CNA FINANCIAL CORP Form 10-Q April 30, 2007

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **FORM 10-0**

b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
 SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

**Commission File Number 1-5823** 

#### CNA FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware** 

36-6169860

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

333 S. Wabash Chicago, Illinois

60604

(Address of principal executive offices)

(Zip Code)

(312) 822-5000

#### (Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class

Outstanding at April 25, 2007

Common Stock, Par value \$2.50

271,511,301

### CNA FINANCIAL CORPORATION INDEX

Item Number		Page Number
	PART I. Financial Information	
<u>1.</u>	Condensed Consolidated Financial Statements (Unaudited):	
	Condensed Consolidated Statements of Operations for the Three Months Ended March 31, 2007 and 2006	3
	Condensed Consolidated Balance Sheets at March 31, 2007 and at December 31, 2006	4
	Condensed Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2007 and 2006	5
	Condensed Consolidated Statements of Stockholders Equity for the Three Months Ended March 31, 2007 and 2006	7
	Notes to Condensed Consolidated Financial Statements	8
<u>2.</u>	Management s Discussion and Analysis of Financial Condition and Results of Operations	35
<u>3.</u>	Quantitative and Qualitative Disclosures About Market Risk	59
<u>4.</u>	Controls and Procedures	60
	PART II. Other Information	
<u>1.</u>	<u>Legal Proceedings</u>	61
Certification Certification Written State	Exhibits  ve Compensation Awards to Executive Officers  of Chief Executive Officer  of Chief Financial Officer  ement of the Chief Executive Officer  ement of the Chief Financial Officer	61

# CNA FINANCIAL CORPORATION PART I. FINANCIAL INFORMATION ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

Three months ended March 31 (In millions, except per share data)	2007	2006
Revenues  Net earned premiums  Net investment income  Realized investment gains (losses) not of participating policyholders, and minority	\$ 1,863 608	\$ 1,869 570
Realized investment gains (losses), net of participating policyholders and minority interests  Other revenues	(21) 67	9 53
Total revenues	2,517	2,501
Claims, Benefits and Expenses		
Insurance claims and policyholders benefits	1,448	1,492
Amortization of deferred acquisition costs Other operating expenses	381 218	370 257
Interest	34	30
Total claims, benefits and expenses	2,081	2,149
Income before income tax and minority interest	436	352
Income tax expense Minority interest	(132) (10)	(108) (9)
Income from continuing operations	294	235
Income (loss) from discontinued operations, net of income tax expense of \$1 and \$0	2	(6)
Net income	\$ 296	\$ 229
Basic and Diluted Earnings Per Share		
Income from continuing operations Income (loss) from discontinued operations	\$ 1.08 0.01	\$ 0.84 (0.02)
Basic and diluted earnings per share available to common stockholders	\$ 1.09	\$ 0.82

#### Weighted average outstanding common stock and common stock equivalents

Basic	271.3	256.0
Diluted	271.6	256.0

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements (Unaudited).

3

### CNA FINANCIAL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

	M	arch 31, 2007	D	ecember 31, 2006
(In millions, except share data)				
Assets				
Investments:				
Fixed maturity securities at fair value (amortized cost of \$33,985 and \$35,135)	\$	34,719	\$	35,851
Equity securities at fair value (cost of \$417 and \$408)		673		657
Limited partnership investments		1,940		1,852
Other invested assets		25		26
Short term investments		7,846		5,710
<del></del>		,,,,,,		-,
Total investments		45,203		44,096
Cash		91		84
Reinsurance receivables (less allowance for uncollectible receivables of \$469		71		01
and \$469)		9,373		9,478
Insurance receivables (less allowance for doubtful accounts of \$365 and \$368)		2,170		2,108
Accrued investment income		321		313
Receivables for securities sold		470		303
Deferred acquisition costs				
•		1,189		1,190 342
Prepaid reinsurance premiums		373		
Deferred income taxes		805		855
Property and equipment at cost (less accumulated depreciation of \$578 and		206		077
\$571)		296		277
Goodwill and other intangible assets		142		142
Other assets		657		592
Separate account business		515		503
Total assets	\$	61,605	\$	60,283
Liabilities and Stockholders Equity Liabilities:				
Insurance reserves:				
Claim and claim adjustment expenses	\$	29,510	\$	29,636
Unearned premiums	Ψ	3,825	Ψ	3,784
Future policy benefits		6,755		6,645
Policyholders funds		977		1,015
Collateral on loaned securities		2,914		2,851
				2,831
Payables for securities purchased Participating policyholders funds		1,190 50		50
Long term debt  Federal income taxes payable (includes \$05 and \$28 due to Leave Corneration)		2,156		2,156
Federal income taxes payable (includes \$95 and \$38 due to Loews Corporation)		100		40 520
Reinsurance balances payable		577		539
Other liabilities		2,550		2,740

Separate account business	515	503
Total liabilities	51,119	50,180
Commitments and contingencies (Notes D, G, H and J) Minority interest	347	335
Stockholders equity: Common stock (\$2.50 par value; 500,000,000 shares authorized; 273,040,543		
shares issued; and 271,506,815 and 271,108,780 shares outstanding)	683	683
Additional paid-in capital	2,168	2,166
Retained earnings	6,825	6,486
Accumulated other comprehensive income	563	549
Treasury stock (1,533,728 and 1,931,763 shares), at cost	(44)	(58)
	10,195	9,826
Notes receivable for the issuance of common stock	(56)	(58)
Total stockholders equity	10,139	9,768
Total liabilities and stockholders equity	\$ 61,605	\$ 60,283

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements (Unaudited).

**Table of Contents** 

## CNA FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Three months ended March 31	2	007	2	006
(In millions)				
Cash Flows from Operating Activities:				
Net income	\$	296	\$	229
Adjustments to reconcile net income to net cash flows provided by operating				
activities:				
(Income) loss from discontinued operations		(2)		6
Loss on disposal of property and equipment		2		4
Minority interest		10		9
Deferred income tax provision		20		41
Trading securities activity		(6)		267
Realized investment (gains) losses, net of participating policyholders and minority				
interests		21		(9)
Undistributed earnings of equity method investees		(24)		(15)
Net amortization of bond (discount) premium		(56)		(62)
Depreciation		13		12
Changes in:				
Receivables, net		43		252
Deferred acquisition costs		1		(1)
Accrued investment income		(8)		33
Federal income taxes recoverable/payable		60		116
Prepaid reinsurance premiums		(31)		(100)
Reinsurance balances payable		38		(17)
Insurance reserves		32		(181)
Other assets		(2)		39
Other liabilities		(178)		3
Other, net		6		5
Total adjustments		(61)		402
Net cash flows provided by operating activities-continuing operations	\$	235	\$	631
Net cash flows used by operating activities-discontinued operations	\$	(18)	\$	(5)
Net cash flows provided by operating activities-total	\$	217	\$	626
Cash Flows from Investing Activities: Purchases of fixed maturity securities	\$ (1	5,552)	\$ (	9,951)
Proceeds from fixed maturity securities:	, (-	, ,	, (	, - ,
Sales	1	6,435		1,697
Maturities, calls and redemptions		1,016		1,089

8

Edgar Filing: CNA FINANCIAL CORP - Form 10-Q

Purchases of equity securities		(67)		(596)
Proceeds from sales of equity securities		69		582
Change in short term investments	(	(2,060)	(	(4,014)
Change in collateral on loaned securities		63		1,022
Change in other investments		(37)		(86)
Purchases of property and equipment		(34)		(16)
Dispositions				(2)
Other, net		(35)		(29)
Net cash flows used by investing activities-continuing operations	\$	(202)	\$	(304)
Net cash flows provided (used) by investing activities-discontinued operations	\$	1	\$	(3)
Net cash flows used by investing activities-total	\$	(201)	\$	(307)

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements (Unaudited).

5

## CNA FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Three months ended March 31 (In millions)	2	007	2	006
Cash Flows from Financing Activities:				
Return of investment contract account balances Receipts of investment contract account balances Stock options exercised Other, net		(46) 1 15 4		(344) 1 1 (1)
Net cash flows used by financing activities-continuing operations	\$	(26)	\$	(343)
Net cash flows used by financing activities-discontinued operations	\$		\$	
Net cash flows used by financing activities-total	\$	(26)	\$	(343)
Net change in cash Net cash transactions from continuing operations to discontinued operations Net cash transactions from discontinued operations to continuing operations		(10)		(24) 16 (16)
Cash, beginning of year		124		125
Cash, end of period	\$	114	\$	101
Cash-continuing operations Cash-discontinued operations	\$	91 23	\$	96 5
Cash-total	\$	114	\$	101

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements (Unaudited).

6

## CNA FINANCIAL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY (UNAUDITED)

Three months ended March 31 (In millions)	2007	2006
Preferred Stock Balance, beginning and end of period	\$	\$ 750
Common Stock Balance, beginning and end of period	683	645
Additional Paid-in Capital Balance, beginning of period Stock options exercised and other	2,166 2	1,701 1
Balance, end of period	2,168	1,702
Retained Earnings Balance, beginning of period Adjustment to initially apply FSP 85-4-1, net of tax Adjustment to initially apply FIN 48	6,486 38 5	5,621
Adjusted balance, beginning of period Net income	6,529 296	5,621 229
Balance, end of period	6,825	5,850
Accumulated Other Comprehensive Income Balance, beginning of period Other comprehensive income (loss)	549 14	359 (239)
Balance, end of period	563	120
Treasury Stock Balance, beginning of period Stock options exercised and other	(58) 14	(67)
Balance, end of period	(44)	(67)
Table of Contents		11

#### **Notes Receivable for the Issuance of Common Stock**

Balance, beginning of period	(58)	(59)
(Increase) decrease in notes receivable for the issuance of common stock	2	(1)
Balance, end of period	(56)	(60)
Total Stockholders Equity	\$ 10,139	\$ 8,940

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements (Unaudited).

7

#### CNA FINANCIAL CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### **Note A. Basis of Presentation**

The Condensed Consolidated Financial Statements (Unaudited) include the accounts of CNA Financial Corporation (CNAF) and its controlled subsidiaries. Collectively, CNAF and its subsidiaries are referred to as CNA or the Company. CNA s property and casualty and the remaining life and group insurance operations are primarily conducted by Continental Casualty Company (CCC), The Continental Insurance Company (CIC) and Continental Assurance Company (CAC). Loews Corporation (Loews) owned approximately 89% of the outstanding common stock of CNAF as of March 31, 2007.

The accompanying Condensed Consolidated Financial Statements (Unaudited) have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). Certain financial information that is normally included in annual financial statements, including certain financial statement notes, prepared in accordance with GAAP, is not required for interim reporting purposes and has been condensed or omitted. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in CNAF s Form 10-K filed with the Securities and Exchange Commission (SEC) for the year ended December 31, 2006. The preparation of Condensed Consolidated Financial Statements (Unaudited) in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the Condensed Consolidated Financial Statements and the reported amounts of revenues and expenses during the reporting periods. Actual results may differ from those estimates.

The interim financial data as of March 31, 2007 and for the three months ended March 31, 2007 and 2006 is unaudited. However, in the opinion of management, the interim data includes all adjustments, consisting of normal recurring accruals, necessary for a fair statement of the Company s results for the interim periods. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. All significant intercompany amounts have been eliminated.

#### **Note B. Accounting Pronouncements**

### Financial Accounting Standards Board (FASB) Staff Position Technical Bulletin No. 85-4-1, <u>Accounting for Life Settlement Contracts by Third-Party Investors</u> (FSP 85-4-1)

In March 2006, the FASB issued FSP 85-4-1. A life settlement contract for purposes of FSP 85-4-1 is a contract between the owner of a life insurance policy (the policy owner) and a third-party investor (investor). The previous accounting guidance, FASB Technical Bulletin No. 85-4, Accounting for Purchases of Life Insurance (FTB 85-4), required the purchaser of life insurance contracts to account for the life insurance contract at its cash surrender value. Because life insurance contracts are purchased in the secondary market at amounts in excess of the policies cash surrender values, the application of guidance in FTB 85-4 created a loss upon acquisition of policies. FSP 85-4-1 provides initial and subsequent measurement guidance and financial statement presentation and disclosure guidance for investments by third-party investors in life settlement contracts. FSP 85-4-1 allows an investor to elect to account for its investments in life settlement contracts using either the investment method or the fair value method. The election shall be made on an instrument-by-instrument basis and is irrevocable. The Company adopted FSP 85-4-1 on January 1, 2007.

Prior to 2002, the Company purchased investments in life settlement contracts. Under a life settlement contract, the Company obtained the ownership and beneficiary rights of an underlying life insurance policy. The Company has elected to account for its investment in life settlement contracts using the fair value method and the initial impact upon adoption of FSP 85-4-1 under the fair value method was an increase to retained earnings of \$38 million, net of tax. Under the fair value method, each life settlement contract is carried at its fair value at the end of each reporting period. The change in fair value, life insurance proceeds received and periodic maintenance costs, such as premiums, necessary to keep the underlying policy in force, are recorded in Other revenues on the Condensed Consolidated Statement of Operations for the three months ended March 31, 2007. Amounts presented related to the prior year were accounted for under the previous accounting guidance, FTB 85-4, where the carrying value of life settlement contracts was the cash surrender value, and revenue was recognized and included in

8

### CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

Other revenues on the Condensed Consolidated Statement of Operations when the life insurance policy underlying the life settlement contract matured. Under the previous accounting guidance, maintenance expenses were expensed as incurred and included in Other operating expenses on the Condensed Consolidated Statement of Operations. The Company s investment in life settlement contracts of \$108 million at March 31, 2007 is included in Other assets on the Condensed Consolidated Balance Sheet. The cash receipts and payments related to life settlement contracts are included in Cash flows from operating activities on the Condensed Consolidated Statements of Cash Flows for both periods presented.

The fair value of each life insurance policy is determined as the present value of the anticipated death benefits less anticipated premium payments for that policy. These anticipated values are determined using mortality rates and policy terms that are distinct for each insured. The discount rate used reflects current risk-free rates at applicable durations and the risks associated with assessing the current medical condition of the insured, the potential volatility of mortality experience for the portfolio and longevity risk. The Company used its own experience to determine the fair value of its portfolio of life settlement contracts. The mortality experience of this portfolio of life insurance policies may vary by quarter due to its relatively small size.

The following table details the values for life settlement contracts as of March 31, 2007.

Values as of March 31, 2007	Number of Life Settlement Contracts	Fair Value of Life Settlement Contracts (In millions)		Face Amount of Life Insurance Policies (In millions)	
Estimated maturity during:					
2007	60	\$	6	\$	38
2008	80		8		50
2009	80		8		49
2010	80		8		49
2011	80		9		51
Thereafter	1,075		69		538
Total	1,455	\$	108	\$	775

The unrealized gain (change in fair value) recognized during the first quarter of 2007 on contracts still being held on March 31, 2007 is \$1 million. The gain recognized during the first quarter of 2007 on contracts that matured is \$14 million.

### FASB Interpretation No. 48, <u>Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement</u> No. 109 (FIN 48)

In June 2006, the FASB issued FIN 48. FIN 48 prescribes a comprehensive model for how a company should recognize, measure, present and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return. FIN 48 states that a tax benefit from an uncertain position may be recognized only if it is more likely than not that the position is sustainable, based on its technical merits. The tax benefit of a qualifying position is the largest amount of tax benefit that is greater than 50 percent likely of being realized upon ultimate settlement with a taxing authority having full knowledge of all relevant information. The adoption of FIN 48 as of January 1, 2007 increased retained earnings by \$5 million. See Note F for further discussion.

Statement of Accounting Financial Standard (SFAS) No. 155, <u>Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140</u> (SFAS 155)

In February 2006, the FASB issued SFAS 155. SFAS 155 amends SFAS No. 133, <u>Accounting for Derivative Instruments and Hedging Activities</u> (SFAS 133), and SFAS No. 140, <u>Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities</u>. SFAS 155 also resolves issues addressed in SFAS 133 Implementation Issue No. D1, <u>Application of Statement 133 to Beneficial Interests in Securitized Financial Assets</u>. SFAS 155 eliminates the exemption from applying SFAS 133 to interests in certain securitized financial assets so that similar instruments are accounted for in the same manner regardless of the form of the

9

### CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

instruments. SFAS 155 also allows a preparer to elect fair value measurement at acquisition, at issuance, or when a previously recognized financial instrument is subject to a remeasurement (new basis) event, on an instrument-by-instrument basis. The fair value election provided for in paragraph 4(c) of SFAS 155 may also be applied upon adoption of SFAS 155 for hybrid financial instruments that had been bifurcated under paragraph 12 of SFAS 133 prior to the adoption of this Statement. SFAS 155 is effective for all financial instruments acquired or issued after the beginning of an entity s first fiscal year that begins after September 15, 2006. The adoption of SFAS 155 as of January 1, 2007 had no impact on the results of operations or financial condition of the Company.

### SFAS 133 Implementation Issue No. B40, <u>Embedded Derivatives: Application of Paragraph 13(b) to Securitized Interests in Prepayable Financial Assets</u> (Issue B40)

In January 2007, the FASB released Issue B40 which is to be applied upon adoption of SFAS 155. Issue B40 provides a narrow scope exception from paragraph 13(b) of SFAS 133 for securitized interests that meet certain criteria and contain only an embedded derivative that is tied to the prepayment risk of the underlying prepayable financial assets. There were no securities impacted by the adoption of Issue B40 in conjunction with SFAS 155.

### Statement of Position 05-1, <u>Accounting by Insurance Enterprises for Deferred Acquisition Costs in Connection</u> with Modifications or Exchanges of Insurance Contracts (SOP 05-1)

In September 2005, the Accounting Standards Executive Committee of the American Institute of Certified Public Accountants issued SOP 05-1. SOP 05-1 provides guidance on accounting by insurance enterprises for deferred acquisition costs on internal replacements of insurance and investment contracts other than those specifically described in SFAS No. 97, Accounting and Reporting by Insurance Enterprises for Certain Long-Duration Contracts and for Realized Gains and Losses from the Sale of Investments. SOP 05-1 defines an internal replacement as a modification in product benefits, features, rights, or coverages that occurs by the exchange of a contract for a new contract, or by amendment, endorsement, or rider to a contract, or by the election of a feature or coverage within a contract. SOP 05-1 was adopted by the Company as of January 1, 2007 and had no impact on the results of operations or financial condition of the Company.

10

## CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

#### Note C. Earnings Per Share

Earnings per share available to common stockholders is based on weighted average outstanding shares. Basic earnings per share excludes dilution and is computed by dividing net income attributable to common stockholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. For the three months ended March 31, 2007 and 2006, less than one million shares attributable to exercises under stock-based employee compensation plans were excluded from the calculation of diluted earnings per share because they were antidilutive.

The computation of earnings per share is as follows:

#### **Earnings Per Share**

Three months ended March 31 (In millions, except per share amounts)	2007	2006
Income from continuing operations Less: undeclared preferred stock dividend through repurchase date	\$ 294	\$ 235 (19)
Income from continuing operations available to common stockholders	\$ 294	\$ 216
Weighted average outstanding common stock and common stock equivalents Effect of dilutive securities, employee stock options and appreciation rights	271.3 0.3	256.0
Adjusted weighted average outstanding common stock and common stock equivalents assuming conversions	271.6	256.0
Basic and diluted earnings per share from continuing operations available to common stockholders	\$ 1.08	\$ 0.84

The Series H Cumulative Preferred Stock Issue (Series H Issue) was held by Loews and accrued cumulative dividends at an initial rate of 8% per year, compounded annually. In August 2006, the Company repurchased the Series H Issue for approximately \$993 million, a price equal to the liquidation preference.

11

## CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

#### **Note D. Investments**

The significant components of net investment income are presented in the following table.

#### **Net Investment Income**

Three months ended March 31 (In millions)	2007	2006
Fixed maturity securities	\$ 496	\$ 415
Short term investments	50	65
Limited partnerships	52	74
Equity securities	5	6
Income from trading portfolio (a)	3	42
Interest on funds withheld and other deposits	(1)	(25)
Other	11	3
Gross investment income	616	580
Investment expense	(8)	(10)
Net investment income	\$ 608	\$ 570

<sup>(</sup>a) The change in net unrealized gains on trading securities, included in net investment income, was \$2 million for the three months ended March 31, 2007 and 2006.

The components of realized investment results for available-for-sale securities are presented in the following table.

#### **Realized Investment Gains (Losses)**

Three months ended March 31 (In millions)	2	007	20	006
Fixed maturity securities: U.S. Government bonds	\$	2	\$	4
Corporate and other taxable bonds Tax-exempt bonds Asset-backed bonds		25 (11) (33)		(20) 25 (9)
Asset-backed bolius		(33)		(2)
Total fixed maturity securities		(17)		
Equity securities		3		3
Derivative securities		(8)		7
Short term investments				(2)
Other, net of participating policyholders interest		1		

Realized investment gains (losses) before allocation to participating policyholders and		
minority interests	(21)	8
Allocated to participating policyholders and minority interests		1

#### Realized investment gains (losses)

(21) \$

9

For the three months ended March 31, 2007, other-than-temporary impairment (OTTI) losses of \$87 million were recorded primarily in the asset-backed bonds and corporate and other taxable bonds sectors. This compared to OTTI losses for the three months ended March 31, 2006 of \$10 million recorded primarily in the corporate and other taxable bonds sector.

The Company s investment policies emphasize high credit quality and diversification by industry, issuer and issue. Assets supporting interest rate sensitive liabilities are segmented within the general account to facilitate asset/liability duration management.

12

## CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

The following tables provide a summary of fixed maturity and equity securities investments.

#### **Summary of Fixed Maturity and Equity Securities**

	Cost or Amortized	Gross Unrealized		Inrealized osses Greater than 12	Estimated Fair
March 31, 2007	Cost	Gains	Months	Months	Value
(In millions)					
Fixed maturity securities available-for-sale:					
U.S. Treasury securities and obligations of government	Φ 4.721	Φ 106	Φ 1	Φ 1	Φ 4.605
agencies	\$ 4,531	\$ 106	\$ 1	\$ 1	\$ 4,635
Asset-backed securities	12,604	33	24	129	12,484
States, municipalities and political subdivisions	5,451	221	2	4	5,665
tax-exempt Corporate securities	6,708	307	3	9	7,003
Other debt securities	3,497	209	4	3	3,699
Redeemable preferred stock	994	39	7	3	1,033
Redecinable preferred stock	77 <del>4</del>	39			1,033
Total fixed maturity securities available-for-sale	33,785	915	35	146	34,519
Total fixed maturity securities trading	200				200
Equity securities available-for-sale:					
Common stock	217	244			461
Preferred stock	134	12			146
Treferred stock	101	12			110
Total equity securities available-for-sale	351	256			607
Total equity securities trading	66				66
Total	\$ 34,402	\$ 1,171	\$ 35	\$ 146	\$ 35,392

#### **Summary of Fixed Maturity and Equity Securities**

Estimated
Estin

			Gross Unrealized Losses							
	An	nortized	Uni	realized	tł	ess nan 12	Gr t	reater han 12		Fair
December 31, 2006 (In millions)		Cost	(	Gains Months		onths	Months			
Fixed maturity securities available-for-sale: U.S. Treasury securities and obligations of government agencies Asset-backed securities	\$	5,056 13,821	\$	86 28	\$	3 20	\$	1 152	\$	5,138 13,677
States, municipalities and political subdivisions tax-exempt Corporate securities		4,915 6,811		237 338		1 8		5		5,146 7,132
Other debt securities Redeemable preferred stock		3,443 885		207 28		7 1		1		3,642 912
Total fixed maturity securities available-for-sale		34,931		924		40		168		35,647
Total fixed maturity securities trading		204								204
Equity securities available-for-sale: Common stock		214		239		1				452
Preferred stock		134		11		-				145
Total equity securities available-for-sale		348		250		1				597
Total equity securities trading		60								60
Total	\$	35,543	\$	1,174	\$	41	\$	168	\$	36,508
	13	3								

## CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

The following table summarizes, for fixed maturity and equity securities in an unrealized loss position at March 31, 2007 and December 31, 2006, the aggregate fair value and gross unrealized loss by length of time those securities have been continuously in an unrealized loss position.

#### **Unrealized Loss Aging**

	March	31, 2007 Gross	Decembe	er 31, 2006 Gross
	Estimated Fair	Unrealized	Estimated Fair	Unrealized
	Value	Loss	Value	Loss
(In millions)				
Fixed maturity securities:				
Investment grade:	Ф. 2.200	Φ 27	Φ 0.000	Φ 24
0-6 months	\$ 3,380	\$ 27	\$ 9,829	\$ 24
7-12 months	459 4.706	6	1,267	12
13-24 months Greater than 24 months	4,796	92 54	5,248	127 41
Greater than 24 months	1,679	34	1,022	41
Total investment grade	10,314	179	17,366	204
Non-investment grade:				
0-6 months	143	1	509	2
7-12 months	30	1	87	2
13-24 months	7		24	
Greater than 24 months	2		2	
Total non-investment grade	182	2	622	4
20m non m. comen grude	102	_	022	·
Total fixed maturity securities	10,496	181	17,988	208
Equity securities:				
0-6 months	20		10	1
7-12 months	20		1	1
13-24 months			-	
Greater than 24 months	3		3	
Total assists as sociética	22		1 /	1
Total equity securities	23		14	1

#### Total fixed maturity and equity securities

\$ 10,519

181

\$

\$18,002

\$ 209

At March 31, 2007, the carrying value of the general account fixed maturities was \$34,719 million, representing 77% of the total investment portfolio. The net unrealized position associated with the fixed maturity portfolio included \$181 million in gross unrealized losses, consisting of asset-backed securities which represented 85%, corporate bonds which represented 7%, municipal securities which represented 4%, and all other fixed maturity securities which represented 4%. The gross unrealized loss for any single issuer was no greater than 0.1% of the carrying value of the total general account fixed maturity portfolio. The total fixed maturity portfolio gross unrealized losses included 1,253 securities which were, in aggregate, approximately 2% below amortized cost.

Given the current facts and circumstances, the Company has determined that the securities presented in the above unrealized gain/loss tables were temporarily impaired when evaluated at March 31, 2007 or December 31, 2006, and therefore no related realized losses were recorded. A discussion of some of the factors reviewed in making that determination as of March 31, 2007 is presented below.

14

### CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

#### **Asset-Backed Securities**

The unrealized losses on the Company s investments in asset-backed securities were caused primarily by a change in interest rates. This category includes mortgage-backed securities guaranteed by an agency of the U.S. government. There were 350 agency mortgage-backed pass-through securities and 3 agency collateralized mortgage obligations (CMOs) in an unrealized loss position as of March 31, 2007. The aggregate severity of the unrealized loss on these securities was approximately 4% of amortized cost. These securities do not tend to be influenced by the credit of the issuer but rather the characteristics and projected principal payments of the underlying collateral.

The remainder of the holdings in this category are corporate mortgage-backed pass-through, CMOs and corporate asset-backed structured securities. The holdings in these sectors include 446 securities in an unrealized loss position with over 89% of these unrealized losses related to securities rated AAA. The aggregate severity of the unrealized loss was approximately 2% of amortized cost. The contractual cash flows on the asset-backed structured securities are pass-through but may be structured into classes of preference. The structured securities held are generally secured by over collateralization or default protection provided by subordinated tranches. Within this category, securities subject to Emerging Issues Task Force (EITF) Issue No. 99-20, Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets (EITF 99-20), are monitored for adverse changes in cash flow projections. If there are adverse changes in cash flows, the amount of accretable yield is prospectively adjusted and an OTTI loss is recognized. As of March 31, 2007, there was no adverse change in estimated cash flows noted for the securities subject to EITF 99-20, which have an aggregate unrealized loss of \$9 million and an aggregate severity of the unrealized loss of approximately 1% of amortized cost.

Because the decline in fair value was primarily attributable to changes in interest rates and not credit quality and because the Company has the ability and intent to hold those investments until an anticipated recovery of fair value, which may be maturity, the Company considers these investments to be temporarily impaired at March 31, 2007.

#### **Investment Commitments**

As of March 31, 2007 and December 31, 2006, the Company had committed approximately \$114 million and \$109 million to future capital calls from various third-party limited partnership investments in exchange for an ownership interest in the related partnerships.

The Company invests in multiple bank loan participations as part of its overall investment strategy and has committed to additional future purchases and sales. The purchase and sale of these investments are recorded on the date that the legal agreements are finalized and cash settlement is made. As of March 31, 2007 and December 31, 2006, the Company had commitments to purchase \$136 million and \$60 million, and sell \$41 million and \$21 million of various bank loan participations. When loan participation purchases are settled and recorded they may contain both funded and unfunded amounts. An unfunded loan represents an obligation by the Company to provide additional amounts under the terms of the loan participation. The funded portions are reflected on the Condensed Consolidated Balance Sheets, while any unfunded amounts are not recorded until a draw is made under the loan facility. As of March 31, 2007 and December 31, 2006, the Company had obligations on unfunded bank loan participations in the amount of \$17 million and \$29 million.

15

#### **CNA FINANCIAL CORPORATION**

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

#### **Note E. Derivative Financial Instruments**

A summary of the recognized gains (losses) related to derivative financial instruments follows.

#### **Derivative Financial Instruments Recognized Gains (Losses)**

Three months ended March 31 (In millions)		2007		
General account				
Without hedge designation				
Swaps	\$	(7)	\$	6
Futures sold, not yet purchased				6 2
Currency forwards		(1)		
Commitments to purchase government and municipal securities (TBAs)				(1)
Trading activities				
Futures purchased		(5)		29
Currency forwards				1
Total	\$	(13)	\$	37

A summary of the aggregate contractual or notional amounts and estimated fair values related to derivative financial instruments follows. The contractual or notional amounts for derivatives are used to calculate the exchange of contractual payments under the agreements and are not representative of the potential for gain or loss on these instruments.

#### **Derivative Financial Instruments**

March 31, 2007 (In millions)	Contractual/ Notional Amount			Estimated Fair Value Asset (Liability)	
General account					
Without hedge designation					
Swaps	\$	5,161	\$	(34)	
Currency forwards		28		(1)	
Equity warrants		6		2	
Options embedded in convertible debt securities		9			
Trading activities					
Futures purchased		678			
Futures sold, not yet purchased		138			
Currency forwards		27			

Total general account		\$ 6,047	\$ (33)
Separate accounts Options written		\$ 8	\$
Total separate accounts		\$ 8	\$
	16		

## CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

#### **Derivative Financial Instruments**

December 31, 2006 (In millions)	Contractual/ Notional Amount			Estimated Fair Value Asset (Liability)	
General account					
Without hedge designation	4	4.50.5		(20)	
Swaps	\$	4,795	\$	(30)	
Currency forwards		8		2	
Equity warrants		6		2	
Options embedded in convertible debt securities		9			
Trading activities					
Futures purchased		722		(3)	
Futures sold, not yet purchased		79		(-)	
Currency forwards		25			
Total general account	\$	5,644	\$	(31)	
Separate accounts	ф		Ф		
Options written	\$	1	\$		
Total severate accounts	¢	1	¢		
Total separate accounts	\$	1	\$		

Options embedded in convertible debt securities are classified as Fixed maturity securities on the Condensed Consolidated Balance Sheets, consistent with the host instruments.

#### **Note F. Income Taxes**

CNA and its eligible subsidiaries are included in the consolidated federal income tax return of Loews and its eligible subsidiaries.

For the three months ended March 31, 2007, CNA paid Loews \$36 million. For the three months ended March 31, 2006, CNA received from Loews \$68 million. CNA s consolidated federal income taxes payable at March 31, 2007 includes a \$95 million payable to Loews and a \$5 million payable related to domestic affiliates less than 80% owned and/or foreign subsidiaries. At December 31, 2006, CNA s consolidated federal income tax liability included a \$38 million payable to Loews and a \$2 million payable related to domestic affiliates less than 80% owned and/or foreign subsidiaries.

The 2005 and 2006 tax years remain subject to examination by the Internal Revenue Service (IRS). The federal income tax return for 2005 is currently under examination by the IRS. The Company believes the outcome of this examination will not have a material effect on the financial condition or results of operations of the Company.

For 2007, the IRS has invited Loews and the Company to participate in the Compliance Assurance Process (CAP), which is a voluntary program for a limited number of large corporations. Under CAP, the IRS conducts a real-time audit and works contemporaneously with the Company to resolve any issues prior to the filing of the 2007 tax return. Loews and the Company have agreed to participate. The Company believes this approach should reduce tax-related uncertainties, if any.

The Company adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, the Company recognized an increase to beginning retained earnings on January 1, 2007 of \$5 million. The total amount of unrecognized tax benefits as of the date of adoption is \$3 million. Included in the balance at January 1, 2007, are \$2 million of tax positions that if recognized would affect the effective tax rate.

The Company anticipates that it is reasonably possible that a payment of \$3 million will be made at the conclusion of a state income tax examination within the next 12 months related primarily to a previous IRS examination.

The Company recognizes interest accrued related to: (1) unrecognized tax benefits in Other operating expenses and (2) tax refund claims in Other revenues on the Condensed Consolidated Statements of Operations. The Company

17

## CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

recognizes penalties (if any) in Income tax expense (benefit) on the Condensed Consolidated Statements of Operations. There is \$2 million accrued for the payment of interest and no amount accrued for the payment of penalties at January 1, 2007.

#### Note G. Claim and Claim Adjustment Expense Reserves

CNA s property and casualty insurance claim and claim adjustment expense reserves represent the estimated amounts necessary to settle all outstanding claims, including claims that are incurred but not reported (IBNR) as of the reporting date. The Company s reserve projections are based primarily on detailed analysis of the facts in each case, CNA s experience with similar cases and various historical development patterns. Consideration is given to such historical patterns as field reserving trends and claims settlement practices, loss payments, pending levels of unpaid claims and product mix, as well as court decisions, economic conditions and public attitudes. All of these factors can affect the estimation of claim and claim adjustment expense reserves.

Establishing claim and claim adjustment expense reserves, including claim and claim adjustment expense reserves for catastrophic events that have occurred, is an estimation process. Many factors can ultimately affect the final settlement of a claim and, therefore, the necessary reserve. Changes in the law, results of litigation, medical costs, the cost of repair materials and labor rates can all affect ultimate claim costs. In addition, time can be a critical part of reserving determinations since the longer the span between the incidence of a loss and the payment or settlement of the claim, the more variable the ultimate settlement amount can be. Accordingly, short-tail claims, such as property damage claims, tend to be more reasonably estimable than long-tail claims, such as general liability and professional liability claims. Adjustments to prior year reserve estimates, if necessary, are reflected in the results of operations in the period that the need for such adjustments is determined.

Catastrophes are an inherent risk of the property and casualty insurance business and have contributed to material period-to-period fluctuations in the Company s results of operations and/or equity. Catastrophe losses, net of reinsurance, were \$32 million and \$12 million for the three months ended March 31, 2007 and 2006. Catastrophe losses in the first quarter of 2007 related primarily to tornadoes and winter storms. Catastrophe losses in the first quarter of 2006 related primarily to tornadoes. There can be no assurance that CNA s ultimate cost for catastrophes will not exceed estimates.

The following provides discussion of the Company s Asbestos, Environmental Pollution and Mass Tort (APMT) and core reserves.

#### **APMT Reserves**

CNA s property and casualty insurance subsidiaries have actual and potential exposures related to APMT claims. Establishing reserves for APMT claim and claim adjustment expenses is subject to uncertainties that are greater than those presented by other claims. Traditional actuarial methods and techniques employed to estimate the ultimate cost of claims for more traditional property and casualty exposures are less precise in estimating claim and claim adjustment expense reserves for APMT, particularly in an environment of emerging or potential claims and coverage issues that arise from industry practices and legal, judicial and social conditions. Therefore, these traditional actuarial methods and techniques are necessarily supplemented with additional estimating techniques and methodologies, many of which involve significant judgments that are required of management. Accordingly, a high degree of uncertainty remains for the Company s ultimate liability for APMT claim and claim adjustment expenses.

In addition to the difficulties described above, estimating the ultimate cost of both reported and unreported APMT claims is subject to a higher degree of variability due to a number of additional factors, including among others: the number and outcome of direct actions against the Company; coverage issues, including whether certain costs are covered under the policies and whether policy limits apply; allocation of liability among numerous parties, some of whom may be in bankruptcy proceedings, and in particular the application of joint and several liability to specific insurers on a risk; inconsistent court decisions and developing legal theories; continuing aggressive tactics of plaintiffs lawyers; the risks and lack of predictability inherent in major litigation; enactment of state and federal legislation to address asbestos claims; increases and decreases in asbestos, environmental pollution and mass tort claims which

cannot now be anticipated; increases and decreases in costs to defend asbestos, pollution and mass tort claims; changing liability theories against the Company s policyholders in environmental and mass tort matters; possible exhaustion of underlying umbrella and excess coverage; and future developments pertaining to the Company s ability to recover reinsurance for asbestos, pollution and mass tort claims.

18

## CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

CNA has annually performed ground up reviews of all open APMT claims to evaluate the adequacy of the Company s APMT reserves. In performing its comprehensive ground up analysis, the Company considers input from its professionals with direct responsibility for the claims, inside and outside counsel with responsibility for representation of the Company and its actuarial staff. These professionals review, among many factors, the policyholder s present and predicted future exposures, including such factors as claims volume, trial conditions, prior settlement history, settlement demands and defense costs; the impact of asbestos defendant bankruptcies on the policyholder; the policies issued by CNA, including such factors as aggregate or per occurrence limits, whether the policy is primary, umbrella or excess, and the existence of policyholder retentions and/or deductibles; the existence of other insurance; and reinsurance arrangements.

The following table provides data related to CNA s APMT claim and claim adjustment expense reserves.

#### **APMT Reserves**

(In millions)	Marc Asbestos	March 31, 2007 Environmental Pollution and Asbestos Mass Tort			December 31, 2006 Environment Pollution and Asbestos Mass Tort		
Gross reserves Ceded reserves	\$ 2,503 (1,115)	\$	629 (220)	\$ 2,635 (1,183)	\$	647 (231)	
Net reserves	\$ 1,388	\$	409	\$ 1,452	\$	416	

#### Asbestos

CNA s property and casualty insurance subsidiaries have exposure to asbestos-related claims. Estimation of asbestos-related claim and claim adjustment expense reserves involves limitations such as inconsistency of court decisions, specific policy provisions, allocation of liability among insurers and insureds, and additional factors such as missing policies and proof of coverage. Furthermore, estimation of asbestos-related claims is difficult due to, among other reasons, the proliferation of bankruptcy proceedings and attendant uncertainties, the targeting of a broader range of businesses and entities as defendants, the uncertainty as to which other insureds may be targeted in the future and the uncertainties inherent in predicting the number of future claims.

As of March 31, 2007 and December 31, 2006, CNA carried approximately \$1,388 million and \$1,452 million of claim and claim adjustment expense reserves, net of reinsurance recoverables, for reported and unreported asbestos-related claims. There was no asbestos-related net claim and claim adjustment expense reserve development recorded for the three months ended March 31, 2007. The Company recorded \$1 million of unfavorable asbestos-related net claim and claim adjustment expense reserve development for the three months ended March 31, 2006. The Company paid asbestos-related claims, net of reinsurance recoveries, of \$64 million and \$47 million for the three months ended March 31, 2007 and 2006. On February 2, 2007, CNA paid \$31 million to the Owens Corning Fibreboard Trust. Such payment was made pursuant to CNA s 1993 settlement with Fibreboard.

Certain asbestos claim litigation in which CNA is currently engaged is described below:

The ultimate cost of reported claims, and in particular APMT claims, is subject to a great many uncertainties, including future developments of various kinds that CNA does not control and that are difficult or impossible to foresee accurately. With respect to the litigation identified below in particular, numerous factual and legal issues remain unresolved. Rulings on those issues by the courts are critical to the evaluation of the ultimate cost to the

Company. The outcome of the litigation cannot be predicted with any reliability. Accordingly, the extent of losses beyond any amounts that may be accrued are not readily determinable at this time.

On February 13, 2003, CNA announced it had resolved asbestos related coverage litigation and claims involving A.P. Green Industries, A.P. Green Services and Bigelow Liptak Corporation. Under the agreement, CNA is required to pay \$70 million, net of reinsurance recoveries, over a ten year period commencing after the final approval of a bankruptcy plan of reorganization. The settlement resolves CNA s liabilities for all pending and future asbestos and silica claims involving A.P. Green Industries, Bigelow Liptak Corporation and related subsidiaries, including alleged non-products exposures. The settlement received initial bankruptcy court approval

19

### CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

on August 18, 2003. The court has held a confirmation hearing on the bankruptcy plan containing an injunction to protect CNA from any future claims and the parties are awaiting a ruling on confirmation.

CNA is engaged in insurance coverage litigation in New York State Court, filed in 2003, with a defendant class of underlying plaintiffs who have asbestos bodily injury claims against the former Robert A. Keasbey Company (Keasbey) (Continental Casualty Co. v. Employers Ins. of Wausau et al., No. 601037/03 (N.Y. County)). Keasbey, a currently dissolved corporation, was a seller and installer of asbestos-containing insulation products in New York and New Jersey. Thousands of plaintiffs have filed bodily injury claims against Keasbey; however, Keasbey s involvement at a number of work sites is a highly contested issue. Therefore, the defense disputes the percentage of valid claims against Keasbey. CNA issued Keasbey primary policies for 1970-1987 and excess policies for 1972-1978. CNA has paid an amount substantially equal to the policies aggregate limits for products and completed operations claims in the confirmed CNA policies. Claimants against Keasbey allege, among other things, that CNA owes coverage under sections of the policies not subject to the aggregate limits, an allegation CNA vigorously contests in the lawsuit. In the litigation, CNA and the claimants seek declaratory relief as to the interpretation of various policy provisions. The court dismissed a claim alleging bad faith and seeking unspecified damages on March 21, 2004; that ruling was affirmed on March 31, 2005 by Appellate Division, First Department. The trial in the Keasbey coverage action commenced on July 13, 2005; closing arguments concluded on October 28, 2005. The Court reopened the record in January 2006 for additional evidentiary submissions and briefing, and additional closing arguments were held March 27, 2006. It is unclear when the Company will have a decision from the trial court. With respect to this litigation in particular, numerous factual and legal issues remain to be resolved that are critical to the final result, the outcome of which cannot be predicted with any reliability. These factors include, among others: (a) whether the Company has any further responsibility to compensate claimants against Keasbey under its policies and, if so, under which policies; (b) whether the Company s responsibilities extend to a particular claimant s entire claim or only to a limited percentage of the claim; (c) whether the Company s responsibilities under its policies are limited by the occurrence limits or other provisions of the policies; (d) whether certain exclusions in some of the policies apply to exclude certain claims; (e) the extent to which claimants can establish exposures to asbestos materials as to which Keasbey has any responsibility; (f) the legal theories which must be pursued by such claimants to establish the liability of Keasbey and whether such theories can, in fact, be established; (g) the diseases and damages alleged by such claimants; and (h) the extent that such liability would be shared with other responsible parties. Accordingly, the extent of losses beyond any amounts that may be accrued are not readily determinable at this time.

CNA has insurance coverage disputes related to asbestos bodily injury claims against a bankrupt insured, Burns & Roe Enterprises, Inc. (Burns & Roe). These disputes are currently part of coverage litigation (stayed in view of the bankruptcy) and an adversary proceeding in In re: Burns & Roe Enterprises, Inc., pending in the U.S. Bankruptcy Court for the District of New Jersey, No. 00-41610. Burns & Roe provided engineering and related services in connection with construction projects. At the time of its bankruptcy filing, on December 4, 2000, Burns & Roe asserted that it faced approximately 11,000 claims alleging bodily injury resulting from exposure to asbestos as a result of construction projects in which Burns & Roe was involved. CNA allegedly provided primary liability coverage to Burns & Roe from 1956-1969 and 1971-1974, along with certain project-specific policies from 1964-1970. The litigation involves disputes over the confirmation of the Plan of Reorganization in bankruptcy, the scope and extent of coverage, if any, afforded to Burns & Roe for its asbestos liabilities. On December 5, 2005, Burns & Roe filed its Third Amended Plan of Reorganization ( Plan ). A confirmation hearing relating to that Plan is anticipated in 2007. Coverage issues will be determined in a later proceeding. With respect to both confirmation of the Plan and coverage issues, numerous factual and legal issues remain to be resolved that are critical to the final result, the outcome of which cannot be predicted with any reliability. These factors include, among others: (a) whether the Company has any further responsibility to compensate claimants against Burns & Roe under its policies and, if so, under which; (b) whether the Company s responsibilities under its policies extend to a particular claimant s entire claim or only to a limited percentage of the claim; (c) whether the Company s responsibilities under its policies are limited

by the occurrence limits or other provisions of the policies; (d) whether certain exclusions, including professional liability exclusions, in some of the Company s policies apply to exclude certain claims; (e) the extent to which claimants can establish exposure to asbestos materials as to which Burns & Roe has any responsibility; (f) the legal theories which must be pursued by such claimants to establish the liability of Burns & Roe and whether such theories can, in fact, be established; (g) the diseases and damages alleged by such claimants; (h) the extent that any liability of Burns & Roe would be shared with other potentially responsible parties;

20

### CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

and (i) the impact of bankruptcy proceedings on claims and coverage issue resolution. Accordingly, the extent of losses beyond any amounts that may be accrued are not readily determinable at this time.

Suits have also been initiated directly against the CNA companies and numerous other insurers in two jurisdictions: Texas and Montana. Lawsuits were filed in Texas beginning in 2002, against two CNA companies and numerous other insurers and non-insurer corporate defendants asserting liability for failing to warn of the dangers of asbestos (E.g. Boson v. Union Carbide Corp., (Nueces County, Texas)). During 2003, many of the Texas suits were dismissed as time-barred by the applicable Statute of Limitations. In other suits, the carriers argued that they did not owe any duty to the plaintiffs or the general public to advise the world generally or the plaintiffs particularly of the effects of asbestos and that Texas statutes precluded liability for such claims, and two Texas courts dismissed these suits. Certain of the Texas courts rulings were appealed, but plaintiffs later dismissed their appeals. A different Texas court denied similar motions seeking dismissal at the pleading stage, allowing limited discovery to proceed. After that court denied a related challenge to jurisdiction, the insurers transferred those cases, among others, to a state multi-district litigation court in Harris County charged with handling asbestos cases, and the cases remain in that court. The insurers have petitioned the appellate court in Houston for an order of mandamus, requiring the multi-district litigation court to dismiss the cases on jurisdictional and substantive grounds. With respect to this litigation in particular, numerous factual and legal issues remain to be resolved that are critical to the final result, the outcome of which cannot be predicted with any reliability. These factors include: (a) the speculative nature and unclear scope of any alleged duties owed to individuals exposed to asbestos and the resulting uncertainty as to the potential pool of potential claimants; (b) the fact that imposing such duties on all insurer and non-insurer corporate defendants would be unprecedented and, therefore, the legal boundaries of recovery are difficult to estimate; (c) the fact that many of the claims brought to date are barred by various Statutes of Limitation and it is unclear whether future claims would also be barred; (d) the unclear nature of the required nexus between the acts of the defendants and the right of any particular claimant to recovery; and (e) the existence of hundreds of co-defendants in some of the suits and the applicability of the legal theories pled by the claimants to thousands of potential defendants. Accordingly, the extent of losses beyond any amounts that may be accrued are not readily determinable at this time.

On March 22, 2002, a direct action was filed in Montana (Pennock, et al. v. Maryland Casualty, et al. First Judicial District Court of Lewis & Clark County, Montana) by eight individual plaintiffs (all employees of W.R. Grace & Co. (W.R. Grace)) and their spouses against CNA, Maryland Casualty and the State of Montana. This action alleges that the carriers failed to warn of or otherwise protect W.R. Grace employees from the dangers of asbestos at a W.R. Grace vermiculite mining facility in Libby, Montana. The Montana direct action is currently stayed because of W.R. Grace s pending bankruptcy. With respect to such claims, numerous factual and legal issues remain to be resolved that are critical to the final result, the outcome of which cannot be predicted with any reliability. These factors include: (a) the unclear nature and scope of any alleged duties owed to people exposed to asbestos and the resulting uncertainty as to the potential pool of potential claimants; (b) the potential application of Statutes of Limitation to many of the claims which may be made depending on the nature and scope of the alleged duties; (c) the unclear nature of the required nexus between the acts of the defendants and the right of any particular claimant to recovery; (d) the diseases and damages claimed by such claimants; (e) the extent that such liability would be shared with other potentially responsible parties; and (f) the impact of bankruptcy proceedings on claims resolution. Accordingly, the extent of losses beyond any amounts that may be accrued are not readily determinable at this time.

CNA is vigorously defending these and other cases and believes that it has meritorious defenses to the claims asserted. However, there are numerous factual and legal issues to be resolved in connection with these claims, and it is extremely difficult to predict the outcome or ultimate financial exposure represented by these matters. Adverse developments with respect to any of these matters could have a material adverse effect on CNA s business, insurer financial strength and debt ratings, results of operations and/or equity.

**Environmental Pollution and Mass Tort** 

As of March 31, 2007 and December 31, 2006, CNA carried approximately \$409 million and \$416 million of claim and claim adjustment expense reserves, net of reinsurance recoverables, for reported and unreported environmental pollution and mass tort claims. There was no environmental pollution and mass tort net claim and claim adjustment expense reserve development recorded for the three months ended March 31, 2007 or 2006. The Company recorded \$15 million and \$10 million of current accident year losses related to mass tort for the three months ended March 31, 2007 and 2006. The Company paid environmental pollution-related claims and mass tort-related claims, net of reinsurance recoveries, of \$22 million and \$37 million for the three months ended March 31, 2007 and 2006.

21

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

In addition to claims arising from exposure to asbestos as discussed above, the Company also has exposure arising from other mass tort claims. Such claims typically involve allegations by multiple plaintiffs alleging injury resulting from exposure to or use of similar substances or products over multiple policy periods. Examples include, but are not limited to, lead paint claims, hardboard siding, polybutylene pipe, mold, silica, latex gloves, benzene products, welding rods, diet drugs, breast implants, medical devices, and various other toxic chemical exposures.

# **Net Prior Year Development**

The following table includes the net prior year development recorded for Standard Lines, Specialty Lines and Corporate and Other Non-Core for the three months ended March 31, 2007. The development presented below includes premium development due to its direct relationship to claim and claim adjustment expense reserve development. The development presented below excludes the impact of the provision for uncollectible reinsurance, but includes the impact of commutations.

# Net Prior Year Development Three months ended March 31, 2007

(In millions)	dard nes	Specialty Lines		Corpor and Othe Non-Co	r	To	otal
Pretax unfavorable (favorable) net prior year claim and allocated claim adjustment expense reserve development:							
Core (Non-APMT) APMT	\$ 13	\$	7	\$		\$	20
Pretax unfavorable (favorable) net prior year development before impact of premium development	13		7				20
Total unfavorable (favorable) premium development	(27)		(9)		2		(34)
Total unfavorable (favorable) net prior year development (pretax)	\$ (14)	\$	(2)	\$	2	\$	(14)

The following discussion relates to net prior year development recorded for Standard Lines for the three months ended March 31, 2007.

Approximately \$46 million of favorable premium development was recorded mainly due to additional premium resulting from audits on recent policies related to workers compensation and general liability books of business. This was offset by \$30 million of unfavorable claim and claim adjustment expense development.

Approximately \$16 million of unfavorable premium development was recorded due to the change in the Company s exposure related to its participation in involuntary pools. This unfavorable premium development was partially offset by \$9 million of favorable claim and allocated claim adjustment expense reserve development.

The following table includes the net prior year development recorded for Standard Lines, Specialty Lines and Corporate and Other Non-Core for the three months ended March 31, 2006.

22

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

Net Prior Year Development Three months ended March 31, 2006

(In millions)	Standard Lines		Specialty Lines		Corporate and Other Non-Core		To	otal
Pretax unfavorable net prior year claim and allocated claim adjustment expense reserve development:								
Core (Non-APMT) APMT	\$	59	\$	5	\$	6 1	\$	70 1
Pretax unfavorable net prior year development before impact of premium development		59		5		7		71
Total unfavorable (favorable) premium development		(49)		(8)		7		(50)
Total unfavorable (favorable) net prior year development (pretax)	\$	10	\$	(3)	\$	14	\$	21

The following discussion relates to net prior year development recorded for Standard Lines for the three months ended March 31, 2006.

Approximately \$17 million of unfavorable claim and allocated claim adjustment expense reserve development was due to higher frequency and severity on claims related to commercial auto, monoline and package liability, primarily in accident years 2004, 2000 and prior. The change was driven by increases in individual claim case reserve estimates leading to higher results from projections that rely on case incurred loss.

Approximately \$11 million of favorable claim and allocated claim adjustment expense reserve development was related to lower severities on the excess and surplus lines business, in accident years 2000 and subsequent. These severity changes were driven primarily by judicial decisions and settlement activities on individual cases. The severity changes led to lower case incurred loss and lower ultimate estimates.

Approximately \$22 million of favorable claim and allocated claim adjustment expense reserve development was related to continued improvement in the severity and number of claims for property coverages, primarily in accident year 2005. The improvements in severity and frequency were substantially due to underwriting actions taken by the Company that significantly improved the results from this business.

Approximately \$15 million of unfavorable claim and allocated claim adjustment expense reserve development was due to increased severity in liability coverages for large account policies. These increases were driven by increasing medical inflation and larger verdicts than anticipated, both of which increased the severity of these claims resulting in higher case incurred loss and higher ultimate estimates.

The remainder of the unfavorable claim and allocated claim adjustment expense reserve development in Standard Lines was primarily attributed to increased severity trends for workers—compensation. This increased severity was due to continuing cost inflation in older accident years, primarily 2002 and prior. The primary drivers of the continuing claim cost inflation were increasing medical inflation and advances in medical care. The favorable net prior year premium development was recorded mainly as a result of additional premium resulting from audits on recent policies, primarily workers—compensation.

23

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

### Note H. Legal Proceedings and Contingent Liabilities

# Insurance Brokerage Antitrust Litigation

On August 1, 2005, CNAF and several of its insurance subsidiaries were joined as defendants, along with other insurers and brokers, in multidistrict litigation pending in the United States District Court for the District of New Jersey, In re Insurance Brokerage Antitrust Litigation, Civil No. 04-5184 (FSH). The plaintiffs in this litigation allege improprieties in the payment of contingent commissions to brokers and bid rigging in connection with the sale of various lines of insurance. The plaintiffs further allege the existence of a conspiracy and assert claims for federal and state antitrust law violations, for violations of the federal Racketeer Influenced and Corrupt Organizations Act and for recovery under various state common law theories. By an order entered on April 5, 2007, the Court dismissed the plaintiffs complaints but gave plaintiffs another opportunity to amend their claims. The Company believes it has meritorious defenses to this action and intends to defend the case vigorously.

The extent of losses beyond any amounts that may be accrued are not readily determinable at this time. However, based on facts and circumstances presently known, in the opinion of management, an unfavorable outcome will not materially affect the equity of the Company, although results of operations may be adversely affected.

# Global Crossing Limited Litigation

CCC has been named as a defendant in an action brought by the bankruptcy estate of Global Crossing Limited (Global Crossing) in the United States Bankruptcy Court for the Southern District of New York. In the Complaint, served on CCC on May 24, 2005, plaintiff seeks unspecified monetary damages from CCC and the other defendants for alleged fraudulent transfers and alleged breaches of fiduciary duties arising from actions taken by Global Crossing while CCC was a shareholder of Global Crossing. On August 3, 2006, the Court granted in part and denied in part CCC s motion to dismiss the Estate Representative s Amended Complaint. CCC believes it has meritorious defenses to the remaining claims in this action and intends to defend the case vigorously.

The extent of losses beyond any amounts that may be accrued are not readily determinable at this time. However, based on facts and circumstances presently known, in the opinion of management, an unfavorable outcome will not materially affect the equity of the Company, although results of operations may be adversely affected.

### IGI Contingency

In 1997, CNA Reinsurance Company Limited (CNA Re Ltd.) entered into an arrangement with IOA Global, Ltd. (IOA), an independent managing general agent based in Philadelphia, Pennsylvania, to develop and manage a book of accident and health coverages. Pursuant to this arrangement, IGI Underwriting Agencies, Ltd. (IGI), a personal accident reinsurance managing general underwriter, was appointed to underwrite and market the book under the supervision of IOA. Between April 1, 1997 and December 1, 1999, IGI underwrote a number of reinsurance arrangements with respect to personal accident insurance worldwide (the IGI Program). Under various arrangements, CNA Re Ltd. both assumed risks as a reinsurer and also ceded a substantial portion of those risks to other companies, including other CNA insurance subsidiaries and ultimately to a group of reinsurers participating in a reinsurance pool known as the Associated Accident and Health Reinsurance Underwriters (AAHRU) Facility. CNA s group operations business unit participated as a pool member in the AAHRU Facility in varying percentages between 1997 and 1999. A portion of the premiums assumed under the IGI Program related to United States workers compensation carve-out business. Some of these premiums were received from John Hancock Mutual Life Insurance Company (John Hancock) under four excess of loss reinsurance treaties (the Treaties) issued by CNA Re Ltd. While John Hancock has indicated that it is not able to accurately quantify its potential exposure to its cedents on business which is retroceded to CNA, John Hancock has reported \$295 million of incurred losses under these Treaties. John Hancock is disputing portions of its assumed obligations resulting in these reported losses, and has advised CNA that it is, or has been, involved in multiple arbitrations with its own cedents, in which proceedings John Hancock is seeking to avoid and/or

Table of Contents 42

reduce risks that would otherwise arguably be ceded to CNA through the Treaties. John Hancock has further informed CNA that it has settled several of these disputes, but has not provided CNA with details of the settlements. To the extent that John Hancock is successful in reducing its liabilities in these disputes, that development may have an

impact on the recoveries it is seeking under the Treaties from CNA, although CNA

24

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

believes that Hancock s ultimate losses will probably materially exceed incurred losses reported to date under the Treaties

As indicated, CNA arranged substantial reinsurance protection to manage its exposures under the IGI Program, including the United States workers compensation carve-out business ceded from John Hancock and other reinsurers. While certain reinsurers of CNA, including participants in the AAHRU Facility, disputed their liabilities under the reinsurance contracts with respect to the IGI Program, those disputes have been resolved and substantial reinsurance coverage exists for those exposures.

CNA has instituted arbitration proceedings against John Hancock seeking rescission of the Treaties. The hearing before the arbitration panel commenced in April 2007. Based on information known at this time, CNA believes it has strong grounds to successfully challenge its alleged exposure derived from John Hancock through the ongoing arbitration proceedings, although the outcome of the arbitration cannot be guaranteed with any certainty.

CNA has established reserves for its estimated exposure under the IGI Program, other than that derived from John Hancock, and an estimate for recoverables from retrocessionaires. CNA has not established any reserve for any exposure derived from John Hancock because, as indicated, CNA believes the contract will be rescinded. Although the results of the Company s various loss mitigation strategies with respect to the entire IGI Program to date support the recorded reserves, the estimate of ultimate losses is subject to considerable uncertainty due to the complexities described above, and the Company s inability to guarantee any outcome in the arbitration proceedings. As a result of these uncertainties, the results of operations in future periods may be adversely affected by potentially significant reserve additions. However, the extent of losses beyond any amounts that may be accrued are not readily determinable at this time. Management does not believe that any such reserve additions would be material to the equity of the Company. The Company s position in relation to the IGI Program was unaffected by the sale of CNA Re Ltd. in 2002.

# New Jersey Wage and Hour Litigation

W. Curtis Himmelman, individually and on behalf of all others similarly situated v. Continental Casualty Company, Civil Action: 06-166, District Court of New Jersey (Trenton Division) is a purported class action and representative action brought on behalf of present and former CNA environmental claims analysts and workers—compensation claims analysts asserting they worked hours for which they should have been compensated at a rate of one and one-half times their base hourly wage. The Complaint was filed on January 12, 2006. The claims were originally brought under both federal and New Jersey state wage and hour laws on the basis that the relevant jobs are not exempt from overtime pay because the duties performed are not exempt duties. On August 11, 2006, the Court dismissed plaintiff s New Jersey state law claims. Under federal law, plaintiff seeks to represent others similarly situated who opt in to the action and who also allege they are owed overtime pay for hours worked over eight hours per day and/or forty hours per workweek for the period January 5, 2003 to the entry of judgment. Plaintiff seeks—overtime compensation, compensatory, punitive and statutory damages, interest, costs and disbursements and attorneys—fees—without specifying any particular amounts (as well as an injunction). The Company denies the material allegations of the Complaint and intends to vigorously contest the claims on numerous substantive and procedural grounds.

intends to vigorously contest the claims on numerous substantive and procedural grounds.

The extent of losses beyond any amounts that may be accrued are not readily determinable at this time. However, based on facts and circumstances presently known, in the opinion of management, an unfavorable outcome will not

# materially affect the equity of the Company, although results of operations may be adversely affected. *California Long Term Care Litigation*

Shaffer v. Continental Casualty Company, et al., U.S. District Court, Central District of California, CV06-2235 RGK, is a class action on behalf of certain California long term health care policyholders, alleging that CCC knowingly used unrealistic actuarial assumptions in pricing these policies, which according to plaintiff, would inevitably necessitate premium increases. The plaintiff asserts claims for intentional fraud, negligent misrepresentation, and violations of various California statutes. On January 26, 2007, the court certified the case to proceed as a class action, although CCC is currently seeking review of that decision in the Ninth Circuit Court of Appeals. CCC has denied the material allegations of the amended complaint and intends to vigorously contest the claims. In February 2007, CCC and CNAF

filed motions for summary judgment seeking judgment as a matter of law in their favor. In April 2007, the Court denied the motions for summary judgment with the exception of the

2.5

# **CNA FINANCIAL CORPORATION**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

motion relating to plaintiffs claim under the California Legal Remedies Act (CLRA), which was dismissed. The claim under CLRA involved a provision for claims of awards for attorneys fees and enhanced damages.

Numerous unresolved factual and legal issues remain that are critical to the final result with regard to the surviving claims, the outcome of which cannot be predicted with any reliability. Accordingly, the extent of losses are not readily determinable at this time. However, based on facts and circumstances presently known in the opinion of management, an unfavorable outcome would not materially adversely affect the equity of the Company, although results of operations may be adversely affected.

# Asbestos, Environmental Pollution and Mass Tort (APMT) Reserves

CNA is also a party to litigation and claims related to APMT cases arising in the ordinary course of business. See Note G for further discussion.

# Other Litigation

CNA is also a party to other litigation arising in the ordinary course of business. Based on the facts and circumstances currently known, such other litigation will not, in the opinion of management, materially affect the results of operations or equity of CNA.

# **Note I. Benefit Plans**

### Pension and Postretirement Healthcare and Life Insurance Benefit Plans

CNAF and certain subsidiaries sponsor noncontributory pension plans typically covering full-time employees age 21 or over who have completed at least one year of service. In 2000, the CNA Retirement Plan was closed to new participants; instead, retirement benefits are provided to these employees under the Company s savings plans. While the terms of the pension plans vary, benefits are generally based on years of credited service and the employee s highest 60 consecutive months of compensation. CNA uses December 31 as the measurement date for the majority of its plans.

CNA s funding policy for defined benefit pension plans is to make contributions in accordance with applicable governmental regulatory requirements with consideration of the funded status of the plans. The assets of the plans are invested primarily in mortgage-backed securities, short term investments, equity securities and limited partnerships. CNA provides certain healthcare and life insurance benefits to eligible retired employees, their covered dependents and their beneficiaries. The funding for these plans is generally to pay covered expenses as they are incurred. The components of net periodic benefit costs are presented in the following table.

Net Periodic Benefit Costs Three months ended March 31 (In millions)	2	007	2	006	
Pension benefits Service cost Interest cost on projected benefit obligation Expected return on plan assets	\$	7 38 (43)	\$	8 37 (40)	
Prior service cost amortization Actuarial loss		4		1 10	
Postretirement benefits Service cost	\$	6	\$ \$	16	

Interest cost on projected benefit obligation Prior service cost amortization Actuarial loss		2 (5) 1	3 (7) 1
Net periodic postretirement benefit	26	\$ (1)	\$ (2)

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

At December 31, 2006, CNA expected to contribute \$58 million to its pension plans and \$12 million to its postretirement healthcare and life insurance benefit plans in 2007. As of March 31, 2007, \$2 million of contributions have been made to its pension plans and \$3 million to its postretirement healthcare and life insurance benefit plans. CNA plans to contribute an additional \$57 million to its pension plans and \$9 million to its postretirement healthcare and life insurance benefit plans during the remainder of 2007.

# Note J. Operating Leases, Other Commitments and Contingencies, and Guarantees *Operating Leases*

The Company is obligated to make future payments totaling \$248 million for non-cancelable operating leases primarily for office space and data processing, office and transportation equipment. Estimated future minimum payments under these contracts are as follows: \$34 million in 2007; \$39 million in 2008; \$36 million in 2009; \$33 million in 2010; \$28 million in 2011; and \$78 million in 2012 and beyond.

The Company holds an investment in a real estate joint venture. In the normal course of business, CNA, on a joint and several basis with other unrelated insurance company shareholders, has committed to continue funding the operating deficits of this joint venture. Additionally, CNA and the other unrelated shareholders, on a joint and several basis, have guaranteed an operating lease for an office building, which expires in 2016.

The guarantee of the operating lease is a parallel guarantee to the commitment to fund operating deficits; consequently, the separate guarantee to the lessor is not expected to be triggered as long as the joint venture continues to be funded by its shareholders and continues to make its annual lease payments.

In the event that the other parties to the joint venture are unable to meet their commitments in funding the operations of this joint venture, the Company would be required to assume the obligation for the entire office building operating lease. The maximum potential future lease payments at March 31, 2007 that the Company could be required to pay under this guarantee are approximately \$233 million. If CNA were required to assume the entire lease obligation, the Company would have the right to pursue reimbursement from the other shareholders and would have the right to all sublease revenues.

# Other Commitments and Contingencies

In the normal course of business, CNA has provided letters of credit in favor of various unaffiliated insurance companies, regulatory authorities and other entities. At March 31, 2007 there were approximately \$31 million of outstanding letters of credit.

The Company has entered into a limited number of guaranteed payment contracts, primarily relating to telecommunication and software services, amounting to approximately \$12 million as of March 31, 2007. Estimated future minimum payments under these contracts are \$9 million in 2007 and \$3 million in 2008.

### Guarantees

In the course of selling business entities and assets to third parties, the Company has agreed to indemnify purchasers for losses arising out of breaches of representation and warranties with respect to the business entities or assets being sold, including, in certain cases, losses arising from undisclosed liabilities or certain named litigation. Such indemnification provisions generally survive for periods ranging from nine months following the applicable closing date to the expiration of the relevant statutes of limitation. As of March 31, 2007, the aggregate amount of quantifiable indemnification agreements in effect for sales of business entities, assets and third party loans was \$933 million.

In addition, the Company has agreed to provide indemnification to third party purchasers for certain losses associated with sold business entities or assets that are not limited by a contractual monetary amount. As of March 31, 2007, the Company had outstanding unlimited indemnifications in connection with the sales of certain of its business entities or assets that included tax liabilities arising prior to a purchaser s ownership of an entity or asset, defects in title at the time of sale, employee claims arising prior to closing and in some cases losses arising from certain litigation and undisclosed liabilities. These indemnification agreements survive until the applicable statutes

27

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

of limitation expire, or until the agreed upon contract terms expire. As of March 31, 2007 and December 31, 2006, the Company has recorded approximately \$28 million of liabilities related to these indemnification agreements.

In connection with the issuance of preferred securities by CNA Surety Capital Trust I, CNA Surety issued a guarantee of \$75 million to guarantee the payment by CNA Surety Capital Trust I of annual dividends of \$1.5 million over 30 years and redemption of \$30 million of preferred securities.

# Note K. Comprehensive Income (Loss)

The components of comprehensive income (loss) are shown below.

# **Comprehensive Income (Loss)**

Three months ended March 31 (In millions)	2	2007		
Net income	\$	296	\$	229
Other comprehensive income (loss): Change in unrealized gains (losses) on general account investments: Holding gains (losses) arising during the period, net of tax (expense) benefit of (\$28) and		50		(244)
\$132 Reclassification adjustment for (gains) losses included in net income, net of tax expense (benefit) of \$20 and \$3		52 (35)		(244)
Net change in unrealized gains (losses) on general account investments, net of tax (expense) benefit of (\$8) and \$135		17		(251)
Net change in unrealized gains on discontinued operations and other, net of tax (expense) benefit of (\$1) and \$2		1		1
Net change in foreign currency translation adjustment		(7)		3
Net change related to pensions, net of tax (expense) benefit of (\$1) and \$0		4		(1)
Allocation to participating policyholders and minority interests		(1)		9
Other comprehensive income (loss), net of tax (expense) benefit of (\$10) and \$137		14		(239)
Total comprehensive income (loss)	\$	310	\$	(10)
28				

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

### **Note L. Business Segments**

CNA s core property and casualty insurance operations are reported in two business segments: Standard Lines and Specialty Lines. CNA s non-core operations are reported in two segments: Life and Group Non-Core and Corporate and Other Non-Core. These segments reflect the way CNA manages its operations and makes business decisions.

The Company manages most of its assets on a legal entity basis, while segment operations are conducted across legal entities. As such, only insurance and reinsurance receivables, insurance reserves and deferred acquisition costs are readily identifiable by individual segment. Distinct investment portfolios are not maintained for each segment; accordingly, allocation of assets to each segment is not performed. Therefore, net investment income and realized investment gains or losses are allocated primarily based on each segment s net carried insurance reserves, as adjusted. Income taxes have been allocated on the basis of the taxable income of the segments.

In the following tables, certain financial measures are presented to provide information used by management to monitor the Company s operating performance. Management utilizes these financial measures to monitor the Company s insurance operations and investment portfolio. Net operating income, which is derived from certain income statement amounts, is used by management to monitor performance of the Company s insurance operations. The Company s investment portfolio is monitored through analysis of various quantitative and qualitative factors and certain decisions related to the sale or impairment of investments that produce realized gains and losses. Net realized investment gains and losses are comprised of after-tax realized investment gains and losses net of participating policyholders and minority interests.

Net operating income is calculated by excluding from net income the after-tax effects of 1) net realized investment gains or losses, 2) income or loss from discontinued operations and 3) any cumulative effects of changes in accounting principles. In the calculation of net operating income, management excludes after-tax net realized investment gains or losses because net realized investment gains or losses related to the Company s investment portfolio are largely discretionary, except for losses related to other-than-temporary impairments, are generally driven by economic factors that are not necessarily consistent with key drivers of underwriting performance, and are therefore not an indication of trends in insurance operations.

The Company s investment portfolio is monitored by management through analyses of various factors including unrealized gains and losses on securities, portfolio duration and exposure to interest rate, market and credit risk. Based on such analyses, the Company may impair an investment security in accordance with its policy, or sell a security. Such activities will produce realized gains and losses.

The significant components of the Company s continuing operations and selected balance sheet items are presented in the following tables.

29

**Table of Contents** 

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

Three months ended March 31, 2007 (In millions)	Standard Lines	Specialty Lines	Life and Group Non-Core	Corporate and Other Non-Core	Eliminations	Total	
Net earned premiums Net investment income Other revenues	\$ 1,060 259 23	\$ 648 110 41	\$ 156 161 12	\$ 78 2	\$ (1) (11)	\$ 1,863 608 67	
Total operating revenues	1,342	799	329	80	(12)	2,538	
Claims, benefits and expenses: Net incurred claims and							
benefits Policyholders dividends Amortization of deferred	738 5	398 1	273 (1)	34		1,443 5	
acquisition costs Other insurance related	242	134	5			381	
expenses Other expenses	66 25	40 38	51 9	4 31	(1) (11)	160 92	
Total claims, benefits and expenses	1,076	611	337	69	(12)	2,081	
Operating income (loss) from continuing operations before income tax and minority interest Income tax	266	188	(8)	11		457	
(expense) benefit on operating income (loss) Minority interest	(86) (2)	(62) (8)	10	(2)		(140) (10)	
Net operating income from continuing operations	178	118	2	9		307	
Realized investment gains (losses), net of participating policyholders and minority interests	(28) 10	(10) 4	1	16 (6)		(21) 8	

51

Income tax (expense) benefit on realized investment gains

Income from continuing operations	\$ 160	\$ 112	\$	3	\$ 19	\$	\$ 294
March 31, 2007 (In millions)							
Reinsurance receivables	\$ 3,249	\$ 1,349	\$	2,320	\$ 2,924	\$	\$ 9,842
Insurance receivables	\$ 2,106	\$ 419	\$	61	\$ (51)	\$	\$ 2,535
Insurance reserves: Claim and claim adjustment expense Unearned premiums Future policy benefits Policyholders funds	\$ 14,936 2,012 33	\$ 5,714 1,630	\$	3,085 180 6,755 944	\$ 5,775 2	\$ 1	\$ 29,510 3,825 6,755 977
<b>Deferred acquisition costs</b>	\$ 407	\$ 287	\$ 30	495	\$	\$	\$ 1,189

**Table of Contents** 

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

Three months ended March 31, 2006 (In millions)	Standard Lines	Specialty Lines	Life and Group Non-Core	Corporate And Other Non-Core	Eliminations	Total
Net earned premiums Net investment income	\$ 1,086 228	\$ 628 87	\$ 163 187	\$ (7) 68	\$ (1)	\$ 1,869 570
Other revenues	20	33	12	1	(13)	53
Total operating revenues	1,334	748	362	62	(14)	2,492
Claims, benefits and expenses: Net incurred claims and						
benefits Policyholders dividends	780 4	372 1	306	28	1	1,487 5
Amortization of deferred acquisition costs Other insurance related	238	127	4	1		370
expenses Other expenses	101 19	37 32	53 13	17 30	(2) (13)	206 81
Total claims, benefits and expenses	1,142	569	376	76	(14)	2,149
Operating income (loss) from continuing operations before income tax and minority interest Income tax (expense) benefit on	192	179	(14)	(14)		343
operating income (loss) Minority interest	(56) (3)	(59) (6)	11	4		(100) (9)
Net operating income (loss) from continuing operations	133	114	(3)	(10)		234
Realized investment gains (losses), net of participating policyholders and minority interests	13	3	(12)	5		9
<b>T</b> (0.1.1			, ,			

53

Income tax (expense) benefit on realized investment gains						
(losses)	(4)	(1)		5	(8)	(8)
Income (loss) from continuing operations	\$ 142	\$ 116	\$	(10)	\$ (13)	\$ \$ 235
December 31, 2006 (In millions)						
Reinsurance receivables	\$ 3,260	\$ 1,296	\$	2,378	\$ 3,013	\$ \$ 9,947
Insurance receivables	\$ 2,053	\$ 424	\$	52	\$ (53)	\$ \$ 2,476
Insurance reserves: Claim and claim adjustment expense	\$ 14,934	\$ 5,529	\$	3,134	\$ 6,039	\$ \$ 29,636
Unearned premiums Future policy benefits	2,007	1,599		173 6,645	5	3,784 6,645
Policyholders funds	35			980		1,015
Deferred acquisition costs	\$ 407	\$ 283	\$ 31	500	\$	\$ \$ 1,190

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

The following table provides revenue by line of business for each reportable segment. Prior period amounts have been conformed to reflect the current product structure. Revenues are comprised of operating revenues and realized investment gains and losses, net of participating policyholders and minority interests.

# Revenue by Line of Business

**Table of Contents** 

Three months ended March 31 (In millions)	2007	2006
Standard Lines Property Casualty CNA Global	\$ 317 818 179	\$ 287 887 173
Standard Lines revenue	1,314	1,347
Specialty Lines US Specialty Lines Surety Warranty	608 110 71	581 102 68
Specialty Lines revenue	789	751
Life and Group Non-Core Life & Annuity Health Other	81 233 16	108 224 18
Life and Group Non-Core revenue	330	350
Corporate and Other Non-Core CNA Re Other	47 49	17 50
Corporate and Other Non-Core revenue	96	67
Eliminations	(12)	(14)

55

**Total revenue** \$ 2,517 \$ 2,501

32

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

### **Note M. Discontinued Operations**

CNA has discontinued operations which consist of run-off insurance operations acquired in its merger with The Continental Corporation in 1995. The business consists of facultative property and casualty, treaty excess casualty and treaty pro-rata reinsurance with underlying exposure to a diverse, multi-line domestic and international book of business encompassing property, casualty, the London Market and marine liabilities. The run-off operations are concentrated in United Kingdom and Bermuda subsidiaries also acquired in the merger.

Results of the discontinued operations were as follows:

Discontinued Operations Three months ended March 31 (In millions)	20	007	2006	
Revenues:				
Net investment income	\$	5	\$	4
Realized investment losses and other		(1)		
Total revenues		4		4
Insurance related expenses		1		10
Income (loss) before income taxes		3		(6)
Income tax expense		(1)		
Income (loss) from discontinued operations, net of tax	\$	2	\$	(6)

On March 3, 2007, the Company entered into an agreement to sell Continental Management Services Limited (CMS), its United Kingdom discontinued operations subsidiary, to Tawa UK Limited, a subsidiary of Artemis Group, a diversified French-based holding company. The Company expects this transaction to be completed by the end of the second quarter of 2007, subject to customary closing conditions and regulatory approvals. In anticipation of the sale, the Company recorded an impairment loss of approximately \$29 million in 2006. The assets and liabilities subject to the sale are \$227 million and \$145 million at March 31, 2007. Net loss for this business was \$1 million and \$5 million for the three months ended March 31, 2007 and 2006. The Company s subsidiary, The Continental Corporation, provides a guarantee for a portion of the subject liabilities related to certain marine products. The sale agreement includes provisions that significantly limit the Company s exposure related to this guarantee.

Net assets of discontinued operations, including the assets and liabilities subject to the sale discussed above, are included in Other assets on the Condensed Consolidated Balance Sheets and were as follows:

#### **Discontinued Operations**

(In millions)	March 31, 2007		
Assets:			
Investments	\$ 320	\$	317
Reinsurance receivables	35		33
Cash	23		40
Other assets	7		3

Total assets		385	393
Liabilities: Insurance reserves Other liabilities		302 10	308 17
Total liabilities		312	325
Net assets of discontinued operations		\$ 73	\$ 68
	33		

# CNA FINANCIAL CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS, Continued (UNAUDITED)

CNA s accounting and reporting for discontinued operations is in accordance with APB Opinion No. 30. Reporting the Results of Operations Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions (APB 30). At March 31, 2007 and December 31, 2006, the insurance reserves are net of discount of \$92 million and \$94 million. The income (loss) from discontinued operations reported above primarily represents the net investment income, realized investment gains and losses, foreign currency gains and losses, effects of the accretion of the loss reserve discount and re-estimation of the ultimate claim and claim adjustment expense of the discontinued operations.

34

#### **Table of Contents**

# CNA FINANCIAL CORPORATION ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Overview

The following discussion highlights significant factors impacting the consolidated operations and financial condition of CNA Financial Corporation (CNAF) and its subsidiaries (collectively CNA or the Company). References to CNA, the Company, we, our, us or like terms refer to the business of CNA and its subsidiaries. Based on 2005 statutory written premiums, we are the seventh largest commercial insurance writer and the thirteenth largest property and casualty company in the United States of America.

The following discussion should be read in conjunction with the Condensed Consolidated Financial Statements in Item 1 of Part 1 of this Form 10-Q and Item 1A. Risk Factors and Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations, which are included in our Form 10-K filed with the Securities and Exchange Commission (SEC) for the year ended December 31, 2006.

Changes in estimates of claim and allocated claim adjustment expense reserves and premium accruals, net of reinsurance, for prior years are defined as net prior year development within this MD&A. These changes can be favorable or unfavorable. Net prior year development does not include the impact of related acquisition expenses. Further information on our reserves is provided in Note G of the Condensed Consolidated Financial Statements included under Item 1.

35

# CNA FINANCIAL CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

# CONSOLIDATED OPERATIONS

# **Results of Operations**

**Table of Contents** 

The following table includes the consolidated results of our operations. For more detailed components of our business operations and the net operating income financial measure, see the segment discussions within this MD&A.

Three months ended March 31 (In millions, except per share data)	2007	2006
(III IIIIIIOIIS, except per share data)	2007	2000
Revenues		
Net earned premiums	\$ 1,863	\$ 1,869
Net investment income	608 67	570 53
Other revenues	07	33
Total operating revenues	2,538	2,492
Claims, Benefits and Expenses		
Net incurred claims and benefits	1,443	1,487
Policyholders dividends	5	5
Amortization of deferred acquisition costs	381	370
Other insurance related expenses	160	206
Other expenses	92	81
Total claims, benefits and expenses	2,081	2,149
Operating income from continuing operations before income tax and minority interest	457	343
Income tax expense on operating income	(140)	(100)
Minority interest	(10)	(9)
Net operating income from continuing operations	307	234
Realized investment gains (losses), net of participating policyholders and minority		
interests	(21)	9
Income tax (expense) benefit on realized investment gains (losses)	8	(8)
Income from continuing operations	294	235
Income (loss) from discontinued operations, net of income tax expense of \$1 and \$0	2	(6)
Net income	\$ 296	\$ 229

61

# **Basic and Diluted Earnings Per Share**

Income from continuing operations Income (loss) from discontinued operations	\$ 1.08 0.01	\$ 0.84 (0.02)
Basic and diluted earnings per share available to common stockholders	\$ 1.09	\$ 0.82
Weighted average outstanding common stock and common stock equivalents		
Basic	271.3	256.0
Diluted	271.6	256.0
36		

### **CNA FINANCIAL CORPORATION**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

Net income increased \$67 million for the three months ended March 31, 2007 as compared with the same period in 2006. This increase was due to increased net operating income from continuing operations, partially offset by decreased net realized investment results. See the Investments section of this MD&A for further discussion of net investment income and net realized investment results.

Net operating income from continuing operations for the three months ended March 31, 2007 increased \$73 million as compared with the same period in 2006. The improvement in net operating income was due to increased net investment income, favorable net prior year development in the current year as compared to unfavorable net prior year development for the same period in 2006, and lower acquisition expenses. These increases to net operating income were partially offset by increased catastrophe losses.

Favorable net prior year development of \$14 million was recorded for the three months ended March 31, 2007 related to our Standard Lines, Specialty Lines and Corporate and Other Non-core segments. This amount consisted of \$20 million of unfavorable claim and allocated claim adjustment expense reserve development and \$34 million of favorable premium development. Unfavorable net prior year development of \$21 million was recorded for the three months ended March 31, 2006 related to our Standard Lines, Specialty Lines and Corporate and Other Non-core segments. This amount consisted of \$71 million of unfavorable claim and allocated claim adjustment expense reserve development and \$50 million of favorable premium development.

Net earned premiums decreased \$6 million for the three months ended March 31, 2007 as compared with the same period in 2006, including a \$26 million decrease related to Standard Lines and a \$20 million increase related to Specialty Lines. Net earned premiums for the Life and Group Non-Core segment decreased by \$7 million. See the segment discussions of this MD&A for further discussion.

Results from discontinued operations increased \$8 million for the three months ended March 31, 2007 as compared to the same period in 2006. The 2007 results were impacted by favorable net prior year development. Results in 2006 were impacted by an increase in unallocated loss adjustment expense reserves and an increase in the bad debt provision for reinsurance receivables.

# **Critical Accounting Estimates**

The preparation of the Condensed Consolidated Financial Statements (Unaudited) in conformity with accounting principles generally accepted in the United States of America (GAAP) requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the Condensed Consolidated Financial Statements and the amounts of revenues and expenses reported during the period. Actual results may differ from those estimates.

Our Condensed Consolidated Financial Statements (Unaudited) and accompanying notes have been prepared in accordance with GAAP applied on a consistent basis. We continually evaluate the accounting policies and estimates used to prepare the Condensed Consolidated Financial Statements. In general, our estimates are based on historical experience, evaluation of current trends, information from third party professionals and various other assumptions that are believed to be reasonable under the known facts and circumstances.

The accounting estimates below are considered by us to be critical to an understanding of our Condensed Consolidated Financial Statements as their application places the most significant demands on our judgment.

Insurance Reserves

Reinsurance

Valuation of Investments and Impairment of Securities

Long Term Care Products

Pension and Postretirement Benefit Obligations

# **Legal Proceedings**

Due to the inherent uncertainties involved with these types of judgments, actual results could differ significantly from estimates and may have a material adverse impact on our results of operations or equity. See the Critical Accounting Estimates section of our Management s Discussion and Analysis of Financial Condition and

37

#### CNA FINANCIAL CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

Results of Operations included under Item 7 of our Form 10-K for the year ended December 31, 2006 for further information.

### SEGMENT RESULTS

The following discusses the results of continuing operations for our operating segments. We utilize the net operating income financial measure to monitor our operations. Net operating income is calculated by excluding from net income the after-tax effects of 1) net realized investment gains or losses, 2) income or loss from discontinued operations and 3) any cumulative effects of changes in accounting principles. See further discussion regarding how we manage our business in Note L of the Condensed Consolidated Financial Statements included under Item 1. In evaluating the results of the Standard Lines and Specialty Lines, we utilize the combined ratio, the loss ratio, the expense ratio and the dividend ratio. These ratios are calculated using GAAP financial results. The loss ratio is the percentage of net incurred claim and claim adjustment expenses to net earned premiums. The expense ratio is the percentage of insurance underwriting and acquisition expenses, including the amortization of deferred acquisition costs, to net earned premiums. The dividend ratio is the ratio of policyholders—dividends incurred to net earned premiums. The combined ratio is the sum of the loss, expense and dividend ratios.

### STANDARD LINES

The following table summarizes the results of operations for Standard Lines.

# **Results of Operations**

Three months ended March 31 (In millions)	2007	2006
Net written premiums	\$ 1,081	\$ 1,110
Net earned premiums	1,060	1,086
Net investment income	259	228
Net operating income	178	133
Net realized investment gains (losses), after-tax	(18)	9
Net income	160	142
Ratios		
Loss and loss adjustment expense	69.6%	71.8%
Expense	29.1	31.2
Dividend	0.4	0.4
Combined	99.1%	103.4%

Net written premiums for Standard Lines decreased \$29 million for the three months ended March 31, 2007 as compared with the same period in 2006, primarily due to decreased favorable premium development. Net earned premiums decreased \$26 million for the three months ended March 31, 2007 as compared with the same period in 2006, consistent with the decreased premiums written.

Standard Lines averaged rate decreases of 3% for the three months ended March 31, 2007, as compared to average rate decreases of 1% for the three months ended March 31, 2006 for the contracts that renewed during those periods. Retention rates of 79% and 80% were achieved for those contracts that were available for renewal in each period.

Net income increased \$18 million for the three months ended March 31, 2007 as compared with the same period in 2006. This increase was primarily attributable to improved net operating results, partially offset by decreased net realized investment results. See the Investments section of this MD&A for further discussion of net investment

income and net realized investment results.

Net operating income increased \$45 million for the three months ended March 31, 2007 as compared with the same period in 2006. This increase was primarily driven by increased net investment income, favorable net prior year development in 2007 as compared to unfavorable net prior year development in 2006, and lower acquisition expenses. These increases to net operating income were partially offset by increased catastrophe losses.

38

### CNA FINANCIAL CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

Catastrophe losses were \$20 million after-tax in the first quarter of 2007, as compared to \$8 million after-tax in the same period of 2006.

The combined ratio improved 4.3 points for the three months ended March 31, 2007 as compared with the same period in 2006. The loss ratio improved 2.2 points primarily due to the favorable impact of net prior year development as discussed below, partially offset by increased catastrophe losses.

The expense ratio improved 2.1 points for the three months ended March 31, 2007 as compared with the same period in 2006. This improvement was primarily due to increased ceding commissions and a change in estimate for an insurance-related assessment liability.

Favorable net prior year development of \$14 million was recorded for the three months ended March 31, 2007, including \$13 million of unfavorable claim and allocated claim adjustment expense reserve development and \$27 million of favorable premium development. Unfavorable net prior year development of \$10 million, including \$59 million of unfavorable claim and allocated claim adjustment expense reserve development and \$49 million of favorable premium development, was recorded for the three months ended March 31, 2006. Further information on Standard Lines Net Prior Year Development for the three months ended March 31, 2007 and 2006 is included in Note G of the Condensed Consolidated Financial Statements included under Item 1.

The following table summarizes the gross and net carried reserves as of March 31, 2007 and December 31, 2006 for Standard Lines.

# **Gross and Net Carried**

# **Claim and Claim Adjustment Expense Reserves**

	March 31, 2007		December 31, 2006	
(In millions)				
Gross Case Reserves Gross IBNR Reserves	\$	6,729 8,207	\$	6,746 8,188
Total Gross Carried Claim and Claim Adjustment Expense Reserves	\$	14,936	\$	14,934
Net Case Reserves Net IBNR Reserves	\$	5,199 6,642	\$	5,234 6,632
Total Net Carried Claim and Claim Adjustment Expense Reserves	\$	11,841	\$	11,866
39				

#### CNA FINANCIAL CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

# **SPECIALTY LINES**

The following table summarizes the results of operations for Specialty Lines.

# **Results of Operations**

Three months ended March 31 (In millions)	2007	2006	
Net written premiums	\$ 650	\$ 648	
Net earned premiums	648	628	
Net investment income	110	87	
Net operating income	118	114	
Net realized investment gains (losses), after-tax	(6)	2	
Net income	112	116	
Ratios			
Loss and loss adjustment expense	61.5%	59.3%	
Expense	26.8	26.1	
Dividend	0.2	0.2	
Combined	88.5%	85.6%	

Net written premiums for Specialty Lines increased \$2 million for the three months ended March 31, 2007 as compared to the same period in 2006. Premiums written were unfavorably impacted by declining rates and decreased new business as compared to the first quarter of 2006. These unfavorable impacts were more than offset by decreased ceded premiums. Net earned premiums increased \$20 million for the three months ended March 31, 2007 as compared with the same period in 2006, which reflects the increased net premiums over the past several quarters in Specialty Lines.

Specialty Lines averaged rate decreases of 4% for the three months ended March 31, 2007, as compared to flat averaged rates for the three months ended March 31, 2006 for the contracts that renewed during those periods. Retention rates of 86% and 88% were achieved for those contracts that were available for renewal in each period.

Net income decreased \$4 million for the three months ended March 31, 2007 as compared with the same period in 2006. This decrease was attributable to reduced net realized investment results, partially offset by increased net operating income. See the Investments section of this MD&A for further discussion of net investment income and net realized investment results.

Net operating income increased \$4 million for the three months ended March 31, 2007 as compared with the same period in 2006. This increase was primarily driven by an increase in net investment income, partially offset by less favorable current accident year results.

The combined ratio increased 2.9 points for the three months ended March 31, 2007 as compared with the same period in 2006. The loss ratio increased 2.2 points, primarily due to higher current accident year loss ratios across several lines of business related to the declining rate environment.

The expense ratio increased 0.7 points for the three months ended March 31, 2007 as compared with the same period in 2006. The increase was primarily due to higher direct commissions on the mix of accounts written and reduced ceding commissions.

Favorable net prior year development of \$2 million, including \$7 million of unfavorable claim and allocated claim adjustment expense reserve development and \$9 million of favorable premium development, was recorded for the

three months ended March 31, 2007. Favorable net prior year development of \$3 million, including \$5 million of unfavorable claim and allocated claim adjustment expense reserve development and \$8 million of favorable premium development, was recorded for the three months ended March 31, 2006.

The current US Specialty Lines reinsurance structure is primarily quota share reinsurance which is in place through April 2007. We reviewed this structure and have elected not to renew this coverage upon its expiration. With our current diversification in the subject lines of business and our management of the gross limits on the business written, we do not believe the cost of renewing the program is commensurate with its projected benefit.

40

# **CNA FINANCIAL CORPORATION**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

The following table summarizes the gross and net carried reserves as of March 31, 2007 and December 31, 2006 for Specialty Lines.

# **Gross and Net Carried**

# **Claim and Claim Adjustment Expense Reserves**

		March 31, 2007		December 31, 2006	
(In millions)					
Gross Case Reserves Gross IBNR Reserves	\$	1,689 4,025	\$	1,715 3,814	
Total Gross Carried Claim and Claim Adjustment Expense Reserves	\$	5,714	\$	5,529	
Net Case Reserves Net IBNR Reserves	\$	1,352 3,034	\$	1,350 2,921	
Total Net Carried Claim and Claim Adjustment Expense Reserves	\$	4,386	\$	4,271	

### LIFE AND GROUP NON-CORE

The following table summarizes the results of operations for Life and Group Non-Core.

# **Results of Operations**

Three months ended March 31 (In millions)	2007	2006	
Net earned premiums	\$ 156	\$ 163	
Net investment income	161	187	
Net operating income (loss)	2	(3)	
Net realized investment gains (losses), after-tax	1	(7)	
Net income (loss)	3	(10)	

Net earned premiums for Life and Group Non-Core decreased \$7 million for the three months ended March 31, 2007 as compared with the same period in 2006. The net earned premiums relate primarily to the group and individual long term care businesses.

Net results increased \$13 million for the three months ended March 31, 2007 as compared with the same period in 2006. The increase in net results was primarily due to improved net realized investment results and an increase in life settlement contract results. The decrease in net investment income was more than offset by a corresponding decrease in the policyholders funds reserves supported by the trading portfolio. See the Investments section of this MD&A for further discussion of net investment income and net realized investment results.

41

#### CNA FINANCIAL CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

### CORPORATE AND OTHER NON-CORE

The following table summarizes the results of operations for the Corporate and Other Non-Core segment, including Asbestos, Environmental Pollution and Mass Tort (APMT) and intrasegment eliminations.

# **Results of Operations**

Three months ended March 31 (In millions)	2007	2006	
Net investment income	\$ 78	\$ 68	
Revenues	84	53	
Net operating income (loss)	9	(10)	
Net realized investment gains (losses), after-tax	10	(3)	
Net income (loss)	19	(13)	

Revenues increased \$31 million for the three months ended March 31, 2007 as compared with the same period in 2006. The increase in revenues was primarily due to improved net realized investment results and increased net investment income. See the Investments section of this MD&A for further discussion of net investment income and net realized investment results.

Net results increased \$32 million for the three months ended March 31, 2007 as compared with the same period in 2006. The increase in net results was primarily due to increased revenues as discussed above, decreased net prior year development and a loss in 2006 related to a commutation. These favorable impacts were partially offset by an increase in interest costs on corporate debt and increased current accident year losses related to mass torts.

Unfavorable premium development of \$2 million was recorded for the three months ended March 31, 2007. There was no claim and allocated claim adjustment expense reserve development recorded for the three months ended March 31, 2007. Unfavorable net prior year development of \$14 million was recorded for the three months ended March 31, 2006, including \$7 million of unfavorable net prior year claim and allocated claim adjustment expense reserve development and \$7 million of unfavorable premium development.

The following table summarizes the gross and net carried reserves as of March 31, 2007 and December 31, 2006 for Corporate and Other Non-Core.

### **Gross and Net Carried**

# **Claim and Claim Adjustment Expense Reserves**

(In millions)		March 31, 2007		December 31, 2006	
Gross Case Reserves Gross IBNR Reserves	\$	2,484 3,291	\$	2,511 3,528	
Total Gross Carried Claim and Claim Adjustment Expense Reserves	\$	5,775	\$	6,039	
Net Case Reserves Net IBNR Reserves	\$	1,469 1,864	\$	1,453 1,999	

Total Net Carried Claim and Claim Adjustment Expense Reserves \$ 3,333 \$ 3,452

42

#### CNA FINANCIAL CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

#### **APMT Reserves**

Our property and casualty insurance subsidiaries have actual and potential exposures related to asbestos, environmental pollution and mass tort (APMT) claims.

Establishing reserves for APMT claim and claim adjustment expenses is subject to uncertainties that are greater than those presented by other claims. Traditional actuarial methods and techniques employed to estimate the ultimate cost of claims for more traditional property and casualty exposures are less precise in estimating claim and claim adjustment expense reserves for APMT, particularly in an environment of emerging or potential claims and coverage issues that arise from industry practices and legal, judicial, and social conditions. Therefore, these traditional actuarial methods and techniques are necessarily supplemented with additional estimating techniques and methodologies, many of which involve significant judgments that are required on our part. Accordingly, a high degree of uncertainty remains for our ultimate liability for APMT claim and claim adjustment expenses.

In addition to the difficulties described above, estimating the ultimate cost of both reported and unreported APMT claims is subject to a higher degree of variability due to a number of additional factors, including among others: the number and outcome of direct actions against us; coverage issues, including whether certain costs are covered under the policies and whether policy limits apply; allocation of liability among numerous parties, some of whom may be in bankruptcy proceedings, and in particular the application of joint and several liability to specific insurers on a risk; inconsistent court decisions and developing legal theories; continuing aggressive tactics of plaintiffs lawyers; the risks and lack of predictability inherent in major litigation; enactment of state and federal legislation to address asbestos claims; the potential for increases and decreases in asbestos, environmental pollution and mass tort claims which cannot now be anticipated; the potential for increases and decreases in costs to defend asbestos, pollution and mass tort claims; the possibility of expanding theories of liability against our policyholders in environmental and mass tort matters; possible exhaustion of underlying umbrella and excess coverage; and future developments pertaining to our ability to recover reinsurance for asbestos, pollution and mass tort claims.

Due to the inherent uncertainties in estimating claim and claim adjustment expense reserves for APMT and due to the significant uncertainties described related to APMT claims, our ultimate liability for these cases, both individually and in aggregate, may exceed the recorded reserves. Any such potential additional liability, or any range of potential additional amounts, cannot be reasonably estimated currently, but could be material to our business, results of operations, equity, and insurer financial strength and debt ratings. Due to, among other things, the factors described above, it may be necessary for us to record material changes in our APMT claim and claim adjustment expense reserves in the future, should new information become available or other developments emerge.

We have annually performed ground up reviews of all open APMT claims to evaluate the adequacy of our APMT reserves. In performing our comprehensive ground up analysis, we consider input from our professionals with direct responsibility for the claims, inside and outside counsel with responsibility for our representation and our actuarial staff. These professionals consider, among many factors, the policyholder s present and predicted future exposures, including such factors as claims volume, trial conditions, prior settlement history, settlement demands and defense costs; the impact of asbestos defendant bankruptcies on the policyholder; facts or allegations regarding the policies we issued or are alleged to have issued, including such factors as aggregate or per occurrence limits, whether the policy is primary, umbrella or excess, and the existence of policyholder retentions and/or deductibles; the policyholders allegations; the existence of other insurance; and reinsurance arrangements.

Further information on APMT claim and claim adjustment expense reserves and net prior year development is included in Note G of the Condensed Consolidated Financial Statements included under Item 1.

### Asbestos

In the past several years, we experienced, at certain points in time, significant increases in claim counts for asbestos-related claims. The factors that led to these increases included, among other things, intensive advertising campaigns by lawyers for asbestos claimants, mass medical screening programs sponsored by plaintiff lawyers and the addition of new defendants such as the distributors and installers of products containing asbestos. In recent years,

the rate of new filings has decreased. Various challenges to mass screening claimants have been successful. Historically, the majority of asbestos bodily injury claims have been filed by persons exhibiting few, if any, disease symptoms. Studies have concluded that the percentage of unimpaired claimants to total claimants ranges between 66% and up

43

# CNA FINANCIAL CORPORATION MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

to 90%. Some courts and some state statutes mandate that so-called unimpaired claimants may not recover unless at some point the claimant s condition worsens to the point of impairment. Some plaintiffs classified as unimpaired continue to challenge those orders and statutes. Therefore, the ultimate impact of the orders and statutes on future asbestos claims remains uncertain.

Several factors are, in our view, negatively impacting asbestos claim trends. Plaintiff attorneys who previously sued entities that are now bankrupt continue to seek other viable targets. As a result, companies with few or no previous asbestos claims are becoming targets in asbestos litigation and, although they may have little or no liability, nevertheless must be defended. Additionally, plaintiff attorneys and trustees for future claimants are demanding that policy limits be paid lump-sum into the bankruptcy asbestos trusts prior to presentation of valid claims and medical proof of these claims. Various challenges to these practices have succeeded in litigation, and are continuing to be litigated. Plaintiff attorneys and trustees for future claimants are also attempting to devise claims payment procedures for bankruptcy trusts that would allow asbestos claims to be paid under lax standards for injury, exposure and causation. This also presents the potential for exhausting policy limits in an accelerated fashion. Challenges to these practices are being mounted, though the ultimate impact or success of these tactics remains uncertain.

As a result of bankruptcies and insolvencies, we had in the past observed an increase in the total number of policyholders with current asbestos claims as additional defendants were added to existing lawsuits and were named in new asbestos bodily injury lawsuits. During the last few years the rate of new bodily injury claims had moderated and most recently the new claims filing rate has decreased although the number of policyholders claiming coverage for asbestos related claims has remained relatively constant in the past several years.

We have resolved a number of our large asbestos accounts by negotiating settlement agreements. Structured settlement agreements provide for payments over multiple years as set forth in each individual agreement.

In 1985, 47 asbestos producers and their insurers, including The Continental Insurance Company (CIC), executed the Wellington Agreement. The agreement was intended to resolve all issues and litigation related to coverage for asbestos exposures. Under this agreement, signatory insurers committed scheduled policy limits and made the limits available to pay asbestos claims based upon coverage blocks designated by the policyholders in 1985, subject to extension by policyholders. CIC was a signatory insurer to the Wellington Agreement.

We have also used coverage in place agreements to resolve large asbestos exposures. Coverage in place agreements are typically agreements between us and our policyholders identifying the policies and the terms for payment of asbestos related liabilities. Claims payments are contingent on presentation of adequate documentation showing exposure during the policy periods and other documentation supporting the demand for claims payment. Coverage in place agreements may have annual payment caps. Coverage in place agreements are evaluated based on claims filings trends and severities.

We categorize active asbestos accounts as large or small accounts. We define a large account as an active account with more than \$100 thousand of cumulative paid losses. We have made closing large accounts a significant management priority. Small accounts are defined as active accounts with \$100 thousand or less of cumulative paid losses. Approximately 79% and 80% of our total active asbestos accounts are classified as small accounts at March 31, 2007 and December 31, 2006.

We also evaluate our asbestos liabilities arising from our assumed reinsurance business and our participation in various pools, including Excess & Casualty Reinsurance Association (ECRA).

IBNR reserves relate to potential development on accounts that have not settled and potential future claims from unidentified policyholders.

44

# CNA FINANCIAL CORPORATION MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

The tables below depict our overall pending asbestos accounts and associated reserves at March 31, 2007 and December 31, 2006.

# Pending Asbestos Accounts and Associated Reserves March 31, 2007

	Number of	Net P Loss in 20	ses	As	Net bestos eserves (In	Percent of Asbestos Net
	Policyholders	(In mill	lions)	mi	llions)	Reserves
Policyholders with settlement agreements						
Structured Settlements	16	\$	15	\$	172	12%
Wellington	3		26		14	1
Coverage in place	37		36		79	6
Total with settlement agreements	56		51		265	19
Other policyholders with active accounts						
Large asbestos accounts	223		7		257	18
Small asbestos accounts	1,062		3		93	7
Total other policyholders	1,285		10		350	25
Assumed reinsurance and pools Unassigned IBNR			3		139 634	10 46
Total	1,341	\$	64	\$	1,388	100%

# Pending Asbestos Accounts and Associated Reserves December 31, 2006

	Number of Policyholders	Net Paid (Recovered) Losses in 2006 (In millions)		Net Asbestos Reserves (In millions)		Percent of Asbestos Net Reserves	
Policyholders with settlement agreements Structured Settlements	15	\$	22	\$	171	12%	

Edgar Filing: CNA FINANCIAL CORP - Form 10-Q

Wellington Coverage in place	3 38	(1) (18)	14 132	1 9
Total with settlement agreements	56	3	317	22
Other policyholders with active accounts				
Large asbestos accounts	220	76	254	17
Small asbestos accounts	1,080	17	101	7
Total other policyholders	1,300	93	355	24
Assumed reinsurance and pools		6	141	10
Unassigned IBNR			639	44
Total	1,356	\$ 102	\$ 1,452	100%

Some asbestos-related defendants have asserted that their insurance policies are not subject to aggregate limits on coverage. We have such claims from a number of insureds. Some of these claims involve insureds facing exhaustion of products liability aggregate limits in their policies, who have asserted that their asbestos-related claims fall within so-called non-products liability coverage contained within their policies rather than products liability coverage, and that the claimed non-products coverage is not subject to any aggregate limit. It is difficult to predict the ultimate size of any of the claims for coverage purportedly not subject to aggregate limits or predict to what

45

# CNA FINANCIAL CORPORATION MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

extent, if any, the attempts to assert non-products claims outside the products liability aggregate will succeed. Our policies also contain other limits applicable to these claims and we have additional coverage defenses to certain claims. We have attempted to manage our asbestos exposure by aggressively seeking to settle claims on acceptable terms. There can be no assurance that any of these settlement efforts will be successful, or that any such claims can be settled on terms acceptable to us. Where we cannot settle a claim on acceptable terms, we aggressively litigate the claim. However, adverse developments with respect to such matters could have a material adverse effect on our results of operations and/or equity.

As a result of the uncertainties and complexities involved, reserves for asbestos claims cannot be estimated with traditional actuarial techniques that rely on historical accident year loss development factors. In establishing asbestos reserves, we evaluate the exposure presented by each insured. As part of this evaluation, we consider the available insurance coverage; limits and deductibles; the potential role of other insurance, particularly underlying coverage below any of our excess liability policies; and applicable coverage defenses, including asbestos exclusions. Estimation of asbestos-related claim and claim adjustment expense reserves involves a high degree of judgment on our part and consideration of many complex factors, including: inconsistency of court decisions, jury attitudes and future court decisions; specific policy provisions; allocation of liability among insurers and insureds; missing policies and proof of coverage; the proliferation of bankruptcy proceedings and attendant uncertainties; novel theories asserted by policyholders and their counsel; the targeting of a broader range of businesses and entities as defendants; the uncertainty as to which other insureds may be targeted in the future and the uncertainties inherent in predicting the number of future claims; volatility in claim numbers and settlement demands; increases in the number of non-impaired claimants and the extent to which they can be precluded from making claims; the efforts by insureds to obtain coverage not subject to aggregate limits; long latency period between asbestos exposure and disease manifestation and the resulting potential for involvement of multiple policy periods for individual claims; medical inflation trends; the mix of asbestos-related diseases presented and the ability to recover reinsurance.

We are involved in significant asbestos-related claim litigation, which is described in Note G of the Condensed Consolidated Financial Statements included under Item 1.

#### **Environmental Pollution and Mass Tort**

Environmental pollution cleanup is the subject of both federal and state regulation. By some estimates, there are thousands of potential waste sites subject to cleanup. The insurance industry has been involved in extensive litigation regarding coverage issues. Judicial interpretations in many cases have expanded the scope of coverage and liability beyond the original intent of the policies. The Comprehensive Environmental Response Compensation and Liability Act of 1980 (Superfund) and comparable state statutes (mini-Superfunds) govern the cleanup and restoration of toxic waste sites and formalize the concept of legal liability for cleanup and restoration by Potentially Responsible Parties (PRPs). Superfund and the mini-Superfunds establish mechanisms to pay for cleanup of waste sites if PRPs fail to do so and assign liability to PRPs. The extent of liability to be allocated to a PRP is dependent upon a variety of factors. Further, the number of waste sites subject to cleanup is unknown. To date, approximately 1,500 cleanup sites have been identified by the Environmental Protection Agency (EPA) and included on its National Priorities List (NPL). State authorities have designated many cleanup sites as well.

Many policyholders have made claims against us for defense costs and indemnification in connection with environmental pollution matters. The vast majority of these claims relate to accident years 1989 and prior, which coincides with our adoption of the Simplified Commercial General Liability coverage form, which includes what is referred to in the industry as absolute pollution exclusion. We and the insurance industry are disputing coverage for many such claims. Key coverage issues include whether cleanup costs are considered damages under the policies, trigger of coverage, allocation of liability among triggered policies, applicability of pollution exclusions and owned property exclusions, the potential for joint and several liability and the definition of an occurrence. To date, courts have been inconsistent in their rulings on these issues.

We have made resolution of large environmental pollution exposures a management priority. We have resolved a number of our large environmental accounts by negotiating settlement agreements. In our settlements, we sought to resolve those exposures and obtain the broadest release language to avoid future claims from the same policyholders seeking coverage for sites or claims that had not emerged at the time we settled with our policyholder. While the terms of each settlement agreement vary, we sought to obtain broad environmental releases that include known and unknown sites, claims and policies. The broad scope of the release provisions contained in those settlement

46

# CNA FINANCIAL CORPORATION MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

agreements should, in many cases, prevent future exposure from settled policyholders. It remains uncertain, however, whether a court interpreting the language of the settlement agreements will adhere to the intent of the parties and uphold the broad scope of language of the agreements.

We classify our environmental pollution accounts into several categories, which include structured settlements, coverage in place agreements and active accounts. Structured settlement agreements provide for payments over multiple years as set forth in each individual agreement.

We have also used coverage in place agreements to resolve pollution exposures. Coverage in place agreements are typically agreements between us and our policyholders identifying the policies and the terms for payment of pollution related liabilities. Claims payments are contingent on presentation of adequate documentation of damages during the policy periods and other documentation supporting the demand for claims payment. Coverage in place agreements may have annual payment caps.

We categorize active accounts as large or small accounts in the pollution area. We define a large account as an active account with more than \$100 thousand cumulative paid losses. We have made closing large accounts a significant management priority. Small accounts are defined as active accounts with \$100 thousand or less cumulative paid losses.

We also evaluate our environmental pollution exposures arising from our assumed reinsurance and our participation in various pools, including ECRA.

We carry unassigned IBNR reserves for environmental pollution. These reserves relate to potential development on accounts that have not settled and potential future claims from unidentified policyholders.

The tables below depict our overall pending environmental pollution accounts and associated reserves at March 31, 2007 and December 31, 2006.

# Pending Environmental Pollution Accounts and Associated Reserves March 31, 2007

	Number of Policyholders	Net Paid Losses in 2007 (In millions)	Net Environmental  Pollution  Reserves  (In millions)	Percent of  Environmental Pollution Net  Reserve
Policyholders with Settlement Agreements Structured settlements Coverage in place	9 18	\$ 4 1	\$ 6 14	2% 5
Total with Settlement Agreements	27	5	20	7
Other Policyholders with Active Accounts Large pollution accounts Small pollution accounts	111 325	2	52 46	19 17
Total Other Policyholders	436	3	98	36
Assumed Reinsurance & Pools			32	11

Unassigned IBNR			127	46
Total	463	\$ 8	\$ 277	100%
	47			

# CNA FINANCIAL CORPORATION MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

Pending Environmental Pollution Accounts and Associated Reserves December 31, 2006

		Nic4 T	na: J		let nmental	Percent of				
	Number of	Net Paid Losses in 2006		Losses Pollut Number of in 2006 Reser		Pollution  Reserves (In millions)		Pe Reserves		Environmental Pollution Net
	Policyholders	(In mil	lions)	Reserve						
Policyholders with Settlement Agreements										
Structured settlements	11	\$	16	\$	9	3%				
Coverage in place	18		5		14	5				
Total with Settlement Agreements	29		21		23	8				
Other Policyholders with Active Accounts										
Large pollution accounts	115		20		58	20				
Small pollution accounts	346		9		46	17				
Total Other Policyholders	461		29		104	37				
Assumed Reinsurance & Pools			1		32	11				
Unassigned IBNR					126	44				
Total	490	\$	51	\$	285	100%				

#### **INVESTMENTS**

#### Net Investment Income

The significant components of net investment income are presented in the following table.

### **Net Investment Income**

Three months ended March 31 (In millions)	2007	2006
Fixed maturity securities	\$ 496	\$ 415
Short term investments	50	65
Limited partnerships	52	74
Equity securities	5	6
Income from trading portfolio (a)	3	42
Interest on funds withheld and other deposits	(1)	(25)
Other	11	3

616

580

Investment expense	(8)	(10)
Net investment income	\$ 608	\$ 570

Gross investment income

(a) The change in net unrealized gains on trading securities, included in net investment income, was \$2 million for the three months ended March 31, 2007 and 2006.

Net investment income increased by \$38 million for the three months ended March 31, 2007 compared with the same period of 2006. The improvement was primarily driven by an increase in the overall invested asset base, improved period over period yields and a reduction of interest expense on funds withheld and other deposits. During 2006, we commuted several significant finite reinsurance contracts which contained interest crediting provisions. As of December 31, 2006, no further interest expense was due on the funds withheld on the commuted contracts. These increases were partially offset by a decrease in net investment income from limited partnerships and the trading portfolio. The decrease in income from the trading portfolio was largely offset by a corresponding

48

#### CNA FINANCIAL CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

decrease in the policyholders funds reserves supported by the trading portfolio, which is included in Insurance claims and policyholders benefits on the Condensed Consolidated Statements of Operations.

The bond segment of the investment portfolio yielded approximately 5.8% and 5.3% for the three months ended March 31, 2007 and 2006.

### Net Realized Investment Gains (Losses)

The components of net realized investment results for available-for-sale securities are presented in the following table. **Net Realized Investment Gains (Losses)** 

Three months ended March 31 (In millions)	2007	2006
Fixed maturity securities: U.S. Government bonds Corporate and other taxable bonds Tax-exempt bonds Asset-backed bonds	\$ 2 (1 (3)	1) 25
Total fixed maturity securities Equity securities Derivative securities Short term investments Other, net of participating policyholders interest	(	7) 3 3 8) 7 (2)
Realized investment gains (losses) before allocation to participating policyholders and minority interests Allocated to participating policyholders and minority interest	(2	1) 8
Income tax (expense) benefit		8 (8)
Net realized investment gains (losses), net of participating policyholders and minority interests	\$ (1)	3) \$ 1

Net realized investment results decreased by \$14 million for the three months ended March 31, 2007 compared with the same period of 2006. The decrease in net realized investment results was primarily driven by an increase in interest rate related other-than-temporary impairment (OTTI) losses on securities for which we did not assert an intent to hold until an anticipated recovery in value. For the three months ended March 31, 2007, OTTI losses of \$57 million were recorded primarily in the asset-backed bonds and corporate and other taxable bonds sectors. This compares to OTTI losses for the three months ended March 31, 2006 of \$7 million recorded primarily in the corporate and other taxable bonds sector. The increase in OTTI losses was largely offset by an increase in net realized results in the corporate and other taxable bonds sector.

A primary objective in the management of the fixed maturity and equity portfolios is to optimize return relative to underlying liabilities and respective liquidity needs. Our views on the current interest rate environment, tax regulations, asset class valuations, specific security issuer and broader industry segment conditions, and the domestic

and global economic conditions, are some of the factors that enter into an investment decision. We also continually monitor exposure to issuers of securities held and broader industry sector exposures and may from time to time adjust such exposures based on our views of a specific issuer or industry sector.

The investment portfolio is periodically analyzed for changes in duration and related price change risk. Additionally, we periodically review the sensitivity of the portfolio to the level of foreign exchange rates and other factors that contribute to market price changes. A summary of these risks and specific analysis on changes is included in Item 3 Quantitative and Qualitative Disclosures about Market Risk included herein.

We invest in certain derivative financial instruments primarily to reduce our exposure to market risk (principally interest rate, equity price and foreign currency risk) and credit risk (risk of nonperformance of underlying obligor).

49

# CNA FINANCIAL CORPORATION MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

Derivative securities are recorded at fair value at the reporting date. We also use derivatives to mitigate market risk by purchasing S&P 500<sup>â</sup> index futures in a notional amount equal to the contract liability relating to Life and Group Non-Core indexed group annuity contracts. We provided collateral to satisfy margin deposits on exchange-traded derivatives totaling \$27 million as of March 31, 2007. For over-the-counter derivative transactions we utilize International Swaps and Derivatives Association (ISDA) Master Agreements that specify certain limits over which collateral is exchanged. As of March 31, 2007, we provided \$39 million of cash as collateral for over-the-counter derivative instruments.

A further consideration in the management of the investment portfolio is the characteristics of the underlying liabilities and the ability to align the duration of the portfolio to those liabilities to meet future liquidity needs, minimize interest rate risk and maintain a level of income sufficient to support the underlying insurance liabilities. For portfolios where future liability cash flows are determinable and long term in nature, we segregate assets for asset/liability management purposes.

We classify our fixed maturity securities and our equity securities as either available-for-sale or trading, and as such, they are carried at fair value. The amortized cost of fixed maturity securities is adjusted for amortization of premiums and accretion of discounts to maturity, which is included in net investment income. Changes in fair value related to available-for-sale securities are reported as a component of other comprehensive income. Changes in fair value of trading securities are reported within net investment income.

The following table provides further detail of gross realized gains and gross realized losses, which include OTTI losses, on available-for-sale fixed maturity securities and equity securities.

#### **Realized Gains and Losses**

Three months ended March 31 (In millions)	2007	2006
Net realized gains (losses) on fixed maturity securities and equity securities: Fixed maturity securities: Gross realized gains Gross realized losses	\$ 98 (115)	\$ 77 (77)
Net realized losses on fixed maturity securities	(17)	
Equity securities: Gross realized gains Gross realized losses	7 (4)	4 (1)
Net realized gains on equity securities	3	3
Net realized gains (losses) on fixed maturity and equity securities	\$ (14)	\$ 3
50		

# CNA FINANCIAL CORPORATION MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

The following table provides details of the largest realized losses from sales of securities aggregated by issuer including: the fair value of the securities at date of sale, the amount of the loss recorded and the period of time that the securities had been in an unrealized loss position prior to sale. The period of time that the securities had been in an unrealized loss position prior to sale can vary due to the timing of individual security purchases. Also included is a narrative providing the industry sector along with the facts and circumstances giving rise to the loss.

### **Largest Realized Losses from Securities Sold at a Loss**

Three months ended March 31, 2007	Fair Value at			Months in Unrealized Loss
Lancon Description and Discouries	Date of	C	oss On	Prior To Sale
Issuer Description and Discussion (In millions)	Sale	Sa	ale	(a)
Various notes and bonds issued by the United States Treasury. Securities sold due to inflationary outlook and asset class reallocation.	\$ 3,590	\$	18	0-6
Total	\$ 3,590	\$	18	

<sup>(</sup>a) Represents the range of consecutive months the various positions were in an unrealized loss prior to sale. 0-12+ means certain positions were less than 12 months, while others were greater than 12 months.

51

# CNA FINANCIAL CORPORATION MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

# Valuation and Impairment of Investments

The following table details the carrying value of our general account investments.

# **Carrying Value of Investments**

	March 31, 2007	%	December 31, 2006	%
(In millions)				
General account investments:				
Fixed maturity securities available-for-sale:				
U.S. Treasury securities and obligations of				
government agencies	\$ 4,635	10%	\$ 5,138	12%
Asset-backed securities	12,484	28	13,677	31
States, municipalities and political subdivisions				
tax-exempt	5,665	13	5,146	12
Corporate securities	7,003	16	7,132	16
Other debt securities	3,699	8	3,642	8
Redeemable preferred stock	1,033	2	912	2
Total fixed maturity securities available-for-sale	34,519	77	35,647	81
Fixed maturity securities trading:				
U.S. Treasury securities and obligations of				
government agencies	3		2	
Asset-backed securities	57		55	
Corporate securities	120		133	1
Other debt securities	19		14	
Redeemable preferred stock	1			
Total fixed maturity securities trading	200		204	1
Total fixed maturity securities trading	200		204	1
Equity securities available-for-sale:				
Common stock	461	1	452	1
Preferred stock	146	1	145	
Total equity securities available-for-sale	607	2	597	1
Total equity securities trading	66		60	

Edgar Filing: CNA FINANCIAL CORP - Form 10-Q

Short term investments available-for-sale	7,671	17	5,538	13
Short term investments trading	175		172	
Limited partnerships	1,940	4	1,852	4
Other investments	25		26	
Total general account investments	\$ 45,203	100%	\$ 44,096	100%

A significant judgment in the valuation of investments is the determination of when an OTTI has occurred. We analyze securities on at least a quarterly basis. Part of this analysis is to monitor the length of time and severity of the decline below amortized cost for those securities in an unrealized loss position.

Investments in the general account had a total net unrealized gain of \$991 million at March 31, 2007 compared with a net unrealized gain of \$966 million at December 31, 2006. The unrealized position at March 31, 2007 was comprised of a net unrealized gain of \$734 million for fixed maturities, a net unrealized gain of \$256 million for equity securities and a net unrealized gain of \$1 million for short term securities. The unrealized position at December 31, 2006 was comprised of a net unrealized gain of \$716 million for fixed maturities, a net unrealized gain of \$249 million for equity securities and a net unrealized gain of \$1 million for short term securities. See Note D of the Condensed Consolidated Financial Statements included under Item 1 for further detail on the unrealized position of our general account investment portfolio.

Our investment policies for both the general account and separate account emphasize high credit quality and diversification by industry, issuer and issue. Assets supporting interest rate sensitive liabilities are segmented within the general account to facilitate asset/liability duration management.

52

# CNA FINANCIAL CORPORATION MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

The following table provides the composition of fixed maturity securities with an unrealized loss at March 31, 2007 in relation to the total of all fixed maturity securities with an unrealized loss by maturity profile. Securities not due at a single date are allocated based on weighted average life.

Maturity Profile

	Percent of Market Value	Percent of Unrealized Loss
Due in one year or less	12%	4%
Due after one year through five years	43	41
Due after five years through ten years	24	28
Due after ten years	21	27
Total	100%	100%

Our non-investment grade fixed maturity securities available-for-sale at March 31, 2007 that were in a gross unrealized loss position had a fair value of \$182 million. The following tables summarize the fair value and gross unrealized loss of non-investment grade securities categorized by the length of time those securities have been in a continuous unrealized loss position and further categorized by the severity of the unrealized loss position in 10% increments as of March 31, 2007 and December 31, 2006.

### **Unrealized Loss Aging for Non-investment Grade Securities**

March 31, 2007 (In millions)	T-4	Fair Value as a Percentage of Amortized  Cost								
	Estimated Fair Value		90-9	99%	80-89%	70-79%	<70%		alized oss	
Fixed maturity securities: Non-investment grade: 0-6 months 7-12 months 13-24 months Greater than 24 months	\$	143 30 7 2	\$	1 1	\$	\$	\$	\$	1 1	
Total non-investment grade	\$	182	\$	2	\$	\$	\$	\$	2	

**Unrealized Loss Aging for Non-investment Grade Securities** 

Fair Value as a Percentage of Amortized	
Cost	Gross

Edgar Filing: CNA FINANCIAL CORP - Form 10-Q

	mated Fair							Unre	alized
<b>December 31, 2006</b> (In millions)	alue	90-9	99%	80-8	<b>39%</b>	70-79%	<70%	Lo	OSS
Fixed maturity securities: Non-investment grade: 0-6 months 7-12 months 13-24 months Greater than 24 months	\$ 509 87 24 2	\$	2	\$	1	\$	\$	\$	2 2
Total non-investment grade	\$ 622	\$	3 53	\$	1	\$	\$	\$	4

# CNA FINANCIAL CORPORATION MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

As part of the ongoing OTTI monitoring process, we evaluated the facts and circumstances based on available information for each of the non-investment grade securities and determined that the securities presented in the above tables were temporarily impaired when evaluated at March 31, 2007 or December 31, 2006. This determination was based on a number of factors that we regularly consider including, but not limited to: the issuers—ability to meet current and future interest and principal payments, an evaluation of the issuers—financial condition and near term prospects, our assessment of the sector outlook and estimates of the fair value of any underlying collateral. In all cases where a decline in value is judged to be temporary, we have the intent and ability to hold these securities for a period of time sufficient to recover the amortized cost of our investment through an anticipated recovery in the fair value of such securities or by holding the securities to maturity. In many cases, the securities held are matched to liabilities as part of ongoing asset/liability duration management. As such, we continually assess our ability to hold securities for a time sufficient to recover any temporary loss in value or until maturity. We believe we have sufficient levels of liquidity so as to not impact the asset/liability management process.

Invested assets are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain invested assets and the level of uncertainty related to changes in the value of these assets, it is possible that changes in these risks in the near term, including increases in interest rates, could have an adverse material impact on our results of operations or equity.

The general account portfolio consists primarily of high quality bonds, 90% and 91% of which were rated as investment grade (rated BBB or higher) at March 31, 2007 and December 31, 2006. The following table summarizes the ratings of our general account bond portfolio at carrying value.

## **General Account Bond Ratings**

		March 31, 2007	%	December 31, 2006		%	
(In millions)							
U.S. Government and affiliated agency securities	\$	4,765	14%	\$	5,285	15%	
Other AAA rated		15,386	46		16,311	47	
AA and A rated		5,364	16		5,222	15	
BBB rated		4,866	14		4,933	14	
Non investment-grade		3,304	10		3,188	9	
Total	\$	33,685	100%	\$	34,939	100%	

At March 31, 2007 and December 31, 2006, approximately 95% and 96% of the general account portfolio was issued by U.S. Government and affiliated agencies or was rated by Standard & Poor s (S&P) or Moody s Investors Service (Moody s). The remaining bonds were rated by other rating agencies or us.

Non investment-grade bonds, as presented in the table above, are high-yield securities rated below BBB by bond rating agencies, as well as other unrated securities that, in our opinion, are below investment-grade. High-yield securities generally involve a greater degree of risk than investment-grade securities. However, expected returns should compensate for the added risk. This risk is also considered in the interest rate assumptions for the underlying insurance products.

The carrying value of securities that are either subject to trading restrictions or trade in illiquid private placement markets at March 31, 2007 was \$220 million which represents 0.5% of our total investment portfolio. These securities were in a net unrealized gain position of \$137 million at March 31, 2007. Of these securities, 86% were priced by

unrelated third party sources.

Included in our general account fixed maturity securities at March 31, 2007 were \$12,541 million of asset-backed securities, at fair value, consisting of approximately 63% in collateralized mortgage obligations (CMOs), 25% in corporate asset-backed obligations, 11% in corporate mortgage-backed pass-through certificates and 1% in U.S. Government agency issued pass-through certificates. The majority of CMOs held are actively traded in liquid markets and are primarily priced by a third party pricing service. Of the total asset-backed holdings, less than 8% have an exposure to sub prime mortgage collateral. The sub prime securities that are not investment grade are 0.3% of the total asset-backed holdings.

54

#### **CNA FINANCIAL CORPORATION**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

The carrying value of the components of the general account short term investment portfolio is presented in the following table.

#### **Short term Investments**

	March 31, 2007		December 31, 2006	
(In millions)				2000
Short term investments available-for-sale: Commercial paper U.S. Treasury securities Money market funds Other, including collateral held related to securities lending	\$	2,532 1,056 413 3,670	\$	923 1,093 196 3,326
Total short term investments available-for-sale		7,671		5,538
Short term investments trading: Commercial paper U.S. Treasury securities Money market funds		41 1 133		43 2 127
Total short term investments trading		175		172
Total short term investments	\$	7,846	\$	5,710

The fair value of collateral held related to securities lending, included in other short term investments, was \$2,914 million and \$2,851 million at March 31, 2007 and December 31, 2006.

## LIQUIDITY AND CAPITAL RESOURCES

#### Cash Flow

Our principal operating cash flow sources are premiums and investment income from our insurance subsidiaries. Our primary operating cash flow uses are payments for claims, policy benefits and operating expenses.

For the three months ended March 31, 2007, net cash provided by operating activities was \$217 million as compared with \$626 million for the same period in 2006. The decrease in cash provided by operating activities is primarily related to decreased net sales of trading securities to fund policyholder withdrawals of investment contract products issued by us. The policyholder fund withdrawals are reflected as financing cash outflows.

Cash flows from investing activities include the purchase and sale of available-for-sale financial instruments, as well as the purchase and sale of land, buildings, equipment and other assets not generally held for resale.

For the three months ended March 31, 2007, net cash used by investing activities was \$201 million as compared with \$307 million for the same period in 2006. Cash flows used for investing activities related principally to purchases of fixed maturity securities and short term investments.

Cash flows from financing activities include proceeds from the issuance of debt or equity securities, outflows for dividends or repayment of debt, outlays to reacquire equity instruments, and deposits and withdrawals related to investment contract products issued by us.

For the three months ended March 31, 2007, net cash used by financing activities was \$26 million as compared with \$343 million for the same period in 2006. The decrease in cash used by financing activities is related to decreased policyholder fund withdrawals in 2007 as compared to 2006, which are reflected as Return of investment contract account balances on the Condensed Consolidated Statements of Cash Flows.

We believe that our present cash flows from operating activities, investing activities and financing activities are sufficient to fund our working capital needs.

55

#### CNA FINANCIAL CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

We have an effective shelf registration statement under which we may issue debt or equity securities.

#### **Dividends**

On April 25, 2007, the Company s Board of Directors declared a quarterly dividend of \$0.10 per share, payable June 11, 2007 to shareholders of record on May 11, 2007. The declaration and payment of future dividends to holders of our common stock will be at the discretion of our Board of Directors and will depend on many factors, including our earnings, financial condition, business needs, and regulatory constraints. Our ability to pay dividends is significantly dependent on receipt of dividends from our subsidiaries. The payment of dividends to us by our insurance subsidiaries without prior approval of the insurance department of each subsidiary s domiciliary jurisdiction is limited by formula. During 2007, CCC is able to pay approximately \$556 million of dividend payments that are not subject to prior approval.

## Regulatory Matters

We previously established a plan to reorganize and streamline our U.S. property and casualty insurance legal entity structure in order to realize capital, operational, and cost efficiencies. The remaining phase of this plan is the merger of Transcontinental Insurance Company, a New York domiciled insurer, into its parent company, National Fire Insurance Company of Hartford, which is a CCC subsidiary. Subject to regulatory approval, this remaining phase is planned to be completed effective December 31, 2007.

Along with other companies in the industry, we have received subpoenas, interrogatories and inquiries from: (i) California, Connecticut, Delaware, Florida, Hawaii, Illinois, Michigan, Minnesota, New Jersey, New York, North Carolina, Ohio, Pennsylvania, South Carolina, West Virginia and the Canadian Council of Insurance Regulators concerning investigations into practices including contingent compensation arrangements, fictitious quotes and tying arrangements; (ii) the Securities and Exchange Commission (SEC), the New York State Attorney General, the United States Attorney for the Southern District of New York, the Connecticut Attorney General, the Connecticut Department of Insurance, the Delaware Department of Insurance, the Georgia Office of Insurance and Safety Fire Commissioner and the California Department of Insurance concerning reinsurance products and finite insurance products purchased and sold by us; (iii) the Massachusetts Attorney General and the Connecticut Attorney General concerning investigations into anti-competitive practices; and (iv) the New York State Attorney General concerning declinations of attorney malpractice insurance. We continue to respond to these subpoenas, interrogatories and inquiries to the extent they are still open.

Subsequent to receipt of the SEC subpoena, we produced documents and provided additional information at the SEC s request. In addition, the SEC and representatives of the United States Attorney s Office for the Southern District of New York conducted interviews with several of our current and former executives relating to the restatement of our financial results for 2004, including our relationship with and accounting for transactions with an affiliate that were the basis for the restatement. The SEC also requested information relating to our restatement in 2006 of prior period results. It is possible that our analyses of, or accounting treatment for, finite reinsurance contracts or discontinued operations could be questioned or disputed by regulatory authorities. As a result, further restatements of our financial results are possible.

## **Accounting Pronouncements**

## Statement of Financial Accounting Standard (SFAS) No. 157, Fair Value Measurement (SFAS 157)

In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS 157. SFAS 157 defines fair value, establishes a framework for measuring fair value in accordance with GAAP and expands disclosures about fair value measurements. SFAS 157 retains the exchange price notion in the definition of fair value and clarifies that the exchange price is the price in an orderly transaction between market participants to sell the asset or transfer the liability in the market in which the reporting entity would transact for the asset or liability. SFAS 157 emphasizes that fair value is a market-based measurement, not an entity-specific measurement and the fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. SFAS 157 expands disclosures surrounding the use of fair value to measure assets and liabilities and specifically focuses on the

sources used to measure fair value. In instances of recurring use of fair value measures 56

#### CNA FINANCIAL CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

using unobservable inputs, SFAS 157 requires separate disclosure of the effect on earnings for the period. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within the year of adoption. We are currently evaluating the impact that adopting SFAS 157 will have on our results of operations and financial condition, if any.

## SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS 159)

On February 15, 2007, the FASB issued SFAS 159, which provides companies with an option to report selected financial assets and liabilities at fair value, with changes in fair value recorded in earnings. SFAS 159 helps to mitigate accounting-induced earnings volatility by enabling companies to report related assets and liabilities at fair value, which may reduce the need for companies to comply with detailed rules for hedge accounting. SFAS 159 also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities.

SFAS 159 requires companies to provide additional information that will help investors and other users of financial statements to more easily understand the effect of the company s choice to use fair value on its earnings. It also requires entities to display the fair value of those assets and liabilities for which the company has chosen to use fair value on the face of the balance sheet. The new Statement does not eliminate disclosure requirements included in other accounting standards, including requirements for disclosures about fair value measurements included in SFAS 157 and SFAS 107, Disclosures about Fair Value of Financial Instruments. SFAS 159 is effective for fiscal years beginning after November 15, 2007. We are currently evaluating the impact that adopting SFAS 159 will have on our results of operations and financial condition, if any.

#### FORWARD-LOOKING STATEMENTS

This report contains a number of forward-looking statements which relate to anticipated future events rather than actual present conditions or historical events. You can identify forward-looking statements because generally they anticipates. include words such as believes. expects. intends. estimates, and similar expressions. Forward-le statements in this report include any and all statements regarding expected developments in our insurance business, including losses and loss reserves for asbestos, environmental pollution and mass tort claims which are more uncertain, and therefore more difficult to estimate than loss reserves respecting traditional property and casualty exposures; the impact of routine ongoing insurance reserve reviews we are conducting; our expectations concerning our revenues, earnings, expenses and investment activities; expected cost savings and other results from our expense reduction and restructuring activities; and our proposed actions in response to trends in our business. Forward-looking statements, by their nature, are subject to a variety of inherent risks and uncertainties that could cause actual results to differ materially from the results projected in the forward-looking statement. We cannot control many of these risks and uncertainties. Some examples of these risks and uncertainties are:

general economic and business conditions, including inflationary pressures on medical care costs, construction costs and other economic sectors that increase the severity of claims;

changes in financial markets such as fluctuations in interest rates, long term periods of low interest rates, credit conditions and currency, commodity and stock prices;

the effects of corporate bankruptcies, such as Enron and WorldCom, on capital markets, and on the markets for directors and officers and errors and omissions coverages;

changes in foreign or domestic political, social and economic conditions;

regulatory initiatives and compliance with governmental regulations, judicial decisions, including interpretation of policy provisions, decisions regarding coverage and theories of liability, trends in litigation and the outcome of any litigation involving us, and rulings and changes in tax laws and regulations;

effects upon insurance markets and upon industry business practices and relationships of current litigation, investigations and regulatory activity by the New York State Attorney General s office and other authorities concerning contingent commission arrangements with brokers and bid solicitation activities;

legal and regulatory activities with respect to certain non-traditional and finite-risk insurance products, and possible resulting changes in accounting and financial reporting in relation to such products, including our restatement of financial results in May of 2005 and our relationship with an affiliate, Accord Re Ltd., as disclosed in connection with that restatement;

57

#### **Table of Contents**

#### CNA FINANCIAL CORPORATION

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, Continued

regulatory limitations, impositions and restrictions upon us, including the effects of assessments and other surcharges for guaranty funds and second-injury funds and other mandatory pooling arrangements;

the impact of competitive products, policies and pricing and the competitive environment in which we operate, including changes in our book of business;

product and policy availability and demand and market responses, including the level of ability to obtain rate increases and decline or non-renew under priced accounts, to achieve premium targets and profitability and to realize growth and retention estimates;

development of claims and the impact on loss reserves, including changes in claim settlement policies;

the effectiveness of current initiatives by claims management to reduce loss and expense ratios through more efficacious claims handling techniques;

the performance of reinsurance companies under reinsurance contracts with us;

results of financing efforts, including the availability of bank credit facilities;

changes in our composition of operating segments;

weather and other natural physical events, including the severity and frequency of storms, hail, snowfall and other winter conditions, natural disasters such as hurricanes and earthquakes, as well as climate change, including effects on weather patterns, greenhouse gases, sea, land and air temperatures, sea levels, rain and snow;

man-made disasters, including the possible occurrence of terrorist attacks and the effect of the absence or insufficiency of applicable terrorism legislation on coverages;

the unpredictability of the nature, targets, severity or frequency of potential terrorist events, as well as the uncertainty as to our ability to contain our terrorism exposure effectively, notwithstanding the extension through December 31, 2007 of the Terrorism Risk Insurance Act of 2002;

the occurrence of epidemics;

exposure to liabilities due to claims made by insureds and others relating to asbestos remediation and health-based asbestos impairments, as well as exposure to liabilities for environmental pollution, mass tort, construction defect claims and exposure to liabilities due to claims made by insureds and others relating to lead-based paint;

whether a national privately financed trust to replace litigation of asbestos claims with payments to claimants from the trust will be established or approved through federal legislation, or, if established and approved, whether it will contain funding requirements in excess of our established loss reserves or carried loss reserves;

the sufficiency of our loss reserves and the possibility of future increases in reserves;

regulatory limitations and restrictions, including limitations upon our ability to receive dividends from our insurance subsidiaries imposed by state regulatory agencies and minimum risk-based capital standards

established by the National Association of Insurance Commissioners;

the risks and uncertainties associated with our loss reserves as outlined in the Critical Accounting Estimates and the Reserves Estimates and Uncertainties sections of our Annual Report on Form 10-K for the period ended December 31, 2006;

the level of success in integrating acquired businesses and operations, and in consolidating, or selling existing ones;

the possibility of changes in our ratings by ratings agencies, including the inability to access certain markets or distribution channels and the required collateralization of future payment obligations as a result of such changes, and changes in rating agency policies and practices; and

the actual closing of contemplated transactions and agreements.

Our forward-looking statements speak only as of the date on which they are made and we do not undertake any obligation to update or revise any forward-looking statement to reflect events or circumstances after the date of the statement, even if our expectations or any related events or circumstances change.

58

#### **Table of Contents**

#### CNA FINANCIAL CORPORATION

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There were no material changes in our market risk components for the three months ended March 31, 2007. See the Quantitative and Qualitative Disclosures About Market Risk included in Item 7A of our Form 10-K for the year ended December 31, 2006 for further information.

59

# CNA FINANCIAL CORPORATION ITEM 4. CONTROLS AND PROCEDURES

The Company maintains a system of disclosure controls and procedures which are designed to ensure that information required to be disclosed by the Company in reports that it files or submits to the Securities and Exchange Commission under the Securities Exchange Act of 1934, as amended (the Exchange Act ), including this report, is recorded, processed, summarized and reported on a timely basis. These disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed under the Exchange Act is accumulated and communicated to the Company s management on a timely basis to allow decisions regarding required disclosure. The Company s management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), undertook an evaluation of the Company s disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this report and concluded that the Company s controls and procedures were effective as of March 31, 2007.

There were no changes in the Company s internal control over financial reporting identified in connection with the foregoing evaluation that occurred during the first quarter of 2007 that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

60

#### **Table of Contents**

# CNA FINANCIAL CORPORATION PART II. OTHER INFORMATION

## **Item 1. Legal Proceedings**

Information on our legal proceedings is set forth in Notes G and H of the Condensed Consolidated Financial Statements included under Part I, Item 1.

#### Item 6. Exhibits

(a) Exhibits

Description of Exhibit	Exhibit Number
2007 Incentive Compensation Awards to Executive Officers	10.23
Certification of Chief Executive Officer	31.1
Certification of Chief Financial Officer	31.2
Written Statement of the Chief Executive Officer of CNA Financial Corporation Pursuant to 18 U.S.C. Section 1350 (As adopted by Section 906 of the Sarbanes-Oxley Act of 2002)	32.1
Written Statement of the Chief Financial Officer of CNA Financial Corporation Pursuant to 18 U.S.C. Section 1350 (As adopted by Section 906 of the Sarbanes-Oxley Act of 2002)  61	32.2

#### **Table of Contents**

# CNA FINANCIAL CORPORATION PART II. OTHER INFORMATION SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**CNA Financial Corporation** 

Dated: April 27, 2007 By /s/ D. Craig Mense

D. Craig Mense Executive Vice President and Chief Financial Officer