KEYCORP /NEW/ Form 10-Q October 31, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

## Form 10-Q

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2013

**Commission File Number 1-11302** 

Exact name of registrant as specified in its charter:

Ohio State or other jurisdiction of 34-6542451 I.R.S. Employer

incorporation or organization

**Identification Number:** 

127 Public Square, Cleveland, Ohio Address of principal executive offices:

44114-1306 Zip Code:

(216) 689-3000

Registrant s telephone number, including area code:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common Shares with a par value of \$1 each **Title of class** 

896,671,849 Shares **Outstanding at October 29, 2013** 

#### KEYCORP

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Thuanaha	with Notes to Consolidated Financial Statements (Unaudited) and Management, a Discussion & Analysis of Financial	

Throughout the Notes to Consolidated Financial Statements (Unaudited) and Management s Discussion & Analysis of Financial Condition & Results of Operations, we use certain acronyms and abbreviations as defined in Note 1 ( Basis of Presentation ) that begins on page 10.

#### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

#### **Consolidated Balance Sheets**

in millions, except per share data	September 30, 2013 (Unaudited)		2013		2013		2013		Dec	eember 31, 2012	_	ember 30, 2012 naudited)
ASSETS												
Cash and due from banks	\$	748	\$	584	\$	973						
Short-term investments		3,535		3,940		2,208						
Trading account assets		806		605		663						
Securities available for sale		12,606		12,094		11,962						
Held-to-maturity securities (fair value: \$4,730, \$3,992 and \$4,212)		4,835		3,931		4,153						
Other investments		1,007		1,064		1,106						
Loans, net of unearned income of \$827, \$957 and \$980		53,597		52,822		51,419						
Less: Allowance for loan and lease losses		868		888		888						
Net loans		52,729		51,934		50,531						
Loans held for sale		699		599		628						
Premises and equipment		890		965		942						
Operating lease assets		293		288		290						
Goodwill		979		979		979						
Other intangible assets		137		171		182						
Corporate-owned life insurance		3,384		3,333		3,309						
Derivative assets		475		693		771						
Accrued income and other assets (including \$24 of consolidated LIHTC guaranteed		4/5		073		//1						
funds VIEs, see Note 9) (a)		2,747		2,774		2,853						
Discontinued assets (including \$2,158 of consolidated education loan securitization		2,777		2,777		2,033						
trust VIEs (see Note 9) and \$148 of loans in portfolio at fair value) (a)		4,838		5,282		5,400						
and viles (see 110te 9) and \$1.10 of found in portions at fair value)		4,000		3,202		3,100						
Total assets	\$	00.700	\$	90.226	\$	96.050						
Total assets	Þ	90,708	Ф	89,236	Ф	86,950						
LIABILITIES												
Deposits in domestic offices:												
NOW and money market deposit accounts	\$	33,132	\$	32,380	\$	30,573						
Savings deposits		2,489		2,433		2,393						
Certificates of deposit (\$100,000 or more)		2,698		2,879		3,226						
Other time deposits		3,833		4,575		4,941						
		- /		,		<i>y-</i>						
Total interest-bearing		42,152		42,267		41,133						
Noninterest-bearing		25,778		23,319		22,486						
Deposits in foreign office interest-bearing		605		407		569						
Deposits in foreign office microst ocuring		005		107		307						
T-4-1 d:4-		(0.525		65.002		CA 100						
Total deposits		68,535		65,993		64,188						
Federal funds purchased and securities sold under repurchase agreements		1,455		1,609		1,746						
Bank notes and other short-term borrowings		466		287		388						
Derivative liabilities		450		584		657						
Accrued expense and other liabilities		1,375		1,387		1,205						
Long-term debt  Discontinued liabilities (including \$2,027 of consolidated education loop		6,154		6,847		6,119						
Discontinued liabilities (including \$2,037 of consolidated education loan		2.027		2 220		2 260						
securitization trust VIEs at fair value, see Note 9) (a)		2,037		2,220		2,368						

Total liabilities	8	80,472	78,927	76,671
EQUITY				
Preferred stock, \$1 par value, authorized 25,000,000 shares:				
7.75% Noncumulative Perpetual Convertible Preferred Stock, Series A, \$100				
liquidation preference; authorized 7,475,000 shares; issued 2,904,839, 2,904,839 and				
2,904,839 shares		291	291	291
Common shares, \$1 par value; authorized 1,400,000,000 shares; issued				
1,016,969,905, 1,016,969,905 and 1,016,969,905 shares		1,017	1,017	1,017
Capital surplus		4,029	4,126	4,118
Retained earnings		7,431	6,913	6,762
Treasury stock, at cost (119,148,654, 91,201,285 and 80,775,030)	(	(2,193)	(1,952)	(1,868)
Accumulated other comprehensive income (loss)		(369)	(124)	(69)
Key shareholders equity	1	10,206	10,271	10,251
Noncontrolling interests		30	38	28
Total equity	1	10,236	10,309	10,279
	-	,	10,000	10,277
Total liabilities and equity	\$ 9	90,708	\$ 89,236	\$ 86,950

See Notes to Consolidated Financial Statements (Unaudited).

<sup>(</sup>a) The assets of the VIEs can only be used by the particular VIE and there is no recourse to Key with respect to the liabilities of the consolidated LIHTC or education loan securitization trust VIEs.

## $Consolidated \ Statements \ of \ Income \ (Unaudited)$

dollare in williams assent non about		Three months ended September 30 2013 2012				months end	ended September 30, 2012		
dollars in millions, except per share amounts  INTEREST INCOME	20	113	2012		12 2013			2012	
Loans	\$	532	\$	538	\$	1,619	\$	1,592	
Loans held for sale	Ф	552	Ф	5	Φ	1,019	ф	1,392	
Securities available for sale		76		93		236		314	
		22		21		60		50	
Held-to-maturity securities						15			
Trading account assets		5 1		4		4		15	
Short-term investments				1				4	
Other investments		6		9		23		27	
Total interest income		647		671		1,971		2,017	
INTEREST EXPENSE									
Deposits		37		60		124		208	
Federal funds purchased and securities sold under repurchase agreements		1		1		2		3	
Bank notes and other short-term borrowings		2		1		5		5	
Long-term debt		29		37		98		138	
Total interest expense		69		99		229		354	
NET INTEREST INCOME		578		572		1,742		1,663	
Provision (credit) for loan and lease losses		28		109		111		172	
Net interest income (expense) after provision for loan and lease losses		550		463		1,631		1,491	
NONINTEREST INCOME									
Trust and investment services income		100		94		295		280	
Investment banking and debt placement fees		86		83		249		217	
Service charges on deposit accounts		73		74		213		212	
Operating lease income and other leasing gains		43		66		85		176	
Corporate services income		44		39		132		127	
Cards and payments income		43		37		122		97	
Corporate-owned life insurance income		26		26		87		86	
Consumer mortgage income		3		11		16		29	
Net gains (losses) from principal investing		17		11		32		70	
Other income (a)		24		77		82		123	
Total noninterest income		459		518		1,313		1,417	
		437		310		1,515		1,417	
NONINTEREST EXPENSE									
Personnel		414		399		1,211		1,148	
Net occupancy		66		65		202		191	
Computer processing		38		42		116		126	
Business services and professional fees		37		48		109		136	
Equipment		25		27		78		80	
Operating lease expense		14		13		37		45	
Marketing		16		18		33		48	
FDIC assessment		7		7		23		23	
Intangible asset amortization on credit cards		8		6		23		6	
Other intangible asset amortization		4		3		11		5	
Provision (credit) for losses on lending-related commitments		3		(8)		11		(2)	
OREO expense, net		1		1		5		14	

Other expense		83		91		249		264
Total noninterest expense		716		712		2,108		2,084
INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES		293		269		836		824
Income taxes		59		51		201		178
INCOME (LOSS) FROM CONTINUING OPERATIONS		234		218		635		646
Income (loss) from discontinued operations, net of taxes of \$21, \$1, \$29,		25		2		4-		16
and \$9 (see Note 11)		37		3		45		16
NET INCOME (LOSS)		271		221		680		662
Less: Net income (loss) attributable to noncontrolling interests		(1)		2		000		7
NET INCOME (LOSS) ATTRIBUTABLE TO KEY	\$	272	\$	219	\$	680	\$	655
Income (loss) from continuing operations attributable to Key common								
shareholders	\$	229	\$	211	\$	618	\$	623
Net income (loss) attributable to Key common shareholders		266		214		663		639
Per common share:								
Income (loss) from continuing operations attributable to Key common shareholders	\$	.25	\$	.23	\$	.68	\$	.66
Income (loss) from discontinued operations, net of taxes	Ψ	.04	Ψ	.23	Ψ	.05	Ψ	.02
Net income (loss) attributable to Key common shareholders (b)		.29		.23		.73		.68
Per common share assuming dilution:								
Income (loss) from continuing operations attributable to Key common								
shareholders	\$	.25	\$	.22	\$	.67	\$	.66
Income (loss) from discontinued operations, net of taxes		.04				.05		.02
Net income (loss) attributable to Key common shareholders <sup>(b)</sup>		.29		.23		.72		.67
Cash dividends declared per common share	\$	.055	\$	.05	\$	.16	\$	.13
Weighted-average common shares outstanding (000)	9	01,904	Ģ	936,223	9	11,918	ģ	943,378
Weighted-average common shares and potential common shares						·		
outstanding (000) (c)	9	28,854	Ģ	940,764	9	17,579	9	947,582

<sup>(</sup>a) For the three months ended September 30, 2013 and 2012, we did not have any impairment losses related to securities.

<sup>(</sup>b) EPS may not foot due to rounding.

<sup>(</sup>c) Assumes conversion of stock options and/or Series A Preferred Stock, as applicable.

See Notes to Consolidated Financial Statements (Unaudited).

## Consolidated Statements of Comprehensive Income (Unaudited)

in millions	Three months ended September 30Nine months ended Se 2013 2012 2013						ed September 2012	
Net income (loss)	\$	\$ 271		221	\$	\$ 680		662
Other comprehensive income (loss), net of tax:								
Net unrealized gains (losses) on securities available for sale, net of income taxes	S							
of (\$48), (\$17), (\$135) and (\$48)		(81)		(28)		(228)		(81)
Net unrealized gains (losses) on derivative financial instruments, net of income								
taxes of \$6, \$12, (\$17) and \$17		10		20		(29)		28
Foreign currency translation adjustments, net of income taxes		2		9		(12)		5
Net pension and postretirement benefit costs, net of income taxes		18		2		24		7
Total other comprehensive income (loss), net of tax		(51)		3		(245)		(41)
r		(- /						
Comprehensive income (loss)		220		224		435		621
Less: Comprehensive income attributable to noncontrolling interests		(1)		2		400		7
Less. Comprehensive meonic actionable to noncontrolling interests		(1)						,
Comprehensive income (loss) attributable to Key	\$	221	\$	222	\$	435	\$	614

See Notes to Consolidated Financial Statements (Unaudited).

## $Consolidated \ Statements \ of \ Changes \ in \ Equity \ (Unaudited)$

			]	Key Sharel	olders E	quity					
	Preferred	Common					A	ccui	mulate	d	
	Shares	Shares					Trescury	O	ther		
,			D. C.	10	0 41	D.4.11	Treasury	mpr	rehensi	ve	4 11*
dollars in millions, except per share amounts	outstanding (000)	Outstanding (000)	Stock	d Common Shares	Capital Surplus	Retained	Stock, at Cost		comeNo		itrollin rests
BALANCE AT DECEMBER 31, 2011	2,905	953,008		\$ 1,017	_	\$ 6,246		\$	(28)		17
Net income (loss)	2,703	755,000	Ψ 2/1	Ψ 1,017	ψ τ,1)τ	655	ψ (1,013)	Ψ	(20)	Ψ	7
Other comprehensive income (loss):						033					,
Net unrealized gains (losses) on securities available											
for sale, net of income taxes of (\$48)									(81)		
Net unrealized gains (losses) on derivative financial									(01)		
instruments, net of income taxes of \$17									28		
Foreign currency translation adjustments, net of									20		
income taxes									5		
Net pension and postretirement benefit costs, net of											
income taxes									7		
Deferred compensation					10						
Cash dividends declared on common shares (\$.13					10						
per share)						(123)					
Cash dividends declared on Noncumulative Series A						()					
Preferred Stock (\$5.8125 per share)						(16)					
Common shares repurchased		(20,107)				()	(163)				
Common shares reissued (returned) for stock		( ', ', ',					( )				
options and other employee benefit plans		3,294			(86)		110				
Net contribution from (distribution to)		-,-			()						
noncontrolling interests											4
ž											
BALANCE AT SEPTEMBER 30, 2012	2,905	936,195	\$ 291	\$ 1,017	\$ 4.118	\$ 6,762	\$ (1,868)	\$	(69)	\$	28
,	,	,		. ,	,	. ,	, ,		,		
BALANCE AT DECEMBER 31, 2012	2,905	925,769	\$ 291	\$ 1,017	\$ 4,126	\$ 6,913	\$ (1,952)	\$	(124)	\$	38
Net income (loss)	,	,	•	. ,	. ,	680	. ( ) /				
Other comprehensive income (loss):											
Net unrealized gains (losses) on securities available											
for sale, net of income taxes of (\$135)									(228)		
Net unrealized gains (losses) on derivative financial											
instruments, net of income taxes of (\$17)									(29)		
Foreign currency translation adjustments, net of											
income taxes									(12)		
Net pension and postretirement benefit costs, net of											
income taxes									24		
Deferred compensation					3						
Cash dividends declared on common shares (\$.16											
per share)						(145)					
Cash dividends declared on Noncumulative Series A											
Preferred Stock (\$5.8125 per share)						(17)					
Common shares repurchased		(33,940)					(375)				
Common shares reissued (returned) for stock											
options and other employee benefit plans		5,992			(100)		134				
Net contribution from (distribution to)											
noncontrolling interests											<b>(8)</b>
BALANCE AT SEPTEMBER 30, 2013	2,905	897,821	\$ 291	\$ 1,017	\$ 4,029	\$ 7,431	\$ (2,193)	\$	(369)	\$	30
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See Notes to Consolidated Financial Statements (Unaudited).

8

## $Consolidated \ Statements \ of \ Cash \ Flows \ (Unaudited)$

	Nine months ended Septemb		
in millions	2013	2012	
OPERATING ACTIVITIES	Φ (00	Φ ((2)	
Net income (loss)	\$ 680	\$ 662	
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:	111	170	
Provision (credit) for loan and lease losses	111	172	
Provision (credit) for losses on lending-related commitments	11	(2)	
Provision (credit) for losses on LIHTC guaranteed funds	4	1/0	
Depreciation, amortization and accretion expense, net	147	162	
Stock-based compensation expense	27	38	
FDIC (payments) net of FDIC expense	296	19	
Deferred income taxes (benefit)	(4)	36	
Proceeds from sales of loans held for sale	3,821	3,737	
Originations of loans held for sale, net of repayments	(3,779)	(3,507)	
Net losses (gains) on sales of loans held for sale	(91)	(93)	
Net losses (gains) from principal investing	(32)	(70)	
Net losses (gains) and writedown on OREO	5	12	
Net losses (gains) on leased equipment	(36)	(109)	
Net losses (gains) on sales of fixed assets	9	(10)	
Net decrease (increase) in trading account assets	(201)	(40)	
Other operating activities, net	52	(369)	
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	1,020	648	
INVESTING ACTIVITIES	2,020	0.0	
Cash received (used) in acquisitions, net of cash acquired	817	866	
Proceeds from sale of Victory	72		
Gain on sale of Victory	(92)		
Net decrease (increase) in short-term investments	405	1,311	
Purchases of securities available for sale	(4,628)	(232)	
Proceeds from sales of securities available for sale	29	1	
Proceeds from prepayments and maturities of securities available for sale	3,725	4,159	
Proceeds from prepayments and maturities of held-to-maturity securities	667	437	
Purchases of held-to-maturity securities	(1,572)	(2,481)	
Purchases of other investments	(30)	(48)	
Proceeds from sales of other investments	39	17	
Proceeds from prepayments and maturities of other investments	82	134	
Net decrease (increase) in loans, excluding acquisitions, sales and transfers	(1,077)	(1,342)	
Proceeds from sales of portfolio loans	150	207	
Purchases of premises and equipment	(60)	(101)	
Proceeds from sales of premises and equipment	8	1	
Proceeds from sales of other real estate owned	19	55	
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	(1,446)	2,984	
FINANCING ACTIVITIES	(1,440)	2,704	
Net increase (decrease) in deposits, excluding acquisitions	1,605	184	
Net increase (decrease) in deposits, excluding acquisitions  Net increase (decrease) in short-term borrowings	26		
Net increase (decrease) in short-term borrowings  Net proceeds from issuance of long-term debt	1,013	86 59	
Payments on long-term debt	(1,540)	(3,381)	
Repurchase of Common Shares			
Net proceeds from reissuance of Common Shares	(375)	(163)	
Tax benefits in excess of reorganized compensation costs for share-based payment	22	2	
	<del>-</del>	(120)	
Cash dividends paid	(162)	(139)	

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NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	590	(3,352)
NET INCREASE (DECREASE) IN CASH AND DUE FROM BANKS	164	280
CASH AND DUE FROM BANKS AT BEGINNING OF PERIOD	584	693
CASH AND DUE FROM BANKS AT END OF PERIOD	\$ 748	\$ 973
Additional disclosures relative to cash flows:		
Interest paid	\$ 271	\$ 302
Income taxes paid (refunded)	114	39
Noncash items:		
Assets acquired	\$ 41	\$ 1,194
Liabilities assumed		2,059
Loans transferred to portfolio from held for sale	2	41
Loans transferred to held for sale from portfolio	53	80
Loans transferred to other real estate owned	16	32

See Notes to Consolidated Financial Statements (Unaudited).

#### **Notes to Consolidated Financial Statements (Unaudited)**

#### 1. Basis of Presentation

As used in these Notes, references to Key, we, our, us and similar terms refer to the consolidated entity consisting of KeyCorp and its subsidiaries. KeyCorp refers solely to the parent holding company, and KeyBank refers to KeyCorp s subsidiary, KeyBank National Association.

The acronyms and abbreviations identified below are used in the Notes to Consolidated Financial Statements (Unaudited) as well as in the Management s Discussion & Analysis of Financial Condition & Results of Operations. You may find it helpful to refer back to this page as you read this report.

References to our 2012 Form 10-K refer to our Form 10-K for the year ended December 31, 2012, that has been filed with the U.S. Securities and Exchange Commission and is available on its website (<a href="www.sec.gov">www.sec.gov</a>) or on our website (<a href="www.sec.gov">www.sec.gov</a>).

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ABO: Accumulated benefit obligation.

AICPA: American Institute of Certified Public Accountants.

ALCO: Asset/Liability Management Committee.

ALLL: Allowance for loan and lease losses.

A/LM: Asset/liability management.

AOCI: Accumulated other comprehensive income (loss). APBO: Accumulated postretirement benefit obligation.

Austin: Austin Capital Management, Ltd.

BHCA: Bank Holding Company Act of 1956, as amended.

BHCs: Bank holding companies.

CCAR: Comprehensive Capital Analysis and Review. CFPB: Bureau of Consumer Financial Protection. CFTC: Commodities Futures Trading Commission. CMBS: Commercial mortgage-backed securities.

CMO: Collateralized mortgage obligation.

Common Shares: Common Shares, \$1 par value. CPP: Capital Purchase Program of the U.S. Treasury.

DIF: Deposit Insurance Fund of the FDIC.

Dodd-Frank Act: Dodd-Frank Wall Street Reform and

Consumer Protection Act of 2010.

ERISA: Employee Retirement Income Security Act of 1974.

ERM: Enterprise risk management. EVE: Economic value of equity.

FASB: Financial Accounting Standards Board. FDIA: Federal Deposit Insurance Act, as amended. FDIC: Federal Deposit Insurance Corporation.

Federal Reserve: Board of Governors of the Federal Reserve

FHFA: Federal Housing Finance Agency.

FHLMC: Federal Home Loan Mortgage Corporation. FINRA: Financial Industry Regulatory Authority. FNMA: Federal National Mortgage Association.

FOMC: Federal Open Market Committee of the Federal Reserve

Board.

FSOC: Financial Stability Oversight Council. FVA: Fair value of pension plan assets.

GAAP: U.S. generally accepted accounting principles. GNMA: Government National Mortgage Association.

HUD: U.S. Department of Housing and Urban Development.

IRS: Internal Revenue Service.

ISDA: International Swaps and Derivatives Association.

KAHC: Key Affordable Housing Corporation. LIBOR: London Interbank Offered Rate.

LIHTC: Low-income housing tax credit. LILO: Lease in, lease out transaction. Moody s: Moody s Investor Services, Inc.

MSRs: Mortgage servicing rights.

N/A: Not applicable.

NASDAQ: The NASDAQ Stock Market LLC.

N/M: Not meaningful.

NOW: Negotiable Order of Withdrawal. NPR: Notice of proposed rulemaking. NYSE: New York Stock Exchange.

OCC: Office of the Comptroller of the Currency. OCI: Other comprehensive income (loss).

OFR: Office of Financial Research of the U.S. Department of

Treasury.

OREO: Other real estate owned.

OTTI: Other-than-temporary impairment. QSPE: Qualifying special purpose entity. PBO: Projected benefit obligation. PCCR: Purchased credit card relationship.

PCI: Purchased credit impaired.

S&P: Standard and Poor s Ratings Services, a Division of The

McGraw-Hill Companies, Inc.

SCAP: Supervisory Capital Assessment Program administered

by the Federal Reserve.

SEC: U.S. Securities & Exchange Commission.

Series A Preferred Stock: KeyCorp s 7.750% Noncumulative

Perpetual Convertible Preferred Stock, Series A.

SIFIs: Systemically important financial companies, including BHCs with total consolidated assets of at least \$50 billion and nonbank financial companies designated by FSOC for

supervision by the Federal Reserve. SILO: Sale in, lease out transaction. SPE: Special purpose entity. TDR: Troubled debt restructuring.

TE: Taxable equivalent.

U.S. Treasury: United States Department of the Treasury.

VaR: Value at risk.

VEBA: Voluntary Employee Beneficiary Association.

Victory: Victory Capital Management and/or

Victory Capital Advisors. VIE: Variable interest entity.

XBRL: eXtensible Business Reporting Language.

The consolidated financial statements include the accounts of KeyCorp and its subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. Some previously reported amounts have been reclassified to conform to current reporting practices.

The consolidated financial statements include any voting rights entities in which we have a controlling financial interest. In accordance with the applicable accounting guidance for consolidations, we consolidate a VIE if we have: (i) a variable interest in the entity; (ii) the power to direct activities of the VIE that most significantly impact the entity s economic performance; and (iii) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the VIE (i.e., we are considered to be the primary beneficiary). Variable interests can include equity interests, subordinated debt, derivative contracts, leases, service agreements, guarantees, standby letters of credit, loan commitments, and other contracts, agreements and financial instruments. See Note 9 ( Variable Interest Entities ) for information on our involvement with VIEs.

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We use the equity method to account for unconsolidated investments in voting rights entities or VIEs if we have significant influence over the entity s operating and financing decisions (usually defined as a voting or economic interest of 20% to 50%, but not controlling). Unconsolidated investments in voting rights entities or VIEs in which we have a voting or economic interest of less than 20% generally are carried at cost. Investments held by our registered broker-dealer and investment company subsidiaries (primarily principal investments) are carried at fair value.

We believe that the unaudited consolidated interim financial statements reflect all adjustments of a normal recurring nature and disclosures that are necessary for a fair presentation of the results for the interim periods presented. The results of operations for the interim period are not necessarily indicative of the results of operations to be expected for the full year. The interim financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in our 2012 Form 10-K.

In preparing these financial statements, subsequent events were evaluated through the time the financial statements were issued. Financial statements are considered issued when they are widely distributed to all shareholders and other financial statement users, or filed with the SEC.

#### **Offsetting Derivative Positions**

In accordance with the applicable accounting guidance, we take into account the impact of bilateral collateral and master netting agreements that allow us to settle all derivative contracts held with a single counterparty on a net basis, and to offset the net derivative position with the related cash collateral when recognizing derivative assets and liabilities. Additional information regarding derivative offsetting is provided in Note 7 ( Derivatives and Hedging Activities ).

#### **Accounting Guidance Adopted in 2013**

**Benchmark interest rate.** In July 2013, the FASB issued new accounting guidance allowing entities to designate the Federal Funds Effective Swap Rate (which is the Overnight Index Swap rate, or OIS rate, in the U.S.) as a benchmark interest rate, in addition to U.S. Treasury and LIBOR rates, for hedge accounting purposes. This new accounting guidance was effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013 (effective July 17, 2013, for us). Note 7 ( Derivatives and Hedging Activities ) provides information regarding our use of derivatives and hedge accounting.

**Reporting of amounts reclassified out of AOCI.** In February 2013, the FASB issued new accounting guidance that requires reclassifications of amounts out of AOCI to be reported in a new format. It does not require the reporting of any information that is not currently required to be disclosed under existing GAAP. This accounting guidance was effective prospectively for reporting periods beginning after December 15, 2012 (effective January 1, 2013, for us). The disclosures required by this accounting guidance are provided in Note 16 ( Accumulated Other Comprehensive Income ).

Testing indefinite-lived intangible assets for impairment. In July 2012, the FASB issued new accounting guidance that simplifies how an entity tests indefinite-lived intangible assets other than goodwill for impairment. It permits an entity to first assess qualitative factors to determine whether further testing for impairment of indefinite-lived intangible assets other than goodwill is required. This accounting guidance was effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012 (January 1, 2013, for us). The adoption of this accounting guidance did not have a material effect on our financial condition or results of operations.

Offsetting disclosures. In December 2011, the FASB issued new accounting guidance that requires an entity to disclose information about offsetting and related arrangements to enable financial statement users to understand the effect of those arrangements on the entity s financial position. In January 2013, the FASB issued new accounting guidance that clarified the scope of the guidance to include derivatives, repurchase and reverse repurchase agreements, and securities lending and borrowing transactions. This accounting guidance was effective for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods (effective January 1, 2013, for us). Information about our offsetting and related arrangements is provided in Note 12 (Securities Financing Activities).

#### Accounting Guidance Pending Adoption at September 30, 2013

*Presentation of unrecognized tax benefits.* In July 2013, the FASB issued new accounting guidance that requires unrecognized tax benefits to be presented as a decrease in a net operating loss, similar tax loss or tax credit carryforward if

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certain criteria are met. This accounting guidance will be applied prospectively to unrecognized tax benefits that exist at the effective date. It will be effective for fiscal years, and interim periods within those years, beginning after December 15, 2013 (effective January 1, 2014, for us). Early adoption and/or retrospective application are permitted. The adoption of this accounting guidance is not expected to have a material effect on our financial condition or results of operations.

*Investment companies.* In June 2013, the FASB issued new accounting guidance that modifies the criteria used in defining an investment company. It also sets forth certain measurement and disclosure requirements for an investment company. This accounting guidance will be effective for interim and annual reporting periods in fiscal years that begin after December 15, 2013 (effective January 1, 2014, for us). Early application is prohibited. We are currently evaluating the impact this accounting guidance may have on our financial condition or results of operations.

*Liquidation basis of accounting.* In April 2013, the FASB issued new accounting guidance that specifies when and how an entity should prepare its financial statements using the liquidation basis of accounting when liquidation is imminent as defined in the guidance and describes the related disclosures that should be made. This new accounting guidance will be effective for entities that determine liquidation is imminent during annual reporting periods beginning after December 15, 2013, and interim reporting periods therein (effective January 1, 2014, for us). Entities should apply the requirements prospectively from the day that liquidation becomes imminent. Early adoption is permitted.

Reporting of cumulative translation adjustments upon the derecognition of certain investments. In March 2013, the FASB issued new accounting guidance that addresses the accounting for the cumulative translation adjustment when a parent either sells a part or all of its investment in a foreign entity or no longer holds a controlling financial interest in a subsidiary or group of assets that is a nonprofit activity or a business within a foreign entity. This accounting guidance will be effective prospectively for reporting periods beginning after December 15, 2013 (effective January 1, 2014, for us). The adoption of this accounting guidance is not expected to have a material effect on our financial condition or results of operations.

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#### 2. Earnings Per Common Share

Basic earnings per share is the amount of earnings (adjusted for dividends declared on our preferred stock) available to each common share outstanding during the reporting periods. Diluted earnings per share is the amount of earnings available to each common share outstanding during the reporting periods adjusted to include the effects of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for the conversion of our convertible Series A Preferred Stock, stock options, and other stock-based awards. Potentially dilutive common shares are excluded from the computation of diluted earnings per share in the periods where the effect would be antidilutive. For diluted earnings per share, net income available to common shareholders can be affected by the conversion of our convertible Series A Preferred Stock. Where the effect of this conversion would be dilutive, net income available to common shareholders is adjusted by the amount of preferred dividends associated with our Series A Preferred Stock. For the three months ended September 30, 2013, weighted-average common shares and potential common shares outstanding included 20.6 million shares associated with the conversion of our Series A Preferred Stock and 6.4 million shares associated with common share options and other stock awards.

Our basic and diluted earnings per Common Share are calculated as follows:

	Three months ended September 30,					Septem			
dollars in millions, except per share amounts  EARNINGS	2	2013	2012		2 2013		2	012	
Income (loss) from continuing operations	\$	234	\$	218	\$	635	\$	646	
Less: Net income (loss) attributable to noncontrolling interests	Ψ	(1)	Ψ	2	Ψ	055	Ψ	7	
20051 1 (of income (1005) and of the income of income of the income of t		(-)		_				•	
Income (loss) from continuing operations attributable to Key		235		216		635		639	
Less: Dividends on Series A Preferred Stock		6		5		17		16	
Income (loss) from continuing operations attributable to Key common									
shareholders		229		211		618		623	
Income (loss) from discontinued operations, net of taxes (a)		37		3		45		16	
•									
Net income (loss) attributable to Key common shareholders	\$	266	\$	214	\$	663	\$	639	
•									
WEIGHTED-AVERAGE COMMON SHARES									
Weighted-average common shares outstanding (000)	9(	01,904	93	36,223	911,918		943,378		
Effect of dilutive convertible preferred stock, common share options and									
other stock awards (000)	2	26,950	4,541		-1 <b>5,661</b>		<b>61</b> 4,20		
Weighted-average common shares and potential common shares outstanding									
(000)	92	28,854	94	40,764		917,579		7,582	
EARNINGS PER COMMON SHARE									
Income (loss) from continuing operations attributable to Key common									
shareholders	\$	.25	\$	.23	\$	.68	\$	.66	
Income (loss) from discontinued operations, net of taxes (a)	Ψ	.04	Ψ	.23	Ψ	.05	Ψ	.02	
Net income (loss) attributable to Key common shareholders (b)		.29		.23		.73		.68	
•		.27		.23		.75		.00	
Income (loss) from continuing operations attributable to Key common	_								
shareholders assuming dilution	\$	.25	\$	.22	\$	.67	\$	.66	
Income (loss) from discontinued operations, net of taxes (a)		.04				.05		.02	
Net income (loss) attributable to Key common shareholders assuming									
dilution (b)		.29		.23		.72		.67	

In April 2009, we decided to wind down the operations of Austin, a subsidiary that specialized in managing hedge fund investments for institutional customers. In September 2009, we decided to discontinue the education lending business conducted through Key Education Resources, the education payment and financing unit of KeyBank. In February 2013, we decided to sell Victory to a private equity fund. As a result of these decisions, we have accounted for these businesses as discontinued operations. For further discussion regarding the income (loss) from discontinued operations see Note 11 ( Acquisitions and Discontinued Operations ).

(b) EPS may not foot due to rounding.

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#### 3. Loans and Loans Held for Sale

Our loans by category are summarized as follows:

in millions			ember 31, 2012	Sept	tember 30, 2012	
Commercial, financial and agricultural (a)	\$	24,317	\$	23,242	\$	21,979
Commercial real estate:		_ :,e _ :	-	,		,,,,,
Commercial mortgage		7,544		7,720		7,529
Construction		1,058		1,003		1,067
Total commercial real estate loans		8,602		8,723		8,596
Commercial lease financing		4,550		4,915		4,960
Total commercial loans		37,469		36,880		35,535
Residential prime loans:		ĺ		,		,
Real estate residential mortgage		2,198		2,174		2,138
Home equity:		ĺ				
Key Community Bank		10,285		9,816		9,768
Other		353		423		$409^{(d)}$
Total home equity loans		10,638		10,239		10,177
Total residential prime loans		12,836		12,413		12,315
Consumer other Key Community Bank		1,440		1,349		1,313
Credit cards		698		729		710
Consumer other:						
Marine		1,083		1,358		1,448
Other		71		93		98
Total consumer other		1,154		1,451		1,546
Total consumer loans		16,128		15,942		15,884
Total loans (b) (c)	\$	53,597	\$	52,822	\$	51,419

<sup>(</sup>a) September 30, 2013, December 31, 2012, and September 30, 2012 loan balances include \$96 million, \$90 million, and \$88 million of commercial credit card balances, respectively.

Our loans held for sale are summarized as follows:

	September 30,	December 31,	September 30,
in millions	2013	2012	2012

<sup>(</sup>b) Excluded at September 30, 2013, December 31, 2012, and September 30, 2012, are loans in the amount of \$4.7 billion, \$5.2 billion, and \$5.3 billion, respectively, related to the discontinued operations of the education lending business.

<sup>(</sup>c) September 30, 2013 loan balance includes purchased loans of \$176 million of which \$18 million were PCI loans. December 31, 2012 loan balance includes purchased loans of \$217 million of which \$23 million were PCI loans. September 30, 2012 loan balance includes purchased loans of \$231 million of which \$25 million were PCI loans.

<sup>(</sup>d) This loan category was impacted by \$45 million in net loan charge-offs taken during the third quarter of 2012 related to updated regulatory guidance.

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Commercial, financial and agricultural	\$ 68	\$ 29	\$ 13
Real estate commercial mortgage	608	477	484
Real estate construction			10
Commercial lease financing		8	4
Real estate residential mortgage	23	85	117
Total loans held for sale	\$ 699	\$ 599	\$ 628

Our quarterly summary of changes in loans held for sale as follows:

in millions	•	September 30, 2013		December 31, 2012		tember 30, 2012
Balance at beginning of the period	\$	402	\$	628	\$	656
New originations		1,467		1,686		1,280
Transfers from held to maturity, net		15		38		13
Loan sales		(1,181)		(1,747)		(1,311)
Loan draws (payments), net		<b>(4)</b>		(4)		(9)
Transfers to OREO / valuation adjustments				(2)		(1)
Balance at end of period	\$	699	\$	599	\$	628

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#### 4. Asset Quality

We manage our exposure to credit risk by closely monitoring loan performance trends and general economic conditions. An indicator of potential credit losses is the level of nonperforming assets and past due loans.

Our nonperforming assets and past due loans were as follows:

in millions	September 30, 2013		tember 30, Decem 2013 20		ember 30, 2012
Total nonperforming loans (a), (b)	\$	541	\$	674	\$ 653
Nonperforming loans held for sale		13		25	19
OREO		15		22	29
Other nonperforming assets		10		14	17
Total nonperforming assets	\$	579	\$	735	\$ 718
Nonperforming assets from discontinued operations education lendin(g)	\$	23	\$	20	\$ 22
Restructured loans included in nonperforming loans (a)	\$	228	\$	249	\$ 217
Restructured loans with an allocated specific allowance (d)		104		114	78
Specifically allocated allowance for restructured loans (e)		46		33	31
Accruing loans past due 90 days or more	\$	90	\$	78	\$ 89
Accruing loans past due 30 through 89 days		288		424	354

- (a) December 31, 2012 and September 30, 2012 loan balance includes \$72 million and \$38 million of current, paying as originally agreed, secured loans respectively, that were discharged through Chapter 7 bankruptcy and not formally re-affirmed, as addressed in updated regulatory guidance issued in the third quarter of 2012. Such loans have been designated as nonperforming and TDRs.
- (b) September 30, 2013, December 31, 2012 and September 30, 2012 loan balances exclude \$18 million, \$23 million and \$25 million of PCI loans, respectively.
- (c) Includes approximately \$11 million, \$3 million and \$3 million of restructured loans at September 30, 2013, December 31, 2012 and September 30, 2012, respectively. See Note 11 ( Acquisitions and Discontinued Operations ) for further discussion.
- (d) Included in individually impaired loans allocated a specific allowance.
- (e) Included in allowance for individually evaluated impaired loans.

We evaluate purchased loans for impairment in accordance with the applicable accounting guidance. Purchased loans that have evidence of deterioration in credit quality since origination and for which it is probable, at acquisition, that all contractually required payments will not be collected are deemed PCI and initially recorded at fair value without recording an allowance for loan losses. At the date of acquisition, the estimated gross contractual amount receivable of PCI loans totaled \$41 million. The estimated cash flows not expected to be collected (the nonaccretable amount) was \$11 million, and the accretable amount was approximately \$5 million. The difference between the fair value and the cash flows expected to be collected from the purchased loans is accreted to interest income over the remaining term of the loans.

At September 30, 2013, the outstanding unpaid principal balance and carrying value of all PCI loans was \$25 million and \$18 million, respectively. Changes in the accretable yield during 2013 included accretion of \$1 million and net reclassifications of \$1 million, resulting in an ending balance of \$5 million at September 30, 2013.

At September 30, 2013, the approximate carrying amount of our commercial nonperforming loans outstanding represented 61% of their original contractual amount, total nonperforming loans outstanding represented 74% of their original contractual amount owed, and nonperforming assets in total were carried at 72% of their original contractual amount.

At September 30, 2013, our twenty largest nonperforming loans totaled \$119 million, representing 22% of total loans on nonperforming status from continuing operations. At September 30, 2012, the twenty largest nonperforming loans totaled \$202 million, representing 31% of total loans on nonperforming status.

Nonperforming loans and loans held for sale reduced expected interest income by \$18 million for the nine months ended September 30, 2013, and \$25 million for the year ended December 31, 2012.

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The following tables set forth a further breakdown of individually impaired loans as of September 30, 2013, December 31, 2012 and September 30, 2012:

September 30, 2013	Recorded	Unpaid Principal	Specific	Average Recorded
in millions	Investment (a)	Balance (b)	Allowance	Investment
With no related allowance recorded:				
Commercial, financial and agricultural	\$ 58	\$ 116		\$ 74
Commercial real estate:	10	0.0		
Commercial mortgage	43	80		66
Construction	41	124		45
Total commercial real estate loans	84	204		111
Total commercial loans with no related allowance recorded	142	320		185
Real estate residential mortgage	16	16		16
Home equity:				
Key Community Bank	69	69		69
Other	2	2		2
Total home equity loans	71	71		71
Consumer other:				
Marine	3	3		3
Total consumer other	3	3		3
Total consumer loans	90	90		90
Total loans with no related allowance recorded	232	410		275
With an allowance recorded:				
Commercial, financial and agricultural	50	51	\$ 17	36
Commercial real estate:				
Commercial mortgage	3	3	1	4
Construction	3	13		2
Total commercial real estate loans	6	16	1	6
Total commercial loans with an allowance recorded	56	67	18	42
Total commercial found with an anowance recorded	30	0,	10	.2
Real estate residential mortgage	20	20	6	20
Home equity:				
Key Community Bank	33	33	10	32
Other	11	11	2	10
Culci		11	-	10
Total home equity loans	44	44	12	42
Consumer other Key Community Bank	3	3		3
Credit cards	6	6	1	5
Consumer other:				
Marine	49	49	10	50
Other	1	1		1

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Total consumer other	50	50	10	51
Total consumer loans	123	123	29	121
Total loans with an allowance recorded	179	190	47	163
Total	\$ 411	\$ 600	\$ 47	\$ 438

<sup>(</sup>a) The Recorded Investment in impaired loans represents the face amount of the loan increased or decreased by applicable accrued interest, net deferred loan fees and costs, and unamortized premium or discount, and reflects direct charge-offs. This amount is a component of total loans on our consolidated balance sheet.

<sup>(</sup>b) The Unpaid Principal Balance represents the customer s legal obligation to us.

December 31, 2012	Rec	Recorded		paid ıcipal	Specific		Average Recorde	
in millions	Invest	Investment (a)		nce (b)	_	vance	Investment	
With no related allowance recorded:								
Commercial, financial and agricultural	\$	32	\$	64			\$	60
Commercial real estate:		0.0						0.5
Commercial mortgage		89		142				95
Construction		48		182				39
Total commercial real estate loans		137		324				134
Total commercial loans with no related allowance recorded		169		388				194
Real estate residential mortgage		21		21				10
Home equity:								
Key Community Bank		65		65				33
Other		3		3				1
Total home equity loans		68		68				34
Total consumer loans		89		89				44
Total loans with no related allowance recorded		258		477				238
With an allowance recorded:								4.0
Commercial, financial and agricultural		33		42	\$	12		48
Commercial real estate:		7		7		1		<i>5</i> 1
Commercial mortgage Construction		7		7		1		51 6
Construction								U
Total commercial real estate loans		7		7		1		57
Total commercial loans with an allowance recorded		40		49		13		105
Real estate residential mortgage		17		17		1		8
Home equity:								
Key Community Bank		22		22		11		11
Other		9		9		1		5
Total home equity loans		31		31		12		16
Consumer other Key Community Bank		2		2		2		1
Credit cards		2		2		_		1
Consumer other:								
Marine		60		60		7		30
Other		1		1				1
Total consumer other		61		61		7		31
Total consumer loans		113		113		22		57
Total loans with an allowance recorded		153		162		35		162
Total	\$	411	\$	639	\$	35	\$	400
1 Otal	φ	711	φ	037	φ	55	φ	700

- (a) The Recorded Investment in impaired loans represents the face amount of the loan increased or decreased by applicable accrued interest, net deferred loan fees and costs, and unamortized premium or discount, and reflects direct charge-offs. This amount is a component of total loans on our consolidated balance sheet.
- (b) The Unpaid Principal Balance represents the customer s legal obligation to us.

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September 30, 2012		Unpaid		
	Recorded	Principal		
in millions	Investment (a)	Balance (b)	Allowance	Investment
With no related allowance recorded:	Φ 57	Φ 110		Φ 50
Commercial, financial and agricultural	\$ 57	\$ 118		\$ 58
Commercial real estate: Commercial mortgage	106	182		100
Construction	42	203		109 47
Construction	42	203		47
Total commercial real estate loans	148	385		156
Total commercial loans with no related allowance recorded	205	503		214
Real estate residential mortgage				1
Home equity:				
Key Community Bank	45	45		23
Other	2	2		1
Total home equity loans	47	47		24
Consumer other Key Community Bank Consumer other:	1	1		1
Marine	4	4		2
Total consumer other	4	4		2
Total consumer loans	52	52		28
Total loans with no related allowance recorded	257	555		242
With an allowance recorded:				
Commercial, financial and agricultural	35	45	\$ 12	39
Commercial real estate:				
Commercial mortgage	31	32	7	44
Construction				2
Total commercial real estate loans	31	32	7	46
Total commercial loans with an allowance recorded	66	77	19	85
Real estate residential mortgage	18	18	1	17
Home equity:				
Key Community Bank	20	20	10	16
Other	8	8	1	7
Total home equity loans	28	28	11	23
Consumer other Key Community Bank Consumer other:	2	2	1	2
Marine	56	56	7	53
Other	1	1		1
Total consumer other	57	57	7	54
Total consumer loans	105	105	20	96

Total loans with an allowance recorded	171	182	39	181
Total	\$ 428	\$ 737	\$ 39	\$ 423

- (a) The Recorded Investment in impaired loans represents the face amount of the loan increased or decreased by applicable accrued interest, net deferred loan fees and costs, and unamortized premium or discount, and reflects direct charge-offs. This amount is a component of total loans on our consolidated balance sheet.
- (b) The Unpaid Principal Balance represents the customer s legal obligation to us. For the nine months ended September 30, 2013, and 2012, interest income recognized on the outstanding balances of accruing impaired loans totaled \$5 million and \$4 million, respectively.

At September 30, 2013, aggregate restructured loans (accrual, nonaccrual and held-for-sale loans) totaled \$349 million, compared to \$320 million at December 31, 2012, and \$323 million at September 30, 2012. We added \$143 million in restructured loans during the first nine months of 2013, which were offset by \$114 million in payments and charge-offs.

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A further breakdown of TDRs included in nonperforming loans by loan category as of September 30, 2013, follows:

September 30, 2013	Number	Pre-modification Outstanding Recorded	Post-modification Outstanding Recorded
dollars in millions	of loans	Investment	Investment
LOAN TYPE			
Nonperforming:			
Commercial, financial and agricultural	39	\$ 96	\$ 63
Commercial real estate:			
Real estate commercial mortgage	14	51	17
Real estate construction	6	19	4
Total commercial real estate loans	20	70	21
Total commercial loans	59	166	84
Real estate residential mortgage	401	24	24
Home equity:	401	24	24
Key Community Bank	1,677	89	85
Other	237	6	6
Other	231	O	0
Total home equity loans	1,914	95	91
Consumer other Key Community Bank	40	2	1
Credit cards	689	5	5
Consumer other:		_	
Marine	346	42	22
Other	46	1	1
Total consumer other	392	43	23
Total consumer loans	3,436	169	144
Total nonperforming TDRs	3,495	335	228
Prior-year accruing (a)			
Commercial, financial and agricultural	68	9	4
Commercial real estate:		•	
Real estate commercial mortgage	3	17	12
Real estate construction	1	23	35
Total commercial real estate loans	4	40	47
		10	
Total commercial loans	72	49	51
Real estate residential mortgage	118	13	13
Home equity:			
Key Community Bank	162	18	17
Other	214	6	6
Total home equity loans	376	24	23
Consumer other Key Community Bank	32	1	1
Credit cards	267	2	2
Consumer other:			
Marine	276	32	30
Other	56	1	1

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Total consumer other	332	33	31
Total consumer loans	1,125	73	70
Total prior-year accruing TDRs	1,197	122	121
Total TDRs	4,692	\$ 457	\$ 349

(a) All TDRs that were restructured prior to January 1, 2013, and are fully accruing.

A further breakdown of TDRs included in nonperforming loans by loan category as of December 31, 2012, follows:

December 31, 2012	Number	Pre-modification Outstanding Recorded	Post-modification Outstanding Recorded Investment	
dollars in millions	of loans	Investment		
LOAN TYPE				
Nonperforming:				
Commercial, financial and agricultural	82	\$ 76	\$ 39	
Commercial real estate:				
Real estate commercial mortgage	15	62	25	
Real estate construction	8	53	33	
Total commercial real estate loans	23	115	58	
Total commercial loans	105	191	97	
Real estate residential mortgage	372	28	28	
Home equity:				
Key Community Bank	1,577	87	82	
Other	322	9	8	
Total home equity loans	1,899	96	90	
Consumer other Key Community Bank	28	1	1	
Credit cards	405	3	3	
Consumer other:				
Marine	251	30	29	
Other	34	1	1	
Total consumer other	285	31	30	
Total consumer loans	2,989	159	152	
Total nonperforming TDRs	3,094	350	249	
Prior-year accruing (a)				
Commercial, financial and agricultural	122	12	6	
Commercial real estate:	122	12	U	
Real estate commercial mortgage	4	22	15	
riour counter commercial mortgage	•		10	
Total commercial real estate loans	4	22	15	
Total commercial loans	126	34	21	
Real estate residential mortgage	101	10	10	
Home equity:	101	10	10	
Key Community Bank	76	5	5	
Other	84	3	3	
Other	0-7	3	3	
m - 11	160	0	0	
Total home equity loans	160	8	8	
Consumer other Key Community Bank	16			
Consumer other:				
Marine	117	31	31	
Other	43	1	1	
Total consumer other	160	32	32	

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Total consumer loans	437	50	50
Total prior-year accruing TDRs	563	84	71
Total TDRs	3,657	\$ 434	\$ 320

(a) All TDRs that were restructured prior to January 1, 2012, and are fully accruing.

A further breakdown of TDRs included in nonperforming loans by loan category as of September 30, 2012, follows:

September 30, 2012	Number	Pre-modification Outstanding Recorded	Post-modification Outstanding Recorded Investment	
dollars in millions	of loans	Investment		
LOAN TYPE				
Nonperforming:				
Commercial, financial and agricultural	91	\$ 107	\$ 54	
Commercial real estate:				
Real estate commercial mortgage	18	47	29	
Real estate construction	8	53	30	
Total commercial real estate loans	26	100	59	
Total commercial loans	117	207	113	
Real estate residential mortgage	70	7	7	
Home equity:				
Key Community Bank	1,804	89	58	
Other	486	11	7	
Total home equity loans	2,290	100	65	
Consumer other Key Community Bank	125	2	2	
Consumer other:				
Marine	491	33	28	
Other	91	2	2	
Total consumer other	582	35	30	
Total consumer loans	3,067	144	104	
Total nonperforming TDRs	3,184	351	217	
Prior-year accruing (a)				
Commercial, financial and agricultural	152	15	7	
Commercial real estate:				
Real estate commercial mortgage	7	71	45	
Real estate construction	1	15		
Total commercial real estate loans	8	86	45	
Total commercial loans	160	101	52	
Real estate residential mortgage	108	11	11	
Home equity:				
Key Community Bank	86	6	6	
Other	95	3	3	
Total home equity loans	181	9	9	
Consumer other Key Community Bank	20			
Consumer other:				
Marine	126	32	32	
Other	51	2	2	
Total consumer other	177	34	34	

Total consumer loans	486	54	54
Total prior-year accruing TDRs	646	155	106
Total TDRs	3,830	\$ 506	\$ 323

## (a) All TDRs that were restructured prior to January 1, 2012, and are fully accruing.

We classify loan modifications as TDRs when a borrower is experiencing financial difficulties and we have granted a concession to the borrower without commensurate financial, structural, or legal consideration. All commercial and consumer loan TDRs, regardless of size, are evaluated for impairment individually to determine the probable loss content and are assigned a specific loan allowance if deemed appropriate. The financial effects of TDRs are reflected in the components that make up the allowance for loan and lease losses in either the amount of a charge-off or the loan loss provision. These components affect the ultimate allowance level. Additional information regarding TDRs for discontinued operations is provided in Note 11 ( Acquisitions and Discontinued Operations ).

Commercial loan TDRs are considered defaulted when principal and interest payments are 90 days past due. Consumer loan TDRs are considered defaulted when principal and interest payments are more than 60 days past due. There were 138 consumer loan TDRs with a combined recorded investment of \$7 million that have experienced payment defaults during the three months ended September 30, 2013 compared to 127 consumer TDRs with a combined recorded investment of \$5 million during the three months ended June 30, 2013 from modifications resulting in TDR status during 2012. There were no significant payment defaults during the first nine months of 2013 arising from commercial loans that were designated as TDRs during 2012.

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Our loan modifications are handled on a case by case basis and are negotiated to achieve mutually agreeable terms that maximize loan collectability and meet our client s financial needs. Our concession types are primarily interest rate reductions, forgiveness of principal and other modifications. Other loan term modifications for consumer TDRs include concessions determined to have been made as defined in updated regulatory guidance issued in the third quarter of 2012.

The following table shows the concession types for our commercial and consumer accruing and nonaccruing TDRs and other selected financial data.

dollars in millions		mber 30, 2013		mber 31, 2012	-	tember 30, 2012	
Commercial loans:							
Interest rate reduction	\$	104	\$	104	\$	145	
Forgiveness of principal		5		7		7	
Other modification of loan terms		26		7		14	
Total	\$	135	\$	118	\$	166	
	Ψ	100	Ψ	110	Ψ	100	
Consumer loans:							
Interest rate reduction	\$	110	\$	122	\$	92	
Forgiveness of principal		5		6		7	
Other modification of loan terms		99		74		58	
Total	\$	214	\$	202	\$	157	
Total commercial and consumer TDRs (a)	\$	349	\$	320	\$	323	
Total loans		53,597		52,822		51,419	

<sup>(</sup>a) Commitments outstanding to lend additional funds to borrowers whose terms have been modified in TDRs are \$26 million, \$32 million, and \$47 million at September 30, 2013, December 31, 2012, and September 30, 2012, respectively.

Our policies for determining past due loans, placing loans on nonaccrual, applying payments on nonaccrual loans and resuming accrual of interest for our commercial and consumer loan portfolios are disclosed in Note 1 (Summary of Significant Accounting Policies) under the heading Nonperforming Loans on page 120 of our 2012 Form 10-K. Pursuant to regulatory guidance issued in January 2012, the above-mentioned policy for nonperforming loans was revised effective for the second quarter of 2012. Beginning in the second quarter of 2012, any second lien home equity loan with an associated first lien that is 120 days or more past due or in foreclosure or for which the first mortgage delinquency timeframe is unknown, is reported as a nonperforming loan. This policy was implemented prospectively, and, therefore, prior periods were not restated or represented. As of September 30, 2013, in order to be consistent with other unsecured product treatment, the credit card loans nonaccrual policy was revised from 90 day past due status to placement on nonaccrual (and charge off) at 180 days past due.

At September 30, 2013, approximately \$52.7 billion, or 98.3%, of our total loans are current. At September 30, 2013, total past due loans and nonperforming loans of \$919 million represent approximately 1.7% of total loans.

The following aging analysis as of September 30, 2013, December 31, 2012, and September 30, 2012, of past due and current loans provides further information regarding Key scredit exposure.

September 30, 2013		30	)-59	60	-89		and eater			Total Past Due and	Purch	ased	
								Nonperform	inNg	pnperformir			Total
in millions	Current	D	)ue	D	ue	I	)ue	Loans		Loans	Impa	ired	Loans
LOAN TYPE													
Commercial, financial and agricultural	\$ 24,161	\$	33	\$	9	\$	12	\$ 10	2	\$ 156			\$ 24,317
Commercial real estate:													
Commercial mortgage	7,429		22		2		31	5	8	113	\$	2	7,544
Construction	1,038		3					1	7	20			1,058
Total commercial real estate loans	8,467		25		2		31	7.	5	133		2	8,602
Commercial lease financing	4,472		41		7		8	2:	2	78			4,550
Total commercial loans	\$ 37,100	\$	99	\$	18	\$	51	\$ 19	9	\$ 367	\$	2	\$ 37,469
	+,	-		-		_		T			-	_	+ ,
Real estate residential mortgage	\$ 2,045	\$	22	\$	9	\$	10	\$ 9	3	\$ 139	\$	14	\$ 2,198
Home equity:													
Key Community Bank	9,994		50		29		12	19	3	289		2	10,285
Other	327		8		3		2	1:	3	26			353
Total home equity loans	10,321		58		32		14	21	1	315		2	10,638
Consumer other Key Community Bank	1,419		8		5		6		2	21			1,440
Credit cards	675		7		4		8		4	23			698
Consumer other:													
Marine	1,034		17		6		1	2.	5	49			1,083
Other	66		2		1				2	5			71
Total consumer other	1,100		19		7		1	2	7	54			1,154
	1,100		/		,		•	_	•	0.			1,10.
Total consumer loans	\$ 15,560	Φ.	114	Ф	57	\$	39	\$ 34	,	\$ 552	•	16	\$ 16,128
Total Consumer Totalis	\$ 15,500	Ф	114	Ф	31	Ф	39	Ф 34.	_	φ <i>332</i>	Ф	10	φ 10,128
Total loans	\$ 52,660	\$	213	\$	75	\$	90	\$ 54	1	\$ 919	\$	18	\$ 53,597
1 Other 1 Ohill	φ 52,000	Ψ	213	Ψ	, 5	Ψ	70	Ψ 31	-	Ψ ,1)	Ψ	10	4 55,571

December 31, 2012		 )-59 s Past	 )-89 s Past	Gr	and eater s Pas	lonpei	formin	Due		Purch		Total
in millions	Current	)ue	)ue		)ue		ns (a)	0 1	ans	Impa		Loans
LOAN TYPE										_		
Commercial, financial and agricultural	\$ 23,030	\$ 56	\$ 34	\$	22	\$	99	\$	211	\$	1	\$ 23,242
Commercial real estate:												
Commercial mortgage	7,556	21	11		9		120		161		3	7,720
Construction	943	1	2		1		56		60			1,003
Total commercial real estate loans	8,499	22	13		10		176		221		3	8,723
Commercial lease financing	4,772	88	31		8		16		143			4,915
Total commercial loans	\$ 36,301	\$ 166	\$ 78	\$	40	\$	291	\$	575	\$	4	\$ 36,880

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Real estate residential mortgage	\$ 2,023 \$	5 16 \$	10 \$	6 \$	103 \$	135 \$	16 \$ 2,174
Home equity:							
Key Community Bank	9,506	54	26	17	210	307	3 9,816
Other	387	9	4	2	21	36	423
Total home equity loans	9,893	63	30	19	231	343	3 10,239
Consumer other Key Community Bank	1,325	9	5	8	2	24	1,349
Credit cards	706	7	5		11	23	729
Consumer other:							
Marine	1,288	23	9	4	34	70	1,358
Other	87	2	1	1	2	6	93
Total consumer other	1,375	25	10	5	36	76	1,451
Total consumer loans	\$ 15,322 \$	120 \$	60 \$	38 \$	383 \$	601 \$	19 \$ 15,942
	. , , .					·	. ,
Total loans	\$ 51,623 \$	8 286 \$	138 \$	78 \$	674 \$	1,176 \$	23 \$ 52,822

<sup>(</sup>a) Includes \$72 million of performing secured loans that were discharged through Chapter 7 bankruptcy and not formally re-affirmed as addressed in updated regulatory guidance issued in the third quarter of 2012. Such loans have been designated as nonperforming and TDRs.

September 30, 2012		_	0-59 ys Past	-	0-89 ys Past	Gr	and eater s Pas				tal Past Due and erformin		chased redit	Total
in millions	Current	]	Due	]	Due	Ι	)ue	Lo	ans <sup>(a)</sup>	]	Loans	Imp	aired	Loans
LOAN TYPE														
Commercial, financial and agricultural	\$ 21,766	\$	46	\$	19	\$	15	\$	132	\$	212	\$	1	\$ 21,979
Commercial real estate:														
Commercial mortgage	7,344		19		3		26		134		182		3	7,529
Construction	993		5		3		13		53		74			1,067
Total commercial real estate loans	8,337		24		6		39		187		256		3	8,596
Commercial lease financing	4,881		48		11		2		18		79			4,960
8	,													,
Total commercial loans	\$ 34,984	\$	118	\$	36	\$	56	\$	337	\$	547	\$	4	\$ 35,535
Total commercial loans	Ψ 54,204	Ψ	110	ψ	30	Ψ	50	Ψ	331	Ψ	J <del>-1</del> /	Ψ	7	\$ 55,555
Real estate residential mortgage	\$ 1,997	\$	22	\$	13	\$	6	\$	83	\$	124	\$	17	\$ 2,138
Home equity:	, ,,,,,,,,					'		•		•		·		, , , , ,
Key Community Bank	9,492		57		30		15		171		273		3	9,768
Other	374		9		5		3		18		35			409
	<i>57</i> .								10					.07
Total home equity loans	9,866		66		35		18		189		308		3	10,177
Consumer other Key Community Bank	1,290		9		4		6		3		22		1	1,313
Credit cards	692		6		4		U		8		18		1	710
Consumer other:	0)2		U		т				O		10			710
Marine	1,377		29		9		2		31		71			1,448
Other	92		2		1		1		2		6			98
Oulei	)2		_		1		1		2		Ü			70
T. ( )	1 460		21		10		2		22		77			1 516
Total consumer other	1,469		31		10		3		33		77			1,546
Total consumer loans	\$ 15,314	\$	134	\$	66	\$	33	\$	316	\$	549	\$	21	\$ 15,884
m . 11	ф. <b>г</b> о. <b>з</b> оо	ф	252	ф	100	ф	00	Ф	(50	ф	1.00	ф	25	Φ. F.1. 410
Total loans	\$ 50,298	\$	252	\$	102	\$	89	\$	653	\$	1,096	\$	25	\$ 51,419

(a) Includes \$38 million of performing secured loans that were discharged through Chapter 7 bankruptcy and not formally re-affirmed as addressed in updated regulatory guidance issued in the third quarter of 2012. Such loans have been designated as nonperforming and TDRs

The prevalent risk characteristic for both commercial and consumer loans is the risk of loss arising from an obligor s inability or failure to meet contractual payment or performance terms. Evaluation of this risk is stratified and monitored by the assigned loan risk rating grades for the commercial loan portfolios and the regulatory risk ratings assigned for the consumer loan portfolios. This risk rating stratification assists in the determination of the ALLL. Loan grades are assigned at the time of origination, verified by credit risk management, and periodically reevaluated thereafter.

Most extensions of credit are subject to loan grading or scoring. This risk rating methodology blends our judgment with quantitative modeling. Commercial loans generally are assigned two internal risk ratings. The first rating reflects the probability that the borrower will default on an obligation; the second rating reflects expected recovery rates on the credit facility. Default probability is determined based on, among other factors, the financial strength of the borrower, an assessment of the borrower s management, the borrower s competitive position within its industry sector, and our view of industry risk within the context of the general economic outlook. Types of exposure, transaction structure, and collateral, including credit risk mitigants, affect the expected recovery assessment.

Credit quality indicators for loans are updated on an ongoing basis. Bond rating classifications are indicative of the credit quality of our commercial loan portfolios and are determined by converting our internally assigned risk rating grades to bond rating categories. Payment activity and the regulatory classifications of pass and substandard are indicators of the credit quality of our consumer loan portfolios.

Credit quality indicators for our commercial and consumer loan portfolios, excluding \$18 million of PCI loans at September 30, 2013, based on bond rating, regulatory classification and payment activity as of September 30, 2013, and 2012 are as follows:

## **Commercial Credit Exposure**

Credit Risk Profile by Creditworthiness Category (a)

#### September 30,

in millions

		Com	mercial,	finan	icial and															
			agricu	ıltura	ıl	R	E Co	ommer	cial	RE	Co	nstru	ction	Co	mmer	cial Lease		To	tal	
RATI	<b>VG</b> (b) (c)	2	2013	2	2012	2	013	20	12	20	13	20	12	2	013	2012		2013	2	2012
AAA	AA	\$	292	\$	166			\$	1	\$	1	\$	1	\$	454	\$ 465	\$	747	\$	633
A			774		755	\$	73		63		1		1		866	1,107		1,714		1,926
BBB	BB	2	21,837		19,229	6	5,867	6,	137		879		759	3	,021	3,087	3	32,604	2	29,212
В			487		940		294		585		26		38		133	188		940		1,751
CCC	C		927		888		308	,	740		151		268		<b>76</b>	113		1,462		2,009
Total		\$ 2	24,317	\$ 2	21,978	\$ 7	7,542	\$ 7,	526	<b>\$ 1</b> ,	058	\$ 1.	.067	\$ 4	,550	\$ 4,960	\$ 3	37,467	\$ 3	35,531

- (a) Credit quality indicators are updated on an ongoing basis and reflect credit quality information as of the dates indicated.
- (b) Our bond rating to internal loan grade conversion system is as follows: AAA AA = 1, A = 2, BBB BB = 3 13, B = 14 16, and CCC C = 17 20.
- (c) Our internal loan grade to regulatory-defined classification is as follows: Pass = 1-16, Special Mention = 17, Substandard = 18, Doubtful = 19, and Loss = 20.

## **Consumer Credit Exposure**

## Credit Risk Profile by Regulatory Classifications (a) (b)

#### September 30,

in millions

	Residenti	al Prime
GRADE	2013	2012
Pass	\$ 12,487	\$ 11,999
Substandard	333	296
Total	\$ 12,820	\$ 12,295

## Credit Risk Profile Based on Payment Activity (a) (b)

September 30,	Con	sumer	Key (	Communi	ty							
		B	ank		Credit	t cards	Consumer	Marine	Consumer	Other	To	tal
in millions		2013		2012	2013	2012	2013	2012	2013	2012	2013	2012
Performing	\$	1,438	\$	1,309	\$ 694	\$ 702	\$ 1,058	\$ 1,417	\$ 69	\$ 96	\$ 3,259	\$ 3,524
Nonperforming		2		3	4	8	25	31	2	2	33	44

- (a) Credit quality indicators are updated on an ongoing basis and reflect credit quality information as of the dates indicated.
- (b) Our past due payment activity to regulatory classification conversion is as follows: pass = less than 90 days; and substandard = 90 days and greater plus nonperforming loans. Beginning in the second quarter of 2012, any second lien home equity loan with an associated first lien that is 120 days or more past due or in foreclosure or for which the first mortgage delinquency timeframe is unknown, is reported as a nonperforming loan in accordance with regulatory guidance issued in January 2012.

We determine the appropriate level of the ALLL on at least a quarterly basis. The methodology is described in Note 1 (Summary of Significant Accounting Policies) under the heading Allowance for Loan and Lease Losses on page 120 of our 2012 Form 10-K. We apply expected loss rates to existing loans with similar risk characteristics as noted in the credit quality indicator table above and exercise judgment to assess the impact of factors such as changes in economic conditions, changes in credit policies or underwriting standards, and changes in the level of credit risk associated with specific industries and markets.

For all commercial and consumer loan TDRs, regardless of size, as well as impaired commercial loans with an outstanding balance greater than \$2.5 million, we conduct further analysis to determine the probable loss content and assign a specific allowance to the loan if deemed appropriate. We estimate the extent of impairment by comparing the recorded investment of the loan with the estimated present value of its future cash flows, the fair value of its underlying collateral, or the loan s observable market price. A specific allowance also may be assigned even when sources of repayment appear sufficient—if we remain uncertain about whether the loan will be repaid in full. On at least a quarterly basis, we evaluate the appropriateness of our loss estimation methods to reduce differences between estimated incurred losses and actual losses. The ALLL at September 30, 2013, represents our best estimate of the probable credit losses inherent in the loan portfolio at that date.

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Although quantitative modeling factors such as default probability and expected recovery rates are constantly changing as the financial strength of the borrower and overall economic conditions change, there have been no changes to the accounting policies or methodology we used to estimate the ALLL.

Commercial loans generally are charged off in full or charged down to the fair value of the underlying collateral when the borrower s payment is 180 days past due. Home equity and residential mortgage loans generally are charged down to the fair value of the underlying collateral when payment is 180 days past due. Credit card loans are charged off when payments are 180 days past due. All other consumer loans are charged off when payments are 120 days past due.

At September 30, 2013, the ALLL was \$868 million, or 1.62% of loans, compared to \$888 million, or 1.73% of loans, at September 30, 2012. At September 30, 2013, the ALLL was 160.4% of nonperforming loans, compared to 136.0% at September 30, 2012.

A summary of the allowance for loan and lease losses for the periods indicated is presented in the table below:

	Three n	onths en	ded S	eptember <b>\</b> 3	ine n	nonths end	led S	eptember 30,
in millions	2	013		2012		2013		2012
Balance at beginning of period continuing operations	\$	876	\$	888	\$	888	\$	1,004
Charge-offs		<b>(78)</b>		(141)		(242)		(404)
Recoveries		41		32		111		117
Net loans and leases charged off		(37)		(109)		(131)		(287)
Provision for loan and lease losses from continuing operations		28		109		111		172
Foreign currency translation adjustment		1						(1)
Balance at end of period continuing operations	\$	868	\$	888	\$	868	\$	888

The changes in the ALLL by loan category for the periods indicated are as follows:

	December 31,				September 30,
in millions	2012	Provision	Charge-offs	Recoveries	2013
Commercial, financial and agricultural	\$ 327	\$ 57	\$ (44)	\$ 30	\$ 370
Real estate commercial mortgage	198	(28)	(18)	20	172
Real estate construction	41	(17)	(2)	14	36
Commercial lease financing	55	24	(25)	10	64
Total commercial loans	621	36	(89)	74	642
Real estate residential mortgage	30	17	(13)	1	35
Home equity:					
Key Community Bank	105	19	(50)	8	82
Other	25		(16)	5	14
			` '		
Total home equity loans	130	19	(66)	13	96
Consumer other Key Community Bank	38	8	(24)	5	27
Credit cards	26	30	(25)	3	34
Consumer other:					
Marine	39	1	(22)	13	31
Other	4		(3)	2	3
			, ,		
Total consumer other:	43	1	(25)	15	34
Total consumer loans	267	75	(153)	37	226

Total ALLL continuing operations	888	111	(242)	111	868
Discontinued operations	55	11	(42)	14	38
Total ALLL including discontinued operations	\$ 943 \$	122 \$	(284) \$	125 \$	906

	ber 31,		C)	ee	ъ .		ptember 30,
in millions	11	vision		ge-offs	Recoveries		2012
Commercial, financial and agricultural	\$ 334	\$ 9	\$	(65)	\$ 40		318
Real estate commercial mortgage	272			(69)	18		221
Real estate construction	63			(19)	3		47
Commercial lease financing	78	(10)		(20)	18	3	66
Total commercial loans	747	(1)		(173)	79	)	652
Real estate residential mortgage	37	5		(19)	2	2	25
Home equity:							
Key Community Bank	103	92		(113)	7	7	89
Other	29	14		(23)	۷	ļ.	24
Total home equity loans	132	106		(136)	11		113
Consumer other Key Community Bank	41	15		(29)	4	5	32
Credit cards		27		(2)			25
Consumer other:							
Marine	46	14		(41)	18	3	37
Other	1	5		(4)	2	2	4
Total consumer other:	47	19		(45)	20	)	41
				` /			
Total consumer loans	257	172		(231)	38	3	236
				(===)			
Total ALLL continuing operations	1,004	171 (a)		(404)	117	,	888
Discontinued operations	104	4		(56)	13	}	65
				(2 2)			
Total ALLL including discontinued operations	\$ 1,108	\$ 175	\$	(460)	\$ 130	\$	953

## (a) Includes \$1 million of foreign currency translation adjustment.

Our ALLL decreased by \$20 million, or 2%, since the third quarter of 2012. This contraction was associated with the improvement in credit quality of our loan portfolios. The quality of new loan originations and decreasing NPLs and net charge-offs has resulted in a reduction in our general allowance. Our general allowance encompasses the application of expected loss rates to our existing loans with similar risk characteristics, an assessment of factors such as changes in economic conditions and changes in credit policies or underwriting standards. Our delinquency trends have declined during 2012 and thus far in 2013 due to a modest level of loan growth, relatively stable conditions in the economic environment, and continued run off in our exit loan portfolio and reflects our effort to maintain a moderate enterprise risk tolerance.

For continuing operations, the loans outstanding individually evaluated for impairment totaled \$411 million, with a corresponding allowance of \$47 million at September 30, 2013. Loans outstanding collectively evaluated for impairment totaled \$53.2 billion, with a corresponding allowance of \$820 million at September 30, 2013. At September 30, 2013, PCI loans evaluated for impairment totaled \$18 million, with a corresponding allowance of \$1 million. There was no provision for loan and lease losses on these PCI loans during the quarter ended September 30, 2013.

A breakdown of the individual and collective ALLL and the corresponding loan balances as of September 30, 2013, follows:

September 30, 2013	Individua		lowance ectively luated		hased	ı		Outstan	Co	llectively	Purc	hased
	Evaluated	•		Cre				ated for		for	Cr	edit
in millions	Impairme			Impa	aired	Loans				pairment	Imp	aired
Commercial, financial and agricultural	\$ 17	\$	353			\$ 24,317	\$	108		24,209		
Commercial real estate:	Ψ1,	Ψ	000			Ψ 2 1,017	Ψ	100	Ψ	2 .,20>		
Commercial mortgage	1		171			7,544		46		7,496	\$	2
Construction			36			1,058		44		1,014	,	
Total commercial real estate loans	1		207			8,602		90		8,510		2
Commercial lease financing			64			4,550				4,550		
Total commercial loans	18		624			37,469		198		37,269		2
Real estate residential mortgage	6		28	\$	1	2,198		36		2,148		14
Home equity:						,						
Key Community Bank	10		72			10,285		102		10,181		2
Other	2		12			353		13		340		
Total home equity loans	12		84			10.638		115		10,521		2
Consumer other Key Community Bank			27			1,440		3		1,437		
Credit cards	1		33			698		6		692		
Consumer other:												
Marine	10		21			1,083		52		1,031		
Other			3			71		1		70		
Total consumer other	10		24			1,154		53		1,101		
Total consumer loans	29		196		1	16,128		213		15,899		16
			-,-		_	,				,		
Total ALLL continuing operations	47		820		1	53,597		411		53,168		18
Discontinued operations	1		37		1	4,738 <sup>(a)</sup>		11		4,727		10
Discontinuou operations	1		31			7,730		11		7,121		
Total ALLL including discontinued operations	\$ 48	\$	857	\$	1	\$ 58,335	\$	422	\$	57,895	\$	18

<sup>(</sup>a) Amount includes \$2.3 billion of loans carried at fair value that are excluded from ALLL consideration. A breakdown of the individual and collective ALLL and the corresponding loan balances as of December 31, 2012, follows:

		Allowance	e		(	Outstan	ding	
	IndividualG	•				•	Collectivel	•
December 31, 2012	EvaluatedE	valuated	Purchased		Eval	uated	Evaluated	Purchased
	for	for	Credit		f	or	for	Credit
in millions	Impairme <b>l</b> t	pairment	Impaired	Loans	Impa	irment	Impairmen	t Impaired
Commercial, financial and agricultural	\$ 12 \$	314		\$ 23,242	\$	65	\$ 23,176	\$ 1
Commercial real estate:								
Commercial mortgage	1	198		7,720		96	7,621	3

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Construction		41		1,003		48	955	
Total commercial real estate loans	1	239		8,723		144	8,576	3
Commercial lease financing		55		4,915			4,915	
Total commercial loans	13	608		36,880		209	36,667	4
Real estate residential mortgage	1	29	\$ 1	2,174		38	2,120	16
Home equity:								
Key Community Bank	11	94		9,816		87	9,726	3
Other	1	24		423		12	411	
Total home equity loans	12	118		10,239		99	10,137	3
Consumer other Key Community Bank	2	36		1,349		2	1,347	
Credit cards		26		729		2	727	
Consumer other:								
Marine	7	32		1,358		60	1,298	
Other		3		93		1	92	
Total consumer other	7	35		1,451		61	1,390	
Total consumer offici	,	33		1,431		01	1,390	
Total consumer loans	22	244	1	15.042	,	202	15 701	19
Total consumer loans	22	244	1	15,942	•	202	15,721	19
Total ALLL continuing operations	35	852	1	52,822	4	411	52,388	23
Discontinued operations		55		5,201 <sup>(a)</sup>		3	5,198	
Total ALLL including discontinued operations	\$ 35	\$ 907	\$ 1	\$ 58,023	\$ 4	414	\$ 57,586	\$ 23

<sup>(</sup>a) Amount includes \$2.5 billion of loans carried at fair value that are excluded from ALLL consideration.

A breakdown of the individual and collective ALLL and the corresponding loan balances as of September 30, 2012, follows:

September 30, 2012	Individua Evaluate	<b>K</b> olle			Ind	Outstan ividually	Coll	ectively luated	Purch	nased
	for	fe	or	Credit		luated for		for		edit
in millions	Impairme	htpai	irment	Impaired Loans		pairment		airment	Impa	ired
Commercial, financial and agricultural	\$ 12	\$	306	\$ 21,979	\$	92	\$ 2	21,886	\$	1
Commercial real estate:										
Commercial mortgage	7		214	7,529		138		7,388		3
Construction			47	1,067		42		1,025		
Total commercial real estate loans	7		261	8,596		180		8,413		3
Commercial lease financing			66	4,960				4,960		
Total commercial loans	19		633	35,535		272		35,259		4
Real estate residential mortgage	1		24	2,138		18		2,103		17
Home equity:										
Key Community Bank	10		79	9,768		65		9,700		3
Other	1		23	409		10		399		
Total home equity loans	11		102	10,177		75		10,099		3
Consumer other Key Community Bank	1		31	1,313		2		1,310		1
Credit cards			25	710				710		
Consumer other:										
Marine	7		30	1,448		60		1,388		
Other			4	98		1		97		
Total consumer other	7		34	1,546		61		1,485		
Total consumer loans	20		216	15,884		156		15,707		21
Town Consumer Towns			-10	10,001		100		10,707		
Total ALLL continuing operations	39		849	51,419		428		50,966		25
Discontinued operations			65	5,328 <sup>(a</sup>	1)	3		5,325		
Total ALLL including discontinued operations	\$ 39	\$	914	\$ 56,747	\$	431	\$ :	56,291	\$	25

<sup>(</sup>a) Amount includes \$2.6 billion of loans carried at fair value that are excluded from ALLL considerations.

The liability for credit losses inherent in lending-related unfunded commitments, such as letters of credit and unfunded loan commitments, is included in accrued expense and other liabilities on the balance sheet. We establish the amount of this reserve by considering both historical trends and current market conditions quarterly, or more often if deemed necessary. Our liability for credit losses on lending-related commitments has decreased by \$3 million since the third quarter of 2012 to \$40 million at September 30, 2013. When combined with our ALLL, our total allowance for credit losses represented 1.69% of loans at September 30, 2013, compared to 1.81% at September 30, 2012.

Changes in the liability for credit losses on unfunded lending-related commitments are summarized as follows:

	Three mo	nths end	led Sept	emb <b>er</b> i	<b>B0,</b> moi	nths end	ed Sept	tember 3	),
in millions	20	13	20	12	20	013	20	012	
Balance at beginning of period	\$	37	\$	51	\$	29	\$	45	

Provision (credit) for losses on lending-related commitments	3	(8)	11	(2)
Balance at end of period	\$ 40	\$ 43	\$ 40	\$ 43

#### 5. Fair Value Measurements

#### **Fair Value Determination**

As defined in the applicable accounting guidance, fair value is the price to sell an asset or transfer a liability in an orderly transaction between market participants in our principal market. We have established and documented our process for determining the fair values of our assets and liabilities, where applicable. Fair value is based on quoted market prices, when available, for identical or similar assets or liabilities. In the absence of quoted market prices, we determine the fair value of our assets and liabilities using valuation models or third-party pricing services. Both of these approaches rely on market-based parameters, when available, such as interest rate yield curves, option volatilities, and credit spreads, or unobservable inputs. Unobservable inputs may be based on our judgment, assumptions, and estimates related to credit quality, liquidity, interest rates, and other relevant inputs.

Valuation adjustments, such as those pertaining to counterparty and our own credit quality and liquidity, may be necessary to ensure that assets and liabilities are recorded at fair value. Credit valuation adjustments are made when market pricing does not accurately reflect the counterparty s or our own credit quality. We make liquidity valuation adjustments to the fair value of certain assets to reflect the uncertainty in the pricing and trading of the instruments when we are unable to observe recent market transactions for identical or similar instruments. Liquidity valuation adjustments are based on the following factors:

the amount of time since the last relevant valuation:

whether there is an actual trade or relevant external quote available at the measurement date; and

volatility associated with the primary pricing components.

We ensure that our fair value measurements are accurate and appropriate by relying upon various controls, including:

an independent review and approval of valuation models and assumptions;

recurring detailed reviews of profit and loss; and

a validation of valuation model components against benchmark data and similar products, where possible.

We recognize transfers between levels of the fair value hierarchy at the end of the reporting period. Quarterly, we review any changes to our valuation methodologies to ensure they are appropriate and justified, and refine our valuation methodologies if more market-based data becomes available. The Fair Value Committee, which is governed by ALCO, oversees the valuation process for all lines of business and support areas, as applicable. Various Working Groups that report to the Fair Value Committee analyze and approve the valuation methodologies used to fair value assets and liabilities managed within specific areas. The Working Groups are discussed in more detail in the qualitative disclosures within this footnote and in Note 11 ( Acquisitions and Discontinued Operations ). Formal documentation of the fair valuation methodologies is prepared by the lines of business and support areas as appropriate. The documentation details the asset or liability class and related general ledger accounts, valuation techniques, fair value hierarchy level, market participants, accounting methods, valuation methodology, group responsible for valuations, and valuation inputs.

Additional information regarding our accounting policies for determining fair value is provided in Note 1 ( Summary of Significant Accounting Policies ) under the heading Fair Value Measurements on page 122 of our 2012 Form 10-K.

#### **Qualitative Disclosures of Valuation Techniques**

*Loans*. Most loans recorded as trading account assets are valued based on market spreads for similar assets since they are actively traded. Therefore, these loans are classified as Level 2 because the fair value recorded is based on observable market data for similar assets.

Securities (trading and available for sale). We own several types of securities, requiring a range of valuation methods:

Securities are classified as Level 1 when quoted market prices are available in an active market for the identical securities. Level 1 instruments include exchange-traded equity securities.

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Securities are classified as Level 2 if quoted prices for identical securities are not available, and fair value is determined using pricing models (either by a third-party pricing service or internally) or quoted prices of similar securities. These instruments include municipal bonds; bonds backed by the U.S. government; corporate bonds; certain mortgage-backed securities; securities issued by the U.S. Treasury; money markets; and certain agency and corporate CMOs. Inputs to the pricing models include actual trade data (i.e., spreads, credit ratings, and interest rates) for comparable assets, spread tables, matrices, high-grade scales, option-adjusted spreads, and standard inputs, such as yields, benchmark securities, bids, and offers.

Securities are classified as Level 3 when there is limited activity in the market for a particular instrument. In such cases, we use internal models based on certain assumptions to determine fair value. Level 3 instruments consist of certain commercial mortgage-backed securities. Our Real Estate Capital line of business is responsible for the valuation process for these commercial mortgage-backed securities, which is conducted on a quarterly basis. The methodology incorporates a loan-by-loan credit review in combination with discounting the risk-adjusted bond cash flows. A detailed credit review of the underlying loans involves a screening process using a multitude of filters to identify the highest risk loans associated with these commercial mortgage-backed securities. Each of the highest risk loans identified is re-underwritten and loan specific defaults and recoveries are assigned. A matrix approach is used to assign an expected default and recovery percentage for the loans that are not individually re-underwritten. Bond classes will then be run through a discounted cash flow analysis, taking into account the expected default and recovery percentages as well as discount rates developed by our Finance area. Inputs for the Level 3 internal models include expected cash flows from the underlying loans, which take into account expected default and recovery percentages, market research, and discount rates commensurate with current market conditions. Changes in the credit quality of the underlying loans or market discount rate would impact the value of the bonds. An increase in the underlying loan credit quality or increase in the market discount rate would negatively impact the bond value. A decrease in the underlying loan credit quality or increase in the market discount rate would negatively impact the bond value.

The fair values of our Level 2 securities available for sale are determined by a third-party pricing service. The valuations provided by the third-party pricing service are based on observable market inputs, which include benchmark yields, reported trades, issuer spreads, benchmark securities, bids, offers, and reference data obtained from market research publications. Inputs used by the third-party pricing service in valuing CMOs and other mortgage-backed securities also include new issue data, monthly payment information, whole loan collateral performance, and To Be Announced prices. In valuations of state and political subdivisions securities, inputs used by the third-party pricing service also include material event notices.

On a monthly basis, we validate the pricing methodologies utilized by our third-party pricing service to ensure the fair value determination is consistent with the applicable accounting guidance and that our assets are properly classified in the fair value hierarchy. To perform this validation, we:

review documentation received from our third-party pricing service regarding the inputs used in their valuations and determine a level assessment for each category of securities;

substantiate actual inputs used for a sample of securities by comparing the actual inputs used by our third-party pricing service to comparable inputs for similar securities; and

substantiate the fair values determined for a sample of securities by comparing the fair values provided by our third-party pricing service to prices from other independent sources for the same and similar securities. We analyze variances and conduct additional research with our third-party pricing service and take appropriate steps based on our findings.

*Private equity and mezzanine investments*. Private equity and mezzanine investments consist of investments in debt and equity securities through our Real Estate Capital line of business. They include direct investments made in specific properties, as well as indirect investments made in funds that pool assets of many investors to invest in properties. There is no active market for these investments, so we employ other valuation methods.

Private equity and mezzanine investments are classified as Level 3 assets since our judgment significantly influences the determination of fair value. Our Fund Management, Asset Management, and Accounting groups are responsible for reviewing the valuation models and determining the fair value of these investments on a quarterly basis. Direct investments in properties are initially valued based upon the transaction price. This amount is then adjusted to fair value based on current market conditions using the discounted cash flow method based on the expected investment exit date. The fair values of the assets are reviewed and adjusted quarterly. Periodically, a third-party appraisal is obtained for the

investment to validate the specific inputs for determining fair value.

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Inputs used in calculating future cash flows include the cost of build-out, future selling prices, current market outlook, and operating performance of the investment. Investment income and expense assumptions are based on market inputs, such as rental/leasing rates and vacancy rates for the geographic- and property type-specific markets. For investments under construction, investment income and expense assumptions are determined using expected future build-out costs and anticipated future rental prices based on current market conditions, discount rates, holding period, the terminal cap rate and sales commissions paid in the terminal cap year. For investments that are in lease-up or are fully leased, income and expense assumptions are based on the current geographic market lease rates, underwritten expenses, market lease terms, and historical vacancy rates. Asset Management validates these inputs on a quarterly basis through the use of industry publications, third-party broker opinions, and comparable property sales, where applicable. Changes in the significant inputs (rental/leasing rates, vacancy rates, valuation capitalization rate, discount rate, and terminal cap rate) would significantly affect the fair value measurement. Increases in rental/leasing rates would increase fair value while increases in the vacancy rates, the valuation capitalization rate, the discount rate, and the terminal cap rate would decrease fair value.

Indirect investments are valued using a methodology that is consistent with accounting guidance that allows us to use statements from the investment manager to calculate net asset value per share. A primary input used in estimating fair value is the most recent value of the capital accounts as reported by the general partners of the funds in which we invest. The calculation to determine the investment s fair value is based on our percentage ownership in the fund multiplied by the net asset value of the fund, as provided by the fund manager.

Investments in real estate private equity funds are included within private equity and mezzanine investments. The main purpose of these funds is to acquire a portfolio of real estate investments that provides attractive risk-adjusted returns and current income for investors. Certain of these investments do not have readily determinable fair values and represent our ownership interest in an entity that follows measurement principles under investment company accounting. The following table presents the fair value of our indirect investments and related unfunded commitments at September 30, 2013:

#### **September 30, 2013**

in millions	Fair Value	Unfu Commi	
INVESTMENT TYPE			
Passive funds (a)	\$ 13	\$	1
Co-managed funds (b)	15		
Total	\$ 28	\$	1

- (a) We invest in passive funds, which are multi-investor private equity funds. These investments can never be redeemed. Instead, distributions are received through the liquidation of the underlying investments in the funds. Some funds have no restrictions on sale, while others require investors to remain in the fund until maturity. The funds will be liquidated over a period of one to seven years.
- (b) We are a manager or co-manager of these funds. These investments can never be redeemed. Instead, distributions are received through the liquidation of the underlying investments in the funds. In addition, we receive management fees. We can sell or transfer our interest in any of these funds with the written consent of a majority of the fund s investors. In one instance, the other co-manager of the fund must consent to the sale or transfer of our interest in the fund. The funds will mature over a period of two to five years.

**Principal investments**. Principal investments consist of investments in equity and debt instruments made by our principal investing entities. They include direct investments (investments made in a particular company), as well as indirect investments (investments made through funds that include other investors).

Each investment is adjusted to fair value with any net realized or unrealized gain/loss recorded in the current period s earnings. This process is a coordinated and documented effort by the Principal Investing Entities Deal Team (comprised of individuals from one of the independent investment managers who oversee these instruments), members of the Key Principal Partners (KPP) finance and accounting staff, and the Investment Committee (comprised of individuals from Key and one of the independent investment managers). This process involves an in-depth review of the condition of each investment depending on the type of investment.

Our direct investments include investments in debt and equity instruments of both private and public companies. When quoted prices are available in an active market for the identical direct investment, we use the quoted prices in the valuation process, and the related investments are classified as Level 1 assets. However, in most cases, quoted market prices are not available for our direct investments, and we must perform

valuations using other methods. These direct investment valuations are an in-depth analysis of the condition of each investment and are based on the unique facts and circumstances related to each individual investment. There is a certain amount of subjectivity surrounding the valuation of these

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investments due to the combination of quantitative and qualitative factors that are used in the valuation models. Therefore, these direct investments are classified as Level 3 assets. The specific inputs used in the valuations of each type of direct investment are described below.

Interest-bearing securities (i.e., loans) are valued on a quarterly basis. Valuation adjustments are determined by the Principal Investing Entities Deal Team and are subject to approval by the Investment Committee. Valuations of debt instruments are based on the Principal Investing Entities Deal Team s knowledge of the current financial status of the subject company, which is regularly monitored throughout the term of the investment. Significant unobservable inputs used in the valuations of these investments include the company s payment history, adequacy of cash flows from operations, and current operating results, including market multiples, and historical and forecast earnings before interest, taxation, depreciation, and amortization. Inputs can also include the seniority of the debt, the nature of any pledged collateral, the extent to which the security interest is perfected and the net liquidation value of collateral.

Valuations of equity instruments of private companies, which are prepared on a quarterly basis, are based on current market conditions and the current financial status of each company. A valuation analysis is performed to value each investment that is reviewed by the Principal Investing Entities Deal Team Member as well as reviewed and approved by the Chief Administrative Officer of one of the independent investment managers. Significant unobservable inputs used in these valuations include adequacy of the company s cash flows from operations, any significant change in the company s performance since the prior valuation, and any significant equity issuances by the company. Equity instruments of public companies are valued using quoted prices in an active market for the identical security. If the instrument is restricted, the fair value is determined considering the number of shares traded daily, the number of the company s total restricted shares, and price volatility.

Our indirect investments are classified as Level 3 assets since our significant inputs are not observable in the marketplace. Indirect investments include primary and secondary investments in private equity funds engaged mainly in venture- and growth-oriented investing. These investments do not have readily determinable fair values. Indirect investments are valued using a methodology that is consistent with accounting guidance that allows us to estimate fair value based upon net asset value per share (or its equivalent, such as member units or an ownership interest in partners capital to which a proportionate share of net assets is attributed). The significant unobservable input used in estimating fair value is primarily the most recent value of the capital accounts as reported by the general partners of the funds in which we invest.

For indirect investments, management makes adjustments as deemed appropriate to the net asset value and only if it is determined that the net asset value does not properly reflect fair value. In determining the need for an adjustment to net asset value, management performs an analysis of the private equity funds based on the independent fund manager s valuations as well as management s own judgment. Significant unobservable inputs used in these analyses include current fund financial information provided by the fund manager, an estimate of future proceeds expected to be received on the investment, and market multiples. Management also considers whether the independent fund manager adequately marks down an impaired investment, maintains financial statements in accordance with GAAP, or follows a practice of holding all investments at cost.

The fair value of our indirect investments and related unfunded commitments at September 30, 2013, was \$417 million and \$83 million, respectively. Our indirect investments consist of buyout, venture capital, and fund of funds. These investments can never be redeemed. Instead, distributions are received through the liquidation of the underlying investments of the fund. An investment in any one of these funds can be sold only with the approval of the fund s general partners. We estimate that the underlying investments of the funds will be liquidated over a period of one to nine years.

Derivatives. Exchange-traded derivatives are valued using quoted prices and, therefore, are classified as Level 1 instruments. However, only a few types of derivatives are exchange-traded. The majority of our derivative positions are valued using internally developed models based on market convention that use observable market inputs, such as interest rate curves, yield curves, LIBOR and Overnight Index Swap (OIS) discount rates and curves, index pricing curves, foreign currency curves, and volatility surfaces (a three-dimensional graph of implied volatility against strike price and maturity). These derivative contracts, which are classified as Level 2 instruments, include interest rate swaps, certain options, cross currency swaps, and credit default swaps.

In addition, we have several customized derivative instruments and risk participations that are classified as Level 3 instruments. These derivative positions are valued using internally developed models, with inputs consisting of available market data, such as bond spreads and asset values, as well as unobservable internally-derived assumptions, such as loss probabilities and internal risk ratings of customers. These derivatives are priced monthly by our Market Risk Management group using a credit valuation adjustment methodology. Swap details with the customer and our related participation

percentage, if applicable, are obtained from our derivatives accounting system, which is the system of record. Applicable customer rating information is obtained from the particular loan system and represents an unobservable input to this valuation process. Using these various inputs, a valuation of these Level 3 derivatives is performed using a model that was acquired from a third party. In summary, the fair value represents an estimate of the amount that the risk participation counterparty would need to pay/receive as of the measurement date based on the probability of customer default on the swap transaction and the fair value of the underlying customer swap. Therefore, a higher loss probability and a lower credit rating would negatively affect the fair value of the risk participations and a lower loss probability and higher credit rating would positively affect the fair value of the risk participations.

Market convention implies a credit rating of AA equivalent in the pricing of derivative contracts, which assumes all counterparties have the same creditworthiness. To reflect the actual exposure on our derivative contracts related to both counterparty and our own creditworthiness, we record a fair value adjustment in the form of a default reserve. The credit component is determined by individual counterparty based on the probability of default, and considers master netting and collateral agreements. The default reserve is classified as Level 3. Our Market Risk Management group is responsible for the valuation policies and procedure related to this default reserve. A weekly reconciliation process is performed to ensure that all applicable derivative positions are covered in the calculation, which includes transmitting customer exposures and reserve reports to trading management, derivative traders and marketers, derivatives middle office, and corporate accounting personnel. On a quarterly basis, Market Risk Management prepares the reserve calculation. A detailed reserve comparison with the previous quarter, an analysis for change in reserve, and a reserve forecast are provided by Market Risk Management to ensure that the default reserve recorded at period end is sufficient.

Other assets and liabilities. The value of our repurchase and reverse repurchase agreements, trade date receivables and payables, and short positions is driven by the valuation of the underlying securities. The underlying securities may include equity securities, which are valued using quoted market prices in an active market for identical securities, resulting in a Level 1 classification. If quoted prices for identical securities are not available, fair value is determined by using pricing models or quoted prices of similar securities, resulting in a Level 2 classification. For the interest rate-driven products, such as government bonds, U.S. Treasury bonds and other products backed by the U.S. government, inputs include spreads, credit ratings and interest rates. For the credit-driven products, such as corporate bonds and mortgage-backed securities, inputs include actual trade data for comparable assets, and bids and offers.

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## Assets and Liabilities Measured at Fair Value on a Recurring Basis

Certain assets and liabilities are measured at fair value on a recurring basis in accordance with GAAP. The following tables present these assets and liabilities at September 30, 2013, December 31, 2012 and September 30, 2012.

September 30, 2013				
in millions	Level 1	Level 2	Level 3	Total
ASSETS MEASURED ON A RECURRING BASIS				
Short-term investments:				
Securities purchased under resale agreements		\$ 516		\$ 516
Trading account assets:				
U.S. Treasury, agencies and corporations		616		616
States and political subdivisions		26		26
Collateralized mortgage obligations		6		6
Other mortgage-backed securities		83		83
Other securities	\$ 6	66		72
Total trading account securities	6	797		803
Commercial loans	U	3		3
Committed todals		3		3
T 4 14 1		000		906
Total trading account assets	6	800		806
Securities available for sale:				
States and political subdivisions		41		41
Collateralized mortgage obligations		11,779		11,779
Other mortgage-backed securities		762		762
Other securities	24			24
Total securities available for sale	24	12,582		12,606
Other investments:				
Principal investments:				
Direct			\$ 168	168
Indirect			417	417
Total principal investments			585	585
Equity and mezzanine investments:				
Direct				
Indirect			28	28
Total equity and mezzanine investments			28	28
Total other investments			613	613
Derivative assets:			013	013
		1 112	10	1 121
Interest rate	60	1,112	19	1,131
Foreign exchange	60	10		70
Energy and commodity		137	4	137
Credit		2	4	6
Equity				
Derivative assets	60	1,261	23	1,344
Netting adjustments (a)		,		(869)
gg				(307)
Total derivative assets	60	1,261	23	475
Accrued income and other assets	00		23	
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Total assets on a recurring basis at fair value	\$ 90	\$ 15,207	\$ 636	\$ 15,064
LIABILITIES MEASURED ON A RECURRING BASIS				
Federal funds purchased and securities sold under repurchase agreements:				
Securities sold under repurchase agreements		\$ 464		\$ 464
Bank notes and other short-term borrowings:				
Short positions	\$ 4	458		462
Derivative liabilities:				
Interest rate		798		798
Foreign exchange	59	10		69
Energy and commodity		130	\$ 1	131
Credit		10	1	11
Equity				
Derivative liabilities	59	948	2	1,009
Netting adjustments (a)				(559)
Tretung adjustments				(55)
Total derivative liabilities	59	948	2	450
Accrued expense and other liabilities		133		133
Total liabilities on a recurring basis at fair value	\$ 63	\$ 2,003	\$ 2	\$ 1,509

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<sup>(</sup>a) Netting adjustments represent the amounts recorded to convert our derivative assets and liabilities from a gross basis to a net basis in accordance with applicable accounting guidance. The net basis takes into account the impact of bilateral collateral and master netting agreements that allow us to settle all derivative contracts with a single counterparty on a net basis and to offset the net derivative position with the related cash collateral. Total derivative assets and liabilities include these netting adjustments.

Table of Contents				
December 31, 2012 in millions	Level 1	Level 2	Level 3	Total
ASSETS MEASURED ON A RECURRING BASIS	Level 1	Level 2	Level 3	10141
Short term investments:				
Securities purchased under resale agreements		\$ 271		\$ 271
Trading account assets:				
U.S. Treasury, agencies and corporations		383		383
States and political subdivisions		21	\$ 3	24
Collateralized mortgage obligations		8		8
Other mortgage-backed securities		4		4
Other securities	\$ 2	175		177
Total trading account securities	2	591	3	596
Commercial loans		9		9
		<b></b>		- 0 <del>-</del>
Total trading account assets	2	600	3	605
Securities available for sale:		40		40
States and political subdivisions		49		49
Collateralized mortgage obligations		11,464		11,464
Other mortgage-backed securities	12	538		538
Other securities	43			43
Total securities available for sale	43	12.051		12 004
Other investments:	43	12,051		12,094
Principal investments:			101	101
Direct Indirect			191 436	191 436
manect			430	430
Total principal investments			627	627
Equity and mezzanine investments:				
Direct				
Indirect			41	41
Total equity and mezzanine investments			41	41
Total equity and mezzanine investments			71	71
Total other investments			668	668
Derivative assets:				
Interest rate		1,705	19	1,724
Foreign exchange	54	21		75
Energy and commodity		154	2	156
Credit		3	5	8
Equity				
Desiration and	E 1	1 002	26	1.062
Derivative assets	54	1,883	26	1,963
Netting adjustments (a)				(1,270)
Total derivative assets	54	1,883	26	693
Accrued income and other assets	0.	3		3
Total assets on a recurring basis at fair value	\$ 99	\$ 14,808	\$ 697	\$ 14,334
LIABILITIES MEASURED ON A RECURRING BASIS				
Federal funds purchased and securities sold under repurchase agreements:				
Securities sold under repurchase agreements		\$ 228		\$ 228
Bank notes and other short-term borrowings:				
Short positions		287		287

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Derivative liabilities:				
Interest rate		1,152		1,152
Foreign exchange	\$ 55	20		75
Energy and commodity		149	\$ 1	150
Credit		9	1	10
Equity				
Derivative liabilities	55	1,330	2	1,387
Netting adjustments (a)				(803)
<i>5</i> ,				(000)
Total derivative liabilities	55	1,330	2	584
Accrued expense and other liabilities		49		49
Total liabilities on a recurring basis at fair value	\$ 55	\$ 1,894	\$ 2	\$ 1,148

(a) Netting adjustments represent the amounts recorded to convert our derivative assets and liabilities from a gross basis to a net basis in accordance with applicable accounting guidance. The net basis takes into account the impact of bilateral collateral and master netting agreements that allow us to settle all derivative contracts with a single counterparty on a net basis and to offset the net derivative position with the related cash collateral. Total derivative assets and liabilities include these netting adjustments.

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Table of Contents					
September 30, 2012 in millions	La	vel 1	Level 2	Level 3	Total
ASSETS MEASURED ON A RECURRING BASIS	Le	vei i	Level 2	Level 3	Total
Short term investments:					
Securities purchased under resale agreements			\$ 294		\$ 294
Trading account assets:					
U.S. Treasury, agencies and corporations			486		486
States and political subdivisions			14	\$ 56	70
Collateralized mortgage obligations			4		4
Other mortgage-backed securities	Φ.	10	9	1	10
Other securities	\$	10	78		88
Total trading account securities		10	591	57	658
Commercial loans			5		5
Total trading account assets		10	596	57	663
Securities available for sale:					
States and political subdivisions			54		54
Collateralized mortgage obligations			11,283	1	11,283
Other mortgage-backed securities Other securities		27	597	1	598 27
Other securities		21			21
		27	11.024		11.062
Total securities available for sale		27	11,934	1	11,962
Other investments:					
Principal investments: Direct				214	214
Indirect				455	455
munect				433	433
Total principal investments				669	669
Equity and mezzanine investments:					
Direct					
Indirect				42	42
Total equity and mezzanine investments				42	42
Total other investments				711	711
Derivative assets:					
Interest rate			1,841	23	1,864
Foreign exchange		52	29		81
Energy and commodity			183		183
Credit			14	5	19
Equity					
Derivative assets		52	2,067	28	2,147
Netting adjustments (a)					(1,376)
Total derivative assets		52	2,067	28	771
Accrued income and other assets			138	20	138
Total assets on a recurring basis at fair value	\$	89	\$ 15,029	\$ 797	\$ 14,539
LIABILITIES MEASURED ON A RECURRING BASIS					
Federal funds purchased and securities sold under repurchase agreements:					
Securities sold under repurchase agreements			\$ 398		\$ 398
Bank notes and other short-term borrowings:					
Short positions	\$	4	384		388

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Derivative liabilities:				
Interest rate		1,283		1,283
Foreign exchange	56	27		83
Energy and commodity		177	\$ 1	178
Credit		17	1	18
Equity				
Derivative liabilities	56	1,504	2	1,562
Netting adjustments (a)				(905)
				()
Total derivative liabilities	56	1,504	2	657
Accrued expense and other liabilities	1	,		1
1				
Total liabilities on a recurring basis at fair value	\$ 61	\$ 2,286	\$ 2	\$ 1,444

(a) Netting adjustments represent the amounts recorded to convert our derivative assets and liabilities from a gross basis to a net basis in accordance with applicable accounting guidance. The net basis takes into account the impact of bilateral collateral and master netting agreements that allow us to settle all derivative contracts with a single counterparty on a net basis and to offset the net derivative position with the related cash collateral. Total derivative assets and liabilities include these netting adjustments.

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## **Changes in Level 3 Fair Value Measurements**

The following table shows the change in the fair values of our Level 3 financial instruments for the three and nine months ended September 30, 2013, and 2012. We mitigate the credit risk, interest rate risk, and risk of loss related to many of these Level 3 instruments by using securities and derivative positions classified as Level 1 or Level 2. Level 1 and Level 2 instruments are not included in the following table. Therefore, the gains or losses shown do not include the impact of our risk management activities.

in millions Nine months ended September 30,	Pe	nning of riod ance	(Lo Inclu	ains osses) ided in mings	Purc	hases	Sales	Settle	ements	Transfers into Level 3	Ol	nsfers at of el 3 <sup>(e)</sup>	Pe	nd of eriod ance <sup>(g)</sup>	Ga (Lo Inclu	ealized nins sses) ded in nings
2013																
Trading account assets																
Other mortgage-backed securities			\$	4 <sup>(b)</sup>			\$ (4)									
Other securities State and political subdivisions	\$	3		4 <sup>(b)</sup>			(3)	\$	(4)						\$	(1) <sup>(b)</sup>
Other investments																
Principal investments																
Direct		191		(9) (c)	\$	7	(21)						\$	168		(19) (c)
Indirect		436		37 <sup>(c)</sup>		14	(70)							417		13 <sup>(c)</sup>
Equity and mezzanine investments																
Direct																8 (c)
Indirect		41		1 <sup>(c)</sup>					(14)					28		1 <sup>(c)</sup>
Derivative instruments (a)																
Interest rate		19		(10) <sup>(d)</sup>			(1)			\$ 39 <sup>(f)</sup>	\$	(28) <sup>(f)</sup>		19		
Energy and commodity Credit		1 4		(2) <sup>(d)</sup> (6) <sup>(d)</sup>					5					(1)		
Three months ended September 30, 2013																
Trading account assets Other mortgage-backed securities																
Other securities			\$	1 <sup>(b)</sup>				\$	(1)						\$	(2) (b)
State and political subdivisions																
Other investments Principal investments																
Direct	\$	186		(4) (c)	\$	3	\$ (17)						\$	168		(8) <sup>(c)</sup>
Indirect Equity and mezzanine investments		426		18 <sup>(c)</sup>		3	(30)							417		9 <sup>(c)</sup>
Direct																5 <sup>(c)</sup>
Indirect		32		(1) <sup>(c)</sup>					(3)					28		(1) <sup>(c)</sup>
Derivative instruments (a)																
Interest rate		25		(7) <sup>(d)</sup>							\$	1 <sup>(f)</sup>		19		
Energy and commodity Credit		1		(2) <sup>(d)</sup> (3) <sup>(d)</sup>					2					(1)		
Creuit		4		(3) (3)					2					3		

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in millions	Beginning of Period Balance	Gains (Losses) Included in Earnings	Purchases	Sales	Settlements	Transfers into Level 3	Transfers out of Level 3 (e)	End of Period Balance <sup>(g)</sup>	Unrealized Gains (Losses) Included in Earnings
Nine months ended September 30, 2012									
Trading account assets Other mortgage-backed securities	\$ 35	\$ 2 <sup>(b)</sup>		\$ (32)			\$ (4)	\$ 1	
Other securities		2 <sup>(b)</sup>			\$ (3)	\$ 57 <sup>(h)</sup>	. ( )	56	\$ 2 <sup>(b)</sup>
Other investments Principal investments									
Direct	225	12 <sup>(c)</sup>	\$ 11	(34)				214	10 <sup>(c)</sup>
Indirect Equity and mezzanine investments	473	50 <sup>(c)</sup>	24	(92)				455	21 <sup>(c)</sup>
Direct	15	3 <sup>(c)</sup>			(18)				15 <sup>(c)</sup>
Indirect	36	6 <sup>(c)</sup>	4		(4)				