

ENTERTAINMENT PROPERTIES TRUST

Form 10-Q

May 03, 2010

[Table of Contents](#)

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE

ACT OF 1934

For the quarterly period ended March 31, 2010

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE

ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-13561

## ENTERTAINMENT PROPERTIES TRUST

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction)

43-1790877

(I.R.S. Employer Identification No.)

of incorporation or organization)

30 West Pershing Road, Suite 201

Kansas City, Missouri

(Address of principal executive offices)

64108

(Zip Code)

(816) 472-1700

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒

No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

## Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-Q

Yes "

No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

## Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-Q

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐

No ☒

At April 30, 2010, there were 42,885,283 common shares of beneficial interest outstanding.

**Table of Contents**

**CAUTIONARY STATEMENT CONCERNING FORWARD LOOKING STATEMENTS**

With the exception of historical information, certain statements contained or incorporated by reference herein constitute forward-looking statements as such term is defined in Section 27A of the Securities Act of 1933, as amended (the Securities Act ), and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act ). The forward-looking statements may refer to our financial condition, results of operations, plans, objectives, acquisition or disposition of properties, future expenditures for development projects, capital resources, future financial performance and business. Forward-looking statements are not guarantees of performance. They involve numerous risks, uncertainties and assumptions. Our future results, financial condition and business may differ materially from those expressed in these forward-looking statements. You can find many of these statements by looking for words such as will be, continue, hope, goal, forecast, approximates, expects, anticipates, estimates, intends, plans would, may or other similar expressions in this Quarterly Report on Form 10-Q. I references to our budgeted amounts are forward looking statements. Factors that could materially and adversely affect us include, but are not limited to, the factors listed below:

General international, national, regional and local business and economic conditions;

Current levels of market volatility are unprecedented;

The state of the credit markets;

Pending litigation that may be adversely determined against us;

The failure of a bank to fund a request by us to borrow money;

Failure of banks in which we have deposited funds;

Defaults in the performance of lease terms by our tenants;

Defaults by our customers and counterparties on their obligations owed to us;

A borrower s bankruptcy or default;

A significant development project may not be completed as planned;

The obsolescence of older multiplex theaters owned by some of our tenants;

Risks of operating in the entertainment industry;

Our ability to compete effectively;

## Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-Q

The majority of our megaplex theater properties are leased by a single tenant;

A single tenant leases or is the mortgagor of all our ski area investments;

A single tenant leases all of our charter schools;

Risks associated with use of leverage to acquire properties;

Financing arrangements that require lump-sum payments;

Our ability to sustain the rate of growth we have had in recent years;

Our ability to raise capital;

**Table of Contents**

Covenants in our debt instrument that limit our ability to take certain actions;

Risks of acquiring and developing properties and real estate companies;

The lack of diversification of our investment portfolio;

Our continued qualification as a REIT;

The ability of our subsidiaries to satisfy their obligations;

Financing arrangements that expose us to funding or purchase risks;

We have a limited number of employees and the loss of personnel could harm operations;

Fluctuations in the value of real estate income and investments;

Risks relating to real estate ownership, leasing and development, including for example, local conditions such as an oversupply of space or a reduction in demand for real estate in the area, competition from other available space, demand for the real estate we own by tenants and users such as customers of our tenants, increases in real estate taxes and other expenses, decreases in market rental rates, the timing and costs associated with property improvements and rentals, changes in zoning laws or other governmental regulation, whether we are able to pass some or all of any increased operating costs on to tenants, and how well we manage our properties;

Our ability to secure adequate insurance and risk of potential uninsured losses, including from natural disasters;

Risks involved in joint ventures;

Risks in leasing multi-tenant properties;

A failure to comply with the Americans with Disabilities Act or other laws;

Risks of environmental liability;

Our real estate investments are relatively illiquid;

We own assets in foreign countries;

## Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-Q

Risks associated with owning or financing properties for which the tenant's or mortgagor's operations may be impacted by weather conditions and climate change;

Risks associated with the ownership of vineyards;

Our ability to pay dividends in cash or at current rates;

Fluctuations in interest rates;

Fluctuations in the market prices for our shares;

Certain limits on change in control imposed under law and by our Declaration of Trust and Bylaws;

Policy changes obtained without the approval of our shareholders;

Equity issuances could dilute the value of our shares;

**Table of Contents**

Risks associated with changes in the Canadian exchange rate; and

Changes in laws and regulations, including tax laws and regulations.

These forward-looking statements represent our intentions, plans, expectations and beliefs and are subject to numerous assumptions, risks and uncertainties. Many of the factors that will determine these items are beyond our ability to control or predict. For further discussion of these factors see Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2009 filed with the SEC on February 26, 2010 and to the extent applicable, our Quarterly Reports on Form 10-Q.

For these statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on our forward-looking statements, which speak only as of the date of this Quarterly Report on Form 10-Q or the date of any document incorporated by reference herein. All subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. We do not undertake any obligation to release publicly any revisions to our forward-looking statements to reflect events or circumstances after the date of this Quarterly Report on Form 10-Q.



**Table of Contents**

TABLE OF CONTENTS

	<u>Page</u>
<b><u>PART I</u></b>	6
Item 1. <u>Financial Statements</u>	6
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	36
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	53
Item 4. <u>Controls and Procedures</u>	54
<b><u>PART II</u></b>	55
Item 1. <u>Legal Proceedings</u>	55
Item 1A. <u>Risk Factors</u>	55
Item 2. <u>Unregistered Sale of Equity Securities and Use of Proceeds</u>	57
Item 3. <u>Defaults Upon Senior Securities</u>	57
Item 4. <u>(Removed and Reserved)</u>	57
Item 5. <u>Other Information</u>	57
Item 6. <u>Exhibits</u>	57

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements****ENTERTAINMENT PROPERTIES TRUST****Consolidated Balance Sheets****(Dollars in thousands except share data)**

	<b>March 31, 2010</b>	<b>December 31, 2009</b>
<b>Assets</b>	<b>(Unaudited)</b>	
Rental properties, net of accumulated depreciation of \$272,993 and \$258,638 at March 31, 2010 and December 31, 2009, respectively; (includes \$116,611 of rental properties, net related to a consolidated variable interest entity that can be used to settle obligations of the variable interest entity)	\$ 2,044,810	\$ 1,854,629
Property under development	13,619	12,729
Mortgage notes and related accrued interest receivable, net	434,980	522,880
Investment in a direct financing lease, net	215,196	169,850
Investment in joint ventures	4,356	4,080
Cash and cash equivalents	21,029	23,138
Restricted cash	10,770	12,857
Intangible assets, net	38,451	6,727
Deferred financing costs, net	14,010	12,136
Accounts receivable, net	37,391	33,289
Notes and related accrued interest receivable, net	7,247	7,898
Other assets	20,646	20,519
<b>Total assets</b>	<b>\$ 2,862,505</b>	<b>\$ 2,680,732</b>
<b>Liabilities and Equity</b>		
<b>Liabilities:</b>		
Accounts payable and accrued liabilities	\$ 48,375	\$ 28,411
Common dividends payable	27,875	27,880
Preferred dividends payable	7,552	7,552
Unearned rents and interest	5,087	7,509
Long-term debt (includes \$118,167 of debt related to a consolidated variable interest entity that is non-recourse to Entertainment Properties Trust)	1,308,623	1,141,423
<b>Total liabilities</b>	<b>1,397,512</b>	<b>1,212,775</b>
<b>Equity:</b>		
Common Shares, \$.01 par value; 75,000,000 shares authorized; and 44,042,924 and 43,867,677 shares issued at March 31, 2010 and December 31, 2009, respectively	440	438
Preferred Shares, \$.01 par value; 25,000,000 shares authorized: 3,200,000 Series B shares issued at March 31, 2010 and December 31, 2009; liquidation preference of \$80,000,000	32	32
5,400,000 Series C convertible shares issued at March 31, 2010 and December 31, 2009; liquidation preference of \$135,000,000	54	54
	46	46

## Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-Q

4,600,000 Series D shares issued at March 31, 2010 and December 31, 2009; liquidation preference of \$115,000,000		
3,450,000 Series E convertible shares issued at March 31, 2010 and December 31, 2009; liquidation preference of \$86,250,000		
	35	35
Additional paid-in-capital	1,636,600	1,633,116
Treasury shares at cost: 1,158,627 and 974,749 common shares at March 31, 2010 and December 31, 2009, respectively		
	(36,804)	(29,968)
Loans to shareholders	(281)	(1,925)
Accumulated other comprehensive income	24,027	18,961
Distributions in excess of net income	(153,278)	(147,927)
Entertainment Properties Trust shareholders' equity	1,470,871	1,472,862
Noncontrolling interests	(5,878)	(4,905)
Equity	1,464,993	1,467,957
Total liabilities and equity	\$ 2,862,505	\$ 2,680,732

See accompanying notes to consolidated financial statements.

**Table of Contents****ENTERTAINMENT PROPERTIES TRUST****Consolidated Statements of Income****(Unaudited)****(Dollars in thousands except per share data)**

	<b>Three Months Ended March 31,</b>	
	<b>2010</b>	<b>2009</b>
Rental revenue	\$ 56,972	\$ 50,411
Tenant reimbursements	5,660	4,635
Other income	236	1,140
Mortgage and other financing income	12,592	10,518
<b>Total revenue</b>	<b>75,460</b>	<b>66,704</b>
Property operating expense	9,734	8,019
Other expense	401	618
General and administrative expense	5,089	4,046
Interest expense, net	19,219	17,437
Transaction costs	7,524	79
Provision for loan losses	700	-
Depreciation and amortization	12,403	12,629
<b>Income before equity in income in joint ventures and gain from acquisition</b>	<b>20,390</b>	<b>23,876</b>
Equity in income from joint ventures	233	219
Gain on acquisition	8,468	-
<b>Net income</b>	<b>\$ 29,091</b>	<b>\$ 24,095</b>
Add: Net loss attributable to noncontrolling interests	984	1,234
<b>Net income attributable to Entertainment Properties Trust</b>	<b>30,075</b>	<b>25,329</b>
Preferred dividend requirements	(7,552)	(7,552)
<b>Net income available to common shareholders of Entertainment Properties Trust</b>	<b>\$ 22,523</b>	<b>\$ 17,777</b>
<b>Per share data attributable to Entertainment Properties Trust common shareholders:</b>		
Basic	\$ 0.53	\$ 0.52
Diluted	\$ 0.52	\$ 0.52
<b>Shares used for computation (in thousands):</b>		
Basic	42,850	34,363
Diluted	43,141	34,363

See accompanying notes to consolidated financial statements.



### Consolidated Statement of Changes in Equity

**Three Months Ended March 31, 2010**

**(Unaudited)**

(Dollars in thousands)

[illegible]

Shareholders	
Distributions	
Controlling	
Interests	11
Balance at	
March 31,	
2019	
44,042,924	\$ 440
16,650,000	\$ 167
1,636,600	\$ (36,804)
	\$ (281)
24,027	\$ (153,278)
	\$ (5,878)
	\$ 1,464

See accompanying notes to consolidated financial statements.

**Table of Contents**

**ENTERTAINMENT PROPERTIES TRUST**

**Consolidated Statements of Comprehensive Income**

**(Unaudited)**

**(Dollars in thousands)**

	<b>Three Months Ended March 31,</b>	
	<b>2010</b>	<b>2009</b>
Net income	\$ 29,091	\$ 24,095
Other comprehensive income (loss):		
Foreign currency translation adjustment	8,787	(7,666)
Change in unrealized gain (loss) on derivatives	(3,721)	11,633
Comprehensive income	34,157	28,062
Comprehensive loss attributable to the noncontrolling interests	984	1,234
Comprehensive income attributable to Entertainment Properties Trust	\$ 35,141	\$ 29,296

See accompanying notes to consolidated financial statements.



**Table of Contents****ENTERTAINMENT PROPERTIES TRUST****Consolidated Statements of Cash Flows****(Unaudited)****(Dollars in thousands)**

	<b>Three Months Ended March 31,</b>	
	<b>2010</b>	<b>2009</b>
<b>Operating activities:</b>		
Net income	\$ 29,091	\$ 24,095
Adjustments to reconcile net income to net cash provided by operating activities:		
Gain on acquisition	(8,468)	-
Provision for loan losses	700	-
Equity in income from joint ventures	(233)	(219)
Distributions from joint ventures	269	243
Depreciation and amortization	12,403	12,629
Amortization of deferred financing costs	1,236	756
Amortization of above market leases, net	21	-
Share-based compensation expense to management and trustees	1,163	1,077
Decrease in restricted cash	304	1,008
Decrease (increase) in mortgage notes accrued interest receivable	(2,982)	403
Increase in accounts receivable, net	(2,246)	(124)
Decrease (increase) in notes receivable and accrued interest receivable	(49)	6
Increase in direct financing lease receivable	(1,114)	(914)
Increase in other assets	(3,536)	(2,239)
Increase (decrease) in accounts payable and accrued liabilities	6,660	(731)
Increase (decrease) in unearned rents and interest	273	(669)
Net cash provided by operating activities	33,492	35,321
<b>Investing activities:</b>		
Acquisition of rental properties and other assets	(111,989)	(1,583)
Investment in mortgage notes receivable	(591)	(10,856)
Investment in promissory notes receivable	-	(3,858)
Investment in direct financing lease, net	(44,232)	-
Additions to properties under development	(796)	(4,881)
Net cash used in investing activities	(157,608)	(21,178)
<b>Financing activities:</b>		
Proceeds from long-term debt facilities	192,031	4,006
Principal payments on long-term debt	(29,753)	(62,123)
Deferred financing fees paid	(3,030)	(318)
Net proceeds from issuance of common shares	41	44,354
Impact of stock option exercises, net	(337)	-
Purchase of common shares for treasury	(2,182)	(1,202)
Contribution (distributions) paid from (to) noncontrolling interests	11	(101)
Dividends paid to shareholders	(35,404)	(35,138)
Net cash provided (used) by financing activities	121,377	(50,522)

# Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-Q

Effect of exchange rate changes on cash	630	(199)
Net decrease in cash and cash equivalents	(2,109)	(36,578)
Cash and cash equivalents at beginning of the period	23,138	50,082
Cash and cash equivalents at end of the period	\$ 21,029	\$ 13,504

Supplemental information continued on next page.

**Table of Contents**

**ENTERTAINMENT PROPERTIES TRUST**

**Consolidated Statements of Cash Flows**

**(Unaudited)**

**(Dollars in thousands)**

Continued from previous page.

	<b>Three Months Ended March 31,</b>	
	<b>2010</b>	<b>2009</b>
Supplemental schedule of non-cash activity:		
Transfer of property under development to rental property	\$ -	\$ 8,730
Issuance of nonvested shares and restricted share units at fair value, including nonvested shares issued for payment of bonuses	\$ 4,245	\$ 3,978
Receipt of 86,056 common shares in payment of shareholder loans	\$ 3,261	\$ -
Supplemental disclosure of cash flow information:		
Cash paid during the period for interest	\$ 18,267	\$ 17,330
Cash paid during the period for income taxes	\$ 259	\$ 119

See accompanying notes to consolidated financial statements.

**Table of Contents**

**ENTERTAINMENT PROPERTIES TRUST**

**Notes to Consolidated Financial Statements (Unaudited)**

**1. Organization**

**Description of Business**

Entertainment Properties Trust (the Company) is a Maryland real estate investment trust (REIT) organized on August 29, 1997. The Company develops, owns, leases and finances megaplex theatres, entertainment retail centers (centers generally anchored by an entertainment component such as a megaplex theatre and containing other entertainment-related properties), and destination recreational and specialty properties. The Company's properties are located in the United States and Canada.

**2. Significant Accounting Policies**

**Basis of Presentation**

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates. In addition, operating results for the three month period ended March 31, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010.

The Company consolidates certain entities if it is deemed to be the primary beneficiary in a variable interest entity (VIE), as defined in Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic on Consolidation. The equity method of accounting is applied to entities in which the Company is not the primary beneficiary as defined in the Consolidation Topic of the FASB ASC, or does not have effective control, but can exercise influence over the entity with respect to its operations and major decisions.

The Company adopted Accounting Standards Update (ASU) 2009-17 Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities (ASU 2009-17) on January 1, 2010. ASU 2009-17 amends FIN 46R to require an analysis to determine whether a variable interest gives a company a controlling financial interest in a variable interest entity. This statement requires an ongoing reassessment of and eliminates the quantitative approach previously required for determining whether a company is the primary beneficiary and requires enhanced disclosures on variable interest entities. The adoption of this statement did not have an impact on the Company's financial position or results of operations for the three months ended March 31, 2010.

The Company reports its noncontrolling interests as required by the Consolidation Topic of the FASB ASC. Noncontrolling interest is the portion of equity (net assets) in a subsidiary not attributable, directly or indirectly, to a parent. The ownership interests in the subsidiary that are held by owners other than the parent are noncontrolling interests. Such noncontrolling interests are reported on the consolidated balance sheets within equity, separately from the Company's equity. On the consolidated statements of income, revenues, expenses and net income or loss from less-than-wholly-owned

## **Table of Contents**

subsidiaries are reported at the consolidated amounts, including both the amounts attributable to the Company and noncontrolling interests. Consolidated statements of changes in shareholder's equity are included for both quarterly and annual financial statements, including beginning balances, activity for the period and ending balances for equity, noncontrolling interests and total equity. The Company does not have any redeemable noncontrolling interests under the scope of FASB ASC Topic 480 on Distinguishing Liabilities from Equity.

The consolidated balance sheet as of December 31, 2009 has been derived from the audited consolidated balance sheet at that date but does not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2009 filed with the Securities and Exchange Commission (SEC) on February 26, 2010.

## **Revenue Recognition**

Rents that are fixed and determinable are recognized on a straight-line basis over the minimum terms of the leases. Base rent escalation on leases that are dependent upon increases in the Consumer Price Index (CPI) is recognized when known. Straight-line rent receivable is included in accounts receivable and was \$26.7 million and \$26.1 million at March 31, 2010 and December 31, 2009, respectively. In addition, most of the Company's tenants are subject to additional rents if gross revenues of the properties exceed certain thresholds defined in the lease agreements (percentage rents). Percentage rents are recognized at the time when specific triggering events occur as provided by the lease agreements. Percentage rents of \$729 thousand and \$438 thousand were recognized for the three months ended March 31, 2010 and 2009, respectively. Lease termination fees are recognized when the related leases are canceled and the Company has no obligation to provide services to such former tenants. No termination fees were recognized during the three months ended March 31, 2010 and 2009.

Direct financing lease income is recognized on the effective interest method to produce a level yield on funds not yet recovered. Estimated unguaranteed residual values at the date of lease inception represent management's initial estimates of fair value of the leased assets at the expiration of the lease, not to exceed original cost. Significant assumptions used in estimating residual values include estimated net cash flows over the remaining lease term and expected future real estate values. The Company evaluates on an annual basis (or more frequently if necessary) the collectability of its direct financing lease receivable and unguaranteed residual value to determine whether they are impaired. A direct financing lease receivable is considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the existing contractual terms. When a direct financing lease receivable is considered to be impaired, the amount of loss is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the direct financing lease receivable's effective interest rate or to the fair value of the underlying collateral, less costs to sell, if such receivable is collateralized.

## **Rental Properties**

Rental properties are carried at cost less accumulated depreciation. Costs incurred for the acquisition of triple net lease properties and the development of properties are capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which generally are estimated to be 40 years for buildings and 3 to 25 years for furniture, fixtures and equipment. Tenant improvements, including allowances, are depreciated over the shorter of the base term of the

## **Table of Contents**

lease or the estimated useful life. Expenditures for ordinary maintenance and repairs are charged to operations in the period incurred. Significant renovations and improvements which improve or extend the useful life of the asset are capitalized and depreciated over their estimated useful life.

Management reviews a property for impairment whenever events or changes in circumstances indicate that the carrying value of a property may not be recoverable. The review of recoverability is based on an estimate of undiscounted future cash flows expected to result from its use and eventual disposition. If impairment exists due to the inability to recover the carrying value of the property, an impairment loss is recorded to the extent that the carrying value of the property exceeds its estimated fair value.

### **Allowance for Doubtful Accounts**

The Company makes quarterly estimates of the collectibility of its accounts receivable related to base rents, tenant escalations (straight-line rents), reimbursements and other revenue or income. The Company specifically analyzes trends in accounts receivable, historical bad debts, customer credit worthiness, current economic trends and changes in customer payment terms when evaluating the adequacy of its allowance for doubtful accounts. In addition, when customers are in bankruptcy, the Company makes estimates of the expected recovery of pre-petition administrative and damage claims. These estimates have a direct impact on the Company's net income.

### **Mortgage Notes and Other Notes Receivable**

Mortgage notes and other notes receivable, including related accrued interest receivable, consist of loans originated by the Company and the related accrued and unpaid interest income as of the balance sheet date. Mortgage notes and other notes receivable are initially recorded at the amount advanced to the borrower and the Company defers certain loan origination and commitment fees, net of certain origination costs, and amortizes them over the term of the related loan. Interest income on performing loans is accrued as earned. The Company evaluates the collectibility of both interest and principal of each of its loans to determine whether it is impaired. A loan is considered to be impaired when, based on current information and events, the Company determines that it is probable that it will be unable to collect all amounts due according to the existing contractual terms. An insignificant delay or shortfall in amounts of payments does not necessarily result in the loan being identified as impaired. When a loan is considered to be impaired, the amount of loss is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the loan's effective interest rate or to the fair value of the Company's interest in the underlying collateral, less costs to sell, if the loan is collateral dependent. For impaired loans, interest income is recognized on a cash basis, unless the Company determines based on the loan to estimated fair value ratio the loan should be on the cost recovery method, and any cash payments received would then be reflected as a reduction of principal. Interest income recognition is recommenced if and when the impaired loan becomes contractually current and performance is demonstrated to be resumed.

### **Concentrations of Risk**

American Multi-Cinema, Inc. (AMC) is the lessee of a substantial portion (43%) of the megaplex theatre rental properties held by the Company (including joint venture properties) at March 31, 2010 as a result of a series of sale leaseback transactions pertaining to a number of AMC megaplex theatres. A substantial portion of the Company's rental revenues (approximately \$25.6 million or 45% and \$24.1 million or 48% for the three months ended March 31, 2010 and 2009, respectively) result from the rental payments by AMC under the leases, or its parent, AMC Entertainment, Inc. (AMCE), as the guarantor of AMC's obligations under the leases. AMCE had total assets of \$3.7 billion and \$3.8 billion, total liabilities of \$2.7 billion and \$2.7 billion and total stockholders' equity of \$1.0 billion and

## **Table of Contents**

\$1.1 billion at April 2, 2009 and April 3, 2008, respectively. AMCE had a net loss of \$81.2 million for the fifty-two weeks ended April 2, 2009 and net earnings of \$43.4 million for the fifty-three weeks ended April 3, 2008. In addition, AMCE had net earnings of \$16.9 million for the thirty-nine weeks ended December 31, 2009. AMCE has publicly held debt and the foregoing financial information was reported in its consolidated financial information which is publicly available.

For the three months ended March 31, 2010, approximately \$11.9 million, or 16% of total revenue was derived from the Company's five entertainment retail centers in Ontario, Canada. For the three months ended March 31, 2009, approximately \$8.3 million, or 12% of total revenue was derived from the Company's four entertainment retail centers in Ontario, Canada. For the three months ended March 31, 2010 and 2009, no mortgage financing interest income was recognized related to the Company's previous mortgage note receivable held in respect of Toronto Dundas Square, a 13-level entertainment retail center located in downtown Toronto, consisting of 330,000 square feet of net rentable area and a signage business consisting of 25,000 square feet of digital and static signage. As further described in Note 4, the Company acquired this project on March 4, 2010. The Company's wholly owned subsidiaries that hold the Canadian entertainment retail centers (including Toronto Dundas Square) and third party debt represent approximately \$269.4 million or 18% of the Company's net assets as of March 31, 2010. The Company's wholly owned subsidiaries that hold the Canadian entertainment retail centers, third party debt and mortgage note receivable (net of loan loss reserve) represented approximately \$228.6 million or 16% of the Company's net assets as of December 31, 2009.

## **Share-Based Compensation**

Share-based compensation to employees of the Company is determined pursuant to the Annual Incentive Program and the Long-Term Incentive Plan. Share-based compensation to non-employee trustees of the Company is determined pursuant to the director compensation program. Prior to May 9, 2007, all common shares and options to purchase common shares (share options) were issued under the 1997 Share Incentive Plan. The 2007 Equity Incentive Plan was approved by shareholders at the May 9, 2007 annual meeting and this plan replaced the 1997 Share Incentive Plan. Accordingly, all common shares and options to purchase common shares granted on or after May 9, 2007 are issued under the 2007 Equity Incentive Plan. An amendment to the 2007 Equity Incentive Plan was approved at the May 13, 2009 annual meeting of the Company's shareholders.

The Company accounts for share based compensation under the FASB ASC Topic on Stock Compensation. Share based compensation expense consists of share option expense, amortization of nonvested share grants, and shares and share units issued to non-employee Trustees for payment of their annual retainers. Share based compensation is included in general and administrative expense in the accompanying consolidated statements of income, and totaled \$1.2 million and \$1.1 million for the three months ended March 31, 2010 and 2009, respectively.

## ***Share Options***

Share options are granted to employees pursuant to the Long-Term Incentive Plan and to non-employee Trustees for their service to the Company. The fair value of share options granted is estimated at the date of grant using the Black-Scholes option pricing model. Share options granted to employees vest over a period of four to five years and share option expense for these options is recognized on a straight-line basis over the vesting period. Share options granted to non-employee Trustees vest immediately but may not be exercised for a period of one year from the grant date. Share option expense for non-employee Trustees is recognized on a straight-line basis over the year of service by the non-employee Trustees.

## **Table of Contents**

The expense related to share options included in the determination of net income for both of the three months ended March 31, 2010 and 2009 was \$166 thousand. The following assumptions were used in applying the Black-Scholes option pricing model at the grant dates: risk-free interest rate of 3.1% and 2.7% for the three months ended March 31, 2010 and 2009, respectively, dividend yield of 6.6% and 6.5% for the three months ended March 31, 2010 and 2009, respectively, volatility factors in the expected market price of the Company's common shares of 39.5% and 31.4% for the three months ended March 31, 2010 and 2009, respectively, no expected forfeitures and an expected life of eight years. The Company uses historical data to estimate the expected life of the option and the risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. Additionally, expected volatility is computed based on the average historical volatility of the Company's publicly traded shares.

### ***Nonvested Shares Issued to Employees***

The Company grants nonvested shares to employees pursuant to both the Annual Incentive Program and the Long-Term Incentive Plan. The Company amortizes the expense related to the nonvested shares awarded to employees under the Long-Term Incentive Plan and the premium awarded under the nonvested share alternative of the Annual Incentive Program on a straight-line basis over the future vesting period (three to five years). Total expense recognized related to all nonvested shares was \$900 thousand and \$828 thousand for the three months ended March 31, 2010 and 2009, respectively.

### ***Shares Issued to Non-Employee Trustees***

Prior to 2009, the Company issued shares to non-employee Trustees for payment of their annual retainers. These shares vested immediately but could not be sold for a period of one year from the grant date. This expense was amortized by the Company on a straight-line basis over the year of service by the non-employee Trustees. Total expense recognized related to shares issued to non-employee Trustees was \$83 thousand for the three months ended March 31, 2009.

### ***Restricted Share Units Issued to Non-Employee Trustees***

In May 2009, the Company issued restricted share units to non-employee Trustees for payment of their annual retainers. The fair value of the share units granted was based on the share price at the date of grant. The share units vest upon the earlier of the day preceding the next annual meeting of shareholders or a change of control. The settlement date for the shares is selected by the non-employee trustee, and ranges from three years from the grant date to upon termination of service. This expense was amortized by the Company on a straight-line basis over the year of service by the non-employee Trustees. Total expense recognized related to shares issued to non-employee Trustees was \$98 thousand for the three months ended March 31, 2010.

### ***Derivative Instruments***

The Company has acquired certain derivative instruments to reduce exposure to fluctuations in foreign currency exchange rates and variable interest rates. The Company has established policies and procedures for risk assessment and the approval, reporting and monitoring of derivative financial instrument activities. These derivatives consist of foreign currency forward contracts, cross currency swaps and interest rate swaps.

As required by the Derivatives and Hedging Topic of the FASB ASC, the Company records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether the Company has elected to designate a derivative in a hedging relationship and apply hedge accounting and whether the hedging



**Table of Contents**

relationship has satisfied the criteria necessary to apply hedge accounting. Derivatives designated and qualifying as a hedge of the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives designated and qualifying as a hedge of the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Derivatives may also be designated as hedges of the foreign currency exposure of a net investment in a foreign operation. Hedge accounting generally provides for the matching of the timing of gain or loss recognition on the hedging instrument with the recognition of the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk in a fair value hedge or the earnings effect of the hedged forecasted transactions in a cash flow hedge. The Company may enter into derivative contracts that are intended to economically hedge certain of its risk, even though hedge accounting does not apply or the Company elects not to apply hedge accounting under the Derivatives and Hedging Topic of the FASB ASC.

**Subsequent Events**

The Company evaluated subsequent events through the time of filing these financial statements with the SEC.

**Reclassifications**

Certain reclassifications have been made to the prior period amounts to conform to the current period presentation.

**3. Rental Properties**

The following table summarizes the carrying amounts of rental properties as of March 31, 2010 and December 31, 2009 (in thousands):

	<b>March 31, 2010</b> (Unaudited)	<b>December 31, 2009</b>
Buildings and improvements	\$ 1,709,262	\$ 1,558,465
Furniture, fixtures & equipment	76,284	68,227
Land	532,257	486,575
	2,317,803	2,113,267
Accumulated depreciation	(272,993)	(258,638)
Total	\$ 2,044,810	\$ 1,854,629

Depreciation expense on rental properties was \$11.5 million and \$10.7 million for the three months ended March 31, 2010 and 2009, respectively.

**4. Acquisitions**

On January 22, 2010, the Company acquired, through a wholly-owned subsidiary, five public charter school properties from Imagine Schools, Inc. and funded one expansion at a previously acquired public charter school property for a total acquisition price of \$44.1 million. The properties are leased under a long-term triple-net master lease that is classified as a direct financing lease as described in Note 5. The five properties are located in Florida, Indiana and Ohio and the expansion is located in Michigan. Additionally, the Company has agreed to finance \$10.9 million in development costs for expansions at four of its existing public charter school properties as discussed further in Note 14.

## Table of Contents

On March 4, 2010, the Company completed the acquisition of Toronto Dundas Square, previously in receivership, by paying off senior debt of approximately \$122 million Canadian dollars (CAD) (\$119 million US). As a result of the closing of this acquisition, the Company's second mortgage note on the project has been extinguished. The Company closed on a CAD \$100 million (\$98 million US) first mortgage credit facility with a group of banks in conjunction with the acquisition.

In accordance with FASB ASC Topic 805 on Business Combinations (Topic 805), acquisition-related costs in connection with this business combination of \$7.3 million US were expensed as incurred during the three months ended March 31, 2010 and related primarily to transfer taxes.

The following table shows the details of the Company's investment and a detail of the net assets recorded in the consolidated balance sheet as of the March 4, 2010 acquisition date (in thousands and US\$ converted on date of acquisition):

Cash paid to acquire project, net of \$4.5 million cash acquired	\$ 111,593
Extinguishment of mortgage note receivable	93,295
<b>Total investment</b>	<b>\$ 204,888</b>
Fair value of assets and liabilities acquired:	
Rental properties	\$ 190,844
In-place leases	26,333
Above-market leases, net	5,315
Other assets	3,680
Unearned rents	(1,239)
Accounts payable and accrued liabilities	(11,577)
<b>Total net assets acquired</b>	<b>\$ 213,356</b>
Gain on acquisition	\$ 8,468

During the quarter ended September 30, 2009, the Company recorded a provision for loan loss of CAD \$37.6 million (\$34.8 million U.S.) related to its mortgage note investment in the project. As the mortgage note was extinguished upon acquisition of the project, the fair value of the net assets acquired exceeded the Company's investment (including the extinguishment of the mortgage note) in the project acquisition and, accordingly, a gain on acquisition was recognized. As of the March 4, 2010 acquisition date, Toronto Dundas Square had a fair value of approximately CAD \$229.3 million (\$222.5 million US), including CAD \$42.7 million (\$41.4 million US) related to the signage business associated with Toronto Dundas Square. Management determined the fair value of the real estate utilizing an independent appraisal which included CAD \$27.1 million (\$26.3 million US) of in-place leases and CAD \$5.5 million (\$5.3 million US) of net above-market leases. Amortization expense related to these in-place leases is computed using the straight-line method and was CAD \$267 thousand (\$261 thousand US) for the three months ended March 31, 2010. The weighted average remaining life of these in-place leases at March 31, 2010 was 11.2 years. Additionally, amortization related to the above market leases, net is included as a reduction of rental revenue in the accompanying consolidated statement of income and is computed using the straight-line method. Amortization of above market leases, net was CAD \$22 thousand (\$21 thousand US) for the three months ended March 31, 2010.

## Table of Contents

The outstanding mortgage debt on the project, which closed in conjunction with the acquisition, totaled CAD \$100.0 million (\$98 million US) and consists of a Term Loan Credit Agreement which approximated its fair value at the acquisition date. This agreement bears interest at a variable rate initially equal to the Canadian Prime Rate (subject to a floor of 300 basis points) plus 300 basis points and thereafter the Company can elect that interest accrue at the Bankers' Acceptances (BA) rate (subject to a floor of 200 basis points) plus 400 basis points. The agreement requires quarterly principal payments of CAD \$1.25 million (\$1.23 million US) plus interest, with the remaining principal amount due at maturity on March 4, 2012. The agreement has a one year extension option exercisable under certain circumstances and subject to certain conditions. In conjunction with this transaction, the Company paid CAD \$3.4 million (\$3.3 million US) in financing fees that are being amortized over the term of the loan.

### 5. Investment in a Direct Financing Lease

As discussed in Note 4, investment in a direct financing lease relates to the Company's master lease of 27 public charter school properties. Investment in a direct financing lease, net represents estimated unguaranteed residual values of leased assets and net unpaid rentals, less related deferred income. The following table summarizes the carrying amounts of investment in a direct financing lease, net as of March 31, 2010 (in thousands):

	March 31, 2010	December 31, 2009
Total minimum lease payments receivable	\$ 690,913	\$ 539,475
Estimated unguaranteed residual value of leased assets	206,294	162,093
Less deferred income <sup>(1)</sup>	(682,011)	(531,718)
Investment in a direct financing lease, net	\$ 215,196	\$ 169,850

<sup>(1)</sup> Deferred income is net of \$1.7 million of initial direct costs.

Additionally, the Company has determined that no allowance for losses was necessary at March 31, 2010 and December 31, 2009.

The Company's direct financing lease has expiration dates ranging from approximately 22 to 25 years. Future minimum rentals receivable on this direct financing lease at March 31, 2010 are as follows (in thousands):

	Amount
Year:	
2010	\$ 15,936
2011	21,691
2012	22,331
2013	23,000
2014	23,690
Thereafter	584,265
Total	\$ 690,913

## **Table of Contents**

### **6. Mortgage Notes and Notes Receivable**

#### **Concord Resorts**

On August 20, 2008, a wholly-owned subsidiary of the Company entered into an agreement to provide a secured first mortgage loan of \$225.0 million to Concord Resorts, LLC (Concord Resorts), an entity controlled by Louis Cappelli (Mr. Cappelli), related to a planned casino and resort development in Sullivan County, New York. The Company's investment is secured by a first mortgage on the resort complex real estate totaling 1,584 acres. In addition, the Company has a second mortgage on the remaining 139 acres of the casino related real estate and the loan is personally guaranteed by Mr. Cappelli. The Company has certain rights to convert its mortgage interest into fee ownership as the project is further developed. The net carrying value of this mortgage note receivable at March 31, 2010 was \$133.1 million which was funded under the original \$225.0 million secured first mortgage commitment.

Due to the economic downturn, certain other lenders on the development have either reduced their commitments or withdrawn from the project. The planned initial phase of the casino and resort development has been downsized from an estimated \$1 billion to an estimated \$600 million and Mr. Cappelli is attempting to secure the necessary financing. In June of 2009, the New York legislature passed legislation authorizing the benefits of a special reduced tax rate on gaming receipts in Sullivan County, New York if at least \$600 million is invested and 1,000 new jobs are created. As a result of these issues, the development project has been delayed, and there can be no assurance that Mr. Cappelli will obtain the financing necessary to complete the project. Concord Resorts has ceased making interest payments to the Company as contractually obligated under the loan agreement. The Company evaluated its mortgage note receivable for impairment and determined it was impaired during the quarter ended March 31, 2009 due to the inability of the borrower to meet its contractual obligations per the agreement. The Company's accounting policy is to recognize interest income on impaired loans on a cash basis. Accrual interest income recognition for book purposes was ceased on January 1, 2009 and therefore no interest income was recognized during either the three months ended March 31, 2010 or 2009. Management of the Company determined that no loan loss reserve was necessary for this note considering current factors, including current economic and market conditions, and taking into account an independent appraisal as of April 30, 2009 of the primary collateral, 1,584 acres of land, which indicated a value significantly in excess of the loan balance.

On December 31, 2009, the Company commenced litigation against Mr. Cappelli and his affiliates seeking payment of amounts due under various loans to them and a declaratory judgment that no further investments are required to be made by us under any prior commitment to Mr. Cappelli or any of his affiliates. On April 9, 2010, Mr. Cappelli and certain affiliates commenced litigation against the Company seeking declaratory relief and money damages in the aggregate of approximately \$1.2 billion with respect to the casino project and the White Plains entertainment retail center. See Note 14 for further discussion.

#### **Cappelli Related Notes**

The Company also has two \$10 million notes receivable that were due on February 28, 2009 and March 1, 2009, respectively. The notes bear interest at 10%. Neither note was repaid at maturity. One of the notes is due from the Company's minority joint venture partner in New Roc, an entertainment retail center in New Rochelle, New York, and this note is secured by such partner's interest. The minority joint venture partner is an entity controlled by Mr. Cappelli and Mr. Cappelli has also personally guaranteed the loan. The other note is due from Mr. Cappelli personally and in conjunction with this note, the Company received an option to purchase 50% of Mr. Cappelli's interest (or Mr. Cappelli's related interests) in three other projects.

## **Table of Contents**

The Company evaluated these two notes receivable for impairment, and determined that they were impaired during the quarter ended March 31, 2009 due to the inability of the borrowers to meet their contractual obligations per the original agreements. Accordingly, accrual interest income recognition was ceased on January 1, 2009. No interest payments related to these two notes receivable were received by the Company for the three months ended March 31, 2010 and therefore no interest income was recognized during this period. Interest income of \$333 thousand was recognized on these loans for the three months ended March 31, 2009 which represents cash payments received by the Company. Management of the Company has evaluated the fair value of the underlying collateral of the note and has concluded that a loan loss reserve of \$18.0 million was necessary at March 31, 2010 and December 31, 2009.

Additionally, the Company's minority joint venture partner in New Roc, who was also the property manager, made an unauthorized short-term loan to itself from the partnership for approximately \$700 thousand. This loan was not repaid during the first quarter of 2010 according to its terms. Management of the Company determined that this loan should be fully reserved and thus recorded a provision for loan loss of \$700 thousand during the three months ended March 31, 2010.

Additionally, the Company has a \$10 million note receivable that is due May 8, 2017 and bears interest at 10%. The note is due from the Company's minority joint venture partner in City Center at White Plains, an entertainment retail center in White Plains, New York, and the note is secured by such partner's interest. The minority joint venture partner is an entity controlled by Mr. Cappelli and another individual, and each personally guarantees the loan.

The Company evaluated this note receivable for impairment and determined that it was impaired during the quarter ended September 30, 2009 due to the inability of the borrower to meet its contractual obligations per the original agreement and accrual interest income recognition was ceased on July 1, 2009. No interest payments were received by the Company on this note receivable for the three months ended March 31, 2010 and therefore no interest income was recognized during this period. Interest income of \$250 thousand was recognized on this loan for the three months ended March 31, 2009. Management of the Company has evaluated the fair value of the underlying collateral of the note and has concluded that a loan loss reserve of \$10.0 million was necessary at March 31, 2010 and December 31, 2009.

### **Other Mortgage Notes and Notes Receivable**

During the three months ended March 31, 2010, the Company advanced \$247 thousand under its secured mortgage loan agreements with SVV I, LLC and an affiliate of SVV I, LLC (together SVVI) for the development of a water-park anchored entertainment village in Kansas City, Kansas, the first phase of which opened in July 2009. The carrying value of this mortgage note receivable at March 31, 2010 was \$165.5 million, including related accrued interest receivable of \$1.9 million (representing February and March interest). SVVI is required to fund a debt service reserve for off-season fixed payments (those due from September to May). The reserve is to be funded by equal monthly installments during the months of June, July and August. As a result of the delayed opening of the Kansas water-park in July of 2009 as well as additional start up investment required by SVVI, this reserve has not been funded as of March 31, 2010. SVVI is currently pursuing financing sources to fully fund the reserve account.

On April 2, 2010, the Company's first mortgage loan agreement with Peak Resorts, Inc. (Peak) for \$25.0 million matured. The carrying value of this mortgage note receivable at March 31, 2010 was \$33.7 million, including related accrued interest receivable of \$8.7 million. Per the terms of the note agreement, the principal and related accrued interest receivable at the April 2, 2010 maturity date rolled into the Company's \$62.5 million first mortgage loan agreement with Peak.

## Table of Contents

Additionally, the Company has three notes receivable totaling \$9.5 million at March 31, 2010 that are impaired due to the inability of the borrowers to meet their contractual obligations per the original agreements. Accordingly, accrual interest income recognition was ceased for two of these notes on January 1, 2009 and on December 1, 2009 for the remaining note. No interest payments were received by the Company on these three notes receivable for the three months ended March 31, 2010. Interest income of \$24 thousand was recognized on one of these notes for the three months ended March 31, 2009. No interest income was recognized related to the other two notes during the three months ended March 31, 2009. Management of the Company has evaluated the fair value of the underlying collateral of the notes and has concluded that a loan loss reserve of \$8.2 million was necessary at March 31, 2010 and December 31, 2009.

The following summarizes the activity within the allowance for loan losses for the three months ended March 31, 2010 (in thousands):

		2010
Allowance for loan losses at January 1	\$	71,973
Provision for loan losses		700
Charge-offs (1)		(35,776)
Recoveries		
Allowance for loan losses at March 31	\$	36,897

(1) This amount consists of the allowance for loan losses related to the Company's mortgage note receivable on Toronto Dundas Square that was extinguished as a result of the March 4, 2010 purchase as further described in Note 4. There was no allowance for loan losses at March 31, 2009.

The following table summarizes the carrying amounts of mortgage notes and related accrued interest receivable, net at March 31, 2010 and December 31, 2009 (in thousands):

	March 31, 2010	December 31, 2009
Mortgage notes and related accrued interest receivable	\$ 434,980	\$ 558,656
Less: allowance for loan losses	-	(35,776)
Mortgage notes and related accrued interest receivable, net	\$ 434,980	\$ 522,880

## Table of Contents

The following table summarizes the carrying amounts of notes and related accrued interest receivable, net at March 31, 2010 and December 31, 2009 (in thousands):

	March 31, 2010	December 31, 2009
Notes and related accrued interest receivable	\$ 44,144	\$ 44,095
Less: allowance for loan losses	(36,897)	(36,197)
Notes and related accrued interest receivable, net	\$ 7,247	\$ 7,898

## 7. Unconsolidated Real Estate Joint Ventures

At March 31, 2010, the Company had a 23.0% and 22.8% investment interest in two unconsolidated real estate joint ventures, Atlantic-EPR I and Atlantic-EPR II, respectively. The Company accounts for its investment in these joint ventures under the equity method of accounting.

The Company recognized income of \$144 and \$136 (in thousands) from its investment in the Atlantic-EPR I joint venture during the first three months of 2010 and 2009, respectively. The Company also received distributions from Atlantic-EPR I of \$157 and \$153 (in thousands) during the first three months of 2010 and 2009, respectively. Unaudited condensed financial information for Atlantic-EPR I is as follows as of and for the three months ended March 31, 2010 and 2009 (in thousands):

	2010	2009
Rental properties, net	\$ 27,152	27,796
Cash	141	141
Long-term debt (due May 2010)	14,887	15,311
Partners' equity	12,309	12,526
Rental revenue	1,108	1,108
Net income	619	602

Subsequent to quarter-end, the Company contributed an additional \$15.0 million to Atlantic-EPR I to pay off the Partnership's long term debt at its maturity of May 1, 2010.

The Company recognized income of \$89 and \$83 (in thousands) from its investment in the Atlantic-EPR II joint venture during the first three months of 2010 and 2009, respectively. The Company also received distributions from Atlantic-EPR II of \$99 and \$90 (in thousands) during the first three months of 2010 and 2009, respectively. Unaudited condensed financial information for Atlantic-EPR II is as follows as of and for the three months ended March 31, 2010 and 2009 (in thousands):

	2010	2009
Rental properties, net	\$ 21,383	21,843
Cash	117	106
Long-term debt (due September 2013)	12,862	13,197
Note payable to Entertainment Properties Trust	117	117
Partners' equity	8,289	8,428
Rental revenue	722	717
Net income	348	331

The joint venture agreements for Atlantic-EPR I and Atlantic-EPR II allow the Company's partner, Atlantic of Hamburg, Germany (Atlantic), to exchange up to a maximum of 10% of its ownership





## **Table of Contents**

interest per year in each of the joint ventures for common shares of the Company or, at our discretion, the cash value of those shares as defined in each of the joint venture agreements. During 2009, the Company paid Atlantic cash of \$109 and \$9 (in thousands), in exchange for additional ownership of 0.7% and 0.2% for Atlantic-EPR I and Atlantic-EPR II, respectively. During January of 2010, the Company paid Atlantic cash of \$51 (in thousands) in exchange for additional ownership of 0.2% for Atlantic-EPR I. During April of 2010, the Company paid Atlantic cash of \$232 and \$81 (in thousands), in exchange for additional ownership of 1.0% and 0.7% for Atlantic-EPR I and Atlantic EPR-II, respectively. These exchanges did not impact total partners' equity in either Atlantic-EPR I or Atlantic-EPR II.

In addition, as of March 31, 2010 and December 31, 2009, the Company had invested \$1.6 million in unconsolidated joint ventures for projects located in China.

### **8. Variable Interest Entities**

The Company adopted ASU 2009-17 on January 1, 2010. ASU 2009-17 (included in FASB ASC Topic 810 on Consolidation) requires the consolidation of VIEs in which an enterprise has a controlling financial interest. A controlling financial interest will have both of the following characteristics: the power to direct the activities of a VIE that most significantly impact the VIE's economic performance and the obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE. Upon adoption of ASU 2009-17 on January 1, 2010, the Company did not consolidate any additional VIEs and no VIEs were deconsolidated.

The Company's variable interest in VIEs currently are in the form of equity ownership and loans provided by the Company to a VIE or other partner. The Company examines specific criteria and uses its judgment when determining if the Company is the primary beneficiary of a VIE. Factors considered in determining whether the Company is the primary beneficiary include risk and reward sharing, experience and financial condition of other partner(s), voting rights, involvement in day-to-day capital and operating decisions, representation on a VIE's executive committee, existence of unilateral kick-out rights or voting rights, and level of economic disproportionality between the Company and the other partner(s).

### **Consolidated VIEs**

As of March 31, 2010, the carrying amounts of the VIEs' assets and non-recourse liabilities that were consolidated totaled \$152.5 million and \$118.2 million, respectively. Those assets are owned by, and those liabilities are obligations of, the VIEs, not the Company. A VIE's assets can only be used to settle obligations of a VIE. The VIEs are not guarantors of the Company's debts. In addition, the assets held by a VIE usually are collateral for that VIE's debt.

The Company's consolidated VIEs consist of a 66.67% interest in LC White Plains Retail LLC and LC White Plains Recreation LLC (together the White Plains LLCs), which own an entertainment retail center in White Plains, New York and a 50% interest in Suffolk Retail LLC, which owns an entertainment retail center in Suffolk, Virginia. Additionally, the Company has invested in two other 50% joint ventures to explore certain investment opportunities.

As of March 31, 2010, the White Plains LLCs have long-term debt outstanding of \$118.2 million that is non-recourse to the Company and is personally guaranteed by the principals of the minority partner of the White Plains LLCs including Mr. Cappelli. The rental property held by the White Plains LLCs is the primary collateral for the debt, and as such, these assets can only be used to settle the long-term debt of the White Plains LLCs.

## **Table of Contents**

Unaudited financial information including the carrying amounts and classification of these VIEs' significant assets and liabilities are as follows as of and for the three months ended March 31, 2010 (in thousands):

Rental properties, net	\$	129,686
Property under development		6,076
Other assets		2,681
Long-term debt		118,167
Equity		(4,156)
Total revenue		2,779
Net loss		(1,823)

### **Unconsolidated VIE**

At March 31, 2010, the Company's recorded investment in SVVI, a VIE that is unconsolidated, was \$165.5 million. The Company's maximum exposure to loss associated with SVVI is limited to the Company's outstanding mortgage note and related accrued interest receivable of \$165.5 million because there are no commitments to fund above this amount. For further discussion of this mortgage note, see Note 6.

While this entity is a VIE, the Company has determined that the power to direct the activities of the VIE that most significantly impact the VIE's economic performance is not held by the Company. The Company does not have the power to direct these activities. Additionally, the Company does not have the right to receive benefits (beyond its interest payments on the note) and does not have the obligation to absorb losses of SVVI, as its equity at risk is limited to the amount invested in the note.

## **9. Derivative Instruments**

### **Risk Management Objective of Using Derivatives**

The Company is exposed to the effect of changes in foreign currency exchange rates and interest rates on its LIBOR based borrowings. The Company limits this risk by following established risk management policies and procedures including the use of derivatives. The Company's objective in using derivatives is to add stability to reported earnings and to manage its exposure to foreign exchange and interest rate movements or other identified risks. To accomplish this objective, the Company primarily uses interest rate swaps, cross currency swaps and foreign currency forwards.

### **Cash Flow Hedges of Interest Rate Risk**

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements on its LIBOR based borrowings. To accomplish this objective, the Company currently uses interest rate swaps as its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

At March 31, 2010, the Company had nine interest rate swaps outstanding that were designated as cash flow hedges of interest rate risk and had a combined outstanding notional amount of \$203.3 million.

---

**Table of Contents**

The effective portion of changes in the fair value of interest rate derivatives designated and that qualify as cash flow hedges is recorded in accumulated other comprehensive income and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During the three months ending March 31, 2010, such derivatives were used to hedge the variable cash flows associated with existing variable-rate debt. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. No hedge ineffectiveness on cash flow hedges was recognized during the three months ending March 31, 2010.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. As of March 31, 2010, the Company estimates that during the twelve months ending March 31, 2010, \$6.8 million will be reclassified from accumulated other comprehensive income to interest expense.

**Cash Flow Hedges of Foreign Exchange Risk**

The Company is exposed to foreign currency exchange risk against its functional currency, the US dollar, on its five Canadian properties. The Company uses a cross currency swap to mitigate its exposure to fluctuations in the CAD to U.S. dollar exchange rate on four of its five Canadian properties. This foreign currency derivative should hedge a significant portion of the Company's expected CAD denominated cash flow of these four Canadian properties through February 2014 as their impact on the Company's cash flow when settled should move in the opposite direction of the exchange rates utilized to translate revenues and expenses of these properties.

At March 31, 2010, the Company's cross-currency swap had a fixed notional value of \$76.0 million CAD and \$71.5 million U.S. The net effect of this swap is to lock in an exchange rate of \$1.05 CAD per U.S. dollar on approximately \$13 million of annual CAD denominated cash flows.

The effective portion of changes in the fair value of foreign currency derivatives designated and that qualify as cash flow hedges of foreign exchange risk is recorded in accumulated other comprehensive income and subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivative, as well as amounts excluded from the assessment of hedge effectiveness, is recognized directly in earnings. No hedge ineffectiveness on foreign currency derivatives has been recognized for the three months ended March 31, 2010.

**Net Investment Hedges**

As discussed above, the Company is exposed to fluctuations in foreign exchange rates on its five Canadian properties. As such, the Company also uses currency forward agreements to hedge its exposure to changes in foreign exchange rates on four of its five investments. Currency forward agreements involve fixing the CAD to U.S. dollar exchange rate for delivery of a specified amount of foreign currency on a specified date. The currency forward agreements are typically cash settled in US dollars for their fair value at or close to their settlement date. In order to hedge the net investment in these four Canadian properties, the Company entered into a forward contract with a fixed notional value of \$100 million CAD and \$96.1 million U.S. with a February 2014 settlement which coincides with the maturity of the Company's underlying mortgage on these four properties. The exchange rate of this forward contract is approximately \$1.04 CAD per U.S. dollar. This forward contract should hedge a significant portion of the Company's CAD denominated net investment in these four centers through February 2014 as the impact on accumulated other comprehensive income from marking the derivative to market should move in the opposite direction of the translation adjustment on the net assets of these four Canadian properties.

**Table of Contents**

For foreign currency derivatives designated as net investment hedges, the effective portion of changes in the fair value of the derivatives are reported in accumulated other comprehensive income as part of the cumulative translation adjustment. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. No hedge ineffectiveness on net investment hedges has been recognized for the three months ended March 31, 2010. Amounts are reclassified out of accumulated other comprehensive income into earnings when the hedged net investment is either sold or substantially liquidated.

See Note 10 for disclosure relating to the fair value of the Company's derivative instruments. Below is a summary of the effect of derivative instruments on the consolidated statement of income for the three months ended March 31, 2010:

**Effect of Derivative Instruments on the Consolidated Statement of Income****for the three months ended March 31, 2010****(Unaudited, dollars in thousands)**

<b>Description</b>	<b>Amount of Gain or (Loss) Recognized in AOCI on Derivative (Effective Portion)</b>	<b>Amount of Income or (Expense) Reclassified from AOCI into Earnings (Effective Portion)</b>	<b>Amount of Gain or (Loss) Recognized in Earnings on Derivative (Ineffective Portion)</b>
Interest Rate Swaps	\$ (1,311)	\$ (1,806) *	\$ -
Cross Currency Swaps	(1,161)	(7) **	-
Currency Forward Agreements	(1,249)	-	-
Total	\$ (3,721)	\$ (1,813)	\$ -

\*Included in Interest expense in accompanying consolidated statements of income.

\*\*Included in Other expense in the accompanying consolidated statements of income.

**Credit-risk-related Contingent Features**

The Company has agreements with each of its interest rate derivative counterparties that contain a provision where if the Company defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default on its interest rate derivative obligations.

As of March 31, 2010, the fair value of derivatives in a liability position related to these agreements was \$12.8 million. If the Company breached any of the contractual provisions of the derivative contracts, it would be required to settle its obligations under the agreements at their termination value of \$14.1 million.

**10. Fair Value Disclosures**

The FASB ASC Topic on Fair Value Measurements (Topic 820) defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. It applies to reported balances that are required or permitted to be measured at fair value and does not require any new fair value measurements of reported balances. Topic 820 emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value



## **Table of Contents**

measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, Topic 820 establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

### **Derivative Financial Instruments**

The Company uses interest rate swaps, foreign currency forwards and cross currency swaps to manage its interest rate and foreign currency risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves, foreign exchange rates, and implied volatilities. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts and the discounted expected variable cash payments. The variable cash payments are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. To comply with the provisions of Topic 820, the Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives also utilize Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by itself and its counterparties. As of March 31, 2010, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are significant to the overall valuation of its currency forward agreements and two of its interest rate swaps and therefore, has classified these derivatives as Level 3 within the fair value reporting hierarchy.

The table below presents the Company's assets and liabilities measured at fair value on a recurring basis as of March 31 2010, aggregated by the level in the fair value hierarchy within which those measurements fall and by derivative type.

**Table of Contents****Liabilities Measured at Fair Value on a Recurring Basis at March 31, 2010**

(Unaudited, dollars in thousands)

Description	Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)		Balance at March 31, 2010
Interest Rate Swaps*	\$	-	\$	(11,185)	\$	(421)	\$ (11,606)
Cross Currency Swaps*	\$	-	\$	(970)	\$	-	\$ (970)
Currency Forward Agreements*	\$	-	\$	-	\$	(200)	\$ (200)

\*Included in Accounts payable and accrued liabilities in the accompanying consolidated balance sheet.

The table below presents a reconciliation of the Company's beginning and ending balances of liabilities having fair value measurements based on significant unobservable inputs (Level 3) for the three months ended March 31, 2010.

**Level 3 Fair Value Measurements for the Three Months Ended March 31, 2010**

(Unaudited, dollars in thousands)

Description	Beginning Balance as of January 1, 2010	Transfers into Level 3	Transfers out of Level 3	Gains (Losses) Included in Income	Gains (Losses) Included in OCI	Total Gains (Losses)	Ending Balance as of March 31, 2010
Interest Rate Swaps	(307)	\$ -	\$ -	-	\$ (114)	\$ (114)	\$ (421)
Cross Currency Swaps	192	-	(970)	-	\$ 778	\$ 778	-
Currency Forward Agreements	1,049	-	-	-	\$ (1,249)	\$ (1,249)	(200)
<b>Non-recurring fair value measurements</b>							

The table below presents the Company's assets measured at fair value on a non-recurring basis as of March 31, 2010, aggregated by the level in the fair value hierarchy within which those measurements fall.

**Table of Contents****Assets Measured at Fair Value on a Non-Recurring Basis at March 31, 2010**

(Unaudited, dollars in thousands)

Description	Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)		Balance at March 31, 2010
Rental properties, net	\$	-	\$	-	\$	222,500	\$ 222,500

Notes and related accrued interest

receivable, net	\$	-	\$	-	\$	-	\$	-
-----------------	----	---	----	---	----	---	----	---

During the three months ended March 31, 2010, the Company measured one note receivable at fair value as a result of the establishment of the allowance for loan losses as further discussed in Note 6. Management estimated the fair value of the underlying collateral for this note and the Company determined that its valuation of this investment was classified within Level 3 of the fair value hierarchy.

Additionally, during the three months ended March 31, 2010, the Company completed the acquisition of Toronto Dundas Square as further discussed in Note 4. As a result of this, the Company measured the assets acquired and liabilities assumed at fair value on the date of the acquisition. Management of the Company estimated the fair value of the assets acquired and liabilities assumed by taking into account an independent appraisal completed in conjunction with the acquisition. Based on this input, the Company determined that its valuation of this investment was classified within Level 3 of the fair value hierarchy.

**Fair Value of Financial Instruments**

Management compares the carrying value and the estimated fair value of the Company's financial instruments. The following methods and assumptions were used by the Company to estimate the fair value of each class of financial instruments at March 31, 2010:

**Mortgage notes and related accrued interest receivable, net:**

The fair value of the Company's mortgage notes and related accrued interest receivable as of March 31, 2010 is estimated by discounting the future cash flows of each instrument using current market rates. At March 31, 2010, the Company had a carrying value of \$435.0 million in fixed rate mortgage notes receivable outstanding, including related accrued interest, with a weighted average interest rate of approximately 9.13%. The fixed rate mortgage notes bear interest at rates of 7.00% to 11.00%. Discounting the future cash flows for fixed rate mortgage notes receivable using an estimated weighted average market rate of 10.31%, management estimates the fixed rate mortgage notes receivable's fair value to be approximately \$410.5 million at March 31, 2010.



## **Table of Contents**

### **Investment in a direct financing lease, net:**

The fair value of the Company's investment in a direct financing lease as of March 31, 2010 is estimated by discounting the future cash flows of the instrument using current market rates. At March 31, 2010, the Company had an investment in a direct financing lease with a carrying value of \$215.2 million and a weighted average effective interest rate of 12.01%. The investment in direct financing lease bears interest at effective interest rates of 11.90% to 12.40%. The carrying value of the investment in a direct financing lease approximates the fair market value at March 31, 2010.

### **Cash and cash equivalents, restricted cash:**

Due to the highly liquid nature of our short term investments, the carrying values of our cash and cash equivalents and restricted cash approximate the fair market values.

### **Accounts receivable, net:**

The carrying values of accounts receivable approximate the fair market value at March 31, 2010.

### **Notes and related accrued interest receivable, net:**

The fair value of the Company's notes and related accrued interest receivable as of March 31, 2010 is estimated by discounting the future cash flows of each instrument using current market rates. At March 31, 2010, the Company had a carrying value of \$7.2 million in fixed rate notes receivable outstanding, including related accrued interest and net of loan loss reserve, with a weighted average interest rate of approximately 8.80%. The fixed rate notes bear interest at rates of 6.00% to 15.00%. Discounting the future cash flows for fixed rate notes receivable using an estimated market rate of 9.52%, management estimates the fixed rate notes receivable's fair value to be approximately \$7.3 million at March 31, 2010.

### **Derivative instruments:**

Derivative instruments are carried at their fair market value.

### **Debt instruments:**

The fair value of the Company's debt as of March 31, 2010 is estimated by discounting the future cash flows of each instrument using current market rates. At March 31, 2010, the Company had a carrying value of \$482.6 million in variable rate debt outstanding with an average weighted interest rate of approximately 5.52%. Discounting the future cash flows for variable rate debt using an estimated market rate of 5.47%, management estimates the variable rate debt's fair value to be approximately \$477.5 million at March 31, 2010. As described in Note 9, \$203.3 million of variable rate debt outstanding at March 31, 2010 has been converted to a fixed rate by interest rate swap agreements.

At March 31, 2010, the Company had a carrying value of \$826.6 million in fixed rate long-term debt outstanding with an average weighted interest rate of approximately 6.01%. Discounting the future cash flows for fixed rate debt using an estimated market rate of 5.61%, management estimates the fixed rate debt's fair value to be approximately \$827.7 million at March 31, 2010.

### **Accounts payable and accrued liabilities:**

The carrying value of accounts payable and accrued liabilities approximates fair value due to the short term maturities of these amounts.

### **Common and preferred dividends payable:**

The carrying values of common and preferred dividends payable approximate fair value due to the short term maturities of these amounts.

**Table of Contents****11. Earnings Per Share**

The following table summarizes the Company's common shares used for computation of basic and diluted earnings per share for the three months ended March 31, 2010 and 2009 (unaudited, amounts in thousands except per share information):

	Three Months Ended March 31, 2010		
	Income (numerator)	Shares (denominator)	Per Share Amount
Basic earnings:			
Net income	\$ 29,091	42,850	\$ 0.68
Add: net loss attributable to noncontrolling interests	984	-	0.02
Net income attributable to Entertainment Properties Trust	30,075	42,850	0.70
Preferred dividend requirements	(7,552)	-	(0.17)
Net income available to common shareholders of Entertainment Properties Trust	22,523	42,850	0.53
Effect of dilutive securities:			
Share options	-	291	(0.01)
Diluted earnings: Net income available to common shareholders of Entertainment Properties Trust	\$ 22,523	43,141	\$ 0.52

	Three Months Ended March 31, 2009		
	Income (numerator)	Shares (denominator)	Per Share Amount
Basic earnings:			
Net income	\$ 24,095	34,363	\$ 0.70
Add: net loss attributable to noncontrolling interests	1,234	-	0.04
Net income attributable to Entertainment Properties Trust	25,329	34,363	0.74
Preferred dividend requirements	(7,552)	-	(0.22)
Net income available to common shareholders of Entertainment Properties Trust	17,777	34,363	0.52
Effect of dilutive securities:			
Share options	-	-	-
Diluted earnings: Net income available to common shareholders of Entertainment Properties Trust	\$ 17,777	34,363	\$ 0.52

The dilutive effect of potential common shares from the exercise of share options is included in diluted earnings per share for the three months ended March 31, 2010. Anti-dilutive common equivalent shares are not included in the calculation of diluted earnings per share. For the first quarter ended March 31, 2009, the effect of these shares was anti-dilutive because the exercise price of the related outstanding stock options exceeded the average market price during the period.

The additional 1.9 million common shares that would result from the conversion of the Company's 5.75% Series C cumulative convertible preferred shares and the additional 1.6 million common shares that would result from the conversion of the Company's 9.0% Series E cumulative convertible preferred shares and the corresponding add-back of the preferred dividends declared on those shares are not included in the

## Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-Q

calculation of diluted earnings per share for the three months ended March 31, 2010 and 2009 because the effect is anti-dilutive.

## Table of Contents

### 12. Equity Incentive Plans

All grants of common shares and options to purchase common shares were issued under the 1997 Share Incentive Plan prior to May 9, 2007, and under the 2007 Equity Incentive Plan on and after May 9, 2007. Under the 2007 Equity Incentive Plan, an aggregate of 1,950,000 common shares, options to purchase common shares and restricted share units, subject to adjustment in the event of certain capital events, may be granted. At March 31, 2010, there were 916,302 shares available for grant under the 2007 Equity Incentive Plan.

#### Share Options

Share options granted under both the 1997 Share Incentive Plan and the 2007 Equity Incentive Plan have exercise prices equal to the fair market value of a common share at the date of grant. The options may be granted for any reasonable term, not to exceed 10 years, and for employees typically become exercisable at a rate of 20% per year over a five year period, however, this was reduced to a rate of 25% per year over a four year period for options granted in the first quarter of 2009 and 2010. For non-employee Trustees, share options are vested upon issuance, however, the share options may not be exercised for a one year period subsequent to the grant date. The Company generally issues new common shares upon option exercise. A summary of the Company's share option activity and related information is as follows:

	Number of Shares	Option Price Per Share	Weighted Average Exercise Price
Outstanding at December 31, 2009	1,208,288	\$ 14.00 - \$ 65.50	\$ 30.27
Exercised	(57,257)	14.00 - 26.87	18.44
Granted	27,388	36.56 - 36.56	36.56
Forfeited	(7,026)	18.18 - 60.03	36.13
Outstanding at March 31, 2010	1,171,393	16.05 - 65.50	30.96

The weighted average fair value of options granted was \$6.90 and \$2.54 during the three months ended March 31, 2010 and 2009, respectively. The intrinsic value of stock options exercised was \$1.2 million during the three months ended March 31, 2010. During the three months ended March 31, 2009, there were no stock options exercised. At March 31, 2010, stock-option expense to be recognized in future periods was \$1.5 million.

The following table summarizes outstanding options at March 31, 2010:

Exercise price range	Options outstanding	Weighted avg. life remaining	Weighted avg. exercise price	Aggregate intrinsic value (in thousands)
\$ 14.00 - 19.99	451,225	7.4		
20.00 - 29.99	247,794	2.7		
30.00 - 39.99	106,655	3.5		
40.00 - 49.99	252,366	6.3		
50.00 - 59.99	10,000	8.1		
60.00 - 65.50	103,353	6.8		
	1,171,393	5.9	\$ 30.96	\$ 15,051

## Table of Contents

The following table summarizes exercisable options at March 31, 2010:

Exercise price range	Options outstanding	Weighted avg. life remaining	Weighted avg. exercise price	Aggregate intrinsic value (in thousands)
\$ 14.00 - 19.99	141,020	4.0		
20.00 - 29.99	247,794	2.7		
30.00 - 39.99	79,267	4.0		
40.00 - 49.99	189,402	6.0		
50.00 - 59.99	10,000	8.1		
60.00 - 65.50	66,018	6.8		
	733,501	4.4	\$ 33.08	\$ 7,879

## Nonvested Shares

A summary of the Company's nonvested share activity and related information is as follows:

	Number of Shares	Weighted Average Grant Date Fair Value	Weighted Average Life Remaining
Outstanding at December 31, 2009	399,405	\$ 34.19	
Granted	116,128	36.56	
Vested	(142,870)	36.92	
Forfeited			
Outstanding at March 31, 2010	372,663	33.88	1.59

The holders of nonvested shares have voting rights and receive dividends from the date of grant. These shares vest ratably over a period of three to five years. The fair value of the nonvested shares that vested during the three months ended March 31, 2010 and March 31, 2009 was \$5.0 million and \$2.8 million, respectively. At March 31, 2010, unamortized share-based compensation expense related to nonvested shares was \$8.1 million.

**Table of Contents****Restricted Share Units**

A summary of the Company's restricted share unit activity and related information is as follows:

	<b>Number of Shares</b>	<b>Weighted Average Grant Date Fair Value</b>	<b>Weighted Average Life Remaining</b>
Outstanding at December 31, 2009	20,508	\$ 19.02	
Granted			
Vested			
Outstanding at March 31, 2010	20,508	19.02	0.12

The holders of restricted share units have voting rights and receive dividends from the date of grant. The share units vest upon the earlier of the day preceding the next annual meeting of shareholders or a change of control. The settlement date for the shares is selected by the non-employee trustee, and ranges from three years from the grant date to upon termination of service. At March 31, 2010, unamortized share-based compensation expense related to restricted share units was \$33 thousand.

**13. Related Party Transactions**

In 2000, the Company loaned an aggregate of \$3.5 million to Company executives. The loans were made in order for the executives to purchase common shares of the Company at the market value of the shares on the date of the loan, as well as to repay borrowings on certain amounts previously loaned. The loans are recourse to the executives' assets and bear interest at 6.24%, are due on January 1, 2011 and interest is payable at maturity. These loans can be repaid with cash or with shares of the Company. At March 31, 2010 and December 31, 2009, accrued interest receivable on these loans, included in other assets in the accompanying consolidated balance sheets, was \$1.8 million and \$3.4 million, respectively. During the three months ended March 31, 2010, the Company's Chief Executive Officer and Chief Operating Officer paid off their loan balances and related accrued interest receivable totaling \$3.3 million by delivering 86,056 common shares to the Company.

**14. Other Commitments and Contingencies**

As of March 31, 2010, the Company has agreed to finance \$10.9 million in development costs for expansion at four of its existing public charter school properties. Development costs are advanced by the Company in periodic draws. If the Company determines that construction is not being completed in accordance with the terms of the development agreement, the Company can discontinue funding construction draws. The Company has agreed to lease the expansion facility to the current operator at pre-determined rates.

The Company has provided a guarantee of the payment of certain economic development revenue bonds related to three theatres in Louisiana for which the Company earns a fee at an annual rate of 1.75% over the 30 year term of the bond. The Company evaluated this guarantee in connection with the provisions of the FASB ASC Topic 450 on Guarantees (Topic 450). Based on certain criteria, Topic 450 requires a guarantor to record an asset and a liability at inception. Accordingly, the Company had recorded \$4.0 million as a deferred asset included in accounts receivable and \$4.0 million included in other liabilities in the accompanying consolidated balance sheet as of December 31, 2008, which represented management's best estimate of the fair value of the guarantee at inception which will be realized over the term of the guarantee. During the third quarter of 2009, the outstanding principal amount of the bonds was reduced from \$22 million to \$14.4 million due to

a

## **Table of Contents**

principal repayment. Accordingly, the Company reduced the asset and liability recorded to reflect the decrease in the outstanding principal balance. The Company has recorded \$2.6 million as a deferred asset included in accounts receivable and \$2.6 million included in other liabilities in the accompanying consolidated balance sheet as of March 31, 2010. No amounts have been accrued as a loss contingency related to this guarantee because payment by the Company is not probable.

The Company has certain commitments related to its mortgage note investments that it may be required to fund in the future. The Company is generally obligated to fund these commitments at the request of the borrower or upon the occurrence of events outside of its direct control. As of March 31, 2010, the Company had three mortgage notes receivable with commitments totaling approximately \$20 million. The \$20 million excludes any future amounts that may or may not be funded related to the planned casino and resort development discussed in Note 6. If commitments are funded in the future, interest will be charged at rates consistent with the existing investments.

On December 31, 2009, the Company filed a petition with the Western District Court of Missouri against Mr. Cappelli, Concord Resort, LLC and certain of their affiliates seeking payment of amounts due under the various loans to them by the Company that are in default. The Company is also seeking a declaratory judgment that it has no obligation to make an additional advance to Concord Resort under any prior loan commitment. The defendants in this action have removed the case to the U.S. District Court for the Western District of Missouri and the defendants unsuccessfully attempted to transfer venue to a U.S. District Court in the State of New York.

On April 9, 2010, Mr. Cappelli and related entities filed a complaint with the Supreme Court of the State of New York, County of Westchester against the Company and certain of its subsidiaries seeking (i) declaratory relief and money damages of \$1.0 billion relating to the casino resort project in Sullivan County, New York, and (ii) declaratory relief and derivative relief and money damages of approximately \$217 million for various claims alleging breach of contract and fiduciary duties in connection with the entertainment retail center in White Plains, New York.

Management of the Company is currently unable to predict the outcome of these litigation proceedings, but believes the current status of the litigation proceedings against the Company does not warrant accrual under the guidance of FASB ASC Topic 450-20, Loss Contingencies, since the amount of any liability is neither probable nor reasonably estimable. As such, no amounts have been accrued in the financial statements. The Company intends to vigorously pursue its claims against Mr. Cappelli and his affiliates and to vigorously defend the claims asserted against the Company and certain of its subsidiaries by Mr. Cappelli and his affiliates for which it believes it has meritorious defenses.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in this Quarterly Report on Form 10-Q of Entertainment Properties Trust (the Company, EPR, we or us). The forward-looking statements included in the discussion and elsewhere in this Quarterly Report on Form 10-Q involve risks and uncertainties, including anticipated financial performance, business prospects, industry trends, shareholder returns, performance of leases by tenants, performance on loans to customers and other matters, which reflect management's best judgment based on factors currently known. See Cautionary Statement Concerning Forward Looking Statements which is incorporated herein by reference. Actual results

## Table of Contents

and experience could differ materially from the anticipated results and other expectations expressed in our forward-looking statements as a result of a number of factors, including but not limited to those discussed in this Item and Item 1A, Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2009 filed with the SEC on February 26, 2010, and, to the extent applicable, our Quarterly Reports on Form 10-Q.

### Overview

Our principal business objective is to be the nation's leading destination entertainment, entertainment-related, recreation and specialty real estate company by continuing to develop, acquire or finance high-quality properties. As of March 31, 2010, our total assets exceeded \$2.8 billion, and included investments in 96 megaplex theatre properties (including four joint venture properties) and various restaurant, retail, entertainment, destination recreational and specialty properties located in 33 states, the District of Columbia and Ontario, Canada. As of March 31, 2010, we had invested approximately \$13.6 million in development land and construction in progress and approximately \$435.0 million (including accrued interest) in mortgage financing for entertainment, recreational and specialty properties, including certain properties under development.

Substantially all of our single-tenant properties are leased pursuant to long-term, triple-net leases, under which the tenants typically pay all operating expenses of a property, including, but not limited to, all real estate taxes, assessments and other governmental charges, insurance, utilities, repairs and maintenance. A majority of our revenues are derived from rents received or accrued under long-term, triple-net leases. Tenants at our multi-tenant properties are typically required to pay common area maintenance charges to reimburse us for their pro rata portion of these costs.

Our real estate mortgage portfolio consists of eight mortgage notes. Of the outstanding balance of \$435.0 million at March 31, 2010, three notes comprise \$298.6 million of the balance and the remainder of \$136.4 million relates to financing provided for ski areas. Two of the three mortgage notes, totaling \$165.5 million at March 31, 2010, are secured by a water-park anchored entertainment village in Kansas City, Kansas (the first phase of which opened in July 2009) as well as two other water-parks in Texas. The other mortgage note totaling \$133.1 million at March 31, 2010, relates to a planned casino and resort development in Sullivan County, New York. As discussed in more detail in Recent Developments below, as of March 31, 2010, the \$133.1 million mortgage note was considered impaired at March 31, 2010.

We also have \$44.1 million of notes receivable at March 31, 2010 of which \$40.2 million were considered impaired at March 31, 2010. As discussed in more detail in Recent Developments below, during the three months ended March 31, 2010 an additional \$700 thousand in provision for loan losses was recognized bringing the total loan loss reserve related to notes receivable to \$36.9 million at March 31, 2010.

Our total investments were \$3.0 billion at March 31, 2010. Total investments is a non-GAAP financial measure defined herein as the sum of the carrying values of rental properties (before accumulated depreciation), property under development, mortgage notes receivable (including related accrued interest receivable), investment in joint ventures, intangible assets (before accumulated amortization) and notes receivable. Below is a reconciliation of the carrying value of total investments to the consolidated balance sheet at March 31, 2010 (in thousands):

Rental properties, net of accumulated depreciation	\$ 2,044,810
Add back accumulated depreciation on rental properties	272,993
Property under development	13,619
Mortgage notes and related accrued interest receivable, net	434,980
Investment in joint ventures	4,356
Investment in a direct financing lease, net	215,196
Intangible assets, net of accumulated amortization	38,451
Add back accumulated amortization on intangible assets	7,710
Notes receivable and related accrued interest receivable, net	7,247
Total investments	\$ 3,039,362



## **Table of Contents**

Management believes that total investments is a useful measure for management and investors as it illustrates across which asset categories the Company's funds have been invested. Of our total investments of \$3.0 billion at March 31, 2010, \$2.2 billion or 71% related to megaplex theatres, entertainment retail centers and other retail parcels, and \$885.1 million or 29% related to recreational and specialty properties. Furthermore, of the \$885.1 million related to recreational and specialty properties, \$149.4 million related to metropolitan ski areas, \$218.2 million related to vineyards and wineries, \$219.0 million related to public charter schools, \$165.4 million related to the water-park anchored entertainment village development in Kansas and two Texas water-parks, and \$133.1 million related to the planned resort development discussed above. At March 31, 2010, Peak Resorts, Inc. ( "Peak" ) is the lessee of our metropolitan ski area in Ohio and is the mortgagor on five notes receivable secured by ten metropolitan ski areas and related development land. Similarly, affiliates of Schools, Inc. ( "Imagine" ) are the lessees of all of our public charter schools.

We incur general and administrative expenses including compensation expense for our executive officers and other employees, professional fees and various expenses incurred in the process of identifying, evaluating, acquiring and financing additional properties and mortgage notes. We are self-administered and managed by our Board of Trustees and executive officers. Our primary non-cash expense is the depreciation of our properties. We depreciate buildings, improvements on our properties and furniture, fixtures and equipment over a 3 to 40 year period for tax purposes and financial reporting purposes.

Our property acquisitions and financing commitments are financed by cash from operations, borrowings under our revolving credit facilities, term loan facilities and long-term mortgage debt, and the sale of equity securities. It has been our strategy to structure leases and financings to ensure a positive spread between our cost of capital and the rentals paid by our tenants. We have primarily acquired or developed new properties that are pre-leased to a single tenant or multi-tenant properties that have a high occupancy rate. We do not typically develop or acquire properties that are not significantly pre-leased. We have also entered into certain joint ventures and we have provided mortgage note financing as described above. We intend to continue entering into some or all of these types of arrangements in the foreseeable future, subject to our ability to do so in light of the current financial and economic environment.

## **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in

## **Table of Contents**

the United States ( GAAP ) requires management to make estimates and assumptions in certain circumstances that affect amounts reported in the accompanying consolidated financial statements and related notes. In preparing these financial statements, management has made its best estimates and assumptions that affect the reported assets and liabilities. The most significant assumptions and estimates relate to consolidation, revenue recognition, depreciable lives of the real estate, the valuation of real estate, accounting for real estate acquisitions, estimating reserves for uncollectible receivables and the accounting for mortgage and other notes receivable. Application of these assumptions requires the exercise of judgment as to future uncertainties and, as a result, actual results could differ from these estimates.

### ***Consolidation***

We consolidate certain entities if we are deemed to be the primary beneficiary in a variable interest entity ( VIE ), as defined in Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) Topic on Consolidation ( Topic 810 ). The equity method of accounting is applied to entities in which we are not the primary beneficiary as defined in Topic 810, or do not have effective control, but can exercise influence over the entity with respect to its operations and major decisions.

We adopted Accounting Standards Update (ASU) 2009-17 Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities (ASU 2009-17) on January 1, 2010. ASU 2009-17 amends FIN 46R to require an analysis to determine whether a variable interest gives a company a controlling financial interest in a variable interest entity. This statement requires an ongoing reassessment of and eliminates the quantitative approach previously required for determining whether a company is the primary beneficiary and requires enhanced disclosures on variable interest entities. The adoption of this statement did not have an impact on our financial position or results of operations for the three months ended March 31, 2010.

### ***Revenue Recognition***

Rents that are fixed and determinable are recognized on a straight-line basis over the minimum terms of the leases. Base rent escalation in other leases is dependent upon increases in the Consumer Price Index ( CPI ) and accordingly, management does not include any future base rent escalation amounts on these leases in current revenue. Most of our leases provide for percentage rents based upon the level of sales achieved by the tenant. These percentage rents are recognized once the required sales level is achieved. Lease termination fees are recognized when the related leases are canceled and we have no continuing obligation to provide services to such former tenants.

Direct financing lease income is recognized on the effective interest method to produce a level yield on funds not yet recovered. Estimated unguaranteed residual values at the date of lease inception represent management's initial estimates of fair value of the leased assets at the expiration of the lease, not to exceed original cost. Significant assumptions used in estimating residual values include estimated net cash flows over the remaining lease term and expected future real estate values. The estimated unguaranteed residual value is reviewed on an annual basis or more frequently if necessary. We evaluate the collectibility of our direct financing lease receivable to determine whether it is impaired. A direct financing lease receivable is considered to be impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due according to the existing contractual terms. When a direct financing lease receivable is considered to be impaired, the amount of loss is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the direct financing lease receivable's effective interest rate or to the value of the underlying collateral, less costs to sell, if such receivable is collateralized.

## **Table of Contents**

### ***Real Estate Useful Lives***

We are required to make subjective assessments as to the useful lives of our properties for the purpose of determining the amount of depreciation to reflect on an annual basis with respect to those properties. These assessments have a direct impact on our net income. Depreciation and amortization are provided on the straight-line method over the useful lives of the assets, as follows:

Buildings	40 years
Tenant improvements	Base term of
	lease or useful
	life, whichever
	is shorter
Furniture, fixtures and equipment	3 to 25 years

### ***Impairment of Real Estate Values***

We are required to make subjective assessments as to whether there are impairments in the value of our rental properties. These estimates of impairment may have a direct impact on our consolidated financial statements.

We assess the carrying value of our rental properties whenever events or changes in circumstances indicate that the carrying amount of a property may not be recoverable. Certain factors that may occur and indicate that impairments may exist include, but are not limited to: underperformance relative to projected future operating results, tenant difficulties and significant adverse industry or market economic trends. If an indicator of possible impairment exists, a property is evaluated for impairment by comparing the carrying amount of the property to the estimated undiscounted future cash flows expected to be generated by the property. If the carrying amount of a property exceeds its estimated future cash flows on an undiscounted basis, an impairment charge is recognized in the amount by which the carrying amount of the property exceeds the fair value of the property. Management estimates fair value of our rental properties utilizing independent appraisals and based on projected discounted cash flows using a discount rate determined by management to be commensurate with the risk inherent in the Company.

### ***Real Estate Acquisitions***

Upon acquisitions of real estate properties, we record the fair value of acquired tangible assets (consisting of land, building, tenant improvements, and furniture, fixtures and equipment) and identified intangible assets and liabilities (consisting of above and below market leases, in-place leases, tenant relationships and assumed financing that is determined to be above or below market terms) as well as any noncontrolling interest in accordance with FASB ASC Topic 805 on Business Combinations ( Topic 805 ). In addition, in accordance with Topic 805, acquisition-related costs in connection with business combinations are expensed as incurred, rather than capitalized.

### ***Allowance for Doubtful Accounts***

Management makes quarterly estimates of the collectibility of its accounts receivable related to base rents, tenant escalations (straight-line rents), reimbursements and other revenue or income. Management specifically analyzes trends in accounts receivable, historical bad debts, customer credit worthiness, current economic trends and changes in customer payment terms when evaluating the adequacy of its allowance for doubtful accounts. In addition, when customers are in bankruptcy, management makes estimates of the expected recovery of pre-petition administrative and damage claims. These estimates have a direct impact on our net income.

## **Table of Contents**

### ***Mortgage Notes and Other Notes Receivable***

Mortgage notes and other notes receivable, including related accrued interest receivable, consist of loans that we originated and the related accrued and unpaid interest income as of the balance sheet date. Mortgage notes and other notes receivable are initially recorded at the amount advanced to the borrower and we defer certain loan origination and commitment fees, net of certain origination costs, and amortize them over the term of the related loan. Interest income on performing loans is accrued as earned. We evaluate the collectibility of both interest and principal for each loan to determine whether it is impaired. A loan is considered to be impaired when, based on current information and events, we determine it is probable that we will be unable to collect all amounts due according to the existing contractual terms. An insignificant delay or shortfall in amounts of payments does not necessarily result in the loan being identified as impaired. When a loan is considered to be impaired, the amount of loss is calculated by comparing the recorded investment to the value determined by discounting the expected future cash flows at the loan's effective interest rate or to the fair value of our interest in the underlying collateral, less costs to sell, if the loan is collateral dependent. For impaired loans, interest income is recognized on a cash basis, unless we determine based on the loan to estimated fair value ratio the loan should be on the cost recovery method, and any cash payments received would then be reflected as a reduction of principal. Interest income recognition is recommenced if and when the impaired loan becomes contractually current and performance is demonstrated to be resumed.

### **Recent Developments**

#### ***Investments***

On January 22, 2010, we acquired five public charter school properties from Imagine Schools, Inc. and funded one expansion at a previously acquired public charter school property for a total acquisition price of \$44.1 million. The properties are leased under a long-term triple-net master lease that is classified as a direct financing lease as described in Note 5 to the consolidated financial statements in this Form 10-Q. The five properties are located in Florida, Indiana and Ohio and the expansion is located in Michigan. Additionally, we have agreed to finance \$10.9 million in development costs for expansions at four of our existing public charter school properties as discussed further in Note 14 to the consolidated financial statements in this Form 10-Q.

On March 4, 2010, we completed the acquisition of Toronto Dundas Square, previously in receivership, by paying off senior debt of approximately \$122 million Canadian dollars (CAD). As a result of the closing of this acquisition, our second mortgage note on the project has been extinguished. In conjunction with the acquisition, we closed on a CAD \$100 million first mortgage credit facility with a group of banks. Toronto Dundas Square is a 13-level entertainment retail center located in downtown Toronto, consisting of approximately 330,000 square feet of net rentable area, as well as 25,000 square feet of digital and static signage. See Note 4 to the consolidated financial statements in this Form 10-Q for further discussion.

#### ***Litigation***

On December 31, 2009, we commenced litigation against Mr. Cappelli and his affiliates seeking payment of amounts due under various loans to them and a declaratory judgment that no further investments are required to be made by us under any prior commitment to Mr. Cappelli or any of his affiliates. On April 9, 2010, Mr. Cappelli and certain affiliates commenced litigation against the Company and certain of its subsidiaries seeking declaratory relief and money damages in the aggregate of approximately \$1.2 billion with respect to the casino project and the White Plains entertainment retail center. For further discussion, see Note 14 to the consolidated financial statements in this Form 10-Q and Part II Item 1 Legal Proceedings .

## **Table of Contents**

### ***Cappelli Loan***

During the quarter it was determined that the Company's minority joint venture partner in New Roc, who was also the property manager, made an unauthorized short-term loan to itself from the partnership for approximately \$700 thousand. This loan was not repaid during the first quarter of 2010 according to its terms. Management of the Company determined that this loan should be fully reserved and thus recorded a provision for loan loss of \$700 thousand during the three months ended March 31, 2010.

### ***Other Mortgage Notes and Notes Receivable***

During the three months ended March 31, 2010, we advanced \$247 thousand under our secured mortgage loan agreements with SVV I, LLC and an affiliate of SVV I, LLC (together SVVI) for the development of a water-park anchored entertainment village in Kansas City, Kansas, the first phase of which opened in July 2009. The carrying value of this mortgage note receivable at March 31, 2010 was \$165.5 million, including related accrued interest receivable of \$1.9 million (representing February and March interest). SVVI is required to fund a debt service reserve for off-season fixed payments (those due from September to May). The reserve is to be funded by equal monthly installments during the months of June, July and August. As a result of the delayed opening of the Kansas water-park in July of 2009 as well as additional start up investment required by SVVI, this reserve has not been funded as of March 31, 2010. SVVI is currently pursuing financing sources to fully fund the reserve account.

On April 2, 2010, our first mortgage loan agreement with Peak Resorts, Inc. (Peak) for \$25.0 million matured. The carrying value of this mortgage note receivable at March 31, 2010 was \$33.7 million, including related accrued interest receivable of \$8.7 million. Per the terms of the note agreement, the principal and related accrued interest receivable at the April 2, 2010 maturity date rolled into our \$62.5 million first mortgage loan agreement with Peak.

### ***Tenant Defaults***

Subsequent to March 31, 2010, one of our vineyard and winery tenants, Sapphire Wines, LLC went into receivership. Revenue from this tenant totaled \$532 thousand and \$546 thousand for the three months ended March 31, 2010 and 2009, respectively. Outstanding receivables of \$1.5 million (including \$175 thousand of straight-line rent) have been fully reserved at March 31, 2010. We have assessed the carrying value of the property for impairment at March 31, 2010 and no additional provision for impairment was considered necessary based on this analysis. Management determined the fair value of the assets taking into account various factors, including an independent appraisal prepared as of December 31, 2009.

## **Results of Operations**

### ***Three months ended March 31, 2010 compared to three months ended March 31, 2009***

Rental revenue was \$57.0 million for the three months ended March 31, 2010, compared to \$50.4 million for the three months ended March 31, 2009. The \$6.6 million increase resulted primarily from our 15 theatre acquisition in December 2009 as well as our acquisition of Toronto Dundas Square on March 4, 2010 as described in Note 4 to the consolidated financial statements in this Form 10-Q. Percentage rents of \$0.7 million and \$0.4 million were recognized during the three months ended March 31, 2010 and 2009, respectively. Straight-line rents of \$0.3 million and \$0.6 million were recognized during the three months ended March 31, 2010 and 2009, respectively.

## **Table of Contents**

Tenant reimbursements totaled \$5.7 million for the three months ended March 31, 2010 compared to \$4.6 million for the three months ended March 31, 2009. These tenant reimbursements arise from the operations of our retail centers. The \$1.1 million increase is primarily due to our acquisition of Toronto Dundas Square on March 4, 2010 as described in Note 4 to the consolidated financial statements in this Form 10-Q as well as an increase in tenant reimbursements at our retail centers in Ontario, Canada.

Other income was \$0.2 million for the three months ended March 31, 2010 compared to \$1.1 million for the three months ended March 31, 2009. The decrease of \$0.9 million is due to a \$0.4 million decrease in revenues from a family bowling center in Westminster, Colorado previously operated through a wholly-owned taxable REIT subsidiary. The bowling center was converted to a third party lease on February 1, 2010. Additionally, other income decreased due to a \$0.5 million gain recognized upon settlement of foreign currency forward contracts for the three months ended March 31, 2009. A loss was recognized for the three months ended March 31, 2010.

Mortgage and other financing income for the three months ended March 31, 2010 was \$12.6 million compared to \$10.5 million for the three months ended March 31, 2009. The \$2.1 million increase is due to our January 2010 acquisition of five public charter school properties as further described in Notes 4 and 5 to the consolidated financial statements in this Form 10-Q as well as increased real estate lending activities during 2009 primarily related to our mortgage loan agreement with SVVI.

Our property operating expense totaled \$9.7 million for the three months ended March 31, 2010 compared to \$8.0 million for the three months ended March 31, 2009. These property operating expenses arise from the operations of our retail centers. The \$1.7 million increase resulted from our acquisition of Toronto Dundas Square on March 4, 2010 as described in Note 4 to the consolidated financial statements in this Form 10-Q as well as an increase in property operating expenses at our retail centers in Ontario, Canada.

Other expense totaled \$0.4 million for the three months ended March 31, 2010 compared to \$0.6 million for the three months ended March 31, 2009. The \$0.2 million decrease is primarily due to less expense recognized related to a family bowling center in Westminster, Colorado previously operated through a wholly-owned taxable REIT subsidiary as further described above.

Our general and administrative expense totaled \$5.1 million for the three months ended March 31, 2010 compared to \$4.0 million for the three months ended March 31, 2009. The increase of \$1.1 million is primarily due to an increase in payroll related expenses and professional fees.

Our net interest expense increased by \$1.8 million to \$19.2 million for the three months ended March 31, 2010 from \$17.4 million for the three months ended March 31, 2009. This increase resulted from the increase in the average long-term debt outstanding used to finance our real estate acquisitions and fund our mortgage notes receivable as well as an increased interest rate on our amended and restated revolving credit facility.

Transaction costs totaled \$7.5 million for the three months ended March 31, 2010 compared to \$0.1 million for the three months ended March 31, 2009. The increase of \$7.4 million is primarily due to acquisition costs that were expensed as incurred in accordance with FASB ASC Topic 810 related to the acquisition of Toronto Dundas Square.

## **Table of Contents**

Provision for loan losses for the three months ended March 31, 2010 was \$0.7 million and related to a note receivable as further discussed in Note 6 to the consolidated financial statements in this Form 10-Q. There was no provision for loan losses for the three months ended March 31, 2009.

Depreciation and amortization expense totaled \$12.4 million for the three months ended March 31, 2010 compared to \$12.6 million for the three months ended March 31, 2009. The \$0.2 million decrease resulted from less expense recognized during the three months ended March 31, 2010 as compared to 2009 due to the impairment charge recorded during 2009 at our entertainment retail center in White Plains, New York.

Gain on acquisition for the three months ended March 31, 2010 was \$8.5 million and related to the acquisition of Toronto Dundas Square on March 4, 2010. For further discussion, see Note 4 to the consolidated financial statements in this Form 10-Q.

Net loss attributable to noncontrolling interests totaled \$1.0 million for the three months ended March 31, 2010 compared to \$1.2 million for the three months ended March 31, 2009 and primarily relates to the consolidation of a VIE in which our variable interest is debt. The decrease is due to less net loss incurred by the VIE at our entertainment retail center in White Plains, New York.

## **Liquidity and Capital Resources**

Cash and cash equivalents were \$21.0 million at March 31, 2010. In addition, we had restricted cash of \$10.8 million at March 31, 2010. Of the restricted cash at March 31, 2010, \$1.0 million relates to cash held for our borrowers' debt service reserves for mortgage notes receivable and the balance represents deposits required in connection with debt service, payment of real estate taxes and capital improvements.

### ***Mortgage Debt, Credit Facilities and Term Loan***

As of March 31, 2010, we had total debt outstanding of \$1.3 billion. As of March 31, 2010, \$1.0 billion of debt outstanding was fixed rate mortgage debt secured by a substantial portion of our rental properties and mortgage notes receivable, with a weighted average interest rate of approximately 5.9%. This \$1.0 billion of fixed rate mortgage debt includes \$203.3 million of LIBOR based debt that has been converted to fixed rate debt with interest rate swaps as further described below.

At March 31, 2010, we had \$107.0 million in debt outstanding under our \$215.0 million revolving credit facility, with interest at a floating rate. The facility has a term expiring October 26, 2011 with a one year extension available at our option, subject to certain terms and conditions including the payment of an extension fee. The amount that we are able to borrow on our revolving credit facility is a function of the values and advance rates, as defined by the credit agreement, assigned to the assets included in the borrowing base less outstanding letters of credit and less other liabilities, excluding our \$117.3 million term loan, that are recourse obligations of the Company. As of March 31, 2010, our total availability under the revolving credit facility was \$108.0 million.

Through March 31, 2010, VinREIT, a subsidiary that holds our vineyard and winery assets, had drawn nine term loans aggregating \$96.7 million in initial principal under our \$160.0 million credit facility. These term loans have maturities ranging from December 1, 2017 to June 5, 2018, are 30% recourse to us and have stated interest rates of LIBOR plus 175 basis points on loans secured by real property and LIBOR plus 200 basis points on loans secured by fixtures and equipment. We entered into seven

## **Table of Contents**

interest rate swaps during 2008 that fixed the interest rates on the outstanding loans at a weighted average rate of 5.2%. Term loans can be drawn through September 26, 2010 under the credit facility. The credit facility provides for an aggregate advance rate of 65% based on the lesser of cost or appraised value. At March 31, 2010, the term loans outstanding under the credit facility had an aggregate balance of \$92.9 million and approximately \$63.3 million of the facility remains available. The credit facility also contains an accordion feature, whereby, subject to lender approval, we may obtain additional term loan commitments in an aggregate principal amount not to exceed \$140.0 million.

Additionally, in conjunction with our acquisition of Toronto Dundas Square, as further discussed in Note 4 to the consolidated financial statements in this Form 10-Q, we entered into a Term Loan Credit Agreement totaling CAD \$100 million (\$98 million U.S.). This agreement bears interest at a variable rate initially equal to the Canadian Prime Rate (subject to a floor of 300 basis points) plus 300 basis points and thereafter we can elect that interest accrue at the Bankers' Acceptances (BA) rate (subject to a floor of 200 basis points) plus 400 basis points. The agreement requires quarterly principal payments of CAD \$1.25 million (\$1.23 million US) plus interest, with the remaining principal amount due at maturity on March 4, 2012. The agreement has a one year extension option exercisable under certain circumstances and subject to certain conditions.

Our principal investing activities are acquiring, developing and financing entertainment, entertainment-related, recreational and specialty properties. These investing activities have generally been financed with mortgage debt and the proceeds from equity offerings. Our revolving credit facility and our term loans are also used to finance the acquisition or development of properties, and to provide mortgage financing. Continued growth of our rental property and mortgage financing portfolios will depend in part on our continued ability to access funds through additional borrowings and securities offerings.

Certain of our long-term debt agreements contain customary restrictive covenants related to financial and operating performance. At March 31, 2010, we were in compliance with all restrictive covenants.

## ***Liquidity Requirements***

Short-term liquidity requirements consist primarily of normal recurring corporate operating expenses, debt service requirements and distributions to shareholders. We meet these requirements primarily through cash provided by operating activities. Net cash provided by operating activities was \$33.5 million for the three months ended March 31, 2010 and \$35.3 million for the three months ended March 31, 2009. Net cash used in investing activities was \$157.6 million and \$21.2 million for the three months ended March 31, 2010 and 2009, respectively. Net cash provided by financing activities was \$121.4 million for the three months ended March 31, 2010 and net cash used by financing activities \$50.5 million for the three months ended March 31, 2009. We anticipate that our cash on hand, cash from operations, and funds available under our revolving credit facility will provide adequate liquidity to fund our operations, make interest and principal payments on our debt, and allow distributions to our shareholders and avoid corporate level federal income or excise tax in accordance with REIT Internal Revenue Code requirements.

## ***Commitments***

As of March 31, 2010, we have agreed to finance \$10.9 million in development costs for expansions at four of our existing public charter school properties. Development costs are advanced by us in periodic draws. If we determine that construction is not being completed in accordance with the terms of the development agreement, we can discontinue funding construction draws. We have agreed to lease the expansion facility to the current operator at pre-determined rates.



---

**Table of Contents**

On October 31, 2007, we entered into a guarantee agreement for economic development revenue bonds with a total principal amount of \$22.0 million related to three theatres in Louisiana, maturing on October 31, 2037. The bonds were issued by Southern Theatres for the purpose of financing the development and construction of three megaplex theatres in Louisiana. We earn an annual fee of 1.75% on the outstanding principal amount of the bonds and the fee is paid by Southern Theatres monthly. We evaluated this guarantee in connection with the provisions of FASB ASC Topic 450 on Guarantees (Topic 450). Based on certain criteria, Topic 450 requires a guarantor to record an asset and a liability at inception. Accordingly, we had recorded \$4.0 million as a deferred asset included in accounts receivable and \$4.0 million included in other liabilities in the accompanying consolidated balance sheet as of December 31, 2008, which represented management's best estimate of the fair value of the guarantee at inception which will be realized over the term of the guarantee. During the third quarter of 2009, the outstanding principal amount of the bonds was reduced from \$22 million to \$14.4 million due to a principal repayment. Accordingly, we reduced the asset and liability recorded to reflect the decrease in the outstanding principal balance. We have recorded \$2.6 million as a deferred asset included in accounts receivable and \$2.6 million included in other liabilities in the accompanying consolidated balance sheet as of March 31, 2010.

We have certain commitments related to our mortgage note investments that we may be required to fund in the future. We are generally obligated to fund these commitments at the request of the borrower or upon the occurrence of events outside of our direct control. As of March 31, 2010, we had three mortgage notes receivable with commitments totaling approximately \$20.0 million. The \$20.0 million excludes any future amounts that may or may not be funded related to the planned casino and resort development discussed in Note 6 to the consolidated financial statements included in this Quarterly Report on Form 10-Q. If commitments are funded in the future, interest will be charged at rates consistent with the existing investments.

***Liquidity Analysis***

In analyzing our liquidity, we generally expect that our cash provided by operating activities will meet our normal recurring operating expenses, recurring debt service requirements and distributions to shareholders.

Considering extensions, our only consolidated debt maturity in 2010 is a \$56.3 million mortgage note payable due in September 2010. The \$112.5 million mortgage note that is due in October 2010 has a two to four year extension option, upon meeting certain conditions and is related to our entertainment retail center in White Plains, New York that is held in a consolidated joint venture. We have not been financially supporting the joint venture and may decide to surrender the property at the loan's maturity. In any event, we do not anticipate this loan, which is non-recourse to us, will require a payment from the Company at the October 2010 maturity.

Our cash commitments, as described above, include additional amounts expected to be funded in 2010 of \$10.9 million for the public charter school expansions and additional commitments under various mortgage notes receivable totaling \$20.0 million. Of the \$20.0 million of commitments, approximately \$700 thousand is expected to be funded in 2010.

Our sources of liquidity for 2010 to pay the above commitments include the remaining amount available under our revolving credit facility of \$108.0 million at March 31, 2010 and unrestricted cash

## **Table of Contents**

on hand at March 31, 2010 of \$21.0 million. Accordingly, while there can be no assurance, we expect that our sources of cash will significantly exceed our expected uses of cash over the remainder of 2010.

In looking at liquidity requirements beyond 2010 and considering extensions, we have no consolidated debt maturities in 2011. We have approximately \$286.6 million of consolidated debt maturities in 2012 including the revolving credit facility and term loan, and excluding the mortgage note payable related to our entertainment retail center in White Plains discussed above.

We believe that we will be able to repay, extend, refinance or otherwise settle our debt as the debt comes due in the future, and that we will be able to fund our remaining commitments as necessary. However, there can be no assurance that additional financing or capital will be available, or that terms will be acceptable or advantageous to us.

Our primary use of cash after paying operating expenses, debt service, distributions to shareholders and funding existing commitments is in growing our investment portfolio through the acquisition, development and financing of additional properties. We expect to finance these investments with borrowings under our revolving credit facility, as well as long-term debt and equity financing alternatives. The availability and terms of any such financing will depend upon market and other conditions. If we borrow the maximum amount available under our revolving credit facility, there can be no assurance that we will be able to obtain additional investment financing. (See **Risk Factors** in the Annual Report on Form 10-K for the year ended December 31, 2009 filed with the SEC on February 26, 2010).

### ***Off Balance Sheet Arrangements***

At March 31, 2010, we had a 23.0% and 22.8% investment interest in two unconsolidated real estate joint ventures, Atlantic-EPR I and Atlantic-EPR II, respectively, which are accounted for under the equity method of accounting. We do not anticipate any material impact on our liquidity as a result of commitments involving those joint ventures. We recognized income of \$144 and \$136 (in thousands) from our investment in the Atlantic-EPR I joint venture during the three months ended March 31, 2010 and 2009, respectively. We recognized income of \$89 and \$83 (in thousands) from our investment in the Atlantic-EPR II joint venture during the three months ended March 31, 2010 and 2009, respectively. The joint ventures have two mortgage notes payable each secured by a megaplex theatre. The notes held by Atlantic EPR-I and Atlantic EPR-II total \$14.9 million and \$12.9 million, respectively, at March 31, 2010, and mature in May 2010 and September 2013, respectively. Subsequent to quarter end, we contributed \$15.0 million to Atlantic-EPR I to pay off the partnership's long-term debt at its May 1, 2010 maturity. Condensed financial information for Atlantic-EPR I and Atlantic-EPR II joint ventures is included in Note 7 to the consolidated financial statements included in this Quarterly Report on Form 10-Q.

The joint venture agreements for Atlantic-EPR I and Atlantic-EPR II allow our partner, Atlantic of Hamburg, Germany (Atlantic), to exchange up to a maximum of 10% of its ownership interest per year in each of the joint ventures for common shares of the Company or, at our discretion, the cash value of those shares as defined in each of the joint venture agreements. During 2009, we paid Atlantic cash of \$109 and \$9 (in thousands), respectively, in exchange for additional ownership of 0.7% and 0.2% for Atlantic-EPR I and Atlantic-EPR II, respectively. During January of 2010, the Company paid Atlantic cash of \$51 (in thousands) in exchange for additional ownership of 0.2% for Atlantic-EPR I. During April of 2010, the Company paid Atlantic cash of \$232 and \$81 (in thousands), respectively, in exchange for additional ownership of 1.0% and 0.7% for Atlantic-EPR I and Atlantic EPR-II, respectively. These exchanges did not impact total partners' equity in either Atlantic-EPR I or Atlantic-EPR II.

**Table of Contents*****Capital Structure and Coverage Ratios***

We believe that our shareholders are best served by a conservative capital structure. Therefore, we seek to maintain a conservative debt level on our balance sheet and solid interest, fixed charge and debt service coverage ratios. We expect to maintain our leverage ratio (i.e. total-long term debt of the Company as a percentage of shareholders' equity plus total liabilities) below 50%. However, the timing and size of our equity offerings may cause us to temporarily operate over this threshold. At March 31, 2010, our leverage ratio was 46%. Our long-term debt as a percentage of our total market capitalization at March 31, 2010 was 38%; however, we do not manage to a ratio based on total market capitalization due to the inherent variability that is driven by changes in the market price of our common shares. We calculate our total market capitalization of \$3.5 billion by aggregating the following at March 31, 2010:

Common shares outstanding of 42,884,297 multiplied by the last reported sales price of our common shares on the NYSE of \$41.13 per share, or \$1.8 billion;

Aggregate liquidation value of our Series B preferred shares of \$80 million;

Aggregate liquidation value of our Series C convertible preferred shares of \$135 million;

Aggregate liquidation value of our Series D preferred shares of \$115 million;

Aggregate liquidation value of our Series E convertible preferred shares of \$86 million and

Total long-term debt of \$1.3 billion

Our interest coverage ratio for the three months ended March 31, 2010 and 2009 was 3.2 times and 3.1 times, respectively. Interest coverage is calculated as the interest coverage amount (as calculated in the following table) divided by interest expense, gross (as calculated in the following table). We consider the interest coverage ratio to be an appropriate supplemental measure of a company's ability to meet its interest expense obligations. Our calculation of the interest coverage ratio may be different from the calculation used by other companies, and therefore, comparability may be limited. This information should not be considered as an alternative to any GAAP liquidity measures. The following table shows the calculation of our interest coverage ratios (unaudited, dollars in thousands):

	<b>Three Months Ended March 31,</b>	
	<b>2010</b>	<b>2009</b>
Net income	\$ 29,091	\$ 24,095
Interest expense, gross	19,327	17,708
Interest cost capitalized	(83)	(226)
Depreciation and amortization	12,403	12,629
Share-based compensation expense		
to management and trustees	1,163	1,077
Straight-line rental revenue	(346)	(561)
Transaction costs	7,524	79
Provision for loan losses	700	-
Gain on acquisition	(8,468)	-
Interest coverage amount	\$ 61,311	\$ 54,801

# Edgar Filing: ENTERTAINMENT PROPERTIES TRUST - Form 10-Q

Interest expense, net	\$	19,219	\$	17,437
Interest income		25		45
Interest cost capitalized		83		226
Interest expense, gross	\$	19,327	\$	17,708
Interest coverage ratio		3.2		3.1

## Table of Contents

The interest coverage amount per the above table is a non-GAAP financial measure and should not be considered an alternative to any GAAP liquidity measures. It is most directly comparable to the GAAP liquidity measure, Net cash provided by operating activities, and is not directly comparable to the GAAP liquidity measures, Net cash used in investing activities and Net cash provided by financing activities. The interest coverage amount can be reconciled to Net cash provided by operating activities per the consolidated statements of cash flows included in this Quarterly Report on Form 10-Q as follows (unaudited, dollars in thousands):

	Three Months Ended March 31,	
	2010	2009
Net cash provided by operating activities	\$ 33,492	\$ 35,321
Equity in income from joint ventures	233	219
Distributions from joint ventures	(269)	(243)
Amortization of deferred financing costs	(1,236)	(756)
Amortization of above market leases, net	(21)	-
Increase (decrease) in mortgage notes accrued interest receivable	2,982	(403)
Decrease in restricted cash	(304)	(1,008)
Increase in accounts receivable, net	2,246	124
Increase (decrease) in notes and accrued interest receivable	49	(6)
Increase in direct financing lease receivable	1,114	914
Increase in other assets	3,536	2,239
Decrease (increase) in accounts payable and accrued liabilities	(6,660)	731
Decrease (increase) in unearned rents	(273)	669
Straight-line rental revenue	(346)	(561)
Interest expense, gross	19,327	17,708
Interest cost capitalized	(83)	(226)
Transaction costs	7,524	79
Interest coverage amount	\$ 61,311	\$ 54,801

## Table of Contents

Our fixed charge coverage ratio for the three months ended March 31, 2010 and 2009 was 2.3 times and 2.2 times, respectively. The fixed charge coverage ratio is calculated in exactly the same manner as the interest coverage ratio, except that preferred share dividends are also added to the denominator. We consider the fixed charge coverage ratio to be an appropriate supplemental measure of a company's ability to make its interest and preferred share dividend payments. Our calculation of the fixed charge coverage ratio may be different from the calculation used by other companies and, therefore, comparability may be limited. This information should not be considered as an alternative to any GAAP liquidity measures. The following table shows the calculation of our fixed charge coverage ratios (unaudited, dollars in thousands):

	Three Months Ended March 31,	
	2010	2009
Interest coverage amount	\$ 61,311	\$ 54,801
Interest expense, gross	19,327	17,708
Preferred share dividends	7,552	7,552
<b>Fixed charges</b>	<b>\$ 26,879</b>	<b>\$ 25,260</b>
Fixed charge coverage ratio	2.3	2.2

Our debt service coverage ratio for the three months ended March 31, 2010 and 2009 was 2.4 times and 2.3 times, respectively. The debt service coverage ratio is calculated in exactly the same manner as the interest coverage ratio, except that recurring principal payments are also added to the denominator. We consider the debt service coverage ratio to be an appropriate supplemental measure of a company's ability to make its debt service payments. Our calculation of the debt service coverage ratio may be different from the calculation used by other companies and, therefore, comparability may be limited. This information should not be considered as an alternative to any GAAP liquidity measures. The following table shows the calculation of our debt service coverage ratios (unaudited, dollars in thousands):

	Three Months Ended March 31,	
	2010	2009
Interest coverage amount	\$ 61,311	\$ 54,801
Interest expense, gross	19,327	17,708
Recurring principal payments	6,753	6,124
<b>Debt service</b>	<b>\$ 26,080</b>	<b>\$ 23,832</b>
Debt service coverage ratio	2.4	2.3

## Funds From Operations ( FFO )

The National Association of Real Estate Investment Trusts ( NAREIT ) developed FFO as a relative non-GAAP financial measure of performance of an equity REIT in order to recognize that income-producing real estate historically has not depreciated on the basis determined under GAAP and management provides FFO herein because it believes this information is useful to investors in this regard. FFO is a widely used measure of the operating performance of real estate companies and is

**Table of Contents**

provided here as a supplemental measure to GAAP net income available to common shareholders and earnings per share. FFO, as defined under the NAREIT definition and presented by us, is net income available to common shareholders, computed in accordance with GAAP, excluding gains and losses from sales of depreciable operating properties, plus real estate related depreciation and amortization, and after adjustments for unconsolidated partnerships, joint ventures and other affiliates. Adjustments for unconsolidated partnerships, joint ventures and other affiliates are calculated to reflect FFO on the same basis. FFO is a non-GAAP financial measure. FFO does not represent cash flows from operations as defined by GAAP and is not indicative that cash flows are adequate to fund all cash needs and is not to be considered an alternative to net income or any other GAAP measure as a measurement of the results of our operations or our cash flows or liquidity as defined by GAAP. It should also be noted that not all REITs calculate FFO the same way so comparisons with other REITs may not be meaningful.

The following table summarizes our FFO, FFO per share and certain other financial information for the three months ended March 31, 2010 and 2009 (unaudited, in thousands, except per share information):

	<b>Three Months Ended March 31,</b>	
	<b>2010</b>	<b>2009</b>
Net income available to common shareholders of		
Entertainment Properties Trust	\$ 22,523	\$ 17,777
Real estate depreciation and amortization	12,273	12,434
Allocated share of joint venture depreciation	65	65
Noncontrolling interest	(1,033)	(1,323)
FFO available to common shareholders of		
Entertainment Properties Trust	\$ 33,828	\$ 28,953
FFO per common share attributable to Entertainment Properties Trust:		
Basic	\$ 0.79	\$ 0.84
Diluted	0.78	0.84
Shares used for computation (in thousands):		
Basic	42,850	34,363
Diluted	43,141	34,363
Other financial information:		
Dividends per common share	\$ 0.65	\$ 0.65

The additional 1.9 million common shares that would result from the conversion of our 5.75% Series C cumulative convertible preferred shares and the additional 1.6 million common shares that would result from the conversion of our 9.0% Series E cumulative convertible preferred shares and the corresponding add-back of the preferred dividends declared on those shares are not included in the calculation of diluted earnings per share and diluted FFO per share for the three months ended March 31, 2010 and 2009 because the effect is anti-dilutive.

**Adjusted Funds From Operations (AFFO)**

In addition to FFO, AFFO is presented by adding to FFO non-cash impairment charges and provision for loan losses, transaction costs, non-real estate depreciation and amortization, deferred financing fees amortization, costs associated with loan refinancing and share-based compensation expense to

## Table of Contents

management and trustees, and subtracting maintenance capital expenditures (including second generation tenant improvements and leasing commissions), straight-lined rental revenue, the non-cash portion of mortgage and other financing income, amortization of above market leases, net and gain on acquisition. AFFO is a widely used measure of the operating performance of real estate companies and is provided here as a supplemental measure to GAAP net income available to common shareholders and earnings per share, and management provides AFFO herein because it believes this information is useful to investors in this regard. AFFO is a non-GAAP financial measure and should not be considered an alternative to any GAAP liquidity measures. AFFO does not represent cash flows from operations as defined by GAAP and is not indicative that cash flows are adequate to fund all cash needs and is not to be considered an alternative to net income or any other GAAP measure as a measurement of the results of our operations or our cash flows or liquidity as defined by GAAP. It should also be noted that not all REITs calculate AFFO the same way so comparisons with other REITs may not be meaningful.

The following table summarizes our AFFO for the three months ended March 31, 2010 and 2009 (in thousands):

	Three Months Ended March 31,	
	2010	2009
Diluted FFO available to common shareholders of Entertainment Properties Trust	\$ 33,828	\$ 28,953
Adjustments:		
Provision for loan losses	700	-
Transaction costs	7,524	79
Non-real estate depreciation and amortization	130	196
Deferred financing fees amortization	1,236	756
Share-based compensation expense to management and trustees	1,163	1,077
Maintenance capital expenditures (1)	(288)	(574)
Straight-lined rental revenue	(346)	(561)
Non-cash portion of mortgage and other financing income	(2,006)	(1,744)
Amortization of above market leases, net	21	-
Gain on acquisition	(8,468)	-
AFFO available to common shareholders of Entertainment Properties Trust	\$ 33,494	\$ 28,182

(1) Includes maintenance capital expenditures and second generation tenant improvements and leasing commissions.

### Impact of Recently Issued Accounting Standards

In January 2010, the FASB issued ASU No. 2010-06, *Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements* (ASU No. 2010-6). This statement requires new disclosures and clarifies existing disclosure requirements about fair value measurement. ASU No. 2010-06 only applies to disclosures related to estimated fair values as disclosed in Note 10 to the consolidated financial statements in this Form 10-Q. Among these amendments, entities will be required to provide enhanced disclosures about transfers into and out of the Level 1 and Level 2 classifications, provide separate disclosures about purchases, sales, issuances and settlements relating to the tabular reconciliation of beginning and ending balances of the Level 3 classification and provide greater disaggregation for each class of assets and liabilities that use fair value measurements. Except for the detailed Level 3 roll-forward disclosures, the new standard is effective for the Company for interim and annual reporting periods beginning after December 31,



## **Table of Contents**

2009. The adoption of this accounting standards amendment did not have a material impact on the Company's consolidated financial statements. The requirement to provide detailed disclosures about the purchases, sales, issuances and settlements in the roll-forward activity for Level 3 fair value measurements is effective for the Company for interim and annual reporting periods beginning after December 31, 2010. The Company does not expect that the adoption of these new disclosure requirements will have a material impact on its consolidated financial statements.

In February 2010, the FASB issued an amendment to the accounting standards related to the accounting for, and disclosure of, subsequent events in an entity's consolidated financial statements. This standard amends the authoritative guidance for subsequent events that was previously issued and among other things exempts Securities and Exchange Commission registrants from the requirement to disclose the date through which it has evaluated subsequent events for either original or restated financial statements. This standard does not apply to subsequent events or transactions that are within the scope of other applicable GAAP that provides different guidance on the accounting treatment for subsequent events or transactions. The adoption of this standard did not have a material impact on the Company's consolidated financial statements.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We are exposed to market risks, primarily relating to potential losses due to changes in interest rates and foreign currency exchange rates. We seek to mitigate the effects of fluctuations in interest rates by matching the term of new investments with new long-term fixed rate borrowings whenever possible. We also have a \$215 million secured revolving credit facility with \$107 million outstanding as of March 31, 2010, a \$160.0 million term loan facility with \$92.9 million outstanding as of March 31, 2010, a \$10.7 million bond, a \$56.25 million term loan and a \$117.3 million term loan, all of which bear interest at a floating rate. As further described in Note 9 to the consolidated financial statements in this Quarterly Report on Form 10-Q, \$89.3 million of the term loans are LIBOR based debt that has been converted to a fixed rate with seven interest rate swaps and the \$117.3 million term loan includes \$114.0 million of LIBOR based debt that has been converted to a fixed rate with two interest rate swaps.

We are subject to risks associated with debt financing, including the risk that existing indebtedness may not be refinanced or that the terms of such refinancing may not be as favorable as the terms of current indebtedness. The majority of our borrowings are subject to mortgages or contractual agreements which limit the amount of indebtedness we may incur. Accordingly, if we are unable to raise additional equity or borrow money due to these limitations, our ability to make additional real estate investments may be limited.

We financed the acquisition of our five Canadian entertainment retail centers with fixed rate mortgage loans from a Canadian lender in the original aggregate principal amount of approximately U.S. \$195 million. The loans were made and are payable by us in Canadian dollars (CAD), and the rents received from tenants of the properties are payable in CAD.

We have partially mitigated the impact of foreign currency exchange risk on our Canadian properties by matching Canadian dollar debt financing with Canadian dollar rents. To further mitigate our foreign currency risk in future periods on the four Canadian properties, during the second quarter of 2007, we entered into a cross currency swap with a notional value of \$76.0 million CAD and \$71.5 million U.S. The swap calls for monthly exchanges from January 2008 through February 2014 with us paying CAD based on an annual rate of 17.16% of the notional amount and receiving U.S. dollars.

## **Table of Contents**

based on an annual rate of 17.4% of the notional amount. There is no initial or final exchange of the notional amounts. The net effect of this swap is to lock in an exchange rate of \$1.05 CAD per U.S. dollar on approximately \$13 million of annual CAD denominated cash flows. These foreign currency derivatives should hedge a significant portion of our expected CAD denominated FFO of these four Canadian properties through February 2014 as their impact on our reported FFO when settled should move in the opposite direction of the exchange rates utilized to translate revenues and expenses of these properties.

In order to also hedge our net investment on the four Canadian properties, we entered into a forward contract with a notional amount of \$100 million CAD and a February 2014 settlement date which coincides with the maturity of our underlying mortgage on these four properties. The exchange rate of this forward contract is approximately \$1.04 CAD per U.S. dollar. This forward contract should hedge a significant portion of our CAD denominated net investment in these four centers through February 2014 as the impact on accumulated other comprehensive income from marking the derivative to market should move in the opposite direction of the translation adjustment on the net assets of our four Canadian properties.

We have not yet hedged any of our net investment in the CAD denominated investment in Toronto Dundas Square.

See Note 9 to the consolidated financial statements in this Quarterly Report on Form 10-Q for additional information on our derivative financial instruments and hedging activities.

## **Item 4. Controls and Procedures**

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Based upon and as of the date of that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by us in reports we file or submit under the Exchange Act is (1) recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and (2) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Our disclosure controls were designed to provide reasonable assurance that the controls and procedures would meet their objectives. Our management, including the Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls will prevent all error and all fraud. A control system, no matter how well designed and operated, can provide only reasonable assurance of achieving the designed control objectives and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusions of two or more people, or by management override of the control. Because of the inherent limitations in a cost-effective, maturing control system, misstatements due to error or fraud may occur and not be detected.

## **Table of Contents**

There have not been any changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter of the fiscal year to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II OTHER INFORMATION**

### **Item 1. Legal Proceedings**

On December 31, 2009, the Company filed a petition with the Western District Court of Missouri against Mr. Cappelli, Concord Resort, LLC and certain of their affiliates seeking payment of amounts due under the various loans to them by the Company that are in default. The Company is also seeking a declaratory judgment that it has no obligation to make an additional advance to Concord Resort under any prior loan commitment. The defendants in this action have removed the case to the U.S. District Court for the Western District of Missouri and the defendant unsuccessfully attempted to transfer venue to a U.S. District Court in the State of New York.

On April 9, 2010, Louis Cappelli and related entities filed a complaint with the Supreme Court of the State of New York, County of Westchester against the Company and certain of its subsidiaries seeking (i) declaratory relief and money damages of \$1.0 billion relating to the casino resort project in Sullivan County, New York, and (ii) declaratory relief and derivative relief and money damages of approximately \$217 million for various claims alleging breach of contract and fiduciary duties in connection with the entertainment retail center in White Plains, New York.

Management of the Company is currently unable to predict the outcome of these litigation proceedings, but believes the current status of the litigation proceedings against the Company does not warrant accrual under the guidance of FASB ASC Topic 450-20, Loss Contingencies, since the amount of any liability is neither probable nor reasonably estimable. As such, no amounts have been accrued in the financial statements. The Company intends to vigorously pursue its claims against Mr. Cappelli and his affiliates and to vigorously defend the claims asserted against the Company and certain of its subsidiaries by Mr. Cappelli and his affiliates for which it believes it has meritorious defenses.

### **Item 1A. Risk Factors**

Except as provided below, there were no material changes during the quarter from the risk factors previously discussed in Item 1A, Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2009. The information below updates and replaces the risk factor ***We previously made several investments with a developer, including a significant loan commitment on a planned resort development. There can be no assurance that the resort development will be completed or that the deterioration of the developer's financial condition or sources of liquidity will not have a material adverse effect on the resort development or our other investments with the developer.*** previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2009:

***We previously made several investments with a developer, including a significant loan commitment on a planned resort development. There can be no assurance that the resort***

---

**Table of Contents**

*development will be completed or that the deterioration of the developer's financial condition or sources of liquidity will not have a material adverse effect on the resort development, our other investments with the developer or our financial condition and results of operations.*

Concord Resorts owes us in excess of \$133.1 million pursuant to a secured first mortgage loan related to a planned resort development in Sullivan County, New York. Our commitment to advance additional funds is no longer applicable due to the developer's continuing inability to meet the required terms. Concord Resorts has ceased making interest payments to us as contractually obligated under the loan agreement and is therefore in default. Because the resort development is delayed indefinitely, there can be no assurance that our investment in Concord Resorts (the net carrying value of which was \$133.1 million at March 31, 2010) will not be subject to an impairment loss, which could result in a material adverse impact on our financial condition and results of operations.

Concord Resorts is controlled by Louis Cappelli, a real estate developer with whom we have several other investments, including the entertainment retail centers in New Rochelle, New York and White Plains, New York and \$30.7 million of loans to Mr. Cappelli and his affiliates. During the fiscal year ended December 31, 2009, we recorded an impairment charge for our interest in the White Plains entertainment retail center of \$35.8 million, and have established a \$28.7 million loan loss reserve on impaired loans to Mr. Cappelli and his affiliates. Additionally, during the three month period ended March 31, 2010, we established an additional \$0.7 million loan loss reserve on an impaired loan to our minority joint venture partner in New Roc, an affiliate of Mr. Cappelli.

There can be no assurance that the cancellation or indefinite delay of the Concord Resorts development, or the deterioration of Mr. Cappelli's financial condition or sources of liquidity, would not have a material adverse effect on our investments with Mr. Cappelli, our ability to collect amounts due under the loans to Mr. Cappelli and his affiliates or our financial condition and results of operations.

*We are engaged in pending litigation proceedings with a developer, which if not resolved in our favor, could harm our business.*

On December 31, 2009, we filed a petition with the Western District of Missouri seeking payment of amounts due under the various loans to Mr. Cappelli and his affiliates, including Concord Resorts, and a declaratory judgment that we have no obligation to make an additional advance to Concord Resorts under any prior loan commitment.

On April 9, 2010, Mr. Cappelli and certain of his affiliates filed a complaint against us and certain of our subsidiaries in the Supreme Court of the State of New York, County of Westchester, seeking money damages totaling approximately \$1.2 billion relating to the casino project in Sullivan County and the entertainment retail center in White Plains, New York, along with declaratory relief and derivative relief.

We intend to vigorously pursue our claims against Mr. Cappelli and his affiliates, and to vigorously defend the claims made by Mr. Cappelli and certain of his affiliates against us. While the Company believes that the claims it has asserted against Mr. Cappelli and his affiliates are meritorious, and that the claims asserted by Mr. Cappelli and his affiliates against us are without merit, there can be no assurance as to the result of the claims or their likely impact on the Company. In the event either of the claims, or any additional claims, are determined adversely against us, such verdicts may severely impact our business and results of operations.

## **Table of Contents**

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

#### Issuer Purchases of Equity Securities

Period	Total Number of Shares Purchased		Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs
January 1 through January 31, 2010 common stock	65,289	(1)	\$ 35.29	-	\$ -
February 1 through February 28, 2010 common stock	35,000	(1)	35.30	-	-
March 1 through March 31, 2010 common stock	83,589	(1)	39.44	-	-
Total	183,878		\$ 37.18	-	\$ -

(1) The repurchase of equity securities during January of 2010 were completed in conjunction with the vesting of employee nonvested shares and employee stock option exercises. The repurchase of equity securities in February and March of 2010 were completed in conjunction with employee stock option exercises and the repayment of shareholder loans. These repurchases were not made pursuant to a publicly announced plan or program.

### **Item 3. Defaults Upon Senior Securities**

There were no reportable events during the quarter ended March 31, 2010.

### **Item 4. (Removed and Reserved)**

### **Item 5. Other Information**

There were no reportable events during the quarter ended March 31, 2010.

### **Item 6. Exhibits**

- 10.1 Credit Agreement, dated March 4, 2010, among Entertainment Properties Trust, certain of its subsidiaries, Royal Bank of Canada, as agent, and the lenders party thereto, which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on March 10, 2010, is hereby incorporated by reference as Exhibit 10.1
- 10.2 Parent Guarantee, dated March 4, 2010, issued by Entertainment Properties Trust to Royal Bank of Canada, as agent, which is attached as Exhibit 4.2 to the Company's Form 8-K (Commission File No. 001-13561) filed on March 10, 2010, is hereby incorporated by reference as Exhibit 10.2
- 10.3 Pledge and Security Agreement, dated March 4, 2010, between Entertainment Properties Trust and Royal Bank of Canada, as agent, which is attached as Exhibit 4.3 to the Company's Form 8-K (Commission File No. 001-13561) filed on March 10, 2010, is hereby incorporated by reference as Exhibit 10.3

**Table of Contents**

- 31.1\* Certification of David M. Brain, Chief Executive Officer, pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2\* Certification of Mark A. Peterson, Chief Financial Officer, pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1\* Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2\* Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

\* Filed herewith.

PLEASE NOTE: Pursuant to the rules and regulations of the Securities and Exchange Commission, we have filed or incorporated by reference the agreements referenced above as exhibits to this Quarterly Report on Form 10-Q. The agreements have been filed to provide investors with information regarding their respective terms. The agreements are not intended to provide any other factual information about the Company or its business or operations. In particular, the assertions embodied in any representations, warranties and covenants contained in the agreements may be subject to qualifications with respect to knowledge and materiality different from those applicable to investors and may be qualified by information in confidential disclosure schedules not included with the exhibits. These disclosure schedules may contain information that modifies, qualifies and creates exceptions to the representations, warranties and covenants set forth in the agreements. Moreover, certain representations, warranties and covenants in the agreements may have been used for the purpose of allocating risk between the parties, rather than establishing matters as facts. In addition, information concerning the subject matter of the representations, warranties and covenants may have changed after the date of the respective agreement, which subsequent information may or may not be fully reflected in the Company's public disclosures. Accordingly, investors should not rely on the representations, warranties and covenants in the agreements as characterizations of the actual state of facts about the Company or its business or operations on the date hereof.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ENTERTAINMENT PROPERTIES TRUST

Dated: May 3, 2010

By /s/ David M. Brain

David M. Brain, President   Chief Executive  
Officer (Principal Executive Officer)

Dated: May 3, 2010

By /s/ Mark A. Peterson

Mark A. Peterson, Vice President   Chief  
Financial Officer (Principal Financial Officer  
and Chief Accounting Officer)

**Table of Contents**

**EXHIBIT INDEX**

<b>Exhibit No.</b>	<b>Document</b>
10.1	Credit Agreement, dated March 4, 2010, among Entertainment Properties Trust, certain of its subsidiaries, Royal Bank of Canada, as agent, and the lenders party thereto, which is attached as Exhibit 4.1 to the Company's Form 8-K (Commission File No. 001-13561) filed on March 10, 2010, is hereby incorporated by reference as Exhibit 10.1
10.2	Parent Guarantee, dated March 4, 2010, issued by Entertainment Properties Trust to Royal Bank of Canada, as agent, which is attached as Exhibit 4.2 to the Company's Form 8-K (Commission File No. 001-13561) filed on March 10, 2010, is hereby incorporated by reference as Exhibit 10.2
10.3	Pledge and Security Agreement, dated March 4, 2010, between Entertainment Properties Trust and Royal Bank of Canada, as agent, which is attached as Exhibit 4.3 to the Company's Form 8-K (Commission File No. 001-13561) filed on March 10, 2010, is hereby incorporated by reference as Exhibit 10.3
31.1*	Certification of David M. Brain, Chief Executive Officer, pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of Mark A. Peterson, Chief Financial Officer, pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

\* Filed herewith.

PLEASE NOTE: Pursuant to the rules and regulations of the Securities and Exchange Commission, we have filed or incorporated by reference the agreements referenced above as exhibits to this Quarterly Report on Form 10-Q. The agreements have been filed to provide investors with information regarding their respective terms. The agreements are not intended to provide any other factual information about the Company or its business or operations. In particular, the assertions embodied in any representations, warranties and covenants contained in the agreements may be subject to qualifications with respect to knowledge and materiality different from those applicable to investors and may be qualified by information in confidential disclosure schedules not included with the exhibits. These disclosure schedules may contain information that modifies, qualifies and creates exceptions to the representations, warranties and covenants set forth in the agreements. Moreover, certain representations, warranties and covenants in the agreements may have been used for the purpose of allocating risk between the parties, rather than establishing matters as facts. In addition, information concerning the subject matter of the representations, warranties and covenants may have changed after the date of the respective agreement, which subsequent information may or may not be fully reflected in the Company's public disclosures. Accordingly, investors should not rely on the representations, warranties and covenants in the agreements as characterizations of the actual state of facts about the Company or its business or operations on the date hereof.