

INNOVATIVE FOOD HOLDINGS INC  
Form 10-Q  
August 14, 2009

---

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
Washington D. C. 20549

\_\_\_\_\_  
FORM 10-Q  
\_\_\_\_\_

Quarterly report pursuant to Section 13 or 15(d) of the Securities and Exchange Act of 1934.

For the quarterly period ended June 30, 2009

Transition report pursuant to Section 13 or 15(d) of the Exchange  
Act for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 0-9376

INNOVATIVE FOOD HOLDINGS, INC.  
(Exact Name of Registrant as Specified in its Charter)

Florida  
(State of or Other Jurisdiction of  
Incorporation or Organization)

20-1167761  
(IRS Employer I.D. No.)

3845 Beck Blvd., Suite 805  
Naples, Florida 34114  
(Address of Principal Executive Offices)

(239) 596-0204  
(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant : (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES  NO

Edgar Filing: INNOVATIVE FOOD HOLDINGS INC - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Regulation 12b-2 of the Exchange Act):

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

(Check One):

Large Accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

State the number of shares outstanding of each of the issuer's classes of Common equity, as of the latest practicable date: 194,638,638 Common Shares outstanding at August 3, 2009.

Table of Contents

INNOVATIVE FOOD HOLDINGS, INC.  
INDEX TO FORM 10-Q

	Page
PART FINANCIAL INFORMATION	
I.	
Item 1. <u>Consolidated Financial Statements (unaudited)</u>	3
<u>Consolidated Balance Sheets</u>	3
<u>Consolidated Statements of Operations</u>	4
<u>Consolidated Statements of Cash Flows</u>	5
<u>Notes to the Consolidated Financial Statements</u>	6
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations (including cautionary statement)</u>	28
Item 4T. <u>Controls and Procedures</u>	34
PART OTHER INFORMATION	
II.	
Item 1. <u>Legal Proceedings</u>	35
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	35
Item 3. <u>Defaults Upon Senior Securities</u>	35
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	35
Item 5. <u>Other Information</u>	35
Item 6. <u>Exhibits</u>	35
<u>Signatures</u>	36

---

Table of Contents

Innovative Food Holdings, Inc. and Subsidiaries  
Consolidated Balance Sheets

ASSETS	June 30, 2009 (UNAUDITED)	December 31, 2008 (AUDITED)
Current assets		
Cash and cash equivalents	\$ 93,410	\$ 160,545
Accounts receivable, net	203,168	239,566
Loan receivable, current portion net	87,000	60,000
Inventory	28,754	-
Other current assets	7,625	9,000
<b>Total current assets</b>	<b>419,957</b>	<b>469,111</b>
Loan receivable, net	66,000	93,000
Property and equipment, net	42,833	52,620
	<b>\$ 528,790</b>	<b>\$ 614,731</b>
<b>LIABILITIES AND STOCKHOLDERS' DEFICIENCY</b>		
Current liabilities		
Accounts payable and accrued liabilities	\$ 674,511	\$ 832,613
Accrued liabilities- related parties	134,085	126,671
Accrued interest, net of discount	527,097	437,269
Accrued interest - related parties	156,208	173,471
Notes payable, current portion, net of discount	918,629	938,364
Notes payable - related parties, current portion, net of discount	288,721	261,002
Warrant liability	1,642,570	1,388,287
Option liability	209,738	174,692
Conversion option liability	1,990,944	1,150,000
Penalty for late registration of shares	-	551,400
<b>Total current liabilities</b>	<b>6,542,503</b>	<b>6,033,769</b>
Note payable	14,899	10,723
	<b>6,557,402</b>	<b>6,044,492</b>
Stockholders' deficiency		
Common stock, \$0.0001 par value; 500,000,000 shares authorized; 194,638,638 and 183,577,038 shares issued, 184,638,638 and	<b>19,464</b>	<b>18,358</b>

Edgar Filing: INNOVATIVE FOOD HOLDINGS INC - Form 10-Q

173,577,038 shares outstanding at June 30, 2009		
and December 31,		
2008, respectively		
Additional paid-in capital	2,116,597	1,985,335
Accumulated deficit	(8,164,673)	(7,433,454)
Total stockholders' deficiency	(6,028,612)	(5,429,761)
	\$ 528,790	\$ 614,731

See notes to consolidated financial statements.

Table of Contents

Innovative Food Holdings, Inc. and Subsidiaries  
Consolidated Statements of Operations  
(UNAUDITED)

	For the Three Months Ended June 30, 2009	For the Three Months Ended June 30, 2008 (Restated)	For the Six Months Ended June 30, 2009	For the Six Months Ended June 30, 2008 (Restated)
Revenue	\$1,767,923	\$1,681,854	\$3,368,598	\$3,285,232
Cost of goods sold	1,384,666	1,292,741	2,572,360	2,579,634
	383,257	389,113	796,238	705,598
Selling, General and administrative expenses	372,558	541,092	759,119	877,562
Total operating expenses	372,558	541,092	759,119	877,562
Operating profit (loss)	10,699	(151,979 )	37,119	(171,964 )
Other (income) expense:				
Interest expense	78,596	81,220	189,765	166,591
(Gain) loss on extinguishment of debt	-	-	(222,656 )	168,620
Loss from revaluation of penalty shares	-	220,560	-	551,400
Loss from change in fair value of warrant liability	964,694	363,690	254,283	964,402
Fair value of options issued	-	39,196	-	78,540
Loss from change in fair value of option liability	122,471	37,725	35,046	72,751
Fair value of conversion option issued	-	14,945	-	14,945
Loss from change in fair value of conversion option liability	857,500	388,171	511,900	1,057,912
Total other expense	2,023,261	1,145,507	768,338	3,075,161
Loss before income taxes	( 2,012,562 )	(1,297,486 )	( 731,219 )	(3,247,125 )
Income tax expense	-	-	-	-
Net loss	\$(2,012,562 )	\$(1,297,486 )	\$(731,219 )	\$(3,247,125 )
Net loss per share - basic	\$(0.011 )	\$(0.007 )	\$(0.004 )	\$(0.018 )
Weighted average shares outstanding - basic	191,114,467	181,787,638	187,366,574	181,787,638

See notes to consolidated financial statements.

Table of Contents

Innovative Food Holdings, Inc. and Subsidiaries  
Consolidated Statements of Cash Flows  
(UNAUDITED)

	Six Months Ended June 30,	
	2009	2008 (Restated)
Cash flows from operating activities:		
Net loss	\$ (731,219)	\$ (3,247,125)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	17,327	20,397
Non-cash compensation	11,200	-
(Gain) loss on extinguishment of debt	(222,656)	168,620
Fair value of options issued	-	78,540
Fair value of conversion options issued in excess of discount	-	14,945
Amortization of discount on notes payable	29,380	34,564
Amortization of discount on accrued interest	70,136	53,417
Change in fair value of warrant liability	254,283	964,406
Change in fair value of option liability	35,046	72,751
Change in fair value of conversion option liability	511,900	1,057,912
Revaluation of penalty for late registration of shares	-	551,396
Changes in operating assets and liabilities:		
Accounts receivable	36,398	101,325
Prepaid expenses and other current assets	(21,129)	-
Accounts payable and accrued expenses- related party	(9,849)	41,641
Accounts payable and accrued expenses	(37,793)	47,813
Net cash used in operating activities	(56,976)	(39,398)
Cash flows from investing activities:		
Acquisition of property and equipment	(7,540)	(4,379)
Net cash used in investing activities	(7,540)	(4,379)
Cash flows from financing activities:		
Principal payments on debt	(2,619)	(2,372)
Net cash used in financing activities	(2,619)	(2,372)
Decrease in cash and cash equivalents	(67,135)	(46,149)
Cash and cash equivalents at beginning of period	160,545	74,610
Cash and cash equivalents at end of period	\$ 93,410	\$ 28,461
Supplemental disclosure of cash flow information:		
Cash paid during the period for:		
Interest	\$ -	\$ -
Income Taxes	\$ -	\$ -

Edgar Filing: INNOVATIVE FOOD HOLDINGS INC - Form 10-Q

Items not affecting cash

Revaluation of conversion option liability	\$ 511,900	\$ 1,057,912
Revaluation of warrant liability	\$ 254,283	\$ 964,406
Revaluation of warrant liability	\$ 35,046	\$ 71,751
Revaluation of penalty for late registration of shares	\$ -	\$ 551,396
Common stock issued for consulting contract	\$ 16,250	\$ -
Common stock issued to employees	\$ 1,200	\$ -
Common stock issued for conversion of notes payable and accrued interest	\$ 21,058	\$ -

See notes to consolidated financial statements.



Table of Contents

INNOVATIVE FOOD HOLDINGS, INC.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

June 30, 2009

(Unaudited)

1. BASIS OF PRESENTATION AND NATURE OF BUSINESS OPERATIONS

Basis of Presentation

The accompanying unaudited consolidated financial statements of Innovative Food Holdings, Inc., and its wholly owned subsidiaries, Food Innovations, Inc. ("FII"), Food New Media Group, Inc. ("FNM") and 4 The Gourmet, Inc ("Gourmet") (collectively, the "Company, or "IVFH"), have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. FNM is currently inactive. They do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for a complete financial statement presentation. U.S. accounting principles also contemplate continuation of the Company as a going concern.

Acquisition and Corporate Restructure

We were initially formed in September 1979 as Alpha Solarco Inc., a Colorado corporation. From September 1979 through February 2004, we were either inactive or involved in discontinued business ventures. In February 2003 we changed our name to Fiber Application Systems Technology, Ltd.

On January 26, 2004, through a share exchange, the shareholders of Food Innovations, Inc. ("FII") converted 10,000 shares (post-reverse split) of FII common stock outstanding into 25,000,000 shares of IVFH. On January 29, 2004, in a transaction known as a reverse acquisition, the shareholders of Innovative Food Holdings, Inc. ("IVFH") exchanged 25,000,000 shares of IVFH for 25,000,000 shares of Fiber Application Systems (formerly known as Alpha Solarco) ("Fiber"), a publicly-traded company. The shareholders of IVFH thus assumed control of Fiber, and Fiber changed its name to IVFH. The 25,000,000 shares of IVFH are shown on the Company's balance sheet at December 31, 2003 as shares outstanding. These shares are shown at their par value of \$2,500 as a decrease of additional paid-in capital at the acquisition date of January 29, 2004. There were 157,037 shares outstanding in Fiber at the time of the reverse acquisition; the par value of these shares, or \$16, was transferred from additional paid-in capital at the time of the reverse acquisition.

2. NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Business Activity

Food Innovations, Inc. ("FII") is in the business of providing premium white tablecloth restaurants with the freshest origin-specific perishables and specialty food products direct from its network of vendors to the end users (restaurants, hotels, country clubs, national chain accounts, casinos, and catering houses) within 24 - 72 hours, except as stated hereafter, eliminating all wholesalers and distributors. We currently sell 90% of our products through a distributor relationship with Next Day Gourmet, L.P., a subsidiary of US Foodservice, Inc. ("USF"), a \$20 Billion broadline distributor.

Interim Financial Information

The accompanying unaudited interim consolidated financial statements have been prepared by the Company, in accordance with generally accepted accounting principles pursuant to Regulation S-X of the Securities and Exchange

Commission. Certain information and footnote disclosures normally included in audited consolidated financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. Accordingly, these interim financial statements should be read in conjunction with the Company's financial statements and related notes as contained in Form 10-K for the year ended December 31, 2008. In the opinion of management, the interim consolidated financial statements reflect all adjustments, including normal recurring adjustments, necessary for fair presentation of the interim periods presented. The results of the operations for the three and six months ended June 30, 2009 are not necessarily indicative of the results of operations to be expected for the full year.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reported periods. Actual results could materially differ from those estimates.

#### Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Company and its wholly owned operating subsidiary, Food Innovations, Inc. and its other wholly-owned subsidiaries Food New Media Group, Inc. and 4 The Gourmet, Inc. All material intercompany transactions have been eliminated upon consolidation of these entities.

## Table of Contents

### Revenue Recognition

The Company recognizes revenue upon product shipment. We ship all our products either overnight shipping terms or three day shipping terms to the customer and the customer takes title to product and assumes risk and ownership of the product when it is shipped. Shipping charges to customers and sales taxes collectible from customers, if any, are included in revenues.

For revenue from product sales, the Company recognizes revenue in accordance with Staff Accounting Bulletin ("SAB") No. 104, "Revenue Recognition," which superseded SAB No. 101, "Revenue Recognition in Financial Statements." SAB No. 104 requires that four basic criteria must be met before revenue can be recognized: (1) persuasive evidence of an arrangement exists; (2) delivery has occurred; (3) the selling price is fixed and determinable; and (4) collectability is reasonably assured. Determination of criteria (3) and (4) are based on management's judgments regarding the fixed nature of the selling prices of the products delivered and the collectability of those amounts. Provisions for discounts and rebates to customers, estimated returns and allowances, and other adjustments are provided for in the same period the related sales are recorded. The Company defers any revenue for which the product has not been delivered or is subject to refund until such time that the Company and the customer jointly determine that the product has been delivered or no refund will be required. SAB No. 104 incorporates Emerging Issues Task Force ("EITF") No. 00-21, "Multiple-Deliverable Revenue Arrangements." EITF No. 00-21 addresses accounting for arrangements that may involve the delivery or performance of multiple products, services and/or rights to use assets. The effect of implementing EITF No. 00-21 on the Company's consolidated financial position and results of operations was not significant.

This issue addresses determination of whether an arrangement involving more than one deliverable contains more than one unit of accounting and how the arrangement consideration should be measured and allocated to the separate units of accounting. EITF No. 00-21 became effective for revenue arrangements entered into in periods beginning after June 15, 2003. For revenue arrangements occurring on or after August 1, 2003, the Company revised its revenue recognition policy to comply with the provisions of EITF No. 00-21 and EITF 99-19.

### Cost of goods sold

We have included in cost of good sold all costs which are directly related to the generation of revenue. These costs include primarily the cost of the product plus the shipping costs.

### Selling, general, and administrative expenses

We have included in selling, general, and administrative expenses all other costs which support the Company's operations but which are not includable as a cost of sales. These include primarily payroll, facility costs such as rent and utilities, selling expenses such as commissions and advertising, and other administrative costs including professional fees. Advertising costs are expensed as incurred.

### Cash and Cash Equivalents

Cash equivalents include all highly liquid debt instruments with original maturities of three months or less which are not securing any corporate obligations.

### Accounts Receivable

The Company provides an allowance for doubtful accounts equal to the estimated uncollectible amounts. The Company's estimate is based on historical collection experience and a review of the current status of trade accounts receivable. It is reasonably possible that the Company's estimate of the allowance for doubtful accounts will change. Accounts receivable are presented net of an allowance for doubtful accounts of \$607 and \$15,877 at June 30, 2009 and December 31, 2008, respectively.

#### Property and Equipment

Property and equipment are valued at cost. Depreciation is provided over the estimated useful lives up to five years using the straight-line method. Leasehold improvements are depreciated on a straight-line basis over the term of the lease.

The estimated service lives of property and equipment are as follows:

Computer Equipment	3 years
Office Furniture and Fixtures	5 years

#### Inventories

Inventory is stated at the lower of cost or market determined by the first-in, first-out method. Inventories consist primarily of specialty foods held for resale.

#### Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets, including tax loss and credit carryforwards, and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

## Table of Contents

Deferred income tax expense represents the change during the period in the deferred tax assets and deferred tax liabilities. The components of the deferred tax assets and liabilities are individually classified as current and non-current based on their characteristics. Realization of the deferred tax asset is dependent on generating sufficient taxable income in future years. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

### Fair Value of Financial Instruments

The carrying amount of the Company's cash and cash equivalents, accounts receivable, notes payable, line of credit, accounts payable and accrued expenses, none of which is held for trading, approximates their estimated fair values due to the short-term maturities of those financial instruments.

### Long-Lived Assets

The Company reviews its property and equipment and any identifiable intangibles for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The test for impairment is required to be performed by management at least annually. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to the future undiscounted operating cash flow expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less costs to sell.

As of June 30, 2009, the Company's management believes there is no impairment of its long-lived assets. There can be no assurance, however, that market conditions will not change which could result in impairment of long-lived assets in the future.

### Comprehensive Income

Statement of Financial Accounting Standards No. 130 ("SFAS 130"), "Reporting Comprehensive Income," establishes standards for reporting and displaying of comprehensive income, its components and accumulated balances. Comprehensive income is defined to include all changes in equity except those resulting from investments by owners and distributions to owners. Among other disclosures, SFAS 130 requires that all items that are required to be recognized under current accounting standards as components of comprehensive income be reported in a financial statement that is displayed with the same prominence as other financial statements. The Company does not have any items of comprehensive income in any of the periods presented.

### Basic and Diluted Income (Loss) Per Share

In accordance with SFAS No. 128, "Earnings Per Share," the basic loss per common share is computed by dividing net income available to common stockholders less preferred dividends by the weighted average number of common shares outstanding. Diluted loss per common share is computed similarly to basic loss per common share, except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential common shares had been issued and if the additional common shares were not anti-dilutive, and the numerator is changed to reflect any changes to net loss that would have occurred had the dilutive shares been issued.

Diluted loss per share was not calculated for the three or six months ended June 30, 2009 and 2008 as the effect would have been anti-dilutive.

Anti-dilutive shares at June 30, 2009:

The following securities were outstanding at June 30, 2009:

Warrants: 179,700,000 shares at an exercise price of \$0.005 per share; 18,500,000 shares at an exercise price of \$0.011 per share; 174,000,000 shares at an exercise price of \$0.0115 per share; and 1,000,000 shares at an exercise price of \$0.012 per share.

8

---

Table of Contents

Options: 35,000,000 shares at \$0.005 per share.

Convertible notes and interest: 477,500,000 shares at \$0.005; 5,512,000 shares at \$0.01; and 1,354,240 shares at \$0.025.

Anti-dilutive shares at June 30, 2008:

The following securities were outstanding at June 30, 2009:

Warrants: 179,700,000 shares at an exercise price of \$0.005 per share; 18,500,000 shares at an exercise price of \$0.011 per share; and 74,000,000 shares at an exercise price of \$0.0115 per share.

Options: 15,000,000 shares at \$0.005 per share; 20,000,000 shares at \$0.007 per share; and 500,000 shares at \$0.50 per share.

Convertible notes and interest: 393,316,800 shares at \$0.005; 5,353,200 shares at \$0.01 per share; and 1,314,600 shares at 0.025 per share.

Liquidity

As reflected in the accompanying consolidated financial statements, the Company had a loss of \$2,012,562 and \$1,297,486 for the three months ended June 30, 2009 and 2008, respectively. The Company had a loss of \$731,219 and \$3,247,125 for the six months ended June 30, 2009 and 2008, respectively. This variance was principally due to changes in fair values of warrant, conversion option and registration penalty liabilities rather than differences in actual operating results. The Company has an accumulated deficit of \$8,164,673 at June 30, 2009. In addition, the Company's current liabilities exceeded its current assets by \$6,122,546 as of June 30, 2009. Consequently, its operations are subject to all risks inherent in the establishment of a new business enterprise.

Historically, we have funded our operations from cash generated by operations and from the issuance of both debt and equity securities. The Company's cash on hand may be insufficient to fund its planned operating needs. Management is continuing to pursue new debt and/or equity financing and is continually evaluating the Company's cash and capital needs.

The Company expects that any sale of additional equity securities or convertible debt will result in additional dilution to our stockholders. The Company can give no assurance that it will be able to generate adequate funds from operations, that funds will be available, or the Company will be able to obtain such funds on favorable terms and conditions. If the Company cannot generate positive cash flow from operations or secure additional funds it will not be able to continue as a going concern.

By adjusting its operations and development to the level of available resources, management believes it has sufficient capital resources to meet projected cash flow through the next twelve months. The Company also intends to increase market share and cash flow from operations by focusing its sales activities on specific market segments. However, if thereafter, the Company is not successful in generating sufficient liquidity from operations or in raising sufficient capital resources, on terms it finds acceptable, this could have a material adverse effect on our business, results of operations, liquidity and financial condition. Currently, we do not have any material long-term obligations other than those described in Note 7 to the financial statements included in this report, nor have we identified any long-term obligations that we contemplate incurring in the near future. As we seek to increase our sales of perishables, as well as identify new and other consumer oriented products and services, we may use existing cash reserves, long-term financing, or other means to finance such diversification.

The independent auditors report on our December 31, 2008 financial statements state that our recurring losses raise substantial doubts about our ability as a going concern.

#### Concentrations of Credit Risk

Financial instruments and related items, which potentially subject the Company to concentrations of credit risk, consist primarily of cash, cash equivalents and trade receivables. The Company places its cash in investments with credit quality institutions. At times, such investments may be in excess of applicable government mandated insurance limit. At June 30, 2009 and 2008, trade receivables from the Company's largest customer amounted to 92.7 % and 91.1% respectively, of total trade receivables.

#### Reclassification

Certain reclassifications have been made in prior year's financial statements to conform to classifications used in the current year.



Table of Contents

## Stock-Based Compensation

The Company accounts for stock-based compensation under the provisions of SFAS 123R, Share-Based Payment (“SFAS 123R”). This statement requires the Company to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. That cost is recognized over the period in which the employee is required to provide service in exchange for the award, which is usually the vesting period.

In August 2005, the Company’s commitments to issue shares of common stock first exceeded its common stock authorized. At this time, the Company began to value its stock options via the liability method of accounting. Pursuant to guidance in SFAS 123(R), the cost of these options are valued via the Black-Scholes valuation method when issued, and re-valued at each reporting period. The gain or loss from this revaluation is charged to compensation expense during the period. Options expense and gain or loss on revaluation during the three months ended June 30, 2009 and 2008 are summarized in the table below:

	Three Months ended June 30,	
	2009	2008
Option expense	\$ -	\$ 39,196
Loss on revaluation of options	\$ 122,471	\$ 37,725

Options expense and gain or loss on revaluation during the six months ended June 30, 2009 and 2008 are summarized in the table below:

	Six Months ended June 30,	
	2009	2008
Option expense	\$ -	\$ 78,540
Loss on revaluation of options	\$ 35,046	\$ 72,751

A summary of option activity as of December 31, 2008, and changes during the period ended June 30, 2009 are presented below:

	Number of Shares	Weighted Average Exercise Price
Options outstanding at December 31, 2008	35,500,000	\$ 0.013
Granted	-	-
Exercised	-	-
Cancelled/Expired	(500,000)	(0.500)
Options outstanding at June 30, 2009	35,000,000	\$ 0.006

Aggregate intrinsic value of options outstanding and options exercisable at June 30, 2009, was \$0. Aggregate intrinsic value represents the difference between the company's closing stock price on the last trading day of the fiscal period, which was \$0.006 at June 30, 2009, and the exercise price multiplied by the number of options outstanding. As of June 30, 2009 total unrecognized stock-based compensation expense related to non-vested stock options was \$0. The total fair value of options vested was \$0 for the three and six month periods ended June 30, 2009 and 2008.

Table of Contents

## Significant Recent Accounting Pronouncements

On April 9, 2009, the Financial Accounting Standards Board (“FASB”) issued FASB Staff Position (“FSP”) No. FAS 107-1 and APB 28-1, “Interim Disclosures about Fair Value of Financial Instruments.” This staff position amends FASB Statement (“SFAS”) No. 107, “Disclosures about Fair Value of Financial Instruments,” to require disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. This FSP also amends Accounting Principles Board Opinion No. 28, “Interim Financial Reporting,” to require those disclosures in summarized financial information at interim reporting periods. This FSP became effective for interim reporting periods ending after June 15, 2009. In periods after initial adoption, this FSP requires comparative disclosures only for periods ending after initial adoption. As this FSP provides for additional disclosure requirements only, the Company does not expect the adoption of this FSP to have an impact on the Company’s results of operations, financial position or cash flows.

On April 9, 2009, the FASB issued FSP No. 157-4, “Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly” (“FSP FAS 157-4”), which amends SFAS No. 157, “Fair Value Measurements” , to provide additional guidance on fair value measurements in inactive markets when the volume and level of activity for the asset and liability have significantly decreased. This FSP also includes guidance on identifying circumstances that indicate a transaction is not orderly. FSP FAS 157-4 became effective for interim reporting periods ending after June 15, 2009. The Company does not expect the adoption of this FSP to have an impact on the Company’s results of operations, financial position or cash flows.

On April 9, 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, “Recognition and Presentation of Other-Than-Temporary Impairments,” which amends impairment guidance for certain debt securities and will require an entity to assess whether it (a) has the intent to sell the debt security or (b) more likely than not will be required to sell the debt security before its anticipated recovery. If either of these conditions is met, the entity must recognize an other-than-temporary impairment. If an entity is able to meet the criteria to assert that it will not have to sell the security before recovery, impairment charges related to credit losses would be recognized in earnings, while impairment charges related to non-credit losses (for example, liquidity risk) would be reflected in other comprehensive income. This FSP became effective for interim reporting periods ending after June 15, 2009. The Company does not expect the adoption of this FSP to have an impact on the Company’s results of operations, financial position or cash flows.

On April 1, 2009, the FASB issued FSP No. FAS 141(R)-1, “Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arises from Contingencies” (“FSP FAS 141(R)-1”), to amend and clarify the initial recognition and measurement, subsequent measurement and accounting, and related disclosures arising from contingencies in a business combination under SFAS 141(R), “Business Combinations.” Under FSP FAS 141(R)-1, assets acquired and liabilities assumed in a business combination that arise from contingencies should be recognized at fair value on the acquisition date if fair value can be determined during the measurement period. If fair value can not be determined, companies should account for the acquired contingencies using existing guidance. FSP FAS 141(R)-1 is effective for the Company for business combinations finalized after January 1, 2009.

## 3. ACCOUNTS RECEIVABLE

At June 30, 2009 and December 31, 2008, accounts receivable consists of:

	June 30, 2009	December 31, 2008
Accounts receivable from customers	\$ 203,775	\$ 255,443

Allowance for doubtful accounts		(607)	(15,877)
Accounts receivable, net	\$	203,168	\$ 239,566

#### 4. LOAN RECEIVABLE

The loan receivable consists of a loan to Pasta Italiana, Inc. ("Pasta") in the net carrying amount of \$153,000 at June 30, 2009 and December 31, 2008. This note bears interest at the rate of 15% per annum, payable in shares of Pasta stock. The loan was renegotiated during the twelve months ended December 31, 2008, and resulted in the Company recognizing an impairment to the loan in the amount of \$142,124, which was charged to operations during the year ended December 31, 2008. This impairment was based upon the renegotiated principal and interest amount due the Company. At June 30, 2009, \$87,000 of the amount due is classified as a current asset, and \$66,000 is classified as a long term asset. At December 31, 2008, \$60,000 was classified as a current asset, and \$93,000 is classified as a long-term asset. At June 30, 2009, Pasta is not in compliance with the terms of the settlement agreement. Management will consider the benefit to the Company of giving formal notice to Pasta with regard to their non-compliance with the payment terms of the Pasta note, which would trigger default status of the note, during the coming six months ending December 31, 2009.

Table of Contents

## 5. INVENTORY

Inventory consists of the Company's specialty food which has been purchased from third parties. Components of inventories are as follows:

	June 30, 2009	December 31, 2008
Finished goods	\$ 28,754	\$ -
Total	\$ 28,754	\$ -

## 6. PROPERTY AND EQUIPMENT

A summary of property and equipment at June 30, 2009 and December 31, 2008, is as follows:

	June 30, 2009	December 31, 2008
Computer equipment	\$ 301,812	\$ 292,608
Furniture and fixtures	65,650	67,298
	367,462	359,906
Less accumulated depreciation and amortization	(324,629)	(307,286)
Total	\$ 42,833	\$ 52,620

Depreciation and amortization expense amounted to \$ 7,777 and \$10,381, respectively, for the three months ended June 30, 2009 and 2008. Depreciation and amortization expense amounted to \$17,327 and \$20,397, respectively, for the six months ended June 30, 2009 and 2008.

## 7. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities at June 30, 2009 and December 31, 2008 are as follows:

	June 30, 2009	December 31, 2008
Trade payables	\$ 663,000	\$ 824,172
Accrued payroll and commissions	11,511	8,441
	\$ 674,511	\$ 832,613

At June 30, 2009 and December 31, 2008, accrued liabilities to related parties in the amount of \$134,085 and \$126,671, respectively, consisted of accrued payroll and payroll related benefits.

## 8. ACCRUED INTEREST

Accrued interest on the Company's convertible notes payable is convertible at the option of the note holders into the Company's common stock at prices ranging from of \$0.005 to \$0.010 per share. Beneficial conversion features are embedded in the convertible accrued interest. The Company is amortizing these beneficial conversion features over the lives of the related notes payable. Certain of these notes payable have exceeded their stated terms, and are

still outstanding; in those instances, the Company charges the value of these beneficial conversion features to operations immediately, at the time the interest is accrued.

During the three months ended June 30, 2009 and 2008, the amounts of \$39,914, and \$30,374, respectively, were credited to additional paid-in capital as a discount on convertible interest. The aggregate amount of discounts on convertible interest charged to operations during the three months ended June 30, 2009 and 2008 was \$25,528 and \$22,426, respectively.

During the six months ended June 30, 2009 and 2008, the amounts of \$86,060, and \$60,175, respectively, were credited to additional paid-in capital as a discount on convertible interest. The aggregate amount of discounts on convertible interest charged to operations during the six months ended June 30, 2009 and 2008 was \$70,228 and \$53,416, respectively.

Table of Contents

At June 30, 2009 and December 31, 2008, the Company has the following accrued interest on its balance sheet:

June 30, 2009:	Gross	Discount	Net
Non-related parties	\$ 546,802	\$ (19,705)	\$ 527,097
Related parties	156,208	-	156,208
Total	\$ 703,010	\$ (19,705)	\$ 683,305

December 31, 2008:	Gross	Discount	Net
Non-related parties	\$ 441,013	\$ (3,744)	\$ 437,269
Related parties	173,471	-	173,471
Total	\$ 614,484	\$ (3,744)	\$ 610,740

Certain of the accrued interest is convertible in to shares of the Company's common stock at prices ranging from \$0.005 to \$0.010 per share. At June 30, 2009, convertible accrued interest was \$673,531 which was convertible into 131,776,840 shares of common stock; at December 31, 2008, convertible accrued interest was \$587,981 which was convertible into 114,043,320 shares of common stock.

## 9. NOTES PAYABLE AND NOTES PAYABLE TO RELATED PARTIES

	June 30, 2009	December 31, 2008
Convertible note payable in the original amount of \$350,000 to Alpha Capital Aktiengesellschaft ("Alpha Capital"), dated February 25, 2005. This note consists of \$100,000 outstanding under a previous note payable which was cancelled on February 25, 2005, and \$250,000 of new borrowings. We did not meet certain of our obligations under the loan documents relating to this issuance. These lapses include not reserving the requisite number of treasury shares, selling subsequent securities without offering a right of first refusal, not complying with reporting obligations, not having our common shares quoted on the OTC:BB and not timely registering certain securities. This note entered technical default status on May 16, 2005. The note originally carried interest at the rate of 8% per annum, and was due in full on February 24, 2007. Upon default, the note's interest rate increased to 15% per annum, and the note became immediately due. During the three months ended June 30, 2009, the noteholder agreed to the application of the original interest rate, instead of the default rate beginning on April 1, 2009. The note is convertible into common stock of the Company at a conversion price of \$0.005 per share. A beneficial conversion feature in the amount of \$250,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2005. Accrued interest is convertible into common stock of the Company at a conversion price of \$0.005 per share. Interest in the amount of \$6,880 and \$12,901 was accrued on this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the amount of \$19,640 and \$25,803 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. During the twelve months ended December 31, 2006 the note holder converted \$5,000 into shares of common stock. During the twelve months ended December 31, 2006 the holder of the note converted \$27,865 of accrued interest into common stock. This note is past due at December 31, 2008. The noteholder has agreed to extend the maturity date of this note until January 1, 2010	\$ 345,000	\$ 345,000

Convertible note payable in the original amount of \$100,000 to Joel Gold, a board member and related party, dated October 12, 2004. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and was due in full on October 12, 2006. The note is convertible by the holder into common stock of the Company at a conversion price of \$0.005 per share. A beneficial conversion feature in the amount of \$100,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2004 and 2005. Accrued interest is convertible by the holder into common stock of the Company at maturity of the note at a price of \$0.005 per share. Interest in the amount of \$498 was accrued on this note during the three months ended June 30, 2009, and 2008. Interest in the amount of \$991 and \$997 was accrued on this note during the six months ended June 30, 2009, and 2008, respectively. During the twelve months ended December 31, 2006, \$75,000 of the principal amount was converted into common stock. This note is past due at June 30, 2009 and December 31, 2008.

	25,000	25,000
--	--------	--------

Convertible note payable in the original amount of \$85,000 to Briquette Investments, Ltd, dated March 11, 2004. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and was due in full on March 11, 2006. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$85,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2004, 2005, and 2006. Accrued interest is convertible by the holder into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$758 and \$774 was accrued on this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the amount of \$1,507 and \$1,532 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. During the twelve months ended December 31, 2005, the note holder converted \$44,000 of the note payable into common stock. During the twelve months ended December 31, 2006, the Company made a \$3,000 cash payment on the principal amount of the note. This note is past due at June 30, 2009 and December 31, 2008.

	38,000	38,000
--	--------	--------



Table of Contents

Convertible note payable in the amount of \$80,000 to Brown Door, Inc., dated March 11, 2004. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and was due in full on March 11, 2006. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$80,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2004, 2005, and 2006. Accrued interest is convertible by the holder into common stock of the Company at maturity of the note at a price of \$0.005 per share. Interest in the amount of \$1,596 was accrued on this note during the three months ended June 30, 2009, and 2008. Interest in the amount of \$3,175 and \$3,192 was accrued on this note during the six months ended June 30, 2009, and 2008, respectively. This note is past due at June 30, 2009 and December 31, 2008.

80,000 80,000

Convertible note payable in the amount of \$50,000 to Whalehaven Capital Fund, Ltd. (“Whalehaven Capital”) dated February 25, 2005. We did not meet certain of our obligations under the loan documents relating to this issuance. These lapses include not reserving the requisite numbers of treasury shares, selling subsequent securities without offering a right of first refusal, not complying with reporting obligations, not having our common shares quoted on the OTC:BB and not timely registering certain securities. This note is in technical default as of May 16, 2005. The note originally carried interest at the rate of 8% per annum, and was due in full on February 24, 2007. Upon default, the note’s interest rate increased to 15% per annum, and the note became due immediately. During the three months ended June 30, 2009, the Company negotiated the default interest rate and the noteholder agreed to the application of the original interest rate, instead of the default rate beginning on April 1, 2009. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$50,000 was recorded as a discount to the note, and was amortized to interest expense when the note entered default status in May, 2005. Accrued interest is convertible into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$798 and \$1,496 was accrued on this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the amount of \$2,278 and \$2,993 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. During the twelve months ended December 31, 2006, \$10,000 of principal and \$589 of accrued interest was converted into common stock. This note is past due at December 31, 2008. The noteholder has agreed to extend the maturity date of this note until January 1, 2010.

40,000 40,000

Convertible note payable in the amount of \$50,000 to Oppenheimer & Co., / Custodian for Joel Gold IRA, a related party, dated March 14, 2004. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and was due in full on October 12, 2006. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$50,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2004, 2005, and 2006. Accrued interest is convertible into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$998 was accrued on this note during the three months ended June 30, 2009, and 2008. Interest in the amount of \$1,985 and 1,996 was accrued on this note during the six months

50,000 50,000

ended June 30, 2009, and 2008, respectively. This note is past due at June 30, 2009 and December 31, 2008.

Convertible note payable in the original amount of \$30,000 to Huo Hua dated May 9, 2005. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and was due in full on October 12, 2006. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$30,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2005 and 2006. Accrued interest is convertible into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$400 was accrued on this note during the three months ended June 30, 2009 and 2008. Interest in the amount of \$795 and \$799 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. During the twelve months ended December 31, 2006, the note holder converted \$10,000 of principal into common stock. This note is past due at June 30, 2009 and December 31, 2008.

20,000 20,000

Convertible note payable in the amount of \$25,000 to Joel Gold a board member and related party, dated January 25, 2005. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and was due in full on January 25, 2007. The note is convertible into common stock of the Company at a conversion of \$0.025 per share. A beneficial conversion feature in the amount of \$25,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2005, 2006, and 2007. Accrued interest is convertible into common stock of the Company at a price of \$0.025 per share. Interest in the amount of \$498 was accrued on this note during the three months ended June 30, 2009 and 2008. Interest in the amount of \$991 and \$997 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. This note is past due at June 30, 2009 and December 31, 2008.

25,000 25,000

Convertible note payable in the amount of \$25,000 to The Jay & Kathleen Morren Trust dated January 25, 2005. The note bears interest at the rate of 6% per annum, has no provisions for a default or past due rate and was due in full on January 25, 2007. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$25,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2005, 2006, and 2007. Accrued interest is convertible into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$373 was accrued on this note during the three months ended June 30, 2009 and 2008. Interest in the amount of \$742 and \$746 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. This note is past due at June 30, 2009 and December 31, 2008.

25,000 25,000

Table of Contents

Convertible note payable in the amount of \$10,000 to Lauren M. Ferrone, a relative of a board member and related party, dated October 12, 2004. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and was originally due in full on October 12, 2005. On February 25, 2005, an amendment to the convertible notes was signed which extended the term, which resulted in a new maturity date of October 12, 2006. The note is convertible into common stock of the Company at a conversion of \$0.01 per share . A beneficial conversion feature in the amount of \$10,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2004, 2005, and 2006. Accrued interest is convertible into common stock of the Company at a price of \$0.01 per share. Interest in the amount of \$200 was accrued on this note during the three months ended June 30, 2009, and 2008. Interest in the amount of \$397 and \$400 was accrued on this note during the six months ended June 30, 2009, and 2008, respectively. This note is past due at June 30, 2009 and December 31, 2008.

10,000 10,000

Convertible note payable in the amount of \$10,000 to Richard D. Ferrone, a relative of a board member and related party, dated October 12, 2004. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and was originally due in full on October 12, 2005. On February 25, 2005, an amendment to the convertible notes was signed which extended the term, which resulted in a new maturity date of October 12, 2006. The note is convertible into common stock of the Company at a conversion of \$0.01 per share . A beneficial conversion feature in the amount of \$10,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2004, 2005, and 2006. Accrued interest is convertible into common stock of the Company at a price of \$0.01 per share. Interest in the amount of \$200 was accrued on this note during the three months ended June 30, 2009, and 2008. Interest in the amount of \$397 and \$400 was accrued on this note during the six months ended June 30, 2009, and 2008, respectively. This note is past due at June 30, 2009 and December 31, 2008.

10,000 10,000

Convertible note payable in the amount of \$10,000 to Christian D. Ferrone, a relative of a board member and related party, dated October 12, 2004. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and was originally due in full on October 12, 2005. On February 25, 2005, an amendment to the convertible notes was signed which extended the term, which resulted in a new maturity date of October 12, 2006. The note is convertible into common stock of the Company at a conversion of \$0.01 per share. A beneficial conversion feature in the amount of \$10,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2004, 2005, and 2006. Accrued interest is convertible into common stock of the Company at a price of \$0.01 per share. Interest in the amount of \$200 was accrued on this note during the three months ended June 30, 2009, and 2008. Interest in the amount of \$397 and \$400 was accrued on this note during the six months ended June 30, 2009, and 2008, respectively. This note is past due at June 30, 2009 and December 31, 2008.

10,000 10,000

Convertible note payable in the amount of \$10,000 to Andrew I. Ferrone, a relative of a board member and related party, dated October 12, 2004. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and was originally

10,000 10,000

due in full on October 12, 2005. On February 25, 2005, an amendment to the convertible notes was signed which extended the term, which resulted in a new maturity date of October 12, 2006. The note is convertible into common stock of the Company at a conversion of \$0.01 per share. A beneficial conversion feature in the amount of \$10,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2004, 2005, and 2006. Accrued interest is convertible into common stock of the Company at a price of \$0.01 per share. Interest in the amount of \$200 was accrued on this note during the three months ended June 30, 2009, and 2008. Interest in the amount of \$397 and \$400 was accrued on this note during the six months ended June 30, 2009, and 2008, respectively. This note is past due at June 30, 2009 and December 31, 2008.

Convertible note payable in the amount of \$8,000 to Adrian Neilan dated March 11, 2004. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and is due in full on October 12, 2006. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$8,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2004, 2005, and 2006. Accrued interest is convertible into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$160 was accrued on this note during the three months ended June 30, 2009, and 2008. Interest in the amount of \$317 and \$319 was accrued on this note during the six months ended June 30, 2009, and 2008, respectively. This note is past due at June 30, 2009 and December 31, 2008.

8,000 8,000

Convertible note payable in the amount of \$5,000 to Matthias Mueller dated March 11, 2004. The note bears interest at the rate of 8% per annum, has no provisions for a default or past due rate and was due in full on October 12, 2006. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$5,000 was recorded as a discount to the note, and was amortized to interest expense during the twelve months ended December 31, 2004, 2005, and 2006. Accrued interest is convertible into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$100 was accrued on this note during the three months ended June 30, 2009, and 2008. Interest in the amount of \$199 and \$200 was accrued on this note during the six months ended June 30, 2009, and 2008, respectively. This note is past due at June 30, 2009 and December 31, 2008.

5,000 5,000

Table of Contents

<p>Convertible note payable in the amount of \$120,000 to Alpha Capital dated August 25, 2005. We did not meet certain of our obligations under the loan documents relating to this issuance. These lapses include not reserving the requisite number of treasury shares, selling subsequent securities without offering a right of first refusal, not complying with reporting obligations, not having our common shares quoted on the OTC:BB and not timely registering certain securities. This note is in technical default as of November 13, 2005. The note originally carried interest at the rate of 8% per annum, and was due in full on August 25, 2007. Upon default, the note's interest rate increased to 15% per annum and the note became immediately due. During the three months ended June 30, 2009, the Company negotiated the default interest rate and the noteholder agreed to the application of the original interest rate, instead of the default rate beginning on April 1, 2009. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$120,000 was recorded as a discount to the note, and was amortized to interest expense when the note entered default status in November 2005. Accrued interest is convertible into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$2,393 and \$4,487 was accrued on this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the amount of \$6,832 and \$8,975 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. This note is past due at December 31, 2008. The noteholder has agreed to extend the maturity date of this note until January 1, 2010.</p>	120,000	120,000
<p>Convertible note payable in the amount of \$30,000 to Whalehaven Capital dated August 25, 2005. We did not meet certain of our obligations under the loan documents relating to this issuance. These lapses include not reserving the requisite number of treasury shares, selling subsequent securities without offering a right of first refusal, not complying with reporting obligations, not having our common shares quoted on the OTC:BB and not timely registering certain securities. This note was in technical default as of November 13, 2005. The note originally carried interest at the rate of 8% per annum, and was due in full on August 25, 2007. Upon default, the note's interest rate increased to 15% per annum and the note became immediately due. During the three months ended June 30, 2009, the Company negotiated the default interest rate and the noteholder agreed to the application of the original interest rate, instead of the default rate beginning on April 1, 2009. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$30,000 was recorded as a discount to the note, and was amortized to interest expense when the note entered default status in November 2005. Accrued interest is convertible into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$598 and \$1,122 was accrued on this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the amount of \$1,707 and \$2,244 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. This note is past due at December 31, 2008. The noteholder agreed to extend the maturity date of this note until January 1, 2010.</p>	30,000	30,000
<p>Convertible note payable in the original amount of \$25,000 to Asher Brand, dated August 25, 2005. We did not meet certain of our obligations under the loan documents relating to this issuance. These lapses include not reserving the requisite number of treasury shares,</p>	18,000	20,000

selling subsequent securities without offering a right of first refusal, not complying with reporting obligations, not having our common shares quoted on the OTC:BB and not timely registering certain securities. This note was in technical default as of November 13, 2005. The note originally carried interest at the rate of 8% per annum, and was due in full on August 25, 2007. Upon default, the note's interest rate increased to 15% per annum and the note became immediately due. During the three months ended June 30, 2009, the Company negotiated the default interest rate and the noteholder agreed to the application of the original interest rate, instead of the default rate beginning on April 1, 2009. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$25,000 was recorded as a discount to the note, and was amortized to interest expense when the note entered default status in November, 2005. Accrued interest is convertible into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$394 and \$861 was accrued on this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the amount of \$1,134 and \$1,721 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. During the twelve months ended December 31, 2006, the holder of the note converted \$2,000 of principal and \$3,667 of accrued interest into common stock, and during the twelve months ended December 31, 2008, the holder of the note converted an additional \$3,000 of principal into common stock. During the three months ended June 30, 2009, the holder converted \$2,000 of principal and \$1,058 of accrued interest into common stock. This note is past due at December 31, 2008. The noteholder has agreed to extend the maturity date of this note until January 1, 2010.

Convertible note payable in the original amount of \$25,000 to Momona Capital, dated August 25, 2005. We did not meet certain of our obligations under the loan documents relating to this issuance. These lapses include not reserving the requisite number of treasury shares, selling subsequent securities without offering a right of first refusal, not complying with reporting obligations, not having our common shares quoted on the OTC:BB and not timely registering certain securities. This note was in technical default at November 13, 2005. The note originally carried interest at the rate of 8% per annum, and was due in full on August 25, 2007. Upon default, the note's interest rate increased to 15% per annum and the note became immediately due. During the three months ended June 30, 2009, the Company negotiated the default interest rate and the noteholder agreed to the application of the original interest rate, instead of the default rate beginning on April 1, 2009. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$25,000 was recorded as a discount to the note, and was amortized to interest expense when the note entered default status in November 2005. Accrued interest is convertible into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$358 and \$861 was accrued on this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the amount of \$1,023 and \$1,721 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. During the twelve months ended December 31, 2006, the holder of the note converted \$2,000 of principal and \$3,667 of accrued interest into common stock, and during the twelve months ended December 31, 2008, the holder of the note converted an additional \$5,000 principal into common stock. This note is past due at December 31, 2008. The noteholder agreed to extend the maturity date of this note until January 1, 2010.

18,000 18,000



Table of Contents

<p>Convertible note payable in the amount of \$10,000 to Lane Ventures dated August 25, 2005. We did not meet certain of our obligations under the loan documents relating to this issuance. These lapses include not reserving the requisite number of treasury shares, selling subsequent securities without offering a right of first refusal, not complying with reporting obligations, not having our common shares quoted on the OTC:BB and not timely registering certain securities. This note was in technical default at November 13, 2005. The note originally carried interest at the rate of 8% per annum, and was due in full on August 25, 2007. Upon default, the note's interest rate increased to 15% per annum and the note became immediately due. During the three months ended June 30, 2009, the Company negotiated the default interest rate and the noteholder agreed to the application of the original interest rate, instead of the default rate beginning on April 1, 2009. The note is convertible into common stock of the Company at a conversion of \$0.005 per share. A beneficial conversion feature in the amount of \$10,000 was recorded as a discount to the note, and was amortized to interest expense when the note entered default status in November, 2005. Accrued interest is convertible into common stock of the Company at a price of \$0.005 per share. Interest in the amount of \$119 and \$224 was accrued on this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the amount of \$340 and \$448 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. During the twelve months ended December 31, 2006, the holder of the note converted \$4,000 of principal and \$1,467 of accrued interest into common stock. This note is past due at December 31, 2008. The noteholder has agreed to extend the maturity date of this note until January 1, 2010.</p>	6,000	6,000
<p>Note payable in the amount of \$120,000 to Alpha Capital, dated February 7, 2006. The note originally carried interest at the rate of 15% per annum, and was originally due in full on February 7, 2007. The Company was not in compliance with various terms of this note, including making timely payments of interest, and this note was in technical default at May 8, 2006. At this time, the interest rate increased to 20% and the note became immediately due and payable. During the three months ended June 30, 2009, the Company negotiated the default interest rate and the noteholder agreed to the application of the original interest rate, instead of the default rate beginning on April 1, 2009. During the three months ended September 30, 2007, the Company extended the due date of the notes one year, to October 31, 2007; at the same time, the Company added a convertibility feature, allowing the noteholders to convert the notes and accrued interest into common stock of the Company at a rate of \$0.005 per share. This note entered technical default on October 31, 2007. The Company recorded a discount to this note for the fair value of the conversion feature in the amount of \$95,588 and amortized this discount to interest expense when the note entered default status in October 2007. In January 2009, the Company extended this note to April 16, 2009. As consideration for the extension of this notes, the Company issued five-year warrants as follows: warrants to purchase 24,000,000 shares of common stock at \$0.0115 per share; 6,000,000 shares of common stock at \$0.011 per share; and 2,400,000 shares of common stock at \$0.005 per share. These warrants were valued via the Black-Scholes valuation method at an aggregate amount of \$126,465. This transaction was accounted for as an extinguishment of debt, and a loss of \$126,465 was charged to operations during the twelve months ended December 31, 2008. Interest in the amount of \$4,487 and \$5,984 was accrued on this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the</p>	120,000	120,000



amount of \$10,674 and \$11,967 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. This note is past due at June 30, 2009.

Note payable in the amount of \$30,000 to Whalehaven Capital dated February 7, 2006. The note originally carried interest at the rate of 15% per annum, and was due in full on February 7, 2007. The Company was not in compliance with various terms of this note, including making timely payments of interest, and this note was in technical default at May 8, 2006. At this time, the interest rate increased to 20% and the note became immediately due and payable. During the three months ended September 30, 2007, the Company extended the due date of the notes one year, to October 31, 2007; at the same time, the Company added a convertibility feature, allowing the noteholders to convert the notes and accrued interest into common stock of the Company at a rate of \$0.005 per share. This note entered technical default on October 31, 2007. The Company recorded a discount to this note for the fair value of the conversion feature in the amount of \$23,897 and amortized this discount to interest expense when the note entered default status in October 2007. On January 2009, the Company extended this note to April 16, 2009. As consideration for the extension of this notes, the Company issued five-year warrants as follows: warrants to purchase 6,000,000 shares of common stock at \$0.0115 per share; 1,500,000 shares of common stock at \$0.011 per share; and 600,000 shares of common stock at \$0.005 per share. These warrants were valued via the Black-Scholes valuation method at an aggregate amount of \$31,616. This transaction was accounted for as an extinguishment of debt, and a loss of \$31,616 was charged to operations during the twelve months ended December 31, 2008. Interest in the amount of \$1,496 was accrued on this note during the three months ended June 30, 2009 and 2008. Interest in the amount of \$2,602 and \$2,244 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. This note is past due at June 30, 2009.

30,000 30,000

Note payable in the amount of \$75,000 to Michael Ferrone, dated August 2, 2004. The note bears interest at the rate of 8% per annum, and was due in full on February 2, 2005. On September 30, 2008, this note was extended to December 31, 2009 in exchange for adding a convertibility feature to the note. This feature allows for conversion to common stock at a price of \$0.005 per share. The Company valued this beneficial conversion feature at the amount of \$89,945 using the Black-Scholes valuation model. \$75,000 of this amount was charged to discount on the note; \$4,001 of this discount was amortized to interest expense during the year ended December 31, 2008. During the three and six months ended June 30, 2009, \$9,477 and \$14,220 was amortized to interest expense, respectively. Interest in the amount of \$1,496 was accrued on this note during the three months ended June 30, 2009, and 2008. Interest in the amount of \$2,976 and \$2,993 was accrued on this note during the six months ended June 30, 2009, and 2008, respectively.

75,000 75,000

Table of Contents

<p>Note payable in the amount of \$10,000 to Alpha Capital, dated May 19, 2006. The note originally carried interest at the rate of 15% per annum, and was originally due in full on November 19, 2006. The Company is not in compliance with various terms of this note, including making timely payments of interest, and this note was in technical default at February 20 2006. At this time, the interest rate increased to 20% and the note became immediately due and payable. During the three months ended June 30, 2009, the Company negotiated the default interest rate and the noteholder agreed to the application of the original interest rate, instead of the default rate beginning on April 1, 2009. During the three months ended September 30, 2007, the Company extended the due date of the notes one year, to October 31, 2007; at the same time, the Company added a convertibility feature, allowing the noteholders to convert the notes and accrued interest into common stock of the Company at a rate of \$0.005 per share. This note entered technical default on October 31, 2007. The Company recorded a discount to this note for the fair value of the conversion feature in the amount of \$7,966 and amortized this discount to interest expense when the note entered default status in October 2007. On March 12, 2008, the Company extended this note to March 4, 2009. As consideration for the extension of this notes, the Company issued five-year warrants as follows: warrants to purchase 2,000,000 shares of common stock at \$0.0115 per share; 500,000 shares of common stock at \$0.011 per share; and 200,000 shares of common stock at \$0.005 per share. These warrants were valued via the Black-Scholes valuation method at an aggregate amount of \$10,539. This transaction was accounted for as an extinguishment of debt, and a loss of \$10,539 was charged to operations during the twelve months ended December 31, 2008. Interest in the amount of \$373 and \$498 was accrued on this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the amount of \$866 and \$997 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively. The noteholder agreed to extend the maturity date of this note until January 1, 2010.</p>	10,000	10,000
<p>Twenty-nine convertible notes payable in the amount of \$4,500 each to Sam Klepfish, the Company's CEO and a related party, dated the first of the month beginning on November 1, 2006. Pursuant to the Company's employment agreement with Mr. Klepfish, the amount of \$4,500 in salary is accrued each month to a note payable. These notes bear interest at the rate of 8% per annum and have no due date. These notes and accrued interest are convertible into common stock of the Company at a rate of \$0.005 per share. Beneficial conversion features in the aggregate amount of \$9,000 for the year ended December 31, 2006, \$39,190 for the year ended December 31, 2007, \$58,464 for the year ended December 31, 2008, and \$8,100 for the three months ended March 31, 2009 were calculated using the Black-Scholes valuation model. Since these notes are payable on demand, the value of these discounts were charged immediately to interest expense. Interest in the aggregate amount of \$2,603 and \$1,652 was accrued on these notes during the three months ended June 30, 2009 and 2008, respectively. Interest in the aggregate amount of \$5,006 and \$3,044 was accrued on these notes during the six months ended June 30, 2009 and 2008, respectively.</p>	130,500	117,000
<p>Twelve one-year notes payable in the amount of \$1,500 each for an aggregate amount of \$18,000 to Mountain Marketing, for services. A note in the amount of \$1,500 is dated as of the last day of each month of the year ended December 31, 2008. These notes are convertible into common stock of the Company at the rate of \$0.005 per share. Discounts</p>	-	18,000

in the aggregate amount of \$15,664 were amortized to interest during the year ended December 31, 2008. These notes do not bear interest. During the three months ended June 30, 2009, the Company issued 3,600,000 shares of common stock for the conversion of these notes payable.

Note payable in the original amount of \$25,787 to Microsoft Corporation dated May 3, 2006. The note bears interest at the rate of 9.7% per annum, and is payable in 60 monthly payments of \$557 beginning October 1, 2006. Interest in the amount of \$348 and \$470 was capitalized to this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the amount of \$728 and \$969 was capitalized to this note during the six months ended June 30, 2009 and 2008, respectively. Principal and interest in the amounts of \$1,324 and \$1,202 were paid on this note during the three months ended June 30, 2009 and 2008, respectively. Principal and interest in the amounts of \$2,617 and \$2,376 were paid on this note during the six months ended June 30, 2009 and 2008, respectively.

13,470 16,087

Convertible note payable in the amount of \$200,000 to Alpha Capital, dated December 31, 2008. This note bears interest at the rate of 8% per annum, and is due in full on December 31, 2009. Principal and accrued interest is convertible into common stock of the Company at the rate of \$0.005 per share. Also issued with this note are warrants to purchase 40,000,000 shares of the Company's common stock at a price of \$0.005 per share. The Company calculated a discount to the note in the amount of \$200,000, and recorded \$1,378 and \$2,316 amortization for this discount during the three and six months ended June 30, 2009, respectively. Interest in the aggregate amount of \$3,989 and \$0 was accrued on this note during the three months ended June 30, 2009 and 2008, respectively. Interest in the aggregate amount of \$7,934 and \$0 was accrued on this note during the six months ended June 30, 2009 and 2008, respectively.

200,000 200,000

Convertible note payable for the settlement of the amount owed for the penalty for the late registration of shares in the amount of \$230,000 to Alpha Capital, dated January 1, 2009. This note bears interest at the rate of 8% per annum, and is due in full on July 31, 2011. Principal and accrued interest is convertible into common stock of the Company at the rate of \$0.005 per share. The Company calculated a discount to the note in the amount of \$230,000, and recorded \$2,024 and \$3,319 amortization for this discount during the three and six months ended June 30, 2009, respectively. Interest in the aggregate amount of \$4,587 was accrued on this note during the three months ended June 30, 2009. Interest in the aggregate amount of \$9,074 was accrued on this note during the six months ended June 30, 2009.

230,000 -

Table of Contents

<p>Convertible note payable for the settlement of the amount owed for the penalty for the late registration of shares in the amount of \$38,000 to Whalehaven Capital, dated January 1, 2009. This note bears interest at the rate of 8% per annum, and is due in full on July 31, 2011. Principal and accrued interest is convertible into common stock of the Company at the rate of \$0.005 per share. The Company calculated a discount to the note in the amount of \$38,000, and recorded \$334 and \$548 amortization for this discount during the three and six months ended June 30, 2009, respectively. Interest in the aggregate amount of \$1,420 was accrued on this note during the three months ended June 30, 2009. Interest in the aggregate amount of \$2,809 was accrued on this note during the six months ended June 30, 2009.</p>	38,000	-
<p>Convertible note payable for the settlement of the amount owed for the penalty for the late registration of shares in the amount of \$25,310 to Asher Brand, dated January 1, 2009. This note bears interest at the rate of 8% per annum, and is due in full on July 31, 2011. Principal and accrued interest is convertible into common stock of the Company at the rate of \$0.005 per share. The Company calculated a discount to the note in the amount of \$25,310, and recorded \$223 and \$365 amortization for this discount during the three and six months ended June 30, 2009, respectively. Interest in the aggregate amount of \$504 was accrued on this note during the three months ended June 30, 2009. Interest in the aggregate amount of \$997 was accrued on this note during the six months ended June 30, 2009.</p>	25,310	-
<p>Convertible note payable for the settlement of the amount owed for the penalty for the late registration of shares in the amount of \$25,310 to Momona Capital, dated January 1, 2009. This note bears interest at the rate of 8% per annum, and is due in full on July 31, 2011. Principal and accrued interest is convertible into common stock of the Company at the rate of \$0.005 per share. The Company calculated a discount to the note in the amount of \$25,310, and recorded \$223 and \$365 amortization for this discount during the three and six months ended June 30, 2009, respectively. Interest in the aggregate amount of \$504 was accrued on this note during the three months ended June 30, 2009. Interest in the aggregate amount of \$997 was accrued on this note during the six months ended June 30, 2009.</p>	25,310	-
<p>Convertible note payable for the settlement of the amount owed for the penalty for the late registration of shares in the amount of \$10,124 to Lane Ventures, dated January 1, 2009. This note bears interest at the rate of 8% per annum, and is due in full on July 31, 2011. Principal and accrued interest is convertible into common stock of the Company at the rate of \$0.005 per share. The Company calculated a discount to the note in the amount of \$10,124, and recorded \$89 and \$146 amortization for this discount during the three and six months ended June 30, 2009, respectively. Interest in the aggregate amount of \$203 was accrued on this note during the three months ended June 30, 2009. Interest in the aggregate amount of \$401 was accrued on this note during the six months ended June 30 2009.</p>	10,124	-
	\$1,800,714	\$1,481,087

June 30, 2009:	Note Amount	Unamortized Discounts	Net of Discount
----------------	----------------	--------------------------	--------------------

Edgar Filing: INNOVATIVE FOOD HOLDINGS INC - Form 10-Q

Notes payable - current portion	\$ 918,629	\$ -	\$ 918,629
Notes payable - related parties, current portion	345,500	(56,779)	288,721
Notes payable	536,585	(521,686)	14,899
Total	\$ 1,800,714	\$ (578,465)	\$ 1,222,249

December 31, 2008:	Note Amount	Unamortized Discounts	Net of Discount
Notes payable - current portion	\$ 938,364	\$ -	\$ 938,364
Notes payable - related parties, current portion	332,000	(70,998)	261,002
Notes payable	210,723	(200,000)	10,723
Total	\$ 1,481,087	\$ (270,998)	\$ 1,210,089

Table of Contents

	Three months ended June 30,	
	2009	2008
Discount on Notes Payable amortized to interest expense:	\$ 13,748	\$ 19,367

	Six months ended June 30,	
	2009	2008
Discount on Notes Payable amortized to interest expense:	\$ 29,380	\$ 34,564

Maturities of debt are as follows:

December 31,	
2009	\$ 674,247
2010	592,908
2011	553,560
	\$ 1,800,715

#### Conversion Options Embedded in Convertible Notes

The Company accounts for conversion options embedded in convertible notes in accordance with SFAS No. 133 “Accounting for Derivative Instruments and Hedging Activities” (“SFAS 133”) and EITF 00-19 “Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company’s Own Stock” (“EITF 00-19”). SFAS 133 generally requires companies to bifurcate conversion options embedded in convertible notes from their host instruments and to account for them as free standing derivative financial instruments in accordance with EITF 00-19.

At June 30, 2009 and December 31, 2008, the Company had outstanding \$1,787,244 and \$1,465,000 in principal, respectively, of various convertible notes with embedded conversion options accounted for as free standing derivative financial instruments in accordance with SFAS 133 and EITF 00-19. The fair value of these embedded conversion options was \$1,990,944 and \$1,150,000 at June 30, 2009 and December 31, 2008, respectively. The fair value of these embedded conversion options were estimated at June 30, 2009 using the Black-Scholes option pricing model with the following assumptions: risk free interest rate of 0.35%; expected dividend yield of 0%; expected option life of 10; and volatility of 390.59%. The fair value of these embedded conversion options were estimated at June 30, 2009 using the Black-Scholes option pricing model with the following assumptions: risk free interest rate of 0.35%; expected dividend yield of 0%; expected option life of 10; and volatility of 390.59%. The fair value of these embedded conversion options were estimated at December 31, 2008 using the Black-Scholes option pricing model with the following assumptions: risk free interest rate of 0.27%; expected dividend yield of 0%; expected option life of 10; and volatility of 332.67%. The expected term of 10 years was used for all notes in both periods because several of the notes are currently or have been in default, and accordingly the term of the note is deemed not relevant as a variable for the Black-Scholes calculation. The Company revalues the conversion options at each reporting period, and charges any change in value to operations. During the three months ended June 30, 2009 and 2008, the Company recorded a loss of \$857,500 and \$388,171, respectively, due to the change in value of the conversion option liability. During the six months ended June 30, 2009 and 2008, the Company recorded a loss of \$511,900 and \$1,057,912, respectively, due to the change in value of the conversion option liability.

## Table of Contents

When convertible notes payable are satisfied by payment or by conversion to equity, the Company revalues the related conversion option liability at the time of the payment or conversion. The conversion option liability is then relieved by this amount, which is charged to additional paid-in capital. During the three and six months ended June 30, 2009 and 2008, a conversion option in the amount of \$7,800 and \$0, respectively, was transferred from liability to equity due to the conversion or payment of the related convertible notes payable.

### Discounts on notes payable

The Company calculates the fair value of any beneficial conversion features embedded in its convertible notes via the Black-Scholes valuation method. The Company also calculates the fair value of any detachable warrants offered with its convertible notes via the Black-Scholes valuation method. The instruments are considered discounts to the notes, to the extent the aggregate value of the warrants and conversion features do not exceed the face value of the notes. These discounts are amortized to interest expense via the effective interest method over the term of the notes. The fair value of these instruments is expensed as original issue discount to the extent that the value of these instruments exceeds the face value of the notes.

### Extension of notes payable

The Company accounts for modifications of its notes payable according to the guidance in EITF 96-19, "Debtor's Accounting for a Modification or Exchange of Debt Instruments" ("EITF 96-19") and EITF 06-6, "Debtor's Accounting for a Modification (or Exchange) of Convertible Debt Instruments" ("EITF 06-6"). Pursuant to EITF 96-19, changes to an existing note should be accounted for as an extinguishment of the note with resultant gain or loss if the present value of the cash flows from the new note vary by more than 10% from the present value of the cash flows from the original note. EITF 06-6 provides an exception to this rule for the addition of conversion options accounted for as a derivative liability.

During the year ended December 31, 2007, the Company negotiated the extension of three of its notes payable in the aggregate amount of \$160,000. As consideration for the extension, the Company agreed to add a convertibility feature to the notes. Because this note falls under the exception in EITF 06-6 regarding the addition of conversion options accounted for as a derivative liability, the Company accounted for this transaction as a modification of the existing note. The conversion option liability was valued at the amount of \$127,450 at the date of the issuance of the extension via the Black-Scholes method. This amount was debited to discount on notes payable, and is being amortized via the effective interest method over the extended term of the related notes.

During the year ended December 31, 2008, the Company negotiated the further extension of these three notes payable in the aggregate amount of \$160,000. As consideration for the extension, the Company provided warrants to purchase an aggregate 43,200,000 shares of common stock. The Company valued these warrants at the date of issuance via the Black-Scholes valuation method at \$168,620. The value of these warrants are considered a component of the 10% present value calculation under EITF 96-19. The Company accounted for this transaction as an extinguishment of debt, and recorded a loss on extinguishment in the amount of \$168,620. This amount was charged to operations during the year ended December 31, 2008.

During the six months ended June 30, 2009, the Company negotiated the extension of its notes payable in the aggregate amount of \$587,000. The Company extended the maturity date of these notes until January 1, 2010. These notes, along with two additional notes payable in the aggregate amount of \$150,000, contained certain provisions for a default interest rate. The Company negotiated an agreement with the noteholders and the noteholders have agreed to the original interest rate of 8% per annum.

### Embedded conversion features of notes payable:

The Company accounts for conversion options embedded in convertible notes in accordance with SFAS No. 133 and EITF 00-19. SFAS 133 generally requires companies to bifurcate conversion options embedded in convertible notes and preferred shares from their host instruments and to account for them as free standing derivative financial instruments in accordance with EITF 00-19.

The Company values embedded conversion features utilizing the Black-Scholes valuation model. Conversion options are valued upon issuance, and re-valued at each financial statement reporting date. Any change in value is charged to income or expense during the period. The following table illustrates certain key information regarding our conversion option valuation assumptions for the six months ended June 30, 2009 and 2008:

	June 30,	
	2009	2008
Number of options outstanding	349,448,800	224,400,000
Value at June 30	\$ 1,990,944	\$ 1,794,115
Number of options issued during the period	-	18,600,000
Value of options issued during the period	\$ -	\$ 108,871
Number of options exercised or underlying notes paid during the period	4,000,000	-
Value of options exercised or underlying notes paid during the period	\$ 7,800	\$ -
Revaluation gain (loss) during the period	\$ 511,900	\$ 1,057,912
<b>Black-Scholes model variables:</b>		
	364.61 -	213.70-
Volatility	390.59%	669.34%
Dividends	-	-
Risk-free interest rates	0.35 - 0.43%	1.51 - 2.17%
Term (years)	10.00	10.00



Table of Contents

10. PENALTY FOR LATE REGISTRATION OF SHARES

During the twelve months ended December 31, 2008 and 2007, the Company accrued liabilities for the issuance of 0 and 22,760,000, respectively (the “Penalty Shares”), of the Company’s stock pursuant to a penalty calculation with regard to the late registration of shares underlying convertible notes payable. At December 31, 2008 and 2007, there were a total of 110,280,000 Penalty Shares issuable. The Company charged to operations \$0 and \$64,984 during the twelve months ended December 31, 2008 and 2007, respectively, representing the fair values of the Penalty Shares accrued. During the twelve months ended December 31, 2008 and 2007, the Company revalued these 110,280,000 Penalty Shares. This resulted in losses of \$ 220,564 and \$3,296, respectively. The liability carried on the Company’s balance sheets at December 31, 2008 and 2007 representing the value of the Penalty Shares is \$551,400 and \$330,840, respectively.

On January 1, 2009, the Company reached a settlement agreement (the “Registration Penalty Settlement” ) with the parties to whom the penalty for the late registration is owed. The agreement was a cancellation of the liability for the registration of shares in exchange for convertible notes in the amount of \$328,744. At January 1, 2009, the Company valued the conversion option liability based upon the closing price of the Company’s common stock. This value was the same as the December 31, 2008 value of \$551,400. During the six months ended June 30, 2009, the Company recognized a gain on settlement of the conversion option liability in the amount of \$222,656, representing the difference between the value of the conversion option of \$551,400 and the notes payable issued pursuant to the Registration Penalty Settlement of \$328,744.

The registration rights which triggered the accrual of the penalty shares expired on November 27, 2008. At December 31, 2008, the Company had accrued the maximum number of shares issuable under the registration rights agreement.

Except for the penalties disclosed above for not registering the shares of common stock underlying certain convertible notes, there are no circumstances that would require the Company to transfer any consideration to the note holders.

11. INCOME TAXES

Deferred income taxes result from the temporary differences arising from the use of accelerated depreciation methods for income tax purposes and the straight-line method for financial statement purposes, and an accumulation of Net Operating Loss carryforwards for income tax purposes with a valuation allowance against the carryforwards for book purposes.

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. Included in deferred tax assets are Federal and State net operating loss carryforwards of approximately \$2,940,000, which will expire beginning in 2028. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based upon our cumulative losses through June 30, 2009, we have provided a valuation allowance reducing the net realizable benefits of these deductible differences to \$0 at June 30, 2009. The amount of the deferred tax asset considered realizable could change in the near term if projected future taxable income is realized. In the event of significant changes in the Company's ownership, the Company's future use of its existing net operating losses may be limited.

The income tax provision (benefit) for the six months ended June 30, 2009 and 2008 consists of the following:

June 30,	June 30,
2009	2008

Edgar Filing: INNOVATIVE FOOD HOLDINGS INC - Form 10-Q

Current				
Federal		\$	--	\$ --
State			--	--
			--	--
Deferred				
Federal			--	--
State			--	--
			--	--
		\$	--	\$ --

A reconciliation between the actual income tax expense and income taxes computed by applying the statutory Federal and state income tax rates to income from continuing operations before income taxes is as follows:

	Six Months Ended June 30, 2009	Six Months Ended June 30, 2008
Computed "expected" income tax expense at approximately 34%	\$ (249,000)	\$ (1,104,000)
Increase (decrease) in NOL carryforwards	249,000	1,104,000

Table of Contents

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of our deferred tax assets and liabilities as of June 30, 2009 and 2008 are as follows:

	June 30, 2009	June 30, 2008
Deferred tax assets:		
Net operating loss	\$ 1,189,000	\$ 2,330,000
Allowance and accruals not recognized for income tax purposes	-	-
Total gross deferred tax assets	1,189,000	2,330,000
Less : Valuation allowance	(1,189,000)	(2,330,000)
Net deferred tax assets	\$ 0	\$ 0
Deferred tax liabilities:		
Total gross deferred tax liabilities:		
Depreciation and amortization, net	(2,000)	(5,000)
Deferred state tax liability	-	-
Total net deferred tax liabilities	\$ (2,000)	\$ (5,000)

These amounts have been presented in the consolidated balance sheets as follows:

	June 30, 2009	June 30, 2008
Current deferred tax asset	\$ -	\$ -
Non current deferred tax asset	-	-
Non current deferred tax liability	-	-
Total net deferred tax asset	\$ -	\$ -

## 12. EQUITY

## Common Stock

During the three months ended March 31, 2009, the Company issued 5,000,000 shares of common stock to a consultant for services previously provided. The fair value of these shares of \$10,000 was charged to operations during the year ended December 31, 2008.

During the three months ended June 30, 2009, the Company issued 600,000 shares of common stock to employees for services previously provided. The fair value of these shares of \$1,200 was charged to operations during the three months ended June 30, 2009.

During the three months ended June 30, 2009, the Company issued 3,600,000 shares of common stock to an investor for the conversion of a note payable in the amount of \$18,000.

During the three months ended June 30, 2009, the Company issued 1,250,000 shares of common stock to a consultant for services. The fair value of these shares in the amount of \$6,250 was recorded as a prepaid asset. As of June 30, 2009, the Company has charged \$3,125 to operations.

During the three months ended June 30, 2009, the Company issued 611,600 shares of common stock to an investor for the conversion of \$2,000 of principal of a convertible note and \$1,058 of accrued interest on the convertible note.

Table of Contents

## Warrants

The following table summarizes the significant terms of warrants outstanding at June 30, 2009. These warrants may be settled in cash or via cashless conversion into shares of the Company's common stock at the request of the warrant holder. These warrants were granted as part of a financing agreement:

Range of exercise prices	Number of warrants outstanding	Weighted average remaining contractual life (years)	Weighted average exercise price of outstanding warrants	Number of warrants exercisable	Weighted average exercise price of exercisable warrants
\$ 0.0050	179,700,000	1.57	\$ 0.0050	179,700,000	\$ 0.0050
\$ 0.0110	18,500,000	2.24	\$ 0.0110	18,500,000	\$ 0.0110
\$ 0.0120	1,000,000	4.21	\$ 0.0120	-	\$ -
\$ 0.0115	74,000,000	2.24	\$ 0.0115	74,000,000	\$ 0.0115
	273,200,000	1.81	\$ 0.072	272,200,000	\$ 0.071

Transactions involving warrants are summarized as follows:

	Number of warrants	Weighted Average Exercise Price
Warrants exercisable at December 31, 2008	273,200,000	\$ 0.008
Granted	-	-
Exercised	-	-
Cancelled / Expired	-	-
Warrants outstanding at June 30, 2009	273,200,000	\$ 0.007
Exercisable	272,200,000	\$ 0.007
Not exercisable	1,000,000	\$ 0.012

## Options

In December 2006, the Company agreed to issue 5,000,000 options with five year terms to purchase additional shares of common stock to each of the Company's three directors, pursuant to a board resolution for services performed in 2006 (a total of 15,000,000 options). These options have no alternative settlement provisions. The options were issued in April 2007. Compensation cost was recognized via the straight-line attribution method.

In January 2008, the Company agreed to issue 5,000,000 options with five year terms to purchase additional shares of common stock to each of the Company's three directors and the Company's President pursuant to a board resolution for services performed (a total of 20,000,000 options). The options were issued in January 2008. Compensation cost was recognized via the straight-line attribution method as expensed to operations during the year ended December 31,

2008.

24

---

Table of Contents

The following table summarizes the changes outstanding and the related prices for the options to purchase shares of the Company's common stock issued by the Company:

Range of exercise prices	Number of options outstanding	Weighted average remaining contractual life (years)	Weighted average exercise price of outstanding options	Number of options exercisable	Weighted average exercise price of exercisable options
\$ 0.005	15,000,000	2.39	\$ 0.005	15,000,000	\$ 0.005
\$ 0.007	20,000,000	3.75	\$ 0.007	20,000,000	\$ 0.007
	35,000,000	3.17	\$ 0.009	35,000,000	\$ 0.008

Transactions involving stock options are summarized as follows:

	Number of Shares	Weighted Average Exercise Price
Options outstanding at December 31, 2008	35,500,000	\$ 0.013
Granted	-	-
Exercised	-	-
Cancelled / Expired	(500,000)	(0.500)
Options outstanding at June 03, 2009	35,000,000	\$ 0.006

## Accounting for warrants and stock options

The Company accounts for the issuance of common stock purchase warrants, stock options, and other freestanding derivative financial instruments in accordance with the provisions of EITF 00-19. Based on the provisions of EITF 00-19, the Company classifies, as equity, any contracts that (i) require physical settlement or net-share settlement or (ii) gives the Company a choice of net-cash settlement or settlement in its own shares (physical settlement or net-share settlement). The Company classifies as assets or liabilities any contract that (i) require net-cash or (ii) give the counterparty a choice of net-cash settlement in shares (physical or net-share settlement). At June 30, 2009 and 2008, the Company had no freestanding derivative financial instruments that require net cash settlement or give the counterparty a choice of net cash settlement or settlement in shares.

The fair value of these warrants and stock options is determined utilizing the Black-Scholes valuation model. Through August 2005, these warrants were accounted for by the equity method, whereby the fair value of the warrants was charged to additional paid-in capital. During September, 2005, the number of shares of the Company's common stock issued and issuable exceeded the number of shares of common stock the Company had authorized. As the Company no longer had sufficient shares authorized to settle all of our outstanding contracts, this triggered a change in the manner in which the Company accounts for the warrants and stock options. The Company began to account for these warrants and stock options utilizing the liability method. Pursuant to EITF 00-19, "If a contract is reclassified from permanent or temporary equity to an asset or a liability, the change in fair value of the contract during the period the contract was classified as equity should be accounted for as an adjustment to stockholders' equity." Accordingly,

during the year ended December 31, 2005, the Company charged the amount of \$10,374,536 to stockholders' equity. At the same time, the Company changed the way in which it accounts for the beneficial conversion feature of convertible notes payable (see note 8).

The accounting guidance states that the warrants and stock options which are a derivative liability should be revalued each reporting period. The recorded value of such warrants and stock options can fluctuate significantly based on fluctuations in the market value of the underlying securities of the issuer of the warrants and stock options, as well as in the volatility of the stock price during the term used for observation and the term remaining for warrants. During the three months ended June 30, 2009 and 2008, the Company recognized a loss of \$964,694 and of \$363,690, respectively, for the change in the fair value of the warrant liability and recorded the gains and losses in operations during the three months ended June 30, 2009 and 2008. During the six months ended June 30, 2009 and 2008, the Company recognized a loss of \$254,283 and \$964,402, respectively, for the change in the fair value of the warrant liability and recorded the gains and losses in operations during the six months ended June 30, 2009 and 2008. During the three months ended June 30, 2009 and 2008, the Company recognized a loss of \$122,471 and \$37,725, respectively, for the change in the fair value of the stock option liability and recorded these amounts in operations during the three months ended June 30, 2009 and 2008. During the six months ended June 30, 2009 and 2008, the Company recognized a loss of \$35,046 and \$72,751, respectively, for the change in the fair value of the stock option liability and recorded these amounts in operations during the six months ended June 30, 2009 and 2008.



Table of Contents

The Company valued warrants using the Black-Scholes valuation model utilizing the following variables:

	June 30, 2009	December 31, 2008
Volatility	356.55-386.12%	203.6% - 332.7%
Dividends	\$ -	\$ -
Risk-free interest rates	0.35-0.43%	0.27% - 2.41%
Term (years)	0.90-4.46	1.15 - 5.00

The Company valued stock options using the Black-Scholes valuation model utilizing the following variables:

	June 30, 2009	December 31, 2008
Black-Scholes model variables:		
Volatility	356.55-386.12%	203.6% to 332.7 %
Dividends	\$ -	\$ -
Risk-free interest rates	0.35 -0.43%	0.27% - 2.41%
Term (years)	0.13-3.81	0.37 - 5.00

### Insufficient Authorized but Unissued Shares of Common Stock

The Company has a potential obligation to issue 791,425,640 and 704,865,040 shares of common stock upon the conversion of convertible notes and accrued interest, warrants and penalty shares issuable at June 30, 2009, and 2008, respectively. The Company had 194,638,638 and 181,787,638 shares of common stock outstanding at June 30, 2009, and December 31, 2008, respectively, and 500,000,000 shares of common stock authorized at June 30, 2009 and 2008. The Company has exceeded its shares authorized by 486,064,278 and 386,652,678 shares at June 30, 2009 and 2008, respectively.

### 13. GOING CONCERN

The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America, which contemplate continuation of the Company as a going concern. The Company has reported a loss of \$2,012,562 and \$731,219 for the three and six months ended June 30, 2009, and had an accumulated deficit of \$8,164,673 as of June 30, 2009. The Company's net loss for the six months ended June 30, 2009 of \$731,219 was generated primarily by non-cash transactions, including non-cash losses of \$254,283 on the revaluation of the warrant liability, \$35,046 on the revaluation of the option liability, \$511,900 for the revaluation of the conversion option liability, and (\$222,656) on the extinguishment of debt. The Company cannot be certain that anticipated revenues from operations will be sufficient to satisfy its ongoing capital requirements. Management believes the Company will generate sufficient capital from operations and from debt and equity financing in order to satisfy current liabilities in the succeeding twelve months. Management's belief is based on the Company's operating plane, which in turn is based on assumptions that may prove to be incorrect. If the

Company's financial resources are insufficient the Company may require additional financing in order to execute its operating plan and continue as a going concern. The Company cannot predict whether this additional financing will be in the form of equity or debt, or be in another form. The Company may not be able to obtain the necessary additional capital on a timely basis, on acceptable terms, or at all. In any of these events, the Company may be unable to implement its current plans for expansion, repay its debt obligations as they become due or respond to competitive pressures, any of which circumstances would have a material adverse effect on its business, prospects, financial condition and results of operations. The Company has not made any adjustments to the financial statements which would be necessary should the Company not be able to continue as a going concern.

#### 14. AMENDMENTS TO FINANCIAL STATEMENTS

By letters dated November 7, 2008 and March 6, 2009, the Company received comments from the SEC to its Annual Report on Form 10-KSB for the fiscal year ended December 31, 2007. As such, the Company has amended its financial statements for the three and six months ended June 30, 2008.

In the table below, in tabular format, are the areas of major changes for the three months ended June 30, 2008:

	Previously Reported	Adjustment	Restated Amount
Current liabilities	\$ 6,601,995	\$ 267,601	\$ 6,869,596
Total liabilities	\$ 6,615,465	\$ 267,601	\$ 6,883,066
Additional paid-in capital	\$ 841,890	\$ 1,054,158	\$ 1,896,048
Accumulated deficit	\$ (6,943,698)	\$ (1,315,759)	\$ (8,259,457)
Total stockholders' deficiency	\$ (6,083,629)	\$ (261,601)	\$ (6,345,230)
Total liabilities and (deficiency in) stockholders' equity	\$ 531,536	\$ -	\$ 531,836
Selling, general and administrative expenses	\$ 534,271	\$ 6,821	\$ 541,092
Total operating expenses	\$ (145,158)	\$ (6,821)	\$ (151,979)
Total other expense	\$ 1,235,773	\$ (90,266)	\$ 1,145,507
Net loss	\$ (1,380,931)	\$ 83,445	\$ (1,297,486)

Table of Contents

In the table below, in tabular format, are the areas of major changes for the six months ended June 30, 2008:

	Previously Reported	Adjustment	Restated Amount
Current liabilities	\$ 6,601,995	\$ 261,601	\$ 6,863,596
Total liabilities	\$ 6,615,465	\$ 261,601	\$ 6,877,066
Additional paid-in capital	\$ 841,890	\$ 1,054,158	\$ 1,896,048
Accumulated deficit	\$ (6,943,698)	\$ (1,315,759)	\$ (8,256,457)
Total stockholders' deficiency	\$ (6,083,629)	\$ (261,601)	\$ (6,345,230)
Total liabilities and (deficiency in) stockholders' equity	\$ 531,836	\$ -	\$ 531,836
Selling, general and administrative expenses	\$ 865,348	\$ 12,214	\$ 877,562
Total operating expenses	\$ (159,750)	\$ (12,214)	\$ (171,964)
Total other expense	\$ 2,758,902	\$ 316,259	\$ 3,075,161
Net loss	\$ (2,918,652)	\$ (328,473)	\$ (3,247,125)

The following changes were made to the footnote disclosure of our financial statements:

Beneficial conversion features of notes payable were added:

We have added to the disclosures regarding the settlement agreement on our note receivable from Pasta Italiana, and recalculated the impairment recorded on the note;

We have recalculated the beneficial conversion features of notes payable, and amortized the discount on notes payable via the effective interest method over the term of the related notes;

We have revised our accounting for stock options issued, and included the revaluation of the fair value of stock options as compensation expense;

We have revised our accounting for the extension of one of our notes payable to reflect an extinguishment loss;

We have revised our notes payable footnotes to reflect changes to discounts, amortization of discounts, and losses on the renegotiation of notes;

We have revised our accounting and related disclosure regarding the liability for the conversion feature of notes payable for notes that are paid or converted, so that these liabilities are revalued at the time of conversion, and credited to additional paid-in capital.

Table of Contents

ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD LOOKING STATEMENTS

The following discussion should be read in conjunction with the consolidated financial statements and the related notes thereto, as well as all other related notes, and financial and operational references, appearing elsewhere in this document.

Certain information contained in this discussion and elsewhere in this report may include "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, and is subject to the safe harbor created by that act. The safe harbor created by the Securities Litigation Reform Act will not apply to certain "forward looking statements" because we issued "penny stock" (as defined in Section 3(a)(51) of the Securities Exchange Act of 1934 and Rule 3a51-1 under the Exchange Act) during the three year period preceding the date(s) on which those forward looking statements were first made, except to the extent otherwise specifically provided by rule, regulation or order of the Securities and Exchange Commission. We caution readers that certain important factors may affect our actual results and could cause such results to differ materially from any forward-looking statements which may be deemed to have been made in this Report or which are otherwise made by or on behalf of us For this purpose, any statements contained in this report that are not statements of historical fact may be deemed to be forward-looking statements. Without limiting the generality of the foregoing, words such as "may", "will", "expect", "believe", "explore", "consider", "anticipate", "intend", "could", "estimate", "plan", "propose" or "continue" or the negative variations of those words or comparable terminology are intended to identify forward-looking statements. Factors that may affect our results include, but are not limited to, the risks and uncertainties associated with:

Our ability to raise capital necessary to sustain our anticipated operations and implement our business plan,

Our ability to implement our business plan,

Our ability to generate sufficient cash to pay our lenders and other creditors,

The fact that over 90% of our revenues come from one customer,

Our ability to employ and retain qualified management and employees,

Our dependence on the efforts and abilities of our current employees and executive officers,

Changes in government regulations that are applicable to our current or anticipated business,

Changes in the demand for our services,

The degree and nature of our competition,

The lack of diversification of our business plan,

The general volatility of the capital markets and the establishment of a market for our shares, and

Disruption in the economic and financial conditions primarily from the impact of past terrorist attacks in the United States, threats of future attacks, police and military activities overseas and other disruptive worldwide political and economic events and weather conditions.

We are also subject to other risks detailed from time to time in our other Securities and Exchange Commission filings and elsewhere in this report. Any one or more of these uncertainties, risks and other influences could materially affect our results of operations and whether forward-looking statements made by us ultimately prove to be accurate. Our actual results, performance and achievements could differ materially from those expressed or implied in these forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statements, whether from new information, future events or otherwise.

Table of Contents

## Critical Accounting Policy and Estimates

## Use of Estimates in the Preparation of Financial Statements

The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. These estimates include certain assumptions related to doubtful accounts receivable, stock-based services, valuation of financial instruments, and income taxes. On an on-going basis, we evaluate these estimates, including those related to revenue recognition and concentration of credit risk. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We believe our estimates have not been materially inaccurate in past years, and our assumptions are not likely to change in the foreseeable future.

On August 25, 2005, the Company entered into contracts which obligated the company under certain circumstances to issue shares of common stock in excess of the number of shares of common stock authorized. Under accounting guidance provided by EITF 00-19, effective August 25, 2005, the Company began to account for all derivative financial instruments, including warrants, conversion features embedded in notes payable, and stock options, via the liability method of accounting. Accordingly, all these instruments are valued at issuance utilizing the Black-Scholes valuation method, and are re-valued at each period ending date, also using the Black-Scholes valuation method. Any gain or loss from revaluation is charged to operations during the period.

## (a) Warrants:

The Company values warrants using the Black-Scholes valuation model. Warrants are valued upon issuance, and re-valued at each financial statement reporting date. Any change in value is charged to income or expense during the period. The following table illustrates certain key information regarding our warrants and warrant valuation assumptions for the six months ended June 30, 2009 and 2008:

	June 30,	
	2009	2008
Number of warrants outstanding	273,200,000	232,200,000
Value at June 30	\$ 1,642,570	\$ 385,868
Number of warrants issued during the period	-	-
Value of warrants issued during the period	\$ -	\$ -
Revaluation (gain) loss during the period	\$ 254,283	\$ 964,402

## Black-Scholes model variables:

Volatility	356.55-386.12%	206.67% - 213.7%
Dividends	\$ - -	-
Risk-free interest rates	0.35- 0.43 %	2.17 - 2.41 %
Term (years)	0.90 – 4.75	1.90 -04.93

## b.) Embedded conversion features of notes payable:

The Company accounts for conversion options embedded in convertible notes in accordance with SFAS No. 133 and EITF 00-19. SFAS 133 generally requires companies to bifurcate conversion options embedded in convertible notes

Edgar Filing: INNOVATIVE FOOD HOLDINGS INC - Form 10-Q

and preferred shares from their host instruments and to account for them as free standing derivative financial instruments in accordance with EITF 00-19.

The Company values embedded conversion features utilizing the Black-Scholes valuation model. Conversion options are valued upon issuance, and re-valued at each financial statement reporting date. Any change in value is charged to income or expense during the period. The following table illustrates certain key information regarding our conversion option valuation assumptions at June 30, 2009 and 2008:

	June 30,	
	2009	2008
Number of conversions options outstanding	349,448,800	224,400,000
Value at June 30	\$ 1,990,944	\$ 1,794,115
Number of options issued during the period	-	18,600,000
Value of options issued during the period	\$ -	\$ 108,871
Number of options exercised or underlying notes paid during the period	4,000,000	-
Value of options exercised or underlying notes paid during the period	\$ 7,800	\$ -
Revaluation gain (loss) during the period	\$ 511,900	\$ 1,057,912

Black-Scholes model variables:

Volatility	364.61 - 390.59%	213.70- 669.34%
Dividends	-	-
Risk-free interest rates	0.35 - 0.43%	1.51 - 2.17%
Term (years)	10.00	10.00

c.) Stock options

The Company accounts for options in accordance SFAS 123(R). Options are valued upon issuance, and re-valued at each financial statement reporting date, utilizing the Black-Scholes valuation model. Option expense is recognized over the requisite service period of the related option award. Any change in value is charged to income or expense during the period. The following table illustrates certain key information regarding our options and option assumptions for the six months ended June 30, 2009 and 2008:

	June,	
	2009	2008
Number of options outstanding	35,000,000	35,500,000
Value at June 30	\$ 209,738	\$ 193,378
Number of options issued during the period	-	5,025,000
Value of options issued during the period	\$ -	\$ 78,540
Number of options recognized during the period pursuant to SFAS 123(R)	-	-
Value of options recognized during the period pursuant to SFAS 123(R)	\$ -	\$ -
Revaluation (gain) loss during the period	\$ 35,046	\$ 72,751

Black-Scholes model variables:

Volatility	356.55-386.12%	206.67% - 213.7 %
Dividends	-	-

Edgar Filing: INNOVATIVE FOOD HOLDINGS INC - Form 10-Q

Risk-free interest rates	0.35- 0.43%	2.17 - 2.41%
Term (years)	0.13-3.81	1.13 – 5.00

29

---



## Table of Contents

### Doubtful Accounts Receivable

The Company maintained an allowance in the amount of \$607 for doubtful accounts receivable at June 30, 2009, and \$15,877 at December 31, 2008. Actual losses on accounts receivable were \$0 for 2008, 2007 and 2006. The Company has an operational relationship of several years with our major customers, and we believe this experience provides us with a solid foundation from which to estimate our expected losses on accounts receivable. Should our sales mix change or if we develop new lines of business or new customers, these estimates and our estimation process will change accordingly. These estimates have been accurate in the past.

### Fair Value of Financial Instruments

The Company measures its financial assets and liabilities in accordance with accounting principles generally accepted in the United States of America. The estimated fair values approximate their carrying value because of the short-term maturity of these instruments or the stated interest rates are indicative of market interest rates. These fair values also vary due to the market price of the Company's stock at the date of valuation. Generally, these liabilities will increase as the price of the Company's stock increases (with resultant gain), and decrease as the Company's stock decreases (yielding a loss). These fluctuations are likely to continue as long as the Company has large financial instrument liabilities on its balance sheet. Should the Company succeed in removing these liabilities from its balance sheet, either by satisfying them or by reclassifying them as equity, the amount of gains and losses recognized will be reduced.

### Income Taxes

The Company has a history of losses, and as such has recorded no liability for income taxes. Until such time as the Company begins to generate a profit and provides evidence that a continued profit is a reasonable expectation, management will not determine that there is a basis for accruing an income tax liability. These estimates have been accurate in the past as the Company has not yet generated a profit

### Background

We were initially formed in June 1979 as Alpha Solarco Inc., a Colorado corporation. From June 1979 through February 2003, we were either inactive or involved in discontinued business ventures. In February 2003 we changed our name to Fiber Application Systems Technology, Ltd.

In January 2004, we changed our state of incorporation by merging into Innovative Food Holdings, Inc. ("IVFH"), a Florida shell corporation. As a result of the merger we changed our name to that of Innovative Food Holdings, Inc. In February 2004 we also acquired Food Innovations, Inc. ("FII") a Delaware corporation incorporated on January 9, 2002 and through FII we are in the business of national food distribution using third-party shippers.

### Transactions With a Major Customer

Transactions with a major customer and related economic dependence information is set forth (1) following our discussion of Liquidity and Capital Resources, (2) under the heading Concentrations of Credit Risk in Note 2 to the Consolidated Financial Statements, and (3) as the fourth risk factor listed under Forward Looking Statements.

### Background

The following discussion should be read in conjunction with the financial statements of the company and related notes included elsewhere in this Report and in the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

## RESULTS OF OPERATIONS

The following is a discussion of our financial condition and results of operations for the three and six months ended June 30, 2009 and 2008.

This discussion may contain forward looking-statements that involve risks and uncertainties. Our actual results could differ materially from the forward looking-statements discussed in this report. This discussion should be read in conjunction with our consolidated financial statements, the notes thereto and other financial information included elsewhere in the report.

Table of Contents

Three Months Ended June 30, 2009 Compared to Three Months Ended June 30, 2008

Revenue

Revenue increased by \$86,069, or approximately 5%, to \$1,767,923 for the three months ended June 30, 2009 from \$1,681,854 during the prior year. Sales increases in Seafoods, Meat and Game, and Cheese were offset by sales decreases in Poultry, Produce, and Specialty lines. We continue to assess the potential of new revenue sources from the manufacture and sale of proprietary food products and additional sales channel opportunities and will implement that strategy if, based on our analysis, we deem it beneficial to us.

Any changes in the food distribution operating landscape that materially hinders our current ability and/or cost to deliver our fresh produce to our customers could potentially cause a material impact on our net revenue and gross margin and, therefore, our profitability and cash flows could be adversely affected.

Currently, a small portion of our revenues comes from imported products or international sales. Our current sales from such segments may be hampered and negatively impacted by any economic tariffs that may be imposed in the United States or in foreign countries.

See "Transactions with Major Customers" and the Securities and Exchange Commission's ("SEC") mandated FR-60 disclosures following the "Liquidity and Capital Resources" section for a further discussion of the significant customer concentrations, loss of significant customer, critical accounting policies and estimates, and other factors that could affect future results.

Cost of goods sold

Selling, general and administrative expenses

Selling, general and administrative expenses were \$372,558 for the three months ended June 30, 2009, an decrease of \$168,534, or approximately 31%, compared to \$541,092 for the three months ended June 30, 2008. The primary components of selling, general, and administrative expenses for the three months ended June 30, 2009 were payroll and related costs of \$220,773; consulting and professional fees of \$45,962; facilities costs of \$42,747; insurance costs of \$23,156; travel and entertainment costs of \$10,729; amortization and depreciation of \$7,777; commission expense of \$8,116; and software expense of \$2,162. We expect our legal fees to decrease in 2009 due to (i) an expected reduction in costs related to the Pasta litigation (ii) our continued negotiation of flat billing fees rates with several of our professional service providers including for much of our legal fees going forward. We also expect to incur reduced accounting fees in 2009 as we have primarily addressed the SEC's comments to our previous filings. We do however expect to increase our spending on advertising and marketing fees in 2009.

Interest (income) expense, net

Interest (income) expense, net of interest income, decreased by \$2,624, or approximately 3%, from \$81,220 during the three months ended June 30, 2008 to \$78,596 for the three months ended June 30, 2009. This decrease was primarily attributable to the renegotiation of the interest rate with noteholders.

Loss from revaluation of penalty shares

During the three months ended June 30, 2008, the Company revalued the 110,280,000 Penalty Shares using the Black-Scholes valuation model, and at June 30, 2008 recorded liabilities in the amount of \$551,400. These

revaluations resulted in recording losses in the amount of \$220,560 during the three months ended June 30, 2008. There was no gain or loss on revaluation of the liability for penalty shares during the period ended June 30, 2009.

Gain and loss from change in fair value of warrant liability

At June 30, 2009, the Company has outstanding warrants to purchase an aggregate 272,200,000 shares of the Company's common stock. The Company valued this warrant liability at June 30, 2009 at \$1,642,570. This revaluation resulted in a loss of \$964,694, which the Company charged to operations during the three months ended June 30, 2009. This is an increase of \$601,004 or approximately 165% compared to a loss of \$363,690 from the revaluation of the warrant liability which the Company recorded during the three months ended June 30, 2008.

Table of Contents

Gain and loss from change in fair value of option liability

At June 30, 2009, the Company had outstanding a liability to issue an aggregate of 35,000,000 shares of the Company's common stock pursuant to the exercise of stock options. The Company revalued this liability at June 30, 2009 at \$209,738. This revaluation resulted in a loss of \$122,471 which the Company included in operations for the three months ended June 30, 2009. This is an increase of \$84,746 or approximately 225% compared to a loss of \$37,725 from the revaluation of the conversion option liability which the Company recorded during the three months ended June 30, 2008.

Gain and loss from change in fair value of conversion option liability

At June 30, 2009, the Company had outstanding a liability to issue an aggregate of 349,448,800 shares of the Company's common stock pursuant to convertible notes payable. The Company revalued this liability at June 30, 2009 at \$1,990,944. This revaluation resulted in a loss of \$857,500 which the Company included in operations for the three months ended June 30, 2009. This is an increase of \$469,329 or approximately 121% compared to a loss of \$388,171 from the revaluation of the conversion option liability which the Company recorded during the three months ended June 30, 2008.

Net loss

For the reasons stated above, net loss for the three months ended June 30, 2009 was \$2,012,562, an increase of \$715,076 or approximately 55% compared to a net loss of \$1,297,486, during the three months ended June 30, 2008. It is important to note that a substantial portion of these gains and losses are the result of non-cash items, such as the revaluation of warrant liability, option liability, and conversion option liability, as well as the gain and loss on the extinguishment of debt. These non-cash items of income and expense had no direct impact on our cash flows during the periods ended June 30, 2009 or 2008.

Six Months Ended June 30, 2009 Compared to Six Months Ended June 30, 2008

Revenue

Revenue increased by \$83,366 or approximately 3%, to \$3,368,598 for the six months ended June 30, 2009 from \$3,285,232 during the prior year. Sales increases in Seafoods, Meat and Game, and Cheese were offset by sales decreases in Poultry, Produce, and Specialty lines. We continue to assess the potential of new revenue sources from the manufacture and sale of proprietary food products and additional sales channel opportunities and will implement that strategy if, based on our analysis, we deem it beneficial to us.

Any changes in the food distribution operating landscape that materially hinders our current ability and/or cost to deliver our fresh produce to our customers could potentially cause a material impact on our net revenue and gross margin and, therefore, our profitability and cash flows could be adversely affected.

Currently, a small portion of our revenues comes from imported products or international sales. Our current sales from such segments may be hampered and negatively impacted by any economic tariffs that may be imposed in the United States or in foreign countries.

See "Transactions with Major Customers" and the Securities and Exchange Commission's ("SEC") mandated FR-60 disclosures following the "Liquidity and Capital Resources" section for a further discussion of the significant customer concentrations, loss of significant customer, critical accounting policies and estimates, and other factors that could affect future results.

Cost of goods sold

Our cost of goods sold for the six months ended June 30, 2009 was \$2,572,360, a decrease of \$7,274 or approximately 1% compared to cost of goods sold of \$2,579,634 for the six months ended June 30, 2008. Cost of goods sold is primarily made up of the following expenses for the six months ended June 30, 2009: shipping expenses in the amount of \$664,038; and cost of good of specialty, meat, game, cheese poultry and other sales categories in the amount of \$1,880,936, shipping costs increased \$2,707 for 2009 versus 2008 with a corresponding decrease of \$9,981 in cost of good of specialty, meat, game, cheese poultry and other sales categories due to increased margins.

Table of Contents

Selling, general and administrative expenses

Selling, general and administrative expenses were \$759,119 for the six months ended June 30, 2009, an decrease of \$118,443, or approximately 14%, compared to \$877,562 for the six months ended June 30, 2008. The primary components of selling, general, and administrative expenses for the six months ended June 30, 2009 were payroll and related costs of \$448,911; consulting and professional fees of \$129,199; facilities costs of \$66,664; insurance costs of \$43,727; amortization and depreciation of \$17,327; travel and entertainment expenses of \$14,549; and software expense of \$11,655. We expect our legal fees to decrease in 2009 due to (i) an expected reduction in costs related to the Pasta litigation (ii) our continued negotiation of flat billing fees rates with several of our professional service providers including for much of our legal fees going forward. We also expect to incur reduced accounting fees in 2009 as we have primarily addressed the SEC's comments to our previous filings. We do however expect to increase our spending on advertising and marketing fees in 2009.

Interest (income) expense, net

Interest (income) expense, net of interest income, increased by \$23,174, or approximately 14%, from \$166,591 during the six months ended June 30, 2008 to \$189,765 for the six months ended June 30, 2009. This increase was attributable primarily to the new issuances of convertible notes payable for services performed and the settlement of the penalty for late registration of shares, to the renegotiation of the interest rate with noteholders, and to the amortization of the discount associated with the beneficial conversion features of these notes.

Gain and loss on extinguishment of debt

During the six months ended June 30, 2008, the Company extended certain of its notes payable, and as consideration for these extensions the Company provided the lenders with warrants to purchase an aggregate 43,200,000 shares of the Company's common stock. This resulted in a loss on extinguishment of debt in the amount of \$168,620. During the six months ended June 30, 2009, the Company negotiated a settlement of the liability for penalty shares, whereby the Company issued convertible notes payable in the amount of \$328,744, as a result the Company recorded a gain on the transactions of \$222,656.

Loss from revaluation of penalty shares

During the six months ended June 30, 2008, the Company revalued the 110,280,000 Penalty Shares using the Black-Scholes valuation model, and at June 30, 2008 recorded liabilities in the amount of \$551,400. These revaluations resulted in recording losses in the amount of \$551,400 during the six months ended June 30, 2008. During the six months ended June 30, 2009, there was no gain or loss on revaluation of the liability for penalty shares.

Gain and loss from change in fair value of warrant liability

At June 30, 2009, the Company has outstanding warrants to purchase an aggregate 272,200,000 shares of the Company's common stock. The Company valued this warrant liability at June 30, 2009 at \$1,642,570. This revaluation resulted in a loss of \$254,283 which the Company charged to operations during the six months ended June 30, 2009. This is a decrease of \$710,119 or approximately 74% compared to a loss of \$964,402 from the revaluation of the warrant liability which the Company recorded during the six months ended June 30, 2008.

Gain and loss from change in fair value of option liability

At June 30, 2009, the Company had outstanding a liability to issue an aggregate of 35,000,000 shares of the Company's common stock pursuant to the exercise of stock options. The Company revalued this liability at June 30, 2009 at \$209,738. This revaluation resulted in a loss of \$35,046 which the Company included in operations for the six months ended June 30, 2009. This is a decrease of \$37,705 or approximately 52% compared to a loss of \$72,751 from the revaluation of the conversion option liability which the Company recorded during the six months ended June 30, 2008.

Gain and loss from change in fair value of conversion option liability

At June 30, 2009, the Company had outstanding a liability to issue an aggregate of 349,448,800 shares of the Company's common stock pursuant to convertible notes payable. The Company revalued this liability at June 30, 2009 at \$1,990,944. This revaluation resulted in a loss of \$511,900 which the Company included in operations for the six months ended June 30, 2009. This is a decrease of \$546,012 or approximately 52% compared to a loss of \$1,057,912 from the revaluation of the conversion option liability which the Company recorded during the six months ended June 30, 2008.

Net income (loss)

For the reasons stated above, net income for the six months ended June 30, 2009 was \$731,219, an decrease of \$2,515,906 or approximately 78% compared to a net loss of \$3,247,125, during the six months ended June 30, 2008. It is important to note that a substantial portion of these gains and losses are the result of non-cash items, such as the revaluation of warrant liability, option liability, and conversion option liability, as well as the gain and loss on the extinguishment of debt. These non-cash items of income and expense had no direct impact on our cash flows during the periods ended June 30, 2009 or 2008.



## Table of Contents

### Liquidity and Capital Resources

As of June 30, 2009, the Company had current assets of \$419,957, consisting of cash of \$93,410, loans receivable of \$87,000, other current assets of \$7,625, inventory of \$28,754, and trade accounts receivable of \$203,168. Also, at June 30, 2009, the Company had current liabilities of \$6,542,503, consisting of accounts payable and accrued liabilities of \$808,596 (of which \$134,085 is payable to a related party); accrued interest of \$527,097; accrued interest – related parties of \$156,208; current portion of notes payable, net of discounts of \$918,629; current portion of notes payable – related parties, net of discounts of \$288,721; warrant liability of \$1,642,570; option liability of \$209,738; and conversion option liability of \$1,990,944. This resulted in a working capital deficit of \$6,122,546.

During the six months ended June 30, 2009, the Company had cash used by operating activities of \$56,976. The Company charged to operations \$17,327 for depreciation and amortization, \$70,136 for the amortization of the discount on accrued interest, \$29,380 for the amortization of the discount on notes payable, \$254,283 for the revaluation of the warrant liability, \$511,900 for the revaluation of the conversion option liability, \$35,046 for the revaluation of the option liability, and credited operations (\$222,656) for the loss on extinguishment of debt. The Company's results also reflect an increased working capital deficiency of \$32,373.

The Company had cash used by investing activities of \$7,540, which consisted of payments made for the acquisitions of property and equipment.

The Company had cash used by financing activities of \$2,619, which consisted of principal payments on debt.

Historically, our primary cash requirements have been used to fund the cost of operations, with additional funds having been used in promotion and advertising and in connection with the exploration of new business lines.

The Company's cash on hand may be insufficient to fund its planned operating needs. Management is continuing to pursue new debt and/or equity financing and is continually evaluating the Company's cash and capital needs.

The Company expects that any sale of additional equity securities or convertible debt will result in additional dilution to our stockholders. The Company can give no assurance that it will be able to generate adequate funds from operations, that funds will be available, or the Company will be able to obtain such funds on favorable terms and conditions. If the Company cannot secure additional funds it will not be able to continue as a going concern according to the current business plan.

By adjusting its operation and development to the level of available resources, management believes it has sufficient capital resources to meet projected cash flow through the next twelve months. The Company also intends to increase market share and cash flow from operations by focusing its sales activities on specific market segments. However, if thereafter, the Company is not successful in generating sufficient liquidity from operations or in raising sufficient capital resources, on terms acceptable to us, this could have a material adverse effect on our business, results of operations, liquidity and financial condition. Currently, we do not have any material long-term obligations other than those described in Note 8 to the financial statements included in this report, nor have we identified any long-term obligations that we contemplate incurring in the near future. As we seek to increase our sales of perishables, as well as identify new and other consumer oriented products and services, we may use existing cash reserves, long-term financing, or other means to finance such diversification.

The independent auditors report on our December 31, 2008 financial statements state that our recurring losses raise substantial doubts about our ability as a going concern.

### Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues, or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

#### Inflation

In the opinion of management, inflation has not had a material effect on the Company's financial condition or results of its operations.

#### RISK FACTORS

The Company's business and success is subject to numerous risk factors as detailed in its Annual Report on Form 10-K for the year ended December 31, 2008 which is available at no cost at [www.sec.gov](http://www.sec.gov).

#### ITEM 4T - CONTROLS AND PROCEDURES

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit pursuant to the requirements of the Securities Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, among other things, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file under the Exchange Act is accumulated and communicated to our management, including our principal executive and financial officers, as appropriate, to allow timely decisions regarding required disclosure.

##### (a) Evaluation of disclosure controls and procedures

Our Principal Executive Officer and Principal Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this Quarterly Report, have concluded that as of that date, our disclosure controls and procedures were adequate and effective to ensure that information required to be disclosed by us in the reports we file or submit with the Securities and Exchange Commission is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. The conclusions notwithstanding, you are advised that no system is foolproof.

##### (b) Changes in internal control over financial reporting

There were no changes in our internal control over financial reporting identified in connection with the evaluation required by Exchange Act Rules 13a-15(d) and 15d-15 that occurred during the period covered by this Quarterly Report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

This quarterly report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the Company to provide only management's reports in this quarterly report.

Table of Contents

PART II. - OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended June 30, 2009, the Company issued 600,000 shares of common stock to employees for services previously provided. The fair value of these shares of \$1,200 was charged to operations during the three months ended June 30, 2009.

During the three months ended June 30, 2009, the Company issued 3,600,000 shares of common stock to an investor for the conversion of a note payable in the amount of \$18,000.

During the three months ended June 30, 2009, the Company issued 1,250,000 shares of common stock to a consultant for services. The fair value of these shares in the amount of \$6,250 was recorded as a prepaid asset. As of June 30, 2009, the Company has charged \$3,125 to operations.

During the three months ended June 30, 2009, the Company issued 611,600 shares of common stock to an investor for the conversion of \$2,000 of principal of a convertible note and \$1,058 of accrued interest on the convertible note.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Securities Holders

None.

Item 5. Other Information

None.

Item 6. Exhibits

31.1 Section 302 Certification

31.2 Section 302 Certification

32.1 Section 906 Certification

32.2 Section 906 Certification

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SIGNATURE	TITLE	DATE
/s/ Sam Klepfish		
Sam Klepfish	Chief Executive Officer	August 14, 2009
/s/ John McDonald John McDonald		
John McDonald	Principal Financial Officer	August 14, 2009

Table of Contents