ROSS STORES INC
Form 10-Q
September 06, 2017

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark one)
ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended July 29, 2017
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: 0-14678

Ross Stores, Inc.
(Exact name of registrant as specified in its charter)

| | |
|---|---|
| Delaware | 94-1390387 |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |
| 5130 Hacienda Drive, Dublin, California | 94568-7579 |
| (Address of principal executive offices) | (Zip Code) |
| Registrant's telephone number, including area code | (925) 965-4400 |
| Former name, former address and former fiscal year, if changed since last report. | N/A |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes ý No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer ý Accelerated filer o Non-accelerated filer o Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes o No ý

The number of shares of Common Stock, with $.01 par value, outstanding on August 16, 2017 was 385,592,082.

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Condensed Consolidated Statements of Earnings

| ($000, except stores and per share data, unaudited) | Three Months Ended | | Six Months Ended | |
|---|---|---|---|---|
| | July 29, 2017 | July 30, 2016 | July 29, 2017 | July 30, 2016 |
| Sales | $3,431,603 | $3,180,917 | $6,738,032 | $6,269,912 |
| Costs and Expenses | | | | |
| Cost of goods sold | 2,420,942 | 2,251,845 | 4,750,908 | 4,428,050 |
| Selling, general and administrative | 498,276 | 469,511 | 973,095 | 906,435 |
| Interest expense, net | 2,341 | 4,213 | 5,510 | 8,577 |
| Total costs and expenses | 2,921,559 | 2,725,569 | 5,729,513 | 5,343,062 |
| Earnings before taxes | 510,044 | 455,348 | 1,008,519 | 926,850 |
| Provision for taxes on earnings | 193,505 | 173,442 | 370,962 | 354,310 |
| Net earnings | $316,539 | $281,906 | $637,557 | $572,540 |
| Earnings per share | | | | |
| Basic | $0.83 | $0.72 | $1.66 | $1.45 |
| Diluted | $0.82 | $0.71 | $1.64 | $1.44 |
| Weighted average shares outstanding (000) | | | | |
| Basic | 383,011 | 393,568 | 384,722 | 394,684 |
| Diluted | 385,571 | 395,930 | 387,657 | 397,381 |
| Dividends | | | | |
| Cash dividends declared per share | $0.1600 | $0.1350 | $0.3200 | $0.2700 |
| Stores open at end of period | 1,589 | 1,501 | 1,589 | 1,501 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Consolidated Statements of Comprehensive Income

| ($000, unaudited) | Three Months Ended | | Six Months Ended | |
|---|---|---|---|---|
| | July 29, 2017 | July 30, 2016 | July 29, 2017 | July 30, 2016 |
| Net earnings | $316,539 | $281,906 | $637,557 | $572,540 |
| Other comprehensive (loss) income: | | | | |
| Change in unrealized loss on investments, net of tax | (16) | (11) | (32) | (23) |
| Comprehensive income | $316,523 | $281,895 | $637,525 | $572,517 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Consolidated Balance Sheets

| ($000, unaudited) | July 29, 2017 | January 28, 2017 | July 30, 2016 |
|---|---|---|---|
| Assets | | | |
| Current Assets | | | |
| Cash and cash equivalents | $1,150,932 | $1,111,599 | $927,718 |
| Short-term investments | — | — | 1,213 |
| Accounts receivable | 103,359 | 75,154 | 97,139 |
| Merchandise inventory | 1,608,333 | 1,512,886 | 1,560,209 |
| Prepaid expenses and other | 141,793 | 113,410 | 127,401 |
| Total current assets | 3,004,417 | 2,813,049 | 2,713,680 |
| | | | |
| Property and Equipment | | | |
| Land and buildings | 1,106,845 | 1,101,334 | 1,091,246 |
| Fixtures and equipment | 2,483,550 | 2,421,645 | 2,317,183 |
| Leasehold improvements | 1,029,457 | 998,508 | 953,700 |
| Construction-in-progress | 95,324 | 69,767 | 70,197 |
| | 4,715,176 | 4,591,254 | 4,432,326 |
| Less accumulated depreciation and amortization | 2,388,063 | 2,263,206 | 2,121,845 |
| Property and equipment, net | 2,327,113 | 2,328,048 | 2,310,481 |
| | | | |
| Long-term investments | 1,259 | 1,288 | 1,325 |
| Other long-term assets | 181,690 | 166,966 | 168,748 |
| Total assets | $5,514,479 | $5,309,351 | $5,194,234 |
| | | | |
| Liabilities and Stockholders' Equity | | | |
| Current Liabilities | | | |
| Accounts payable | $1,172,847 | $1,021,735 | $1,125,836 |
| Accrued expenses and other | 411,083 | 398,126 | 397,150 |
| Accrued payroll and benefits | 245,031 | 316,492 | 228,195 |
| Income taxes payable | — | 16,153 | — |
| Total current liabilities | 1,828,961 | 1,752,506 | 1,751,181 |
| | | | |
| Long-term debt | 396,729 | 396,493 | 396,259 |
| Other long-term liabilities | 319,770 | 290,950 | 296,867 |
| Deferred income taxes | 129,135 | 121,385 | 135,597 |
| | | | |
| Commitments and contingencies | | | |
| | | | |
| Stockholders' Equity | | | |
| Common stock | 3,859 | 3,919 | 3,971 |
| Additional paid-in capital | 1,253,724 | 1,215,715 | 1,179,373 |
| Treasury stock | (316,002) | (272,846) | (268,847) |
| Accumulated other comprehensive income | 59 | 91 | 159 |
| Retained earnings | 1,898,244 | 1,801,138 | 1,699,674 |
| Total stockholders' equity | 2,839,884 | 2,748,017 | 2,614,330 |
| Total liabilities and stockholders' equity | $5,514,479 | $5,309,351 | $5,194,234 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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Condensed Consolidated Statements of Cash Flows

| ($000, unaudited) | Six Months Ended July 29, 2017 | July 30, 2016 |
|---|---|---|
| Cash Flows From Operating Activities | | |
| Net earnings | $637,557 | $572,540 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: | | |
| Depreciation and amortization | 150,905 | 148,630 |
| Stock-based compensation | 42,719 | 36,206 |
| Deferred income taxes | 8,426 | 5,509 |
| Change in assets and liabilities: | | |
| Merchandise inventory | (95,447) | (141,105) |
| Other current assets | (56,520) | (34,773) |
| Accounts payable | 154,828 | 192,610 |
| Other current liabilities | (59,104) | (13,108) |
| Other long-term, net | 14,566 | 13,045 |
| Net cash provided by operating activities | 797,930 | 779,554 |
| | | |
| Cash Flows From Investing Activities | | |
| Additions to property and equipment | (169,316) | (147,426) |
| Increase in restricted cash and investments | (247) | (143) |
| Proceeds from investments | 19 | 514 |
| Net cash used in investing activities | (169,544) | (147,055) |
| | | |
| Cash Flows From Financing Activities | | |
| Excess tax benefit from stock-based compensation | — | 22,682 |
| Issuance of common stock related to stock plans | 9,157 | 9,862 |
| Treasury stock purchased | (43,163) | (39,328) |
| Repurchase of common stock | (430,085) | (351,515) |
| Dividends paid | (124,962) | (108,084) |
| Net cash used in financing activities | (589,053) | (466,383) |
| | | |
| Net increase in cash and cash equivalents | 39,333 | 166,116 |
| | | |
| Cash and cash equivalents: | | |
| Beginning of period | 1,111,599 | 761,602 |
| End of period | $1,150,932 | $927,718 |
| | | |
| Supplemental Cash Flow Disclosures | | |
| Interest paid | $9,053 | $9,053 |
| Income taxes paid | $379,154 | $313,142 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Notes to Condensed Consolidated Financial Statements

Three and Six Months Ended July 29, 2017 and July 30, 2016
(Unaudited)

Note A: Summary of Significant Accounting Policies

Basis of presentation. The accompanying unaudited interim condensed consolidated financial statements have been prepared from the records of Ross Stores, Inc. and subsidiaries (the "Company") without audit and, in the opinion of management, include all adjustments (consisting of only normal, recurring adjustments) necessary to present fairly the Company's financial position as of July 29, 2017 and July 30, 2016, the results of operations and comprehensive income for the three and six month periods ended July 29, 2017 and July 30, 2016, and cash flows for the six month periods ended July 29, 2017 and July 30, 2016. The Condensed Consolidated Balance Sheet as of January 28, 2017, presented herein, has been derived from the Company's audited consolidated financial statements for the fiscal year then ended.

Accounting policies followed by the Company are described in Note A to the audited consolidated financial statements for the fiscal year ended January 28, 2017. Certain information and disclosures normally included in the notes to annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted for purposes of these interim condensed consolidated financial statements. The interim condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements, including notes thereto, contained in the Company's Annual Report on Form 10-K for the year ended January 28, 2017.

The results of operations and comprehensive income for the three and six month periods ended July 29, 2017 and July 30, 2016 presented herein are not necessarily indicative of the results to be expected for the full fiscal year.

Restricted cash, cash equivalents, and investments. The Company has restricted cash, cash equivalents, and investments that serve as collateral for certain insurance obligations of the Company. These restricted funds are invested in bank deposits, money market mutual funds, U.S. Government and agency securities, and corporate securities and cannot be withdrawn from the Company's account without the prior written consent of the secured parties. The following table summarizes total restricted cash, cash equivalents, and investments which were included in Prepaid expenses and other and Other long-term assets in the Condensed Consolidated Balance Sheets as of July 29, 2017, January 28, 2017, and July 30, 2016:

| Restricted Assets ($000) | July 29, 2017 | January 28, 2017 | July 30, 2016 |
|---|---|---|---|
| Prepaid expenses and other | $13,683 | $ 13,642 | $15,798 |
| Other long-term assets | 54,732 | 54,567 | 56,010 |
| Total | $68,415 | $ 68,209 | $71,808 |

The classification between current and long-term is based on the timing of expected payments of the insurance obligations.

Property and equipment. As of July 29, 2017 and July 30, 2016, the Company had $6.5 million and $4.6 million, respectively, of property and equipment purchased but not yet paid. These purchases are included in Property and Equipment, Accounts payable, and Accrued expenses and other in the accompanying Condensed Consolidated Balance Sheets.

Cash Dividends. Dividends included in the Condensed Consolidated Statements of Cash Flows reflect cash dividends paid during the periods shown. Dividends per share reported on the Condensed Consolidated Statements of Earnings reflect cash dividends declared during the periods shown.

The Company's Board of Directors declared a cash dividend of $0.1600 per common share in February and May 2017 and $0.1350 per common share in March, May, August, and November 2016, respectively.

In August 2017, the Company's Board of Directors declared a cash dividend of $0.1600 per common share, payable on September 29, 2017.

Litigation, claims, and assessments. Like many retailers, the Company has been named in class action lawsuits, primarily in California, alleging violation of wage and hour/employment laws and consumer protection laws. Class action litigation remains pending as of July 29, 2017.

The Company is also party to various other legal and regulatory proceedings arising in the normal course of business. Actions filed against the Company may include commercial, product and product safety, consumer, intellectual property, and labor and employment-related claims, including lawsuits in which private plaintiffs or governmental agencies allege that the Company violated federal, state, and/or local laws. Actions against the Company are in various procedural stages. Many of these proceedings raise factual and legal issues and are subject to uncertainties.

In the opinion of management, the resolution of pending class action litigation and other currently pending legal and regulatory proceedings will not have a material adverse effect on the Company’s financial condition, results of operations, or cash flows.

Recently issued accounting standards. In May 2014, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). The guidance provides a five-step analysis of transactions to determine when and how revenue is recognized. The core principle of the guidance is that a company should recognize revenue when the customer obtains control of promised goods or services in an amount that reflects the consideration which the company expects to receive in exchange for those goods or services. ASU 2014-09 is effective for the Company’s annual and interim reporting periods beginning in fiscal 2018. While the Company does not expect the adoption of this new guidance to be material to its consolidated financial statements, it does expect adoption to result in a change in the timing of recognizing revenue from breakage for stored value cards. Breakage will be estimated and recognized based upon the historical pattern of redemption, rather than when redemption is considered remote. Additionally, the Company expects to recognize allowances for estimated sales returns on a gross rather than net basis in the Consolidated Financial Statements. The Company expects to adopt the new standard under the modified retrospective method and will recognize a cumulative-effect adjustment in retained earnings as of the adoption date.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The ASU requires balance sheet recognition for all leases with lease terms greater than one year including a lease liability, which is a lessee‘s obligation to make lease payments arising from a lease, measured on a discounted basis; and a right-of-use asset, which is an asset that represents the lessee’s right to use, or control the use of, a specified asset for the lease term. ASU 2016-02 is effective for the Company's annual and interim reporting periods beginning in fiscal 2019. The Company is currently evaluating the effect adoption of this new guidance will have on its consolidated financial statements. Due to the substantial number of leases that it has, the Company believes this ASU will increase assets and liabilities by the same material amount on its consolidated balance sheet. The Company's current undiscounted minimum commitments under noncancelable operating leases is approximately $3.6 billion. The Company does not believe adoption of this ASU will have a significant impact to its consolidated statements of earnings, stockholders’ equity, and cash flows.

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash. ASU 2016-18 requires restricted cash and restricted cash equivalents be included with cash and cash equivalents when reconciling the total beginning and ending amounts on the statement of cash flows. The standard also requires companies who report cash and restricted cash separately on the balance sheet to reconcile those amounts to the statement of cash flows. ASU 2016-18 is effective for the Company's annual and interim reporting periods beginning in fiscal 2018. The Company does not believe adoption of this ASU will have a significant impact to its consolidated financial statements.

Recently adopted accounting standards. In March 2016, the FASB issued ASU 2016-09, Compensation - Stock Compensation (Topic 718) - Improvements to Employee Share-Based Payment Accounting. ASU 2016-09 provides for changes to accounting for stock compensation including 1) excess tax benefits and tax deficiencies related to share based payment awards will be recognized as income tax benefit or expense in the reporting period in which they occur (previously such amounts were recognized in additional paid-in capital); 2) excess tax benefits will be classified as an

operating activity in the statement of cash flows; and 3) the option to elect to estimate forfeitures or account for them when they occur. The impact of recording excess tax benefits in income taxes in the Condensed Consolidated Statement of Earnings may be material depending upon the Company's future stock price on vest date in relation to the fair value of awards on grant date and the Company's future grants of stock-based compensation.

The Company adopted ASU 2016-09 in the first quarter of fiscal 2017 and elected to apply this adoption prospectively, except for forfeitures which it adopted on a modified retrospective basis. Accordingly, prior periods have not been adjusted. As a result of adoption, for the six month period ended July 29, 2017, the Company recognized $15.1 million of excess tax benefits related to share-based payments as a reduction to its provision for income taxes. These items were historically recorded in additional paid-in capital. The Company also presented cash flows related to excess tax benefits as an operating activity in the Condensed Consolidated Statement of Cash Flows and elected to account for forfeitures as incurred beginning on January 29, 2017. The

impact of this accounting policy election for forfeitures was a cumulative-effect adjustment to decrease retained earnings by $1.1 million, net of tax, as of January 29, 2017.

Note B: Fair Value Measurements

The carrying value of cash and cash equivalents, short- and long-term investments, restricted cash and cash equivalents, restricted investments, accounts receivable, other long-term assets, accounts payable, and other long-term liabilities approximates their estimated fair value.

Accounting standards pertaining to fair value measurements establish a three-tier fair value hierarchy which prioritizes the inputs used in measuring fair value. The inputs used to measure fair value include: Level 1, observable inputs such as quoted prices in active markets; Level 2, inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, unobservable inputs in which little or no market data exists. This fair value hierarchy requires the Company to develop its own assumptions and maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Corporate, U.S. government and agency, and mortgage-backed securities are classified within Level 1 or Level 2 because these securities are valued using quoted market prices or alternative pricing sources and models utilizing market observable inputs.

There were no transfers between Level 1 and Level 2 categories during the three and six month periods ended July 29, 2017. The fair value of the Company's financial instruments are as follows:

| ($000) | July 29, 2017 | January 28, 2017 | July 30, 2016 |
|---|---|---|---|
| Cash and cash equivalents (Level 1) | $1,150,932 | $1,111,599 | $927,718 |
| Investments (Level 2) | $1,259 | $1,288 | $2,538 |
| Restricted cash and cash equivalents (Level 1) | $64,838 | $64,581 | $68,101 |
| Restricted investments | | | |
| Level 1 | $— | $— | $3,707 |
| Level 2 | $3,577 | $3,628 | $— |

The underlying assets in the Company's non-qualified deferred compensation program as of July 29, 2017, January 28, 2017, and July 30, 2016 (included in Other long-term assets and in Other long-term liabilities) primarily consist of participant-directed money market, stable value, stock, and bond funds. The fair value measurement for funds with quoted market prices in active markets (Level 1) and for funds without quoted market prices in active markets (Level 2) are as follows:

| ($000) | July 29, 2017 | January 28, 2017 | July 30, 2016 |
|---|---|---|---|
| Level 1 | $97,282 | $ 84,933 | $83,651 |
| Level 2 | 17,429 | 15,490 | 16,317 |
| Total | $114,711 | $ 100,423 | $99,968 |

Note C: Stock-Based Compensation

Stock-based compensation. For the three and six month periods ended July 29, 2017 and July 30, 2016, the Company recognized stock-based compensation expense as follows:

| ($000) | Three Months Ended | | Six Months Ended | |
|---|---|---|---|---|
| | July 29, 2017 | July 30, 2016 | July 29, 2017 | July 30, 2016 |
| Restricted stock | $11,019 | $9,484 | $21,720 | $18,549 |
| Performance awards | 10,670 | 8,290 | 19,453 | 16,239 |
| Employee stock purchase plan | 792 | 716 | 1,546 | 1,418 |
| Total | $22,481 | $18,490 | $42,719 | $36,206 |

Total stock-based compensation expense recognized in the Company's Condensed Consolidated Statements of Earnings for the three and six month periods ended July 29, 2017 and July 30, 2016 is as follows:

| Statements of Earnings Classification ($000) | Three Months Ended | | Six Months Ended | |
|---|---|---|---|---|
| | July 29, 2017 | July 30, 2016 | July 29, 2017 | July 30, 2016 |
| Cost of goods sold | $10,316 | $8,278 | $20,111 | $16,108 |
| Selling, general and administrative | 12,165 | 10,212 | 22,608 | 20,098 |
| Total | $22,481 | $18,490 | $42,719 | $36,206 |

The tax benefits related to stock-based compensation expense for the three and six month periods ended July 29, 2017 were $7.8 million and $14.8 million, respectively. The tax benefits related to stock-based compensation expense for the three and six month periods ended July 30, 2016 were $6.4 million and $12.5 million, respectively.

Restricted stock awards. The Company grants shares of restricted stock to directors, officers, and key employees. The market value of shares of restricted stock at the date of grant is amortized to expense over the vesting period of generally three to five years.

During the three and six month periods ended July 29, 2017 and July 30, 2016, shares purchased by the Company for tax withholding totaled 69,934 and 646,747, and 45,063 and 682,060, respectively, and are considered treasury shares which are available for reissuance.

Performance share awards. The Company has a performance share award program for senior executives. A performance share award represents a right to receive shares of restricted stock on a specified settlement date based on the Company’s attainment of a profitability-based performance goal during the performance period, which is the Company’s fiscal year. If attained, the restricted stock then vests over a service period, generally two to three years from the date the performance award was granted.

As of July 29, 2017, shares related to unvested restricted stock and performance share awards totaled 5.2 million shares. A summary of restricted stock and performance share award activity for the six month period ended July 29, 2017 is presented below:

| (000, except per share data) | Number of shares | Weighted average |
|---|---|---|

| | | grant date fair value |
|---|---|---|
| Unvested at January 28, 2017 | 5,563 | $ 43.19 |
| Awarded | 1,185 | 65.16 |
| Released | (1,494) | 37.99 |
| Forfeited | (29) | 49.75 |
| Unvested at July 29, 2017 | 5,225 | $ 50.39 |

The unamortized compensation expense at July 29, 2017 was $133.6 million which is expected to be recognized over a weighted-average remaining period of 2.2 years. The unamortized compensation expense at July 30, 2016 was $118.9 million, which was expected to be recognized over a weighted-average remaining period of 2.2 years.

Employee stock purchase plan. Under the Employee Stock Purchase Plan (“ESPP”), eligible employees participating in the quarterly offering period can choose to have up to the lesser of 10% of their annual base earnings or the IRS annual share purchase limit of $25,000 in aggregate market value to purchase the Company’s common stock. The purchase price of the stock is 85% of the closing market price on the date of purchase. Purchases occur on a quarterly basis (on the last trading day of each calendar quarter). The Company recognizes expense for ESPP purchase rights equal to the value of the 15% discount given on the purchase date.

2017 Equity Incentive Plan. At the Company's Annual Meeting on May 17, 2017, stockholders approved the Ross Stores, Inc. 2017 Equity Incentive Plan ("2017 Plan") which replaced the Company's 2008 Equity Incentive Plan ("Predecessor Plan"). The 2017 Plan, which was authorized to issue a maximum of 12.0 million shares, was immediately effective upon approval and no further awards were granted under the Predecessor Plan, which was terminated.

Note D: Earnings Per Share

The Company computes and reports both basic earnings per share ("EPS") and diluted EPS. Basic EPS is computed by dividing net earnings by the weighted average number of common shares outstanding for the period. Diluted EPS is computed by dividing net earnings by the sum of the weighted average number of common shares and dilutive common stock equivalents outstanding during the period. Diluted EPS reflects the total potential dilution that could occur from outstanding equity plan awards, including unexercised stock options, and unvested shares of both performance and non-performance based awards of restricted stock.

For the three and six month periods ended July 29, 2017, approximately 650,500 and 462,900 weighted average shares were excluded from the calculation of diluted EPS because their effect would have been anti-dilutive for the period presented. For the three and six month periods ended July 30, 2016, approximately 200 and 100 weighted average shares were excluded from the calculation of diluted EPS because their effect would have been anti-dilutive for the period presented.

The following is a reconciliation of the number of shares (denominator) used in the basic and diluted EPS computations:

| | Three Months Ended | | | Six Months Ended | | |
|---|---|---|---|---|---|---|
| Shares in (000s) | Basic EPS | Effect of dilutive common stock equivalents | Diluted EPS | Basic EPS | Effect of dilutive common stock equivalents | Diluted EPS |
| July 29, 2017 | | | | | | |
| Shares | 383,011 | 2,560 | 385,571 | 384,722 | 2,935 | 387,657 |
| Amount | $0.83 | $ (0.01) | $ 0.82 | $1.66 | $ (0.02) | $ 1.64 |
| July 30, 2016 | | | | | | |
| Shares | 393,568 | 2,362 | 395,930 | 394,684 | 2,697 | 397,381 |
| Amount | $0.72 | $ (0.01) | $ 0.71 | $1.45 | $ (0.01) | $ 1.44 |

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Note E: Debt

Senior notes. Unsecured senior debt, net of unamortized discounts and debt issuance costs, consisted of the following:

| ($000) | July 29, 2017 | January 28, 2017 | July 30, 2016 |
|---|---|---|---|
| 6.38% Series A Senior Notes due 2018 | $84,956 | $ 84,939 | $84,923 |
| 6.53% Series B Senior Notes due 2021 | 64,912 | 64,902 | 64,892 |
| 3.375% Senior Notes due 2024 | 246,861 | 246,652 | 246,444 |
| Total | $396,729 | $ 396,493 | $396,259 |

As of July 29, 2017, the Company had outstanding unsecured 3.375% Senior Notes due September 2024 (the “2024 Notes”) with an aggregate principal amount of $250 million. Interest on the 2024 Notes is payable semi-annually.

As of July 29, 2017, the Company also had outstanding two other series of unsecured senior notes in the aggregate principal amount of $150 million, held by various institutional investors. The Series A notes totaling $85 million are due in December 2018 and bear interest at 6.38%. The Series B notes totaling $65 million are due in December 2021 and bear interest at 6.53%. Borrowings under these senior notes are subject to certain financial covenants, including interest coverage and other financial ratios. As of July 29, 2017, the Company was in compliance with these covenants.

As of July 29, 2017, January 28, 2017, and July 30, 2016, total unamortized discount and debt issuance costs were $3.3 million, $3.5 million, and $3.7 million, respectively, and were classified as a reduction of Long-term debt.

The 2024 Notes, Series A, and Series B senior notes are all subject to prepayment penalties for early payment of principal.

The aggregate fair value of the three outstanding senior note issuances was approximately $421 million, $419 million, and $442 million as of July 29, 2017, January 28, 2017, and July 30, 2016, respectively. The fair value is estimated by obtaining comparable market quotes which are considered to be Level 1 inputs under the fair value measurements and disclosures guidance.

The table below shows the components of interest expense and income for the three and six month periods ended July 29, 2017 and July 30, 2016:

| | Three Months Ended | | Six Months Ended | |
|---|---|---|---|---|
| ($000) | July 29, 2017 | July 30, 2016 | July 29, 2017 | July 30, 2016 |
| Interest expense on long-term debt | $4,644 | $4,643 | $9,288 | $9,286 |
| Other interest expense | 233 | 230 | 502 | 553 |
| Capitalized interest | (120 ) | (5 ) | (182 ) | (9 ) |
| Interest income | (2,416 ) | (655 ) | (4,098 ) | (1,253 ) |
| Interest expense, net | $2,341 | $4,213 | $5,510 | $8,577 |

Revolving credit facility. The Company's $600 million unsecured revolving credit facility expires in April 2021 and contains a $300 million sublimit for issuance of standby letters of credit (subject to increase in proportion to any increase in the size of the credit facility). The facility also contains an option allowing the Company to increase the size of its credit facility by up to an additional $200 million, with the agreement of the lenders. Interest on any

borrowings under this facility is based on LIBOR plus an applicable margin (currently 100 basis points) and is payable quarterly and upon maturity. The revolving credit facility may be extended, at the Company's option, for an additional one year period, subject to customary conditions. As of July 29, 2017, the Company had no borrowings or standby letters of credit outstanding under this facility and the $600 million credit facility remains in place and available.

The revolving credit facility is subject to a financial leverage ratio covenant. As of July 29, 2017, the Company was in compliance with this covenant.

Note F: Taxes on Earnings

For the six month period ended July 29, 2017, $15.1 million of excess tax benefits related to stock-based compensation were recognized as a reduction to the provision for taxes on earnings as a result of the adoption of ASU 2016-09. Please refer to Note A for more details regarding the adoption of ASU 2016-09.

As of July 29, 2017, January 28, 2017, and July 30, 2016, the reserves for unrecognized tax benefits were $108.1 million, $98.6 million, and $105.4 million inclusive of $20.1 million, $17.5 million, and $21.7 million of related interest and penalties, respectively. The Company accounts for interest and penalties related to unrecognized tax benefits as a part of its provision for taxes on earnings. If recognized, $55.2 million would impact the Company's effective tax rate. The difference between the total amount of unrecognized tax benefits and the amounts that would impact the effective tax rate relates to amounts attributable to deferred income tax assets and liabilities. These amounts are net of federal and state income taxes.

It is reasonably possible that certain federal and state tax matters may be concluded or statutes of limitations may lapse during the next twelve months. Accordingly, the total amount of unrecognized tax benefits may decrease, reducing the provision for taxes on earnings by up to $3.1 million.

The Company is open to audit by the Internal Revenue Service under the statute of limitations for fiscal years 2013 through 2016. The Company's state income tax returns are generally open to audit under the various statutes of limitations for fiscal years 2012 through 2016. Certain federal and state tax returns are currently under audit by various tax authorities. The Company does not expect the results of these audits to have a material impact on the consolidated financial statements.

Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Ross Stores, Inc.:

We have reviewed the accompanying condensed consolidated balance sheets of Ross Stores, Inc. and subsidiaries (the "Company") as of July 29, 2017 and July 30, 2016, and the related condensed consolidated statements of earnings and comprehensive income for the three month and six month periods ended July 29, 2017 and July 30, 2016 and of cash flows for the six month periods ended July 29, 2017 and July 30, 2016. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Ross Stores, Inc. and subsidiaries as of January 28, 2017, and the related consolidated statements of earnings, comprehensive income, stockholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated March 28, 2017, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of January 28, 2017, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/Deloitte & Touche LLP

San Francisco, California
September 6, 2017

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This section and other parts of this Form 10-Q contain forward-looking statements that involve risks and uncertainties. Our actual results may differ materially from the results discussed in the forward-looking statements. Factors that might cause such differences include, but are not limited to, those discussed below under the caption "Forward-Looking Statements" and in Part I, Item 1A (Risk Factors) of our Annual Report on Form 10-K for 2016. The following discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto included elsewhere in this Quarterly Report on Form 10-Q and the consolidated financial statements and notes thereto in our Annual Report on Form 10-K for 2016. All information is based on our fiscal calendar.

Overview

Ross Stores, Inc. operates two brands of off-price retail apparel and home fashion stores -- Ross Dress for Less® ("Ross") and dd's DISCOUNTS®. Ross is the largest off-price apparel and home fashion chain in the United States with 1,384 locations in 37 states, the District of Columbia and Guam as of July 29, 2017. Ross offers first-quality, in-season, name brand and designer apparel, accessories, footwear, and home fashions for the entire family at savings of 20% to 60% off department and specialty store regular prices every day. We also operate 205 dd's DISCOUNTS stores in 16 states that feature a more moderately-priced assortment of first-quality, in-season, name brand apparel, accessories, footwear, and home fashions for the entire family at savings of 20% to 70% off moderate department and discount store regular prices every day.

Results of Operations

The following table summarizes the financial results for the three and six month periods ended July 29, 2017 and July 30, 2016:

| | Three Months Ended | | Six Months Ended | |
|---|---|---|---|---|
| | July 29, 2017 | July 30, 2016 | July 29, 2017 | July 30, 2016 |
| Sales | | | | |
| Sales (millions) | $3,432 | $3,181 | $6,738 | $6,270 |
| Sales growth | 7.9 % | 7.2 % | 7.5 % | 6.2 % |
| Comparable store sales growth | 4 % | 4 % | 4 % | 3 % |
| | | | | |
| Costs and expenses (as a percent of sales) | | | | |
| Cost of goods sold | 70.5 % | 70.8 % | 70.5 % | 70.6 % |
| Selling, general and administrative | 14.5 % | 14.8 % | 14.4 % | 14.5 % |
| Interest expense, net | 0.1 % | 0.1 % | 0.1 % | 0.1 % |
| | | | | |
| Earnings before taxes (as a percent of sales) | 14.9 % | 14.3 % | 15.0 % | 14.8 % |
| | | | | |
| Net earnings (as a percent of sales) | 9.2 % | 8.9 % | 9.5 % | 9.1 % |

Stores. Our expansion strategy is to open additional stores based on market penetration, local demographic characteristics, competition, expected store profitability, and the ability to leverage overhead expenses. We continually evaluate opportunistic real estate acquisitions and opportunities for potential new store locations. We also evaluate our current store locations and determine store closures based on similar criteria.

| | Three Months Ended | | Six Months Ended | |
|---|---|---|---|---|
| Store Count | July 29, 2017 | July 30, 2016 | July 29, 2017 | July 30, 2016 |
| Beginning of the period | 1,561 | 1,473 | 1,533 | 1,446 |
| Opened in the period | 28 | 31 | 56 | 59 |
| Closed in the period | — | (3) | — | (4) |
| End of the period | 1,589 | 1,501 | 1,589 | 1,501 |

Sales. Sales for the three month period ended July 29, 2017, increased $251 million, or 7.9%, compared to the three month period ended July 30, 2016, due to the opening of 88 net new stores between July 30, 2016 and July 29, 2017 and a 4% increase in “comparable” store sales (defined as stores that have been open for more than 14 complete months).

Sales for the six month period ended July 29, 2017, increased $468 million, or 7.5%, compared to the six month period ended July 30, 2016, due to the opening of 88 net new stores between July 30, 2016 and July 29, 2017 and a 4% increase in comparable store sales.

Our sales mix for the three and six month periods ended July 29, 2017 and July 30, 2016 is shown below:

| | Three Months Ended | | Six Months Ended | |
|---|---|---|---|---|
| | July 29, 2017 | July 30, 2016 | July 29, 2017 | July 30, 2016 |
| Ladies | 29% | 29% | 29% | 29% |
| Home Accents and Bed and Bath | 24% | 24% | 24% | 24% |
| Shoes | 14% | 13% | 14% | 14% |
| Men's | 14% | 14% | 13% | 13% |
| Accessories, Lingerie, Fine Jewelry, and Fragrances | 12% | 12% | 12% | 12% |
| Children's | 7% | 8% | 8% | 8% |
| Total | 100% | 100% | 100% | 100% |

We intend to address the competitive climate for off-price apparel and home goods by pursuing and refining our existing strategies and by continuing to strengthen our organization, diversify our merchandise mix, and more fully develop our systems to improve regional and local merchandise offerings. Although our strategies and store expansion program contributed to sales gains for the three and six month periods ended July 29, 2017, we cannot be sure that they will result in a continuation of sales growth or in an increase in net earnings.

Cost of goods sold. Cost of goods sold for the three and six month periods ended July 29, 2017, increased $169 million and $323 million compared to the same periods in the prior year, mainly due to increased sales from the opening of 88 net new stores and a 4% increase in comparable store sales.

Cost of goods sold as a percentage of sales for the three month period ended July 29, 2017, decreased approximately 25 basis points from the same period in the prior year, primarily due to a 35 basis point increase in merchandise margin and lower occupancy and distribution costs of 20 and 10 basis points, respectively. These improvements were partially offset by 25 and 15 basis point increases in freight expenses and buying costs, respectively.

Cost of goods sold as a percentage of sales for the six month period ended July 29, 2017, decreased approximately 10 basis points from the same period in the prior year, primarily due to a 25 basis point increase in merchandise margin and lower occupancy and distribution costs of 10 basis points each. These improvements were partially offset by 30 and five basis point increases in freight expenses and buying costs, respectively.

We cannot be sure that the gross profit margins realized for the three and six month periods ended July 29, 2017, will continue in the future.

Selling, general and administrative expenses. For the three and six month periods ended July 29, 2017, selling, general and administrative expenses ("SG&A") increased $29 million and $67 million compared to the same periods in the prior year, mainly due to increased store operating costs reflecting the opening of 88 net new stores between July 30, 2016 and July 29, 2017.

Selling, general and administrative expenses as a percentage of sales for the three and six month periods ended July 29, 2017, improved approximately 25 and five basis points from the same periods in the prior year primarily due to a non-recurring benefit from legal-related costs, partially offset by higher wages.

Interest expense, net. Net interest expense for the three and six month periods ended July 29, 2017, decreased compared to the same periods in the prior year primarily due to an increase in interest income. Interest expense for the three and six month periods ended July 29, 2017 and July 30, 2016 consists of the following:

| | Three Months Ended | | Six Months Ended | |
|---|---|---|---|---|
| ($000) | July 29, 2017 | July 30, 2016 | July 29, 2017 | July 30, 2016 |
| Interest expense on long-term debt | $4,644 | $4,643 | $9,288 | $9,286 |
| Other interest expense | 233 | 230 | 502 | 553 |
| Capitalized interest | (120) | (5) | (182) | (9) |
| Interest income | (2,416) | (655) | (4,098) | (1,253) |
| Interest expense, net | $2,341 | $4,213 | $5,510 | $8,577 |

Taxes on earnings. Our effective tax rate for both the three month periods ended July 29, 2017 and July 30, 2016 was approximately 38%, and our effective tax rates for the six month periods ended July 29, 2017 and July 30, 2016 were approximately 37% and 38%, respectively. The decrease in effective tax rate for the six month period ended July 29, 2017, was primarily due to the recognition of excess tax benefits from stock-based compensation as a reduction to the provision for taxes on earnings upon the adoption of ASU 2016-09 (see Note A). The effective tax rate represents the applicable combined federal and state statutory rates reduced by the federal benefit of state taxes deductible on federal returns. The effective tax rate is impacted by changes in tax law and accounting guidance, location of new stores, level of earnings, and the resolution of tax positions with various taxing authorities. We anticipate that our effective tax rate for fiscal 2017 will be between 37% and 38%.

Net earnings. Net earnings as a percentage of sales for the three month period ended July 29, 2017, was higher compared to the same period in the prior year primarily due to lower cost of goods sold and lower SG&A as a percentage of sales. Net earnings as a percentage of sales for the six month period ended July 29, 2017, was higher compared to the same period in the prior year primarily due to lower cost of goods sold and lower SG&A as a percentage of sales, and also due to a decrease in effective tax rate upon the adoption of ASU 2016-09 (see Note A).

Earnings per share. Diluted earnings per share for the three and six month periods ended July 29, 2017, were $0.82 and $1.64, compared to $0.71 and $1.44 for the three and six month periods ended July 30, 2016. The increase in diluted earnings per share for the three and six month periods ended July 29, 2017, is attributable to an increase in net earnings and a 3% and 2% reduction, respectively, in weighted average diluted shares outstanding due to stock repurchases under our stock repurchase program.

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Financial Condition

Liquidity and Capital Resources

Our primary sources of funds for our business activities are cash flows from operations and short-term trade credit. Our primary ongoing cash requirements are for merchandise inventory purchases, payroll, rent, taxes, and capital expenditures in connection with new and existing stores, and investments in distribution centers, information systems, and buying and corporate offices. We also use cash to repurchase stock under our stock repurchase program and to pay dividends.

| | Six Months Ended | |
|---|---|---|
| ($000) | July 29, 2017 | July 30, 2016 |
| Cash provided by operating activities | $797,930 | $779,554 |
| Cash used in investing activities | (169,544 ) | (147,055 ) |
| Cash used in financing activities | (589,053 ) | (466,383 ) |
| Net increase in cash and cash equivalents | $39,333 | $166,116 |

Operating Activities

Net cash provided by operating activities was $797.9 million and $779.6 million for the six month periods ended July 29, 2017 and July 30, 2016, respectively, and was primarily driven by net earnings excluding non-cash expenses for depreciation and amortization. Our primary source of operating cash flow is the sale of our merchandise inventory. We regularly review the age and condition of our merchandise and are able to maintain current merchandise inventory in our stores through replenishment processes and liquidation of slower-moving merchandise through clearance markdowns.

The increase in cash flow from operating activities for the six month period ended July 29, 2017, compared to the same period in the prior year was primarily driven by higher earnings and also by the timing of merchandise receipts and related payments versus last year, partially offset by higher estimated income tax payments. The timing of merchandise receipts and related payments versus last year resulted in higher accounts payable leverage (defined as accounts payable divided by merchandise inventory) which was 73%, 68%, and 72% as of July 29, 2017, January 28, 2017, and July 30, 2016, respectively.

As a regular part of our business, packaway inventory levels will vary over time based on availability of compelling opportunities in the marketplace. Packaway merchandise is purchased with the intent that it will be stored in our warehouses until a later date. The timing of the release of packaway inventory to our stores is principally driven by the product mix and seasonality of the merchandise, and its relation to our store merchandise assortment plans. As such, the aging of packaway varies by merchandise category and seasonality of purchase, but typically packaway remains in storage less than six months. We expect to continue to take advantage of packaway inventory opportunities to maximize our ability to deliver bargains to our customers.

Changes in packaway inventory levels impact our operating cash flow. As of July 29, 2017, packaway inventory was 46% of total inventory compared to 49% at the end of fiscal 2016. As of July 30, 2016, packaway inventory was 47% of total inventory compared to 47% at the end of fiscal 2015.

Investing Activities

Net cash used in investing activities was $169.5 million and $147.1 million for the six month periods ended July 29, 2017 and July 30, 2016, respectively. The increase in cash used for investing activities for the six month period ended July 29, 2017, compared to the six month period ended July 30, 2016, was primarily due to an increase in our capital expenditures.

Our capital expenditures were $169.3 million and $147.4 million for the six month periods ended July 29, 2017 and July 30, 2016, respectively. Our capital expenditures include costs to open new stores and improve existing stores; build, expand, and improve distribution centers; and for various other expenditures related to our information technology systems, and our buying and corporate offices.

We are forecasting approximately $400 million in capital expenditures for fiscal year 2017 to fund costs for fixtures and leasehold improvements to open new stores and improve existing stores; build, expand, and improve distribution centers; and for various other expenditures related to our information technology systems, and our buying and corporate offices. We expect to fund capital expenditures with available cash and cash flows from operations.

Financing Activities

Net cash used in financing activities was $589.1 million and $466.4 million for the six month periods ended July 29, 2017 and July 30, 2016, respectively. For the six month periods ended July 29, 2017 and July 30, 2016, our liquidity and capital requirements were provided by available cash and cash flows from operations. The increase in cash used for financing activities for the six month period ended July 29, 2017, compared to the six month period ended July 30, 2016, was primarily due to an increase in the repurchase of our common stock under our stock repurchase program and due to the adoption of ASU 2016-09 (see Note A) which resulted in the excess tax benefits related to share-based payments presented prospectively in the 2017 fiscal period as an operating activity in our condensed consolidated statement of cash flows.

We repurchased 6.9 million and 6.2 million shares of common stock for aggregate purchase prices of approximately $430.1 million and $351.5 million during the six month periods ended July 29, 2017 and July 30, 2016. We also acquired 0.6 million and 0.7 million shares of treasury stock under our employee stock equity compensation programs, for aggregate purchase prices of approximately $43.2 million and $39.3 million during the six month periods ended July 29, 2017 and July 30, 2016, respectively. As planned, we expect to buy back a total of $875 million in common stock during fiscal 2017 under the two-year $1.75 billion stock repurchase program approved by our Board of Directors in February 2017.

For the six month periods ended July 29, 2017 and July 30, 2016, we paid cash dividends of $125.0 million and $108.1 million, respectively.

Short-term trade credit represents a significant source of financing for merchandise inventory. Trade credit arises from customary payment terms and trade practices with our vendors. We regularly review the adequacy of credit available to us from all sources and expect to be able to maintain adequate trade credit, bank lines, and other credit sources to meet our capital and liquidity requirements, including lease payment obligations, in 2017.

We have a $600 million unsecured revolving credit facility which expires in April 2021 and contains a $300 million sublimit for issuance of standby letters of credit (subject to increase in proportion to any increase in the size of the credit facility). The facility also contains an option allowing us to increase the size of our credit facility by up to an additional $200 million, with the agreement of the lenders. Interest on any borrowings under this facility is based on LIBOR plus an applicable margin (currently 100 basis points) and is payable quarterly and upon maturity. The revolving credit facility may be extended, at our option, for an additional one year period, subject to customary conditions. As of July 29, 2017, we had no borrowings or standby letters of credit outstanding under this facility and the $600 million credit facility remains in place and available.

The revolving credit facility is subject to a financial leverage ratio covenant. As of July 29, 2017, we were in compliance with this covenant.

We estimate that existing cash balances, cash flows from operations, bank credit lines, and trade credit are adequate to meet our operating cash needs and to fund our planned capital investments, common stock repurchases, and quarterly dividend payments for at least the next twelve months.

Contractual Obligations

The table below presents our significant contractual obligations as of July 29, 2017:

| ($000) | Less than one year | 1 - 3 years | 3 - 5 years | After 5 years | Total[1] |
|---|---|---|---|---|---|
| Senior notes | $— | $85,000 | $65,000 | $250,000 | $400,000 |
| Interest payment obligations | 18,105 | 28,075 | 23,242 | 21,094 | 90,516 |
| Operating leases (rent obligations) | 496,399 | 928,750 | 613,124 | 542,606 | 2,580,879 |
| New York buying office ground lease[2] | 6,418 | 12,835 | 12,888 | 942,889 | 975,030 |
| Purchase obligations | 2,389,734 | 17,075 | 3,297 | — | 2,410,106 |
| Total contractual obligations | $2,910,656 | $1,071,735 | $717,551 | $1,756,589 | $6,456,531 |

[1]We have a $106.9 million liability for unrecognized tax benefits that is included in Other long-term liabilities on our interim Condensed Consolidated Balance Sheet. This liability is excluded from the schedule above as the timing of payments cannot be reasonably estimated.

[2]Our New York buying office building is subject to a total 99-year ground lease.

Senior notes. As of July 29, 2017, we had outstanding unsecured 3.375% Senior Notes due September 2024 with an aggregate principal amount of $250 million. Interest on the 2024 Notes is payable semi-annually.

As of July 29, 2017, we also had outstanding two other series of unsecured senior notes in the aggregate principal amount of $150 million, held by various institutional investors. The Series A notes totaling $85 million are due in December 2018 and bear interest at 6.38%. The Series B notes totaling $65 million are due in December 2021 and bear interest at 6.53%. Borrowings under these senior notes are subject to certain financial covenants, including interest coverage and other financial ratios. As of July 29, 2017, we were in compliance with these covenants.

The 2024 Notes, Series A, and Series B senior notes are all subject to prepayment penalties for early payment of principal.

Off-Balance Sheet Arrangements

Operating leases. We currently lease all but three of our store locations, three warehouse facilities, and a buying office. In addition, we have a ground lease related to our New York buying office. Except for certain leasehold improvements and equipment, these leased locations do not represent long-term capital investments.

Two of the warehouses are in Carlisle, Pennsylvania with leases expiring in 2018 and 2019. The third warehouse is in Fort Mill, South Carolina, with a lease expiring in 2019. The leases for the two Carlisle, Pennsylvania warehouses contain renewal provisions.

We currently lease approximately 87,000 square feet of office space for our Los Angeles buying office. The lease term for this facility expires in 2022 and contains renewal provisions.

Purchase obligations. As of July 29, 2017, we had purchase obligations of approximately $2,410 million. These purchase obligations primarily consist of merchandise inventory purchase orders, commitments related to construction projects, store fixtures and supplies, and information technology services, transportation, and maintenance contracts.

Standby letters of credit and collateral trust. We use standby letters of credit outside of our revolving credit facility in addition to a funded trust to collateralize our insurance obligations. As of July 29, 2017, January 28, 2017, and July 30, 2016, we had $11.6 million, $11.6 million, and $15.3 million, respectively, in standby letters of credit outstanding and $56.8 million, $56.6 million and $56.6 million, respectively, in a collateral trust. The standby letters of credit are collateralized by restricted cash and the collateral trust consists of restricted cash, cash equivalents, and investments.

Trade letters of credit. We had $35.6 million, $26.5 million, and $45.9 million in trade letters of credit outstanding at July 29, 2017, January 28, 2017, and July 30, 2016, respectively.

Dividends. In August 2017, our Board of Directors declared a cash dividend of $0.1600 per common share, payable on September 29, 2017.

Effects of inflation or deflation. We do not consider the effects of inflation or deflation to be material to our financial position and results of operations.

Critical Accounting Policies

Management’s Discussion and Analysis of Financial Condition and Results of Operations is based on our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of our condensed consolidated financial statements requires our management to make estimates and assumptions that affect the reported amounts. These estimates and assumptions are evaluated on an ongoing basis and are based on historical experience and on various other factors that management believes to be reasonable. Actual results may differ significantly from these estimates. During the second quarter of fiscal 2017, there have been no significant changes to the policies discussed in our Annual Report on Form 10-K for the year ended January 28, 2017; however, in conjunction with our adoption of ASU 2016-09 in the first quarter of fiscal 2017, we elected to change from estimating forfeitures on stock-based awards to accounting for forfeitures as incurred. See further discussion with "Recently adopted accounting standards" below.

Recently issued accounting standards. In May 2014, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). The guidance provides a five-step analysis of transactions to determine when and how revenue is recognized. The core principle of the guidance is that a company should recognize revenue when the customer obtains control of promised goods or services in an amount that reflects the consideration which the company expects to receive in exchange for those goods or services. ASU 2014-09 is effective for our annual and interim reporting periods beginning in fiscal 2018. While we do not expect the adoption of this new guidance to be material to our consolidated financial statements, we do expect adoption to result in a change in the timing of recognizing revenue from breakage for stored value cards. Breakage will be estimated and recognized based upon the historical pattern of redemption, rather than when redemption is considered remote. Additionally, under the new guidance, we expect to recognize allowances for estimated sales returns on a gross rather than net basis in the Consolidated Financial Statements. We expect to adopt the new standard under the modified retrospective method and will recognize a cumulative-effect adjustment in retained earnings as of the adoption date.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The ASU requires balance sheet recognition for all leases with lease terms greater than one year including a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. ASU 2016-02 is effective for our annual and interim reporting periods beginning in fiscal 2019. We are currently evaluating the effect adoption of this new guidance will have on our consolidated financial statements. Due to the substantial number of leases that we have, we believe this ASU will increase assets and liabilities by the same material amount on our consolidated balance sheet. Our current undiscounted minimum commitments under noncancelable operating leases is approximately $3.6 billion. We do not believe adoption of this ASU will have a significant impact to our consolidated statements of earnings, stockholders' equity, and cash flows.

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash. ASU 2016-18 requires restricted cash and restricted cash equivalents be included with cash and cash equivalents when reconciling the total beginning and ending amounts on the statement of cash flows. The standard also requires companies who report cash and restricted cash separately on the balance sheet to reconcile those amounts to the statement of cash flows. ASU 2016-18 is effective for our annual and interim reporting periods beginning in fiscal 2018. We do not believe adoption of this ASU will have a significant impact to our consolidated financial statements.

Recently adopted accounting standards. In March 2016, the FASB issued ASU 2016-09, Compensation - Stock Compensation (Topic 718) - Improvements to Employee Share-Based Payment Accounting. ASU 2016-09 provides for changes to accounting for stock compensation including 1) excess tax benefits and tax deficiencies related to share-based payment awards will be recognized as income tax benefit or expense in the reporting period in which they occur (previously such amounts were recognized in additional paid-in capital); 2) excess tax benefits will be classified as an operating activity in the statement of cash flows; and 3) the option to elect to estimate forfeitures or account for them when they occur. The impact of recording excess tax benefits in income taxes in the Condensed Consolidated Statement of Earnings may be material, depending upon our future stock price on vest date in relation to the fair value of awards on grant date and our future grants of stock-based compensation.

We adopted ASU 2016-09 in the first quarter of fiscal 2017 and elected to apply this adoption prospectively, except for forfeitures which we adopted on a modified retrospective basis. Accordingly, prior periods have not been adjusted. As a result of adoption, for the six month period ended July 29, 2017, we recognized $15.1 million of excess tax benefits related to share-based payments as a reduction to our provision for income taxes. These items were historically recorded in additional paid-in capital. We also presented cash flows related to excess tax benefits as an operating activity in the Condensed Consolidated Statement of Cash Flows and elected to account for forfeitures as incurred, beginning on January 29, 2017. The impact of this accounting policy election for forfeitures was a cumulative-effect adjustment to decrease retained earnings by $1.1 million, net of tax, as of January 29, 2017.

Forward-Looking Statements

This report may contain a number of forward-looking statements regarding planned store growth, new markets, expected sales, projected earnings levels, capital expenditures, and other matters. These forward-looking statements reflect our then-current beliefs, projections, and estimates with respect to future events and our projected financial performance, operations, and competitive position. The words “plan,” “expect,” “target,” “anticipate,” “estimate,” “believe,” “forecast,” “projected,” “guidance,” "outlook," “looking ahead” and similar expressions identify forward-looking statements.

Future economic and industry trends that could potentially impact revenue, profitability, and growth are difficult to predict. Our forward-looking statements are subject to risks and uncertainties which could cause our actual results to differ materially from those forward-looking statements and our previous expectations and projections. Such risks are not limited to but may include:

- Competitive pressures in the apparel and home-related merchandise retailing industry, which are high.
- Unexpected changes in the level of consumer spending on or preferences for apparel and home-related merchandise, which could adversely affect us.
- Unseasonable weather that may affect shopping patterns and consumer demand for seasonal apparel and other merchandise.
- Impacts from the macro-economic environment, financial and credit markets, and geopolitical conditions that affect consumer confidence and consumer disposable income.
- Our need to effectively manage our inventories, markdowns, and inventory shortage in order to achieve our planned gross margins.
- Our dependence on the market availability, quantity, and quality of attractive brand name merchandise at desirable discounts, and on the ability of our buyers to purchase merchandise to enable us to offer customers a wide assortment of merchandise at competitive prices.
- Information or data security breaches, including cyber-attacks on our transaction processing and computer information systems, which could result in theft or unauthorized disclosure of customer, credit card, employee, or other private and valuable information that we handle in the ordinary course of our business.
- Disruptions in our supply chain or in our information systems that could impact our ability to process sales and to deliver product to our stores in a timely and cost-effective manner.
- Our need to obtain acceptable new store sites with favorable consumer demographics to achieve our planned growth.
- Our need to expand in existing markets and enter new geographic markets in order to achieve growth.
- Consumer problems or legal issues involving the quality, safety, or authenticity of products we sell, which could harm our reputation, result in lost sales, and/or increase our costs.
- An adverse outcome in various legal, regulatory, or tax matters that could increase our costs.
- Damage to our corporate reputation or brands that could adversely affect our sales and operating results.
- Our need to continually attract, train, and retain associates with the retail talent necessary to execute our off-price retail strategies.
- Our need to effectively advertise and market our business.
- Risks associated with selling and importing merchandise produced in other countries.
- Changes in U.S. tax or tariff policy regarding apparel and home-related merchandise produced in other countries, which could adversely affect our business.
- Possible volatility in our revenues and earnings.
- A natural or man-made disaster in California or in another region where we have a concentration of stores, offices, or a distribution center that could harm our business.
- Our need to maintain sufficient liquidity to support our continuing operations, our new store and distribution center growth plans, and our stock repurchase program and quarterly dividends.

The factors underlying our forecasts are dynamic and subject to change. As a result, any forecasts or forward-looking statements speak only as of the date they are given and do not necessarily reflect our outlook at any other point in time. We disclaim any obligation to update or revise these forward-looking statements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks, which primarily include changes in interest rates. We do not engage in financial transactions for trading or speculative purposes.

We occasionally use forward contracts to hedge against fluctuations in foreign currency prices. We had no outstanding forward contracts as of July 29, 2017.

Interest that is payable on our revolving credit facility is based on variable interest rates and is, therefore, affected by changes in market interest rates. As of July 29, 2017, we had no borrowings outstanding under our revolving credit facility.

We have two outstanding series of unsecured notes held by institutional investors: Series A Senior Notes due December 2018 for $85 million accrue interest at 6.38% and Series B Senior Notes due December 2021 for $65 million accrue interest at 6.53%. The amount outstanding under these notes as of July 29, 2017 was $150 million. We also have unsecured 3.375% Senior Notes due September 2024 with an aggregate principal amount of $250 million. Interest that is payable on our senior notes is based on fixed interest rates, and is therefore unaffected by changes in market interest rates.

Interest is receivable on our short- and long-term investments. Changes in interest rates may impact interest income recognized in the future, or the fair value of our investment portfolio.

A hypothetical 100 basis point increase or decrease in prevailing market interest rates would not have a material impact on our consolidated financial position, results of operations, cash flows, or the fair values of our short- and long-term investments as of and for the three month or six month periods ended July 29, 2017. We do not consider the potential losses in future earnings and cash flows from reasonably possible, near-term changes in interest rates to be material.

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of our “disclosure controls and procedures” (as defined in Exchange Act Rule 13a-15(e)) as of the end of the period covered by this report. Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at that reasonable assurance level as of the end of the period covered by this report.

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system will be met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events.

Quarterly Evaluation of Changes in Internal Control Over Financial Reporting

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, also conducted an evaluation of our internal control over financial reporting to determine whether any change occurred during the second fiscal quarter of 2017 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. Based on that evaluation, our management concluded that there was no such change during the 2017 second fiscal quarter.

PART II – OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The matters under the caption “Litigation, claims, and assessments” in Note A of Notes to Condensed Consolidated Financial Statements are incorporated herein by reference.

ITEM 1A. RISK FACTORS

See Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended January 28, 2017 for a description of the risks and uncertainties associated with our business.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Information regarding shares of common stock we repurchased during the second quarter of fiscal 2017 is as follows:

| Period | Total number of shares (or units) purchased[1] | Average price paid per share (or unit) | Total number of shares (or units) purchased as part of publicly announced plans or programs | Maximum number (or approximate dollar value) of shares (or units) that may yet be purchased under the plans or programs ($000)[2] |
|---|---|---|---|---|
| May (4/30/2017 - 5/27/2017) | 879,615 | $64.04 | 868,089 | $1,479,300 |
| June (5/28/2017 - 7/01/2017) | 1,535,074 | $60.27 | 1,479,275 | $1,390,400 |
| July (7/02/2017 - 7/29/2017) | 1,282,831 | $55.03 | 1,280,222 | $1,319,900 |
| Total | 3,697,520 | $59.35 | 3,627,586 | $1,319,900 |

[1]We acquired 69,934 shares of treasury stock during the quarter ended July 29, 2017. Treasury stock includes shares acquired from employees for tax withholding purposes related to vesting of restricted stock grants. All remaining shares were repurchased under our publicly announced stock repurchase program.

[2]In February 2017, our Board of Directors approved a two-year $1.75 billion stock repurchase program through fiscal 2018.

ITEM 5. OTHER INFORMATION

At our May 17, 2017 Annual Meeting of Stockholders, we presented to our stockholders for an advisory vote a proposal relating to the frequency with which the Company will conduct future advisory stockholder votes on executive compensation (“Say on Pay”). As recommended by our Board of Directors, a significant majority of our stockholders voted in favor of conducting future Say on Pay advisory votes on an annual basis. The Company has since decided to follow this advisory vote and will continue to include an annual stockholder vote on Say on Pay in its proxy materials, until the next time an advisory vote on the frequency for conducting Say on Pay votes is again presented to our stockholders.

ITEM 6. EXHIBITS

Incorporated herein by reference to the list of exhibits contained in the Index to Exhibits within this Report.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

ROSS STORES, INC.
(Registrant)

Date: September 6, 2017 By: /s/Michael J. Hartshorn
Michael J. Hartshorn
Group Senior Vice President, Chief Financial Officer, and Principal Accounting Officer

INDEX TO EXHIBITS

| Exhibit Number | Exhibit |
|---|---|
| 3.1 | Certificate of Incorporation of Ross Stores, Inc. as amended (Corrected First Restated Certificate of Incorporation, dated March 17, 1999, together with amendments thereto through Amendment of Certificate of Incorporation dated May 29, 2015) incorporated by reference to Exhibit 3.1 to the Form 10-Q filed by Ross Stores, Inc. for its quarter ended August 1, 2015. |
| 3.2 | Amended and Restated Bylaws of Ross Stores, Inc. (as amended March 8, 2017), incorporated by reference to Exhibit 3.2 to the Form 10-K filed by Ross Stores, Inc. for its fiscal year ended January 28, 2017. |
| 10.1 | Employment Agreement effective March 16, 2017 between Barbara Rentler and Ross Stores, Inc. |
| 10.2 | Amendment to Independent Contractor Consultancy Agreement effective March 1, 2017 between Norman A. Ferber and Ross Stores, Inc. |
| 10.3 | Ross Stores, Inc. 2017 Equity Incentive Plan, incorporated by reference to Exhibit 99 to the Registration Statement on Form S-8 filed by Ross Stores Inc. on May 17, 2017 (Registration No. 333-218052). |
| 10.4 | Form of Restricted Stock Agreement. |
| 10.5 | Form of Restricted Stock Agreement for Nonemployee Director. |
| 10.6 | Form of Performance Share Agreement. |
| 15 | Letter re: Unaudited Interim Financial Information from Deloitte & Touche LLP dated September 6, 2017. |
| 31.1 | Certification of Chief Executive Officer Pursuant to Sarbanes-Oxley Act Section 302(a). |
| 31.2 | Certification of Chief Financial Officer Pursuant to Sarbanes-Oxley Act Section 302(a). |
| 32.1 | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350. |
| 32.2 | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350. |
| 101.INS | XBRL Instance Document |
| 101.SCH | XBRL Taxonomy Extension Schema |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase |