

Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

FLANIGANS ENTERPRISES INC  
Form 10-Q  
August 14, 2007

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 1-6836

FLANIGAN'S ENTERPRISES, INC.

(Exact name of registrant as specified in its charter)

Florida

59-0877638

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

5059 N.E. 18th Avenue, Fort Lauderdale, Florida

33334

Address of principal executive offices)

Zip Code

(954) 377-1961

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. (See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Securities Exchange Act of 1934).

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

On August 14, 2007, 1,890,733 shares of Common Stock, \$0.10 par value per share, were outstanding.

# Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

FLANIGAN'S ENTERPRISES, INC. AND SUBSIDIARIES  
-----

## INDEX TO FORM 10-Q

PART I. FINANCIAL INFORMATION.....	1
ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED).....	1
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME.....	2
CONDENSED CONSOLIDATED BALANCE SHEETS.....	4
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS.....	6
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.....	8
ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.....	15
ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.....	25
ITEM 4. CONTROLS AND PROCEDURES.....	25
PART II. OTHER INFORMATION.....	26
ITEM 1. LEGAL PROCEEDINGS.....	26
ITEM 1A. RISK FACTORS.....	26
ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS....	26
ITEM 6. EXHIBITS.....	27

As used in this Quarterly Report on Form 10-Q, the terms "we," "us," "our," the "Company" and "Flanigan's" mean Flanigan's Enterprises, Inc. and its subsidiaries (unless the context indicates a different meaning).

## PART I. FINANCIAL INFORMATION

### ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1

FLANIGAN'S ENTERPRISES, INC. AND SUBSIDIARIES  
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
(In Thousands Except Per Share Amounts)

	Thirteen Weeks Ended		Thirty-nine Weeks Ended	
	June 30, 2007	July 1, 2006	June 30, 2007	July 1, 2006
REVENUES:				
Restaurant food sales	\$ 9,773	\$ 8,405	\$ 28,832	\$ 24,440
Restaurant bar sales	2,206	1,943	6,642	5,669

Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

Package store sales	3,037	3,036	10,050	10,228
Franchise related revenues	279	291	887	837
Owner's fee	71	96	151	171
Other operating income	41	80	134	231
	-----	-----	-----	-----
	15,407	13,851	46,696	41,576
	-----	-----	-----	-----
COSTS AND EXPENSES:				
Cost of merchandise sold:				
Restaurant and lounges	4,211	3,495	12,206	10,232
Package goods	2,174	2,175	7,237	7,343
Payroll and related costs	4,494	4,096	13,098	11,904
Occupancy costs	1,099	800	2,863	2,398
Selling, general and administrative expenses	3,141	2,635	9,482	7,876
	-----	-----	-----	-----
	15,119	13,201	44,886	39,753
	-----	-----	-----	-----
Income from Operations	288	650	1,810	1,823
	-----	-----	-----	-----
OTHER INCOME (EXPENSE):				
Interest expense	(129)	(53)	(387)	(124)
Interest and other income	40	18	110	56
Insurance recovery, net of casualty loss	--	(8)	--	442
Gain on sale of property and equipment	393	--	393	--
	-----	-----	-----	-----
	304	(43)	116	374
	-----	-----	-----	-----
Income before Provision for Income Taxes and Minority Interest in (Earnings) Losses of Consolidated Limited Partnerships	592	607	1,926	2,197
Provision for Income Taxes	(236)	(258)	(603)	(705)
Minority Interest in (Earnings) Losses of Consolidated Limited Partnerships	71	(146)	(240)	(345)
	-----	-----	-----	-----
Net Income	\$ 427	\$ 203	\$ 1,083	\$ 1,147
	=====	=====	=====	=====

2

FLANIGAN'S ENTERPRISES, INC. AND SUBSIDIARIES  
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
(In Thousands Except Per Share Amounts)

(Continued)

Thirteen Weeks  
Ended

Thirty-nine Weeks  
Ended

Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

	June 30, 2007	July 1, 2006	June 30, 2007	July 1, 2006
	-----	-----	-----	-----
Net Income Per Common Share:				
Basic	\$ 0.23	\$ 0.11	\$ 0.57	\$ 0.61
	=====	=====	=====	=====
Diluted	\$ 0.22	\$ 0.11	\$ 0.57	\$ 0.60
	=====	=====	=====	=====
Weighted Average Shares and Equivalent Shares Outstanding				
Basic	1,892,891	1,893,486	1,888,336	1,882,690
	=====	=====	=====	=====
Diluted	1,914,986	1,920,472	1,910,119	1,908,085
	=====	=====	=====	=====

See accompanying notes to unaudited condensed consolidated financial statements.

3

FLANIGAN'S ENTERPRISES, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
JUNE 30, 2007 (UNAUDITED) AND SEPTEMBER 30, 2006  
(In Thousands)

ASSETS

	JUNE 30, 2007	SEPTEMBER 30, 2006
	-----	-----
Current Assets:		
Cash and cash equivalents	\$ 3,330	\$ 1,698
Notes and mortgages receivables, current maturities, net	14	12
Due from franchisees	314	569
Other receivables	161	821
Inventories	2,202	2,215
Prepaid expenses	1,056	813
Deferred tax asset	186	187
	-----	-----
Total Current Assets	7,263	6,315
	-----	-----
Property and Equipment, Net	19,287	17,967
	-----	-----
Investment in Limited Partnership	149	153
	-----	-----
Other Assets:		

Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

Liquor licenses, net	347	347
Notes and mortgages receivable, net	48	103
Deferred tax asset	392	397
Leasehold purchases	2,142	1,291
Other	1,227	825
	-----	-----
Total Other Assets	4,156	2,963
	-----	-----
Total Assets	\$ 30,855	\$ 27,398
	=====	=====

4

FLANIGAN'S ENTERPRISES, INC, AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
JUNE 30, 2007 (UNAUDITED) AND SEPTEMBER 30, 2006  
(In Thousands)

(Continued)

LIABILITIES AND STOCKHOLDERS' EQUITY

	JUNE 30, 2007	SEPTEMBER 30, 2006
	-----	-----
Current Liabilities:		
Accounts payable and accrued expenses	\$ 4,046	\$ 4,096
Income taxes payable	114	264
Due to franchisees	420	268
Current portion of long term debt	211	223
Deferred revenues	47	54
Deferred rent	16	14
	-----	-----
Total Current Liabilities	4,854	4,919
	-----	-----
Long Term Debt, Net of Current Maturities	4,963	4,196
Line of Credit	962	762
Deferred Rent, Net of Current Portion	237	223
Minority Interest in Equity of Consolidated Limited Partnerships	7,939	6,506
Commitments, Contingencies and Subsequent Events		
Stockholders' Equity:		
Common stock, \$.10 par value; 5,000,000 shares authorized; 4,197,642 shares issued	420	420
Capital in excess of par value	6,240	6,203
Retained earnings	11,147	10,064
Treasury stock, at cost, 2,306,909 shares at June 30, 2007 and 2,313,277 shares at September 30, 2006	(5,907)	(5,895)
	-----	-----
Total Stockholders' Equity	11,900	10,792

Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

Total Liabilities and Stockholders' Equity	\$ 30,855	\$ 27,398
	=====	=====

See accompanying notes to unaudited condensed consolidated financial statements.

5

FLANIGAN'S ENTERPRISES, INC. AND SUBSIDIARIES  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 FOR THE THIRTY-NINE WEEKS ENDED JUNE 30, 2007 AND JULY 1, 2006  
 (In Thousands)

	JUNE 30, 2007	JULY 1, 2006
	-----	-----
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$ 1,083	\$ 1,147
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,454	1,229
Amortization of leasehold purchases	149	108
Gain on sale of property and equipment	(393)	--
Loss on abandonment of property and equipment	26	10
Casualty loss	--	64
Deferred income tax	6	(26)
Deferred rent	16	(14)
Minority interest in earnings of consolidated limited partnerships	240	345
Income from unconsolidated limited partnership	(5)	(23)
Recognition of deferred revenue	(7)	(6)
Changes in operating assets and liabilities:		
(Increase) decrease in		
Due from franchisees	255	(89)
Other receivables	167	(65)
Inventories	13	(118)
Prepaid expenses	(243)	(192)
Other assets	(414)	(954)
Increase (decrease) in:		
Accounts payable and accrued expenses	(50)	397
Income taxes payable	(150)	300
Due to franchisees	152	(45)
	-----	-----
Net cash provided by operating activities	2,299	2,068
	-----	-----
<b>Cash Flows from Investing Activities:</b>		
Collection on notes and mortgages receivable	8	12
Purchase of property and equipment	(2,417)	(2,356)
Purchase of leaseholds	(955)	--
Purchase of assets from franchise restaurant	(100)	--
Proceeds from sale of fixed assets	862	--
Proceeds from sale of marketable securities	381	--
Distributions from unconsolidated limited partnership	9	--
Proceeds from insurance settlement	112	--

Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

Net cash used in investing activities	(2,100)	(2,344)
---------------------------------------	---------	---------

6

FLANIGAN'S ENTERPRISES, INC. AND SUBSIDIARIES  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 FOR THE THIRTY-NINE WEEKS ENDED JUNE 30, 2007 AND JULY 1, 2006  
 (In Thousands)

(Continued)

	JUNE 30, 2007	JULY 1, 2006
	-----	-----
Cash flows from Financing Activities:		
Payment of long term debt	(157)	(184)
Payment of line of credit	(1,000)	--
Proceeds from long term debt	172	--
Proceeds from line of credit	1,200	762
Dividends paid	--	(658)
Purchase of treasury stock	(36)	(95)
Purchase of minority limited partnership interest	--	(8)
Distributions to limited partnership minority partners	(777)	(809)
Proceeds from limited partnership interests	1,970*	2,005**
Proceeds from exercise of stock options	61	117
	-----	-----
Net cash provided by financing activities	1,433	1,130
	-----	-----
Net Increase in Cash and Cash Equivalents	1,632	854
Beginning of Period	1,698	2,674
	-----	-----
End of Period	\$ 3,330	\$ 3,528
	=====	=====
Supplemental Disclosure for Cash Flow Information:		
Cash paid during period for:		
Interest	\$ 387	\$ 124
	=====	=====
Income taxes	\$ 747	\$ 431
	=====	=====
Supplemental Disclosure of Non-Cash Investing and Financing Activities:		
Purchase of vehicle in exchange for debt	\$ --	\$ 70
Purchase of real property in exchange for debt	700	--
	=====	=====

\* exclusive of the Company's investment in the limited partnership owning the restaurant in Pembroke Pines, FL of \$380,000.

\*\* exclusive of the Company's investment in the limited partnership owning the restaurant in Pinecrest, FL of \$1,295,000.

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

See accompanying notes to unaudited condensed consolidated financial statements

7

### FLANIGAN'S ENTERPRISES, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2007

#### (1) BASIS OF PRESENTATION:

The accompanying financial information for the periods ended June 30, 2007 and July 1, 2006 are unaudited. Financial information as of September 30, 2006 has been derived from the audited financial statements of the Company, but does not include all disclosures required by generally accepted accounting principles. In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of the financial information for the periods indicated have been included. For further information regarding the Company's accounting policies, refer to the Consolidated Financial Statements and related notes included in the Company's Annual Report on Form 10-K for the year ended September 30, 2006. Operating results for interim periods are not necessarily indicative of results to be expected for a full year.

These financial statements include estimates relating to performance based officers' bonuses. The estimates are reviewed periodically and the effects of any revisions are reflected in the financial statements in the period they are determined to be necessary. Although these estimates are based on management's knowledge of current events and actions it may take in the future, they may ultimately differ from actual results.

#### (2) EARNINGS PER SHARE:

Statements of Financial Accounting Standards ("SFAS") No. 128, Earnings per share establishes standards for computing and presenting earnings per share ("EPS"). This statement requires the presentation of basic and diluted EPS. The data on Page 4 shows the amounts used in computing earnings per share and the effects on income and the weighted average number of shares of potentially dilutive common stock equivalents.

#### (3) RECLASSIFICATION:

Certain amounts in the fiscal year 2006 financial statements have been reclassified to conform to the fiscal year 2007 presentation.

#### (4) RECENT ACCOUNTING PRONOUNCEMENTS:

In February 2007, the FASB issued SFAS 159, "Fair Value Option for Financial Assets and Liabilities" which permits an entity to choose to measure many financial instruments and certain other items at fair value. The standard contains an amendment to SFAS 115 pertaining to available-for-sale and trading securities. The objective of the standard is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. The provisions of SFAS 159 are effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company does not expect the adoption of Statement 159 at the beginning of fiscal year 2009 to have a material impact.

In September 2006, the SEC issued Staff Accounting Bulletin No. 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements" (SAB 108). SAB 108 requires



## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

companies to evaluate the materiality of identified unadjusted errors on each financial

8

statement and related disclosures using both the rollover and the iron curtain approach. SAB 108 applies to annual financial statements for fiscal years ending after November 15, 2006. The adoption of SAB 108 at the beginning of fiscal year 2007 did not have a material impact on the financial condition or results of operation of the Company.

In September 2006, the FASB issued SFAS 157, "Fair Value Measurements" which provides guidance for using fair value to measure assets and liabilities. The standard applies whenever other standards require (or permit) assets or liabilities to be measured at fair value but does not expand the use of fair value in any new circumstances. The standard clarifies that for items that are not actively traded, such as certain kinds of derivatives, fair value should reflect the price in a transaction with a market participant, including an adjustment for risk, not just the company's mark-to-model value. SFAS 157 also requires expanded disclosure of the effect on earnings for items measured using unobservable data. The provisions of SFAS 157 are effective for financial statements issued for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. The Company does not expect the adoption of Statement 157 at the beginning of fiscal year 2009 to have a material impact.

In July 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of SFAS Statement No. 109. This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS Statement No. 109, Accounting for Income Taxes. This Interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This Interpretation is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the impact that the adoption of Interpretation No. 48 may have upon the financial condition or results of operation of the Company.

### (5) INVESTMENT IN LIMITED PARTNERSHIPS:

Davie, Florida

On January 2, 2007, a limited partnership in which (i) the Company is the sole general partner; and (ii) the Company and a wholly owned subsidiary are currently the sole limited partners, acquired personal property assets and a leasehold interest in an existing restaurant operation located in Davie, Florida for \$650,000. The Company advanced the purchase price to the limited partnership and through June 30, 2007, has advanced an additional \$274,000 for expenses of the limited partnership. The amounts advanced to the limited partnership are used to credit the Company's obligation to pay for its equity investment in the limited partnership at the same price as other investors who acquire limited partnership interests in the limited partnership. Any excess amounts advanced by the Company are reimbursed without interest.

Since the limited partnership acquired these restaurant assets, it has been preparing plans to renovate and upgrade the business premises for operation as a "Flanigan's Seafood Bar and Grill" restaurant. Management projects the cost to carry out these plans will be approximately \$2,951,000, exclusive of the

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

\$924,000 already advanced by the Company. The percentage of limited partnership interest the Company maintains in the limited partnership will primarily depend upon the demand for the limited partnership interests. The limited partnership anticipates that the Davie, Florida location will be open for business as a "Flanigan's Seafood Bar and Grill" restaurant during the second quarter of fiscal year 2008.

Pembroke Pines, Florida

During the third quarter of fiscal year 2007, building permits were issued to the limited partnership which owns the restaurant in Pembroke Pines, Florida, enabling renovations and upgrades to the business premises

9

to proceed. During the third quarter of fiscal year 2007, the limited partnership also completed a private offering of limited partnership interests, raising gross proceeds of \$2,350,000. In addition to being the sole general partner of this limited partnership, the Company maintains a 16% limited partnership interest in this limited partnership. The limited partnership will use the gross proceeds to complete the renovations and upgrades at the Pembroke Pines, Florida location and anticipates that this location will be open for business as a "Flanigan's Seafood Bar and Grill" restaurant during the fourth quarter of fiscal year 2007.

### (6) INVESTMENT IN REAL PROPERTY:

Hallandale, Florida

During the third quarter of fiscal year 2007, the Company purchased the real property located adjacent to the parking lot of the Company's combination restaurant and package liquor store located at 4 North Federal Highway, Hallandale, Florida, (Store #31) for \$600,000. A residence, consisting of approximately 1,200 square feet, is located upon the property and was leased to an unrelated third party who, subsequent to the end of the third quarter of fiscal year 2007, vacated the residence. The purchase price for this real property was partially financed with a private purchase money mortgage in the principal amount of \$450,000 from an unrelated third party. The mortgage amount bears interest at the rate of ten (10%) percent per annum, is amortized over thirty (30) years with equal monthly payments of principal and interest, each in the amount of \$3,949.07, with the entire principal balance and all accrued interest due in ten (10) years.

North Miami, Florida

During the third quarter of fiscal year 2007, the Company sold the real property located at 732 - 734 N.E. 125th Street, North Miami, Florida and its rights under the liquor license for that location for \$780,000. The Company purchased this real property during the first quarter of fiscal year 2007 for a purchase price of \$250,000 and realized a gain of \$393,000 from the sale.

### (7) LINE OF CREDIT:

Under a secured line of credit with a third party financial institution, which matures on December 26, 2008, the Company is able to borrow up to \$2,600,000. During the third quarter of fiscal year 2007, the Company did not borrow from the line of credit, paid monthly installments of interest and in addition, made a \$1,000,000 principal payment. As of June 30, 2007, the amount outstanding under the line of credit was \$962,000, with a remaining availability of \$1,638,000.

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

### (8) INCOME TAXES:

Financial Accounting Standards Board Statement No. 109, Accounting for Income Taxes, requires among other things, recognition of future tax benefits measured at enacted rates attributable to deductible temporary differences between financial statement and income tax basis of assets and liabilities and to tax net operating loss carryforwards and tax credits to the extent that realization of said tax benefits is more likely than not.

### (9) STOCK OPTION PLANS:

The Company has two stock option plans under which qualified stock options may be granted to officers and other employees of the Company. Under these plans, the exercise price for the qualified stock options must be at least 110% of the fair market value of the Company's Common Stock on the date the options are granted. In general, options granted under the Company's stock option plans expire after a five (5) year period and generally vest no later than one (1) year from the date of grant. As of June 30, 2007, options to acquire 50,300 shares were outstanding at an average exercise price of \$6.31 per share. Under the plans, options to acquire an aggregate of 45,000 shares are available for grant.

10

No stock options were granted during the thirty-nine weeks ended June 30, 2007, nor were stock options granted during the thirty-nine weeks ended July 1, 2006.

Stock option exercises during the thirty-nine weeks ended June 30, 2007 and July 1, 2006 resulted in cash inflows to the Company of \$61,000 and \$117,000, respectively. The corresponding intrinsic value as of the exercise date of the 9,510 and 24,120 stock options exercised during the thirty-nine weeks ended June 30, 2007 and July 1, 2006 were \$45,000 and \$124,000, respectively.

Stock option activity during the thirty-nine weeks ended June 30, 2007 was as follows:

	Total Options	Weighted Average Exercise Price
	-----	-----
Outstanding at September 30, 2006	67,850	\$6.27
Granted	--	--
Exercised	(9,510)	\$6.23
Expired	(8,040)	\$6.11
	-----	-----
Outstanding at June 30, 2007	50,300	\$6.31
	=====	=====
Options exercisable at June 30, 2007	50,300	\$6.31
	=====	=====

The weighted-average remaining contractual terms of stock options outstanding and stock options exercisable at June 30, 2007 was approximately 1.47 years. The aggregate intrinsic value of options outstanding and stock options exercisable at June 30, 2007 was approximately \$251,000.

### (10) COMMITMENTS AND CONTINGENCIES:

Guarantees

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

The Company guarantees various leases for franchisees, limited partnerships that own restaurants and locations sold in prior years. Remaining rental commitments required under these leases are approximately \$1,231,000. In the event of a default under any of these agreements, the Company will have the right to

11

repossess the premises and operate the business to recover amounts paid under the guarantee either by liquidating assets or operating the business.

### Litigation

The Company owns the building where its corporate offices are located. On April 16, 2001, the Company filed suit against the owner of the adjacent shopping center to determine the Company's right to non-exclusive parking in the shopping center. During the second quarter of fiscal year 2007, the appellate court affirmed the granting of a summary judgment in favor of the shopping center. During the third quarter of fiscal year 2007, the appellate court, upon re-hearing, again affirmed the granting of a summary judgment in favor of the shopping center. The seller from whom the Company purchased the building was named as a defendant in the lawsuit and is currently asserting a claim against the Company for reimbursement of its attorneys' fees and costs resulting from the litigation.

During the first quarter of fiscal year 2007, the Company and the limited partnership which owns the restaurant in Pinecrest, Florida filed suit against the limited partnership's landlord. The Company is the sole general partner and a 39% limited partner in this limited partnership. The Company is seeking to recover the cost of structural repairs to the business premises paid for by the Company, which it contends were the landlord's responsibility under the lease. The lawsuit, in addition to attempting to recover the amounts expended by the Company for structural repairs is also attempting to recover the rent paid by limited partnership while the repairs were occurring. The claim also includes a request by the limited partnership for the court to determine if the limited partnership has the exclusive right to the use of the pylon sign in front of the business premises. The landlord filed its answer to the complaint denying liability for structural repairs to the business premises, denying any obligation to reimburse the limited partnership for any rent paid while structural repairs occurred and denying the limited partnership's right to use the pylon sign. The lawsuit is in the discovery stage.

Certain states have liquor liability (dram shop) laws which allow a person injured by an "obviously intoxicated person" to bring a civil suit against the business (or social host) who had served intoxicating liquors to an already "obviously intoxicated person". Dram shop claims normally involve traffic accidents and the Company generally does not learn of dram shop claims until after a claim is filed and then the Company vigorously defends these claims on the grounds, among others, that its employee did not serve an "obviously intoxicated person". Damages in most dram shop cases are substantial. At the present time, there are no dram shop cases pending against the Company. The Company maintains general liability insurance. See Item 1, "General Liability Insurance" on page 14 of the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2006 for a discussion of general liability insurance.

### (11) BUSINESS SEGMENTS:

The Company operates principally in two reportable segments - Package stores and Restaurants. The operation of package stores consists of retail liquor sales and related items.

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

Information concerning the revenues and operating income for the thirteen and thirty-nine weeks ended June 30, 2007 and July 1, 2006, and identifiable assets for the two reportable segments are shown in the following table. Operating income is total revenue less cost of merchandise sold and operating expenses relative to each segment. In computing operating income, none of the following items have been included: interest expense, other non-operating income and expense and income taxes. Identifiable assets by segment are those assets that are used in the Company's operations in each segment. Corporate assets are principally cash, notes and mortgages receivable, real property, improvements, furniture, equipment and vehicles. The Company does not operate outside of the United States and transactions between restaurants and package liquor stores are not material.

12

	Thirteen Weeks Ending June 30, 2007 -----	Thirteen Weeks Ending July 1, 2006 -----
<b>Operating Revenues:</b>		
Restaurants	\$ 11,979	\$ 10,348
Package stores	3,037	3,036
Other revenues	391	467
	-----	-----
Total operating revenues	\$ 15,407 =====	\$ 13,851 =====
Operating Income Reconciled to Income Before Income Taxes and Minority Interests in Earnings of Consolidated Limited Partnerships		
Restaurants	\$ 246	\$ 864
Package stores	116	160
	-----	-----
	362	1,024
Corporate expenses, net of other Revenues	(74)	(374)
	-----	-----
Operating income	288	650
Other income (expense)	304	(43)
	-----	-----
Income Before Income Taxes and Minority Interests in Earnings of Consolidated Limited Partnerships	\$ 592 =====	\$ 607 =====
<b>Depreciation and Amortization:</b>		
Restaurants	\$ 321	\$ 273
Package stores	57	57
	-----	-----
	378	330
Corporate	88	96
	-----	-----
Total Depreciation and Amortization	\$ 466 =====	\$ 426 =====
<b>Capital Expenditures:</b>		
Restaurants	\$ 398	\$ 974
Package stores	61	35
	-----	-----
	459	1,009

Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

Corporate	671	231
	-----	-----
Total Capital Expenditures	\$ 1,130	\$ 1,240
	=====	=====

13

	Thirty-nine Weeks Ending June 30, 2007	Thirty-nine Weeks Ending July 1, 2006
	-----	-----
Operating Revenues:		
Restaurants	\$ 35,474	\$ 30,109
Package stores	10,050	10,228
Other revenues	1,172	1,239
	-----	-----
Total operating revenues	\$ 46,696	\$ 41,576
	=====	=====
Operating Income Reconciled to Income Before Income Taxes and Minority Interests in Earnings of Consolidated Limited Partnerships		
Restaurants	\$ 2,490	\$ 2,699
Package stores	498	701
	-----	-----
Corporate expenses, net of other Revenues	2,988	3,400
	-----	-----
Operating income	(1,178)	(1,577)
Other income (expense)	1,810	1,823
	-----	-----
Other income (expense)	116	374
	-----	-----
Income Before Income Taxes and Minority Interests in Earnings of Consolidated Limited Partnerships	\$ 1,926	\$ 2,197
	=====	=====
Depreciation and Amortization:		
Restaurants	\$ 1,005	\$ 808
Package stores	180	169
	-----	-----
Corporate	1,185	977
	-----	-----
Corporate	269	252
	-----	-----
Total Depreciation and Amortization	\$ 1,454	\$ 1,229
	=====	=====
Capital Expenditures:		
Restaurants	\$ 1,806*	\$ 1,626
Package stores	261	110
	-----	-----
Corporate	2,067	1,736
	-----	-----
Corporate	1,106	690
	-----	-----
Total Capital Expenditures	\$ 3,173*	\$ 2,426
	=====	=====

\*includes \$56,000 in assets from purchase of

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

franchised restaurant.

	June 30, 2007	September 30, 2006
	-----	-----
Identifiable Assets:		
Restaurants	\$ 17,074	\$ 15,635
Package store	3,655	3,602
	-----	-----
Corporate	20,729	19,237
	10,126	8,161
	-----	-----
Consolidated Totals	\$ 30,855	\$ 27,398
	=====	=====

14

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Reported financial results may not be indicative of the financial results of future periods. All non-historical information contained in the following discussion constitutes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Words such as "anticipates, appears, expects, trends, intends, hopes, plans, believes, seeks, estimates, may, will," and variations of these words or similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve a number of risks and uncertainties, including but not limited to customer demand and competitive conditions. Factors that could cause actual results to differ materially are included in, but not limited to, those identified in the "Management's Discussion and Analysis of Financial Condition and Results of Operations," in the Annual Report on Form 10-K for the Company's fiscal year ended September 30, 2006 and in this Quarterly Report on Form 10-Q. The Company undertakes no obligation to publicly release the results of any revisions to these forward-looking statements that may reflect events or circumstances after the date of this report.

#### OVERVIEW

At June 30, 2007, the Company (i) operated 22 units, consisting of restaurants, package liquor stores, combination restaurants/package liquor stores and one adult entertainment club; and (ii) franchised an additional six units, consisting of two restaurants and four combination restaurants and package liquor stores. The table below provides information concerning the type (i.e. restaurant, package liquor store or combination restaurant/package liquor store) and ownership of the units, (i.e. whether (i) the Company owns 100% of the unit; (ii) the unit is owned by a limited partnership of which the Company is the general partner and/or has invested in; or (iii) the unit is franchised by the Company) as of June 30, 2007 and as compared to September 30, 2006 and July 1, 2006. Restaurants operate under the service mark "Flanigan's Seafood Bar and Grill" and package liquor stores operate under the service mark "Big Daddy's Liquors".

Types of Units	June 30, 2007	Sept 30, 2006	Jul
	-----	-----	-----

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

Company Owned:		
Combination package and restaurant	4	4
Restaurant only	3	2
Package store only	5	5
Company Operated Restaurants Only:		
Limited Partnerships	7	7
Franchise	1	1
Unrelated Third Party	1	1
Company Owned Club:	1	1
Total Company Owned/Operated Units	22	21
Franchised Units	6	7

15

Notes:

(1) Includes a restaurant located in Lake Worth, Florida which the Company acquired from a franchisee during the second quarter of fiscal year 2007 and which commenced operating as a Company owned restaurant on March 4, 2007.

(2) Includes a restaurant located in Pinecrest, Florida which is owned by a limited partnership in which the Company is the sole general partner and owns 39% of the limited partnership interest and commenced operating on August 14, 2006.

(3) The Company operates a restaurant for one (1) franchisee. This unit is included in the table both as a franchised restaurant, as well as a restaurant operated by the Company.

RESULTS OF OPERATIONS

	-----Thirteen Weeks Ended-----			
	June 30, 2007		July 1, 2006	
	Amount		Amount	
	(In thousands)	Percent	(In thousands)	Percent
-----				
Restaurant food sales	\$ 9,773	65.08	\$ 8,405	62.80
Restaurant bar sales	2,206	14.69	1,943	14.52
Package store sales	3,037	20.23	3,036	22.68
-----				
Total Sales	\$ 15,016	100.00	\$ 13,384	100.00
Franchise related revenues	279		291	
Owner's fee	71		96	
Other operating income	41		80	
-----				
Total Revenue	\$ 15,407		\$ 13,851	
=====				



Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

-----Thirteen-Nine Weeks Ended-----					
June 30, 2007			July 1, 2006		
	Amount		Amount		
	(In thousands)	Percent	(In thousands)	Percent	
Restaurant food sales	\$ 28,832	63.33	\$ 24,440	60.59	
Restaurant bar sales	6,642	14.59	5,669	14.05	
Package store sales	10,050	22.08	10,228	25.36	
	-----	-----	-----	-----	
Total Sales	\$ 45,524	100.00	\$ 13,384	100.00	
Franchise related revenues	887		837		
Owner's fee	151		171		
Other operating income	134		231		
	-----		-----		
Total Revenue	\$ 46,696		\$ 41,576		
	=====		=====		

Franchise Financial Arrangement: In exchange for the Company providing services  
-----  
to its franchisees, including management and related services and the right to use the service marks "Flanigan's Seafood Bar and Grill" and "Big Daddy's Liquors", franchisees are required to (i) pay to the Company a royalty of 3% of gross sales; and (ii) make advertising expenditures equal to between 1.5% to 3% of gross sales.

Limited Partnership Financial Arrangement: The Company manages and controls the  
-----  
operations of all restaurants owned by limited partnerships, except the Fort Lauderdale, Florida restaurant which is owned by a related franchisee. Accordingly, the results of operations of all limited partnership owned restaurants, except the Fort Lauderdale, Florida restaurant are consolidated with the Company for accounting purposes. The results of operations of the Fort Lauderdale, Florida restaurant are accounted for by the Company utilizing the equity method. In general, until the investors' cash investment in a limited partnership (including any cash invested by the Company and its affiliates) is returned in full, the limited partnership distributes to the investors annually out of available cash from the operation of the restaurant up to 25% of the cash invested in the limited partnership with no management fee paid to the Company. Any available cash in excess of the 25% of the cash invested in the limited partnership, is paid one-half (1/2) to the Company as a management fee, with the balance distributed to the investors. Once the investors in the limited partnership have received, in full, amounts equal to their cash invested, an annual management fee is payable to the Company equal to one-half (1/2) of cash available to the limited partnership, with the other one half (1/2) of available cash distributed to the investors (including the Company and its affiliates). As of June 30, 2007, limited partnerships owning three (3) restaurants have returned all cash invested and the Company receives an annual management fee equal to one-half (1/2) of the cash available for distribution by the limited partnership. In addition to its receipt of distributable amounts from the limited partnerships, the Company receives a fee equal to 3% of gross sales for use of the service mark "Flanigan's Seafood Bar and Grill".

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

Comparison of Thirteen Weeks Ended June 30, 2007 and July 1, 2006.

-----

Revenues. Total revenue for the thirteen weeks ended June 30, 2007 increased \$1,556,000 or 11.23% to \$15,407,000 from \$13,851,000 for the thirteen weeks ended July 1, 2006. This increase resulted from sales from two restaurant locations (the Pinecrest, Florida limited partnership owned restaurant (\$1,174,000) and the Company owned Lake Worth, Florida restaurant (\$421,000)), offset by the declines in same store restaurant food and bar sales. The Pinecrest, Florida restaurant opened for business on August 14, 2006 and the Lake Worth, Florida restaurant opened for business as a Company owned restaurant on March 4, 2007. Prior to March 4, 2007, the Lake Worth, Florida restaurant was franchised by the Company. To a lesser extent, increased revenue is attributable to increased menu prices.

Restaurant Food Sales. Revenue (Sales of food) generated from the sale

-----

of food totaled \$9,773,000 for the thirteen weeks ended June 30, 2007 as compared to \$8,405,000 for the thirteen weeks ended July 1, 2006. The increase in restaurant food sales is due to sales from the Pinecrest, Florida and Lake Worth restaurants. The weekly average of same store restaurant food sales, which includes six (6) limited partnership restaurants, was \$631,081 and \$646,564 for the thirteen weeks ended June 30, 2007 and July 1, 2006, respectively, a decrease of 2.39%. The Company anticipates that restaurant food sales will continue to increase through fiscal year 2007 due to, among other things, the expected opening of the new restaurant location in Pembroke Pines, Florida during the fourth quarter of fiscal year 2007.

Restaurant Bar Sales. Revenue generated from the sales of alcoholic

-----

beverages at restaurants totaled \$2,206,000 for the thirteen weeks ended June 30, 2007 as compared to \$1,943,000 for the thirteen weeks ended July 1, 2006. The increase in restaurant bar sales is due to sales from the Pinecrest, Florida and Lake Worth restaurants. The weekly average of same store restaurant bar sales, which includes six (6) limited partnership restaurants, was \$145,780 and \$149,469 for the thirteen weeks ended June 30, 2007 and July 1, 2006, respectively, a decrease of 2.47%. The decrease in same store restaurant bar sales is consistent with the decrease in same store restaurant food sales. The Company anticipates that restaurant bar sales will continue to increase through fiscal year 2007 due to, among other things, the expected opening of the new restaurant location in Pembroke Pines, Florida during the fourth quarter of fiscal year 2007.

Package Store Sales. Revenue generated from sales of liquor and related

-----

items at package stores totaled \$3,037,000 for the thirteen weeks ended June 30, 2007 as compared to \$3,036,000 for the thirteen weeks ended July 1, 2006. The weekly average of same store package store sales was \$233,546 and \$233,545 for the thirteen weeks ended June 30, 2007 and July 1, 2006, respectively. Package store sales were stable during the third quarter of fiscal year 2007, notwithstanding increased competition, but are expected to decline throughout the balance of fiscal year 2007. Increased competition has had a greater adverse impact upon package store sales when customers routinely make larger volume purchases, which historically have been more likely to occur during the first and second quarters of the Company's fiscal year.

Operating Costs and Expenses. Operating costs and expenses, (consisting of cost of merchandise sold, payroll and related costs, occupancy costs and selling, general and administrative expenses), for the thirteen weeks ended June 30, 2007 increased \$1,918,000 or 14.53% to \$15,119,000 from \$13,201,000 for the thirteen weeks ended July 1, 2006. The increase is primarily due to the Company's expenses related to the Pinecrest, Florida and Lake Worth, Florida restaurants

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

and to a lesser extent a general increase in food costs and overall expenses. The Company anticipates that its operating costs and expenses will continue to increase through fiscal year 2007 due to, among other things, the expected opening of the new restaurant location in Pembroke Pines, Florida during the fourth quarter of fiscal year 2007.

Gross Profit. Gross profit is calculated by subtracting the cost of merchandise sold from sales.

17

Restaurant Food and Bar Sales. Gross profit for food and bar sales for -----  
the thirteen weeks ended June 30, 2007 increased to \$7,768,000 from \$6,853,000 for the thirteen weeks ended July 1, 2006. The Company's gross profit margin (calculated as gross profit reflected as a percentage of sales), for restaurant food and bar sales decreased to 64.85% for the thirteen weeks ended June 30, 2007 compared to 66.23% for the thirteen weeks ended July 1, 2006. This decrease in gross profit for restaurant and bar sales for the third quarter of fiscal 2007 was primarily due to increases in food costs, partially offset by menu price increases.

Package Store Sales. Gross profit for package store sales for the -----  
thirteen weeks ended June 30, 2007 increased to \$863,000 from \$861,000 for the thirteen weeks ended July 1, 2006. The Company's gross profit margin (calculated as gross profit reflected as a percentage of sales) for package store sales was 28.42% for the thirteen weeks ended June 30, 2007 compared to 28.36% for the thirteen weeks ended July 1, 2006. The Company anticipates the gross profit margin for package store sales to remain constant throughout the balance of fiscal year 2007.

Payroll and Related Costs. Payroll and related costs for the thirteen weeks ended June 30, 2007 increased \$398,000 or 9.72% to \$4,494,000 from \$4,096,000 for the thirteen weeks ended July 1, 2006. This increase is attributable to the Pinecrest, Florida and Lake Worth, Florida restaurants. The Company anticipates that its payroll costs and related expenses will continue to increase through fiscal year 2007 due to, among other things, the expected opening of the new restaurant location in Pembroke Pines, Florida during the fourth quarter of fiscal year 2007.

Occupancy Costs. Occupancy costs (consisting of rent, common area maintenance, repairs and real property taxes) for the thirteen weeks ended June 30, 2007 increased \$299,000 or 37.38% to \$1,099,000 from \$800,000 for the thirteen weeks ended July 1, 2006. This substantial increase is due to, (i) rental payments at three additional restaurant locations, (Pembroke Pines, Florida-\$36,000, Davie, Florida- \$44,000, and Lake Worth, Florida-\$28,000); (ii) the amortization of leasehold purchases for the Pembroke Pines, Florida restaurant (\$3,800) and Davie, Florida restaurant (\$11,000); and (iii) increases in real property taxes and common area maintenance, which generally includes a pro-rata share of property insurance for units located within shopping centers. The Company anticipates that its occupancy costs will continue to increase through fiscal year 2007 due to the rental payments at the three additional restaurant locations, (Pembroke Pines, Florida, Davie, Florida, and Lake Worth, Florida).

Selling, General and Administrative Expenses. Selling, general and administrative expenses (consisting of general corporate expenses, including but not limited to advertising, insurance, professional costs, clerical and administrative overhead) for the thirteen weeks ended June 30, 2007 increased \$506,000 or 19.20% to \$3,141,000 from \$2,635,000 for the thirteen weeks ended July 1, 2006. This increase is attributable to the operation of the two

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

additional restaurant locations and an overall increase in expenses, including but not limited to property and windstorm insurance coverage and utilities. The Company anticipates that its selling, general and administrative expenses will continue to increase through fiscal year 2007 due to the expected opening of the new restaurant location in Pembroke Pines, Florida during the fourth quarter of fiscal year 2007.

Interest Expense, Net. Interest expense, net, for the thirteen weeks ended June 30, 2007 increased \$76,000 to \$129,000 from \$53,000 for the thirteen weeks ended July 1, 2006. This increase was attributable to additional expenses incurred in connection with the Company's acquiring and making payments related to a purchase money mortgage utilized to purchase real property in Hallandale, Florida, as well as additional borrowings under the Company's line of credit.

Depreciation. Depreciation for the thirteen weeks ended June 30, 2007 increased \$40,000 or 9.38% to \$466,000 from \$426,000 for the thirteen weeks ended July 1, 2006. The increase in depreciation expense

18

was due primarily to the increase in capital expenditures resulting from the refurbishing of two Company owned restaurants. As a percentage of revenue, depreciation expense was relatively consistent over both periods, representing 3.02% of revenue in the thirteen weeks ended June 30, 2007 and 3.07% of revenue in the thirteen weeks ended July 1, 2006.

Other Income and Expense. Other income and expenses was income of \$304,000 for the thirteen weeks ended June 30, 2007, as compared to an expense of \$43,000 for the thirteen weeks ended July 1, 2006. Other income and expense for the thirteen weeks ended June 30, 2007 includes a gain of \$393,000 from the sale of real property and an interest expense of \$129,000, as compared to an interest expense of \$53,000 for the thirteen weeks ended July 1, 2006. The increase in interest expense is due to the interest paid on the Company's line of credit and mortgage used for the purchase of the real property in Hallandale, Florida during the thirteen weeks ended June 30, 2007. Other income and expenses for the thirteen weeks ended July 1, 2006 includes an insurance recovery, net of casualty loss of \$8,000.

Net Income. Net income for the thirteen weeks ended June 30, 2007 increased \$224,000 or 110.34% to \$427,000 from \$203,000 for the thirteen weeks ended July 1, 2006. The increase in net income was due to the sale of real property on which the Company recognized a gain of \$393,000. Without giving effect to the sale of the real property, the Company would have generated net income of \$191,000 for the thirteen weeks ended June 30, 2007.

Comparison of Thirty-nine Weeks Ended June 30, 2007 and July 1, 2006.  
-----

Revenues. Total revenue for the thirty-nine weeks ended June 30, 2007 increased \$5,120,000 or 12.31% to \$46,696,000 from \$41,576,000 for the thirty-nine weeks ended July 1, 2006. Approximately \$4,231,000 or 82.63% of this increase resulted from sales from two restaurant locations (the Pinecrest, Florida limited partnership owned restaurant (\$3,664,000) and the Company owned Lake Worth, Florida restaurant (\$567,000)). The Pinecrest, Florida restaurant opened for business on August 14, 2006 and the Lake Worth, Florida restaurant opened for business as a Company owned restaurant on March 4, 2007. Prior to March 4, 2007, the Lake Worth, Florida restaurant was franchised by the Company. To a lesser extent, increased revenue is attributable to increased menu prices.

Restaurant Food Sales. Revenue (Sales of Food) generated from the sale

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

-----  
of food at restaurants totaled \$28,832,000 for the thirty-nine weeks ended June 30, 2007 as compared to \$24,440,000 for the thirty-nine weeks ended July 1, 2006. The increase in restaurant food sales is due to sales from the Pinecrest, Florida and Lake Worth, Florida restaurants. The weekly average of same store restaurant food sales, which includes six (6) limited partnership restaurants, was \$648,347 and \$626,676 for the thirty-nine weeks ended June 30, 2007 and July 1, 2006, respectively, an increase of 3.46%. The Company anticipates that restaurant food sales will continue to increase through fiscal year 2007 due to, among other things, the expected opening of the Pembroke Pines, Florida restaurant during the fourth quarter of fiscal year 2007.

Restaurant Bar Sales. Revenue generated from the sales of alcoholic  
-----  
beverages totaled \$6,642,000 for the thirty-nine weeks ended June 30, 2007 as compared to \$5,669,000 for the thirty-nine weeks ended July 1, 2006. The increase in restaurant bar sales is due to sales from the Pinecrest, Florida and Lake Worth restaurants as well as promotions introduced during fiscal year 2005, which continue to increase restaurant bar sales. The weekly average of same store restaurant bar sales, which includes six (6) limited partnership restaurants, was \$152,762 and \$145,370 for the thirty-nine weeks ended June 30, 2007 and July 1, 2006, respectively, an increase of 5.08%. The increase in restaurant bar sales is consistent with the increase in same store restaurant food sales. The Company anticipates that restaurant bar sales will continue to

19

increase through fiscal year 2007 due to, among other things, the opening of the Pembroke Pines, Florida restaurant during the fourth quarter of fiscal year 2007.

Package Store Sales. Revenue generated from sales of liquor and related  
-----  
items at package stores totaled \$10,050,000 for the thirty-nine weeks ended June 30, 2007 as compared to \$10,228,000 for the thirty-nine weeks ended July 1, 2006. The weekly average of same store package sales was \$257,692 and \$262,256 for the thirty-nine weeks ended June 30, 2007 and July 1, 2006, respectively, a decrease of 1.74%. The decrease was primarily due to increased competition and package store sales are expected to decline throughout the balance of fiscal year 2007. Increased competition has had a greater adverse impact upon package store sales when customers routinely make larger volume purchases, which historically have been more likely to occur during the first and second quarters of the Company's fiscal year.

Operating Costs and Expenses. Operating costs and expenses (consisting of cost of merchandise sold, payroll and related costs, occupancy costs and selling, general and administrative expenses) for the thirty-nine weeks ended June 30, 2007 increased \$5,133,000 or 12.91% to \$44,886,000 from \$39,753,000 for the thirty-nine weeks ended July 1, 2006. The increase is primarily due to the Company's expenses related to the Pinecrest, Florida and Lake Worth, Florida restaurants and to a lesser extent a general increase in food costs. The Company anticipates that its operating costs and expenses will continue to increase through fiscal year 2007 due to, among other things, the expected opening of the Pembroke Pines, Florida restaurant during the fourth quarter of fiscal year 2007.

Gross Profit. Gross profit is calculated by subtracting the cost of merchandise sold from sales.

Restaurant Food and Bar Sales. Gross profit for restaurant food and bar  
-----

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

sales for the thirty-nine weeks ended June 30, 2007 increased to \$23,268,000 from \$19,877,000 for the thirty-nine weeks ended July 1, 2006. The Company's gross profit margin (calculated as gross profit reflected as a percentage of sales) for restaurant food and bar sales decreased to 65.59% for the thirty-nine weeks ended June 30, 2007 compared to 66.02% for the thirty-nine weeks ended July 1, 2006. This decrease in gross profit for restaurant and bar sales for the thirty-nine weeks ended June 30, 2007 was primarily due to increases in food costs, partially offset by menu price increases.

Package Store Sales. Gross profit for package store sales for the  
-----  
thirty-nine weeks ended June 30, 2007 decreased to \$2,813,000 from \$2,885,000 for the thirty-nine weeks ended July 1, 2006. The Company's gross profit margin (calculated as gross profit reflected as a percentage of sales) for package store sales was 27.99% for the thirty-nine weeks ended June 30, 2007 compared to 28.21% for the thirty-nine weeks ended July 1, 2006. The Company anticipates the gross profit margin for package store sales to remain constant through the balance of fiscal year 2007.

Payroll and Related Costs. Payroll and related costs for the thirty-nine weeks ended June 30, 2007 increased \$1,194,000 or 10.03% to \$13,098,000 from \$11,904,000 for the thirty-nine weeks ended July 1, 2006. This increase is attributable to the operation of the two additional restaurant locations. The Company anticipates that its payroll costs and related expenses will continue to increase through fiscal year 2007 due to, among other things, the expected opening of the Pembroke Pines, Florida restaurant during the fourth quarter of fiscal year 2007.

Occupancy Costs. Occupancy costs (consisting of rent, common area maintenance, repairs and real property taxes) for the thirty-nine weeks ended June 30, 2007 increased \$465,000 or 19.39% to \$2,863,000 from \$2,398,000 for the thirty-nine weeks ended July 1, 2006. This substantial increase is due to, (i) rental payments at three additional restaurant locations, (Pembroke Pines, Florida-\$89,000, Davie, Florida-\$92,000, and Lake Worth, Florida-\$35,000); (ii) the amortization of leasehold purchases for the Pembroke Pines, Florida restaurant (\$10,000) and Davie, Florida restaurant (\$22,000); and (iii)

20

increases in real property taxes and common area maintenance, which generally includes a pro-rata share of property insurance for units located within shopping centers. The Company anticipates that its occupancy costs will continue to increase through fiscal year 2007 due to the rental payments for the three additional restaurant locations, (Pembroke Pines, Florida, Davie, Florida and Lake Worth, Florida).

Selling, General and Administrative Expenses. Selling, general and administrative expenses (consisting of general corporate expenses, including but not limited to advertising, insurance, professional costs, clerical and administrative overhead) for the thirty-nine weeks ended June 30, 2007 increased \$1,606,000 or 20.39% to \$9,482,000 from \$7,876,000 for the thirty-nine weeks ended July 1, 2006. This increase is attributable to the operation of the two additional restaurant locations and an overall increase in expenses. The Company anticipates that its selling, general and administrative expenses will continue to increase through fiscal year 2007 due to the expected opening of the new restaurant location in Pembroke Pines, Florida during the fourth quarter of fiscal year 2007.

Interest Expense, Net. Interest expense, net, for the thirty-nine weeks ended June 30, 2007 increased \$263,000 to \$387,000 from \$124,000 for the thirty-nine weeks ended July 1, 2006. This increase was attributable to additional expenses

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

incurred in connection with the Company's purchase money mortgage utilized to purchase real property in Hallandale, Florida as well as additional borrowings under the Company's line of credit.

Depreciation. Depreciation for the thirty-nine weeks ended June 30, 2007 increased \$225,000 or 18.31% to \$1,454,000 from \$1,229,000 for the thirty-nine weeks ended July 1, 2006. The increase in depreciation expense was due primarily to the increase in capital expenditures resulting from the refurbishing of three Company owned restaurants. As a percentage of revenue, depreciation expense was relatively consistent over both periods, representing 3.11% of revenue in the thirty-nine weeks ended June 30, 2007 and 2.96% of revenue in the thirty-nine weeks ended July 1, 2006.

Other Income and Expense. Other income and expenses was income of \$116,000 and \$374,000 for the thirty-nine weeks ended June 30, 2007 and July 1, 2006, respectively. Other income and expense for the thirty-nine weeks ended June 30, 2007 includes a gain of \$393,000 from the sale of real property and an interest expense of \$387,000, as compared to an interest expense of \$124,000 for the thirty-nine ended July 1, 2006. The increase in interest expense is due to the interest paid on the Company's line of credit and mortgage used for the purchase of the membership interest of the limited liability company which owns the property in Hallandale, Florida during the thirty-nine weeks ended June 30, 2007. Other income and expenses for the thirty-nine weeks ended July 1, 2006 includes insurance recovery, net of casualty loss of income of \$442,000.

Net Income. Net income for the thirty-nine weeks ended June 30, 2007 decreased \$64,000 or 5.57% to \$1,083,000 from \$1,147,000 for the thirty-nine weeks ended July 1, 2006. The Company's net income during the thirty-nine weeks ended June 30, 2007 includes a gain of \$393,000 on the sale of real property. Without giving effect to the sale of the real property, the Company would have generated net income of \$813,000 for the thirty-nine weeks. The Company's net income was adversely affected during the thirty-nine weeks ended June 30, 2007 by higher food costs and overall expenses, including electric, gas and real property taxes, property and windstorm insurance coverage and interest expense due to the mortgage on the Company's Hallandale property and its line of credit.

21

### New Limited Partnership Restaurants

Management anticipates that limited partnership owned restaurants located in Pembroke Pines, Florida and Davie, Florida will open for business during the fourth quarter of fiscal year 2007 and the second quarter of fiscal year 2008, respectively. As new restaurants open, the Company's income from operations will be adversely affected due to its obligation to fund pre-opening costs, including but not limited to pre-opening rent for the new locations. During the thirty-nine weeks ended June 30, 2007, the Company recognized non-cash pre-opening rent in the approximate amount of \$18,000 and recognized cash pre-opening rent in the approximate amount of \$71,000 for the Pembroke Pines, Florida restaurant. During the thirty-nine weeks ended June 30, 2007, the Company also paid and expensed pre-opening rent in the approximate amount of \$92,000 for the Davie, Florida restaurant, which is the full rent provided in the lease. During the thirty-nine weeks ended July 1, 2006, the Company paid and expensed pre-opening rent for the Pinecrest, Florida restaurant, in the approximate amount of \$153,000, which was the full rent provided in the lease. The Company is recognizing rent expense on a straight line basis over the term of the lease.

Throughout the balance of fiscal year 2007, income from operations will be adversely affected by pre-opening costs, including but not limited to pre-opening rent, to be incurred for the Pembroke Pines, Florida and Davie,

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

Florida restaurants. Management believes that the Company's current cash availability from its line of credit and expected cash from operations will be sufficient to fund operations and capital expenditures for at least the next twelve months.

### Trends

During the next twelve months management expects continued increases in restaurant sales, due primarily to the Pinecrest, Florida and Lake Worth, Florida restaurants being open for the entire twelve month period and the anticipated opening of the Pembroke Pines, Florida and Davie, Florida restaurants. Package store sales are expected to decrease due primarily to increased competition. Management also expects higher food costs and overall expenses to increase. In December 2006, the Company raised its menu prices to offset higher food costs and overall expenses and will continue to do so when necessary and wherever competitively possible.

### Liquidity and Capital Resources

The Company funds operations through cash from operations and borrowings under its line of credit. As of June 30, 2007, the Company had cash of approximately \$3,330,000, an increase of \$1,632,000 from the Company's cash balance of \$1,698,000 as of September 30, 2006. The increase in cash was due primarily to the Company's sale for cash of real property resulting on \$763,000 of net proceeds to the Company and the Company receiving approximately \$300,000 in reimbursement of expenses it advanced for the limited partnership owned restaurant in Pembroke Pines, Florida.

22

### Cash Flows

The following table is a summary of the Company's cash flows for the thirty-nine weeks of fiscal years 2007 and 2006.

	---Thirty-Nine Weeks Ended---	
	June 30, 2007	July 1, 2006
	-----	-----
	(in Thousands)	
Net cash provided by operating activities	\$ 2,299	\$ 2,068
Net cash used in investing activities	(2,100)	(2,344)
Net cash provided by financing activities	1,433	1,130
	-----	-----
Net Increase in Cash and Cash Equivalents	1,632	854
Cash and Cash Equivalents, Beginning	1,698	2,674
Cash and Cash Equivalents, Ending	\$ 3,330	\$ 3,528
	=====	=====

On January 13, 2006, the Company declared a cash dividend of 35 cents per share which was paid on February 15, 2006 to shareholders of record on January 31, 2006.

At its regular meeting on May 19, 2007, the Board of Directors determined that the Company must retain any earnings for the development and operation of its business and could not declare or pay any cash dividends in the current period.

### Capital Expenditures



## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

The Company acquired property and equipment of \$3,173,000 (of which \$700,000 was financed) during the thirty-nine weeks ended June 30, 2007, including \$1,402,500 for the purchase of real property and \$615,000 for renovations to three (3) existing Company owned restaurants, as compared to \$2,426,000, (of which \$70,000 was financed), during the thirty-nine weeks ended July 1, 2006, which included \$531,000 as a direct result of damages caused by Hurricane Wilma. The additions to fixed assets during the thirty-nine weeks ended July 1, 2006 included most of the renovations to the business premises of the Pinecrest, Florida restaurant. During the third quarter of fiscal year 2006, the limited partnership which owns the Pinecrest, Florida restaurant completed its private offering, raising the sum of \$3,300,000. The funds from the private offering were used to reimburse the Company for advances made to the limited partnership in excess of its investment in the same, (\$1,506,000), to complete the renovations to the business premises for operation of a "Flanigan's Seafood Bar and Grill" restaurant and provide working capital. During the thirty-nine weeks ended July 1, 2006, the Company also purchased one (1) vehicle, for a purchase price of \$70,000, which vehicle was 100% financed.

In addition, during the thirty nine weeks ended June 30, 2007, the Company purchased leasehold interests for the Pembroke Pines, Florida (\$305,000) and Davie, Florida (\$650,000) locations, the cost of which is being amortized as additional rent over the life of the lease.

All of the Company owned units require periodic refurbishing in order to remain competitive. Management anticipates the cost of this refurbishment in fiscal year 2007 to be approximately \$800,000, of which \$615,000 has been spent through June 30, 2007.

### Long Term Debt

As of June 30, 2007, the Company had long term debt of \$6,136,000, as compared to \$2,205,000 as of July 1, 2006, and \$5,181,000 as of September 30, 2006.

23

As of June 30, 2007, the amount outstanding under the Company's line of credit was \$962,000.

During the third quarter of fiscal year 2007, in connection with the Company's purchase of the real property located adjacent to the parking lot of the Company's combination restaurant and package liquor store located at 4 North Federal Highway, Hallandale, Florida, the Company became obligated to repay to an unaffiliated third party lender, a purchase money mortgage in the principal amount of \$450,000. The mortgage amount bears interest at the rate of ten (10%) percent per annum, is amortized over thirty (30) years with equal monthly payments of principal and interest, each in the amount of \$3,949.07, with the entire principal balance and all accrued interest due in ten (10) years.

### Purchase of Company Common Stock

Pursuant to a discretionary plan approved by the Board of Directors, during the thirteen weeks ended June 30, 2007, the Company purchased 2,500 shares of its common stock from the Chief Operating Officer and Director of the Company for an aggregate purchase price of \$28,000. During the thirty-nine weeks ended June 30, 2007, the Company purchased 3,332 shares of its common stock for an aggregate purchase price of \$36,000, with 332 shares purchased from a former employee of the Company for an aggregate amount of \$3,818 and 500 shares purchased from the Joseph G. Flanigan Charitable Trust for an aggregate purchase price of \$5,190.

### Working Capital

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

The table below summarizes the current assets, current liabilities, and working capital for the fiscal quarters ended June 30, 2007, July 1, 2006 and the fiscal year ended September 30, 2006.

Item	June 30, 2007	July 1, 2006	Sept 30, 2006
-----	-----	-----	-----
(in Thousands)			
Current Assets	\$ 7,263	\$ 7,350	\$ 6,315
Current Liabilities	4,854	4,583	4,919
	-----	-----	-----
Working Capital	\$ 2,409	\$ 2,767	\$ 1,396

Working capital as of June 30, 2007 decreased by 12.93% from the working capital for the fiscal quarter ending July 1, 2006 and increased by 72.56% from the working capital for the fiscal year ending September 30, 2006. Working capital continued to improve during the fiscal quarter ending June 30, 2007 primarily due to the minimal demand upon the Company's cash flow for extraordinary items during the fiscal quarter. The Company's working capital improved during the third quarter of fiscal year 2007 with the completion of its private offering by the limited partnership which owns the Pembroke Pines, Florida restaurant, which private offering raised the sum of \$2,350,000, and reimbursed the Company approximately \$300,000 for amounts previously advanced in excess of its investment in the limited partnership. In addition, during the third quarter of fiscal year 2007, the Company sold the real property located at 732 - 734 N.E. 125th Street, North Miami, Florida, realizing net sale proceeds in the approximate amount of \$763,000, which further improved the Company's working capital.

### Off-Balance Sheet Arrangements

The Company does not have off-balance sheet arrangements.

24

### Inflation

The primary inflationary factors affecting the Company's operations are food, beverage and labor costs. A large number of restaurant personnel are paid at rates based upon applicable minimum wage and increases in minimum wage directly affect labor costs. To date, inflation has not had a material impact on the Company's operating results.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

The Company does not ordinarily hold market risk sensitive instruments for trading purposes and as of June 30, 2007 held no equity securities.

#### Interest Rate Risk

At June 30, 2007, of the Company's debt arrangements, only Borrowings under the Company's line of credit bear interest at a variable annual rate equal to the prime rate of interest. Increases in interest rates may have a material affect upon results of operations, depending upon the outstanding principal balance on the line of credit from time to time.

At June 30, 2007, the Company's cash resources earn interest at variable rates. Accordingly, the Company's return on these funds is affected by fluctuations in interest rates.

## Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

### ITEM 4. CONTROLS AND PROCEDURES

#### (a) Evaluation of Disclosure Controls and Procedures

Our Chief Executive Officer and Chief Financial Officer, with the participation of management, evaluated the effectiveness of the Company's "disclosure controls and procedures" (as defined in the Securities Exchange Act of 1934 ("Exchange Act") Rule 13a-15(e) or 15d-15(e)) as of June 30, 2007. Based upon that evaluation, it is the opinion of our Chief Executive Officer and Chief Financial Officer that such disclosure controls and procedures operate such that important information flows to appropriate collection and disclosure points in a timely manner and are effective in ensuring that material information is accumulated and communicated to management and made known to the Chief Executive Officer and Chief Financial Officer particularly during the period in which this report was prepared, as appropriate, to allow timely decisions regarding timely disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any system of controls and procedures, no matter how well designed and operated, is subject to limitations, including the exercise of our judgment in evaluating the same. As a result, there can be no assurance that our disclosure controls and procedures will prevent all errors.

#### (b) Change in Internal Control over Financial Reporting

During the third quarter of fiscal year 2007, the Company continued to assess the effectiveness of our "internal controls over financial reporting" on an account by account basis as a part of our on-going accounting and financial reporting review process. The assessments were made by management, under the supervision of our Chief Financial Officer. We made no changes in our internal control over financial reporting during the fiscal quarter ending June 30, 2007 that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. Notwithstanding, the effectiveness of our system of internal control over financial reporting is subject to limitations, including the exercise of our judgment in evaluating the same. As a result, there can be no assurance that our internal control over financial reporting will prevent all errors.

25

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

See "Litigation" on page 12 of this report and Item 1 and Item 3 to Part 1 of the Annual Report on Form 10-K for the fiscal year ended September 30, 2006 for a discussion of other legal proceedings resolved in prior years.

### ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2006 and in other reports filed from time to time with the SEC since the date the Company filed its Form 10-K. Readers are urged to carefully review these risk factors since they may cause the Company's results to differ from the "forward-looking statements" made in this report or otherwise made by or on behalf of the Company. Those risk factors are not the only ones the Company faces. Additional risks not presently known to the Company or other factors not perceived by the Company to present significant risks to its business at this time also may impair the Company's business operation. The Company does not undertake to update any of these forward-looking statements or to announce the results of any revisions to these forward-looking statements except as required by law.

Edgar Filing: FLANIGANS ENTERPRISES INC - Form 10-Q

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Purchase of Company Common Stock

Pursuant to a discretionary plan approved by the Board of Directors, during the thirteen weeks ended June 30, 2007, the Company purchased 2,500 shares of its common stock from the Chief Operating Officer and Director of the Company for an aggregate purchase price of \$28,000. During the thirty-nine weeks ended June 30, 2007, the Company purchased 3,332 shares of its common stock for an aggregate purchase price of \$36,000, with 332 shares purchased from a former employee of the Company for an aggregate amount of \$3,818 and 500 shares purchased from the Joseph G. Flanigan Charitable Trust for an aggregate purchase price of \$5,190.

26

ITEM 6. EXHIBITS

The following exhibits are filed with this Report:

Exhibit -----	Description -----
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

27

SIGNATURES

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FLANIGAN'S ENTERPRISES, INC.

Date: August 14, 2007

/s/ James G. Flanigan  
-----  
JAMES G. FLANIGAN, Chief Executive Officer and President

/s/ Jeffrey D. Kastner  
-----  
JEFFREY D. KASTNER, Chief Financial Officer and

Secretary (Principal Financial and Accounting  
Officer)