

Edgar Filing: ZWEIG TOTAL RETURN FUND INC - Form N-30B-2

ZWEIG TOTAL RETURN FUND INC

Form N-30B-2

May 21, 2002

May 1, 2002

[PHOTO]

Dear Shareholder:

The net asset value of the Zweig Total Return Fund, Inc. declined 0.8% for the three months ended March 31, 2002, including the \$0.164 in reinvested distributions. Consistent with our policy of seeking to minimize risks, while earning reasonable returns, the Fund's average overall exposure was approximately 76%.

DISTRIBUTION DECLARED

In accordance with our policy of distributing 10% of net asset value per year, which equals 0.83% per month (10% divided by 12 months), the Fund recently announced a distribution of \$0.052 payable on May 28, 2002, to shareholders of record on May 13, 2002. The value of a distribution depends on the exact net asset value at the time of declaration. For the May distribution, 0.83% of the Fund's net asset value was equivalent to \$0.052 per share. Including this distribution, the Fund's payout since its inception is now \$11.686.

MARKET OUTLOOK

Our bond exposure on March 31, 2002, was 34% compared with 40% at year-end. If we were fully invested, we would be at 62.5% in bonds and 37.5% in stocks. Consequently, at 40%, we are at approximately 54% of a full position.

The first quarter was a volatile period for bonds and interest rates. January was marked by a rally in bond prices, with yields falling in response to concerns that the economy would stay weak and corporate profits would be muted. Slowly, the tide began to turn as economic data showed strength for February. While some economists related the stronger-than-expected figures to the unseasonably warm winter, the evidence was undeniable by March. The economy was much stronger than the bond market had been discounting, and yields rose substantially in late February.

The 30-year Treasury bond rose by nearly 50 basis points ( 1/2%), while front-end maturities, such as the two-year note, rose by over 80 basis points. With the economic outlook much more positive and the possibility of a tighter Fed somewhere on the horizon, bond prices have found a new and lower level for now.

Our equity exposure was 34% on March 31, 2002, compared with 35% at year-end. At the current figure, we are at approximately 91% of a full position.

The Dow Jones Industrial Average rose 3.8% in the first quarter, while the Nasdaq Composite Index dropped 5.3%. It was a very selective market. The Nasdaq is dominated by technology, and there were a lot of technology problems. Since the end of the first quarter, the Nasdaq has been even worse. It's not easy to make a case that technology stocks are cheap. I am not saying that some can't go up, but it has just been really tough. The Dow is a much narrower group, but here, too, there have been problems. Recently, two big Dow components--General Electric and IBM--have had accounting and other worries. So, it's not easy going for the Dow either.

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The Fed held interest rates steady in March, saying it viewed the risks to the economy evenly balanced between sustained weakness and growth so strong, it could ignite inflation. Later, Fed Chairman Alan Greenspan indicated to

Congress that there would be no rush to raise rates from their 40-year lows. He reported that inflation pressures are well contained.

Following last year's 11 rate cuts, a few hikes would still leave rates on the low side. I don't think it would necessarily be a bad thing if the Fed were to lift rates. The Fed would not act unless it felt that the economy was stronger and the recession was over. A few modest hikes would not be a big deal. Once you start getting into boosts of, say, 1 1/2% or 2%, it might be time to start worrying.

The latest data suggest that the U.S. economy grew by 1.7% during last year's fourth quarter, while productivity surged by 5.2%. These numbers are still going to be revised. If these numbers are real, they are very favorable. It means that you can get solid growth in the economy without inflation. Most likely, the recession was over at the end of the third quarter or during the fourth quarter. I think the first-quarter figures are likely to be a lot stronger when they come out.

There are many other indications that the recession has ended. New factory orders in March came in at the fastest rate in 14 years. The Institute for Supply Management reported that its factory index rose to 55.6 in March from 54.7 in February. The Fed said that industrial production jumped 0.7% in March, the largest increase since May 2000. Also, the Conference Board reported that its index of consumer confidence rallied to 110.2 in March, its highest level since August.

I think the economy will also benefit in the short run by increased military spending. Congress has authorized \$17.5 billion for emergency war costs, and President Bush has proposed increasing the military budget by \$48 billion next year and \$120 billion over five years. This will result in a federal budget deficit.

People have the wrong idea about budget surpluses and deficits. They view deficits as something horrible and surpluses as something good. It is not that simple. When the government runs a surplus, it puts a drag on the economy, as it did during the last couple of years. Under these conditions, we would be better off cutting taxes and giving the money back to the people.

I certainly am not suggesting that we should always run a deficit. But, we are going to see deficits during recessions when incomes, earnings, and tax receipts are down. That is the time the government should try to spend a bit more to combat the recession. It can cut back the spending when the economy is strong. Eventually, if the economy gets too strong, increased government spending can lead to inflation and Fed hikes, and then you have problems.

After a span of low profits, the companies in the S&P 500 Index are projected to report earnings of \$11.23 per share for the first quarter, up nearly 7% from the fourth quarter but off nearly 9% from the final quarter of last year. I have no idea whether these figures will be met, but earnings have been depressed. Historically, when we come out of a recession, earnings tend to skyrocket. It is possible that this may not happen in the capital spending area because of so much oversupply. However, I expect that a lot of industries will see earnings recover. If not, we are in trouble, and I would get more bearish.

With sales outpacing redemptions for the fifth consecutive month, investors

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added \$4.69 billion to stock mutual funds in February. That's what I like to see--a moderate amount of money coming into mutual funds. Historically, the huge amounts of inflows have come near market tops. That's when people get as exuberant as they did during the first quarter of 2000. Conversely, when people panic and dump their mutual funds, you are usually near a bottom. That's what happened last September. We are now way past that market bottom. What I would like to see is a slow and steady stream of money coming into the funds. We could be in that territory now, and I hope it continues.

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I am also pleased to see the decline in margin debt, which fell to \$147.03 billion in February, a drop of 2.3% from the end of the fourth quarter. Since the peak two years ago, when we had a speculative mania in technology, margin debt has fallen approximately by half, which is good. Relative to market capitalization, it is still on the high side. Relative to credit balances, which represent cash in brokerage accounts, margin debt is very low. There is more free cash in brokerage accounts than there is debt. We have only seen that situation twice before--at the market bottoms in 1990-91 and 1987. With a lot of the debt eliminated and a lot of cash in brokerage houses, there is fuel to keep the market going. What you don't want to see is a lot of debt.

Another trend to watch is the number of new issues. Newly public companies raised \$10.2 billion in equity capital in the first quarter, up \$7.1 billion from the first quarter of last year. The figure for the first quarter of 2000 was \$17.8 billion. The current moderate numbers are not bad. What you don't want to see is what happened a few years ago when several new issues were coming out daily, and the totals were huge. New issues eat up cash and take money out of the market, so you don't want too many of them.

In addition to the above straightforward new issues, there have been a lot of convertible issues. This is a problem because they generally are sold by not-so-solid companies that are having a hard time getting financing. They are able to sell convertibles because people hedge them away by shorting the common stock. There have been a lot of pseudo-equity offerings. If you add them to the overall total, I am sort of concerned, but I don't think we are at a danger level yet.

Another market factor is the number of U.S. mergers and acquisitions. This volume dropped by more than half to \$88.9 billion in the first quarter from \$194.1 billion in the first quarter of 2001. I like to look at all these figures together--the initial public offerings, the convertibles, and the takeovers of other companies for cash. When mergers are just share for share, they have no effect on supply and demand. Cash takeovers are positive for the market because they shrink the number of shares and make cash available for the market. It is not great that these transactions are slowing down. I wish we had more cash takeovers.

Summing up, my monetary model is about neutral. Money supply growth has slowed after having been very strong, but interest rates and inflation still aren't bad. The sentiment area has actually improved in the past few weeks and is at a high positive level. My overall model is consistent with somewhat above-average returns for the market. However, I am not looking for a gangbuster market. I don't have a crystal ball, but if you held a gun to my head, I'd say the market could go up about 10% in the next nine to 12 months. Right now, I am moderately bullish, but if my indicators worsen, we'll cut back. If the indicators improve, we'll increase our exposure.

PORTFOLIO COMPOSITION

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In accordance with our investment policy guidelines, all of our bonds are U.S. Government and Agency Obligations. The portfolio's average duration (a measure of sensitivity to interest rates) was 2.2 years on March 31, 2002. This compares with 3.5 years at year-end. Since these bonds are highly liquid, they provide the flexibility to respond quickly to market conditions.

Our leading industry groups on March 31, 2002, included technology, financial services, health care, manufacturing, retailing, and energy. With the exception of manufacturing, all of the above groups appeared in our year-end listing. During the quarter, we cut back our holdings in technology, health care, retailing, and telecommunications. We maintained our positions in financial services and energy and added to our manufacturing stocks.

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Some of our largest individual holdings include Microsoft, Citigroup, General Electric, Pfizer, Wal-Mart, Bank of America, Intel, Pepsi, and Wells Fargo. In the above grouping, we added to our positions in Pepsi and Wells Fargo.

Sincerely,

/s/ Martin E. Zweig, Ph.D.  
 Martin E. Zweig, Ph.D.  
 Chairman

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### THE ZWEIG TOTAL RETURN FUND, INC.

#### STATEMENT OF NET ASSETS

March 31, 2002

(Unaudited)

	Number of Shares	Value
	-----	-----
Common Stocks	34.21%	
Aerospace & Air Transport	0.67%	
Raytheon Co. ....	32,000	\$ 1,313,600
United Technologies Corp. ....	35,100	2,604,420
		-----
		3,918,020
		-----
Autos-Auto Parts	0.33%	
General Motors Corp. ....	32,000	1,934,400
		-----
Building & Forest Products	0.43%	
International Paper Co. ....	33,300	1,432,233
Smurfit-Stone Container Corp. ....	64,000 (a)	1,096,960
		-----
		2,529,193
		-----
Chemicals	0.44%	
Dow Chemical Co. ....	31,900	1,043,768
E. I. du Pont de Nemours & Co. ....	32,000	1,508,800
		-----

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			2,552,568
			-----
Commercial Services	1.28%		
Cendant Corp. ....		96,000 (a)	1,843,200
FedEx Corp. ....		16,000 (a)	929,600
First Data Corp. ....		23,700	2,067,825
Omnicom Group, Inc. ....		20,100	1,897,440
Sabre Holdings Corp. ....		16,000 (a)	747,360
			-----
			7,485,425
			-----
Consumer Products & Services	1.93%		
Anheuser-Busch Cos., Inc. ....		32,000	1,670,400
Colgate-Palmolive Co. ....		24,000	1,371,600
Kimberly-Clark Corp. ....		32,000	2,068,800
PepsiCo, Inc. ....		63,800	3,285,700
Procter & Gamble Co. ....		32,000	2,882,880
			-----
			11,279,380
			-----
Finance -- Financial Services	5.71%		
Allstate Corp. ....		32,000	1,208,640
American International Group, Inc. ....		43,100	3,109,234
Bank of America Corp. ....		59,000	4,013,180
Capital One Financial Corp. ....		40,000	2,554,000
Citigroup, Inc. ....		133,800	6,625,776
Fannie Mae.....		31,900	2,548,172

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		Number of Shares	Value
		-----	-----
Finance -- Financial Services (continued)			
Freddie Mac.....		31,800	\$ 2,015,166
Lehman Brothers Holdings, Inc. ....		35,200	2,275,328
MBNA Corp. ....		24,000	925,680
Merrill Lynch & Co., Inc. ....		35,200	1,949,376
Morgan Stanley Dean Witter & Co. ....		51,300	2,940,003
Travelers Property Casualty Corp., Class A.....		3,200 (a)	64,000
Wells Fargo & Co. ....		64,000	3,161,600
			-----
			33,390,155
			-----
Food, Beverages, Tobacco	0.42%		
Kraft Foods, Inc., Class A.....		64,000	2,473,600
			-----
Health Care	4.55%		
AmerisourceBergen Corp. ....		16,000	1,092,800
Amgen, Inc. ....		48,000 (a)	2,864,640
Baxter International, Inc. ....		25,600	1,523,712
Bristol-Myers Squibb Co. ....		23,900	967,711
Cardinal Health, Inc. ....		16,100	1,141,329
Eli Lilly & Co. ....		16,000	1,219,200
Guidant Corp. ....		40,000 (a)	1,732,800
Johnson & Johnson.....		61,900	4,020,405
MedImmune, Inc. ....		15,900 (a)	625,347

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Pfizer, Inc. ....	127,200	5,054,928
Tenet Healthcare Corp. ....	31,800 (a)	2,131,236
UnitedHealth Group, Inc. ....	32,000	2,445,440
Wyeth.....	27,200	1,785,680
		-----
		26,605,228
		-----
Hotels	0.35%	
Harrah's Entertainment, Inc. ....	16,000 (a)	708,160
Starwood Hotels & Resorts Worldwide, Inc. ....	35,200	1,323,872
		-----
		2,032,032
		-----
Manufacturing	2.46%	
Caterpillar, Inc. ....	48,000	2,728,800
General Electric Co. ....	158,300	5,928,335
Pitney Bowes, Inc. ....	32,000	1,369,600
SPX Corp. ....	16,200	2,293,596
Tyco International Ltd. ....	63,600	2,055,552
		-----
		14,375,883
		-----
Media	2.08%	
AOL Time Warner, Inc. ....	79,900 (a)	1,889,635
Clear Channel Communications, Inc. ....	32,000 (a)	1,645,120
Comcast Corp., Class A.....	46,700 (a)	1,485,060
Gannett Co., Inc. ....	16,000	1,217,600

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	Number of Shares	Value
	-----	-----
Media (continued)		
General Motors Corp., Class H.....	65,000	\$ 1,069,250
McGraw-Hill Cos., Inc. ....	32,300	2,204,475
New York Times Co., Class A.....	31,800	1,521,948
Walt Disney Co. ....	48,000	1,107,840
		-----
		12,140,928
		-----
Metals Nonferrous	0.21%	
Alcoa, Inc. ....	31,900	1,203,906
		-----
Oil & Oil -- Gas Drilling	2.15%	
Anadarko Petroleum Corp. ....	38,400	2,167,296
Ashland, Inc. ....	32,000	1,456,320
ChevronTexaco Corp. ....	16,100	1,453,347
Exxon Mobil Corp. ....	71,700	3,142,611
Marathon Oil Corp. ....	31,800	915,840
Phillips Petroleum Co. ....	38,400	2,411,520
Talisman Energy, Inc. ....	24,000	1,001,760
		-----
		12,548,694
		-----
Restaurants	0.30%	
McDonald's Corp. ....	32,000	888,000

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Wendy's International, Inc. ....	24,000	839,520
		-----
		1,727,520
		-----
Retailing	2.16%	
Circuit City Stores -- Circuit City Group.....	48,000	865,920
Home Depot, Inc. ....	46,100	2,240,921
Jones Apparel Group, Inc. ....	24,000 (a)	838,800
Lowe's Cos., Inc. ....	25,700	1,117,693
Sears, Roebuck & Co. ....	22,400	1,148,448
Staples, Inc. ....	32,000 (a)	639,040
Target Corp. ....	22,400	965,888
Wal-Mart Stores, Inc. ....	78,900	4,835,781
		-----
		12,652,491
		-----
Technology	6.44%	
ADC Telecommunications, Inc. ....	57,500 (a)	234,025
Amdocs Ltd. ....	24,000 (a)	639,600
Analog Devices, Inc. ....	16,000 (a)	720,640
Applied Materials, Inc. ....	30,100 (a)	1,633,527
Celestica, Inc. ....	32,000 (a)	1,160,320
Cisco Systems, Inc. ....	172,900 (a)	2,927,197
Corning, Inc. ....	17,000 (a)	129,540
Dell Computer Corp. ....	79,300	2,070,523
EMC Corp. ....	86,800 (a)	1,034,656
Intel Corp. ....	126,500	3,846,865

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	Number of Shares	Value
	-----	-----
Technology (continued)		
JDS Uniphase Corp. ....	17,000 (a)	\$ 100,130
Lucent Technologies, Inc. ....	62,800 (a)	297,044
Micron Technology, Inc. ....	32,000 (a)	1,052,800
Microsoft Corp. ....	127,500 (a)	7,689,525
Motorola, Inc. ....	32,200	457,240
Nokia Corp., ADR.....	47,700	989,298
Nortel Networks Corp. ....	65,000 (a)	291,850
Oracle Corp. ....	137,100 (a)	1,754,880
QUALCOMM, Inc. ....	15,900 (a)	598,476
Siebel Systems, Inc. ....	47,800 (a)	1,558,758
Sun Microsystems, Inc. ....	98,000 (a)	864,360
Technology Select Sector SPDR.....	160,000	3,467,200
Texas Instruments, Inc. ....	64,000	2,118,400
VeriSign, Inc. ....	16,000 (a)	432,000
VERITAS Software Corp. ....	32,000 (a)	1,402,560
Yahoo!, Inc.....	8,800 (a)	162,536
		-----
		37,633,950
		-----
Telecommunications	1.40%	
AT&T Corp. ....	103,400	1,623,380
BellSouth Corp.....	64,000	2,359,040
SBC Communications, Inc.....	63,900	2,392,416

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Verizon Communications, Inc.....	28,700	1,310,155
WorldCom, Inc. -- WorldCom Group.....	73,950 (a)	498,423
		-----
		8,183,414
		-----
Utilities -- Electric & Gas	0.90%	
Dominion Resources, Inc.....	19,200	1,251,072
Duke Energy Corp.....	22,400	846,720
El Paso Corp.....	32,000	1,408,960
TXU Corp. ....	32,000	1,744,320
		-----
		5,251,072
		-----
Total Common Stocks.....		199,917,859
		-----

	Principal Amount	
	-----	
United States Government and Agency Obligations	33.54%	
FHLMC, 6.875%, 1/15/05.....	\$70,500,000	74,994,586
FHLMC, 5.125%, 10/15/08.....	38,100,000	37,029,733
FHLMC, 7.00%, 3/15/10.....	42,000,000	44,904,258
United States Treasury Notes, 6.00%, 8/15/09.....	21,900,000	22,793,126
United States Treasury Bonds, 10.75%, 5/15/03.....	15,000,000	16,296,690
		-----
Total United States Government and Agency Obligations.....		196,018,393
		-----

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	Principal Amount	Value
	-----	-----
Short-Term Investments	31.77%	
Anheuser-Busch Cos., Inc., 1.78%, 4/01/02.....	\$12,700,000	\$ 12,700,000
Avery Dennison, 1.84%, 4/01/02.....	25,000,000	25,000,000
Bristol-Myers Squibb Co., 1.78%, 4/04/02.....	24,000,000	23,996,440
Goldman Sachs & Co., 1.80%, 4/04/02.....	25,000,000	24,996,250
Honeywell International, Inc., 1.85%, 4/01/02.....	20,000,000	20,000,000
Principal Financial, 1.82%, 4/05/02.....	29,000,000	28,994,136
UBS Financial Corp., 1.85%, 4/01/02.....	25,000,000	25,000,000
USA Education, 1.82%, 4/02/02.....	25,000,000	24,998,736
		-----
Total Short-Term Investments.....		185,685,562
		-----
Total Investments -- 99.52%.....		581,621,814
Cash and Other Assets Less Liabilities -- 0.48%.....		2,798,681
		-----
Net Assets (Equivalent to \$6.42 per share based on 91,099,348 shares of capital stock outstanding) -- 100%.....		\$584,420,495
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(a) Non-income producing security.



THE ZWEIG TOTAL RETURN FUND, INC.

FINANCIAL HIGHLIGHTS  
 March 31, 2002  
 (Unaudited)

	Total Net Assets	Net Asset Value per share
	-----	-----
Beginning of period: December 31, 2001.....	\$601,654,941	\$ 6.63
Net investment income.....	\$ 3,247,362	\$ 0.04
Net realized and unrealized loss on investments.....	(7,888,246)	(0.09)
Dividends from net investment income and distributions from net long-term and short-term capital gains.....	(14,903,496)	(0.16)
Net asset value of shares issued to shareholders in reinvestment of dividends resulting in issuance of common stock.....	2,309,934	--
	-----	-----
Net decrease in net assets/net asset value.....	(17,234,446)	(0.21)
	-----	-----
End of period: March 31, 2002.....	\$584,420,495	\$ 6.42
	=====	=====

KEY INFORMATION

1-800-272-2700 Zweig Shareholder Relations:  
 For general information and literature

1-800-272-2700 The Zweig Total Return Fund Hot Line:  
 For updates on net asset value, share price, major industry  
 groups and other key information

REINVESTMENT PLAN

Many of you have questions about our reinvestment plan. We urge shareholders who want to take advantage of this plan and whose shares are held in "Street Name," to consult your broker as soon as possible to determine if you must change registration into your own name to participate.

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 Notice is hereby given in accordance with Section 23(c) of the Investment

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Company Act of 1940 that the Fund may from time to time purchase its shares of common stock in the open market when Fund shares are trading at a discount from their net asset value.

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OFFICERS AND DIRECTORS

Martin E. Zweig, Ph.D.  
Chairman of the Board and President

Jeffrey Lazar  
Executive Vice President and Treasurer

Nancy J. Engberg  
Secretary

Christopher M. Capano  
Vice President

Charles H. Brunie  
Director

Elliot S. Jaffe  
Director

Wendy Luscombe  
Director

Alden C. Olson, Ph.D.  
Director

James B. Rogers, Jr.  
Director

Investment Adviser  
Phoenix/Zweig Advisers LLC  
900 Third Avenue  
New York, NY 10022

Fund Administrator  
Phoenix Equity Planning Corp.  
56 Prospect St.  
P.O. Box 150480  
Hartford, CT 06115-0480

Custodian  
The Bank of New York  
One Wall Street  
New York, NY 10286

Transfer Agent  
EquiServe Trust Co., N.A.  
PO Box 43010  
Providence, RI 02940-3010

Legal Counsel  
Rosenman & Colin LLP  
575 Madison Avenue  
New York, NY 10022

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This report is transmitted to the shareholders of The Zweig Total Return Fund, Inc. for their information. This is not a prospectus, circular or representation intended for use in the purchase of shares of the Fund or any securities mentioned in this report.

PXP 1376

3206-1Q-02

QUARTERLY REPORT  
[LOGO] Zweig  
The Zweig Total Return Fund, Inc.  
March 31, 2002  
[LOGO] PHOENIX INVESTMENT PARTNERS