

HYSTER-YALE MATERIALS HANDLING, INC.
Form 10-Q
July 30, 2014
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2014

OR
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the transition period from _____ to _____

Commission file number 000-54799

HYSTER-YALE MATERIALS HANDLING, INC.

(Exact name of registrant as specified in its
charter)

DELAWARE
(State or other jurisdiction of
incorporation or organization)

31-1637659
(I.R.S. Employer
Identification No.)

5875 LANDERBROOK
DRIVE, SUITE 300,
CLEVELAND, OHIO
(Address of principal
executive offices)

44124-4069

(Zip code)

(440) 449-9600
(Registrant's telephone number, including area
code)

N/A
(Former name, former address and former
fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES NO

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

| | | | |
|---|--|--|--|
| Large accelerated filer <input checked="" type="checkbox"/> | Accelerated filer <input type="checkbox"/> | Non-accelerated filer <input type="checkbox"/> | Smaller reporting company <input type="checkbox"/> |
| | | (Do not check if a smaller reporting company) | |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES NO

Number of shares of Class A Common Stock outstanding at July 25, 2014: 12,784,680

Number of shares of Class B Common Stock outstanding at July 25, 2014: 3,978,234

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Part I
 FINANCIAL INFORMATION
 Item 1. Financial Statements

HYSTER-YALE MATERIALS HANDLING, INC. AND SUBSIDIARIES
 UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

| | JUNE 30 2014 | DECEMBER 31 2013 |
|--|----------------------------------|---------------------|
| | (In millions, except share data) | |
| ASSETS | | |
| Current Assets | | |
| Cash and cash equivalents | \$98.6 | \$175.7 |
| Accounts receivable, net | 377.1 | 359.3 |
| Inventories, net | 365.9 | 330.6 |
| Deferred income taxes | 14.4 | 18.0 |
| Prepaid expenses and other | 40.4 | 38.0 |
| Total Current Assets | 896.4 | 921.6 |
| Property, Plant and Equipment, Net | 169.9 | 164.2 |
| Long-term Deferred Income Taxes | 8.3 | 10.2 |
| Investment in Unconsolidated Affiliates | 39.0 | 36.7 |
| Other Non-current Assets | 28.7 | 28.6 |
| Total Assets | \$1,142.3 | \$1,161.3 |
| LIABILITIES AND EQUITY | | |
| Current Liabilities | | |
| Accounts payable | \$335.0 | \$340.3 |
| Accounts payable, affiliate | 18.6 | 20.8 |
| Revolving credit facilities | 8.1 | 39.0 |
| Current maturities of long-term debt | 23.9 | 23.8 |
| Accrued payroll | 41.6 | 57.3 |
| Accrued warranty obligations | 33.2 | 28.9 |
| Other current liabilities | 93.2 | 99.7 |
| Total Current Liabilities | 553.6 | 609.8 |
| Long-term Debt | 9.7 | 6.7 |
| Self-insurance Liabilities | 19.4 | 20.6 |
| Pension and other Postretirement Obligations | 20.6 | 25.4 |
| Other Long-term Liabilities | 40.5 | 47.9 |
| Total Liabilities | 643.8 | 710.4 |
| Stockholders' Equity | | |
| Common stock: | | |
| Class A, par value \$0.01 per share, 12,781,208 shares outstanding (2013 - 12,689,454 shares outstanding) | 0.1 | 0.1 |
| Class B, par value \$0.01 per share, convertible into Class A on a one-for-one basis, 3,979,442 shares outstanding (2013 - 4,024,630 shares outstanding) | 0.1 | 0.1 |
| Capital in excess of par value | 321.9 | 320.6 |
| Treasury stock | (10.2 |) (3.4 |
| Retained earnings | 234.6 | 188.4 |
| Accumulated other comprehensive loss | (49.2 |) (56.0 |
| Total Stockholders' Equity | 497.3 | 449.8 |

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| | | |
|------------------------------|-----------|-----------|
| Noncontrolling Interest | 1.2 | 1.1 |
| Total Equity | 498.5 | 450.9 |
| Total Liabilities and Equity | \$1,142.3 | \$1,161.3 |

See notes to unaudited condensed consolidated financial statements.

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UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

| | THREE MONTHS ENDED | | SIX MONTHS ENDED | |
|--|--------------------------------------|----------|------------------|-----------|
| | JUNE 30 | | JUNE 30 | |
| | 2014 | 2013 | 2014 | 2013 |
| | (In millions, except per share data) | | | |
| Revenues | \$684.7 | \$659.6 | \$1,360.7 | \$1,304.5 |
| Cost of sales | 577.4 | 545.3 | 1,141.7 | 1,081.0 |
| Gross Profit | 107.3 | 114.3 | 219.0 | 223.5 |
| Operating Expenses | | | | |
| Selling, general and administrative expenses | 77.3 | 78.4 | 157.4 | 155.5 |
| Gain on sale of assets | (17.7 |) — | (17.7 |) — |
| Operating Profit | 47.7 | 35.9 | 79.3 | 68.0 |
| Other (income) expense | | | | |
| Interest expense | 0.8 | 2.3 | 1.7 | 4.8 |
| Income from unconsolidated affiliates | (1.4 |) (0.6 |) (2.6 |) (1.5 |
| Other | (0.4 |) (0.3 |) (0.1 |) (0.5 |
| | (1.0 |) 1.4 | (1.0 |) 2.8 |
| Income Before Income Taxes | 48.7 | 34.5 | 80.3 | 65.2 |
| Income tax provision (benefit) | 15.7 | (1.7 |) 25.2 | 4.4 |
| Net Income | 33.0 | 36.2 | 55.1 | 60.8 |
| Net income attributable to noncontrolling interest | (0.1 |) — | (0.1 |) — |
| Net Income Attributable to Stockholders | \$32.9 | \$36.2 | \$55.0 | \$60.8 |
| Basic Earnings per Share | \$1.96 | \$2.16 | \$3.28 | \$3.63 |
| Diluted Earnings per Share | \$1.95 | \$2.16 | \$3.26 | \$3.62 |
| Dividends per Share | \$0.2750 | \$0.2500 | \$0.5250 | \$0.5000 |
| Basic Weighted Average Shares Outstanding | 16.802 | 16.730 | 16.780 | 16.735 |
| Diluted Weighted Average Shares Outstanding | 16.838 | 16.789 | 16.851 | 16.783 |

See notes to unaudited condensed consolidated financial statements.

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UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

| | THREE MONTHS ENDED | | SIX MONTHS ENDED | | |
|---|--------------------|--------|------------------|--------|---|
| | JUNE 30 | | JUNE 30 | | |
| | 2014 | 2013 | 2014 | 2013 | |
| | (In millions) | | | | |
| Net Income | \$33.0 | \$36.2 | \$55.1 | \$60.8 | |
| Other comprehensive income (loss) | | | | | |
| Foreign currency translation adjustment | 0.4 | (10.3 |) 3.2 | (14.0 |) |
| Current period cash flow hedging activity | 0.5 | (0.9 |) 0.4 | (3.1 |) |
| Reclassification of hedging activities into earnings | 0.6 | 1.1 | 0.9 | 1.6 | |
| Reclassification of pension into earnings | 1.1 | 1.4 | 2.3 | 2.7 | |
| Comprehensive Income | \$35.6 | \$27.5 | \$61.9 | \$48.0 | |
| Other comprehensive income (loss) attributable to noncontrolling interest | | | | | |
| Net income attributable to noncontrolling interest | (0.1 |) — | (0.1 |) — | |
| Comprehensive Income Attributable to Stockholders | \$35.5 | \$27.5 | \$61.8 | \$48.0 | |

See notes to unaudited condensed consolidated financial statements.

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UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

| | SIX MONTHS ENDED | |
|--|------------------|---------|
| | JUNE 30 | |
| | 2014 | 2013 |
| | (In millions) | |
| Operating Activities | | |
| Net income | \$55.1 | \$60.8 |
| Adjustments to reconcile net income to net cash provided by (used for) operating activities: | | |
| Depreciation and amortization | 14.9 | 14.9 |
| Amortization of deferred financing fees | 0.5 | 1.0 |
| Deferred income taxes | 4.1 | (11.3) |
| Gain on sale of assets | (17.7) | — |
| Stock-based compensation | 3.6 | 4.7 |
| Dividends from unconsolidated affiliates | — | 6.8 |
| Other non-current liabilities | (0.5) | — |
| Other | (4.3) | 3.8 |
| Working capital changes: | | |
| Accounts receivable | (12.9) | (27.3) |
| Inventories | (29.5) | 6.0 |
| Other current assets | (2.9) | (2.0) |
| Accounts payable | (8.3) | 8.5 |
| Other current liabilities | (15.7) | (25.8) |
| Net cash provided by (used for) operating activities | (13.6) | 40.1 |
| Investing Activities | | |
| Expenditures for property, plant and equipment | (16.9) | (17.0) |
| Proceeds from the sale of assets | 8.2 | 0.6 |
| Other | (0.7) | 9.9 |
| Net cash used for investing activities | (9.4) | (6.5) |
| Financing Activities | | |
| Additions to long-term debt | 14.8 | 15.0 |
| Reductions of long-term debt | (19.1) | (24.6) |
| Net change to revolving credit agreements | (31.4) | — |
| Cash dividends paid | (8.8) | (8.4) |
| Purchase of treasury stock | (9.1) | (3.0) |
| Net cash used for financing activities | (53.6) | (21.0) |
| Effect of exchange rate changes on cash | (0.5) | (1.2) |
| Cash and Cash Equivalents | | |
| Increase (decrease) for the period | (77.1) | 11.4 |
| Balance at the beginning of the period | 175.7 | 151.3 |
| Balance at the end of the period | \$98.6 | \$162.7 |

See notes to unaudited condensed consolidated financial statements.

Table of ContentsHYSTER-YALE MATERIALS HANDLING, INC. AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

| | Class A Common Stock | Class B Common Stock | Treasury Stock | Capital in Excess of Par Value | Retained Earnings | Foreign Currency Translation Adjustment | Accumulated Other Comprehensive Income (Loss) | Deferred Gain (Loss) on Cash Adjustment Flow Hedging | Pension | Total Stockholders' Equity | Noncontrol- ling Interest | Total Equity |
|---|-------------------------------|-------------------------------|-------------------|--|----------------------|--|---|--|---------|----------------------------------|---------------------------------|-----------------|
| (In millions) | | | | | | | | | | | | |
| Balance, January 1, 2013 | \$0.1 | \$0.1 | \$(2.2) | \$308.2 | \$95.1 | \$13.2 | \$1.5 | \$(74.7) | | \$341.3 | \$0.9 | \$342.2 |
| Stock-based compensation | — | — | — | 4.7 | — | — | — | — | — | 4.7 | — | 4.7 |
| Stock issued under stock compensation plans | — | — | 1.6 | (1.6) | — | — | — | — | — | — | — | — |
| Purchase of treasury stock | — | — | (3.0) | — | — | — | — | — | — | (3.0) | — | (3.0) |
| Net income attributable to stockholders | — | — | — | — | 60.8 | — | — | — | — | 60.8 | — | 60.8 |
| Cash dividends on Class A and Class B common stock: | — | — | — | — | (8.4) | — | — | — | — | (8.4) | — | (8.4) |
| \$0.50 per share | — | — | — | — | — | (14.0) | (3.1) | — | — | (17.1) | — | (17.1) |
| Current period other comprehensive income (loss) | — | — | — | — | — | — | — | 1.6 | 2.7 | 4.3 | — | 4.3 |
| Reclassification adjustment to net income | — | — | — | — | — | — | — | — | — | — | — | — |
| Balance, June 30, 2013 | \$0.1 | \$0.1 | \$(3.6) | \$311.3 | \$147.5 | \$(0.8) | \$— | \$(72.0) | | \$382.6 | \$0.9 | \$383.5 |
| Balance, January 1, 2014 | \$0.1 | \$0.1 | \$(3.4) | \$320.6 | \$188.4 | \$1.3 | \$(1.9) | \$(55.4) | | \$449.8 | \$1.1 | \$450.9 |
| Stock-based compensation | — | — | — | 3.6 | — | — | — | — | — | 3.6 | — | 3.6 |
| Stock issued under stock compensation plans | — | — | 2.3 | (2.3) | — | — | — | — | — | — | — | — |
| | — | — | (9.1) | — | — | — | — | — | — | (9.1) | — | (9.1) |

| | | | | | | | | | | | |
|--|-------|-------|----------|---------|---------|-------|----------|-----------|---------|-------|---------|
| Purchase of treasury stock | | | | | | | | | | | |
| Net income attributable to stockholders | — | — | — | — | 55.0 | — | — | — | 55.0 | — | 55.0 |
| Cash dividends on Class A and Class B common stock: \$0.5250 per share | — | — | — | — | (8.8) | — | — | — | (8.8) | — | (8.8) |
| Current period other comprehensive income (loss) | — | — | — | — | — | 3.2 | 0.4 | — | 3.6 | — | 3.6 |
| Reclassification adjustment to net income | — | — | — | — | — | — | 0.9 | 2.3 | 3.2 | — | 3.2 |
| Net income attributable to noncontrolling interest | — | — | — | — | — | — | — | — | — | 0.1 | 0.1 |
| Balance, June 30, 2014 | \$0.1 | \$0.1 | \$(10.2) | \$321.9 | \$234.6 | \$4.5 | \$(0.6) | \$(53.1) | \$497.3 | \$1.2 | \$498.5 |

See notes to unaudited condensed consolidated financial statements.

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HYSTER-YALE MATERIALS HANDLING, INC. AND SUBSIDIARIES
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2014

(Tabular Amounts in Millions, Except Per Share and Percentage Data)

Note 1—Basis of Presentation

The accompanying unaudited condensed consolidated financial statements include the accounts of Hyster-Yale Materials Handling, Inc., a Delaware corporation, and the accounts of Hyster-Yale's wholly-owned domestic and international subsidiaries (collectively, "Hyster-Yale" or the "Company"). Also included is Shanghai Hyster Forklift Ltd., a 75%-owned joint venture in China. All intercompany accounts and transactions among the consolidated companies are eliminated in consolidation.

The Company, through its wholly-owned subsidiary, NACCO Materials Handling Group, Inc. ("NMHG"), designs, engineers, manufactures, sells and services a comprehensive line of lift trucks and aftermarket parts marketed globally primarily under the Hyster® and Yale® brand names, mainly to independent Hyster® and Yale® retail dealerships. Lift trucks and component parts are manufactured in the United States, Northern Ireland, Mexico, The Netherlands, Italy, the Philippines, Vietnam, Japan, Brazil and China.

Investments in Sumitomo-NACCO Materials Handling Company, Ltd. ("SN"), a 50%-owned joint venture, and NMHG Financial Services, Inc. ("NFS"), a 20%-owned joint venture, are accounted for by the equity method. SN operates manufacturing facilities in Japan, the Philippines and Vietnam from which the Company purchases certain components and lift trucks. Sumitomo Heavy Industries, Ltd. ("Sumitomo") owns the remaining 50% interest in SN. Each stockholder of SN is entitled to appoint directors representing 50% of the vote of SN's board of directors. All matters related to policies and programs of operation, manufacturing and sales activities require mutual agreement between the Company and Sumitomo prior to a vote of SN's board of directors. NFS is a joint venture with General Electric Capital Corporation ("GECC"), formed primarily for the purpose of providing financial services to independent Hyster® and Yale® lift truck dealers and National Account customers in the United States. National Account customers are large customers with centralized purchasing and geographically dispersed operations in multiple dealer territories. The Company's percentage share of the net income or loss from these equity investments is reported on the line "Income from unconsolidated affiliates" in the "Other (income) expense" portion of the unaudited condensed consolidated statements of operations.

These financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the financial position of the Company as of June 30, 2014 and the results of its operations for the three and six months ended June 30, 2014 and 2013 and the results of its cash flows and changes in equity for the six months ended June 30, 2014 and 2013 have been included. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

The accompanying unaudited condensed consolidated balance sheet at December 31, 2013 has been derived from the audited financial statements at that date but does not include all of the information or notes required by U.S. generally accepted accounting principles for complete financial statements.

Note 2—Recently Issued Accounting Standards

Accounting Standards Adopted in 2014:

In February 2013, the Financial Accounting Standards Board ("FASB") issued authoritative guidance on joint and several liability arrangements, which was effective for the Company as of January 1, 2014. The guidance provides for the recognition, measurement and disclosure of obligations resulting from joint and several liability arrangements for which the total amount of the obligation within the scope of this guidance is fixed at the reporting date and for which no other specific guidance in U.S. generally accepted accounting principles exists. The Company adopted the guidance on January 1, 2014 and the adoption of this guidance did not have a material effect on the Company's financial position, results of operations, cash flows or related disclosures.

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In March 2013, the FASB issued authoritative guidance on a parent's accounting for the cumulative translation adjustment upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity, which was effective for the Company as of January 1, 2014. The guidance clarifies the accounting treatment for cumulative translation adjustments when an entity ceases to have a controlling financial interest in a subsidiary or group of assets within a foreign entity, an equity method investment that is a foreign entity and an equity method investment that is not a foreign entity. In addition, the guidance clarifies the attributes of a sale of an investment in a foreign entity. The Company adopted the guidance on January 1, 2014 and the adoption of this guidance did not have a material effect on the Company's financial position, results of operations, cash flows or related disclosures.

In July 2013, the FASB issued authoritative guidance on unrecognized tax benefits, which was effective for the Company as of January 1, 2014. The guidance requires an unrecognized tax benefit, or a portion of an unrecognized tax benefit, to be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward with certain exceptions. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date, the unrecognized tax benefit should be presented in the financial statements as a liability and not combined with deferred tax assets. The Company adopted the guidance on January 1, 2014 and the adoption of this guidance did not have a material effect on the Company's financial position, results of operations, cash flows or related disclosures.

Accounting Standards Not Yet Adopted:

In April 2014, the FASB issued authoritative guidance on discontinued operations, which is effective for the Company on January 1, 2015. The guidance changes the criteria for reporting discontinued operations to only those disposals which represent a strategic shift in operations. In addition, the new guidance requires expanded disclosures about discontinued operations, including pre-tax income attributable to a disposal of a significant part of an organization that does not qualify for discontinued operations reporting. The Company does not expect the adoption of the guidance to have a material effect on its financial position, results of operations, cash flows or related disclosures.

In May 2014, the FASB issued authoritative guidance on revenue recognition, which is effective for the Company on January 1, 2017. The new guidance is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The new guidance also requires additional disclosures about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. The Company is currently evaluating the effect the adoption of the guidance will have on its financial position, results of operations, cash flows and related disclosures.

Reclassifications: Certain amounts in the prior periods' unaudited condensed consolidated financial statements have been reclassified to conform to the current period's presentation.

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Note 3—Reclassifications from OCI

The following table summarizes reclassifications out of accumulated other comprehensive income (loss) ("OCI") for the three and six months ended June 30, 2014 and 2013 as recorded in the unaudited condensed consolidated statements of operations:

| Details about OCI Components | Amount Reclassified from OCI | | | | Affected Line Item in the Statement Where Net Income Is Presented |
|--|------------------------------|----------|------------------|----------|---|
| | THREE MONTHS ENDED | | SIX MONTHS ENDED | | |
| | JUNE 30 | | JUNE 30 | | |
| | 2014 | 2013 | 2014 | 2013 | |
| Gain (loss) on cash flow hedges: | | | | | |
| Interest rate contracts | \$0.8 | \$— | \$0.8 | \$— | Other |
| Foreign exchange contracts | (1.3 |) (1.2 |) (1.6 |) (1.1 |) Cost of sales |
| Total before tax | (0.5 |) (1.2 |) (0.8 |) (1.1 |) Income before income taxes |
| Tax (expense) benefit | (0.1 |) 0.1 | (0.1 |) (0.5 |) Income tax provision (benefit) |
| Net of tax | \$(0.6 |) \$(1.1 |) \$(0.9 |) \$(1.6 |) Net income |
| Amortization of defined benefit pension items: | | | | | |
| Actuarial loss | \$(1.5 |) \$(1.6 |) \$(3.2 |) \$(3.1 |) (a) |
| Prior service credit | — | 0.1 | 0.1 | 0.2 | (a) |
| Transition liability | — | — | — | (0.1 |) (a) |
| Total before tax | (1.5 |) (1.5 |) (3.1 |) (3.0 |) Income before income taxes |
| Tax (expense) benefit | 0.4 | 0.1 | 0.8 | 0.3 | Income tax provision (benefit) |
| Net of tax | \$(1.1 |) \$(1.4 |) \$(2.3 |) \$(2.7 |) Net income |
| Total reclassifications for the period | \$(1.7 |) \$(2.5 |) \$(3.2 |) \$(4.3 |) |

(a) These OCI components are included in the computation of net pension cost (see Note 11 for additional details).

Note 4—Inventories

Inventories are summarized as follows:

| | JUNE 30 | DECEMBER 31 |
|-----------------------------------|---------|-------------|
| | 2014 | 2013 |
| Finished goods and service parts | \$202.8 | \$178.4 |
| Raw materials and work in process | 214.7 | 203.3 |
| Total manufactured inventories | 417.5 | 381.7 |
| LIFO reserve | (51.6 |) (51.1 |
| | \$365.9 | \$330.6 |

The cost of certain manufactured inventories, including service parts, has been determined using the last-in-first-out ("LIFO") method. At June 30, 2014 and December 31, 2013, 47% and 52%, respectively, of total inventories were determined using the LIFO method. An actual valuation of inventory under the LIFO method can be made only at the end of the year based on the inventory levels and costs at that time. Accordingly, interim LIFO calculations must be

based on management's estimates of expected year-end inventory levels and costs. Because these estimates are subject to change and may be different than the actual inventory levels and costs at the end of the year, interim results are subject to the final year-end LIFO inventory valuation.

Note 5—Financial Instruments and Derivative Financial Instruments

Financial Instruments

The carrying amounts of cash and cash equivalents, accounts receivable and accounts payable approximate fair value due to the short-term maturities of these instruments. The fair values of revolving credit agreements and long-term debt, excluding capital leases, were determined using current rates offered for similar obligations taking into account company credit risk. This

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valuation methodology is Level 2 as defined in the fair value hierarchy. At June 30, 2014, the fair value and book value of revolving credit agreements and long-term debt, excluding capital leases, was \$26.2 million. At December 31, 2013, the fair value and book value of revolving credit agreements and long-term debt, excluding capital leases, was \$58.2 million.

Derivative Financial Instruments

The Company uses forward foreign currency exchange contracts to partially reduce risks related to transactions denominated in foreign currencies. The Company offsets fair value amounts related to foreign currency exchange contracts executed with the same counterparty. These contracts hedge firm commitments and forecasted transactions relating to cash flows associated with sales and purchases denominated in currencies other than its functional currencies. Changes in the fair value of forward foreign currency exchange contracts that are effective as hedges are recorded in OCI. Deferred gains or losses are reclassified from OCI to the unaudited condensed consolidated statements of operations in the same period as the gains or losses from the underlying transactions are recorded and are generally recognized in cost of sales. The ineffective portion of derivatives that are classified as hedges is immediately recognized in earnings and is also generally recognized in cost of sales. Certain of the Company's forward foreign currency contracts were designated as net investment hedges of the Company's net investment in its foreign subsidiaries. For derivative instruments that were designated and qualified as a hedge of a net investment in foreign currency, the gain or loss was reported in other comprehensive income as part of the cumulative translation adjustment to the extent it is effective, with the related amounts due to or from counterparties included in other liabilities or other assets. The Company utilizes the forward-rate method of assessing hedge effectiveness. Any ineffective portion of net investment hedges would be recognized in the unaudited condensed consolidated statement of operations in the same period as the change.

The Company uses interest rate swap agreements to partially reduce risks related to floating rate financing agreements that are subject to changes in the market rate of interest. Terms of the interest rate swap agreements require the Company to receive a variable interest rate and pay a fixed interest rate. The Company's interest rate swap agreements and its variable rate financings are predominately based upon the three-month LIBOR. Changes in the fair value of interest rate swap agreements that are effective as hedges are recorded in OCI. Deferred gains or losses are reclassified from OCI to the unaudited condensed consolidated statements of operations in the same period as the gains or losses from the underlying transactions are recorded and are generally recognized in interest expense. The ineffective portion of derivatives that are classified as hedges is immediately recognized in earnings and included on the line "Other" in the "Other (income) expense" section of the unaudited condensed consolidated statements of operations.

Certain forward foreign currency exchange contracts held by the Company have been designated as hedges of forecasted cash flows. The Company does not currently hold any nonderivative instruments designated as hedges or any derivatives designated as fair value hedges.

The Company periodically enters into foreign currency exchange contracts that do not meet the criteria for hedge accounting. These derivatives are used to reduce the Company's exposure to foreign currency risk related to forecasted purchase or sales transactions or forecasted intercompany cash payments or settlements. Gains and losses on these derivatives are included on the line "Other" in the "Other (income) expense" section of the unaudited condensed consolidated statements of operations.

Cash flows from hedging activities are reported in the unaudited condensed consolidated statements of cash flows with the same classification as the hedged item, generally as a component of cash flows from operations.

The Company measures its derivatives at fair value on a recurring basis using significant observable inputs. This valuation methodology is Level 2 as defined in the fair value hierarchy. The Company uses a present value technique

that incorporates the yield curves, foreign currency spot rates and foreign currency forward rates to value its derivatives, including its interest rate swap agreements and foreign currency exchange contracts, and also incorporates the effect of the Company's and its counterparties' credit risk into the valuation.

Foreign Currency Derivatives: The Company held forward foreign currency exchange contracts with total notional amounts of \$514.7 million at June 30, 2014, primarily denominated in euros, Japanese yen, British pounds, Swedish kroner, Mexican pesos, Brazilian real and Australian dollars. The Company held forward foreign currency exchange contracts with total notional amounts of \$484.1 million at December 31, 2013, primarily denominated in euros, Japanese yen, British pounds, Swedish kroner, Mexican pesos, Brazilian real and Australian dollars. The fair value of these contracts approximated a net liability of \$1.3 million and \$2.1 million at June 30, 2014 and December 31, 2013, respectively. The fair value of all net investment hedges was a net liability of \$0.3 million at December 31, 2013.

Forward foreign currency exchange contracts that qualify for hedge accounting are generally used to hedge transactions expected to occur within the next twenty-four months. The mark-to-market effect of forward foreign currency exchange

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contracts that are considered effective as hedges has been included in OCI. Based on market valuations at June 30, 2014, \$0.7 million of the amount included in OCI is expected to be reclassified as a loss into the unaudited condensed consolidated statement of operations over the next twelve months, as the transactions occur.

Interest Rate Derivatives: During the second quarter of 2014, the Company determined that the hedged forecasted transactions associated with its interest rate swap agreements were probable of not occurring. As such, the Company recognized a gain of \$0.8 million in the second quarter of 2014 related to the ineffectiveness of these contracts, which begin on December 31, 2014 and extend to December 31, 2018, for a notional amount of \$100.0 million. The fair value of interest rate swap agreements was a net asset of \$0.8 million at June 30, 2014 and \$2.4 million at December 31, 2013.

The following table summarizes the fair value of derivative instruments reflected on a gross basis by contract at June 30, 2014 and December 31, 2013 as recorded in the unaudited condensed consolidated balance sheets:

| Asset Derivatives | | | Liability Derivatives | | | | |
|---|-----------------------------|---------|-----------------------|-----------------------------|-------|-------------|--------|
| Balance Sheet | | JUNE 30 | DECEMBER 31 | Balance Sheet | | DECEMBER 31 | |
| Location | | 2014 | 2013 | Location | | 2014 | 2013 |
| Derivatives designated as hedging instruments | | | | | | | |
| Cash Flow Hedges | | | | | | | |
| Interest rate swap agreements | | | | | | | |
| Current | Other current liabilities | \$— | \$ — | Other current liabilities | \$— | \$ — | |
| Long-term | Other non-current assets | — | 2.4 | Other long-term liabilities | — | — | |
| Foreign currency exchange contracts | | | | | | | |
| Current | Prepaid expenses and other | 1.7 | 0.4 | Prepaid expenses and other | 0.4 | — | |
| | Other current liabilities | 1.1 | 2.7 | Other current liabilities | 1.7 | 5.7 | |
| Long-term | Other long-term liabilities | 0.3 | — | Other long-term liabilities | 0.2 | 0.7 | |
| Net Investment Hedges | | | | | | | |
| Foreign currency exchange contracts | | | | | | | |
| Current | Other current liabilities | — | — | Other current liabilities | — | 0.3 | |
| Total derivatives designated as hedging instruments | | \$3.1 | \$ 5.5 | | | \$ 2.3 | \$ 6.7 |
| Derivatives not designated as hedging instruments | | | | | | | |
| Cash Flow Hedges | | | | | | | |
| Interest rate swap agreements | | | | | | | |
| Current | Other current liabilities | \$— | \$ — | Other current liabilities | \$0.6 | \$ — | |
| Long-term | Other non-current assets | 1.4 | — | Other long-term liabilities | — | — | |
| Foreign currency exchange contracts | | | | | | | |

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| | | | | | | |
|---|----------------------------|-------|--------|----------------------------|-------|--------|
| Current | Prepaid expenses and other | 0.1 | 4.1 | Prepaid expenses and other | 0.1 | 2.0 |
| | Other current liabilities | 0.5 | 0.3 | Other current liabilities | 2.6 | 1.2 |
| Total derivatives not designated as hedging instruments | | \$2.0 | \$ 4.4 | | \$3.3 | \$ 3.2 |
| Total derivatives | | \$5.1 | \$ 9.9 | | \$5.6 | \$ 9.9 |

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The following table summarizes the offsetting of the fair value of derivative instruments on a gross basis by counterparty at June 30, 2014 and December 31, 2013 as recorded in the unaudited condensed consolidated balance sheets:

| | Derivative Assets as of June 30, 2014 | | | | Derivative Liabilities as of June 30, 2014 | | | |
|-------------------------------------|---|----------------------|-----------------------|------------|--|----------------------|-----------------------|------------|
| | Gross Amounts of Recognized Assets | Gross Amounts Offset | Net Amounts Presented | Net Amount | Gross Amounts of Recognized Liabilities | Gross Amounts Offset | Net Amounts Presented | Net Amount |
| Cash Flow Hedges | | | | | | | | |
| Interest rate swap agreements | \$1.4 | \$(0.6) | \$0.8 | \$0.8 | \$0.6 | \$(0.6) | \$— | \$— |
| Foreign currency exchange contracts | 1.3 | (1.3) | — | — | 2.6 | (1.3) | 1.3 | 1.3 |
| Total derivatives | \$2.7 | \$(1.9) | \$0.8 | \$0.8 | \$3.2 | \$(1.9) | \$1.3 | \$1.3 |
| | | | | | | | | |
| | Derivative Assets as of December 31, 2013 | | | | Derivative Liabilities as of December 31, 2013 | | | |
| | Gross Amounts of Recognized Assets | Gross Amounts Offset | Net Amounts Presented | Net Amount | Gross Amounts of Recognized Liabilities | Gross Amounts Offset | Net Amounts Presented | Net Amount |
| Cash Flow Hedges | | | | | | | | |
| Interest rate swap agreements | \$2.4 | \$— | \$2.4 | \$2.4 | \$— | \$— | \$— | \$— |
| Foreign currency exchange contracts | 2.5 | (2.5) | — | — | 4.6 | (2.5) | 2.1 | 2.1 |
| Total cash flow hedges | \$4.9 | \$(2.5) | \$2.4 | \$2.4 | \$4.6 | \$(2.5) | \$2.1 | \$2.1 |
| Net Investment Hedges | | | | | | | | |
| Foreign currency exchange contracts | \$— | \$— | \$— | \$— | \$0.3 | \$— | \$0.3 | \$0.3 |
| Total derivatives | \$4.9 | \$(2.5) | \$2.4 | \$2.4 | \$4.9 | \$(2.5) | \$2.4 | \$2.4 |

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The following table summarizes the pre-tax impact of derivative instruments for the three and six months ended June 30, 2014 and 2013 as recorded in the unaudited condensed consolidated statements of operations:

| | Amount of Gain or (Loss) Recognized in OCI on Derivative (Effective Portion) | | | | Location of Gain or (Loss) Reclassified from OCI into Income (Effective Portion) | Amount of Gain or (Loss) Reclassified from OCI into Income (Effective Portion) | | | | Location of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing) | Amount of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing) | | | |
|---|--|-------|------------|---------|--|--|---------|------------|---------|--|--|------|------------|------|
| | THREE MONTHS | | SIX MONTHS | | | THREE MONTHS | | SIX MONTHS | | | THREE MONTHS | | SIX MONTHS | |
| | 2014 | 2013 | 2014 | 2013 | | 2014 | 2013 | 2014 | 2013 | | 2014 | 2013 | 2014 | 2013 |
| Derivatives designated as hedging instruments | | | | | | | | | | | | | | |
| Cash Flow Hedges | | | | | | | | | | | | | | |
| Interest rate swap agreements | \$(1.1) | \$2.6 | \$(1.6) | \$3.0 | Interest expense | \$— | \$— | \$— | \$— | Other | \$0.8 | \$— | \$0.8 | \$— |
| Foreign currency exchange contracts | 1.7 | (2.4) | 1.9 | (6.6) | Cost of sales | (1.2) | (1.2) | (1.5) | (1.1) | Cost of sales | (0.1) | — | (0.1) | — |
| | \$0.6 | \$0.2 | \$0.3 | \$(3.6) | | \$(1.2) | \$(1.2) | \$(1.5) | \$(1.1) | | \$0.7 | \$— | \$0.7 | \$— |
| Net Investment Hedges | | | | | | | | | | | | | | |
| Foreign currency exchange contracts | \$— | \$— | \$0.4 | \$— | N/A | \$— | \$— | \$— | \$— | N/A | \$— | \$— | \$— | \$— |
| Total | \$0.6 | \$0.2 | \$0.7 | \$(3.6) | | \$(1.2) | \$(1.2) | \$(1.5) | \$(1.1) | | \$0.7 | \$— | \$0.7 | \$— |
| Derivatives Not Designated as Hedging Instruments | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |

| | in Income on Derivative | | | | |
|-------------------------------------|----------------------------|---------|-------|---------|---------|
| Cash Flow Hedges | | | | | |
| Foreign currency exchange contracts | Other | \$(1.9) | \$1.8 | \$(4.8) | \$(0.6) |
| Total | | \$(1.9) | \$1.8 | \$(4.8) | \$(0.6) |

Note 6—Equity Investments

The Company maintains an interest in one variable interest entity, NFS. NFS is a joint venture with GECC formed primarily for the purpose of providing financial services to independent Hyster® and Yale® lift truck dealers and National Account customers in the United States and is included in the Americas segment. The Company does not have a controlling financial interest or have the power to direct the activities that most significantly affect the economic performance of NFS. Therefore, the Company has concluded that the Company is not the primary beneficiary and uses the equity method to account for its 20% interest in NFS. The Company does not consider its variable interest in NFS to be significant.

The Company has a 50% ownership interest in SN, a limited liability company which was formed primarily to manufacture and distribute Sumitomo-branded lift trucks in Japan and export Hyster®- and Yale®-branded lift trucks and related components and service parts outside of Japan. The Company purchases products from SN under normal trade terms based on current market prices. The Company's ownership in SN is also accounted for using the equity method of accounting and is included in the Asia-Pacific segment.

The Company's percentage share of the net income or loss from its equity investments in NFS and SN is reported on the line "Income from unconsolidated affiliates" in the "Other (income) expense" section of the unaudited condensed consolidated statements of operations. The Company's equity investments are included on the line "Investment in Unconsolidated Affiliates" in the unaudited condensed consolidated balance sheets. At June 30, 2014 and December 31, 2013, the Company's investment in NFS was \$11.6 million and \$9.4 million, respectively. The Company's investment in SN was \$27.3 million at both June 30, 2014 and December 31, 2013.

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Summarized financial information for these two equity investments is as follows:

| | THREE MONTHS ENDED | | SIX MONTHS ENDED | |
|-----------------------------------|--------------------|--------|------------------|---------|
| | JUNE 30 | | JUNE 30 | |
| | 2014 | 2013 | 2014 | 2013 |
| Revenues | \$94.3 | \$53.5 | \$170.2 | \$139.0 |
| Gross profit | \$29.3 | \$16.7 | \$51.3 | \$38.3 |
| Income from continuing operations | \$5.6 | \$3.2 | \$10.0 | \$6.4 |
| Net income | \$5.6 | \$3.2 | \$10.0 | \$6.4 |

Note 7— Contingencies

Various legal and regulatory proceedings and claims have been or may be asserted against the Company relating to the conduct of its businesses, including product liability, environmental and other claims. These proceedings and claims are incidental to the ordinary course of business. Management believes that it has meritorious defenses and will vigorously defend the Company in these actions. Any costs that management estimates will be paid as a result of these claims are accrued when the liability is considered probable and the amount can be reasonably estimated. Although the ultimate disposition of these proceedings is not presently determinable, management believes, after consultation with its legal counsel, that the likelihood is remote that costs will be incurred materially in excess of accruals already recognized.

Note 8— Guarantees

Under various financing arrangements for certain customers, including independent retail dealerships, the Company provides recourse or repurchase obligations such that it would be obligated in the event of default by the customer. Terms of the third-party financing arrangements for which the Company is providing recourse or repurchase obligations generally range from one to five years. Total amounts subject to recourse or repurchase obligations at June 30, 2014 and December 31, 2013 were \$170.0 million and \$149.2 million, respectively. As of June 30, 2014, losses anticipated under the terms of the recourse or repurchase obligations were not significant and reserves have been provided for such losses based on historical experience in the accompanying unaudited condensed consolidated financial statements.ess of the ownership limit. Under some circumstances, our Board of Trustees may, in its sole discretion and upon the vote of 75% of its members, grant an exemption for individuals to acquire preferred shares in excess of the ownership limit. Our Board of Trustees has granted an exemption for the initial purchasers of our series A preferred shares. The ownership limit we refer to in this section means:

with respect to our common shares, 9.8% (in value or number of shares, whichever is more restrictive) of our outstanding common shares, and

with respect to any class or series of our preferred shares, 9.8% (in value or number of shares, whichever is more restrictive) of the outstanding shares of the applicable class or series of our preferred shares.

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Our Board of Trustees has the authority to increase the ownership limit from time to time, but it does not have the authority to do so to the extent that after giving effect to an increase, five beneficial owners of our common shares could beneficially own in the aggregate more than 49.5% of our outstanding common shares.

Our Declaration of Trust further prohibits:

any person from actually or constructively owning our shares of beneficial interest that would result in us being closely held under Section 856(h) of the Internal Revenue Code or otherwise cause us to fail to qualify as a REIT, and

any person from transferring our shares of beneficial interest if the transfer would result in our shares of beneficial interest being owned by fewer than 100 persons.

Any person who acquires, or attempts or intends to acquire, actual or constructive ownership of our shares of beneficial interest that will or may violate any of the foregoing restrictions on transferability and ownership will be required to give notice immediately to us and provide us with any information as we may request in order to determine the effect of the transfer on our status as a REIT.

If any purported transfer of our shares of beneficial interest or any other event would otherwise result in any person violating the ownership limit or the other restrictions in our Declaration of Trust, then the purported transfer will be void and of no force or effect with respect to the purported transferee as to that number of shares that exceeds the ownership limit and the purported transferee will acquire no right or interest (or, in the case of any event other than a purported transfer, the person or entity holding record title to any shares in excess of the ownership limit will cease to own any right or interest) in these excess shares. Any excess shares described above will be transferred automatically, by operation of law, to a trust, the beneficiary of which will be a qualified charitable organization selected by us. This automatic transfer will be deemed to be effective as of the close of business on the business day (as defined in our Declaration of Trust) prior to the date of the violating transfer. Within 20 days of receiving notice from us of the transfer of shares to the trust, the trustee of the trust (who will be designated by us and be unaffiliated with us and the purported transferee or owner) will be required to sell the excess shares to a person or entity who could own those shares without violating the ownership limit and distribute to the purported transferee an amount equal to the lesser of the price paid by the purported transferee for the excess shares or the sales proceeds received by the trust for the excess shares. In the case of any excess shares resulting from any event other than a transfer, or from a transfer for no consideration (such as a gift), the trustee will be required to sell the excess shares to a qualified person or entity and distribute to the purported owner an amount equal to the lesser of the fair market value of the excess shares as of the date of the event or the sales proceeds received by the trust for the excess shares. In either case, any proceeds in excess of the amount distributable to the purported transferee or owner, as applicable, will be distributed to the beneficiary of the trust. Prior to a sale of any excess shares by the trust, the trustee will be entitled to receive, in trust for the beneficiary, all dividends and other distributions paid by us with respect to the excess shares, and also will be entitled to exercise all voting rights with respect to the excess shares. Subject to Maryland law, effective as of the date that the shares have been transferred to the trust, the trustee will have the authority (at the trustee's sole discretion and subject to applicable law) (i) to rescind as void any vote cast by a purported transferee prior to the discovery by us that its shares have been transferred to the trust and (ii) to recast votes in accordance with the desires of the trustee acting for the benefit of the beneficiary of the trust. Any dividend or other distribution paid to the purported transferee or owner (prior to the discovery by us that its shares had been automatically transferred to a trust as described above) will be required to be repaid to the trustee upon demand for distribution to the beneficiary of the trust. If the transfer to the trust as described above is not automatically effective (for any reason) to prevent violation of the

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ownership limit, then our Declaration of Trust provides that the transfer of the excess shares will be void.

In addition, our shares of beneficial interest held in the trust will be deemed to have been offered for sale to us, or our designee, at a price per share equal to lesser of (a) the price per share in the transaction that resulted in the transfer to the trust (or, in the case of a devise or gift, the market value at the time of that devise or gift) and (b) the market value of such shares on the date we, or our designee, accept the offer. We will have the right to accept the offer until the trustee has sold the shares of beneficial interest held in the trust. Upon the sale to us, the interest of the beneficiary in the shares sold will terminate and the trustee will distribute the net proceeds of the sale to the purported owner.

All certificates evidencing our shares of beneficial interest will bear a legend referring to the restrictions described above and a statement that we will furnish a copy of our Declaration of Trust to a shareholder on request and without charge.

All persons who own, directly or by virtue of the attribution provisions of the Internal Revenue Code, more than 5% (or other percentage between 1/2 of 1% and 5% as provided in the applicable rules and regulations under the Internal Revenue Code) of the lesser of the number or value of our outstanding shares of beneficial interest must give a written notice to us by January 30 of each year. In addition, each shareholder will, upon demand, be required to disclose to us in writing information with respect to the direct, indirect and constructive ownership of our shares of beneficial interest as our Board of Trustees deems reasonably necessary to comply with the provisions of the Internal Revenue Code applicable to a REIT, to comply with the requirements of any taxing authority or governmental agency or to determine our compliance with such provisions or requirements.

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FEDERAL INCOME TAX CONSIDERATIONS

The following is a summary of the material federal income tax consequences and considerations relating to the acquisition, holding, and disposition of our common shares. For purposes of this section under the heading Federal Income Tax Considerations, we, our, us, and the Company refer to Ramco-Gershenson Properties Trust, including its predecessor Ramco-Gershenson Properties Trust (formerly known as RPS Realty Trust), a Massachusetts business trust, but excluding all its subsidiaries and affiliated entities, and the Operating Partnership refers to Ramco-Gershenson Properties, L.P. This summary is based upon the Internal Revenue Code of 1986, as amended, the regulations promulgated by the U.S. Treasury Department (which are referred to in this section as Treasury Regulations), rulings and other administrative pronouncements issued by the IRS, and judicial decisions, all as currently in effect, and all of which are subject to differing interpretations or to change, possibly with retroactive effect. No assurance can be given that the IRS would not assert, or that a court would not sustain, a position contrary to any description of the tax consequences summarized below. No advance ruling has been or will be sought from the IRS regarding any matter discussed in this prospectus. This summary is also based upon the assumption that our operation and the operation of each of our subsidiaries and affiliated entities will be in accordance with any applicable organizational documents or partnership or limited liability company operating agreement. This summary is for general information only, and does not purport to discuss all aspects of federal income taxation that may be important to a particular investor in light of its investment or tax circumstances, or to investors subject to special tax rules, such as:

financial institutions;

insurance companies;

broker-dealers;

regulated investment companies;

holders who receive common shares through the exercise of employee stock options or otherwise as compensation;

persons holding common shares as part of a straddle, hedge, conversion transaction, synthetic security or other integrated investment and, except to the extent discussed below:

tax-exempt organizations; and

foreign investors.

This summary assumes that investors will hold their common shares as capital assets, which generally means as property held for investment.

The federal income tax treatment of holders of common shares depends in some instances on determinations of fact and interpretations of complex provisions of federal income tax law for which no clear precedent or authority may be available. In addition, the tax consequences of holding common shares to any particular holder will depend on the holder's particular tax circumstances. You are urged to consult your own tax advisor regarding the federal, state, local, and foreign income and other tax consequences to you in light of your particular investment or tax circumstances of acquiring, holding, exchanging, or otherwise disposing of common shares.

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Taxation of the Company

We first elected to qualify as a REIT for the taxable year ended December 31, 1988 under Sections 856 through 860 of the Internal Revenue Code and applicable provisions of the Treasury Regulations, which set forth the requirements for qualifying as a REIT. Our policy has been and is to operate in such a manner as to qualify as a REIT for federal income tax purposes. If we so qualify, then we will generally not be subject to corporate income tax on amounts we pay as distributions to our shareholders. For any year in which we do not meet the requirements for qualifying as a REIT, we will be taxed as a corporation. See [Failure to Qualify](#) below.

We have received an opinion from Honigman Miller Schwartz and Cohn LLP, our special tax counsel, to the effect that since the commencement of our taxable year which began January 1, 2002, we have been organized in conformity with the requirements for qualification as a REIT under the Internal Revenue Code, and that our actual method of operation has enabled, and our proposed method of operation will enable, us to meet the requirements for qualification and taxation as a REIT. A copy of this opinion is filed as an exhibit to the registration statement of which this prospectus is a part. It must be emphasized that the opinion of Honigman Miller Schwartz and Cohn LLP is based on various assumptions relating to our organization and operation, and is conditioned upon representations and covenants made by our management regarding our assets and the past, present, and future conduct of our business operations. While we intend to operate so that we will qualify as a REIT, given the highly complex nature of the rules governing REITs, the ongoing importance of factual determinations, and the possibility of future changes in our circumstances, no assurance can be given by Honigman Miller Schwartz and Cohn LLP or by us that we will so qualify for any particular year. The opinion was expressed as of the date issued, and will not cover subsequent periods. Honigman Miller Schwartz and Cohn LLP will have no obligation to advise us or the holders of our common shares of any subsequent change in the matters stated, represented or assumed, or of any subsequent change in the applicable law. You should be aware that opinions of counsel are not binding on the IRS or any court, and no assurance can be given that the IRS will not challenge, or a court will not rule contrary to, the conclusions set forth in such opinions.

Our qualification and taxation as a REIT depend upon our ability to meet on a continuing basis, through actual operating results, distribution levels, and diversity of stock ownership, various qualification requirements imposed upon REITs by the Internal Revenue Code, the compliance with which has not been, and will not be, reviewed by Honigman Miller Schwartz and Cohn LLP. In addition, our ability to qualify as a REIT depends in part upon the operating results, organizational structure and entity classification for federal income tax purposes of certain of our affiliated entities, the status of which may not have been reviewed by Honigman Miller Schwartz and Cohn LLP. Accordingly, no assurance can be given that the actual results of our operations for any taxable year satisfy such requirements for qualification and taxation as a REIT.

Taxation of REITs in General

As indicated above, our qualification and taxation as a REIT depend upon our ability to meet, on a continuing basis, various qualification requirements imposed upon REITs by the Internal Revenue Code. The material qualification requirements are summarized below under [Requirements for Qualification - General](#) below. While we intend to operate so that we qualify as a REIT, no assurance can be given that the IRS will not challenge our qualification, or that we will be able to operate in accordance with the REIT requirements in the future.

As a REIT, we will generally be entitled to a deduction for dividends that we pay and therefore will not be subject to federal corporate income tax on our net income that is currently distributed to our shareholders. This treatment substantially eliminates the [double taxation](#) at

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the corporate and shareholder levels that generally results from investment in a corporation or an entity treated as a corporation for federal income tax purposes. Rather, income generated by a REIT generally is taxed only at the shareholder level upon a distribution of dividends by the REIT. Net operating losses, foreign tax credits and other tax attributes of a REIT generally do not pass through to the shareholders of the REIT, subject to special rules for certain items such as capital gains recognized by REITs. See [Taxation of Shareholders](#) below.

As a REIT, we will nonetheless be subject to federal tax in the following circumstances:

We will be taxed at regular corporate rates on any undistributed income, including undistributed net capital gains.

We may be subject to the alternative minimum tax on our items of tax preference, including any deductions of net operating losses.

If we have net income from prohibited transactions, which are, in general, sales or other dispositions of property held primarily for sales to customers in the ordinary course of business, other than foreclosure property, such income will be subject to a 100% excise tax. See [Prohibited Transactions](#) and [Foreclosure Property](#) below.

If we elect to treat property that we acquire in connection with a foreclosure of a mortgage loan or certain leasehold terminations as foreclosure property, we may thereby avoid the 100% excise tax on gain from a resale of that property (if the sale would otherwise constitute a prohibited transaction), but the income from the sale or operation of the property may be subject to corporate income tax at the highest applicable rate (currently 35%).

If we should fail to satisfy the 75% gross income test or the 95% gross income test discussed below, but nonetheless maintain our qualification as a REIT because other requirements are met, we will be subject to a 100% tax on an amount equal to (1) the amount by which we fail the 75% gross income test or the amount by which we fail the 95% gross income test (whichever is greater), multiplied by (2) a fraction intended to reflect our profitability.

If we should fail to distribute during each calendar year at least the sum of (1) 85% of our REIT ordinary income for such year, (2) 95% of our REIT capital gain net income for such year, and (3) any undistributed taxable income from prior periods, we would be subject to a 4% excise tax on the excess of such sum over the amounts actually distributed plus retained amounts on which income tax is paid at the corporate level.

We may be required to pay monetary penalties to the IRS in certain circumstances, including if we fail to meet certain record keeping requirements intended to monitor our compliance with rules relating to the composition of a REIT's shareholders, as described below in [Requirements for Qualification - General](#) below.

A 100% excise tax may be imposed on some items of income and expense that are directly or constructively paid between a REIT and a taxable REIT subsidiary (described below) if and to the extent the IRS successfully adjusts the reported amounts of these items.

If we own assets that were held on the first day of a taxable year for which we first requalify as a REIT after being subject to tax as a corporation under subchapter C of the Internal Revenue Code, or if we acquire any asset from a subchapter C corporation in a transaction in which gain or loss is not recognized, and we subsequently recognize gain on the disposition of any such asset during the ten-year period (referred to in this section as the [Recognition Period](#)) beginning on the date on which we requalify as a REIT or we acquire the asset (as the case may be), then the excess of (i) the fair

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market value of the asset as of the beginning of the Recognition Period, over (ii) our adjusted basis in such asset as of the beginning of such Recognition Period (such excess referred to in this section as Built-in Gain) will generally be (with certain adjustments) subject to tax at the highest corporate income tax rate then in effect. (The rule described in the immediately preceding sentence is referred to in this section as the Built-in Gain Rule.) In lieu of such taxation of the Built-in Gain, we may make an election so that, in the case of assets we held on the first day of the taxable year of requalification as a REIT, we would recognize the Built-in Gain the day before such first day, and, in the case of assets we acquire from a subchapter C corporation, the Built-in Gain would be recognized by such corporation on the day before such acquisition. (The rule described in the immediately preceding sentence is referred to in this section as the Deemed Sale Rule.) See Tax Consequences of Re-election of REIT Status below.

Certain of our subsidiaries are corporations the earnings of which are subject to corporate income tax.

In addition, we and our subsidiaries may be subject to a variety of taxes, including payroll taxes, and state and local income, property and other taxes on our assets and operations. We could also be subject to tax in situations and on transactions not presently contemplated.

Requirements for Qualification General

The Internal Revenue Code defines a REIT as a corporation, trust or association:

- (1) that is managed by one or more trustees or directors;
- (2) the beneficial ownership of which is evidenced by transferable shares or by transferable certificates of beneficial interest;
- (3) that would be taxable as a domestic corporation but for the special Internal Revenue Code provisions applicable to REITs;
- (4) that is neither a financial institution nor an insurance company subject to certain provisions of the Internal Revenue Code;
- (5) the beneficial ownership of which is held by 100 or more persons;
- (6) not more than 50% in value of the outstanding stock of which is owned, directly or indirectly through the application of certain attribution rules, by five or fewer individuals (as defined in the Internal Revenue Code to include certain entities) during the last half of each taxable year; and
- (7) that meets other tests described below, including tests with respect to the nature of its income and assets.

The Internal Revenue Code provides that conditions (1) through (4), inclusive, must be met during the entire taxable year and that condition (5) must be met during at least 335 days of a taxable year of 12 months, or during a proportionate part of a taxable year of less than 12 months. We satisfy the requirements set forth in (1) through (5) above and believe that we satisfy the requirement set forth in (6) above. In addition, our Declaration of Trust (as amended and restated) currently includes certain restrictions regarding transfer of our shares of beneficial interest which are intended (among other things) to assist us in continuing to satisfy the share ownership requirements described in (5) and (6) above.

To monitor compliance with the share ownership requirements, we are generally required to maintain records regarding the actual ownership of our shares. To do so, we must demand written statements each year from the record holders of significant percentages of our shares in which the record holders are to disclose the actual owners of such shares (that is, the persons

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required to include in gross income the dividends we paid). A list of those persons failing or refusing to comply with this demand must be maintained as part of our records. Our failure to comply with these record keeping requirements could subject us to monetary penalties. A shareholder that fails or refuses to comply with the demand is required by Treasury Regulations to submit a statement with its tax return disclosing the actual ownership of the shares and other information.

In addition, a trust generally may not elect to become a REIT unless its taxable year is the calendar year. We satisfy this requirement.

Effect of Subsidiary Entities

Ownership of Partnership Interests. In the case of a REIT that is a partner in a partnership, Treasury Regulations provide that the REIT is deemed to own its proportionate share of the partnership's assets, and to earn its proportionate share of the partnership's income, for purposes of the asset and gross income tests applicable to REITs described below. In addition, the assets and gross income of the partnership are deemed to retain the same character in the hands of the REIT. Thus, our proportionate share of the assets and items of income of the Operating Partnership and our other subsidiary partnerships are treated as our assets and items of income for purposes of applying the REIT requirements described below. A summary of certain rules governing the federal income taxation of partnerships and their partners is provided below in "Tax Aspects of Investment in the Operating Partnership."

Disregarded Subsidiaries. If a REIT owns a corporate subsidiary that is a qualified REIT subsidiary, that subsidiary is disregarded for federal income tax purposes, and all assets, liabilities and items of income, deduction and credit of the subsidiary are treated as assets, liabilities and items of income, deduction and credit of the REIT itself, including for purposes of applying the gross income and asset tests applicable to REITs summarized below. A qualified REIT subsidiary is any corporation, other than a taxable REIT subsidiary (described below), that is wholly-owned by a REIT, or by other disregarded subsidiaries, or by a combination of the two. We have two qualified REIT subsidiaries. Other entities we wholly own, including single member limited liability companies, are also generally disregarded as separate entities for federal income tax purposes, including for purposes of applying the REIT income and asset tests. Disregarded subsidiaries, along with our subsidiary partnerships, are sometimes referred to as "pass-through subsidiaries."

In the event that any of our disregarded subsidiaries ceases to be wholly-owned (for example, if any equity interest in the subsidiary is acquired by a person other than us or another of our disregarded subsidiaries), the subsidiary's separate existence would no longer be disregarded for federal income tax purposes. Instead, it would have multiple owners and would be treated as either a partnership or a taxable corporation. Such an event could, depending on the circumstances, adversely affect our ability to satisfy the various asset and gross income requirements applicable to REITs, including the requirement that REITs generally may not own, directly or indirectly, more than 10% (as measured by either voting power or value) of the securities of another corporation. See "Income Tests" and "Asset Tests" below.

Taxable Subsidiaries. Effective after 2000, a REIT, in general, may jointly elect with a subsidiary corporation, whether or not wholly-owned, to treat the subsidiary corporation as a taxable REIT subsidiary of the REIT. (A taxable REIT subsidiary is referred to in this section as a "TRS.") We have made a joint election with Ramco-Gershenson, Inc. effective January 1, 2001, to treat Ramco-Gershenson, Inc. as a TRS. The separate existence of a TRS (such as Ramco-Gershenson, Inc.) or other taxable corporation, unlike a disregarded subsidiary as discussed above, is not ignored for federal income tax purposes. Accordingly, such an entity would generally be subject to corporate income tax on its earnings, which may reduce the cash

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flow we and our subsidiaries generate in the aggregate, and our ability to make distributions to our shareholders.

A parent REIT is not treated as holding the assets of a taxable subsidiary corporation or as receiving any undistributed income that the subsidiary earns. Rather, the stock issued by the subsidiary is an asset in the hands of the parent REIT, and the REIT recognizes as income, the dividends, if any, that it receives from the subsidiary. This treatment can affect the income and asset test calculations that apply to the REIT. Because a parent REIT does not include the assets and income of taxable subsidiary corporations in determining the parent's compliance with the REIT requirements, these entities may be used by the parent REIT indirectly to undertake activities that the applicable rules might otherwise preclude the parent REIT from doing directly or through pass-through subsidiaries (for example, activities that give rise to certain categories of income, such as management fees, that do not qualify under the 75% and 95% gross income tests described immediately below).

Income Tests

In order to maintain qualification as a REIT, we must annually satisfy two gross income requirements. First, at least 75% of our gross income for each taxable year, excluding gross income from sales of inventory or dealer property in prohibited transactions, must derive from (1) investments in real property or mortgages on real property, including rents from real property, dividends received from other REITs, interest income derived from mortgage loans secured by real property (including certain types of mortgage backed securities), and gains from the sale of real estate assets, or (2) certain kinds of temporary investment of new capital. Second, at least 95% of our gross income in each taxable year, excluding gross income from prohibited transactions, must derive from some combination of such income from investments in real property and temporary investment of new capital (that is, income that qualifies under the 75% income test described above), as well as other dividends, interest, and gain from the sale or disposition of stock or securities, which need not have any relation to real property.

For purposes of satisfying the gross income tests described above, rents from real property generally include rents from interests in real property, charges for services customarily furnished or rendered in connection with the rental of real property (whether or not such charges are separately stated), and rent attributable to personal property which is leased under, or in connection with, a lease of real property. However, the inclusion of these items as rents from real property is subject to the conditions described immediately below.

Any amount received or accrued, directly or indirectly, with respect to any real or personal property cannot be based in whole or in part on the income or profits of any person from such property. However, an amount received or accrued generally will not be excluded from rents from real property solely by reason of being based on a fixed percentage or percentages of receipts or sales. In addition, amounts received or accrued based on income or profits do not include amounts received from a tenant based on the tenant's income from the property if the tenant derives substantially all of its income with respect to such property from the leasing or subleasing of substantially all of such property, provided that the tenant receives from subtenants only amounts that would be treated as rents from real property if received directly by a REIT.

Amounts received from a tenant generally will not qualify as rents from real property in satisfying the gross income tests if the REIT directly, indirectly, or constructively owns, (1) in the case of a tenant which is a corporation, 10% or more of the total combined voting power of all classes of stock entitled to vote or 10% or more of the total value of shares of all classes of stock of such tenant, or, (2) in the case of a tenant which

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is not a corporation, an interest of 10% or more in the assets or net profits of such tenant. (Such a tenant is referred to in this section as a Related Party Tenant.)

If rent attributable to personal property leased in connection with a lease of real property is greater than 15% of the total rent received under the lease, then the portion of rent attributable to such personal property will not qualify as rents from real property. The determination whether more than 15% of the rents received by a REIT from a property are attributable to personal property is based upon a comparison of the fair market value of the personal property leased by the tenant to the fair market value of all the property leased by the tenant.

Rents from real property do not include any amount received or accrued directly or indirectly by a REIT for services furnished or rendered to tenants of a property or for managing or operating a property, unless the services furnished or rendered, or management or operation provided, are of a type that a tax-exempt organization can provide to its tenants without causing its rental income to be unrelated business taxable income under the Internal Revenue Code (that is, unless they are usually or customarily rendered in connection with the rental of space for occupancy only and are not otherwise considered primarily for the tenant's convenience). Services, management, or operation which, if provided by a tax-exempt organization, would give rise to unrelated business taxable income (referred to in this section as Impermissible Tenant Services) will not be treated as provided by the REIT if provided by either an independent contractor (as defined in the Internal Revenue Code) who is adequately compensated and from whom the REIT does not derive any income, or by a TRS. If an amount received or accrued by a REIT for providing Impermissible Tenant Services to tenants of a property exceeds 1% of all amounts received or accrued by the REIT with respect to such property in any year, none of such amounts will constitute rents from real property. For purposes of this test, the income received from Impermissible Tenant Services is deemed to be at least 150% of the direct cost of providing the services. If the 1% threshold is not exceeded, only the amounts received for providing Impermissible Tenant Services will not qualify as rents from real property.

Substantially all of our income derives from the Operating Partnership. The Operating Partnership's income derives largely from rent attributable to the properties described above in Description of the Company Properties (which properties are referred to in this section as the Properties). The Operating Partnership also derives income from Ramco-Gershenson, Inc. to the extent that Ramco-Gershenson, Inc. pays dividends on shares owned by the Operating Partnership. The Operating Partnership does not charge, and is not expected to charge, rent that is based in whole or in part on the income or profits of any person except for rent based on a fixed percentage or percentages of receipts or sales. The Operating Partnership is not anticipated to derive rent attributable to personal property leased in connection with real property that exceeds 15% of the total rent.

In addition, we do not believe that we derive (through the Operating Partnership) rent from a Related Party Tenant. However, the determination of whether we own 10% or more (as measured by either voting power or value) of any tenant is made after the application of complex attribution rules under which we will be treated as owning interests in tenants that are owned by our Ten Percent Shareholders. In identifying our Ten Percent Shareholders, each individual or entity will be treated as owning shares held by related individuals and entities. Accordingly, we cannot be absolutely certain whether all Related Party Tenants have been or will be identified. Although rent derived from a Related Party Tenant will not qualify as rents from real property and, therefore, will not be qualifying income under the 75% or 95% gross income tests, we believe that the aggregate amount of such rental income (together with any other nonqualifying income) in any taxable year will not cause us to exceed the limits on nonqualifying income under such gross income tests.

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The Operating Partnership provides certain services with respect to the Properties (and will provide such services with respect to any newly acquired properties) through Ramco-Gershenson, Inc. Because Ramco-Gershenson, Inc. is a TRS, the provision of such services will not cause the amounts received by us (through our ownership interest in the Operating Partnership) with respect to the Properties to fail to qualify as rents from real property for purposes of the 75% and 95% gross income tests.

We may indirectly receive distributions from TRSs or other corporations that are neither REITs nor qualified REIT subsidiaries. These distributions will be classified as dividend income to the extent of the earnings and profits of the distributing corporation. Such distributions will generally constitute qualifying income for purposes of the 95% gross income test, but not for purposes of the 75% gross income test.

In sum, our investment in real properties through the Operating Partnership and the provision of services with respect to those properties through Ramco-Gershenson, Inc. gives and will give rise mostly to rental income qualifying under the 75% and 95% gross income tests. Gains on sales of such properties, or of our interest in the Operating Partnership, will generally qualify under the 75% and 95% gross income tests. We anticipate that income on our other investments will not result in our failing the 75% or 95% gross income test for any year.

If we fail to satisfy one or both of the 75% and 95% gross income tests for any taxable year, we may nevertheless qualify as a REIT for such year if we are entitled to relief under certain provisions of the Internal Revenue Code. These relief provisions generally will be available if (1) our failure to meet such tests was due to reasonable cause and not due to willful neglect, (2) we attached a schedule of the sources of our income to our return, and (3) any incorrect information on the schedule was not due to fraud with intent to evade tax. It is not possible, however, to state whether in all circumstances we would be entitled to the benefit of these relief provisions. As discussed above in Taxation of REITs in General, even if these relief provisions apply, a tax would be imposed with respect to the excess gross income.

Asset Tests

At the close of each calendar quarter of our taxable year, we must also satisfy the following four tests relating to the nature of our assets. For purposes of each of these tests, our assets are deemed to include the assets of any disregarded subsidiary and our share of the assets of any subsidiary partnership, such as the Operating Partnership.

At least 75% of the value of our total assets must be represented by some combination of real estate assets, cash, cash items, U.S. government securities, and, under some circumstances, stock or debt instruments purchased with new capital. For this purpose, real estate assets include interests in real property, such as land, buildings, leasehold interests in real property, stock of corporations that qualify as REITs, and some kinds of mortgage backed securities and mortgage loans.

The value of any one issuer's securities owned by us may not exceed 5% of the value of our assets. This asset test does not apply to securities of TRSs.

We may not own more than 10% of any one issuer's outstanding securities, as measured by either voting power or value. This asset test does not apply to securities of TRSs or to straight debt having specified characteristics.

The aggregate value of all securities of TRSs we hold may not exceed 20% of the value of our total assets.

Notwithstanding the general rule that, for purposes of the REIT income and asset tests, we are treated as owning our proportionate share of the underlying assets of our subsidiary

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partnerships, if we hold indebtedness issued by such a partnership, the indebtedness will be subject to, and may cause a violation of, the asset tests, unless it is a qualified mortgage asset or otherwise satisfies the rules for straight debt.

After meeting the asset tests at the close of any quarter, we will not lose our status as a REIT for failure to satisfy the asset tests at the end of a later quarter solely by reason of changes in asset values. If the failure to satisfy the asset tests results from an acquisition of securities or other property during a quarter, the failure can be cured by a disposition of sufficient nonqualifying assets within 30 days after the close of that quarter. We believe that we maintain adequate records with respect to the nature and value of our assets to ensure compliance with the asset tests and to enable us to take such action within 30 days after the close of any quarter as may be required to cure any noncompliance. There can be no assurance, however, that we will always successfully take such action.

We believe that our holdings of securities and other assets have complied and will continue to comply with the foregoing REIT asset requirements, and we intend to monitor compliance on an ongoing basis. No independent appraisals have been obtained, however, to support our conclusions as to the value of our total assets, or the value of any particular security or securities. Moreover, values of some assets may not be susceptible to a precise determination, and values are subject to change in the future. Accordingly, there can be no assurance that the IRS will not contend that we fail to meet the REIT asset requirements by reason of our interests in our subsidiaries or in the securities of other issuers or for some other reason. The IRS has asserted that, during the third quarter of 1994, we violated the requirement that not more than 25% of our total assets be represented by securities other than those in the 75% asset class. See Tax Audit below.

Annual Distribution Requirements

In order to qualify as a REIT, we are required to distribute dividends (other than capital gain dividends) to our shareholders each year in an amount at least equal to: (1) the sum of (a) 90% of our REIT taxable income (computed without regard to the dividends paid deduction, our net capital gain and net income from foreclosure property, and with certain other adjustments) and (b) 90% of our net income, if any, from foreclosure property (described below); minus (2) the sum of certain items of non-cash income.

These distributions must be paid in the taxable year to which they relate, or in the following taxable year if declared before we timely file our tax return for the taxable year to which they relate and if paid on or before the first regular dividend payment after such declaration. In order for distributions to be counted for this purpose, and to give rise to a tax deduction by us, they must not be preferential dividends. A dividend is not a preferential dividend if it is pro rata among all outstanding shares within a particular class, and is in accordance with the preferences among different classes of shares as set forth in our organizational documents. In addition, any dividend we declare in October, November, or December of any year and payable to a shareholder of record on a specified date in any such month will be treated as both paid by us and received by the shareholder on December 31 of such year, provided that we actually pay the dividend before the end of January of the following calendar year.

To the extent that we distribute at least 90%, but less than 100%, of our REIT taxable income, as adjusted, we will be subject to tax at ordinary corporate rates on the retained portion. We may elect to retain, rather than distribute, our net long-term capital gains and pay tax on such gains. In this case, we could elect to have our shareholders include their proportionate share of such undistributed long-term capital gains in income, and to receive a corresponding credit for their share of the tax we paid. Our shareholders would then increase the adjusted basis of their common shares by the difference between the designated amounts included in their long-term capital gains and the tax deemed paid with respect to their shares.

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To the extent that we had available net operating losses carried forward from prior tax years, such losses may reduce the amount of distributions that we must make in order to comply with the REIT distribution requirements. Such losses, however, will generally not affect the character, in the hands of the shareholders, of any distributions that are actually made by us, which are generally taxable to the shareholders to the extent that we have current or accumulated earnings and profits. See *Taxation of Shareholders* *Taxation of Taxable Domestic Shareholders* *Distributions* below.

If we fail to distribute during each calendar year at least the sum of: (1) 85% of our REIT ordinary income for that year; (2) 95% of our REIT capital gain net income for that year; and (3) any undistributed taxable income from prior periods, we would be subject to a 4% excise tax on the excess of such sum over the amounts actually distributed plus retained amounts on which income tax is paid at the corporate level. We believe that we have made, and intend to continue to make, timely distributions so that we are not subject to the 4% excise tax.

In addition, if we dispose of any asset subject to the Built-in Gain Rule (described above), then depending on the character of the asset, we might be required to distribute 90% of the Built-in Gain (less our tax on such gain), if any, recognized on the disposition of such asset under the 90% distribution requirement described above.

We intend to make timely distributions sufficient to satisfy the annual distribution requirements. In this regard, the partnership agreement of the Operating Partnership stipulates that we, as general partner, must use our best efforts to cause the Operating Partnership to distribute to its partners an amount sufficient to permit us to meet these distribution requirements. It is possible that we, from time to time, may not have sufficient cash or other liquid assets to meet the 90% distribution requirement, as a result of timing differences between the actual receipt of cash (including distributions from the Operating Partnership) and actual payment of expenses on the one hand, and the inclusion of such income and deduction of such expenses in computing our REIT taxable income on the other hand. To avoid any failure to comply with the 90% distribution requirement, we will closely monitor the relationship between our REIT taxable income and cash flow, and if necessary, will borrow funds (or cause the Operating Partnership or other affiliates to borrow funds) in order to satisfy the distribution requirement.

Under certain circumstances, we may be able to rectify a failure to meet the distribution requirement for a year by paying deficiency dividends to shareholders in a later year, which may be included in our deduction for dividends paid for the earlier year. Thus, we may be able to avoid being taxed on amounts distributed as deficiency dividends. We will be required to pay interest, however, based upon the amount of any deduction taken for deficiency dividends.

Failure to Qualify

If we fail to qualify for taxation as a REIT in any taxable year, we will be subject to tax (including any applicable alternative minimum tax) on our taxable income at regular corporate rates. Distributions to shareholders in any year in which we fail to qualify will not be deductible by us, nor will they be required to be made. In such event, to the extent of current and accumulated earnings and profits, all distributions to shareholders will be taxable as ordinary income, and, subject to certain limitations in the Internal Revenue Code, corporate distributees may be eligible for the dividends received deduction. Unless entitled to relief under specific statutory provisions, we will also be disqualified from taxation as a REIT for the four taxable years following the year our REIT status was terminated. It is not possible to state whether in all circumstances we would be entitled to this statutory relief.

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Prohibited Transactions

Net income derived from a prohibited transaction is subject to a 100% excise tax. The term prohibited transaction generally includes a sale or other disposition of property (other than foreclosure property) that is held primarily for sale to customers in the ordinary course of a trade or business. The Operating Partnership owns interests in real property that is situated on the periphery of certain of the Properties. We and the Operating Partnership believe that this peripheral property is not held for sale to customers and that the sale of such peripheral property will not be in the ordinary course of the Operating Partnership's business. We intend to conduct our operations so that no asset owned by us or our pass-through subsidiaries will be held for sale to customers, and that a sale of any such asset will not be in the ordinary course of our business. Whether property is held primarily for sale to customers in the ordinary course of our business depends, however, on the facts and circumstances as they exist from time to time, including those relating to a particular property. As a result, no assurance can be given that we can avoid being deemed to own property that the IRS later characterizes as property held primarily for sale to customers in the ordinary course of our business, or that we can comply with certain safe-harbor provisions of the Internal Revenue Code that would prevent such treatment.

Foreclosure Property

Foreclosure property is real property and any personal property incident to such real property (1) that is acquired by a REIT as the result of the REIT's having bid in the property at foreclosure, or having otherwise reduced the property to ownership or possession by agreement or process of law, after there was a default (or default was imminent) on a lease of the property or a mortgage loan held by the REIT and secured by the property, (2) the loan or lease related to which was acquired by the REIT at a time when default was not imminent or anticipated, and (3) which such REIT makes a proper election to treat the property as foreclosure property. REITs generally are subject to tax at the maximum corporate rate (currently 35%) on any net income from foreclosure property, including any gain from the disposition of the foreclosure property, other than income that would otherwise be qualifying income for purposes of the 75% gross income test. Any gain from the sale of property for which a foreclosure property election has been made will not be subject to the 100% excise tax on gains from prohibited transactions described above, even if the property would otherwise constitute inventory or dealer property in the hands of the selling REIT.

Tax Audit

During the third quarter of 1994, we held more than 25% of the value of our total assets in short-term Treasury Bill reverse repurchase agreements, which could be viewed as non-qualifying assets for purposes of applying the 75% asset test. (Our ownership of the short-term Treasury Bill reverse repurchase agreements is referred to in this section as the Asset Issue.) We requested that the IRS enter into a closing agreement with us that the Asset Issue would not adversely affect our status as a REIT. The IRS deferred any action relating to the Asset Issue pending the further examination of our taxable years ended December 31, 1991 through 1994. As discussed below, the field examination has since been completed and the IRS has proposed to disqualify us as a REIT for our taxable year ended December 31, 1994 based on the Asset Issue. Our former tax counsel, Battle Fowler LLP, had rendered an opinion on March 6, 1996 that our investment in the short-term Treasury Bill reverse repurchase agreements would not adversely affect our REIT status. This opinion, however, is not binding upon the IRS or any court.

In connection with the incorporation and distribution of all of the shares of Atlantic Realty Trust (which is referred to in this section as Atlantic) in May 1996, we entered into a tax agreement with Atlantic under which Atlantic assumed all our tax liability arising out of the IRS

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then ongoing examination, excluding any tax liability relating to any actions or events occurring, or any tax return position taken, after May 10, 1996, but including liabilities for additions to tax, interest, penalties and costs relating to covered taxes. (This tax agreement is referred to in this section as the Tax Agreement.) Under the Tax Agreement, a group of our trustees consisting of Stephen R. Blank, Arthur Goldberg and Joel Pashcow has the right to control, conduct and effect the settlement of any claims for taxes for which Atlantic assumed liability. Messrs. Blank, Goldberg and Pashcow also serve on Atlantic's Board of Trustees. In addition, based on information filed by Atlantic with the Securities and Exchange Commission, as of March 14, 2001, Messrs. Blank and Goldberg each owned less than 1%, and Mr. Pashcow owned 2.64%, of the outstanding common shares of beneficial interest of Atlantic. As a result of these relationships, Atlantic may control the timing of the resolution or disposition of any such claims. The Tax Agreement also provides that, to the extent any tax covered by the Tax Agreement can be avoided through the declaration of a deficiency dividend (that is, our declaration and payment of a current distribution that is permitted to relate back to the year for which the IRS determines a deficiency in order to satisfy the distribution requirement for such year), we will make, and Atlantic will reimburse us for the amount of, such deficiency dividend.

In addition to examining our taxable years ended December 31, 1991 through 1994, the IRS has examined our taxable year ended December 31, 1995. The IRS revenue agent issued an examination report on March 1, 1999 (which is referred to in this section as the First Report). As previously noted, the First Report proposes to disqualify us as a REIT for our taxable year ended December 31, 1994 based on the Asset Issue. In addition, the First Report proposes to increase our REIT taxable income for our taxable years ended December 31, 1991, 1992, 1993, and 1995. In this regard, we and Atlantic received an opinion from special tax counsel, Wolf, Block, Schorr and Solis-Cohen, on March 25, 1996 that, to the extent there is a deficiency in our REIT taxable income for our taxable years ended December 31, 1991 through 1994, and provided we timely pay a deficiency dividend, our status as a REIT for those taxable years would not be affected. The First Report acknowledges that we can avoid disqualification as a REIT for failure to meet the distribution requirement with respect to a year for which our REIT taxable income is increased by payment of a deficiency dividend. However, the First Report notes that the payment of a deficiency dividend cannot cure our disqualification as a REIT for the taxable year ended December 31, 1994 based on the Asset Issue.

We believe that most of the positions set forth in the First Report are unsupported by the facts and applicable law. Accordingly, on April 30, 1999, we filed a protest with the Appeals Office of the IRS to contest most of the positions set forth in the First Report. The Appeals Officer returned the case file to the revenue agent for further development. On October 29, 2001, the revenue agent issued a new examination report (which is referred to in this section as the Second Report) that arrived at very much the same conclusions as the First Report. We filed a protest of the Second Report with the IRS on November 29, 2001 and expect to have a meeting with the appellate conferee in the near future. If a satisfactory result cannot be obtained through the administrative appeals process, judicial review of the determination is available to us.

If, notwithstanding the above-described opinions of legal counsel, the IRS successfully challenges our status as a REIT for any taxable year, we will be able to re-elect REIT status commencing with the fifth taxable year following the initial year of disqualification (or possibly an earlier taxable year if we meet certain relief provisions under the Internal Revenue Code). Thus, for example, if the IRS successfully challenges our status as a REIT solely for our taxable year ended December 31, 1994 based on the Asset Issue, we will be able to re-elect REIT status no later than our taxable year which began January 1, 1999.

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In addition to the above-described examinations, the IRS is currently conducting an examination of us for the taxable years ended December 31, 1996 and 1997, and of the Operating Partnership for the taxable years ended December 31, 1997 and 1998.

In the notes to the consolidated financial statements made part of Atlantic's annual report on Form 10-K filed with the Securities and Exchange Commission for its fiscal year ended December 31, 2001, Atlantic has disclosed its liability for the tax deficiencies (and interest and penalties on the tax deficiencies) proposed to be assessed against us by the IRS for the taxable years ended December 31, 1991 through 1995, as reflected in each of the First Report and Second Report. We believe, but can provide no assurance, that Atlantic currently has sufficient net assets to pay such tax deficiencies, interest and penalties. According to the annual report on Form 10-K filed by Atlantic for its fiscal year ended December 31, 2001, Atlantic had net assets at December 31, 2001 of \$57.9 million (determined pursuant to the liquidation basis of accounting). If the amount of tax, interest and penalties assessed against us ultimately exceeds the amounts proposed in each of the First Report and Second Report, however, because interest continues to accrue on the proposed tax deficiencies, or additional tax deficiencies are proposed or for any other reason, then Atlantic may not have sufficient assets to reimburse us for all amounts we must pay to the IRS, and we would be required to pay the difference out of our own funds. Accordingly, the ultimate resolution of any controversy over tax liabilities covered by the Tax Agreement may have a material adverse effect on our financial position, results of operations or cash flows, including if we are required to distribute deficiency dividends to our shareholders and/or pay additional taxes, interest and penalties to the IRS in amounts that exceed the value of Atlantic's net assets. Moreover, the IRS may assess us with taxes that Atlantic is not required under the Tax Agreement to pay, such as taxes arising from the recently-commenced examination of us for the taxable years ended December 31, 1996 and 1997, and of the Operating Partnership for the taxable years ended December 31, 1997 and 1998. There can be no assurance, therefore, that the IRS will not assess us with substantial taxes, interest and penalties which Atlantic cannot, is not required to, or otherwise does not pay.

Tax Consequences of Re-election of REIT Status

As discussed above under "Tax Audit," if the IRS is successful in its challenge of our REIT status for any taxable year, we will be able to re-elect REIT status commencing with the fifth succeeding taxable year (or possibly an earlier taxable year if we meet certain relief provisions under the Internal Revenue Code). Thus, for example, if the IRS is successful in its challenge of our REIT status for our taxable year ended December 31, 1994, we will be able to re-elect REIT status no later than our taxable year which began on January 1, 1999. Under Temporary Treasury Regulations effective for transactions in which a subchapter C corporation qualifies as a REIT (including, in the case of a subchapter C corporation that formerly qualified as a REIT, requalification as a REIT) or in which a REIT acquires (without the recognition of gain or loss) any asset from a subchapter C corporation on or after January 2, 2002, the Built-in Gain Rule applies unless the REIT elects to have the Deemed Sale Rule apply. See "Taxation of the Company - Taxation of REITs in General" above.

Under Temporary Treasury Regulations effective for transactions in which a subchapter C corporation qualifies as a REIT (including, in the case of a subchapter C corporation that formerly qualified as a REIT, requalification as a REIT) or in which a REIT acquires (without the recognition of gain or loss) any asset from a subchapter C corporation on or after June 10, 1987 and before January 2, 2002, the Deemed Sale Rule applies unless the REIT elects to have the Built-in Gain Rule apply. A REIT can retroactively elect to have the Built-in Gain Rule apply if it makes the election on any federal income tax return filed by it before March 15, 2003 (provided, however, that the REIT has reported consistently with the election for all prior periods).

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Both sets of Temporary Treasury Regulations, are (and each of the Deemed Sale Rule and the Built-in Gain Rule is) inapplicable to any requalification as a REIT by a corporation that, (1) immediately prior to requalifying as a REIT, was taxed as a subchapter C corporation for a period not exceeding two taxable years, and, (2) immediately prior to being taxed as a subchapter C corporation, was taxed as a REIT for a period of at least one taxable year. In addition, if the REIT had an asset subject to the Built-in Gain Rule before the REIT became subject to tax as a subchapter C corporation, then the Recognition Period with respect to such asset is reduced by the portion of the Recognition Period that expired before the REIT became subject to tax as a subchapter C corporation and by the ensuing period of time that the corporation was subject to tax as a subchapter C corporation.

If we are disqualified as a REIT for any taxable year as a result of the recently-concluded or pending IRS examination described in Tax Audit above, and we re-elect REIT status beginning with the fifth succeeding taxable year after such taxable year, (i) the Deemed Sale Rule would apply if our election to requalify as a REIT is effective on or after June 10, 1987 and before January 2, 2002, unless we elect to have the Built-in Gain Rule apply, and (ii) the Built-in Gain Rule would apply to all of our assets held on the first day of the fifth succeeding taxable year after disqualification if our election to requalify as a REIT is effective on or after January 2, 2002 (and we would begin a new Recognition Period on the first day of such fifth succeeding taxable year), unless we elect to have the Deemed Sale Rule apply. We intend to elect to have the Built-in Gain Rule apply for the period after June 9, 1987 and before January 2, 2002, but we do not intend to elect to have the Deemed Sale Rule apply for the period after January 1, 2002. In any event, if we were able to re-elect REIT status beginning with the first or second succeeding taxable year after the taxable year of disqualification, the rules under the Temporary Treasury Regulations would not apply under the exception to such rules described in the immediately preceding paragraph.

In addition, if we are disqualified as a REIT for any taxable year or years and we re-elect REIT status in a subsequent taxable year, we would be required to distribute the earnings and profits we accumulated as a subchapter C corporation to our shareholders by the close of the first taxable year for which we re-elect REIT status. For taxable years beginning before August 6, 1997, a distribution is treated for this purpose as being made from the most recently accumulated earnings and profits instead of the earliest accumulated earnings and profits. Conversely, for taxable years beginning after August 5, 1997 and before 2001, a distribution is treated for this purpose as being made from the earliest accumulated earnings and profits rather than from the most recently accumulated earnings and profits. For taxable years after 2000, a distribution is treated for this purpose as first coming from earnings and profits that the REIT accumulated while subject to tax as a subchapter C corporation. Therefore, if we are disqualified as a REIT for any taxable year or years and we re-elect REIT status in a subsequent taxable year beginning after August 5, 1997, any distributions in such subsequent taxable year would likely be treated as first having been made from the earnings and profits we accumulated while subject to tax as a subchapter C corporation. Moreover, if we re-elect to be a REIT for a taxable year and fail to distribute such accumulated earnings and profits by the close of such year, we may distribute them (less an interest charge payable to the IRS on half the amount of the accumulated earnings and profits) in a subsequent year in which there is a determination that we would not otherwise qualify as a REIT for the taxable year of the re-election, provided that such determination contains a finding that the failure to distribute such accumulated earnings and profits by the close of the year of re-election was not due to fraud with intent to evade tax.

Tax Aspects of Investment in the Operating Partnership

General

We hold a direct interest in the Operating Partnership and, through the Operating Partnership, hold an indirect interest in certain other partnerships and in limited liability

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companies classified as partnerships for federal income tax purposes (which, together, are referred to in this section as the Partnerships). In general, partnerships are pass-through entities which are not subject to federal income tax. Rather, partners are allocated their proportionate shares of the items of income, gain, loss, deduction, and credit of a partnership, and are potentially subject to tax thereon, without regard to whether the partners receive a distribution from the partnership. We will include our proportionate share of the foregoing partnership items for purposes of the various REIT income tests and in computing our REIT taxable income. See Taxation of the Company Income Tests above. Any resultant increase in our REIT taxable income will increase the amount we must distribute to satisfy the REIT distribution requirements (see Taxation of the Company Annual Distribution Requirements above) but will not be subject to federal income tax in our hands provided that we distribute such income to our shareholders. Moreover, for purposes of the REIT asset tests (see Taxation of the Company Asset Tests above), we will include our proportionate share of the assets held by the Partnerships.

Entity Classification

Our interests in the Partnerships involve special tax considerations, including the possibility of a challenge by the IRS of the status of the Operating Partnership or any other Partnership as a partnership (as opposed to an association taxable as a corporation) for federal income tax purposes. If the Operating Partnership or any of the other Partnerships were to be treated as an association, it would be taxable as a corporation and therefore subject to an entity-level tax on its income. In such a situation, the character of our assets and items of gross income would change, which would likely preclude us from satisfying the asset tests and possibly the income tests (see Taxation of the Company Income Tests and Taxation of the Company Asset Tests above), and in turn would prevent us from qualifying as a REIT. See Taxation of the Company Failure to Qualify above for a discussion of the effect of our failure to meet such tests for a taxable year. In addition, any change in the status of any of the Partnerships for federal income tax purposes might be treated as a taxable event, in which case we could have taxable income that is subject to the REIT distribution requirements without receiving any cash.

In general, under certain Treasury Regulations which became effective January 1, 1997 (referred to in this section as the Check-the-Box Regulations), an unincorporated entity with at least two members may elect to be classified either as a corporation or as a partnership for federal income tax purposes. If such an entity does not make an election, it generally will be treated as a partnership for federal income tax purposes. For such an entity that was in existence prior to January 1, 1997, such as the Operating Partnership and most of the other Partnerships, the entity will have the same classification (unless it elects otherwise) that it claimed under the rules in effect prior to the Check-the-Box Regulations. In addition, the federal income tax classification of an entity that was in existence prior to January 1, 1997 will be respected for all periods prior to January 1, 1997 if (1) the entity had a reasonable basis for its claimed classification, (2) the entity and all members of the entity recognized the federal income tax consequences of any changes in the entity's classification within the 60 months prior to January 1, 1997, and (3) neither the entity nor any member of the entity was notified in writing by a taxing authority on or before May 8, 1996 that the classification of the entity was under examination. We believe that the Operating Partnership and each of the other Partnerships which existed prior to January 1, 1997 reasonably claimed partnership classification under the Treasury Regulations relating to entity classification in effect prior to January 1, 1997, and such classification should be respected for federal income tax purposes. Each of them intends to continue to be classified as a partnership for federal income tax purposes, and none of them will elect to be treated as an association taxable as a corporation under the Check-the-Box Regulations.

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Tax Allocations with Respect to the Properties

Pursuant to Section 704(c) of the Internal Revenue Code and applicable Treasury Regulations, income, gain, loss, and deduction attributable to appreciated or depreciated property that is contributed to a partnership in exchange for an interest in the partnership (such as the Properties contributed to the Operating Partnership by the limited partners of the Operating Partnership) must be allocated in a manner such that the contributing partner is charged with, or benefits from, respectively, the unrealized gain or unrealized loss associated with the property at the time of the contribution. The amount of such unrealized gain or unrealized loss is generally equal to the difference between the fair market value of the contributed property at the time of contribution and the adjusted tax basis of such property at the time of contribution (referred to in this section as the Book-Tax Difference). Such allocations are solely for federal income tax purposes and do not affect the book capital accounts or other economic or legal arrangements among the partners. The Operating Partnership was formed with contributions of appreciated property (including the Properties contributed by the limited partners of the Operating Partnership). Consequently, the Operating Partnership's partnership agreement requires allocations to be made in a manner consistent with Section 704(c) of the Internal Revenue Code and the applicable Treasury Regulations. Where a partner contributes cash to a partnership at a time when the partnership holds appreciated (or depreciated) property, the applicable Treasury Regulations provide for a similar allocation of these items to the other (that is, the non-contributing) partners. These rules may apply to any contribution by us to the Operating Partnership or the other Partnerships of cash proceeds received in offerings of our shares, including the offering of our common shares contemplated by this prospectus.

In general, the limited partners that contributed appreciated Properties to the Partnerships will be allocated less depreciation, and increased taxable gain on sale, of such Properties. This will tend to eliminate the Book-Tax Difference. However, the special allocation rules of Section 704(c) and the applicable Treasury Regulations do not always rectify the Book-Tax Difference on an annual basis or with respect to a specific taxable transaction such as a sale. Under the applicable Treasury Regulations, special allocations of income and gain and depreciation deductions must be made on a property-by-property basis. Depreciation deductions resulting from the carryover basis of a contributed property are used to eliminate the Book-Tax Difference by allocating such deductions to the non-contributing partners (for example, the Company) up to the amount of their share of book depreciation. Any remaining tax depreciation for the contributed property would be allocated to the partners who contributed the property. Each Partnership has elected the traditional method of rectifying the Book-Tax Difference under the applicable Treasury Regulations, pursuant to which if depreciation deductions are less than the non-contributing partners' share of book depreciation, then the non-contributing partners lose the benefit of the tax deductions in the amount of the difference. When the property is sold, the resulting tax gain is used to the extent possible to eliminate any remaining Book-Tax Difference. Under the traditional method, it is possible that the carryover basis of the contributed assets in the hands of a Partnership may cause us to be allocated less depreciation and other deductions than would otherwise be allocated to us. This may cause us to recognize taxable income in excess of cash proceeds, which might adversely affect our ability to comply with the REIT distribution requirements. See *Taxation of the Company Annual Distribution Requirements* above.

With respect to property purchased by (and not contributed to) the Operating Partnership, such property will initially have a tax basis equal to its fair market value and Section 704(c) of the Internal Revenue Code and the applicable Treasury Regulations will not apply.

Sale of the Properties

Our share of any gain realized by the Operating Partnership or any other Partnership on the sale of any dealer property generally will be treated as income from a prohibited transaction that

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is subject to a 100% penalty tax. See *Taxation of the Company Prohibited Transactions* above. Whether property is dealer property is a question of fact that depends on all the facts and circumstances with respect to the particular transaction. The Partnerships intend to hold the Properties for investment with a view to long-term appreciation, to engage in the business of acquiring, developing, owning, and operating the Properties and other shopping centers and to make such occasional sales of the Properties as are consistent with our investment objectives. Based upon such investment objectives, we believe that, in general, the Properties should not be considered dealer property and that the amount of income from prohibited transactions, if any, will not be material. Whether property is dealer property depends, however, on the particular facts and circumstances. No assurance can be given that any property sold by us or any of our Partnerships will not be dealer property, or that we can comply with certain safe-harbor provisions of the Internal Revenue Code that would prevent such treatment.

Taxation of Ramco-Gershenson, Inc.

A portion of the amounts to be used to fund distributions to our shareholders is expected to come from distributions made by Ramco-Gershenson, Inc., our TRS, to the Operating Partnership. In general, Ramco-Gershenson, Inc. pays federal, state and local income taxes on its taxable income at normal corporate rates. Any federal, state or local income taxes that Ramco-Gershenson, Inc. is required to pay will reduce our cash flow from operating activities and our ability to make distributions to holders of our securities, including our common shares.

Taxation of Shareholders

Taxation of Taxable Domestic Shareholders

Distributions. As a REIT, distributions made to our taxable domestic shareholders out of current or accumulated earnings and profits, and not designated as capital gain dividends, will be taken into account by them as ordinary income and will not be eligible for the dividends received deduction for corporations. The maximum federal income tax rate applicable to corporations is 35% and that applicable to ordinary income of individuals is currently 38.6% (37.6% for 2004 and 2005, and 35% for 2006 through 2010). Distributions that are designated as capital gain dividends will be taxed to shareholders as long-term capital gains, to the extent that they do not exceed our actual net capital gain for the taxable year, without regard to the period for which the shareholder has held its common shares. A similar treatment will apply to long-term capital gains we retain, to the extent that we elect the application of provisions of the Internal Revenue Code that treat shareholders of a REIT as having received, for federal income tax purposes, undistributed capital gains of the REIT, while passing through to shareholders a corresponding credit for taxes paid by the REIT on such retained capital gains. Corporate shareholders may be required to treat up to 20% of some capital gain dividends as ordinary income. Long-term capital gains are generally taxable at maximum federal rates of 20% in the case of shareholders who are individuals, and 35% for corporations. Capital gains attributable to the sale of depreciable real property held for more than 12 months are subject to a 25% maximum federal income tax rate for taxpayers who are individuals, to the extent of previously claimed depreciation deductions. Pursuant to Treasury Regulations to be promulgated by the U.S. Treasury Department, a portion of our distributions may be subject to the alternative minimum tax to the extent of our items of tax preference, if any, allocated to the shareholders.

Distributions in excess of current and accumulated earnings and profits will not be taxable to a shareholder to the extent that they do not exceed the adjusted basis of the shareholder's common shares in respect of which the distributions were made, but rather, will reduce the adjusted basis of these common shares. To the extent that such distributions exceed the adjusted basis of a shareholder's common shares, they will be included in income as long-term capital gain, or short-term capital gain if the common shares have been held for one year or

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less. In addition, any dividend we declare in October, November or December of any year and payable to a shareholder of record on a specified date in any such month will be treated as both paid by us and received by the shareholder on December 31 of such year, provided that we actually pay the dividend before the end of January of the following calendar year.

To the extent that we have available net operating losses and capital losses carried forward from prior tax years, such losses may reduce the amount of distributions that must be made in order to comply with the REIT distribution requirements. See *Taxation of the Company Annual Distribution Requirements* above. Such losses, however, are not passed through to our shareholders and do not offset income of shareholders from other sources, nor would they affect the character of any distributions that we actually make, which are generally subject to tax in the hands of our shareholders to the extent that we have current or accumulated earnings and profits.

We will be treated as having sufficient earnings and profits for a year to treat as a dividend any distribution we make for such year up to the amount required to be distributed in order to avoid imposition of the 4% excise tax discussed in *Taxation of the Company* above. As a result, taxable domestic shareholders may be required to treat certain distributions as taxable dividends even though we may have no overall, accumulated earnings and profits. Moreover, any deficiency dividend will be treated as a dividend (an ordinary dividend or a capital gain dividend, as the case may be) regardless of our earnings and profits for the year in which we pay the deficiency dividend. See *Tax Audit* above.

Disposition of Common Shares. In general, capital gains recognized by individuals and other non-corporate shareholders upon the sale or disposition of common shares will be subject to a maximum federal income tax rate of 20% (applicable to long-term capital gains) if the common shares are held for more than 12 months, and will be taxed at rates of up to 38.6% (37.6% for 2004 and 2005, and 35% for 2006 through 2010) (applicable to short-term capital gains) if the common shares are held for 12 months or less. Gains recognized by shareholders that are corporations are subject to federal income tax at a maximum rate of 35%, whether or not classified as long-term capital gains. Capital losses recognized by a shareholder upon the disposition of common shares held for more than one year at the time of disposition will be considered long-term capital losses, and are generally available first to offset long-term capital gain income (which is taxed at capital gain rates) and then short-term capital gain income (which is taxed at ordinary income rates) of the shareholder, but not ordinary income of the shareholder (except in the case of individuals, who may offset up to \$3,000 of ordinary income each year). Capital losses recognized by a shareholder upon the disposition of common shares held for not more than one year are considered short-term capital losses and are generally available first to offset short-term capital gain income and then long-term capital gain income of the shareholder, but not ordinary income of the shareholder (except in the case of individuals, who may offset up to \$3,000 of ordinary income each year). In addition, any loss upon a sale or exchange of common shares by a shareholder who has held the shares for six months or less, after applying holding period rules, will be treated as long-term capital loss to the extent of distributions received from us that are required to be treated by the shareholder as long-term capital gain.

Passive Activity Loss and Investment Interest Limitations. Taxable dividends that we distribute and gain from the disposition of common shares will not be treated as passive activity income, and therefore, shareholders generally will not be able to apply any passive losses against such income. Taxable dividends that we distribute and gain from the disposition of common shares generally may be treated as investment income for purposes of applying the limitation on the deductibility of investment interest.

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Taxation of Non-U.S. Shareholders

The following is a summary of certain United States federal income and estate tax consequences of the ownership and disposition of common shares applicable to non-U.S. shareholders. A non-U.S. shareholder is any person other than:

a citizen or resident of the United States,

a corporation or partnership created or organized in the United States or under the laws of the United States, or of any state thereof, or the District of Columbia,

an estate, the income of which is includable in gross income for U.S. federal income tax purposes regardless of its source, or

a trust if a United States court is able to exercise primary supervision over the administration of such trust and one or more United States fiduciaries have the authority to control all substantial decisions of the trust.

The following summary is based on current law and is for general information only. The summary addresses only selective and not all aspects of United States federal income and estate taxation.

Ordinary Dividends. The portion of dividends received by non-U.S. shareholders payable out of our earnings and profits which are not attributable to our capital gains and which are not effectively connected with a U.S. trade or business of the non-U.S. shareholder will be subject to U.S. withholding tax at the rate of 30%, unless reduced by treaty.

In general, non-U.S. shareholders will not be considered to be engaged in a U.S. trade or business solely as a result of their ownership of common shares. In cases where the dividend income from a non-U.S. shareholder's investment in common shares is, or is treated as, effectively connected with the non-U.S. shareholder's conduct of a U.S. trade or business, the non-U.S. shareholder generally will be subject to U.S. income tax at graduated rates, in the same manner as domestic shareholders are taxed with respect to such dividends, and may also be subject to the 30% branch profits tax in the case of a non-U.S. shareholder that is a corporation.

Non-Dividend Distributions. Unless our common shares constitute a U.S. real property interest (referred to in this section as a *USRPI*), distributions by us which are not dividends out of our earnings and profits will generally not be subject to U.S. federal income tax. If it cannot be determined at the time at which a distribution is made whether or not the distribution will exceed current and accumulated earnings and profits, the entire distribution will be subject to withholding at the rate applicable to dividends. However, the non-U.S. shareholder may seek a refund from the IRS of any amounts withheld if it is subsequently determined that the distribution was, in fact, in excess of our current and accumulated earnings and profits. If the common shares constitute a *USRPI*, as discussed below, distributions by us in excess of the sum of our earnings and profits plus the shareholder's basis in its common shares will be taxed under the Foreign Investment in Real Property Tax Act of 1980 (which is referred to in this section as *FIRPTA*) at the rate of tax, including any applicable capital gains rates, that would apply to a domestic shareholder of the same type (that is, an individual or a corporation, as the case may be), and the collection of the tax will be enforced by a refundable withholding at a rate of 10% of the amount by which the distribution exceeds the shareholder's share of our earnings and profits.

Capital Gain Dividends. Under *FIRPTA*, a distribution made by us to a non-U.S. shareholder, to the extent attributable to gains from dispositions of *USRPIs* held by us directly or through pass-through subsidiaries (referred to in this section as *USRPI capital gains*), will be considered effectively connected with a U.S. trade or business of the non-U.S. shareholder and will be subject to U.S. income tax at the rates applicable to U.S. individuals or corporations (as

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the case may be), without regard to whether the distribution is designated as a capital gain dividend. In addition, we will be required to withhold tax equal to 35% of the amount of dividends to the extent the dividends constitute USRPI capital gains. Distributions subject to FIRPTA may also be subject to a 30% branch profits tax in the hands of a non-U.S. shareholder that is a corporation.

Dispositions of Common Shares. Unless common shares constitute a USRPI, a sale of the shares by a non-U.S. shareholder generally will not be subject to U.S. taxation under FIRPTA. The common shares will not be treated as a USRPI if less than 50% of our assets throughout a prescribed testing period consist of interests in real property located within the United States, excluding, for this purpose, interests in real property solely in a capacity as a creditor.

Even if the foregoing test is not met, common shares nonetheless will not constitute a USRPI if we are a domestically-controlled REIT. A domestically-controlled REIT is a REIT in which, at all times during a specific testing period, less than 50% in value of its shares is held directly or indirectly by non-U.S. shareholders. We believe that we are, and we expect to continue to be, a domestically-controlled REIT and, therefore, the sale of the common shares should not be subject to taxation under FIRPTA. Because common shares will be publicly traded, however, no assurance can be given that we are or will be a domestically-controlled REIT.

In the event that we do not constitute a domestically-controlled REIT, a non-U.S. shareholder's sale of common shares nonetheless will generally not be subject to tax under FIRPTA as a sale of a USRPI, provided that (i) the common shares are regularly traded, as defined by applicable Treasury Regulations, on an established securities market, and (ii) the selling non-U.S. shareholder held 5% or less of our outstanding shares at all times during a specified testing period.

If gain on the sale of common shares were subject to taxation under FIRPTA, the non-U.S. shareholder would be subject to the same treatment as a U.S. shareholder with respect to such gain, subject to applicable alternative minimum tax and a special alternative minimum tax in the case of non-resident alien individuals, and the purchaser of the shares could be required to withhold 10% of the purchase price and remit such amount to the IRS.

Gain from the sale of common shares that would not otherwise be subject to FIRPTA will nonetheless be taxable in the United States to a non-U.S. shareholder in two cases: (i) if the non-U.S. shareholder's investment in the common shares is effectively connected with a U.S. trade or business conducted by such non-U.S. shareholder, the non-U.S. shareholder will be subject to the same treatment as a U.S. shareholder with respect to such gain, or (ii) if the non-U.S. shareholder is a nonresident alien individual who was present in the United States for 183 days or more during the taxable year and has a tax home in the United States, the nonresident alien individual will be subject to a 30% tax on the individual's capital gain.

Estate Tax. Common shares owned or treated as owned by an individual who is not a citizen or resident (as specially defined for U.S. federal estate tax purposes) of the United States at the time of death will be includable in the individual's gross estate for U.S. federal estate tax purposes, unless an applicable estate tax treaty provides otherwise, and may therefore be subject to U.S. federal estate tax.

Taxation of Tax-Exempt Shareholders

Tax-exempt entities, including qualified employee pension and profit sharing trusts and individual retirement accounts, generally are exempt from federal income taxation. However, they are subject to taxation on their unrelated business taxable income (which is referred to in this section as UBTI). While many investments in real estate generate UBTI, the IRS has ruled that dividend distributions from a REIT to a tax-exempt entity do not constitute UBTI.

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Based on that ruling, and provided that (1) a tax-exempt shareholder has not held its common shares as debt financed property within the meaning of the Internal Revenue Code (that is, where the acquisition or holding of the property is financed through a borrowing by the tax-exempt shareholder), and (2) the common shares are not otherwise used in an unrelated trade or business, distributions from us and income from the sale of the common shares should not give rise to UBTI to a tax-exempt shareholder.

Tax-exempt shareholders that are social clubs, voluntary employee benefit associations, supplemental unemployment benefit trusts, and qualified group legal services plans exempt from federal income taxation under Sections 501(c)(7), (9), (17) and (20) of the Internal Revenue Code, respectively, are subject to different UBTI rules, which generally will require them to characterize distributions from us as UBTI.

In certain circumstances, a pension trust that owns more than 10% of the value of our shares could be required to treat a percentage of the dividends from us as UBTI if we are a pension-held REIT. We will not be a pension-held REIT unless either (1) one pension trust owns more than 25% of the value of our shares, or (2) a group of pension trusts, each individually holding more than 10% of the value of our shares, collectively owns more than 50% of our shares. We believe that we currently are not a pension-held REIT.

Tax-exempt shareholders are urged to consult their tax advisor regarding the federal, state, local and foreign tax consequences of an investment in our common shares.

Other Tax Considerations

Information Reporting Requirements and Backup Withholding Tax

Under certain circumstances, shareholders of common shares may be subject to backup withholding at a rate of 30% (29% for 2004 and 2005, and 28% for 2006 through 2010) on payments made with respect to, or cash proceeds of a sale or exchange of, common shares. Backup withholding will apply only if the holder (1) fails to furnish its taxpayer identification number, referred to in this section as a TIN (which, for an individual, would be his or her social security number), (2) furnishes an incorrect TIN, (3) is notified by the IRS that it has failed to properly report payments of interest and dividends, or (4) under certain circumstances, fails to certify, under penalty of perjury, that it has not been notified by the IRS that it is subject to backup withholding for failure to report interest and dividend payments. Backup withholding will not apply with respect to payments made to certain exempt recipients, such as corporations and tax-exempt organizations. Shareholders should consult their own tax advisors regarding their qualification for exemption from backup withholding and the procedure for obtaining such an exemption. Backup withholding is not an additional tax. Rather, the amount of any backup withholding with respect to a payment to a shareholder will be allowed as a credit against such shareholder's United States federal income tax liability and may entitle such shareholder to a refund, provided that the required information is furnished to the IRS.

Additional issues may arise pertaining to information reporting and backup withholding with respect to non-U.S. shareholders, and non-U.S. shareholders should consult their tax advisors with respect to any such information reporting and backup withholding requirements. Backup withholding with respect to non-U.S. shareholders is not an additional tax. Rather, the amount of any backup withholding with respect to a payment to a non-U.S. shareholder will be allowed as a credit against any United States federal income tax liability of such non-U.S. shareholder. If withholding results in an overpayment of taxes, a refund may be obtained, provided that the required information is furnished to the IRS.

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Dividend Reinvestment Plan

To the extent that a shareholder receives common shares pursuant to a dividend reinvestment plan, the federal income tax treatment of the shareholder and us will generally be the same as if the distribution had been made in cash. See *Taxation of Shareholders* and *Taxation of the Company Annual Distribution Requirements* above.

Legislative or Other Actions Affecting REITs

The rules dealing with federal income taxation are constantly under review by persons involved in the legislative process and by the IRS and the U.S. Treasury Department. Changes to the federal tax laws and interpretations of federal tax laws could adversely affect an investment in our common shares.

State and Local Taxes

We are, and our shareholders may be, subject to state, local, or other taxation in various state, local, or other jurisdictions, including those in which we or our shareholders transact business, own property or reside. The tax treatment in such jurisdictions may differ from the federal income tax consequences discussed above. Consequently, prospective shareholders should consult their own tax advisors regarding the effect of state, local, and other tax laws on their investment in our common shares.

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Subject to the terms and conditions of the underwriting agreement, the underwriters named below have severally agreed to purchase from us the following respective number of common shares at a public offering price less the underwriting discounts and commissions set forth on the cover page of this prospectus:

| Underwriters | Number of Shares |
|-------------------------------|-----------------------------|
| Deutsche Bank Securities Inc. | 2,142,000 |
| McDonald Investments Inc. | 1,428,000 |
| Robertson Stephens, Inc. | 630,000 |
| Total | 4,200,000 |

The underwriting agreement provides that the obligations of the several underwriters to purchase the common shares offered hereby are subject to certain conditions precedent and that the underwriters will purchase all of the common shares offered by this prospectus, other than those covered by the over-allotment option described below, if any of these shares are purchased.

We have been advised by the underwriters that they propose to offer the common shares to the public at the public offering price set forth on the cover of this prospectus and to dealers at a price that represents a concession not in excess of \$0.63 per share under the public offering price. The underwriters may allow, and these dealers may re-allow, a concession of not more than \$0.10 per share to other dealers. After the public offering, the underwriters may change the offering price and other selling terms.

We have granted to the underwriters an option, exercisable not later than 30 days after the date of this prospectus, to purchase up to 630,000 additional common shares at the public offering price less the underwriting discounts and commissions set forth on the cover page of this prospectus. The underwriters may exercise this option only to cover over-allotments made in connection with the sale of the common shares offered by this prospectus. To the extent that the underwriters exercise this option, each of the underwriters will become obligated, subject to conditions, to purchase approximately the same percentage of these additional common shares as the number of common shares to be purchased by it in the above table bears to the total number of common shares offered by this prospectus. We will be obligated, pursuant to the option, to sell these additional common shares to the underwriters to the extent the option is exercised. If any additional common shares are purchased, the underwriters will offer the additional shares on the same terms as those on which the 4,200,000 shares are being offered.

The underwriting discounts and commissions per share are equal to the public offering price per common share less the amount paid by the underwriters to us per common share. The underwriting discounts and commissions are 6.0% of the public offering price. We have agreed to pay the underwriters the following discounts and commissions, assuming either no exercise or full exercise by the underwriters of the underwriters over-allotment option:

| | Fee per Share | Total Fees | |
|--------------------------------------|------------------------------|--|--|
| | | Without Exercise of Over-Allotment Option | With Full Exercise of Over-Allotment Option |
| Discounts and commissions paid by us | \$ 1.05 | \$ 4,410,000 | \$ 5,071,500 |

In addition, we estimate that the total expenses of this offering, excluding underwriting discounts and commissions, will be approximately \$1,250,000.

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We have agreed to indemnify the underwriters against some specified types of liabilities, including liabilities under the Securities Act of 1933, as amended, and to contribute to payments the underwriters may be required to make in respect of any of these liabilities.

Each of our officers and trustees has agreed not to offer, sell, contract to sell or otherwise dispose of, or enter into any transaction that is designed to, or could be expected to, result in the disposition of any of our common shares or other securities convertible into, exchangeable into or exercisable for our common shares or derivatives of our common shares owned by these persons prior to this offering or common shares issuable upon exercise of options or warrants held by these persons for a period of 90 days after the date of this prospectus without the prior written consent of Deutsche Bank Securities Inc. This consent may be given at any time without public notice. We have entered into a similar agreement with the underwriters except that without such consent we may grant options and sell shares pursuant to our share option plans, and we may issue our common shares or units of our operating partnership in connection with a strategic partnering transaction or in exchange for all or substantially all of the equity or assets of a company in connection with a merger or acquisition. There are no agreements between the underwriters and any of our officers and trustees releasing them from these lock-up agreements prior to the expiration of the 90-day period.

In order to facilitate the offering of our common shares, the underwriters may engage in transactions that stabilize, maintain or otherwise affect the market price of our common shares. Specifically, the underwriters may over-allot our common shares in connection with this offering, thus creating a short sales position in our common shares for their own account. A short sales position results when an underwriter sells more common shares than that underwriter is committed to purchase. A short sales position may involve either covered short sales or naked short sales. Covered short sales are sales made for an amount not greater than the underwriters' over-allotment option to purchase additional shares in the offering described above. The underwriters may close out any covered short position by either exercising their over-allotment option or purchasing shares in the open market. In determining the source of shares to close out the covered short position, the underwriters will consider, among other things, the price of shares available for purchase in the open market as compared to the price at which they may purchase shares through the over-allotment option. Naked short sales are sales in excess of the over-allotment option. The underwriters will have to close out any naked short position by purchasing shares in the open market. A naked short position is more likely to be created if the underwriters are concerned that there may be downward pressure on the price of the shares in the open market after pricing that could adversely affect investors who purchase in the offering.

Accordingly, to cover these short sales positions or to stabilize the market price of our common shares, the underwriters may bid for, and purchase, our common shares in the open market. These transactions may be effected on The New York Stock Exchange or otherwise.

Additionally, the underwriters may also reclaim selling concessions allowed to an underwriter or dealer if the underwriting syndicate repurchases shares distributed by that underwriter or dealer. Similar to other purchase transactions, the underwriters' purchases to cover the syndicate short sales or to stabilize the market price of our common shares may have the effect of raising or maintaining the market price of our common shares or preventing or mitigating a decline in the market price of our common shares. As a result, the price of our common shares may be higher than the price that might otherwise exist in the open market. The underwriters are not required to engage in these activities and, if commenced, may end any of these activities at any time.

This prospectus is being made available in electronic format on Internet web sites maintained by one or more of the underwriters. Other than this prospectus in electronic format, the information on any underwriter's web site and any information contained in any other web

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site maintained by an underwriter is not part of this prospectus or the registration statement of which this prospectus forms a part.

Affiliates of each of Deutsche Bank Securities Inc., McDonald Investments Inc. and Robertson Stephens, Inc. act as lenders to us under our credit facility. Since we intend to use the net proceeds of this offering initially to reduce the outstanding balance of our credit facility, those affiliates may receive over 10% of the net proceeds. Accordingly, this offering is being made in compliance with the requirements of Rule 2710(c)(8) of the Conduct Rules of the National Association of Securities Dealers, Inc.

Some of the underwriters or their affiliates have provided commercial and investment banking services to us in the past and may do so in the future. They have received customary fees and commissions for these services.

LEGAL MATTERS

The validity of the issuance of the common shares offered by this prospectus will be passed upon for us by Ballard Spahr Andrews & Ingersoll, LLP, Baltimore, Maryland. Certain tax matters will be passed upon for us by Honigman Miller Schwartz and Cohn LLP, Detroit, Michigan. Certain legal matters will be passed upon for the underwriters by Skadden, Arps, Slate, Meagher & Flom LLP, New York, New York.

EXPERTS

The financial statements and related financial statement schedule as of December 31, 2000 and 2001, and for each of the three years in the period ended December 31, 2001, included in this prospectus have been audited by Deloitte & Touche LLP, independent auditors, as stated in their reports, which are included herein and have been so included in reliance upon the reports of such firm given upon their authority as experts in accounting and auditing.

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FINANCIAL INFORMATION

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RAMCO-GERSHENSON PROPERTIES TRUST

INDEPENDENT AUDITORS REPORT

To the Board of Trustees of

Ramco-Gershenson Properties Trust:

We have audited the accompanying consolidated balance sheets of Ramco-Gershenson Properties Trust and subsidiaries as of December 31, 2001 and 2000, and the related consolidated statements of income, shareholders' equity and comprehensive income and cash flows for each of the three years in the period ended December 31, 2001. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Ramco-Gershenson Properties Trust and subsidiaries as of December 31, 2001 and 2000 and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 3 to the consolidated financial statements, in 2001, Ramco-Gershenson Properties Trust and subsidiaries changed its method of accounting for derivative instruments to conform to Statement of Financial Accounting Standards No. 133, as amended or interpreted.

/s/ Deloitte & Touche LLP

Detroit, Michigan

March 6, 2002 (March 14, 2002 as to Note 14)

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Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****CONSOLIDATED BALANCE SHEETS
December 31, 2001 and 2000**

| | <u>2001</u> | <u>2000</u> |
|--|---|-------------------|
| | (In thousands, except per share amounts) | |
| ASSETS | | |
| Investment in real estate net | \$ 496,269 | \$ 509,629 |
| Cash and cash equivalents | 5,542 | 2,939 |
| Accounts receivable net | 17,627 | 15,954 |
| Equity investments in and advances to unconsolidated entities | 7,837 | 9,337 |
| Other assets net | 25,454 | 22,425 |
| | <u> </u> | <u> </u> |
| Total Assets | \$ 552,729 | \$ 560,284 |
| | <u> </u> | <u> </u> |
| LIABILITIES AND SHAREHOLDERS EQUITY | | |
| Mortgages and notes payable | \$ 347,275 | \$ 354,008 |
| Distributions payable | 5,062 | 5,076 |
| Accounts payable and accrued expenses | 18,830 | 15,355 |
| | <u> </u> | <u> </u> |
| Total Liabilities | 371,167 | 374,439 |
| Minority Interest | 48,157 | 47,301 |
| Commitments and Contingencies | | |
| SHAREHOLDERS EQUITY | | |
| Preferred Shares, par value \$.01, 10,000 shares authorized; 1,400 Series A convertible shares issued and outstanding, liquidation value of \$35,000 | 33,829 | 33,829 |
| Common Shares of Beneficial Interest, par value \$.01, 30,000 shares authorized; 7,092 and 7,128 issued and outstanding, respectively | 71 | 71 |
| Additional paid-in capital | 150,186 | 150,728 |
| Accumulated other comprehensive loss | (3,179) | |
| Cumulative distributions in excess of net income | (47,502) | (46,084) |
| | <u> </u> | <u> </u> |
| Total Shareholders Equity | 133,405 | 138,544 |
| | <u> </u> | <u> </u> |
| Total Liabilities and Shareholders Equity | \$ 552,729 | \$ 560,284 |
| | <u> </u> | <u> </u> |

See notes to consolidated financial statements.

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****CONSOLIDATED STATEMENTS OF INCOME**
Years Ended December 31, 2001, 2000 and 1999

| | <u>2001</u> | <u>2000</u> | <u>1999</u> |
|--|---|-------------------|-------------------|
| | (In thousands, except per share amounts) | | |
| REVENUES | | | |
| Minimum rents | \$ 61,043 | \$ 60,228 | \$ 59,779 |
| Percentage rents | 1,442 | 1,745 | 2,037 |
| Recoveries from tenants | 23,303 | 23,884 | 21,486 |
| Fees and management income | 2,485 | | |
| Interest and other income | 2,700 | 2,675 | 997 |
| | <u> </u> | <u> </u> | <u> </u> |
| Total Revenues | 90,973 | 88,532 | 84,299 |
| | <u> </u> | <u> </u> | <u> </u> |
| EXPENSES | | | |
| Real estate taxes | 10,168 | 9,449 | 7,810 |
| Recoverable operating expenses | 14,286 | 15,104 | 14,391 |
| Depreciation and amortization | 17,083 | 15,274 | 13,311 |
| Other operating | 1,464 | 1,460 | 1,418 |
| General and administrative | 8,337 | 5,520 | 5,964 |
| Interest expense | 26,332 | 27,756 | 25,421 |
| | <u> </u> | <u> </u> | <u> </u> |
| Total Expenses | 77,670 | 74,563 | 68,315 |
| | <u> </u> | <u> </u> | <u> </u> |
| Operating income | 13,303 | 13,969 | 15,984 |
| Earnings (Loss) from unconsolidated entities | 813 | 198 | (204) |
| | <u> </u> | <u> </u> | <u> </u> |
| Income before gain on sale of real estate and minority interest | 14,116 | 14,167 | 15,780 |
| Gain on sale of real estate | 5,550 | 3,795 | 974 |
| Minority interest | (5,803) | (4,942) | (4,915) |
| | <u> </u> | <u> </u> | <u> </u> |
| Net income before cumulative effect of change in accounting principle | 13,863 | 13,020 | 11,839 |
| Cumulative effect of change in accounting principle | | (1,264) | |
| | <u> </u> | <u> </u> | <u> </u> |
| Net income | 13,863 | 11,756 | 11,839 |
| Preferred stock dividends | 3,360 | 3,360 | 3,407 |
| | <u> </u> | <u> </u> | <u> </u> |
| Net income available to common shareholders | \$ 10,503 | \$ 8,396 | \$ 8,432 |
| | <u> </u> | <u> </u> | <u> </u> |
| Basic and diluted earnings per share before cumulative effect of change in accounting principle: | | | |
| Basic | \$ 1.48 | \$ 1.34 | \$ 1.17 |
| | <u> </u> | <u> </u> | <u> </u> |
| Diluted | \$ 1.47 | \$ 1.34 | \$ 1.17 |
| | <u> </u> | <u> </u> | <u> </u> |
| Basic and diluted earnings per share after cumulative effect of change in accounting principle: | | | |
| Basic | \$ 1.48 | \$ 1.17 | \$ 1.17 |
| | <u> </u> | <u> </u> | <u> </u> |

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| | | | |
|--------------------------------------|-------------------|-------------------|-------------------|
| Diluted | \$ 1.47 | \$ 1.17 | \$ 1.17 |
| | <u> </u> | <u> </u> | <u> </u> |
| Weighted average shares outstanding: | | | |
| Basic | 7,105 | 7,186 | 7,218 |
| | <u> </u> | <u> </u> | <u> </u> |
| Diluted | 7,125 | 7,187 | 7,218 |
| | <u> </u> | <u> </u> | <u> </u> |

See notes to consolidated financial statements.

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**CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY
AND COMPREHENSIVE INCOME
Years Ended December 31, 2001, 2000 and 1999**

| | Preferred Stock | Common Stock Par Value | Additional Paid-In Capital | Accumulated Other Comprehensive Loss | Cumulative Earnings/ Distributions | Total Shareholders Equity |
|---|--------------------|---------------------------------|----------------------------------|---|--|---------------------------------|
| (In thousands, except share amounts) | | | | | | |
| Balance, January 1, 1999 | \$ 33,829 | \$ 72 | \$ 151,973 | \$ | \$(38,732) | \$ 147,142 |
| Cash distributions declared | | | | | (12,126) | (12,126) |
| Preferred Shares dividends declared | | | | | (3,407) | (3,407) |
| Net income and comprehensive income | | | | | 11,839 | 11,839 |
| Balance, December 31, 1999 | 33,829 | 72 | 151,973 | | (42,426) | 143,448 |
| Cash distributions declared | | | | | (12,054) | (12,054) |
| Preferred Shares dividends declared | | | | | (3,360) | (3,360) |
| Purchase and retirement of common shares | | (1) | (1,245) | | | (1,246) |
| Net income and comprehensive income | | | | | 11,756 | 11,756 |
| Balance, December 31, 2000 | 33,829 | 71 | 150,728 | | (46,084) | 138,544 |
| Cash distributions declared | | | | | (11,921) | (11,921) |
| Preferred Shares dividends declared | | | | | (3,360) | (3,360) |
| Purchase and retirement of common shares | | | (654) | | | (654) |
| Stock options exercised | | | 112 | | | 112 |
| | 33,829 | 71 | 150,186 | | (61,365) | 122,721 |
| Components of comprehensive income (loss): | | | | | | |
| Net income | | | | | 13,863 | 13,863 |
| Cumulative effect of change in accounting principle | | | | (348) | | (348) |
| Unrealized losses on interest rate swaps | | | | (2,831) | | (2,831) |
| Total Comprehensive Income | | | | (3,179) | 13,863 | 10,684 |
| Balance, December 31, 2001 | \$ 33,829 | \$ 71 | \$ 150,186 | \$(3,179) | \$(47,502) | \$ 133,405 |

See notes to consolidated financial statements.

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****CONSOLIDATED STATEMENTS OF CASH FLOWS**
Years Ended December 31, 2001, 2000 and 1999

| | <u>2001</u> | <u>2000</u> | <u>1999</u> |
|---|-----------------|-----------------|-----------------|
| | (In thousands) | | |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Net Income | \$ 13,863 | \$ 11,756 | \$ 11,839 |
| Adjustments to reconcile net income to net cash flows provided by operating activities: | | | |
| Depreciation and amortization | 17,083 | 15,274 | 13,311 |
| Amortization of deferred financing costs | 785 | 375 | 635 |
| Gain on sale of real estate | (5,550) | (3,795) | (974) |
| (Earnings) Loss from unconsolidated entities | (813) | (198) | 204 |
| Minority Interest | 5,803 | 4,942 | 4,915 |
| Changes in operating assets and liabilities: | | | |
| Accounts receivable | (1,231) | (4,089) | (2,927) |
| Other assets | (4,688) | (7,421) | (3,796) |
| Accounts payable and accrued expenses | (696) | 282 | 747 |
| Cash Flows Provided By Operating Activities | <u>24,556</u> | <u>17,126</u> | <u>23,954</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Capital expenditures | (21,727) | (27,332) | (43,178) |
| Investment in unconsolidated entities | (2,469) | (1,430) | (2,329) |
| Proceeds from sale of real estate | 29,045 | 5,431 | 34,425 |
| Collection of note receivable from unconsolidated entity | | 9,326 | |
| Advances from unconsolidated entities | 122 | 924 | 92 |
| Distributions received from unconsolidated entities | 803 | 302 | 287 |
| Cash Flows Provided by (Used In) Investing Activities | <u>5,774</u> | <u>(12,779)</u> | <u>(10,703)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Cash distributions to shareholders | (11,942) | (12,091) | (12,126) |
| Cash distributions to operating partnership unit holders | (4,947) | (4,948) | (5,227) |
| Cash dividends paid on preferred shares | (3,358) | (3,374) | (3,253) |
| Repayment of Credit Facility | (4,950) | (20,120) | (34,388) |
| Repayment of unsecured loan | (2,875) | (20,000) | |
| Principal repayments on mortgage debt | (4,076) | (5,605) | (3,179) |
| Purchase and retirement of common shares | (654) | (1,246) | |
| Payments of deferred financing costs | (205) | (1,949) | (658) |
| Purchase of operating partnership units | | | (97) |
| Borrowings on Credit Facility | 5,420 | 33,250 | 25,100 |
| Borrowings on fixed rate mortgage | 10,340 | 25,000 | |
| Borrowings on variable rate mortgage | 2,983 | | |
| (Repayment) borrowings on construction loans | (13,575) | 3,931 | 21,771 |
| Proceeds from exercise of stock options | 112 | | |
| Cash Flows Used In Financing Activities | <u>(27,727)</u> | <u>(7,152)</u> | <u>(12,057)</u> |
| Net Increase (Decrease) in Cash and Cash Equivalents | 2,603 | (2,805) | 1,194 |
| Cash and Cash Equivalents, Beginning of Period | 2,939 | 5,744 | 4,550 |
| Cash and Cash Equivalents, End of Period | <u>\$ 5,542</u> | <u>\$ 2,939</u> | <u>\$ 5,744</u> |

| | _____ | _____ | _____ |
|---|-----------|-----------|-----------|
| Supplemental Disclosures of Cash Flow Information: | | | |
| Cash Paid for Interest During the Period | \$ 25,110 | \$ 28,905 | \$ 26,361 |
| | _____ | _____ | _____ |

See notes to consolidated financial statements.

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RAMCO-GERSHENSON PROPERTIES TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Years Ended December 31, 2001, 2000 and 1999

(Dollars in thousands)

1. Organization

We are engaged in the business of owning, developing, acquiring, managing and leasing community shopping centers, regional malls and single tenant retail properties. At December 31, 2001, we had a portfolio of 57 shopping centers, with more than 11,400,000 square feet of gross leasable area, located in the midwestern, southeastern and mid-Atlantic regions of the United States. Our centers are usually anchored by discount department stores or supermarkets and the tenant base consists primarily of national and regional retail chains and local retailers. Our credit risk, therefore, is concentrated in the retail industry.

The economic performance and value of our real estate assets are subject to all the risks associated with owning and operating real estate, including risks related to adverse changes in national, regional and local economic and market conditions. The economic condition of each of our markets may be dependent on one or more industries. An economic downturn in one of these industries may result in a business downturn for our tenants, and as a result, these tenants may fail to make rental payments, decline to extend leases upon expiration, delay lease commencements or declare bankruptcy.

Any tenant bankruptcies, leasing delays, or failure to make rental payments when due could result in the termination of the tenant's lease, causing material losses to us and adversely impacting our operating results. If our properties do not generate sufficient income to meet our operating expenses, including future debt service, our income and results of operations would be adversely affected. During 2001, seven of our tenants filed for bankruptcy protection, representing a total of 15 locations. These tenants represented approximately 1.7% of our aggregate base rental income during 2001. During January 2002, two more of our tenants filed for bankruptcy protection, including Kmart Corporation which represented approximately 6.1% of our annualized base rental income at December 31, 2001.

Revenues from our largest tenant, Wal-Mart, amounted to 8.7%, 9.2% and 10.2% of our annualized base rent for the years ended December 31, 2001, 2000 and 1999, respectively.

2. Summary of Significant Accounting Policies

Principles of Consolidation The consolidated financial statements include the accounts of the Company and our majority owned subsidiary, the Operating Partnership, Ramco-Gershenson Properties, L.P. (70.7% owned by us at December 31, 2001 and 70.8% at December 31, 2000), our wholly owned subsidiary, Ramco Properties Associates Limited Partnership, a financing subsidiary and Ramco-Gershenson, Inc, our management company. See Note 4 to the Consolidated Financial Statements. All significant intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Revenue Recognition Shopping center space is generally leased to retail tenants under leases which are accounted for as operating leases. We recognize minimum rents on the straight-line method over the terms of the leases, as required under Statement of Financial

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RAMCO-GERSHENSON PROPERTIES TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Accounting Standard No. 13. Certain of the leases also provide for additional revenue based on contingent percentage income and is recorded on an accrual basis once the specified target that triggers this type of income is achieved. The leases also typically provide for tenant recoveries of common area maintenance, real estate taxes and other operating expenses. These recoveries are recognized as revenue in the period the applicable costs are incurred.

Straight line rental income was greater than the current amount required to be paid by our tenants by \$2,135, \$3,383 and \$2,705 for the years ended December 31, 2001, 2000 and 1999, respectively.

Cash and Cash Equivalents We consider all highly liquid investments with an original maturity of three months or less to be cash and cash equivalents.

Income Tax Status We conduct our operations with the intent of meeting the requirements applicable to a real estate investment trust (REIT) under Sections 856 through 860 of the Internal Revenue Code of 1986 as amended, also known as the Code. . In order to maintain qualification as a real estate investment trust, the REIT is also required to distribute annually at least a minimum percentage (90% for tax years beginning after December 31, 2000, and 95% for earlier tax years) of its REIT Taxable Income (as defined in the IRC) to its shareholders. As a real estate investment trust, the REIT will generally not be liable for federal corporate income taxes. Thus, no provision for federal income taxes has been included in the accompanying financial statements.

Real Estate We record real estate assets at the lower of cost or fair value if impaired. Costs incurred for the acquisition, development and construction of properties are capitalized. For redevelopment of an existing operating property, the undepreciated net book value plus the cost for the construction (including demolition costs) incurred in connection with the redevelopment are capitalized to the extent such costs do not exceed the estimated fair value when complete. To the extent such costs exceed the estimated fair value of such property, the excess is charged to expense.

We evaluate the recoverability of our investment in real estate whenever events or changes in circumstances indicate that the carrying amount of an asset may be impaired. Our assessment of recoverability of our real estate assets includes, but is not limited to, recent operating results, expected net operating cash flow and our plans for future operations. For the years ended, December 31, 2001, 2000 and 1999, none of our assets were considered impaired.

Depreciation is computed using the straight-line method and estimated useful lives for buildings and improvements of 40 years and equipment and fixtures of 5 to 10 years. Expenditures for improvements and construction allowances paid to tenants are capitalized and amortized over the remaining life of the initial terms of each lease. Expenditures for normal, recurring, or periodic maintenance and planned major maintenance activities are charged to expense when incurred. Renovations which improve or extend the life of the asset are capitalized.

Other Assets Other assets consist primarily of prepaid expenses, proposed development and acquisition costs, and financing and leasing costs which are amortized using the straight-line method over the terms of the respective agreements. Using our best estimates based on reasonable and supportable assumptions and projections, we review for impairment such assets whenever events or changes in circumstances indicate that the carrying amount of these assets might not be recoverable.

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RAMCO-GERSHENSON PROPERTIES TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Derivative Financial Instruments In managing interest rate exposure on certain floating rate debt, we at times enter into interest rate protection agreements. We do not utilize these arrangements for trading or speculative purposes. The differential between fixed and variable rates to be paid or received is accrued, as interest rates change, and recognized currently in the Consolidated Statement of Income. We are exposed to credit loss in the event of non-performance by the counter party to the interest rate swap agreements, however, we do not anticipate non-performance by the counter party.

Impact of Recent Accounting Pronouncements In June 2001, The Financial Accounting Standards Board, also known as FASB, issued Statement of Financial Accounting Standard No. 141 Business Combinations (SFAS 141). This statement requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. SFAS 141 prohibits the use of the pooling of interest method of accounting for business combinations. We do not expect the provisions of this statement to have a material impact on our consolidated financial statements.

The FASB issued Statement of Financial Accounting Standard No. 142 Goodwill and Other Intangible Assets (SFAS 142) in June 2001. This statement changes the accounting for the amortization of goodwill and other intangible assets acquired in a business combination from an amortization method to an impairment-only method. The implementation of this statement may require the use of significant judgment to determine how to measure the fair value of intangible assets. We do not expect this statement to have a material effect on our consolidated financial statements. We will adopt SFAS 142 as required for our first quarterly filing of our 2002 fiscal year.

In August 2001, the FASB issued Statement of Financial Accounting Standard No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets (SFAS 144). This statement supersedes FASB Statement No. 122, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of. SFAS 144 requires an impairment loss to be recognized if the carrying amount of a long-lived asset is not recoverable and exceeds its fair value. This statement requires the use of one of two present value techniques to measure the fair value of an asset. In addition, this statement would require us to account for the sale of shopping centers as discontinued operations and not as part of our ongoing operations. SFAS 144 is not expected to have a material impact on our consolidated financial statements and is effective as of January 1, 2002.

3. Accounting Change Derivative Financial Instruments

Effective January 1, 2001, we adopted Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133). This statement, as amended, requires us to measure all derivatives at fair value and to recognize them in the Consolidated Balance Sheet as an asset or liability, depending on our rights and obligations under each derivative contract. If the derivative is designated as a cash flow hedge, the effective portions of changes in the fair value of the derivative are deferred and recorded as a component of other comprehensive income (OCI) until the hedged transactions occur and are recognized in earnings. If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and the ineffective portion of a hedged derivative are recognized in earnings in the current period.

Under the terms of the Credit Facility, we are required to maintain interest rate swap agreements to reduce the impact of changes in interest rate on our variable rate debt. We have entered into five interest rate swap agreements with a notional amount of \$75,000 as of

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

December 31, 2001, and provide for a fixed rate ranging from 7.0% to 8.3% at various dates through March 2004. The differential between fixed and variable rates to be paid or received is accrued, as interest rates change, and recognized currently in the Consolidated Statement of Income. We are exposed to credit loss in the event of non-performance by the counter party to the interest rate swap agreements, however, we do not anticipate non-performance by the counter party.

The adoption of SFAS 133 resulted in a transition adjustment loss charged to OCI of \$348 as of January 1, 2001. For the year ended December 31, 2001, the change in fair market value of the interest rate swap agreements increased the OCI loss by \$2,831, to \$3,179.

4. Consolidation of Ramco-Gershenson, Inc.

Through our operating partnership, Ramco-Gershenson Properties, L.P., we own 100% of the non-voting and voting common stock of Ramco-Gershenson, Inc. (Ramco), the management company which provides property management services to us and to other entities. We previously accounted for our investment in Ramco under the equity method. As of January 1, 2001, Ramco elected to be a taxable real estate investment trust subsidiary for federal income tax purposes. In conjunction with the tax election, we entered into an option agreement to purchase the remaining voting common stock of Ramco. Subsequent to December 31, 2000, the assets, liabilities, revenue and expenses of Ramco have been included in the accompanying consolidated financial statements. This increased revenues and expenses by \$2,485 for the year ended December 31, 2001.

The following unaudited pro forma consolidated results of operations for the years ended December 31, 2000 and 1999, assumes that Ramco was included in the consolidated financial statements as of January 1, 1999 (in thousands, except per share data):

| | December 31, 2000 | December 31, 1999 |
|----------------------------|-----------------------------|-----------------------------|
| | <u> </u> | <u> </u> |
| Revenue | \$ 90,529 | \$ 85,806 |
| Expenses | 76,560 | 69,822 |
| | <u> </u> | <u> </u> |
| Operating income | 13,969 | 15,984 |
| | <u> </u> | <u> </u> |
| Net income | \$ 11,756 | \$ 11,839 |
| | <u> </u> | <u> </u> |
| Net income: | | |
| Basic earnings per share | \$ 1.17 | \$ 1.17 |
| | <u> </u> | <u> </u> |
| Diluted earnings per share | \$ 1.17 | \$ 1.17 |
| | <u> </u> | <u> </u> |

The effect of including Ramco in the Consolidated Balance Sheet was to increase the following accounts as of January 1, 2001 and to reduce equity investments:

| | |
|--|-----------------------------|
| Cash | \$ 179 |
| Accounts receivable | 1,627 |
| Other assets | 3,447 |
| Accounts payable and accrued expenses | (993) |
| | <u> </u> |
| Reduction in equity investments in unconsolidated entities | \$4,260 |
| | <u> </u> |

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****5. Accounts Receivable Net**

Accounts receivable include \$10,560 and \$9,865 of unbilled straight-line rent receivables at December 31, 2001, and December 31, 2000, respectively. Straight line rent receivable at December 31, 2001, includes approximately \$1,997 due from Kmart Corporation.

We provide for bad debt expense based upon the reserve method of accounting. Historically we have provided approximately 0.5% of rental revenues as our annual bad debt reserve based on the level of bad debt we have experienced. Due to the economic downturn in the retail industry and the increase in the number of retail companies filing for bankruptcy protection (including Kmart Corporation during January 2002), we increased the bad debt expense to approximately 0.9% of rental revenue for the year ended December 31, 2001.

We continuously monitor the collectability of our accounts receivable (billed, unbilled and straight-line) from tenants and based on our judgment, adjust the allowance for bad debts as necessary. It is our policy to cease recording rental income from tenants when we believe such amounts would be uncollectible. Management believes the allowance is adequate to absorb currently estimated bad debts. However, if we experience bad debts in excess of the reserves we have established, our operating income would be reduced.

An allowance for doubtful accounts has been provided against the portion of tenant accounts receivable which is estimated to be uncollectible. Accounts receivable in the accompanying balance sheet is shown net of an allowance for doubtful accounts of \$1,773 and \$1,283 as of December 31, 2001 and 2000 respectively.

Bad debt expense amounted to \$735, \$330 and \$559 for the three years ended December 31, 2001, 2000 and 1999, respectively.

6. Investment in Real Estate

Investment in real estate consists of the following:

| | December 31, | |
|--------------------------------|---------------------|------------------|
| | 2001 | 2000 |
| Land | \$ 77,546 | \$ 71,809 |
| Buildings and improvements | 471,317 | 472,846 |
| Construction in progress | 8,486 | 13,340 |
| | <u>557,349</u> | <u>557,995</u> |
| Less: accumulated depreciation | (61,080) | (48,366) |
| | <u>\$496,269</u> | <u>\$509,629</u> |
| Investment in real estate net | \$496,269 | \$509,629 |

Gain on Sale of Real Estate In January 2001, we sold White Lake MarketPlace for cash of \$20,200, resulting in a gain on sale of approximately \$5,300. See Note 18. In addition, we sold our Athens Town Center property and four parcels of land and recognized an additional aggregate gain of \$250.

During 2000, we sold two parcels of land and recognized an aggregate gain of \$3,795. In addition, a subsidiary of Ramco, an unconsolidated entity, sold a parcel of land and recognized a gain of \$249. Accordingly, the cost reimbursement by the Operating Partnership to Ramco was reduced by the amount of the gain, thereby reducing our general and administrative expenses in 2000.

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

During 1999, we sold two properties for cash of \$34,425 and recognized an aggregate gain of \$974.

7. Investments in and Advances to Unconsolidated Entities

We have investments in and advances to the following unconsolidated entities:

| Unconsolidated Entities | Ownership as of December 31, 2001 |
|---------------------------------|--------------------------------------|
| 28th Street Kentwood Associates | 50% |
| S-12 Associates | 50% |
| RPT/ INVEST, LLC | 25% |
| RPT/ INVEST II, LLC | 25% |
| Rossford Development LLC | 10% |
| Ramco/ West Acres LLC | 40% |
| Ramco/ Shenandoah LLC | 40% |

In September 2001, we invested \$756 for a 40 percent interest in a joint venture, Ramco/ West Acres LLC. Simultaneously, the joint venture acquired West Acres Commons shopping center located in Flint Township, Michigan for a purchase price of approximately \$11,000 and assumed a mortgage note of \$9,407. At December 31, 2001, the principal balance was \$9,388, with fixed interest at 8.14% due April 2010.

In November 2001, we invested \$1,713 for a 40 percent interest in a joint venture, Ramco/ Shenandoah LLC. The remaining 60% of Ramco/ Shenandoah LLC is owned by various partnerships and trusts for the benefit of family members of one of our trustees, who also serves as a trustee for several of these trusts. The joint venture acquired Shenandoah Square shopping center located in Davie, Florida for a purchase price of approximately \$16,300. At December 31, 2001, this entity had a note payable of \$12,469, with interest at 4.75%, due February 2002. On January 29, 2002, the LLC refinanced the debt and obtained a mortgage note in the amount of \$13,000, with fixed interest at 7.33% due March 2012.

Under terms of the joint venture agreements, we earned acquisition fees of \$165 and \$163, respectively, from the above-mentioned joint ventures. We are responsible for the leasing and management of the projects, for which we receive management fees and leasing fees. The joint venture agreements included a buy-sell provision whereby we have the right to purchase or sell the properties during specific time periods.

In April 2000, we contributed \$1,287 for a 25% interest in a joint venture, in connection with the acquisition of East Town Plaza shopping center located in Madison, Wisconsin. The entity has a mortgage note in the amount of \$12,000, with variable interest rate at LIBOR plus 232 basis points, due May 2003. The effective interest rate at December 31, 2001 was 4.47%.

On September 29, 2000, we assigned 90 percent of our interest in Rossford Development LLC to an unrelated party. Simultaneously, we invested \$100 in the entity. The joint venture reimbursed us approximately \$9,700 for advances paid for the acquisition of land and construction in progress related to the development of the Crossroads Centre project, located in Rossford, Ohio. At December 31, 2001, Rossford Development LLC had a construction loan payable in the amount of \$19,255, due June 2003, with variable interest at 5.57% and a note payable in the amount of \$6,773, due October 2004 with interest at 17.05% but interest payable during the term of the note at 12%. In addition, the joint venture has a payable to us in the amount of \$369, due June 2002, with interest at 15%.

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Under terms of the joint venture agreement with Rossford Development LLC, we are responsible for the development, leasing and management of the project, for which we will receive fees. The joint venture agreement included a provision whereby we have the right, but not the obligation, to purchase the project during specific time periods. If we do not exercise this option, we will be obligated to make an option payment of \$3,300 to the 90% owner of this joint venture on July 17, 2002.

Other unconsolidated entities had the following debt outstanding at December 31, 2001:

28th Street Kentwood Associates \$10,419, due July 2003, with fixed interest at 8.43%

S-12 Associates \$1,407, due May 2016, with fixed interest at 7.50%

RPT/ INVEST, LLC \$22,000, due August 2002 with variable interest at 4.18%

Combined condensed financial information of our unconsolidated entities is summarized as follows:

| | <u>2001</u> | <u>2000</u> | <u>1999</u> |
|---|----------------|---------------|---------------|
| ASSETS | | | |
| Investment in real estate net | \$ 104,594 | \$ 63,805 | \$ 33,526 |
| Other assets | 6,151 | 8,428 | 5,341 |
| | <u>110,745</u> | <u>72,233</u> | <u>38,867</u> |
| Total Assets | \$ 110,745 | \$ 72,233 | \$ 38,867 |
| LIABILITIES | | | |
| Mortgage notes payable | \$ 94,080 | \$ 58,804 | \$ 34,223 |
| Other liabilities | 3,287 | 4,335 | 1,606 |
| | <u>97,367</u> | <u>63,139</u> | <u>35,829</u> |
| Total Liabilities | 97,367 | 63,139 | 35,829 |
| Owners equity | 13,378 | 9,094 | 3,038 |
| | <u>110,745</u> | <u>72,233</u> | <u>38,867</u> |
| Total Liabilities and Owners Equity | \$ 110,745 | \$ 72,233 | \$ 38,867 |
| Company's equity investments in unconsolidated entities | \$ 7,139 | \$ 8,915 | \$ 6,357 |
| Advances to unconsolidated entities | 698 | 422 | 1,285 |
| | <u>7,837</u> | <u>9,337</u> | <u>7,642</u> |
| Total Equity Investments in and Advances to Unconsolidated Entities | \$ 7,837 | \$ 9,337 | \$ 7,642 |
| Revenues | | | |
| Property revenues | \$ 13,986 | \$ 9,450 | \$ 3,705 |
| Fees and management income | | 3,841 | 2,544 |
| Leasing/development cost reimbursements | | 2,485 | 2,323 |
| | <u>13,986</u> | <u>15,776</u> | <u>8,572</u> |
| Total Revenues | 13,986 | 15,776 | 8,572 |
| Expenses | | | |
| Property expenses | 9,302 | 8,276 | 3,087 |
| Employee expenses | | 6,574 | 5,932 |
| Office and other expenses | | 1,683 | 1,908 |
| Total Expenses | 9,302 | 16,533 | 10,927 |

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| | | | |
|--|----------|----------|---------|
| Earnings (loss) before gain on sale of real estate | 4,684 | (757) | (2,355) |
| Gain on sale of real estate | | 249 | 251 |
| Excess (deficiency) of revenues over expenses | 4,684 | (508) | (2,104) |
| Cost reimbursement from Operating Partnership | | 1,682 | 2,722 |
| Income | \$ 4,684 | \$ 1,174 | \$ 618 |
| Company's share of income | \$ 932 | \$ 465 | \$ 257 |

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Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Our share of the unconsolidated entities' income of \$932, \$465 and \$257, for the years ended December 31, 2001, 2000 and 1999, was reduced by \$119 in 2001, \$267 in 2000, and \$461 in 1999, which represents depreciation and amortization adjustments arising from our net basis adjustments in the unconsolidated entities' assets. These adjustments result in net earnings (loss) of \$813, \$198 and (\$204) from the unconsolidated entities' for the years ended December 31, 2001, 2000 and 1999, respectively. In addition, our investment in RPT/ Invest is approximately \$722 lower than the net basis in the unconsolidated entity as a result of deferring the gain on the sale of the two properties sold to the joint venture.

For the year ended December 31, 2001, Ramco, the management company which provides property management services to us and to other entities, is included in the consolidated financial statements. Prior to January 1, 2001, Ramco was accounted for under the equity method.

8. Other Assets

Other assets at December 31 are as follows:

| | <u>2001</u> | <u>2000</u> |
|--|---------------|---------------|
| Leasing costs | \$ 14,908 | \$ 13,101 |
| Prepaid expenses and other | 6,765 | 5,652 |
| Deferred financing costs | 5,872 | 5,667 |
| | <u>27,545</u> | <u>24,420</u> |
| Less: accumulated amortization | (10,485) | (7,185) |
| | <u>17,060</u> | <u>17,235</u> |
| Proposed development and acquisition costs | 8,394 | 5,190 |
| | <u>25,454</u> | <u>22,425</u> |
| Other assets - net | \$ 25,454 | \$ 22,425 |

Proposed development and acquisition costs include \$5,140 at December 31, 2001 and 2000, for an investment in a shopping center currently under development. Our investment in this entity is accounted for using the cost method of accounting because we do not have the ability to exercise significant influence over the investee's operating and financial policies.

We may not be successful in identifying suitable real estate properties that meet our acquisition criteria or to develop proposed sites on satisfactory terms. We may not be successful negotiating for the acquisition of the land, obtaining required permits and completing developments in accordance with our budgets and on a timely basis. If we are not successful, costs incurred may be impaired and our financial condition and results of operations could be adversely affected.

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****9. Mortgages and Notes Payable**

Mortgages and notes payable at December 31 consist of the following:

| | <u>2001</u> | <u>2000</u> |
|---|-------------------|-------------------|
| Fixed rate mortgages with interest rates ranging from 6.83% to 8.81% due at various dates through 2011 | \$ 195,290 | \$ 188,786 |
| Floating rate mortgages at 75% of the rate of long-term Capital A rated utility bonds, due January 1, 2010, plus supplemental interest to equal LIBOR plus 200 basis points. The effective rate at December 31, 2001, was 6.41% and at December 31, 2000, was 7.95% | 6,560 | 6,800 |
| Floating rate mortgage with interest rate at prime or LIBOR plus 200 basis points, due September 2005. The effective rate at December 31, 2001, was 4.75% | 21,000 | |
| Construction loan financing, converted to floating rate mortgage during 2001 | | 18,017 |
| Construction loan financing | | 13,575 |
| Unsecured term loan, with an interest rate at LIBOR plus 400 basis points, due September 2003. The effective rate at December 31, 2001, was 6.03% and at December 31, 2000, was 10.64% | 22,125 | 25,000 |
| Credit Facility, with an interest rate at LIBOR plus 200 basis points, due September 2003, maximum available borrowings of \$110,000. The effective rate at December 31, 2001, was 6.64% and at December 31, 2000, was 8.66% | 102,300 | 101,830 |
| | <u>\$ 347,275</u> | <u>\$ 354,008</u> |

The mortgage notes and construction loans are secured by mortgages on properties that have an approximate net book value of \$325,667 as of December 31, 2001. The Credit Facility is secured by mortgages on various properties that have an approximate net book value of \$164,702 as of December 31, 2001.

The \$110,000 Credit Facility bears interest between 162.5 and 225 basis points over LIBOR depending on certain debt ratios (using 200 basis points over LIBOR at December 31, 2001, the effective interest rate was 6.6%) and is secured by mortgages on various properties.

At December 31, 2001, outstanding letters of credit issued under the Credit Facility, not reflected in the accompanying consolidated balance sheet, total approximately \$818.

The Credit Facility and the unsecured term loan contain financial covenants relating to loan to asset value, minimum operating coverage ratios, and a minimum equity value. As of December 31, 2001, we were in compliance with the covenant terms.

The mortgage loans (other than our Credit Facility) encumbering our properties, including properties held by our unconsolidated joint ventures (See Note 7), are generally non-recourse, subject to certain exceptions for which we would be liable for any resulting losses incurred by the lender. These exceptions vary from loan to loan but generally include fraud or a material misrepresentation, misstatement or omission by the borrower, intentional or grossly negligent conduct by the borrower that harms the property or results in a loss to the lender, filing of a bankruptcy petition by the borrower, either directly or indirectly, and certain environmental

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

liabilities. In addition, upon the occurrence of certain of such events, such as fraud or filing of a bankruptcy petition by the borrower, we would be liable for the entire outstanding balance of the loan, all interest accrued thereon and certain other costs, penalties and expenses.

The following table presents scheduled principal payments on mortgages and notes payable as of December 31, 2001:

| | |
|-----------------------|------------|
| Year end December 31, | |
| 2002 | \$ 8,287 |
| 2003 | 125,510 |
| 2004 | 17,322 |
| 2005 | 14,362 |
| 2006 | 108,988 |
| Thereafter | 72,806 |
| | <hr/> |
| Total | \$ 347,275 |
| | <hr/> |

10. Leases

Approximate future minimum rentals under noncancelable operating leases in effect at December 31, 2001, assuming no new or renegotiated leases nor option extensions on lease agreements, are as follows:

| | |
|-------------------------|------------|
| Year ended December 31, | |
| 2002 | \$ 54,593 |
| 2003 | 51,556 |
| 2004 | 46,284 |
| 2005 | 40,007 |
| 2006 | 35,766 |
| Thereafter | 239,106 |
| | <hr/> |
| Total | \$ 467,312 |
| | <hr/> |

We lease office space under an operating lease that had an initial term of five years commencing on July 1, 1999. Rent expense under this lease amounted to \$363 in 2001 and 2000 and \$298 in 1999. Future minimum rental payments are as follows:

| | |
|-------------------------|--------|
| Year ended December 31, | |
| 2002 | \$ 363 |
| 2003 | 363 |
| 2004 | 182 |
| | <hr/> |
| Total | \$ 908 |
| | <hr/> |

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****11. Earnings per Share**

The following table sets forth the computation of basic and diluted earnings per share (EPS) (in thousands, except share and per share data):

| | <u>2001</u> | <u>2000</u> | <u>1999</u> |
|--|------------------|------------------|------------------|
| Numerator: | | | |
| Net Income | \$ 13,863 | \$ 11,756 | \$ 11,839 |
| Preferred stock dividends | (3,360) | (3,360) | (3,407) |
| | <u>10,503</u> | <u>8,396</u> | <u>8,432</u> |
| Income available to common shareholders for basic and dilutive EPS | \$ 10,503 | \$ 8,396 | \$ 8,432 |
| Denominator: | | | |
| Weighted-average common shares for basic EPS | 7,104,714 | 7,185,603 | 7,217,993 |
| Effect of dilutive securities: | | | |
| Options outstanding | 20,465 | 1,778 | |
| | <u>7,125,179</u> | <u>7,187,381</u> | <u>7,217,993</u> |
| Weighted-average common shares for dilutive EPS | 7,125,179 | 7,187,381 | 7,217,993 |
| Basic EPS | \$ 1.48 | \$ 1.17 | \$ 1.17 |
| Diluted EPS | \$ 1.47 | \$ 1.17 | \$ 1.17 |

In 2001, 2000 and 1999, conversion of the Series A Preferred Shares and of the Operating Partnership Units would have been antidilutive and, therefore, were not considered in the computation of diluted earnings per share.

12. Change in Method of Accounting for Percentage Rental Revenue

In December 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 101, Revenue Recognition in Financial Statements (SAB 101), which among other topics, requires that real estate companies should not recognize contingent percentage rents until the specified target that triggers this type of income is achieved. We had previously recorded percentage rents throughout the year based on rent estimated to be due from the tenant.

We elected to adopt the provisions of SAB 101 as of April 1, 2000. The cumulative effect of such adoption is a reduction in percentage rental revenue retroactive to January 1, 2000, of approximately \$1,264.

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following pro forma amounts reflect the effect of retroactive application of the change in method of accounting for percentage rents that would have been made in 1999 had the new method been in effect:

| | <u>1999</u> |
|---|-------------------|
| Pro forma amounts assuming the new method of Accounting is applied retroactively: | |
| Net income | \$ 11,656 |
| Preferred dividends | (3,407) |
| | <u> </u> |
| Net income available to common shareholders | \$ 8,249 |
| | <u> </u> |
| Earnings per share: | |
| Basic | \$1.14 |
| | <u> </u> |
| Diluted | \$1.14 |
| | <u> </u> |

13. Commitments and Contingencies

During the third quarter of 1994, we held more than 25% of the value of our total assets in short-term Treasury Bill reverse repurchase agreements, which could be viewed as non-qualifying assets for purposes of determining whether we qualify to be taxed as a REIT. We requested that the IRS enter into a closing agreement with us that our ownership of the short-term Treasury Bill reverse repurchase agreements will not adversely affect our status as a REIT. The IRS deferred any action relating to this issue pending the further examination of our taxable years ended December 31, 1991, through 1994. As discussed below, the field examination has since been completed and the IRS has proposed to disqualify us as a REIT for our taxable year ended December 31, 1994, based on our ownership of the short-term Treasury Bill reverse repurchase agreements. Our former tax counsel, Battle Fowler LLP, had rendered an opinion on March 6, 1996, that our investment in the short-term Treasury Bill reverse repurchase agreements would not adversely affect our REIT status. This opinion, however, is not binding upon the IRS or any court.

In connection with the incorporation and distribution of all of the shares of Atlantic Realty Trust in May 1996, we entered into a tax agreement with Atlantic under which Atlantic assumed all our tax liability arising out of the IRS then ongoing examination, excluding any tax liability relating to any actions or events occurring, or any tax return position taken after May 10, 1996, but including liabilities for additions to tax, interest, penalties and costs relating to covered taxes. Under the tax agreement, a group of our Trustees consisting of Stephen R. Blank, Arthur Goldberg and Joel Pashcow has the right to control, conduct and effect the settlement of any claims for taxes for which Atlantic assumed liability. Accordingly, Atlantic does not have any control as to the timing of the resolution or disposition of any such claims. In addition, the tax agreement provides that, to the extent any tax which Atlantic is obligated to pay under the tax agreement can be avoided through the declaration of a deficiency dividend (that is, our declaration and payment of a distribution that is permitted to relate back to the year for which the IRS determines a deficiency in order to satisfy the requirement for REIT qualification that we distribute a certain minimum amount of our REIT taxable income for such year), we will make, and Atlantic will reimburse us for the amount of, such deficiency dividend.

In addition to examining our taxable years ended December 31, 1991, through 1994, the IRS examined our taxable year ended December 31, 1995. The IRS revenue agent issued an examination report on March 1, 1999 (which is hereinafter referred to as the First Report).

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RAMCO-GERSHENSON PROPERTIES TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

As previously noted, the First Report proposes to disqualify us as a REIT for our taxable year ended December 31, 1994, based on our ownership of the short-term Treasury Bill reverse repurchase agreements. In addition, the First Report proposes to adjust our REIT taxable income for our taxable years ended December 31, 1991, 1992, 1993, and 1995. In this regard, we and Atlantic received an opinion from special tax counsel, Wolf, Block, Schorr and Solis-Cohen, on March 25, 1996, that, to the extent there is a deficiency in our REIT taxable income for our taxable years ended December 31, 1991, through 1994, and provided we timely make a deficiency dividend, our status as a REIT for those taxable years would not be affected. The First Report acknowledges that we may avoid disqualification for failure to meet the distribution requirement with respect to a year for which our income is increased can be avoided by payment of a deficiency dividend. However, the First Report notes that the payment of a deficiency dividend cannot cure our disqualification as a REIT for the taxable year ended December 31, 1994, based on our ownership of the short-term Treasury Bill reverse repurchase agreements.

We believe that most of the positions set forth in the First Report are unsupported by the facts and applicable law. Accordingly, on April 30, 1999, we filed a protest with the Appeals Office of the IRS to contest most of the positions set forth in the First Report. The Appeals Officer returned the case file to the revenue agent for further development. On October 29, 2001, the revenue agent issued a new examination report (which is hereinafter referred to as the Second Report) that arrived at very much the same conclusions as the First Report. We filed a protest of the Second Report with the IRS on November 29, 2001, and expect to have a meeting with the appellate conferee in the near future. If a satisfactory result cannot be obtained through the administrative appeals process, judicial review of the determination is available to us. In addition, the IRS is currently conducting an examination of us for the taxable years ended December 31, 1996, and 1997, and of one of our subsidiary partnerships for the taxable years ended December 31, 1997, and 1998, and may shortly begin examination of us and/or the subsidiary partnership for subsequent taxable years.

Based on the Second Report, we could be liable for up to \$54.1 million in combined taxes, penalties and interest through March 31, 2002. However, the Second Report acknowledges (as does the First Report as noted above) that we can avoid disqualification as a REIT for certain of our examined tax years if we distribute a deficiency dividend to our shareholders. The distribution of a deficiency dividend would be deductible by us, thereby reducing our liability for federal income tax. Based on the Second Report, the proposed adjustments to our REIT taxable income would require us to pay a deficiency dividend to our current shareholders resulting in combined taxes, penalties, interest and deficiency dividends of approximately \$56.3 million as of March 31, 2002.

If, notwithstanding the above-described opinions of legal counsel, the IRS successfully challenges our status as a REIT for any taxable year, we will be able to re-elect REIT status commencing with the fifth succeeding taxable year (or possibly an earlier taxable year if we meet certain relief provisions under the Internal Revenue Code).

In the notes to the consolidated financial statements made part of Atlantic's most recent quarterly report on Form 10-Q filed with the Securities and Exchange Commission for the quarter ended September 30, 2001, Atlantic has disclosed its liability for the tax deficiencies (and interest and penalties on the tax deficiencies) proposed to be assessed against us by the IRS for the taxable years ended December 31, 1991, through 1995, as reflected in each of the First Report and Second Report. We believe, but can provide no assurance, that Atlantic currently has sufficient assets to pay such tax deficiencies, interest and penalties. According to the quarterly report on Form 10-Q filed by Atlantic for its quarter ended September 30, 2001,

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RAMCO-GERSHENSON PROPERTIES TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Atlantic had net assets on September 30, 2001, of approximately \$60 million (as determined pursuant to the liquidation basis of accounting). If the amount of tax, interest and penalties assessed against us ultimately exceeds the amounts proposed in each of the First Report and Second Report, however, because interest continues to accrue on the proposed tax deficiencies, or if additional tax deficiencies are proposed or for any other reason, then Atlantic may not have sufficient assets to reimburse us for all amounts we must pay to the IRS, and we would be required to pay the difference out of our own funds. Accordingly, the ultimate resolution of any controversy over tax liabilities covered by the above-described tax agreement may have a material adverse effect on our financial position, results of operations or cash flows, including if we are required to distribute deficiency dividends to our shareholders and/or pay additional taxes, interest and penalties to the IRS in amounts that exceed the value of Atlantic's net assets. Moreover, the IRS may assess us with taxes that Atlantic is not required under the above-described tax agreement to pay, such as taxes arising from the recently-commenced examination of us for the taxable years ended December 31, 1996, and 1997, and of our subsidiary partnership for the taxable years ended December 31, 1997, and 1998. There can be no assurance, therefore, that the IRS will not assess us with substantial taxes, interest and penalties which Atlantic cannot, is not required to, or otherwise does not pay.

On December 31, 2001, Ramco/ Shenandoah LLC had a \$12,469 unsecured note payable, which is due in February 2002. We unconditionally guaranteed this debt and, therefore, we were contingently liable for this amount. Subsequent to December 31, 2001, Ramco/ Shenandoah LLC obtained a mortgage note payable in the amount of \$13,000 and used part of the proceeds to pay off the original note. We did not guarantee the subsequent financing.

In connection with the development and expansion of various shopping centers as of December 31, 2001, we have entered into agreements for construction costs of approximately \$5,300.

14. Shareholders' Equity

Convertible Series A Preferred Shares In October, 1997 we entered into an agreement with certain clients advised by Morgan Stanley Asset Management, Inc. (MSAM), and Kimco Realty Corporation (Kimco) pursuant to which such entities agreed to invest up to an aggregate of \$35,000 in the Operating Partnership. The MSAM clients and Kimco initially purchased Preferred Operating Partnership Units which, after shareholder approval in December 1997, were converted into our Series A Convertible Preferred Shares (Series A Preferred Series) and, ultimately, may be converted into Common Shares. The initial investments of \$11,667 were made in October 1997. During 1998, we issued 933,000 Series A Preferred Shares receiving net proceeds of approximately \$22,682.

The MSAM clients are required to purchase 19.4% of the first \$50,000 in a follow-on public offering of our Shares at the offering price less the underwriter's fees, commissions, and discounts per share. Upon consummation of such public offering, all outstanding Series A Preferred Shares will be exchanged into Common Shares, at a conversion price of \$17.50 per share, which conversion price is subject to adjustment in certain circumstances.

The Series A Preferred Shares rank senior to the Common Shares with respect to dividends and upon liquidation, dissolution or winding up of the Company. The Series A Preferred Shares are entitled to receive cumulative dividends, payable quarterly in arrears, at an annual rate equal to the greater of (i) 9.60% of the stated value (\$25.00 per share) and (ii) the dividend rate expressed as an annual rate which is implicit in the amount of dividends actually paid with respect to Common Shares, based on a \$17.50 per share price for the Common Shares, determined as of each quarterly dividend payment date (the Payable Component).

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RAMCO-GERSHENSON PROPERTIES TRUST

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Payable Component will be increased by an amount equal to an annual rate of 3% under certain circumstances. The holders of Series A Preferred Shares have the right to vote on all matters which holders of Common Shares are entitled to vote upon on an as converted basis, as though such holders own Common Shares. In addition, the Trust will not be permitted to engage in or effect certain types of transactions or actions without the approval of holders of at least 51% of the outstanding Series A Preferred Shares voting separately as a class. The conversion price for Common Shares of \$17.50 contain anti-dilution rights and will be adjusted to reflect the effects of stock dividends, distributions, subdivisions or combination.

The Series A Preferred Shares are subject to mandatory conversion on the date which is the earlier of a qualified underwritten offering or the maturity date which is on October 3, 2002. At the option of the holders, the Series A Preferred Shares will be convertible in whole or in part into Common Shares at the stated value plus unpaid dividends prior to the maturity date or qualified underwritten offering date. The maturity date will be accelerated and all Series A Preferred Shares will be redeemed in cash at the stated value plus unpaid dividends in the event that it is determined by the IRS that it will, for any period, deny to us the tax benefits associated with REIT qualification and either or both of the following circumstances arise: (i) we do not receive (within a period of 60 days of the date established by the IRS as the date of which the deficiency dividend or other additional taxes are required to be paid) the full indemnity payment for such loss of tax benefits that we are entitled to receive from Atlantic pursuant to the Tax Agreement with Atlantic, or (ii) counsel reasonably satisfactory to MSAM is unable to provide to the holders of the Series A Preferred Shares affirmative advice that, commencing not later than with the taxable year ending December 31, 2001, we will, notwithstanding such determination by the IRS, be able to elect to be qualified and taxed as a REIT under the Code, and its proposed method of operation will enable it so to qualify for following years.

On March 14, 2002, we entered into an agreement with the MSAM clients to redeem all 1,200,000 of the Series A Preferred Shares they hold upon consummation of a public offering of Common Shares on or before September 26, 2002. We may also elect to redeem the shares before that date if we secure alternative financing of the redemption price. The redemption price for the shares depends on the public offering price of the Common Shares sold in the public offering or the price at which the Common Shares trade on the New York Stock Exchange, but the redemption price will not be less than \$22.14 per Series A Preferred Share, or approximately \$26.6 million in the aggregate. If the public offering price of the Common Shares sold in the offering is greater than \$17.50 per share, the redemption price for the Series A Preferred Shares would be greater than \$22.14 per share, based upon the formula contained in the redemption agreement.

Dividend Reinvestment Plan We have a dividend reinvestment plan that allows for participating shareholders to have their dividend distributions automatically invested in additional shares of beneficial interest in the Company based on the average price of the shares acquired for the distribution.

15. Benefit Plans

Stock Option Plans

1996 Share Option Plan In May 1996, we adopted the 1996 Share Option Plan (the Plan) to enable our employees to participate in the ownership of the Company. The Plan was amended in June 1999 to provide for the maximum number of common shares available for issuance under the Plan to equal 9 percent of the total number of issued and outstanding common shares (on a fully diluted basis assuming the exchange of all OP units and Series A

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Preferred Shares for common shares), which number would equal approximately 1,083,000 common shares at December 31, 2001. The Plan provides for the award of up to 1,083,000 stock options to purchase common shares of beneficial interest, at the fair market value at the date of grant, to executive officers and employees of the Company. The Plan is administered by the independent trustee members of the Compensation Committee of the Board of Trustees, whose members are not eligible for grants under the Plan. Stock options granted under the Plan vest and become exercisable in installments on each of the first three anniversaries of the date of grant and expire ten years after the date of grant. No more than 50,000 share options may be granted to any one individual in any calendar year.

1997 Non-Employee Trustee Stock Option Plan On June 10, 1997, we adopted the 1997 Non-Employee Trustee Stock Option Plan (the Trustees Plan) which permits us to grant non-qualified options to purchase up to 100,000 common shares of beneficial interest in the Company at the fair market value at the date of grant. Each Non-Employee Trustee will be granted an option to purchase 2,000 shares annually on our annual meeting date, beginning June 10, 1997. Stock options granted to participants vest and become exercisable in installments on each of the first two anniversaries of the date of grant and expire ten years after the date of grant.

Information relating to the 1996 Share Option Plan and the 1997 Non-Employee Trustee Stock Option Plan (the Plans) from December 31, 1998 through December 31, 2001 is as follows:

| | Number Of Shares | Weighted Average Exercise Price |
|---|-----------------------------|--|
| Outstanding at December 31, 1998 | 511,103 | \$ 16.74 |
| Granted | 24,000 | 16.38 |
| Cancelled or expired | (15,779) | 17.23 |
| | <hr/> | <hr/> |
| Outstanding at December 31, 1999 | 519,324 | \$ 16.71 |
| Granted | 162,000 | 14.11 |
| Cancelled or expired | (13,695) | 18.60 |
| | <hr/> | <hr/> |
| Outstanding at December 31, 2000 | 667,629 | \$ 16.04 |
| Granted | 12,000 | 17.33 |
| Cancelled or expired | (19,191) | 19.02 |
| Exercised | (6,833) | 16.42 |
| | <hr/> | <hr/> |
| Outstanding at December 31, 2001 | 653,605 | \$ 15.97 |
| | <hr/> | <hr/> |
| Shares exercisable at December 31, 1999 | 318,119 | \$ 16.58 |
| | <hr/> | <hr/> |
| Shares exercisable at December 31, 2000 | 424,954 | \$ 16.70 |
| | <hr/> | <hr/> |
| Shares exercisable at December 31, 2001 | 532,269 | \$ 16.31 |
| | <hr/> | <hr/> |

At December 31, 2001, the range of exercise prices and weighted average remaining contractual life of outstanding options was \$14.06 \$21.63, and 6.3 years.

The fair value of options granted during 2001, 2000 and 1999 was estimated to be immaterial on the date of grant. All options granted were non-qualified share options. This was

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

determined using the Black-Scholes option pricing model with the following weighted average assumptions used:

| | <u>2001</u> | <u>2000</u> | <u>1999</u> |
|--------------------------------|-------------|-------------|-------------|
| Risk-free interest rate | 4.8% | 6.5% | 5.7% |
| Dividend yield | 9.7% | 11.9% | 11.2% |
| Volatility | 19.5% | 19.0% | 17.3% |
| Weighted average expected life | 5.0 | 5.0 | 5.0 |

We account for the Plans in accordance with Accounting Principles Board Opinion No. 25 under which no compensation cost has been recognized for stock option awards. There would be no material difference if compensation cost had been calculated consistent with the provisions of Statement of Financial Standards No. 123, Accounting for Stock Based Compensation.

401(k) Plan

We sponsor a 401(k) defined contribution plan covering substantially all officers and employees of the Company which allows participants to defer up to a maximum of 17.5% of their compensation. We contribute up to a maximum of 50% of the employee's contribution for 2001 and 2000 and 25% for 1999, up to a maximum of 5% of an employee's annual compensation. During 2001, 2000 and 1999, our matching cash contributions were \$154, \$157 and \$57, respectively.

16. Financial Instruments

Statement of Financial Accounting Standards No. 107 requires disclosure about fair value of all financial instruments. The carrying values of cash and cash equivalents, receivables, accounts payable and accrued expenses are reasonable estimates of their fair values because of the short maturity of these financial instruments. As of December 31, 2001 and 2000 the mortgages and notes payable amounts are also a reasonable estimate of their fair value because their interest rates approximate the current borrowing rates available to us.

17. Quarterly Financial Data (Unaudited)

The following table sets forth the quarterly results of operations for the years ended December 31, 2001 and 2000 (in thousands, except per share amounts):

| | <u>Revenues</u> | <u>Net income</u> | <u>Earnings Per Share</u> | |
|----------------|-----------------|-------------------|---------------------------|----------------|
| | | | <u>Basic</u> | <u>Diluted</u> |
| 2001 | | | | |
| Quarter ended: | | | | |
| March 31 | \$23,544 | \$6,336 | \$0.77 | \$0.69 |
| June 30 | 21,466 | 2,634 | 0.25 | 0.25 |
| September 30 | 22,653 | 2,674 | 0.26 | 0.26 |
| December 31 | 23,310 | 2,219 | 0.19 | 0.19 |

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

| | Revenues | Net income | Earnings Per Share | |
|----------------|----------|------------|--------------------|---------|
| | | | Basic | Diluted |
| 2000(1) | | | | |
| Quarter ended: | | | | |
| March 31 | \$21,828 | \$3,224 | \$0.33 | \$0.33 |
| June 30 | 21,158 | 4,972 | 0.57 | 0.54 |
| September 30 | 21,634 | 2,685 | 0.26 | 0.26 |
| December 31 | 23,912 | 2,139 | 0.18 | 0.18 |

- (1) As of April 1, 2000, we changed our method of accounting for percentage rents, as required under the Securities and Exchange Commission's Staff Accounting Bulletin No. 101, Revenue Recognition in Financial Statements. The newly adopted method requires us to recognize contingent percentage rental income only when the specified target that triggers this type of income is achieved. The cumulative effect of adopting this change in accounting is a reduction in percentage rental income as of January 1, 2000.

For the quarters ended during 2000, net income and basic and diluted earnings per share are before the cumulative effect of the change in accounting principle.

18. Transactions With Related Parties

In January 2001, we sold White Lake MarketPlace to Pontiac Mall Limited Partnership for cash of \$20,200, resulting in a gain on sale of approximately \$5,300. Various executive officers/trustees of the Company are partners in that partnership. The property was offered for sale, utilizing the services of a national real estate brokerage firm, and we accepted the highest offer from an unrelated party. Subsequently the buyer cancelled the agreement. Pontiac Mall Limited Partnership presented a comparable offer, which resulted in more favorable economic benefits to us. The sale of the property to Pontiac Mall Limited Partnership was entered into upon the unanimous approval of the independent members of our Board of Trustees.

Under terms of an agreement with Pontiac Mall Limited Partnership, we continue to manage the property and receive management fees. In 2001, we received \$70 in management fees from the partnership.

At December 31, 2001, Ramco/Shenandoah LLC had a \$12,469 unsecured note payable, due February 2002. We unconditionally guaranteed this debt and therefore we were contingently liable for this amount. Subsequent to December 31, 2001, Ramco/Shenandoah LLC obtained a mortgage note payable in the amount of \$13,000 and used part of the proceeds to pay off the original note. We did not guarantee the subsequent financing.

At December 31, 2001, we had a receivable from Rossford Development LLC in the amount of \$369, due June 2002, with interest at 15%.

We have management agreements with various partnerships and perform certain administrative functions on behalf of entities owned in part by certain trustees and/or officers of the

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Company. The following revenue was earned during the three years ended December 31, 2001 from these related parties:

| | <u>2001</u> | <u>2000</u> | <u>1999</u> |
|--------------------------------|-----------------|-----------------|-----------------|
| Management fees | \$ 322 | \$ 391 | \$ 787 |
| Leasing fee income | | 77 | 231 |
| Acquisition fee | 163 | | |
| Brokerage commission and other | 57 | 8 | 2 |
| Payroll reimbursement | 88 | 88 | 97 |
| | <u> </u> | <u> </u> | <u> </u> |
| Total | <u>\$ 630</u> | <u>\$ 564</u> | <u>\$ 1,117</u> |

We had receivables from related entities in the amount of \$355 at December 31, 2001 and \$337 at December 31, 2000.

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****19. REAL ESTATE ASSETS**

Net Investment in Real Estate Assets at December 31, 2001

| Property | Location | Year Constructed(a) | Year Acquired | Year Renovated | Initial Cost to Company | |
|-----------------------------------|-------------------------|------------------------|------------------|-------------------|----------------------------|-----------------------------------|
| | | | | | Land | Building & Improvements (f) |
| Alabama | | | | | | |
| Cox Creek Plaza | Florence, AL | | 1997 | 2000 | 589 | 5,336 |
| Florida | | | | | | |
| Crestview Corners | Crestview, FL | | 1997 | | 400 | 3,602 |
| Lantana Plaza | Lantana, FL | | 1993 | | 2,590 | 2,600 |
| Naples Towne Center | Naples, FL | 1983 | 1996 | | 218 | 1,964 |
| Pelican Plaza | Sarasota, FL | | 1997 | | 710 | 6,404 |
| Shoppes of Lakeland | Lakeland, FL | | 1996 | | 1,279 | 11,543 |
| Southbay Fashion Center | Osprey, FL | | 1998 | | 597 | 5,355 |
| Sunshine Plaza | Tamarac, FL | | 1991 | 1998 | 1,748 | 7,452 |
| Village Lakes | Land O Lakes, FL | | 1997 | | 862 | 7,768 |
| Georgia | | | | | | |
| Conyers Crossing | Conyers, GA | | 1998 | | 729 | 6,562 |
| Holcomb Center | Alpharetta, GA | | 1996 | | 658 | 5,953 |
| Indian Hills | Calhoun, GA | | 1997 | | 706 | 6,355 |
| Mays Crossing | Stockbridge, GA | | 1997 | | 725 | 6,532 |
| Maryland | | | | | | |
| Crofton Plaza | Crofton, MD | | 1991 | | 3,201 | 6,499 |
| Michigan | | | | | | |
| Auburn Mile | Auburn Hills, MI | 2000 | 1999 | | 15,704 | 0 |
| Clinton Valley Mall | Sterling Heights, MI | 1979 | 1996 | 1999 | 1,101 | 9,910 |
| Clinton Valley Shopping Center | Sterling Heights, MI | 1979 | 1996 | | 399 | 3,588 |
| Eastridge Commons | Flint, MI | 1990 | 1996 | 1997 | 1,086 | 9,775 |
| Edgewood Towne Center | Lansing, MI | 1990 | 1996 | 1992 | 665 | 5,981 |
| Ferndale Plaza | Ferndale, MI | 1984 | 1996 | | 265 | 2,388 |
| Fraser Shopping Center | Fraser, MI | | 1996 | | 363 | 3,263 |
| Jackson Crossing | Jackson, MI | | 1996 | 2000 | 2,249 | 20,237 |
| Jackson West | Jackson, MI | 1996 | 1996 | 1999 | 2,806 | 6,270 |
| Lake Orion Plaza | Lake Orion, MI | 1977 | 1996 | | 470 | 4,234 |
| Madison Center | Madison Heights, MI | | 1997 | 2000 | 817 | 7,366 |
| New Towne Plaza | Canton, MI | 1976 | 1996 | 1998 | 817 | 7,354 |
| Oak Brook Square | Flint, MI | | 1996 | | 955 | 8,591 |
| Roseville Plaza | Roseville, MI | | 1996 | 2001 | 1,403 | 13,195 |
| Southfield Plaza | Southfield, MI | | 1996 | 1999 | 1,121 | 10,090 |
| Taylor Plaza | Taylor, MI | | 1996 | | 400 | 1,930 |
| Tel-Twelve Center | Southfield, MI | 1968 | 1996 | 1997 | 3,819 | 43,181 |
| West Oaks I | Novi, MI | 1981 | 1996 | 1997-98 | 0 | 6,304 |
| West Oaks II | Novi, MI | 1987 | 1996 | 2000 | 1,391 | 12,519 |
| | White Lake Township, MI | 1999 | 1998 | | 2,965 | 0 |

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White Lake
Marketplace

[Additional columns below]

[Continued from above table, first column(s) repeated]

| Property | Subsequent Capitalized Costs | Gross Cost at End of Period(b) | | Total | Accumulated Depreciation(c) | Encumbrances |
|-----------------------------------|------------------------------------|-----------------------------------|----------------------------|--------|--------------------------------|--------------|
| | | Land | Building & Improvements | | | |
| Alabama | | | | | | |
| Cox Creek Plaza | 1,408 | 932 | 6,401 | 7,333 | 715 | (d) |
| Florida | | | | | | |
| Crestview Corners | 21 | 400 | 3,623 | 4,023 | 378 | (d) |
| Lantana Plaza | 1,658 | 2,590 | 4,258 | 6,848 | 796 | (d) |
| Naples Towne Center | 277 | 218 | 2,241 | 2,459 | 364 | (d) |
| Pelican Plaza | 155 | 710 | 6,559 | 7,269 | 818 | (d) |
| Shoppes of Lakeland | 273 | 1,279 | 11,816 | 13,095 | 1,548 | (d) |
| Southbay Fashion Center | 89 | 597 | 5,444 | 6,041 | 510 | (d) |
| Sunshine Plaza | 10,784 | 1,748 | 18,236 | 19,984 | 2,451 | (d) |
| Village Lakes | 44 | 862 | 7,812 | 8,674 | 786 | (d) |
| Georgia | | | | | | |
| Conyers Crossing | 617 | 729 | 7,179 | 7,908 | 600 | (d) |
| Holcomb Center | 582 | 658 | 6,535 | 7,193 | 875 | (d) |
| Indian Hills | 88 | 707 | 6,442 | 7,149 | 676 | (d) |
| Mays Crossing | 45 | 725 | 6,577 | 7,302 | 697 | (d) |
| Maryland | | | | | | |
| Crofton Plaza | 1,462 | 3,201 | 7,961 | 11,162 | 1,989 | (d) |
| Michigan | | | | | | |
| Auburn Mile | 12,104 | 24,945 | 2,863 | 27,808 | 99 | 21,000 |
| Clinton Valley Mall | 4,256 | 1,101 | 14,166 | 15,267 | 1,600 | (e) |
| Clinton Valley Shopping Center | 329 | 399 | 3,917 | 4,316 | 612 | (d) |
| Eastridge Commons | 2,061 | 1,086 | 11,836 | 12,922 | 1,904 | (e) |
| Edgewood Towne Center | 4 | 645 | 6,005 | 6,650 | 858 | (d) |
| Ferndale Plaza | 47 | 265 | 2,435 | 2,700 | 352 | (d) |
| Fraser Shopping Center | 162 | 363 | 3,425 | 3,788 | 567 | (e) |
| Jackson Crossing | 7,687 | 2,249 | 27,924 | 30,173 | 3,851 | (e) |
| Jackson West | 6,216 | 2,806 | 12,486 | 15,292 | 1,771 | 7,636 |
| Lake Orion Plaza | 91 | 471 | 4,324 | 4,795 | 624 | (e) |
| Madison Center | 2,794 | 817 | 10,160 | 10,977 | 1,145 | 10,294 |
| New Towne Plaza | 1,503 | 817 | 8,857 | 9,674 | 1,218 | (e) |
| Oak Brook Square | 299 | 955 | 8,890 | 9,845 | 1,376 | 6,560 |
| Roseville Plaza | 2,265 | 1,403 | 15,460 | 16,863 | 2,208 | (e) |
| Southfield Plaza | 1,300 | 1,121 | 11,390 | 12,511 | 1,613 | (e) |
| Taylor Plaza | 15 | 400 | 1,945 | 2,345 | 269 | (d) |
| Tel-Twelve Center | 10,980 | 3,819 | 54,161 | 57,980 | 7,143 | (e) |
| West Oaks I | 2,837 | 0 | 9,141 | 9,141 | 1,208 | 4,000 |
| West Oaks II | 5,728 | 1,391 | 18,247 | 19,638 | 2,154 | 6,244 |
| White Lake Marketplace | (2,771) | 194 | 0 | 194 | 0 | |

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Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

| Property | Location | Year Constructed(a) | Year Acquired | Year Renovated | Initial Cost to Company | |
|----------------------------|-------------------|------------------------|------------------|-------------------|----------------------------|-----------------------------------|
| | | | | | Land | Building & Improvements (f) |
| North Carolina | | | | | | |
| Hickory Corners | Hickory, NC | | 1997 | 1999 | 798 | 7,192 |
| Holly Springs Plaza | Franklin, NC | | 1997 | | 829 | 7,470 |
| Ridgeview Crossing | Elkin, NC | | 1997 | | 1,054 | 9,494 |
| Ohio | | | | | | |
| Office Max Center | Toledo, OH | 1994 | 1996 | | 227 | 2,042 |
| Spring Meadows Place | Holland, OH | 1987 | 1996 | 1997 | 1,662 | 14,959 |
| Troy Towne Center | Troy, OH | 1990 | 1996 | 1996 | 930 | 8,372 |
| South Carolina | | | | | | |
| Edgewood Square | North Augusta, SC | | 1997 | | 1,358 | 12,229 |
| Taylor's Square | Greenville, SC | | 1997 | | 1,581 | 14,237 |
| Tennessee | | | | | | |
| Cumberland Gallery | New Tazewell, TN | | 1997 | | 327 | 2,944 |
| Highland Square | Crossville, TN | | 1997 | | 913 | 8,189 |
| Northwest Crossing | Knoxville, TN | | 1997 | | 1,284 | 11,566 |
| Northwest Crossing II | Knoxville, TN | 1999 | 1999 | | 570 | 0 |
| Stonegate Plaza | Kingsport, TN | | 1997 | | 606 | 5,454 |
| Tellico Plaza | Lenoir City, TN | | 1997 | | 611 | 5,510 |
| Virginia | | | | | | |
| Aquia Towne Center | Stafford, VA | | 1998 | | 2,187 | 19,776 |
| Wisconsin | | | | | | |
| West Allis Towne Centre | West Allis, WI | 1987 | 1996 | | 1,866 | 16,789 |
| Totals | | | | | \$ 70,611 | \$ 406,324 |

[Additional columns below]

[Continued from above table, first column(s) repeated]

| Property | Subsequent Capitalized Costs | Gross Cost at End of Period(b) | | Total | Accumulated Depreciation(c) | Encumbrances |
|-----------------------|------------------------------------|-----------------------------------|----------------------------|--------|--------------------------------|--------------|
| | | Land | Building & Improvements | | | |
| North Carolina | | | | | | |
| Hickory Corners | 75 | 798 | 7,267 | 8,065 | 781 | (d) |
| Holly Springs Plaza | 69 | 829 | 7,539 | 8,368 | 791 | (d) |
| Ridgeview Crossing | 78 | 1,054 | 9,572 | 10,626 | 1,001 | (e) |
| Ohio | | | | | | |
| Office Max Center | 0 | 227 | 2,042 | 2,269 | 289 | (d) |
| Spring Meadows Place | 1,069 | 1,662 | 16,028 | 17,690 | 2,526 | 5,446 |

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| | | | | | | |
|-------------------------|------------------|------------------|-------------------|-------------------|------------------|--------|
| Troy Towne Center | 1,070 | 930 | 9,442 | 10,372 | 1,387 | (e) |
| South Carolina | | | | | | |
| Edgewood Square | 30 | 1,358 | 12,259 | 13,617 | 1,279 | (d) |
| Taylor Square | 477 | 1,721 | 14,574 | 16,295 | 1,570 | (e) |
| Tennessee | | | | | | |
| Cumberland Gallery | 22 | 327 | 2,966 | 3,293 | 316 | (d) |
| Highland Square | 32 | 913 | 8,221 | 9,134 | 857 | 2,681 |
| Northwest Crossing | 49 | 1,284 | 11,615 | 12,899 | 1,218 | (e) |
| Northwest Crossing II | 1,623 | 570 | 1,623 | 2,193 | 86 | |
| Stonegate Plaza | 107 | 606 | 5,561 | 6,167 | 580 | (e) |
| Tellico Plaza | 10 | 611 | 5,520 | 6,131 | 576 | (d) |
| Virginia | | | | | | |
| Aquia Towne Center | 249 | 2,187 | 20,025 | 22,212 | 1,657 | 14,644 |
| Wisconsin | | | | | | |
| West Allis Towne Centre | 44 | 1,866 | 16,833 | 18,699 | 2,391 | (e) |
| | <u>\$ 80,414</u> | <u>\$ 77,546</u> | <u>\$ 479,803</u> | <u>\$ 557,349</u> | <u>\$ 61,080</u> | |

- (a) If prior to May 1996, constructed by a predecessor of the Company.
- (b) The aggregate cost of land and buildings and improvements for federal income tax purposes is approximately \$386 million.
- (c) Depreciation for all properties is computed over the useful life which is generally forty years.
- (d) The property is pledged as collateral on the secured line of credit.
- (e) The property is pledged as collateral on secured mortgages.
- (f) Refer to Footnote 2 for a summary of the Company's capitalization policies.
- The changes in real estate assets and accumulated depreciation for the years ended December 31, 2001 and 2000 are as follows:

| Real Estate Assets | 2001 | 2000 |
|--------------------------------|-------------------|-------------------|
| Balance at beginning of period | \$ 557,995 | \$ 542,955 |
| Land Development/ Acquisitions | 140 | |
| Capital Improvements | 21,587 | 17,354 |
| Sale of Assets | (22,373) | (2,314) |
| Balance at end of period | <u>\$ 557,349</u> | <u>\$ 557,995</u> |
| | | |
| Accumulated Depreciation | 2001 | 2000 |
| Balance at beginning of period | \$ 48,366 | \$ 35,492 |
| Sales/ Retirements | (944) | |
| Depreciation | 13,658 | 12,874 |
| Balance at end of period | <u>\$ 61,080</u> | <u>\$ 48,366</u> |

Table of Contents**RAMCO-GERSHENSON PROPERTIES TRUST****SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS**
For the years ended December 31, 2001, 2000 and 1999

| | Balance at Beginning of Year | Charged to Expense | Deductions | Balance at End of Year |
|---------------------------------|---|-------------------------------|-------------------|-----------------------------------|
| | (Dollars in thousands) | | | |
| Year ended December 31, 2001 | | | | |
| Allowance for doubtful accounts | \$ 1,283 | \$ 735 | \$ 245 | \$ 1,773 |
| Year ended December 31, 2000 | | | | |
| Allowance for doubtful accounts | \$ 1,490 | \$ 330 | \$ 537 | \$ 1,283 |
| Year ended December 31, 1999 | | | | |
| Allowance for doubtful accounts | \$ 1,298 | \$ 559 | \$ 367 | \$ 1,490 |

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The Home Depot, Crossroads Centre,
Rossford, Ohio

Best Buy, Jackson Crossing,
Jackson, Michigan

Meijer, Auburn Mile, Auburn Hills, Michigan

ShopRite, Chester Springs,
Chester, New Jersey

JoAnn etc, West Oaks II,
Novi, Michigan

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You should rely only on the information contained in this prospectus. We have not authorized anyone to provide information different from that contained in this prospectus. We are offering to sell, and seeking offers to buy, common shares only in jurisdictions where offers and sales are permitted. The information contained in this prospectus is accurate only as of the date of this prospectus, regardless of the time of delivery of this prospectus or of any sale of our common shares.

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**Ramco-Gershenson
Properties Trust**

4,200,000

Common Shares of

Beneficial Interest

Deutsche Bank Securities

McDonald Investments Inc.

Robertson Stephens

Prospectus

April 23, 2002