

EMERSON ELECTRIC CO  
Form 8-K  
December 21, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

**FORM 8-K**

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event  
reported): December 21, 2004

**Emerson Electric Co.**

(Exact Name of Registrant as Specified in Charter)

Missouri

1-278

43-0259330

(State or Other  
Jurisdiction of  
Incorporation)

(Commission  
File Number)

(I.R.S. Employer  
Identification Number)

8000 West Florissant Avenue  
St. Louis, Missouri

63136

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number, including area code:

(314) 553-2000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

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Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01. Regulation FD Disclosure.

The following information is furnished pursuant to Regulation FD.

**Emerson GAAP Underlying Orders 3 Month Summary**  
**(Percent change. Trailing 3-month average versus prior year.)**

|                       | <u>Sep '04</u> | <u>Oct '04</u> | <u>Nov `04</u> |
|-----------------------|----------------|----------------|----------------|
| Process Management    | +5 to +10      | +5 to +10      | +10 to +15     |
| Industrial Automation | +15 to +20     | +10 to +15     | +10 to +15     |
| Network Power         | +5             | +5 to +10      | +10 to +15     |
| Climate Technologies  | 0 to +5        | -5 to 0        | -5 to 0        |
| Appliance and Tools   | +5 to +10      | +5 to +10      | 0 to +5        |
| Total Emerson         | +5 to +10      | +5 to +10      | +5 to +10      |

November '04 Order Comments:

Solid orders continued across the company with favorable currency exchange rates contributing approximately 2.5 to 3 percentage points of the total +5% to +10% increase.

Process Management experienced strong orders in measurement and analytical instruments, valves and power & water solutions, with strength in emerging markets.

Overall orders in Industrial Automation were strong led by continued capital spending and industrial demand in North America.

Orders in Network Power improved with strength in the systems business and strength in Asia along with solid demand in North America.

Climate Technologies orders continue to be impacted by slower growth in the U.S. residential air conditioning market and tougher prior year comparisons.

Orders in the Appliance and Tools segment stayed strong in the storage business and were mixed in the motors, appliance, and tools businesses.

Upcoming Investor Events

January 27, 2005 Emerson's Annual Investment Community Update

Location: New York City

Time: 8:30 a.m. to 11:30 a.m. EST

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Presentation and Web-cast: Access to the Web-cast and presentations will be available in the Investor Relations area of Emerson's Web site at [www.gotoemerson.com/financial](http://www.gotoemerson.com/financial) at the time of the event.

Updates and further details on these and other upcoming events will be posted in the Calendar of Events area in the Investor Relations section of the corporate web site as they occur.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EMERSON ELECTRIC CO.  
(Registrant)

Date: December 21, 2004

By: /s/ H.M. Smith

H. M. Smith  
Assistant General Counsel and  
Assistant Secretary

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