

UNITED INSURANCE HOLDINGS CORP.
Form 10-Q
August 09, 2016

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2016
Commission File Number 001-35761

United Insurance Holdings Corp.
(Exact name of Registrant as specified in its charter)

Delaware 75-3241967
(State of Incorporation) (IRS Employer Identification Number)
800 2nd Avenue S
St. Petersburg, Florida 33701
(Address, including zip code, of principal executive offices)
727-895-7737
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of August 9, 2016; 21,643,714 shares of common stock, par value \$0.0001 per share, were outstanding.

UNITED INSURANCE HOLDINGS CORP.

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Throughout this Form 10-Q, we present amounts in all tables in thousands, except for share amounts, per share amounts, policy counts or where more specific language or context indicates a different presentation. In the narrative sections of this Quarterly Report, we show full values rounded to the nearest thousand.

UNITED INSURANCE HOLDINGS CORP.

FORWARD-LOOKING STATEMENTS

Statements in this Quarterly Report on Form 10-Q as of June 30, 2016, and for the three and six months ended June 30, 2016 or in documents incorporated by reference that do not reflect historical facts are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include statements about anticipated growth in revenues, earnings per share, estimated unpaid losses on insurance policies, investment returns and expectations about our liquidity, and our ability to meet our investment objectives and to manage and mitigate market risk with respect to our investments. These statements are based on current expectations, estimates and projections about the industry and market in which we operate, and management’s beliefs and assumptions. Without limiting the generality of the foregoing, words such as “may,” “will,” “expect,” “believe,” “anticipate,” “intend,” “could,” “would,” “estimate,” or “continue,” the negative variations of those words, or comparable terminology are intended to identify forward-looking statements. Forward-looking statements are not guarantees of future performance and involve certain known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. The risks and uncertainties include, without limitation:

- the regulatory, economic and weather conditions in the states in which we operate;
- the impact of new federal or state regulations that affect the property and casualty insurance market;
- the cost and availability of reinsurance;
- assessments charged by various governmental agencies;
- pricing competition and other initiatives by competitors;
- our ability to attract and retain the services of senior management;
- the outcome of litigation pending against us, including the terms of any settlements;
- dependence on investment income and the composition of our investment portfolio and related market risks;
- our exposure to catastrophic events and severe weather conditions;
- downgrades in our financial strength ratings; and
- other risks and uncertainties described in the section entitled "Risk Factors" in Part I, Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2015.

We caution you not to place reliance on these forward-looking statements, which are valid only as of the date they were made. In addition, we prepare our financial statements in accordance with U.S. generally accepted accounting principles (GAAP), which prescribes when we may reserve for particular risks, including litigation exposures. Accordingly, our results for a given reporting period could be significantly affected if and when we establish a reserve for a major contingency. Therefore, the results we report in certain accounting periods may appear to be volatile and past results may not be indicative of results in future periods.

Our forward-looking statements are subject to numerous risks, uncertainties and assumptions that are described in our filings with the SEC. The forward-looking events that we discuss in this Form 10-Q are valid only as of the date of this Form 10-Q and may not occur, or may have different consequences, in light of the risks, uncertainties and assumptions that we describe from time to time in our filings with the SEC. A detailed discussion of these and other risks and uncertainties that could cause actual results and events to differ materially from our forward-looking statements is included in the section entitled “RISK FACTORS” in Part I, Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2015. Except as required by applicable law, we undertake no obligation and disclaim any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

UNITED INSURANCE HOLDINGS CORP.

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Consolidated Balance Sheets

	June 30, 2016	December 31, 2015
	(Unaudited)	
ASSETS		
Investments available for sale, at fair value:		
Fixed maturities (amortized cost of \$453,623 and \$396,415, respectively)	\$ 465,725	\$ 396,698
Equity securities (adjusted cost of \$24,046 and \$48,679, respectively)	27,752	50,806
Other investments (amortized cost of \$5,419 and \$4,980, respectively)	5,679	5,210
Total investments	\$ 499,156	\$ 452,714
Cash and cash equivalents	136,209	84,786
Accrued investment income	3,639	2,915
Property and equipment, net	18,299	17,135
Premiums receivable, net	44,414	41,170
Reinsurance recoverable on paid and unpaid losses	22,852	2,961
Prepaid reinsurance premiums	180,747	79,399
Goodwill	15,544	3,413
Deferred policy acquisition costs	58,786	46,732
Other assets	17,114	8,796
Total Assets	\$ 996,760	\$ 740,021
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities:		
Unpaid losses and loss adjustment expenses	\$ 117,013	\$ 76,792
Unearned premiums	366,521	304,653
Reinsurance payable	170,426	64,542
Other liabilities	58,158	42,470
Notes payable	25,486	12,353
Total Liabilities	\$ 737,604	\$ 500,810
Commitments and contingencies (<u>Note 9</u>)		
Stockholders' Equity:		
Preferred stock, \$0.0001 par value; 1,000,000 shares authorized; none issued or outstanding	—	—
Common stock, \$0.0001 par value; 50,000,000 shares authorized; 21,854,597 and 21,736,431 issued; 21,642,514 and 21,524,348 outstanding for 2016 and 2015, respectively	2	2
Additional paid-in capital	98,338	97,163
Treasury shares, at cost; 212,083 shares	(431	) (431)
Accumulated other comprehensive income	9,974	1,620
Retained earnings	151,273	140,857
Total Stockholders' Equity	\$ 259,156	\$ 239,211
Total Liabilities and Stockholders' Equity	\$ 996,760	\$ 740,021

See accompanying Notes to Unaudited Consolidated Financial Statements.

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UNITED INSURANCE HOLDINGS CORP.

Consolidated Statements of Comprehensive Income
(Unaudited)

	Three Months Ended		Six Months Ended	
	June 30, 2016	2015	June 30, 2016	2015
REVENUE:				
Gross premiums written	\$210,756	\$162,582	\$346,712	\$269,198
Increase in gross unearned premiums	(46,171)	(41,600)	(35,625)	(33,034)
Gross premiums earned	164,585	120,982	311,087	236,164
Ceded premiums earned	(50,406)	(40,530)	(95,538)	(77,664)
Net premiums earned	114,179	80,452	215,549	158,500
Investment income	2,727	2,239	5,123	4,312
Net realized gains (losses)	102	(133)	372	(11)
Other revenue	3,913	2,782	7,438	4,935
Total revenue	120,921	85,340	228,482	167,736
EXPENSES:				
Losses and loss adjustment expenses	62,611	44,627	126,869	96,598
Policy acquisition costs	25,721	21,198	52,753	40,384
Operating expenses	5,814	4,809	9,768	8,350
General and administrative expenses	11,497	6,512	19,430	13,913
Interest expense	116	68	191	151
Total expenses	105,759	77,214	209,011	159,396
Income before other income	15,162	8,126	19,471	8,340
Other income	48	61	69	185
Income before income taxes	15,210	8,187	19,540	8,525
Provision for income taxes	5,369	2,912	6,748	3,052
Net income	\$9,841	\$5,275	\$12,792	\$5,473
OTHER COMPREHENSIVE INCOME:				
Change in net unrealized gains (losses) on investments	7,420	(4,892)	13,800	(2,363)
Reclassification adjustment for net realized investment losses (gains)	(102)	133	(372)	11
Income tax benefit (expense) related to items of other comprehensive income	(2,713)	1,839	(5,074)	909
Total comprehensive income	\$14,446	\$2,355	\$21,146	\$4,030
Weighted average shares outstanding				
Basic	21,423,739	21,255,496	21,385,220	21,145,624
Diluted	21,631,077	21,508,511	21,584,287	21,376,540
Earnings per share				
Basic	\$0.46	\$0.25	\$0.60	\$0.26
Diluted	\$0.45	\$0.25	\$0.59	\$0.26
Dividends declared per share	\$0.06	\$0.05	\$0.11	\$0.10

See accompanying Notes to Unaudited Consolidated Financial Statements.

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UNITED INSURANCE HOLDINGS CORP.

Consolidated Statements of Cash Flows
(Unaudited)

	Six Months Ended	
	June 30,	
	2016	2015
OPERATING ACTIVITIES		
Net income	\$12,792	\$5,473
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	4,578	1,254
Bond amortization and accretion	1,611	(832)
Net realized losses (gains)	(372 )	) 11
Provision for uncollectable premiums/over and short	241	212
Deferred income taxes, net	(204 )	) 3,902
Stock based compensation	931	985
Changes in operating assets and liabilities:		
Accrued investment income	(76 )	) (345)
Premiums receivable	(266 )	) (12,570)
Reinsurance recoverable on paid and unpaid losses	(16,560 )	) (6,490)
Prepaid reinsurance premiums	(101,348 )	) (97,230)
Deferred policy acquisition costs, net	(12,054 )	) (11,238)
Other assets	(2,297 )	) (4,958)
Unpaid losses and loss adjustment expenses	15,254	10,812
Unearned premiums	35,625	33,034
Reinsurance payable	106,818	118,718
Other liabilities	7,846	12,616
Net cash provided by operating activities	\$52,519	\$53,354
INVESTING ACTIVITIES		
Proceeds from sales and maturities of investments available for sale	111,924	65,751
Purchases of investments available for sale	(79,737 )	) (79,357)
Cash from acquisition	—	14,467
Purchase of subsidiary	(32,840)) —
Cost of property, equipment and capitalized software acquired	(2,379 )	) (4,705)
Net cash used in investing activities	\$(3,032 )	) \$(3,844)
FINANCING ACTIVITIES		
Tax withholding payment related to net settlement of equity awards	(271 )	) (165)
Proceeds from borrowings	5,200	—
Repayments of borrowings	(617 )	) (2,834)
Dividends	(2,376 )	) (2,150)
Net cash provided by (used in) financing activities	\$1,936	) \$(5,149)
Increase in cash	51,423	44,361
Cash and cash equivalents at beginning of period	84,786	61,391
Cash and cash equivalents at end of period	\$136,209	\$105,752
Supplemental Cash Flows Information		
Interest paid	\$137	\$153
Income taxes paid	\$6,312	\$4,491

See accompanying Notes to Unaudited Consolidated Financial Statements.

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UNITED INSURANCE HOLDINGS CORP.
Notes to Unaudited Consolidated Financial Statements
June 30, 2016

1) ORGANIZATION, CONSOLIDATION AND PRESENTATION

(a)Business

United Insurance Holdings Corp. (referred to in this document as we, our, us, the Company or UPC Insurance) is a property and casualty insurance holding company that sources, writes, and services residential and commercial property and casualty insurance policies using a network of agents and three wholly-owned insurance subsidiaries. Our primary insurance subsidiary is United Property & Casualty Insurance Company (UPC), which was formed in Florida in 1999 and has operated continuously since that time. Our other subsidiaries include United Insurance Management, L.C., the managing general agent that manages substantially all aspects of UPC's business; Skyway Claims Services, LLC (our claims adjusting affiliate) that provides services to our insurance affiliates; and UPC Re (our reinsurance affiliate) that provides a portion of the reinsurance protection purchased by our insurance affiliates. On February 3, 2015, we acquired Family Security Holdings, LLC (FSH) and its two wholly-owned subsidiaries, Family Security Insurance Company, Inc. (FSIC) and Family Security Underwriters, LLC, via merger. On April 29, 2016, we acquired Interboro Insurance Company (IIC) via merger. See Note 4 in our Notes to Unaudited Consolidated Financial Statements for additional information regarding these acquisitions.

Our primary product is homeowners' insurance, which we currently offer in Connecticut, Florida, Georgia, Hawaii, Louisiana, Massachusetts, New Jersey, New York, North Carolina, Rhode Island, South Carolina, and Texas, under authorization from the insurance regulatory authorities in each state. We are also licensed to write property and casualty insurance in Alabama, Delaware, Maryland, Mississippi, New Hampshire, and Virginia; however, we have not commenced writing in these states.

We conduct our operations under one business segment.

(b)Consolidation and Presentation

We prepare our financial statements in conformity with U.S. GAAP. While preparing our financial statements, we make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements, as well as reported amounts of revenues and expenses during the reporting period. Reported amounts that require us to make extensive use of estimates include our reserves for unpaid losses and loss adjustment expenses, reinsurance recoverable, deferred policy acquisition costs, and investments. Actual results could differ from those estimates. Except for the captions on our Unaudited Consolidated Balance Sheets and Unaudited Consolidated Statements of Comprehensive Income, we generally use the term loss(es) to collectively refer to both loss and loss adjustment expenses.

We include all of our subsidiaries in our unaudited consolidated financial statements, eliminating all significant intercompany balances and transactions during consolidation.

We prepared the accompanying Unaudited Consolidated Balance Sheet as of June 30, 2016, with the Audited Consolidated Balance Sheet amounts as of December 31, 2015, presented for comparative purposes, and the related Unaudited Consolidated Statements of Comprehensive Income and Statements of Cash Flows in accordance with the instructions for Form 10-Q and Article 10-01 of Regulation S-X. In compliance with those instructions, we have omitted certain information and footnote disclosures normally included in annual consolidated financial statements prepared in accordance with GAAP, though management believes the disclosures made herein are sufficient to ensure

that the information presented is not misleading.

Our results of operations and our cash flows as of the end of the interim periods reported herein do not necessarily indicate the results we may experience for the remainder of the year or for any other future period.

We reclassified certain amounts in the 2015 financial statements to conform to the 2016 presentation. These reclassifications had no impact on our results of operations, cash flows or stockholders' equity as previously reported.

UNITED INSURANCE HOLDINGS CORP.
Notes to Unaudited Consolidated Financial Statements
June 30, 2016

Management believes our unaudited consolidated interim financial statements include all the normal recurring adjustments necessary to fairly present our Unaudited Consolidated Balance Sheet as of June 30, 2016, our Unaudited Consolidated Statements of Comprehensive Income and our Unaudited Consolidated Statements of Cash Flows for all periods presented. Our unaudited consolidated interim financial statements and footnotes should be read in conjunction with our consolidated financial statements and footnotes in our Annual Report filed on Form 10-K for the year ended December 31, 2015.

2) SIGNIFICANT ACCOUNTING POLICIES

(a) Changes to significant accounting policies

We have made no material changes to our significant accounting policies as reported in our 2015 Form 10-K.

(b) Fair value assumptions

The carrying amounts for the following financial instrument categories approximate their fair values at June 30, 2016 and December 31, 2015, because of their short-term nature: cash and cash equivalents, accrued investment income, premiums receivable, reinsurance recoverable, reinsurance payable, other assets, and other liabilities. The carrying amount of the notes payable with the Florida State Board of Administration and the Branch Banking & Trust Corporation (BB&T) approximate fair value as the interest rates are variable. The carrying amount of our note payable with Interboro, LLC approximates fair value due to the short term nature of the loan.

(c) Pending Accounting Pronouncements

We have evaluated recent accounting pronouncements that have had or may have a significant effect on our financial statements or on our disclosures.

In June 2016, the FASB issued Accounting Standards Update No. 2016-13, Financial Instruments- Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments (ASU 2016-13). This update is intended to replace the incurred loss impairment methodology in current GAAP with a method that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. ASU 2016-13 will provide users with more useful information regarding the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. In addition, credit losses on available-for-sale debt securities will now have to be presented as an allowance rather than as a write-down. ASU 2016-13 is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years with early adoption permitted for certain requirements. We do not intend to early adopt and are assessing the impact of adopting this new accounting standard on our consolidated financial statements and related disclosures.

In March 2016, the FASB issued Accounting Standards Update No. 2016-09, Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting (ASU 2016-09). This update is intended to simplify several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. ASU 2016-09 is effective for annual periods beginning after December 15, 2016, including interim periods within those annual periods, with early adoption permitted for certain requirements. We do not intend to early adopt and are

assessing the impact of adopting this new accounting standard on our consolidated financial statements and related disclosures.

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UNITED INSURANCE HOLDINGS CORP.
Notes to Unaudited Consolidated Financial Statements
June 30, 2016

3) INVESTMENTS

The following table details the difference between cost or adjusted/amortized cost and estimated fair value, by major investment category, at June 30, 2016 and December 31, 2015:

	Cost or Adjusted/Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
June 30, 2016				
U.S. government and agency securities	\$ 98,267	\$ 1,664	\$ 47	\$99,884
Foreign government	3,062	101	—	3,163
States, municipalities and political subdivisions	171,011	6,218	59	177,170
Public utilities	7,154	270	—	7,424
Corporate securities	172,257	4,462	483	176,236
Redeemable preferred stocks	1,872	59	83	1,848
Total fixed maturities	453,623	12,774	672	465,725
Public utilities	1,343	271	—	1,614
Other common stocks	19,824	3,820	528	23,116
Non-redeemable preferred stocks	2,879	160	17	3,022
Total equity securities	24,046	4,251	545	27,752
Other long-term investments	5,419	278	18	5,679
Total investments	\$ 483,088	\$ 17,303	\$ 1,235	\$499,156
December 31, 2015				
U.S. government and agency securities	\$ 81,973	\$ 148	\$ 474	\$81,647
Foreign government	2,038	37	—	2,075
States, municipalities and political subdivisions	154,004	2,391	490	155,905
Public utilities	8,398	128	33	8,493
Corporate securities	148,170	880	2,292	146,758
Redeemable preferred stocks	1,832	37	49	1,820
Total fixed maturities	396,415	3,621	3,338	396,698
Mutual fund	26,357	—	14	26,343
Public utilities	1,342	44	34	1,352
Other common stocks	18,624	2,615	545	20,694
Non-redeemable preferred stocks	2,356	67	6	2,417
Total equity securities	48,679	2,726	599	50,806
Other long-term investments	4,980	230	—	5,210
Total investments	\$ 450,074	\$ 6,577	\$ 3,937	\$452,714

UNITED INSURANCE HOLDINGS CORP.
Notes to Unaudited Consolidated Financial Statements
June 30, 2016

When we sell investments, we calculate the gain or loss realized on the sale by comparing the sales price (fair value) to the cost or adjusted/amortized cost of the security sold. We determine the cost or adjusted/amortized cost of the security sold using the specific-identification method. The following table details our realized gains (losses) by major investment category for the three and six month periods ended June 30, 2016 and 2015:

	2016		2015	
	Gains (Losses)	Fair Value at Sale	Gains (Losses)	Fair Value at Sale
Three Months Ended June 30,				
Fixed maturities	\$243	\$11,040	\$—	\$261
Equity securities	24	10,769	36	734
Total realized gains	267	21,809	36	995
Fixed maturities	(96)	3,866	(163)	7,494
Equity securities	(69)	10,999	(6)	125
Total realized losses	(165)	14,865	(169)	7,619
Net realized investment gains (losses)	\$102	\$36,674	\$(133)	\$8,614
Six Months Ended June 30,				
Fixed maturities	\$1,298	\$36,382	\$227	\$21,224
Equity securities	24	10,769	39	972
Total realized gains	1,322	47,151	266	22,196
Fixed maturities	(774)	13,028	(269)	18,028
Equity securities	(176)	17,008	(8)	158
Total realized losses	(950)	30,036	(277)	18,186
Net realized investment gains (losses)	\$372	\$77,187	\$(11)	\$40,382

The table below summarizes our fixed maturities at June 30, 2016 by contractual maturity periods. Actual results may differ as issuers may have the right to call or prepay obligations, with or without penalties, prior to the contractual maturity of those obligations.

	June 30, 2016					
	Cost or Amortized Cost	Percent of Total	Fair Value	Percent of Total		
Due in one year or less	\$38,741	8.5 %	\$38,780	8.3 %		
Due after one year through five years	224,697	49.5	228,833	49.1		
Due after five years through ten years	142,564	31.5	147,667	31.7		
Due after ten years	47,621	10.5	50,445	10.9		
Total	\$453,623	100.0%	\$465,725	100.0%		

UNITED INSURANCE HOLDINGS CORP.
Notes to Unaudited Consolidated Financial Statements
June 30, 2016

The following table summarizes our net investment income by major investment category:

	Three Months		Six Months	
	Ended June 30,		Ended June 30,	
	2016	2015	2016	2015
Fixed maturities	\$2,343	\$1,979	\$4,442	\$3,801
Equity securities	204	231	467	434
Cash, cash equivalents and short-term investments	32	2	49	5
Other investments	143	24	156	66
Other assets	5	3	9	6
Investment income	2,727	2,239	5,123	4,312
Investment expenses	(131)	(2)	(205)	(89)
Net investment income	\$2,596	\$2,237	\$4,918	\$4,223

Portfolio monitoring

We have a comprehensive portfolio monitoring process to identify and evaluate each fixed income and equity security whose carrying value may be other-than-temporarily impaired.

For each fixed income security in an unrealized loss position, we determine if the loss is temporary or other-than-temporary. If our management decides to sell the security or determines that it is more likely than not that we will be required to sell the security before recovery of the cost or amortized cost basis for reasons such as liquidity needs or contractual or regulatory requirements, then the security's decline in fair value is considered other-than-temporary and is recorded in earnings.

If we have not made the decision to sell the fixed income security and it is uncertain whether or not we will be required to sell the fixed income security before recovery of its amortized cost basis, we evaluate whether we expect the security to receive cash flows sufficient to recover the entire cost or amortized cost basis of the security. We calculate the estimated recovery value by discounting the best estimate of future cash flows at the security's original or current effective rate, as appropriate, and compare this to the cost or amortized cost of the security. If we do not expect to receive cash flows sufficient to recover the entire cost or amortized cost basis of the fixed income security, the credit loss component of the impairment is recorded in earnings, with the remaining amount of the unrealized loss related to other factors recognized in other comprehensive income.

For equity securities, we consider various factors, including whether we have the intent and ability to hold the equity security for a period of time sufficient to recover its cost basis. If we lack the intent and ability to hold to recovery, or if we believe the recovery period is extended, the equity security's decline in fair value is considered other-than-temporary and is recorded in earnings.

Our portfolio monitoring process includes a quarterly review of all securities to identify instances where the fair value of a security compared to its cost or amortized cost (for fixed income securities) or cost (for equity securities) is below established thresholds. The process also includes the monitoring of other impairment indicators such as ratings, ratings downgrades and payment defaults. The securities identified, in addition to other securities for which we may have a concern, are evaluated for potential other-than-temporary impairment using all reasonably available information relevant to the collectability or recovery of the security. Inherent in our evaluation of other-than-temporary

impairment for these fixed income and equity securities are assumptions and estimates about the financial condition and future earnings potential of the issue or issuer. Some of the factors that may be considered in evaluating whether a decline in fair value is other-than-temporary are: (1) the financial condition, near-term and long-term prospects of the issue or issuer, including relevant industry specific market conditions and trends, geographic location and implications of rating agency actions and offering prices; (2) the specific reasons that a security is in an unrealized loss position, including overall market conditions which could affect liquidity; and (3) the length of time and extent to which the fair value has been less than amortized cost or cost.

UNITED INSURANCE HOLDINGS CORP.
Notes to Unaudited Consolidated Financial Statements
June 30, 2016

The following table presents an aging of our unrealized investment losses by investment class:

	Less Than Twelve Months			Twelve Months or More		
	Number of Securities	Gross Unrealized Losses*	Fair Value	Number of Securities	Gross Unrealized Losses*	Fair Value
June 30, 2016						
U.S. government and agency securities	8	\$ 13	\$4,817	12	\$ 34	\$4,689
States, municipalities and political subdivisions	18	59	20,600	—	—	—
Corporate securities	11	27	4,004	17	456	10,248
Redeemable preferred stocks	7	53	724	2	30	235
Total fixed maturities	44	152	30,145	31	520	15,172
Other common stocks	44	388	6,868	13	140	1,415
Non-redeemable preferred stocks	1	2	128	8	15	645
Total equity securities	45	390	6,996	21	155	2,060
Other long-term investments	1	18	988	—	—	—
Total	90	\$ 560	\$38,129	52	\$ 675	\$17,232
December 31, 2015						
U.S. government and agency securities	73	\$ 265	\$44,786	21	\$ 209	\$11,250
States, municipalities and political subdivisions	61	463	56,971	5	27	7,620
Public utilities	8	4	1,961	1	29	1,015
Corporate securities	242	2,025	92,429	9	267	10,047
Redeemable preferred stocks	7	49	746	—	—	—
Total fixed maturities	391	2,806	196,893	36	532	29,932
Mutual Funds	1	14	26,343	—	—	—
Public utilities	4	34	697	—	—	—
Other common stocks	63	497	6,665	3	48	118
Non-redeemable preferred stocks	19	6	1,161	—	—	—
Total equity securities	87	551	34,866	3	48	118
Total	478	\$ 3,357	\$231,759	39	\$ 580	\$30,050

* This amount represents the actual number of discrete securities, not the number of shares of those securities. The numbers are not presented in thousands.

During our quarterly evaluations of our securities for impairment, we determined that none of our investments in debt and equity securities that reflected an unrealized loss position were other-than-temporarily impaired. The issuers of our debt securities continue to make interest payments on a timely basis. We do not intend to sell nor is it likely that we would be required to sell the debt securities before we recover our amortized cost basis. The near-term prospects of all the issuers of the equity securities we own indicate we could recover our cost basis, and we also do not intend to sell these securities until their value equals or exceeds their cost.

During the three and six months ended June 30, 2016 and 2015, we recorded no other-than-temporary impairment charges.

UNITED INSURANCE HOLDINGS CORP.
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Fair value measurement

Fair value is defined as the price that would be received on the sale of an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The hierarchy for inputs used in determining fair value maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Assets and liabilities recorded on the Unaudited Consolidated Balance Sheets at fair value are categorized in the fair value hierarchy based on the observability of inputs to the valuation techniques as follows:

Level 1: Assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that we can access.

Level 2: Assets and liabilities whose values are based on the following:

- (a) Quoted prices for similar assets or liabilities in active markets;
- (b) Quoted prices for identical or similar assets or liabilities in markets that are not active; or
- (c) Valuation models whose inputs are observable, directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. Unobservable inputs reflect our estimates of the assumptions that market participants would use in valuing the assets and liabilities.

We estimate the fair value of our investments using the closing prices on the last business day of the reporting period, obtained from active markets such as the NYSE, NASDAQ, and NYSE MKT. For securities for which quoted prices in active markets are unavailable, we use a third-party pricing service that utilizes quoted prices in active markets for similar instruments, benchmark interest rates, broker quotes and other relevant inputs to estimate the fair value of those securities for which quoted prices are unavailable. Our estimates of fair value reflect the interest rate environment that existed as of the close of business on June 30, 2016 and December 31, 2015. Changes in interest rates subsequent to June 30, 2016 may affect the fair value of our investments.

The fair value of our fixed-maturities is initially calculated by a third-party pricing service. Valuation service providers typically obtain data about market transactions and other key valuation model inputs from multiple sources and, through the use of proprietary models, produce valuation information in the form of a single fair value for individual fixed income and other securities for which a fair value has been requested. The inputs used by the valuation service providers include, but are not limited to, market prices from recently completed transactions and transactions of comparable securities, interest rate yield curves, credit spreads, liquidity spreads, currency rates, and other information, as applicable. Credit and liquidity spreads are typically implied from completed transactions and transactions of comparable securities. Valuation service providers also use proprietary discounted cash flow models that are widely accepted in the financial services industry and similar to those used by other market participants to value the same financial information. The valuation models take into account, among other things, market observable information as of the measurement date, as described above, as well as the specific attributes of the security being valued, including its term, interest rate, credit rating, industry sector and, where applicable, collateral quality and other issue or issuer specific information. Executing valuation models effectively requires seasoned professional judgment and experience.

For our Level 3 assets, our internal pricing methods are primarily based on models using discounted cash flow methodologies that determine a single best estimate of fair value for individual financial instruments. In addition, our models use a discount rate and internally assigned credit ratings as inputs (which are generally consistent with any external ratings) and those we use to report our holdings by credit rating. Market related inputs used in these fair values, which we believe are representative of inputs other market participants would use to determine fair value of the same instruments include: interest rate yield curves, quoted market prices of comparable securities, credit spreads, and other applicable market data. As a result of the significance of non-market observable inputs, including internally assigned credit ratings as described above, judgment is required in developing these fair values. The fair value of these financial assets may differ from the amount actually received if we were to sell the asset. Moreover, the use of different valuation assumptions may have a material effect on the fair values on the financial assets.

UNITED INSURANCE HOLDINGS CORP.
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Any change in the estimated fair value of our securities would impact the amount of unrealized gain or loss we have recorded, which could change the amount we have recorded for our investments and other comprehensive income on our Unaudited Consolidated Balance Sheet as of June 30, 2016.

The following table presents the fair value of our financial instruments measured on a recurring basis by level at June 30, 2016 and December 31, 2015:

	Total	Level 1	Level 2	Level 3
June 30, 2016				
U.S. government and agency securities	\$99,884	\$—	\$99,884	\$—
Foreign government	3,163	—	3,163	—
States, municipalities and political subdivisions	177,170	—	177,170	—
Public utilities	7,424	—	7,424	—
Corporate securities	176,236	—	176,236	—
Redeemable preferred stocks	1,848	1,848	—	—
Total fixed maturities	465,725	1,848	463,877	—
Public utilities	1,614	1,614	—	—
Other common stocks	23,116	23,116	—	—
Non-redeemable preferred stocks	3,022	3,022	—	—
Total equity securities	27,752	27,752	—	—
Other long-term investments	5,679	300	3,569	1,810
Total investments	\$499,156	\$29,900	\$467,446	\$1,810
December 31, 2015				
U.S. government and agency securities	\$81,647	\$—	\$81,647	\$—
Foreign government	2,075	—	2,075	—
States, municipalities and political subdivisions	155,905	—	155,905	—
Public utilities	8,493	—	8,493	—
Corporate securities	146,758	—	146,758	—
Redeemable preferred stocks	1,820	1,820	—	—
Total fixed maturities	396,698	1,820	394,878	—
Mutual Funds	26,343	26,343	—	—
Public utilities	1,352	1,352	—	—
Other common stocks	20,694	20,694	—	—
Non-redeemable preferred stocks	2,417	2,417	—	—
Total equity securities	50,806	50,806	—	—
Other long-term investments	5,210	300	3,055	1,855
Total investments	\$452,714	\$52,926	\$397,933	\$1,855

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The table below presents the rollforward of our Level 3 investments held at fair value during the six months ended June 30, 2016:

	Other Investments
December 31, 2015	\$ 1,855
Transfers in	—
Partnership income	90
Return of capital	(165)
Unrealized gains in accumulated other comprehensive income	30
June 30, 2016	\$ 1,810

We are responsible for the determination of fair value and the supporting assumptions and methodologies. We gain assurance on the overall reasonableness and consistent application of valuation methodologies and inputs and compliance with accounting standards through the execution of various processes and controls designed to provide assurance that our assets and liabilities are appropriately valued. For fair values received from third parties, our processes are designed to provide assurance that the valuation methodologies and inputs are appropriate and consistently applied, the assumptions are reasonable and consistent with the objective of determining fair value, and the fair values are accurately recorded.

At the end of each quarter, we determine whether we need to transfer the fair values of any securities between levels of the fair value hierarchy and, if so, we report the transfer as of the end of the quarter. During the first six months of 2016, we transferred no investments between levels. We used unobservable inputs to derive our estimated fair value for Level 3 investments, and the unobservable inputs are significant to the overall fair value measurement.

For our investments in U.S. government securities that do not have prices in active markets, agency securities, state and municipal governments, and corporate bonds, we obtain the fair values from Synovus Trust Company, NA, which uses a third-party valuation service. The valuation service calculates prices for our investments in the aforementioned security types on a month-end basis by using several matrix-pricing methodologies that incorporate inputs from various sources. The model the valuation service uses to price U.S. government securities and securities of states and municipalities incorporates inputs from active market makers and inter-dealer brokers. To price corporate bonds and agency securities, the valuation service calculates non-call yield spreads on all issuers, uses option-adjusted yield spreads to account for any early redemption features, then adds final spreads to the U.S. Treasury curve at 3 p.m. (ET) as of quarter end. Since the inputs the valuation service uses in their calculations are not quoted prices in active markets, but are observable inputs, they represent Level 2 inputs.

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Other investments

We acquired investments in limited partnerships, recorded in the other investments line of our Unaudited Consolidated Balance Sheets, that are currently being accounted for at fair value utilizing a discounted cash flow methodology. The estimated fair value of our investments in the limited partnership interests was \$5,379,000. We have fully funded our investments in DCR Mortgage Partners VI, L.P. (DCR VI), DCR Mortgage Partners VII, L.P. (DCR VII), and RCH Mortgage Fund VI Investors, L.P. (RCH); however, we are still obligated to fund an additional \$511,000 and \$835,000 for our investments in Kayne Anderson Senior Credit Fund II, L.P. and Blackstone Alternative Solutions 2015 Trust, respectively. The information presented in the table below is as of June 30, 2016.

	Initial Investment	Book Value	Unrealized Gains (Losses)	Fair Value
DCR Mortgage Partners VI, L.P.	\$ 517	\$544	\$ 278	\$822
RCH Mortgage Fund VI Investors, LP	1,000	1,006	(18)	988
Total Level 3 limited partnership investments	1,517	1,550	260	1,810
Kayne Senior Credit Fund II, L.P.	1,489	1,426	—	1,426
DCR Mortgage Partners VII, L.P.	2,000	1,978	—	1,978
Blackstone Alternative Solutions 2015 Trust	165	165	—	165
Total Level 2 limited partnership investments	3,654	3,569	—	3,569
Total limited partnership investments	\$ 5,171	\$5,119	\$ 260	\$5,379
Other short-term investments	300	300	—	300
Total other investments	\$ 5,471	\$5,419	\$ 260	\$5,679

The following table summarizes the quantitative impact that the significant unobservable inputs used to estimate the fair value of our Level 3 investments has on the estimated fair value on our investments shown in the tables above. Due to Kayne, DCR VII, and Blackstone being carried at cost, we have excluded them from the table below. The DCR VI and RCH investments were valued using a duration of 60 months for both periods presented below.

	Fair Value Impact	Valuation Technique	Unobservable Input	Rate Adjustment
June 30, 2016				
DCR VI	\$(73)	Discounted cash flow	Discount rate based on D&B paydex scale	2.35%
RCH	\$(341)	Discounted cash flow	Discount rate based on D&B paydex scale	7.35%
December 31, 2015				
DCR VI	\$(88)	Discounted cash flow	Discount rate based on D&B paydex scale	2.35%
RCH	\$(341)	Discounted cash flow	Discount rate based on D&B paydex scale	7.35%

4) ACQUISITIONS

On April 29, 2016, we completed the acquisition of Interboro Insurance Company. The purchase price for IIC consisted of \$48,450,000 in cash, \$8,550,000 in a note payable and an accrued liability for \$3,471,000 paid during July 2016.

The business combination has been accounted for using the acquisition method of accounting, which requires, among other things, that most assets acquired, liabilities assumed and earn-out consideration be recognized at their fair values as of the acquisition date.

The purchase price consisted of the following amounts:

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Cash	\$48,450
Notes Payable	8,550
Accrued Liability	3,471
Total purchase price	\$60,471

The operations of Interboro and its subsidiaries are included in our Consolidated Statements of Comprehensive Income effective April 29, 2016. We have one year from the acquisition date to finalize the allocation of the purchase price of Interboro and its subsidiaries. The preliminary purchase price allocation is as follows:

Cash and cash equivalents	\$15,610
Investments	66,440
Premium and agents' receivable	2,004
Intangible assets	6,241
Insurance contract asset	8,366
Goodwill	12,131
Other assets	5,194
Unpaid losses and loss adjustment expenses	(24,967)
Unearned premiums	(26,243)
Reinsurance receivable	934
Deferred taxes	(352)
Other liabilities	(4,887)
Total purchase price	\$60,471

The unaudited pro forma financial information below has been prepared as if the IIC acquisition had taken place on January 1, 2016. The unaudited pro forma information is not necessarily indicative of the results that we would have achieved had the transaction taken place on January 1, 2016, and the unaudited pro forma information does not purport to be indicative of future financial operating results.

	For the six months ended June 30, 2016		
	As Reported	Pro Forma Adjustments	Pro Forma
Revenues	\$228,482	\$ 18,963	\$247,445
Net income	\$12,792	\$ 8,187	\$20,979
Diluted earnings per share	\$0.59	\$ 0.38	\$0.97

On February 3, 2015, we completed the acquisition of Family Security Holdings, LLC and its two wholly-owned subsidiaries. The total purchase price paid to acquire the companies was \$13,507,000 that was paid in shares of our common stock in two installments. The first payment occurred at the closing of the transaction when we issued 503,857 shares of our common stock that had a fair value of \$12,994,000 on the date of the closing of the transaction. One year after the closing of the transaction, we issued an additional 32,943 shares of our common stock as payment of \$513,000 of contingent consideration that we owed to the former shareholders of Family Security Holdings, LLC

pursuant to the terms of the purchase agreement.

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5) EARNINGS PER SHARE

Basic earnings per share (EPS) is based on the weighted average number of common shares outstanding for the period, excluding any dilutive common share equivalents. Diluted EPS reflects the potential dilution resulting from vesting of restricted stock awards. The following table shows the computation of basic and diluted EPS for the three and six month periods ended June 30, 2016 and June 30, 2015, respectively:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
Numerator:				
Net income attributable to common stockholders	\$9,841	\$ 5,275	\$12,792	\$ 5,473
Denominator:				
Weighted-average shares outstanding	21,423,739	20,255,496	21,385,220	20,145,624
Effect of dilutive securities	207,338	253,015	199,067	230,916
Weighted-average diluted shares	21,631,077	20,508,511	21,584,287	20,376,540
Basic earnings per share	\$0.46	\$ 0.25	\$0.60	\$ 0.26
Diluted earnings per share	\$0.45	\$ 0.25	\$0.59	\$ 0.26

See [Note 14](#) for additional information on the stock grants related to dilutive securities.

6) PROPERTY AND EQUIPMENT, NET

Property and equipment, net consists of the following:

	June 30,	December 31,
	2016	2015
Land	\$2,114	\$ 2,114
Building and building improvements	5,503	4,298
Computer hardware and software	14,190	13,574
Office furniture and equipment	2,390	1,831
Leasehold improvements	—	141
Total, at cost	24,197	21,958
Less: accumulated depreciation and amortization	(5,898)	(4,823)
Property and equipment, net	\$18,299	\$ 17,135

Depreciation and amortization expense under property and equipment was \$593,000 and \$112,000 for the three months ended June 30, 2016 and 2015, respectively and \$1,215,000 and \$451,000 for the six months ended June 30, 2016 and 2015, respectively.

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7) REINSURANCE

Our reinsurance program is designed, utilizing our risk management methodology, to address our exposure to catastrophes. According to the Insurance Service Office (ISO), a catastrophe loss is defined as a single unpredictable incident or series of closely related incidents that result in \$25,000,000 or more in U.S. industry-wide direct insured losses to property and that affect a significant number of policyholders and insurers (ISO catastrophes). In addition to ISO catastrophes, we also include as catastrophes those events (non-ISO catastrophes), which may include losses, that we believe are, or will be, material to our operations, either in amount or in number of claims made.

Our program provides reinsurance protection for catastrophes including hurricanes, tropical storms, and tornadoes. These reinsurance agreements are part of our catastrophe management strategy, which is intended to provide our shareholders an acceptable return on the risks assumed in our property business, and to reduce variability of earnings, while providing protection to our policyholders.

During the second quarter of 2016, we placed our reinsurance program for the 2016 treaty year beginning June 1, 2016 and ending on May 31, 2017. The agreements incorporate the mandatory coverage required by and placed with the Florida Hurricane Catastrophe Fund (FHCF). The FHCF is a Florida state-sponsored trust fund that provides reimbursement in Florida against storms that the National Hurricane Center designates as hurricanes. The private agreements provide coverage against severe weather events such as hurricanes, tropical storms and tornadoes.

For the treaty year beginning June 1, 2016 and ending on May 31, 2017, UPC Insurance has obtained reinsurance protection of \$1,515,197,000 excess \$10,000,000 providing sufficient protection for a 1-in-100 year hurricane event and a second 1-in-50 year hurricane event in the same year as calculated using a blended model result predominately based on our licensed modeling software, AIR model version 17, using long-term event rates including demand surge. For a single first event hurricane or tropical storm, UPC Insurance will pay, or “retain”, 100% of losses up to \$30,000,000 including the \$20,000,000 layer funded by UPC Re. The catastrophe excess of loss reinsurance program provides our insurance subsidiaries 100% coverage for all losses in excess of \$10,000,000 up to \$1,415,197,000 for a first event and \$1,515,197,000 for any number of subsequent events until all limit is exhausted.

For the 2016 contract year, UPC Insurance elected a 45% participation rate with the FHCF and purchased replacement coverage from private reinsurers for the remaining 45%. Of the \$1,515,197,000 in excess of \$10,000,000, we estimate the mandatory FHCF layer will provide approximately \$354,015,000 (45% of \$786,700,000) of aggregate coverage for losses in excess of \$246,002,000. The private market FHCF replacement coverage provides another \$346,182,000 of aggregate protection (45% of \$769,293,000) in excess of \$244,206,000 layer for Florida only on a fully collateralized basis that also inures to the benefit of all other private reinsurance coverage.

In addition to the FHCF and FHCF replacement coverage, we purchased \$685,000,000 of aggregate catastrophe reinsurance coverage in excess of \$10,000,000 from 55 unaffiliated private reinsurers and catastrophe bond investors who either carry A.M. Best financial strength ratings of A- or higher, or have fully collateralized their maximum potential obligations in dedicated trusts for the benefit of UPC Insurance. Our 2016 agreements with these private reinsurers structure coverage into 5 layers, with a cascading feature such that all layers attach at \$10,000,000. If the aggregate limit of the preceding layer is exhausted, the next layer drops down (cascades) in its place. Additionally, any unused layer protection drops down for subsequent events until exhausted, ensuring there are no potential gaps in coverage up to the \$1,415,197,000 first event program exhaustion point. The company also secured up to \$100,000,000 of limit that can be utilized at our option for second and subsequent events at an additional cost, but the Company is under no obligation to activate this layer.

The total cost of the 2016-17 catastrophe reinsurance program is estimated to be \$191,500,000.

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We amortize our prepaid reinsurance premiums over the annual agreement period, and we record that amortization in ceded premiums earned on our Unaudited Consolidated Statements of Comprehensive Income. The table below summarizes the amounts of our ceded premiums written under the various types of agreements, as well as the amortization of prepaid reinsurance premiums:

	Three Months Ended		Six Months Ended	
	June 30, 2016	2015	June 30, 2016	2015
Excess-of-loss	\$(177,970)	\$(162,993)	\$(182,027)	\$(165,119)
Equipment & identity theft	(2,201)	(1,604)	(3,777)	(2,798)
Novation of Auto Policies ⁽¹⁾	(2,396)	—	(2,396)	—
Flood	(4,920)	(4,109)	(7,963)	(6,956)
Ceded premiums written	\$(187,487)	\$(168,706)	\$(196,163)	\$(174,873)
Decrease in ceded unearned premiums	137,081	128,176	100,625	97,209
Ceded premiums earned	\$(50,406)	\$(40,530)	\$(95,538)	\$(77,664)

⁽¹⁾ Reflects ceding of auto policy premiums to Maidstone Insurance Company as part of the settlement of the novation agreement entered into at the closing of the Interboro Insurance Company transaction.

Current year catastrophe losses by the event magnitude are shown in the following table for the three and six months ended June 30, 2016 and 2015.

	2016		2015	
	Number of Events	Combined Loss and LAE ⁽¹⁾	Number of Events	Combined Loss and LAE ⁽¹⁾
Three Months Ended June 30,				
Current period catastrophe losses incurred				
\$ 1 million to \$5 million ⁽²⁾	4	\$5,688	7	\$4,696
Less than \$1 million ^{(3) (5)}	12	(1,968)	5	1,821
Total	16	\$3,720	12	\$6,517
Six Months Ended June 30,				
Current period catastrophe losses incurred				
\$ 1 million to \$5 million ⁽²⁾	9	14,789	7	19,956
Less than \$1 million ^{(3) (4)}	7	3,987	5	1,821
Total	16	\$18,776	12	\$21,777

⁽¹⁾ Incurred loss and LAE is equal to losses and LAE paid plus the change in case and incurred but not reported reserves. Shown net of losses ceded to reinsurers.

Both three months ended and six months ended June 30, 2016 reflect losses from Tropical Storm Colin, Texas flooding and Texas spring storms which occurred during the second quarter of 2016. In addition, the six months ended June 30, 2016 reflect development from Texas hail storms, Winter Storm Olympia, and Florida tornadoes which occurred during the first three months of 2016. Reflects losses from winter storms and hail storms in 2015.

⁽³⁾ Reflects losses from hail storms, Texas flooding and Tropical Storm Bill in 2015.

⁽⁴⁾ Reflects losses from Florida tornadoes, Texas hail and a Florida windstorm in 2016 net of losses ceded to reinsurers for losses from Texas hail storms, and Florida tornadoes which occurred during the first three months of 2016.

⁽⁵⁾ Reflects losses from Florida tornadoes, Texas hail and a Florida windstorm in 2016.

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We collected cash recoveries under our reinsurance agreements totaling \$591,000 and \$116,000 for the three month periods ended June 30, 2016 and 2015, respectively, and \$857,000 and \$927,000 for the six month periods ended June 30, 2016 and 2015, respectively.

Effective January 1, 2016, we entered into a new reinsurance agreement with several private reinsurers. This agreement provides coverage against accumulated losses from all catastrophe events in all states in which we operate except against those windstorms named by the National Hurricane Center. We will retain the first \$15,000,000 of aggregate catastrophe losses and then transfer the next \$20,000,000 of catastrophe losses in the aggregate, excluding named windstorms. The \$20,000,000 of aggregate limit is intended to provide additional protection against the Company's modeled expected loss from the catastrophe perils of winter storms, severe convection storms, tornadoes and hail.

We write flood insurance under an agreement with the National Flood Insurance Program. We cede 100% of the premiums written and the related risk of loss to the federal government. We earn commissions for the issuance of flood policies based upon a fixed percentage of net written premiums and the processing of flood claims based upon a fixed percentage of incurred losses, and we can earn additional commissions by meeting certain growth targets for the number of in-force policies. We recognized commission revenue from our flood program of \$256,000 and \$241,000 for the three month periods ended June 30, 2016 and 2015, respectively and \$502,000 and \$482,000 for the six month periods ended June 30, 2016 and 2015, respectively.

8) LONG-TERM DEBT

Florida State Board of Administration Note Payable

Our long-term debt at June 30, 2016 included a note payable to the Florida State Board of Administration (SBA note). At June 30, 2016 and December 31, 2015, we owed \$11,765,000 and \$12,353,000, respectively, on the note and the interest rate was 1.83% and 2.05%, respectively. All other terms and conditions of the note remain as described in our 2015 Form 10-K.

The \$11,765,000 SBA note requires UPC to maintain surplus as regards policyholders at or above a calculated level, which was \$31,765,000 at June 30, 2016. Each quarter, we monitor the surplus as regards policyholders for both of our insurance affiliates and, for various reasons, we occasionally provide additional capital to our insurance affiliates. During the three and six month periods ended June 30, 2016, we contributed \$6,000,000 and \$11,000,000, respectively, of capital to our insurance affiliates. During the three and six month periods ended June 30, 2015, no contributions were made to our insurance affiliates. We may make future contributions of capital to our insurance affiliates as circumstances require.

Our SBA note requires that UPC maintain either a 2:1 ratio of net written premium to surplus, or net writing ratio, or a 6:1 ratio of gross written premium to surplus, or gross writing ratio, to avoid additional interest penalties. The SBA note agreement defines surplus for the purpose of calculating the required ratios as the \$20,000,000 of capital contributed to UPC under the agreement plus the outstanding balance of the note. At June 30, 2016, UPC's net written premium to surplus ratio was 6.6:1, which is well above the 2:1 required ratio. UPC's gross written premium to surplus ratio was 10.5:1, which exceeds the required ratio of 6:1. Should UPC fail to exceed either a net writing ratio of 1.5:1 or a gross writing ratio of 4.5:1, UPC's interest rate will increase by 450 basis points above the 10-year Constant Maturity Treasury rate which was 1.49% at the end of June 2016. Any other writing ratio deficiencies result

in an interest rate penalty of 25 basis points above the stated rate of the note, which is 1.83% at the end of June 2016. Our SBA note further provides that the SBA may, among other things, declare its loan immediately due and payable for all defaults existing under the SBA note; however, any payment is subject to approval by the insurance regulatory authority. At June 30, 2016, we were in compliance with the covenants of the SBA note.

Interboro, LLC Promissory Note Payable

On April 29, 2016, we issued an \$8,550,000 promissory note to Interboro, LLC, the former parent company of Interboro Insurance Company, as part of the purchase price paid to acquire our newest insurance affiliate. The note will mature in 18 months after the closing of the transaction and bears interest at an annual rate of 6%. In accordance with the stock purchase agreement, we have the right to reduce the amount of the outstanding principal by the amount of all or part of any loss relating to a claim for indemnification to which we may be entitled under the stock purchase agreement.

In the event of default, Interboro, LLC, at its option, may declare the loan immediately due and payable.

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BB&T Term Note Payable

On May 26, 2016, we issued a \$5,200,000, 15-year term note payable to BB&T (the BB&T note). The note bears interest at 1.65% in excess of the one month LIBOR. The interest rate resets monthly and was 2.13% at June 30, 2016. Principal and interest are payable monthly and during the three and six months ended June 30, 2016, we paid \$29,000 and \$10,000 of principal and interest, respectively.

The BB&T note requires that at all times while there has been no "Non-Recurring Losses", UPC Insurance will maintain a minimum Cash Flow Coverage ratio of 1.2:1. The Cash Flow Coverage ratio is defined as UPC Insurance's cash flow to borrower's debt services. Cash flow is defined as earnings before taxes, plus depreciation and amortization and interest. Debt service is defined as prior year's current maturities of long term debt plus interest expense. This ratio will be tested annually, based on UPC Insurance's audited financial statements. For the annual period only following a "Non-Recurring Loss", UPC Insurance will maintain a minimum Cash Flow Coverage ratio of 1.0:1.

For purposes of both of the foregoing, "Non-Recurring Losses" is defined as losses from our insurance subsidiaries' operations, as determined from time to time in the bank's sole discretion. This covenant will only be effective if the Pre Non-Recurring Losses test is failed, and is only available and effective for one (1) annual test period. Thereafter, the Non-Recurring Loss Cash Flow Coverage Ratio of 1.2:1 will immediately apply.

In the event of default, BB&T, may among other things, declare its loan immediately due and payable, require us to pledge additional collateral to the bank, and take possession of and foreclose upon our home office which has been pledged to the bank as security for the loan.

9) COMMITMENTS AND CONTINGENCIES

We are involved in claims-related legal actions arising in the ordinary course of business. We accrue amounts resulting from claims-related legal actions in unpaid losses and loss adjustment expenses during the period that we determine an unfavorable outcome becomes probable and we can estimate the amounts. Management makes revisions to our estimates based on its analysis of subsequent information that we receive regarding various factors, including: (i) per claim information; (ii) company and industry historical loss experience; (iii) judicial decisions and legal developments in the awarding of damages, and (iv) trends in general economic conditions, including the effects of inflation.

See Note 8 for information regarding commitments related to long-term debt, and Note 10 for commitments related to regulatory actions.

10) STATUTORY ACCOUNTING AND REGULATION

The insurance industry is heavily regulated. State laws and regulations, as well as national regulatory agency requirements, govern the operations of all insurers such as our insurance affiliates. The various laws and regulations require that insurers maintain minimum amounts of statutory surplus and risk-based capital, restrict insurers' ability to pay dividends, specify allowable investment types and investment mixes, and subject insurers to assessments. At

June 30, 2016, and during the three and six months then ended, our insurance affiliates met all regulatory requirements of the states in which they operate, and they did not incur any material assessments.

The National Association of Insurance Commissioners (NAIC) published Risk-Based Capital (RBC) guidelines for insurance companies that are designed to assess capital adequacy and to raise the level of protection that statutory surplus provides for policyholders. Most states, including Florida, Hawaii and New York, have enacted statutory requirements adopting the NAIC RBC guidelines, and insurers having less statutory surplus than required will be subject to varying degrees of regulatory action, depending on the level of capital inadequacy. State insurance regulatory authorities could require an insurer to cease operations in the event the insurer fails to maintain the required statutory capital.

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The state laws of Florida, Hawaii and New York permit an insurer to pay dividends or make distributions out of that part of statutory surplus derived from net operating profit and net realized capital gains. The state laws further provide calculations to determine the amount of dividends or distributions that can be made without the prior approval of the insurance regulatory authorities in those states and the amount of dividends or distributions that would require prior approval of the insurance regulatory authorities in those states. Statutory risk-based capital requirements may further restrict our insurance affiliates' ability to pay dividends or make distributions if the amount of the intended dividend or distribution would cause statutory surplus to fall below minimum risk-based capital requirements.

The SBA note is considered a surplus note pursuant to statutory accounting principles. As a result, United Property & Casualty Insurance Company is subject to the authority of the Insurance Commissioner of the State of Florida with regard to its ability to repay principal and interest on the surplus note. Any payment of principal or interest requires permission from the insurance regulatory authority.

We have reported our insurance affiliates' assets, liabilities and results of operations in accordance with GAAP, which varies from statutory accounting principles prescribed or permitted by state laws and regulations, as well as by general industry practices. The following items are principal differences between statutory accounting and GAAP:

• Statutory accounting requires that we exclude certain assets, called non-admitted assets, from the balance sheet.

- Statutory accounting requires us to expense policy acquisition costs when incurred, while GAAP allows us to defer to the extent realizable, and amortize policy acquisition costs over the estimated life of the policies.

• Statutory accounting requires that surplus notes, also known as surplus debentures, be recorded in statutory surplus, while GAAP requires us to record surplus notes as a liability.

• Statutory accounting allows certain investments to be carried at amortized cost or fair value based on the rating received from the Securities Valuation Office of the National Association of Insurance Commissioners, while they are recorded at fair value for GAAP because the investments are held as available for sale.

• Statutory accounting allows ceding commission income to be recognized when written if the cost of acquiring and renewing the associated business exceeds the ceding commissions, but under GAAP such income is deferred and recognized over the coverage period.

• Statutory accounting requires that unearned premiums and loss reserves are presented net of related reinsurance rather than on a gross basis under GAAP.

• Statutory accounting requires that a provision for reinsurance liability be established for reinsurance recoverable on paid losses aged over 90 days and for unsecured amounts recoverable from unauthorized reinsurers. Under GAAP there is no charge for uncollateralized amounts ceded to a company not licensed in the insurance affiliate's domiciliary state and a reserve for uncollectable reinsurance is charged through earnings rather than surplus or equity.

• Statutory accounting requires an additional admissibility test and the change in deferred income tax is reported directly in capital and surplus, rather than being reported as a component of income tax expense under GAAP.

Our insurance affiliates must file with the various insurance regulatory authorities an “Annual Statement” which reports, among other items, statutory net income (loss) and surplus as regards policyholders, which is called stockholder’s equity under GAAP. For the three and six month periods ended June 30, 2016 and 2015, UPC, FSIC, UPC Re and IIC recorded the following amounts of statutory net income (loss).

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	Three Months Ended		Six Months Ended	
	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
UPC	\$(8,152)	\$(345)	\$(9,324)	\$(2,711)
UPC Re	\$759	\$39	\$749	\$80
FSIC	\$87	\$(49)	\$183	\$66
IIC	\$5,837	N/A ⁽¹⁾	\$8,187	N/A ⁽¹⁾

⁽¹⁾ There is not a reportable value for Interboro Insurance Company as of June 30, 2015 as we did not own the company until April 2016.

Our insurance affiliates must maintain capital and surplus ratios or balances as determined by the regulatory authority of the states in which they are domiciled. UPC is required to maintain capital and surplus equal to the greater of 10% of its total liabilities or \$5,000,000. UPC Re is required to maintain a minimum surplus of \$100,000. FSIC is required to maintain capital and surplus of \$3,250,000. IIC is required to maintain capital and surplus of \$4,700,000. The table below shows the amount of surplus as regards policyholders for our regulated entities at June 30, 2016 and December 31, 2015, respectively.

	June 30, 2016	December 31, 2015
UPC	\$130,464	\$135,288
UPC Re	\$7,727	\$728
FSIC	\$15,488	\$15,572
IIC	\$38,009	N/A ⁽¹⁾

⁽¹⁾ There is not a reportable value for Interboro Insurance Company as of December 31, 2015 as we did not own the company until April 2016.

11) RELATED PARTY TRANSACTIONS

One of our executive officers, Ms. Salmon, is a former partner at the law firm of Groelle & Salmon, PA, where her spouse remains partner and co-owner. Groelle & Salmon, PA provides legal representation to us related to our claims litigation, and also provided representation to us for several years prior to Ms. Salmon joining UPC Insurance. During the three months ended June 30, 2016 and 2015, Groelle & Salmon, PA billed us approximately \$513,000 and \$344,000, respectively, and \$1,109,000 and \$524,000 for the six months ended June 30, 2016 and 2015, respectively. Ms. Salmon's spouse has a 50% interest in these billings, or approximately \$256,500 and \$172,000, for the three months ended June 30, 2016 and 2015, respectively, and \$554,500 and \$262,000 for the six months ended June 30, 2016 and 2015, respectively.

12) ACCUMULATED OTHER COMPREHENSIVE INCOME

We report changes in other comprehensive income items within comprehensive income on the Unaudited Consolidated Statements of Comprehensive Income, and we include accumulated other comprehensive income as a component of stockholders' equity on our Consolidated Balance Sheets.

The table below details the components of accumulated other comprehensive income at period end:

	Pre-Tax Amount	Tax (Expense)Benefit	Net-of-Tax Amount
December 31, 2015	\$2,640	\$ (1,020)	\$ 1,620
Changes in net unrealized gains on investments	13,800	(5,218)	8,582
Reclassification adjustment for realized gains	(372)	144	(228)
June 30, 2016	\$16,068	\$ (6,094)	\$ 9,974

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13) STOCKHOLDERS' EQUITY

Our Board declared dividends on our outstanding shares of common stock to stockholders of record as follows for the periods presented:

	Six Months Ended June 30,			
	2016		2015	
	Per Share Amount	Aggregate Amount	Per Share Amount	Aggregate Amount
First Quarter	\$0.05	\$ 1,076	\$0.05	\$ 1,073
Second Quarter	\$0.06	\$ 1,300	\$0.05	\$ 1,077

On February 3, 2015, we completed the acquisition of FSH and its subsidiaries by issuing 503,857 shares of our common stock as payment of the initial purchase price. We paid contingent consideration of 32,943 additional shares of our common stock in March 2016. See [Note 4](#) for additional information on this acquisition.

14) STOCK-BASED COMPENSATION

We account for stock-based compensation under the fair value recognition provisions of ASC Topic 718 - Compensation - Stock Compensation.

Stock-based compensation cost for restricted stock grants is measured based on the closing fair market value of our common stock on the date of grant. We recognize stock-based compensation cost over the award's requisite service period on a straight-line basis for time-based restricted stock grants.

We granted 65,000 and 111,205 shares of restricted common stock during the three and six month periods ended June 30, 2016, respectively, which had weighted-average grant date fair values of \$16.61 and \$17.03 per share, respectively. We granted 65,000 and 130,442 shares of restricted common stock during the three and six month periods ended June 30, 2015, respectively, which had weighted-average grant date fair values of \$16.14 and \$20.38 per share, respectively.

The following table presents certain information related to the activity of our non-vested common stock grants:

	Number of Restricted Shares	Weighted Average Grant Date Fair Value
Outstanding as of December 31, 2015	179,183	\$ 16.67
Granted	111,205	17.03
Forfeited	25,982	17.44
Vested	96,404	16.21

Outstanding as of June 30, 2016 168,002 \$ 17.05

We had approximately \$1,521,000 and \$1,881,000 of unrecognized stock compensation expense on June 30, 2016 and 2015, respectively, related to non-vested stock-based compensation granted, that we expect to recognize over the next three years. We recognized \$208,000 and \$405,000 of stock-based compensation expense during the three and six months ended June 30, 2016, respectively. We recognized \$223,000 and \$349,000 of stock-based compensation expense during the three and six months ended June 30, 2015, respectively.

We had approximately \$914,000 and \$891,000 of unrecognized director stock-based compensation expense at June 30, 2016 and June 30, 2015, respectively, related to non-vested director stock-based compensation granted, that we expect to

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recognize ratably until the 2017 Annual Meeting of Stockholders. We recognized \$264,000 and \$526,000 of director stock-based compensation expense during the three and six months ended June 30, 2016, respectively. We recognized \$295,000 and \$636,000 of director stock-based compensation expense during the three and six months ended June 30, 2015, respectively.

15) SUBSEQUENT EVENTS

On August 9, 2016, our Board of Directors declared a \$0.06 per share quarterly cash dividend payable on August 31, 2016, to stockholders of record on August 23, 2016.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our Unaudited Consolidated Financial Statements and related notes appearing elsewhere in this Form 10-Q.

OUR BUSINESS

United Insurance Holdings Corp. serves as the holding company for United Property & Casualty Insurance Company and its affiliated companies. We conduct our business principally through seven wholly-owned operating subsidiaries: United Property & Casualty Insurance Company, United Insurance Management, L.C., Family Security Insurance Company, Inc., Family Security Underwriters, LLC, Skyway Claims Services, LLC (our claims adjusting affiliate), UPC Re (our reinsurance affiliate) and Interboro Insurance Company. Collectively, including United Insurance Holdings Corp., we refer to these entities as "UPC Insurance," which is the preferred brand identification we are establishing for our Company.

UPC Insurance is primarily engaged in the homeowners property and casualty insurance business in the United States. We currently write in Connecticut, Florida, Georgia, Hawaii, Louisiana, Massachusetts, New Jersey, New York, North Carolina, Rhode Island, South Carolina and Texas, and we are licensed to write in Alabama, Delaware, Maryland, Mississippi, New Hampshire, and Virginia. Our target market currently consists of areas where the perceived threat of natural catastrophe has caused large national insurance carriers to reduce their concentration of policies. In such areas we believe an opportunity exists for UPC Insurance to write profitable business. We manage our risk of catastrophic loss primarily through sophisticated pricing algorithms, avoidance of policy concentration, and the use of a comprehensive catastrophe reinsurance program. UPC Insurance has been operating continuously in Florida since 1999, and has successfully managed its business through various hurricanes, tropical storms, and other weather related events. We believe our record of successful risk management and experience in writing business in catastrophe-exposed areas provides us a competitive advantage as we grow our business in other states facing similar perceived threats.

Overview

The following discussion highlights significant factors influencing the consolidated financial position and results of operations of UPC Insurance. This discussion should be read in conjunction with the Consolidated Financial Statements and related notes found under Part II, Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2015.

The most important factors we monitor to evaluate the financial condition and performance of our Company include:

For Results of Operations: premiums written, policies in-force, premiums earned, retention, price changes, claim frequency (rate of claim occurrence per policies in-force), severity (average cost per claim), catastrophes, loss ratio, expenses, combined ratio, underwriting results, reinsurance costs, premium to probable maximum loss, and geographic concentration;

- For Investments: credit quality, maximizing total return, investment income, cash flows, realized gains and losses, unrealized gains and losses, asset diversification, and portfolio duration; and

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For Financial Condition: liquidity, reserve strength, financial strength, ratings, operating leverage, book value per share, capital preservation, return on investment, and return on equity.

Recent Events

On August 9, 2016, our Board of Directors declared a \$0.06 per share quarterly cash dividend payable on August 31, 2016, to stockholders of record on August 23, 2016.

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2016 Highlights

Consolidated net income was \$9,841,000 and \$12,792,000 for the three and six months ended June 30, 2016, respectively, compared to \$5,275,000 and \$5,473,000 for the three and six months ended June 30, 2015, respectively.

Net income per diluted share was \$0.45 and \$0.59 for the three and six months ended June 30, 2016, respectively, compared to \$0.25 and \$0.26 for the three and six months ended June 30, 2015, respectively.

Our combined ratio (calculated as operating expenses less interest expense relative to net premiums earned) was 92.5% and 96.9% for the three and six months ended June 30, 2016, respectively, compared to 95.9% and 100.4% for the three and six months ended June 30, 2015, respectively.

Total revenues were \$120,921,000 and \$228,482,000 for the three and six months ended June 30, 2016, respectively, compared to \$85,340,000 and \$167,736,000 for the three and six months ended June 30, 2015, respectively.

Investment and cash holdings were \$635,365,000 at June 30, 2016, compared to \$537,500,000 at December 31, 2015.

Investment income was \$2,727,000 and \$5,123,000 for the three and six months ended June 30, 2016, respectively, compared to \$2,239,000 and \$4,312,000 for the three and six months ended June 30, 2015, respectively.

Net realized gains were \$102,000 and \$372,000 for the three and six months ended June 30, 2016, respectively, compared to net realized losses of \$(133,000) and \$(11,000) for the three and six months ended June 30, 2015, respectively.

Book value per share was \$11.97 at June 30, 2016, a 7.7% increase from \$11.11 at December 31, 2015.

Return on average equity for the trailing twelve months ended June 30, 2016 was 14.5% compared to 12.6% for the trailing twelve months ended June 30, 2015.

Policies in-force were 414,308 at June 30, 2016, a 45.2% increase from 285,333 at June 30, 2015.

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Consolidated Net Income

	Three Months Ended		Six Months Ended		
	June 30,		June 30,		
	2016	2015	2016	2015	
REVENUE:					
Gross premiums written	\$210,756	\$162,582	\$346,712	\$269,198	
Decrease in gross unearned premiums	(46,171)	(41,600)	(35,625)	(33,034)	
Gross premiums earned	164,585	120,982	311,087	236,164	
Ceded premiums earned	(50,406)	(40,530)	(95,538)	(77,664)	
Net premiums earned	114,179	80,452	215,549	158,500	
Investment income	2,727	2,239	5,123	4,312	
Net realized gains (losses)	102	(133)	372	(11)	
Other revenue	3,913	2,782	7,438	4,935	
Total revenue	120,921	85,340	228,482	167,736	
EXPENSES:					
Losses and loss adjustment expenses	62,611	44,627	126,869	96,598	
Policy acquisition costs	25,721	21,198	52,753	40,384	
Operating expenses	5,814	4,809	9,768	8,350	
General and administrative expenses	11,497	6,512	19,430	13,913	
Interest expense	116	68	191	151	
Total expenses	105,759	77,214	209,011	159,396	
Income before other income	15,162	8,126	19,471	8,340	
Other income	48	61	69	185	
Income before income taxes	15,210	8,187	19,540	8,525	
Provision for income taxes	5,369	2,912	6,748	3,052	
Net income	\$9,841	\$5,275	\$12,792	\$5,473	
Net income per diluted share	\$0.45	\$0.25	\$0.59	\$0.26	
Book value per share			\$11.97	\$10.19	
Return on average equity, trailing twelve months			14.5	% 12.6	%
Loss ratio, net ¹	54.8	% 55.5	% 58.9	% 60.9	%
Expense ratio ²	37.7	% 40.4	% 38.0	% 39.5	%
Combined ratio (CR) ³	92.5	% 95.9	% 96.9	% 100.4	%
Effect of current year catastrophe losses on CR	3.3	% 8.1	% 8.7	% 13.7	%
Effect of prior year development on CR	0.4	% (1.6)	% 1.7	% (0.2)	%
Underlying combined ratio ⁴	88.8	% 89.4	% 86.5	% 86.9	%

¹ Loss ratio, net is calculated as losses and loss adjustment expenses relative to net premiums earned.

² Expense ratio is calculated as the sum of all operating expenses less interest expense relative to net premiums earned.

³ Combined ratio is the sum of the loss ratio, net and the expense ratio.

⁴ Underlying combined ratio, a measure that is not based on U.S. generally accepted accounting principles (GAAP), is reconciled above to the combined ratio, the most directly comparable GAAP measure. Additional information regarding non-GAAP financial measures presented in this document is in "Definitions of Non-GAAP Measures" below.

Definitions of Non-GAAP Measures

We believe that investors' understanding of UPC Insurance's performance is enhanced by our disclosure of the following non-GAAP measures. Our methods for calculating these measures may differ from those used by other

companies and therefore comparability may be limited.

Combined ratio excluding the effects of current year catastrophe losses and reserve development (underlying combined ratio) is a non-GAAP ratio, which is computed as the difference between four GAAP operating ratios: the combined ratio, the effect of current year catastrophe losses on the combined ratio and prior year development on the combined ratio. We believe that this ratio is useful to investors and it is used by management to reveal the trends in our business that may be obscured by current year catastrophe losses, losses from lines in run-off and prior year development. Current year catastrophe

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losses cause our loss trends to vary significantly between periods as a result of their incidence of occurrence and magnitude, and can have a significant impact on the combined ratio. Prior year development is caused by unexpected loss development on historical reserves. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our performance. The most direct comparable GAAP measure is the combined ratio. The underlying combined ratio should not be considered as a substitute for the combined ratio and does not reflect the overall profitability of our business.

Net Loss and LAE excluding the effects of current year catastrophe losses and reserve development (underlying Loss and LAE) is a non-GAAP measure which is computed as the difference between loss and LAE, current year catastrophe losses and prior year reserve development. We use underlying loss and LAE figures to analyze our loss trends that may be impacted by current year catastrophe losses and prior year development on our reserves. As discussed previously, these three items can have a significant impact on our loss trend in a given period. The most direct comparable GAAP measure is net loss and LAE. The underlying loss and LAE measure should not be considered a substitute for net losses and LAE and does not reflect the overall profitability of our business.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

When we prepare our consolidated financial statements and accompanying notes in conformity with U.S. GAAP, we must make estimates and assumptions about future events that affect the amounts we report. Certain of these estimates result from judgments that can be subjective and complex. As a result of that subjectivity and complexity, and because we continuously evaluate these estimates and assumptions based on a variety of factors, actual results could materially differ from our estimates and assumptions if changes in one or more factors require us to make accounting adjustments. During the three and six months ended June 30, 2016, we reassessed our critical accounting policies and estimates as disclosed in our 2015 Form 10-K; however, we have made no material changes or additions with regard to those policies and estimates.

RECENT ACCOUNTING STANDARDS

Please refer to Note 2 in the Notes to Unaudited Consolidated Financial Statements for a discussion of recent accounting standards that may affect us.

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ANALYSIS OF FINANCIAL CONDITION - JUNE 30, 2016 COMPARED TO DECEMBER 31, 2015

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our accompanying unaudited consolidated interim financial statements and related notes, and in conjunction with the section entitled MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS in our 2015 Form 10-K.

Investments

With respect to our investments, we primarily attempt to preserve capital, maximize after-tax investment income, maintain liquidity and minimize risk. To accomplish our goals, we purchase debt securities in sectors that represent the most attractive relative value, and we maintain a moderate equity exposure. We must comply with applicable state insurance regulations that prescribe the type, quality and concentrations of investments our insurance affiliates can make; therefore, our current investment policy limits investment in non-investment-grade fixed maturities and limits total investment amounts in preferred stock, common stock and mortgage notes receivable. We do not invest in derivative securities.

Two outside asset management companies, which have authority and discretion to buy and sell securities for us, manage our investments subject to (i) the guidelines established by our Board of Directors, and (ii) the direction of management. We direct our asset managers to make changes and to hold, buy or sell securities in our portfolio.

The Investment Committee of our Board of Directors reviews and approves our investment policy on a regular basis. Our cash, cash equivalents and investment portfolio totaled \$635,365,000 at June 30, 2016.

The following table summarizes our investments, by type:

	June 30, 2016		December 31, 2015	
	Estimated Fair Value	Percent of Total	Estimated Fair Value	Percent of Total
U.S. government and agency securities	\$99,884	15.7 %	\$81,647	15.2 %
Foreign government	3,163	0.5	2,075	0.4
States, municipalities and political subdivisions	177,170	27.9	155,905	29.0
Public utilities	7,424	1.2	8,493	1.6
Corporate securities	176,236	27.7	146,758	27.2
Redeemable preferred stocks	1,848	0.3	1,820	0.3
Total fixed maturities	465,725	73.3	396,698	73.7
Mutual fund	—	—	26,343	4.9
Public utilities	1,614	0.3	1,352	0.3
Other common stocks	23,116	3.6	20,694	3.9
Non-redeemable preferred stocks	3,022	0.5	2,417	0.4
Total equity securities	27,752	4.4	50,806	9.5
Other long-term investments	5,679	0.9	5,210	1.0
Total investments	499,156	78.6	452,714	84.2
Cash and cash equivalents	136,209	21.4	84,786	15.8
Total cash, cash equivalents and investments	\$635,365	100.0 %	\$537,500	100.0 %

We classify all of our investments as available-for-sale. Our investments at June 30, 2016 and December 31, 2015 consisted mainly of U.S. government and agency securities, states, municipalities and political subdivisions and securities of investment-grade corporate issuers. Our equity holdings consisted mainly of securities issued by companies in the energy, consumer products, financial, technology and industrial sectors. Most of the corporate bonds we hold reflected a similar diversification. At June 30, 2016, approximately 85% of our fixed maturities were U.S. Treasuries or corporate bonds rated “A” or better, and 15% were corporate bonds rated “BBB”.

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At June 30, 2016, securities in an unrealized loss position for a period of twelve months or longer reflected unrealized losses of \$675,000; approximately \$520,000 of the total related to thirty-one fixed maturities, while twenty-one equity securities reflected an unrealized loss of \$155,000. We currently have no plans to sell these fifty-two securities, and we expect to fully recover our cost basis. We reviewed all of our securities and determined that we did not need to record any impairment charges at June 30, 2016. Similarly, we did not record impairment charges at December 31, 2015.

Reinsurance Payable

We follow industry practice of reinsuring a portion of our risks. Reinsurance involves transferring, or "ceding", all or a portion of the risk exposure on policies we write to another insurer, known as a reinsurer. To the extent that our reinsurers are unable to meet the obligations they assume under our reinsurance agreements, we remain liable for the entire insured loss.

During the second quarter of 2016, we placed our reinsurance program for the 2016 hurricane season. We purchased catastrophe excess of loss reinsurance protection of \$1,515,197,000. The contracts reinsure for personal lines property excess catastrophe losses caused by multiple perils including hurricanes, tropical storms, and tornadoes. The agreements are effective June 1, 2016, for a one-year term and incorporate the mandatory coverage required by and placed with the Florida Hurricane Catastrophe Fund (FHCF). The private agreements provide coverage against severe weather events such as hurricanes, tropical storms and tornadoes. Effective January 1, 2016, we placed a new reinsurance agreement, that will expire on December 31, 2016.

See Note 7 in our Notes to Unaudited Consolidated Financial Statements for additional information regarding our reinsurance program.

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RESULTS OF OPERATIONS - COMPARISON OF THE THREE-MONTH PERIODS ENDED JUNE 30, 2016 AND 2015

Revenue

Net income for the three months ended June 30, 2016 increased \$4,566,000, or 86.6%, to \$9,841,000 for the second quarter of 2016 from \$5,275,000 for the same period in 2015. The increase in net income was primarily due to increases in gross premiums earned for the second quarter of 2016 compared to the second quarter of 2015, combined with a lower ceding ratio and improved expense ratio.

Our gross written premiums increased \$48,174,000, or 29.6%, to \$210,756,000 for the second quarter ended June 30, 2016 from \$162,582,000 for the same period in 2015, primarily due to the strong organic growth in new and renewal business generated outside of Florida. The breakdown of the quarter-over-quarter changes in both direct written and assumed premiums by region is shown in the following table:

Direct and Assumed Written Premium By Region ⁽¹⁾	Three Months Ended June 30,		
	2016	2015	Change
Florida	\$110,381	\$103,309	\$7,072
Gulf	42,991	22,478	20,513
Southeast	32,103	18,084	14,019
Northeast	24,240	18,955	5,285
Total direct written premium by region	209,715	162,826	46,889
Assumed premium ⁽²⁾	1,041	(244)	1,285
Total gross written premium	\$210,756	\$162,582	\$48,174

⁽¹⁾ Each region is comprised of the following states: Gulf includes Hawaii, Louisiana and Texas, Northeast includes Connecticut, Massachusetts, New Jersey, New York and Rhode Island, and Southeast includes Georgia, North Carolina and South Carolina.

⁽²⁾ Assumed written premium includes \$1,610,000 of homeowners premium assumed from Maidstone Insurance Company in conjunction with the Interboro Insurance Company acquisition. All remaining assumed premiums are written in Florida due to policy assumptions from Citizens Property Insurance Corporation (Citizens) that are written in Florida and are shown net of opt-outs.

New and Renewal Policies* By Region	Three Months Ended June 30,		
	2016	2015	Change
Florida	60,619	56,870	3,749
Gulf	27,713	13,922	13,791
Northeast	23,248	14,129	9,119
Southeast	18,149	13,262	4,887
Total	129,729	98,183	31,546

* Only includes new and renewal homeowner, commercial and dwelling fire policies written during the quarter.

We expect our gross written premium growth to continue as we increase our policies in-force in the states in which we currently write policies and as we expand into other states in which we are currently licensed to write property and casualty insurance.

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Expenses

Expenses for the three months ended June 30, 2016 increased \$28,545,000, or 37.0%, to \$105,759,000 for the second quarter of 2016 from \$77,214,000 for the same period in 2015. The increase in expenses was primarily due to increased losses, policy acquisition costs, operating costs and general and administrative expenses. The calculation of our underlying loss and combined ratios is shown below.

	Three Months Ended June 30,		
	2016	2015	Change
Net Loss and LAE	\$62,611	\$44,627	\$17,984
% of Gross earned premiums	38.0	% 36.9	% 1.1 pts
% of Net earned premiums	54.8	% 55.5	% (0.7) pts
Less:			
Current year catastrophe losses	\$3,720	\$6,518	\$(2,798)
Prior year reserve development (favorable)	490	(1,251)	1,741
Underlying loss and LAE*	\$58,401	\$39,360	\$19,041
% of Gross earned premiums	35.5	% 32.5	% 3.0 pts
% of Net earned premiums	51.1	% 49.0	% 2.1 pts
Policy acquisition costs	\$25,721	\$21,198	\$4,523
Operating and underwriting	5,814	4,809	1,005
General and administrative	11,497	6,512	4,985
Total Operating Expenses	\$43,032	\$32,519	\$10,513
% of Gross earned premiums	26.1	% 26.9	% (0.8) pts
% of Net earned premiums	37.7	% 40.4	% (2.7) pts
Interest Expense	\$116	\$68	\$48
Total Expenses	\$105,759	\$77,214	\$28,545
Combined Ratio - as % of gross earned premiums	64.1	% 63.8	% 0.3 pts
Underlying Combined Ratio - as % of gross earned premiums	61.6	% 59.4	% 2.2 pts
Combined Ratio - as % of net earned premiums	92.5	% 95.9	% (3.4) pts
Underlying Combined Ratio - as % of net earned premiums	88.8	% 89.4	% (0.6) pts

Underlying Loss and LAE is a non-GAAP measure and is reconciled above to Net Loss and LAE, the most directly comparable GAAP measure. Additional information regarding non-GAAP financial measures presented in this document is in the "Definitions of Non-GAAP Measures" section of this document.

Loss and LAE increased \$17,984,000, or 40.3%, to \$62,611,000 for the second quarter of 2016 from \$44,627,000 for the second quarter of 2015. Loss and LAE expense as a percentage of net earned premiums decreased 0.7 points resulting in a net loss ratio of 54.8% for the quarter, compared to a net loss ratio of 55.5% for the same period last year. Excluding catastrophe losses and reserve development, our gross underlying loss and LAE ratio for the quarter was 35.5%, an increase of 3.0 points from 32.5% during the second quarter of 2015 due primarily to an increase in weather-related frequency.

Policy acquisition costs increased \$4,523,000, or 21.3%, to \$25,721,000 for the second quarter of 2016 from \$21,198,000 for the second quarter of 2015. These costs vary directly with changes in gross premiums earned and were generally consistent with our growth in premium production and higher average market commission rates

outside of Florida.

Operating expenses increased \$1,005,000, or 20.9%, to \$5,814,000 for the second quarter of 2016 from \$4,809,000 for the second quarter of 2015, primarily due to increased investments in information technology systems and equipment.

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General and administrative expenses increased \$4,985,000, or 76.6%, to \$11,497,000 for the second quarter of 2016 from \$6,512,000 for the second quarter of 2015, primarily due to increases in personnel, and higher depreciation and amortization costs related to our continued growth.

RESULTS OF OPERATIONS - COMPARISON OF THE SIX-MONTH PERIODS ENDED JUNE 30, 2016 AND 2015

Revenue

Net income for the six months ended June 30, 2016 increased \$7,319,000, or 133.7%, to \$12,792,000 compared to \$5,473,000 for the six months ended June 30, 2015. The increase in net income was primarily due to increases in gross premiums earned for the six months ended June 30, 2016 compared to the six months ended June 30, 2015, combined with a lower ceding ratio and improved expense ratio.

Our gross written premiums increased \$77,514,000, or 28.8%, to \$346,712,000, primarily due to the strong organic growth in new and renewal business generated in all states outside of Florida. The breakdown of the period-over-period changes in both direct written and assumed premiums by region is shown in the following table:

Direct and Assumed Written Premium By Region ⁽¹⁾	Six Months Ended June 30,		
	2016	2015	Change
Florida	\$184,079	\$174,703	\$9,376
Gulf	72,660	31,472	41,188
Northeast	49,347	31,522	17,825
Southeast	42,874	32,089	10,785
Total direct written premium by region	348,960	269,786	79,174
Assumed premium ⁽²⁾	(2,248)	(588)	(1,660)
Total gross written premium	\$346,712	\$269,198	\$77,514

⁽¹⁾ Each region is comprised of the following states: Gulf includes Hawaii, Louisiana and Texas, Northeast includes Connecticut, Massachusetts, New Jersey, New York and Rhode Island, and Southeast includes Georgia, North Carolina and South Carolina.

⁽²⁾ Assumed premiums written includes \$1,610,000 of homeowners premium assumed from Maidstone Insurance Company in conjunction with the Interboro Insurance Company acquisition. All remaining assumed premiums are written in Florida due to policy assumptions from Citizens that are written in Florida and are shown net of opt-outs.

New and Renewal Policies* By Region	Six Months Ended June 30,		
	2016	2015	Change
Florida	103,438	97,576	5,862
Gulf	47,682	20,003	27,679
Northeast	36,326	23,397	12,929
Southeast	32,541	23,345	9,196
Total	219,987	164,321	55,666

* Only includes new and renewal homeowner, commercial and dwelling fire policies written during the quarter.

We expect our gross written premium growth to continue as we increase our policies in-force in the states in which we currently write policies and as we expand into other states in which we are currently licensed to write property and casualty insurance.

Expenses

Expenses for the six months ended June 30, 2016 increased \$49,615,000, or 31.1%, to \$209,011,000 compared to \$159,396,000 for the six months ended June 30, 2015. The increase in expenses was primarily due to increased losses, policy acquisition costs, operating costs and general and administrative expenses. The calculation of our underlying loss and combined ratios is shown below.

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	Six Months Ended June 30,		
	2016	2015	Change
Net Loss and LAE	\$126,869	96,598	\$30,271
% of Gross earned premiums	40.8	% 40.9	% (0.1) pts
% of Net earned premiums	58.9	% 60.9	% (2.0) pts
Less:			
Current year catastrophe losses	\$18,776	21,777	\$(3,001)
Prior year reserve development (favorable)	3,676	(306)	3,982
Underlying loss and LAE*	\$104,417	\$75,127	\$29,290
% of Gross earned premiums	33.6	% 31.8	% 1.8 pts
% of Net earned premiums	48.5	% 47.4	% 1.1 pts
Policy acquisition costs	\$52,753	40,384	\$12,369
Operating and underwriting	9,768	8,350	1,418
General and administrative	19,430	13,913	5,517
Total Operating Expenses	\$81,951	\$62,647	\$19,304
% of Gross earned premiums	26.3	% 26.5	% (0.2) pts
% of Net earned premiums	38.0	% 39.5	% (1.5) pts
Interest Expense	\$191	151	\$40
Total Expenses	\$209,011	\$159,396	\$49,615
Combined Ratio - as % of gross earned premiums	67.1	% 67.4	% (0.3) pts
Underlying Combined Ratio - as % of gross earned premiums	59.9	% 58.3	% 1.6 pts
Combined Ratio - as % of net earned premiums	96.9	% 100.4	% (3.5) pts
Underlying Combined Ratio - as % of net earned premiums	86.5	% 86.9	% (0.4) pts

Underlying Loss and LAE is a non-GAAP measure and is reconciled above to Net Loss and LAE, the most directly comparable GAAP measure. Additional information regarding non-GAAP financial measures presented in this document is in the "Definitions of Non-GAAP Measures" section of this document.

Loss and LAE increased \$30,271,000, or 31.3%, to \$126,869,000 for the first six months of 2016 from \$96,598,000 for the first six months of 2015. Loss and LAE expense as a percentage of net earned premiums decreased 2.0 points resulting in a net loss ratio of 58.9% for the first six months, compared to a net loss ratio of 60.9% for the same period last year. Excluding catastrophe losses and reserve development, our gross underlying loss and LAE ratio for the first six months was 33.6%, an increase of 1.8 points from 31.8% during the first six months of 2015 primarily due to an increase in weather-related frequency.

Policy acquisition costs increased \$12,369,000, or 30.6%, to \$52,753,000 for the first six months ended June 30, 2016 from \$40,384,000 for the first six months ended June 30, 2015. These costs vary directly with changes in gross premiums earned and were generally consistent with our growth in premium production and higher average market commission rates outside of Florida.

Operating expenses increased \$1,418,000, or 17.0%, to \$9,768,000 for the first six months ended June 30, 2016, from \$8,350,000 for the first six months ended June 30, 2015 due to increased investments in information technology systems and equipment.

General and administrative expenses increased \$5,517,000, or 39.7%, to \$19,430,000 for the first six months ended June 30, 2016 from \$13,913,000 for the six months ended June 30, 2015, primarily due to increases in personnel, and higher depreciation and amortization costs related to our continued growth.

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LIQUIDITY AND CAPITAL RESOURCES

We generate cash through premium collections, reinsurance recoveries, investment income, the sale or maturity of invested assets and the issuance of additional shares of our stock. We use our cash to pay reinsurance premiums, claims and related costs, policy acquisition costs, salaries and employee benefits, other expenses and stockholder dividends, as well as to purchase investments.

As a holding company, we do not conduct any business operations of our own and as a result, we rely on cash dividends or intercompany loans from our management affiliate to pay our general and administrative expenses. Insurance regulatory authorities in the states in which we operate heavily regulate our insurance affiliates, including restricting any dividends paid by our insurance affiliates and requiring approval of any management fees our insurance affiliates pay to our management affiliates for services rendered; however, nothing restricts our non-insurance company subsidiaries from paying us dividends other than state corporate laws regarding solvency. Our non-insurance company subsidiaries may pay us dividends from any positive net cash flows that they generate. Our management affiliates pay us dividends primarily using cash from the collection of management fees from our insurance affiliates, pursuant to the management agreements in effect between those entities.

On April 29, 2016, we acquired all of the outstanding common stock of IIC for \$60,471,000. We paid \$48,450,000 in cash at closing and issued an \$8,550,000 promissory note to the Seller, which will mature in 18 months and bear interest at an annual rate of 6%. Please refer to Note 8 in the Notes to Unaudited Consolidated Financial Statements for a discussion on the additional terms associated with this note. The purchase price also consisted of an accrued liability of \$3,471,000 which was paid during July 2016.

On May 26, 2016, we issued a \$5,200,000, 15-year term note payable to BB&T. The note bears interest at 1.65% in excess of the one month LIBOR. The interest rate resets monthly and was 2.13% at June 30, 2016. Please refer to Note 8 in the Notes to Unaudited Consolidated Financial Statements for a discussion on the additional terms associated with this note.

During the second quarter of 2016, we contributed \$6,000,000 of capital to UPC Re and we will continue to contribute capital throughout the year as required to fund the growing operations of our insurance affiliates.

Operating Activities

During the six months ended June 30, 2016, our operations generated cash of \$52,519,000, compared to generating cash of \$53,354,000 during the same period in 2015. The \$835,000 decrease in operating cash was primarily driven by an increase of \$28,727,000 in reinsurance payments during the first half of 2016 compared to the same period last year because we purchased more reinsurance coverage under our 2016-2017 contracts than we purchased under our 2015-2016 contracts. Claims payments increased approximately \$25,262,000 primarily due to the increase in exposures and payments on claims from current and prior accident years. Agents' commission payments increased \$10,853,000 due to our continuing growth. In addition, we paid \$6,312,000 of income taxes during the first six months of 2016 compared to paying \$4,491,000 of income taxes for the same period last year. Partially offsetting this decrease in cash inflows was an increase in cash inflows related to premium collections of \$73,486,000 during the first half of 2016 compared to the same period in 2015.

Investing Activities

During the six months ended June 30, 2016, our investing activities used \$3,032,000 of cash compared to using \$3,844,000 of cash in the same period of the prior year. The decrease in cash used primarily relates to the \$32,840,000 in net cash spent to acquire Interboro Insurance Company during the second quarter of 2016. This is partially offset by a \$46,173,000 increase in the amount of investments sold to fund the acquisition of Interboro Insurance Company during the six months ended June 30, 2016 compared to the same period in 2015. In addition, there was a decline in our investments in property and equipment of \$2,326,000 primarily due to the increased purchases of capitalized software during the first six months of 2015 compared to 2016.

Financing Activities

During the six months ended June 30, 2016, our financing activities provided cash of \$1,936,000 compared to using cash of \$5,149,000 during the six months ended June 30, 2015. The increase in cash provided by financing activities primarily relates to the proceeds from borrowings in the \$5,200,000 BB&T note entered into during May 2016. This is offset by the

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repayments of borrowings decrease of \$2,217,000 because we paid off the outstanding loan payable balance acquired in the Family Security Holdings, LLC transaction during the first quarter of 2015, while no such repayment occurred in 2016.

Our insurance affiliates are subject to extensive state regulation, including approval of any management fees they pay to our management affiliates for services rendered. In accordance with state laws, our insurance affiliates may pay dividends or make distributions out of that part of their statutory surplus derived from their net operating profit and their net realized capital gains. The RBC guidelines published by the NAIC may further restrict our insurance affiliates' ability to pay dividends or make distributions if the amount of the intended dividend or distribution would cause their respective surplus as regards policyholders to fall below minimum RBC guidelines. See Note 10 in our Notes to Unaudited Consolidated Financial Statements for additional information.

We believe our current capital resources, together with cash provided from our operations, will be sufficient to meet currently anticipated working capital requirements. We cannot provide assurance, however, that such will be the case in the future.

OFF-BALANCE SHEET ARRANGEMENTS

At June 30, 2016, we had no off-balance-sheet arrangements.

CONTRACTUAL OBLIGATIONS

The following table summarizes our expected payments for contractual obligations at June 30, 2016:

	Payment Due by Period				
	Total	Less than 1 year	1-3 Years	4-5 Years	More than 5 Years
Leases ⁽¹⁾	\$245	\$169	\$74	\$2	\$—
Service agreements	17,247	4,858	5,451	4,567	2,371
Long-Term debt ⁽²⁾	25,486	762	11,596	3,046	10,082
Employment agreements ⁽³⁾	670	482	188	—	—
Unpaid loss and loss adjustment expenses ⁽⁴⁾	117,013	66,650	33,897	12,678	3,788
Total	\$160,661	\$72,921	\$51,206	\$20,293	\$16,241

⁽¹⁾Represents operating and capital leases for our insurance subsidiaries.

Represents principal payments over the life of the SBA Note debt. Also includes a note payable for \$8,550,000 including 6% interest over an 18 month period, which we are obligated to pay as consideration for the Interboro

⁽²⁾ transaction and a \$5,200,000 term note payable to BB&T including interest of 1.65% in excess of the one month LIBOR over a 15 year period net of principal payments made prior to June 30, 2016. See Note 8 in our Notes to Consolidated Financial Statements for additional information regarding our long-term debt.

⁽³⁾ Represents base salary for the unfulfilled portion of the original employment agreements with certain executive officers.

⁽⁴⁾ As of June 30, 2016, United Property & Casualty Insurance Company, Family Security Insurance Company, Inc., and Interboro Insurance Company had unpaid loss and loss adjustment expenses (LAE) of \$117,013,000. The specific amounts and timing of obligations related to known and unknown reserves and related LAE reserves are

not set contractually, and the amounts and timing of these obligations are unknown. Nonetheless, based upon our cumulative claims paid over the last 16 years, we estimate that the loss and LAE reserves will be paid in the periods shown above. While we believe that historical performance of loss payment patterns is a reasonable source for projecting future claims payments, there is inherent uncertainty in this estimated projected settlement of loss and LAE reserves, and as a result these estimates will differ, perhaps significantly, from actual future payments.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risks, including changes to interest rates, the financial condition of the issuer of our fixed-maturities and equity security prices. These risks were disclosed in Part 1, Item 1A of our 2015 Form 10-K. At June 30, 2016, we have material additions to that disclosure with the acquisition of Interboro.

INTEREST RATE RISK

Our fixed-maturities are sensitive to potential losses resulting from unfavorable changes in interest rates. We manage the risk by analyzing anticipated movements in interest rates and considering our future capital and liquidity requirements.

The following table illustrates the impact of hypothetical changes in interest rates on the fair value of our fixed-maturities at June 30, 2016:

Hypothetical Change in Interest Rates	Estimated Fair Value	Change in Estimated Fair Value	Percentage Increase (Decrease) in Estimated Fair Value
300 basis point increase	\$412,746	\$(52,979)	(11.4)%
200 basis point increase	\$430,346	\$(35,379)	(7.6)%
100 basis point increase	\$448,032	\$(17,693)	(3.8)%
Fair value	\$465,725	\$—	—%
100 basis point decrease	\$482,912	\$17,187	3.7%
200 basis point decrease	\$493,814	\$28,089	6.0%