

PRUDENTIAL PLC  
Form 6-K  
August 10, 2012

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER

Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934

For the month of August, 2012

PRUDENTIAL PUBLIC LIMITED COMPANY

(Translation of registrant's name into English)

LAURENCE POUNTNEY HILL,  
LONDON, EC4R 0HH, ENGLAND  
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports  
under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark whether the registrant by furnishing the information  
contained in this Form is also thereby furnishing the information to the  
Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If "Yes" is marked, indicate below the file number assigned to the registrant  
in connection with Rule 12g3-2(b): 82-

Enclosures: Prudential plc - Half Year 2012 - IFRS

STATUTORY BASIS RESULTS  
INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) BASIS RESULTS  
CONDENSED CONSOLIDATED INCOME STATEMENT

	Half year 2012	Half year* 2011	Full year* 2011
	£m	£m	£m
Earned premiums, net of reinsurance	14,111	12,930	25,277
Investment return note I	8,762	7,750	9,360
Other income	1,008	923	1,869
Total revenue, net of reinsurance	23,881	21,603	36,506
Benefits and claims and movement in unallocated surplus of with-profits funds, net of reinsurance note J	(19,850)	(17,590)	(29,289)
Acquisition costs and other expenditure note H	(2,592)	(2,665)	(5,120)
Finance costs: interest on core structural borrowings of shareholder-financed operations	(140)	(140)	(286)
Total charges, net of reinsurance	(22,582)	(20,395)	(34,695)
Profit before tax (being tax attributable to shareholders' and policyholders' returns)**	1,299	1,208	1,811
(Less) add tax (charge) credit attributable to policyholders' returns	(40)	(94)	17
Profit before tax attributable to shareholders note C	1,259	1,114	1,828
Total tax charge attributable to policyholders and shareholders note K	(347)	(377)	(392)
Adjustment to remove tax charge (credit) attributable to policyholders returns	40	94	(17)
Tax charge attributable to shareholders' returns note K	(307)	(283)	(409)
Profit for the period	952	831	1,419
Attributable to:			
Equity holders of the Company	952	829	1,415
Non-controlling interests	-	2	4
Profit for the period	952	831	1,419
Earnings per share (in pence)			
Based on profit attributable to the equity holders of the Company: note L			
Basic	37.5p	32.7p	55.8p
Diluted	37.5p	32.6p	55.7p

\* The Group has adopted altered US GAAP requirements for deferred acquisition costs as an improvement to its accounting policy under IFRS 4 for those operations of the Group which measure insurance assets and liabilities substantially by reference to US GAAP principles. Accordingly, the 2011 comparative results and related notes have been adjusted from those previously published for the retrospective application of the improvement as if the new accounting policy had always applied, as described in note B.

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\*\* This measure is the formal profit before tax measure under IFRS but it is not the result attributable to shareholders.

This is principally because taxes borne by UK with-profits and unit-linked policies through adjustments to benefits are paid on the policyholders' behalf by the Company. These amounts are required to be included in the tax charge of the Company under IAS 12. Consequently, the profit before all taxes measure (which is determined after deducting the cost of policyholder benefits and movements in the liability for unallocated surplus of the PAC with-profits fund after adjusting for taxes borne by policyholders) is not representative of pre-tax profits attributable to shareholders.

Dividends per share (in pence)

	Half year 2012	Half year 2011	Full year 2011
Dividends relating to reporting period: note M			
Interim dividend (2012 and 2011)	8.40p	7.95p	7.95p
Final dividend (2011)	-	-	17.24p
Total	8.40p	7.95p	25.19p
Dividends declared and paid in reporting period: note M			
Current year interim dividend	-	-	7.95p
Final dividend for prior year	17.24p	17.24p	17.24p
Total	17.24p	17.24p	25.19p

STATUTORY BASIS RESULTS

INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) BASIS RESULTS

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Half year 2012 £m	Half year* 2011 £m	Full year* 2011 £m
Profit for the period	952	831	1,419
Other comprehensive income:			
Exchange movements on foreign operations and net investment hedges:			
Exchange movements arising during the period	(53)	(57)	(37)
Related tax	(1)	(5)	(68)
	(54)	(62)	(105)
Unrealised valuation movements on securities of US insurance operations classified as available-for-sale:			
Unrealised holding gains arising during the period	470	287	912
Add back net losses/deduct net (gains) included in the income statement on disposal and impairment	12	(50)	(101)
Totalnote U	482	237	811
Related change in amortisation of deferred income and acquisition costs note Q	(181)	(71)	(275)
Related tax	(105)	(57)	(187)
	196	109	349
Other comprehensive income for the period, net of related tax	142	47	244
Total comprehensive income for the period	1,094	878	1,663

Attributable to:

Equity holders of the Company	1,094	876	1,659
Non-controlling interests	-	2	4
Total comprehensive income for the period	1,094	878	1,663

\* The Group has adopted altered US GAAP requirements for deferred acquisition costs as an improvement to its accounting policy under IFRS 4 for those operations of the Group which measure insurance assets and liabilities substantially by reference to US GAAP principles. Accordingly, the 2011 comparative results and related notes have been adjusted from those previously published for the retrospective application of the improvement as if the new accounting policy had always applied, as described in note B.

## STATUTORY BASIS RESULTS

## INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) BASIS RESULTS

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Period ended 30 June 2012							
	Share capital £m	Share premium £m	Retained earnings £m	Translation reserve £m	Available -for-sale securities reserve £m	Shareholders' equity £m	Non-controlling interests £m	Total equity £m
Reserves								
Total comprehensive income for the period	-	-	952	(54)	196	1,094	-	1,094
Dividends	-	-	(440)	-	-	(440)	-	(440)
Reserve movements in respect of share-based payments	-	-	52	-	-	52	-	52
Change in non-controlling interests arising principally from purchase and sale of property partnerships of PAC with-profits fund and other consolidated investment funds	-	-	-	-	-	-	(9)	(9)
Share capital and share premium								
New share capital subscribed	-	14	-	-	-	14	-	14
Treasury shares								
Movement in own shares in respect of share-based payment plans	-	-	5	-	-	5	-	5
Movement in Prudential plc shares purchased by unit trusts consolidated under IFRS	-	-	3	-	-	3	-	3
Net increase (decrease) in equity	-	14	572	(54)	196	728	(9)	719
At beginning of period:								

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As previously reported	127	1,873	5,839	354	924	9,117	43	9,160
Effect of change in accounting policy for deferred acquisition costsnote B	-	-	(595)	(72)	114	(553)	-	(553)
After effect of change	127	1,873	5,244	282	1,038	8,564	43	8,607
At end of period	127	1,887	5,816	228	1,234	9,292	34	9,326

STATUTORY BASIS RESULTS

INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) BASIS RESULTS

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Period ended 30 June 2011*							
	Share capital £m	Share premium £m	Retained earnings £m	Translation reserve £m	Available securities reserve £m	Shareholders' equity £m	Non-controlling interests £m	Total equity £m
Reserves								
Total comprehensive income for the period	-	-	829	(62)	109	876	2	878
Dividends	-	-	(439)	-	-	(439)	-	(439)
Reserve movements in respect of share-based payments	-	-	25	-	-	25	-	25
Share capital and share premium								
New share capital subscribed	-	15	-	-	-	15	-	15
Treasury shares								
Movement in own shares in respect of share-based payment plans	-	-	(10)	-	-	(10)	-	(10)
Movement in Prudential plc shares purchased by unit trusts consolidated under IFRS	-	-	2	-	-	2		2
Net increase (decrease) in equity	-	15	407	(62)	109	469	2	471
At beginning of period:								
As previously reported	127	1,856	4,982	454	612	8,031	44	8,075
Effect of change in accounting policy for deferred acquisition costsnote B	-	-	(520)	(67)	77	(510)	-	(510)

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After effect of change	127	1,856	4,462	387	689	7,521	44	7,565
At end of period	127	1,871	4,869	325	798	7,990	46	8,036

\* The Group has adopted altered US GAAP requirements for deferred acquisition costs as an improvement to its accounting policy under IFRS 4 for those operations of the Group which measure insurance assets and liabilities substantially by reference to US GAAP principles. Accordingly, the 2011 comparative results and related notes have been adjusted from those previously published for the retrospective application of the improvement as if the new accounting policy had always applied, as described in note B.

STATUTORY BASIS RESULTS

INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) BASIS RESULTS

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Year ended 31 December 2011*								
	Share capital £m	Share premium £m	Retained earnings £m	Translation reserve £m	Available securities reserve £m	Shareholders' equity £m	Non-controlling interests £m	Total equity £m	
Reserves									
Total comprehensive income for the year	-	-	1,415	(105)	349	1,659	4	1,663	
Dividends	-	-	(642)	-	-	(642)	-	(642)	
Reserve movements in respect of share-based payments	-	-	44	-	-	44	-	44	
Change in non-controlling interests arising principally from purchase and sale of property partnerships of the PAC with-profits fund and other consolidated investment funds	-	-	-	-	-	-	(5)	(5)	
Share capital and share premium									
New share capital subscribed	-	17	-	-	-	17	-	17	
Treasury shares									
Movement in own shares in respect of share-based payment plans	-	-	(30)	-	-	(30)	-	(30)	
Movement in Prudential plc shares purchased by unit trusts consolidated under IFRS	-	-	(5)	-	-	(5)	-	(5)	
Net increase (decrease) in equity	-	17	782	(105)	349	1,043	(1)	1,042	
At beginning of year:									
As previously reported	127	1,856	4,982	454	612	8,031	44	8,075	

Effect of change in accounting policy for deferred acquisition costsnote B	-	-	(520)	(67)	77	(510)	-	(510)
After effect of change	127	1,856	4,462	387	689	7,521	44	7,565
At end of year	127	1,873	5,244	282	1,038	8,564	43	8,607

\* The Group has adopted altered US GAAP requirements for deferred acquisition costs as an improvement to its accounting policy under IFRS 4 for those operations of the Group which measure insurance assets and liabilities substantially by reference to US GAAP principles. Accordingly, the 2011 comparative results and related notes have been adjusted from those previously published for the retrospective application of the improvement as if the new accounting policy had always applied, as described in note B.

## STATUTORY BASIS RESULTS

### INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) BASIS RESULTS

#### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	30 Jun 2012 £m	30 Jun* 2011 £m	31 Dec* 2011 £m
Assets			
Intangible assets attributable to shareholders:			
Goodwillnote P	1,467	1,469	1,465
Deferred acquisition costs and other intangible assetsnote Q	4,333	4,060	4,234
Total	5,800	5,529	5,699
Intangible assets attributable to with-profits funds:			
In respect of acquired subsidiaries for venture fund and other investment purposes	178	169	178
Deferred acquisition costs and other intangible assets	84	93	89
Total	262	262	267
Total	6,062	5,791	5,966
Other non-investment and non-cash assets:			
Property, plant and equipment	798	705	748
Reinsurers' share of insurance contract liabilities	1,703	1,334	1,647
Deferred tax assets note K	2,179	2,120	2,276
Current tax recoverable	308	384	546
Accrued investment income	2,713	2,460	2,710
Other debtors	1,827	1,638	987
Total	9,528	8,641	8,914
Investments of long-term business and other operations:			
Investment properties	10,822	10,965	10,757
Investments accounted for using the equity method	112	71	70
Financial investments**:			
Loans note S	9,981	9,017	9,714
Equity securities and portfolio holdings in unit trusts	90,542	91,037	87,349
Debt securities note T	128,269	117,213	124,498
Other investments	8,143	6,121	7,509

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	Deposits	12,429	10,858	10,708
Total		260,298	245,282	250,605
Properties held for sale		-	394	3
Cash and cash equivalents		6,737	8,589	7,257
Total assets note N		282,625	268,697	272,745

\* The Group has adopted altered US GAAP requirements for deferred acquisition costs as an improvement to its accounting policy under IFRS 4 for those operations of the Group which measure insurance assets and liabilities substantially by reference to US GAAP principles. Accordingly, the 2011 comparative results and related notes have been adjusted from those previously published for the retrospective application of the improvement as if the new accounting policy had always applied, as described in note B.

\*\* Included within financial investments are £5,273 million, £8,744 million and £7,843 million of lent securities as at 30 June 2012, 30 June 2011 and 31 December 2011, respectively.

STATUTORY BASIS RESULTS

INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) BASIS RESULTS

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	30 Jun 2012 £m	30 Jun* 2011 £m	31 Dec* 2011 £m
Equity and liabilities			
Equity			
Shareholders' equity	9,292	7,990	8,564
Non-controlling interests	34	46	43
Total equity	9,326	8,036	8,607
Liabilities			
Policyholder liabilities and unallocated surplus of with-profits funds:			
Contract liabilities (including amounts in respect of contracts classified as investment contracts under IFRS 4)note Y	236,419	221,432	227,075
Unallocated surplus of with-profits fundsnote Y	9,802	10,872	9,215
Total	246,221	232,304	236,290
Core structural borrowings of shareholder-financed operations:			
Subordinated debt	2,638	3,044	2,652
Other	958	954	959
Total note V	3,596	3,998	3,611
Other borrowings:			
Operational borrowings attributable to shareholder-financed operations note W	2,804	2,912	3,340
Borrowings attributable to with-profits operations note W	955	1,440	972
Other non-insurance liabilities:			
Obligations under funding, securities lending and sale and repurchase agreements	2,563	4,537	3,114
	3,778	3,203	3,840

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Net asset value attributable to unit holders of consolidated unit trusts and similar funds			
Deferred tax liabilities note K	3,913	3,936	3,929
Current tax liabilities	627	876	930
Accruals and deferred income	641	585	736
Other creditors	2,989	2,599	2,544
Provisions	411	587	529
Derivative liabilities	3,452	2,385	3,054
Other liabilities	1,349	1,299	1,249
Total	19,723	20,007	19,925
Total liabilities	273,299	260,661	264,138
Total equity and liabilities note N	282,625	268,697	272,745

\* The Group has adopted altered US GAAP requirements for deferred acquisition costs as an improvement to its accounting policy under IFRS 4 for those operations of the Group which measure insurance assets and liabilities substantially by reference to US GAAP principles. Accordingly, the 2011 comparative results and related notes have been adjusted from those previously published for the retrospective application of the improvement as if the new accounting policy had always applied, as described in note B.

STATUTORY BASIS RESULTS

INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) BASIS RESULTS

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	Half year 2012 £m	Half year*Full year* 2011 £m	2011 £m
Cash flows from operating activities			
Profit before tax (being tax attributable to shareholders' and policyholders' returns)note (i)	1,299	1,208	1,811
Non-cash movements in operating assets and liabilities reflected in profit before tax note (ii)	(939)	875	162
Other items note (iii)	(172)	122	(235)
Net cash flows from operating activities	188	2,205	1,738
Cash flows from investing activities			
Net cash flows from purchases and disposals of property, plant and equipment	(108)	(42)	(114)
Acquisition of subsidiaries, net of cash balance note (iv)	-	(41)	(53)
Change to Group's holdings, net of cash balance note (iv)	23	-	-
Net cash flows from investing activities	(85)	(83)	(167)
Cash flows from financing activities			
Structural borrowings of the Group:			
Shareholder-financed operations notes (v) and V:			
Issue of subordinated debt, net of costs	-	340	340
Redemption of subordinated debt	-	-	(333)
Interest paid	(139)	(137)	(286)
With-profits operations notes (vi) and W:			
Interest paid	(4)	(4)	(9)
Equity capital:			
Issues of ordinary share capital	14	15	17
Dividends paid	(440)	(439)	(642)
Net cash flows from financing activities	(569)	(225)	(913)
Net (decrease) increase in cash and cash equivalents	(466)	1,897	658

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Cash and cash equivalents at beginning of period	7,257	6,631	6,631
Effect of exchange rate changes on cash and cash equivalents	(54)	61	(32)
Cash and cash equivalents at end of period	6,737	8,589	7,257

\* The Group has adopted altered US GAAP requirements for deferred acquisition costs as an improvement to its accounting policy under IFRS 4 for those operations of the Group which measure insurance assets and liabilities substantially by reference to US GAAP principles. Accordingly, the 2011 comparative results and related notes have been adjusted from those previously published for the retrospective application of the improvement as if the new

accounting policy had always applied, as described in note B.

### Notes

- (i) This measure is the formal profit before tax measure under IFRS but it is not the result attributable to shareholders.
- (ii) The adjusting items to profit before tax included within non-cash movements in operating assets and liabilities reflected in profit before tax are as follows:

	Half year 2012	Half year 2011	Full year 2011
	£m	£m	£m
Other non-investment and non-cash assets	(1,261)	(869)	(999)
Investments	(9,341)	(6,984)	(8,854)
Policyholder liabilities (including unallocated surplus)	10,782	8,530	10,874
Other liabilities (including operational borrowings)	(1,119)	198	(859)
Non-cash movements in operating assets and liabilities reflected in profit before tax	(939)	875	162

- (iii) The adjusting items to profit before tax included within other items are adjustments in respect of non-cash items, together with operational interest receipts and payments, dividend receipts and tax paid.
- (iv) There were no acquisitions for half year 2012. The acquisition of subsidiaries in half year and full year 2011 related to the outflows from the PAC with-profits fund's purchases of venture investments. The change to Group's holding for half year 2012 relates to the dilution of the Group's holding in PPM South Africa during the period from 75 per cent to 47 per cent. As a result of the dilution, PPM South Africa was deconsolidated as a subsidiary and treated as an associate. See note G for additional details.
- (v) Structural borrowings of shareholder-financed operations comprise core debt of the parent company, PruCap bank loan and Jackson surplus notes. Core debt excludes borrowings to support short-term fixed income securities programmes, non-recourse borrowings of investment subsidiaries of shareholder-financed operations and other borrowings of shareholder-financed operations. Cash flows in respect of these borrowings are included within cash flows from operating activities.
- (vi) Structural borrowings of with-profits operations relate solely to the £100 million 8.5 per cent undated subordinated guaranteed bonds which contribute to the solvency base of the Scottish Amicable Insurance Fund (SAIF), a ring-fenced sub-fund of the PAC with-profits fund. Cash flows in respect of other borrowings of with-profits funds, which principally relate to consolidated investment funds, are included within cash flows from operating activities.

## INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) BASIS RESULTS

### NOTES ON THE IFRS BASIS RESULTS

#### A Basis of preparation and audit status

These condensed consolidated interim financial statements for the six months ended 30 June 2012 have been prepared in accordance with IAS 34 'Interim Financial Reporting' as issued by the International Accounting Standards Board (IASB) and as endorsed by the European Union (EU). The Group's policy for preparing this interim financial information is to use the accounting policies adopted by the Group in its last consolidated financial statements, as updated by any changes in accounting policies it intends to make in its next consolidated financial statements as a result of new or amended IFRSs that are applicable or available for early adoption for the next annual financial statements and other policy improvements. EU-endorsed IFRSs may differ from IFRSs issued by the IASB if, at any point in time, new or amended IFRSs have not been endorsed by the EU. At 30 June 2012, there were no unendorsed standards effective for the period ended 30 June 2012 affecting the condensed consolidated financial statements of the Group, and there were no differences between IFRSs endorsed by the EU and IFRSs issued by the IASB in terms of their application to the Group.

The IFRS basis results for the 2012 and 2011 half years are unaudited. Except for the effect of the adoption of altered US GAAP reporting requirements for Group IFRS reporting as explained in note B, the 2011 full year IFRS basis results have been derived from the 2011 statutory accounts. The auditors have reported on the 2011 statutory accounts which have been delivered to the Registrar of Companies. The auditors' report was (i) unqualified, (ii) did not include a reference to any matters to which the auditors drew attention by way of emphasis without qualifying their report and (iii) did not contain a statement under section 498(2) or (3) of the Companies Act 2006.

The accounting policies applied by the Group in determining the IFRS basis results in this report are the same as those previously applied in the Group's consolidated financial statements for the year ended 31 December 2011, except for the adoption of altered US GAAP reporting requirements for Group IFRS report as described below.

## B Adoption of altered US GAAP reporting requirements for Group IFRS reporting in 2012

### Background

In October 2010, the Emerging Issues Trust Force of the US Financial Accounting Standards Board issued update No 2010-26 on 'Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts' (the 'Update'). The Update was issued to address perceived diversity by companies preparing financial statements in accordance with US GAAP as regards the types of acquisition costs being deferred. Under US GAAP, costs that can be deferred and amortised are those that 'vary with and are primarily related to the acquisition of insurance contracts'. The Update requires insurers to capitalise only those incremental costs directly relating to acquiring a contract for financial statements for reporting periods beginning after 15 December 2011. All other indirect acquisition expenses are required to be charged to the income statements as incurred expenses. Accordingly, the main impact of the Update is to disallow insurers from deferring costs that are not directly related to successful sales.

The Group's IFRS accounting policies include that under IFRS 4, 'Insurance Contracts', insurance assets and liabilities other than those for UK regulated with-profits funds, are measured using the GAAP basis applied prior to IFRS adoption in 2005. On this basis insurance assets and liabilities are measured under the UK Modified Statutory Basis (MSB) which was codified by the Statement of Recommended Practice (SORP) on accounting for insurance business issued by the Association of British Insurers (ABI) in 2003. The MSB requires the deferral of acquisition costs and, in the first instance, the use of a gross premium valuation basis of liability measurement unless a net premium valuation basis is required by the regulator. However, the SORP also permits the use of local GAAP subject to the requirement for adjustments to be made to ensure sufficient consistency of measurement under the UK GAAP framework under which the SORP was developed.

In applying this overarching basis, the Group has chosen to apply US GAAP for measuring the insurance assets and liabilities of Jackson. In addition, for the Group's operations in India, Japan, Taiwan and Vietnam, where the local GAAP basis would not be appropriate as the start point for deriving MSB insurance asset and liabilities, the measurement has been determined substantially by reference to US GAAP requirements.

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For half year 2012, the Group has the option to either continue with its current basis of measurement or improve its accounting policy under IFRS4 to acknowledge the issuance of the Update. Prudential has chosen to improve its accounting policy in 2012 to apply the US GAAP update, on a retrospective basis, to the results of Jackson and the four Asia operations.

The half year and full 2011 comparatives in these condensed consolidated interim financial statements have been adjusted accordingly for the retrospective application of this Update.

Effect of change in accounting policy

(a) The effect of the change in accounting policy for deferred acquisition costs (DAC) on the income statement, earnings per share, comprehensive income, changes in equity and statement of financial position is shown in the tables below.

Condensed Consolidated Income Statement

	Half year 2012			Half year 2011			Full year 2011		
	Under previous basis £m	Effect of change £m	Under new policy £m	As reported under previous basis £m	Effect of change £m	Under new policy £m	As reported under previous basis £m	Effect of change £m	Under new policy £m
Total revenue, net of reinsurance	23,881	-	23,881	21,603	-	21,603	36,506	-	36,506
Acquisition costs and other expenditure	(2,520)	(72)	(2,592)	(2,615)	(50)	(2,665)	(5,005)	(115)	(5,120)
Total other charges, net of reinsurance	(19,990)	-	(19,990)	(17,730)	-	(17,730)	(29,575)	-	(29,575)
Profit before tax (being tax attributable to shareholders' and policyholders' returns)	1,371	(72)	1,299	1,258	(50)	1,208	1,926	(115)	1,811
(Less) Add tax (charge) credit attributable to policyholders' returns	(40)	-	(40)	(94)	-	(94)	17	-	17
Profit before tax attributable to shareholders	1,331	(72)	1,259	1,164	(50)	1,114	1,943	(115)	1,828
Total tax charge attributable to policyholders and shareholders	(371)	24	(347)	(395)	18	(377)	(432)	40	(392)
Adjustment to remove tax charge (credit) attributable to policyholders' returns	40	-	40	94	-	94	(17)	-	(17)
Tax charge attributable to shareholders' returns	(331)	24	(307)	(301)	18	(283)	(449)	40	(409)
Profit for the period	1,000	(48)	952	863	(32)	831	1,494	(75)	1,419
Profit for the period attributable to equity	1,000	(48)	952	861	(32)	829	1,490	(75)	1,415

holders of the Company

Earnings per share (in pence)

Based on profit attributable to the equity holders of the Company:

Basic	39.4p	(1.9)p	37.5p	34.0p	(1.3)p	32.7p	58.8p	(3.0)p	55.8p
Diluted	39.4p	(1.9)p	37.5p	33.9p	(1.3)p	32.6p	58.7p	(3.0)p	55.7p

## Condensed Consolidated Statement of Comprehensive Income and Statement of Changes in Equity

	Half year 2012			Half year 2011			Full year 2011		
	Under previous basis £m	Effect of change £m	Under new policy £m	As reported under previous basis £m	Effect of change £m	Under new policy £m	As reported under previous basis £m	Effect of change £m	Under new policy £m
Profit for the period	1,000	(48)	952	863	(32)	831	1,494	(75)	1,419
Exchange movements on foreign operations and net investment hedges, net of related tax	(56)	2	(54)	(75)	13	(62)	(100)	(5)	(105)
Unrealised valuation movements on securities of US insurance operations classified as available-for-sale	482	-	482	237	-	237	811	-	811
Related change in amortisation of deferred income and acquisition costs	(211)	30	(181)	(97)	26	(71)	(331)	56	(275)
Related tax	(94)	(11)	(105)	(49)	(8)	(57)	(168)	(19)	(187)
Total	177	19	196	91	18	109	312	37	349
Total comprehensive income for the period	1,121	(27)	1,094	879	(1)	878	1,706	(43)	1,663
Total comprehensive income for the period attributable to equity holders of the Company	1,121	(27)	1,094	877	(1)	876	1,702	(43)	1,659
Net increase in shareholders' equity	755	(27)	728	470	(1)	469	1,086	(43)	1,043
At beginning of period	9,117	(553)	8,564	8,031	(510)	7,521	8,031	(510)	7,521
At end of period	9,872	(580)	9,292	8,501	(511)	7,990	9,117	(553)	8,564

## Condensed Consolidated Statement of Financial Position

	30 Jun 2012			30 Jun 2011			31 Dec 2011		
	Under previous basis £m	Effect of change £m	Under new policy £m	As reported under previous basis £m	Effect of change £m	Under new policy £m	As reported under previous basis £m	Effect of change £m	Under new policy £m

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Assets									
Intangible assets attributable to shareholders:									
Deferred acquisition costs and other intangible assets	5,207	(874)	4,333	4,829	(769)	4,060	5,069	(835)	4,234
Total other assets	278,292	-	278,292	264,637	-	264,637	268,511	-	268,511
Total assets	283,499	(874)	282,625	269,466	(769)	268,697	273,580	(835)	272,745
Liabilities									
Deferred tax liabilities	4,207	(294)	3,913	4,194	(258)	3,936	4,211	(282)	3,929
Total other liabilities	269,386	-	269,386	256,725	-	256,725	260,209	-	260,209
Total liabilities	273,593	(294)	273,299	260,919	(258)	260,661	264,420	(282)	264,138
Equity									
Shareholders' equity	9,872	(580)	9,292	8,501	(511)	7,990	9,117	(553)	8,564
Non-controlling interests	34	-	34	46	-	46	43	-	43
Total equity	9,906	(580)	9,326	8,547	(511)	8,036	9,160	(553)	8,607

(b) The effect of the change in accounting policy for deferred acquisition costs on the Group's supplementary analysis of profit is shown in the table below.

Segment disclosure - income statement

	Half year 2012			Half year 2011		Full year 2011			
	Under previous basis £m	Effect of change £m	Under new policy £m	As reported under previous basis £m	Effect of change £m	Under new policy £m	As reported under previous basis £m	Effect of change £m	Under new policy £m
Operating profit based on longer-term investment returns									
Asia insurance operationsnote (i)	411	(5)	406	324	(2)	322	704	-	704
US insurance operationsnote (ii)	491	(49)	442	368	(28)	340	694	(43)	651
Other operations	314	-	314	366	-	366	672	-	672
Total	1,216	(54)	1,162	1,058	(30)	1,028	2,070	(43)	2,027
Short-term fluctuations in investment returns on shareholder-backed business	(14)	(18)	(32)	113	(20)	93	(148)	(72)	(220)
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	87	-	87	(7)	-	(7)	21	-	21
Gain on dilution of Group holdings	42	-	42	-	-	-	-	-	-
Profit before tax attributable to shareholders	1,331	(72)	1,259	1,164	(50)	1,114	1,943	(115)	1,828
Basic EPS based on operating profit based on longer-term investment returns after tax and	36.0p	(1.5)p	34.5p	32.2p	(0.8)p	31.4p	63.9p	(1.1)p	62.8p

non-controlling interests									
Basic EPS based on total profit									
after tax and non-controlling									
interests	39.4p	(1.9)p	37.5p	34.0p	(1.3)p	32.7p	58.8p	(3.0)p	55.8p

Notes on the effect of the change in the accounting policy on operating profit based on longer-term investment returns

(i) Asia insurance operations

		Half Year 2012	Half Year 2011	Full Year 2011
		Effect of change £m	Effect of change £m	Effect of change £m
New Business				
	Acquisition costs on new contracts not able to be deferred	(5)	(10)	(16)
Business in force at beginning of period				
	Reduction in amortisation on reduced DAC balance	-	8	16
Total		(5)	(2)	-

(ii) US insurance operations

		Half Year 2012	Half Year 2011	Full Year 2011
		Effect of change £m	Effect of change £m	Effect of change £m
New Business				
	Acquisition costs on new contracts not able to be deferred	(82)	(80)	(156)
Business in force at beginning of period				
	Reduction in amortisation on reduced DAC balance	33	52	113
Total		(49)	(28)	(43)

C Segment disclosure - income statement

	Half year 2012	Half year 2011*	Full year 2011*
	£m	£m	£m
Asia operations			
Insurance operations note E(i)	409	324	709
Development expenses	(3)	(2)	(5)
Total Asia insurance operations after development expenses	406	322	704
Eastspring Investments	34	43	80
Total Asia operations	440	365	784
US operations			
Jackson (US insurance operations) E(ii)	442	340	651

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Broker-dealer and asset management	17	17	24
Total US operations	459	357	675
UK operations			
UK insurance operations:			
Long-term business note E(iii)	336	332	683
General insurance commission note (i)	17	21	40
Total UK insurance operations	353	353	723
M&G	199	199	357
Total UK operations	552	552	1,080
Total segment profit	1,451	1,274	2,539
Other income and expenditure			
Investment return and other income	5	5	22
Interest payable on core structural borrowings	(140)	(140)	(286)
Corporate expenditure note H	(120)	(118)	(219)
Total	(255)	(253)	(483)
RPI to CPI inflation measure change on defined benefit pension schemes note (ii)	-	42	42
Solvency II implementation costs	(27)	(27)	(55)
Restructuring costs note (iii)	(7)	(8)	(16)
Operating profit based on longer-term investment returns	1,162	1,028	2,027
Short-term fluctuations in investment returns on shareholder-backed business note F	(32)	93	(220)
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes note (iv)	87	(7)	21
Gain on dilution of Group holdings note G	42	-	-
Profit before tax attributable to shareholders	1,259	1,114	1,828
	Half year	Half year	Full year
	2012	2011*	2011*
Basic EPS based on operating profit based on longer-term investment returns after tax and non-controlling interests note L	34.5p	31.4p	62.8p
Basic EPS based on total profit after tax and non-controlling interests note L	37.5p	32.7p	55.8p

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

Notes

(i) UK operations transferred its general insurance business to Churchill Insurance in 2002. General insurance commission represents the net commission receivable net of expenses for Prudential-branded general insurance products as part of this arrangement.

(ii) During the first half of 2011 the Group altered its inflation measure basis for future statutory increases to pension payments for certain tranches of its UK defined benefit pension schemes. This reflected the UK Government's

decision to replace the basis of indexation from Retail Price Index (RPI) with Consumer Price Index (CPI). This resulted in a credit to the operating profit before tax in half year and full year 2011 of £42 million.

(iii) Restructuring costs are incurred in the UK and represent one-off expenses incurred in securing expense savings.

(iv) For the 2011 comparatives, the shareholders' share of actuarial and other gains and losses on defined benefit pension schemes comprises the aggregate effect of actual less expected returns on scheme assets, experience gains and losses, the effect of changes in assumptions and altered provisions for deficit funding, where relevant. For half year 2012, these items also apply. However, the shareholders' share of actuarial and other gains and losses on defined benefit pension schemes also includes £51 million for the effect of partial recognition of surplus of the

main Prudential Staff Pension Scheme (PSPS). This credit arises from altered funding arrangement following the 5 April 2011 triennial valuation. Additional details are provided in Note X.

#### Determining operating segments and performance measure of operating segments

The Group's operating segments determined in accordance with IFRS 8, 'Operating Segments', are as follows:

##### Insurance operations

- Asia
- US (Jackson)
- UK

##### Asset management operations

- M&G (including Prudential Capital)
- Eastspring Investments
- US broker-dealer and asset management (including Curian)

The Group's operating segments are also its reportable segments with the exception of Prudential Capital which has been incorporated into the M&G operating segment for the purposes of segment reporting.

The performance measure of operating segments utilised by the Company is IFRS operating profit attributable to shareholders based on longer-term investment returns. This measure excludes the recurrent items of short-term fluctuations in investment returns and the shareholders' share of actuarial and other gains and losses on defined benefit pension schemes. In addition for half year 2012, this measure excluded a gain arising upon the dilution of the Group's holding in PPM South Africa. Operating earnings per share is calculated on operating profit based on longer-term investment returns, after tax and non-controlling interests.

Segment results that are reported to the Group Executive Committee include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items are mainly in relation to the Group Head Office and the Asia Regional Head Office.

Except in the case of the assets backing the UK annuity business, unit-linked and US variable annuity separate account liabilities, operating profit based on longer-term investment returns for shareholder-financed business is determined on the basis of expected longer-term investment returns. In the case of assets backing the UK annuity business, unit-linked and US variable annuity separate account liabilities, the basis of determining operating profit based on longer-term investment returns is as follows:

- Assets backing UK annuity business liabilities. For UK annuity business, policyholder liabilities are determined by reference to current interest rates. The value movements of the assets covering liabilities are closely correlated with the related change in liabilities. Accordingly, asset value movements are recorded within the 'operating results based on longer-term investment returns'. Policyholder liabilities include a margin for credit risk. Variations between actual and best estimate expected impairments are recorded as a component of short-term fluctuations in investment returns.
- Assets backing unit-linked and US variable annuity business separate account liabilities. For such business, the policyholder unit liabilities are directly reflective of the asset value movements. Accordingly, the operating results based on longer-term investment returns reflect the current period value movements in unit liabilities and the backing assets.

In the case of other shareholder-financed business, the measurement of operating profit based on longer-term investment returns reflects the particular features of long-term insurance business where assets and liabilities are held for the long-term and for which the accounting basis for insurance liabilities under current IFRS is not generally

conducive to demonstrating trends in underlying performance of life businesses exclusive of the effects of short-term fluctuations in market conditions. In determining the profit on this basis, the following key elements are applied to the results of the Group's shareholder-financed operations.

(a) Debt and equity-type securities

Longer-term investment returns for both debt and equity-type securities comprise longer-term actual income receivable for the period (interest/dividend income) and longer-term capital returns.

In principle, for debt securities, the longer-term capital returns comprise two elements. The first element is a risk margin reserve (RMR) based charge for the expected level of defaults for the period, which is determined by reference to the credit quality of the portfolio. The difference between impairment losses in the reporting period and the RMR charge to the operating result is reflected in short-term fluctuations in investment returns. The second element is for the amortisation of interest-related realised gains and losses to operating results based on longer-term investment returns to the date when sold bonds would have otherwise matured.

The shareholder-backed operation for which the distinction between impairment losses and interest-related realised gains and losses is in practice relevant to a significant extent is Jackson. Jackson has used the ratings by Nationally Recognised Statistical Ratings Organisations (NRSRO) or ratings resulting from the regulatory ratings detail issued by the National Association of Insurance Commissioners (NAIC) developed by external third parties such as PIMCO or Black Rock Solutions to determine the average annual RMR. Further details of the RMR charge, as well as the amortisation of interest-related realised gains and losses, for Jackson are shown in note F(iii).

For debt securities backing non-linked shareholder-financed business of the UK insurance operations (other than the annuity business) and of the Asia insurance operations, the realised gains and losses are principally interest related. Accordingly, all realised gains and losses to date for these operations are being amortised over the period to the date those securities would otherwise have matured, with no explicit RMR charge.

At 30 June 2012 the level of unamortised interest-related realised gains and losses related to previously sold bonds for the Group was a net gain of £443 million (30 June 2011: £390 million; 31 December 2011: £462 million).

For equity-type securities, the longer-term rates of return are estimates of the long-term trend investment return for income and capital having regard to past performance, current trends and future expectations. Equity-type securities held for shareholder-financed operations other than the UK annuity business, unit-linked and US variable annuity are of significance for the US and Asia insurance operations. Different rates apply to different categories of equity-type securities.

As at 30 June 2012, the equity-type securities for US insurance non-separate account operations amounted to £1,017 million (30 June 2011: £862 million; 31 December 2011: £902 million). For these operations, the longer term rates of return for income and capital applied in half year 2012 are as follows:

	Half year 2012	Half year 2011	Full year 2011
Equity-type securities such as common and preferred stock and portfolio holdings in mutual funds	5.6% to 6.2%	7.1% to 7.5%	5.9% to 7.5%
Other equity-type securities such as investments in limited partnerships and private equity funds	7.6% to 8.2%	9.1% to 9.5%	7.9% to 9.5%

For Asia insurance operations, investments in equity securities held for non-linked shareholder-financed operations amounted to £741 million as at 30 June 2012 (30 June 2011: £449 million; 31 December 2011: £590 million). Of this balance, £106 million (30 June 2011: £122 million; 31 December 2011: £88 million) related to the Group's 7.74 per

cent (30 June 2011: 8.66 per cent; 31 December 2011: 7.37 per cent) stake in China Life Insurance Company of Taiwan. This £106 million (30 June 2011: £122 million; 31 December 2011: £88 million) investment is in the nature of a trade investment for which the determination of longer-term investment returns is on the basis as described in note (e) below. For the investments representing the other equity securities which had year end balances of £635 million (30 June 2011: £327 million; 31 December 2011: £502 million), the rates of return applied in half year 2012 and 2011 ranged from 1.0 per cent to 13.8 per cent with the rates applied varying by territory.

The longer-term rates of return discussed above for equity-type securities are determined after consideration by the Group's in-house economists of long-term expected real government bond returns, equity risk premium and long-term inflation. These rates are broadly stable from period to period but may be different between countries, reflecting, for example, differing expectations of inflation in each territory. The assumptions are for returns expected to apply in equilibrium conditions. The assumed rates of return do not reflect any cyclical variability in economic performance and are not set by reference to prevailing asset valuations.

(b) US variable and fixed index annuity business

The following value movements for Jackson's variable and fixed index annuity business are excluded from operating profit based on longer-term investment returns:

- Fair value movements for equity-based derivatives;
- Fair value movements for embedded derivatives for Guaranteed Minimum Withdrawal Benefit (GMWB) 'not for life' and fixed index annuity business, and Guaranteed Minimum Income Benefit (GMIB) reinsurance (see note);
- Movements in accounts carrying value of Guaranteed Minimum Death Benefit (GMDB) and GMWB 'for life' liabilities, for which, under the 'grandfathered' US GAAP applied under IFRS for Jackson's insurance assets and liabilities, the measurement basis gives rise to a muted impact of current period market movements;
  - Fee assessments and claim payments, in respect of guarantee liabilities; and
  - Related changes to amortisation of deferred acquisition costs for each of the above items.

Note: US operations - Embedded derivatives for variable annuity guarantee features

The GMIB liability, which is fully reinsured, subject to a deductible and annual claim limits, is accounted for in accordance with FASB ASC Subtopic 944-80 Financial Services - Insurance - Separate Accounts (formerly SOP 03-1) under IFRS using 'grandfathered' US GAAP. As the corresponding reinsurance asset is net settled, it is considered to be a derivative under IAS 39, 'Financial Instruments: Recognition and Measurement', and the asset is therefore recognised at fair value. As the GMIB benefit is economically reinsured the mark to market element of the reinsurance asset is included as a component of short-term fluctuations in investment returns.

(c) Other derivative value movements

Generally, derivative value movements are excluded from operating results based on longer-term investment returns (unless those derivative value movements broadly offset changes in the accounting value of other assets and liabilities included in operating profit). The principal example of non-equity based derivatives (for example interest rate swaps and swaptions) whose value movements are excluded from operating profit arises in Jackson. Non-equity based derivatives are primarily held by Jackson as part of a broadly-based hedging programme for features of Jackson's bond portfolio (for which value movements are booked in the statement of comprehensive income rather than the income statement), product liabilities (for which US GAAP accounting as 'grandfathered' under IFRS 4 does not fully reflect the economic features being hedged), and the interest rate exposure attaching to equity-based embedded derivatives.

(d) Other liabilities to policyholders and embedded derivatives for product guarantees

Under IFRS, the degree to which the carrying values of liabilities to policyholders are sensitive to current market conditions varies between territories depending upon the nature of the 'grandfathered' measurement basis. In general, in those instances where the liabilities are particularly sensitive to routine changes in market conditions, the accounting basis is such that the impact of market movements on the assets and liabilities is broadly equivalent in the

income statement, and operating profit based on longer-term investments returns is not distorted. In these circumstances, there is no need for the movement in the liability to be bifurcated between the elements that relate to longer-term market conditions and short-term effects.

However, some types of business movements in liabilities do require bifurcation to ensure that at the net level (i.e. after allocated investment return and change for policyholder benefits) the operating result reflects longer-term market returns.

Examples where such bifurcation is necessary are:

(i) Asia

- Vietnam participating business

For the participating business in Vietnam the liabilities include policyholders' interest in investment appreciation and other surplus. Bonuses paid in a reporting period and accrued policyholders' interest in investment appreciation and other surpluses primarily reflect the level of realised investment gains above contract specific hurdle levels. For this business, operating profit based on longer-term investment returns includes the aggregate of longer-term returns on the relevant investments, a credit or charge equal to movements on the liability for the policyholders' interest in realised investment gains (net of any recovery of prior deficits on the participating pool), less amortisation over five years of current and prior movements on such credits or charges.

The overall purpose of these adjustments is to ensure that investment returns included in operating results equal longer-term returns but that in any one reporting period movements on liabilities to policyholders caused by investment returns are substantially matched in the presentation of the supplementary analysis of profit before tax attributable to policyholders.

- Non-participating business

Bifurcation for the effect of determining the movement in the carrying value of liabilities to be included in operating results based on longer-term investment returns, and the residual element for the effect of using year end rates is included in short-term fluctuations and in the income statement.

- Guaranteed Minimum Death Benefit (GMDB) product features

For unhedged GMDB liabilities accounted for under IFRS using 'grandfathered' US GAAP, such as in the Japanese business, the change in carrying value is determined under FASB ASC subtopic 944-80, Financial Services - Insurance - Separate Accounts (formerly SOP 03-1), which partially reflects changes in market conditions. Under the company's segmental basis of reporting the operating profit reflects the change in liability based on longer-term market conditions with the difference between the charge to the operating result and the movement reflected in the total result included in short-term fluctuations in investment returns.

(ii) UK shareholder-backed annuity business

The operating result based on longer-term investment returns reflects the impact of value movements on policyholder liabilities for annuity business in PRIL and the PAC non-profit sub-fund after adjustments to allocate the following elements of the movement to the category of 'short-term fluctuations in investment returns' in the Group's supplementary analysis of profit:

- (i) The impact on credit risk provisioning of actual upgrades and downgrades during the period; and
- (ii) Credit experience compared to assumptions.

Credit experience reflects the impact of defaults and other similar experience, such as asset exchanges arising from debt restructuring by issuers that include effectively an element of permanent impairment of the security held. Negative experience compared to assumptions is included within short-term fluctuations in investment returns without further adjustment. This is to be contrasted with positive experience where surpluses are retained in short-term allowances for credit risk for IFRS reporting purposes.

The effects of other changes to credit risk provisioning are included in the operating result, as is the net effect of changes to the valuation rate of interest due to portfolio rebalancing to align more closely with management benchmark.

(e) Fund management and other non-insurance businesses

For these businesses, the particular features applicable for life assurance noted above do not apply. For these businesses it is inappropriate to include returns in the operating result on the basis described above. Instead, it is appropriate to generally include realised gains and losses (including impairments) in the operating result with unrealised gains and losses being included in short-term fluctuations. For this purpose impairments are calculated as the credit loss determined by comparing the projected cash flows discounted at the original effective interest rate to the carrying value. In some instances it may also be appropriate to amortise realised gains and losses on derivatives and other financial instruments to operating results over a time period that reflects the underlying economic substance of the arrangements.

Additional segmental analysis of revenue

The additional segmental analyses of revenue from external customers excluding investment return and net of outward reinsurance premiums are as follows:

	Half year 2012				Total £m
	Asia £m	US £m	UK £m	Intra-group £m	
Revenue from external customers:					
Insurance operations	3,871	7,063	3,374	-	14,308
Asset management	136	357	462	(154)	801
Unallocated corporate	-	-	10	-	10
Intra-group revenue eliminated on consolidation	(42)	(36)	(76)	154	-
Total revenue from external customers	3,965	7,384	3,770	-	15,119

	Half year 2011				Total £m
	Asia £m	US £m	UK £m	Intra-group £m	
Revenue from external customers:					
Insurance operations	3,568	6,664	2,872	(10)	13,094
Asset management	129	332	448	(152)	757
Unallocated corporate	-	-	2	-	2
Intra-group revenue eliminated on consolidation	(41)	(35)	(86)	162	-
Total revenue from external customers	3,656	6,961	3,236	-	13,853

	Full year 2011				Total £m
	Asia £m	US £m	UK £m	Intra-group £m	
Revenue from external customers:					
Insurance operations	7,307	12,516	5,740	-	25,563
Asset management	290	653	923	(323)	1,543
Unallocated corporate	-	-	40	-	40
Intra-group revenue eliminated on consolidation	(93)	(68)	(162)	323	-
Total revenue from external customers	7,504	13,101	6,541	-	27,146

Revenue from external customers is made up of the following:

	Half year 2012 £m	Half year 2011 £m	Half year 2011 £m
Earned premiums, net of reinsurance	14,111	12,930	25,277
Fee income from investment contract business and asset management (presented as 'Other income')	1,008	923	1,869
Total revenue from external customers	15,119	13,853	27,146

In their capacity as fund managers to fellow Prudential Group subsidiaries, M&G, Eastspring Investments and the US asset management businesses generate fees for investment management and related services. These services are charged at appropriate arm's length prices, typically priced as a percentage of funds under management. Intra-group fees included within asset management revenue were earned by the following asset management segment:

	Half year 2012 £m	Half year 2011 £m	Full year 2011 £m
Intra-group revenue generated by:			
M&G	76	76	162
Asia	42	41	93
US broker-dealer and asset management (including Curian)	36	35	68
Total intra-group fees included within asset management segment	154	152	323

At half year 2011 a further £10 million of intra-group revenue was recorded between UK insurance operations.

Revenue from external customers of Asia, US and UK insurance operations shown above are net of outwards reinsurance premiums of £85 million, £38 million, and £67 million respectively (half year 2011: £79 million, £37 million and £62 million respectively; full year 2011: £226 million, £72 million and £131 million respectively).

#### D Profit before tax - Asset management operations

The profit included in the income statement in respect of asset management operations is as follows:

	M&G £m	US £m	Eastspring Investments note (iv) £m	Half year 2012 £m	Half year 2011 £m	Full year 2011 £m
Revenue (excluding revenue of consolidated investment funds and NPH broker-dealer fees)	607	142	138	887	802	1,583
Revenue of consolidated investment fundsnote (i)	(24)	-	-	(24)	18	9
NPH broker-dealer feesnote (i)	-	215	-	215	207	405
Gross revenue *	583	357	138	1,078	1,027	1,997
Charges (excluding charges of consolidated investment funds and NPH broker-dealer fees)	(298)	(125)	(104)	(527)	(534)	(1,147)

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Charges of consolidated investment fundsnote (i)	24	-	-	24	(18)	(9)
NPH broker-dealer feesnote (i)	-	(215)	-	(215)	(207)	(405)
Gross charges	(274)	(340)	(104)	(718)	(759)	(1,561)
Profit before tax	309	17	34	360	268	436
Comprising:						
Operating profit based on longer-term investment returnsnote (ii)	199	17	34	250	259	461
Short-term fluctuations in investment returns note (iii)	41	-	-	41	13	(29)
Shareholder's share of actuarial gains and losses on defined benefit pension schemes	27	-	-	27	(4)	4
Gain on dilution of Group holdingsnote G	42	-	-	42		
Profit before tax	309	17	34	360	268	436

\* For half year 2012 gross revenue includes the Group's share of results from the associate PPM South Africa. In prior years, PPM South Africa was treated as a subsidiary and accounted for accordingly.

Notes

(i) Under IFRS, disclosure details of segment revenue are required. The segment revenue of the Group's asset management operations are required to include two items that are for amounts which, reflecting their commercial nature,

are also wholly reflected as charges within the income statement. After allowing for these charges, there is no effect on profit from these two items which are:

- (a) Investment funds managed on behalf of third parties and are consolidated under IFRS in recognition of the control arrangements for the funds. The gains and losses of these funds are non-recourse to M&G and the Group; and
- (b) NPH broker-dealer fees which represent commissions received, which are then paid on to the writing brokers on sales of investment products.

The presentation in the table above shows the amounts attributable to these two items so that the underlying revenue and charges can be seen.

(ii) M&G operating profit based on longer-term investment returns:

	Half year 2012 £m	Half year 2011 £m	** Full year 2011 £m
Asset management fee income	351	329	662
Other income	3	1	4
Staff costs	(120)	(125)	(270)
Other costs	(66)	(58)	(134)
Underlying profit before performance-related fees	168	147	262
Share of associate results	6	13	26
Performance-related fees	1	12	13
Operating profit from asset management operations	175	172	301
Operating profit from Prudential Capital	24	27	56
Total M&G operating profit based on longer-term investment returns	199	199	357

\*\* Following the divestment in the first half of 2012 of M&G's holding in PPM South Africa from 75 per cent to 47 per cent and its treatment from 2012 as an associate, M&G's operating income and expense no longer include any element from PPM South Africa, with the share of associate's results being presented in a separate line.

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The table above reflects the retrospective application of this basis of presentation for half year 2011 and full year 2011 results. Total profit remains the same.

The difference between the fees and other income shown above in respect of asset management operations, and the revenue figure for M&G shown (excluding consolidated investment funds) in the main table primarily relates to total revenue of Prudential Capital (including short-term fluctuations) of £99 million (half year 2011: £71 million; full year 2011: £96 million) and commissions which have been netted off in arriving at the fee income of £351 million (half year 2011: £329 million; full year 2011: £662 million) in the table above. The difference in the presentation of commission is aligned with how management reviews the business.

(iii) Short-term fluctuations in investment returns for M&G are primarily in respect of unrealised value movements on Prudential Capital's bond portfolio.

(iv) Included within Eastspring Investments revenue and charges are £41 million of commissions (half year 2011: £30 million; full year 2011: £44 million).

### E Key assumptions, estimates and bases used to measure insurance assets and liabilities

#### i Asia insurance operations

In half year 2012, IFRS operating profit based on longer-term investment returns for Asia insurance operations included a net £17 million credit arising from a small number of items that are not anticipated to reoccur in future periods (half year 2011: £25 million; full year 2011: £38 million).

#### ii US insurance operations

##### Amortisation of deferred acquisition costs

Under the Group's basis of applying IFRS 4, the insurance assets and liabilities of Jackson's traditional life business are accounted for under US GAAP. In line with industry practice, Jackson applies the mean reversion technique method for amortisation of deferred acquisition costs which dampens the effects of short-term market movements on expected gross profits against which deferred acquisition costs are amortised. To the extent that the mean reversion methodology does not fully dampen the effects of market returns there is a charge or credit for accelerated or decelerated amortisation. For half year 2012, reflecting the positive market returns in the period, there was a credit for decelerated amortisation of £25 million (half year 2011: charge for accelerated amortisation £66 million; full year 2011: charge for accelerated amortisation of £190 million, as explained in note Q).

#### iii UK insurance operations

##### Annuity business: allowance for credit risk

For IFRS reporting, the results for UK shareholder-backed annuity business are particularly sensitive to the allowances made for credit risk. The allowance is reflected in the deduction from the valuation rate of interest for discounting projected future annuity payments to policyholders that would have otherwise applied. Since mid-2007 there has been a significant increase in the actual and perceived credit risk associated with corporate bonds as reflected in the significant widening that has occurred in corporate bond spreads. Although bond spreads over swap rates have narrowed from their peak in March 2009, they are still high compared with the levels seen in the years immediately preceding the start of the dislocated markets in 2007. The allowance that should therefore be made for credit risk remains a particular area of judgement.

The additional yield received on corporate bonds relative to swaps can be broken into the following constituent parts:

- (a) the expected level of future defaults;
- (b) the credit risk premium that is required to compensate for the potential volatility in default levels;
- (c) the liquidity premium that is required to compensate for the lower liquidity of corporate bonds relative to swaps; and
- (d) the mark to market risk premium that is required to compensate for the potential volatility in corporate bond spreads (and hence market values) at the time of sale.

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The sum of (c) and (d) is often referred to as 'liquidity premium'.

The allowance for credit risk comprises (i) an amount for long-term best estimate defaults and (ii) additional provisions for credit risk premium, downgrade resilience, and short-term defaults.

The weighted components of the bond spread over swap rates for shareholder-backed fixed and linked annuity business for PRIL at 30 June 2012, 30 June 2011 and 31 December 2011, based on the asset mix at the relevant balance sheet date are shown below.

		Pillar 1 regulatory basis (bps)	Adjustment from regulatory to IFRS basis (bps)	IFRS (bps)
30 June 2012				
Bond spread over swap rates note (i)		191	-	191
Credit risk allowance				
	Long-term expected defaults note (ii)	16	-	16
	Additional provisions note (iii)	50	(23)	27
Total credit risk allowance		66	(23)	43
Liquidity premium		125	23	148

		Pillar 1 regulatory basis (bps)	Adjustment from regulatory to IFRS basis (bps)	IFRS (bps)
30 June 2011				
Bond spread over swap rates note (i)		151	-	151
Credit risk allowance				
	Long-term expected defaults note (ii)	16	-	16
	Additional provisions note (iii)	51	(25)	26
Total credit risk allowance		67	(25)	42
Liquidity premium		84	25	109

		Pillar 1 regulatory basis (bps)	Adjustment from regulatory to IFRS basis (bps)	IFRS (bps)
31 December 2011				
Bond spread over swap rates note (i)		201	-	201
Credit risk allowance				
	Long-term expected defaults note (ii)	15	-	15
	Additional provisions note (iii)	51	(24)	27
Total credit risk allowance		66	(24)	42
Liquidity premium		135	24	159

Notes

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- (i) Bond spread over swap rates reflect market observed data.
- (ii) Long-term expected defaults are derived by applying Moody's data from 1970 to 2009 and the definition of the credit rating used is the second highest credit rating published by Moody's, Standard and Poor's and Fitch.
- (iii) Additional provisions comprise credit risk premium, which is derived from Moody's data from 1970 to 2009, an allowance for a 1 notch downgrade of the portfolio subject to credit risk, and an additional allowance for short-term defaults.

The prudent Pillar 1 regulatory basis reflects the overriding objective of ensuring sufficient provisions and capital to ensure payments to policyholders can be made. The approach for IFRS aims to establish liabilities that are closer to 'best estimate'.

Movement in the credit risk allowance for PRIL in the six months ended 30 June 2012

The movement in the first half of 2012 of the average basis points allowance for PRIL on IFRS basis is as follows:

	Pillar 1 Regulatory basis (bps) Total	IFRS (bps) Total
Total allowance for credit risk at 31 December 2011	66	42
Credit rating changes	2	1
Asset trading	-	-
Asset mix (effect of market value movements)	-	-
New business and other	(2)	-
Total allowance for credit risk at 30 June 2012	66	43

For half year 2011 and other prior periods, favourable credit experience was retained in short-term allowances for credit risk on both the Pillar 1 and IFRS bases. From full year 2011 onwards the methodology applied is to continue to retain such surplus experience in the IFRS credit provisions but not for Pillar 1.

Overall the movement has led to the credit allowance for Pillar 1 purposes to be 35 per cent (30 June 2011: 45 per cent; 31 December 2011: 33 per cent) of the bond spread over swap rates. For IFRS purposes it represents 22 per cent (30 June 2011: 28 per cent; 31 December 2011: 20 per cent) of the bond spread over swap rates.

The reserves for credit risk allowance at 30 June 2012 for the UK shareholder annuity fund were as follows:

	Pillar 1 Regulatory basis Total £bn	IFRS Total £bn
PRIL	1.9	1.2
PAC non-profit sub-fund	0.2	0.1
Total - 30 June 2012	2.1	1.3
Total - 31 December 2011	2.0	1.3

Total - 30 June 2011 1.8      1.1

F Short-term fluctuations in investment returns on shareholder-backed business

		Half year 2012	Half year* 2011	Full year* 2011
		£m	£m	£m
Insurance operations:				
	Asia note (ii)	42	14	(92)
	US note (iii)	(125)	7	(167)
	UK notes (iv)	5	44	159
Other operations:				
	Economic hedge value movementnote (v)	(15)	-	-
	Othernote (vi)	61	28	(120)
Totalnote (i)		(32)	93	(220)

Notes

(i) General overview of defaults

The Group did not experience any defaults on its shareholder-backed debt securities portfolio in half year 2012 and 2011.

(ii) Asia insurance operations

The fluctuations for Asia insurance operations of positive £42 million in half year 2012 (half year 2011: £14 million; full year 2011: negative £(92) million) include a £13 million unrealised gain (half year 2011: £26 million; full year 2011: unrealised loss £(14) million) on the Group's 7.74 per cent stake (30 June 2011: 8.66 per cent; 31 December 2011: 7.37 per cent) in China Life Insurance Company of Taiwan.

(iii) US insurance operations

The short-term fluctuations in investment returns for US insurance operations comprise the following items:

		Half year 2012	Half year* 2011	Full year* 2011
		£m	£m	£m
Short-term fluctuations relating to debt securities:				
Charges in the period				
	Defaults	-	-	-
	Losses on sales of impaired and deteriorating bonds	(16)	(2)	(32)
	Bond write downs	(25)	(14)	(62)
	Recoveries/reversals	8	3	42
	Total charges in the periodnote (a)	(33)	(13)	(52)
Less: Risk margin charge included in operating profit based on longer-term investment returnsnote (b)		38	35	70
		5	22	18
Interest related realised gains (losses):				
	Arising in the period	29	92	158
	Less: Amortisation of gains and losses arising in current and prior years to operating profit based on longer-term investment returns	(44)	(43)	(84)
		(15)	49	74
Related change to amortisation of deferred acquisition costs		2	(9)	(3)

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Total short-term fluctuations related to debt securities	(8)	62	89
Derivatives (other than equity related): market value movement (net of related change to amortisation of deferred acquisition costs) note (c)	179	29	554
Net equity hedge results (net of related change to amortisation of deferred acquisition costs) note (d)	(320)	(107)	(788)
Equity type investments: actual less longer-term return (net of related change to amortisation of deferred acquisition costs) note C	22	28	-
Other items (net of related change to amortisation of deferred acquisition costs)	2	(5)	(22)
Total	(125)	7	(167)

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

The short-term fluctuations shown in the table above are stated net of the related change to amortisation of deferred acquisition costs of £80 million (half year 2011: £68 million; full year 2011: £287 million). See note Q.

Notes

(a) The charges on the debt securities of Jackson comprise the following:

	Defaults £m	Bond write downs £m	Losses on sale of impaired and deteriorating bonds £m	Recoveries/ reversals £m	Total Half year 2012 £m	Total Half year 2011 £m	Total Full year 2011 £m
Residential mortgage-backed securities:							
Prime (including agency)	-	(1)	(1)	3	1	(10)	(25)
Alt-A	-	-	(2)	3	1	(1)	(1)
Sub-prime	-	(3)	-	-	(3)	-	-
Total residential mortgage-backed securities	-	(4)	(3)	6	(1)	(11)	(26)
Corporate debt securities	-	-	(13)	1	(12)	(2)	(14)
Other	-	(21)	-	1	(20)	-	(12)
Total	-	(25)	(16)	8	(33)	(13)	(52)

(b) The risk margin reserve (RMR) charge for longer-term credit-related losses included in operating profit based on longer-term investment returns for half year 2012 is based on an average annual RMR of 27 basis points (half year 2011: 25 basis points; full year 2011: 25 basis points) on average book values of US\$ 44.2 billion (half year 2011: US\$ 44.5 billion; full year 2011: US\$ 44.4 billion) as shown below:

Moody's rating category	Half year 2012			Half year 2011			Full year 2011		
	Average book value	RMR %	Annual expected loss £m*	Average book value	RMR %	Annual expected loss £m*	Average book value	RMR %	Annual expected loss £m

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(or equivalent under NAIC ratings of MBS)	US\$m				US\$m				US\$m			
A3 or higher	21,149	0.11	(23)	(15)	21,283	0.08	(16)	(10)	21,255	0.08	(17)	(11)
Baa1, 2 or 3	20,655	0.26	(54)	(34)	20,729	0.27	(55)	(34)	20,688	0.26	(54)	(34)
Ba1, 2 or 3	1,616	1.11	(18)	(11)	1,826	1.02	(19)	(12)	1,788	1.04	(19)	(11)
B1, 2 or 3	560	2.97	(17)	(11)	425	3.01	(13)	(8)	474	3.01	(14)	(9)
Below B3	174	3.77	(6)	(4)	221	3.87	(9)	(6)	211	3.88	(8)	(5)
Total	44,154	0.27	(118)	(75)	44,484	0.25	(112)	(70)	44,416	0.25	(112)	(70)

Related change to amortisation of deferred acquisition costs (see below)

18 11 22 14 22 14

Risk margin reserve charge to operating profit for longer-term credit related losses

100 (64) (90) (56) (90) (56)

\* Annual expected loss. Charge for the half year 2012: £(38) million (half year 2011: £(35) million).

Consistent with the basis of measurement of insurance assets and liabilities for Jackson's IFRS results, the charges and credits to operating profits based on longer-term investment returns are partially offset by related changes to amortisation of deferred acquisition costs.

(c) The gain of £179 million (half year 2011: gain of £29 million; full year 2011: gain of £554 million) is principally for the value movement of non-equity freestanding derivatives held to manage interest rate exposures, and for the

GMIB reinsurance asset that is considered to be a derivative under IAS 39.

Under IAS 39, unless hedge accounting is applied value movements on derivatives are recognised in the income statement. For the derivatives programme attaching to the general account business, the Group has continued its approach of not seeking to apply hedge accounting under IAS 39. This decision reflects the inherent constraints of IAS 39 for hedge accounting investments and life assurance assets and liabilities under 'grandfathered' US GAAP under IFRS 4.

(d) The amount of £(320) million (half year 2011: £(107) million; full year 2011: £(788) million) relates to the net equity hedge accounting effect of the equity-based derivatives and associated guarantee liabilities of Jackson's variable

and fixed index annuity business. The details of the value movements excluded from operating profit based on longer-term investment returns are as described in note C. The principal movements are for (i) value for free standing and GMWB 'not for life' embedded derivatives, (ii) accounting values for GMDB and GMWB 'for life' guarantees (iii) fee assessments and claim payments in respect of guarantee liabilities and (iv) related changes to DAC amortisation. In half year 2012, the charge of £(320) million principally reflects fair value movements on free standing futures contracts and short-dated options. The movements included within the net equity hedge result included the effect of lower interest rates for which the movement was particularly significant in 2011. The

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value movements on derivatives held to manage this and any other interest rate exposure are included in the £179 million (half year 2011: £29 million; full year 2011: £554 million) described above in note (c).

In addition to the items discussed above, for US insurance operations, included within the statement of comprehensive income is an increase in net unrealised gains on debt securities classified as available-for-sale of £482 million (half year 2011: £237 million; full year 2011: £811 million). Temporary market value movements do not reflect defaults or impairments. Additional details on the movement in the value of the Jackson portfolio are included in note U.

### (iv) UK insurance operations

The short-term fluctuations gain for UK insurance operations of £5 million (half year 2011: £44 million; full year 2011: £159 million) reflects net investment gains arising in the period on fixed income assets backing the capital of the annuity business.

### (v) Economic hedge value movement

This item represents the value movement in the half year 2012 on short-dated hedge contracts to provide downside protection against severe UK equity market falls.

### (vi) Other

Short-term fluctuations of other operations, in addition to the previously discussed economic hedge value movement, were positive £61 million (half year 2011: positive £28 million; full year 2011: negative £(120) million) representing unrealised value movements on investments, including centrally held swaps to manage foreign exchange and certain macro-economic exposures of the Group.

## G Changes to Group's holdings

### PPM South Africa

On 22 February 2012, M&G completed transactions to (i) exchange bonus share rights for equity holdings with the employees of PPM South Africa and (ii) the sale of a 10 per cent holding in the majority of the business to Thesele Group, a minority shareholder, for cash. Following these transactions M&G's majority holding in the business reduced from 75 per cent to 47 per cent. Under IFRS requirements, the divestment is accounted for as the disposal of the 75 per cent holding and an acquisition of a 47 per cent holding at fair value resulting in a reclassification of PPM South Africa from a subsidiary to an associate. As a consequence of the IFRS application, the transactions give rise to a gain on dilution of £42 million. This amount is accounted for in the Group's half year 2012 supplementary analysis of profit as a gain on dilution of holdings which is excluded from the Group's IFRS operating profit based on longer-term investment returns. The cash outflow arising from this change to the Group's holdings, as shown in the condensed consolidated statement of cash flows, was £23 million, representing cash and cash equivalents no longer consolidated net of the cash proceeds received.

## H Acquisition costs and other expenditure

	Half year 2012	Half year* 2011	Full year* 2011
	£m	£m	£m
Acquisition costs incurred	1,192	1,106	2,264
Acquisition costs deferred less amortisation of acquisition costs	(327)	(218)	(520)
Administration costs and other expenditure	1,746	1,764	3,524
Movements in amounts attributable to external unit holders	(19)	13	(148)
Total acquisition costs and other expenditure	2,592	2,665	5,120

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

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The acquisition costs as shown on the table above relate to policy acquisition costs. Acquisition costs from business combinations are included within other expenditure.

Included within total acquisition costs and other expenditure is depreciation of £44 million (half year 2011; £45 million; full year 2011: £95 million).

The total amounts for acquisition costs and other expenditure shown above includes Corporate Expenditure shown in note C (Segment disclosure - income statement). The charge for Corporate Expenditure comprises:

	Half year 2012 £m	Half year 2011 £m	Full year 2011 £m
Group head office	86	88	168
Asia regional office			
Gross costs	45	48	86
Recharges to Asia operations	(11)	(18)	(35)
	34	30	51
Total	120	118	219

I Allocation of investment return between policyholders and shareholders

Investment return is attributable to policyholders and shareholders. A key feature of the accounting policies under IFRS is that the investment return included in the income statement relates to all investment assets of the Group, irrespective of whether the return is attributable to shareholders, to policyholders or to the unallocated surplus of with-profits funds, the latter two of which have no net impact on shareholders' profit. The table below provides a breakdown of the investment return for each regional operation attributable to each type of business.

	Half Year 2012 £m	Half Year 2011 £m	Full year 2011 £m
Asia operations			
Policyholders' returns			
Assets backing unit-linked liabilities	296	208	(812)
With-profits business	423	404	756
	719	612	(56)
Shareholders' returns	333	178	341
Total	1,052	790	285
US operations			
Policyholders' returns			
Assets held to back (separate account) unit-linked liabilities	2,095	1,530	(869)
Shareholders' returns			
Realised gains and losses (including impairment losses on available-for-sale bonds)	(331)	81	(238)
Value movements on derivative hedging programme for general account business	252	93	841
Interest/dividend income and value movements on other financial instruments for which fair value	638	570	1,714

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movements are booked in the income statement

		559	744	2,317
Total		2,654	2,274	1,448
UK operations				
	Policyholders' returns			
	Scottish Amicable Insurance Fund (SAIF)	289	303	321
	Assets held to back unit-linked liabilities	534	657	208
	With-profits fund (excluding SAIF)	3,000	2,808	4,094
		3,823	3,768	4,623
	Shareholders' returns			
	Prudential Retirement Income Limited (PRIL)	772	555	2,153
	Other business	461	342	956
		1,233	897	3,109
Total		5,056	4,665	7,732
Unallocated corporate				
	Shareholders' returns	-	21	(105)
Group Total				
	Policyholders' returns	6,637	5,910	3,698
	Shareholders' returns	2,125	1,840	5,662
Total		8,762	7,750	9,360

The returns as shown in the table above are delineated between those returns allocated to policyholders and those allocated to shareholders. In making this distinction, returns allocated to policyholders are those from investments in which shareholders have no direct economic interest, namely:

- Unit-linked business in the UK, Asia and SAIF in the UK, for which the investment return is wholly attributable to policyholders;
- Separate account business of US operations, the investment return of which is also wholly attributable to policyholders; and
- With-profits business (excluding SAIF) in the UK and Asia (in which the shareholders' economic interest, and the basis of recognising IFRS basis profits, is restricted to a share of the actuarially determined surplus for distribution (in the UK 10 per cent)). Except for this surplus the investment return of the with-profit funds is attributable to policyholders (through the asset-share liabilities) or the unallocated surplus, which is accounted for as a liability under IFRS 4.

The investment return related to the types of business above does not impact shareholders' profits directly. However there is an indirect impact, for example, investment-related fees or the effect of investment return on the shareholders' share of the cost of bonuses of with-profits funds.

Investment returns for unit-linked and similar products have reciprocal impact on benefits and claims, with a decrease in market returns on the attached pool of assets affecting policyholder benefits on these products. Similarly for with-profits funds there is a close correlation between increases or decreases in investment returns and the level of combined charge for policyholder benefits and movement on unallocated surplus that arises from such returns.

#### Shareholders' returns

For shareholder-backed non-participating business of the UK (comprising PRIL and other non-linked non-participating business) and of the Asia operations, the investment return is not directly attributable to policyholders and therefore does impact shareholders' profit directly. However, it should be noted that for UK

shareholder-backed annuity business, principally PRIL, where the durations of asset and liability cash flows are closely matched, the discount rate applied to measure liabilities to policyholders (under 'grandfathered' UK GAAP and under IFRS 4) reflects movements in asset yields (after allowances for the future defaults) of the backing portfolios. Therefore, the net impact on the shareholders' profits of the investment return of the assets backing liabilities of the UK shareholder-backed annuity business is after taking into account the consequential effect on the movement in policyholder liabilities.

Changes in shareholders' investment returns for US operations reflect primarily movements in the investment income, movements in the value of the derivative instruments held to manage the general account assets and liability portfolio, and realised gains and losses. However, separately, reflecting Jackson's types of business, an allocation is made to policyholders through the application of crediting rates.

The majority of the investments held to back the US general account business are debt securities for which the available-for-sale designation is applied for IFRS basis reporting. Under this designation the return included in the income statement reflects the aggregate of investment income and realised gains and losses (including impairment losses). However, movements in unrealised appreciation or depreciation are recognised in other comprehensive income. The return on these assets is attributable to shareholders.

#### J Benefits and claims and movements in unallocated surplus of with-profits funds, net of reinsurance

Benefits and claims represent payments, including final bonuses, to policyholders in respect of maturities, surrenders and deaths plus the change in technical provisions (which primarily represents the movement in amounts owed to policyholders). Benefits and claims are amounts attributable to policyholders. The movement in unallocated surplus of with-profits funds represents the transfer to (from) the unallocated surplus each year through a (charge) credit to the income statement of the annual excess (shortfall) of income over expenditure of the with-profits funds, after declaration and attribution of the cost of bonuses to policyholders and shareholders.

Benefits and claims and movements in unallocated surplus of with-profits funds net of reinsurance can be further analysed as follows:

	Half year 2012			
	Asia £m	US £m	UK £m	Total £m
Claims incurred	(1,587)	(2,499)	(5,057)	(9,143)
Increase in policyholder liabilities	(2,109)	(6,410)	(1,600)	(10,119)
Movement in unallocated surplus of with-profits funds(note)	137	-	(725)	(588)
	(3,559)	(8,909)	(7,382)	(19,850)
	Half year 2011			
	Asia £m	US £m	UK £m	Total £m
Claims incurred	(1,460)	(2,647)	(4,838)	(8,945)
Increase in policyholder liabilities	(1,827)	(5,465)	(713)	(8,005)
Movement in unallocated surplus of with-profits funds(note)	52	-	(692)	(640)
	(3,235)	(8,112)	(6,243)	(17,590)
	Full year 2011			
	Asia £m	US £m	UK £m	Total £m
Claims incurred	(2,955)	(4,678)	(10,103)	(17,736)

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Increase in policyholder liabilities	(2,950)	(7,973)	(1,655)	(12,578)
Movement in unallocated surplus of with-profits funds(note)	540	-	485	1,025
	(5,365)	(12,651)	(11,273)	(29,289)

Note

The unallocated surplus of with-profits funds represents the excess of assets of with-profits funds over policyholder and other liabilities of the funds. The surplus is therefore sensitive to the measurement basis of the assets and liabilities. The movements on unallocated surplus of with-profits funds also reflect the impact of market fluctuations of investment values backing the surplus. The Asia movement principally arises in the Hong Kong branch operation.

K Tax

i Tax charge

The total tax charge comprises:

	Half year 2012		Total	Half year	Full year
	Current	Deferred		2011 *	2011*
	tax	tax	Total	Total	Total
	£m	£m	£m	£m	£m
Tax charge					
UK tax	(98)	14	(84)	(85)	(20)
Overseas tax	(294)	31	(263)	(292)	(372)
Total tax charge	(392)	45	(347)	(377)	(392)

The current tax charge of £392 million includes £8 million for 2012 (half year 2011: charge of £8 million; full year 2011: charge of £16 million) in respect of the tax charge for Hong Kong. The Hong Kong current tax charge is calculated as 16.5 per cent for all periods on either (i) 5 per cent of the net insurance premium or (ii) the estimated assessable profits, depending on the nature of the business written.

The total tax charge comprises tax attributable to policyholders and unallocated surplus of with-profits funds, unit-linked policies and shareholders as shown below:

	Half year 2012		Total	Half year	Full year
	Current	Deferred		2011 *	2011*
	tax	tax	Total	Total	Total
	£m	£m	£m	£m	£m
Tax charge					
Tax (charge) credit to policyholders' returns	(137)	97	(40)	(94)	17
Tax charge attributable to shareholders' returns	(255)	(52)	(307)	(283)	(409)
Total tax charge	(392)	45	(347)	(377)	(392)

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

The principal reason for the reduction in the tax charge attributable to policyholders' returns compared to the six month period ended June 2011 is due to a reduction in the value of unrealised gains on investments which results in a decrease in the policyholders' deferred tax charge. An explanation of the tax charge attributable to shareholders is

shown in note (iii) below.

ii Deferred tax

The statement of financial position contains the following deferred tax assets and liabilities:

	30 June 2012		30 June 2011*		31 December 2011*	
	Deferred tax assets £m	Deferred tax liabilities £m	Deferred tax assets £m	Deferred tax liabilities £m	Deferred tax assets £m	Deferred tax liabilities £m
Unrealised gains and losses on investments	206	(1,629)	319	(1,654)	297	(1,566)
Balances relating to investment and insurance contracts	22	(969)	17	(745)	13	(667)
Short-term timing differences	1,820	(1,307)	1,374	(1,524)	1,513	(1,687)
Capital allowances	12	(8)	18	(13)	15	(9)
Unused tax losses	119	-	392	-	438	-
Total	2,179	(3,913)	2,120	(3,936)	2,276	(3,929)

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

Deferred tax assets are recognised to the extent that they are regarded as recoverable, that is to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying temporary differences can be deducted.

The taxation regimes applicable across the Group often apply separate rules to trading and capital profits and losses. The distinction between temporary differences that arise from items of either a trading or capital nature may affect the recognition of deferred tax assets. Accordingly, for the 2012 half year results and financial position at 30 June 2012, the possible tax benefit of approximately £156 million (30 June 2011: £106 million; 31 December 2011: £158 million), which may arise from capital losses valued at approximately £0.7 billion (30 June 2011: £0.5 billion; 31 December 2011: £0.7 billion), is sufficiently uncertain that it has not been recognised. In addition, a potential deferred tax asset of £122 million (30 June 2011: £241 million; 31 December 2011: £147 million), which may arise from tax losses and other potential temporary differences totalling £0.5 billion (30 June 2011: £1.0 billion; 31 December 2011: £0.6 billion) is sufficiently uncertain that it has not been recognised. Of these, losses of £116 million will expire within the next 10 years. The remaining losses have no expiry date.

Under IAS 12, 'Income Taxes', deferred tax is measured at the tax rates that are expected to apply to the period when the asset is realised or the liability settled, based on the tax rates (and laws) that have been enacted or are substantively enacted at the end of the reporting periods.

As part of Finance Act 2011, the UK government enacted a corporation tax rate change to 25 per cent with effect from 1 April 2012. However in March 2012, the UK government announced a revised tax rate change to 24 per cent which was effective from 1 April 2012 after being substantively enacted on 26 March 2012 by a resolution under the Provisional Collection of Taxes Act 1968. Additionally, the reduction in the UK corporation tax rate to 23 per cent from 1 April 2013 was substantively enacted on 3 July 2012 in the 2012 Finance Bill, however this has no effect on half year 2012 financial results.

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The subsequent proposed phased rate changes to 22 per cent are expected to have the effect of reducing the UK with-profits and shareholder-backed business elements of the net deferred tax balances at 30 June 2012 by £55 million.

The UK Government has announced that there will be substantial changes to the rules relating to the taxation of life insurance companies, which will be effective 1 January 2013. The effects of these changes are not reflected in the financial statements for the period ended 30 June 2012 as the 2012 Finance Act had not been enacted at the balance sheet date. Based on the Finance (No.4) Bill, the new regime is not expected to have a material impact on the Group's net assets.

iii Reconciliation of tax charge on profit attributable to shareholders for continuing operations

	Asia insurance operations	US insurance operations	UK insurance operations	Other operations	Total
Half year 2012					
Profit before tax attributable to shareholders:					
Operating profit based on longer-term investment returns note (iii)	406	442	353	(39)	1,162
Short-term fluctuations in investment returns	42	(125)	5	46	(32)
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	9	78	87
Gain on dilution of Group holdings	-	-	-	42	42
Total	448	317	367	127	1,259
Expected tax rate:note (i)					
Operating profit based on longer-term investment returns note (iii)	24%	35%	24.5%	24.5%	28%
Short-term fluctuations in investment returns	24%	35%	24.5%	24.5%	69%
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	24.5%	24.5%	24.5%
Gain on dilution of Group holdings	-	-	-	24.5%	24.5%
Expected tax (charge) credit based on expected tax rates:					
Operating profit based on longer-term investment returns note (iii)	(97)	(155)	(86)	10	(328)
Short-term fluctuations in investment returns	(10)	44	(1)	(11)	22
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	(2)	(19)	(21)
Gain on dilution of Group holdings	-	-	-	(10)	(10)
Total	(107)	(111)	(89)	(30)	(337)
Variance from expected tax charge: note (ii)					
Operating profit based on longer-term investment returns note (iii)	19	40	12	(28)	43
Short-term fluctuations in investment returns	(13)	-	(6)	(4)	(23)
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	-	-	-
Gain on dilution of Group holdings	-	-	-	10	10
Total	6	40	6	(22)	30
Actual tax (charge) credit:					
Operating profit based on longer-term investment returnsnote (iii)	(78)	(115)	(74)	(18)	(285)
Short-term fluctuations in investment returns	(23)	44	(7)	(15)	(1)

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Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	(2)	(19)	(21)
Gain on dilution of Group holdings	-	-	-	-	-
Total	(101)	(71)	(83)	(52)	(307)
Actual tax rate:					
Operating profit based on longer-term investment returns	19%	26%	21%	(46)%	25%
Total profit	23%	22%	23%	41%	24%
	Asia	US	UK		
	insurance operations	insurance operations	insurance operations	Other operations	Total
	£m (except for tax rates)				
Half year 2011*					
Profit before tax attributable to shareholders:					
Operating profit based on longer-term investment returns note (iii)	322	340	353	13	1,028
Short-term fluctuations in investment returns	14	7	44	28	93
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	(2)	(5)	(7)
Total	336	347	395	36	1,114
Expected tax rate: note (i)					
Operating profit based on longer-term investment returns note (iii)	24%	35%	26.5%	26.5%	29%
Short-term fluctuations in investment returns	22%	35%	26.5%	26.5%	26%
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	26.5%	26.5%	26.5%
Expected tax (charge) credit based on expected tax rates:					
Operating profit based on longer-term investment returns note (iii)	(77)	(119)	(94)	(3)	(293)
Short-term fluctuations in investment returns	(3)	(2)	(12)	(7)	(24)
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	1	1	2
Total	(80)	(121)	(105)	(9)	(315)
Variance from expected tax charge: note (ii)					
Operating profit based on longer-term investment returns note (iii)	39	19	5	1	64
Short-term fluctuations in investment returns	(33)	-	1	-	(32)
Total	6	19	6	1	32
Actual tax (charge) credit:					
Operating profit based on longer-term investment returns note (iii)	(38)	(100)	(89)	(2)	(229)
Short-term fluctuations in investment returns	(36)	(2)	(11)	(7)	(56)
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	1	1	2
Total	(74)	(102)	(99)	(8)	(283)
Actual tax rate:					
Operating profit based on longer-term investment returns	12%	29%	25%	15%	22%
Total profit	22%	29%	25%	22%	25%

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

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	Asia insurance operations	US insurance operations	UK insurance operations	Other operations	Total
Full year 2011*					
Profit (loss) before tax attributable to shareholders:					
Operating profit based on longer-term investment returns note (iii)	704	651	723	(51)	2,027
Short-term fluctuations in investment returns	(92)	(167)	159	(120)	(220)
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	18	3	21
Total	612	484	900	(168)	1,828
Expected tax rate: note (i)					
Operating profit based on longer-term investment returns note (iii)	24%	35%	27%	27%	29%
Short-term fluctuations in investment returns	20%	35%	27%	27%	30%
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	0%	0%	27%	27%	26.5%
Expected tax (charge) credit based on expected tax rates:					
Operating profit based on longer-term investment returns note (iii)	(169)	(228)	(195)	14	(578)
Short-term fluctuations in investment returns	18	58	(43)	32	65
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	(5)	(1)	(6)
Total	(151)	(170)	(243)	45	(519)
Variance from expected tax charge: note (ii)					
Operating profit based on longer-term investment returns note (iii)	47	43	5	50	145
Short-term fluctuations in investment returns	(20)	-	8	(24)	(36)
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	1	-	1
Total	27	43	14	26	110
Actual tax (charge) credit:					
Operating profit based on longer-term investment returns note (iii)	(122)	(185)	(190)	64	(433)
Short-term fluctuations in investment returns	(2)	58	(35)	8	29
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	-	-	(4)	(1)	(5)
Total	(124)	(127)	(229)	71	(409)
Actual tax rate:					
Operating profit based on longer-term investment returns	17%	28%	26%	125%	21%
Total profit	20%	26%	25%	42%	22%

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

Notes

(i) Expected tax rates for profit (loss) attributable to shareholders:

- The expected tax rates shown in the table above reflect the corporation tax rates generally applied to taxable profits of the relevant country jurisdictions.

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- For Asia operations the expected tax rates reflect the corporation tax rates weighted by reference to the source of profits of operations contributing to the aggregate business result.
- The expected tax rate for Other operations reflects the mix of business between UK and overseas operations, which are taxed at a variety of rates.

(ii) For 2012 and 2011, the principal variances arise from a number of factors, including:

(a) Asia long-term operations

For half year 2012 and 2011, profits in certain countries which are not taxable, along with utilising brought forward tax losses on which no deferred tax assets were previously recognised, partly offset by the inability to fully recognise deferred tax assets on losses being carried forward.

(b) Jackson

For half year 2012 and 2011, the benefit of a deduction from taxable income of a proportion of dividends received attributable to the variable annuity business.

(c) UK insurance operations

For half year 2012 and 2011, the effect of the reduction in the UK corporation tax rate on deferred tax liabilities and the different tax bases of UK life business. Additionally, for 2011 this is partially offset by routine revisions to prior period tax returns.

(d) Other operations

For half year 2012 and 2011 the effect of the reduction in UK corporation tax rate on deferred tax assets and revisions to prior period tax returns. For full year 2011 the settlement of outstanding issues with HMRC at an amount below that previously provided, partly offset by prior year adjustments arising from the revisions of prior period tax returns.

(iii) Operating profit based on longer-term investment returns is net of attributable restructuring costs and development expenses. Related tax charges are determined on the basis of current taxation legislation.

L Supplementary analysis of earnings per share

	Half year 2012					
	Before tax note C £m	Tax note K £m	Non- controlling interests £m	Net of tax and non- controlling interests £m	Basic earnings per share Pence	Diluted earnings per share Pence
Based on operating profit based on longer-term investment returns	1,162	(285)	-	877	34.5 p	34.5 p
Short-term fluctuations in investment returns on shareholder-backed business	(32)	(1)	-	(33)	(1.3)p	(1.3)p
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	87	(21)	-	66	2.6 p	2.6 p
Gain on dilution of Group holdings	42	-	-	42	1.7 P	1.7 P
Based on profit for the period	1,259	(307)	-	952	37.5 p	37.5 p
	Half year 2011*					
	Before tax note C £m	Tax note K £m	Non- controlling interests £m	Net of tax and non- controlling interests £m	Basic earnings per share Pence	Diluted earnings per share Pence
Based on operating profit based on longer-term investment returns	1,028	(229)	(2)	797	31.4 p	31.3 p

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Short-term fluctuations in investment returns on shareholder-backed business	93	(56)	-	37	1.5 p	1.5 p
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	(7)	2	-	(5)	(0.2)p	(0.2)p
Based on profit for the period	1,114	(283)	(2)	829	32.7 p	32.6 p

	Full year 2011*				Basic earnings per share	Diluted earnings per share
	Before tax	Tax	Non- controlling interests	Net of tax and non- controlling interests		
	note C	note K			per share	per share
	£m	£m	£m	£m	Pence	Pence
Based on operating profit based on longer-term investment return	2,027	(433)	(4)	1,590	62.8 p	62.7 p
Short-term fluctuations in investment returns on shareholder-backed business	(220)	29	-	(191)	(7.6)p	(7.6)p
Shareholders' share of actuarial and other gains and losses on defined benefit pension schemes	21	(5)	-	16	0.6 p	0.6 p
Based on profit for the year	1,828	(409)	(4)	1,415	55.8 p	55.7 p

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

Earnings per share are calculated based on earnings attributable to ordinary shareholders, after related tax and non-controlling interests.

The weighted average number of shares for calculating earnings per share:

	Half year 2012	Half year 2011	Full year 2011
	(in millions)	(in millions)	(in millions)
Weighted average number of shares for calculation of:			
Basic earnings per share	2,536	2,533	2,533
Diluted earnings per share	2,539	2,539	2,538

M Dividends

	Half year 2012	Half year 2011	Full year 2011
Dividends per share (in pence)			
Dividends relating to reporting period:			
Interim dividend (2012 and 2011)	8.40p	7.95 p	7.95 p
Final dividend (2011)	-	-	17.24 p
Total	8.40p	7.95 p	25.19 p
Dividends declared and paid in reporting period:			
Current year interim dividend	-	-	7.95 p
Final dividend for prior year	17.24 p	17.24 p	17.24 p
Total	17.24 p	17.24 p	25.19 p

Interim dividends are recorded in the period in which they are paid. Final dividends are recorded in the period in which they are approved by shareholders. The final dividend for the year ended 31 December 2011 of 17.24 pence per ordinary share was paid to eligible shareholders on 24 May 2012.

The 2012 interim dividend of 8.40 pence per ordinary share will be paid on 27 September 2012 in sterling to shareholders on the principal register and the Irish branch register at 6.00 pm BST on Friday, 24 August 2012 (the 'Record Date'), and in Hong Kong dollars to shareholders on the Hong Kong branch register at 4.30 pm Hong Kong time on the Record Date (HK Shareholders). Holders of US American Depositary Receipts (US Shareholders) will be paid their dividends in US dollars on or about 5 October 2012. The interim dividend will be paid on or about 4 October 2012 in Singapore dollars to shareholders with shares standing to the credit of their securities accounts with The Central Depository (Pte) Limited (CDP) at 5.00 pm Singapore time on the Record Date (SG Shareholders). The dividend payable to the HK Shareholders will be translated using the exchange rate quoted by the WM Company at the close of business on 9 August 2012. The exchange rate at which the dividend payable to the SG Shareholders will be translated into SG\$ will be determined by CDP. The dividend will distribute an estimated £215 million of shareholders' equity.

Shareholders on the principal register and Irish branch register will be able to participate in a Dividend Reinvestment Plan (DRIP).

## N Statement of financial position - analysis of Group position by segment and business type

### i Group statement of financial position analysis

To explain more comprehensively the assets, liabilities and capital of the Group's businesses, it is appropriate to provide analyses of the Group's statement of financial position by operating segment and type of business.

	Insurance operations				Total insurance operations	Asset management operations	Unallocated to a segment (central operations)	Intra-group eliminations	30 Jun 2012	30 Jun* 2011	31 Dec* 2011
	UK	US	Asia	Group Total					Group Total	Group Total	
By operating segment	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	
Assets											
Intangible assets attributable to shareholders:											
Goodwill note P	-	-	237	237	1,230	-	-	1,467	1,469	1,465	
Deferred acquisition costs and other intangible assets note Q	109	3,203	987	4,299	15	19	-	4,333	4,060	4,234	
Total	109	3,203	1,224	4,536	1,245	19	-	5,800	5,529	5,699	
Intangible assets attributable to with-profits funds:											
In respect of acquired	178	-	-	178	-	-	-	178	169	178	

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subsidiaries for venture fund and other investment purposes Deferred acquisition costs and other intangible assets	6	-	78	84	-	-	-	84	93	89
Total	184	-	78	262	-	-	-	262	262	267
Total	293	3,203	1,302	4,798	1,245	19	-	6,062	5,791	5,966
Deferred tax assets note K	243	1,633	95	1,971	110	98	-	2,179	2,120	2,276
Other non-investment and non-cash assets note (i)	5,437	1,536	1,053	8,026	1,104	4,079	(5,860)	7,349	6,521	6,638
Investment of long-term business and other operations: Investment properties	10,786	25	11	10,822	-	-	-	10,822	10,965	10,757
Investments accounted for using the equity method	70	-	-	70	42	-	-	112	71	70
Financial investments: Loans note S	3,435	4,168	1,171	8,774	1,207	-	-	9,981	9,017	9,714
Equity securities and portfolio holdings in unit trusts	34,036	43,874	12,553	90,463	79	-	-	90,542	91,037	87,349
Debt securities note T	79,900	27,061	19,433	126,394	1,875	-	-	128,269	117,213	124,498
Other investments	4,683	2,634	703	8,020	72	51	-	8,143	6,121	7,509
Deposits	11,105	228	1,041	12,374	55	-	-	12,429	10,858	10,708
Total investments	144,015	77,990	34,912	256,917	3,330	51	-	260,298	245,282	250,605
Properties held for sale	-	-	-	-	-	-	-	-	394	3

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Cash and cash equivalents	2,554	293	1,927	4,774	1,580	383	-	6,737	8,589	7,257	
Total assets	152,542	84,655	39,289	276,486	7,369	4,630	(5,860)	282,625	268,697	272,745	
	Insurance operations				Unallocated to a				30 Jun	30 Jun*	31 Dec*
				Total	Asset	segment	Intra	2012	2011	2011	
				insurance	management	(central	-group	Group	Group	Group	
	UK	US	Asia	operations	operations	operations)	eliminations	Total	Total	Total	
By operating segment	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	
Equity and liabilities											
Equity											
Shareholders' equity	2,722	3,919	2,403	9,044	1,888	(1,640)	-	9,292	7,990	8,564	
Non-controlling interests	29	-	5	34	-	-	-	34	46	43	
Total equity	2,751	3,919	2,408	9,078	1,888	(1,640)	-	9,326	8,036	8,607	
Liabilities											
Policyholder liabilities and unallocated surplus of with-profits funds:											
Contract liabilities (including amounts in respect of contracts classified as investment contracts under IFRS 4)note Y	128,387	75,264	32,768	236,419	-	-	-	236,419	221,432	227,075	
Unallocated surplus of with-profits funds note Y	9,750	-	52	9,802	-	-	-	9,802	10,872	9,215	
Total policyholder liabilities and unallocated surplus of with-profits funds	138,137	75,264	32,820	246,221	-	-	-	246,221	232,304	236,290	
Core structural											

borrowings of shareholder-financed operations:											
Subordinated debt	-	-	-	-	-	2,638	-	2,638	3,044	2,652	
Other	-	159	-	159	250	549	-	958	954	959	
Total note V	-	159	-	159	250	3,187	-	3,596	3,998	3,611	
Operational borrowings attributable to shareholder-financed operations											
note W	42	91	93	226	10	2,568	-	2,804	2,912	3,340	
Borrowings attributable to with-profits operations											
note W	955	-	-	955	-	-	-	955	1,440	972	
Deferred tax liabilities note											
K	1,258	2,069	550	3,877	20	16	-	3,913	3,936	3,929	
Other non-insurance liabilities note											
(ii)	9,399	3,153	3,418	15,970	5,201	499	(5,860)	15,810	16,071	15,996	
Total liabilities	149,791	80,736	36,881	267,408	5,481	6,270	(5,860)	273,299	260,661	264,138	
Total equity and liabilities	152,542	84,655	39,289	276,486	7,369	4,630	(5,860)	282,625	268,697	272,745	

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

#### Notes

- (i) Within other non-investment and non-cash assets are premiums receivable of £274 million (30 June 2011: £290 million; 31 December 2011: £265 million) of which approximately two-thirds are due within one year. The remaining one-third, due after one year, relates to products where charges are levied against premiums in future years.
- (ii) Within other non-insurance liabilities are other creditors of £2,989 million (30 June 2011: £2,599 million; 31 December 2011: £2,544 million) of which £2,683 million (30 June 2011: £2,599 million; 31 December 2011: £2,268 million) are due within one year.

#### ii Group statement of financial position - additional analysis by business type

##### Shareholder-backed business

	Unit-linked and variable annuity funds	Non-linked business	Asset management operations	Unallocated to a segment (central operations)	Intra-group eliminations	30 Jun 2012 Group Total	30 Jun* 2011 Group Total	31 Dec* 2011 Group Total
	£m	£m	£m	£m	£m	£m	£m	£m
Assets								

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Intangible assets attributable to shareholders:									
Goodwill note P	-	-	237	1,230	-	-	1,467	1,469	1,465
Deferred acquisition costs and other intangible assets note Q	-	-	4,299	15	19	-	4,333	4,060	4,234
Total	-	-	4,536	1,245	19	-	5,800	5,529	5,699
Intangible assets attributable to with-profits funds:									
In respect of acquired subsidiaries for venture fund and other investment purposes	178	-	-	-	-	-	178	169	178
Deferred acquisition costs and other intangible assets	84	-	-	-	-	-	84	93	89
Total	262	-	-	-	-	-	262	262	267
Total	262	-	4,536	1,245	19	-	6,062	5,791	5,966
Deferred tax assets note K	104	1	1,866	110	98	-	2,179	2,120	2,276
Other non-investment and non-cash assets	3,245	575	4,206	1,104	4,079	(5,860)	7,349	6,521	6,638
Investment of long-term business and other operations:									
Investment properties	8,564	685	1,573	-	-	-	10,822	10,965	10,757
Investments accounted for using the equity	-	-	70	42	-	-	112	71	70

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method									
Financial									
investments:									
Loans note									
S	2,866	1	5,907	1,207	-	-	9,981	9,017	9,714
Equity									
securities									
and									
portfolio									
holdings in									
unit trusts	23,406	66,050	1,007	79	-	-	90,542	91,037	87,349
Debt									
securities									
note T	58,930	9,062	58,402	1,875	-	-	128,269	117,213	124,498
Other									
investments	4,664	125	3,231	72	51	-	8,143	6,121	7,509
Deposits	8,830	1,433	2,111	55	-	-	12,429	10,858	10,708
Total									
investments	107,260	77,356	72,301	3,330	51	-	260,298	245,282	250,605
Properties									
held for sale	-	-	-	-	-	-	-	394	3
Cash and cash									
equivalents	2,176	1,308	1,290	1,580	383	-	6,737	8,589	7,257
Total assets	113,047	79,240	84,199	7,369	4,630	(5,860)	282,625	268,697	272,745

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

Shareholder-backed business

	Participating funds £m	Unit-linked and variable annuity £m	Non-linked business £m	Asset management operations £m	Unallocated segment (central operations) £m	Intra-group eliminations £m	30 Jun	30 Jun	31 Dec
							2012	2011	2011
							Group Total £m	Group Total * £m	Group Total * £m
Equity and liabilities									
Equity									
Shareholders' equity	-	-	9,044	1,888	(1,640)	-	9,292	7,990	8,564
Non-controlling interests	29	-	5	-	-	-	34	46	43
Total equity	29	-	9,049	1,888	(1,640)	-	9,326	8,036	8,607
Liabilities									
Policyholder liabilities and unallocated surplus of with-profits funds:	94,635	77,476	64,308	-	-	-	236,419	221,432	227,075

Contract liabilities (including amounts in respect of contracts classified as investment contracts under IFRS 4)note Y										
Unallocated surplus of with-profits fundsnote Y	9,802	-	-	-	-	-	9,802	10,872	9,215	
Total policyholder liabilities and unallocated surplus of with-profits funds	104,437	77,476	64,308	-	-	-	246,221	232,304	236,290	
Core structural borrowings of shareholder-financed operations:										
Subordinated debt	-	-	-	-	2,638	-	2,638	3,044	2,652	
Other	-	-	159	250	549	-	958	954	959	
Totalnote V	-	-	159	250	3,187	-	3,596	3,998	3,611	
Operational borrowings attributable to shareholder-financed operations note W	-	-	226	10	2,568	-	2,804	2,912	3,340	
Borrowings attributable to with-profits operations note W	955	-	-	-	-	-	955	1,440	972	
Deferred tax liabilitiesnote K	1,149	31	2,697	20	16	-	3,913	3,936	3,929	
Other non-insurance	6,477	1,733	7,760	5,201	499	(5,860)	15,810	16,071	15,996	

liabilities

Total

liabilities	113,018	79,240	75,150	5,481	6,270	(5,860)	273,299	260,661	264,138
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Total equity

and liabilities	113,047	79,240	84,199	7,369	4,630	(5,860)	282,625	268,697	272,745
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\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy as described in note B.

O Statement of financial position - analysis of segment by business type

i UK insurance operations

Overview

- In order to reflect the different types of UK business and fund structure, the statement of financial position of the UK insurance operations analyses assets and liabilities between those of the Scottish Amicable Insurance Fund (SAIF), the PAC with-profits sub-fund (WPSF), unit-linked assets and liabilities and annuity (principally PRIL) and other long-term business.

- £93 billion of the £144 billion of investments are held by SAIF and the PAC WPSF. Shareholders are exposed only indirectly to value movements on these assets.

	PAC with-profits fund note (i)				Other funds and subsidiaries			30 Jun 2012 Total	30 Jun 2011 Total	31 Dec 2011 Total
	Scottish Amicable Insurance Fund note (ii)	Excluding Prudential Annuities Limited	Prudential Annuities Limited note (iii)	Total note (iv)	Unit-linked assets and liabilities	Annuity and other long-term business	Total			
By operating segment	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m
Assets										
Intangible assets attributable to shareholders:										
Deferred acquisition costs and other intangible assets	-	-	-	-	-	109	109	109	118	113
Total	-	-	-	-	-	109	109	109	118	113
Intangible assets attributable to with-profits funds:										
In respect of acquired subsidiaries for venture fund and other investment purposes	-	178	-	178	-	-	-	178	169	178
	-	6	-	6	-	-	-	6	11	6

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Deferred acquisition costs										
Total	-	184	-	184	-	-	-	184	180	184
Total	-	184	-	184	-	109	109	293	298	297
Deferred tax assets	-	103	1	104	-	139	139	243	198	231
Other non-investment and non-cash assets	400	2,397	142	2,539	471	2,027	2,498	5,437	3,949	4,771
Investment of long term business and other operations:										
Investment properties	552	7,283	729	8,012	685	1,537	2,222	10,786	10,930	10,712
Investments accounted for using the equity method	-	-	-	-	-	70	70	70	69	70
Financial investments:										
Loans note S	129	1,936	75	2,011	-	1,295	1,295	3,435	2,401	3,115
Equity securities and portfolio holdings in unit trusts	2,086	18,572	119	18,691	13,242	17	13,259	34,036	40,470	36,722
Debt securities note T	3,988	38,684	5,783	44,467	6,135	25,310	31,445	79,900	74,818	77,953
Other investmentsnote (v)	290	3,688	292	3,980	84	329	413	4,683	4,046	4,568
Deposits	956	7,530	290	7,820	936	1,393	2,329	11,105	9,759	9,287
Total investments	8,001	77,693	7,288	84,981	21,082	29,951	51,033	144,015	142,493	142,427
Properties held for sale	-	-	-	-	-	-	-	-	391	-
Cash and cash equivalents	85	1,267	122	1,389	714	366	1,080	2,554	3,815	2,965
Total assets	8,486	81,644	7,553	89,197	22,267	32,592	54,859	152,542	151,144	150,691

	PAC with-profits fund note (i)				Other funds and subsidiaries						
	Scottish Amicable Insurance Fund note (ii)				Unit-linked assets and liabilities		Annuity and other long-term business		30 Jun 2012	30 Jun 2011	31 Dec 2011
	Excluding Prudential Annuities Limited	Prudential Annuities Limited	Prudential Limited note (iii)	Total note (iv)	assets	liabilities	Total	Total	Total	Total	
	£m	£m	£m	£m	£m	£m	£m	£m	£m	£m	

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Equity and liabilities										
Equity										
Shareholders' equity	-	-	-	-	-	2,722	2,722	2,722	2,342	2,581
Non-controlling interests	-	29	-	29	-	-	-	29	38	33
Total equity	-	29	-	29	-	2,722	2,722	2,751	2,380	2,614
Liabilities										
Policyholder liabilities and unallocated surplus of with-profits funds:										
Contract liabilities (including amounts in respect of contracts classified as investment contracts under IFRS 4)note Y	8,143	67,764	5,384	73,148	21,258	25,838	47,096	128,387	126,544	127,024
Unallocated surplus of with-profits funds (reflecting application of 'realistic' basis provisions for UK regulated with-profits funds) note Y and (vi)	-	8,305	1,445	9,750	-	-	-	9,750	10,811	9,165
				82,898						
Total	8,143	76,069	6,829		21,258	25,838	47,096	138,137	137,355	136,189
Operational borrowings attributable to shareholder-financed operations	-	-	-	-	-	42	42	42	102	103
Borrowings attributable to with-profits funds	18	937	-	937	-	-	-	955	1,440	972
Deferred tax liabilities	31	616	129	745	-	482	482	1,258	1,626	1,349

Other non-insurance liabilities	294	3,993	595 4,588 89,168	1,009	3,508	4,517	9,399	8,241	9,464
Total liabilities	8,486	81,615	7,553	22,267	29,870	52,137	149,791	148,764	148,077
Total equity and liabilities	8,486	81,644	7,553	22,267	32,592	54,859	152,542	151,144	150,691

## Notes

- (i) The WPSF mainly contains with-profits business but it also contains some non-profit business (unit-linked, term assurances and annuities). The WPSF's profits are apportioned 90 per cent to its policyholders and 10 per cent to shareholders as surplus for distribution is determined via the annual actuarial valuation. For the purposes of this table and subsequent explanation, references to the WPSF also include, for convenience, the amounts attaching to the Defined Charges Participating Sub-fund which comprises 3.3 per cent of the total assets of the WPSF and includes the with-profits annuity business transferred to Prudential from the Equitable Life Assurance Society on 1 December 2007 (with assets of approximately £1.7 billion). Profits to shareholders on this with-profits annuity business emerge on a 'charges less expenses' basis and policyholders are entitled to 100 per cent of the investment earnings.
- (ii) The fund is solely for the benefit of policyholders of SAIF. Shareholders have no interest in the profits of this fund although they are entitled to asset management fees on this business. SAIF is a separate sub-fund within the PAC long-term business fund.
- (iii) Wholly-owned subsidiary of the PAC WPSF that writes annuity business.
- (iv) Excluding policyholder liabilities of the Hong Kong branch of PAC.
- (v) Other investments comprise:

	30 Jun 2012 £m	30 Jun 2011 £m	31 Dec 2011 £m
Derivative assets*	1,310	841	1,461
Partnerships in investment pools and other**	3,373	3,205	3,107
	4,683	4,046	4,568

\* In the UK, Prudential uses derivatives to reduce equity and credit risk, interest rate and currency exposures, and to facilitate efficient portfolio management. After derivative liabilities of £1,337 million (30 June 2011: £909 million; 31 December 2011: £1,298 million), which are also included in the statement of financial position, the overall derivative position was a net liability of £27 million (30 June 2011: net liability of £68 million; 31 December 2011: net asset of £163 million).

\*\* Partnerships in investment pools and other comprise mainly investments held by the PAC with-profits fund. These investments are primarily investments in limited partnerships and additionally investments in property funds.

## (vi) Unallocated surplus of with-profits funds

Prudential's long-term business written in the UK comprises predominantly life insurance policies under which the policyholders are entitled to participate in the returns of the funds supporting these policies. Business similar to this type is also written in certain of the Group's Asia operations, subject to local market and regulatory conditions. Such policies are called with-profits policies. Prudential maintains with-profits funds within the Group's long-term business funds, which segregate the assets and liabilities and accumulate the returns related to that with-profits business. The amounts accumulated in these with-profits funds are available to provide for future policyholder benefit provisions and for bonuses to be distributed to with-profits policyholders. The bonuses, both annual and final, reflect the right of the with-profits policyholders to participate in the financial performance of the with-profits funds. Shareholders' profits with respect to bonuses declared on with-profits business

correspond to the shareholders' share of the cost of bonuses as declared by the Board of Directors. The shareholders' share currently represents one-ninth of the cost of bonuses declared for with-profits policies.

The unallocated surplus represents the excess of assets over policyholder liabilities for the Group's with-profits funds. As allowed under IFRS 4, the Group has opted to continue to record unallocated surplus of with-profits funds wholly as a liability. The annual excess (shortfall) of income over expenditure of the with-profits funds, after declaration and attribution of the cost of bonuses to policyholders and shareholders, is transferred to (from) the unallocated surplus each year through a (charge) credit to the income statement. The balance retained in the unallocated surplus represents cumulative income arising on the with-profits business that has not been allocated to policyholders or shareholders, including the shareholders' share of future bonuses that has been provided for in determining policyholders' liabilities. The balance of the unallocated surplus is determined after full provision for deferred tax on unrealised appreciation of investments.

ii US insurance operations

	30 Jun 2012		30 Jun 2011*	31 Dec 2011*	
	Variable annuity separate account assets and liabilities note (i) £m	Fixed annuity, GIC and other business note (i) £m	Total £m	Total £m	Total £m
Assets					
Intangible assets attributable to shareholders:					
Deferred acquisition costs and other intangibles	-	3,203	3,203	2,939	3,115
Total	-	3,203	3,203	2,939	3,115
Deferred tax assets	-	1,633	1,633	1,346	1,392
Other non-investment and non-cash assets	-	1,536	1,536	1,151	1,542
Investments of long-term business and other operations:					
Investment properties	-	25	25	25	35
Financial investments:					
Loansnote S	-	4,168	4,168	4,062	4,110
Equity securities and portfolio holdings in unit trustsnote (iv)	43,625	249	43,874	36,263	38,036
Debt securitiesnote T and U	-	27,061	27,061	25,286	27,022
Other investmentsnote (ii)	-	2,634	2,634	1,352	2,376
Deposits	-	228	228	182	167
Total investments	43,625	34,365	77,990	67,170	71,746
Properties held for sale	-	-	-	3	3
Cash and cash equivalents	-	293	293	214	271
Total assets	43,625	41,030	84,655	72,823	78,069
Equity and liabilities					
Equity					
Shareholders' equity note (iii)	-	3,919	3,919	3,298	3,761

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Total equity	-	3,919	3,919	3,298	3,761
Liabilities					
Policyholder:					
Contract liabilities (including amounts in respect of contracts classified as investment contracts under IFRS 4) note Y	43,625	31,639	75,264	64,707	69,189
Total	43,625	31,639	75,264	64,707	69,189
Core structural borrowings of shareholder-financed operations	-	159	159	155	160
Operational borrowings attributable to shareholder-financed operations	-	91	91	34	127
Deferred tax liabilities	-	2,069	2,069	1,554	1,818
Other non-insurance liabilities	-	3,153	3,153	3,075	3,014
Total liabilities	43,625	37,111	80,736	69,525	74,308
Total equity and liabilities	43,625	41,030	84,655	72,823	78,069

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

Notes

(i) Assets and liabilities attaching to variable annuity business that are not held in the separate account are shown within other business.

(ii) Other investments comprise:

	30 Jun 2012	30 Jun 2011	31 Dec 2011
	£m	£m	£m
Derivative assets*	1,866	749	1,677
Partnerships in investment pools and other**	768	603	699
	2,634	1,352	2,376

\* In the US, Prudential uses derivatives to reduce interest rate risk, to facilitate efficient portfolio management to match liabilities under annuity policies and for certain equity-based product management activities. After taking account of derivative liabilities of £1,046 million (30 June 2011: £718 million; 31 December 2011: £887 million), which are also included in the statement of financial position, the overall derivative position is a net asset of £820 million (30 June 2011: £31 million; 31 December 2011: £790 million).

\*\* Partnerships in investment pools and other comprise primarily investments in limited partnerships. These include interests in the PPM America Private Equity Fund and diversified investments in other partnerships by independent money managers that generally invest in various equities and fixed income loans and securities.

(iii) Changes in shareholders' equity

	30 Jun 2012	30 Jun 2011 *	31 Dec 2011 *
	£m	£m	£m
Operating profits based on longer-term investment returns note C	442	340	651
Short-term fluctuations in investment returns note F	(125)	7	(167)
Profit before shareholder tax	317	347	484
Tax note K	(71)	(102)	(127)
Profit for the period	246	245	357

	30 Jun	31 Jun	31 Dec
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	2012	2011*	2011*
	£m	£m	£m
Profit for the period (as above)	246	245	357
Items recognised in other comprehensive income:			
Exchange movements	(34)	(80)	35
Unrealised valuation movements on securities classified as available-for sale:			
Unrealised holding gains arising during the period	470	287	912
Add back net losses/deduct net (gains) included in income statement	12	(50)	(101)
Total unrealised valuation movements	482	237	811
Related change in amortisation of deferred income and acquisition costs note Q	(181)	(71)	(275)
Related tax	(105)	(57)	(187)
Total other comprehensive income	162	29	384
Total comprehensive income for the period	408	274	741
Dividends, interest payments to central companies and other movements	(250)	(326)	(330)
Net increase (decrease) in equity	158	(52)	411
Shareholders' equity at beginning of period:			
As previously reported	4,271	3,815	3,815
Effect of change in accounting policy for deferred acquisition costs	(510)	(465)	(465)
After effect of change	3,761	3,350	3,350
Shareholders' equity at end of period	3,919	3,298	3,761

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

(iv) Equity securities and portfolio holdings in unit trusts includes investments in mutual funds, the majority of which are equity based.

iii Asia insurance operations

	30 Jun 2012				30 Jun 2011*	31 Dec 2011*
	With-profits business note (i) £m	Unit-linked assets and liabilities £m	Other £m	Total £m	Total £m	Total £m
Assets						
Intangible assets attributable to shareholders:						
Goodwill	-	-	237	237	239	235
Deferred acquisition costs and other intangible assets	-	-	987	987	981	977
Total	-	-	1,224	1,224	1,220	1,212
Intangible assets attributable to with-profits funds:						
Deferred acquisition costs and other intangible assets	78	-	-	78	82	83
Deferred tax assets	-	1	94	95	94	115
Other non-investment and non-cash assets	306	104	643	1,053	899	1,024
Investments of long-term business and other operations:						
Investment properties	-	-	11	11	10	10

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Investments accounted for using the equity method	-	-	-	-	2	-
Financial investments:						
Loans note S	726	1	444	1,171	1,283	1,233
Equity securities and portfolio holdings in unit trusts	2,629	9,183	741	12,553	14,159	11,997
Debt securities note T	10,475	2,927	6,031	19,433	15,357	17,681
Other investments	394	41	268	703	504	470
Deposits	54	497	490	1,041	827	1,165
Total investments	14,278	12,649	7,985	34,912	32,142	32,556
Cash and cash equivalents	702	594	631	1,927	2,075	1,977
Total assets	15,364	13,348	10,577	39,289	36,512	36,967
Equity and liabilities						
Equity						
Shareholders' equity	-	-	2,403	2,403	2,224	2,306
Non-controlling interests	-	-	5	5	5	5
Total equity	-	-	2,408	2,408	2,229	2,311
Liabilities						
Policyholder liabilities and unallocated surplus of with-profits funds:						
Contract liabilities (including amounts in respect of contracts classified as investment contracts under IFRS 4)note Y	13,344	12,593	6,831	32,768	30,181	30,862
Unallocated surplus of with-profits funds note Y	52	-	-	52	61	50
Total	13,396	12,593	6,831	32,820	30,242	30,912
Operational borrowings attributable to shareholder-financed operations	-	-	93	93	139	141
Deferred tax liabilities	373	31	146	550	518	506
Other non-insurance liabilities	1,595	724	1,099	3,418	3,384	3,097
Total liabilities	15,364	13,348	8,169	36,881	34,283	34,656
Total equity and liabilities	15,364	13,348	10,577	39,289	36,512	36,967

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

Note

(i) The statement of financial position for with-profits business comprises the with-profits assets and liabilities of the Hong Kong, Malaysia and Singapore with-profits operations. Assets and liabilities of other participating business are included in the column for 'Other business'.

iv Asset management operations

	M&G note (i) £m	Eastspring US Investments £m		Total 30 Jun 2012 £m	Total 30 Jun 2011 £m	Total 31 Dec 2011 £m
Assets						
Intangible assets:						
Goodwill note P	1,153	16	61	1,230	1,230	1,230

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	Deferred acquisition costs	11	2	2	15	10	16
Total		1,164	18	63	1,245	1,240	1,246
Other non-investment and non-cash assetsnote (iii)		945	176	93	1,214	1,172	1,129
Investments accounted for using the equity method		42	-	-	42	-	-
Financial investments:							
Loansnote S		1,207	-	-	1,207	1,271	1,256
Equity securities and portfolio holdings in unit trusts		66	-	13	79	145	594
Debt securitiesnote T		1,867	-	8	1,875	1,752	1,842
Other investments		70	2	-	72	49	78
Deposits		5	15	35	55	90	89
Total investmentsnote (iii)		3,257	17	56	3,330	3,307	3,859
Cash and cash equivalentsnote (iii)		1,408	47	125	1,580	2,179	1,735
Total assets		6,774	258	337	7,369	7,898	7,969
Equity and liabilities							
Equity							
Shareholders' equity		1,501	124	263	1,888	1,860	1,783
Non-controlling interests		-	-	-	-	3	5
Total equity		1,501	124	263	1,888	1,863	1,788
Liabilities							
Core structural borrowing of shareholder-financed operations		250	-	-	250	250	250
Intra-group debt represented by operational borrowings at Group level note (ii)		2,568	-	-	2,568	2,633	2,956
Net asset value attributable to unit holders of consolidated unit trusts and similar funds note (iii)		313	-	-	313	516	678
Other non-insurance liabilitiesnote (iii) and (iv)		2,142	134	74	2,350	2,636	2,297
Total liabilities		5,273	134	74	5,481	6,035	6,181
Total equity and liabilities		6,774	258	337	7,369	7,898	7,969

Notes

(i) M&G includes those assets and liabilities in respect of Prudential Capital.

(ii) Intra-group debt represented by operational borrowings at Group level

Operational borrowings for M&G are in respect of Prudential Capital's short-term fixed income security programme and comprise:

	30 Jun 2012 £m	30 Jun 2011 £m	31 Dec 2011 £m
Commercial paper	2,318	2,384	2,706
Medium-term notes	250	249	250
Total intra-group debt represented by operational borrowings at Group level	2,568	2,633	2,956

(iii) Consolidated investment funds

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The M&G statement of financial position shown above includes investment funds which are managed on behalf of third parties. In respect of these funds, the statement of financial position includes the following, which are non-recourse to M&G and the Group:

	30 Jun 2012 £m	30 Jun 2011 £m	31 Dec 2011 £m
Cash and cash equivalents	305	357	348
Total investments	88	193	415
Other net assets and liabilities	(80)	(34)	(85)
Net asset value attributable to unit holders of consolidated unit trusts and similar funds	(313)	(516)	(678)
Shareholders' equity	-	-	-

(iv) Other non-insurance liabilities consist primarily of intra-group balances, derivative liabilities and other creditors.

P Goodwill attributable to shareholders

	30 Jun 2012 £m	30 Jun 2011 £m	31 Dec 2011 £m
Cost			
At beginning of period	1,585	1,586	1,586
Exchange differences	2	3	(1)
At end of period	1,587	1,589	1,585
Aggregate impairment	(120)	(120)	(120)
Net book amount at end of period	1,467	1,469	1,465

Goodwill attributable to shareholders comprises:

	30 Jun 2012 £m	30 Jun 2011 £m	31 Dec 2011 £m
M&G	1,153	1,153	1,153
Other	314	316	312
	1,467	1,469	1,465

Other represents goodwill amounts allocated to entities in the Asia and US operations. Other goodwill amounts are individually not material.

Q Deferred acquisition costs and other intangible assets attributable to shareholders

Significant costs are incurred in connection with acquiring new insurance business. Except for acquisition costs of with-profits contracts of the UK regulated with-profits funds, which are accounted for under the realistic FSA regimes, these costs are accounted for in a way that is consistent with the principles of the ABI SORP with deferral and amortisation against margins in future revenues on the related insurance policies. In general, this deferral is presentationally shown by an explicit carrying value for deferred acquisition costs (DAC) in the balance sheet. However, in some Asia operations the deferral is implicit through the reserving methodology. The recoverability of the explicitly and implicitly deferred acquisition costs is measured and is deemed impaired if the projected margins

are less than the carrying value. To the extent that the future margins differ from those anticipated, an adjustment to the carrying value will be necessary. For UK regulated with-profits funds where the realistic FSA regime is applied, the basis of setting liabilities is such that it would be inappropriate for acquisition costs to be deferred, therefore these costs are expensed as incurred.

The deferral and amortisation of acquisition costs is of most relevance to the Group's results for shareholder-financed long-term business of Jackson and Asia operations. The majority of the UK shareholder-backed business is individual and group annuity business where the incidence of acquisition costs is negligible.

The deferred acquisition costs and other intangible assets attributable to shareholders comprise:

	30 Jun 2012 £m	30 Jun 2011* £m	31 Dec 2011* £m
Deferred acquisition costs related to insurance contracts as classified under IFRS 4	3,919	3,628	3,805
Deferred acquisition costs related to investment management contracts, including life assurance contracts classified as financial instruments and investment management contracts under IFRS 4	103	107	107
	4,022	3,735	3,912
Present value of acquired in-force policies for insurance contracts as classified under IFRS 4 (PVIF)	62	68	64
Other intangibles**	249	257	258
	311	325	322
Total of deferred acquisition costs and other intangible assets	4,333	4,060	4,234

	Deferred acquisition costs					Total 30 Jun 2012 £m	Total 30 Jun 2011* £m	Total 31 Dec 2011* £m
	UK £m	US note (i) £m	Asia £m	Asset management £m	PVIF and Other intangibles £m			
Balance at beginning of period:								
As previously reported	111	3,880	744	12	322	5,069	4,667	4,667
Effect of change in accounting policynote B	-	(785)	(50)	-	-	(835)	(766)	(766)
After effect of change	111	3,095	694	12	322	4,234	3,901	3,901
Additions	6	398	130	1	14	549	618	1,117
Amortisation to the income statement:								
Operating profit	(10)	(179)	(97)	(2)	(23)	(311)	(385)	(792)
Amortisation related to short-term fluctuations in investment returns	-	80	-	-	-	80	68	287
	(10)	(99)	(97)	(2)	(23)	(231)	(317)	(505)

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Exchange differences	-	(28)	(8)	-	(2)	(38)	(71)	(2)
Change in shadow DAC related to movement in unrealised appreciation of Jackson's securities classified as available-for-sale	-	(181)	-	-	-	(181)	(71)	(275)
Disposals	-	-	-	-	-	-	-	(2)
Balance at end of period	107	3,185	719	11	311	4,333	4,060	4,234

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

\*\* In the second half of 2011, the Group made a reclassification of computer software from tangible assets to other intangible assets. Accordingly, for the 30 June 2011 position, computer software with a net book value of £56 million has been transferred from tangible assets (as previously published) to other intangible assets. This is only a presentational adjustment with no impact on the Group's results or shareholders' equity.

Note

- (i) The DAC amount in respect of US insurance operations comprises amounts in respect of:

	30 Jun 2012 £m	30 Jun 2011* £m	31 Dec 2011* £m
Variable annuity business	3,287	2,451	2,960
Other business	794	962	855
Cumulative shadow DAC (for unrealised gains/losses booked in other comprehensive income)	(896)	(491)	(720)
Total DAC for US operations	3,185	2,922	3,095

\* The 2011 comparative results have been adjusted from those previously published for the retrospective application of the improvement in accounting policy described in note B.

Overview of the deferral and amortisation of acquisition costs for Jackson

Under IFRS 4, the Group applies 'grandfathered' US GAAP for measuring the insurance assets and liabilities of Jackson. In the case of Jackson term business, acquisition costs are deferred and amortised in line with expected premiums. For annuity and interest-sensitive life business, acquisition costs are deferred and amortised in line with a combination of historical and future expected gross profits on the relevant contracts. For fixed and indexed annuity and interest-sensitive life business, the key assumption is the long-term spread between the earned rate on investments and the rate credited to policyholders, which is based on an annual spread analysis. Expected gross profits also depend on mortality assumptions, assumed unit costs and terminations other than deaths (including the related charges), all of which are based on a combination of actual experience of Jackson, industry experience and future expectations. A detailed analysis of actual mortality, lapse, and expense experience is performed using internally developed experience studies.

As with fixed and indexed annuity and interest-sensitive life business, acquisition costs for Jackson's variable annuity products are amortised in line with the emergence of profits. The measurement of the amortisation in part reflects current period fees (including those for guaranteed minimum death, income, or withdrawal benefits) earned on assets covering liabilities to policyholders, and the historical and expected level of future gross profits which depends on the assumed level of future fees, as well as components related to mortality, lapse, and expense.