

INTER TEL (DELAWARE), INC  
Form DEFA14A  
July 02, 2007

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**SCHEDULE 14A**

**Proxy Statement Pursuant to Section 14(a) of  
the Securities Exchange Act of 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- |                                     |   |                          |   |
|-------------------------------------|---|--------------------------|---|
| <input type="checkbox"/>            | Preliminary Proxy Statement                                   | <input type="checkbox"/> | Confidential, for Use of the Commission |
| <input type="checkbox"/>            | Definitive Proxy Statement                                    |                          |   |
|                                     |   | <input type="checkbox"/> | Only (as permitted by Rule 14a-6(e)(2)) |
| <input checked="" type="checkbox"/> | Definitive Additional Materials                               |                          |   |
| <input type="checkbox"/>            | Soliciting Material Pursuant to §240.14a-11(c) or §240.14a-12 |                          |   |

**Inter-Tel (Delaware), Incorporated**

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(Name of Registrant as Specified In Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.

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Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.

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1) Title of each class of securities to which transaction applies:

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2) Aggregate number of securities to which transaction applies:

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3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

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4) Proposed maximum aggregate value of transaction:

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5) Total fee paid:

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Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

1) Amount Previously Paid:

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2) Form, Schedule or Registration Statement No.:

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3) Filing Party:

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4) Date Filed:



On July 2, 2007, Inter-Tel (Delaware), Incorporated issued a press release announcing that the Special Meeting of Stockholders to vote on the merger with Mitel Networks Corporation has been rescheduled for July 23, 2007 in Phoenix. The Board of Directors has set the close of business on July 9, 2007 as the Record Date for determining the Inter-Tel stockholders who are entitled to notice of and to vote at the Special Meeting. Details regarding the time and location of the Special Meeting and other relevant information will be included in supplemental proxy materials to be filed with the SEC and distributed to stockholders promptly after the July 9<sup>th</sup> Record Date.

The company also announced that if the Mitel merger is not approved, it will hold its 2007 Annual Meeting of Stockholders on September 12, 2007. The Board of Directors has set the close of business on August 6, 2007 as the Record Date for determining the Inter-Tel stockholders who are entitled to notice of and to vote at the Annual Meeting.

A copy of the press release follows:

1615 SOUTH 52nd STREET, TEMPE, ARIZONA (480) 449-8900 FAX (480) 449-8929

**NEWS RELEASE**

**For Release** July 2, 2007  
**Contact** (480) 449-8900  
Norman Stout  
Inter-Tel Chief Executive Officer

(212) 355-4449  
Steve Frankel / Jennifer Friedman  
Joele Frank, Wilkinson Brimmer Katcher

**INTER-TEL SPECIAL MEETING OF STOCKHOLDERS REGARDING MITEL**

**MERGER TO BE HELD ON JULY 23, 2007**

TEMPE, AZ, July 2, 2007 - Inter-Tel (Delaware), Incorporated (NASDAQ: INTL) announced today that the Special Meeting of Stockholders to vote on the merger with Mitel Networks Corporation has been rescheduled for July 23, 2007 in Phoenix. The Board of Directors has set the close of business on July 9, 2007 as the Record Date for determining the Inter-Tel stockholders who are entitled to notice of and to vote at the Special Meeting. Details regarding the time and location of the Special Meeting and other relevant information will be included in supplemental proxy materials to be filed with the SEC and distributed to stockholders promptly after the July 9<sup>th</sup> Record Date.

The company also announced that if the Mitel merger is not approved, it will hold its 2007 Annual Meeting of Stockholders on September 12, 2007. The Board of Directors has set the close of business on August 6, 2007 as the Record Date for determining the Inter-Tel stockholders who are entitled to notice of and to vote at the Annual Meeting. Any stockholder notice of director nominations or other business to be brought before the Annual Meeting must be received by the Secretary of the Company no later than the close of business on July 12, 2007.

As previously announced on April 26, 2007, Inter-Tel entered into a definitive merger agreement whereby Mitel will acquire Inter-Tel for \$25.60 per Inter-Tel share in cash, representing a total purchase price of approximately \$723 million.

Stockholders with questions or who need assistance in voting their shares at the Special Meeting may call the Company's proxy solicitor for the Special Meeting, Innisfree M&A Incorporated, toll-free at 888-750-5834 (banks and brokers may call collect at 212-750-5833).

**About Inter-Tel (Delaware), Incorporated**

Inter-Tel (Nasdaq: INTL) offers value-driven communications products; applications utilizing networks and server-based communications software; and a wide range of managed services that include voice and data network design and traffic provisioning, custom application development, and financial solutions packages. An industry-leading provider focused on the communication needs of business enterprises, Inter-Tel employs approximately 1,940 communications professionals, and services business customers through a network of 57 company-owned, direct sales offices and approximately 300 authorized providers in North America, the United Kingdom, Ireland, Australia and South Africa. More information is available at [www.inter-tel.com](http://www.inter-tel.com).

**Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended, concerning the pending acquisition of Inter-Tel by Mitel and the leveraged recapitalization strategy proposed by Mr. Mihaylo, among other

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things. Forward-looking statements are statements in the future tense or that include words such as intends, believe, expect, proposed, anticipate and words of similar import.

Forward-looking statements are based on assumptions, suppositions and uncertainties, as well as on management's best possible evaluation of future events. However, actual results may differ materially from those reflected in forward-looking statements based on a number of factors, many of which are beyond the control of Inter-Tel. Such factors may include, without excluding other considerations, fluctuations in quarterly results, evolution in customer demand for Inter-Tel's products and services, risks associated with the proposed acquisition by Mitel or the outcome of any discussions with or actions by Mr. Mihaylo, the impact of price pressures exerted by competitors, and general market trends or economic changes.

### **Additional Information**

In connection with the pending Mitel merger, Inter-Tel filed a definitive proxy statement with the Securities and Exchange Commission on May 29, 2007. INVESTORS AND SECURITY HOLDERS ARE ADVISED TO READ THE DEFINITIVE PROXY STATEMENT AND ANY AMENDMENTS OR SUPPLEMENTS THERETO BECAUSE THEY CONTAIN, OR WILL CONTAIN, IMPORTANT INFORMATION. Copies of the definitive proxy statement and other documents filed by Inter-Tel can be obtained without charge at the Securities and Exchange Commission's web site at [www.sec.gov](http://www.sec.gov) or from Inter-Tel by contacting Inter-Tel (Delaware), Incorporated, Attention: Investor Relations, 1615 S. 52nd Street, Tempe, AZ 85281, Telephone: 480-449-8900.

Inter-Tel and its directors, officers and employees may be deemed to be participants in the solicitation of proxies from its stockholders in connection with the proposed merger with Mitel. Information concerning the interests of Inter-Tel's participants in the solicitation is included in the definitive proxy statement.

Inter-Tel and the Inter-Tel logo are trademarks of Inter-Tel (Delaware), Incorporated.

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