PARKE BANCORP, INC.
Form ARS
March 22, 2013

PARKE BANCORP, INC. 2012 ANNUAL REPORT TO SHAREHOLDERS

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To Our Shareholders:

2012 has been another very challenging year for the business community and the banking industry both nationally and regionally. However, Parke Bancorp, Inc. has again generated near record earnings, with $\$ 6.3$ million, or $\$ 1.17$ per diluted share, in net income, an increase of $0.5 \%$ over 2011. We are again proud of this accomplishment as this is our 12th consecutive year of strong earnings, especially when considering the continued weak real estate market, which is responsible for many non-performing loans in the banking industry and at Parke Bank. Non-performing loans have a negative impact on the Bank's earnings, through charge offs, increased expenses, legal and carrying costs, combined with the loss of interest income from that asset. Borrowers continue to have use of their property while the bank has to protect its collateral by paying real estate taxes, insurance and maintenance. We are making positive progress in disposing of our non-performing loans by taking an aggressive approach to troubled asset disposition. Although in some cases this has been seriously delayed by the length of time it takes to work through the foreclosure process in New Jersey. By taking an aggressive approach to troubled asset disposition, our losses have been minimized, and in some instances, recoveries have been made.

Growth has been very difficult in 2012, with our total assets decreasing $2.6 \%$ to $\$ 770.5$ million as of December 31, 2012. Competition has been fierce, with the big banks starting to aggressively compete in the small loan marketplace, combined with many small businesses deleveraging their balance sheets and avoiding increased debt. The extremely low interest rate environment has increased pressure to modify existing loans to a lower interest rate, which also adds pressure to our net interest margin. However, management and our lending staff have remained diligent, maintaining a net interest margin in excess of $4 \%$, keeping Parke Bank as one of the leaders in our peer group in this category. Persistent low interest rates will increase the pressure on the banking industry's net interest margin, which will negatively impact Bank earnings. There is no relief for increased interest rates on the near term horizon, which makes it much more important to maintain very tight controls of expenses and to generate earnings through alternative avenues.

Although our Bank's cost efficiency rate has increased to $43 \%$, we are still one of the leaders in our peer group in controlling our Bank's expenses. The primary reason for the higher ratio is the dramatic increase in regulatory requirements. New regulations in the Dodd-Frank Act brought increases to a community bank's operating costs which makes it more difficult to provide our customers with prompt quality service. Banking requirements like stress testing and Enterprise Risk Management (ERM) are the new buzz terms in community banking. Although initially reported as requirements for only the biggest banks, it is now an important requirement for community banks, which costs tens of thousands of dollars. We have implemented stress testing of our loan portfolio and implemented an ERM program. Parke Bank has always maintained tight controls over expenses and in this rising cost environment, it is even more important in supporting our strong earnings.

There continues to be signs that the economy, and specifically the real estate market, has bottomed out and that specific markets have seen an improvement in real estate sales and values. A specific example is a construction project of 28 townhomes that we were fortunate enough to finance for one of our quality borrowers that in only three months is sold out. We are hopeful that this trend continues and becomes more wide spread. The residential rental market has remained strong, especially in the Philadelphia area. Several previously planned condominium projects have been converted to rental projects and have enjoyed a level of success. These are all positive signs that the economy and the real estate market have a heartbeat and may be coming back to life. Although modest when compared to our past growth rates, our Bank's loan portfolio grew close to $1 \%$ in 2012 to $\$ 630$ million, a strong accomplishment in a difficult lending environment.

Our SBA Company, 44 Business Capital, continues to be the top SBA lender in the Delaware Valley area for the second year in a row. Thanks to an extremely talented and committed staff, this company continues to be a leader in SBA lending. We carefully expanded into the Florida market two years ago and we are now in the top 25 SBA lenders in that market. We continue to carefully analyze potential new markets for expansion. As always, any expansion is balanced with careful credit policies, underwriting, quality staff and servicing of our loan portfolio.

We will continue to focus on maintaining our Bank's financial strength in 2013. This will be accomplished on multiple fronts; continued strong earnings that will strengthen our capital position, which is already twice the amount required for Tier 1 capital of a well capitalized bank, careful control of our Bank's expenses and a clear focus on reducing our non-performing and classified loans, while complying with all regulatory requirements. Our Board of Directors, management and staff is committed to continuing to work very hard to support a strong return for our investors, which was close to $10 \%$ in 2012. We appreciate our shareholders' commitment and loyalty; it is something that we don't take for granted.
C.R. "Chuck" Pennoni

Chairman

Vito S. Pantilione
President and Chief Executive Officer


| Total Risk-based Capital2 | 16.26 | $\%$ | 15.44 | $\%$ | 14.19 | $\%$ | 14.27 | $\%$ | 11.14 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Asset Quality Ratios: |  |  |  |  |  |  |  |  |  |  |
| Nonperforming Loans/Total Loans | 7.55 | $\%$ | 7.11 | $\%$ | 4.38 | $\%$ | 4.22 | $\%$ | 1.50 | $\%$ |
| Allowance for Loan Losses/Total Loans | 3.01 | $\%$ | 3.09 | $\%$ | 2.36 | $\%$ | 2.06 | $\%$ | 1.42 | $\%$ |
| Allowance for Loan |  |  |  |  |  |  |  |  |  |  |
| Losses/Non-performing Loans | 39.82 | $\%$ | 43.46 | $\%$ | 53.89 | $\%$ | 48.74 | $\%$ | 94.61 | $\%$ |

1 Per share computations give retroactive effect to stock dividends declared in each of 2008-2012
2 Capital ratios for Parke Bank

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# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

Forward Looking Statements

Parke Bancorp, Inc. (the "Company") may from time to time make written or oral "forward-looking statements", including statements contained in the Company's filings with the Securities and Exchange Commission (including the Proxy Statement and the Annual Report on Form 10-K, including the exhibits), in its reports to stockholders and in other communications by the Company, which are made in good faith by the Company.

These forward-looking statements involve risks and uncertainties, such as statements of the Company's plans, objectives, expectations, estimates and intentions, which are subject to change based on various important factors (some of which are beyond the Company's control). The following factors, among others, could cause the Company's financial performance to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which Parke Bank (the "Bank") conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System, inflation, interest rates, market and monetary fluctuations; the timely development of and acceptance of new products and services of the Bank and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services; the impact of changes in financial services' laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes; changes in consumer spending and saving habits; and the success of the Bank at managing the risks resulting from these factors. The Company cautions that the listed factors are not exclusive.

## Overview

The Company's results of operations are dependent primarily on the Bank's net interest income, which is the difference between the interest income earned on its interest-earning assets, such as loans and securities, and the interest expense paid on its interest-bearing liabilities, such as deposits and borrowings. The Bank also generates noninterest income such as service charges, Bank Owned Life Insurance ("BOLI") income, gains on sales of loans guaranteed by the Small Business Administration ("SBA") and other fees. The Company's noninterest expenses primarily consist of employee compensation and benefits, occupancy expenses, marketing expenses, professional services, FDIC insurance assessments, data processing costs and other operating expenses. The Company is also subject to losses from its loan portfolio if borrowers fail to meet their obligations. The Company's results of operations are also significantly affected by general economic and competitive conditions, particularly changes in market interest rates, government policies and actions of regulatory agencies.

Results of Operation.
The Company recorded net income available to common shareholders of $\$ 6.3$ million, or $\$ 1.17$ per diluted share, and $\$ 6.3$ million, or $\$ 1.15$ per diluted share, for 2012 and 2011, respectively. Pre-tax earnings amounted to $\$ 12.3$ million for 2012 and $\$ 13.7$ million for 2011.

Total assets of $\$ 770.5$ million at December 31, 2012 represented a decrease of $\$ 20.3$ million, or $2.6 \%$, from December 31, 2011. Total loans amounted to $\$ 629.7$ million at year end 2012 for an increase of $\$ 4.6$ million, or $0.7 \%$ from December 31, 2011. Deposits grew by $\$ 2.4$ million, an increase of $0.4 \%$. Total capital at December 31, 2012 amounted to $\$ 83.5$ million and increased $\$ 6.3$ million, or $8.1 \%$, during the past year.

The principal objective of this financial review is to provide a discussion and an overview of our consolidated financial condition and results of operations. This discussion should be read in conjunction with the accompanying financial statements and related notes thereto.

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Comparative Average Balances, Yields and Rates. The following table sets forth average balance sheets, average yields and costs, and certain other information for the periods indicated. Interest rate spread is the difference between the average yield earned on interest-earning assets and the average rate paid on interest-bearing liabilities. Net interest margin is net interest income divided by average earning assets. All average balances are daily average balances. Nonaccrual loans were included in the computation of average balances, and have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of deferred fees, discounts and premiums that are amortized or accreted to interest income or expense.


Liabilities and Equity
Interest bearing deposits

| NOWs | $\$ 19,905$ | $\$ 135$ | 0.68 | $\%$ | $\$ 15,972$ | $\$ 152$ | 0.95 | $\%$ |
| :--- | :---: | :--- | :---: | :--- | :--- | :--- | :--- | :--- |
| Money markets | 92,068 | 734 | 0.80 | $\%$ | 90,860 | 959 | 1.06 | $\%$ |
| Savings | 223,560 | 1,970 | 0.88 | $\%$ | 197,069 | 2,399 | 1.22 | $\%$ |
| Time deposits | 256,326 | 3,378 | 1.32 | $\%$ | 234,068 | 3,565 | 1.52 | $\%$ |
| Brokered certificates of |  |  |  |  |  |  |  |  |
| deposit | 23,458 | 266 | 1.13 | $\%$ | 44,101 | 803 | 1.82 | $\%$ |
| Total interest-bearing deposits | 615,317 | 6,483 | 1.05 | $\%$ | 582,070 | 7,878 | 1.35 | $\%$ |
| Borrowings | 46,165 | 941 | 2.04 | $\%$ | 64,519 | 1,353 | 2.10 | $\%$ |
| Total interest-bearing |  |  |  |  |  |  |  |  |
| liabilities | 661,482 | $\$ 7,424$ | 1.13 | $\%$ | 646,589 | $\$ 9,231$ | 1.43 | $\%$ |
| Noninterest bearing deposits | 29,157 |  |  |  | 23,357 |  |  |  |
| Other liabilities | 4,491 |  |  |  | 7,247 |  |  |  |
| Total liabilities | 695,130 |  |  |  | 677,193 |  |  |  |
| Equity | 80,891 |  |  |  | 75,436 |  |  |  |
| Total liabilities and equity | $\$ 776,021$ | $\$ 30,322$ |  |  | $\$ 752,629$ |  |  |  |
| Net interest income |  |  | 4.00 | $\%$ |  | $\$ 32,078$ |  |  |
| Interest rate spread |  |  | 4.12 | $\%$ |  |  | 4.32 | $\%$ |
| Net interest margin |  |  |  |  |  | 4.46 | $\%$ |  |

Rate/Volume Analysis. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (i.e., changes in volume multiplied by the previous rate) and (ii) changes in rate (i.e., changes in rate multiplied by old volume). For purposes of this table, changes attributable to both rate and volume, which cannot be segregated, have been allocated proportionately to the change due to volume and the change due to rate.

Years ended December 31,
2012 vs. 2011
Variance due to change in
2011 vs. 2010
Variance due to change in
Net

| Average | Average | Increase/ | Average | Average | Increase/ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Volume | Rate | (Decrease) | Volume | Rate | (Decrease) |
| (In thousands) |  |  |  |  |  |

Interest Income:
Loans (net of deferred costs/fees)
Investment securities Federal funds sold
Total interest income

| \$(1,130 | ) | \$(2,247 | ) | \$(3,377 | ) | \$490 |  | \$(573 | ) | \$(83 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (190 | ) | (113 | ) | (303 | ) | (236 | ) | (137 | ) | (373 |  |
| 95 |  | 22 |  | 117 |  | 73 |  | 8 |  | 81 |  |
| (1,225 | ) | (2,338 | ) | (3,563 | ) | 327 |  | (702 | ) | (375 |  |

Interest Expense:

| Deposits | 596 |  | (1,991 | ) | (1,395 | ) | 611 |  | (2,333 |  | (1,722 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowed funds | (378 | ) | (34 | ) | (412 | ) | (35 | ) | (362 |  | (397 |
| Total interest expense | 218 |  | (2,025 | ) | (1,807 | ) | 576 |  | (2,695 | ) | (2,119 |
| Net interest income | \$(1,443 | ) | \$(313 | ) | \$(1,756 |  | \$(249 |  | \$1,993 |  | 1,744 |

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Quarterly Financial Data (unaudited).
The following represents summarized unaudited quarterly financial data of the Company which, in the opinion of management, reflects adjustments (comprised only of normal recurring accruals) necessary for fair presentation.
Three Months Ended
December 31, $\quad$ September 30, $\quad$ June 30,
(Amounts in thousands, except per share amounts) March 31,

2012

| Interest income | $\$, 132$ | $\$$ | 9,084 | $\$$ | 9,676 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Interest expense | 1,703 |  | 1,786 |  | 1,920 |  |
| Net interest income | 7,429 |  | 7,298 |  | 7,756 | 2,015 |
| Provision for loan losses | 1,500 |  | 1,500 |  | 2,050 | 7,839 |
| Income before income tax expense | 3,618 | 3,280 |  | 2,247 | 3,250 |  |
| Income tax expense1 | 1,348 | 1,365 | 257 | 1,272 |  |  |
| Net income | 2,270 | 1,915 | 1,990 | 1,894 |  |  |
| Net income available to common <br> shareholders | 1,702 | 1,468 |  | 1,596 | 1,535 |  |

Net income per common share:

| Basic | $\$$ | 0.31 | $\$$ | 0.25 | $\$$ | 0.30 | $\$$ | 0.31 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | 0.31 | $\$$ | 0.25 | $\$$ | 0.30 | $\$$ | 0.31 |

2011

| Interest income | $\$ 10,399$ | $\$$ | 10,272 | $\$$ | 10,404 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Interest expense | 2,200 |  | 2,312 |  | 2,312 | 2,407 |
| Net interest income | 8,199 |  | 7,960 |  | 8,092 | 7,827 |
| Provision for loan losses | 3,600 |  | 2,350 |  | 2,100 | 2,400 |
| Income before income tax expense | 2,269 |  | 2,883 |  | 3,877 | 4,699 |
| Income tax expense | 919 | 1,161 | 1,564 | 1,880 |  |  |
| Net income | 1,350 | 1,722 | 2,313 | 2,819 |  |  |
| Net income available to common <br> shareholders | 1,016 |  | 1,319 |  | 1,894 | 2,043 |

Net income per common share:

| Basic | $\$$ | 0.17 | $\$$ | 0.23 | $\$$ | 0.35 | $\$$ | 0.42 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | 0.17 | $\$$ | 0.23 | $\$$ | 0.35 | $\$$ | 0.40 |

1 Lower income tax expense in the quarter ended June 30, 2012 was due to the adoption of an alternative tax methodology for bank owned life insurance ("BOLI") income whereby it is treated on a tax free basis.

## Critical Accounting Policies and Estimates

Allowance for Losses on Loans. The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses. Loans that are determined to be uncollectible are charged against the allowance account, and subsequent recoveries, if any, are credited to the allowance. When evaluating the adequacy of the allowance, an assessment of the loan portfolio will typically include changes in the composition and volume of the loan portfolio, overall portfolio quality and past loss experience, review of specific problem loans, current economic conditions which may affect borrowers' ability to repay, and other factors which may warrant current recognition. Such periodic assessments may, in management's judgment, require the Company to recognize additions or reductions to the allowance.

Various regulatory agencies periodically review the adequacy of the Company's allowance for loan losses as an integral part of their examination process. Such agencies may require the Company to recognize additions or reductions to the allowance based on their evaluation of information available to them at the time of their examination. It is reasonably possible that the above factors may change significantly and, therefore, affect management's determination of the allowance for loan losses in the near term.

Valuation of Investment Securities. Available for sale securities are reported at fair market value with unrealized gains and losses reported, net of deferred taxes, as comprehensive income, a component of shareholders' equity. Although held to maturity securities are reported at amortized cost, the valuation of all securities is subject to impairment analysis at each reporting date. The current market volatility may have an impact on the financial condition and the credit ratings of issuers and hence, the ability of issuers to meet their payment obligations. Accordingly, these conditions could adversely impact the credit quality of the securities, and require an adjustment to the carrying value.

Other Than Temporary Impairment on Investment Securities. Management periodically performs analyses to determine whether there has been an other than temporary decline in the value of one or more securities. The available for sale securities portfolio is carried at estimated fair value, with any unrealized gains or losses, net of taxes, reported as accumulated other comprehensive income or loss in stockholders' equity. The held to maturity securities portfolio, consisting of debt securities for which there is a positive intent and ability to hold to maturity, is carried at amortized cost. Management conducts a quarterly review and evaluation of the securities portfolio to determine if the value of any security has declined below its cost or amortized cost, and whether such decline is other than temporary. If such decline is deemed other than temporary, the cost basis of the security is adjusted by writing down the security to estimated fair market value through a charge to current period earnings to the extent that such decline is credit related. All other changes in unrealized gains or losses for investment securities available for sale are recorded, net of tax effect, through other comprehensive income.

Income Taxes. Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss carry forwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the difference between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion, or all of the deferred tax assets, will not be realized. Deferred tax assets and liabilities are
adjusted for the effects of changes in tax laws and rates on the date of enactment. Realization of deferred tax assets is dependent on generating sufficient taxable income in the future.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that ultimately would be sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. The evaluation of a tax position taken is considered by itself and not offset or aggregated with other positions. Tax positions that meet the more likely than not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of benefits associated with tax positions taken that exceeds the amount measured, as described above, is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Operating Results for the Years Ended December 31, 2012 and 2011
Net Interest Income/Margins. The Company's primary source of earnings is net interest income, which is the difference between income earned on interest-earning assets, such as loans and investment securities, and interest expense incurred on interest-bearing liabilities, such as deposits and borrowings. The level of net interest income is determined primarily by the average level of balances ("volume") and the market rates associated with the interest-earning assets and interest-bearing liabilities.

Net interest income decreased $\$ 1.8$ million, or $5.5 \%$, to $\$ 30.3$ million for 2012, from $\$ 32.1$ million for 2011. We experienced a decrease in our interest rate spread of 32 basis points, to $4.00 \%$ for 2012 , from $4.32 \%$ for 2011 . Our net interest margin decreased 34 basis points, to $4.12 \%$ for 2012, from $4.46 \%$ for 2011 . The decline is attributable to the combined effects of a lower yield on loans as well as a decrease in the average balance of loans, partially offset by a lower cost of deposits.

Interest income decreased $\$ 3.6$ million, or $8.6 \%$, to $\$ 37.7$ million for 2012, from $\$ 41.3$ million for 2011. The decrease is attributable to lower loan volumes and a lower yield on loans. Loan yields have been negatively impacted by the level of non-performing loans and the general interest rate environment. Average loans for the year were $\$ 612.3$ million compared to $\$ 630.6$ million for 2011, while average loan yields were $5.96 \%$ for 2012 compared to $6.32 \%$ for 2011. Also, a decrease in the average volume of investments in 2012 contributed to this decrease.

Interest expense decreased $\$ 1.8$ million, or $19.6 \%$, to $\$ 7.4$ million for 2012, from $\$ 9.2$ million for 2011. The decrease is primarily attributable to a decline in the cost of funds. The average rate paid on deposits for 2012 was $1.05 \%$ compared to $1.35 \%$ for 2011 . The Bank has been able to reprice deposits due to the current, historically low, rate environment while still maintaining deposit growth.

Provision for Loan Losses. We establish provisions for loan losses, which are charged to operations, in order to maintain the allowance for loan losses at a level we consider necessary to absorb credit losses incurred in the loan portfolio that are both probable and reasonably estimable at the balance sheet date. In determining the level of the allowance for loan losses, we consider, among other things, past and current loss experience, evaluations of real estate collateral, volume and type of lending, adverse
situations that may affect a borrower's ability to repay a loan, the levels of delinquent loans and current local and national industry and economic conditions. The amount of the allowance is based on estimates, and the ultimate losses may vary from such estimates as more information becomes available or conditions change. We assess the allowance for loan losses and make provisions for loan losses on a monthly basis.

At December 31, 2012, the Company's allowance for loans losses was $\$ 18.9$ million, as compared to $\$ 19.3$ million at December 31, 2011, a decrease of $\$ 387,000$ or $2.0 \%$. The allowance for loan loss as a percentage of gross loans decreased to $3.01 \%$ of gross loans at December 31, 2012, from 3.09\% of gross loans at December 31, 2011. The allowance for loan losses to nonperforming loans coverage ratio decreased to $39.8 \%$ at December 31, 2012, from $43.5 \%$ at December 31, 2011. The decline in the allowance is attributable to the charge-off of specific reserves that had been established at December 31, 2011. We recorded a provision for loan losses of $\$ 7.3$ million for 2012 compared to $\$ 10.5$ million for 2011. Refer to Asset Quality on Page 14 for further discussion on the allowance.

Noninterest Income. Noninterest income is principally derived from gains on the sale of SBA loans, service fees on deposit accounts, fee income from loan services and BOLI income. Noninterest income totaled $\$ 4.4$ million in 2012 versus $\$ 4.7$ million in 2011.

The Company recognized $\$ 3.6$ million in gains from the sale of the guaranteed portion of SBA loans in 2012, compared to a gain of $\$ 4.4$ million in 2011. Warranty language was removed from the sales agreement during the first quarter of 2011 and the Company was no longer required to defer the recognition of the gain for 90 days. The gain recorded in 2011 represents loans sold during 2011 and previously deferred gains of $\$ 912$ thousand from the quarter ended December 31, 2010.

Service charges on deposit accounts were \$220 thousand in 2012, as compared to \$221 thousand in 2011.
Loan fees were $\$ 394$ thousand in 2012, an increase from $\$ 220$ thousand in 2011. Loan fees consist primarily of "exit fees" that are charged on construction loans if the builder sells the property prior to the completion of the construction project and prepayment fees. These loan fees are variable in nature and are dependent upon the borrowers' course of action.

OREO losses were $\$ 999$ thousand in 2012, compared to $\$ 557$ thousand in 2011. The increase in the loss was primarily attributable to a write-down in the carrying values of OREO due to a decline in the appraised values of the properties.

Other noninterest income, which includes ATM fees, debit card fees, early CD withdrawal penalties, rental income and other miscellaneous income, amounted to $\$ 969$ thousand in 2012 and $\$ 352$ thousand in 2011. The majority of the increase is due the recovery of legal fees that had been expensed in prior years.

Noninterest Expense. Noninterest expense for 2012 was $\$ 15.1$ million, an increase of $\$ 2.5$ million, or $19.4 \%$, above 2011's level of $\$ 12.6$ million.

Compensation and benefits expense for 2012 was $\$ 5.9$ million, an increase of $\$ 228$ thousand over 2011. The increase is attributable to routine salary increases, higher benefits expense and increased staff.

Professional services in 2012 amounted to $\$ 1.7$ million, an increase of $\$ 511$ thousand from 2011. The continued high level of expense is primarily the result of the legal costs related to loan and compliance matters.

Occupancy and equipment expense was $\$ 1.0$ million for 2012, an increase of $\$ 37$ thousand over 2011.
FDIC insurance expense was $\$ 1.1$ million for 2012, an increase of $\$ 109$ thousand over 2011, with the increase due to deposit growth.

OREO expenses increased to $\$ 1.5$ million in 2012, from $\$ 642$ thousand in 2011. The increase is related to the carrying costs of OREO including property taxes, insurance and maintenance associated with a greater number of real estate properties than in the prior year.

Other operating expense increased to $\$ 3.4$ million in 2012 , from $\$ 2.7$ million in 2011. The majority of the increase is expenses related to nonperforming loans, including force-placed insurance and payment of real estate taxes to protect the Bank's lien position.

Income Taxes. Income tax expense amounted to $\$ 4.2$ million for 2012, compared to $\$ 5.5$ million for 2011, resulting in effective tax rates of $34.5 \%$ and $40.2 \%$ for the respective years. The decrease in income tax expense is due to lower earnings and the change to an alternative tax methodology for BOLI income whereby it is treated on a tax free basis.

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Financial Condition at December 31, 2012 and December 31, 2011
At December 31, 2012, the Company's total assets decreased to $\$ 770.5$ million from $\$ 790.7$ million at December 31, 2011, a decrease of $\$ 20.2$ million or $2.6 \%$.

Cash and cash equivalents decreased $\$ 33.3$ million to $\$ 76.9$ million at December 31, 2012, from $\$ 110.2$ million at December 31, 2011. The decrease is due to the payoff of maturing borrowings.

Total investment securities decreased to $\$ 21.4$ million at December 31, 2012 ( $\$ 19.3$ million classified as available for sale or $90.3 \%$ ) from $\$ 24.5$ million at December 31, 2011, a decrease of $\$ 3.1$ million or $12.8 \%$. The Company received $\$ 6.9$ million in cash flow from maturities and principal payments, partially offset by purchases of $\$ 4.1$ million.

Management evaluates the investment portfolio for other than temporary impairment ("OTTI") on a quarterly basis. Factors considered in the analysis include, but are not limited to, whether an adverse change in cash flows has occurred, the length of time and the extent to which the fair value has been less than cost, whether the Company intends to sell, or will more likely than not be required to sell the investment before recovery of its amortized cost basis, which may be maturity, credit rating downgrades, the percentage of performing collateral that would need to default or defer to cause a break in yield or a temporary interest shortfall, and management's assessment of the financial condition of the underlying issuers. For the year ended December 31, 2012, the Company did not recognize additional credit-related OTTI charges.

Total gross loans increased to $\$ 629.7$ million at December 31, 2012, from $\$ 625.1$ million at December 31, 2011, an increase of $\$ 4.6$ million or $0.7 \%$. Loan growth continues to be impacted by a difficult credit market.

OREO at December 31, 2012 was $\$ 26.1$ million, compared to $\$ 19.4$ million at December 31, 2011, an increase of $\$ 6.7$ million. The real estate owned consisted of 33 properties, the largest being a condominium development at $\$ 12.8$ million. This property was sold in 2010 but does not qualify for a sales treatment under accounting principles generally accepted in the United States ("GAAP") because of continuing involvement by the Company in the form of financing.

BOLI increased to $\$ 10.7$ million at December 31, 2012, from $\$ 5.5$ million at December 31, 2011, an increase of $\$ 5.2$ million or $93.9 \%$. The Company increased its position by $\$ 5.0$ million in the fourth quarter in order to offset the rising cost of employee benefits.

Other assets increased to $\$ 15.2$ million at December 31, 2012, from $\$ 14.3$ million at December 31, 2011, an increase of $\$ 930$ thousand or $6.5 \%$.

At December 31, 2012, the Bank's total deposits increased to $\$ 637.2$ million from $\$ 634.9$ million at December 31, 2011, an increase of $\$ 2.3$ million or $0.4 \%$. Noninterest bearing deposits decreased $\$ 804$ thousand, or $2.6 \%$, to $\$ 30.3$ million at December 31, 2012, from $\$ 31.1$ million at December 31, 2011. NOW and money market accounts decreased $\$ 5.7$ million, or $5.1 \%$, to $\$ 106.2$ million at December 31, 2012, from $\$ 111.9$ million at December 31, 2011. Savings accounts increased $\$ 17.2$ million, or $8.1 \%$, to $\$ 230.6$ million at December 31, 2012, from $\$ 213.4$ million at December 31, 2011. Retail certificates of deposit decreased $\$ 7.2$ million, or $2.8 \%$, to $\$ 248.3$ million at December 31, 2012, from $\$ 255.5$ million at December 31, 2011. Brokered deposits decreased $\$ 1.2$ million, or $5.2 \%$, to $\$ 21.7$ million at December

31, 2012, from $\$ 22.9$ million at December 31, 2011. During 2012 the Company reduced its municipal deposit portfolio by $\$ 8.7$ million due to the higher interest rates and collateralization requirements associated with these deposits.

Borrowings decreased $\$ 30.1$ million, or $40.7 \%$, to $\$ 43.9$ million at December 31, 2012, from $\$ 74.0$ million at December 31, 2011. Maturing Federal Home Loan Bank ("FHLBNY") advances were allowed to runoff due to the Company's cash position.

At December 31, 2012, total equity increased to $\$ 83.5$ million from $\$ 77.3$ million at December 31, 2011, an increase of $\$ 6.2$ million, or $8.1 \%$.

## Asset Quality

The Company attempts to manage the risk characteristics of its loan portfolio through various control processes, such as credit evaluation of borrowers, establishment of lending limits and application of lending procedures, including the holding of adequate collateral and the maintenance of compensating balances. However, the Company seeks to rely primarily on the cash flow of its borrowers as the principal source of repayment. Although credit policies are designed to minimize risk, management recognizes that loan losses will occur and the amount of these losses will fluctuate depending on the risk characteristics of the loan portfolio as well as general and regional economic conditions.

The allowance for loan losses represents a reserve for losses inherent in the loan portfolio. The adequacy of the allowance for loan losses is evaluated periodically based on a review of all significant loans, with a particular emphasis on nonaccrual loans, past due and other loans that management believes require special attention.

For significant problem loans, management's review consists of an evaluation of the financial strengths of the borrower and the guarantor, the related collateral, and the effects of economic conditions. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impaired loans include loans identified as troubled debt restructurings (TDRs). Impairment is measured on a loan by loan basis for commercial loans in order to establish specific reserves by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. General reserves against the remaining loan portfolio are based on an analysis of historical loan loss ratios, loan charge-offs, delinquency trends, previous collection experience, and the risk rating on each individual loan along with an assessment of the effects of external economic conditions.

The Company maintains interest reserves for the purpose of making periodic and timely interest payments for borrowers that qualify. Management on a monthly basis reviews loans with interest reserves to assess current and projected performance. Total loans with interest reserves were $\$ 864$ thousand and $\$ 14.6$ million at December 31, 2012 and December 31, 2011, respectively.

Delinquent loans increased $\$ 5.0$ million to $\$ 56.0$ million, or $8.9 \%$ of total loans, at December 31, 2012, from $\$ 50.9$ million, or $8.2 \%$ of total loans, at December 31, 2011. Delinquent loan balances by number of days delinquent at December 31, 2012 were: 31 to 89 days --- $\$ 8.4$ million and 90 days and greater --- $\$ 47.5$ million. Loans 90 days and more past due are no longer accruing interest.

At December 31, 2012, the Company had $\$ 47.5$ million in nonperforming loans, or $7.6 \%$ of total loans, an increase from $\$ 44.5$ million, or $7.1 \%$ of total loans, at December 31, 2011. The three largest relationships in nonperforming loans are a $\$ 7.9$ million retail center construction loan, a $\$ 7.5$ residential and commercial development loan, and a $\$ 6.6$ million retail center construction loan.

At December 31, 2012, the Company had $\$ 73.6$ million in nonperforming assets, which includes $\$ 47.5$ million of nonperforming loans and $\$ 26.1$ million of OREO, or $9.6 \%$ of total assets, an increase from $\$ 63.9$ million, or $8.1 \%$ of total assets at December 31, 2011.

At December 31, 2012, the Company had $\$ 87.6$ million in loans deemed impaired, a decrease from $\$ 97.2$ million at December 31, 2011. Included in impaired loans are TDRs that were in compliance with their modified terms, totaling $\$ 40.0$ million and $\$ 41.1$ million at December 31, 2012 and December 31, 2011, respectively.

In response to the increase in impaired loans, the Company has developed and implemented several asset quality monitoring and management initiatives including the hiring of a Chief Credit Officer, creation of a Credit Risk Management Department and the establishment of a Credit Strategies Committee. Credit risk management activities include:

- Stringent oversight of the real estate appraisal process in conformance with regulatory guidelines.
$\bullet$ Monitoring overall portfolio quality and process integrity.
- Reporting loan quality statistics and trends to executive management and to the Board.
- Timely identification of problem credits.
- Establishing problem asset action plans for OREO and criticized assets.
- Identifying credit losses and presenting charge-off recommendations to the Asset Quality Committee and to the Board of Directors.
- Assessing and recommending appropriate credit risk ratings to ensure that adequate quarterly provisions from earnings are made and that an adequate Allowance for Loan Losses is maintained.

The Company has also initiated certain actions to ensure that our origination of new loans and the identification and management of problem loans is sound. These actions include:

- Implementation of added training for lending officers, portfolio managers and loan workout staff.
- Increased focus on loan approvals and renewals that are based on global cash flows rather than individual transactions.
- Implementation of more stringent real estate appraisal processes, policies and procedures.
- Implementation of updated and enhanced credit policies related to credit underwriting, credit review and problem asset management.
- Broadened focus on the reduction and collection of nonperforming and OREO assets through realignment of staff resources to ensure that we are acting on problem loans appropriately and in a timely manner.

The provision for loan losses is a charge to earnings in the current year to maintain the allowance at a level management has determined to be adequate based upon the factors noted above. The provision for loan losses amounted to $\$ 7.3$ million for 2012, compared to $\$ 10.5$ million for 2011 . Net loan charge-offs/recoveries were $\$ 7.7$ million in 2012 and $\$ 5.9$ million in 2011.

At December 31, 2012, the Company's allowance for loan losses decreased to $\$ 18.9$ million, from $\$ 19.3$ million at December 31, 2011, a decrease of $\$ 387$ thousand or $2.0 \%$. The allowance for loan loss ratio decreased to $3.01 \%$ of gross loans at December 31, 2012, from 3.09\% of gross loans at December 31, 2011. The allowance for loan losses to nonperforming loans coverage ratio decreased to $39.8 \%$ at December 31, 2012, from $43.5 \%$ at December 31, 2011. The decline in the allowance is primarily attributable to the charge-off of specific reserves that had been established at December 31, 2011.

We believe we have appropriately established adequate loss reserves on problem loans that we have identified and to cover credit risks that are inherent in the portfolio as of December 31, 2012. However, we believe that nonperforming and delinquent loans will continue to increase as the current recession persists. We are aggressively managing all loan relationships. Credit monitoring and tracking systems have been instituted. Updated appraisals are being obtained, where appropriate, to ensure that collateral values are sufficient to cover outstanding loan balances. Cash flow dependent commercial real estate properties are being visited to inspect current tenant lease status. Where necessary, we will apply our loan work-out experience to protect our collateral position and actively negotiate with borrowers to resolve these nonperforming loans.

## Income Taxes

The Company accounts for income taxes according to the asset and liability method. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the enacted tax rates applicable to taxable income for the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Valuation reserves are established against certain deferred tax assets when it is more likely than not that the deferred tax assets will not be realized. Increases or decreases in the valuation reserve are charged or credited to the income tax provision.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that ultimately would be sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. The evaluation of a tax position taken is considered by itself and not offset or aggregated with other positions. Tax positions that meet the more likely than not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination. Interest and penalties associated with unrecognized tax benefits would be recognized in income tax expense on the income statement.

For additional information on income taxes, see Note 10 to the Consolidated Financial Statements.

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Interest Rate Sensitivity and Liquidity
Interest rate sensitivity is an important factor in the management of the composition and maturity configurations of earning assets and funding sources. The primary objective of asset/liability management is to ensure the steady growth of our primary earnings component, net interest income. Net interest income can fluctuate with significant interest rate movements. To lessen the impact of interest rate movements, management endeavors to structure the balance sheet so that repricing opportunities exist for both assets and liabilities in roughly equivalent amounts at approximately the same time intervals. Imbalances in these repricing opportunities at any point in time constitute interest rate sensitivity.

The measurement of our interest rate sensitivity, or "gap," is one of the principal techniques used in asset/liability management. Interest sensitive gap is the dollar difference between assets and liabilities that are subject to interest-rate pricing within a given time period, including both floating rate or adjustable rate instruments and instruments that are approaching maturity.

Our management and the Board of Directors oversee the asset/liability management function through the asset/liability committee of the Board that meets periodically to monitor and manage the balance sheet, control interest rate exposure, and evaluate our pricing strategies. The asset mix of the balance sheet is continually evaluated in terms of several variables: yield, credit quality, appropriate funding sources and liquidity. Management of the liability mix of the balance sheet focuses on expanding the various funding sources.

In theory, interest rate risk can be diminished by maintaining a nominal level of interest rate sensitivity. In practice, this is made difficult by a number of factors, including cyclical variation in loan demand, different impacts on interest-sensitive assets and liabilities when interest rates change, and the availability of funding sources. Accordingly, we undertake to manage the interest-rate sensitivity gap by adjusting the maturity of and establishing rates on the earning asset portfolio and certain interest-bearing liabilities commensurate with management's expectations relative to market interest rates. Management generally attempts to maintain a balance between rate-sensitive assets and liabilities as the exposure period is lengthened to minimize our overall interest rate risk.

Rate Sensitivity Analysis. The interest rate sensitivity position as of December 31, 2012, is presented in the table below. Assets and liabilities are scheduled based on maturity or repricing data except for mortgage loans and mortgage-backed securities, which are based on prevailing prepayment assumptions and expected maturities and deposits which are based on recent retention experience of core deposits. The difference between rate-sensitive assets and rate-sensitive liabilities, or the interest rate sensitivity gap, is shown at the bottom of the table. As of December 31,2012 , our interest sensitive liabilities exceeded interest sensitive assets within a one year period by $\$ 20.2$ million, or $58.2 \%$, of total assets.

|  | As of December 31, 2012 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 Months or Less | Over 3 Over 1 <br> Months Year <br> Through Through 3 <br> 12 Months Years <br> (Amounts in thousands) |  |  |  | Over 3 <br> Years Through 5 Years |  | Over 5 <br> Years <br> Through 10 Years | Total |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |
| Loans | \$72,712 | \$ 113,841 |  | \$ 167,577 |  | \$96,234 |  | \$133,859 | \$584,223 |
| Investment securities | 2,400 | 3,492 |  | 5,932 |  | 1,903 |  | 8,677 | 22,404 |
| Federal funds sold and cash |  |  |  |  |  |  |  |  |  |
| equivalents | 74,265 | - |  | - |  | - |  | - | 74,265 |
| Total interest-earning assets | \$ 149,377 | \$ 117,333 |  | \$ 173,509 |  | \$98,137 |  | \$ 142,536 | \$680,892 |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Regular savings deposits | \$ 10,785 | \$32,355 |  | \$86,280 |  | \$80,243 |  | \$20,958 | \$230,621 |
| NOW and money market |  |  |  |  |  |  |  |  |  |
| deposits | 6,132 | 18,394 |  | 48,349 |  | 29,143 |  | 4,177 | 106,195 |
| Retail time deposits | 50,172 | 128,982 |  | 48,826 |  | 20,317 |  | - | 248,297 |
| Brokered time deposits | 4,934 | 11,810 |  | 5,008 |  | - |  | - | 21,752 |
| Borrowed funds | 13,403 | 10,000 |  | 20,448 |  | - |  | - | 43,851 |
| Total interest-bearing |  |  |  |  |  |  |  |  |  |
| liabilities | \$85,426 | \$201,541 |  | \$208,911 |  | \$ 129,703 |  | \$25,135 | \$650,716 |
| Interest rate sensitive gap | \$63,951 | \$ 84,208 | ) | \$(35,402 | ) | \$(31,566 | ) | \$ 117,401 | \$30,176 |
| Cumulative interest rate gap | \$63,951 | \$(20,257 | ) | \$(55,659 | ) | \$ 87,225 | ) | \$30,176 | - |
| Ratio of rate-sensitive assets to rate-sensitive liabilities | 174.86 | 58.22 | \% | 83.05 | \% | 75.66 | \% | 567.08 | 104.64 |

Liquidity describes our ability to meet the financial obligations that arise out of the ordinary course of business. Liquidity addresses the Company's ability to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings as they mature, and to fund current and planned expenditures. Liquidity is derived from increased repayment and income from earning assets. Our loan to deposit ratio was $98.8 \%$ and $98.5 \%$ at December 31, 2012 and December 31, 2011, respectively. Funds received from new and existing depositors provided a large source of liquidity during 2012 and 2011. The Company seeks to rely primarily on core deposits from customers to provide stable and cost-effective sources of funding to support loan growth. The Bank also seeks to augment such deposits with longer term and higher yielding certificates of deposit.

Brokered deposits are a more volatile source of funding than core deposits and do not increase the deposit franchise of the Bank. In a rising rate environment, the Bank may be unwilling or unable to pay a competitive rate. To the extent that such deposits do not remain with the Bank, they may need to be replaced with borrowings which could increase the Bank's cost of funds and negatively impact its interest rate spread, financial condition and results of operation. To mitigate the potential negative impact associated with brokered deposits, the Bank joined Promontory Inter Financial Network to secure an additional alternative funding source. Promontory provides the Bank an additional source of external funds through their weekly CDARS® settlement process. The rates are comparable to brokered deposits and can be obtained within a shorter period time than brokered deposits. The Bank's CDARS deposits included within the brokered deposit total amounted to $\$ 21.8$ million and $\$ 22.9$ million at December 31, 2012 and December 31, 2011, respectively. To the extent that retail deposits are not adequate to fund customer loan demand, liquidity needs can be met in the short term funds market. Longer term funding requirements can be obtained through advances from the FHLBNY. As of December 31, 2012, the Bank maintained unused lines of credit with the FHLBNY totaling $\$ 75.5$ million.

As of December 31, 2012, the Bank's investment securities portfolio included $\$ 12.9$ million of mortgage-backed securities that provide additional cash flow each month. The majority of the investment portfolio is classified as available for sale, is readily marketable, and is available to meet liquidity needs. The Bank's residential real estate portfolio includes loans, which are underwritten to secondary market criteria, and provide an additional source of liquidity. Presently the residential mortgage loan portfolio and certain qualifying commercial real estate loans are pledged under a blanket lien to the FHLBNY as collateral. Management is not aware of any known trends, demands, commitments or uncertainties that are reasonably likely to result in material changes in liquidity.

## Off-Balance Sheet Arrangements

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheet. The contract or notional amounts of these instruments reflect the extent of the Bank's involvement in these particular classes of financial instruments. The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual or notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as they do for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon the extension of credit, is based on management's credit evaluation. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment and income-producing commercial properties. As of December 31, 2012 and 2011, commitments to extend credit amounted to approximately $\$ 50.8$ million and $\$ 54.8$ million, respectively.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. As of December 31, 2012 and 2011, standby letters of credit with customers were $\$ 5.8$ million and $\$ 6.9$ million, respectively.

Loan commitments and standby letters of credit are issued in the ordinary course of business to meet customer needs. Commitments to fund fixed-rate loans were immaterial at December 31, 2012. Variable-rate commitments are generally issued for less than one year and carry market rates of interest. Such instruments are not likely to be affected by annual rate caps triggered by rising interest rates. Management believes that off-balance sheet risk is not material to the results of operations or financial condition.

The following table sets forth information regarding the Bank's contractual obligations and commitments as of December 31, 2012.

\left.|  | Payments Due by Period |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| More than 5 |  |  |  |  |  |
| years |  |  |  |  |  |$\right) ~$ Total

## Impact of Inflation and Changing Prices

The consolidated financial statements and notes have been prepared in accordance with GAAP, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of our operations. Unlike most industrial companies, nearly all of our assets are monetary in nature. As a result, market interest rates have a greater impact on our performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the price of goods and services.

## MARKET PRICES AND DIVIDENDS

## General

The Company's common stock is listed on the Nasdaq Capital Market under the trading symbol of "PKBK". The following table reflects high and low sales prices as reported on www.nasdaq.com during each quarter of the last two fiscal years. Prices reflect a $10 \%$ stock dividend paid in May 2012.
2012 High Low

| 1st Quarter | $\$$ |  | 6.49 | $\$$ | 4.95 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 2nd Quarter | $\$$ | 6.93 | $\$$ | 4.88 |  |
| 3rd Quarter | $\$$ |  | 5.50 | $\$$ |  |
| 4th Quarter | $\$$ |  | 6.28 | $\$$ |  |
|  |  |  |  | 4.01 |  |
|  |  | High |  |  | Low |
| 2011 |  |  |  |  |  |
|  |  |  |  |  |  |
| 1st Quarter | $\$$ | 9.30 | $\$$ | 8.27 |  |
| 2nd Quarter | $\$$ | 8.70 | $\$$ | 6.71 |  |
| 3rd Quarter | $\$$ | 7.23 | $\$$ | 6.14 |  |
| 4th Quarter | $\$$ | 6.72 | $\$$ | 4.72 |  |

The number of shareholders of record of common stock as of March 14, 2013, was approximately 343. This does not reflect the number of persons or entities who held stock in nominee or "street" name through various brokerage firms. At March 22, 2013, there were 5,383,893 shares of our common stock outstanding.

Holders of the Company's common stock are entitled to receive dividends when, and if declared by the Board of Directors out of funds legally available therefore. The timing and amount of future dividends will be within the discretion of the Board of Directors and will depend on the consolidated earnings, financial condition, liquidity, and capital requirements of the Company and its subsidiaries, applicable governmental regulations and policies, and other factors deemed relevant by the Board.

The Company's ability to pay dividends is substantially dependent upon the dividends it receives from the Bank and is subject to other restrictions. Under current regulations, the Bank's ability to pay dividends is restricted as well. On April 9, 2012, the Bank entered into Consent Orders with the FDIC and the New Jersey Department of Banking and Insurance (the "Department") that requires the Bank to obtain the prior approval of the FDIC and the Department before declaring or paying any dividend (see Note 12).

Under the New Jersey Banking Act of 1948, a bank may declare and pay dividends only if after payment of the dividend the capital stock of the bank will be unimpaired and either the bank will have a surplus of not less than $50 \%$ of its capital stock or the payment of the dividend will not reduce the bank's surplus.

The Federal Deposit Insurance Act generally prohibits all payments of dividends by any insured bank that is in default of any assessment to the FDIC. Additionally, because the FDIC may prohibit a bank from engaging in unsafe or unsound practices, it is possible that under certain circumstances the FDIC could claim that a dividend payment constitutes an unsafe or unsound practice. The New Jersey Department of Banking and Insurance has similar power to issue cease and desist orders to prohibit what might constitute unsafe or unsound practices. The payment of dividends may also be affected by other factors (e.g., the need to maintain adequate capital or to meet loan loss reserve requirements).

## MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a- 15(f). The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorization of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements prepared for external purposes in accordance with generally accepted accounting principles. Because of inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

Under supervision and with the participation of management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in Internal Control - Integrated Framework, management concluded that our internal control over financial reporting was effective as of December 31, 2012.

March 22, 2013

Vito S. Pantilione
President and Chief Executive Officer

John F. Hawkins
Senior Vice President and Chief Financial
Officer

Parke Bancorp, Inc. and Subsidiaries

Consolidated Financial Report
December 31, 2012

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Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders Parke Bancorp, Inc.

We have audited the accompanying consolidated balance sheets of Parke Bancorp, Inc. and Subsidiaries (the "Company") as of December 31, 2012 and 2011 and the related consolidated statements of income, comprehensive income, equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal controls over financial reporting. Our audits included consideration of internal controls over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Parke Bancorp, Inc. and Subsidiaries as of December 31, 2012 and 2011, and the results of their operations and their cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

/s/ McGladrey LLP

Blue Bell, Pennsylvania
March 22, 2013

1

| Parke Bancorp, Inc. and Subsidiaries |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Consolidated Balance Sheets |  |  |  |  |
| December 31, 2012 and 2011 <br> (in thousands except share and per share data) |  | mber 31, $2012$ |  | mber 31, 2011 |
| Assets |  |  |  |  |
| Cash and due from financial institutions | \$ | 2,601 | \$ | 3,733 |
| Federal funds sold and cash equivalents |  | 74,265 |  | 106,495 |
| Cash and cash equivalents |  | 76,866 |  | 110,228 |
| Investment securities available for sale, at fair value |  | 19,340 |  | 22,517 |
| Investment securities held to maturity (fair value of $\$ 2,239$ at December 31, 2012 and $\$ 2,080$ at |  |  |  |  |
| December 31, 2011) |  | 2,066 |  | 2,032 |
| Total investment securities |  | 21,406 |  | 24,549 |
| Loans held for sale |  | 495 |  | 225 |
| Loans, net of unearned income |  | 629,712 |  | 625,117 |
| Less: Allowance for loan losses |  | (18,936 |  | (19,323 |
| Net loans |  | 610,776 |  | 605,794 |
| Accrued interest receivable |  | 2,727 |  | 3,039 |
| Premises and equipment, net |  | 3,989 |  | 4,122 |
| Other real estate owned (OREO) |  | 26,057 |  | 19,410 |
| Restricted stock, at cost |  | 2,223 |  | 3,565 |
| Bank owned life insurance (BOLI) |  | 10,743 |  | 5,541 |
| Deferred tax asset |  | 11,898 |  | 10,594 |
| Other assets |  | 3,297 |  | 3,671 |
| Total Assets | \$ | 770,477 | \$ | 790,738 |
| Liabilities and Equity |  |  |  |  |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Noninterest-bearing deposits | \$ | 30,342 | \$ | 31,146 |
| Interest-bearing deposits |  | 606,865 |  | 603,709 |
| Total deposits |  | 637,207 |  | 634,855 |
| FHLBNY borrowings |  | 20,448 |  | 50,607 |
| Other borrowed funds |  | 10,000 |  | 10,000 |
| Subordinated debentures |  | 13,403 |  | 13,403 |
| Accrued interest payable |  | 537 |  | 618 |
| Other liabilities |  | 5,339 |  | 3,982 |
| Total liabilities |  | 686,934 |  | 713,465 |
| Equity |  |  |  |  |
| Preferred stock, cumulative perpetual, \$1,000 |  |  |  |  |
| liquidation value; authorized $1,000,000$ shares; Issued: 16,288 shares at December 31, 2012 and |  |  |  |  |
| December 31, 2011 |  | 16,065 |  | 15,868 |
| Common stock, \$. 10 par value; authorized |  |  |  |  |
| 10,000,000 shares; Issued: 5,594,793 shares at |  |  |  |  |
| December 31, 2012 and 5,097,078 shares at |  |  |  |  |
| December 31, 2011 |  | 560 |  | 510 |
| Additional paid-in capital |  | 48,869 |  | 45,844 |

$\left.\begin{array}{lllll}\text { Retained earnings } & 21,068 \\ \text { Accumulated other comprehensive loss } & (745 & ) & 17,808 \\ \text { Treasury stock, 210,900 shares at December 31, } & & & (626\end{array}\right)$

See accompanying notes to consolidated financial statements


Weighted average shares outstanding
Basic
5,379,558
5,374,561
Diluted
5,382,596
5,466,458
See accompanying notes to consolidated financial statements 3

Parke Bancorp, Inc. and Subsidiaries
Consolidated Statements of Comprehensive Income Years Ended December 31, 2012 and 2011

For the Year ended December 30, 20122011
(in thousands)

| Net income attributable to Company and other comprehensive income: | \$ | 7,313 |  | \$ | 7,272 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unrealized gains on securities: |  |  |  |  |  |
| Non-credit related unrealized gains on securities |  |  |  |  |  |
| with OTTI |  | 25 |  |  | 24 |
| Unrealized (losses) gains on securities without |  |  |  |  |  |
| OTTI |  | (247 | ) |  | 21 |
| Tax Impact |  | 89 |  |  | (18 |
| Total unrealized (losses) gains on securities |  | (133 | ) |  | 27 |
| Gross pension liability adjustments |  | 23 |  |  | 68 |
| Tax Impact |  | (9 | ) |  | (28 |
| Total pension liability adjustment |  | 14 |  |  | 40 |
| Total other comprehensive (loss) income |  | (119 | ) |  | 67 |
| Total comprehensive income | \$ | 7,194 |  | \$ | 7,339 |

See accompanying notes to consolidated financial statements

4

Parke Bancorp, Inc. and Subsidiaries
Consolidated Statements of Equity
Years Ended December 31, 2012 and 2011
(in thousands)


Other Preferred Stock Stock Stock Capital Earnings Loss Sto\&kareholders' Equtetrest Equity (in thousands except share data)

| Balance, December 31, 2010 | \$15,683 | 4,653,133 | \$465 | \$41,931 | \$ 15,494 | \$(693) | \$ 2,180 ) | \$70,700 | \$32 | \$70,732 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital withdrawals by noncontrolling interest |  |  |  |  |  |  |  |  | (915) | (915 |
| $10 \%$ common stock dividend |  | 443,945 | 45 | 3,913 | (3,958) |  |  | - |  | - |
| Net income |  |  |  |  | 7,272 |  |  | 7,272 | 932 | 8,204 |
| Changes in other comprehensive income |  |  |  |  |  | 67 |  | 67 |  | 67 |
| Dividend on preferred stock (5\% annually) |  |  |  |  | (815 ) |  |  | (815 |  | (815 |
| Accretion of discount on preferred stock | 185 |  |  |  | (185 ) |  |  | - |  | - |
| Balance, December 31, |  |  |  |  |  |  |  |  |  |  |
| 2011 | \$15,868 | 5,097,078 | \$510 | \$45,844 | \$17,808 | \$(626) | \$ 2,180 ) | \$77,224 | \$49 | \$77,273 |

Capital withdrawals by
noncontrolling interest (899) (899 )
Stock options exercised
$10 \%$ common stock

| dividend | 488,383 | 49 | 2,991 | $(3,041)$ | $(1)$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net income |  |  |  | 7,313 | 7,313 | 756 | 8,069 |

Changes in other
comprehensive income
Dividend on preferred stock (5\% annually)
$\begin{array}{lllll}9,332 & 1 & 34 & 35 & 35\end{array}$

Accretion of discount on preferred stock 197
Balance, December 31, 2012 \$16,065 5,594,793 \$560 \$48,869 \$21,068 \$(745) \$(2,180) \$83,637 \$(94) \$83,543

See accompanying notes to consolidated financial statements
5

| Parke Bancorp, Inc. and Subsidiaries |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Consolidated Statements of Cash Flows |  |  |  |  |
| Years Ended December 31, 2012 and 2011 (in thousands) |  |  |  |  |
|  | 2012 |  | 2011 |  |
| Cash Flows from Operating Activities |  |  |  |  |
| Net income | \$8,069 |  | \$8,204 |  |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization | 358 |  | 366 |  |
| Provision for loan losses | 7,300 |  | 10,450 |  |
| Bank owned life insurance | (202 | ) | (179 | ) |
| Supplemental executive retirement plan expense | 135 |  | 353 |  |
| Gain on sale of SBA loans | (3,582 | ) | (4,439 | ) |
| SBA loans originated for sale | (32,199 | ) | (27,171 | ) |
| Proceeds from sale of SBA loans originated for sale | 35,595 |  | 30,230 |  |
| Loss on sale \& write down of other real estate owned | 999 |  | 558 |  |
| Contribution of OREO property | 139 |  | - |  |
| Other than temporary decline in value of investments | - |  | 129 |  |
| Net accretion of purchase premiums and discounts on securities | 3 |  | (68 | ) |
| Deferred income tax benefit | (1,343 | ) | (1,801 | ) |
| Changes in operating assets and liabilities: |  |  |  |  |
| (Increase) decrease in accrued interest receivable and other assets | 851 |  | 1,180 |  |
| Increase (decrease) in accrued interest payable and other accrued liabilities | 1,161 |  | (328 | ) |
| Net cash provided by operating activities | 17,284 |  | 17,484 |  |
| Cash Flows from Investing Activities |  |  |  |  |
| Purchases of investment securities available for sale | (4,148 | ) | (1,537 | ) |
| Redemptions (purchases) of restricted stock | 1,342 |  | (525 | ) |
| Purchase of additional bank owned life insurance | (5,000 | ) | - |  |
| Proceeds from sale and call of securities available for sale | 1,000 |  | 500 |  |
| Proceeds from maturities and principal payments on mortgage backed securities | 5,940 |  | 6,198 |  |
| Proceeds from sale of other real estate owned | 3,533 |  | 3,414 |  |
| Advances on other real estate owned | (223 | ) | (4,802 | ) |
| Net increase in loans | (23,378 | ) | (6,173 | ) |
| Purchases of bank premises and equipment | (225 | ) | (209 | ) |
| Net cash used in investing activities | $(21,159$ | ) | (3,134 | ) |
| Cash Flows from Financing Activities |  |  |  |  |
| Payment of dividend on preferred stock | (815 | ) | (815 | ) |
| Cash payment of fractional shares on $10 \%$ stock dividend | (1 | ) | (1) | ) |
| Minority interest capital withdrawal, net | (899 | ) | (915 | ) |
| Proceeds from exercise of stock options and warrants | 35 |  | - |  |
| Net (decrease) increase in FHLBNY and short term borrowings | (30,159 | ) | 9,848 |  |
| Net (decrease) increase in noninterest-bearing deposits | (804 | ) | 7,978 |  |
| Net increase in interest-bearing deposits | 3,156 |  | 22,155 |  |
| Net cash (used in) provided by financing activities | (29,487 | ) | 38,250 |  |
| (Decrease) Increase in cash and cash equivalents | (33,362 | ) | 52,600 |  |
| Cash and Cash Equivalents, January 1, | 110,228 |  | 57,628 |  |
| Cash and Cash Equivalents, December 31, | \$76,866 |  | \$ 110,228 |  |
| Supplemental Disclosure of Cash Flow Information: |  |  |  |  |
| Cash paid during the year for: |  |  |  |  |


| Interest on deposits and borrowed funds | $\$ 7,505$ | $\$ 9,441$ |
| :--- | :--- | :--- |
| Income taxes | $\$ 5,600$ | $\$ 5,700$ |
| Supplemental Schedule of Noncash Activities: | $\$ 11,095$ | $\$ 1,879$ |

See accompanying notes to consolidated financial statements
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## PARKE BANCORP, INC. AND SUBSIDIARIES NOTES TO FINANCIAL STATEMENTS

Note 1. Description of Business and Summary of Significant Accounting Policies
Description of Business: Parke Bancorp, Inc. (the "Company") is a bank holding company headquartered in Sewell, New Jersey. Through subsidiaries, the Company provides individuals, corporations and other businesses, and institutions with commercial and retail banking services, principally loans and deposits. The Company was incorporated in January 2005 under the laws of the State of New Jersey for the sole purpose of becoming the holding company of Parke Bank (the "Bank").

The Bank is a commercial bank, which was incorporated on August 25, 1998, and commenced operations on January 28, 1999. The Bank is chartered by the New Jersey Department of Banking and Insurance and insured by the Federal Deposit Insurance Corporation. The Bank maintains its principal office at 601 Delsea Drive, Sewell, New Jersey, and four additional branch office locations; 501 Tilton Road, Northfield, New Jersey, 567 Egg Harbor Road, Washington Township, New Jersey, 67 East Jimmie Leeds Road, Galloway Township, New Jersey and 1610 Spruce Street in Philadelphia, Pennsylvania.

The accounting and financial reporting policies of the Company and Subsidiaries conform to accounting principles generally accepted in the United States of America ("GAAP") and to general practices within the banking industry. The policies that materially affect the determination of financial position, results of operations and cash flows are summarized below.

Principles of Consolidation: The accompanying consolidated financial statements include the accounts of Parke Bancorp, Inc. and its wholly-owned subsidiaries, Parke Bank and Parke Capital Markets, an inactive corporation. Also included are the accounts of 44 Business Capital Partners LLC, a joint venture formed in 2009 to originate and service Small Business Administration ("SBA") loans. Parke Bank has a $51 \%$ ownership interest in the joint venture. Parke Capital Trust I, Parke Capital Trust II and Parke Capital Trust III are wholly-owned subsidiaries but are not consolidated because they do not meet the requirements for consolidation under applicable accounting guidance. All significant inter-company balances and transactions have been eliminated.

Investment Securities: At December 31, 2012 and 2011, the Company held investment securities that would be held for indefinite periods of time, including securities that would be used as part of the Company's asset/liability management strategy and possibly sold in response to changes in interest rates, prepayments and similar factors. These securities are classified as "available for sale" and are carried at fair value, with any temporary unrealized gains or losses reported as other comprehensive income, net of the related income tax effect.

At December 31, 2012 and 2011, the Company also reported investments in securities that were carried at cost, adjusted for amortization of premium and accretion of discount. The Company has the intent and ability to hold these investment securities to maturity considering all reasonably foreseeable events or conditions. These securities are classified as "held to maturity."

Declines in the fair value of individual debt securities below their cost that are deemed to be other than temporary result in write-downs of the individual securities to their fair value. Debt securities that are deemed to be other than temporarily impaired are reflected in earnings as realized losses to the extent impairment is related to credit losses. The amount of the impairment for debt securities related to other
factors is recognized in other comprehensive income (loss). In evaluating other than temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the reasons for the decline in value, (3) the financial position and access to capital of the issuer, including the current and future impact of any specific events, and (4) for fixed maturity securities, whether the Company intends to sell the security, or it is more likely than not that the Company will be required to sell the security before recovery of the cost basis, which may be maturity.

The amortization of premiums and accretion of discounts over the contractual lives of the related securities are recognized in interest income using the interest method. Gains and losses on the sale of such securities are accounted for using the specific identification method.

Restricted Stock: Restricted stock includes investments in the common stock of the Federal Home Loan Bank of New York ("FHLBNY") and the Atlantic Central Bankers Bank for which no market exists and, accordingly, is carried at cost. The stocks have no quoted market value and are subject to redemption restrictions. Management reviews for impairment based on the ultimate recoverability of the cost basis in the stock. The stocks' value is determined by the ultimate recoverability of the par value rather than by recognizing temporary declines. Management considers such criteria as the significance of the decline in net assets, if any, the length of time this situation has persisted and the financial performance of the issuers. In addition, any commitments by the FHLBNY to make payments required by law or regulation, the impact of legislative and regulatory changes on the customer base of the FHLBNY and the liquidity position of the FHLBNY.

Loans: The Company makes commercial, real estate and consumer loans to customers. A substantial portion of the loan portfolio is represented by loans in the Southern New Jersey and Philadelphia, Pennsylvania markets. The ability of the Company's debtors to honor their contracts is dependent upon the real estate and general economic conditions in this area. Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal amount, adjusted for charge-offs, the allowance for loan losses and any unamortized deferred fees or costs on originated loans. Interest income on loans is recognized as earned based on contractual interest rates applied to daily principal amounts outstanding.

Loans-Nonaccrual: Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet contractual payment obligations as they become due, as well as when a loan is 90 days past due, unless the loan is well secured and in the process of collection, as required by regulatory provision. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received in excess of principal due.

Troubled Debt Restructurings: Troubled debt restructurings ("TDRs") are loans for which the Company, for legal or economic reasons related to a debtor's financial difficulties, has granted a concession to the debtor that it otherwise would not have considered. Concessions that result in the categorization of a loan as a troubled debt restructuring include:

- Reduction (absolute or contingent) of the stated interest rate;
- Extension of the maturity date or dates at a stated interest rate lower than the current market rate for new debt with similar risk;


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- Reduction (absolute or contingent) of the face amount or maturity amount of the debt as stated in the instrument or other agreement; or
- 

Reduction (absolute or contingent) of accrued interest.
TDRs are reported as impaired loans. Interest income on TDR loans is recognized consistent with the Bank's nonaccrual loan policy stated above.

Loans Held for Sale: Loans held for sale are the guaranteed portion of SBA loans and are carried at the lower of aggregate cost or fair value. The net amount of loan origination fees on loans sold is included in the carrying value and in the gain or loss on the sale. The Company originates loans to customers under an SBA program that generally provides for SBA guarantees of up to 75 percent of each loan. When the sale of the guaranteed portion of an SBA loan occurs, with retained servicing, the premium received on the sale and the present value of future cash flows of the servicing assets represent gain on the sale and are recognized in income over the estimated life of the loan. Income and fees collected for servicing are credited to noninterest income, net of amortization of the related servicing asset.

Concentration of Credit Risk: The Company's loans are generally to diversified customers in Southern New Jersey and the Philadelphia area of Pennsylvania. Loans to general building contractors, general merchandise stores, restaurants, motels, warehouse space, and real estate ventures (including construction loans) constitute a majority of commercial loans. The concentrations of credit by type of loan are set forth in Note 4. Generally, loans are collateralized by assets of the borrower and are expected to be repaid from the borrower's cash flow or proceeds from the sale of selected assets of the borrower.

Loan Fees: Loan fees and direct costs associated with loan originations are netted and deferred. The deferred amount is recognized as an adjustment to loan interest over the term of the related loans using the interest method. Loan brokerage fees represent commissions earned for facilitating loans between borrowers and other companies and is recorded as loan fee income. Loan fee income also includes prepayment penalties on loans.

Allowance for Loan Losses: The allowance for loan losses is maintained through charges to the provision for loan losses in the Consolidated Statements of Income as losses are estimated to have occurred. Loans or portions thereof that are determined to be uncollectible are charged against the allowance, and subsequent recoveries, if any, are credited to the allowance. The allowance is an amount that management believes will be adequate to absorb estimated losses relating to specifically identified loans, as well as probable credit losses in the balance of the loan portfolio, based on an evaluation of collectability of existing loans and prior loss experience. When evaluating the adequacy of the allowance, an assessment of the loan portfolio will typically take into consideration changes in the composition and volume of the loan portfolio, overall portfolio quality and past loss experience, review of specific problem loans, current economic conditions which may affect borrowers' ability to repay, and other factors which may warrant current recognition. Such periodic assessments may, in management's judgment, require the Company to recognize additions or reductions to the allowance.

Various regulatory agencies periodically review the adequacy of the Company's allowance for loan losses as an integral part of their examination process. Such agencies may require the Company to recognize additions or reductions to the allowance based on their evaluation of information available to them at the time of their examination. It is reasonably possible that the above factors may change significantly and, therefore, affect management's determination of the allowance for loan losses in the near term.

The allowance consists of specific and general components. The specific component relates to loans that are classified as impaired, including TDRs. For those loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value for collateral dependent loans or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical charge-off experience and expected losses given the Company's internal risk rating process. Other adjustments may be made to the allowance for pools of loans after an assessment of internal or external influences on credit quality that are not reflected in the historical loss or risk rating data.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Factors considered by management when evaluating impaired loans include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Impairment is measured on a loan by loan basis for commercial loans by either the present value of expected future cash flows discounted at the loans effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately evaluate individual consumer loans for impairment.

Other Real Estate Owned ("OREO"): Real estate acquired through foreclosure or other proceedings is carried at fair value less estimated costs of disposal. Costs of improving OREO are capitalized to the extent that the carrying value does not exceed its fair value less estimated selling costs. Subsequent valuation adjustments, if any, are recognized as a charge against current earnings. Holding costs are charged to expense. Gains and losses on sales are recognized in noninterest income as they occur.

Interest Rate Risk: The Company is principally engaged in the business of attracting deposits from the general public and using these deposits, together with other borrowed and brokered funds, to make commercial, commercial mortgage, residential mortgage, and consumer loans, and to invest in overnight and term investment securities. Inherent in such activities is interest rate risk that results from differences in the maturities and repricing characteristics of these assets and liabilities. For this reason, management regularly monitors the level of interest rate risk and the potential impact on net income.

Bank Premises and Equipment: Bank premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation is computed and charged to expense using the straight-line method over the estimated useful lives of the assets, generally three years for computers and software, five to ten years for equipment and forty years for buildings. Leasehold improvements are amortized to expense over the shorter of the term of the respective lease or the estimated useful life of the improvements.

Income Taxes: Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss carry forwards and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the difference
between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment. Realization of deferred tax assets is dependent on generating sufficient taxable income in the future.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that ultimately would be sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more-likely-than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. The evaluation of a tax position taken is considered by itself and not offset or aggregated with other positions. Tax positions that meet the more likely-than not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Interest and penalties associated with unrecognized tax benefits would be recognized in income tax expense on the income statement.

The Company did not recognize any interest or penalties related to income tax during the years ended December 31, 2012 or 2011. The Company does not have an accrual for uncertain tax positions as of December 31, 2012 or 2011, as deductions taken and benefits accrued are based on widely understood administrative practices and procedures and are based on clear and unambiguous tax law. Tax returns for all years 2009 and thereafter are subject to further examination by tax authorities, with the exception of the State of New Jersey for which tax returns for all years 2008 and thereafter are subject to further examination.

Use of Estimates: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term include the allowance for loan losses, other than temporary impairment losses on investment securities, the valuation of deferred income taxes, servicing assets and carrying value of OREO.

Segment Reporting: The Company operates one reportable segment of business, "community banking". Through its community banking segment, the Company provides a broad range of retail and community banking services.

Reclassifications: Certain items in the 2011 financial statements have been reclassified to conform to the 2012 presentation. Such reclassifications have no impact on prior year earnings and shareholders equity.

Comprehensive Income: Comprehensive income consists of net income and other gains and losses affecting shareholders' equity that, under GAAP, are excluded from net income, including unrealized
gains and losses on available for sale securities and gains or losses, prior service costs or credits, and transition assets or obligations associated with pension or other postretirement benefits that have not been recognized as components of net periodic benefit cost.

The Company recognizes the overfunded or underfunded status of a defined benefit postretirement plan as an asset or a liability in the consolidated balance sheet and changes in that funded status through comprehensive income in the year the changes occur. The accounting guidance related to compensation-retirement benefits also requires an employer to measure the funded status of a plan as of the date of the employer's year-end statement of financial position. The Company has recorded an expense for the unfunded status of $\$ 198$ thousand and $\$ 450$ thousand for the years ended December 31, 2012 and 2011, respectively, relating to a Supplemental Executive Retirement Plan ("SERP") (Note 11).

Accumulated other comprehensive loss consisted of the following at December 31, 2012 and 2011:

$$
2012
$$

2011
(Amounts in thousands)

## Securities

Non-credit unrealized losses on available for sale securities with OTTI
Unrealized losses on available for sale securities without OTTI Minimum pension liability
Tax impact

| $\$$ | $(499$ | $)$ | $\$$ | $(524$ | $)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | $(499$ | $)$ |  | $(252$ | $)$ |
|  | $(244$ | $)$ |  | $(268$ | $)$ |
|  | 497 |  |  | 418 |  |
| $\$$ | $(745$ | $)$ | $\$$ | $(626$ | $)$ |

Earnings Per Common Share: Basic earnings per common share is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the period. Diluted earnings per common share considers common stock equivalents (when dilutive) outstanding during the period such as options and warrants outstanding. To the extent that stock equivalents are anti-dilutive, they have been excluded from the earnings per share calculation. Both basic and diluted earnings per share computations give retroactive effect to a stock dividend declared and paid in 2012 and 2011 (Note 13). Earnings per common share have been computed based on the following for 2012 and 2011:

2012
2011
(Amounts in thousands, except share data)
Basic earnings per common share
Net income available to common shareholders
Average common shares outstanding
Basic earnings per common share
Diluted earnings per common share
Net income available to common shareholders
Average common shares outstanding
Dilutive potential common shares
Total diluted average common shares outstanding
Diluted earnings per common share

| $\$$ | 6,301 | $\$$ | 6,272 |
| :--- | :--- | :--- | :--- |
|  | $5,379,558$ |  |  |
| $\$$ | 1.17 |  | $5,374,561$ |
|  |  | $\$$ | 1.17 |
|  |  |  |  |
| $\$$ | 6,301 | $\$$ | 6,272 |
|  | $5,379,558$ |  | $5,374,561$ |
|  | 3,038 |  | 91,897 |
|  | $5,382,596$ |  | $5,466,458$ |
| $\$$ | 1.17 | $\$$ | 1.15 |

For 2012 and 2011, options to purchase 301,553 shares and 335,214 shares, respectively, were outstanding but were not included in the computation of diluted EPS because the options' common stock equivalents were anti-dilutive.

Statement of Cash Flows: Cash and cash equivalents include cash and due from financial institutions and federal funds sold. For the purposes of the statement of cash flows, changes in loans and deposits are shown on a net basis.

Recently Issued Accounting Pronouncements:
In May 2011, FASB issued ASU 2011-04, Fair Value Measurement (Topic 820) - Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. This ASU does not extend the use of fair value accounting, but provides guidance on how it should be applied where its use is already required or permitted. This guidance is to be applied prospectively and is effective during interim and annual periods beginning after December 15, 2011. Adoption of this guidance has not had a material impact on results of operations or financial condition.

In June 2011, the FASB issued guidance to improve the comparability, consistency and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. The amendments require that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The amendments do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. The amendments are effective for interim and annual periods beginning after December 15, 2011 with retrospective application. The Company adopted the accounting standard on January 1, 2012, as required, with no material impact on its results of operations or financial position.

In April 2011, the FASB issued ASU No. 2011-03, Reconsideration of Effective Control for Repurchase Agreements. This ASU amends guidance clarifying when the Bank can recognize a sale upon the transfer of financial assets subject to a repurchase agreement. That determination is based, in part, on whether the Bank has maintained effective control over the transferred financial assets. Under the amended guidance, the FASB concluded that the assessment of effective control should focus on a transferor's contractual rights and obligations with respect to transferred financial assets, not on whether the transferor has the practical ability to perform in accordance with those rights or obligations. The amended guidance was effective for transactions that occur in interim and annual periods beginning on or after December 15, 2011. The Bank accounts for all of its existing repurchase agreements as secured borrowings and therefore, the adoption of this amended guidance on January 1, 2012 did not have a material impact on the Company's Consolidated Financial Statements.

In December 2011, the FASB issued ASU No. 2011-11, Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities. This ASU will require companies to disclose gross and net information about both instruments and transactions eligible for offset in the statement of financial position and instruments and transactions subject to an agreement similar to a master netting arrangement. The scope will include derivatives, sale and repurchase agreements and reverse sale and repurchase agreements, and securities borrowing and securities lending arrangements. The amendments are effective for interim and annual periods beginning on or after January 1, 2013. The amendment is not expected to impact the Company's financial condition, results of operations or cash flows.

Note 2. Cash and Due from Banks
The Company maintains various deposit accounts with other banks to meet normal funds transaction requirements, to satisfy deposit reserve requirements, and to compensate other banks for certain correspondent services. Management is responsible for assessing the credit risk of its correspondent banks. The withdrawal or usage restrictions of these balances did not have a significant impact on the operations of the Company as of December 31, 2012 or 2011, because reserve requirements were covered by vault cash.

Note 3. Investment Securities
The following is a summary of the Company's investment in available for sale and held to maturity securities as of December 31, 2012 and 2011:


The amortized cost and fair value of debt securities classified as available for sale and held to maturity, by contractual maturity, as of December 31, 2012, are as follows:

|  | Amortized <br> Cost <br> (Amounts in thousands) |  |
| :--- | :---: | :---: |
| Fair <br> Value |  |  |
| Available for sale: | $\$-$ | $\$-$ |
| Due within one year | - | - |
| Due after one year through five years | 2,958 | 3,001 |
| Due after five years through ten years | 7,062 | 5,467 |
| Due after ten years | 10,318 | 10,872 |
| Residential mortgage-backed securities and collateralized mortgage obligations | $\$ 20,338$ | $\$ 19,340$ |
| Total available for sale |  |  |
|  | $\$-$ | $\$-$ |
| Held to maturity: | - | - |
| Due within one year | - | - |
| Due after one year through five years | 2,066 | 2,239 |
| Due after five years through ten years | $\$ 2,066$ | $\$ 2,239$ |

Expected maturities will differ from contractual maturities for mortgage related securities because the issuers of certain debt securities do have the right to call or prepay their obligations without any penalties.

There were no sales of investment securities during the year ending December 31, 2012. During the year ending December 31, 2011, the Company sold one investment security with a carrying value of $\$ 500$ thousand, recognizing a gain of $\$ 1$ thousand.

As of December 31, 2012 and 2011, approximately $\$ 10.3$ million and $\$ 8.9$ million, respectively, of investment securities are pledged as collateral for borrowed funds (Note 9). In addition, securities with a carrying value of \$4.2 million and $\$ 8.4$ million, respectively, were pledged to secure public deposits at December 31, 2012 and 2011.

The following tables show the gross unrealized losses and fair value of the Company's investments with unrealized losses that are not deemed to be other than temporarily impaired ("OTTI"), aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2012 and December 31, 2011:

As of December 31,

| 2012 | Less Than 12 Months |  |  |  | 12 Months or Greater |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair | Unrealized |  | Fair |  | Unrealized |  |  | Fair | Unrealized |  |
| Description of Securities | Value | Losses |  | Value |  | Losses |  |  | Value | Losses |  |
|  |  |  |  |  | (Amo | in | thousan |  |  |  |  |
| Available for sale: |  |  |  |  |  |  |  |  |  |  |  |
| Collateralized debt |  |  |  |  |  |  |  |  |  |  |  |
| obligations | - |  | - |  | 3,629 |  | 1,121 |  | 3,629 |  | 1,121 |
| Total available for sale | \$ | \$ |  | \$ | 3,629 |  | 1,121 | \$ | 3,629 | \$ | 1,121 |

Held to maturity:

$$
\$-\quad \$-\quad \$-\quad \$-\quad \$-\quad \$-
$$

States and political subdivisions

As of December 31, 2011

Description of Securities
Available for sale:
Corporate debt obligations
Collateralized debt obligation
Total available for sale
Less Than 12 Months
12 Months or Greater
Total

| Fair | Unrealized |
| :---: | :---: |
| Value | Losses |


| Fair | Unrealized |
| :---: | :---: |
| Value | Losses |

Fair
Unrealized (Amounts in thousands)

Held to maturity:
States and political subdivisions
\$ 758
\$ 39
\$ -
\$ -
\$ 758
\$ 39

Collateralized Debt Obligations: The Company's unrealized loss on investments in collateralized debt obligations ("CDOs") relates to three securities issued by financial institutions, totaling $\$ 3.6$ million with an unrealized loss of $30.0 \%$ at December 31, 2012. CDOs are pooled securities primarily secured by trust preferred securities ("TruPS"), subordinated debt and surplus notes issued by small and mid-sized banks and insurance companies. These securities are generally floating rate instruments with 30 -year maturities, and are callable at par by the issuer after five years. The current economic downturn has had a significant adverse impact on the financial services industry; consequently, TruPS CDOs do not have an active trading market. With the assistance of competent third-party valuation specialists, the Company utilized the following methodology to determine the fair value:

Cash flows were developed based on the estimated speeds at which the TruPS are expected to prepay, the estimated rates at which the TruPS are expected to defer payments, the estimated rates at which the TruPS are expected to default, and the severity of the losses on securities which default. TruPS generally allow for prepayment by the issuer without a prepayment penalty any time after five years. Due to the lack of new TruPS issuances and the relatively poor conditions of the financial institution industry, a relatively modest rate of prepayment was assumed going forward. Estimates for conditional default rates ("CDR") are based on the payment characteristics of the TruPS themselves (e.g. current, deferred, or defaulted) as well as the financial condition of the TruPS issuers in the pool. Estimates for the near-term rates of deferral and CDR are based on key financial ratios relating to the financial institutions' capitalization, asset quality, profitability and liquidity. Finally, we consider whether or not the financial institution has received TARP funding, and if it has, the amount. Longer-term rates of deferral and defaults on based on historical averages. The fair value of each bond was assessed by discounting their projected cash flows by a discount rate. The discount rates were based on the yields of publicly traded TruPS and preferred stock issued by comparably rated banks. The fair value for previous reporting periods was based on indicative market bids and resulted in much lower values due to the inactive trading market.

The underlying issuers have been analyzed, and projections have been made regarding the future performance, considering factors including defaults and interest deferrals. The analysis indicates that the Company should expect to receive all contractual cash flows. Because the Company does not intend to sell the investment and it is not more likely than not that the Company will be required to sell the investment before recovery of its amortized cost basis, which may be maturity, it does not consider these investments to be other than temporarily impaired at December 31, 2012 or December 31, 2011.

## Other Than Temporarily Impaired Debt Securities

We assess whether we intend to sell or it is more likely than not that we will be required to sell a security before recovery of its amortized cost basis less any current-period credit losses. For debt securities that are considered other than temporarily impaired and that we do not intend to sell and will not be required to sell prior to recovery of our amortized cost basis, we separate the amount of the impairment into the amount that is credit related (credit loss component) and the amount due to all other factors. The credit loss component is recognized in earnings and is the difference between the security's amortized cost basis and the present value of its expected future cash flows. The remaining difference between the security's fair value and the present value of future expected cash flows is due to factors that are not credit related and is recognized in other comprehensive income.

The present value of expected future cash flows is determined using the best estimate of cash flows discounted at the effective interest rate implicit to the security at the date of purchase or the current yield to accrete an asset-backed or floating rate security. The methodology and assumptions for establishing the best estimate of cash flows vary depending on the type of security. The asset-backed securities' cash flow estimates are based on bond-specific facts and circumstances that may include collateral characteristics, expectations of delinquency and default rates, loss severity and prepayment speeds and structural support, including subordination and guarantees. The corporate bond cash flow estimates are derived from scenario-based outcomes of expected corporate restructurings or the disposition of assets using bond specific facts and circumstances including timing, security interests and loss severity.

We have a process in place to identify debt securities that could potentially have a credit impairment that is other than temporary. This process involves monitoring late payments, pricing levels, downgrades by rating agencies, key financial ratios, financial statements, revenue forecasts and cash flow projections as indicators of credit issues. On a quarterly basis, we review all securities to determine whether an OTTI exists and whether losses should be recognized. We consider relevant facts and circumstances in evaluating whether a credit or interest rate-related impairment of a security is other than temporary. Relevant facts and circumstances considered include: (1) the extent and length of time the fair value has been below cost; (2) the reasons for the decline in value; (3) the financial position and access to capital of the issuer, including the current and future impact of any specific events and (4) for fixed maturity securities, our intent to sell a security or whether it is more likely than not we will be required to sell the security before the recovery of its amortized cost which, in some cases, may extend to maturity and for equity securities, our ability and intent to hold the security for a period of time that allows for the recovery in value.

The following table presents a roll-forward of the credit loss component of the amortized cost of debt securities that we have written down for OTTI and the credit component of the loss that is recognized in earnings. OTTI recognized in earnings for credit-impaired debt securities is presented as additions in two components based upon whether the current period is the first time the debt security was credit-impaired (initial credit impairment) or is not the first time the debt security was credit impaired (subsequent credit impairments). The credit loss component is reduced if we sell, intend to sell or believe we will be required to sell previously credit-impaired debt securities. Additionally, the credit loss component is reduced if we receive cash flows in excess of what we expected to receive over the remaining life of the credit-impaired debt security, the security matures or is fully written down. Changes in the credit loss component of credit-impaired debt securities were as follows for 2012 and 2011.

(1) Reduction due to credit losses applied to private label CMO tranche.

A summary of investment gains and losses recognized in income during the years ended December 31, 2012 and 2011 are as follows:

|  | 2012 <br> (Amounts in thousands) |  |
| :--- | :---: | :---: |
| Available for sale securities: <br> Realized gains <br> Realized (losses) | $\$-$ | $\$ 1$ |
| Other than temporary impairment | - | - |
| Total available for sale securities | $\$-$ | $\$(130$ |
| Held to maturity securities: | $\$-$ | $\$-$ |
| Realized gains | - | - |
| Realized (losses) | - | $\$-$ |
| Other than temporary impairment | $\$-$ | $\$-$ |

The Company did not recognize a loss in 2012, but recognized a $\$ 129$ thousand loss during 2011, of OTTI losses on available for sale securities, attributable to impairment charges recognized on privately issued CMOs.

Note 4. Loans
The portfolio of loans outstanding consists of:

|  | December 31, 2012 |  |  |  | December 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Percentage of Total Loans (Amounts |  | Amount usands) |  | Percentage of Total Loans |  |
| Commercial and Industrial | \$ | 21,925 | 3.5 | \% | \$ | 24,136 | 3.9 | \% |
| Real Estate Construction: |  |  |  |  |  |  |  |  |
| Residential |  | 7,331 | 1.2 |  |  | 21,287 | 3.4 |  |
| Commercial |  | 41,875 | 6.6 |  |  | 50,361 | 8.1 |  |
| Real Estate Mortgage: |  |  |  |  |  |  |  |  |
| Commercial - Owner Occupied |  | 157,616 | 25.0 |  |  | 147,449 | 23.6 |  |
| Commercial - Non-owner Occupied |  | 221,731 | 35.2 |  |  | 204,216 | 32.6 |  |
| Residential - 1 to 4 Family |  | 140,164 | 22.3 |  |  | 138,768 | 22.2 |  |
| Residential - Multifamily |  | 21,181 | 3.4 |  |  | 20,126 | 3.2 |  |
| Consumer |  | 17,889 | 2.8 |  |  | 18,774 | 3.0 |  |
| Total Loans | \$ | 629,712 | 100.0 | \% | \$ | 625,117 | 100.0 | \% |

The Company maintains interest reserves for the purpose of making periodic and timely interest payments for borrowers that qualify for development and construction loans. Total development and construction loans with interest reserves were $\$ 864$ thousand and $\$ 14.6$ million at December 31, 2012 and December 31, 2011, respectively. Interest reserves provide borrowers temporary sources of cash flow which can be used to make interest payments during the development or construction phases of a project. It is our expectation that equity in the project increases as the project moves towards completion and that cash flows will be positive once sales begin or stabilization occurs. Loans with interest reserves are monitored throughout the life of the project. Interest accrual may be suspended on interest reserve dependent loans that are not delinquent but are risk rated substandard or worse.

At December 31, 2012 and 2011, approximately $\$ 133.6$ million and $\$ 154.2$ million, respectively, of loans were pledged to the FHLBNY on borrowings (Note 9). This pledge consists of a blanket lien on residential mortgages and certain qualifying commercial real estate loans.

Loan Origination/Risk Management: In the normal course of business the Company is exposed to a variety of operational, reputational, legal, regulatory and credit risks that could adversely affect our financial performance. Most of our asset risk is primarily tied to credit (lending) risk. The Company has lending policies, guidelines and procedures in place that are designed to maximize loan income within an acceptable level of risk. The Board of Directors reviews and approves these policies, guidelines and procedures. When we originate a loan we make certain subjective judgments about the borrower's ability to meet the loan's terms and conditions. We also make objective and subjective value assessments on the assets we finance. The borrower's ability to repay can be adversely affected by economic changes. Likewise, changes in market conditions and other external factors can affect asset valuations. The Company actively monitors the quality of its loan portfolio. A reporting system supplements the credit review process by providing management with frequent reports related to loan production, loan quality, concentrations of credit risk, loan delinquencies, troubled debt restructures,
nonperforming and potential problem loans. Diversification in the loan portfolio is another means of managing risk associated with fluctuations in economic conditions.

With respect to construction loans to developers and builders that are secured by non-owner occupied properties, the Company generally requires the borrower to have had an existing relationship with the Company and have a proven record of success. Construction loans are underwritten utilizing feasibility studies, independent appraisal reviews, sensitivity analysis of absorption and lease rates and financial analysis of the developers and property owners. Construction loans are generally underwritten based upon estimates of costs and value associated with the complete project. These estimates may be inaccurate. Construction loans often involve the disbursement of substantial funds with repayment substantially dependent on the success of the ultimate project. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders, sales of developed property or an interim loan commitment from the Company until permanent financing is obtained. These loans are closely monitored by on-site inspections and are considered to have higher risks than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, governmental regulation of real property, general economic conditions and the availability of long-term financing.

Commercial real estate loans are subject to underwriting standards and processes similar to commercial loans, in addition to those of real estate loans. Commercial real estate loans may be riskier than those for one-to-four family residences and are typically larger in dollar size. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. The repayment of these loans is generally largely dependent on the successful operation and management of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate markets or in the general economy. The properties securing the Company's commercial real estate portfolio are diverse in terms of type and geographic location within our market area. This diversity helps reduce the Company's exposure to adverse economic events that affect any single market or industry. Management monitors and evaluates commercial real estate loans based on collateral, geography and risk grade criteria. The Company also monitors economic conditions and trends affecting market areas it serves. In addition, management tracks the level of owner-occupied commercial real estate loans versus non-owner occupied loans. At December 31, 2012, approximately $41.0 \%$ of the outstanding principal balance of the Company's commercial real estate loans were secured by owner-occupied properties.

Consumer loans may carry a higher degree of repayment risk than residential mortgage loans. Repayment is typically dependent upon the borrower's financial stability which is more likely to be adversely affected by job loss, illness, or personal bankruptcy. To monitor and manage consumer loan risk, policies and procedures are developed and modified as needed. This activity, coupled with relatively small loan amounts that are spread across many individual borrowers, minimizes risk. Additionally, trend and outlook reports are reviewed by management on a regular basis. Underwriting standards for home equity loans are heavily influenced by statutory requirements, which include, but are not limited to, a maximum loan-to-value percentage of $80 \%$, collection remedies, the number of such loans a borrower can have at one time and documentation requirements. Historically the Company's losses on consumer loans have been negligible.

The Company maintains an outsourced independent loan review program that reviews and validates the credit risk assessment program on a periodic basis. Results of these external independent reviews are presented to management. In 2011 the Company expanded its risk monitoring program by creating a standalone Credit Risk Management Department. The external independent loan review process
complements and reinforces the risk identification and assessment decisions made by lenders and credit risk management personnel.

Concentrations of Credit: Most of the Company's lending activity occurs within the areas of southern New Jersey and southeastern Pennsylvania, as well as other markets. Our expanded market area includes geographic areas that are actively solicited by our joint venture partner, 44 Business Capital LLC, for the origination of SBA guaranteed loans. The majority of the Company's loan portfolio consists of commercial real estate loans. As of December 31, 2012 and December 31, 2011, there was one industry sector concentration that exceeded $10 \%$ of total loans. Loans to lessors of retail buildings totaled $\$ 76.8$ million, or $12.2 \%$ of total loans and $\$ 71.1$ million or $11.4 \%$ of total loans at December 31, 2012 and December 31, 2011, respectively.

Loans to Related Parties: In the normal course of business, the Company has granted loans to officers, directors and their affiliates (related parties). All loans to related persons were made in the ordinary course of business; were made on substantially the same terms, including interest rates and collateral, as those prevailing at the same time for comparable loans with persons not related to the Bank; and did not involve more than the normal risk of collectability or present other unfavorable features.

An analysis of the activity of such related party loans for 2012 and 2011 is as follows:


The adjustment of $\$ 7.0$ million represents 4 loans by a former Board member.

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An age analysis of past due loans by class follows:


December 31, 2011

|  | 60-89 | Greater <br> than 90 |  |  |  | $\begin{gathered} \text { Loans } \\ >90 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30-59 | Days | Days and |  |  |  | Days |
| Days Past | Past | Not | Total Past |  |  | and |
| Due | Due | Accruing | Due | Current | Total Loans | Accruing |
|  |  |  | nts in thous |  |  |  |


| Commercial and Industrial | \$ | 603 | \$ | -\$ | -\$ | 603 | \$ | 23,533 | \$ | 24,136 | \$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate |  |  |  |  |  |  |  |  |  |  |  |  |
| Construction: |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential |  | 350 |  | - | 5,265 | 5,615 |  | 15,672 |  | 21,287 |  | - |
| Commercial |  | - |  | - | 7,703 | 7,703 |  | 42,658 |  | 50,361 |  | - |
| Real Estate Mortgage: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial - Owner |  |  |  |  |  |  |  |  |  |  |  |  |
| Occupied |  | 1,358 |  | - | 4,797 | 6,155 |  | 141,294 |  | 147,449 |  | - |
| Commercial - |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-owner Occupied |  | 1,574 |  | - | 18,132 | 19,706 |  | 184,510 |  | 204,216 |  | - |
| Residential - 1 to 4 |  |  |  |  |  |  |  |  |  |  |  |  |
| Family |  | 2,587 |  | - | 7,691 | 10,278 |  | 128,490 |  | 138,768 |  | - |
|  |  | - |  | - | 597 | 597 |  | 19,529 |  | 20,126 |  | - |

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Residential -
Multifamily

| Consumer |  |  |  |  | 274 |  | 18,500 |  | 18,774 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Loans | \$ | 6,472 | \$ | -\$ | 50,931 | \$ | 574,186 | \$ | 625,11 | \$ |  |

Impaired Loans: Loans are considered impaired when, based on current information and events, it is probable the Company will be unable to collect amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments.

All impaired loans have are assessed for recoverability based on an independent third-party full appraisal to determine the net realizable value ("NRV") based on the fair value of the underlying collateral, less cost to sell and other costs, such as unpaid real estate taxes, that have been identified, or the present value of discounted cash flows in the case of certain impaired loans that are not collateral dependent. The appraisal will be based on an "as-is" valuation and will follow a reasonable valuation method that addresses the direct sales comparison, income, and cost approaches to market value, reconciles those approaches, and explains the elimination of each approach not used. Appraisals are generally updated every 12 months or sooner if we have identified possible further deterioration in value. Prior to receiving the updated appraisal, we will establish a specific reserve for any estimated deterioration, based upon our assessment of market conditions, adjusted for estimated costs to sell and other identified costs. If the NRV is greater than the loan amount, then no impairment loss exists. If the NRV is less than the loan amount, the shortfall is recognized by a specific reserve. If the borrower fails to pledge additional collateral in the ninety day period, a charge-off equal to the difference between the loan carrying value and NRV will occur. In certain circumstances, however, a direct charge-off may be taken at the time that the NRV calculation reveals a shortfall. All impaired loans are evaluated based on the criteria stated above on a quarterly basis and any change in the reserve requirements are recorded in the period identified. All partially charged-off loans remain on nonaccrual status until they are brought current as to both principal and interest and have at least nine months of payment history and future collectability of principal and interest is assured.

Impaired loans are set forth in the following tables.
$\left.\begin{array}{llll}\text { December 31, 2012 } & \begin{array}{c}\text { Unpaid } \\ \text { Recorded } \\ \text { Investment }\end{array} & \begin{array}{c}\text { Principal } \\ \text { Balance }\end{array} & \begin{array}{c}\text { Related } \\ \text { Allowance }\end{array} \\ \text { (Amounts in thousands) }\end{array}\right]$

|  | Unpaid |  |
| :---: | :---: | :---: |
| Recorded | Principal | Related |
| Investment | Balance | Allowance |
|  | (Amounts in thousands) |  |

With no related allowance recorded:
Commercial and Industrial
Real Estate Construction:
Residential
Commercial
Real Estate Mortgage:

Commercial - Owner Occupied
Commercial - Non-owner Occupied
\$ 603
\$ 603
\$ -

4,440
12,898
5,246
13,118
6,946
30,424
6,946

8,477
597
229
64,614
30,852
10,737
667
229
68,398
With an allowance recorded:
Commercial and Industrial
Real Estate Construction:
Residential
4,170
Commercial
3,329
Real Estate Mortgage:
Commercial - Owner Occupied 59
590
Commercial - Non-owner Occupied
Residential - 1 to 4 Family
17,820
Residential - Multifamily
Consumer
3,388
17,940 2,526
23

3,268
-
32,565
5,151
1,297
3,329
380

Cos

Total:

| Commercial and Industrial <br> Real Estate Construction: | 603 | 603 | - |
| :--- | :--- | :--- | :--- |
| $\quad$Residential | 8,610 | 10,397 | 1,297 |
| $\quad$ Commercial | 16,227 | 16,447 | 380 |
| Real Estate Mortgage: |  |  |  |
| $\quad$ Commercial - Owner Occupied | 7,536 | 7,536 | 23 |
| Commercial - Non-owner Occupied | 48,244 | 48,792 | 2,526 |
| Residential - 1 to 4 Family | 11,865 | 14,326 | 600 |
| Residential - Multifamily | 3,865 |  | 3,935 |
| Consumer | 229 |  | 229 |
|  | $\$$ | 97,179 | $\$$ |
| 102,265 | $\$$ | - |  |
|  |  |  |  |

The following table presents by loan portfolio class, the average recorded investment and interest income recognized on impaired loans for the years ended December 31, 2012 and 2011:

|  | Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | Average Recorded Investment | Interest <br> Income <br> Recognized <br> (Amounts in | Average Recorded Investment thousands) | Interest <br> Income Recognized |
| Commercial and Industrial | \$776 | \$ 18 | \$599 | \$ 25 |
| Real Estate Construction: |  |  |  |  |
| Residential | 1,898 | 57 | 11,978 | 377 |
| Commercial | 14,933 | 202 | 16,164 | 475 |
| Real Estate Mortgage: |  |  |  |  |
| Commercial - Owner Occupied | 6,854 | 251 | 7,590 | 215 |
| Commercial - Non-owner Occupied | 51,883 | 2,007 | 50,907 | 2,649 |
| Residential - 1 to 4 Family | 13,174 | 389 | 14,921 | 334 |
| Residential - Multifamily | 3,526 | 216 | 4,688 | 288 |
| Consumer | 189 | 2 | 231 | 12 |
| Total | \$93,233 | \$ 3,142 | \$ 107,078 | \$4,375 |

Troubled debt restructurings: Periodically management evaluates our loans in order to determine the appropriate risk rating, interest accrual status and potential classification as a TDR, some of which are performing and accruing interest. A TDR is a loan on which we have granted a concession due to a borrower's financial difficulty. These are concessions that would not otherwise be considered. The terms of these modified loans may include extension of maturity, renewals, changes in interest rate, additional collateral requirements or infusion of additional capital into the project by the borrower to reduce debt or to support future debt service. On construction and land development loans we may modify the loan as a result of delays or other project issues such as slower than anticipated sell-outs, insufficient leasing activity and/or a decline in the value of the underlying collateral securing the loan. Management believes that working with a borrower to restructure a loan provides us with a better likelihood of collecting our loan. It is our policy not to renegotiate the terms of a commercial loan simply because of a delinquency status. However, we will use our Troubled Debt Restructuring Program to work with delinquent borrowers when the delinquency is temporary. We consider all loans modified in a troubled debt restructuring to be impaired.

At the time a loan is modified in a TDR, we consider the following factors to determine whether the loan should accrue interest:

- Whether there is a period of current payment history under the current terms, typically 6 months;
- Whether the loan is current at the time of restructuring; and
- Whether we expect the loan to continue to perform under the restructured terms with a debt coverage ratio that complies with the Bank's credit underwriting policy of 1.25 times debt service.

We also review the financial performance of the borrower over the past year to be reasonably assured of repayment and performance according to the modified terms. This review consists of an analysis of the borrower's historical results; the borrower's projected results over the next four quarters; current financial information of the borrower and any guarantors. The projected repayment source needs to be reliable, verifiable, quantifiable and sustainable. In addition, all TDRs are reviewed quarterly to determine the amount of any impairment.

At the time of restructuring, the amount of the loan principal for which we are not reasonably assured of repayment is charged-off, but not forgiven.

A borrower with a restructured loan must make a minimum of six consecutive monthly payments at the restructured level and be current as to both interest and principal to be on accrual status.

Performing TDRs (not reported as non-accrual loans) totaled $\$ 40.0$ million and $\$ 41.1$ million with related allowances of $\$ 1.4$ million and $\$ 213,000$ as of December 31, 2012 and December 31, 2011, respectively. Non-performing TDRs totaled $\$ 27.1$ million and $\$ 25.8$ million with related allowances of $\$ 8,000$ and $\$ 3.8$ million as of December 31, 2012 and December 31, 2011, respectively. All TDRs are classified as impaired loans and are included in the impaired loan disclosures above.

The following two tables detail loans modified during the years ended December 31, 2012 and 2011, including the number of modifications, the recorded investment both pre and post modification and the nature of the modifications made.


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The following table shows loans that were modified and deemed TDRs that subsequently defaulted during 2012 and 2011.

|  | 2012 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Contracts |  Number <br> Recorded of <br> Investment Contracts <br> (Amounts in thousands)  |  |  | Recorded <br> Investment |  |
| Commercial and Industrial | 1 | \$ | 603 | - | \$ |  |
| Real Estate Construction: |  |  |  |  |  |  |
| Residential | 1 |  | 1,004 | 1 |  | 316 |
| Commercial | 10 |  | 8,508 | - |  |  |
| Real Estate Mortgage: |  |  |  |  |  |  |
| Commercial - Owner Occupied | - |  |  | 5 |  | 4,131 |
| Commercial - Non-owner Occupied | 3 |  | 4,779 | 2 |  | 5,451 |
| Residential-1-4 Family | 5 |  | 4,020 | 1 |  | 929 |
| Residential - Multifamily | 1 |  | 3,267 | - |  |  |
| Consumer | - |  |  | 1 |  | 137 |
| Total | 21 | \$ | 22,181 | 10 | \$ | 10,964 |

Some loan modifications classified as TDRs may not ultimately result in the full collection of principal and interest, as modified, and result in potential incremental losses. These potential incremental losses have been factored into our
overall allowance for loan losses estimate. The level of any re-defaults will likely be affected by future economic conditions. Once a loan becomes a TDR, it will continue to be reported as a TDR until it is repaid in full, foreclosed, sold or it meets the criteria to be removed from TDR status.

Credit Quality Indicators: As part of the on-going monitoring of the credit quality of the Company's loan portfolio, management tracks certain credit quality indicators including trends related to the risk grades of loans, the level of classified loans, net charge-offs, nonperforming loans (see details above) and the general economic conditions in the region.

The Company utilizes a risk grading matrix to assign a risk grade to each of its loans. Loans are graded on a scale of 1 to 7 . Grades 1 through 4 are considered "Pass". A description of the general characteristics of the seven risk grades is as follows:

1. Good: Borrower exhibits the strongest overall financial condition and represents the most creditworthy profile.
2. Satisfactory (A): Borrower reflects a well-balanced financial condition, demonstrates a high level of creditworthiness and typically will have a strong banking relationship with Parke Bank.
3. Satisfactory (B): Borrower exhibits a balanced financial condition and does not expose the Bank to more than a normal or average overall amount of risk. Loans are considered fully collectable.
4. Watch List: Borrower reflects a fair financial condition, but there exists an overall greater than average risk. Risk is deemed acceptable by virtue of increased monitoring and control over borrowings. Probability of timely repayment is present.
5. Other Assets Especially Mentioned (OAEM): Financial condition is such that assets in this category have a potential weakness or pose unwarranted financial risk to the Bank even though the asset value is not currently impaired. The asset does not currently warrant adverse classification but if not corrected could weaken and could create future increased risk exposure. Includes loans which require an increased degree of monitoring or servicing as a result of internal or external changes.
6. Substandard: This classification represents more severe cases of \#5 (OAEM) characteristics that require increased monitoring. Assets are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. Assets are inadequately protected by the current net worth and paying capacity of the borrower or of the collateral. Asset has a well-defined weakness or weaknesses that impairs the ability to repay debt and jeopardizes the timely liquidation or realization of the collateral at the asset's net book value.
7. Doubtful: Assets which have all the weaknesses inherent in those assets classified \#6 (Substandard) but the risks are more severe relative to financial deterioration in capital and/or asset value; accounting/evaluation techniques may be questionable and the overall possibility for collection in full is highly improbable. Borrowers in this category require constant monitoring, are considered work out loans and present the potential for future loss to the bank.

An analysis of the credit risk profile by internally assigned grades as of December 31, 2012 and 2011 is as follows:
At December 31,
2012
Commercial and Industrial
Real Estate
Construction:
Residential
Commercial
Real Estate
Mortgage:
Commercial - Owner
Occupied
Commercial -
Non-owner Occupied
Residential - 1 to 4
Family
Residential -
Multifamily
Consumer
Total

At December 31, 2011 Pass

Commercial and Industrial
Real Estate
Construction:
Residential
Commercial
Real Estate
Mortgage:
Commercial - Owner

| Occupied <br> Commercial - | 137,200 | 3,840 | 6,409 | - | 147,449 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Non-owner Occupied <br> Residential - 1 to 4 | 156,277 | 10,430 | 37,509 | - | 204,216 |
| Family <br> $\quad$ Residential - | 120,658 | 4,360 | 13,750 | - | 138,768 |
| Multifamily <br> Consumer <br> Total | 16,261 | 3,268 | 597 | - | 20,126 |
|  | $\$ 18,500$ | - | 274 | - | 18,774 |

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Note 5. Allowance for Loan Losses
The allowance for loan losses is a reserve established through a provision for loan losses charged to expense, which represents management's best estimate of probable losses that have been incurred within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to reserve for estimated loan losses and risks inherent in the loan portfolio. The Company's allowance for loan loss methodology includes allowance allocations calculated in accordance with ASC Topic 310, "Receivables" and allowance allocations calculated in accordance with ASC Topic 450, "Contingencies." Accordingly, the methodology is based on historical loss experience by type of credit and internal risk grade, specific homogeneous risk pools and specific loss allocations, with adjustments for current events and conditions. The Company's process for determining the appropriate level of the allowance for loan losses is designed to account for credit deterioration as it occurs. The provision for loan losses reflects loan quality trends, including the levels of and trends related to nonaccrual loans, past due loans, potential problem loans, criticized loans and net charge-offs or recoveries, among other factors. The provision for possible loan losses also reflects the totality of actions taken on all loans for a particular period. In other words, the amount of the provision reflects not only the necessary increases in the allowance for loan losses related to newly identified criticized loans, but it also reflects actions taken related to other loans including, among other things, any necessary increases or decreases in required allowances for specific loans or loan pools.

The level of the allowance reflects management's continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including, among other things, the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The allowances established for probable losses on specific loans are based on a regular analysis and evaluation of problem loans. Loans are classified based on an internal credit risk grading process that evaluates, among other things: (i) the obligor's ability to repay; (ii) the underlying collateral, if any; and (iii) the economic environment and industry in which the borrower operates. This analysis is performed at the relationship manager level for all commercial loans. When a loan has a grade of 6 or higher, the loan is analyzed to determine whether the loan is impaired and, if impaired, the need to specifically allocate a portion of the allowance for loan losses to the loan. Specific valuation allowances are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, the relative risk grade of the loan and economic conditions affecting the borrower's industry, among other things.

Historical valuation allowances are calculated based on the historical loss experience of specific types of loans. The Company calculates historical loss ratios for pools of similar loans with similar characteristics based on the proportion of actual charge-offs experienced to the total population of loans in the pool. The historical loss ratios are periodically updated based on actual charge-off experience. A historical valuation allowance is established for each pool of similar loans based upon the product of the historical loss ratio and the total dollar amount of the loans in the pool. The Company's pools of similar loans include similarly risk-graded groups of commercial loans, commercial real estate loans, consumer real estate loans and consumer and other loans.

General valuation allowances are based on general economic conditions and other qualitative risk factors both internal and external to the Company. In general, such valuation allowances are determined by evaluating, among other things: (i) the experience, ability and effectiveness of the bank's lending management and staff; (ii) the effectiveness of the Bank's loan policies, procedures and internal controls; (iii) changes in asset quality; (iv) changes in loan portfolio volume; (v) the composition and concentrations of credit; (vi) the impact of competition on loan structuring and pricing; (vii) the effectiveness of the internal loan review function; (viii) the impact of environmental risks on portfolio risks; and (ix) the impact of rising interest rates on portfolio risk. Management evaluates the degree of risk that each one of these components has on the quality of the loan portfolio on a quarterly basis. Each component is determined to have either a high, high-moderate, moderate, low-moderate or low degree of risk. The results are then input into a "general allocation matrix" to determine an appropriate general valuation allowance.

An analysis of the allowance for loan losses as of and for the years ended December 31, 2012 and 2011 is as follows:

Allowance for Loan Losses:

|  | Beginning Balance | Charge-offs |  | Recoveries |  | Provisions |  | Ending <br> Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Amounts in thousands) |  |  |  |  |  |  |  |
| Commercial and Industrial \$ | \$ 451 | \$ | (66) | \$ | - |  | 85 | \$ | 470 |
| Real Estate Construction: |  |  |  |  |  |  |  |  |  |
| Residential | 2,613 |  | $(1,326)$ |  | 490 |  | (932) |  | 845 |
| Commercial | 1,971 |  | (310) |  | - |  | (546) |  | 1,115 |
| Real Estate Mortgage: |  |  |  |  |  |  |  |  |  |
| Commercial - Owner Occupied | 2,714 |  | $(1,058)$ |  | - |  | 2,439 |  | 4,095 |
| Commercial - Non-owner Occupied | d 6,742 |  | $(3,848)$ |  | - |  | 4,485 |  | 7,379 |
| Residential - 1 to 4 Family | 4,190 |  | $(1,531)$ |  | - |  | 1,725 |  | 4,384 |
| Residential - Multifamily | 278 |  | - |  | - |  | 34 |  | 312 |
| Consumer | 148 |  | (38) |  | - |  | 226 |  | 336 |
| Unallocated | 216 |  |  |  | - |  | (216) |  |  |
| Total \$ | \$ 19,323 | \$ | $(8,177)$ | \$ | 490 | \$ | 7,300 | \$ | 18,936 |

For the year ended December 31, 2012 (Amounts in thousands)

For the year ended December 31, 2011
Beginning
Balance

Allowance for Loan Losses:


| Allowance for Loan Losses, at December $31,2012$ | Individually evaluated for impairment |  | Collectively evaluated for impairment <br> (Amounts in thousands) |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial | \$ | 10 | \$ | 460 | \$ | 470 |
| Real Estate Construction: |  |  |  |  |  |  |
| Residential |  | 24 |  | 821 |  | 845 |
| Commercial |  | 96 |  | 1,019 |  | 1,115 |
| Real Estate Mortgage: |  |  |  |  |  |  |
| Commercial - Owner Occupied |  | 216 |  | 3,879 |  | 4,095 |
| Commercial - Non-owner Occupied |  | 1,053 |  | 6,326 |  | 7,379 |
| Residential - 1 to 4 Family |  | 301 |  | 4,083 |  | 4,384 |
| Residential - Multifamily |  | 6 |  | 306 |  | 312 |
| Consumer |  | - |  | 336 |  | 336 |
| Unallocated |  | - |  | - |  | - |
| Total | \$ | 1,706 | \$ | 17,230 | \$ | 18,936 |


| Allowance for Loan Losses, at December 31, 2011 | Individually evaluated for impairment |  | Collectively evaluated for impairment (Amounts in thousands) |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial | \$ | - | \$ | 451 | \$ | 451 |
| Real Estate Construction: |  |  |  |  |  |  |
| Residential |  | 1,297 |  | 1,316 |  | 2,613 |
| Commercial |  | 380 |  | 1,591 |  | 1,971 |
| Real Estate Mortgage: |  |  |  |  |  |  |
| Commercial - Owner Occupied |  | 23 |  | 2,691 |  | 2,714 |
| Commercial - Non-owner Occupied |  | 2,526 |  | 4,216 |  | 6,742 |
| Residential - 1 to 4 Family |  | 600 |  | 3,590 |  | 4,190 |
| Residential - Multifamily |  | 33 |  | 245 |  | 278 |
| Consumer |  | - |  | 148 |  | 148 |
| Unallocated |  | - |  | 216 |  | 216 |
| Total | \$ | 4,859 | \$ | 14,464 | \$ | 19,323 |

Loans, at December 31, 2012:
Commercial and Industrial
Real Estate Construction:
Residential
Commercial
Real Estate Mortgage:
Commercial - Owner Occupied
Commercial - Non-owner Occupied
Residential - 1 to 4 Family
Residential - Multifamily
Consumer
Total

Loans, at December 31, 2011:
Commercial and Industrial
Real Estate Construction:
Residential
Commercial
Real Estate Mortgage:
Commercial - Owner Occupied
Commercial - Non-owner Occupied
Residential - 1 to 4 Family
Residential - Multifamily
Consumer
Total
Individually
evaluated for
impairment
\$ 748
987
14,879
6,594
48,415
12,550
3,215
188
\$ 87,576
Individually
evaluated for
impairment

| Collectively <br> evaluated for <br> impairment <br> (Amounts in thousands) <br> $\$ \quad 21,177$ |  | Total |
| :---: | :---: | :--- |
|  | $\$$ | 21,925 |
| 6,344 |  | 7,331 |
| 26,996 | 41,875 |  |
|  |  |  |
|  | 151,022 |  |
| 173,316 |  | 221,616 |
| 127,614 |  | 140,164 |
| 17,966 |  | 21,181 |
|  | 17,701 |  |
| $\$ \quad 542,136$ | $\$$ | 629,712 |


| $\$$ | 603 | $\$ 23,533$ | $\$ 24,136$ |
| :--- | :--- | :--- | :--- | :--- | :--- |


|  | 8,610 | 12,677 |  |
| :--- | :--- | :--- | :--- |
|  | 16,227 | 34,134 |  |
|  |  |  |  |
|  | 7,536 | 139,913 |  |
|  | 48,244 | 155,972 | 147,449 |
|  | 11,865 | 126,903 | 204,216 |
|  | 3,865 | 16,261 | 138,768 |
|  | 229 |  | 20,126 |
| $\$$ | 97,179 | $\$$ | 527,545 |

Note 6. Bank Premises and Equipment
A summary of the cost and accumulated depreciation and amortization of Company premises and equipment as of December 31, 2012 and 2011 is as follows:

| Land |  | $\$ 820$ | $\$$ | 820 |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Building and improvements | 40 yrs-Life of lease |  | 3,992 |  | 4,059 |
| Furniture and equipment | $5-10$ years | 1,800 |  | 1,508 |  |
| Total premises and equipment |  | 6,612 |  | 6,387 |  |
| Less: accumulated depreciation and amortization |  | $(2,623$ | $)$ |  | $(2,265$ |
| Premises and equipment, net |  | $\$, 989$ | $\$$ | 4,122 |  |

Depreciation and amortization expense was $\$ 358$ thousand and $\$ 366$ thousand in 2012 and 2011, respectively.
The Company has non-cancelable operating lease agreements related to its Northfield and Philadelphia branch offices. The term of the Northfield lease is for 5 years and runs through May 2017 with one 5-year renewal option. The term of the Philadelphia lease is for 10 years and runs through June 2016 with two 5 -year renewal options. The Company is responsible for its pro-rata share of real estate taxes, and all insurance, utilities, maintenance and repair costs for the benefit of the branch offices. At December 31, 2012, the required future minimum rental payments under these leases and other equipment operating leases are as follows:

Years Ending December 31,
(Amounts in thousands)
2013 140
2014 140
2015 140
2016 107
2017 31
Total minimum lease payments \$ 558
Rent expense was approximately \$138 thousand in 2012 and \$125 thousand in 2011.

## Note 7. OREO

OREO at December 31, 2012 was $\$ 26.1$ million, compared to $\$ 19.4$ million at December 31, 2011, an increase of $\$ 6.7$ million. The real estate owned consisted of 33 properties, the largest being a condominium development at $\$ 12.8$ million. This property was sold in 2010 but does not qualify for a sales treatment under GAAP because of continuing involvement by the Company in the form of financing. During 2012, the Company disposed of $\$ 3.5$ million of OREO, recognizing a loss of $\$ 388,000$ compared to $\$ 3.5$ million of OREO sold in 2011, recognizing a loss of $\$ 44,000$. Also during 2012, the Company wrote down OREO property by $\$ 611,000$ compared to $\$ 514,000$ in 2011, based on a decline in appraised values. In addition, the Company contributed a house carried at \$139,000 to Habitat for Humanity. There was no valuation allowance related to OREO as of December 31, 2012 and 2011. Operating expenses related to OREO, net of related income, for 2012 and 2011, were $\$ 1.5$ million and $\$ 642,000$, respectively.

An analysis of OREO activity for the years ended December 31, 2012 and 2011 is as follows:

|  | For the Year Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | (Amounts in thousands) |  |  |  |
| Balance at beginning of period | \$ | 19,410 | \$ | 16,701 |
| Real estate acquired in settlement of loans |  | 11,095 |  | 1,879 |
| Sales of real estate |  | (3,533 |  | (3,414 |
| Loss on sale of real estate |  | (388 |  | (44 |
| Write-down of real estate carrying values |  | (611 |  | (514 |
| Contribution of OREO property |  | (139 |  | - |
| Capitalized improvements to real estate |  | 223 |  | 4,802 |
| Balance at end of period | \$ | 26,057 | \$ | 19,410 |

Note 8. Deposits
Deposits at December 31, 2012 and 2011 consisted of the following:

|  | 2012 <br> (Amounts in thousands) |  |
| :--- | :---: | :---: |
| Demand deposits, noninterest-bearing | $\$ 30,342$ | $\$ 31,146$ |
| Demand deposits, interest-bearing | 21,249 | 19,307 |
| Money market deposits | 84,946 | 92,576 |
| Savings deposits | 230,621 | 213,411 |
| Time deposits of $\$ 100,000$ or more | 109,941 | 108,598 |
| Other time deposits | 138,356 | 146,867 |
| Brokered time deposits | 21,752 | 22,950 |
| Total deposits | $\$ 637,207$ | $\$ 634,855$ |

Scheduled maturities of certificates of deposit at December 31, 2012 are as follows:

Years Ending December 31,
2013
2014
2015
2016
2017
Thereafter
Total
(Amounts in thousands)
\$ 195,898
43,484
10,350
8,151
12,166
\$ 270,049

Deposits from related parties totaled approximately $\$ 5,767,000$ and $\$ 6,705,000$ at December 31, 2012 and 2011, respectively.

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## Note 9. Borrowings

An analysis of borrowings as of December 31, 2012 and 2011 is as follows:

|  | 2012 |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Weighted |  |
| Maturity Date or Range | Average | Weighted |  |
|  | Amount | Rate | Amerage |
|  |  | Amounts in thousands, except rates) | Rate |

Borrowed funds:
Federal Home Loan Bank repurchase agreements

May 2013
\$ $5,000 \quad 2.65 \% \quad \$ \quad 5,000$
2.65\%

Other repurchase agreements

July 2013
\$ 5,000 $4.91 \%$
\$ 5,000
4.91\%

Federal Home Loan Bank advances

| Less than one year | \$ | - | - | \$ | 30,000 | 0.32\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One to three years |  | 20,448 | 1.29\% |  | 19,900 | 1.18\% |
| Three to five years |  | - | - |  | 707 | 5.19\% |
| Five to ten years |  | - | - |  |  |  |
| Total | \$ | 20,448 |  | \$ | 50,607 |  |
| November 2035 | \$ | 5,155 | 1.97\% | \$ | 5,155 | 1.94\% |
| November 2035 |  | 5,155 | 1.97\% |  | 5,155 | 1.94\% |
| September 2037 |  | 3,093 | 1.81\% |  | 3,093 | 1.80\% |
| Total | \$ | 13,403 |  | \$ | 13,403 |  |

At December 31, 2012, the Company had a $\$ 100.9$ million line of credit from the FHLBNY, of which $\$ 25.4$ million, as detailed above, was outstanding.

Certain investment securities (Note 3), loans (Note 4), and FHLBNY stock are pledged as collateral for borrowings.
Subordinated Debentures - Capital Trusts: On August 23, 2005, Parke Capital Trust I, a Delaware statutory business trust and a wholly-owned subsidiary of the Company, issued $\$ 5,000,000$ of variable rate capital trust pass-through securities to investors. The variable interest rate re-prices quarterly at the three-month LIBOR plus $1.66 \%$ and was $1.97 \%$ at December 31, 2012. Parke Capital Trust I purchased $\$ 5,155,000$ of variable rate junior subordinated deferrable interest debentures from the Company. The debentures are the sole asset of the Trust. The terms of the junior subordinated debentures are the same as the terms of the capital securities. The Company has also fully and unconditionally guaranteed the obligations of the Trust under the capital securities. The capital securities are redeemable by the Company on or after November 23, 2010, at par, or earlier if the deduction of related interest for federal income taxes is prohibited, classification as Tier 1 Capital is no longer allowed, or certain other contingencies arise. The capital securities must be redeemed upon final maturity of the subordinated debentures on November 23, 2035. Proceeds of approximately $\$ 4.2$ million were contributed to paid-in capital at the Bank. The remaining \$955 thousand was retained at the Company for future use.

On August 23, 2005, Parke Capital Trust II, a Delaware statutory business trust and a wholly-owned subsidiary of the Company, issued $\$ 5,000,000$ of fixed/variable rate capital trust pass-through securities to investors. Currently, the interest rate is variable at $1.97 \%$. The variable interest rate re-prices quarterly at the three-month LIBOR plus $1.66 \%$ beginning November 23, 2010. Parke Capital Trust II purchased $\$ 5,155,000$ of variable rate junior subordinated deferrable interest debentures from the Company. The debentures are the sole asset of the Trust. The terms of the junior subordinated debentures are the same as the terms of the capital securities. The Company has also fully and unconditionally guaranteed the obligations of the Trust under the capital securities. The capital securities are redeemable by the Company on or after November 23, 2010, at par, or earlier if the deduction of related interest for federal income taxes is prohibited, classification as Tier 1 Capital is no longer allowed, or certain other contingencies arise. The capital securities must be redeemed upon final maturity of the subordinated debentures on November 23, 2035. Proceeds of approximately $\$ 4.2$ million were contributed to paid-in capital at the Bank. The remaining $\$ 955$ thousand was retained at the Company for future use.

On June 21, 2007, Parke Capital Trust III, a Delaware statutory business trust and a wholly-owned subsidiary of the Company, issued $\$ 3,000,000$ of variable rate capital trust pass-through securities to investors. The variable interest rate re-prices quarterly at the three-month LIBOR plus $1.50 \%$ and was $1.81 \%$ at December 31, 2012. Parke Capital Trust III purchased $\$ 3,093,000$ of variable rate junior subordinated deferrable interest debentures from the Company. The debentures are the sole asset of the Trust. The terms of the junior subordinated debentures are the same as the terms of the capital securities. The Company has also fully and unconditionally guaranteed the obligations of the Trust under the capital securities. The capital securities are redeemable by the Company on or after December 15, 2012, at par, or earlier if the deduction of related interest for federal income taxes is prohibited, classification as Tier 1 Capital is no longer allowed, or certain other contingencies arise. The capital securities must be redeemed upon final maturity of the subordinated debentures on September 15, 2037. The proceeds were contributed to paid-in capital at the Bank.

Note 10. Income Taxes
Income tax expense for 2012 and 2011 consisted of the following:

2012
(Amounts in thousands)

| Current tax expense: |  |  |
| :--- | ---: | ---: |
| Federal | $\$ 4,405$ | $\$ 5,808$ |
| State | 1,180 | 1,517 |
|  | 5,585 | 7,325 |
| Deferred tax benefit | $(1,343$ | $(1,801$ |
| Income tax expense | $\$ 4,242$ | $\$ 5,524$ |

The components of the net deferred tax asset at December 31, 2012 and 2011 are as follows:
2012
2011
(Amounts in thousands)
Deferred tax assets
Allowance for loan losses $\quad \$ 7,735 \quad \$ 7,894$
$\begin{array}{ll}\text { Minimum pension liability } & 2,262\end{array}$
Stock compensation $\quad 30 \quad 30$
Depreciation 221
Capitalized OREO expense 518
$\begin{array}{lll}\text { OTTI write down on securities } & 1,217 & 1,353\end{array}$

|  | 13,016 |  | 12,181 |
| :---: | :---: | :---: | :---: |
| Deferred tax liabilities: |  |  |  |
| Discount accretion | 16 |  | (27 |
| Deferred loan costs | (735 | ) | (674 |
| Investment securities available for sale | (399 | ) | (310 |
| BOLI | - |  | (576 |
|  | (1,118 | ) | (1,587 |
| Net deferred tax asset | \$11,898 |  | \$10,594 |

A reconciliation of the Company's effective income tax rate with the statutory federal rate for 2012 and 2011 is as follows:

|  | 2012 <br> (Amounts in thousands) |  |
| :--- | :---: | :---: |
| At Federal statutory rate | $\$ 4,309$ | $\$ 4,805$ |
| Adjustments resulting from: | 657 | 714 |
| State income taxes, net of Federal tax benefit | $(647$ | - |
| BOLI - Reversal of DTA | $(77)$ | 5 |
| Other | $\$ 4,242$ | $\$ 5,524$ |

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The decrease in income tax expense is due to the change to an alternative tax methodology for BOLI income whereby it is treated on a tax free basis.

Management has evaluated the Company's tax positions and concluded that the Company has taken no uncertain tax positions that require adjustments to the financial statements. With few exceptions, the Company is no longer subject to income tax examinations by the U.S. federal or local tax authorities for years before 2009, and by the State of New Jersey for years before 2008.

## Note 11. Retirement Plans

The Company has a Supplemental Executive Retirement Plan ("SERP") covering certain members of management. The net periodic SERP pension cost was approximately $\$ 135$ thousand in 2012 and $\$ 353$ thousand in 2011. The unfunded benefit obligation, which was included in other liabilities, was approximately $\$ 3,137,000$ at December 31, 2012 and $\$ 3,002,000$ at December 31, 2011.

The benefit obligation at December 31, 2012 and December 31, 2011 was calculated as follows:

|  | 2012 |  |
| :--- | :---: | :---: |
| (Amounts in thousands) |  |  |
| Benefit obligation, January 1 | $\$ 3,002$ | $\$ 2,649$ |
| Service cost | $(6$ | 232 |
| Interest cost | 165 | 120 |
| (Gain) loss | $(24$ | 1 |
| Benefit obligation, December 31 | $\$ 3,137$ | $\$ 3,002$ |

The net periodic pension cost for 2012 and 2011 was calculated as follows:

|  | 2012 <br> (Amounts in thousands) |  |
| :--- | :---: | :---: |
| Service cost | $\$(6$ | $)$ |

The discount rate used in determining the actuarial present value of the projected benefit obligation was $5.5 \%$ for both 2012 and 2011. Annual benefit payments are estimated at $\$ 0$ for 2013 through 2015, $\$ 113$ thousand for 2016, $\$ 227$ thousand for 2017, $\$ 287$ thousand for 2018, $\$ 318$ thousand for 2019 through 2022 and $\$ 4.0$ million thereafter.

The Company has a 401 K Plan covering substantially all employees. Under the Plan, the Company is required to contribute $3 \%$ of all qualifying employees' eligible salary to the Plan. The Plan expense in 2012 was $\$ 109$ thousand and $\$ 98$ thousand in 2011.

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Note 12. Regulatory Matters
On April 9, 2012, the Bank entered into Consent Orders with the FDIC and the New Jersey Department of Banking and Insurance (the "Department"). Under the Consent Orders, the terms of which are substantially identical, the Bank is required, among other things, subject to review and approval by the FDIC and the Department: (i) to adopt and implement a plan to reduce the Bank's position in delinquent or classified assets; (ii) to adopt and implement a program providing for a periodic independent review of the Bank's loan portfolio and the identification of problem credits; (iii) to review and revise the Bank's loan policies and procedures to address identified lending deficiencies; and (iv) to adopt and implement a plan to reduce and manage each of the concentrations of credit identified by the FDIC and the Department.

The Consent Orders also require the Bank to obtain the prior approval of the FDIC and the Department before declaring or paying any dividend or appointing or changing the title or responsibilities of any director or senior executive officer. Additional regulatory provisions require FDIC prior approval before the Bank enters into any employment agreement or other agreement or plan providing for the payment of a "golden parachute payment" or the making of any golden parachute payment.

Capital Ratios: The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of its assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Company and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2012 and 2011, that the Company and the Bank met all capital adequacy requirements to which they are subject.

As of December 31, 2012 and 2011, the Bank was categorized as "well-capitalized" under the regulatory framework for prompt corrective action. Prompt corrective action provisions are not applicable to bank holding companies. There are no conditions or events since December 31, 2012 that management believes have changed the Bank's capital category.

To be categorized as well capitalized, the Bank must maintain minimum total risk based, Tier 1 risk based, and Tier 1 leverage ratios as set forth in the following tables.

| Parke Bancorp, Inc. <br> As of December 31, 2012 | Actual |  |  | For Capital Adequacy Purposes |  |  | To be Well- Capitalized Under Prompt Corrective Action Provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | (Amounts in thousands except ratios) |  |  |  |  |  |  |  |
| Total Risk Based Capital (to Risk Weighted Assets) | \$ 105,640 | 16.25 | \% | \$51,998 | 8 | \% | \$N/A | N/A |  |
| Tier 1 Capital (to Risk Weighted Assets) | \$97,382 | 14.98 | \% | \$25,999 | 4 | \% | \$N/A | N/A |  |
| Tier 1 Capital (to Average Assets) | \$97,382 | 12.60 | \% | \$30,917 | 4 | \% | \$N/A | N/A |  |
| As of December 31, 2011 |  |  |  |  |  |  |  |  |  |
| Total Risk Based Capital (to Risk Weighted Assets) | \$98,992 | 15.5 | \% | \$51,209 | 8 | \% | N/A | N/A |  |
| Tier 1 Capital (to Risk Weighted Assets) | \$90,851 | 14.2 | \% | \$25,604 | 4 | \% | N/A | N/A |  |
| Tier 1 Capital (to Average Assets) | \$90,851 | 12.1 | \% | \$30,122 | 4 | \% | N/A | N/A |  |
| Parke Bank <br> As of December 31, 2012 |  |  |  |  |  |  |  |  |  |
| Total Risk Based Capital (to Risk Weighted Assets) | \$ 105,714 | 16.26 | \% | \$51,998 | 8 | \% | \$64,998 | 10 | \% |
| Tier 1 Capital (to Risk Weighted Assets) | \$97,456 | 14.99 | \% | \$25,999 | 4 | \% | \$38,999 | 6 | \% |
| Tier 1 Capital (to Average Assets) | \$97,456 | 12.61 | \% | \$30,917 | 4 | \% | \$38,646 | 5 | \% |
| As of December 31, 2011 |  |  |  |  |  |  |  |  |  |
| Total Risk Based Capital (to Risk Weighted Assets) | \$98,817 | 15.4 | \% | \$51,208 | 8 | \% | \$64,010 | 10 | \% |
| Tier 1 Capital (to Risk Weighted Assets) | \$90,676 | 14.2 | \% | \$25,604 | 4 | \% | \$38,406 | 6 | \% |
| Tier 1 Capital (to Average Assets) | \$90,676 | 12.0 | \% | \$30,122 | 4 | \% | \$37,652 | 5 | \% |

Note 13. Shareholders' Equity
Common Stock Dividend: In May 2012 and May 2011 the Company paid a $10 \%$ common stock dividend to shareholders ( 488,383 and 443,945 shares respectively). All share and per share information has been retroactively adjusted to give effect to this stock dividend for the periods presented.

Treasury Stock: No transactions occurred in 2012 or 2011 for the repurchase of Company stock.
Stock Options: In 1999, 2002 and 2003, the shareholders approved the Company's Employee Stock Option Plans and in 2005 the shareholders approved the Company's Directors and Employee Stock Option Plan (the "Plans"). The Plans are "non-qualified" stock option plans. Reserved for issuance upon the exercise of options granted or to be granted by the Board of Directors is an aggregate of 148,181 shares of common stock as of December 31, 2012. All options issued under the Plans were fully vested upon issuance. All directors and certain officers and employees of the Company have been granted options under the Plans. All stock option amounts and prices included in the following discussions have been adjusted for stock dividends.

There were no option awards, and hence no net compensation expenses for both 2012 and 2011.
Option awards are granted with an exercise price equal to the market price of the Company's stock at the date of the grant. No options were awarded or exercised in 2012. All options issued have 10 year contractual terms and were fully vested as of December 31, 2012.

At December 31, 2012, there were 148,181 shares available for grant under the Plans.
The following table summarizes stock option activity for the year ended December 31, 2012.
$\left.\begin{array}{lrlcccc} & & \begin{array}{c}\text { Weighted } \\ \text { Average }\end{array} \\ \text { Remaining } \\ \text { Contractual } \\ \text { Life }\end{array} \quad \begin{array}{c}\text { Aggregate } \\ \text { Intrinsic } \\ \text { Value }\end{array}\right]$

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Stock options outstanding and exercisable at December 31, 2012 are as follows:


Preferred Stock: On October 3, 2008 Congress passed the Emergency Economic Stabilization Act of 2008 (EESA), which provides the U.S. Secretary of the Treasury with broad authority to implement certain actions to help restore stability and liquidity to the U.S. markets. One of the provisions resulting from EESA is the Treasury Capital Purchase Program (CPP) which provided for the direct equity investment of perpetual preferred stock by the U.S. Treasury in qualified financial institutions. This program was voluntary and requires an institution to comply with several restrictions and provisions, including limits on executive compensation, stock redemptions, and declaration of dividends. The CPP provided for a minimum investment of $1 \%$ of Risk-Weighted-Assets, with a maximum investment of the lesser of $3 \%$ of Risk-Weighted Assets or $\$ 25$ billion. The perpetual preferred stock has a dividend rate of $5 \%$ per year until the fifth anniversary of the Treasury investment and a dividend of $9 \%$, thereafter. The CPP also requires the Treasury to receive warrants for common stock equal to $15 \%$ of the capital invested by the U.S. Treasury.

The Company received an investment in cumulative perpetual preferred stock of $\$ 16,288,000$ on January 30 , 2009. These proceeds were allocated between the preferred stock and warrants based on relative fair value in accordance with FASB ASC Topic 470, Debt with Conversion and Other Options. The allocation of proceeds resulted in a discount on the preferred stock that will be accreted over five years. The Company issued 359,135 common stock warrants to the U.S. Treasury and $\$ 930$ thousand of those proceeds were allocated to the warrants. The warrants are accounted for as equity securities. The warrants have a contractual life of 10 years and an exercise price of $\$ 6.79$ per share of common stock.

In November of 2012, the U.S. Treasury held an auction and sold its investment in the preferred stock to institutional investors. Restrictions related to the CPP have been lifted. The warrants for 399,006 shares of common stock, with an exercise price of $\$ 6.12$ per share, remain outstanding as of December 31, 2012.

The Company has recorded dividends in the approximate amount of $\$ 815$ thousand for each of the years ended December 31, 2012 and 2011. All dividend amounts through December 31, 2012 have been paid. The preferred stock qualifies for and is accounted for as equity securities and is included in the Company's Tier I capital on the date of receipt.

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Note 14. Other Related Party Transactions
A member of the Board of Directors is a principal of a commercial insurance agency that provides all the insurance coverage for the Company. The cost of the insurance was approximately $\$ 361$ thousand in 2012 and $\$ 184$ thousand in 2011. An insurance agency owned by another Board Member provides employee benefits (medical insurance, life insurance, and disability insurance). The cost of these employee benefits totaled $\$ 493$ thousand in 2012 and $\$ 420$ thousand in 2011.

Note 15. Commitments and Contingencies
The Company has entered into an employment contract with the President of the Company, which provides for continued payment of certain employment salaries and benefits in the event of a change in control, as defined.

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheet. The contract or notional amounts of these instruments reflect the extent of the Company's involvement in these particular classes of financial instruments. The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual or notional amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as they do for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation. Collateral held varies but may include accounts receivable; inventory; property, plant and equipment and income-producing commercial properties. As of December 31, 2012 and 2011, commitments to extend credit amounted to approximately $\$ 50.8$ million and $\$ 54.8$ million, respectively.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. As of December 31, 2012 and 2011, standby letters of credit with customers were $\$ 5.8$ million and $\$ 6.9$ million, respectively.

Loan commitments and standby letters of credit are issued in the ordinary course of business to meet customer needs. Commitments to fund fixed-rate loans were immaterial at December 31, 2012. Variable-rate commitments are generally issued for less than one year and carry market rates of interest. Such instruments are not likely to be affected by annual rate caps triggered by rising interest rates. Management believes that off-balance sheet risk is not material to the results of operations or financial condition.

In the normal course of business, there are outstanding various contingent liabilities such as claims and legal action, which are not reflected in the financial statements. In the opinion of management, no material losses are anticipated as a result of these actions or claims.

Note 16. Fair Value
Fair Value Measurements
The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with the Fair Value Measurements and Disclosures Topic 820 of FASB ASC, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The fair value guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions. In accordance with this guidance, the Company groups its assets and liabilities carried at fair value in three levels as follows:

Level 1 Input:

1) Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2 Inputs:
1)

Quoted prices for similar assets or liabilities in active markets.
2) Quoted prices for identical or similar assets or liabilities in markets that are not active.
3) Inputs other than quoted prices that are observable, either directly or indirectly, for the term of the asset or liability (e.g., interest rates, yield curves, credit risks, prepayment speeds or volatilities) or "market corroborated inputs."

Level 3 Inputs:

1) Prices or valuation techniques that require inputs that are both unobservable (i.e. supported by little or no market activity) and that are significant to the fair value of the assets or liabilities.
2)These assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

## Fair Value on a Recurring Basis:

The following is a description of the Company's valuation methodologies for assets carried at fair value. These methods may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Company believes that its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting measurement date.

## Investment Securities Available for Sale:

Where quoted prices are available in an active market, securities are classified in Level 1 of the valuation hierarchy. Securities in Level 1 are exchange-traded equities. If quoted market prices are not available for the specific security, then fair values are provided by independent third-party valuations services. These valuations services estimate fair values using pricing models and other accepted valuation methodologies, such as quotes for similar securities and observable yield curves and spreads. As part of the Company's overall valuation process, management evaluates these third-party methodologies to ensure that they are representative of exit prices in the Company's principal markets. Securities in Level 2 include U.S. Government agencies, mortgage-backed securities, state and municipal securities and trust preferred securities.

Securities in Level 3 include thinly-traded and collateralized debt obligations. With the assistance of competent third-party valuation specialists, the Company utilized the following methodology to determine the fair value:

Cash flows were developed based on the estimated speeds at which the TruPS are expected to prepay (a range of $1 \%$ to $2 \%$ ), the estimated rates at which the TruPS are expected to defer payments, the estimated rates at which the TruPS are expected to default (a range of $0.57 \%$ to $0.66 \%$ ), and the severity of the losses on securities which default ( $95 \%$ ). TruPS generally allow for prepayment by the issuer without a prepayment penalty any time after five years. Due to the lack of new TruPS issuances and the relatively poor conditions of the financial institution industry, a relatively modest rate of prepayment was assumed going forward. Estimates for CDRs are based on the payment characteristics of the TruPS themselves (e.g. current, deferred, or defaulted) as well as the financial condition of the TruPS issuers in the pool. Estimates for the near-term rates of deferral and CDR are based on key financial ratios relating to the financial institutions' capitalization, asset quality, profitability and liquidity. Finally, we consider whether or not the financial institution has received TARP funding, and if it has, the amount. Longer-term rates of deferral and defaults are based on historical averages. The fair value of each bond was assessed by discounting its projected cash flows by a discount rate. The discount rates were based on the yields of publicly traded TruPS and preferred stock issued by comparably rated banks ( 3 month LIBOR plus a spread of 400 to 959 basis points).

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis at December 31, 2012 and 2011.

Financial Assets Level 1
Level 2 Level 3
Total
(Amounts in thousands)
Securities Available for Sale
As of December 31, 2012

| U.S. Government sponsored entities | \$ | - | \$ | 7 | \$ | - | \$ | 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corporate debt obligations |  | - |  | 1,524 |  | - |  | 1,524 |
| Residential mortgage-backed securities |  | - |  | 12,899 |  | - |  | 12,899 |
| Collateralized mortgage-backed securities |  |  |  | 968 |  | 6 |  | 974 |
| Collateralized debt obligations |  | - |  | - |  | 3,936 |  | 3,936 |
| Total | \$ | - | \$ | 15,398 | \$ | 3,942 | \$ | 19,340 |
| As of December 31, 2011 |  |  |  |  |  |  |  |  |
| U.S. Government sponsored entities | \$ | - | \$ | 1,011 | \$ | - | \$ | 1,011 |
| Corporate debt obligations |  | - |  | 1,486 |  | - |  | 1,486 |
| Residential mortgage-backed securities |  | - |  | 14,461 |  | - |  | 14,461 |
| Collateralized mortgage-backed securities |  |  |  | 1,437 |  | 157 |  | 1,594 |
| Collateralized debt obligations |  | - |  | - |  | 3,965 |  | 3,965 |
| Total | \$ | - | \$ | 18,395 | \$ | 4,122 | \$ | 22,517 |

For the year ended December 31, 2012, there were no transfers between the levels within the fair value hierarchy.

The changes in Level 3 assets measured at fair value on a recurring basis are summarized as follows for the years ended December 31:

|  | Securities Available for Sale |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  | 2011 |  |
|  | (Amounts in thousands) |  |  |  |  |
| Beginning balance at January 1, | \$ | 4,122 |  | \$ | 4,560 |
| Total net losses included in: |  |  |  |  |  |
| Net loss - CMO's |  | (128 | ) |  | (129 |
| Other comprehensive loss - CDO's |  | (52 | ) |  | (107 |
| Settlements |  | - |  |  | (202 |
| Net transfers into Level 3 |  | - |  |  | - |
| Ending balance December 31, | \$ | 3,942 |  | \$ | 4,122 |

Fair Value on a Non-recurring Basis:
Certain assets and liabilities are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

Financial Assets
As of December 31, 2012
Collateral dependent impaired loans
OREO
As of December 31, 2011
Collateral dependent impaired loans
OREO

Level 1 Level 2 Level $3 \quad$ Total
(Amounts in thousands)

| (Amounts in thousands) |  |  |  |
| ---: | ---: | ---: | ---: |
| $\$-$ | $\$-$ | $\$ 56,620$ | $\$ 56,620$ |
| - | - | 26,057 | 26,057 |
|  |  |  |  |
| $\$-$ | $\$-$ | $\$ 72,958$ | $\$ 72,958$ |
| - | - | 19,410 | 19,410 |

Collateral dependent impaired loans, which are measured in accordance with FASB ASC Topic 310 "Receivables", for impairment, had a carrying amount of $\$ 56.6$ million and $\$ 73.0$ million at December 31, 2012 and December 31, 2011 respectively, with a valuation allowance of $\$ 547$ thousand and $\$ 2.6$ million at December 31, 2012 and December 31, 2011 respectively. The valuation allowance for collateral dependent impaired loans is included in the allowance for loan losses on the balance sheet. All collateral dependent impaired loans have an independent third-party full appraisal to determine the NRV based on the fair value of the underlying collateral, less cost to sell (a range of 5\% to $10 \%$ ) and other costs, such as unpaid real estate taxes, that have been identified, or the present value of discounted cash flows in the case of certain impaired loans that are not collateral dependent. The appraisal will be based on an "as-is" valuation and will follow a reasonable valuation method that addresses the direct sales comparison, income, and cost approaches to market value, reconciles those approaches, and explains the elimination of each approach not used. Appraisals are updated every 12 months or sooner if we have identified possible further deterioration in value.

OREO consists of commercial real estate properties which are recorded at fair value based upon current appraised value less estimated disposition costs, which is adjusted based upon management's review and changes in market conditions (Level 3 inputs). Properties are reappraised annually.

## Fair Value of Financial Instruments

The Company discloses estimated fair values for its significant financial instruments in accordance with FASB ASC Topic 825, "Disclosures about Fair Value of Financial Instruments". The methodologies for estimating the fair value of financial assets and liabilities that are measured at fair value on a recurring or non-recurring basis are discussed above. The methodologies for estimating the fair value of other financial assets and liabilities are discussed below.

For certain financial assets and liabilities, carrying value approximates fair value due to the nature of the financial instrument. These instruments include cash and cash equivalents, restricted stock, accrued interest receivable, demand and other non-maturity deposits and accrued interest payable.

The Company used the following methods and assumptions in estimating the fair value of the following financial instruments:

Investment Securities: Fair value of securities available for sale is described above. Fair value of held to maturity securities is based upon quoted market prices (Level 2 inputs).

Loans Held for Sale: Fair value represents the face value of the guaranteed portion of SBA loans pending settlement.
Loans (other than impaired): Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, residential mortgage and other consumer. Each loan category is further segmented into groups by fixed and adjustable rate interest terms and by performing and non-performing categories. The fair value of performing loans is calculated by discounting scheduled cash flows through their estimated maturity, using estimated market discount rates that reflect the credit and interest rate risk inherent in each group of loans (Level 2 inputs). The estimate of maturity is based on contractual maturities for loans within each group, or on the Company's historical experience with repayments for each loan classification, modified as required by an estimate of the effect of current economic conditions.

Deposits: The fair value of time deposits is based on the discounted value of contractual cash flows, where the discount rate is estimated using the market rates currently offered for deposits of similar remaining maturities (Level 2 inputs).

Borrowings: The fair values of FHLBNY borrowings, other borrowed funds and subordinated debt are based on the discounted value of estimated cash flows. The discounted rate is estimated using market rates currently offered for similar advances or borrowings (Level 2 inputs).

Bank premises and equipment, customer relationships, deposit base and other information required to compute the Company's aggregate fair value are not included in the above information. Accordingly, the above fair values are not intended to represent the aggregate fair value of the Company.

The following table summarizes the carrying amounts and fair values for financial instruments at December 31, 2012 and December 31, 2011:

Financial Assets:
Cash and cash equivalents
Investment securities AFS
Investment securities HTM
Restricted stock
Loans held for sale
Loans, net
Accrued interest receivable

Financial Liabilities:
Demand and savings deposits
Time deposits
Borrowings
Accrued interest payable

| Level in | December 31, 2012 |  | December 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fair Value Hierarchy | Carrying Value (Amounts in th | $\begin{aligned} & \text { Fair } \\ & \text { Value } \\ & \text { usands) } \end{aligned}$ | Carrying Value |  | Fair Value |
| Level 1 | \$ 76,866 | 76,866 | 110,228 | \$ | 110,228 |
| (1) | 19,340 | 19,340 | 22,517 |  | 22,517 |
| Level 2 | 2,066 | 2,239 | 2,032 |  | 2,080 |
| Level 2 | 2,223 | 2,223 | 3,565 |  | 3,565 |
| Level 2 | 495 | 495 | 225 |  | 225 |
| (2) | 610,776 | 632,723 | 605,794 |  | 622,801 |
| Level 2 | 2,727 | 2,727 | 3,039 |  | 3,039 |

(1) See the recurring fair value table above.
(2) For non-impaired loans, Level 2; for impaired loans, Level 3.

Note 17. Parent Company Only Financial Statements
Condensed financial information of the parent company only is presented in the following two tables:

Balance Sheets

Assets:

| Cash | $\$$ | 53 | $\$$ | 257 |
| :--- | ---: | ---: | ---: | ---: |
| Investments in subsidiaries |  | 97,114 |  | 90,277 |
| Other assets | 5 |  | 229 |  |
| Total assets | $\$$ | 97,172 | $\$$ | 90,763 |
|  |  |  |  |  |
| Liabilities and Equity: | $\$$ | 13,403 | $\$$ | 13,403 |
| Subordinated debentures | 132 |  | 136 |  |
| Other liabilities |  | 83,637 |  | 77,224 |
| Equity |  | 97,172 | $\$$ | 90,763 |

Statements of Income

Income:
Dividends from bank subsidiary
Other income
\$

Expense:
Interest on subordinated debentures 282
$\begin{array}{ll}\text { Other expenses } & 269 \\ 295\end{array}$
Income before income taxes 532
Provision for income taxes
Equity in undistributed income of subsidiaries
Net income
Preferred stock dividend and discount accretion
Net income available to common shareholders

551
256

532
551
Years ended December 31, 2012

2011
(Amounts in thousands)

$$
2012 \quad 2011
$$

(Amounts in thousands)
,
996 \$ 1,60087
6,781 ..... 6,223
7,313 ..... 7,272
1,012 ..... 1,000
6,301 ..... 6,272

Statements of Cash Flows

|  |  | Years ended December 31, |  |
| :--- | :--- | :--- | :--- |
| Cash Flows from Operating Activities | 2012 |  | (Amounts in thousands) |

Note 18. Subsequent Events

Management has evaluated subsequent events through the date of issuance of the financial statements and does not believe any such events warrant recording or disclosure in these financial statements.

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## CORPORATE INFORMATION

PARKE BANCORP, INC.
601 Delsea Drive
Washington Township, NJ 08080
(856) 256-2500
www.parkebank.com

## Board of Directors (Parke Bank and Parke Bancorp, Inc.)

Celestino R. ("Chuck") Pennoni
Chairman of the Board of Directors
Chairman \& CEO - Pennoni Associates

Vito S. Pantilione
President, Chief Executive and Director

Fred G. Choate
Director
President of Greater
Philadelphia Venture Capital
Corporation
Edward Infantolino Director
President of Ocean Internal Medicine Associates, P.A.

Daniel J. Dalton
Director
Vice President with Brown \& Brown

Arret F. Dobson
Director
Real Estate Developer

Anthony J. Jannetti
Director
President of Anthony J. Jannetti, Inc.

Jeffrey H. Kripitz
Director Owner of Jeff Kripitz Agency

Jack C. Sheppard, Jr. Director
Executive Vice President with Bollinger Insurance

Ray H. Tresch
Director
Owner of Redy Mixt
Konkrete

Vito S. Pantilione<br>President and Chief Executive Officer

Transfer Agent \& Registrar
Registrar and Transfer Company 10 Commerce Dr. Cranford, NJ 07016

Parke Bancorp, Inc. Officers
Elizabeth A. Milavsky
Executive Vice President
Paul E. Palmieri
Senior Vice President and Corporate Secretary

Independent Auditors
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751 Arbor Way, Suite 200
Blue Bell, PA 19422

John F. Hawkins
Senior Vice President and Chief Financial Officer

Special Counsel
Spidi \& Fisch, PC
1227 25th Street, N.W.
Suite 200 West
Washington, D.C. 20037

PARKE BANK
Officers

| Vito S. Pantilione | Elizabeth A. Milavsky <br> President \& Chief Executive Officer <br> Executive Vice President \& Chief <br> Operating Officer |
| :---: | :---: |
| John F. Hawkins | Robert Gehring |
| Senior Vice President \& Chief Financial | Senior Vice President \& Chief Credit |
| Officer | Officer |
| David O. Middlebrook | Paul E. Palmieri |
| Senior Vice President \& Senior Loan | Senior Vice President, Philadelphia Region |
| Officer |  |
| Daniel Sulpizio | Allen M. Bachman |
| Senior Vice President | Vice President |
| Dolores M. Calvello | Kathleen A. Conover |
| Vice President | Vice President |
| Gil Eubank | Ralph Gallo |
| Vice President | Vice President \& Chief Workout Officer |
| Anthony "Nino" Lombardo | Lisa Perkins |
| Vice President \& Controller | Vice President |
| Marlon R. Soriano | James S. Talarico |
| Vice President | Vice President |
| Marysharon Mitchell | Nicholas Pantilione |
| Assistant Vice President | Assistant Vice President |
| Mary Ann Seal | Bart Seaman |
| Assistant Vice President | Assistant Vice President |

Frank Zangari Assistant Vice President

|  | Branches |  |
| :---: | :---: | :---: |
| Northfield Office | Main Office | Kennedy Office |
| 501 Tilton Road | 601 Delsea Drive | 567 Egg Harbor Road |
| Northfield, NJ 08225 | Washington Township, NJ 08080 | Washington Township, |
| (609) $646-6677$ | $(856) 256-2500$ | NJ 08080 |
| (856) 582-6900 |  |  |

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| 44 Business Capital LLC | Parke Capital Trust I |
| :---: | :---: |
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