SUNOCO LOGISTICS PARTNERS LP Form 10-Q August 02, 2005

#### **Table of Contents**

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### **FORM 10-Q**

(Mark One) **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES** þ EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2005 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES o EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO Commission file number 1-31219 SUNOCO LOGISTICS PARTNERS L.P. (Exact name of registrant as specified in its charter) Delaware 23-3096839 (State or other jurisdiction of (IRS Employer Identification No.) incorporation or organization)

Mellon Bank Center
1735 Market Street
Philadelphia, PA

19103-7583

(Address of principal executive offices)

(Zip-Code)

(215) 977-3000

(Registrant s telephone number, including area code)

#### Ten Penn Center, 1801 Market Street, Philadelphia, PA 19103-1699

(Former name, address, fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\flat$  No o Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  $\flat$  No o

At July 31, 2005, the number of the registrant s Common Units outstanding were 15,606,314, and its Subordinated Units outstanding were 8,537,729.

# SUNOCO LOGISTICS PARTNERS L.P. INDEX

Page No.

#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements

| Condensed Consolidated Statements of Income for the Three Months Ended June 30, 2005 and 2004 (unaudited)   | 2  |
|---|----|
| Condensed Consolidated Statements of Income for the Six Months Ended June 30, 2005 and 2004 (unaudited)   | 3  |
| Condensed Consolidated Balance Sheets at June 30, 2005 (unaudited) and December 31, 2004  | 4  |
| Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2005 and 2004 (unaudited)   | 5  |
| Notes to Condensed Consolidated Financial Statements (unaudited)  | 6  |
| Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations   | 21 |
| Item 3. Quantitative and Qualitative Disclosures about Market Risk  | 29 |
| Item 4. Controls and Procedures   | 32 |
| PART II. OTHER INFORMATION  |    |
| Item 1. Legal Proceedings   | 33 |
| Item 2. Unregistered Sales of Equity Securities and Use of Proceeds   | 33 |
| Item 3. Defaults Upon Senior Securities   | 33 |
| Item 4. Submission of Matters to a Vote of Security Holders   | 33 |
| Item 5. Other Information   | 34 |
| Item 6. Exhibits  | 34 |
| SIGNATURE STATEMENT OF COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES CHIEF EXECUTIVE OFFICER CERTIFICATION CHIEF FINANCIAL OFFICER CERTIFICATION CEO AND CFO CERTIFICATION  1 | 36 |
| 1   |    |

#### **Table of Contents**

# PART I FINANCIAL INFORMATION

Item 1. Financial Statements

# SUNOCO LOGISTICS PARTNERS L.P. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except unit and per unit amounts)

|  | Three Months Ended  |            |    | ded       |
|--|---------------------|------------|----|-----------|
|  | June 30,<br>2005 20 |            |    | 2004      |
| Revenues   |                     | 2002       |    | 200.      |
| Sales and other operating revenue:                               |                     |            |    |           |
| Affiliates (Note 3)  | \$                  | 495,010    |    | 415,328   |
| Unaffiliated customers   |                     | 585,435    |    | 401,652   |
| Other income   |                     | 4,089      |    | 3,708     |
| Total Revenues   |                     | 1,084,534  |    | 820,688   |
| Costs and Expenses   |                     |            |    |           |
| Cost of products sold and operating expenses                     |                     | 1,041,388  |    | 778,155   |
| Depreciation and amortization                                    |                     | 7,493      |    | 7,769     |
| Selling, general and administrative expenses                     |                     | 12,507     |    | 12,637    |
| Total Costs and Expenses   |                     | 1,061,388  |    | 798,561   |
| Operating Income   |                     | 23,146     |    | 22,127    |
| Net interest cost paid to affiliates (Note 3)                    |                     | 87         |    | 135       |
| Other interest cost and debt expense, net                        |                     | 5,265      |    | 5,018     |
| Net Income   | \$                  | 17,794     | \$ | 16,974    |
| Calculation of Limited Partners interest in Net Income (Note 4): |                     |            |    |           |
| Net Income   | \$                  | 17,794     |    | 16,974    |
| Less: General Partner s interest in Net Income                   |                     | (1,156)    | )  | (762)     |
| Limited Partners interest in Net Income                          | \$                  | 16,638     | \$ | 16,212    |
| Net Income per Limited Partner unit:                             |                     |            |    |           |
| Basic  | \$                  | 0.69       | \$ | 0.68      |
| Diluted  | \$                  | 0.68       | \$ | 0.67      |
| Weighted average Limited Partners units outstanding (Note 4):    |                     |            |    |           |
| Basic  | 2                   | 24,144,043 | 2  | 3,908,496 |

Diluted 24,303,921 24,139,933

(See Accompanying Notes)

2

#### **Table of Contents**

# SUNOCO LOGISTICS PARTNERS L.P. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except unit and per unit amounts)

|   | Six Months Ended<br>June 30, |           |    | led                     |
|---|------------------------------|-----------|----|-------------------------|
|   |                              | 2005      | ·  | 2004                    |
| Revenues Salas and other energing revenues                          |                              |           |    |                         |
| Sales and other operating revenue: Affiliates (Note 3)              | \$                           | 971,933   | \$ | 780,441                 |
| Unaffiliated customers  |                              | 1,120,361 | Ψ  | 781,446                 |
| Other income  |                              | 7,716     |    | 6,877                   |
|   |                              | •         |    | ,                       |
| Total Revenues  |                              | 2,100,010 |    | 1,568,764               |
| Costs and Expenses  |                              |           |    |                         |
| Cost of products sold and operating expenses                        |                              | 2,016,299 |    | 1,488,847               |
| Depreciation and amortization                                       |                              | 15,615    |    | 15,308                  |
| Selling, general and administrative expenses                        |                              | 24,424    |    | 24,696                  |
| <b>Total Costs and Expenses</b>                                     |                              | 2,056,338 |    | 1,528,851               |
| Operating Income  |                              | 43,672    |    | 39,913                  |
| Net interest cost paid to affiliates (Note 3)                       |                              | 152       |    | 239                     |
| Other interest cost and debt expense, net                           |                              | 10,428    |    | 9,689                   |
| Net Income  | \$                           | 33,092    | \$ | 29,985                  |
|   |                              | •         |    | ,                       |
| Calculation of Limited Partners interest in Net Income (Note 4):    |                              |           |    |                         |
| Net Income  | \$                           | 33,092    | \$ | 29,985                  |
| Less: General Partner s interest in Net Income                      |                              | (2,078)   |    | (1,257)                 |
|   |                              |           |    |                         |
| Limited Partners interest in Net Income                             | \$                           | 31,014    | \$ | 28,728                  |
|   |                              |           |    |                         |
| Net Income per Limited Partner unit:                                |                              |           |    |                         |
| Basic   | \$                           | 1.29      | \$ | 1.23                    |
| D1 . 1  | ф                            | 1.20      | ф  | 1 00                    |
| Diluted   | \$                           | 1.28      | \$ | 1.22                    |
|   |                              |           |    |                         |
| Weighted average Limited Partners units outstanding (Note 4): Basic | า                            | 4,116,585 | ,  | 23,340,145              |
| Dasic   | 2                            | ,,11∪,J0J | 4  | 2J,J <del>4</del> U,14J |
| Diluted   | 2                            | 4,295,440 | /  | 23,557,625              |
|   |                              | •         |    | . ,                     |

(See Accompanying Notes)

3

#### **Table of Contents**

**Table of Contents** 

# SUNOCO LOGISTICS PARTNERS L.P. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

|   | June 30,<br>2005 | December 31, 2004 |
|---|------------------|-------------------|
|   | (UNAUDITED)      |                   |
| Assets  |                  |                   |
| Current Assets Cash and cash equivalents            | \$ 45,212        | \$ 52,660         |
| Advances to affiliates (Note 3)                     | \$ 43,212        | 12,349            |
| Accounts receivable, affiliated companies (Note 3)  | 137,816          | 140,328           |
| Accounts receivable, net                            | 563,684          | 396,479           |
| Inventories:  | 2 22,22          |                   |
| Crude oil   | 24,081           | 26,428            |
| Materials, supplies and other                       | 701              | 700               |
| <b>Total Current Assets</b>                         | 771,494          | 628,944           |
| Properties, plants and equipment                    | 1,108,852        | 1,095,928         |
| Less accumulated depreciation and amortization      | (459,301)        | (448,728)         |
| Properties, plants and equipment, net               | 649,551          | 647,200           |
| Investment in affiliates (Note 5)                   | 69,578           | 69,745            |
| Deferred charges and other assets                   | 25,748           | 22,897            |
| Total Assets  | \$1,516,371      | \$1,368,786       |
| Liabilities and Partners Capital                    |                  |                   |
| Current Liabilities                                 | ¢ (07.240        | Φ 552 620         |
| Accounts payable                                    | \$ 695,249       | \$ 553,629        |
| Accrued liabilities Accrued taxes other than income | 27,037<br>16,196 | 25,284<br>15,162  |
| Advances from affiliates (Note 3)                   | 2,100            | 13,102            |
| Total Current Liabilities                           | 740,582          | 594,075           |
| Long-term debt (Note 6)                             | 313,389          | 313,305           |
| Other deferred credits and liabilities              | 916              | 812               |
| Commitments and contingent liabilities (Note 7)     |                  |                   |
| Total Liabilities                                   | 1,054,887        | 908,192           |
| Partners Capital:                                   |                  |                   |
| Limited partners interest                           | 453,443          | 452,856           |

8

| General partner s interest             | 8,041       | 7,738       |
|--|-------------|-------------|
| Total Partners Capital                 | 461,484     | 460,594     |
| Total Liabilities and Partners Capital | \$1,516,371 | \$1,368,786 |
| (Saa Aagampanying Natas)               |             |             |

(See Accompanying Notes)

4

#### **Table of Contents**

# SUNOCO LOGISTICS PARTNERS L.P. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in thousands)

|   | Six Months Ended June 30, |           |
|---|---------------------------|-----------|
|   | 2005                      | 2004      |
| Cash Flows from Operating Activities:   |                           |           |
| Net Income Adjustments to reconcile net income to net cash provided by operating                                | \$ 33,092                 | \$ 29,985 |
| activities:   |                           |           |
| Depreciation and amortization   | 15,615                    | 15,308    |
| Changes in working capital pertaining to operating activities:  |                           |           |
| Accounts receivable, affiliated companies   | 2,512                     | 2,708     |
| Accounts receivable, net  | (167,205)                 | (78,775)  |
| Inventories   | 2,347                     | 4,556     |
| Accounts payable and accrued liabilities  | 143,373                   | 77,646    |
| Accrued taxes other than income   | 1,034                     | (437)     |
| Other   | (891)                     | (269)     |
| Net cash provided by operating activities   | 29,877                    | 50,722    |
| Cash Flows from Investing Activities:   |                           |           |
| Capital expenditures  | (17,930)                  | (11,828)  |
| Acquisitions  |                           | (41,078)  |
| Net cash used in investing activities   | (17,930)                  | (52,906)  |
| Cash Flows from Financing Activities:   |                           |           |
| Distributions paid to Limited Partners and General Partner  | (32,013)                  | (27,172)  |
| Net proceeds from issuance of Limited Partner units   | 99,203                    | 128,849   |
| Redemption of Limited Partner units from Sunoco   | (99,203)                  | (83,087)  |
| Contribution from General Partner for Limited Partner unit transaction  | 137                       | 987       |
| Payments of statutory withholding on net issuance of Limited Partner units under restricted unit incentive plan | (2,863)                   |           |
| *   | (2,803)<br>14,449         | (18,260)  |
| Advances to affiliates, net Contributions from affiliate  | 895                       | 1,190     |
| Contributions from armate   | 073                       | 1,170     |
| Net cash provided by/(used in) financing activities   | (19,395)                  | 2,507     |
| Net change in cash and cash equivalents   | (7,448)                   | 323       |
| Cash and cash equivalents at beginning of year  | 52,660                    | 50,081    |
| Cash and cash equivalents at end of period  | \$ 45,212                 | \$ 50,404 |

(See Accompanying Notes)

5

#### **Table of Contents**

# SUNOCO LOGISTICS PARTNERS L.P. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. Basis of Presentation

Sunoco Logistics Partners L.P. (the Partnership ) is a Delaware limited partnership formed by Sunoco, Inc. (Sunoco ) in October 2001 to acquire, own, and operate a substantial portion of Sunoco s logistics business, consisting of refined product pipelines, terminalling and storage assets, crude oil pipelines, and crude oil acquisition and marketing assets located in the Northeast, Midwest and South Central United States. On February 8, 2002, Sunoco contributed these assets to the Partnership in connection with the Partnership s initial public offering (IPO).

The consolidated financial statements reflect the results of Sunoco Logistics Partners L.P. and its wholly-owned partnerships, including Sunoco Logistics Partners Operations L.P. (the Operating Partnership ). Equity ownership interests in corporate joint ventures, which are not consolidated, are accounted for under the equity method.

The accompanying condensed consolidated financial statements are presented in accordance with the requirements of Form 10-Q and accounting principles generally accepted in the United States for interim financial reporting. They do not include all disclosures normally made in financial statements contained in Form 10-K. In management s opinion, all adjustments necessary for a fair presentation of the results of operations, financial position and cash flows for the periods shown have been made. All such adjustments are of a normal recurring nature. Results for the three and six months ended June 30, 2005 are not necessarily indicative of results for the full year 2005.

#### 2. Equity Offerings

In May 2005, the Partnership sold 2.5 million common units in a public offering. In June 2005, the Partnership sold an additional 275,000 common units to cover over-allotments in connection with the May 2005 sale. The purchase price for the over-allotment was equal to the offering price in the May 2005 sale. The units were issued under the Partnership s previously filed Form S-3 shelf registration statement. The total sale of 2.775 million common units resulted in net proceeds of approximately \$99.2 million, after underwriters commissions and legal, accounting, and other transaction expenses. Net proceeds from the sale were used to redeem 2.775 million common units from Sunoco. At June 30, 2005, Sunoco s ownership interest in the Partnership was 51.0 percent, including its 2.0 percent general partner interest.

On April 7, 2004, the Partnership sold 3.4 million common units in a public offering for total gross proceeds of \$135.1 million. The units were issued under the Partnership's previously filed Form S-3 shelf registration statement. The sale of the units resulted in net proceeds of \$128.7 million, after underwriters commissions and legal, accounting, and other transaction expenses. Net proceeds from the sale were used to (a) redeem approximately 2.2 million common units from Sunoco for \$82.7 million, (b) replenish cash utilized to acquire the Eagle Point logistics assets for \$20.0 million, (c) finance the acquisition of the two refined product terminals for \$12.0 million, (d) finance the acquisition of an additional 33.3 percent undivided

6

#### **Table of Contents**

interest in the Harbor pipeline for \$7.3 million, and (e) for general partnership purposes, including to replenish cash used for past acquisitions and capital improvements, and for other expansions, capital improvements or acquisition projects. As a result of this net issuance of 1.2 million common units, the Partnership also received \$1.0 million from its general partner as a capital contribution to maintain its 2.0 percent general partner interest.

#### 3. Related Party Transactions

Advances To and From Affiliates

The Partnership has a treasury services agreement with Sunoco pursuant to which it, among other things, participates in Sunoco s centralized cash management program. Under this program, all of the Partnership s cash receipts and cash disbursements are processed, together with those of Sunoco and its other subsidiaries, through Sunoco s cash accounts with a corresponding credit or charge to an intercompany account. The intercompany balances are settled periodically, but no less frequently than monthly. Amounts due from Sunoco earn interest at a rate equal to the average rate of the Partnership s third-party money market investments, while amounts due to Sunoco bear interest at a rate equal to the interest rate provided in the Partnership s revolving credit facility (see Note 6).

Selling, general and administrative expenses in the condensed consolidated statements of income include costs incurred by Sunoco for the provision of certain centralized corporate functions such as legal, accounting, treasury, engineering, information technology, insurance and other corporate services. These services were provided to the Partnership under an omnibus agreement ( Omnibus Agreement ) with Sunoco through December 31, 2004 for an annual administrative fee. This fee does not include the costs of shared insurance programs, which are allocated to the Partnership based upon its share of the cash premiums incurred. This fee also does not include salaries of pipeline and terminal personnel or other employees of the general partner, including senior executives, or the cost of their employee benefits. The Partnership is reimbursing Sunoco for these costs and other direct expenses incurred on its behalf. The fee for the annual period ended December 31, 2004 was \$8.4 million. In January 2005, the parties extended the term of Section 4.1 of the Omnibus Agreement (which concerns the Partnership s obligation to pay the annual fee for provision of certain general and administrative services) by one year. The annual administrative fee applicable to this one-year extension is \$8.4 million. There can be no assurance that Section 4.1 of the Omnibus Agreement will be extended beyond 2005, or that, if extended, the administrative fee charged by Sunoco will be at or below the current administrative fee. In the event that the Partnership is unable to obtain such services from Sunoco or third parties at or below the current cost, the Partnership s financial condition and results of operations may be adversely impacted. These costs may also increase if the Partnership consummates an acquisition or constructs additional assets that require an increase in the level of general and administrative services received by the Partnership from the general partner or Sunoco.

Allocated Sunoco employee benefit plan expenses for employees who work in the pipeline, terminalling, storage and crude oil gathering operations, including senior executives, include non-contributory defined benefit retirement plans, defined contribution 401(k) plans, employee and retiree medical, dental and life insurance plans, incentive compensation plans, and other such benefits. These expenses are reflected in cost of products sold and operating expenses and selling, general and administrative expenses in the condensed consolidated statements of income. These employees, including senior executives, are employees of the Partnership s general partner or its

#### **Table of Contents**

affiliates, which are wholly-owned subsidiaries of Sunoco. The Partnership has no employees.

Accounts Receivable, Affiliated Companies

Affiliated revenues in the condensed consolidated statements of income consist of sales of crude oil as well as the provision of crude oil and refined product pipeline transportation, terminalling and storage services to Sunoco, Inc. (R&M)(Sunoco R&M). Sales of crude oil are computed using the formula-based pricing mechanism of a supply agreement with Sunoco R&M. Management of the Partnership believes these terms in the aggregate to be comparable to those that could be negotiated with an unrelated third party. Pipeline revenues are generally determined using posted tariffs. The Partnership has throughput agreements with Sunoco R&M under which the Partnership is charging Sunoco R&M fees for services provided under these agreements comparable to those charged in arm s-length, third-party transactions. Under these agreements, Sunoco R&M has agreed to pay the Partnership a minimum level of revenues for transporting and terminalling refined products and crude oil for the period specified in the agreements.

Under other agreements between the parties, Sunoco R&M is, among other things, purchasing from the Partnership, at market-based rates, particular grades of crude oil that the Partnership s crude oil acquisition and marketing business purchases for delivery to certain pipelines. These agreements automatically renew on a monthly basis unless terminated by either party on 30 days written notice. Sunoco R&M also leases the Partnership s 58 miles of interrefinery pipelines between Sunoco R&M s Philadelphia and Marcus Hook refineries for a term of 20 years, ending in 2022.

Capital Contributions

The Partnership has agreements with Sunoco R&M which requires Sunoco R&M to, among other things, reimburse the Partnership for certain expenditures. These agreements include:

the Omnibus Agreement, which requires Sunoco R&M to, among other things, reimburse the Partnership for up to \$10.0 million of expenditures required at the Marcus Hook Tank Farm and the Darby Creek Tank Farm to maintain compliance with existing industry standards and regulatory requirements;

the Interrefinery Lease Agreement, which requires Sunoco R&M to reimburse the Partnership for any non-routine maintenance expenditures incurred, as defined, during the term of the agreement; and

the Eagle Point purchase agreement, which requires Sunoco R&M to reimburse the Partnership for certain maintenance capital and expense expenditures incurred regarding the assets acquired, as defined, up to \$5.0 million through March 2014.

8

#### **Table of Contents**

These expenditures, which were recorded as maintenance capital and operating expenses, were as follows:

|                     | Three Mo | onths Ended | Six Mo | nths Ended |
|---------------------|----------|-------------|--------|------------|
|                     | Jui      | ne 30,      | Ju     | ne 30,     |
|                     | 2005     | 2004        | 2005   | 2004       |
| Maintenance capital | \$534    | \$ 929      | \$895  | \$ 929     |
| Operating expenses  |          | 261         |        | 261        |
|                     | \$534    | \$1,190     | \$895  | \$1,190    |

The reimbursement of these amounts were recorded by the Partnership as capital contributions to Partners Capital within the condensed consolidated balance sheet at June 30, 2005.

In February 2005, the Partnership issued 0.2 million common units to participants in the Sunoco Partners LLC Long-Term Incentive Plan (LTIP) upon completion of award vesting requirements. As a result of this net issuance of common units, the general partner contributed \$0.1 million to the Partnership to maintain its 2.0 percent ownership interest. The Partnership recorded this amount as a capital contribution to Partners Capital within its condensed consolidated balance sheet.

#### Asset Acquisition

On March 30, 2004, the Partnership acquired the Eagle Point refinery logistics assets from Sunoco R&M for \$20 million (see Note 8). In connection with the acquisition, the Partnership entered into a throughput agreement with Sunoco R&M under which the Partnership is charging Sunoco R&M fees for services provided under this agreement comparable to those charged in arm s length, third-party transactions. The throughput agreement also requires Sunoco R&M to maintain minimum volumes on the truck rack acquired in this transaction.

#### Redemption of Common Units

In May and June 2005, the Partnership sold a total of 2.775 million common units in a public offering (see Note 2). The net proceeds from this offering after underwriters—commissions and transaction costs of approximately \$99.2 million were used to redeem 2.775 million common units from Sunoco at the net price per unit received. In connection with the equity offering, the Partnership and Sunoco entered into an agreement whereby Sunoco has agreed to reimburse the Partnership for transaction costs incurred by the Partnership. Reimbursement will occur during the third quarter of 2005 when the transaction costs are expected to be finalized.

In April 2004, the Partnership sold 3.4 million common units in a public offering (see Note 2). The proceeds of this offering were partially utilized to redeem approximately 2.2 million common units from Sunoco for \$82.7 million. The redemption price per unit was equal to the public offering price per unit after the underwriters—commissions. As a result of this net issuance of 1.2 million common units, the general partner contributed \$1.0 million to the Partnership to maintain its 2.0 percent ownership interest. The Partnership recorded this amount as a capital contribution to Partners Capital within its condensed consolidated balance sheet. In connection with the equity offering, the Partnership and Sunoco entered into an agreement whereby Sunoco agreed to reimburse the Partnership for transaction costs incurred by the Partnership based upon the percentage that Sunoco—s net redemption proceeds received represented of the total gross proceeds of the Partnership—s offering (approximately 64.2 percent).

ç

#### **Table of Contents**

Reimbursement of these costs of \$0.4 million occurred during the fourth quarter of 2004 when the transaction costs were finalized and was accounted for as an increase to Partners Capital within the Partnership s condensed consolidated balance sheet.

Conversion of Subordinated Units

In February 2005, 2,845,910 subordinated limited partner units, equal to one-quarter of the originally issued subordinated units held by the general partner, were converted to common units as the Partnership met the requirements set forth in the partnership agreement (see Note 9).

#### 4. Net Income Per Unit Data

The computation of basic net income per limited partner unit is calculated by dividing net income, after the deduction of the general partner s interest in net income, by the weighted-average number of common and subordinated units outstanding during the period. The general partner s interest in net income is calculated on a quarterly basis based upon its percentage interest in quarterly cash distributions declared. The general partner s interest in quarterly cash distributions consists of its 2.0 percent general interest and incentive distributions, which are increasing percentages, up to 50 percent of quarterly distributions in excess of \$0.70 per limited partner unit (see Note 9). The general partner was allocated net income of \$1.2 million (representing 6.5 percent of the total net income for the period) and \$0.8 million (representing 4.5 percent of total net income for the period) for the three months ended June 30, 2005 and 2004, respectively, and \$2.1 million (representing 6.3 percent of the total net income for the period) and \$1.3 million (representing 4.2 percent of total net income for the period) for the six months ended June 30, 2005 and 2004, respectively. Diluted net income per limited partner unit is calculated by dividing net income applicable to limited partners by the sum of the weighted-average number of common and subordinated units outstanding and the dilutive effect of incentive unit awards, as calculated by the treasury stock method.

The following table sets forth the reconciliation of the weighted average number of limited partner units used to compute basic net income per limited partner unit to those used to compute diluted net income per limited partner unit for the three and six months ended June 30, 2005 and 2004:

|  | Three Months Ended June 30, |            | Six Months Ended June 30, |            |
|--|-----------------------------|------------|---------------------------|------------|
|  | 2005                        | 2004       | 2005                      | 2004       |
| Weighted average number of limited partner units outstanding basic | 24,144,043                  | 23,908,496 | 24,116,585                | 23,340,145 |
| Add effect of dilutive unit incentive awards                       | 159,878                     | 231,437    | 178,855                   | 217,480    |
| Weighted average number of limited partner units - diluted         | 24,303,921                  | 24,139,933 | 24,295,440                | 23,557,625 |
| 10   |                             |            |                           |            |

#### **Table of Contents**

#### 5. Investment in Affiliates

The Partnership s ownership percentages in corporate joint ventures as of June 30, 2005 and December 31, 2004 are as follows:

|                                   | Equity     |
|-----------------------------------|------------|
|                                   | Ownership  |
|                                   | Percentage |
| Explorer Pipeline Company         | 9.4%       |
| Wolverine Pipe Line Company       | 31.5%      |
| West Shore Pipe Line Company      | 12.3%      |
| Yellowstone Pipe Line Company     | 14.0%      |
| West Texas Gulf Pipe Line Company | 43.8%      |

The following table provides summarized combined statement of income data on a 100 percent basis for the Partnership s corporate joint venture interests for the three and six months ended June 30, 2005 and 2004 (in thousands of dollars):

|                        | Three Months Ended June 30, |          |           |           |
|------------------------|-----------------------------|----------|-----------|-----------|
|                        | 2005                        | 2004     | 2005      | 2004      |
| Income Statement Data: |                             |          |           |           |
| Total revenues         | \$99,219                    | \$99,577 | \$186,240 | \$182,001 |
| Net income             | \$28,797                    | \$29,391 | \$ 53,234 | \$ 52,790 |

The following table provides summarized combined balance sheet data on a 100 percent basis for the Partnership s corporate joint venture interests as of June 30, 2005 and December 31, 2004 (in thousands of dollars):

|                         | June 30,<br>2005 | December 31, 2004 |
|-------------------------|------------------|-------------------|
| Balance Sheet Data:     |                  |                   |
| Current assets          | \$ 89,579        | \$100,971         |
| Non-current assets      | 470,509          | 473,183           |
| Current liabilities     | 54,155           | 69,836            |
| Non-current liabilities | 445,542          | 446,482           |
| Net equity              | 60,391           | 57,836            |

The Partnership s investments in Wolverine, West Shore, Yellowstone, and West Texas Gulf at June 30, 2005 include an excess investment amount of approximately \$55.9 million, net of accumulated amortization of \$1.6 million. The excess investment is the difference between the investment balance and the Partnership s proportionate share of the net assets of the entities. The excess investment was allocated to the underlying tangible and intangible assets. Other than land and indefinite-lived intangible assets, all amounts allocated, principally to pipeline and related assets, are amortized using the straight-line method over their estimated useful life of 40 years and included within depreciation and amortization in the condensed consolidated statements of income.

11

#### **Table of Contents**

#### 6. Long-Term Debt

The components of long-term debt are as follows (in thousands of dollars):

|                                | June 30,  | December 31, |
|--------------------------------|-----------|--------------|
|                                | 2005      | 2004         |
| Credit Facility                | \$ 64,500 | \$ 64,500    |
| Senior Notes                   | 250,000   | 250,000      |
| Less unamortized bond discount | (1,111)   | (1,195)      |
|                                | \$313 389 | \$313 305    |

On November 22, 2004, the Operating Partnership entered into a new, five-year \$250 million Credit Facility. This Credit Facility replaced the Operating Partnership s previous credit agreement, which was scheduled to mature on January 31, 2005. The Credit Facility is available to fund the Operating Partnership s working capital requirements, to finance future acquisitions and for general partnership purposes. It may also be used to fund the quarterly distribution to a maximum of \$20.0 million. Borrowing under this distribution sublimit must be reduced to zero each year for a 15-day period. The Credit Facility bears interest, at the Operating Partnership s option, at either (i) LIBOR plus an applicable margin or (ii) the higher of the federal funds rate plus 0.50 percent or the Citibank prime rate (each plus the applicable margin). The interest rate on the outstanding borrowings at June 30, 2005 was 3.8 percent. The Credit Facility may be prepaid at any time. The Credit Facility contains various covenants limiting the Operating Partnership s ability to incur indebtedness; grant certain liens; make certain loans, acquisitions and investments; make any material change to the nature of its business; acquire another company; or enter into a merger or sale of assets, including the sale or transfer of interests in the Operating Partnership's subsidiaries. The Credit Facility also contains covenants requiring the Operating Partnership to maintain, on a rolling four-quarter basis, a maximum total debt to EBITDA ratio (each as defined in the credit agreement) of 4.5 to 1, which can be increased to 5.0 to 1 during an acquisition period (as defined in the credit agreement); and an interest coverage ratio (as defined in the credit agreement) of at least 3.0 to 1. The Operating Partnership is in compliance with these covenants as of June 30, 2005. The Partnership s ratio of total debt to EBITDA was 2.7 to 1 and the interest coverage ratio was 5.3 to 1 at June 30, 2005.

The Senior Notes are at 7.25 percent, due February 15, 2012, and were issued by the Operating Partnership at a discount of 99.325 percent of the principal amount. The discount is amortized on a straight-line basis over the term of the Senior Notes and is included within interest expense in the condensed consolidated statements of income. The Senior Notes are redeemable, at a make-whole premium, and are not subject to sinking fund provisions. The Senior Notes contain various covenants limiting the Operating Partnership s ability to incur certain liens, engage in sale/leaseback transactions, or merge, consolidate or sell substantially all of its assets. The Operating Partnership is in compliance with these covenants as of June 30, 2005. In addition, the Senior Notes are also subject to repurchase by the Operating Partnership, at the option of the holders of the Senior Notes, at a price equal to 100 percent of their principal amount, plus accrued and unpaid interest upon a change of control to a non-investment grade entity.

The Partnership and the operating partnerships of the Operating Partnership serve as joint and several guarantors of the Senior Notes and of any obligations under the Credit Facility. The guarantees are full and unconditional.

1 4

#### **Table of Contents**

The Partnership has no operations and its only assets are investments in its wholly-owned partnerships and limited liability companies. The Operating Partnership also has no operations and its assets are limited primarily to investments in its wholly-owned operating partnerships, deferred charges, and cash and cash equivalents of \$45.2 million. Except for amounts associated with the Senior Notes, the Credit Facility, cash and cash equivalents and advances to affiliates, the assets and liabilities in the condensed consolidated balance sheets and the revenues and costs and expenses in the condensed consolidated statements of income are primarily attributable to the operating partnerships.

#### 7. Commitments and Contingent Liabilities

The Partnership is subject to numerous federal, state and local laws which regulate the discharge of materials into the environment or that otherwise relate to the protection of the environment. These laws and regulations result in liabilities and loss contingencies for remediation at the Partnership's facilities and at third-party or formerly owned sites. The accrued liability for environmental remediation in the condensed consolidated balance sheets at June 30, 2005 and December 31, 2004 was \$0.9 million. There are no liabilities attributable to unasserted claims, nor have any recoveries from insurance been assumed.

Total future costs for environmental remediation activities will depend upon, among other things, the identification of any additional sites, the determination of the extent of any contamination at each site, the timing and nature of required remedial actions, the technology available and needed to meet the various existing legal requirements, the nature and extent of future environmental laws, inflation rates and the determination of the Partnership's liability at multi-party sites, if any, in light of uncertainties with respect to joint and several liability, and the number, participation levels and financial viability of other parties. As discussed below, the Partnership's future costs will also be impacted by an indemnification from Sunoco.

Sunoco has indemnified the Partnership for 30 years from environmental and toxic tort liabilities related to the assets contributed to the Partnership that arise from the operation of such assets prior to the closing of the Partnership s February 2002 IPO. Sunoco has indemnified the Partnership for 100 percent of all losses asserted within the first 21 years of closing of the February 2002 IPO. Sunoco s share of liability for claims asserted thereafter will decrease by 10 percent a year. For example, for a claim asserted during the twenty-third year after closing of the February 2002 IPO, Sunoco would be required to indemnify the Partnership for 80 percent of its loss. There is no monetary cap on the amount of indemnity coverage provided by Sunoco. The Partnership has agreed to indemnify Sunoco and its affiliates for events and conditions associated with the operation of the Partnership s assets that occur on or after the closing of the February 2002 IPO and for environmental and toxic tort liabilities to the extent Sunoco is not required to indemnify the Partnership.

Sunoco has also indemnified the Partnership for liabilities, other than environmental and toxic tort liabilities related to the assets contributed to the Partnership, that arise out of Sunoco s ownership and operation of the assets prior to the closing of the February 2002 IPO and that are asserted within 10 years after closing of the February 2002 IPO. In addition, Sunoco has indemnified the Partnership from liabilities relating to certain defects in title to the assets contributed to the Partnership and associated with failure to obtain certain consents and permits necessary to conduct its

13

#### **Table of Contents**

business that arise within 10 years after closing of the February 2002 IPO as well as from liabilities relating to legal actions pending against Sunoco or its affiliates as of February 2, 2002, or events and conditions associated with any assets retained by Sunoco or its affiliates.

Management of the Partnership does not believe that any liabilities which may arise from claims indemnified by Sunoco would be material in relation to the consolidated financial position of the Partnership at June 30, 2005.

There are certain other pending legal proceedings related to matters arising after the February 2002 IPO that are not indemnified by Sunoco. Management believes that any liabilities that may arise from these legal proceedings will not be material in relation to the consolidated financial position of the Partnership at June 30, 2005.

#### 8. Acquisitions

On November 30, 2004, the Partnership acquired a refined products terminal located in Columbus, Ohio for approximately \$8.0 million. The terminal is connected to a third-party, refined product, common carrier pipeline and includes six refined product tanks with approximately 160,000 barrels of working storage capacity. The purchase price was funded through cash on hand, and was allocated to property, plant and equipment within the Terminal Facilities business segment. The results of the acquisition are included in the financial statements from the date of acquisition.

On June 28, 2004, the Partnership purchased an additional 33.3 percent undivided interest in the Harbor pipeline for \$7.3 million. The Harbor pipeline is an 80-mile, 180,000 bpd refined product, common carrier pipeline originating near Woodbury, New Jersey and terminating in Linden, New Jersey. As a result of this transaction, the Partnership increased its ownership to 66.7 percent and will continue to be the operator of the pipeline. The purchase price was funded through the proceeds of the April 7, 2004 sale of common units (see Note 2). The purchase price was allocated to property, plant and equipment within the Eastern Pipeline System business segment. The results of the acquisition are included in the financial statements from the date of acquisition.

On April 28, 2004, the Partnership purchased two refined product terminals located in Baltimore, Maryland and Manassas, Virginia for \$12.0 million. The Baltimore terminal is connected to a third-party, refined product, common carrier pipeline and includes 13 refined product tanks with approximately 646,000 barrels of working storage capacity. The Manassas terminal is connected to a third-party, refined product, common carrier pipeline and includes seven refined product tanks with approximately 277,000 barrels of working storage capacity. The purchase price was funded through the proceeds of the April 7, 2004 sale of common units (see Note 2). The purchase price was allocated to property, plant and equipment within the Terminal Facilities business segment. The results of the acquisition are included in the financial statements from the date of acquisition.

On March 30, 2004, the Partnership acquired the Eagle Point refinery logistics assets from Sunoco R&M for \$20.0 million. The Eagle Point logistics assets consist of crude and refined product ship and barge docks, a refined product truck rack, and a 4.5 mile, refined product pipeline from the Eagle Point refinery to the origin of the Harbor pipeline. In connection with the acquisition, the Partnership entered into a throughput agreement with Sunoco R&M whereby they have agreed to maintain minimum volumes on the

1/1

#### **Table of Contents**

truck rack upon completion of certain capital improvements which were completed during the fourth quarter of 2004. The purchase price was funded initially through cash on hand. A portion of the proceeds of the April 7, 2004 sale of common units was subsequently utilized to replenish cash used to fund this acquisition (see Note 2). The purchase price was allocated to property, plant and equipment. The ship and barge docks and the truck rack have been included within the Terminal Facilities business segment, while the pipeline has been included within the Eastern Pipeline System. The results of the acquisition are included in the financial statements from the date of acquisition.

#### 9. Cash Distributions

The Partnership distributes all cash on hand within 45 days after the end of each quarter, less reserves established by the general partner in its discretion. This is defined as available cash in the partnership agreement. The general partner has broad discretion to establish cash reserves that it determines are necessary or appropriate to properly conduct the Partnership s business. The Partnership will make quarterly distributions to the extent there is sufficient cash from operations after establishment of cash reserves and payment of fees and expenses, including payments to the general partner.

The Partnership has 8,537,729 subordinated units issued at June 30, 2005, all of which are held by the general partner and for which there is no established public trading market. During the subordination period the Partnership will, in general, pay cash distributions each quarter in the following manner:

First, 98 percent to the holders of common units and 2 percent to the general partner, until each common unit has received a minimum quarterly distribution of \$0.45, plus any arrearages from prior quarters;

Second, 98 percent to the holders of subordinated units and 2 percent to the general partner, until each subordinated unit has received a minimum quarterly distribution of \$0.45; and

Thereafter, in the manner described in the table below.

The subordination period is generally defined as the period that ends on the first day of any quarter beginning after December 31, 2006 if (1) the Partnership has distributed at least the minimum quarterly distribution on all outstanding units with respect to each of the immediately preceding three consecutive, non-overlapping four quarter periods; and (2) the adjusted operating surplus, as defined in the partnership agreement, during such periods equals or exceeds the amount that would have been sufficient to enable the Partnership to distribute the minimum quarterly distribution on all outstanding units on a fully diluted basis and the related distribution on the 2 percent general partner interest during those periods. If the subordination period ends, the rights of the holders of subordinated units will no longer be subordinated to the rights of the holders of common units, and the subordinated units may be converted into common units.

The Partnership met the minimum quarterly distribution requirements on all outstanding units for each quarter since its February 2002 IPO. In February 2005, 2,845,910 subordinated limited partner units, equal to one-quarter of the originally issued subordinated units held by the general partner, were converted to common units as the Partnership met the tests set forth in the partnership agreement. In addition, one-quarter of the

#### **Table of Contents**

originally issued subordinated units may convert to common units on a one-for-one basis after December 31, 2005, if the Partnership meets the tests set forth in the partnership agreement.

After the subordination period, the Partnership will, in general, pay cash distributions each quarter in the following manner:

First, 98 percent to all unitholders, pro rata, and 2 percent to the general partner, until the Partnership distributes for each outstanding unit an amount equal to the minimum quarterly distribution for that quarter; and

Thereafter, as described in the paragraph and table below.

As presented in the table below, if cash distributions exceed \$0.50 per unit in a quarter, the general partner will receive increasing percentages, up to 50 percent, of the cash distributed in excess of that amount. These distributions are referred to as incentive distributions . The amounts shown in the table below are the percentage interests of the general partner and the unitholders in any available cash from operating surplus that is distributed up to and including the corresponding amount in the column Quarterly Cash Distribution Amount per Unit , until the available cash that is distributed reaches the next target distribution level, if any. The percentage interests shown for the unitholders and the general partner for the minimum quarterly distribution are also applicable to quarterly distribution amounts that are less than the minimum quarterly distribution.

Percentage of

|  | r elcellage of |         |
|--|----------------|---------|
|  | Distributions  |         |
|  |                | General |
| Quarterly Cash Distribution Amount per Unit            | Unitholders    | Partner |
| Up to minimum quarterly distribution (\$0.45 per Unit) | 98%            | 2%      |
| Above \$0.45 per Unit up to \$0.50 per Unit            | 98%            | 2%      |
| Above \$0.50 per Unit up to \$0.575 per Unit           | 85%            | 15%     |
| Above \$0.575 per Unit up to \$0.70 per Unit           | 75%            | 25%     |
| Above \$0.70 per Unit                                  | 50%            | 50%     |

There is no guarantee that the Partnership will pay the minimum quarterly distribution on the common units in any quarter, and the Partnership will be prohibited from making any distributions to unitholders if it would cause an event of default, or if an event of default is existing, under the Credit Facility or the Senior Notes (see Note 6).

Distributions paid by the Partnership for the period from January 1, 2004 through June 30, 2005 were as follows:

|                   | Cash         |                         | Total Cash<br>Distribution |
|-------------------|--------------|-------------------------|----------------------------|
|                   | Distribution | Total Cash              | to                         |
| Date Cash         | per Limited  | Distribution to Limited | the General                |
| Distribution Paid | Partner Unit | Partners                | Partner                    |
|                   |              |                         | (\$ in                     |
|                   |              | (\$ in millions)        | millions)                  |
| February 13, 2004 | \$ 0.55      | \$ 12.5                 | \$ 0.4                     |
| May 14, 2004      | \$ 0.57      | \$ 13.7                 | \$ 0.5                     |
| August 13, 2004   | \$0.5875     | \$ 14.1                 | \$ 0.7                     |
| November 12, 2004 | \$0.6125     | \$ 14.7                 | \$ 0.9                     |
| February 14, 2005 | \$ 0.625     | \$ 15.0                 | \$ 1.0                     |
| May 13, 2005      | \$ 0.625     | \$ 15.1                 | \$ 1.0                     |
| •                 | 16           |                         |                            |

#### **Table of Contents**

On July 27, 2005 the Partnership declared a cash distribution of \$0.6375 per unit on its outstanding common and subordinated units representing the distribution for the quarter ended June 30, 2005. The \$16.5 million distribution, including \$1.1 million to the general partner, will be paid on August 12, 2005 to unitholders of record at the close of business on August 8, 2005.

As a result of the closing of the August 1, 2005 acquisition of the \$100 million crude oil pipeline system (see Note 11), the Board of Directors of the Partnership s general partner decided to advance the date for action on the quarterly distribution for the third quarter ending September 30, 2005, and declared a distribution of \$0.65 per unit on its outstanding common and subordinated units, payable on November 14, 2005, to unitholders of record on November 7, 2005.

#### 10. Business Segment Information

The following table sets forth condensed statement of income information concerning the Partnership s business segments and reconciles total segment operating income to net income for the three and six months ended June 30, 2005 and 2004, respectively (in thousands of dollars):

17

#### **Table of Contents**

|   | Three Months Ended June 30, |          | ıded |         |
|---|-----------------------------|----------|------|---------|
|   |                             | 2005     | ,    | 2004    |
| Segment Operating Income Eastern Pipeline System: |                             |          |      |         |
| Sales and other operating revenue:                |                             |          |      |         |
| Affiliates  | \$                          | 18,305   | 5 \$ | 18,107  |
| Unaffiliated customers                            |                             | 5,136    |      | 6,185   |
| Other income                                      |                             | 3,179    | )    | 3,556   |
| Total Revenues                                    |                             | 26,620   | )    | 27,848  |
| Operating expenses                                |                             | 11,119   |      | 11,424  |
| Depreciation and amortization                     |                             | 2,607    |      | 2,698   |
| Selling, general and administrative expenses      |                             | 4,740    | )    | 4,820   |
| Total Costs and Expenses                          |                             | 18,466   | Ď    | 18,942  |
| Operating Income                                  | \$                          | 8,154    | 1 \$ | 8,906   |
| Terminal Facilities:                              |                             |          |      |         |
| Sales and other operating revenue:                |                             |          |      |         |
| Affiliates  | \$                          | 19,142   |      | 18,051  |
| Unaffiliated customers                            |                             | 8,744    | ł    | 8,693   |
| Total Revenues                                    |                             | 27,886   | 5    | 26,744  |
| Operating expenses                                |                             | 11,751   | Ĺ    | 10,488  |
| Depreciation and amortization                     |                             | 3,431    |      | 3,686   |
| Selling, general and administrative expenses      |                             | 3,454    | ŀ    | 3,472   |
| Total Costs and Expenses                          |                             | 18,636   | j.   | 17,646  |
| Operating Income                                  | \$                          | 9,250    | \$   | 9,098   |
| Western Pipeline System:                          |                             |          |      |         |
| Sales and other operating revenue:                |                             |          |      |         |
| Affiliates  | \$                          | 457,563  | 3 \$ | 379,170 |
| Unaffiliated customers                            |                             | 571,555  |      | 386,774 |
| Other income                                      |                             | 910      | )    | 152     |
| Total Revenues                                    | 1                           | ,030,028 | }    | 766,096 |
| Cost of products sold and operating expenses      | 1                           | ,018,518 | }    | 756,243 |
| Depreciation and amortization                     |                             | 1,455    |      | 1,385   |
| Selling, general and administrative expenses      |                             | 4,313    | }    | 4,345   |

| Total Costs and Expenses   | 1, | ,024,286                | 761,973                    |
|--|----|-------------------------|----------------------------|
| Operating Income   | \$ | 5,742                   | \$ 4,123                   |
| <b>Reconciliation of Segment Operating Income to Net Income:</b> Operating Income: |    |                         |                            |
| Eastern Pipeline System Terminal Facilities Western Pipeline System                | \$ | 8,154<br>9,250<br>5,742 | \$ 8,906<br>9,098<br>4,123 |
| Total segment operating income Net interest expense                                |    | 23,146<br>5,352         | 22,127<br>5,153            |
| Net Income   | \$ | 17,794                  | \$ 16,974                  |
| 18   |    |                         |                            |

#### **Table of Contents**

|  | Six Months Ended<br>June 30, |          | led |           |
|--|------------------------------|----------|-----|-----------|
|  |                              | 2005     |     | 2004      |
| Segment Operating Income                     |                              |          |     |           |
| Eastern Pipeline System:                     |                              |          |     |           |
| Sales and other operating revenue:           | Φ                            | 26.266   | Φ.  | 24.022    |
| Affiliates                                   | \$                           | 36,366   |     | 34,932    |
| Unaffiliated customers                       |                              | 10,579   |     | 12,084    |
| Other income                                 |                              | 6,250    |     | 6,036     |
| Total Revenues                               |                              | 53,195   |     | 53,052    |
| Operating expenses                           |                              | 21,736   |     | 21,388    |
| Depreciation and amortization                |                              | 5,206    |     | 5,398     |
| Selling, general and administrative expenses |                              | 9,399    |     | 9,389     |
| Total Costs and Expenses                     |                              | 36,341   |     | 36,175    |
| Operating Income                             | \$                           | 16,854   | \$  | 16,877    |
| Terminal Facilities:                         |                              |          |     |           |
| Sales and other operating revenue:           |                              |          |     |           |
| Affiliates                                   | \$                           | 38,455   | \$  | 33,943    |
| Unaffiliated customers                       |                              | 17,359   |     | 16,171    |
| Total Revenues                               |                              | 55,814   |     | 50,114    |
| Operating expenses                           |                              | 22,790   |     | 20,094    |
| Depreciation and amortization                |                              | 7,515    |     | 7,139     |
| Selling, general and administrative expenses |                              | 6,722    |     | 6,601     |
| Total Costs and Expenses                     |                              | 37,027   |     | 33,834    |
| Operating Income                             | \$                           | 18,787   | \$  | 16,280    |
| Western Pipeline System:                     |                              |          |     |           |
| Sales and other operating revenue:           |                              |          |     |           |
| Affiliates                                   | \$                           | 897,112  | \$  | 711,566   |
| Unaffiliated customers                       |                              | ,092,424 |     | 753,191   |
| Other income                                 | 1                            | 1,465    |     | 841       |
|  |                              |          |     |           |
| Total Revenues                               | 1                            | ,991,001 |     | 1,465,598 |
| Cost of products sold and operating expenses | 1                            | ,971,773 |     | 1,447,365 |
| Depreciation and amortization                |                              | 2,894    |     | 2,771     |
| Selling, general and administrative expenses |                              | 8,303    |     | 8,706     |
| ^  |                              | •        |     |           |

| Total Costs and Expenses   | 1. | ,982,970         | 1  | ,458,842         |
|--|----|------------------|----|------------------|
| Operating Income   | \$ | 8,031            | \$ | 6,756            |
| <b>Reconciliation of Segment Operating Income to Net Income:</b> Operating Income: |    |                  |    |                  |
| Eastern Pipeline System Terminal Facilities  | \$ | 16,854<br>18,787 | \$ | 16,877<br>16,280 |
| Western Pipeline System  |    | 8,031            |    | 6,756            |
| Total segment operating income   |    | 43,672           |    | 39,913           |
| Net interest expense   |    | 10,580           |    | 9,928            |
| Net Income   | \$ | 33,092           | \$ | 29,985           |
| 19   |    |                  |    |                  |

#### **Table of Contents**

The following table provides the identifiable assets for each segment as of June 30, 2005 and December 31, 2004 (in thousands):

|                           | June 30,<br>2005 | December 31, 2004 |  |  |
|---------------------------|------------------|-------------------|--|--|
| Eastern Pipeline System   | \$ 330,874       | \$ 333,186        |  |  |
| Terminal Facilities       | 274,052          | 270,824           |  |  |
| Western Pipeline System   | 861,838          | 694,076           |  |  |
| Corporate and other       | 49,607           | 70,700            |  |  |
| Total identifiable assets | \$1,516,371      | \$1,368,786       |  |  |

Corporate and other assets consist primarily of cash and cash equivalents, advances to affiliates and deferred charges.

#### 11. Subsequent Event

On August 1, 2005, the Partnership purchased, from an affiliate of Exxon Mobil Corporation, a crude oil pipeline system and storage facilities located in Texas for \$100.0 million. The system consists primarily of a 187-mile, 16-inch pipeline with an operating capacity of 125,000 barrels per day and originates at a crude oil terminal in Corsicana, Texas and terminates at Wichita Falls, Texas. The Corsicana terminal has 2.9 million barrels of shell capacity for crude oil. The Ringgold, Texas terminal consists of 0.5 million barrels of shell capacity for crude oil. The Partnership has also agreed to assume certain environmental liabilities associated with these assets. The transaction was funded with \$25.0 cash on hand and \$75.0 million drawn under the Credit Facility. The results of the acquisition will be included in the financial statements from its date of acquisition. The Partnership expects to issue additional equity in the future to repay a substantial portion of the additional indebtedness incurred under the Partnership s credit facility, consistent with its conservative capital structure.

20

#### **Table of Contents**

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations Three Months Ended June 30, 2005 and 2004
Sunoco Logistics Partners L.P.
Operating Highlights
Three Months Ended June 30, 2005 and 2004

|   | Three Months Ended |            |  |
|---|--------------------|------------|--|
|   | June 30,           |            |  |
|   | 2005               | 2004       |  |
| Eastern Pipeline System:(1)   |                    |            |  |
| Total shipments (barrel miles per day) <sup>(2)</sup>                 | 55,429,896         | 59,047,378 |  |
| Revenue per barrel mile (cents)                                       | 0.465              | 0.452      |  |
| Terminal Facilities:  |                    |            |  |
| Terminal throughput (bpd):  |                    |            |  |
| Refined product terminals   | 383,286            | 335,571    |  |
| Nederland terminal  | 452,571            | 490,637    |  |
| Refinery terminals <sup>(3)</sup>                                     | 709,023            | 693,978    |  |
| Western Pipeline System:(1)   |                    |            |  |
| Crude oil pipeline throughput (bpd)                                   | 320,243            | 301,399    |  |
| Crude oil purchases at wellhead (bpd)                                 | 191,820            | 187,445    |  |
| Gross margin per barrel of pipeline throughput (cents) <sup>(4)</sup> | 31.4               | 30.3       |  |

- (1) Excludes amounts attributable to equity ownership interests in the corporate joint ventures.
- (2) Represents total average daily pipeline throughput multiplied by the number of miles of pipeline through which each barrel has been shipped.
- (3) Consists of the Partnership s Fort Mifflin Terminal

Complex, the Marcus Hook Tank Farm and the Eagle Point Dock, which was acquired on March 30, 2004.

(4) Represents total segment sales and other operating revenue minus cost of products sold and operating expenses and depreciation and amortization divided by crude oil pipeline throughput.

#### **Analysis of Statements of Income**

Net income was \$17.8 million for the second quarter 2005 as compared with \$17.0 million for the second quarter 2004, an increase of \$0.8 million. The increase was primarily the result of a \$1.0 million increase in operating income to \$23.1 million for the second quarter 2005 from \$22.1 million for the prior year quarter due principally to higher pipeline volumes and lower operating costs in the Western pipeline system and higher Terminal Facilities results, partially offset by lower Eastern Pipeline System results and Western Pipeline System lease acquisition results.

Sales and other operating revenue totaled \$1,080.4 million for the second quarter 2005 as compared with \$817.0 million for the second quarter 2004, an increase of \$263.5 million. This increase was largely attributable to an increase in crude oil prices. The average price of West Texas Intermediate crude oil at Cushing, Oklahoma, the benchmark crude oil in the United States, increased to an average price of \$53.13 per barrel for the second quarter 2005 from \$38.34 per barrel for the second quarter 2004. Other income increased \$0.4 million from the second quarter 2004 to \$4.1

21

#### **Table of Contents**

million for the second quarter 2005 due principally to an increase in joint venture equity income.

Total cost of products sold and operating expenses increased \$263.2 million to \$1,041.4 million for the second quarter 2005 from \$778.2 million for the second quarter 2004 due primarily to the increase in crude oil prices. Depreciation and amortization decreased \$0.3 million to \$7.5 million for the second quarter 2005 from \$7.8 million for the prior year s quarter due mainly to the absence in the current quarter of an acceleration of depreciation of the Partnership s refined product terminal system assets related to an equipment upgrade program which commenced in early 2004, partially offset by an increase in the current quarter from increased depreciation related to the assets acquired in 2004. Net interest expense of \$5.4 million for the second quarter 2005 increased \$0.2 million over the prior year s quarter due primarily to higher interest rates on the Credit Facility.

#### **Analysis of Segment Operating Income**

Eastern Pipeline System

Operating income for the Eastern Pipeline System was \$8.2 million for the second quarter 2005 compared with \$8.9 million for the prior year quarter. The \$0.8 million decrease was the result of a \$0.9 million decrease in sales and other operating revenue and a \$0.4 million decrease in other income, partially offset by a \$0.5 million decrease in total costs and expenses. Sales and other operating revenue decreased to \$23.4 million for the second quarter 2005 compared with \$24.3 million for the second quarter 2004 due to a decrease in total shipments partially offset by higher revenue per barrel mile. The decrease in shipments was principally due to lower throughput on the Marysville to Toledo crude oil pipeline due mainly to production issues at two third-party Canadian synthetic crude oil plants as a result of fire damage, partially offset by higher volumes on the Harbor pipeline, resulting from the acquisition of an additional one-third interest in late June 2004. Management expects lower crude oil throughput on the Marysville to Toledo crude oil pipeline through the third quarter of 2005 due to the continued reduced production at one of the third-party facilities. Total costs and expenses decreased from \$18.9 million for the prior year s second quarter to \$18.5 million for the second quarter 2005 due principally to the timing of scheduled maintenance activity. *Terminal Facilities* 

The Terminal Facilities business segment had operating income of \$9.3 million for the second quarter 2005 compared with \$9.1 million for the prior year quarter. This \$0.2 million increase was due to a \$1.1 million increase in total revenues, partially offset by a \$1.0 million increase in total costs and expenses. The increase in total revenues to \$27.9 million for the second quarter 2005 from \$26.7 million for the second quarter 2004 was largely due to the operating results from the purchase of two refined product terminals located in Baltimore, Maryland and Manassas, Virginia in April 2004 and the purchase of a refined product terminal located in Columbus, Ohio in November 2004. The increase in total costs and expenses to \$18.6 million for the second quarter 2005 from \$17.6 million for the prior year quarter was primarily due to a \$1.3 million increase in operating expenses, due to the acquired assets mentioned previously.

22

#### **Table of Contents**

Western Pipeline System

Operating income for the Western Pipeline System was \$5.7 million for the second quarter 2005, an increase of \$1.6 million from the prior year quarter. This increase was primarily the result of a \$0.8 million increase in gross margin, and a \$0.8 million increase in other income. Sales and other operating revenue and cost of products sold and operating expenses increased in the second quarter 2005 compared with the prior year quarter due mainly to the increase in crude oil prices. The increase in gross margin was primarily attributable to higher crude oil pipeline volumes and lower pipeline operating expenses, partially offset by lower lease acquisition margins. The increase in pipeline volumes was due mainly to higher throughput on the Nederland to Longview, Texas pipeline. The increase in other income to \$0.9 million for the second quarter 2005 compared with the prior year quarter of \$0.2 million was due to higher equity income from the investment in West Texas Gulf Pipe Line Company.

23

#### **Table of Contents**

# Results of Operations Six Months Ended June 30, 2005 and 2004 Sunoco Logistics Partners L.P. Operating Highlights Six Months Ended June 30, 2005 and 2004

|   | Six Months Ended<br>June 30, |            |  |
|---|------------------------------|------------|--|
|   |                              |            |  |
|   | 2005                         | 2004       |  |
| Eastern Pipeline System:(1)   |                              |            |  |
| Total shipments (barrel miles per day) <sup>(2)</sup>                 | 55,514,812                   | 56,977,850 |  |
| Revenue per barrel mile (cents)                                       | 0.467                        | 0.453      |  |
| Terminal Facilities:  |                              |            |  |
| Terminal throughput (bpd):  |                              |            |  |
| Refined product terminals   | 389,619                      | 308,181    |  |
| Nederland terminal  | 472,133                      | 490,473    |  |
| Refinery terminals <sup>(3)</sup>                                     | 699,459                      | 692,889    |  |
| Western Pipeline System:(1)   |                              |            |  |
| Crude oil pipeline throughput (bpd)                                   | 319,113                      | 299,958    |  |
| Crude oil purchases at wellhead (bpd)                                 | 193,325                      | 188,065    |  |
| Gross margin per barrel of pipeline throughput (cents) <sup>(4)</sup> | 25.7                         | 26.8       |  |

- (1) Excludes amounts attributable to equity ownership interests in the corporate joint ventures.
- (2) Represents total average daily pipeline throughput multiplied by the number of miles of pipeline through which each barrel has been shipped.
- (3) Consists of the Partnership s Fort Mifflin Terminal Complex, the

Marcus Hook Tank Farm and the Eagle Point Dock, which was acquired on March 30, 2004.

(4) Represents total segment sales and other operating revenue minus cost of products sold and operating expenses and depreciation and amortization divided by crude oil pipeline throughput.

#### **Analysis of Statements of Income**

Net income was \$33.1 million for the six months ended June 30, 2005 as compared with \$30.0 million for the first half of 2004, an increase of \$3.1 million. The increase was primarily the result of a \$3.8 million increase in operating income to \$43.7 million for the first half of 2005 from \$39.9 million for the comparable prior year period due principally to the operating results of the 2004 acquisitions and higher Terminal Facilities results and higher pipeline volumes and lower operating expenses in the Western pipeline system, partially offset by lower Western Pipeline System lease acquisition margins.

Sales and other operating revenue totaled \$2,092.3 million for the first half of 2005 as compared with \$1,561.9 million for the first half of 2004, an increase of \$530.4 million. This increase was largely attributable to an increase in crude oil prices. The average price of West Texas Intermediate crude oil at Cushing, Oklahoma, the benchmark crude oil in the United States, increased to an average price of \$51.53 per barrel for the first half of 2005 from \$36.75 per barrel for the first half of 2004. Other income increased \$0.8 million from the first half of 2004 to \$7.7 million for the first half of 2005 due principally to an increase in joint venture equity income.

24

#### **Table of Contents**

Total cost of products sold and operating expenses increased \$527.5 million to \$2,016.3 million for the first half of 2005 from \$1,488.8 million for the first half of 2004 due primarily to the increase in crude oil prices. Net interest expense of \$10.6 million for the first half of 2005 was \$0.7 million higher compared with the prior year first half, due primarily to higher interest rates on the Credit Facility.

#### **Analysis of Segment Operating Income**

Eastern Pipeline System

Operating income for the Eastern Pipeline System was \$16.9 million for the six months ended June 30, 2005 compared with \$16.9 million for the comparable prior year period. While sales and other operating revenue remained relatively unchanged over this period, the \$0.2 million increase in other income to \$6.3 million, caused by higher equity income, was offset by total costs and expenses increasing \$0.2 million. Sales and other operating revenue remained relatively unchanged for the first half of 2005 compared with the first half of 2004 due to a decrease in total shipments offset by higher revenue per barrel mile. The decrease in shipments was principally due to lower throughput on the Marysville to Toledo crude oil pipeline caused by production issues at two third-party Canadian synthetic crude oil plants discussed previously, partially offset by higher volumes on the Harbor pipeline.

Management expects lower crude oil throughput on the Marysville to Toledo crude oil pipeline through the third quarter of 2005 due to the continued reduced production at one of the third-party facilities. Total costs and expenses increased from \$36.2 million for the prior year s first half to \$36.3 million for the first half of 2005 due principally to the timing of scheduled maintenance activity.

#### Terminal Facilities

The Terminal Facilities business segment had operating income of \$18.8 million for the six months ended June 30, 2005 compared with \$16.3 million for the comparable prior year period. This \$2.5 million increase was due to a \$5.7 million increase in total revenues, partially offset by a \$3.2 million increase in total costs and expenses. The increase in total revenues to \$55.8 million for the first half of 2005 from \$50.1 million for the first half of 2004 was largely due to the operating results from the acquisitions mentioned previously and the acquisition of the Eagle Point logistics assets in March 2004.

The increase in total costs and expenses to \$37.0 million for the first half of 2005 from \$33.8 million for the comparable prior year period was primarily due to a \$2.7 million increase in operating expenses and a \$0.4 million increase in depreciation and amortization. Both increases were principally due to the acquired assets mentioned previously.

#### Western Pipeline System

Operating income for the Western Pipeline System was \$8.0 million for the six months ended June 30, 2005, an increase of \$1.3 million from the comparable prior year period. This increase was principally the result of a \$0.6 million increase in other income and a \$0.2 million increase in gross margin. Sales and other operating revenue and cost of products sold and operating expenses increased for the first half of 2005 compared with the prior year first half due mainly to the increase in crude oil prices. The increase in gross margin was primarily attributable to higher crude oil pipeline volumes and lower pipeline operating expenses partially offset by lower lease acquisition margins. The increase in pipeline volumes was due

25

#### **Table of Contents**

mainly to higher throughput on the Nederland to Longview, Texas pipeline. The increase in other income to \$1.5 million for the first half of 2005 compared with the prior year first half was due to higher equity income from the investment in West Texas Gulf Pipe Line Company.

#### **Liquidity and Capital Resources**

General

Cash generated from operations and borrowings under the Credit Facility are the Partnership s primary sources of liquidity. At June 30, 2005, the Partnership had working capital of \$30.9 million and available borrowing capacity under the Credit Facility of \$185.5 million. The Partnership s working capital position also reflects crude oil inventories based on historical costs under the LIFO method of accounting. If the inventories had been valued at their current replacement cost, the Partnership would have had working capital of \$114.0 million at June 30, 2005.

In May 2005, the Partnership sold 2.5 million common units in a public offering. In June 2005, the Partnership sold an additional 275,000 common units to cover over-allotments in connection with the May 2005 sale. The purchase price for the over-allotment was equal to the offering price in the May 2005 sale. The units were issued under the Partnership s previously filed Form S-3 shelf registration statement. The total sale of 2.775 million common units resulted in net proceeds of approximately \$99.2 million, after underwriters commissions and legal, accounting, and other transaction expenses. Net proceeds from the sale were used to redeem 2.775 million common units from Sunoco. At June 30, 2005, Sunoco s ownership interest in the Partnership was 51.0 percent, including its 2.0 percent general partner interest. The units were issued under the Partnership s previously filed \$500 million universal shelf registration statement, of which approximately \$260.8 million remains available.

In April 2004, the Partnership sold 3.4 million common units in a public offering for total gross proceeds of \$135.1 million. The sale of the units resulted in net proceeds of \$128.7 million, after underwriters—commissions and legal, accounting, and other transaction expenses. Net proceeds from the sale were used to (a) redeem approximately 2.2 million common units from Sunoco for \$82.7 million, (b) replenish cash utilized to acquire the Eagle Point logistics assets for \$20.0 million, (c) finance the acquisition of two refined product terminals for \$12.0 million, (d) finance the acquisition of an additional 33.3 percent undivided interest in the Harbor pipeline for \$7.3 million, and (e) for general partnership purposes, including to replenish cash used for past acquisitions and capital improvements, and for other expansion, capital improvements or acquisition projects. As a result of this net issuance of 1.2 million common units, the Partnership also received \$1.0 million from its general partner as a capital contribution to maintain its 2.0 percent general partner interest.

On November 22, 2004, the Operating Partnership entered into, and the Partnership guaranteed, a new five-year, \$250 million Revolving Credit Facility. This Credit Facility replaced the previous credit agreement, which was scheduled to mature on January 31, 2005. At June 30, 2005, there was \$64.5 million drawn under the Credit Facility.

Management believes that the Partnership has sufficient liquid assets and cash from operations to meet its financial commitments, debt service obligations, unitholder distributions, contingencies and anticipated capital expenditures and acquisitions. However, the Partnership is subject to business and operational risks that could adversely effect its cashflow. The Partnership may supplement its cash generation with proceeds from financing

26

#### **Table of Contents**

activities, including borrowings under the Credit Facility and other borrowings and the issuance of additional common units.

Cash Flows and Capital Expenditures

Net cash provided by operating activities for the six months ended June 30, 2005 was \$29.9 million compared with \$50.7 million for the first half of 2004. Net cash provided by operating activities for the first half of 2005 was primarily generated by net income of \$33.1 million and depreciation and amortization of \$15.6 million, partially offset by an increase in working capital of \$17.9 million. Net cash provided by operating activities for the first half of 2004 was principally generated by net income of \$30.0 million, depreciation and amortization of \$15.3 million, partially offset by an increase in working capital of \$5.7 million. Working capital increased primarily due to the sale of crude oil barrels in June 2005, for which the proceeds were not received until July 2005.

Net cash used in investing activities for the first half of 2005 was \$17.9 million compared with \$52.9 million for the first half of 2004. The decrease between periods is due primarily to the acquisition of the Eagle Point logistics assets in March 2004, the purchase of two refined product terminals in April 2004, and the acquisition of an additional ownership interest in the Harbor pipeline in June 2004, partially offset by a \$2.0 million increase in maintenance capital expenditures. See further discussion of capital expenditures under Capital Requirements .

Net cash used in financing activities for the first half of 2005 was \$19.4 million compared with \$2.5 million provided by financing activities for the first half of 2004. Net cash used in financing activities for the first half of 2005 was principally the result of \$32.0 million of cash distributions paid to the limited partners and the general partner and \$2.9 million of payments for statutory withholding on net issuances of limited partner units under the restricted unit incentive plan, partially offset by net collections of \$14.4 million of advances to affiliates. In addition, the \$99.2 million of net proceeds from the sale of 2.775 million common units in May and June 2005 were used to redeem 2.775 million common units owned by Sunoco, Inc. Net cash provided by financing activities for the first half of 2004 was mainly the result of \$128.8 million of net proceeds from the sale of 3.4 million common units in April 2004, a \$1.2 million capital contribution from an affiliate, and a \$1.0 million net contribution from the general partner to maintain its 2.0 percent ownership interest after the sale of common units, partially offset by \$27.2 million of cash distributions paid to the limited partners and the general partner and net payments of \$18.3 million of advances to affiliates.

Under a treasury services agreement with Sunoco, the Partnership participates in Sunoco s centralized cash management program. Advances to affiliates in the Partnership s condensed consolidated balance sheets at December 31, 2004 represent amounts due from Sunoco under this agreement. Advances from affiliates, at June 30, 2005 represent amounts due to Sunoco under this agreement.

Capital Requirements

The pipeline, terminalling, and crude oil transport operations are capital intensive, requiring significant investment to upgrade or enhance existing operations and to meet environmental and operational regulations. The capital requirements have consisted, and are expected to continue to consist, primarily of:

27

#### **Table of Contents**

Maintenance capital expenditures, such as those required to maintain equipment reliability, tankage and pipeline integrity and safety, and to address environmental regulations; and

Expansion capital expenditures to acquire complementary assets to grow the business and to expand existing and construct new facilities, such as projects that increase storage or throughput volume.

The following table summarizes maintenance and expansion capital expenditures, including net cash paid for acquisitions, for the periods presented (in thousands of dollars):

|             | Six Mo   | Six Months Ended |  |
|-------------|----------|------------------|--|
|             | Ju       | ne 30,           |  |
|             | 2005     | 2004             |  |
| Maintenance | \$10,904 | \$ 8,868         |  |
| Expansion   | 7,026    | 44,038           |  |
|             | \$17,930 | \$52,906         |  |

Maintenance capital expenditures for the six months ended June 30, 2005 were \$10.9 million, an increase of \$2.0 million from the comparable prior year period. The increase between periods is principally related to timing differences in scheduled maintenance activity. Capital expenditures for both periods presented include recurring expenditures such as pipeline integrity costs, pipeline relocations, repair and upgrade of field instrumentation, including measurement devices, repair and replacement of tank floors and roofs, upgrades of cathodic protection systems, crude trucks and related equipment, and the upgrade of pump stations. Included in these recurring projects, maintenance capital includes \$0.9 million of expenditures for each of the respective six month periods ended June 30, 2005 and 2004, for which the Partnership received reimbursement from Sunoco R&M under the terms of certain agreements between the parties. Management anticipates maintenance capital expenditures to be approximately \$27.5 million for the year ended December 31, 2005, excluding amou