

JABIL CIRCUIT INC  
Form 10-Q  
June 30, 2011

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

(Mark one)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended May 31, 2011**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from**

**to**

**Commission File Number: 001-14063**

**JABIL CIRCUIT, INC.**

(Exact name of registrant as specified in its charter)

**Delaware  
(State or other jurisdiction of  
incorporation or organization)**

**38-1886260  
(I.R.S. Employer  
Identification No.)**

**10560 Dr. Martin Luther King, Jr. Street North, St. Petersburg, Florida 33716**

**(Address of principal executive offices) (Zip Code)**

**(727) 577-9749**

**(Registrant's telephone number, including area code)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of June 22, 2011, there were 218,597,347 shares of the registrant's Common Stock outstanding.



**JABIL CIRCUIT, INC. AND SUBSIDIARIES  
INDEX**

**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements**

Condensed Consolidated Balance Sheets at May 31, 2011 and August 31, 2010 3

Condensed Consolidated Statements of Operations for the three months and nine months ended May 31, 2011 and 2010 4

Condensed Consolidated Statements of Comprehensive Income for the three months and nine months ended May 31, 2011 and 2010 5

Condensed Consolidated Statements of Stockholders' Equity at May 31, 2011 and August 31, 2010 6

Condensed Consolidated Statements of Cash Flows for the nine months ended May 31, 2011 and 2010 7

Notes to Condensed Consolidated Financial Statements 8

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations** 29

**Item 3. Quantitative and Qualitative Disclosures About Market Risk** 46

**Item 4. Controls and Procedures** 46

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings** 47

**Item 1A. Risk Factors** 48

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds** 62

**Item 3. Defaults Upon Senior Securities** 63

**Item 4. (Removed and Reserved)** 63

**Item 5. Other Information** 63

**Item 6. Exhibits** 64

Signatures 66

EX-10.1

EX-10.2

EX-10.3

EX-10.4

EX-10.5

EX-10.6

EX-10.7

EX-31.1

EX-31.2

EX-32.1

EX-32.2

EX-101 INSTANCE DOCUMENT

EX-101 SCHEMA DOCUMENT

EX-101 CALCULATION LINKBASE DOCUMENT

EX-101 LABELS LINKBASE DOCUMENT

EX-101 PRESENTATION LINKBASE DOCUMENT

EX-101 DEFINITION LINKBASE DOCUMENT

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1: FINANCIAL STATEMENTS**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in thousands)

	<b>May 31, 2011 (Unaudited)</b>	<b>August 31, 2010</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 911,145	\$ 744,329
Trade accounts receivable, net of allowance for doubtful accounts of \$6,789 at May 31, 2011 and \$13,939 at August 31, 2010	1,045,238	1,408,319
Inventories	2,257,984	2,094,135
Prepaid expenses and other current assets	807,666	349,165
Income taxes receivable	35,467	35,560
Deferred income taxes	19,040	22,510
 Total current assets	 5,076,540	 4,654,018
Property, plant and equipment, net of accumulated depreciation of \$1,322,531 at May 31, 2011 and \$1,166,807 at August 31, 2010	1,593,406	1,451,392
Goodwill	33,943	28,455
Intangible assets, net of accumulated amortization of \$124,274 at May 31, 2011 and \$112,687 at August 31, 2010	95,137	104,113
Deferred income taxes	69,051	55,101
Other assets	87,491	74,668
 Total assets	 \$ 6,955,568	 \$ 6,367,747
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Current installments of notes payable and long-term debt	\$ 80,449	\$ 167,566
Accounts payable	2,752,668	2,741,719
Accrued expenses	863,887	672,252
Income taxes payable	34,270	19,236
Deferred income taxes	4,584	4,401
 Total current liabilities	 3,735,858	 3,605,174
Notes payable and long-term debt, less current installments	1,107,195	1,018,930
Other liabilities	69,713	63,058
Income tax liability	86,718	86,351
Deferred income taxes	6,709	1,462
 Total liabilities	 5,006,193	 4,774,975

## Commitments and contingencies

## Equity:

## Jabil Circuit, Inc. stockholders' equity:

Common stock, \$0.001 par value, authorized 500,000,000 shares;

223,671,180 and 219,532,908 shares issued and 213,954,794 and

210,496,989 shares outstanding at May 31, 2011 and August 31, 2010,

respectively

Additional paid-in capital

Retained earnings

Accumulated other comprehensive income

Treasury stock at cost, 9,716,386 shares at May 31, 2011 and 9,035,919

shares at August 31, 2010

Total Jabil Circuit, Inc. stockholders' equity

Noncontrolling interests

Total equity

Total liabilities and equity

	224	220
	1,619,003	1,541,507
	342,725	123,303
	190,188	122,062
	(218,785)	(209,046)
	1,933,355	1,578,046
	16,020	14,726

1,949,375 1,592,772

\$ 6,955,568 \$ 6,367,747

See accompanying notes to Condensed Consolidated Financial Statements.

**Table of Contents**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(in thousands, except for per share data)  
(Unaudited)

	Three months ended		Nine months ended	
	May 31, 2011	May 31, 2010	May 31, 2011	May 31, 2010
Net revenue	\$ 4,227,688	\$ 3,455,578	\$ 12,238,532	\$ 9,548,478
Cost of revenue	3,909,312	3,193,464	11,313,165	8,831,842
Gross profit	318,376	262,114	925,367	716,636
Operating expenses:				
Selling, general and administrative	154,112	151,409	438,368	429,226
Research and development	6,544	6,331	18,825	21,453
Amortization of intangibles	5,187	6,206	16,821	19,954
Restructuring and impairment charges		1,635	628	5,705
Settlement of receivables and related charges			13,607	
Loss on disposal of subsidiaries			23,944	15,722
Operating income	152,533	96,533	413,174	224,576
Other expense	1,771	960	2,418	3,123
Interest income	(897)	(626)	(2,486)	(2,177)
Interest expense	25,149	19,503	73,088	59,649
Income before income tax	126,510	76,696	340,154	163,981
Income tax expense	22,222	24,009	72,737	52,591
Net income	104,288	52,687	267,417	111,390
Net (loss) income attributable to noncontrolling interests, net of income tax expense	(407)	656	642	1,241
Net income attributable to Jabil Circuit, Inc.	\$ 104,695	\$ 52,031	\$ 266,775	\$ 110,149
Earnings per share attributable to the stockholders of Jabil Circuit, Inc.:				
Basic	\$ 0.49	\$ 0.24	\$ 1.24	\$ 0.51
Diluted	\$ 0.47	\$ 0.24	\$ 1.21	\$ 0.51
Weighted average shares outstanding:				
Basic	215,705	213,881	215,092	214,051
Diluted	222,337	216,522	220,773	218,089
Cash dividends declared per common share	\$ 0.07	\$ 0.07	\$ 0.21	\$ 0.21



See accompanying notes to Condensed Consolidated Financial Statements.

Table of Contents

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(in thousands)  
(Unaudited)

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>May 31,</b>	<b>May 31,</b>	<b>May 31,</b>	<b>May 31,</b>
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
Net income	\$ 104,288	\$ 52,687	\$ 267,417	\$ 111,390
Other comprehensive income:				
Foreign currency translation adjustment	25,552	(45,338)	61,548	(70,643)
Change in fair value of derivative instruments, net of tax	4,340	(1,711)	6,869	(1,877)
Amortization of (gain) loss on hedge arrangements, net of tax	(923)	641	(291)	3,178
Comprehensive income	133,257	6,279	335,543	42,048
Comprehensive (loss) income attributable to noncontrolling interests	(407)	656	642	1,241
Comprehensive income attributable to Jabil Circuit, Inc.	\$ 133,664	\$ 5,623	\$ 334,901	\$ 40,807

Accumulated foreign currency translation adjustments were \$230.0 million at May 31, 2011 and \$168.4 million at August 31, 2010. Foreign currency translation adjustments primarily consist of adjustments to consolidate subsidiaries that use a foreign currency as their functional currency.

See accompanying notes to Condensed Consolidated Financial Statements.

**Table of Contents**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY**  
(in thousands, except for share data)  
(Unaudited)  
**Jabil Circuit, Inc. Stockholders Equity**

	<b>Common Stock</b>		<b>Additional</b>	<b>Accumulated</b>					
	<b>Shares</b>	<b>Par</b>	<b>Paid-in</b>	<b>Retained</b>	<b>Comprehensive</b>	<b>Treasury</b>	<b>Noncontrolling</b>	<b>Total</b>	
	<b>Outstanding</b>	<b>Value</b>	<b>Capital</b>	<b>Earnings</b>	<b>Income</b>	<b>Stock</b>	<b>Interests</b>	<b>Equity</b>	
Balance at August 31, 2010	210,496,989	\$ 220	\$ 1,541,507	\$ 123,303	\$ 122,062	\$ (209,046)	\$ 14,726	\$ 1,592,772	
Shares issued upon exercise of stock options	857,664	1	12,128					12,129	
Shares issued under employee stock purchase plan	506,250	1	5,648					5,649	
Issuance and vesting of restricted stock awards	2,774,115	2	(2)						
Purchases of treasury stock under employee stock plans	(680,224)					(9,739)		(9,739)	
Recognition of stock-based compensation			59,660					59,660	
Tax benefit of options exercised			62					62	
Declared dividends				(47,353)				(47,353)	
Comprehensive income				266,775	68,126		642	335,543	
Foreign currency adjustments attributable to noncontrolling interests							652	652	
Balance at May 31, 2011	213,954,794	\$ 224	\$ 1,619,003	\$ 342,725	\$ 190,188	\$ (218,785)	\$ 16,020	\$ 1,949,375	

See accompanying notes to Condensed Consolidated Financial Statements.



**Table of Contents**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands)  
(Unaudited)

	<b>Nine months ended</b>	
	<b>May 31, 2011</b>	<b>May 31, 2010</b>
Cash flows from operating activities:		
Net income	\$ 267,417	\$ 111,390
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	234,312	211,943
Recognition of deferred grant proceeds	(1,466)	(1,467)
Amortization of loss on hedge arrangement	2,963	2,963
Amortization of debt issuance costs and discount	3,990	2,770
Write-off of debt issuance costs	219	
Recognition of stock-based compensation expense	59,854	67,980
Deferred income taxes	(2,305)	(8,230)
Restructuring and impairment charges	628	5,705
Provision for allowance for doubtful accounts and notes receivable	1,150	(222)
Excess tax benefit from options exercised	(178)	(118)
Loss on sale of property	3,061	4,607
Settlement of receivables and related charges	12,673	
Loss on disposal of subsidiaries	23,944	12,756
Change in operating assets and liabilities, exclusive of net assets acquired:		
Trade accounts receivable	100,226	(70,093)
Inventories	(187,146)	(607,742)
Prepaid expenses and other current assets	(145,384)	(126,005)
Other assets	(10,011)	1,556
Accounts payable and accrued expenses	148,289	509,838
Income taxes payable	12,181	24,545
Net cash provided by operating activities	524,417	142,176
Cash flows from investing activities:		
Cash paid for business and intangible asset acquisitions, net of cash acquired	3,985	
Acquisition of property, plant and equipment	(320,965)	(245,118)
Proceeds from sale of property, plant and equipment	13,669	7,257
Cost of receivables acquired, net of cash collections	(521)	
Proceeds on disposal of available for sale investments	5,800	
Net cash used in investing activities	(298,032)	(237,861)
Cash flows from financing activities:		
Borrowings under debt agreements	5,706,610	3,703,460
Payments toward debt agreements	(5,714,853)	(3,812,960)

Edgar Filing: JABIL CIRCUIT INC - Form 10-Q

Net proceeds from exercise of stock options and issuance of common stock under employee stock purchase plan	17,778	6,210
Treasury stock minimum tax withholding related to vesting of restricted stock	(9,739)	(5,487)
Dividends paid to stockholders	(45,306)	(44,901)
Bond issuance costs	(14,549)	
Net proceeds from issuance of ordinary shares of certain subsidiaries		586
Bank overdraft of subsidiary		9,665
Excess tax benefit from options exercised	179	118
Net cash used in financing activities	(59,880)	(143,309)
Effect of exchange rate changes on cash and cash equivalents	311	(36,929)
Net increase (decrease) in cash and cash equivalents	166,816	(275,923)
Cash and cash equivalents at beginning of period	744,329	876,272
Cash and cash equivalents at end of period	\$ 911,145	\$ 600,349

See accompanying notes to Condensed Consolidated Financial Statements.

7

**Table of Contents**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**Note 1. Basis of Presentation**

The accompanying unaudited Condensed Consolidated Financial Statements have been prepared in accordance with U.S. generally accepted accounting principles ( U.S. GAAP ) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) necessary to present fairly the information set forth therein have been included. The accompanying unaudited Condensed Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and footnotes included in the Annual Report on Form 10-K of Jabil Circuit, Inc. (the Company ) for the fiscal year ended August 31, 2010. Results for the three month and nine month periods ended May 31, 2011 are not necessarily an indication of the results that may be expected for the full fiscal year ending August 31, 2011.

Certain amounts in the prior periods financial statements have been reclassified to conform to the current period s presentation.

**Note 2. Inventories**

The components of inventories consist of the following (in thousands):

	<b>May 31, 2011</b>	<b>August 31, 2010</b>
Raw materials	\$ 1,577,751	\$ 1,509,886
Work in process	402,572	390,069
Finished goods	277,661	194,180
Total inventories	\$ 2,257,984	\$ 2,094,135

**Note 3. Earnings Per Share and Dividends*****a. Earnings Per Share***

The Company calculates its basic earnings per share by dividing net income attributable to Jabil Circuit, Inc. by the weighted average number of common shares and participating securities outstanding during the period. In periods of a net loss, participating securities are not included in the basic loss per share calculation as such participating securities are not contractually obligated to fund losses. The Company s diluted earnings per share is calculated in a similar manner, but includes the effect of dilutive securities. To the extent these securities are anti-dilutive, they are excluded from the calculation of diluted earnings per share. The following table sets forth the calculations of basic and diluted earnings per share attributable to the stockholders of Jabil Circuit, Inc. (in thousands, except earnings per share data):

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>May 31, 2011</b>	<b>May 31, 2010</b>	<b>May 31, 2011</b>	<b>May 31, 2010</b>
Numerator:				
Net income attributable to Jabil Circuit, Inc.	\$ 104,695	\$ 52,031	\$ 266,775	\$ 110,149
Denominator for basic and diluted earnings per share:				
Weighted-average common shares outstanding	213,862	209,813	212,876	209,121
Share-based payment awards classified as participating securities	1,843	4,068	2,216	4,930
Denominator for basic earnings per share	215,705	213,881	215,092	214,051

Dilutive common shares issuable under the employee stock purchase plan and upon exercise of stock options and stock appreciation rights	806	413	869	265
Dilutive unvested restricted stock awards	5,826	2,228	4,812	3,773
Denominator for diluted earnings per share	222,337	216,522	220,773	218,089
Earnings per share:				
Income attributable to the stockholders of Jabil Circuit, Inc.:				
Basic	\$ 0.49	\$ 0.24	\$ 1.24	\$ 0.51
Diluted	\$ 0.47	\$ 0.24	\$ 1.21	\$ 0.51



**Table of Contents**

For the three months and nine months ended May 31, 2011, options to purchase 4,107,337 and 4,120,993 shares of common stock, respectively, and 5,288,984 and 5,360,899 stock appreciation rights, respectively, were excluded from the computation of diluted earnings per share as their effect would have been anti-dilutive. For the three months and nine months ended May 31, 2010, options to purchase 5,204,495 and 6,319,622 shares of common stock, respectively, and 7,990,732 and 7,997,232 stock appreciation rights, respectively, were excluded from the computation of diluted earnings per share as their effect would have been anti-dilutive.

**b. Dividends**

The following table sets forth certain information relating to the Company's cash dividends declared to common stockholders of the Company during the nine months ended May 31, 2011 and 2010:

	Dividend Declaration Date	Dividend Information		Date of Record for Dividend Payment	Dividend Cash Payment Date
		Dividend per Share	Total Cash Dividends Declared		
		(in thousands, except for per share data)			
<b>Fiscal year 2011:</b>	October 25, 2010	\$0.07	\$15,563	November 15, 2010	December 1, 2010
	January 25, 2011	\$0.07	\$15,634	February 15, 2011	March 1, 2011
	April 13, 2011	\$0.07	\$15,647	May 16, 2011	June 1, 2011
<b>Fiscal year 2010:</b>	October 22, 2009	\$0.07	\$15,186 <sup>(1)</sup>	November 16, 2009	December 1, 2009
	January 22, 2010	\$0.07	\$15,238	February 16, 2010	March 1, 2010
	April 14, 2010	\$0.07	\$15,221	May 17, 2010	June 1, 2010

(1) Of the \$15.2 million in total dividends declared during the first quarter of fiscal year 2010, \$14.4 million was paid out of additional paid-in capital (which represents the amount of dividends declared in excess of the Company's retained earnings balance as of the date that the dividend was declared).

**Note 4. Stock-Based Compensation**

The Company recognizes stock-based compensation expense, reduced for estimated forfeitures, on a straight-line basis over the requisite service period of the award, which is generally the vesting period for outstanding stock awards. The Company recorded \$20.1 million and \$59.9 million of stock-based compensation expense gross of tax effects, which is included in selling, general and administrative expenses within the Condensed Consolidated Statements of Operations for the three months and nine months ended May 31, 2011, respectively. The Company recorded tax effects related to the stock-based compensation expense of \$0.8 million and \$1.6 million, which is included in income tax expense within the Condensed Consolidated Statements of Operations for the three months and nine months ended May 31, 2011, respectively. Included in the compensation expense recognized by the Company are \$0.9 million and \$2.9 million related to the Company's employee stock purchase plan (ESPP) during the three months and nine months ended May 31, 2011, respectively. The Company recorded \$27.5 million and \$68.0 million of gross stock-based compensation expense, which is included in selling, general and administrative expenses within the Condensed Consolidated Statements of Operations for the three months and nine months ended May 31, 2010, respectively. The Company recorded tax effects related to the stock-based compensation expense of \$0.7 million and \$1.3 million, which is included in income tax expense within the Condensed Consolidated Statements of Operations for the three months and nine months ended May 31, 2010, respectively. Included in the compensation expense recognized by the Company are \$0.8 million and \$3.0 million related to the Company's ESPP during the three months and nine months ended May 31, 2010, respectively. The Company capitalizes stock-based compensation costs related to awards granted to employees whose compensation costs are directly attributable to the cost of inventory. At May 31, 2011 and August 31, 2010, \$0.3 million and \$0.2 million, respectively, of stock-based compensation costs were classified as inventories on the Condensed Consolidated Balance Sheets.

Cash received from exercises under all share-based payment arrangements, including the Company's ESPP, for the nine months ended May 31, 2011 and 2010 was \$17.8 million and \$6.2 million, respectively. The proceeds for the nine months ended May 31, 2011 and 2010 were offset by \$9.7 million and \$5.5 million, respectively, of restricted

shares withheld by the Company to satisfy the minimum amount of its income tax withholding requirements. The market value of the restricted shares withheld was determined on the date that the restricted shares vested and resulted in the withholding of 680,224 shares and 350,747 shares of the Company's common stock during the nine months ended May 31, 2011 and 2010, respectively. The shares have been classified as treasury stock on the Condensed Consolidated Balance Sheets. The Company currently expects to satisfy share-based awards with registered shares available to be issued.

**Table of Contents**

A new stock award and incentive plan (the 2011 Plan ) was adopted by the Board of Directors during the first quarter of fiscal year 2011 and approved by the stockholders during the second quarter of fiscal year 2011. The 2011 Plan provides for the granting of restricted stock awards, restricted stock unit awards and other stock-based awards. The maximum aggregate number of shares that may be subject to awards under the 2011 Plan is 8,850,000. If any portion of an outstanding award that was granted under the 2002 Stock Incentive Plan (the 2002 Plan ), which was terminated immediately upon the effectiveness of the 2011 Plan, for any reason expires or is terminated or canceled or forfeited on or after the date of termination of the 2002 Plan, the shares allocable to the expired, terminated, canceled, or forfeited portion of such 2002 Plan award shall be available for issuance under the 2011 Plan.

The current ESPP was adopted by the Company's Board of Directors during the first quarter of fiscal year 2002 and approved by the shareholders during the second quarter of fiscal year 2002. Initially there were 2,000,000 shares reserved under the current ESPP. An additional 2,000,000 shares and 3,000,000 shares were authorized for issuance under the current ESPP and approved by stockholders during the second quarter of fiscal years 2006 and 2009, respectively. A new ESPP was adopted by the Company's Board of Directors during the first quarter of fiscal year 2011 and approved by the shareholders during the second quarter of fiscal year 2011 with 6,000,000 shares authorized for issuance. The new ESPP will begin issuing shares after the purchase period ending June 30, 2011. The Company also adopted a tax advantaged sub-plan under the ESPP for its Indian employees. Shares are issued under the Indian sub-plan from the authorized shares under the ESPP.

**a. Stock Option and Stock Appreciation Right Plans**

The Company applies a lattice valuation model for stock options and stock appreciation rights granted (collectively known as Options ), excluding those granted under the ESPP. The lattice valuation model is a more flexible analysis to value employee Options, as compared to a Black-Scholes model, because of its ability to incorporate inputs that change over time, such as volatility and interest rates, and to allow for actual exercise behavior of Option holders.

There were no options granted during the nine months ended May 31, 2011. The weighted-average grant-date fair value per share of Options granted during the nine months ended May 31, 2010 was \$6.36. The total intrinsic value of Options exercised during the nine months ended May 31, 2011 and 2010 was \$4.8 million and \$0.3 million, respectively. As of May 31, 2011, there was \$1.8 million of unrecognized compensation costs related to non-vested Options that is expected to be recognized over a weighted-average period of 1.1 years. The total fair value of Options vested during the nine months ended May 31, 2011 and 2010 was \$6.2 million and \$14.0 million, respectively.

Following are the grant date weighted-average and range assumptions, where applicable, used for each respective period:

	Three months ended		Nine months ended	
	May	May	May	May 31,
	31,	31,	31,	2010
	2011	2010	2011	
Expected dividend yield	*	*	*	1.9%
Risk-free interest rate	*	*	*	0.1% to 3.4%
Weighted-average expected volatility	*	*	*	60.2%
Weighted-average expected life	*	*	*	5.6 years

\* The Company did not grant Options during the three months ended May 31, 2011 and 2010 and the nine months ended May 31, 2011.

The following table summarizes Option activity from August 31, 2010 through May 31, 2011:

Shares	Aggregate	Weighted-	Weighted-
Available	Intrinsic	Average	Average
Options	Value	Exercise	Remaining
		Contractual	

Edgar Filing: JABIL CIRCUIT INC - Form 10-Q

	<b>for Grant</b>	<b>Outstanding</b>	<b>(in thousands)</b>	<b>Price</b>	<b>Life (years)</b>
Balance at August 31, 2010	10,480,001	13,154,272	\$ 95	\$ 24.10	4.09
Shares no longer available for grant due to terminated 2002 Stock Plan	(5,896,748)				
Options authorized	8,850,000				
Options expired	(817,611)			\$ 31.70	
Options granted					

10

---

**Table of Contents**

	Shares		Aggregate Intrinsic Value (in thousands)	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Life (years)
	Available for Grant	Options Outstanding			
Options canceled	1,196,848	(1,196,848)		\$ 25.61	
Restricted stock awards <sup>(1)</sup>	(4,686,743)				
Options exercised		(868,151)		\$ 14.23	
Balance at May 31, 2011	9,125,747	11,089,273	\$ 13,512	\$ 24.25	3.8
Exercisable at May 31, 2011		10,816,915	\$ 13,052	\$ 24.37	3.7

<sup>(1)</sup> Represents the maximum number of shares that can be issued based on the achievement of certain performance criteria.

**b. Restricted Stock Awards**

Certain key employees have been granted time-based, performance-based, and market-based restricted stock awards. The time-based restricted awards generally vest on a graded vesting schedule over three years. The performance-based restricted awards generally vest on a cliff vesting schedule over three years and provide a range of vesting possibilities from 0% to 200%, depending on the level of achievement of the specified performance condition. The market-based restricted awards have a vesting condition that is tied to the Standard and Poor's 500 Composite Index ( S&P ).

The stock-based compensation expense for these restricted stock awards (including restricted stock and restricted stock units) is measured at fair value on the date of grant based on the number of shares expected to vest and the quoted market price of the Company's common stock. For restricted stock awards with performance conditions, stock-based compensation expense is originally based on the number of shares that would vest if the Company achieved 100% of the performance goal, which was the probable outcome at the grant date. Throughout the requisite service period, management monitors the probability of achievement of the performance condition. If it becomes probable, based on the Company's performance, that more or less than the current estimate of the awarded shares will vest, an adjustment to stock-based compensation expense will be recognized as a change in accounting estimate. For restricted stock awards with market conditions, the market conditions are considered in the grant date fair value of the award using a lattice model, which utilizes multiple input variables to determine the probability of the Company achieving the specified market conditions. Stock-based compensation expense related to an award with a market condition will be recognized over the requisite service period regardless of whether the market condition is satisfied, provided that the requisite service period has been completed.

At May 31, 2011, there was \$82.9 million of total unrecognized stock-based compensation expense related to restricted stock awards granted under the 2002 Plan and 2011 Plan. This expense is expected to be recognized over a weighted-average period of 1.5 years.

The following table summarizes restricted stock activity from August 31, 2010 through May 31, 2011:

	Shares	Weighted - Average Grant-Date Fair Value
Non-vested balance at August 31, 2010	12,189,271	\$ 13.13

Changes during the period			
Shares granted <sup>(1)</sup>	6,160,013	\$	14.27
Shares vested	(2,678,115)	\$	16.98
Shares forfeited	(1,473,270)	\$	13.05
Non-vested balance at May 31, 2011	14,197,899	\$	12.91

(1) Represents the maximum number of shares that can vest based on the achievement of certain performance criteria.

**c. Employee Stock Purchase Plan**

Employees are eligible to participate in the ESPP after 90 days of employment with the Company. The ESPP permits eligible employees to purchase common stock through payroll deductions, which may not exceed 10% of an employee's compensation, as

**Table of Contents**

defined in the ESPP, at a price equal to 85% of the fair value of the common stock at the beginning or end of the offering period, whichever is lower. The ESPP is intended to qualify under Section 423 of the Internal Revenue Code.

The maximum number of shares that a participant may purchase in an offering period is determined in June and December. As such, there were 506,250 and 740,720 shares purchased under the ESPP during the nine months ended May 31, 2011 and 2010, respectively. At May 31, 2011, a total of 6,297,969 shares had been issued under the ESPP.

The fair value of shares issued under the ESPP was estimated on the commencement date of each offering period using the Black-Scholes option pricing model. The following weighted-average assumptions were used in the model for each respective period:

	Three months ended		Nine months ended	
	May 31, 2011	May 31, 2010	May 31, 2011	May 31, 2010
Expected dividend yield	1.1%	0.8%	1.1%	0.8%
Risk-free interest rate	0.2%	0.2%	0.2%	0.2%
Weighted-average expected volatility	49.7%	49.0%	49.7%	49.0%
Expected life	.5 years	.5 years	.5 years	.5 years

**Note 5. Concentration of Risk and Segment Data****a. Concentration of Risk**

The Company operates in 24 countries worldwide. Sales to unaffiliated customers are based on the Company's location that provides the comprehensive electronics design, production and product management services. The following table sets forth external net revenue, net of intercompany eliminations, and long-lived asset information where individual countries represent a material portion of the total (in thousands):

	Three months ended		Nine months ended	
	May 31, 2011	May 31, 2010	May 31, 2011	May 31, 2010
<b>External net revenue:</b>				
Mexico	\$ 944,212	\$ 906,408	\$ 2,903,047	\$ 2,465,588
China	833,104	568,882	2,428,246	1,706,632
United States	601,659	541,154	1,746,466	1,479,988
Hungary	526,022	340,856	1,365,038	862,959
Malaysia	298,788	329,131	855,336	828,972
Singapore	285,334	9,054	648,944	13,380
Other	738,569	760,093	2,291,455	2,190,959
	\$ 4,227,688	\$ 3,455,578	\$ 12,238,532	\$ 9,548,478

	May 31, 2011	August 31, 2010
	<b>Long-lived assets:</b>	
China	\$ 542,334	\$ 483,181
United States	260,088	255,108
Mexico	197,919	212,409
Poland	126,306	98,395
Taiwan	118,885	110,237
Malaysia	118,104	102,700
Other	358,850	321,930

\$ 1,722,486      \$ 1,583,960

Total foreign source net revenue represented 85.8% and 85.7% of net revenue for the three months and nine months ended May 31, 2011, respectively, compared to 84.3% and 84.5% for the three months and nine months ended May 31, 2010, respectively.

Sales of the Company's products are concentrated among specific customers. For the nine months ended May 31, 2011, the Company's five largest customers accounted for approximately 48% of its net revenue and 48 customers accounted for approximately



**Table of Contents**

90% of its net revenue. Sales to the above customers were reported in the Diversified Manufacturing Services ( DMS ), Enterprise & Infrastructure ( E&I ) and High Velocity Systems ( HVS ) segments.

Production levels for the DMS and HVS segments are subject to seasonal influences. The Company may realize greater net revenue during its first fiscal quarter due to higher demand for consumer related products manufactured in the DMS and HVS segments during the holiday selling season. Therefore, quarterly results should not be relied upon as necessarily being indicative of results for the entire fiscal year.

***b. Segment Data***

Operating segments are defined as components of an enterprise that engage in business activities from which it may earn revenues and incur expenses; for which separate financial information is available; and whose operating results are regularly reviewed by the chief operating decision maker to assess the performance of the individual segment and make decisions about resources to be allocated to the segment.

The Company derives its revenue from providing comprehensive electronics design, production and product management services. Management, including the Chief Executive Officer, the Chief Financial Officer and the Chief Operating Officer evaluates performance and allocates resources on a segment basis. Prior to the first quarter of fiscal year 2011, the Company managed its business based on three segments, Electronic Manufacturing Services, Consumer and Aftermarket Services. On September 1, 2010, the Company reorganized its reporting structure to align with the chief operating decision maker's management of resource allocation and performance assessment. Accordingly, the Company's operating segments now consist of three segments DMS, E&I and HVS. All prior period disclosures below have been restated to reflect this change.

Net revenue for the operating segments is attributed to the segment in which the service is performed. An operating segment's performance is evaluated based on its pre-tax operating contribution, or segment income. Segment income is defined as net revenue less cost of revenue, segment selling, general and administrative expenses, segment research and development expenses and an allocation of corporate manufacturing expenses and selling, general and administrative expenses, and does not include stock-based compensation expense, amortization of intangibles, restructuring and impairment charges, settlement of receivables and related charges, loss on disposal of subsidiaries, other expense, interest income, interest expense, income tax expense or adjustment for net income attributable to noncontrolling interests. Total segment assets are defined as trade accounts receivable, inventories, net customer-related machinery and equipment, intangible assets net of accumulated amortization and goodwill. All other non-segment assets are reviewed on a global basis by management.

The following table sets forth operating segment information (in thousands):

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>May 31, 2011</b>	<b>May 31, 2010</b>	<b>May 31, 2011</b>	<b>May 31, 2010</b>
<b>Net revenue</b>				
DMS	\$ 1,532,902	\$ 1,064,315	\$ 4,328,907	\$ 2,968,920
E&I	1,382,633	1,197,479	3,783,550	3,138,725
HVS	1,312,153	1,193,784	4,126,075	3,440,833
	\$ 4,227,688	\$ 3,455,578	\$ 12,238,532	\$ 9,548,478

**Segment income and reconciliation of income before income tax**

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>May 31, 2011</b>	<b>May 31, 2010</b>	<b>May 31, 2011</b>	<b>May 31, 2010</b>
DMS	\$ 94,338	\$ 61,107	\$ 275,522	\$ 160,489
E&I	54,052	56,795	163,410	133,601

Edgar Filing: JABIL CIRCUIT INC - Form 10-Q

HVS	29,383	13,959	89,096	39,847
<i>Total segment income</i>	177,773	131,861	528,028	333,937
Reconciling items:				
Stock-based compensation expense	20,053	27,487	59,854	67,980
Amortization of intangibles	5,187	6,206	16,821	19,954
Restructuring and impairment charges		1,635	628	5,705

13

---

**Table of Contents**

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>May 31, 2011</b>	<b>May 31, 2010</b>	<b>May 31, 2011</b>	<b>May 31, 2010</b>
Settlement of receivables and related charges			13,607	
Loss on disposal of subsidiaries			23,944	15,722
Other expense	1,771	960	2,418	3,123
Interest income	(897)	(626)	(2,486)	(2,177)
Interest expense	25,149	19,503	73,088	59,649
Income before income tax	\$ 126,510	\$ 76,696	\$ 340,154	\$ 163,981
			<b>May 31, 2011</b>	<b>August 31, 2010</b>
<b>Total assets</b>				
DMS			\$ 2,331,431	\$ 2,194,998
E&I			1,291,140	1,033,910
HVS			1,154,217	1,469,476
Other non-allocated assets			2,178,780	1,669,363
			\$ 6,955,568	\$ 6,367,747

**Note 6. Commitments and Contingencies****a. Legal Proceedings**

The Company is party to certain lawsuits in the ordinary course of business. The Company does not believe that these proceedings, individually or in the aggregate, will have a material adverse effect on the Company's financial position, results of operations or cash flows.

**b. Warranty Provision**

The Company maintains a provision for limited warranty repair of shipped products, which is established under the terms of specific manufacturing contract agreements. The warranty liability is included in accrued expenses on the Condensed Consolidated Balance Sheets. The warranty period varies by product and customer industry sector. The provision represents management's estimate of probable liabilities, calculated as a function of sales volume and historical repair experience, for each product under warranty. The estimate is re-evaluated periodically for accuracy. A rollforward of the warranty liability for the nine months ended May 31, 2011 and 2010 is as follows (in thousands):

	<b>Amount</b>
Balance at August 31, 2010	\$ 10,828
Accruals for warranties	5,762
Warranty liabilities acquired	3,986
Settlements	(6,900)
Balance at May 31, 2011	\$ 13,676
	<b>Amount</b>
Balance at August 31, 2009	\$ 14,280
Accruals for warranties	5,434
Settlements	(6,196)

Balance at May 31, 2010

\$ 13,518

**Table of Contents****Note 7. Goodwill and Other Intangible Assets**

The Company performs a goodwill impairment analysis using the two-step method on an annual basis and whenever events or changes in circumstances indicate that the carrying value may not be recoverable. The recoverability of goodwill is measured at the reporting unit level, which the Company has determined to be consistent with its operating segments, by comparing the reporting unit's carrying amount, including goodwill, to the fair value of the reporting unit. If the carrying amount of the reporting unit exceeds its fair value, goodwill is considered impaired and a second step is performed to measure the amount of loss, if any.

The Company completed its annual impairment test for goodwill during the fourth quarter of fiscal year 2010 and determined the fair values of the reporting units were substantially in excess of the carrying values and that no impairment existed as of the date of the impairment test. For each annual impairment test the Company consistently determines the fair value of its reporting units based on an average weighting of both projected discounted future results and the use of comparative market multiples. On September 1, 2010, the Company reorganized its business into the DMS, E&I and HVS segments. In doing so, the Company reassigned its goodwill to the new reporting units (which are deemed to be consistent with the new segments) and was required to perform an interim goodwill impairment test based on these new reporting units. Based on this interim goodwill impairment test, the Company determined that the fair values of its new reporting units were substantially in excess of the carrying values and that no impairment existed as of the date of the interim impairment test.

The following table presents the changes in goodwill allocated to the Company's reportable segments during the nine months ended May 31, 2011 (in thousands):

Reportable Segment	August 31, 2010				May 31, 2011		Net Balance
	Gross Balance	Accumulated Impairment Balance	Acquisitions & Adjustments	Foreign Currency Impact	Gross Balance	Accumulated Impairment Balance	
DMS	\$ 583,423	\$ (558,768)	\$	\$ 554	\$ 583,977	\$ (558,768)	\$ 25,209
E&I	335,584	(331,784)	4,128	806	340,518	(331,784)	8,734
HVS	132,269	(132,269)			132,269	(132,269)	
Total	\$ 1,051,276	\$ (1,022,821)	\$ 4,128	\$ 1,360	\$ 1,056,764	\$ (1,022,821)	\$ 33,943

Intangible assets consist primarily of contractual agreements and customer relationships, which are being amortized on a straight-line basis over periods of up to 10 years, intellectual property which is being amortized on a straight-line basis over a period of up to five years and a trade name which has an indefinite life. The Company completed its annual impairment test for its indefinite-lived intangible asset during the fourth quarter of fiscal year 2010 and determined that no impairment existed as of the date of the impairment test. Significant judgments inherent in this analysis included assumptions regarding appropriate revenue growth rates, discount rates and royalty rates. No significant residual value is estimated for the amortizable intangible assets. The value of the Company's intangible assets purchased through business acquisitions is principally determined based on valuations of the net assets acquired. The following tables present the Company's total purchased intangible assets at May 31, 2011 and August 31, 2010 (in thousands):

	Gross carrying amount	Accumulated amortization	Net carrying amount
<b>May 31, 2011</b>			
Contractual agreements and customer relationships	\$ 85,283	\$ (51,217)	\$ 34,066
Intellectual property	80,561	(73,057)	7,504
Trade name	53,567		53,567

Total	\$ 219,411	\$ (124,274)	\$ 95,137
	<b>Gross</b>		<b>Net</b>
	<b>carrying</b>	<b>Accumulated</b>	<b>carrying</b>
	<b>amount</b>	<b>amortization</b>	<b>amount</b>
<b>August 31, 2010</b>			
Contractual agreements and customer relationships	\$ 83,746	\$ (43,698)	\$ 40,048
Intellectual property	85,166	(68,989)	16,177
Trade name	47,888		47,888
Total	\$ 216,800	\$ (112,687)	\$ 104,113

**Table of Contents**

The weighted-average amortization period for aggregate net intangible assets at May 31, 2011 is 7.6 years, which includes a weighted-average amortization period of 9.4 years for net contractual agreements and customer relationships and a weighted-average amortization period of 5.0 years for net intellectual property.

The estimated future amortization expense is as follows (in thousands):

<b>Fiscal year ending August 31,</b>	<b>Amount</b>
2011 (remaining three months)	\$ 5,242
2012	13,470
2013	8,915
2014	7,684
2015	4,752
Thereafter	1,507
<b>Total</b>	<b>\$ 41,570</b>

**Note 8. Trade Accounts Receivable Securitization and Sale Programs**

The Company regularly sells designated pools of trade accounts receivable under two asset-backed securitization programs, two trade accounts receivable sale programs and a factoring program.

***a. Asset-Backed Securitization Program***

In connection with the asset-backed securitization program, the Company regularly sells a designated pool of trade accounts receivable to a wholly-owned subsidiary, which in turn sells 100% of the eligible receivables to conduits, administered by unaffiliated financial institutions. This wholly-owned subsidiary is a separate bankruptcy-remote entity and its assets would be available first to satisfy the creditor claims of the conduits. As the receivables sold are collected, the wholly-owned subsidiary is able to sell additional receivables up to the maximum permitted amount under the program. Net cash proceeds of \$300.0 million are available at any one time under the securitization program.

Prior to September 1, 2010, the transactions in this program were accounted for as sales under applicable accounting guidance. Effective September 1, 2010, the Company adopted new accounting guidance that resulted in more stringent conditions for reporting the transfer of a financial asset as a sale. As a result of the adoption of this new guidance, the accounts receivable transferred under this program no longer qualified for sale treatment and as such were accounted for as secured borrowings. During the first quarter of fiscal year 2011, this program was amended to again account for the transfers of the applicable accounts receivable as sales. Under the amended program any portion of the purchase price for the receivables which is not paid in cash upon the sale taking place is recorded as a deferred purchase price receivable, which is paid by the conduits from available cash as payments on the receivables are collected. The securitization program requires compliance with several financial covenants including an interest coverage ratio and debt to EBITDA ratio, as defined in the securitization agreements. The securitization agreement, as amended on November 5, 2010, expires on November 4, 2011.

Net receivables sold under this program are excluded from trade accounts receivable on the Condensed Consolidated Balance Sheets and are reflected as cash provided by operating activities on the Condensed Consolidated Statements of Cash Flows. The wholly-owned subsidiary is assessed (i) a fee on the unused portion of the program of 0.50% per annum based on the average daily unused aggregate receivables sold during the period and (ii) a usage fee on the utilized portion of the program is equal to 0.95% per annum (inclusive of the unused fee) on the average daily outstanding aggregate receivables sold during the immediately preceding calendar month. The securitization conduits and the investors in the conduits have no recourse to the Company's assets for failure of debtors to pay when due.

The Company continues servicing the receivables sold and in exchange receives a servicing fee. Servicing fees recognized during the three months and nine months ended May 31, 2011 and 2010 were not material and are included in other expense within the Condensed Consolidated Statements of Operations. The Company does not record a servicing asset or liability as the Company estimates the fee it receives in return for its obligation to service these receivables is at fair value.

The Company sold \$1.4 billion and \$4.3 billion of eligible trade accounts receivable during the three months and nine months ended May 31, 2011, respectively. In exchange, the Company received cash proceeds of \$1.1 billion and \$4.0 billion during the three months and nine months ended May 31, 2011, respectively, and a net deferred purchase price receivable. At May 31, 2011, the deferred purchase price receivable totaled approximately \$280.1 million, which was recorded initially at fair value as prepaid expenses



**Table of Contents**

and other current assets on the Condensed Consolidated Balance Sheets. The deferred purchase price receivable was valued using unobservable inputs (Level 3 inputs), primarily discounted cash flows, and due to its credit quality and short-term maturity the fair value approximated book value.

The Company sold \$1.1 billion and \$3.6 billion of eligible trade accounts receivable during the three months and nine months ended May 31, 2010, respectively. In exchange, the Company received cash proceeds of \$0.9 billion and \$3.4 billion during the three months and nine months ended May 31, 2010, respectively, and retained an interest in the receivables of approximately \$144.6 million at May 31, 2010.

The Company recognized pretax losses on the sales of receivables of approximately \$0.8 million and \$2.7 million during the three months and nine months ended May 31, 2011 compared to \$0.9 million and \$2.9 million during the three months and nine months ended May 31, 2010, respectively, which are recorded to other expense within the Condensed Consolidated Statements of Operations. Prior to execution of the previously discussed amendment, the Company recognized interest expense of approximately \$0.5 million during the first quarter of fiscal year 2011 associated with the secured borrowings.

***b. Foreign Asset-Backed Securitization Program***

In connection with the foreign asset-backed securitization program, prior to May 11, 2011, certain of the Company's foreign subsidiaries sold, on an ongoing basis, an undivided interest in designated pools of trade accounts receivable to a special purpose entity, which in turn borrowed up to \$100.0 million from an unaffiliated financial institution and granted a security interest in the accounts receivable as collateral for the borrowings. The securitization program was accounted for as a borrowing. The loan balance was calculated based on the terms of the securitization program agreements.

Effective May 11, 2011, the securitization program was amended to provide for the sale of 100% of the designated trade accounts receivable of the Company's foreign subsidiaries to the special purpose entity which in turn sells 100% of the receivables to an unaffiliated financial institution. Net cash proceeds of \$200.0 million are available at any one time under the securitization program. As a result of the amendment, transfers of the receivables to the unaffiliated financial institution are accounted for as sales. Under the amended program, any portion of the purchase price for the receivables which is not paid in cash to the special purpose entity upon the sale taking place is recorded as a deferred purchase price receivable, which is paid to the special purpose entity as payments on the receivables are collected. The foreign-asset backed securitization program requires compliance with several covenants including limitations on certain corporate actions such as mergers and consolidations. The securitization agreement, as amended on May 11, 2011, expires on May 10, 2012.

As the Company has the power to direct the activities of the special purpose entity and the obligation to absorb the majority of the expected losses or the right to receive benefits from the transfer of trade accounts receivable into the special purpose entity it is deemed the primary beneficiary. Accordingly, the Company consolidates the special purpose entity (which was also the case prior to the amendment on May 11, 2011).

Net receivables sold under this program are excluded from trade accounts receivable on the Condensed Consolidated Balance Sheets and are reflected as cash provided by operating activities on the Condensed Consolidated Statements of Cash Flows. The special purpose entity is assessed (i) a fee in an amount equal to 0.45% per annum multiplied by the maximum aggregate invested amount during the period and (ii) a fee on the average amount outstanding under the program during the period multiplied by the applicable rate in effect for the period (i.e. LIBOR for U.S. dollars and EURIBOR for euros) plus a 0.45% per annum margin. The unaffiliated financial institution has no recourse to the Company's assets for failure of debtors to pay when due.

The Company continues servicing the receivables in the program and in exchange receives a servicing fee. Servicing fees recognized during the three months and nine months ended May 31, 2011 and 2010 were not material and are included in interest expense up through the amendment date of May 11, 2011 and in other expense subsequent to May 11, 2011 within the Condensed Consolidated Statements of Operations. The Company does not record a servicing asset or liability on the Condensed Consolidated Balance Sheets as the Company estimates the fee it receives in return for its obligation to service these receivables is at fair value.

Subsequent to the amendment on May 11, 2011 through May 31, 2011, the Company sold (including amounts transferred into the program on the amendment date) \$352.8 million of eligible trade accounts receivable. In

exchange, the Company received cash proceeds of \$258.9 million during the same period, and a net deferred purchase price receivable. At May 31, 2011, the deferred purchase price receivable totaled approximately \$93.9 million, which was recorded initially at fair value as prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets. The deferred purchase price receivable was valued using unobservable inputs (Level 3 inputs), primarily discounted cash flows, and due to its credit quality and short-term maturity the fair value approximated book value. The resulting losses on the sales of the receivables subsequent to the amendment on May 11, 2011 through May 31, 2011 were \$0.5 million and were recorded to other expense within the Condensed Consolidated Statements of Operations.

**Table of Contents**

Prior to execution of the previously discussed amendment, the Company recognized interest expense of approximately \$0.3 million and \$0.9 million for the three months and nine months ended May 31, 2011 associated with the secured borrowings.

At May 31, 2010, the Company had \$58.1 million of secured borrowings outstanding under the program. In addition, the Company incurred interest expense of \$0.4 million and \$1.8 million recorded in the Condensed Consolidated Statements of Operations during the three months and nine months ended May 31, 2010.

***c. Trade Accounts Receivable Factoring Agreement***

In connection with a factoring agreement, the Company transfers ownership of eligible trade accounts receivable of a foreign subsidiary without recourse to a third party purchaser in exchange for cash. The factoring of trade accounts receivable under this agreement is accounted for as a sale. Proceeds on the transfer reflect the face value of the account less a discount. The discount is recorded as a loss to other expense within the Condensed Consolidated Statements of Operations in the period of the sale. In April 2011, the factoring agreement was extended through September 30, 2011, at which time it is expected to automatically renew for an additional six-month period.

The receivables sold pursuant to this factoring agreement are excluded from trade accounts receivable on the Condensed Consolidated Balance Sheets and are reflected as cash provided by operating activities on the Condensed Consolidated Statements of Cash Flows. The Company continues to service, administer and collect the receivables sold under this program. Servicing fees recognized during the three months and nine months ended May 31, 2011 and 2010 were not material, and were recorded to other expense within the Condensed Consolidated Statements of Operations. The Company does not record a servicing asset or liability on the Condensed Consolidated Balance Sheets as the Company estimates the fee it receives in return for its obligation to service these receivables is at fair value. The third party purchaser has no recourse to the Company's assets for failure of debtors to pay when due.

The Company sold \$14.4 million and \$50.6 million of trade accounts receivable during the three months and nine months ended May 31, 2011, respectively, and in exchange, received cash proceeds of \$14.3 million and \$50.5 million, respectively. The resulting losses on the sales of trade accounts receivables sold under this factoring agreement for the three months and nine months ended May 31, 2011 were not material, and were recorded to other expense within the Condensed Consolidated Statements of Operations. The Company sold \$20.8 million and \$68.9 million of trade accounts during the three months and nine months ended May 31, 2010, respectively, and in exchange, received cash proceeds of \$20.8 million and \$68.8 million, respectively. The resulting losses on the sales of trade accounts receivables sold under this factoring agreement for the three months and nine months ended May 31, 2010 were not material, and were recorded to other expense within the Condensed Consolidated Statements of Operations.

***d. Trade Accounts Receivable Sale Programs***

In fiscal year 2010, the Company entered into two separate uncommitted accounts receivable sale agreements with banks which originally allowed the Company and certain of its subsidiaries to elect to sell and the banks to elect to purchase at a discount, on an ongoing basis, up to a maximum of \$150.0 million and \$75.0 million of specific trade accounts receivable at any one time. The sale programs have been amended to increase the facility limits from \$150.0 million to \$200.0 million and from \$75.0 million to \$175.0 million of specific trade accounts receivable at any one time. The programs are accounted for as sales. Net receivables sold under the programs are excluded from trade accounts receivable on the Condensed Consolidated Balance Sheets and are reflected as cash provided by operating activities on the Condensed Consolidated Statements of Cash Flows. The \$200.0 million sale program was amended on May 27, 2011. The terms of the agreement were amended such that the program no longer has a defined termination date and either party can elect to cancel the agreement at any time with notification. The \$175.0 million sale program expires on August 24, 2011. The Company continues servicing the receivables in the program. Servicing fees recognized during the three months and nine months ended May 31, 2011 and 2010 were not material and are included in other expense within the Condensed Consolidated Statements of Operations. The Company does not record a servicing asset or liability on the Condensed Consolidated Balance Sheets as the Company estimates the fee it receives in return for its obligation to service these receivables is at fair value.

During the three and nine months ended May 31, 2011, the Company sold \$697.8 million and \$1.8 billion of trade accounts receivable under these programs, respectively. In exchange, the Company received cash proceeds of

\$697.3 million and \$1.8 billion, respectively. The resulting losses on the sales of trade accounts receivable for the three months and nine months ended May 31, 2011, were not material and were recorded to other expense within the Condensed Consolidated Statements of Operations. During the three and nine months ended May 31, 2010, the Company sold \$43.5 million of trade accounts receivable under these programs. In exchange, the Company received cash proceeds of \$43.5 million. The resulting losses on the sales of trade accounts receivable for the three months and nine months ended May 31, 2010, were not material and were recorded to other expense within the Condensed Consolidated Statements of Operations.

**Note 9. Retirement Benefits**

**Table of Contents**

The Company sponsors defined benefit pension plans in several countries in which it operates. The pension obligations relate primarily to the following: (a) a funded retirement plan in the United Kingdom, which provides benefits based on average employee earnings over a three-year service period preceding retirement and (b) primarily unfunded retirement plans mainly in Austria, France, Germany, Japan, Poland, Taiwan and The Netherlands and which provide benefits based upon years of service and compensation at retirement.

There are no domestic pension or postretirement benefit plans maintained by the Company.

The components of net periodic benefit cost (gain) for the Company's pension plans are as follows (in thousands):

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>May 31, 2011</b>	<b>May 31, 2010</b>	<b>May 31, 2011</b>	<b>May 31, 2010</b>
Service cost	\$ 376	\$ 364	\$ 1,136	\$ 1,152
Interest cost	1,441	1,353	4,259	4,338
Expected long-term return on plan assets	(1,118)	(1,000)	(3,315)	(3,212)
Amortization of prior service cost	(6)	(26)	(19)	(87)
Recognized actuarial loss	447	292	1,453	932
Curtailment gain			(1,874)	
Net periodic benefit cost (gain)	\$ 1,140	\$ 983	\$ 1,640	\$ 3,123

During the nine months ended May 31, 2011, the Company made contributions of approximately \$2.8 million to its defined benefit pension plans. The Company presently anticipates total fiscal year 2011 contributions to approximate \$3.6 million to \$4.2 million.

**Note 10. Notes Payable and Long-Term Debt**

Notes payable and long-term debt outstanding at May 31, 2011 and August 31, 2010 are summarized below (in thousands):

	<b>May 31, 2011</b>	<b>August 31, 2010</b>
7.750% Senior Notes due 2016	\$ 303,072	\$ 301,782
8.250% Senior Notes due 2018	397,426	397,140
5.625% Senior Notes due 2020 (a)	400,000	
Borrowings under credit facilities	78,000	73,750
Borrowings under loans (b)	2,449	342,380
Securitization program obligations		71,436
Miscellaneous borrowings	2	8
Fair value adjustment (c)	6,695	
Total notes payable and long-term debt	1,187,644	\$ 1,186,496
Less current installments of notes payable and long-term debt	80,449	167,566
Notes payable and long-term debt, less current installments	\$ 1,107,195	\$ 1,018,930

The \$400.0 million of 5.625% senior unsecured notes (the "5.625% Senior Notes"), \$312.0 million of 7.750% senior unsecured notes (the "7.750% Senior Notes") and \$400.0 million of 8.250% senior unsecured notes (the "8.250% Senior Notes") outstanding are carried at the principal amount of each note, less any unamortized discount. The estimated fair value of these senior notes was approximately \$401.0 million, \$352.6 million and \$464.0 million, respectively, at May 31, 2011. The fair value estimates are based upon observable market data (Level 2 criteria).

***a. 5.625% Senior Notes Offering***

During the first quarter of fiscal year 2011, the Company issued the ten-year publicly registered 5.625% Senior Notes at par. The net proceeds from the offering of \$400.0 million were used to fully repay the term portion of its credit facility dated as of July 19, 2007 and partially repay amounts outstanding under the Company's foreign asset-backed securitization program. The 5.625% Senior Notes mature on December 15, 2020. Interest on the 5.625% Senior Notes is payable semiannually on June 15 and December 15 of each year, beginning on June 15, 2011. The 5.625% Senior Notes are the Company's senior unsecured obligations and rank equally

**Table of Contents**

with all other existing and future senior unsecured debt obligations. The Company is subject to covenants such as limitations on its and/or its subsidiaries' ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of the Company's assets to, another person; create certain liens; enter into sale and leaseback transactions; create, incur, issue, assume or guarantee any funded debt (which only applies to the Company's restricted subsidiaries); and guarantee any of the Company's indebtedness (which only applies to the Company's subsidiaries). The Company is also subject to a covenant requiring its repurchase of the 5.625% Senior Notes upon a change of control repurchase event.

***b. Amended and Restated Credit Facility***

On December 7, 2010, the Company amended and restated its five-year \$800.0 million revolving credit facility (the Amended and Restated Credit Facility). The Amended and Restated Credit Facility provides for a revolving credit in the amount of \$1.0 billion, subject to potential uncommitted increases up to \$1.3 billion, and expires on December 7, 2015. Interest and fees on the Amended and Restated Credit Facility advances are based on the Company's non-credit enhanced long-term senior unsecured debt rating as determined by S&P and Moody's. Interest is charged at a rate equal to either 0.40% to 1.50% above the base rate or 1.40% to 2.50% above the Eurocurrency rate, where the base rate represents the greatest of Citibank, N.A.'s prime rate, 0.50% above the federal funds rate or 1.0% above one-month LIBOR, and the Eurocurrency rate represents the adjusted London Interbank Offered Rate for the applicable interest period, each as more fully described in the Agreement. Fees include a facility fee based on the revolving credit commitments of the lenders and a letter of credit fee based on the amount of outstanding letters of credit. The Company, along with its subsidiaries, are subject to the following financial covenants: (1) a maximum ratio of (a) Debt (as defined in the credit agreement) to (b) Consolidated EBITDA (as defined in the credit agreement) and (2) a minimum ratio of (a) Consolidated EBITDA to (b) interest payable on, and amortization of debt discount in respect of, debt and loss on sales of trade accounts receivables pursuant to our securitization program. In addition, the Company is subject to other covenants, such as: limitation upon liens; limitation upon mergers, etc.; limitation upon accounting changes; limitation upon subsidiary debt; limitation upon sales, etc. of assets; limitation upon changes in nature of business; payment restrictions affecting subsidiaries; compliance with laws, etc.; payment of taxes, etc.; maintenance of insurance; preservation of corporate existence, etc.; visitation rights; keeping of books; maintenance of properties, etc.; transactions with affiliates; and reporting requirements.

***c. Fair Value Adjustment***

This amount represents the fair value hedge accounting adjustment related to the 7.750% Senior Notes. For further discussion of the Company's fair value hedges, see Note 11 Derivative Financial Instruments and Hedging Activities to the Condensed Consolidated Financial Statements.

**Note 11. Derivative Financial Instruments and Hedging Activities**

The Company is directly and indirectly affected by changes in certain market conditions. These changes in market conditions may adversely impact the Company's financial performance and are referred to as market risks. The Company, where deemed appropriate, uses derivatives as a risk management tool to mitigate the potential impact of certain market risks. The primary market risks managed by the Company through the use of derivatives instruments are foreign currency fluctuation risk and interest rate risk.

All derivative instruments are recorded gross on the Condensed Consolidated Balance Sheets at their respective fair values. The accounting for changes in the fair value of a derivative instrument depends on the intended use and designation of the derivative instrument. For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative and the offsetting gain or loss on the hedged item attributable to the hedged risk are recognized in current earnings. For derivative instruments that are designated and qualify as a cash flow hedge, the effective portion of the gain or loss on the derivative instrument is initially reported as a component of accumulated other comprehensive income (AOCI), net of tax, and is subsequently reclassified into the line item within the Condensed Consolidated Statements of Operations in which the hedged items are recorded in the same period in which the hedged item affects earnings. The ineffective portion of the gain or loss is recognized immediately in current earnings. For derivative instruments that are not designated as hedging instruments, gains and losses from changes in fair values are recognized currently in earnings.

For derivatives accounted for as hedging instruments, the Company formally designates and documents, at inception, the financial instruments as a hedge of a specific underlying exposure, the risk management objective and the strategy for undertaking the hedge transaction. In addition, the Company formally assesses, both at inception and at least quarterly thereafter, whether the financial instruments used in hedging transactions are effective at offsetting changes in the cash flows on the related underlying exposures.

***a. Foreign Currency Risk Management***



**Table of Contents**

Forward contracts are put in place to manage the foreign currency risk associated with various commitments arising from trade accounts receivable, trade accounts payable and fixed purchase obligations. A hedging relationship existed that related to certain anticipated foreign currency denominated revenues and expenses, with an aggregate notional amount outstanding of \$176.0 million and \$67.1 million at May 31, 2011 and 2010, respectively. The related forward foreign exchange contracts have been designated as hedging instruments and are accounted for as cash flow hedges. The forward foreign exchange contract transactions will effectively lock in the value of anticipated foreign currency denominated revenues and expenses against foreign currency fluctuations. The anticipated foreign currency denominated revenues and expenses being hedged are expected to occur between June 1, 2011 and April 30, 2012.

In addition to derivatives that are designated and qualify for hedge accounting, the Company also enters into forward contracts to economically hedge transactional exposure associated with commitments arising from trade accounts receivable, trade accounts payable, fixed purchase obligations and intercompany transactions denominated in a currency other than the functional currency of the respective operating entity. The aggregate notional amount of these outstanding contracts at May 31, 2011 and 2010 was \$686.9 million and \$320.8 million, respectively.

The following table presents the Company's assets and liabilities related to forward foreign exchange contracts measured at fair value on a recurring basis as of May 31, 2011, aggregated by the level in the fair-value hierarchy within which those measurements fall (in thousands):

	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Forward foreign exchange contracts	\$	\$ 9,871	\$	\$ 9,871
<b>Liabilities:</b>				
Forward foreign exchange contracts		(4,724)		(4,724)
<b>Total</b>	<b>\$</b>	<b>\$ 5,147</b>	<b>\$</b>	<b>\$ 5,147</b>

The Company's forward foreign exchange contracts are measured on a recurring basis at fair value, based on foreign currency spot rates and forward rates quoted by banks or foreign currency dealers.

The following table presents the fair value of the Company's derivative instruments located on the Condensed Consolidated Balance Sheets utilized for foreign currency risk management purposes at May 31, 2011 (in thousands):

<b>Fair Values of Derivative Instruments</b>				
<b>At May 31, 2011</b>				
	<b>Asset Derivatives</b>		<b>Liability Derivatives</b>	
	<b>Balance Sheet</b>	<b>Fair</b>	<b>Balance Sheet</b>	<b>Fair</b>
	<b>Location</b>	<b>Value</b>	<b>Location</b>	<b>Value</b>
<b>Derivatives designated as hedging instruments</b>				
Forward foreign exchange contracts	Prepaid expenses and other current assets	\$3,571	Accrued expense	\$ 93
<b>Derivatives not designated as hedging instruments</b>				
Forward foreign exchange contracts	Prepaid expenses and other current assets	\$6,300	Accrued expense	\$4,631

The following table presents the fair value of the Company's derivative instruments located on the Condensed Consolidated Balance Sheets utilized for foreign currency risk management purposes at August 31, 2010 (in thousands):



**Table of Contents**

**Fair Values of Derivative Instruments  
At August 31, 2010**

	Asset Derivatives		Liability Derivatives	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
<b>Derivatives designated as hedging instruments</b>				
Forward foreign exchange contracts	Prepaid expenses and other current assets	\$ 669	Accrued expense	\$1,046
<b>Derivatives not designated as hedging instruments</b>				
Forward foreign exchange contracts	Prepaid expenses and other current assets	\$4,814	Accrued expense	\$3,268

The following table presents the impact that changes in fair value of derivatives utilized for foreign currency risk management purposes and designated as hedging instruments had on AOCI and earnings during the nine months ended May 31, 2011 (in thousands):

Derivatives in Cash Flow Hedging Relationship for the	Amount of Gain (Loss) Recognized in OCI on	Location of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Amount of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)	Location of Gain	Amount of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)
				(Loss) Recognized in	
Forward foreign exchange contracts	\$ 1,624	Revenue	\$ 1,506	Revenue	\$ 344
Forward foreign exchange contracts	\$ 4,212	Cost of revenue	\$ 1,423	Cost of revenue	\$ 345
Forward foreign exchange contracts	\$ 1,033	Selling, general and administrative	\$ 482	Selling, general and administrative	\$ 200

The following table presents the impact that changes in fair value of derivatives utilized for foreign currency risk management purposes and designated as hedging instruments had on AOCI and earnings during the nine months ended May 31, 2010 (in thousands):

	Amount of Gain	Location of Gain	Amount of Gain (Loss) Recognized
		(Loss) Recognized in	

<b>Derivatives in Cash Flow Hedging</b>	<b>Amount of Gain (Loss) Recognized</b>	<b>Location of Gain (Loss) Reclassified from</b>	<b>(Loss) Reclassified from</b>	<b>Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)</b>	<b>in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)</b>
<b>Relationship for the Nine Months Ended May 31, 2010</b>	<b>in OCI on Derivative (Effective Portion)</b>	<b>AOCI into Income (Effective Portion)</b>	<b>AOCI into Income (Effective Portion)</b>		
Forward foreign exchange contracts	\$ (11,484)	Revenue	\$ (11,484)	Revenue	\$ 42
Forward foreign exchange contracts	\$ 9,635	Cost of revenue	\$ 11,498	Cost of revenue	\$ 2,437
Forward foreign exchange contracts	\$ (14)	Selling, general and administrative	\$ (14)	Selling, general and administrative	\$ 29

22

**Table of Contents**

As of May 31, 2011, the Company estimates that it will reclassify into earnings during the next 12 months existing gains related to foreign currency risk management hedging arrangements of approximately \$2.9 million from the amounts recorded in AOCI as the anticipated cash flows occur.

The following table presents the impact that changes in fair value of derivatives utilized for foreign currency risk management purposes and not designated as hedging instruments had on earnings during the nine months ended May 31, 2011 (in thousands):

	<b>Location of Gain (Loss) Recognized in</b>	<b>Amount of Gain (Loss) Recognized in Income on Derivative for the Nine months ended May 31, 2011</b>
<b>Derivatives not designated as hedging instruments</b>	<b>Income on Derivative</b>	
Forward foreign exchange contracts	Cost of revenue	\$ (2,483)

**b. Interest Rate Risk Management**

The Company periodically enters into interest rate swaps to manage interest rate risk associated with the Company's borrowings.

*Fair Value Hedges*

During the second quarter of fiscal year 2011, the Company entered into a series of interest rate swaps with an aggregate notional amount of \$200.0 million designated as fair value hedges of a portion of the Company's 7.750% Senior Notes. Under these interest rate swaps, the Company receives fixed rate interest payments and pays interest at a variable rate based on LIBOR plus a spread. The effect of these swaps is to convert fixed rate interest expense on a portion of the 7.750% Senior Notes to floating rate interest expense. Gains and losses related to changes in the fair value of the interest rate swaps are recorded to interest expense and offset changes in the fair value of the hedged portion of the underlying 7.750% Senior Notes. The fair value of the interest rate swaps, based on observable market data (Level 2), was \$6.7 million as of May 31, 2011 and was recorded to other assets on the Company's Condensed Consolidated Balance Sheets. As of May 31, 2010, the Company had not entered into these interest rate swaps so there were no amounts outstanding.

The gains (losses) on the interest rate swaps and the underlying 7.750% Senior Notes recorded to interest expense within the Company's Condensed Consolidated Statement of Operations were as follows (in thousands):

	<b>Gain/(Loss) for the Three months ended</b>		<b>Gain/(Loss) for the Nine months ended</b>	
	<b>May 31, 2011</b>	<b>May 31, 2010</b>	<b>May 31, 2011</b>	<b>May 31, 2010</b>
Interest Rate Swaps	\$ 6,111	\$	\$ 6,695	\$
7.750% Senior Notes	\$(6,111)	\$	\$(6,695)	\$

*Cash Flow Hedges*

During the fourth quarter of fiscal year 2007, the Company entered into forward interest rate swap transactions to hedge the fixed interest rate payments for an anticipated debt issuance, which was the issuance of the 8.250% Senior Notes. The swaps were accounted for as a cash flow hedge and had a notional amount of \$400.0 million. Concurrently with the pricing of the 8.250% Senior Notes, the Company settled the swaps by its payment of \$43.1 million. The ineffective portion of the swaps was immediately recorded to interest expense within the Condensed Consolidated Statements of Operations. The effective portion of the swaps is recorded on the Company's Condensed Consolidated

Balance Sheets as a component of AOCI and is being amortized to interest expense within the Company's Condensed Consolidated Statements of Operations over the life of the 8.250% Senior Notes, which is through March 15, 2018.

The following table presents the impact that changes in the fair value of the derivative utilized for interest rate risk management and designated as a hedging instrument had on AOCI and earnings for the nine months ended May 31, 2011 (in thousands):

Table of Contents

	Amount of Gain (Loss) Recognized	Location of Gain (Loss) Reclassified from	Amount of Gain or (Loss) Reclassified from	Location of Gain or (Loss) Recognized in	Amount of Gain or (Loss) Recognized in
	in OCI on	Accumulated OCI into	Accumulated OCI into	Income on Derivative (Ineffective Portion and Amount Excluded from	Income on Derivative (Ineffective Portion and Amount Excluded from
Hedging Relationship for the Nine Months Ended May 31, 2011	Derivative (Effective Portion)	Income (Effective Portion)	Income (Effective Portion)	Effectiveness Testing)	Effectiveness Testing)
Interest rate swap	\$	Interest expense	\$ (2,963)	Interest expense	\$

The following table presents the impact that changes in the fair value of the derivative utilized for interest rate risk management and designated as a hedging instrument had on AOCI and earnings for the nine months ended May 31, 2010 (in thousands):

	Amount of Gain (Loss) Recognized	Location of Gain (Loss) Reclassified from	Amount of Gain or (Loss) Reclassified from	Location of Gain or (Loss) Recognized in	Amount of Gain or (Loss) Recognized in
	in OCI on	Accumulated OCI into	Accumulated OCI into	Income on Derivative (Ineffective Portion and Amount Excluded from	Income on Derivative (Ineffective Portion and Amount Excluded from
Hedging Relationship for the Nine Months Ended May 31, 2010	Derivative (Effective Portion)	Income (Effective Portion)	Income (Effective Portion)	Effectiveness Testing)	Effectiveness Testing)
Interest rate swap	\$ (13)	Interest expense	\$ (3,178)	Interest expense	\$

As of May 31, 2011, the Company estimates that it will reclassify into earnings during the next 12 months existing losses related to interest rate risk management hedging arrangements of approximately \$4.0 million from the amounts recorded in AOCI as the anticipated cash flows occur.

The following table presents the changes related to cash flow hedges included in AOCI net of tax for the nine months ended May 31, 2011 and 2010 (in thousands):

	<b>Nine months ended May 31, 2011</b>
Accumulated comprehensive loss, August 31, 2010	\$ (16,086)
Net gain for the period	6,869
Net gain transferred to earnings	(291)
Accumulated comprehensive loss, May 31, 2011	\$ (9,508)

	<b>Nine months ended May 31, 2010</b>
Accumulated comprehensive loss, August 31, 2009	\$ (18,861)
Net loss for the period	(1,877)
Net loss transferred to earnings	3,178
Accumulated comprehensive loss, May 31, 2010	\$ (17,560)

**Note 12. Income Taxes**

The Internal Revenue Service ( IRS ) completed its field examination of the Company s tax returns for the fiscal years 2003 through 2005 and issued a Revenue Agent s Report ( RAR ) on April 30, 2010 proposing adjustments primarily related to the IRS contentions that (1) certain corporate expenses relate to services provided to foreign affiliates and therefore must be charged to those affiliates, and (2) valuable intangible property was transferred to certain foreign affiliates without charge. If the IRS ultimately prevails in its positions, the Company s income tax payment due for the fiscal years 2003 through 2005 would be approximately an additional \$69.3 million before utilization of any tax attributes arising in periods subsequent to fiscal year 2005. In addition, the IRS will likely make similar claims in future audits with respect to these types of transactions (at this time, determination of the additional income tax due for these later years is not practicable). Also, the IRS has proposed interest and penalties on the Company with respect to fiscal years 2003 through 2005, and the Company anticipates the IRS may seek to impose interest and penalties in subsequent years with respect to the same types of issues.

The Company disagrees with the proposed adjustments and is vigorously contesting this matter through applicable IRS and judicial procedures, as appropriate. As the final resolution of the proposed adjustments remains uncertain, the Company continues to provide for the uncertain tax position based on the more likely than not standards. Accordingly, the Company did not record any significant additional tax liabilities related to this RAR on the Condensed Consolidated Balance Sheets for the nine months ended May



**Table of Contents**

31, 2011. While the resolution of the issues may result in tax liabilities, interest and penalties, which are significantly higher than the amounts provided for this matter, management currently believes that the resolution will not have a material effect on the Company's financial position or liquidity. Despite this belief, an unfavorable resolution, particularly if the IRS successfully asserts similar claims for later years, could have a material effect on the Company's results of operations and financial condition (particularly during the quarter in which any adjustment is recorded or any tax is due or paid).

**Note 13. Loss on Disposal of Subsidiaries*****a. Jabil Circuit Automotive, SAS***

During the first quarter of fiscal year 2010, the Company sold its subsidiary, Jabil Circuit Automotive, SAS, an automotive electronics manufacturing subsidiary located in Western Europe to an unrelated third party. As a result of this sale, the Company recorded a loss on disposition of \$15.7 million during the first quarter of fiscal year 2010, which included transaction-related costs of approximately \$4.2 million. These costs are recorded to loss on disposal of subsidiaries within the Condensed Consolidated Statements of Operations, which is a component of operating income. Jabil Circuit Automotive had net revenue and an operating loss of \$15.5 million and \$1.4 million, respectively from the beginning of the 2010 fiscal year through the date of disposition.

***b. French and Italian Subsidiaries***

During the fourth quarter of fiscal year 2010, the Company sold F-I Holding Company, which directly or indirectly wholly owns Competence France Holdings SAS, a French entity which wholly owns Competence France SAS, and Competence EMEA S.r.l., an Italian entity which wholly owns Competence Italia S.r.l. (Competence France Holdings SAS, Competence France SAS, Competence EMEA S.r.l. and Competence Italia S.r.l. are collectively referred to as the Competence Sites herein), to an unrelated third party. Divested operations, inclusive of four sites and approximately 1,500 employees, had net revenues and an operating loss of \$298.6 million and \$39.6 million, respectively, from the beginning of the 2010 fiscal year through the date of disposition.

In connection with this transaction, the Company provided an aggregate \$25.0 million working capital loan to the disposed operations and agreed to provide for the aggregate potential reimbursement of up to \$10.0 million in restructuring costs dependent upon the occurrence of certain future events. The working capital loan bears interest on a quarterly basis at LIBOR plus 500 basis points and is repayable over approximately 44 months dependent upon the achievement of certain specified quarterly financial results of the disposed operations, which if not met, would result in the forgiveness of all or a portion of the loan. Accordingly, dependent on the occurrence of such future events, the Company could have incurred up to an additional \$28.5 million of charges. As a result of this sale, the Company recorded a loss on disposition of \$8.9 million during the fourth quarter of fiscal year 2010, which included transaction-related costs of \$1.7 million and a charge of \$6.5 million in order to record the working capital loan at its respective fair value at August 31, 2010 based upon a discounted cash flow analysis (Level 3). These costs were recorded to loss on disposal of subsidiaries within the Consolidated Statements of Operations during the fourth quarter of fiscal year 2010, which is a component of operating income.

During the second quarter of fiscal year 2011, the Company recorded an additional loss on disposal of subsidiaries of \$18.5 million within the Condensed Consolidated Statement of Operations to fully write off the remaining balance of the working capital loan as it was deemed no longer collectible by the Company. In addition, the Company recorded a charge of \$5.4 million to loss on disposal of subsidiaries within the Condensed Consolidated Statement of Operations during the second quarter of fiscal year 2011, as it was determined that a purchase price related receivable that was due from the third party purchaser was no longer collectible. Refer to Note 14 Business Acquisitions for further discussion on the subsequent acquisition of the French and Italian operations.

**Note 14. Business Acquisitions**

During the second quarter of fiscal year 2011, the Company completed its acquisition of F-I Holding Company, which directly or indirectly wholly owns the Competence Sites. The Competence Sites were former operations of the Company and were previously disposed of during the fourth quarter of fiscal year 2010. Refer to Note 13 Loss on Disposal of Subsidiaries for further discussion of the previous disposition. In order to reestablish viable operations, including the preservation of the Company's relationship with certain global customers that the Company continued to serve outside of its former French and Italian operations and jobs of former employees, the Company acquired the

entities owning the Competence Sites following multiple breaches by the third party purchaser. The acquisition added approximately 1,500 employees to the Company.

In exchange for cash of approximately \$0.5 million and certain mutual conditional releases, the Company acquired a 100% equity interest in the Competence Sites. Simultaneously, with this transaction, the Company recorded a settlement of pre-existing receivables and other relationships with a fair value of \$22.3 million that were outstanding at the time of acquisition.

**Table of Contents**

During the second quarter of fiscal year 2011, immediately prior to the acquisition of the Competence Sites, the Company recognized a charge of \$12.7 million in order to record \$35.0 million in receivables and other relationships with the Competence Sites at their respective fair values. This charge is included in settlement of receivables and related charges within the Condensed Consolidated Statement of Operations for the nine months ended May 31, 2011. The fair values of these receivables and other obligations were determined based on the probability evaluation of multiple scenarios under which the Competence Sites could settle these liabilities.

Pursuant to the acquisition method of accounting for business combinations, the Company has recognized acquisition costs and other related charges of \$0.9 million to settlement of receivables and related charges within the Condensed Consolidated Statement of Operations during the second quarter of fiscal year 2011.

The acquisition of the Competence entities has been accounted for as a business combination using the acquisition method. Assets acquired of \$130.9 million and liabilities assumed of \$108.1 million were recorded at their estimated fair values as of the acquisition date. The excess of purchase price over the tangible assets and assumed liabilities of \$5.1 million, based on the exchange rate on the date of acquisition, was recorded as goodwill. The preliminary allocation of the purchase price was based upon a preliminary valuation of certain assets acquired and liabilities assumed and the Company's estimates and assumptions are subject to change. The primary areas of the preliminary purchase price allocation that are not yet finalized relate to the fair value of certain tangible assets and liabilities acquired and residual goodwill. The Company expects to continue to obtain information to assist in determining the fair value of the net assets acquired at the acquisition date and to finalize the purchase price allocation in the fourth quarter of fiscal year 2011.

**Note 15. New Accounting Guidance**

During the first quarter of fiscal year 2010, the Financial Accounting Standards Board (the FASB) issued new accounting guidance for revenue arrangements with multiple deliverables. This guidance impacts the determination of when the individual deliverables included in a multiple-element arrangement may be treated as separate units of accounting. Additionally, this new accounting guidance modifies the manner in which the transaction consideration is allocated across the separately identified deliverables by no longer permitting the residual method of allocating arrangement consideration. The new guidance was effective for the Company prospectively for revenue arrangements entered into or materially modified beginning during the first quarter of fiscal year 2011. The adoption of this guidance did not have a significant impact on the Company's Condensed Consolidated Financial Statements.

During the fourth quarter of fiscal year 2009, the FASB amended its guidance on accounting for variable interest entities (VIE). The new accounting guidance resulted in a change in the Company's accounting policy effective September 1, 2010. Among other things, the new guidance requires a qualitative rather than a quantitative analysis to determine the primary beneficiary of a VIE, requires continuous assessments of whether an enterprise is the primary beneficiary of a VIE, enhances disclosures about an enterprise's involvement with a VIE and amends certain guidance for determining whether an entity is a VIE. Under the new guidance, a VIE must be consolidated if the enterprise has both (a) the power to direct the activities of the VIE that most significantly impact the entity's economic performance and (b) the obligation to absorb losses or the right to receive benefits from the VIE that could potentially be significant to the VIE. The adoption of this guidance did not have a significant impact on the Company's Condensed Consolidated Financial Statements.

During the fourth quarter of fiscal year 2009, the FASB issued new accounting guidance on accounting for transfers of financial assets. This new guidance became effective for the Company on September 1, 2010. This guidance amends previous guidance by eliminating the concept of a qualifying special-purpose entity, creating more stringent conditions for reporting a transfer of a portion of a financial asset as a sale, clarifying other sale-accounting criteria and changing the initial measurement of a transferor's interest in transferred financial assets. Additionally, the guidance requires extensive new disclosure regarding an entity's involvement in a transfer of financial assets. As a result of the adoption of this new guidance, the accounts receivable transferred under the asset-backed securitization program, prior to amendment on November 5, 2010, no longer qualified for sale treatment and as such were accounted for as secured borrowings. During the first quarter of fiscal year 2011, the program was amended to again be accounted for as a sale. The amended program allows the Company to regularly sell a designated pool of trade accounts receivable to a wholly-owned subsidiary, which in turn sells 100% of the eligible receivables to conduits,

administered by unaffiliated financial institutions. Refer to Note 8 Trade Accounts Receivable Securitization and Sale Programs.

During the fourth quarter of fiscal year 2010, the FASB issued new disclosure guidance related to the credit quality of financing receivables and the allowance for credit losses. This new guidance became effective for the Company during the second quarter of fiscal year 2011. This guidance requires companies to provide more information about the credit quality of their financing receivables

**Table of Contents**

in the disclosures to the financial statements including, but not limited to, significant purchases and sales of financing receivables, aging information and credit quality indicators. This accounting guidance did not have a significant impact on the Company's Condensed Consolidated Financial Statements.

**Note 16. Subsequent Events**

The Company has evaluated subsequent events that occurred through the date of the filing of the Company's third quarter of fiscal year 2011 Form 10-Q. No significant events occurred subsequent to the balance sheet date and prior to the filing date of this report that would have a material impact on the Condensed Consolidated Financial Statements.

**Table of Contents**

**JABIL CIRCUIT, INC. AND SUBSIDIARIES**

*References in this report to the Company, Jabil, we, our, or us mean Jabil Circuit, Inc. together with its subsidiaries, except where the context otherwise requires. This Quarterly Report on Form 10-Q contains certain statements that are, or may be deemed to be, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the Securities Act ) and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act ) which are made in reliance upon the protections provided by such acts for forward-looking statements. These forward-looking statements (such as when we describe what will, may, or should occur, what we plan, intend, estimate, believe, expect or anticipate will occur, and other similar statements) include, but are not limited to, statements regarding future sales and operating results, future prospects, anticipated benefits of proposed (or future) acquisitions, dispositions and new facilities, growth, the capabilities and capacities of business operations, any financial or other guidance and all statements that are not based on historical fact, but rather reflect our current expectations concerning future results and events. We make certain assumptions when making forward-looking statements, any of which could prove inaccurate, including, but not limited to, statements about our future operating results and business plans. Therefore, we can give no assurance that the results implied by these forward-looking statements will be realized. Furthermore, the inclusion of forward-looking information should not be regarded as a representation by the Company or any other person that future events, plans or expectations contemplated by the Company will be achieved. The ultimate correctness of these forward-looking statements is dependent upon a number of known and unknown risks and events, and is subject to various uncertainties and other factors that may cause our actual results, performance or achievements to be different from any future results, performance or achievements expressed or implied by these statements. The following important factors, among others, could affect future results and events, causing those results and events to differ materially from those expressed or implied in our forward-looking statements:*

*business conditions and growth or declines in our customers' industries, the electronic manufacturing services industry and the general economy;*

*variability of our operating results;*

*our dependence on a limited number of major customers;*

*availability of components;*

*our dependence on certain industries;*

*our production levels are subject to the variability of customer requirements, including seasonal influences on the demand for certain end products;*

*our substantial international operations, and the resulting risks related to our operating internationally;*

*the ongoing situation in Japan, as a result of the recent earthquake and tsunami, and its effects on our Japanese facility, supply chain, shipping costs, customers and suppliers;*

*the potential consolidation of our customer base, and the potential movement by some of our customers of a portion of their manufacturing from us in order to more fully utilize their excess internal manufacturing capacity;*

*our ability to successfully negotiate definitive agreements and consummate dispositions and acquisitions, and to integrate operations following the consummation of acquisitions;*

*our ability to take advantage of our past, current and possible future restructuring efforts to improve utilization and realize savings and whether any such activity will adversely affect our cost structure, our ability to service customers and our labor relations;*

*our ability to maintain our engineering, technological and manufacturing process expertise;*

*other economic, business and competitive factors affecting our customers, our industry and our business generally; and*

*other factors that we may not have currently identified or quantified.*

*For a further list and description of various risks, relevant factors and uncertainties that could cause future results or events to differ materially from those expressed or implied in our forward-looking statements, see the Risk Factors and Management's Discussion and Analysis of Financial Condition and Results of Operations sections contained in this document, as well as our Annual Report on Form 10-K for the fiscal year ended August 31, 2010, any subsequent reports on Form 10-Q and Form 8-K and other filings with the Securities and Exchange Commission. Given these risks and uncertainties, the reader should not place undue reliance on these forward-looking statements.*

**Table of Contents**

*All forward-looking statements included in this Quarterly Report on Form 10-Q are made only as of the date of this Quarterly Report on Form 10-Q, and we do not undertake any obligation to publicly update or correct any forward-looking statements to reflect events or circumstances that subsequently occur, or of which we hereafter become aware. You should read this document and the documents that we incorporate by reference into this Quarterly Report on Form 10-Q completely and with the understanding that our actual future results may be materially different from what we expect. We may not update these forward-looking statements, even if our situation changes in the future. All forward-looking statements attributable to us are expressly qualified by these cautionary statements.*

**Item 2: MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Overview**

We are one of the leading providers of worldwide electronic manufacturing services and solutions. We provide comprehensive electronics design, production and product management services to companies in the aerospace, automotive, computing, consumer, defense, industrial, instrumentation, medical, networking, peripherals, solar, storage and telecommunications industries. We serve our customers primarily with dedicated business units that combine highly automated, continuous flow manufacturing with advanced electronic design and design for manufacturability. We currently depend upon a relatively small number of customers for a significant percentage of our revenue, net of estimated return costs ( net revenue ). Based on net revenue, for the nine months ended May 31, 2011 our largest customers currently include Agilent Technologies, Apple Inc., Cisco Systems, Inc., Ericsson, General Electric Company, Hewlett-Packard Company, International Business Machines Corporation, NetApp, Inc., Pace plc and Research in Motion Limited. For the nine months ended May 31, 2011, we had net revenues of approximately \$12.2 billion and net income attributable to Jabil Circuit, Inc. of approximately \$266.8 million.

We offer our customers comprehensive electronics design, production and product management services that are responsive to their manufacturing and supply chain management needs. Our business units are capable of providing our customers with varying combinations of the following services:

integrated design and engineering;

component selection, sourcing and procurement;

automated assembly;

design and implementation of product testing;

parallel global production;

enclosure services;

systems assembly, direct order fulfillment and configure to order; and

aftermarket services.

We currently conduct our operations in facilities that are located in Austria, Belgium, Brazil, China, England, France, Germany, Hungary, India, Ireland, Italy, Japan, Malaysia, Mexico, The Netherlands, Poland, Russia, Scotland, Singapore, Taiwan, Turkey, Ukraine, the U.S. and Vietnam. Our global manufacturing production sites allow customers to manufacture products simultaneously in the optimal locations for their products. Our services allow customers to improve supply-chain management, reduce inventory obsolescence, lower transportation costs and reduce product fulfillment time. We have identified our global presence as a key to assessing our business opportunities.

On September 1, 2010, we reorganized our business into the following three segments: Diversified Manufacturing Services ( DMS ), Enterprise & Infrastructure ( E&I ) and High Velocity Systems ( HVS ). Our DMS segment is composed of dedicated resources to manage higher complexity global products in regulated industries and bring



materials and process technologies including design and aftermarket services to our global customers. Our E&I and HVS segments offer integrated global supply chain solutions designed to provide cost effective solutions for our customers. Our E&I segment is focused on our customers primarily in the computing, storage, networking and telecommunication sectors. Our HVS segment is focused on the particular needs of the consumer products industry, including mobility, display, set-top boxes and peripheral products such as printers and point of sale terminals.

The industry in which we operate is composed of companies that provide a range of manufacturing and design services to companies that utilize electronics components. The industry experienced rapid change and growth through the 1990s as an increasing number of companies chose to outsource an increasing portion, and, in some cases, all of their manufacturing requirements. In mid-2001, the industry's revenue declined as a result of significant cut-backs in customer production requirements, which was consistent with the overall downturn in the technology sector at the time. In response to this downturn in the technology sector, we implemented restructuring programs to reduce our cost structure and further align our manufacturing capacity with the geographic production

**Table of Contents**

demands of our customers. Industry revenues generally began to stabilize in 2003 and companies began to turn more to outsourcing versus internal manufacturing. In addition, the number of industries serviced, as well as the market penetration in certain industries, by electronic manufacturing service providers has increased over the past several years. In mid-2008, the industry's revenue declined when a deteriorating macro-economic environment resulted in illiquidity in the overall credit markets and a significant economic downturn in the North American, European and Asian markets. In response to this downturn, we implemented additional restructuring programs to reduce our cost structure and further align our manufacturing capacity with the geographic production demands of our customers.

Though significant uncertainty remains regarding the extent and timing of the economic recovery, we continue to see signs of stabilization as the overall credit markets have significantly improved and it appears that the global economic stimulus programs put in place are having a positive impact, particularly in China. We will continue to monitor the current economic environment and its potential impact on both the customers that we serve as well as our end-markets and closely manage our costs and capital resources so that we can respond appropriately as circumstances continue to change. We will also continue to monitor the ongoing situation in Japan, as a result of the recent earthquake and tsunami, and its effects on our Japanese facility, supply chain, shipping costs, customers and suppliers.

*Summary of Results*

Net revenues for the third quarter of fiscal year 2011 increased approximately 22.3% to \$4.2 billion compared to \$3.5 billion for the same period of fiscal year 2010. These increases are primarily due to increased revenue from certain of our existing customers, including new program wins with these customers, as certain of our customers confidence in their markets strengthen and their end-customers' demand levels increase.

The following table sets forth, for the three month and nine month periods indicated, certain key operating results and other financial information (in thousands, except per share data).

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>May 31, 2011</b>	<b>May 31, 2010</b>	<b>May 31, 2011</b>	<b>May 31, 2010</b>
Net revenue	\$4,227,688	\$3,455,578	\$12,238,532	\$9,548,478
Gross profit	\$ 318,376	\$ 262,114	\$ 925,367	\$ 716,636
Operating income	\$ 152,533	\$ 96,533	\$ 413,174	\$ 224,576
Net income attributable to Jabil Circuit, Inc.	\$ 104,695	\$ 52,031	\$ 266,775	\$ 110,149
Income per share basic	\$ 0.49	\$ 0.24	\$ 1.24	\$ 0.51
Income per share diluted	\$ 0.47	\$ 0.24	\$ 1.21	\$ 0.51
Cash dividend per share declared	\$ 0.07	\$ 0.07	\$ 0.21	\$ 0.21

*Key Performance Indicators*

Management regularly reviews financial and non-financial performance indicators to assess the Company's operating results. The following table sets forth, for the quarterly periods indicated, certain of management's key financial performance indicators:

	<b>Three months ended</b>			
	<b>May 31, 2011</b>	<b>February 28, 2011</b>	<b>November 30, 2010</b>	<b>August 31, 2010</b>
Sales cycle	11 days	11 days	16 days	17 days
Inventory turns	7 turns	7 turns	7 turns	7 turns
Days in trade accounts receivable	52 days	24 days	26 days	33 days
Days in inventory	52 days	53 days	52 days	53 days

	63			
Days in accounts payable	days	66 days	62 days	69 days

The sales cycle is calculated as the sum of days in trade accounts receivable and days in inventory, less the days in accounts payable; accordingly, the variance in the sales cycle quarter over quarter is a direct result of changes in these indicators. During the three months ended May 31, 2011, days in trade accounts receivable decreased two days to 22 days as compared to the prior sequential quarter as a result of the amendment to our foreign asset-backed securitization program, which resulted in the receivables being sold to a third party financial institution, and no longer being recognized in trade accounts receivable. Previously the program was accounted for as a secured borrowing and the transferred receivables were recorded in trade accounts receivable. See Note 8 Trade Accounts Receivable Securitization and Sales Programs to the Condensed Consolidated Financial Statements for further details. During the three months ended May 31, 2011, days in inventory decreased one day to 52 days as compared to the prior

**Table of Contents**

sequential quarter largely due to increased sales activity during the quarter. Inventory turns remained constant at seven turns as compared to the prior sequential quarter. During the three months ended May 31, 2011, days in accounts payable decreased three days to 63 days as compared to the prior sequential quarter, as a result of the timing of purchases and cash payments during the quarter.

**Critical Accounting Policies and Estimates**

The preparation of our Condensed Consolidated Financial Statements and related disclosures in conformity with U.S. generally accepted accounting principles ( U.S. GAAP ) requires management to make estimates and judgments that affect our reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. On an on-going basis, we evaluate our estimates and assumptions based upon historical experience and various other factors and circumstances. Management believes that our estimates and assumptions are reasonable under the circumstances; however, actual results may vary from these estimates and assumptions under different future circumstances. We have identified the following critical accounting policies that affect the more significant judgments and estimates used in the preparation of our Condensed Consolidated Financial Statements. For further discussion of our significant accounting policies, refer to Note 1 Description of Business and Summary of Significant Accounting Policies to the Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended August 31, 2010.

*Revenue Recognition*

We derive revenue principally from manufacturing services related to electronic equipment built to customer specifications. We also derive revenue to a lesser extent from aftermarket services, design services and excess inventory sales. Revenue from manufacturing services and excess inventory sales is generally recognized, net of estimated product return costs, when goods are shipped; title and risk of ownership have passed; the price to the buyer is fixed or determinable; and recoverability is reasonably assured. Aftermarket service related revenue is recognized upon completion of the services. Design service related revenue is generally recognized upon completion and acceptance by the respective customer. We assume no significant obligations after product shipment.

*Allowance for Doubtful Accounts*

We maintain an allowance for doubtful accounts related to receivables not expected to be collected from our customers. This allowance is based on management's assessment of specific customer balances, considering the age of receivables and financial stability of the customer. If there is an adverse change in the financial condition and circumstances of our customers, or if actual defaults are higher than provided for, an addition to the allowance may be necessary.

*Inventory Valuation*

We purchase inventory based on forecasted demand and record inventory at the lower of cost or market. Management regularly assesses inventory valuation based on current and forecasted usage, customer inventory-related contractual obligations and other lower of cost or market considerations. If actual market conditions or our customers product demands are less favorable than those projected, additional valuation adjustments may be necessary.

*Long-Lived Assets*

We review property, plant and equipment and amortizable intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of property, plant and equipment is measured by comparing its carrying value to the undiscounted projected cash flows that the asset(s) or asset group(s) are expected to generate. If the carrying amount of an asset or an asset group is not recoverable, we recognize an impairment loss based on the excess of the carrying amount of the long-lived asset over its respective fair value, which is generally determined as either the present value of estimated future cash flows or the appraised value. The impairment analysis is based on significant assumptions of future results made by management, including revenue and cash flow projections. Circumstances that may lead to impairment of property, plant and equipment include unforeseen decreases in future performance or industry demand and the restructuring of our operations resulting from a change in our business strategy or adverse economic conditions.

We have recorded intangible assets, including goodwill, in connection with business acquisitions. Estimated useful lives of amortizable intangible assets are determined by management based on an assessment of the period over which the asset is expected to contribute to future cash flows. The fair value of acquired amortizable intangible assets

impacts the amounts recorded as goodwill.

We perform a goodwill impairment analysis using the two-step method on an annual basis and whenever events or changes in circumstances indicate that the carrying value may not be recoverable. The recoverability of goodwill is measured at the reporting unit level, which we have determined to be consistent with our operating segments, by comparing the reporting unit's carrying amount, including goodwill, to the fair value of the reporting unit. We determine the fair value of our reporting units based on an average weighting of both projected discounted future results and the use of comparative market multiples. If the carrying amount of the reporting unit exceeds its fair value, goodwill is considered impaired and a second test is performed to measure the amount of loss, if any.

**Table of Contents**

We completed our annual impairment test for goodwill during the fourth quarter of fiscal year 2010 and determined that the fair values of our reporting units are substantially in excess of the carrying values and that no impairment existed as of the date of the impairment test. In addition, on September 1, 2010, we reorganized our business into the DMS, E&I and HVS segments. In doing so, we reassigned goodwill to the new reporting units (which are deemed to be consistent with our segments) and were required to perform an interim goodwill impairment test based on these new reporting units. Based on this interim goodwill impairment test, we determined that the fair values of our new reporting units are substantially in excess of the carrying values and no impairment existed as of the date of the interim impairment test.

*Restructuring and Impairment Charges*

We have recognized restructuring and impairment charges related to reductions in workforce, re-sizing and closure of certain facilities and the transition of production from certain facilities into other new and existing facilities. These charges were recorded pursuant to formal plans developed and approved by management and our Board of Directors. The recognition of restructuring and impairment charges requires that we make certain judgments and estimates regarding the nature, timing and amount of costs associated with these plans. The estimates of future liabilities may change, requiring additional restructuring and impairment charges or the reduction of liabilities already recorded. At the end of each reporting period, we evaluate the remaining accrued balances to ensure that no excess accruals are retained and the utilization of the provisions are for their intended purpose in accordance with the restructuring programs.

*Retirement Benefits*

We have pension and postretirement benefit costs and liabilities in certain foreign locations that are developed from actuarial valuations. Actuarial valuations require management to make certain judgments and estimates of discount rates, compensation rate increases and return on plan assets. We evaluate these assumptions on a regular basis taking into consideration current market conditions and historical market data. The discount rate is used to state expected future cash flows at a present value on the measurement date. This rate represents the market rate for high-quality fixed income investments. A lower discount rate increases the present value of benefit obligations and increases pension expense. When considering the expected long-term rate of return on pension plan assets, we take into account current and expected asset allocations, as well as historical and expected returns on plan assets. Other assumptions include demographic factors such as retirement, mortality and turnover. For further discussion of our pension and postretirement benefits, refer to Note 9 Retirement Benefits to the Condensed Consolidated Financial Statements.

*Income Taxes*

We estimate our income tax provision in each of the jurisdictions in which we operate, a process that includes estimating exposures related to examinations by taxing authorities. We must also make judgments regarding the ability to realize the deferred tax assets. The carrying value of our net deferred tax assets is based on our belief that it is more likely than not that we will generate sufficient future taxable income in certain jurisdictions to realize these deferred tax assets. A valuation allowance has been established for deferred tax assets that we do not believe meet the more likely than not criteria. We assess whether an uncertain tax position taken or expected to be taken in a tax return meets the threshold for recognition and measurement in the Condensed Consolidated Financial Statements. Our judgments regarding future taxable income as well as tax positions taken or expected to be taken in a tax return may change due to changes in market conditions, changes in tax laws or other factors. If our assumptions and consequently our estimates change in the future, the valuation allowances and/or tax reserves established may be increased or decreased, resulting in a respective increase or decrease in income tax expense.

The Internal Revenue Service ( IRS ) completed its field examination of our tax returns for the fiscal years 2003 through 2005 and issued a Revenue Agent's Report ( RAR ) on April 30, 2010 proposing adjustments primarily related to the IRS contentions that (1) certain corporate expenses relate to services provided to foreign affiliates and therefore must be charged to those affiliates, and (2) valuable intangible property was transferred to certain foreign affiliates without charge. If the IRS ultimately prevails in its positions, our income tax payment due for the fiscal years 2003 through 2005 would be approximately an additional \$69.3 million before utilization of any tax attributes arising in periods subsequent to fiscal year 2005. In addition, the IRS will likely make similar claims in future audits with

respect to these types of transactions (at this time, determination of the additional income tax due for these later years is not practicable). Also, the IRS has proposed interest and penalties on us with respect to fiscal years 2003 through 2005, and we anticipate the IRS may seek to impose interest and penalties in subsequent years with respect to the same types of issues.

We disagree with the proposed adjustments and are vigorously contesting this matter through applicable IRS and judicial procedures, as appropriate. As the final resolution of the proposed adjustments remains uncertain, we continue to provide for the uncertain tax position based on the more likely than not standards. Accordingly, we did not record any significant additional tax

**Table of Contents**

liabilities related to this RAR on the Condensed Consolidated Balance Sheets for the nine months ended May 31, 2011. While the resolution of the issues may result in tax liabilities, interest and penalties, which are significantly higher than the amounts provided for this matter, management currently believes that the resolution will not have a material effect on our financial position or liquidity. Despite this belief, an unfavorable resolution, particularly if the IRS successfully asserts similar claims for later years, could have a material effect on our results of operations and financial condition (particularly during the quarter in which any adjustment is recorded or any tax is due or paid). For further discussion related to our income taxes, refer to Note 12 *Income Taxes* to the Condensed Consolidated Financial Statements, *Risk Factors* We are subject to the risk of increased taxes and Note 4 *Income Taxes* to the Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended August 31, 2010.

**Stock-Based Compensation**

We recognize stock-based compensation expense within our Condensed Consolidated Statements of Operations related to stock appreciation rights using a lattice model to determine the fair value. Option pricing models require the input of subjective assumptions, including the expected life of the option or stock appreciation right, risk-free rate, expected dividend yield and the price volatility of the underlying stock. Judgment is also required in estimating the number of stock awards that are expected to vest as a result of satisfaction of time-based vesting schedules or the achievement of certain performance or market conditions. If actual results or future changes in estimates differ significantly from our current estimates, stock-based compensation expense could increase or decrease. For further discussion of our stock-based compensation, refer to Note 4 *Stock-Based Compensation* to the Condensed Consolidated Financial Statements.

**Recent Accounting Guidance**

See Note 15 *New Accounting Guidance* to the Condensed Consolidated Financial Statements for a discussion of recent accounting guidance.

**Results of Operations**

The following table sets forth, for the periods indicated, certain statements of operations data expressed as a percentage of net revenue:

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>May 31, 2011</b>	<b>May 31, 2010</b>	<b>May 31, 2011</b>	<b>May 31, 2010</b>
Net revenue	100.0%	100.0%	100.0%	100.0%
Cost of revenue	92.5%	92.4%	92.4%	92.5%
Gross profit	7.5%	7.6%	7.6%	7.5%
Operating expenses:				
Selling, general and administrative	3.6%	4.4%	3.6%	4.4%
Research and development	0.2%	0.2%	0.2%	0.2%
Amortization of intangibles	0.1%	0.2%	0.1%	0.2%
Restructuring and impairment charges				0.1%
Settlement of receivables and related charges			0.1%	
Loss on disposal of subsidiaries			0.2%	0.2%
Operating income	3.6%	2.8%	3.4%	2.4%
Other expense				
Interest income				
Interest expense	0.6%	0.6%	0.6%	0.6%
Income before income tax	3.0%	2.2%	2.8%	1.8%
Income tax expense	0.5%	0.7%	0.6%	0.6%



Edgar Filing: JABIL CIRCUIT INC - Form 10-Q

Net income	2.5%	1.5%	2.2%	1.2%
Net (loss) income attributable to noncontrolling interests, net of income tax expense				

Net income attributable to Jabil Circuit, Inc.	2.5%	1.5%	2.2%	1.2%
--	------	------	------	------

**For the Three Months and Nine Months Ended May 31, 2011 Compared to the Three Months and Nine Months Ended May 31, 2010**

**Table of Contents**

*Net Revenue.* Our net revenue for the three months ended May 31, 2011 increased 22.3% to \$4.2 billion up from \$3.5 billion for the three months ended May 31, 2010. Specific increases include a 94% increase in the sale of specialized services products; a 23% increase in the sale of instrumentation and healthcare products; a 15% increase in the sale of industrial and CleanTech products; a 15% increase in the sale of E&I products; and a 10% increase in the sale of HVS products.

Our net revenue for the nine months ended May 31, 2011 increased 28.2% to \$12.2 billion up from \$9.5 billion for the nine months ended May 31, 2010. Specific increases include a 77% increase in the sale of specialized services products; a 39% increase in the sale of instrumentation and healthcare products; a 21% increase in the sale of industrial and CleanTech products; a 21% increase in the sale of E&I products; and a 20% increase in the sale of HVS products.

These increases for the three months and nine months ended May 31, 2011 are primarily due to increased revenue from certain of our existing customers, including new program wins with these customers, as certain of our customers confidence in their markets strengthen and their end-customers demand levels increase. These drivers of the net revenue increases may be negatively impacted by the ongoing situation in Japan (resulting from the recent earthquake and tsunami), and its effects on our Japanese facility, supply chain, shipping costs, customers and suppliers.

Generally, we assess revenue on a global customer basis regardless of whether the growth is associated with organic growth or as a result of an acquisition. Accordingly, we do not differentiate or report separately revenue increases generated by acquisitions as opposed to existing business. In addition, the added cost structures associated with our acquisitions have historically been relatively insignificant when compared to our overall cost structure.

The distribution of revenue across our sectors has fluctuated, and will continue to fluctuate, as a result of numerous factors, including but not limited to the following: fluctuations in customer demand as a result of recent recessionary conditions; efforts to de-emphasize the economic performance of certain sectors, most specifically, our former automotive sector; seasonality in our business; and business growth from new and existing customers. As discussed in the Overview section, on September 1, 2010, we reorganized our business into the following three segments: DMS, E&I and HVS. In conjunction with this reorganization, there have been certain reclassifications made within the reported sectors.

The following table sets forth, for the periods indicated, revenue by segment expressed as a percentage of net revenue:

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>May 31,</b>	<b>May 31,</b>	<b>May 31,</b>	<b>May 31,</b>
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
<b>DMS</b>				
Specialized Services	17%	11%	16%	11%
Industrial & CleanTech	12%	13%	12%	13%
Instrumentation & Healthcare	7%	8%	7%	7%
<b>Total DMS</b>	<b>36%</b>	<b>32%</b>	<b>35%</b>	<b>31%</b>
<b>Total E&amp;I</b>	<b>33%</b>	<b>34%</b>	<b>31%</b>	<b>33%</b>
<b>Total HVS</b>	<b>31%</b>	<b>34%</b>	<b>34%</b>	<b>36%</b>
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

Foreign source revenue represented 85.8% and 85.7% of net revenue for the three months and nine months ended May 31, 2011, respectively. This is compared to 84.3% and 84.5% of net revenue for the three months and nine months ended May 31, 2010, respectively. We currently expect our foreign source revenue to slightly increase as compared to current levels over the course of the next twelve months.

*Gross Profit.* Gross profit increased to \$318.4 million (7.5% of net revenue) and \$925.4 million (7.6% of net revenue) for the three months and nine months ended May 31, 2011, respectively, from \$262.1 million (7.6% of net revenue) and \$716.6 million (7.5% of net revenue) for the three months and nine months ended May 31, 2010, respectively. The increases in gross profit on an absolute basis and as a percentage of net revenue for the three months and nine months ended May 31, 2011 versus the same period during the prior fiscal year were primarily due to increased revenue from certain of our existing customers, including new program wins with these customers, as certain of our customers' confidence in their markets strengthen and their end-customers' demand levels increase

**Table of Contents**

which allow us to better utilize capacity and absorb fixed costs, an increased focus on controlling costs and improving productivity and additional growth in the DMS segment, which typically has higher margins than the E&I and HVS segments.

*Selling, General and Administrative.* Selling, general and administrative expenses increased to \$154.1 million (3.6% of net revenue) for the three months ended May 31, 2011 from \$151.4 million (4.4% of net revenue) for the three months ended May 31, 2010. This increase was largely due to additional salary expense associated with increased headcount, partially offset by a decrease in stock-based compensation expense of \$7.4 million. The decrease in stock-based compensation expense was largely due to a cumulative adjustment recorded during the three months ended May 31, 2010 for certain performance-based restricted stock awards that were anticipated to vest at 110% versus 40%, as previously estimated, whereas a corresponding adjustment to increase stock-based compensation expense did not occur during the three months ended May 31, 2011.

Selling, general and administrative expenses increased to \$438.4 million (3.6% of net revenue) for the nine months ended May 31, 2011 from \$429.2 million (4.4% of net revenue) for the nine months ended May 31, 2010. This increase was largely due to additional salary and salary related expense associated with increased headcount, partially offset by a decrease in stock-based compensation expense of \$8.1 million. The decrease in stock-based compensation expense was due largely to recognizing less stock-based compensation expense associated with stock appreciation right ( SARs ) awards during the nine months ended May 31, 2011 as compared to the nine months ended May 31, 2010 as we have not granted such awards since fiscal year 2008.

*Research and Development.* Research and development expenses remained relatively consistent at \$6.5 million (0.2% of net revenue) for the three months ended May 31, 2011 as compared with \$6.3 million (0.2% of net revenue) for the three months ended May 31, 2010. Research and development expenses decreased to \$18.8 million (0.2% of net revenue) for the nine months ended May 31, 2011 from \$21.5 million (0.2% of net revenue) for the nine months ended May 31, 2010. The decrease for the nine months ended May 31, 2011 was primarily due to a greater portion of engineering resources working on customer funded design projects.

*Amortization of Intangibles.* We recorded \$5.2 million and \$16.8 million of amortization of intangible assets for the three months and nine months ended May 31, 2011, respectively, compared to \$6.2 million and \$20.0 million for the three months and nine months ended May 31, 2010, respectively. The decrease is primarily attributable to certain intangible assets that became fully amortized since May 31, 2010. For additional information regarding purchased intangibles, see Note 7 Goodwill and Other Intangible Assets to the Condensed Consolidated Financial Statements.

*Restructuring and Impairment Charges.*

*a. 2009 Restructuring Plan*

Upon the approval by our Board of Directors, we initiated a restructuring plan during the second quarter of fiscal year 2009 (the 2009 Restructuring Plan ). We have substantially completed restructuring activities under this plan and do not expect to incur any additional costs under the 2009 Restructuring Plan.

We did not record any restructuring and impairment costs during the three months ended May 31, 2011, compared to charges of \$1.6 million recorded during the three months ended May 31, 2010. During the nine months ended May 31, 2011, we reversed \$0.1 million of previously recognized restructuring and impairment costs, compared to charges of \$5.4 million of restructuring and impairment costs recorded during the nine months ended May 31, 2010. The reversals related to the 2009 Restructuring Plan incurred during the nine months ended May 31, 2011 are primarily related to revised estimates for lease commitment costs.

At May 31, 2011, accrued liabilities of approximately \$0.1 million related to the 2009 Restructuring Plan are expected to be paid over the next fiscal quarter.

As of May 31, 2011, the 2009 Restructuring Plan is expected to yield annualized cost savings of approximately \$55.6 million, which we are now fully realizing. The majority of these annual cost savings are expected to be reflected as a reduction in cost of revenue, with a small portion being reflected as a reduction of selling, general and administrative expense. These expected annualized cost savings reflect a reduction in employee expense of approximately \$42.4 million, a reduction in depreciation expense of approximately \$5.9 million, a reduction in lease commitment costs of approximately \$0.1 million, a reduction of other manufacturing costs of approximately \$3.8 million and a reduction of selling, general and administrative expenses of approximately \$3.4 million.

As part of the 2009 Restructuring Plan, we have determined that it was more likely than not that certain deferred tax assets would not be realized as a result of the contemplated restructuring activities. Therefore, we recorded a valuation allowance of \$14.8 million on net deferred tax assets related to the 2009 Restructuring Plan. The valuation allowance is excluded from the restructuring and impairment charges incurred through May 31, 2011 as it was recorded to income tax expense within our Condensed Consolidated Statements of Operations.

**Table of Contents***b. 2006 Restructuring Plan*

Upon the approval by our Board of Directors, we initiated a restructuring plan during the fourth quarter of fiscal year 2006 (the 2006 Restructuring Plan ). We have substantially completed restructuring activities under this plan and do not expect to incur any additional costs under the 2006 Restructuring Plan.

We did not record any restructuring and impairment costs during the three months ended May 31, 2011, compared to charges of \$0.1 million recorded during the three months ended May 31, 2010. During the nine months ended May 31, 2011, we recorded approximately \$0.7 million of restructuring and impairment costs, compared to charges of \$0.3 million of restructuring and impairment charges recorded during the nine months ended May 31, 2010. The restructuring and impairment costs for the nine months ended May 31, 2011 are primarily related to lease commitment costs.

At May 31, 2011, liabilities of approximately \$0.5 million related to the 2006 Restructuring Plan are expected to be paid out over the next twelve months. The remaining liability of \$2.1 million relates primarily to the charge for employee severance and termination benefits payments.

*Settlement of Receivables and Related Charges.* We recorded a loss on settlement of receivables and related charges of \$13.6 million for the nine months ended May 31, 2011. During the second quarter of fiscal year 2011, we completed our acquisition of F-I Holding Company, which directly or indirectly wholly owns Competence France Holdings SAS, a French entity which wholly owns Competence France SAS, and Competence EMEA S.r.l., an Italian entity which wholly owns Competence Italia S.r.l. (Competence France Holdings SAS, Competence France SAS, Competence EMEA S.r.l. and Competence Italia S.r.l. are collectively referred to as the Competence Sites herein). The Competence Sites were our former operations and were previously disposed of on July 16, 2010. Refer to Note 13

Loss on Disposal of Subsidiaries to the Condensed Consolidated Financial Statements for further details.

During the second quarter of fiscal year 2011, immediately prior to the acquisition of the Competence Sites, we recognized a charge of \$12.7 million in order to record \$35.0 million in receivables and other relationships with the Competence Sites at their respective fair values. In addition, we recognized acquisition costs and other related charges of \$0.9 million during the second quarter of fiscal year 2011 . Refer to Note 14 Business Acquisitions to the Condensed Consolidated Financial Statements for further details.

*Loss on Disposal of Subsidiaries.* We recorded a loss on disposal of subsidiaries of \$23.9 million for the nine months ended May 31, 2011 and \$15.7 million for the nine months ended May 31, 2010.

During the first quarter of fiscal year 2010, we sold the operations of Jabil Circuit Automotive, SAS, an automotive electronic manufacturing subsidiary located in Western Europe to an unrelated third party. In connection with this sale, we recorded a loss on disposition of approximately \$15.7 million, which includes approximately \$4.2 million in transaction costs incurred in connection with the sale during the three months ended November 30, 2009.

During the fourth quarter of fiscal year 2010, we sold F-I Holding Company, which directly or indirectly wholly owns the Competence Sites, to an unrelated third party. In connection with this transaction, we provided an aggregate \$25.0 million working capital loan to the disposed operations and agreed to provide for the aggregate potential reimbursement of up to \$10.0 million in restructuring costs dependent upon the occurrence of certain future events. During the second quarter of fiscal year 2011, we recorded a charge of \$18.5 million to loss on disposal of subsidiaries within the Condensed Consolidated Statement of Operations to fully write-off the remaining balance of the working capital loan as we deemed it no longer collectible. In addition, we recorded a charge of \$5.4 million during the second quarter of fiscal year 2011 to write off a purchase price related receivable that we were due from the third party purchaser as it was deemed no longer collectible. Refer to Note 13 Loss on Disposal of Subsidiaries to the Condensed Consolidated Financial Statements for further discussion.

*Other Expense.* We recorded other expense of \$1.8 million and \$2.4 million during the three months and nine months ended May 31, 2011, respectively, as compared to \$1.0 million and \$3.1 million for the three months and nine months ended May 31, 2010, respectively. The increase in other expense for the three months ended May 31, 2011 as compared to the three months ended May 31, 2010, was primarily due to fees incurred in connection with the amendment to our foreign asset-backed securitization program during the third quarter of fiscal year 2011. See Note 8

Trade Accounts Receivable Securitization and Sales Programs to the Condensed Consolidated Financial Statements for further details. The decrease in other expense for the nine months ended May 31, 2011 as compared to the nine

months ended May 31, 2010, was primarily due to an incremental gain that we recognized of \$1.2 million associated with the purchase of receivables from an unrelated third party and an incremental gain of \$0.4 million associated with the sale of an available-for-sale security during the nine months ended May 31, 2011. In addition, for a portion of the nine months ended May 31, 2011, \$0.5 million related to the loss under the non-foreign asset-backed securitization program was recorded to interest expense instead of other expense as the program was accounted for as a secured borrowing during a portion of that time.

**Table of Contents**

*Interest Income.* Interest income remained relatively constant at \$0.9 million and \$2.5 million for the three months and nine months ended May 31, 2011, respectively, compared to \$0.6 million and \$2.2 million for the three months and nine months ended May 31, 2010.

*Interest Expense.* Interest expense increased to \$25.1 million and \$73.1 million for the three months and nine months ended May 31, 2011, respectively, from \$19.5 million and \$59.6 million for the three months and nine months ended May 31, 2010, respectively. The increase was primarily due to interest associated with the issuance of our 5.625% Senior Notes during the first quarter of fiscal year 2011 and the refinancing of the credit facility dated as of July 19, 2007 (the Old Credit Facility ) at market rates during the second quarter of fiscal year 2011.

*Income Taxes.* Income tax expense reflects an effective tax rate of 17.6% and 21.4% for the three months and nine months ended May 31, 2011, respectively, compared to an effective tax rate of 31.3% and 32.1% for the three months and nine months ended May 31, 2010, respectively. The effective tax rate for the three months ended May 31, 2011 differs from the effective tax rate for the three months ended May 31, 2010 predominantly due to the amount of earnings and the mix of tax rates in the various jurisdictions in which we do business. The effective tax rate for the nine months ended May 31, 2011 differs from the effective tax rate for the nine months ended May 31, 2010 predominantly due to the amount of earnings and the mix of tax rates in the various jurisdictions in which we do business and the sale of a French subsidiary in fiscal year 2010, partially offset by the acquisition of previously divested operations during the second quarter of fiscal year 2011. Most of our international operations have historically been taxed at a lower rate than in the U.S., primarily due to tax incentives granted to our sites in Brazil, China, Hungary, Malaysia, Poland, Singapore and Vietnam. The material tax incentives expire at various dates through 2020. Such tax incentives are subject to conditions with which we expect to continue to comply. See

Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies and Estimates Income Taxes , Risk Factors We are subject to the risk of increased taxes and Note 4 Income Taxes the Consolidated Financial Statements in the Annual Report on Form 10-K for the fiscal year ended August 31, 2010 for further discussion.

**Non-U.S. GAAP Core Financial Measures**

The following discussion and analysis of our financial condition and results of operations include certain non-U.S. GAAP financial measures as identified in the reconciliation below. The non-U.S. GAAP financial measures disclosed herein do not have standard meaning and may vary from the non-U.S. GAAP financial measures used by other companies or how we may calculate those measures in other instances from time to time. Non-U.S. GAAP financial measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. Also, our core financial measures should not be construed as an inference by us that our future results will be unaffected by those items which are excluded from our core financial measures.

Management believes that the non-U.S. GAAP core financial measures set forth below are useful to facilitate evaluating the past and future performance of our ongoing manufacturing operations over multiple periods on a comparable basis by excluding the effects of the amortization of intangibles, stock-based compensation expense and related charges, restructuring and impairment charges, settlement of receivables and related charges and loss on disposal of subsidiaries. Among other uses, management uses non-U.S. GAAP core financial measures as a factor in determining employee performance when determining incentive compensation.

We are reporting core operating income and core earnings to provide investors with an additional method for assessing operating income and earnings, presenting what we believe are our core manufacturing operations. Most of the items that are excluded for purposes of calculating core operating income and core earnings also impacted certain balance sheet assets, resulting in all or a portion of an asset being written off without a corresponding recovery of cash we may have previously spent with respect to the asset. In the case of restructuring charges, we may be making associated cash payments in the future. In addition, although, for purposes of calculating core operating income and core earnings, we exclude stock-based compensation expense (which we anticipate continuing to incur in the future) because it is a non-cash expense, the associated stock issued may result in an increase in our outstanding shares of stock, which may result in the dilution of our stockholders' ownership interest. We encourage you to evaluate these items and the limitations for purposes of analysis in excluding them.



Included in the table below is a reconciliation of the non-U.S. GAAP financial measures to the most directly comparable U.S. GAAP financial measures as provided in our Condensed Consolidated Financial Statements (in thousands):

**Table of Contents**

	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>May 31,</b>	<b>May 31,</b>	<b>May 31,</b>	<b>May 31,</b>
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
<b>Operating income (U.S. GAAP)</b>	\$ 152,533	\$ 96,533	\$ 413,174	\$ 224,576
Amortization of intangibles	5,187	6,206	16,821	19,954
Stock-based compensation and related charges	20,053	27,487	59,854	67,980
Restructuring and impairment charges		1,635	628	5,705
Settlement of receivables and related charges			13,607	
Loss on disposal of subsidiaries			23,944	15,722
<b>Core operating income (Non-U.S. GAAP)</b>	\$ 177,773	\$ 131,861	\$ 528,028	\$ 333,937
<b>Net income attributable to Jabil Circuit, Inc. (U.S. GAAP)</b>	\$ 104,695	\$ 52,031	\$ 266,775	\$ 110,149
Amortization of intangibles, net of tax	5,174	6,191	16,785	19,919
Stock-based compensation and related charges, net of tax	19,268	26,825	58,279	66,713
Restructuring and impairment charges, net of tax		1,693	628	5,777
Settlement of receivables and related charges			13,607	
Loss on disposal of subsidiaries, net of tax			23,944	15,722
<b>Core earnings (Non-U.S. GAAP)</b>	\$ 129,137	\$ 86,740	\$ 380,018	\$ 218,280
<b>Earnings per share: (U.S. GAAP)</b>				
Basic	\$ 0.49	\$ 0.24	\$ 1.24	\$ 0.51
Diluted	\$ 0.47	\$ 0.24	\$ 1.21	\$ 0.51
<b>Core earnings per share: (Non-U.S. GAAP)</b>				
Basic	\$ 0.60	\$ 0.41	\$ 1.77	\$ 1.02
Diluted	\$ 0.58	\$ 0.40	\$ 1.72	\$ 1.00
<b>Common shares used in the calculations of earnings per share (U.S. GAAP &amp; Non-U.S. GAAP):</b>				
Basic	215,705	213,881	215,092	214,051
Diluted	222,337	216,522	220,773	218,089

**Table of Contents**

Core operating income for the three months ended May 31, 2011 increased 34.8% to \$177.8 million compared to \$131.9 million for the three months ended May 31, 2010. Core operating income for the nine months ended May 31, 2011 increased 58.1% to \$528.0 million compared to \$333.9 million for the nine months ended May 31, 2010. Core earnings for the three months ended May 31, 2011 increased 48.9% to \$129.1 million compared to \$86.7 million for the three months ended May 31, 2010. Core earnings for the nine months ended May 31, 2011 increased 74.1% to \$380.0 million compared to \$218.3 million for the nine months ended May 31, 2010. These increases were the result of the same factors described above in Management's Discussion and Analysis of Financial Condition and Results of Operations For the Three Months and Nine Months Ended May 31, 2011 Compared to the Three Months and Nine Months Ended May 31, 2010 Gross Profit.

**Acquisitions and Expansion**

As discussed in Note 13 Loss on Disposal of Subsidiaries and Note 14 Business Acquisitions to the Condensed Consolidated Financial Statements, we completed our acquisition of the Competence Sites in France and Italy during the second quarter of fiscal year 2011. The Competence Sites were our former operations and were previously disposed of during the fourth quarter of fiscal year 2010. This acquisition, along with acquisitions in prior years, were accounted for using the acquisition method of accounting. Our Condensed Consolidated Financial Statements include the operating results of each business from the date of acquisition. See Risk Factors We have on occasion not achieved, and may not in the future achieve, expected profitability from our acquisitions.

**Seasonality**

Production levels for the DMS and HVS segments are subject to seasonal influences. We may realize greater net revenue during our first fiscal quarter due to higher demand for consumer related products manufactured in the DMS and HVS segments during the holiday selling season. Therefore, quarterly results should not be relied upon as necessarily being indicative of results for the entire fiscal year.

**Dividends**

The following table sets forth certain information relating to our cash dividends declared to common stockholders during fiscal years 2011 and 2010:

**Dividend Information**

	<b>Dividend Declaration Date</b>	<b>Dividend per Share</b>	<b>Total Cash Dividends Declared (in thousands, except for per share data)</b>	<b>Date of Record for Dividend Payment</b>	<b>Dividend Cash Payment Date</b>
<b>Fiscal year 2011:</b>	October 25, 2010	\$0.07	\$15,563	November 15, 2010	December 1, 2010
	January 25, 2011	\$0.07	\$15,634	February 15, 2011	March 1, 2011
	April 13, 2011	\$0.07	\$15,647	May 16, 2011	June 1, 2011
<b>Fiscal year 2010:</b>	October 22, 2009	\$0.07	\$15,186 <sup>(1)</sup>	November 16, 2009	December 1, 2009
	January 22, 2010	\$0.07	\$15,238	February 16, 2010	March 1, 2010
	April 14, 2010	\$0.07	\$15,221	May 17, 2010	June 1, 2010
	July 22, 2010	\$0.07	\$15,247	August 16, 2010	September 1, 2010

(1) Of the \$15.2 million in total dividends declared during the first quarter of fiscal year 2010, \$14.4 million was paid out of additional paid-in capital (which represents the amount of dividends declared in excess of the Company's retained earnings balance at the date that the dividends were declared).

We currently expect to continue to declare and pay quarterly dividends of an amount similar to our past declarations. However, the declaration and payment of future dividends are discretionary and will be subject to determination by our Board of Directors each quarter following its review of our financial performance.

**Liquidity and Capital Resources**

At May 31, 2011, our principle sources of liquidity consisted of cash, available borrowings under our credit facilities and the accounts receivable securitization and uncommitted sale programs.

**Table of Contents**

The following table sets forth, for the nine months ended May 31, 2011 and 2010, selected consolidated cash flow information (in thousands):

	<b>Nine months ended</b>	
	<b>May 31, 2011</b>	<b>May 31, 2010</b>
Net cash provided by operating activities	\$ 524,417	\$ 142,176
Net cash used in investing activities	(298,032)	(237,861)
Net cash used in financing activities	(59,880)	(143,309)
Effect of exchange rate changes on cash and cash equivalents	311	(36,929)
Net increase (decrease) in cash and cash equivalents	\$ 166,816	\$ (275,923)

Net cash provided by operating activities for the nine months ended May 31, 2011 was approximately \$524.4 million. This resulted primarily from net income of \$267.4 million, \$234.3 million in non-cash depreciation and amortization expense, a \$148.3 million increase in accounts payable and accrued expenses, a \$100.2 million decrease in trade accounts receivable and \$59.9 million in non-cash stock-based compensation; which were partially offset by a \$187.1 million increase in inventories and a \$145.4 million increase in prepaid expenses and other current assets. The decrease in trade accounts receivable was primarily driven by the amendment to our foreign asset-backed securitization program which resulted in the receivables being sold to a third party bank no longer being recognized in trade accounts receivable whereas previously the program was accounted for as a secured borrowing, partially offset by increased sales levels. See Note 8 Trade Accounts Receivable Securitization and Sales Programs to the Condensed Consolidated Financial Statements for further details. The increase in accounts payable and accrued expenses was primarily driven by the timing of purchases and cash payments. The increase in inventories was primarily due to the ramp up of inventory levels to support new business wins and higher revenue levels. The increase in prepaid expenses and other current assets was primarily driven by an increase in the deferred purchase price receivable under the non-foreign asset-based securitization program due to the timing of cash payments and the sale of receivables under the program. While we continue to monitor the ongoing situation in Japan, as a result of the recent earthquake and tsunami, our inventories may increase in reaction to potential supply chain disruptions.

Net cash used in investing activities for the nine months ended May 31, 2011 was \$298.0 million. This consisted primarily of capital expenditures of \$321.0 million principally for machinery and equipment for new business, including new process technology within our DMS segment, maintenance levels of machinery and equipment and information technology infrastructure upgrades; which were partially offset by \$13.7 million of proceeds from the sale of property and equipment.

Net cash used in financing activities for the nine months ended May 31, 2011 was \$59.9 million. This resulted from our receipt of approximately \$5.7 billion of proceeds from borrowings under existing debt agreements, which primarily included an aggregate of \$4.9 billion of borrowings under the Company's five year unsecured credit facility amended as of December 7, 2010 (the Amended and Restated Credit Facility) and \$400.0 million in borrowings as we completed the offering of \$400.0 million in aggregate principal amount of publicly-registered 5.625% senior unsecured notes (the 5.625% Senior Notes). This was offset by repayments in an aggregate amount of approximately \$5.7 billion during the nine months ended May 31, 2011, which primarily included an aggregate of \$4.9 billion of repayments under the Amended and Restated Credit Facility and \$340.0 million under the term portion of the Old Credit Facility. In addition, we paid \$45.3 million of dividends to stockholders during fiscal year 2011.

We may need to finance day-to-day working capital needs, as well as future growth and any corresponding working capital needs, with additional borrowings under the Amended and Restated Credit Facility and our other revolving credit facilities described below, as well as additional public and private offerings of our debt and equity. Currently, we have a shelf registration statement with the SEC registering the potential sale of an indeterminate amount of debt and equity securities in the future, from time to time, to augment our liquidity and capital resources.

In connection with our non-foreign asset-backed securitization program, we regularly sell a designated pool of trade accounts receivable to a wholly-owned subsidiary, which in turn sells 100% of the eligible receivables to conduits, administered by unaffiliated financial institutions. This wholly-owned subsidiary is a separate bankruptcy-remote entity and its assets would be available first to satisfy the creditor claims of the conduits. As the receivables sold are collected, the wholly-owned subsidiary is able to sell additional receivables up to the maximum permitted amount under the program. Net cash proceeds of \$300.0 million are available at any one time under the securitization program. Prior to September 1, 2010, the transactions in this program were accounted for as sales under applicable accounting guidance. Effective September 1, 2010, we adopted new accounting guidance that resulted in more stringent conditions for reporting the transfer of a financial asset as a sale. As a result of the adoption of this new guidance, the accounts receivable transferred under this program no longer qualified for sale treatment and as such were accounted for as secured borrowings. During the first quarter of fiscal year 2011, this program was amended to again account for the transfers of the applicable accounts receivable as sales. Under the amended program any portion of the purchase price for the receivables which is not paid in cash upon the sale taking place is recorded as a deferred purchase price receivable, which is paid by the conduits from available cash as

**Table of Contents**

payments on the receivables are collected. The securitization program requires compliance with several financial covenants including an interest coverage ratio and debt to EBITDA ratio, as defined in the securitization agreements. The securitization agreement, as amended on November 5, 2010, expires on November 4, 2011. Net receivables sold under this program are excluded from trade accounts receivable on the Condensed Consolidated Balance Sheets and are reflected as cash provided by operating activities on the Condensed Consolidated Statements of Cash Flows. The wholly-owned subsidiary is assessed (i) a fee on the unused portion of the program of 0.50% per annum based on the average daily unused aggregate receivables sold during the period and (ii) a usage fee on the utilized portion of the program is equal to 0.95% per annum (inclusive of the unused fee) on the average daily outstanding aggregate receivables sold during the immediately preceding calendar month. The securitization conduits and the investors in the conduits have no recourse to our assets for failure of debtors to pay when due. We continue to service the receivables sold and in exchange receive a servicing fee. Servicing fees recognized during the three months and nine months ended May 31, 2011 and 2010 were not material and are included in other expense within the Condensed Consolidated Statements of Operations. We do not record a servicing asset or liability as we estimate the fee we receive in return for our obligation to service these receivables is at fair value. We sold \$1.4 billion and \$4.3 billion of eligible trade accounts receivable during the three months and nine months ended May 31, 2011, respectively. In exchange, we received cash proceeds of \$1.1 billion and \$4.0 billion during the three months and nine months ended May 31, 2011, respectively, and a net deferred purchase price receivable. At May 31, 2011, the deferred purchase price receivable totaled approximately \$280.1 million, which was recorded initially at fair value as prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets. The deferred purchase price receivable was valued using unobservable inputs (Level 3 inputs), primarily discounted cash flows, and due to its credit quality and short-term maturity the fair value approximated book value. We sold \$1.1 billion and \$3.6 billion of eligible trade accounts receivable during the three months and nine months ended May 31, 2010, respectively. In exchange, we received cash proceeds of \$0.9 billion and \$3.4 billion during the three months and nine months ended May 31, 2010, respectively, and retained an interest in the receivables of approximately \$144.6 million at May 31, 2010. We recognized pretax losses on the sales of receivables of approximately \$0.8 million and \$2.7 million during the three months and nine months ended May 31, 2011 compared to \$0.9 million and \$2.9 million during the three months and nine months ended May 31, 2010, respectively, which are recorded to other expense within the Condensed Consolidated Statements of Operations. Prior to execution of the previously discussed amendment, we recognized interest expense of approximately \$0.5 million during the first quarter of fiscal year 2011 associated with the secured borrowings. See Note 8 Trade Accounts Receivable Securitization and Sale Programs and Note 15 New Accounting Guidance to the Condensed Consolidated Financial Statements.

In connection with our non-foreign asset-backed securitization program, at May 31, 2011, we had sold \$469.3 million of eligible trade accounts receivable, which represents the face amount of total outstanding receivables at that date. In exchange, the Company received cash proceeds of \$188.0 million, and a net deferred purchase price receivable. At May 31, 2011, the deferred purchase price receivable totaled approximately \$280.1 million.

In connection with our foreign asset-backed securitization program, prior to May 11, 2011, certain of our foreign subsidiaries sold, on an ongoing basis, an undivided interest in designated pools of trade accounts receivable to a special purpose entity, which in turn borrowed up to \$100.0 million from an unaffiliated financial institution and granted a security interest in the accounts receivable as collateral for the borrowings. The securitization program was accounted for as a borrowing. The loan balance was calculated based on the terms of the securitization program agreements. Effective May 11, 2011, the securitization program was amended to provide for the sale of 100% of our designated trade accounts receivable to the special purpose entity which in turn sells 100% of the receivables to an unaffiliated financial institution. Net cash proceeds of \$200.0 million are available at any one time under the securitization program. As a result of the amendment, transfers of the receivables to the unaffiliated financial institution are accounted for as sales. Under the amended program, any portion of the purchase price for the receivables which is not paid in cash to the special purpose entity upon the sale taking place is recorded as a deferred purchase price receivable, which is paid to the special purpose entity as payments on the receivables are collected. The foreign-asset backed securitization program requires compliance with several covenants including limitation on certain corporate actions such as mergers and consolidations. The securitization agreement, as amended on May 11,

2011, expires on May 10, 2012. As we have the power to direct the activities of the special purpose entity and the obligation to absorb the majority of the expected losses or the right to receive benefits from the transfer of trade accounts receivable into the special purpose entity, we are deemed the primary beneficiary. Accordingly, we consolidate the special purpose entity (which was also the case prior to the amendment on May 11, 2011). Net receivables sold under this program are excluded from trade accounts receivable on the Condensed Consolidated Balance Sheets and are reflected as cash provided by operating activities on the Condensed Consolidated Statements of Cash Flows. The special purpose entity is assessed (i) a fee in an amount equal to 0.45% per annum multiplied by the maximum aggregate invested amount during the period and (ii) a fee on the average amount outstanding under the program during the period multiplied by the applicable rate in effect for the period (i.e. LIBOR for U.S. dollars and EURIBOR for euros) plus a 0.45% per annum margin. The unaffiliated financial institution has no recourse to our assets for failure of debtors to pay when due. We continue servicing the receivables in the program and in exchange receives a servicing fee. Servicing fees recognized during the three months and nine months ended May 31, 2011 and 2010 were not material and are included in interest expense up through the amendment date of May 11, 2011 and in other expense subsequent to May 11, 2011 within the Condensed Consolidated Statements of Operations. We do not record a servicing asset or liability on the Condensed Consolidated Balance Sheets as we estimate the fee we receive in return for its obligation to service these receivables is at fair value. Subsequent to the amendment



**Table of Contents**

on May 11, 2011 through May 31, 2011, we sold (including amounts transferred into the program on the amendment date) \$352.8 million of eligible trade accounts receivable. In exchange, we received cash proceeds of \$258.9 million during the same period, and a net deferred purchase price receivable. At May 31, 2011, the deferred purchase price receivable totaled approximately \$93.9 million, which was recorded initially at fair value as prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets. The deferred purchase price receivable was valued using unobservable inputs (Level 3 inputs), primarily discounted cash flows, and due to its credit quality and short-term maturity the fair value approximated book value. The resulting losses on the sales of the receivables subsequent to the amendment on May 11, 2011 through May 31, 2011 were \$0.5 million and were recorded to other expense within the Condensed Consolidated Statements of Operations. Prior to execution of the previously discussed amendment, we recognized interest expense of approximately \$0.3 million and \$0.9 million for the three months and nine months ended May 31, 2011 associated with the secured borrowings. At May 31, 2010, we had \$58.1 million of secured borrowings outstanding under the program. In addition, we incurred interest expense of \$0.4 million and \$1.8 million recorded in the Condensed Consolidated Statements of Operations during the three months and nine months ended May 31, 2010.

In connection with our foreign asset-backed securitization program, at May 31, 2011, we had sold \$175.2 million of eligible trade accounts receivable, which represents the face amount of total outstanding receivables at that date. In exchange the Company received cash proceeds of \$81.3 million, and a net deferred purchase price receivable. At May 31, 2011, the deferred purchase price receivable totaled approximately \$93.9 million.

In connection with a factoring agreement, we transfer ownership of eligible trade accounts receivable of a foreign subsidiary without recourse to a third party purchaser in exchange for cash. The factoring of trade accounts receivable under this agreement is accounted for as a sale. Proceeds on the transfer reflect the face value of the account less a discount. The discount is recorded as a loss to other expense within the Condensed Consolidated Statements of Operations in the period of the sale. In April 2011, the factoring agreement was extended through September 30, 2011, at which time it is expected to automatically renew for an additional six-month period. The receivables sold pursuant to this factoring agreement are excluded from trade accounts receivable on the Condensed Consolidated Balance Sheets and are reflected as cash provided by operating activities on the Condensed Consolidated Statements of Cash Flows. We continue to service, administer and collect the receivables sold under this program. Servicing fees recognized during the three months and nine months ended May 31, 2011 and 2010 were not material, and were recorded to other expense within the Condensed Consolidated Statements of Operations. We do not record a servicing asset or liability on the Condensed Consolidated Balance Sheets as we estimate the fee we receive in return for our obligation to service these receivables is at fair value. The third party purchaser has no recourse to our assets for failure of debtors to pay when due. We sold \$14.4 million and \$50.6 million of trade accounts receivable during the three months and nine months ended May 31, 2011, respectively, and in exchange, received cash proceeds of \$14.3 million and \$50.5 million, respectively. We sold \$20.8 million and \$68.9 million of trade accounts during the three months and nine months ended May 31, 2010, respectively, and in exchange, received cash proceeds of \$20.8 million and \$68.8 million, respectively. The resulting losses on the sales of trade accounts receivables sold under this factoring agreement for the three months and nine months ended May 31, 2011 and 2010 were not material, and were recorded to other expense within the Condensed Consolidated Statements of Operations.

In fiscal year 2010, we entered into two separate uncommitted accounts receivable sale agreements with banks which originally allowed us and certain of our subsidiaries to elect to sell and the banks to elect to purchase at a discount, on an ongoing basis, up to a maximum of \$150.0 million and \$75.0 million of specific trade accounts receivable at any one time. The sale programs have been amended to increase the facility limits from \$150.0 million to \$200.0 million and from \$75.0 million to \$175.0 million of specific trade accounts receivable at any one time. The programs are accounted for as sales. Net receivables sold under the programs are excluded from trade accounts receivable on the Condensed Consolidated Balance Sheets and are reflected as cash provided by operating activities on the Condensed Consolidated Statements of Cash Flows. The \$200.0 million sale program was amended on May 27, 2011. The terms of the agreement were amended such that the program no longer has a defined termination date and either party can elect to cancel the agreement at any time with notification. The \$175.0 million sale program expires on August 24, 2011. We continue servicing the receivables in the program. Servicing fees recognized during the three

months and nine months ended May 31, 2011 and 2010 were not material and are included in other expense within the Condensed Consolidated Statements of Operations. We do not record a servicing asset or liability on the Condensed Consolidated Balance Sheets as we estimate the fee we receive in return for our obligation to service these receivables is at fair value. During the three and nine months ended May 31, 2011, we sold \$697.8 million and \$1.8 billion of trade accounts receivable under these programs, respectively. In exchange, we received cash proceeds of \$697.3 million and \$1.8 billion, respectively. The resulting losses on the sales of trade accounts receivable for the three months and nine months ended May 31, 2011, were not material and were recorded to other expense within the Condensed Consolidated Statements of Operations. During the three and nine months ended May 31, 2010, we sold \$43.5 million of trade accounts receivable under these programs. In exchange, we received cash proceeds of \$43.5 million. The resulting losses on the sales of trade accounts receivable for the three months and nine months ended May 31, 2010, were not material and were recorded to other expense within the Condensed Consolidated Statements of Operations.

Notes payable and long-term debt outstanding at May 31, 2011 and August 31, 2010 are summarized below (in thousands):

	<b>May 31, 2011</b>	<b>August 31, 2010</b>
7.750% Senior Notes due 2016 (a)	\$ 303,072	\$ 301,782
8.250% Senior Notes due 2018 (b)	397,426	397,140
5.625% Senior Notes due 2020 (c)	400,000	
Borrowings under credit facilities (d)	78,000	73,750

**Table of Contents**

	<b>May 31, 2011</b>	<b>August 31, 2010</b>
Borrowings under loans (e)	2,449	342,380
Securitization program obligations (f)		71,436
Miscellaneous borrowings	2	8
Fair value adjustment (g)	6,695	
Total notes payable and long-term debt	1,187,644	\$ 1,186,496
Less current installments of notes payable and long-term debt	80,449	167,566
Notes payable and long-term debt, less current installments	\$ 1,107,195	\$ 1,018,930

- (a) During the fourth quarter of fiscal year 2009, we issued a total of \$312.0 million, seven-year, publicly-registered senior unsecured notes (the 7.750% Senior Notes ) at 96.1% of par, resulting in net proceeds of approximately \$300.0 million. The 7.750% Senior Notes mature on July 15, 2016 and pay interest semiannually on January 15 and July 15. Also, the 7.750% Senior Notes are our senior unsecured obligations and rank equally with all other existing and future senior unsecured debt obligations. We are subject to covenants such as limitations on our and/or our subsidiaries ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of our assets to, another person; create certain liens; enter into sale and leaseback transactions; create, incur, issue, assume or guarantee funded debt (which only applies to our restricted subsidiaries ); and guarantee any of our indebtedness (which only applies to our subsidiaries). We are also subject to a covenant requiring our repurchase of the 7.750% Senior Notes upon a change of control repurchase event.
- (b) During the second and third quarters of fiscal year 2008, we issued \$250.0 million and \$150.0 million, respectively, of ten-year, unregistered 8.250% notes at 99.965% of par and 97.5% of par, respectively, resulting in net proceeds of approximately \$245.7 million and \$148.5 million, respectively. On July 18, 2008, we completed an exchange whereby all of the outstanding unregistered 8.250% Notes were exchanged for registered 8.250% Notes (collectively the 8.250% Senior Notes ) that are substantially identical to the unregistered notes except that the 8.250% Senior Notes are registered under the Securities Act and do not have any transfer restrictions, registration rights or rights to additional special interest.

The 8.250% Senior Notes mature on March 15, 2018 and pay interest semiannually on March 15 and September 15. The interest rate payable on the 8.250% Senior Notes is subject to adjustment from time to time if the credit ratings assigned to the 8.250% Senior Notes increase or decrease, as provided in the 8.250% Senior Notes. The 8.250% Senior Notes are our senior unsecured obligations and rank equally with all other existing and future senior unsecured debt obligations.

We are subject to covenants such as limitations on our and/or our subsidiaries ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of our assets to, another person; create certain liens; enter into sale and leaseback transactions; create, incur, issue, assume or guarantee any funded debt (which only applies to our restricted subsidiaries ); and guarantee any of our indebtedness (which only applies to our subsidiaries). We are also subject to a covenant requiring our repurchase of the 8.250% Senior Notes upon a change of control repurchase event.

- (c) During the first quarter of fiscal year 2011, we issued the 5.625% Senior Notes at par. The net proceeds from the offering of \$400.0 million were used to fully repay the term portion of the Old Credit Facility and partially repay amounts outstanding under our foreign asset-backed securitization program. The 5.625% Senior Notes mature on

December 15, 2020. Interest on the 5.625% Senior Notes is payable semiannually on June 15 and December 15 of each year, beginning on June 15, 2011. The 5.625% Senior Notes are our senior unsecured obligations and rank equally with all other existing and future senior unsecured debt obligations. We are subject to covenants such as limitations on our and/or our subsidiaries' ability to: consolidate or merge with, or convey, transfer or lease all or substantially all of our assets to, another person; create certain liens; enter into sale and leaseback transactions; create, incur, issue, assume or guarantee any funded debt (which only applies to our restricted subsidiaries); and guarantee any of our indebtedness (which only applies to our subsidiaries). We are also subject to a covenant requiring our repurchase of the 5.625% Senior Notes upon a change of control repurchase event.

- (d) As of May 31, 2011, three of our foreign subsidiaries have entered into credit facilities to finance their future growth and any corresponding working capital needs. The credit facilities are denominated in U.S. dollars. The credit facilities incur interest at fixed and variable rates ranging from 1.82% to 3.6%.
- (e) During the second quarter of fiscal year 2011, we amended and restated the five-year Old Credit Facility (the Amended and Restated Credit Facility). The Amended and Restated Credit Facility provides for a revolving credit in the amount of \$1.0 billion, subject to potential uncommitted increases up to \$1.3 billion, and expires on December 7, 2015. Some or all of the lenders under the Amended and Restated Credit Facility and their affiliates have various other relationships with us and our subsidiaries involving the provision of financial services, including cash management, loans, letter of credit and bank guarantee facilities,

**Table of Contents**

investment banking and trust services. We, along with some of our subsidiaries, have entered into foreign exchange contracts and other derivative arrangements with certain of the lenders and their affiliates. In addition, many if not most of the agents and lenders under the Amended and Restated Credit Facility held positions as agent and/or lender under our Old Credit Facility. Interest and fees on the Amended and Restated Credit Facility advances are based on our non-credit enhanced long-term senior unsecured debt rating as determined by S&P and Moody's. Interest is charged at a rate equal to either 0.40% to 1.50% above the base rate or 1.40% to 2.50% above the Eurocurrency rate, where the base rate represents the greatest of Citibank, N.A.'s prime rate, 0.50% above the federal funds rate or 1.0% above one-month LIBOR, and the Eurocurrency rate represents adjusted London Interbank Offered Rate for the applicable interest period, each as more fully described in this credit agreement. Fees include a facility fee based on the revolving credit commitments of the lenders and a letter of credit fee based on the amount of outstanding letters of credit. We, along with our subsidiaries, are subject to the following financial covenants: (1) a maximum ratio of (a) Debt (as defined in the credit agreement) to (b) Consolidated EBITDA (as defined in the credit agreement) and (2) a minimum ratio of (a) Consolidated EBITDA to (b) interest payable on, and amortization of debt discount in respect of, all Debt (as defined in the credit agreement) and loss on sale of trade accounts receivables pursuant to any of our, or our subsidiaries, securitization programs. In addition, we are subject to other covenants, such as: limitation upon liens; limitation upon mergers, etc.; limitation upon accounting changes; limitation upon subsidiary debt; limitation upon sales, etc. of assets; limitation upon changes in nature of business; payment restrictions affecting subsidiaries; compliance with laws, etc.; payment of taxes, etc.; maintenance of insurance; preservation of corporate existence, etc.; visitation rights; keeping of books; maintenance of properties, etc.; transactions with affiliates; and reporting requirements.

During the three months ended May 31, 2011, we borrowed and repaid \$1.4 billion against the Amended and Restated Credit Facility under multiple draws. These borrowings were repaid in full during the third quarter of fiscal year 2011. A draw in the amount of \$400.0 million was made under the term portion of the Old Credit Facility during the fourth quarter of fiscal year 2007, and was repaid in full during the first quarter of fiscal year 2011.

In addition to the loans described above, at May 31, 2011, we have additional loans outstanding to fund working capital needs. These additional loans total approximately \$2.4 million and are denominated in Euros. The loans are due and payable within 12 months and are classified as short-term on our Condensed Consolidated Balance Sheets.

- (f) On May 11, 2011, we amended the foreign asset-backed securitization program. Prior to execution of the amendment, we recognized interest expense of approximately \$0.3 million and \$0.9 million during the three months and nine months ended May 31, 2011, respectively, associated with the secured borrowings. As a result of the amendment, the accounts receivable transferred under this program qualify for sale treatment and as such are no longer accounted for as secured borrowings.

The program was accounted for as a secured borrowing in fiscal year 2010. At May 31, 2010, we had \$58.1 million of debt outstanding under the program. In addition, we incurred interest expense of \$0.4 million and \$1.8 million recorded within the Condensed Consolidated Statements of Operations during the three months and nine months ended May 31, 2010, respectively.

- (g) This amount represents the fair value hedge accounting adjustment related to the 7.750% Senior Notes. For further discussion of our fair value hedges, see Note 11 Derivative Financial Instruments and Hedging Activities to the Condensed Consolidated Financial Statements.

At May 31, 2011 and 2010, we were in compliance with all covenants under the Amended and Restated Credit Facility and our securitization programs.

Our working capital requirements and capital expenditures could continue to increase in order to support future expansions of our operations through construction of greenfield operations or acquisitions. It is possible that future expansions may be significant and may require the payment of cash. Future liquidity needs will also depend on fluctuations in levels of inventory and shipments, changes in customer order volumes and timing of expenditures for new equipment.

For discussion of our cash management and risk management policies, see Quantitative and Qualitative Disclosures About Market Risk.

We currently anticipate that during the next 12 months, our capital expenditures will be in the range of \$300.0 million to \$400.0 million, principally for machinery and equipment for new business, including new process technology within our DMS segment, maintenance levels of machinery and equipment and information technology infrastructure upgrades. We believe that our level of resources, which include cash on hand, available borrowings under our revolving credit facilities, additional proceeds available under our trade accounts receivable securitization programs and potentially available under our uncommitted trade accounts receivable sale programs and funds provided by operations, will be adequate to fund these capital expenditures, the payment of any declared quarterly dividends, payments for current and future restructuring activities, the repurchase of \$200.0 million worth of our common shares which was authorized by our Board of Directors in June 2011 and our working capital requirements for the next 12 months. Our \$300.0 million asset-backed securitization program expires in November 2011, our \$200.0 million foreign asset-backed securitization

**Table of Contents**

program expires in May 2012 and our \$175.0 million uncommitted trade accounts receivable sale program expires in August 2011, and we may be unable to renew any or all of them. Our \$200.0 million uncommitted trade accounts receivable sale program was amended on May 27, 2011. The terms of the agreement were amended such that the program no longer has a defined termination date and either party can elect to cancel the agreement at any time with notification.

At May 31, 2011, we had approximately \$911.1 million in cash and cash equivalents. As our growth remains predominately outside of the United States, a significant portion of such cash and cash equivalents are held by our foreign subsidiaries. We estimate that approximately \$238.8 million of the cash and cash equivalents held by our foreign subsidiaries could not be repatriated to the United States without potential income tax consequences.

Should we desire to consummate significant additional acquisition opportunities or undertake significant additional expansion activities, our capital needs would increase and could possibly result in our need to increase available borrowings under our revolving credit facilities or access public or private debt and equity markets. There can be no assurance, however, that we would be successful in raising additional debt or equity on terms that we would consider acceptable.

Our contractual obligations for short and long-term debt arrangements, future interest on notes payable and long-term debt, future minimum lease payments under non-cancelable operating lease arrangements, estimated future benefit payments to plan and capital commitments as of May 31, 2011 are summarized below. We do not participate in, or secure financing for, any unconsolidated limited purpose entities. We generally do not enter into non-cancelable purchase orders for materials until we receive a corresponding purchase commitment from our customer. Non-cancelable purchase orders do not typically extend beyond the normal lead time of several weeks at most. Purchase orders beyond this time frame are typically cancelable.

	Total	Payments due by period (in thousands)			
		Less than 1 year	1-3 years	4-5 years	After 5 years
<b>Contractual Obligations</b>					
Notes payable and long-term debt	\$ 1,187,644	\$ 80,449	\$ 2	\$	\$ 1,107,193
Future interest on notes payable and long-term debt (a)	565,042	79,975	159,360	159,360	166,347
Operating lease obligations	207,651	62,240	70,340	39,629	35,442
Estimated future benefit payments to plan	52,914	4,720	9,232	13,170	25,792
Capital commitments (b)					
Total contractual cash obligations (c)	\$ 2,013,251	\$ 227,384	\$ 238,934	\$ 212,159	\$ 1,334,774

(a) At May 31, 2011, our notes payable and long-term debt pay interest at predominately fixed rates.

(b) During the first quarter of fiscal year 2009, we committed \$10.0 million to an independent private equity limited partnership which invests in companies that address resource limits in energy, water and materials (commonly referred to as the CleanTech sector). Of that amount, we have invested \$5.2 million as of May 31, 2011. The remaining commitment of \$4.8 million is callable over the next 27 months by the general partner. As the capital calls have no specified timing, this commitment has been excluded from the above table as we cannot currently determine when such commitment calls will occur.

(c)

At May 31, 2011, we have \$0.6 million and \$86.7 million recorded as a current and a long-term liability, respectively, for uncertain tax positions. We are not able to reasonably estimate the timing of payments, or the amount by which our liability for these uncertain tax positions will increase or decrease over time, and accordingly, this liability has been excluded from the above table.



**Table of Contents****Item 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK****Foreign Currency Exchange Risks**

We transact business in various foreign countries and are, therefore, subject to risk of foreign currency exchange rate fluctuations. We enter into forward contracts to economically hedge transactional exposure associated with commitments arising from trade accounts receivable, trade accounts payable, intercompany transactions and fixed purchase obligations denominated in a currency other than the functional currency of the respective operating entity. We do not intend to use derivative financial instruments for speculative purposes. All derivative instruments are recorded on our Condensed Consolidated Balance Sheets at their respective fair values. At May 31, 2011, except for certain foreign currency contracts, with a notional amount outstanding of \$176.0 million and a fair value of \$3.6 million recorded in prepaid and other current assets and \$0.1 million recorded in accrued expenses, we have elected not to prepare and maintain the documentation required for the transactions to qualify as accounting hedges and, therefore, changes in fair value are recorded within our Condensed Consolidated Statements of Operations.

The aggregate notional amount of outstanding contracts at May 31, 2011 that do not qualify as accounting hedges was \$686.9 million. The fair value of these contracts amounted to a \$6.3 million asset recorded in prepaid and other current assets and a \$4.6 million liability recorded to accrued expenses on our Condensed Consolidated Balance Sheets. The forward contracts will generally expire in less than four months, with 11 months being the maximum term of the contracts outstanding at May 31, 2011. Upon expiration of the contracts, the change in fair value will be reflected in cost of revenue within our Condensed Consolidated Statements of Operations. The forward contracts are denominated in Brazilian real, British pounds, Chinese yuan renminbis, Euros, Hungarian forints, Indian rupees, Japanese yen, Malaysian ringgits, Mexican pesos, Polish zlotys, Russian rubles, Singapore dollars, Swedish krona and U.S. dollars.

**Interest Rate Risk**

A portion of our exposure to market risk for changes in interest rates relates to our domestic investment portfolio. We do not, and do not intend to, use derivative financial instruments for speculative purposes. We place cash and cash equivalents with various major financial institutions. We protect our invested principal funds by limiting default risk, market risk and reinvestment risk. We mitigate these risks by generally investing in investment grade securities and by frequently positioning the portfolio to try to respond appropriately to a reduction in credit rating of any investment issuer, guarantor or depository to levels below the credit ratings dictated by our investment policy. The portfolio typically includes only marketable securities with active secondary or resale markets to ensure portfolio liquidity. At May 31, 2011, there were no significant outstanding investments.

During the second quarter of fiscal year 2011, we entered into interest rate swap transactions with a notional amount of \$200.0 million designated as fair value hedges of a portion of our 7.750% Senior Notes. Under these interest rate swaps, we receive fixed rate interest payments and pay interest at a variable rate based on LIBOR plus a spread. The effect of these swaps is to convert fixed rate interest expense on a portion of the 7.750% Senior Notes to floating rate interest expense. Gains and losses related to changes in the fair value of the interest rate swaps are included in interest expense and offset changes in the fair value of the hedged portion of the underlying hedged 7.750% Senior Notes. The fair value of the interest rate swaps was \$6.7 million as of May 31, 2011 and was recorded in other assets on our Condensed Consolidated Balance Sheet. There were no amounts outstanding at May 31, 2010.

We performed a sensitivity analysis of the interest rate swaps as of May 31, 2011, assuming a hypothetical 10 percent adverse movement in three-month LIBOR. The analysis indicates that a hypothetical ten percent adverse movement in three-month LIBOR would not materially impact the fair value of the interest rates swaps.

We pay interest on several of our outstanding borrowings at interest rates that fluctuate based upon changes in various base interest rates. There were \$78.0 million in borrowings outstanding under these facilities at May 31, 2011. See Management's Discussion and Analysis of Financial Condition and Results of Operations—Liquidity and Capital Resources and Note 10—Notes Payable and Long-Term Debt to the Condensed Consolidated Financial Statements for additional information regarding our outstanding debt obligations.

**Item 4: CONTROLS AND PROCEDURES****Evaluation of Disclosure Controls and Procedures**

We carried out an evaluation required by Rules 13a-15 and 15d-15 under the Exchange Act (the Evaluation ), under the supervision and with the participation of our President and Chief Executive Officer ( CEO ) and Chief Financial Officer ( CFO ), of the effectiveness of our disclosure controls and procedures as defined in Rules 13a-15 and 15d-15 under the Exchange Act ( Disclosure Controls ) as of May 31, 2011. Based on the Evaluation, our CEO and CFO concluded that the design and operation of our Disclosure Controls were effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and

**Table of Contents**

(ii) accumulated and communicated to our senior management, including our CEO and CFO, to allow timely decisions regarding required disclosure.

**Changes in Internal Control over Financial Reporting**

For our fiscal quarter ended May 31, 2011, we did not identify any modifications to our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Our internal control over financial reporting, including our internal control documentation and testing efforts, remain ongoing to ensure continued compliance with the Exchange Act. For our fiscal quarter ended May 31, 2011, we identified certain internal controls that management believed should be modified to improve them. These improvements include further formalization of policies and procedures, improved segregation of duties, additional information technology system controls and additional monitoring controls. We are making improvements to our internal control over financial reporting as a result of our review efforts. We have reached our conclusions set forth above, notwithstanding those improvements and modifications.

**Limitations on the Effectiveness of Controls and Other Matters**

Our management, including our CEO and CFO, does not expect that our Disclosure Controls and internal control over financial reporting will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls may be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control.

The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, a control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

Notwithstanding the foregoing limitations on the effectiveness of controls, we have nonetheless reached the conclusions set forth above on our disclosure controls and procedures and our internal control over financial reporting.

On February 21, 2011, we entered into an agreement to acquire F-I Holding Company, which directly or indirectly wholly owns the Competence Sites. The scope of our evaluation of internal control over financial reporting as of May 31, 2011 did not include the internal control over financial reporting of the acquired Competence Sites. From the date that we acquired F-I Holding Company to May 31, 2011, the processes of the acquired Competence Sites were discrete and did not significantly impact our internal control over financial reporting.

**CEO and CFO Certifications**

Exhibits 31.1 and 31.2 are the Certifications of the CEO and the CFO, respectively. The Certifications are required in accordance with Section 302 of the Sarbanes-Oxley Act of 2002 (the "Section 302 Certifications"). This Item of this report, which you are currently reading is the information concerning the Evaluation referred to in the Section 302 Certifications and this information should be read in conjunction with the Section 302 Certifications for a more complete understanding of the topics presented.

**PART II. OTHER INFORMATION****Item 1: LEGAL PROCEEDINGS**

We are party to certain lawsuits in the ordinary course of business. We do not believe that these proceedings, individually or in the aggregate, will have a material adverse effect on our financial position, results of operations or cash flows.

**Table of Contents**

**Item 1A: Risk Factors**

As referenced, this Quarterly Report on Form 10-Q includes certain forward-looking statements regarding various matters. The ultimate correctness of those forward-looking statements is dependent upon a number of known and unknown risks and events, and is subject to various uncertainties and other factors that may cause our actual results, performance or achievements to be different from those expressed or implied by those statements. Undue reliance should not be placed on those forward-looking statements. The following important factors, among others, as well as those factors set forth in our other SEC filings from time to time, could affect future results and events, causing results and events to differ materially from those expressed or implied in our forward-looking statements.

**Our operating results may fluctuate due to a number of factors, many of which are beyond our control.**

Our annual and quarterly operating results are affected by a number of factors, including:

adverse changes in current macro-economic conditions, both in the U.S. and internationally;

the ongoing situation in Japan, as a result of the recent earthquake and tsunami, and its effects on our Japanese facility, supply chain, shipping costs, customers and suppliers;

the level and timing of customer orders;

the level of capacity utilization of our manufacturing facilities and associated fixed costs;

the composition of the costs of revenue between materials, labor and manufacturing overhead;

price competition;

changes in demand for our products or services;

changes in demand in our customers' end markets;

our exposure to financially troubled customers;

our level of experience in manufacturing a particular product;

the degree of automation used in our assembly process;

the efficiencies achieved in managing inventories and fixed assets;

fluctuations in materials costs and availability of materials;

adverse changes in political conditions, both in the U.S. and internationally, including among other things, adverse changes in tax laws and rates (and the governments' interpretations thereof), adverse changes in trade policies and adverse changes in fiscal and monetary policies;

seasonality in customers' product requirements; and

the timing of expenditures in anticipation of increased sales, customer product delivery requirements and shortages of components or labor.

The volume and timing of orders placed by our customers vary due to variation in demand for our customers' products; our customers' attempts to manage their inventory; electronic design changes; changes in our customers' manufacturing strategies; and acquisitions of or consolidations among our customers. In addition, our sales associated with consumer related products are subject to seasonal influences. We may realize greater revenue during our first

fiscal quarter due to high demand for consumer related products during the holiday selling season. In the past, changes in customer orders that reduce net revenue have had a significant effect on our results of operations as a result of our overhead remaining relatively fixed while our net revenue decreased. Any one or a combination of these factors could adversely affect our annual and quarterly results of operations in the future. See Management's Discussion and Analysis of Financial Condition and Results of Operations - Results of Operations.

**Because we depend on a limited number of customers, a reduction in sales to any one of our customers could cause a significant decline in our revenue.**

For the nine months ended May 31, 2011, our five largest customers accounted for approximately 48% of our net revenue and our top 48 customers accounted for approximately 90% of our net revenue. We currently depend, and expect to continue to depend, upon a relatively small number of customers for a significant percentage of our net revenue and upon their growth, viability and financial stability. If any of our customers experience a decline in the demand for their products due to economic or other forces, they may reduce their purchases from us or terminate their relationship with us. Our customers' industries have experienced rapid technological change, shortening of product life cycles, consolidation, and pricing and margin pressures. Consolidation among our customers may further reduce the number of customers that generate a significant percentage of our net revenue and exposes us to

**Table of Contents**

increased risks relating to dependence on a small number of customers. A significant reduction in sales to any of our customers or a customer exerting significant pricing and margin pressures on us could have a material adverse effect on our results of operations. In the past, some of our customers have terminated their manufacturing arrangements with us or have significantly reduced or delayed the volume of design, production or product management services ordered from us, including moving a portion of their manufacturing from us in order to more fully utilize their excess internal manufacturing capacity.

Our revenues declined in fiscal year 2009 as consumers and businesses postponed spending in response to tighter credit, negative financial news, declines in income or asset values or general uncertainty about global economic conditions. These economic conditions had a negative impact on our results of operations over this period and similar conditions may exist in the future. In addition, some of our customers moved a portion of their manufacturing from us in order to more fully utilize their excess internal manufacturing capacity. We cannot assure you that present or future customers will not terminate their design, production and product management services arrangements with us or significantly change, reduce or delay the amount of services ordered from us. If they do, it could have a material adverse effect on our results of operations. In addition, we generate significant accounts receivable in connection with providing design, production and product management services to our customers. If one or more of our customers were to become insolvent (which two of our customers experienced in fiscal year 2009) or otherwise were unable to pay for the services provided by us on a timely basis, or at all, our operating results and financial condition could be adversely affected. In addition, our operating results and financial condition could be adversely affected by the potential recovery by the bankruptcy estate of amounts previously paid to us by a customer that later became insolvent that are deemed a preference under bankruptcy law. Such adverse effects could include one or more of the following: a decline in revenue, a charge for bad debts, a charge for inventory write-offs, a decrease in inventory turns, an increase in days in inventory and an increase in days in trade accounts receivable.

Certain of the industries to which we provide services have recently experienced significant financial difficulty, with some of the participants filing for bankruptcy. Such significant financial difficulty has negatively affected our business and, if further experienced by one or more of our customers, may further negatively affect our business due to the decreased demand of these financially distressed customers, the potential inability of these companies to make full payment on amounts owed to us, or both. See Management's Discussion and Analysis of Financial Condition and Results of Operations and Risk Factors. We face certain risks in collecting our trade accounts receivable.

**Consolidation in industries that utilize electronics components may adversely affect our business.**

Consolidation in industries that utilize electronics components may further increase as companies combine to achieve further economies of scale and other synergies, which could result in an increase in excess manufacturing capacity as companies seek to divest manufacturing operations or eliminate duplicative product lines. Excess manufacturing capacity may increase pricing and competitive pressures for our industry as a whole and for us in particular. Consolidation could also result in an increasing number of very large companies offering products in multiple industries. The significant purchasing power and market power of these large companies could increase pricing and competitive pressures for us. If one of our customers is acquired by another company that does not rely on us to provide services and has its own production facilities or relies on another provider of similar services, we may lose that customer's business. Such consolidation among our customers may further reduce the number of customers that generate a significant percentage of our net revenue and exposes us to increased risks relating to dependence on a small number of customers. Any of the foregoing results of industry consolidation could adversely affect our business.

**Our customers face numerous competitive challenges, such as decreasing demand from their customers, rapid technological change and short life cycles for their products, which may materially adversely affect their business, and also ours.**

Factors affecting the industries that utilize electronics components in general, and our customers specifically, could seriously harm our customers and, as a result, us. These factors include:

- recessionary periods in our customers' markets;

- the inability of our customers to adapt to rapidly changing technology and evolving industry standards, which contributes to short product life cycles;

the inability of our customers to develop and market their products, some of which are new and untested;

the potential that our customers' products become obsolete;

the failure of our customers' products to gain widespread commercial acceptance;

increased competition among our customers and their respective competitors which may result in a loss of business, or a reduction in pricing power, for our customers; and

new product offerings by our customers' competitors may prove to be more successful than our customers' product offerings.

## **Table of Contents**

At times our customers have been, and may be in the future, unsuccessful in addressing these competitive challenges, or any others that they may face, and their business has been, and may be in the future, materially adversely affected. As a result, the demand for our services has at times declined and may decline in the future. Even if our customers are successful in responding to these challenges, their responses may have consequences which affect our business relationships with our customers (and possibly our results of operations) by altering our production cycles and inventory management.

**The success of our business is dependent on both our ability to independently keep pace with technological changes and competitive conditions in our industry, and also our ability to effectively adapt our services in response to our customers keeping pace with technological changes and competitive conditions in their respective industries.**

If we are unable to offer technologically advanced, cost effective, quick response manufacturing services, demand for our services will decline. In addition, if we are unable to offer services in response to our customers' changing requirements, then demand for our services will also decline. A substantial portion of our net revenue is derived from our offering of complete service solutions for our customers. For example, if we fail to maintain high-quality design and engineering services, our net revenue may significantly decline.

**Most of our customers do not commit to long-term production schedules, which makes it difficult for us to schedule production and capital expenditures, and to maximize the efficiency of our manufacturing capacity.**

The volume and timing of sales to our customers may vary due to:

variation in demand for our customers' products;

our customers' attempts to manage their inventory;

electronic design changes;

changes in our customers' manufacturing strategy; and

acquisitions of or consolidations among customers.

Due in part to these factors, most of our customers do not commit to firm production schedules for more than one quarter. Our inability to forecast the level of customer orders with certainty makes it difficult to schedule production and maximize utilization of manufacturing capacity. In the past, we have been required to increase staffing and other expenses in order to meet the anticipated demand of our customers. Anticipated orders from many of our customers have, in the past, failed to materialize or delivery schedules have been deferred as a result of changes in our customers' business needs, thereby adversely affecting our results of operations. On other occasions, our customers have required rapid increases in production, which have placed an excessive burden on our resources. Such customer order fluctuations and deferrals have had a material adverse effect on us in the past and we may experience such effects in the future. See Management's Discussion and Analysis of Financial Condition and Results of Operations.

In addition to our difficulty in forecasting customer orders, we sometimes experience difficulty forecasting the timing of our receipt of revenue and earnings following commencement of manufacturing an additional product for new or existing customers. The necessary process to begin this commencement of manufacturing can take from several months to more than a year before production begins. Delays in the completion of this process can delay the timing of our sales and related earnings. In addition, because we make capital expenditures during this ramping process and do not typically recognize revenue until after we produce and ship the customer's products, any delays or unanticipated costs in the ramping process may have a significant adverse effect on our cash flows and our results of operations.

**Our customers may cancel their orders, change production quantities, delay production or change their sourcing strategy.**

Our industry must provide increasingly rapid product turnaround for its customers. We generally do not obtain firm, long-term purchase commitments from our customers and we continue to experience reduced lead-times in customer orders. Customers have previously canceled their orders, changed production quantities, delayed production and changed their sourcing strategy for a number of reasons, and may do one or more of these in the future. Such



changes, delays and cancellations have led to, and may lead in the future to a decline in our production and our possession of excess or obsolete inventory which we may not be able to sell to the customer or a third party. This has resulted in, and could result in future additional, write downs of inventories that have become obsolete or exceed anticipated demand or net realizable value.

The success of our customers' products in the market affects our business. Cancellations, reductions, delays or changes in sourcing strategy by a significant customer or by a group of customers have negatively impacted, and could further negatively impact in the future, our operating results by reducing the number of products that we sell, delaying the payment to us for inventory that we purchased and reducing the use of our manufacturing facilities which have associated fixed costs not dependent on our level of revenue.

**Table of Contents**

In addition, we make significant decisions, including determining the levels of business that we will seek and accept, production schedules, component procurement commitments, personnel needs and other resource requirements, based on our estimate of customer requirements. The following factors, among others, reduce our ability to accurately estimate future customer requirements: the short-term nature of our customers' commitments; their uncertainty about, among other things, future economic conditions and other events such as the ongoing situation in Japan (as a result of the recent earthquake and tsunami); and the possibility of rapid changes in demand for their products. In addition, uncertainty about future economic conditions makes it difficult to forecast operating results and make production planning decisions about future periods.

On occasion, customers may require rapid increases in production, which can stress our resources and reduce operating margins. In addition, because many of our costs and operating expenses are relatively fixed, a reduction in customer demand can harm our gross profits and operating results.

**We depend on a limited number of suppliers for components that are critical to our manufacturing processes. A shortage of these components or an increase in their price could interrupt our operations and reduce our profits, increase our inventory carrying costs, increase our risk of exposure to inventory obsolescence and cause us to purchase components of a lesser quality.**

Most of our significant long-term customer contracts permit quarterly or other periodic adjustments to pricing based on decreases and increases in component prices and other factors; however, we typically bear the risk of component price increases that occur between any such re-pricings or, if such re-pricing is not permitted, during the balance of the term of the particular customer contract. Accordingly, certain component price increases could adversely affect our gross profit margins. Almost all of the products we manufacture require one or more components that are only available from a single source. Some of these components are allocated from time to time in response to supply shortages. In some cases, supply shortages will substantially curtail production of all assemblies using a particular component. A supply shortage can also increase our cost of goods sold, as a result of our having to pay higher prices for components in limited supply, and cause us to have to redesign or reconfigure products to accommodate a substitute component. In addition, at various times industry-wide shortages of electronic components have occurred, particularly of semiconductor, relay and capacitor products. We believe these past shortages were due to increased economic activity following recessionary conditions. We are currently evaluating whether the recent earthquake and tsunami in Japan will result in component shortages. In the past, such circumstances have produced insignificant levels of short-term interruption of our operations, but could have a material adverse effect on our results of operations in the future. Our production of a customer's product could be negatively impacted by any quality or reliability issues with any of our component suppliers. The financial condition of our suppliers could affect their ability to supply us with components which could have a material adverse effect on our operations.

In addition, if a component shortage is threatened or we anticipate one, we may purchase such component early to avoid a delay or interruption in our operations. A possible result of such an early purchase is that we may incur additional inventory carrying costs, for which we may not be compensated, and have a heightened risk of exposure to inventory obsolescence, the cost of which may not be recoverable from our customers. Such costs would adversely affect our gross profit and net income. A component shortage may also require us to look to second tier vendors or to procure components through brokers with whom we are not familiar. These components may be of lesser quality than those we've historically purchased and could cause us to incur costs to bring such components up to our typical quality levels or to replace defective ones. See Management's Discussion and Analysis of Financial Condition and Results of Operations and Business Components Procurement in our Annual Report on Form 10-K for the fiscal year ended August 31, 2010.

**Introducing programs requiring implementation of new competencies, including new process technology within our mechanical operations, could affect our operations and financial results.**

The introduction of programs requiring implementation of new competencies, including new process technology within our mechanical operations, presents challenges in addition to opportunities. Deployment of such programs may require us to invest significant resources and capital in facilities, equipment and/or personnel. We may not meet our customers' expectations or otherwise execute properly or in a cost-efficient manner, which could damage our customer relationships and result in remedial costs or the loss of our invested capital and anticipated revenues and profits. In

addition, there are risks of market acceptance and product performance that could result in less demand than anticipated and our having excess capacity. The failure to ensure that our agreed terms appropriately reflect the anticipated costs, risks, and rewards of such an opportunity could adversely affect our profitability. If we do not meet one or more of these challenges, our operations and financial results could be adversely affected.

**Customer relationships with emerging companies may present more risks than with established companies.**

Customer relationships with emerging companies present special risks because such companies do not have an extensive product history. As a result, there is less demonstration of market acceptance of their products making it harder for us to anticipate needs and requirements than with established customers. In addition, due to the current economic environment, additional funding for

**Table of Contents**

such companies may be more difficult to obtain and these customer relationships may not continue or materialize to the extent we planned or we previously experienced. This tightening of financing for start-up customers, together with many start-up customers' lack of prior operations and unproven product markets increase our credit risk, especially in trade accounts receivable and inventories. Although we perform ongoing credit evaluations of our customers and adjust our allowance for doubtful accounts receivable for all customers, including start-up customers, based on the information available, these allowances may not be adequate. This risk may exist for any new emerging company customers in the future.

**We compete with numerous other electronic manufacturing services and design providers and others, including our current and potential customers who may decide to manufacture some or all of their products internally.**

Our business is highly competitive. We compete against numerous domestic and foreign electronic manufacturing services and design providers, including Benchmark Electronics, Inc., Celestica, Inc., Flextronics International Ltd., Hon-Hai Precision Industry Co., Ltd., Plexus Corp. and Sanmina-SCI Corporation. In addition, past consolidation in our industry has resulted in larger and more geographically diverse competitors who have significant combined resources with which to compete against us. Also, we may in the future encounter competition from other large electronic manufacturers, and manufacturers that are focused solely on design and manufacturing services, that are selling, or may begin to sell electronics manufacturing services. Most of our competitors have international operations and significant financial resources and some have substantially greater manufacturing, R&D and marketing resources than us. These competitors may:

- respond more quickly to new or emerging technologies;

- have greater name recognition, critical mass and geographic market presence;

- be better able to take advantage of acquisition opportunities;

- adapt more quickly to changes in customer requirements;

- devote greater resources to the development, promotion and sale of their services;

- be better positioned to compete on price for their services, as a result of any combination of lower labor costs, lower components costs, lower facilities costs or lower operating costs; and

- have excess capacity, and be better able to utilize such excess capacity which may reduce the cost of their product or service.

We also face competition from the manufacturing operations of our current and potential customers, who are continually evaluating the merits of manufacturing products internally against the advantages of outsourcing. In the past, some of our customers moved a portion of their manufacturing from us in order to more fully utilize their excess internal manufacturing capacity.

We may be operating at a cost disadvantage compared to competitors who have greater direct buying power from component suppliers, distributors and raw material suppliers or who have lower cost structures as a result of their geographic location or the services they provide or who are willing to make sales or provide services at lower margins than us (including relationships where our competitors are willing to accept a lower margin from certain of their customers for whom they perform other higher margin business). As a result, competitors may procure a competitive advantage and obtain business from our customers. Our manufacturing processes are generally not subject to significant proprietary protection. In addition, companies with greater resources or a greater market presence may enter our market or increase their competition with us. We also expect our competitors to continue to improve the performance of their current products or services, to reduce the sales prices of their current products or services and to introduce new products or services that may offer greater performance and improved pricing. Any of these developments could cause a decline in our sales, loss of market acceptance of our products or services, compression of

our profits or loss of our market share.

**The economies of the U.S., Europe and certain countries in Asia are, or have recently been, in a recession.**

There was an erosion of global consumer confidence amidst concerns over declining asset values, inflation, volatility in energy costs, geopolitical issues, the availability and cost of credit, high unemployment, and the stability and solvency of financial institutions, financial markets, businesses, and sovereign nations. These concerns slowed global economic growth and resulted in recessions in many countries, including in the U.S., Europe and certain countries in Asia. Even though we have seen signs of an overall economic recovery beginning to take place and the National Bureau of Economic Research declared that the U.S. recession ended in June, 2009, such recovery may be weak and/or short-lived. Recessionary conditions may return. If any of these potential negative, or less than positive, economic conditions occur, a number of negative effects on our business could result, including customers or potential customers reducing or delaying orders, increased pricing pressures, the insolvency of key suppliers, which could result in production delays, the inability of customers to obtain credit, and the insolvency of one or more customers. Thus, these economic conditions (1) could negatively impact our ability to (a) forecast customer demand, (b) effectively manage inventory levels and (c) collect receivables; (2) could increase our need for cash; and (3) have decreased our net revenue and profitability and negatively impacted the value of certain of our properties and other assets. Depending on the length of time that these conditions exist, they may cause future additional negative effects, including some of those listed above.

**Table of Contents****The financial markets have recently experienced significant turmoil, which may adversely affect financial arrangements we may need to enter into, refinance or repay.**

The effects of the recent credit market turmoil could negatively impact the counterparties to our forward exchange contracts and trade accounts receivable securitization and sale programs; our lenders under the Amended and Restated Credit Facility; and our lenders under various foreign subsidiary credit facilities. These potential negative impacts could potentially limit our ability to borrow under these financing agreements, contracts, facilities and programs. In addition, if we attempt to obtain future additional financing, such as renewing or refinancing our \$300.0 million asset-backed securitization program expiring on November 4, 2011, our \$200.0 million foreign asset-backed securitization program expiring on May 10, 2012, our \$175.0 million uncommitted trade accounts receivable sale program expiring on August 24, 2011 or our \$200.0 million uncommitted trade accounts receivable sale program (this program does not have a defined termination date and either party can elect to cancel the program at any time with notification), the effects of the recent credit market turmoil could negatively impact our ability to obtain such financing. Finally, the credit market turmoil has negatively impacted certain of our customers and certain of their customers. These impacts could have several consequences which could have a negative effect on our results of operations, including one or more of the following: a negative impact on our liquidity; a decrease in demand for our services; a decrease in demand for our customers' products; and bad debt charges or inventory write-offs.

**Our business could be adversely affected by any delays, or increased costs, resulting from issues that our common carriers are dealing with in transporting our materials, our products, or both.**

We rely on a variety of common carriers to transport our materials from our suppliers to us, and to transport our products from us to our customers. Problems suffered by any of these common carriers, whether due to a natural disaster, labor problem, increased energy prices or some other issue, could result in shipping delays, increased costs, or some other supply chain disruption, and could therefore have a material adverse effect on our operations.

**We derive a majority of our revenue from our international operations, which may be subject to a number of risks and often require more management time and expense to achieve profitability than our domestic operations.**

We derived 85.8% and 85.7% of net revenue from international operations for the three months and nine months ended May 31, 2011, respectively, compared to 84.3% and 84.5% for the three months and nine months ended May 31, 2010, respectively. We currently expect our foreign source revenue to slightly increase as compared to current levels over the course of the next 12 months. At May 31, 2011, we operate outside the U.S. in Vienna, Austria; Hasselt, Belgium; Belo Horizonte, Manaus and Sorocaba, Brazil; Beijing, Huangpu, Nanjing, Shanghai, Shenzhen, Suzhou, Tianjin, Wuxi and Yantai, China; Coventry, England; Brest, Gallargues, France; Jena, Germany; Szombathely and Tiszaujvaros, Hungary; Pune, Mumbai and Ranjangaon, India; Dublin, Ireland; Bergamo, Cassina de Pecchi and Marcianise Italy; Gotemba, Hachiouji and Tokyo, Japan; Penang, Malaysia; Chihuahua, Guadalajara, Nogales and Reynosa, Mexico; Amsterdam, Eindhoven and Venray, The Netherlands; Bydgoszcz and Kwidzyn, Poland; Tver, Russia; Ayr and Livingston, Scotland; Alexandra, Tampines and Toa Payoh, Singapore; Hsinchu, Taichung and Taipei, Taiwan; Ankara, Turkey; Uzhgorod, Ukraine and Ho Chi Minh City, Vietnam. We continually consider additional opportunities to make foreign acquisitions and construct and open new foreign facilities. Our international operations are, have been and may be subject to a number of risks, including:

difficulties in staffing and managing foreign operations;

less flexible employee relationships which can be difficult and expensive to terminate;

labor unrest and dissatisfaction, including increased scrutiny of the labor practices (including but not limited to working conditions, compliance with employment and labor laws and compensation) of us and others in our industry by the media and other third parties, which may result in further scrutiny and allegations of violations, more stringent and burdensome labor laws and regulations, higher labor costs, and/or loss of revenues if our customers become dissatisfied with our labor practices and diminish or terminate their relationship with us;

burdens of complying with a wide variety of labor practices and foreign laws, including those relating to export and import duties, environmental policies and privacy issues;

rising labor costs, in particular within the lower-cost regions in which we operate, which could adversely impact our operating results if we are unable to recover such costs in our pricing to our customers;

political and economic instability (including acts of terrorism, widespread criminal activities and outbreaks of war);

inadequate infrastructure for our operations (e.g., lack of adequate power, water, transportation and raw materials);

health concerns and related government actions;

coordinating our communications and logistics across geographic distances and multiple time zones;

risk of governmental expropriation of our property;

**Table of Contents**

less favorable, or relatively undefined, intellectual property laws;

unexpected changes in regulatory requirements and laws or government or judicial interpretations of such regulatory requirements and laws;

longer customer payment cycles and difficulty collecting trade accounts receivable;

domestic and foreign export control laws, including the International Traffic in Arms Regulations and the Export Administration Regulations ( EAR ), regulation by the United States Department of Commerce's Bureau of Industry and Security under the EAR, as well as additional export duties, import controls and trade barriers (including quotas);

adverse trade policies, and adverse changes to any of the policies of either the U.S. or any of the foreign jurisdictions in which we operate;

adverse changes in tax rates;

adverse changes to the manner in which the U.S. taxes U.S.-based multinational companies or interprets its tax laws;

legal or political constraints on our ability to maintain or increase prices;

governmental restrictions on the transfer of funds to us from our operations outside the U.S.;

fluctuations in currency exchange rates, which could affect local payroll and other expenses;

inability to utilize net operating losses incurred by our foreign operations against future income in the same jurisdiction; and

economies that are emerging or developing , that may be subject to greater currency volatility, negative growth, high inflation, limited availability of foreign exchange and other risks.

These factors may harm our results of operations, and any measures that we may implement to reduce the effect of volatile currencies and other risks of our international operations may not be effective. In our experience, entry into new international markets requires considerable management time as well as start-up expenses for market development, hiring and establishing facilities before any significant revenue is generated. As a result, initial operations in a new market may operate at low margins or may be unprofitable. See Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources.

Another significant legal risk resulting from our international operations is compliance with the U.S. Foreign Corrupt Practices Act ( FCPA ). In many foreign countries, particularly in those with developing economies, it may be a local custom that businesses operating in such countries engage in business practices that are prohibited by the FCPA or other U.S. laws and regulations. Although we have implemented policies and procedures designed to cause compliance with the FCPA and similar laws, there can be no assurance that all of our employees, and agents, as well as those companies to which we outsource certain of our business operations, will not take actions in violation of our policies. Any such violation, even if prohibited by our policies, could have a material adverse effect on our business.

**If we do not manage our growth effectively, our profitability could decline.**

Areas of our business at times experience periods of rapid growth which can place considerable additional demands upon our management team and our operational, financial and management information systems. Our ability to manage growth effectively requires us to continue to implement and improve these systems; avoid cost overruns; maintain customer, supplier and other favorable business relationships during possible transition periods; continue to develop the management skills of our managers and supervisors; adapt relatively quickly to new markets or



technologies and continue to train, motivate and manage our employees. Our failure to effectively manage growth could have a material adverse effect on our results of operations. See Management's Discussion and Analysis of Financial Condition and Results of Operations.

**We have on occasion not achieved, and may not in the future achieve, expected profitability from our acquisitions.**

We cannot assure you that we will be able to successfully integrate the operations and management of our recent acquisitions. Similarly, we cannot assure you that we will be able to (1) identify future strategic acquisitions, (2) consummate these potential acquisitions on favorable terms, if at all, or (3) if consummated, successfully integrate the operations and management of future acquisitions. Acquisitions involve significant risks, which could have a material adverse effect on us including:

Financial risks, such as (1) the payment of a purchase price that exceeds the future value that we may realize from the acquired operations and businesses; (2) an increase in our expenses and working capital requirements, which could reduce our return on invested capital; (3) potential known and unknown liabilities of the acquired businesses; (4) costs associated with integrating acquired operations and businesses; (5) the dilutive effect of the issuance of any additional equity securities we issue as consideration for, or to finance, the acquisition; (6) the incurrence of additional debt; (7) the

**Table of Contents**

financial impact of incorrectly valuing goodwill and other intangible assets involved in any acquisitions, potential future impairment write-downs of goodwill and indefinite life intangibles and the amortization of other intangible assets; (8) possible adverse tax and accounting effects; and (9) the risk that we spend substantial amounts purchasing these manufacturing facilities and assume significant contractual and other obligations with no guaranteed levels of revenue or that we may have to close or sell acquired facilities at our cost, which may include substantial employee severance costs and asset write-offs, which have resulted, and may result, in our incurring significant losses.

Operating risks, such as (1) the diversion of management's attention to the assimilation of the acquired businesses; (2) the risk that the acquired businesses will fail to maintain the quality of services that we have historically provided; (3) the need to implement financial and other systems and add management resources; (4) the need to maintain customer, supplier or other favorable business relationships of acquired operations and restructure or terminate unfavorable relationships; (5) the potential for deficiencies in internal controls of the acquired operations; (6) we may not be able to attract and retain the employees necessary to support the acquired businesses; (7) unforeseen difficulties (including any unanticipated liabilities) in the acquired operations; and (8) the impact on us of any unionized work force we may acquire or any labor disruptions that might occur.

Most of our acquisitions involve operations outside of the U.S. which are subject to various risks including those described in Risk Factors. We derive a majority of our revenue from our international operations, which may be subject to a number of risks and often require more management time and expense to achieve profitability than our domestic operations.

We have acquired and may continue to pursue the acquisition of manufacturing and supply chain management operations from our customers (or potential customers). In these acquisitions, the divesting company will typically enter into a supply arrangement with the acquirer. Therefore, our competitors often also pursue these acquisitions. In addition, certain divesting companies may choose not to offer to sell their operations to us because of our current supply arrangements with other companies or may require terms and conditions that may impact our profitability. If we are unable to attract and consummate some of these acquisition opportunities at favorable terms, our growth and profitability could be adversely impacted.

In addition to those risks listed above, arrangements entered into with these divesting companies typically involve certain other risks, including the following:

the integration into our business of the acquired assets and facilities may be time-consuming and costly;

we, rather than the divesting company, may bear the risk of excess capacity;

we may not achieve anticipated cost reductions and efficiencies;

we may be unable to meet the expectations of the divesting company as to volume, product quality, timeliness, pricing requirements and cost reductions; and

if demand for the divesting company's products declines, it may reduce their volume of purchases and we may not be able to sufficiently reduce the expenses of operating the facility we acquired from them or use such facility to provide services to other customers.

In addition, when acquiring manufacturing operations, we may receive limited commitments to firm production schedules. Accordingly, in these circumstances, we may spend substantial amounts purchasing these manufacturing facilities and assume significant contractual and other obligations with no or insufficient guaranteed levels of revenue. We may also not achieve expected profitability from these arrangements. As a result of these and other risks, these outsourcing opportunities may not be profitable.

We have expanded the primary scope of our acquisitions strategy beyond acquiring the manufacturing assets of our customers and potential customers to include manufacturing service providers with business plans similar to ours and

companies with certain key technologies and capabilities that complement and support our other current business activities. The amount and scope of the risks associated with acquisitions of this type extend beyond those that we have traditionally faced in making acquisitions. These extended risks include greater uncertainties in the financial benefits and potential liabilities associated with this expanded base of acquisitions.

**We face risks arising from the restructuring of our operations.**

Over the past few years, we have undertaken initiatives to restructure our business operations with the intention of improving utilization and realizing cost savings in the future. These initiatives have included changing the number and location of our production facilities, largely to align our capacity and infrastructure with current and anticipated customer demand. This alignment includes transferring programs from higher cost geographies to lower cost geographies. The process of restructuring entails, among other activities, moving production between facilities, closing facilities, reducing the level of staff, realigning our business processes and reorganizing our management.

We continuously evaluate our operations and cost structure relative to general economic conditions, market demands, cost competitiveness and our geographic footprint as it relates to our customers' production requirements. As a result of this ongoing

**Table of Contents**

evaluation, we initiated the 2006 Restructuring Plan and the 2009 Restructuring Plan. See Management's Discussion and Analysis of Financial Condition and Results of Operations Results of Operations Restructuring and Impairment Charges for further details. If we incur unexpected restructuring charges related to the 2006 Restructuring Plan, the 2009 Restructuring Plan, or both, or in connection with any potential future restructuring program, our financial condition and results of operations may suffer. We expect that in the future we may continue to transfer certain of our operations to lower cost geographies, which may require us to take additional restructuring charges. We also may decide to transfer certain operations to other geographies based on changes in our customers' requirements, the tax rates in the jurisdictions in which we operate or other factors. Restructurings present significant potential risks of events occurring that could adversely affect us, including a decrease in employee morale, delays encountered in finalizing the scope of, and implementing, the restructurings (including extensive consultations concerning potential workforce reductions, particularly in locations outside of the U.S.), the failure to achieve targeted cost savings and the failure to meet operational targets and customer requirements due to the loss of employees and any work stoppages that might occur. These risks are further complicated by our extensive international operations, which subject us to different legal and regulatory requirements that govern the extent and speed, of our ability to reduce our manufacturing capacity and workforce. In addition, the current global economic conditions may change how governments regulate restructuring as the recent global recession has impacted local economies. Finally, we may have to obtain agreements from our affected customers for the re-location of our facilities in certain instances. Obtaining these agreements, along with the volatility in our customers' demand, can further delay restructuring activities.

**We may not be able to maintain our engineering, technological and manufacturing process expertise.**

The markets for our manufacturing and engineering services are characterized by rapidly changing technology and evolving process development. The continued success of our business will depend upon our ability to:

hire, retain and expand our qualified engineering and technical personnel;

maintain our technological expertise;

develop and market manufacturing services that meet changing customer needs; and

successfully anticipate or respond to technological changes in manufacturing processes on a cost-effective and timely basis.

Although we believe that our operations use the assembly and testing technologies, equipment and processes that are currently required by our customers, we cannot be certain that we will develop the capabilities required by our customers in the future. The emergence of new technology, industry standards or customer requirements may render our equipment, inventory or processes obsolete or noncompetitive. In addition, we may have to acquire new assembly and testing technologies and equipment to remain competitive. The acquisition and implementation of new technologies and equipment may require significant expense or capital investment, which could reduce our operating margins and our operating results. In facilities that we establish or acquire, we may not be able to maintain our engineering, technological and manufacturing process expertise. Our failure to anticipate and adapt to our customers' changing technological needs and requirements or to hire and retain a sufficient number of engineers and maintain our engineering, technological and manufacturing expertise, could have a material adverse effect on our business.

**If our manufacturing processes and services do not comply with applicable statutory and regulatory requirements, or if we manufacture products containing design or manufacturing defects, demand for our services may decline and we may be subject to liability claims.**

We manufacture and design products to our customers' specifications, and, in some cases, our manufacturing processes and facilities may need to comply with applicable statutory and regulatory requirements. For example, medical devices that we manufacture or design, as well as the facilities and manufacturing processes that we use to produce them, are regulated by the Food and Drug Administration and non-U.S. counterparts of this agency. Similarly, items we manufacture for customers in the defense and aerospace industries, as well as the processes we use to produce them, are regulated by the Department of Defense and the Federal Aviation Authority. In addition, our customers' products and the manufacturing processes that we use to produce them often are highly complex. As a

result, products that we manufacture may at times contain manufacturing or design defects, and our manufacturing processes may be subject to errors or not be in compliance with applicable statutory and regulatory requirements. Defects in the products we manufacture or design, whether caused by a design, manufacturing or component failure or error, or deficiencies in our manufacturing processes, may result in delayed shipments to customers or reduced or canceled customer orders. If these defects or deficiencies are significant, our business reputation may also be damaged. The failure of the products that we manufacture or our manufacturing processes and facilities to comply with applicable statutory and regulatory requirements may subject us to legal fines or penalties and, in some cases, require us to shut down or incur considerable expense to correct a manufacturing process or facility. In addition, these defects may result in liability claims against us or expose us to liability to pay for the recall of a product. The magnitude of such claims may increase as we expand our medical and aerospace and defense manufacturing services, as defects in medical devices and aerospace and defense systems could seriously harm or kill users of these products and others. Even if our customers are responsible for the defects, they may not, or may not have resources to, assume responsibility for any costs or liabilities arising from these defects, which could expose us to additional liability claims.

**Table of Contents****Our regular manufacturing processes and services may result in exposure to intellectual property infringement and other claims.**

Providing manufacturing services can expose us to potential claims that the product design or manufacturing processes infringe third party intellectual property rights. Even though many of our manufacturing services contracts generally require our customers to indemnify us for infringement claims relating to their products, including associated product specifications and designs, a particular customer may not, or may not have the resources to assume responsibility for such claims. In addition, we may be responsible for claims that our manufacturing processes or components used in manufacturing infringe third party intellectual property rights. Infringement claims could subject us to significant liability for damages, and potentially injunctive action, or hamper our normal operations such as by interfering with the availability of components and, regardless of merits, could be time-consuming and expensive to resolve.

**Our design services and turnkey solutions offerings may result in additional exposure to product liability, intellectual property infringement and other claims, in addition to the business risk of being unable to produce the revenues necessary to profit from these services.**

We continue our efforts to offer certain design services, primarily those relating to products that we manufacture for our customers, and we also continue to offer design services related to collaborative design manufacturing. We also offer turnkey solutions for the design and manufacture of end-user products and components as well as related services. Providing such products and services can expose us to different or greater potential liabilities than those we face when providing our regular manufacturing services, including an increase in exposure to potential product liability claims resulting from injuries caused by defects in products we design, as well as potential claims that products we design or process, or components we use, infringe third party intellectual property rights. Such claims could subject us to significant liability for damages, subject the infringing portion of our business to injunction and, regardless of their merits, could be time-consuming and expensive to resolve. We also may have greater potential exposure from warranty claims and from product recalls due to problems caused by product design. Costs associated with possible product liability claims, intellectual property infringement claims and product recalls could have a material adverse effect on our results of operations. When providing collaborative design manufacturing or turnkey solutions, we may not be guaranteed revenue needed to recoup or profit from the investment in the resources necessary to design and develop products or provide services. No revenue may be generated from these efforts, particularly if our customers do not approve the designs in a timely manner or at all, or if they do not then purchase anticipated levels of products. Furthermore, contracts may allow the customer to delay or cancel deliveries and may not obligate the customer to any volume of purchases, or may provide for penalties or cancellation of orders if we are late in delivering designs or products. We may also have the responsibility to ensure that products we design or offer satisfy safety and regulatory standards and to obtain any necessary certifications. Failure to timely obtain the necessary approvals or certifications could prevent us from selling these products, which in turn could harm our sales, profitability and reputation.

In our contracts with turnkey solutions customers, we generally provide them with a warranty against defects in our designs. If a turnkey solutions product or component that we design is found to be defective in its design, this may lead to increased warranty claims. Warranty claims may also extend to defects caused by components or materials used in the products but which are provided to us by our suppliers. Although we have product liability insurance coverage, it may not be available on acceptable terms, in sufficient amounts, or at all. A successful product liability claim in excess of our insurance coverage or any material claim for which insurance coverage was denied or limited and for which indemnification was not available could have a material adverse effect on our business, results of operations and financial condition. Moreover, even if the claim relates to a defect caused by a supplier, we may not be able to get an adequate remedy from the supplier.

**The success of our turnkey solution activities depends in part on our ability to obtain, protect and leverage intellectual property rights to our designs.**

We strive to obtain and protect certain intellectual property rights to our turnkey solutions designs. We believe that having a significant level of protected proprietary technology gives us a competitive advantage in marketing our services. However, we cannot be certain that the measures that we employ will result in protected intellectual property

rights or will result in the prevention of unauthorized use of our technology. If we are unable to obtain and protect intellectual property rights embodied within our designs, this could reduce or eliminate the competitive advantages of our proprietary technology, which would harm our business.

**Intellectual property infringement claims against our customers, our suppliers or us could harm our business.**

Our turnkey solutions products and services and those of our customers may compete against the products of other companies, many of whom may own the intellectual property rights underlying those products. Such products and services may also infringe the intellectual property rights of third parties that may hold key intellectual property rights in areas in which we operate but which such third parties do not actively provide products or services. Patent clearance or licensing activities, if any, may be inadequate to anticipate and avoid third party claims. As a result, in addition to the risk that we could become subject to claims of intellectual property infringement, our customers or suppliers could become subject to infringement claims. Additionally, customers for our

**Table of Contents**

turnkey solutions, or collaborative designs in which we have significant technology contributions, typically require that we indemnify them against the risk of intellectual property infringement. If any claims are brought against us or against our customers for such infringement, regardless of their merits, we could be required to expend significant resources in the defense or settlement of such claims, or in the defense or settlement of related indemnification claims from our customers. In the event of a claim, we may be required to spend a significant amount of money to develop non-infringing alternatives or obtain licenses. We may not be successful in developing such alternatives or obtaining such a license on reasonable terms or at all. Our customers may be required to or decide to discontinue products which are alleged to be infringing rather than face continued costs of defending the infringement claims, and such discontinuance may result in a significant decrease in our business.

**We depend on our officers, managers and skilled personnel.**

Our success depends to a large extent upon the continued services of our executive officers and other skilled personnel. Generally our employees are not bound by employment or non-competition agreements, and we cannot assure you that we will retain our executive officers and other key employees. We could be seriously harmed by the loss of any of our executive officers. In order to manage our growth, we will need to internally develop and recruit and retain additional skilled management personnel and if we are not able to do so, our business and our ability to continue to grow could be harmed.

**Any delay in the implementation of our information systems could disrupt our operations and cause unanticipated increases in our costs.**

We have completed the installation of an Enterprise Resource Planning system in most of our manufacturing sites, excluding certain of the sites we acquired in the Taiwan Green Point Enterprises Co., Ltd. ( Green Point ) acquisition transaction, and in our corporate location. We are in the process of installing this system in certain of our remaining facilities, including additional Green Point sites, which will replace the current Manufacturing Resource Planning system, and financial information systems. Any delay in the implementation of these information systems could result in material adverse consequences, including disruption of operations, loss of information and unanticipated increases in costs.

**Compliance or the failure to comply with current and future environmental, product stewardship and producer responsibility laws or regulations could cause us significant expense.**

We are subject to a variety of federal, state, local and foreign environmental, product stewardship and producer responsibility laws and regulations, including those relating to the use, storage, discharge and disposal of hazardous chemicals used during our manufacturing process, those requiring design changes or conformity assessments or those relating to the recycling of products we manufacture. If we fail to comply with any present and future regulations, we could become subject to future liabilities, and we could face the suspension of production, or prohibitions on sales of products we manufacture. In addition, such regulations could restrict our ability to expand our facilities or could require us to acquire costly equipment, or to incur other significant expenses, including expenses associated with the recall of any non-compliant product or with changes in our procurement and inventory management activities.

Certain environmental laws impose liability for the costs of investigation, removal or remediation of hazardous or toxic substances on an owner, occupier or operator of real estate, even if such person or company was unaware of or not responsible for the presence of such substances. Soil and groundwater contamination may have occurred at some of our facilities. From time to time we investigate, remediate and monitor soil and groundwater contamination at certain of our operating sites. In certain instances where contamination existed prior to our ownership or occupation of a site, landlords or former owners have retained some contractual responsibility for contamination and remediation. However, failure of such persons to perform those obligations could result in us being required to remediate such contamination. As a result, we may incur clean-up costs in such potential removal or remediation efforts. In other instances, we may be solely responsible for clean-up costs associated with remediation efforts.

From time to time new regulations are enacted, or existing requirements are changed, and it is difficult to anticipate how such regulations and changes will be implemented and enforced. We continue to evaluate the necessary steps for compliance with regulations as they are enacted.

Over the last several years, we have become subject to certain legal requirements, principally in Europe, regarding the use of certain hazardous substances in, and the collection, reuse and recycling of waste from, certain products that



use or generate electricity. Similar requirements are being developed or imposed in other areas of the world where we manufacture or sell products, including China and the U.S. We believe that we comply, and will be able to continue to comply, with such emerging requirements. We may experience negative consequences from these emerging requirements however, including, but not limited to, supply shortages or delays, increased raw material and component costs, accelerated obsolescence of certain of our raw materials, components and products and the need to modify or create new designs for our existing and future products.

**Table of Contents**

Our failure to comply with any applicable regulatory requirements or with related contractual obligations could result in our being directly or indirectly liable for costs (including product recall and/or replacement costs), fines or penalties and third party claims, and could jeopardize our ability to conduct business in the jurisdictions implementing them.

In addition, as global warming issues become more prevalent, the U.S. and foreign governments are beginning to respond to these issues. This increasing governmental focus on global warming may result in new environmental regulations that may negatively affect us, our suppliers and our customers. This could cause us to incur additional direct costs in complying with any new environmental regulations, as well as increased indirect costs resulting from our customers, suppliers or both incurring additional compliance costs that get passed on to us. These costs may adversely impact our operations and financial condition.

We and our customers are increasingly concerned with environmental issues, such as waste management (including recycling) and climate change (including reducing carbon outputs). We expect these concerns to grow and require increased investments of time and resources.

**We are subject to the risk of increased taxes.**

We base our tax position upon the anticipated nature and conduct of our business and upon our understanding of the tax laws of the various countries in which we have assets or conduct activities. Our tax position, however, is subject to review and possible challenge by taxing authorities and to possible changes in law (including adverse changes to the manner in which the U.S. taxes U.S. based multinational companies). We cannot determine in advance the extent to which some jurisdictions may assess additional tax or interest and penalties on such additional taxes.

For example, the Internal Revenue Service ( IRS ) completed its field examination of our tax returns for the fiscal years 2003 through 2005 and issued a Revenue Agent's Report ( RAR ) on April 30, 2010 proposing adjustments primarily related to the IRS contentions that (1) certain corporate expenses relate to services provided to foreign affiliates and therefore must be charged to those affiliates, and (2) valuable intangible property was transferred to certain foreign affiliates without charge. If the IRS ultimately prevails in its positions, our income tax payment due for the fiscal years 2003 through 2005 would be approximately an additional \$69.3 million before utilization of any tax attributes arising in periods subsequent to fiscal year 2005. In addition, the IRS will likely make similar claims in future audits with respect to these types of transactions (at this time, determination of the additional income tax due for these later years is not practicable). Also, the IRS has proposed interest and penalties on us with respect to fiscal years 2003 through 2005, and we anticipate the IRS may seek to impose interest and penalties in subsequent years with respect to the same types of issues. We disagree with the proposed adjustments and are vigorously contesting this matter through applicable IRS and judicial procedures, as appropriate. While we currently believe that the resolution of these issues will not have a material effect on our financial position or liquidity, an unfavorable resolution, particularly if the IRS successfully asserts similar claims for later years, could have a material effect on our results of operations and financial condition (particularly during the quarter in which any adjustment is recorded or any tax is due or paid). For further discussion related to our income taxes, refer to Note 12 Income Taxes to the Condensed Consolidated Financial Statements, Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies and Estimates Income Taxes and Note 4 Income Taxes to the Consolidated Financial Statements in our Annual Report on Form 10-K for the fiscal year ended August 31, 2010.

In addition, our effective tax rate may be increased by the generation of higher income in countries with higher tax rates, or changes in local tax rates. For example, China enacted a unified enterprise income tax law, effective January 1, 2008, which has resulted in a higher tax rate on operations in China as the rate increase is phased in over several years.

Several countries in which we are located allow for tax incentives to attract and retain business. We have obtained incentives where available and practicable. Our taxes could increase if certain tax incentives are retracted (which in some cases could occur if we fail to satisfy the conditions on which such incentives are based), or if they are not renewed upon expiration, or tax rates applicable to us in such jurisdictions otherwise increase. It is anticipated that tax incentives with respect to certain operations will expire within the next year. However, due to the possibility of changes in existing tax law and our operations, we are unable to predict how these expirations will impact us in the future. In addition, acquisitions may cause our effective tax rate to increase, depending on the jurisdictions in which

the acquired operations are located.

**Our credit rating may be downgraded.**

Our credit is rated by credit rating agencies. Our 7.750% Senior Notes, our 8.250% Senior Notes and our 5.625% Senior Notes are currently rated BBB- by Fitch Ratings ( Fitch ), Ba1 by Moody s and BB+ by S&P, and are considered to be below investment grade debt by Moody s and S&P and investment grade debt by Fitch. Any potential future negative change in our credit rating may make it more expensive for us to raise additional capital in the future on terms that are acceptable to us, if at all; negatively impact the price of our common stock; increase our interest payments under existing debt agreements; and have other negative implications on our business, many of which are beyond our control. In addition, as discussed in Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources, the interest rate payable on the 8.250% Senior Notes and

**Table of Contents**

under the Amended and Restated Credit Facility is subject to adjustment from time to time if our credit ratings change. Thus, any potential future negative change in our credit rating may increase the interest rate payable on the 8.250% Senior Notes, the Amended and Restated Credit Facility and certain of our other borrowings.

**Our amount of debt could significantly increase in the future.**

As of May 31, 2011, our debt obligations consisted of \$400.0 million under our 8.250% Senior Notes, \$312.0 million under our 7.750% Senior Notes and \$400.0 million under our 5.625% Senior Notes. As of May 31, 2011, there was \$80.5 million outstanding under various bank loans to certain of our foreign subsidiaries and under various other debt obligations. Refer to Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources and Note 10 Notes Payable and Long-Term Debt to the Condensed Consolidated Financial Statements for further details.

We have the ability to borrow up to \$1.0 billion under the Amended and Restated Credit Facility. In addition, the Amended and Restated Credit Facility contemplates a potential increase of up to an additional \$300.0 million, if we and the lenders later agree to such increase. We could incur additional indebtedness in the future in the form of bank loans, notes or convertible securities.

Should we desire to consummate significant additional acquisition opportunities, undertake significant additional expansion activities or make substantial investments in our infrastructure, our capital needs would increase and could possibly result in our need to increase available borrowings under our revolving credit facilities or access public or private debt and equity markets. There can be no assurance, however, that we would be successful in raising additional debt or equity on terms that we would consider acceptable. An increase in the level of our indebtedness, among other things, could:

- make it difficult for us to obtain any necessary financing in the future for other acquisitions, working capital, capital expenditures, debt service requirements or other purposes;

- limit our flexibility in planning for, or reacting to changes in, our business;

- make us more vulnerable in the event of a downturn in our business; and

- impact certain financial covenants that we are subject to in connection with our debt and securitization programs, including, among others, the maximum ratio of debt to consolidated EBITDA (as defined in our debt agreements and securitization programs).

There can be no assurance that we will be able to meet future debt service obligations.

**We are subject to risks of currency fluctuations and related hedging operations.**

More than an insignificant portion of our business is conducted in currencies other than the U.S. dollar. Changes in exchange rates among other currencies and the U.S. dollar will affect our cost of sales, operating margins and net revenue. We cannot predict the impact of future exchange rate fluctuations. We use financial instruments, primarily forward contracts, to economically hedge U.S. dollar and other currency commitments arising from trade accounts receivable, trade accounts payable, fixed purchase obligations and other foreign currency obligations. Based on our calculations and current forecasts, we believe that our hedging activities enable us to largely protect ourselves from future exchange rate fluctuations. If, however, these hedging activities are not successful or if we change or reduce these hedging activities in the future, we may experience significant unexpected expenses from fluctuations in exchange rates.

**An adverse change in the interest rates for our borrowings could adversely affect our financial condition.**

We pay interest on outstanding borrowings under our revolving credit facilities and certain other long term debt obligations at interest rates that fluctuate based upon changes in various base interest rates. An adverse change in the base rates upon which our interest rates are determined could have a material adverse effect on our financial position, results of operations and cash flows.

**We face certain risks in collecting our trade accounts receivable.**

Most of our customer sales are paid for after the goods and services have been delivered. If any of our customers has any liquidity issues (the risk of which could be relatively high, relative to historical conditions, due to current

economic conditions), then we could encounter delays or defaults in payments owed to us which could have a significant adverse impact on our financial condition and results of operations. For example, two of our customers each filed a petition in fiscal year 2009 for reorganization under bankruptcy law. We have analyzed our financial exposure resulting from both of these customers' bankruptcy filings and as a result have recorded an allowance for doubtful accounts based upon our anticipated exposure associated with these events. Our allowance for doubtful trade accounts receivable was \$6.8 million as of May 31, 2011 (which represented approximately 1% of our gross trade accounts receivable balance) and \$13.9 million as of August 31, 2010 (which represented approximately 1% of our gross trade accounts receivable balance).

**Table of Contents**

**Certain of our existing stockholders have significant control.**

At May 31, 2011, our executive officers, directors and certain of their family members collectively beneficially owned 11.1% of our outstanding common stock, of which William D. Morean, our Chairman of the Board, beneficially owned 6.6% . As a result, our executive officers, directors and certain of their family members have significant influence over (1) the election of our Board of Directors, (2) the approval or disapproval of any other matters requiring stockholder approval and (3) the affairs and policies of Jabil.

**Our stock price may be volatile.**

Our common stock is traded on the New York Stock Exchange (the NYSE ). The market price of our common stock has fluctuated substantially in the past and could fluctuate substantially in the future, based on a variety of factors, including future announcements covering us or our key customers or competitors, government regulations, litigation, changes in earnings estimates by analysts, fluctuations in quarterly operating results, or general conditions in our industry and the aerospace, automotive, computing, consumer, defense, industrial, instrumentation, medical, networking, peripherals, solar, storage and telecommunications industries. Furthermore, stock prices for many companies and high technology companies in particular, fluctuate widely for reasons that may be unrelated to their operating results. Those fluctuations and general economic, political and market conditions, such as recessions or international currency fluctuations and demand for our services, may adversely affect the market price of our common stock.

**Provisions in our charter documents and state law may make it harder for others to obtain control of us even though some shareholders might consider such a development to be favorable.**

Our shareholder rights plan, provisions of our amended certificate of incorporation and the Delaware Corporation Laws may delay, inhibit or prevent someone from gaining control of us through a tender offer, business combination, proxy contest or some other method. These provisions may adversely impact our shareholders because they may decrease the possibility of a transaction in which our shareholders receive an amount of consideration in exchange for their shares that is at a significant premium to the then current market price of our shares. These provisions include:

a poison pill shareholder rights plan;

a restriction in our bylaws on the ability of shareholders to take action by less than unanimous written consent; and

a statutory restriction on business combinations with some types of interested shareholders.

**Changes in the securities laws and regulations have increased, and may continue to increase, our costs; and any future changes would likely increase our costs.**

The Sarbanes-Oxley Act of 2002, as well as related rules promulgated by the SEC and the NYSE, required changes in some of our corporate governance, securities disclosure and compliance practices. Compliance with these rules has increased our legal and financial accounting costs for several years following the announcement and effectiveness of these new rules. While these costs are no longer increasing, they may in fact increase in the future. In addition, given the recent turmoil in the securities and credit markets, as well as the global economy, many U.S. and international governmental, regulatory and supervisory authorities including, but not limited to, the SEC and the NYSE, have recently enacted additional changes in their laws, regulations and rules (such as the recent Dodd-Frank Wall Street Reform and Consumer Protection Act) and may be contemplating additional changes. These changes, and any such future changes, may cause our legal and financial accounting costs to increase.

**Due to inherent limitations, there can be no assurance that our system of disclosure and internal controls and procedures will be successful in preventing all errors or fraud, or in informing management of all material information in a timely manner.**

Our management, including our CEO and CFO, does not expect that our disclosure controls and internal controls and procedures will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system reflects that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute

assurance that all control issues and instances of fraud, if any, within the company have been or will be detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur simply because of error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control.

The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, a control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and may not be detected.

**Table of Contents**

**If we receive other than an unqualified opinion on the adequacy of our internal control over financial reporting as of August 31, 2011 or any future year-ends, investors could lose confidence in the reliability of our financial statements, which could result in a decrease in the value of your shares.**

Pursuant to Section 404 of the Sarbanes-Oxley Act of 2002, public companies are required to include an annual report on internal control over financial reporting in their annual reports on Form 10-K that contains an assessment by management of the effectiveness of the company's internal control over financial reporting. Our former independent registered public accounting firm, KPMG LLP, issued an unqualified opinion on the effectiveness of our internal control over financial reporting as of August 31, 2010. While we continuously conduct a rigorous review of our internal control over financial reporting in order to assure compliance with the Section 404 requirements, if our independent registered public accounting firm interprets the Section 404 requirements and the related rules and regulations differently from us or if our independent registered public accounting firm is not satisfied with our internal control over financial reporting or with the level at which it is documented, operated or reviewed, they may issue an adverse opinion. An adverse opinion could result in an adverse reaction in the financial markets due to a loss of confidence in the reliability of our Consolidated Financial Statements.

In addition, we have spent a significant amount of resources in complying with Section 404's requirements. For the foreseeable future, we will likely continue to spend substantial amounts complying with Section 404's requirements, as well as improving and enhancing our internal control over financial reporting.

**There are inherent uncertainties involved in estimates, judgments and assumptions used in the preparation of financial statements in accordance with U.S. generally accepted accounting principles ( U.S. GAAP ). Any changes in U.S. GAAP or in estimates, judgments and assumptions could have a material adverse effect on our business, financial position and results of operations.**

The Condensed Consolidated Financial Statements included in the periodic reports we file with the SEC are prepared in accordance with U.S. GAAP. The preparation of financial statements in accordance with U.S. GAAP involves making estimates, judgments and assumptions that affect reported amounts of assets, liabilities and related reserves, revenues, expenses and income. Estimates, judgments and assumptions are inherently subject to change in the future, and any such changes could result in corresponding changes to the amounts of assets, liabilities and related reserves, revenues, expenses and income. Any such changes could have a material adverse effect on our financial position and results of operations. In addition, the principles of U.S. GAAP are subject to interpretation by the Financial Accounting Standards Board, the American Institute of Certified Public Accountants, the SEC and various bodies formed to create appropriate accounting policies, and interpret such policies. A change in those policies can have a significant effect on our accounting methods. For example, although not yet currently required, the SEC could require us to adopt the International Financial Reporting Standards in the next few years, which could have a significant effect on certain of our accounting methods.

**We are subject to risks associated with natural disasters and global events.**

Our operations may be subject to natural disasters (such as the recent earthquake and tsunami in Japan) or other business disruptions, which could seriously harm our results of operation and increase our costs and expenses. We are susceptible to losses and interruptions caused by hurricanes (including in Florida, where our headquarters are located), earthquakes, power shortages, telecommunications failures, water shortages, tsunamis, floods, typhoons, fire, extreme weather conditions, geopolitical events such as terrorist acts or widespread criminal activities and other natural or manmade disasters. Our insurance coverage with respect to natural disasters is limited and is subject to deductibles and coverage limits. Such coverage may not be adequate, or may not continue to be available at commercially reasonable rates and terms.

**Energy price increases may negatively impact our results of operations.**

Certain of the components that we use in our manufacturing activities are petroleum-based. In addition, we, along with our suppliers and customers, rely on various energy sources (including oil) in our transportation activities. While significant uncertainty currently exists about the future levels of energy prices, which have recently increased, a further significant increase is possible. Increased energy prices could cause an increase to our raw material costs and transportation costs. In addition, increased transportation costs of certain of our suppliers and customers could be passed along to us. We may not be able to increase our product prices enough to offset these increased costs. In



addition, any increase in our product prices may reduce our future customer orders and profitability.

**Item 2: UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table provides information relating to the Company's repurchase of common stock for the third quarter of fiscal year 2011.

**Table of Contents**

<b>Period</b>	<b>Total Number of Shares Purchased (1)</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Program</b>	<b>Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program</b>
March 1, 2011 - March 31, 2011	2	\$ 21.79		
April 1, 2011 - April 30, 2011	871	\$ 19.11		
May 1, 2011 - May 31, 2011				
<b>Total</b>	873	\$ 19.11		

(1) The number of shares reported above as purchased are attributable to shares surrendered to us by employees in payment of the exercise price related to Option exercises or minimum tax obligations related to vesting of restricted shares.

**Item 3: DEFAULTS UPON SENIOR SECURITIES**

None.

**Item 4: (REMOVED AND RESERVED)****Item 5: OTHER INFORMATION**

None.

**Table of Contents**

**Item 6: EXHIBITS**

- 3.1(1) The Registrant's Certificate of Incorporation, as amended.
- 3.2(2) The Registrant's Bylaws, as amended.
- 4.1(3) Form of Certificate for Shares of the Registrant's Common Stock.
- 4.2(4) Rights Agreement, dated as of October 19, 2001, between the Registrant and EquiServe Trust Company, N.A., which includes the form of the Certificate of Designation as Exhibit A, form of the Rights Certificate as Exhibit B, and the Summary of Rights as Exhibit C.
- 4.3(5) Indenture, dated January 16, 2008 by the Registrant and The Bank of New York Mellon Trust Company, N.A. (formerly known as The Bank of New York Trust Company, N.A.), as trustee.
- 4.4(6) Form of 8.250% Registered Senior Notes issued on July 18, 2008.
- 4.5(7) Form of 7.750% Registered Senior Notes issued on August 11, 2009.
- 4.6(7) Officers' Certificate of the Registrant pursuant to the Indenture, dated August 11, 2009.
- 4.7(8) Form of 5.625% Registered Senior Notes issued on November 2, 2010.
- 4.8(8) Officers' Certificate of the Registrant pursuant to the Indenture, dated November 2, 2010.
- 10.1 Form of Performance-Based Restricted Stock Unit Award Agreement (PBRSU EPS NON).
- 10.2 Form of Performance-Based Restricted Stock Unit Award Agreement (PBRSU EPS OEU).
- 10.3 Form of Performance-Based Restricted Stock Unit Award Agreement (PBRSU EPS ONEU).
- 10.4 Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU DIR).
- 10.5 Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU NON).
- 10.6 Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU OEU).
- 10.7 Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU ONEU).
- 31.1 Rule 13a-14(a)/15d-14(a) Certification by the President and Chief Executive Officer of the Registrant.
- 31.2 Rule 13a-14(a)/15d-14(a) Certification by the Chief Financial Officer of the Registrant.
- 32.1 Section 1350 Certification by the President and Chief Executive Officer of the Registrant.
- 32.2 Section 1350 Certification by the Chief Financial Officer of the Registrant.
- 101.INS(9) XBRL Instance Document.

101.SCH(9) XBRL Taxonomy Extension Schema Document.

101.CAL(9) XBRL Taxonomy Extension Calculation Linkbase Document.

101.LAB(9) XBRL Taxonomy Extension Label Linkbase Document.

101.PRE(9) XBRL Taxonomy Extension Presentation Linkbase Document.

101.DEF(9) XBRL Taxonomy Extension Definitions Linkbase Document.

(1) Incorporated by reference to an exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarter ended February 29, 2000.

**Table of Contents**

- (2) Incorporated by reference to the Registrant's Current Report on Form 8-K filed by the Registrant on October 29, 2008.
- (3) Incorporated by reference to an exhibit to Amendment No. 1 to the Registration Statement on Form S-1 filed by the Registrant on March 17, 1993 (File No. 33-58974).
- (4) Incorporated by reference to the Registrant's Form 8-A (File No. 001-14063) filed October 19, 2001.
- (5) Incorporated by reference to the Registrant's Current Report on Form 8-K filed by the Registrant on January 17, 2008.
- (6) Incorporated by reference to the Registrant's Annual Report on Form 10-K for the fiscal year ended August 31, 2008.
- (7) Incorporated by reference to the Registrant's Current Report on Form 8-K filed by the Registrant on August 12, 2009.
- (8) Incorporated by reference to the Registrant's Current Report on Form 8-K filed by the Registrant on November 2, 2010.
- (9) These interactive data files shall not be deemed filed for purposes of Section 11 or 12 of the Securities Act of 1933, as amended, or Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability under those sections.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Jabil Circuit, Inc.  
Registrant**

Date: June 30, 2011

By: /s/ TIMOTHY L. MAIN  
Timothy L. Main  
*President and Chief Executive Officer*

Date: June 30, 2011

By: /s/ FORBES I.J. ALEXANDER  
Forbes I.J. Alexander  
*Chief Financial Officer*

66

---

**Table of Contents**

**Exhibit Index**

<b>Exhibit No.</b>	<b>Description</b>
31.1	Rule 13a-14(a)/15d-14(a) Certification by the President and Chief Executive Officer of Jabil Circuit, Inc.
31.2	Rule 13a-14(a)/15d-14(a) Certification by the Chief Financial Officer of Jabil Circuit, Inc.
32.1	Section 1350 Certification by the President and Chief Executive Officer of Jabil Circuit, Inc.
32.2	Section 1350 Certification by the Chief Financial Officer of Jabil Circuit, Inc.
10.1	Form of Performance-Based Restricted Stock Unit Award Agreement (PBRSU EPS NON).
10.2	Form of Performance-Based Restricted Stock Unit Award Agreement (PBRSU EPS OEU).
10.3	Form of Performance-Based Restricted Stock Unit Award Agreement (PBRSU EPS ONEU).
10.4	Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU DIR).
10.5	Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU NON).
10.6	Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU OEU).
10.7	Form of Time-Based Restricted Stock Unit Award Agreement (TBRSU ONEU).
101.INS	XBRL Instance Document.
101.SCH	XBRL Taxonomy Extension Schema Document.
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.
101.LAB	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.
101.DEF	XBRL Taxonomy Extension Definitions Linkbase Document.