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State Auto Financial CORP
Form 10-O
November 07, 2016
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0000874977 us-gaap:MaterialReconcilingItemsMember us-gaap:MaterialReconcilingItemsMember 2016-07-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:InvestmentOperationsSegmentMember 2015-01-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:NetInvestmentIncomeMember 2015-01-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:SpecialtyInsuranceMember 2015-01-01 2015-09-30 0000874977 us-gaap:IntersegmentEliminationMember 2016-01-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember us-gaap:AllOtherSegmentsMember 2015-07-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:SpecialtyInsuranceSegmentMember 2015-07-01 2015-09-30 0000874977 us-gaap:MaterialReconcilingItemsMember 2016-07-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:InsuranceSegmentsMember 2015-07-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:SpecialtyInsuranceSegmentMember 2016-01-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:NetInvestmentIncomeMember 2016-07-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:PersonalInsuranceMember 2015-07-01 2015-09-30 0000874977 us-gaap:MaterialReconcilingItemsMember us-gaap:MaterialReconcilingItemsMember 2015-01-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:BusinessInsuranceMember 2016-01-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:PersonalInsuranceSegmentsMember 2015-07-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:BusinessInsuranceSegmentsMember 2015-07-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:InvestmentOperationsSegmentMember stfc:NetRealizedCapitalGainsMember 2016-01-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:BusinessInsuranceMember 2015-01-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:BusinessInsuranceMember 2015-07-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:InsuranceSegmentsMember 2016-01-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:SpecialtyInsuranceMember 2016-07-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:InvestmentOperationsSegmentMember 2015-07-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember us-gaap:AllOtherSegmentsMember 2016-01-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:InsuranceSegmentsMember 2016-07-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:PersonalInsuranceMember 2016-07-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember us-gaap:AllOtherSegmentsMember 2015-01-01 2015-09-30 0000874977 stfc:CorporateAndReconcilingItemsMember 2016-07-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:BusinessInsuranceSegmentsMember 2016-01-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:BusinessInsuranceSegmentsMember 2015-01-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:SpecialtyInsuranceMember 2016-01-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:NetInvestmentIncomeMember 2015-07-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:SpecialtyInsuranceSegmentMember 2016-07-01 2016-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:BusinessInsuranceMember 2016-07-01 2016-09-30 0000874977 us-gaap:IntersegmentEliminationMember 2015-01-01 2015-09-30 0000874977 us-gaap:IntersegmentEliminationMember 2015-07-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:InsuranceSegmentsMember 2015-01-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:PersonalInsuranceSegmentsMember 2015-01-01 2015-09-30 0000874977 us-gaap:OperatingSegmentsMember stfc:SpecialtyInsuranceMember 2015-07-01 2015-09-30 xbrli;pure iso4217:USD xbrli;shares iso4217:USD xbrli:shares stfc:position stfc:Agreement stfc:Segment **Table of Contents** 

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

# **FORM 10-Q**

ý Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Lagarrining	. State Auto i manoiai Gerti I omi 10 Q
For the quarterly period ended September 3 or	0, 2016
"Transition Report pursuant to Section 1	3 or 15(d) of the Securities Exchange Act of 1934
For the transition period from	• • •
Commission File Number 000-19289	
STATE AUTO FINANCIAL CO	ORPORATION
(Exact name of Registrant as specified in its	
Ohio	31-1324304
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
518 East Broad Street, Columbus, Ohio	
(Address of principal executive offices) Registrant's telephone number, including a	(Zip Code)
the Securities Exchange Act of 1934 during	rant (1) has filed all reports required to be filed by Section 13 or 15(d) of a the preceding 12 months (or for such shorter period that the Registrant as been subject to such filing requirements for the past 90 days.
Indicate by check mark whether the Registrany, every Interactive Data File required to	rant has submitted electronically and posted on its corporate Web site, if be submitted and posted pursuant to Rule 405 of Regulation S-T ling 12 months (or for such shorter period that the registrant was required
Indicate by check mark whether the Registr	ant is a large accelerated filer, an accelerated filer, a non-accelerated filer ion of "large accelerated filer", "accelerated filer," and "smaller reporting act. (Check one):
Large accelerated filer "	Accelerated filer ý
Non-accelerated filer " (Do not check if a	smaller reporting company) Smaller reporting company."
	ant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes "No ý	742 420 Common Classon and Line
On October 28, 2016, the Registrant had 41	,/42,438 Common Snares outstanding.

# Index to Form 10-Q Quarterly Report for the three and nine month periods ended September 30, 2016

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## STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

## PART I - FINANCIAL STATEMENTS

## **Item 1. Condensed Consolidated Balance Sheets**

(\$ and shares in millions, except per share amounts)	September 30, 2016 (unaudited)	31, 2015
<b>Assets</b> Fixed maturities, available-for-sale, at fair value (amortized cost \$2,061.0 and \$1,972.9, respectively)	\$ 2,143.3	\$2,000.7
Equity securities, available-for-sale, at fair value (cost \$246.1 and \$265.2, respectively) Other invested assets, available-for-sale, at fair value (cost \$57.1 and \$56.9, respectively) Other invested assets Notes receivable from affiliate  Total investments Cash and cash equivalents Accrued investment income and other assets Deferred policy acquisition costs (affiliated net assumed \$52.8 and \$49.3, respectively) Reinsurance recoverable on losses and loss expenses payable Prepaid reinsurance premiums Due from affiliate Current federal income taxes Net deferred federal income taxes	297.5 89.7 5.4 70.0 2,605.9 69.5 39.0 133.8 4.1 6.1 21.2 6.4 76.6	310.6 85.1 5.3 70.0 2,471.7 58.1 35.7 129.1 5.9 6.8 5.9 4.9 102.5
Property and equipment, at cost  Total assets  Liabilities and Stockholders' Equity	7.4 \$2,970.0	7.6 \$2,828.2
Losses and loss expenses payable (affiliated net assumed \$606.7 and \$532.4, respectively) Unearned premiums (affiliated net assumed \$227.0 and \$214.2, respectively) Notes payable (affiliates \$15.2 and \$15.2, respectively) Postretirement and pension benefits (affiliated net ceded \$38.4 and \$56.0, respectively) Other liabilities (affiliated net assumed \$10.5 and affiliated net ceded \$8.4, respectively)  Total liabilities Stockholders' equity:	\$ 1,165.6 634.2 122.1 71.4 68.9 2,062.2	\$1,053.0 616.3 100.5 104.0 69.8 1,943.6
Class A Preferred stock (nonvoting), without par value. Authorized 2.5 shares; none issued Class B Preferred stock, without par value. Authorized 2.5 shares; none issued Common stock, without par value. Authorized 100.0 shares; 48.4 and 48.1 shares issued, respectively, at stated value of \$2.50 per share Treasury stock, 6.8 and 6.8 shares, respectively, at cost Additional paid-in capital Accumulated other comprehensive income (affiliated net ceded \$53.3 and \$56.7, respectively) Retained earnings <i>Total stockholders' equity</i>	 121.1 (116.5 ) 156.0 81.7 665.5 907.8	
Total liabilities and stockholders' equity	\$ 2,970.0	\$2,828.2

See accompanying notes to condensed consolidated financial statements.

# STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

## **Condensed Consolidated Statements of Income**

(\$ in millions, except per share amounts)	Three ended 30			er
(unaudited)	2016	2	2015	
Earned premiums (affiliated net assumed \$121.4 and \$112.2, respectively)	\$325.8	3 \$	\$319.7	7
Net investment income (affiliates \$1.3 and \$1.3, respectively)	17.6	1	18.7	
Net realized gains on investments:				
Total other-than-temporary impairment losses	(1.1	) (	(3.5)	)
Portion of loss recognized in other comprehensive income	_	_	_	
Other net realized investment gains	9.9	1	14.3	
Total net realized gains on investments	8.8	1	10.8	
Other income from affiliates	0.6	(	0.5	
Total revenues	352.8	3	349.7	
Losses and loss expenses (affiliated net assumed \$100.9 and \$67.4, respectively)	232.3	2	207.5	
Acquisition and operating expenses (affiliated net assumed \$73.9 and \$52.8, respectively)	109.9	1	109.4	
Interest expense (affiliates \$0.2 and \$0.1, respectively)	1.4	1	1.3	
Other expenses	1.8	1	1.6	
Total expenses	345.4	3	319.8	
Income before federal income taxes	7.4	2	29.9	
Federal income tax (benefit) expense:				
Current	(1.5	) 2	2.7	
Deferred	(1.2	) 6	5.5	
Total federal income tax (benefit) expense	(2.7	) 9	€.2	
Net income	<b>\$10.1</b>	\$	\$20.7	
Earnings per common share:				
Basic	\$0.24	\$	\$0.50	
Diluted	\$0.24	\$	\$0.50	
Dividends paid per common share	<b>\$0.10</b>	\$	\$0.10	

See accompanying notes to condensed consolidated financial statements.

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## STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

## **Condensed Consolidated Statements of Income**

(\$ in millions, except per share amounts)	Nine mo ended Se 30	onths eptember		
(unaudited)	2016	2015		
Earned premiums (affiliated net assumed \$352.4 and \$320.5, respectively)	\$968.1	\$946.5		
Net investment income (affiliates \$3.7 and \$3.7, respectively)	54.1	53.9		
Net realized gains on investments:				
Total other-than-temporary impairment losses	(5.4)	(4.8)		
Portion of loss recognized in other comprehensive income	_	_		
Other net realized investment gains	22.0	24.8		
Total net realized gains on investments	16.6	20.0		
Other income from affiliates	1.7	1.6		
Total revenues	1,040.5	1,022.0		
Losses and loss expenses (affiliated net assumed \$281.4 and \$200.9, respectively)	720.2	627.1		
Acquisition and operating expenses (affiliated net assumed \$217.0 and \$188.9, respectively)	324.6	318.7		
Interest expense (affiliates \$0.6 and \$0.5, respectively)	4.1	4.0		
Other expenses	5.5	5.7		
Total expenses	1,054.4	955.5		
(Loss) income before federal income taxes	(13.9)	66.5		
Federal income tax (benefit) expense:				
Current	(1.5)	3.3		
Deferred	(0.9)	15.1		
Total federal income tax (benefit) expense	(2.4)	18.4		
Net (loss) income	<b>\$(11.5)</b>	\$48.1		
(Loss) earnings per common share:				
Basic	<b>\$(0.28)</b>	\$1.17		
Diluted	<b>\$(0.28)</b>	\$1.16		
Dividends paid per common share	<b>\$0.30</b>	\$0.30		

See accompanying notes to condensed consolidated financial statements.

## STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

# **Consolidated Statements of Comprehensive Income**

(\$ in millions, except per share amounts)	Three months ended
	September 30
(unaudited)	<b>2016</b> 2015
Net income	<b>\$10.1</b> \$20.7
Other comprehensive loss, net of tax:	
Net unrealized holding gains (losses) on investments:	
Unrealized holding gains (losses)	<b>6.3</b> (24.5)
Reclassification adjustments for gains realized in net income	<b>(8.8</b> ) (10.8)
Income tax benefit	<b>0.8</b> 12.4
Total net unrealized holding losses on investments	<b>(1.7</b> ) (22.9 )
Net unrecognized benefit plan obligations:	
Reclassification adjustments for amortization to statements of income:	
Negative prior service cost	<b>(1.3</b> ) (1.3 )
Net actuarial loss	<b>2.4</b> 2.8
Income tax expense	<b>(0.4</b> ) (0.6 )
Total net unrecognized benefit plan obligations	<b>0.7</b> 0.9
Other comprehensive loss	<b>(1.0</b> ) (22.0 )
Comprehensive income (loss)	<b>\$9.1</b> \$(1.3)

See accompanying notes to condensed consolidated financial statements.

## STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

# **Consolidated Statements of Comprehensive Income**

	Nine n	nonths	
(\$ in millions, except per share amounts)	ended		
	Septen	nber 30	)
(unaudited)	2016	2015	5
Net (loss) income	\$(11.5	) \$48.	1
Other comprehensive income (loss), net of tax:			
Net unrealized holding gains (losses) on investments:			
Unrealized holding gains (losses)	81.5	(46.1	1)
Reclassification adjustments for gains realized in net income	(16.6	) (20.4	1)
Income tax (expense) benefit	(22.8	) 23.3	
Total net unrealized holding gains (losses) on investments	42.1	(43.2	2)
Net unrecognized benefit plan obligations:			
Reclassification adjustments for amortization to statements of income:			
Negative prior service cost	<b>(4.1</b>	) (4.1	)
Net actuarial loss	<b>7.1</b>	8.6	
Income tax expense	(1.0	) (1.6	)
Total net unrecognized benefit plan obligations	2.0	2.9	
Other comprehensive income (loss)	44.1	(40.3)	3)
Comprehensive income	\$32.6	\$7.8	

See accompanying notes to condensed consolidated financial statements.

# STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

## **Condensed Consolidated Statements of Cash Flows**

Condensed Consolidated Statements of Cash Flows		_
	Nine mo	onths
(\$ in millions)	ended	20
	Septemb	
(unaudited)	2016	2015
Cash flows from operating activities:	<b>A</b> (44 <b>E</b> )	<b>0.40.1</b>
Net (loss) income	\$(11.5)	\$48.1
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization, net	11.5	10.8
Share-based compensation	3.2	5.1
Net realized gains on investments	(16.6)	(20.0)
Changes in operating assets and liabilities:		
Deferred policy acquisition benefits	(4.7)	(7.5)
Accrued investment income and other assets	(3.4)	(4.5)
Postretirement and pension benefits	(30.6)	(5.8)
Other liabilities and due to/from affiliates, net	<b>(17.4</b> )	(63.5)
Reinsurance recoverable on losses and loss expenses payable and prepaid reinsurance premiums	2.5	1.2
Losses and loss expenses payable	112.6	38.3
Unearned premiums	17.9	25.1
Excess tax benefits on share-based awards	(0.1)	0.1
Federal income taxes	(1.4)	17.6
Cash provided from December 31, 2014 unearned premium transfer related to the homeowners quota		63.5
share arrangement		
Net cash provided by operating activities	62.0	108.5
Cash flows from investing activities:		
Purchases of fixed maturities available-for-sale	<b>(414.6)</b>	(459.8)
Purchases of equity securities available-for-sale	<b>(77.9</b> )	(131.8)
Purchases of other invested assets	(1.0)	(6.5)
Maturities, calls and pay downs of fixed maturities available-for-sale	177.1	203.4
Sales of fixed maturities available-for-sale	138.0	142.7
Sales of equity securities available-for-sale	113.9	117.4
Sales of other invested assets available-for-sale	0.7	0.5
Net additions of property and equipment	_	(0.1)
Net cash used in investing activities	(63.8)	(134.2)
Cash flows from financing activities:		
Proceeds from issuance of common stock	4.2	2.9
Payments to acquire treasury stock	(0.2)	(0.3)
Payment of dividends	(12.4)	(12.3)
Excess tax benefits on share-based awards	0.1	
Proceeds from long-term debt	21.5	
Net cash provided by (used in) financing activities	13.2	(9.7)
Net increase (decrease) in cash and cash equivalents	11.4	(35.4)
Cash and cash equivalents at beginning of period	58.1	86.3
Cash and cash equivalents at end of period	\$69.5	\$50.9
Supplemental disclosures:		
Interest paid (affiliates \$0.6 and \$0.5, respectively)	<b>\$4.0</b>	\$3.9

Federal income taxes paid \$— \$2.4

See accompanying notes to condensed consolidated financial statements.

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#### STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company) Notes to Condensed Consolidated Financial Statements (Unaudited)

#### 1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of State Auto Financial Corporation and Subsidiaries ("State Auto Financial" or the "Company") have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles ("GAAP") for complete financial statements. In the opinion of the Company, all adjustments (consisting of normal, recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine month period ended September 30, 2016 are not necessarily indicative of the results that may be expected for the year ending December 31, 2016. The balance sheet at December 31, 2015 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by GAAP for complete financial statements.

For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2015 (the "2015 Form 10-K"). Capitalized terms used herein and not otherwise defined shall have the meaning ascribed to them in the 2015 Form 10-K.

## **Adoption of Recent Accounting Pronouncements**

Simplifying the Presentation of Debt Issuance Costs

The amendments in this guidance simplify the presentation of debt issuance costs by requiring them to be presented in the balance sheet as a direct deduction from the carrying amount of the related recognized debt liability, consistent with debt discounts. The Company adopted this guidance at January 1, 2016 on a retrospective basis and it resulted in a \$0.3 million decrease to notes payable and accrued investment income and other assets at December 31, 2015. Disclosures for Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)

The amendments in this guidance remove the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient. The amendments also remove the requirement to make certain disclosures for all investments that are eligible to be measured at fair value using the net asset value per share practical expedient. Rather, those disclosures are limited to investments for which the entity has elected to measure the fair value using that practical expedient. The amendments in this update are effective for public business entities for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years and should be applied retrospectively to all periods presented. The Company adopted this guidance at January 1, 2016 and it did not have a material impact on the condensed consolidated financial statements.

## **Pending Adoption of Recent Accounting Pronouncements**

Improvements to Employee Share-Based Payment Accounting

The amendments in this guidance simplify the accounting for share-based payment award transactions including: income tax consequences, classification of awards as either equity or liabilities, classification of excess tax benefits, and classification on the statement of cash flows. The guidance is effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years, and early adoption is permitted. The Company is currently evaluating the requirements of the guidance and has not yet determined its effect on the Company's results of operations, financial position or liquidity.

## STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

### 2. Investments

The following tables set forth the cost or amortized cost and fair value of available-for-sale securities by lot at September 30, 2016 and December 31, 2015:

(\$ millions)  September 30, 2016	Cost or amortized cost	Gross unrealized holding gains	Gross unrealized holding losses	l Fair value
Fixed maturities:	¢2160	<b>0112</b>	<b>e</b> (0.2	) #220 O
U.S. treasury securities and obligations of U.S. government agencies	\$316.8	\$14.3	\$(0.2	) \$330.9
Obligations of states and political subdivisions	664.1	34.5	<u> </u>	698.6
Corporate securities	510.4	13.1	`	) 522.9
U.S. government agencies mortgage-backed securities	569.7	22.4	•	) 590.9
Total fixed maturities	2,061.0	84.3	(2.0	) 2,143.3
Equity securities:	102.1	25.1	(4.6	. 225.6
Large-cap securities	193.1	37.1	(4.6	225.6
Small-cap securities	53.0	18.9		71.9
Total equity securities	246.1	56.0	<b>(4.6</b> )	297.5
Other invested assets	57.1	32.6	<u> </u>	89.7
Total available-for-sale securities	\$2,364.2	\$172.9	\$(6.6	) \$2,530.5
(\$ millions)	Cost or	Gross unrealized	Gross unrealized	1 ,
(\$ millions)  December 31, 2015	Cost or amortized cost		Gross unrealized holding losses	l Fair value
	amortized	unrealized holding	unrealized holding	<sup>1</sup> Fair value
December 31, 2015	amortized cost \$219.8	unrealized holding gains \$6.6	unrealized holding losses \$ (2.0	) \$224.4
December 31, 2015  Fixed maturities:	amortized cost	unrealized holding gains \$6.6 22.5	unrealized holding losses \$ (2.0	Fair value
December 31, 2015  Fixed maturities:  U.S. treasury securities and obligations of U.S. government agencies	amortized cost \$219.8	unrealized holding gains \$6.6	unrealized holding losses \$ (2.0 (1.7	) \$224.4
December 31, 2015  Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions	amortized cost \$219.8 804.0	unrealized holding gains \$6.6 22.5	unrealized holding losses \$(2.0 (1.7 (11.7	) \$224.4 ) 824.8
December 31, 2015  Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities	\$219.8 804.0 500.3	unrealized holding gains \$6.6 22.5 5.8	unrealized holding losses \$(2.0) (1.7) (11.7) (3.2)	) \$224.4 ) 824.8 ) 494.4
December 31, 2015  Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities	\$219.8 804.0 500.3 448.8	unrealized holding gains \$6.6 22.5 5.8 11.5	unrealized holding losses \$(2.0) (1.7) (11.7) (3.2)	) \$224.4 ) 824.8 ) 494.4 ) 457.1
December 31, 2015  Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities	\$219.8 804.0 500.3 448.8	unrealized holding gains \$6.6 22.5 5.8 11.5	unrealized holding losses \$(2.0 (1.7 (11.7 (3.2 (18.6	) \$224.4 ) 824.8 ) 494.4 ) 457.1
December 31, 2015  Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities  Total fixed maturities Equity securities:	\$219.8 \$04.0 500.3 448.8 1,972.9	unrealized holding gains \$ 6.6 22.5 5.8 11.5 46.4	unrealized holding losses \$(2.0 (1.7 (11.7 (3.2 (18.6 (5.1	) \$224.4 ) 824.8 ) 494.4 ) 457.1 ) 2,000.7
December 31, 2015  Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities  Total fixed maturities Equity securities: Large-cap securities	\$219.8 804.0 500.3 448.8 1,972.9	unrealized holding gains \$ 6.6 22.5 5.8 11.5 46.4	unrealized holding losses \$ (2.0 (1.7 (11.7 (3.2 (18.6 (5.1 (0.2	) \$224.4 ) 824.8 ) 494.4 ) 457.1 ) 2,000.7
Pixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities Small-cap securities	\$219.8 804.0 500.3 448.8 1,972.9 211.9 53.3	unrealized holding gains \$ 6.6 22.5 5.8 11.5 46.4 34.2 16.5	unrealized holding losses \$ (2.0 (1.7 (11.7 (3.2 (18.6 (5.1 (0.2 (5.3 (18.6 (1.5 (1.5 (1.5 (1.5 (1.5 (1.5 (1.5 (1.5	) \$224.4 ) 824.8 ) 494.4 ) 457.1 ) 2,000.7 ) 241.0 ) 69.6

## STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company) Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

The following tables set forth the Company's gross unrealized losses and fair value on its investments by lot, aggregated by investment category and length of time for individual securities that have been in a continuous unrealized loss position at September 30, 2016 and December 31, 2015:

(\$ millions, except # of positions)	Less than	12 months	S		12 months	or more			Total			
September 30, 2016	Fair value	Unrealize losses	ed	Number of positions	Fair value	Unrealiz losses	ed	Number of positions	Fair value	Unrealiz losses	ed	Number of positions
Fixed maturities: U.S. treasury securities and obligations of U.S.	¢107.6	\$ (0.2	,	8	<b>\$</b> —	¢			¢107.6	\$ (0.2	,	8
government agencies	\$107.6		_		•	<b>3</b> —		_	\$107.6		_	
Corporate securities	33.8	(0.3)	_	5	37.3	(0.3)	)	5	71.1	(0.6)	)	10
U.S. government agencies mortgage-backed securities	95.6	(0.6)	)	11	21.1	(0.6)	)	9	116.7	(1.2	)	20
Total fixed maturities	237.0	(1.1	)	24	<b>58.4</b>	(0.9)	)	14	295.4	<b>(2.0</b>	)	38
Equity securities:												
Large-cap equity securities	39.9	(3.6	)	11	6.9	(1.0)	)	5	46.8	<b>(4.6</b> )	)	16
Total temporarily impaired securities	\$276.9	\$(4.7	)	35	\$65.3	\$ (1.9	)	19	\$342.2	\$(6.6	)	54
(\$ millions, except # of positions)	Less than	12 months	S		12 months	or more			Total			
December 31, 2015	Fair value	Unrealize losses	ed	Number of positions	Fair value	Unrealiz losses	ed	Number of positions	Fair value	Unrealizations losses	ed	Number of positions
Fixed maturities:												
U.S. treasury securities and obligations of U.S. government agencies	\$68.6	\$(1.6	)	15	\$13.5	\$ (0.4	)	4	\$82.1	\$(2.0	)	19
Obligations of states and political subdivisions	137.5	(1.7	)	16	_				137.5	(1.7)	)	16
Corporate securities	246.9	(5.3	)	36	63.9	(6.4	)	11	310.8	(11.7)	)	47
U.S. government agencies mortgage-backed securities	132.2	(2.3)	)	18	33.0	(0.9)	)	11	165.2	(3.2)	)	29
Total fixed maturities	585.2	(10.9	)	85	110.4	(7.7	)	26	695.6	(18.6	)	111
Equity securities:												
Large-cap equity securities	65.8	(5.1	)	24					65.8	(5.1	)	24
Small-cap equity securities	3.4	(0.2)	)	1					3.4	(0.2)	)	1
Total equity securities	69.2	(5.3	)	25	_	_			69.2	(5.3	)	25
Other invested assets	8.1	(0.1	)	1	_				8.1	(0.1	)	1
Total temporarily impaired securities	\$662.5		_		\$110.4	\$ (7.7	)	26	\$772.9		_	

The Company reviewed its investments at September 30, 2016, and determined that no additional other-than-temporary impairment existed in the gross unrealized holding losses other than those listed in the table below. The following table sets forth the realized losses related to other-than-temporary impairments on the Company's investment portfolio recognized for the three and nine months ended September 30, 2016 and 2015:

	Three months	Nine months	
(\$ millions)	ended ended		
	September 30	September 30	
	<b>2016</b> 2015	<b>2016</b> 2015	
Equity securities:			
Large-cap securities	<b>\$</b> —       \$—	<b>\$(0.2)</b> \$—	
Small-cap securities	<b>(1.1</b> ) (3.5 )	<b>(2.9</b> ) (4.8 )	

Fixed maturities: - - (2.3) - Total other-than-temporary impairments <math>(1.1) (3.5) (5.4)

### STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

The Company regularly monitors its investments that have fair values less than cost or amortized cost for signs of other-than-temporary impairment, an assessment that requires significant management judgment regarding the evidence known. Such judgments could change in the future as more information becomes known, which could negatively impact the amounts reported. Among the factors that management considers for fixed maturity securities are the financial condition of the issuer including receipt of scheduled principal and interest cash flows, and intent to sell, including if it is more likely than not that the Company will be required to sell the investments before recovery. When a fixed maturity has been determined to have an other-than-temporary impairment, the impairment charge is separated into an amount representing the credit loss, which is recognized in earnings as a realized loss, and the amount related to non-credit factors, which is recognized in accumulated other comprehensive income. Future increases or decreases in fair value, if not other-than-temporary, are included in accumulated other comprehensive income.

Among the factors that management considers for equity securities and other invested assets are the length of time and/or the significance of decline below cost, the Company's ability and intent to hold these securities through their recovery periods, the current financial condition of the issuer and its future business prospects, and the ability of the market value to recover to cost in the near term. When an equity security or other invested asset has been determined to have a decline in fair value that is other-than-temporary, the cost basis of the security is adjusted to fair value. This results in a charge to earnings as a realized loss, which is not reversed for subsequent recoveries in fair value. Future increases or decreases in fair value, if not other-than-temporary, are included in accumulated other comprehensive income.

The following table sets forth the amortized cost and fair value of available-for-sale fixed maturities by contractual maturity at September 30, 2016:

(\$ millions)	Amortized	l Fair
(\$\phi\text{mutons})	cost	value
Due in 1 year or less	<b>\$67.1</b>	<b>\$68.1</b>
Due after 1 year through 5 years	564.0	579.4
Due after 5 years through 10 years	275.3	286.1
Due after 10 years	584.9	618.8
U.S. government agencies mortgage-backed securities	569.7	590.9
Total	\$ 2,061.0	\$2,143.3

Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay the obligations with or without call or prepayment penalties.

At September 30, 2016, State Auto P&C had U.S. government agencies mortgage-backed fixed maturity securities, with a carrying value of approximately \$106.5 million, that were pledged as collateral for the FHLB Loans (as defined in Note 3). In accordance with the terms of the FHLB Loans, State Auto P&C retains all rights regarding these pledged securities.

Fixed maturities with fair values of \$9.2 million and \$8.8 million were on deposit with insurance regulators as required by law at September 30, 2016 and December 31, 2015, respectively. The Company retains all rights regarding these securities.

### STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company) Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

Twices to Condensed Consolidated I maneral Statements, Continued (Chaudica)

The following table sets forth the components of net investment income for the three and nine months ended September 30, 2016 and 2015:

(\$ millions)	months		Nine rended Septer 30	months mber
	2016	2015	2016	2015
Fixed maturities	\$15.4	\$16.1	<b>\$47.0</b>	\$46.4
Equity securities	1.3	1.4	4.3	4.7
Cash and cash equivalents, and other	1.4	1.6	4.1	4.3
Investment income	18.1	19.1	55.4	55.4
Investment expenses	0.5	0.4	1.3	1.5
Net investment income	<b>\$17.6</b>	\$18.7	<b>\$54.1</b>	\$53.9

The Company's current investment strategy does not rely on the use of derivative financial instruments.

Proceeds on sales of available-for-sale securities were \$252.6 million and \$260.6 million for the nine months ended September 30, 2016 and 2015, respectively.

The following table sets forth the realized and unrealized holding gains (losses) on the Company's investment portfolio for the three and nine months ended September 30, 2016 and 2015:

(\$ millions)	Three months ended			Nine mended	onths
	Septem	iber 30		Septem	iber 30
	2016	2015		2016	2015
Realized gains:					
Fixed maturities	<b>\$</b> —	\$2.9		<b>\$2.1</b>	\$4.4
Equity securities	9.9	11.8		20.6	21.8
Other invested assets	_			0.1	0.1
Total realized gains	9.9	14.7		22.8	26.3
Realized losses:					
Equity securities:					
Sales	_	(0.4)	)	(0.8)	(1.1)
OTTI	(1.1	) (3.5	)	(3.1)	(4.8)
Fixed maturities:					
OTTI	_			(2.3)	_
Total realized losses	(1.1	) (3.9	)	(6.2)	(5.9)
Net realized gains on investments	<b>\$8.8</b>	\$10.8		\$16.6	\$20.4
Change in unrealized holding (losses) gains, net of tax:					
Fixed maturities	\$(11.2	\$8.7		\$54.5	\$(19.9)
Equity securities	4.2	(35.5	)	6.0	(43.0)
Other invested assets	4.5	(8.5	)	4.4	(3.6)
Deferred federal income tax liability	0.8	12.4		(22.8)	23.3
Change in net unrealized holding (losses) gains, net of tax	<b>\$(1.7</b>	\$(22.9)	)	\$42.1	\$(43.2)

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### STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

#### 3. Fair Value of Financial Instruments

Below is the fair value hierarchy that categorizes into three levels the inputs to valuation techniques that are used to measure fair value:

Level 1 includes observable inputs which reflect quoted prices for identical assets or liabilities in active markets at the measurement date.

Level 2 includes observable inputs for assets or liabilities other than quoted prices included in Level 1, and it includes valuation techniques which use prices for similar assets and liabilities.

Level 3 includes unobservable inputs which reflect the reporting entity's estimates of the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk).

The Company utilizes one nationally recognized pricing service to estimate the majority of its available-for-sale investment portfolio's fair value. The Company obtains one price per security and the processes and control procedures employed by the Company are designed to ensure the value is accurately recorded on an unadjusted basis. Through discussions with the pricing service, the Company gains an understanding of the methodologies used to price the different types of securities, that the data and the valuation methods utilized are appropriate and consistently applied, and that the assumptions are reasonable and representative of fair value. To validate the reasonableness of the valuations obtained from the pricing service, the Company compares to other fair value pricing information gathered from other independent pricing sources. At September 30, 2016 and December 31, 2015, the Company did not adjust any of the prices received from the pricing service.

Transfers between level categorizations may occur due to changes in the availability of market observable inputs. Transfers in and out of level categorizations are reported as having occurred at the beginning of the quarter in which the transfer occurred. There were no transfers between level categorizations during the three and nine months ended September 30, 2016 and 2015.

The following sections describe the valuation methods used by the Company for each type of financial instrument it holds that are carried at fair value.

#### Fixed Maturities

The Company utilizes a third party pricing service to estimate fair value measurements for the majority of its fixed maturities. The fair value estimate of the Company's fixed maturity investments are determined by evaluations that are based on observable market information rather than market quotes. Inputs to the evaluations include, but are not limited to, market prices from recently completed transactions and transactions of comparable securities, interest rate yield curves, credit spreads, and other market-observable information. The fixed maturity portfolio pricing obtained from the pricing service is reviewed for reasonableness. The Company regularly selects a random sample of security prices which are compared to one or more alternative pricing sources for reasonableness. Any discrepancies with the pricing are returned to the pricing service for further explanation and, if necessary, adjustments are made. To date, the Company has not identified any significant discrepancies in the pricing provided by its third party pricing service. Investments valued using these inputs include U.S. treasury securities and obligations of U.S. government agencies, obligations of states and political subdivisions, corporate securities (except for a security discussed below), and U.S. government agencies mortgage-backed securities. All unadjusted estimates of fair value for fixed maturities priced by the pricing service are included in the amounts disclosed in Level 2 of the hierarchy. If market inputs are unavailable, then no fair value is provided by the pricing service. For these securities, fair value is determined either by requesting brokers who are knowledgeable about these securities to provide a quote; or the Company internally determines the fair values by employing widely accepted pricing valuation models, and depending on the level of observable market inputs, renders the fair value estimate as Level 2 or Level 3. The Company holds one corporate fixed maturity security included in Level 3 and estimates its fair value using the present value of the future cash flows. Due to the limited amount of observable market information for this security, the Company includes the fair value estimate in Level 3.

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#### STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company) Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

#### **Equities**

The fair value of each equity security is based on an observable market price for an identical asset in an active market and is priced by the same pricing service discussed above. All equity securities are recorded using unadjusted market prices and have been disclosed in Level 1.

### Other Invested Assets

Included in other invested assets are two international funds ("the funds") that invest in equity securities of foreign issuers and are managed by third party investment managers. The funds had a fair value of \$80.7 million and \$77.0 million at September 30, 2016 and December 31, 2015, respectively, which was determined using each fund's net asset value. The Company employs procedures to assess the reasonableness of the fair value of the funds including obtaining and reviewing each fund's audited financial statements. There are no unfunded commitments related to the funds. The Company may not sell its investment in the funds; however, the Company may redeem all or a portion of its investment in the funds at net asset value per share with the appropriate prior written notice. In accordance with Accounting Standard Codification 820-10, these investments that are measured at fair value using the net asset value per share practical expedient have not been classified in the fair value hierarchy. Fair values presented here are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the condensed consolidated balance sheets.

The remainder of the Company's other invested assets consist primarily of holdings in publicly-traded mutual funds. The Company believes that its prices for these publicly-traded mutual funds based on an observable market price for an identical asset in an active market reflect their fair values and consequently these securities have been disclosed in Level 1.

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# STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

The following tables set forth the Company's available-for-sale investments within the fair value hierarchy at September 30, 2016 and December 31, 2015:

(\$ millions) September 30, 2016	Total	Level 1	Level 2	Level
Fixed maturities:				3
U.S. treasury securities and obligations of U.S. government agencies	\$330.9	<b>\$</b> —	\$330.9	<b>\$</b> —
Obligations of states and political subdivisions	698.6	_	698.6	_
Corporate securities	522.9	_	519.4	3.5
U.S. government agencies mortgage-backed securities	590.9	_	590.9	_
Total fixed maturities	2,143.3	_	2,139.8	3.5
Equity securities:				
Large-cap securities	225.6	225.6	_	_
Small-cap securities	71.9	71.9	_	_
Total equity securities	297.5	297.5	_	_
Other invested assets	9.0	9.0	_	—
Total available-for-sale investments	\$2,449.8	\$306.5	\$2,139.8	\$3.5
(\$ millions) December 31, 2015 Fixed meturities:	Total	Level 1	Level 2	Level
December 31, 2015 Fixed maturities:				3
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies	\$224.4	Level 1	\$224.4	
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions	\$224.4 824.8		\$224.4 824.8	\$ 
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities	\$224.4		\$224.4	3
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities	\$224.4 824.8 494.4 457.1		\$224.4 824.8 491.1 457.1	\$— — 3.3
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities	\$224.4 824.8 494.4	\$— — —	\$224.4 824.8 491.1	3 \$— 3.3 —
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities:	\$224.4 824.8 494.4 457.1	\$— — —	\$224.4 824.8 491.1 457.1	3 \$— 3.3 —
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities	\$224.4 824.8 494.4 457.1 2,000.7	\$— — — —	\$224.4 824.8 491.1 457.1	3 \$— 3.3 —
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities	\$224.4 824.8 494.4 457.1 2,000.7	\$— — — — — 241.0	\$224.4 824.8 491.1 457.1	3 \$— 3.3 —
December 31, 2015 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities Small-cap securities	\$224.4 824.8 494.4 457.1 2,000.7 241.0 69.6	\$— — — — 241.0 69.6	\$224.4 824.8 491.1 457.1	3 \$— 3.3 —

## STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

For assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3), the following tables set forth a reconciliation of the beginning and ending balances for the three and nine months ended September 30, 2016 and the year ended December 31, 2015, separately for each major category of assets:

(\$ millions)	Fixed	
Balance at January 1, 2016	maturiti \$ 3.3	les
Total realized gains – included in earnings	φ 3.3	
Total unrealized losses – included in other comprehensive income	_	
Purchases	0.1	
Sales	<b>U.1</b>	
Transfers into Level 3		
Transfers out of Level 3	_	
Balance at March 31, 2016	\$ 3.4	
Total realized gains – included in earnings	Ψ J	
Total unrealized losses – included in other comprehensive income	_	
Purchases	_	
Sales	_	
Transfers into Level 3	_	
Transfers out of Level 3	_	
Balance at June 30, 2016	\$ 3.4	
Total realized gains – included in earnings	_	
Total unrealized gains – included in other comprehensive income	_	
Purchases	0.1	
Sales	_	
Transfers into Level 3	_	
Transfers out of Level 3	_	
Balance at September 30, 2016	\$ 3.5	
(\$ millions)	Fixed	
	maturiti	ies
Balance at January 1, 2015	\$ 9.4	
Total realized gains – included in earnings		
Total unrealized gains – included in other comprehensive income	(0.2)	)
Purchases		
Sales	(5.9	)
Transfers into Level 3	_	
Transfers out of Level 3		
Balance at December 31, 2015	\$ 3.3	

The following sections describe the valuation methods used by the Company for each type of financial instrument it holds that is not measured at fair value but for which fair value is disclosed:

## Financial Instruments Disclosed, But Not Carried, At Fair Value

Other Invested Assets

Included in other invested assets are common stock of the Federal Home Loan Bank of Cincinnati (the "FHLB") and the Trust Securities. The Trust Securities and FHLB common stock are carried at cost, which approximates fair value. The fair value of the FHLB common stock at September 30, 2016 was \$4.9 million and the fair value of the Trust Securities was \$0.5 million. The investments have been placed in Level 3 of the fair value hierarchy.

#### STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

#### Notes Receivable from Affiliate

In May 2009, the Company entered into two separate credit agreements with State Automobile Mutual Insurance Company ("State Auto Mutual") pursuant to which it loaned State Auto Mutual a total of \$70.0 million. The Company estimates the fair value of the notes receivable from affiliate using market quotations for U.S. treasury securities with similar maturity dates and applies an appropriate credit spread. Consequently this has been placed in Level 2 of the fair value hierarchy.

(\$ millions, except interest rates) September 30, 2016 December 31, 2015 Carryingir Interest Carryingir Interest

value value rate value value rate

Notes receivable from affiliate \$70.0 \$76.2 7.00 % \$70.0 \$74.1 7.00 %

#### Notes Payable

Included in notes payable are the FHLB Loans, consisting of the 2013 FHLB Loan and the 2016 FHLB Loan (as defined in Note 5), and Subordinated Debentures. The Company estimates the fair value of the FHLB Loans by discounting cash flows using a borrowing rate currently available to the Company for loans with similar terms. The FHLB Loans have been placed in Level 3 of the fair value hierarchy. The carrying amount of the Subordinated Debentures approximates its fair value as the interest rate adjusts quarterly and has been disclosed in Level 3.

(\$ millions, except interest rates)	Septen	<b>September 30, 2016</b>			December 31, 2015			
	Carryi	Carryin <b>g</b> air Inter		Interest CarryingFair			Interest	
	value	Value	rate		value	value	rate	
FHLB Loan due 2021: issued \$21.5, September 2016 with fixed interest	\$21.5	\$21.6	1.73	%	\$—	\$—	%	
FHLB Loan due 2033: issued \$85.0, July 2013 with fixed interest	85.4	85.5	5.03	<b>%</b>	85.3	85.5	5.03 %	
Affiliate Subordinated Debentures due 2033: issued \$15.5, May 2003 with variable interest	15.2	15.2	5.04	%	15.2	15.2	4.61 %	
Total notes payable	\$122.1	\$122.3	i		\$100.5	\$ \$100.7	1	

#### 4. Reinsurance

The insurance subsidiaries of State Auto Financial, including State Auto P&C, Milbank and SA Ohio (collectively referred to as the "STFC Pooled Companies") participate in a quota share reinsurance pooling arrangement ("the Pooling Arrangement") with State Auto Mutual and its subsidiaries and affiliates (collectively referred to as the "Mutual Pooled Companies").

### STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

The following table sets forth a summary of the Company's external reinsurance transactions, as well as reinsurance transactions with State Auto Mutual under the Pooling Arrangement, for the three and nine months ended September 30, 2016 and 2015:

	Three m	onths	Nine months				
(\$ millions)	ended September		er ended Septem				
	30		30				
	2016	2015	2016	2015			
Premiums earned:							
Assumed from external insurers and reinsurers	<b>\$1.2</b>	\$1.1	<b>\$3.6</b>	\$3.2			
Assumed under Pooling Arrangement	325.8	319.7	968.1	946.5			
Ceded to external insurers and reinsurers	<b>(6.0</b> )	(8.7)	<b>(19.3</b> )	(26.1)			
Ceded under Pooling Arrangement	(204.4)	(207.5)	(615.7)	(626.0)			
Net assumed premiums earned	<b>\$116.6</b>	\$104.6	\$336.7	\$297.6			
Losses and loss expenses incurred:							
Assumed from external insurers and reinsurers	<b>\$0.9</b>	\$0.8	<b>\$2.8</b>	\$2.2			
Assumed under Pooling Arrangement	232.8	207.8	721.5	628.1			
Ceded to external insurers and reinsurers	0.3	(1.2)	<b>(2.1</b> )	(3.6)			
Ceded under Pooling Arrangement	(131.9)	(140.4)	(440.1)	(427.2)			
Net assumed losses and loss expenses incurred	\$102.1	\$67.0	\$282.1	\$199.5			

#### 5. Notes Payable

### FHLB Loan

State Auto Financial's subsidiary, State Auto P&C, is a member of the FHLB, and in September 2016 entered into a new term loan with the FHLB in the principal amount of \$21.5 million (the "2016 FHLB Loan"). The 2016 FHLB Loan is a five-year term loan and may be called (prepaid) after three years with no prepayment penalty. The 2016 FHLB Loan provides for interest-only payments during its term, with principal due in full at maturity. The interest rate is fixed over the term of the loan at 1.73%. The 2016 FHLB Loan is fully secured by a pledge of specific investment securities of State Auto P&C.

#### 6. Income Taxes

The following table sets forth the reconciliation between actual federal income tax expense and the amount computed at the indicated statutory rate for the three and nine months ended September 30, 2016 and 2015:

(\$ millions)	Three 30	month	s en	ded Sept	tember	Nine m	onths end	led Sept	ember
	2016			2015		2016		2015	
Amount at statutory rate	<b>\$2.6</b>	35.0	<b>%</b>	\$10.5	35.0 %	<b>\$(4.8)</b>	35.0 %	\$23.3	35.0 %
Tax-exempt interest and dividends received deduction	(1.6	) (22.6	)	(2.1)	(7.0)	(5.5)	40.0	(6.6)	(9.9)
Other, net	(3.7	) (48.6	)	0.8	2.8	<b>7.9</b>	<b>(58.0)</b>	1.7	2.6
Federal income tax (benefit) expense and effective rate	\$(2.7	) (36.2	)%	\$9.2	30.8 %	\$(2.4)	17.0 %	\$18.4	27.7 %

Income taxes for the nine months ended September 30, 2016 reflect the impact of a correction of prior period deferred tax expense related to expired stock options. As a result of the correction, deferred federal income tax expense and

additional paid-in-capital were reduced by \$1.6 million, respectively.

## STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

### 7. Pension and Postretirement Benefit Plans

The following table sets forth the components of net periodic cost for the Company's pension and postretirement benefit plans for the three and nine months ended September 30, 2016 and 2015:

(\$ millions)	Pensio	on	Postret	irement	Pension		Postret	irement	
	Three months ended				Nine 1	ended			
	September 30				September 30				
	2016	2015	2016	2015	2016	2015	2016	2015	
Service cost	<b>\$1.6</b>	\$2.0	<b>\$</b> —	<b>\$</b> —	<b>\$4.7</b>	\$5.9	<b>\$</b> —	<b>\$</b> —	
Interest cost	3.0	2.8	0.2	0.3	8.9	8.5	0.6	0.7	
Expected return on plan assets	(3.9)	(3.5)	_	_	(11.3)	(10.4)	_	_	
Amortization of:									
Negative prior service cost	_		(1.3)	(1.3)	_	_	<b>(4.1</b> )	(4.1)	
Net actuarial loss	2.3	2.7	0.1	0.1	6.9	8.2	0.2	0.4	
Net periodic cost (benefit)	\$3.0	\$4.0	<b>\$(1.0)</b>	\$(0.9)	<b>\$9.2</b>	\$12.2	\$(3.3)	\$(3.0)	

The Company contributed \$34.5 million to its pension plan for the nine months ended September 30, 2016.

### STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

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Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

## 8. Other Comprehensive Income and Accumulated Other Comprehensive Income

The following table sets forth the changes in the Company's accumulated other comprehensive income component (AOCI), net of tax, for the three and nine months ended September 30, 2016 and 2015:

```
Unrealized Gains millions and Losses on
                  Benefit Plan Total
   Available-for-Sale Items
   Securities
Beginning
balance
     112.3
                  $(29.6) $82.7
1,
2016
Other
comprehensive
inc4rfle
                             4.0
before
reclassifications
Amounts
reclassified
fro65.7
                0.7
                             (5.0)
AOCI
(a)
Net
current
period
                0.7
othet.7
                             (1.0)
comprehensive
(loss)
income
Ending
balance
at
September
                  $(28.9) $81.7
30,
2016
Beginning
balance
at $ 89.7
July
                  $(36.3) $53.4
1,
2015
```

```
Other
comprehensive
los $15.8
                               (15.8)
                 ) —
before
reclassifications
Amounts
reclassified
from 1.1
                 ) 0.9
                               (6.2)
AOCI
(a)
Net
current
period
                               (22.0)
othe22.9
                 ) 0.9
comprehensive
(loss)
income
Ending
balance
at
$ 66.8
September
                   $(35.4) $31.4
30,
2015
(a) See separate table below for details about these reclassifications
Unrealized Gains millions and Losses on
                   Benefit Plan Total
   Available-for-Sale Items
   Securities
Beginning
balance
at $ 68.5 January
                   $(30.9) $37.6
1,
2016
Other
comprehensive
inc52h9
                               52.9
before
reclassifications
Amounts
reclassified
frof10.8
                ) 2.0
                               (8.8)
AOCI
(a)
Ne#2.1
                   2.0
                               44.1
current
period
other
```

```
comprehensive
income
Ending
balance
at
September
                 $(28.9) $81.7
30,
2016
Beginning
balance
at
January 110.0
                 $(38.3) $71.7
1,
2015
Other
comprehensive
los$29.9
                          (29.9)
              ) —
before
reclassifications
Amounts
reclassified
              ) 2.9
from 13.3
                          (10.4)
AOCI
(a)
Net
current
period
              ) 2.9
oth@43.2
                          (40.3)
comprehensive
(loss)
income
Ending
balance
at
$ 66.8
September
                 $(35.4) $31.4
30,
2015
```

<sup>(</sup>a) See separate table below for details about these reclassifications

#### STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

The following table sets forth the reclassifications out of accumulated other comprehensive income, by component, to the Company's condensed consolidated statement of income for the three and nine months ended September 30, 2016 and 2015:

```
($
millions)
Three months
Details about Accumulat Addf Outlood line item in the Condensed ended
Comprehensive Income September 30 Consolidated Statements of Income Components
    2016
             2015
Unrealized
gains
on
avaika k
             $10.8 Realized gain on sale of securities
for
sale
securities
    8.8
             10.8
                      Total before tax
    (3.1)
          ) (3.7
                   ) Tax expense
    5.7
             7.1
                      Net of tax
Amortization
benefit
plan
items
Negative
prior
             1.3
                      (b)
service
cost
Net
actu(2i41) (2.8) (b)
loss
    (1.1) (1.5) Total before tax
                      Tax benefit
    0.4
             0.6
    (0.7) (0.9) Net of tax
Total
reclassifications
for $5.0
             $6.2
the
period
```

These accumulated other comprehensive income components are (b) included in the computation of net periodic pension cost (see pension and postretirement benefit plans footnote for additional details).

```
($ millions)
```

```
Nine months
Details about Accumulat Adf Otther line item in the Condensed ended
Comprehensive Income Components Consolidated Statements of Income
    2016
            2015
Unrealized
gains
on
avai$ab6e6 $20.4 Realized gain on sale of securities
sale
securities
    16.6
             20.4
                      Total before tax
    (5.8 ) (7.1 ) Tax expense
                      Net of tax
    10.8
             13.3
Amortization
of
benefit
plan
items
Negative
prior
4.1
service
             4.1
                     (b)
cost
Net
actu(7i11) (8.6) (b)
loss
    (3.0) (4.5) Total before tax
                      Tax benefit
             1.6
    (2.0) 2.9
                      Net of tax
reclassifications
for $8.8
             $10.4
the
period
```

These accumulated other comprehensive income components are (b) included in the computation of net periodic pension cost (see pension and postretirement benefit plans footnote for additional details).

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## STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

## 9. Net Earnings (Loss) per Common Share

The following table sets forth the compilation of basic and diluted earnings per common share for the three and nine months ended September 30, 2016 and 2015:

	Three			
(\$ and shares in millions, except per share amounts)		S	Nine months	
( +	ended		ended	
	Septer	nber	Septemb	er 30
	30			
	2016	2015	2016	2015
Numerator:				
Net income (loss) for basic earnings (loss) per common share	<b>\$10.1</b>	\$20.7	<b>\$(11.5)</b>	\$48.1
Denominator:				
Weighted average shares for basic net earnings (loss) per common share	41.6	41.1	41.5	41.1
Effect of dilutive share-based awards	0.5	0.8	_	0.4
Adjusted weighted average shares for diluted net earnings (loss) per common share	42.1	41.9	41.5	41.5
Basic net earnings (loss) per common share	\$0.24	\$0.50		