Edgar Filing: Organic Alliance, Inc. - Form NT 10-K Organic Alliance, Inc. Form NT 10-K April 01, 2013 **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION **WASHINGTON, D.C. 20549** FORM 12b-25 Commission File Number: 000-53545 NOTIFICATION OF LATE FILING T Form 10-K "Form 11-K "Form 20-F "Form 10-Q "Form N-SAR "Form N-CSR For Period Ended: December 31, 2012 "Transition Report on Form 10-K" Transition Report on Form 10-Q "Transition Report on Form 20-F" Transition Report on Form N-SAR For the Transition Period Ended: December 31, 2012

Read Instruction (on back page) Before Preparing Form. Please Print or Type.

Nothing in this form shall be construed to imply that the Commission has

Edgar Filing: Organic Alliance, Inc. - Form NT 10-K

verified any information contained herein.

If the notification relates to a portion of the filing checked above, identify

the Item(s) to which the notification relates:

PART I	
REGISTRANT INFORMATION	
Organic Alliance, Inc.	
Full Name of Registrant	
Former Name if Applicable	
401 Monterey Street, Suite 202	
Address of Principal Executive Office (Street and	ł Number)
Salinas, CA 93901	
City, State and Zip Code	
PART II	

RULES 12b-25(b) AND (c)

Edgar Filing: Organic Alliance, Inc. - Form NT 10-K

If the subject report could not be filed without unreasonable effort or expense and the registrant seeks relief pursuant to Rule 12b-25(b), the following should be completed. (Check box if appropriate.)

- (a) The reasons described in reasonable detail in Part III of this form could not be eliminated without unreasonable effort or expense;
- The subject annual report, semi-annual report, transition report on Form 10-K, 20-F, 11-K or Form 10-Q, or portion thereof will be filed on or before the 15th calendar day following the prescribed due date; or the subject quarterly report or transition report on Form 10-Q, or portion thereof will be filed on or before the fifth calendar
- day following the prescribed due date; and
- (c) The accountant's statement or other exhibit required by Rule 12b-25(c) has been attached if applicable.

PART III

NARRATIVE

State below in reasonable detail the reasons why Forms 10-K, 20-F, 11-K, 10-Q, 10-D, N-SAR, N-CSR, or the transition report or portion thereof, could not be filed within the prescribed time period. (Attach extra Sheets if Needed)

We could not complete the filing of our Annual Report on Form 10-K for the fiscal year ended December 31, 2012 due to a delay in obtaining and compiling information required to be included in our Form 10-K.

PART IV OTHER INFORMATION
(1) Name and telephone number of person to contact in regard to this notification
Barry M. Brookstein (831) 240-0295 (Name) (Area Code) (Telephone Number)
(2) Have all other periodic reports required under Section 13 or 15(d) of the Securities Exchange Act of 1934 or Section 30 of the Investment Company Act of 1940 during the preceding 12 months or for such shorter period that the registrant was required to file such report(s) been filed? If answer is no, identify report(s).
Yes x No o
(3) Is it anticipated that any significant change in results of operations from the corresponding period for the last fiscal year will be reflected by the earnings statements to be included in the subject report or portion thereof?
Yes x No o

If so, attach an explanation of the anticipated change, both narratively and quantitatively, and, if appropriate, state the

reasons why a reasonable estimate of the results cannot be made.

Edgar Filing: Organic Alliance, Inc. - Form NT 10-K

For the year ended December 31, 2011, we had net sales of \$1,004,176, gross margins of \$19,928 and net losses of \$3,057,931. For the year ended December 31, 2012, we currently estimate that we will have net sales of \$1,855,391, gross margins of \$243,705 and net losses of \$6,753,333. Results for 2012 remain subject to further adjustment.

The anticipated increases in net sales and gross margins are believed to be primarily attributable to our obtaining long term produce contracts and the hiring of a director of national procurement sales, a director of national sales and a national retail sales manager during 2012.

The anticipated increase in losses is believed to be primarily attributable to increases in operating expenses, including payroll expenses for the newly hired CFO, A director of national procurement sales, a director of national sales and a national retail sales manager during 2012, increases in interest expense and finance fees on our debt financing, and a \$2,019,597 loss on the change in the fair value of derivative liability for the year ended December 31, 2012, due to increased derivative warrants and conversion options and an increase in the market price of our common stock.

Organic Alliance, Inc.	
•	
(Name of Registrant as Specified in Charter)	

has caused this notification to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 1, 2013 Organic Alliance

By/s/ Barry M. Brookstein Name: Barry M. Brookstein Title: Chief Financial Officer