

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST

Form 10-Q

October 30, 2013

Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

---

Form 10-Q

---

☒ Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2013

or

☐ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-6300

---

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST

(Exact name of Registrant as specified in its charter)

---

Pennsylvania

23-6216339

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

200 South Broad Street

19102

Philadelphia, PA

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (215) 875-0700

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

☒

Accelerated filer

☐

Non-accelerated filer

☐

(Do not check if a smaller reporting company) Smaller reporting company

☐

Indicate by check mark whether registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common shares of beneficial interest, \$1.00 par value per share, outstanding at October 25, 2013: 68,202,291



Table of Contents

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST

CONTENTS

	Page
 PART I—FINANCIAL INFORMATION	
Item 1. Financial Statements (Unaudited):	
<u>Consolidated Balance Sheets—September 30, 2013 and December 31, 2012</u>	<u>1</u>
<u>Consolidated Statements of Operations—Three and Nine Months Ended September 30, 2013 and 2012</u>	<u>2</u>
<u>Consolidated Statements of Comprehensive Income (Loss)—Three and Nine Months Ended September 30, 2013 and 2012</u>	<u>4</u>
<u>Consolidated Statements of Equity—Nine Months Ended September 30, 2013</u>	<u>5</u>
<u>Consolidated Statements of Cash Flows—Nine Months Ended September 30, 2013 and 2012</u>	<u>6</u>
<u>Notes to Unaudited Consolidated Financial Statements</u>	<u>7</u>
Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>20</u>
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	<u>44</u>
Item 4. <u>Controls and Procedures</u>	<u>45</u>
 <u>PART II—OTHER INFORMATION</u>	
Item 1. <u>Legal Proceedings</u>	<u>46</u>
Item 1A. <u>Risk Factors</u>	<u>46</u>
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>46</u>
Item 3. Not Applicable	—
Item 4. Not Applicable	—
Item 5. Not Applicable	—
Item 6. <u>Exhibits</u>	<u>47</u>
<u>Signatures</u>	<u>48</u>

Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

Except as the context otherwise requires, references in this Quarterly Report on Form 10-Q to “we,” “our,” “us,” the “Company” and “PREIT” refer to Pennsylvania Real Estate Investment Trust and its subsidiaries, including our operating partnership, PREIT Associates, L.P. References in this Quarterly Report on Form 10-Q to “PREIT Associates” or the “Operating Partnership” refer to PREIT Associates, L.P.

---

Table of ContentsPENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED BALANCE SHEETS

(in thousands, except per share amounts)	September 30, 2013 (unaudited)	December 31, 2012
<b>ASSETS:</b>		
INVESTMENTS IN REAL ESTATE, at cost:		
Operating properties	\$3,422,311	\$3,395,681
Construction in progress	88,390	68,619
Land held for development	10,450	13,240
Total investments in real estate	3,521,151	3,477,540
Accumulated depreciation	(993,735)	(907,928)
Net investments in real estate	2,527,416	2,569,612
INVESTMENTS IN PARTNERSHIPS, at equity:	15,615	14,855
<b>OTHER ASSETS:</b>		
Cash and cash equivalents	24,893	33,990
Tenant and other receivables (net of allowance for doubtful accounts of \$14,159 and \$14,042 at September 30, 2013 and December 31, 2012, respectively)	35,535	38,473
Intangible assets (net of accumulated amortization of \$14,410 and \$14,940 at September 30, 2013 and December 31, 2012, respectively)	9,447	8,673
Deferred costs and other assets	100,223	97,399
Assets held for sale	—	114,622
Total assets	\$2,713,129	\$2,877,624
<b>LIABILITIES:</b>		
Mortgage loans payable	\$1,538,102	\$1,718,052
Term Loan	—	182,000
Revolving Facility	90,000	—
Tenants' deposits and deferred rent	15,411	14,862
Distributions in excess of partnership investments	64,187	64,874
Fair value of derivative instruments	1,387	9,742
Liabilities on assets held for sale	—	102,417
Accrued expenses and other liabilities	72,315	72,448
Total liabilities	1,781,402	2,164,395
<b>COMMITMENTS AND CONTINGENCIES (Note 6):</b>		
<b>EQUITY:</b>		
Series A Preferred Shares, \$.01 par value per share; 25,000 preferred shares authorized; 4,600 shares of Series A Preferred Shares issued and outstanding at each \$46 of September 30, 2013 and December 31, 2012; liquidation preference of \$115,000		\$46
Series B Preferred Shares, \$.01 par value per share; 25,000 preferred shares authorized; 3,450 shares of Series B Preferred Shares issued and outstanding at each 35 of September 30, 2013 and December 31, 2012; liquidation preference of \$86,250		35
Shares of beneficial interest, \$1.00 par value per share; 200,000 shares authorized; issued and outstanding 68,202 shares at September 30, 2013 and 56,331 shares at December 31, 2012	68,202	56,331
Capital contributed in excess of par	1,463,845	1,247,730
Accumulated other comprehensive loss	(7,804)	(20,867)
Distributions in excess of net income	(626,885)	(608,634)
Total equity—Pennsylvania Real Estate Investment Trust	897,439	674,641
Noncontrolling interest	34,288	38,588

Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

Total equity	931,727	713,229
Total liabilities and equity	\$2,713,129	\$2,877,624

See accompanying notes to the unaudited consolidated financial statements.

1

---

Table of Contents

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
(in thousands of dollars)	2013	2012	2013	2012
REVENUE:				
Real estate revenue:				
Base rent	\$70,646	\$67,951	\$209,990	\$201,340
Expense reimbursements	33,517	30,959	95,704	91,280
Percentage rent	593	694	2,169	2,099
Lease termination revenue	336	279	579	1,691
Other real estate revenue	3,186	2,965	8,953	8,723
Total real estate revenue	108,278	102,848	317,395	305,133
Other income	3,208	2,608	5,491	4,254
Total revenue	111,486	105,456	322,886	309,387
EXPENSES:				
Operating expenses:				
CAM and real estate taxes	(36,938 )	(33,755 )	(107,426 )	(100,557 )
Utilities	(6,954 )	(6,637 )	(17,213 )	(17,525 )
Other operating expenses	(4,806 )	(5,228 )	(12,824 )	(13,815 )
Total operating expenses	(48,698 )	(45,620 )	(137,463 )	(131,897 )
Depreciation and amortization	(36,053 )	(31,918 )	(105,332 )	(95,232 )
Other expenses:				
General and administrative expenses	(8,116 )	(8,694 )	(26,578 )	(28,818 )
Impairment of assets	(29,966 )		(29,966 )	
Provision for employee separation expense	—	(4,958 )	(2,314 )	(5,754 )
Project costs and other expenses	(462 )	(380 )	(862 )	(777 )
Total other expenses	(38,544 )	(14,032 )	(59,720 )	(35,349 )
Interest expense, net	(23,477 )	(29,996 )	(78,503 )	(91,531 )
Total expenses	(146,772 )	(121,566 )	(381,018 )	(354,009 )
Loss before equity in income of partnerships, discontinued operations and gains on sales of discontinued operations	(35,286 )	(16,110 )	(58,132 )	(44,622 )
Equity in income of partnerships	2,345	2,164	7,081	6,110
Loss from continuing operations	(32,941 )	(13,946 )	(51,051 )	(38,512 )
Discontinued operations:				
Operating results from discontinued operations	428	1,085	2,082	2,834
Gains on sales of discontinued operations	45,097	—	78,351	—
Income from discontinued operations	45,525	1,085	80,433	2,834
Net income (loss)	12,584	(12,861 )	29,382	(35,678 )
Less: net (income) loss attributable to noncontrolling interest	(382 )	508	(1,073 )	1,440
Net income (loss) attributable to PREIT	12,202	(12,353 )	28,309	(34,238 )
Less: dividends on preferred shares	(3,962 )	(2,372 )	(11,886 )	(4,217 )
Net income (loss) attributable to PREIT common shareholders	\$8,240	\$(14,725 )	\$16,423	\$(38,455 )

See accompanying notes to the unaudited consolidated financial statements.





Table of Contents

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

(in thousands of dollars, except per share amounts)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Loss from continuing operations	\$(32,941 )	\$(13,946 )	\$(51,051 )	\$(38,512 )
Noncontrolling interest	992	551	1,656	1,552
Dividends on preferred shares	(3,962 )	(2,372 )	(11,886 )	(4,217 )
Dividends on unvested restricted shares	(108 )	(132 )	(319 )	(321 )
Loss from continuing operations used to calculate loss per share—basic and diluted	\$(36,019 )	\$(15,899 )	\$(61,600 )	\$(41,498 )
Income from discontinued operations	\$45,525	\$1,085	\$80,433	\$2,834
Noncontrolling interest	(1,374 )	(43 )	(2,729 )	(112 )
Income from discontinued operations used to calculate earnings per share—basic and diluted	\$44,151	\$1,042	\$77,704	\$2,722
Basic and diluted earnings (loss) per share:				
Loss from continuing operations	\$(0.53 )	\$(0.29 )	\$(0.99 )	\$(0.75 )
Income from discontinued operations	0.65	0.02	1.25	0.05
	\$0.12	\$(0.27 )	\$0.26	\$(0.70 )
(in thousands of shares)				
Weighted average shares outstanding—basic	67,579	55,190	62,330	55,081
Effect of common share equivalents <sup>(1)</sup>	—	—	—	—
Weighted average shares outstanding—diluted	67,579	55,190	62,330	55,081

The Company had net losses from continuing operations for all periods presented. Therefore, the effects of common share equivalents of 825 and 982 for the three months ended September 30, 2013 and 2012, respectively, and 851 and 1,017 for the nine months ended September 30, 2013 and 2012, respectively, are excluded from the calculation of diluted loss per share for these periods because they would be antidilutive.

See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
(in thousands of dollars)	2013	2012	2013	2012
Comprehensive income (loss):				
Net income (loss)	\$12,584	\$(12,861 )	\$29,382	\$(35,678 )
Unrealized gain on derivatives	651	3,030	8,747	7,307
Amortization of losses (gains) of settled swaps, net	984	289	4,766	797
Total comprehensive income (loss)	14,219	(9,542 )	42,895	(27,574 )
Less: comprehensive (income) loss attributable to noncontrolling interest	(402 )	375	(1,523 )	1,113
Comprehensive income (loss) attributable to PREIT	\$13,817	\$(9,167 )	\$41,372	\$(26,461 )

See accompanying notes to the unaudited consolidated financial statements.

Table of ContentsPENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF EQUITY

Nine Months Ended

September 30, 2013

(Unaudited)

(in thousands of dollars, except per share amounts)	Total Equity	PREIT Shareholders			Capital Contributed in Excess of Par	Accumulated Other Comprehensive Income (Loss)	Distributions in Excess of Net Income	Non-controlling interest
		Series A Preferred Shares, \$.01 par	Series B Preferred Shares, \$.01 par	Shares of Beneficial Interest, \$1.00 Par				
Balance								
December 31, 2012	\$713,229	\$46	\$35	\$56,331	\$1,247,730	\$ (20,867 )	\$ (608,634 )	\$38,588
Net income	29,382	—	—	—	—	—	28,309	1,073
Comprehensive income	13,513	—	—	—	—	13,063	—	450
Common shares issued in 2013 public offering, net	220,300	—	—	11,500	208,800	—	—	—
Shares issued upon redemption of Operating Partnership units	—	—	—	172	2,371	—	—	(2,543 )
Shares issued under employee compensation plans, net of shares retired	(1,103 )	—	—	199	(1,302 )	—	—	—
Amortization of deferred compensation	6,246	—	—	—	6,246	—	—	—
Distributions paid to common shareholders (\$0.54 per share)	(34,674 )	—	—	—	—	—	(34,674 )	—
Distributions paid to Series A preferred shareholders (\$1.5468 per share)	(7,115 )	—	—	—	—	—	(7,115 )	—
	(4,771 )	—	—	—	—	—	(4,771 )	—

Distributions paid to Series B preferred shareholders (\$1.3827 per share)									
Noncontrolling interests:									
Distributions paid to Operating Partnership unit holders (\$0.54 per unit)	(1,198 )	—	—	—	—	—	—	(1,198 )	
Amortization of historic tax credit	(1,810 )	—	—	—	—	—	—	(1,810 )	
Other distributions to noncontrolling interests, net	(272 )	—	—	—	—	—	—	(272 )	
Balance									
September 30, 2013	\$931,727	\$46	\$35	\$68,202	\$1,463,845	\$ (7,804 )	\$ (626,885 )	\$34,288	

See accompanying notes to the unaudited consolidated financial statements.

Table of Contents

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

	Nine Months Ended September 30,	
(in thousands of dollars)	2013	2012
Cash flows from operating activities:		
Net income (loss)	\$29,382	\$(35,678 )
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation	99,163	94,659
Amortization	9,932	11,655
Straight-line rent adjustments	(1,032 )	(1,292 )
Provision for doubtful accounts	1,872	2,260
Amortization of deferred compensation	6,246	8,208
Loss on hedge ineffectiveness	3,409	—
Gains on sales of real estate	(78,351 )	—
Equity in income of partnerships, net of distributions	(2,496 )	—
Amortization of historic tax credits	(2,494 )	(1,810 )
Impairment of assets and expensed project costs	30,416	
Change in assets and liabilities:		
Net change in other assets	(5,051 )	(8,997 )
Net change in other liabilities	(6,470 )	7,864
Net cash provided by operating activities	84,526	76,869
Cash flows from investing activities:		
Investments in consolidated real estate acquisitions	(60,879 )	—
Additions to construction in progress	(24,524 )	(32,008 )
Investments in real estate improvements	(25,191 )	(24,303 )
Cash proceeds from sales of real estate	173,280	—
Additions to leasehold improvements	(212 )	(693 )
Investments in partnerships	(207 )	(3,640 )
Capitalized leasing costs	(3,902 )	(4,137 )
Increase in cash escrows	1,600	151
Cash distributions from partnerships in excess of equity in income	1,257	2,005
Net cash provided by (used in) investing activities	61,222	(62,625 )
Cash flows from financing activities:		
Net proceeds from issuance of common shares	220,300	—
Net proceeds from issuance of preferred shares	—	110,896
Repayments of Term Loan	(182,000 )	—
Net borrowings from (repayments of) Revolving Facility	90,000	(80,000 )
Repayment of Exchangeable Notes	—	(136,900 )
Proceeds from mortgage loans	76,692	467,750
Principal installments on mortgage loans	(12,698 )	(15,714 )
Repayments of mortgage loans	(294,514 )	(320,731 )
Payment of deferred financing costs	(3,764 )	(1,817 )
Dividends paid to common shareholders	(34,674 )	(26,778 )
Dividends paid to preferred shareholders	(11,886 )	(3,821 )
Distributions paid to Operating Partnership unit holders	(1,198 )	(1,099 )
Value of shares of beneficial interest issued	1,315	1,413

Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

Value of shares retired under equity incentive plans, net of shares issued	(2,418	) (2,993	)
Net cash used in financing activities	(154,845	) (9,794	)
Net change in cash and cash equivalents	(9,097	) 4,450	
Cash and cash equivalents, beginning of period	33,990	21,798	
Cash and cash equivalents, end of period	\$24,893	\$26,248	

See accompanying notes to the unaudited consolidated financial statements.

6

---

Table of Contents

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2013

1. BASIS OF PRESENTATION

Nature of Operations

Pennsylvania Real Estate Investment Trust (“PREIT” or the “Company”) prepared the accompanying unaudited consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) have been condensed or omitted pursuant to such rules and regulations, although we believe that the included disclosures are adequate to make the information presented not misleading. Our unaudited consolidated financial statements should be read in conjunction with the audited financial statements and the notes thereto included in PREIT’s Annual Report on Form 10-K for the year ended December 31, 2012. In our opinion, all adjustments, consisting only of normal recurring adjustments, necessary to present fairly our consolidated financial position, the consolidated results of our operations, consolidated statements of other comprehensive income (loss), consolidated statements of equity and our consolidated statements of cash flows are included. The results of operations for the interim periods presented are not necessarily indicative of the results for the full year.

PREIT, a Pennsylvania business trust founded in 1960 and one of the first equity real estate investment trusts (“REITs”) in the United States, has a primary investment focus on retail shopping malls located in the eastern half of the United States, primarily in the Mid-Atlantic region. As of September 30, 2013, our portfolio consisted of a total of 44 properties in 12 states, including 36 shopping malls, five strip and power centers and three development properties, with two of the development properties classified as “mixed use” (a combination of retail and other uses) and one of the development properties classified as “other.” We have recorded the results of five properties sold in the nine months ended September 30, 2013 as “discontinued operations.”

We hold our interest in our portfolio of properties through our operating partnership, PREIT Associates, L.P. (“PREIT Associates” or the “Operating Partnership”). We are the sole general partner of the Operating Partnership and, as of September 30, 2013, we held a 97.0% controlling interest in the Operating Partnership, and consolidated it for reporting purposes. The presentation of consolidated financial statements does not itself imply that the assets of any consolidated entity (including any special-purpose entity formed for a particular project) are available to pay the liabilities of any other consolidated entity, or that the liabilities of any consolidated entity (including any special-purpose entity formed for a particular project) are obligations of any other consolidated entity.

Pursuant to the terms of the partnership agreement of the Operating Partnership, each of the limited partners has the right to redeem such partner’s units of limited partnership interest in the Operating Partnership (“OP Units”) for cash or, at our election, we may acquire such OP Units in exchange for our common shares on a one-for-one basis, in some cases beginning one year following the respective issue dates of the OP Units and in other cases immediately. If all of the outstanding OP Units held by limited partners had been redeemed for cash as of September 30, 2013, the total amount that would have been distributed would have been \$39.8 million, which is calculated using our September 30, 2013 closing price on the New York Stock Exchange of \$18.70 per share multiplied by the number of outstanding OP Units held by limited partners, which was 2,129,202 as of September 30, 2013.

We provide management, leasing and real estate development services through two companies: PREIT Services, LLC (“PREIT Services”), which generally develops and manages properties that we consolidate for financial reporting purposes, and PREIT-RUBIN, Inc. (“PRI”), which generally develops and manages properties that we do not

consolidate for financial reporting purposes, including properties owned by partnerships in which we own an interest and properties that are owned by third parties in which we do not have an interest. PREIT Services and PRI are consolidated. PRI is a taxable REIT subsidiary, as defined by federal tax laws, which means that it is able to offer an expanded menu of services to tenants without jeopardizing our continuing qualification as a REIT under federal tax law.

We evaluate operating results and allocate resources on a property-by-property basis, and do not distinguish or evaluate consolidated operations on a geographic basis. We do not have any significant revenue or asset concentrations, and thus the individual properties have been aggregated into one reportable segment based upon their similarities with regard to the nature of our properties and the nature of our tenants and operational processes, as well as long-term financial performance. In addition, no single tenant accounts for 10% or more of consolidated revenue, and none of our properties are located outside the United States.



## Table of Contents

### Fair Value

Fair value accounting applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements. Fair value measurements are determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, these accounting requirements establish a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that we have the ability to access.

Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs might include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs for the asset or liability, and are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability. We utilize the fair value hierarchy in our accounting for derivatives (Level 2) and financial instruments (Level 2) and in our reviews for impairment of real estate assets (Level 3) and goodwill (Level 3).

### New Accounting Developments

In 2013, we adopted new accounting requirements relating to the presentation of comprehensive income. The new accounting requirements mandate disclosure about items reclassified out of accumulated other comprehensive income and into net income, and makes reference to other disclosures about items that are not reclassified in their entirety into net income. The adoption of these new accounting requirements did not have a material effect on our financial statements.

### Reclassification

Certain prior period amounts have been reclassified to conform to current period presentation.

## 2. REAL ESTATE ACTIVITIES

Investments in real estate as of September 30, 2013 and December 31, 2012 were comprised of the following:

(in thousands of dollars)	As of September 30, 2013	As of December 31, 2012
Buildings, improvements and construction in progress	\$3,039,163	\$2,996,301
Land, including land held for development	481,988	481,239

Edgar Filing: PENNSYLVANIA REAL ESTATE INVESTMENT TRUST - Form 10-Q

Total investments in real estate	3,521,151	3,477,540	
Accumulated depreciation	(993,735	) (907,928	)
Net investments in real estate	\$2,527,416	\$2,569,612	

8

---

Table of Contents

## Capitalization of Costs

The following table summarizes our capitalized salaries, commissions and benefits, real estate taxes and interest for the three and nine months ended September 30, 2013 and 2012:

(in thousands of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Development/Redevelopment Activities:				
Salaries and benefits	\$272	\$193	\$585	\$675
Real estate taxes	5	133	5	277
Interest	331	325	620	1,430
Leasing Activities:				
Salaries, commissions and benefits	1,180	1,636	3,902	4,137

## Impairment of Assets

## Chambersburg Mall

In September 2013, we recorded a loss on impairment of assets at Chambersburg Mall in Chambersburg, Pennsylvania of \$23.7 million to write down the carrying value of the property's long-lived assets to the property's estimated fair value of \$8.2 million. During the third quarter of 2013, we entered into negotiations with a potential buyer of the property, which are ongoing and could result in changes to our underlying assumptions. As a result of this factor, we determined that the holding period for the property was less than had been previously estimated, which we concluded to be a triggering event, leading us to conduct an analysis of possible asset impairment at this property. Using updated assumptions based on this factor, we determined that the estimated undiscounted cash flows, net of estimated capital expenditures, for Chambersburg Mall were less than the carrying value of the property, and recorded the impairment loss.

## North Hanover Mall

In September 2013, we recorded a loss on impairment of assets at North Hanover Mall in Hanover, Pennsylvania of \$6.3 million to write down the carrying value of the property's long-lived assets to the property's estimated fair value of \$16.7 million. We had previously recognized a loss on impairment of assets on the property of \$24.1 million in 2011. Since 2011, the property experienced further declines in net operating income and occupancy. During the third quarter of 2013, we entered into negotiations with a potential buyer of the property, which are ongoing and could result in changes to our underlying assumptions. As a result of these factors, we determined that the holding period for the property was less than had previously been estimated, which we concluded to be a triggering event, leading us to conduct an analysis of possible asset impairment at this property. Using updated assumptions based on these factors, we determined that the estimated undiscounted cash flows, net of estimated capital expenditures, for North Hanover Mall were less than the carrying value of the property, and recorded the impairment loss.

## Acquisitions

In April 2013, we acquired a building located contiguous to The Gallery at Market East in Philadelphia, Pennsylvania for \$59.6 million, representing a capitalization rate of approximately 5.7%.



Table of Contents

## Dispositions

The table below presents our dispositions since January 1, 2013:

Sale Date	Property and Location	Description of Real Estate Sold	Capitalization Rate	Sale Price (in millions of dollars)	Gain (in millions of dollars)
2013 Activity:					
January	Phillipsburg Mall, Phillipsburg, New Jersey <sup>(1)</sup>	Mall	9.8	% \$11.5	\$—
	Paxton Towne Centre, Harrisburg, Pennsylvania <sup>(2)(3)</sup>	Power center	6.9	% 76.8	32.7
February	Orlando Fashion Square, Orlando, Florida <sup>(4)</sup>	Mall	9.8	% 35.0	0.6
September	Commons at Magnolia, Florence, South Carolina <sup>(5)</sup>	Strip center	8.9	% 12.3	4.2
	Christiana Center, Newark, Delaware <sup>(3)(5)(6)</sup>	Power center	6.5	% 75.0	40.9

We used proceeds of \$11.5 million plus \$4.5 million of available working capital to pay for the release of the lien <sup>(1)</sup> on this collateral property that secured a portion of the 2010 Credit Facility (as defined in note 4 to the unaudited consolidated financial statements).

<sup>(2)</sup> We used proceeds from the sale of this property to repay the \$50.0 million mortgage loan secured by the property.

<sup>(3)</sup> We divested goodwill of \$0.7 million and \$0.8 million in connection with the dispositions of Paxton Towne Centre and Christiana Center, respectively.

<sup>(4)</sup> We used proceeds of \$35.0 million plus a nominal amount of available working capital to pay for the release of the lien on this collateral property that secured a portion of the 2010 Credit Facility.

<sup>(5)</sup> We used combined proceeds from the sales of these properties to repay \$35.0 million of amounts outstanding under our 2013 Revolving Facility and we used the remaining proceeds for general corporate purposes.

<sup>(6)</sup> The buyer of this property assumed the \$49.2 million mortgage loan secured by this property.

## Other Dispositions

In September 2013, we sold a condominium interest in connection with a ground lease located at Voorhees Town Center in Voorhees, New Jersey for \$10.5 million. No gain or loss was recorded in connection with this sale.

Table of Contents

## Discontinued Operations

We have presented as discontinued operations the operating results of Phillipsburg Mall, Orlando Fashion Square, Paxton Towne Centre, Christiana Center and Commons at Magnolia. The following table summarizes revenue and expense information for the three and nine months ended September 30, 2013 and 2012 for these discontinued operations:

(in thousands of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Real estate revenue	\$1,427	\$7,027	\$6,221	\$21,048
Expenses:				
Operating expenses	(443	) (2,983	) (2,170	) (9,521
Depreciation and amortization	(62	) (1,858	) (216	) (5,662
Interest expense	(494	) (1,101	) (1,753	) (3,031
Total expenses	(999	) (5,942	) (4,139	) (18,214
Operating results from discontinued operations	428	1,085	2,082	2,834
Gains on sales of discontinued operations	45,097	—	78,351	—
Income from discontinued operations	\$45,525	\$1,085	\$80,433	\$2,834

Table of Contents

## 3. INVESTMENTS IN PARTNERSHIPS

The following table presents summarized financial information of the equity investments in our unconsolidated partnerships as of September 30, 2013 and December 31, 2012:

(in thousands of dollars)	As of September 30, 2013	As of December 31, 2012	
<b>ASSETS:</b>			
Investments in real estate, at cost:			
Operating properties	\$415,643	\$414,515	
Construction in progress	2,569	2,003	
Total investments in real estate	418,212	416,518	
Accumulated depreciation	(166,439)	(157,361)	)
Net investments in real estate	251,773	259,157	
Cash and cash equivalents	11,413	9,833	
Deferred costs and other assets, net	19,790	18,605	
Total assets	282,976	287,595	
<b>LIABILITIES AND PARTNERS' DEFICIT:</b>			
Mortgage loans payable	400,399	405,297	
Other liabilities	6,257	9,130	
Total liabilities	406,656	414,427	
Net deficit	(123,680)	(126,832)	)
Partners' share	(66,210)	(67,735)	)
PREIT's share	(57,470)	(59,097)	)
Excess investment <sup>(1)</sup>	8,898	9,078	
Net investments and advances	\$(48,572)	\$(50,019)	)
Investment in partnerships, at equity	\$15,615	\$14,855	
Distributions in excess of partnership investments	(64,187)	(64,874)	)
Net investments and advances	\$(48,572)	\$(50,019)	)

Excess investment represents the unamortized difference between our investment and our share of the equity in the <sup>(1)</sup> underlying net investment in the partnerships. The excess investment is amortized over the life of the properties, and the amortization is included in "Equity in income of partnerships."

We record distributions from our equity investments as cash from operating activities up to an amount equal to the equity in income of partnerships. Amounts in excess of our share of the income in the equity investments are treated as a return of partnership capital and recorded as cash from investing activities.

Table of Contents

The following table summarizes our share of equity in income of partnerships for the three and nine months ended September 30, 2013 and 2012:

(in thousands of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Real estate revenue	\$20,153	\$19,530	\$59,941	\$57,594
Expenses:				
Operating expenses	(6,037)	(5,755)	(17,774)	(17,006)
Interest expense	(5,539)	(5,640)	(16,659)	(16,939)
Depreciation and amortization	(3,695)	(3,600)	(10,801)	(10,801)
Total expenses	(15,271)	(14,995)	(45,234)	(44,746)
Net income	4,882	4,535	14,707	12,848
Less: Partners' share	(2,435)	(2,267)	(7,318)	(6,422)
PREIT's share	2,447	2,268	7,389	6,426
Amortization of excess investment	(102)	(104)	(308)	(316)
Equity in income of partnerships	\$2,345	\$2,164	\$7,081	\$6,110

## 4. FINANCING ACTIVITY

## 2013 Revolving Facility

On April 17, 2013, PREIT, PREIT Associates, and PRI (collectively, the "Borrower" or "we") entered into a Credit Agreement (the "2013 Revolving Facility") with Wells Fargo Bank, National Association, and the other financial institutions signatory thereto, for a \$400.0 million senior unsecured revolving credit facility. The 2013 Revolving Facility replaced the previously existing 2010 Credit Facility. All capitalized terms used in this note 4 and not otherwise defined have the meanings ascribed to such terms in the 2013 Revolving Facility.

As of September 30, 2013, \$90.0 million was outstanding under our 2013 Revolving Facility and the unused portion that was available to us was \$310.0 million. In October 2013, we borrowed an additional \$70.0 million, which was used in the October 2013 repayment of the mortgage loan secured by Exton Square Mall and for other working capital purposes. Following this borrowing, there was \$160.0 million outstanding under our 2013 Revolving Facility and the unused portion that was available to us was \$240.0 million.

The weighted average interest rate on outstanding 2013 Revolving Facility borrowings as of September 30, 2013 was 1.88%. Interest expense related to the 2013 Revolving Facility was \$0.6 million and \$1.3 million for the three and nine months ended September 30, 2013, respectively. Deferred financing fee amortization associated with the 2013 Revolving Facility was \$0.4 million and \$0.8 million for the three and nine months ended September 30, 2013, respectively.

The initial maturity of the 2013 Revolving Facility is April 17, 2016, and the Borrower has options for two one-year extensions of the initial maturity date, subject to certain conditions and to the payment of an extension fee of 0.15% and 0.20% of the Facility Amount for the first and second options, respectively.

Amounts borrowed under the 2013 Revolving Facility bear interest at a rate between 1.50% and 2.05% per annum, depending on PREIT's leverage, in excess of LIBOR, with no floor, as set forth in the table below. The rate in effect at September 30, 2013 was 1.70% per annum in excess of LIBOR. In determining PREIT's leverage (the ratio of Total Liabilities to Gross Asset Value), the capitalization rate used to calculate Gross Asset Value is 6.50% for each Property having an average sales per square foot of more than \$500 for the most recent period of 12 consecutive



months and (b) 7.50% for any other Property.

Level	Ratio of Total Liabilities to Gross Asset Value	Applicable Margin	
1	Less than 0.450 to 1.00	1.50	%
2	Equal to or greater than 0.450 to 1.00 but less than 0.500 to 1.00	1.70	%
3	Equal to or greater than 0.500 to 1.00 but less than 0.550 to 1.00	1.85	%
4	Equal to or greater than 0.550 to 1.00	2.05	%

13

---

Table of Contents

The unused portion of the 2013 Revolving Facility is subject to a fee of 0.30% per annum.

Certain of PREIT's subsidiaries that are not otherwise prevented from doing so serve as guarantors for funds borrowed under the 2013 Revolving Facility.

The Borrower has the option to increase the maximum amount available under the 2013 Revolving Facility, through an accordion option, from \$400.0 million to as much as \$600.0 million, in increments of \$5.0 million (with a minimum increase of \$25.0 million), based on Wells Fargo Bank's ability to obtain increases in Revolving Commitments from the current lenders or Revolving Commitments from new lenders. No increase to the maximum amount available under the 2013 Revolving Facility has been exercised by the Borrower.

The 2013 Revolving Facility contains affirmative and negative covenants customarily found in facilities of this type, including, without limitation, requirements that PREIT maintain, on a consolidated basis: (1) minimum Tangible Net Worth of not less than 75% of the Company's tangible net worth on December 31, 2012, plus 75% of the Net Proceeds of all Equity Issuances effected at any time after December 31, 2012; (2) maximum ratio of Total Liabilities to Gross Asset Value of 0.60:1, provided that it will not be a Default if the ratio exceeds 0.60:1 but does not exceed 0.625:1, so long as the ratio does not exceed 0.60:1 for more than two consecutive quarters and such ratio has not exceeded 0.60:1 more than two times during the term; (3) minimum ratio of Adjusted EBITDA to Fixed Charges of 1.45:1 on or before June 30, 2014, or 1.50:1 thereafter; (4) minimum Unencumbered Debt Yield of 12.0%; (5) minimum Unencumbered NOI to Unsecured Interest Expense of 1.75:1; (6) maximum ratio of Secured Indebtedness to Gross Asset Value of 0.60:1; (7) maximum Investments in unimproved real estate and predevelopment costs not in excess of 5.0% of Gross Asset Value; (8) maximum Investments in Persons other than Subsidiaries, Consolidated Affiliates and Unconsolidated Affiliates not in excess of 5.0% of Gross Asset Value; (9) maximum Mortgages in favor of the Borrower or any other Subsidiary not in excess of 5.0% of Gross Asset Value; (10) the aggregate value of the Investments and the other items subject to the preceding clauses (7) through (9) not in excess of 10.0% of Gross Asset Value; (11) maximum Investments in Consolidation Exempt Entities not in excess of 25.0% of Gross Asset Value; (12) maximum Projects Under Development not in excess of 15.0% of Gross Asset Value; (13) the aggregate value of the Investments and the other items subject to the preceding clauses (7) through (9) and (11) and (12) not in excess of 35.0% of Gross Asset Value; and (14) Distributions may not exceed (A) with respect to our preferred shares, the amounts required by the terms of the preferred shares, and (B) with respect to our common shares, the greater of (i) 95.0% of Funds From Operations and (ii) 110% of REIT taxable income for a fiscal year.

As of September 30, 2013, the Borrower was in compliance with all such financial covenants.

The Borrower may prepay the 2013 Revolving Facility at any time without premium or penalty, subject to reimbursement obligations for the lenders' breakage costs for LIBOR borrowings. The Borrower must repay the entire principal amount outstanding under the 2013 Revolving Facility at the end of its term, as the term may have been extended.

Upon the expiration of any applicable cure period following an event of default, the lenders may declare all of the obligations in connection with the 2013 Revolving Facility immediately due and payable, and the Commitments of the lenders to make further loans under the 2013 Revolving Facility will terminate. Upon the occurrence of a voluntary or involuntary bankruptcy proceeding of PREIT, PREIT Associates, PRI, any Material Subsidiary, any subsidiary that owns or leases an Unencumbered Property or certain other subsidiaries, all outstanding amounts will automatically become immediately due and payable and the Commitments of the lenders to make further loans will automatically terminate.

The Borrower used the initial proceeds from the 2013 Revolving Facility to repay both \$97.5 million outstanding under the 2010 Term Loan and \$95.0 million outstanding under the 2010 Revolving Facility. At the closing of the 2013 Revolving Facility, there was \$192.5 million outstanding under the 2013 Revolving Facility.

#### 2010 Credit Facility

Prior to April 17, 2013, our credit facility consisted of a revolving line of credit with a capacity of \$250.0 million (the “2010 Revolving Facility”) and term loans with an aggregate balance of \$97.5 million (collectively, the “2010 Term Loan” and, together with the 2010 Revolving Facility, the “2010 Credit Facility”).

Interest expense related to the 2010 Revolving Facility was \$0.7 million for the three months ended September 30, 2012, and \$0.4 million and \$2.2 million for the nine months ended September 30, 2013 and 2012, respectively.

Table of Contents

The weighted average effective interest rates based on amounts borrowed under the 2010 Term Loan for the nine months ended September 30, 2012 was 4.89%. Interest expense, excluding non-cash amortization of deferred financing fees related to the 2010 Term Loan, was \$4.0 million for the three months ended September 30, 2012, and \$2.4 million and \$11.2 million for the nine months ended September 30, 2013 and 2012, respectively.

Deferred financing fee amortization associated with the 2010 Credit Facility was \$0.9 million for the three months ended September 30, 2012, and \$0.8 million and \$2.7 million for the nine months ended September 30, 2013 and 2012, respectively. Accelerated deferred financing fee amortization was \$0.9 million for the nine months ended September 30, 2013. The accelerated deferred financing fee amortization for the nine months ended September 30, 2013 included \$0.8 million in connection with permanent paydowns of the 2010 Term Loan of \$84.5 million in January and February 2013, and \$0.1 million in connection with the \$97.5 million final permanent paydown of the 2010 Term Loan in April 2013.

**Mortgage Loans**

The carrying value and estimated fair values of mortgage loans based on interest rates and market conditions at September 30, 2013 and December 31, 2012 were as follows:

(in millions of dollars)	September 30, 2013		December 31, 2012	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Mortgage loans	\$1,538.1	\$1,519.7	\$1,718.1	\$1,739.7

The mortgage loans contain various customary default provisions. As of September 30, 2013, we were not in default on any of the mortgage loans.

**Mortgage Loan Activity**

The following table presents the mortgage loans we have entered into since January 1, 2013 relating to our consolidated properties:

Financing Date	Property	Amount Financed or Extended (in millions of dollars)	Stated Interest Rate	Maturity
2013 Activity:				
February	Francis Scott Key Mall <sup>(1)(2)</sup>	\$ 62.6	LIBOR plus 2.60%	March 2018
February	Lycoming Mall <sup>(3)</sup>	35.5	LIBOR plus 2.75%	March 2018
February	Viewmont Mall <sup>(1)</sup>	48.0	LIBOR plus 2.60%	March 2018
March	Dartmouth Mall	67.0	3.97% fixed	April 2018
September	Logan Valley Mall <sup>(4)</sup>	51.0	LIBOR plus 2.10%	September 2014

<sup>(1)</sup> Interest only payments.

<sup>(2)</sup> The mortgage loan may be increased by \$7.9 million based on certain prescribed conditions.

The initial amount of the mortgage loan was \$28.0 million. We took additional draws of \$5.0 million in October 2009 and \$2.5 million in March 2010. The mortgage loan was amended in February 2013 to lower the interest rate

<sup>(3)</sup> to LIBOR plus 2.75% and to extend the maturity date to March 2018. In February 2013, the unamortized balance of the mortgage loan was \$33.4 million before we increased the mortgage loan by \$2.1 million to bring the total amount financed to \$35.5 million.

<sup>(4)</sup> The initial amount of the mortgage loan was \$68.0 million. We repaid \$5.0 million in September 2011 and \$12.0 million in September 2013. The mortgage loan was amended in September 2013 to extend the maturity date to

September 2014.

Other 2013 Activity

In February 2013, we repaid a \$53.2 million mortgage loan plus accrued interest on Moorestown Mall in Moorestown, New Jersey using \$50.0 million from our 2010 Revolving Facility and \$3.5 million from available working capital.

Table of Contents

In May 2013, we repaid a \$56.3 million mortgage loan on Jacksonville Mall in Jacksonville, North Carolina using \$35.0 million from our 2013 Revolving Facility and \$21.3 million from available working capital. See note 7 for additional information on the \$2.9 million loss on hedge ineffectiveness that was recorded during the three months ended June 30, 2013 in connection with this transaction.

In September 2013, we repaid a \$65.0 million mortgage loan on Wyoming Valley Mall in Wilkes-Barre, Pennsylvania using \$65.0 million from our 2013 Revolving Facility.

In October 2013, we repaid a \$66.9 million mortgage loan on Exton Square Mall in Exton, Pennsylvania using \$60.0 million from our 2013 Revolving Facility and \$6.9 million from available working capital.

Interest Rate Risk

We follow established risk management policies designed to limit our interest rate risk on our interest bearing liabilities as further discussed in note 7 to our unaudited consolidated financial statements.

5. CASH FLOW INFORMATION

Cash paid for interest was \$73.1 million (net of capitalized interest of \$0.6 million) and \$86.8 million (net of capitalized interest of \$1.4 million) for the nine months ended September 30, 2013 and 2012, respectively.

6. COMMITMENTS AND CONTINGENCIES

Contractual Obligations

As of September 30, 2013, we had unaccrued contractual and other commitments related to our capital improvement projects and development projects of \$10.1 million in the form of tenant allowances, lease termination fees, and contracts with general service providers and other professional service providers.

Provision for Employee Separation Expense

In connection with the terms of the amended employment agreement with Ronald Rubin, our Executive Chairman, from the quarter ended June 30, 2012 through the quarter ended June 30, 2013, we recorded a total provision for employee separation expense of \$4.5 million. We recorded provision for employee separation expense related to Mr. Rubin's amended employment agreement of \$1.1 million during the three months ended September 30, 2012 and \$1.9 million and \$1.4 million for the nine months ended September 30, 2013 and 2012, respectively. We recorded a total of \$2.6 million during the year ended December 31, 2012.

In February 2013, under our Second Amended and Restated 2003 Equity Incentive Plan, Mr. Rubin received 16,000 restricted shares that had a fair value of \$0.3 million based on the grant date fair value of \$18.28 per share and a vesting period through December 31, 2013. This award was amortized through June 7, 2013, the date on which Mr. Rubin became eligible to voluntarily terminate his employment agreement and receive his founder's retirement payment of \$3.5 million, at which time such restricted shares would vest.

In connection with the appointment of Joseph F. Coradino as Chief Executive Officer in June 2012, conditions in former President and Chief Operating Officer Edward Glickman's employment agreement were triggered that caused us to record a provision for employee separation expense. We recorded \$3.5 million and \$4.0 million of employee separation expense related to Mr. Glickman in the three and nine months ended September 30, 2012, respectively.

In August 2012, we terminated the employment of certain employees. In connection with the departure of these employees, we recorded \$0.4 million of employee separation expenses.

Table of Contents

7. DERIVATIVES

In the normal course of business, we are exposed to financial market risks, including interest rate risk on our interest bearing liabilities. We attempt to limit these risks by following established risk management policies, procedures and strategies, including the use of financial instruments such as derivatives. We do not use financial instruments for trading or speculative purposes.

Cash Flow Hedges of Interest Rate Risk

Our outstanding derivatives have been designated under applicable accounting authority as cash flow hedges. The effective portion of changes in the fair value of derivatives designated as, and that qualify as, cash flow hedges is recorded in "Accumulated other comprehensive income (loss)" and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. To the extent these instruments are ineffective as cash flow hedges, changes in the fair value of these instruments are recorded in "Interest expense, net." In the three months ended September 30, 2013, we recorded net losses on hedge ineffectiveness of \$0.7 million, primarily due to the accelerated amortization of \$0.5 million in connection with the partial mortgage loan repayments at Logan Valley Mall and \$0.2 million in connection with the amortization of other swaps. In the nine months ended September 30, 2013, we recorded net losses on hedge ineffectiveness of \$3.4 million, primarily in connection with the May 2013 Jacksonville Mall mortgage loan repayment, we recorded net losses on hedge ineffectiveness of \$2.9 million relating to a forward starting swap that was cash settled in 2008. The mortgage loan repayment made it probable that the hedged transaction identified in our original hedge documentation would not occur, and we therefore reclassified \$2.9 million from "Accumulated other comprehensive income (loss)" to "Interest expense, net." No gain or loss on hedge ineffectiveness was recorded during the three and nine months ended September 30, 2012. We recognize all derivatives at fair value as either assets or liabilities in the accompanying consolidated balance sheets. The carrying amount of the derivative assets is reflected in "Deferred costs and other assets," the amount of the associated liabilities is reflected in "Accrued expenses and other liabilities" and the amount of the net unrealized loss is reflected in "Accumulated other comprehensive income (loss)" in the accompanying balance sheets. Amounts reported in "Accumulated other comprehensive income (loss)" that are related to derivatives will be reclassified to "Interest expense, net" as interest payments are made on our corresponding debt. During the next twelve months, we estimate that \$2.8 million will be reclassified as an increase to interest expense in connection with derivatives.

Interest Rate Swaps

As of September 30, 2013, we had entered into six interest rate swap agreements with a weighted average interest rate of 2.54% on a notional amount of \$198.8 million maturing on various dates through January 2018, and two forward starting interest rate swap agreements with a weighted average interest rate of 1.12% on a notional amount of \$103.0 million maturing in January 2018.

We entered into these interest rate swap agreements (including the forward starting swap agreements) in order to hedge the interest payments associated with our issuances of variable interest rate long term debt. We have assessed the effectiveness of these interest rate swap agreements as hedges at inception and on a quarterly basis. As of September 30, 2013, we considered these interest rate swap agreements to be highly effective as cash flow hedges. The interest rate swap agreements are net settled monthly.

As of September 30, 2013, the aggregate estimated unrealized net loss attributed to these interest rate derivatives was \$1.0 million. Accumulated other comprehensive loss as of September 30, 2013 includes a net loss of \$4.6 million relating to forward starting swaps that we cash settled in prior years that are being amortized over 10 year periods commencing on the closing dates of the debt instruments that are associated with these settled swaps.





# Table of Contents

The following table summarizes the terms and estimated fair values of our interest rate swap and forward starting swap derivative instruments at September 30, 2013 and December 31, 2012. The notional values provide an indication of the extent of our involvement in these instruments, but do not represent exposure to credit, interest rate or market risks.

(in millions of dollars) Notional Value	Fair Value at September 30, 2013 (1)	Fair Value at December 31, 2012 (1)	Interest Rate	Effective Date	Maturity Date
<b>Interest Rate Swaps</b>					
\$60.0	N/A	(0.2	) 1.74	%	March 11, 2013
200.0	N/A	(1.0	) 2.96	%	March 11, 2013
40.0	N/A	(0.1	) 1.82	%	March 11, 2013
65.0	N/A	(1.5	) 3.60	%	September 9, 2013
68.0	N/A	(1.6	) 3.69	%	September 9, 2013
35.0	N/A	(1.4	) 3.73	%	September 9, 2013
55.0	(0.2	) (1.3	) 2.90	%	November 29, 2013
48.0	(0.2	) (1.2	) 2.90	%	November 29, 2013
25.0	(0.4	) (0.5	) 1.10	%	July 31, 2016
28.1	(0.6	) (0.9	) 1.38	%	January 2, 2017
35.1	0.1	N/A	3.72	%	December 1, 2017
7.6	0.1	N/A	1.00	%	January 1, 2018
<b>Forward Starting Interest Rate Swaps</b>					
48.0	0.1	N/A	1.12	% December 1, 2013	January 1, 2018
55.0	0.1	N/A	1.12	% December 1, 2013	January 1, 2018
	\$ (1.0	) \$ (9.7	)		

As of September 30, 2013 and December 31, 2012, derivative valuations in their entirety were classified in Level 2 (1) of the fair value hierarchy. As of September 30, 2013 and December 31, 2012, we did not have any significant recurring fair value measurements related to derivative instruments using significant unobservable inputs (Level 3).

The table below presents the effect of derivative financial instruments on our consolidated statements of operations and our share of our partnerships' statements of operations for the three and nine months ended September 30, 2013 and 2012:

(in millions of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,		Consolidated Statements of Operations Location
	2013	2012	2013	2012	
<b>Derivatives in cash flow hedging relationships:</b>					
<b>Interest rate products</b>					
Gain (loss) recognized in Other Comprehensive Income (Loss) on derivatives	\$0.3	\$(1.3	) \$7.9	\$(4.9	) N/A
Loss reclassified from Accumulated Other Comprehensive Income (Loss) into income (effective portion)	\$2.0	\$4.6	\$9.0	\$13.0	Interest expense

Loss recognized in income on derivatives (ineffective portion and amount excluded from effectiveness testing)	\$ (0.7 ) \$ —	\$ (3.4 ) \$ —	Interest expense
---------------------------------------------------------------------------------------------------------------------	----------------	----------------	------------------

#### Credit-Risk-Related Contingent Features

We have agreements with some of our derivative counterparties that contain a provision pursuant to which, if our entity that originated such derivative instruments defaults on any of its indebtedness, including default where repayment of the

## Table of Contents

indebtedness has not been accelerated by the lender, then we could also be declared in default on our derivative obligations. As of September 30, 2013, we were not in default on any of our derivative obligations.

We have an agreement with a derivative counterparty that incorporates the loan covenant provisions of our loan agreement with a lender affiliated with the derivative counterparty. Failure to comply with the loan covenant provisions would result in our being in default on any derivative instrument obligations covered by the agreement.

As of September 30, 2013, the fair value of derivatives in a net liability position, which excludes accrued interest but includes any adjustment for nonperformance risk related to these agreements, was \$1.0 million. If we had breached any of the default provisions in these agreements as of September 30, 2013, we might have been required to settle our obligations under the agreements at their termination value (including accrued interest) of \$1.3 million. We had not breached any of these provisions as of September 30, 2013.

## 8. EQUITY OFFERING

### 2013 Common Share Offering

In May 2013, we issued 11,500,000 common shares in a public offering at \$20.00 per share. We received net proceeds from the offering of \$220.3 million after deducting payment of the underwriting discount of \$0.80 per share and offering expenses. We used a portion of the net proceeds from this offering to repay all \$192.5 million of then-outstanding borrowings under the 2013 Revolving Facility.

## 9. HISTORIC TAX CREDITS

### Phase I

In the third quarter of 2009, we closed a transaction with a counterparty (the “Phase I Counterparty”) related to the historic rehabilitation of an office building located at 801 Market Street in Philadelphia, Pennsylvania (the “Phase I Project”). Capital contributions received from the Phase I Counterparty are, in substance, consideration that we received in exchange for a put option (whereby we might be obligated or entitled to repurchase the Phase I Counterparty’s ownership interest in the Phase I Project) and our obligation to deliver tax credits to the Phase I Counterparty. The Phase I Counterparty’s contributions, other than the amounts allocated to the put option, are classified as “Noncontrolling interest” and recognized as “Other income” in the consolidated financial statements as our obligation to deliver tax credits is relieved.

The tax credits are subject to a five year credit recapture period, as defined in the Internal Revenue Code of 1986, as amended, beginning one year after the completion of the Phase I Project, which was completed in the third quarter of 2009. Our obligation to the Phase I Counterparty with respect to the tax credits is ratably relieved annually in the third quarter of each year, upon the expiration of each portion of the recapture period and the satisfaction of other revenue recognition criteria. In the third quarter of 2013, we recognized the amount related to the fourth recapture period and recorded \$1.8 million of the contribution received from the Phase I Counterparty as “Other income” in the consolidated statements of operations.

### Phase II

In the second quarter of 2012, we closed a transaction with a Phase II Counterparty (the “Phase II Counterparty”) related to the historic rehabilitation of an office building located at 801 Market Street in Philadelphia, Pennsylvania (the “Phase II Project”). The Phase II Counterparty agreed to initially contribute \$3.7 million of equity to the Phase II Project. This amount was subsequently increased to \$5.5 million, of which \$4.0 million was funded as of September 30, 2013. In exchange for its contributions into the Phase II Project, the Phase II Counterparty received substantially all of the historic rehabilitation tax credits associated with the Phase II Project as a distribution. The Phase II Counterparty’s contributions, other than the amounts allocated to a put option (whereby we might be obligated or entitled to repurchase the Phase II Counterparty’s ownership interest in the Phase II Project), are classified as “Accrued expenses and other liabilities” and recognized as “Other income” in the consolidated financial statements as our

obligation to deliver tax credits is relieved.

The tax credits are subject to a five year credit recapture period, as defined in the Internal Revenue Code of 1986, as amended, beginning one year after the completion of the Phase II Project, which was completed in the second quarter of 2012. Our obligation to the Phase II Counterparty with respect to the tax credits is ratably relieved annually in the third quarter of each year, upon the expiration of each portion of the recapture period and the satisfaction of other revenue recognition criteria. In the third quarter of 2013, we recognized the amount related to the first recapture period and recorded \$0.7 million of the contribution received from the Phase II Counterparty as "Other income" in the consolidated statements of operations.

Table of Contents

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following analysis of our consolidated financial condition and results of operations should be read in conjunction with our unaudited consolidated financial statements and the notes thereto included elsewhere in this report.

OVERVIEW

Pennsylvania Real Estate Investment Trust, a Pennsylvania business trust founded in 1960 and one of the first equity real estate investment trusts ("REITs") in the United States, has a primary investment focus on retail shopping malls located in the eastern half of the United States, primarily in the Mid-Atlantic region.

We currently own interests in 44 retail properties, of which 41 are operating properties and three are development properties. The 41 operating properties that are classified in continuing operations include 36 enclosed malls and five strip and power centers, have a total of 30.7 million square feet and operate in 11 states. We and partnerships in which we own an interest own 23.9 million square feet at these properties (excluding space owned by anchors).

There are 34 operating retail properties in our portfolio that we consolidate for financial reporting purposes. These consolidated properties have a total of 26.1 million square feet, of which we own 20.8 million square feet. The seven operating retail properties that are owned by unconsolidated partnerships with third parties have a total of 4.6 million square feet, of which 3.1 million square feet are owned by such partnerships.

The development portion of our portfolio contains three properties in two states, with two classified as "mixed use" (a combination of retail and other uses) and one classified as "other."

Our primary business is owning and operating retail shopping malls, which we primarily do through our operating partnership, PREIT Associates, L.P. ("PREIT Associates"). We provide management, leasing and real estate development services through PREIT Services, LLC ("PREIT Services"), which generally develops and manages properties that we consolidate for financial reporting purposes, and PREIT-RUBIN, Inc. ("PRI"), which generally develops and manages properties that we do not consolidate for financial reporting purposes, including properties we own interests in through partnerships with third parties and properties that are owned by third parties in which we do not have an interest. PRI is a taxable REIT subsidiary, as defined by federal tax laws, which means that it is able to offer additional services to tenants without jeopardizing our continuing qualification as a REIT under federal tax law.

Net income for the three months ended September 30, 2013 was \$12.6 million, an increase of \$25.4 million compared to a net loss of \$12.9 million for the three months ended September 30, 2012. This increase was primarily due to gains on sales of discontinued operations of \$45.1 million in connection with the September 2013 sales of Christiana Center and Commons at Magnolia, a \$6.5 million decrease in interest expense and a \$5.0 million decrease in employee separation expenses. These favorable changes were partially offset by \$30.0 million in impairment losses at Chambersburg Mall and North Hanover Mall and a \$4.1 million increase in depreciation and amortization expenses.

Net income for the nine months ended September 30, 2013 was \$29.4 million, an increase of \$65.1 million compared to a net loss of \$35.7 million for the nine months ended September 30, 2012. This increase was primarily due to gains on sales of discontinued operations of \$78.4 million in connection with the sales of Orlando Fashion Square, Paxton Towne Centre, Phillipsburg Mall, Christiana Center and Commons at Magnolia, a \$13.0 million decrease in interest expense, increased net operating income ("NOI") of \$7.2 million at same store and properties acquired in 2013 and a decrease of \$3.4 million in employee separation expenses. These favorable changes were partially offset by \$30.0 million of impairment losses at Chambersburg Mall and North Hanover Mall, an increase of \$10.1 million in depreciation and amortization expenses and a decrease of \$7.4 million from NOI of discontinued operations.

We evaluate operating results and allocate resources on a property-by-property basis, and do not distinguish or evaluate our consolidated operations on a geographic basis. We do not have any significant revenue or asset concentrations, and thus the individual properties have been aggregated into one reportable segment based upon their similarities with regard to the nature of our properties and the nature of our tenants and operational processes, as well as long-term financial performance. In addition, no single tenant accounts for 10% or more of our consolidated revenue, and none of our properties are located outside the United States.

As further discussed in our Annual Report on Form 10-K for the year ended December 31, 2012, we have undertaken efforts to raise the overall quality of our portfolio of assets. One of the ways by which we intend to accomplish this is by disposing of

## Table of Contents

certain non-core assets, some of which have sales productivity or occupancy below the average for our portfolio. During 2013, we have sold Phillipsburg Mall and Orlando Fashion Square. We are currently in negotiations to sell some other malls that we consider to be non-core.

We hold our interests in our portfolio of properties through our operating partnership, PREIT Associates. We are the sole general partner of PREIT Associates and, as of September 30, 2013, held a 97.0% controlling interest in the Operating Partnership, and consolidated it for reporting purposes. We hold our investments in seven of the 41 retail properties and one of the three development properties in our portfolio through unconsolidated partnerships with third parties in which we own a 40% to 50% interest. We hold a noncontrolling interest in each unconsolidated partnership, and account for such partnerships using the equity method of accounting. We do not control any of these equity method investees for the following reasons:

Except for two properties that we co-manage with our partner, all of the other entities are managed on a day-to-day basis by one of our other partners as the managing general partner in each of the respective partnerships. In the case of the co-managed properties, all decisions in the ordinary course of business are made jointly.

The managing general partner is responsible for establishing the operating and capital decisions of the partnership, including budgets, in the ordinary course of business.

All major decisions of each partnership, such as the sale, refinancing, expansion or rehabilitation of the property, require the approval of all partners.

Voting rights and the sharing of profits and losses are generally in proportion to the ownership percentages of each partner.

We record the earnings from the unconsolidated partnerships using the equity method of accounting under the statements of operations caption entitled "Equity in income of partnerships," rather than consolidating the results of the unconsolidated partnerships with our results. Changes in our investments in these entities are recorded in the balance sheet caption entitled "Investment in partnerships, at equity." In the case of deficit investment balances, such amounts are recorded in "Distributions in excess of partnership investments."

We hold our interest in three of our unconsolidated partnerships through tenancy in common arrangements. For each of these properties, title is held by us and another person or persons, and each has an undivided interest in the property. With respect to each of the three properties, under the applicable agreements between us and the other persons with ownership interests, we and such other persons have joint control because decisions regarding matters such as the sale, refinancing, expansion or rehabilitation of the property require the approval of both us and the other person (or at least one of the other persons) owning an interest in the property. Hence, we account for each of the properties using the equity method of accounting. The balance sheet items arising from these properties appear under the caption "Investments in partnerships, at equity." The statements of operations items arising from these properties appear in "Equity in income of partnerships."

For further information regarding our unconsolidated partnerships, see note 3 to our unaudited consolidated financial statements.

## Current Economic Conditions and Our Near Term Capital Needs

The conditions in the economy have caused unemployment to remain relatively high and have caused fluctuations and variations in business and consumer confidence and consumer spending on retail goods. As a result, the sales and profit performance of certain retailers has fluctuated. We continue to adjust our plans and actions to take into account the current environment. In particular, we continue to contemplate ways to maintain or reduce our leverage through a variety of means available to us, subject to and in accordance with the terms of our 2013 Revolving Facility. These steps might include obtaining additional equity capital, including through the issuance of common or preferred equity



securities if market conditions are favorable, through joint ventures or other partnerships or arrangements involving our contribution of assets with institutional investors, private equity investors or other REITs, through sales of properties or interests in properties with values in excess of their mortgage loans or allocable debt and application of the excess proceeds to debt reduction, or through other actions.

## Table of Contents

### Capital Improvements and Development Projects

At our operating properties, we might engage in various types of capital improvement and ground up development projects. Such projects vary in cost and complexity, and can include building out new or existing space for individual tenants, upgrading common areas or exterior areas such as parking lots, or redeveloping the entire property, among other projects. Project costs are accumulated in "Construction in progress" on our consolidated balance sheet until the asset is placed into service, and amounted to \$88.4 million as of September 30, 2013.

At our development properties, we are also engaged in several types of projects. However, we do not expect to make any significant investment in these projects in the short term. As of September 30, 2013, we had incurred \$50.4 million of costs (net of impairment charges recorded in prior years) related to our activity at development properties.

### Impairment of Assets

#### Chambersburg Mall

In September 2013, we recorded a loss on impairment of assets at Chambersburg Mall in Chambersburg, Pennsylvania of \$23.7 million to write down the carrying value of the property's long-lived assets to the property's estimated fair value of \$8.2 million. During the third quarter of 2013, we entered into negotiations with a potential buyer of the property, which are ongoing and could result in changes to our underlying assumptions. As a result of this factor, we determined that the holding period for the property was less than had been previously estimated, which we concluded to be a triggering event, leading us to conduct an analysis of possible asset impairment at this property. Using updated assumptions based on this factor, we determined that the estimated undiscounted cash flows, net of estimated capital expenditures, for Chambersburg Mall were less than the carrying value of the property, and recorded the impairment loss.

#### North Hanover Mall

In September 2013, we recorded a loss on impairment of assets at North Hanover Mall in Hanover, Pennsylvania of \$6.3 million to write down the carrying value of the property's long-lived assets to the property's estimated fair value of \$16.7 million. We had previously recognized a loss on impairment of assets on the property of \$24.1 million in 2011. Since 2011, the property experienced further declines in net operating income and occupancy. During the third quarter of 2013, we entered into negotiations with a potential buyer of the property, which are ongoing and could result in changes to our underlying assumptions. As a result of these factors, we determined that the holding period for the property was less than had previously been estimated, which we concluded to be a triggering event, leading us to conduct an analysis of possible asset impairment at this property. Using updated assumptions based on these factors, we determined that the estimated undiscounted cash flows, net of estimated capital expenditures, for North Hanover Mall were less than the carrying value of the property, and recorded the impairment loss.

### Acquisitions and Dispositions

See note 2 to our unaudited consolidated financial statements for a description of our acquisitions and dispositions in 2013.

Table of Contents

**CRITICAL ACCOUNTING POLICIES**

Critical Accounting Policies are those that require the application of management's most difficult, subjective or complex judgments, often because of the need to make estimates about the effect of matters that are inherently uncertain and that might change in subsequent periods. In preparing the unaudited consolidated financial statements, management has made estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting periods. In preparing the financial statements, management has utilized available information, including our historical experience, industry standards and the current economic environment, among other factors, in forming its estimates and judgments, giving due consideration to materiality. Management has also considered events and changes in property, market and economic conditions, estimated future cash flows from property operations and the risk of loss on specific accounts or amounts in determining its estimates and judgments. Actual results may differ from these estimates. In addition, other companies may utilize different estimates, which may affect comparability of our results of operations to those of companies in similar businesses. The estimates and assumptions made by management in applying critical accounting policies have not changed materially during 2013 and 2012 except as otherwise noted, and none of these estimates or assumptions have proven to be materially incorrect or resulted in our recording any significant adjustments relating to prior periods. We will continue to monitor the key factors underlying our estimates and judgments, but no change is currently expected.

**Asset Impairment**

Real estate investments and related intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the property might not be recoverable. A property to be held and used is considered impaired only if our management's estimate of the aggregate future cash flows, less estimated capital expenditures, to be generated by the property, undiscounted and without interest charges, are less than the carrying value of the property. This estimate takes into consideration factors such as expected future operating income, trends and prospects, as well as the effects of demand, competition and other factors. In addition, these estimates may consider a probability weighted cash flow estimation approach when alternative courses of action to recover the carrying amount of a long-lived asset are under consideration or when a range of possible values is estimated.

The determination of undiscounted cash flows requires significant estimates by management, including the expected course of action at the balance sheet date that would lead to such cash flows. Subsequent changes in estimated undiscounted cash flows arising from changes in the anticipated action to be taken with respect to the property could impact the determination of whether an impairment exists and whether the effects could materially affect our net income. To the extent estimated undiscounted cash flows are less than the carrying value of the property, the loss will be measured as the excess of the carrying amount of the property over the estimated fair value of the property. Assessment of our ability to recover certain lease related costs must be made when we have a reason to believe that the tenant might not be able to perform under the terms of the lease as originally expected. This requires us to make estimates as to the recoverability of such costs.

For additional information regarding our Critical Accounting Policies, see "Critical Accounting Policies" in Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2012.

**OFF BALANCE SHEET ARRANGEMENTS**

We have no material off-balance sheet items other than the partnerships described in note 3 to the unaudited consolidated financial statements and in the "Overview" section above.

Table of Contents

## RESULTS OF OPERATIONS

## Occupancy

The table below sets forth certain occupancy statistics for our properties (excluding the properties included in discontinued operations) as of September 30, 2013 and 2012:

	Occupancy <sup>(1)</sup> as of September 30,											
	Consolidated Properties				Unconsolidated Properties				Combined <sup>(2)</sup>			
	2013		2012		2013		2012		2013		2012	
Retail portfolio weighted average:												
Total excluding anchors	89.9	%	88.9	%	93.8	%	93.0	%	90.6	%	89.6	%
Total including anchors	93.2	%	92.7	%	95.6	%	95.0	%	93.5	%	93.0	%
Malls weighted average:												
Total excluding anchors	89.9	%	88.9	%	96.0	%	93.9	%	90.3	%	89.3	%
Total including anchors	93.2	%	92.7	%	97.3	%	95.8	%	93.4	%	92.9	%
Strip and power centers weighted average	N/A		N/A		94.5	%	94.5	%	94.5	%	94.5	%

<sup>(1)</sup> Occupancy for both periods presented includes all tenants irrespective of the term of their agreements.

<sup>(2)</sup> Combined occupancy is calculated by using occupied gross leasable area ("GLA") for consolidated and unconsolidated properties and dividing by total GLA for consolidated and unconsolidated properties.

Table of Contents

## Leasing Activity

The table below sets forth summary leasing activity information with respect to our consolidated and unconsolidated properties for the three and nine months ended September 30, 2013:

			Average Gross Rent psf		Increase (Decrease) in Gross Rent psf		Annualized Tenant Improvements psf <sup>(2)</sup>
	Number	GLA	Previous	New <sup>(1)</sup>	Dollar	Percentage	
New Leases: <sup>(3)</sup>							
1st Quarter	33	95,895	N/A	\$39.60	\$39.60	N/A	\$7.82
2nd Quarter <sup>(4)</sup>	53	144,481	N/A	39.73	39.73	N/A	7.36
3rd Quarter <sup>(5)</sup>	60	234,946	N/A	26.74	26.74	N/A	6.31
Total/Average	146	475,322	N/A	\$33.28	\$33.28	N/A	\$6.93
Renewal - non-anchor tenants 10,000 square feet and under: <sup>(6)</sup>							
1st Quarter	73	216,780	\$35.21	\$36.93	\$1.72	4.9	% \$0.04
2nd Quarter	107	249,256	34.98	36.81	1.83	5.2	% —
3rd Quarter	63	184,923	34.06	36.28	2.22	6.5	% —
Total/Average	243	650,959	\$34.80	\$36.70	\$1.90	5.5	% \$0.01
Renewal - non-anchor tenants greater than 10,000 square feet: <sup>(6)</sup>							
1st Quarter	1	11,521	\$7.49	\$7.23	\$(0.26)	(3.5)	)% \$—
2nd Quarter	1	20,308	7.60	15.43	7.83	103.0	% —
3rd Quarter	3	47,600	16.32	13.25	(3.07)	(18.8)	)% —
Total/Average	5	79,429	\$12.81	\$12.93	\$0.12	1.0	% \$—
Anchor Renewal:							
1st Quarter	1	83,835	\$8.58	\$9.10	\$0.52	6.1	% \$—
2nd Quarter	4	374,700	3.59	3.24	(0.35)	(9.7)	)% —
3rd Quarter	8	666,739	4.64	4.84	0.20	4.3	% —
Total/Average	13	1,125,274	\$4.58	\$4.62	\$0.04	0.9	% \$—

(1) New rent is the initial amount payable upon rent commencement.

(2) These leasing costs are presented as annualized costs per square foot and are spread uniformly over the initial lease term.

(3) This category includes newly constructed and recommissioned space.

(4) Excluding tenants greater than 10,000 square feet, average gross rent per square foot for new leases was \$51.11.

(5) Excluding tenants greater than 10,000 square feet, average gross rent per square foot for new leases was \$30.91.

(6) This category includes expansions and lease extensions.

As of September 30, 2013, for non-anchor leases, the average gross rent per square foot as of the expiration date was \$35.78 for the renewing leases in "Holdover" status and \$31.49 for leases expiring in 2013.

## Table of Contents

### Overview

The following information sets forth our results of operations for the three and nine months ended September 30, 2013 and 2012.

Net income for the three months ended September 30, 2013 was \$12.6 million, an increase of \$25.4 million compared to a net loss of \$12.9 million for the three months ended September 30, 2012. This increase was primarily due to gains on sales of discontinued operations of \$45.1 million in connection with the September 2013 sales of Christiana Center and Commons at Magnolia, a \$6.5 million decrease in interest expense and a \$5.0 million decrease in employee separation expenses. These favorable changes were partially offset by \$30.0 million in impairment losses at Chambersburg Mall and North Hanover Mall and a \$4.1 million increase in depreciation and amortization expenses.

Net income for the nine months ended September 30, 2013 was \$29.4 million, an increase of \$65.1 million compared to a net loss of \$35.7 million for the nine months ended September 30, 2012. This increase was primarily due to gains on sales of discontinued operations of \$78.4 million in connection with the sales of Orlando Fashion Square, Paxton Towne Centre, Phillipsburg Mall, Christiana Center and Commons at Magnolia, a \$13.0 million decrease in interest expense, increased NOI of \$7.2 million at same store and properties acquired in 2013 and a decrease of \$3.4 million in employee separation expenses. These favorable changes were partially offset by \$30.0 million of impairment losses at Chambersburg Mall and North Hanover Mall, an increase of \$10.1 million in depreciation and amortization expenses and a decrease of \$7.4 million from NOI of discontinued operations.

	Three Months Ended September 30,		% Change 2012 to 2013		Nine Months Ended September 30,		% Change 2012 to 2013	
(in thousands of dollars)	2013	2012	2013		2013	2012	2013	
Real estate revenue	108,278	102,848	5	%	317,395	305,133	4	%
Other income	3,208	2,608	23	%	5,491	4,254	29	%
Operating expenses	(48,698 )	(45,620 )	7	%	(137,463 )	(131,897 )	4	%
Depreciation and amortization	(36,053 )	(31,918 )	13	%	(105,332 )	(95,232 )	11	%
General and administrative expenses	(8,116 )	(8,694 )	(7	)%	(26,578 )	(28,818 )	(8	)%
Impairment of assets	(29,966 )	—	N/A		(29,966 )	—	N/A	
Provision for employee separation expense	—	(4,958 )	(100	)%	(2,314 )	(5,754 )	(60	)%
Project costs and other expenses	(462 )	(380 )	22	%	(862 )	(777 )	11	%
Interest expense, net	(23,477 )	(29,996 )	(22	)%	(78,503 )	(91,531 )	(14	)%
Equity in income of partnerships	2,345	2,164	8	%	7,081	6,110	16	%
Net loss from continuing operations	(32,941 )	(13,946 )	136	%	(51,051 )	(38,512 )	33	%
Operating results from discontinued operations	428	1,085	(61	)%	2,082	2,834	(27	)%
Gains on sales of discontinued operations	45,097	—	N/A		78,351	—	N/A	
Net income (loss)	12,584	(12,861 )	198	%	29,382	(35,678 )	182	%

The amounts in the preceding table reflect our consolidated properties and our unconsolidated properties. Our unconsolidated properties are presented under the equity method of accounting in the line item "Equity in income of partnerships."

### Real Estate Revenue

Real estate revenue increased by \$5.4 million, or 5%, in the three months ended September 30, 2013 compared to the three months ended September 30, 2012, primarily due to:

an increase of \$2.7 million in base rent, including \$1.4 million related to the April 2013 acquisition of 907 Market Street, Philadelphia, Pennsylvania. Base rent also increased due to new store openings and lease renewals with higher base rent, with notable increases at Willow Grove Park, Cherry Hill Mall and Plymouth Meeting Mall; and an increase of \$2.6 million in expense reimbursements, following increases in real estate tax and utility expenses (see “—Operating Expenses”).

## Table of Contents

Real estate revenue increased by \$12.3 million, or 4%, in the nine months ended September 30, 2013 compared to the nine months ended September 30, 2012, primarily due to:

- an increase of \$8.7 million in base rent, including \$2.6 million related to the April 2013 acquisition of 907 Market Street and \$1.3 million associated with the July 2012 lease commencement date of the Philadelphia Media Network at The Gallery at Market East. Base rent also increased due to new store openings and lease renewals with higher base rent, with notable increases at Willow Grove Park, Cherry Hill Mall, Plymouth Meeting Mall and Jacksonville Mall;
- an increase of \$4.4 million in expense reimbursements, following increases in common area maintenance and real estate tax expenses (see “—Operating Expenses”); partially offset by
- a decrease of \$1.1 million in lease termination revenue as a result of \$1.1 million received from three tenants during the nine months ended September 30, 2012.

## Operating Expenses

Operating expenses increased by \$3.1 million, or 7%, in the three months ended September 30, 2013 compared to the three months ended September 30, 2012, primarily due to:

- an increase of \$3.4 million in real estate tax expense, including a \$2.7 million increase at our four properties located in New Jersey due to the combined effect of increases in the real estate tax assessment values and real estate tax rates;
- an increase of \$0.3 million in non-common area utility expense, including increases of \$0.2 million related to the April 2013 acquisition of 907 Market Street; partially offset by
- a decrease of \$0.2 million in common area maintenance expense, including a \$0.3 million decrease in loss prevention expense due to contract renewal savings; and
- a decrease of \$0.2 million in bad debt expense due to favorable collections resulting in lower billed accounts receivable balances.

Operating expenses increased by \$5.6 million, or 4%, in the nine months ended September 30, 2013 compared to the nine months ended September 30, 2012, primarily due to:

- an increase of \$6.1 million in real estate tax expense, including a \$5.0 million increase at our four properties located in New Jersey due to the combined effect of increases in the real estate tax assessment values and real estate tax rates;
- an increase of \$0.8 million in common area maintenance expenses, including increases of \$0.4 million related to the April 2013 acquisition of 907 Market Street and \$0.5 million in snow removal expense. Snow removal expense was higher during the nine months ending September 30, 2013 due to having a mild and dry winter across the Mid-Atlantic states where many of our properties are located in the nine months ended September 30, 2012; partially offset by
- a decrease of \$0.3 million in non-common area utility expense due to lower electric rates as a result of alternate supplier contracts executed over the past 12 months; and
- a decrease of \$0.3 million in bad debt expense due to favorable collections resulting in lower billed accounts receivable balances.

## Net Operating Income (“NOI”)

NOI (a non-GAAP measure) is derived from real estate revenue (determined in accordance with generally accepted accounting principles, or GAAP, including lease termination revenue) minus operating expenses (determined in accordance with GAAP), plus our share of revenue and operating expenses of our partnership investments, and includes real estate revenue and operating expenses from properties included in discontinued operations, if any. It



does not represent cash generated from operating activities in accordance with GAAP and should not be considered to be an alternative to net income (determined in accordance with GAAP) as an indication of our financial performance or to be an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity. It is not indicative of funds available for our cash needs, including our ability to make cash distributions. We believe that NOI is helpful to management and investors as a measure of operating performance because it is an indicator of the return on property investment, and provides a method of comparing property performance over time. We believe that net income is the most directly comparable GAAP measurement to NOI.

NOI excludes interest and other income, general and administrative expenses, provision for employee separation expenses, interest expense, depreciation and amortization, gains on sales of interests in real estate, gains on sales of non-operating real estate, gains on sales of discontinued operations, gain on extinguishment of debt, impairment losses, project costs and other expenses.

Table of Contents

The following table presents NOI for the three and nine months ended September 30, 2013 and 2012. The results are presented using the “proportionate-consolidation method” (a non-GAAP measure), which includes our share of the results of our partnership investments. Under GAAP, we account for our partnership investments under the equity method of accounting. Operating results for retail properties that we owned for the full periods presented (“Same Store”) exclude properties acquired or disposed of or reclassified as held for sale during the periods presented. A reconciliation of NOI to net income (loss) determined in accordance with GAAP appears under the heading “Reconciliation of GAAP Net Income (Loss) to Non-GAAP Measures.”

	Same Store Three Months Ended September 30,				Non Same Store Three Months Ended September 30,				Total Three Months Ended September 30,			
(in thousands of dollars)	2013	2012	% Change		2013	2012	% Change		2013	2012	% Change	
Real estate revenue	\$116,135	\$112,032	4	%	\$3,550	\$7,511	(53)	)%	\$119,685	\$119,543	—	%
Operating expenses	(50,819 )	(48,058 )	6	%	(1,293 )	(3,390 )	(62)	)%	(52,112 )	(51,448 )	1	%
Net Operating Income	\$65,316	\$63,974	2	%	\$2,257	\$4,121	(45)	)%	\$67,573	\$68,095	(1)	)%

Total NOI decreased by \$0.5 million, or 1%, in the three months ended September 30, 2013 compared to the three months ended September 30, 2012 primarily due to a \$1.8 million decrease in NOI from Non Same Store properties offset by a \$1.3 million increase in NOI from our Same Store properties. The Non Same Store decrease was primarily due to a \$3.0 million decrease of NOI from discontinued operations, primarily offset by a \$1.1 million increase in NOI from 907 Market Street, which was acquired in April 2013. See “—Real Estate Revenue” and “—Operating Expenses” above for further information about our consolidated properties. Same Store NOI includes lease termination revenue of \$0.3 million for each of the three months ended September 30, 2013 and 2012, respectively.

	Same Store Nine Months Ended September 30,				Non Same Store Nine Months Ended September 30,				Total Nine Months Ended September 30,			
(in thousands of dollars)	2013	2012	% Change		2013	2012	% Change		2013	2012	% Change	
Real estate revenue	\$342,726	\$332,188	3	%	\$10,573	\$22,499	(53)	)%	\$353,299	\$354,687	—	%
Operating expenses	(144,065 )	(138,972 )	4	%	(4,336 )	(10,855 )	(60)	)%	(148,401 )	(149,827 )	(1)	)%
Net Operating Income	\$198,661	\$193,216	3	%	\$6,237	\$11,644	(46)	)%	\$204,898	\$204,860	—	%

Total NOI was unchanged at \$204.9 million for the nine months ended September 30, 2013. Same Store NOI increased \$5.4 million and was offset by a \$5.4 million decrease in Non Same Store NOI. Non Same Store NOI consisted of a decrease of \$7.4 million from properties classified as discontinued operations, partially offset by a \$2.1 million increase in NOI from 907 Market Street, which was acquired in April 2013. See “—Real Estate Revenue” and “—Operating Expenses” above for further information about our consolidated properties. Same Store NOI includes lease termination revenue of \$0.6 million and \$1.7 million for the nine months ended September 30, 2013 and 2012,

respectively.

#### Depreciation and Amortization

Depreciation and amortization expense increased by \$4.1 million, or 13%, in the three months ended September 30, 2013 compared to the three months ended September 30, 2012, primarily due to:

- an increase of \$2.9 million primarily due to a higher asset base resulting from capital improvements related to new tenants at our properties; and
- an increase of \$1.2 million associated with the April 2013 acquisition of 907 Market Street.

## Table of Contents

Depreciation and amortization expense increased by \$10.1 million, or 11%, in the nine months ended September 30, 2013 compared to the nine months ended September 30, 2012, primarily due to:

- an increase of \$8.3 million primarily due to a higher asset base resulting from capital improvements related to new tenants at our properties; and
- an increase of \$2.1 million associated with the April 2013 acquisition of 907 Market Street; partially offset by a decrease of \$0.3 million because certain lease intangibles at two properties purchased during 2005 became fully amortized during 2012.

## General and Administrative Expenses

General and administrative expenses decreased by \$0.6 million, or 7%, in the three months ended September 30, 2013 compared to the three months ended September 30, 2012. This decrease was primarily due to a decrease of \$0.6 million in executive compensation and benefit costs.

General and administrative expenses decreased by \$2.2 million, or 8%, in the nine months ended September 30, 2013 compared to the nine months ended September 30, 2012. This decrease was primarily due to a decrease of \$1.8 million in executive compensation and benefit costs and a decrease of \$0.4 million in other general and administrative expenses.

## Provision for Employee Separation Expenses

In connection with the terms of the amended employment agreement with Ronald Rubin, our Executive Chairman, we recorded a total provision for employee separation expense of \$4.5 million. We recorded provision for employee separation expense related to Mr. Rubin's amended employment agreement of \$1.1 million during the three months ended September 30, 2012, and \$1.9 million and \$1.4 million during the nine months ended September 30, 2013 and 2012, respectively. We recorded a total of \$2.6 million during the year ended December 31, 2012.

In February 2013, under our Second Amended and Restated 2003 Equity Incentive Plan, Mr. Rubin received 16,000 restricted shares that had a fair value of \$0.3 million based on the grant date fair value of \$18.28 per share and a vesting period through December 31, 2013. This award was amortized through June 7, 2013, the date on which Mr. Rubin became eligible to voluntarily terminate his employment agreement and receive his founder's retirement payment of \$3.5 million, at which time such restricted shares would vest.

In connection with the appointment of Joseph F. Coradino as Chief Executive Officer in June 2012, conditions in former President and Chief Operating Officer Edward Glickman's employment agreement were triggered that caused us to record a provision for employee separation expense. We recorded \$3.5 million and \$4.0 million of employee separation expense related to Mr. Glickman in the three and nine months ended September 30, 2012, respectively.

## Interest Expense

Interest expense decreased by \$6.5 million, or 22%, for the three months ended September 30, 2013 compared to the three months ended September 30, 2012. This decrease was primarily due to a \$7.3 million decrease due to a lower weighted average debt balance and a lower applicable stated interest rates, partially offset by a \$0.7 million loss on hedge ineffectiveness. Our weighted average effective borrowing rate was 5.59% for the three months ended September 30, 2013 compared to 6.17% for the three months ended September 30, 2012. Our weighted average debt balance was \$1,651.6 million for the three months ended September 30, 2013 compared to \$1,966.2 million for the

three months ended September 30, 2012. The decrease in our weighted average debt balance is primarily due to the application of the net proceeds of our Series B preferred share issuance in 2012 and our common share issuance in May 2013.

Interest expense decreased by \$13.0 million, or 14%, for the nine months ended September 30, 2013 compared to the nine months ended September 30, 2012. This decrease was primarily due to a \$17.5 million decrease as a result of a lower weighted average debt balance and lower applicable stated interest rates, partially offset by a net loss on hedge ineffectiveness of \$3.4 million and a \$1.1 million increase in accelerated amortization of deferred financing costs related to the repayment of our 2010 Credit Facility and the repayment of the Jacksonville mortgage loan. Of that \$3.4 million net loss on hedge ineffectiveness, \$2.9 million related to a forward starting swap that was cash settled in 2008 was determined to be ineffective in connection with the repayment of the mortgage loan on Jacksonville Mall in May 2013. Our weighted average effective borrowing rate

Table of Contents

was 5.74% for the nine months ended September 30, 2013 compared to 6.06% for the nine months ended September 30, 2012. Our weighted average debt balance was \$1,757.1 million for the nine months ended September 30, 2013 compared to \$2,045.6 million for the nine months ended September 30, 2012. The decrease in our weighted average debt balance is primarily due to the application of the net proceeds of our two preferred share issuances in 2012 and our common share issuance in May 2013.

**Impairment of assets**

As further described above and in note 2 to the notes to our unaudited consolidated financial statements, in September 2013, we recorded impairment of assets of \$23.7 million on Chambersburg Mall in Chambersburg, Pennsylvania and \$6.3 million on North Hanover Mall in Hanover, Pennsylvania.

**Discontinued Operations**

We have presented as discontinued operations the operating results of Orlando Fashion Square, Paxton Towne Centre, Phillipsburg Mall, Christiana Center and Commons at Magnolia that were sold in 2013.

Operating results and gains on sales of discontinued operations for the properties in discontinued operations for the periods presented were as follows:

(in thousands of dollars)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Operating results of:				
Christiana Center	\$288	\$347	\$1,609	\$1,186
Orlando Fashion Square	—	439	150	626
Paxton Towne Centre	—	299	(121)	) 816
Commons at Magnolia	140	135	495	378
Phillipsburg Mall	—	(135)	) (51)	) (172)
Operating results from discontinued operations	428	1,085	2,082	2,834
Gains on sales of discontinued operations	45,097	—	78,351	—
Income from discontinued operations	\$45,525	\$1,085	\$80,433	\$2,834

**Gains on Sales of Discontinued Operations**

Gains on sales of discontinued operations were \$45.1 million in the three months ended September 30, 2013 due to a \$40.9 million gain on the sale of Christiana Center in September 2013 and a \$4.2 million gain on the sale of Commons at Magnolia, also in September 2013.

Gain on sales of discontinued operations were \$78.4 million in the nine months ended September 30, 2013 due to a \$32.7 million gain on the sale of Paxton Towne Centre in January 2013, a \$0.6 million gain on the sale of Orlando Fashion Square in February 2013, a \$40.9 million gain on the sale of Christiana Center in September 2013 and a \$4.2 million gain on the sale of the Commons at Magnolia, also in September 2013.

There were no gains on sales of discontinued operations in the three and nine months ended September 30, 2012.

**Funds From Operations**

The National Association of Real Estate Investment Trusts (“NAREIT”) defines Funds From Operations (“FFO”), which is a non-GAAP measure commonly used by REITs, as net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect funds from operations on the same basis. We compute FFO in accordance with standards established by NAREIT, which may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition, or that interpret the current NAREIT definition differently than we do. NAREIT’s established guidance provides that excluding impairment write downs of depreciable real estate is consistent with the NAREIT definition.

Table of Contents

FFO is a commonly used measure of operating performance and profitability among REITs. We use FFO and FFO per diluted share and unit of limited partnership interest in our operating partnership ("OP Unit") in measuring our performance against our peers and as one of the performance measures for determining incentive compensation amounts earned under certain of our performance-based executive compensation programs.

FFO does not include gains and losses on sales of operating real estate assets or impairment write downs of depreciable real estate, which are included in the determination of net income in accordance with GAAP. Accordingly, FFO is not a comprehensive measure of our operating cash flows. In addition, since FFO does not include depreciation on real estate assets, FFO may not be a useful performance measure when comparing our operating performance to that of other non-real estate commercial enterprises. We compensate for these limitations by using FFO in conjunction with other GAAP financial performance measures, such as net income and net cash provided by operating activities, and other non-GAAP financial performance measures, such as NOI. FFO does not represent cash generated from operating activities in accordance with GAAP and should not be considered to be an alternative to net income (determined in accordance with GAAP) as an indication of our financial performance or to be an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity, nor is it indicative of funds available for our cash needs, including our ability to make cash distributions. We believe that net income is the most directly comparable GAAP measurement to FFO.

We also present Funds From Operations, as adjusted, and Funds From Operations per diluted share and OP Unit, as adjusted, which are non-GAAP measures, for the three and nine months ended September 30, 2013 and 2012 to show the effect of provision for employee separation expense, accelerated amortization of deferred financing costs and gain and loss on hedge ineffectiveness, which had a significant effect on our results of operations, but are not, in our opinion, indicative of our operating performance. We believe that FFO is helpful to management and investors as a measure of operating performance because it excludes various items included in net income that do not relate to or are not indicative of operating performance, such as gains on sales of operating real estate and depreciation and amortization of real estate, among others. We believe that Funds From Operations, as adjusted, is helpful to management and investors as a measure of operating performance because it adjusts FFO to exclude items that management does not believe are indicative of its operating performance, such as provision for employee separation expense, accelerated amortization of deferred financing costs and gain or loss on hedge ineffectiveness.

The following table presents FFO and FFO per diluted share and OP Unit and FFO, as adjusted, and FFO per diluted share and OP Unit, as adjusted, for the three months ended September 30, 2013 and 2012:

(in thousands of dollars, except per share amounts)	Three Months		Three Months Ended September 30, 2012
	Ended September 30, 2013	% Change 2012 to 2013	
Funds from operations	\$31,244	55%	\$20,132
Provision for employee separation expense	—	(100)%	4,958
Accelerated amortization of deferred financing costs	50	N/A	—
Loss on hedge ineffectiveness	727	N/A	—
Funds from operations, as adjusted	\$32,021	28%	\$25,090
Funds from operations per diluted share and OP Unit	\$0.44	29%	\$0.34
Funds from operations per diluted share and OP Unit, as adjusted	\$0.45	5%	\$0.43
Weighted average number of shares outstanding	67,579		55,190
Weighted average effect of full conversion of OP Units	2,136		2,302
Effect of common share equivalents	825		982
Total weighted average shares outstanding, including OP Units	70,540		58,474



FFO was \$31.2 million for the three months ended September 30, 2013, an increase of \$11.1 million, or 55%, compared to \$20.1 million for the three months ended September 30, 2012. This increase was primarily due to:

- a decrease in interest expense of \$8.0 million (including our proportionate share of interest expense of our partnership properties) resulting from lower overall debt balances and lower average interest rates;
- a decrease of \$5.0 million in provision for employee separation expense;
- an increase of \$1.3 million in Same Store NOI (presented using the “proportionate consolidation method;” See “—Net Operating Income”);

Table of Contents

an increase of \$1.1 million in NOI from 907 Market Street, which was acquired in April 2013; and

- a decrease of \$0.6 million in general and administrative expenses; partially offset by
- a decrease of \$3.0 million in NOI from properties in discontinued operations;
- an increase of \$1.6 million in preferred dividends paid resulting from the Series B Preferred Shares issued in October 2012 that were not issued and outstanding during the three months ended September 30, 2012; and
- an increase of \$0.7 million in interest expense primarily due to net loss on hedge ineffectiveness that was recorded in interest expense.

FFO per diluted share increased by \$0.10 per share to \$0.44 per share for the three months ended September 30, 2013, compared to \$0.34 per share for the three months ended September 30, 2012. FFO per diluted share increased by \$0.19 per share due to the \$11.1 million increase in FFO, partially offset by a decrease of \$0.09 per share primarily due to the weighted average effect of 11,500,000 common shares issued in May 2013.

The following table presents FFO and FFO per diluted share and OP Unit and FFO, as adjusted, and FFO per diluted share and OP Unit, as adjusted, for the nine months ended September 30, 2013 and 2012:

(in thousands of dollars, except per share amounts)	Nine Months Ended September 30, 2013	% Change 2012 to 2013	Nine Months Ended September 30, 2012
Funds from operations	\$79,387	20%	\$65,932
Provision for employee separation expense	2,314	(60)%	5,754
Accelerated amortization of deferred financing costs	1,076	N/A	—
Loss on hedge ineffectiveness	3,409	N/A	—
Funds from operations, as adjusted	\$86,186	20%	\$71,686
Funds from operations per diluted share and OP Unit	\$1.21	7%	\$1.13
Funds from operations per diluted share and OP Unit, as adjusted	\$1.32	7%	\$1.23
Weighted average number of shares outstanding	62,330		55,081
Weighted average effect of full conversion of OP Units	2,215		2,313
Effect of common share equivalents	851		1,017
Total weighted average shares outstanding, including OP Units	65,396		58,411

FFO was \$79.4 million for the nine months ended September 30, 2013, an increase of \$13.5 million, or 20%, compared to \$65.9 million for the nine months ended September 30, 2012. This increase primarily was due to:

- a decrease of \$18.9 million in interest expense (including our proportionate share of interest expense of our partnership properties) resulting from lower overall debt balances and lower average interest rates;
- an increase of \$5.4 million in Same Store NOI (presented using the “proportionate consolidation method;” See “—Net Operating Income”);
- an decrease of \$3.5 million in provision for employee separation expense;
- a decrease of \$2.2 million in general and administrative expenses; and
- an increase of \$2.1 million in NOI from 907 Market Street, which was acquired in April 2013; partially offset by
- an increase of \$7.7 million in preferred dividends paid resulting from the Series A Preferred shares issued in April 2012 and the Series B Preferred Shares issued in October 2012;
- a decrease of \$7.4 million in NOI related to properties in discontinued operations;
- an increase of \$3.4 million in interest expense due to net loss on hedge ineffectiveness that was recorded in interest expense; and

an increase of \$1.1 million of accelerated deferred financing costs primarily related to the permanent repayment of the 2010 Term Loan in 2013.

FFO per diluted share increased \$0.08 per share to \$1.21 per share for the nine months ended September 30, 2013, compared to \$1.13 per share for the nine months ended September 30, 2012. FFO per diluted share increased by \$0.23 per share due to the

Table of Contents

\$13.5 million increase in FFO, offset by a decrease of \$0.15 per share primarily due to the weighted average effect of the 11,500,000 common shares issued in May 2013 and other common share issuances since January 1, 2012.

## Reconciliation of GAAP Net Income (Loss) to Non-GAAP Measures

The preceding discussions compare our unaudited Consolidated Statements of Operations results for different periods based on GAAP. Also, the non-GAAP measures of NOI and FFO have been discussed. We believe that NOI is helpful to management and investors as a measure of operating performance because it is an indicator of the return on property investment, and provides a method of comparing property performance over time. We believe that FFO is helpful to management and investors as a measure of operating performance because it excludes various items included in net income that do not relate to or are not indicative of operating performance, such as gains on sales of operating real estate and depreciation and amortization of real estate, among others. FFO is a commonly used measure of operating performance and profitability among REITs, and we use FFO and FFO per diluted share and OP Unit as supplemental non-GAAP measures to compare our performance for different periods to that of our industry peers.

The following information is provided to reconcile NOI and FFO, which are non-GAAP measures, to net income (loss), a GAAP measure:

(in thousands of dollars)	Three Months Ended September 30, 2013			
	Continuing Operations			
	Consolidated	Share of Unconsolidated Partnerships	Discontinued Operations	Total
Real estate revenue	\$ 108,278	\$ 9,980	\$ 1,427	\$ 119,685
Operating expenses	(48,698)	(2,971)	(443)	(52,112)
Net operating income (NOI)	59,580	7,009	984	67,573
General and administrative expenses	(8,116)	—	—	(8,116)
Other income	3,208	—	—	3,208
Project costs and other expenses	(462)	—	—	(462)
Interest expense, net	(23,477)	(2,773)	(494)	(26,744)
Depreciation of non real estate assets	(253)	—	—	(253)
Preferred share dividends	(3,962)	—	—	(3,962)
Funds from operations (FFO)	26,518	4,236	490	31,244
Depreciation of real estate assets	(35,800)	(1,891)	(62)	(37,753)
Equity in income of partnerships	2,345	(2,345)	—	—
Impairment of assets	(29,966)	—	—	(29,966)
Operating results from discontinued operations	428	—	(428)	—
Gain on sale of discontinued operations	45,097	—	—	45,097
Preferred share dividends	3,962	—	—	3,962
Net income	\$ 12,584	\$ —	\$ —	\$ 12,584

Table of Contents

## Three Months Ended September 30, 2012

## Continuing Operations

(in thousands of dollars)	Consolidated	Share of Unconsolidated Partnerships	Discontinued Operations	Total
Real estate revenue	\$102,848	\$9,668	\$7,027	\$119,543
Operating expenses	(45,620)	(2,845)	(2,983)	(51,448)
Net operating income (NOI)	57,228	6,823	4,044	68,095
General and administrative expenses	(8,694)	—	—	(8,694)
Provision for employee separation expense	(4,958)	—	—	(4,958)
Other income	2,608	—	—	2,608
Project costs and other expenses	(380)	(1)	—	(381)
Interest expense, net	(29,996)	(2,813)	(1,101)	(33,910)
Depreciation of non real estate assets	(256)	—	—	(256)
Preferred share dividends	(2,372)	—	—	(2,372)
Funds from operations (FFO)	13,180	4,009	2,943	20,132
Depreciation of real estate assets	(31,662)	(1,845)	(1,858)	(35,365)
Equity in income of partnerships	2,164	(2,164)	—	—
Operating results from discontinued operations	1,085	—	(1,085)	—
Preferred share dividends	2,372	—	—	2,372
Net loss	\$(12,861)	\$—	\$—	\$(12,861)

## Nine Months Ended September 30, 2013

## Continuing Operations

(in thousands of dollars)	Consolidated	Share of Unconsolidated Partnerships	Discontinued Operations	Total
Real estate revenue	\$317,395	\$29,683	\$6,221	\$353,299
Operating expenses	(137,463)	(8,768)	(2,170)	(148,401)
Net operating income (NOI)	179,932	20,915	4,051	204,898
General and administrative expenses	(26,578)	—	—	(26,578)
Provision for employee separation expense	(2,314)	—	—	(2,314)
Other income	5,491	—	—	5,491
Project costs and other expenses	(862)	—	—	(862)
Interest expense, net	(78,503)	(8,305)	(1,753)	(88,561)
Depreciation of non real estate assets	(801)	—	—	(801)
Preferred share dividends	(11,886)	—	—	(11,886)
Funds from operations (FFO)	64,479	12,610	2,298	79,387
Depreciation of real estate assets	(104,531)	(5,529)	(216)	(110,276)
Equity in income of partnerships	7,081	(7,081)	—	—
Impairment of assets	(29,966)	—	—	(29,966)
Operating results from discontinued operations	2,082	—	(2,082)	—
Gain on sale of discontinued operations	78,351	—	—	78,351
Preferred share dividends	11,886	—	—	11,886
Net income	\$29,382	\$—	\$—	\$29,382

Table of Contents

Nine Months Ended September 30, 2012

Continuing Operations

(in thousands of dollars)	Consolidated	Share of Unconsolidated Partnerships	Discontinued Operations	Total
Real estate revenue	\$ 305,133	\$ 28,506	\$ 21,048	\$ 354,687
Operating expenses	(131,897)	(8,409)	(9,521)	(149,827)
Net operating income (NOI)	173,236	20,097	11,527	204,860
General and administrative expenses	(28,818)	—	—	(28,818)
Provision for employee separation expense	(5,754)	—	—	(5,754)
Other income	4,254	—	—	4,254
Project costs and other expenses	(777)	(1)	—	(778)
Interest expense, net	(91,531)	(8,449)	(3,031)	(103,011)
Depreciation of non real estate assets	(604)	—	—	(604)
Preferred share dividends	(4,217)	—	—	(4,217)
Funds from operations (FFO)	45,789	11,647	8,496	65,932
Depreciation of real estate assets	(94,628)	(5,537)	(5,662)	(105,827)
Equity in income of partnerships	6,110	(6,110)	—	—
Operating results from discontinued operations	2,834	—	(2,834)	—
Preferred share dividends	4,217	—	—	4,217
Net loss	\$(35,678)	\$—	\$—	\$(35,678)

Table of Contents

LIQUIDITY AND CAPITAL RESOURCES

This “Liquidity and Capital Resources” section contains certain “forward-looking statements” that relate to expectations and projections that are not historical facts. These forward-looking statements reflect our current views about our future liquidity and capital resources, and are subject to risks and uncertainties that might cause our actual liquidity and capital resources to differ materially from the forward-looking statements. Additional factors that might affect our liquidity and capital resources include those discussed herein and in the section entitled “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2012 and in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2013 filed with the Securities and Exchange Commission. We do not intend to update or revise any forward-looking statements about our liquidity and capital resources to reflect new information, future events or otherwise.

Capital Resources

We expect to meet our short-term liquidity requirements, including distributions to common and preferred shareholders, recurring capital expenditures, tenant improvements and leasing commissions, but excluding development and redevelopment projects, generally through our available working capital and net cash provided by operations, subject to the terms and conditions of our 2013 Revolving Facility. We believe that our net cash provided by operations will be sufficient to allow us to make any distributions necessary to enable us to continue to qualify as a REIT under the Internal Revenue Code of 1986, as amended. The aggregate distributions made to preferred shareholders, common shareholders and OP Unit holders for the first nine months of 2013 were \$47.8 million, based on distributions of \$1.5468 per Series A Preferred Share, \$1.3827 per Series B Preferred Share and \$0.54 per common share and OP Unit. The following are some of the factors that could affect our cash flows and require the funding of future cash distributions, recurring capital expenditures, tenant improvements or leasing commissions with sources other than operating cash flows:

- adverse changes or prolonged downturns in general, local or retail industry economic, financial, credit, capital market or competitive conditions, leading to a reduction in real estate revenue or cash flows or an increase in expenses;
- deterioration in our tenants’ business operations and financial stability, including anchor or in-line tenant bankruptcies, leasing delays or terminations, or lower sales, causing deferrals or declines in rent, percentage rent and cash flows;
- inability to achieve targets for, or decreases in, property occupancy and rental rates, resulting in lower or delayed real estate revenue and operating income;
- increases in operating costs, including increases that cannot be passed on to tenants, resulting in reduced operating income and cash flows; and
- increases in interest rates resulting in higher borrowing costs.

We expect to meet certain of our longer-term requirements, such as obligations to fund development and redevelopment projects and certain capital requirements, including scheduled debt maturities, future property and portfolio acquisitions, expenses associated with acquisitions, renovations, expansions and other non-recurring capital improvements, through a variety of capital sources, subject to the terms and conditions of our 2013 Revolving Facility.

In January 2012, the SEC declared effective our \$1.0 billion universal shelf registration statement. We may use the availability under our shelf registration statement to offer and sell common shares of beneficial interest, preferred shares and various types of debt securities, among other types of securities, to the public. In April 2012, we issued \$115.0 million of Series A Preferred Shares (net proceeds of \$110.9 million), in October 2012, we issued \$86.3 million of Series B Preferred Shares (net proceeds of \$83.3 million), and in May 2013, we issued \$230.0 million of common shares (net proceeds of \$220.3 million) in underwritten public offerings under this registration statement. Thus, we have \$568.7 million remaining available under this shelf registration statement. However, in the future, we

may be unable to issue securities under the shelf registration statement, or otherwise, on terms that are favorable to us, or at all.

### 2013 Revolving Facility

On April 17, 2013, PREIT, PREIT Associates and PRI (collectively, the “Borrower” or “we”) entered into a Credit Agreement (the “2013 Revolving Facility”) with Wells Fargo Bank, National Association, and the other financial institutions signatory thereto, for a \$400.0 million senior unsecured revolving credit facility. The 2013 Revolving Facility replaced the previously existing 2010 Credit Facility. All capitalized terms used in this section and not otherwise defined have the meanings ascribed to such terms in the 2013 Revolving Facility.



Table of Contents

As of September 30, 2013, \$90.0 million was outstanding under our 2013 Revolving Facility and the unused portion that was available to us was \$310.0 million. In October 2013, we borrowed an additional \$70.0 million, which was used in the October 2013 repayment of the mortgage loan secured by Exton Square Mall and for other working capital purposes. Following this borrowing, there was \$160.0 million outstanding under our 2013 Revolving Facility and the unused portion that was available to us was \$240.0 million.

The weighted average interest rate on outstanding 2013 Revolving Facility borrowings as of September 30, 2013 was 1.88%. Interest expense related to the 2013 Revolving Facility was \$0.6 million and \$1.3 million for the three and nine months ended September 30, 2013. Deferred financing fee amortization associated with the 2013 Revolving Facility was \$0.4 million and \$0.8 million for the three and nine months ended September 30, 2013.

The initial maturity of the 2013 Revolving Facility is April 17, 2016, and the Borrower has options for two one-year extensions of the initial maturity date, subject to certain conditions and to the payment of an extension fee of 0.15% and 0.20% of the Facility Amount for the first and second options, respectively.

Amounts borrowed under the 2013 Revolving Facility bear interest at a rate between 1.50% and 2.05% per annum, depending on PREIT's leverage, in excess of LIBOR, with no floor, as set forth in the table below. The rate in effect at September 30, 2013 was 1.70% per annum in excess of LIBOR. In determining PREIT's leverage (the ratio of Total Liabilities to Gross Asset Value), the capitalization rate used to calculate Gross Asset Value is 6.50% for each Property having an average sales per square foot of more than \$500 for the most recent period of 12 consecutive months and (b) 7.50% for any other Property.

Level	Ratio of Total Liabilities to Gross Asset Value	Applicable Margin	
1	Less than 0.450 to 1.00	1.50	%
2	Equal to or greater than 0.450 to 1.00 but less than 0.500 to 1.00	1.70	%
3	Equal to or greater than 0.500 to 1.00 but less than 0.550 to 1.00	1.85	%
4	Equal to or greater than 0.550 to 1.00	2.05	%

The unused portion of the 2013 Revolving Facility is subject to a fee of 0.30% per annum.

Certain of PREIT's subsidiaries that are not otherwise prevented from doing so serve as guarantors for funds borrowed under the 2013 Revolving Facility.

The Borrower has the option to increase the maximum amount available under the 2013 Revolving Facility, through an accordion option, from \$400.0 million to as much as \$600.0 million, in increments of \$5.0 million (with a minimum increase of \$25.0 million), based on Wells Fargo Bank's ability to obtain increases in Revolving Commitments from the current lenders or Revolving Commitments from new lenders. No increase to the maximum amount available under the 2013 Revolving Facility has been exercised by the Borrower.

The 2013 Revolving Facility contains affirmative and negative covenants customarily found in facilities of this type, including, without limitation, requirements that PREIT maintain, on a consolidated basis: (1) minimum Tangible Net Worth of not less than 75% of the Company's tangible net worth on December 31, 2012, plus 75% of the Net Proceeds of all Equity Issuances effected at any time after December 31, 2012; (2) maximum ratio of Total Liabilities to Gross Asset Value of 0.60:1, provided that it will not be a Default if the ratio exceeds 0.60:1 but does not exceed 0.625:1, so long as the ratio does not exceed 0.60:1 for more than two consecutive quarters and such ratio has not exceeded 0.60:1 more than two times during the term; (3) minimum ratio of Adjusted EBITDA to Fixed Charges of 1.45:1 on or before June 30, 2014, or 1.50:1 thereafter; (4) minimum Unencumbered Debt Yield of 12.0%; (5) minimum Unencumbered NOI to Unsecured Interest Expense of 1.75:1; (6) maximum ratio of Secured Indebtedness to Gross Asset Value of 0.60:1; (7) maximum Investments in unimproved real estate and predevelopment costs not in excess of 5.0% of Gross

Asset Value; (8) maximum Investments in Persons other than Subsidiaries, Consolidated Affiliates and Unconsolidated Affiliates not in excess of 5.0% of Gross Asset Value; (9) maximum Mortgages in favor of the Borrower or any other Subsidiary not in excess of 5.0% of Gross Asset Value; (10) the aggregate value of the Investments and the other items subject to the preceding clauses (7) through (9) not in excess of 10.0% of Gross Asset Value; (11) maximum Investments in Consolidation Exempt Entities not in excess of 25.0% of Gross Asset Value; (12) maximum Projects Under Development not in excess of 15.0% of Gross Asset Value; (13) the aggregate value of the Investments and the other items subject to the preceding clauses (7) through (9) and (11) and (12) not in excess of 35.0% of Gross Asset Value; and (14) Distributions may not exceed (A) with respect to our preferred shares, the amounts required by the terms of the preferred shares, and (B) with respect to our common shares, the greater of (i) 95.0% of Funds From Operations and (ii) 110% of REIT taxable income for a fiscal year.

Table of Contents

As of September 30, 2013, the Borrower was in compliance with all such financial covenants.

The Borrower may prepay the 2013 Revolving Facility at any time without premium or penalty, subject to reimbursement obligations for the lenders' breakage costs for LIBOR borrowings. The Borrower must repay the entire principal amount outstanding under the 2013 Revolving Facility at the end of its term, as the term may have been extended.

Upon the expiration of any applicable cure period following an event of default, the lenders may declare all of the obligations in connection with the 2013 Revolving Facility immediately due and payable, and the Commitments of the lenders to make further loans under the 2013 Revolving Facility will terminate. Upon the occurrence of a voluntary or involuntary bankruptcy proceeding of PREIT, PREIT Associates, PRI, any Material Subsidiary, any subsidiary that owns or leases an Unencumbered Property or certain other subsidiaries, all outstanding amounts will automatically become immediately due and payable and the Commitments of the lenders to make further loans will automatically terminate.

The Borrower used the initial proceeds from the 2013 Revolving Facility to repay both \$97.5 million outstanding under the 2010 Term Loan and \$95.0 million outstanding under the 2010 Revolving Facility. At the closing of the 2013 Revolving Facility, there was \$192.5 million outstanding under the 2013 Revolving Facility.

**Interest Rate Derivative Agreements**

As of September 30, 2013, we had entered into six interest rate swap agreements with a weighted average interest rate of 2.54% on a notional amount of \$198.8 million maturing on various dates through January 1, 2018, and two forward starting interest rate swap agreements with a weighted average interest rate of 1.12% on a notional amount of \$103.0 million maturing in January 2018.

We entered into these interest rate swap agreements (including the forward starting swap agreements) in order to hedge the interest payments associated with our issuances of variable interest rate long term debt. We have assessed the effectiveness of these interest rate swap agreements as hedges at inception and on a quarterly basis. As of September 30, 2013, we considered these interest rate swap agreements to be highly effective as cash flow hedges. The interest rate swap agreements are net settled monthly.

As of September 30, 2013, the fair value of derivatives in a net liability position, which excludes accrued interest but includes any adjustment for nonperformance risk related to these agreements, was \$1.0 million. If we had breached any of the default provisions in these agreements as of September 30, 2013, we might have been required to settle our obligations under the agreements at their termination value (including accrued interest) of \$1.3 million. We had not breached any of the provisions as of September 30, 2013.

Table of Contents

## Mortgage Loan Activity

The following table presents the mortgage loans we have entered into since January 1, 2013 relating to our consolidated properties:

Financing Date	Property	Amount Financed or Extended (in millions of dollars)	Stated Interest Rate	Maturity
2013 Activity:				
February	Francis Scott Key Mall <sup>(1)(2)</sup>	\$ 62.6	LIBOR plus 2.60%	March 2018
February	Lycoming Mall <sup>(3)</sup>	35.5	LIBOR plus 2.75%	March 2018
February	Viewmont Mall <sup>(1)</sup>	48.0	LIBOR plus 2.60%	March 2018
March	Dartmouth Mall	67.0	3.97% fixed	April 2018
September	Logan Valley Mall <sup>(4)</sup>	51.0	LIBOR plus 2.10%	September 2014

<sup>(1)</sup> Interest only payments.

<sup>(2)</sup> The mortgage loan may be increased by \$7.9 million based on certain prescribed conditions.

The initial amount of the mortgage loan was \$28.0 million. We took additional draws of \$5.0 million in October 2009 and \$2.5 million in March 2010. The mortgage loan was amended in February 2013 to lower the interest rate

<sup>(3)</sup> to LIBOR plus 2.75% and to extend the maturity date to March 2018. In February 2013, the unamortized balance of the mortgage loan was \$33.4 million before we increased the mortgage loan by \$2.1 million to bring the total amount financed to \$35.5 million.

The initial amount of the mortgage loan was \$68.0 million. We repaid \$5.0 million September 2011 and \$12.0

<sup>(4)</sup> million in September 2013. The mortgage loan was amended in September 2013 to extend the maturity date to September 2014.

## Other 2013 Activity

In February 2013, we repaid a \$53.2 million mortgage loan plus accrued interest on Moorestown Mall in Moorestown, New Jersey using \$50.0 million from our 2010 Revolving Facility and \$3.5 million from available working capital.

In May 2013, we repaid a \$56.3 million mortgage loan on Jacksonville Mall in Jacksonville, North Carolina using \$35.0 from our 2013 Revolving Facility and \$21.3 million from available working capital.

In September 2013, we repaid a \$65.0 million mortgage loan on Wyoming Valley Mall in Wilkes-Barre, Pennsylvania using \$65.0 million from our 2013 Revolving Facility.

In October 2013, we repaid a \$66.9 million mortgage loan on Exton Square Mall in Exton, Pennsylvania using \$60.0 million from our 2013 Revolving Facility and \$6.9 million from available working capital.

## Mortgage Loans

Our mortgage loans, which are secured by 19 of our consolidated properties, are due in installments over various terms extending to the year 2032. The balances of the fixed rate mortgage loans have interest rates that range from 3.90% to 9.36% and had a weighted average interest rate of 5.31% at September 30, 2013. Six of our mortgage loans bear interest at variable rates and had a weighted average interest rate of 2.68% at September 30, 2013. The weighted

average interest rate of all consolidated mortgage loans was 4.88% at September 30, 2013. Mortgage loans for properties owned by unconsolidated partnerships are accounted for in “Investments in partnerships, at equity” and “Distributions in excess of partnership investments” on the consolidated balance sheets and are not included in the table below.

Table of Contents

The following table outlines the timing of principal payments related to our consolidated mortgage loans as of September 30, 2013:

(in thousands of dollars)	Payments by Period				
	Total	Remainder of 2013	2014-2015	2016-2017	Thereafter
Principal payments	\$116,225	\$4,277	\$39,142	\$23,308	\$49,498
Balloon payments <sup>(1)(2)</sup>	1,421,877	—	388,532	393,745	639,600
Total	\$1,538,102	\$4,277	\$427,674	\$417,053	\$689,098

(1) Due dates for certain of the balloon payments set forth in this table may be extended pursuant to the terms of the respective loan agreements.

(2) In October 2013, we repaid a \$66.9 million mortgage loan on Exton Square Mall.

## Contractual Obligations

The following table presents our aggregate contractual obligations as of September 30, 2013 for the periods presented:

(in thousands of dollars)	Total	Remainder of 2013	2014-2015	2016-2017	Thereafter
Mortgage loans <sup>(1)</sup>	\$1,538,102	\$4,277	\$427,674	\$417,053	\$689,098
2013 Revolving Facility	90,000	—	—	90,000	—
Interest on indebtedness <sup>(2)(3)</sup>	389,717	20,458	144,738	79,172	145,349
Operating leases	9,293	491	3,504	2,821	2,477
Ground leases	41,961	137	1,116	1,095	39,613
Development and redevelopment commitments <sup>(4)</sup>	10,075	9,716	359	—	—
Total	\$2,079,148	\$35,079	\$577,391	\$590,141	\$876,537

(1) In October 2013, we repaid a \$66.9 million mortgage loan on Exton Square Mall.

(2) Includes payments expected to be made in connection with interest rate swaps and forward starting interest rate swap agreements.

(3) Includes amounts for the Exton Square Mall mortgage loan, which was repaid in October 2013.

The timing of the payments of these amounts is uncertain. We expect that the majority of such payments will be made prior to December 31, 2013, but cannot provide any assurance that changed circumstances at these projects will not delay the settlement of these obligations.

## 2013 Common Share Offering

In May 2013, we issued 11,500,000 common shares in a public offering at \$20.00 per share. We received net proceeds from the offering of \$220.3 million after deducting payment of the underwriting discount of \$0.80 per share and offering expenses. We used a portion of the net proceeds from this offering to repay all \$192.5 million of then-outstanding borrowings under the 2013 Revolving Facility.

## Preferred Share Dividends

Annual dividends on our 4,600,000 8.25% Series A Preferred Shares (\$25.00 liquidation preference) for a full year are expected to be \$9.5 million.

Annual dividends on our 3,450,000 7.375% Series B Preferred Shares (\$25.00 liquidation preference) for a full year are expected to be \$6.4 million.

## Table of Contents

### CASH FLOWS

Net cash provided by operating activities totaled \$84.5 million for the nine months ended September 30, 2013 compared to \$76.9 million for the nine months ended September 30, 2012. This increase in cash from operating activities is primarily due to the reduction of cash paid for interest in the first nine months of 2013.

Cash flows provided by investing activities were \$61.2 million for the nine months ended September 30, 2013 compared to cash flows used in investing activities of \$62.6 million for the nine months ended September 30, 2012. Investing activities for the first nine months of 2013 reflected \$173.3 million in proceeds from the sales of real estate, including Christiana Center, Commons at Magnolia, Paxton Towne Centre, Phillipsburg Mall and Orlando Fashion Square and a condominium interest at Voorhees Town Center. Cash flows provided by investing activities for the nine months ended September 30, 2013 were offset by \$60.9 million used to acquire a building located contiguous to The Gallery at Market East in Philadelphia, Pennsylvania (907 Market Street), investment in construction in progress of \$24.5 million and real estate improvements of \$25.2 million, primarily related to ongoing improvements at our properties. Investing activities for the first nine months of 2012 reflected investment in construction in progress of \$32.0 million and real estate improvements of \$24.3 million.

Cash flows used in financing activities were \$154.8 million for the nine months ended September 30, 2013 compared to cash flows used in financing activities of \$9.8 million for the nine months ended September 30, 2012. Cash flows used in financing activities for the first nine months of 2013 included a \$182.0 million repayment of the 2010 Term Loan, a \$50.0 million repayment of the mortgage loan on Paxton Towne Centre in conjunction with its sale, a \$53.2 million repayment of the mortgage loan on Moorestown Mall, a \$56.3 million repayment of the mortgage loan on Jacksonville Mall, a \$65.0 million repayment of the mortgage loan on Wyoming Valley Mall, and a \$12.0 million paydown of the mortgage loan on Logan Valley Mall. Cash flows from financing activities for the nine months ended September 30, 2013 included \$220.3 million in net proceeds from the issuance of common shares, \$90.0 million in net borrowings from the 2013 Revolving Facility, \$18.7 million in net proceeds from the new mortgage loan on Dartmouth Mall and additional borrowings under the mortgage loans secured by Francis Scott Key Mall and Lycoming Mall, partially offset by dividends and distributions of \$47.8 million, and principal installments on mortgage loans of \$12.7 million. Cash flows used in financing activities for the nine months ended September 30, 2012 included the repayment of exchangeable notes of \$136.9 million, dividends and distributions of \$31.7 million, principal installments on mortgage loans of \$15.7 million and a net \$80.0 million paydown of the 2010 Revolving Facility. We also received \$110.9 million in net proceeds from the issuance of Series A Preferred Shares and \$467.8 million from mortgage loans on Capital City Mall, Cherry Hill Mall, Cumberland Mall and Christiana Center in the nine months ended September 30, 2012.

### ENVIRONMENTAL

We are aware of certain environmental matters at some of our properties, including ground water contamination and the presence of asbestos containing materials. We have, in the past, performed remediation of similar environmental matters. We may be required in the future to perform testing relating to these matters. We are not aware of any significant remaining potential liability relating to such matters. We have insurance coverage for certain environmental claims up to \$10.0 million per occurrence and up to \$20.0 million in the aggregate.

### COMPETITION AND TENANT CREDIT RISK

Competition in the retail real estate industry is intense. We compete with other public and private retail real estate companies, including companies that own or manage malls, strip centers, power centers, lifestyle centers, factory outlet centers, theme/festival centers and community centers, as well as other commercial real estate developers and



real estate owners, particularly those with properties near our properties, on the basis of several factors, including location and rent charged. We compete with these companies to attract customers to our properties, as well as to attract anchor and in-line store and other tenants. We also compete to acquire land for new site development, during more favorable economic conditions. Our malls and our strip and power centers face competition from similar retail centers, including more recently developed or renovated centers that are near our retail properties. We also face competition from a variety of different retail formats, including internet retailers, discount or value retailers, home shopping networks, mail order operators, catalogs, and telemarketers. Our tenants face competition from companies at the same and other properties and from other retail formats as well. This competition could have a material adverse effect on our ability to lease space and on the amount of rent and expense reimbursements that we receive.

The existence or development of competing retail properties and the related increased competition for tenants might, subject to the terms and conditions of the 2013 Revolving Facility, require us to make capital improvements to properties that we would have deferred or would not have otherwise planned to make and might also affect the total sales, sales per square foot,

## Table of Contents

occupancy and net operating income of such properties. Any such capital improvements, undertaken individually or collectively, would involve costs and expenses that could adversely affect our results of operations.

We compete with many other entities engaged in real estate investment activities for acquisitions of malls, other retail properties and other prime development sites, including institutional pension funds, other REITs and other owner-operators of retail properties. Our efforts to compete for acquisitions are also subject to the terms and conditions of our 2013 Revolving Facility. Given current economic, capital market and retail industry conditions, however, there has been substantially less competition with respect to portfolio or property acquisition activity in recent quarters. When we seek to make acquisitions, competitors might drive up the price we must pay for properties, parcels, other assets or other companies or might themselves succeed in acquiring those properties, parcels, assets or companies. In addition, the owners of potential acquisition targets might find our competitors to be more attractive suitors if they have greater resources, are willing to pay more, or have a more compatible operating philosophy. In particular, larger REITs might enjoy significant competitive advantages that result from, among other things, a lower cost of capital, a better ability to raise capital, a better ability to finance an acquisition, and enhanced operating efficiencies. We might not succeed in acquiring retail properties or development sites that we seek, or, if we pay a higher price for a property and/or generate lower cash flow from an acquired property than we expect, our investment returns will be reduced, which will adversely affect the value of our securities.

We receive a substantial portion of our operating income as rent under leases with tenants. At any time, any tenant having space in one or more of our properties could experience a downturn in its business that might weaken its financial condition. Such tenants might enter into or renew leases with relatively shorter terms. Such tenants might also defer or fail to make rental payments when due, delay or defer lease commencement, voluntarily vacate the premises or declare bankruptcy, which could result in the termination of the tenant's lease or preclude the collection of rent in connection with the space for a period of time, and could result in material losses to us and harm to our results of operations. Also, it might take time to terminate leases of underperforming or nonperforming tenants and we might incur costs to remove such tenants. Some of our tenants occupy stores at multiple locations in our portfolio, and so the effect of any bankruptcy or store closings of those tenants might be more significant to us than the bankruptcy or store closings of other tenants. Given current conditions in the economy, certain industries and the capital markets, in some instances retailers that have sought protection from creditors under bankruptcy law have had difficulty in obtaining debtor-in-possession financing, which has decreased the likelihood that such retailers will emerge from bankruptcy protection and has limited their alternatives. In addition, under many of our leases, our tenants pay rent based, in whole or in part, on a percentage of their sales. Accordingly, declines in these tenants' sales directly affect our results of operations. Also, if tenants are unable to comply with the terms of their leases, or otherwise seek changes to the terms, including changes to the amount of rent, we might modify lease terms in ways that are less favorable to us.

## SEASONALITY

There is seasonality in the retail real estate industry. Retail property leases often provide for the payment of a portion of rent based on a percentage of a tenant's sales revenue over certain levels. Income from such rent is recorded only after the minimum sales levels have been met. The sales levels are often met in the fourth quarter during the December holiday season. Also, many new and temporary leases are entered into later in the year in anticipation of the holiday season and a higher number of tenants vacate their space early in the year. As a result, our occupancy and cash flows are generally higher in the fourth quarter and lower in the first quarter. Our concentration in the retail sector increases our exposure to seasonality and is expected to continue to result in a greater percentage of our cash flows being received in the fourth quarter.

## INFLATION

Inflation can have many effects on financial performance. Retail property leases often provide for the payment of rent based on a percentage of sales, which might increase with inflation. Leases may also provide for tenants to bear all or a portion of operating expenses, which might reduce the impact of such increases on us. However, rent increases might not keep up with inflation, or if we recover a smaller proportion of property operating expenses, we might bear more costs if such expenses increase because of inflation.

Table of Contents

FORWARD LOOKING STATEMENTS

This Quarterly Report on Form 10-Q for the quarter ended September 30, 2013, together with other statements and information publicly disseminated by us, contain certain “forward-looking statements” within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements relate to expectations, beliefs, projections, future plans, strategies, anticipated events, trends and other matters that are not historical facts. These forward-looking statements reflect our current views about future events, achievements or results and are subject to risks, uncertainties and changes in circumstances that might cause future events, achievements or results to differ materially from those expressed or implied by the forward-looking statements. In particular, our business might be materially and adversely affected by uncertainties affecting real estate businesses generally as well as the following, among other factors:

- our substantial debt, stated value of preferred shares and our high leverage ratio;
- constraining leverage, interest and tangible net worth covenants under our 2013 Revolving Facility;
- potential losses on impairment of certain long-lived assets, such as real estate, or of intangible assets, such as goodwill;
- potential losses on impairment of assets that we might be required to record in connection with any dispositions of assets;
- recent changes to our corporate management team and any resulting modifications to our business strategies;
- our ability to refinance our existing indebtedness when it matures, on favorable terms or at all;
- our ability to raise capital, including through the issuance of equity or equity-related securities if market conditions are favorable, through joint ventures or other partnerships, through sales of properties or interests in properties, or through other actions;
- our short- and long-term liquidity position;
- current economic conditions and their effect on employment and consumer confidence and spending and the corresponding effects on tenant business performance, prospects, solvency and leasing decisions and on our cash flows, and the value and potential impairment of our properties;
- general economic, financial and political conditions, including credit and capital market conditions, changes in interest rates or unemployment;
- changes in the retail industry, including consolidation and store closings, particularly among anchor tenants;
- the effects of online shopping and other uses of technology on our retail tenants;
- our ability to maintain and increase property occupancy, sales and rental rates, in light of the relatively high number of leases that have expired or are expiring in the next two years;
- increases in operating costs that cannot be passed on to tenants;
- risks relating to development and redevelopment activities;
- concentration of our properties in the Mid-Atlantic region;
- changes in local market conditions, such as the supply of or demand for retail space, or other competitive factors;
- potential dilution from any capital raising transactions;
- possible environmental liabilities;
- our ability to obtain insurance at a reasonable cost; and
- existence of complex regulations, including those relating to our status as a REIT, and the adverse consequences if we were to fail to qualify as a REIT.

Additional factors that might cause future events, achievements or results to differ materially from those expressed or implied by our forward-looking statements include those discussed herein and in our Annual Report on Form 10-K for the year ended December 31, 2012, and in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2013 in the section entitled “Item 1A. Risk Factors.” We do not intend to update or revise any forward-looking statements to reflect new information, future events or otherwise.



Table of Contents

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

The analysis below presents the sensitivity of the market value of our financial instruments to selected changes in market interest rates. As of September 30, 2013, our consolidated debt portfolio consisted primarily of \$90.0 million borrowed under our 2013 Revolving Facility, which bore interest at a rate of 1.88%, and \$1,538.1 million in fixed and variable rate mortgage loans.

Our mortgage loans, which are secured by 19 of our consolidated properties, are due in installments over various terms extending to the year 2032. The balances of the fixed rate mortgage loans have interest rates that range from 3.90% to 9.36% and had a weighted average interest rate of 5.31% at September 30, 2013. Six of our mortgage loans bear interest at variable rates and had a weighted average interest rate of 2.68% at September 30, 2013. The weighted average interest rate of all consolidated mortgage loans was 4.88% at September 30, 2013. Mortgage loans for properties owned by unconsolidated partnerships are accounted for in “Investments in partnerships, at equity” and “Distributions in excess of partnership investments” on the consolidated balance sheets and are not included in the table below.

Our interest rate risk is monitored using a variety of techniques. The table below presents the principal payments due in the respective years and the weighted average interest rates for the principal payments in the specified periods:

(in thousands of dollars) For the Year Ending December 31,	Fixed Rate Debt		Variable Rate Debt		
	Principal Payments	Weighted Average Interest Rate <sup>(1)</sup>	Principal Payments	Weighted Average Interest Rate <sup>(1)</sup>	
2013	\$3,888	5.51	% \$389	2.65	%
2014	\$82,913	5.87	% \$52,590	2.30	%
2015	\$290,516	5.75	% \$1,655	2.65	%
2016	\$230,133	5.38	% \$115,726	<sup>(2)</sup> 2.03	%
2017 and thereafter	\$679,542	5.19	% \$170,750	3.07	%

<sup>(1)</sup> Based on the weighted average interest rates in effect as of September 30, 2013.

<sup>(2)</sup> Includes 2013 Revolving Facility borrowings of \$90.0 million with a weighted average interest rate of 1.88% as of September 30, 2013.

As of September 30, 2013, we had \$341.1 million of variable rate debt. Also, as of September 30, 2013, we had entered into six interest rate swap agreements with an aggregate weighted average interest rate of 2.54% on a notional amount of \$198.8 million maturing on various dates through January 1, 2018, and two forward starting interest rate swap agreements with a weighted average interest rate of 1.12% on a notional amount of \$103.0 million maturing in January 2018. We entered into these interest rate swap agreements in order to hedge the interest payments associated with our issuances of variable interest rate long-term debt.

Changes in market interest rates have different effects on the fixed and variable rate portions of our debt portfolio. A change in market interest rates applicable to the fixed portion of the debt portfolio affects the fair value, but it has no effect on interest incurred or cash flows. A change in market interest rates applicable to the variable portion of the debt portfolio affects the interest incurred and cash flows, but does not affect the fair value. The following sensitivity analysis related to our debt portfolio, which includes the effects of our interest rate swap agreements, assumes an immediate 100 basis point change in interest rates from their actual September 30, 2013 levels, with all other variables held constant.

A 100 basis point increase in market interest rates would have resulted in a decrease in our net financial instrument position of \$51.8 million at September 30, 2013. A 100 basis point decrease in market interest rates would have resulted in an increase in our net financial instrument position of \$59.1 million at September 30, 2013. Based on the variable rate debt included in our debt portfolio at September 30, 2013, a 100 basis point increase in interest rates would have resulted in an additional \$1.4 million in interest annually. A 100 basis point decrease would have reduced interest incurred by \$1.4 million annually.

To manage interest rate risk and limit overall interest cost, we may employ interest rate swaps, options, forwards, caps and floors, or a combination thereof, depending on the underlying exposure. Interest rate differentials that arise under swap contracts are recognized in interest expense over the life of the contracts. If interest rates rise, the resulting cost of funds is expected to be lower than that which would have been available if debt with matching characteristics was issued

Table of Contents

directly. Conversely, if interest rates fall, the resulting costs would be expected to be, and in some cases have been, higher. We may also employ forwards or purchased options to hedge qualifying anticipated transactions. Gains and losses are deferred and recognized in net income in the same period that the underlying transaction occurs, expires or is otherwise terminated. See note 7 of the notes to our unaudited consolidated financial statements.

Because the information presented above includes only those exposures that existed as of September 30, 2013, it does not consider changes, exposures or positions which have arisen or could arise after that date. The information presented herein has limited predictive value. As a result, the ultimate realized gain or loss or expense with respect to interest rate fluctuations will depend on the exposures that arise during the period, our hedging strategies at the time and interest rates.

ITEM 4. CONTROLS AND PROCEDURES.

We are committed to providing accurate and timely disclosure in satisfaction of our SEC reporting obligations. In 2002, we established a Disclosure Committee to formalize our disclosure controls and procedures. Our Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2013, and have concluded as follows:

Our disclosure controls and procedures are designed to ensure that the information that we are required to disclose in our reports under the Securities Exchange Act of 1934 (the "Exchange Act") is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Our disclosure controls and procedures are effective to ensure that information that we are required to disclose in our Exchange Act reports is accumulated and communicated to management, including our principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure.

There was no change in our internal controls over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.



Table of Contents

## PART II—OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS.

In the normal course of business, we have become and might in the future become involved in legal actions relating to the ownership and operation of our properties and the properties that we manage for third parties. In management's opinion, the resolution of any such pending legal actions is not expected to have a material adverse effect on our consolidated financial position or results of operations.

## ITEM 1A. RISK FACTORS.

In addition to the other information set forth in this report, you should carefully consider the risks that could materially affect our business, financial condition or results of operations, which are discussed under the caption "Risk Factors" in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012 and in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2013.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

## Issuer Purchases of Equity Securities

The following table shows the total number of shares that we acquired in the three months ended September 30, 2013 and the average price paid per share.

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs
July 1—July 31, 2013	—	\$—	—	\$—
August 1—August 31, 2013	—	—	—	—
September 1—September 30, 2013	—	—	—	—
Total	—	\$—	—	\$—

On September 24, 2013, we issued 7,000 common shares in return for an equal number of Class A Units tendered for redemption by a limited partner of PREIT Associates, L.P. The shares were issued under exemptions provided by Section 4(a)(2) of the Securities Act of 1933 as transactions not involving a public offering.

Table of Contents

ITEM 6. EXHIBITS.

- 10.1 Amendment No. 1 to Second Amended and Restated 2003 Equity Plan, filed as Exhibit 10.1 to PREIT's Current Report on Form 8-K filed on July 22, 2013, is incorporated herein by reference.
- 31.1 Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

- 101\* Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2013 is formatted in XBRL interactive data files: (i) Consolidated Statements of Operations for the three and nine months ended September 30, 2013 and 2012; (ii) Consolidated Statements of Comprehensive Income (Loss) for the three and nine months ended September 30, 2013 and 2012; (iii) Consolidated Balance Sheets as of September 30, 2013 and December 31, 2012; (iv) Consolidated Statements of Equity for the nine months ended September 30, 2013; (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2013 and 2012; and (vi) Notes to Unaudited Consolidated Financial Statements.

---

\* As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

Table of Contents

SIGNATURE OF REGISTRANT

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 30, 2013

PENNSYLVANIA REAL ESTATE INVESTMENT TRUST

By: /s/ Joseph F. Coradino  
Joseph F. Coradino  
Chief Executive Officer

By: /s/ Robert F. McCadden  
Robert F. McCadden  
Executive Vice President and Chief Financial Officer

By: /s/ Jonathen Bell  
Jonathen Bell  
Senior Vice President and Chief Accounting Officer  
(Principal Accounting Officer)

Table of Contents

Exhibit Index

- 31.1\* Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2\* Certification pursuant to Exchange Act Rules 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1\*\* Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2\*\* Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101\*\*\* Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2013 is formatted in XBRL interactive data files: (i) Consolidated Statements of Operations for the three and nine months ended September 30, 2013 and 2012; (ii) Consolidated Statements of Comprehensive Income (Loss) for the three and nine months ended September 30, 2013 and 2012; (iii) Consolidated Balance Sheets as of September 30, 2013 and December 31, 2012; (iv) Consolidated Statements of Equity for the nine months ended September 30, 2013; (v) Consolidated Statements of Cash Flows for the nine months ended September 30, 2013 and 2012; and (vi) Notes to Unaudited Consolidated Financial Statements.

---

\* filed herewith

\*\* furnished herewith

\*\*\* As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.