

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

TECHNE CORP /MN/  
Form 10-Q  
February 06, 2009

SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 10-Q

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2008, or

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

\_\_\_\_\_  
Commission file number 0-17272  
\_\_\_\_\_

TECHNE CORPORATION  
(Exact name of registrant as specified in its charter)

MINNESOTA  
(State or other jurisdiction of  
incorporation or organization)

41-1427402  
(I.R.S. Employer  
Identification No.)

614 MCKINLEY PLACE N.E.  
MINNEAPOLIS, MN 55413  
(Address of principal  
executive offices) (Zip Code)

(612) 379-8854  
(Registrant's telephone number,  
including area code)

Indicate by check mark whether the registrant (1) has filed all reports  
required to be filed by section 13 or 15(d) of the Securities Exchange Act of  
1934 during the preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2) has been subject to  
such filing requirements for the past 90 days. Yes  (X) No  ( )

Indicate by check mark whether the registrant is a large accelerated filer,  
an accelerated filer a non-accelerated filer, or a smaller reporting company.  
See definition of "large accelerated filer", "accelerated filer" and "smaller  
reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  (X) Accelerated filer  ( ) Non-accelerated filer  ( )  
Smaller reporting company  ( )

Indicate by check mark whether the Registrant is a shell company (as defined  
in Exchange Act Rule 12b-2).  ( ) Yes  (X) No

At February 5, 2009, 37,489,441 shares of the Company's Common Stock (par  
value \$.01) were outstanding.

# Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

TECHNE CORPORATION  
FORM 10-Q  
DECEMBER 31, 2008

## INDEX

	PAGE NO.
PART I. FINANCIAL INFORMATION	
ITEM 1. FINANCIAL STATEMENTS (unaudited)	
Condensed Consolidated Balance Sheets as of December 31, 2008 and June 30, 2008	3
Condensed Consolidated Statements of Earnings for the Quarter and Six Months Ended December 31, 2008 and 2007	4
Condensed Consolidated Statements of Cash Flows for the Six Months Ended December 31, 2008 and 2007	5
Notes to Condensed Consolidated Financial Statements	6
ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	10
ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	16
ITEM 4. CONTROLS AND PROCEDURES	17
PART II. OTHER INFORMATION	
ITEM 1. LEGAL PROCEEDINGS	18
ITEM 1A. RISK FACTORS	18
ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	18
ITEM 3. DEFAULTS UPON SENIOR SECURITIES	18
ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SHAREHOLDERS	18
ITEM 5. OTHER INFORMATION	18
ITEM 6. EXHIBITS	18
SIGNATURES	19

2

## PART I. FINANCIAL INFORMATION

### ITEM 1 - FINANCIAL STATEMENTS

TECHNE CORPORATION AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(in thousands, except share and per share data)  
(unaudited)

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

	12/31/08	6/30/08
	-----	-----
ASSETS		
Cash and cash equivalents	\$119,595	\$166,992
Short-term available-for-sale investments	24,366	39,353
Trade accounts receivable, net	24,852	31,747
Other receivables	1,715	1,585
Income taxes receivable	2,986	--
Inventories	9,877	9,515
Deferred income taxes	8,992	8,433
Prepaid expenses	740	808
	-----	-----
Total current assets	193,123	258,433
	-----	-----
Available-for-sale investments	85,493	87,384
Property and equipment, net	98,352	101,722
Goodwill	25,068	25,068
Intangible assets, net	3,484	3,964
Deferred income taxes	4,270	5,055
Investments in unconsolidated entities	22,864	24,749
Other assets	876	994
	-----	-----
	\$433,530	\$507,369
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Trade accounts payable	\$ 4,041	\$ 4,343
Salaries, wages and related accruals	4,076	8,584
Other accounts payable and accrued expenses	2,175	1,768
Income taxes payable	2,744	5,544
	-----	-----
Total current liabilities	13,036	20,239
	-----	-----
Common stock, par value \$.01 per share; authorized 100,000,000; issued and outstanding 37,487,641 and 38,643,480, respectively	375	386
Additional paid-in capital	117,575	115,408
Retained earnings	323,614	359,208
Accumulated other comprehensive (loss) income	(21,070)	12,128
	-----	-----
Total stockholders' equity	420,494	487,130
	-----	-----
	\$433,530	\$507,369
	=====	=====

See notes to condensed consolidated financial statements.

3

TECHNE CORPORATION AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS  
(in thousands, except per share data)  
(unaudited)

	QUARTER ENDED		SIX MONTHS ENDED	
	-----	-----	-----	-----
	12/31/08	12/31/07	12/31/08	12/31/07
	-----	-----	-----	-----
Net sales	\$ 61,876	\$ 62,142	\$131,200	\$120,129

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

Cost of sales	13,430	12,751	26,516	24,855
	-----	-----	-----	-----
Gross margin	48,446	49,391	104,684	95,274
	-----	-----	-----	-----
Operating expenses:				
Selling, general and administrative	9,703	10,645	18,543	18,735
Research and development	5,846	5,562	11,756	10,743
Amortization of intangible assets	240	282	480	570
	-----	-----	-----	-----
Total operating expenses	15,789	16,489	30,779	30,048
	-----	-----	-----	-----
Operating income	32,657	32,902	73,905	65,226
	-----	-----	-----	-----
Other income (expense):				
Interest income	2,205	3,252	5,092	6,250
Other non-operating expense, net	(712)	(573)	(1,899)	(1,142)
	-----	-----	-----	-----
Total other income	1,493	2,679	3,193	5,108
	-----	-----	-----	-----
Earnings before income taxes	34,150	35,581	77,098	70,334
Income taxes	10,528	11,942	24,883	23,623
	-----	-----	-----	-----
Net earnings	\$ 23,622	\$ 23,639	\$ 52,215	\$ 46,711
	=====	=====	=====	=====
Earnings per share:				
Basic	\$ 0.62	\$ 0.60	\$ 1.36	\$ 1.18
Diluted	\$ 0.62	\$ 0.60	\$ 1.36	\$ 1.18
Cash dividends per common share	\$ 0.25	\$ --	\$ 0.25	\$ --
Weighted average common shares outstanding:				
Basic	37,894	39,395	38,259	39,442
Diluted	37,992	39,497	38,370	39,542

See notes to condensed consolidated financial statements.

4

TECHNE CORPORATION AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(in thousands)  
(unaudited)

	SIX MONTHS ENDED	
	12/31/08	12/31/07
	-----	-----
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net earnings	\$ 52,215	\$ 46,711
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	3,875	3,383
Deferred income taxes	(648)	(844)
Stock-based compensation expense	1,240	1,586
Excess tax benefit from stock option exercises	(72)	(400)
Losses by equity method investees	545	493
Other	217	42

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

Change in operating assets and operating liabilities:		
Trade accounts and other receivables	4,011	697
Inventories	(1,078)	(971)
Prepaid expenses	14	(93)
Trade, other accounts payable and accrued expenses	202	324
Salaries, wages and related accruals	(2,696)	561
Income taxes payable/receivable	(4,520)	1,172
	-----	-----
Net cash provided by operating activities	53,305	52,661
	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES:		
Additions to property and equipment	(2,117)	(5,747)
Purchase of available-for-sale investments	(40,473)	(30,860)
Proceeds from sales of available-for-sale investments	36,439	11,475
Proceeds from maturities of available-for-sale investments	23,475	6,240
Increase in other assets	--	(498)
Increase in investments in unconsolidated entities	--	(1,423)
Distribution from unconsolidated entity	1,340	--
	-----	-----
Net cash provided by (used in) investing activities	18,664	(20,813)
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES:		
Issuance of common stock	856	2,585
Excess tax benefit from stock option exercises	72	400
Purchase of common stock for stock bonus plans	(1,681)	(1,494)
Dividends paid	(9,507)	--
Repurchase and retirement of common stock	(78,313)	(19,607)
	-----	-----
Net cash used in financing activities	(88,573)	(18,116)
	-----	-----
Effect of exchange rate changes on cash	(30,793)	(560)
	-----	-----
Net (decrease) increase in cash and cash equivalents	(47,397)	13,172
Cash and cash equivalents at beginning of period	166,992	135,485
	-----	-----
Cash and cash equivalents at end of period	\$119,595	\$148,657
	=====	=====

See notes to condensed consolidated financial statements.

5

TECHNE CORPORATION AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

A. BASIS OF PRESENTATION:

The interim unaudited condensed consolidated financial statements of Techne Corporation and Subsidiaries (the Company) have been prepared in accordance with accounting principles generally accepted in the United States of America and with instructions to Form 10-Q and Article 10 of Regulation S-X. The accompanying interim unaudited condensed consolidated financial statements reflect all adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. All such adjustments are of a normal recurring nature.

A summary of significant accounting policies followed by the Company is detailed in the Company's Annual Report on Form 10-K for fiscal 2008. The Company follows these policies in preparation of the interim unaudited

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

condensed consolidated financial statements. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These interim unaudited condensed consolidated financial statements should be read in conjunction with the Company's Consolidated Financial Statements and Notes thereto for the fiscal year ended June 30, 2008 included in the Company's Annual Report to Shareholders for fiscal 2008.

Certain consolidated balance sheet captions appearing in this interim report are as follows (in thousands):

	12/31/08	6/30/08
	-----	-----
TRADE ACCOUNTS RECEIVABLE		
Trade accounts receivable	\$ 25,086	\$ 31,900
Less allowance for doubtful accounts	234	153
	-----	-----
NET TRADE ACCOUNTS RECEIVABLE	\$ 24,852	\$ 31,747
	=====	=====
INVENTORIES		
Raw materials	\$ 4,483	\$ 3,962
Supplies	165	123
Finished goods	5,229	5,430
	-----	-----
TOTAL INVENTORIES	\$ 9,877	\$ 9,515
	=====	=====
PROPERTY AND EQUIPMENT		
Land	\$ 5,235	\$ 5,608
Buildings and improvements	114,786	116,107
Laboratory equipment	24,004	22,826
Office equipment	4,906	4,856
	-----	-----
	148,931	149,397
Less accumulated depreciation and amortization	50,579	47,675
	-----	-----
NET PROPERTY AND EQUIPMENT	\$ 98,352	\$101,722
	=====	=====
INTANGIBLE ASSETS		
Customer relationships	\$ 1,966	\$ 1,966
Technology	3,483	3,483
Trade names	1,396	1,396
	-----	-----
	6,845	6,845
Less accumulated amortization	3,361	2,881
	-----	-----
NET INTANGIBLE ASSETS	\$ 3,484	\$ 3,964
	=====	=====

6

	12/31/08	6/30/08
	-----	-----
ACCUMULATED OTHER COMPREHENSIVE (LOSS) INCOME		
Foreign currency translation adjustments	(\$20,908)	\$ 13,733
Unrealized losses on available-for-sale investments	(162)	(1,605)
	-----	-----
TOTAL ACCUMULATED OTHER COMPREHENSIVE (LOSS) INCOME	(\$21,070)	\$ 12,128
	=====	=====

## Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

### B. INVESTMENTS IN AUCTION-RATE SECURITIES:

At June 30, 2008, the Company held \$8.7 million par value of investments in auction-rate securities which were classified as long-term available-for-sale investments. All of the Company's auction-rate securities were rated A or above and consisted of specifically identifiable tax-free municipal revenue bonds where the underlying credit could be specifically evaluated and rated. At June 30, 2008, the Company determined that several of its investments in auction-rate securities were temporarily impaired and reduced the value of its auction-rate investments to \$5.8 million. The reduction in value, net of taxes, was reflected in accumulated other comprehensive income, a component of stockholders' equity. In September 2008, the Company sold all of its auction-rate securities at par value.

### C. FAIR VALUE MEASUREMENTS:

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 157, "Fair Value Measurements" ("SFAS 157"). SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. Effective July 1, 2008, the Company adopted the provisions of SFAS 157 related to financial assets and liabilities, as well as other assets and liabilities carried at fair value on a recurring basis. These provisions, which have been applied prospectively, did not have a material impact on the Company's consolidated financial statements. Certain other provisions of SFAS 157 related to other nonfinancial assets and liabilities will be effective for the Company on July 1, 2009, and will be applied prospectively. The adoption of the provisions of SFAS 157 related to other nonfinancial assets and liabilities is not expected to have a material impact on the consolidated financial statements of the Company.

SFAS 157 defines three levels of inputs that may be used to measure fair value and requires that the assets or liabilities carried at fair value be disclosed by the input level under which they were valued. The input levels defined under SFAS 157 are as follows:

Level 1: Quoted market prices in active markets for identical assets and liabilities.

Level 2: Observable inputs other than defined in Level 1, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3: Unobservable inputs that are not corroborated by observable market data.

The following table summarizes financial assets and liabilities that are measured at fair value on a recurring basis as of December 31, 2008 (in thousands):

	Level 1
	-----
Available-for-sale securities	\$109,859

7

### D. EARNINGS PER SHARE:

Shares used in the earnings per share computations are as follows (in

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

thousands):

	QUARTER ENDED		SIX MONTHS ENDED	
	12/31/08	12/31/07	12/31/08	12/31/07
Weighted average common shares outstanding-basic	37,894	39,395	38,259	39,442
Dilutive effect of stock options and warrants	98	102	111	100
Weighted average common shares outstanding-diluted	37,992	39,497	38,370	39,542

The dilutive effect of stock options and warrants in the above table excludes all options for which the aggregate exercise proceeds exceeded the average market price for the period. The number of potentially dilutive option shares excluded from the calculation was 61,000 and 37,000 for the quarter and six months ended December 31, 2008, respectively, and 41,000 for both the quarter and six months ended December 31, 2007.

E. SEGMENT INFORMATION:

The Company has three reportable operating segments based on the nature of products and geographic location: biotechnology, R&D Systems Europe Ltd. (R&D Europe), and hematology. The biotechnology segment consists of R&D Systems, Inc. (R&D Systems) Biotechnology Division, BiosPacific, Inc. (BiosPacific) and R&D Systems China Co. Ltd. (R&D China), which develop, manufacture and sell biotechnology research and diagnostic products world-wide. R&D Europe distributes Biotechnology Division products throughout Europe. The hematology segment develops and manufactures hematology controls and calibrators for sale world-wide.

Following is financial information relating to the Company's operating segments (in thousands):

	QUARTER ENDED		SIX MONTHS ENDED	
	12/31/08	12/31/07	12/31/08	12/31/07
External sales				
Biotechnology	\$ 40,332	\$ 39,143	\$ 86,469	\$ 78,024
R&D Europe	17,284	19,027	36,225	34,476
Hematology	4,260	3,972	8,506	7,629
Total consolidated net sales	\$ 61,876	\$ 62,142	\$131,200	\$120,129
Earnings before income taxes				
Biotechnology	\$ 27,249	\$ 27,074	\$ 60,588	\$ 54,441
R&D Europe	7,817	9,876	17,539	17,628
Hematology	1,345	1,140	2,695	2,010
Corporate and equity method investees	(2,261)	(2,509)	(3,724)	(3,745)
Total earnings before income taxes	\$ 34,150	\$ 35,581	\$ 77,098	\$ 70,334

F. STOCK OPTIONS:

Option activity under the Company's stock option plans during the six months

## Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

ended December 31, 2008 was as follows:

	SHARES (in 000's)	WEIGHTED AVG. EXERCISE PRICE	WEIGHTED AVG. CONTRACTUAL LIFE (Yrs.)	AGGREGATE INTRINSIC VALUE
	-----	-----	-----	-----
Outstanding at June 30, 2008	372	\$47.36		
Granted	37	\$66.16		
Exercised	(18)	\$48.64		
Forfeited or expired	--	--		
	----			
Outstanding at December 31, 2008	391	\$49.07	5.08	\$6.2 million
	====			
Exercisable at December 31, 2008	362	\$48.23	5.08	\$6.0 million
	====			

The fair value of options granted under the Company's stock option plans were estimated on the date of grant using the Black-Scholes option-pricing model with the following assumptions used:

	QUARTER ENDED		SIX MONTHS ENDED	
	12/31/08	12/31/07	12/31/08	12/31/07
	-----	-----	-----	-----
Dividend yield	--	--	--	--
Expected annualized volatility	37%	46%	24%-37%	24%-46%
Risk free interest rate	3.2%	4.2%	3.2%-3.5%	4.2%-4.6%
Expected life	8 years	8 years	8 years	7 years
Weighted average fair value of options granted	\$30.70	\$37.12	\$30.26	\$35.75

The Company declared and paid its first ever dividend during the quarter ended December 31, 2008. As the Company had not established a practice of paying dividends, an expected dividend yield of zero was used to estimate the fair value of options granted. This assumption may be subject to change for valuing future option grants if the Company continues to pay dividends. The expected annualized volatility is based on the Company's historical stock price over a period equivalent to the expected life of the option granted. The risk-free interest rate is based on U.S. Treasury constant maturity interest rate with a term consistent with the expected life of the options granted. Separate groups of employees that have similar historical exercise behavior with regard to option exercise timing and forfeiture rates are considered separately in determining option fair value.

The total intrinsic value of options exercised during the quarter and six months ended December 31, 2008 was \$22,000 and \$552,000, respectively. The total intrinsic value of options exercised during the quarter and six months ended December 31, 2007 was \$107,000 and \$2.0 million, respectively. Stock option exercises were satisfied through the issuance of new shares. The total fair value of options vested during both the quarter and six months ended December 31, 2008 was \$1.1 million. The total fair value of options vested during both the quarter and six months ended December 31, 2007 was \$1.5 million.

Stock-based compensation cost of \$1.1 million and \$1.2 million was included in selling, general and administrative expense for the quarter and six months ended December 31, 2008, respectively. Stock-based compensation cost of \$1.4 million and \$1.6 million was included in selling, general and administrative expense for the quarter and six months ended December 31, 2007, respectively.

## Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

Compensation cost is recognized using a straight-line method over the vesting period and is net of estimated forfeitures. Options granted in the quarters ended December 31, 2008 and 2007 were fully vested at the time of grant. As of December 31, 2008, there was \$310,000 of total unrecognized compensation cost related to non-vested stock options that will be expensed in fiscal years 2009 and 2010.

9

### G. COMPREHENSIVE INCOME:

Comprehensive income and the components of other comprehensive income were as follows (in thousands):

	QUARTER ENDED		SIX MONTHS ENDED	
	12/31/08	12/31/07	12/31/08	12/31/07
Net earnings	\$ 23,622	\$ 23,639	\$ 52,215	\$ 46,711
Other comprehensive income:				
Foreign currency translation adjustments	(20,510)	(2,906)	(34,641)	(689)
Unrealized (loss) gain on available-for-sale investments, net of tax	(19)	256	1,443	661
Comprehensive income	\$ 3,093	\$ 20,989	\$ 19,017	\$ 46,683

### H. DIVIDEND

On October 23, 2008, the Company announced the payment of a \$0.25 per share cash dividend. The dividend of \$9.5 million was paid November 17, 2008 to all common shareholders of record on November 3, 2008.

### I. SUBSEQUENT EVENT

On February 3, 2009, the Company announced the payment of a \$0.25 per share cash dividend. The dividend of approximately \$9.4 million will be payable February 27, 2009 to all common shareholders of record on February 13, 2009.

## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Results of Operations for the Quarter and Six Months ended December 31, 2008 and 2007

#### Overview

TECHNE Corporation and Subsidiaries (the Company) are engaged in the development, manufacture and sale of biotechnology products and hematology calibrators and controls. These activities are conducted domestically through its wholly-owned subsidiaries, Research and Diagnostic Systems, Inc (R&D Systems) and BiosPacific, Inc. (BiosPacific). The Company distributes biotechnology products in Europe through its wholly-owned U.K. subsidiary, R&D Systems Europe Ltd. (R&D Europe). R&D Europe has a sales subsidiary, R&D Systems GmbH, in Germany and a sales office in France. The Company distributes biotechnology products in China through its wholly-owned subsidiary, R&D Systems China, Co. Ltd. (R&D China).

## Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

The Company has three reportable operating segments based on the nature of products and geographic location: biotechnology, R&D Europe and hematology. The biotechnology segment consists of R&D Systems' Biotechnology Division, BiosPacific and R&D China, which develop, manufacture and sell biotechnology research and diagnostic products world-wide. R&D Europe distributes Biotechnology Division products throughout Europe. The hematology segment develops and manufactures hematology controls and calibrators for sale world-wide.

10

### Overall Results

Consolidated net sales and net earnings for the quarter ended December 31, 2008 were comparable to the quarter ended December 31, 2007. Consolidated net sales and net earnings for the six months ended December 31, 2008 increased 9.2% and 11.8%, respectively, compared to the six months ended December 31, 2007. Consolidated net sales and net earnings were unfavorably affected by the strengthening of the U.S. dollar as compared to foreign currencies in the second quarter of fiscal 2009. The unfavorable impact on consolidated net sales of the change from the prior year in exchange rates used to convert sales in foreign currencies (primarily British pounds sterling and Euros) into U.S. dollars was \$3.4 million and \$2.7 million for the quarter and six months ended December 31, 2008, respectively. The unfavorable impact on consolidated net earnings of the change from the prior year in exchange rates (primarily British pounds sterling) used to convert foreign currency financial statements to U.S. dollars was \$1.5 million and \$1.8 million for the quarter and six months ended December 31, 2008, respectively. In the first six months of fiscal 2009, the Company generated cash of \$53.3 million from operating activities, paid cash of \$78.3 million for the repurchase and retirement of common stock, paid cash dividends of \$9.5 million and had cash, cash equivalents and available-for-sale investments of \$229 million at December 31, 2008 compared to \$294 million at June 30, 2008.

### Net Sales

Consolidated net sales for the quarter and six months ended December 31, 2008 were \$61.9 million and \$131.2 million, respectively, a decrease of \$266,000 (0.4%) and an increase of \$11.1 million (9.2%), respectively, from the quarter and six months ended December 31, 2007. Excluding the effect of changes in foreign currency exchange rates, consolidated net sales increased 5.0% and 11.5% for the quarter and six months ended December 31, 2008, respectively, from the comparable prior-year periods. Included in consolidated net sales for the quarter and six months ended December 31, 2008 was \$645,000 and \$910,000, respectively, of sales of new biotechnology products which had their first sale in fiscal 2009.

Biotechnology net sales increased \$1.2 million (3.0%) and \$8.4 million (10.8%), respectively, for the quarter and six months ended December 31, 2008, primarily from increased sales volume. North American sales to industrial and academic customers grew less than 2.0% during the second quarter of fiscal 2009. The Company attributes the lower second quarter sales growth rate to customer caution in a time of economic uncertainty.

R&D Europe net sales decreased \$1.7 million (9.2%) for the quarter and increased \$1.7 million (5.1%) for the six months ended December 31, 2008, respectively, from the comparable prior-year periods. R&D Europe's net sales increased 8.6% and 13.0%, respectively, for the quarter and six months ended December 31, 2008, when measured at currency rates in effect in the

## Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

comparable prior-year period, mainly as a result of increased sales volume. Approximately 75% of R&D Europe sales are in non-British pound sterling currencies (mainly Euro) which had a favorable impact on consolidated net sales of approximately \$2.2 million and \$4.6 million, respectively, in the quarter and six months ended December 31, 2008 as a result of the change in exchange rates used to convert sales in other currencies to British pounds sterling. This favorable impact was offset by an unfavorable impact on consolidated net sales of approximately \$5.6 million and \$7.3 million for the quarter and six months ended December 31, 2008, respectively, as a result of the change in exchange rates used to convert British pound sterling to U.S. dollars.

Hematology sales increased \$288,000 (7.2%) and \$877,000 (11.5%) for the quarter and six months ended December 31, 2008, respectively, compared to the same prior-year periods, as a result of increased sales volume.

11

The Company has long-term targeted annual sales growth goals for each of its business segments. The targeted sales growth goals, which are based on historical sales growth, are 10%-12% for biotechnology, 7%-9% for R&D Europe (in constant currency) and 1%-2% for hematology. Based on the relative size of each segment, the consolidated targeted annual growth goal is 8%-10%, excluding the effect of changes in exchange rates. The Company believes that these are reasonable long-term goals, however, the Company recognizes that actual results may vary in given quarters and periods due to general economic conditions and other factors including those identified in the Forward Looking and Cautionary Statements section below.

### Gross Margins

Gross margins, as a percentage of net sales, were as follows:

	QUARTER ENDED		SIX MONTHS ENDED	
	12/31/08	12/31/07	12/31/08	12/31/07
Biotechnology	77.2%	79.4%	79.2%	79.8%
R&D Europe	52.1%	56.4%	55.3%	55.6%
Hematology	43.5%	42.7%	43.9%	40.5%
Consolidated gross margin	78.3%	79.5%	79.8%	79.3%

Consolidated gross margins, as a percentage of consolidated net sales, decreased from 79.5% for the quarter ended December 31, 2007 to 78.3% for the quarter ended December 31, 2008. This decrease was primarily caused by lower gross margins in Europe resulting from unfavorable exchange rates.

Consolidated gross margins, as a percentage of consolidated net sales increased slightly from 79.3% for the six months ended December 31, 2007 to 79.8% for the six months ended December 31, 2008.

### Selling, General and Administrative Expenses

Selling, general and administrative expenses were composed of the following (in thousands):

	QUARTER ENDED		SIX MONTHS ENDED	
	12/31/08	12/31/07	12/31/08	12/31/07
Biotechnology	\$ 5,418	\$ 5,534	\$ 10,559	\$ 10,158
R&D Europe	2,094	2,599	4,377	4,861

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

Hematology	398	487	834	954
Corporate	1,793	2,025	2,773	2,762
	-----	-----	-----	-----
Total selling, general and administrative expenses	\$ 9,703	\$ 10,645	\$ 18,543	\$ 18,735
	=====	=====	=====	=====

Selling, general and administrative expenses for the quarter and six months ended December 31, 2008 decreased \$942,000 (8.9%) and \$192,000 (1.0%), respectively, from the same prior-year periods. The decrease in selling, general and administrative expenses from the comparable prior-year periods were the result of the following (in thousands):

	QUARTER	SIX MONTHS
	-----	-----
Change in exchange rates to convert foreign expenses to U.S. dollars	(\$ 685)	(\$ 887)
Reduction in profit sharing expense	(670)	(617)
Other, including annual wage, salary and benefits increases	413	1,312
	-----	-----
	(\$ 942)	(\$ 192)
	=====	=====

12

Research and Development Expenses

Research and development expenses were composed of the following (in thousands):

	QUARTER ENDED		SIX MONTHS ENDED	
	-----	-----	-----	-----
	12/31/08	12/31/07	12/31/08	12/31/07
	-----	-----	-----	-----
Biotechnology	\$ 5,643	\$ 5,368	\$ 11,360	\$ 10,370
Hematology	203	194	396	373
	-----	-----	-----	-----
Total research and development expenses	\$ 5,846	\$ 5,562	\$ 11,756	\$ 10,743
	=====	=====	=====	=====

The increase in Biotechnology research and development expenses was primarily due to additional research personnel added during fiscal 2008 and annual wage and salary increases from the comparable prior-year period.

Interest Income

Interest income decreased \$1.0 million and \$1.2 million for the quarter and six months ended December 31, 2008, respectively, from the comparable prior-year periods, primarily as a result of lower rates of return on cash and available-for-sale investments and to a lesser extent to lower cash and available-for-sale investment balances.

Other Non-operating Expense and Income

Other non-operating expense and income consists mainly of foreign currency transaction gains and losses, rental income, building expenses related to rental property, and the Company's share of losses by equity method investees.

QUARTER ENDED                      SIX MONTHS ENDED

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

	12/31/08	12/31/07	12/31/08	12/31/07
Foreign currency (losses) gains	(\$ 6)	\$ 153	(\$ 480)	\$ 317
Rental income	131	111	230	178
Real estate taxes, depreciation and utilities	(551)	(600)	(1,104)	(1,144)
Losses by equity method investees	(286)	(237)	(545)	(493)
Total other non-operating expense	(\$ 712)	(\$ 573)	(\$ 1,899)	(\$ 1,142)

Income Taxes

Income taxes for the quarter and six months ended December 31, 2008 were provided at rates of 30.8% and 32.3%, respectively, of consolidated earnings before income taxes, compared to 33.6% of consolidated earnings before income taxes for both the quarter and six months ended December 31, 2007. Income tax expense in the second quarter of fiscal 2009 benefited from the renewal of the U.S. research and development credit. The \$695,000 credit for the quarter ended December 31, 2008, included credit for the January to June 2008 period in addition to a credit for the current-year six month period. Foreign income taxes have been provided at rates that approximate the tax rates in the countries in which R&D Europe and R&D China operate. Without other significant business developments, the Company expects its fiscal 2009 effective income tax rate to range from approximately 32.5% to 33.5%.

13

Liquidity and Capital Resources

At December 31, 2008, cash and cash equivalents and available-for-sale investments were \$229 million compared to \$294 million at June 30, 2008. Cash and cash equivalents at December 31, 2008 and June 30, 2008 included \$98.3 million (67.4 million British pounds sterling) and \$116.6 million (58.5 million British pound sterling), respectively, at R&D Europe. The Company believes it can meet its future cash, working capital and capital addition requirements through currently available funds, cash generated from operations and maturities or sales of available-for-sale investments. The Company has an unsecured line of credit of \$750,000. The interest rate on the line of credit is at prime. There were no borrowings on the line in the prior or current fiscal year.

Cash Flows From Operating Activities

The Company generated cash of \$53.3 million from operating activities in the first six months of fiscal 2009 compared to \$52.7 million in the first six months of fiscal 2008. The increase from the prior year was primarily due to an increase in consolidated net earnings in the current year of \$5.5 million offset by decreases in salary, wages and other accruals and income taxes payable.

Cash Flows From Investing Activities

Capital expenditures for fixed assets for the first six months of fiscal 2009 and fiscal 2008 were \$2.1 million and \$5.7 million, respectively. The capital additions in the first six months of fiscal 2009 were mainly for laboratory and computer equipment. Included in capital expenditures for the first six months of fiscal 2008 was \$4.3 million for building renovation and construction. The remaining capital additions in the first six months of fiscal 2008 were for laboratory and computer equipment. Capital expenditures in the remainder of fiscal 2009 are expected to be approximately \$4.5 million

## Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

and are expected to be financed through currently available funds and cash generated from operating activities.

During the six months ended December 31, 2008, the Company purchased \$40.5 million and had sales or maturities of \$59.9 million of available-for-sale investments. During the six months ended December 31, 2007, the Company purchased \$30.9 million and had sales or maturities of \$17.7 million of available-for-sale investment. The Company's investment policy is to place excess cash in bonds and other investments with maturities of less than three years. The objective of this policy is to obtain the highest possible return while minimizing risk and keeping the funds accessible.

During the six months ended December 31, 2008, the Company received a \$1.3 million distribution from its investment in Nephromics, LLC (Nephromics). The Company accounts for its investment in Nephromics under the equity method of accounting as Nephromics is a limited liability company. At December 31, 2008, the Company's net investment in Nephromics was \$4.7 million.

During the six months ended December 31, 2007, the Company invested \$1.4 million for a 19% interest in ACTGen, Inc., a development stage biotechnology company located in Japan.

### Cash Flows From Financing Activities

Cash of \$856,000 and \$2.6 million was received during the six months ended December 31, 2008 and 2007, respectively, from the exercise of stock options. The Company also recognized excess tax benefits from stock option exercises of \$72,000 and \$400,000 for the six months ended December 31, 2008 and 2007, respectively.

During the first six months of fiscal 2009 and 2008, the Company purchased 22,637 and 23,641 shares of common stock, respectively, for its employee stock bonus plans at a cost of \$1.7 million and \$1.5 million, respectively.

14

During the first six months of fiscal 2009, the Company purchased and retired approximately 1.2 million shares of common stock at a market value of \$78.3 million. During the first six months of fiscal 2008, the Company purchased and retired approximately 321,000 shares of common stock at a market value of \$20.6 million of which \$19.6 million was disbursed prior to December 31, 2007.

On October 23, 2008, the Company announced the payment of a \$0.25 per share cash dividend. The dividend of \$9.5 million was paid November 17, 2008 to all common shareholders of record on November 3, 2008. On February 3, 2009, the Company announced the payment of a \$0.25 per share cash dividend. The dividend of approximately \$9.4 million will be payable February 27, 2009 to all common shareholders of record on February 13, 2009.

### Contractual Obligations

There were no material changes outside the ordinary course of business in the Company's contractual obligations during the six months ended December 31, 2008.

### Critical Accounting Policies

The Company's significant accounting policies are discussed in the Company's Annual Report on Form 10-K for fiscal 2008. The application of certain of these policies require judgments and estimates that can affect the results of

## Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

operations and financial position of the Company. Judgments and estimates are used for, but not limited to, valuation of available-for-sale investments, inventory valuation and allowances, impairment of goodwill, intangibles and other long-lived assets and valuation of investments in unconsolidated entities. There have been no significant changes in estimates in fiscal 2009 which would require disclosure. There have been no changes to the Company's policies in fiscal 2009.

### Recent Accounting Pronouncements

In February 2008, the FASB amended SFAS 157 to defer the effective date of SFAS 157 for all nonfinancial assets and liabilities that are not remeasured at fair value on a recurring basis. As disclosed in Note C to the Condensed Consolidated Financial Statements included in this Form 10-Q, the Company partially adopted the provisions of SFAS 157 effective in the first quarter of fiscal 2009. The Company expects to adopt the remaining provisions of SFAS 157 beginning in the first quarter of fiscal 2010. The adoption of the provisions of SFAS 157 related to other nonfinancial assets and liabilities is not expected to have a material impact on the consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141R, Business Combinations, which replaces SFAS No. 141. The statement retains the purchase method of accounting for acquisitions, but requires a number of changes, including changes in the way assets and liabilities are recognized in purchase accounting. It also changes the recognition of assets acquired and liabilities assumed arising from contingencies, requires the capitalization of in-process research and development at fair value, and requires the expensing of acquisition-related costs as incurred. SFAS No. 141R must be applied to business combinations consummated by the Company subsequent to December 15, 2008.

15

### Forward Looking Information and Cautionary Statements

This quarterly report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include those regarding the Company's expectations as to target sales growth goals, the effective tax rate, the amount of capital expenditures for the remainder of the fiscal year and the sufficiency of currently available funds for meeting the Company's needs. These statements involve risks and uncertainties that may affect the actual results of operations. The following important factors, among others, have affected and, in the future, could affect the Company's actual results: the introduction and acceptance of new biotechnology and hematology products, the levels and particular directions of research by the Company's customers, the impact of the growing number of producers of biotechnology research products and related price competition, general economic conditions, the retention of hematology OEM (private label) and proficiency survey business, the impact of currency exchange rate fluctuations, the costs and results of research and product development efforts of the Company and of companies in which the Company has invested or with which it has formed strategic relationships, the impact of governmental regulation and intellectual property litigation, the recruitment and retention of qualified personnel, the success of our expansion into China and the success of financing efforts by companies in which the Company has invested. For additional information concerning such factors, see the Company's Annual Report on Form 10-K for fiscal 2008 as filed with the Securities and Exchange Commission.

ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

At December 31, 2008, the Company had an investment portfolio of fixed income securities, excluding those classified as cash and cash equivalents, of \$110 million. These securities, like all fixed income instruments, are subject to interest rate risk and will decline in value if market interest rates increase.

The Company operates internationally, and thus is subject to potentially adverse movements in foreign currency rate changes. The Company is exposed to market risk from foreign exchange rate fluctuations of the euro (approximately 19% of consolidated net sales), the British pound sterling (approximately 8% of consolidated net sales) and the Chinese yuan (approximately 2% of consolidated net sales) to the U.S. dollar as the financial position and operating results of the Company's foreign operations are translated into U.S. dollars for consolidation. At the current level of R&D Europe operating results, a 10% increase or decrease in the average exchange rate used to translate operating results into U.S. dollars would have an approximate \$2.5 million effect on consolidated operating income annually.

Month-end average exchange rates between the British pound sterling, euro and Chinese yuan and the U.S. dollar were as follows:

	QUARTER ENDED		SIX MONTHS ENDED	
	12/31/08	12/31/07	12/31/08	12/31/07
British pound sterling	\$ 1.54	\$ 2.04	\$ 1.70	\$ 2.04
Euro	1.31	1.46	1.40	1.42
Chinese yuan	.146	.135	.146	.134

16

The Company's exposure to foreign exchange rate fluctuations also arises from trade receivables and intercompany payables denominated in one currency in the financial statements, but receivable or payable in another currency. At December 31, 2008, the Company had the following trade receivable and intercompany payables denominated in one currency but receivable or payable in another currency (in thousands):

	DENOMINATED CURRENCY	U.S. DOLLAR EQUIVALENT
	-----	-----
Accounts Receivable in:		
Euros	1,007 Br. pound	\$ 1,470
Other European currencies	507 Br. pound	\$ 740
Intercompany Payable in:		
Euros	162 Br. pound	\$ 237
U.S. dollars	2,918 Br. pound	\$ 4,258
U.S. dollars	3,361 Chinese yuan	\$ 492

All of the above balances are revolving in nature and are not deemed to be long-term balances.

The Company's subsidiaries recognized net foreign currency gains and (losses) as follows (in thousands):

	QUARTER ENDED		SIX MONTHS ENDED	
	12/31/08	12/31/07	12/31/08	12/31/07
	-----	-----	-----	-----

## Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

In foreign currency:

R&D Europe (Br. pound)	35	81	(225)	177
R&D China (Chinese yuan)	(10)	(90)	7	(345)

In U.S. Dollars:

R&D Europe	(\$ 5)	\$ 165	(\$ 481)	\$ 363
R&D China	(1)	(12)	1	(46)
	-----	-----	-----	-----
	(\$ 6)	\$ 153	(\$ 480)	\$ 317
	=====	=====	=====	=====

The Company does not enter into foreign exchange forward contracts to reduce its exposure to foreign currency rate changes on intercompany foreign currency denominated balance sheet positions.

### ITEM 4 - CONTROLS AND PROCEDURES

As of the end of the period covered by this report, the Company conducted an evaluation, under the supervision and with the participation of the principal executive officer and principal financial officer, of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 as amended (the "Exchange Act")). Based on this evaluation, the principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures are effective to ensure that material information required to be disclosed by the Company in reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. There was no change in the Company's internal control over financial reporting during the Company's most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

17

## PART II. OTHER INFORMATION

### ITEM 1 - LEGAL PROCEEDINGS

The Company is not engaged in any ongoing pending legal proceedings that the Company believes is material to its operations.

### ITEM 1A. - RISK FACTORS

There have been no material changes from the risk factors previously disclosed in Part I, Item 1A, "Risk Factors," of the Company's Annual Report on Form 10-K for the year ended June 30, 2008.

### ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table sets forth the repurchases of Company common stock for the quarter ended December 31, 2008:

	Total Number of Shares Purchased	Maximum Approximate Dollar Value of Shares that May
Total		

## Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

Period	Number of Shares Purchased	Average Price Paid Per Share	as Part of Publicly Announced Plans or Programs	Yet Be Purchased Under the Plans or Programs
10/1/08-10/31/08	415,380	\$67.01	415,380	\$54.7 million
11/1/08-11/30/08	272,499	\$64.33	272,499	\$37.2 million
12/1/08-12/31/08	271,811	\$63.80	271,811	\$19.8 million

In November 2007, the Company authorized a plan for the repurchase and retirement of \$150 million of its common stock. The plan does not have an expiration date.

### ITEM 3 - DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4 - SUBMISSION OF MATTERS TO VOTE OF SHAREHOLDERS

Information relating to the Company's Annual Meeting of Shareholders, held on October 23, 2008 is contained in the Company's Form 10-Q for the quarter ended September 30, 2008, which is incorporated herein by reference.

### ITEM 5 - OTHER INFORMATION

None.

### ITEM 6 - EXHIBITS

See "exhibit index" following the signature page.

18

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TECHNE CORPORATION  
(Company)

Date: February 6, 2009

/s/ Thomas E. Oland

-----  
President, Chief Executive Officer

February 6, 2009

/s/ Gregory J. Melsen

-----  
Chief Financial Officer

EXHIBIT INDEX  
TO

Edgar Filing: TECHNE CORP /MN/ - Form 10-Q

FORM 10-Q

TECHNE CORPORATION

Exhibit #	Description
31.1*	Section 302 Certification
31.2*	Section 302 Certification
32.1*	Section 906 Certification
32.2*	Section 906 Certification

-----  
\*Filed herewith