

REGENCY CENTERS CORP  
Form 10-Q  
November 08, 2006  
Table of Contents

---

**United States**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington DC 20549

---

**FORM 10-Q**

---

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2006

-or-

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-12298

---

**REGENCY CENTERS CORPORATION**

(Exact name of registrant as specified in its charter)

---

Florida  
(State or other jurisdiction of  
incorporation or organization)

121 West Forsyth Street, Suite 200

Jacksonville, Florida 32202

59-3191743  
(IRS Employer

Identification No.)

Edgar Filing: REGENCY CENTERS CORP - Form 10-Q

(Address of principal executive offices) (Zip Code)

(904) 598-7000

(Registrant's telephone number, including area code)

Unchanged

(Former name, former address and former fiscal year, if changed since last report)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act

(Check One): Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

(Applicable only to Corporate Registrants)

As of November 6, 2006, there were 68,908,569 shares outstanding of the Registrant's common stock.

---

**Table of Contents**

**TABLE OF CONTENTS**

**Form 10-Q  
Report Page**

**PART I FINANCIAL INFORMATION**

Item 1. Financial Statements

Consolidated Balance Sheets as of September 30, 2006 and December 31, 2005 1

Consolidated Statements of Operations for the three months ended September 30, 2006 and 2005 2

Consolidated Statements of Operations for the nine months ended September 30, 2006 and 2005 3

Consolidated Statement of Stockholders' Equity and Comprehensive Income (Loss) as of September 30, 2006 4

Consolidated Statements of Cash Flows for the nine months ended September 30, 2006 and 2005 5

Notes to Consolidated Financial Statements 7

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 31

Item 3. Quantitative and Qualitative Disclosures about Market Risk 50

Item 4. Controls and Procedures 51

**PART II OTHER INFORMATION**

Item 1. Legal Proceedings 52

Item 1A. Risk Factors 52

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 52

Item 3. Defaults Upon Senior Securities 53

Item 4. Submission of Matters to a Vote of Security Holders 53

Item 5. Other Information 54

Item 6. Exhibits 54

**SIGNATURE** 55

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements****REGENCY CENTERS CORPORATION****Consolidated Balance Sheets****September 30, 2006 and December 31, 2005****(in thousands, except share data)**

	<b>2006</b>	<b>2005</b>
	<b>(unaudited)</b>	
<b><u>Assets</u></b>		
Real estate investments at cost:		
Land	\$ 829,285	853,275
Buildings and improvements	1,953,135	1,926,297
	2,782,420	2,779,572
Less: accumulated depreciation	421,650	380,613
	2,360,770	2,398,959
Properties in development	682,646	413,677
Operating properties held for sale	27,366	36,567
Investments in real estate partnerships	426,494	545,617
Net real estate investments	3,497,276	3,394,820
Cash and cash equivalents	38,360	42,458
Notes receivable	21,916	46,473
Tenant receivables, net of allowance for uncollectible accounts of \$3,916 and \$3,849 at September 30, 2006 and December 31, 2005, respectively	54,727	56,878
Deferred costs, less accumulated amortization of \$37,938 and \$31,846 at September 30, 2006 and December 31, 2005, respectively	40,217	41,657
Acquired lease intangible assets, less accumulated amortization of \$9,597 and \$6,593 at September 30, 2006 and December 31, 2005, respectively	13,229	10,182
Other assets	38,113	23,747
	\$ 3,703,838	3,616,215
<b><u>Liabilities and Stockholders' Equity</u></b>		
Liabilities:		
Notes payable	\$ 1,456,377	1,451,942
Notes payable for properties held for sale	14,590	
Unsecured line of credit	158,000	162,000
Accounts payable and other liabilities	146,893	110,800
Acquired lease intangible liabilities, net	8,156	4,207
Tenants' security and escrow deposits	10,839	10,276
Total liabilities	1,794,855	1,739,225
Preferred units	49,158	49,158
Exchangeable operating partnership units	17,278	27,919

## Edgar Filing: REGENCY CENTERS CORP - Form 10-Q

Limited partners' interest in consolidated partnerships	17,834	11,088
<b>Total minority interest</b>	<b>84,270</b>	<b>88,165</b>
<b>Stockholders' equity:</b>		
Preferred stock, \$.01 par value per share, 30,000,000 shares authorized; 3,000,000 and 800,000 shares issued and outstanding at both September 30, 2006 and December 31, 2005 with liquidation preferences of \$25 and \$250 per share, respectively	275,000	275,000
Common stock \$.01 par value per share, 150,000,000 shares authorized; 74,275,770 and 73,263,472 shares issued at September 30, 2006 and December 31, 2005, respectively	743	733
Treasury stock at cost, 5,389,709 and 5,297,129 shares held at September 30, 2006 and December 31, 2005, respectively	(111,414)	(111,414)
Additional paid in capital	1,736,042	1,713,620
Accumulated other comprehensive loss	(13,334)	(11,692)
Distributions in excess of net income	(62,324)	(77,422)
<b>Total stockholders' equity</b>	<b>1,824,713</b>	<b>1,788,825</b>
<b>Commitments and contingencies</b>		
	<b>\$ 3,703,838</b>	<b>3,616,215</b>

See accompanying notes to consolidated financial statements.

**Table of Contents****REGENCY CENTERS CORPORATION****Consolidated Statements of Operations****For the three months ended September 30, 2006 and 2005****(in thousands, except per share data)****(unaudited)**

	<b>2006</b>	<b>2005</b>
Revenues:		
Minimum rent	\$ 75,783	70,635
Percentage rent	1,002	847
Recoveries from tenants	22,942	19,455
Management, acquisition and other fees	5,327	3,326
Equity in income (loss) of investments in real estate partnerships	578	(3,953)
<b>Total revenues</b>	<b>105,632</b>	<b>90,310</b>
Operating expenses:		
Depreciation and amortization	21,989	19,710
Operating and maintenance	13,022	12,732
General and administrative	10,765	9,148
Real estate taxes	10,653	9,791
Other expenses, net	(825)	204
<b>Total operating expenses</b>	<b>55,604</b>	<b>51,585</b>
Other expense (income)		
Interest expense, net of interest income of \$864 and \$627 in 2006 and 2005, respectively	20,121	22,727
Gain on sale of operating properties and properties in development	(15,414)	(3,751)
<b>Total other expense (income)</b>	<b>4,707</b>	<b>18,976</b>
<b>Income before minority interests</b>	<b>45,321</b>	<b>19,749</b>
Minority interest of preferred units	(931)	(2,949)
Minority interest of exchangeable operating partnership units	(459)	(290)
Minority interest of limited partners	(16)	(45)
<b>Income from continuing operations</b>	<b>43,915</b>	<b>16,465</b>
Discontinued operations, net:		
Operating income from discontinued operations	369	2,032
Gain on sale of operating properties and properties in development	27	13,566
<b>Income from discontinued operations</b>	<b>396</b>	<b>15,598</b>
<b>Net income</b>	<b>44,311</b>	<b>32,063</b>
<b>Preferred stock dividends</b>	<b>(4,919)</b>	<b>(4,500)</b>
<b>Net income for common stockholders</b>	<b>\$ 39,392</b>	<b>27,563</b>

Edgar Filing: REGENCY CENTERS CORP - Form 10-Q

Income per common share - basic:		
Continuing operations	\$ 0.56	0.18
Discontinued operations	0.01	0.24
Net income for common stockholders per share	\$ 0.57	0.42
Income per common share - diluted:		
Continuing operations	\$ 0.56	0.18
Discontinued operations	0.01	0.23
Net income for common stockholders per share	\$ 0.57	0.41

See accompanying notes to consolidated financial statements.

**Table of Contents****REGENCY CENTERS CORPORATION****Consolidated Statements of Operations****For the nine months ended September 30, 2006 and 2005****(in thousands, except per share data)****(unaudited)**

	<b>2006</b>	<b>2005</b>
<b>Revenues:</b>		
Minimum rent	\$ 224,080	207,921
Percentage rent	1,930	1,641
Recoveries from tenants	64,461	59,452
Management, acquisition and other fees	24,728	23,493
Equity in income (loss) of investments in real estate partnerships	995	(616)
<b>Total revenues</b>	<b>316,194</b>	<b>291,891</b>
<b>Operating expenses:</b>		
Depreciation and amortization	64,164	58,691
Operating and maintenance	37,461	37,596
General and administrative	32,398	27,203
Real estate taxes	32,508	29,247
Other expenses	4,565	2,167
<b>Total operating expenses</b>	<b>171,096</b>	<b>154,904</b>
<b>Other expense (income)</b>		
Interest expense, net of interest income of \$3,414 and \$1,671 in 2006 and 2005, respectively	59,197	64,637
Gain on sale of operating properties and properties in development	(40,687)	(13,890)
<b>Total other expense (income)</b>	<b>18,510</b>	<b>50,747</b>
<b>Income before minority interests</b>	<b>126,588</b>	<b>86,240</b>
Minority interest of preferred units	(2,794)	(7,174)
Minority interest of exchangeable operating partnership units	(1,599)	(1,617)
Minority interest of limited partners	(4,791)	(203)
<b>Income from continuing operations</b>	<b>117,404</b>	<b>77,246</b>
<b>Discontinued operations, net:</b>		
Operating income from discontinued operations	1,265	7,104
Gain on sale of operating properties and properties in development	33,463	29,941
<b>Income from discontinued operations</b>	<b>34,728</b>	<b>37,045</b>
<b>Net income</b>	<b>152,132</b>	<b>114,291</b>
<b>Preferred stock dividends</b>	<b>(14,757)</b>	<b>(11,825)</b>
<b>Net income for common stockholders</b>	<b>\$ 137,375</b>	<b>102,466</b>



Edgar Filing: REGENCY CENTERS CORP - Form 10-Q

Income per common share - basic:		
Continuing operations	\$ 1.50	1.01
Discontinued operations	0.51	0.59
Net income for common stockholders per share	\$ 2.01	1.60
Income per common share - diluted:		
Continuing operations	\$ 1.49	1.01
Discontinued operations	0.51	0.58
Net income for common stockholders per share	\$ 2.00	1.59

See accompanying notes to consolidated financial statements.

Table of Contents

## REGENCY CENTERS CORPORATION

## Consolidated Statement of Stockholders Equity and Comprehensive Income (Loss)

For the nine months ended September 30, 2006

(in thousands, except per share data)

(unaudited)

	Preferred Stock	Common Stock	Treasury Stock	Additional Paid In Capital	Accumulated Other Comprehensive Income (Loss)	Distributions in Excess of Net Income	Total Stockholders Equity
<b>Balance at December 31, 2005</b>	\$ 275,000	733	(111,414)	1,713,620	(11,692)	(77,422)	1,788,825
Comprehensive Income:							
Net income						152,132	152,132
Amortization of loss on derivative instruments					979		979
Change in fair value of derivative instruments					(2,621)		(2,621)
Total comprehensive income							150,490
Restricted stock issued, net of amortization		3		12,535			12,538
Common stock redeemed for taxes withheld for stock based compensation, net		2		(2,155)			(2,153)
Tax benefit for issuance of stock options				1,086			1,086
Common stock issued for partnership units exchanged		5		20,501			20,506
Reallocation of minority interest				(9,545)			(9,545)
Cash dividends declared:							
Preferred stock						(14,757)	(14,757)
Common stock (\$1.785 per share)						(122,277)	(122,277)
<b>Balance at September 30, 2006</b>	\$ 275,000	743	(111,414)	1,736,042	(13,334)	(62,324)	1,824,713

See accompanying notes to consolidated financial statements.

**Table of Contents****REGENCY CENTERS CORPORATION****Consolidated Statements of Cash Flows****For the nine months ended September 30, 2006 and 2005****(in thousands)****(unaudited)**

	<b>2006</b>	<b>2005</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 152,132	114,291
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Depreciation and amortization	65,152	63,614
Deferred loan cost and debt premium amortization	2,830	1,917
Stock based compensation	12,845	15,148
Minority interest of preferred units	2,794	7,174
Minority interest of exchangeable operating partnership units	2,165	2,392
Minority interest of limited partners	4,791	203
Equity in (income) loss of investments in real estate partnerships	(995)	616
Net gain on sale of properties	(74,697)	(47,728)
Provision for loss on operating properties	500	
Distributions from operations of investments in real estate partnerships	24,205	16,782
Hedge settlement		(7,310)
<b>Changes in assets and liabilities:</b>		
Tenant receivables	2,151	3,092
Deferred leasing costs	(5,693)	(5,119)
Other assets	(17,110)	(11,248)
Accounts payable and other liabilities	(7,439)	(8,609)
Above and below market lease intangibles, net	(995)	(715)
Tenants security and escrow deposits	562	67
<b>Net cash provided by operating activities</b>	<b>163,198</b>	<b>144,567</b>
<b>Cash flows from investing activities:</b>		
Acquisition of operating real estate	(19,337)	
Development of real estate including land acquired	(305,446)	(216,622)
Proceeds from sale of real estate investments	308,354	149,912
Repayment of notes receivable, net	14,753	3,751
Investments in real estate partnerships	(15,772)	(405,693)
Distributions received from investments in real estate partnerships	11,178	23,958
<b>Net cash used in investing activities</b>	<b>(6,270)</b>	<b>(444,694)</b>
<b>Cash flows from financing activities:</b>		
Net proceeds from common stock issuance	2,791	203,333
Redemption of preferred units		(54,000)
(Distributions) contributions from limited partners in consolidated partnerships	(2,326)	25
Distributions to exchangeable operating partnership unit holders	(1,845)	(2,244)
Distributions to preferred unit holders	(1,862)	(5,778)
Dividends paid to common stockholders	(119,391)	(106,426)
Dividends paid to preferred stockholders	(9,838)	(11,825)
Net proceeds from issuance of preferred stock		72,778

Edgar Filing: REGENCY CENTERS CORP - Form 10-Q

Repayment of fixed rate unsecured notes		(100,000)
Proceeds from issuance of fixed rate unsecured notes, net		349,505
Repayment of unsecured line of credit, net	(4,000)	(75,000)
Proceeds from notes payable		10,000
Repayment of notes payable	(21,208)	(36,908)
Scheduled principal payments	(3,338)	(4,262)
Deferred loan costs	(9)	(3,158)
Net cash (used in) provided by financing activities	(161,026)	236,040
Net decrease in cash and cash equivalents	(4,098)	(64,087)
Cash and cash equivalents at beginning of the period	42,458	95,320
Cash and cash equivalents at end of the period	\$ 38,360	31,233

**Table of Contents****REGENCY CENTERS CORPORATION****Consolidated Statements of Cash Flows****For the nine months ended September 30, 2006 and 2005****(in thousands)****(unaudited)**

	<b>2006</b>	<b>2005</b>
Supplemental disclosure of cash flow information - cash paid for interest (net of capitalized interest of \$16,931 and \$8,887 in 2006 and 2005, respectively)	\$ 73,987	75,384
Supplemental disclosure of non-cash transactions:		
Common stock issued for partnership units exchanged	\$ 20,506	5,847
Mortgage loans assumed for the acquisition of real estate	\$ 44,000	
Real estate contributed as investments in real estate partnerships	\$ 7,573	7,684
Common stock issued for dividend reinvestment plan	\$ 2,886	2,061
Notes receivable taken in connection with out parcels sales	\$ 2,401	
Change in fair value of derivative instrument	\$ 2,621	
See accompanying notes to consolidated financial statements.		

---

**Table of Contents**

Regency Centers Corporation

Notes to Consolidated Financial Statements

September 30, 2006

1. Summary of Significant Accounting Policies

(a) Organization and Principles of Consolidation

General

Regency Centers Corporation ( Regency or the Company ) began its operations as a Real Estate Investment Trust ( REIT ) in 1993, and is the managing general partner of its operating partnership, Regency Centers, L.P. ( RCLP or the Partnership ). Regency currently owns approximately 99% of the outstanding common partnership units ( Units ) of the Partnership. Regency engages in the ownership, management, leasing, acquisition, and development of retail shopping centers through the Partnership, and has no other assets or liabilities other than through its investment in the Partnership. At September 30, 2006, the Partnership directly owned 216 retail shopping centers and held partial interests in an additional 183 retail shopping centers through investments in joint ventures.

Consolidation

The accompanying consolidated financial statements include the accounts of the Company and the Partnership and its wholly owned subsidiaries, and joint ventures in which the Partnership has a majority ownership or controlling interest. The equity interests of third parties held in the Partnership or its majority owned joint ventures are included in the consolidated financial statements as preferred units, exchangeable operating partnership units or limited partners' interest in consolidated partnerships. All significant inter-company balances and transactions have been eliminated in the consolidated financial statements.

Investments in joint ventures not controlled by the Company ( Unconsolidated Joint Ventures ) are accounted for under the equity method. The Company has evaluated its investment in the Unconsolidated Joint Ventures and has concluded that they are not variable interest entities as defined in the Financial Accounting Standards Board ( FASB ) Interpretation No. 46(R) Consolidation of Variable Interest Entities ( FIN 46R ). The other venture partners in the Unconsolidated Joint Ventures have significant ownership rights, including approval over operating budgets and strategic plans, capital spending, sale or financing, and admission of new partners; therefore, the Company has concluded that the equity method of accounting is appropriate for these interests which do not require consolidation under EITF Issue No. 04-5 Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights . Under the equity method of accounting, investments in the Unconsolidated Joint Ventures are initially recorded at cost, and subsequently increased for additional contributions and allocations of income and reduced for distributions received and allocation of losses. These investments are included in the consolidated financial statements as Investments in Real Estate Partnerships.

Ownership of the Company

Regency has a single class of common stock outstanding and three series of preferred stock outstanding (Series 3, 4, and 5 Preferred Stock). The dividends on the Series 3, 4, and 5 Preferred Stock are cumulative and payable in arrears on or before the last day of each calendar quarter. The Company owns corresponding Series 3, 4, and 5 preferred unit interests ( Series 3, 4, and 5 Preferred Units ) in the Partnership that entitle the Company to income and distributions from the Partnership in amounts equal to the dividends paid on the Company's Series 3, 4, and 5 Preferred Stock.

---

**Table of Contents**

Regency Centers Corporation

Notes to Consolidated Financial Statements

September 30, 2006

(a) Organization and Principles of Consolidation (continued)

Ownership of the Operating Partnership

The Partnership's capital includes general and limited common partnership Units, Series 3, 4, and 5 Preferred Units owned by the Company, and Series D Preferred Units owned by institutional investors. At September 30, 2006, the Company owned approximately 99% or 68,886,061 Partnership Units of the total 69,654,080 Partnership Units outstanding. Each outstanding common Partnership Unit not owned by the Company is exchangeable for one share of Regency common stock. Net income and distributions of the Partnership are allocable first to the Preferred Units, and the remaining amounts to the general and limited partners' Units in accordance with their ownership percentage. The Series 3, 4, and 5 Preferred Units owned by the Company are eliminated in consolidation.

(b) Revenues

The Company leases space to tenants under agreements with varying terms. Leases are accounted for as operating leases with minimum rent recognized on a straight-line basis over the term of the lease regardless of when payments are due. Accrued rents are included in tenant receivables. As part of the leasing process, the Company may provide the lessee with an allowance for the construction of leasehold improvements. Leasehold improvements are capitalized as part of the building and recorded as tenant improvements and depreciated over the shorter of the useful life of the improvements or the lease term. If the allowance represents a payment for a purpose other than funding leasehold improvements, or in the event the Company is not considered the owner of the improvements, the allowance is considered to be a lease incentive and is recognized over the lease term as a reduction of rental revenue. Factors considered during this evaluation include, among others, who holds legal title to the improvements, and other controlling rights provided by the lease agreement (e.g. unilateral control of the tenant space during the build-out process). Determination of the accounting for a tenant allowance is made on a case-by-case basis, considering the facts and circumstances of the individual tenant lease. Lease revenue recognition commences when the lessee is given possession of the leased space upon completion of tenant improvements when the Company is the owner of the leasehold improvements; however, when the leasehold improvements are owned by the tenant, the lease inception date is when the tenant obtains possession of the leased space for purposes of constructing its leasehold improvements.

Substantially all of the lease agreements contain provisions that provide for additional rents based on tenants' sales volume (contingent or percentage rent) and reimbursement of the tenants' share of real estate taxes, insurance and common area maintenance (CAM) costs. Percentage rents are recognized when the tenants achieve the specified targets as defined in their lease agreements. Recovery of real estate taxes, insurance and CAM costs are recognized as the respective costs are incurred in accordance with the lease agreements.

The Company accounts for profit recognition on sales of real estate in accordance with Statement of Financial Accounting Standards (SFAS) Statement No. 66, Accounting for Sales of Real Estate. In summary, profits from sales will not be recognized by the Company unless a sale has been consummated; the buyer's initial and continuing investment is adequate to demonstrate a commitment to pay for the property; the Company has transferred to the buyer the usual risks and rewards of ownership; and the Company does not have substantial continuing involvement with the property.

---

**Table of Contents**

Regency Centers Corporation

Notes to Consolidated Financial Statements

September 30, 2006

(b) Revenues (continued)

The Company has been engaged by joint ventures to provide asset, property management and leasing services for such ventures' shopping centers. The fees are market based and generally calculated as a percentage of either revenues earned or the estimated values of the properties managed, and are recognized as services are provided.

(c) Real Estate Investments

Land, buildings and improvements are recorded at cost. All specifically identifiable costs related to development activities are capitalized into properties in development on the consolidated balance sheets. The capitalized costs include pre-development costs essential to the development of the property, development costs, construction costs, interest costs, real estate taxes, and direct employee costs incurred during the period of development.

The Company incurs costs prior to land acquisition including contract deposits, as well as legal, engineering and other external professional fees related to evaluating the feasibility of developing a shopping center. These pre-development costs are included in properties in development. If the Company determines that the development of a particular shopping center is no longer probable, any related pre-development costs previously incurred are immediately expensed. At September 30, 2006 and December 31, 2005, the Company had capitalized pre-development costs of \$20.3 million and \$12.2 million, respectively of which \$7.7 million and \$5.3 million, respectively were refundable deposits.

The Company's method of capitalizing interest is based upon applying its weighted average borrowing rate to that portion of the actual development costs expended. The Company ceases cost capitalization when the property is available for occupancy upon substantial completion of tenant improvements. In no event would the Company capitalize interest on the project beyond 12 months after substantial completion of the building shell.

Maintenance and repairs that do not improve or extend the useful lives of the respective assets are recorded in operating and maintenance expense.

Depreciation is computed using the straight-line method over estimated useful lives of up to 40 years for buildings and improvements, term of lease for tenant improvements, and three to seven years for furniture and equipment.

The Company and the Unconsolidated Joint Ventures allocate the purchase price of assets acquired (net tangible and identifiable intangible assets) and liabilities assumed based on their relative fair values at the date of acquisition pursuant to the provisions of SFAS No. 141, Business Combinations (Statement 141). Statement 141 provides guidance on allocating a portion of the purchase price of a property to intangible assets. The Company's methodology for this allocation includes estimating an as-if vacant fair value of the physical property, which is allocated to land, building and improvements. The difference between the purchase price and the as-if vacant fair value is allocated to intangible assets. There are three categories of intangible assets to be considered: (i) value of in-place leases, (ii) above and below-market value of in-place leases and (iii) customer relationship value.

The value of in-place leases is estimated based on the value associated with the costs avoided in originating leases compared to the acquired in-place leases as well as the value associated with lost rental and recovery revenue during the assumed lease-up period. The value of in-place leases is amortized to expense over the remaining initial term of the respective leases.



**Table of Contents**

Regency Centers Corporation

Notes to Consolidated Financial Statements

September 30, 2006

(c) Real Estate Investments (continued)

Above-market and below-market in-place lease values for acquired properties are recorded based on the present value of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) management's estimate of fair market lease rates for the comparable in-place leases, measured over a period equal to the remaining non-cancelable term of the lease. The value of above-market leases is amortized as a reduction of minimum rent over the remaining terms of the respective leases. The value of below-market leases is accreted as an increase to minimum rent over the remaining terms of the respective leases, including renewal options.

The Company allocates no value to customer relationship intangibles if it has pre-existing business relationships with the major retailers in the acquired property since they provide no incremental value over the Company's existing relationships.

The Company follows the provisions of SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (Statement 144). In accordance with Statement 144, the Company classifies an operating property as held-for-sale when it determines that the property is available for immediate sale in its present condition, the property is being actively marketed for sale and management is reasonably certain that a sale will be consummated. Operating properties held-for-sale are carried at the lower of cost or fair value less costs to sell. Depreciation and amortization are suspended during the held-for-sale period. The operations of properties held-for-sale are reclassified into discontinued operations for all periods presented.

In accordance with Statement 144, when the Company sells a property and will not have continuing involvement after disposition, the operations and cash flows of the property are eliminated and its operations and gain on sale are reported in discontinued operations so that the operations and cash flows are clearly distinguished. Once classified in discontinued operations, these properties are eliminated from ongoing operations. Prior periods are also represented to reflect the operations of these properties as discontinued operations. When the Company sells operating properties to its joint ventures or to third parties, and it will have continuing involvement, the operations and gains on sales are included in income from continuing operations.

The Company reviews its real estate portfolio for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable based upon expected undiscounted cash flows from the property. The Company determines impairment by comparing the property's carrying value to an estimate of fair value based upon varying methods such as i) estimating future cash flows, ii) determining resale values by market, or iii) applying a capitalization rate to net operating income using prevailing rates in a given market. These methods of determining fair value can fluctuate significantly as a result of a number of factors, including changes in the general economy of those markets in which the Company operates, tenant credit quality and demand for new retail stores. In the event that the carrying amount of a property is not recoverable and exceeds its fair value, the Company will write down the asset to fair value for held-and-used assets and to fair value less costs to sell for held-for-sale assets. During the second quarter, the Company established a provision for loss of \$500,000 to adjust an operating property sold in the third quarter to its estimated fair value. The provision for loss on properties subsequently sold to third parties is included as part of discontinued operations.

---

**Table of Contents**

Regency Centers Corporation

Notes to Consolidated Financial Statements

September 30, 2006

(d) Income Taxes

The Company believes it qualifies, and intends to continue to qualify, as a REIT under the Internal Revenue Code (the Code). As a REIT, the Company will generally not be subject to federal income tax, provided that distributions to its stockholders are at least equal to REIT taxable income.

Earnings and profits, which determine the taxability of dividends to stockholders, differs from net income reported for financial reporting purposes primarily because of differences in depreciable lives and cost bases of the shopping centers, as well as other timing differences.

Regency Realty Group, Inc. ( RRG ), a wholly-owned subsidiary of RCLP, is a Taxable REIT Subsidiary as defined in Section 856(l) of the Code. RRG is subject to federal and state income taxes and files separate tax returns. During the nine months ended September 30, 2006 and 2005, the Company's provision for federal and state income taxes was approximately \$1.6 million and \$4.0 million, respectively.

(e) Deferred Costs

Deferred costs include deferred leasing costs and deferred loan costs, net of accumulated amortization. Such costs are amortized over the periods through lease expiration or loan maturity, respectively. Deferred leasing costs consist of internal and external commissions associated with leasing the Company's shopping centers. Net deferred leasing costs were \$31.2 million and \$30.6 million at September 30, 2006 and December 31, 2005, respectively. Deferred loan costs consist of initial direct and incremental costs associated with financing activities. Net deferred loan costs were \$9.0 million and \$11.1 million at September 30, 2006 and December 31, 2005, respectively.

(f) Earnings per Share and Treasury Stock

Basic net income per share of common stock is computed based upon the weighted average number of common shares outstanding during the period. Diluted net income per share also includes common share equivalents for stock options, restricted stock and exchangeable operating partnership units, if dilutive. See note 11 for the calculation of earnings per share ( EPS ).

Repurchases of the Company's common stock are recorded at cost and are reflected as Treasury stock in the consolidated statement of stockholders' equity and comprehensive income (loss). Outstanding shares do not include treasury shares.

(g) Cash and Cash Equivalents

Any instruments which have an original maturity of 90 days or less when purchased are considered cash equivalents. Cash distributions of normal operating earnings from investments in real estate partnerships are included in cash flows from operations in the consolidated statements of cash flows. Cash distributions from the sale or loan proceeds from the placement of debt on a property included in investments in real estate partnerships is included in cash flows from investing activities in the consolidated statements of cash flows.

---

**Table of Contents**

Regency Centers Corporation

Notes to Consolidated Financial Statements

September 30, 2006

(h) Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires the Company's management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(i) Stock-Based Compensation

Regency grants stock-based compensation to its employees, all of which are employed by the Partnership. When Regency issues common shares as compensation, it receives a comparable number of common units from the Partnership including stock options. Regency is committed to contribute to the Partnership all proceeds from the exercise of stock options or other stock-based awards granted under Regency's Long-Term Omnibus Plan. Accordingly, Regency's ownership in the Partnership will increase based on the amount of proceeds contributed to the Partnership for the common units it receives. As a result of the issuance of common units to Regency for stock-based compensation, the Partnership accounts for stock-based compensation in the same manner as Regency.

On December 16, 2004, the FASB issued SFAS No. 123 (revised 2004), Share-Based Payment (Statement 123(R)), which is a revision of SFAS No. 123, Accounting for Stock-Based Compensation (Statement 123). Statement 123(R) supersedes Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (Opinion 25) and generally, the approach is similar to that described in Statement 123. However, Statement 123(R) requires all share-based payments to employees, including grants of employee stock options, be recognized in the consolidated statements of operations based on their fair values and pro-forma disclosure is no longer an alternative. Statement 123(R) was effective for fiscal years beginning after December 31, 2005, however the Company elected early adoption effective January 1, 2005. As permitted by Statement 123(R), the Company applied the modified prospective method in which compensation cost is recognized beginning with the effective date (a) based on the requirements of Statement 123(R) for all share-based payments granted after the effective date and (b) based on the requirements of Statement 123 for all awards granted to employees prior to the effective date of Statement 123(R) that remain unvested on the effective date. See Note 10 for further discussion.

(j) Segment Reporting

The Company's business is investing in retail shopping centers through direct ownership or through joint ventures. The Company actively manages its portfolio of retail shopping centers and may from time to time make decisions to sell lower performing properties or developments not meeting its long-term investment objectives. The proceeds from sales are reinvested into higher quality retail shopping centers through acquisitions or new developments, which management believes will meet its planned rate of return. It is management's intent that all retail shopping centers will be owned or developed for investment purposes. The Company's revenue and net income are generated from the operation of its investment portfolio. The Company also earns fees from third parties for services provided to manage and lease retail shopping centers owned through joint ventures.

**Table of Contents**

Regency Centers Corporation

Notes to Consolidated Financial Statements

September 30, 2006

(j) Segment Reporting (continued)

The Company's portfolio is located throughout the United States; however, management does not distinguish or group its operations on a geographical basis for purposes of allocating resources or measuring performance. The Company reviews operating and financial data for each property on an individual basis, therefore, the Company defines an operating segment as its individual properties. No individual property constitutes more than 10% of the Company's combined revenue, net income or assets, and thus the individual properties have been aggregated into one reportable segment based upon their similarities with regard to both the nature and economics of the centers, tenants and operational processes, as well as long-term average financial performance. In addition, no single tenant accounts for 10% or more of revenue and none of the shopping centers are located outside the United States.

(k) Derivative Financial Instruments

The Company adopted SFAS No. 133 Accounting for Derivative Instruments and Hedging Activities ( Statement 133 ) as amended by SFAS No. 149. Statement 133 requires that all derivative instruments be recorded on the balance sheet at their fair value. Gains or losses resulting from changes in the values of those derivatives are accounted for depending on the use of the derivative and whether it qualifies for hedge accounting. The Company's use of derivative financial instruments is normally to mitigate its interest rate risk on a related financial instrument or forecasted transaction through the use of interest rate swaps.

Statement 133 requires that changes in fair value of derivatives that qualify as cash flow hedges be recognized in other comprehensive income ( OCI ) while the ineffective portion of the derivative's change in fair value be recognized immediately in earnings. Upon the settlement of a hedge, gains and losses associated with the transaction are recorded in OCI and amortized over the underlying term of the hedge transaction. Historically all of the Company's derivative instruments have qualified for hedge accounting.

To determine the fair value of derivative instruments, the Company uses standard market conventions and techniques such as discounted cash flow analysis, option pricing models and termination costs at each balance sheet date. All methods of assessing fair value result in a general approximation of value, and such value may never actually be realized. See Note 8 for further discussion.

(l) Financial Instruments with Characteristics of Both Liabilities and Equity

In May 2003, the FASB issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity ( Statement 150 ). Statement 150 affects the accounting for certain financial instruments, which requires companies having consolidated entities with specified termination dates to treat minority owners' interests in such entities as liabilities in an amount based on the fair value of the entities. Although Statement 150 was originally effective July 1, 2003, the FASB has indefinitely deferred certain provisions related to classification and measurement requirements for mandatory redeemable financial instruments that become subject to Statement 150 solely as a result of consolidation, including minority interests of entities with specified termination dates.

**Table of Contents**

Regency Centers Corporation

Notes to Consolidated Financial Statements

September 30, 2006

(l) Financial Instruments with Characteristics of Both Liabilities and Equity (continued)

At September 30, 2006, the Company held a majority interest in two consolidated entities with specified termination dates of 2017 and 2049. The minority owners' interests in these entities will be settled upon termination by distribution or transfer of either cash or specific assets of the underlying entities. The estimated fair value of minority interests in entities with specified termination dates was approximately \$7.9 million at September 30, 2006 as compared to their carrying value of \$1.3 million. The Company has no other financial instruments that are affected by Statement 150.

(m) Recent Accounting Pronouncements

In September 2006, the SEC's staff issued Staff Accounting Bulletin (SAB) No. 108 Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements. This Bulletin provides guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. The guidance in this Bulletin must be applied to financial reports covering the first fiscal year ending after November 15, 2006. The Company is currently evaluating the guidance in this Bulletin.

In September 2006, the FASB issued Statement No. 157 Fair Value Measurements. This Statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This Statement applies to accounting pronouncements that require or permit fair value measurements, except for share-based payments transactions under FASB Statement No. 123. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. As Statement No. 157 does not require any new fair value measurements or remeasurements of previously computed fair values, the Company does not believe adoption of this Statement will have a material effect on its financial statements.

In July 2006, the FASB issued FASB Staff Position ( FSP ) No. FAS 13-2, Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction, that will become effective after fiscal years beginning December 15, 2006. This FSP addresses how a change in the timing of cash flows relating to income taxes generated by a leveraged lease affects the accounting of that lease by the lessor. The Company currently has no leveraged lease transactions.

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 ( FIN 48 ). FIN 48 clarifies the accounting and reporting for uncertainties in income tax law. This Interpretation prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of uncertain tax positions taken or expected to be taken in income tax returns. The Company will adopt this Interpretation in the first quarter of 2007. The cumulative effects, if any, of applying this Interpretation will be recorded as an adjustment to retained earnings as of the beginning of the period of adoption. The Company has begun the process of evaluating the expected effect of FIN 48 and the adoption is not expected to have a material effect on the Company's consolidated financial statements.

**Table of Contents**

Regency Centers Corporation

Notes to Consolidated Financial Statements

September 30, 2006

(m) Recent Accounting Pronouncements (continued)

In April 2006, the FASB issued FSP FIN 46(R)-6, *Determining the Variability to Be Considered in Applying FASB Interpretation No. 46(R)*, which became effective beginning third quarter of 2006. FSP FIN No. 46(R)-6 clarifies that the variability to be considered in applying Interpretation 46(R) shall be based on an analysis of the design of the variable interest entity. The adoption of this FSP has not had a material effect on the Company's consolidated financial statements.

In October 2005, the FASB issued FSP No. FAS 13-1 *Accounting for Rental Costs Incurred during a Construction Period*. This FSP requires that rental costs associated with ground or building operating leases incurred during a construction period be recognized as rental expense. However, FSP No. FAS 13-1 does not address lessees that account for the sale or rental of real estate projects under FASB Statement No. 67 *Accounting for Costs and Initial Rental Operations of Real Estate Projects*.

(n) Reclassifications

Certain reclassifications have been made to the 2005 amounts to conform to classifications adopted in 2006.

2. Real Estate Investments

On April 11, 2006, the Company acquired a shopping center for a purchase price of \$63.1 million which includes the assumption of \$44.0 million in debt. In accordance with Statement 141, acquired lease intangible assets and acquired lease intangible liabilities of \$6.1 million and \$5.0 million, respectively were recorded for this acquisition. The acquisition was accounted for as a purchase business combination and the results of its operations are included in the consolidated financial statements from the date of acquisition.

3. Discontinued Operations

Regency maintains a conservative capital structure to fund its growth programs without compromising its investment-grade ratings. This approach is founded on a self-funding business model which utilizes center recycling as a key component and requires ongoing monitoring of each center to ensure that it meets Regency's investment standards. This recycling strategy calls for the Company to sell properties that do not measure up to its standards and re-deploy the proceeds into new, higher-quality developments and acquisitions that are expected to generate sustainable revenue growth and more attractive returns.

During the three months ended September 30, 2006, the Company sold one operating property for a gain of \$19,583 which is included in discontinued operations and classified four properties as held-for-sale which are included in discontinued operations. The revenues from properties included in discontinued operations, including properties sold in 2006 and 2005 as well as operating properties held for sale, were \$1.3 million and \$5.0 million for the three months ended September 30, 2006 and 2005, respectively. The operating income and gains from properties included in discontinued operations are reported net of minority interest of exchangeable operating partnership units and income taxes as follows (in thousands):

**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 3. Discontinued Operations (continued)

	For the three months ended September 30, 2006		September 30, 2005	
	Operating Income	Gain on Sale of Properties	Operating Income	Gain on Sale of Properties
Operations and gain	\$ 402	27	2,122	14,341
Less: Minority interest	33		55	253
Less: Income taxes			35	522
Discontinued operations, net	\$ 369	27	2,032	13,566

During the nine months ended September 30, 2006, the Company sold 100% of its interest in five properties for net proceeds of \$78.9 million. The combined operating income and gains from these properties and properties classified as held-for-sale are included in discontinued operations. The revenues from properties included in discontinued operations, including properties sold in 2006 and 2005 as well as operating properties held for sale, were \$5.2 million and \$20.2 million for the nine months ended September 30, 2006 and 2005, respectively. The operating income and gains from properties included in discontinued operations are reported net of minority interest of exchangeable operating partnership units and income taxes as follows (in thousands):

	For the nine months ended September 30, 2006		September 30, 2005	
	Operating Income	Gain on sale of properties	Operating Income	Gain on sale of Properties
Operations and gain	\$ 1,284	34,010	7,397	33,838
Less: Minority interest	19	547	164	612
Less: Income taxes			129	3,285
Discontinued operations, net	\$ 1,265	33,463	7,104	29,941

## 4. Investments in Real Estate Partnerships

The Company accounts for all investments in which it owns 50% or less and does not have a controlling financial interest using the equity method. The Company has determined that these investments are not variable interest entities and do not require consolidation under EITF 04-5, and therefore, subject to the voting interest model in determining its basis of accounting. Major decisions, including property acquisitions and dispositions, financings, annual budgets and dissolution of the ventures are subject to the approval of all partners. The Company's combined investment in these partnerships was \$426.5 million and \$545.6 million at September 30, 2006 and December 31, 2005, respectively. Any difference between the carrying amount of these investments and the underlying equity in net assets is amortized to equity in income (loss) of investments in real estate partnerships over the expected useful lives of the properties and other intangible assets which range in lives from 10 to 40 years. Net income from these partnerships, which includes all operating results, as well as gains and losses on sales of properties within the joint ventures, is allocated to the Company in accordance with the respective partnership





**Table of Contents**

Regency Centers Corporation

Notes to Consolidated Financial Statements

September 30, 2006

4. Investments in Real Estate Partnerships (continued)

agreements. Such allocations of net income are recorded in equity in income (loss) of investments in real estate partnerships in the accompanying consolidated statements of operations.

Investments in real estate partnerships are comprised primarily of joint ventures with three unrelated co-investment partners, as described below. In addition to the Company earning its pro-rata share of net income (loss) in each of the partnerships, these partnerships pay the Company fees for asset management, property management, and acquisition and disposition services. During the nine months ended September 30, 2006 and 2005, the Company received fees from these joint ventures of \$24.2 million and \$22.8 million, respectively.

The Company co-invests with the Oregon Public Employees Retirement Fund in three joint ventures (collectively Columbia ) in which the Company has ownership interests of 20% or 30%. As of September 30, 2006, Columbia owned 20 shopping centers, had total assets of \$557.8 million, and net income of \$8.2 million. The Company's share of Columbia's total assets and net income was \$123.8 million and \$1.6 million, respectively. During 2006 Columbia acquired four shopping centers from third parties for \$97.0 million. The Company contributed \$9.6 million for its proportionate share of the purchase price, which was net of \$36.4 million of assumed mortgage debt and \$13.3 million of financing obtained by Columbia.

The Company co-invests with the California State Teachers' Retirement System ( CalSTRS ) in a joint venture called ( RegCal ) in which the Company has an ownership interest of 25%. As of September 30, 2006, RegCal owned eight shopping centers, had total assets of \$171.8 million, and net income of \$1.2 million. The Company's share of RegCal's total assets and net income was \$42.9 million and \$363,543, respectively. During 2006, RegCal acquired one shopping center from an unrelated party for a purchase price of \$26.0 million. The Company contributed \$2.6 million for its proportionate share of the purchase price, which was net of financing obtained by RegCal.

The Company co-invests with Macquarie CountryWide Trust of Australia ( MCW ) in four joint ventures, two in which the Company has an ownership interest of 25% (collectively, MCWR I ), and two in which it has an ownership interest of 24.95% (collectively, MCWR II ).

As of September 30, 2006, MCWR I owned 51 shopping centers, had total assets of \$734.9 million, and net income of \$13.4 million. Regency's share of MCWR I's total assets and net income was \$184.0 million and \$4.2 million, respectively. During 2006 MCWR I purchased one shopping center from a third party for \$25.0 million. The Company contributed \$748,466 for its proportionate share of the purchase price, which was net of \$12.5 million of assumed mortgage debt and \$10.4 million in 1031 proceeds. During 2006, MCWR I sold one shopping center to an unrelated party for \$18.2 million for a gain of \$5.2 million.

On June 1, 2005, MCWR II closed on the acquisition of a retail shopping center portfolio (the First Washington Portfolio ) for a purchase price of approximately \$2.8 billion, including the assumption of approximately \$68.6 million of mortgage debt and the issuance of approximately \$1.6 billion of new mortgage loans on the properties acquired. The First Washington Portfolio acquisition was accounted for as a purchase business combination by MCWR II. At December 31, 2005, MCWR II was owned 64.95% by an affiliate of MCW, 34.95% by Regency and 0.1% by Macquarie-Regency Management, LLC ( US Manager ). US Manager is owned 50% by Regency and 50% by an affiliate of Macquarie Bank Limited. On January 13, 2006, the Company sold a portion of its investment in MCWR II to MCW which reduced its ownership interest from 35% to

**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 4. Investments in Real Estate Partnerships (continued)

24.95% for net cash of \$113.2 million which is reflected in proceeds from sale of real estate investments in the consolidated statements of cash flows. The proceeds from the sale were used to reduce the unsecured line of credit. At September 30, 2006, MCWR II is owned 75% by MCW's affiliate, 24.90% by Regency and 0.1% by US Manager. Including its 50% share of US Manager, Regency's effective ownership is 24.95% and is reflected as such under the equity method in the accompanying consolidated financial statements.

Regency was paid an acquisition fee by MCWR II related to the acquisition of the First Washington Portfolio in 2005. Regency has the ability to receive additional acquisition fees of approximately \$14.2 million (the Contingent Acquisition Fees) subject to achieving certain targeted income levels in 2006 and 2007. The Contingent Acquisition Fees will only be recognized if earned, and the recognition of income will be limited to that percentage of MCWR II, or 75.05%, of the joint venture not owned by the Company. As of September 30, 2006, \$9.0 million of the Contingent Acquisition Fees was earned and approximately \$6.8 million was recognized by the Company.

As of September 30, 2006, MCWR II owned 98 shopping centers, had total assets of \$2.7 billion and recorded a net loss of \$20.8 million. Regency's share of MCWR II's total assets and net loss was \$680.7 million and \$6.2 million, respectively. As a result of the significant amount of depreciation and amortization expense recorded by MCWR II in connection with the acquisition of the First Washington Portfolio, the joint venture may continue to report a net loss in future years, but is expected to produce positive cash flow from operations. During 2006, MCWR II acquired four development properties from the Company for a net sales price of \$62.4 million and Regency received cash of \$58.4 million. During 2006, MCWR II sold seven shopping centers for \$110.9 million to unrelated parties for a gain of \$1.7 million.

Recognition of gains from sales to joint ventures is recorded on only that portion of the sales not attributable to the Company's ownership interest. The gains, operations and cash flows are not recorded as discontinued operations because of Regency's substantial continuing involvement in these shopping centers. Columbia, RegCal, and the joint ventures with MCW intend to continue to acquire retail shopping centers, some of which they may acquire directly from the Company. For those properties acquired from third parties, the Company is required to contribute its pro-rata share of the purchase price to the partnerships.

The Company's investments in real estate partnerships as of September 30, 2006 and December 31, 2005 consist of the following (in thousands):

	Ownership	2006	2005
Macquarie CountryWide-Regency (MCWR I)	25.00%	\$ 59,985	61,375
Macquarie CountryWide Direct (MCWR I)	25.00%	6,878	7,433
Macquarie CountryWide-Regency II (MCWR II) <sup>(1)</sup>	24.95%	237,399	363,563
Macquarie CountryWide-Regency III (MCWR II)	24.95%	2,040	606
Columbia Regency Retail Partners (Columbia)	20.00%	36,050	36,659
Cameron Village LLC (Columbia)	30.00%	20,886	21,633
Columbia Regency Partners II (Columbia)	20.00%	11,556	2,093
RegCal, LLC (RegCal)	25.00%	17,042	14,921
Other investments in real estate partnerships	50.00%	34,658	37,334
Total		\$ 426,494	545,617

<sup>(1)</sup> At December 31, 2005, Regency's ownership interest in Macquarie CountryWide- Regency II was 35%.

**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 4. Investments in Real Estate Partnerships (continued)

Summarized financial information for the unconsolidated investments on a combined basis, is as follows (in thousands):

	September 30, 2006	December 31, 2005
Investment in real estate, net	\$ 3,978,185	3,957,507
Acquired lease intangible assets, net	204,850	259,033
Other assets	115,807	102,041
 Total assets	 \$ 4,298,842	 4,318,581
Notes payable	\$ 2,392,064	2,372,601
Acquired lease intangible liabilities, net	72,694	86,108
Other liabilities	74,475	75,282
Members' capital	1,759,609	1,784,590
 Total liabilities and equity	 \$ 4,298,842	 4,318,581

Unconsolidated investments in real estate partnerships had notes payable of \$2.4 billion as of September 30, 2006 and December 31, 2005, and the Company's proportionate share of these loans was \$599.2 million and \$764.2 million, respectively. The loans are primarily non-recourse, but for those that are guaranteed by a joint venture, Regency's guarantee does not extend beyond its ownership percentage of the joint venture.

The revenues and expenses for the unconsolidated investments on a combined basis are summarized as follows (in thousands):

	For the three months ended		For the nine months ended	
	September 30, 2006	2005	September 30, 2006	2005
Total revenues	\$ 103,134	103,520	304,950	203,728
Operating expenses:				
Depreciation and amortization	42,080	57,641	130,444	91,471
Operating and maintenance	14,023	12,589	41,783	27,669
General and administrative	1,659	1,454	5,719	4,354
Real estate taxes	11,733	12,464	35,734	23,698
 Total operating expenses	 69,495	 84,148	 213,680	 147,192
Other expense (income):				
Interest expense, net	31,965	30,439	93,666	53,251
(Gain) on sale of real estate	(1,906)	(837)	(6,806)	(340)
Other expense (income)	88	320	236	(364)

Edgar Filing: REGENCY CENTERS CORP - Form 10-Q

Total other expense (income)		30,147	29,922	87,096	52,547
Net income (loss)	\$	3,492	(10,550)	4,174	3,989

**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 5. Notes Receivable

The Company has notes receivables outstanding of \$21.9 million and \$46.5 million at September 30, 2006 and December 31, 2005, respectively. The notes bear interest ranging from 6.75% to 8.0% with maturity dates through November 2014.

## 6. Acquired Lease Intangibles

The Company has acquired lease intangible assets of \$13.2 million of which \$12.6 million relates to in-place leases at September 30, 2006. These in-place leases have a remaining weighted average amortization period of approximately 6.3 years and the aggregate amortization expense was approximately \$3.0 million and \$2.9 million for the nine months ended September 30, 2006 and 2005, respectively. The Company has above market lease intangible assets of \$658,512 recorded net of a reduction to minimum rent of \$46,370 at September 30, 2006. The remaining weighted average amortization period is approximately 6.8 years. Acquired lease intangible liabilities are all related to below-market rents and recorded net of previously accreted minimum rent of \$3.9 million and \$2.9 million at September 30, 2006 and December 31, 2005, respectively. The remaining weighted average accretion period is approximately 7.5 years.

## 7. Notes Payable and Unsecured Line of Credit

The Company's outstanding debt at September 30, 2006 and December 31, 2005 consists of the following (in thousands):

	2006	2005
Notes Payable:		
Fixed rate mortgage loans	\$ 194,695	175,403
Variable rate mortgage loans	77,494	77,906
Fixed rate unsecured loans	1,198,778	1,198,633
<b>Total notes payable</b>	<b>1,470,967</b>	<b>1,451,942</b>
Unsecured Line of Credit	158,000	162,000
<b>Total</b>	<b>\$ 1,628,967</b>	<b>1,613,942</b>

The Company has an unsecured revolving line of credit (the Line) with a commitment of \$500 million and the right to expand the Line by an additional \$150 million subject to additional lender syndication. The Line has a three-year term which expires in 2007 with a one-year extension at the Company's option with an interest rate of LIBOR plus .75%. At September 30, 2006, the balance on the Line was \$158 million. Contractual interest rates on the Line, which are based on LIBOR plus .75%, were 6.125% and 5.125% at September 30, 2006 and December 31, 2005, respectively.

The spread paid on the Line is dependent upon the Company maintaining specific investment-grade ratings. The Company is also required to comply, and is in compliance, with certain financial covenants such as Minimum Net Worth, Total Liabilities to Gross Asset Value (GAV) and Secured Indebtedness to GAV and other covenants customary with this type of unsecured financing. The Line is used primarily to finance the development of real estate, but is also available for general working-capital purposes.



**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 7. Notes Payable and Unsecured Line of Credit (continued)

Mortgage loans are secured by certain real estate properties and may be prepaid, but could be subject to a yield-maintenance premium or prepayment penalty. Mortgage loans are generally due in monthly installments of interest and principal and mature over various terms through 2017. The Company intends to repay mortgage loans at maturity from proceeds from the Line. Variable interest rates on mortgage loans are currently based on LIBOR plus a spread in a range of 90 to 150 basis points. Fixed interest rates on mortgage loans range from 5.22% to 8.95%.

The fair value of the Company's variable rate notes payable and the Line are considered to approximate fair value, since the interest rates on such instruments re-price based on current market conditions. The fair value of fixed rate loans are estimated using cash flows discounted at current market rates available to the Company for debt with similar terms and average maturities. Fixed rate loans assumed in connection with real estate acquisitions are recorded in the accompanying consolidated financial statements at fair value. Based on the estimates used by the Company, the fair value of notes payable and the Line is approximately \$1.6 billion at September 30, 2006.

As of September 30, 2006, scheduled principal repayments on notes payable and the Line were as follows (in thousands):

Scheduled Principal Payments by Year	Scheduled Principal Payments	Term Loan Maturities	Total Payments
Current year	\$ 1,041		1,041
2007 (includes the Line)	3,577	258,967	262,544
2008	3,429	19,620	23,049
2009	3,435	53,090	56,525
2010	3,281	177,203	180,484
2011	3,289	251,115	254,404
Beyond 5 Years	8,552	840,270	848,822
Unamortized debt premiums		2,098	2,098
<b>Total</b>	<b>\$ 26,604</b>	<b>1,602,363</b>	<b>1,628,967</b>

## 8. Derivative Financial Instruments

The Company is exposed to capital market risk, such as changes in interest rates. In order to manage the volatility relating to interest rate risk, the Company may enter into interest rate hedging arrangements from time to time. The Company does not utilize derivative financial instruments for trading or speculative purposes.

On March 10, 2006, the Company entered into four forward-starting interest rate swaps totaling \$396.7 million with fixed rates of 5.399%, 5.415%, 5.399% and 5.415%. The Company designated these swaps as cash flow hedges to fix \$200 million ten-year fixed rate financing expected to occur in 2010 and \$200 million of ten-year fixed rate financing to occur in 2011. The change in fair value of these swaps generated a liability of \$2.6 million at September 30, 2006, which is recorded in accounts payable and other liabilities in the accompanying consolidated balance sheet.





**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 8. Derivative Financial Instruments (continued)

On April 1, 2005, the Company entered into three forward-starting interest rate swaps of approximately \$65.6 million each with fixed rates of 5.029%, 5.05% and 5.05% to fix the rate on unsecured notes issued in July 2005. On July 13, 2005, the Company settled the swaps with a payment to the counter-parties for \$7.3 million. During 2003, the Company entered into two forward-starting interest rate swaps for a total of \$144.2 million to fix the rate on a refinancing in April 2004. On March 31, 2004, the Company settled these swaps with a payment to the counter-party for \$5.7 million. The adjustment to interest expense that will be recorded in 2006 related to the settlement of these swaps is approximately \$1.3 million and the unamortized balance at September 30, 2006 is \$10.7 million.

All of these swaps qualify for hedge accounting under Statement 133. Realized losses associated with the swaps settled in 2005 and 2003 and unrealized losses associated with the swaps entered into in 2006 have been included in accumulated other comprehensive income (loss) in the consolidated statement of stockholders' equity and comprehensive income (loss). The unamortized balance of the realized losses is being amortized as additional interest expense over the ten year terms of the hedged loans. Unrealized losses will not be amortized until such time that the expected debt issuance is completed in 2010 and 2011 as long as the swaps continue to qualify for hedge accounting.

## 9. Stockholders' Equity and Minority Interest

## (a) Preferred Units

At September 30, 2006 and December 31, 2005, the face value of the Series D Preferred Units was \$50 million with a fixed distribution rate of 7.45% and recorded on the accompanying consolidated balance sheets net of original issuance costs.

On August 1, 2005, the Company redeemed the \$30 million Series E Preferred Units and expensed related issuance costs of \$762,180. On September 7, 2005, the Company redeemed the \$24 million Series F Preferred Units and expensed their related issuance costs of \$634,201. The redemptions were funded from the net proceeds from issuing common stock related to a Forward Sale Agreement as discussed further below.

Terms and conditions for the Series D Preferred Units outstanding as of September 30, 2006 and December 31, 2005 are summarized as follows:

Units					Exchangeable
Outstanding	Amount Outstanding	Distribution Rate	Callable by Company		by Unit holder
500,000	\$50,000,000	7.450%	09/29/09		01/01/16

The Preferred Units, which may be called by RCLP at par beginning September 29, 2009, have no stated maturity or mandatory redemption and pay a cumulative, quarterly dividend at a fixed rate. The Preferred Units may be exchanged by the holder for Cumulative Redeemable Preferred Stock ( Preferred Stock ) at an exchange rate of one share for one unit. The Preferred Units and the related Preferred Stock are not convertible into common stock of the Company.

**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 9. Stockholders' Equity and Minority Interest (continued)

## (b) Preferred Stock

Terms and conditions of the three series of Preferred stock outstanding as of September 30, 2006 and December 31, 2005 are summarized as follows:

Series	Shares Outstanding	Depository Shares	Liquidation Preference	Distribution Rate	Callable by Company
Series 3	300,000	3,000,000	\$ 75,000,000	7.450%	04/03/08
Series 4	500,000	5,000,000	125,000,000	7.250%	08/31/09
Series 5	3,000,000		75,000,000	6.700%	08/02/10
	3,800,000	8,000,000	\$ 275,000,000		

In 2005, the Company issued 3 million shares, or \$75 million, of 6.70% Series 5 Preferred Stock with a liquidation preference of \$25 per share of which the proceeds were used to reduce the balance of the Line. The Series 3 and 4 depositary shares, which have a liquidation preference of \$25, and the Series 5 preferred shares are perpetual, are not convertible into common stock of the Company, and are redeemable at par upon Regency's election five years after the issuance date. None of the terms of the Preferred Stock contain any unconditional obligations that would require the Company to redeem the securities at any time or for any purpose.

## (c) Common Stock

On April 5, 2005, the Company entered into an agreement to sell 4,312,500 shares of its common stock to an affiliate of Citigroup Global Markets Inc. ( Citigroup ) at \$46.60 per share, in connection with a forward sale agreement (the Forward Sale Agreement ). On August 1, 2005, the Company issued 3,782,500 shares to Citigroup for net proceeds of approximately \$175.5 million and on September 7, 2005, the remaining 530,000 shares were issued for net proceeds of \$24.4 million. The proceeds from the sale were used to reduce the unsecured line of credit and redeem the Series E and Series F Preferred Units.

**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 10. Stock-Based Compensation

The Company recorded stock-based compensation expense as follows, the components of which are further described below (in thousands):

	For the three months ended		For the nine months ended	
	September 30,		September 30,	
	2006	2005	2006	2005
Restricted stock	\$ 4,136	4,447	12,538	13,709
Stock options	240	825	720	1,080
<b>Total</b>	<b>\$ 4,376</b>	<b>5,272</b>	<b>13,258</b>	<b>14,789</b>

The recorded amounts of stock-based compensation expense represent amortization of deferred compensation related to share based payments in accordance with Statement 123(R). Compensation expense that is specifically identifiable to development activities is capitalized to the associated development project and is included above.

The Company has a Long-Term Omnibus Plan (the Plan) under which the Board of Directors may grant stock options and other stock-based awards to officers, directors and other key employees. The Plan allows the Company to issue up to 5.0 million shares in the form of common stock or stock options, but limits the issuance of common stock excluding stock options to no more than 2.75 million shares. At September 30, 2006, there were approximately 1.4 million shares available for grant under the Plan either through options or restricted stock. The Plan also limits outstanding awards to no more than 12% of outstanding common stock.

Stock options are granted under the Plan with an exercise price equal to the stock's fair market value at the date of grant. All stock options granted have ten-year lives, contain vesting terms of one to five years from the date of grant and some have dividend equivalent rights. Stock options granted prior to 2005 also contained reload rights, which allowed an option holder to receive new options each time existing options were exercised if the existing options were exercised under specific criteria provided for in the Plan. In January 2005, the Company acquired the reload rights of existing stock options from the option holders by granting 771,645 options to 37 employees for an exercise price of \$51.36, the fair value on the date of grant, and granted 7,906 restricted shares to 11 employees representing value of \$363,664, substantially canceling all of the reload rights on existing stock options. These stock options and restricted shares vest 25% per year and are expensed over a four-year period beginning in 2005 in accordance with Statement 123(R). The stock option reload right buy-out program was not offered to the non-employee directors. Options granted under the reload buy-out plan do not earn dividend equivalents.

The fair value of each option award is estimated on the date of grant using the Black-Scholes-Merton closed-form (Black Scholes) option valuation model that uses the assumptions noted in the following table. Expected volatilities are based on historical volatility of the Company's stock and other factors. The Company uses historical data and other factors to estimate option exercises and employee terminations within the valuation model. The expected term of options granted is derived from the output of the option valuation model and represents the period of time that options granted are expected to be outstanding. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 10. Stock-Based Compensation (continued)

The Company believes that the use of the Black-Scholes model meets the fair value measurement objectives of Statement 123(R) and reflects all substantive characteristics of the instruments being valued. The following table represents the assumptions used for the Black-Scholes option-pricing model for options granted during the following periods:

	June 30, 2006	March 31, 2006	December 31, 2005
Per share weighted average value of stock options	\$ 8.31	8.62	5.91
Expected dividend yield	3.8%	3.6%	4.3%
Risk-free interest rate	5.1%	4.8%	3.7%
Expected volatility	19.0%	21.0%	18.0%
Expected life in years	3.0	2.3	4.4

No options were granted during the three month period ending September 30, 2006.

The following table reports stock option activity during the nine month period ended September 30, 2006:

	Number of Options	Weighted Average Exercise Price	Remaining Contractual Term (in years)	Intrinsic Value (in thousands)
Outstanding - December 31, 2005	2,024,900	\$ 47.91		
Reload option	7,014	67.04		
Exercised	(577,425)	47.23		\$ 10,235
Outstanding March 31, 2006	1,454,489	48.27	8.3	
Reload option	596	62.70		
Exercised	(24,058)	42.48		\$ 487
Forfeited	(13,283)	51.36		
Outstanding June 30, 2006	1,417,744	48.35	8.0	19,568
Exercised	(12,878)	42.37		\$ 314
Outstanding September 30, 2006	1,404,866	\$ 48.40	7.7	\$ 28,599
Exercisable - September 30, 2006	839,415	\$ 46.41	7.3	\$ 18,760

**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 10. Stock-Based Compensation (continued)

The following table presents information regarding unvested option activity during the period ended September 30, 2006:

	<b>Non-vested Number of Options</b>	<b>Weighted Average Grant-Date Fair Value</b>
Non-vested at December 31, 2005	779,145	\$ 5.86
Less: 2006 Vesting	200,411	5.75
Less: Forfeited	13,283	5.90
Non-vested at September 30, 2006	565,451	\$ 5.90

As of September 30, 2006, there was \$2.2 million of total unrecognized compensation cost related to non-vested stock options granted under the Plan. That cost is expected to be recognized through 2008.

The Company grants restricted stock under the Plan to its employees as a form of long-term compensation and retention. The terms of each grant vary depending upon the participant's responsibilities and position within the Company. The Company's stock grants to date can be categorized into three types: (a) 4-year vesting, (b) performance-based vesting, and (c) 8-year cliff vesting.

The four-year vesting grants vest 25% per year beginning in the year of grant. These grants are not subject to future performance measures.

Performance grants are earned subject to future performance measurements, which include individual performance measures, annual growth in earnings, compounded three-year growth in earnings, and a three-year total shareholder return peer comparison (TSR Grant). Once the performance criteria are met and the actual number of shares earned is determined, certain shares will vest immediately while others will vest over an additional service period.

The eight-year cliff vesting grants fully vest at the end of the eighth year from the date of grant; however, as a result of the achievement of future performance, primarily growth in earnings, the vesting of these grants may be accelerated over a shorter term.

Performance grants and 8-year cliff vesting grants are currently only granted to the Company's senior management. The Company considers the likelihood of meeting the performance criteria based upon management's estimates and analysis of future earnings growth from which it determines the amounts recognized as expense on a periodic basis. The Company determines the grant date fair value of TSR Grants based upon a Monte Carlo Simulation model. Compensation expense is measured at the grant date and recognized over the vesting period.

**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 10. Stock-Based Compensation (continued)

As of September 30, 2006, there was \$26.9 million of total unrecognized compensation cost related to non-vested restricted stock granted under the Plan, which is recorded when recognized in additional paid in capital of the consolidated statement of stockholders' equity and comprehensive income (loss). This unrecognized compensation cost will be recognized over the next four years through 2010.

The following table reports restricted stock activity during the period ended September 30, 2006:

	Number of Shares	Intrinsic Value (in thousands)	Weighted Average Grant Price
Unvested at December 31, 2005	923,765		
Shares Granted	280,208		\$ 64.14
Shares Vested and Distributed	(412,696)	\$ 26,309	
Forfeited	(3,134)		\$ 39.01
Unvested at September 30, 2006	788,143	\$ 54,193	

**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 11. Earnings per Share

The following summarizes the calculation of basic and diluted earnings per share for the three months ended September 30, 2006 and 2005, respectively (in thousands except per share data):

	2006	2005
<b><u>Numerator:</u></b>		
Income from continuing operations	\$ 43,915	16,465
Discontinued operations	396	15,598
Net income	44,311	32,063
Less: Preferred stock dividends	4,919	4,500
Net income for common stockholders	39,392	27,563
Less: Dividends paid on unvested restricted stock	307	340
Net income for common stockholders - basic	39,085	27,223
Add: Dividends paid on Treasury Method restricted stock	55	87
Net income for common stockholders - diluted	\$ 39,140	27,310
<b><u>Denominator:</u></b>		
Weighted average common shares outstanding for basic EPS	68,200	65,476
Incremental shares to be issued under common stock options using the Treasury method	326	342
Incremental shares to be issued under unvested restricted stock using the Treasury method	92	159
Weighted average common shares outstanding for diluted EPS	68,618	65,977
<b><u>Income per common share - basic</u></b>		
Income from continuing operations	\$ 0.56	0.18
Discontinued operations	0.01	0.24
Net income for common stockholders per share	\$ 0.57	0.42
<b><u>Income per common share - diluted</u></b>		
Income from continuing operations	\$ 0.56	0.18
Discontinued operations	0.01	0.23
Net income for common stockholders per share	\$ 0.57	0.41

The exchangeable operating partnership units were anti-dilutive to diluted EPS for the three months ended September 30, 2006 and 2005, therefore, the units and the related minority interest of exchangeable operating partnership units are excluded from the calculation of diluted EPS.





**Table of Contents**

## Regency Centers Corporation

## Notes to Consolidated Financial Statements

September 30, 2006

## 11. Earnings per Share (continued)

The following summarizes the calculation of basic and diluted earnings per share for the nine months ended September 30, 2006 and 2005, respectively (in thousands except per share data):

	2006	2005
<b><u>Numerator:</u></b>		
Income from continuing operations	\$ 117,404	77,246
Discontinued operations	34,728	37,045
Net income	152,132	114,291
Less: Preferred stock dividends	14,757	11,825
Net income for common stockholders	137,375	102,466
Less: Dividends paid on unvested restricted stock	922	1,019
Net income for common stockholders - basic	136,453	101,447
Add: Dividends paid on Treasury Method restricted stock	152	202
Net income for common stockholders diluted	\$ 136,605	101,649
<b><u>Denominator:</u></b>		
Weighted average common shares outstanding for basic EPS	67,869	63,484
Incremental shares to be issued under common stock options using the Treasury method	309	217
Incremental shares to be issued under unvested restricted stock using the Treasury method	85	123
Incremental shares to be issued under Forward Equity Offering using the Treasury method		199
Weighted average common shares outstanding for diluted EPS	68,263	64,023
<b><u>Income per common share basic</u></b>		
Income from continuing operations	\$ 1.50	1.01
Discontinued operations	0.51	0.59
Net income for common stockholders per share	\$ 2.01	1.60
<b><u>Income per common share diluted</u></b>		
Income from continuing operations	\$ 1.49	1.01
Discontinued operations	0.51	0.58
Net income for common stockholders per share	\$ 2.00	1.59

The exchangeable operating partnership units were anti-dilutive to diluted EPS for the nine months ended September 30, 2006 and 2005, therefore, the units and the related minority interest of exchangeable operating partnership units are excluded from the calculation of diluted EPS.



**Table of Contents**

Regency Centers Corporation

Notes to Consolidated Financial Statements

September 30, 2006

12. Commitments and Contingencies

The Company is involved in litigation on a number of matters and is subject to certain claims which arise in the normal course of business, none of which, in the opinion of management, is expected to have a material adverse effect on the Company's consolidated financial position, results of operations or liquidity. The Company is also subject to numerous environmental laws and regulations as they apply to real estate pertaining to chemicals used by the dry cleaning industry, the existence of asbestos in older shopping centers, and underground petroleum storage tanks (UST's). The Company believes that the tenants who currently operate dry cleaning plants or gas stations do so in accordance with current laws and regulations. The Company has placed environmental insurance, where possible, on specific properties with known contamination, in order to mitigate its environmental risk. The Company monitors the shopping centers containing environmental issues and in certain cases voluntarily remediates the sites. The Company also has legal obligations to remediate certain sites and is in the process of doing so. The Company estimates the cost associated with these legal obligations to be approximately \$4.0 million, all of which has been accrued. The Company believes that the ultimate disposition of currently known environmental matters will not have a material affect on its financial position, liquidity, or operations; however, it can give no assurance that existing environmental studies with respect to the shopping centers have revealed all potential environmental liabilities; that any previous owner, occupant or tenant did not create any material environmental condition not known to it; that the current environmental condition of the shopping centers will not be affected by tenants and occupants, by the condition of nearby properties, or by unrelated third parties; or that changes in applicable environmental laws and regulations or their interpretation will not result in additional environmental liability to the Company.

---

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Forward-Looking Statements**

In addition to historical information, the following information contains forward-looking statements as defined under federal securities laws. These forward-looking statements include statements about anticipated growth in revenues, earnings per share, returns and portfolio value, our debt ratings, our development program and expectations about our liquidity. These statements are based on current expectations, estimates and projections about the industry and markets in which Regency operates, and management's beliefs and assumptions. Forward-looking statements are not guarantees of future performance and involve certain known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. Such risks and uncertainties include, but are not limited to, changes in national and local economic conditions; financial difficulties of tenants; competitive market conditions, including pricing of acquisitions and sales of properties and out-parcels; changes in expected development activity, leasing activity and market rents; timing of acquisitions, development starts and sales of properties and out-parcels; our inability to exercise voting control over the joint ventures through which we own or develop some of our properties; weather; consequences of any armed conflict or terrorist attack against the United States; the ability to obtain governmental approvals; and meeting development schedules. For additional information, see Risk Factors in our annual report on Form 10-K for the year ended December 31, 2005. The following discussion should be read in conjunction with the accompanying Consolidated Financial Statements and Notes thereto of Regency Centers Corporation appearing elsewhere within.

**Overview and Operating Philosophy**

Regency is a qualified real estate investment trust ( REIT ), which began operations in 1993. Our primary operating and investment goal is long-term growth in earnings per share and total shareholder return, which we hope to achieve by focusing on a strategy of owning, operating and developing high-quality community and neighborhood shopping centers that are tenanted by market-dominant grocers, category-leading anchors, specialty retailers and restaurants located in areas with above average household incomes and population densities. We own, manage, lease, acquire, and develop shopping centers through our operating partnership, Regency Centers, L.P. ( RCLP ), in which we currently own approximately 99% of the outstanding operating partnership units. Regency's operating, investing and financing activities are performed by RCLP, its wholly owned subsidiaries and its joint ventures with third parties.

Currently, we operate and manage a real estate investment portfolio that totals \$7.7 billion at cost before depreciation with 399 shopping centers in 28 states and the District of Columbia, including approximately \$4.2 billion in real estate assets composed of 183 shopping centers owned by unconsolidated joint ventures in 23 states and the District of Columbia. Portfolio information is presented (a) on a combined basis, including unconsolidated joint ventures ( Combined Basis ), (b) on a basis that excludes the unconsolidated joint ventures ( Consolidated Properties ) and (c) on a basis that includes only the unconsolidated joint ventures ( Unconsolidated Properties ). We believe that providing our shopping center portfolio information under these methods provides a more complete understanding of the properties that we own, including those that we partially own and for which we provide property and asset management services. At September 30, 2006, our gross leasable area ( GLA ) on a Combined Basis totaled 47.5 million square feet and was 90.9% leased. The portfolio contains 53.4 million square feet when anchor owned buildings are included. The GLA for the 216 Consolidated Properties totaled 25.3 million square feet and was 87.3% leased, including shopping centers under construction and partially pre-leased. The GLA for the Unconsolidated Properties totaled 22.2 million square feet and was 95.1% leased.

We earn revenues and generate operating cash flow by leasing space in our shopping centers to market-leading grocers, and major retail anchors, as well as specialty side-shop retailers, restaurants and out-parcel tenants in our shopping centers. We experience growth in revenues by increasing occupancy and rental rates at currently owned shopping centers, and by acquiring and developing new shopping

## **Table of Contents**

centers. Community and neighborhood shopping centers generate substantial daily traffic by conveniently offering daily necessities and services. This high traffic generates increased sales, thereby driving higher occupancy, rental rates and rental-rate growth for Regency, which we expect will sustain our growth in earnings per share and increase the value of our portfolio over the long term.

We seek a range of strong national, regional and local specialty retailers, for the same reason that we choose to anchor our centers with leading grocers and major retailers. We have created a formal partnering process the Premier Customer Initiative ( PCI ) to promote mutually beneficial relationships with our specialty retailers. The objective of PCI is for Regency to build a base of specialty tenants who represent the best-in-class operators in their respective merchandising categories. Such retailers reinforce the consumer appeal and other strengths of a center s anchor, help to stabilize a center s occupancy, reduce re-leasing downtime, reduce tenant turnover and yield higher sustainable rents.

We grow our shopping center portfolio through acquisitions and new shopping center development, where we acquire the land and construct the building. Development is customer driven, meaning we generally have an executed lease from the anchor before we start construction. Developments serve the growth needs of our anchors, and specialty retailers, resulting in modern shopping centers with long-term anchor leases that produce attractive returns on our invested capital. This development process can require up to 36 months, or longer, from initial land or redevelopment acquisition through construction, lease-up and stabilization of rental income, depending upon the size of the project. Generally, anchor tenants begin operating their stores prior to the completion of construction of the entire center, resulting in rental income during the development phase.

We intend to maintain a conservative capital structure to fund our growth programs, which should preserve our investment-grade ratings. Our approach is founded on our self-funding business model. This model utilizes center recycling as a key component, which requires ongoing monitoring of each center to ensure that it continues to meet our investment standards. Properties that no longer measure up to our standards are sold in combination with non-core development sales. These sale proceeds are re-deployed into new, higher-quality developments and acquisitions that are expected to generate sustainable revenue growth and more attractive returns.

Joint venturing of shopping centers also provides us with a capital source for new development, as well as the opportunity to earn fees for asset and property management services. As asset manager, we are engaged by our partners to apply similar operating, investment, and capital strategies to the portfolios owned by the joint ventures. Joint ventures grow their shopping center investments through acquisitions from third parties or direct purchases from Regency. Although selling properties to joint ventures reduces our ownership interest, we continue to share in the risks and rewards of centers that meet our high quality standards and long-term investment strategy. We have no obligations or liabilities of the joint ventures beyond our ownership interest percentage.

We have identified certain significant risks and challenges affecting our industry, and we are addressing them accordingly. An economic downturn could result in declines in occupancy levels at our shopping centers, which would reduce our rental revenues; however, we believe that our investment focus on grocery and discount (Target and Wal-Mart) anchored shopping centers that conveniently provide daily necessities will minimize the impact of a downturn in the economy. Increased competition from super-centers and industry consolidation could result in grocery store closings. We closely monitor the operating performance and tenants sales in our shopping centers that operate near super-centers as well as those tenants operating retail formats that are experiencing significant changes in competition or business practice such as the video rental format. We also continue to monitor retail trends and merchandise our shopping centers based on consumer demand. A significant slowdown in the demand for new shopping centers could cause a corresponding reduction in our shopping center development program that would likely reduce our future operating revenues related to rental income, recoveries of operating expenses and gains from development sales; as well as, increase our operating expenses as a result of reducing our capitalized employee costs (See Critical Accounting Policies and Estimates - Capitalization of Costs described further below). We believe that the presence of our development teams in key markets and their excellent relationships with leading anchor tenants will enable us to sustain our development program.

**Table of Contents****Shopping Center Portfolio**

The following tables summarize general operating statistics related to our shopping center portfolio, which we use to evaluate and monitor our performance. The portfolio information below is presented (a) on a Combined Basis, (b) for Consolidated Properties and (c) for Unconsolidated Properties, the definitions of which are provided above:

	<b>September 30,</b>	<b>December 31,</b>
	<b>2006</b>	<b>2005</b>
Number of Properties (a)	399	393
Number of Properties (b)	216	213
Number of Properties (c)	183	180
Properties in Development (a)	39	31
Properties in Development (b)	38	30
Properties in Development (c)	1	1
Gross Leaseable Area (a)	47,477,308	46,243,139
Gross Leaseable Area (b)	25,268,328	24,382,276
Gross Leaseable Area (c)	22,208,980	21,860,863
Percent Leased (a)	90.9%	91.3%
Percent Leased (b)	87.3%	88.0%
Percent Leased (c)	95.1%	95.1%

We seek to reduce our operating and leasing risks through diversification which we achieve by geographically diversifying our shopping centers; avoiding dependence on any single property, market, or tenant, and owning a portion of our shopping centers through joint ventures.

**Table of Contents**

The following table is a list of the shopping centers summarized by state and in order of largest holdings presented on a Combined Basis:

Location	September 30, 2006				December 31, 2005			
	# Properties	GLA	% of Total GLA	% Leased	# Properties	GLA	% of Total GLA	% Leased
California	70	9,468,347	19.9%	90.1%	70	8,855,638	19.2%	93.3%
Florida	53	6,076,824	12.8%	93.7%	51	5,912,994	12.8%	94.5%
Texas	40	5,263,495	11.1%	84.9%	38	5,029,590	10.9%	84.7%
Virginia	34	4,000,210	8.4%	92.8%	31	3,628,732	7.8%	95.0%
Georgia	32	2,735,442	5.8%	93.6%	33	2,850,662	6.2%	95.4%
Colorado	22	2,441,186	5.1%	92.3%	22	2,507,634	5.4%	84.3%
Ohio	16	2,293,963	4.8%	75.5%	16	2,045,260	4.4%	82.3%
Illinois	16	2,266,799	4.8%	95.5%	17	2,410,178	5.2%	95.9%
North Carolina	15	2,119,322	4.5%	92.7%	15	2,114,667	4.6%	91.7%
Maryland	18	2,058,954	4.3%	93.8%	21	2,435,783	5.3%	93.6%
Pennsylvania	12	1,633,373	3.4%	89.3%	13	1,665,005	3.6%	75.3%
Washington	11	1,172,599	2.5%	94.2%	12	1,334,337	2.9%	93.6%
Oregon	9	925,729	2.0%	96.8%	8	854,729	1.8%	97.1%
Delaware	5	654,687	1.4%	91.6%	5	654,687	1.4%	90.3%
South Carolina	8	522,027	1.1%	96.2%	6	624,450	1.4%	97.4%
Arizona	4	496,087	1.0%	99.4%	8	522,027	1.1%	96.0%
Tennessee	7	488,050	1.0%	94.4%	4	496,087	1.1%	99.4%
Minnesota	3	483,938	1.0%	96.5%	2	299,097	0.6%	97.3%
Massachusetts	2	466,982	1.0%	98.5%				
Michigan	4	303,412	0.6%	89.9%	3	282,408	0.6%	95.5%
Kentucky	2	302,670	0.6%	95.0%	2	302,670	0.7%	94.7%
Wisconsin	2	269,128	0.6%	98.1%	3	372,382	0.8%	94.4%
Alabama	3	267,689	0.6%	84.4%	3	267,689	0.6%	84.8%
Indiana	4	181,363	0.4%	75.6%	3	229,619	0.5%	84.3%
Connecticut	1	167,230	0.4%	100.0%	1	167,230	0.4%	100.0%
New Jersey	2	156,482	0.3%	97.8%	2	156,482	0.3%	97.8%
New Hampshire	2	125,173	0.3%	70.5%	2	112,752	0.2%	67.8%
Nevada	1	119,313	0.3%	87.4%	1	93,516	0.2%	73.6%
Dist. of Columbia	1	16,834		100.0%	1	16,834		100.0%
Total	399	47,477,308	100.0%	90.9%	393	46,243,139	100.0%	91.3%

**Table of Contents**

The following table is a list of the shopping centers summarized by state and in order of largest holdings presented for Consolidated Properties:

Location	# Properties	September 30, 2006			# Properties	December 31, 2005		
		GLA	% of Total GLA	% Leased		GLA	% of Total GLA	% Leased
California	46	6,041,120	23.9%	86.4%	45	5,319,464	21.8%	91.2%
Florida	35	4,100,006	16.2%	93.7%	35	4,185,221	17.2%	95.6%
Texas	29	3,931,100	15.6%	81.9%	30	3,890,913	16.0%	81.6%
Ohio	15	2,185,040	8.6%	74.4%	15	1,936,337	7.9%	81.5%
Georgia	16	1,408,408	5.6%	91.4%	16	1,410,412	5.8%	93.7%
Colorado	14	1,254,632	5.0%	89.4%	14	1,321,080	5.4%	73.4%
Virginia	10	1,090,877	4.3%	88.6%	9	973,744	4.0%	93.5%
North Carolina	8	873,315	3.5%	97.2%	9	970,506	4.0%	96.6%
Pennsylvania	3	571,954	2.3%	75.5%	3	573,410	2.3%	37.0%
Oregon	6	571,059	2.3%	96.8%	5	500,059	2.0%	97.4%
Washington	6	555,581	2.2%	89.6%	7	717,319	2.9%	89.4%
Tennessee	7	488,050	1.9%	94.4%	6	624,450	2.6%	97.4%
Illinois	3	415,011	1.6%	94.0%	3	415,011	1.7%	95.6%
Arizona	3	388,440	1.5%	99.2%	3	388,440	1.6%	99.3%
Michigan	4	303,412	1.2%	89.9%	3	282,408	1.1%	95.5%
Massachusetts	1	281,703	1.1%	97.6%				
Delaware	2	240,418	0.9%	99.1%	2	240,418	1.0%	97.8%
Maryland	1	130,565	0.5%	53.8%	1	121,050	0.5%	49.6%
New Hampshire	2	125,173	0.5%	70.5%	2	112,752	0.5%	67.8%
Nevada	1	119,313	0.5%	87.4%	1	93,516	0.4%	73.6%
South Carolina	1	76,541	0.3%	90.5%	2	140,900	0.6%	91.2%
Alabama	1	74,131	0.3%	95.2%	1	74,131	0.3%	96.8%
Indiana	2	42,479	0.2%	30.1%	1	90,735	0.4%	72.2%
Total	216	25,268,328	100.0%	87.3%	213	24,382,276	100.0%	88.0%

The Consolidated Properties are encumbered by mortgage loans of \$272.2 million.



**Table of Contents**

The following table is a list of the shopping centers summarized by state and in order of largest holdings presented for Unconsolidated Properties owned in joint ventures:

Location	September 30, 2006				December 31, 2005			
	# Properties	GLA	% of Total GLA	% Leased	# Properties	GLA	% of Total GLA	% Leased
California	24	3,427,227	15.4%	96.7%	25	3,536,174	16.2%	96.5%
Virginia	24	2,909,333	13.1%	94.4%	22	2,654,988	12.2%	95.6%
Florida	18	1,976,818	8.9%	93.8%	16	1,727,773	7.9%	91.7%
Maryland	17	1,928,389	8.7%	96.5%	20	2,314,733	10.6%	95.9%
Illinois	13	1,851,788	8.3%	95.8%	14	1,995,167	9.1%	95.9%
Texas	11	1,332,395	6.0%	93.7%	8	1,138,677	5.2%	95.4%
Georgia	16	1,327,034	6.0%	96.0%	17	1,440,250	6.6%	97.0%
North Carolina	7	1,246,007	5.6%	89.5%	6	1,144,161	5.2%	87.6%
Colorado	8	1,186,554	5.3%	95.4%	8	1,186,554	5.4%	96.3%
Pennsylvania	9	1,061,419	4.8%	96.7%	10	1,091,595	5.0%	95.5%
Washington	5	617,018	2.8%	98.3%	5	617,018	2.8%	98.4%
Minnesota	3	483,938	2.2%	96.5%	2	299,097	1.4%	97.3%
South Carolina	7	445,486	2.0%	97.2%	6	381,127	1.7%	97.9%
Delaware	3	414,269	1.9%	87.2%	3	414,269	1.9%	85.9%
Oregon	3	354,670	1.6%	96.7%	3	354,670	1.6%	96.6%
Kentucky	2	302,670	1.4%	95.0%	2	302,670	1.4%	94.7%
Wisconsin	2	269,128	1.2%	98.1%	3	372,382	1.7%	94.4%
Alabama	2	193,558	0.9%	80.2%	2	193,558	0.9%	80.2%
Massachusetts	1	185,279	0.8%	100.0%				
Connecticut	1	167,230	0.7%	100.0%	1	167,230	0.8%	100.0%
New Jersey	2	156,482	0.7%	97.8%	2	156,482	0.7%	97.8%
Indiana	2	138,884	0.6%	89.5%	2	138,884	0.6%	92.2%
Ohio	1	108,923	0.5%	97.6%	1	108,923	0.5%	97.6%
Arizona	1	107,647	0.5%	100.0%	1	107,647	0.5%	100.0%
Dist. of Columbia	1	16,834	0.1%	100.0%	1	16,834	0.1%	100.0%
Total	183	22,208,980	100.0%	95.1%	180	21,860,863	100.0%	95.1%

The Unconsolidated Properties are encumbered by mortgage loans of \$2.3 billion.

**Table of Contents**

The following summarizes the four largest grocery tenants occupying our shopping centers at September 30, 2006:

<b>Grocery Anchor</b>	<b>Number of Stores (a)</b>	<b>Percentage of Company-owned GLA (b)</b>	<b>Percentage of Annualized Base Rent (b)</b>
Kroger	67	9.6%	6.7%
Publix	65	6.2%	4.0%
Safeway	68	5.9%	4.1%
Super Valu	35	3.6%	3.0%

(a) For the Combined Properties including stores owned by grocery anchors that are attached to our centers.

(b) GLA and annualized base rent include the Consolidated Properties plus Regency's pro-rata share of the Unconsolidated Properties.

**Liquidity and Capital Resources****General**

We expect that cash generated from operating activities, including gains from the sale of real estate, will provide the necessary funds on a short-term basis to pay our operating expenses, interest expense, scheduled principal payments on outstanding indebtedness, capital expenditures necessary to maintain and improve our shopping centers, and dividends to stockholders. Net cash provided by operating activities was \$163.2 million and \$144.6 million for the nine months ended September 30, 2006 and 2005, respectively. For the nine months ended September 30, 2006 and 2005, our gains from the sale of real estate were \$74.7 million and \$47.7 million, the details of which are discussed below under Shopping Center Developments, Acquisitions and Sales. For the nine months ended September 30, 2006 and 2005, we incurred capital expenditures of \$8.3 million and \$8.2 million to improve our shopping centers, we paid scheduled principal payments of \$3.3 million and \$4.3 million to our lenders on mortgage loans, and we paid dividends to our stockholders and preferred unit holders of \$141.7 million and \$126.3 million, respectively. The increase in dividends of 12% during 2006 was primarily related to the \$200 million equity offering as described below under Equity Capital Transactions and an annual dividend rate increase of 8.2% in 2006.

Although base rent is supported by long-term lease contracts, tenants who file bankruptcy are able to cancel their leases and close the related stores. In the event that a tenant with a significant number of leases in our shopping centers files bankruptcy and cancels its leases, we could experience a significant reduction in our revenues. We continually monitor industry trends and sales data to help us identify declines in retail categories or tenants who might be experiencing financial difficulties. We are not aware at this time of the current or pending bankruptcy of any of our tenants that would cause a significant reduction in our revenues, and no tenant represents more than 7% of the total of our annual base rental revenues and our pro-rata share of the base revenues of the Unconsolidated Properties.

We expect to meet long-term capital requirements for redeemable preferred stock and units, maturing debt, the acquisition of real estate, investments in joint ventures, and the renovation or development of shopping centers from: (i) residual cash generated from operating activities after the payments described above, (ii) proceeds from the sale of real estate, (iii) joint venturing of real estate, (iv) refinancing of debt or our line of credit, and (v) equity raised in the private or public markets. At September 30, 2006, we had an unlimited amount under our shelf registration for equity securities based on the new SEC rules and RCLP had \$600 million available for debt under its shelf registration.

We intend to continue to grow our portfolio through new developments and acquisitions, either directly or through our joint venture relationships. Because development and acquisition activities are discretionary in nature, they are not expected to burden the capital resources we have currently available for liquidity requirements. Capital necessary to complete developments-in-process will be funded from our

**Table of Contents**

line of credit and our capital recycling program as previously described. We expect that cash provided by operating activities, proceeds from the sale of real estate, unused amounts available under our line of credit and cash reserves are adequate to meet short-term and committed long-term liquidity requirements.

**Shopping Center Developments, Acquisitions and Sales**

On a Consolidated Basis, we had 38 properties under construction or undergoing major renovations at September 30, 2006, which, when completed, will represent an investment of \$1.1 billion. We estimate that we will earn an average return on our investment on these projects of 9.4% at completion based upon standard underwriting guidelines and 8.9% after including direct internal costs related to development activities. These average returns are approximately 50 basis points less than our experience one year ago which is primarily the result of higher costs associated with the acquisition of land and construction. While the average return on investment has decreased from historical experience, the Company believes the return on a risk adjusted basis is adequate. Costs necessary to complete the current in process developments are estimated to be \$560.4 million and will likely be expended through 2009. The costs to complete these developments will be funded from the Company's unsecured line of credit, which had \$342 million of available funding at September 30, 2006, and also from expected proceeds from the future sale of shopping centers as part of the capital recycling program described above.

During 2006, we sold 100% of our interest in five properties for net proceeds of \$78.9 million. The operating income and gains from these properties and properties classified as held for sale are included in discontinued operations. The revenues from properties included in discontinued operations were \$5.2 million and \$20.2 million for the nine months ended September 30, 2006 and 2005, respectively.

On April 11, 2006, we acquired a shopping center for a purchase price of \$63.1 million which includes the assumption of \$44.0 million in debt. The acquisition was accounted for as a business combination purchase and the results of its operations are included in the consolidated financial statements from the date of acquisition.

**Off Balance Sheet Arrangements****Investments in Unconsolidated Real Estate Partnerships**

At September 30, 2006, we had investments in real estate partnerships of \$426.5 million. The following is a summary of unconsolidated combined assets and liabilities of these joint ventures and our pro-rata share (see note below) at September 30, 2006 and December 31, 2005 (dollars in thousands):

	2006	2005
Number of Joint Ventures	15	15
Regency's Ownership	20%-50%	20%-50%
Number of Properties	183	180
Combined Assets	\$ 4,298,842	\$ 4,318,581
Combined Liabilities	2,539,233	2,533,991
Combined Equity	1,759,609	1,784,590
Regency's Share of <sup>(1)</sup> :		
Assets	\$ 1,086,440	\$ 1,383,069
Liabilities	636,658	818,439

<sup>(1)</sup> Pro rata financial information is not, and is not intended to be, a presentation in accordance with generally accepted accounting principles. However, management believes that providing such information is useful to investors in assessing the impact of its unconsolidated real estate partnership activities on the operations of Regency, which includes such items on a single line presentation under the equity method in its consolidated financial statements.

**Table of Contents**

We account for all investments in which we own 50% or less and do not have a controlling financial interest using the equity method. We have determined that these investments are not variable interest entities, and therefore are subject to the voting interest model in determining our basis of accounting. Major decisions, including property acquisitions and dispositions, financings, annual budgets and dissolution of the ventures are subject to the approval of all partners. Investments in real estate partnerships are primarily composed of joint ventures where we invest with three co-investment partners, as further described below. In addition to earning our pro-rata share of net income in each of these partnerships, we receive fees for asset management, property management, and acquisition and disposition services. During the nine months ended September 30, 2006 and 2005, we received fees from these joint ventures of \$24.2 million and \$22.8 million, respectively. Our investments in real estate partnerships as of September 30, 2006 and December 31, 2005 consist of the following (in thousands):

	Ownership	2006	2005
Macquarie CountryWide-Regency (MCWR I)	25.00%	\$ 59,985	61,375
Macquarie CountryWide Direct (MCWR I)	25.00%	6,878	7,433
Macquarie CountryWide-Regency II (MCWR II) <sup>(1)</sup>	24.95%	237,399	363,563
Macquarie CountryWide-Regency III (MCWR II)	24.95%	2,040	606
Columbia Regency Retail Partners (Columbia)	20.00%	36,050	36,659
Cameron Village LLC (Columbia)	30.00%	20,886	21,633
Columbia Regency Partners II (Columbia)	20.00%	11,556	2,093
RegCal, LLC (RegCal)	25.00%	17,042	14,921
Other investments in real estate partnerships	50.00%	34,658	37,334
Total		\$ 426,494	545,617

<sup>(1)</sup> At December 31, 2005, our ownership interest in Macquarie CountryWide-Regency II was 35% prior to the partial sale which is described below.

We co-invest with the Oregon Public Employees Retirement Fund in three joint ventures (collectively Columbia), in which we have ownership interests of 20% or 30%. As of September 30, 2006, Columbia owned 20 shopping centers, had total assets of \$557.8 million, and net income of \$8.2 million for the nine months ended. Our share of Columbia's total assets and net income was \$123.8 million and \$1.6 million, respectively. Our share of Columbia represents 3.3% of our total assets and 1.2% of our net income available for common stockholders. During the nine months ended September 30, 2006 Columbia acquired four shopping centers from unrelated parties for \$97.0 million. We contributed \$9.5 million for our proportionate share of the purchase price, which was net of \$36.4 million of assumed mortgage debt and \$13.3 million of financing obtained by Columbia.

We co-invest with the California State Teachers Retirement System (CalSTRS) in a joint venture called (RegCal) in which we have a 25% ownership interest. As of September 30, 2006, RegCal owned eight shopping centers, had total assets of \$171.8 million, and had net income of \$1.2 for the nine months ended. Our share of RegCal's total assets and net income was \$42.9 million and \$363,543, respectively. Our share of RegCal represents 1.2% of our total assets and less than 1% of our net income available for common stockholders, respectively. During the nine months ended September 30, 2006 RegCal acquired one shopping center from an unrelated party for a purchase price of \$26.0 million. We contributed \$2.6 million for our proportionate share of the purchase price, which was net of financing obtained by RegCal.

We co-invest with Macquarie CountryWide Trust of Australia (MCW) in four joint ventures, two in which we have an ownership interest of 25% (MCWR I), and two in which we have an ownership interest of 24.95% (MCWR II).

As of September 30, 2006, MCWR I owned 51 shopping centers, had total assets of \$734.9 million, and net income of \$13.4 million. Our share of MCWR I's total assets and net income was \$184.0 million and \$4.2 million, respectively. During the nine months ended September 30, 2006, MCWR I sold

---

**Table of Contents**

one shopping center for \$18.2 million to an unrelated party for a gain of \$5.2 million, and acquired one shopping center from an unrelated party for a purchase price of \$25.0 million. We contributed \$748,466 for our proportionate share of the purchase price, which was net of \$12.5 million of assumed mortgage debt and \$10.4 million in 1031 proceeds.

On June 1, 2005, MCWR II closed on the acquisition of a retail shopping center portfolio (the First Washington Portfolio ) for a purchase price of approximately \$2.8 billion, including the assumption of approximately \$68.6 million of mortgage debt and the issuance of approximately \$1.6 billion of new mortgage loans on the properties acquired. The First Washington Portfolio acquisition was accounted for as a purchase business combination by MCWR II. At December 31, 2005, MCWR II was owned 64.95% by an affiliate of MCW, 34.95% by Regency and 0.1% by Macquarie-Regency Management, LLC ( US Manager ). US Manager is owned 50% by Regency and 50% by an affiliate of Macquarie Bank Limited. On January 13, 2006, we sold a portion of our investment in MCWR II to MCW for net cash of \$113.2 million and reduced our ownership interest from 35% to 24.95%, and recorded a gain on the partial sale of our interest of \$9.5 million. The proceeds from the sale were used to reduce our unsecured line of credit. At September 30, 2006, MCWR II is owned 75% by MCW's affiliate, 24.90% by Regency and 0.1% by US Manager. Including our share of US Manager, our effective ownership is 24.95% and is reflected as such under the equity method in the accompanying consolidated financial statements.

As of September 30, 2006, MCWR II owned 98 shopping centers, had total assets of \$2.7 billion and a net loss of \$20.8 million. Our share of MCWR II's total assets and net loss was \$680.7 million and \$6.2 million, respectively. As a result of the significant amount of depreciation and amortization expense being recorded by MCWR II in connection with the acquisition of the First Washington Portfolio, the joint venture may continue to report a net loss in future years, but is expected to produce positive cash flow from operations. During the nine months ended September 30, 2006, MCWR II sold seven shopping centers for \$110.9 million to unrelated parties for a gain of \$1.7 million, and acquired four shopping centers from us for a net sales price of \$62.4 million, for which we received cash of \$58.4 million.

Our investment in the four joint ventures with MCW totals \$306.3 million and represents 8.3% of our total assets at September 30, 2006. Our pro-rata share of the assets and net loss of these ventures was \$864.7 million and \$2.0 million, respectively, which represents 23.3% and less than 1% of our total assets and net income available for common stockholders, respectively.

Recognition of gains from sales to joint ventures is recorded on only that portion of the sales not attributable to our ownership interest. The gains and operations are not recorded as discontinued operations because of our continuing involvement in these shopping centers. Columbia, RegCal, and the joint ventures with MCW intend to continue to acquire retail shopping centers, some of which they may acquire directly from us. For those properties acquired from unrelated parties, we are required to contribute our pro-rata share of the purchase price to the partnerships.

The acquisition or sales of shopping centers and the net acquisitions or sales activities within our investments in real estate partnerships as described above are included in investing activities in the accompanying consolidated statements of cash flows. Net cash used in these investing activities was \$6.3 million and \$444.7 million for the nine months ending September 30, 2006 and 2005, respectively.

**Table of Contents****Notes Payable**

Outstanding debt at September 30, 2006 and December 31, 2005 consists of the following (in thousands):

	2006	2005
Notes Payable:		
Fixed rate mortgage loans	\$ 194,695	175,403
Variable rate mortgage loans	77,494	77,906
Fixed rate unsecured loans	1,198,778	1,198,633
<b>Total notes payable</b>	<b>1,470,967</b>	<b>1,451,942</b>
Unsecured Line of Credit	158,000	162,000
<b>Total</b>	<b>\$ 1,628,967</b>	<b>1,613,942</b>

Mortgage loans are secured and may be prepaid, but could be subject to yield maintenance premiums. Mortgage loans are generally due in monthly installments of interest and principal, and mature over various terms through 2017. Variable interest rates on mortgage loans are currently based on LIBOR, plus a spread in a range of 90 to 150 basis points. Fixed interest rates on mortgage loans range from 5.22% to 8.95% and average 6.57%.

We have an unsecured revolving line of credit (the Line) with a commitment of \$500 million, and the right to expand the Line by an additional \$150 million subject to additional lender syndication. The balance of the Line on September 30, 2006 was \$158.0 million. Contractual interest rates on the Line, which are based on LIBOR plus .75%, were 6.125% and 5.125% at September 30, 2006 and December 31, 2005, respectively. The spread that we pay on the Line is dependent upon maintaining specific investment-grade ratings. We are also required to comply, and are in compliance, with certain financial covenants such as Minimum Net Worth, Total Liabilities to Gross Asset Value (GAV), Secured Indebtedness to GAV and other covenants customary with this type of unsecured financing. The Line is used primarily to finance the development and acquisition of real estate, but is also available for general working-capital purposes.

As of September 30, 2006, scheduled principal repayments on notes payable and the Line were as follows (in thousands):

Scheduled Principal Payments by Year	Scheduled Principal Payments	Term Loan Maturities	Total Payments
Current year	\$ 1,041		1,041
2007 (includes the Line)	3,577	258,967	262,544
2008	3,429	19,620	23,049
2009	3,435	53,090	56,525
2010	3,281	177,203	180,484
2011	3,289	251,115	254,404
Beyond 5 Years	8,552	840,270	848,822
Unamortized debt premiums		2,098	2,098
<b>Total</b>	<b>\$ 26,604</b>	<b>1,602,363</b>	<b>1,628,967</b>

Our investments in real estate partnerships had notes and mortgage loans payable of \$2.4 billion at September 30, 2006, which mature through 2028. Our proportionate share of these loans was \$599.2 million, of which 93.1% had average fixed interest rates of 5.19% and the remaining had variable interest rates based on LIBOR plus a spread in a range of 100 to 125 basis points. The loans are primarily non-recourse, but for those that are guaranteed by a joint venture, our liability does not extend beyond our ownership percentage of the joint venture.



**Table of Contents**

We are exposed to capital market risk such as changes in interest rates. In order to manage the volatility related to interest-rate risk, we originate new debt with fixed interest rates, or we consider entering into interest-rate hedging arrangements. We do not utilize derivative financial instruments for trading or speculative purposes. We account for derivative instruments under Statement of Financial Accounting Standards SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities as amended ( Statement 133 ). On March 10, 2006, we entered into four forward-starting interest rate swaps totaling \$396.7 million with fixed rates of 5.399%, 5.415%, 5.399% and 5.415%. The Company designated these swaps as cash flow hedges to fix \$200 million ten-year fixed rate financing expected to occur in 2010 and \$200 million of ten-year fixed rate financing to occur in 2011. The change in fair value of these swaps was a liability of \$2.6 million at September 30, 2006, and is recorded in accounts payable and other liabilities in the accompanying consolidated balance sheet and in accumulated other comprehensive income (loss) in the consolidated statement of stockholders' equity and comprehensive income (loss).

At September 30, 2006, 85.5% of our total debt had fixed interest rates, compared with 85.1% at December 31, 2005. We intend to limit the percentage of variable interest-rate debt to be no more than 30% of total debt, which we believe to be an acceptable risk. At September 30, 2006, our variable rate debt represented 14.5% of our total debt. Based upon the variable interest-rate debt outstanding at September 30, 2006, if variable interest rates were to increase by 1%, our annual interest expense would increase by \$2.4 million.

**Equity Capital Transactions**

From time to time, we issue equity in the form of exchangeable operating partnership units or preferred units of RCLP, or in the form of common or preferred stock of Regency Centers Corporation. As previously discussed, these sources of long-term equity financing allow us to fund our growth while maintaining a conservative capital structure.

**Preferred Units**

We have issued Preferred Units in various amounts since 1998, the net proceeds of which were used to reduce the balance of the Line. We issue Preferred Units primarily to institutional investors in private placements. Generally, the Preferred Units may be exchanged by the holders for Cumulative Redeemable Preferred Stock at an exchange rate of one share for one unit. The Preferred Units and the related Preferred Stock are not convertible into Regency common stock. At September 30, 2006 and December 31, 2005, only the Series D Preferred Units were outstanding, had a face value of \$50 million, and had a fixed distribution rate of 7.45%. These Units may be called by us in 2009, and have no stated maturity or mandatory redemption. Included in the Series D Preferred Units are original issuance costs of \$842,023 that will be expensed if they are redeemed in the future.

**Preferred Stock**

As of September 30, 2006 we had three series of Preferred stock outstanding, two of which underlie depository shares held by the public. The depository shares each represent 1/10<sup>th</sup> of a share of the underlying preferred stock and have a liquidation preference of \$25 per depository share. In 2003, we issued 7.45% Series 3 Cumulative Redeemable Preferred Stock underlying 3 million depository shares. In 2004, we issued 7.25% Series 4 Cumulative Redeemable preferred stock underlying 5 million depository shares. In 2005, we issued 3 million shares, or \$75 million of 6.70% Series 5 Preferred Stock, with a liquidation preference of \$25 per share. All series of Preferred Stock are perpetual, are not convertible into common stock of the Company and are redeemable at par upon our election five years after the issuance date. The terms of the Preferred Stock do not contain any unconditional obligations that would require us to redeem the securities at any time or for any purpose.



---

**Table of Contents**

**Common Stock**

On April 5, 2005, we entered into an agreement to sell 4,312,500 shares of common stock to an affiliate of Citigroup Global Markets Inc. ( Citigroup ) at \$46.60 per share, in connection with a forward sale agreement (the Forward Sale Agreement ). On August 1, 2005, we issued 3,782,500 shares to Citigroup for net proceeds of approximately \$175.5 million and on September 7, 2005, the remaining 530,000 shares were issued for net proceeds of \$24.4 million. The proceeds from the sale were used to reduce the unsecured line of credit and redeem the Series E Preferred Units.

In summary, net cash used in financing activities was \$161.0 million for the nine months ended September 30, 2006 and net cash provided by financing activities was \$236.0 million for the nine months ended September 30, 2005.

**Critical Accounting Policies and Estimates**

Knowledge about our accounting policies is necessary for a complete understanding of our financial results, and discussion and analysis of these results. The preparation of our financial statements requires that we make certain estimates that impact the balance of assets and liabilities at a financial statement date and the reported amount of income and expenses during a financial reporting period. These accounting estimates are based upon, but not limited to, our judgments about historical results, current economic activity, and industry accounting standards. They are considered to be critical because of their significance to the financial statements and the possibility that future events may differ from those judgments, or that the use of different assumptions could result in materially different estimates. We review these estimates on a periodic basis to ensure reasonableness. However, the amounts we may ultimately realize could differ from such estimates.

**Revenue Recognition and Tenant Receivables** Tenant receivables represent revenues recognized in our financial statements, and include base rent, percentage rent, and expense recoveries from tenants for common area maintenance costs, insurance and real estate taxes. We analyze tenant receivables, historical bad debt levels, customer credit worthiness and current economic trends when evaluating the adequacy of our allowance for doubtful accounts. In addition, we analyze the accounts of tenants in bankruptcy, and we estimate the recovery of pre-petition and post-petition claims. Our reported net income is directly affected by our estimate of the recoverability of tenant receivables.

**Recognition of Gains from the Sales of Real Estate** - We account for profit recognition on sales of real estate in accordance with SFAS Statement No. 66, Accounting for Sales of Real Estate. Profits from sales of real estate will not be recognized by us unless (i) a sale has been consummated; (ii) the buyer's initial and continuing investment is adequate to demonstrate a commitment to pay for the property; (iii) we have transferred to the buyer the usual risks and rewards of ownership; and (iv) we do not have substantial continuing involvement with the property. Recognition of gains from sales to joint ventures is recorded on only that portion of the sales not attributable to our ownership interest.

**Capitalization of Costs** We capitalize the acquisition of land, the construction of buildings and other specifically identifiable development costs incurred by recording them into Properties in Development on our consolidated balance sheets. Other development costs include pre-development costs essential to the development of the property, as well as, interest, real estate taxes, and direct employee costs incurred during the development period. Pre-development costs are incurred prior to land acquisition during the due diligence phase and include contract deposits, legal, engineering and other professional fees related to evaluating the feasibility of developing a shopping center. If we were to determine that the development of a specific project undergoing due diligence was no longer probable, we would immediately expense all related capitalized pre-development costs not considered recoverable. Interest costs are capitalized into each development project based on applying our weighted average borrowing rate to that portion of the actual development costs expended. We cease interest capitalization when the property is available for occupancy upon substantial completion of tenant improvements. We have an investment services group with an established infrastructure that supports the due diligence, land acquisition, construction, leasing and financial analysis of our development program. All direct internal

---

**Table of Contents**

costs related to development activities are capitalized as part of each development project. If future accounting standards limit the amount of internal costs that may be capitalized, or if our development activity were to decline significantly without a proportionate decrease in internal costs, we could incur a significant increase in our operating expenses.

Real Estate Acquisitions - Upon acquisition of operating real estate properties, we estimate the fair value of acquired tangible assets (consisting of land, building and improvements), and identified intangible assets and liabilities (consisting of above- and below-market leases, in-place leases and tenant relationships) and assumed debt in accordance with SFAS No. 141, Business Combinations ( Statement 141 ). Based on these estimates, we allocate the purchase price to the applicable assets and liabilities. We utilize methods similar to those used by independent appraisers in estimating the fair value of acquired assets and liabilities. We evaluate the useful lives of amortizable intangible assets each reporting period and account for any changes in estimated useful lives over the revised remaining useful life.

Valuation of Real Estate Investments - Our long-lived assets, primarily real estate held for investment, are carried at cost unless circumstances indicate that the carrying value of the assets may not be recoverable. We review long-lived assets for impairment whenever events or changes in circumstances indicate such an evaluation is warranted. The review involves a number of assumptions and estimates used to determine whether impairment exists. Depending on the asset, we use varying methods such as i) estimating future cash flows, ii) determining resale values by market, or iii) applying a capitalization rate to net operating income using prevailing rates in a given market. These methods of determining fair value can fluctuate significantly as a result of a number of factors, including changes in the general economy of those markets in which we operate, tenant credit quality and demand for new retail stores. If we determine that the carrying amount of a property is not recoverable and exceeds its fair value, we will write down the asset to fair value for held-and-used assets and to fair value less costs to sell for held-for-sale assets.

Discontinued Operations - The application of current accounting principles that govern the classification of any of our properties as held-for-sale on the balance sheet, or the presentation of results of operations and gains on the sale of these properties as discontinued, requires management to make certain significant judgments. In evaluating whether a property meets the criteria set forth by SFAS No. 144 Accounting for the Impairment and Disposal of Long-Lived Assets ( Statement 144 ), the Company makes a determination as to the point in time that it can be reasonably certain that a sale will be consummated. Given the nature of all real estate sales contracts, it is not unusual for such contracts to allow potential buyers a period of time to evaluate the property prior to formal acceptance of the contract. In addition, certain other matters critical to the final sale, such as financing arrangements often remain pending even upon contract acceptance. As a result, properties under contract may not close within the expected time period, or may not close at all. Due to these uncertainties, it is not likely that the Company can meet the criteria of Statement 144 prior to the sale formally closing. Therefore, any properties categorized as held for sale represent only those properties that management has determined are likely to close within the requirements set forth in Statement 144. The Company also makes judgments regarding the extent of involvement it will have with a property subsequent to its sale, in order to determine if the results of operations and gain on sale should be reflected as discontinued. Consistent with Statement 144, any property sold to an entity in which the Company has significant continuing involvement (most often joint ventures) is not considered to be discontinued. In addition, any property which the Company sells to an unrelated third party, but retains a property or asset management function, is also not considered discontinued. Therefore, only properties sold, or to be sold, to unrelated third parties that the Company, in its judgment, has no continuing involvement with are classified as discontinued.

Investments in Real Estate Joint Ventures In addition to owning real estate directly, we invest in real estate through our co-investment joint ventures. Joint venturing provides us with a capital source to acquire real estate, and to earn our pro-rata share of the net income from the joint ventures in addition to fees for services. As asset and property manager, we conduct the business of the shopping centers held in the joint ventures in the same way that we conduct the business of our wholly-owned shopping centers;

---

**Table of Contents**

therefore, the Critical Accounting Policies as described are also applicable to our investments in the joint ventures and the fees that we earn. We account for all investments in which we own 50% or less and do not have a controlling financial interest using the equity method. We have determined that these investments are not variable interest entities and do not require consolidation under EITF Issue No. 04-5 Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights , and therefore, are subject to the voting interest model in determining our basis of accounting. Major decisions, including property acquisitions and dispositions, financings, annual budgets and dissolution of the ventures are subject to the approval of all partners.

**Income Tax Status** - The prevailing assumption underlying the operation of our business is that we will continue to operate in order to qualify as a REIT, as defined under the Internal Revenue Code. We are required to meet certain income and asset tests on a periodic basis to ensure that we continue to qualify as a REIT. As a REIT, we are allowed to reduce taxable income by all or a portion of our distributions to stockholders. We evaluate the transactions that we enter into and determine their impact on our REIT status. Determining our taxable income, calculating distributions, and evaluating transactions requires us to make certain judgments and estimates as to the positions we take in our interpretation of the Internal Revenue Code. Because many types of transactions are susceptible to varying interpretations under federal and state income tax laws and regulations, our positions are subject to change at a later date upon final determination by the taxing authorities.

**Recent Accounting Pronouncements**

In September 2006, the SEC's staff issued Staff Accounting Bulletin (SAB) No. 108 Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements. This Bulletin provides guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. The guidance in this Bulletin must be applied to financial reports covering the first fiscal year ending after November 15, 2006. We are currently evaluating the guidance in this Bulletin.

In September 2006, the FASB issued Statement No. 157 Fair Value Measurements. This Statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This Statement applies to accounting pronouncements that require or permit fair value measurements, except for share-based payments transactions under FASB Statement No. 123. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. As Statement No. 157 does not require any new fair value measurements or remeasurements of previously computed fair values, we do not believe adoption of this Statement will have a material effect on its financial statements.

In July 2006, the Financial Accounting Standards Board ( FASB ) issued FASB Staff Position ( FSP ) No. FAS 13-2, Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction , that will become effective after fiscal years beginning December 15, 2006. This FSP addresses how a change in the timing of cash flows relating to income taxes generated by a leveraged lease affects the accounting of that lease by the lessor. We currently have no leveraged lease transactions.

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 ( FIN 48 ). FIN 48 clarifies the accounting and reporting for uncertainties in income tax law. This Interpretation prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of uncertain tax positions taken or expected to be taken in income tax returns. We will adopt this Interpretation in the first quarter of 2007. The cumulative effects, if any, of applying this Interpretation will be recorded as an adjustment to retained earnings as of the beginning of the period of adoption. We have begun the process of evaluating the expected effect of FIN 48 and the adoption is not expected to have a material effect on the Company's consolidated financial statements.

---

**Table of Contents**

In April 2006, the FASB issued FSP FIN 46(R)-6, Determining the Variability to Be Considered in Applying FASB Interpretation No. 46(R), that became effective beginning third quarter of 2006. FSP FIN No. 46(R)-6 clarifies that the variability to be considered in applying Interpretation 46(R) shall be based on an analysis of the design of the variable interest entity. The adoption of this FSP has not had a material effect on the Company's consolidated financial statements.

In October 2005, the FASB Issued Staff Position No. FAS 13-1 Accounting for Rental Costs Incurred during a Construction Period. This FSP requires that rental costs associated with ground or building operating leases incurred during a construction period be recognized as rental expense. However, FSP No. FAS 13-1 does not address lessees that account for the sale or rental of real estate projects under FASB Statement No. 67 Accounting for Costs and Initial Rental Operations of Real Estate Projects.

**Results from Operations**

Comparison of the three months ended September 30, 2006 to 2005

Our revenues increased by \$15.3 million, or 17%, to \$105.6 million in 2006. The increase in revenues was related to changes in occupancy in the portfolio of operating and development properties, growth in re-leasing rental rates and new rental revenues from new developments commencing operations in the current year. In addition to collecting minimum rent from our tenants for the GLA that they lease from us, we also collect percentage rent based upon tenant sales. Tenants are also responsible for reimbursing us for their pro-rata share of the expenses associated with operating our shopping centers. During the three months ended September 30, 2006, our minimum rent increased by \$5.1 million, or 7%, and our recoveries from tenants increased \$3.5 million or 18%. Percentage rent was \$1.0 million in 2006, compared with \$847,260 in 2005.

We receive fees for asset management, property management, and acquisition and disposition services that we provide to our joint ventures. During the three months ended September 30, 2006 and 2005, we received fees from these joint ventures of \$5.2 million and \$3.1 million, respectively.

The equity in income of real estate partnerships increased \$4.5 million to income of \$578,448 in 2006. The increase was a result of higher gains on the sale of operating properties by the joint ventures and lower amortization expense in 2006.

Our operating expenses increased by \$4.0 million, or 8%, to \$55.6 million in 2006 related to increased operating and maintenance costs, general and administrative costs and depreciation expense, as further described below.

Our combined operating, maintenance, and real estate taxes increased by \$1.2 million, or 5%, for the three months ended September 30, 2006 to \$23.7 million. This increase was primarily due to shopping center developments that recently began operating; and therefore, did not incur operating expenses for the comparable period in the previous year.

Our general and administrative expenses increased \$1.6 million to \$10.8 million during 2006. The increase is related to additional salary costs for new employees hired during 2005 and 2006 to manage the First Washington Portfolio under a property management agreement with MCWR II.

Our depreciation and amortization expense increased \$2.3 million to \$22.0 million in 2006 primarily related to new development properties placed in service in the current year that had no operations during the comparable prior year period.

Our net interest expense decreased \$2.6 million to \$20.1 million in 2006 from \$22.7 million in 2005. This decrease is attributable to a higher level of interest incurred that is directly related to the construction of new shopping centers and therefore capitalized into properties under development. Average interest rates on our outstanding debt increased to 6.46% at September 30, 2006 compared to 6.32% at September 30, 2005.

---

**Table of Contents**

Gains from the sale of operating properties and properties in development during the three month period in 2006 include \$3.1 million from the sale of four out-parcels for proceeds of \$13.5 million, and \$12.3 million in gains from four shopping centers sold to joint ventures. In 2005, the gains from the sale of operating and development properties included \$449,806 from the sale of five out-parcels for proceeds of \$3.1 million and \$3.3 million in gains from one shopping center sold to a joint venture. These gains are included in continuing operations rather than discontinued operations because they were either properties that had no operating income, or they were properties sold to joint ventures and we have continuing involvement through our equity investment.

Income from discontinued operations was \$395,750 in 2006 related to one operating property sold to an unrelated party for net proceeds of \$10.0 million. Income from discontinued operations was \$15.6 million in 2005 related to one development and two operating properties sold to unrelated parties for net proceeds of \$45.5 million and to the operations of shopping centers sold or classified as held-for-sale in 2006 as well as 2005. Our income from discontinued operations is shown net of minority interest of exchangeable operating partnership units totaling \$33,626 and \$307,360, for the three months ended September 30, 2006 and 2005, respectively, and income taxes totaling \$557,044 for the three months ended September 30, 2005.

Minority interest of preferred units declined \$2.0 million to \$931,248 in 2006 as a result of redeeming \$54 million of preferred units in 2005. Preferred stock dividends increased \$418,699 to \$4.9 million in 2006 as a result of the issuance of \$75 million of preferred stock in 2005.

Net income for common stockholders increased \$11.8 million to \$39.4 million in 2006 as compared with \$27.6 million in 2005 primarily related to the increase in gains from sales of real estate and rental revenues as discussed above. Diluted earnings per share were \$0.57 in 2006, compared with \$0.41 in 2005, or 39% higher, a result of the increase in net income for common stockholders.

**Comparison of the nine months ended September 30, 2006 to 2005**

At September 30, 2006, on a Combined Basis, we were operating or developing 399 shopping centers, as compared to 393 shopping centers at the end of 2005. We identify our shopping centers as either development properties or operating properties. Development properties are defined as properties that are in the construction or initial lease-up process and have not reached their initial full occupancy (reaching full occupancy generally means achieving at least 93% leased and rent paying on newly constructed or renovated GLA). At September 30, 2006, on a Combined Basis, we were developing 39 properties, as compared to 31 properties at the end of 2005.

Our revenues increased by \$24.3 million, or 8%, to \$316.2 million in 2006. The increase in revenues was related to changes in occupancy in the portfolio of operating and development properties, growth in re-leasing rental rates and new rental revenues from new developments commencing operations in the current year. In addition to collecting minimum rent from our tenants for the GLA that they lease from us, we also collect percentage rent based upon tenant sales. Tenants are also responsible for reimbursing us for their pro-rata share of the expenses associated with operating our shopping centers. In 2006, our minimum rent increased by \$16.2 million, or 8%, and our recoveries from tenants increased \$5.0 million, or 8%. Percentage rent was \$1.9 million in 2006, compared with \$1.6 million in 2005.

We receive fees for asset management, property management, and acquisition and disposition services that we provide to our joint ventures. During the nine months ended September 30, 2006 and 2005, we received fees from these joint ventures of \$24.2 million and \$22.8 million, respectively.

The equity in income of real estate partnerships increased \$1.6 million to \$995,331 in 2006. The increase was a result of higher gains on the sale of operating properties by the joint ventures and lower amortization expense.

---

**Table of Contents**

Our operating expenses increased by \$16.2 million, or 10%, to \$171.1 million in 2006 related to increased operating and maintenance costs, general and administrative costs and depreciation expense, as further described below.

Our combined operating, maintenance, and real estate taxes increased by \$3.1 million, or 5%, for the nine months ended September 30, 2006 to \$70.0 million. This increase was primarily due to shopping center developments that recently began operating; and therefore, did not incur operating expenses for the comparable nine months ended in the previous year.

Our general and administrative expenses increased \$5.2 million to \$32.4 million during 2006. The increase is related to additional salary costs for new employees hired during 2005 and 2006 to manage the First Washington Portfolio under a property management agreement with MCWR II.

Our depreciation and amortization expense increased \$5.5 million to \$64.2 million in 2006 primarily related to new development properties placed in service in the current year that had no operations during the comparable nine months ended in the prior year.

Our net interest expense decreased \$5.4 million to \$59.2 million in 2006 from \$64.6 million in 2005. This decrease is attributable to a higher level of interest incurred that is directly related to the construction of new shopping centers and therefore capitalized into properties under development. Average interest rates on our outstanding debt increased to 6.46% at September 30, 2006 compared to 6.32% at September 30, 2005. Our weighted average outstanding debt at September 30, 2006 and 2005 was \$1.6 billion.

Gains from the sale of operating properties and properties in development during 2006 include \$18.9 million from the sale of 21 out-parcels for proceeds of \$48.1 million, \$12.3 million from the sale of four shopping centers to joint ventures for proceeds of \$58.4 million; and a \$9.5 million gain related to the partial sale of our interest in MCWR II discussed previously. In 2005, the gains from the sale of operating and development properties included \$6.2 million from the sale of 17 out-parcels and \$7.7 million from the sale of shopping centers. These gains are included in continuing operations rather than discontinued operations because they were either properties that had no operating income, or they were properties sold to joint ventures and we have continuing involvement through our equity investment.

We review our real estate portfolio for impairment whenever events or changes in circumstances indicate that we may not be able to recover the carrying amount of an asset. We determine whether impairment has occurred by comparing the property's carrying value to an estimate of fair value based upon methods described in our Critical Accounting Policies. In the event a property is impaired, we write down the asset to fair value for held-and-used assets and to fair value less costs to sell for held-for-sale assets. During the nine months ended September 30, 2006, we established a provision for loss of \$500,000 to adjust an operating property expected to sell in the third quarter to its estimated fair value.

Income from discontinued operations was \$34.7 million in 2006 related to five operating properties and one development property sold to unrelated parties for net proceeds of \$81.0 million. Income from discontinued operations was \$37.0 million in 2005 related to five operating and three development properties sold to unrelated parties for net proceeds of \$107.3 million and to the operations of shopping centers sold or classified as held-for-sale in 2006 as well as 2005. In compliance with Statement 144, if we sell an asset in the current year, we are required to reclassify its operating income into discontinued operations for all prior periods. This practice results in a reclassification of amounts previously reported as continuing operations into discontinued operations. Our income from discontinued operations is shown net of minority interest of exchangeable operating partnership units totaling \$565,873 and \$775,453, for the nine months ended September 30, 2006 and 2005, respectively, and income taxes totaling \$3.4 million for the nine months ended September 30, 2005.

Minority interest of preferred units declined \$4.4 million to \$2.8 million in 2006 as a result of redeeming \$54 million of preferred units in 2005. Preferred stock dividends increased \$2.9 million to

## Table of Contents

\$14.8 million in 2006 as a result of the issuance of \$75 million of preferred stock in 2005.

Net income for common stockholders increased \$34.9 million to \$137.4 million in 2006 as compared with \$102.5 million in 2005 primarily related to the increase in gains from sales of real estate and rental revenues as discussed above. Diluted earnings per share were \$2.00 in 2006, compared with \$1.59 in 2005, or 26% higher, a result of the increase in net income for common stockholders.

## Environmental Matters

We are subject to numerous environmental laws and regulations as they apply to our shopping centers pertaining to chemicals used by the dry cleaning industry, the existence of asbestos in older shopping centers, and underground petroleum storage tanks (UST's). We believe that the tenants who currently operate dry cleaning plants or gas stations do so in accordance with current laws and regulations. Generally, we use all legal means to cause tenants to remove dry cleaning plants from our shopping centers or convert them to non-chlorinated solvent systems. Where available, we have applied and been accepted into state-sponsored environmental programs. We have a blanket environmental insurance policy that covers us against third-party liabilities and remediation costs on shopping centers that currently have no known environmental contamination. We have also placed environmental insurance, where possible, on specific properties with known contamination, in order to mitigate our environmental risk. We monitor the shopping centers containing environmental issues and in certain cases voluntarily remediate the sites. We also have legal obligations to remediate certain sites and we are in the process of doing so. We estimate the cost associated with these legal obligations to be approximately \$4.0 million, all of which has been reserved. We believe that the ultimate disposition of currently known environmental matters will not have a material affect on Regency's financial position, liquidity, or operations; however, we can give no assurance that existing environmental studies with respect to our shopping centers have revealed all potential environmental liabilities; that any previous owner, occupant or tenant did not create any material environmental condition not known to us; that the current environmental condition of the shopping centers will not be affected by tenants and occupants, by the condition of nearby properties, or by unrelated third parties; or that changes in applicable environmental laws and regulations or their interpretation will not result in additional environmental liability to us.

## Inflation

Inflation has remained relatively low and has had a minimal impact on the operating performance of our shopping centers; however, substantially all of our long-term leases contain provisions designed to mitigate the adverse impact of inflation. Such provisions include clauses enabling us to receive percentage rent based on tenants' gross sales, which generally increase as prices rise; and/or escalation clauses, which generally increase rental rates during the terms of the leases. Such escalation clauses are often related to increases in the consumer price index or similar inflation indices. In addition, many of our leases are for terms of less than ten years, which permits us to seek increased rents upon re-rental at market rates. Most of our leases require tenants to pay their share of operating expenses, including common-area maintenance, real estate taxes, insurance and utilities, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation.

**Table of Contents****Item 3. Quantitative and Qualitative Disclosures about Market Risk****Market Risk**

We are exposed to interest-rate changes primarily related to the variable interest rate on the Line and the refinancing of long-term debt, which currently contain fixed interest rates. The objective of our interest-rate risk management is to limit the impact of interest-rate changes on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, we borrow primarily at fixed interest rates and may enter into derivative financial instruments such as interest-rate swaps, caps or treasury locks in order to mitigate our interest-rate risk on a related financial instrument. We have no plans to enter into derivative or interest-rate transactions for speculative purposes.

Our interest-rate risk is monitored using a variety of techniques. The table below presents the principal cash flows (in thousands), weighted average interest rates of remaining debt, and the fair value of total debt (in thousands) as of September 30, 2006, by year of expected maturity to evaluate the expected cash flows and sensitivity to interest-rate changes.

	2006	2007	2008	2009	2010	2011	Thereafter	Total	Fair Value
Fixed rate debt	\$ 1,041	27,050	23,049	56,525	180,484	254,404	848,822	1,391,375	1,367,769
Average interest rate for all fixed rate debt	6.64%	6.61%	6.61%	6.56%	6.26%	5.78%	5.78%		
Variable rate LIBOR debt	\$	235,494						235,494	235,494
Average interest rate for all variable rate debt		5.53%							

As the table incorporates only those exposures that exist as of September 30, 2006, it does not consider those exposures or positions that could arise after that date. Moreover, because firm commitments are not presented in the table above, the information presented above has limited predictive value. As a result, our ultimate realized gain or loss with respect to interest-rate fluctuations will depend on the exposures that arise during the period, our hedging strategies at that time, and actual interest rates.



**Table of Contents**

**Item 4. Controls and Procedures**

Under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer, Chief Operating Officer and Chief Financial Officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures as of the end of the period covered by this report, and, based on their evaluation, the Chief Executive Officer, Chief Operating Officer and Chief Financial Officer have concluded that these disclosure controls and procedures are effective.

**Table of Contents****PART II OTHER INFORMATION****Item 1. Legal Proceedings**

We are a party to various legal proceedings which arise in the ordinary course of our business. We are not currently involved in any litigation nor to our knowledge, is any litigation threatened against us, the outcome of which would, in our judgment based on information currently available to us, have a material adverse effect on our financial position or results of operations.

**Item 1A. Risk Factors**

There have been no material changes from the risk factors disclosed in Item 1A. of Part I of our Form 10-K for the year ended December 31, 2005.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

- (a) We sold the following equity securities during the quarter ended September 30, 2006 that we did not report on Form 8-K because they represent in the aggregate less than 1% of our outstanding common stock. All shares were issued to a total of three accredited investors in transactions exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, in exchange for an equal number of exchangeable common units of our operating partnership, Regency Centers, L.P.

Date	Number of Shares
7/19/06	25,000
8/02/06	999
8/17/06	50,000
9/26/06	42,858
9/29/06	25,000

- (b) None

- (c) Issuer Purchases of Equity Securities

	(a)	(b)	(c)
Period	Total number of shares purchased <sup>(1)</sup>	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs
July 1 through July 31, 2006	5,215	\$ 63.55	Maximum number or approximate dollar value of shares that may yet be purchased under the plans or programs
August 1 through August 31, 2006	480	\$ 64.42	
September 1 through September 30, 2006	794	\$ 68.01	
Total	6,489	\$ 64.16	

<sup>(1)</sup> Represents shares delivered in payment of withholding taxes in connection with stock option exercises and restricted stock vesting by participants under Regency's Long-Term Omnibus Plan.



**Table of Contents**

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Submission of Matters to a Vote of Security Holders**

None

**Table of Contents**

**Item 5. Other Information**

None

**Item 6. Exhibits**

<b>Exhibit No.</b>	<b>Description</b>
31.1	Rule 13a-14 Certification of Chief Executive Officer.
31.2	Rule 13a-14 Certification of Chief Financial Officer.
31.3	Rule 13a-14 Certification of Chief Operating Officer.
32.1	Section 1350 Certification of Chief Executive Officer.
32.2	Section 1350 Certification of Chief Financial Officer.
32.3	Section 1350 Certification of Chief Operating Officer.

**Table of Contents**

SIGNATURE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: November 6, 2006

REGENCY CENTERS CORPORATION

By: */s/ J. Christian Leavitt*  
Senior Vice President and  
Principal Accounting Officer

55