

LEE ENTERPRISES, INC  
Form 10-Q  
February 02, 2018

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For The Quarterly Period Ended December 24, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-6227  
LEE ENTERPRISES, INCORPORATED

(Exact name of Registrant as specified in its Charter)

Delaware 42-0823980  
(State or other jurisdiction of (I.R.S. Employer Identification No.)  
incorporation or organization)  
201 N. Harrison Street, Suite 600, Davenport, Iowa 52801  
(Address of principal executive offices)

(563) 383-2100  
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  
Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See definitions of "large accelerated filer", "accelerated filer", "small reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes [ ] No [X]

Indicate by check mark whether the Registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes [X] No [ ]

As of January 31, 2018 57,082,058 shares of Common Stock of the Registrant were outstanding.

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References to “we”, “our”, “us” and the like throughout this document refer to Lee Enterprises, Incorporated (the “Company”). References to “2018”, “2017” and the like refer to the fiscal years ended the last Sunday in September.

FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 provides a “safe harbor” for forward-looking statements. This report contains information that may be deemed forward-looking that is based largely on our current expectations, and is subject to certain risks, trends and uncertainties that could cause actual results to differ materially from those anticipated. Among such risks, trends and other uncertainties, which in some instances are beyond our control, are:

- Our ability to generate cash flows and maintain liquidity sufficient to service our debt;
- Our ability to comply with the financial covenants in our credit facilities;
- Our ability to refinance our debt as it comes due;
- That the warrants issued in our refinancing will not be exercised;
- The impact and duration of adverse conditions in certain aspects of the economy affecting our business;
- Changes in advertising and subscription demand;
- Changes in technology that impact our ability to deliver digital advertising;
- Potential changes in newsprint, other commodities and energy costs;
- Interest rates;
- Labor costs;
- Legislative and regulatory rulings, including the new tax legislation;
- Our ability to achieve planned expense reductions;
- Our ability to maintain employee and customer relationships;
- Our ability to manage increased capital costs;
- Our ability to maintain our listing status on the NYSE;
- Competition; and
- Other risks detailed from time to time in our publicly filed documents.

Any statements that are not statements of historical fact (including statements containing the words “may”, “will”, “would”, “could”, “believes”, “expects”, “anticipates”, “intends”, “plans”, “projects”, “considers” and similar expressions) generally should be considered forward-looking statements. Readers are cautioned not to place undue reliance on such forward-looking statements, which are made as of the date of this report. We do not undertake to publicly update or revise our forward-looking statements, except as required by law.

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FINANCIAL INFORMATION

## Item 1. Financial Statements

LEE ENTERPRISES, INCORPORATED  
CONSOLIDATED BALANCE SHEETS  
(Unaudited)

(Thousands of Dollars)	December 24 2017	September 24 2017
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## ASSETS

## Current assets:

Cash and cash equivalents	13,846	10,621
Accounts receivable, net	56,658	49,469
Inventories	4,056	3,616
Other	4,036	4,132
Total current assets	78,596	67,838

## Investments:

Associated companies	29,247	29,181
Other	10,408	9,949
Total investments	39,655	39,130

## Property and equipment:

Land and improvements	20,451	20,424
Buildings and improvements	172,149	172,138
Equipment	278,662	278,880
Construction in process	1,073	752
	472,335	472,194

Less accumulated depreciation	360,800	357,998
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Property and equipment, net	111,535	114,196
Goodwill	246,426	246,426
Other intangible assets, net	132,016	136,302
Medical plan assets, net	15,364	15,392
Other	1,566	1,566

Total assets	625,158	620,850
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The accompanying Notes are an integral part of the Consolidated Financial Statements.



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(Thousands of Dollars and Shares, Except Per Share Data)	December 24 2017	September 24 2017
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Current maturities of long-term debt	30,632	30,182
Accounts payable	16,030	17,027
Compensation and other accrued liabilities	17,481	22,423
Accrued interest	10,679	1,512
Income taxes payable	74	183
Unearned revenue	27,870	26,881
Total current liabilities	102,766	98,208
Long-term debt, net of current maturities	480,536	496,379
Pension obligations	42,996	43,537
Postretirement and postemployment benefit obligations	4,875	5,004
Deferred income taxes	33,061	53,397
Income taxes payable	6,152	5,497
Warrants and other	10,856	10,041
Total liabilities	681,242	712,063
Equity (deficit):		
Stockholders' equity (deficit):		
Serial convertible preferred stock, no par value; authorized 500 shares; none issued	—	—
Common Stock, \$0.01 par value; authorized 120,000 shares; issued and outstanding: December 24, 2017: 57,069 shares; September 24, 2017: 56,712 shares	571	567
Class B Common Stock, \$2 par value; authorized 30,000 shares; none issued	—	—
Additional paid-in capital	251,844	251,790
Accumulated deficit	(293,521)	(328,524)
Accumulated other comprehensive loss	(16,041)	(16,068)
Total stockholders' deficit	(57,147)	(92,235)
Non-controlling interests	1,063	1,022
Total deficit	(56,084)	(91,213)
Total liabilities and deficit	625,158	620,850

The accompanying Notes are an integral part of the Consolidated Financial Statements.





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LEE ENTERPRISES, INCORPORATED  
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME  
(Unaudited)

(Thousands of Dollars, Except Per Common Share Data)	13 Weeks Ended	
	December 24 2017	December 25 2016
Operating revenue:		
Advertising and marketing services	84,661	93,035
Subscription	48,269	48,888
Other	10,856	12,066
Total operating revenue	143,786	153,989
Operating expenses:		
Compensation	50,911	55,056
Newsprint and ink	5,838	6,893
Other operating expenses	50,357	52,777
Depreciation	3,757	4,071
Amortization of intangible assets	4,296	6,309
Loss on sales of assets and other, net	2	68
Workforce adjustments and other	468	65
Total operating expenses	115,629	125,239
Equity in earnings of associated companies	2,383	2,689
Operating income	30,540	31,439
Non-operating income (expense):		
Interest expense	(13,650)	(14,952)
Debt financing and administrative costs	(1,096)	(951)
Other, net	(157)	3,170
Total non-operating expense, net	(14,903)	(12,733)
Income before income taxes	15,637	18,706
Income tax expense (benefit)	(19,690)	6,266
Net income	35,327	12,440
Net income attributable to non-controlling interests	(324)	(267)
Income attributable to Lee Enterprises, Incorporated	35,003	12,173
Other comprehensive income, net of income taxes	27	55
Comprehensive income attributable to Lee Enterprises, Incorporated	35,030	12,228
Earnings per common share:		
Basic:	0.64	0.23
Diluted:	0.63	0.22

The accompanying Notes are an integral part of the Consolidated Financial Statements.

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LEE ENTERPRISES, INCORPORATED  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

(Thousands of Dollars)	13 Weeks Ended	
	December 24 2017	December 25 2016
Cash provided by operating activities:		
Net income	35,327	12,440
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	8,053	10,380
Stock compensation expense	519	524
Distributions greater (less) than earnings of MNI	(114)	)114
Deferred income taxes	(20,345)	)5,420
Debt financing and administrative costs	1,043	951
Other, net	(281)	)(189 )
Changes in operating assets and liabilities:		
Increase in receivables	(7,189)	)(5,537 )
Increase in inventories and other	(344)	)(212 )
Increase in accounts payable and other accrued liabilities	4,138	2,553
Decrease in pension and other postretirement and postemployment benefit obligations	(606)	)(913 )
Change in income taxes payable	546	476
Other, including warrants	431	(3,119 )
Net cash provided by operating activities	21,178	22,888
Cash provided by (required for) investing activities:		
Purchases of property and equipment	(1,103)	)(1,090 )
Proceeds from sales of assets	13	450
Distributions greater (less) than earnings of TNI	48	(570 )
Other, net	(14)	)(488 )
Net cash required for investing activities	(1,056)	)(1,698 )
Cash provided by (required for) financing activities:		
Payments on long-term debt	(16,432)	)(17,750 )
Debt financing costs paid	(4)	)—
Common stock transactions, net	(461)	)(324 )
Net cash required for financing activities	(16,897)	)(18,074 )
Net increase in cash and cash equivalents	3,225	3,116
Cash and cash equivalents:		
Beginning of period	10,621	16,984
End of period	13,846	20,100

The accompanying Notes are an integral part of the Consolidated Financial Statements.

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LEE ENTERPRISES, INCORPORATED  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

1 BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying unaudited, interim, Consolidated Financial Statements included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission for quarterly reports. In the opinion of management, these financial statements contain all adjustments (consisting of only normal recurring items) necessary to present fairly the financial position of Lee Enterprises, Incorporated and subsidiaries (the "Company") as of December 24, 2017 and our results of operations and cash flows for the periods presented. The Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in the Company's 2017 Annual Report on Form 10-K.

Because of seasonal and other factors, the results of operations for the 13 weeks ended December 24, 2017 are not necessarily indicative of the results to be expected for the full year.

References to "we", "our", "us" and the like throughout the Consolidated Financial Statements refer to the Company. References to "2018", "2017" and the like refer to the fiscal years ended the last Sunday in September.

The Consolidated Financial Statements include our accounts and those of our subsidiaries, all of which are wholly-owned, except for our 50% interest in TNI Partners ("TNI"), 50% interest in Madison Newspapers, Inc. ("MNI") and 82.5% interest in TownNews.com.

Investments in TNI and MNI are accounted for using the equity method and are reported at cost, plus our share of undistributed earnings since acquisition less, for TNI, amortization of intangible assets.

On June 30, 2017, in the Company's fourth fiscal quarter of 2017, the Company purchased the assets of the Dispatch-Argus serving Moline and Rock Island, Illinois for \$7,150,000 plus an adjustment for working capital. The purchase included one daily newspaper, a weekly publication, two niche publications as well as the related digital platforms. The purchase was funded with cash on the balance sheet. Operating results of the Dispatch-Argus were consolidated beginning in the 13 weeks ended September 24, 2017.

Use of Estimates

Our discussion of results of operations and financial condition are based upon our Consolidated Financial Statements, which have been prepared in accordance with Generally Accepted Accounting Principles ("GAAP"). The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. We evaluate these estimates and judgments on an ongoing basis.

We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

New accounting pronouncements

In March 2016, the Financial Accounting Standards Board ("FASB") issued a new standard with improvements to the accounting for employee share-based payments. The new standard simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for income taxes and statutory tax withholding requirements, as well as classification in the statement of cash flows. We adopted this new standard in 2018, as required and the adoption did not have a material impact on the Consolidated Financial Statements.

In March 2017, the FASB issued a new standard to improve the presentation of pension and postretirement benefit expense. The new standard requires that the service cost component of pension and postretirement

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benefits expense is recognized as compensation expense, while the remaining components of the expense (benefit) are presented outside of operating income. The current presentation includes all components of the expense (benefit) as Compensation in our Consolidated Statements of Income and Comprehensive Income. The adoption of the new standard is required in fiscal 2019. If adopted in fiscal year 2017, compensation expense would increase \$2,776,000 on an annual basis.

In August 2016, the FASB issued a new standard to conform the presentation in the statement of cash flows for certain transactions, including cash distribution from equity method investments, among others. The adoption of the new standard is required in fiscal year 2020. The adoption of this standard will reclassify certain cash receipts within the Consolidation Statements of Cash Flows.

In February 2016, the FASB issued a new standard for the accounting treatment of leases. Under the new guidance, lessees will be required to recognize a lease liability and a right-of-use asset for all leases with terms greater than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. We currently anticipate adopting the new lease standard in the first quarter of our fiscal year 2020. To date we have made progress in our assessment of the new lease standard. We are currently evaluating the provisions of the updated guidance and assessing the impact on our Consolidated Financial Statements.

In May 2014, the FASB issued a new revenue recognition standard which prescribes a single comprehensive model for entities to use to account for revenue arising from contracts with customers. The new guidance will supersede virtually all existing revenue guidance under U.S. GAAP and is effective for our fiscal year 2019. The core principle contemplated by this new standard is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount reflecting the consideration to which the entity expects to be entitled in exchange for those goods or services. New disclosures about the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers are also required. In April and May 2016, the FASB also issued clarifying updates to the new standard specifically to address certain core principles including the identification of performance obligations, licensing guidance, the assessment of the collectability criterion, the presentation of taxes collected from customers, noncash considerations, contract modifications, and completed contracts at transition.

We are currently evaluating the impact that the updated guidance will have on our financial statements and related disclosures. As part of the implementation process, we are holding regular meetings with key stakeholders to discuss the impact of the standard across our organization. We are in the process of reviewing our customer contracts, identifying contractual provisions that may result in a change in the timing or the amount of revenue recognized and assessing the enhanced disclosure requirements of the new guidance. We expect to be complete with our assessment in the fourth quarter of fiscal year 2018.

We currently anticipate adopting the new revenue recognition standard using the modified retrospective approach in the fiscal year beginning October 1, 2018. This approach consists of recognizing the cumulative effect of initially applying the standard as an adjustment to opening retained earnings.

All other issued and not yet effective accounting standards are not relevant to the Company.

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## 2 INVESTMENTS IN ASSOCIATED COMPANIES

## TNI Partners

In Tucson, Arizona, TNI, acting as agent for our subsidiary, Star Publishing Company (“Star Publishing”), and Citizen Publishing Company (“Citizen”), a subsidiary of Gannett Co. Inc., is responsible for printing, delivery, advertising, and subscription activities of the Arizona Daily Star as well as the related digital platforms and specialty publications. TNI collects all receipts and income and pays substantially all operating expenses incident to the partnership’s operations and publication of the newspaper and other media.

Income or loss of TNI (before income taxes) is allocated equally to Star Publishing and Citizen.

Summarized results of TNI are as follows:

(Thousands of Dollars)	13 Weeks Ended	
	December 24 2017	December 25 2016
Operating revenue	13,230	13,314
Operating expenses	9,982	9,999
Operating income	3,248	3,315
Company's 50% share of operating income	1,624	1,658
Less amortization of intangible assets	105	105
Equity in earnings of TNI	1,519	1,553

TNI makes weekly distributions of its earnings and for the 13 weeks ended December 24, 2017 and December 25, 2016 we received \$1,567,000 and \$983,000 in distributions, respectively.

Star Publishing's 50% share of TNI depreciation and certain general and administrative expenses associated with its share of the operation and administration of TNI are reported as operating expenses (income) in our Consolidated Statements of Income and Comprehensive Income. These amounts totaled \$134,000 and \$142,000 in the 13 weeks ended December 24, 2017 and December 25, 2016, respectively.

Annual amortization of intangible assets is estimated to be \$418,000 for the 53 and 52 weeks ending December 2018 and 2019, respectively, \$105,000 in 2020 and zero thereafter.

## Madison Newspapers, Inc.

We have a 50% ownership interest in MNI, which publishes daily and Sunday newspapers, and other publications in Madison, Wisconsin, and other Wisconsin locations, and operates their related digital platforms. Net income or loss of MNI (after income taxes) is allocated equally to us and The Capital Times Company (“TCT”). MNI conducts its business under the trade name Capital Newspapers.

Summarized results of MNI are as follows:

(Thousands of Dollars)	13 Weeks Ended	
	December 24 2017	December 25 2016
Operating revenue	16,065	17,042
Operating expenses, excluding workforce adjustments, depreciation and amortization	12,932	13,379

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Workforce adjustments	64	26
Depreciation and amortization	279	349
Operating income	2,790	3,288
Net income	1,728	2,272
Equity in earnings of MNI	864	1,136

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MNI makes quarterly distributions of its earnings and in the 13 weeks ended December 24, 2017 and December 25, 2016 we received dividends of \$750,000 and \$1,250,000, respectively.

## 3 GOODWILL AND OTHER INTANGIBLE ASSETS

Changes in the carrying amount of goodwill are as follows:

(Thousands of Dollars)	13 Weeks Ended	
	December 24 2017	
Goodwill, gross amount	1,535,155	
Accumulated impairment losses (1,288,729 )		
Goodwill, beginning of period	246,426	
Goodwill, end of period	246,426	

Identified intangible assets consist of the following:

(Thousands of Dollars)	December 24 September 24	
	2017	2017
Nonamortized intangible assets:		
Mastheads	22,035	22,035
Amortizable intangible assets:		
Customer and newspaper subscriber lists	692,004	691,994
Less accumulated amortization	582,023	577,727
	109,981	114,267
Noncompete and consulting agreements	28,524	28,524
Less accumulated amortization	28,524	28,524
	—	—
Other intangible assets, net	132,016	136,302

Annual amortization of intangible assets for the 52 or 53 weeks ended December 2018 to December 2022 is estimated to be \$17,192,000, \$16,163,000, \$15,702,000, \$13,800,000 and \$12,258,000, respectively.

## 4 DEBT

On March 31, 2014, we completed a comprehensive refinancing of our debt (the "2014 Refinancing"), which included the following:

\$400,000,000 aggregate principal amount of 9.5% Senior Secured Notes (the "Notes"), pursuant to an Indenture dated as of March 31, 2014 (the "Indenture").

\$250,000,000 first lien term loan (the "1<sup>st</sup> Lien Term Loan") and \$40,000,000 revolving facility (the "Revolving Facility") under a First Lien Credit Agreement dated as of March 31, 2014 (together the "1<sup>st</sup> Lien Credit Facility").

\$150,000,000 second lien term loan under a Second Lien Loan Agreement dated as of March 31, 2014 (the "2<sup>d</sup> Lien Term Loan").





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Debt is summarized as follows:

(Thousands of Dollars)			Interest Rates (%)
	December 24 2017	September 24 2017	December 24 2017
Revolving Facility	—	—	5.63
1 <sup>st</sup> Lien Term Loan	33,895	45,145	7.60
Notes	385,000	385,000	9.50
2 <sup>nd</sup> Lien Term Loan	113,058	118,240	12.00
	531,953	548,385	
Unamortized debt issue costs	(20,785	)(21,824	)
Less current maturities of long-term debt	30,632	30,182	
Total long-term debt	480,536	496,379	

Our weighted average cost of debt, excluding amortization of debt financing costs at December 24, 2017, is 9.9%.

At December 24, 2017, aggregate minimum required maturities of debt excluding amounts required to be paid from future excess cash flow computations total \$24,382,000 for the remainder of 2018, \$15,145,000 in 2019, \$0 in 2020, \$0 in 2021, \$385,000,000 in 2022 and \$107,426,000 thereafter.

## Notes

The Notes are senior secured obligations of the Company and mature on March 15, 2022. At December 24, 2017, the principal balance of the Notes totaled \$385,000,000.

## Interest

The Notes require payment of interest semiannually on March 15 and September 15 of each year, at a fixed annual rate of 9.5%.

## Redemption

We may redeem some, or all, of the principal amount of the Notes at any time. Prior to March 15, 2018, we may redeem the Notes subject to a make whole provision for the interest through March 15, 2018. On or after March 15, 2018, we may redeem the Notes as follows:

Period Beginning Percentage of Principal Amount

March 15, 2018	104.75
March 15, 2019	102.38
March 15, 2020	100.00

If we sell certain of our assets or experience specific kinds of changes of control, we must, subject to certain exceptions, offer to purchase the Notes at 101% of the principal amount. Any redemption of the Notes must also satisfy any accrued and unpaid interest thereon.

## Covenants and Other Matters

The Indenture and the 1<sup>st</sup> Lien Credit Facility contains restrictive covenants as discussed more fully below. However, certain of these covenants will cease to apply if the Notes are rated investment grade by either Moody's Investors

Service, Inc. or Standard & Poor's Ratings Group and there is no default or event of default under the Indenture.

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The 1<sup>st</sup> Lien Credit Facility consists of the \$250,000,000 1<sup>st</sup> Lien Term Loan that matures in March 31, 2019 and the \$40,000,000 Revolving Facility that matures on December 28, 2018. The 1<sup>st</sup> Lien Credit Facility documents the primary terms of the 1<sup>st</sup> Lien Term Loan and the Revolving Facility. The Revolving Facility may be used for working capital and general corporate purposes (including letters of credit). At December 24, 2017, after consideration of letters of credit, we have approximately \$33,835,000 available for future use under the Revolving Facility.

## Interest

Interest on the 1<sup>st</sup> Lien Term Loan, which has a principal balance of \$33,895,000 at December 24, 2017, accrues, at our option, at either (A) LIBOR plus 6.25% (with a LIBOR floor of 1.0%) or (B) 5.25% plus the higher of (i) the prime rate at the time, (ii) the federal funds rate plus 0.5%, or (iii) one month LIBOR plus 1.0% (with a floor of 2.0%). Interest is payable quarterly.

The 1<sup>st</sup> Lien Term Loan was funded with an original issue discount of 2.0%, or \$5,000,000, which is being amortized as debt financing and administration costs over the life of the 1<sup>st</sup> Lien Term Loan.

Interest on the Revolving Facility, which has a principal balance of zero at December 24, 2017, accrues, at our option, at either (A) LIBOR plus 5.5%, or (B) 4.5% plus the higher of (i) the prime rate at the time, (ii) the federal funds rate plus 0.5%, or (iii) one month LIBOR plus 1.0%.

## Principal Payments

Quarterly principal payments of \$6,250,000 are required under the 1<sup>st</sup> Lien Term Loan, with additional payments required to be made based on 90% of excess cash flow of Lee Legacy ("Lee Legacy Excess Cash Flow"), as defined, or from proceeds of asset sales, which are not reinvested, as defined, from our subsidiaries other than Pulitzer Inc. ("Pulitzer") and its subsidiaries (collectively, the "Pulitzer Subsidiaries"). For excess cash flow calculation purposes, Lee Legacy constitutes the business of the Company, including MNI, but excluding Pulitzer and TNI. We may voluntarily prepay principal amounts outstanding or reduce commitments under the 1<sup>st</sup> Lien Credit Facility at any time without premium or penalty, upon proper notice and subject to certain limitations as to minimum amounts of prepayments.

Quarterly, the Company is required to prepare a Lee Legacy Excess Cash Flow calculation, which is generally determined as the cash earnings of our subsidiaries other than the Pulitzer Subsidiaries and includes adjustments for changes in working capital, capital spending, pension contributions, debt principal payments and income tax payments or refunds. Any excess cash flow as calculated is required to be paid to the 1<sup>st</sup> Lien lenders 45 days after the end of the quarter. For the 13 weeks ended December 24, 2017, the required Lee Legacy Excess Cash Flow payment was zero.

2018 payments made, or required to be made for the remainder of the year, under the 1<sup>st</sup> Lien Term Loan are summarized as follows:

(Thousands of Dollars)	13 Weeks Ended		13 Weeks Ending	
	December 24 2017	March 25 2018	June 24 2018	September 30 2018
Mandatory	6,250	6,250	6,250	6,250
Voluntary	5,000	—	—	—
	11,250	6,250	6,250	6,250

Covenants and Other Matters

The 1<sup>st</sup> Lien Credit Facility requires that we comply with certain affirmative and negative covenants customary for financing of this nature, including a maximum total leverage ratio, which is only applicable to the Revolving Facility.

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The 1<sup>st</sup> Lien Credit Facility restricts us from paying dividends on our Common Stock. This restriction no longer applies if Lee Legacy leverage is below 3.25x before and after such payments. Lee Legacy leverage as defined is 4.13x at December 24, 2017. Further, the 1<sup>st</sup> Lien Credit Facility restricts or limits, among other things, subject to certain exceptions, the ability of the Company and its subsidiaries to: (i) incur indebtedness, (ii) enter into mergers, acquisitions and asset sales, (iii) incur or create liens and (iv) enter into transactions with certain affiliates. The 1<sup>st</sup> Lien Credit Facility contains various representations and warranties and may be terminated upon occurrence of certain events of default. The 1<sup>st</sup> Lien Credit Facility also contains cross-default provisions tied to the terms of each of the Indenture and 2<sup>nd</sup> Lien Term Loan.

### 2<sup>nd</sup> Lien Term Loan

The 2<sup>nd</sup> Lien Term Loan, which has a balance of \$113,058,000 at December 24, 2017, bears interest at a fixed annual rate of 12.0%, payable quarterly, and matures in December 2022.

### Principal Payments

There are no scheduled mandatory amortization payments required under the 2<sup>nd</sup> Lien Term Loan.

Quarterly, we are required to prepare a calculation of excess cash flow of the Pulitzer Subsidiaries ("Pulitzer Excess Cash Flow"). Pulitzer Excess Cash Flow is generally determined as the cash earnings of the Pulitzer Subsidiaries including adjustments for changes in working capital, capital spending, pension contributions, debt principal payments and income tax payments. Pulitzer Excess Cash Flow also includes a deduction for interest costs incurred under the 2<sup>nd</sup> Lien Term Loan.

Prior to March 31, 2017, we were required to offer the Pulitzer Excess Cash Flow to the 2<sup>nd</sup> Lien Lenders to prepay the 2<sup>nd</sup> Lien Term Loan at par, which payment the 2<sup>nd</sup> Lien Lenders could accept or reject. After March 31, 2017, Pulitzer Excess Cash Flow is used to prepay the 2<sup>nd</sup> Lien Term Loan, at par. Pulitzer Excess Cash Flow payments are required to be paid 45 days after the end of the quarter.

For the 13 weeks ended December 24, 2017, Pulitzer Excess Cash Flow totaled \$5,632,000, which will be used to repay the 2<sup>nd</sup> Lien Term Loan in February 2018, at par.

The balance of the 2<sup>nd</sup> Lien Term Loan will also be repaid at par with proceeds from asset sales by the Pulitzer Subsidiaries that are not reinvested subject to certain other conditions.

Voluntary payments under the 2<sup>nd</sup> Lien Term Loan are subject to call premiums as follows:

Period Beginning Percentage of Principal Amount

March 31, 2017 106

March 31, 2018 103

March 31, 2019 100

### Covenants and Other Matters

The 2<sup>nd</sup> Lien Term Loan requires that we comply with certain affirmative and negative covenants customary for financing of this nature, including the negative covenants under the 1<sup>st</sup> Lien Credit Facility discussed above. The 2<sup>nd</sup> Lien Term Loan contains various representations and warranties and may be terminated upon occurrence of certain events of default. The 2<sup>nd</sup> Lien Term Loan also contains cross-default provisions tied to the terms of the Indenture and 1<sup>st</sup> Lien Credit Facility.

In connection with the 2<sup>nd</sup> Lien Term Loan, we entered into a Warrant Agreement dated as of March 31, 2014 (the “Warrant Agreement”). Under the Warrant Agreement, certain affiliates or designees of the 2<sup>nd</sup> Lien Lenders received on March 31, 2014 their pro rata share of warrants to purchase, in cash, an initial aggregate of 6,000,000 shares of Common Stock, subject to adjustment pursuant to anti-dilution provisions (the “Warrants”). The Warrants represent, when fully exercised, approximately 10.1% of shares of Common Stock outstanding at March 30, 2014 on a fully diluted basis. The exercise price of the Warrants is \$4.19 per share.

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The Warrant Agreement contains a cash settlement provision in the event of a change of control prior to March 31, 2018 as well as other provisions requiring the Warrants to be measured at fair value and included in other liabilities in our Consolidated Balance Sheets. We remeasure the fair value of the liability each reporting period, with changes reported in other, net non-operating income (expense). The initial fair value of the Warrants was \$16,930,000. See Note 9.

In connection with the issuance of the Warrants, we entered into a Registration Rights Agreement dated as of March 31, 2014 (the "Registration Rights Agreement"). The Registration Rights Agreement requires, among other matters, that we use our commercially reasonable efforts to maintain the effectiveness for certain specified periods of a shelf registration statement related to the shares of Common Stock to be issued upon exercise of the Warrants.

## Security

The Notes and the 1<sup>st</sup> Lien Credit Facility are fully and unconditionally guaranteed on a joint and several first-priority basis by each of the Company's material domestic subsidiaries, excluding MNI, the Pulitzer Subsidiaries and TNI (the "Lee Legacy Assignors"), pursuant to a first lien guarantee and collateral agreement dated as of March 31, 2014 (the "1<sup>st</sup> Lien Guarantee and Collateral Agreement").

The Notes, the 1<sup>st</sup> Lien Credit Facility and the subsidiary guarantees are secured, subject to certain exceptions, priorities and limitations, by perfected security interests in all property and assets, including certain real estate, of the Lee Legacy Assignors, other than the capital stock of MNI and any property and assets of MNI (the "Lee Legacy Collateral"), on a first-priority basis, equally and ratably with all of the Lee Legacy Assignors' existing and future obligations. The Lee Legacy Collateral includes, among other things, equipment, inventory, accounts receivables, depository accounts, intellectual property and certain of their other tangible and intangible assets.

Also, the Notes and the 1<sup>st</sup> Lien Credit Facility are secured, subject to certain exceptions, priorities and limitations in the various agreements, by first-priority security interests in the capital stock of, and other equity interests owned by, the Lee Legacy Assignors (excluding the capital stock of MNI). The Notes and 1<sup>st</sup> Lien Credit Facility are subject to a Pari Passu Intercreditor Agreement dated March 31, 2014.

The Notes, the 1<sup>st</sup> Lien Credit Facility and the subsidiary guarantees are also secured, subject to permitted liens, by a second-priority security interest in the property and assets of the Pulitzer Subsidiaries that become subsidiary guarantors (the "Pulitzer Assignors") other than assets of or used in the operations or business of TNI (collectively, the "Pulitzer Collateral"). In June 2015 the Pulitzer Assignors became a party to the 1<sup>st</sup> Lien Guarantee and Collateral Agreement on a second lien basis.

Also, the Notes and the 1<sup>st</sup> Lien Credit Facility are secured, subject to certain exceptions, priorities, and limitations in the various agreements, by second-priority security interests in the capital stock of, and other equity interests in, the Pulitzer Assignors and Star Publishing's interest in TNI.

The 2<sup>nd</sup> Lien Term Loan is fully and unconditionally guaranteed on a joint and several first-priority basis by the Pulitzer Assignors, pursuant to a Second Lien Guarantee and Collateral Agreement dated as of March 31, 2014 (the "2<sup>nd</sup> Lien Guarantee and Collateral Agreement") among the Pulitzer Assignors and the 2<sup>nd</sup> Lien collateral agent.

Under the 2<sup>nd</sup> Lien Guarantee and Collateral Agreement, the Pulitzer Assignors have granted (i) first-priority security interests, subject to certain priorities and limitations in the various agreements, in the Pulitzer Collateral and (ii) have granted first-priority lien mortgages or deeds of trust covering certain real estate, as collateral for the payment and performance of their obligations under the 2<sup>nd</sup> Lien Term Loan.



Also, under the 2<sup>nd</sup> Lien Guarantee and Collateral Agreement, the Lee Legacy Assignors have granted (i) second-priority security interests, subject to certain priorities and limitations in the various agreements, in the Lee Legacy Collateral, and (ii) have granted second-priority lien mortgages or deeds of trust covering certain real estate, as collateral for the payment and performance of their obligations under the 2<sup>nd</sup> Lien Term Loan. Assets of, or used in the operations or business of, MNI are excluded.

The rights of each of the collateral agents with respect to the Lee Legacy Collateral and the Pulitzer Collateral are subject to customary intercreditor and intercompany agreements.

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### Other

In connection with the 2014 Refinancing, we capitalized \$37,819,000 of debt financing costs. Amortization of debt financing costs totaled \$1,039,000 in the 13 weeks ended December 24, 2017. Amortization of such costs is estimated to total \$4,093,000 in 2018, \$3,952,000 in 2019, \$4,030,000 in 2020, \$4,206,000 in 2021 and \$4,397,000 in 2022. At December 24, 2017, we have \$20,785,000 of unamortized debt financing costs recorded as a reduction of Long-term debt in our Consolidated Balance Sheets.

### Liquidity

At December 24, 2017, after consideration of letters of credit, we have approximately \$33,835,000 available for future use under our Revolving Facility, which expires on December 28, 2018. Including cash, our liquidity at December 24, 2017 totals \$47,681,000. This liquidity amount excludes any future cash flows. We expect all interest and principal payments due in the next twelve months will be satisfied by existing cash and our cash flows, which will allow us to maintain an adequate level of liquidity. The Warrants, if and when exercised, would provide additional liquidity in an amount up to \$25,140,000 subject to a reduction for any amounts the Company may elect to use to repay our 1<sup>st</sup> Lien Term Loan and/or the Notes.

Final maturities of our debt range from December 2018 through December 2022.

There are numerous potential consequences under the Notes, 1<sup>st</sup> Lien Credit Facility and 2<sup>nd</sup> Lien Term Loan, if an event of default, as defined, occurs and is not remedied. Many of those consequences are beyond our control. The occurrence of one or more events of default would give rise to the right of the applicable lender(s) to exercise their remedies under the Notes, 1<sup>st</sup> Lien Credit Facility and 2<sup>nd</sup> Lien Term Loan, respectively, including, without limitation, the right to accelerate all outstanding debt and take actions authorized in such circumstances under applicable collateral security documents.

Our ability to operate as a going concern is dependent on our ability to remain in compliance with debt covenants and to repay, refinance or amend our debt agreements as they become due. The Notes, 1<sup>st</sup> Lien Credit Facility and 2<sup>nd</sup> Lien Term Loan have only limited affirmative covenants with which we are required to maintain compliance. We are in compliance with our debt covenants at December 24, 2017.

### 5PENSION, POSTRETIREMENT AND POSTEMPLOYMENT DEFINED BENEFIT PLANS

We have several noncontributory defined benefit pension plans that together cover selected employees. Benefits under the plans were generally based on salary and years of service. Effective in 2012, substantially all benefits are frozen and only a small amount of additional benefits are being accrued. Our liability and related expense for benefits under the plans are recorded over the service period of employees based upon annual actuarial calculations. Plan funding strategies are influenced by government regulations. Plan assets consist primarily of domestic and foreign corporate equity securities, government and corporate bonds, hedge fund investments and cash.

In addition, we provide retiree medical and life insurance benefits under postretirement plans at several of our operating locations. The level and adjustment of participant contributions vary depending on the specific plan. In addition, St. Louis Post-Dispatch LLC, provides postemployment disability benefits to certain employee groups prior to retirement. Our liability and related expense for benefits under the postretirement plans are recorded over the service period of active employees based upon annual actuarial calculations. We accrue postemployment disability benefits when it becomes probable that such benefits will be paid and when sufficient information exists to make reasonable estimates of the amounts to be paid.

We use a fiscal year end measurement date for all of our pension and postretirement medical plan obligations.

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The net periodic postretirement cost (benefit) components for our postretirement plans are as follows:

PENSION PLANS (Thousands of Dollars)	13 Weeks Ended		
	December 24	December 25	
	2017	2016	
Service cost for benefits earned during the period	12	21	
Interest cost on projected benefit obligation	1,438	1,349	
Expected return on plan assets	(1,983	)(1,969	)
Amortization of net loss	506	736	
Amortization of prior service benefit	(34	)(34	)
Pension expense (benefit)	(61	)103	
POSTRETIREMENT MEDICAL PLANS (Thousands of Dollars)	13 Weeks Ended		
	December 24	December 25	
	2017	2016	
Service cost for benefits earned during the period	—	3	
Interest cost on projected benefit obligation	91	122	
Expected return on plan assets	(270	)(264	)
Amortization of net gain	(246	)(237	)
Amortization of prior service benefit	(196	)(365	)
Postretirement medical benefit	(621	)(741	)

Amortization of net gains (losses) and prior service benefits are recorded as compensation in the Consolidated Statements of Income and Comprehensive Income.

Based on our forecast at December 24, 2017, we expect to make contributions of \$4,940,000 to our pension trust during the remainder of fiscal 2018.

## 6INCOME TAXES

On December 22, 2017, comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (the “2017 Tax Act”) was signed into law. Among other provisions, the 2017 Tax Act reduces the federal statutory corporate income tax rate from 35% to 21%. The reduction of the corporate tax rate caused us to adjust our deferred tax assets and liabilities to the lower federal base rate of 21%. The discrete adjustment from revaluing our deferred tax assets and liabilities resulted in a provisional net decrease in income tax expense of \$24,872,000 for the 13 weeks ended December 24, 2017.

The changes resulting from the 2017 Tax Act are complex and the final transitional impact of the 2017 Tax Act may differ from the above estimate, possibly materially, due to, among other things, changes in interpretations of the 2017 Tax Act, any legislative action to address questions that arise because of the 2017 Tax Act, changes in accounting standards for income taxes or related interpretations in response to the 2017 Tax Act and updates or changes to estimates the Company has used to calculate the transition impacts, including impacts from changes to current year earnings estimates and changes in the timing of reversals of deferred income tax assets and liabilities. The Securities Exchange Commission has issued rules that allow for a measurement period of up to one year after the enactment date of the 2017 Tax Act to finalize the recording of the related transitional impact. We currently anticipate finalizing the transitional impact of the 2017 Tax Act in the fourth quarter of 2018.

Including the transitional impact of revaluing deferred tax assets and liabilities, we recorded an income tax benefit of \$19,690,000 related to income before taxes \$15,637,000 for the 13 weeks December 24, 2017. For the 13 weeks ended December 25, 2016, we recorded \$6,266,000 in income tax expense related to income before taxes of \$18,706,000.

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The effective income tax rate for the 13 weeks ended December 24, 2017 was (125.9)%. The effective income tax rate for the 13 weeks ended December 25, 2016 was 33.5%. The majority of the difference between the effective tax rate and the statutory tax rates was due to the transitional adjustments from the 2017 Tax Act.

We file a consolidated federal tax return, as well as combined and separate tax returns in approximately 27 state and local jurisdictions. We have various income tax examinations ongoing which are at different stages of completion, but generally our income tax returns have been audited or closed to audit through 2009. See Note 10 for a discussion of our tax audits.

At September 25, 2017, we had approximately \$57,856,000 of state net operating loss tax benefits and a federal net operating loss carryforward of approximately \$6,247,000.

## 7 EARNINGS PER COMMON SHARE

The following table sets forth the computation of basic and diluted earnings per common share:

(Thousands of Dollars and Shares, Except Per Share Data)	13 Weeks Ended	
	December 24 2017	December 25 2016
Income attributable to Lee Enterprises, Incorporated:	35,003	12,173
Weighted average common shares	56,782	55,935
Less weighted average restricted Common Stock	(2,453	)(2,407
Basic average common shares	54,329	53,528
Dilutive stock options and restricted Common Stock	1,483	1,873
Diluted average common shares	55,812	55,401
Earnings per common share:		
Basic	0.64	0.23
Diluted	0.63	0.22

For the 13 weeks ended December 24, 2017, and December 25, 2016, 6,707,000 and 6,828,000 weighted average shares, respectively, were not considered in the computation of diluted earnings per common share because the exercise prices of the related stock options and Warrants were in excess of the fair market value of our Common Stock.

## 8 STOCK OWNERSHIP PLANS

A summary of stock option activity during the 13 weeks ended December 24, 2017 follows:

(Thousands of Dollars and Shares, Except Per Share Data)	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value
Outstanding, September 24, 2017	1,271	1.86		
Exercised	—	—		
Cancelled	—	—		
Outstanding, December 24, 2017	1,271	1.86	3.3	746
Exercisable, December 24, 2017	1,271	1.86	3.3	746



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## Restricted Common Stock

The table below summarizes restricted Common Stock activity during the 13 weeks ended December 24, 2017:

(Thousands of Shares, Except Per Share Data)	Shares	Weighted Average Grant Date Fair Value
Outstanding, September 24, 2017	2,478	2.69
Vested	(637 )	3.63
Granted	572	2.32
Cancelled	(18 )	2.81
Outstanding, December 24, 2017	2,395	2.35

Total unrecognized compensation expense for unvested restricted Common Stock at December 24, 2017 is \$3,559,000, which will be recognized over a weighted average period of 1.7 years.

## 9FAIR VALUE MEASUREMENTS

We utilize FASB ASC Topic 820, Fair Value Measurements and Disclosures, to measure and report fair value. FASB ASC Topic 820 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. FASB ASC Topic 820 establishes a three-level hierarchy of fair value measurements based on whether the inputs to those measurements are observable or unobservable, which consists of the following levels:

Level 1 - Quoted prices for identical instruments in active markets.

Level 2 - Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs are observable in active markets.

Level 3 - Valuations derived from valuation techniques in which one or more significant inputs are unobservable.

The following methods and assumptions are used to estimate the fair value of each class of financial instruments for which it is practicable to estimate value.

The carrying amounts of cash equivalents, accounts receivable and accounts payable approximate fair value because of the short maturity of those instruments. Investments totaling \$6,068,000, including our 17% ownership of the nonvoting common stock of TCT and a private equity investment, are carried at cost. As of September 30, 2017, based on the most recent data available, the approximate fair value of the private equity investment is \$9,206,000, which is a level 3 fair value measurement. Fair value of the remaining investments approximates book value.

The fair value of floating rate debt, which consists of our 1<sup>st</sup> Lien Term Loan, is \$33,895,000, based on an average of private market price quotations. Our fixed rate debt consists of \$385,000,000 principal amount of the Notes and \$113,058,000 principal amount under the 2<sup>nd</sup> Lien Term Loan. At December 24, 2017, based on private market price quotations, the fair values were \$397,994,000 and \$116,450,000 for the Notes and 2<sup>nd</sup> Lien Term Loan, respectively. These represent level 2 fair value measurements.

As discussed more fully in Note 4, we recorded a liability for the Warrants issued in connection with the Warrant Agreement. The liability was initially measured at its fair value and we remeasure the liability to fair value each reporting period, with changes reported in other non-operating income (expense). The initial fair value of the Warrants



was \$16,930,000. The fair value of Warrants at September 2017 and December 2017 is \$1,580,000 and \$2,011,000, respectively. Fair value is determined using the Black-Scholes option pricing model. These represent level 2 fair value measurements.

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10 COMMITMENTS AND CONTINGENT LIABILITIES

Income Taxes

Commitments exclude unrecognized tax benefits to be recorded in accordance with FASB ASC Topic 740, Income Taxes. We are unable to reasonably estimate the ultimate amount or timing of cash settlements with the respective taxing authorities for such matters. See Note 6.

We file income tax returns with the Internal Revenue Service ("IRS") and various state tax jurisdictions. From time to time, we are subject to routine audits by those agencies and those audits may result in proposed adjustments. We have considered the alternative interpretations that may be assumed by the various taxing agencies, believe our positions taken regarding our filings are valid, and that adequate tax liabilities have been recorded to resolve such matters. However, the actual outcome cannot be determined with certainty and the difference could be material, either positively or negatively, to the Consolidated Statements of Operations and Comprehensive Income (Loss) in the periods in which such matters are ultimately determined. We do not believe the final resolution of such matters will be material to our consolidated financial position or cash flows.

We have various income tax examinations ongoing and at various stages of completion, but generally our income tax returns have been audited or closed to audit through 2009.

Legal Proceedings

We are involved in a variety of legal actions that arise in the normal course of business. Insurance coverage mitigates potential loss for certain of these matters. While we are unable to predict the ultimate outcome of these legal actions, it is our opinion that the disposition of these matters will not have a material adverse effect on our Consolidated Financial Statements, taken as a whole.

Multiemployer Pension Plans

The Company contributes to three multiemployer pension plans. In June 2017, a union contract covering certain of our employees under a multiemployer pension plan expired resulting in a partial withdrawal from one of the multiemployer plans. In 2017, the Company recorded an estimate of the partial withdrawal liability totaling \$2,600,000. Once the multiemployer pension plan's administrators finalize the partial withdrawal liability, it will be paid in equal installments over a twenty year period.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion includes comments and analysis relating to our results of operations and financial condition as of and for the 13 weeks ended December 24, 2017. This discussion should be read in conjunction with the Consolidated Financial Statements and related Notes thereto, included herein, and our 2017 Annual Report on Form 10-K.

NON-GAAP FINANCIAL MEASURES

We use non-GAAP financial performance measures for purposes of evaluating our performance and liquidity. We believe that each of the non-GAAP measures presented provides useful information to investors by allowing them to view our businesses through the eyes of our management and Board of Directors, facilitating comparison of results across historical periods, and providing a focus on the underlying ongoing operating performance and liquidity of our businesses. The non-GAAP financial measures we use are as follows:

Adjusted EBITDA is a non-GAAP financial performance measure that enhances a financial statement user's overall understanding of the operating performance of the Company. The measure isolates unusual, infrequent or non-cash transactions from the operating performance of the business. This allows users to easily compare operating performance among various fiscal periods and understand how management measures the performance of the business. This measure also provides users with a benchmark that can be used when forecasting future operating performance of the Company that excludes unusual, nonrecurring or one time transactions. Adjusted EBITDA is also a component of the calculation used by stockholders and analysts to determine the value of our business when using the market approach, which applies a market multiple to financial metrics. It is also a measure used to calculate the leverage ratio of the Company, which is a key financial ratio

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monitored and used by the Company and its investors. Adjusted EBITDA is defined as net income (loss), plus nonoperating expenses (income), net, income tax expense (benefit), depreciation, amortization, loss (gain) on sale of assets, impairment charges, workforce adjustment costs, stock compensation and our 50% share of EBITDA from TNI and MNI, minus equity in earnings of TNI and MNI and curtailment gains.

Adjusted Income (Loss) and Adjusted Earnings (Loss) Per Common Share are non-GAAP financial performance measures that we believe offer a useful metric to evaluate overall performance of the Company by providing financial statement users the operating performance of the Company on a per share basis excluding the impact of changes in the warrant valuation as well as unusual and infrequent transactions. It is defined as income (loss) attributable to Lee Enterprises, Incorporated and earnings (loss) per common share adjusted to exclude the impact of the warrant valuation and the impact of the 2017 Tax Act.

Cash Costs is a non-GAAP financial performance measure of operating expenses that are settled in cash and is useful to investors in understanding the components of the Company's cash operating costs. Generally, the Company provides forward-looking guidance of Cash Costs, which can be used by financial statement users to assess the Company's ability to manage and control its operating cost structure. Cash Costs is defined as compensation, newsprint and ink, other operating expenses and workforce adjustment and other. Depreciation, amortization, impairment charges, other non-cash operating expenses and other operating expenses are excluded. Cash Costs are also presented excluding workforce adjustments, which are paid in cash.

We also present revenue and certain operating expense trends on a Same Property basis which excludes the operating results of the Dispatch-Argus in Moline and Rock Island, IL as well as weekly publication acquired in 2017. Same Property results are useful to investors in understanding the revenue and operating expense trends excluding the impact of changes due to operations no longer owned by the Company or that were recently acquired.

A table reconciling Adjusted EBITDA to net income (loss), the most directly comparable measure under GAAP, is set forth in Item 2, included herein, under the caption "Reconciliation of Non-GAAP Financial Measures".

Reconciliations of adjusted income (loss) and adjusted earnings (loss) per common share to income (loss) attributable to Lee Enterprises, Incorporated and earnings (loss) per common share, respectively, the most directly comparable measures under GAAP, are set forth in Item 2, included herein, under the caption "Overall Results".

The subtotals of operating expenses representing cash costs and cash costs excluding workforce adjustments and other can be found in tables in Item 2, included herein, under the captions "13 Weeks Ended December 24, 2017".

These non-GAAP financial measures should not be considered in isolation from or as a substitute for the related consolidated GAAP measures, and should be read together with financial information presented on a GAAP basis.

Table of ContentsRECONCILIATION OF NON-GAAP FINANCIAL MEASURES  
(UNAUDITED)

The table below reconciles the non-GAAP financial performance measure of adjusted EBITDA to net income, the most directly comparable GAAP measure:

(Thousands of Dollars)	13 Weeks Ended		52 Weeks Ended
	December 24 2017	December 25 2016	December 24 2017
Net Income	35,327	12,440	51,492
Adjusted to exclude			
Income tax expense (benefit)	(19,690	)6,266	(14,345 )
Non-operating expenses, net	14,903	12,733	54,501
Equity in earnings of TNI and MNI	(2,383	)(2,689	)(7,303 )
Loss on sale of assets and other, net	2	68	(3,733 )
Impairment of intangible and other assets	—	—	2,517
Depreciation and amortization	8,053	10,380	38,955
Workforce adjustments and other	468	65	7,926
Stock compensation	519	524	2,083
Add:			
Ownership share of TNI and MNI EBITDA (50%)	3,159	3,476	9,610
Adjusted EBITDA	40,358	43,263	141,703

## CRITICAL ACCOUNTING POLICIES

Our critical accounting policies include the following:

- Intangible assets, other than goodwill;
- Pension, postretirement and postemployment benefit plans;
- Income taxes;
- Revenue recognition; and
- Uninsured risks.

Additional information regarding these critical accounting policies can be found under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our 2017 Annual Report on Form 10-K.

## EXECUTIVE OVERVIEW

Lee Enterprises, Incorporated is a leading provider of high quality, trusted, local news and information, and a major platform for advertising in the markets we serve. We are located primarily in the Midwest, Mountain West and West regions of the United States, and our 50 markets (including TNI Partners ("TNI") and Madison Newspapers, Inc. ("MNI")), across 22 states are principally mid-sized or small. Our printed newspapers reach more than 800,000 households daily and more than 1.2 million on Sunday, with estimated readership totaling three million. Our web and mobile sites are the number one digital source of local news in most of our markets, reaching more than 25 million unique visitors each month.

Our products include:

- 47 daily and 34 Sunday newspapers; all with related digital operations; and

Nearly 300 weekly newspapers and niche publications, most with related digital operations.

We also operate TownNews.com, through our 82.5% owned subsidiary INN Partners, L.C. ("TownNews.com"). TownNews.com provides digital infrastructure and digital publishing services for nearly 1,600 daily and weekly newspapers as well as universities, television stations, niche publications, and Lee Enterprises properties.

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Our markets have established retail bases. Most are regional shopping hubs, and we are located in four state capitals. Six of our top ten markets, by revenue, include major universities, and seven are home to major corporate headquarters. We believe that operating the dominate provider of local news, information and advertising in these markets - combined with our ability to distribute our content across print and digital platforms - enables us to better execute our strategy.

We generate revenue primarily through print and digital advertising, subscriptions to our publications and digital services, primarily through TownNews.com. Our operations also provide commercial printing, distribution of third party publications and marketing services.

## IMPAIRMENT OF GOODWILL AND OTHER ASSETS

We have significant amounts of goodwill and identified intangible assets. Since 2007 we have recorded impairment charges totaling almost \$1.3 billion to reduce the value of certain of these assets. Should general economic, market or business conditions decline, and have a negative impact on our stock price or projected future cash flows, we may be required to record additional impairment charges in the future. Such impairment charges would not impact our reported cash flows or debt covenant compliance.

## DEBT AND LIQUIDITY

We have a substantial amount of debt, as discussed more fully in Note 4 of the Notes to Consolidated Financial Statements, included herein. Since February 2009, we have satisfied all interest payments and substantially all principal payments due under our debt facilities with our cash flows and asset sales.

As of December 24, 2017, our debt consists of the following:

\$400,000,000 aggregate principal amount of 9.5% Senior Secured Notes (the "Notes"), pursuant to an Indenture dated as of March 31, 2014 (the "Indenture"), of which \$385,000,000 is outstanding at December 24, 2017;

\$250,000,000 first lien term loan (the "1st Lien Term Loan") and \$40,000,000 revolving facility (the "Revolving Facility") under a First Lien Credit Agreement dated as of March 31, 2014 (together, the "1st Lien Credit Facility"), of which \$33,895,000 is outstanding at December 24, 2017; and

\$150,000,000 second lien term loan under a Second Lien Loan Agreement dated as of March 31, 2014 (the "2<sup>d</sup> Lien Term Loan"), of which \$113,058,000 is outstanding at December 24, 2017.

Our ability to make payments on our indebtedness will depend on our ability to generate future cash flows from operations. Cash generated from future asset sales could serve as an additional source of repayment. This ability, to a certain extent, is subject to general economic, financial, competitive, business, legislative, regulatory and other factors that are beyond our control.

At December 24, 2017, after consideration of letters of credit, we have approximately \$33,835,000 available for future use under our Revolving Facility, which expires December 28, 2018. Including cash, our liquidity at December 24, 2017 totals \$47,681,000. This liquidity amount excludes any future cash flows. Our adjusted EBITDA has been strong for the last seven years and has exceeded \$140,000,000 in each year from 2011 through the trailing twelve months ended December 24, 2017, but there can be no assurance that such performance will continue. We expect all interest and principal payments due in the next twelve months will be satisfied by our cash flows from operations and certain asset sales, which will allow us to maintain an adequate level of liquidity.

At December 24, 2017, the principal amount of our outstanding debt totaled \$531,953,000. The December 24, 2017 principal amount of our debt, net of cash, is 3.66 times our trailing twelve months adjusted EBITDA.

Final maturities of our debt range from December 2018 through December 2022.



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There are numerous potential consequences under the Notes, 1<sup>st</sup> Lien Credit Facility and 2<sup>nd</sup> Lien Term Loan, if an event of default, as defined, occurs and is not remedied. Many of those consequences are beyond our control. The occurrence of one or more events of default would give rise to the right of the applicable lender(s) to exercise their remedies under the Notes, 1<sup>st</sup> Lien Credit Facility and 2<sup>nd</sup> Lien Term Loan, respectively, including, without limitation, the right to accelerate all outstanding debt and take actions authorized in such circumstances under applicable collateral security documents.

Our ability to operate as a going concern is dependent on our ability to remain in compliance with debt covenants and to repay, refinance or amend our debt agreements as they become due, if necessary. The Notes, 1<sup>st</sup> Lien Credit Facility and 2<sup>nd</sup> Lien Term Loan have only limited affirmative covenants with which we are required to maintain compliance. We are in compliance with our debt covenants at December 24, 2017.

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13 WEEKS ENDED DECEMBER 24, 2017

Operating results, as reported in the Consolidated Financial Statements, are summarized below.

(Thousands of Dollars, Except Per Share Data)	December 24 2017	December 25 2016	Percent Change
Advertising and marketing services revenue	84,661	93,035	(9.0 )
Subscription	48,269	48,888	(1.3 )
Other	10,856	12,066	(10.0 )
Total operating revenue	143,786	153,989	(6.6 )
Operating expenses:			
Compensation	50,911	55,056	(7.5 )
Newsprint and ink	5,838	6,893	(15.3 )
Other operating expenses	50,357	52,777	(4.6 )
Cash costs excluding workforce adjustments and other	107,106	114,726	(6.6 )
Workforce adjustments and other	468	65	NM
Cash costs	107,574	114,791	(6.3 )
	36,212	39,198	(7.6 )
Depreciation	3,757	4,071	(7.7 )
Amortization	4,296	6,309	(31.9 )
Loss on sales of assets and other, net	2	68	(97.1 )
Equity in earnings of associated companies	2,383	2,689	(11.4 )
Operating income	30,540	31,439	(2.9 )
Non-operating income (expense):			
Interest expense	(13,650)	(14,952)	(8.7 )
Debt financing and administrative cost	(1,096)	(951)	)15.2
Other, net	(157)	)3,170	NM
Non-operating expenses, net	(14,903)	(12,733)	)17.0
Income before income taxes	15,637	18,706	(16.4 )
Income tax expense (benefit)	(19,690)	)6,266	NM
Net income	35,327	12,440	NM
Net income attributable to non-controlling interests	(324)	(267)	)21.3
Income attributable to Lee Enterprises, Incorporated	35,003	12,173	NM
Other comprehensive income, net of income taxes	27	55	NM
Comprehensive income attributable to Lee Enterprises, Incorporated	35,030	12,228	NM
Earnings per common share:			
Basic	0.64	0.23	NM
Diluted	0.63	0.22	NM

References to the "2018 Quarter" refer to the 13 weeks ended December 24, 2017. Similarly, references to the "2017 Quarter" refer to the 13 weeks ended December 25, 2016. Due to publications purchased in 2017, certain of the revenue and operating expense trends discussed below are on a same property basis.

## Advertising and Marketing Services Revenue

In the 2018 Quarter, advertising and marketing services revenue decreased \$8,374,000, or 9.0% and 11.7% on a same property basis, compared to the 2017 Quarter. The decrease in advertising and marketing services revenue is due to continued softness in print advertising demand resulting in reduced advertising volume primarily from large retail, big box stores and classifieds. Digital retail advertising on a stand-alone basis increased 5.7%, representing 62.4% of total

digital advertising.

Digital advertising increased 2.8% to \$23,600,000 in the 2018 Quarter and represents 27.9% of total advertising revenue. On a same property basis digital advertising increased 1.9%. Total digital revenue including TownNews.com and all other digital business totaled \$27,261,000 in the 2018 Quarter, an increase of 3.2% over the 2017 Quarter.

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TownNews.com generates the majority of its revenue from content management services at our properties as well as 1,600 other newspapers and other media operations.

### Subscription and Other Revenue

Subscription revenue decreased \$619,000, or 1.3%, in the 2018 Quarter and decreased \$1,587,000, or 3.2% on a same property basis, due to lower paid circulation units. Our average daily newspaper circulation, including TNI, MNI and digital subscribers, totaled 0.8 million in the 2018 Quarter. Sunday circulation totaled 1.2 million.

Other revenue, which consists of digital services, commercial printing, revenue from delivery of third party products and the sale of books, decreased 10.0% in the 2018 Quarter. The decrease was due to volume declines in commercial printing, third party delivery and the sale of books partially offset by an increase in content management services revenue at TownNews.com.

Excluding intercompany revenue, revenue at TownNews.com increased 12.7% in the 2018 Quarter. On a stand alone basis, revenue at TownNews.com totaled \$16.7 million over the last twelve months.

In the 2018 Quarter, our mobile, tablet, desktop and app sites, including TNI and MNI, attracted an average of 72.5 million visits per month, a 6.1% increase compared to the 2017 Quarter. Increased audience engagement is driving a higher number pages viewed per user session in the 2018 Quarter. Our research in our larger markets indicates we are maintaining our share of audience in our markets through the combination of strong digital audience growth and print newspaper readership.

### Operating Expenses

Operating expenses for the 2018 Quarter decreased 7.7%. Cash costs excluding workforce adjustments decreased 6.6% compared to the prior year quarter and decreased 8.9% on a same property basis.

Compensation expense decreased \$5,383,000, or 9.8% on a same property basis driven by a decline of 12.0% in average full-time equivalent employees.

Newsprint and ink costs decreased \$1,069,000, or 15.5% on a same property basis due to a 16.9% reduction in newsprint volume from unit declines partially offset by higher prices. See Item 3, "Commodities", included herein, for further discussion and analysis of the impact of newsprint prices on our business.

Other operating expenses for the 2018 Quarter decreased \$3,770,000, or 7.1% on a same property basis. Other operating expenses include all operating costs not considered to be compensation, newsprint, depreciation, amortization, or workforce adjustments and other. The largest components of these costs include delivery, postage, outsourced printing, digital cost of goods sold and facility expenses. Cost reductions were primarily related to lower delivery and other print-related costs offset in part by higher costs associated with growing digital revenue.

Workforce adjustment and other costs totaled \$468,000 and \$65,000 in the 2018 Quarter and 2017 Quarter, respectively.

For fiscal 2018, we expect cash cost excluding workforce adjustments and other, to decrease 6.0-6.5% on a same property basis.

### Results of Operations

Depreciation expense decreased \$314,000, or 7.7%, and amortization expense decreased \$2,013,000, or 31.9%, in the 2018 Quarter.

Equity in earnings of TNI and MNI decreased \$306,000 in the 2018 Quarter.

The factors noted above resulted in operating income of \$30,540,000 in the 2018 Quarter compared to \$31,439,000 in the 2017 Quarter.

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## Nonoperating Income and Expense

Interest expense decreased \$1,302,000, or 8.7%, to \$13,650,000 in the 2018 Quarter due to lower debt balances. Our weighted average cost of debt, excluding amortization of debt financing costs, increased to 9.9% at the end of the 2018 Quarter compared to 9.7% at the end of the 2017 Quarter, as the majority of our debt repayments were made on the 1st Lien Term Loan, our lowest cost debt.

We recognized \$1,096,000 of debt financing and administrative costs in the 2018 Quarter compared to \$951,000 in the 2017 Quarter. The majority of the costs represent amortization of refinancing costs paid in 2014.

Due to the fluctuation in the price of our Common Stock, we recorded non-operating expense of \$431,000 in the 2018 Quarter and a non-operating income of \$3,095,000 in the 2017 Quarter, related to the changes in the value of the Warrants.

## Income Taxes

On December 22, 2017, comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (the “2017 Tax Act”) was signed into law. Among other provisions, the 2017 Tax Act reduces the federal statutory corporate income tax rate from 35% to 21%. The reduction of the corporate tax rate caused us to adjust our deferred tax assets and liabilities to the lower federal base rate of 21%. The transitional impact from revaluing our deferred tax assets and liabilities resulted in a provisional net decrease in income tax expense of \$24,872,000 for the 13 weeks ended December 24, 2017.

The changes resulting from the 2017 Tax Act are complex and the final impact of the 2017 Tax Act may differ from the above estimate, possibly materially, due to, among other things, changes in interpretations of the 2017 Tax Act, any legislative action to address questions that arise because of the 2017 Tax Act, changes in accounting standards for income taxes or related interpretations in response to the 2017 Tax Act, updates or changes to estimates the Company has used to calculate the transition impacts, including impacts from changes to current year earnings estimates. The Securities Exchange Commission has issued rules that allow for a measurement period of up to one year after the enactment date of the 2017 Tax Act to finalize the recording of the related tax impacts. We currently anticipate finalizing and recording any resulting adjustments by the end of our current fiscal year ending September 30, 2018.

## Overall Results

Including the transitional impact of revaluing deferred tax assets and liabilities, we recorded an income tax benefit of \$19,690,000 in the 2018 Quarter. Excluding the transitional impact from the 2017 Tax Act, the effective income tax rate for the 13 weeks ended December 24, 2017 was 33.1%. In the 2017 Quarter, we recognized income tax expense of \$6,266,000, resulting in an effective tax rate of 33.5%.

The following table summarizes the impact from the 2017 Tax Act as well as the warrant fair value adjustments on income attributable to Lee Enterprises, Incorporated and earnings per diluted common share. Per share amounts may not add due to rounding.

	13 Weeks Ended			
	December 24 2017		December 25 2016	
(Thousands of Dollars, Except Per Share Data)	Amount	Per Share	Amount	Per Share
Income attributable to Lee Enterprises, Incorporated, as reported	35,003	0.63	12,173	0.22
Adjustments (tax affected):				

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Warrants fair value adjustment	431		(3,095 )	
Income tax adjustment related to the 2017 Tax Act	(24,872 )		—	
	(24,441 )	(0.44 )	(3,095 )	(0.06 )
Income attributable to Lee Enterprises, Incorporated, as adjusted	10,562	0.19	9,078	0.16

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LIQUIDITY AND CAPITAL RESOURCES

Operating Activities

Cash provided by operating activities was \$21,178,000 in the 2018 Quarter and \$22,888,000 in the 2017 Quarter. Net income for the 2018 Quarter totaled \$35,327,000, including the \$24,872,000 adjustment to deferred taxes related to the 2017 Tax Act that increased net income, compared to \$12,440,000 in the 2017 Quarter. The decline in cash provided by operating activities in the 2018 Quarter is mainly attributed to continued softening of the print advertising environment, partially offset by lower operating expenses.

Investing Activities

Cash required for investing activities totaled \$1,056,000 in the 2018 Quarter compared to cash provided by investing activities of \$1,698,000 in the 2017 Quarter. The increase in the 2018 Quarter is due to an increase in cash distributions from TNI Partners. Capital spending totaled \$1,103,000 in the 2018 Quarter compared to \$1,090,000 in the 2017 Quarter.

We anticipate that funds necessary for capital expenditures, which are expected to total up to \$10,000,000 in 2018, and other requirements, will be available from internally generated funds or available under our Revolving Facility.

Financing Activities

Cash required for financing activities totaled \$16,897,000 in the 2018 Quarter and \$18,074,000 in the 2017 Quarter. Debt reduction accounted for the majority of the usage of funds in both the 2018 Quarter and the 2017 Quarter.

Liquidity

At December 24, 2017, after consideration of letters of credit, we have approximately \$33,835,000 available for future use under our Revolving Facility which expires December 28, 2018. Including cash and availability under our Revolving Facility, our liquidity at December 24, 2017 totals \$47,681,000. This liquidity amount excludes any future cash flows. We expect all interest and principal payments due in the next twelve months will be satisfied by our cash flows, which will allow us to maintain an adequate level of liquidity. The Warrants, if and when exercised, would provide additional liquidity in an amount up to \$25,140,000.

At December 24, 2017, the principal amount of our outstanding debt totals \$531,953,000. The December 24, 2017 principal amount of debt, net of cash, is 3.66 times our trailing 12 months adjusted EBITDA.

There are numerous potential consequences under the Notes, 1<sup>st</sup> Lien Credit Facility and 2<sup>nd</sup> Lien Term Loan, if an event of default, as defined, occurs and is not remedied. Many of those consequences are beyond our control. The occurrence of one or more events of default would give rise to the right of the applicable lender(s) to exercise their remedies under the Notes, 1<sup>st</sup> Lien Credit Facility and 2<sup>nd</sup> Lien Term Loan, respectively, including, without limitation, the right to accelerate all outstanding debt and take actions authorized in such circumstances under applicable collateral security documents.

Our ability to operate as a going concern is dependent on our ability to remain in compliance with debt covenants and repay, refinance or amend our debt agreements as they become due, if available liquidity is consumed. The Notes, 1<sup>st</sup> Lien Credit Facility and 2<sup>nd</sup> Lien Term Loan have only limited affirmative covenants with which we are required to maintain compliance. We are in compliance with our debt covenants at December 24, 2017.



In February 2017 our filing of a replacement Form S-3 registration statement ("Shelf") with the SEC, was declared effective and expires February 2020. The Shelf registration gives us the flexibility to issue and publicly distribute various types of securities, including preferred stock, common stock, warrants, secured or unsecured debt securities, purchase contracts and units consisting of any combination of such securities, from time to time, in one or more offerings, up to an aggregate amount of \$750,000,000. SEC issuer eligibility rules require us to have a public float of at least \$75,000,000 in order to use the Shelf. Subject to maintenance of the minimum level of equity market float and the conditions of our existing debt agreements, the Shelf may enable us to sell securities quickly and efficiently when market conditions are favorable or financing needs arise. Under our existing debt agreements, net proceeds from the sale of any securities may be used generally to reduce debt.

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### CHANGES IN LAWS AND REGULATIONS

#### Pension Plans

In 2012, the Surface Transportation Extension Act of 2012 ("STEPA") was signed into law. STEPA provides for changes in the determination of discount rates that result in a near-term reduction in minimum funding requirements for our defined benefit pension plans. STEPA will also result in an increase in future premiums to be paid to the Pension Benefit Guarantee Corporation ("PBGC").

In 2014, the Highway and Transportation Funding Act ("HTFA") was signed into law. HTFA generally extends the relief offered under STEPA and further increases premiums to be paid to the PBGC.

#### Income Taxes

On December 22, 2017, comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (the "2017 Tax Act") was signed into law. Among other provisions, the 2017 Tax Act reduces the federal statutory corporate income tax rate from 35% to 21%. The reduction of the corporate tax rate caused us to adjust our deferred tax assets and liabilities to the lower federal base rate of 21%. The transitional impact from revaluing our deferred tax assets and liabilities resulted in a provisional net decrease in income tax expense of \$24,872,000 for the 13 weeks ended December 24, 2017.

The changes resulting from the 2017 Tax Act are complex and the final impact of the 2017 Tax Act may differ from the above estimate, possibly materially, due to, among other things, changes in interpretations of the 2017 Tax Act, any legislative action to address questions that arise because of the 2017 Tax Act, changes in accounting standards for income taxes or related interpretations in response to the 2017 Tax Act, updates or changes to estimates the Company has used to calculate the transition impacts, including impacts from changes to current year earnings estimates. The Securities Exchange Commission has issued rules that allow for a measurement period of up to one year after the enactment date of the 2017 Tax Act to finalize the recording of the related tax impacts. We currently anticipate finalizing and recording any resulting adjustments by the end of our current fiscal year ending September 30, 2018.

Certain states in which we operate periodically consider changes to their corporate income tax rates. Until such changes are enacted, the impact of such changes cannot be determined.

#### Wage Laws

The United States and various state and local governments are considering increasing their respective minimum wage rates. Most of our employees earn an amount in excess of the current United States or state minimum wage rates. However, until changes to such rates are enacted, the impact of the changes cannot be determined.

### INFLATION

Price increases (or decreases) for our products or services are implemented when deemed appropriate by us. We continuously evaluate price increases, productivity improvements, sourcing efficiencies and other cost reductions to mitigate the impact of inflation.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risk stemming from changes in interest rates and commodity prices. Changes in these factors could cause fluctuations in earnings and cash flows. In the normal course of business, exposure to certain of

these market risks is managed as described below.

#### INTEREST RATES ON DEBT

Our debt structure, which is predominantly fixed rate, significantly reduces the potential impact of an increase in interest rates. At December 24, 2017, 6.4% of the principal amount of our debt is subject to floating interest rates. Our primary exposure is to LIBOR. A 100 basis point increase to LIBOR would decrease income before income taxes on an annualized basis by approximately \$339,000 based on \$33,895,000 of floating rate debt outstanding at December 24, 2017.

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We evaluate alternatives to hedge our interest rate risk, but have no hedging instruments in place.

### COMMODITIES

Driven by declining newsprint demand, North American newsprint producers in the second half of 2017 permanently removed production capacity approaching 1 million metric tonnes per year, leading to tightening supply and price increases. Similar production capacity reductions have also taken place outside of North America. Currently, slightly more than one fourth of the U.S. newsprint demand can only be produced at U.S. based newsprint production facilities with the balance supplied from Canadian producers.

In August 2017 one U.S. based newsprint and specialty high bright groundwood producer filed an uncoated groundwood paper complaint with the U. S. International Trade Commission requesting Anti-Dumping, (ADD), and Countervailing Duty, CVD, rates be applied to Canadian producers' imports into the U.S. The U.S. Department of Commerce has recently issued preliminary CVD subsidy rates and has instructed the U.S. Customs and Border Protection to start collecting cash deposits for Canadian produced newsprint and other uncoated groundwood paper products being imported into the U.S. The preliminary CVD rate averages slightly more than six percent of shipment product value. CVD rates are not final and subject to further review by the U.S. Department of Commerce and may be adjusted in May 2018. The ADD portion of the complaint is under review and may lead to additional duties being announced and applied in March 2018.

Newsprint price increases have been implemented in the December Quarter 2017 as well as the March Quarter 2018. Final decisions on the anti-dumping and countervailing duty case have the potential to further increase newsprint prices in 2018, even with declining newsprint demand trends.

Our long term supply strategy continues to align the Company with those cost effective suppliers most likely to continue producing and supplying newsprint to the North American market and geographically aligned with our print locations.

A \$10 per tonne price increase for 30 pound newsprint would result in an annualized reduction in income before taxes of approximately \$365,000 based on anticipated consumption in 2018, excluding consumption of TNI and MNI and the impact of LIFO accounting. We manage significant newsprint inventories, which will temporarily mitigate the impact of any price increases.

### SENSITIVITY TO CHANGES IN VALUE

At December 24, 2017, the fair value of floating rate debt, which consists primarily of our 1<sup>st</sup> Lien Term Loan, is \$33,895,000, based on an average of private market price quotations. Our fixed rate debt consists of \$385,000,000 principal amount of the Notes and \$113,058,000 principal amount under the 2<sup>nd</sup> Lien Term Loan. At December 24, 2017, based on an average of private market price quotations, the fair values were \$397,994,000 and \$116,450,000 for the Notes and 2<sup>nd</sup> Lien Term Loan, respectively.

### Item 4. Controls and Procedures

#### EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

Under the supervision and with the participation of our senior management, including our chief executive officer and chief financial officer, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, as of the end of the period covered by this Quarterly Report on Form 10-Q (the "Evaluation Date"). Based on this evaluation, our chief

executive officer and chief financial officer concluded as of the Evaluation Date that our disclosure controls and procedures were effective such that the information relating to the Company, including our consolidated subsidiaries, required to be disclosed in our SEC reports (i) is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and (ii) is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

#### CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

There have been no changes in our internal control over financial reporting that occurred during the 13 weeks ended December 24, 2017 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II  
OTHER INFORMATION

Item 1. Legal Proceedings

We are involved in a variety of legal actions that arise in the normal course of business. Insurance coverage mitigates potential loss for certain of these matters. While we are unable to predict the ultimate outcome of these legal actions, it is our opinion that the disposition of these matters will not have a material adverse effect on our Consolidated Financial Statements, taken as a whole.

Item 6. Exhibits  
Number Description

- 31.1 Rule 13a-14(a)/15d-14(a) certification
- 31.2 Rule 13a-14(a)/15d-14(a) certification
- 32 Section 1350 certification

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LEE ENTERPRISES, INCORPORATED

/s/ Ronald A. Mayo  
Ronald A. Mayo  
Vice President, Chief Financial Officer and Treasurer  
(Principal Financial and Accounting Officer)

February 2, 2018