

PITNEY BOWES INC /DE/  
Form 3  
January 04, 2016

**FORM 3** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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**INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

(Print or Type Responses)

|                                           |         |                                      |                                                                      |                                                                        |
|-------------------------------------------|---------|--------------------------------------|----------------------------------------------------------------------|------------------------------------------------------------------------|
| 1. Name and Address of Reporting Person * |         | 2. Date of Event Requiring Statement | 3. Issuer Name <b>and</b> Ticker or Trading Symbol                   |                                                                        |
| Â Snyder Lila                             |         | (Month/Day/Year)                     | PITNEY BOWES INC /DE/ [PBI]                                          |                                                                        |
| (Last)                                    | (First) | 01/01/2016                           | 4. Relationship of Reporting Person(s) to Issuer                     | 5. If Amendment, Date Original Filed(Month/Day/Year)                   |
| 3001 SUMMER STREET                        |         |                                      |                                                                      |                                                                        |
| (Street)                                  |         |                                      | (Check all applicable)                                               |                                                                        |
| STAMFORD,Â CTÂ 96926                      |         |                                      | <input type="checkbox"/> Director <input type="checkbox"/> 10% Owner | 6. Individual or Joint/Group Filing(Check Applicable Line)             |
| (City)                                    | (State) | (Zip)                                | <input type="checkbox"/> Officer <input type="checkbox"/> Other      | <input checked="" type="checkbox"/> Form filed by One Reporting Person |
|                                           |         |                                      | (give title below) (specify below)                                   | <input type="checkbox"/> Form filed by More than One Reporting Person  |
|                                           |         |                                      | Exec VP, Glbl Ecomm & Shipping                                       |                                                                        |

**Table I - Non-Derivative Securities Beneficially Owned**

| 1. Title of Security<br>(Instr. 4) | 2. Amount of Securities Beneficially Owned<br>(Instr. 4) | 3. Ownership Form:<br>Direct (D)<br>or Indirect (I)<br>(Instr. 5) | 4. Nature of Indirect Beneficial Ownership<br>(Instr. 5) |
|------------------------------------|----------------------------------------------------------|-------------------------------------------------------------------|----------------------------------------------------------|
| Common Stock                       | 1,001.4853                                               | D                                                                 | Â                                                        |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

SEC 1473 (7-02)

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**Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

| 1. Title of Derivative Security<br>(Instr. 4) | 2. Date Exercisable and Expiration Date<br>(Month/Day/Year) | 3. Title and Amount of Securities Underlying Derivative Security<br>(Instr. 4) | 4. Conversion or Exercise Price of Derivative Security | 5. Ownership Form of Derivative Security:<br>Direct (D)<br>or Indirect | 6. Nature of Indirect Beneficial Ownership<br>(Instr. 5) |
|-----------------------------------------------|-------------------------------------------------------------|--------------------------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------------------------|----------------------------------------------------------|
|                                               | Date Exercisable                                            | Expiration Date                                                                | Title                                                  | Amount or Number of                                                    |                                                          |

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|                         |               |            |              | Shares  |          | (I)<br>(Instr. 5) |   |
|-------------------------|---------------|------------|--------------|---------|----------|-------------------|---|
| Performance Stock Units | Â (1)         | 02/09/2024 | Common Stock | 11,151  | \$ 0     | D                 | Â |
| Restricted Stock Units  | Â (2)         | 02/10/2023 | Common Stock | 3,192   | \$ 0     | D                 | Â |
| Performance Stock Units | Â (3)         | 02/08/2025 | Common Stock | 13,987  | \$ 0     | D                 | Â |
| Restricted Stock Units  | Â (4)         | 02/08/2025 | Common Stock | 5,632   | \$ 0     | D                 | Â |
| Stock Option            | 02/12/2019(5) | 12/07/2025 | Common Stock | 200,000 | \$ 24.79 | D                 | Â |

## Reporting Owners

| Reporting Owner Name / Address                            | Relationships |           |                                        |       |
|-----------------------------------------------------------|---------------|-----------|----------------------------------------|-------|
|                                                           | Director      | 10% Owner | Officer                                | Other |
| Snyder Lila<br>3001 SUMMER STREET<br>STAMFORD,Â CTÂ 96926 | Â             | Â         | Â Exec VP,<br>Glbl Ecomm &<br>Shipping | Â     |

## Signatures

/s/ Laurie Bellocchio - POA for Lila Snyder 01/04/2016

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 5(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each performance based restricted stock unit will vest subject to predetermined EBIT performance metrics on February 7, 2017.
- (2) The restricted stock units expire upon vesting and vest in three equal annual installments.
- (3) Each performance based restricted stock unit will vest subject to predetermined EBIT performance metrics on February 13, 2018.
- (4) The restricted stock units expire upon vesting and vest in three annual installments.
- (5) The stock option cliff vests 100% on February 12, 2019.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *See* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.