

ALEXANDERS INC  
Form 10-K  
February 23, 2009

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-K

X ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended:

December 31, 2008

OR

O TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-6064

**ALEXANDER S, INC.**

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

51-0100517  
(IRS Employer  
Identification No.)

210 Route 4 East, Paramus, New Jersey  
(Address of principal executive offices)

07652  
(Zip Code)

Registrant's telephone number, including area code (201) 587-8541

Securities registered pursuant to Section 12(b) of the Act:

Edgar Filing: ALEXANDERS INC - Form 10-K

| Title of each class                   | Name of each exchange on which registered |
|---------------------------------------|---|
| Common Stock, \$1 par value per share | New York Stock Exchange                   |

Securities registered pursuant to Section 12(g) of the Act: NONE

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Exchange Act. YES  NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15 (d) of the Act. YES  NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

|   |  |
|---|--|
| <input type="radio"/> Large Accelerated Filer   | <input checked="" type="radio"/> Accelerated Filer |
| <input type="radio"/> Non-Accelerated Filer (Do not check if smaller reporting company) | <input type="radio"/> Smaller Reporting Company    |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES  NO

The aggregate market value of the voting and non-voting common shares held by non-affiliates of the registrant, (i.e., by persons other than officers and directors of Alexander's, Inc.) was \$631,159,078 at June 30, 2008.

As of February 3, 2009 there were 5,091,590 of the registrant's common shares of beneficial interest outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

**Part III:** Portions of the Proxy Statement for the Annual Meeting of Stockholders to be held on May 14, 2009.

**TABLE OF CONTENTS**

|                   | <b>Item</b>   | <b>Page</b> |
|-------------------|---|-------------|
| <b>Part I.</b>    |   |             |
|                   | 1. Business   | 4           |
|                   | 1A. Risk Factors  | 7           |
|                   | 1B. Unresolved Staff Comments   | 15          |
|                   | 2. Properties   | 16          |
|                   | 3. Legal Proceedings  | 20          |
|                   | 4. Submission of Matters to a Vote of Security Holders<br>Executive Officers of the Registrant                    | 20<br>20    |
| <b>Part II.</b>   |   |             |
|                   | 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuance Purchases of Equity Securities | 21          |
|                   | 6. Selected Financial Data  | 23          |
|                   | 7. Management's Discussion and Analysis of Financial Condition and Results of Operation                           | 24          |
|                   | 7A. Quantitative and Qualitative Disclosures about Market Risk  | 36          |
|                   | 8. Financial Statements and Supplementary Data  | 37          |
|                   | 9. Changes in and Disagreements With Accountants on Accounting and Financial Disclosure                           | 56          |
|                   | 9A. Controls and Procedures   | 56          |
|                   | 9B. Other Information   | 59          |
| <b>Part III.</b>  |   |             |
|                   | 10. Directors, Executive Officers and Corporate Governance <sup>(1)</sup>   | 59          |
|                   | 11. Executive Compensation <sup>(1)</sup>   | 59          |
|                   | 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters <sup>(1)</sup> | 59          |
|                   | 13. Certain Relationships and Related Transactions, and Director Independence <sup>(1)</sup>                      | 60          |
|                   | 14. Principal Accounting Fees and Services <sup>(1)</sup>   | 60          |
| <b>Part IV.</b>   |   |             |
|                   | 15. Exhibits, Financial Statement Schedules   | 61          |
| <b>Signatures</b> |   | 62          |

---

(1) These items are omitted in part or in whole because the registrant will file a definitive Proxy Statement pursuant to Regulation 14A under the Securities Exchange Act of 1934 with the Securities and Exchange Commission no later than 120 days after December 31, 2008, portions of which are incorporated by reference herein. See Executive Officers of the Registrant on page 20 of this Annual Report on Form 10-K for information relating to executive officers.

**FORWARD-LOOKING STATEMENTS**

Certain statements contained herein constitute forward-looking statements as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are not guarantees of future performance. They involve risks, uncertainties and assumptions. Our future results, financial condition, results of operations and business may differ materially from those expressed in these forward-looking statements. You can find many of these statements by looking for words such as approximates, believes, expects, anticipates, estimates, intends, plans, would, may or other similar expressions in this Annual Report on Form 10-K. We also note the following forward-looking statements: in the case of our development projects, the estimated completion date, estimated project costs and costs to complete. These forward-looking statements represent our intentions, plans, expectations and beliefs and are subject to numerous assumptions, risks and uncertainties. Many of the factors that will determine these items are beyond our ability to control or predict. For a further discussion of factors that could materially affect the outcome of our forward-looking statements, see Item 1A - Risk Factors in this Annual Report on Form 10-K.

For these statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. You are cautioned not to place undue reliance on the forward-looking statements, which speak only as of the date of this Annual Report on Form 10-K or the date of any document incorporated by reference. All subsequent written and oral forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. We do not undertake any obligation to release publicly, any revisions to our forward-looking statements to reflect events or circumstances after the date of this Annual Report on Form 10-K.

**PART I**

**ITEM 1. BUSINESS  
GENERAL**

Alexander s, Inc. (NYSE: ALX) is a real estate investment trust ( REIT ), incorporated in Delaware, engaged in leasing, managing, developing and redeveloping its properties. All references to we, us, our, Company and Alexander s refer to Alexander s, Inc. and its consolidated subsidiaries. We are managed by, and our properties are leased and developed by, Vornado Realty Trust ( Vornado ) (NYSE: VNO).

We have seven properties in the greater New York City metropolitan area consisting of:

Operating properties

- (i) the 731 Lexington Avenue property, a 1,307,000 square foot multi-use building which comprises the entire square block bounded by Lexington Avenue, East 59<sup>th</sup> Street, Third Avenue and East 58<sup>th</sup> Street in Manhattan, New York. The building contains 885,000 and 174,000 of net rentable square feet of office and retail space, respectively, which we own, and 248,000 square feet of residential space consisting of 105 condominium units, which we sold. The building is 100% leased. Principal office tenants include Bloomberg L.P. (697,000 square feet) and Citibank N.A. (176,000 square feet). On December 29, 2008, Citibank N.A. notified us of its intent to assign its lease to Bloomberg L.P. To the extent the assignment is completed, Bloomberg L.P. would occupy 99% of the office space. Principal retail tenants include The Home Depot (83,000 square feet), The Container Store (34,000 square feet) and Hennes & Mauritz (27,000 square feet);
- (ii) the Kings Plaza Regional Shopping Center, located on Flatbush Avenue in Brooklyn, New York, which contains 1,098,000 square feet that is 94% leased and is comprised of a two-level mall containing 470,000 square feet, a 289,000 square foot Sears department store and a 339,000 square foot Macy s department store, which is owned by Macy s, Inc.;
- (iii) the Rego Park I property, located on Queens Boulevard and 63<sup>rd</sup> Road in Queens, New York, which contains 351,000 square feet and is 86% leased to Sears, Bed Bath & Beyond, Marshalls and Old Navy;
- (iv) the Paramus property, which consists of 30.3 acres of land located at the intersection of Routes 4 and 17 in Paramus, New Jersey, which is leased to IKEA Property, Inc.;
- (v) the Flushing property, located at Roosevelt Avenue and Main Street in Queens, New York, which contains a 177,000 square foot building that was sub-leased in February 2009 to a developer for the remainder of our ground lease term;

Property under development

- (vi) the Rego Park II property, containing approximately 6.6 acres of land adjacent to our Rego Park I property in Queens, New York, which comprises the entire square block bounded by the Horace Harding Service Road (of the Long Island Expressway), 97th Street, 62nd Drive and Junction Boulevard. The development at Rego Park II consists of a 600,000 square foot shopping center on four levels and a parking deck containing approximately 1,400 spaces. Construction is expected to be completed in 2009 and estimated to cost approximately \$410,000,000, of which \$292,000,000 has been expended as of December 31, 2008. The development plans for an apartment tower containing 315 apartments have been deferred indefinitely.

## Edgar Filing: ALEXANDERS INC - Form 10-K

As of December 31, 2008, \$181,695,000 was drawn on the \$350,000,000 construction loan. The loan has an interest rate of LIBOR plus 1.20% (3.08% at December 31, 2008), and matures in December 2010, with a one-year extension option. The shopping center will be anchored by a 134,000 square foot Century 21 department store, a 138,000 square foot Home Depot and 132,000 square foot Kohl s.

There can be no assurance that this project will be completed, completed on time, or completed for the budgeted amount;

4

---

Property to be developed

- (vii) the Rego Park III property, containing approximately 3.4 acres of land adjacent to our Rego Park II property in Queens, New York, which comprises a one-quarter square block at the intersection of Junction Boulevard and the Horace Harding Service Road.

**Business Environment**

In the second half of 2007 the residential mortgage and capital markets began showing signs of stress, primarily in the form of escalating default rates on sub-prime mortgages, declining home values and increasing inventory nationwide. In 2008, the credit crisis spread to the broader commercial credit and financial markets resulting in illiquidity and volatility in the bond and equity markets. We are currently in an economic recession, which has negatively affected all businesses, including ours. During the past year, real estate transactions have diminished significantly and capitalization rates have risen. Our real estate portfolio may be affected by declining demand for office and retail space and tenant bankruptcies, store closures, lower occupancy and effective rents, which would result in a corresponding decrease in net income, funds from operations and cash flow. For example, Circuit City, a tenant which leases space at our Rego Park I location aggregating 50,000 square feet, approximately \$2,600,000 of annual property rental income, recently announced that it is liquidating pursuant to Bankruptcy Court approval. As a result, we wrote-off approximately \$4,909,000 of unamortized costs at December 31, 2008, including tenant improvements and receivables arising from the straight-lining of rent.

**Significant Tenants**

Bloomberg L.P. accounted for 31%, 32% and 34% of our consolidated revenues in the years ended December 31, 2008, 2007 and 2006, respectively. No other tenant accounted for more than 10% of revenues in any of the last three years.

**Relationship with Vornado**

At December 31, 2008, Vornado owned 32.5% of our outstanding common stock. Steven Roth is the Chairman of our Board of Directors and our Chief Executive Officer, the Managing General Partner of Interstate Properties (Interstate), a New Jersey general partnership, and the Chairman of the Board of Trustees and Chief Executive Officer of Vornado. At December 31, 2008, Mr. Roth, Interstate and its other two general partners, David Mandelbaum and Russell B. Wight, Jr. (who are also directors of the Company and trustees of Vornado) owned, in the aggregate, 27.0% of our outstanding common stock, in addition to the 2.7% they indirectly own through Vornado.

We are managed by, and our properties are leased and developed by, Vornado, pursuant to agreements which expire in March of each year and are automatically renewable. Vornado is a fully-integrated REIT with significant experience in managing, leasing, developing, and operating retail and office properties.

At December 31, 2008, we owed Vornado \$31,079,000 for leasing fees, \$11,496,000 for development fees and \$1,511,000 for management, property management and cleaning fees.

**Environmental Matters**

In July 2006, we discovered an oil spill at our Kings Plaza Regional Shopping Center, notified the New York State Department of Environmental Conservation (NYSDEC) and developed a remediation plan. The NYSDEC has approved a portion of the remediation plan and clean up is ongoing. The estimated costs associated with the clean up aggregate approximately \$2,500,000. We paid \$500,000 of this amount

and the remainder is covered under our insurance policy.

**Competition**

We operate in a highly competitive environment. All of our properties are located in the greater New York City metropolitan area. We compete with a large number of real estate property owners and developers. Principal factors of competition are the amount of rent charged, attractiveness of location and quality and breadth of services provided. Our success depends upon, among other factors, trends of national and local economies, the financial condition and operating results of current and prospective tenants, the availability and cost of capital, interest rates, construction and renovation costs, taxes, governmental regulations and legislation, population trends, zoning laws, and our ability to lease, sublease or sell our properties, at profitable levels. Our success is also subject to our ability to refinance existing debt as it comes due and on acceptable terms.

**Employees**

We currently have 82 employees.

**Executive Office**

Our principal executive office is located at 210 Route 4 East, Paramus, New Jersey, 07652 and our telephone number is (201) 587-8541.

**Available Information**

Copies of our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to these reports, as well as Reports on Forms 3, 4 and 5 regarding officers, directors, and 10% beneficial owners filed or furnished pursuant to Section 13(a), 15(d) or 16(a) of the Securities Exchange Act of 1934, are available free of charge on our website ([www.alx-inc.com](http://www.alx-inc.com)) as soon as reasonably practicable after they are electronically filed with, or furnished to, the Securities and Exchange Commission ( SEC ). Also available on our website are copies of our (i) Audit Committee charter, (ii) Compensation Committee Charter, (iii) Code of Business Conduct and Ethics and (iv) Corporate Governance Guidelines. In the event of any changes to these items, revised copies will be made available on our website. Copies of these documents are also available directly from us, free of charge.

On April 11, 2000, Vornado and Interstate filed with the SEC, the 26<sup>th</sup> amendment to a Form 13D indicating that they, as a group, own in excess of 51% of our common stock. This ownership level makes us a controlled company for the purposes of the New York Stock Exchange, Inc.'s Corporate Governance Standards (the NYSE Rules ). This means that we are not required to, among other things, have a majority of the members of our Board of Directors be independent under the NYSE Rules, have all of the members of our Compensation Committee be independent under the NYSE Rules or to have a Nominating Committee. While we have voluntarily complied with a majority of the independence requirements of the NYSE Rules, we are under no obligation to do so and this situation may change at anytime.

**ITEM 1A. RISK FACTORS**

Material factors that may adversely affect our business and operations are summarized below.

**REAL ESTATE INVESTMENTS VALUE AND INCOME FLUCTUATE DUE TO VARIOUS FACTORS.**

The value of real estate fluctuates depending on conditions in the general economy and the real estate business. These conditions may also limit our revenues and available cash.

The factors that affect the value of our real estate include, among other things:

- national, regional and local economic conditions;
- competition from other available space;
- local conditions such as an oversupply of space or a reduction in demand for real estate in the area;
- how well we manage our properties;
- changes in market rental rates;
- the timing and costs associated with property improvements and rentals;
- whether we are able to pass some or all of any increased operating costs through to tenants;
- changes in real estate taxes and other expenses;
- whether tenants and users such as customers and shoppers consider a property attractive;
- the financial condition of our tenants, including the extent of tenant bankruptcies or defaults;
- availability of financing on acceptable terms or at all;
- fluctuations in interest rates;
- our ability to secure adequate insurance;
- changes in taxation or zoning laws;
- government regulation;
- consequences of any armed conflict involving, or terrorist attack against, the United States;
- potential liability under environmental or other laws or regulations; and
- general competitive factors.

The rents we receive and the occupancy levels at our properties may decline as a result of adverse changes in any of these factors. If our rental revenues and/or occupancy levels decline, we generally would expect to have less cash available to pay our indebtedness and distribute to our stockholders. In addition, some of our major expenses, including mortgage payments, real estate taxes and maintenance costs, generally do not decline when the related rents decline.

***Capital markets and economic conditions can materially affect our financial condition and results of operations and the value of our debt and equity securities.***

There are many factors that can affect the value of our investments in debt and equity securities, including the state of the capital markets and economy. In the second half of 2007 the residential mortgage and capital markets began showing signs of stress, primarily in the form of escalating default rates on sub-prime mortgages, declining home values and increasing inventory nationwide. In 2008, the credit crisis spread to

## Edgar Filing: ALEXANDERS INC - Form 10-K

the broader commercial credit and financial markets resulting in illiquidity and volatility in the bond and equity markets. We are currently in an economic recession which has negatively affected all businesses including ours. These conditions have contributed to volatility of unprecedented levels. As a result, the cost and availability of credit has been and may continue to be adversely affected by illiquid credit markets and wider credit spreads. Concern about the stability of the markets generally and the strength of counterparties specifically has led many lenders and institutional investors to reduce, and in some cases, cease to provide funding to borrowers, and may adversely affect our liquidity and financial condition, and the liquidity and financial condition of our tenants. If these market conditions continue, they may limit our ability and the ability of our tenants, to timely refinance maturing liabilities and access the capital markets to meet liquidity needs, resulting in materially adverse effects on our financial condition and results of operations and the value of our debt and equity securities.

***We depend on leasing space to tenants on economically favorable terms and collecting rent from our tenants, who may not be able to pay.***

Our financial results depend significantly on leasing space in our properties to tenants on economically favorable terms. In addition, because a majority of our income is derived from renting real property, our income, funds available to pay indebtedness and funds available for distribution to our stockholders will decrease if a significant number of our tenants cannot pay their rent or if we are not able to maintain our level of occupancy on favorable terms. If a tenant does not pay its rent, we might not be able to enforce our rights as landlord without delays and might incur substantial legal and other costs.

***Bankruptcy or insolvency of tenants may decrease our revenues, net income and available cash.***

From time to time, some of our tenants have declared bankruptcy, and other tenants may declare bankruptcy or become insolvent in the future. If a major tenant declares bankruptcy or becomes insolvent, the rental property at which it leases space may have lower revenues and operational difficulties. In the case of our shopping centers, the bankruptcy or insolvency of a major tenant could cause us to have difficulty leasing the remainder of the affected property. Our leases generally do not contain restrictions designed to ensure the creditworthiness of our tenants. As a result, the bankruptcy or insolvency of a major tenant could result in a lower level of net income and funds available for the payment of our indebtedness or distribution to our stockholders. For example, Circuit City, a tenant who leases space at our Rego Park I location aggregating 50,000 square feet, approximately \$2,600,000 of annual property rental income, recently announced that it is liquidating its assets pursuant to Bankruptcy Court approval. As a result, we wrote-off approximately \$4,909,000 of unamortized costs at December 31, 2008, including tenant improvements and receivables arising from the straight-lining of rent.

***Some of our tenants represent a significant portion of our revenues. Loss of these tenant relationships or deterioration in the tenants credit quality could adversely affect results.***

Bloomberg L.P. accounted for 31%, 32% and 34% of our consolidated revenues in the years ended December 31, 2008, 2007 and 2006, respectively. If we fail to maintain a relationship with Bloomberg L.P. or any of our significant tenants or fail to perform our obligations under agreements with these tenants, or if any of these tenants fail or become unable to perform their obligations under the agreements, we expect that any one or more of these events would adversely affect our results of operations and financial condition.

***Inflation or deflation may adversely affect our financial condition and results of operations.***

Although neither inflation nor deflation has materially impacted our operations in the recent past, increased inflation could have a pronounced negative impact on our mortgages and interest rates and general and administrative expenses, as these costs could increase at a rate higher than our rents. Inflation could also have an adverse effect on consumer spending which could impact our tenants sales and, in turn, our percentage rents, where applicable. Conversely, deflation could lead to downward pressure on rents and other sources of income.

***Real estate is a competitive business.***

We operate in a highly competitive environment. All of our properties are located in the greater New York City metropolitan area. We compete with a large number of real estate property owners and developers, some of which may be willing to accept lower returns on their investments. Principal factors of competition are rents charged, attractiveness of location, the quality of the property and breadth and quality of services provided. Our success depends upon, among other factors, trends of national and local economies, the financial condition and operating results of current and prospective tenants and customers, availability and cost of capital, construction and renovation costs, taxes, governmental regulations, legislation and population trends.

***We may incur costs to comply with environmental laws.***

Our operations and properties are subject to various federal, state and local laws and regulations concerning the protection of the environment including air and water quality, hazardous or toxic substances and health and safety. Under some environmental laws, a current or previous owner or operator of real estate may be required to investigate and clean up hazardous or toxic substances released at a property. The owner or operator may also be held liable to a governmental entity or to third parties for property damage or personal injuries and for investigation and clean-up costs incurred by those parties because of the contamination. These laws often impose liability without regard to whether the owner or operator knew of the release of the substances or caused such release. The presence of contamination or the failure to remediate contamination may impair our ability to sell or lease real estate or to borrow using the real estate as collateral. Other laws and regulations govern indoor and outdoor air quality including those that can require the abatement or removal of asbestos-containing materials in the event of damage, demolition, renovation or remodeling and also govern emissions of and exposure to asbestos fibers in the air. The maintenance and removal of lead paint and certain electrical equipment containing polychlorinated biphenyls (PCBs) and underground storage tanks are also regulated by federal and state laws. We are also subject to risks associated with human exposure to chemical or biological contaminants such as molds, pollens, viruses and bacteria which, above certain levels, can be alleged to be connected to allergic or other health effects and symptoms in susceptible individuals. We could incur fines for environmental compliance and be held liable for the costs of remedial action with respect to the foregoing regulated substances or tanks or related claims arising out of environmental contamination or human exposure at or from our properties.

In July 2006, we discovered an oil spill at our Kings Plaza Regional Shopping Center, notified the New York State Department of Environmental Conservation ( NYSDEC ) and developed a remediation plan. The NYSDEC has approved a portion of the remediation plan and clean up is ongoing. The estimated costs associated with the clean up aggregate approximately \$2,500,000. We paid \$500,000 of this amount and the remainder is covered under our insurance policy.

Each of our properties has been subjected to varying degrees of environmental assessment at various times. Except as referenced below, the environmental assessments did not, as of the date of this Annual Report on Form 10-K, reveal any environmental condition material to our business. However, identification of new compliance concerns or undiscovered areas of contamination, changes in the extent or known scope of contamination, discovery of additional sites, human exposure to the contamination or changes in cleanup or compliance requirements could result in significant costs to us.

***Some of our potential losses may not be covered by insurance.***

We carry commercial liability with limits of \$200,000,000 per location and all risk property insurance for (i) fire, (ii) flood, (iii) rental loss, (iv) extended coverage, and (v) acts of terrorism, as defined in the Terrorism Risk Insurance Program Reauthorization Act ( TRIPRA ) of 2007, with respect to our assets, with limits of \$1.7 billion per occurrence, including terrorist acts, as defined, for all of our properties. To the extent that we incur losses in excess of our insurance coverage, these losses would be borne by us and could be material.

Our debt instruments, consisting of mortgage loans secured by our properties (which are generally non-recourse to us), contain customary covenants requiring us to maintain insurance. Although we believe that we have adequate insurance coverage for the purposes of these agreements, we may not be able to obtain an equivalent amount of coverage at reasonable costs in the future. Further, if lenders insist on greater coverage than we are able to obtain, it could adversely affect our ability to finance and/or refinance our properties.

***Compliance or failure to comply with the Americans with Disabilities Act or other safety regulations and requirements could result in substantial costs.***

The Americans with Disabilities Act generally requires that public buildings, including our properties, be made accessible to disabled persons. Noncompliance could result in the imposition of fines by the federal government or the award of damages to private litigants. If, under the Americans with Disabilities Act, we are required to make substantial alterations and capital expenditures in one or more of our properties, including the removal of access barriers, it could adversely affect our financial condition and results of operations, as well as the amount of cash available for distribution to our stockholders.

Our properties are subject to various federal, state and local regulatory requirements, such as state and local fire and life safety requirements. If we fail to comply with these requirements, we could incur fines or private damage awards. We do not know whether existing requirements will change or whether compliance with future requirements will require significant unanticipated expenditures that will affect our cash flow and results of operations.

**OUR INVESTMENTS ARE CONCENTRATED IN THE GREATER NEW YORK CITY METROPOLITAN AREA. CIRCUMSTANCES AFFECTING THIS AREA GENERALLY COULD ADVERSELY AFFECT OUR BUSINESS.**

*All of our properties are in the greater New York City metropolitan area and are affected by the economic cycles and risks inherent in that area.*

During the years ended December 31, 2008, 2007, and 2006, all of our revenues came from properties located in the greater New York City metropolitan area. Like other real estate markets, the real estate market in this area has experienced economic downturns, and we cannot predict how economic conditions will impact this market in either the short or long term. Continued declines in the economy or a decline in the real estate market in this area could further hurt the value of our properties and our financial performance. The factors affecting economic conditions in this region include:

financial performance and productivity of the publishing, advertising, financial, technology, retail, insurance and real estate industries;  
business layoffs or downsizing;  
industry slowdowns;  
relocations of businesses;  
changing demographics;  
increased telecommuting and use of alternative work places;  
infrastructure quality; and  
any oversupply of, or reduced demand for, real estate.

It is impossible for us to assess with certainty the future effects of the current adverse trends in the economic and investment climates of the greater New York City metropolitan region, and more generally of the United States, on the real estate market in this area. If these conditions persist, or if there is any further local, national or global economic downturn, our businesses and future profitability may be adversely affected.

*Terrorist attacks, such as those of September 11, 2001 in New York City, may adversely affect the value of our properties and our ability to generate cash flow.*

All of our properties are located in the greater New York City metropolitan area. In the aftermath of a terrorist attack, tenants in this area may choose to relocate their businesses to less populated, lower-profile areas of the United States that are not as likely to be targets of future terrorist activity and fewer customers may choose to patronize businesses in this area. This would trigger a decrease in the demand for space in these markets, which could increase vacancies in our properties and force us to lease our properties on less favorable terms. As a result, the value of our properties and the level of our revenues could decline materially.

*We are subject to risks that affect the general retail environment.*

A substantial proportion of our properties are in the retail shopping center real estate market. This means that we are subject to factors that affect the retail environment generally, including the level of consumer spending and consumer confidence, the threat of terrorism and increasing competition from discount retailers, outlet malls, retail websites and catalog companies. These factors could adversely affect the financial condition of our retail tenants and the willingness of retailers to lease space in our shopping centers.

**WE MAY ACQUIRE OR SELL ADDITIONAL ASSETS OR DEVELOP ADDITIONAL PROPERTIES. OUR FAILURE OR INABILITY TO CONSUMMATE THESE TRANSACTIONS OR MANAGE THE RESULTS OF THESE TRANSACTIONS COULD ADVERSELY AFFECT OUR OPERATIONS AND FINANCIAL RESULTS.**

*We may acquire or develop properties and this may create risks.*

## Edgar Filing: ALEXANDERS INC - Form 10-K

Although our stated business strategy is not to engage in acquisitions, we may acquire or develop properties when we believe that an acquisition or development project is otherwise consistent with our business strategy. We may not, however, succeed in consummating desired acquisitions or in completing developments on time or within budget. In addition, we may face competition in pursuing acquisition or development opportunities that could increase our costs. When we do pursue a project or acquisition, we may not succeed in leasing newly developed or acquired properties at rents sufficient to cover their costs of acquisition or development and operations. Difficulties in integrating acquisitions may prove costly or time-consuming and could divert management's attention. Acquisitions or developments in new markets or industries where we do not have the same level of market knowledge may result in poorer than anticipated performance. We may abandon acquisition or development opportunities that we have begun pursuing and consequently fail to recover expenses already incurred and have devoted management time to a matter not consummated.

*It may be difficult to buy and sell real estate quickly.*

Real estate investments are relatively difficult to buy and sell quickly. Consequently, we may have limited ability to vary our portfolio promptly in response to changes in economic or other conditions. Moreover, our ability to buy, sell, or finance real estate assets may be adversely affected during periods of uncertainty or unfavorable conditions in the credit markets as we, or potential buyers of our assets, may experience difficulty in obtaining financing.

**OUR ORGANIZATIONAL AND FINANCIAL STRUCTURE GIVES RISE TO OPERATIONAL AND FINANCIAL RISKS.**

*We depend on dividends and distributions from our direct and indirect subsidiaries. The creditors of these subsidiaries are entitled to amounts payable to them by the subsidiaries before the subsidiaries may pay any dividends or distributions to us.*

Substantially all of our properties and assets are held through subsidiaries. We depend on cash distributions and dividends from our subsidiaries for substantially all of our cash flow. The creditors of each of our direct and indirect subsidiaries are entitled to payment of that subsidiary's obligations to them when due, and payable before that subsidiary may make distributions or dividends to us. Thus, our ability to pay dividends, if any, to our security holders depends on our subsidiaries' ability to first satisfy their obligations to their creditors and our ability to satisfy our obligations, if any, to our creditors.

In addition, our participation in any distribution of the assets of any of our direct or indirect subsidiaries upon the liquidation, reorganization or insolvency of the subsidiary, is only after the claims of the creditors, including trade creditors, and preferred security holders, if any, of the applicable direct or indirect subsidiaries are satisfied.

*Our existing financing documents contain covenants and restrictions that may restrict our operational and financial flexibility.*

At December 31, 2008, substantially all of the individual properties we own were encumbered by mortgages. These mortgages contain covenants that limit our ability to incur additional indebtedness on these properties, provide for lender approval of tenants' leases in certain circumstances, and provide for yield maintenance or defeasance premiums to prepay them. These mortgages may significantly restrict our operational and financial flexibility. In addition, if we were to fail to perform our obligations under existing indebtedness or become insolvent or were liquidated, secured creditors would be entitled to payment in full from the proceeds of the sale of the pledged assets prior to any proceeds being paid to other creditors or to any holders of our securities. In such an event, it is possible that we would have insufficient assets remaining to make payments to other creditors or to any holders of our securities.

*We have indebtedness, and this indebtedness, and the cost to service it, may increase and debt refinancing may not be available on acceptable terms.*

As of December 31, 2008, we had approximately \$1,221,255,000 in total debt outstanding. Our ratio of total debt to total enterprise value was 61.3% at December 31, 2008. Enterprise value means the market equity value of our common stock, plus debt, less cash and cash equivalents at such date. In addition, we have significant debt service obligations. For the year ended December 31, 2008, our scheduled cash payments for principal and interest were \$82,947,000. In the future, we may incur additional debt, and thus increase the ratio of total debt to total enterprise value. If our level of indebtedness increases, there may be an increased risk of default that could adversely affect our financial condition and results of operations. In addition, in a rising interest rate environment, the cost of refinancing our existing debt and any new debt or market rate security or instrument may increase. Furthermore, in the current credit crisis environment, we may not be able to refinance existing indebtedness in sufficient amounts or on acceptable terms.

*We have issued outstanding and exercisable stock appreciation rights. The exercise of these stock appreciation rights may impact our liquidity.*

## Edgar Filing: ALEXANDERS INC - Form 10-K

As of December 31, 2008, 300,000 stock appreciation rights ( SARs ) were outstanding and exercisable. These SARs have an adjusted exercise price of \$63.38, and are scheduled to expire on March 4, 2009. Since the SARs agreements require that they be settled in cash, we would have paid \$57,458,000 to the holders of these SARs had they exercised their SARs on December 31, 2008. Any change in our stock price from the closing price of \$254.90 at December 31, 2008 would increase or decrease the amount we would have to pay upon exercise.

***We might fail to qualify or remain qualified as a REIT, and may be required to pay income taxes at corporate rates.***

Although we believe that we will remain organized and will continue to operate so as to qualify as a REIT for federal income tax purposes, we might fail to remain qualified. Qualification as a REIT for federal income tax purposes is governed by highly technical and complex provisions of the Internal Revenue Code (the Code) for which there are only limited judicial or administrative interpretations. Qualification as a REIT also depends on various facts and circumstances that are not entirely within our control. In addition, legislation, new regulations, administrative interpretations or court decisions might significantly change the tax laws with respect to the requirements for qualification as a REIT or the federal income tax consequences of qualification as a REIT.

In order to qualify and maintain our qualification as a REIT for federal income tax purposes, we are required, among other conditions, to distribute as dividends to our stockholders, at least 90% of annual REIT taxable income. As of December 31, 2008, we had reported net operating loss carryovers (NOLs) of \$29,211,000, which generally would be available to offset the amount of REIT taxable income that we otherwise would be required to distribute. However, the NOLs reported on the tax returns are not binding on the Internal Revenue Service and are subject to adjustment as a result of future audits. In addition, under Section 382 of the Code, the ability to use our NOLs could be limited if, generally, there are significant changes in the ownership of our outstanding stock. Since our reorganization as a REIT commencing in 1995, we have not paid regular dividends and do not believe that we will be required to, and may not, pay regular dividends until the NOLs have been fully utilized.

***We face possible adverse changes in tax laws.***

From time to time changes in state and local tax laws or regulations are enacted, which may result in an increase in our tax liability. The shortfall in tax revenues for states and municipalities in recent years may lead to an increase in the frequency and size of such changes. If such changes occur, we may be required to pay additional taxes on our assets or income. These increased tax costs could adversely affect our financial condition and results of operations and the amount of cash available for payment of dividends.

***Loss of our key personnel could harm our operations and adversely affect the value of our common stock.***

We are dependent on the efforts of Steven Roth, our Chief Executive Officer, and Michael D. Fascitelli, our President. While we believe that we could find replacements for these key personnel, the loss of their services could harm our operations and adversely affect the value of our common stock.

**ALEXANDER S CHARTER DOCUMENTS AND APPLICABLE LAW MAY HINDER ANY ATTEMPT TO ACQUIRE US.**

Provisions in Alexander s certificate of incorporation and by laws, as well as provisions of the Code and Delaware corporate law, may delay or prevent a change in control of the Company or a tender offer, even if such action might be beneficial to stockholders, and limit the stockholders opportunity to receive a potential premium for their shares of common stock over then prevailing market prices.

Primarily to facilitate maintenance of its qualification as a REIT, Alexander s certificate of incorporation generally prohibits ownership, directly, indirectly or beneficially, by any single stockholder of more than 9.9% of the outstanding shares of preferred stock of any class or 4.9% of outstanding common stock of any class. The Board of Directors may waive or modify these ownership limits with respect to one or more persons if it is satisfied that ownership in excess of these limits will not jeopardize Alexander s status as a REIT for federal income tax purposes. In addition, the Board of Directors has, subject to certain conditions and limitations, exempted Vornado and certain of its affiliates from these ownership limitations. Stocks owned in violation of these ownership limits will be subject to the loss of rights and other restrictions. These ownership limits may have the effect of inhibiting or impeding a change in control.

Alexander s Board of Directors is divided into three classes of directors. Directors of each class are chosen for three-year staggered terms. Staggered terms of directors may have the effect of delaying or preventing changes in control or management, even though changes in management or a change in control might be in the best interest of our stockholders.

In addition, Alexander s charter documents authorize the Board of Directors to:

- cause Alexander s to issue additional authorized but unissued common stock or preferred stock;
- classify or reclassify, in one or more series, any unissued preferred stock;
- set the preferences, rights and other terms of any classified or reclassified stock that Alexander s issues; and
- increase, without stockholder approval, the number of shares of beneficial interest that Alexander s may issue.

The Board of Directors could establish a series of preferred stock with terms that could delay, deter or prevent a change in control of Alexander s or other transaction that might involve a premium price or otherwise be in the best interest of our stockholders, although the Board of Directors does not, at present, intend to establish a series of preferred stock of this kind. Alexander s charter documents contain other provisions that may delay, deter or prevent a change in control of the Company or other transaction that might involve a premium price or otherwise be in the best interest of our stockholders.

In addition, Vornado and Interstate (the three general partners of which are both trustees of Vornado and Directors of Alexander s) together beneficially own approximately 59.5% of our outstanding shares of common stock. This degree of ownership may also reduce the possibility of a tender offer or an attempt to change control of the Company.

***We may change our policies without obtaining the approval of our stockholders.***

Our operating and financial policies, including our policies with respect to acquisitions of real estate or other assets, growth, operations, indebtedness, capitalization and dividends, are exclusively determined by our Board of Directors. Accordingly, our stockholders do not control these policies.



**OUR OWNERSHIP STRUCTURE AND RELATED-PARTY TRANSACTIONS MAY GIVE RISE TO CONFLICTS OF INTEREST.**

*Steven Roth, Vornado and Interstate may exercise substantial influence over us. They and some of our other directors and officers have interests or positions in other entities that may compete with us.*

At December 31, 2008, Interstate and its partners owned approximately 8.8% of the common shares of beneficial interest of Vornado and approximately 27.0% of our outstanding common stock. Steven Roth, David Mandelbaum and Russell B. Wight, Jr. are the partners of Interstate. Mr. Roth is the Chairman of our Board of Directors and Chief Executive Officer, the Chairman of the Board of Trustees and Chief Executive Officer of Vornado and the Managing General Partner of Interstate. Mr. Wight and Mr. Mandelbaum are both trustees of Vornado and members of our Board of Directors. In addition, Vornado manages and leases the real estate assets of Interstate.

At December 31, 2008, Vornado owned 32.5% of our outstanding common stock, in addition to the 27.0% owned by Interstate and its partners. In addition to the relationships described in the immediately preceding paragraph, Michael D. Fascitelli, the President and a trustee of Vornado, is our President and a member of our Board of Directors. Richard West is a trustee of Vornado and a member of our Board of Directors. In addition, Joseph Macnow, our Executive Vice President and Chief Financial Officer, holds the same positions with Vornado.

Because of their overlapping interests, Vornado, Mr. Roth, Interstate and the other individuals noted in the preceding paragraphs may have substantial influence over Alexander's, and on the outcome of any matters submitted to Alexander's stockholders for approval. In addition, certain decisions concerning our operations or financial structure may present conflicts of interest among Vornado, Messrs. Roth, Mandelbaum and Wight and Interstate and other security holders. Vornado, Mr. Roth and Interstate may, in the future, engage in a wide variety of activities in the real estate business which may result in conflicts of interest with respect to matters affecting us, such as, which of these entities or persons, if any, may take advantage of potential business opportunities, the business focus of these entities, the types of properties and geographic locations in which these entities make investments, potential competition between business activities conducted, or sought to be conducted, by us, competition for properties and tenants, possible corporate transactions such as acquisitions, and other strategic decisions affecting the future of these entities.

*There may be conflicts of interest between Vornado, its affiliates and us.*

Vornado manages, develops and leases our properties under agreements that have one-year terms expiring in March of each year, which are automatically renewable. Because we share common senior management with Vornado and because five of the trustees of Vornado also constitute the majority of our directors, the terms of the foregoing agreements and any future agreements may not be comparable to those we could have negotiated with an unaffiliated third party.

For a description of Interstate's ownership of Vornado and Alexander's, see *Steven Roth, Vornado and Interstate may exercise substantial influence over us. They and some of our other directors and officers have interests or positions in other entities that may compete with us.* above.

**THE NUMBER OF SHARES OF ALEXANDER S COMMON STOCK AND THE MARKET FOR THOSE SHARES GIVE RISE TO VARIOUS RISKS.**

*The price of our common shares has recently been volatile and may fluctuate.*

The trading price of our common shares has recently been volatile and may continue to fluctuate widely as a result of a number of factors, many of which are outside of our control. In addition, the stock market is subject to fluctuations in the share prices and trading volumes that affect the market prices of the shares of many companies. These broad market fluctuations have adversely affected and may continue to adversely affect the market price of our common shares. Among the factors that could affect the price of our common shares are:

- our financial condition and performance;
- the financial conditions of our tenants, including the extent of tenant bankruptcies or defaults;
- actual or anticipated quarterly fluctuations in our operating results and financial condition;
- the reputation of REITs and real estate investments generally and the attractiveness of REIT equity securities in comparison to other equity securities, including securities issued by other real estate companies, and fixed income securities;
- the effect of the credit crisis on the broader commercial credit and financial markets and the resulting illiquidity and volatility in the equity and bond markets;
- changes in revenue or earnings estimates or publication of research reports and recommendations by financial analysts or actions taken by rating agencies with respect to our securities or those of other real estate investment trusts;
- failure to meet analysts revenue or earnings estimates;
- speculation in the press or investment community;
- strategic actions by us or our competitors, such as acquisitions or restructurings;
- the extent of institutional interest in us;
- the extent of short-selling of our common shares and the shares of our competitors;
- fluctuations in the stock price and operating results of our competitors;
- general financial and economic market conditions and, in particular, developments related to market conditions for real estate investment trusts and other real estate related companies;
- domestic and international economic factors unrelated to our performance; and
- all other risk factors addressed elsewhere in this document.

A significant decline in our stock price could result in substantial losses for shareholders.

*Alexander s has available for issuance, shares of its common stock and outstanding and exercisable options to purchase its common stock. The issuance of this stock or the exercise of these options could decrease the market price of the shares of common stock currently outstanding.*

As of December 31, 2008, we had authorized but unissued 4,826,550 shares of common stock, par value of \$1.00 per share and 3,000,000 shares of preferred stock, par value \$1.00 per share. In addition, as of December 31, 2008, 14,260 options were outstanding and exercisable at a weighted-average exercise price of \$63.38 and as of December 31, 2007, 300,000 SARs were outstanding and exercisable at an adjusted exercise price of \$63.38. Additionally, 895,000 shares are available for future grant under the terms of our 2006 Omnibus Stock Plan. These awards may be granted in the form of options, restricted stock, SARs or other equity-based interests, and if granted, would reduce that number of shares available for future grant, provided however that an award that may be settled only in cash, would not reduce the number of shares available under the plan. We cannot predict the impact that future issuances of common or preferred stock or any exercise of outstanding options or grants of additional equity-based interests would have on the market price of our common stock.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

There are no unresolved comments from the staff of the Securities and Exchange Commission as of the date of this Annual Report on Form 10-K.

15

---

Edgar Filing: ALEXANDERS INC - Form 10-K

**ITEM 2. PROPERTIES**

The following table shows the location, ownership, approximate size and leasing status of each of our properties as of December 31, 2008.

| Property  | Land Area      | Building Area          | Average Annualized Rent Per Square Foot | Percent Leased | Significant Tenants  | Square Footage Leased         | Lease Expiration/Option Expiration(s)    |
|---|----------------|------------------------|---|----------------|--|-------------------------------|--|
| <b><u>Operating Properties:</u></b>   |                |                        |   |                |  |                               |  |
| 731 Lexington Avenue,<br>New York, New York<br>Office   | 84,420 sq.ft.  | 885,000                | \$ 79.14                                | 100%           | Bloomberg L.P.<br>Citibank N.A.  | 697,000<br>176,000            | 2030/2040<br>2015                        |
| Retail  |                | 174,000<br>1,059,000   | \$ 147.23                               | 100%           | The Home Depot<br>The Container Store<br>Hennes & Mauritz                    | 83,000<br>34,000<br>27,000    | 2025/2035<br>2021<br>2020                |
| Kings Plaza Regional Shopping Center<br>Brooklyn, New York  | 24.3 acres     | 759,000 <sup>(1)</sup> | \$ 39.78                                | 94%            | Sears<br>111 Mall tenants<br>Lowe's (ground lessee)<br>Macy's <sup>(2)</sup> | 289,000<br>422,000<br>N/A     | 2023/2033<br>Various<br>2028/2053<br>N/A |
| Rego Park I<br>Queens Boulevard and 63 <sup>rd</sup> Rd, Queens,<br>New York                      | 4.8 acres      | 351,000 <sup>(1)</sup> | \$ 27.57                                | 86%            | Sears<br>Bed Bath & Beyond<br>Marshalls                                      | 195,000<br>46,000<br>39,000   | 2021/2031<br>2013/2021<br>2021           |
| Routes 4 and 17<br>Paramus, New Jersey  | 30.3 acres     |                        |   | 100%           | IKEA<br>(ground lessee)  |                               | 2041                                     |
| Roosevelt Avenue and Main Street <sup>(3)</sup><br>Queens, New York                               | 44,975 sq. ft. | 177,000 <sup>(1)</sup> | \$ 14.12                                | 100%           | New World Mall LLC   | 177,000                       | 2027/2037                                |
| <b><u>Property Under Development:</u></b>   |                |                        |   |                |  |                               |  |
| Rego Park II (600,000 square feet under development), adjacent to Rego Park I<br>Queens, New York | 6.6 acres      |                        |   | 67%            | Home Depot<br>Century 21<br>Kohl's   | 138,000<br>134,000<br>132,000 |  |
| <b><u>Property to be Developed:</u></b>   |                |                        |   |                |  |                               |  |
| Rego Park III, adjacent to Rego Park II<br>Queens, New York                                       | 3.4 acres      | 2,346,000              |   |                |  |                               |  |

(1) Excludes parking garages.

(2) Owned by Macy's, Inc.

(3) Ground leased through January 2037.

For details of encumbrances, see descriptions of properties which follows.

16

---

**Operating Properties**

731 Lexington Avenue

The 731 Lexington Avenue property which comprises the entire square block bounded by Lexington Avenue, East 59<sup>th</sup> Street, Third Avenue and East 58<sup>th</sup> Street, is situated in the heart of one of Manhattan's busiest business and shopping districts, with convenient access to several subway and bus lines. The property is located directly across the street from Bloomingdale's flagship store and only a few blocks away from Fifth Avenue and 57<sup>th</sup> Street.

731 Lexington Avenue is a 1,307,000 square foot multi-use building containing 885,000 and 174,000 of net rentable square feet of office and retail space, respectively, which we own, and 248,000 square feet of residential space consisting of 105 condominium units, which we sold. The building is 100% leased. Principal office tenants include Bloomberg L.P. (697,000 square feet) and Citibank N.A. (176,000 square feet). On December 29, 2008, Citibank N.A. notified us of its intent to assign its lease aggregating 176,000 square feet to Bloomberg L.P. To the extent the assignment is completed, Bloomberg L.P. will occupy approximately 99% of the office space. Principal retail tenants include The Home Depot (83,000 square feet), The Container Store (34,000 square feet) and Hennes & Mauritz (27,000 square feet).

The office and retail spaces are encumbered by first mortgage loans with balances of \$373,637,000 and \$320,000,000, respectively, as of December 31, 2008. Such loans mature in February 2014 and July 2015 and bear interest at 5.33% and 4.93%, respectively.

Kings Plaza Regional Shopping Center

The Kings Plaza Regional Shopping Center (the Center) contains 1,098,000 square feet that is 94% leased and is comprised of a two-level mall (the Mall) containing 470,000 square feet and two four-level anchor stores. One of the anchor stores is owned by Macy's, Inc. and operated as a Macy's store. The Center occupies an 18.5 acre site at the intersection of Flatbush Avenue and Avenue U in Brooklyn, New York. Among the Center's features are a marina, a five-level parking garage and an energy plant that generates electrical power at the Center.

We have leased approximately 5.8 acres of land adjacent to the Center to Lowe's Home Improvement Warehouse (Lowe's) for a 20-year term with five 5-year renewal options. The ground lease commenced on February 26, 2007.

The following table sets forth lease expirations for the Mall tenants in the Center as of December 31, 2008, for each of the next ten years, assuming none of the tenants exercise their renewal options.

| <b>Year</b>           | <b>Number of Expiring Leases</b> | <b>Square Feet of Expiring Leases</b> | <b>Annual Rent of Expiring Leases</b> |                        | <b>Percent of Total Leased Square Feet</b> | <b>Percent of 2008 Gross Annual Rentals</b> |
|-----------------------|----------------------------------|---------------------------------------|---------------------------------------|------------------------|--|---|
| <b>Month to month</b> |                                  |                                       | <b>Total</b>                          | <b>Per Square Foot</b> |  |   |
|                       | 7                                | 53,075                                | \$ 859,338                            | \$ 16.19               | 12.6%                                      | 3.6%  |
| 2009                  | 12                               | 33,743                                | 2,093,709                             | 62.05                  | 8.0%                                       | 8.7%  |
| 2010                  | 12                               | 20,284                                | 1,723,243                             | 84.96                  | 4.8%                                       | 7.2%  |
| 2011                  | 13                               | 34,067                                | 2,481,200                             | 72.83                  | 8.1%                                       | 10.3%                                       |
| 2012                  | 12                               | 40,532                                | 2,433,653                             | 60.04                  | 9.6%                                       | 10.1%                                       |
| 2013                  | 11                               | 38,863                                | 2,491,347                             | 64.11                  | 9.2%                                       | 10.4%                                       |
| 2014                  | 7                                | 42,400                                | 2,572,242                             | 60.67                  | 10.0%                                      | 10.7%                                       |
| 2015                  | 4                                | 8,396                                 | 520,156                               | 61.95                  | 2.0%                                       | 2.2%  |
| 2016                  | 8                                | 26,571                                | 1,762,085                             | 66.32                  | 6.3%                                       | 7.3%  |

Edgar Filing: ALEXANDERS INC - Form 10-K

|      |    |        |           |       |       |       |
|------|----|--------|-----------|-------|-------|-------|
| 2017 | 12 | 45,327 | 2,873,275 | 63.39 | 10.7% | 12.0% |
| 2018 | 8  | 27,622 | 1,863,051 | 67.45 | 6.5%  | 7.8%  |
| 2019 | 5  | 51,235 | 2,327,960 | 45.44 | 12.1% | 9.7%  |

17

---

## Edgar Filing: ALEXANDERS INC - Form 10-K

The following table sets forth the occupancy rate and the average annual rent per square foot for the Mall stores for each of the past five years.

| <b>As of December 31,</b> | <b>Occupancy Rate</b> | <b>Average Annual Base<br/>Rent Per Square Foot</b> |
|---------------------------|-----------------------|---|
| 2008                      | 94%                   | \$ 56.86  |
| 2007                      | 94%                   | 55.95   |
| 2006                      | 94%                   | 52.78   |
| 2005                      | 96%                   | 51.15   |
| 2004                      | 97%                   | 49.65   |

The Center is encumbered by a first mortgage loan with a balance of \$199,537,000 at December 31, 2008. The loan matures in June 2011 and bears interest at 7.46%.

### Rego Park I

The Rego Park I property, located in Queens, New York, encompasses the entire block fronting on Queens Boulevard and bounded by 63<sup>rd</sup> Road, 62<sup>nd</sup> Drive, 97<sup>th</sup> Street and Junction Boulevard. The existing 351,000 square foot building was redeveloped in 1996 and is 86% leased to Sears, Bed Bath & Beyond, Marshalls and Old Navy. In conjunction with the redevelopment, a multi-level parking structure was constructed and provides paid parking spaces for approximately 1,200 vehicles.

The property is encumbered by a first mortgage loan with a balance of \$78,386,000 at December 31, 2008. The loan matures in June 2009 and bears interest at 7.25%.

### Paramus

We own 30.3 acres of land located at the intersection of Routes 4 and 17 in Paramus, New Jersey. The property is located directly across from the Garden State Plaza regional shopping mall and is within two miles of three other regional shopping malls and ten miles of New York City. This land is leased to IKEA Property, Inc. The lease has a 40-year term expiring in 2041, with a purchase option in 2021 for \$75,000,000. We have a \$68,000,000 interest only, non-recourse mortgage loan on the property from a third-party lender. The fixed interest rate on the debt is 5.92% with interest payable monthly until maturity in October 2011. The annual triple-net rent is the sum of \$700,000 plus the amount of debt service on the mortgage loan. If the purchase option is exercised, we will receive net cash proceeds of approximately \$7,000,000 and recognize a net gain on the sale of the land of approximately \$62,000,000. If the purchase option is not exercised, the triple-net rent for the last 20 years must include debt service sufficient to fully amortize \$68,000,000 over the remaining 20-year lease term.

### Flushing

The Flushing property is located on Roosevelt Avenue and Main Street in the downtown, commercial section of Flushing, Queens, New York. Roosevelt Avenue and Main Street are active shopping districts and there are many national retailers located in the area. A subway entrance is located directly in front of the property with bus service across the street. The property comprises a vacant four-floor building containing 177,000 square feet and a parking garage.

In the fourth quarter of 2003, we recognized \$1,289,000 of income representing a non-refundable purchase deposit of \$1,875,000, net of \$586,000 of costs associated with the transaction, from a party that agreed to purchase this property, as such party had not met its obligations under a May 30, 2002 purchase contract. On September 10, 2002, November 7, 2002, and July 8, 2004, we received letters from the party

## Edgar Filing: ALEXANDERS INC - Form 10-K

demanding return of the deposit. On December 28, 2005, the party filed a complaint against us in the Supreme Court of the State of New York alleging that we failed to honor the terms and conditions of the agreement. The complaint seeks specific performance and, if specific performance is denied, it seeks the return of the deposit plus interest and \$50,000 in costs. In our opinion, after consultation with legal counsel, we do not believe the party is entitled to either specific performance or a return of the deposit and we are defending against the action. Accordingly, we have not recorded a loss contingency for this matter.

In February 2009, we sub-leased the Flushing property to a developer for the remainder of our ground lease term.

18

---

## Property Under Development

### Rego Park II

We own approximately 6.6 acres of land adjacent to our Rego Park I property in Queens, New York, which comprises the entire square block bounded by the Horace Harding Service Road (of the Long Island Expressway), 97<sup>th</sup> Street, 62<sup>nd</sup> Drive and Junction Boulevard.

The development at Rego Park II consists of a 600,000 square foot shopping center on four levels and a parking deck containing approximately 1,400 spaces. Construction is expected to be completed in 2009 and estimated to cost approximately \$410,000,000, of which \$292,000,000 has been expended as of December 31, 2008. As of December 31, 2008, \$181,695,000 was drawn on the \$350,000,000 construction loan. The loan has an interest rate of LIBOR plus 1.20% (3.08% at December 31, 2008), and matures in December 2010, with a one-year extension option. The shopping center will be anchored by a 134,000 square foot Century 21 department store, a 138,000 square foot Home Depot and a 132,000 square foot Kohl's. The development plans for an apartment tower containing 315 apartments have been deferred indefinitely.

There can be no assurance that this project will be completed, completed on time, or completed for the budgeted amount.

## Property to be Developed

### Rego Park III

We own approximately 3.4 acres of land adjacent to our Rego Park II property in Queens, New York, which comprises a one-quarter square block and is located at the intersection of Junction Boulevard and the Horace Harding Service Road.

The land is currently being used for public paid parking and while the current plans for the development of this parcel are preliminary, it may include up to 80,000 square feet of retail space. There can be no assurance that this project will commence, be completed, completed on time or completed for the budgeted amount.

## Insurance

We carry commercial liability with limits of \$200,000,000 per location and all risk property insurance for (i) fire, (ii) flood, (iii) rental loss, (iv) extended coverage, and (v) acts of terrorism, as defined in the Terrorism Risk Insurance Program Reauthorization Act (TRIPRA) of 2007, with respect to our assets, with limits of \$1.7 billion per occurrence, including terrorist acts, as defined, for all of our properties. To the extent that we incur losses in excess of our insurance coverage, these losses would be borne by us and could be material.

Our debt instruments, consisting of mortgage loans secured by our properties (which are generally non-recourse to us), contain customary covenants requiring us to maintain insurance. Although we believe that we have adequate insurance coverage for the purposes of these agreements, we may not be able to obtain an equivalent amount of coverage at reasonable costs in the future. Further, if lenders insist on greater coverage than we are able to obtain, it could adversely affect our ability to finance and/or refinance our properties.



**ITEM 3. LEGAL PROCEEDINGS**

We are from time to time involved in legal actions arising in the ordinary course of business. In our opinion, after consultation with our legal counsel, the outcome of such matters will not have a material effect on our financial condition, results of operations or cash flows.

For a discussion of the litigation concerning our Flushing, New York, property, see Item 2. Properties Operating Properties Flushing.

For discussion concerning environmental matters, see Item 1. Business Environmental Matters.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

No matters were submitted to a vote of security holders during the fourth quarter of the year ended December 31, 2008.

**EXECUTIVE OFFICERS OF THE REGISTRANT**

The following is a list of the names, ages, principal occupations and positions with us of our executive officers and the positions held by such officers during the past five years.

| Name                  | Age | Principal Occupation, Position and Office (Current and during past five years with the Company unless otherwise stated)   |
|-----------------------|-----|---|
| Steven Roth           | 67  | Chairman of the Board of Directors since May 2004 and Chief Executive Officer since March 1995; Chairman of the Board and Chief Executive Officer of Vornado Realty Trust since May 1989; Chairman of Vornado Realty Trust's Executive Committee of the Board since April 1980; a trustee of Vornado Realty Trust since 1979; and Managing General Partner of Interstate Properties.  |
| Michael D. Fascitelli | 52  | President since August 2000; Director of the Company and President and trustee of Vornado Realty Trust since December 1996; Partner at Goldman Sachs & Co., in charge of its real estate practice, from December 1992 to December 1996; and, prior thereto, Vice President at Goldman Sachs & Co.   |
| Joseph Macnow         | 63  | Executive Vice President and Chief Financial Officer since June 2002; Executive Vice President Finance and Administration from March 2001 to June 2002; Vice President and Chief Financial Officer from August 1995 to March 2001; Executive Vice President Finance and Administration of Vornado Realty Trust since January 1998 and Chief Financial Officer of Vornado Realty Trust since March 2001; and Vice President and Chief Financial Officer of Vornado Realty Trust from 1985 to January 1998. |



**PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

Our common stock is listed on the New York Stock Exchange under the symbol ALX. Set forth below are the high and low sales prices for the shares of our common stock for each full quarterly period within the two most recent years.

| Quarter | Year Ended December 31, |           |              |           |
|---------|-------------------------|-----------|--------------|-----------|
|         | 2008<br>High            | Low       | 2007<br>High | Low       |
| First   | \$ 376.75               | \$ 296.01 | \$ 471.00    | \$ 372.00 |
| Second  | 387.75                  | 310.01    | 441.02       | 373.60    |
| Third   | 431.10                  | 289.07    | 425.00       | 330.00    |
| Fourth  | 399.67                  | 133.05    | 422.79       | 343.00    |

As of February 3, 2009, there were approximately 422 holders of record of our common stock. In order to qualify and maintain our qualification as a REIT, we are required, among other conditions, to distribute as dividends to our stockholders at least 90% of annual REIT taxable income. As of December 31, 2008 and 2007, we had Net Operating Loss Carryovers ( NOLs ) of approximately \$29,211,000 and \$1,597,000, respectively, which generally would be available to offset the amount of REIT taxable income that otherwise would be required to be distributed as a dividend to our stockholders. Accordingly, no regular dividends were paid in 2008 and 2007.

On September 9, 2008, our Board of Directors declared a special dividend of \$7.00 per share, or \$35,571,000 in the aggregate, which was paid on October 30, 2008, to stockholders of record on October 14, 2008. The dividend was attributable to the liquidation of the wholly owned 731 Lexington Avenue taxable REIT subsidiary into Alexander s.

Recent Sales of Unregistered Securities

During 2008, we did not sell any unregistered securities.

Recent Purchases of Equity Securities

During the fourth quarter of 2008, we did not repurchase any of our equity securities.



## Edgar Filing: ALEXANDERS INC - Form 10-K

### *Performance Graph*

The following graph is a comparison of the five-year cumulative return of our common stock, the Standard & Poor's 500 Index (the S&P 500 Index) and the National Association of Real Estate Investment Trusts (NAREIT) All Equity Index (excluding health care real estate investment trusts), a peer group index. The graph assumes that \$100 was invested on December 31, 2003 in our common stock, the S&P 500 Index and the NAREIT All Equity Index and that all dividends were reinvested without the payment of any commissions. There can be no assurance that the performance of our stock will continue in line with the same or similar trends depicted in the graph below.

|                             | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> |
|-----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Alexander's                 | 100         | 172         | 197         | 337         | 283         | 137         |
| S&P 500 Index               | 100         | 111         | 116         | 135         | 142         | 90          |
| The NAREIT All Equity Index | 100         | 132         | 148         | 199         | 168         | 105         |

**ITEM 6. SELECTED FINANCIAL DATA**

The following table sets forth selected financial and operating data. This data should be read in conjunction with the consolidated financial statements and notes thereto and Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations in this Annual Report on Form 10-K. This data may not be comparable to, or indicative of, future operating results.

| (Amounts in thousands, except per share data)   | Year Ended December 31, |                |                 |               |                 |
|---|-------------------------|----------------|-----------------|---------------|-----------------|
|   | 2008                    | 2007           | 2006            | 2005          | 2004            |
| Total revenues  | \$ 211,097              | \$ 207,980     | \$ 198,772      | \$ 187,085    | \$ 148,895      |
| Income (loss) before net gain on sale of condominiums and other real estate                         | \$ 76,288               | (1) \$ 114,341 | (1) \$ (88,239) | (1) \$ 21,298 | (1) \$ (37,331) |
| Net gain on sale of condominiums in 2006 and 2005 and other real estate in 2004, after income taxes |                         |                | 13,256          | 60,943        | 3,862           |
| Net income (loss)   | \$ 76,288               | \$ 114,341     | \$ (74,983)     | \$ 82,241     | \$ (33,469)     |
| <b>Income (loss) per common share:</b>  |                         |                |                 |               |                 |
| Income (loss) per common share basic  | \$ 15.05                | \$ 22.68       | \$ (14.92)      | \$ 16.38      | \$ (6.68)       |
| Income (loss) per common share diluted  | \$ 14.96                | \$ 22.44       | \$ (14.92)      | \$ 16.19      | \$ (6.68)       |
| <b>Balance sheet data:</b>  |                         |                |                 |               |                 |
| Total assets  | \$ 1,603,568            | \$ 1,532,410   | \$ 1,447,242    | \$ 1,403,317  | \$ 1,244,801    |
| Real estate, at cost  | 967,975                 | 835,081        | 692,388         | 699,136       | 955,107         |
| Accumulated depreciation and amortization   | 114,235                 | 96,183         | 80,779          | 88,976        | 74,028          |
| Debt  | 1,221,255               | 1,110,197      | 1,068,498       | 1,079,465     | 952,528         |
| Stockholders' equity  | 179,096                 | 135,103        | 27,182          | 101,324       | 18,368          |

(1) Includes a reversal of SARs compensation expense of \$20,254 and \$43,536 in 2008 and 2007, respectively, and accruals for SARs compensation expense of \$148,613, \$27,588 and \$76,789 in 2006, 2005, and 2004, respectively.

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS**

**Overview**

Alexander s, Inc. (NYSE: ALX) is a real estate investment trust ( REIT ) engaged in leasing, managing, developing and redeveloping properties. All references to we, us, our, Company, and Alexander s, refer to Alexander s, Inc. and its consolidated subsidiaries. We are managed by, properties are leased and developed by, Vornado Realty Trust ( Vornado ) (NYSE: VNO). We have seven properties in the greater New York City metropolitan area including the 731 Lexington Avenue property, a 1,307,000 square foot multi-use building in Manhattan, and the Kings Plaza Regional Shopping Center located in Brooklyn.

We compete with a large number of real estate property owners and developers. Our success depends upon, among other factors, trends of national and local economies, the financial condition and operating results of current and prospective tenants, the availability and cost of capital, interest rates, construction and renovation costs, taxes, governmental regulations and legislation, population trends, zoning laws, and our ability to lease, sublease or sell our properties, at profitable levels. Our success is also subject to our ability to refinance existing debt as it comes due and on acceptable terms.

In the second half of 2007 the residential mortgage and capital markets began showing signs of stress, primarily in the form of escalating default rates on sub-prime mortgages, declining home values and increasing inventory nationwide. In 2008, the credit crisis spread to the broader commercial credit and financial markets resulting in illiquidity and volatility in the bond and equity markets. We are currently in an economic recession, which has negatively affected all businesses, including ours. During the past year, real estate transactions have diminished significantly and capitalization rates have risen. Our real estate portfolio may be affected by declining demand for office and retail space and tenant bankruptcies, store closures, lower occupancy and effective rents, which would result in a corresponding decrease in net income, funds from operations and cash flow. For example, Circuit City, a tenant which leases space at our Rego Park I location aggregating 50,000 square feet, approximately \$2,600,000 of annual property rental income, recently announced that it is liquidating pursuant to Bankruptcy Court approval. As a result, we wrote-off approximately \$4,909,000 of unamortized costs at December 31, 2008, including tenant improvements and receivables arising from the straight-lining of rent.

Year Ended December 31, 2008 Financial Results Summary

Net income for the year ended December 31, 2008 was \$76,288,000, or \$14.96 per diluted share, compared to net income of \$114,341,000, or \$22.44 per diluted share, for the year ended December 31, 2007. Funds from operations ( FFO ) for the year ended December 31, 2008 was \$99,916,000, or \$19.60 per diluted share, compared to FFO of \$136,284,000, or \$26.75 per diluted share, for the year ended December 31, 2007.

Net income and FFO for the year ended December 31, 2008 include \$20,254,000, or \$3.97 per diluted share, for the reversal of a portion of stock appreciation rights ( SARs ) compensation expense, compared to \$43,536,000, or \$8.55 per diluted share, for such reversal in the prior year.

Rego Park Shopping Center

The development at our Rego Park II location consists of a 600,000 square foot shopping center on four levels and a parking deck containing approximately 1,400 spaces. As of December 31, 2008, \$181,695,000 was drawn on the construction loan. The loan has an interest rate of LIBOR plus 1.20% (3.08% at December 31, 2008), and matures in December 2010, with a one-year extension option. The shopping center will be anchored by a 134,000 square foot Century 21 department store, a 138,000 square foot Home Depot and 132,000 square foot Kohl s.

Flushing

Edgar Filing: ALEXANDERS INC - Form 10-K

In February 2009, we leased the Flushing property to a developer for the remainder of our ground lease term.

24

---

## Overview - Continued

### Stock Appreciation Rights

On September 15 and October 14, 2008, Steven Roth, the Chairman of our Board of Directors and Chief Executive Officer, exercised an aggregate of 200,000 of his existing SARs, which were scheduled to expire on March 4, 2009, and received gross proceeds of \$62,809,000.

### Special Dividend

On September 9, 2008, our Board of Directors declared a special dividend of \$7.00 per share, or \$35,571,000 in the aggregate, which was paid on October 30, 2008, to stockholders of record on October 14, 2008. The dividend was attributable to the liquidation of the wholly owned 731 Lexington Avenue taxable REIT subsidiary into Alexander s.

## Critical Accounting Policies and Estimates

Our financial statements are prepared in conformity with accounting principles generally accepted in the United States of America, which requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. Set forth below is a summary of our accounting policies that we believe are critical to the preparation of our consolidated financial statements. This summary should be read in conjunction with a more complete discussion of our accounting policies included in Note 2 to the consolidated financial statements in this Annual Report on Form 10-K.

### *Real Estate*

Real estate is carried at cost, net of accumulated depreciation and amortization. As of December 31, 2008 and 2007, the carrying amount of our real estate, net of accumulated depreciation, was \$853,740,000 and \$738,898,000, respectively. Depreciation is provided on a straight-line basis over the assets' estimated useful lives, which range from 7 to 50 years. Betterments, significant renewals and certain costs directly related to the acquisition, improvement and leasing of real estate are capitalized. Maintenance and repairs are charged to operations as incurred. As real estate is undergoing development activities, all property operating expenses, including interest expense, are capitalized to the cost of the real property to the extent that we believe such costs are recoverable through the value of the property. The recognition of depreciation expense requires estimates by us of the useful life of each property and improvement, as well as an allocation of the costs associated with a property to its various components. If we do not allocate these costs appropriately or incorrectly estimate the useful lives of our real estate, depreciation expense could be misstated.

Our properties, including any related intangible assets, are individually reviewed for impairment if events or circumstances change indicating that the carrying amount of the assets may not be recoverable. An impairment exists when the carrying amount of an asset exceeds the aggregate projected future cash flows over our anticipated holding period on an undiscounted basis. An impairment loss is measured based on the excess of the property's carrying amount over its estimated fair value. Impairment analyses are based on our current plans, intended holding periods and available market information at the time the analyses are prepared. If our estimates of the projected future cash flows, our anticipated holding period for properties, or the estimated fair value of properties change based on market conditions or otherwise, our evaluation of impairment charges may be different and such differences could be material to our consolidated financial statements. The evaluation of anticipated cash flows is subjective and is based, in part, on assumptions regarding future occupancy, rental rates and capital requirements that could differ materially from actual results. Plans to hold properties over longer periods decrease the likelihood of recording impairment losses.

### *Allowance for Doubtful Accounts*

## Edgar Filing: ALEXANDERS INC - Form 10-K

We periodically evaluate the collectibility of amounts due from tenants and maintain an allowance for doubtful accounts (\$1,357,000 and \$667,000 as of December 31, 2008 and 2007, respectively) for estimated losses resulting from the inability of tenants to make required payments under the lease agreements. We also maintain an allowance for receivables arising from the straight-lining of rents, if necessary. This receivable arises from earnings recognized in excess of amounts currently due under the lease agreements. As of December 31, 2008 and 2007, there were no allowances for receivables arising from the straight lining of rents. We exercise judgment in establishing these allowances and consider payment history and current credit status in developing these estimates. These estimates may differ from actual results, which could be material to our consolidated financial statements.

**Critical Accounting Policies and Estimates - Continued**

*Revenue Recognition*

We have the following revenue sources and revenue recognition policies:

Base Rent (revenue arising from tenant leases) These rents are recognized over the non-cancelable term of the related leases on a straight-line basis, which includes the effects of rent steps and free rent abatements under the leases. We commence rental revenue recognition when the tenant takes possession of the leased space and the leased space is substantially ready for its intended use. In addition, in circumstances where we provide a tenant improvement allowance for improvements that are owned by the tenant, we recognize the allowance as a reduction of rental revenue on a straight-line basis over the term of the lease.

## Edgar Filing: ALEXANDERS INC - Form 10-K

Percentage Rent (revenue arising from retail tenant leases that is contingent upon the sales of tenants exceeding defined thresholds)  
These rents are recognized in accordance with Staff Accounting Bulletin No. 104, *Revenue Recognition*, which states that this contingent revenue is only to be recognized after the contingency has been removed (i.e., the sales threshold has been achieved).

Expense Reimbursement (revenue arising from tenant leases which provide for the recovery of all or a portion of the operating expenses and real estate taxes of the respective properties) This revenue is accrued in the same periods as the expenses are incurred.

Parking income (revenue arising from the rental of parking space at our properties) This income is recognized as cash is received.

We assess, among other things, the collectibility of revenue before recognition. If we incorrectly assess collectibility of revenue, net earnings and assets could be misstated.

#### *Stock Appreciation Rights*

Stock Appreciation Rights ( SARs ) are granted at 100% of the market price of our common stock on the date of grant. Because the SARs were granted in 1999, they are accounted for under the intrinsic value method in accordance with FASB Interpretation ( FIN ), an interpretation Accounting Principles Board ( APB ) Opinions 15 and 25. Accordingly, compensation expense for each SAR is measured by the excess of the stock price at the current balance sheet date over the stock price at the previous balance sheet date. If the stock price is lower at the current balance sheet date, previously recognized expense is reversed, but not below zero.

#### *Income Taxes*

We operate in a manner intended to enable us to continue to qualify as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the Code ). In order to maintain our qualification as a REIT, we are required, among other conditions, to distribute as dividends to our stockholders at least 90% of annual REIT taxable income. As of December 31, 2008 and 2007, we had net operating loss carryovers ( NOLs ) of approximately \$29,211,000 and \$1,597,000, respectively. Pursuant to the Code, our NOLs generally would be available to offset the amount of our REIT taxable income that would otherwise be required to be distributed as dividends to our stockholders. Accordingly, no regular dividends were paid in 2008 and 2007.

Prior to its liquidation on September 12, 2008, our wholly owned subsidiary, 731 Residential LLC, was treated as a taxable REIT subsidiary ( TRS ). The TRS was subject to income tax at regular corporate tax rates. Our NOLs were not available to offset taxable income of the TRS. In the years ended December 31, 2008 and 2007, the TRS paid \$1,742,000 and \$1,580,000, respectively. Under Statement of Financial Accounting Standards ( SFAS ) No. 109 *Accounting For Income Taxes*, deferred income taxes would be recognized for temporary differences between the financial reporting basis of assets and liabilities and their respective tax basis and for operating loss and tax credit carryforwards based on enacted tax rates expected to be in effect when such amounts are realized or settled. However, deferred tax assets are recognized only to the extent that it is more likely than not that they will be realized based on consideration of available evidence, including tax planning strategies and other factors. As of December 31, 2008 and 2007, there were no deferred tax assets or liabilities on our consolidated balance sheets.

**Recently Issued Accounting Literature**

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 became effective for our financial assets and liabilities on January 1, 2008. The FASB has deferred the implementation of the provisions of SFAS No. 157 relating to certain non-financial assets and liabilities until January 1, 2009. SFAS No. 157 did not materially affect how we measure and value financial assets and will not have a material impact on how we measure and value non-financial assets.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS 159 permits companies to measure many financial instruments and certain other items at fair value. SFAS 159 is effective for us on January 1, 2008. We did not elect the fair value option for any of our existing financial instruments on the effective date and have not determined whether or not we will elect this option for any eligible financial instruments we acquire in the future.

In December 2007, the FASB issued SFAS No. 141R, *Business Combinations*. SFAS No. 141R broadens the guidance of SFAS No. 141, extending its applicability to all transactions and other events in which one entity obtains control over one or more other businesses. It broadens the fair value measurement and recognition of assets acquired, liabilities assumed, and interests transferred as a result of business combinations; and stipulates that acquisition related costs be expensed rather than included as part of the basis of the acquisition. SFAS No. 141R expands required disclosures to improve the ability to evaluate the nature and financial effects of business combinations. SFAS No. 141R is effective for all transactions entered into, on or after January 1, 2009. We believe that the adoption of this standard on January 1, 2009, will not have a material effect on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements - An Amendment of ARB No. 51*. SFAS No. 160 requires a noncontrolling interest in a subsidiary to be reported as equity and the amount of consolidated net income specifically attributable to the noncontrolling interest to be identified in the consolidated financial statements. SFAS No. 160 also calls for consistency in the manner of reporting changes in the parent's ownership interest and requires fair value measurement of any noncontrolling equity investment retained in a deconsolidation. SFAS No. 160 is effective on January 1, 2009. We believe that the adoption of this standard on January 1, 2009, will not have a material effect on our consolidated financial statements.

## Results of Operations

### Years Ended December 31, 2008 and December 31, 2007

Net income was \$76,288,000 for the year ended December 31, 2008, compared to \$114,341,000 for the year ended December 31, 2007. Net income for the year ended December 31, 2008 includes \$20,254,000 for the reversal of a portion of stock appreciation rights ( SARs ) compensation expense, compared to \$43,536,000 for such reversal in the prior year.

### Property Rentals

Property rentals were \$143,004,000 in the year ended December 31, 2008, compared to \$141,629,000 in the year ended December 31, 2007, an increase of \$1,375,000. This increase was primarily attributable to the Lowe s ground lease at Kings Plaza, which commenced at the end of February 2007.

### Expense Reimbursements

Tenant expense reimbursements were \$68,093,000 in the year ended December 31, 2008, compared to \$66,351,000 in the year ended December 31, 2007, an increase of \$1,742,000, which resulted primarily from higher real estate taxes.

### Operating Expense

Operating expenses were \$77,110,000 in the year ended December 31, 2008, compared to \$70,496,000 in the year ended December 31, 2007, an increase of \$6,614,000. This increase results primarily from (i) a \$3,707,000 write-off of the Circuit City receivables, primarily related to the straight-lining of rents, in the fourth quarter of 2008 (ii) higher real estate taxes of \$1,601,000 and (iii) higher bad debt expense of \$624,000.

### General and Administrative

Excluding \$20,254,000 for the reversal of a portion of SARs compensation expense in the year ended December 31, 2008 and \$43,536,000 for such reversal in the prior year, general and administrative expenses were higher by \$490,000 in the current year.

### Depreciation and Amortization

Depreciation and Amortization was \$24,066,000 in the year ended December 31, 2008, compared to \$22,343,000 in the year ended December 31, 2007, an increase of \$1,723,000. This increase resulted primarily from a write-off of \$1,430,000 of tenant improvements relating to Circuit City at Rego Park I.

### Interest and Other Income, net

Interest and other income, net was \$15,222,000 in the year ended December 31, 2008, compared to \$27,351,000 in the year ended December 31, 2007, a decrease of \$12,129,000. This decrease was primarily comprised of \$12,584,000 from 2.3% lower average yields on existing cash balances and a \$1,349,000 gain on sale of certain emission reduction credits attributable to the Kings Plaza energy plant joint venture in 2007, partially offset by \$1,872,000 for the net gain on the sale of real estate tax abatement certificates in 2008.

Interest and Debt Expense

Interest and debt expense was \$62,474,000 in the year ended December 31, 2008, compared to \$65,322,000 in the year ended December 31, 2007, a decrease of \$2,848,000. This decrease was primarily due to higher capitalized interest in the current year as a result of our Rego Park II development project, partially offset by higher average debt outstanding.

Minority Interest of Partially Owned Entity

Minority interest of partially owned entity represents our venture partner's 75% pro rata share of net income or loss in our consolidated partially owned entity, the Kings Plaza energy plant joint venture, which became operational in March 2007. In the year ended December 31, 2008, we had \$7,000 of minority interest expense, compared to \$1,168,000 of such expense in the year ended December 31, 2007, a decrease of \$1,161,000. This decrease results primarily from minority interest attributable to our venture partner for their share of the net gain on the sale of certain emission reduction credits in 2007.

Income Tax Expense of the Taxable REIT Subsidiary

Income tax expense was \$941,000 in the year ended December 31, 2008, and relates primarily to the interest income of our taxable REIT subsidiary, which was liquidated during the fourth quarter of 2008.

**Results of Operations - Continued**

Years Ended December 31, 2007 and December 31, 2006

Net income was \$114,341,000 for the year ended December 31, 2007, compared to net loss of \$74,983,000, for the year ended December 31, 2006. Net income for 2007 includes \$43,536,000 for the reversal of a portion of stock appreciation rights ( SARs ) compensation expense. Net loss for the year ended December 31, 2006 includes \$148,613,000, for an accrual of SARs compensation expense, partially offset by a \$13,256,000 after-tax net gain from the sale of residential condominium units at 731 Lexington Avenue. The net of these items decreased net income by \$135,357,000.

Property Rentals

Property rentals were \$141,629,000 in 2007, compared to \$137,072,000 in 2006, an increase of \$4,557,000. This increase was primarily attributable to rents from tenants at 731 Lexington Avenue as a result of the lease-up of the remaining vacant space during the second half of 2006, as well as rent from the commencement of the Lowe s ground lease at Kings Plaza in February 2007.

Expense Reimbursements

Tenant expense reimbursements were \$66,351,000 in 2007, compared to \$61,700,000 in 2006, an increase of \$4,651,000. This increase resulted primarily from higher utility recoveries at Kings Plaza and real estate tax reimbursements in excess of expense recognized, from tenants at 731 Lexington Avenue, under leases that do not participate in a tax credit program.

Operating Expense

Operating expenses were \$70,496,000 in 2007, compared to \$71,980,000 in 2006, a decrease of \$1,484,000. This decrease was primarily due to \$2,108,000 of lower operating costs at our Kings Plaza energy plant, due to start-up expenses and an oil spill in 2006, partially offset by higher costs for repairs and maintenance.

General and Administrative

Excluding \$43,536,000 for the reversal of a portion of SARs compensation expense in 2007 and \$148,613,000 for an accrual of SARs compensation expense in 2006, general and administrative expenses were lower by \$1,034,000 in 2007. This decrease resulted primarily from organization costs incurred in 2006 in connection with forming the Kings Plaza energy plant joint venture.

Interest and Other Income, net

Interest and other income, net was \$27,351,000 in 2007, compared to \$28,257,000 in 2006, a decrease of \$906,000. This decrease resulted primarily from lower average cash balances of \$42,200,000 at an average yield of 4.6%, partially offset by a net gain from the sale of certain emission reduction credits by our consolidated partially owned entity, the Kings Plaza energy plant joint venture.

Interest and Debt Expense

Interest and debt expense was \$65,322,000 in 2007, compared to \$67,726,000 in 2006, a decrease of \$2,404,000. This decrease was primarily due to higher capitalized interest of \$4,567,000 in 2007 as a result of our Rego Park development project, partially offset by \$2,466,000 of accrued interest on the liability for unrecognized tax benefits, in connection with the adoption of FASB Interpretation No. 48.

Minority Interest of Partially Owned Entity

Minority interest of partially owned entity represents our venture partner's 75% pro rata share of net income or loss in our consolidated partially owned entity, the Kings Plaza energy plant joint venture, which became operational in March 2007. Minority interest of partially owned entity was expense of \$1,168,000 in 2007, compared to income of \$1,095,000 in 2006, a change of \$2,263,000. This change resulted primarily from income in 2007 as a result of a net gain on sale of certain emission reduction credits, compared to a loss in 2006 as a result of organization cost expensed in connection with forming the joint venture.

## Related Party Transactions

### Vornado

At December 31, 2008, Vornado owned 32.5% of our outstanding common stock. We are managed by, and our properties are leased and developed by, Vornado, pursuant to the agreements described below, which expire in March of each year and are automatically renewable.

In conjunction with the closing of the Rego Park II construction loan on December 21, 2007, we bifurcated the management, development and leasing agreements described below to cover the Rego Park II property separately. In addition, we amended the Rego Park II management and development agreement, to provide for a term through substantial completion of the construction, with automatic renewals, and for payment of the Rego Park II development fees upon the earlier of substantial completion of the construction, or the transfer of the property to an unaffiliated third party.

#### Management and Development Agreements

We pay Vornado an annual management fee equal to the sum of (i) \$3,000,000, (ii) 3% of gross income from the Kings Plaza Regional Shopping Center, (iii) \$0.50 per square foot of the tenant-occupied office and retail space at 731 Lexington Avenue, and (iv) \$234,000, escalating at 3% per annum, for managing the common area of 731 Lexington Avenue.

In addition, Vornado is entitled to a development fee of 6% of development costs, as defined, with minimum guaranteed fees of \$750,000 per annum.

#### Leasing Agreements

Vornado also provides us with leasing services for a fee of 3% of rent for the first ten years of a lease term, 2% of rent for the eleventh through the twentieth year of a lease term, and 1% of rent for the twenty-first through thirtieth year of a lease term, subject to the payment of rents by tenants. In the event third-party real estate brokers are used, the fees to Vornado increase by 1% and Vornado is responsible for the fees to the third-party real estate brokers. Vornado is also entitled to a commission upon the sale of any of our assets equal to 3% of gross proceeds, as defined, for asset sales less than \$50,000,000 and 1% of gross proceeds, as defined, for asset sales of \$50,000,000 or more. The total of these amounts is payable in annual installments in an amount not to exceed \$4,000,000, with interest on the unpaid balance at LIBOR plus 1% (5.19% at December 31, 2008).

**Related Party Transactions** continuedOther Agreements

We have also entered into agreements with Building Maintenance Services, a wholly owned subsidiary of Vornado, to supervise cleaning, engineering and security services at our Lexington Avenue and Kings Plaza properties for an annual fee of the cost for such services plus 6%.

The following table shows the amounts incurred under the agreements discussed above.

| (Amounts in thousands)  | Year Ended December 31, |           |           |
|---|-------------------------|-----------|-----------|
|   | 2008                    | 2007      | 2006      |
| Company management fees   | \$ 3,000                | \$ 3,000  | \$ 3,000  |
| Development fees  | 6,520                   | 6,476     | 755       |
| Leasing fees  | 2,946                   | 4,411     | 4,505     |
| Property management fees and payments for cleaning, engineering and security services | 4,146                   | 4,530     | 3,383     |
|   | \$ 16,612               | \$ 18,417 | \$ 11,643 |

At December 31, 2008, we owed Vornado \$31,079,000 for leasing fees, \$11,496,000 for development fees and \$1,511,000 for management, property management and cleaning fees.

Special Dividend

On September 9, 2008, our Board of Directors declared a special dividend of \$7.00 per share, or \$35,571,000 in the aggregate, which was paid on October 30, 2008, to stockholders of record on October 14, 2008. The dividend was attributable to the liquidation of the wholly owned 731 Lexington Avenue taxable REIT subsidiary into Alexander's. Accordingly, we paid Vornado \$11,578,000 for their share of this dividend.

**Other**

In the years ended December 31, 2008, 2007 and 2006, Winston & Strawn LLP, a law firm in which Neil Underberg, a member of our Board of Directors, is of counsel, performed legal services for us for which it was paid \$46,000, \$219,000, and \$106,000, respectively.

## LIQUIDITY AND CAPITAL RESOURCES

We anticipate that cash from operations, together with existing cash balances, will be adequate to fund our business operations, recurring capital expenditures, and debt amortization over the next twelve months.

### Development Projects

#### Rego Park II

We own approximately 6.6 acres of land adjacent to our Rego Park I property in Queens, New York, which comprises the entire square block bounded by the Horace Harding Service Road (of the Long Island Expressway), 97<sup>th</sup> Street, 62<sup>nd</sup> Drive and Junction Boulevard.

The development at Rego Park II consists of a 600,000 square foot shopping center on four levels and a parking deck containing approximately 1,400 spaces. Construction is expected to be completed in 2009 and estimated to cost approximately \$410,000,000, of which \$292,000,000 has been expended as of December 31, 2008. As of December 31, 2008, \$181,695,000 was drawn on the \$350,000,000 construction loan. The loan has an interest rate of LIBOR plus 1.20% (3.08% at December 31, 2008), and matures in December 2010, with a one-year extension option. The shopping center will be anchored by a 134,000 square foot Century 21 department store, a 138,000 square foot Home Depot and 132,000 square foot Kohl's. The development plans for an apartment tower containing 315 apartments have been deferred indefinitely.

There can be no assurance that this project will be completed, completed on time, or completed for the budgeted amount.

### Insurance

We carry commercial liability with limits of \$200,000,000 per location and all risk property insurance for (i) fire, (ii) flood, (iii) rental loss, (iv) extended coverage, and (v) acts of terrorism, as defined in the Terrorism Risk Insurance Program Reauthorization Act (TRIPRA) of 2007, with respect to our assets, with limits of \$1.7 billion per occurrence, including terrorist acts, as defined, for all of our properties. To the extent that we incur losses in excess of our insurance coverage, these losses would be borne by us and could be material.

Our debt instruments, consisting of mortgage loans secured by our properties (which are generally non-recourse to us), contain customary covenants requiring us to maintain insurance. Although we believe that we have adequate insurance coverage for the purposes of these agreements, we may not be able to obtain an equivalent amount of coverage at reasonable costs in the future. Further, if lenders insist on greater coverage than we are able to obtain, it could adversely affect our ability to finance and/or refinance our properties.

### Stock Appreciation Rights

## Edgar Filing: ALEXANDERS INC - Form 10-K

As of December 31, 2008, we had 300,000 stock appreciation rights ( SARs ) that were outstanding and exercisable. These SARs have a weighted average exercise price of \$63.38 and are scheduled to expire on March 4, 2009. Since the SARs agreements require that they be settled in cash, we would have paid \$57,458,000 if the holders of these SARs had exercised their SARs on December 31, 2008. Any change in our stock price from the closing price of \$254.90 at December 31, 2008 would increase or decrease the amount we would have to pay upon exercise.

32

---

**LIQUIDITY AND CAPITAL RESOURCES** continued**Debt and Contractual Obligations**

Below is a summary of our properties and their encumbrances at December 31, 2008.

| (Amounts in thousands)            | Balance      | Interest Rate | Maturity                 |
|-----------------------------------|--------------|---------------|--------------------------|
| Lexington Office                  | \$ 373,637   | 5.33%         | Feb. 2014                |
| Lexington Retail <sup>(1)</sup>   | 320,000      | 4.93%         | July 2015                |
| Kings Plaza                       | 199,537      | 7.46%         | June 2011                |
| Rego Park II (under construction) | 181,695      | 3.08%         | <sup>(2)</sup> Dec. 2010 |
| Rego Park I                       | 78,386       | 7.25%         | June 2009                |
| Paramus                           | 68,000       | 5.92%         | Oct. 2011                |
| Rego Park III (land)              |              | N/A           | N/A                      |
| Flushing (leasehold interest)     |              | N/A           | N/A                      |
|                                   | \$ 1,221,255 |               |                          |

(1) In the event of a substantial casualty, up to \$75,000 of this loan may become recourse.

(2) This loan bears interest at LIBOR plus 1.20%.

Below is a summary of our contractual obligations, including future interest as applicable, as of December 31, 2008.

| (Amounts in thousands)                                   | Total        | Less than One Year    | One to Three Years | Three to Five Years | More than Five Years |
|--|--------------|-----------------------|--------------------|---------------------|----------------------|
| Contractual obligations:                                 |              |                       |                    |                     |                      |
| Long-term debt obligations                               | \$ 1,482,536 | \$ 156,532            | \$ 574,717         | \$ 428,991          | \$ 322,296           |
| Operating lease obligations                              | 14,623       | 802                   | 1,605              | 1,605               | 10,611               |
| Purchase obligations, primarily construction commitments | 118,900      | 118,900               |                    |                     |                      |
| Other obligations  | 106,494      | 61,458 <sup>(1)</sup> | 8,000              | 12,000              | 25,036               |
|  | \$ 1,722,553 | \$ 337,692            | \$ 584,322         | \$ 442,596          | \$ 357,943           |
| Commitments:   |              |                       |                    |                     |                      |
| Standby letters of credit                                | \$ 7,998     | \$ 7,998              | \$                 | \$                  | \$                   |

(1) Includes \$57,458 of liabilities for SARs.

The table above excludes \$47,868,000 of FIN 48 liabilities for which the timing of future cash outflows is highly uncertain.



**LIQUIDITY AND CAPITAL RESOURCES** Continued

**Cash Flows**

Rental income from our properties is our principal source of operating cash flow. Our property rental income is dependent on a number of factors including the occupancy level and rental rates of our properties, as well as our tenants' ability to pay their rents. Our properties provide us with a relatively consistent stream of cash flow that enables us to pay our operating expenses, non-development capital improvements and interest expense. Other sources of liquidity to fund our cash requirements include our existing cash, proceeds from debt financings, including mortgage or construction loans secured by our properties and proceeds from asset sales.

Year Ended December 31, 2008

Cash and cash equivalents were \$515,940,000 at December 31, 2008, compared to \$560,231,000 at December 31, 2007, a decrease of \$44,291,000. This decrease resulted from \$131,638,000 of net cash used in investing activities, primarily related to capital expenditures at our Rego Park II project, partially offset by, \$78,088,000 of net cash provided by financing activities and \$9,259,000 of net cash provided by operating activities.

Net cash provided by operating activities of \$9,259,000 was primarily comprised of (i) net income of \$76,288,000, partially offset by, (ii) the net change in operating assets and liabilities of \$64,467,000 and (iii) adjustments for non-cash items of \$2,562,000. The net change in operating assets and liabilities was primarily comprised of a \$62,808,000 payment for a portion of the liability for SARs compensation expense. The adjustments for non-cash items were primarily comprised of (a) a reversal of a portion of the liability for SARs compensation expense of \$20,254,000 and (b) straight-lining of rental income of \$10,113,000, partially offset by (c) depreciation and amortization of \$26,719,000.

Net cash used in investing activities of \$131,638,000 was primarily comprised of capital expenditures of \$134,554,000, primarily related to the development of our Rego Park II project.

Net cash provided by financing activities of \$78,088,000 was primarily comprised of \$125,909,000 of proceeds from a construction loan to fund expenditures for our Rego Park II project, partially offset by the payment of a special dividend of \$35,571,000 and repayments of borrowings of \$14,851,000.

Year Ended December 31, 2007

Cash and cash equivalents were \$560,231,000 at December 31, 2007, compared to \$615,516,000 at December 31, 2006, a decrease of \$55,285,000. This decrease resulted primarily from \$111,612,000 of net cash used in investing activities, primarily related to capital expenditures at our Rego Park II project, partially offset by \$30,035,000 of net cash provided by financing activities and \$26,292,000 of net cash provided by operating activities.

Net cash provided by operating activities of \$26,292,000 was primarily comprised of (i) net income of \$114,341,000, partially offset by, (ii) the net change in operating assets and liabilities of \$55,216,000 and (iii) adjustments for non-cash items of \$32,833,000. The net change in operating assets and liabilities was primarily comprised of a \$50,465,000 payment for a portion of the liability for SARs compensation expense. The adjustments for non-cash items were primarily comprised of (a) a reversal of a portion of the liability for SARs compensation expense of \$43,536,000 and (b) straight-lining of rental income of \$15,456,000, partially offset by, (c) depreciation and amortization of \$24,991,000 and (d) minority interest of \$1,168,000.

Net cash used in investing activities of \$111,612,000 was primarily comprised of capital expenditures of \$110,307,000, primarily related to the development of our Rego Park II project.

Net cash provided by financing activities of \$30,035,000 was primarily comprised of \$55,786,000 of proceeds from a construction loan to fund expenditures, for our Rego Park II project, partially offset by \$14,087,000 for scheduled repayments of borrowings and \$12,227,000 for debt issuance costs in connection with obtaining a construction loan.

**LIQUIDITY AND CAPITAL RESOURCES**    *Continued*

Year Ended December 31, 2006

Cash and cash equivalents were \$615,516,000 at December 31, 2006, compared to \$578,406,000 at December 31, 2005, an increase of \$37,110,000. This increase resulted primarily from \$56,844,000 of net cash provided by operating activities, partially offset by \$9,608,000 of net cash used in investing activities and \$10,126,000 of net cash used in financing activities.

Net cash provided by operating activities of \$56,844,000 was primarily comprised of (i) adjustments for non-cash items of \$132,460,000, partially offset by, (ii) net loss of \$74,983,000 and (iii) a net change in operating assets and liabilities of \$633,000. The adjustments for non-cash items were primarily comprised of (i) liabilities for SARs compensation expense of \$148,613,000, and (ii) depreciation and amortization of \$24,461,000, partially offset by, (iii) a pre-tax net gain of \$24,529,000 from the sale of residential condominiums at 731 Lexington Avenue, (ii) straight-lining of rental income of \$14,990,000 and (iv) minority interest of \$1,095,000.

Net cash used in investing activities of \$9,608,000 was primarily comprised of capital expenditures of \$48,073,000 partially offset by, \$39,383,000 of net proceeds from the sale of residential condominiums at 731 Lexington Avenue.

Net cash used in financing activities of \$10,126,000 was primarily comprised of repayments of borrowings of \$10,967,000, partially offset by \$841,000 for the exercise of share options.

## Edgar Filing: ALEXANDERS INC - Form 10-K

### Funds from Operations ( FFO ) for the Years Ended December 31, 2008 and 2007

FFO is computed in accordance with the definition adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ( NAREIT ). NAREIT defines FFO as net income or loss determined in accordance with Generally Accepted Accounting Principles ( GAAP ), excluding extraordinary items as defined under GAAP and gains or losses from sales of previously depreciated operating real estate assets, plus specified non-cash items, such as real estate asset depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. FFO and FFO per diluted share are used by management, investors and industry analysts as supplemental measures of operating performance of equity REITs. FFO and FFO per diluted share should be evaluated along with GAAP net income and income per diluted share (the most directly comparable GAAP measures), as well as cash flow from operating activities, investing activities and financing activities, in evaluating the operating performance of equity REITs. Management believes that FFO and FFO per diluted share are helpful to investors as supplemental performance measures because these measures exclude the effect of depreciation, amortization and gains or losses from sales of real estate, all of which are based on historical costs which implicitly assumes that the value of real estate diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, these non-GAAP measures can facilitate comparisons of operating performance between periods and among other equity REITs. FFO does not represent cash generated from operating activities in accordance with GAAP and is not necessarily indicative of cash available to fund cash needs as disclosed in the Company's Statements of Cash Flows. FFO should not be considered as an alternative to net income as an indicator of the Company's operating performance or as an alternative to cash flows as a measure of liquidity.

FFO for the year ended December 31, 2008 was \$99,916,000, or \$19.60 per diluted share, compared to \$136,284,000, or \$26.75 per diluted share, for the year ended December 31, 2007.

FFO for the year ended December 31, 2008 includes \$20,254,000, or \$3.97 per diluted share, for the reversal of a portion of SARs compensation expense, compared to \$43,536,000, or \$8.55 per diluted share, for such reversal in the prior year.

|  | <b>For the Year Ended</b> |             |
|--|---------------------------|-------------|
|  | <b>December 31,</b>       |             |
|  | <b>2008</b>               | <b>2007</b> |
| (Amounts in thousands, except share and per share amounts) |                           |             |
| Net income   | \$76,288                  | \$114,341   |
| Depreciation and amortization of real property             | 23,628                    | 21,943      |
| FFO  | \$99,916                  | \$136,284   |
| FFO per common share diluted                               | \$19.60                   | \$26.75     |
| Weighted average shares used in computing                  |                           |             |
| FFO per diluted share                                      | 5,098,529                 | 5,094,488   |

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We have exposure to fluctuations in interest rates, which are sensitive to many factors that are beyond our control. Our exposure to a change in interest rates is summarized in the table below.

|  | <b>Balance as of</b> | <b>Weighted-Average</b> | <b>Effect of 1%</b>   |
|--|----------------------|-------------------------|-----------------------|
|  | <b>December 31,</b>  | <b>Interest Rate</b>    | <b>Change in Base</b> |
|  | <b>2008</b>          | <b>Interest Rate</b>    | <b>Rates</b>          |
| (Amounts in thousands, except per share amounts) |                      |                         |                       |
| Variable (including amounts due to Vornado)      | \$225,781            | 3.49%                   | \$2,258               |
| Fixed Rate                                       | 1,039,560            | 5.80%                   |                       |

Edgar Filing: ALEXANDERS INC - Form 10-K

|  |              |          |
|--|--------------|----------|
|  | \$ 1,265,341 | \$ 2,258 |
| Total effect on diluted earnings per share |              | \$ 0.44  |

The fair value of our debt, estimated by discounting the future contractual cash flows of our existing debt using the current rates available to borrowers with similar credit ratings for the remaining terms of such debt, was less than the aggregate carrying amount by approximately \$118,485,000 at December 31, 2008.

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

| <b><u>Index to Consolidated Financial Statements</u></b>  | Page Number |
|---|-------------|
| Report of Independent Registered Public Accounting Firm   | 38          |
| Consolidated Balance Sheets at December 31, 2008 and 2007   | 39          |
| Consolidated Statements of Operations for the<br>Years Ended December 31, 2008, 2007 and 2006           | 40          |
| Consolidated Statements of Stockholders' Equity for the<br>Years Ended December 31, 2008, 2007 and 2006 | 41          |
| Consolidated Statements of Cash Flows for the<br>Years Ended December 31, 2008, 2007 and 2006           | 42          |
| Notes to Consolidated Financial Statements  | 43          |

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of

Alexander s, Inc.

Paramus, New Jersey

We have audited the accompanying consolidated balance sheets of Alexander s, Inc. and subsidiaries (the Company ) as of December 31, 2008 and 2007, and the related consolidated statements of operations, stockholders equity, and cash flows for each of the three years in the period ended December 31, 2008. Our audits also included the financial statement schedules listed in the Index at Item 15. These financial statements and financial statement schedules are the responsibility of the Company s management. Our responsibility is to express an opinion on the financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Alexander s, Inc. and subsidiaries at December 31, 2008 and 2007, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2008, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company s internal control over financial reporting as of December 31, 2008, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 23, 2009 expressed an unqualified opinion on the Company s internal control over financial reporting.

/s/ DELOITTE & TOUCHE LLP

Parsippany, New Jersey

February 23, 2009



## ALEXANDER S, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(Amounts in thousands, except share and per share amounts)

|   | <b>December 31,</b> |                     |
|---|---------------------|---------------------|
|   | <b>2008</b>         | <b>2007</b>         |
| <b>ASSETS</b>   |                     |                     |
| Real estate, at cost:   |                     |                     |
| Land  | \$ 74,974           | \$ 69,455           |
| Buildings, leaseholds and leasehold improvements  | 598,114             | 593,818             |
| Construction in progress  | 294,887             | 171,808             |
| Total   | 967,975             | 835,081             |
| Accumulated depreciation and amortization   | (114,235 )          | (96,183 )           |
| Real estate, net  | 853,740             | 738,898             |
| Cash and cash equivalents   | 515,940             | 560,231             |
| Restricted cash   | 5,057               | 4,987               |
| Accounts receivable, net of allowance for doubtful accounts of \$1,357 and \$667, respectively  | 6,580               | 6,217               |
| Receivable arising from the straight-lining of rents  | 137,117             | 130,483             |
| Deferred lease and other property costs, net (including unamortized leasing fees to Vornado of \$38,698 and \$41,988, respectively)                         | 61,525              | 66,243              |
| Deferred debt issuance costs, net of accumulated amortization of \$13,120, and \$10,468, respectively   | 12,910              | 15,553              |
| Other assets  | 10,699              | 9,798               |
| <b>TOTAL ASSETS</b>   | <b>\$ 1,603,568</b> | <b>\$ 1,532,410</b> |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |                     |                     |
| Debt  | \$ 1,221,255        | \$ 1,110,197        |
| Amounts due to Vornado  | 44,086              | 40,561              |
| Accounts payable and accrued expenses   | 51,192              | 55,655              |
| Liability for stock appreciation rights   | 57,458              | 141,437             |
| Liability for income taxes and other  | 48,826              | 47,134              |
| <b>TOTAL LIABILITIES</b>  | <b>1,422,817</b>    | <b>1,394,984</b>    |
| <b>MINORITY INTEREST</b>  | <b>1,655</b>        | <b>2,323</b>        |
| <b>COMMITMENTS AND CONTINGENCIES</b>  |                     |                     |
| <b>STOCKHOLDERS' EQUITY</b>   |                     |                     |
| Preferred stock: \$1.00 par value per share; authorized, 3,000,000 shares; issued and outstanding, none   |                     |                     |
| Common stock: \$1.00 par value per share; authorized, 10,000,000 shares; issued 5,173,450 shares; outstanding, 5,091,590 and 5,043,950 shares, respectively | 5,173               | 5,173               |
| Additional paid-in capital  | 30,647              | 27,636              |
| Retained earnings   | 143,731             | 103,014             |
|   | 179,551             | 135,823             |
| Treasury stock: 81,860 and 129,500 shares, at cost  | (455 )              | (720 )              |
| <b>TOTAL STOCKHOLDERS' EQUITY</b>   | <b>179,096</b>      | <b>135,103</b>      |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>   | <b>\$ 1,603,568</b> | <b>\$ 1,532,410</b> |

See notes to consolidated financial statements.



## ALEXANDER S, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

(Amounts in thousands, except per share amounts)

|  | <b>Year Ended December 31,</b> |             |              |
|--|--------------------------------|-------------|--------------|
|  | <b>2008</b>                    | <b>2007</b> | <b>2006</b>  |
| <b>REVENUES</b>  |                                |             |              |
| Property rentals   | \$ 143,004                     | \$ 141,629  | \$ 137,072   |
| Expense reimbursements   | 68,093                         | 66,351      | 61,700       |
| Total revenues   | 211,097                        | 207,980     | 198,772      |
| <b>EXPENSES</b>  |                                |             |              |
| Operating (including fees to Vornado of \$4,986, \$5,370 and \$4,223, respectively)  | 77,110                         | 70,496      | 71,980       |
| General and administrative (including a reversal of stock appreciation rights ( SARs ) expense of \$20,254 and \$43,536 in 2008 and 2007, respectively, and SARs expense of \$148,613 in 2006, and management fees to Vornado of \$2,160 in each year) | (14,567 )                      | (38,339 )   | 154,844      |
| Depreciation and amortization  | 24,066                         | 22,343      | 21,813       |
| Total expenses   | 86,609                         | 54,500      | 248,637      |
| <b>OPERATING INCOME (LOSS)</b>   | 124,488                        | 153,480     | (49,865 )    |
| Interest and other income, net   | 15,222                         | 27,351      | 28,257       |
| Interest and debt expense (including interest to Vornado of \$1,705, \$2,187, and \$3,025, respectively)   | (62,474 )                      | (65,322 )   | (67,726 )    |
| Minority interest of partially owned entity  | (7 )                           | (1,168 )    | 1,095        |
| Income (loss) before income tax expense and net gain on sale of condominiums   | 77,229                         | 114,341     | (88,239 )    |
| Income tax expense of the taxable REIT subsidiary  | (941 )                         |             | (11,273 )    |
| Net gain on sale of condominiums   |                                |             | 24,529       |
| <b>NET INCOME (LOSS)</b>   | \$ 76,288                      | \$ 114,341  | \$ (74,983 ) |
| Net income (loss) per common share basic   | \$ 15.05                       | \$ 22.68    | \$ (14.92 )  |
| Net income (loss) per common share diluted   | \$ 14.96                       | \$ 22.44    | \$ (14.92 )  |

See notes to consolidated financial statements.

## ALEXANDER'S, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(Amounts in thousands)

|   | <b>Common<br/>Stock</b> | <b>Additional<br/>Paid-In<br/>Capital</b> | <b>Retained<br/>Earnings<br/>(Accumulated<br/>Deficit)</b> | <b>Treasury<br/>Stock</b> | <b>Total<br/>Stockholders<br/>Equity</b> |
|---|-------------------------|---|--|---------------------------|--|
| Balance, January 1, 2006                            | \$ 5,173                | \$ 26,343                                 | \$ 70,639  | \$ (831 )                 | \$ 101,324                               |
| Net loss  |                         |   | (74,983 )  |                           | (74,983 )                                |
| Common shares issued under share option plan        |                         | 775                                       |  | 66                        | 841                                      |
| Balance, December 31, 2006                          | 5,173                   | 27,118                                    | (4,344 )   | (765 )                    | 27,182                                   |
| Cumulative effect of change in accounting principle |                         |   | (6,983 )   |                           | (6,983 )                                 |
| Balance, January 1, 2007                            | 5,173                   | 27,118                                    | (11,327 )  | (765 )                    | 20,199                                   |
| Net income  |                         |   | 114,341  |                           | 114,341                                  |
| Common shares issued under share option plan        |                         | 518                                       |  | 45                        | 563                                      |
| Balance, December 31, 2007                          | 5,173                   | 27,636                                    | 103,014  | (720 )                    | 135,103                                  |
| Net income  |                         |   | 76,288   |                           | 76,288                                   |
| Special dividend (\$7.00 per share)                 |                         |   | (35,571 )  |                           | (35,571 )                                |
| Common shares issued under share option plan        |                         | 3,011                                     |  | 265                       | 3,276                                    |
| Balance, December 31, 2008                          | \$ 5,173                | \$ 30,647                                 | \$ 143,731   | \$ (455 )                 | \$ 179,096                               |

See notes to consolidated financial statements.

## ALEXANDER S, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

|   | <b>Year Ended December 31,</b> |             |              |
|---|--------------------------------|-------------|--------------|
|   | <b>2008</b>                    | <b>2007</b> | <b>2006</b>  |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |                                |             |              |
| Net income (loss):  | \$ 76,288                      | \$ 114,341  | \$ (74,983 ) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities:  |                                |             |              |
| Depreciation and amortization (including amortization of debt issuance costs)             | 26,719                         | 24,991      | 24,461       |
| Liability for stock appreciation rights   | (20,254 )                      | (43,536 )   | 148,613      |
| Straight-lining of rental income  | (10,113 )                      | (15,456 )   | (14,990 )    |
| Net gain on sale of real estate tax abatement certificates                                | (1,872 )                       |             |              |
| Reversal of FIN 48 income tax liability   | (800 )                         |             |              |
| Other non-cash adjustments  | 3,751                          |             |              |
| Minority interest of partially owned entity   | 7                              | 1,168       | (1,095 )     |
| Net gain on sale of condominiums  |                                |             | (24,529 )    |
| Change in operating assets and liabilities:   |                                |             |              |
| Accounts receivable, net  | (635 )                         | (2,624 )    | (378 )       |
| Other assets  | (3,947 )                       | (1,631 )    | (4,017 )     |
| Payment for stock appreciation rights   | (62,808 )                      | (50,465 )   |              |
| Accounts payable and accrued expenses   | (4,467 )                       | (8,117 )    | 4,070        |
| Amounts due to Vornado  | 4,898                          | 5,195       | 1,042        |
| Income tax liability of taxable REIT subsidiary   | 2,549                          | 2,466       | (1,285 )     |
| Other liabilities   | (57 )                          | (40 )       | (65 )        |
| Net cash provided by operating activities   | 9,259                          | 26,292      | 56,844       |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>   |                                |             |              |
| Construction in progress and real estate additions  | (134,554)                      | (110,307 )  | (48,073 )    |
| Proceeds from the sale of real estate tax abatement certificates                          | 2,986                          |             |              |
| Restricted cash   | (70 )                          | (1,305 )    | (918 )       |
| Net proceeds from sale of condominiums  |                                |             | 39,383       |
| Net cash used in investing activities   | (131,638)                      | (111,612 )  | (9,608 )     |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>   |                                |             |              |
| Proceeds from borrowings  | 125,909                        | 55,786      |              |
| Payment of special dividend   | (35,571 )                      |             |              |
| Debt repayments   | (14,851 )                      | (14,087 )   | (10,967 )    |
| Proceeds from the exercise of stock options   | 3,276                          | 563         | 841          |
| Distributions to minority partners  | (675 )                         |             |              |
| Debt issuance costs   |                                | (12,227 )   |              |
| Net cash provided by (used in) financing activities                                       | 78,088                         | 30,035      | (10,126 )    |
| Net (decrease) increase in cash and cash equivalents                                      | (44,291 )                      | (55,285 )   | 37,110       |
| Cash and cash equivalents at beginning of year  | 560,231                        | 615,516     | 578,406      |
| Cash and cash equivalents at end of year  | \$ 515,940                     | \$ 560,231  | \$ 615,516   |
| <b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>                                   |                                |             |              |
| Cash payments for interest (of which \$10,584, \$4,567 and \$1,378 have been capitalized) | \$ 68,097                      | \$ 64,839   | \$ 66,526    |
| Cash payments for income taxes  | \$ 1,742                       | \$ 1,580    | \$ 12,558    |
| Non-cash additions to real estate included in accounts payable and accrued expenses       | \$                             | \$ 21,894   | \$           |

See notes to consolidated financial statements.



**ALEXANDERS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. ORGANIZATION**

Alexanders, Inc. (NYSE: ALX) is a real estate investment trust ( REIT ), incorporated in Delaware, engaged in leasing, managing, developing and redeveloping its properties. All references to we, us, our, Company and Alexanders refer to Alexanders, Inc. and its consolidated subsidiaries. We are managed by, and our properties are leased and developed by, Vornado Realty Trust ( Vornado ) (NYSE: VNO).

We have seven properties in the greater New York City metropolitan area consisting of:

Operating properties

- (i) the 731 Lexington Avenue property, a 1,307,000 square foot multi-use building which comprises the entire square block bounded by Lexington Avenue, East 59<sup>th</sup> Street, Third Avenue and East 58<sup>th</sup> Street in Manhattan, New York. The building contains 885,000 and 174,000 of net rentable square feet of office and retail space, respectively, which we own, and 248,000 square feet of residential space consisting of 105 condominium units, which we sold. The building is 100% leased. Principal office tenants include Bloomberg L.P. (697,000 square feet) and Citibank N.A. (176,000 square feet). On December 29, 2008, Citibank N.A. notified us of its intent to assign its lease to Bloomberg L.P. To the extent the assignment is completed, Bloomberg L.P. would occupy 99% of the office space. Principal retail tenants include The Home Depot (83,000 square feet), The Container Store (34,000 square feet) and Hennes & Mauritz (27,000 square feet);
- (ii) the Kings Plaza Regional Shopping Center, located on Flatbush Avenue in Brooklyn, New York, which contains 1,098,000 square feet that is 94% leased and is comprised of a two-level mall containing 470,000 square feet, a 289,000 square foot Sears department store and a 339,000 square foot Macy's department store, which is owned by Macy's, Inc.;
- (iii) the Rego Park I property, located on Queens Boulevard and 63<sup>rd</sup> Road in Queens, New York, which contains 351,000 square feet and is 86% leased to Sears, Bed Bath & Beyond, Marshalls and Old Navy;
- (iv) the Paramus property, which consists of 30.3 acres of land located at the intersection of Routes 4 and 17 in Paramus, New Jersey, which is leased to IKEA Property, Inc.;
- (v) the Flushing property, located at Roosevelt Avenue and Main Street in Queens, New York, which contains a 177,000 square foot building that was sub-leased in February 2009 to a developer for the remainder of our ground lease term;

Property under development

- (vi) the Rego Park II property, containing approximately 6.6 acres of land adjacent to our Rego Park I property in Queens, New York, which comprises the entire square block bounded by the Horace Harding Service Road (of the Long Island Expressway), 97th Street, 62nd Drive and Junction Boulevard;

Property to be developed

(vii) the Rego Park III property, containing approximately 3.4 acres of land adjacent to our Rego Park II property in Queens, New York, which comprises one-quarter square block at the intersection of Junction Boulevard and the Horace Harding Service Road.

We have determined that our properties have similar economic characteristics and meet the other criteria which permit the properties to be aggregated into one reportable segment (the leasing, management, development and redeveloping of properties in the greater New York City metropolitan area). Our chief operating decision-maker assesses and measures segment operating results based on a performance measure referred to as net operating income at the individual operating segment. Net operating income for each property represents net rental revenues less operating expenses.

ALEXANDER S, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation** The accompanying consolidated financial statements include our accounts and those of our consolidated subsidiaries. All significant intercompany amounts have been eliminated. Our financial statements are prepared in conformity with accounting principles generally accepted in the United States of America, which requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

**Real Estate** Real estate is carried at cost, net of accumulated depreciation and amortization. Depreciation is provided on a straight-line basis over the assets' estimated useful lives, which range from 7 to 50 years. Betterments, significant renewals and certain costs directly related to the acquisition, improvement and leasing of real estate are capitalized. Maintenance and repairs are charged to operations as incurred. As real estate is undergoing development activities, all property operating expenses, including interest costs, are capitalized to the cost of the real property to the extent that we believe such costs are recoverable through the value of the property.

Our properties, including any related intangible assets, are individually reviewed for impairment if events or circumstances change indicating that the carrying amount of the assets may not be recoverable. An impairment exists when the carrying amount of an asset exceeds the aggregate projected future cash flows over our anticipated holding period on an undiscounted basis. An impairment loss is measured based on the excess of the property's carrying amount over its estimated fair value. Impairment analyses are based on our current plans, intended holding periods and available market information at the time the analyses are prepared. If our estimates of the projected future cash flows, our anticipated holding period for properties, or the estimated fair value of properties change based on market conditions or otherwise, our evaluation of impairment charges may be different and such differences could be material to our consolidated financial statements. The evaluation of anticipated cash flows is subjective and is based, in part, on assumptions regarding future occupancy, rental rates and capital requirements that could differ materially from actual results. Plans to hold properties over longer periods decrease the likelihood of recording impairment losses.

**Cash and Cash Equivalents** Cash and cash equivalents consist of highly liquid investments purchased with original maturities of three months or less. Cash and cash equivalents do not include cash restricted under financing arrangements. Such cash is reflected on the consolidated balance sheets as restricted cash.

**Allowance for Doubtful Accounts** We periodically evaluate the collectibility of amounts due from tenants and maintain an allowance for doubtful accounts for estimated losses resulting from the inability of tenants to make required payments under the lease agreements. We also maintain an allowance for receivables arising from the straight-lining of rents, if necessary. This receivable arises from earnings recognized in excess of amounts currently due under the lease agreements. We exercise judgment in establishing these allowances and consider payment history and current credit status in developing these estimates. As of December 31, 2008 and 2007, there were \$1,357,000 and \$667,000 in allowances for doubtful accounts.

**Deferred Charges** Direct financing costs are deferred and amortized over the terms of the related agreements as a component of interest and debt expense. Direct costs related to leasing activities are capitalized and amortized on a straight-line basis over the lives of the related leases. All other deferred charges are amortized on a straight-line basis, which approximates the effective interest rate method, in accordance with the terms of the agreements to which they relate.

**Fair Value of Financial Instruments** The fair value of our debt, estimated by discounting the future contractual cash flows of our existing debt using the current rates available to borrowers with similar credit ratings for the remaining terms of such debt, was less than its aggregate carrying

Edgar Filing: ALEXANDERS INC - Form 10-K

amount by approximately \$118,485,000 at December 31, 2008, and exceeded its aggregate carrying amount by approximately \$19,254,000 at December 31, 2007. Such fair value estimates are not necessarily indicative of the amounts that would be realized upon disposition of our financial instruments.

ALEXANDER S, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

**Revenue Recognition** We have the following revenue sources and revenue recognition policies:

**Base Rent** (revenue arising from tenant leases) These rents are recognized over the non-cancelable term of the related leases on a straight-line basis which includes the effects of rent steps and free rent abatements under the leases. We commence rental revenue recognition when the tenant takes possession of the leased space and the leased space is substantially ready for its intended use. In addition, in circumstances where we provide a tenant improvement allowance for improvements that are owned by the tenant, we recognize the allowance as a reduction of rental revenue on a straight-line basis over the term of the lease.

**Percentage Rent** (revenue arising from retail tenant leases that is contingent upon the sales of tenants exceeding defined thresholds) These rents are recognized in accordance with Staff Accounting Bulletin No. 104, *Revenue Recognition*, which states that this contingent revenue is only to be recognized after the contingency has been removed (i.e., the sales threshold has been achieved).

**Expense Reimbursement** (revenue arising from tenant leases which provide for the recovery of all or a portion of the operating expenses and real estate taxes of the respective properties) This revenue is accrued in the same periods as the expenses are incurred.

**Parking Income** (revenue arising from the rental of parking space at our properties) This income is recognized as cash is received.

**Condominium Sales** (income in 2006 arising from the sales of condominium units at the Lexington Avenue property) Income on deposits received for sales of condominium units has been deferred in accordance with the deposit method of Statement of Financial Accounting Standards ( SFAS ) No. 66, *Accounting for Sales of Real Estate*. Gains on sales of condominium, units are recognized under the percentage of completion method.

**Income Taxes** We operate in a manner intended to enable us to continue to qualify as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the Code ). Pursuant to the Code, our net operating loss carryovers ( NOLs ) generally would be available to offset the amount of our REIT taxable income that would otherwise be required to be distributed as dividends to our stockholders.

At December 31, 2008 we have reported NOLs for federal tax purposes of approximately \$29,211,000, expiring in 2028. We also have investment and targeted jobs tax credits of approximately \$2,755,000 expiring from 2009 to 2014.

The following table reconciles net income (loss) to estimated REIT taxable income for the years ended December 31, 2008, 2007 and 2006.

(Unaudited and in thousands)

Years Ended December 31,

Edgar Filing: ALEXANDERS INC - Form 10-K

|  | <b>2008</b> | <b>2007</b> | <b>2006</b> |
|--|-------------|-------------|-------------|
| Net income (loss)                                | \$76,288    | \$ 114,341  | \$(74,983 ) |
| Straight-line rent adjustments                   | (6,634 )    | (15,456 )   | (14,990 )   |
| Depreciation and amortization timing differences | 16          | (746 )      | (1,256 )    |
| Interest expense                                 |             |             | (410 )      |
| Stock appreciation rights compensation expense   | (83,973 )   | (94,739 )   | 148,613     |
| Net income of the TRS                            | (3,165 )    | (4,090 )    | (6,193 )    |
| Gain of sale of condominiums                     |             |             | (13,256 )   |
| Other  | (10,146 )   | 1,094       | (7,787 )    |
| Taxable (loss) income                            | (27,614 )   | 404         | 29,738      |
| NOL carry forward beginning balance              | (1,597 )    | (2,001 )    | (31,739 )   |
| NOL carry forward ending balance                 | \$(29,211 ) | \$(1,597 )  | \$(2,001 )  |

At December 31, 2008, the net basis of our assets and liabilities for tax purposes are approximately \$64,054,000 lower than the amount reported for financial statement purposes.

ALEXANDER S, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

Prior to its liquidation on September 12, 2008, our wholly owned subsidiary, 731 Residential LLC, was treated as a taxable REIT subsidiary ( TRS ). The TRS was subject to income tax at regular corporate tax rates. Our NOLs were not available to offset taxable income of the TRS. In the years ended December 31, 2008 and 2007, the TRS paid \$1,719,000 and \$1,580,000, respectively. Under Statement of Financial Accounting Standards ( SFAS ) No. 109 *Accounting For Income Taxes*, deferred income taxes would be recognized for temporary differences between the financial reporting basis of assets and liabilities and their respective tax basis and for operating loss and tax credit carryforwards based on enacted tax rates expected to be in effect when such amounts are realized or settled. However, deferred tax assets are recognized only to the extent that it is more likely than not that they will be realized based on consideration of available evidence, including tax planning strategies and other factors. As of December 31, 2008 and 2007, there were no deferred tax assets or liabilities on our consolidated balance sheets.

*Income Per Share*

Basic income per share is computed based on weighted average shares of common stock outstanding during the period. Diluted income per share is computed based on the weighted average shares of common stock outstanding during the period and assumes all potentially dilutive securities were converted into common stock at the earliest date possible.

*Stock-based Compensation*

We account for all stock-based compensation in accordance with SFAS No. 123R: *Share-Based Payment*. We adopted SFAS No. 123R using the modified prospective application, on January 1, 2006. There have been no stock option grants since 1999.

*Recently Issued Accounting Literature*

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 became effective for our financial assets and liabilities on January 1, 2008. The FASB has deferred the implementation of the provisions of SFAS No. 157 relating to certain non-financial assets and liabilities until January 1, 2009. SFAS No. 157 did not materially affect how we measure and value financial assets and will not have a material impact on how we measure and value non-financial assets.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS 159 permits companies to measure many financial instruments and certain other items at fair value. SFAS 159 became effective for us on January 1, 2008. We did not elect the fair value option for any of our existing financial instruments on the effective date and have not determined whether or not we will elect this option for any eligible financial instruments we acquire in the future.

## Edgar Filing: ALEXANDERS INC - Form 10-K

In December 2007, the FASB issued SFAS No. 141R, *Business Combinations*. SFAS No. 141R broadens the guidance of SFAS No. 141, extending its applicability to all transactions and other events in which one entity obtains control over one or more other businesses. It broadens the fair value measurement and recognition of assets acquired, liabilities assumed, and interests transferred as a result of business combinations; and stipulates that acquisition related costs be expensed rather than included as part of the basis of the acquisition. SFAS No. 141R expands required disclosures to improve the ability to evaluate the nature and financial effects of business combinations. SFAS No. 141R is effective for all transactions entered into, on or after January 1, 2009. We believe that the adoption of this standard will not have a material effect on our consolidated financial statements.

**ALEXANDER S, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued**

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements - An Amendment of ARB No. 51*. SFAS No. 160 requires a noncontrolling interest in a subsidiary to be reported as equity and the amount of consolidated net income specifically attributable to the noncontrolling interest to be identified in the consolidated financial statements. SFAS No. 160 also calls for consistency in the manner of reporting changes in the parent's ownership interest and requires fair value measurement of any noncontrolling equity investment retained in a deconsolidation. SFAS No. 160 is effective on January 1, 2009. We believe that the adoption of this standard will not have a material effect on our consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities - an Amendment of FASB Statement No. 133*. SFAS No. 161 enhances required disclosures regarding derivative instruments and hedging activities, including enhanced disclosures regarding how an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS No. 133 and the impact of derivative instruments and related hedged items on an entity's financial position, financial performance and cash flows. SFAS No. 161 is effective on January 1, 2009. We believe that the adoption of this standard will not have a material effect on our consolidated financial statements.

**3. RELATED PARTY TRANSACTIONS**

**Vornado**

At December 31, 2008, Vornado owned 32.5% of our outstanding common stock. We are managed by, and our properties are leased and developed by, Vornado, pursuant to the agreements described below, which expire in March of each year and are automatically renewable.

In conjunction with the closing of the Rego Park II construction loan on December 21, 2007, we bifurcated the management, development and leasing agreements described below to cover the Rego Park II property separately. In addition, we amended the Rego Park II management and development agreement, to provide for a term through substantial completion of the construction, with automatic renewals, and for payment of the Rego Park II development fees upon the earlier of substantial completion of the construction, or the transfer of the property to an unaffiliated third party.

*Management and Development Agreements*

We pay Vornado an annual management fee equal to the sum of (i) \$3,000,000, (ii) 3% of gross income from the Kings Plaza Regional Shopping Center, (iii) \$0.50 per square foot of the tenant-occupied office and retail space at 731 Lexington Avenue and (iv) \$234,000, escalating at 3% per annum, for managing the common area of 731 Lexington Avenue.

In addition, Vornado is entitled to a development fee of 6% of development costs, as defined, with minimum guaranteed fees of \$750,000 per annum.

*Leasing Agreements*

Vornado also provides us with leasing services for a fee of 3% of rent for the first ten years of a lease term, 2% of rent for the eleventh through the twentieth year of a lease term, and 1% of rent for the twenty-first through thirtieth year of a lease term, subject to the payment of rents by

## Edgar Filing: ALEXANDERS INC - Form 10-K

tenants. In the event third-party real estate brokers are used, the fees to Vornado increase by 1% and Vornado is responsible for the fees to the third-party real estate brokers. Vornado is also entitled to a commission upon the sale of any of our assets equal to 3% of gross proceeds, as defined, for asset sales less than \$50,000,000 and 1% of gross proceeds, as defined, for asset sales of \$50,000,000 or more. The total of these amounts is payable in annual installments in an amount not to exceed \$4,000,000, with interest on the unpaid balance at LIBOR plus 1.0% (5.19% at December 31, 2008).

47

---

## ALEXANDER S, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**3. RELATED PARTY TRANSACTIONS - Continued**Other Agreements

We have also entered into agreements with Building Maintenance Services, a wholly owned subsidiary of Vornado, to supervise cleaning, engineering and security services at our Lexington Avenue and Kings Plaza properties for an annual fee of the cost for such services plus 6%.

The following table shows the amounts incurred under the agreements discussed above.

| (Amounts in thousands)  | Year Ended December 31, |           |           |
|---|-------------------------|-----------|-----------|
|   | 2008                    | 2007      | 2006      |
| Company management fees   | \$ 3,000                | \$ 3,000  | \$ 3,000  |
| Development fees  | 6,520                   | 6,476     | 755       |
| Leasing fees  | 2,946                   | 4,411     | 4,505     |
| Property management fees and payments for cleaning, engineering and security services | 4,146                   | 4,530     | 3,383     |
|   | \$ 16,612               | \$ 18,417 | \$ 11,643 |

At December 31, 2008, we owed Vornado \$31,079,000 for leasing fees, \$11,496,000 for development fees and \$1,511,000 for management, property management and cleaning fees.

Special Dividend

On September 9, 2008, our Board of Directors declared a special dividend of \$7.00 per share, or \$35,571,000 in the aggregate, which was paid on October 30, 2008, to stockholders of record on October 14, 2008. The dividend was attributable to the liquidation of the wholly owned 731 Lexington Avenue taxable REIT subsidiary into Alexander s. Accordingly, we paid Vornado \$11,578,000 for their share of this dividend.

**Other**

In the years ended December 31, 2008, 2007 and 2006, Winston & Strawn LLP, a law firm in which Neil Underberg, a member of our Board of Directors, is of counsel, performed legal services for us for which it was paid \$46,000, \$219,000, and \$106,000, respectively.

**4. REGO PARK II PROJECT**

We own approximately 6.6 acres of land adjacent to our Rego Park I property in Queens, New York, which comprises the entire square block bounded by the Horace Harding Service Road (of the Long Island Expressway), 97<sup>th</sup> Street, 62<sup>nd</sup> Drive and Junction Boulevard. The development at Rego Park II consists of a 600,000 square foot shopping center on four levels and a parking deck containing approximately 1,400 spaces. Construction is expected to be completed in 2009 and estimated to cost approximately \$410,000,000, of which \$292,000,000 has been expended as of December 31, 2008. The shopping center will be anchored by a 134,000 square foot Century 21 department store, a 138,000 square foot Home Depot and a 132,000 square foot Kohl s. The development plans for an apartment tower containing 315 apartments have been deferred indefinitely.

Edgar Filing: ALEXANDERS INC - Form 10-K

There can be no assurance that this project will be completed, completed on time, or completed for the budgeted amount.

48

---

## ALEXANDER S, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**5. DEBT**

The following is a summary of our outstanding debt.

| (Amounts in thousands)  | <b>Maturity</b> | <b>Interest<br/>Rate at<br/>December 31,<br/>2008</b> | <b>Balance at December 31,</b> |              |
|---|-----------------|---|--------------------------------|--------------|
|   |                 |   | <b>2008</b>                    | <b>2007</b>  |
| First mortgage, secured by the office space at the 731 Lexington Avenue property                | Feb. 2014       | 5.33%   | \$ 373,637                     | \$ 383,670   |
| First mortgage, secured by the retail space at the 731 Lexington Avenue property <sup>(1)</sup> | Jul. 2015       | 4.93%   | 320,000                        | 320,000      |
| First mortgage, secured by the Kings Plaza Regional Shopping Center                             | Jun. 2011       | 7.46%   | 199,537                        | 203,456      |
| Construction loan, secured by the Rego Park II Shopping Center <sup>(2)</sup>                   | Dec. 2010       | 3.08%   | 181,695                        | 55,786       |
| First mortgage, secured by the Paramus property   | Oct. 2011       | 5.92%   | 68,000                         | 68,000       |
| First mortgage, secured by the Rego Park I property   | Jun. 2009       | 7.25%   | 78,386                         | 79,285       |
|   |                 |   | \$ 1,221,255                   | \$ 1,110,197 |

---

(1) In the event of a substantial casualty, up to \$75,000 of this loan may become recourse to us.

## Edgar Filing: ALEXANDERS INC - Form 10-K

- (2) On December 21, 2007, we obtained a construction loan providing up to \$350,000 to finance the construction of our Rego Park project. The loan bears interest at LIBOR plus 1.20% and matures in December 2010, with a one-year extension option.

## Edgar Filing: ALEXANDERS INC - Form 10-K

As of December 31, 2008, the principal repayments for the next five years and thereafter are as follows:

| (Amounts in thousands)          |               |
|---------------------------------|---------------|
| <b>Year Ending December 31,</b> | <b>Amount</b> |
| 2009                            | \$93,304      |
| 2010                            | 197,537       |
| 2011                            | 270,523       |
| 2012                            | 12,465        |
| 2013                            | 13,208        |
| Thereafter                      | 634,217       |

All of our debt is secured by mortgages and/or pledges of the stock of the subsidiaries holding the properties. The net carrying value of real estate collateralizing the debt amounted to \$849,792,000 at December 31, 2008. Our existing financing documents contain covenants that limit our ability to incur additional indebtedness on these properties, provide for lender approval of tenants' leases in certain circumstances, and provide for yield maintenance to prepay them. As of December 31, 2008, we believe we are in compliance with our financial debt covenants.

## ALEXANDER S, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**6. INCOME TAX LIABILITY**

We adopted the provisions of FIN 48 on January 1, 2007. Upon adoption, we recognized a \$6,983,000 increase in the liability for unrecognized tax benefits, which was accounted for as an increase to the January 1, 2007 balance of accumulated deficit. At January 1, 2007 and December 31, 2007 and 2008, we had \$43,653,000, \$46,119,000 and \$47,868,000, respectively, of unrecognized tax benefits that, if recognized, would result in non-cash income arising from the reversal of these items and a reduction of our effective tax rate. A reconciliation of the unrecognized tax benefits is summarized in the table below.

| (Amounts in thousands)                                       | <b>Amount</b> |
|--|---------------|
| Balance at December 31, 2006                                 | \$ 36,670     |
| Cumulative effect of change accounting principle             | 6,983         |
| Balance at January 1, 2007                                   | 43,653        |
|  |               |
| Additions based on tax positions related to the current year |               |
| Additions for tax positions of prior years                   | 2,466         |
| Reduction for tax positions of prior years                   |               |
| Settlements  |               |
| Balance at December 31, 2007                                 | 46,119        |
|  |               |
| Additions based on tax positions related to the current year |               |
| Additions for tax positions of prior years                   | 2,549         |
| Reduction for tax positions of prior years                   | (800 )        |
| Settlements  |               |
| Balance at December 31, 2008                                 | \$ 47,868     |

The balances at December 31, 2007 and 2008 include \$7,513,000 and \$9,888,000, respectively, of accrued interest, which is included as a component of liability for income taxes and other in our consolidated balance sheets.

We recognize interest related to the unrecognized tax benefits in interest and debt expense in our consolidated statement of operations. During the years ended December 31, 2008 and 2007, we recognized \$2,549,000 and \$2,466,000, respectively, of interest related to the unrecognized tax benefits.

Prior to its liquidation on September 12, 2008, our wholly owned subsidiary, 731 Residential LLC, was treated as a TRS and subject to income tax at regular corporate tax rates. As of December 31, 2008, 2003-2008 TRS tax returns and 2006 to 2008 REIT tax returns remain open to examination by the major taxing jurisdictions to which we are subject. In 2008, the IRS completed the audit of our 2005 REIT federal income tax return, which resulted in no changes. Accordingly, we recognized \$800,000 of unrecognized tax benefits in 2008, of which \$625,000 was recognized as a reduction of income tax (expense) benefit.

**7. MINORITY INTEREST**

Prior to 2005, we owned and operated an energy plant that generated all of the electrical power at our Kings Plaza Regional Shopping Center. In April 2005, we contributed this 35 year old plant and \$750,000 in cash, for a 25% interest in a joint venture. In addition, we provided the joint venture with a \$15,350,000 loan (eliminated in consolidation). The joint venture rebuilt the plant at a total cost of approximately \$18,350,000 and began operations in March 2007. Pursuant to Emerging Issues Task Force ( EITF ) Issue No. 04-05, we control the joint venture and accordingly, consolidate its accounts into our consolidated financial statements.



**ALEXANDER S, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

**8. NET GAIN ON SALE OF CONDOMINIUMS**

In the year ended December 31, 2006, we recognized \$13,256,000 of after-tax net gain from the sale of the remaining residential condominium units at our 731 Lexington Avenue property.

**9. LEASES**

*As Lessor*

We lease space to tenants in retail centers and an office building. The rental terms range from approximately 5 to 25 years. The leases provide for the payment of fixed base rents payable monthly in advance as well as reimbursements of real estate taxes, insurance and maintenance costs. Retail leases also provide for the payment by the lessee of additional rents based on a percentage of their sales.

Future base rental revenue under these non-cancelable operating leases is as follows:

| (Amounts in thousands)          |               |
|---------------------------------|---------------|
| <b>Year Ending December 31,</b> | <b>Amount</b> |
| 2009                            | \$ 120,574    |
| 2010                            | 120,831       |
| 2011                            | 119,029       |
| 2012                            | 117,637       |
| 2013                            | 115,399       |
| Thereafter                      | 1,271,920     |

These future minimum amounts do not include additional rents based on a percentage of tenants sales. For the years ended December 31, 2008, 2007, and 2006, these rents were \$784,000, \$722,000, and \$649,000, respectively.

Bloomberg L.P. accounted for 31%, 32%, and 34% of our consolidated revenues for the years ended December 31, 2008, 2007, and 2006, respectively. No other tenant accounted for more than 10% of revenues in any of the last three years.

Circuit City, a tenant who leases space at our Rego Park I location aggregating 50,000 square feet (approximately \$2,600,000 of annual property rental income) recently announced that it is liquidating its assets pursuant to Bankruptcy Court approval. As a result, we wrote-off approximately \$4,909,000 of unamortized costs at December 31, 2008, including tenant improvements and receivables arising from the straight-lining of rent.

*As Lessee*

We are a tenant under long-term leases that range from approximately 12 to 21 years. Future minimum lease payments under these operating leases are as follows:

Edgar Filing: ALEXANDERS INC - Form 10-K

(Amounts in thousands)

| <b>Year Ending December 31,</b> | <b>Amount</b> |
|---------------------------------|---------------|
| 2009                            | \$ 802        |
| 2010                            | 802           |
| 2011                            | 802           |
| 2012                            | 802           |
| 2013                            | 802           |
| Thereafter                      | 10,611        |

Rent expense was \$841,000, \$908,000, and \$785,000 for the years ended December 31, 2008, 2007 and 2006, respectively.

ALEXANDER S, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**10. COMMITMENTS AND CONTINGENCIES**

Insurance

We carry commercial liability with limits of \$200,000,000 per location and all risk property insurance for (i) fire, (ii) flood, (iii) rental loss, (iv) extended coverage, and (v) acts of terrorism, as defined in the Terrorism Risk Insurance Program Reauthorization Act ( TRIPRA ) of 2007, with respect to our assets, with limits of \$1.7 billion per occurrence, including terrorist acts, as defined, for all of our properties. To the extent that we incur losses in excess of our insurance coverage, these losses would be borne by us and could be material.

Our debt instruments, consisting of mortgage loans secured by our properties (which are generally non-recourse to us), contain customary covenants requiring us to maintain insurance. Although we believe that we have adequate insurance coverage for the purposes of these agreements, we may not be able to obtain an equivalent amount of coverage at reasonable costs in the future. Further, if lenders insist on greater coverage than we are able to obtain, it could adversely affect our ability to finance and/or refinance our properties.

Environmental Remediation

In July 2006, we discovered an oil spill at our Kings Plaza Regional Shopping Center. We have notified the New York State Department of Environmental Conservation ( NYSDEC ) about the spill and have developed a remediation plan. The NYSDEC has approved a portion of the remediation plan and clean up is ongoing. The estimated costs associated with the clean up will aggregate approximately \$2,500,000. We have paid \$500,000 of such amount and the remainder is covered under our insurance policy.

Flushing Property

In the fourth quarter of 2003, we recognized \$1,289,000 of income representing a non-refundable purchase deposit of \$1,875,000, net of \$586,000 of costs associated with the transaction, from a party that agreed to purchase this property, as such party had not met its obligations under a May 30, 2002 purchase contract. On September 10, 2002, November 7, 2002, and July 8, 2004, we received letters from the party demanding return of the deposit. On December 28, 2005, the party filed a complaint against us in the Supreme Court of the State of New York alleging that we failed to honor the terms and conditions of the agreement. The complaint seeks specific performance and, if specific performance is denied, it seeks the return of the deposit plus interest and \$50,000 in costs. In our opinion, after consultation with legal counsel, we do not believe the party is entitled to either specific performance or a return of the deposit and we are defending against the action. Accordingly, we have not recorded a loss contingency for this matter.

Other

There are various other legal actions against us in the ordinary course of business. In our opinion, the outcome of such matters will not have a material effect on our financial condition, results of operations or cash flows.

Paramus

In 2001 we leased 30.3 acres of land located in Paramus, New Jersey to IKEA Property, Inc. The lease has a 40-year term with a purchase option in 2021 for \$75,000,000. We have a \$68,000,000 interest only, non-recourse mortgage loan on the property from a third party lender. The fixed

## Edgar Filing: ALEXANDERS INC - Form 10-K

interest rate on the debt is 5.92% with interest payable monthly until maturity in October 2011. The annual triple-net rent is the sum of \$700,000 plus the amount of debt service on the mortgage loan. If the purchase option is exercised, we will receive net cash proceeds of approximately \$7,000,000 and recognize a gain on sale of land of approximately \$62,000,000. If the purchase option is not exercised, the triple-net rent for the last 20 years must include the debt service sufficient to fully amortize \$68,000,000 over the remaining 20-year lease term.

### Letters of Credit

Approximately \$7,998,000 of standby letters of credit were issued and outstanding as of December 31, 2008.

## ALEXANDER S, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**11. STOCK-BASED COMPENSATION**

Our Omnibus Stock Plan (the Plan), which was approved by our stockholders on May 18, 2006, provides for grants of incentive and non-qualified stock options, restricted stock, SARs and performance shares, as defined, to the directors, officers and employees of the Company and Vornado, and any other person or entity as designated by the Omnibus Stock Plan Committee of our Board of Directors (the Committee). At December 31, 2008, there were 895,000 shares available for future grant under the Plan.

We account for all stock-based compensation in accordance with SFAS 123R. We adopted SFAS 123R, using the modified prospective application, on January 1, 2006.

Stock Options

Stock options granted have exercise prices equal to 100% of the market price of our common stock on the date of grant, vest on a graduated basis, becoming fully vested 36 months after grant, and expire ten years from the date of grant.

There have been no stock option grants since 1999; accordingly, no compensation expense was recognized during the years ended December 31, 2008, 2007 and 2006. There were 47,640, 8,000 and 11,950 options exercised during the years ended December 31, 2008, 2007, and 2006, respectively. Cash received from option exercises in each of the years ended December 31, 2008, 2007 and 2006 was \$3,276,000, \$563,000 and \$841,000, respectively. Below is a summary of our stock option activity under the Plan for the year ended December 31, 2008:

|                                  | Options   | Weighted-<br>Average<br>Exercise<br>Price |     | Weighted-<br>Average<br>Remaining<br>Contractual<br>Term | Aggregate<br>Intrinsic<br>Value |
|----------------------------------|-----------|---|-----|--|---------------------------------|
| Outstanding at January 1, 2008   | 61,900    | \$ 70.38                                  |     | 1.2  |                                 |
| Granted                          |           |   |     |  |                                 |
| Exercised                        | (47,640 ) | 68.76                                     |     |  |                                 |
| Cancelled                        |           |   |     |  |                                 |
| Outstanding at December 31, 2008 | 14,260    | 63.38                                     | (1) | 0.2  | \$ 2,731,000                    |
| Exercisable at December 31, 2008 | 14,260    | 63.38                                     | (1) | 0.2  | \$ 2,731,000                    |

(1) In conjunction with the declaration of the special dividend, the Committee resolved to adjust all outstanding awards for the special dividend in accordance with the Plan.



## ALEXANDER S, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 11. STOCK-BASED COMPENSATION - Continued

Stock Appreciation Rights

Stock appreciation rights ( SARs ) are granted at 100% of the market price of our common stock on the date of grant. Because these SARs were granted in March 1999, they are accounted for under the intrinsic value method in accordance with FIN 28, an interpretation of APB Opinions 15 and 25. Accordingly, compensation expense for each SAR is measured by the excess of stock price at the current balance sheet date over the stock price at the previous balance sheet date. If the stock price is lower at the current balance sheet date, previously recognized expense is reversed but not below zero.

On March 13, 2007, Michael Fascitelli, our President, exercised 350,000 of his existing SARs, which were scheduled to expire on March 14, 2007, and he received gross proceeds of \$50,465,000.

On September 15 and October 14, 2008, Steven Roth, the Chairman of our Board of Directors and Chief Executive Officer, exercised an aggregate of 200,000 of his existing SARs, which were scheduled to expire on March 4, 2009, and received gross proceeds of \$62,809,000.

At December 31, 2008, 300,000 SARs were outstanding and exercisable. These SARs have a weighted-average exercise price of \$63.38 and are scheduled to expire on March 4, 2009. Since the SARs agreements require that they be settled in cash, we would have had to pay \$57,458,000 to the holders of these SARs had they exercised their SARs on December 31, 2008. Any change in our stock price from the closing price of \$254.90 at December 31, 2008 would increase or decrease the amount we would have to pay upon exercise.

## 12. EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share, including a reconciliation of net income and the number of shares used in computing basic and diluted earning per share. Basic earnings per share are determined using the weighted average shares of common stock outstanding during the period. Diluted earnings per share is determined using the weighted average shares of common stock outstanding during the period and assumes all potentially dilutive securities were converted into common shares at the earliest date possible.

| (Amounts in thousands, except share and per share amounts) |                   | For the Year Ended December 31, |            |              |
|--|-------------------|---------------------------------|------------|--------------|
|  |                   | 2008                            | 2007       | 2006         |
| Net income (loss) applicable to common shares              | Basic and Diluted | \$ 76,288                       | \$ 114,341 | \$ (74,983 ) |
| Weighted average shares outstanding                        | Basic             | 5,067,426                       | 5,041,572  | 5,025,726    |
| Effect of stock options                                    |                   | 31,103                          | 52,916     | (1)          |
| Weighted average shares outstanding                        | Diluted           | 5,098,529                       | 5,094,488  | 5,025,726    |
| Net income (loss) per common share                         | Basic             | \$ 15.05                        | \$ 22.68   | \$ (14.92 )  |
| Net income (loss) per common share                         | Diluted           | \$ 14.96                        | \$ 22.44   | \$ (14.92 )  |

- 
- (1) Options to purchase 69,900 shares of our common stock were not included in the calculation of net loss per share in the year ended December 31, 2006, as they were anti-dilutive.

## ALEXANDER S, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

## 13. SUMMARY OF QUARTERLY RESULTS (UNAUDITED)

| (Amounts in thousands, except per share amounts) | Revenues | Net Income<br>(Loss)<br>Applicable to<br>Common Shares | Income (Loss) Per<br>Common Share <sup>(1)</sup> |            |
|--|----------|--|--|------------|
|  |          |  | Basic  | Diluted    |
| <b>2008</b>                                      |          |  |  |            |
| December 31                                      | \$54,900 | \$54,125   | \$10.63  | \$10.60    |
| September 30                                     | 52,953   | (31,443 )  | (6.20 )  | (6.20 )    |
| June 30  | 51,478   | 38,454   | 7.59   | 7.54       |
| March 31   | 51,766   | 15,152   | 3.00   | 2.98       |
| <b>2007</b>                                      |          |  |  |            |
| December 31                                      | \$52,291 | \$33,930   | \$6.73   | \$6.66     |
| September 30                                     | 52,424   | 28,626   | 5.68   | 5.62       |
| June 30  | 51,069   | 19,609   | 3.89   | 3.85       |
| March 31   | 52,196   | 32,176   | 6.39   | 6.32       |
| <b>2006</b>                                      |          |  |  |            |
| December 31                                      | \$50,226 | \$(74,361 )  | \$(14.79 )                                       | \$(14.79 ) |
| September 30                                     | 50,799   | (18,616 )  | (3.70 )  | (3.70 )    |
| June 30  | 49,371   | 36,851   | 7.33   | 7.25       |
| March 31   | 48,376   | (18,857 )  | (3.75 )  | (3.75 )    |

---

(1) The total for the year may differ from the sum of the quarters as a result of weighting.

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**ITEM 9A. CONTROLS AND PROCEDURES**

(a) Disclosure Controls and Procedures Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this Annual Report on Form 10-K. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures are effective.

56

---

**MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER**

**FINANCIAL REPORTING**

The management of Alexander's, Inc., together with its consolidated subsidiaries (the Company), is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process designed under the supervision of the Company's principal executive and principal financial officers to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles.

As of December 31, 2008, management conducted an assessment of the effectiveness of the Company's internal control over financial reporting based on the framework established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management has determined that the Company's internal control over financial reporting as of December 31, 2008 is effective.

The Company's internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets; provide reasonable assurances that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that receipts and expenditures are being made only in accordance with authorizations of management and the directors of the Company; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the Company's financial statements.

The effectiveness of the Company's internal control over financial reporting as of December 31, 2008 has been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their report appearing on page 58 of this Annual Report on Form 10-K, which expresses an unqualified opinion on the effectiveness of the Company's internal control over financial reporting as of December 31, 2008.

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders

Alexander s, Inc.

Paramus, New Jersey

We have audited the internal control over financial reporting of Alexander s, Inc. and subsidiaries (the Company ) as of December 31, 2008, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying management report on internal control over financial reporting. Our responsibility is to express an opinion on the Company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed by, or under the supervision of, the company s principal executive and principal financial officers, or persons performing similar functions, and effected by the company s board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedules as of and for the year ended December 31, 2008 of the Company and our report dated February 23, 2009 expressed an unqualified opinion on those financial statements and financial statement schedules.

/s/ DELOITTE & TOUCHE LLP

Parsippany, New Jersey

February 23, 2009

58

---

**ITEM 9B. OTHER PROCEDURES**

None.

**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

Information relating to our directors will be contained in a definitive Proxy Statement involving the election of directors pursuant to Regulation 14A under the Securities Exchange Act of 1934, as amended. We will file the Proxy Statement with the Securities and Exchange Commission no later than 120 days after December 31, 2008. Such information is incorporated by reference herein. For information concerning our executive officers, see Executive Officers of the Registrant in Part I of this Annual Report on Form 10-K. Also incorporated herein by reference is the information under the caption Section 16(a) Beneficial Ownership Reporting Compliance of the Proxy Statement.

We have a code of business conduct and ethics that applies to our Chief Executive Officer and Executive Vice President and Chief Financial Officer, among others. The code is posted on our website at [www.Alx-Inc.com](http://www.Alx-Inc.com). We intend to satisfy our disclosure obligation regarding amendments and waivers of this code applicable to our Chief Executive Office and Executive Vice President and Chief Financial Officer by posting such information on our website.

**ITEM 11. EXECUTIVE COMPENSATION**

Information relating to executive compensation will be contained in the Proxy Statement referred to in Item 10. Directors, Executive Officers and Corporate Governance of this Annual Report on Form 10-K. Such information is incorporated by reference herein.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

Information relating to security ownership of certain beneficial owners and management and related stockholder matters, except as set forth below, will be contained in the Proxy Statement referred to in Item 10. Directors, Executive Officers and Corporate Governance of this Annual Report on Form 10-K. Such information is incorporated by reference herein.

Equity Compensation Plan Information

The following table provides information as of December 31, 2008, regarding our equity compensation.

| Plan Category | (a)<br>Number of securities<br>to be issued upon<br>exercise of<br>outstanding options,<br>warrants and rights | Weighted-average<br>exercise price of<br>outstanding options,<br>warrants and rights | Number of securities<br>remaining available for<br>future issuance under<br>equity compensation<br>plans (excluding<br>securities reflected in<br>column (a)) |
|---------------|--|--|---|
|               |  |  |   |

Edgar Filing: ALEXANDERS INC - Form 10-K

|  |        |          |         |
|--|--------|----------|---------|
| Equity compensation plans approved by security holders     | 14,260 | \$ 63.38 | 895,000 |
| Equity compensation plans not approved by security holders | N/A    | N/A      | N/A     |
| Total  | 14,260 | \$ 63.38 | 895,000 |

59

---

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

Information relating to certain relationships and related transactions and director independence will be contained in the Proxy Statement referred to in Item 10. Directors, Executive Officers and Corporate Governance of this Annual Report on Form 10-K. Such information is incorporated by reference herein.

**ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

Information relating to principal accounting fees and services will be contained in the Proxy Statement referred to in Item 10. Directors, Executive Officers and Corporate Governance of this Annual Report on Form 10-K. Such information is incorporated by reference herein.

**PART IV**

**ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**

(a) The following documents are filed as part of this Annual Report on Form 10-K.

1. The consolidated financial statements are set forth in Item 8 of this Annual Report on Form 10-K.

Edgar Filing: ALEXANDERS INC - Form 10-K

2. The following financial statement schedules should be read in conjunction with the financial statements included in Item 8 of this Annual Report on Form 10-K.

Edgar Filing: ALEXANDERS INC - Form 10-K

|   | <b>Pages in this<br/>Annual Report<br/>on Form 10-K</b> |
|---|---|
| Schedule II Valuation and Qualifying Accounts years ended<br>December 31, 2008, 2007 and 2006 | 63  |
| Schedule III Real Estate and Accumulated Depreciation as of<br>December 31, 2008              | 64  |

All other financial statement schedules are omitted because they are not applicable, not required, or the information is included elsewhere in the consolidated financial statements or the notes thereto.

3. The following exhibits listed on the Exhibit Index are filed with this Annual Report on Form 10-K.

| <b>Exhibit No.</b> |   |
|--------------------|---|
| 21                 | Subsidiaries of Registrant                                  |
| 23                 | Consent of Independent Registered Public Accounting Firm    |
| 31.1               | Rule 13a-14(a) Certification of the Chief Executive Officer |
| 31.2               | Rule 13a-14(a) Certification of the Chief Financial Officer |
| 32.1               | Section 1350 Certification of the Chief Executive Officer   |
| 32.2               | Section 1350 Certification of the Chief Financial Officer   |

## Edgar Filing: ALEXANDERS INC - Form 10-K

### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**ALEXANDER S, INC.**  
(Registrant)

Date: February 23, 2009

By: /s/ Joseph Macnow  
Joseph Macnow, Executive Vice President  
and Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| <b>Signature</b>  | <b>Title</b>  | <b>Date</b>       |
|---|---|-------------------|
| By: /s/Steven Roth<br>(Steven Roth)                     | Chairman of the Board of Trustees<br>(Principal Executive Officer)                                      | February 23, 2009 |
| By: /s/Michael D. Fascitelli<br>(Michael D. Fascitelli) | President and Trustee   | February 23, 2009 |
| By: /s/Joseph Macnow<br>(Joseph Macnow)                 | Executive Vice President and<br>Chief Financial Officer<br>(Principal Financial and Accounting Officer) | February 23, 2009 |
| By: /s/Thomas R. DiBenedetto<br>(Thomas R. DiBenedetto) | Director  | February 23, 2009 |
| By: /s/David Mandelbaum<br>(David Mandelbaum)           | Director  | February 23, 2009 |
| By: /s/Arthur Sonnenblick<br>(Arthur Sonnenblick)       | Director  | February 23, 2009 |
| By: /s/Neil Underberg<br>(Neil Underberg)               | Director  | February 23, 2009 |
| By: /s/Richard R. West<br>(Richard R. West)             | Director  | February 23, 2009 |
| By: /s/Russell B. Wight Jr.<br>(Russell B. Wight Jr)    | Director  | February 23, 2009 |



## ALEXANDER S, INC. AND SUBSIDIARIES

## SCHEDULE II

## VALUATION AND QUALIFYING ACCOUNTS

(Amounts in thousands)

| <b>Column A</b>                         | <b>Column B</b>                     | <b>Column C</b>                              | <b>Column D</b>                                       | <b>Column E</b>               |
|---|-------------------------------------|--|---|-------------------------------|
| <b>Description</b>                      | <b>Balance at Beginning of Year</b> | <b>Additions: Charged Against Operations</b> | <b>Deductions: Uncollectible Accounts Written Off</b> | <b>Balance at End of Year</b> |
| <i>Allowance for doubtful accounts:</i> |                                     |  |   |                               |
| Year Ended December 31, 2008            | \$ 667                              | \$ 910                                       | \$ 220  | \$ 1,357                      |
| Year Ended December 31, 2007            | \$ 481                              | \$ 247                                       | \$ 61   | \$ 667                        |
| Year Ended December 31, 2006            | \$ 526                              | \$ 97  | \$ 142  | \$ 481                        |

ALEXANDER'S, INC. AND SUBSIDIARIES

SCHEDULE III-REAL ESTATE AND ACCUMULATED DEPRECIATION

DECEMBER 31, 2008

(Amounts in thousands)

| COLUMN A                             | COLUMN B            | COLUMN C                    | COLUMN D                                      | COLUMN E                                  | COLUMN F   | COLUMN G  | COLUMN H                        | COLUMN I                                  |                      |                   |   |             |
|--------------------------------------|---------------------|-----------------------------|---|---|--|---|---------------------------------|---|----------------------|-------------------|---|-------------|
| Description                          | Encumbrances        | Initial Cost to Company (1) |   |   | Gross Amount at Which Carried at Close of Period |   |                                 | Accumulated Depreciation and Amortization | Date of Construction | Date Acquired (1) | Life on Which Depreciation in Latest Income Statement is Computed |             |
|                                      |                     | Land                        | Building Leasehold and Leasehold Improvements | Capitalized Subsequent to Acquisition (2) | Land   | Building, Leaseholds and Leasehold Improvements | Construction Progress Total (2) |   |                      |                   |   |             |
| Commercial Property:                 |                     |                             |   |   |  |   |                                 |   |                      |                   |   |             |
| New York, NY                         |                     |                             |   |   |  |   |                                 |   |                      |                   |   |             |
| Rego Park I                          | \$ 78,386           | \$ 1,647                    | \$ 8,953                                      | \$ 49,960                                 | \$ 1,647   | \$ 58,124                                       | \$ 789                          | \$ 60,560                                 | \$ 21,019            | 1959              | 1992  | 15-39 years |
| Rego Park II                         | 181,695             | 3,127                       | 1,467   | 290,746                                   | 3,127  |   | 292,213                         | 295,340                                   | 2009                 | 1992              | N/A   |             |
| Rego Park III                        |                     | 779                         |   | 479                                       | 779  |   | 479                             | 1,258                                     | N/A                  | 1992              | N/A   |             |
| Flushing                             |                     |                             | 1,660   | 1,298                                     |  | 1,552   | 1,406                           | 2,958                                     | 436                  | 1975 (3)          | 1992  | 26 years    |
| Lexington Avenue                     | 693,637             | 14,432                      | 12,355  | 424,893                                   | 27,498   | 424,182   |                                 | 451,680                                   | 54,683               | 2003              | 1992  | 5-39 years  |
| Kings Plaza Regional Shopping Center | 199,537             | 497                         | 9,542   | 134,219                                   | 30,002   | 114,256   |                                 | 144,258                                   | 38,097               | 1970              | 1992  | 7-50 years  |
| Paramus, NJ                          | 68,000              | 1,441                       |   | 10,313                                    | 11,754   |   |                                 | 11,754                                    | N/A                  | 1992              | N/A   |             |
| Other Properties                     |                     | 167                         | 1,804   | (1,804)                                   | (4) 167  |   |                                 | 167                                       | N/A                  | 1992              | N/A   |             |
| <b>TOTAL</b>                         | <b>\$ 1,221,255</b> | <b>\$ 22,090</b>            | <b>\$ 35,781</b>                              | <b>\$ 910,104</b>                         | <b>\$ 74,974</b>                                 | <b>\$ 598,114</b>                               | <b>\$ 294,887</b>               | <b>\$ 967,975</b>                         | <b>\$ 114,235</b>    |                   |   |             |

- (1) Initial cost is as of May 15, 1992 (the date on which the Company commenced its real estate operations) unless acquired subsequent to that date. See Column H.
- (2) The net basis of the Company's assets and liabilities for tax purposes is approximately \$64,054,000 lower than the amount reported for financial statement purposes.
- (3) This date represents the lease acquisition date.
- (4) Cost of fully depreciated assets.



## ALEXANDER S, INC. AND SUBSIDIARIES

## SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION

(Amounts in thousands)

|  | <b>December 31,<br/>2008</b> | <b>2007</b> | <b>2006</b> |
|--|------------------------------|-------------|-------------|
| <b>REAL ESTATE:</b>                              |                              |             |             |
| Balance at beginning of period                   | \$ 835,081                   | \$ 692,388  | \$ 699,136  |
| Additions during the period:                     |                              |             |             |
| Land   | 5,519                        |             |             |
| Buildings, leaseholds and leasehold improvements | 5,043                        | 15,958      | 9,864       |
| Construction in progress                         | 123,079                      | 128,470     | 8,231       |
|  | 968,722                      | 836,816     | 717,231     |
| Fully depreciated assets                         | 747                          | 1,735       | 24,843      |
| Balance at end of period                         | \$ 967,975                   | \$ 835,081  | \$ 692,388  |
| <b>ACCUMULATED DEPRECIATION:</b>                 |                              |             |             |
| Balance at beginning of period                   | \$ 96,183                    | \$ 80,779   | \$ 88,976   |
| Additions charged to operating expenses          | 18,799                       | 17,139      | 16,646      |
|  | 114,982                      | 97,918      | 105,622     |
| Fully depreciated assets                         | 747                          | 1,735       | 24,843      |
| Balance at end of period                         | \$ 114,235                   | \$ 96,183   | \$ 80,779   |

## Edgar Filing: ALEXANDERS INC - Form 10-K

### EXHIBIT INDEX

#### Exhibit No.

- 3.1 - Amended and Restated Certificate of Incorporation. Incorporated herein by reference from Exhibit 3.1 to the registrant's Registration Statement on Form S-3 filed on September 20, 1995 \*
- 3.2 - By-laws, as amended. Incorporated herein by reference from Exhibit 10.1 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2000 \*
- 10.1 - Real Estate Retention Agreement dated as of July 20, 1992, between Vornado Realty Trust and Keen Realty Consultants, Inc., each as special real estate consultants, and the Company. Incorporated herein by reference from Exhibit 10(i)(O) to the registrant's Annual Report on Form 10-K for the fiscal year ended July 25, 1992 \*
- 10.2 - Extension Agreement to the Real Estate Retention Agreement, dated as of February 6, 1995, between the Company and Vornado Realty Trust. Incorporated herein by reference from Exhibit 10(i)(G)(2) to the registrant's Annual Report Form 10-K for the year ended December 31, 1994 \*
- 10.3 \*\* - Registrant's Omnibus Stock Plan, as amended, dated May 28, 1997. Incorporated herein by reference from Exhibit 10 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 1997, filed on August 13, 1997 \*
- 10.4 - Amended, Restated and Consolidated Mortgage and Security Agreement, dated May 12, 1999, between The Chase Manhattan Bank, as mortgagee, and Alexander's Rego Shopping Center Inc., as mortgagor. Incorporated herein by reference from Exhibit 10(i)(E) to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2000, filed on August 8, 2000 \*
- 10.5 - Agreement of Lease dated as of April 30, 2001 between Seven Thirty One Limited Partnership, landlord, and Bloomberg L.P., tenant. Incorporated herein by reference from Exhibit 10(v) B to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2001, filed on August 2, 2001 \*
- 10.6 - Amended and Restated Consolidated Mortgage and Security Agreement dated as of May 31, 2001 among Alexander's Kings Plaza LLC as mortgagor, Alexander's of Kings LLC as mortgagor and Kings Parking LLC as mortgagor, collectively borrower, to Morgan Guaranty Trust Company of New York, as mortgagee. Incorporated herein by reference from Exhibit 10(v) A1 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2001, filed on August 2, 2001 \*
- 10.7 - Amended, Restated and Consolidated Promissory Note, dated as of May 31, 2001 by and between Alexander's Kings Plaza LLC, Alexander's of Kings LLC, and Kings Parking LLC collectively borrower, and Morgan Guaranty Trust Company of New York, lender. Incorporated herein by reference from Exhibit 10(v) A2 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2001, filed on August 2, 2001 \*
- 10.8 - Cash Management Agreement dated as of May 31, 2001 by and between Alexander's Kings Plaza LLC, Alexander's of Kings LLC, and Kings Parking LLC collectively borrower, and Morgan Guaranty Trust Company of New York, lender. Incorporated herein by reference from Exhibit 10(v) A3 to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2001, filed on August 2, 2001 \*

\* Incorporated by reference.

\*\* Management contract or compensatory agreement



## Edgar Filing: ALEXANDERS INC - Form 10-K

- 10.9 - Note modification and Severance Agreement dated as of November 26, 2001, between Alexander s Kings Plaza LLC, Alexander s of Kings LLC, and Kings Parking LLC collectively borrower and JP Morgan Chase Bank of New York, lender. Incorporated herein by reference from Exhibit 10(v)(A)(4) to the registrant s Annual Report on Form 10-K for the year ended December 31, 2001, filed on March 13, 2002
- 10.10 - Loan Agreement dated as of October 2, 2001 by and between ALX of Paramus LLC as borrower, and SVENSKA HANDELSBANKEN AB (publ), as lender. Incorporated herein by reference from Exhibit 10(v)(C)(1) to the registrant s Annual Report on Form 10-K for the year ended December 31, 2001, filed on March 13, 2002 \*
- 10.11 - Mortgage, Security Agreement and Fixture Financing Statement dated as of October 2, 2001 by and between ALX of Paramus LLC as borrower, and SVENSKA HANDELSBANKEN AB (publ), as lender. Incorporated herein by reference from Exhibit 10(v)(C)(2) to the registrant s Annual Report on Form 10-K for the year ended December 31, 2001, filed on March 13, 2002 \*
- 10.12 - Environmental undertaking letter dated as of October 2, 2001 by and between ALX of Paramus LLC, as borrower, and SVENSKA HANDELSBANKEN AB (publ), as lender. Incorporated herein by reference from Exhibit 10(v)(C)(3) to the registrant s Annual Report on Form 10-K for the fiscal year ended December 31, 2001, filed on March 13, 2002 \*
- 10.13 - Lease dated as of October 2, 2001 by and between ALX of Paramus LLC, as Landlord, and IKEA Property, Inc. as Tenant. Incorporated herein by reference from Exhibit 10(v)(C)(4) to the registrant s Annual Report on Form 10-K for the year ended December 31, 2001, filed on March 13, 2002 \*
- 10.14 - First Amendment to Real Estate Retention Agreement, dated as of July 3, 2002, by and between Alexander s, Inc. and Vornado Realty, L.P. Incorporated herein by reference from Exhibit 10(i)(E)(3) to the registrant s Quarterly Report on Form 10-Q for the quarter ended June 30, 2002, filed on August 7, 2002 \*
- 10.15 - 59<sup>th</sup> Street Real Estate Retention Agreement, dated as of July 3, 2002, by and between Vornado Realty, L.P., 731 Residential LLC and 731 Commercial LLC. Incorporated herein by reference from Exhibit 10(i)(E)(4) to the registrant s Quarterly Report on Form 10-Q for the quarter ended June 30, 2002, filed on August 7, 2002 \*
- 10.16 - Amended and Restated Management and Development Agreement, dated as of July 3, 2002, by and between Alexander s, Inc., the subsidiaries party thereto and Vornado Management Corp. Incorporated herein by reference from Exhibit 10(i)(F)(1) to the registrant s Quarterly Report on Form 10-Q for the quarter ended June 30, 2002, filed on August 7, 2002 \*
- 10.17 - Kings Plaza Management Agreement, dated as of May 31, 2001, by and between Alexander s Kings Plaza LLC and Vornado Management Corp. Incorporated herein by reference from Exhibit 10(i)(F)(3) to the registrant s Quarterly Report on Form 10-Q for the quarter ended June 30, 2002, filed on August 7, 2002 \*
- 10.18 - Limited Liability Company Operating Agreement of 731 Residential LLC, dated as of July 3, 2002, among 731 Residential Holding LLC, as the sole member, Domenic A. Borriello, as an Independent Manager and Kim Lutthang, as an Independent Manager. Incorporated herein by reference from Exhibit 10(i)(A)(1) to the registrant s Quarterly Report on Form 10-Q for the quarter ended June 30, 2002, filed on August 7, 2002 \*

\* Incorporated by reference.

## Edgar Filing: ALEXANDERS INC - Form 10-K

- 10.19 - Limited Liability Company Operating Agreement of 731 Commercial LLC, dated as of July 3, 2002, among 731 Commercial Holding LLC, as the sole member, Domenic A. Borriello, as an Independent Manager and Kim Lutthang, as an Independent Manager. Incorporated herein by reference from Exhibit 10(i)(A)(2) to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002, filed on August 7, 2002 \*
- 10.20 - Reimbursement Agreement, dated as of July 3, 2002, by and between Alexander's, Inc. 731 Commercial LLC, 731 Residential LLC and Vornado Realty, L.P. Incorporated herein by reference from Exhibit 10(i)(C)(8) to the registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002, filed on August 7, 2002 \*
- 10.21 - First Amendment of Lease, dated as of April 19, 2002, between Seven Thirty One Limited Partnership, landlord and Bloomberg L.P., tenant. Incorporated herein by reference from Exhibit 10(v)(B)(2) to the registrant's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2002, filed on August 7, 2002 \*
- 10.22 - Loan and Security Agreement, dated as of February 13, 2004, between 731 Office One LLC, as Borrower and German American Capital Corporation, as Lender. Incorporated herein by reference from Exhibit 10.20 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004 \*
- 10.23 - Amended, Restated and Consolidated Mortgage, Security Agreement, Financing Statement and Assignment of Leases, Rent and Security Deposits by and between 731 Office One LLC as Borrower and German American Capital Corporation as Lender, dated as of February 13, 2004. Incorporated herein by reference from Exhibit 10.21 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004 \*
- 10.24 - Amended, Restated and Consolidated Note, dated as of February 13, 2004, by 731 Office One LLC in favor of German American Capital Corporation. Incorporated herein by reference from Exhibit 10.22 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004 \*
- 10.25 - Assignment of Leases, Rents and Security Deposits from 731 Office One LLC to German American Capital Corporation, dated as of February 13, 2004. Incorporated herein by reference from Exhibit 10.23 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004 \*
- 10.26 - Account and Control Agreement, dated as of February 13, 2004, by and among German American Capital Corporation as Lender, and 731 Office One LLC as Borrower, and JP Morgan Chase as Cash Management Bank. Incorporated herein by reference from Exhibit 10.24 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004 \*
- 10.27 - Manager's Consent and Subordination of Management Agreement dated February 13, 2004 by 731 Office One LLC and Alexander's Management LLC and German American Capital Corporation. Incorporated herein by reference from Exhibit 10.25 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004 \*
- 10.28 - Note Exchange Agreement dated as of February 13, 2004 by and between 731 Office One LLC and German American Capital Corporation. Incorporated herein by reference from Exhibit 10.26 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004 \*

\* \_\_\_\_\_  
Incorporated by reference.

## Edgar Filing: ALEXANDERS INC - Form 10-K

- 10.29 - Promissory Note A-1 dated as of February 13, 2004 and 731 Office One LLC in favor of German American Capital Corporation. \*  
Incorporated herein by reference from Exhibit 10.27 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004
- 10.30 - Promissory Note A-2 dated as of February 13, 2004 and 731 Office One LLC in favor of German American Capital Corporation. \*  
Incorporated herein by reference from Exhibit 10.28 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004
- 10.31 - Promissory Note A-3 dated as of February 13, 2004 and 731 Office One LLC in favor of German American Capital Corporation. \*  
Incorporated herein by reference from Exhibit 10.29 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004
- 10.32 - Promissory Note A-4 dated as of February 13, 2004, and 731 Office One LLC in favor of German American Capital Corporation. \*  
Incorporated herein by reference from Exhibit 10.30 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004
- 10.33 - Promissory Note A-X dated as of February 13, 2004, and 731 Office One LLC in favor of German American Capital Corporation. \*  
Incorporated herein by reference from Exhibit 10.31 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004
- 10.34 - Promissory Note B dated as of February 13, 2004, and 731 Office One LLC in favor of German American Capital Corporation. \*  
Incorporated herein by reference from Exhibit 10.32 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004
- 10.35 - Guaranty of Recourse Obligations dated as of February 13, 2004, by Alexander's, Inc. and for the benefit of German American Capital Corporation. Incorporated herein by reference from Exhibit 10.33 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004 \*
- 10.36 - Environmental Indemnity dated as of February 13, 2004, by Alexander's, Inc. and 731 Office One LLC for the benefit of German American Capital Corporation. Incorporated herein by reference from Exhibit 10.34 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2003, filed on March 2, 2004 \*
- 10.37 - Loan Agreement dated as of July 6, 2005, between 731 Retail One LLC, as Borrower and Archon Financial, as Lender. \*  
Incorporated herein by reference from Exhibit 10.1 to the registrant's Current Report on Form 8-K, filed on July 12, 2005
- 10.38 \*\* - Form of Stock Option Agreement between the Company and certain employees. Incorporated herein by reference from Exhibit 10.61 to the registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005, filed on October 27, 2005 \*
- 10.39 \*\* - Form of Restricted Stock Option Agreement between the Company and certain employees. Incorporated herein by reference from Exhibit 10.62 to the registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005, filed on October 27, 2005 \*
- 10.40 \*\* - Stock Appreciation Right Agreement dated as of January 10, 2006, between Michael D. Fascitelli and Alexander's Inc. Incorporated herein by reference from Exhibit 10.1 to the registrant's Current Report on Form 8-K for January 10, 2006, filed on January 12, 2006 \*

\* \*\* Incorporated by reference.  
Management contract or compensatory agreement



## Edgar Filing: ALEXANDERS INC - Form 10-K

- 10.41 \*\* -Registrant's 2006 Omnibus Stock Plan dated April 4, 2006. Incorporated herein by reference from Annex B to Schedule 14A, filed by the registrant on April 28, 2006 \*
- 10.42 -Second Amendment to Real Estate Retention Agreement, dated as of January 1, 2007, by and between Alexander's, Inc. and Vornado Realty L.P. Incorporated herein by reference from Exhibit 10.64 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2006, filed on February 26, 2007 \*
- 10.43 -Amendment to 59<sup>th</sup> Street Real Estate Retention agreement, dated as of January 1, 2007, by and among Vornado Realty L.P., 731 Retail One LLC, 731 Restaurant LLC, 731 Office One LLC and 731 Office Two LLC. Incorporated herein by reference from Exhibit 10.65 to the registrant's Annual Report on Form 10-K for the year ended December 31, 2006, filed on February 26, 2007 \*
- 10.44 -Building Loan Agreement, dated as of December 21, 2007, among Alexander's of Rego Park II, Inc., as Borrower, PB Capital Corporation, as Lender, Norddeutsche Landesbank Girozentrale, New York Branch, as Lender, Wells Fargo Bank, National Association, as Lender, Landesbank Baden-Wuerttemberg, New York Branch, as Lender, Bank of Ireland, Connecticut Branch, as Lender, PB Capital Corporation, as Administrative Agent, PB Capital Corporation and Norddeutsche Landesbank Girozentrale, New York Branch, as Co-Arrangers. Incorporated herein by reference from Exhibit 10.1 to the registrant's Current Report on Form 8-K, filed on December 28, 2007 \*
- 10.45 -Project Loan Agreement, dated as of December 21, 2007, among Alexander's of Rego Park II, Inc., as Borrower, PB Capital Corporation, as Lender, Norddeutsche Landesbank Girozentrale, New York Branch, as Lender, Wells Fargo Bank, National Association, as Lender, Landesbank Baden-Wuerttemberg, New York Branch, as Lender, Bank of Ireland, Connecticut Branch, as Lender, PB Capital Corporation, as Administrative Agent, PB Capital Corporation and Norddeutsche Landesbank Girozentrale, New York Branch, as Co-Arrangers. Incorporated herein by reference from Exhibit 10.2 to the registrant's Current Report on Form 8-K, filed on December 28, 2007 \*
- 10.46 -Series I Building Loan Mortgage, Assignment of Leases and Rents and Security Agreement, dated as of December 21, 2007, from Alexander's of Rego Park II, Inc., as Mortgagor, to PB Capital Corporation, as Administrative Agent for the Lenders. Incorporated herein by reference from Exhibit 10.3 to the registrant's Current Report on Form 8-K, filed on December 28, 2007 \*
- 10.47 -Series II Building Loan Mortgage, Assignment of Leases and Rents and Security Agreement, dated as of December 21, 2007, from Alexander's of Rego Park II, Inc., as Mortgagor, to PB Capital Corporation, as Administrative Agent for the Lenders. Incorporated herein by reference from Exhibit 10.4 to the registrant's Current Report on Form 8-K, filed on December 28, 2007 \*
- 10.48 -Series I Project Loan Mortgage, Assignment of Leases and Rents and Security Agreement, dated as of December 21, 2007, from Alexander's of Rego Park II, Inc., as Mortgagor, to PB Capital Corporation, as Administrative Agent for the Lenders. Incorporated herein by reference from Exhibit 10.5 to the registrant's Current Report on Form 8-K, filed on December 31, 2007 \*
- 10.49 -Series II Project Loan Mortgage, Assignment of Leases and Rents and Security Agreement, dated as of December 21, 2007, from Alexander's of Rego Park II, Inc., as Mortgagor, to PB Capital Corporation, as Administrative Agent for the Lenders. Incorporated herein by reference from Exhibit 10.6 to the registrant's Current Report on Form 8-K, filed on December 28, 2007 \*

\* \_\_\_\_\_  
Incorporated by reference.

\*\* Management contract or compensatory agreement

## Edgar Filing: ALEXANDERS INC - Form 10-K

- 10.50 - Guaranty of Completion, dated as of December 21, 2007, executed by Alexander s, Inc for the benefit of PB Capital Corporation, as Administrative Agent for itself and the other Lenders Incorporated herein by reference from Exhibit 10.7 to the registrant s Current Report on Form 8-K, filed on December 28, 2007 \*
- 10.51 - Guaranty of Payment, dated as of December 21, 2007, executed by Alexander s, Inc. fothe benefit of PB Capital Corporation, as Administrative Agent for itself and the other Lenders. Incorporated herein by reference from Exhibit 10.8 to the registrant s Current Report on Form 8-K, filed on December 28, 2007 \*
- 10.52 - First Amendment to Amended and Restated Management and Development Agreement, dated as of July 6, 2005, by and between Alexander s, Inc., the subsidiaries party thereto and Vornado Management Corp. Incorporated herein by reference from Exhibit 10.52 to the registrant s Annual Report on Form 10-K, filed on February 25, 2008. \*
- 10.53 - Second Amendment to Amended and Restated Management and Development Agreement, dated as of December 20, 2007, by and between Alexander s, Inc., the subsidiaries party thereto and Vornado Management Corp. Incorporated herein by reference from Exhibit 10.53 to the registrant s Annual Report on Form 10-K, filed on February 25, 2008 \*
- 10.54 - Rego II Management and Development Agreement, dated as of December 20, 2007, by and between Alexander s of Rego Park II, Inc., and Vornado Realty L.P. Incorporated herein by reference from Exhibit 10.54 to the registrant s Annual Report on Form 10-K filed on February 25, 2008 \*
- 10.55 - Third Amendment to Real Estate Retention Agreement, dated as of December 20, 2007, by and between Alexander s, Inc., and Vornado Realty L.P. Incorporated herein by reference from Exhibit 10.55 to the registrant s Annual Report on Form 10-K, filed on February 25, 2008 \*
- 10.56 - Rego II Real Estate Retention Agreement, dated as of December 20, 2007, by and between Alexander s, Inc., and Vornado Realty L.P. Incorporated herein by reference from Exhibit 10.56 to the registrant s Annual Report on Form 10-K, filed on February 25 2008 \*
- 21 - Subsidiaries of Registrant
- 23 - Consent of Independent Registered Public Accounting Firm
- 31.1 - Rule 13a-14 (a) Certification of the Chief Executive Officer
- 31.2 - Rule 13a-14 (a) Certification of the Chief Financial Officer
- 32.1 - Section 1350 Certification of the Chief Executive Officer
- 32.2 - Section 1350 Certification of the Chief Financial Officer

\* \_\_\_\_\_  
Incorporated by reference.