We believe REP EBT provides useful information about our operating performance because it excludes certain non-recurring and non-cash items which we believe are not indicative of our core business. REP EBT may be calculated differently by other companies in our industry, limiting its usefulness as a comparative measure.

REP EBT, as it relates to our business, is defined as net income (loss) excluding general and administrative expenses, corporate interest income and corporate interest and depreciation expense, provision for income taxes, warrant liability gain (loss), other income and, prior to 2015, the changes in tax indemnity receivable. We present REP EBT because we use this measure, among others, internally to assess the core operating performance of our assets. We also present this measure because we believe certain investors use it as a measure of a company's historical operating performance and its ability to service and incur debt. We believe that the inclusion of certain adjustments to net income (loss) to calculate REP EBT is appropriate to provide additional information to investors. A reconciliation of REP EBT to consolidated net income (loss) as computed in accordance with GAAP has been presented in Note 16 – Segments.

REP EBT should not be considered as an alternative to GAAP net income (loss) attributable to common stockholders or GAAP net income (loss), as it has limitations as an analytical tool, and should not be considered in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of the limitations of this metric are that it does not include the following:

- · cash expenditures, or future requirements for capital expenditures or contractual commitments;
- · corporate general and administrative expenses;
- · interest expense on our corporate debt;
- income taxes that we may be required to pay;
- · any cash requirements for replacement of depreciated or amortized assets; and
- · limitations on, or costs related to, transferring earnings from our Real Estate and Other Affiliates to us.

Operating Assets Net Operating Income

We believe that net operating income ("NOI") is a useful supplemental measure of the performance of our Operating Assets because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs. We define NOI as revenues (rental income, tenant recoveries and other income) less expenses (real estate taxes, repairs and maintenance, marketing and other property expenses). NOI excludes straight line rents and amortization of tenant incentives, net interest expense, ground rent amortization, demolition costs, amortization, depreciation, development-related marketing costs and equity in earnings from Real Estate and Other Affiliates. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that factors such as lease structure, lease rates and tenant base, which vary by property, have on our operating results, gross margins and investment returns.

Although we believe that NOI provides useful information to investors about the performance of our Operating Assets, due to the exclusions noted above, NOI should only be used as an alternative measure of the financial performance of such assets and not as an alternative to GAAP net income (loss). For reference, and as an aid in understanding our computation of NOI, a reconciliation of NOI to REP EBT has been presented in the Operating Assets segment discussion below.

# **Results of Operations**

Our revenues are primarily derived from the sale of individual lots at our master planned communities to homebuilders, from tenants at our operating assets in the form of fixed minimum rents, overage rent and recoveries of operating expenses, and from the sale of condominium units.

The following table reflects our results of operations for the three months ended March 31, 2015 and 2014, respectively:

|   | Three Months E<br>March 31, | Ended       |             |
|---|-----------------------------|-------------|-------------|
|   |                             | 2014        | Change      |
|   | (In thousands, e            |             | enange      |
|   | share amounts)              |             |             |
| Revenues  | )                           |             |             |
| MPC segment revenues                                | \$ 57,278                   | \$ 54,536   | \$ 2,742    |
| Operating Assets segment revenues                   | 62,162                      | 40,320      | 21,842      |
| Strategic Developments segment revenues             | 35,650                      | 3,797       | 31,853      |
| Total segment revenues                              |                             | \$ 98,653   | \$ 56,437   |
| -   |                             |             |             |
| MPC segment REP EBT                                 | \$ 28,082                   | \$ 27,223   | \$ 859      |
| Operating Assets segment REP EBT                    | (103)                       | 875         | (978)       |
| Strategic Developments segment REP EBT              | 9,836                       | 7,546       | 2,290       |
| Total segment REP EBT                               | 37,815                      | 35,644      | 2,171       |
| General and administrative                          | (18,963)                    | (16,882)    | (2,081)     |
| Corporate interest expense, net                     | (13,212)                    | (10,980)    | (2,232)     |
| Warrant liability loss                              | (108,810)                   | (96,440)    | (12,370)    |
| Corporate other income, net                         | 1,132                       | 8,075       | (6,943)     |
| Corporate depreciation and amortization             | (1,637)                     | (975)       | (662)       |
| Provision for income taxes                          | (2,284)                     | (4,773)     | 2,489       |
| Net loss  | (105,959)                   | (86,331)    | (19,628)    |
| Net income attributable to noncontrolling interests | -                           | 15          | (15)        |
| Net loss attributable to common stockholders        | \$ (105,959)                | \$ (86,316) | \$ (19,643) |
| Basic and diluted loss per share                    | \$ (2.68)                   | \$ (2.19)   | \$ (0.49)   |

Consolidated revenues for the three months ended March 31, 2015 increased compared to the same period in 2014 primarily due to higher revenues in our Operating Assets and Strategic Developments segments. Operating Assets segment revenue increased primarily due to higher minimum rents and tenant recoveries from both our retail and office properties. The growth related to our retail properties is primarily due to openings in 2014 in Las Vegas and New Orleans and higher rental rates and a bad debt recovery at Ward Village. The increase in our office properties is due to our recent acquisition of six office buildings in Downtown Columbia and openings in 2014 in The Woodlands. Strategic Developments segment revenue increased due to recognition of revenue related to our Waiea Condominiums, which began recognizing revenue in the fourth quarter 2014.

The Operating Assets segment REP EBT decreased primarily due to \$9.8 million of higher non-cash depreciation expense, a majority of which relates to assets placed into service in 2014. The properties placed into service in 2014

will be stabilizing over the next 12 to 24 months, yet the full amount of annual depreciation and amortization associated with them begins as soon as they are placed into service. Please refer to the Operating Assets Segment discussion for a more complete discussion of the impact of depreciation and amortization on our Operating Assets segment REP EBT.

General and administrative expenses for the three months ended March 31, 2015 increased compared to the same period in 2014. The increase is primarily due to \$1.1 million of increased headcount and compensation costs and \$1.1 million of various other items due to our growth.

Corporate interest expense, net increased for the three months ended March 31, 2015 due to the settlement of the GGP Tax Indemnity Receivable in the fourth quarter 2014, which indemnified us for taxes and interest related to certain assets in our Master Planned Communities segment prior to March 31, 2010. As a result of this settlement, we no longer record interest income related to the receivable.

Corporate other income for the three months ended March 31, 2015 decreased \$6.9 million primarily because for the three months ended March 31, 2014 Corporate other income included a \$7.8 million pre-tax gain recognized on insurance proceeds received relating to South Street Seaport.

The warrant liability loss for the three months ended March 31, 2015 and 2014 was due to appreciation in our stock price, thereby increasing the value of the warrants.

The decrease in the provision for income taxes for the three months ended March 31, 2015 compared to 2014 is attributable to decreases in income (loss) before taxes, excluding the warrant liability loss, and interest expense on the uncertain tax position.

We have significant permanent differences, primarily from warrant liability gains and losses, interest income on the tax indemnity receivable (prior to 2015), and changes in valuation allowances that cause our effective tax rate to deviate greatly from statutory rates. The effective tax rates based upon actual operating results were (2.2%) for the three months ended March 31, 2015 compared to (5.9%) for the three months ended March 31, 2014. The changes in the tax rate were primarily attributable to the changes in the warrant liability, valuation allowance and unrecognized tax benefits as well as other permanent items. If changes in the warrant liability, valuation allowance, unrecognized tax benefits and other material discrete adjustments to deferred tax liabilities were excluded from the effective tax rate computation, the effective tax rates would have been 34.8% and 35.3% for the three months ended March 31, 2015 and 2014, respectively.

The higher net loss attributable to common stockholders for the three months ended March 31, 2015 compared to the same period in 2014 is primarily due to the following:

- Higher warrant liability loss due to appreciation in our stock price;
- Higher depreciation expense from assets placed in service during 2014;
- · Lower corporate other income in 2015 due to the receipt of Superstorm Sandy insurance proceeds in 2014;
  - Higher corporate interest expense due to higher mortgage indebtedness and fewer capital expenditures in 2015 qualifying for interest capitalization; and
- · Lower income taxes due to the lower interest expense related to the uncertain tax position.

Please refer to the individual segment operations sections that follow for explanations of the segment performance.

Segment Operations

Please refer to Note 16 - Segments for additional information including reconciliations of our segment basis results to generally accepted accounting principles ("GAAP") basis results.

Master Planned Communities Segment

Master Planned Communities Revenues and Expenses(\*)

For the three months ended March 31, 2015 and 2014

(In thousands)

| geland<br>9 Months Ended Marc |                | Conroe       |             | Maryland    |             | Summerlin         |                   | The Wood         | The Woodlands     |                |  |  |  |
|-------------------------------|----------------|--------------|-------------|-------------|-------------|-------------------|-------------------|------------------|-------------------|----------------|--|--|--|
| 78                            | 2014<br>\$ 136 | 2015<br>\$ - | 2014<br>\$- | 2015<br>\$- | 2014<br>\$- | 2015<br>\$ 36,288 | 2014<br>\$ 29,326 | 2015<br>\$ 7,215 | 2014<br>\$ 18,209 | 2015<br>\$48,0 |  |  |  |
| 3                             | 128            | -            | -           | -           | -           | 4,262             | 2,595             | 1,313            | 1,374             | 5,69           |  |  |  |
|                               | -              | -            | -           | -           | -           | 215               | 197               | -                | -                 | 215            |  |  |  |
| 7                             | 100            | -            | -           | 51          | 2           | 1,780             | 1,370             | 1,318            | 1,032             | 3,28           |  |  |  |
|                               | (7)            | -            | -           | -           | -           | (2)               | -                 | -                | 74                | (2)            |  |  |  |
| 38                            | 357            | -            | -           | 51          | 2           | 42,543            | 33,488            | 9,846            | 20,689            | 57,2           |  |  |  |
| 72                            | 61             | -            | -           | -           | 5           | 19,795            | 17,219            | 2,429            | 5,793             | 23,8           |  |  |  |
| 8                             | 720            | -            | -           | 104         | 113         | 2,692             | 2,556             | 3,795            | 3,915             | 7,57           |  |  |  |
|                               | (3)            | -            | -           | 166         | 201         | 936               | 843               | 1,228            | 913               | 2,40           |  |  |  |
|                               | 32             | -            | -           | 5           | 8           | 30                | 30                | 30               | 30                | 95             |  |  |  |
| 64                            | 810            | -            | -           | 275         | 327         | 23,453            | 20,648            | 7,482            | 10,651            | 33,9           |  |  |  |
| 74                            | (453)          | -            | -           | (224)       | (325)       | 19,090            | 12,840            | 2,364            | 10,038            | 23,3           |  |  |  |

| 277) | ) | (2,128)     | ) | (194)     | ) | -       | (10)       |      | (38)    |   | (3,517)      | ) | (4,186)      | ) | 1,220       | ) | 1,   | 229 |   | (4,7       |
|------|---|-------------|---|-----------|---|---------|------------|------|---------|---|--------------|---|--------------|---|-------------|---|------|-----|---|------------|
| 51   |   | \$<br>1,675 |   | \$<br>194 |   | \$<br>- | \$<br>(214 | )(c) | \$ (287 | ) | \$<br>22,607 |   | \$<br>17,026 |   | \$<br>1,144 | - | \$8, | 809 |   | \$<br>28,0 |
| 5    | % | 55.1        | % | 0.0       | % | 0.0 %   | 0.0        | %    | 0.0     | % | 45.5         | % | 41.3         | % | 66.3        | % | 68   | 8.2 | % | 50.3       |

(\*) For a reconciliation of MPC REP EBT to consolidated income (loss) before taxes, refer to Note 16 - Segments.

- (a) Negative interest expense amounts relate to interest capitalized on MPC land derived from debt associated with our Operating Assets segment and corporate debt.
- (b) Gross margin % is the ratio of Land sales less Cost of sales-land, divided by Land sales.
- (c) The negative MPC REP EBT in Maryland is due to no land sales because the residential lot inventory was sold out in 2012; however, certain costs such as real estate taxes and administrative expenses continue to be incurred.

MPC revenues vary between periods based on economic conditions and several factors such as, but not limited to, location, availability of land for sale, development density and residential or commercial use. Although our business does not involve the sale or resale of homes, we believe that net new home sales are an important indicator of future demand for our superpad sites and lots; therefore, we use this statistic in the discussion of our MPC operating results. Net new home sales reflect home sales made by homebuilders, less cancelations. Cancelations occur when a homebuyer signs a contract to purchase a home, but later fails to qualify for a home mortgage or is unable to provide an adequate down payment to complete the home sale. Reported results may differ significantly from actual cash flows generated principally because cost of sales for GAAP purposes is derived from margins calculated using carrying values, projected future improvements and other capitalized project costs in relation to projected future land sale revenues. Carrying values, generally, represent acquisition and development costs reduced by any previous impairment charges. Development expenditures are capitalized and generally not reflected in the Consolidated Statements of Operations in the current year.

Builder price participation generally represents the amount collected in excess of the base lot price. The excess amount is calculated based on the actual home price multiplied by an agreed upon percentage stipulated in the land sales contract, less the base lot price.

Interest expense, net reflects the amount of interest that is capitalized at the project level.

MPC sales for the three months ended March 31, 2015 and 2014 is summarized as follows:

| MPC Sales S               | Summary  |   |  | Number  | of   |   |   |   |   |
|---------------------------|--|---|--|---|--|---|---|---|---|
| Land Sales<br>Three Month | hs Ended Maı   |   | ld   |   |  | Price per A   | Acre  | Price per Lo  | ot/Units  |
| 2015                      | 2014   | 2015  | 2014   | 2015  | 2014   | 2015  | 2014  | 2015  | 2014  |
|                           |  |   |  |   |  |   |   |   |   |
| \$ 4,578<br>4,578         | \$ 136<br>136  | 11.8<br>11.8  | 0.5<br>0.5   | 41<br>41  | 3<br>3   | \$ 388<br>388   | \$ 272<br>272   | \$ 112<br>112   | \$ 45<br>45   |
| 4,442<br>NM               |  | 11.3<br>NM  |  | 38<br>NM  |  | 116<br>42.6%  |   | 67<br>148.9%  |   |
|                           |  |   |  |   |  |   |   |   |   |
|                           |  |   |  |   |  |   |   |   |   |
| 16,774                    | 16,281   | 29.2  | 31.3   | 78  | 121  | 574   | 520   | 215   | 135   |
| 13,650                    | 4,800  | 14.9  | 6.9  | 75  | 25   | 916   | 696   | 182   | 192   |
| 2,545                     | 5,036  | 2.0   | 3.8  | 5   | 8  | 1,273   | 1,325   | 509   | 630   |
|                           | 2,250  |   | 10.0   |   |  |   | 225   |   |   |
| -                         | 28,367   |   | 52.0   |   | 154  |   | 546   |   | 170   |
|                           |  |   |  |   |  |   |   |   | ļ   |
| 16.2%                     |  | -11.3%  |  | 2.6%  |  | 31.0%   |   | 22.9%   |   |
|                           |  |   |  |   |  |   |   |   |   |
| 6,807                     | 17,271   | 9.8   | 23.8   | 37  | 83   | 695   | 726   | 184   | 208   |
| 408                       | 938  | 0.8   | 1.4  | 9   | 14   | 510   | 670   | 45  | 67  |
| 7,215                     | 18,209   | 10.6  | 25.2   | 46  | 97   | 681   | 723   | 157   | 188   |
| (10,994)                  |  | (14.6)  |  | (51)  |  | (42)  |   | (31)  |   |
| -60.4%                    |  | -57.9%  |  | -52.6%  |  | -3.8%   |   | -16.3%  | ł   |
|                           | Land Sales<br>Three Month<br>2015<br>\$ 4,578<br>4,578<br>4,578<br>4,442<br>NM<br>16,774<br>13,650<br>2,545<br><br>32,969<br>4,602<br>16.2%<br>6,807<br>408<br>7,215 | Three Months Ended Mar         2015       2014         \$ 4,578       \$ 136         4,578       \$ 136         4,578       \$ 136         4,442       NM         16,774       16,281         13,650       4,800         2,545       5,036          2,250         32,969       28,367         4,602       16.2%         6,807       17,271         408       938         7,215       18,209         (10,994)       18,209 | Land Sales Acres Sol<br>Three Months Ended March 31,<br>2015 2014 2015<br>\$ 4,578 	 136 	 11.8 	 4,578 	 136 	 11.8 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 	 11.3 | Land SalesAcres SoldThree Months Ended March 31,2015201420152014\$ 4,578\$ 13611.80.54,578\$ 13611.80.54,42211.30.5NMNMNM16,77416,28129.231.313,6504,80014.96.92,5455,0362.03.8 $$ 2,250 $$ 10.032,96928,36746.152.04,602(5.9)-11.3%52.016.2%17,2719.823.84089380.81.47,21518,20910.625.2(10,994)10.625.2 | Land Sales       Acres Sold       Number of Lots/Unit         2015       2014       2015       2014       2015       2014       2015         \$ 4,578       \$ 136       11.8       0.5       41         4,578       136       11.8       0.5       41         4,442       11.3       38       NM       NM         16,774       16,281       29.2       31.3       78         13,650       4,800       14.9       6.9       75         2,545       5,036       2.0       3.8       5         -       2,250       -       10.0       -         32,969       28,367       46.1       52.0       158         4,602       (5.9)       4       2.6%       4         16.2%       17,271       9.8       23.8       37         408       938       0.8       1.4       9         7,215       18,209       10.6       25.2       46         (10,994)       (14.6)       (51)       (51)       51 | Number of<br>Lots/Units201520142015201420152014 $\$$ 4,578 $\$$ 13611.80.54134,57813611.80.54134,44211.338NMNMNM16,77416,28129.231.37812113,6504,80014.96.975252,5455,0362.03.858 $-$ 2,250 $-$ 10.0 $ -$ 32,96928,36746.152.01581544,60211.3%2.6%1546,80717,2719.823.837834089380.81.49147,21518,20910.625.24697(10,994)18,20910.625.24697 | Land Sales       Acres Sold       Number of<br>Lots/Units       Price per A         2015       2014       2015       2015       2014       2015 | Land Sales       Acres Sold       Number of<br>Lots/Units       Price per Acre         2015       2014       2015       216       2015       216       2015       216       215       216       215       216 | Land Sales       Acres Sold       Number of<br>Lots/Units       Price per Acre       Price per Lot         2015       2014       2015 |

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| Total acreage<br>ales revenue                                   | 44,762    | 46,712    | 68.5 | 77.7 | 245 | 254 |
|---|-----------|-----------|------|------|-----|-----|
| Deferred<br>evenue<br>Special                                   | 393       | (1,658)   |      |      |     |     |
| mprovement<br>District<br>evenue *<br>Total segment<br>and sale | 2,926     | 2,617     |      |      |     |     |
| evenue -<br>GAAP basis  | \$ 48,081 | \$ 47,671 |      |      |     |     |

\* Applicable exclusively to Summerlin.

NM – Not Meaningful

For large MPCs such as ours, sales prices on a per lot basis and per acre basis generally increase as the size of the developed lot grows. This is because smaller lots are more commodity-like and larger lots may have more unique features. Additionally, the average homebuyer finds more competition for new and resale homes on the lower end of the price range in the broader residential market. As lot sizes and prices increase, the number of potential customers and developers decreases. Barring a softening in market conditions, when an MPC reaches the level whereby land is scarce, pricing begins to escalate on a per lot and per acre basis due to a scarcity premium resulting from the market's realization that new home site inventory will be depleted.

### Houston MPC's

Houston is known as the energy capital of the world and is home to more than 5,000 energy related firms. With crude oil prices dropping by over 50% since mid-2014, the Houston area is widely expected to experience a slowdown in economic growth. According to the Houston Association of Realtors, the Greater Houston area housing market had its strongest year ever in 2014, with 75,319 homes sold, an increase of 3% over 2013. Houston's housing market started with rising home sales despite plummeting oil prices. March 2015 statistics showed year-over-year gains in home sales and prices, keeping housing inventory near historic lows. Many believe that diversification in the industrial-base has left Houston area is highest among homes priced at \$1 million or more, with the strongest sector of the market being homes priced between \$500,000 and \$1 million. According to Metrostudy, a housing market research firm, new homes priced in the range of \$350,000 to \$500,000 would be most vulnerable to an extended drop in oil prices. The Woodlands and Bridgeland MPCs are dominant sellers in the Houston area and continue to be price leaders in comparison to other MPCs.

The ongoing consolidation and relocation of approximately 10,000 employees to ExxonMobil's three million square foot corporate campus, and completion by the end of 2015 of the latest phase of the Grand Parkway may mitigate a portion of the negative impact of declining oil prices on our MPCs. The ExxonMobil campus is under construction and located just south of The Woodlands. The segment of the Grand Parkway being completed in 2015 will bisect Bridgeland and connect the ExxonMobil campus, the airport and the energy corridor, significantly reducing commute times between these locations.

Bridgeland

The increase for the three months ended March 31, 2015 compared to 2014 in Bridgeland land sales is due to having virtually no inventory for the first quarter of 2014 caused by delays in development associated with a needed wetlands permit, which was obtained in February 2014. The average price per residential acre in the first quarter 2015 increased primarily due to homebuilders adding larger sized lots to their inventory resulting from the pent up demand for new homes. We sold 338 finished lots at Bridgeland during the last six months of 2014. This activity represented a high level of sales volume compared to prior years and, as expected, first quarter 2015 sales volume of 41 lots reflected the strong 2014 activity. Homebuilders are currently developing single family homes for sale on the lots purchased

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during the second half of 2014 and we expect demand for new lots at Bridgeland to be modest until a portion of these homes are completed and sold later in 2015.

Bridgeland had 47 new home sales for the three months ending March 31, 2015, representing an increase of 147.4% compared to 19 new home sales for the same period in 2014. The increase in new home sales was a result of higher home inventory availability due to new finished lots having been delivered in the second half of 2014.

Interest expense, net reflects the amount of interest that is capitalized at the project level. Interest expense, net increased for the three months ended March 31, 2015 compared to 2014 at Bridgeland due to higher interest capitalization as a result of the increased level of development expenditures after receipt of the wetlands permit.

Conroe

During the first quarter 2015, we revised our plan for the Conroe property. The new plan contemplates development of nearly 5,100 residential lots on over 1,320 acres of land, 155 acres of land projected for commercial use and 10 acres

projected for institutional use. The revised plan includes an additional 61 acres of land under contract to be acquired for \$2.5 million during 2015.

The Woodlands

The decrease in land sales revenue for the three months ended March 31, 2015 compared to 2014 was primarily due to fewer lot sales in 2015 in addition to higher priced premium lots sold in the first quarter 2014. The range of lot types/sizes available for sale is decreasing as The Woodlands' inventory of residential land for sale decreases. There are less than 1,500 lots remaining until full sell out. This factor combined with an uncertain economic climate in the greater Houston area due to the decline in oil prices, is likely contributing to a slowing sales velocity.

Gross margin decreased slightly for the three months ended March 31, 2015 compared to 2014 because we sold a number of large premium lots in the first quarter 2014.

Las Vegas MPC

Summerlin

The increase in Summerlin's land sales revenue for the three months ended March 31, 2015 compared to 2014 was primarily due to higher per-acre pricing for superpad sites along with higher residential acreage sold compared to the same period in 2014. Homebuilder demand for land in Summerlin continues to remain strong. We expect prices per acre for superpad sales for the remainder of 2015 to be in the mid \$400,000 to low \$500,000 range compared to \$574,000 for the first quarter of 2015. The lower expected prices are due to a majority of these expected future 2015 sales being located in a different region of Summerlin.

Summerlin had 144 new home sales for the three months ended March 31, 2015, representing a 32.1% increase compared to 109 new home sales for the same period in 2014. The median new home price in Summerlin also increased 2.9% to \$503,000 for the three months ended March 31, 2015 compared to a median new home price of \$489,000 for the same period in 2014. This resulted in an increase in builder price participation for the three months ended March 31, 2015 compared to 2014.

Gross margin increased for the three months ended March 31, 2015 compared to 2014 due to increased land pricing driven by homebuilder demand.

During the second quarter 2014, we announced a joint venture with Discovery Land Company ("Discovery Land"), a leading developer of private clubs and luxury communities, to develop an exclusive luxury community on approximately 555 acres of land within the Summerlin MPC. We contributed our land with a book basis of \$13.4 million to the joint venture at the agreed upon value of \$226,000 per acre, or \$125.4 million in the first quarter 2015. Discovery Land's capital contribution funding requirement consists of the initial development costs and total project costs up to a maximum of \$30.0 million and we have no further capital obligations. We are entitled to all cash distributed by the joint venture until our equity contribution plus a 5% preferred return on our contributed capital has been repaid. After receipt of our capital contribution and preferred return, Discovery Land is entitled to all remaining cash distributed by the joint venture until two times its equity contribution has been repaid. Any further cash distributed by the joint venture until two times its equity contribution has been repaid. Any further cash distributed by the joint venture until two times its equity contribution has been repaid. Any further cash distributions are shared 50/50. Discovery Land is the manager on the project, and development is expected to begin in the second quarter 2015 with the first lot and home sales expected to begin in early 2016.

MPC Net Contribution

In addition to REP EBT for the MPCs, we believe that certain investors measure the value of the assets in this segment based on their contribution to liquidity and capital available for investment. MPC Net Contribution is defined as MPC REP EBT, plus MPC cost of sales and depreciation and amortization reduced by MPC development and acquisition expenditures. Although MPC Net Contribution can be computed from GAAP elements of income and cash flows, it is not a GAAP-based operational metric and should not be used to measure operating performance of the MPC assets as a substitute for GAAP measures of such performance. A reconciliation of REP EBT to consolidated net income (loss) as

computed in accordance with GAAP is presented in Note 16 - Segments.

The following table sets forth the MPC Net Contribution for the three months ended March 31, 2015 and 2014.

#### MPC Net Contribution

|                               | Three Months Ended March 31, |           |            |  |  |
|-------------------------------|------------------------------|-----------|------------|--|--|
|                               | 2015                         | Change    |            |  |  |
|                               | (In thousands)               |           |            |  |  |
| MPC REP EBT (*)               | \$ 28,082                    | \$ 27,223 | \$ 859     |  |  |
| Plus:                         |                              |           |            |  |  |
| Cost of sales - land          | 23,896                       | 23,078    | 818        |  |  |
| Depreciation and amortization | 95                           | 100       | (5)        |  |  |
| Less:                         |                              |           |            |  |  |
| MPC land acquisitions         | (1,101)                      |           | (1,101)    |  |  |
| MPC development expenditures  | (37,343)                     | (28,434)  | (8,909)    |  |  |
| MPC Net Contribution          | \$ 13,629                    | \$ 21,967 | \$ (8,338) |  |  |

(\*)For a detailed breakdown of our MPC segment EBT, please refer to Note 16 - Segments of our Condensed Consolidated Financial Statements.

MPC Net Contribution decreased for the three months ended March 31, 2015 compared to 2014 primarily due to increased development expenditures at Bridgeland.

The following table sets forth MPC land inventory activity for the three months ended March 31, 2015 and 2014.

MPC Land Inventory Activity

(In thousands)

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|                                 | Bridgeland | Conroe    | Maryland  | Summerlin  | The Woodlands | Total MPC    |
|---------------------------------|------------|-----------|-----------|------------|---------------|--------------|
| Balance December 31, 2014       | \$ 414,793 | \$ 99,284 | \$ 58,365 | \$ 861,659 | \$ 206,962    | \$ 1,641,063 |
| Acquisitions                    |            | (6)       | —         |            | 1,107         | 1,101        |
| Development<br>expenditures (*) | 18,318     | 431       | 141       | 8,019      | 10,434        | 37,343       |
| Cost of Sales                   | (1,672)    |           |           | (19,793)   | (2,431)       | (23,896)     |
| MUD reimbursable costs (**)     | (1,966)    | _         |           |            | (3,884)       | (5,850)      |
| Other                           | 18         | 17        | (12)      | (14,933)   | 4,613         | (10,297)     |
| Balance March 31, 2015          | \$ 429,491 | \$ 99,726 | \$ 58,494 | \$ 834,952 | \$ 216,801    | \$ 1,639,464 |

(\*)Development expenditures are inclusive of capitalized interest, property taxes and overhead.

(\*\*)MUD reimbursable costs represent land development expenditures transferred to MUD Receivables.

**Operating Assets Segment** 

These assets primarily consist of repositioned properties with a stable tenant base, and newly developed properties transferred from our Strategic Development segment. These assets typically generate rental revenues sufficient to cover their operating costs except when a substantial portion, or all, of the property is being redeveloped or vacated for development. Variances between years in net operating income typically result from changes in rental rates, occupancy, tenant mix and operating expenses.

Total revenues and expenses for the Operating Assets segment are summarized as follows:

Operating Assets Revenues and Expenses (\*)

|  | Three Months Ended<br>March 31, |           |           |  |
|--|---------------------------------|-----------|-----------|--|
|  | 2015                            | 2014      | Change    |  |
|  | (In thousand                    | C         |           |  |
| Minimum rents  | \$ 34,312                       | \$ 19,900 | \$ 14,412 |  |
| Tenant recoveries  | 9,573                           | 5,884     | 3,689     |  |
| Resort and conference center revenues                    | 12,003                          | 9,426     | 2,577     |  |
| Other rental and property revenues                       | 6,274                           | 5,110     | 1,164     |  |
| Total revenues   | 62,162                          | 40,320    | 21,842    |  |
| Other property operating costs                           | 17,486                          | 13,181    | 4,305     |  |
| Rental property real estate taxes                        | 5,520                           | 3,107     | 2,413     |  |
| Rental property maintenance costs                        | 2,627                           | 1,800     | 827       |  |
| Resort and conference center operations                  | 9,078                           | 7,511     | 1,567     |  |
| Provision for doubtful accounts                          | 809                             | 143       | 666       |  |
| Depreciation and amortization                            | 18,762                          | 9,010     | 9,752     |  |
| Interest income  | (10)                            | (119)     | 109       |  |
| Interest expense   | 6,495                           | 2,044     | 4,451     |  |
| Equity in Earnings from Real Estate and Other Affiliates | (885)                           | (1,805)   | 920       |  |
| Total operating expenses                                 | 59,882                          | 34,872    | 25,010    |  |
| Income (loss) before development expenses                | 2,280                           | 5,448     | (3,168)   |  |
| Demolition costs   | 117                             | 2,494     | (2,377)   |  |
| Development-related marketing costs                      | 2,266                           | 2,079     | 187       |  |

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|--|----------|--------|----------|--|--|--|--|
| Total development expenses                   | 2,383    | 4,573  | (2,190)  |  |  |  |  |
| Operating Assets REP EBT                     | \$ (103) | \$ 875 | \$ (978) |  |  |  |  |

(\*)For a detailed breakdown of our Operating Assets segment EBT, please refer to Note 16 - Segments.

Minimum rents and tenant recoveries increased \$18.1 million, primarily due to increases of \$9.8 million and \$7.6 million for our retail and office properties, respectively. The increase for our retail properties was primarily due to higher rental rates and a bad debt recovery at Ward Village and the openings of Downtown Summerlin and The Outlet Collection at Riverwalk in 2014. The increase in our office properties was primarily due to the purchase of 10 through 60 Columbia Corporate Centers, the openings of 3831 Technology Forest Drive and Two Hughes Landing in 2014, and higher occupancy at One Hughes Landing.

Other rental and property revenues consists primarily of membership revenues at The Club at Carlton Woods, and other rental and special event revenue, percentage rents and lease termination fees at our rental properties. Other rental and property revenue increased primarily due to higher membership fees and usage at The Club at Carlton Woods and the openings of Downtown Summerlin and The Outlet Collection at Riverwalk.

Other property operating and rental property maintenance costs increased \$5.1 million, primarily due to increases of \$3.3 million and \$1.7 million for our retail and office properties, respectively. The increase for our retail properties was primarily due to the openings of Downtown Summerlin and The Outlet Collection at Riverwalk. The increase for our office properties was primarily due to the operating costs at 10 through 60 Columbia Corporate Center which was acquired in the fourth quarter 2014.

Rental property real estate taxes increased \$2.4 million, primarily due to increases of \$1.2 million and \$1.0 million for our retail and office properties, respectively. The increase for our retail properties was primarily due to the openings of Downtown Summerlin and The Outlet Collection at Riverwalk, partially offset by a reduction in property taxes at Landmark Mall due to a favorable tax settlement with the City of Alexandria. The increase for our office properties was primarily due to the acquisition of 10 through 60 Columbia Corporate Centers, higher assessed values for The Woodlands properties and the openings of 3831 Technology Forest Drive and Two Hughes Landing.

Depreciation and amortization increased \$9.8 million compared to the prior period, primarily due to increases of \$5.3 million for retail properties, \$3.7 million for office properties and \$0.6 million for the completion of construction at The Woodlands Resort & Conference Center. The increase for retail properties was primarily due to the openings of Downtown Summerlin and The Outlet Collection at Riverwalk and accelerated depreciation at Ward Village related to the planned redevelopment. The increase for office properties is primarily due to the acquisition of 10 through 60 Columbia Corporate, the openings of 3831 Technology Forest Drive and Two Hughes Landing and additional amortization at One Hughes Landing.

When a development is placed into service we immediately begin depreciating the property ratably over the estimated useful lives of each of its components. However, most of our newly-developed properties reach stabilized revenues and income over the 12 to 24 month period following being placed into service due to tenants taking occupancy and subsequent leasing of remaining unoccupied space during that period. As a result, operating income, earnings before taxes and net income will not reflect the ongoing earnings potential of operating assets in this transition period to stabilization. We also expense development-related demolition and marketing costs, which do not represent recurring costs for stabilized real estate properties. Excluding depreciation and amortization, demolition and development-related marketing costs, Operating Assets segment REP EBT would have increased \$6.6 million, or 45.5%, to \$21.0 million for the three months ended March 31, 2015 compared to the same period in 2014.

Interest expense increased primarily due to increases in loan funding at Columbia Regional Building, The Outlet Collection at Riverwalk, Downtown Summerlin, One Hughes Landing, Two Hughes Landing, and The Woodlands Resort & Conference Center. First quarter 2014 includes a \$2.0 million decrease in interest expense due to the change in value of the previous lender's participation right resulting from the repayment of the loan at 70 Columbia Corporate Center.

Demolition costs decreased due to the substantial completion of the demolition of Pier 17 at South Street Seaport in 2014.

Equity in Earnings from Real Estate and Other Affiliates primarily includes the \$1.7 million distribution from our Summerlin Hospital investment offset by the loss at Millennium Woods Phase II as we are still in the initial lease up period.

Development-related marketing costs in 2015 relate to events at South Street Seaport. Development-related marketing costs in 2014 relate to South Street Seaport and The Outlet Collection at Riverwalk.

## Operating Assets NOI and REP EBT

| Retail                              | Three Months Ended March 31,20152014(In thousands) |        |    |       | Change |         |
|-------------------------------------|--|--------|----|-------|--------|---------|
| Columbia Regional (a)               | \$   | 261    | \$ |       | \$     | 261     |
| Cottonwood Square                   | Ψ  | 160    | ψ  | 153   | ψ      | 7       |
| Creekside Village Green (b)         |  | 39     |    |       |        | ,<br>39 |
| Downtown Summerlin (b)              |  | 1,744  |    |       |        | 1,744   |
| Hughes Landing Retail (b)           |  | 58     |    |       |        | 58      |
| 1701 Lake Robbins (c)               |  | 169    |    |       |        | 169     |
| Landmark Mall (d)                   |  | (76)   |    | 549   |        | (625)   |
| Outlet Collection at Riverwalk (e)  |  | 1,153  |    | (1)   |        | 1,154   |
| Park West                           |  | 640    |    | 564   |        | 76      |
| Ward Village (f)                    |  | 6,315  |    | 5,629 |        | 686     |
| 20/25 Waterway Avenue               |  | 420    |    | 421   |        | (1)     |
| Waterway Garage Retail              |  | 169    |    | 168   |        | 1       |
| Total Retail                        |  | 11,052 |    | 7,483 |        | 3,569   |
| Office                              |  | ,      |    | ,,    |        | -,      |
| 10-70 Columbia Corporate Center (g) |  | 3,232  |    | 144   |        | 3,088   |
| Columbia Office Properties          |  | 14     |    | 88    |        | (74)    |
| One Hughes Landing (h)              |  | 1,322  |    | 469   |        | 853     |
| Two Hughes Landing (i)              |  | 204    |    | _     |        | 204     |
| 2201 Lake Woodlands Drive           |  | (52)   |    | (33)  |        | (19)    |
| 9303 New Trails                     |  | 493    |    | 467   |        | 26      |
| 110 N. Wacker                       |  | 1,529  |    | 1,520 |        | 9       |
| 3831 Technology Forest Drive (j)    |  | 391    |    |       |        | 391     |
| 3 Waterway Square                   |  |        |    |       |        |         |