CULLEN/FROST BANKERS, INC.

Form 10-Q July 30, 2014

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United States

Securities and Exchange Commission

Washington, D.C. 20549

Form 10-Q

ý Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended: June 30, 2014

Or

"Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from to

Commission file number: 001-13221

Cullen/Frost Bankers, Inc.

(Exact name of registrant as specified in its charter)

Texas 74-1751768
(State or other jurisdiction of incorporation or organization) Identification No.)

100 W. Houston Street, San Antonio, Texas 78205 (Address of principal executive offices) (Zip code)

(210) 220-4011

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ý No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ($\S232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes \circ No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý

Accelerated filer

Non-accelerated filer "(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the

Act). Yes "No ý

As of July 23, 2014 there were 62,971,193 shares of the registrant's Common Stock, \$.01 par value, outstanding.

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Part I. Financial Information

Total liabilities and shareholders' equity

Tart 1. I maneral information				
Item 1. Financial Statements (Unaudited)				
Cullen/Frost Bankers, Inc.				
Consolidated Balance Sheets				
(Dollars in thousands, except per share amounts)				
(Donars in thousands, except per snare amounts)	Juna 20		Dagambar 21	
	June 30,		December 31,	,
	2014		2013	
Assets:				
Cash and due from banks	\$809,582		\$885,121	
Interest-bearing deposits	4,193,255		3,646,756	
Federal funds sold and resell agreements	17,773		24,248	
Total cash and cash equivalents	5,020,610		4,556,125	
Securities held to maturity, at amortized cost	3,065,867		3,139,748	
Securities available for sale, at estimated fair value	6,322,943		5,895,436	
Trading account securities	15,489		16,398	
Loans, net of unearned discounts	10,679,377		9,515,700	
Less: Allowance for loan losses	(98,286)	(92,438)
Net loans	10,581,091		9,423,262	
Premises and equipment, net	369,158		313,331	
Goodwill	649,020		536,649	
Other intangible assets, net	15,700		6,345	
	•		•	
Cash surrender value of life insurance policies	170,245		141,108	
Accrued interest receivable and other assets	313,316		284,537	
Total assets	\$26,523,439		\$24,312,939	
Y 1 1 11.				
Liabilities:				
Deposits:				
Non-interest-bearing demand deposits	\$9,507,581		\$8,311,149	
Interest-bearing deposits	13,009,025		12,377,637	
Total deposits	22,516,606		20,688,786	
Federal funds purchased and repurchase agreements	612,991		668,253	
Junior subordinated deferrable interest debentures	137,115		123,712	
Other long-term borrowings	100,000		100,000	
	•		218,027	
Accrued interest payable and other liabilities	386,053		*	
Total liabilities	23,752,765		21,798,778	
Shareholders' Equity:				
Preferred stock, par value \$0.01 per share; 10,000,000 shares authorized;				
6,000,000 Series A shares (\$25 liquidation preference) issued at June 30, 2014 and	144,486		144,486	
December 31, 2013				
Common stock, par value \$0.01 per share; 210,000,000 shares authorized; 63,632,464			617	
shares issued at June 30, 2014 and 61,632,464 shares issued at December 31, 2013	03/		617	
Additional paid-in capital	879,580		724,197	
Retained earnings	1,630,799		1,575,282	
Accumulated other comprehensive income, net of tax	160,468		1,575,282	
•	100,400		140,434	
Treasury stock, at cost; 681,246 shares at June 30, 2014 and 1,066,021 shares at	(45,296)	(70,855)
December 31, 2013		_		
Total shareholders' equity	2,770,674		2,514,161	
Total liabilities and shareholders' aquity	¢26 522 420		\$24 212 020	

\$24,312,939

\$26,523,439

See Notes to Consolidated Financial Statements.

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Cullen/Frost Bankers, Inc.

Consolidated Statements of Income

(Dollars in thousands, except per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
Interest income:				
Loans, including fees	\$110,268	\$103,316	\$214,583	\$205,372
Securities:				
Taxable	22,114	25,485	43,517	52,862
Tax-exempt	37,969	28,690	73,533	56,644
Interest-bearing deposits	2,681	1,498	5,085	2,851
Federal funds sold and resell agreements	23	29	43	51
Total interest income	173,055	159,018	336,761	317,780
Interest expense:				
Deposits	2,567	3,882	5,128	7,890
Federal funds purchased and repurchase agreements	34	29	61	59
Junior subordinated deferrable interest debentures	601	1,690	1,162	3,363
Other long-term borrowings	224	236	446	474
Total interest expense	3,426	5,837	6,797	11,786
Net interest income	169,629	153,181	329,964	