

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP
Form 8-K
July 02, 2002

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549-1004

FORM 8-K
CURRENT REPORT PURSUANT TO SECTION 13 OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report
(Date of earliest event reported) July 2, 2002

GENERAL MOTORS CORPORATION

(Exact name of registrant as specified in its charter)

STATE OF DELAWARE ----- (State or other jurisdiction of incorporation)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
---	--	--

300 Renaissance Center, Detroit, Michigan ----- (Address of principal executive offices)	48265-3000 ----- (Zip Code)
--	-----------------------------------

Registrant's telephone number, including area code (313) 556-5000

ITEM 5. OTHER ITEMS

On July 2, 2002, General Motors Corporation (GM) issued a news release announcing June production results, second quarter production results and that third quarter production forecast remains unchanged. The release is as follows:

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Announces Strong June Sales

- Total June Sales Up 4 Percent
- Truck Sales Up 6 Percent
- GM Trucks And Utilities Continue To Set Industry Benchmark

GM Announces June Production Results, Second Quarter Production Results, Third Quarter Production Forecast Remains Unchanged

DETROIT -- General Motors dealers sold 458,876 new cars and trucks in June in the United States, up 4 percent over last year. GM's overall June truck sales were up 6 percent and June retail truck deliveries were up more than 9 percent as GM remains on pace to establish a new industry truck sales record. GM's overall car sales were up 3 percent as daily rental volume continued to stabilize. For the year, GM sales are down a modest 2 percent while retail truck deliveries are up 7.5 percent.

"Overall we had a strong month in June led once again by exceptional truck sales," said Bill Lovejoy, group vice president of North America Vehicle Sales, Service and Marketing. "We continue to perform well in the retail market, despite grappling with some lean inventories. Our total truck business continues on pace to set the all-time industry record and we are maintaining momentum in cars including Cavalier, Impala, Corvette and Saab models. The combination of those cars with exciting new entries like the Pontiac Vibe and Cadillac CTS, is improving our position in a very competitive passenger car market.

"Our dealers continue to do a great job of moving vehicles from the showroom into the hands of consumers and keeping our momentum strong as we head into the second half of the year," said Lovejoy.

GM Truck Sales

For June, GM's industry leading truck lineup, with deliveries up 6 percent, maintained its pace to establish an all-time industry record. GM achieved overall utility vehicle leadership with an exceptional sales month (108,069), an increase of 13 percent over year-ago levels. Once again, GM achieved midsize utility leadership (54,358), an increase of 19 percent, on the strength of the Chevrolet TrailBlazer (22,974) and the GMC Envoy (10,257).

GM had another robust month in full-size utility vehicle sales (42,744 units) as the Cadillac Escalade increased 22 percent. GM small utilities, the Saturn VUE and Chevrolet Tracker, continued to gain momentum, with 10,967 sales. Complementing its exceptional strength in utilities, GM had another stellar month in full-size pickups delivering 76,654 units, an increase of 12 percent over last June.

GM Car Sales

GM car sales (up 3 percent) showed improvement in critical areas and fleet volumes continued to stabilize. Several GM cars had strong sales performances in June. Chevrolet Impala (15,655) maintained its strong sales pace, and Chevrolet Corvette and Cavalier sales increased 12 percent and 3 percent respectively over last June. Pontiac Vibe, with deliveries of 4,027 units, had strong sales once again.

GM luxury vehicle sales continued momentum in June. Cadillac luxury vehicle sales were up 19 percent and Saab sales were up 26 percent over last June. Saab maintained its sales momentum with 9-3 sales increasing 29 percent and 9-5 sales increasing 21 percent over last year. Solid sales of the new CTS (3,477 units) have contributed to Cadillac's luxury car sales increasing 10 percent over last year.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Certified Used Sales

GM's industry leading certified used car program sold approximately 31,738 total certified used vehicles in June, including the Cadillac, Saturn and Saab certified brands. The GM Certified Used Vehicle brand had another stellar month, selling 28,054 units. Lovejoy commented on the growing success of GM Certified Used Vehicles, "We set out to sell 200,000 units this year and after the first six months, we are on track to shatter that goal, a tribute to our dealers and the entire VSSM organization."

GM Announces June Production Results, Second-Quarter Production Results,

Third-Quarter Production Forecast Remains Unchanged

In June, GM produced 465,000 vehicles (209,000 cars and 256,000 trucks) in North America, compared to 466,000 vehicles (211,000 cars and 255,000 trucks) produced in June 2001. (Totals include joint venture production of 9,000 vehicles in June and 10,000 vehicles in June 2001.)

In the second quarter GM produced 1.553 million vehicles (688,000 cars and 865,000 trucks) in North America, up nearly 14 percent from GM's 2001 second-quarter production when the company produced 1.364 million vehicles (638,000 cars and 726,000 trucks).

GM's current third-quarter production forecast for North America remains unchanged at 1.245 million vehicles (550,000 cars and 695,000 trucks), up 0.6 percent from third-quarter 2001 production levels of 1.238 million vehicles (573,000 cars and 665,000 trucks).

GM also announced the following production forecast information for its international regions:

- GM Europe - GM's current third-quarter production forecast for its European region is 425,000 vehicles, an increase of 5,000 vehicles from last month's forecast. GM Europe produced 457,000 vehicles in the second quarter.
- GM Asia Pacific - GM's third-quarter production forecast for the region is 74,000 vehicles, an increase of 4,000 vehicles from the prior forecast. The region built 74,000 vehicles in the second quarter.
- GM Latin America, Africa and the Middle East - The company's third-quarter forecast for the region is 151,000 vehicles, a decrease of 4,000 vehicles from last month's forecast. The region built 143,000 vehicles in the second quarter.

Note: GM sales and production results are available on GM Media Online at <http://media.gm.com> by clicking on News, then Sales/Production.

In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgement on what the future may hold, and we believe these judgements are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-15-16) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

#

Detroit - General Motors dealers in the United States today reported the following vehicle sales:

	June			Calendar Year-to-Date January - June		
	2002	2001	% Chg per S/D	2002	2001	% Chg
Curr S/D: 26						
Prev S/D: 27						
Vehicle Total	458,876	456,855	4.3	2,414,156	2,471,039	-2.3
Car Total	215,741	218,581	2.5	1,060,307	1,212,892	-12.6
Truck Total	243,135	238,274	6.0	1,353,849	1,258,147	7.6
Light Truck Total	239,887	233,842	6.5	1,333,733	1,234,987	8.0
Light Vehicle Total	455,628	452,423	4.6	2,394,040	2,447,879	-2.2

Market Division Vehicle Total	June			Calendar Year-to-Date January - June		
	2002	2001	% Chg per S/D	2002	2001	% Chg
Buick	38,507	37,884	5.6	189,324	181,516	4.3
Cadillac	19,696	17,231	18.7	89,630	79,388	12.9
Chevrolet	242,184	241,388	4.2	1,344,000	1,347,125	-0.2
GMC	47,722	48,692	1.8	263,712	268,624	-1.8
HUMMER	69	53	35.2	296	421	-29.7
Oldsmobile	17,616	23,959	-23.6	84,993	136,285	-37.6
Other - Isuzu	1,190	1,632	-24.3	6,786	8,572	-20.8
Pontiac	53,276	54,019	2.4	269,117	281,398	-4.4
Saab	3,981	3,287	25.8	20,558	16,752	22.7
Saturn	34,635	28,710	25.3	145,740	150,958	-3.5

Sales of Domestically Produced Vehicles

Car	211,749	213,539	3.0	1,039,531	1,189,892	-12.6
Light Truck	239,887	233,842	6.5	1,333,733	1,234,987	8.0

Twenty-six selling days for the June period this year and twenty-seven for last year.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
June 2002

	Calendar Year-to-Date					
	(1)	June		January - June		
	2002	2001	%Chg per S/D	2002	2001	% Chg
Selling Days (S/D)	26	27				
Century	15,272	12,422	27.7	67,768	64,803	4.6
LeSabre	11,394	15,440	-23.4	61,946	69,558	-10.9
Park Avenue	2,129	3,530	-37.4	15,055	18,140	-17.0
Regal	4,051	3,986	5.5	14,401	25,373	-43.2
Riviera	0	0	***.*	0	2	***.*
Buick Total	32,846	35,378	-3.6	159,170	177,876	-10.5
Catera	11	1,755	-99.3	218	6,248	-96.5
CTS	3,466	0	***.*	14,703	0	***.*
DeVille	9,266	8,948	7.5	37,175	44,484	-16.4
Eldorado	562	810	-27.9	3,617	3,925	-7.8
Seville	2,236	3,196	-27.3	11,203	12,114	-7.5
Cadillac Total	15,541	14,709	9.7	66,916	66,771	0.2
Camaro	2,668	3,058	-9.4	16,648	17,085	-2.6
Cavalier	24,713	25,013	2.6	139,611	131,461	6.2
Corvette	2,708	2,521	11.5	15,607	16,022	-2.6
Impala	15,655	14,970	8.6	94,558	100,388	-5.8
Lumina	1	69	-98.5	30	17,466	-99.8
Malibu	21,597	17,177	30.6	88,258	103,333	-14.6
Metro	0	12	***.*	12	6,442	-99.8
Monte Carlo	6,263	6,560	-0.9	31,215	35,561	-12.2
Prizm	1,761	5,787	-68.4	12,587	31,018	-59.4
Chevrolet Total	75,366	75,167	4.1	398,526	458,776	-13.1
Alero	10,766	9,815	13.9	50,274	65,604	-23.4
Aurora	998	2,510	-58.7	5,554	15,367	-63.9
Cutlass	0	1	***.*	0	16	***.*
Eighty Eight	0	0	***.*	0	3	***.*
Intrigue	1,577	4,077	-59.8	8,696	21,917	-60.3
Oldsmobile Total	13,341	16,403	-15.5	64,524	102,907	-37.3
Bonneville	3,420	5,695	-37.6	16,848	24,505	-31.2
Firebird	2,006	2,213	-5.9	12,078	12,397	-2.6
Grand Am	17,883	16,607	11.8	85,024	97,265	-12.6
Grand Prix	11,388	13,076	-9.6	64,841	60,779	6.7
Sunfire	6,844	7,336	-3.1	41,047	43,906	-6.5
Vibe	4,027	0	***.*	12,475	0	***.*
Pontiac Total	45,568	44,927	5.3	232,313	238,852	-2.7
9-3	2,351	1,889	29.2	12,976	9,800	32.4

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

9-5	1,630	1,398	21.1	7,582	6,952	9.1
Saab Total	3,981	3,287	25.8	20,558	16,752	22.7

Saturn L Series	12,535	13,006	0.1	47,785	57,399	-16.7
Saturn S Series	16,563	15,704	9.5	70,515	93,559	-24.6
Saturn Total	29,098	28,710	5.2	118,300	150,958	-21.6

GM Total	215,741	218,581	2.5	1,060,307	1,212,892	-12.6

GM Car Deliveries by Production Source						

GM North America *	211,749	213,539	3.0	1,039,531	1,189,892	-12.6

GM Import	3,992	5,042	-17.8	20,776	23,000	-9.7

GM Total	215,741	218,581	2.5	1,060,301	1,212,892	-12.6

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
June 2002

	(1)		Calendar Year-to-Date January - June			
	June 2002	June 2001	%Chg per S/D	2002	2001	% Chg
Selling Days (S/D)	26	27				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	32,846	35,378	-3.6	159,170	177,876	-10.5
Cadillac Total	15,530	12,954	24.5	66,698	60,523	10.2
Chevrolet Total	75,366	75,167	4.1	398,526	458,776	-13.1
Oldsmobile Total	13,341	16,403	-15.5	64,524	102,907	-37.3
Pontiac Total	45,568	44,927	5.3	232,313	238,852	-2.7
Saturn Total	29,098	28,710	5.2	118,300	150,958	-21.6
GM North America Total*	211,749	213,539	3.0	1,039,531	1,189,892	-12.6

Cadillac Total	11	1,755	-99.3	218	6,248	-96.5
Saab Total	3,981	3,287	25.8	20,558	16,752	22.7
GM Import Total	3,992	5,042	-17.8	20,776	23,000	-9.7

GM Vehicle Deliveries by Marketing Division

Buick Total	38,507	37,884	5.6	189,324	181,516	4.3
Cadillac Total	19,696	17,231	18.7	89,630	79,388	12.9
Chevrolet Total	242,184	241,388	4.2	1,344,000	1,347,125	-0.2
GMC Total	47,722	48,692	1.8	263,712	268,624	-1.8
HUMMER Total	69	53	35.2	296	421	-29.7
Oldsmobile Total	17,616	23,959	-23.6	84,993	136,285	-37.6
Other-Isuzu Total	1,190	1,632	-24.3	6,786	8,572	-20.8
Pontiac Total	53,276	54,019	2.4	269,117	281,398	-4.4
Saab Total	3,981	3,287	25.8	20,558	16,752	22.7
Saturn Total	34,635	28,710	25.3	145,740	150,958	-3.5
GM Total	458,876	456,855	4.3	2,414,156	2,471,039	-2.3

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
June 2002

(1)	June		Calendar Year-to-Date January - June			
	2002	2001	% Chg per S/D	2002	2001	% Chg
Selling Days (S/D)	26	27				
Rendezvous	5,661	2,506	134.6	30,154	3,640	728.4
Total Buick	5,661	2,506	134.6	30,154	3,640	728.4
Escalade	2,965	2,522	22.1	16,786	12,617	33.0
Escalade EXT	1,190	0	***.*	5,928	0	***.*
Total Cadillac	4,155	2,522	71.1	22,714	12,617	80.0
Astro	4,937	5,494	-6.7	28,010	33,938	-17.5
C/K Suburban(Chevy)	11,016	13,291	-13.9	64,882	73,778	-12.1
Chevy C/T Series	511	775	-31.5	2,981	3,507	-15.0
Chevy P Models & Mtr Hms	0	8	***.*	0	35	***.*
Chevy W Series	143	247	-39.9	1,191	1,078	10.5
Express Cutaway/G Cut	1,639	1,482	14.8	9,414	7,341	28.2
Express Panel/G Van	5,381	5,919	-5.6	32,198	33,769	-4.7
Express/G Sportvan	1,396	1,756	-17.4	9,132	8,942	2.1
Kodiak 4/5 Series	75	0	***.*	181	0	***.*
S/T Blazer	11,526	16,986	-29.5	63,420	99,053	-36.0
S/T Pickup	15,467	17,079	-6.0	82,558	87,030	-5.1
Tahoe	17,808	17,674	4.6	99,458	97,056	2.5
Tracker	5,430	5,131	9.9	22,690	28,066	-19.2
TrailBlazer	22,974	13,064	82.6	113,136	19,273	487.0
Venture	9,884	11,552	-11.1	46,018	47,733	-3.6
Avalanche	6,675	3,516	97.1	44,079	4,233	941.3
Silverado-C/K Pick-up	51,956	52,247	3.3	326,126	343,517	-5.1
Chevrolet Fullsize Pick-ups	58,631	55,763	9.2	370,205	347,750	6.5
Chevrolet Total	166,818	166,221	4.2	945,474	888,349	6.4
C/K Suburban(GMC)	0	1	***.*	0	30	***.*
Envoy	10,257	6,442	65.3	46,337	12,741	263.7
GMC C/T Series	929	1,355	-28.8	6,840	7,680	-10.9
GMC W Series	343	414	-14.0	2,034	2,276	-10.6
P Models & Mtr Hms(GMC)	0	1	***.*	0	12	***.*
S/T Jimmy	50	2,907	-98.2	824	25,191	-96.7
Safari (GMC)	1,240	1,372	-6.1	7,424	10,893	-31.8
Savana Panel/G Classic	2,122	2,197	0.3	10,463	13,605	-23.1
Savana Special/G Cut	543	913	-38.2	4,945	7,028	-29.6
Savana/Rally	320	410	-18.9	1,290	1,411	-8.6
Sierra	16,833	15,493	12.8	96,426	96,213	0.2
Sonoma	4,142	4,444	-3.2	22,175	22,401	-1.0
Topkick 4/5 Series	57	0	***.*	103	0	***.*
Yukon	5,816	6,449	-6.3	35,597	37,068	-4.0
Yukon XL	5,070	6,294	-16.3	29,254	32,075	-8.8

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GMC Total	47,722	48,692	1.8	263,712	268,624	-1.8
HUMMER H1	52	53	1.9	279	421	-33.7
HUMMER H2	17	0	***.*	17	0	***.*
HUMMER Total	69	53	35.2	296	421	-29.7
Bravada	1,406	2,776	-47.4	8,376	11,885	-29.5
Silhouette	2,869	4,780	-37.7	12,093	21,493	-43.7
Oldsmobile Total	4,275	7,556	-41.2	20,469	33,378	-38.7
Other-Isuzu F Series	180	241	-22.4	948	1,226	-22.7
Other-Isuzu N Series	1,010	1,391	-24.6	5,838	7,346	-20.5
Other-Isuzu Total	1,190	1,632	-24.3	6,786	8,572	-20.8
Aztek	2,484	2,931	-12.0	13,856	16,519	-16.1
Montana	5,224	6,161	-11.9	22,948	26,027	-11.8
Trans Sport	0	0	***.*	0	0	***.*
Pontiac Total	7,708	9,092	-12.0	36,804	42,546	-13.5
VUE	5,537	0	***.*	27,440	0	***.*
Saturn Total	5,537	0	***.*	27,440	0	***.*
GM Total	243,135	238,274	6.0	1,353,849	1,258,147	7.6
GM TRUCK Deliveries by Production Source						
GM North America *	241,884	236,693	6.1	1,346,623	1,249,863	7.7
GM Import	1,251	1,581	-17.8	7,226	8,284	-12.8
GM Total	243,135	238,274	6.0	1,353,849	1,258,147	7.6
GM Light Duty Truck Deliveries by Production Source						
GM North America *	239,887	233,842	6.5	1,333,733	1,234,987	8.0
GM Import	0	0	***.*	0	0	***.*
GM Total	239,887	233,842	6.5	1,333,733	1,234,987	8.0

* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)
June 2002

(1)	June		Calendar Year-to-Date January - June			
	2002	2001	% Chg per S/D	2002	2001	% Chg
Selling Days (S/D)	26	27				
GM TRUCK Deliveries by Production Source and Marketing Division						
Buick Total	5,661	2,506	134.6	30,154	3,640	728.4
Cadillac Total	4,155	2,522	71.1	22,714	12,617	80.0
Chevrolet Total	166,720	166,053	4.3	944,676	887,633	6.4
GMC Total	47,469	48,440	1.8	262,378	267,339	-1.9

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

HUMMER Total	69	53	35.2	296	421	-29.7
Oldsmobile Total	4,275	7,556	-41.2	20,469	33,378	-38.7
Other-Isuzu Total	290	471	-36.1	1,692	2,289	-26.1
Pontiac Total	7,708	9,092	-12.0	36,804	42,546	-13.5
Saturn Total	5,537	0	***.*	27,440	0	***.*
GM North America Totals*	241,884	236,693	6.1	1,346,623	1,249,863	7.7

Chevrolet Total	98	168	-39.4	798	716	11.5
GMC Total	253	252	4.3	1,334	1,285	3.8
Other-Isuzu Total	900	1,161	-19.5	5,094	6,283	-18.9
GM Import Total	1,251	1,581	-17.8	7,226	8,284	-12.8

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	5,661	2,506	134.6	30,154	3,640	728.4
Cadillac Total	4,155	2,522	71.1	22,714	12,617	80.0
Chevrolet Total	166,089	165,191	4.4	941,121	883,729	6.5
GMC Total	46,393	46,922	2.7	254,735	258,656	-1.5
HUMMER Total	69	53	35.2	296	421	-29.7
Oldsmobile Total	4,275	7,556	-41.2	20,469	33,378	-38.7
Pontiac Total	7,708	9,092	-12.0	36,804	42,546	-13.5
Saturn Total	5,537	0	***.*	27,440	0	***.*
GM North America Total*	239,887	233,842	6.5	1,333,733	1,234,987	8.0

GM Light Truck Deliveries by Marketing Division

Buick Total	5,661	2,506	134.6	30,154	3,640	728.4
Cadillac Total	4,155	2,522	71.1	22,714	12,617	80.0
Chevrolet Total	166,089	165,191	4.4	941,121	883,729	6.5
GMC Total	46,393	46,922	2.7	254,735	258,656	-1.5
HUMMER Total	69	53	35.2	296	421	-29.7
Oldsmobile Total	4,275	7,556	-41.2	20,469	33,378	-38.7
Pontiac Total	7,708	9,092	-12.0	36,804	42,546	-13.5
Saturn Total	5,537	0	***.*	27,440	0	***.*
GM Total	239,887	233,842	6.5	1,333,733	1,234,987	8.0

* Includes US/Canada/Mexico

GM Production Schedule - 7/2/02

Units 000s	GMNA			GME**	GMLAAM	GMAP	Total Worldwide	Memo: Car	JV* Truck
	Car*	Truck	Total						
2002 Q2 # O/(U) prior forecast:@	688	865	1,553	457	143	74	2,227	15	17
			8	(5)	0	3			
2002 Q3 # O/(U) prior forecast:@	550	695	1,245	425	151	74	1,895	16	20
	n/a	n/a	n/a	5	(4)	4	n/a	n/a	n/a

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Units 000s	GMNA			GME**	GMLAAM	GMAP	Total Worldwide	Memo: Car	JV* Truck
	Car*	Truck	Total						
1998									
1st Qtr.	673	702	1,375	424	146	36	1,981	20	6
2nd Qtr.	615	557	1,172	479	153	39	1,843	13	8
3rd Qtr.	592	410	1,002	440	137	37	1,616	14	0
4th Qtr.	819	691	1,510	522	89	36	2,157	21	9
	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,699	2,360	5,059	1,864	525	148	7,596	68	23
1999									
1st Qtr.	781	725	1,506	524	93	38	2,161	20	15
2nd Qtr.	760	795	1,555	533	110	25	2,223	22	13
3rd Qtr.	660	699	1,359	427	112	47	1,945	19	11
4th Qtr.	759	694	1,453	530	97	47	2,127	21	17
	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,960	2,913	5,873	2,014	412	157	8,456	82	56
2000									
1st Qtr.	746	775	1,521	572	118	40	2,251	24	13
2nd Qtr.	787	781	1,568	534	140	45	2,287	19	17
3rd Qtr.	689	630	1,319	374	151	53	1,897	16	18
4th Qtr.	670	694	1,364	513	135	47	2,059	18	17
	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,892	2,880	5,772	1,993	544	185	8,494	77	65
2001									
1st Qtr.	581	633	1,214	538	138	51	1,941	918	9
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16
3rd Qtr.	573	665	1,238	373	146	74	1,832	11	15
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16
	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,365	2,745	5,110	1,842	575	256	7,786	46	61
2002									
1st Qtr.	600	753	1,353	456	131	65	2,005	12	11
2nd Qtr.	683	862	1,553	457	143	74	2,227	15	17
3rd Qtr. #	550	695	1,245	425	151	74	1,895	16	20

@ Numbers may vary due to rounding

* JOINT VENTURE - NUMMI units included in U.S. Car, HUMMER in U.S. Truck, CAMI units included in Canada Car and Truck figures.

** GME Production includes Saab back to 1999

Denotes estimate

Note: Beginning with Q1 2001, a reclassification has been made in the International regions to count vehicles as production in the region of final assembly. 1999 and 2000 data has been adjusted to reflect this reclassification.

This report is governed by the Safe Harbor language found in the Terms and

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Conditions on the GM Institutional Investor website.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

July 2, 2002

GENERAL MOTORS CORPORATION

By

/s/Peter R. Bible

(Peter R. Bible,
Chief Accounting Officer)