

BRASKEM SA  
Form 20-F  
June 07, 2007

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**SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 20-F**

**REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR 12(g) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
OR**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
FOR THE FISCAL YEAR ENDED DECEMBER 31, 2006  
OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**SHELL COMPANY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**Commission file number: 001-14862**

**BRASKEM S.A.**

**(Exact Name of Registrant as Specified in its Charter)**

**N/A**

**(Translation of Registrant's name into English)**

**Federative Republic of Brazil**

**(Jurisdiction of Incorporation or Organization)**

**Av. das Nações Unidas, 4777**

**São Paulo, SP CEP 05477-000 Brazil**

**(Address of principal executive offices) (Zip code)**

**Securities registered pursuant to Section 12(b) of the Exchange Act:**

**Title of Each Class**

**Name of Each Exchange on which Registered**

Preferred Shares, Class A, no par value per share, each  
represented by American Depositary Receipts

New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act: None**

**Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: None**

The total number of issued shares of each class of stock of Braskem S.A. as of December 31, 2006 was: 123,492,142  
Common Shares, no par value per share, 246,107,138 Preferred Shares, Class A, no par value per share, and 803,066  
Preferred Shares, Class B, no par value per share.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports  
pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the  
Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was  
required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark which financial statement item the registrant has elected to follow.

Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

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**INTRODUCTION**

All references herein to the *real*, *reais* or R\$ are to the Brazilian *real*, the official currency of Brazil. All references to U.S. dollars, dollars or US\$ are to U.S. dollars.

All references herein (1) to we, us or our company are references to Braskem S.A., its consolidated subsidiaries and jointly controlled entities, and (2) to Braskem are references solely to Braskem S.A.

On May 31, 2007, the exchange rate for *reais* into U.S. dollars was R\$1.929 to US\$1.00, based on the selling rate as reported by the Central Bank of Brazil (Banco Central do Brasil), or the Central Bank. The selling rate was R\$2.138 to US\$1.00 at December 31, 2006 and the commercial selling rate was R\$2.341 to US\$1.00 at December 31, 2005 and R\$2.654 to US\$1.00 at December 31, 2004, in each case, as reported by the Central Bank. The *real*/U.S. dollar exchange rate fluctuates widely, and the selling rate at May 31, 2007 may not be indicative of future exchange rates. See Item 3. Key Information Exchange Rates for information regarding exchange rates for the Brazilian currency since January 1, 2002.

Solely for the convenience of the reader, we have translated some amounts included in Item 3. Key Information Selected Financial Information and elsewhere in this annual report from *reais* into U.S. dollars using the selling rate as reported by the Central Bank at December 31, 2006 of R\$2.138 to US\$1.00. These translations should not be considered representations that any such amounts have been, could have been or could be converted into U.S. dollars at that or at any other exchange rate. Such translations should not be construed as representations that the *real* amounts represent or have been or could be converted into U.S. dollars as of that or any other date.

**Financial Statements**

***Braskem Financial Statements***

We maintain our books and records in *reais*.

Our consolidated financial statements at December 31, 2006 and 2005 and for each of the years ended December 31, 2006, 2005 and 2004 have been audited, as stated in the report appearing herein, and are included in this annual report.

We prepare our consolidated financial statements in accordance with accounting practices adopted in Brazil, or Brazilian GAAP, which are based on:

Brazilian Law No. 6,404/76, as amended by Brazilian Law No. 9,457/97 and Brazilian Law No. 10,303/01, which we refer to collectively as the Brazilian Corporation Law;

the rules and regulations of the Brazilian Securities Commission (Comissão de Valores Mobiliários); and

the accounting standards issued by the Brazilian Institute of Independent Accountants (Instituto dos Auditores Independentes do Brasil).

Brazilian GAAP differs in certain respects from accounting principles generally accepted in the United States, or U.S. GAAP. For a discussion of certain differences relating to these financial statements, see note 31 to our audited consolidated financial statements included elsewhere in this annual report.

Consistent with Brazilian GAAP, our consolidated financial statements at December 31, 2006 and 2005 and for the years ended December 31, 2006, 2005 and 2004 have been prepared in accordance with Brazilian Securities Commission Instruction No. 247/96, as amended by Brazilian Securities Commission Instruction Nos. 269/97 and 285/98, which we refer to collectively as Instruction 247. Instruction 247 requires our company to proportionally consolidate jointly controlled companies that are not our subsidiaries, but which we jointly control with one or more other shareholders.

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Our consolidated financial statements reflect reclassifications in 2005 and 2004 of the following items to provide a better comparison among 2006, 2005 and 2004:

Prior to January 1, 2006, we recorded expenditures for programmed maintenance shutdowns of our plants as Deferred charges. Such expenses occur at scheduled intervals from one to six years and are depreciated to production cost until the beginning of the next maintenance shutdown. Beginning January 1, 2006, in accordance with IBRACON Technical Interpretation 01/2006, we recorded all programmed maintenance shutdown expenses in property, plant and equipment as Machinery, equipment and facilities. In addition, the retrospective effects of depreciation with the adoption of this interpretation was recognized as shareholders equity. Accordingly, for periods ending after January 1, 2006, we have reclassified the amount of R\$400.2 million from deferred charges to property, plant and equipment, and recognized the amount of R\$164.9 million in shareholders equity.

Prior to January 1, 2006, we recorded quotas subject to mandatory redemption as a separate line item of our balance sheet and not as part of loans and financing. Pursuant to Brazilian Securities Commission (*Comissão de Valores Mobiliários*, or CVM) Release 01/2006, we now present liabilities related to quotas subject to mandatory redemption as part of loans and financing. Accordingly, short-term loans and financing (including current portion of long-term debt) at December 31, 2005 and 2004 reflect the reclassification of quotas subject to mandatory redemption in the amount of R\$225.4 million and R\$22.4 million, respectively, and long-term loans and financing at December 31, 2005 and 2004 reflect the reclassification of quotas subject to mandatory redemption in the amount of R\$404.1 million and R\$201.8 million, respectively.

Prior to 2005, our management was considering strategic alternatives with respect to the share capital that we own in Petroflex Indústria e Comércio S.A., or Petroflex, including the possible sale of this share capital. In 2005, our management decided to maintain its investment in Petroflex. At December 31, 2005, we owned 20.1% of the total and voting share capital of Petroflex. As a result, we have proportionally consolidated Petroflex in our consolidated financial statements at and for the year ended December 31, 2005. In previous years, we recorded our investment in Petroflex as an investment in an associated company. In order to provide a better comparison among 2006, 2005 and 2004, we have proportionally consolidated Petroflex in our consolidated financial statements at and for the year ended December 31, 2004.

Beginning on January 1, 2005, pursuant to CVM Instruction 408, we are required to fully consolidate special purpose entities in our consolidated financial statements if specific criteria are met. These special purpose entities include, among others, Chemical Credit Rights Investment Fund (*Chemical Fundo de Investimento em Direitos Creditórios*) and Chemical Credit Rights Investment Fund II (*Chemical II Fundo de Investimento em Direitos Creditórios*). In order to provide a better comparison between 2006, 2005 and 2004, we have fully consolidated our special purpose entities in our consolidated financial statements at and for the year ended December 31, 2004. See notes 2 and 4 to our consolidated financial statements.

Prior to 2005, we proportionally consolidated Companhia de Desenvolvimento Rio Verde, or Codeverde, in our consolidated financial statements. At December 31, 2005, we owned 35.5% of the total share capital and voting share capital of Codeverde. In 2005, the CVM granted our request for authorization to record our investment in Codeverde as an investment in an associated company pursuant to Instruction 247. In order to provide a better comparison between 2006, 2005 and 2004, we have recorded our investment in Codeverde as an investment in an associated company in our consolidated financial statements at and for the year ended December 31, 2004. See notes 2 and 4 to our consolidated financial statements.

Prior to December 31, 2004, judicial deposits were recorded as long-term receivables. Pursuant to CVM Deliberation No. 489, we now state contingent liabilities net of the corresponding judicial deposits. In our 2004 consolidated balance sheet, we have reclassified R\$170.3 million as long-term taxes and contributions.



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The financial statements for the year ended December 31, 2006 consider the full consolidation of Politéno Indústria e Comércio S.A., or Politéno, which became effective on April 1, 2006 (from January to March 2006, Politéno's financial statements were proportionally consolidated). The financial statements of Politéno are presented in Note 3 (g) of the consolidated financial statements.

**Copesul Financial Statements**

We have included separate consolidated financial statements of Copesul Companhia Petroquímica do Sul, or Copesul, in this annual report because Copesul constitutes a significant jointly controlled company, accounting for 96.6% of our income from continuing operations before income taxes in 2006. Copesul maintains its books and records in *reais* and prepares its financial statements in accordance with Brazilian GAAP. Copesul's consolidated financial statements at December 31, 2006 and 2005 and for each of the years ended December 31, 2006, 2005 and 2004 included in this annual report have been audited, as stated in the report appearing herein. Copesul's consolidated financial statements are proportionally consolidated into the Braskem's consolidated financial statements under Brazilian GAAP, as described above under Braskem Financial Statements.

**Share Splits**

On October 20, 2003, we authorized the split of all of our issued common shares, class A preferred shares and class B preferred shares into 20 shares for each issued share. This 20-for-one share split was effective on October 21, 2003. As a result of this share split, the ratio of our class A preferred shares to American Depository Shares, or ADSs, changed from 50 class A preferred shares per ADS to 1,000 class A preferred shares per ADS.

On March 31, 2005, we authorized the reverse split of all of our issued common shares, class A preferred shares and class B preferred shares into one share for each 250 issued shares. This reverse share split became effective on May 16, 2005. In connection with this reverse share split, we authorized a change in the ratio of our ADSs. Upon the effectiveness of our reverse share split and the ratio change, the ratio of our class A preferred shares to ADSs changed from 1,000 class A preferred shares per ADS to two class A preferred shares per ADS. All references to numbers of shares and dividend amounts in this annual report have been adjusted to give effect to the 20-for-one share split and the one-for-250 reverse share split.

**Market Share and Other Information**

We make statements in this annual report about our market share in the petrochemical industry in Brazil and our production capacity relative to that of other petrochemical producers in Brazil and Latin America. We have made these statements on the basis of information obtained from third-party sources that we believe are reliable. We have calculated our Brazilian market shares with respect to specific products by dividing our domestic net sales volumes of these products by the total Brazilian domestic consumption of these products estimated by the Brazilian Association of Chemical Industry and Derivative Products (*Associação Brasileira de Indústrias Químicas e de Produtos Derivados*). We derive information regarding the production capacity of other companies in the Brazilian petrochemical industry and the estimated total Brazilian domestic consumption of petrochemical products principally from reports published by the Brazilian Association of Chemical Industry and Derivative Products. Although we have no reason to believe that any of this information is inaccurate in any material respect, neither we nor the initial purchasers have independently verified the production capacity, market share, market size or similar data provided by third parties or derived from industry or general publications.

**Production Capacity and Sales Volume**

As used in this annual report:

production capacity means the annual projected capacity for a particular facility, calculated based upon operations for 24 hours each day of a year and deducting scheduled downtime for regular maintenance; and

ton means a metric ton, which is equal to 1,000 kilograms or 2,204.62 pounds.



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**Rounding**

We have made rounding adjustments to reach some of the figures included in this annual report. As a result, numerical figures shown as totals in some tables may not be arithmetic aggregations of the figures that precede them.

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**CAUTIONARY STATEMENT WITH RESPECT TO FORWARD-LOOKING STATEMENTS**

This annual report contains forward-looking statements. Some of the matters discussed concerning our business operations and financial performance include forward-looking statements within the meaning of the Securities Act or the U.S. Securities Exchange Act of 1934, or the Exchange Act.

Statements that are predictive in nature, that depend upon or refer to future events or conditions or that include words such as expects, anticipates, intends, plans, believes, estimates and similar expressions are forward-looking statements. Although we believe that these forward-looking statements are based upon reasonable assumptions, these statements are subject to several risks and uncertainties and are made in light of information currently available to us.

Our forward-looking statements may be influenced by factors, including the following:

general economic, political and business conditions in our company's markets, both in Brazil and abroad, including demand and prices for petrochemical products;

interest rate, commodity price, inflation and exchange rate volatility;

the cyclical nature of the Brazilian and global petrochemical industries;

our ability to obtain financing on satisfactory terms;

competition;

actions taken by our major shareholders and other shareholders with convertible securities entitling them to acquire significant numbers of our shares;

prices of naphtha and other raw materials;

decisions rendered in pending major tax, labor and other legal proceedings;

final decisions by Brazilian antitrust authorities regarding recent acquisitions by our company; and

other factors identified or discussed under Item 3. Key Information Risk Factors.

Our forward-looking statements are not guarantees of future performance, and our actual results or other developments may differ materially from the expectations expressed in the forward-looking statements. As for forward-looking statements that relate to future financial results and other projections, actual results will be different due to the inherent uncertainty of estimates, forecasts and projections. Because of these uncertainties, potential investors should not rely on these forward-looking statements.

We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise.

**Table of Contents****PART I****ITEM 1. IDENTITY OF DIRECTOR, SENIOR MANAGEMENT AND ADVISER**

Not applicable.

**ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE**

Not applicable.

**ITEM 3. KEY INFORMATION****Selected Financial Information**

The following selected financial data has been derived from our consolidated and combined financial statements.

The selected financial data at December 31, 2006 and 2005 and for the three years ended December 31, 2006 have been derived from our consolidated financial statements included in this annual report. The selected financial data at December 31, 2004, 2003 and 2002 and for the years ended December 31, 2003 and 2002 has been derived from our audited consolidated and combined financial statements that are not included in this annual report.

Our consolidated and combined financial statements are prepared in accordance with Brazilian GAAP, which differs in certain respects from U.S. GAAP. For a discussion of certain differences relating to these financial statements, see note 31 to our audited consolidated financial statements included in this annual report.

This financial information should be read in conjunction with Item 5. Operating and Financial Review and Prospects and our consolidated financial statements in this annual report.

|   | <b>At and for the Year Ended December 31,</b>   |              |              |              |                |                   |
|---|---|--------------|--------------|--------------|----------------|-------------------|
|   | <b>2006(1)</b><br><b>(in millions</b><br><b>of</b><br><b>US\$, except</b><br><b>financial</b><br><b>ratios)</b> | <b>2006</b>  | <b>2005</b>  | <b>2004</b>  | <b>2003(2)</b> | <b>2002(2)(3)</b> |
| <b>Statement of</b><br><b>Operations Data</b> | <b>(in millions of reais, except financial ratios)</b>  |              |              |              |                |                   |
| <b>Brazilian GAAP:</b>                        |   |              |              |              |                |                   |
| Net sales revenue                             | US\$ 6,077.0  | R\$ 12,992.7 | R\$ 13,075.1 | R\$ 12,389.5 | R\$ 10,300.2   | R\$ 7,576.6       |
| Cost of sales and services rendered           | (5,047.7)   | (10,792.1)   | (10,361.7)   | (9,223.0)    | (8,224.6)      | (6,175.5)         |
| Gross profit                                  | 1,029.3   | 2,200.6      | 2,713.4      | 3,166.5      | 2,075.6        | 1,401.1           |
| Selling, general and administrative expenses  | (445.0)   | (951.5)      | (787.1)      | (677.0)      | (488.4)        | (577.7)           |
| Investment in associated companies, net(4)    | (13.5)  | (28.8)       | (109.8)      | (107.6)      | (170.5)        | (251.7)           |
| Depreciation and amortization                 | (180.1)   | (385.0)      | (355.6)      | (359.7)      | (193.5)        | (222.4)           |
| Financial expenses                            | (513.5)   | (1,097.9)    | (675.8)      | (1,307.2)    | (720.8)        | (3,481.5)         |
| Financial income                              | 74.5  | 159.5        | (33.6)       | 68.6         | 9.2            | 619.6             |
| Zero-rated IPI credit                         |   |              |              |              |                | 1,030.1           |
| Other operating income, net                   | 87.1  | 186.1        | 22.8         | 43.0         | 55.5           | 102.6             |
| Operating income (loss)                       | 38.8  | 83.0         | 774.3        | 826.6        | 567.1          | (1,379.9)         |

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|  |      |       |         |        |         |           |
|--|------|-------|---------|--------|---------|-----------|
| Non-operating expenses, net  | 3.3  | 7.1   | (25.2)  | (29.8) | (4.5)   | (98.0)    |
| Income (loss) before income tax and social contribution (current and deferred) and minority interest | 42.1 | 90.1  | 749.1   | 796.8  | 562.6   | (1,477.9) |
| Income tax and social contribution (current and deferred)  | 6.0  | 12.8  | (177.3) | (85.1) | (121.3) | (89.8)    |
| Income (loss) before minority interest   | 48.1 | 102.9 | 571.8   | 711.7  | 441.3   | (1,567.7) |
|  |      |       | 6       |        |         |           |

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|   | At and for the Year Ended December 31,                                   |       |      |         |      |         |      |         |         |         |            |           |
|---|--|-------|------|---------|------|---------|------|---------|---------|---------|------------|-----------|
|   | 2006(1)<br>(in millions<br>of<br>US\$,<br>except<br>financial<br>ratios) |       | 2006 |         | 2005 |         | 2004 |         | 2003(2) |         | 2002(2)(3) |           |
|   | (in millions of <i>reais</i> , except financial ratios)                  |       |      |         |      |         |      |         |         |         |            |           |
| Minority interest   |  | (0.7) |      | (1.6)   |      | 54.0    |      | (24.6)  |         | (226.2) |            | 189.0     |
| Net income (loss)   | US\$   | 47.4  | R\$  | 101.3   | R\$  | 625.8   | R\$  | 687.1   | R\$     | 215.1   | R\$        | (1,378.7) |
| Number of shares<br>outstanding at year<br>end, excluding<br>treasury shares (in<br>thousands): |  |       |      |         |      |         |      |         |         |         |            |           |
| Common shares   |  |       |      | 123,492 |      | 120,860 |      | 120,860 |         | 102,432 |            | 98,087    |
| Class A preferred<br>shares   |  |       |      | 231,744 |      | 240,393 |      | 240,373 |         | 170,379 |            | 168,491   |
| Class B preferred<br>shares   |  |       |      | 803     |      | 803     |      | 842     |         | 916     |            | 916       |
| Net income<br>(loss) per share at<br>year end   |  | 0.13  |      | 0.28    |      | 1.73    |      | 1.90    |         | 0.79    |            | (5.15)    |
| Net income<br>(loss) per ADS at<br>year end   |  | 0.27  |      | 0.57    |      | 3.46    |      | 3.80    |         | 1.57    |            | (10.31)   |
| Dividends declared<br>per share:  |  |       |      |         |      |         |      |         |         |         |            |           |
| Common shares   |  |       |      |         |      | 0.90    |      | 0.56    |         |         |            |           |
| Class A preferred<br>shares   |  | 0.07  |      | 0.16    |      | 0.90    |      | 0.56    |         |         |            | 0.13      |
| Class B preferred<br>shares   |  | 0.07  |      | 0.16    |      | 0.56    |      | 0.56    |         |         |            | 0.13      |
| Dividends declared<br>per ADS   |  | 0.15  |      | 0.32    |      | 1.80    |      | 1.12    |         |         |            |           |
| <b>U.S. GAAP:</b>   |  |       |      |         |      |         |      |         |         |         |            |           |
| Net income (loss) for<br>the year   | US\$   | 75.6  | R\$  | 161.6   | R\$  | 741.2   | R\$  | 843.1   | R\$     | 378.1   | R\$        | (1,144.0) |
| Basic earnings<br>(loss) per share<br>(weighted average):                                       |  |       |      |         |      |         |      |         |         |         |            |           |
| Common shares   |  | 0.06  |      | 0.13    |      | 2.05    |      | 2.63    |         | 1.41    |            | (11.93)   |
| Class A preferred<br>shares   |  | 0.28  |      | 0.59    |      | 2.05    |      | 2.69    |         | 1.37    |            |           |

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|   |      |      |      |      |      |         |
|---|------|------|------|------|------|---------|
| Class B preferred shares                              | 0.29 | 0.63 | 0.63 | 0.56 | 0.44 |         |
| Basic earnings (loss) per ADS (weighted average)      | 0.55 | 1.18 | 4.10 | 5.38 | 2.74 |         |
| Diluted earnings (loss) per share (weighted average): |      |      |      |      |      |         |
| Common shares   | 0.06 | 0.13 | 1.95 | 2.40 | 1.41 | (11.93) |
| Class A preferred shares                              | 0.28 | 0.59 | 1.95 | 2.40 | 1.37 |         |
| Class B preferred shares                              | 0.29 | 0.63 | 0.63 | 0.56 | 0.44 |         |
| Diluted earnings (loss) per ADS (weighted average)    | 0.55 | 1.18 | 3.90 | 4.80 | 2.40 |         |

**Balance Sheet Data**

***Brazilian GAAP:***

|  |            |             |             |             |             |           |
|--|------------|-------------|-------------|-------------|-------------|-----------|
| Cash, cash equivalents and other investments                                     | US\$ 917.2 | R\$ 1,961.0 | R\$ 2,281.5 | R\$ 1,815.6 | R\$ 1,221.2 | R\$ 821.0 |
| Short-term trade accounts receivable   | 746.0      | 1,594.9     | 1,493.3     | 1,630.6     | 1,241.0     | 959.0     |
| Short-term inventories   | 826.6      | 1,767.3     | 1,567.4     | 1,562.4     | 1,092.3     | 889.1     |
| Property, plant and equipment, net (5)   | 3,128.5    | 6,688.7     | 6,364.4     | 5,830.4     | 5,090.9     | 5,296.7   |
| Total assets   | 7,626.0    | 16,304.3    | 15,590.8    | 15,050.4    | 14,005.6    | 13,898.2  |
| Short-term loans and financing (including current portion of long-term debt) (6) | 305.8      | 653.9       | 1,120.4     | 1,808.3     | 2,764.1     | 2,746.1   |
| Short-term debentures  | 541.5      | 1,157.7     | 9.3         | 5.0         | 353.4       | 32.1      |
| Short-term related party debt  |            |             | 3.1         |             | 5.5         | 8.2       |
| Long-term loans and financing (6)  | 1,840.9    | 3,935.8     | 3,261.6     | 3,261.4     | 3,628.0     | 3,891.6   |
| Long-term debentures   | 459.4      | 982.2       | 1,599.3     | 1,167.9     | 1,143.0     | 1,190.2   |
| Long-term related party debt   | 2.2        | 4.8         | 3.0         | 115.8       | 177.6       | 189.3     |
| Minority interest  | 10.2       | 21.8        | 121.2       | 203.1       | 554.4       | 433.1     |

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|                     | <b>At and for the Year Ended December 31,</b>                                   |             |  |             |                |                   |
|---------------------|---|-------------|--|-------------|----------------|-------------------|
|                     | <b>2006(1)</b><br>(in millions<br>of<br>US\$,<br>except<br>financial<br>ratios) | <b>2006</b> | <b>2005</b>  | <b>2004</b> | <b>2003(2)</b> | <b>2002(2)(3)</b> |
|                     |   |             | <b>(in millions of reais, except financial ratios)</b> |             |                |                   |
| Share capital       | 1,640.9   | 3,508.3     | 3,403.0  | 3,403.0     | 1,887.4        | 1,845.4           |
| Shareholders equity | 2,016.8   | 4,311.9     | 4,535.8  | 4,183.7     | 2,112.6        | 1,821.8           |

**U.S. GAAP**

|                     |              |              |              |              |              |              |
|---------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Total assets        | US\$ 6,964.8 | R\$ 14,890.7 | R\$ 13,634.0 | R\$ 12,671.7 | R\$ 11,058.2 | R\$ 10,531.7 |
| Shareholders equity | 1,387.7      | 2,966.8      | 2,918.4      | 2,439.6      | 7.8          | (415.2)      |

**Other Financial Information****Brazilian GAAP:  
Cash Flow Data:**

Net cash provided by  
(used in):

|                      |            |           |             |             |           |           |
|----------------------|------------|-----------|-------------|-------------|-----------|-----------|
| Operating activities | US\$ 189.6 | R\$ 405.3 | R\$ 1,719.4 | R\$ 1,916.0 | R\$ 596.9 | R\$ 790.0 |
| Investing activities | (567.4)    | (1,213.1) | (1,048.0)   | (1,014.4)   | (469.4)   | (646.7)   |
| Financing activities | 102.5      | 219.2     | (329.7)     | 166.0       | 379.1     | (237.2)   |

**Other Information:**

Capital expenditures:

|   |            |           |           |           |           |           |
|---|------------|-----------|-----------|-----------|-----------|-----------|
| Property, plant and<br>equipment and<br>intangible assets | US\$ 445.7 | R\$ 953.0 | R\$ 930.2 | R\$ 704.4 | R\$ 223.7 | R\$ 419.9 |
| Investments in other<br>companies                         | 104.2      | 222.7     | 34.0      | 23.6      | 71.7      | 13.1      |

|  | <b>At and for the Year Ended December 31,</b> |             |             |             |             |
|--|---|-------------|-------------|-------------|-------------|
|  | <b>2006</b>                                   | <b>2005</b> | <b>2004</b> | <b>2003</b> | <b>2002</b> |
| <b>Operating Data(7):</b>                    |   |             |             |             |             |
| Ethylene:                                    |   |             |             |             |             |
| Domestic sales volume (in thousands of tons) | 1,108.5                                       | 1,169.8     | 1,098.9     | 1,047.3     | 994.8       |
| Average domestic price per ton (in R\$)      | 2,282   | 2,204       | 2,095       | 1,655       | 1,292       |
| Propylene:                                   |   |             |             |             |             |
| Domestic sales volume (in thousands of tons) | 413.0   | 497.5       | 446.8       | 403.4       | 415.2       |
| Average domestic price per ton (in R\$)      | 2,110   | 2,132       | 1,833       | 1,477       | 1,106       |
| Polyethylene:                                |   |             |             |             |             |
| Domestic sales volume (in thousands of tons) | 672.0   | 502.3       | 498.7       | 446.1       | 491.7       |
| Average domestic price per ton (in R\$)      | 3,276   | 3,072       | 2,987       | 2,567       | 2,007       |
| Polypropylene:                               |   |             |             |             |             |

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|  |       |       |       |       |       |
|--|-------|-------|-------|-------|-------|
| Domestic sales volume (in thousands of tons) | 453.2 | 419.9 | 418.5 | 374.9 | 395.1 |
| Average domestic price per ton (in R\$)      | 3,344 | 3,344 | 3,155 | 2,689 | 1,931 |
| Polyvinylchloride:                           |       |       |       |       |       |
| Domestic sales volume (in thousands of tons) | 400.4 | 378.9 | 394.4 | 342.4 | 350.1 |
| Average domestic price per ton (in R\$)      | 2,518 | 2,747 | 3,042 | 2,390 | 2,034 |
| Number of employees (at period end)          | 3,494 | 3,262 | 2,996 | 2,868 | 2,817 |

- (1) Translated for convenience only using the selling rate as reported by the Central Bank at December 31, 2006 for *reais* into U.S. dollars of R\$2.138=US\$1.00.
- (2) Does not give effect to reclassification of Codeverde. See Introduction Financial Statements.
- (3) Does not give effect to reclassification of Petroflex. See Introduction Financial Statements.
- (4) Investment in associated companies, net comprises equity in the results, amortization of goodwill, net, foreign exchange variation and tax incentives and other.
- (5) Includes all programmed maintenance shutdown expenses as Machinery, equipment and facilities. Prior to January 1, 2006, we recorded expenditures for programmed maintenance shutdowns of our



plants as Deferred  
charges. Beginning  
January 1, 2006, in  
accordance with  
IBRACON Technical  
Interpretation  
01/2006, we now  
record all  
programmed  
maintenance  
shutdown expenses in  
Property, plant and  
equipment.  
Accordingly, at

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December 31,  
2005 and 2004  
we have  
reclassified  
Deferred charges  
in the amount of  
R\$400.2 million  
and  
R\$372.8 million,  
respectively, as  
Property, plant  
and equipment.

- (6) Includes quotas  
(i.e., shares)  
subject to  
mandatory  
redemption. Prior  
to January 1,  
2006, we  
recorded quotas  
subject to  
mandatory  
redemption as a  
separate line item  
of our balance  
sheet and not as  
part of loans and  
financing.  
Pursuant to CVM  
Release 01/2006,  
we now present  
liabilities related  
to quotas subject  
to mandatory  
redemption as  
part of loans and  
financing.  
Accordingly,  
short-term loans  
and financing  
(including  
current portion of  
long-term debt)  
at December 31,  
2005 and 2004  
reflect the

reclassification of quotas subject to mandatory redemption in the amount of R\$225.4 million and R\$22.4 million, respectively, and long-term loans and financing at December 31, 2005 and 2004 reflect the reclassification of quotas subject to mandatory redemption in the amount of R\$404.1 million and R\$201.8 million, respectively.

- (7) Including intra-company sales within Braskem. Intra-company sales of ethylene totaled approximately 882,500 tons in 2006, 588,700 tons in 2005 and 537,100 tons in 2004. Intracompany sales of propylene totaled approximately 86,500 tons in 2006, 89,300 tons in 2005 and 31,300 tons in 2004.

**Exchange Rates**

Prior to March 14, 2005, there were two principal foreign exchange markets in Brazil: the commercial rate exchange market; and the floating rate exchange market.

Most trade and financial foreign-exchange transactions were carried out on the commercial rate exchange market. The floating rate exchange market generally applied to transactions to which the commercial market rate did not apply.

On March 4, 2005, the National Monetary Council (Conselho Monetário Nacional) enacted Resolution No. 3,265, as well as additional regulations, that consolidated the two foreign exchange markets into a single foreign exchange market, effective as of March 14, 2005, in order to make foreign exchange transactions more straight-forward and efficient. Consequently, all foreign exchange transactions in Brazil are now carried out in this single foreign exchange market through authorized financial institutions. We cannot predict the impact of the enactment of any new regulations on the foreign exchange market.

Foreign exchange rates continue to be freely negotiated, but may be influenced from time to time by Central Bank intervention. From March 1995 through January 1999, the Central Bank allowed the gradual devaluation of the *real* against the U.S. dollar. In January 1999, the Central Bank allowed the *real*/U.S. dollar exchange rate to float freely. Since then, the *real*/U.S. dollar exchange rate has been established mainly by the Brazilian interbank market and has fluctuated considerably. From December 31, 2000 through December 31, 2002, the *real* depreciated by 80.6% against the U.S. dollar. From December 31, 2002 through December 31, 2006, the *real* appreciated by 39.5% against the U.S. dollar. At May 31, 2007, the selling rate for U.S. dollars was R\$1.929 per US\$1.00. In the past, the Central Bank has intervened occasionally to control unstable movements in foreign exchange rates. We cannot predict whether the Central Bank or the Brazilian government will continue to allow the *real* to float freely or will intervene in the exchange rate market through a currency band system or otherwise, or that the exchange market will not be volatile as a result of political or economic instability or other factors. We also cannot predict whether the *real* will depreciate or appreciate in value in relation to the U.S. dollar in the future.

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The following table shows the commercial selling rate or selling rate, as applicable, for U.S. dollars for the periods and dates indicated. The information in the Average column represents the average of the exchange rates on the last day of each month during the periods presented.

| <b>Year</b> | <b>Reais per U.S. Dollar</b> |            |                | <b>Period End</b> |
|-------------|------------------------------|------------|----------------|-------------------|
|             | <b>High</b>                  | <b>Low</b> | <b>Average</b> |                   |
| 2002        | R\$3.995                     | R\$2.271   | R\$2.998       | R\$3.533          |
| 2003        | 3.662                        | 2.822      | 3.071          | 2.889             |
| 2004        | 3.205                        | 2.654      | 2.909          | 2.654             |
| 2005        | 2.762                        | 2.163      | 2.413          | 2.341             |
| 2006        | 2.371                        | 2.059      | 2.176          | 2.138             |

| <b>Month</b>  | <b>Reais per U.S. Dollar</b> |            |
|---------------|------------------------------|------------|
|               | <b>High</b>                  | <b>Low</b> |
| December 2006 | R\$2.169                     | R\$2.138   |
| January 2007  | 2.156                        | 2.125      |
| February 2007 | 2.118                        | 2.077      |
| March 2007    | 2.139                        | 2.050      |
| April 2007    | 2.048                        | 2.023      |
| May 2007      | 2.031                        | 1.929      |

Source: Central Bank

**Risk Factors*****Risks Relating to Brazil***

*Brazilian political and economic conditions, and the Brazilian government's economic and other policies, may negatively affect demand for our products as well as our net sales revenue and overall financial performance.*

The Brazilian economy has been characterized by frequent and occasionally extensive intervention by the Brazilian government and unstable economic cycles. The Brazilian government has often changed monetary, taxation, credit, tariff and other policies to influence the course of Brazil's economy. The Brazilian government's actions to control inflation and implement other policies have at times involved wage and price controls, blocking access to bank accounts, imposing capital controls and limiting imports into Brazil.

Our results of operations and financial condition may be adversely affected by factors such as:

fluctuations in exchange rates;

exchange control policies;

interest rates;

inflation;

tax policies;

expansion or contraction of the Brazilian economy, as measured by rates of growth in gross domestic product, or GDP;

liquidity of domestic capital and lending markets; and

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other political, diplomatic, social and economic developments in or affecting Brazil.

The President of Brazil has considerable power to determine governmental policies and actions that relate to the Brazilian economy and, consequently, affect the operations and financial performance of businesses, such as our company. Mr. Luiz Inácio Lula da Silva was reelected in October 2006 for a four-year presidential term commencing on January 1, 2007. We cannot predict what policies will be adopted by the Brazilian government and whether these policies will negatively affect the economy or our business or financial performance.

*The Brazilian government's actions to combat inflation may contribute significantly to economic uncertainty in Brazil and reduce demand for our products.*

Historically, Brazil has experienced high rates of inflation. Inflation, as well as government efforts to combat inflation, had significant negative effects on the Brazilian economy, particularly prior to 1995. The inflation rate, as measured by the General Price Index – Internal Availability (*Índice Geral de Preços – Disponibilidade Interna*), reached 2,708% in 1993. Although inflation rates have been substantially lower since 1994 than in previous periods, inflationary pressures persist. Inflation rates were 26.4% in 2002, 7.7% in 2003, 12.1% in 2004, 1.2% in 2005 and 3.8% in 2006, as measured by the General Price Index – Internal Availability. The Brazilian government's measures to control inflation have often included maintaining a tight monetary policy with high interest rates, thereby restricting availability of credit and reducing economic growth. Inflation, actions to combat inflation and public speculation about possible additional actions also contributed materially to economic uncertainty in Brazil and to heightened volatility in the Brazilian securities markets.

Brazil may experience high levels of inflation in future periods. Increasing prices for petroleum, the depreciation of the *real* and future governmental measures seeking to maintain the value of the *real* in relation to the U.S. dollar may trigger increases in inflation in Brazil. Periods of higher inflation may slow the rate of growth of the Brazilian economy, which would lead to reduced demand for our products in Brazil and decreased net sales revenue. Inflation also is likely to increase some of our costs and expenses, which we may not be able to pass on to our customers and, as a result, may reduce our profit margins and net income. In addition, high inflation generally leads to higher domestic interest rates, and, as a result, the costs of servicing our *real*-denominated debt may increase, causing our net income to be reduced. Inflation and its effect on domestic interest rates can, in addition, lead to reduced liquidity in the domestic capital and lending markets, which could adversely affect our ability to refinance our indebtedness in those markets. Any decline in our net sales revenue or net income and any deterioration in our financial condition would also likely lead to a decline in the market price of our class A preferred shares and the ADSs.

*Fluctuations in interest rates could raise the cost of servicing our debt and negatively affect our overall financial performance.*

Our financial expenses are affected by changes in the interest rates that apply to our floating rate debt. At December 31, 2006, we had, among other debt obligations, R\$1,472.5 million of loans and financing and debentures that were subject to the TJLP (*Taxa de Juros de Longo Prazo*), a long-term interest rate, R\$1.660.3 million of loans and financing and debentures that were subject to the CDI (*Certificado Depositário Interbancário*), an interbank rate, and R\$347.1 million of loans and financing that were subject to LIBOR. The TJLP includes an inflation factor and is determined quarterly by the Central Bank. In particular, the TJLP and the CDI rate have fluctuated significantly in the past in response to the expansion or contraction of the Brazilian economy, inflation, Brazilian government policies and other factors. For example, in 2006 the CDI rate declined from 17.99% per annum at December 31, 2005 to 13.17% per annum at December 31, 2006. See Item 11. Quantitative and Qualitative Disclosures About Market Risk. A significant increase in any of these interest rates could adversely affect our financial expenses and negatively affect our overall financial performance.

*Fluctuations in the real/U.S. dollar exchange rate could increase inflation in Brazil, raise the cost of servicing our foreign currency-denominated debt and negatively affect our overall financial performance.*

The exchange rate between the *real* and the U.S. dollar and the relative rates of depreciation and appreciation of the *real* have affected our results of operations and may continue to do so.

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The Brazilian currency has devalued often during the last four decades. Throughout this period, the Brazilian government has implemented various economic plans and various exchange rate policies, including sudden devaluations, periodic mini-devaluations (during which the frequency of adjustments has ranged from daily to monthly), exchange controls, dual exchange rate markets and a floating exchange rate system. From time to time, there have been significant fluctuations in the exchange rate between the Brazilian currency and the U.S. dollar and other currencies. For example, the *real* appreciated in value against the U.S. dollar by 18.2% in 2003, 8.1% in 2004, 11.8% in 2005 and 8.7% in 2006.

Devaluation of the *real* relative to the U.S. dollar also could result in additional inflationary pressures in Brazil by generally increasing the price of imported products and services and requiring recessionary government policies to curb demand. In addition, a devaluation of the *real* could weaken investor confidence in Brazil and reduce the market price of our class A preferred shares and the ADSs. On the other hand, further appreciation of the *real* against the U.S. dollar may lead to a deterioration of the country's current account and the balance of payments and may dampen export-driven growth.

We had total foreign currency-denominated debt obligations in an aggregate principal amount of R\$3,117.3 million (US\$1,458.0 million) at December 31, 2006, representing 46.3% of our indebtedness, excluding related party debt, on a consolidated basis. At December 31, 2006, we had US\$493.4 million in U.S. dollar-denominated cash equivalents and other investments. A significant devaluation of the *real* in relation to the U.S. dollar or other currencies could reduce our ability to meet debt service requirements of our foreign currency-denominated obligations, particularly as our net sales revenue is primarily denominated in *reais*.

In addition, any significant devaluation of the *real* will increase our financial expenses as a result of foreign exchange losses that we must record. For example, the 34.3% devaluation of the *real* in 2002 substantially increased our financial expenses and was a significant factor in our net loss for that year.

The prices of naphtha, our most important raw material, and of some of our other raw materials are denominated in or linked to the U.S. dollar. In 2006, 73.0% of our direct and indirect consolidated cost of sales and services rendered represented the cost of naphtha. When the *real* depreciates against the U.S. dollar, the cost in *reais* of our U.S. dollar-linked raw materials increases, and our operating income in *reais* decreases to the extent that we are unable to pass on these cost increases to our customers.

*Brazilian government exchange control policies could increase the cost of servicing our foreign currency-denominated debt and impair our liquidity.*

The purchase and sale of foreign currency in Brazil is subject to governmental control. In 1990, the Central Bank centralized certain payments of principal on external obligations. Many factors could cause the Brazilian government to institute more restrictive exchange control policies, including the extent of Brazil's foreign currency reserves, the availability of sufficient foreign exchange on the date a payment is due, the size of Brazil's debt service burden relative to the economy as a whole, Brazil's policy towards the International Monetary Fund and political constraints to which Brazil may be subject. A more restrictive policy could increase the cost of servicing our foreign currency-denominated debt obligations and other liabilities. Our foreign-currency denominated debt represented 46.3% of our indebtedness on a consolidated basis at December 31, 2006. If we fail to make payments under any of these obligations, we will be in default under those obligations, which could reduce our liquidity as well as the market price of our class A preferred shares and the ADSs.

*Changes in tax laws may result in increases in certain direct and indirect taxes, which could reduce our gross margin and negatively affect our overall financial performance.*

The Brazilian government implements from time to time changes to tax regimes that may increase our and our customers' tax burdens. These changes include modifications in the rate of assessments and, on occasion, enactment of temporary taxes, the proceeds of which are earmarked for designated governmental purposes. In April 2003, the Brazilian government presented a tax reform proposal, which was mainly designed to simplify tax assessments, to avoid internal disputes within and between the Brazilian states, and to redistribute tax revenues. Certain elements of this proposal were adopted, while other elements have been stalled and are unlikely to be enacted. We cannot predict the changes to Brazilian tax law that may be proposed and enacted in the future. However, future changes in





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Brazilian tax law may result in increases in our overall tax burden, which could reduce our gross margin and negatively affect our overall financial performance.

### ***Risks Relating to the Ipiranga Transaction***

*We may experience difficulties integrating Copesul, Ipiranga Química and Ipiranga Petroquímica and may fail to achieve the expected benefits from the acquisition.*

On March 18, 2007, we entered into agreements with Ultrapar Participações S.A., or Ultrapar, and Petróleo Brasileiro S.A. Petrobras, or Petrobras, under which, among other things, we acquired control of Ipiranga Química S.A., or Ipiranga Química, and Ipiranga Petroquímica S.A., or Ipiranga Petroquímica, and the ownership of Ipiranga Petroquímica of 29.5% of Copesul's share capital. To enable the effective transfer of these assets, we will enter into a series of transactions that we refer to as the Ipiranga Transaction. In connection with the Ipiranga Transaction, we have filed a request with the CVM through our subsidiary EDSP58 Participações S.A., or EDSP58, to delist the share capital of Copesul from the São Paulo Stock Exchange through a public tender offer for the Copesul shares not currently owned by our company, Ipiranga Petroquímica or Petrobras Química S.A., or Petroquisa, a subsidiary of Petrobras, which we refer to as the Copesul tender offer. For a discussion of these transactions, see Ipiranga Transaction. Following these transactions:

(1) we will own shares of Ipiranga Química S.A. representing 60% of its total share capital and voting share capital, and (2) assuming that all of the holders of the shares of Ipiranga Petroquímica accept the Ipiranga tender offer described below, Ipiranga Química will own all of the total share capital and voting share capital of Ipiranga Petroquímica; and

(1) we will continue to own shares of Copesul representing 29.5% of the total and voting share capital of Copesul, (2) Ipiranga Petroquímica will continue to own shares of Copesul representing 29.5% of the total and voting share capital of Copesul, and (3) assuming that all of the holders of the shares of Copesul accept the Copesul tender offer, we will own 60% of the share capital of EDSP58 which will own shares of Copesul representing 25.5% of the total and voting share capital of Copesul;

we will own shares of Refinaria de Petróleo Ipiranga S.A., or RPI, representing 33.3% of total share capital and voting share capital of RPI.

Integrating Copesul, Ipiranga Química and Ipiranga Petroquímica with our operations will be a complex, costly and time-consuming process. Risks and challenges that may impair our ability to achieve the benefits of the Ipiranga Transaction include:

Although we have experience integrating the operations of acquired companies into our operations, we lack experience integrating operations as substantial as the combined operations of Copesul, Ipiranga Química and Ipiranga Petroquímica. The Ipiranga Transaction is significantly larger than any other acquisition we have completed and integrating these operations into ours may require significant management time and resources and may divert management's attention from our day-to-day business.

Our acquisition of Ipiranga Química and Ipiranga Petroquímica was made on the basis of publicly available information about these companies and our acquisition of additional interests in Copesul was made on the basis of publicly available information about Copesul and information otherwise available to us as a significant shareholder of Copesul. Since our acquisition of Copesul, Ipiranga Química and Ipiranga Petroquímica on April 18, 2007, we have conducted only limited due diligence of non-public information about these companies, given the short period of time between this acquisition and the preparation of this annual report.

We may incur unexpected liabilities or contingencies related to environmental regulation, labor, taxes or other matters as a result of our acquisition of Ipiranga Química and Ipiranga Petroquímica, and rights of acceleration or termination under agreements to which Ipiranga Química and Ipiranga Petroquímica are bound and that may be triggered as a result of our acquisition of Ipiranga Química and Ipiranga



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Petroquímica that could result in unanticipated expenses or adversely affect the results of operations and financial condition of Ipiranga Química or Ipiranga Petroquímica and, consequently, our company.

We may have difficulty retaining and integrating key employees of Copesul, Ipiranga Química and Ipiranga Petroquímica. The operations of Copesul, Ipiranga Química or Ipiranga Petroquímica could be adversely affected if we cannot retain their key employees to assist in the integration of these companies into our company and in their ongoing operations.

We may encounter difficulties or delays in implementing common information systems, operating procedures, sales and credit policies and financial controls.

If we are unable to successfully respond to these risks and challenges, we may experience higher than expected operating costs or fail to achieve the anticipated benefits of the Ipiranga Transaction.

*We have incurred and will incur a substantial amount of indebtedness in connection with the Ipiranga Transaction, which could limit our operating flexibility.*

As of December 31, 2006, we had R\$6,729.6 million of outstanding indebtedness, excluding related party debt. The total purchase price to our company of the shares that we will acquire from Ultrapar in the Ipiranga Transaction is expected to be R\$1,503.9 million. As part of the Ipiranga Transaction, our company has filed a request with the CVM to make a mandatory tender offer for the outstanding voting shares of Ipiranga Petroquímica not owned by Ipiranga Química, as required under Brazilian law, which we refer to as the Ipiranga tender offer, and to cancel the registration of Ipiranga Petroquímica as a public company with the CVM. If all holders of these shares accept the Ipiranga tender offer, the purchase price for these shares will be R\$117.9 million. In addition, we will make payments in connection with the Copesul tender offer. If the holders of all of the Copesul shares accept the Copesul tender offer, our portion of the purchase price for these shares will be R\$862.2 million. See Ipiranga Transaction.

As a result of the Ipiranga Transaction, we will consolidate the indebtedness of Ipiranga Química and Copesul into our financial statements. At December 31, 2006, Ipiranga Química had consolidated indebtedness, after giving effect to the proportional consolidation of Copesul, of R\$930.0 million, and Copesul had consolidated indebtedness of R\$334.6 million. At December 31, 2006, our consolidated indebtedness included R\$98.6 million of Copesul's indebtedness as a result of the application of proportional consolidation.

On April 11, 2007, we entered into an unsecured credit agreement with three financial institutions in the aggregate amount of US\$1.2 billion to finance the Ipiranga Transaction and the Copesul tender offer. We refer to this credit agreement as the acquisition credit agreement. On April 13, 2007, we received the first disbursement under the acquisition credit agreement in the aggregate amount of US\$330.0 million to fund the first payment due as part of the Ipiranga Transaction.

The substantial increase in our outstanding debt could limit our operating flexibility. In particular:

A substantial portion of our cash flow from operations must be dedicated to the payment of principal and interest on our indebtedness, reducing the funds available to us for other purposes.

Our higher levels of indebtedness may impair our ability to adjust to changing market conditions or withstand competitive pressures.

In addition, the principal amount of each disbursement under the acquisition credit agreement is payable on the second anniversary of such disbursement. If we are unable to refinance the amounts borrowed under the acquisition credit agreement on equivalent or more favorable terms, or at all, our inability to do so would have a material adverse effect on our results of operations and financial condition.

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*The Brazilian antitrust authorities could impose costly or restrictive conditions on the approval of the Ipiranga Transaction.*

The Ipiranga Transaction is subject to the final approval of the Brazilian antitrust authorities. However, Brazilian law permits us to consummate these transactions prior to receiving this final approval. Our company, together with Ultrapar and Petrobras, submitted the terms and conditions of the Ipiranga Transaction for review by the Brazilian antitrust authorities on April 9, 2007. These antitrust authorities will determine whether these transactions negatively impact competitive conditions in the markets in which we compete or whether they would negatively affect consumers in these markets.

On April 17, 2007, CADE issued a writ of prevention relating to the Ipiranga Transaction, which, among other things, prevented our exercise of strategic management control over Ipiranga Química and Ipiranga Petroquímica. In issuing the writ of prevention, CADE stated that the purpose of the writ of prevention was to guarantee that the Ipiranga Transaction could be reversed in the event that CADE so determined following its review of the Ipiranga Transaction.

On April 25, 2007, CADE revoked this writ of prevention upon the agreement of our company to execute an agreement designed to preserve the reversibility of the Ipiranga Transaction. Under this agreement, our company agreed to preserve all of the assets we acquire in the Ipiranga Transaction until CADE makes a final determination with respect to the Ipiranga Transaction, and our company is permitted to effectively own and manage these assets pending this final determination.

Any action by the Brazilian antitrust authorities to impose conditions or performance commitments on our company as part of the approval of the Ipiranga Transaction could materially adversely affect our business, negatively affect our overall financial performance and prevent our company from achieving the anticipated benefits of the Ipiranga Transaction.

*The businesses of Copesul and Ipiranga Petroquímica are subject to risks relating to the petrochemical business in which we currently operate.*

The acquisitions of Copesul and Ipiranga Petroquímica will subject us to risks connected with their businesses, many of which are similar to risks we already face as part of our operations. In particular, we note that:

The operations of Copesul and Ipiranga Petroquímica are conducted in Brazil and Copesul and Ipiranga Petroquímica are exposed to traditional risks associated with operations in Brazil, such as fluctuations in interest rates, inflation and exchange rates, and changes in tax laws. See Risks Relating to Brazil.

Similarly to our company, Copesul and Ipiranga Petroquímica face risks relating to the cyclicity of the petrochemical markets, fluctuations in commodity prices, competition from Brazilian and international producers of polyethylene and polypropylene, the application of Brazilian federal, state and local environmental laws and regulations, and hazards associated with the manufacture of petrochemicals and the storage and transportation of feedstocks and petrochemical products. See Risks Relating to Our Company and the Petrochemical Industry.

Copesul purchases approximately two-fifths of its supply of naphtha from Petrobras. Similarly to our Basic Petrochemicals Unit, Copesul's production volume and net sales revenue would likely decrease and our overall financial performance would likely be negatively affected in the event of (1) significant damage to Petrobras refineries or logistics facilities, or (2) the termination by Petrobras of its supply contract with Copesul. See

Risks Relating to Our Company and the Petrochemical Industry We depend on Petrobras to supply us with the substantial portion of our naphtha requirements.

Copesul is the only supplier of ethylene and propylene to Ipiranga Petroquímica, which exposes Ipiranga Petroquímica to the same risks as our Polyolefins Unit as described under Risks Relating to Our Company and the Petrochemical Industry Our Polyolefins and Vinyls Units depend on our Basic Petrochemicals Unit and Copesul to supply them with their ethylene and propylene requirements.



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***Risks Relating to Our Company and the Petrochemical Industry***

*The cyclical nature of the petrochemical industry may reduce our net sales revenue and gross margin.*

The Brazilian petrochemical industry, including the markets in which we compete, is cyclical and sensitive to changes in supply and demand that are, in turn, affected by political and economic conditions in Brazil and elsewhere.

This cyclicity may reduce our net sales revenue and gross margin. In particular:

downturns in general business and economic activity may cause demand for our products to decline;

when demand falls, we may face competitive pressures to lower our prices; and

if we decide to expand our plants or construct new plants, we may do so based on an estimate of future demand that never materializes or materializes at levels lower than we predicted.

The global petrochemical industry is also cyclical. Historically, the international petrochemical markets have experienced alternating periods of limited supply, which have caused prices and profit margins to increase, followed by expansion of production capacity, which has resulted in oversupply and reduced prices and profit margins. The Brazilian petrochemical industry has become increasingly integrated with the global petrochemical industry for a number of reasons, including increased demand for, and consumption of, petrochemical products in Brazil and the ongoing integration of regional and world markets for commodities. We establish the prices for the products we sell in Brazil with reference to international market prices. Our net sales revenue and gross margin are increasingly linked to global industry conditions that we cannot control.

*We face competition from producers of polyolefins, vinyls and other petrochemical products.*

We face competition in Brazil from Brazilian and international producers of polyethylene, polypropylene, vinyls and other petrochemical products. In addition, we generally set the prices for our second generation products with reference to the prices charged for these products by foreign producers in international markets. We anticipate that we may experience increasingly intense competition from other producers of polyolefins and vinyls products, both in Brazil and in selected foreign markets in which we sell these products. Many of our foreign competitors are substantially larger and have substantially greater financial, manufacturing, technological and marketing resources than our company.

We face significant competition in the polyethylene market. Rio Polímeros S.A., or Rio Polímeros, a Brazilian petrochemical company, commenced operations of a major petrochemical plant in Brazil in 2005. The maximum annual capacity of this plant is 520,000 tons of ethylene, 75,000 tons of propylene and 540,000 tons of polyethylene. In addition, Suzano Petroquímica S.A., or Suzano, expanded its annual polypropylene production capacity by 60,000 tons in July 2006, and Solvay Indupa do Brasil S.A., or Solvay, expanded its annual polyvinylchloride, or PVC, production capacity in Brazil by 35,000 tons in December 2005. Actions by our competitors, including any future increases in their capacity, may make it increasingly difficult for us to maintain our domestic market share in our thermoplastic products (i.e., polyethylene, polypropylene and PVC).

*Higher naphtha costs would increase our cost of sales and services rendered and may reduce our gross margin and negatively affect our overall financial performance.*

Naphtha, a crude oil derivative, is the principal raw material of our Basic Petrochemicals Unit and, indirectly, of our other business units. In 2006, naphtha accounted, directly and indirectly, for approximately 73.0% of our consolidated cost of sales and services rendered. The price of naphtha supplied by Petróleo Brasileiro S.A. Petrobras, or Petrobras, is linked to the Amsterdam-Rotterdam-Antwerp market price of naphtha and to the *real*/U.S. dollar exchange rate. The price of naphtha that we purchase from other international suppliers is also linked to the Amsterdam-Rotterdam-Antwerp market price. The Amsterdam-Rotterdam-Antwerp market price of naphtha fluctuates primarily based on changes in the U.S. dollar-based price of crude oil in the international markets.

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During 2006, the average price of naphtha in U.S. dollars increased by 18.6% to US\$564.74 per ton in 2006 from US\$476.04 per ton in December 2005. The U.S. dollar price of naphtha was volatile during 2006, ranging from a low of US\$514.96 in November 2006 to a high of US\$644.24 in July 2006. The U.S. dollar price of naphtha remained volatile in the first three months of 2007. See Item 4. Information on the Company Basic Petrochemicals Unit Raw Materials of our Basic Petrochemicals Unit. The price of naphtha may continue its upward trend or the *real* may devalue significantly in the future. Any increase in naphtha costs would reduce our gross margin and negatively affect our overall financial performance to the extent that we are unable to pass on these increased costs to our customers and could result in reduced sales volumes of our products.

*We do not hedge against changes in naphtha prices, so that we are exposed to fluctuations in the price of our primary raw material.*

We currently do not hedge our exposure to fluctuations in naphtha prices, which are linked to the *real*/U.S. dollar exchange rate. Although we attempt to pass on increases in naphtha prices through higher prices for our products, in periods of high volatility in the U.S. dollar price of naphtha or the *real*/U.S. dollar exchange rate, there is usually a lag between the time that the U.S. dollar price of naphtha increases or the U.S. dollar appreciates and the time that we may effectively pass on those increased costs in *reais* to our customers in Brazil. As a result, if the U.S. dollar price of naphtha increases precipitously or the *real* depreciates precipitously against the U.S. dollar in the future, we may not immediately be able to pass on all of the corresponding increases in our naphtha costs to our customers in Brazil, which would likely reduce our gross margin and net income.

*We depend on Petrobras to supply us with the substantial portion of our naphtha requirements.*

Petrobras currently is the only Brazilian supplier of naphtha and supplied 74.9% of the naphtha consumed by our company in 2006. Petrobras produces most of the naphtha it sells to us and imports the balance. Our production volume and net sales revenue would likely decrease and our overall financial performance would likely be negatively affected in the event of:

significant damage to Petrobras refineries or to the port facilities through which Petrobras imports naphtha, or to any of the pipelines connecting our plants to Petrobras facilities, whether as a consequence of an accident, natural disaster, fire or otherwise; or

any termination by Petrobras of the naphtha supply contract with our company, which provides that Petrobras may terminate the contract for a number of reasons, including as a result of a national emergency affecting the supply of petroleum derivatives in Brazil.

In addition, although regulatory changes have ended Petrobras monopoly in the Brazilian naphtha market and have allowed us to import naphtha, any reversal in the continuing deregulation of the oil and gas industry in Brazil could increase our production costs.

*Our Polyolefins and Vinyls Units depend on our Basic Petrochemicals Unit and Copesul to supply them with their ethylene and propylene requirements.*

Our Basic Petrochemicals Unit is the only supplier of ethylene to our Vinyls Unit, and our Basic Petrochemicals Unit and Copesul are the only suppliers of ethylene and propylene to our Polyolefins Unit. Because the cost of storing ethylene and propylene is substantial and there is inadequate infrastructure in Brazil to permit the importation of large quantities of these products, our production volumes of, and net sales revenue from, vinyls and polyolefins products would decrease, and our overall financial performance would be negatively affected, in the event of:

significant damage to our Basic Petrochemicals Unit's or to Copesul's facilities through which ethylene or propylene is produced, or to the pipeline or other facilities that connect these units to our Basic Petrochemicals Unit or Copesul, whether as a consequence of an accident, natural disaster, fire or otherwise; or

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any significant reduction in the supply of naphtha to our Basic Petrochemicals Unit or to Copesul, as naphtha is the principal raw material used in the production of ethylene and propylene.

*Any downgrade in the ratings of our company or our debt securities would likely result in increased interest and other financial expenses related to our borrowings and debt securities and could reduce our liquidity.*

Standard & Poor's Ratings Services, a division of The McGraw-Hill Companies, Inc., or Standard and Poor's, and Fitch, Inc., or Fitch, maintain ratings of our company and our debt securities. Currently, Standard and Poor's and Fitch maintain ratings of our company on a local and a global basis. Standard and Poor's maintains a rating of our company on a local basis of *br* AA/Stable Outlook and Fitch maintains a national rating for our company of *AA-* (*bra*)/Stable Outlook. On a global basis, Standard and Poor's maintains a local currency rating for our company of *BB* and a foreign currency rating for our company of *BB*, while Fitch maintains a local currency rating for our company of

*BB+/Positive Outlook* and a foreign currency rating for our company of *BB+/Positive Outlook*. Any decision by these or other rating agencies to downgrade the ratings of our company or of our debt securities in the future would likely result in increased interest and other financial expenses relating to our borrowings and debt securities and could significantly reduce our ability to obtain such financing on satisfactory terms or in amounts required by us and our liquidity.

*Some of our shareholders may have the ability to determine the outcome of corporate actions or decisions, which could affect the holders of our class A preferred shares and the ADS.*

As of May 24, 2007, ODBPAR Investimentos S.A., or ODBPAR Investments, and its wholly owned subsidiary, Nordeste Química S.A. Norquisa, or Norquisa, own 74.9% of our voting share capital. ODBPAR Investments is a member of a group of companies controlled by the Odebrecht family which we refer to as the Odebrecht Group. Designees of ODBPAR Investments currently constitute a majority of the members of our board of directors. Petroquisa has veto and other rights under a shareholders agreement as described under *Item 7. Major Shareholders and Related Party Transactions Major Shareholders Shareholders Agreements*. As a result, ODBPAR Investments and Petroquisa may have the ability to determine the outcome of major corporate actions or decisions requiring the approval of our shareholders or our board of directors, which could affect the holders of our class A preferred shares and the ADSs.

*We may face conflicts of interest in transactions with related parties.*

We maintain trade accounts receivable and current and long-term payables with some of our affiliates and other related parties, including Petrobras (which is our sole domestic supplier of naphtha). As of May 24, 2007, Petrobras, through Petroquisa, is the indirect holder of 9.8% of our voting share capital and 8.2% of our total share capital. These accounts receivable and accounts payable balances result mainly from purchases and sales of goods, which are at prices and on terms equivalent to the average terms and prices of transactions that we enter into with third parties. We also engage in financial and other transactions with some of our shareholders. These and other commercial and financial transactions between us and our affiliates could result in conflicting interests.

*We may make significant acquisitions which, if not successfully integrated with our company, may adversely affect our operating results.*

We may make significant acquisitions in the future to continue our growth. Acquisitions involve risks, including the following:

- failure of acquired businesses to achieve expected results;
- possible inability to retain or hire key personnel of acquired businesses;
- possible inability to achieve expected synergies and/or economies of scale;
- unanticipated liabilities; and



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antitrust considerations.

If we are unable to integrate or manage acquired businesses successfully, we may not realize anticipated cost savings, revenue growth and levels of integration, which may result in reduced profitability or operating losses.

*Future adjustments in tariffs on imports that compete with our products could cause us to lower our prices.*

We currently benefit from tariffs imposed by the Brazilian government on imports that allow us to charge prices for our polyolefins and vinyls products in the domestic market that include a factor based on the tariffs levied on comparable imports of those products. However, the Brazilian government has in the past used import and export tariffs to effect economic policies, with the consequence that tariffs can vary considerably, especially tariffs on petrochemical products. For example, in 2004 the Brazilian government lowered the tariffs applicable to most of the thermoplastic products that we produce by 1.5%. Future adjustments of tariffs could cause us to lower our domestic prices, which would likely result in lower net sales revenue and could negatively affect our overall financial performance.

*Our business is subject to stringent environmental regulations, and imposition of new regulations could require significant capital expenditures and increase our operating costs.*

Our company, like other Brazilian petrochemical producers, is subject to stringent Brazilian federal, state and local environmental laws and regulations concerning human health, the handling and disposal of solid and hazardous wastes and discharges of pollutants into the air and water. Petrochemical producers are sometimes subject to unfavorable market perceptions as a result of the environmental impact of their business, which can have an adverse effect on their results of operations. As environmental laws become more stringent in Brazil and worldwide, the amount and timing of future expenditures required for us to remain compliant could increase substantially and could decrease the availability of funds for other capital expenditures and other purposes.

*We manufacture products that are subject to the risk of fire, explosions and other hazards.*

Our operations are subject to hazards, such as fires, explosions and other accidents, associated with the manufacture of petrochemicals and the storage and transportation of feedstocks and petrochemical products. These hazards can cause personal injury and loss of life, severe damage to or destruction of property and equipment and environmental damage. A sufficiently large accident at one of our plants or storage facilities could force us to suspend our operations temporarily and result in significant remediation costs and lost net sales revenue. Although we maintain insurance coverage for losses due to fire damage and for losses of income resulting from shutdowns due to fire, explosion or electrical damage, those insurance proceeds may not be available on a timely basis and may be insufficient to cover all losses.

*Unfavorable outcomes in pending litigation may reduce our liquidity and negatively affect our financial performance and financial condition.*

We are involved in numerous tax, civil and labor disputes involving significant monetary claims. If unfavorable decisions are rendered in one or more of these lawsuits, we could be required to pay substantial amounts, which could materially adversely affect our financial condition and results of operations. For some of these lawsuits, we have not established any provision on our balance sheet or have established provisions only for part of the amounts in question, based on our judgments or opinions of our legal counsel as to the likelihood of winning these lawsuits.

The lawsuits for which we have not established provisions or have established only partial provisions include the following:

*Social Contribution on Net Income.* We have challenged the constitutionality of the Brazilian federal Social Contribution on Net Income (Contribuição Social Sobre o Lucro Líquido). A Brazilian Federal Supreme Court (Supremo Tribunal Federal) decision in our favor was overruled in a subsequent rescission action filed by the Brazilian tax authorities, and our appeal of that suit is pending. We believe that it is reasonably possible that we will lose our appeal. If we lose our appeal, we believe that we would be required to pay

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Social Contribution on Net Income only from the date that a final decision is published. However, as Brazilian law allows rescission actions to relate back to, and to take effect from, the date of the initial decision, we believe that it is reasonably possible that we will be required to pay this tax from the date of the original decision, in which case our total estimated exposure at December 31, 2006, including interest, would be R\$743.0 million. This amount does not include approximately R\$199.5 million in penalties at December 31, 2006 that we believe we would not be required to pay because we relied upon a judicial decision in not paying the Social Contribution on Net Income. We believe that there is a possibility that we will be required to pay related interest and a remote possibility that we will be required to pay fines as a result of this tax litigation. We have not established a provision for these lawsuits.

*Cost of Living Adjustments on Workers' Wages.* The unions that represent employers and workers at the facilities located in the petrochemical complex located in Camaçari in the State of Bahia, which we refer to as the Northeastern Complex, are involved in a lawsuit over the indices we and other companies have used for cost of living adjustments on workers' wages since early 1990. For a description of the legal bases of this suit, see Item 8. Financial Information Legal Proceedings Labor Proceedings. The Brazilian Federal Supreme Court has held in favor of the employers' union, but has accepted a divergence appeal requesting the resolution of conflict between the decisions given by the Brazilian Federal Supreme Court under this proceeding and prior decisions given by another panel of the Brazilian Federal Supreme Court. Accordingly, the decision of the Brazilian Federal Supreme Court in our favor is not yet final and does not address damages. We believe it is reasonably possible that the employers' union will lose the divergence appeal, which could adversely affect us. While we believe that it is possible, although unlikely, that an adverse judgment against the employers' union could impact wages that we paid from April 1990 to the present, we believe that any judgment would most likely impact wages that we paid from April 1990 to September 1990 (the effective date of the next collective bargaining agreement). As we believe that it is not probable that the employers' union will lose this suit, we have not recorded a provision in respect of this suit. If the employers' union loses this suit and we are required to pay damages from April 1990 to September 1990, we estimate that we could be subject to liability of up to R\$35.0 million, although additional claims would have to be brought by the workers' union or individual employees to quantify the amount of damages that we would be required to pay.

In addition, we believe that our chances of success are remote in a series of lawsuits in which we challenged the constitutionality of an increase in the federal Contribution for Social Security Financing (Contribuição para Financiamento da Seguridade Social - COFINS), or COFINS, tax rate. For a description of the legal bases of these suits, see Item 8. Financial Information Legal Proceedings Tax Proceedings. We had established total provisions of R\$134.6 million at December 31, 2006 for all of our lawsuits relating to the Social Integration Program (Programa de Integração Social), or PIS, and COFINS, including separate lawsuits challenging the basis of calculation of PIS and COFINS. Because we have deposited only R\$93.7 million of this amount with the courts, we would be required, in the event we receive final, unfavorable decisions, to pay the remaining amounts for which we have not made deposits.

We are also parties to a number of lawsuits seeking tax credits that we believe the Brazilian tax authorities have disallowed or limited in violation of the Brazilian Constitution and/or applicable law. In some cases in which we have received favorable lower court decisions, we have used these credits to offset other tax obligations and have established provisions in an equivalent amount until a final decision is rendered. These provisions totaled R\$1,197.1 million at December 31, 2006, as adjusted based on the Sistema Especial de Liquidação e de Custódia, or SELIC, interest rate. If we ultimately lose any of these lawsuits, we would be required to pay the tax obligations we had previously offset with those credits, which could materially reduce our liquidity. We believe that losses related to some of these lawsuits are reasonably possible.

For more information about our legal proceedings, see Item 8. Financial Information Legal Proceedings.

**Table of Contents*****Risks Relating to Our Class A Preferred Shares and the ADSs***

*Our class A preferred shares and the ADSs have limited voting rights.*

Under the Brazilian Corporation Law and our by-laws, holders of our class A preferred shares and, consequently, the ADSs are not entitled to vote at meetings of our shareholders, except in very limited circumstances. These limited circumstances directly relate to key rights of the holders of class A preferred shares, such as modifying basic terms of our class A preferred shares or creating a new class of preferred shares with superior rights. Holders of preferred shares without voting rights are entitled to elect one member and his or her respective alternate to our board of directors and our fiscal council. Holders of our class A preferred shares and the ADSs are not entitled to vote to approve corporate transactions, including mergers or consolidations of our company with other companies.

*Holders of the ADSs may find it difficult to exercise even their limited voting rights at our shareholders' meetings.*

Holders may exercise the limited voting rights with respect to our class A preferred shares represented by the ADSs only in accordance with the deposit agreement relating to the ADSs. There are practical limitations upon the ability of ADS holders to exercise their voting rights due to the additional steps involved in communicating with ADS holders. For example, we are required to publish a notice of our shareholders' meetings in certain newspapers in Brazil. To the extent that holders of our class A preferred shares are entitled to vote at a shareholders' meeting, they will be able to exercise their voting rights by attending the meeting in person or voting by proxy. By contrast, holders of the ADSs will receive notice of a shareholders' meeting by mail from the depository following our notice to the ADR depository requesting the ADR depository to do so. To exercise their voting rights, ADS holders must instruct the depository on a timely basis. This noticed voting process will take longer for ADS holders than for holders of class A preferred shares. If it fails to receive timely voting instructions for all or part of the ADSs, the depository will assume that the holders of those ADSs are instructing it to give a discretionary proxy to a person designated by us to vote their ADSs, except in limited circumstances.

In the limited circumstances in which holders of the ADSs have voting rights, they may not receive the voting materials in time to instruct the depository to vote our class A preferred shares underlying their ADSs. In addition, the depository and its agents are not responsible for failing to carry out voting instructions of the holders of the ADSs or for the manner of carrying out those voting instructions. Accordingly, holders of the ADSs may not be able to exercise voting rights, and they will have no recourse if the class A preferred shares underlying their ADSs are not voted as requested.

*Exchange controls and restrictions on remittances abroad may adversely affect holders of the ADSs and the underlying class A preferred shares.*

The Brazilian government may impose temporary restrictions on the conversion of Brazilian currency into foreign currencies and on the remittance to foreign investors of proceeds of their investments in Brazil. Brazilian law permits the government to impose these restrictions whenever there is a serious imbalance in Brazil's balance of payments or there are reasons to foresee a serious imbalance. The Brazilian government imposed remittance restrictions for approximately six months in 1990.

These restrictions could hinder or prevent the Brazilian custodian of the class A preferred shares underlying the ADSs or holders who have exchanged the ADSs for the underlying class A preferred shares from converting dividends, distributions or the proceeds from any sale of such shares into U.S. dollars and remitting such U.S. dollars abroad. In such an event, the Brazilian custodian for our class A preferred shares will hold the *reais* that it cannot convert for the account of holders of the ADSs who have not been paid. Neither the custodian nor the depository will be required to invest the *reais* or be liable for any interest.

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*Holders of the ADSs may face difficulties in protecting their interests because we are subject to different corporate rules and regulations as a Brazilian company and our shareholders may have fewer and less well-defined rights.*

Holders of the ADSs are not direct shareholders of our company and are unable to enforce the rights of shareholders under our by-laws and the Brazilian Corporation Law.

Our corporate affairs are governed by our by-laws and the Brazilian Corporation Law, which differ from the legal principles that would apply if we were incorporated in a jurisdiction in the United States, such as the State of Delaware or New York, or elsewhere outside Brazil. Even if a holder of ADSs surrenders its ADSs and becomes a direct shareholder, its rights as a holder of our class A preferred shares underlying the ADSs under the Brazilian Corporation Law to protect its interests relative to actions by our board of directors may be fewer and less well-defined than under the laws of those other jurisdictions.

Although insider trading and price manipulation are crimes under Brazilian law, the Brazilian securities markets are not as highly regulated and supervised as the U.S. securities markets or the markets in some other jurisdictions. In addition, rules and policies against self-dealing or for preserving shareholder interests may be less well-defined and enforced in Brazil than in the United States and certain other countries, which may put holders of our class A preferred shares and the ADSs at a potential disadvantage. Corporate disclosures also may be less complete or informative than for a public company in the United States or in certain other countries.

*Holders of the ADSs may face difficulties in serving process on or enforcing judgments against us and other persons.*

We are a corporation (sociedade anônima) organized under the laws of Brazil, and all of our directors and executive officers and our independent public accountants reside or are based in Brazil. Most of our assets and those of these other persons are located in Brazil. As a result, it may not be possible for holders of the ADSs to effect service of process upon us or these other persons within the United States or other jurisdictions outside Brazil or to enforce against us or these other persons judgments obtained in the United States or other jurisdictions outside Brazil. Because judgments of U.S. courts for civil liabilities based upon the U.S. federal securities laws may only be enforced in Brazil if certain conditions are met, holders may face greater difficulties in protecting their interests in the case of actions by us or our directors or executive officers than would shareholders of a U.S. corporation.

*Actual or anticipated sales of a substantial number of class A preferred shares could decrease the market prices of our class A preferred shares and the ADSs.*

Sales of a substantial number of our class A preferred shares could negatively affect the market prices of our class A preferred shares and the ADSs. If, in the future, substantial sales of shares are made by ODBPAR Investments, Petroquisa or other existing or future holders of class A preferred shares, the market price of our class A preferred shares and, by extension, the ADSs may decrease significantly. As a result, holders of the ADSs may not be able to sell the ADSs at or above the price they paid for them.

*Holders of the ADSs may be unable to exercise preemptive rights with respect to our class A preferred shares underlying the ADSs.*

Holders of the ADSs will be unable to exercise the preemptive rights relating to our class A preferred shares underlying ADSs unless a registration statement under the Securities Act is effective with respect to those rights or an exemption from the registration requirements of the Securities Act is available. We are not obligated to file a registration statement with respect to the shares relating to these preemptive rights or to take any other action to make preemptive rights available to holders of the ADSs, and we may not file any such registration statement. If we do not file a registration statement or if we and the depositary decide not to make preemptive rights available to holders of the ADSs, those holders may receive only the net proceeds from the sale of their preemptive rights by the depositary, or if they are not sold, their preemptive rights will be allowed to lapse.

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*Holders of the ADSs could be subject to Brazilian income tax on capital gains from sales of ADSs.*

Historically, any capital gain realized on a sale or other disposition of ADSs between non-Brazilian holders outside Brazil was not subject to Brazilian income tax. However, Brazilian law provides that, commencing on February 1, 2004, the acquiror, individual or legal entity resident or domiciled in Brazil, or the acquiror's attorney-in-fact, when such acquirer is resident or domiciled abroad, shall be responsible for the retention and payment of the income tax applicable to capital gains earned by the individual or legal entity resident or domiciled abroad who disposes of property located in Brazil. The Brazilian tax authorities have recently issued a normative instruction confirming that they intend to assess income tax on capital gains earned by non-Brazilian residents whose assets are located in Brazil. In our view, ADSs representing class A preferred shares, which are issued by the depositary outside Brazil, will not be deemed to be property located in Brazil for purposes of this law. However, we cannot assure holders of our ADSs whether Brazilian tax authorities will attempt to tax any capital gains arising from the sale or other disposition of ADSs, even when the transaction is consummated outside Brazil between non-Brazilian residents.

*The relative volatility and liquidity of the Brazilian securities markets may decrease the liquidity and market price of our class A preferred shares and the ADSs.*

The Brazilian securities markets are substantially smaller, less liquid and more volatile than major securities markets in the United States. The São Paulo Stock Exchange (Bolsa de Valores de São Paulo), which is the principal Brazilian stock exchange, had a market capitalization of US\$723 billion (or R\$1,545 billion) at December 31, 2006 and an average daily trading volume of US\$1,120 million for 2006. In comparison, The New York Stock Exchange had a market capitalization of US\$20 trillion at December 31, 2006 and an average daily trading volume of US\$68 billion for 2006. There is also significantly greater concentration in the Brazilian securities markets. The ten largest companies in terms of market capitalization represented approximately 51.3% of the aggregate market capitalization of the São Paulo Stock Exchange at December 31, 2006. The ten most widely traded stocks in terms of trading volume accounted for approximately 46.1% of all shares traded on The São Paulo Stock Exchange in 2006. These market characteristics may substantially limit the ability of holders of the ADSs to sell class A preferred shares underlying ADSs at a price and at a time when they wish to do so and, as a result, could negatively impact the market price of the ADSs themselves.

*Developments in other emerging markets may decrease the market price of our class A preferred shares and the ADSs.*

The market price of the ADSs may decrease due to declines in the international financial markets and world economic conditions. Although economic conditions are different in each country, investors' reaction to developments in one country can affect the securities markets and the securities of issuers in other countries, including Brazil. Brazilian securities markets are, to varying degrees, influenced by economic and market conditions in other emerging market countries, especially those in Latin America. Any return to economic turmoil in Argentina or adverse economic developments in other emerging markets may adversely affect investor confidence in securities issued by Brazilian companies, causing their market price and liquidity to suffer. Any such developments could immediately affect our ability to raise capital when needed and the market price of our class A preferred shares and the ADSs.

**Table of Contents****ITEM 4. INFORMATION ON THE COMPANY**

We are the leading petrochemical company in Latin America, based on average annual production capacity in 2006. We are also one of the two largest Brazilian-owned private sector industrial companies, based on net sales revenue in 2005 (the most recent year for which comparative information is currently available). We recorded net income of R\$101.3 million in 2006 on net sales revenue of R\$12,992.7 million, in each case under Brazilian GAAP. We produce a diversified portfolio of petrochemical products and have a strategic focus on polyethylene, polypropylene and PVC. We have integrated first and second generation petrochemical production facilities, with 18 plants in Brazil, including plants that we have acquired in the Ipiranga Transaction.

Our registered office is at Rua Eteno, 1561, CEP 42810-000, Camaçari, Bahia, Brazil, and our telephone number at this address is 55-71-632-5102. Our principal executive office is at Avenida das Nações Unidas, 4777, São Paulo, SP, CEP 05477-000, Brazil, and our telephone number at this address is 55-11-3443-9000.

**History and Development of Our Company**

We were founded in 1972 as Petroquímica do Nordeste Copene Ltda. to plan, execute and coordinate the activities of the Northeastern Complex. The construction of the Northeastern Complex formed part of a development policy of the Brazilian government implemented in the early 1970 s to diversify the geographical distribution of industrial assets and to promote economic growth across different regions of Brazil. On June 18, 1974, we were incorporated as a corporation (sociedade anônima) under the laws of Brazil (with Brazilian company registry No. 29300006939) and were renamed Copene Petroquímica do Nordeste S.A.

Prior to August 1995, Petroquisa, the petrochemical subsidiary of Petrobras, owned 36.2% of our total share capital, representing 48.2% of our voting share capital. At that time, Norquisa owned 17.3% of our total share capital, representing 47.6% of our voting share capital, and the remainder of our share capital was owned by various Brazilian private sector groups, pension funds, banks and our employees.

**Privatization of Our Company**

In August 1995, as part of the Brazilian government s privatization program, Petroquisa sold 14.8% of our total share capital, representing 32.8% of our voting share capital, through an auction. Norquisa acquired 5.5% of our total share capital, representing 10.8% of our voting share capital, in this auction, and the remaining shares were acquired by various Brazilian pension funds. At the time of this auction, Norquisa was controlled by several second generation producers in the Northeastern Complex. As a result of this auction, Norquisa became our controlling shareholder.

**Auction of Banco Econômico s Petrochemical Assets**

On July 25, 2001, the Central Bank, as liquidator of Banco Econômico S.A., a Brazilian financial institution that collapsed in 1995, or Banco Econômico, conducted an auction of the petrochemical assets that had been owned by Banco Econômico. This auction was part of a broader initiative of the Brazilian government to restructure the Brazilian petrochemical sector.

In order to increase its investment in the Brazilian petrochemical industry, the Odebrecht Group participated in this auction through Conepar Companhia Nordeste de Participações do Nova Camaçari Participações S.A., or Nova Camaçari, a holding company which acquired the petrochemical assets being auctioned. In addition, Nova Camaçari acquired additional petrochemical assets from the Odebrecht Group, a group of companies controlled by the Mariani family, or the Mariani Group, and other entities which were entitled to sell assets to Nova Camaçari under the terms of various shareholder agreements.

Immediately following these transactions, we acquired Nova Camaçari from the Odebrecht Group in order to expand the scope of our operations and become a vertically integrated producer of petrochemical products. Following these transactions, we owned indirectly (1) Conepar Companhia Nordeste de Participações, which, in turn, held 66.7% of the voting share capital of Polialden Petroquímica S.A., or Polialden, and 35.0% of the voting

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share capital of Politeno, and (2) Proppet S.A., or Proppet. In connection with these transaction, the Odebrecht Group purchased shares of Norquisa from one of Norquisa's other shareholders in order to increase its percentage ownership of Norquisa. Following these transactions, the Odebrecht Group owned 39.7% of the voting share capital of Norquisa and, together with the Mariani Group, held a combined 55.8% of the voting share capital of Norquisa. In order to streamline our corporate structure, in September 2001, we merged Proppet into our company.

***Acquisition of OPP Química, Nitrocarbano and Interest in Copesul***

In order to continue to implement our strategy of vertically integrating our operations and to further expand the scope of our operations, on August 16, 2002, we acquired from the Odebrecht Group and Pronor Petroquímica S.A., or Pronor, a member of the Mariani Group:

81.3% of the total share capital of OPP Química S.A., or OPP Química, including 100% of its voting share capital. OPP Química, in turn, owned 41.6% of the total share capital of Trikem S.A., or Trikem, representing 64.4% of its voting share capital;

29.5% of the total share capital and voting share capital of Copesul; and

92.3% of the total share capital of Nitrocarbano S.A., or Nitrocarbano, representing 95.5% of its voting share capital.

Upon completing these transactions, we changed our corporate name to Braskem S.A.

In connection with these transactions, we issued shares representing 43.7% of our voting and total share capital to the Odebrecht Group and issued shares representing 3.6% of our voting and total share capital to Pronor. In October and December 2002, we acquired all of OPP Química's total share capital that we did not own.

In February 2003, we commenced a public exchange offer for the remaining voting share capital of Nitrocarbano not owned by our company. On February 13, 2003, immediately following our exchange of the shares tendered in this exchange offer for 128,973 of our class A preferred shares, we owned 93.8% of the total share capital of Nitrocarbano, including 99.99% of its voting share capital. On March 31, 2003, we merged with Nitrocarbano. In connection with this merger, we issued 5,415 of our class A preferred shares to the holders of shares of Nitrocarbano other than our company.

On March 31, 2003, we merged with OPP Química. As a consequence of our merger with OPP Química, we acquired ownership of the share capital of Trikem previously owned by OPP Química.

On June 30, 2003, we entered into an agreement under which we assumed debt of Copene Participações S.A. (formerly Conepar - Companhia Nordeste de Participações) owed to Polialden in the amount of R\$30.2 million as well as debt of Copene Participações S.A. owed to the Brazilian National Bank for Economic and Social Development (Banco Nacional de Desenvolvimento Econômico e Social, or BNDES) in the amount of R\$38.9 million. In return, we received the shares of Polialden and Politeno owned by Copene Participações S.A. As a result, all of our equity interests in Polialden and Politeno were, and continue to be, held directly by our company, and Copene Participações S.A. no longer owns material assets or conducts any material operations.

***Acquisition of Common Shares of Trikem and Polialden Held by Mitsubishi and Sojitz***

In order to acquire the remaining outstanding common shares of Polialden and substantially all of the remaining outstanding common shares of Trikem, on July 14, 2003, we entered into (1) a share purchase and sale agreement with Odebrecht S.A., or Odebrecht, and Mitsubishi Chemical Corporation, or Mitsubishi, and (2) a memorandum of understanding with Odebrecht and Sojitz Corporation (formerly known as Nissho Iwai Corporation), or Sojitz.

Under the share purchase and sale agreement, Mitsubishi agreed to sell to us all of the share capital of Trikem and Polialden it owned, consisting of 16.7% of Polialden's voting share capital and 13.4% of Trikem's voting share capital for R\$44.2 million. We paid a portion of the purchase price in cash, and we were obligated to pay the

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remaining US\$13.5 million to Mitsubishi on July 31, 2007, or earlier if before that date we met certain financial tests. We prepaid the remainder of the purchase price on July 29, 2005. Under this agreement, we are required to make an additional payment to Mitsubishi in an amount that is contingent upon the outcome of pending litigation filed against Polialden by certain of its preferred shareholders. We assumed the defense of this litigation as a result of our merger with Polialden on May 31, 2006. The amount of the additional payment that we are obligated to pay to Mitsubishi is (1) R\$21.6 million if we prevail in this litigation or if a definitive settlement is reached, or (2) R\$5.4 million if we lose this litigation. In either event, we will convert the amount of this additional payment (as adjusted for inflation at the Índice Geral de Preços Mercado, or IGP-M, rate from July 31, 2003 until the date that this litigation is finally adjudicated or settled) into U.S. dollars on the final adjudication or settlement date. We are required to make this additional payment, plus interest from the date of this agreement at an annual rate of LIBOR plus 3.0%, within 60 days after the date on which this litigation is finally adjudicated or settled. Odebrecht has guaranteed our obligation to pay Mitsubishi the additional payment in connection with the Polialden shareholders' rights litigation.

Under the memorandum of understanding with Odebrecht and Sojitz, we agreed to purchase all of the share capital of Trikem and Polialden that Sojitz owned, consisting of 16.7% of Polialden's voting share capital and 10.1% of Trikem's voting share capital, in exchange for 4,345,162 of our common shares. As a result of this transaction, which closed on July 31, 2003, and after giving effect to the purchase from Mitsubishi described above, we increased our direct and indirect ownership of Trikem's voting share capital to 87.9% and increased our ownership of Polialden's voting share capital to 100%.

***Merger of Trikem into Braskem***

On November 3, 2003, we commenced a public exchange offer for the remaining voting share capital of Trikem not owned by our company. On December 4, 2003, immediately following our exchange of the shares tendered in this exchange offer for 1,753,080 of our class A preferred shares, we owned, directly and indirectly, 53.8% of Trikem's total share capital, including 99.9% of its voting share capital.

At an extraordinary shareholders' meeting on January 15, 2004, our shareholders approved our merger with Trikem, an amendment to our by-laws to permit the conversion of our class A preferred shares into common shares upon the approval of the majority of our voting share capital, and the conversion of 487,793 of our class A preferred shares into 487,793 of our common shares in order to maintain the required minimum ratio of our common shares to preferred shares in accordance with the Brazilian Corporation Law after completion of our merger with Trikem. In connection with this merger, we issued 592 of our class A preferred shares in exchange for 514,366 of Trikem's common shares and 32,544,069 of our class A preferred shares in exchange for 28,260,456,441 of Trikem's preferred shares.

***Exchange of Polialden Shares for Our Class A Preferred Shares***

On December 15, 2004, we exchanged 2,020,201 of our class A preferred shares which were held in our treasury for 47,846,610 preferred shares issued by Polialden held by certain of the shareholders of Polialden. The shareholders of Polialden participating in this exchange were parties to suits brought against Polialden claiming, among other things, that certain dividends were owed to these shareholders. In connection with the exchange of shares, these claims were relinquished by the Polialden shareholders participating in the exchange. As a result of this exchange, we increased our interest in the total share capital of Polialden from 56.3% to 63.7%.

***Formation of Petroquímica Paulínia S.A.***

Petroquímica Paulínia S.A., or Paulínia, was incorporated on September 16, 2005. On that date, we acquired 60.0% of the total and voting share capital of Paulínia. Paulínia is a joint venture between our company and Petroquisa for the construction and operation of a polypropylene plant to be located in Paulínia, in the State of São Paulo.



**Table of Contents*****Politeno Acquisition***

On April 6, 2006, we purchased all of the common and preferred shares of Politeno that were owned by SPQ Investimentos e Participações Ltda., or SPQ, a subsidiary of Suzano, Sumitomo Chemical Company Limited, or Sumitomo, and Itochu Corporation, or Itochu. We refer to this transaction as the Politeno acquisition. Following the Politeno acquisition, we owned 100% of the voting share capital and 96.2% of the total share capital of Politeno.

***Merger of Polialden into Braskem***

At an extraordinary shareholders meeting on May 31, 2006, our shareholders approved our merger with Polialden and the conversion of 2,632,043 of our class A preferred shares into 2,632,043 of our common shares in order to maintain the required minimum ratio of our common shares to preferred shares in accordance with the Brazilian Corporation Law after completion of our merger with Polialden. In connection with this merger, we issued 7,878,825 of our class A preferred shares in exchange for 264,886,083 of Polialden's preferred shares.

***Merger of Politeno into Braskem***

At an extraordinary shareholders meeting on April 2, 2007, our shareholders approved our merger with Politeno and the conversion of 486,530 of our class A preferred shares into 486,530 of our common shares in order to maintain the required minimum ratio of our common shares to preferred shares in accordance with the Brazilian Corporation Law after completion of our merger with Politeno. In connection with this merger, we issued 1,533,670 of our class A preferred shares in exchange for 412,901,157 of Politeno's class A preferred shares and 2,126,856,433 of Politeno's class B preferred shares.

***Current Corporate Structure***

The following chart presents the corporate structure of our principal subsidiaries and equity investments following the transactions described above. The percentages in bold italics represent the percentage of the voting share capital owned directly and indirectly by the parent company of each entity, and the percentages not in bold italics represent the percentage of the total share capital owned directly and indirectly by the parent company of each entity. All of these companies are organized under Brazilian law.

***Ipiranga Transaction******Agreement to Acquire Petrochemical Assets of Ipiranga***

On March 18, 2007, we entered into an investment agreement with Ultrapar and Petrobras, which we refer to as the Investment Agreement. On the same date, Ultrapar and the controlling shareholders of RPI, Companhia Brasileira de Petróleo Ipiranga, or CBPI, and Distribuidora de Produtos de Petróleo Ipiranga S.A., or DPPI, entered into a share purchase and sale agreement, with our company and Petrobras as an intervening parties, which we refer to as the Purchase Agreement. We refer to the Investment Agreement and the Purchase Agreement together as the Ipiranga Transaction Agreement. Under the Ipiranga Transaction Agreement:

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Ultrapar is obligated to acquire, as a commission agent acting on behalf of Braskem and Petrobras, 100% of the share capital of Ipiranga Química. Ipiranga Química currently owns 86.9% of the voting share capital and 92.4% of the total share capital of Ipiranga Petroquímica, which in turn owns 29.5% of the share capital of Copesul. Under the Investment Agreement, Ultrapar is obligated to transfer 60% of the share capital of Ipiranga Química to our company and 40% of the share capital of Ipiranga Química to Petrobras.

We are obligated under applicable law to conduct a public tender offer jointly with Petrobras for the 13.1% of the share capital of Ipiranga Petroquímica not currently owned by Ipiranga Química.

Under the Investment Agreement, Ultrapar is obligated to transfer 33.3% of the share capital of RPI to our company and 33.3% of the share capital of RPI to Petrobras. We will jointly and equally control RPI with Petrobras and Ultrapar.

We refer to these transactions collectively as the Ipiranga Transaction.

The total purchase price to our company of the shares that we will acquire from Ultrapar in the Ipiranga Transaction is expected to be R\$1,503.9 million. As a result of the Ipiranga Transaction, we will consolidate the indebtedness of Ipiranga Química and Copesul into our financial statements. At December 31, 2006, Ipiranga Química had consolidated indebtedness, after effect to the proportional consolidation of Copesul, of R\$930.0 million, and Copesul had consolidated indebtedness of R\$334.6 million. At December 31, 2006, our consolidated indebtedness included R\$98.6 million of Copesul's indebtedness as a result of the application of proportional consolidation. In addition, we will proportionally consolidate RPI's indebtedness into our financial statements. At December 31, 2006, RPI had no indebtedness on an unconsolidated basis.

***Structure of the Transaction***

RPI currently owns:

7.7% of the total capital of DPPI, including 15.3% of its voting share capital;

11.4% of the total share capital of CBPI, including 24.8% of its voting share capital; and

58.5% of the total share capital and voting share capital of Ipiranga Química.

In addition, DPPI currently owns 21.0% of the total share capital of CBPI, including 62.9% of its voting share capital, and CBPI owns 41.5% of the total share capital and voting share capital of Ipiranga Química. Under the Ipiranga Transaction Agreement and applicable law, Ultrapar is obligated to acquire the share capital of RPI, DPPI and CBPI that it does not own through a series of transactions as detailed below.

***First Phase of Ipiranga Transaction***

On April 18, 2007, Ultrapar acquired from the controlling shareholders of RPI, DPPI and CBPI for a purchase price of R\$2,000.2 million:

29.9% of the total share capital of RPI, including 61.6% of its voting share capital;

32.1% of the total capital of DPPI, including 69.2% of its voting share capital; and

1.5% of the total share capital of CBPI, including 3.6% of its voting share capital.

As part of the Ipiranga Transaction, we entered into a shareholders agreement with Ultrapar and Petrobras, which we refer to as the interim shareholders agreement, under which we obtained effective management control over Ipiranga Química, Ipiranga Petroquímica and over the interest of Ipiranga Petroquímica in Copesul as of April 18, 2007. Under the interim shareholders agreement, we have the right to nominate a majority of the board of directors of Ipiranga Química and Ipiranga Petroquímica, and have the right to nominate a majority of the nominees

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of Ipiranga Petroquímica to the board of directors of Copesul. The provisions of our existing shareholders agreement with Ipiranga relating to our shares of Copesul will remain effective until the actual transfer of the shares of Ipiranga Química to our company and Petrobras as described below.

As part of the Ipiranga Transaction, we entered into a memorandum of understanding with Petrobras regarding the interests of Ipiranga Petroquímica in Copesul and the control of Ipiranga Química and Ipiranga Petroquímica, which we refer to as the Ipiranga memorandum of understanding. The Ipiranga memorandum of understanding grants Petrobras veto rights with respect to certain matters that are subject to the approval of the shareholders and boards of directors of Ipiranga Química, Ipiranga Petroquímica and Copesul. For a description of these veto rights, see Our Subsidiaries, Jointly Controlled Companies and Joint Venture Copesul and Our Subsidiaries, Jointly Controlled Companies and Joint Venture Ipiranga Química.

As a result of our obtaining effective control over Ipiranga Química, Ipiranga Petroquímica and the interests of Ipiranga Petroquímica in Copesul, we will fully consolidate the assets, liabilities and results of operations of Ipiranga Química, Ipiranga Petroquímica and Copesul at and for periods ending after March 31, 2007.

As part of the Ipiranga Transaction, we entered into a shareholders agreement with Ultrapar and Petrobras, which we refer to as the RPI shareholders agreement, which gives each of Ultrapar, Petrobras and our company the right to nominate one-third of the directors of RPI. We will begin to proportionally consolidate the assets, liabilities and results of operations of RPI at and for periods ending after March 31, 2007.

*Second Phase of Ipiranga Transaction*

In the second phase of the Ipiranga Transaction:

Ultrapar will make a mandatory tender offer for the remaining outstanding voting shares of RPI, DPPI and CBPI, as required under Brazilian law, which we refer to as the Ultrapar tender offer. If all holders of these shares accept the Ultrapar tender offer, the purchase price for these shares will be R\$771.8 million. We expect that this transaction will be consummated on or prior to July 31, 2007.

our company has filed a request with the CVM to make the Ipiranga tender offer for the outstanding voting shares of Ipiranga Petroquímica not owned by Ipiranga Química, as required under Brazilian law. If all holders of these shares accept the Ipiranga tender offer, the purchase price for these shares will be R\$117.9 million. We expect that the Ipiranga tender offer will be consummated on or prior to July 31, 2007.

*Third Phase of Ipiranga Transaction*

In the third phase of the Ipiranga Transaction, Ultrapar will issue preferred shares in exchange for the outstanding shares of RPI, DPPI and CBPI that it does not own through an *incorporação de ações*. Upon the completion of this phase, Ultrapar will be the sole owner of the share capital of RPI, DPPI and CBPI. As part of the third phase of the Ipiranga Transaction, the share capital of DPPI and CBPI owned by RPI will be transferred to Ultrapar. We expect that this transaction will be consummated in August 2007.

*Fourth Phase of Ipiranga Transaction*

In the fourth phase of the Ipiranga Transaction, Ultrapar will deliver (1) shares representing 60% of the total share capital and voting share capital of Ipiranga Química and 33.3% of the total share capital and voting share capital of RPI to our company, and (2) shares representing 40% of the total share capital and voting share capital of Ipiranga Química and 33.3% of the total share capital and voting share capital of RPI to Petrobras. We expect that this transaction will be consummated in November 2007.

***Copesul Tender Offer***

In connection with the Ipiranga Transaction, we have filed a request with the CVM through our subsidiary EDSP58 to delist the share capital of Copesul from the São Paulo Stock Exchange through a public tender offer for

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the Copesul shares not currently owned by our company, Ipiranga Petroquímica or Petroquisa. The Copesul tender offer will be made by EDSP58, a special purpose vehicle in which we own 60% of the share capital and Petrobras owns 40% of the share capital. Under the Copesul tender offer, we will offer to purchase these shares, which represent 25.5% of the total share capital and voting share capital of Copesul, for a purchase price of R\$37.60 per share. The Copesul tender offer will be conditioned on its acceptance by the holders of at least two-thirds of the shares that are present or represented at the São Paulo Stock Exchange at the time of the tender offer auction. If the holders of all of these shares accept the Copesul tender offer, the purchase price for these shares will be R\$1,437.0 million, and our portion of the purchase price for these shares will be R\$862.2 million. We expect that this transaction will be consummated on or prior to September 30, 2007.

***Structure of Our Company following the Ipiranga Transaction and the Copesul Tender Offer***

Following the completion of the Ipiranga Transaction and the Copesul tender offer:

(1) we will continue to own shares of Copesul representing 29.5% of the total and voting share capital of Copesul, (2) Ipiranga Petroquímica will continue to own shares of Copesul representing 29.5% of the total and voting share capital of Copesul, and (3) we will own 60% of the share capital of EDSP58 which, assuming that all of the holders of the shares of Copesul accept the Copesul tender offer, will own shares of Copesul representing 25.5% of the total and voting share capital of Copesul;

(1) we will own shares of Ipiranga Química representing 60% of its total share capital and voting share capital, and (2) assuming that all of the holders of the shares of Ipiranga Petroquímica accept the Ipiranga tender offer, Ipiranga Química will own all of the total share capital and voting share capital of Ipiranga Petroquímica; and

we will own shares of RPI representing 33.3% of total share capital and voting share capital of RPI.

The following chart presents the corporate structure of our principal subsidiaries and equity investments following the completion of the Ipiranga Transaction and the Copesul tender offer, assuming that all of the holders of the shares of Copesul accept the Copesul tender offer and all of the holders of the shares of Ipiranga Petroquímica accept the Ipiranga tender offer. The percentages in bold italics represent the percentage of the voting share capital owned directly and indirectly by the parent company of each entity, and the percentages not in bold italics represent the percentage of the total share capital owned directly and indirectly by the parent company of each entity. All of these companies are organized under Brazilian law.

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For a discussion of the operations of Ipiranga Química, Ipiranga Petroquímica, Copesul and RPI, see Our Subsidiaries, Jointly Controlled Companies and Joint Venture.

***Strategic Rationale***

Through this acquisition, we are taking an important step in the reorganization, consolidation and strengthening of the Brazilian petrochemical industry. We believe the acquisition of control of Copesul and Ipiranga Petroquímica will provide the following strategic and financial benefits to our company:

*Increase the size of our business allowing us to achieve greater economies of scale and operational flexibility.*

Through the growth in the size and geographic scope of our business, we believe that we will obtain economies of scale, including reduced costs related to maintenance services, energy, raw materials and supplies and logistics. In addition, because we will have greater production capacity for a variety of resins, we will be able to utilize specific plants for longer production runs of specific resins, thus lowering our transition costs.

*Increase our market share in a polyethylene and polypropylene.* Through the expansion of our client base, we believe that we will have greater opportunities to develop innovative products and product applications and provide value-added services to these clients based on our leadership in Brazil in thermoplastic technology.

*Increase our competitiveness through further integration of the thermoplastic production chain.* Through our operation of Copesul, our principal supplier in the Southern Complex, and our operation of additional polyethylene and polypropylene plants in the Southern Complex, we anticipate that we will be able to improve the quality of our products, achieve operational and financial synergies and facilitate new investments in the productive assets of this complex.

***Financing of the Purchase Price***

Under the Investment Agreement, Braskem paid Ultrapar R\$652.2 million on April 18, 2007 and is required to pay Ultrapar (1) R\$274.4 million on the settlement date of the Ultrapar tender offer described above under

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Structure of the Transaction Second Phase of Ipiranga Transaction, and (2) R\$583.0 million on the date on which shares of Ipiranga Química and RPI are transferred to our company as described above under Structure of the Transaction Fourth Phase of Ipiranga Transaction. In addition, we will make payments in connection with the Ipiranga tender offer and the Copesul tender offer. If the holders of all of the shares of Ipiranga Petroquímica accept the Ipiranga tender offer, the purchase price for these shares will be R\$117.9 million. If the holders of all of the shares of Copesul accept the Copesul tender offer, our portion of the purchase price for these shares will be R\$862.2 million.

On April 11, 2007, we entered into an unsecured credit agreement with three financial institutions in the aggregate amount of US\$1.2 billion to finance the Ipiranga Transaction and the Copesul tender offer. The loans under the acquisition credit agreement may be disbursed in multiple disbursements on or prior to April 11, 2008. On April 13, 2007, we received the first disbursement under the acquisition credit agreement in the aggregate amount of US\$330.0 million to fund the first payment due under the Investment Agreement. Each disbursement under the acquisition credit agreement bears interest at the rate of LIBOR plus 0.35% per annum until the first anniversary of such disbursement and thereafter at the rate of LIBOR plus 0.55% per annum, payable in arrears. The principal amount of each disbursement under the acquisition credit agreement is payable on the second anniversary of such disbursement. The acquisition credit agreement includes limitations on our ability to incur liens, enter into related party transactions or merge with certain other entities.

In order to lengthen the average maturity of our outstanding indebtedness and to reduce our refinancing risks, we are exploring refinancing of the acquisition credit agreement in the near term. We are analyzing opportunities to refinance this indebtedness through bank credit agreements, pre-export financing agreements, offerings of securities in the domestic or international markets or a combination of these instruments. The form, manner and timing of the refinancing of amounts borrowed under the acquisition credit agreement will depend on market conditions.

**Our Jointly Controlled Companies**

We hold equity investments in Petroflex and Paulínia, which we jointly control with third parties. We proportionally consolidate the results of these jointly controlled companies in our consolidated financial statements, which has a significant impact on these financial statements. We own 29.5% of the voting share capital and total share capital of Copesul. At dates and for periods prior to March 31, 2007, we proportionally consolidated Copesul's results in our consolidated financial statements. As a result of the consummation of the first phase of the Ipiranga Transactions described above under Ipiranga Transaction on April 18, 2007, we control Copesul. As a result of our obtaining effective control over Copesul, we will fully consolidate the assets, liabilities and results of operations of Copesul on and for periods ending after March 31, 2007. For a description of our jointly controlled companies, see Subsidiaries, Jointly Controlled Companies and Joint Venture.

**Petrochemical Industry Overview****Structure**

The petrochemical industry transforms crude oil by-products, principally naphtha, or natural gas into widely used industrial and consumer goods. The Brazilian petrochemical industry is generally organized into first, second and third generation producers based on the stage of transformation of various petrochemical raw materials, or feedstocks.

**First Generation Producers**

Brazil's first generation producers, which are referred to as crackers, break down or crack naphtha or natural gas, their principal feedstock, into basic petrochemicals. Three of these crackers purchase naphtha, which is a by-product of the oil refining process, primarily from Petrobras, as well as from other suppliers located outside of Brazil. The fourth, Rio Polímeros, purchases natural gas from Petrobras. The basic petrochemicals produced by the crackers include:

olefins, primarily ethylene, propylene and butadiene; and

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aromatics, such as benzene, toluene and xylenes.

We, Petroquímica União and Rio Polímeros operate Brazil's four crackers and sell basic petrochemicals to second generation producers, including, in our case, second generation producers that are part of our company. The basic petrochemicals, which are in gaseous or liquid form, are transported primarily via pipelines to the second generation producers' plants, generally located near the crackers, for further processing.

*Second Generation Producers*

Second generation producers process the basic petrochemicals obtained from the crackers to produce intermediate petrochemicals. These petrochemicals include:

polyethylene, polystyrene and PVC (each produced from ethylene);

polypropylene and acrylonitrile (each produced from propylene);

caprolactam (produced from benzene); and

polybutadiene (produced from butadiene).

There are 36 second generation producers operating in Brazil. Intermediate petrochemicals are produced in solid form as plastic pellets or powders and are transported primarily by truck to third generation producers, which generally are located far from the second generation producers. We and Rio Polímeros are the only integrated first and second generation petrochemical companies in Brazil.

*Third Generation Producers*

Third generation producers, known as transformers, purchase the intermediate petrochemicals from second generation producers and transform them into final products including:

plastics (produced from polyethylene, polypropylene and PVC);

acrylic fibers (produced from acrylonitrile);

nylon (produced from caprolactam);

elastomers (produced from butadiene); and

disposable containers (produced from polystyrene and polypropylene).

Third generation producers manufacture a variety of consumer and industrial goods, including containers and packaging materials, such as bags, film and bottles, textiles, detergents, paints, automobile parts, toys and consumer electronic goods. There are more than 8,500 third generation producers operating in Brazil.

*Petrochemical Complexes*

The production of first and second generation petrochemicals in Brazil centers around four major complexes. These complexes include:

the Northeastern Complex located in Camaçari in the State of Bahia, where we operate the cracker;

the petrochemical complex located in Triunfo in the State of Rio Grande do Sul, which we refer to as the Southern Complex, where our subsidiary Copesul operates the cracker;

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the São Paulo Complex located in Capuava in the State of São Paulo, or the São Paulo Complex, where Petroquímica União operates the cracker; and

the Rio de Janeiro Complex located in Duque de Caxias in the State of Rio de Janeiro, or the Rio de Janeiro Complex, where Rio Polímeros operates the cracker.

Each complex has a single first generation producer, also known as the raw materials center, and several second generation producers that purchase feedstock from the raw materials center.

The Northeastern Complex began operations in 1978. The Northeastern Complex consists of 14 second generation producers situated around the raw materials center operated by our company. At December 31, 2006, our raw materials center had an annual ethylene production capacity of 1,280,000 tons, which we estimate accounted for approximately 36.5% of Brazil's ethylene production capacity.

The Southern Complex began operations in 1982. Copesul is the raw materials center at the Southern Complex and supplies first generation petrochemicals to seven second generation producers, including our Polyolefins Unit. At December 31, 2006, Copesul had an annual ethylene production capacity of 1,200,000 tons. We own 29.5% of the total share capital of Copesul. As a result of the consummation of the first phase of the Ipiranga Transactions described above under Ipiranga Transaction on April 18, 2007, we control Copesul. Upon the consummation of the last phase of the Ipiranga Transaction which we expect to occur in November 2007, we expect to own, directly and through our subsidiaries, assuming that all of the holders of the shares of Copesul accept the Copesul tender offer, 84.7% of the total share capital of Copesul. See Ipiranga Transaction.

The São Paulo Complex, which is the oldest petrochemical complex in Brazil, began operations in 1972. Petroquímica União is the raw materials center at the São Paulo Complex and supplies first generation petrochemicals to 20 second generation producers located at the São Paulo Complex and elsewhere, including our company. At December 31, 2006, Petroquímica União had an annual ethylene production capacity of 500,000 tons.

The Rio de Janeiro Complex commenced operations in 2005. Rio Polímeros, a Brazilian petrochemical company, is the raw materials center at the Rio de Janeiro Complex and supplies first generation petrochemicals to two second generation producers. At December 31, 2006, Rio Polímeros had a maximum annual ethylene production capacity of 520,000 tons.

***Role of the Brazilian Government***

The current structure of the Brazilian petrochemical industry reflects the Brazilian government's plan, developed during the 1970's, to establish a domestic petrochemical industry to serve Brazilian markets. First and second generation producers, including our company, are located within close proximity of each other to allow the common use of facilities, such as utilities, and to facilitate the delivery of feedstocks. Prior to their privatization by the Brazilian government, the expansion of production capacity at the crackers and the second generation producers was coordinated to ensure that the supply of petrochemicals met expected demand. The infrastructure developed around the complexes fostered the interdependence of first and second generation producers, as limited facilities were constructed for purposes of transportation and storage of feedstocks for import or export. Following their privatization, this interdependence has increased as second generation producers, which continue to rely upon the crackers for feedstocks and utilities, have increased their ownership of, and participation in the management of, the crackers.

The Brazilian government developed the Brazilian petrochemical industry generally by promoting the formation of three-way joint ventures among the Brazilian government, foreign petrochemical companies and private Brazilian investors. In these joint ventures, Petrobras subsidiary, Petroquisa, participated as the representative of the Brazilian government, with Petrobras as the supplier of naphtha; a foreign petrochemical company provided technology; and a Brazilian private sector company provided management.

In 1992, the Brazilian government began a privatization program to reduce significantly its ownership of the petrochemical industry. This program was designed to increase private investment in the petrochemical industry and



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to improve its efficiency. As a result of the privatization program, the Brazilian government's ownership of our common shares, and of the common shares of Copesul and Petroquímica União, was significantly reduced, replaced by private sector entities. As a result of a similar privatization process, private ownership of the second generation producers increased.

The following table sets forth the percentage of the indirect ownership interests held in the crackers' voting shares by Petroquímica, private sector entities and other investors before the privatization of the crackers and at December 31, 2006.

|                    | Date of Privatization | Before Privatization |                       |                    | At December 31, 2006 |                       |                    |
|--------------------|-----------------------|----------------------|-----------------------|--------------------|----------------------|-----------------------|--------------------|
|                    |                       | Petroquímica         | Private Sector Groups | Other Investors(1) | Petroquímica         | Private Sector Groups | Other Investors(1) |
| Copesul            | May 15, 1992          | 67.2%                | 2.1%                  | 30.7%              | 15.6%                | 58.9%                 | 25.4%              |
| Petroquímica União | January 24, 1994      | 67.8                 | 31.9                  | 0.3                | 17.4                 | 60.8                  | 21.8               |
| Braskem            | August 15, 1995       | 48.2                 | 50.4                  | 1.4                | 9.8                  | 81.1                  | 9.1                |
| Rio Polímeros      |                       |                      |                       |                    | 16.7                 | 66.6                  | 16.7               |

(1) Pension funds, banks and individual investors.

*Role of Petrobras*

Prior to 1995, Brazil's Constitution granted a monopoly to the Brazilian government, exercised through Petrobras, over the research, exploration, production, refining, importing and transporting of crude oil and refined petroleum products (excluding petrochemical products) in Brazil. The Brazilian Constitution also provided that by-products of the refining process, such as naphtha, could only be supplied in Brazil by or through Petrobras. Naphtha is the principal feedstock used in Brazil for the production of basic petrochemicals such as ethylene and propylene. In 1995, the Brazilian Constitution was amended to allow petroleum and petroleum related activities to be carried out by private companies, by concession or authorization from the Brazilian government. Since 1995, the Brazilian government has taken several measures to liberalize the petrochemical industry in Brazil.

In 1997, Law No. 9,478/97 implemented the 1995 constitutional amendment by creating the Brazilian Energy Policy Council (Conselho Nacional de Política Energética) and the National Petroleum Agency (Agência Nacional de Petróleo), which were charged with regulating and monitoring of the oil industry and the Brazilian energy sector. Following the creation of the National Petroleum Agency, new rules and regulations have been implemented, aimed at gradually ending Petrobras' monopoly. Since 1997, our company has imported naphtha from trading companies and oil and gas producers located abroad.

During 2006, Petrobras produced and sold approximately 69% of the naphtha consumed by our company and Copesul, and the remaining naphtha consumed by our company and Copesul was imported.

*Tariffs*

We set prices for ethylene, the principal first generation petrochemical product, that we sell to third-party second generation producers by reference to international market prices. See Basic Petrochemicals Unit Sales and Marketing of our Basic Petrochemicals Unit. Prices paid by second generation producers for imported first generation petrochemical products partly reflect transportation and tariff costs. We establish the prices of ethylene by-products, such as butadiene, by reference to several market factors, including the prices paid by second generation producers for imported products, which also take into account transportation and tariff costs.

Second generation producers, including our company, generally set prices for their petrochemical products by reference to several market factors, including the prices paid by third generation producers for imported products. Prices paid for such imports also reflect transportation and tariff costs.

The Brazilian government has frequently used import tariffs to implement economic policies. As a result, import tariffs generally vary significantly, especially those imposed on petrochemical products. Imports and exports

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within the free trade area composed of Argentina, Brazil, Paraguay and Uruguay in South America, or Mercosul (Mercado Comum do Sul), have not been subject to tariffs since December 2001. The following table shows the fluctuation of the tariffs on certain basic petrochemicals and second generation petrochemicals from 1996 through 2006. The tariff rates shown are those applicable at the end of the respective years, except where indicated.

|  | 2006 | 2005 | 2004 | 2003 | 2002(1) | 2001(2) | 2000 | 1999 | 1998 | 1997(3) |
|--|------|------|------|------|---------|---------|------|------|------|---------|
|  |      |      |      |      | (%)     |         |      |      |      |         |
| <b>First generation petrochemicals:</b>  |      |      |      |      |         |         |      |      |      |         |
| Ethylene                                 | 2.0  | 2.0  | 2.0  | 3.5  | 3.5     | 4.5     | 5.0  | 5.0  | 5.0  | 5.0     |
| Propylene                                | 2.0  | 2.0  | 2.0  | 3.5  | 3.5     | 4.5     | 5.0  | 5.0  | 5.0  | 5.0     |
| Caustic soda                             | 8.0  | 8.0  | 8.0  | 9.5  | 9.5     | 10.5    | 11.0 | 11.0 | 11.0 | 11.0    |
| <b>Second generation petrochemicals:</b> |      |      |      |      |         |         |      |      |      |         |
| Polyethylene                             | 14.0 | 14.0 | 14.0 | 15.5 | 15.5    | 16.5    | 17.0 | 17.0 | 17.0 | 17.0    |
| Polypropylene                            | 14.0 | 14.0 | 14.0 | 15.5 | 15.5    | 16.5    | 17.0 | 17.0 | 17.0 | 17.0    |
| PVC (4)                                  | 14.0 | 14.0 | 14.0 | 15.5 | 15.5    | 16.5    | 17.0 | 17.0 | 17.0 | 17.0    |
| Caprolactam                              | 12.0 | 12.0 | 12.0 | 13.5 | 13.5    | 14.5    | 15.0 | 15.0 | 15.0 | 15.0    |

- (1) In 2002, the official tariff was 1.5% less than the rate shown. An additional surcharge of 1.5% assessed on imported products is included in the rate shown.
- (2) In 2001, the official tariff was 2.5% less than the rate shown. An additional surcharge of 2.5% assessed on imported products is included in the rate shown.
- (3) An additional tariff of 3% was assessed commencing on November 13, 1997, which is

included in the rate shown.

- (4) Imports of suspension PVC from the U.S. and Mexico have been subject to tariffs of 16% and 18%, respectively, since 1992 as a result of the imposition of anti-dumping duties by the Brazilian Foreign Trade Chamber (*CAMEX Câmara de Comércio Exterior*) of the Ministry of Development, Industry and Trade. These duties will expire on December 14, 2010, unless extended.

*Source:* Brazilian Association of Chemical Industry and Derivative Products.

#### ***Operating Environment***

The Brazilian markets in which we compete are cyclical and are sensitive to relative changes in supply and demand. Demand for petrochemical products is significantly affected by general economic conditions in Brazil and other countries in Mercosul, particularly Argentina. The Brazilian markets are also impacted by the cyclical nature of international markets as prices for petrochemical products in Brazil are determined in part with reference to international market prices for these products and by the prices, including tariff and transportation costs, paid by importers of petrochemical products into Brazil. Reductions in tariffs and other trade barriers have increasingly exposed the Brazilian petrochemical industry to price competition in the international markets.

Traditionally, the second and third calendar quarters have been the periods of the year with the highest sales for the petrochemical industry in the Brazilian market. The increase during this six-month period is tied in part to the production of consumer goods for sale during the year-end holiday season.

Brazilian GDP increased by 3.7% in 2006. This moderate growth contributed to a 7.4% increase in domestic polyolefins consumption and a 10.5% increase domestic PVC consumption. The strong growth in civil construction sector positively affected domestic PVC consumption and the significant growth in other industrial sectors, such as durable goods, automotive and beverage, positively affected domestic consumption of thermoplastic resins generally. Although imports represent a small percentage of total Brazilian domestic consumption, in 2006, imports of polyolefins increased by 5.7% and imports of PVC increased by 6.0%. In 2006, Brazil's exports of polyolefins increased by 30.5%, while exports of PVC declined by 22.5%. As a result of increased production capacity of Brazilian producers, including our company, higher rates of capacity utilization, and the continuing appreciation of the *real* against the U.S. dollar in 2006, Brazilian petrochemical producers significantly improved their sales in 2006.



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We anticipate that demand for our products in Brazil may grow due to increasing consumption of plastic-based products, as well as population growth and expected general economic growth in Brazil. In addition, Brazilian per capita consumption of second generation petrochemicals has been modest compared to per capita consumption in many other more developed countries, which we believe suggests a potential for future growth in demand in Brazil. However, that growth could be hindered by the factors described in Item 3. Key Information Risk Factors Risks Relating to Brazil and Item 3. Key Information Risk Factors Risks Relating to Our Company and the Petrochemical Industry.

The following table sets forth information relating to our production, the estimated production of other Brazilian companies and exports and imports of the products included therein for the years indicated.

|                | <b>Total</b>                    |                                 | <b>Total<br/>Production<br/>of<br/>Other<br/>Brazilian<br/>Companies<br/>(thousands of tons)</b> |                          | <b>Total<br/>Exports</b> | <b>Estimated<br/>Total<br/>Brazilian<br/>Domestic<br/>Consumption</b> |
|----------------|---------------------------------|---------------------------------|--|--------------------------|--------------------------|---|
|                | <b>Brazilian<br/>Production</b> | <b>Our Total<br/>Production</b> |  | <b>Total<br/>Imports</b> |                          |   |
| Olefins(1)     |                                 |                                 |  |                          |                          |   |
| 2006(2)        | 5,297.7                         | 1,783.4                         | 3,514.2  | 3.2                      | 171.3                    | 5,129.5   |
| 2005           | 4,775.2                         | 1,889.9                         | 2,885.2  | 18.5                     | 120.0                    | 4,672.7   |
| 2004           | 4,779.0                         | 1,809.6                         | 2,969.4  | 19.9                     | 121.5                    | 4,677.3   |
| Aromatics(3)   |                                 |                                 |  |                          |                          |   |
| 2006(2)        | 1,531.1                         | 720.2                           | 810.9  | 90.7                     | 410.4                    | 1,211.4   |
| 2005           | 1,518.0                         | 733.7                           | 784.3  | 47.6                     | 453.8                    | 1,111.8   |
| 2004           | 1,562.4                         | 714.8                           | 847.6  | 100.4                    | 317.8                    | 1,345.0   |
| Polyolefins(4) |                                 |                                 |  |                          |                          |   |
| 2006(2)        | 3,569.7                         | 1,629.6                         | 1,940.1  | 401.5                    | 1,021.8                  | 2,949.4   |
| 2005           | 3,148.3                         | 1,289.2                         | 1,859.1  | 379.9                    | 782.8                    | 2,745.4   |
| 2004           | 3,042.6                         | 1,175.1                         | 1,867.5  | 354.4                    | 651.4                    | 2,745.7   |
| PVC            |                                 |                                 |  |                          |                          |   |
| 2006(2)        | 676.3                           | 447.4                           | 228.9  | 126.6                    | 50.9                     | 752.0   |
| 2005           | 640.3                           | 449.3                           | 191.0  | 119.5                    | 65.6                     | 694.2   |
| 2004           | 629.7                           | 420.7                           | 209.1  | 94.5                     | 44.1                     | 680.1   |
| PET (5)        |                                 |                                 |  |                          |                          |   |
| 2006(2)        | 307.4                           | 65.1                            | 242.3  | 172.5                    | 30.6                     | 449.2   |
| 2005           | 352.6                           | 69.7                            | 282.9  | 178.4                    | 32.6                     | 498.3   |
| 2004           | 357.6                           | 72.6                            | 285.0  | 137.1                    | 62.0                     | 432.7   |
| Caprolactam    |                                 |                                 |  |                          |                          |   |
| 2006(2)        | 44.9                            | 44.9                            |  | 6.7                      | 17.8                     | 33.8  |
| 2005           | 49.7                            | 49.7                            |  | 4.1                      | 16.2                     | 37.5  |
| 2004           | 50.5                            | 50.5                            |  | 6.4                      | 7.6                      | 49.3  |

(1) Includes ethylene, propylene and butadiene.

(2) Preliminary data.

- (3) Includes benzene, toluene and xylenes.
- (4) Includes polyethylene, high density polyethylene, low density polyethylene, linear low density polyethylene, ethyl vinyl acetate copolymer and polypropylene.
- (5) On May 16, 2007, we temporarily closed our PET plant.

*Sources:* Brazilian Association of Chemical Industry and Derivative Products and Braskem.

The above estimates of total domestic consumption assume that all domestic production is immediately sold in the market and that there has been no change in total domestic inventory.

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### **Overview of Our Company's Operations**

We are the leading petrochemical company in Latin America, based on average annual production capacity in 2006. We are also one of the two largest Brazilian-owned private sector industrial companies, based on net sales revenue in 2005 (the most recent year for which comparative information is currently available). We recorded net income of R\$101.3 million in 2006 on net sales revenue of R\$12,992.7 million. We produce a diversified portfolio of petrochemical products in our 18 plants in Brazil and have a strategic focus on polyethylene, polypropylene and PVC. We were the first Brazilian company with integrated first and second generation petrochemical production facilities.

We have grown over the past five years primarily as the result of the integration of the operations of six Brazilian petrochemical companies: our company; OPP Química; Polialden; Politeno; Trikem; Proppet; and Nitrocarbono. Our business operations are organized into four business units, which correspond to our principal production processes and products:

Basic Petrochemicals, which accounted for R\$6,883.6 million, or 50.3%, of the net sales revenue of all segments, including net sales to our other business units, and had an operating margin of 7.8% in 2006;

Polyolefins, which accounted for R\$4,775.8 million, or 34.9%, of the net sales revenue of all segments and had an operating margin of 9.6% in 2006;

Vinyls, which accounted for R\$1,541.7 million, or 11.3%, of the net sales revenue of all segments and had an operating margin of 13.5% in 2006; and

Business Development, which accounted for R\$483.1 million, or 3.5%, of the net sales revenue of all segments and had a negative operating margin of 18.0% in 2006.

We believe the integration of the operations of the companies that formed our company has produced, and will continue to provide, significant synergies and cost savings from reductions in taxes, procurement and logistics expenses, general and administrative expenses and other operating expenses.

### **Strategy**

Our vision is to strengthen our position as a world-class petrochemical company. We seek to reinforce our leading position in the Latin American petrochemical market, with a focus on polyethylene, polypropylene and PVC and integration with our production of ethylene and propylene. Our business model focuses on enhancing shareholder value, with strategic drivers consisting of market leadership, cost competitiveness and technological autonomy.

We were the first Brazilian company to integrate first and second generation petrochemical production facilities. Our competitive advantages are derived from our leadership position in the Latin American market and on our favorable cost structure, resulting from our production scale and synergies realized from integration of the companies that formed our company.

We are committed to providing technological support to our customers through the Braskem Technology and Innovation Center, which develops processes, products and applications for the sector.

The formation of our company marked a milestone in the restructuring of an industrial sector that is vital to Brazil's economic development. We supply petrochemical products with application in a wide variety of industries, such as food packaging, automotive parts, paints, construction, agriculture, fabrics and personal care products.

The key elements of our strategy include:

**Focus on Customer Relationships:** We seek to establish close, long-term relationships with our customers. We serve as partners with our customers in developing new products and applications and, consequently,



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business opportunities for them. We recognize the cyclical nature of the markets for our petrochemical products and believe that, by focusing on relationships with our customers, we can foster customer loyalty even during periods of lower demand. Our growth strategy is centered on increasing customers' consumption of our products, and enabling them to substitute non-plastic materials with thermoplastics.

Our Polyolefins Unit and our Vinyls Unit maintain technology and innovation centers that seek to:

- optimize customers' processing of our products;

- identify new products and applications to meet our clients' needs; and

- increase customers' productivity.

***Pursuit of Selected Business Opportunities:*** We are pursuing new business opportunities by, for example: manufacturing new products such as: UTEC, our ultra high molecular weight polyethylene, or UHMWP, product that is used in technical applications; Braskem Flexus®, a high-performance polyethylene product used for specialized packaging; and Braskem Symbios®, a high-performance flexible packaging sealant. We are the world's second largest producer of UHMWP, which we sell mainly in the United States;

- manufacturing linear low density polyethylene, or LLDPE, and low density polyethylene, or LDPE, using a specialized production process that permits us to produce thermoplastics with distinctive characteristics for the flexible packaging industry, including greater resistance to impact and punctures, improved polish and greater transparency;

- replacing traditional materials such as glass, wood, steel and paper, with our thermoplastics products; and

- developing manufacturing process to produce green polymers made out of renewable raw materials.

***Expansion of Our Production Capacity:*** We plan to expand the production capacity of our business units during the next several years based on anticipated growth in demand for our products. We plan to expand our production capacity in the short-term principally through efficiency enhancements at our plants and by modernizing our production technology, although from time to time we may consider acquisitions of second generation producers that currently compete with us or produce products that are complementary to ours, such as our acquisition of Ipiranga Química, or enter into joint ventures with others to build new petrochemical plants.

We have entered into a joint venture with Petroquisa for the construction of a polypropylene plant in Paulínia, in the State of São Paulo, with an initial annual production capacity of 350,000 tons. In addition, we have entered into Project Development Agreements with Petroquímica de Venezuela, S.A., or Pequiven, the petrochemical company of the Bolivarian Republic of Venezuela, with respect to (1) the development, construction and operation of the Jose Olefins Project, a petrochemical complex that will be located in the Jose Petrochemical Complex in the State of Anzoategui, Venezuela and will include an ethylene cracker that will use ethane extracted from natural gas as its raw material, with an annual production capacity of 1.3 million tons, polyethylene production facilities with a combined annual production capacity of 1.1 million tons, and integrated plants to produce other second-generation petrochemicals, and (2) the construction and operation of a polypropylene plant in the Jose Petrochemical Complex, with an annual production capacity of approximately 450,000 tons. We believe that additional capacity developed by our company, together with joint venture partners, will enable us to maintain and expand our leadership position in Latin America and support our expansion into strategic export markets.

***Continued Reductions in Operating Costs and increases in Operating Efficiencies:*** As a result of the integration of our facilities and large production scale, we believe that we are a low-cost producer of



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second generation petrochemicals. We have completed a program the Braskem+ Program to increase operating efficiencies and to reduce operating costs. We also continue to realize synergies from our integration process.

Our cost reduction program is linked to initiatives to purchase feedstocks at competitive prices. We began to import lower-cost naphtha in 2002, and during 2006, we imported approximately 25.1% of our feedstock requirements, primarily from North Africa.

**Commitment to Our Employees and Communities:** We are focused on our human resources, which are vital to our competitiveness and growth. We continue to train our employees to develop skills necessary to operate an internationally competitive, vertically integrated petrochemical company. We have adopted a policy that makes all of our directors, officers, and employees responsible for worker safety and for preserving the environment. We are also committed to sustainable development and to improving the quality of life in the communities in which our facilities are located.

**Formula Braskem**

In 2005, we commenced a new program named Formula Braskem to implement a comprehensive integrated management system. Formula Braskem is intended to incorporate the best practices in the international petrochemical industry in our management systems and the most recent technological developments available in the marketplace. This program, together with the Braskem+ program, was designed to support our expansion and future internationalization, and we expect to realize productivity and efficiency gains through their implementation. In addition, the implementation of Formula Braskem has assisted us with our compliance with the requirements of the U.S. Sarbanes-Oxley Act of 2002 in a manner consistent with our commitment to transparency and corporate governance.

We have engaged SAP Brasil Ltda., or SAP, and Accenture do Brasil Ltda., or Accenture, to assist us in implementing Formula Braskem under agreements that provide for the payment of bonuses to SAP and Accenture in the event that we achieve identified annual cost savings as a result of the implementation of Formula Braskem in excess of those identified in our calculations of the projected net present value of this project.

The first phase of Formula Braskem became operational on October 1, 2006. We had a dedicated team of approximately 110 employees working together with SAP and Accenture on the implementation of the first phase of Formula Braskem which we are implementing at a cost expected to be approximately R\$130 million. We expect to make capital expenditures of R\$10.6 million in 2007 to complete the first phase of Formula Braskem.

We are implementing the second phase of Formula Braskem which consists of the integration of Politeno into our management system, the implementation of payroll and capital budgeting systems and other process improvements. We have a dedicated team of approximately 85 employees working together with SAP and Accenture on the implementation of the second phase of Formula Braskem which we expect to be operational in August 2007. We anticipate that we will make capital expenditures of R\$6.8 million in 2007 related to second phase of Formula Braskem.

**Basic Petrochemicals Unit**

At December 31, 2006, our Basic Petrochemicals facilities had one of the largest average annual production capacities of all first generation producers in Latin America. Our Basic Petrochemicals Unit accounted for R\$6,883.6 million, or 50.3%, of the net sales revenue of all segments in 2006, including net sales to our other business units. Our Basic Petrochemicals Unit produces:

olefins, such as ethylene, polymer and chemical grade propylene, butadiene, isoprene and butene-1;

aromatics, such as benzene, toluene, para-xylene and ortho-xylene;

fuels, such as automotive gasoline and liquefied petroleum gas, or LPG; and

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methyl tertiary butyl ether, or MTBE, solvent C9 and pyrolysis C9.

The products of our Basic Petrochemicals Unit are used primarily in the manufacture of intermediate second generation petrochemical products, including those manufactured by our other business units. We also supply utilities to other plants located in the Northeastern Complex and render services to the operators of those plants. In 2006, 87.1% of our Basic Petrochemicals Unit's sales (including intra-company sales) were derived from the sale of basic petrochemicals, 7.8% from the sale of utilities and services, and 5.1% from the sale of fuels.

We believe that our Basic Petrochemicals Unit is well positioned to take advantage of increasing demand for basic petrochemicals products in Brazil, both by our other business units and by third parties. We anticipate that long-term growth for these products in Brazil will continue due to increasing demand for consumer products.

**Table of Contents****Products of Our Basic Petrochemicals Unit**

The following chart shows the major products produced by our Basic Petrochemicals Unit, their derivative intermediate products and their most common end uses.

| <b>Our Basic Petrochemical Products</b> | <b>Intermediate Products Derived from Our Basic Petrochemical Products</b>                      | <b>Common End Uses</b>   |
|---|---|--|
| <b>Olefins</b><br>Ethylene              | LDPE /LLDPE (1)   | Garbage bags, packaging film, toys, housewares, electrical insulation, paper coatings  |
|   | High density polyethylene (1)   | Blow-molded plastic bottles (such as milk bottles)   |
|   | UHMWP (1)   | Technical parts, industrial applications, medical applications, parts for automotive industry products   |
|   | Ethyl vinyl acetate copolymer (1)   | Shoe soles, hot melt, plastic film for special applications  |
|   | Ethylene oxide, used to produce ethylene glycol<br>Ethylene dichloride, used to produce PVC (2) | Polyester fibers and PET resin   |
| Propylene (polymer and chemical grade)  | Ethylbenzene, used to produce styrene monomer and then polystyrene                              | Pipes, home siding, upholstery, floor coverings  |
|   | Polypropylene (1)   | Disposable cups and containers, high-impact plastics   |
|   | Acrylonitrile<br>Propylene oxide  | Carpet-backing, luggage, bottles, diapers, raffia bags<br>Clothing, plastics<br>Polyurethane foams for furniture and insulation, cleaning compounds and coatings |
| Butadiene                               | Synthetic rubber, elastomers, resins  | Tires, shoes, hoses, surgical gloves   |
| Butene 1                                | LLDPE (1)   | Garbage bags, packaging film, toys, housewares, electrical insulation, paper coatings  |
| <b>Aromatics</b><br>Benzene             | Ethylbenzene (used to make styrene monomer/polystyrene)   | Disposable cups, containers, high-impact plastics  |
|   | Cumene  | Epoxies  |
|   | Cyclohexane and cyclohexanone (3)   | Nylon  |
|   | Linear alkyl benzene  | Detergents   |
|   | Caprolactam (3)   | Nylon  |

|  |  |  |
|--|--|--|
| Isoprene   | Ammonium sulfate (3)                   | Fertilizers                              |
| Toluene  | Styrene-isoprene-styrene (SIS)         | Adhesive                                 |
|  | Toluenediisocyanate                    | Urethane foams                           |
|  |  | Solvents                                 |
| Para-xylene  | Purified terephthalic acid and DMT (4) | Polyester film and fibers, PET resin (4) |
| Ortho-xylene   | Phthalic anhydride and plasticizers    | Flexible products from PVC               |
| <b>Others</b>  |  |  |
| MTBE   |  | Octane booster for gasoline              |
| Solvent C9   |  | Solvents and thinners                    |
| Pyrolysis C9   |  | Octane booster for gasoline              |
| <b>Fuels</b>   |  |  |
| Automotive Gasoline  |  | Fuel for internal combustion engines     |
| LPG  |  | Cooking gas                              |
| (1) Produced by our Polyolefins Unit.  |  |  |
| (2) Produced by our Vinyls Unit.   |  |  |
| (3) Produced by our Business Development Unit.   |  |  |
| (4) Formerly produced by our Business Development Unit. On May 16, 2007, we permanently closed our DMT plant and temporarily closed our PET plant. |  |  |

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The following table sets forth a breakdown of the sales volume and net sales revenue of our Basic Petrochemicals Unit (including our intra-company sales) by product line and by market for the years indicated.

|   | Years Ended December 31, |                   |                     |                     |                   |                     |                     |                   |       |
|---|--------------------------|-------------------|---------------------|---------------------|-------------------|---------------------|---------------------|-------------------|-------|
|   | 2006                     |                   |                     | 2005                |                   |                     | 2004                |                   |       |
|   | Quantities               |                   |                     | Quantities          |                   |                     | Quantities          |                   |       |
|   | Sold (1)                 | Net Sales Revenue | (%)                 | Sold (1)            | Net Sales Revenue | (%)                 | Sold (1)            | Net Sales Revenue | (%)   |
| (thousands of tons)                                   | (millions of reais)      |                   | (thousands of tons) | (millions of reais) |                   | (thousands of tons) | (millions of reais) |                   |       |
| Domestic net sales:                                   |                          |                   |                     |                     |                   |                     |                     |                   |       |
| Ethylene  | 1,108.5                  | R\$ 2,530.6       | 42.2%               | 1,169.8             | R\$ 2,578.2       | 40.8%               | 1,098.9             | R\$ 2,302.2       | 40.1% |
| Propylene   | 413.0                    | 871.6             | 14.5                | 497.5               | 1,060.9           | 16.8                | 446.8               | 819.1             | 14.3  |
| Para-xylene   | 82.8                     | 201.7             | 3.4                 | 171.0               | 385.0             | 6.1                 | 148.7               | 319.6             | 5.6   |
| Benzene   | 203.0                    | 398.0             | 6.6                 | 199.9               | 439.8             | 7.0                 | 216.7               | 522.6             | 9.1   |
| Butadiene   | 140.9                    | 341.9             | 5.7                 | 150.2               | 331.3             | 5.2                 | 160.0               | 296.0             | 5.2   |
| Mixed xylenes   | 34.1                     | 78.0              | 1.3                 | 35.4                | 61.7              | 1.0                 | 74.5                | 126.4             | 2.2   |
| Ortho-xylene  | 61.7                     | 136.0             | 2.3                 | 41.3                | 87.0              | 1.4                 | 52.7                | 109.9             | 1.9   |
| Toluene   | 34.8                     | 62.5              | 1.0                 | 29.5                | 48.0              | 0.7                 | 33.2                | 57.4              | 1.0   |
| Others  | 178.6                    | 379.9             | 6.3                 | 203.8               | 380.1             | 6.0                 | 255.3               | 405.0             | 7.1   |
| Total domestic net sales of basic petrochemicals      | 2,257.4                  | 5,000.1           | 83.4                | 2,498.4             | 5,372.0           | 85.0                | 2,486.8             | 4,958.2           | 86.4  |
| Total export net sales of basic petrochemicals        | 544.4                    | 953.4             | 16.6                | 535.0               | 950.0             | 15.0                | 436.6               | 778.9             | 13.6  |
| Total net sales of basic petrochemicals               | 2,801.8                  | 5,953.4           | 100%                | 3,033.4             | 6,322.0           | 100%                | 2,923.4             | 5,737.1           | 100%  |
| Automotive gasoline and utilities (2)                 |                          | 930.2             |                     |                     | 904.7             |                     |                     | 742.9             |       |
| Total Basic Petrochemicals Unit net sales revenue (3) |                          | R\$ 6,883.6       |                     |                     | R\$ 7,226.7       |                     |                     | R\$ 6,480.0       |       |
| % of the total net sales revenue of all segments      |                          | 50.3%             |                     |                     | 53.5%             |                     |                     | 52.1%             |       |

(1) Includes the following intra-company

sales:

approximately 800,600 tons of ethylene in 2006, 588,700 tons in 2005 and 537,100 tons in 2004;

approximately 86,500 tons of propylene in 2006, 89,300 tons in 2005 and 31,300 tons in 2004;

approximately 42,300 tons of para-xylene in 2006, 45,600 tons in 2005 and 48,200 tons in 2004; and

approximately 53,400 tons of benzene in 2006, 60,800 tons in 2005 and 62,300 tons in 2004.

- (2) Utilities include electric power, steam, treated water and compressed air.
- (3) Includes basic petrochemicals, fuels and utilities.

#### *Olefins*

Olefins are relatively unstable hydrocarbons characterized by a structure that is chemically active and permits other chemically reactive elements, such as oxygen, to be added. Ethylene and propylene, which are types of olefins, are the chemical backbone for many plastic resins used to manufacture consumer products. Our primary olefins products include polymer grade ethylene and propylene, also known as monomers. Different combinations of monomers are polymerized, or linked together, to form polymers or plastic resins with different properties and characteristics.

#### *Aromatics*



Aromatics are hydrocarbons identified by one or more benzene rings or by chemical behavior similar to benzene. Aromatics readily react to add other active molecular groups, such as nitrates and sulfonates.

*Fuels*

Our company has been authorized by the National Petroleum Agency to produce and sell automotive gasoline since August 15, 2000 and LPG since October 2, 2001, both domestically and for export. We have been producing and selling both automotive gasoline and LPG since these dates.

**Table of Contents***Utilities*

We produce electric power, steam, compressed air and clarified drinking and demineralized water, some of which are by-products of our production of basic petrochemicals. We use these utilities in our own production processes, including those of our Polyolefins Unit and our Vinyls Unit, and sell these utilities to approximately 40 companies in the Northeastern Complex. Our utilities facilities include units for thermoelectric power generation, water treatment and the production of steam and compressed air.

We self-generate approximately 70% of the Northeastern Complex's energy consumption requirements, and the remainder is furnished by Companhia Hidro Elétrica do São Francisco - CHESF, a Brazilian government-owned electric power generation company located in the State of Bahia, and by Companhia de Eletricidade do Estado da Bahia - COELBA.

***Production Facilities of Our Basic Petrochemicals Unit***

We believe that the technological processes we use at our basic petrochemicals plants are among the most advanced in the world. We currently own and operate five major Basic Petrochemicals units (Olefins 1, Olefins 2, Aromatics 1, Aromatics 2 and Energy and Services), each of which is located at the Northeastern Complex. Our Basic Petrochemicals Unit defines the term "unit" to mean several plants that are linked together to produce olefins, aromatics or utilities. As a result, the production capacity of Aromatics units 1 and 2 is the sum of the production capacities of the various plants that form these units. At December 31, 2006, our basic petrochemicals plants had total annual production capacity of 1,280,000 tons of ethylene and 550,000 tons of propylene.

The table below sets forth the name, primary products, annual production capacity at December 31, 2006 and annual production for the years presented for each of our principal Basic Petrochemicals units and plants.

| Name                               | Primary Products  | Annual<br>Production<br>Capacity<br>(in tons,<br>except<br>automotive<br>gasoline) | Production<br>Year Ended December 31, |           |           |
|------------------------------------|-------------------|--|---------------------------------------|-----------|-----------|
|                                    |                   |  | 2006                                  | 2005      | 2004      |
|                                    |                   |  | (in tons, except automotive gasoline) |           |           |
| Olefins units 1 and 2              | Ethylene          | 1,280,000  | 1,103,969                             | 1,165,319 | 1,105,610 |
|                                    | Propylene         | 550,000  | 520,413                               | 562,048   | 542,359   |
| Plants of aromatics units 1 and 2: |                   |  |                                       |           |           |
| Butadiene plants 1 and 2           | Butadiene         | 175,000  | 154,227                               | 162,586   | 161,616   |
| MTBE plants 1 and 2                | MTBE              | 140,000  | 118,691                               | 129,345   | 130,079   |
| Butene-1 plant                     | Butene-1          | 35,000   | 24,701                                | 25,515    | 29,093    |
| Isoprene plant                     | Isoprene          | 26,800   | 12,500                                | 16,140    | 16,396    |
|                                    | Dicyclopentadiene | 24,000   | 16,517                                | 25,245    | 21,306    |
| Sulfolane plants 1, 2 and 3        | Coperaf 1 (1)     | 120,000  | 86,773                                | 86,066    | 112,249   |
| BTX fractionation plants 1 and 2   | Benzene           | 427,000  | 400,793                               | 428,796   | 393,737   |
|                                    | Toluene (2)       | 42,000   | 44,778                                | 38,505    | 58,502    |
| C8+ fractionation plant            | Mixed xylenes (2) | 40,000   | 55,853                                | 50,487    | 87,208    |
|                                    | Ortho-xylene      | 62,000   | 76,450                                | 57,441    | 53,966    |
|                                    | Solvent C9 (1)    | 30,000   | 23,426                                | 20,011    | 20,405    |

|                |                     |         |         |         |         |
|----------------|---------------------|---------|---------|---------|---------|
| Parex plant    | Para-xylene         | 203,000 | 128,672 | 158,461 | 124,455 |
|                | Automotive gasoline | 600,000 | 374,504 | 457,334 | 394,591 |
| Blending plant | (3)                 |         |         |         |         |
|                | LPG                 | 25,000  | 15,476  | 15,822  | 18,767  |

(1) Solvents.

(2) Actual production may exceed production capacity of certain plants when excess capacity of other plants in the Aromatics units is utilized.

(3) Automotive gasoline in cubic meters per year.

**Table of Contents****Raw Materials of Our Basic Petrochemicals Unit****Naphtha**

Naphtha, a crude oil derivative, is the principal raw material that we use to produce our basic petrochemical products and represents the principal production and operating cost of our Basic Petrochemicals Unit. The price of naphtha that we purchase varies primarily based on changes in the U.S. dollar-based, international price of crude oil.

Both of our olefins plants are capable of using naphtha as a feedstock, and our Olefins 1 unit is also capable of using petroleum condensate as a feedstock. Until the early 1980 s, gas oil represented approximately 60% of the feedstock used by first generation producers in Brazil and naphtha represented the remainder, but the increased use of diesel fuel by trucks and buses in Brazil in the 1980 s reduced the supply of gas oil available to petrochemical producers. Currently, we use naphtha as our primary feedstock, and in 2006, naphtha accounted for (1) 86.6% of the total cost of sales of our Basic Petrochemicals Unit and (2) 73.0% of our direct and indirect consolidated cost of sales and services rendered.

The following table shows the average Amsterdam-Rotterdam-Antwerp market price of naphtha for the periods indicated.

|              | <b>Amsterdam-Rotterdam-Antwerp<br/>Market Price of Naphtha</b> |             |             |             |
|--------------|--|-------------|-------------|-------------|
|              | <b>2007</b>  | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|              | <b>(in U.S. dollars per ton)</b>                               |             |             |             |
| Average(1)   | US\$597.21   | US\$564.74  | US\$476.04  | US\$377.40  |
| Month ended: |  |             |             |             |
| January      | 509.23   | 561.81      | 394.86      | 329.74      |
| February     | 550.85   | 529.67      | 416.23      | 309.52      |
| March        | 603.95   | 528.65      | 477.43      | 327.26      |
| April        | 655.37   | 588.84      | 471.62      | 333.31      |
| May          | 686.61(2)  | 601.91      | 421.26      | 373.71      |
| June         |  | 613.14      | 439.32      | 350.16      |
| July         |  | 644.24      | 468.43      | 373.95      |
| August       |  | 620.04      | 528.00      | 420.40      |
| September    |  | 524.71      | 572.77      | 421.39      |
| October      |  | 509.91      | 545.43      | 469.14      |
| November     |  | 514.96      | 478.82      | 433.16      |
| December     |  | 545.11      | 498.35      | 387.05      |

(1) The information in the Average row represents (i) during 2006, 2005 and 2004, the mean average of average monthly naphtha prices during the year, and (ii) during 2007, the mean average of average monthly naphtha prices

from January  
through April.

(2) Through  
May 24, 2007.

*Source:* Bloomberg L.P.

Our Basic Petrochemicals Unit is located:

36 kilometers from the Madre de Deus Port Terminal (located in the City of Madre de Deus in the State of Bahia), a port terminal owned and operated by Petrobras;

27 kilometers from Refinaria Landulfo Alves (located in the State of Bahia), one of the largest refineries in Brazil, which is owned and operated by Petrobras; and

22 kilometers from the port terminal of Aratú (located in the State of Bahia).

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We use the Madre de Deus Port Terminal to unload naphtha imported by Petrobras or that is shipped from other Petrobras refineries located outside the State of Bahia. A pipeline owned and operated by Petrobras transports naphtha from the Madre de Deus Terminal to Refinaria Landulfo Alves where it interconnects with the refinery's naphtha pipeline system. Refinaria Landulfo Alves' naphtha pipeline system interconnects with the pipeline system of the port terminal of Aratú, through which naphtha and petroleum condensate are transported to our basic petrochemicals plants.

At the port terminal of Aratú, we use (1) the Terminal Químico de Aratú (which is owned by Terminal Químico de Aratú S.A. TEQUIMAR, a subsidiary of Ultrapar, a Brazilian LPG distribution company) to distribute our products in liquid form, (2) the Terminal de Gases (which is owned by Tegal Terminal de Gases Ltda., one of our subsidiaries) to distribute our products in gaseous form, and (3) the Raw Materials Terminal (which is owned by our company) to import naphtha and condensate.

Following the end of Petrobras' monopoly over the supply of naphtha, we invested approximately US\$39.2 million in our transportation infrastructure to enable our port facilities at Aratú to receive shipments of imported naphtha.

### *Supply Contracts and Pricing*

Our Basic Petrochemicals Unit purchased:

from Petrobras: approximately 3,123,000 tons of naphtha in 2006, representing 74.9% of our naphtha requirements; approximately 3,084,000 tons of naphtha in 2005, representing 69.2% of our naphtha requirements; and approximately 2,734,000 tons of naphtha in 2004, representing 62.3% of our naphtha requirements; and

from suppliers located primarily in North Africa: approximately 1,045,000 tons of naphtha in 2006, representing 25.1% of our naphtha requirements; approximately 1,372,500 tons of naphtha in 2005, representing 30.8% of our naphtha requirements; and approximately 1,654,000 tons of naphtha in 2004, representing 37.7% of our naphtha requirements.

On June 22, 1978, we and Petrobras entered into a Naphtha and Gas Oil Purchase and Sale Contract (which was amended in February 1993, February 2003 and May 2005). This contract has a term of 10 years, expiring in 2008, and is automatically renewable for further 10-year periods, unless either party notifies the other party in writing at least one year prior to the expiration of the contract that it does not intend to renew the contract. Under this contract:

Petrobras has agreed to sell and deliver naphtha and gas oil to our basic petrochemicals plants in the Northeastern Complex exclusively for our use as a raw material;

we provide Petrobras with a firm commitment order for naphtha and fuel oil each month, together with an estimate of the volume of naphtha and fuel oil that we will purchase over the following six months;

if we request to purchase volumes of naphtha and gas oil that exceed the minimum volumes we establish, Petrobras must use its best efforts to attempt to meet our higher demand;

if we fail to purchase the minimum volumes that we establish for a given year, we are required to pay damages to Petrobras, and if Petrobras fails to deliver the minimum volumes, Petrobras is required to pay damages to us;

Petrobras may suspend deliveries, in whole or in part, or may terminate this contract without penalties if required by the National Petroleum Agency as a result of a national contingency plan that adversely affects the supply of petroleum derivatives in Brazil; and

Petrobras may rescind the contract, without prior notice, if: (1) we violate any provision of the contract; (2) we declare bankruptcy, or we are declared bankrupt or are liquidated; (3) we transfer all or part of our

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rights and obligations under the contract to a third party without Petrobras' consent; or (4) we are involved in a reorganization or merger.

Petrobras has provided us with a R\$570.0 million credit line to purchase naphtha and gas oil that it produces.

On August 9, 2000, regulations issued by the National Petroleum Agency ended Petrobras' monopoly over the supply of naphtha in Brazil. These regulations also established a policy of free negotiation of naphtha prices. After a series of negotiations, the Brazilian basic petrochemicals producers and Petrobras entered into a pricing agreement for naphtha sales. According to this agreement, the price of naphtha supplied by Petrobras is linked to the Amsterdam-Rotterdam-Antwerp market price for naphtha and to the *real*/U.S. dollar exchange rate.

La Société Nationale pour la Recherche, la Production, le Transport, la Transformation et la Commercialisation des Hydrocarbures SONATRACH (the Algerian national petroleum company), or SONATRACH, is our most important supplier of imported naphtha. We and SONATRACH entered into a Contract for the Sale and Purchase of Naphtha, which became effective on January 1, 2002. This contract had a one-year term and is renewable based on the mutual agreement of the parties for further one-year periods. We have renewed this contract four times, and this contract currently expires on December 31, 2007. Under this contract:

SONATRACH has agreed to sell and deliver naphtha to us exclusively for our use as a raw material; and

we agreed to purchase, and SONATRACH agreed to sell, a minimum annual volume of naphtha up to a maximum annual volume.

If our contract with SONATRACH is not renewed or is otherwise terminated, we believe that we could purchase sufficient quantities of naphtha from other suppliers, including Petrobras, to meet our supply needs.

On December 15, 2005, our company entered into a revolving import note program with certain financial institutions. Under this program, our company and, subject to our guarantee of its obligations and certain other conditions, Copesul are permitted for three years to issue short-term non-interest bearing notes, or import notes, in an aggregate principal amount of up to US\$400 million outstanding at any time prior to the expiration of this program to designated trading companies outside Brazil to evidence our and Copesul's respective obligation to pay for purchases of naphtha and petroleum condensate from these trading companies. These designated trading companies have the right to assign these import notes to the specified financial institutions during the term of the program. These assignments are made at a discount based on a rate of LIBOR plus 0.75% per annum during the first year of this program, and LIBOR plus 0.85% per annum to 1.25% per annum, based on fluctuations in the Emerging Markets Bond Index - Brazil, thereafter. These companies may use the proceeds of these assignments to purchase imported naphtha or petroleum condensate. In the event that the aggregate amount of import notes issued during the first year of the program is less than US\$30 million multiplied by the number of months elapsed under the program, we are required to pay a commitment fee on the unused amount. In addition, we are required to pay a commitment fee upon the termination of this program in the event that the aggregate amount of import notes outstanding at any time following the first anniversary of the commencement of this program is less than US\$350 million.

***Technology of Our Basic Petrochemicals Unit***

We use engineering process technology from a variety of sources that we implemented in constructing or upgrading the manufacturing facilities of our Basic Petrochemicals Unit, including the following technology:

ABB Lummus Global technology; technology developed jointly by CENPES (Petrobras) Research Center and TECHNIP; and technology developed by Linde AG, each of which we use in our olefins plants; and

technology developed by Nippon Zeon, a Japanese petrochemical company, which we use in our butadiene plants.

These non-exclusive contracts generally provided for payment to those companies at stages specified in the contracts, but we do not pay ongoing royalties under these contracts.

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We also use technology under non-exclusive arrangements from a variety of sources for specific production processes, including the following:

Petroflex technology, which we use in our MTBE plants;

technology developed by Japan Synthetic Rubber Company, which we use in our isoprene plant;

technology developed by Universal Oil Products, or UOP, which we use in our sulfolane plants, our parex plant and our BTX fractionation plants; and

technology licensed from Mobil, which we use in the conversion of toluene to benzene and xylenes.

Our Basic Petrochemicals Unit also uses technology developed by our company. We do not pay any continuing royalties under any of these arrangements. We paid an initial royalty under these arrangements (excluding our agreement with Mobil). If any of these arrangements were terminated or no longer available to us, we believe that we would be able to replace this technology with comparable or better technology from other sources.

***Sales and Marketing of Our Basic Petrochemicals Unit***

We sell our basic petrochemical products principally in Brazil, mainly to second generation petrochemical producers located in the Northeastern Complex, as well as to customers in the United States and Europe. Our Basic Petrochemicals Unit also produces utilities for its own use and for sale to approximately 40 companies, including companies located outside of the Northeastern Complex.

As is common with other first generation petrochemical producers, our Basic Petrochemicals Unit has a high concentration of sales to a limited number of customers. Net sales to our 10 largest customers (excluding intra-company sales) accounted for approximately 31.4% of our Basic Petrochemicals Unit's total net sales revenue (excluding intra-company sales) during the year ended December 31, 2006.

As part of our commercial strategy, our Basic Petrochemicals Unit has focused on developing longer-term relationships with our customers. We have entered into long-term supply contracts with several second generation producers located in the Northeastern Complex, including Oxiteno do Nordeste S.A. and Polibrasil Resinas S.A. These supply contracts generally have an initial 10-year term and are automatically renewable for five-year periods unless one party notifies the other of its intention not to renew. These contracts also provide for minimum and maximum quantities to be purchased and monthly deliveries. We also sell automotive gasoline and LPG to Petrobras and fuel distribution companies.

We determine the prices for our olefins and aromatics products with reference to several market indicators. Prior to 2005, we used a margin sharing system for all of our ethylene customers, including our other business units. In 2005, we determined the prices that we charged our ethylene customers, other than our two largest ethylene customers, by reference to international market prices. In 2006, we negotiated with our remaining ethylene customers that used the margin sharing system to terminate the margin sharing system of ethylene pricing and to institute a market pricing system.

We calculate the monthly price of propylene by multiplying our monthly ethylene price (including Brazilian taxes) by the ratio of the European contract price for propylene to the European contract price for ethylene. We determine the price of butadiene by reference to the European contract price and we determine the price for para-xylene by reference to the U.S. contract price, and our prices for butadiene and para-xylene, unlike our prices for our other basic petrochemical products, include freight costs. We set the prices of benzene and ortho-xylene monthly by determining the mean average of European contract prices and U.S. contract prices for those products as set forth in specialized trade publications. We set the prices of solvents by reference to international market prices and the prices for fuels by reference to Brazilian market prices. We set the prices of utilities based on our production costs.



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We are focused on maintaining our leading position in the Brazilian market, while continuing to use our exports to hedge our operations and adjust the imbalances between demand and production. In 2006, export net sales of basic petrochemicals (which exclude utilities and automotive gasoline) represented 14.5% of our Basic Petrochemicals Unit's net sales revenue. We exported basic petrochemicals mainly to customers in the United States and in Europe.

The following table sets forth our export sales and export volumes of basic petrochemicals for the years indicated:

|   | <b>Year Ended December 31,</b> |             |             |
|---|--------------------------------|-------------|-------------|
|   | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
| Export sales (in millions of <i>reais</i> )   | 995.0                          | 950.0       | 778.9       |
| As % of total net sales revenue of Basic Petrochemicals Unit                            | 14.5                           | 15.0        | 13.6        |
| Export volumes (thousands of tons)  | 575.1                          | 535.2       | 436.6       |
| As % of total sales volume of Basic Petrochemicals Unit (excluding automotive gasoline) | 20.3                           | 17.6        | 14.9        |

Since August 15, 2000, we have been authorized by the National Petroleum Agency to produce and sell automotive gasoline. Our net sales revenue from automotive gasoline was R\$395.4 million in 2006, and our net export sales revenue from automotive gasoline was R\$41.7 million in 2006. We sold approximately 383,100 cubic meters of type A automotive gasoline in 2006.

We set export prices for:

benzene, toluene, para-xylene, dicyclopentadiene and automotive gasoline with reference to market prices prevailing in the U.S. Gulf market; and

propylene, MTBE, ortho-xylene, butene-1 and isoprene with reference to market prices prevailing in the European market.

In addition to basic petrochemicals and fuels, we produce electric power, steam, treated water and compressed air for our own use and for sale to other second generation producers in the Northeastern Complex. In 2006, our net sales revenue from sales of utilities (including sales to our other business units) was R\$534.7 million. We also provide storage services to companies located in the Northeastern Complex through our subsidiary Tegal Terminal de Gases Ltda., providing storage for gaseous petrochemical products. Tegal Terminal de Gases Ltda. operates in the port terminal of Aratú in the State of Bahia.

**Competition**

Although there are currently four major petrochemical complexes in Brazil, our basic petrochemical customers, which are mostly second generation petrochemical producers with plants located in the Northeastern Complex, would have difficulty obtaining their feedstocks from other sources at lower prices due to the high cost of transportation of these products, as well as other logistical difficulties. In addition, because Brazil produces sufficient quantities of olefins to meet domestic demand, imports of these products are generally sporadic and usually related to scheduled plant maintenance shutdowns or to meet unsatisfied domestic demand, as is the case with imports of para-xylene.

**Polyolefins Unit**

At December 31, 2006, our polyolefins production facilities had the largest average annual production capacity of all second generation producers of polyolefins products in Brazil and elsewhere in Latin America. Our Polyolefins Unit accounted for R\$4,775.8 million, or 34.9%, of the net sales revenue of all segments in 2006. Our Polyolefins Unit has historically been comprised of the operations conducted by our company and Polialden. On May 31, 2006, Polialden merged with and into our company.

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Prior to the Politeno acquisition on April 6, 2006, we owned 35.0% of Politeno's voting share capital and 34.0% of its total share capital. As a result, at dates and for periods prior to April 6, 2006, we proportionally consolidated Politeno's results in our consolidated financial statements and did not include Politeno's results in our Polyolefins segment. Following the Politeno acquisition on April 6, 2006, we owned 100% of the voting share capital and 96.2% of the total share capital of Politeno, and have fully consolidated Politeno's results in our consolidated financial statements and included Politeno's results in our Polyolefins segment at dates and for periods following this acquisition. On April 2, 2007, Politeno merged with and into our company.

Our Polyolefins Unit produces:

polyethylene, including LDPE, LLDPE, high density polyethylene, or HDPE, UHMWP and ethyl vinyl acetate copolymer, or EVA; and

polypropylene.

Approximately three-fifths of our Polyolefins Unit's sales volume in 2006 was derived from the sale of polyethylene products, and most of the remainder was derived from the sale of polypropylene products.

We manufacture a broad range of polyolefins products for use in consumer and industrial applications, including: plastic films for food and industrial packaging;

bottles, shopping bags and other consumer goods containers;

automotive parts; and

household appliances.

In 2006, we had an approximate 37.6% share of the Brazilian polyethylene market and an approximate 41.5% share of the Brazilian polypropylene market, based on sales volumes. We anticipate that domestic growth in demand for these products will continue to increase due to:

greater consumption of plastic-based consumer products, as Brazil's consumption of plastic based products on a per-capita basis is low when compared to the United States and many European countries; and

the trend towards substitution of plastics for more traditional packaging materials, such as glass and paper.

**Products of Our Polyolefins Unit**

The following table sets forth a breakdown of the sales volume and net sales revenue of our Polyolefins Unit by product line and by market for the years indicated.

|                     | Year Ended December 31, |             |            |           |             |            |           |             |       |
|---------------------|-------------------------|-------------|------------|-----------|-------------|------------|-----------|-------------|-------|
|                     | 2006                    |             |            | 2005      |             |            | 2004      |             |       |
| Quantities          | Net Sales               |             | Quantities | Net Sales |             | Quantities | Net Sales |             |       |
| sold                | Revenue                 |             | sold       | Revenue   |             | sold       | Revenue   |             |       |
| (thousands          | (millions               |             | (thousands | (millions |             | (thousands | (millions |             |       |
| of                  | of                      |             | of         | of        |             | of         | of        |             |       |
| tons)               | reais)                  | (%)         | tons)      | reais)    | (%)         | tons)      | reais)    | (%)         |       |
| Domestic net sales: |                         |             |            |           |             |            |           |             |       |
| Polypropylene       | 453.2                   | R\$ 1,515.5 | 31.7%      | 419.9     | R\$ 1,404.2 | 35.8%      | 418.5     | R\$ 1,320.3 | 37.8% |
| LDPE                | 196.9                   | 635.8       | 13.3       | 143.1     | 443.7       | 11.3       | 134.7     | 404.2       | 11.6  |
| LLDPE               | 211.0                   | 703.2       | 14.7       | 156.2     | 476.4       | 12.2       | 148.6     | 444.4       | 12.7  |
| HDPE                | 186.6                   | 603.2       | 12.6       | 201.9     | 618.1       | 15.8       | 214.1     | 635.5       | 18.2  |
| UHMWP               | 1.2                     | 6.4         | 0.1        | 1.0       | 5.1         | 0.1        | 1.4       | 5.7         | 0.3   |



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|   | 2006   |   |       | Year Ended December 31,<br>2005              |   |       | 2004   |   |       |
|---|--|---|-------|--|---|-------|--|---|-------|
|   | Quantities<br>sold<br>(thousands<br>of tons) | Net Sales<br>Revenue<br>(millions<br>of<br><i>reais</i> ) | (%)   | Quantities<br>sold<br>(thousands<br>of tons) | Net Sales<br>Revenue<br>(millions<br>of<br><i>reais</i> ) | (%)   | Quantities<br>sold<br>(thousands<br>of tons) | Net Sales<br>Revenue<br>(millions<br>of<br><i>reais</i> ) | (%)   |
| EVA   | 9.1  | 34.2  | 0.7   |  |   |       |  |   |       |
| Other   |  | 4.8   | 0.1   |  |   |       |  |   |       |
| Total domestic<br>net sales                               | 1,057.9                                      | 3,503.0   | 73.3  | 922.1  | 2,947.5   | 75.2  | 917.3  | 2,810.1   | 80.6  |
| Total export<br>net sales                                 | 467.2  | 1,272.8   | 26.7  | 363.6  | 971.5   | 24.8  | 248.3  | 679.3   | 19.4  |
| Total<br>polyolefins net<br>sales                         | 1,525.1                                      | R\$ 4,775.8   | 100%  | 1,285.7                                      | R\$ 3,919.0   | 100%  | 1,165.6                                      | R\$ 3,489.4   | 100%  |
| % of the total<br>net sales<br>revenue of all<br>segments |  |   | 34.9% |  |   | 29.0% |  |   | 28.0% |

We provide technical assistance to our customers to meet their specific needs by adapting and modifying our polyethylene and polypropylene products. In particular, we develop customized value-added polypropylene compounds for use by our customers in their specialized applications. We believe that the variety of technological processes at our polyolefins plants provides us with a competitive advantage in meeting our customers' needs.

**Polyethylene Products**

Polyethylene has the simplest chemical structure of all commercial polymers and is a very versatile material. Global production volume of polyethylene is the highest among all commercial plastics. Polyethylene is used to manufacture a wide variety of products.

Our customers purchase different polyethylene resins depending on the manufacturing process that they employ and the desired physical characteristics of the end products that they manufacture. LDPE is the most flexible of polyethylene products and is used in a variety of plastic or film applications and in food packaging, trash bags and shopping bags. LLDPE is used in applications that require greater sealing capacity and better mechanical resistance, including plastic films and flexible food packaging. HDPE is used for applications that require higher mechanical resistance. UHMWP is used mainly for technical parts and other applications that require greater mechanical resistance. EVA is used in applications that require greater sealing capacity, flexibility, impact resistance and color adherence, including shoe soles, hot melt and film for special applications.

While each form of polyethylene is used for different applications, there is some overlap in the uses of these resins, and with certain modifications, polyethylene resins may be substituted for each other in certain end product manufacturing processes. For example, demand for LLDPE has grown since it was first introduced in 1989 and has resulted in reduced demand for LDPE, as manufacturers of certain containers and plastic film applications have switched their production processes and technology to use LLDPE in a blend with LDPE. We expect that part of the consumption of LDPE will be substituted in the packaging segment over the next few years by LLDPE. As a result, we believe that consumption growth of LLDPE will continue to be strong, while consumption growth of LDPE should be moderate.

In 2006, we launched the Idealis<sup>®</sup> resin, a high molecular weight polyethylene used in equipment for the food and automotive industries, targeted mostly to the European market. Additionally, as a result of the Politeno acquisition, we are able to offer a wide range of LLDPE resins manufactured from hexene, butene and octane.

*Polypropylene Products*

Polypropylene is a versatile polymer with a high strength-to-weight ratio. This thermoplastic resin may be manufactured with a variety of properties that permit its use in different processes, such as injection, extrusion, blow molding and thermoforming. Through these processes, polypropylene may be used as a primary raw material for many applications, including the manufacture of carpet fibers, non-woven fabrics for diapers, injection molded parts for durable packaging and automobiles, medical instruments, flexible packaging for candy, pasta and cookies, as well as bottles for beverages. The balance between the mechanical properties and the high thermal resistance of polypropylene is a primary reason why this thermoplastic resin has begun to replace engineering materials such as

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acrylonitrile-butadiene-styrene (known as ABS), polycarbonate and nylon in domestic appliances and machinery. The lack of toxicity and high chemical resistance of polypropylene permits it to be used in applications with strict sanitary specifications, including in the food and pharmaceutical industries.

In 2004, we launched Braskem Symbios<sup>®</sup>, a high-performance flexible packaging sealant. We introduced advances in the use of polypropylene containers as a substitute for glass containers for spreadable cream cheese and launched a polypropylene fiber used to manufacture tiles and fiber-cement water cisterns. We also developed a new resin and patent-protected equipment for the production of disposable polypropylene cups, which have a significant competitive advantage over the same product made from polystyrene. We have licensed this technology to one of our customers. Finally, we introduced a new polypropylene resin for use as a substitute for glass and paper in packaging non-carbonated beverages.

In 2006, we launched polypropylene with nanoparticles, the first resin produced in Brazil based on nanotechnology. We believe that nanotechnology is a promising frontier in materials science in general and polymers in particular.

***Production Facilities of Our Polyolefins Unit***

At December 31, 2006, we owned nine polyolefins production facilities. Five of these plants are located in the Southern Complex, and four of these plants are located in the Northeastern Complex. During 2004, we expanded the annual production capacity of our polypropylene plants in the Southern Complex by an aggregate of 100,000 tons. During 2005, we expanded the annual production capacity of one of our polyethylene plants in the Northeastern Complex by 30,000 tons. During 2006, we expanded the annual production capacity of our other polyethylene plants in the Northeastern Complex by 30,000 tons.

The table below sets forth the location, the primary products, annual production capacity at December 31, 2006, and annual production for the years presented of each of our polyolefins plants.

| Location (Complex)      | Primary Products  | Annual<br>Production<br>Capacity<br>(in tons) | Production<br>Year Ended December 31, |                   |         |
|-------------------------|-------------------|---|---------------------------------------|-------------------|---------|
|                         |                   |   | 2006                                  | 2005<br>(in tons) | 2004    |
| Triunfo (Southern)      | LDPE              | 215,000                                       | 209,209                               | 207,174           | 209,140 |
|                         | Polypropylene (1) | 100,000                                       |                                       |                   |         |
|                         | Polypropylene (2) | 560,000                                       | 542,781                               | 528,980           | 463,077 |
|                         | HDPE/LLDPE (3)    | 300,000                                       | 268,762                               | 237,262           | 235,028 |
| Camaçari (Northeastern) | HDPE/LLDPE (3)    | 230,000                                       | 216,822                               | 211,625           | 175,436 |
|                         | HDPE/LLDPE (3)(4) | 210,000                                       | 133,088                               |                   |         |
|                         | LDPE (4)          | 150,000                                       | 102,684                               |                   |         |
|                         | HDPE/UHMWP(3)     | 160,000                                       | 103,034                               | 124,382           | 128,312 |

(1) This plant is currently inactive.

(2) Reflects the combined production capacity and annual production of two polypropylene plants located in

the Southern  
Complex.

- (3) Plant with swing line capable of producing two types of resins. Capacity varies depending on actual production.
- (4) Reflects the production of Politeno since April 6, 2006, the date of the Politeno acquisition.

***Raw Materials of Our Polyolefins Unit***

***Ethylene and Propylene***

The most significant direct costs associated with our production of polyethylene and polypropylene are the costs of purchasing ethylene and propylene, which together accounted for approximately 88% of our Polyolefins Unit's total variable cost of production in 2006. In 2006, approximately 40% of these raw materials were supplied by our

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Basic Petrochemicals Unit and approximately 60% were supplied by Copesul. Our Polyolefins Unit is highly dependent on ethylene and propylene supplied by our Basic Petrochemicals Unit and by Copesul because the costs of storing and transporting ethylene and propylene are substantial and there is inadequate infrastructure in Brazil to import large quantities of ethylene and propylene.

At December 31, 2006, Copesul had an annual ethylene production capacity of 1,200,000 tons and an annual propylene production capacity of 630,000 tons. Copesul is the primary supplier of propylene to our Polyolefins Unit.

**Supply Contracts and Pricing**

We have entered into a long-term ethylene and propylene supply contract with Copesul that extends through 2007 and is automatically renewable for additional five-year terms. Under this contract, we are required to purchase an annual minimum of 268,200 tons of ethylene and an annual maximum of 451,000 tons, as well as an annual minimum of 262,200 tons of propylene and an annual maximum of 439,500 tons, in each case subject to daily and monthly limits. In 2006, we purchased approximately 472,200 tons of ethylene and substantially all of our requirements of propylene (approximately 470,800 tons) from Copesul for our polyolefins operations in the Southern Complex. In 2006, we exceeded our annual maximum ethylene and propylene purchases as a result of production efficiencies at Copesul. Our Polyolefins Unit purchases ethylene from our Basic Petrochemicals Unit and Copesul at prices determined by reference to international market prices for ethylene.

We own 29.5% of the total share capital of Copesul. As a result of the consummation of the first phase of the Ipiranga Transactions described above under Ipiranga Transaction on April 18, 2007, we control Copesul. Upon the consummation of the last phase of the Ipiranga Transaction which we expect to occur in November 2007, we expect to own, directly and through our subsidiaries, assuming that all of the holders of the shares of Copesul accept the Copesul tender offer, 84.7% of the total share capital of Copesul. See Ipiranga Transaction.

On March 20, 2007, we entered into a five-year propylene supply contract with Refinaria Alberto Pasqualini Refap S. A., or Refap, a subsidiary of Petrobras, located in Canoas, Rio Grande do Sul. Under this contract, we will purchase an initial annual supply of 70,000 tons of propylene, representing 70% of Refap's current annual propylene production capacity of 100,000 tons. As Refap expands its propylene production capacity, we will be obligated to purchase 70% of Refap's propylene production until Refap's annual production capacity reaches 160,000 tons. We will be obligated to purchase 100% of Refap's production in excess of 160,000 tons. Under this contract:

Refap has agreed to sell and deliver propylene to us exclusively for our use as a raw material; and

we agreed to purchase, and Refap agreed to sell, at prices determined by reference to U.S. Gulf Coast prices for propylene.

This contract contemplates an initial supply of 5,800 tons of propylene per month. This volume will be used to supply our existing units in the Southern Complex and will be available to meet additional demand that arises through expansion of these units and acquisition of additional units. Propylene will be delivered to our units through a pipeline.

The following table sets forth the average prices per ton in *reais* paid by our company for ethylene and propylene for the years indicated:

|  | <b>Year Ended December 31,</b> |             |             |
|--|--------------------------------|-------------|-------------|
|  | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
|  | <b>(R\$ per ton)</b>           |             |             |
| Ethylene supplied by our Basic Petrochemicals Unit | R\$2,323                       | R\$ 2,206   | R\$2,350    |
| Ethylene supplied by Copesul                       | 2,677                          | 2,527       | 2,313       |
| Propylene supplied by Copesul                      | 2,570                          | 2,405       | 2,017       |

We also use butene and hexene as raw materials in the production of LLDPE. Butene is supplied by Copesul and by our Basic Petrochemicals Unit, and we import hexene from suppliers located in South Africa.



**Table of Contents***Other Materials*

In addition to overhead costs such as labor and maintenance, our other costs associated with the production of polyethylene and polypropylene include our purchase of chemical catalysts, solvents and utilities, such as electric power, water, steam and nitrogen.

Our Unipol® plant in the Northeastern Complex uses catalysts supplied to us by Univation Technologies. Our HDPE slurry plant in the Northeastern Complex produces its own catalysts, and we purchase the inputs that we need to produce our own catalysts from various suppliers at market prices. We purchase most of the catalysts that we use in our polypropylene plants from Basell Polyolefins Company N.V., or Basell, and we also import some catalysts from suppliers in the United States and Europe.

Our Basic Petrochemicals Unit supplies our Polyolefins Unit's facilities in the Northeastern Complex with steam and water, and Copesul supplies these utilities to our Polyolefins Unit's facilities in the Southern Complex. In addition, we purchase electric power at both complexes from third parties pursuant to long-term power purchase agreements and, in the Northeastern Complex, from our Basic Petrochemicals Unit. Our polyolefins plants in the Northeastern Complex are able to purchase electric power from alternative sources if our Basic Petrochemicals Unit is unable to meet our total demand for electric power. In general, we believe that there are sufficient alternative sources available at reasonable prices for each of these other inputs used in our polyolefins production process such that the loss of any single supplier would not have a material adverse effect on our operations.

***Technology of Our Polyolefins Unit****Rights to Use Technology*

We have entered into several non-exclusive agreements with a number of leading petrochemical companies to use certain technology and catalysts for our Polyolefins Unit.

We entered into an agreement with Sumitomo in 1974 to use a high pressure autoclave process to produce LDPE and ethyl vinyl acetate copolymer at a plant in the Northeastern Complex. We have fully paid all royalties due under the terms of this license agreement.

We obtained technology from Mitsubishi in 1978, under a licensing agreement we continue to use in our HDPE slurry plant in the Northeastern Complex. Although this technology is our oldest, we have regularly upgraded and improved it, and we use this technology to produce UHMWP in this plant. We have fully paid all royalties due under the terms of our license agreement with Mitsubishi and are no longer subject to the confidentiality provisions of this agreement.

We entered into an agreement with Du Pont Canada, now Nova Chemicals, in 1987 to use Sclairtech technology to produce LLDPE and HDPE at a plant in the Northeastern Complex. We have fully paid all royalties due under the terms of this license agreement.

We entered into an agreement with a predecessor of Univation Technologies in 1988 (effective in 1992) to use Unipol® technology to produce polyethylene. We made a lump sum payment at the time of execution of this license agreement, in lieu of additional royalty payments. We use the Unipol® technology to produce low density polyethylene and high density polyethylene in the Northeastern Complex.

We entered into agreements with Basell Technology Company B.V., the largest polypropylene manufacturer in the world and a leader in polypropylene technology, in 1987 (effective in 1991) to use Spheripol® technology for the construction and operation of our first polypropylene plant in the Southern Complex. Under these agreements, we may use this technology for our current and future plants. We built a second plant based on this technology, which commenced operations in 1997. We have fully paid all royalties due under the terms of these license agreements.

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We entered into agreements with Basell Polyolefine GmbH in 1995 (effective in 1999) to use Spherilene® technology. We pay royalties on a quarterly basis under these license agreements based on the amounts of polyethylene that we produce using this technology at our swing HDPE/LLDPE plant located at the Southern Complex.

We entered into an agreement with Univation Technologies in 2003 to use metallocene process and product technology and related catalysts. We pay quarterly royalties based on amounts of LLDPE and very low density polyethylene that we produce using metallocene technology at our Unipol® polyethylene plant located at the Northeastern Complex.

We entered into an agreement with Basell Polyolefine Italia S.p.A. in 2004 to use an updated Spheripol® technology for the construction and operation of the Paulinia polypropylene plant. Under this agreement, we may use this technology for our existing and future plants.

If any of these licenses were terminated, we believe that we would be able to replace the relevant technology with comparable technology from other sources.

*Research and Development*

Our Polyolefins Unit coordinates and maintains a research and development program, which includes (1) the Braskem Center for Technology and Innovation, (2) pilot plants, (3) catalysis, polymerization and polymer sciences laboratories, and (4) process engineering and automation centers.

The Braskem Center for Technology and Innovation at the Southern Complex includes a staff of approximately 160 employees, which seek to:

develop new products and applications in response to our customers requirements;

upgrade or improve the properties and processability of our products;

identify new product market opportunities;

implement improvements in our production processes and reduce our operating costs; and

expand and optimize the capacity and the flexibility of production at our plants.

We have developed most of our new polyolefins products and applications at the Braskem Center for Technology and Innovation, including Braskem Flexus® and Braskem Symbios® in 2004. Prior to the development of these products at the Braskem Center for Technology and Innovation, these products were only available in Brazil through imports.

In 2006, we opened a new development center dedicated to UHMWP, a high value-added resin of which we are one of the largest world producers. This center works in coordination with the Braskem Center for Technology and Innovation.

Our Polyolefins Unit maintains seven pilot plants located in the Southern Complex and the Northeastern Complex that use Spheripol®, Spherilene® and Unipol® technology. Two of our Polyolefins Unit pilot plants operate at approximately 1/150 of the scale of our full-scale plants, and our other pilot plants operate at approximately 1/400 of the scale of our full-scale plants. Our Polyolefins Unit uses these pilot plants to (1) produce small quantities of new products to test them in our laboratories and with our customers, (2) develop new conditions and formulations for the creation of new products, and (3) increase the efficiency of our production processes. We believe that these pilot plants give us a competitive advantage over our competitors in Latin America, which do not have similar resources.

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Our Polyolefins Unit maintains catalysis, polymerization and polymer sciences laboratories in the Southern Complex and the Northeastern Complex. These laboratories enable us to identify new and to improve existing licensed catalysts. We have developed or improved upon a majority of the polyethylene and polypropylene grades that we sell based on technology that we have created or improved.

Our Polyolefins Unit maintains process engineering and automation centers in the Southern Complex and the Northeastern Complex. These centers assist us in developing advanced process control technology, reducing our variable costs, achieving operational stability and increasing our production of polyolefins.

Our Polyolefins Unit is in regular contact with international process technology licensors to acquire new technologies and improvements. We test new processes on a regular basis, and we follow advances and trends in the petrochemical industry through our relationships with Brazilian and international research universities and consortia. In addition, we maintain ongoing contracts with licensors that permit us to upgrade our technology in order to receive and install improvements developed for our existing processes.

***Sales and Marketing of Our Polyolefins Unit***

We sell our polyethylene and polypropylene products to approximately 1,400 customers, and sales by our Polyolefins Unit accounted for 34.9% of our net sales revenue of all segments in 2006. We have a diversified product mix that allows us to serve a broad range of end users in several industries. Our customers generally are third generation petrochemical producers that manufacture a wide variety of plastic-based consumer and industrial goods.

Net sales revenue to our ten largest customers accounted for 20.0% of our Polyolefins Unit's total net sales revenue during the year ended December 31, 2006. No customer accounted for more than 3.0% of our total net sales revenue during 2006, 2005 or 2004.

***Domestic Sales***

We are focused on developing longer-term relationships with our customers. Given the cyclical nature of the markets for our petrochemical products, we believe that we can strengthen customer loyalty during periods of reduced demand for polyethylene or polypropylene by providing a reliable source of supply to these customers during periods of high demand. We work closely with our customers to determine their needs, to provide technical assistance and to coordinate the production and delivery of our products. Customers submit annual proposals giving their estimated monthly requirements for the upcoming year for each of our polyolefins products, including technical specifications, delivery terms and proposed payment conditions. We evaluate these proposals on a monthly basis to make any required adjustments and to monitor and attempt to ensure adequate supply for each customer.

In addition to direct sales to our customers, our Polyolefins Unit sells our products in Brazil through exclusive independent distributors. These distributors sell our polyethylene and polypropylene products to manufacturers with lower production requirements and are able to aggregate multiple orders for production and delivery to customers that would otherwise be uneconomical for us to serve. Furthermore, by serving smaller customers through a network of distributors, account managers in our Polyolefins Unit focus their efforts on delivering high quality service to a smaller number of large, direct customers. We have selected our distributors based on their ability to provide full service to their customers, including the ability to prepare our products on a customized basis.

In 2005, our Polyolefins Unit concluded the implementation of its new policy concerning distributors, and our distribution network was reorganized. We now have seven distributors (five of which belong to a group of related companies), and have entered into agreements with terms of five years with five of these distributors.

***Export Sales***

Our volume of export sales has generally varied based upon the level of domestic demand for our products. Export sales represented 26.7% of our Polyolefins Unit's net sales revenue in 2006. In 2006, we opened sales offices in Argentina and The Netherlands. We intend to use our Argentine office to consolidate our marketing efforts in

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Argentine. We plan to use our office in The Netherlands to support our European customers, improve our knowledge of the European market, optimize our logistics process in this market and develop regional partners. In addition to our offices in Argentina and The Netherlands, we maintain an office in the United States that is focused on further developing the market for engineering plastics under the UTEC brand.

We have established a strategic position in the Polyolefins business in South America and Europe through regular direct sales, local distributors and agents who understand their respective markets. Our strategy to increase our presence in these foreign markets is intended, among other things, to reduce our exposure to the cyclicity of the international spot market for polyolefins through the development of long-term relationships with customers in neighboring countries.

The following table sets forth export sales and export volumes of our Polyolefins Unit for the years indicated.

|   | <b>Year Ended December 31,</b> |             |             |
|---|--------------------------------|-------------|-------------|
|   | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
| Net export sales revenue (in millions of <i>reais</i> ) | 1,272.8                        | 971.5       | 678.6       |
| As % of total net sales revenue of Polyolefins Unit     | 26.7                           | 24.8        | 19.4        |
| Export volumes (thousands of tons)                      | 467.2                          | 363.6       | 248.5       |
| As % of total production of Polyolefins Unit            | 30.6                           | 28.3        | 21.3        |

The main focus of our Polyolefins Unit is to maintain our leading position in the Brazilian market while continuing to export in order to manage the relationship between our production capacity and domestic demand for our products. Currently, we target an annual average production that is approximately 20% in excess of anticipated Brazilian market demand in order to meet variations in local demand and to respond to production fluctuations, seasonality and export product sales. As a result, we believe that our continued presence in export markets is essential to help manage any overcapacity in the Brazilian market and to maintain our position as leader in the supply of polyolefins in South America.

**Prices and Sales Terms**

We determine the prices for our polyethylene and polypropylene products with reference to international market prices. Our customers in Brazil may pay in full on delivery or elect credit terms that require payment in full within 14 to 63 days following delivery. We charge interest based on prevailing market rates to our Brazilian customers that elect to pay on credit.

We generally conduct our export sales to buyers in countries outside the Southern Cone through the international spot market. Our customer base in these markets consists primarily of trading houses and distributors, most of which have operations in Europe, the United States or in Asia, principally Hong Kong. Pricing is based on international spot market prices. We make all sales in these markets with letters of credit. Export prices for polyolefins sales in the Southern Cone countries are based on regional prices and sales are generally made either with letters of credit or through direct bank collections.

**Competition**

We compete with regional polyolefins producers located in Brazil and Argentina and, to a lesser extent, with other importers of these products. In the Brazilian polyethylene market, we compete with a number of companies that produce one or two of the products in our production line. LDPE is produced in Brazil by Polietilenos União with an annual production capacity of 130,000 tons, Dow Brasil S.A. with 144,000 tons and, Petroquímica Triunfo S.A. with 160,000 tons, compared to our annual production capacity of 365,000 tons.

In the HDPE and LLDPE markets, we compete with the following producers in Brazil:

Rio Polímeros, with a maximum annual production capacity of 540,000 tons of LLDPE and HDPE; and

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Solvay, with an annual capacity of 150,000 tons of HDPE.

Our Polyolefins Unit has (1) a combined annual production capacity of 740,000 tons at three swing line plants capable of producing LLDPE and HDPE, one of which is located in the Southern Complex and two of which are located in the Northeastern Complex, and (2) an additional 160,000 tons of annual production capacity of HDPE and UHMWP at a plant in the Northeastern Complex.

In addition, our subsidiary Ipiranga Petroquímica has one plant with a swing line with a combined annual production capacity of 150,000 tons of LLDPE and HDPE and three other plants with a combined annual production capacity of 400,000 tons of HDPE.

In the Brazilian polypropylene market, we compete with Suzano. Suzano has annual production capacity of 685,000 tons, compared to our annual production capacity of 840,000 tons, which includes the annual production capacity of Ipiranga Petroquímica's polypropylene plants in the Southern Complex.

We do not have any domestic competitors in the Brazilian UHMWP market. Internationally, our primary competitor in this market is Ticona, which is a member of the Celanese Group, a German chemical company that has approximately 52% of the worldwide production capacity of UHMWP.

Traditionally, we have not faced substantial competition from imports of polyethylene and polypropylene due to tariff rates, transportation costs for imported products and other factors relating primarily to the logistics involved in importing these products. In 2005, imports of polyethylene into Brazil represented 17.8% of Brazil's total consumption of polyethylene, and imports of polypropylene into Brazil represented 8.6% of Brazil's total consumption of polypropylene. We expect competition from international producers to increase substantially in selected foreign markets in which we intend to attempt to increase our sales of polyolefins products.

**Vinyls Unit**

We are the leading producer of PVC in Brazil, based on sales volumes in 2006. At December 31, 2006, our PVC production facilities had the largest average annual production capacity in Latin America. Our Vinyls Unit accounted for R\$1,541.7 million, or 11.3%, of our net sales revenue of all segments in 2006.

Our Vinyls Unit is the only vertically integrated producer of PVC in Brazil. Our PVC production is integrated through our production of chlorine and other raw materials. Our Vinyls Unit also manufactures caustic soda, which is used by producers of aluminum and paper; ethylene dichloride, or EDC; and chlorine, which we use to manufacture EDC. In 2006, 69.5% of our Vinyls Unit's net sales revenue was derived from the sale of PVC products, 23.4% was derived from the sale of caustic soda and 3.4% from the sale of EDC and the remainder from the sale of other products.

In 2006, we had an approximate 54.8% share of the Brazilian PVC market, based on sales volumes.

**Table of Contents****Products of Our Vinyls Unit**

The following table sets forth a breakdown of the sales volume and net sales revenue of our Vinyls Unit by product line and by market for the years indicated.

|  | Years Ended December 31, |           |            |            |             |            |            |             |       |
|--|--------------------------|-----------|------------|------------|-------------|------------|------------|-------------|-------|
|  | 2006                     |           |            | 2005       |             |            | 2004       |             |       |
|  | Quantities               | Net Sales |            | Quantities | Net Sales   |            | Quantities | Net Sales   |       |
| Sold   | Net Sales                |           | Sold       | Revenue    |             | Sold       | Revenue    |             |       |
| (thousands                                       | (millions                | (%)       | (thousands | (millions  | (%)         | (thousands | (millions  | (%)         |       |
| of tons)   | of reais)                |           | of tons)   | of reais)  |             | of tons)   | of reais)  |             |       |
| Domestic sales:                                  |                          |           |            |            |             |            |            |             |       |
| PVC  |                          |           |            |            |             |            |            |             |       |
| suspension                                       | 380.6                    | R\$ 926.9 | 60.1%      | 360.4      | R\$ 959.9   | 53.5%      | 372.4      | R\$ 1,116.8 | 60.1% |
| PVC emulsion                                     | 19.7                     | 81.1      | 5.3        | 18.5       | 81.0        | 4.5        | 22.0       | 82.8        | 4.4   |
| Caustic soda                                     | 423.9                    | 357.8     | 23.2       | 455.6      | 449.4       | 25.1       | 444.0      | 342.1       | 18.4  |
| Other (1)  | 121.0                    | 55.8      | 3.6        | 125.3      | 82.9        | 4.6        | 134.0      | 60.9        | 3.3   |
| Total domestic sales                             | 945.2                    | 1,421.5   | 92.2       | 959.8      | 1,573.2     | 87.7       | 972.4      | 1,602.6     | 86.2  |
| Total exports                                    | 142.7                    | 120.2     | 7.8        | 194.3      | 220.9       | 12.3       | 191.0      | 256.2       | 13.8  |
| Total vinyl net sales                            | 1,087.9                  | 1,541.7   | 100%       | 1,154.1    | R\$ 1,794.1 | 100%       | 1,163.3    | R\$ 1,858.8 | 100%  |
| % of the total net sales revenue of all segments |                          |           | 11.3%      |            |             | 13.3%      |            |             | 14.9% |

(1) Includes chlorine, hydrogen, caustic soda flake and sodium hypochlorite.

**PVC**

PVC is a versatile polymer, and global production volume of PVC is the second highest among all commercial plastics. We produce suspension and paste PVC in various grades, which are sold in various sized bags or in bulk to third generation producers and transported by truck, rail or, in some cases, ship.

Approximately 95% of our PVC production is in the form of suspension PVC. The grades of PVC produced by the suspension production process are the most widely used, including for use in the manufacture of pipes and fittings, laminated products, shoes, sheeting, flooring, cable insulation, electrical conduit, packaging and medical applications. The grades of paste PVC are more specialized products and are used in the manufacture of toys, synthetic leather, flooring materials, bottle caps and seals, automobile corrosion prevention treatments and wallpaper coatings.

Our Vinyls Unit also produces EDC, the principal feedstock used in the production of PVC. We used approximately 76% of our EDC production in 2006 for further processing into PVC and exported the remainder to

Asia.

In 2004, we launched Plastwood, a product made of PVC and wood for finishing ceilings and special patio decks, in partnership with one of our customers in Brazil. We also developed new PVC applications for the Brazilian construction sector, such as prefabricated house and window frame solutions. In 2005, we launched Vinisol, a paste PVC product for the export market with applications for special paints and varnishes. We have developed new PVC applications for construction systems for houses and industrial facilities that are based on PVC panels, as well as for carpets for automobiles. We launched additional new resins in 2005 and 2006 and sales of these resins represented approximately 33% of the net sales revenue of our Vinyls Unit.

*Caustic Soda and Chlorine*

Our Vinyls Unit also produces caustic soda and chlorine. Caustic soda is a basic commodity chemical that is sold to producers of aluminum, pulp and paper, petrochemicals and other chemicals, soaps and detergents and to waste treatment plants. Caustic soda is also used in the textile industry to make fabrics more absorbent and to improve the strength of dyes, as well as in food processing and electroplating. We sell to third parties almost all of the caustic soda that our Vinyls Unit produces and consume only approximately 6% of our caustic soda production.

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Chlorine is a basic chemical commodity that is used in a large variety of industries, including applications in water treatment and chemical and pharmaceutical production. We consume approximately 80% of our chlorine production in our production of EDC and sell most of our remaining chlorine to a company located in the Northeastern Complex that is connected to one of our plants via a specialized pipeline.

**Production Facilities of Our Vinyls Unit**

We own five vinyls production facilities. Two of our facilities are located in the Northeastern Complex, and two others are located in the State of Alagoas. Our fifth facility is located in the City of São Paulo.

The following table sets forth the name and location, primary products, annual production capacity at December 31, 2006, and annual production for the years presented for each of our vinyls plants.

| Location (Complex)        | Primary Products | Annual Production Capacity (in tons) | Production Year Ended December 31, |         |         |
|---------------------------|------------------|--------------------------------------|------------------------------------|---------|---------|
|                           |                  |                                      | 2006                               | 2005    | 2004    |
| Camaçari (Northeastern)   | PVC              | 250,000                              | 193,089                            | 225,563 | 206,978 |
| Camaçari (Northeastern)   | Caustic Soda     | 79,000                               | 73,316                             | 76,219  | 76,517  |
|                           | Chlorine         | 64,000                               | 59,820                             | 66,587  | 66,644  |
|                           | Caustic Soda     | 460,000                              | 395,572                            | 419,673 | 416,100 |
| Maceió (Alagoas)          | Chlorine         | 400,000                              | 370,588                            | 387,510 | 381,464 |
|                           | EDC              | 520,000                              | 477,472                            | 499,256 | 495,827 |
|                           | PVC              | 240,000                              | 229,079                            | 198,125 | 189,810 |
| Vila Prudente (São Paulo) | PVC              | 26,000                               | 21,888                             | 23,689  | 24,830  |

**Raw Materials of Our Vinyls Unit***Ethylene*

The most significant direct cost associated with the production of PVC and EDC is the cost of ethylene, which accounted for 66.7% of our variable cost of PVC sales in 2006 and 80.6% of our EDC sales in 2006. Our Basic Petrochemical Unit supplies all of the ethylene required by our Vinyls Unit. Ethylene is delivered to our Alagoas plant via a 477 kilometer pipeline that we own, and to our PVC plant in the Northeastern Complex via a separate pipeline. Because the cost of storing and transporting ethylene is substantial and there is inadequate infrastructure in Brazil to permit the importation of large quantities of ethylene, our Vinyls Unit is highly dependent on ethylene that is supplied by our Basic Petrochemicals Unit. For a description of the pricing of ethylene purchased by our Vinyls Unit from our Basic Petrochemicals Unit, see Basic Petrochemicals Unit Sales and Marketing of Our Basic Petrochemicals Unit. Our São Paulo plant receives vinylchloride monomer (a raw material used in manufacturing PVC) by ship from our plant in the Northeastern Complex.

*Electric Power*

Electric power is a significant cost component in our production of chlorine and caustic soda. Electric power accounted for 66.8% of our Vinyls Unit's cost of caustic soda sales in 2006 and 21.8% of our Vinyls Unit's total cost of sales in 2006. Our Vinyls Unit obtains its electric power requirements from various generators under long-term power purchase agreements. Our caustic soda plants at Camaçari and Alagoas and our PVC plant at Camaçari purchase their electric power requirements from CHESF under a long-term contract that expires in 2010. Companhia Energética de Alagoas S.A., or CEAL, distributes electric power to our PVC plant in Alagoas. Our São Paulo plant obtains its electric power from Eletropaulo Metropolitana-Eletricidade de São Paulo S.A., or Eletropaulo. The power purchase agreements with CEAL and Eletropaulo are renewable contracts with automatic rolling three-year extensions. These agreements provide us with the option to purchase our total electric power requirements based on an annual estimate. The price terms of these contracts are based upon tariffs regulated by the Brazilian National Electrical Energy Agency (Agência Nacional de Energia Elétrica).



**Table of Contents***Salt*

We used approximately 868,000 tons of salt during 2006 in our production of chlorine and caustic soda. Salt accounted for 5.0% of our variable costs of caustic soda sales in 2006 and 1.6% of our Vinyls Unit's total cost of sales in 2006. We have exclusive salt exploration rights at a salt mine located near our Alagoas plant. We estimate that the salt reserves of this mine are sufficient to allow us to produce chlorine at expected rates of production for approximately 40 to 50 years. We enjoy significant cost advantages when compared to certain of our competitors due to low extraction costs of rock salt (particularly compared to sea salt), low transportation costs due to the proximity of the salt mine to our production facility and the higher purity of rock salt as compared to sea salt.

*Other Utilities*

All of our Vinyls Unit's facilities in the Northeastern Complex are supplied with other required basic utilities, including steam, purified and demineralized water, compressed air and nitrogen, by our Basic Petrochemicals Unit. Most basic utilities are supplied to our Alagoas PVC plant by our subsidiary, Companhia Alagoas Industrial. Our chlorine and caustic soda plants in Alagoas and our PVC plant in São Paulo supply their own utilities requirements.

***Technology of Our Vinyls Unit***

We have entered into several non-exclusive agreements with a number of leading petrochemical companies to use technology for our Vinyls Unit. We have been granted the right to use vinylchloride monomer manufacturing technology from Oxyvinyls Company and PVC technology from Mitsubishi. We also have chlorine manufacturing technology agreements with Denora (used in Bahia), Eltech (used in Alagoas) and EVC (used to produce ethylene dichloride in Alagoas). In addition, we own 25 patents and six trademarks in Brazil related to our PVC business.

We do not pay any continuing royalties under any of these license agreements, but we paid an initial fee under these agreements. If any of these arrangements were terminated or no longer available to us, we believe that we would be able to replace the relevant technology with comparable or better technology from other sources.

Our plant in the Northeastern Complex uses mercury cell technology to produce chlorine and caustic soda, which technology can no longer be used in new petrochemical production facilities under Brazilian legislation due in part to environmental concerns regarding mercury emissions resulting from this manufacturing process. The Brazilian government may require us to shift to newer diaphragm technology, which we use in our Alagoas plant, or membrane technology. We have not shifted to these newer technologies yet, in part because the return from the capital expenditures associated with this shift would not be as high as those from other potential investments that we may undertake.

*Pilot Plant and Research Center*

Our Vinyls Unit maintains a pilot plant for PVC research and development in the State of Bahia and a research center in the State of São Paulo. This center currently employs seven engineers and three technicians specialized in plastics. At this center and in our pilot plant, we produce new PVC resins, develop and improve PVC production technology, render support services to our customers, train our customers' personnel and develop new applications for PVC in Brazil, including vertical blinds, coatings for industrial PVC pipes and resins used in automotive parts and in the manufacture of doors, windows and other building components.

***Sales and Marketing of Our Vinyls Unit***

Net sales to our ten largest Vinyls Unit customers accounted for approximately 44.5% of our Vinyls Unit's total net sales revenue during 2006. One customer accounted for approximately 11.3% of our Vinyls Unit's total sales revenue during 2006, 10.7% of our Vinyls Unit's total sales revenue during 2005 and 14.6% of our Vinyls Unit's total sales revenue during 2004. One customer accounted for 58.1% of our total external EDC sales in 2006, 95.4% in 2005 and 69.2% in 2004, and our largest caustic soda customer accounted for 8.6% of total caustic soda sales in 2006, 14.9% in 2005 and 11.6% in 2004.

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There is a structural link between the PVC and caustic soda markets that exists because caustic soda is a by-product of the production of chlorine required to produce PVC. When demand for PVC is high, then greater amounts of caustic soda are produced, leading to an increase in supply and generally lower prices for caustic soda. Conversely, when demand for PVC is low, prices for caustic soda tend to rise.

*Domestic Sales*

In 2006, our Vinyls Unit had domestic net sales revenue of R\$1,421.5 million, which accounted for 92.2% of our Vinyls Unit net sales revenue. In 2006, 70.9% of domestic net sales revenue was attributable to sales of PVC, 25.2% was attributable to sales of caustic soda and 3.9% was attributable to sales of other products.

We make most of our domestic sales of PVC and caustic soda directly to customers without the use of third party distributors. However, our Vinyls Unit maintains contractual relationships with three distribution centers located in Paulínia and Barueri, both in the State of São Paulo, and Joinville in the State of Santa Catarina that provide logistical support. In addition, we operate three warehouse facilities for PVC and six terminal tank facilities for caustic soda strategically located along the Brazilian coast to enable us to deliver our products to our customers on a just-in-time basis. Our Vinyls Unit develops its business through close collaboration with its customers, working together to improve existing products as well as to develop new applications for PVC. Our marketing and technical assistance groups also advise customers and potential customers that are considering the installation of manufacturing equipment for PVC end products.

*Export Sales*

In 2006, our Vinyls Unit had export net sales revenue of R\$120.2 million, which accounted for 7.8% of our Vinyls Unit's total net sales revenue. Our export sales of PVC and EDC vary from year to year, influenced principally by domestic market demand and product availability.

The following table sets forth export sales and export volumes of our Vinyls Unit for the years indicated.

|   | <b>Year Ended December 31,</b> |             |             |
|---|--------------------------------|-------------|-------------|
|   | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
| Net export sales revenue (in millions of <i>reais</i> ) | 120.2                          | 220.9       | 256.2       |
| As % of total net sales revenue of Vinyls Unit          | 7.8                            | 12.3        | 13.8        |
| Export volumes (thousands of tons)                      | 142.7                          | 194.3       | 191.0       |
| As % of total production of Vinyls Unit                 | 13.1                           | 16.8        | 16.4        |

We use a variety of methods to distribute our exports, depending generally on the total size of the export market, including direct sales, independent distributors, negotiations conducted through trading companies and sales on the spot market.

We exported 7.5% of our PVC sales volume in 2006. Our export sales of PVC are focused primarily on the South American, Southeast Asian and United States markets and to a lesser extent on Europe.

*Prices and Sales Terms*

We determine the domestic prices for our PVC resins with reference principally to the prices paid by third generation producers in Brazil for imports of PVC plus additional service charges. Our export price for PVC is generally equal to the international market price but also takes transportation costs into account. Delivery time, quality and technical service also affect the levels of sales of PVC resins. We establish our domestic price for caustic soda based on international market prices and prices charged by our three domestic competitors, taking into account any import duties and freight costs. Approximately 76% of our caustic soda sales are effected pursuant to agreements that are generally for one- to three-year terms and may include floor and ceiling prices. As with PVC, our export prices for EDC are generally determined according to international market prices but also take import duties and freight costs into account.

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Prices that we charge for our vinyls products in the Brazilian market are traditionally higher than the prices that we obtain for our exports of these products. The difference in prices between the Brazilian and export markets results generally from:

transportation costs;

tariffs, duties and other trade barriers;

a pricing premium reflecting the tighter demand/supply relationship in Brazil; and

our reliability of supply, coupled with the technical support that we provide.

Our customers in Brazil may pay in full on delivery or elect credit terms that require payment in full within seven to 90 days following delivery. We charge interest based on prevailing market rates to our customers in Brazil that elect longer payment options. Sales terms for exports generally require payment between 90 and 120 days following delivery. We usually require irrevocable letters of credit for export sales made on the spot market.

### ***Competition***

#### ***PVC***

We and Solvay are the only two producers of PVC in Brazil. Solvay's total Brazilian installed annual production capacity is 270,000 tons, compared to our annual production capacity of 516,000 tons. In December 2005, we expanded our annual PVC production capacity by 50,000 tons, and Solvay expanded its annual PVC production capacity by 30,000 tons. Solvay's two production facilities are located in São Paulo and, therefore, are closer than our facilities to the primary PVC market in Brazil. However, we believe that our vertical production capabilities, our modern PVC suspension plants, our strong relationship with our customers and our technical assistance programs enable us to compete effectively with Solvay.

We also compete with importers of PVC. Imports accounted for approximately 7.3% of Brazil's total PVC consumption in 2006. Domestically produced PVC is currently competitively priced with imported PVC after taking into account transportation costs and import duties. Solvay, which has an additional plant in Argentina, is also our principal competitor in the PVC market both in Brazil and elsewhere in South America.

In addition, we compete with other producers of thermoplastics that manufacture the same of vinyls products or products that are substitutes for our vinyls product line. Thermoplastics principally consist of polyethylene and polypropylene and are used in certain applications as substitutes for PVC. Wood, glass and metals also are used in some cases as substitutes for PVC.

#### ***Other Products***

The four largest Brazilian producers of caustic soda account for approximately 61.2% of Brazilian production as of December 31, 2006. Our company and Dow Chemical operate in this market throughout Brazil, while the other domestic producers of caustic soda generally operate on a local or regional basis. Imports accounted for approximately 36.5% of Brazil's total caustic soda consumption in 2006. We do not believe that imports of caustic soda will increase substantially because of the high cost of transporting caustic soda, which is usually sold in suspension form. In the caustic soda market, we compete mainly on the basis of price and timeliness of delivery.

Our principal competitors in the caustic soda market elsewhere in South America are Dow Chemical, Solvay and producers located on the U.S. Gulf Coast.

### **Business Development Unit**

Our Business Development Unit accounted for R\$483.1 million, or 3.5%, of the net sales revenue of all segments in 2006. Our Business Development Unit produces caprolactam, cyclohexane, cyclohexanone and

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ammonium sulfate. Prior to May 16, 2007, our Business Development Unit also produced polyethylene terephthalate, or PET, resin and dimethyl terephthalate, or DMT. In 2006, 38.9% of our Business Development Unit's net sales revenue was derived from the sale of PET products and 42.5% was derived from the sale of caprolactam.

On May 16, 2007, we permanently closed our DMT plant as a result of this plant's high maintenance and operational costs due to the aging technology of this plant. As a result, the operations of our PET plant have also been temporarily closed in order for us to review the technology we use to produce PET. We are reviewing alternatives to resume PET production, including using PTA, which is widely used by international producers of PET, as a raw material. While we conduct this review, we will continue serving our PET customers with PET that we purchase from M&G Finanziaria Industriale S.p.A., the largest PET producer in Brazil.

In 2006, we estimate that we had an approximate 17.2% share of the Brazilian PET market, based on sales volumes.

**Products of Our Business Development Unit**

The following table sets forth a breakdown of the sales volume and net sales revenue of our Business Development Unit by product and by market for the years indicated.

|  | Year Ended December 31, |           |       |            |           |       |            |           |       |
|--|-------------------------|-----------|-------|------------|-----------|-------|------------|-----------|-------|
|  | 2006                    |           |       | 2005       |           |       | 2004       |           |       |
|  | Quantities              | Net Sales |       | Quantities | Net Sales |       | Quantities | Net Sales |       |
|  | sold                    | Revenue   |       | sold       | Revenue   |       | Sold       | Revenue   |       |
|  | (thousands              | (millions |       | (thousands | (millions |       | (thousands | (millions |       |
|  | of                      | of reais) |       | of         | of        |       | of         | of        |       |
|  | tons)                   | (%)       |       | tons)      | reais)    | (%)   | tons)      | reais)    | (%)   |
| Domestic Sales:                              |                         |           |       |            |           |       |            |           |       |
| PET (1)                                      | 50.6                    | R\$ 152.7 | 31.6% | 56.6       | R\$ 200.7 | 35.3% | 66.2       | R\$ 238.5 | 38.4% |
| Caprolactam                                  | 25.7                    | 127.5     | 26.4  | 33.0       | 197.2     | 34.7  | 42.9       | 229.9     | 37.0  |
| Ammonium sulfate                             | 77.8                    | 25.5      | 5.3   | 94.2       | 33.5      | 5.9   | 92.4       | 41.4      | 6.7   |
| Others                                       | 19.5                    | 56.5      | 11.7  | 16.7       | 49.7      | 8.7   | 15.6       | 54.2      | 8.7   |
| Total domestic sales                         | 173.6                   | 362.2     | 75.0  | 200.5      | 481.2     | 84.6  | 217.1      | 564.1     | 90.8  |
| Total exports                                | 34.3                    | 120.9     | 25.0  | 19.1       | 87.8      | 15.4  | 14.3       | 56.8      | 9.2   |
| Total net sales                              | 207.9                   | 483.1     | 100%  | 219.6      | R\$ 569.0 | 100%  | 231.4      | R\$ 620.8 | 100%  |
| % of total net sales revenue of all segments |                         |           | 3.5%  |            |           | 4.2%  |            |           | 5.0%  |

(1) On May 16, 2007, we temporarily closed our PET plant.

PET is one of the most widely used polymers in industry today and is used in manufacturing packaging for soft drinks, medications, cleaning products, mineral water and food products. Caprolactam is a raw material that forms the basis for the production of Nylon-6 textile thread, engineering resins and film, and is a structural material in the motor

and electronics industries. We also produce ammonium sulfate for use as a fertilizer, and cyclohexane and cyclohexanone, both for use in paint solvents, pesticides, natural resins, oils and rubber. Prior to May 16, 2007, we also produced DMT for use in PET production.

***Production Facilities of Our Business Development Unit***

Our Business Development Unit operates two plants at the Northeastern Complex. At December 31, 2006, our Business Development Unit plants had a total annual production capacity of 78,000 tons of PET and 62,000 tons of caprolactam.

The table below sets forth the location, primary products, annual production capacity at December 31, 2006, and annual production for the years presented for each of our Business Development Unit plants.

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| Location (Complex)      | Primary Products | Annual<br>Production<br>Capacity<br>(in tons) | Production<br>Year Ended December 31, |        |        |
|-------------------------|------------------|---|---------------------------------------|--------|--------|
|                         |                  |   | 2006                                  | 2005   | 2004   |
| Camaçari (Northeastern) | PET (1)          | 78,000  | 57,155                                | 66,233 | 72,194 |
|                         | DMT (2)          | 80,000  | 76,070                                | 70,954 | 76,985 |
| Camaçari (Northeastern) | Caprolactam      | 62,000  | 41,615                                | 49,981 | 50,483 |
|                         | Cyclohexane      | 72,000  | 57,764                                | 65,057 | 66,292 |
|                         | Cyclohexanone    | 55,000  | 40,964                                | 46,590 | 48,282 |
|                         | Ammonium sulfate | 114,000                                       | 78,296                                | 94,855 | 92,617 |

(1) On May 16, 2007, we temporarily closed our PET plant.

(2) On May 16, 2007, we permanently closed our DMT plant.

**Raw Materials of Our Business Development Unit**

The most significant direct cost associated with the production of caprolactam is the cost of benzene, which accounted for approximately 44.0% of our Business Development Unit's variable caprolactam cost of sales in 2006. All of the benzene that we use in producing caprolactam is supplied by our Basic Petrochemicals Unit.

The most significant direct cost associated with our production of PET is the cost of para-xylene, which accounted for approximately 65.0% of our Business Development Unit's variable PET production costs in 2006. All of the para-xylene that we used in producing PET was supplied by our Basic Petrochemicals Unit.

**Technology of Our Business Development Unit**

We have entered into several non-exclusive agreements with a number of leading petrochemical companies to use technology for our Business Development Unit. The technology of our Business Development Unit includes hydroxylammonium phosphate oximation, or HPO, technology, licensed by Dutch State Mines, which we use at our caprolactam plant.

We do not pay any continuing royalties under this license agreement, but we paid an initial fee under this license agreement. If this license agreement were terminated or no longer available to us, we believe that we would be able to replace this technology with comparable or better technology from other sources.

**Sales and Marketing of Our Business Development Unit**

Our Business Development Unit sells its products primarily in northeastern Brazil, mainly to third generation petrochemical producers located in the Northeastern Complex. We determine the prices for the products of our Business Development Unit with reference to several market factors that include the prices paid by third generation producers for imports of these products and prevailing market prices in Brazil.

Our Business Development Unit sells its products to a highly concentrated customer base. Four customers accounted for approximately 38.6% of our total PET sales during the year ended December 31, 2006. Our Business Development Unit's caprolactam customer base is even more concentrated, as one customer accounted for approximately 23.2% of our total caprolactam sales during the year ended December 31, 2006.

In order to continue serving our PET customers following the temporary closure of our PET plant on May 16, 2007, we entered into a contract with M&G Finanziaria Industriale S.p.A., the largest PET producer in Brazil and one

of the two largest producers worldwide, for the supply of 60 thousand tons of the resin per year. Our relationships with our PET customers, including the provision of technical assistance, will continue to be conducted under our commercial policy.

**Table of Contents*****Competition***

Monmeros Colombo Venezolanos S.A., or Monmeros, is the only manufacturer, other than our company, of caprolactam in South America, with an annual production capacity of 30,000 tons. Monmeros supplied approximately 6,100 tons of caprolactam in 2006, or approximately 18.9% of the caprolactam sold in Brazil.

The textile industry consumed the most caprolactam in Brazil during 2006 (approximately 13,000 tons), and the engineering plastics and plastic films segments of the petrochemical industry consumed an aggregate amount of approximately 19,400 tons of caprolactam in 2006.

There are three other producers of PET in Brazil: Rhodia-ster S.A., or Rhodia-ster (a subsidiary of Mossi & Ghisolfi Group); Vicunha Têxtil S.A., or Vicunha Têxtil, and M&G Finanziaria Industriale S.p.A. In 2006, Rhodia-ster and Vicunha Têxtil had annual production capacities of 290,000 tons and 24,000 tons, respectively, as compared to our annual production capacity of 78,000 tons. In February 2007, M&G Finanziaria Industriale S.p.A. commenced operation of a PET plant in Ipojuca, Pernambuco with an annual production capacity of 450,000 tons of PET.

In June 2006, Vicunha Têxtil closed its PET plant temporarily and has not announced when this plant will recommence operations. On May 16, 2007, we temporarily closed our PET plant in order to review the technology we use to produce PET following our closure of our DMT plant. While we conduct this review, we will continue serving our PET customers with PET that we purchase from M&G Finanziaria Industriale S.p.A.

We also compete with importers of PET. Imports accounted for approximately 52.8% of Brazil's total PET consumption in 2006. Although international producers of PET have greater economies of scale than our company, we are able to compete with these producers due to the high transportation costs and import duties applicable to PET imports. Our PET production has been aimed principally at the bottled water segment of the PET market, and we believe that the quality products that we sell will continue to remain competitive in the Brazilian PET market.

**Subsidiaries, Jointly Controlled Companies and Joint Venture*****Copesul***

At December 31, 2006, we owned 29.5% of the voting and total share capital of Copesul, the cracker based in the Southern Complex, Ipiranga Petroquímica owned 29.5% of the voting and total share capital of Copesul, and Petroquisa owned 15.6% of the voting and total share capital of Copesul. Prior to the consummation of the first phase of the Ipiranga Transaction, we accounted for our interest in Copesul in our Brazilian GAAP financial statements using the proportional consolidation method.

On April 18, 2007, the first phase of the Ipiranga Transaction described above under "Ipiranga Transaction" was consummated. As part of the Ipiranga Transaction, we expect to acquire 60% of the total and voting share capital of Ipiranga Química, which currently owns 86.9% of the voting share capital and 92.4% of the total share capital of Ipiranga Petroquímica, which in turn owns 29.5% of the share capital of Copesul. Assuming that all of the holders of the shares of Ipiranga Petroquímica accept the Ipiranga tender offer, upon the completion of the Ipiranga tender offer Ipiranga Química will own all of the total share capital and voting share capital of Ipiranga Petroquímica.

As part of the Ipiranga Transaction, we entered into the interim shareholders agreement, under which we obtained effective management control over the interest of Ipiranga Petroquímica in Copesul as of April 18, 2007. Under the interim shareholders agreement, we have the right to nominate a majority of the nominees of Ipiranga Petroquímica to the board of directors of Copesul. As a result of our obtaining effective control over Copesul, we will fully consolidate the assets, liabilities and results of operations of Copesul at and for periods ending after March 31, 2007.

In connection with the Ipiranga Transaction, we have filed a request with the CVM through our subsidiary EDSP58 to delist the share capital of Copesul from the São Paulo Stock Exchange through a public tender offer for



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the Copesul shares not currently owned by our company, Ipiranga Petroquímica or Petroquisa, which currently represent 25.5% of the total share capital and voting share capital of Copesul. The Copesul tender offer will be made by EDSP58, a special purpose vehicle in which we own 60% of the share capital and Petrobras owns 40% of the share capital. The Copesul tender offer will be conditioned on its acceptance by the holders of at least two-thirds of the shares that are present or represented at the São Paulo Stock Exchange at the time of the tender offer auction. We expect that this transaction will be consummated on or prior to September 30, 2007.

Upon the consummation of the last phase of the Ipiranga Transaction, which we expect to occur in November 2007:

we will continue to own shares of Copesul representing 29.5% of the total and voting share capital of Copesul;

Ipiranga Petroquímica will continue to own shares of Copesul representing 29.5% of the total and voting share capital of Copesul; and

we will own 60% of the share capital of EDSP58 which, assuming that all of the holders of the shares of Copesul accept the Copesul tender offer, will own shares of Copesul representing 25.5% of the total and voting share capital of Copesul.

Copesul, which is a corporation (*sociedade anônima*) organized under the laws of Brazil, is the second largest petrochemical cracker in Brazil based on production capacity, with approximately 34.3% of Brazilian production capacity of ethylene at December 31, 2006.

*Overview of Copesul*

Copesul was formed in 1976 with Petroquisa as its majority shareholder and commenced operations in 1982. In May 1992, as part of the Brazilian government's efforts to privatize the Brazilian petrochemical industry, Petroquisa auctioned a portion of its interest in Copesul to private investors.

Copesul's net sales revenue on a consolidated basis was R\$6,299.2 million in 2006, R\$5,552.6 million in 2005 and, R\$5,374.1 million in 2004, as adjusted to conform to our accounting policies. Copesul's net income on a consolidated basis was R\$615.2 million in 2006, R\$566.0 million in 2005 and R\$558.4 million in 2004, as adjusted in 2005 and 2004 for the effects of unrealized tax incentives to conform to our accounting policies.

Copesul is the second largest petrochemical cracker in Brazil based on production capacity, with approximately 34.3% of Brazilian production capacity of ethylene. It provides petrochemical feedstocks to second generation petrochemical producers located in the Southern Complex, including Ipiranga Petroquímica and our Polyolefins Unit's plants located there.

*Products of Copesul*

Copesul produces:

olefins, such as ethylene, polymer grade propylene, butadiene and butene-1;

aromatics, such as benzene, toluene, and mixed xylene;

fuels, such as automotive gasoline and LPG; and

MTBE, solvent C9 and pyrolysis C9.

As with our Basic Petrochemicals Unit, the products of Copesul are used primarily in the manufacture of intermediate second generation petrochemical products. Copesul also supplies utilities to other plants located in the Southern Complex and renders services to the operators of those plants. In 2006, 89% of Copesul's sales were

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derived from the sale of basic petrochemicals, 9% from the sale of fuels, and 2% from the sale of utilities and services.

*Production Facilities of Copesul*

Copesul owns and operates four major basic petrochemicals units (two olefin units, one aromatics units and a utilities unit), each of which is located at the Southern Complex. At December 31, 2006, Copesul's basic petrochemicals plants had nameplate annual production capacities of 1,200,000 tons of ethylene and 630,000 tons of propylene. In 2006, Copesul produced approximately 1,200,000 tons of ethylene and approximately 634,000 tons of propylene. Actual production of Copesul's plants, like the plants in our Basic Petrochemicals Unit, may exceed their stated annual production capacity.

In addition, Copesul's plants have annual benzene production capacity of 265,000 tons, annual butadiene production capacity of 105,000 tons, annual MTBE production capacity of 115,000 tons, and annual xylenes production capacity of 66,000 tons, consisting of a mixture of xylenes.

Copesul's utilities facilities include units for thermoelectric power generation, water treatment and steam production. Copesul self-generates all of its energy consumption requirements.

*Raw Materials Used by Copesul*

Similarly to our Basic Petrochemicals Unit, the principal raw material that Copesul uses to produce its basic petrochemical products is naphtha, which represents its principal production and operating cost. Copesul is located:

30 km from Refinaria Alberto Pasqualini (located in Canoas, Rio Grande do Sul), a refinery that is owned and operated by Petrobras; and

150 km from the Almirante Soares Dutra Terminal (located in Osório, Rio Grande do Sul), a port terminal owned and operated by Petrobras Transporte S.A. Transpetro, or Transpetro, a subsidiary of Petrobras.

Copesul uses the Almirante Soares Dutra Terminal to unload naphtha and petroleum condensate imported by Petrobras, SONATRACH and Repsol YPF Trading y Transporte S.A., or Ryttsa, or shipped from other Petrobras refineries located outside the State of Rio Grande do Sul. Copesul also uses the Almirante Soares Dutra Terminal to distribute products in liquid and gaseous form. A pipeline owned and operated by Transpetro transports naphtha from the Almirante Soares Dutra Terminal to Refinaria Alberto Pasqualini where it interconnects with the refinery's naphtha pipeline system. Naphtha and petroleum condensate are transported to Copesul's basic petrochemicals plants through Refinaria Alberto Pasqualini's naphtha pipeline system.

On February 23, 1996, Copesul and Petrobras entered into a Naphtha, LPG and Condensate Purchase and Sale Contract. This contract has a term of 16 years, expiring in 2012 and is automatically renewable for further five-year periods, unless either party notifies the other party in writing at least one year prior to the expiration of the contract that it does not intend to renew the contract. Under this contract:

Petrobras has agreed to sell and deliver naphtha and petroleum condensate to Copesul's basic petrochemicals plants in the Southern Complex exclusively for Copesul's use as a raw material;

Copesul provides Petrobras with a firm commitment order for naphtha each month, together with an estimate of the volume of naphtha that Copesul will purchase over the following six months;

if Copesul requests to purchase volumes of naphtha that exceed the minimum volumes it establishes, Petrobras must use its best efforts to attempt to meet Copesul's higher demand;

if Copesul fails to purchase the minimum volumes that it establishes for a given year, Copesul is required to pay damages to Petrobras, and if Petrobras fails to deliver the minimum volumes, Petrobras is required to pay damages to Copesul;

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Petrobras may suspend deliveries, in whole or in part, or may terminate this contract without penalties if required by the National Petroleum Agency as a result of a national contingency plan that adversely affects the supply of petroleum derivatives in Brazil; and

Petrobras may rescind the contract, without prior notice, if: (1) Copesul violates any provision of the contract; (2) Copesul declares bankruptcy, or is declared bankrupt or is liquidated; (3) Copesul transfers all or part of its rights and obligations under the contract to a third party without Petrobras' consent; or (4) Copesul is involved in a reorganization or merger.

On March 30, 2005, Copesul and SONATRACH entered into a Condensate Purchase and Sale Contract, which was amended in January 2006 and January 2007. This contract, as amended, has a one-year term, expiring in January 2008. The parties meet and negotiate the conditions of renewal of this contract each year. Under this contract: SONATRACH has agreed to sell and deliver petroleum condensate to Copesul exclusively for Copesul's use as a raw material;

Copesul provides SONATRACH with a firm commitment order for petroleum each month at a market price that is agreed to each month; and

Copesul agreed to purchase, and SONATRACH agreed to sell, approximately 1,000,000 tons of petroleum condensate annually.

On May 1, 2002, Copesul and Ryttsa entered into a Naphtha Purchase and Sale Contract, which was amended in September 2004 and April 2005. This contract, as amended, has a three-year term, expiring in July 2007. Copesul is currently negotiating an extension of this contract. Under this contract:

Ryttsa has agreed to sell and deliver naphtha to Copesul exclusively for Copesul's use as a raw material; and

Copesul agreed to purchase, and Ryttsa agreed to sell, an annual minimum of 630,000 tons of naphtha and an annual maximum of 870,000 tons.

In addition, Copesul purchases naphtha on the spot market from foreign suppliers located in North Africa and South America.

*Technology Used by Copesul*

Similarly to our Basic Petrochemicals Unit, Copesul uses technology under non-exclusive arrangements from a variety of sources for specific production processes, including the following:

technology licensed from TECHNIP/Kinetics Technology International BV, which Copesul uses in one of its olefins plants;

technology licensed from Shaw Stone & Webster, Inc., which Copesul uses in one of its olefins plants;

technology licensed from Axens, a subsidiary of Institut Francais du Petrole, which Copesul uses in the production of pyrolysis gasoline;

technology licensed from Nippon Zeon, which Copesul uses in its butadiene plant;

technology licensed from UOP LLC, which Copesul uses in its BTX fractionation plant;

technology licensed from Krupp/UHDE GmbH, which Copesul uses in its benzene extraction plant;

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technology licensed from Shaw Stone & Webster, Inc., which Copesul uses in its butene-1 plant; and

technology licensed for Petroflex, which Copesul uses in its MTBE plant.

Copesul also uses technology that it has developed. Copesul does not pay any continuing royalties under any of these arrangements. If any of these arrangements were terminated or no longer available to Copesul, we believe that Copesul would be able to replace this technology with comparable or better technology from other sources.

*Sales and Marketing by Copesul*

Copesul sells its basic petrochemical products principally in Brazil, as well as to customers in the United States, Europe, South America and Asia. Copesul's primary customers are the second generation petrochemical producers located in the Southern Complex, including Ipiranga Petroquímica and our Polyolefins Unit. Copesul also produces electric power, steam and treated water for its own use and for sale to seven companies located in the Southern Complex.

As is the case with our Basic Petrochemicals Unit, Copesul has a high concentration of sales to a limited number of customers. Copesul has entered into long-term supply contracts with several second generation producers located in the Southern Complex, including Ipiranga Petroquímica and our Polyolefins Unit. These supply contracts generally have an initial 10-year term and are automatically renewable for five-year periods unless one party notifies the other of its intention not to renew. These contracts also provide for minimum and maximum quantities to be purchased and monthly deliveries. Copesul determines the prices for our olefins and aromatics products with reference to several market indicators.

*Capital Expenditures of Copesul*

We expect that Copesul will invest R\$185 million in 2007 on capital expenditure projects, including:  
the conversion of its MTBE plant to the production of ethyl tertiary butyl ether, which is scheduled to be completed in the fourth quarter of 2007;

upgrades to its furnaces and logistics systems;

projects to expand the products and services that it offers;

competitiveness programs; and

safety, health and environmental programs.

*Copesul Shareholder Agreement*

We have entered into a shareholders agreement with Ipiranga Petroquímica relating to our shares of Copesul, which we refer to as the Copesul shareholders agreement. The provisions of the Copesul shareholders agreement will remain effective until the actual transfer of the shares of Ipiranga Química to our company and Petrobras as part of the fourth phase of the Ipiranga Transaction as described under Ipiranga Transaction.

Under the Copesul shareholders agreement, we and Ipiranga Petroquímica jointly control Copesul. We have agreed to consult with Ipiranga Petroquímica prior to any meeting of Copesul's board of directors or shareholders and to vote our shares together with Ipiranga Petroquímica on specified matters, including (1) policies relating to the allocation of excess amounts of raw materials, (2) policies relating to the distribution of profits, (3) the election of members to Copesul's board of directors, (4) amendments to Copesul's by-laws, (5) approval of indebtedness of Copesul in excess of certain limits, (6) sales of assets in excess of specified limits, (7) investments in excess of certain limits, and (8) the merger of Copesul with another company. We have also agreed that neither we nor Ipiranga Petroquímica will vote to approve any of the above matters unless we and Ipiranga Petroquímica vote 75% of the shares collectively held by us in favor of that action at a meeting between Ipiranga Petroquímica and our

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company or, if no quorum is obtained at such a meeting, of 75% of the shares present at a second meeting called for this purpose.

The Copesul shareholders agreement provides that we will vote with Ipiranga Petroquímica in a manner designed to ensure that both we and Ipiranga Petroquímica are able to elect the maximum possible number of members of Copesul's board of directors. The Copesul shareholders agreement is effective until August 2022, although we anticipate that the Copesul shareholders agreement will be terminated upon the actual transfer of the shares of Ipiranga Química to our company and Petrobras as part of the fourth phase of the Ipiranga Transaction.

*Interim Shareholders Agreement*

As part of the Ipiranga Transaction, we entered into the interim shareholders agreement with Ultrapar and Petrobras under which we obtained effective management control over the interest of Ipiranga Petroquímica in Copesul as of April 18, 2007.

*Ipiranga Memorandum of Understanding*

As part of the Ipiranga Transaction, we entered into the Ipiranga memorandum of understanding with Petrobras regarding, among other things, the interests of Ipiranga Petroquímica in Copesul, which grants Petrobras veto rights with respect to certain matters that are subject to the approval of the shareholders and boards of directors of Copesul. Under the Ipiranga memorandum of understanding, we have the right to nominate a majority of the nominees of Ipiranga Petroquímica to the board of directors of Copesul.

Under the Ipiranga memorandum of understanding, Petrobras has veto rights over the following matters at any general meeting of shareholders of Copesul: (1) any modification of the rights conferred on the shares of Copesul under its by-laws if that modification would adversely affect the value of the Copesul shares held, directly or indirectly, by Petrobras; (2) any change, increase or reduction of the scope of Copesul's corporate purpose; (3) any increase in the number of members of the board of directors of Copesul; (4) any decrease in the number of members of the board of director of Copesul to be nominated by Petrobras; (5) any capital increase by Copesul paid in by tendering goods or rights, unless those goods or rights relate to the corporate purpose of Copesul and a valuation of those goods or rights is performed by a first tier investment bank or independent auditing firm; (6) any merger or spin-off of Copesul into another company, or of another company into Copesul, that could result in the dilution of the percentage ownership of Petrobras; (7) the dissolution or liquidation of Copesul; (8) the issuance of debentures convertible into shares of Copesul; (9) the creation of preferred shares, or classes of existing preferred shares, without maintaining the proportion in relation to the existing classes of preferred shares of Copesul; and (10) any change in rights, privileges, conditions of redemption and amortization of one or more classes of preferred shares of Copesul, or the creation of a new class of shares of Copesul with more favorable conditions.

Under the Ipiranga memorandum of understanding, Petrobras has veto rights over resolutions of Copesul's board of directors relating to the following matters: (1) acquisitions, sales or the granting of liens over the fixed assets of Copesul with values in excess of 20.0% of Copesul's net worth; (2) any agreements with respect to transactions involving an amount in excess of 20% of Copesul's net worth, except for agreements executed in the ordinary course of its business; (3) transactions involving our affiliates or affiliates of Petrobras, other than transactions involving the corporate integration of Ipiranga Química and Ipiranga Petroquímica with respect to Copesul; and (4) investments in other companies, unless they are in the same business as Copesul.

*Ipiranga Química and Ipiranga Petroquímica*

On April 18, 2007, the first phase of the Ipiranga Transaction described above under "Ipiranga Transaction" was consummated. As part of the Ipiranga Transaction, we expect to acquire 60% of the total and voting share capital of Ipiranga Química. As part of the Ipiranga Transaction, we entered into the interim shareholders agreement with Ultrapar and Petrobras, under which we obtained effective management control over Ipiranga Química as of April 18, 2007. As a result of our obtaining effective control over Ipiranga Química, we will fully consolidate the assets, liabilities and results of operations of Ipiranga Química at and for periods ending after March 31, 2007. See "Ipiranga Transaction."

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As part of the Ipiranga Transaction, we entered into the Ipiranga memorandum of understanding with Petrobras regarding, among other things, the control of Ipiranga Química and Ipiranga Petroquímica, which grants Petrobras veto rights with respect to certain matters that are subject to the approval of the shareholders and boards of directors of Ipiranga Química and Ipiranga Petroquímica. Under the Ipiranga memorandum of understanding, we have the right to nominate a majority of the boards of directors of Ipiranga Química and Ipiranga Petroquímica.

Ipiranga Química, which is a corporation (*sociedade anônima*) organized under the laws of Brazil, owns 86.9% of the voting share capital and 92.4% of the total share capital of Ipiranga Petroquímica. Ipiranga Química was formed in 1990 and its principal asset is the share capital of Ipiranga Petroquímica.

Ipiranga Petroquímica, which is a corporation (*sociedade anônima*) organized under the laws of Brazil, is the second largest producer of polyethylene and third largest producer of polypropylene in Brazil, based on production capacity. In addition, Ipiranga Petroquímica owns 29.5% of the share capital of Copesul. Ipiranga Petroquímica was formed in 1976 and commenced operations in 1982.

On a consolidated basis, giving effect to the proportional consolidation of Copesul, Ipiranga Petroquímica reported net sales revenue of R\$3,387.9 million in 2006, R\$2,992.6 million in 2005 and R\$2,971.9 million in 2004, and net income of R\$322.2 million in 2006, R\$275.6 million in 2005 and R\$417.7 million in 2004.

*Products of Ipiranga Petroquímica*

Ipiranga Petroquímica produces polypropylene and polyethylene, including HDPE, medium density polyethylene, or MDPE, and LLDPE, at its plants in the Southern Complex. Our Polyolefins Unit produces each of these products, other than MDPE. MDPE is used in applications that require impact resistance and stiffness, such as diapers and hygienic articles, water storage tanks, technical parts and industrial containers. Approximately three-quarters of Ipiranga Petroquímica's sales volume in 2006 was derived from the sale of polyethylene products, and most of the remainder was derived from the sale of polypropylene products.

*Production Facilities of Ipiranga Petroquímica*

Ipiranga Petroquímica owns five polyolefins production facilities, all of which are located in the Southern Complex. Ipiranga Petroquímica has an annual polyethylene production capacity of 550,000 tons and an annual polypropylene production capacity of 180,000 tons. Ipiranga Petroquímica produces polyethylene at four plants, (1) a swing line plant with a combined annual production capacity of 150,000 tons of LLDPE and HDPE, and (2) three plants with an annual HDPE production capacities of 140,000 tons, 140,000 and 120,000 tons, respectively. Ipiranga Petroquímica produces polypropylene at one plant with an annual production capacity of 180,000 tons. Ipiranga Petroquímica produced approximately 491,700 tons of polyethylene and approximately 146,300 tons of polypropylene in 2006.

*Raw Materials Used by Ipiranga Petroquímica*

As with our Polyolefins Unit, the most significant direct costs associated with Ipiranga Petroquímica's production of polyethylene and polypropylene are the costs of purchasing ethylene and propylene. In 2006, all of these raw materials were supplied by Copesul. Similarly to our Polyolefins Unit, Ipiranga Petroquímica is highly dependent on ethylene and propylene supplied by Copesul. At December 31, 2006, Copesul had an annual ethylene production capacity of 1,200,000 tons and an annual propylene production capacity of 630,000 tons.

Ipiranga Petroquímica has entered into long-term ethylene and propylene supply contracts with Copesul that extend through 2012 for ethylene and 2014 for propylene, and are automatically renewable for additional five-year terms. Under these contracts, Ipiranga Petroquímica is required to purchase an annual minimum of 284,000 tons of ethylene and an annual maximum of 474,000 tons, and an annual minimum of 78,600 tons of propylene and an annual maximum of 131,000 tons, in each case subject to daily and monthly limits. Ipiranga Petroquímica purchases ethylene from Copesul at prices determined by reference to international market prices for ethylene.

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Ipiranga Petroquímica also uses butene as a raw material in the production of HDPE and LLDPE, and hexene as a raw material in the production of LLDPE. Butene is supplied by Copesul and Ipiranga Petroquímica imports hexene from suppliers located in South Africa.

Ipiranga Petroquímica also purchases chemical catalysts, solvents and utilities, such as electric power, water, steam and nitrogen. Ipiranga Petroquímica produces its own catalysts for its HDPE plants using Hoechst technology, and it purchases the inputs that it need to produce these catalysts from various suppliers at market prices. Ipiranga Petroquímica the catalysts that it uses in its swing line LLDPE/HDPE plant and its polypropylene plant from Basell.

Copesul supplies Ipiranga Petroquímica s facilities with steam and water. Ipiranga Petroquímica purchases electric power from Tractabel Energia S.A. pursuant to a long-term power purchase agreement.

*Technology Used by Ipiranga Petroquímica*

Ipiranga Petroquímica s HDPE plants utilize Hostalen technology licensed from Basell and are the only polyethylene plants in Brazil to use this technology. Ipiranga Petroquímica has fully paid all royalties due under the terms of this license agreement.

Ipiranga Petroquímica s swing line LLDPE/HDPE plant utilizes Spherilen® technology licensed from Basell Polyolefine GmbH. Ipiranga Petroquímica has fully paid all royalties due under the terms of this license agreement.

Ipiranga Petroquímica s polypropylene plants use Spheripol® technology under agreements with Basell Technology Company B.V. Ipiranga Petroquímica has fully paid all royalties due under the terms of this license agreement.

Ipiranga Petroquímica operates a Technology and Innovation Center which is similar to the Braskem Center for Technology and Innovation. See Polyolefins Unit Technology of Our Polyolefins Unit Research and Development.

*Sales and Marketing by Ipiranga Petroquímica*

Ipiranga Petroquímica sells its polyethylene and polypropylene products to approximately 300 customers. Similarly to our Polyolefins Unit, Ipiranga Petroquímica has a diversified product mix that allows it to serve a broad range of end users in several industries. Ipiranga Petroquímica s customers generally are third generation petrochemical producers that manufacture a wide variety of plastic-based consumer and industrial goods. In addition to direct sales to its customers, our Ipiranga Petroquímica sells its products in Brazil through exclusive independent distributors.

Ipiranga Petroquímica maintains sales offices in Chile and Argentina. Export sales, including sales made through its subsidiaries, represented 36.0% of Ipiranga Petroquímica s net sales volume in 2006. Approximately one-half of Ipiranga Petroquímica s export sales in 2006 were made to Argentina and Chile in 2006, with the remainder made to European countries (17%), Andean Pact countries (13%), African countries (9%), Uruguay and Paraguay (6%) and other countries.

Ipiranga Petroquímica determines the prices for its polyethylene and polypropylene products with reference to international market prices. Its customers in Brazil may pay in full on delivery or elect credit terms that require payment in full within up to 60 days following delivery.

Ipiranga Petroquímica generally conducts its export sales to buyers in countries through the international spot market. Pricing is based on international spot market prices. Ipiranga Petroquímica makes export sales in Latin America on the same payment terms as sales made in Brazil. Export sales outside of Latin America are made with letters of credit.

**Table of Contents***Capital Expenditures of Ipiranga Petroquímica*

We expect that Ipiranga Petroquímica will invest R\$28 million in 2007 on capital expenditure projects, including an expansion of its polypropylene plant by 30,000 tons and the acquisition of new extrusion equipment.

*Ipiranga Memorandum of Understanding*

As part of the Ipiranga Transaction, we entered into the Ipiranga memorandum of understanding with Petrobras regarding, among other things, the control of Ipiranga Química and Ipiranga Petroquímica, which grants Petrobras veto rights with respect to certain matters that are subject to the approval of the shareholders and boards of directors of Ipiranga Química and Ipiranga Petroquímica. Under the Ipiranga memorandum of understanding, we have the right to nominate a majority of the boards of directors of Ipiranga Química and Ipiranga Petroquímica.

Under the Ipiranga memorandum of understanding, Petrobras has veto rights over the following matters at any general meeting of shareholders of Ipiranga Química or Ipiranga Petroquímica: (1) any modification of the rights conferred on the shares of Ipiranga Química or Ipiranga Petroquímica by their respective by-laws if that modification would adversely affect the value of the shares of Ipiranga Química or Ipiranga Petroquímica held, directly or indirectly, by Petrobras; (2) any change, increase or reduction of the scope of the corporate purpose of Ipiranga Química or Ipiranga Petroquímica; (3) any increase in the number of members of the board of directors of Ipiranga Química or Ipiranga Petroquímica; (4) any decrease in the number of members of the board of directors of Ipiranga Química or Ipiranga Petroquímica to be nominated by Petrobras; (5) any capital increase by Ipiranga Química or Ipiranga Petroquímica paid in by tendering goods or rights, unless those goods or rights relate to the corporate purpose of Ipiranga Química or Ipiranga Petroquímica and a valuation of those goods or rights is performed by a first tier investment bank or independent auditing firm; (6) any merger or spin-off of Ipiranga Química or Ipiranga Petroquímica into another company, or of another company into Ipiranga Química or Ipiranga Petroquímica, that could result in the dilution of the percentage ownership of Petrobras; (7) the dissolution or liquidation of Ipiranga Química or Ipiranga Petroquímica; (8) the issuance of debentures convertible into shares of Ipiranga Química or Ipiranga Petroquímica; (9) the creation of preferred shares, or classes of existing preferred shares, without maintaining the proportion in relation to the existing classes of preferred shares of Ipiranga Química or Ipiranga Petroquímica; and (10) any change in rights, privileges, conditions of redemption and amortization of one or more classes of preferred shares of Ipiranga Química or Ipiranga Petroquímica, or the creation of a new class of shares of Ipiranga Química or Ipiranga Petroquímica with more favorable conditions.

Under the Ipiranga memorandum of understanding, Petrobras has veto rights over resolutions of the board of directors of Ipiranga Química and Ipiranga Petroquímica relating to the following matters: (1) acquisitions, sales or the granting of liens over the fixed assets of Ipiranga Química or Ipiranga Petroquímica with values in excess of 20.0% of the net worth of Ipiranga Química or Ipiranga Petroquímica; (2) any agreements with respect to transactions involving an amount in excess of 20% of the net worth of Ipiranga Química or Ipiranga Petroquímica, except for agreements executed in the ordinary course of business of Ipiranga Química or Ipiranga Petroquímica; (3) transactions involving our affiliates or affiliates of Petrobras, other than transactions involving the corporate integration of Ipiranga Química and Ipiranga Petroquímica with respect to Copesul; and (4) investments in other companies, unless they are in the same business as Ipiranga Química or Ipiranga Petroquímica.

***Petroflex***

At December 31, 2006, we owned 20.1% of the total and voting share capital of Petroflex. Petroflex, which is a corporation (sociedade anônima) organized under the laws of Brazil, is the leading producer of synthetic rubber in Latin America and produces approximately 360,000 tons of more than 70 types of elastomers per year.

Petroflex was formed in 1976 with Petroquisa as its majority shareholder. In 1992, as part of the Brazilian government's efforts to privatize the Brazilian petrochemical industry, Petroquisa auctioned a portion of its equity interest in Petroflex to private investors. At December 31, 2006, we and Suzano Química Ltda., an affiliate of Suzano, each owned 20.1% of the voting and total share capital of Petroflex and Unipar União de Indústrias Petroquímicas S.A. owned 10.1% of Petroflex's voting share capital.



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Petroflex's net sales revenue was R\$1,361.5 million in 2006, R\$1,373.2 million in 2005 and R\$1,306.0 million in 2004, as adjusted to conform to our accounting policies. Petroflex's net income was R\$26.0 million in 2006, R\$88.3 million in 2005 and R\$98.6 million in 2004, as adjusted for the effects of revaluation of property, plant and equipment to conform to our accounting policies. We account for our interest in Petroflex in our Brazilian GAAP financial statements using the proportional consolidation method.

Petroflex operates three plants in Brazil located in Duque de Caxias, Rio de Janeiro; Cabo, Pernambuco; and Triunfo, Rio Grande do Sul. Petroflex sells its products to customers in approximately 70 countries. The main customers of Petroflex are manufacturers of tires, shoes, adhesives and sealants.

The major raw materials used in Petroflex's production process are butadiene and styrene. Petroflex purchases butadiene from us from which it produces styrene-butadiene, polybutadiene, liquid hydroxylated polybutadiene and other elastomers. Due to high naphtha prices in 2006, the price of butadiene increased by 9% in the Brazilian market and the price of styrene increased by 6%. However, the recovery of synthetic rubber prices in *reais*, due to increases in international market prices, allowed Petroflex to pass on most of these increased costs to its customers.

We have entered into a shareholders agreement with Suzano and Unipar União de Indústrias Petroquímicas, or Unipar, with respect to our shares of Petroflex. Suzano owns 20.1% of Petroflex's total and voting share capital; and Unipar owns 10.1% of Petroflex's total and voting share capital. Such proportion is required to be maintained even if any of the controlling shareholders acquires new shares issued by Petroflex. The Petroflex shareholders agreement contains provisions governing voting, transfer and preemptive rights. We have the right to elect two of the nine members of Petroflex's board of directors.

We have agreed in the Petroflex shareholders agreement to reach unanimous decisions with the other parties with respect to certain actions to be taken by Petroflex's board of directors or shareholders, including: changes to Petroflex's by-laws, subject to certain exceptions; Petroflex's dissolution or liquidation; the merger of Petroflex with or into another company; transactions involving the repurchase, amortization and redemption of Petroflex's shares.

The Petroflex shareholders agreement also provides a right of first refusal for transfers or sales of the controlling shares of Petroflex to third parties, except for transfers and sales of Petroflex share capital to companies affiliated to the selling shareholder. Third-party purchasers of the controlling shares of Petroflex also must agree to enter into and comply with the Petroflex shareholders agreement.

***Petroquímica Paulínia***

At December 31, 2006, we owned 60.0% of the total and voting share capital of Paulínia. Paulínia, which is a corporation (*sociedade anônima*) organized under the laws of Brazil, was incorporated on September 16, 2005 and is a joint venture between our company and Petroquisa for the construction and operation of a polypropylene plant to be located in Paulínia, in the State of São Paulo. We account for our interest in Paulínia in our Brazilian GAAP financial statements using the proportional consolidation method.

We anticipate that Paulínia's plant will have an initial annual production capacity of 350,000 tons of polypropylene and expect that this plant will commence operations in the second quarter of 2008. We contributed the process technology that will be used by this plant under an agreement with a 20-year term. Petrobras will supply Paulínia with polymer-grade propylene, the primary feed stock to be used in Paulínia's production processes, through its refineries in Paulínia and Henrique Lage under an agreement with an initial 20-year term. The agreement with Petrobras is automatically renewable for consecutive two-year terms following the initial term, unless terminated by one of the parties.

We are a party to a shareholders agreement with Petroquisa with respect to our shares of Paulínia. Petroquisa owns 40.0% of Paulínia's total and voting share capital. The Paulínia shareholders agreement, which has a 20-year term, provides that:

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so long as we own at least 60% of Paulínia's total share capital, we have the right to nominate a majority (three members) of Paulínia's board of directors (and their respective alternates) and two of its three executive officers;

so long as Petroquisa owns at least 40% of Paulínia's total share capital, Petroquisa has the right to nominate two members of Paulínia's board of directors (and their respective alternates) and one of its three executive officers;

if the interest in the total share capital of Paulínia of our company or Petroquisa falls below 40% (but exceeds 20%), we or Petroquisa will have the right to elect one member of Paulínia's board of directors; and

if the interest in the total share capital of Paulínia of our company or Petroquisa falls below 10% (if we and Petroquisa are Paulínia's only shareholders at the time, or below 20% if Paulínia has additional shareholders at the time), we or Petroquisa will no longer have the right to elect members of Paulínia's board of directors.

We have agreed with Petroquisa to attempt to reach unanimous decisions with respect to certain actions to be taken by Paulínia's board of directors or shareholders, including (1) transactions involving the purchase, sale, assignment or encumbrance of fixed assets of Paulínia in excess of specified amounts; (2) Paulínia's incurrence of indebtedness in excess of certain specified levels; (3) investments in other companies in any form; and (4) the merger, spin-off, consolidation or any other type of reorganization involving Paulínia's jointly controlled companies, affiliates and subsidiaries, as well the dissolution or liquidation or the declaration of bankruptcy by any of these companies. We have also agreed with Petroquisa to attempt to reach decisions by an 80% supermajority with respect to certain actions to be approved by Paulínia's shareholders, including (1) the merger, spin-off, consolidation or any other type of reorganization involving Paulínia; (2) Paulínia's dissolution or liquidation; (3) the declaration of bankruptcy by Paulínia; (4) the issuance of securities by Paulínia; (5) changes to Paulínia's by-laws; (6) changes to propylene supply agreement between Petrobras and Paulínia, the technology contribution agreement between Paulínia and our company, or other operating agreements entered into between Paulínia and Petrobras or our company; and (7) any capital increase by our company and Petroquisa to complete the construction and implementation of the polyethylene plant, if construction has already commenced but Paulínia lacks sufficient funds to complete construction.

Under the Paulínia shareholders agreement, we and Petroquisa granted to each other a right of first offer and a right of first refusal in respect of sales, transfers or assignment to unrelated third parties of share capital of Paulínia owned directly or indirectly by either of us. In addition, if an impasse occurs in respect of certain actions that require the approval of a super-majority of Paulínia's shareholders, both Petroquisa and our company may offer to purchase the shares of the other or may offer to sell the shares to the other. If either Petroquisa or our company offers to sell the shares to the other party and the other party rejects the offer, then the offering party may sell the shares to a third party. If both Petroquisa and our company desire to sell our shares in Paulínia, these shares will be jointly sold (including through an auction process) to one or more third parties. In each case, the sales price will be determined based on an appraisal process specified in the shareholders agreement.

***RPI***

On April 18, 2007, the first phase of the Ipiranga Transaction described above under "Ipiranga Transaction" was consummated. As part of the Ipiranga Transaction, we expect to acquire 33.3% of the total and voting share capital of RPI. As part of the Ipiranga Transaction, we entered into the RPI shareholders agreement, which gives each of Ultrapar, Petrobras and our company the right to nominate one-third of the directors of RPI. As a result, we will proportionally consolidate the assets, liabilities and results of operations of RPI at and for periods ending after March 31, 2007. See "Ipiranga Transaction."

RPI, which is a corporation (*sociedade anônima*) organized under the laws of Brazil, owns and operates a petroleum refinery located in Rio Grande in the state of Rio Grande do Sul with a daily refining capacity of 17,000 barrels. On an unconsolidated basis, RPI reported net sales revenue of R\$432.1 million in 2006, R\$291.8 million in

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2005 and R\$507.9 million in 2004, and net income of R\$184.0 million in 2006, R\$137.3 million in 2005 and R\$217.6 million in 2004.

RPI owns and operates a petroleum refinery with a daily refining capacity of 17,000 barrels. RPI produces automotive gasoline, diesel fuel, naphtha, fuel oil and other refined petroleum products. RPI reported that in 2006, 44.2% of RPI's net sales revenue was derived from sales of automotive gasoline, 33.7% was derived from sales of diesel fuel, 8.9% was derived from sales of naphtha, and the remainder was derived from sales of other products.

**Capital Expenditures**

Our capital expenditures on property, plant and equipment and intangible assets were R\$953.0 million in 2006, R\$930.2 million in 2005 and R\$704.4 million in 2004. Additionally, our investments in interests in other companies were R\$222.7 million in 2006, R\$34.0 million in 2005 and R\$23.6 million in 2004. Our capital expenditures projects during 2004 through 2006 included the following:

an efficiency enhancement project at one of our polypropylene plants in the Southern Complex that increased our annual polypropylene production capacity by 100,000 tons. This project was undertaken in 2003 and 2004 at a total cost of R\$21.0 million;

an automation project in our PVC plants in Alagoas and the Northeastern Complex that is expected to increase the reliability of the operation of and modernize these plants, improve the operational performance of these plants, and increase the safety of our production processes at these plants. We invested R\$37.4 million in this project in 2003, 2004, 2005 and 2006. This project was completed at our Alagoas PVC plant in 2004 and at our PVC plant in the Northeastern Complex in the second half of 2006;

the first stage of our modernization and improvement project at our Aromatics 1 and 2 units in the Northeastern Complex that increased our annual para-xylene production capacity by 50,000 tons. This project was undertaken in 2004 at a total cost of R\$25.1 million;

an efficiency enhancement at our Alagoas PVC plant that increased its annual production capacity by 50,000 tons. This project was undertaken in 2004 and 2005 at a total cost of R\$111.8 million;

an efficiency enhancement project at one of our polyethylene plants in the Northeastern Complex that increased its annual production capacity by 30,000 tons. This project was undertaken in 2004 and 2005 at a total cost of R\$9.2 million;

an efficiency enhancement project at our other polyethylene plant in the Northeastern Complex that we believe will increase its annual production capacity by 30,000 tons. We invested R\$3.1 million in this project in 2004 and 2005 and completed this project in the third quarter of 2006 at a total cost of approximately R\$9.9 million; and

an efficiency enhancement project at our Aromatics 2 unit in the Northeastern Complex that increased our annual isoprene production capacity by 8,800 to 26,800 tons. We completed this project in 2006 at a total cost of R\$81.9 million.

**Braskem+ Program**

In 2004, we began implementation of an operational excellence program named *Braskem+*. This program was designed to build upon the experience that Braskem has accumulated through the process of capturing operational synergies during its integration process. This program identified 210 specific initiatives, each with its own performance goals and implementation schedule. At December 31, 2006, we had made capital expenditures of R\$295.8 million related to the implementation of this program. We made additional capital expenditures of approximately R\$20.5 million in 2007 to complete this program.

**Table of Contents*****Formula Braskem***

In 2005, we commenced our Formula Braskem program to implement a new integrated management system intended to incorporate the best practices in the international petrochemical industry in our management systems and the most recent technological developments available in the marketplace. At December 31, 2006, we had made capital expenditures of R\$91.0 million related to the implementation of Formula Braskem. We expect to make capital expenditures of R\$10.6 million in 2007 to complete the first phase of Formula Braskem and expect to make capital expenditures of approximately R\$6.8 million in 2007 to implement the second phase of Formula Braskem.

***Petroquímica Paulínia***

On September 16, 2005, we and Petroquisa incorporated Paulínia as a joint venture company for the construction and operation of a polypropylene plant to be located in Paulínia, in the State of São Paulo, with an initial annual production capacity of 350,000 tons. We own 60% of the total and voting share capital of Paulínia, and Petroquisa owns the remaining total and voting share capital. The total budgeted cost of this plant is approximately R\$734.0 million. We expect that 35% of the cost of this plant will be financed through equity contributions by the shareholders of Paulínia, and the remaining 65% will be expected to be financed under the terms of a long-term financing arrangement. This plant is expected to commence operations in the second quarter of 2008. We can provide no assurances that the actual cost of the construction of this plant will not exceed the budgeted cost.

***Politeno Acquisition***

On April 6, 2006, we purchased all of the common and preferred shares of Politeno that were owned by SPQ (a subsidiary of Suzano), Sumitomo and Itochu. We paid a portion of the purchase price for these shares in an aggregate amount of the *real*-equivalent of US\$111.3 million (US\$60.6 million to SPQ and a total of US\$50.7 to Sumitomo and Itochu) on April 6, 2006. The remainder of the purchase price for these shares will be calculated based on an earn-out formula that will take into account Politeno's operating performance, measured by fluctuations in polyethylene and ethylene margins in the Brazilian petrochemical market during the 18 months following the execution date of the agreement under which we acquired these shares. Following the Politeno acquisition, we owned 100% of the voting share capital and 96.2% of the total share capital of Politeno. Politeno merged with and into Braskem on April 2, 2007.

***Polialden Merger***

At an extraordinary shareholders' meeting on May 31, 2006, our shareholders approved our merger with Polialden and the conversion of 2,632,043 of our class A preferred shares into 2,632,043 of our common shares in order to maintain the required minimum ratio of our common shares to preferred shares in accordance with the Brazilian Corporation Law after completion of our merger with Polialden. In connection with this merger, we issued 7,878,825 of our class A preferred shares in exchange for 264,886,083 of Polialden's preferred shares.

***Politeno Merger***

At an extraordinary shareholders' meeting on April 2, 2007, our shareholders approved our merger with Politeno and the conversion of 486,530 of our class A preferred shares into 486,530 of our common shares in order to maintain the required minimum ratio of our common shares to preferred shares in accordance with the Brazilian Corporation Law after completion of our merger with Politeno. In connection with this merger, we issued 1,533,670 of our class A preferred shares in exchange for 412,901,157 of Politeno's class A preferred shares and 2,126,856,433 of Politeno's class B preferred shares.

***Ipiranga Transaction***

On March 18, 2007, we entered into the Investment Agreement with Ultrapar and Petrobras. On the same date, Ultrapar and the controlling shareholders of RPI, CBPI and DPPI entered into the Purchase Agreement, with our company and Petrobras as an intervening parties. Under the Ipiranga Transaction Agreement:

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Ultrapar is obligated to acquire, as a commission agent acting on behalf of Braskem and Petrobras, 100% of the share capital of Ipiranga Química. Ipiranga Química currently owns 86.9% of the voting share capital and 92.4% of the total share capital of Ipiranga Petroquímica, which in turn owns 29.5% of the share capital of Copesul. Under the Investment Agreement, Ultrapar is obligated to transfer 60% of the share capital of Ipiranga Química to our company and 40% of the share capital of Ipiranga Química to Petrobras.

We are obligated under applicable law to conduct a public tender offer jointly with Petrobras for the 13.1% of the share capital of Ipiranga Petroquímica not currently owned by Ipiranga Química.

Under the Investment Agreement, Ultrapar is obligated to transfer 33.3% of the share capital of RPI to our company and 33.3% of the share capital of RPI to Petrobras. We will jointly and equally control RPI with Petrobras and Ultrapar.

The total purchase price to our company of the shares that we will acquire from Ultrapar in the Ipiranga Transaction is expected to be R\$1,503.9 million. In addition, we will make payments in connection with the Ipiranga tender offer and the Copesul tender offer. If the holders of all of the shares of Ipiranga Petroquímica accept the Ipiranga tender offer, the purchase price for these shares will be R\$117.9 million. If the holders of all of the shares of Copesul accept the Copesul tender offer, our portion of the purchase price for these shares will be R\$862.2 million. See Ipiranga Transaction.

As a result of the Ipiranga Transaction, we will consolidate the indebtedness of Ipiranga Química and Copesul into our financial statements. At December 31, 2006, Ipiranga Química had consolidated indebtedness, after giving effect to the proportional consolidation of Copesul, of R\$930.0 million, and Copesul had consolidated indebtedness of R\$334.6 million. At December 31, 2006, our consolidated indebtedness included R\$98.6 million of Copesul's indebtedness as a result of the application of proportional consolidation.

***Polypropylene Project***

On April 16, 2007, we entered into a Project Development Agreement with Pequiven, which supplements the Project Development Agreement Framework that we entered into with Pequiven on April 17, 2006. Under this Project Development Agreement, we expect to form a joint venture with Pequiven for the development, construction and operation of a polypropylene plant to be located in the Jose Petrochemical Complex, with an annual production capacity of approximately 450,000 tons. This Project Development Agreement sets forth the understanding of the parties regarding the implementation of this project, including the following:

this joint venture would be implemented through a new company which the parties will jointly control;

Pequiven would be responsible for obtaining a supply of propylene, the primary feed stock of this plant, for the new company;

a significant portion of the cost of the project will be borrowed by the joint venture company under project finance arrangements, collateralized exclusively by the assets of this project, with multilateral credit agencies, export credit agencies, development banks and private banks; and

the contributions of the parties to the new company may consist of cash, equity in other companies in the petrochemical sector and/or key technology and know-how.

We expect that (1) our company and Pequiven will contribute 30% of the cost of the project to the joint venture company as equity, (2) the estimated total cost of this project to the new company would be approximately US\$370 million, and (3) construction of this project would commence in 2008 and this project would begin production by the end of 2009.

We are continuing to negotiate with Pequiven regarding the implementation of this project and expect that the new joint venture company will be formed during 2007. We can provide no assurances that these negotiations will

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be successful or that if we reach a final agreement with respect to this joint venture with Pequiven, such agreement will be upon the terms currently anticipated by our management.

***Jose Olefins Project***

On April 16, 2007, we entered into a Project Development Agreement with Pequiven, which supplements the memorandum of understanding that we entered into with Pequiven on April 17, 2006. Under this Project Development Agreement, we expect to form a joint venture with Pequiven for the development, construction and operation of the Jose Olefins Project, an olefins complex in to be located in the Jose Petrochemical Complex. The proposed complex would include an ethylene cracker that would use ethane extracted from natural gas as its raw material, with an annual production capacity of 1.3 million tons, polyethylene production facilities with a combined annual production capacity of 1.1 million tons, and integrated plants to produce other second-generation petrochemicals. This Project Development Agreement sets forth the understanding of the parties regarding the implementation of this project, including the following:

    this joint venture would be implemented through a new company which the parties will jointly control; and

    a significant portion of the cost of the project will be borrowed by the joint venture company under project finance arrangements, collateralized exclusively by the assets of this project, with multilateral credit agencies, export credit agencies, development banks and private banks.

We expect that (1) our company and Pequiven will contribute 30% of the cost of the project to the joint venture company as equity, (2) the estimated total cost of this project to the new company would be approximately US\$2.5 billion, and (3) this project would begin production by the end of 2011.

We are continuing to negotiate with Pequiven regarding the implementation of this project and expect that the new joint venture company will be formed during 2007. We can provide no assurances that these negotiations will be successful or that if we reach a final agreement with respect to this joint venture with Pequiven, such agreement will be upon the terms currently anticipated by our management.

***Research and Development***

Our ability to compete in the Brazilian and foreign markets that we serve depends on our ability to integrate new production processes developed by our company and third parties in order to lower our costs and offer new thermoplastic products. In addition, our relationships with our customers are enhanced by our ability to develop new products and customize existing products to meet their needs. To meet these challenges, we maintain a research and development program that is primarily implemented at the Braskem Center for Innovation and Technology in the Southern Complex. We invested R\$44.3 million, R\$47.2 million and R\$59.2 million in research and development during 2006, 2005 and 2004, respectively.

***Other Projects***

We are currently evaluating projects that could entail significant capital expenditures in the future.

***2007 Capital Expenditure Budget***

We currently are budgeting total capital expenditures of approximately R\$550 million for 2007. Our principal capital expenditures for 2007 consist of, in addition to the projects referred to in the preceding paragraphs, approximately R\$77 million for health, environmental and quality improvement projects, approximately R\$231 million for the replacement of depreciated equipment, approximately R\$120 million for productivity improvements and approximately R\$99 million for plant modernization and information systems.

**Table of Contents****Maintenance**

Most of our maintenance is performed by third-party service providers. For example, we have contracts with Construtora Norberto Odebrecht S.A., or CNO, a company in the Odebrecht Group, Asea Brown Boveri Ltd. and other service providers to perform maintenance for our Basic Petrochemicals Unit and our Business Development Unit. We also perform some of our ordinary course maintenance with our small team of maintenance technicians, which also coordinate the planning and execution of maintenance services performed by third parties.

Because we have two independent Olefins units and two independent Aromatics units, we may continue production of basic petrochemicals without interruption, even while we perform certain maintenance services. We occasionally undertake other brief shutdowns of our operations that do not materially affect our production output, primarily for maintenance purposes, catalyst regeneration and equipment cleaning.

Regular basic petrochemicals plant maintenance requires complete plant shutdowns from time to time, and these shutdowns usually take approximately 30 days to complete. Since commencing operations in July 1978, our largest basic petrochemicals plant (Olefins 1) has undergone seven scheduled major maintenance services as part of our regular maintenance activities. The last general maintenance shutdown of our Olefins 1 unit was carried out in July and August 2001 and lasted for 25 days. This shutdown permitted inspection and maintenance of this unit, which had been operational for almost six years without a shutdown. This shutdown was intended to improve the plant's efficiency and production capacity. The cost of servicing the unit was approximately R\$39.8 million (not including the value of lost production during this shutdown). We performed a non-programmed maintenance shutdown of our Olefins 1 unit in December 2006 for 13 days. This shutdown permitted inspection and maintenance of this unit, in order to ensure the production of ethylene until July 2008, when the next general shutdown of this unit will occur. The cost of servicing the unit was approximately R\$7.0 million (not including the value of lost production during this shutdown). The next general shutdown of our Olefins 1 unit has been scheduled for July 2008 with an estimated duration of approximately 30 days.

In 2002, we shut down our Olefins 1 unit for 92 days in order to increase its production capacity and to modernize and upgrade its technology. This shutdown reduced our Basic Petrochemical Unit's ethylene and propylene production in 2002. The cost of these improvements to this unit was approximately R\$142.8 million (not including lost production).

The last general maintenance shutdown of our Aromatics 2 and Olefins 2 units (which form part of the same basic petrochemicals facility) was carried out in January and February 2004 and lasted 36 days. This shutdown permitted inspection and maintenance of this unit, which had been operational for almost six years without a shutdown. This shutdown was intended to improve the plant's efficiency and production capacity. In addition, we implemented various improvements to ensure the reliability and continuous operation of these units and to minimize the environmental impact of our operations. The cost of servicing this unit was approximately R\$89 million (not including the value of lost production during this shutdown). The next general shutdown of our Aromatics 2 and Olefins 2 units has been scheduled for 2010 with an estimated duration of approximately 25 days.

The last general maintenance shutdown of our Aromatics 1 unit was carried out in August 2005 and lasted 30 days. This shutdown permitted inspection and maintenance of this unit, which had been operational for three years without a shutdown, and the implementation of new projects to increase productivity. This shutdown was also intended to improve the efficiency and production capacity of the plants in this unit and resulted in the development of new solvents and substantial growth in our production of aromatics. The cost of servicing this unit was approximately R\$21 million (not including the value of lost production during this shutdown or investments in productivity enhancements). The next general shutdown of our Aromatics 1 unit has been scheduled for 2007 with an estimated duration of approximately 50 days.

We have a regular maintenance program for each of our polyolefins plants. Production at each of our polyolefins plants generally is shut down for seven to 20 days every two years to allow for regular inspection and maintenance. In addition, we undertake other brief shutdowns for maintenance purposes that do not materially affect our production of polyolefins. We coordinate the maintenance cycles of our polyolefins plants with those of our basic petrochemicals plants. While our basic petrochemicals facilities must be shut down for up to 30 days for





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maintenance, our polyolefins facilities may be shut down for shorter periods because these facilities are less complex to operate and maintain than our basic petrochemicals facilities.

We have a regular maintenance program for each of our vinyls plants. Our Camaçari and Alagoas PVC plants are generally shut down for 15 to 20 days every two years to allow for regular inspection and maintenance. The last general maintenance shutdown of our PVC plant in Camaçari was carried out in May 2006 and lasted for 14 days. The next general maintenance shutdown of this plant is scheduled for April 2008. The last general maintenance shutdown of our PVC plant in Alagoas was carried out in April 2007 and lasted for seven days. The next general maintenance shutdown of this plant is scheduled for October 2008. Our São Paulo PVC plant generally shuts down for five days of maintenance each year. Prior to 2007, our caustic soda and chlorine plant in Alagoas was generally shut down for 15 days of maintenance every two years. Beginning in 2007, our maintenance schedule at this plant has been altered so that we will now shut down this plant once a year for three days of maintenance in different parts of the plant. The last general maintenance shutdown of this plant was carried out in October 2006 and lasted for five days. Our caustic soda and chlorine plant in Camaçari does not require prolonged maintenance shutdowns and is shut down for two or three days each year.

Regular maintenance of our Business Development Unit plants usually requires plant shutdowns every two years that take approximately 20 days to complete. The last general maintenance shutdown of our caprolactam plant was carried out in April 2007 and lasted 20 days. The next general maintenance shutdown of this plant is scheduled for September 2008. The last general maintenance shutdown of our Business Development Unit's DMT and PET plants was carried out in April 2005 and lasted for 27 days. On May 16, 2007, we permanently closed our DMT plant as a result of this plant's high maintenance and operational costs due to the aging technology of this plant. As a result, the operations of our PET plant have also been temporarily closed in order for us to review the technology we use to produce PET.

Prior to January 1, 2006, we recorded expenditures for programmed maintenance shutdowns of our plants as Deferred charges. Such expenses occur at scheduled intervals from one to six years and are depreciated to production cost until the beginning of the next maintenance shutdown. Beginning January 1, 2006, in accordance with IBRACON Technical Interpretation 01/2006, we recorded all programmed maintenance shutdown expenses in property, plant and equipment as Machinery, equipment and facilities. In addition, the retrospective effects of depreciation with the adoption of this interpretation was recognized as shareholders' equity. Accordingly, for periods ending after January 1, 2006, we have reclassified the amount of R\$400.2 million from deferred charges to property, plant and equipment, and recognized the amount of R\$164.9 million in shareholders' equity.

**Environmental Regulation**

We are subject to Brazilian federal, state and local laws and regulations governing the discharge of effluents and emissions into the environment and the handling and disposal of industrial waste and otherwise relating to the protection of the environment.

Under federal and state environmental laws and regulations, we are required to obtain operating permits for our manufacturing facilities. State authorities in the State of Bahia issued operating permits for our plants in the Northeastern Complex in 2000, which were renewed in 2005 for a six-year term. Our environmental operating permit obligates us to engage in systematic measures for the treatment of wastewater and hazardous solid waste. State authorities in the State of Rio Grande do Sul, where our Southern Complex plants are located, regulate our operations by prescribing specific environmental standards in our operating permits, which must be renewed every four years. State authorities in the States of Alagoas and São Paulo have issued permits for our plants in those respective complexes, which also must be renewed every four years. If any of our environmental licenses and permits lapse or are not renewed or if we fail to obtain any required environmental licenses and permits, we may be subject to fines ranging from R\$500 to R\$50.0 million, and the Brazilian government may partially or totally suspend our activities and impose civil and criminal sanctions on our company or both. All our environmental licenses and permits are in full force and effect.

All projects for the installation and operation of industrial facilities in the Northeastern Complex are subject to approval by the Council for Environmental Protection of the State of Bahia or by the Environmental Resources Center, the State's Environmental Protection Council's technical office, depending on the complexity of the facility.



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The State's Research and Development Center and other outside consultants act as technical advisors to the Environmental Resources Center. The State's Environmental Protection Council must approve installed projects prior to their commencement of operations and must renew such approval every five years thereafter.

The Brazilian government enacted an Environmental Crimes Law in 1998 that imposes criminal penalties on corporations and individuals causing environmental damage. Corporations found to be polluting can be fined up to R\$50.0 million, have their operations suspended, be prohibited from government contracting, be required to repair damage that they cause and lose certain tax benefits and incentives. Executive officers, directors and other individuals may be imprisoned for up to five years for environmental violations.

CETREL S.A. Empresa de Proteção Ambiental, or Cetrel, treats wastewater generated by our company and the other petrochemical producers at the Northeastern Complex at a liquid effluents treatment station located in the Northeastern Complex. This treatment station also includes a system for the collection and disposal of contaminated wastewater. Cetrel also stores and incinerates, treats and disposes of hazardous solid waste. For other kinds of solid waste, Cetrel maintains a landfill. Cetrel has installed two hazardous solid waste incinerators with a total annual incineration capacity of 16,600 tons. One of these incinerators has an annual incineration capacity of 4,400 tons and is used to dispose of chlorinated residue, and the other incinerator has an annual incineration capacity of 12,000 tons and is used to dispose of non-chlorinated residue. Another Brazilian company co-processes hazardous solid waste in a cement kiln located in the city of Pedro Leopoldo, State of Minas Gerais.

In January 1996, Cetrel obtained its BS 7750 environmental certification (British Standard) and in September 1996 became one of the first companies in the world to receive the ISO 14001 certification, an international standard for environmental control. In 1998, Cetrel obtained certification of its laboratory by the ISO Guide 25 standards system from the Brazilian Institute of Metrology and Industrial Quality.

We believe our operations are in compliance in all material respects with applicable environmental laws and regulations currently in effect. Some environmental studies that we have commissioned have indicated instances of environmental contamination at certain of our plants. In addition, we and certain of executive officers of our company and of our subsidiaries have received notices from time to time of minor environmental violations and are or have been subject to investigations or legal proceedings with respect to certain alleged environmental violations. These environmental issues, and any future environmental issues that may arise, could subject us to fines or other civil or criminal penalties imposed by Brazilian authorities. We are addressing all environmental issues of which we are aware, and we believe that none of these issues will have a material adverse effect on our business, financial condition or operations.

Our consolidated annual expenditures on environmental control were R\$73.8 million during 2006, R\$71.7 million during 2005 and R\$58.1 million during 2004. To dispose of our industrial wastewater and solid hazardous waste, we contract our jointly controlled company Cetrel at the Northeastern Complex, our subsidiary Companhia Alagoas Industrial Cinal at Alagoas, Companhia Riograndense de Saneamento, a state-owned environmental company at the Southern Complex and other third parties. These companies treat our industrial waste immediately after this waste is generated and dispose of our solid waste. Our consolidated environmental expenses relate to our continuous control and monitoring policies, and we do not have any material future environmental liabilities related to our ongoing operations. We have established a provision for environmental contingencies in the amount of R\$19.2 million. However, our environmental compliance costs are likely to increase as a result of the projected increase in our production capacity and projected increases in unit costs for treatment and disposal of industrial waste as well as the cost of compliance with future environmental regulations.

Our environmental compliance in 2006 included the following results:

no significant environmental accidents in 2006; and

no fines were levied on any of our plants by state environmental authorities during 2006.

In September 2002, we created a Health, Safety and Environment Committee, composed of leaders of each of our business units and other members of our management. This committee supports and monitors our

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environmental, health and safety efforts. In February 2003, our board of directors approved a comprehensive health, safety and environment policy, as we recognize that sustainable development and ethical practices are essential to our continued growth and performance. As part of this policy, we are committed to:

expanding our relationship with the communities in which we operate;

continually improving the health, safety and environmental aspects of our processes, products and services by promoting innovation and complying with evolving health, safety and environmental standards;

implementing preventive measures to promote (1) the health and quality of life of people in the communities in which we operate, and (2) the safety of our workers, third parties and others involved or affected by our processes; and

the efficient use of natural resources.

**Safety and Quality Control****Safety**

We have adopted a policy that makes all of our officers, directors and employees responsible for the safety of our workers and for preserving the environment.

We participate in the Responsible Care program, which establishes international standards for environmental, occupational health and safety practices for chemical manufacturers. Through our participation in this program, we adopted policies and procedures that require us to follow detailed instructions in matters of health, safety and the environment. We seek to maintain these environmental standards and have qualified each of our plants for NBR-ISO 9001 and 14001 certification, which includes internationally prescribed environmental management practices. We are currently implementing health, safety and environmental standards based on OSHAS 18001 and standards issued by the U.S. Occupational Safety and Health Administration.

Our safety record ranks above the average of companies in the Brazilian chemical industry. The following table illustrates our progress in terms of our safety record and compares our safety record to the average for the Brazilian chemical industry:

|  | 2006 | Year Ended December 31, |      | 2005 (1)  |
|--|------|-------------------------|------|-----------|
|  |      | 2005                    | 2004 | Brazilian |
|  |      | Braskem                 |      | Chemical  |
|  |      |                         |      | Industry  |
|  |      |                         |      | Average   |
| <b>Safety Indicator</b>                                      |      |                         |      |           |
| Index of Accident Frequency (accidents/200,000 man-hours)    | 0.3  | 0.2                     | 0.4  | 2.4       |
| Index of Severity (lost and deducted days/200,000 man-hours) | 3    | 4                       | 11   | 30        |

(1) Brazilian petrochemical industry average of the members of Brazilian Association of Chemical Industry and Derivative

Products for  
2005, as  
reported by the  
Brazilian  
Association of  
Chemical  
Industry and  
Derivative  
Products.

Our safety record in 2006 included the following results:

a 38% increase in our rate of personal accidents of all types, compared to 2005;

eight of our 14 units had no accidents causing injuries requiring a worker to be absent from work during 2006;  
and

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our total cost resulting from accidents was approximately 4% higher than in 2005.

Each of our industrial plants are equipped with a comprehensive firefighting safety system. At the Northeastern Complex, water is available from a 200,000 cubic meter artificial lake, connected to the industrial plants by a pumping station and a distribution network and built according to international safety standards. We and the other companies in the Northeastern Complex maintain emergency equipment and trained safety crews. The safety plan for the Northeastern Complex provides for firefighting brigades of all companies in the complex to jointly assist in the event of any major accidents. The Northeastern Complex has safety standards for construction density and the design of pipelines and highways. Similar systems are employed at the Southern Complex, our plant in the State of Alagoas and our plant in the State of São Paulo (except with respect to safety standards for construction density and design of pipelines and highways, as we do not have such facilities in São Paulo).

We have obtained OSHAS 18,001 certification of our Basic Petrochemical Unit. This certification relates to our employee health and safety management system.

**Quality Control**

Our quality control management uses ISO 9001/00, an internationally recognized quality control standard, and ISO 14001, an internationally recognized environmental control standard, as its base. We have instituted systematic improvement processes in our operational areas, focusing on integrating production, maintenance, inventory management, customer satisfaction and profitability.

We have obtained ISO 9001 certifications for all of our products. We have also obtained ISO 14001 certifications for all of our industrial plants. These certifications take into account both the quality of our products and the quality of our operating procedures.

**Property, Plant and Equipment**

Our properties consist primarily of petrochemical production facilities in Camaçari in the State of Bahia, in Maceió in the State of Alagoas, in Triunfo in the State of Rio Grande do Sul and in São Paulo in the State of São Paulo. Our principal executive offices are located in São Paulo in the State of São Paulo, and we have an administrative support office in the City of Rio de Janeiro. We also have equity interests in investments located in other parts of the country. We own all our production facilities, but we generally rent our administrative offices.

The following table sets forth our properties at December 31, 2006 by location of facilities, products produced and size of plant.

| <b>Type of Product or Service</b> | <b>Location of Facilities</b> | <b>Size of Plant<br/>(in hectares<br/>(1))</b> |
|-----------------------------------|-------------------------------|--|
| Basic petrochemicals              | Camaçari                      | 65.5   |
| Waste disposal                    | Marechal Deodoro              | 34.3   |
| Polyethylene                      | Camaçari                      | 24.5   |
| Caustic soda/EDC/chlorine         | Maceió                        | 15.0   |
| PVC/caustic soda/chlorine         | Camaçari                      | 12.6   |
| Polyethylene                      | Triunfo                       | 12.4   |
| Polypropylene                     | Triunfo                       | 11.4   |
| Caprolactam                       | Camaçari                      | 8.1  |
| PVC                               | Marechal Deodoro              | 7.0  |
| PET (2)                           | Camaçari                      | 6.2  |
| PVC                               | Vila Prudente/Capuava         | 3.2  |

(1) One hectare equals 10,000 square meters.

(2) On May 16, 2007 we

temporarily  
closed our PET  
plant.

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The descriptions of each of our business units above contain detailed charts showing the location, primary products, annual production capacity and historical annual production for each of our company's production facilities.

We believe that all of our production facilities are in good operating condition. At December 31, 2006, the consolidated net book value of our property, plant and equipment was R\$6,688.7 million. Without giving effect to the proportional consolidation of our jointly controlled companies, the net book value of our property, plant and equipment was R\$6,196.5 million.

Certain of our properties located in the Northeastern Complex (including our DMT and PET plants and all of the equipment located in these plants) and two of our polyolefins plants in the Southern Complex are mortgaged or pledged to secure certain of our financial transactions.

### **Insurance**

We carry insurance for our plants against material damage and consequent business interruption through all risks policies with a total replacement value of US\$6.2 billion. Our insurance coverage is underwritten in the Brazilian insurance market by large Brazilian insurance companies. Approximately 83% of our insurance coverage is reinsured in the international insurance market. Our existing all risks policies are in force until November 30, 2007 and are renewed annually.

The material damage insurance provides insurance coverage for losses due to accidents resulting from fire, explosion and machinery breakdown, among others. This coverage has a maximum indemnification limit of up to US\$1.9 billion per event (combined material damage and business interruption coverage) and has deductibles of up to US\$5 million depending on the plant. The business interruption coverage provides insurance for losses resulting from interruptions due to any material damage covered by the policy. This coverage is calculated to insure against losses up to US\$830 million due to shutdowns extending beyond 60 days. The losses are covered until the plant and production are fully re-established, with maximum indemnity periods ranging from 12 to 24 months.

We also have a third-party liability policy, which covers losses for damages caused to third parties from our operations, including sudden environmental pollution, up to a limit of US\$60 million per loss or occurrence.

In addition to these policies, we maintain other insurance policies for specific risks, including directors and officers liability coverage, marine and transportation insurance, automotive insurance and other kinds of coverages that are not covered by our all risks policies.

We do not anticipate having any difficulties in renewing any of our insurance policies and believe that our insurance coverage is reasonable in amount and consistent with industry standards applicable to chemical companies operating in Brazil.

### **Antitrust Matters**

Under Brazilian Law No. 8,884/94, any transaction that results in a concentration of market share equal to or greater than 20.0% of any relevant market or that involves any company or group of companies with annual gross sales of R\$400.0 million or more must be submitted to and approved by the Brazilian antitrust authorities, which consist of three entities:

the Administrative Council for Economic Defense (*Conselho Administrativo de Defesa Econômica*), or CADE, an independent agency consisting of a president and six members;

the Economic Law Office of the Ministry of Justice (*Secretaria de Direito Econômico*), or SDE; and

the Economic Monitoring Office of the Ministry of Finance (*Secretaria de Acompanhamento Econômico*), or SEAE.



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CADE is the antitrust authority responsible for reviewing and authorizing transactions that may lead to economic concentration. SEAE and SDE analyze the economic and legal implications of mergers and acquisitions under Brazilian antitrust law. As part of the antitrust review process, SDE, SEAE, the attorney general of CADE and the Brazilian federal public prosecutor each render preliminary opinions, which are delivered to the members of CADE. The members of CADE then render a final decision.

We completed the Politeno acquisition on April 6, 2006, subject to the final approval of the Brazilian antitrust authorities as permitted by Brazilian law. We submitted the terms and conditions of the Politeno acquisition to the Brazilian antitrust authorities on April 27, 2006. The Politeno acquisition was fully reviewed by CADE on July 19, 2006 and was approved without any restrictions.

The Ipiranga Transaction is subject to the final approval of the Brazilian antitrust authorities. However, Brazilian law permits us to consummate these transactions prior to receiving this final approval. Our company, together with Ultrapar and Petrobras, submitted the terms and conditions of the Ipiranga Transaction for review by the Brazilian antitrust authorities on April 9, 2007.

On April 17, 2007, CADE issued a writ of prevention relating to the Ipiranga Transaction, which, among other things, prevented our exercise of strategic management control over Ipiranga Química and Ipiranga Petroquímica. In issuing the writ of prevention, CADE stated that the purpose of the writ of prevention was to guarantee that the Ipiranga Transaction could be reversed in the event that CADE so determined following its review of the Ipiranga Transaction.

On April 25, 2007, CADE revoked this writ of prevention upon the agreement of our company to execute an agreement designed to preserve the reversibility of the Ipiranga Transaction. Under this agreement, our company will preserve all of the assets we acquire in the Ipiranga Transaction until CADE makes a final determination with respect to the Ipiranga Transaction, and our company is permitted to effectively own and manage these assets pending this final determination.

There can be no assurances that the Brazilian antitrust authorities will approve the Ipiranga Transaction as currently structured or that these authorities will not impose additional conditions on these transactions.

### **ITEM 4A. UNRESOLVED STAFF COMMENTS.**

None.

### **ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS**

*The following discussion of our financial condition and results of operations should be read in conjunction with our audited consolidated financial statements at December 31, 2006 and 2005 and for the three years ended December 31, 2006 included in this annual report, as well as with the information presented under Introduction and Item 3. Key Information Selected Financial Information.*

*The following discussion contains forward-looking statements that involve risks and uncertainties. Our actual results may differ materially from those discussed in the forward-looking statements as a result of various factors, including those set forth in Cautionary Statement with Respect to Forward-Looking Statements and Item 3. Key Information Risk Factors.*

The discussion and analysis of our financial condition and results of operations has been organized to present the following:

- a brief overview of our company and the principal factors that influence our results of operations, financial condition and liquidity;

- a review of our financial presentation and accounting policies, including our critical accounting policies;

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- a discussion of the principal factors that influence our results of operations;
- a discussion of our results of operations for the years ended December 31, 2006, 2005 and 2004;
- a discussion of developments since the end of 2006 that may materially affect our results of operations, financial condition and liquidity;
- a discussion of our liquidity and capital resources, including our working capital at December 31, 2006, our cash flows for the years ended December 31, 2006, 2005 and 2004, and our material short-term and long-term indebtedness at December 31, 2006;
- a discussion of our off-balance sheet arrangements;
- a discussion of our capital expenditures and our contractual commitments; and
- a qualitative and quantitative discussion of market risks that we face.

**Overview**

We are the leading petrochemical company in Latin America, based on average annual production capacity in 2006. We are also one of the two largest Brazilian-owned private sector industrial companies, based on net sales revenue in 2005 (the most recent year for which comparative information is currently available). We recorded net income of R\$101.3 million in 2006 on net sales revenue of R\$12,992.7 million. We produce a diversified portfolio of petrochemical products in our 18 plants in Brazil and have a strategic focus on polyethylene, polypropylene and PVC. We were the first Brazilian company with integrated first and second generation petrochemical production facilities.

Our results of operations will be significantly influenced beginning in the second quarter of 2007 by the Ipiranga Transaction and our consolidation of the assets, liabilities and results of operations of Ipiranga Química, Ipiranga Petroquímica and Copesul at and for periods ending after March 31, 2007. See Item 4: Information on the Company Ipiranga Transaction. In addition, our results of operations have been influenced and will continue to be influenced by a variety of factors, including:

- the growth rate of Brazilian GDP, which affects the demand for our products and, consequently, our domestic sales volume;
- the international market price of naphtha, our principal raw material, which significantly affects the cost of producing our products;
- the expansion of global production capacity for the products that we sell and the growth rate of the global economy;
- the exchange rate of the Brazilian *real* against the U.S. dollar;
- the level of our outstanding indebtedness and the interest rates we pay on this indebtedness, which affects our net financial expenses;
- the results of operations of those companies in which we have or had minority equity interests, such as Copesul, Politeno and Petroflex, a portion of which are consolidated into our results of operations as required by Brazilian GAAP;
- the tax policies adopted by, and resulting tax obligations to, the Brazilian government and the governments of the Brazilian states in which we operate; and

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our implementation of our corporate competitiveness programs, Braskem+ and Formula Braskem, which we anticipate will result in meaningful operational improvements and the realization of annual recurring cost reductions over the next few years.

Our financial condition and liquidity is influenced by a variety of factors, including:

our ability to generate cash flows from our operations;

prevailing Brazilian and international interest rates and movements in exchange rates, which affect our debt service requirements;

our ability to continue to be able to borrow funds from Brazilian and international financial institutions and to sell our debt securities in the Brazilian and international securities markets, which is influenced by a number of factors discussed below; and

our capital expenditure requirements, which consist primarily of maintenance of our operating facilities, expansion of our production capacity and research and development activities.

**Financial Presentation and Accounting Policies**

***Presentation of Financial Statements***

We have prepared our consolidated financial statements at December 31, 2006 and 2005 and for the three years ended December 31, 2006 in accordance with Brazilian GAAP, which differs in certain respects from U.S. GAAP. See note 31 to our audited consolidated financial statements included elsewhere in this annual report.

Our consolidated financial statements have been prepared in accordance with Brazilian Securities Commission Instruction No. 247/96, as amended by Brazilian Securities Commission Instruction Nos. 269/97 and 285/98, which we refer to collectively as Instruction 247. Instruction 247 requires our company to proportionally consolidate jointly controlled companies that are not our subsidiaries, principally Petroflex and Paulínia. Prior to April 6, 2006 we also proportionally consolidated Politeno, and prior to March 31, 2007, we also proportionally consolidated Copesul.

***Reclassifications***

Our consolidated financial statements included in this annual report reflect reclassifications in 2005 and 2004 of some items to provide for a better comparison among 2006, 2005 and 2004. For more information about these reclassifications, see Introduction Financial Statements.

***Business Segments and Presentation of Segment Financial Data***

We have implemented an organizational structure that we believe reflects our business activities and corresponds to our principal products and production processes. We report our results by four market segments to reflect this organizational structure:

*Basic petrochemicals* This segment includes our production and sale of basic petrochemicals and our supply of utilities to second generation producers, including some producers owned or controlled by our company;

*Polyolefins* This segment includes our production and sale of polyethylene and polypropylene;

*Vinyls* This segment includes our production and sale of PVC, caustic soda and chlorine; and

*Business development* This segment includes our production and sale of other second generation petrochemical products, such as PET and caprolactam.

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In 2006, sales by our Basic Petrochemicals Unit, our Polyolefins Unit, our Vinyls Unit and our Business Development Unit represented 50.3%, 34.9%, 11.3% and 3.5%, respectively, of our net sales revenue of all segments before reflecting the proportional consolidation of our jointly controlled companies.

We evaluate and manage business segment performance based on information generated from our statutory accounting records, which are maintained in accordance with Brazilian GAAP, and, accordingly, the segment data included in this annual report is presented under Brazilian GAAP. We have included a reconciliation of the operating results of our segments to our consolidated results under Results of Operations below.

**Critical Accounting Policies**

The presentation of our financial condition and results of operations in conformity with Brazilian GAAP requires us to make certain judgments and estimates regarding the effects of matters that are inherently uncertain and that impact the carrying value of our assets and liabilities. Actual results could differ from these estimates. In order to provide an understanding about how we form our judgments and estimates about certain future events, including the variables and assumptions underlying the estimates, and the sensitivity of those judgments to different variables and conditions, we have included comments related to the following critical accounting policies under Brazilian GAAP:

*Provision for doubtful accounts.* We record a provision for doubtful accounts in an amount considered sufficient to cover estimated losses on the realization of the receivables, taking into account the Company's loss experience. For a better calculation of the doubtful accounts, the Company analyzes, on a monthly basis, the amounts and characteristics of trade accounts receivable.

*Impairment and depreciation and amortization of permanent assets.* We perform annual cash flow studies to determine if the accounting value of our assets, primarily our property, plant and equipment, goodwill and other intangible assets, is compatible with the profitability resulting from the respective business units. If the expected cash flows are lower than the accounting value, we record a provision for impairment of the asset's value. In order to estimate future cash flows, we must make various assumptions about matters that are highly uncertain, including future production and sales, product prices (which we estimate based on current and historical prices, price trends and related factors), future taxes payable and operating costs. We regularly recognize expenses related to the depreciation of our property, plant and equipment and to the amortization of our deferred charges, goodwill and other intangible assets. The rates of depreciation or amortization are based on our or on third-party estimates of the useful lives of the fixed assets or otherwise over the periods during which these assets can be expected to provide benefits to us.

*Valuation of investments other than temporary impairment on investment.* We record long-term investments at cost or under the equity accounting method, depending on our participation in voting capital and the degree of influence that we exercise over the operations of the companies involved. We evaluate the fair value of investments for impairment whenever the performance of the underlying entity indicates that impairment may exist. In such cases, the fair value of the investments is estimated principally based on discounted estimated cash flows using assumptions. Arriving at assumptions and estimates concerning these cash flows is a complex and often subjective process involving estimation of future revenues, costs and taxes.

*Valuation of derivative instruments.* We use swaps, non-deliverable forwards, non-deliverable options and other derivative instruments to manage risks from changes in foreign exchange and interest rates. We record these instruments at their estimated fair market value based on market quotations for similar instruments, and based on standard mark-to-market practices, which take into account reliable market curves for interest rates, foreign exchange rates and volatility.

*Pension plans.* For defined benefit plans that we sponsor, we calculate our funding obligations based on calculations performed by independent actuaries using assumptions that we provide about interest rates, investment returns, levels of inflation, mortality rates and future employment levels. These assumptions directly impact our liability for accrued pension costs and the amounts we record as pension costs. In June



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2005, we announced that we intend to withdraw as a sponsor of our defined benefit plans. Unrecognized actuarial gains and losses are amortized either over the estimated future service period of employees or over the estimated period of the plan final settlement, whichever is less.

*Deferred taxes.* We recognize deferred tax assets and liabilities based on the differences between the financial statement carrying amounts and the tax basis of assets and liabilities using prevailing tax rates. We regularly review any deferred tax assets for recoverability and reduce their carrying value, as required, based on our historical taxable income, projected future taxable income and the expected timing of any reversals of existing temporary differences. If one of our subsidiaries operates at a loss or is unable to generate sufficient future taxable income, or if there is a material change in the actual effective tax rates or the time period within which the underlying temporary differences become taxable or deductible, we evaluate the need to reduce partially or completely the carrying value of our deferred tax assets.

*Contingencies.* We are currently involved in numerous judicial and administrative proceedings, as described under Item 8. Financial Information Legal Proceedings and in notes 9, 16, 17 and 21 to our consolidated financial statements. We record accrued liabilities for contingencies that we deem probable of creating an adverse effect on the result of operations or financial condition. We believe that these contingencies are properly recognized in our financial statements. We are also involved in judicial and administrative proceedings that are aimed at obtaining or defending our legal rights with respect to taxes that we believe to be unconstitutional or otherwise not required to be paid by our company. We believe that these proceedings will ultimately result in tax credits or benefits, which we do not recognize in our financial statements until the contingency has been resolved. When, based on favorable but appealable court decisions, we use tax credits or benefits in dispute to offset current tax obligations, we establish a provision equal to the amount used and maintain the provision until a final decision on those credits or benefits. Our provisions include interest on the tax obligations we have offset with disputed credits or benefits at the interest rate defined in the relevant tax law.

**Principal Factors Affecting Our Results of Operations*****Growth of Brazil's Gross Domestic Product and Domestic Demand for Our Products***

Sales in Brazil represented 74.4% of our net sales revenue in 2006. As a Brazilian company with substantially all of our operations in Brazil, we are significantly affected by economic conditions in Brazil. Our results of operations and financial condition have been, and will continue to be, affected by the growth rate of GDP in Brazil because our products are used in the manufacture of a wide range of consumer and industrial products.

Because of our significant market share in many of the Brazilian markets in which our petrochemical products are sold, fluctuations in Brazilian demand for polyethylene, polypropylene and PVC affect our production levels and net sales revenue. GDP in Brazil grew at a compound average annual rate of 2.6% from 1997 through 2006. From 1997 through 2006, the consumption volumes in Brazil of polyethylene, polypropylene and PVC increased at compound average annual rates of 4.2%, 6.8% and 2.3%, respectively.

In 2004, GDP in Brazil increased by 5.2%, the highest annual growth rate since 1994. In 2004, Brazilian consumption volumes of polyethylene increased by 13.9%, polypropylene increased by 11% and PVC increased by 11.7%, respectively, compared to 2003. The increased consumption volumes of these thermoplastics resulted primarily from the recovery of economic activity in Brazil.

In 2005, GDP in Brazil increased by 2.3%. In 2005, Brazilian consumption volumes of polyethylene decreased by 1.7%, polypropylene increased by 2.9% and PVC increased by 2.4%, respectively, compared to 2004. The modest increase in Brazilian consumption of polypropylene and PVC resulted from GDP growth that was lower than expected.

In 2006, GDP in Brazil increased by 3.7%. In 2006, Brazilian consumption volumes of polyethylene increased by 11.4%, polypropylene increased by 4.6% and PVC increased by 10.5% compared to 2005.

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Brazilian GDP growth has fluctuated significantly, and we anticipate that it will likely continue to do so. Our management believes that economic growth in Brazil should positively affect our future net sales revenue and results of operations. However, continued low growth or a recession in Brazil would likely reduce our future net sales revenue and have negative impacts on our results of operations.

Our management believes that there has been a trend in Brazil during the last several years toward the use of plastics as substitutes for more traditional materials, such as steel, aluminum, glass and paper. Our management anticipates that this trend will continue to stimulate the domestic demand for petrochemical products suitable for use in a variety of applications, including construction, industrial processes, agriculture and packaging. However, trends in the substitution of materials depend on many factors beyond our control, and the current beliefs of our management may prove to be incorrect.

***Effects of Fluctuations in Naphtha Prices***

Fluctuations in the international market price of naphtha have significant effects on our costs of goods sold and the prices that we are able to charge our customers for our first and second generation products.

***Effects on Cost of Sales***

Naphtha is the principal raw material used by our Basic Petrochemicals Unit and, indirectly, in our other business units. Purchases of naphtha represented 86.6% of the total cost of sales and services rendered of our Basic Petrochemicals Unit in 2006. Naphtha represented 73.0% of our direct and indirect consolidated cost of sales and services rendered in 2006, both directly and indirectly through the cost of basic petrochemicals that we purchased from Copesul.

The cost of naphtha varies in accordance with international market prices, which fluctuate depending upon the supply and demand for oil and other refined petroleum products. We purchase naphtha under a long-term supply contract with Petrobras, and we import naphtha through our terminal at Aratú. The prices that we pay for naphtha under all of these arrangements are based on the Amsterdam-Rotterdam-Antwerp market price. As a result, fluctuations in the Amsterdam-Rotterdam-Antwerp market price for naphtha have a direct impact on the cost of our first generation products.

Because the primary raw materials of our Polyolefins and Vinyls Units, principally ethylene and propylene, are first generation products produced by our Basic Petrochemicals Unit and Copesul, fluctuations in the Amsterdam-Rotterdam-Antwerp market price for naphtha result in similar fluctuations in the cost of the primary raw materials of these units.

The international price of naphtha has fluctuated significantly in the past, and we expect that it will continue to do so in the future. Significant increases in the price of naphtha and, consequently, the cost of producing our products, would likely reduce our gross margins and our results of operations to the extent that we are unable to pass all of these increased costs on to our customers and could result in reduced sales volumes of our products. Conversely, significant decreases in the price of naphtha and, consequently, the cost of producing our products, would likely increase our gross margins and our results of operations and could result in increased sales volumes if this lower cost leads us to lower our prices. In periods of high volatility in the U.S. dollar price of naphtha, there is usually a lag between the time that the U.S. dollar price increases or decreases and the time that we are able to pass on increased or reduced costs to our customers in Brazil. These pricing mismatches decrease when the U.S. dollar price of naphtha is less volatile.

We do not currently hedge our exposure to changes in the prices of naphtha because a portion of our sales are exports payable in foreign currencies and linked to the international market prices of naphtha and also because the prices of our polyethylene, polypropylene and PVC products sold in Brazil generally reflect changes in the international market prices of these products.

**Table of Contents***Effects on Prices of Our Products*

Prior to 2005, we used a margin sharing system for all of our ethylene customers, including our other business units. In 2005, we determined the prices that we charged our ethylene customers, other than our two largest ethylene customers, by reference to international market prices. In 2006, we negotiated with our remaining ethylene customers that used the margin sharing system to terminate the margin sharing system of ethylene pricing and to institute a market pricing system.

The prices that we charge some of our customers for propylene are based on our ethylene prices and the ratio of the European contract price for propylene to the European contract price for ethylene. Over the past several years, this ratio has increased. For the remainder of our customers, our prices for propylene are based on the European contract price and prevailing prices set by U.S. Gulf producers. We are applying this market pricing methodology to a growing number of our customers. The prices that we charge for butadiene and para-xylene are based on the United States contract price for these products. The prices that we charge for benzene and ortho-xylene are based on the contract prices for these products in the United States and Europe. Because European producers of basic petrochemical products primarily use naphtha as a raw material, changes in the European contract prices are strongly influenced by fluctuations in international market prices for naphtha. As our cost structures are similar to the cost structures of European producers, to the extent that our prices are based on the European contract prices for our products, the prices that we charge for these products are significantly influenced by international market prices for naphtha.

We negotiate the *real* prices for certain of our products, principally polyethylene, polypropylene and PVC, on a monthly basis with our domestic customers. We attempt to revise our prices to reflect changes in the international market prices of these products and the appreciation or depreciation of the *real* against the U.S. dollar. However, during periods of high volatility in international market prices or exchange rates, we are sometimes unable to reflect these changes fully in our prices quickly.

The international market prices of our petrochemical products have fluctuated significantly, and we believe that they will continue to do so. Significant increases in the international market prices of our petrochemical products and, consequently, the prices that we are able to charge, would likely increase our net sales revenue and our results of operations to the extent that we are able to maintain our operating margins and increased prices do not reduce sales volumes of our products. Conversely, significant decreases in the international prices of our petrochemical products, and, consequently, the prices that we charge, would likely reduce our net sales revenue and our results of operations if we are unable to increase our operating margins or these reduced prices do not result in increased sales volumes of our products.

***Cyclicality Affecting the Petrochemical Industry and Capacity Utilization******Capacity Expansions***

Global consumption of petrochemical products has increased significantly over the past 30 years. Due to this growth in consumption, producers have experienced periods of insufficient capacity for these products. Periods of insufficient capacity, including some due to raw material shortages, have usually resulted in increased capacity utilization rates and international market prices for our products, leading to increased operating margins. These periods have often been followed by periods of capacity additions, which have resulted in declining capacity utilization rates and international selling prices, leading to declining operating margins.

We expect that these cyclical trends in international selling prices and operating margins relating to global capacity shortfalls and additions will likely persist in the future, principally due to the continuing impact of four general factors:

cyclical trends in general business and economic activity produce swings in demand for petrochemicals;



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during periods of reduced demand, the high fixed cost structure of the capital intensive petrochemicals industry generally leads producers to compete aggressively on price in order to maximize capacity utilization;

significant capacity additions, whether through plant expansion or construction, can take two to three years to implement and are therefore necessarily based upon estimates of future demand; and

as competition in petrochemical products is generally focused on price, being a low-cost producer is critical to improved profitability. This favors producers with larger plants that maximize economies of scale, but construction of plants with high capacity may result in significant increases in capacity that can outstrip demand growth.

Rio Polímeros, a Brazilian petrochemical company, commenced operations of a major petrochemical plant in Brazil in 2005. The maximum annual capacity of this plant is 520,000 tons of ethylene, 75,000 tons of propylene and 540,000 tons of polyethylene. In addition:

in 2006, (1) Copesul expanded its annual ethylene production capacity by 65,000 tons and its annual propylene production capacity by 49,000 tons in January; (2) Ipiranga Petroquímica expanded its annual polypropylene production capacity by 30,000 tons in January; (3) Suzano expanded its polypropylene annual production capacity by 60,000 tons in July; and (4) we increased our annual HDPE production capacity by 30,000 tons in September and our annual isoprene production capacity by 8,800 tons in November;

in 2005, (1) Solvay expanded its annual PVC production capacity by 30,000 tons in December; and (2) we increased our annual polyethylene production capacity by 30,000 tons in October and our annual PVC production capacity by 50,000 tons in December; and

in 2004, (1) Polibrasil Resinas S.A.'s polypropylene facility in Mauá, São Paulo, which commenced operations in 2003, reached its full annual capacity of 300,000 tons; and (2) we increased our annual para-xylene production capacity by 50,000 tons in May and our annual polypropylene production capacity by 100,000 tons in December.

Based on historical growth of Brazilian domestic demand for polyethylene, polypropylene and PVC, we believe that this additional capacity will be absorbed by the domestic market over the next several years. Although there may be a short period of overcapacity in the domestic market for several of our petrochemical products following Rio Polímeros' commencement of operations, we believe that export opportunities will be available for the sale of these products not sold domestically. We cannot assure you, however, that the additional capacity will be so absorbed by the domestic market or that satisfactory export opportunities will be available for products not sold domestically. In the event that this additional production is not absorbed domestically or sold in export markets, there may be resulting pressure on prices for the affected products, which could adversely affect our net sales revenues, gross margins and overall results of operations.

*Capacity Utilization*

Our operations are capital intensive. Accordingly, to obtain lower unit production costs and maintain adequate operating margins, we seek to maintain a high capacity utilization rate at all of our production facilities.

The table below sets forth capacity utilization rates with respect to the production facilities for some of our principal products for the years ended December 31, 2006, 2005 and 2004.

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|               | <b>Year Ended December 31,</b> |             |             |
|---------------|--------------------------------|-------------|-------------|
|               | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
| Ethylene      | 87%                            | 91%         | 87%         |
| Polyethylene  | 89(1)                          | 94(2)       | 91          |
| Polypropylene | 97                             | 94          | 96(3)       |
| PVC           | 86                             | 95(4)       | 90          |

(1) Without giving effect to a 30,000 ton increase of our annual production capacity in September 2006.

(2) Without giving effect to a 30,000 ton increase of our annual production capacity in November 2005.

(3) Without giving effect to a 100,000 ton increase of our annual production capacity in July 2004.

(4) Without giving effect to a 50,000 ton increase of our annual production capacity in December 2005.

The utilization rate of our ethylene production capacity was adversely affected during 2004 as a result of the shutdown of the Olefins 2 unit of our Basic Petrochemicals Unit for 36 days for scheduled maintenance and inspection. The utilization rate of our ethylene production capacity was adversely affected during 2006 as a result of operating difficulties that led to a non-programmed maintenance shutdown of the Olefins 1 unit of our Basic Petrochemicals Unit for 13 days.

***Effect of Export Levels on Our Financial Performance***

We generally obtain higher prices in Brazil for our products than the prevailing international prices. The difference in prices between the Brazilian and export markets results from:

high costs of transporting products to and within Brazil;

warehousing, and other logistics costs; and

tariffs and duties.

In addition, we are generally able to charge higher prices for our products than the *real* price of imports because we are able to provide better product customization services to our customers than sellers of imported products.

During periods in which the domestic demand for our products is reduced, we actively pursue export opportunities for our products in order to maintain capacity utilization rates. During periods of increased domestic demand for our products, our export sales volumes may decline as we increase domestic sales of our products.

In 2006, 25.6% of our net sales revenue was derived from export sales of our products as compared with 20.9% of our net sales revenue in 2005. Net sales revenues derived from export sales increased by 21.8% in 2006, as a result of the implementation of our strategy to increase our presence in foreign markets which has led to the establishment of sales offices in Argentina and The Netherlands, enabling us to provide our international costumers with better service through our staff and local distribution centers.

In 2006, exports to other countries in the Americas accounted for 62% of our export sales, with the remainder of our exports sold in Europe, which accounted for 25% of our export sales, and the Far East, which accounted for 13% of our export sales. Aggregate exports of polyethylene, polypropylene and PVC to Argentina increased by 31.3% in 2006, reflecting improvements in the Argentine economy.

Our ability to export to other South American countries is a function of the level of economic growth in these countries and other economic conditions, including prevailing inflation rates. We believe that significant growth in the global economy would likely lead to increased global demand and international market prices for our products, and consequently increased domestic prices for our products. In addition, increased global demand for our products would enhance our ability to export our products in the event that the Brazilian economy does not similarly expand. Conversely, slow or negative growth of the global economy would have the opposite effects on our company.

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***Effects of Fluctuations in Exchange Rates between Real and U.S. Dollar***

Our results of operations and financial condition have been, and will continue to be, affected by the rate of depreciation or appreciation of the *real* against the U.S. dollar because:

a substantial portion of our net sales revenue is linked to U.S. dollars;

our costs for some of our raw materials, principally naphtha and certain catalysts required in our production processes, are incurred in U.S. dollars or are U.S. dollar-linked;

we have operating expenses, and make other expenditures, that are denominated in or linked to U.S. dollars; and

we have significant amounts of U.S. dollar-denominated liabilities that require us to make principal and interest payments in U.S. dollars.

Virtually all of our sales are of petrochemical products for which there are international market prices expressed in U.S. dollars. We generally attempt to set prices that take into account the international market prices for our petrochemical products and variations in the *real*/U.S. dollar exchange rate. As a result, although a significant portion of our net sales revenue is in *reais*, substantially all of our products are sold at prices that are based on international market prices that are quoted in U.S. dollars.

The price of naphtha, our principal raw material, is linked to the U.S. dollar. Our naphtha purchase contract with Petrobras provides that the prices that we pay to Petrobras for naphtha in any month are established based on the average Amsterdam-Rotterdam-Antwerp market price for naphtha in U.S. dollars during the previous month, converted into *reais* at the *real*/U.S. dollar exchange rate in effect on the last day of the previous month. Fluctuations in the *real* affect the cost of naphtha and other U.S. dollar-linked or imported raw materials.

When the *real* depreciates against the U.S. dollar, assuming naphtha costs and international market prices of our products remain constant in U.S. dollars, the production cost for our products increases and we generally attempt to increase the prices for our products in *reais* (to the extent possible in light of then-prevailing market conditions in Brazil), which may result in reduced sales volumes of our products. To the extent that our price increases are not sufficient to cover the increased costs for raw materials, our operating margin decreases. Conversely, when the *real* appreciates against the U.S. dollar, assuming naphtha costs and international market prices of our products remain constant in U.S. dollars, the production cost for our products decreases and we generally decrease the prices for our products in *reais*, which may result in increased sales volumes of our products. In periods of high volatility in the *real*/U.S. dollar exchange rate, there is usually a lag between the time that the U.S. dollar appreciates or depreciates and the time that we are able to pass on increased or reduced costs in *reais* to our customers in Brazil. These pricing mismatches decrease when the *real*/U.S. dollar exchange rate is less volatile.

Our consolidated U.S. dollar-denominated indebtedness represented 46.3% of our outstanding indebtedness at December 31, 2006, excluding related party debt. As a result, when the *real* depreciates against the U.S. dollar: the interest costs on our U.S. dollar-denominated indebtedness increase in *reais*, which negatively affects our results of operations in *reais*;

the amount of our U.S. dollar-denominated indebtedness increases in *reais*, and our total liabilities and debt service obligations in *reais* increase; and

our financial expenses tend to increase as a result of foreign exchange losses that we must record.

Conversely, when the *real* appreciates against the U.S. dollar:

the interest costs on our U.S. dollar-denominated indebtedness decrease in *reais*, which positively affects our results of operations in *reais*;

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the amount of our U.S. dollar-denominated indebtedness decreases in *reais*, and our total liabilities and debt service obligations in *reais* decrease; and

our financial expenses tend to decrease as a result of foreign exchange gains that we must record.

Any major devaluation of the *real* against the U.S. dollar would significantly increase our financial expenses and our short-term and long-term indebtedness, as expressed in *reais*. Conversely, any major appreciation of the *real* against the U.S. dollar would significantly decrease our financial expenses and our short-term and long-term indebtedness, as expressed in *reais*.

Export sales, which enable us to generate receivables payable in foreign currencies, tend to provide a hedge against a portion of our U.S. dollar-denominated debt service obligations, but they do not fully match them. Accordingly, we often enter into hedges to mitigate exchange rate fluctuations in our U.S. dollar-denominated indebtedness. To further mitigate our exposure to exchange rate risk, we try, where possible, to enter into trade finance loans for our working capital needs, which funding is generally available at a lower cost because it is linked to U.S. dollar exports. However, future U.S. dollars that we generate from exports may not be in an amount sufficient to cover all of our U.S. dollar trade finance liabilities.

Inflation affects our financial performance by increasing some of our operating expenses denominated in *reais* (and not linked to the U.S. dollar). A significant portion of our costs of sales and services rendered, however, are linked to the U.S. dollar and are not substantially affected by the Brazilian inflation rate. In addition, some of our *real*-denominated debt is indexed to take into account the effects of inflation. Under this debt, the principal amount generally is adjusted with reference to the General Price Index Market (IGP-M), an inflation index, so that inflation results in increases in our financial expenses and debt service obligations. In addition, a significant portion of our *real*-denominated debt bears interest at the TJLP or the CDI rate, which are partially adjusted for inflation.

**Effect of Level of Indebtedness and Interest Rates**

At December 31, 2006, our total outstanding consolidated indebtedness on a consolidated basis, excluding related party debt, was R\$6,729.6 million. The level of our indebtedness results in significant financial expenses that are reflected in our statement of operations. Financial expenses consist of interest expense, exchange variations of U.S. dollar- and other foreign currency-denominated debt, foreign exchange losses or gains, and other items as set forth in notes 15 and 23 to our consolidated financial statements. In 2006, we recorded total financial expenses of R\$1,097.9 million, of which R\$287.8 million consisted of interest expense and R\$333.4 million consisted of foreign exchange gains. By contrast, in 2005, we recorded total financial expenses of R\$675.8 million, of which R\$347.0 million consisted of interest expense and R\$556.9 million consisted of foreign exchange gains. The interest rates that we pay depend on a variety of factors, including prevailing Brazilian and international interest rates and risk assessments of our company, our industry and the Brazilian economy made by potential lenders to our company, potential purchasers of our debt securities and the rating agencies that assess our company and its debt securities.

Standard & Poor's and Fitch maintain ratings of our company and our debt securities. On a global basis, Standard & Poor's maintains a local currency rating of our company of **BB** and a foreign currency rating for our company of **BB**, and on a local basis Standard & Poor's maintains a rating for our company of **br AA/Stable Outlook**. On a global basis, Fitch maintains a local currency rating for our company of **BB+/Positive Outlook** and a foreign currency rating for our company of **BB+/Positive Outlook**, and on a local basis Fitch maintains a national rating of our company of **AA-(bra)/Stable Outlook**. We have not been informed of any proposed actions by either of these rating agencies to further modify their ratings on our company or its indebtedness. Any ratings downgrades in the future would likely result in increased interest and other financial expenses relating to borrowings and debt securities and could adversely affect our ability to obtain such financing on satisfactory terms or in amounts required by us.

**Results of Operations of Jointly Controlled Companies**

We own 29.5% of the voting and total share capital of Copesul. The operations of Copesul are similar to the operations of our Basic Petrochemicals Unit. Accordingly, the results of operations of Copesul are influenced by

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factors similar to the factors that influence our results of operations. However, Copesul has management that is independent from ours and a capital structure, including levels of indebtedness and corresponding levels of financing costs, different from ours. In addition, we own 20.1% of the voting and total share capital of Petroflex. Petroflex has management that is independent from ours and a capital structure, including levels of indebtedness and corresponding levels of financing costs, that is different from ours. For more information about the operations of Copesul and Petroflex, see Item 4. Information on the Company Subsidiaries, Jointly Controlled Companies and Joint Venture.

As a result of the application of Instruction 247 to our consolidated financial statements, we are required to proportionally consolidate the results of jointly controlled companies that are not our subsidiaries, such as Petroflex and Paulínia. Consequently, our results of operations are subject to fluctuations that depend on the results of these jointly controlled companies. However, in evaluating our results of operations, cash flows and liquidity, our management relies on financial information that does not include the effects of proportional consolidation, principally because we have limited, if any, control over the operations and policies of the companies whose results we are required to proportionally consolidate with our own. In our discussion of our results of operations and our discussion of our liquidity and capital resources, we have provided supplemental information drawn from our accounting records with respect to our results of operations, working capital, cash flows and indebtedness without giving effect to this proportional consolidation to provide holders of our class A preferred shares and the ADSs with information that our management believes more accurately reflects the results of operations and financial position of our company.

Prior to the Politeno acquisition on April 6, 2006, we owned 35.0% of Politeno's voting share capital and 34.0% of its total share capital. As a result, at dates and for periods prior to April 6, 2006, we proportionally consolidated Politeno's results in our consolidated financial statements and did not include Politeno's results in our Polyolefins segment. Following the Politeno acquisition on April 6, 2006, we owned 100% of the voting share capital and 96.2% of the total share capital of Politeno, and have fully consolidated Politeno's results in our consolidated financial statements and included Politeno's results in our Polyolefins segment at dates and for periods following this acquisition. Politeno merged with and into Braskem on April 2, 2007.

We own 29.5% of the voting share capital and total share capital of Copesul. At dates and for periods prior to March 31, 2007, we proportionally consolidated Copesul's results in our consolidated financial statements. As a result of the consummation of the first phase of the Ipiranga Transactions described above under Item 4. Information on the Company Ipiranga Transaction on April 18, 2007, we control Copesul. As a result of our obtaining effective control over Copesul, we will fully consolidate the assets, liabilities and results of operations of Copesul at and for periods ending after March 31, 2007.

As part of the Ipiranga Transaction, we will acquire 33.3% of the share capital of RPI and will jointly and equally control RPI with Petrobras and Ultrapar. Under the RPI shareholders agreement, we have the right to nominate one-third of the directors of RPI. We will begin to proportionally consolidate the assets, liabilities and results of operations of RPI at and for periods ending after March 31, 2007.

***Effect of Taxes on Our Income***

We are subject to a variety of generally applicable Brazilian federal and state taxes on our operations and results.

***Tax Exemptions***

We are generally subject to Brazilian federal income tax at an effective rate of 25%, which is the standard corporate tax rate in Brazil. We have available certain federal tax exemptions based upon federal law that offers tax incentives to companies that locate their manufacturing operations in the Brazilian states of Bahia and Alagoas. These exemptions have been granted for varying lengths of time to each of our manufacturing plants located in these states.

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We are exempt from corporate income tax on the profits arising from the sale of PVC manufactured at our Alagoas and PET manufactured at our plant in the Northeastern Complex until December 31, 2008. In addition, we are entitled to pay only 25% of the statutory income tax rate on the profits arising from the sale of:

PVC manufactured at our plant in the Northeastern Complex until December 31, 2013;

polyethylene manufactured at our polyethylene plants in the Northeastern Complex and basic petrochemical products manufactured in the Northeastern Complex, until December 31, 2011; and

caustic soda, chlorine and EDC produced at our plants in the Northeastern Complex and Alagoas, and caprolactam manufactured in the Northeastern Complex until December 31, 2012.

Each of our exemptions entitles us to pay only 87.5% of the statutory income tax rate on the profits arising from products manufactured at these plants for a period of one or more years after the dates set forth above.

At the end of each year, if we or any of our affected subsidiaries has taxable profit resulting from the operations described above, income tax expense is calculated without giving effect to the exemption or reduction and the income tax benefit of the exemption or reduction is deducted from income tax payable and credited to a capital reserve, which can only be used to increase capital, absorb losses which exceed retained earnings and profits reserves as defined in the Brazilian Corporation Law or redeem or repurchase share capital or participation certificates. We used R\$463.2 million of this capital reserve to absorb all of our retained losses in December 2004.

Due to operating losses sustained by us in the past, we had R\$162.2 million of deferred tax assets arising from R\$648.8 million of tax loss carryforwards available at December 31, 2006. Income tax loss carryforwards available for offset in Brazil do not expire. However, the annual offset is limited to 30% of our adjusted net income. This limit also affects the Social Contribution on Net Income.

Our export sales are currently exempt from PIS (a federal value-added tax), COFINS (a federal value-added tax), IPI (a federal value-added tax on industrial products) and the Tax on the Circulation of Merchandise and Services (Imposto Sobre a Circulação de Mercadorias e Serviços), or ICMS (a state value-added tax on sales and services), under generally available exemptions.

The eventual expiration of the income tax exemptions will not affect our net income because we record the full amount of the income tax in our income statement and credit the amount of the income tax exemptions to a reserve account in shareholders' equity to increase our capital or absorb our losses.

*Tax Disputes*

We pay IPI tax on industrial products that we manufacture. The regulations governing the IPI tax assess this tax on a non-cumulative basis, which means that companies may offset their IPI tax obligations with the amount of IPI taxes paid by suppliers earlier in the production chain. The Brazilian federal tax authorities have asserted that purchases of raw materials that are tax-exempt, non-taxable or taxed at a zero percent rate do not generate IPI tax credits, because they maintain that there is no legal provision that expressly authorizes these credits. We believe that this interpretation is contrary to Article 153, paragraph 3 of the Brazilian Constitution, which sets forth the principle of non-cumulative taxation in a broad manner and does not exclude purchases of raw materials that are tax-exempt, non-taxable or taxed at a zero percent rate. OPP Química brought a suit against the Brazilian government claiming that it had the right to IPI tax credits on its purchases of raw materials that are in a zero percent tax bracket. In December 2002, the Brazilian Federal Supreme Court ruled in favor of OPP Química in this suit.

The Brazilian government appealed the decision of the Brazilian Federal Supreme Court. As the appeal does not challenge the validity of IPI tax credits, but only the method of calculating monetary adjustments on those credits and the time period for appealing the decision of the Brazilian Federal Supreme Court has expired, we believe that (1) the decision acknowledging the validity of the IPI tax credits is no longer subject to appeal, and (2) it is reasonably possible that we could lose the appeal regarding the method of calculating monetary adjustments on those credits. If the Brazilian Government prevails in this appeal, we could lose all or part of the IPI tax credits

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attributable to monetary adjustments. We recognized IPI tax credits in an aggregate amount of R\$1,030.1 million in December 2002. Of this total tax credit, we used R\$265.6 million during the year ended December 31, 2002, R\$364.9 million during the year ended December 31, 2003 and the remainder during the year ended December 31, 2004 to offset IPI and other federal tax obligations.

Although the ruling of the Brazilian Federal Supreme Court only applies to our operations in the State of Rio Grande do Sul, we have also brought litigation against the Brazilian government in respect of our purchases of raw materials in the States of São Paulo, Bahia and Alagoas seeking to obtain a similar tax credit. We have not recognized any assets or gains in relation to our claims in these states.

We are currently involved in numerous tax proceedings. We have established provisions based on our obligations under current legislation, utilization of the contingent IPI tax credits, and our estimated costs of resolving other claims in which we believe we have a probable tax loss. The tax contingencies relate primarily to the Social Contribution on Net Income, PIS, COFINS and IPI. If any of these legal proceedings is decided adversely to us, our results of operations or financial condition could be materially adversely affected. For more information on our tax proceedings, the amounts claimed by governmental authorities and the amounts we have reserved against some of these claims, see

Item 8. Financial Information Legal Proceedings Tax Proceedings.

***Corporate Competitiveness Programs******Braskem+ Program***

In 2004, we commenced implementation of a corporate and operational excellence program called Braskem+. In connection with the development of the Braskem+ program, we engaged a leading consulting firm to analyze our industrial practices and compare them to benchmarking practices in the global petrochemical sector. Through this analysis, we identified 210 initiatives designed to further improve, among other things, our capacity utilization and variable and fixed costs. We implemented 59 of these initiatives at a total cost of R\$23.5 million in 2004, 39 of these initiatives at a total cost of R\$117.2 million in 2005 and 39 of these initiatives at a total cost of R\$155.1 million in 2006, resulting in an aggregate of approximately R\$436.5 million in cost savings on a recurring annual basis, as estimated by our management. We cannot assure holders of our class A preferred shares and the ADSs that we will realize the full benefit of the identified annual cost savings in upcoming years. To the extent that we fail to do so, for any reason, in any year, our results of operations for that year may be adversely affected.

***Formula Braskem***

In 2005, we commenced a new program named Formula Braskem to implement a comprehensive integrated management system. Formula Braskem is intended to incorporate the best practices in the international petrochemical industry in our management systems and the most recent technological developments available in the marketplace. This program, together with the Braskem+ program, was designed to support our expansion and future internationalization, and we expect to realize productivity and efficiency gains through their implementation. In addition, the implementation of Formula Braskem has assisted us with our compliance with the requirements of the U.S. Sarbanes-Oxley Act of 2002 in a manner consistent with our commitment to transparency and corporate governance.

We have engaged SAP Brasil Ltda., or SAP, and Accenture do Brasil Ltda., or Accenture, to assist us in implementing Formula Braskem under agreements that provide for the payment of bonuses to SAP and Accenture in the event that we achieve identified annual cost savings as a result of the implementation of Formula Braskem in excess of those identified in our calculations of the projected net present value of this project.

The first phase of Formula Braskem became operational on October 1, 2006. We had a dedicated team of approximately 110 employees working together with SAP and Accenture on the implementation of the first phase of Formula Braskem which we are implementing at a cost expected to be approximately R\$130 million. We expect to make capital expenditures of R\$10.6 million in 2007 to complete the first phase of Formula Braskem.



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We are implementing the second phase of Formula Braskem which consists of the integration of Politeno into our management system, the implementation of payroll and capital budgeting systems and other process improvements. We have a dedicated team of approximately 85 employees working together with SAP and Accenture on the implementation of the second phase of Formula Braskem which we expect to be operational in August 2007. We anticipate that we will make capital expenditures of R\$6.8 million in 2007 related to the second phase of Formula Braskem.

**Recent Developments*****Politeno Merger***

At an extraordinary shareholders meeting on April 2, 2007, our shareholders approved our merger with Politeno and the conversion of 486,530 of our class A preferred shares into 486,530 of our common shares in order to maintain the required minimum ratio of our common shares to preferred shares in accordance with the Brazilian Corporation Law after completion of our merger with Politeno. In connection with this merger, we issued 1,533,670 of our class A preferred shares in exchange for 412,901,157 of Politeno's class A preferred shares and 2,126,856,433 of Politeno's class B preferred shares.

***Ipiranga Transaction******Agreement to Acquire Petrochemical Assets of Ipiranga***

On March 18, 2007, we entered into the Investment Agreement with Ultrapar and Petrobras. On the same date, Ultrapar and the controlling shareholders of RPI, CBPI and DPPI entered into the Purchase Agreement, with our company and Petrobras as an intervening parties. Under the Ipiranga Transaction Agreement:

Ultrapar is obligated to acquire, as a commission agent acting on behalf of Braskem and Petrobras, 100% of the share capital of Ipiranga Química. Ipiranga Química currently owns 86.9% of the voting share capital and 92.4% of the total share capital of Ipiranga Petroquímica, which in turn owns 29.5% of the share capital of Copesul. Under the Investment Agreement, Ultrapar is obligated to transfer 60% of the share capital of Ipiranga Química to our company and 40% of the share capital of Ipiranga Química to Petrobras.

We are obligated under applicable law to conduct a public tender offer jointly with Petrobras for the 13.1% of the share capital of Ipiranga Petroquímica not currently owned by Ipiranga Química.

Under the Investment Agreement, Ultrapar is obligated to transfer 33.3% of the share capital of RPI to our company and 33.3% of the share capital of RPI to Petrobras. We will jointly and equally control RPI with Petrobras and Ultrapar.

As a result of the Ipiranga Transaction, we will consolidate the indebtedness of Ipiranga Química and Copesul into our financial statements. At December 31, 2006, Ipiranga Química had consolidated indebtedness, after giving effect to the proportional consolidation of Copesul, of R\$930.0 million, and Copesul had consolidated indebtedness of R\$334.6 million. At December 31, 2006, our consolidated indebtedness included R\$98.6 million of Copesul's indebtedness as a result of the application of proportional consolidation.

***Copesul Tender Offer***

In connection with the Ipiranga Transaction, we have filed a request with the CVM through our subsidiary EDSP58 to delist the share capital of Copesul from the São Paulo Stock Exchange through a public tender offer for the Copesul shares not currently owned by our company, Ipiranga Petroquímica or Petroquisa. The Copesul tender offer will be made by EDSP58, a special purpose vehicle in which we own 60% of the share capital and Petrobras owns 40% of the share capital. Under the Copesul tender offer, we will offer to purchase these shares, which represent 25.5% of the total share capital and voting share capital of Copesul, for a purchase price of R\$37.60 per share. The Copesul tender offer will be conditioned on its acceptance by the holders of at least two-thirds of the shares that are present or represented at the São Paulo Stock Exchange at the time of the tender offer auction.

**Table of Contents***Financing of the Purchase Price*

The total purchase price to our company of the shares that we will acquire from Ultrapar in the Ipiranga Transaction is expected to be R\$1,503.9 million. In addition, we will make payments in connection with the Ipiranga tender offer and the Copesul tender offer. If the holders of all of the shares of Ipiranga Petroquímica accept the Ipiranga tender offer, the purchase price for these shares will be R\$117.9 million. If the holders of all of the shares of Copesul accept the Copesul tender offer, our portion of the purchase price for these shares will be R\$862.2 million.

On April 11, 2007, we entered into an unsecured credit agreement with three financial institutions in the aggregate amount of US\$1.2 billion to finance the Ipiranga Transaction and the Copesul tender offer. The loans under the acquisition credit agreement may be disbursed in multiple disbursements on or prior to April 11, 2008. On April 13, 2007, we received the first disbursement under the acquisition credit agreement in the aggregate amount of US\$330.0 million to fund the first payment due under the Investment Agreement. Each disbursement under the acquisition credit agreement bears interest at the rate of LIBOR plus 0.35% per annum until the first anniversary of such disbursement and thereafter at the rate of LIBOR plus 0.55% per annum, payable in arrears. The principal amount of each disbursement under the acquisition credit agreement is payable on the second anniversary of such disbursement. The acquisition credit agreement includes limitations on our ability to incur liens, enter into related party transactions or merge with certain other entities.

In order to lengthen the average maturity of our outstanding indebtedness and to reduce our refinancing risks, we are exploring refinancing of the acquisition credit agreement in the near term. We are analyzing opportunities to refinance this indebtedness through bank credit agreements, pre-export financing agreements, offerings of securities in the domestic or international markets or a combination of these instruments. The form, manner and timing of the refinancing of amounts borrowed under the acquisition credit agreement will depend on market conditions.

**Results of Operations**

The following discussion of our results of operations is based on our consolidated financial statements prepared in accordance with Brazilian GAAP.

The discussion of the results of our business segments is based upon financial information reported for each of the four segments of our business, as presented in the table below. There are certain differences between the concepts used by our company in preparing information about segments and the requirements of Brazilian GAAP as applied in the statutory financial statements. The principal differences are:

investments in certain jointly controlled companies which are required to be proportionally consolidated under Brazilian GAAP are not considered as part of any segment for segment reporting purposes; and

operating income for segment reporting purposes does not consider the results of investments in associated companies and financial income and expenses, whereas such results and income and expenses are classified as operating items for statutory reporting purposes.

The following tables set forth the operating results of each of our segments and the reconciliation of these results of our segments to our consolidated results of operations. This segment information was prepared on the same basis as the information that our senior management uses to allocate resources among segments and evaluate their performance. We evaluate and manage the performance of our segments based on information generated from our statutory accounting records maintained in accordance with Brazilian GAAP and reflected in our consolidated financial statements. However, the operating income presented in the following tables does not include financial expenses, financial income and investment in associated companies.

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|                                     | <b>Year Ended December 31, 2006</b> |                    |                 |                    |                 |                     |                               |             |                           |                |                     |
|-------------------------------------|-------------------------------------|--------------------|-----------------|--------------------|-----------------|---------------------|-------------------------------|-------------|---------------------------|----------------|---------------------|
|                                     | <b>Basic</b>                        |                    | <b>Business</b> |                    |                 |                     | <b>Total</b>                  |             | <b>Total prior to CVM</b> | <b>CVM 247</b> | <b>Consolidated</b> |
|                                     | <b>Petrochemicals</b>               | <b>Polyolefins</b> | <b>Vinyls</b>   | <b>Development</b> | <b>segments</b> | <b>Eliminations</b> | <b>(in millions of reais)</b> |             |                           |                |                     |
| Net sales                           |                                     |                    |                 |                    |                 |                     |                               |             |                           |                |                     |
| Revenue                             | R\$ 6,883.6                         | R\$ 4,775.8        | R\$ 1,541.7     | R\$ 483.1          | R\$ 13,684.2    | R\$ (1,965.2)       | R\$ 11,719.0                  | R\$ 1,273.7 | R\$ 12,992.7              |                |                     |
| Cost of sales and services rendered | (5,994.8)                           | (3,985.4)          | (1,245.3)       | (545.7)            | (11,771.2)      | 1,889.6             | (9,881.6)                     | (910.5)     | (10,792.1)                |                |                     |
| Gross profit (loss)                 | 888.8                               | 790.4              | 296.4           | (62.6)             | 1,913.0         | (75.6)              | 1,837.4                       | 363.2       | 2,200.6                   |                |                     |
| Operating expenses:                 |                                     |                    |                 |                    |                 |                     |                               |             |                           |                |                     |
| Selling, general and administrative | (339.0)                             | (344.5)            | (123.0)         | (26.0)             | (832.5)         | (41.9)              | (874.4)                       | (77.1)      | (951.5)                   |                |                     |
| Depreciation and amortization       | (0.4)                               | (10.4)             | (0.4)           | (0.1)              | (11.3)          | (368.3)             | (379.6)                       | (5.4)       | (385.0)                   |                |                     |
| Other, net                          | (10.4)                              | 22.5               | 35.1            | 1.9                | 49.1            | 107.8               | 156.9                         | 29.2        | 186.1                     |                |                     |
| Operating income (loss)             | R\$ 539.0                           | R\$ 458.0          | R\$ 208.1       | R\$ (86.8)         | R\$ 1,118.3     | R\$ (378.0)         | R\$ 740.3                     | R\$ 309.9   | R\$ 1,050.2               |                |                     |

|                                     | <b>Year Ended December 31, 2005</b> |                    |                 |                    |                 |                     |                               |             |                           |                |                     |
|-------------------------------------|-------------------------------------|--------------------|-----------------|--------------------|-----------------|---------------------|-------------------------------|-------------|---------------------------|----------------|---------------------|
|                                     | <b>Basic</b>                        |                    | <b>Business</b> |                    |                 |                     | <b>Total</b>                  |             | <b>Total prior to CVM</b> | <b>CVM 247</b> | <b>Consolidated</b> |
|                                     | <b>Petrochemicals</b>               | <b>Polyolefins</b> | <b>Vinyls</b>   | <b>Development</b> | <b>segments</b> | <b>Eliminations</b> | <b>(in millions of reais)</b> |             |                           |                |                     |
| Net sales                           |                                     |                    |                 |                    |                 |                     |                               |             |                           |                |                     |
| Revenue                             | R\$ 7,226.7                         | R\$ 3,919.0        | R\$ 1,794.1     | R\$ 569.0          | R\$ 13,508.8    | R\$ (1,894.2)       | R\$ 11,614.6                  | R\$ 1,460.5 | R\$ 13,075.1              |                |                     |
| Cost of sales and services rendered | (6,138.5)                           | (3,182.8)          | (1,271.9)       | (552.9)            | (11,146.1)      | 1,827.6             | (9,318.5)                     | (1,043.2)   | (10,361.7)                |                |                     |
| Gross profit                        | 1,088.2                             | 736.2              | 522.2           | 16.1               | 2,362.7         | (66.6)              | 2,296.1                       | 417.3       | 2,713.4                   |                |                     |
| Operating expenses:                 |                                     |                    |                 |                    |                 |                     |                               |             |                           |                |                     |
| Selling, general and administrative | (250.3)                             | (229.0)            | (89.2)          | (18.2)             | (586.7)         | (89.7)              | (676.4)                       | (110.7)     | (787.1)                   |                |                     |
| Depreciation and amortization       | 0.0                                 | (6.9)              | (0.8)           | (0.3)              | (8.0)           | (342.2)             | (350.2)                       | (5.4)       | (355.6)                   |                |                     |
| Other, net                          | 57.1                                | 53.0               | 6.6             | 9.2                | 125.9           | (56.1)              | 69.8                          | (47.0)      | 22.8                      |                |                     |
| Operating income (loss)             | R\$ 895.0                           | R\$ 553.3          | R\$ 438.8       | R\$ 6.8            | R\$ 1,893.9     | R\$ (554.6)         | R\$ 1,339.3                   | R\$ 254.2   | R\$ 1,593.5               |                |                     |

operating  
income

|   | Year Ended December 31, 2004 |             |             |                                  |                       |               | Total prior<br>to CVM<br>247 | CVM 247     | Consolidated |
|---|------------------------------|-------------|-------------|----------------------------------|-----------------------|---------------|------------------------------|-------------|--------------|
|   | Basic<br>Petrochemicals      | Polyolefins | Vinyls      | Business<br>Development segments | Total<br>Eliminations |               |                              |             |              |
| Net sales<br>revenue                      | R\$ 6,480.0                  | R\$ 3,489.4 | R\$ 1,858.8 | R\$ 620.8                        | R\$ 12,449.0          | R\$ (1,404.8) | R\$ 11,044.2                 | R\$ 1,345.3 | R\$ 12,389.5 |
| Cost of sales<br>and services<br>rendered | (5,330.1)                    | (2,523.0)   | (1,157.1)   | (564.9)                          | (9,575.1)             | 1,269.4       | (8,305.7)                    | (917.3)     | (9,223.0)    |
| Gross profit                              | 1,149.9                      | 966.4       | 701.7       | 55.9                             | 2,873.9               | (135.4)       | 2,738.5                      | 428.0       | 3,166.5      |
| Operating<br>expenses:                    |                              |             |             |                                  |                       |               |                              |             |              |
| Selling,<br>general and<br>administrative | (213.8)                      | (199.1)     | (80.1)      | (24.9)                           | (517.9)               | (62.8)        | (580.7)                      | (96.3)      | (677.0)      |
| Depreciation<br>and<br>amortization       | (2.6)                        | (5.9)       | (0.6)       | (0.7)                            | (9.8)                 | (344.0)       | (353.8)                      | (5.9)       | (359.7)      |
| Other, net                                | 22.2                         | 6.3         | 14.9        | 2.6                              | 46.0                  | (10.8)        | 35.2                         | 7.8         | 43.0         |
| Operating<br>income                       | R\$ 955.7                    | R\$ 767.7   | R\$ 635.9   | R\$ 32.9                         | R\$ 2,392.2           | R\$ (553.0)   | R\$ 1,839.2                  | R\$ 333.6   | R\$ 2,172.8  |

**In the following discussion, references to increases or decreases in any year or period are made by comparison with the corresponding prior year or period, except as the context otherwise indicates.**

**Table of Contents****Year Ended December 31, 2006 Compared with Year Ended December 31, 2005***Consolidated Results*

The following table sets forth consolidated financial information for the years ended December 31, 2006 and 2005.

|  | <b>Year Ended December 31,</b> |              |
|--|--------------------------------|--------------|
|  | <b>2006</b>                    | <b>2005</b>  |
|  | <b>(In millions of reais)</b>  |              |
| Net sales revenue  | R\$ 12,992.7                   | R\$ 13,075.1 |
| Cost of sales and services rendered                                    | (10,792.1)                     | (10,361.7)   |
| Gross profit   | 2,200.6                        | 2,713.4      |
| Selling, general and administrative expenses                           | (951.5)                        | (787.1)      |
| Investment in associated companies, net(1)                             | (28.8)                         | (109.8)      |
| Depreciation and amortization  | (385.0)                        | (355.6)      |
| Financial expenses, net  | (938.4)                        | (709.4)      |
| Other operating income, net  | 186.1                          | 22.8         |
| Operating income   | 83.0                           | 774.3        |
| Non-operating expenses, net  | 7.1                            | (25.2)       |
| Income before income tax and social contribution and minority interest | 90.1                           | 749.1        |
| Income tax and social contribution                                     | 12.8                           | (177.3)      |
| Income before minority interest  | 102.9                          | 571.8        |
| Minority interest  | (1.6)                          | 54.0         |
| Net income   | R\$ 101.3                      | R\$ 625.8    |

(1) Investment in associated companies, net comprises the following line items in our consolidated statement of operations: equity in the results, amortization of goodwill (negative goodwill), net, foreign exchange variation and tax incentives and other.

*Net Sales Revenue*

Net sales revenue declined by 0.6% in 2006, primarily as a result of a 4.7% decline in net sales of our Basic Petrochemicals segment, a 14.1% decline in net sales of our Vinyls segment, a 12.8% decline in the contribution to our net sales revenue by our jointly controlled companies, and a 15.1% decline in net sales of our Business Development segment. The effects of these declines were partially offset by a 21.9% increase in net sales of our Polyolefins segment. Without giving effect to the proportional consolidation of our jointly controlled companies, our net sales revenue increased by 0.9% in 2006.

*Cost of Sales and Services Rendered and Gross Profit*

Cost of sales and services rendered increased by 4.2% in 2006, principally due to a 25.2% increase in the cost of sales of our Polyolefins segment primarily related to the Politeno acquisition. Without giving effect to the proportional consolidation of our jointly controlled companies, our cost of sales and services rendered increased by 6.0% in 2006.

As a result, gross profit declined by 18.9% in 2006. Without giving effect to the proportional consolidation of our jointly controlled companies, gross profit declined by 20.0% in 2006.

Gross profit as a percentage of net sales revenue, or gross margin, for 2006 was 16.9% compared to 20.8% in 2005. Without giving effect to the proportional consolidation of our jointly controlled companies, gross margin decreased to 15.7% for 2006 compared to 19.8% in 2005.

**Table of Contents***Selling, General and Administrative Expenses*

Selling, general and administrative expenses increased by 20.9% in 2006, primarily as a result of (1) a R\$30 million increase in distribution logistics and storage expenses, primarily as a result of increased geographic diversity of our customers, (2) a R\$25 million increase in export expenses and a R\$5 million increase in fixed costs, primarily as a result of our increased export sales and our establishment of sales offices in Argentina and The Netherlands, (3) a R\$16 million increase in the provision for doubtful accounts, primarily due to an adjustment to the provision for doubtful accounts at Politeno to align Politeno's provision with our criteria for this provision, and (4) R\$15 million in non-recurring expenses relating to the integration of Politeno and restructuring of the Polyolefins, PET and caprolactam businesses.

Selling, general and administrative expenses represented 7.3% of net sales revenue in 2006 compared to 6.0% of net sales revenue in 2005. Without giving effect to the proportional consolidation of our jointly controlled companies, selling, general and administrative expenses increased by 29.3% in 2006, and selling, general and administrative expenses represented 7.5% of net sales revenue in 2006 compared to 5.8% of net sales revenue in 2005.

*Investment in Associated Companies, Net*

Investment in associated companies, net, declined by 73.8% in 2006, primarily as a result of a decline of 62.1% in amortization of (goodwill) negative goodwill, net, principally as a result the elimination of the amortization of goodwill relating to Polialden as a result of the merger of Polialden with our company on May 31, 2006, as well as the realization of negative goodwill in the amount of R\$53.0 million in 2006. The effects of this decline were partially offset by a 47.7% decline in tax incentives, primarily as a result of the expiration of certain tax incentives relating to technology utilized by Copesul. Without giving effect to the proportional consolidation of our jointly controlled companies, investment in associated companies, net, increased by 164.6% in 2006.

*Depreciation and Amortization*

Depreciation and amortization increased by 8.3% in 2006, primarily as a result of the increases in property, plant and equipment as a result of (1) the merger of Polialden with our company on May 31, 2006, (2) the reclassification of programmed maintenance shutdown expenses as property, plant and equipment on January 1, 2006, and (3) our capital expenditures in connection with the implementation of Formula Braskem. Without giving effect to the proportional consolidation of our jointly controlled companies, depreciation and amortization increased by 8.4% in 2006.

*Financial Expenses, Net*

Financial expenses, net, increased by 32.3% in 2006, primarily as a result of (1) the effects of the *real*/U.S. dollar exchange rate on our U.S. dollar-denominated and U.S. dollar-indexed assets, (2) a R\$117.8 million increase in taxes and charges on financial transactions, primarily as a result of the increase in debt in foreign currency in 2006, and (3) a R\$100.4 million increase in losses on operational and financial derivatives transactions, primarily as a result of losses incurred under certain commodity hedging contracts and exchange rate hedges that we entered into in 2006. As a result of the 8.7% appreciation of the *real* against the U.S. dollar in 2006, we recorded:

financial income of R\$333.4 million related to the exchange rate effect on our U.S. dollar-denominated and U.S. dollar-indexed liabilities; and

financial expense of R\$204.2 million related to the exchange rate effect on our U.S. dollar-denominated assets.

As a result of the 11.8% appreciation of the *real* against the U.S. dollar in 2005, we recorded:

financial income of R\$556.9 million related to the exchange rate effect on our U.S. dollar-denominated and U.S. dollar-indexed liabilities; and

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financial expense of R\$288.8 million related to the exchange rate effect on our U.S. dollar-denominated assets.

Without giving effect to the proportional consolidation of our jointly controlled companies, financial expenses, net increased by 39.2% in 2006.

*Other Operating Income, Net*

Other operating income, net increased to R\$186.1 million in 2006 compared to R\$22.8 million in 2005, primarily as a result of (1) a non-recurring revenue recovery of R\$112.0 million in connection with the reversal of tax provision for PIS/COFINS as a result of a favorable decision of the Brazilian Federal Supreme Court in some suits that we had brought challenging the constitutionality of Law No. 9,718/98, and (2) a R\$41.5 million increase in rental of facilities and assignment of right of use, primarily as a result of our contribution of our polypropylene production process technology to Paulínia. Without giving effect to the proportional consolidation of our jointly controlled companies, other operating income, net increased by 124.8% in 2006.

*Operating Income*

Operating income decreased by 89.3% in 2006. Operating income represented 0.6% of net sales revenue in 2006 compared to 5.9% of net sales revenue in 2005. Without giving effect to the proportional consolidation of our jointly controlled companies, operating loss was R\$21.7 million in 2006 compared to operating income of R\$735.1 million in 2005, and represented (0.2)% of net sales revenue in 2006 compared to 6.3% of net sales revenue in 2005.

*Non-Operating Income (Expense), Net*

Non-operating income, net was R\$7.1 million in 2006 compared to non-operating expense, net of R\$25.2 million in 2005, primarily as a result of non-recurring expenses of R\$22.4 million incurred in 2005 principally related to environmental remediation that we performed at our Alagoas plant. Without giving effect to the proportional consolidation of our jointly controlled companies, non-operating income, net was R\$8.1 million in 2006 compared to non-operating expense, net of R\$24.7 million in 2005.

*Income Tax and Social Contribution*

Income tax and social contribution was a benefit of R\$12.8 million in 2006 compared to an expense of R\$177.3 million in 2005, primarily as a result of our reduced taxable income in 2006 and a R\$75.9 million increase in our deferred income tax asset as a result of our merger with Polialden. Furthermore, our aggregate tax loss carryforwards increased by R\$51.9 million in 2006 compared to a decrease in our aggregate tax loss carryforwards of R\$24.7 million in 2005. Without giving effect to the proportional consolidation of our jointly controlled companies, income tax and social contribution was a benefit of R\$97.0 million in 2006 compared to an expense of R\$87.7 million in 2005.

*Minority Interest*

Minority interest resulted in a loss of R\$1.6 million in 2006 compared to a gain of R\$54.0 million in 2005, primarily as a result of the elimination of the minority interest in Polialden as a result of our merger with Polialden on May 31, 2006. Without giving effect to the proportional consolidation of our jointly controlled companies, minority interest was a loss of R\$1.6 million in 2006 compared to a gain of R\$54.0 million in 2005.

*Net Income*

We recorded net income of R\$101.3 million, or 0.8% of net sales revenue, in 2006 compared to net income of R\$625.8 million, or 4.8% of net sales revenue, in 2005.



**Table of Contents***Business Segment Results*

The following table sets forth consolidated financial information for our business segments for the years ended December 31, 2006 and 2005.

|                                     | <b>Year Ended December 31,</b>                    |             |
|-------------------------------------|---|-------------|
|                                     | <b>2006</b>                                       | <b>2005</b> |
|                                     | <b>(in millions of reais, except percentages)</b> |             |
| <b>Basic Petrochemicals</b>         |   |             |
| Net sales revenue                   | R\$ 6,883.6                                       | R\$ 7,226.7 |
| Cost of sales and services rendered | (5,994.8)   | (6,138.5)   |
| Gross profit                        | 888.8   | 1,088.2     |
| Operating income (1)                | 539.0   | 895.0       |
| Gross margin (%)                    | 12.9%   | 15.1%       |
| Operating margin (%)                | 7.8%  | 12.4%       |
| <b>Polyolefins</b>                  |   |             |
| Net sales revenue                   | R\$ 4,775.8                                       | R\$ 3,919.0 |
| Cost of sales                       | (3,985.4)   | (3,182.8)   |
| Gross profit                        | 790.4   | 736.2       |
| Operating income (1)                | 458.0   | 553.3       |
| Gross margin (%)                    | 16.6%   | 18.8%       |
| Operating margin (%)                | 9.6%  | 14.1%       |
| <b>Vinyls</b>                       |   |             |
| Net sales revenue                   | R\$ 1,541.7                                       | R\$ 1,794.1 |
| Cost of sales                       | (1,245.3)   | (1,271.9)   |
| Gross profit                        | 296.4   | 522.2       |
| Operating income (1)                | 208.1   | 438.8       |
| Gross margin (%)                    | 19.2%   | 29.1%       |
| Operating margin (%)                | 13.5%   | 24.5%       |
| <b>Business Development</b>         |   |             |
| Net sales revenue                   | R\$ 483.1   | R\$ 569.0   |
| Cost of sales                       | (545.7)   | (552.9)     |
| Gross profit (loss)                 | (62.6)  | 16.1        |
| Operating income (loss)(1)          | (86.8)  | 6.8         |
| Gross margin (%)                    | (13.0)%   | 2.8%        |
| Operating margin (%)                | (18.0)%   | 1.2%        |

(1) Operating income does not include financial income, financial expense and investment in associated companies.

*Basic Petrochemicals*

Net Sales Revenue. Net sales revenue of the Basic Petrochemicals segment declined by 4.7% in 2006. Significant factors contributing to this decline were:

a R\$572.0 million, or 45.0%, decline in net sales revenue generated by domestic sales of ethylene to third parties;

a R\$126.6 million, or 12.5%, decline in net sales revenue generated by sales of propylene to third parties;

a R\$100.4 million, or 35.5%, decline in net sales revenue generated by sales of para-xylene to third parties;

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a R\$86.3 million, or 11.3%, decline in net sales revenue generated by sales of benzene to third parties.

Net sales revenue generated by sales of basic petrochemicals by our Basic Petrochemicals segment to our other segments increased by 28.9% in 2006 to R\$2,272.1 million from R\$1,763.0 million in 2005, and net sales revenue generated by sales of utilities by our Basic Petrochemicals segment to our other segments increased by 16.0% in 2006 to R\$160.3 million from R\$138.2 million in 2005. Net sales revenue generated by sales of utilities to third parties increased by 5.9% in 2006 to R\$374.5 million from R\$353.6 million in 2005. Net sales revenue generated by export sales of the Basic Petrochemicals segment declined by 6.1% in 2006 to R\$995.0 million from R\$1,059.9 million in 2005.

Domestic sales volume of ethylene to third parties declined by 47.0% to approximately 307,900 tons in 2006 from approximately 581,100 in 2005 principally due to (1) the reclassification of ethylene sales to Politeno as internal sales for the period after April 6, 2006, the date of the Politeno acquisition, (2) reduced demand by second generation producers in the Northeastern Complex as a result of operational problems experienced by several of our customers, and (3) a non-programmed maintenance shutdown of our Olefins 1 unit during December 2006 for 13 days, as a result of which we were able to postpone the next scheduled maintenance shutdown of this unit by 12 months. Average domestic prices for ethylene increased by 3.8% to R\$2,270 per ton in 2006 from R\$2,187 per ton in 2005.

Sales volume of propylene to third parties declined by 9.1% to approximately 436,000 tons in 2006 from approximately 479,500 tons in 2005. Domestic sales volume of propylene to third parties declined 20.0% principally due to (1) reduced demand by second generation producers in the Northeastern Complex as a result of operational problems experienced by several of our customers, and (2) a non-programmed maintenance shutdown of our Olefins 1 unit during December 2006 for 13 days, while export sales volume of propylene increased by 53.6%, principally due to our strategic decision to increase our exports of propylene despite the lower margins available in the international market rather than lower our capacity utilization rate in response to the reduced domestic demand for propylene. Average domestic prices for propylene declined by 0.9% to R\$ 2,106 per ton in 2006 from R\$2,124 per ton in 2005 and average export prices for propylene declined 11.4% to R\$ 1,825 per ton in 2006 from R\$ 2,059 per ton in 2005.

Sales volume of para-xylene to third parties declined by 36.9% to approximately 79,100 tons in 2006 from approximately 125,400 tons in 2005. Domestic sales volume of para-xylene to third parties declined 67.7% principally due to the reduced production of polyester fiber in Brazil as end users substituted less expensive polyester fiber for domestically produced polyester fiber. In response to this decline we exported approximately 38,600 tons of para-xylene, a significant portion of which was sold to Mexican customers. Average domestic prices for para-xylene increased by 6.6% to R\$2,406 per ton in 2006 from R\$2,256 per ton in 2005 and average export prices for para-xylene were R\$2,307 per ton in 2006.

Sales volume of benzene to third parties declined by 11.1% to approximately 340,100 tons in 2006 from approximately 382,500 tons in 2005, primarily due to (1) a non-programmed maintenance shutdown of our Olefins 1 unit during December 2006 for 13 days, and (2) a change in the mix of products produced in 2006 that effectively reduced our benzene production capacity during 2006. Domestic sales volume of benzene to third parties increased 7.5%, principally due to the increased demand by domestic producers of nylon fiber, while export sales volume of benzene declined by 21.7%, principally due to the reduced availability of benzene available for export as a result of increased domestic demand. Average domestic prices for benzene declined by 10.0% to R\$1,971 per ton in 2006 from R\$2,190 per ton in 2005 and average export prices for benzene increased 6.5% to R\$2,010 per ton in 2006 from R\$1,887 per ton in 2005.

**Cost of Sales and Services and Gross Profit.** Cost of sales and services rendered of the Basic Petrochemicals segment declined by 2.3% in 2006. This decline was primarily attributable to the lower volume of production of our Basic Petrochemicals segment, the effects of which were partially offset by the increase in the average cost of naphtha during 2006. Naphtha accounted for 86.6% of the Basic Petrochemicals segment's cost of sales in 2006 and 86.6% in 2005.

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Gross profit of the Basic Petrochemicals segment decreased by 18.3% in 2006 and gross margin decreased to 12.9% in 2006 compared to 15.1% in 2005.

**Operating Income.** Operating income of the Basic Petrochemicals segment (which excludes financial income, financial expense and results from investment in associated companies) decreased by 39.8% in 2006, principally as a result of (1) the decline in gross profit of this segment, (2) a 35.4% increase in selling, general and administrative expenses, principally as a result of losses incurred under certain commodity hedging contracts that we entered into in 2006, and (3) our incurrence of other operating expenses, net of R\$10.4 million in 2006 compared to other operating income, net of R\$57.1 million in 2005, primarily due to non-recurring sales of iron scrap in 2005 and our recovery of an account receivable in 2005 in the amount of R\$18.6 million that we had previously written off. Operating margin of the Basic Petrochemicals segment was 7.8% in 2006 compared to 12.4% in 2005.

**Polyolefins**

**Net Sales Revenue.** Net sales revenue of the Polyolefins segment increased by 21.9% in 2006. This increase was primarily attributable to:

a 34.6% increase in net sales revenue generated by sales of polyethylene, led by (1) a 50.1% increase in net sales revenue generated by sales of LLDPE, (2) a 41.2% increase in net sales revenue generated by sales of LDPE, and (3) to a lesser extent, net sales revenue of R\$61.6 million generated by sales of EVA, which we have sold since the Politeño acquisition on April 6, 2006; and

a 4.2% increase in net sales revenue generated by sales of polypropylene, principally as a result of the higher volume sold and higher prices compared to 2005.

Net sales revenue generated by export sales of the Polyolefins segment increased by 31.0% to R\$1,272.8 million in 2006 from R\$971.5 million in 2005.

Sales volume of polypropylene increased by 2.4% to approximately 529,900 tons in 2006 from approximately 517,500 tons in 2005. Domestic sales volume of polypropylene increased by 7.9% in 2006, principally due to the expansion of production by some of our customers, while export sales volume of polypropylene declined by 21.4%, principally due to the reduced availability of polypropylene available for export as a result of increased domestic demand. Average domestic prices for polypropylene in 2006 remained stable at R\$3,344 per ton, while average export prices for polypropylene stated in *reais* increased by 5.1% to R\$2,614 per ton in 2006 from R\$2,487 per ton in 2005.

Sales volume of polyethylene increased by 29.6% to approximately 995,200 tons in 2006 from approximately 768,200 tons in 2005. Domestic sales volume of polyethylene increased by 20.4% in 2006 and export sales volume of polyethylene increased by 46.9% in 2006, principally due to the effects of the Politeño acquisition. Average domestic prices for polyethylene increased by 6.7% to R\$3,279 per ton in 2006 from R\$3,072 per ton in 2005, while average export prices for polyethylene stated in *reais* increased by 0.6% to R\$2,741 per ton in 2006 from R\$2,725 per ton in 2005.

**Cost of Sales and Gross Profit.** Cost of sales of the Polyolefins segment increased by 25.2% in 2006 compared to 2005, primarily as a result of (1) the increased volume of sales of polyolefins products driven by the Politeño acquisition, and (2) the increased cost of the feedstocks used by this segment. Our average cost for ethylene increased by 5.9% during 2006, and our average cost for propylene increased by 6.9% during 2006.

Gross profit of the Polyolefins segment increased by 7.4% in 2006, while gross margin declined to 16.6% in 2006 compared to 18.8% in 2005.

**Operating Income.** Operating income of the Polyolefins segment (which excludes financial income, financial expense and results from investment in associated companies) decreased by 17.2% in 2006, primarily as a result of (1) a 50.4% increase in selling, general and administrative expenses, principally due to higher expenses as a result of the Politeño acquisition, and (2) a 57.6% decrease in other operating income, net. These effects were partially offset

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by the increase in this segment's gross profit. Other operating income, net, in 2005 included a gain of R\$58.2 million related to the contribution of our polypropylene production process technology to Paulínia and other operating income, net included our recovery of additional corporate income tax in the amount of R\$13 million in 2006. Operating margin of the Polyolefins segment decreased to 9.6% in 2006 compared to 14.1% in 2005.

*Vinyls*

**Net Sales Revenue.** Net sales revenue of the Vinyls segment declined by 14.1% in 2006. This decline was primarily attributable to a 7.4% decline in net sales revenue generated by sales of PVC, a 22.7% decline in net sales revenue generated by sales of caustic soda and a 45.1% decline in net sales revenue generated by export sales of EDC. Net sales revenue generated by export sales of this segment declined by 45.6% to R\$120.2 million in 2006 from R\$220.9 million in 2005.

Sales volume of PVC declined by 2.1% to approximately 432,800 tons in 2006 from approximately 441,900 tons in 2005, principally due to the effects of a general maintenance shutdown of our PVC plant in Camaçari that was carried in May 2006 and lasted 14 days. Domestic sales volume of PVC increased by 5.7% in 2006, mainly to the growth of domestic demand, while export sales volume of PVC declined by 48.6%, principally due to the reduced availability of PVC available for export as a result of increased domestic demand. Average domestic prices for PVC decreased by 8.3% to R\$2,518 per ton in 2006 from R\$2,747 per ton in 2005, while average export prices for PVC increased by 7.0% to R\$1,982 per ton in 2006 from R\$1,852 per ton in 2005.

Export sales volume of EDC declined by 14.8% to approximately 104,100 tons in 2006 from approximately 122,200 tons in 2005, primarily as a result of the expiration of a long-term supply agreement with Sojitz during 2006 the effects of which were partially offset by our increase in spot market sales of EDC. Average export prices for EDC declined by 35.5% to R\$507 per ton in 2006 from R\$786 per ton in 2005.

Domestic sales volume of caustic soda declined by 7.0% to approximately 423,900 tons in 2006 from approximately 455,600 tons in 2005, principally due to our reduced production volume of caustic soda in 2006 as a result of operational problems experienced by our Alagoas caustic soda plant. Average domestic prices for caustic soda declined by 14.4% to R\$844 per ton in 2006 from R\$986 per ton in 2005.

**Cost of Sales and Gross Profit.** Cost of sales of the Vinyls segment declined by 2.1% in 2006 compared to 2005, primarily as a result of our reduced volume of sales, the effects of which were partially offset by increases in the prices of ethylene and electric power.

Gross profit of the Vinyls segment declined by 43.2% in 2006, while gross margin decreased to 19.2% in 2006 from 29.1% in 2005.

**Operating Income.** Operating income of the Vinyls segment (which excludes financial income, financial expense and results from investment in associated companies) declined by 52.6% in 2005, primarily as a result of the decline in gross profit of this segment and, to a lesser extent, a 37.9% increase in selling, general and administrative expenses, principally as a result of some additional delivery expenses and an increase on our allowance for doubtful accounts. The operating margin of the Vinyls segment declined to 13.5% in 2006 from 24.5% in 2005.

*Business Development*

**Net Sales Revenue.** Net sales revenue of our Business Development segment declined by 15.1% in 2006. This decline was primarily attributable to a 5.5% decline in net sales revenue generated by sales of PET during 2006 and a 21.1% decline in net sales revenue generated by sales of caprolactam during 2006. Net sales revenue generated by export sales of this segment increased to R\$120.9 million in 2006 from R\$87.8 million in 2005.

Sales volume of PET increased by 5.9% to approximately 64,000 tons in 2006 from approximately 60,400 tons in 2005, primarily as a result of an increase in export sales to the European market. Domestic sales volume of PET decreased by 10.6% in 2006 primarily as a result of the increase in imports of PET into Brazil from Asia, while

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export sales volume of PET increased by approximately 250% as a result of our development of customers in foreign markets. Average domestic prices for PET declined by 14.9% to R\$3,019 per ton in 2006 from R\$3,547 per ton in 2005, while average export prices for PET declined by 2.9% to R\$2,644 per ton in 2006 from R\$2,723 per ton in 2005.

Sales volume of caprolactam declined by 9.9% to approximately 43,500 tons in 2006 from approximately 48,300 tons in 2005. Domestic sales volume of caprolactam decreased by 22.0% in 2006 primarily as a result of the permanent closure of a plant by one of our customers, while export sales volume of caprolactam increased by 16.5% due to our strategic decision to increase our exports of caprolactam despite the lower margins available in the international market rather than lower our capacity utilization rate in response to the reduced domestic demand for caprolactam. Average domestic prices for caprolactam declined by 17.1% to R\$4,954 per ton in 2006 from R\$5,975 per ton in 2005, and average export prices for caprolactam declined by 13.5% to R\$4,374 per ton in 2006 from R\$5,059 per ton in 2005.

**Cost of Sales and Gross Profit (Loss).** Cost of sales of the Business Development segment decreased by 1.3% in 2006.

Gross loss of the Business Development segment was R\$62.6 million in 2006 compared to gross profit of R\$16.1 million in 2005, resulting in a gross margin of (13.0)% in 2006 compared to 2.8% in 2005.

**Operating Income (Loss).** Operating loss of the Business Development segment (which excludes financial income, financial expense and results from investment in associated companies) was R\$86.8 million in 2006 compared to operating income of R\$6.8 million in 2005, principally as a result of the incurrence of a gross loss by this segment in 2006. Operating margin of the Business Development segment was (18.0)% in 2006 compared to 1.2% in 2005.

**Year Ended December 31, 2005 Compared with Year Ended December 31, 2004****Consolidated Results**

The following table sets forth consolidated financial information for the years ended December 31, 2005 and 2004.

|  | <b>Year Ended December 31,</b> |              |
|--|--------------------------------|--------------|
|  | <b>2005</b>                    | <b>2004</b>  |
|  | <b>(In millions of reais)</b>  |              |
| Net sales revenue  | R\$ 13,075.1                   | R\$ 12,389.5 |
| Cost of sales and services rendered                                    | (10,361.7)                     | (9,223.0)    |
| Gross profit   | 2,713.4                        | 3,166.5      |
| Selling, general and administrative expenses                           | (787.1)                        | (677.0)      |
| Investment in associated companies, net(1)                             | (109.8)                        | (107.6)      |
| Depreciation and amortization  | (355.6)                        | (359.7)      |
| Financial expenses, net  | (709.4)                        | (1,238.6)    |
| Other operating income, net  | 22.8                           | 43.0         |
| Operating income   | 774.3                          | 826.6        |
| Non-operating expenses, net  | (25.2)                         | (29.8)       |
| Income before income tax and social contribution and minority interest | 749.1                          | 796.8        |
| Income tax and social contribution                                     | (177.3)                        | (85.1)       |
| Income before minority interest  | 571.8                          | 711.7        |
| Minority interest  | 54.0                           | (24.6)       |
| Net income   | R\$ 625.8                      | R\$ 687.1    |

- (1) Investment in associated companies, net comprises the following line items in our consolidated statement of operations: equity in the results, amortization of goodwill (negative goodwill), net, foreign exchange variation and tax incentives and other.

**Table of Contents***Net Sales Revenue*

Net sales revenue increased by 5.5% in 2005, primarily as a result of 11.5% growth in net sales revenue of our Basic Petrochemicals segment and 12.3% growth in net sales revenue of our Polyolefins segment. Without giving effect to the proportional consolidation of our jointly controlled companies, our net sales revenue increased by 5.2% in 2005.

*Cost of Sales and Services Rendered and Gross Profit*

Cost of sales and services rendered increased by 12.3% in 2005, primarily as a result of 15.2% growth in cost of sales and services rendered of our Basic Petrochemicals segment and 26.2% growth in the cost of sales of our Polyolefins segment. The increases in cost of sales and services rendered for each of these segments was primarily related to the higher overall direct and indirect cost of naphtha as a result of higher international market prices of naphtha. Without giving effect to the proportional consolidation of our jointly controlled companies, our cost of sales and services rendered increased by 12.2% in 2005.

As a result, gross profit declined by 14.3% in 2005. Without giving effect to the proportional consolidation of our jointly controlled companies, gross profit declined by 16.2% in 2005.

Gross profit as a percentage of net sales revenue, or gross margin, for 2005 was 20.8% compared to 25.6% in 2004. Without giving effect to the proportional consolidation of our jointly controlled companies, gross margin decreased to 19.8% for 2005 compared to 24.8% in 2004.

*Selling, General and Administrative Expenses*

Selling, general and administrative expenses increased by 16.3% in 2005, primarily as a result of (1) an increase of R\$59.6 million in the provision for profit sharing and (2) an increase of R\$22.8 million in personnel expenses due to annual salary adjustments at the end of 2004. Selling, general and administrative expenses represented 6.0% of net sales revenue in 2005 compared to 5.5% of net sales revenue in 2004. Without giving effect to the proportional consolidation of our jointly controlled companies, selling, general and administrative expenses increased by 16.5% in 2005, and selling, general and administrative expenses represented 5.8% of net sales revenue in 2005 compared to 5.3% of net sales revenue in 2004.

*Investment in Associated Companies, Net*

Investment in associated companies, net, increased by 2.0% in 2005, primarily as a result of the incurrence of other expense of R\$1.4 million in 2005 compared to other income of R\$16.6 million in 2004 and a R\$5.8 million reduction of tax incentive benefits, partially offset by the incurrence of a R\$3.6 million foreign exchange gain in 2005 compared to a R\$9.6 million foreign exchange loss recorded in 2004 and the absence of a provision for investment losses in 2005. Without giving effect to the proportional consolidation of our jointly controlled companies, investment in associated companies, net, declined by 14.6% in 2005.

*Depreciation and Amortization*

Depreciation and amortization declined by 1.1% in 2005. Without giving effect to the proportional consolidation of our jointly controlled companies, depreciation and amortization decreased by 1.0% in 2005.

*Financial Expenses, Net*

Financial expenses, net, decreased by 42.7% in 2005, primarily as a result of the effects of the *real*/U.S. dollar exchange rate on our U.S. dollar-denominated and U.S. dollar-indexed assets. As a result of the 11.8% appreciation of the *real* against the U.S. dollar in 2005, we recorded:

financial income of R\$556.9 million related to the exchange rate effect on our U.S. dollar-denominated and U.S. dollar-indexed liabilities; and



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financial expense of R\$288.8 million related to the exchange rate effect on our U.S. dollar-denominated assets. As a result of the 8.1% appreciation of the *real* against the U.S. dollar in 2004, we recorded:  
 financial income of R\$425.4 million related to the exchange rate effect on our U.S. dollar-denominated and U.S. dollar-indexed liabilities; and

financial expense of R\$335.3 million related to the exchange rate effect on our U.S. dollar-denominated assets. Without giving effect to the proportional consolidation of our jointly controlled companies, financial expenses, net decreased by 43.4% in 2005.

*Other Operating Income, Net*

Other operating income, net decreased by 47.0% in 2005, primarily as a result of a decrease in recovery of taxes and compulsory deposits to R\$3.4 million in 2005 from R\$16.5 million in 2004. Without giving effect to the proportional consolidation of our jointly controlled companies, other operating income, net increased by 98.3% in 2005.

*Operating Income*

Operating income decreased by 6.3% in 2005. Operating income represented 5.9% of net sales revenue in 2005 compared to 6.7% of net sales revenue in 2004. Without giving effect to the proportional consolidation of our jointly controlled companies, operating income increased by 0.1% in 2005 and represented 6.3% of net sales revenue in 2005 compared to 6.6% of net sales revenue in 2004.

*Non-Operating Expenses, Net*

Non-operating expenses, net decreased by 15.4% in 2005, primarily as a result of the effect of gains on investments recognized in 2005. Without giving effect to the proportional consolidation of our jointly controlled companies, non-operating expenses increased to R\$24.9 million in 2005 compared to R\$29.2 million in 2004.

*Income Tax and Social Contribution*

Income tax and social contribution increased by 108.5% in 2005. This increase resulted primarily from a deferred income tax loss of R\$29.7 million recorded in 2005 compared to a deferred income tax benefit of R\$141.4 million recorded in 2004, primarily as a result of a deferred income tax benefit that we recorded in 2004 in connection with our merger with Trikem. Without giving effect to the proportional consolidation of our jointly controlled companies, income tax and social contribution was an expense of R\$87.7 million in 2005 compared to a benefit of R\$10.5 million in 2004.

*Minority Interest*

Minority interest resulted in a gain of R\$54.0 million in 2005 compared to an expense of R\$24.6 million, primarily as a result of the allocation of Polialden's accumulated profit reserves to our company through the payment of dividends on Polialden's common shares in the amount of R\$58.1 million in 2005, which generated a loss to the holders of preferred shares of Polialden. Without giving effect to the proportional consolidation of our jointly controlled companies, minority interest was a gain of R\$54.0 million in 2005 compared to an expense of R\$24.6 million in 2004.

**Table of Contents***Net Income*

We recorded net income of R\$625.8 million, or 4.8% of net sales revenue, in 2005 compared to net income of R\$687.1 million, or 5.5% of net sales revenue, in 2004.

*Business Segment Results*

The following table sets forth consolidated financial information for our business segments for the years ended December 31, 2005 and 2004.

|                                     | <b>Year Ended December 31,</b>                    |             |
|-------------------------------------|---|-------------|
|                                     | <b>2005</b>                                       | <b>2004</b> |
|                                     | <b>(in millions of reais, except percentages)</b> |             |
| <b>Basic Petrochemicals</b>         |   |             |
| Net sales revenue                   | R\$ 7,226.7                                       | R\$ 6,480.0 |
| Cost of sales and services rendered | (6,138.5)   | (5,330.1)   |
| Gross profit                        | 1,088.2   | 1,149.9     |
| Operating income (1)                | 895.0   | 955.7       |
| Gross margin (%)                    | 15.1%   | 17.7%       |
| Operating margin (%)                | 12.4%   | 14.7%       |
| <b>Polyolefins</b>                  |   |             |
| Net sales revenue                   | R\$ 3,919.0                                       | R\$ 3,489.4 |
| Cost of sales                       | (3,182.8)   | (2,523.0)   |
| Gross profit                        | 736.2   | 966.4       |
| Operating income (1)                | 553.3   | 767.7       |
| Gross margin (%)                    | 18.8%   | 27.7%       |
| Operating margin (%)                | 14.1%   | 22.0%       |
| <b>Vinyls</b>                       |   |             |
| Net sales revenue                   | R\$ 1,794.1                                       | R\$ 1,858.8 |
| Cost of sales                       | (1,271.9)   | (1,157.1)   |
| Gross profit                        | 522.2   | 701.7       |
| Operating income (1)                | 438.8   | 635.9       |
| Gross margin (%)                    | 29.1%   | 37.8%       |
| Operating margin (%)                | 24.5%   | 34.2%       |
| <b>Business Development</b>         |   |             |
| Net sales revenue                   | R\$ 569.0   | R\$ 620.8   |
| Cost of sales                       | (552.9)   | (564.9)     |
| Gross profit                        | 16.1  | 55.9        |
| Operating income (1)                | 6.8   | 32.9        |
| Gross margin (%)                    | 2.8%  | 9.0%        |
| Operating margin (%)                | 1.2%  | 5.3%        |

(1) Operating income does not include financial income, financial expense and

investment in  
associated  
companies.

*Basic Petrochemicals*

Net Sales Revenue. Net sales revenue of the Basic Petrochemicals segment increased by 11.5% in 2005.

Significant factors contributing to this increase were:

a R\$269.2 million, or 16.5%, increase in net sales revenue generated by sales to our other business units (which net sales revenue is eliminated in preparation of our consolidated financial statements);

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a R\$128.4 million, or 17.4%, increase in domestic net sales revenue generated by sales of propylene to third parties;

a R\$115.0 million, or 9.9%, increase in domestic net sales revenue generated by sales of ethylene to third parties; and

a R\$91.0 million, or 28.3%, increase in net sales revenue generated by sales of automotive gasoline to third parties.

Net sales revenue generated by sales of basic petrochemicals by our Basic Petrochemicals segment to our other segments increased by 16.9% in 2005 to R\$1,763.0 million from R\$1,508.1 million in 2004, and net sales revenue generated by sales of utilities by our Basic Petrochemicals segment to our other segments increased by 11.5% in 2005 to R\$138.2 million from R\$123.9 million in 2004. Net sales revenue generated by sales of utilities to third parties increased by 20.4% in 2005 to R\$353.6 million from R\$293.6 million in 2004. Net sales revenue generated by export sales of the Basic Petrochemicals segment increased by 12.0% in 2005 to R\$1,059.9 million from R\$946.1 million in 2004.

Domestic sales volume of propylene to third parties declined by 1.8% to approximately 408,200 tons in 2005 from approximately 415,600 tons in 2004. Average domestic prices for propylene increased by 19.5% to R\$2,124 per ton in 2005 from R\$1,777 per ton in 2004.

Domestic sales volume of ethylene to third parties increased by 3.4% to approximately 581,100 tons in 2005 from approximately 561,800 tons in 2004. Average domestic prices for ethylene increased by 6.3% to R\$2,187 per ton in 2005 from R\$2,057 per ton in 2004.

Sales volume of automotive gasoline to third parties increased by 10.0% to approximately 444,300 cubic meters in 2005 from approximately 403,800 cubic meters in 2004. Domestic sales volume of automotive gasoline to third parties increased by 57.9% in 2005, while export sales volume of automotive gasoline declined by 40.5%. Average domestic prices for automotive gasoline increased by 24.1% to R\$926 per cubic meter in 2005 from R\$746 per cubic meter in 2004 and average export prices for automotive gasoline increased by 10.4% to R\$940 per cubic meter in 2005 from R\$851 per cubic meter in 2004.

**Cost of Sales and Services and Gross Profit.** Cost of sales and services rendered of the Basic Petrochemicals segment increased by 15.2% in 2005. This increase was primarily attributable to the increase in the average cost of naphtha to R\$1,178.4 per ton in 2005 from R\$1,077.2 per ton in 2004 as well as the increase in sales volume in 2005. Naphtha accounted for 86.6% of the Basic Petrochemicals segment's cost of sales in 2005 and 82.4% in 2004.

Gross profit of the Basic Petrochemicals segment decreased by 5.4% in 2005 and gross margin decreased to 15.1% in 2005 compared to 17.7% in 2004.

**Operating Income.** Operating income of the Basic Petrochemicals segment (which excludes financial income, financial expense and results from investment in associated companies) decreased by 6.4% in 2005, principally as a result of a R\$61.7 million decline in gross profit and a 17.1% increase in selling, general and administrative expenses, primarily as a result of our investment in 2005 in new supply chain and technology departments that we expect will provide greater efficiencies in these areas. These effects were partially offset by an increase in other operating income, net, to R\$57.1 million in 2005 compared to R\$22.2 million in 2004, principally as a result of our recovery of an account receivable in 2005 in the amount of R\$18.6 million that we had previously written off. Operating margin of the Basic Petrochemicals segment in 2005 was 12.4% compared to 14.7% in 2004.

***Polyolefins***

**Net Sales Revenue.** Net sales revenue of the Polyolefins segment increased by 12.3% in 2005. This increase was primarily attributable to:

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a 15.1% increase in net sales revenue generated by sales of polypropylene, principally as a result of the increase in our annual polypropylene capacity from approximately 463,100 tons in 2004 to approximately 529,000 tons in 2005; and

a 10.5% increase in net sales revenue generated by sales of polyethylene, led by a 59.4% increase in net sales revenue generated by export sales of LLDPE.

Net sales revenue generated by export sales of the Polyolefins segment increased by 43.2% to R\$971.5 million in 2005 from R\$678.6 million in 2004.

Sales volume of polypropylene increased by 12.3% to approximately 517,500 tons in 2005 from approximately 461,000 tons in 2004. Domestic sales volume of polypropylene increased by 0.3% in 2005, principally due to low Brazilian economic growth, increased competition from polypropylene imports and reduced demand for polypropylene products in the agricultural sector as a result of the poor Brazilian harvest, while exports sales volume of polypropylene increased by 129.6%. Average domestic prices for polypropylene increased by 6.0% to R\$3,344 per ton in 2005 from R\$3,155 per ton in 2004, while average export prices for polypropylene stated in *reais* declined by 4.6% to R\$2,487 per ton in 2005 from R\$2,604 per ton in 2004, primarily as a result of the appreciation of the *real* against the U.S. dollar during 2005.

Sales volume of polyethylene increased by 9.0% to approximately 768,200 tons in 2005 from approximately 704,700 tons in 2004. Domestic sales volume of polyethylene increased by 0.7% in 2005, principally due to low Brazilian economic growth, while exports sales volume of polyethylene increased by 29.1%. Average domestic prices for polyethylene increased by 2.9% to R\$3,072 per ton in 2005 from R\$2,987 per ton in 2004, while average export prices for polyethylene stated in *reais* declined by 0.3% to R\$2,725 per ton in 2005 from R\$2,733 per ton in 2004, primarily as a result of the appreciation of the *real* against the U.S. dollar during 2005.

**Cost of Sales and Gross Profit.** Cost of sales of the Polyolefins segment increased by 26.2% in 2005 compared to 2004, primarily as a result of (1) the effect of the significant increase in the price of naphtha on ethylene and propylene, which are the principal raw materials of our Polyolefins Unit, and (2) our increased sales volume of polypropylene due to the 65,000 ton increase in our annual polypropylene capacity. Our average cost for ethylene increased by 9.2% during 2005, and our average cost for propylene increased by 19.3% during 2005.

Gross profit of the Polyolefins segment declined by 23.8% in 2005 and gross margin declined to 18.8% in 2005 compared to 27.7% in 2004.

**Operating Income.** Operating income of the Polyolefins segment (which excludes financial income, financial expense and results from investment in associated companies) decreased by 27.9% in 2005, primarily as a result of a R\$230.2 million decrease in gross profit and, to a lesser extent, a 15.0% increase in selling, general and administrative expenses, primarily as a result of (1) an increase in personnel expenses due to annual salary adjustments at the end of 2004 and 2005, and (2) an increase in royalty expenses as a result of our increased production of LLDPE and very low density polyethylene using metallocene technology. This effect was partially offset by an increase in other operating income, net, to R\$53.0 million in 2005 compared to R\$6.3 million in 2004, primarily as a result of a recorded gain of R\$58.2 million related to the contribution of our polypropylene production process technology to Paulínia. Operating margin of the Polyolefins segment decreased to 14.1% in 2005 compared to 22.0% in 2004.

**Vinyls**

**Net Sales Revenue.** Net sales revenue of the Vinyls segment decreased by 3.5% in 2005. This decrease was primarily attributable to a 9.5% decline in net sales revenue generated by sales of PVC and a 45.5% decline in net sales revenue generated by export sales of EDC. The effects of these declines was partially offset by a 33.7% increase in net sales revenue generated by sales of caustic soda. Net sales revenue generated by export sales of this segment declined by 13.8% to R\$220.9 million in 2005 from R\$256.2 million in 2004.

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Sales volume of PVC increased by 3.3% to approximately 441,900 tons in 2005 from approximately 427,700 tons in 2004. Domestic sales volume of PVC decreased by 3.9% in 2005, principally due to our loss of market share, increased imports of PVC resins and our decision not to lower prices during the first half of 2005, while export sales volume of PVC increased by 89.1%. Average domestic prices for PVC decreased by 9.7% to R\$2,747 per ton in 2005 from R\$3,042 per ton in 2004, while average export prices for PVC declined by 22.7% to R\$1,852 per ton in 2005 from R\$2,397 per ton in 2004.

Export sales volume of EDC decreased by 22.4% to approximately 122,200 tons in 2005 from approximately 157,600 tons in 2004, due to the reduction of the portion of our EDC production that was available for sale because of our increased use of EDC for our own PVC production. Average export prices for EDC declined by 29.7% to R\$786 per ton in 2005 from R\$1,118 per ton in 2004.

Domestic sales volume of caustic soda increased by 2.6% to approximately 455,600 tons in 2005 from approximately 444,000 tons in 2004, principally due to an increase in our market share. Average domestic prices for caustic soda increased by 28.0% to R\$986 per ton in 2005 from R\$770 per ton in 2004.

**Cost of Sales and Gross Profit.** Cost of sales of the Vinyls segment increased by 9.9% in 2005 compared to 2004, primarily as a result of an 8.4% increase in the cost of ethylene.

Gross profit of the Vinyls segment declined by 25.6% in 2005, while gross margin decreased to 29.1% in 2005 from 37.8% in 2004.

**Operating Income.** Operating income of the Vinyls segment (which excludes financial income, financial expense and results from investment in associated companies) declined by 31.0% in 2005, primarily as a result of a R\$179.5 million decrease in gross profit. The operating margin of the Vinyls segment declined to 24.5% in 2005 from 34.2% in 2004.

**Business Development**

**Net Sales Revenue.** Net sales revenue of our Business Development segment declined by 8.3% in 2005. This decrease was primarily attributable to a 20.2% decrease in net sales revenue generated by sales of PET during 2005, the effects of which were partially offset by a 5.3% increase in net sales revenue generated by sales of caprolactam during 2005. Net sales revenue generated by export sales of this segment increased to R\$87.8 million in 2005 from R\$56.8 million in 2004.

Sales volume of PET declined by 18.6% to approximately 60,400 tons in 2005 from approximately 74,300 tons in 2004, primarily as a result of our reduced production as a result of a general maintenance shutdown of our PET plant in April 2005. Domestic sales volume of PET decreased by 14.5% in 2005 primarily as a result of competition from low-price PET imports, while exports sales volume of PET declined by 52.7%. Average domestic prices for PET decreased by 1.6% to R\$3,547 per ton in 2005 from R\$3,605 per ton in 2004, while average export prices for PET declined by 15.8% to R\$2,723 per ton in 2005 from R\$3,235 per ton in 2004.

Sales volume of caprolactam declined by 1.8% to approximately 48,300 tons in 2005 from approximately 49,100 tons in 2004. Domestic sales volume of caprolactam decreased by 23.2% in 2005, while exports sales volume of caprolactam increased by 147.8%. Average domestic prices for caprolactam increased by 11.7% to R\$5,975 per ton in 2005 from R\$5,349 per ton in 2004, and average export prices for caprolactam increased by 1.8% to R\$5,059 per ton in 2005 from R\$4,971 per ton in 2004.

**Cost of Sales and Gross Profit.** Cost of sales of the Business Development segment decreased by 2.1% in 2005.

Gross profit of the Business Development segment decreased by 71.2% in 2005, resulting in a gross margin of 2.8% in 2005 compared to 9.0% in 2004.

**Operating Income.** Operating income of the Business Development segment (which excludes financial income, financial expense and results from investment in associated companies) declined by 79.3% in 2005, principally as a

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result of a R\$39.8 million decrease in gross profit. The effects of this decrease were partially offset by a 26.9% decrease in selling, general and administrative expenses and an increase in other operating income, net to R\$9.2 million in 2005 compared to R\$2.6 million in 2004. Operating margin of the Business Development segment decreased to 1.2% in 2005 from 5.3% in 2004.

**Liquidity and Capital Resources**

Our principal cash requirements consist of the following:

working capital requirements;

the servicing of our indebtedness;

capital expenditures related to investments in operations, maintenance and expansion of plant facilities;

funds required for acquisitions of equity interests in other petrochemical producers; and

dividends on our shares, including in the form of interest attributable to shareholders' equity.

Our principal sources of liquidity have traditionally consisted of the following:

cash flows from operating activities;

short-term and long-term borrowings; and

sales of debt securities in domestic and international capital markets.

During 2006, cash flow generated by operations was used primarily for investing activities, for working capital requirements and to service our outstanding debt obligations. At December 31, 2006, our consolidated cash and cash equivalents and other investments amounted to R\$1,961.0 million, including R\$181.3 million that has been included in our consolidated financial statements due to the effects of proportional consolidation and to which we do not generally have access because we jointly control our proportionally consolidated companies with third parties. At December 31, 2006, we had working capital of R\$444.1 million. Without giving effect to the proportional consolidation of our jointly controlled companies, we had working capital of R\$218.4 million at December 31, 2006.

Our working capital has decreased substantially since December 31, 2005, principally as a result of the reclassification of R\$1,130.8 million principal amount of our subordinated convertible debentures, which mature on July 31, 2007, as short-term debt. These debentures are held by ODBPAR Investments.

***Projected Sources and Uses of Cash***

We anticipate that we will be required to spend approximately R\$3,132.5 million to meet our short-term contractual obligations and commitments and budgeted capital expenditures in 2007, without giving effect to proportional consolidation. We expect that we will meet these cash requirements through a combination of cash generated from operating activities and cash generated by financing activities, including new debt financings and the refinancing of our existing short-term indebtedness as it becomes due.

We anticipate that we will be required to spend approximately R\$5,125.0 million to meet our long-term contractual obligations and commitments and budgeted capital expenditures through 2009, without giving effect to proportional consolidation. We anticipate that we will meet these cash requirements through a combination of: (1) cash generated from operating activities; (2) cash generated by financing activities, including new debt financings and the refinancing of our indebtedness as it becomes due; and (3) dividends received from our subsidiaries and jointly controlled companies.

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We have commitments from several financial institutions to provide us with financing in the future, including: a commitment from an domestic financial institution to lend us an aggregate principal amount of up to R\$113.0 million for use in connection with our capital expenditure program; and

a commitment from BNDES to lend us an aggregate principal amount of R\$68.3 million for use in connection with our capital expenditure program in addition to the remaining amounts to be disbursed under two credit facilities described under Liquidity and Capital Resources Indebtedness and Financing Strategy Long-Term Indebtedness.

These commitments are subject to conditions precedent which we believe that we will be able to satisfy in connection with any amounts drawn under these facilities. We pay commitment fees to these financial institutions in connection with their commitments.

***Cash Flows***

***Cash Flows from Operating Activities***

Net cash provided by operating activities was R\$405.3 million in 2006, R\$1,719.4 million in 2005 and R\$1,916.0 million in 2004. Without giving effect to the proportional consolidation of our jointly controlled companies, net cash provided by operating activities was R\$115.7 million in 2006, R\$2,109.1 million in 2005 and R\$1,662.0 million in 2004.

The most significant factors in the generation of our consolidated cash flows from operating activities in 2006 were:

our net income of R\$101.3 million; and

longer payment terms for imported raw materials under our raw material financing arrangements, resulting in a R\$415.0 million increase in our liabilities to suppliers.

These positive factors contributing to our cash flows from operations were partially offset by the effects of R\$462.5 million increase in our taxes recoverable resulting from: (1) an increase in our ICMS credit balance as a result of our consolidation of Politeno following the Politeno acquisition, and (2) PIS and COFINS 's extemporaneous credit recognition on our inputs and services used in our productive process.

The most significant factors in the generation of our consolidated cash flows from operating activities in 2005 were:

our net income of R\$625.8 million; and

longer payment terms for imported raw materials under our raw material financing arrangements, resulting in a R\$485.1 million increase in our liabilities to suppliers.

These positive factors contributing to our cash flows from operations were partially offset by the effects of a R\$130.3 million increase in our taxes recoverable resulting primarily from our increased level of exports in 2005.

The most significant factors in the generation of our consolidated cash flows from operating activities in 2004 were:

our net income of R\$687.1 million;

the R\$1,152.1 million increase in our liabilities to suppliers, principally resulting from longer payment terms for imported raw materials; and



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the R\$289.4 million decrease in taxes recoverable as a result of our use of tax credits to offset R\$174.3 million of federal taxes due in 2004.

These positive factors contributing to our cash flows from operations in 2004 were partially offset by the effects of: a R\$451.7 million increase in our trade accounts receivable resulting from higher prices for certain of our principal products due to the realignment of our prices with international market prices during 2004;

a R\$389.6 million increase in inventories primarily as a result of (1) increased production of certain products at the end of 2004 to maintain capacity utilization rates in order to sustain better operational performance, and (2) increased prices for, and higher volumes of, certain of our principal raw materials; and

a R\$212.3 million decrease in advances from customers primarily as a result of faster delivery of products to our customers.

*Cash Flows Used in Investing Activities*

Investing activities used net cash of R\$1,213.1 million during 2006, R\$1,048.0 million during 2005 and R\$1,014.4 million during 2004. Without giving effect to the proportional consolidation of our jointly controlled companies, investing activities used net cash of R\$992.7 million during 2006, R\$973.5 million during 2005 and R\$815.9 million during 2004.

During 2006, investing activities for which we used cash on a consolidated basis primarily consisted of (1) the payment of R\$237.5 million, representing the portion of the purchase price that was due upon the closing of the Politeno acquisition, (2) additions to equipment related to the increase of our annual polyethylene production capacity in the Northeastern Complex by 30,000 tons and the increase of our annual isoprene production capacity by 8,800 tons, and (3) additions to equipment related to the implementation of our Braskem+ and Formula Braskem programs. In addition, we used R\$150.0 million to perform maintenance on our plants during scheduled shutdowns during 2006 and R\$152.0 million in our safety, health and environmental programs.

During 2005, investing activities for which we used cash on a consolidated basis primarily consisted of additions to equipment related to the increase of our annual PVC production capacity at our Alagoas PVC plant by 50,000 tons, the increase of our annual polyethylene production capacity in the Northeastern Complex by 30,000 tons and capital expenditures that increased our annual polyethylene production capacity in the Northeastern Complex by 30,000 tons when completed in 2006. In addition, we used R\$150.0 million to perform maintenance on our plants during scheduled shutdowns during 2005 and R\$150.0 million in our safety, health and environmental programs.

During 2004, investing activities for which we used cash on a consolidated basis primarily consisted of additions to equipment related to the increase of our annual polypropylene production capacity in the Southern Complex by 100,000 tons, the increase of our annual para-xylene production capacity in the Northeastern Complex by 50,000 tons and capital expenditures related to the increase of our annual PVC production capacity at our Alagoas PVC plant by 50,000 tons. In addition, we used R\$210.1 million to perform maintenance of our plants during scheduled shutdowns during 2004.

*Cash Flows from Financing Activities*

Financing activities provided net cash of R\$219.2 million during 2006, used net cash of R\$329.7 million during 2005 and provided net cash of R\$166.0 million during 2004. Without giving effect to the proportional consolidation of our jointly controlled companies, financing activities provided net cash of R\$375.9 million during 2006, used net cash of R\$754.4 million during 2005, and provided net cash of R\$309.5 million during 2004.

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During 2006, our principal sources of long-term borrowed funds consisted of issuances of our 9.00% Perpetual Bonds in an aggregate principal amount of US\$200.0 million, our 8.00% Notes due 2017 in an aggregate principal amount of US\$275.0 million, our 14<sup>th</sup> issue of debentures in an aggregate principal amount of R\$500.0 million, and borrowings under a credit export note facility in an aggregate amount of US\$78.0 million.

During 2006, we used cash:

to repay R\$3,613.8 million of our short-term debt, principally debt denominated in foreign currencies, including US\$772.0 million under advances on export contracts (Adiantamentos sobre Contratos de Exportação), US\$114.1 million under our export prepayment agreements, US\$19.5 million under our raw materials financing arrangements, and US\$178.4 million under our working capital facilities;

to repurchase R\$150.0 million aggregate principal amount of our 12<sup>th</sup> Issue of debentures; and

to repurchase US\$184.6 million aggregate principal amount of our 12.50% Senior Notes due 2008.

During 2005, our principal sources of long-term borrowed funds consisted of:

issuances of our 9.75% Perpetual Bonds in an aggregate principal amount of US\$150.0 million, our 9.375% Senior Notes due 2015 in an aggregate principal amount of US\$150.0 million, our 13<sup>th</sup> issue of debentures in an aggregate principal amount of R\$300.0 million, and quotas (shares) by Chemical Credit Rights Investment Fund II in the aggregate amount of R\$400.0 million; and

loans of US\$111.7 million under two syndicated credit agreements and US\$45.0 million under a pre-export finance facility.

During 2005, we used cash to repay:

R\$2,338.8 million of our short-term debt, principally debt denominated in foreign currencies, including US\$247.3 million under advances on export contracts (Adiantamentos sobre Contratos de Exportação), US\$213.8 million under our export prepayment agreements, US\$146.7 million under our raw materials financing arrangements, and US\$65.0 million of 9.25% notes due 2005 issued under our medium-term note program; and

R\$617.2 million of our long-term debt, including US\$150 million of our 9.375% Senior Notes due 2015 and US\$100 million of our 10.625% Notes due 2007.

We also repaid R\$124.7 million of borrowings under four loan agreements with Copesul Trading International Inc., a related party, during 2005.

During 2004, we recorded a capital increase of R\$1,211.0 million as a result of our sale of 53,820,000 of our class A preferred shares in a global offering, principally conducted in the United States and Brazil. During 2004, our principal sources of long-term borrowed funds consisted of:

issuances in an aggregate amount of US\$250.0 million under our medium-term note program, R\$1,200.0 million under our 11<sup>th</sup> issue of debentures, and R\$300.0 million under our 12<sup>th</sup> issue of debentures; and

loans of US\$200.0 million under a syndicated secured export prepayment facility and US\$50.0 million under an export prepayment facility.

During 2004, we used cash to repay:

R\$4,595.7 million of our short-term debt, including (1) the short-term portion of our 11<sup>th</sup> issue of debentures, (2) our 11.0% notes due 2004 at maturity and the first tranche of an export prepayment credit facility, and (3) the second tranche of an export prepayment credit facility; and

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R\$991.6 million of our long-term debt, including the prepayment of the long-term portion of our 11th issue of debentures.

We also borrowed R\$39.9 million on market terms from related parties, principally from Copesul Trading International Inc., to finance our working capital requirements during 2004 and repaid R\$109.2 million of borrowings from Copesul Trading International Inc.

Between May 20, 2002 and March 31, 2005, we did not have retained earnings (but rather had an accumulated deficit) and accordingly did not pay dividends or interest attributable to stockholders' equity in 2003 or 2004. In December, 2004, we offset our accumulated deficit against our tax incentive reserve.

On April 12, 2005, we paid a distribution of R\$204.2 million, including R\$170.0 million that was paid in the form of interest attributable to shareholders' equity and R\$34.2 million that was paid in the form of dividends. On April 18, 2006, we paid a distribution of R\$325.7 million, including R\$270.0 million that was paid in the form of interest attributable to shareholders' equity and R\$55.7 million that was paid in the form of dividends. On April 9, 2007, we paid dividends in the aggregate amount of R\$36.9.

Unless our board of directors deems it inconsistent with our financial position, payment of dividends is mandatory under our by-laws and also is required under agreements with two of our shareholders and, consequently, may give rise to a significant cash requirement in future periods. Without giving effect to the proportional consolidation of our jointly controlled companies, we recorded dividend payments and interest attributable to shareholders' equity of R\$344.1 million in 2006, R\$209.3 million in 2005 and R\$4.2 million in 2004 in our consolidated financial statements.

On May 3, 2006, we announced that our board of directors had authorized a share repurchase program under which we were authorized to repurchase up to 13,896,133 class A preferred shares and up to 1,400,495 common shares at market prices over the São Paulo Stock Exchange at any time and from time to time prior to October 31, 2006. We repurchased 13,131,054 of our class A preferred shares under our share repurchase program for a total purchase price of R\$182.0 million. Shares that were repurchased are being held in treasury and may be resold or cancelled.

**Indebtedness and Financing Strategy**

At December 31, 2006, our total outstanding indebtedness on a consolidated basis, excluding related party debt, was R\$6,729.6 million, consisting of R\$1,811.6 million of short-term indebtedness, including current portion of long-term indebtedness (or 26.9% of our total indebtedness), and R\$4,918.0 million of long-term indebtedness (or 73.1% of our total indebtedness). Without giving effect to the proportional consolidation of our jointly controlled companies, at December 31, 2006, our total outstanding indebtedness was R\$6,294.9 million, consisting of R\$1,564.6 million of short-term indebtedness, including current portion of long-term indebtedness, and R\$4,730.3 million of long-term indebtedness.

On a consolidated basis, our *real*-denominated indebtedness at December 31, 2006 was R\$3,612.3 million, and our foreign currency-denominated indebtedness was R\$3,117.3 million. Without giving effect to the proportional consolidation of our jointly controlled companies, our *real*-denominated indebtedness at December 31, 2006 was R\$3,258.2 million, and our foreign currency-denominated indebtedness was R\$3,036.7 million. At December 31, 2006, our total outstanding indebtedness to related parties on a consolidated basis was R\$4.8 million.

Our financing strategy has been to continue to extend the average maturity of our outstanding indebtedness, including by repaying short-term debt through longer-term borrowings and issuing longer-term debt securities, in order to increase our liquidity levels and improve our strategic, financial and operational flexibility. Our financing strategy over the next several years involves maintaining adequate liquidity and a debt maturity profile that is compatible with our anticipated cash flow generation. In addition, we do not expect our capital expenditures to adversely affect the quality of our debt leverage ratios or our disciplined approach to capital allocation.

**Table of Contents***Short-Term Indebtedness*

Our consolidated short-term debt, including debentures and current portion of long-term debt, but excluding related party debt, increased to R\$1,811.6 million at December 31, 2006 from R\$1,129.7 million at December 31, 2005. Without giving effect to the proportional consolidation of our jointly controlled companies, our short-term debt increased to R\$1,564.6 million at December 31, 2006, compared to R\$845.6 million at December 31, 2005. Our short-term indebtedness has increased substantially since December 31, 2005, principally as a result of the reclassification of R\$1,130.8 million principal amount of our subordinated convertible debentures, which mature on July 31, 2007, as short-term debt. These debentures are held by ODBPAR Investments.

We maintain short-term finance lines denominated in *reais* with a number of financial institutions in Brazil. Although we have no committed lines of credit with these financial institutions, we believe that we will continue to be able to obtain sufficient credit to finance our working capital needs based on current market conditions. At December 31, 2006, the consolidated outstanding balance under our working capital lines denominated in *reais* was R\$6.7 million. Without giving effect to the proportional consolidation of our jointly controlled companies, we did not have an outstanding balance under our working capital lines denominated in *reais*.

We also obtain advances on certain export contracts from a variety of Brazilian financial institutions. These advances generally have a maturity of less than one year and relatively low interest rates. These advances on export contracts are generally secured by receivables to be generated from future export sales under those contracts. At December 31, 2006, our consolidated outstanding advances on export contracts totaled R\$63.0 million (US\$29.5 million). See note 15 to our consolidated financial statements included in this annual report. Without giving effect to the proportional consolidation of our jointly controlled companies, at December 31, 2006, we did not have any outstanding advances on export contracts.

In addition, we have incurred import financing for raw materials from various domestic and international institutions. These advances have a maturity of less than one year and bear interest at LIBOR plus a spread which varied between 1.38% and 2.5% during the year. These financings are generally evidenced by promissory notes. At December 31, 2006, our consolidated outstanding advances under our import financing arrangements totaled R\$24.0 million (US\$11.2 million). Without giving effect to the proportional consolidation of our jointly controlled companies, our outstanding advances under our import financing arrangements at December 31, 2006 were R\$24.0 million (US\$11.2 million).

*Long-Term Indebtedness*

The following table sets forth selected information with respect to certain of our principal outstanding long-term debt instruments at December 31, 2006.

| <b>Instrument</b>                    | <b>Outstanding Principal<br/>Amount at<br/>December 31, 2006</b> | <b>Final Maturity</b> | <b>Principal Covenants</b>  |
|--------------------------------------|--|-----------------------|---|
| <b>Debentures:</b>                   |  |                       |   |
| 14 <sup>th</sup> Issue of Debentures | R\$500.0 million   | September 2011        | Financial ratios  |
| 13 <sup>th</sup> Issue of Debentures | R\$300.0 million   | June 2010             | Financial ratios  |
| 12 <sup>th</sup> Issue of Debentures | R\$150.0 million   | June 2009             | Financial ratios, limitations on liens, dividends, asset sales and investments                      |
| Subordinated Convertible Debentures  | R\$933.1 million   | July 2007             | Limitation on liens, indebtedness and investments   |
| <b>Medium-Term Notes:</b>            |  |                       |   |
| 12.50% Notes due 2008                | US\$90.4 million   | November 2008         | Limitations on liens, dividends, indebtedness, related party transactions, investments, and mergers |

11.75% Notes due 2014

US\$250.0 million

January 2014

Limitations on liens, dividends, indebtedness, related party transactions, asset sales, and mergers

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| <b>Instrument</b>                                 | <b>Outstanding Principal Amount at December 31, 2006</b> | <b>Final Maturity</b> | <b>Principal Covenants</b>  |
|---|--|-----------------------|---|
| Other Fixed-Rate Notes:                           |  |                       |   |
| 9.0% Notes due 2007                               | US\$150.0 million  | June 2007             | Limitations on liens  |
| 9.375% Notes due 2015                             | US\$250.0 million  | June 2015             | Limitations on liens, related party transactions and mergers  |
| 9.75% Perpetual Bonds                             | US\$150.0 million  |                       | Limitations on liens, related party transactions and mergers  |
| 9.00% Perpetual Bonds                             | US\$200.0 million  |                       | Limitations on liens, related party transactions and mergers  |
| 8.00% Notes due 2017                              | US\$275.0 million  | January 2017          | Limitations on liens, related party transactions and mergers  |
| Bank Credit Facilities:                           |  |                       |   |
| Bank Loan (construction financing)                | US\$3.8 million  | December 2007         | Limitations on liens and mergers  |
| Secured Credit Agreement (construction financing) | R\$122.1 million   | June 2016             | Limitation on liens and asset sales   |
| Syndicated Credit Agreement                       | US\$44.2 million   | March 2012            | Financial ratios, limitations on liens, related party transactions, mergers and asset sales                                       |
| Syndicated Credit Agreement                       | US\$55.7 million   | June 2012             | Financial ratios, limitations on liens, related party transactions, mergers and asset sales                                       |
| Export Finance Facilities:                        |  |                       |   |
| Syndicated Secured Export Prepayment Facility     | US\$125.0 million  | June 2009             | Financial ratios, limitations on liens, dividends, investments, indebtedness, asset sales, related party transactions and mergers |
| Pre-Export Finance Facility                       | US\$20.5 million   | January 2008          |   |
| Credit Export Note Facility                       | US\$78.0 million   | May 2018              | Financial ratios  |
| Quotas subject to mandatory redemption:           |  |                       |   |
| Chemical Credit Rights                            | R\$400.0 million   | December 2008         |   |
| Investment Fund II                                |  |                       |   |

Many of our debt instruments require that we comply with financial covenants that we must maintain, the most restrictive of which are as follows:

net debt to EBITDA less than or equal to 3.75 to 1.0 at the end of and for each fiscal quarter until maturity; and

EBITDA to net financial expenses greater than or equal to 1.5 to 1.0 at the end of and for each fiscal quarter until maturity.

We also are required to maintain a maximum ratio of short-term net debt to EBITDA for a particular fiscal quarter if our net debt to EBITDA ratio is greater than a specified level or our EBITDA to net financial expenses ratio is less than a specified level.

The definitions of EBITDA contained in these instruments vary. In the instruments containing the most restrictive financial ratios described above, EBITDA is calculated differently than under the medium-term note program and is

generally defined, for purposes of the net debt to EBITDA ratio and the EBITDA to net financial expenses ratio, as operating income less financial expenses, taxes, depreciation and amortization, plus dividends and interest attributable to shareholders equity paid to us by our unconsolidated associated companies. In contrast to EBITDA as calculated under the medium-term note program covenant, the calculation of EBITDA under these instruments for purposes of these ratios does not eliminate the effect of proportional consolidation under Instruction 247. However, these instruments exclude the effect of proportional consolidation for purposes of calculating the short-term net debt to EBITDA ratio.

For the fiscal year ended December 31, 2006, we reported the following financial ratios to our creditors under the instruments containing our most restrictive debt covenants:

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net debt to EBITDA of 2.6 to 1.0; and

EBITDA to net financial expenses of 12.4 to 1.0.

Accordingly, we were in compliance with these financial covenants at December 31, 2006, and we believe that we will be able to comply with these financial covenants for the foreseeable future. In addition, we believe that our compliance with these financial covenants will not adversely affect our ability to implement our financing plans.

Many of these instruments also contain other covenants that restrict, among other things, the ability of our company and most of our subsidiaries to:

incur additional indebtedness;

incur liens;

issue guarantees;

issue or sell share capital of subsidiaries;

pay dividends or make certain other restricted payments;

consummate certain asset sales;

enter into certain transactions with affiliates; or

merge or consolidate with any other person or sell or otherwise dispose of all or substantially all of our assets.

In addition, the instruments governing a substantial portion of our indebtedness contain cross-default or cross-acceleration clauses, such that the occurrence of an event of default under one of these instruments could trigger an event of default under other indebtedness or enable the creditors under other indebtedness to accelerate that indebtedness.

At December 31, 2006, R\$542.1 million of our *real*-denominated debt and R\$49.6 million of our foreign currency-denominated debt (in each case, excluding related party debt) was secured. In order to secure this debt, we have pledged (1) a some shares owned by our company in subsidiaries and affiliates, including shares of Copesul, (2) certain of our property and equipment and (3) certain of our accounts receivable. The security arrangements for our secured debt vary depending on the transaction.

The following discussion briefly describes certain of our significant financing transactions. We have assumed the obligations of predecessor companies, including, among others, OPP Química (and its predecessor OPP Petroquímica) and Trikem, under these financing transactions as a result of the mergers of these companies into our company.

*14th Issue of Debentures.* On September 1, 2006, we issued our 14th issue of unsecured non-convertible debentures in a single series of 50,000 debentures, each with a par value of R\$10,000. The principal amount of these debentures is payable in full on September 1, 2011, and these debentures bear interest at a rate of 103.5% of the CDI rate per annum payable semi-annually in arrears in March and September of each year.

*13th Issue of Debentures.* On June 1, 2005, we issued our 13th issue of unsecured non-convertible debentures in a single series of 30,000 debentures, each with a par value of R\$10,000. The principal amount of these debentures is payable in full on June 1, 2010, and these debentures bear interest at a rate of 104.1% of the CDI rate per annum payable semi-annually in arrears in June and December of each year.



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*12th Issue of Debentures.* On June 1, 2004, we issued our 12th issue of secured non-convertible debentures in a single series of 3,000 debentures, each with a par value of R\$100,000. These debentures are secured by a pledge of one of our long-term customer contracts and a related collection account, which pledge may be replaced or supplemented by a pledge of some of our current and future customer receivables, as well as by certain of our cash and cash equivalents if the value of the original pledge falls below a certain specified minimum level. The principal amount of these debentures is payable in full on June 1, 2009, and these debentures bear interest at the rate of 117% of the CDI rate per annum, payable semi-annually. We have the right to redeem these debentures at any time on or after June 1, 2007. On November 10, 2006, we repurchased 1,500 of these debentures for an aggregate price of R\$162.2 million, including accrued and unpaid interest.

*Subordinated Convertible Debentures.* On May 31, 2002, OPP Produtos Petroquímicos S.A., or OPP Produtos, issued subordinated convertible debentures. As a result of our merger with OPP Produtos on August 16, 2002, these debentures became our obligations. The original principal amount of these debentures was R\$591.9 million. At December 31, 2006, the outstanding amount of these debentures was R\$1,130.8 million (including interest). Interest and monetary adjustment on these debentures accrues at the TJLP plus 5.0% per annum and will be accreted until their maturity on July 31, 2007. ODBPAR Investments, as the holder of these debentures, has the option to convert the debentures into shares of our share capital at any time. The initial conversion price of these debentures was R\$12.19 per class A preferred share, plus accrued interest. The conversion price increases at a rate equal to the TJLP less 6.0% per annum from the date of the issuance of these debentures. At May 31, 2007, the conversion price of these debentures was R\$14.64 per class A preferred share. Upon conversion, we will issue class A preferred shares up to the legal limit for preferred shares of two-thirds of our total share capital. After this two-thirds limit is reached, we will issue any remaining shares to be converted in the following proportions: one-third in common shares; and two-thirds in class A preferred shares. If ODBPAR Investments had exercised its option to convert these debentures in full on May 31, 2007, ODBPAR Investments would have received 27,477,636 of our common shares and 54,955,272 of our class A preferred shares in exchange for these debentures.

*Medium-Term Note Program.* On July 16, 2003, we established a medium-term note program permitting us to issue up to US\$500.0 million aggregate principal amount of notes with maturities of up to five years from date of issuance. On December 16, 2003, we amended our medium-term note program to increase the maximum aggregate principal amount that we are permitted to issue to US\$1.0 billion and to extend the maximum maturity of the notes issued under the program to ten years from the date of issuance. We have two series of outstanding notes under the program.

Between November 5, 2003 and November 26, 2003, we issued and sold US\$275.0 million aggregate principal amount of our 12.50% Notes due 2008. Interest on these notes is payable semi-annually in arrears in May and November of each year and these notes mature on November 5, 2008. On October 2, 2006, we repurchased US\$184.6 million aggregate principal amount of these notes that were tendered to us in a tender offer we made for these notes.

On January 22, 2004, we issued and sold US\$250.0 million in aggregate principal amount of our 11.75% Notes due 2014 under the medium-term note program. Interest on these notes is payable semi-annually in arrears in January and July of each year and these notes mature on January 22, 2014.

*Fixed Rate Notes.* On June 25, 1997, we issued and sold US\$150.0 million aggregate principal amount of our 9.0% Notes due 2007. Interest on these notes is payable semi-annually in arrears in June and December in each year, and these notes mature on June 25, 2007.

On July 24, 1997, Trikem issued and sold US\$250.0 million aggregate principal amount of its 10.625% Notes due 2007. We assumed the obligations of Trikem under these notes as a result of the merger of Trikem with and into our company on January 15, 2004. On July 24, 2005, we repurchased these notes and amended and restated their terms. As amended and restated, these notes bear interest at the rate of 9.375% per annum, payable semi-annually in arrears in June and December in each year and mature on June 1, 2015. On August 24, 2005, we exchanged US\$150.0 million aggregate principal amount of these notes for US\$150.0 million aggregate principal amount of outstanding notes issued by one of subsidiaries on June 1, 2005 and guaranteed by our company.



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On June 17, 2005, we issued and sold US\$150.0 million aggregate principal amount of our 9.75% Perpetual Bonds. Interest on these bonds is payable quarterly in arrears in March, June, September and December in each year. We may, at our option, redeem these bonds, in whole but not in part, at 100% of their principal amount plus accrued interest and additional amounts, if any, on any interest payment date on or after June 17, 2010.

On April 28, 2006, we issued and sold US\$200.0 million aggregate principal amount of our 9.00% Perpetual Bonds. Interest on these bonds is payable quarterly in arrears in January, April, July and October in each year. We may, at our option, redeem these bonds, in whole or in part, at 100% of their principal amount plus accrued interest and additional amounts, if any, on any interest payment date on or after April 28, 2011, provided that, if we redeem these bonds in part, at least US\$100 million aggregate principal amount of these bonds must remain outstanding following any partial redemption.

On September 26, 2006, we issued and sold US\$275.0 million aggregate principal amount of our 8.00% Notes due 2017. Interest on these notes is payable semi-annually in arrears in January and July in each year and these notes mature on January 26, 2017.

*Bank Credit Facilities.* In January 1998, several financial institutions granted a loan in the amount of US\$30.0 million to Proppet to finance construction of its PET plant in Camaçari, Bahia. This loan has since been amended to, among other provisions, reflect the merger of Proppet with and into our company. ODBPAR Investments, Norquisa and Mitsubishi have guaranteed this loan. ODBPAR Investments and Norquisa have also agreed to reimburse Mitsubishi for any payments that it makes in respect of this guarantee if we default on our payment obligations under the loan. To guarantee their reimbursement obligations, Norquisa and ODBPAR Investments have caused our company to grant Mitsubishi a second mortgage on its DMT and PET plants and to pledge the equipment related to its DMT and PET production. The loan amortizes in equal semi-annual installments until its final maturity in December 2007. The loan bears interest at the rate of LIBOR plus 3.875% per annum, payable semi-annually in arrears in June and December of each year. Ninety-five percent of the principal and interest of this loan is supported by insurance from Nippon Export and Investment Insurance, and we pay annual premiums in yen for this insurance. At December 31, 2006, the outstanding principal amount of this loan was US\$3.8 million.

On June 30, 2004, we entered into a secured credit agreement in the aggregate amount of R\$152.7 million to finance capital expenditures in certain of our plants located in the Northeastern Complex and in Alagoas that we made in 2004 and 2005. The loans under this credit agreement are secured by a first mortgage on our PVC plant located in São Paulo and our chloro-soda plant located in the Northeastern Complex, as well as by a purchase-money security interest in machinery and equipment that we have and will purchase with the proceeds of this loan. Under this credit agreement, we are required to invest up to R\$65.4 million of our own funds in accordance with an investment schedule as a condition precedent to disbursements of the loans. As of December 31, 2006, we have invested R\$41.0 million on capital expenditures included on this investment schedule, including loans to our company in the aggregate principal amount of R\$28.7 million disbursed by the lender. The loans under this credit agreement bear interest at the rate of 14.0% per annum, payable quarterly in arrears through June 30, 2008 and thereafter monthly in arrears through June 30, 2016. The lender under this credit agreement may modify the interest rate annually based on fluctuations in the TJLP during the preceding year and upon written notice to our company. The principal amount of these loans is payable in 96 equal monthly installments, commencing on July 30, 2008. At December 31, 2006, the outstanding principal amount under this credit agreement was R\$122.1 million.

On March 24, 2005, we borrowed the Japanese yen equivalent of US\$50 million under a syndicated credit agreement dated March 8, 2005. The proceeds of this loan were required to be used for capital expenditures related to our Braskem+ program. This loan bears interest at the rate of six-month Tokyo Inter-Bank Offered Rate plus 0.95% per annum, payable semi-annually in arrears. Principal on this loan is payable in 11 equal installments beginning in March 2007 with a final maturity date in March 2012. In connection with this loan, we entered into a swap contract in the total amount of this debt, which effectively modifies the interest rate to 101.59% of CDI. The maturities, currency, rates and amounts of the swap contract correspond to the terms of the loan. Ninety-five percent of the commercial risk of this loan and 97.5% of the political risk of this loan are supported by insurance from Nippon Export and Investment Insurance, for which we paid a lump-sum premium in yen. At December 31, 2006, the outstanding principal amount under this credit agreement was US\$44.2 million.



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On September 20, 2005, we borrowed the Japanese yen equivalent of US\$60 million under a syndicated credit agreement dated June 30, 2005. The proceeds of this loan were required to be used for capital expenditures related to the Braskem+ program. This loan bears interest at the rate of six-month Tokyo Inter-Bank Offered Rate plus 0.95% per annum, payable semi-annually in arrears. Principal on this loan is payable in 11 equal installments beginning in June 2007 with a final maturity date in June 2012. In connection with this loan, we entered into a swap contract in the total amount of this debt, which effectively modifies the interest rate to 104.4% of CDI. The maturities, currency, rates and amounts of the swap contract correspond to the terms of the loan. Ninety-five percent of the commercial risk of this loan and 97.5% of the political risk of this loan are supported by insurance from Nippon Export and Investment Insurance, for which we paid a lump-sum premium in yen. At December 31, 2006, the outstanding principal amount under this credit agreement was US\$55.7 million.

*Export Prepayment Facilities.* On June 7, 2004, Overseas III Export Ltd., a special purpose company created by QSPV Limited, entered into a US\$200.0 million syndicated credit agreement. During June 2004, US\$70.0 million was disbursed to Overseas III Export Ltd. and lent by Overseas III Export Ltd. to our company on identical terms and conditions as those contained in the syndicated credit agreement. During August 2004, the remaining US\$130.0 million was disbursed to Overseas III Export Ltd. and lent by Overseas III Export Ltd. to our company on the identical terms and conditions as those contained in the syndicated credit agreement. The loan to Overseas III Export Ltd. has been guaranteed by our company and is secured by certain of our exports. The first tranche of this loan in the principal amount of US\$145.0 million bore interest at the rate of six-month LIBOR plus 3.5% per annum, payable semi-annually in arrears, until June 30, 2005. The second tranche of this loan in the principal amount of US\$55.0 million bore interest at the rate of six-month LIBOR plus 4.5% per annum, payable semi-annually in arrears, until June 30, 2005. On June 30, 2005, the syndicated credit agreement was amended to combine the two tranches into one and to reduce the interest rate on the outstanding principal amount of this loan to the rate of six-month LIBOR plus 1.45% per annum. Principal on this loan is payable in eight semi-annual installments beginning in December 2005. At December 31, 2006, the outstanding principal amount of this loan was US\$125.0 million.

On January 19, 2005, we entered into a pre-export finance facility in an aggregate principal amount of US\$45.0 million. The loans under this facility are secured by certain of our export receivables and bear interest at a rate of three-month LIBOR plus 1.00% per annum, payable quarterly in arrears commencing on April 30, 2005. The principal amount of this facility is payable in 11 equal quarterly installments beginning on July 31, 2005, with a final maturity date of January 19, 2008. At December 31, 2006, the outstanding principal amount under this facility was US\$20.5 million.

On November 10, 2006, we entered into an export credit facility in the amount of US\$78 million with a Brazilian financial institution. We used the proceeds of this facility to repurchase 1,500 debentures of our 12th series of debentures. This facility is secured by certain of our export receivables and bears interest at a rate of 8.1% per annum, payable semiannually in arrears commencing on May 10, 2007. The principal amount of this facility matures on May 10, 2018. At December 31, 2006, the outstanding principal amount under this facility was US\$78.0 million.

*BNDES Development Loans.* We maintain credit facilities that are granted directly or indirectly by BNDES, the Brazilian federal government development bank, to fund general capital expenditures associated principally with the expansion of our production capacity, environmental projects and the development of operation control centers, laboratories and waste treatment station. At December 31, 2006, the aggregate amount of principal and interest outstanding under these credit facilities was R\$390.0. Amounts borrowed from BNDES are secured by a pledge of certain equipment and machinery owned by us. The interest rate on most of the amounts we borrowed from BNDES is based on the TJLP plus a margin of 2% to 5% per annum. Other amounts borrowed from BNDES bear interest at a government reference rate (the Taxa Referencial), plus a margin of 6.5%, or at a rate based on the Monetary Unit of BNDES (Unidade Monetária do BNDES, or UM), a BNDES rate based on a basket of currencies (which rate reflects the daily exchange rate fluctuations in the currencies in which BNDES borrows), plus a margin. The principal and interest on these credit facilities is payable monthly through July 2007.

On June 24, 2005, we entered into two credit facilities with BNDES under which BNDES will disburse loans in an aggregate principal amount of approximately R\$336.2 million. The proceeds of the first credit facility are R\$84.2 million, which we will use to finance capital expenditures related to (1) the 50,000 ton increase in the annual

production capacity of our Alagoas PVC plant, and (2) a project to use polypropylene in the disposable plastics

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market. The proceeds of the second credit facility are R\$252.0 million, which we will use to finance capital expenditures related to (1) the 100,000 ton increase in the annual production capacity of one of our polypropylene plants located in the Southern Complex, and (2) quality, productivity, environmental, health and safety projects at our plants.

On December 13, 2006, we entered into a third credit facilities with BNDES under which BNDES will disburse loans in an aggregate principal amount of approximately R\$48.4 million. The proceeds of the third credit facility will be used to finance capital expenditures related to (1) the construction of a new salt well in Maceió, Alagoas to supply our Vinyls unit, and (2) the replacement of some equipment at our PVC plant in the Northeastern Complex.

These credit facilities are secured by a mortgage on one of our plants located in the Southern Complex (including the land on which this plant is located, as well as certain of the equipment, machinery and improvements in this plant). Amounts under the first credit facility will be disbursed in two tranches, and amounts under the second and third credit facility will be disbursed in three tranches. The first tranche of the first and second credit facilities in an aggregate principal amount of R\$12.6 million and R\$37.8 million, respectively, bears interest at a rate based on the UM plus a margin of 4% per annum. The other tranches of these credit facilities bear interest at the TJLP plus a margin of 4% per annum. Interest is payable on the first credit facility quarterly from July 15, 2005 through July 15, 2007 and monthly thereafter through maturity. The outstanding principal amount of the first credit facility is payable in 48 equal, successive monthly installments beginning on August 15, 2007. Interest is payable on the first and second tranches of the second credit facility quarterly from July 15, 2005 through January 15, 2007 and monthly thereafter through maturity. The outstanding principal amount of the first and second tranches of the second credit facility is payable in 48 equal, successive monthly installments beginning on February 15, 2007. Interest is payable on the third tranche of the second credit facility quarterly from July 15, 2005 through July 15, 2008 and monthly thereafter through maturity. The outstanding principal amount of the third tranche of the second credit facility is payable in 42 equal, successive monthly installments beginning on August 15, 2008.

At December 31, 2006, the outstanding principal amount under the first of these credit facilities was R\$38.9 million, the outstanding principal amount under the second of these credit facilities was R\$258.1 million and no amounts had been disbursed under the third of these credit facilities.

*FINEP Credit Facility.* On March 8, 2005, we entered into a credit facility with Financiadora de Estudos e Projetos, or FINEP, a technology funding institution of the Ministry of Science and Technology of Brazil, in an aggregate principal amount of R\$84.9 million, to be disbursed in eight quarterly installments, beginning on March 15, 2005, with the final disbursement on March 15, 2007. We are required to use the proceeds disbursed under this credit facility for capital expenditures at the Braskem Center for Innovation and Technology operated by our Polyolefins Unit, the research and development pilot plant of our Vinyls Unit, and the research center of our Vinyls Unit. Under this credit facility, we are required to invest at least R\$9.4 million of our own funds in these projects. The loans bear interest at a rate of TJLP plus 5% per annum, payable quarterly in arrears commencing on June 15, 2005. However, we may be required to pay interest at only the TJLP, depending on the financial condition and liquidity of the National Scientific and Technological Development Fund (*Fundo Nacional de Desenvolvimento Científico e Tecnológico*) at any given time. The principal amount under this credit facility will be payable in 61 equal monthly installments beginning on March 15, 2007, with a final maturity date of March 15, 2012. At December 31, 2006, the outstanding principal amount under this credit facility was R\$76.4 million. Our obligation to make payments under this credit facility is guaranteed by a surety bond.

*Quotas (Shares) Subject to Mandatory Redemption.* We have retained an interest in subordinated quotas (shares) of a receivables securitization fund described below. The receivables securitization fund is consolidated under Brazilian GAAP to the extent that we retain the majority of the possible losses. We have entered into this arrangement in order to increase our liquidity, as it enables us to receive immediate payment for purchases of petrochemical products by clients to whom we provide short-term trade financing in the ordinary course of our business.

Beginning on January 1, 2005, pursuant to CVM Instruction 408, we are required to consolidate special purpose entities in our financial statements if specific criteria are met. See Introduction Financial Statements. As a result of our sale of the subordinated quotas in the receivables securitization fund on March 28, 2007, we will no longer





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consolidate this receivables securitization fund into our financial statements at dates and for periods ending after March 31, 2007.

**Chemical Credit Rights Investment Fund II.** On November 30, 2005, our company and Polialden entered into a receivables purchase and sale agreement with a special purpose receivables investment fund under which our company and Polialden agreed to sell to the fund from time to time, without recourse, certain trade receivables represented by negotiable invoices (*duplicatas*). As a result of the merger of Polialden into our company on May 31, 2006, we assumed Polialden's rights and obligations under this agreement. Under this agreement, this fund may purchase the receivables using (1) the net proceeds that it obtains from the sale of interests, or senior quotas, in the fund to certain qualified investors in Brazil and (2) past due receivables that our company has previously sold to the fund and, although not obligated to do so, agreed to repurchase. The fund also may invest a portion of such net proceeds in cash and certain cash equivalents. The aggregate principal amount of the quotas of all series outstanding at any time may not exceed R\$800.0 million. Each series of quotas will have a maturity of not less than 12 months from the date of issuance and will amortize on June 15 and December 15 of each year. The amortization payments will include amounts in respect of interest calculated as a multiple of the CDI rate.

The fund may cause the early amortization of quotas to the extent necessary to meet specified coverage ratios or to ensure that receivables constitute at least a specified percentage of the fund's net worth. We may purchase subordinated quotas from the fund to the extent necessary to enable the fund to meet specified coverage ratios, whether measured on periodic calculation dates or measured on a pro forma basis before the issuance of quotas to investors.

In December 9, 2005, the fund issued R\$400.0 million in aggregate amount of quotas. These quotas will mature on December 15, 2008. The first series of quotas consists of 16,000 quotas, each with a unit value of R\$25,000. The quotas began amortizing on June 15, 2006, and the amortization payments include a targeted (but not guaranteed) amount of interest at a rate of 103.75% of the CDI rate based on market conditions. At December 31, 2006, we held R\$40.7 million of subordinated quotas. On March 28, 2007, we sold these subordinated quotas.

**Off-Balance Sheet Arrangements**

We do not currently have any transactions involving off-balance sheet arrangements.

**Table of Contents****Contractual Commitments**

The following table summarizes significant contractual obligations and commitments at December 31, 2006 that have an impact on our liquidity:

|   | <b>Payments Due by Period</b>     |                                   |                                    |                                     | <b>Total</b>        |
|---|-----------------------------------|-----------------------------------|------------------------------------|-------------------------------------|---------------------|
|   | <b>Less than<br/>One<br/>Year</b> | <b>One to<br/>Three<br/>Years</b> | <b>Three to<br/>Five<br/>Years</b> | <b>More than<br/>Five<br/>Years</b> |                     |
|   | <b>(In millions of reais)</b>     |                                   |                                    |                                     |                     |
| Loans and financings  | R\$ 653.9(1)                      | R\$ 1,137.1                       | R\$ 321.1                          | R\$ 2,477.6                         | R\$ 4,589.7         |
| Debentures  | 1,157.7(1)                        | 150.0                             | 832.2                              |                                     | 2,139.9             |
| Interest on loans, financings and debentures (2)  | 767.1                             | 1,117.9                           | 881.9                              | 1,446.1                             | 4,213.0             |
| Purchase obligations (3)  | 6,580.2                           | 8,785.1                           | 994.0                              | 1,135.9                             | 17,495.2            |
| Pension plan contributions (4)  |                                   | 58.6                              |                                    |                                     | 58.6                |
| Other long-term liabilities   |                                   | 104.8                             |                                    |                                     | 104.8               |
| <b>Total contractual obligations</b>  | <b>9,158.9</b>                    | <b>11,353.5</b>                   | <b>3,029.2</b>                     | <b>5,059.6</b>                      | <b>28,601.2</b>     |
| Exclusion of proportional consolidation:  |                                   |                                   |                                    |                                     |                     |
| Loans, financings and debentures  | 247.0(1)                          | 67.1                              | 93.0                               | 27.6                                | 434.7               |
| Interest on loans, financings and debentures(2)   | 28.9                              | 14.2                              | 9.3                                | 2.8                                 | 55.2                |
| Other long-term liabilities   |                                   | 6.9                               |                                    |                                     | 6.9                 |
| <b>Total contractual obligations, excluding the effects of proportional consolidation</b> | <b>R\$ 8,883.0</b>                | <b>R\$ 11,265.3</b>               | <b>R\$ 2,926.9</b>                 | <b>R\$ 5,029.2</b>                  | <b>R\$ 28,104.4</b> |

(1) Includes interest accrued at December 31, 2006.

(2) Consists of estimated future payments of interest on our loans, financings and debentures, calculated based on interest rates and foreign exchange rates applicable at December 31,

2006 and assuming (i) that all amortization payments and payments at maturity on our loans, financings and debentures will be made on their scheduled payment dates, and (ii) that our perpetual bonds are redeemed on the first permitted redemption date.

- (3) Consists of purchase commitments for raw material and electric power pursuant to binding obligations which include all significant terms, including fixed or minimum quantities to be purchased; fixed, minimum or variable price provisions; and the approximate timing of the transaction. Based upon the applicable purchase prices at December 31, 2006.
- (4) Consists of a final disbursement by our company to two defined benefit pension

plans in an amount that we estimate will be assessed by the *Secretaria da Previdencia Complementar* (Secretariat for Complementary Pensions) based on projections which we have obtained from independent actuaries. In June 2005, we announced that we intend to withdraw as a sponsor of these two defined benefit pension plans.

We are also subject to contingencies with respect to tax, labor, distributors, and other claims and have made provisions for accrued liability for legal proceedings related to certain tax claims of R\$1,208.4 million at December 31, 2006. The tax contingencies relate primarily to COFINS, PIS, IPI, federal income tax and the Social Contribution on Net Income. See Item 8. Financial Information Legal Proceedings and notes 17 and 18 to our consolidated financial statements.

#### **U.S. GAAP Reconciliation**

Our net income in accordance with Brazilian GAAP was R\$101.3 million in 2006, R\$625.8 million in 2005 and R\$687.1 million in 2004. Under U.S. GAAP, we would have reported net income of R\$161.6 million in 2006, R\$741.2 million in 2005 and R\$843.1 million in 2004.

Our shareholders' equity in accordance with Brazilian GAAP was R\$4,311.9 million at December 31, 2006 and R\$4,535.8 million at December 31, 2005. Under U.S. GAAP, we would have reported shareholders' equity of R\$2,966.8 million at December 31, 2006 and R\$2,918.4 million at December 31, 2005.

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The principal differences between Brazilian GAAP and U.S. GAAP that affected our net income in 2006, 2005 and 2004, as well as shareholders' equity at December 31, 2006 and 2005, are described in note 31 to our audited consolidated financial statements included elsewhere in this annual report. The major differences relate to the accounting treatment of the following items:

supplementary inflation restatement of permanent assets and shareholders' equity in 1996 and 1997;

capitalized interest;

deferred charges and other intangible assets;

impairment;

business combinations and goodwill;

transactions giving rise to distributions to shareholders;

guarantees;

pension plan;

earnings per share;

comprehensive income;

deferred taxes;

tax incentives;

dividends;

proportional consolidation of jointly controlled entities;

classification of statement of operations and balance sheet items;

segment reporting; and

derivatives.

For a discussion of the principal differences between Brazilian GAAP and U.S. GAAP as they relate to our financial statements and a reconciliation of net income and shareholders' equity, see note 31 to our audited consolidated financial statements included elsewhere in this annual report.

**Table of Contents****ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES****Directors and Senior Management**

Our board of directors (*conselho de administração*) and our board of executive officers (*diretoria*) are responsible for operating our business.

**Board of Directors of Braskem**

Our by-laws provide for a board of directors of eleven members and eleven alternate members. During periods of absence or temporary unavailability of a regular member of our board of directors, the corresponding alternate member substitutes for the absent or unavailable regular member. Our board of directors is a decision-making body responsible for, among other things, determining policies and guidelines for our business and our wholly-owned subsidiaries and controlled companies. Our board of directors also supervises our board of executive officers and monitors its implementation of the policies and guidelines that are established from time to time by the board of directors. Under the Brazilian Corporation Law, our board of directors is also responsible for hiring an external independent registered public accounting firm.

The members of our board of directors are elected at general meetings of shareholders for two-year terms and are eligible for reelection. The terms of all current members expire at our annual shareholders meeting in 2008. Members of our board of directors are subject to removal at any time with or without cause at a general meeting of shareholders. Although our by-laws do not contain any citizenship or residency requirements for members of our board of directors, the members of our board of directors must be shareholders of our company. Our board of directors is presided over by the president of the board of directors, and, in his absence, the vice president of the board of directors. The president and the vice president of our board of directors are elected at a general meeting of shareholders from among the members of our board of directors, serve for one-year terms and are eligible for reelection.

Our board of directors ordinarily meets four times a year and extraordinarily when a meeting is called by the president, the vice president or any two other members of our board of directors. Decisions of our board of directors require a quorum of a majority of the directors and are taken by majority vote, subject to the veto rights of Petroquisa over resolutions of our board of directors relating to certain matters under the Petroquisa memorandum of understanding. See Item 7. Major Shareholders and Related Party Transactions Major Shareholders Shareholders Agreements.

The following table sets forth certain information with respect to the current members of our board of directors and their alternates:

| <b>Name</b>                               | <b>Member Since</b> | <b>Position Held</b>        | <b>Age</b> |
|---|---------------------|-----------------------------|------------|
| Pedro Augusto Ribeiro Novis               | Aug. 15, 2001       | President of the Board      | 59         |
| Ruy Lemos Sampaio                         | July 20, 2006       | Alternate                   | 56         |
| Alvaro Fernandes da Cunha Filho           | Nov. 6, 1997        | Vice President of the Board | 58         |
| Marcos Luiz Abreu de Lima                 | March 31, 2005      | Alternate                   | 63         |
| José de Freitas Mascarenhas               | Aug. 15, 2001       | Board Member                | 65         |
| Guilherme Simões de Abreu                 | March 4, 2002       | Alternate                   | 55         |
| Luiz Fernando Cirne Lima                  | Aug. 15, 2001       | Board Member                | 74         |
| Hilberto Mascarenhas Alves da Silva Filho | April 29, 2003      | Alternate                   | 51         |
| Newton Sergio de Souza                    | Aug. 15, 2001       | Board Member                | 53         |
| Cláudio Melo Filho                        | October 3, 2005     | Alternate                   | 39         |
| Alvaro Pereira Novis                      | Aug 15, 2001        | Board Member                | 63         |
| Marcos Wilson Spyer Rezende               | Sept. 29, 2002      | Alternate                   | 59         |
| Francisco Teixeira de Sá                  | May 24, 2001        | Board Member                | 58         |
| Lúcio José Santos Júnior                  | Aug. 15, 2001       | Alternate                   | 41         |
| José Lima de Andrade Neto                 | July 20, 2006       | Board Member                | 53         |

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| <b>Name</b>                   | <b>Member Since</b> | <b>Position Held</b> | <b>Age</b> |
|-------------------------------|---------------------|----------------------|------------|
| Edmundo José Correia Aires    | April 29, 2003      | Alternate            | 48         |
| Patrick Horbach Fairon        | November 30, 2004   | Board Member         | 51         |
| Rogério Gonçalves Mattos      | Sept. 29, 2002      | Alternate            | 51         |
| Antonio Britto Filho          | July 20, 2006       | Board Member         | 55         |
| Rubio Fernal Ferreira e Sousa | April 7, 2006       | Alternate            | 55         |
| Masatoshi Furuhashi (1)       | April 7, 2006       | Board Member         | 57         |
| Yukihiko Funamoto             | April 7, 2006       | Alternate            | 34         |

(1) Mr. Furuhashi resigned as a director of our company on May 14, 2007. Mr. Funamoto, his alternate, will serve in his place until Mr. Furuhashi's successor is duly elected.

The following is a summary of the business experience, areas of expertise and principal outside business interests of our current directors and their alternates. Except as otherwise set forth below, the business address of (1) each of our current directors is Avenida das Nações Unidas, 4777, São Paulo, SP CEP 05477-000, Brazil and (2) each of our alternate directors is the same as the business address of the director for which he or she is an alternate.

**Directors**

*Pedro Augusto Ribeiro Novis.* Mr. Novis was elected to our board of directors as a nominee of Odebrecht. He has been a member of our board of directors since August 2001 and was elected president of our board of directors in March 2002. He has served as a member of the board of directors of Odebrecht since October 1997 and as the chief executive officer of Odebrecht since January 2002. In addition, Mr. Novis serves in various capacities with other companies in the Odebrecht Group. He has been with the Odebrecht Group since 1968. He holds a law degree from the Universidade Federal da Bahia. Mr. Novis is a cousin of Mr. Alvaro Pereira Novis.

*Alvaro Fernandes da Cunha Filho.* Mr. Cunha Filho was elected to our board of directors as a nominee of Odebrecht and has been a member of our board of directors since 1997. He is currently the vice president of our board of directors and the president of Valora Participações Ltda. Mr. Cunha Filho served as vice president of the board of directors of Norquisa from 1997 through 1999, and from 2001 through 2003 as a member of the board of directors of Norquisa. He has also occupied several executive positions in subsidiaries and affiliates of Odebrecht. Mr. Cunha Filho holds a bachelor's degree in civil engineering and a master's degree in economics from the Universidade Federal da Bahia.

*José de Freitas Mascarenhas.* Mr. Mascarenhas has been a member of our board of directors as a nominee of Odebrecht since 2001. He has been an executive officer of Odebrecht since September 2001 and serves in various capacities with other companies in the Odebrecht Group. He also has served as vice president of CNI - Confederação Nacional das Indústrias since October 1985 and of the Brazilian Association of Chemical Industry and Derivative Products since May 1993. Mr. Mascarenhas holds a bachelor's degree in civil engineering from Universidade Federal da Bahia. Mr. Mascarenhas' business address is Avenida Luiz Viana Filho, 2841, Salvador, BA CEP 41730-900, Brazil.

*Luiz Fernando Cirne Lima.* Mr. Lima has been a member of our board of directors as a nominee of Odebrecht since 2001. He was the superintendent executive officer of Copesul until April 2007 and a member of the board of directors of Banco Icatu S.A., a Brazilian bank. Mr. Lima has also served as the Brazilian Minister of Agriculture from 1969 through 1973. Mr. Lima holds a bachelor's degree in agronomical engineering from the Universidade Federal do Rio Grande do Sul. Mr. Lima's business address is Rua Dolores Alcaraz Caldas, 90, Porto Alegre, RS CEP 90110-180, Brazil.

*Newton Sergio de Souza.* Mr. Souza has been a member of our board of directors as a nominee of Odebrecht since 2001. He has been the general counsel and an executive officer of Odebrecht since May 1997 and an executive officer of Norquisa since April 2003. He also serves in several executive positions in subsidiaries and affiliates of Odebrecht. Mr. Souza served as the president of the board of directors of Companhia de Concessões Rodoviárias CCR. He was also a visiting lawyer at the law firm Dechert, Price & Rhoads (Philadelphia), a senior lawyer at the law firm Pinheiro Neto Advogados from 1976 through 1982



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and a senior counsel of Latin America and Caribbean Division of the World Bank (Washington D.C.) from 1982 through 1987. Mr. Souza holds a law degree from Pontifícia Universidade Católica do Rio de Janeiro and an LL.M. from the University of Pennsylvania.

*Alvaro Pereira Novis.* Mr. Novis has been a member of our board of directors as a nominee of Odebrecht since 2001. He has been the chief financial officer and an executive officer of Odebrecht since July 1998 and a board member of AMCHAM Brasil since 2003. He also serves in various capacities with other companies in the Odebrecht Group. In 1980, he was elected managing director of Banco Iochpe de Investimentos, where he became president in 1995 upon its association with Bankers Trust Company. Mr. Novis holds a bachelor's degree in economics from the Universidade do Rio de Janeiro and a master's degree in Public Administration from Fundação Getúlio Vargas. Mr. Novis is a cousin of Pedro Augusto Ribeiro Novis.

*Francisco Teixeira de Sá.* Mr. Sá has been a member of our board of directors as a nominee of the Mariani Group since 2001. He served as a member of the board of directors of Norquisa from April 2001 through April 2005 and served as president of the board of directors of Norquisa from April 2001 through April 2003. He is also president of Pronor. Mr. Sá served as engineering and production manager of Dow Química S.A. from 1973 through 1984. He holds a bachelor's degree in chemical engineering from the Universidade Federal da Bahia. Mr. Sá's business address is Quadra 3 do SESFI, Cia Sul, Simões Filho, BA CEP 43780-000, Brazil.

*José Lima de Andrade Neto.* Mr. Andrade Neto has been a member of our board of directors as a nominee of Petroquisa since July 2006. He is also the managing director of Petrobras's Supply Area for Petrochemicals and Fertilizers and has served as president of Petroquisa since May 2006. He served as executive manager for new business of Petrobras from 2002 to 2006 and executive manager for human resources from 1995 to 2002 and also chief of North/Northeast human resources Petrobras. He also serves as director of PETROS and coordinator of Convenio Petrobras/University for the implementation of the Post Graduate program in UFOP and in UNICAMP. Mr. Andrade Neto holds a bachelor's degree in chemical engineering from the Universidade Federal de Sergipe. He also holds a postgraduate and master's degree in petroleum engineering from the Colorado School of Mines. Mr. Andrade Neto's business address is Av. Republica do Chile, 65, 9 andar, Centro, Rio de Janeiro, RJ, CEP 20031-912, Brazil.

*Patrick Horbach Fairon.* Mr. Fairon was elected to our board of directors as a nominee of Petroquisa and has been a member of our board of directors since November 30, 2004. Mr. Fairon has been the chief financial officer of Downstream Participações S.A. since October 2000. Mr. Fairon also served as general manager of business development of Petrobras. Mr. Fairon holds a bachelor's degree in electrical engineering from the Universidade Federal do Rio de Janeiro UFRJ, a post-graduate degree in administration from INSEAD and an MBA from the COPPEAD Universidade Federal do Rio de Janeiro. Mr. Fairon's business address is Av. República do Chile, 65 - 9º andar, Rio de Janeiro, RJ CEP 20031-912, Brazil.

*Antônio Britto Filho.* Mr. Britto Filho has been a member of our board of directors since July 2006. He was the chief executive officer of Calçados Azaléia S.A. from 2003 to 2006. He also served as governor of the State of Rio Grande do Sul from 1995 to 1998, Minister of Social Security from 1992 to 1993 and as a congressman of the State of Rio Grande do Sul from 1987 to 1995. Mr. Britto Filho has a bachelor's degree in journalism from the Universidade Federal do Rio Grande do Sul. Mr. Britto Filho's business address is Rua Dr. Legendre, 34, Centro Parobé, Rio Grande do Sul, RS, CEP 95630-000, Brazil.

*Masatoshi Furuhashi.* Mr. Furuhashi has been a member of our board of directors since April 7, 2006. He has been managing director of Sojitz Corporation of America and president of Sojitz do Brasil S.A. since April 2004. From April 2001 to April 2004, he was senior vice president and managing director for the Mercosul region for Nissho Iwai American Corporation. From December 2000 to April 2001, he was general manager of southern South America and President of Nissho Iwai do Brasil S.A. From September 1995 to December 2000, he was general executive officer and president of Nissho Iwai Mexicana S.A. Mr. Furuhashi holds a bachelor's degree in Spanish from Tokyo University of Foreign Studies. Mr. Furuhashi's business address is Avenida Paulista 1842 Torre Norte 21o andar, CEP: 01310-200 São Paulo-SP.

**Alternate Directors**

*Ruy Lemos Sampaio.* Mr. Sampaio has been an alternate member of our board of directors since July 20, 2006. He has been the investment officer of Odebrecht since August 2002. Previously, Mr. Sampaio occupied several executive positions within the Odebrecht Group beginning in 1985. Mr. Sampaio holds a bachelor's degree of

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business administration from the Universidade Federal da Bahia and an MBA degree from Michigan State University.

*Marcos Luiz Abreu de Lima.* Mr. Lima has been an alternate member of our board of directors as a nominee of Odebrecht since March 31, 2005. Mr. Lima has been an executive officer of CNO since 1999, chief executive officer of Odebrecht Administradora e Corretora de Seguros Ltda. since 1980 and is a member of the fiscal council of Fundação Odebrecht. Mr. Lima holds bachelor's degrees in accounting, management and economics from the Universidade Católica de Belo Horizonte and a post-graduate degree in auditing and organization development, in addition to insurance and surety bonds. Mr. Lima's business address is Av. Luiz Viana Pinto, 2841, 1º andar Salvador, Bahia, Brazil.

*Guilherme Simões de Abreu.* Mr. Abreu has been an alternate member of our board of directors as a nominee of Odebrecht since March 4, 2002. He has been the assistant to the president of Odebrecht since 2002 and an officer of Odeprev Odebrecht Previdência since 1998. Previously, Mr. Abreu occupied several executive positions with Odebrecht beginning in 1986. Mr. Abreu holds a bachelor's degree in business administration from the Universidade Federal da Bahia.

*Hilberto Mascarenhas Alves da Silva Filho.* Mr. Silva has been an alternate member of our board of directors as a nominee of Odebrecht since April 29, 2003. He has been the assistant to the chief financial officer of Odebrecht since 1998. Previously, Mr. Silva occupied several executive positions with the Odebrecht Group beginning in 1978. He is also an officer of the Commercial Association of Bahia (Associação Comercial da Bahia) and a member of the Financial Committee of the Brazilian Infrastructure and Basic Industry Association (ABDIB Associação Brasileira de Infra-Estrutura e Indústria de Base). Mr. Silva holds a bachelor's degree in business administration from the Universidade Federal da Bahia and attended a senior executive program at Columbia Business School and a financial planning and management course at Fundação Getúlio Vargas.

*Cláudio Melo Filho.* Mr. Melo has been an alternate member of our board of directors as a nominee of Odebrecht since October 3, 2005. He has been the new business, development and representation director of Odebrecht since 2004. Mr. Melo served as financial manager and contract manager in several projects in Brazil and Angola for CNO from 1990 to 2004. Mr. Melo holds a bachelor degree in business administration from the Universidade de Brasília and a post-graduate degree in financial administration from Fundação Getúlio Vargas.

*Marcos Wilson Spyer Rezende.* Mr. Rezende has been an alternate member of our board of directors as a nominee of Odebrecht since September 29, 2002. He has been the vice president of institutional relations of the Odebrecht Group since 2002. Mr. Rezende served as a journalist in various capacities for newspapers and television stations from 1972 through 2002. Mr. Rezende holds a bachelor's degree in sociology and politics from the Universidade Federal de Minas Gerais and in social communication from the Faculdade Casper Líbero/PUC São Paulo.

*Lúcio José Santos Júnior.* Mr. Santos has been an alternate member of our board of directors as a nominee of the Mariani Group since August 15, 2001. He has been the chief financial officer of Engpack since 2002. He has been superintendent officer of Pronor since 2001 and a member of the board of directors of Pronor since 2002. Mr. Santos served as chief financial officer of Nitrocarbano from 1996 through 2002. Mr. Santos holds a bachelor's degree in economics from the Pontifícia Universidade Católica do Rio de Janeiro and a post graduate degree in finance from Ibemec Instituto Brasileiro de Mercado de Capitais.

*Edmundo Jose Correia Aires.* Mr. Aires has been an alternate member of our board of directors as a nominee of Petroquisa since August 15, 2001. He has been the partnership manager of Petroquisa since 2001. Previously, Mr. Aires occupied several executive positions with Petroquisa and Petrobras beginning in 1980. Mr. Aires holds a bachelor's degree in chemical engineering from the Universidade Federal do Rio de Janeiro.

*Rogério Gonçalves Mattos.* Mr. Mattos has been an alternate member of our board of directors as a nominee of Petroquisa since September 29, 2002. Mr. Mattos has occupied several executive positions with Petrobras since 1979. He has been the manager of business development of Petrobras since 1998 and a member of the fiscal council of the pension fund of Petrobras (PETROS Fundação Petrobras de Seguridade Social Petros), or PETROS, since 2003. He holds a bachelor's degree in chemical engineering from the Universidade Federal do Rio de Janeiro and a

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bachelor's degree in economics from the Universidade Estadual do Rio de Janeiro. Mr. Mattos also attended a senior executive program at the Harvard Business School.

*Rubio Fernal Ferreira e Sousa.* Mr. Ferreira e Sousa has been an alternate member of our board of directors as a nominee of Odebrecht since April 7, 2006. He has been a business development manager of Odebrecht since 1989. Mr. Ferreira e Sousa holds a bachelor's degree of engineering from Universidade Federal de Minas Gerais.

*Yukihiko Funamoto.* Mr. Funamoto has been an alternate member of our board of directors since April 7, 2006. He has been an executive officer of Sojitz do Brasil S.A. since June 2004. From September 2000 until June 2004, he worked in the energy and chemical project department of the investment group of Nissho Iwai Corporation. Mr. Funamoto began working for Nissho Iwai Corporation in April 1997. Mr. Funamoto holds a bachelor's degree of social sciences from Rikkyo University, Tokyo.

**Board of Executive Officers of Braskem**

Our board of executive officers is our executive management body. Our executive officers are our legal representatives and are responsible for our internal organization and day-to-day operations and the implementation of the general policies and guidelines established from time to time by our board of directors.

Our by-laws require that the board of executive officers consist of a chief executive officer and between three and nine additional members, each responsible for business areas that our board of directors assigns to them. The members of our board of executive officers, other than our chief executive officer, have no formal titles (other than the title of executive officer or *Diretores*) but have the informal titles set forth in the table below.

The members of our board of executive officers are elected by our board of directors for two-year terms, corresponding to the terms of the members of our board of directors, and are eligible for reelection. The current term of all of our executive officers ends at our annual shareholders' meeting in 2008. Our board of directors may remove any executive officer from office at any time with or without cause. According to the Brazilian Corporation Law, executive officers must be residents of Brazil but need not be shareholders of our company. Our board of executive officers holds meetings when called by our chief executive officer.

The following table lists the current members of our board of executive officers:

| <b>Name</b>                        | <b>Year of Appointment</b> | <b>Position Held</b>   | <b>Age</b> |
|------------------------------------|----------------------------|--|------------|
| José Carlos Grubisich Filho        | 2002                       | Chief Executive Officer  | 50         |
| Carlos José Fadigas de Souza Filho | 2007                       | Vice President Executive Officer, Chief Financial Officer and Director of Investor Relations | 36         |
| Bernardo Afonso de Almeida Gradin  | 2002                       | Vice President Executive Officer   | 42         |
| Luiz de Mendonça                   | 2002                       | Vice President Executive Officer   | 43         |
| Mauricio Roberto de Carvalho Ferro | 2002                       | Vice President Executive Officer and General Counsel   | 41         |
| Roberto Prisco Paraíso Ramos       | 2002                       | Vice President Executive Officer   | 60         |
| Luis Fernando Sartini Felli        | 2006                       | Vice President Executive Officer   | 41         |

Summarized below is information regarding the business experience, areas of expertise and principal outside business interests of our current executive officers. The business address of each of our current executive officers is Avenida das Nações Unidas, 4777, São Paulo, SP CEP 05477-000, Brazil.

*José Carlos Grubisich Filho.* Mr. Grubisich is currently our chief executive officer. He is also currently the president of the board of directors of Copesul. He was the chief executive officer of OPP Química and the president of the board of directors of OPP Química. From 2000 to 2001, Mr. Grubisich served as vice president of Rhodia Fine Organics worldwide and was a member of the executive committee of the Rhône Poulenc Group. Prior to 2000,

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he served as vice president of Rhodia S.A. (currently known as Rhodia Brasil Ltda., a member of the Rhône Poulenc Group) for Brazil and Latin America. Mr. Grubisich holds a bachelor's degree in chemical engineering from Escola Superior de Química Oswaldo Cruz and completed an Advanced Management Program at INSEAD France.

*Carlos José Fadigas de Souza Filho.* Mr. Fadigas is currently one of our vice president executive officers, our chief financial officer and director of investor relations. He is also a member of the board of directors of Copesul, Companhia Petroquímica Paulista CPP, Ipiranga Química and Ipiranga Petroquímica. He was also a member of the board of directors of Politeno prior to its merger into Braskem. Prior to joining our company, Mr. Fadigas was the chief financial officer of CNO since 2002. Mr. Fadigas held a variety of positions at OPP and Trikem from 1993 to 2002, and held a variety of positions at Citibank from 1990 to 1992. Mr. Fadigas holds a bachelor's degree in business administration from Universidade de Salvador UNIFACS and an MBA from the Institute for Management Development in Switzerland.

*Bernardo Afonso de Almeida Gradin.* Mr. Gradin is currently one of our vice president executive officers and head of our Basic Petrochemicals Unit. He is also a member of the board of directors of Copesul and Cetrel. Mr. Gradin was a member of the board of directors of OPP Química and Trikem and an executive officer of Trikem. Mr. Gradin holds a bachelor's degree in civil engineering from the Universidade Federal da Bahia, a master's degree in international politics from the University of Pennsylvania and an MBA degree from The Wharton School of Business.

*Luiz de Mendonça.* Mr. Mendonça is currently one of our vice president executive officers and head of our Polyolefins Unit. He is also a member of the board of directors of Copesul, Companhia Petroquímica Paulista CPP and Paulínia. He was also a member of the board of directors of Politeno prior to its merger into Braskem. Mr. Mendonça was an executive officer (Superintendent) of Polialden, and a member of the board of directors of Polialden until our merger with Polialden on May 31, 2006. Mr. Mendonça also worked for 15 years at Rhodia S.A., where he served as general manager of production, supply, finance and marketing, as an officer in the chemical division (Latin America) and as vice president of Rhodia U.S.A. Mr. Mendonça holds a bachelor's degree in production engineering from Escola Politécnica da Universidade de São Paulo and an MBA degree from INSEAD France.

*Mauricio Roberto de Carvalho Ferro.* Mr. Ferro is currently our vice president executive officer and general counsel, a member of the board of directors of Ipiranga Petroquímica and an alternate member of the board of directors of Petroflex. He was also the vice president of the board of directors of Politeno prior to our merger with Politeno and a member of the board of directors of Polialden until our merger with Polialden on May 31, 2006. He served as a lawyer at the law firm of Carlos Eduardo Paladini Cardoso in 1989 and as a lawyer at the law firm of Bulhões Pedreira, Bulhões Carvalho e Advogados Associados from 1991 until 1995. Mr. Ferro holds a law degree from the Pontifícia Universidade Católica do Rio de Janeiro and an LL. M. degree from the University of London and from the London School of Economics.

*Roberto Prisco Paraíso Ramos.* Mr. Ramos is currently one of our vice president executive officers and head of business competitiveness. He was a member of the board of directors of Politeno prior to our merger with Politeno and is a member of the board of directors of Paulínia and Petroflex. Mr. Ramos was a member of the board of directors of Trikem and served on the board of directors of several companies in the Odebrecht Group. Mr. Ramos holds a bachelor's degree in mechanical engineering from the Universidade Federal do Rio de Janeiro, a post-graduate degree in the Program for Management Development from Harvard Business School and a master's degree in finance from the University of Leicester, England.

*Luis Fernando Sartini Felli.* Mr. Felli is currently one of our vice president executive officers and head of the Vinyls Unit, a member of the board of directors of Cetrel and an alternate member of the board of directors of Petroflex. He served as commercial director of the Polyolefins Unit from 2002 to 2006. Mr. Felli holds a graduate degree in agronomy engineering from the Universidade de São Paulo ESALQ and an MBA from Columbia University in New York.

**Table of Contents****Fiscal Council**

The Brazilian Corporation Law requires us to establish a permanent or non-permanent fiscal council (*conselho fiscal*). Our by-laws provide for a permanent fiscal council composed of five members and their respective alternate members. The fiscal council is a separate corporate body independent of our management and our external independent registered public accounting firm. The primary responsibility of the fiscal council is to review our management's activities and our financial statements and to report their findings to our shareholders.

The members of our fiscal council are elected by our shareholders at the annual general shareholders' meeting for one-year terms and are eligible for reelection. The terms of the members of our fiscal council expire at the next annual general shareholders' meeting. Under the Brazilian Corporation Law, the fiscal council may not contain members who are members of our board of directors or our board of executive officers or are employees or spouses or relatives of any member of our management. To be eligible to serve on our fiscal council, a person must be a resident of Brazil and either be a university graduate or have been a company officer or fiscal council member of another Brazilian company for at least three years prior to election to our fiscal council. Holders of preferred shares without voting rights and non-controlling common shareholders that together hold at least 10.0% of our voting share capital are each entitled to elect one member and his or her respective alternate to the fiscal council.

The following table lists the current members of our fiscal council and their alternates:

| <b>Name</b>                               | <b>First Year<br/>of<br/>Appointment</b> |
|---|--|
| Ismael Campos de Abreu                    | 2003                                     |
| Jayme Gomes da Fonseca Junior (alternate) | 2007                                     |
| Manoel Mota Fonseca                       | 2002                                     |
| Maria Cláudia Freitas Sampaio (alternate) | 2002                                     |
| Walter Murilo Melo de Andrade             | 2002                                     |
| Sérgio Garrido de Barros (alternate)      | 2007                                     |
| Janildo Dantas de Souza                   | 2006                                     |
| José Easton Matos Neto (alternate)        | 2006                                     |
| Marcos Antonio Silva Menezes              | 2005                                     |
| Sergio José de Barros (alternate)         | 2005                                     |

The following is a summary of the business experience, areas of expertise and principal outside business interests of the current members of our fiscal council and their alternates.

**Members of Fiscal Council**

*Ismael Campos de Abreu.* Mr. Abreu has been a member of our fiscal council as a nominee of Norquisa and ODBPAR Investments since 2003 and has served as president of our fiscal council since 2006. Mr. Abreu has been the controller of Odebrecht since 1995, and previously served as manager of the tax consulting division of PricewaterhouseCoopers Auditores Independentes from 1978 to 1985, controller of Corrêa Ribeiro S.A. Comércio e Indústria from 1986 to 1988, manager of the consulting area of Arthur Andersen from 1989 to 1991, and a partner of Performance Auditoria e Consultoria from 1992 to 1995. He is currently a member of the fiscal council of Petroflex and was a member of the fiscal council of Polialden until our merger with Polialden on May 31, 2006. Mr. Abreu holds a bachelor's degree in accounting from Fundação Visconde de Cairú, and a post-graduate degree in economic engineering from Centro Interamericano de Desenvolvimento. Mr. Abreu's business address is Av. Luis Viana Filho, 2841, Salvador, BA CEP 41730-900, Brazil.

*Manoel Mota Fonseca.* Mr. Fonseca has been a member of our fiscal council as a nominee of Norquisa and ODBPAR Investments since 2002 and served as president of our fiscal council in 2003 and 2004. Mr. Fonseca has been a partner of the law firm Mota Fonseca e Advogados since 1990 and previously served as legal and tax counsel of Coopers & Lybrand, KPMG and PricewaterhouseCoopers Auditores Independentes. Mr. Fonseca holds a law degree from the Universidade de São Paulo, and a post-graduate degree in tax law from Fundação Getúlio Vargas.



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Mr. Fonseca's business address is Rua Frederico Simões, 85 Edifício Empresarial Simonsen, Sala 304 3º andar, Salvador, BA CEP 41820-020, Brazil.

*Walter Murilo Melo de Andrade.* Mr. Andrade has been a member of our fiscal council as a nominee of Norquisa and ODBPAR Investments since 2002. Mr. Andrade has been a legal counsel of Engpack Embalagens S.A., or Engpack, since 2002. Previously, he served as legal counsel of Nitrocarbono, Pronor and Propet from 1998 to 2002. Mr. Andrade holds a law degree from the Universidade Católica de Salvador, with a specialization in civil law from Fundação Faculdade de Direito da Bahia and in corporate law from Escola de Magistratura do Estado do Rio de Janeiro. Mr. Andrade's business address is Quadra 03 do Sesfi, Cia. Sul, Simões Filho, BA CEP 42780-000, Brazil.

*Janildo Dantas de Souza.* Mr. Souza has been a member of our fiscal council as a nominee of *Caixa de Previdência dos Funcionários do Banco do Brasil* PREVI, or PREVI, Petroquisa and PETROS since April 7, 2006. Mr. Souza has been a partner with Souza Mafra Consultoria since March 2001, president of the Union of Retail Optical Materials in the State of Rio Grande do Norte since October 2003, president of the Assistance, Consulting and Support to Corporate Management Cooperative in the State of Rio Grande do Norte since April 1999 and financial director of the *Cooperativa de Economia e Crédito Mútuo dos Empresários da Região Metropolitana de Natal* - CREDCOM/RN since January 2007. He is also director of the Commercial Federation of the State of Rio Grande do Norte and of the Retail Commerce Union of Rio Grande do Norte and has served as a member of the fiscal council of COSERN Companhia Energetica do Rio Grande do Norte. Mr. Souza holds a bachelor's degree in accounting from the Universidade Federal do Rio Grande do Norte. Mr. Souza's business address is Av. Senador Salgado Filho, 2190, Sala 130, Lagoa Nova, Natal, Rio Grande do Norte, CEP 59075-000, Brazil.

*Marcos Antonio Silva Menezes.* Mr. Menezes was elected a member of our fiscal council in 2005, as a nominee of Petroquisa. Mr. Menezes has been the director of Petrobras International Finance Company PIFCo since 2003 and chief accountant officer of Petrobras since 1998. He joined Petrobras in 1976 and served as Deputy Superintendent of the former Financial Services SEFIN from 1995 through 1998. He served as a member of the fiscal council of Companhia de Gás de Minas Gerais GASMIG, of Companhia de Gás da Bahia BAHIAGAS and as chairman of the fiscal council of PETROS, Petrobras pension plan. Mr. Menezes has been chairman of the fiscal council of Instituto Brasileiro de Petróleo e Gás since 1998, and a member of the fiscal council of Organização Nacional das Indústrias de Petróleo ONIP since 1999. He is also a director of the American Chamber of Commerce AMCHAM/RJ since 2004 and a member of Associação Nacional dos Executivos de Finanças, Administração e Contabilidade ANEFAC and Associação Brasileira das Companhias Abertas ABRASCA and its Auditing and Accounting Rules Commission CANC. Mr. Menezes holds bachelor's degrees in accounting and in business management from Faculdade Moraes Júnior in Rio de Janeiro, a post-graduate degree in financial management from Fundação Getúlio Vargas, and completed an advanced management program PGA at Fundação Dom Cabral/INSEAD França. Mr. Menezes' business address is Av. República do Chile, 65, Rio de Janeiro, RJ, Brazil.

**Alternate Members of Fiscal Council**

*Jayme Gomes da Fonseca Junior.* Mr. Fonseca was elected an alternate member of our fiscal council in 2007, as a nominee of Norquisa and ODBPAR. Mr. Fonseca is currently the executive officer of Ipiranga Química and Ipiranga Petroquímica. He was our controller from 2004 to 2007 and previously served as fiscal manager of OPP Química from 1999 to 2004, fiscal manager of Odebrecht S.A. from 1996 to 1999, fiscal manager of CNO from 1993 to 1996, supervisor of Performance Auditoria e Consultoria S/C from 1991 to 1993 and an assistant of Arthur Andersen S/C from 1989 to 1991. Mr. Fonseca holds a bachelor's degree in business administration from UNIFACS Universidade de Salvador, an IAG Master in finances from PUC Pontifícia Universidade Católica do Rio de Janeiro, and a MSc in Accounting and Finance from UMIST University of Manchester Institute of Science. Mr. Fonseca's business address is Av. das Nações Unidas, 4777, 6º andar, São Paulo, SP, CEP 05477-000, Brazil.

*Maria Cláudia Freitas Sampaio.* Mrs. Sampaio has been an alternate member of our fiscal council as a nominee of Norquisa since 2002. Mrs. Sampaio has been a lawyer at the law firm Mota Fonseca e Advogados since 2001. Mrs. Sampaio served as a member of the fiscal council of Norquisa from 2003 to 2005. Previously, she served as an auditor of PricewaterhouseCoopers Auditores Independentes from 1990 to 1993 and she served as fiscal manager in Performance Consultoria Tributária e Empresarial Ltda. from 1994 to 1998. Mrs. Sampaio holds a law degree





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and a bachelor's degree in business administration from the Universidade Católica de Salvador. Mrs. Sampaio's business address is Rua Frederico Simões, 85 -Edifício Empresarial, Simonsen Sala 304 -30 andar, Salvador, BA CEP 41820-020, Brazil.

*Sergio Garrido de Barros.* Mr. Barros was elected an alternate member of our fiscal council as a nominee of Norquisa and ODBPAR in 2007. Mr. Barros has been an accounting and fiscal manager of CNO since 2005. Previously, he served as a senior auditor manager of PricewaterhouseCoopers Auditores Independentes from 1993 to 2004. Mr. Barros holds a bachelor's degree in accounting from Universidade Católica de Salvador. Mr. Barros's business address is Av. das Nações Unidas, 4777, 6° andar, São Paulo, SP CEP 05477-000, Brazil.

*José Easton Matos Neto.* Mr. Matos Neto has been an alternate member of our fiscal council as a nominee of PETROS, PREVI and Petroquisa since April 2006. Mr. Matos Neto worked for Banco do Brasil S.A. for 28 years, retiring in November 2004 as a bank manager. Mr. Neto holds a bachelor's degree in accounting from Faculdade de Tecnologia e Ciências de Feira de Santana and an MBA from the Universidade Federal da Bahia UFBA. Mr. Matos Neto's business address is Rua Almirante Carlos Paraguaçu de Sá, 1, Sala 5A7, Pituba, Salvador, Bahia, CEP 41810-660, Brazil.

*Sergio José de Barros.* Mr. Barros has been an alternate member of our fiscal council as a nominee of Petroquisa since 2005. Mr. Barros has been the accounting manager of international businesses of Petrobras since 2005, and served as the financial businesses manager of Petrobras from 2002 through 2005. Prior to 2002, he served in various capacities in the finance and accounting areas of Petrobras since 1993. He has been a member of the fiscal council of Petrobras Gás S.A. - GASPETRO. He also served as member of the Fiscal Council of Companhia de Gás do Ceará - CEGÁS in 2003 and 2004, Gás de Alagoas - ALGÁS in 2005, and Sergipe Gás - SERGÁS in 2005. He also served as a supervisor at KPMG - Peat Marwick - Auditores Independentes and at Boucinhas, Campos e Claro Auditores Independentes. Mr. Barros holds bachelor's degrees in accounting and law, a post-graduate degree in business management from the Universidade Federal do Rio de Janeiro (UFRJ), and an MBA from IBMEC. Mr. Barros's business address is Av. República do Chile, 65, Rio de Janeiro, RJ, Brazil.

**Compensation**

According to our by-laws, our shareholders are responsible for establishing the aggregate compensation we pay to the members of our board of directors, our board of executive officers and our fiscal council. Our shareholders determine this aggregate compensation at the general shareholders' meeting each year. Once aggregate compensation is established, the members of the board of directors are responsible for distributing such aggregate compensation individually to the members of our board of directors, our board of executive officers and our fiscal council in compliance with our bylaws. Our board of directors does not have a compensation committee.

**Compensation and Benefits**

The aggregate compensation paid by us to all members of our board of directors, board of executive officers and our fiscal council for services in all capacities was R\$9.2 million in 2006. On March 28, 2007, our shareholders (acting in the annual general meeting) established the following compensation for the year 2007:

board of directors: an aggregate limit of R\$1.7 million;

board of executive officers: an aggregate limit of R\$18.9 million; and

each regular member of our fiscal council: the greater of (1) 10% of the average monthly compensation of the members of our board of executive officers, plus travel and lodging expenses (the statutory minimum set forth in the Brazilian Corporation Law and in our by-laws) and (2) R\$5,502 per month.

We compensate our alternate directors for each meeting of our board of directors that they attend. We compensate alternate members of our fiscal council for each meeting of our fiscal council that they attend.

Our executive officers receive the same benefits generally provided to our employees, such as medical (including dental) assistance, private pension plan and meal vouchers. Like our employees, our executive officers

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also receive a yearly bonus equal to one-month's salary (known as the thirteenth (monthly) salary in Brazil), an additional one-third of one-month's salary for vacation, and contributions of 8.0% of their salary into a defined contribution pension fund known as the Guarantee Fund for Time of Service (*Fundo de Garantia por Tempo de Serviço*). Members of our board of directors and fiscal council are not entitled to these benefits. We made contributions into the Guarantee Fund for Time of Service for our executive officers in an aggregate amount of R\$0.4 million during the year ended December 31, 2006.

Members of our board of directors, board of executive officers and fiscal council are not parties to contracts providing for benefits upon the termination of employment other than, in the case of executive officers, the benefits described above.

***Long-Term Incentive Plan***

On September 26, 2005, we adopted a long-term incentive plan. Under the terms of this plan, we may issue investment units, each of which has an economic value equivalent to the economic value of one class A preferred share of our company, to our executive officers, senior management and other employees involved in our strategic programs, which the plan refers to as our business partners. These investment units do not carry any voting rights and may not be transferred. Each year, our Chief Executive Officer will submit an annual program to our board of directors stating:

the maximum number of investment units to be issued in that year;

the business partners that will be offered investment units in that year;

the purchase price of the investment units to be paid by the participating business partners;

the projected allocation of the investment units among the business partners; and

as an incentive to purchase investment units, the number of additional investment units that each business partner will receive in connection with the purchase of an investment unit.

Upon the purchase by a business partner of his allocation of investment units, the business partner will receive additional investment units as an incentive for the purchase of the purchased investment units. We refer to the purchased investment units as alpha units and the additional investment units as beta units. Each beta unit will automatically convert into an alpha unit ten years after the date of issue of the beta unit. Upon the payment by our company of dividends or interest attributable to shareholders' equity to holders of our class A preferred shares, we will issue additional units, which we refer to as gamma units, with an aggregate value equivalent to the value of the dividends or interest attributable to shareholders' equity attributed and paid to the holders of a class A preferred share.

Each year we will determine the unit value of the investment units applicable from April 1 of that year until March 31 of the following year calculated as the average closing price in *reais* of our class A preferred shares on the São Paulo Stock Exchange from October 1 of the preceding year through March 31 of the year in which the unit price is established. Following the fifth anniversary of the date on which any business partner first acquires investment units, we will redeem up to 20% of the investment units held by that business partner at the then-established unit price upon the request of that business partner made within 120 days following the delivery of an annual statement from us with respect to the investment units held by that business partner. After the first redemption, we will redeem up to 10% per year of the investment units held by that business partner at the then-established unit price upon the request of that business partner made in subsequent years. We will redeem any gamma unit at the then-established unit price upon the request of the holder made within 60 days following the issuance of that gamma unit. Any gamma unit not so redeemed will automatically convert into an alpha unit.

In the event that a business partner is dismissed without just cause or retires, we will redeem all of the investment units held by that business partner at the then-established unit price upon the request of that business partner. In the event that a business partner is dismissed for just cause or resigns, all of the beta units held by that

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business partner will be immediately extinguished, and we will redeem all of the alpha units held by that business partner at the then-established unit price upon the request of that business partner. Upon the death of a business partner, we will automatically redeem all of the investment units held by that business partner (for the benefit of the business partner's estate) at the then-established unit price.

Our board of directors adopted an annual program for the 2006 fiscal year. Under this annual plan, certain executive officers were entitled to purchase up to an aggregate of 135,500 investment units and to receive up to an additional 135,500 investment units. The annual program for the 2007 fiscal year has not yet been determined by our board of directors.

**Corporate Governance Practices**

The significant differences between our corporate governance practices and the New York Stock Exchange standards can be found on our website, [www.braskem.com.br](http://www.braskem.com.br). The information found at this website is not incorporated by reference into this annual report.

**Employees**

The following table sets forth the number of our employees by main category of activity and location.

| <b>Main Category of Activity</b>  | <b>At December 31,</b> |                |                |
|-----------------------------------|------------------------|----------------|----------------|
|                                   | <b>2006(1)</b>         | <b>2005(2)</b> | <b>2004(3)</b> |
| Coordinators and operators        | 1,653                  | 1,589          | 1,563          |
| Engineers and other professionals | 768                    | 695            | 521            |
| Administrative and support        | 281                    | 254            | 272            |
| Technicians                       | 289                    | 283            | 226            |
| Maintenance                       | 284                    | 243            | 224            |
| Managers and directors            | 219                    | 198            | 190            |
| Total                             | 3,494                  | 3,262          | 2,996          |

(1) At December 31, 2006, 2,171 employees worked in the State of Bahia, 423 employees worked in the State of Alagoas, 430 employees worked in the State of Rio Grande do Sul, 455 employees worked in the State of São Paulo and 15 employees worked in other states in Brazil.

(2) At December 31, 2005, 1,982 employees worked in the State of Bahia, 427 employees worked in the State of Alagoas, 415 employees worked in the State of Rio Grande do Sul, 413 employees worked in the State of São Paulo and 25 employees worked in other states in Brazil.

(3) At December 31, 2004, 1,818 employees worked in the State of Bahia, 397 employees worked in the State of Alagoas, 400 employees worked in the State of Rio Grande do Sul, 356 employees worked in the State of São Paulo and 25 employees worked in other states in Brazil.

We do not employ a material number of temporary employees.

In Brazil, both employees and employers have the right to organize unions. Employees belonging to a specific professional category and employers constituting a specific economic category may each be represented by a single union in a particular geographic area. Individual unions generally belong to state-wide union federations, which in turn belong to nationwide union confederations. We are a member of the Petrochemicals and Synthetic Resins Industries Union of the States of Bahia, Alagoas and Rio Grande do Sul, and our employees belong to the Petrochemicals Industries Workers Unions in each of these states. Approximately 32% of our non-management employees were union members at December 31, 2006. We believe that we have good ongoing relations with our

employees and their unions. We have not experienced a strike since OPP Química was privatized in 1992 and Trikem was privatized in 1995. The current collective bargaining agreements with our unions have one-year terms and are subject to annual renegotiation. We have traditionally applied the terms of bargaining agreements entered into with the unions equally to unionized and non-unionized employees.

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Since coming under the control of the Odebrecht Group, we have adopted and applied the personnel management philosophy of the Odebrecht Group, which emphasizes a performance related pay structure and a decentralized management structure. Employees in each of our business units participate in setting and achieving their business unit's annual objectives. As a result, employees in those business units that meet or exceed their goals share in our financial performance through performance-based employee compensation plans. During 2006, we recorded an expense of R\$88.5 million related to this program with respect to 3,130 employees. We paid an additional R\$8.2 million to our executive officers under this program during 2006. The members of our board of directors do not participate in this program.

We seek to recruit top graduates from Brazilian technical schools and universities to work at each of our plants and offer career development training to employees to develop skills necessary to operate an internationally competitive, vertically integrated petrochemical company. We have invested in a series of training courses for our operating, laboratory and maintenance personnel through agreements with technical training organizations. During 2006, our total investment in education and training amounted to R\$13.1 million for 340,690 hours of training, representing an average of 97 hours per employee.

We tailor career development programs to each employee's individual needs and abilities. We established this program with our own resources and technology, and it has become a Brazilian benchmark in human resources practices. In 2006, 54% of our employees received salary increases as a result of their participation in our career development programs.

Our employees and their dependents receive medical and dental assistance through a network of accredited doctors. We pay most of the costs for these services, with a small portion being paid by our employees. A small monthly fee is also charged to our employees to pay for more costly medical services. In 2006, we spent R\$18.1 million on this assistance.

The majority of our employees participate in the Odebrecht Pension Plan (*ODEPREV Odebrecht Previdência*). We pay part of the monthly payments made by our employees to the Odebrecht Pension Plan. This pension fund is a defined contribution plan that pays supplementary pension and retirement amounts in amount to those paid by the Brazilian government's pension system and is intended to provide its members with income on retirement. In 2006, we paid R\$7.9 million into this fund.

Prior to July 2005, we paid part of the monthly payments made by our employees to two additional private pension funds: PETROS and Previnor Pension Plan (*PREVINOR Associação de Previdência Privada*). The PETROS plan was a defined benefit plan and Previnor Pension Plan was a defined contribution plan. In June 2005, we announced that we intended to withdraw as a sponsor of the Previnor Pension Plan and the PETROS plan effective June 30, 2005. The present value of our obligations under the PETROS plan exceeded the value of the assets of that fund by R\$58 million at December 31, 2006. See note 28 to our consolidated financial statements. The calculation of mathematical reserves of participants in the PETROS plan was completed in November 2006 and submitted in that month to the Secretariat for Complementary Pensions, a Social Security Ministry department in charge of regulating and inspecting private pension plans. The reserve computations with respect to the Previnor Pension Plan have been completed and the entity has a surplus; as a result, no contributions by our company are required. The sponsorship withdrawal was approved by the Secretariat for Complementary Pensions and the commitments to the plan participants will be settled in the first half of 2007.

**Share Ownership of Directors and Officers**

The total number of shares owned by members of Braskem's board of directors and executive officers as of May 24, 2007 represents 0.02% of Braskem's share capital. Under our by-laws, each of our directors must also be a shareholder of our company. Accordingly, if a person is appointed to our board of directors and is not one of our shareholders at the time, the shareholder that designated such person to be one of our directors (in accordance with the terms of the relevant shareholders agreement) generally transfers one share to the newly appointed director at no cost. All other shares owned by our directors were purchased at market prices through the São Paulo Stock Exchange. As of the date hereof, none of our executive officers owns any of our shares.

**Table of Contents****ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS****Major Shareholders**

At May 24, 2007, we had 123,978,672 outstanding common shares, 247,154,278 outstanding class A preferred shares and 803,066 outstanding class B preferred shares, including 16,594,413 class A preferred shares held in treasury.

We have registered one class of ADSs, with the United States Securities and Exchange Commission, or the Commission, pursuant to the Securities Act. Each ADS is evidenced by American Depositary Receipts, or ADRs, representing two of our class A preferred shares. At May 24, 2007, we had approximately 18,504 shareholders, including four U.S. resident holders of our common shares, approximately 89 U.S. resident holders of our class A preferred shares (including The Bank of New York, as depository) and no U.S. resident holders of our class B preferred shares.

The following table sets forth information concerning the ownership of our common shares and preferred shares at May 24, 2007, by each person whom we know to be the owner of more than 5.0% of our common shares and our class A preferred shares, and by all of our directors and executive officers as a group. Our principal shareholders have the same voting rights with respect to each class of our shares that they own as other holders of shares of that class.

|  | Common Shares    |      | Class A Preferred Shares |      | Class B Preferred Shares(1) |      | Total            |      |
|--|------------------|------|--------------------------|------|-----------------------------|------|------------------|------|
|  | Number of Shares | %    | Number of shares         | %    | Number of Shares            | %    | Number of shares | %    |
| ODBPAR Investments(2)  | 93,439,802       | 75.4 | 48,993,481               | 19.8 |                             |      | 142,433,283      | 38.3 |
| Petroquisa   | 12,110,937       | 9.8  | 18,522,258               | 7.5  |                             |      | 30,633,195       | 8.2  |
| BNDESPAR   |                  |      | 13,649,731               | 5.5  |                             |      | 13,649,731       | 3.7  |
| Alliance Capital Management L.P. (3)   |                  |      | 12,191,991               | 5.0  |                             |      | 12,191,991       | 3.3  |
| Marcos Juliano   | 80               | *    | 395,792                  | *    | 260,368                     | 32.4 | 656,240          | *    |
| Liane Maria Wolf   |                  |      | 15,900                   | *    | 54,400                      | 6.8  | 70,300           | *    |
| Beatriz Wolf   |                  |      |                          |      | 54,400                      | 6.8  | 54,400           | *    |
| Wander   |                  |      |                          |      | 27,000                      | 3.4  | 27,000           | *    |
| Vera Maria Wolf  |                  |      |                          |      |                             |      |                  |      |
| All directors, fiscal council members, their alternates and executive officers as a group (39 persons) | 7                | *    | 80,261                   | *    |                             |      | 80,268           | *    |

\* less than 1%



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- (1) Our Class B preferred shares may be converted at any time at the request of the holder into class A preferred shares at the ratio of two class B shares per class A share.
- (2) Represents direct ownership of 63,220,272 common shares owned by ODBPAR Investments (a wholly-owned subsidiary of Odebrecht), 29,639,199 common shares owned by Norquisa (a wholly-owned subsidiary of ODBPAR Investments), 580,331 common shares owned by our subsidiary Braskem Participações S.A., 46,518,070 class A preferred shares owned by ODBPAR Investments, 2,185,246 class A preferred shares owned by Norquisa and 290,165 class A preferred shares owned by Braskem Participações S.A. Under CVM regulations, Braskem Participações S.A. is not permitted to vote at out shareholders meetings, and the common shares and class A preferred shares owned by Braskem Participações S.A. are treated as treasury shares in our financial statements. ODBPAR Investments disclaims ownership of our shares owned by Braskem Participações S.A. other than with respect to its proportionate interest in these shares. ODBPAR Investments also owns convertible debentures issued originally by OPP Produtos. These debentures may be converted into our shares at any time, at the discretion of ODBPAR Investments. If such right had been exercised at May 31, 2007, 27,477,636 new common shares and 54,955,272 new class A preferred shares of our company would have been issued. These shares have not been included in the above table.
- (3) Based on filing of Alliance Capital Management L.P. with the São Paulo Stock Exchange on February 4, 2005 pursuant to CVM Instruction 358.

We currently have no management or employee option plans or management or employee options outstanding. See Item 6. Directors, Senior Management, and Employees Compensation Long-Term Incentive Plan.

***Changes in Ownership***

At January 1, 2006:

Norquisa owned 9.1% of our total share capital, including 25.4% of our voting share capital;

the Odebrecht Group owned 64.1% of Norquisa's total share capital, including 62.5% of its voting share capital;

the Odebrecht Group, including Norquisa, owned 40.6% of our total share capital, including 73.6% of our voting share capital; and

Petroquisa owned 8.5% of our total share capital, including 10.0% of our voting share capital.

On April 3, 2006, Odebrecht transferred 2,164,975 class A preferred shares to Politeno and 2,129,324 class A preferred shares to another shareholder of Norquisa in exchange for shares of Norquisa representing an aggregate of 22.0% of the total share capital, including 21.4% of the voting share capital, of Norquisa.

On May 31, 2006, we issued 7,878,825 of our class A preferred shares to the shareholders of Polialden, other than our company, in exchange for their share capital of Polialden. In addition, at an extraordinary general shareholders meeting held on May 31, 2006, Odebrecht and Norquisa converted 2,518,822 and 113,221 of their class A preferred shares, respectively, into the same number of common shares.

On July 28, 2006, Odebrecht transferred 1,454,424 class A preferred shares to Pronor in exchange for shares of Norquisa representing 13.8% of the total share capital of Norquisa, including 16.1% of its voting share capital.

On August 31, 2006, Braskem Participações S.A. sold all of its common shares and preferred shares in Norquisa to Odebrecht for R\$145.4 million. As a result of this transaction, Norquisa became a wholly owned subsidiary of the Odebrecht Group.

On December 28, 2006, Odebrecht transferred all of its common shares and class A preferred shares and all of the share capital of Norquisa that it owned to ODBPAR Investments.

On January 31, 2007, Norquisa transferred 1,235,000 common shares of Braskem to ODBPAR Investments.

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On April 2, 2007, we issued 1,533,670 of our class A preferred shares to the shareholders of Politeno, other than our company, in exchange for their share capital of Politeno. In addition, at an extraordinary general shareholders meeting held on April 2, 2007, ODBPAR Investments and Norquisa converted 464,685 and 21,845 of their class A preferred shares, respectively, into the same number of common shares. As a result of this transaction, the class A preferred shares owned by Politeno became treasury shares.

At May 24, 2007:

the ODBPAR Investments owned, directly and indirectly, 38.3% of our total share capital, including 75.4% of our voting share capital; and

Petroquisa owned 8.2% of our total share capital, including 9.8% of our voting share capital.

**Shareholders Agreements***Petroquisa Memorandum of Understanding*

On July 3, 2001, Odebrecht, Odebrecht Química, Petroquisa and Petroquímica da Bahia S.A., or Petroquímica da Bahia, entered into a Memorandum of Understanding regarding Shareholders Agreement, which was amended with respect to Odebrecht and Petroquisa, with Petroquímica da Bahia and Norquisa as consenting parties, on July 26, 2002. On April 29, 2005, Odebrecht, Petroquisa, ODBPAR and Norquisa entered into a further amendment to the Memorandum of Understanding regarding Shareholders Agreement, with Petrobras and our company as consenting parties, which revoked the initial amendment, and which, together with the Memorandum of Understanding regarding Shareholders Agreement, we refer to as the Petroquisa memorandum of understanding. The Petroquisa memorandum of understanding grants Petroquisa (1) an option to purchase additional shares from our company and from Odebrecht, ODBPAR and Norquisa, (2) the right to designate two members of our board of directors and their alternates, (3) veto rights over certain actions by the shareholders and the board of directors, and (4) tag-along rights. The Petroquisa memorandum of understanding also grants Petroquisa a right to include a right of first refusal in respect of our common or preferred shares in the final shareholders agreement. The Petroquisa memorandum of understanding terminates on July 25, 2021, unless a shareholders agreement including the terms set forth below is entered into prior to that date.

Under the Petroquisa memorandum of understanding, Odebrecht, ODBPAR and Norquisa granted to Petroquisa an option to purchase such number of our common shares as may be necessary for Petroquisa to own up to 30% of our voting share capital, which we refer to as the Petroquisa option. Under the Petroquisa memorandum of understanding, Petroquisa had the right to exercise the Petroquisa option in full on a single occasion on or prior to December 31, 2005. On September 29, 2005, we agreed with the other parties to the Petroquisa memorandum of understanding to extend the expiration of the Petroquisa option until March 31, 2006. On March 31, 2006, the Petroquisa option expired without being exercised. Under the Petroquisa memorandum of understanding, Petroquisa has veto rights over the following matters at any general meeting of our shareholders:

any modification of the rights conferred on our shares by our by-laws if that modification would adversely affect the value of our shares;

any change, increase or reduction of the scope of our corporate purpose, except as necessary for us to operate as an integrated petrochemical company;

any increase in the number of members of our board of directors;

any decrease in the number of members of our board of directors to be nominated by Petroquisa;

any capital increase by us paid in by tendering goods or rights, unless those goods or rights relate to our corporate purpose and a valuation of those goods or rights is performed by a first tier investment bank or independent auditing firm;

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any merger or spin-off of our company into another company or of another company into our company that could result in the unjustified dilution of the percentage ownership of Petroquisa except that the integration of the second generation petrochemical producers controlled by the Odebrecht Group is expressly permitted; and

our dissolution or liquidation.

Under the Petroquisa memorandum of understanding, Petroquisa has veto rights over resolutions of our board of directors relating to the following matters:

acquisitions, sales or granting of liens against our fixed assets with values in excess of 30.0% of our net worth, if such acquisition, sale or grant of a lien is not related to, or is outside the scope of, our corporate purpose;

transactions involving affiliates of the parties to the Petroquisa memorandum of understanding, other than transactions involving the integration of the second generation petrochemical producers controlled by the Odebrecht Group or the Mariani Group;

investments in other companies, unless they are in the same business as our company; and

any resolution that would cause us to fail to meet any of the following financial ratios, with any projections to determine compliance with this provision to be performed by an internationally recognized entity:

- o projected net debt to EBITDA;
- o EBITDA to interest expense; and
- o EBITDA to debt service (excluding trade finance).

Although the Petroquisa memorandum of understanding does not provide a definition of EBITDA, we calculate EBITDA for purposes of this agreement on the same basis as set forth in the most restrictive financial covenants in our debt instruments. See Item 5. Operating and Financial Review and Prospects Liquidity and Capital Resources Indebtedness and Financing Strategy. Petroquisa has the right to sell a *pro rata* portion of its shares of our company in connection with any direct or indirect sale of our common shares by the Odebrecht Group to a third party that involves a change of our control.

*Mariani Group Shareholders Agreement*

On July 27, 2001, Odebrecht Química and Petroquímica da Bahia entered into a shareholders agreement with respect to their shares of Norquisa and our company, which was amended on July 29, 2002 pursuant to the First Amendment to Shareholders Agreement among Odebrecht Química, Odebrecht, ODBPAR Investments and Petroquímica da Bahia. We refer to this agreement, as amended, as the Mariani Group Shareholders Agreement.

The Mariani Group Shareholders Agreement provided the Mariani Group with (1) rights to nominate at least one member of Norquisa's board of directors and at least one member of our board of directors, (2) a right of first refusal in respect of sales transfers or encumbrances of common shares of Norquisa owned directly or indirectly by the Odebrecht Group, and (3) a tag-along right to sell shares of our company if the Odebrecht Group sells or transfers direct or indirect control of our company to a third party.

On September 9, 2003, Odebrecht granted to Pronor, a company in the Mariani Group, an option to exchange all its shares of Norquisa, representing 13.8% of Norquisa's total share capital, including 16.1% of its voting share capital, for 1,454,424 of our class A preferred shares, representing 0.4% of our total share capital, owned directly or indirectly by Odebrecht. On December 26, 2003, Pronor exercised its option and this transaction was settled on July 28, 2006. As a result, the Mariani Group no longer holds any of the share capital of Norquisa and the Mariani Group Shareholders Agreement no longer is in force and effect.

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### *Pension Funds Memorandum of Understanding*

On July 20, 2001, Odebrecht Química, Petroquímica da Bahia, PETROS and PREVI entered into a Memorandum of Understanding Regarding Shareholders Agreement, which we refer to as the Pension Funds memorandum of understanding. The Pension Funds memorandum of understanding grants certain preemptive and share transfer rights to PETROS and PREVI. The Pension Funds memorandum of understanding has a term of 20 years, unless a shareholders agreement containing the terms set out below is entered into prior to that date. Under the Pension Funds memorandum of understanding, the parties agreed to adopt the following basic principles for our management:

our board of executive officers will be composed of competent professionals;

our dividend policy will have as its objective the distribution of at least 50.0% of net income available during the relevant period, provided that all necessary reserves for the efficient operation and development of our business are established and maintained;

we will adopt a commercial policy that assures the regular and continuous supply of raw materials and utilities on a competitive basis and consistent with the domestic and international markets.

Under the Pension Funds memorandum of understanding, PETROS and PREVI have the right to sell our shares owned by each of them in connection with any sale of our shares by our controlling shareholders to a third party that involves a change of our control.

### *BNDESPAR Shareholders Agreement*

We, Odebrecht and BNDES Participações S.A. BNDESPAR, or BNDESPAR, have entered into a shareholders agreement. This shareholders agreement provides that if BNDESPAR's ownership of our total share capital exceeds 5.0% on or prior to July 31, 2007, BNDESPAR will have the right to appoint one member of our board of directors. Until the earlier of the date on which BNDESPAR appoints a member of our board of directors and July 31, 2007, a representative of BNDESPAR may attend meetings of our board of directors, but is not allowed to participate or to vote in such meetings. If BNDESPAR's ownership of our total share capital exceeds 5.0% on or prior to July 31, 2007, this shareholders agreement will expire on the earlier of any date thereafter on which BNDESPAR ceases to own more than 5.0% of our total share capital, and August 24, 2011. This shareholders agreement also provides that BNDESPAR has the right to (1) require our company and Odebrecht to purchase the shares that it owns in our company if we do not comply with the terms of the shareholders agreement and do not cure any such non-compliance within a specified period, and (2) sell its shares in the event that Odebrecht sells its voting control of our company to a third party.

### **Related Party Transactions**

The following summarizes the material transactions that we have engaged in with our principal shareholders and their affiliates since January 1, 2006.

We have engaged in extensive transactions with our principal shareholders and their affiliates and expect to do so in the future. We also have commercial relationships with some of our affiliates and, as a result, record trade accounts receivable and current and long-term liabilities mainly from purchases and sales of goods and services at prices and on terms equivalent to the average terms and prices of transactions that we enter into with third parties. In addition, we have entered into financial and other transactions with our principal shareholders and their affiliates, including, among others, as obligor on R\$1,130.8 at December 31, 2006, of convertible subordinated debentures held by ODBPAR Investments and as a party to four shareholder's agreements or memoranda of understandings with shareholders of our company.

In connection with the Ipiranga Transaction, we have entered into the Purchase Agreement, the Investment Agreement, the interim shareholders agreement, the Ipiranga memorandum of understanding and the RPI shareholders agreement with Petrobras and the other parties thereto. In addition, Petrobras owns 40% of the share

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capital of EDSP58, a special purpose vehicle in which we own 60% of the share capital, which we expect will conduct the Copesul tender offer. See Item 4: Information on the Company Ipiranga Transaction.

Under the Brazilian Corporation Law, each of our directors, their alternates and our executive officers cannot vote on any matter in which they have a conflict of interest and such transactions can only be approved on reasonable and fair terms and conditions that are no more favorable than the terms and conditions prevailing in the market or offered by third parties. However, if one of our directors is absent from a meeting of our board of directors, that director's alternate may vote even if that director has a conflict of interest, unless the alternate director shares that conflict of interest or has another conflict of interest.

***The Odebrecht Group***

On May 31, 2002, OPP Produtos issued subordinated convertible debentures to Odebrecht. These debentures became our obligations as a result of the merger of OPP Produtos into our company on August 16, 2002. ODBPAR Investments, the current holder of these debentures, has the option to convert these debentures into shares of our share capital at any time. See Item 5. Operating and Financial Review and Prospects Liquidity and Capital Resources Indebtedness and Financing Strategy.

On December 4, 2004, we entered into an Alliance Agreement with CNO under which we have appointed CNO as a non-exclusive preferred provider with respect to maintenance services and efficiency enhancement projects at each of our plants. This agreement was unanimously approved by our board of directors. Under this agreement, we are required to request bids from CNO for these services and projects. If CNO is retained for any specific service or project, we will pay CNO its costs related to the service or project plus 15%. In addition, we are required to pay any applicable taxes with respect to such fees. This agreement expires in December 2008. We purchased services under this agreement from CNO of R\$136.2 million in 2006. We had accounts payable to CNO of R\$6.7 million at December 31, 2006.

***Petrobras***

Petrobras is the controlling shareholder of Petroquisa, which owns 8.2% of our total share capital, including 9.8% of our voting share capital. We purchase naphtha from Petrobras, and we sell automotive gasoline and LPG to Petrobras Distribuidora S.A., a wholly-owned subsidiary of Petrobras.

On June 22, 1978, we entered into a 10-year renewable contract with Petrobras under which the prices paid by us to Petrobras for naphtha are established based on the Amsterdam-Rotterdam-Antwerp market price and are linked to fluctuations in the *real*/U.S. dollar exchange rate. This contract was amended and renewed in February 1993 and in February 2003.

We maintain a rotating naphtha supply line of credit with Petrobras that permits it to finance purchases of naphtha from Petrobras. We are permitted to maintain balances up to an aggregate of R\$570.0 million under this line of credit. We pay interest on the outstanding balance under this line of credit at the monthly rate of 1.78%.

We purchased raw materials and utilities from Petrobras and Petrobras Distribuidora S.A. of R\$5,688.6 million in 2006. We had accounts payable to Petrobras and Petrobras Distribuidora S.A. of R\$622.3 million at December 31, 2006.

On February 23, 1996, Copesul and Petrobras entered into a 16-year renewable contract with Petrobras under which the prices paid by Copesul to Petrobras for petroleum condensate are established based on the Amsterdam-Rotterdam-Antwerp market price and are linked to fluctuations in the *real*/U.S. dollar exchange rate.

Petrobras subsidiary, Petroquisa, is a party to the Petroquisa memorandum of understanding with Odebrecht and Petroquímica da Bahia. This agreement grants certain voting and other rights in respect of our company to Petroquisa. See Major Shareholders Shareholders Agreements Petroquisa Memorandum of Understanding.

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On September 16, 2005, we and Petroquisa incorporated Paulínia, a joint venture for the construction and operation of a polypropylene plant to be located in Paulínia, in the State of São Paulo. We own 60.0% of the total and voting share capital of Paulínia and Petroquisa owns the remaining 40.0%. On September 16, 2005, (1) we entered into a shareholders agreement with Petroquisa with respect to the management of Paulínia and the transfer of its shares, (2) we contributed the process technology that will be used by this plant under an agreement with a 20-year term, and (3) Paulínia entered into a supply agreement with Petrobras with a 20-year term for the supply to Paulínia of polymer-grade propylene, the primary feedstock to be used in Paulínia's production processes, through Petrobras refineries in Paulínia and Henrique Lage.

On March 20, 2007, we entered into a five-year propylene supply contract with Refap, a subsidiary of Petrobras, under which we will purchase an initial annual supply of 70,000 tons of propylene, representing 70% of Refap's current annual propylene production capacity of 100,000 tons. See Item 4: Information on the Company Polyolefins Unit Raw Materials of Our Polyolefins Unit.

***Our Subsidiaries, Jointly Controlled Companies and Associated Companies******Copesul***

Our Polyolefins Unit purchases ethylene and propylene from Copesul, in which we have a 29.5% interest. We have a long-term supply contract with Copesul that is described in Item 4. Information on the Company Polyolefins Unit Raw Materials of Our Polyolefins Unit. Our Polyolefins Unit also buys nitrogen on market terms from Copesul. We recorded purchases from Copesul of R\$1,941.9 million in 2006. We had accounts payable to Copesul of R\$358.5 million at December 31, 2006.

As a result of the consummation of the first phase of the Ipiranga Transactions described above under Item 4: Information on the Company Ipiranga Transaction on April 18, 2007, we control Copesul. As a result of our obtaining effective control over the interests of Ipiranga Petroquímica in Copesul, we will fully consolidate the assets, liabilities and results of operations of Copesul at and for periods ending after March 31, 2007.

***Cetrel***

We own, directly and indirectly, 53.6% of the voting and total share capital of Cetrel. We purchase treatment services on market terms from Cetrel for the wastewater and organic residues generated by us in the Northeastern Complex. We recorded purchases from Cetrel of R\$11.2 million in 2006. We had accounts payable to Cetrel of R\$0.6 million at December 31, 2006.

***Petroflex***

We own 20.1% of the voting and total share capital of Petroflex. We sell butadiene-1 to Petroflex on market terms under a long-term contract that is renewable automatically for ten-year periods. We recorded net sales to Petroflex of R\$365.5 million in 2006. We had accounts receivable from Petroflex of R\$17.1 million at December 31, 2006.

On June 11, 2004, Petroflex entered into a R\$34.3 million secured credit agreement with BNDES to finance capital expenditures. In accordance with the terms of a shareholders agreement among our company and the other controlling shareholders of Petroflex, we have guaranteed severally, but not jointly, 40% of this loan, or approximately R\$13.7 million of its aggregate principal amount. The first tranche of this loan in the principal amount of R\$10.3 million bears interest at a rate based on the UM plus a margin of 5.125% per annum. The second and third tranches of this loan in the aggregate principal amount of R\$24.0 million bear interest at the TJLP plus 5.125% per annum. As set forth in the shareholders agreement, we charge Petroflex a fee of 1.25% of the outstanding principal amount of this loan that we guarantee.

**Table of Contents***Borealis Brasil S.A.*

We sell polypropylene and polyethylene to Borealis Brasil S.A., or Borealis, in which we have a 20.0% interest. We recorded net sales to Borealis of R\$122.1 million in 2006. We had accounts receivable from Borealis of R\$2.8 million at December 31, 2006.

**Other***Engepack*

We sell PET from time to time to Engepack a packaging manufacturer. Francisco Teixeira de Sá, the chairman of the board of directors of Engepack, is a member of our board of directors. In addition, one of the alternate members of our board of directors, Lucio José Santos Junior, is an executive officer of Engepack, and one of the members of our fiscal council, Walter Murilo Melo de Andrade, is the internal counsel of Engepack. We recorded net sales to Engepack of R\$40.7 million in 2006. Engepack purchases PET from a variety of second generation producers, including our company.

*Sojitz*

We sell PVC and EDC to, and we purchase raw materials, principally naphtha, from, Sojitz, a chemical trader. Masatoshi Furuhashi, the managing director of Sojitz Corporation of America and president of Sojitz do Brasil S.A., both subsidiaries of Sojitz, is a member of our board of directors. In addition, Yukihiro Funamoto, an executive officer of Sojitz do Brasil S.A., is an alternate member of our board of directors. At December 31, 2006, Sojitz owned 1.2% of our total share capital, including 3.5% of our voting share capital.

We recorded net sales to Sojitz of R\$35.8 million in 2006. In addition, we recorded purchases from Sojitz of R\$904.6 million in 2006.

**ITEM 8. FINANCIAL INFORMATION****Consolidated Statements and Other Financial Information**

Reference is made to Item 19 for a list of all financial statements filed as part of this annual report.

**Legal Proceedings***Tax Proceedings*

We are engaged in several legal proceedings with Brazilian tax authorities for which we have established provisions in an aggregate amount of R\$1,322.0 million at December 31, 2006. In addition, there are currently certain legal proceedings pending in which we are involved for which we have not established provisions. If any of these legal proceedings is decided adversely to us, our results of operations or financial condition could be materially and adversely affected.

*IPI*

*IPI Credits on Raw Materials Purchases.* We pay IPI tax on industrial products that we manufacture. The regulations governing the IPI tax assess this tax on a non-cumulative basis, meaning that companies may offset their IPI tax obligations with the amount of IPI taxes paid by suppliers earlier in the production chain. The Brazilian federal tax authorities have asserted that the purchase of raw materials that are tax-exempt, non-taxable or taxed at a zero percent rate does not generate IPI tax credits, on the basis that there is no law or regulation that expressly authorizes these credits. We believe that this interpretation is contrary to Article 153, paragraph 3 of the Brazilian Constitution, which sets forth the principle of non-cumulative taxation and does not exclude purchases of raw materials that are tax-exempt, non-taxable or taxed at a zero percent rate.

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In July 2000, OPP Química filed suit in the State of Rio Grande do Sul requesting the acknowledgement of IPI tax credits for its purchases of raw materials from our company and Copesul. The amount of credits claimed by OPP Química comprised the book value of those raw materials plus monetary adjustments. In December 2002, the Brazilian Federal Supreme Court held that OPP Química was entitled to IPI tax credits in an aggregate amount of R\$1,030.1 million, including R\$367.9 million attributable to monetary adjustments, for the ten-year period ended in 2002, calculated based on the price of the raw materials purchased during the ten-year period preceding the filing of the suit, plus monetary adjustments based on official indices.

The Brazilian government appealed the decision of the Brazilian Federal Supreme Court. As the appeal does not challenge the validity of IPI tax credits, but only the method of calculating monetary adjustments on those credits and the time period for appealing the decision of the Brazilian Federal Supreme Court has expired, we believe that (1) the decision acknowledging the validity of the IPI tax credits is no longer subject to appeal, and (2) it is reasonably possible that we could lose the appeal regarding the method of calculating monetary adjustments on those credits. If the Brazilian Government prevails in this appeal, we could lose all or part of the IPI tax credits attributable to monetary adjustments. We recognized IPI tax credits in an aggregate amount of R\$1,030.1 million in December 2002. At December 31, 2006, we have used the full amount of the R\$1,030.1 million IPI tax credit to offset our IPI and other federal tax obligations.

On September 28, 2006, Brazilian federal tax authorities issued four tax deficiency notices to us, claiming that we owe approximately R\$1,100.0 million in taxes that we offset with OPP Química's IPI tax credits. We are contesting the government's claims in administrative tax proceedings. We believe that the government issued two of the deficiency notices, in an aggregate amount of R\$308.6 million solely to avoid forfeiting their claims due to the expiration of the statute of limitations. However, we believe that we will prevail in these administrative tax proceedings, as our decision to offset IPI tax credits against our IPI and other federal tax obligations is supported by a final decision of the Brazilian Federal Supreme Court. The other two tax deficiency notices, in an aggregate amount of R\$791.4 million, allege that we are not allowed to recognize IPI tax credits from future raw material purchases. Nevertheless, the existing court decisions have given the Company full and ongoing entitlement to offsetting rights. Based on the advice of our legal counsel, we believe that we will prevail in these administrative tax proceedings as well.

We have three other similar suits pending on behalf of OPP Química and Trikem (which have merged into our company) in federal courts in the States of Bahia, São Paulo and Alagoas. In two of these cases, we obtained preliminary injunctions that allowed these companies to use these credits to offset other IPI tax obligations. In the third case, we obtained a favorable decision in federal trial court that recognized our right to these credits for the ten-year period preceding the filing of this suit, which decision the Brazilian government appealed to the Superior Court of Justice and the Brazilian Federal Supreme Court in 2002. All three of these suits remain pending.

Based on (1) these favorable lower court decisions, (2) the favorable decision of the Brazilian Federal Supreme Court relating to the validity of the IPI tax credits in OPP Química's suit in Rio Grande do Sul described above and (3) our assessment of the arguments made in a similar case involving a third party that is currently pending before the Brazilian Federal Supreme Court, we believe that it is reasonably possible that we will prevail in these suits. Accordingly, we have used R\$203.7 million at December 31, 2006 of Trikem's and OPP Químicas' IPI tax credits to offset our IPI and other federal tax obligations and have recorded a provision in the amount of R\$331.2 million at December 31, 2006. We have not recognized any assets or gains in relation to these claims.

We also have a similar suit pending in federal court in the State of Bahia that was commenced by Polialden prior to our merger with Polialden. Polialden won this suit in federal trial court, which ruled that Polialden was entitled to IPI tax credits for the ten-year period preceding the filing of this suit. However, the Brazilian government appealed this decision to the Federal Superior Court of Justice, which appeal remains pending. Based on (1) this favorable lower court decision, (2) the favorable decision of the Brazilian Federal Supreme Court relating to the validity of the IPI tax credits in OPP Química's suit in Rio Grande do Sul described above, and (3) our assessment of the arguments made in a similar case involving a third party that is currently pending before the Brazilian Federal Supreme Court, we believe that it is reasonably possible that we will prevail in this suit. However, we note that the Brazilian Federal Supreme Court issued an unfavorable ruling in another case in February 2007, holding by a six to five vote that IPI tax credits arising from the purchase of raw materials that are taxed at a zero percent rate may not be used to offset IPI and other



federal taxes. This decision has been stayed as the justices contemplate whether this

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decision will have retroactive or prospective effect, as it conflicts with other decisions of the Brazilian Federal Supreme Court. We believe that this decision will be given prospective effect only. Accordingly, Polialden used R\$98.0 million at December 31, 2006 in IPI tax credits to offset its IPI and other federal tax obligations and recorded a provision in the amount of R\$174.6 million at December 31, 2006, Polialden did not recognize any assets or gains in relation to these claims.

For further information on our accounting treatment of these IPI credits, see note 17 to our consolidated financial statements.

*IPI Export Credits.* Brazilian Decree Law No. 491/69 provides a tax credit to exporters of manufactured products to compensate them for taxes paid in Brazil prior to exporting their products. The regulations governing the IPI tax permit exporters to offset IPI taxes with IPI export credits and/or to transfer their IPI export credits to third parties. However, the Brazilian tax authorities issued a series of administrative rules that reduced, restricted and ultimately suspended the use of these credits based on Decree Law No. 1,724/79, which expressly delegated these powers to the Brazilian Ministry of Finance. We believe that this delegation of powers to the Ministry of Finance violated the distribution of functions among the executive branch, and that secondary administrative rules may not restrict or suspend a benefit created by a constitutionally superior norm. Accordingly, we believe that the administrative rules promulgated under the authority of Decree Law No. 1,724/79 have no legal effect. On these grounds, we filed suits against the Brazilian government challenging Decree Law No. 1,742/79 and these administrative rules and seeking to offset and transfer IPI export credits as provided under Decree Law No. 491/96.

We believe that we are entitled to more than R\$794.6 million in IPI export credits. In one of these suits, the Regional Federal Court ruled against OPP Química, holding that it does not have the right to IPI export credits. OPP Química's appeals before the Superior Court of Justice and the Brazilian Federal Supreme Court remain pending. Although our other suits also are pending, the Brazilian tax authorities have issued deficiency notices against us (1) attempting to collect amounts offset using these IPI export credits and (2) asserting their right to do so before the expiration of the applicable statute of limitations. We filed administrative appeals in respect of these deficiency notices, but we received unfavorable decisions in each of these appeals. We have appealed each of these unfavorable decisions to the taxpayers' council (an administrative appeal board). However, based on recent Brazilian Federal Supreme Court and other jurisprudence holding that the sub-delegation by the Ministry of Finance of the authority to regulate IPI export credits under Decree Law No. 1,742/79 was unconstitutional and recognized the right to offset IPI export credits as provided under Decree Law No. 491/96, we believe that it is reasonably possible that we will prevail in all of these judicial and administrative proceedings. Moreover, the Federal Senate issued Resolution No. 71 on December 27, 2005 confirming the unconstitutionality of this sub-delegation and ratifying the validity of IPI export credits. The Superior Court of Justice is still analyzing the potential consequences of this Resolution and the validity of such credits as of 1990. We have used a portion of these credits to offset IPI and other federal taxes in the amount of R\$381.8 million at December 31, 2006 and recorded a provision in the amount of R\$646.6 million at December 31, 2006 because these suits remain pending. For further information on our accounting treatment of these IPI credits, see note 17 to our consolidated financial statements.

*IPI Credits Arising from the Acquisition of Fixed Assets and Materials Not Used in Production.* We are involved in four suits against the Brazilian government seeking the acknowledgment of IPI credits arising from the acquisition of fixed assets and materials not used by us in the production of our products. The regulations governing the IPI tax permit companies to offset against their IPI tax liability IPI credits arising from the acquisition of raw materials and other unfinished products only to the extent that they are used in production. We believe that this limitation imposed by the IPI regulations is unconstitutional. Article 153, paragraph 3 of the Brazilian Constitution sets forth a broad principle of non-cumulative taxation and does not limit the grant or use of IPI credits arising from the acquisition of fixed assets or in respect of materials not used in production.

We lost one of these suits in federal trial court and appealed this decision, which appeal remains pending. Although our three other suits also remain pending in federal court, the Brazilian tax authorities have issued deficiency notices against us attempting to collect amounts offset using these credits, asserting their right to do so before the expiration of the applicable statute of limitations. We appealed the issuance of these deficiency notices to the taxpayers' council. We believe that it is reasonably possible for us to prevail in all of these judicial and administrative proceedings. We

have used R\$31.9 million at December 31, 2006 of these credits to offset IPI taxes and recorded a provision in the amount of R\$44.6 million at December 31, 2006 because these suits remain pending.

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For further information on our accounting treatment of these IPI credits, see note 17 to our consolidated financial statements.

*Social Contribution on Net Income*

Law No. 7,689/88 created the Social Contribution on Net Income (CSLL), a tax similar to the corporate income tax. Under Article 146, item III of the Brazilian Constitution, the Social Contribution on Net Income should have been enacted as a supplementary law and not as an ordinary law. Under Brazilian law, supplementary laws must be approved by at least a majority of the members of each house of the Brazilian Congress, while an ordinary law may be approved by a simple majority of the members of Congress present at the relevant voting session. In addition, we believe that Social Contribution on Net Income violates Article 154, item II of the Brazilian Constitution, which provides that new taxes may not be assessed and calculated on the same basis as existing taxes. We believe the Social Contribution on Net Income is assessed and calculated on the same basis as the corporate income tax.

On these grounds, we filed suit challenging the constitutionality of the Social Contribution on Net Income. We received a final decision in our favor in 1992. However, in 1993, Brazilian tax authorities filed a rescission action (*ação rescisória*) against us in relation to all but one of these cases seeking to overrule this decision on the basis of a ruling by the Brazilian Federal Supreme Court in an unrelated case that recognized the constitutionality of the Social Contribution on Net Income. The Brazilian tax authorities prevailed in their rescission action both in the first instance and on appeal. We filed further appeals in respect of this decision with the Superior Court of Justice and the Brazilian Federal Supreme Court, which appeals remain pending. In the remaining case, we believe that it is reasonably possible that the final decision in our favor will remain in effect.

Brazilian tax authorities issued several deficiency notices against us attempting to collect Social Contribution on Net Income. We obtained suspensions of all deficiency notices that we have received to date based on a Brazilian civil procedure provision that states that a rescission action may take effect only after the court publishes a final decision.

We believe it is reasonably possible that we will lose our appeals. However, if we lose these suits, we believe that we would be required to pay Social Contribution on Net Income only from the date that a final decision is published. We note, however, that Brazilian law allows rescission actions to relate back to, and to take effect from, the date of the initial decision. Although this legislation does not involve tax proceedings and the Brazilian Federal Supreme Court has not ruled on this issue, the same line of reasoning has been adopted by the Brazilian tax authorities and may be adopted by the courts in our suit. Accordingly, we believe that it is reasonably possible that we will be required to pay these taxes retroactively.

If Social Contribution on Net Income is charged retroactively, then our total estimated exposure at December 31, 2006 would be R\$743.0 million, including interest. This amount does not include approximately R\$238.4 million in penalties at December 31, 2006, which we believe are not payable because we relied upon a judicial decision in not paying Social Contribution on Net Income. We believe that there is a possibility that we will be required to pay related interest and a remote possibility that we will be required to pay fines as a result of this tax litigation.

As we believe that Social Contribution on Net Income may not be payable for periods before the date the final decision is published in the rescission action, we have not made any provision in our consolidated financial statements for these contingencies. For further information on our accounting treatment of CSLL, see note 18(c) to our consolidated financial statements.

*PIS and COFINS*

The PIS and COFINS taxes are Brazilian federal taxes created to fund the government's unemployment payments, social security and other social programs. Prior to February 1999, PIS and COFINS were assessed on gross billings, that is, billings or invoices for sales of goods and services. Effective February 1999, Law No. 9,718/98 introduced significant changes in the assessment of PIS and COFINS, which changes have materially increased the tax burden of our company on a consolidated basis. Law No. 9,718/98 substantially broadened the

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concept of "gross billings" to include revenue generated from sources other than sales of goods and services, increasing the tax base upon which PIS and COFINS are assessed. At the same time, the rate of COFINS increased from 2% to 3%.

We believe that these changes were unconstitutional. The provisions of Law No. 9,718/98 that broadened the concept of "gross billings" in our view violated the original terms of Article 195 of the Brazilian Constitution, as well as Article 110 of the Brazilian tax code, which prohibits tax laws from changing the definition, content and reach of private law doctrines and concepts. In addition, although the Brazilian Congress enacted Constitutional Amendment No. 20 on December 15, 1998 to modify Article 195 of the Brazilian Constitution in order to validate the expanded calculation basis of PIS and COFINS as set forth in Law No. 9,718/98, we believe that this law cannot be validated by constitutional amendment for periods before the effectiveness of the constitutional amendment. On these grounds, we have filed suit against the Brazilian government seeking to pay PIS and COFINS in accordance with the rules prevailing prior to February 1999.

We lost our suits challenging the change in the definition of "gross billings" and have appealed these decisions to the Brazilian Federal Supreme Court. On November 9, 2005, the full bench of the Brazilian Federal Supreme Court ruled that the increase in PIS and COFINS tax basis under Law No. 9,718/98 was unconstitutional. Following this decision, the previous unfavorable decisions against us and these subsidiaries were vacated, and we and these subsidiaries won most of our suits challenging the change in the definition of "gross billings".

We lost suits challenging the increase in the COFINS tax rate and have appealed these decisions to the Brazilian Federal Supreme Court. Based on recent Brazilian Federal Supreme Court and Superior Court of Justice jurisprudence, we believe that our chances of success in these suits are remote. Two of our subsidiaries have voluntarily settled their COFINS liabilities under a special program created by Law No. 10,684/03, for which we have recorded a long-term liability in an aggregate amount of R\$36.6 million at December 31, 2006. As of February 2004, we have been paying COFINS in accordance with Law 10,833/03, which introduced new criteria for calculating COFINS.

We recorded a provision in accordance with Law No. 9,718/98 in respect of the proceedings that were not settled in an aggregate amount of R\$134.6 million at December 31, 2006 and have deposited R\$93.7 million of this amount in court. For further information on our accounting treatment of these contingencies, see notes 10 and 17(iii) to our consolidated financial statements.

*Offset of Tax Credits*

From May through October 2000, OPP Química and Trikem offset their own federal tax obligations with IPI tax credits assigned by a third-party export trading company. In June 1999, the export trading company filed a motion for a writ of mandamus requiring the federal tax authority of the State of São Paulo to recognize these offsets, and in October 1999, the federal tax authority of the State of São Paulo issued offset support certificates in response to an injunction obtained by the export trading company. In September 1999, the export trading company filed a motion for a writ of mandamus requiring the federal tax authority of the State of Rio de Janeiro to recognize the recovery of IPI tax credits by the export trading company and the validity of their use in offsetting third-party tax obligations. In March 2001, the motion for a writ of mandamus filed by the export trading company in the State of São Paulo was dismissed without prejudice, confirming the administrative and jurisdictional authority of the State of Rio de Janeiro to rule on the export trading company's tax credits.

In June 2005, the federal tax authority of the State of São Paulo issued regulations canceling the offset support certificates. Based on these regulations, the Federal Revenue Office unit in Camaçari, Bahia sent collection letters to our company in June 2005. We presented notices of dispute against these collection letters, but the administrative authorities declined to process these notices.

On October 3, 2005, the Federal Supreme Court granted a non-appealable writ of mandamus to the export trading company, confirming the export trading company's right to use its IPI tax credits from all its exports and the availability of these IPI tax credits for offsetting third-party obligations. As a result, we believe that our use of the export trading company's IPI credits to offset our federal taxes has been confirmed and that the assessment made by the Federal Revenue Office unit in Camaçari, Bahia is not due. In addition and notwithstanding the writ of



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mandamus granted to the export trading company, we believe that the statute of limitations has expired with respect to the federal taxes offset against the IPI tax credits of the export trading company and can no longer be claimed by the tax authorities.

In December 2005, the Federal Revenue Office unit in Camaçari, Bahia assessed past-due federal tax liabilities of R\$276.6 million against our company related to our alleged undue offset of federal taxes. In January 2006, we were ordered to post bond in aid of execution of the tax claim made by the Federal Revenue Office unit in Camaçari, Bahia, and we posted this bond in the form of an insurance policy.

We and the export trading company subsequently commenced judicial and administrative proceedings to defend the lawfulness and validity of those offsetting procedures. We believe that it is probable that we will prevail in these judicial and administrative proceedings in light of our view of the validity and liquidity of those credits as confirmed in a special audit conducted by the federal tax authority of the State of Rio de Janeiro. In the event that we are unsuccessful in all of these judicial and administrative proceedings, pursuant to the agreement under which the export trading company assigned the IPI tax credits to OPP Química and Trikem, we will be entitled to full recourse against the export trading company concerning all amounts we are required to pay to the National Treasury.

***Other Tax Proceedings***

We and our affiliates are involved in several other judicial and administrative proceedings regarding withholding taxes, corporate income taxes (*Imposto de Renda da Pessoa Jurídica*), the ICMS, the tax on financial transactions (*Imposto Sobre Operações Financeiras*), monetary adjustments, the Social Integration Program (*Programa de Integração Social*), compulsory loans to Eletrobrás and other issues related to tax matters. Some of these disputes involve substantial amounts.

***Labor Proceedings******Clause Four Cláusula Quarta***

Our company and other companies in the Northeastern Complex enter into annual collective bargaining agreements with the petrochemical workers union. The collective bargaining agreement that was valid between September 1989 and August 1990 required employers to pay workers monthly cost of living adjustments equal to 84.3% of the consumer price index (*Índice de Preços ao Consumidor*), or IPC, and prohibited the substitution of the IPC by another index with lower values.

In March 1990, the Brazilian government introduced an economic plan known as the Collor Plan, named after the then-President of Brazil. The Collor Plan provided that cost of living adjustments in wages could be based on other indices but not on the IPC. Based on judicial precedent, we interpreted the Collor Plan as prohibiting wage increases based on the IPC, which interpretation was contrary to the terms of the collective bargaining agreements in effect at the time. The petrochemical employers union filed a lawsuit against the petrochemical workers union, seeking to confirm that the cost of living adjustment indices provided in the Collor Plan preempted the conflicting provisions in the collective bargaining agreements. The Regional Labor Court ruled in favor of the workers union, and the decision was later modified in part on appeal to the Superior Labor Court. In 1998, the employers union filed an extraordinary appeal to the Brazilian Federal Supreme Court.

The Brazilian Federal Supreme Court initially held in favor of the workers union, but reversed its decision in December 2002 and held that a private collective bargaining agreement cannot preempt federal law, particularly a law that related to Brazilian public policy. In 2003, the workers union requested reconsideration of this decision. The Brazilian Federal Supreme Court accepted the workers union's request for reconsideration, but on May 31, 2005, the Brazilian Federal Supreme Court unanimously reaffirmed its December 2002 decision and dismissed the workers union's appeal.

On October 24, 2005, the workers union filed a divergence appeal to the Brazilian Federal Supreme Court, requesting the resolution of conflict between the decisions given by the Brazilian Federal Supreme Court under this proceeding and prior decisions given by the another panel of the Brazilian Federal Supreme Court. The Brazilian

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Federal Supreme Court has agreed to consider this appeal, but has not yet issued a decision. However, the Brazilian attorney general has filed a brief in this matter in November 2006 supporting the position of the employers' union.

***Occupational Health and Safety Proceedings***

At December 31, 2006, we were involved in approximately 1,200 occupational health and safety proceedings as to which the total amount claimed was approximately R\$260.2 million. We have deposited R\$3.0 million of this amount in court and have established a provision for these claims in an aggregate amount of R\$21.9 million at December 31, 2006. We do not believe that these proceedings will have a material adverse effect on our business, financial condition or operations.

***Other Proceedings***

At December 31, 2006, we were a defendant in three civil suits filed by a former caustic soda distributor, its controlling shareholder and a former transporter for breach of a caustic soda distribution agreement. The damages claimed in these suits totaled R\$25.8 million at December 31, 2006 (monetarily adjusted). On January 19, 2006, a lower court issued a final, non-appealable judgment in our favor in one of these suits in which the damages claimed were R\$106.5 million. The remaining suits are pending. We believe that we will possibly prevail in these suits.

We have also filed a claim in the amount of R\$2.0 million against this distributor in its pending bankruptcy proceeding. The bankruptcy court has initially accepted our claim. The state appeals court of Ceará confirmed the judgment of the lower court on a non-appealable judgment.

We are parties to certain proceedings brought by some preferred shareholders of Braskem, Polialden and Politeno which we do not believe will have a material adverse effect on our business, financial condition or results of operations.

**Dividends And Dividend Policy**

***Payment of Dividends***

Our dividend distribution policy has historically included the distribution of periodic dividends, based on annual balance sheets approved by our board of directors. When we pay dividends on an annual basis, they are declared at our annual shareholders' meeting, which we are required by the Brazilian Corporation Law and our by-laws to hold by April 30 of each year. When we declare dividends, we are generally required to pay them within 60 days of declaring them unless the shareholders' resolution establishes another payment date. In any event, if we declare dividends, we must pay them by the end of the fiscal year for which they are declared. Under Article 9 of Law 9,249/95 and our bylaws, we also may pay interest attributable to shareholders' equity as an alternative form of dividends upon approval of our board of directors. For a more detailed description of interest attributable to shareholders' equity, see *Payment of Dividends and Interest Attributable to Shareholders' Equity*.



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The following table sets forth the dividends and/or interest attributable to shareholders equity paid to holders of our common shares, class A preferred shares and class B preferred shares since 2001 in *reais* and in U.S. dollars translated from *reais* at the commercial market selling rate in effect as of the payment date.

| Year | Payment Date      | Nominal Brazilian Currency per |                          |                          | US\$ equivalent per |                          |                          |
|------|-------------------|--------------------------------|--------------------------|--------------------------|---------------------|--------------------------|--------------------------|
|      |                   | Common shares                  | Class A Preferred Shares | Class B Preferred Shares | Common shares       | Class A Preferred Shares | Class B Preferred Shares |
| 2001 | February 20, 2001 | R\$0.21                        | R\$0.21                  | R\$                      | US\$0.11            | US\$0.11                 | US\$                     |
|      | May 20, 2001      | 0.14                           | 0.14                     | 0.14                     | 0.06                | 0.06                     | 0.06                     |
|      | August 20, 2001   | 0.14                           | 0.14                     | 0.14                     | 0.06                | 0.06                     | 0.06                     |
|      | November 20, 2001 | 0.14                           | 0.14                     | 0.14                     | 0.06                | 0.06                     | 0.06                     |
| 2002 | February 25, 2002 |                                | 0.08                     | 0.08                     |                     | 0.04                     | 0.04                     |
|      | May 20, 2002      |                                | 0.13                     | 0.13                     |                     | 0.05                     | 0.05                     |
| 2005 | April 12, 2005(1) | 0.56                           | 0.56                     | 0.56                     | 0.22                | 0.22                     | 0.22                     |
| 2006 | April 18, 2006(2) | 0.90                           | 0.90                     | 0.56                     | 0.42                | 0.42                     | 0.26                     |
| 2007 | April 9, 2007(3)  |                                | 0.16                     | 0.16                     |                     | 0.07                     | 0.07                     |

(1) Represents interest attributable to shareholders equity of R\$0.28 (US\$0.11) per common share, R\$0.56 (US\$0.22) per class A preferred share and R\$0.56 (US\$0.22) per class B preferred share, plus dividends of R\$0.28 (US\$0.11) per common share.

(2) Represents interest attributable to shareholders equity of R\$0.75 (US\$0.35) per common share, R\$0.75 (US\$0.35) per

class A  
preferred share  
and R\$0.56  
(US\$0.26) per  
class B  
preferred share,  
plus dividends  
of R\$0.15  
(US\$0.07) per  
common share  
and R\$0.15  
(US\$0.07) per  
class A  
preferred share.

- (3) Represents  
dividends of  
R\$0.16  
(US\$0.07) per  
class A  
preferred share  
and R\$0.16  
(US\$0.07) per  
class B  
preferred share.

The following discussion summarizes the principal provisions of the Brazilian Corporation Law and our by-laws relating to the distribution of dividends, including interest attributable to shareholders' equity.

***Calculation of Adjusted Net Profits***

At each annual shareholders' meeting, our board of directors is required to recommend how to allocate our net profits for the preceding fiscal year, which recommendation our board of executive officers initially submits to our board of directors for approval. This allocation is subject to approval by our common shareholders. The Brazilian Corporation Law defines "net profits" for any fiscal year as our net income after income taxes for that fiscal year, net of any accumulated losses from prior fiscal years and any amounts allocated to employees' participation in our net profits in that fiscal year. Under the Brazilian Corporation Law, our adjusted net profits available for distribution are equal to our net profits in any fiscal year, reduced by amounts allocated to our legal reserve and other applicable reserves, and increased by any reversals of reserves that we constituted in prior years.

Our calculation of net profits and allocations to reserves for any fiscal year are determined on the basis of financial statements prepared in accordance with Brazilian GAAP.

***Reserve Accounts***

Under the Brazilian Corporation Law and our by-laws, we are required to maintain a legal reserve. In addition, we are permitted by the Brazilian Corporation Law to establish the following discretionary reserves:

- a contingency reserve for an anticipated loss that is deemed probable in future years. Any amount so allocated in a previous year must be reversed in the fiscal year in which the loss had been anticipated if the loss does not occur as projected or charged off in the event that the anticipated loss occurs;

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a reserve for investment projects, in an amount based on a capital expenditure budget approved by our shareholders;

an unrealized income reserve described under **Mandatory Distributions** below; and

a tax incentive investment reserve, included in our capital reserve accounts, in the amount of the reduction in our income tax obligations due to government tax incentive programs. See note 19(a) to our audited consolidated and combined financial statements.

Allocations to each of these reserves (other than the legal reserve) are subject to approval by our common shareholders voting at our annual shareholders meeting.

The Brazilian Corporation Law provides that the legal reserve and the tax incentive investment reserve may be credited to shareholders equity or used to absorb losses, but these reserves are unavailable for the payment of distributions in subsequent years. The amounts allocated to the other reserves may be credited to shareholders equity and used for the payment of distributions in subsequent years.

*Legal Reserve Account*

Under the Brazilian Corporation Law and our by-laws, we must allocate 5% of our net profits for each fiscal year to our legal reserve until the aggregate amount of our legal reserve equals 20% of our paid-in capital. However, we are not required to make any allocations to our legal reserve in a fiscal year in which our legal reserve, when added to our other reserves, exceeds 30% of our shareholders equity. At December 31, 2006, we had a balance of R\$72.8 million in our legal reserve account.

*Capital Reserve Accounts*

Under the Brazilian Corporation Law, we are also permitted to record a capital reserve that may be used only (1) to absorb losses which exceed retained earnings and profit reserves as defined in the Brazilian Corporation Law, and (2) to redeem or repurchase share capital and/or participation certificates, (3) to increase our capital, or (4) if specified in our by-laws (which currently do not so specify), to pay preferred share dividends. Amounts allocated to our capital reserves are unavailable for the payment of distributions and are not taken into consideration for purposes of determining the mandatory distributable amount. At December 31, 2006, we had a balance of R\$408.7 million in our capital reserve accounts.

*Mandatory Distributions*

As permitted by the Brazilian Corporation Law, our by-laws specify that 25% of our adjusted net profits for each fiscal year must be distributed to shareholders as dividends or interest attributable to shareholders equity. We refer to this amount as the mandatory distributable amount.

Under the Brazilian Corporation Law, the amount by which the mandatory distributable amount exceeds the realized portion of net income for any particular year may be allocated to the unrealized income reserve, and the mandatory distribution may be limited to the realized portion of net income. The realized portion of net income is the amount by which our net income exceeds the sum of (1) our net positive results, if any, from the equity method of accounting for earnings and losses of our subsidiaries and certain associated companies, and (2) the profits, gains or income obtained on transactions maturing after the end of the following fiscal year. As amounts allocated to the unrealized income reserve are realized in subsequent years, such amounts must be added to the dividend payment relating to the year of realization.

In addition to the mandatory distributable amount, our board of directors may recommend that holders of our common shares approve the payment of additional distributions from other funds legally available for distribution. Distributions made to holders of our class A preferred shares and our class B preferred shares are computed in determining whether we have paid the required mandatory distribution. We net any payment of interim distributions against the required mandatory distribution for that fiscal year.

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As described under Item 7. Major Shareholders and Related Party Transactions Major Shareholders Shareholders Agreements, we have entered into an agreement with two of our shareholders that establishes as our dividend policy the distribution of at least 50% of our adjusted net profits during any relevant period, provided that we have established and maintained all necessary reserves for the efficient operation and development of our business.

Under our 12.50% Notes due 2008 and our 11.75% Notes due 2014, we may not pay dividends in excess of two times the minimum dividends or interest attributable to shareholders equity payable under our by-laws or under applicable Brazilian law.

The Brazilian Corporation Law permits us to suspend the mandatory distribution if our board of directors reports to our annual shareholders meeting that the distribution would be incompatible with our financial condition at that time. Our fiscal council must approve any suspension of the mandatory distribution. In addition, our management must report the reasons of any suspension of the mandatory distribution to the Brazilian Securities Commission. We must allocate net profits not distributed by our company as a result of a suspension to a special reserve and, if not absorbed by subsequent losses, we must distribute these amounts as soon as our financial condition permits. In case our profits reserves, as defined in the Brazilian Corporation Law, exceed our share capital, the excess must be credited to shareholders equity or used for the payment of distributions.

***Payment of Dividends and Interest Attributable to Shareholders Equity***

We may pay the mandatory distributable amount as dividends or as interest attributable to shareholders equity, which is similar to a dividend but is deductible in calculating our income tax obligations. There are no restrictions on our ability to distribute dividends that have been lawfully declared under Brazilian law. However, as with other types of remittances from Brazil, the Brazilian government may impose temporary restrictions on remittances to foreign investors of the proceeds of their investments in Brazil, as it did for approximately six months in 1989 and early 1999, and on the conversion of Brazilian currency into foreign currencies, which could hinder or prevent the depositary from converting dividends into U.S. dollars and remitting these U.S. dollars abroad. See Item 3. Key Information Risk Factors Risks Relating to Our Class A Preferred Shares and the ADSs.

***Dividends***

We are required by the Brazilian Corporation Law and by our by-laws to hold an annual shareholders meeting by April 30 of each year. At our annual shareholders meeting, our common shareholders may vote to declare an annual dividend. Our payment of annual dividends is based on our audited financial statements prepared for our preceding fiscal year.

Any holder of record of shares at the time that a dividend is declared is entitled to receive dividends. Under the Brazilian Corporation Law, we are generally required to pay dividends within 60 days after declaring them, unless the shareholders resolution establishes another payment date, which, in any case, must occur prior to the end of the fiscal year in which the dividend is declared.

Our board of directors may declare interim dividends based on the accrued profits recorded or the realized profits in our annual or semi-annual financial statements approved by our common shareholders. In addition, we may pay dividends from net income based on our unaudited quarterly financial statements. These quarterly interim dividends may not exceed the amounts included in our capital reserve accounts. We may set off any payment of interim dividends against the amount of the mandatory distributable amount for the year in which the interim dividends were paid.

***Interest Attributable to Shareholders Equity***

Brazilian companies, including our company, are permitted to pay interest attributable to shareholders equity as an alternative form of payment of dividends to our shareholders. These payments may be deducted when calculating Brazilian income tax and social contribution tax. The interest rate applied to these distributions generally

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cannot exceed the Long-Term Interest Rate for the applicable period. The amount of interest paid that we can deduct for tax purposes cannot exceed the greater of:

50% of our net income (after the deduction of the provision for social contribution tax and before the deduction of the provision for corporate income tax) before taking into account any such distribution for the period for which the payment is made; and

50% of the sum of our retained earnings and profit reserves.

Any payment of interest attributable to shareholders' equity to holders of common shares, preferred shares or ADSs, whether or not they are Brazilian residents, is subject to Brazilian withholding tax at the rate of 15%, except that a 25% withholding tax rate applies if the recipient is a resident of a tax haven jurisdiction. A tax haven jurisdiction is a country (1) that does not impose income tax or whose income tax rate is lower than 20% or (2) which does not permit disclosure of the identity of shareholders of entities organized under its jurisdiction. See Item 10. Additional Information Taxation Brazilian Tax Considerations. Under our by-laws, we may include the amount distributed as interest attributable to shareholders' equity, net of any withholding tax, as part of the mandatory distributable amount.

### *Prescription of Payments*

Our shareholders have three years to claim dividend distributions made with respect to their shares, as from the date that we distribute the dividends to our shareholders, after which any unclaimed dividend distributions legally revert to us. We are not required to adjust the amount of any distributions for inflation that occurs during the period from the date of declaration to the payment date.

### ***Dividend Preference of Preferred Shares***

Under our by-laws, our preferred shareholders are entitled to a minimum annual non-cumulative preferential dividend equal to 6% of their *pro rata* share of our capital before dividends may be paid to our common shareholders. If we declare a dividend in an amount that exceeds the preferential dividends due to our preferred shareholders, our common shareholders are then entitled to receive distributions equivalent, on a per share basis, to the preferential dividend payable to our preferred shareholders. If any additional dividend amounts remain, our common shareholders and our class A preferred shareholders are entitled to receive the same amount per share. Our class B preferred shareholders, however, are not entitled to receive any additional dividend amounts after they have received the preferential dividend.

### **Significant Changes**

Other than as otherwise disclosed in this annual report, no significant change has occurred since the date of the audited consolidated financial statements included in the annual report.

## **ITEM 9. THE OFFER AND LISTING**

### **Markets for Our Equity Securities**

The principal trading market for our common shares, class A preferred shares and class B preferred shares is the São Paulo Stock Exchange. Our common shares and class A preferred shares began trading on the São Paulo Stock Exchange on November 11, 1980, and our class B preferred shares began trading on the São Paulo Stock Exchange on August 19, 1983.

On December 21, 1998, ADSs representing our class A preferred shares began trading on The New York Stock Exchange. On December 31, 2006, there were 6,612,247 ADSs outstanding, representing 13,224,494 class A preferred shares, or 3.6% of our outstanding class A preferred shares.

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On October 8, 2003, we listed our class A preferred shares on the LATIBEX, a stock market for Latin American issuers that is quoted in euros on the Madrid Stock Exchange, under the symbol XBRK. Our class A preferred shares are traded on the LATIBEX in lots of one share.

At May 24, 2007, we had approximately 18,504 shareholders, including four U.S. resident holders of our common shares, approximately 89 U.S. resident holders of our class A preferred shares (including The Bank of New York, as depositary) and no U.S. resident holders of our class B preferred shares. At May 24, 2007, there were 391,200 common shares, 32,306,228 class A preferred shares (including class A preferred shares represented by ADSs), and no class B preferred shares held by U.S. resident holders.

**Price History of Our Class A Preferred Shares and the ADSs**

The tables below set forth the high and low closing sales prices for our class A preferred shares on the São Paulo Stock Exchange and the high and low closing sales prices for the ADSs on The New York Stock Exchange for the periods indicated.

|      | São Paulo Stock Exchange |         | New York Stock Exchange |           |
|------|--------------------------|---------|-------------------------|-----------|
|      | <i>Reais per</i>         |         | U.S. dollars per ADS    |           |
|      | High                     | Low     | High                    | Low       |
| 2002 | R\$6.84                  | R\$2.24 | US\$ 6.38               | US\$ 1.29 |
| 2003 | 15.63                    | 1.85    | 11.70                   | 1.10      |
| 2004 | 31.68                    | 9.36    | 25.48                   | 6.18      |
| 2005 | 31.84                    | 16.16   | 25.82                   | 14.57     |
| 2006 | 18.95                    | 9.97    | 18.24                   | 9.15      |

|                | São Paulo Stock Exchange |          | New York Stock Exchange |           |
|----------------|--------------------------|----------|-------------------------|-----------|
|                | <i>Reais per</i>         |          | U.S. dollars per ADS    |           |
|                | High                     | Low      | High                    | Low       |
| <b>2005</b>    |                          |          |                         |           |
| First Quarter  | R\$31.84                 | R\$25.04 | US\$25.82               | US\$19.42 |
| Second Quarter | 26.49                    | 18.02    | 20.87                   | 15.78     |
| Third Quarter  | 24.45                    | 16.16    | 22.45                   | 14.57     |
| Fourth Quarter | 21.93                    | 17.00    | 21.00                   | 15.79     |
| <b>2006</b>    |                          |          |                         |           |
| First Quarter  | 18.95                    | 15.84    | 18.24                   | 14.37     |
| Second Quarter | 15.74                    | 12.26    | 15.05                   | 10.93     |
| Third Quarter  | 14.94                    | 9.97     | 13.63                   | 9.15      |
| Fourth Quarter | 16.69                    | 13.95    | 15.42                   | 12.86     |

**Most Recent Six Months**

|               |       |       |       |       |
|---------------|-------|-------|-------|-------|
| November 2006 | 16.69 | 15.50 | 15.42 | 14.18 |
| December 2006 | 15.60 | 14.53 | 14.71 | 13.44 |
| January 2007  | 16.25 | 14.24 | 15.32 | 13.19 |
| February 2007 | 16.01 | 13.70 | 15.39 | 12.86 |
| March 2007    | 16.22 | 12.88 | 15.86 | 12.18 |
| April 2007    | 17.35 | 15.06 | 16.78 | 14.69 |
| May 2007 (1)  | 17.85 | 15.70 | 18.20 | 15.97 |

(1) Through  
May 24, 2007.

*Source:* Economática Ltda.

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On May 24, 2007, the closing sales price of:

our class A preferred shares on the São Paulo Stock Exchange was R\$15.70 per share;

our class A preferred shares on the LATIBEX was 6.00 per share; and

the ADSs on The New York Stock Exchange was US\$15.97 per ADS.

The following table sets forth the average daily trading volume for our class A preferred shares on the São Paulo Stock Exchange and for the ADSs on The New York Stock Exchange for the periods indicated.

|                | <b>Average Daily Trading Volume</b> |                       |
|----------------|-------------------------------------|-----------------------|
|                | <b>São Paulo</b>                    | <b>New York Stock</b> |
|                | <b>Stock</b>                        | <b>Exchange</b>       |
|                | <b>Exchange</b>                     | <b>Exchange</b>       |
|                | <b>Class A</b>                      |                       |
|                | <b>Preferred</b>                    |                       |
|                | <b>Shares</b>                       | <b>ADSs</b>           |
| <b>2005</b>    |                                     |                       |
| First Quarter  | 983,247                             | 224,456               |
| Second Quarter | 1,023,416                           | 207,602               |
| Third Quarter  | 1,353,811                           | 255,289               |
| Fourth Quarter | 1,277,477                           | 222,679               |
| <b>2006</b>    |                                     |                       |
| First Quarter  | 1,521,282                           | 302,466               |
| Second Quarter | 1,682,577                           | 231,495               |
| Third Quarter  | 1,712,119                           | 191,306               |
| Fourth Quarter | 1,513,327                           | 151,090               |
| <b>2007</b>    |                                     |                       |
| First Quarter  | 1,739,292                           | 228,726               |

**Trading on the São Paulo Stock Exchange**

Settlement of transactions conducted on the São Paulo Stock Exchange is effected three business days after the trade date without any adjustment for inflation. Delivery of and payment for shares is made through the facilities of the Brazilian Clearing System (*Companhia Brasileira de Liquidação e Custódia*). The seller is ordinarily required to deliver the shares to the exchange on the second business day following the trade date.

The São Paulo Stock Exchange is significantly less liquid than The New York Stock Exchange and many other of the world's major stock exchanges. While all of the outstanding shares of a listed company may trade on the São Paulo Stock Exchange, in most cases fewer than half of the listed shares are actually available for trading by the public. The remaining shares are often held by a single or small group of controlling persons or by governmental entities.

Trading on the São Paulo Stock Exchange by a holder not deemed to be domiciled in Brazil for Brazilian tax and regulatory purposes, or a non-Brazilian holder, is subject to certain limitations under Brazilian foreign investment regulations. With limited exceptions, non-Brazilians holders may trade on the São Paulo Stock Exchange only in accordance with the requirements of Resolution No. 2,689 of January 26, 2000 of the National Monetary Council. Resolution No. 2,689 requires securities held by non-Brazilian holders to be maintained in the custody of, or in deposit accounts with, financial institutions that are authorized by the Central Bank and the Brazilian Securities Commission. In addition, Resolution No. 2,689 requires non-Brazilian holders to restrict their securities trading to transactions on the São Paulo Stock Exchange or organized over-the-counter markets. With limited exceptions, non-Brazilian holders may not transfer the ownership of investments made under Resolution No. 2,689 to other non-Brazilian holders through private transactions. See Item 10. Additional Information Regulation of Foreign Investment.





**Table of Contents****Regulation of Brazilian Securities Markets**

The Brazilian securities markets are regulated by the Brazilian Securities Commission, which has authority over stock exchanges and the securities markets generally, by the National Monetary Council and by the Central Bank, which has, among other powers, licensing authority over brokerage firms and which regulates foreign investment and foreign exchange transactions. The Brazilian securities market is governed by Brazilian Law No. 6,385/76, as amended, and by the Brazilian Corporation Law and other Brazilian Securities Commission rulings and regulations.

Under the Brazilian Corporation Law, a company may be either public (*companhia aberta*), as we are, or closely held (*companhia fechada*). All public companies are registered with the Brazilian Securities Commission and are subject to periodic reporting requirements. A company registered with the Brazilian Securities Commission may have its securities traded on the Brazilian stock exchanges or in the Brazilian over-the-counter market. The shares of a listed company, like those of our company, also may be traded privately subject to certain limitations.

The Brazilian over-the-counter market consists of direct trades between persons in which a financial institution registered with the Brazilian Securities Commission serves as intermediary. No special application, other than registration with the Brazilian Securities Commission, is necessary for securities of a public company to be traded in this market. The Brazilian Securities Commission must receive notice of all trades carried out in the Brazilian over-the-counter market by the respective intermediaries.

Trading of a company's securities on the São Paulo Stock Exchange may be suspended in anticipation of a material announcement. A company must also suspend trading of its securities on international stock exchanges on which its securities are traded. Trading may also be suspended by a Brazilian stock exchange or the Brazilian Securities Commission, among other reasons, based on or due to a belief that a company has provided inadequate information regarding a material event or has provided inadequate responses to an inquiry by the Brazilian Securities Commission or the relevant stock exchange.

Brazilian Law No. 6,385/76, as amended, the Brazilian Corporation Law and regulations issued by the Brazilian Securities Commission provide for, among other things, disclosure obligations, restrictions on insider trading and price manipulation and protections for minority shareholders. However, the Brazilian securities markets are not as highly regulated and supervised as securities markets in the United States and some other jurisdictions. In addition, rules and policies against self-dealing or for preserving shareholder interests may be less well-defined and enforced in Brazil than in the United States, which may put holders of our class A preferred shares and the ADSs at a disadvantage. Corporate disclosures also may be less complete than for public companies in the United States and certain other jurisdictions.

***São Paulo Stock Exchange Corporate Governance Standards***

On December 11, 2000, the São Paulo Stock Exchange launched three new listing segments:

Corporate Governance Level 1;

Corporate Governance Level 2; and

The New Market (*Novo Mercado*) of the São Paulo Stock Exchange.

These new listing segments have been designed for the trading of shares issued by companies that voluntarily undertake to abide by corporate governance practices and disclosure requirements in addition to those already required under the Brazilian Corporation Law. The inclusion of a company in any of the new segments requires adherence to a series of corporate governance rules. These rules are designed to increase shareholders' rights and enhance the quality of information provided by Brazilian corporations.

On February 13, 2003, we agreed to comply with Level 1. In becoming a Level 1 company, we agreed to: ensure that shares representing 25% of our total share capital are available for trading;

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adopt offering procedures that favor widespread ownership of shares whenever making a public offering;

comply with minimum quarterly disclosure standards;

follow stricter disclosure policies with respect to transactions involving our securities made by our controlling shareholder and our directors and executive officers;

disclose any existing shareholders agreements and stock option plans; and

make a schedule of corporate events available to our shareholders.

To become a Level 2 company, a company must agree to the following additional provisions:

have a board of directors consisting of at least five members; at least 20% of whom will be independent, as defined in the Level 2 regulations;

confer upon preferred shares the right to vote on at least the following issues: (1) transformation, merger, consolidation or spin-off of the company; (2) approval of transactions between the company and its controlling shareholder and/or related parties, whenever such matter is subject to authorization at a general meeting of shareholders pursuant to law or under the company's by-laws; (3) appraisal of assets contributed to pay the company's capital increases; (4) selection of a specialized company in charge of determining the company's economic value for delisting purposes; and (5) amendment to or revocation of any provisions contained in the company's by-laws, whenever such acts alter or modify any requirements set forth in the São Paulo Stock Exchange regulations;

offer tag-along rights to minority shareholders (meaning that upon the acquisition of a controlling interest, the purchaser must also agree to purchase the shares of the company's minority shareholders in an amount equivalent to 100% of the price paid for each share in the controlling stake, in the case of holders of common shares, and at least 80% of the price paid for each share in the controlling stake, in the case of holders of preferred shares);

conduct a tender offer at fair market value in the event of a delisting of shares or termination of Level 2 registration;

present an annual balance sheet prepared in accordance with, or reconciled to, U.S. GAAP or international financial reporting standards;

establish a two-year term for all members of the board of directors; and

resolve corporate conflicts with or among the company's shareholders through arbitration.

To be a company listed on the New Market, a company must have its share capital composed exclusively of common shares in addition to meeting the Level 1 and the Level 2 requirements. We have no current plans to propose to amend our share capital structure to provide solely for the issuance of common shares.

**ITEM 10. ADDITIONAL INFORMATION**

**Description of Our Company's Bylaws**

The following is a summary of the material provisions of our by-laws and of the Brazilian Corporation Law. In Brazil, a company's by-laws (*estatuto social*) is the principal governing document of a corporation (*sociedade anônima*).

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### **General**

Our registered name is Braskem S.A., and our registered office is located in the Municipality of Camaçari, State of Bahia, Brazil. Our registration number with the Brazilian Commercial Registry is No. 29300006939. We have been duly registered with the Brazilian Securities Commission under No. 4820 since December 18, 1978. Our principal place of business is in the Municipality of Camaçari, State of Bahia, Brazil. Our company has a perpetual existence.

At May 24, 2007, we had outstanding share capital of R\$3,527,428,999.72, equal to 371,936,016 total outstanding shares consisting of 123,978,672 outstanding common shares, 247,154,278 outstanding class A preferred shares and 803,066 outstanding class B preferred shares, including 16,594,413 class A preferred shares held in treasury. All of our outstanding share capital is fully paid. All of our shares are without par value. Under the Brazilian Corporation Law, the aggregate number of our non-voting and limited voting class A and class B preferred shares may not exceed two-thirds of our total outstanding share capital.

### **Corporate Purposes**

Article 2 of our by-laws establishes our corporate purposes to include:

the manufacture, trading, import and export of chemical and petrochemical products;

the production of utilities for use by component companies of the Northeastern Complex, including the supply of steam, water, compressed air, industrial gases, electric power, as well as the provision of various services to these companies;

the holdings of equity stakes (quotas or shares) in other companies; and

the manufacture, distribution, sale, import and export of gasoline, diesel oil, LPG and other oil derivatives.

### **Board of Directors**

Under the Brazilian Corporation Law, any matters subject to the approval of our board of directors can be approved by a simple majority of votes of the members present at a duly convened meeting, unless our by-laws otherwise specify. Under our by-laws, our board of directors may only deliberate if a majority of its members are present at a duly convened meeting. Any resolutions of our board of directors may be approved by the affirmative vote of a majority of the members present at the meeting, subject to veto rights of Petroquisa, over resolutions of our board of directors relating to certain matters under the Petroquisa memorandum of understanding. See Item 7. Major Shareholders and Related Party Transactions Major Shareholders Shareholders Agreements Petroquisa Memorandum of Understanding.

### ***Election of Directors***

The majority of the members of our board of directors are elected by the Odebrecht Group. In addition, any director appointed by a shareholder pursuant to a shareholders agreement is bound by the terms of such agreement. See Item 7. Major Shareholders and Related Party Transactions Major Shareholders Shareholders Agreements.

The members of our board of directors are elected at general meetings of shareholders for concurrent two-year terms.

### ***Qualification of Directors***

The Brazilian Corporation Law requires members of our board of directors to own shares of our company. However, there is no minimum share ownership or residency requirement to qualify for membership on our board of

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directors. Our by-laws do not require the members of our board of directors to be resident in Brazil. The Brazilian Corporation Law requires each of our executive officers to be residents of Brazil.

***Fiduciary Duties and Conflicts of Interest***

All members of our board of directors and their alternates owe fiduciary duties towards us and all of our shareholders.

Under the Brazilian Corporation Law, if one of our directors, their alternates or our executive officers has a conflict of interest with our company in connection with any proposed transaction, such director, alternate director or executive officer may not vote in any decision of our board of directors or of our board of executive officers, as the case may be, regarding such transaction and must disclose the nature and extent of his conflicting interest for inclusion in the minutes of the applicable meeting. However, if one of our directors is absent from a meeting of our board of directors, that director's alternate may vote even if that director has a conflict of interest, unless the alternate director shares that conflict of interest or has another conflict of interest.

Any transaction in which one of our directors (including the alternate members) or executive officers may have an interest, including any financings, can only be approved on reasonable and fair terms and conditions that are no more favorable than the terms and conditions prevailing in the market or offered by third parties. If any such transaction does not meet this requirement, then the Brazilian Corporation Law provides that the transaction may be nullified and the interested director or executive officer must return to us any benefits or other advantages that he obtained from, or as result of, such transaction. Under the Brazilian Corporation Law and upon the request of a shareholder who owns at least 5.0% of our total share capital, our directors and executive officers must reveal to our shareholders at an ordinary meeting of our shareholders certain transactions and circumstances that may give rise to a conflict of interest. In addition, our company or shareholders who own 5.0% or more of our share capital may bring an action for civil liability against directors and executive officers for any losses caused to us as a result of a conflict of interest.

***Compensation***

Under our by-laws, our common shareholders approve the aggregate compensation payable to our directors, executive officers and members of our fiscal council. Subject to this approval, our board of directors establishes the compensation of its members and of our executive officers. See Item 6. Directors, Senior Management and Employees Compensation.

***Mandatory Retirement***

Neither the Brazilian Corporation Law nor our by-laws establish any mandatory retirement age for our directors or executive officers.

***Share Capital***

Under the Brazilian Corporation Law, the number of our issued and outstanding non-voting shares or shares with limited voting rights, such as our class A preferred shares and class B preferred shares, may not exceed two-thirds of our total outstanding share capital.

Each of our common shares entitles its holder to one vote at our annual and extraordinary shareholders' meetings. Holders of our common shares are not entitled to any preference in respect of our dividends or other distributions or otherwise in case of our liquidation.

Our class A preferred shares and class B preferred shares are non-voting, except in limited circumstances, and have priority over our common shares in the case of our liquidation. See " Voting Rights " for information regarding the voting rights of our preferred shares, " Liquidation " for information regarding the liquidation preferences of our preferred shares, and Item 8. Financial Information Dividends and Dividend Policy

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Calculation of Adjusted Net Profits and Dividend Preference of Preferred Shares for information regarding the distribution preferences of our preferred shares.

**Shareholders Meetings**

Under the Brazilian Corporation Law, we must hold an annual shareholders meeting by April 30 of each year in order to:

approve or reject the financial statements approved by our board of directors and board of executive officers, including any recommendation by our board of directors for the allocation of net profits and distribution of dividends;

elect members of our board of directors (upon expiration of their two-year term) and members of our fiscal council, subject to the right of minority shareholders to elect members of our board of directors and our fiscal council; and

approve any monetary adjustment to our share capital.

In addition to the annual shareholders meetings, holders of our common shares have the power to determine any matters related to changes in our corporate purposes and to pass any resolutions they deem necessary to protect and enhance our development whenever our interests so require, by means of extraordinary shareholders meetings.

Under the Brazilian Corporation Law, the holders of our common shares have the power, among other powers, to vote at shareholders meetings to:

amend our by-laws;

approve any capital increase in excess of the amount of our authorized capital;

approve any capital reduction;

accept or reject the valuation of assets contributed by any of our shareholders in exchange for the issuance of our share capital;

suspend the rights of any of our shareholders in default of their obligations established by law or by our by-laws;

authorize the issuance of convertible debentures;

approve any reorganization of our legal form or any merger, consolidation or spin-off involving us;

authorize our dissolution and liquidation, the election and dismissal of liquidators appointed in connection with any dissolution or liquidation of our company, and the examination of the liquidators accounts;

participate in a centralized group of companies (as defined under the Brazilian Corporation Law);

approve the aggregate compensation payable to our directors and executive officers; and

authorize management to declare us insolvent or bankrupt and to request a *concordata* (a procedure involving our protection from our creditors similar in many respects to a reorganization under the U.S. Bankruptcy Code).

We convene our shareholders meetings, including our annual shareholders meeting, by publishing a notice in the *Diário Oficial do Estado da Bahia*, in at least one additional newspaper designated by our shareholders with

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general circulation in Bahia, where we maintain our registered office, and in at least one newspaper with general circulation in the City of São Paulo, where the São Paulo Stock Exchange, the principal securities market for our shares, is located. On the first call of any meeting, the notice must be published no fewer than three times, beginning at least 15 calendar days prior to the scheduled meeting date. The notice must contain the meeting's place, date, time, agenda and, in the case of a proposed amendment to our by-laws, a description of the subject matter of the proposed amendment.

Our board of directors may convene a shareholders' meeting. Under the Brazilian Corporation Law, shareholders' meetings also may be convened by our shareholders as follows:

by any of our shareholders if, under certain circumstances set forth in the Brazilian Corporation Law, our directors do not convene a shareholders' meeting within 60 days;

by shareholders holding at least 5.0% of our total share capital if, after a period of eight days, our directors fail to call a shareholders' meeting that has been requested by such shareholders;

by shareholders holding at least 5.0% of either our total voting share capital or our total non-voting share capital, if after a period of eight days, our directors fail to call a shareholders' meeting for the purpose of appointing a fiscal council that has been requested by such shareholders; and

by the fiscal council, if the board of directors does not convene an annual shareholders' meeting within 30 days or at any other time to consider any urgent and serious matters.

Each shareholders' meeting is presided over by a president and secretary elected by the shareholders present at the meeting. A shareholder may be represented at a shareholders' meeting by an attorney-in-fact appointed by the shareholder not more than one year before the meeting. The attorney-in-fact must be a shareholder, a member of our board of directors, a lawyer or a financial institution, and the power of attorney appointing the attorney-in-fact must comply with certain formalities set forth under Brazilian law. To be admitted to a shareholders' meeting, a person must produce proof of his or her shareholder status or a valid power of attorney.

In order for a valid action to be taken at a shareholders' meeting, shareholders representing at least one quarter of our issued and outstanding voting share capital must be present on first call. However, shareholders representing at least two-thirds of our issued and outstanding voting share capital must be present at a shareholders' meeting to amend our by-laws. If a quorum is not present, our board of directors may issue a second call by publishing a notice as described above at least eight calendar days prior to the scheduled meeting. The quorum requirements do not apply to the second call, when the shareholders' meetings shall be convened with the presence of shareholders representing any number of shares (subject to the voting requirements for certain matters described below). A shareholder without a right to vote may attend a shareholders' meeting and take part in the discussion of matters submitted for consideration.

**Voting Rights**

Under the Brazilian Corporation Law and our by-laws, each of our common shares carries the right to vote at a shareholders' meeting. Our preferred shares generally do not confer voting rights, except in limited circumstances described below. We may not restrain or deny any voting rights without the consent of the majority of the shares affected. Whenever the shares of any class of share capital are entitled to vote, each share is entitled to one vote.

Except as otherwise provided by law, resolutions of a shareholders' meeting are passed by a simple majority vote of the holders of our common shares present or represented at the meeting, without taking abstentions into account. Under the Brazilian Corporation Law, the approval of shareholders representing at least a majority of our voting shares is required for the types of action described below, as well as, in the case of the first and second bullet points below, ratification by the majority of issued and outstanding shares of the affected class within one year from the shareholders' meeting:

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creating preferred shares or disproportionately increasing an existing class of our preferred shares relative to the other classes of our preferred shares, other than to the extent permitted by our by-laws;

changing a priority, preference, right, privilege or condition of redemption or amortization of any class of our preferred shares or creating a new class of preferred shares that has a priority, preference, right, condition or redemption or amortization superior to an existing class of our preferred shares;

reducing the mandatory distribution of dividends;

changing our corporate purpose;

merging our company with another company, or consolidating our company, subject to the conditions set forth in the Brazilian Corporation Law;

transferring all of our shares to another company, known as an *incorporação de ações* under the Brazilian Corporation Law;

participating in a centralized group of companies as defined under the Brazilian Corporation Law and subject to the conditions set forth in the Brazilian Corporation Law;

dissolving or liquidating our company or canceling any ongoing liquidation of our company;

creating any participation certificates entitling the holders thereof to participate in the profits of our company; and

spinning-off of all or any part of our company.

Decisions on the transformation of our company into another form of company require the unanimous approval of our shareholders, including the holders of our class A and class B preferred shares.

Our company is required to give effect to shareholders agreements that contain provisions regarding the purchase or sale of our shares, preemptive rights to acquire our shares, the exercise of the right to vote our shares or the power to control our company, if these agreements are filed with our headquarters in Camaçari. Brazilian Corporation Law obligates the president of any shareholder or board of directors meeting to disregard any vote taken by any of the parties to any shareholders agreement that has been duly filed with our company that violates the provisions of any such agreement. In the event that a shareholder that is party to a shareholders agreement (or a director appointed by such shareholder) is absent from any shareholders or board of directors meeting or abstains from voting, the other party or parties to that shareholders agreement have the right to vote the shares of the absent or abstaining shareholder (or on behalf of the absent director) in compliance with that shareholders agreement.

Under the Brazilian Corporation Law, neither our by-laws nor actions taken at a shareholders meeting may deprive any of our shareholders of certain specific rights, including:

the right to participate in the distribution of our profits;

the right to participate in any remaining residual assets in the event of our liquidation;

the right to supervise the management of our corporate business as specified in the Brazilian Corporation Law;

the right to preemptive rights in the event of an issuance of our shares, debentures convertible into our shares or subscription bonuses, other than with respect to a public offering of our securities; and



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the right to withdraw from our company under the circumstances specified in the Brazilian Corporation Law.

***Voting Rights of Minority Shareholders***

Shareholders holding shares representing not less than 5.0% of our shares entitled to vote at our shareholders meeting have the right to request that we adopt a cumulative voting procedure. Under a cumulative voting procedure, each voting share shall have as many votes as there are positions of directors to be filled, and each shareholder may cast all of its votes for a single candidate or distribute them among various candidates. If the cumulative voting procedure is adopted, our controlling shareholders always retain the right to elect at least one member more than the number of members elected by the other shareholders, regardless of the total number of members of our board of directors. This procedure must be requested by the required number of shareholders at least 48 hours prior to a shareholders meeting.

Under the Brazilian Corporation Law, shareholders that are not controlling shareholders, but that together hold either:

preferred shares representing at least 10% of our total share capital; or

common shares representing at least 15% of our voting capital, have the right to appoint one member and an alternate to our board of directors at our shareholders meeting. If no group of our common or preferred shareholders meets the thresholds described above, shareholders holding preferred shares or common shares representing at least 10% of our total share capital are entitled to combine their holdings to appoint one member and an alternate to our board of directors. The shareholders seeking to exercise these minority rights must prove that they have held their shares for not less than three months preceding the shareholders meeting at which the director will be appointed. Any directors appointed by the non-controlling shareholders have the right to veto for cause the selection of our independent registered public accounting firm.

In accordance with the Brazilian Corporation Law, the holders of preferred shares without voting rights or with restricted voting rights are entitled to elect one member and an alternate to our fiscal council in a separate election. Minority shareholders have the same right as long as they jointly represent 10% or more of the voting shares. The other shareholders with the right to vote may elect the remaining members and alternates, who, in any event, must number more than the directors and alternates elected by the holders of the non-voting preferred shares and the minority shareholders.

***Voting Rights of Preferred Shares***

Holders of our preferred shares are not entitled to vote on any matter, except with respect to the election of a member of our board of directors by preferred shareholders holding at least 10% of our total share capital, the election of a member of the fiscal council and in the limited circumstances described above and as provided below.

The Brazilian Corporation Law and our by-laws provide our preferred shares will acquire unrestricted voting rights after the third consecutive fiscal year that we fail to pay the minimum dividends to which our preferred shares are entitled. This voting right shall continue until the past due minimum dividend for any year in that three consecutive-year period is paid in full. Our preferred shareholders will also obtain unrestricted voting rights if we enter into a liquidation process.

**Liquidation**

We may be liquidated in accordance with the provisions of Brazilian law. In the event of our extrajudicial liquidation, a shareholders meeting will determine the manner of our liquidation, appoint our liquidator and our fiscal council that will function during the liquidation period.

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Upon our liquidation, our preferred shares have a liquidation preference over our common shares in respect of the distribution of our net assets. In the event of our liquidation, the assets available for distribution to our shareholders would be distributed first to our preferred shareholders in an amount equal to their pro rata share of our legal capital, prior to making any distributions to our common shareholders. If the assets to be so distributed are insufficient to fully compensate our preferred shareholders for their legal capital, each of our preferred shareholders would receive a *pro rata* amount (based on their *pro rata* share of our legal capital, excluding our common shares in such calculation) of any assets available for distribution.

**Conversion Rights**

Under our by-laws, the general shareholders meeting may authorize the conversion of our preferred class A shares into common shares by means of the affirmative vote of shareholders representing the majority of our common shares, which will establish:

the number of shares to be converted;

the ratio of any such conversion; and

the term during which any conversion must be performed.

Holders of our class B preferred shares are not permitted to convert their shares into common shares, but any such holder is permitted by our by-laws to convert its shares into our class A preferred shares. The ratio for any such conversion is two class B preferred shares for each class A preferred share.

***Preemptive Rights***

Under the Brazilian Corporation Law, each of our shareholders has a general preemptive right to subscribe for our shares or securities convertible into our shares in any capital increase, in proportion to the number of our shares held by such shareholder. However, under our by-laws, the holders of our class B preferred shares do not have preemptive rights. In the event of a capital increase that would maintain or increase the proportion of our capital represented by our class A preferred shares, holders of our class A preferred shares would have preemptive rights to subscribe to newly issued class A preferred shares only. In the event of a capital increase that would reduce the proportion of our capital represented by our class A preferred shares, holders of our preferred shares would have preemptive rights to subscribe to any new class A preferred shares in proportion to the number of our shares that they hold, and to our common shares only to the extent necessary to prevent dilution of their interests in our total capital.

Under our by-laws, except when issuing voting shares or securities convertible into voting shares, our board of directors or our shareholders, as the case may be, may decide to reduce the term of preemptive rights or not to extend preemptive rights to our shareholders with respect to any issuance of our non-voting shares, debentures convertible into our shares or warrants made in connection with a public exchange made to acquire control of another company or in connection with a public offering or through a stock exchange. The preemptive rights are transferable and must be exercised within a period of at least 30 days following the publication of notice of the issuance of shares or securities convertible into our shares. Holders of the ADSs may not be able to exercise the preemptive rights relating to our class A preferred shares underlying their ADSs unless a registration statement under the Securities Act is effective with respect to those rights or an exemption from the registration requirements of the Securities Act is available. We are not obligated to file a registration statement with respect to the shares relating to these preemptive rights or to take any other action to make preemptive rights available to holders of the ADSs, and we may not file any such registration statement.

**Redemption, Amortization, Tender Offers and Rights of Withdrawal**

Our by-laws or our shareholders at a shareholders meeting may authorize us to use our profits or reserves to redeem or amortize our shares in accordance with conditions and procedures established for such redemption or amortization. The Brazilian Corporation Law defines redemption (*resgate de ações*) as the payment of the value

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of the shares in order to permanently remove such shares from circulation, with or without a corresponding reduction of our share capital. The Brazilian Corporation Law defines amortization (*amortização*) as the distribution to the shareholders, without a corresponding capital reduction, of amounts that they would otherwise receive if we were liquidated. If an amortization distribution has been paid prior to our liquidation, then upon our liquidation, the shareholders who did not receive an amortization distribution will have a preference equal to the amount of the amortization distribution in the distribution of our capital.

The Brazilian Corporation Law authorizes us to redeem shares not held by our controlling shareholders, if, after a tender offer effected as a consequence of delisting or a substantial reduction in the liquidity of our shares, our controlling shareholders increase their participation in our total share capital to more than 95%. The redemption price in such case would be the same price paid for our shares in any such tender offer.

The Brazilian Corporation Law and our by-laws also require the acquiror of control (in case of a change of control) or the controller (in case of delisting or a substantial reduction in liquidity of our shares) to make a tender offer for the acquisition of the shares held by minority shareholders under certain circumstances described below under Mandatory Tender Offers. The shareholder can also withdraw its capital from our company under certain circumstances described below under Rights of Withdrawal.

**Mandatory Tender Offers**

The Brazilian Corporation Law requires that if we are delisted or there is a substantial reduction in liquidity of our shares, as defined by the Brazilian Securities Commission, in each case as a result of purchases by our controlling shareholders, our controlling shareholders must effect a tender offer for acquisition of our remaining shares at a purchase price equal to the fair value of our shares taking into account the total number of our outstanding shares.

Our by-laws provide that all of our shares, including our class A preferred shares, would be entitled to such tag-along rights in the event that the control of our company is transferred, with all shares receiving the same price per share paid to the controlling shareholders. If our controlling shareholders enter into a transaction which results in a change of control of our company, the controlling shareholders must include in the documentation of the transaction an obligation to effect a public offer for the purchase of all our common shares and preferred shares for the same price per share paid to the controlling shareholders. The tender offer must be submitted to the Brazilian Securities Commission within 30 days from the date of execution of the documents that provide for the change of control.

Our by-laws provide that no change of control will be deemed to occur if the party acquiring control is an existing member of the block of controlling shareholders and/or a signatory to an agreement among our shareholders governing the exercise of rights over the shares held by the controlling shareholders. Our by-laws also provide that the tag-along right will not apply in the event that the change of control occurs as a result of:

- a court ruling or act, such as a judicial seizure or execution; or

- a final decision by regulatory authorities, including CADE, that obliges our controlling shareholders to divest all or part of their shares in our company.

**Rights of Withdrawal**

The Brazilian Corporation Law provides that, in certain limited circumstances, a dissenting shareholder may withdraw its equity interest from our company and be reimbursed by us for the value of our common or preferred shares that it then holds.

This right of withdrawal may be exercised by the holders of the adversely affected common or preferred shares if we decide:

- to create a new class of our preferred shares with greater privileges than the existing classes of our preferred shares;

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to increase an existing class of our preferred shares relative to the other classes of our preferred shares (unless such actions are provided for or authorized by our by-laws); or

to modify a preference, privilege or condition of redemption or amortization conferred on one or more classes of our preferred shares.

In addition, holders of our common and preferred shares may exercise their right of withdrawal if we decide to undertake any of the following actions:

to merge with another company or to consolidate with another company in a transaction in which our company is not the surviving entity;

to transfer all of our shares to another company or to acquire all of the shares of another company ( *incorporação de ações* );

to participate in a centralized group of companies as defined under the Brazilian Corporation Law;

to reduce the mandatory distribution of dividends;

to change our corporate purposes; or

to spin-off a portion of our company.

Only shareholders who own shares on the date of publication of the first notice convening the relevant shareholders meeting or the press release concerning the relevant shareholders meeting is published, whichever is earlier, will be entitled to withdrawal rights.

Shareholders will not be entitled to this right of withdrawal if the shares of the entity resulting from a merger, incorporation, consolidation of our company or participation of our company in a group of companies have minimal market liquidity and are dispersed among a sufficient number of shareholders. For this purpose, shares that are part of general indices representative of portfolios of securities traded in Brazil or abroad are considered liquid, and sufficient dispersion will exist if the controlling shareholder holds less than half of the class and type of the outstanding shares. In case of a spin-off, the right of withdrawal will only exist if there is a significant change in the corporate purpose or a reduction in the mandatory dividend.

The redemption of shares arising out of the exercise of any withdrawal rights would be made at book value per share, determined on the basis of their most recent audited balance sheet approved by our dissenting shareholders. However, if the shareholders meeting approving the action that gave rise to withdrawal rights occurred more than 60 days after the date of the most recent approved audited balance sheet, a shareholder may demand that its shares be valued on the basis of a balance sheet prepared specifically for this purpose. The right of withdrawal lapses 30 days after the date of publication of the minutes of the shareholders meeting that approved one of the matters described above. Our shareholders may reconsider any resolution giving rise to withdrawal rights within 10 days following the expiration date for such rights if we believe that the withdrawal of shares of dissenting shareholders would jeopardize our financial stability.

**Liability of Our Shareholders for Further Capital Calls**

Neither Brazilian law nor our by-laws require any capital calls. Our shareholders liability for capital calls is limited to the payment of the issue price of any shares subscribed or acquired.

**Inspection of Corporate Records**

Shareholders that own 5.0% or more of our outstanding share capital have the right to inspect our corporate records, including shareholders lists, corporate minutes, financial records and other documents of our company, if (1) we or any of our officers or directors have committed any act contrary to Brazilian law or our by-laws or (2)

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there are grounds to suspect that there are material irregularities in our company. However, in either case, the shareholder that desires to inspect our corporate records must obtain a court order authorizing the inspection.

**Disclosures of Share Ownership**

Brazilian regulations require that (1) each of our controlling shareholders, directly or indirectly, (2) shareholders who have elected members of our board of directors, and (3) any person or group of persons representing a person that has directly or indirectly acquired or sold an interest corresponding to at least 5% of the total number of our shares of any type or class to disclose its or their share ownership or divestment to the Brazilian Securities Commission and to the São Paulo Stock Exchange. In addition, a statement (*fato relevante*) containing certain required information must be published in the *Diário Oficial do Estado da Bahia*, at least one additional newspaper designated by our shareholders with wide circulation in Bahia, and in at least one newspaper with general circulation in the City of São Paulo, where the São Paulo Stock Exchange, the principal securities market for our shares, is located.

Our controlling shareholders, shareholders that appoint members of our board of directors or fiscal council and members of our board of directors, board of executive officers or fiscal council must file a statement of any change in their holdings of our shares with the Brazilian Securities Commission and the Brazilian stock exchanges on which our securities are traded.

**Regulation of Foreign Investment**

There are no restrictions on ownership or voting of our class A preferred shares by individuals or legal entities domiciled outside Brazil. However, the right to convert dividend payments and proceeds from the sale of class A preferred shares into foreign currency and to remit such amounts outside Brazil is subject to restrictions under foreign investment regulations, which generally require, among other things, the electronic registration of the relevant investment with the Central Bank.

Foreign investors may register their investment as foreign direct investments under Law No. 4,131/62 or as foreign portfolio investments under Resolution No. 2,689/00 of the National Monetary Council.

Under Resolution No. 2,689/00, foreign investors may invest in almost all financial assets and engage in almost all transactions available in the Brazilian financial and capital markets, provided that certain requirements are met. Resolution No. 2,689/00 affords favorable tax treatment to foreign portfolio investors who are not residents of a tax haven jurisdiction as defined by Brazilian tax laws (meaning a country that does not impose taxes, a country where the maximum income tax rate is lower than 20% or a country that restricts the disclosure of shareholder composition or the ownership of investments). Nevertheless, securities trading is restricted to transactions carried out on the stock exchanges or organized over-the-counter markets licensed by the Brazilian Securities Commission.

Foreign direct investors under Law No. 4,131/62 may sell their shares in both private or open market transactions, but these investors will generally be subject to less favorable tax treatment on gains with respect to our class A preferred shares or the ADSs.

A foreign portfolio investor under Resolution No. 2,689/00 must:

appoint at least one representative in Brazil that will be responsible for complying with registration and reporting requirements and reporting procedures with the Central Bank and the Brazilian Securities Commission. If the representative is an individual or a non-financial company, the investor must also appoint an institution duly authorized by the Central Bank that will be jointly and severally liable for the representative's obligations;

complete the appropriate foreign investor registration form;

register as a foreign investor with the Brazilian Securities Commission;

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register the foreign investment with the Central Bank;

appoint a tax representative in Brazil; and

obtain a taxpayer identification number from the Brazilian federal tax authorities.

Securities and other financial assets held by foreign investors pursuant to Resolution No. 2,689/00 must be registered or maintained in deposit accounts or under the custody of an entity duly licensed by the Central Bank or the Brazilian Securities Commission.

A foreign direct investor under Law No. 4,131/62 must:

register as a foreign direct investor with the Central Bank;

obtain a taxpayer identification number from the Brazilian tax authorities;

appoint a tax representative in Brazil; and

appoint a representative in Brazil for service of process in respect of suits based on the Brazilian Corporation Law.

Resolution No. 1,927 of the National Monetary Council, which restated and amended Annex V to Resolution No. 1,289 of the National Monetary Council, provides for the issuance of depositary receipts in foreign markets in respect of shares of Brazilian issuers. We filed an application to have the ADSs approved under Resolution 1,927 by the Central Bank and the Brazilian Securities Commission, and we received final approval in January 1993.

At the time that ADSs representing our class A preferred shares were first listed on The New York Stock Exchange, the custodian obtained an electronic registration in the name of the depositary. In addition, after the global offering of our class A preferred shares and our ADSs in September 2004, the custodian and the depositary amended this electronic registration to include the newly issued class A preferred shares and ADSs. Pursuant to this electronic registration, the custodian and the depositary are authorized to convert dividends and other distributions with respect to the class A preferred shares underlying by the ADSs into foreign currency and remit the proceeds outside Brazil.

If a holder of ADSs decides to exchange ADSs for the underlying class A preferred shares, the holder will be entitled to: (1) sell the class A preferred shares on the São Paulo Stock Exchange and rely on the depositary's electronic registration for five business days from the date of exchange to obtain and remit U.S. dollars abroad upon the holder's sale of our class A preferred shares; (2) convert its investment into a foreign portfolio investment under Resolution No. 2,689/00; or (3) convert its investment into a foreign direct investment under Law No. 4,131/62.

If a holder of ADSs wishes to convert its investment into either a foreign portfolio investment under Resolution No. 2,689/00 or a foreign direct investment under Law No. 4,131/62, it should begin the process of obtaining its own foreign investor registration with the Central Bank or with the Brazilian Securities Commission, as the case may be, in advance of exchanging the ADSs for class A preferred shares. If the holder of ADSs does not timely complete this process, the custodian will neither effect the conversion nor deliver the underlying class A shares, and will instruct the depositary to cancel the exchange and return the ADSs to the holder.

The custodian is authorized to update the depositary's electronic registration to reflect conversions of ADSs into foreign portfolio investments under Resolution No. 2,689/00. If a holder of ADSs elects to convert its ADSs into a foreign direct investment under Law 4,131/62, the conversion will be effected by the Central Bank after receipt of an electronic request from the custodian with details of the transaction.

See **Taxation** **Brazilian Tax Considerations** for details on the determination of the registered capital that will be reflected in the electronic registration resulting from conversions.

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If a foreign direct investor under Law No. 4,131/62 wishes to deposit its shares into the ADR program in exchange for ADSs, such holder will be required to present to the custodian evidence of payment of capital gains taxes. The conversion will be effected by the Central Bank after receipt of an electronic request from the custodian with details of the transaction. See " Taxation Brazilian Tax Considerations Taxation of Gains in Brazil and Registered Capital.

**Form and Transfer**

Our preferred shares and common shares are in book-entry form, registered in the name of each shareholder or its nominee. The transfer of our shares is governed by Article 35 of the Brazilian Corporation Law, which provides that a transfer of shares is effected by our transfer agent, Banco Itaú S.A., by an entry made by the transfer agent in its books, upon presentation of valid written share transfer instructions to us by a transferor or its representative. When preferred shares or common shares are acquired or sold on a Brazilian stock exchange, the transfer is effected on the records of our transfer agent by a representative of a brokerage firm or the stock exchange's clearing system. The transfer agent also performs all the services of safe-keeping of our shares. Transfers of our shares by a non-Brazilian investor are made in the same manner and are executed on the investor's behalf by the investor's local agent. If the original investment was registered with the Central Bank pursuant to foreign investment regulations, the non-Brazilian investor is also required to amend, if necessary, through its local agent, the electronic certificate of registration to reflect the new ownership.

The São Paulo Stock Exchange operates a central clearing system. A holder of our shares may choose, at its discretion, to participate in this system, and all shares that such shareholder elects to be put into the clearing system are deposited in custody with the Brazilian Clearing System (Companhia Brasileira de Liquidação e Custódia) (through a Brazilian institution that is duly authorized to operate by the Central Bank and maintains a clearing account with the Brazilian Clearing System). Shares subject to the custody of the Brazilian Clearing System are noted as such in our registry of shareholders. Each participating shareholder will, in turn, be registered in the register of the Brazilian Clearing System and will be treated in the same manner as shareholders registered in our books.

**Material Contracts**

We have not entered into any other material contracts, other than those described elsewhere in this annual report or entered into in the ordinary course of business.

**Exchange Controls**

There are no restrictions on ownership or voting of Braskem's share capital by individuals or legal entities domiciled outside Brazil.

The right to convert dividend payments and proceeds from the sale of our share capital into foreign currency and to remit such amounts outside Brazil is subject to restrictions under foreign investment legislation which generally requires, among other things, that the relevant investment have been registered with the Central Bank. Restrictions on the remittance of foreign capital abroad could hinder or prevent Banco Itaú S.A., or the Custodian, as custodian for the class A preferred shares represented by ADSs or holders who have exchanged ADSs for class A preferred shares from converting dividends, distributions or the proceeds from any sale of Preferred Shares into U.S. dollars and remitting such U.S. dollars abroad. Holders of the ADSs could be adversely affected by delays in, or refusal to grant any required government approval for conversions of Brazilian currency payments and remittances abroad of the class A preferred shares underlying the ADSs.

Resolution No. 1,927 of the National Monetary Council, which is the Amended and Restated Annex V to Resolution No. 1,289, or the Annex V Regulations, provides for the issuance of depositary receipts in foreign markets in respect of shares of Brazilian issuers. The Central Bank and the Brazilian Securities Commission have approved the ADSs under the Annex V Regulations. Accordingly, the proceeds from the sale of the ADSs by ADR holders outside Brazil are free of Brazilian foreign investment controls and holders of the ADSs will be entitled to favorable tax treatment. See " Taxation Brazilian Tax Considerations.

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A certificate of capital registration has been issued in the name of The Bank of New York, as depositary, or the Depositary, and is maintained by the Custodian on behalf of the Depositary. Pursuant to the certificate, the Custodian and the Depositary are able to convert dividends and other distributions with respect to the class A preferred shares represented by ADRs into foreign currency and remit the proceeds outside Brazil. In the event that a holder of ADRs exchanges ADRs for class A preferred shares, such holder will be entitled to continue to rely on the Depositary's certificate of capital registration for only five business days after such exchange, following which such holder must seek to obtain its own certificate of capital registration with the Central Bank. Thereafter, unless the class A preferred shares are held pursuant Resolution n° 2.689/00 (portfolio investment) or Law n° 4.131/62 (direct investments) by a duly qualified investor, such holder may not be able to convert into foreign currency and remit outside Brazil the proceeds from the disposition of, or distributions with respect to, such class A preferred shares, and such holder generally will be subject to less favorable Brazilian tax treatment than a holder of ADRs. See **Taxation** **Brazilian Tax Considerations**.

We make cash distributions with respect to the class A preferred shares in Brazilian currency. Accordingly, exchange rate fluctuations may affect the U.S. dollar amounts received by the holders of the ADSs on conversion by the Depositary of such distributions into U.S. dollars for payment to holders of the ADSs. Fluctuations in the exchange rate between *reais* and the U.S. dollar may also affect the U.S. dollar equivalent of the *reais* price of the class A preferred shares on the Brazilian stock exchanges.

Brazilian law provides that, whenever there is a serious imbalance in Brazil's balance of payments or serious reasons to foresee such imbalance, temporary restrictions may be imposed on remittances of foreign capital abroad. For approximately six months in 1989 and early 1990, for example, to conserve Brazil's foreign currency reserves, the Brazilian government froze all dividend and capital repatriations that were owed to foreign equity investors. These amounts were subsequently released in accordance with Brazilian Government directives. There can be no assurance that similar measures will not be taken by the Brazilian Government in the future.

For a description of the foreign exchange markets in Brazil, see **Item 3. Key Information** **Exchange Rates**.

**Taxation**

The following summary contains a description of the material Brazilian and U.S. federal income tax consequences of the purchase, ownership and disposition of class A preferred shares and ADSs, but it does not purport to be a comprehensive description of all of the tax considerations that may be relevant to a decision to purchase any such securities.

There is at present no income tax treaty between Brazil and the United States.

**The description below is not intended to constitute a complete analysis of all tax consequences relating to the acquisition, ownership and disposition of class A preferred shares or ADSs. Prospective purchasers of our class A preferred shares or ADSs are advised to consult their own tax advisors in respect of the consequences that the purchase, ownership or disposition of our class A preferred shares or ADS might trigger under the laws of Brazil, the United States or any other jurisdiction in light of their particular investment circumstances.**

***Brazilian Tax Considerations***

The following discussion summarizes the material Brazilian tax consequences of the acquisition, ownership and disposition of class A preferred shares or ADSs by a holder that is not domiciled or resident in Brazil for purposes of Brazilian taxation and, in the case of a holder of class A preferred shares, which has registered its investment with the Central Bank, or in each case a non-Brazilian holder. The following discussion does not specifically address all of the Brazilian tax considerations applicable to any particular non-Brazilian holder, and each non-Brazilian holder should consult his or her own tax advisor concerning the Brazilian tax consequences of an investment in any of such securities.



**Table of Contents***Acquisition of ADSs or Class A Preferred Shares*

The acquisition of ADSs or class A preferred shares by non-Brazilian holders is not a taxable event in Brazil. See *Taxation of Gains Outside Brazil* for further information on the tax implications arising from the exchange of existing class A preferred shares for ADSs, as well as those arising from the exchange of ADSs for class A preferred shares.

*Taxation of Dividends*

Dividends paid with respect to income earned since January 1, 1996, including dividends paid in kind to the depositary in respect of our class A preferred shares underlying the ADSs or to a non-Brazilian holder in respect of class A preferred shares, are not subject to any withholding tax in Brazil.

Dividends paid from profits generated before January 1, 1996 may be subject to Brazilian withholding income tax at variable rates, according to the tax legislation applicable to each corresponding year.

*Interest Attributable to Shareholders' Equity*

Distributions of interest attributable to our shareholders' equity in respect of our class A preferred shares or the ADSs as an alternative form of dividends are subject to Brazilian withholding tax at the rate of 15% (or 25% in the case of a non-Brazilian holder located in a tax haven jurisdiction (as defined below)). Since 1997 and in accordance with Laws Nos. 9,249/95 and 9,430/96, we may deduct these distributions in calculating the amount of the Social Contribution on Net Income and the income taxes that we owe, provided that each such distribution is approved by our shareholders in a general meeting and complies with the limits established by Brazilian tax legislation.

*Taxation of Gains Outside Brazil*

Until December 31, 2003, the sale or other disposition of ADSs or class A preferred shares entered into by and between non-Brazilian holders outside Brazil was not subject to Brazilian income tax, as such a transaction did not involve payments by a person located in Brazil. Brazilian Law No. 10,833/03 provides that, commencing on February 1, 2004, the acquiror, individual or legal entity resident or domiciled in Brazil, or the acquiror's attorney-in-fact, when such acquiror is resident or domiciled abroad, shall be responsible for the retention and payment of the income tax applicable to capital gains under Article 18 of Law 9,249 of December 26, 1995 earned by the individual or legal entity resident or domiciled abroad who disposes of property located in Brazil.

The Brazilian tax authorities have recently issued a normative instruction confirming that, pursuant to Law No. 10,833/03, these tax authorities intend to assess income tax on capital gains earned by non-Brazilian residents whose assets are located in Brazil. Holders of the ADSs outside of Brazil may have grounds to assert that Brazilian Law No. 10,833/03 does not apply to sales or other dispositions of ADSs as ADSs are not assets located in Brazil. However, the sale or other disposition of class A preferred shares abroad may be subject to the provisions of Brazilian Law No. 10,833/03. Any capital gains arising from sales or other dispositions outside Brazil would be subject to Brazilian income tax at the rate of 15% or 25% if the investor is located in a tax haven jurisdiction. Brazilian Law No. 10,833/03 requires the purchaser of our class A preferred shares outside Brazil or its attorney-in-fact in Brazil to withhold the tax. A disposition of class A preferred shares can only occur abroad if any investor decides to cancel its investment in ADSs and register the underlying class A preferred shares as a direct foreign investment under Law No. 4,131/62.

*Taxation of Gains in Brazil*

The exchange of ADSs for class A preferred shares is not subject to Brazilian tax. A holder of the ADSs may exchange its ADSs for the underlying class A preferred shares, sell the class A preferred shares on a Brazilian stock exchange and remit abroad the proceeds of the sale within five business days from the date of exchange (in reliance on the depositary's electronic registration), with no tax consequences.

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Upon receipt of the underlying class A preferred shares in exchange of ADSs, a non-Brazilian investor will be entitled to register with the Central Bank the U.S. dollar value of such shares as a foreign portfolio investment under Resolution No. 2,689/00. See Regulation of Foreign Investments and Registered Capital. The sale or disposition of class A preferred shares on a Brazilian stock exchange is exempt from capital gains tax, provided that such shares are held by a non-Brazilian holder as a foreign portfolio investment under Resolution No. 2,689/00. The preferential treatment afforded under Resolution 2,689 is not available to investors resident or domiciled in tax haven jurisdictions.

Upon receipt of the underlying class A preferred shares, a non-Brazilian holder is also entitled to register with the Central Bank the U.S. dollar value of such shares as a foreign direct investment under Law 4,131/62. See Regulation of Foreign Investment and Registered Capital. A 15% capital gains tax is applicable to the sale or other disposition of preferred class A shares in Brazil where such shares are held by a non-Brazilian holder as a foreign direct investment and the transaction is performed outside a Brazilian stock exchange. If the non-Brazilian holder is domiciled in a tax haven jurisdiction, the income tax rate will be 25%.

If the sale or other disposition of such shares is carried out on a Brazilian stock exchange, the capital gains on the sale or disposition will be taxed at a rate of 15%. This rate applies to all transactions carried out on a Brazilian stock exchange by non-Brazilian holders regardless of whether or not they are domiciled in tax haven jurisdictions. In these transactions, the gain realized is calculated based on the amount registered with the Central Bank. As from January 1, 2005, a withholding tax of 0.005% will also be assessed on the sales price or other disposition value of shares sold or disposed of in transactions carried out on a Brazilian stock exchange. The withholding tax, to be offset against tax due on eventual capital gain, must be withheld by one of the following entities: (1) the agent receiving the sale or disposition order from the client; (2) the stock exchange responsible for registering the transactions; or (3) the entity responsible for the settlement and payment of the transactions.

The deposit of class A preferred shares in exchange for ADSs is not subject to Brazilian tax, provided that these shares are held by the non-Brazilian holder as a foreign portfolio investment under Resolution No. 2,689/00. In the event our class A preferred shares are held by the non-Brazilian holder as a foreign direct investment under Law No. 4,131/62, the deposit of these shares in exchange for ADSs is subject to payment of Brazilian capital gains tax at the rate of 15% (25% in the case of a non-Brazilian holder located in a tax haven jurisdiction).

The current preferential treatment for non-Brazilian holders of ADSs and non-Brazilian holders of class A preferred shares under Resolution No. 2,689/00 may not continue in the future.

Any exercise of preemptive rights relating to our class A preferred shares will not be subject to Brazilian taxation. Gains on the sale or assignment of preemptive rights relating to our class A preferred shares by the depositary may be subject to Brazilian taxation. Tax authorities may attempt to tax such gains even when the sale or assignment of such rights takes place outside Brazil, based on the provisions of Law No. 10,833/03. These authorities may allege that the preemptive rights relate to assets located in Brazil (the class A preferred shares) and demand payment of capital gains tax at the rate of 15% or 25% (if the beneficiary of the payments is resident of a tax haven jurisdiction). If the preemptive rights are assigned or sold in Brazil, capital gains tax will apply at a rate of 15% (25% in the case of a non-Brazilian holder located in a tax haven jurisdiction). Sales or assignments of preemptive rights effected on Brazilian stock exchanges are exempt from income tax, provided that such preemptive rights relate to shares registered as a foreign portfolio investment under Resolution No. 2,689/00.

*Other Brazilian Taxes*

There are no Brazilian inheritance, gift or succession taxes applicable to the ownership, transfer or disposition of class A preferred shares or ADSs by a non-Brazilian holder except for gift and inheritance taxes which are levied by some states of Brazil on gifts made or inheritances bestowed by individuals or entities not resident or domiciled in Brazil or domiciled within the state to individuals or entities resident or domiciled within such state in Brazil. There are no Brazilian stamp, issue, registration or similar taxes or duties payable by holders of class A preferred shares or ADSs.

Under Decree 4,494 of December 3, 2002, the amount in *reais* resulting from the conversion of the proceeds received by a Brazilian entity from a foreign investment in the Brazilian securities market (including those in



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connection with the investment in our class A preferred shares or ADSs and those made under the provisions of Resolution No. 2,689/00 of the National Monetary Council) is subject to the IOF transaction tax. The IOF tax rate for most of these transactions is currently 0%, but the Minister of Finance has the legal power to increase the rate to a maximum of 25%. Any such increase will be applicable only prospectively.

IOF is also assessed on transactions executed on a stock exchange. As of the date hereof, Article 33, Paragraph 2, of Decree No. 4,494 imposes an IOF tax on such transactions at a 0% rate. The Minister of Finance is empowered to establish the applicable IOF tax rate. Under Law 8,894 of June 21, 1994, such IOF tax rate may be increased at any time to a maximum of 1.5% per day, but any such increase will only be applicable to transactions occurring after such increase becomes effective.

CPMF tax is levied at a rate of 0.38% on all fund transfers in connection with financial transactions in Brazil. Payments of dividends on our class A preferred shares and the ADSs are subject to the CPMF tax. However, only our company is liable for the CPMF tax on its dividends, which are payable without reduction for this tax. The CPMF tax was scheduled to expire in December 2004, but Amendment No. 42 to the Brazilian Constitution extended the CPMF tax through December 31, 2007. We can offer no assurances that the CPMF tax will not be further extended. Currently, funds transferred for the acquisition of shares on the São Paulo Stock Exchange and the remittance abroad of the proceeds earned from the disposition of shares in Brazil by means of a currency exchange transaction are exempted from the CPMF tax. Since July 12, 2002, stock exchange transactions have been exempted from the CPMF tax. On July 13, 2004, the Brazilian government enacted Law No. 10,892, which establishes that, as from October 1, 2004, debits of *reais* from deposit bank accounts exclusively opened for investments in fixed and variable income financial assets ( *conta corrente de depósito para investimento* ) will not be subject to the CPMF assessment. Legislation to amend the Brazilian Constitution is being discussed in the Congress which would convert the CPMF into a new permanent tax.

*Residents of Tax Haven Jurisdictions*

The general rules establish that any income, capital gains or earnings received by a beneficiary resident in a tax haven jurisdiction is subject to income tax at the rate of 25%. A tax haven is a location where no income tax is imposed or where its maximum applicable rate is lower than 20%. A country will also be deemed a tax haven if its internal laws require that the identity of shareholders or members of corporate entities organized and existing under the jurisdiction of such country be kept secret or otherwise not be disclosed. Tax benefits granted through the provisions of Resolution No. 2,689/00 and Annex V to Resolution No. 1,289/87 are not applicable to residents in a so-called tax haven jurisdiction. In this case, such investors shall be taxed according to the same rules that are applicable to Brazilian residents. Dividends are not affected by tax haven jurisdiction rules.

*Registered Capital*

The amount of an investment in class A preferred shares held by a non-Brazilian holder as a foreign direct investment under Law No. 4,131/02 or a foreign portfolio investment under Resolution No. 2,689/00 or in ADSs held by the depositary representing such holder, as the case may be, is eligible for registration with the Central Bank; such registration (the amount so registered is referred to as *registered capital* ) allows the remittance outside Brazil of foreign currency, converted at the commercial market rate, acquired with the proceeds of distributions on, and amounts realized with respect to disposition of, such class A preferred shares. The registered capital for class A preferred shares purchased in the form of ADSs, or purchased in Brazil and deposited with the depositary in exchange for an ADS, is equal to their purchase price in U.S. dollars paid by the purchaser. The registered capital for class A preferred shares that are withdrawn upon surrender of ADSs is the U.S. dollar equivalent of (1) the average price of our class A preferred shares on the Brazilian stock exchange on which the greatest number of such class A preferred shares was sold on the day of withdrawal, or (2) if no class A preferred shares were sold on such day, the average price of class A preferred shares that were sold in the fifteen trading sessions immediately preceding such withdrawal. The U.S. dollar value of our class A preferred shares is determined on the basis of the average commercial market rates quoted by the Central Bank on such date (or, if the average price of class A preferred shares is determined under clause (2) of the preceding sentence, the average of such average quoted rates on the same fifteen dates used to determine the average price of our class A preferred shares).



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A non-Brazilian holder of class A preferred shares may experience delays in effecting the registration of registered capital, which may delay remittances abroad. Such a delay may adversely affect the amount, in U.S. dollars, received by the non-Brazilian holder. See Regulation of Foreign Investment and Item 3. Key Information Risk Factors Risks Relating to Our Class A Preferred Shares and the ADSs.

***U.S. Federal Income Tax Considerations***

The following is a discussion of the material U.S. federal income tax consequences that may be relevant with respect to the acquisition, ownership and disposition of our class A preferred shares or ADSs, which are evidenced by American Depositary Receipts. This description addresses only the U.S. federal income tax considerations of U.S. holders (as defined below) that are initial purchasers of our class A preferred shares or ADSs and that will hold such shares or ADSs as capital assets. This description does not address tax considerations applicable to holders that may be subject to special tax rules, such as banks, financial institutions, insurance companies, real estate investment trusts, grantor trusts, regulated investment companies, dealers or traders in securities or currencies, tax-exempt entities, pension funds, persons that received our class A preferred shares or ADSs pursuant to an exercise of employee stock options or rights or otherwise as compensation for the performance of services, persons that will hold our class A preferred shares or ADSs as a position in a straddle or as a part of a hedging, conversion or other risk reduction transaction for U.S. federal income tax purposes, persons that have a functional currency other than the U.S. dollar, persons that will own our class A preferred shares or ADSs through partnerships or other pass through entities, holders subject to the alternative minimum tax, certain former citizens or long-term residents of the United States or holders that own (or are deemed to own) 10% or more (by voting power) of our shares.

This description does not address any state, local or non-U.S. tax consequences of the acquisition, ownership and disposition of our class A preferred shares or ADSs. Moreover, this description does not address the consequences of any U.S. federal tax other than income tax, including but not limited to the U.S. federal estate and gift taxes. This description is based on (i) the Internal Revenue Code of 1986, as amended (the Code), existing, proposed and temporary United States Treasury Regulations and judicial and administrative interpretations thereof, in each case as in effect and available on the date of this annual report and (ii), in part, on the representations of the depositary and the assumption that each obligation in the deposit agreement and any related agreement will be performed in accordance with its terms. All of the foregoing are subject to change, which change could apply retroactively and could affect the tax consequences described below.

As used below, a U.S. holder is a beneficial owner of a class A preferred share or ADS that is, for U.S. federal income tax purposes, (i) an individual citizen or resident of the United States, (ii) a corporation organized under the laws of the United States, any state thereof or the District of Columbia, (iii) an estate the income of which is subject to U.S. federal income taxation regardless of its source, or (iv) a trust if (a) a court within the United States is able to exercise primary supervision over its administration and (b) one or more United States persons have the authority to control all of the substantial decisions of such trust. As used below, a Non-U.S. holder is a beneficial owner of a class A preferred share or ADS that is neither a U.S. holder nor a partnership (or other entity treated as a partnership for U.S. federal income tax purposes).

If a partnership (or any other entity treated as a partnership for U.S. federal income tax purposes) holds class A preferred shares or ADSs, the tax treatment of a partner in such partnership will generally depend on the status of the partner and the activities of the partnership. A partnership or its partners should consult their tax advisor as to its tax consequences.

The class A preferred shares will be treated as equity for U.S. federal income tax purposes. In general, for U.S. federal income tax purposes, a holder of an ADR evidencing an ADS will be treated as the beneficial owner of our class A preferred shares represented by the applicable ADS. The U.S. Treasury Department has expressed concern that depositaries for ADSs, or other intermediaries between the holders of shares of an issuer and the issuer, may be taking actions that are inconsistent with the claiming of U.S. foreign tax credits by U.S. holders of such receipts or shares. Accordingly, the analysis regarding the availability of a United States foreign tax credit for Brazilian taxes and sourcing rules described below could be affected by future actions that may be taken by the U.S. Treasury Department.



**Table of Contents***Taxation of Dividends*

Subject to the discussion under *Passive Foreign Investment Company Rules*, in general, the gross amount of a distribution made with respect to a class A preferred share or ADS (which for this purpose shall include distributions of interest attributable to shareholders' equity before any reduction for any Brazilian taxes withheld therefrom) will, to the extent made from the current or accumulated earnings and profits of our company, as determined under U.S. federal income tax principles, constitute a dividend to a U.S. holder for U.S. federal income tax purposes. For taxable years beginning on or before December 31, 2010, non-corporate U.S. holders may be taxed on dividends from a qualified foreign corporation at the lower rates applicable to long-term capital gains (*i.e.*, gains with respect to capital assets held for more than one year). A foreign corporation is treated as a qualified foreign corporation with respect to dividends received from that corporation on shares or ADSs that are readily tradable on an established securities market in the United States. United States Treasury Department guidance indicates that the ADSs (which are listed on the New York Stock Exchange), but not our class A preferred shares, are readily tradable on an established securities market in the United States. Thus, subject to the discussion below under *Passive Foreign Investment Company Rules*, dividends that we pay on the ADS, but not on our class A preferred shares, currently meet the conditions required for these reduced tax rates. There, however, can be no assurance that the ADSs will be considered readily tradable on an established securities market in later years. Furthermore, a U.S. holder's eligibility for such preferential rate is subject to certain holding period requirements and the non-existence of certain risk reduction transactions with respect to the ADSs. Such dividends will not be eligible for the dividends received deduction generally allowed to corporate U.S. holders. Subject to the discussion below under *Passive Foreign Investment Company Rules*, if a distribution exceeds the amount of our company's current and accumulated earnings and profits, it will be treated as a non-taxable return of capital to the extent of the U.S. holder's tax basis in our class A preferred share or ADS on which it is paid and thereafter as capital gain. Our company does not maintain calculations of our earnings and profits under U.S. federal income tax principles. Therefore, U.S. holders should expect that distributions by our Company generally will be treated as dividends for U.S. federal income tax purposes.

A dividend paid in reais will be includible in the income of a U.S. holder at its value in U.S. dollars calculated by reference to the prevailing spot market exchange rate in effect on the day it is received by the U.S. holder in the case of our class A preferred shares or, in the case of a dividend received in respect of ADSs, on the date the dividend is received by the depositary, whether or not the dividend is converted into U.S. dollars. Assuming the payment is not converted at that time, the U.S. holder will have a tax basis in reais equal to that U.S. dollar amount, which will be used to measure gain or loss from subsequent changes in exchange rates. Any gain or loss realized by a U.S. holder that subsequently sells or otherwise disposes of reais, which gain or loss is attributable to currency fluctuations after the date of receipt of the dividend, will be ordinary gain or loss. The amount of any distribution of property other than cash will be the fair market value of such property on the date of distribution.

The gross amount of any dividend paid (which will include any amounts withheld in respect of Brazilian taxes) with respect to a class A preferred share or ADS will be subject to U.S. federal income taxation as foreign source dividend income, which may be relevant in calculating a U.S. holder's foreign tax credit limitation. Subject to limitations under U.S. federal income tax law concerning credits or deductions for foreign taxes and certain exceptions for short-term and hedged positions, any Brazilian withholding tax will be treated as a foreign income tax eligible for credit against a U.S. holder's U.S. federal income tax liability (or at a U.S. holder's election, may be deducted in computing taxable income if the U.S. holder has elected to deduct all foreign income taxes for the taxable year). The limitation on foreign taxes eligible for the U.S. foreign tax credit is calculated separately with respect to specific baskets of income. For this purpose, for taxable years beginning before January 1, 2007, the dividends on the class A preferred shares or ADSs should generally constitute *passive income*, or in the case of certain U.S. holders, *financial services income*, and, for taxable years beginning after December 31, 2006, the dividends should generally constitute *passive category income*, or in the case of certain U.S. holders, *general category income*. The rules with respect to foreign tax credits are complex, and U.S. holders are urged to consult their own tax advisors regarding the availability of the foreign tax credit under their particular circumstances.

Subject to the discussion under *Information Reporting and Backup Withholding*, a Non-U.S. holder of class A preferred shares or ADSs generally will not be subject to U.S. federal income or withholding tax on dividends



received on such shares or ADSs, unless such income is effectively connected with the conduct by such Non-U.S. holder of a trade or business in the United States.

**Table of Contents***Sale, Exchange or Other Disposition of Class A Preferred Shares or ADSs*

A deposit or withdrawal of class A preferred shares by a holder in exchange for an ADS that represent such shares will not result in the realization of gain or loss for U.S. federal income tax purposes. A U.S. holder generally will recognize capital gain or loss upon a sale, exchange or other disposition of a class A preferred share or ADS held by the U.S. holder or the depository, as the case may be, in an amount equal to the difference between the U.S. holder's adjusted basis in our class A preferred share or ADS (determined in U.S. dollars) and the U.S. dollar amount realized on the sale, exchange or other disposition. If a Brazilian tax is withheld on the sale, exchange or other disposition of a share, the amount realized by a U.S. holder will include the gross amount of the proceeds of that sale, exchange or other disposition before deduction of the Brazilian tax. In the case of a non-corporate U.S. holder, the maximum marginal U.S. federal income tax rate applicable to capital gain will generally be lower than the maximum marginal U.S. federal income tax rate applicable to ordinary income (other than, as discussed above, certain dividends) if such holder's holding period for such class A preferred share or ADS exceeds one year (i.e., such gain is a long-term capital gain). Capital gain, if any, realized by a U.S. holder on the sale or exchange of a class A preferred share or ADS generally will be treated as U.S. source income for U.S. foreign tax credit purposes. Consequently, in the case of a disposition or deposit of a class A preferred share or ADS that is subject to Brazilian tax, the U.S. holder may not be able to use the foreign tax credit for that Brazilian tax unless it can apply the credit against U.S. tax payable on other income from foreign sources in the appropriate income category, or, alternatively, it may take a deduction for the Brazilian tax if it elects to deduct all of its foreign income taxes. The deductibility of capital losses is subject to limitations under the Code.

The initial tax basis of class A preferred shares or ADSs to a U.S. holder is the U.S. dollar value of the *reais*-denominated purchase price determined on the date of purchase. If our class A preferred shares or ADSs are treated as traded on an established securities market, a cash basis U.S. holder, or, if it elects, an accrual basis U.S. holder, will determine the dollar value of the cost of such class A preferred shares or ADSs by translating the amount paid at the spot rate of exchange on the settlement date of the purchase. The conversion of U.S. dollars to *reais* and the immediate use of that currency to purchase class A preferred shares or ADSs generally will not result in taxable gain or loss for a U.S. holder.

With respect to the sale or exchange of class A preferred shares or ADSs, the amount realized generally will be the U.S. dollar value of the payment received determined on (i) the date of receipt of payment in the case of a cash basis U.S. holder and (ii) the date of disposition in the case of an accrual basis U.S. holder. If our class A preferred shares or ADSs are treated as traded on an established securities market, a cash basis taxpayer, or, if it elects, an accrual basis taxpayer, will determine the U.S. dollar value of the amount realized by translating the amount received at the spot rate of exchange on the settlement date of the sale.

Subject to the discussion below under Information Reporting and Backup Withholding, a Non-U.S. holder of class A preferred shares or ADSs generally will not be subject to U.S. federal income or withholding tax on any gain realized on the sale or exchange of such shares or ADSs unless (i) such gain is effectively connected with the conduct by such Non-U.S. holder of a trade or business in the United States or (ii) in the case of any gain realized by an individual Non-U.S. holder, such holder is present in the United States for 183 days or more in the taxable year of such sale or exchange and certain other conditions are met.

*Passive Foreign Investment Company Rules*

A Non-U.S. corporation will be classified as a passive foreign investment company, or a PFIC, for U.S. federal income tax purposes in any taxable year in which, after applying certain look-through rules, either (1) at least 75 percent of its gross income is passive income or (2) at least 50 percent of the average value of its gross assets is attributable to assets that produce passive income or is held for the production of passive income. Passive income for this purpose generally includes dividends, interest, royalties, rents and gains from commodities and securities transactions.

Based on certain estimates of its gross income and gross assets and the nature of its business, our company believes that it will not be classified as a PFIC for its taxable year ended December 31, 2006. The company's status in future years will depend on its assets and activities in those years. The company has no reason to believe that its assets or activities will change in a manner that would cause it to be classified as a PFIC for the taxable year ended



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December 31, 2007 or any future year, but there can be no assurance that the company will not be considered a PFIC for any taxable year. If we were a PFIC, a U.S. holder of class A preferred shares or ADSs generally would be subject to imputed interest charges and other disadvantageous tax treatment with respect to any gain from the sale or exchange of, and certain distributions with respect to, the shares or ADSs (including the loss of the potential reduced tax rate on certain dividends described above).

If we were a PFIC, a U.S. holder of class A preferred shares or ADSs could make a variety of elections that may alleviate certain of the tax consequences referred to above, and one of these elections may be made retroactively. However, it is expected that the conditions necessary for making certain of such elections will not apply in the case of the class A preferred shares or ADSs. U.S. holders should consult their own tax advisers regarding the tax consequences that would arise if the company were treated as a PFIC.

*Information Reporting and Backup Withholding*

U.S. backup withholding tax and information reporting requirements generally apply to certain payments to certain non-corporate holders of shares. Information reporting generally will apply to payments of dividends on, and to proceeds from the sale or redemption of, our class A preferred shares or the ADSs made within the United States or by a U.S. payor or U.S. middleman to a holder of our class A preferred shares or the ADSs, other than an exempt recipient, including a corporation, a payee that is not a United States person that provides an appropriate certification and certain other persons. Backup withholding tax will apply to any payments of dividends on, or the proceeds from the sale or redemption of, class A preferred shares or the ADSs within the United States or by a U.S. payor or U.S. middleman to a holder, other than an exempt recipient, if such holder fails to furnish its correct taxpayer identification number or otherwise fails to comply with, or establish an exemption from, such backup withholding tax requirements. The backup withholding tax rate is 28% for taxable years through 2010.

Backup withholding is not an additional tax. You generally will be entitled to credit any amounts withheld under the backup withholding rules against your U.S. federal income tax liability or a refund of the amounts withheld provided the required information is furnished to the Internal Revenue Service in a timely manner.

**The above description is not intended to constitute a complete analysis of all tax consequences relating to ownership and disposition of class A preferred shares or ADSs. Prospective purchasers should consult their own tax advisors concerning the tax consequences of their particular situations.**

**Documents on Display**

Statements contained in this annual report regarding the contents of any contract or other document are not necessarily complete, and, where the contract or other document is an exhibit to the annual report, each of these statements is qualified in all respects by the provisions of the actual contract or other documents.

We are subject to the information requirements of the Exchange Act applicable to a foreign private issuer, and accordingly we file or furnish reports, information statements and other information with the Commission. These reports and other information may be inspected and copied at the public reference room maintained by the Commission at 450 Fifth Street, N.W., Room 1024, Washington, D.C. 20549. Copies of this material may be obtained by mail from the Public Reference Section of the Commission, 450 Fifth Street, N.W., Washington, D.C. 20549, at prescribed rates. Please call the SEC at 1-800-SEC-0330 for further information on the public reference room. Electronic filings made through the Electronic Data Gathering, Analysis and Retrieval System are also publicly available through the Commission's web site on the Internet at <http://www.sec.gov>.

As a foreign private issuer, we are exempt from the proxy requirements of Section 14 of the Exchange Act and from the reporting and short swing profit recovery provisions of Section 16 of the Exchange Act, although the rules of the New York Stock Exchange may require us to solicit proxies from our shareholders under some circumstances.

We also file financial statements and other periodic reports with the Brazilian Securities Commission.

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Copies of documents referred to in this annual report and our bylaws are available for inspection upon request at our headquarters at: Av. Nações Unidas, 4777, São Paulo, SP CEP 05477-000 Brazil.

**ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to market risks arising from our normal business activities. These market risks, which are beyond our control, principally involve the possibility that changes in interest rates, exchange rates or commodity prices will adversely affect the value of our financial assets and liabilities or future cash flows and earnings. Market risk is the potential loss arising from adverse changes in market rates and prices.

In order to mitigate the market risks to which we are exposed, we used and we may use foreign currency, interest rate, commodity derivative instruments, cash and receivables. At December 31, 2006, we had foreign exchange options with an aggregate notional amount of R\$654.2 million maturing on February 23, 2007. At December 31, 2006, we had cross-currency interest rate swaps with an aggregate notional amount of R\$920.9 million maturing between February 16, 2007 and June 28, 2012. These cross-currency interest rate swaps match certain of our foreign currency-denominated debt obligations.

It is our policy to assess the potential and consolidated impact of market risks and to mitigate assessed risks in accordance with our risk management policy. Our risk management policy, in effect since December 31, 2001, seeks to mitigate our exposure to exchange rate risks with the objective of maintaining coverage of principal and interest settlements maturing within the following 12 months for, at a minimum:

60% of our total U.S. dollar-denominated indebtedness that is related to exports, or trade finance, excluding advances on currency contracts with a remaining maturity of up to six months and advances on export contracts; and

75% of our total in U.S. dollar-denominated indebtedness unrelated to exports, or non-trade finance.

Compliance with this policy varies based upon applicable market conditions, credit availability and our cash balances.

At December 31, 2006, we had US\$493.4 million in U.S. dollar-denominated cash equivalents and other investments, which may partially offset the effects of any depreciation of the *real* against the U.S. dollar on our ability to service our U.S. dollar-denominated debt to the extent of these U.S. dollar-denominated cash equivalents and other investments.

**Interest Rate Risk**

Our variable interest rate exposure is primarily subject to the variations of the TJLP rate and the CDI rate for *real*-denominated borrowings and short-term cash investments.

As a result of strong worldwide GDP growth and favorable price levels of commodities, Brazil registered a commercial surplus of US\$46.1 billion, the largest in Brazil's history, despite the substantial appreciation of the *real* in relation to the U.S. dollar during 2006. This surplus, together with strong primary surpluses in the federal budget, contributed to a substantial improvement in investors' perception of Brazil country risk. Moreover, Brazil reduced its level of indebtedness, prepaid its obligations with the IMF and increased its international reserves from US\$53.8 billion at December 31, 2005 to US\$85.8 billion at December 31, 2006.

The Central Bank succeeded in controlling inflation within its targets and co-coordinating the expectations of economic agents. This strategy resulted in a strong decline in interest rates during 2006. Brazil's GDP growth in 2006 was slightly ahead of worldwide growth levels, growing at an estimated 3.7% during 2006. With respect to Brazilian interest rates:

the short-term domestic CDI rate declined from 18.00% per annum at December 31, 2005 to 13.25% per annum at December 31, 2006;

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the TJLP declined from 9.75% per annum at December 31, 2005 to 6.85% per annum at December 31, 2006; and

the IGP-M was 3.84% in 2006 compared to 1.20% in 2005.

The table below provides information about our significant interest-rate sensitive instruments:

|  | <b>Payment Schedule Breakdown by Type of Interest Rate</b> |             |             |             |             |                   | <b>Total</b> | <b>Fair Value (1)</b> |
|--|--|-------------|-------------|-------------|-------------|-------------------|--------------|-----------------------|
|  | <b>2007</b>  | <b>2008</b> | <b>2009</b> | <b>2010</b> | <b>2011</b> | <b>Thereafter</b> |              |                       |
|  | <b>At December 31, 2006</b>                                |             |             |             |             |                   |              |                       |
|  | <b>Expected Maturity Date</b>                              |             |             |             |             |                   |              |                       |
|  | <b>(in millions of reais)</b>                              |             |             |             |             |                   |              |                       |
| <b>LIABILITIES:</b>  |  |             |             |             |             |                   |              |                       |
| Loans and financings (excluding debentures):               |  |             |             |             |             |                   |              |                       |
| Fixed rate, denominated in U.S. dollars                    | 106.0  | 202.9       | 9.6         | 9.6         | 2.0         | 2,358.2           | 2,688.3      | 6,721.5               |
| Average interest rate                                      | 9.8%   | 9.8%        | 9.6%        | 9.6%        | 9.6%        | 9.3%              | 9.4%         |                       |
| Variable rate, denominated in U.S. dollars                 | 170.0  | 119.7       | 53.4        | 1.0         | 2.0         | 1.0               | 347.1        | 950.4                 |
| Average interest rate (over LIBOR)                         | 1.7%   | 1.4%        | 1.6%        | 1.6%        | 1.6%        | 1.6%              | 1.6%         |                       |
| Fixed rate, denominated in Japanese yen                    | 0.9  | 0.4         |             |             |             |                   | 1.3          | 2.8                   |
| Average interest rate                                      | 6.7%   | 6.7%        |             |             |             |                   | 6.7%         |                       |
| Fixed rate, denominated in reais                           | 3.1  | 7.6         | 15.3        | 15.3        | 15.3        | 68.7              | 125.3        | 123.1                 |
| Average interest rate                                      | 11.9%  | 11.9%       | 11.9%       | 11.9%       | 11.9%       | 11.9%             | 11.9%        |                       |
| Variable rate, denominated in reais (excluding debentures) | 49.9   | 66.8        | 82.3        | 82.3        | 54.5        | 6.0               | 341.8        | 324.3                 |
| Average interest rate (over TJLP)                          | 3.4%   | 3.5%        | 3.4%        | 3.3%        | 2.9%        | 1.3%              | 3.4%         |                       |
| Variable rate, denominated in reais (excluding debentures) | 77.3   | 461.1       | 50.9        | 42.4        | 35.9        | 16.1              | 683.7        | 687.4                 |
| Average interest rate (% of CDI)                           | 103.2%   | 103.5%      | 102.9%      | 102.9%      | 102.9%      | 102.9%            | 103.3%       |                       |

|   |         |        |        |        |        |         |         |         |
|---|---------|--------|--------|--------|--------|---------|---------|---------|
| Loans and financings (excluding debentures) before proportional consolidation                             | 407.2   | 858.5  | 211.5  | 150.6  | 109.7  | 2,450.0 | 4,187.5 | 8,809.5 |
| Loans and financings, of proportionally consolidated companies  | 246.7   | 18.3   | 48.8   | 42.7   | 18.1   | 27.6    | 402.2   | 402.2   |
| Total loans and financings (excluding debentures)   | 653.9   | 876.8  | 260.3  | 193.3  | 127.8  | 2,477.6 | 4,589.7 | 9,211.7 |
| Debentures:<br>Variable rate, denominated in <i>reais</i>   | 26.6    |        | 150.0  | 300.0  | 500.0  |         | 976.6   | 969.4   |
| Average interest rate (% of CDI)  | 106.0%  | 106.0% | 105.0% | 103.6% | 103.5% |         | 104.9%  |         |
| Variable rate, denominated in <i>reais</i>  | 1,130.8 |        |        |        |        |         | 1,130.8 | 1,113.3 |
| Average interest rate (over TJLP)   | 5.00%   |        |        |        |        |         | 5.00%   |         |
| Debentures before proportional consolidation  | 1,157.4 |        | 150.0  | 300.0  | 500.0  |         | 2,107.4 | 2,082.7 |
| Debentures of proportionally consolidated companies   | 0.3     |        |        | 32.2   |        |         | 32.5    | 32.5    |
| Total debentures  | 1,157.7 |        | 150.0  | 332.2  | 500.0  |         | 2,139.9 | 2,115.2 |
| ASSETS:<br>Cash and cash equivalents and other instruments:<br>Variable rate, denominated in U.S. dollars | 1,054.9 |        |        |        |        |         | 1,054.9 | 1,054.9 |

Variable rate,  
denominated in  
*reais*

724.8

724.8

724.8

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|  | <b>Payment Schedule Breakdown by Type of Interest Rate</b> |             |             |             |             |                   | <b>Total</b>   | <b>Fair Value (1)</b> |
|--|--|-------------|-------------|-------------|-------------|-------------------|----------------|-----------------------|
|  | <b>2007</b>  | <b>2008</b> | <b>2009</b> | <b>2010</b> | <b>2011</b> | <b>Thereafter</b> |                |                       |
|  | <b>At December 31, 2006</b>                                |             |             |             |             |                   |                |                       |
|  | <b>Expected Maturity Date</b>                              |             |             |             |             |                   |                |                       |
|  | <b>(in millions of reais)</b>                              |             |             |             |             |                   |                |                       |
| Cash and cash equivalents and other investments, before proportional consolidation       | 1,779.7  |             |             |             |             |                   | 1,779.7        | 1,779.7               |
| Cash and cash equivalents and other investments of proportionally consolidated companies | 181.3  |             |             |             |             |                   | 181.3          | 181.3                 |
| <b>Total cash and cash equivalents and other investments</b>                             | <b>1,961.0</b>   |             |             |             |             |                   | <b>1,961.0</b> | <b>1,961.0</b>        |

(1) Represents the net present value of the future cash flows from the obligations converted into *reais* at fair market value at December 31, 2006.

In the event that the average interest rate applicable to our financial assets and debt in 2007 were 1% higher than the average interest rate in 2006, our financial income would increase by approximately R\$7.0 million and our financial expenses would increase by approximately R\$10.6 million.

**Foreign Currency Exchange Rate Risk**

Our liabilities that are exposed to foreign currency exchange rate risk are primarily denominated in U.S. dollars. To partially offset our risk of any devaluation of the *real* against the U.S. dollar, we currently maintain available liquid resources denominated in U.S. dollars and may enter into derivative contracts. Because we borrow in the international markets to support our operations and investments, we are exposed to market risks from changes in foreign exchange rates and interest rates.

The table below provides information about our significant foreign currency exposure:

**Payment Schedule Breakdown by Currency**  
**As of December 31, 2006**  
**Expected Maturity Date**

|   | 2007                           | 2008  | 2009  | 2010  | 2011  | Thereafter | Total   | Fair Value (1) |
|---|--------------------------------|-------|-------|-------|-------|------------|---------|----------------|
|   | (in millions of <i>reais</i> ) |       |       |       |       |            |         |                |
| <b>LIABILITIES:</b>   |                                |       |       |       |       |            |         |                |
| Loans and financings:   |                                |       |       |       |       |            |         |                |
| Loans and financings (excluding debentures):                                  |                                |       |       |       |       |            |         |                |
| Denominated in U.S. dollars   | 276.0                          | 322.6 | 63.0  | 10.6  | 4.0   | 2,359.2    | 3,035.4 | 7,671.9        |
| Denominated in Japanese Yen   | 0.9                            | 0.4   |       |       |       |            | 1.3     | 2.8            |
| Denominated in <i>reais</i>   | 130.3                          | 535.5 | 148.5 | 140.0 | 105.7 | 90.8       | 1,150.8 | 1,134.8        |
| Loans and financings (excluding debentures) before proportional consolidation | 407.2                          | 858.5 | 211.5 | 150.6 | 109.7 | 2,450.0    | 4,187.5 | 8,809.5        |
| Loans and financings, of proportionally consolidated companies                | 246.7                          | 18.3  | 48.8  | 42.7  | 18.1  | 27.6       | 402.2   | 402.2          |
| Total loans and financings (excluding debentures)                             | 653.9                          | 876.8 | 260.3 | 193.3 | 127.8 | 2,477.6    | 4,589.7 | 9,211.7        |
| Debentures:   |                                |       |       |       |       |            |         |                |
| Denominated in <i>reais</i>   | 1,157.7                        |       | 150.0 | 332.2 | 500.0 |            | 2,139.9 | 2,115.2        |
| Total debentures, including current portion                                   | 1,157.7                        |       | 150.0 | 332.2 | 500.0 |            | 2,139.9 | 2,115.2        |
| <b>ASSETS:</b>  |                                |       |       |       |       |            |         |                |
| Cash and cash equivalents and other investments:                              |                                |       |       |       |       |            |         |                |
| Denominated in U.S. dollars   | 1,054.9                        |       |       |       |       |            | 1,054.9 | 1,054.9        |
| Denominated in <i>reais</i>   | 724.8                          |       |       |       |       |            | 724.8   | 724.8          |

|  |         |  |         |         |
|--|---------|--|---------|---------|
| Cash and cash equivalents and other investments, before proportional consolidation       | 1,779.7 |  | 1,779.7 | 1,779.7 |
| Cash and cash equivalents and other investments of proportionally consolidated companies | 181.3   |  | 181.3   | 181.3   |
| Total cash and cash equivalents and other investments                                    | 1,961.0 |  | 1,961.0 | 1,961.0 |

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- (1) Represents the net present value of the future cash flows from the obligations converted into *reais* at fair market value at December 31, 2006.

Our foreign currency exposure gives rise to market risks associated with exchange rate movements of the *real* against the U.S. dollar. Foreign currency-denominated liabilities at December 31, 2006 consisted primarily of U.S. dollar-denominated debt. Our foreign currency-denominated debt, including short-term debt and current portion of long-term debt, was R\$3,117.3 million (US\$1,458.0 million) at December 31, 2006 and R\$2,790.6 million (US\$1,305.2 million) at December 31, 2005. Our foreign currency exposure includes indebtedness of proportionally consolidated companies of R\$80.6 million (US\$37.7 million) at December 31, 2006 and R\$72.7 million (US\$34.0 million) at December 31, 2005. Our foreign currency exposure without the indebtedness of proportionally consolidated companies was R\$3,036.7 million (US\$1,420.3 million) at December 31, 2006 and R\$2,717.9 million (US\$1,271.2 million) at December 31, 2005. This foreign currency exposure is represented by debt in the form of notes, bonds, pre-export finance facilities and working capital loans. Our cash and funds available in U.S. dollars partially protect us against exposure arising from the U.S. dollar-denominated debt.

In the event that the *real* were to devalue by 10% against the U.S. dollar during 2007 as compared to the *real*/U.S. dollar exchange rate at December 31, 2006, our financial expenses indexed to the dollar in 2007 would increase by approximately R\$312 million and our financial income would increase by approximately R\$108 million.

**Commodity Prices**

Although the majority of our revenues are in *reais*, we do not currently hedge our exposure to changes in prices of naphtha, our principal raw material, which are linked to the Amsterdam-Rotterdam-Antwerp market price denominated in U.S. dollars. We do not hedge this exposure in part because a portion of our sales in 2006 were exports payable in foreign currencies and linked to the international market prices of these commodities, and in part because the prices of our polyethylene, polypropylene and PVC products sold in domestic markets generally reflect changes in the international market prices of these products. In periods of high volatility in the U.S. dollar price of naphtha or the *real*/U.S. dollar exchange rate, there is usually a lag between the time that the U.S. dollar price of naphtha increases or the U.S. dollar appreciates and the time that we can effectively pass on the resulting increased cost in *reais* to our customers in Brazil. Accordingly, if the U.S. dollar price of naphtha increases precipitously or the *real* devalues precipitously against the U.S. dollar in the future, we may not immediately be able to pass on all of the corresponding increases in our naphtha costs to our customers in Brazil, which could materially adversely affect our results of operations and financial condition. See Item 3. Key Information Risk Factors Risks Relating to Our Company and the Petrochemical Industry.

**ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES**

Not applicable.

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**PART II**

**ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES**

Not applicable.

**ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS**

Not applicable.

**ITEM 15. CONTROLS AND PROCEDURES**

**Disclosure Controls and Procedures**

Our chief executive officer, or CEO, and our chief financial officer, or CFO, are responsible for establishing and maintaining our disclosure controls and procedures. These controls and procedures were designed to ensure that information that we are required to disclose in the reports that we file under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the applicable rules and forms of the Commission, and that it is accumulated and communicated to our management, including our CEO and CFO, as appropriate to allow timely decisions regarding required disclosure. We performed an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as of December 31, 2006 under the supervision of our CEO and CFO. Based on our evaluation, our CEO and CFO concluded that our disclosure controls and procedures were effective as of December 31, 2006.

**Management's Annual Report on Internal Control over Financial Reporting and Report of Independent Registered Public Accounting Firm**

We are filing herewith our management's report on internal control over financial reporting and the opinion thereon issued by our independent registered public accounting firm. Our management's report on internal control over financial reporting is included in this annual report on page F-1 and the opinion issued by our independent registered public accounting firm is included in the report of PricewaterhouseCoopers Auditores Independentes that is included in this annual report on page F-3.

**Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting that occurred during the year ended December 31, 2006 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

**ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT**

Our fiscal council currently includes a financial expert within the meaning of this Item 16A. Our fiscal council has determined that Ismael Campos de Abreu is our fiscal council financial expert. Mr. Abreu's biographical information is included in Item 6. Directors, Senior Management and Employees.

**ITEM 16B. CODE OF ETHICS**

We have adopted a code of ethics that applies to member of our board of directors, fiscal council and board of executive officers, as well as to our other employees. We post our code of ethics on our website at <http://www.braskem.com.br>. We do not, however, incorporate by reference or otherwise make part of this annual report any information contained on our website.

**Table of Contents****ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES****Audit And Non-Audit Fees**

The following table sets forth the fees billed to us by our independent registered public accounting firm, PricewaterhouseCoopers Auditores Independentes, during the fiscal years ended December 31, 2006 and 2005:

|                       | <b>Year ended December 31,</b> |              |
|-----------------------|--------------------------------|--------------|
|                       | <b>2006</b>                    | <b>2005</b>  |
|                       | <b>(in millions of reais)</b>  |              |
| Audit fees(1)         | R\$ 15.0                       | R\$ 9.7      |
| Audit-related fees(2) | 1.3                            | 1.9          |
| Tax fees(3)           | 0.7                            | 0.6          |
| <br>Total fees        | <br>R\$ 17.0                   | <br>R\$ 12.2 |

(1) Audit fees consist of the aggregate fees billed by PricewaterhouseCoopers Auditores Independentes in connection with the audit of our annual financial statements, interim audits, interim reviews of our quarterly financial information, issuance of comfort letters, procedures as related to audit of income tax provisions and related reserves in connection with the audit and review of financial statements and review of documents filed with the Brazilian Securities Commission and the Commission.

(2) Audit-related fees consist of the aggregate fees billed by PricewaterhouseCoopers Auditores Independentes for internal control reviews.

(3) Tax fees consist of the aggregate fees billed by PricewaterhouseCoopers

Auditores Independentes  
for tax compliance  
reviews.

**Pre-Approval Policies And Procedures**

Our fiscal council and board of directors have approved an Audit and Non-Audit Services Pre-Approval Policy that sets forth the procedures and the conditions pursuant to which services proposed to be performed by our independent auditors may be pre-approved. This policy is designed to (1) provide both general pre-approval of certain types of services through the use of an annually established schedule setting forth the types of services that have already been pre-approved for a certain year and, with respect to services not included in an annual schedule, special pre-approval of services on a case by case basis by our fiscal council and our independent auditors and (2) assess compliance with the pre-approval policies and procedures. Our management periodically reports to our fiscal council the nature and scope of audit and non-audit services rendered by our independent auditors and is also required to report to our fiscal council any breach of this policy of which our management is aware.

**ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES**

We are relying on the general exemption from the listing standards relating to audit committees contained in Rule 10A-3(c)(3) under the Exchange Act for the following reasons:

we are a foreign private issuer that has a fiscal council, which is a board of auditors (or similar body) established and selected pursuant to and as expressly permitted under Brazilian law;

Brazilian law requires our fiscal council to be separate from our board of directors;

members of our fiscal council are not elected by our management, and none of our executive officers is a member of our fiscal council;

Brazilian law provides standards for the independence of our fiscal council from our management;

our fiscal council, in accordance with its charter, makes recommendations to our board of directors regarding the appointment, retention and oversight of the work of any registered public accounting firm

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engaged (including, the intermediation of disagreements between our management and our independent auditors regarding financial reporting) for the purpose of preparing or issuing an audit report or performing other audit, review or attest services for our company, as Brazilian law requires that our board of directors appoint, retain and oversee the work of our independent public accountants;

our fiscal council (1) has implemented procedures for receiving, retaining and addressing complaints regarding accounting, internal control and auditing matters, including the submission of confidential, anonymous complaints from employees regarding questionable accounting or auditing, and (2) has authority to engage independent counsel and other advisors as it determines necessary to carry out its duties; and

our company compensates our independent auditors and any outside advisors hired by our fiscal council and provides funding for ordinary administrative expenses incurred by the fiscal council in the course of its duties. We, however, do not believe that our reliance on this general exemption will materially adversely affect the ability of our fiscal council to act independently and to satisfy the other requirements of the listing standards relating to audit committees contained in Rule 10A-3 under the Exchange Act.

**ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS**

| Period                                 | Total<br>Number<br>of Shares<br>Purchased (1) | Average<br>Price Paid<br>Per Share<br>R\$ | Total Number of<br>Share Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans<br>or Programs | Maximum<br>Number<br>of Shares that<br>may<br>yet be Purchased<br>Under the Plans<br>or<br>Programs (2) |
|--|---|---|---|---|
| January 1 through January 31, 2006     |   |   |   |   |
| February 1 through February 28, 2006   |   |   |   |   |
| March 1 through March 31, 2006         |   |   |   |   |
| April 1 through April 30, 2006         |   |   |   |   |
| May 1 through May 31, 2006             | 2,868,500                                     | 15.56                                     | 2,868,500   | 12,428,128  |
| June 1 through June 30, 2006           | 1,135,100                                     | 13.32                                     | 4,003,600   | 11,293,028  |
| July 1 through July 31, 2006 (3)       | 1,288,920                                     | 12.15                                     | 4,528,200   | 10,768,428  |
| August 1 through August 31, 2006       | 1,768,900                                     | 12.69                                     | 6,297,100   | 8,999,528   |
| September 1 through September 30, 2006 | 3,633,900                                     | 13.78                                     | 9,931,000   | 5,365,628   |
| October 1 through October 31, 2006     | 3,200,054                                     | 14.80                                     | 13,131,054  |   |
| November 1 through November 30, 2006   |   |   |   |   |
| December 1 through December 31, 2006   |   |   |   |   |
| Total                                  | 13,895,374                                    | 14.05                                     | 13,131,054  |   |

(1) All shares purchased were class A preferred shares.

(2) On May 3, 2006, we announced that our board of directors had



authorized a share repurchase program under which we were authorized to repurchase up to 13,896,133 class A preferred shares and up to 1,400,495 common shares at market prices over the São Paulo Stock Exchange at any time and from time to time prior to October 31, 2006. Shares that were repurchased are being held in treasury and may be resold or cancelled.

- (3) Includes
- (1) 524,600 class A preferred shares purchased under our share repurchase program at an average price per share of R\$10.38, and
  - (2) 764,320 class A preferred shares acquired from dissenting shareholders at an average price per share of R\$13.36 in connection with our merger with Polialden on May 31, 2006.



**Table of Contents****PART III****ITEM 17. FINANCIAL STATEMENTS**

We have responded to Item 18 in lieu of responding to this item.

**ITEM 18. FINANCIAL STATEMENTS**

Reference is made to Item 19 for a list of all financial statements filed as part of this annual report.

**ITEM 19. EXHIBITS**

(a) Financial Statements

**Braskem Financial Statements**

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(b) List of Exhibits

- 1.01 By-laws, as amended through April 2, 2007 (English translation).
- 2.01 Amended and Restated Deposit Agreement, dated as of September 17, 2003, among Braskem S.A., The Bank of New York and all holders and beneficial owners of ADSs evidenced by ADRs issued thereunder (incorporated by reference to Exhibit 4.01 to Form F-1 of Braskem S.A. filed on April 6, 2004).
- 2.02 Form of Certificate representing American Depositary Shares (incorporated by reference to Exhibit 4.02 to Form F-1 of Braskem S.A. filed on April 6, 2004).
- 2.03 The total amount of long-term debt securities of our company and its subsidiaries under any one instrument does not exceed 10% of the total assets of our company and its subsidiaries on a consolidated basis. We agree to furnish copies of any or all such instruments to the Commission upon request. 3.01 Memorandum of Understanding Regarding Shareholders Agreement, dated as of July 3, 2001, among Odebrecht Química S.A., Petroquímica da Bahia S.A. and Petrobras Química S.A. (English translation) (incorporated by reference to Exhibit 3.03 to Form 20-F of Braskem S.A. filed on June 30, 2003).



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- 3.01 Memorandum of Understanding Regarding Shareholders Agreement, dated as of July 3, 2001, among Odebrecht Química S.A., Petroquímica da Bahia S.A. and Petrobras Química S.A. (English translation) (incorporated by reference to Exhibit 3.03 to Form 20-F of Braskem S.A. filed on June 30, 2003).
- 3.02 First Amendment to Memorandum of Understanding Regarding Shareholders Agreement, dated July 26, 2002, among Odebrecht S.A and Petrobras Química S.A., acknowledged by Petroquímica da Bahia S.A., Nordeste Química S.A. and the Registrant. (English translation) (incorporated by reference to Exhibit 3.04 to Form 20-F of Braskem S.A. filed on June 30, 2003).
- 3.03 Second Amendment to Memorandum of Understanding Regarding Shareholders Agreement, dated April 29, 2005, among Odebrecht S.A and Petrobras Química S.A., acknowledged by Nordeste Química S.A. and the Registrant. (English translation) (incorporated by reference to Form 6-K of Braskem S.A. filed on May 9, 2005)
- 3.04 Memorandum of Understanding Regarding Shareholders Agreement, dated July 20, 2001, among Odebrecht Química S.A., Petroquímica da Bahia S.A., PETROS Fundação Petrobras de Seguridade Social and PREVI Caixa de Previdência dos Funcionários do Banco do Brasil (English translation) (incorporated by reference to Exhibit 3.05 to Form 20-F of Braskem S.A. filed on June 30, 2003).
- 4.01 Share Purchase Agreement, dated as of April 6, 2006, between Braskem S.A., SPQ Investimentos e Participações Ltda., Sumitomo Chemical Company, Limited, and Itochu Corporation (incorporated by reference to Exhibit 4.01 to Form 20-F of Braskem S.A. filed on June 23, 2006).
- 4.02 Protocol and Justification of the Merger of Polialden Petroquímica S.A. into Braskem S.A., dated May 5, 2006 (English translation)(incorporated by reference to Exhibit 4.02 to Form 20-F of Braskem S.A. filed on June 23, 2006).
- 4.03 Protocol and Justification of the Merger of Politeno Indústria e Comércio S.A. into Braskem S.A., dated March 12 2007 (English translation)(incorporated by reference to Form 6-K of Braskem S.A. filed on March 19, 2007).
- 4.04 Share Purchase Agreement Between the Ipiranga Group Key Shareholders and Ultrapar dated March 18, 2007 (English summary)
- 4.05 Investment Agreement by and between Ultrapar Participações S.A., Braskem S.A. and Petróleo Brasileiro S.A. Petrobras dated March 18, 2007 (English summary)
- 4.06 Amendment dated April 18, 2007 to the Investment Agreement by and between Ultrapar Participações S.A. and Braskem S.A. and Petróleo Brasileiro S.A. Petrobras dated March 18, 2007 (English summary)
- 4.07 Private Instrument of Chattel Mortgage in Guarantee between Ultrapar, Braskem and Petrobras dated April 18, 2007 (English summary)
- 4.08 Shareholders Agreement, dated as of April 18, 2007, among Ultrapar Participações S.A., Petróleo Brasileiro S.A. Petrobrás, Braskem S.A., Refinaria de Petróleo Ipiranga S.A., Distribuidora de Produtos de Petróleo Ipiranga S.A., Companhia Brasileira de Petróleo Ipiranga, Ipiranga Química S.A. and Ipiranga Petroquímica S.A. (English translation)
- 4.09 Memorandum of Understanding, dated March 18, 2007, among Petróleo Brasileiro S.A. Petrobrás, Braskem S.A. and, as intervening party, Petrobrás Química S.A. (English translation)
- 4.10

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Agreement for Maintenance of Reversibility of Operations, dated April 25, 2007, between Conselho Administrativo de Defesa Econômica - CADE and Braskem S.A. (English translation)

4.11 Naphtha and Gas Oil Purchase and Sale Contract, dated as of June 22, 1978, between Petróleo Brasileiro S.A. and the Registrant (English translation) (incorporated by reference to Exhibit 10.06 to Form F-1 of Braskem S.A. filed on April 6, 2004).

4.12 First Amendment to Naphtha and Gas Oil Purchase and Sale Contract, dated as of February 8, 1993, between

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- Petróleo Brasileiro S.A. and the Registrant (English translation) (incorporated by reference to Exhibit 10.07 to Form F-1 of Braskem S.A. filed on April 6, 2004).
- 4.13 Second Amendment to Naphtha and Gas Oil Purchase and Sale Contract, dated as of February 24, 2003, between Petróleo Brasileiro S.A. and the Registrant. (English translation) (incorporated by reference to Exhibit 10.08 to Form 20-F of Braskem S.A. filed on June 30, 2003).
- 4.14 Braskem S.A. Long-Term Incentive Plan (English translation)(incorporated by reference to Exhibit 4.23 to Form 20-F of Braskem S.A. filed on June 23, 2006).
- 4.15 Amendment and Restatement of Section 7 of Braskem's Long-Term Incentive Plan, adopted at Extraordinary Shareholder's Meeting on April 7, 2006 (English translation)(incorporated by reference to Exhibit 4.24 to Form 20-F of Braskem S.A. filed on June 23, 2006).
- 8.01 List of subsidiaries (incorporated by reference to note 4 to our audited consolidated financial statements included elsewhere in this annual report).
- 12.01 Certification of Principal Executive Officer dated June 29, 2005 pursuant to Exchange Act Rules 13a-15(e) and 15d-15(e)
- 12.02 Certification of Principal Financial Officer dated June 29, 2005 pursuant to Rules 13a-15(e) and 15d-15(e)
- 13.01 Certifications of Principal Executive Officer and Principal Financial Officer dated June 29, 2005 pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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**SIGNATURES**

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report to be signed on its behalf.

BRASKEM S.A.

By: /s/ José Carlos Grubisich Filho

**Name: José Carlos Grubisich Filho**

**Title: Chief Executive Officer**

**Date: May 31, 2007**

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**Management's Report On Internal Control over Financial Reporting**

The management of Braskem S.A. ( Braskem or the Company ), including the CEO and CFO, is responsible for establishing and maintaining adequate internal control over financial reporting.

The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of the effectiveness of internal control to future periods are subject to the risk that controls may become inadequate because of changes in conditions, and that the degree of compliance with the policies or procedures may deteriorate.

As disclosed in the Note 1 ((b)viii) of its consolidated financial statements, during the second quarter of 2006, Braskem completed the acquisition of Politeno Indústria e Comércio S.A. As provided under the Sarbanes-Oxley Act of 2002 and the applicable rules and regulations of the Securities and Exchange Commission, management has elected to exclude Politeno from this evaluation. Politeno is a wholly owned subsidiary whose total assets and total revenues represent 4.7% and 7.7%, respectively, of the related consolidated financial statement amounts as of and for the year ended December 31, 2006.

Braskem's management has assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2006 based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ( COSO ) and, based on such criteria, Braskem's management has concluded that, as of December 31, 2006, the Company's internal control over financial reporting is effective.

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Braskem S.A

Management's assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2006 has been audited by PricewaterhouseCoopers Auditores Independentes, an independent registered public accounting firm, as stated in their report which appears herein.

/s/ José Carlos Grubisich Filho

By: José Carlos Grubisich Filho

Chief Executive Officer

/s/ Carlos José Fadigas de Souza Filho

Carlos José Fadigas de Souza Filho

Chief Financial Officer

Dated: May 31, 2007

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**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders

Braskem S.A.

To the board of directors and shareholders of Braskem S.A.

We have completed integrated audits of Braskem S.A.'s 2006 and 2005 consolidated financial statements and of its internal control over financial reporting as of December 31, 2006 and an audit of its 2004 consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Our opinions, based on our audits, are presented below.

**Consolidated financial statements**

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations, of changes in shareholders' equity, of changes in financial position and of cash flows present fairly, in all material respects, the financial position of Braskem S.A. and its subsidiaries (the Company) at December 31, 2006 and 2005, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2006 in conformity with accounting practices adopted in Brazil. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit of financial statements includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

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Braskem S.A.

Accounting practices adopted in Brazil vary in certain significant respects from accounting principles generally accepted in the United States of America ( U.S. GAAP ). Information relating to the nature and effect of such differences is presented in Note 31 to the consolidated financial statements.

As described in Note 12 and 31 (q) to the consolidated financial statements, the Company changed the manner in which accounts for maintenance costs in 2006.

**Internal control over financial reporting**

Also, in our opinion, management s assessment, included in the accompanying Management s Report on Internal Control Over Financial Reporting, that the Company maintained effective internal control over financial reporting as of December 31, 2006 based on criteria established in *Internal Control - on Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), is fairly stated, in all material respects, based on those criteria. Furthermore, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on criteria established in *Internal Control Integrated Framework* issued by the COSO. The Company s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express opinions on management s assessment and on the effectiveness of the Company s internal control over financial reporting based on our audit. We conducted our audit of internal control over financial reporting in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. An audit of internal control over financial reporting includes obtaining an understanding of internal control over financial reporting, evaluating management s assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

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Braskem S.A.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As described in Management's Report on Internal Control Over Financial Reporting, management has excluded Politeno from its assessment of internal control over financial reporting as of December 31, 2006 because it was acquired by the Company in a purchase business combination during 2006. We have also excluded Politeno from our audit of internal control over financial reporting. Politeno is a wholly-owned subsidiary whose total assets and total revenues represent 4.7% and 7.7%, respectively, of the related consolidated financial statement amounts as of and for the year ended December 31, 2006.

/s/ PricewaterhouseCoopers

PricewaterhouseCoopers

Auditores Independentes

Salvador, Brazil

May 31, 2007

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**Braskem S.A. and its Subsidiaries**  
**Consolidated Balance Sheets at December 31**  
**In millions of reais**

|   | <b>2006</b> | <b>(Reclassified)<br/>2005</b> |
|---|-------------|--------------------------------|
| <b>Assets</b>   |             |                                |
| <b>Current assets</b>                                 |             |                                |
| Cash and cash equivalents (Note 4)                    | 1,547.1     | 2,135.7                        |
| Other investments (Note 5)                            | 413.9       | 145.8                          |
| Trade accounts receivable (Note 6)                    | 1,594.9     | 1,493.3                        |
| Inventories (Note 7)                                  | 1,767.3     | 1,567.4                        |
| Taxes recoverable (Note 9)                            | 408.1       | 324.9                          |
| Deferred income tax and social contribution (Note 17) | 20.6        | 22.0                           |
| Advances to suppliers                                 | 64.7        | 40.0                           |
| Prepaid expenses                                      | 84.6        | 48.8                           |
| Other receivable                                      | 49.8        | 59.6                           |
|   | 5,951.0     | 5,837.5                        |
| <b>Non-current</b>                                    |             |                                |
| Long-term assets                                      |             |                                |
| Other investments (Note 5)                            | 1.6         | 0.3                            |
| Trade accounts receivable (Note 6)                    | 52.5        | 49.7                           |
| Inventories (Note 7)                                  | 22.9        | 75.8                           |
| Taxes recoverable (Note 9)                            | 953.1       | 559.4                          |
| Deferred income tax and social contribution (Note 17) | 377.0       | 273.0                          |
| Judicial deposits and compulsory loan (Note 10)       | 90.5        | 36.5                           |
| Related parties (Note 8)                              | 40.7        | 40.6                           |
| Other assets  | 58.8        | 27.3                           |
|   | 1,597.1     | 1,062.6                        |
| Permanent assets                                      |             |                                |
| Investments (Note 11)                                 |             |                                |
| Joint-controlled companies                            | 6.5         | 6.2                            |
| Associated companies                                  | 26.2        | 25.8                           |
| Other investments                                     | 14.1        | 34.2                           |
| Property, plant and equipment (Note 12)               | 6,688.7     | 6,364.4                        |
| Intangible assets (Note 12)                           | 129.5       | 28.4                           |
| Deferred charges, including goodwill (Note 13)        | 1,891.2     | 2,231.7                        |

|                     |          |          |
|---------------------|----------|----------|
|                     | 8,756.2  | 8,690.7  |
| <b>Total assets</b> | 16,304.3 | 15,590.8 |

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**Table of Contents****Braskem S.A. and its Subsidiaries****Consolidated Balance Sheets at December 31**

In millions of reais

(continued)

|   | <b>2006</b>    | <b>(Reclassified)<br/>2005</b> |
|---|----------------|--------------------------------|
| <b>Liabilities and shareholders equity</b>                  |                |                                |
| <b>Current liabilities</b>                                  |                |                                |
| Suppliers   | 3,022.1        | 2,580.2                        |
| Loans and financing (Note 14)                               | 653.9          | 1,120.4                        |
| Debentures (Note 15)  | 1,157.7        | 9.3                            |
| Salaries and payroll charges                                | 148.9          | 136.0                          |
| Taxes, charges and contributions                            | 122.8          | 192.2                          |
| Income tax and social contribution                          | 14.4           | 19.0                           |
| Interest on own capital and dividends payable (Note 20 (f)) | 41.4           | 299.2                          |
| Advances from customers                                     | 26.7           | 42.0                           |
| Related parties (Note 8)                                    |                | 3.1                            |
| Insurance premiums payable                                  | 50.0           | 3.2                            |
| Other liabilities (Note 1(b))                               | 269.0          | 39.6                           |
|   | <b>5,506.9</b> | <b>4,444.2</b>                 |
| <b>Non-Current liabilities</b>                              |                |                                |
| Long-term liabilities                                       |                |                                |
| Suppliers   | 21.4           | 29.7                           |
| Loans and financing (Note 14)                               | 3,935.8        | 3,261.6                        |
| Debentures (Note 15)  | 982.2          | 1,599.3                        |
| Taxes and contributions (Note 16)                           | 1,322.0        | 1,324.4                        |
| Related parties (Note 8)                                    | 4.8            | 3.0                            |
| Long-term incentives (Note 19)                              | 2.3            |                                |
| Deferred income tax and social contribution (Note 17)       | 17.3           | 10.4                           |
| Private pension plans (Note 28)                             | 64.2           | 65.1                           |
| Other liabilities   | 83.3           | 108.2                          |
|   | <b>6,433.3</b> | <b>6,401.7</b>                 |
| <b>Deferred income</b>                                      |                |                                |
| Negative goodwill on investments in subsidiary companies    | 30.4           | 87.9                           |
| <b>Minority interests</b>                                   | <b>21.8</b>    | <b>121.2</b>                   |

|  |          |          |
|--|----------|----------|
| <b>Shareholders equity</b> (Note 20)             |          |          |
| Capital  | 3,508.3  | 3,403.0  |
| Capital reserves                                 | 408.7    | 396.8    |
| Treasury shares                                  | (255.6)  | (15.0)   |
| Revenue reserves                                 | 748.8    | 849.3    |
| Retained earnings (accumulated deficit)          | (98.3)   | (98.3)   |
|  | 4,311.9  | 4,535.8  |
| <b>Total liabilities and shareholders equity</b> | 16,304.3 | 15,590.8 |

The accompanying notes are an integral part of these financial statements.

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**Table of Contents**
**Braskem S.A. and its Subsidiaries**  
**Consolidated Statements of Operations**  
**Years Ended December 31**
**In millions of reais, except amounts per shares**

|   | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|---|-------------|-------------|-------------|
| <b>Gross sales</b>  |             |             |             |
| Domestic market   | 13,028.4    | 14,099.1    | 13,579.4    |
| Foreign market  | 3,516.9     | 2,944.3     | 2,620.8     |
| Taxes, freights and returns on sales                                  | (3,552.6)   | (3,968.3)   | (3,810.7)   |
| <b>Net sales revenues</b>   | 12,992.7    | 13,075.1    | 12,389.5    |
| Cost of sales and services rendered                                   | (10,792.1)  | (10,361.7)  | (9,223.0)   |
| <b>Gross profit</b>   | 2,200.6     | 2,713.4     | 3,166.5     |
| <b>Operating expenses (income)</b>                                    |             |             |             |
| Selling   | 399.0       | 261.9       | 291.0       |
| General and administrative  | 552.5       | 525.2       | 386.0       |
| Depreciation and amortization   | 385.0       | 355.6       | 359.7       |
| Other operating income, net (Note 24)                                 | (186.1)     | (22.8)      | (43.0)      |
|   | 1,150.4     | 1,119.9     | 993.7       |
| <b>Operating income before equity accounting and financial income</b> | 1,050.2     | 1,593.5     | 2,172.8     |
| <b>Equity accounting</b>  |             |             |             |
| Equity in the results of investees                                    | 0.8         | 1.3         | 0.7         |
| Amortization of goodwill (negative goodwill), net                     | (57.8)      | (152.5)     | (152.7)     |
| Foreign exchange variation  | (1.4)       | 3.6         | (9.6)       |
| Tax incentives  | 20.5        | 39.2        | 44.9        |
| Other   | 9.1         | (1.4)       | 9.1         |
|   | (28.8)      | (109.8)     | (107.6)     |
| <b>Financial income (expenses) (Note 23)</b>                          |             |             |             |
| Financial expenses  | (1,097.9)   | (675.8)     | (1,307.2)   |
| Financial income  | 159.5       | (33.6)      | 68.6        |
|   | (938.4)     | (709.4)     | (1,238.6)   |
| <b>Operating income</b>   | 83.0        | 774.3       | 826.6       |

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|   |               |               |               |
|---|---------------|---------------|---------------|
| Non-operating income (expenses), net (Note 25)          | 7.1           | (25.2)        | (29.8)        |
| <b>Income before income tax and social contribution</b> | <b>90.1</b>   | <b>749.1</b>  | <b>796.8</b>  |
| Income tax and social contribution                      |               |               |               |
| Current   | (88.1)        | (147.7)       | (226.5)       |
| Deferred  | 100.9         | (29.6)        | 141.4         |
| <b>Income before minority interests</b>                 | <b>102.9</b>  | <b>571.8</b>  | <b>711.7</b>  |
| Minority interests                                      | (1.6)         | 54.0          | (24.6)        |
| <b>Net income for the year</b>                          | <b>101.3</b>  | <b>625.8</b>  | <b>687.1</b>  |
| Shares outstanding at the end of the year (thousands)   | 356,039       | 362,056       | 362,056       |
| <b>Net income per share at year end R\$</b>             | <b>0.2845</b> | <b>1.7285</b> | <b>1.8978</b> |

The accompanying notes are an integral part of these financial statements.

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**Table of Contents**
**Braskem S.A. and its Subsidiaries**  
**Statement of Changes in Shareholders Equity**  
**In millions of reais**

|  | Capital reserves   |                | Revenue reserves |               |                   |                 | Retained earnings<br>(accumulated deficit) | Total   |
|--|--------------------|----------------|------------------|---------------|-------------------|-----------------|--|---------|
|  | Capital incentives | Tax incentives | Other            | Legal reserve | Retained earnings | Treasury shares |  |         |
| <b>At December 31, 2003</b>              | 1,887.4            | 743.7          | 0.6              |               |                   | (23.2)          | (495.9)                                    | 2,112.6 |
| Capital increase                         | 1,515.6            |                |                  |               |                   |                 |  | 1,515.6 |
| Exchange of shares                       |                    |                |                  |               |                   | 8.2             |  | 8.2     |
| Absorption of accumulated losses         |                    | (463.2)        |                  |               |                   |                 | 463.2                                      |         |
| Tax incentives                           |                    | 63.7           |                  |               |                   |                 |  | 63.7    |
| Prescribed dividends                     |                    |                |                  |               |                   |                 | 0.7  | 0.7     |
| Interest on own capital                  |                    |                |                  |               |                   |                 | (170.0)                                    | (170.0) |
| Net income for the year                  |                    |                |                  |               |                   |                 | 687.1                                      | 687.1   |
| Appropriations:                          |                    |                |                  |               |                   |                 |  |         |
| Legal reserve                            |                    |                |                  | 34.6          |                   |                 | (34.6)                                     |         |
| Proposed dividends                       |                    |                |                  |               |                   |                 | (34.2)                                     | (34.2)  |
| Retained earnings                        |                    |                |                  |               | 454.7             |                 | (454.7)                                    |         |
| <b>December 31, 2004</b>                 | 3,403.0            | 344.2          | 0.6              | 34.6          | 454.7             | (15.0)          | (38.4)                                     | 4,183.7 |
| Tax incentives                           |                    | 52.0           |                  |               |                   |                 |  | 52.0    |
| Interest on own capital (Note 20 (f))    |                    |                |                  |               |                   |                 | (270.0)                                    | (270.0) |
| Net income for the year                  |                    |                |                  |               |                   |                 | 625.8                                      | 625.8   |
| Appropriations:                          |                    |                |                  |               |                   |                 |  |         |
| Legal reserve                            |                    |                |                  | 34.3          |                   |                 | (34.3)                                     |         |
| Proposed dividends (Note 20 (e))         |                    |                |                  |               |                   |                 | (55.7)                                     | (55.7)  |
| Retained earnings                        |                    |                |                  |               | 325.7             |                 | (325.7)                                    |         |
| <b>December 31, 2005</b>                 | 3,403.0            | 396.2          | 0.6              | 68.9          | 780.4             | (15.0)          | (98.3)                                     | 4,535.8 |
| Capital increase (Note 1 (b) and 20 (a)) | 105.3              |                |                  |               |                   |                 |  | 105.3   |

|   |         |       |     |      |         |         |         |         |
|---|---------|-------|-----|------|---------|---------|---------|---------|
| Tax incentives  |         | 11.9  |     |      |         |         |         | 11.9    |
| Repurchase of shares (Note 20 (c))  |         |       |     |      | (240.6) |         |         | (240.6) |
| Effect of change in accounting practice (Note 12)                           |         |       |     |      |         |         | (164.9) | (164.9) |
| Transfer from reserve for absorption of prior year adjustments (Note 20(d)) |         |       |     |      | (164.9) |         | 164.9   |         |
| Net income for the year   |         |       |     |      |         |         | 101.3   | 101.3   |
| Appropriations:   |         |       |     |      |         |         |         |         |
| Legal reserve   |         | 3.9   |     |      |         |         | (3.9)   |         |
| Proposed dividends (Note 20 (e))  |         |       |     |      |         |         | (36.9)  | (36.9)  |
| Retained earnings   |         |       |     |      | 60.5    |         | (60.5)  |         |
| <b>December 31, 2006</b>  | 3,508.3 | 408.1 | 0.6 | 72.8 | 676.0   | (255.6) | (98.3)  | 4,311.9 |

The accompanying notes are an integral part of these financial statements.

**Table of Contents**

**Braskem S.A. and its Subsidiaries**  
**Consolidated Statements of Changes in Financial Position**  
**Years Ended December 31**  
**In millions of reais**

|  | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|--|-------------|-------------|-------------|
| <b>Financial resources were provided by:</b>                 |             |             |             |
| Operations   |             |             |             |
| Net income for the year                                      | 101.3       | 625.8       | 687.1       |
| Expenses (income) not affecting working capital:             |             |             |             |
| Depreciation, amortization and depletion                     | 962.4       | 841.5       | 798.1       |
| Equity accounting  |             |             |             |
| Equity in the results of investees                           | (0.8)       | (1.3)       | (0.7)       |
| Amortization of goodwill (negative goodwill), net            | 57.8        | 152.5       | 152.7       |
| Foreign exchange variation                                   | 1.4         | (3.6)       | 9.6         |
| Tax incentives   | (20.5)      | (39.2)      | (44.9)      |
| Adjustment to investments realization value                  | (11.4)      | 2.2         | (16.0)      |
| Impairment and disposal of long-lived assets                 | 4.4         | 5.1         | 23.7        |
| Long-term interest and monetary and exchange variations, net | 90.4        | (54.4)      | (94.9)      |
| Deferred tax expense (benefit)                               | (100.9)     | 29.6        | (141.4)     |
| Minority interest  | 1.6         | (54.0)      | 24.6        |
| Assignment of rights to use                                  | (19.7)      | (3.6)       | (20.7)      |
| Tax recovery   | (94.5)      |             |             |
| Other  | (16.1)      | (26.2)      | 67.2        |
| <br>   |             |             |             |
| Total resulting from operations                              | 955.4       | 1,474.4     | 1,444.4     |
| <br>   |             |             |             |
| Shareholders   |             |             |             |
| Capital increase   | 110.9       | 2.5         | 1,211.0     |
| Advance for future capital increase                          |             | 0.2         | 0.2         |
| Exchange of treasury stock                                   |             |             | 8.2         |
|  | 110.9       | 2.7         | 1,219.4     |
| <br>   |             |             |             |
| Third parties  |             |             |             |
| Transfer from long-term receivables to current assets        | 168.3       | 66.4        | 516.7       |
| Decrease in long-term assets                                 | 28.4        | 123.3       | 61.1        |
| Increase in long-term liabilities                            | 2,290.1     | 2,036.1     | 3,187.3     |
| Dividends receivable   | 2.0         | 2.0         |             |
| Tax incentives   | 32.4        | 91.4        | 112.5       |
| Net working capital of merged companies                      | 84.1        |             |             |
| Other  |             | 5.9         | 0.6         |
|  | 2,605.3     | 2,325.1     | 3,878.2     |

|                             |         |         |         |
|-----------------------------|---------|---------|---------|
| <b>Total funds provided</b> | 3,671.6 | 3,802.2 | 6,542.0 |
|-----------------------------|---------|---------|---------|

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**Table of Contents****Braskem S.A. and its Subsidiaries****Consolidated Statements of Changes in Financial Position****Years Ended December 31****In millions of reais****(Continued)**

|  | <b>2006</b>    | <b>2005</b>    | <b>2004</b>    |
|--|----------------|----------------|----------------|
| <b>Financial resources were used for:</b>                  |                |                |                |
| Dividends proposed and interest on own capital             | 66.2           | 331.3          | 209.8          |
| Transfer from long-term liabilities to current liabilities | 24.8           | 316.2          | 48.4           |
| Transfer from long-term financing to current liabilities   | 1,767.8        | 504.2          | 2,172.3        |
| Settlement of long-term financing                          | 634.0          | 617.2          | 1,017.3        |
| Decrease of current liabilities, net                       | 4.3            | 117.8          | 55.5           |
| Redemption of shares / debentures                          | 192.7          | 9.1            |                |
| Decrease in long-term liabilities                          | 148.7          | 3.1            | 126.1          |
| Increase in long-term receivables                          | 202.4          | 507.7          | 123.7          |
| Permanent assets   |                |                |                |
| Investments  | 483.0          | 22.5           | 23.6           |
| Property, plant, equipment and intangible assets           | 1,056.6        | 965.3          | 442.3          |
| Deferred charges   | 40.3           | 87.6           | 549.4          |
| <b>Total funds used</b>                                    | <b>4,620.8</b> | <b>3,482.0</b> | <b>4,768.4</b> |
| <b>Increase (decrease) in working capital</b>              | <b>(949.2)</b> | <b>320.2</b>   | <b>1,773.6</b> |
| <b>Changes in working capital</b>                          |                |                |                |
| <b>Current assets</b>                                      |                |                |                |
| At the end of the year                                     | 5,951.0        | 5,837.5        | 5,668.3        |
| At the beginning of the year                               | 5,837.5        | 5,668.3        | 4,167.4        |
|  | 113.5          | 169.2          | 1,500.9        |
| <b>Current liabilities</b>                                 |                |                |                |
| At the end of the year                                     | 5,506.9        | 4,444.2        | 4,595.2        |
| At the beginning of the year                               | 4,444.2        | 4,595.2        | 4,867.9        |
|  | 1,062.7        | (151.0)        | (272.7)        |
| <b>Increase (decrease) in working capital</b>              | <b>(949.2)</b> | <b>320.2</b>   | <b>1,773.6</b> |

The accompanying notes are an integral part of these financial statements.

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**Braskem S.A. and its Subsidiaries**  
**Consolidated Statements of Cash Flows**  
**Years Ended December 31**  
**In millions of reais**

|   | <b>2006</b>      | <b>2005</b>      | <b>2004</b>      |
|---|------------------|------------------|------------------|
| Net income for the year                                       | 101.3            | 625.8            | 687.1            |
| Adjustment to reconcile net income to cash provided:          |                  |                  |                  |
| Depreciation, amortization and depletion                      | 962.4            | 841.5            | 798.1            |
| Amortization of goodwill (negative goodwill), net             | 57.8             | 152.5            | 152.7            |
| Equity in earnings of associated companies                    | (0.8)            | (1.3)            | (0.7)            |
| Tax incentives  | (20.5)           | (39.2)           | (44.9)           |
| Foreign Exchange variation on investments                     | 1.4              | (3.6)            | 9.6              |
| Adjustment to realization value of investments                | (11.4)           | 2.2              | (16.0)           |
| Loss on permanent assets disposed of                          | 1.4              | 2.2              | 23.7             |
| Interest and monetary and exchange variations, net            | (1.3)            | (133.1)          | (336.2)          |
| Minority interest   | 1.6              | (54.0)           | 24.6             |
| Tax recovery  | (94.5)           |                  |                  |
| Deferred tax expense (benefit)                                | (100.9)          | 29.6             | (141.4)          |
| Other   | 5.3              | (30.9)           | 26.0             |
| Decrease (increase) in assets:                                |                  |                  |                  |
| Effect of merger on cash of subsidiaries (i)                  | 8.8              |                  |                  |
| Other investments   | (347.1)          | (82.1)           | 47.8             |
| Trade accounts receivable                                     | 53.9             | 161.7            | (451.7)          |
| Fair market value of derivative financial instruments         |                  |                  | (4.1)            |
| Inventories   | (148.2)          | (51.5)           | (389.6)          |
| Taxes recoverable   | (462.5)          | (130.3)          | 289.4            |
| Prepaid expenses  | (56.7)           | 16.0             | 29.6             |
| Other receivables   | (34.6)           | (30.1)           | 28.1             |
| Increase (decrease) in liabilities:                           |                  |                  |                  |
| Suppliers   | 415.0            | 485.1            | 1,152.1          |
| Taxes and contributions payable                               | (66.5)           | (79.3)           | 174.3            |
| Tax incentives  | 32.4             | 91.2             | 112.5            |
| Advances from customers                                       | (24.4)           | (0.6)            | (212.3)          |
| Other liabilities   | 133.4            | (52.4)           | (42.7)           |
| <b>Net cash provided by operating activities</b>              | <b>405.3</b>     | <b>1,719.4</b>   | <b>1,916.0</b>   |
| Proceeds from sale of permanent assets                        | 0.9              | 1.8              |                  |
| Additions to investments                                      | (222.7)          | (34.0)           | (23.6)           |
| Additions to property, plant, equipment and intangible assets | (953.0)          | (930.2)          | (704.4)          |
| Additions to deferred charges                                 | (40.3)           | (87.6)           | (287.2)          |
| Dividends received  | 2.0              | 2.0              | 0.8              |
| <b>Net cash used in investing activities</b>                  | <b>(1,213.1)</b> | <b>(1,048.0)</b> | <b>(1,014.4)</b> |



**Table of Contents****Braskem S.A. and its Subsidiaries****Consolidated Statements of Cash Flows****Years Ended December 31****In millions of reais****(Continued)**

|  | <b>2006</b>  | <b>2005</b>    | <b>2004</b>  |
|--|--------------|----------------|--------------|
| Short-term debt  |              |                |              |
| Issuances  | 2,793.5      | 948.3          | 2,059.9      |
| Repayment  | (3,613.8)    | (2,338.8)      | (4,595.7)    |
| Long-term debt   |              |                |              |
| Issuances  | 2,235.8      | 1,624.7        | 2,454.2      |
| Repayment  | (659.1)      | (617.2)        | (991.6)      |
| Quotas (shares) subject to mandatory redemption            |              | 400.0          | 88.3         |
| Related parties  |              |                |              |
| Issuances  | 0.2          | 0.2            | 39.9         |
| Repayment  | (4.1)        | (124.7)        | (109.2)      |
| Dividends paid to shareholders and minorities              | (343.4)      | (208.7)        | (4.9)        |
| Share issue  | 5.4          | 2.5            | 1,211.0      |
| Treasury share re-issuances (purchases)                    | (192.7)      |                | 8.2          |
| Other  | (2.6)        | (16.0)         | 5.9          |
| <b>Net cash provided by (used in) financing activities</b> | <b>219.2</b> | <b>(329.7)</b> | <b>166.0</b> |
| Increase (decrease) in cash and cash equivalents           | (588.6)      | 341.7          | 1,067.6      |
| Represented by   |              |                |              |
| Cash and cash equivalents, beginning of year               | 2,135.7      | 1,794.0        | 726.4        |
| Cash and cash equivalents, end of year                     | 1,547.1      | 2,135.7        | 1,794.0      |
| Increase (decrease) in cash and cash equivalents           | (588.6)      | 341.7          | 1,067.6      |

**Supplemental information****Cash paid during the year for:**

|              |       |       |         |
|--------------|-------|-------|---------|
| Interest     | 537.0 | 508.0 | 1,029.4 |
| Income taxes | 1.6   | 16.8  | 13.9    |

**Major non-cash transactions:**

- (i) Issue of Company shares and use of treasury shares to acquire minority interests in its subsidiaries (Note 1 (b)) affecting minority interests and share capital;

The accompanying notes are an integral part of these financial statements.

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**Braskem S.A. and its Subsidiaries**

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**at December 31, 2006, 2005 and 2004**

**All amounts in millions of *reais*, unless otherwise indicated**

**1 Operations**

(a) Braskem S.A. ( Braskem ) and its subsidiaries, including its jointly-controlled companies (together, we , us , our the Company ), is the largest integrated petrochemical cracker and thermoplastics producer in Brazil, and produces a diversified portfolio of petrochemical products. Braskem s principal corporate objective is manufacturing, selling, importing and exporting chemical and petrochemical products and fuels, as well as producing and supplying utilities to companies in the Camaçari Petrochemical Complex in Bahia, Brazil and rendering of services to those companies.

The Company s operations are structured in four business units: Basic Petrochemicals, Polyolefins, Vynils and Business Development.

**(b) Formation of Braskem**

Since its inception on August 16, 2002, the Company has undergone a major corporate restructuring process, disclosed to the market through material event notices. The major developments during 2004, 2005 and 2006 can be summarized as follows:

**(i) Copene Monômeros Especiais S.A.**

Under an agreement for Purchase and Sale of Shares, dated February 3, 2004, the Company purchased the outstanding minority shareholders of Copene Monômeros Especiais S.A. ( Monômeros ), becoming owner of 100% of the shares of this subsidiary. The acquisition price totaled R\$ 14.8, corresponding to the book value of the shares acquired at December 31, 2003. On March 31, 2004, the Extraordinary General Meeting approved the upstream merger of Monômeros into Braskem.

**(ii) Acquisition of minority interests of Polialden**

On December 14, 2004, the Board of Directors approved the use of 505,050,433 Class A preferred shares of the Company, held in treasury, to be exchanged for 47,846,610 preferred shares of the subsidiary Polialden Petroquímica S.A. ( Polialden ), held with third parties. In this transaction, the Company recorded negative goodwill of R\$ 28.8.

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**(iii) Acquisition Companhia Alagoas Industrial S.A.'s shares**

In February 2005, under a Share Purchase and Sale Agreement entered with Petrobras Química - Petroquisa S.A. ( Petroquisa ), the Company acquired 23,465,165 shares corresponding to 13.74% of the capital of Companhia Alagoas Industrial ( CINAL ), for

R\$ 13.4. In this transaction, the Company recorded goodwill of R\$ 0.4, fully amortized since it is grounded in other economic reasons

**(iv) Odebrecht Química S.A. ( Odequi )**

The Extraordinary General Meeting, held on March 31, 2005, approved the legal merger of Odequi into Braskem.

**(v) Petroquisa's option to increase its share in the voting capital of the Company**

On April 29, 2005, Odebrecht S.A. ( Odebrecht ), Nordeste Química S.A. ( Norquisa ), ODBPAR Investimentos S.A. ( ODBPAR ) and Petroquisa signed the second amendment of an agreement whereby Petroquisa was granted an option to increase its share in the voting capital of the Company by up to 30%, through the subscription of new shares in the equity interest (i) ownership interest in petrochemical companies located at the Triunfo Petrochemical Complex, in Rio Grande do Sul; and (ii) ownership interests in other petrochemical companies considered of a strategic nature by the Company.

The process was completed on March 31, 2006 when, in the absence of agreement on the terms and conditions, Petroquisa chose not to exercise the option to increase its percentage holding in the Company's voting capital. Accordingly, Petroquisa's interests remains at 10.02% and 8.45% of the voting and total capital of the Company, respectively.

**(vi) Petroquímica Paulínia S.A.**

At a meeting held on June 22, 2005, the boards of directors of the Company and Petroquisa approved capital expenditures of US\$ 240.0 million to build a plant for the production of polypropilene in Paulínia, São Paulo. The investment will be made through the joint venture company Petroquímica Paulínia S.A. ( Petroquímica Paulínia ), which was organized on September 16, 2005. On June 5, 2006, the Board of Directors of the Company approved an upward review in the investment amount to US\$ 356 million.

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**(vii) Braskem Argentina S.R.L.**

At a meeting held on November 8, 2005, the Board of Directors of the Company approved the organization of an entity in Argentina, named Braskem Argentina S.R.L. ( Braskem Argentina ), as a limited partnership, having as partners the Company and Braskem Distribuidora, holding 98% and 2% of the capital, respectively.

**(viii) Acquisition Politeno Indústria e Comércio S.A. s shares**

On April 4, 2006, Braskem acquired from Suzano Petroquímica, Sumitomo Chemical and Itochu Corporation 100% of the common and preferred shares of Politeno Indústria e Comércio S.A. ( Politeno ) held by those companies, which comprises 62.2% of the Politeno total share capital.

Braskem now holds 100% of the voting capital and 96.16% of the total capital of Politeno, a company located in the Northeast Petrochemical Complex, with an annual production capacity of 360 thousand metric tons of polyethylene.

The initial consideration paid by Braskem was R\$ 237.5, equal to US\$ 111.3. This portion gave rise to a negative goodwill of R\$ 73.4, subject to change upon determination of the final purchase price of the acquisition.

The final amount to be paid by the Company for the shares so acquired will be computed in November 2007, based on Politeno s average performance over the 18 months subsequent to the execution of the purchase and sale agreement, in accordance with the difference between the prices of polyethylene and ethylene in the Brazilian market, audited by an independent firm appointed by the former shareholders. In order to record the commitment to pay for this acquisition, the Company projected the variables that will define the final price of the shares and, at December 31, 2006, recognized a provision to supplement the estimated price, stated in current liabilities, under Other provisions and accounts payable . This gave rise to a goodwill of R\$ 79,8. The provision is subject to changes on account of the fluctuation of market prices and conditions up to the actual payment date.

**(ix) Merger of Polialden**

The Extraordinary General Meeting held on May 31, 2006 approved the merger of Polialden into the Company, through an exchange of shares and based on the book value of Polialden s shareholders equity as of March 31, 2006, in the amount of R\$ 289.9. The exchange ratio of Polialden shares for Braskem shares was determined based on the market value of shareholders equity as of March 31, 2006, according to appraisal reports issued by independent experts. This legal merger, resulted in the issuance of new shares by Braskem for the minorities which exchanged shares (note 20 a.) and cash payment by



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Braskem to minorities who did not accept the share exchange in July 2006 (note 20 c) resulted in the acquisition of all outstanding minorities of Polialden. Previously Braskem had acquired control of Polialden and other minorities prior to 2004 and on December 14, 2004 (see note b (ii)), respectively, which resulted in goodwill at the date of the legal merger of R\$337.3 and negative goodwill of R\$28.8, respectively.

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Shares in Polialden held by third parties were exchanged for Braskem class A preferred at the ratio of 33.62 shares of Braskem for each 1,000 shares in Polialden, which corresponded to an appreciation of 6.76% at the ratio derived from the appraisal reports of the market value of shareholders' equity, as shown below:

|  | <b>Braskem</b>   | <b>Polialden</b> |
|--|------------------|------------------|
| Current number of shares issued and outstanding  | 362,523,521      | 645,253,380      |
| Market value of shareholders' equity (in R\$)  | 8,202,482,686.96 | 459,721,902.03   |
| Value per share based on the market value of shareholders' equity (in R\$)                           | 22.626           | 0.713            |
| Exchange ratio - Shareholders' equity at market values   | 31.49            | 1.00             |
| Book value of shareholders' equity (in R\$)  | 4,650,559,014.63 | 289,940,899.44   |
| Value per share based on the book value (in R\$)   | 12.828           | 0.449            |
| Ratio of exchange of Polialden preferred stock with Braskem class A preferred stock under the merger | 33.62            | 1.00             |

The equity variations determined during the period from the merger base date and the actual merger were taken to the statement of operations of Braskem, as equity in the earnings.

The balance of goodwill as of the legal merger date amounted to R\$ 337.3 and was supported by future profitability. Such amount was reclassified to deferred charges after the legal merger. Negative goodwill after the legal merger was no longer related to any investment and therefore the amount of R\$53.0 was written off to the income statement under amortization of goodwill (negative goodwill), net.

Upon the merger of Polialden, the Company's share capital was increased by R\$ 105.3, through the issuance of 7,878,725 class A preferred shares. The Company's share capital after the merger total R\$ 3,508.3, consisting of 123,492,142 common shares, 246,107,138 class A preferred shares and 803,066 class B preferred shares (Note 20 (a)). These shares were fully entitled for distribution of net income in the current year.

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**(x) Cinal spin-off**

From May 19, 2006 through June 9, 2006 the Company acquired 13.18 % of minorities interests of Cinal. The purchase price was R\$ 10.9 and the goodwill recorded was R\$ 0.1.

Following the acquisition, the Extraordinary General meeting held on July 20, 2006 approved the partial spin-off of Cinal and the related legal merger of Cinal's industrial assets into the Company. This transaction did not generated any impact in the consolidated financial statements of the Company, because it was under common control.

**(xi) Constitution of Braskem Europe B.V.**

At a meeting held on September 29, 2006, the Board of Directors of the Company approved the constitution of an entity in Netherlands, named Braskem Europe B.V. ( Braskem Europa ), as a limited liability partnership, having the Company as partner holding 100% of the capital.

**(c) Administrative Council for Economic Defense CADE**

On September 14, 2005, CADE approved, by unanimous vote and with no restrictions, the transactions resulting in the formation of the Company in 2002, which had given rise to a notice of potential economic concentration.

On July 19, 2006, CADE approved, by unanimous vote, the acquisition of Politeño by the Company (Note 1(b)). CADE members took this decision based on their understanding that the Brazilian petrochemical industry is part of an international market and therefore the transaction do not threaten competition in Brazil.

**(d) Reverse share split and split of American Depositary Shares ( ADS )**

In order to increase the trading liquidity of the Company's shares, the shareholders at an Extraordinary General Meeting held on March 31, 2005, approved the reverse split of all classes of Braskem's shares, on the basis of one share for each 250 existing shares. As a result, a change in the ratio of the American Depositary Shares representing Braskem's Class A preferred shares ( ADSs ) was also made on the basis of two ADSs for each existing ADS.

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As from May 16, 2005, the shares have been quoted and negotiated in unitary lots on the São Paulo Stock Exchange ( Bovespa ) and the New York Stock Exchange ( NYSE ), giving effect to the reverse share split and the change in the ratio for the ADSs, respectively.

The net income per outstanding share for each of the years presented in the consolidated Statements of Operations was as follows:

|                              | <b>Without giving<br/>effect<br/>to the reverse<br/>share<br/>split (per<br/>thousand<br/>shares)</b> | <b>As presented<br/>after<br/>giving effect to<br/>the<br/>reverse share<br/>split<br/>(per share)</b> |
|------------------------------|---|--|
| Year ended December 31, 2006 |   | 0.2845   |
| Year ended December 31, 2005 | 6.9138  | 1.7285   |
| Year ended December 31, 2004 | 7.5907  | 1.8977   |

**(e) Corporate governance**

Braskem agreed to comply with Level 1 of the Corporate Governance Standards of the Bovespa, which mainly commits the Company to (i) improve information provided to the market; and (ii) to increase the percentage of capital available for trading in the market, which Braskem satisfied through the Global Offering in 2004, reaching approximately 47% of free float. The Company intends to reach Level 2 of Corporate Governance Standards of the Bovespa in due time.

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**2 Presentation of the financial statements**

The financial statements have been prepared in accordance with the accounting practices adopted in Brazil ( Brazilian GAAP ), which are based on:

Brazilian Law N° 6404/76, as amended by Brazilian Law N° 9457/97 and Brazilian Law N° 10303/01;

the rules and regulations of the Brazilian Securities Commission (the CVM ); and

the accounting standards issued by the Brazilian Institute of Independent Accountants (Instituto dos Auditores Independentes do Brasil or IBRACON ).

The consolidated financial statements prepared by the Company for statutory purposes, which include the stand-alone financial statements of Braskem S.A. (holding company), were filed with the CVM on February 8, 2007. The financial statements presented herein do not include the holding company s stand-alone financial statements and are not intended to be used for statutory purposes.

The following reclassifications and procedures were made in 2005, for a better presentation and comparison among 2006 and 2005 in the financial statements:

In accordance with IBRACON Technical Interpretation 01/2006, beginning January 1, 2006 the amount of R\$ 400.2 related to programmed maintenance shutdown was reclassified from deferred charges to property, plant and equipment; and

Pursuant to CVM Release 01/2006, the Company now presents liabilities related to quotas subject to mandatory redemption under loans and financing. Accordingly, the comparative 2005 balance sheet herein reflects the reclassification of R\$ 629.5, for both short and long term liabilities.

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These reclassifications and procedures for 2005 can be summarized as follows:

|   | <b>Published<br/>2005</b> | <b>Reclassification</b> | <b>Reclassified<br/>2005</b> |
|---|---------------------------|-------------------------|------------------------------|
| <b>Assets</b>                                     |                           |                         |                              |
| <b>Current assets</b>                             |                           |                         |                              |
| Deferred income tax and social contribution       | 2.4                       | 19.6                    | 22.0                         |
| <b>Long-term assets</b>                           |                           |                         |                              |
| Deferred income tax and social contribution       | 292.6                     | (19.6)                  | 273.0                        |
| <b>Permanent assets</b>                           |                           |                         |                              |
| Property, plant and equipment                     | 5,964.2                   | 400.2                   | 6,364.4                      |
| Intangible assets                                 |                           | 28.4                    | 28.4                         |
| Deferred charges                                  | 2,660.3                   | (428.6)                 | 2,231.7                      |
| <b>Current liabilities</b>                        |                           |                         |                              |
| Loans and financing short-term                    | 895.0                     | 225.4                   | 1,120.4                      |
| Quotas subject to mandatory redemption short-term | 225.4                     | (225.4)                 |                              |
| <b>Long-term liabilities</b>                      |                           |                         |                              |
| Loans and financing long-term                     | 2,857.5                   | 404.1                   | 3,261.6                      |
| Quotas subject to mandatory redemption long-term  | 404.1                     | (404.1)                 |                              |

The financial statements for the year ended December 31, 2006 consider the full consolidation of Politeno as from April 1, 2006. The condensed balance sheets and statements of operations of Politeno are presented in Note 3 (g).

### **3 Significant accounting practices**

These financial statements were approved by the Board of Directors of the Company on May 29, 2007.

#### **(a) Use of estimates**

In the preparation of the financial statements, it is necessary to use estimates to record certain assets, liabilities and transactions. The Company's financial statements include, therefore, various estimates regarding derivatives and the selection of the useful lives of property, plant and equipment, deferred charges amortization periods, as well as provisions for contingencies, income tax and other similar amounts.

#### **(b) Revenue recognition and other income statement items**

Revenue is recognized for products sales when risk and title are transferred to the Company's customers.

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Title generally passes when the product is delivered to our customers or their freight carriers. Freight expenses are reported within net sales and amounted R\$ 366.9, R\$ 340.2 and R\$ 285.4, in 2006, 2005 and 2004, respectively.

The provisions for income tax and value-added tax on sales and services (Imposto sobre Circulação de Mercadorias e Serviços, or ICMS ) are recorded gross of the tax incentive portions, with the amounts related to tax exemption and reduction recorded within capital reserves.

Monetary and exchange variations of foreign currency assets and liabilities are classified as financial income and financial expenses, respectively.

The Company has recognized in the results of each year the change in market value for derivative instruments related to liabilities indexed to foreign currency or international interest rates. See Notes 22 and 23.

Advertising expenses are recorded when incurred and were not significant for the years presented herein.

Earnings per share are calculated based on the number of outstanding shares on the balance sheet date.

**(c) Current and non-current assets**

Cash and cash equivalents consist principally of cash deposits and marketable securities or investments maturing within 90 days or less (Note (4)).

Other investments refers basically to marketable securities that are recorded at the lower of cost and market value, including accrued income earned to the balance sheet date which is not significantly different from market value.

Derivative instruments are recorded at their estimated fair value, based on market quotations for similar instruments as to foreign exchange and interest rates.

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The allowance for doubtful accounts is set up at an amount considered sufficient to cover probable losses on the realization of the receivables, taking into account the Company's loss experience. In order to determine the overall adequacy of the allowance for doubtful accounts, we evaluate the amount and characteristics of our accounts receivable on a monthly basis.

Inventories are stated at average purchase or production cost, which is lower than replacement cost or realization value. Imports in transit are stated at the accumulated cost of each import. Inventories of consumable materials ( Warehouse ) are classified in current assets or long-term assets, considering their history of consumption.

Deferred tax assets are recognized in accordance with CVM Deliberation N° 273 and CVM Instruction N° 371, when recoverability is more likely than not. Valuation allowances are recorded for the amounts that will be recovered after ten years. Tax deductible goodwill generates an income tax benefit to the extent that it has been amortized.

Judicial deposits are stated net of the related contingent liabilities, pursuant to CVM Deliberation 489/05.

Other assets are shown at realizable values, including, where applicable, accrued income and monetary variations, or at cost in the case of prepaid expenses.

**(d) Permanent assets**

Permanent assets are stated at cost indexed for inflation through December 31, 1995, and take into consideration the following:

Investments in associated companies are accounted for using the equity method, plus unamortized goodwill/negative goodwill. Goodwill is calculated as the difference between the amount paid and the book value of net assets acquired. Total goodwill is divided between the fair values of assets and expected future profitability of the investees, and is amortized over the useful life of the related assets or up to ten years in the case of future profitability. Goodwill in legally merged companies is transferred to property, plant and equipment and deferred charges, when based on asset appreciation and future profitability of the investees, respectively. Other investments are carried at the cost of acquisition adjusted for any permanent loss, if applicable;



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Property, plant and equipment are shown at acquisition or construction cost and, as from 1997, includes capitalized interest incurred during the construction period. Capitalized interest is added to assets and depreciated as from the date they become operational;

Depreciation of property, plant and equipment is recorded on the straight-line basis at the rates mentioned in Note 12;

Amortization of deferred charges is recorded over a period of up to ten years, as from the time benefits begin to accrue;

As from January 2006, in accordance with IBRACON Technical Interpretation 01/2006, the Company records all programmed maintenance shutdown expenses in property, plant and equipment, as Machinery, equipment and facilities. Such stoppages occur at scheduled periods at intervals from two to six years and the related expenses are depreciated until the beginning of the next maintenance shutdown (Note 12); and

Impairment provisions are recorded when the projected operating income is not sufficient to absorb the depreciation or amortization of permanent assets. During 2004, the Company recorded an impairment provision of R\$12.7, related to the fair market values of some machinery and equipment. No impairment provision was recorded in either 2006 and 2005.

**(e) Current and non-current liabilities**

These liabilities are stated at known or estimated amounts, including accrued charges and monetary and exchange adjustments, as applicable.

Defined benefit pension plans are accounted for based on the calculations made by independent actuaries, based on assumptions provided by the Company.

Provisions are recorded based on (i) current legislation (even when management believes that this legislation may be considered unconstitutional); (ii) the need to eliminate contingent gains upon credit offsetting as a result of judicial claims; and (iii) estimated payments of indemnities considered probable.

**(f) Deferred income**

Deferred income includes negative goodwill of merged companies, supported by the expected future profitability of those companies.

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The consolidated financial statements were prepared in accordance with the consolidation principles set forth in the Brazilian corporate law and supplementary standards of CVM and include the financial statements of Braskem, its subsidiaries, jointly-controlled companies, and Special Purpose Entities ( SPE s ) in which the Company has direct or indirect share control, as shown below:

|   |        |                                      | <b>Interest in total<br/>capital - %</b> |             |             |
|---|--------|--------------------------------------|--|-------------|-------------|
|   |        | <b>Head<br/>office<br/>(country)</b> | <b>2006</b>                              | <b>2005</b> | <b>2004</b> |
| <b>Subsidiaries</b>                                     |        |                                      |  |             |             |
| Braskem Argentina                                       | (i)    | Argentina                            | 100.00                                   | 100.00      |             |
| Braskem America Inc. ( Braskem America )                | (ii)   | USA                                  | 100.00                                   | 63.68       | 63.68       |
| Braskem Distribuidora de Combustíveis<br>Ltda.          | (xiv)  | Brazil                               | 100.00                                   | 100.00      | 100.00      |
| Braskem Europa  | (iii)  | Holland                              | 100.00                                   |             |             |
| Braskem Incorporated Ltd.                               |        | Cayman<br>Islands                    | 100.00                                   | 100.00      | 100.00      |
| Braskem Participações S.A.                              |        | Brazil                               | 100.00                                   | 100.00      | 100.00      |
| Braskem International Ltd. ( Braskem<br>International ) | (iv)   | Bahamas                              |  | 100.00      | 100.00      |
| CINAL   | (v)    | Brazil                               | 100.00                                   | 86.82       | 63.03       |
| CPP Companhia Petroquímica Paulista<br>( CPP )          |        | Brazil                               | 79.70                                    | 79.70       | 90.71       |
| Polialden   | (vi)   | Brazil                               |  | 63.68       | 63.68       |
| Politeno  | (vii)  | Brazil                               | 96.16                                    |             |             |
| Tegal Terminal de Gases Ltda. ( Tegal )                 | (viii) | Brazil                               | 95.83                                    | 90.79       | 90.79       |
| Investimentos Petroquímicos Ltda. ( IPL )               | (xv)   | Brazil                               |  | 100.00      | 100.00      |
| Braskem Importação e Exportação Ltda.                   |        | Brazil                               | 100.00                                   | 100.00      | 100.00      |
| Overseas  | (xvi)  | Cayman<br>Islands                    | 100.00                                   | 100.00      | 100.00      |
| Lantana   |        | Bahamas                              | 100.00                                   | 100.00      | 100.00      |
| <b>Jointly-controlled companies</b>                     |        |                                      |  |             |             |
| CETREL S.A. Empresa de Proteção<br>Ambiental ( CETREL ) | (ix)   |                                      |  |             |             |
| Companhia Petroquímica do Sul<br>( COPESUL )            | (x)    | Brazil                               | 49.03                                    | 48.02       | 40.56       |
| Petroflex Indústria e Comércio S.A.                     |        | Brazil                               | 29.46                                    | 29.46       | 29.46       |
| Petroquímica Paulínia                                   | (xi)   | Brazil                               | 20.12                                    | 20.12       | 20.12       |
| Politeno  | (vii)  | Brazil                               | 60.00                                    | 60.00       |             |
|   |        |                                      |  | 33.96       | 33.96       |
| <b>Special-purpose entities ( SPE s )</b>               |        |                                      |  |             |             |
|   | (xii)  |                                      |  |             |             |

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|  |        |          |        |        |        |
|--|--------|----------|--------|--------|--------|
| Chemical Fundo de Investimento em Direitos Creditórios ( Fundo Chemical )    | (xiii) | Brazil   | 100.00 | 11.58  | 10.65  |
| Chemical Fundo de Investimento em Direitos Creditórios ( Fundo Chemical II ) | (xiii) | Brazil   | 9.19   | 9.09   |        |
| Fundo Parin  |        | Guernsey | 100.00 | 100.00 |        |
| Guardian-Protected Cell Company ( Guardian )                                 | (xvii) | Guernsey |        | 100.00 | 100.00 |
| Sol-Fundo de Aplicação em Cotas de Fundos de Investimento ( FIQ Sol )        |        | Brazil   | 100.00 | 100.00 | 100.00 |

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**Braskem S.A. and its Subsidiaries  
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**All amounts in millions of *reais*, unless otherwise indicated**

- (i) Including the interest of subsidiary Braskem Distribuidora, Braskem interest amounts to 100%.
- (ii) Became a direct subsidiary of Braskem after Polialden's merger into the Company on May 31, 2006 (Note 1(c)).
- (iii) Start-up in September 2006 (Note 1(c)).
- (iv) Wound up in March 2006.
- (v) In June 2006, the Company acquired the remaining shares from minority stockholders (Note 1(c)).
- (vi) Merged into the Company on May 31, 2006 (Note 1(c)).
- (vii) Jointly-controlled entity until March 31, 2006. In the second quarter of 2006, the Company acquired the remaining share

control of  
Politeno (Note  
1(c)).

- (viii) Interest acquired from subsidiary.
- (ix) Investments proportionally consolidated, pursuant to CVM Instruction 247/96.
- (x) Including the interest of subsidiary CINAL, Braskem interest amounts to 53.61%. Jointly-controlled entity pursuant to the provisions of the stockholders agreement.
- (xi) Jointly-controlled entity as a result of shareholders agreement provisions.
- (xii) Investments consolidated in accordance with CVM Instruction 408/04.
- (xiii) Interest corresponding to subordinated quotas held by Braskem.
- (xiv) Upon the merger of IPL, the investment in Braskem Importação e Exportação is held by Braskem

Distribuidora.

(xv) Merged into  
Braskem  
Distribuidora in  
September 2006.

(xvi) Company in  
process of  
winding up.

(xvii) Fund wound up in  
October 2006.

In the consolidated financial statements, the intercompany investments and equity in the results, as well as the intercompany assets, liabilities, income, expenses and unrealized gains arising from transactions between consolidated companies have been eliminated.

Minority interest in the equity and in the results of subsidiaries has been segregated in the consolidated balance sheets and statements of operations for the consolidated years, respectively. Minority interests correspond to the respective participations in the capital of CPP, Politeo and Tegal.

Goodwill is classified to a specific account in permanent assets, in accordance with CVM Instruction 247/96.

Negative goodwill is reclassified to Deferred income .

Pursuant to paragraph 1, article 23 of CVM Normative Instruction CVM 247/96 and authorization by CVM Letter SNC 004/2007, the Company has not proportionally consolidated the balance sheet of a pre-operating jointly-controlled company Companhia de Desenvolvimento Rio Verde CODEVERDE, at December 31, 2006 and 2005. Codeverde has no operations to date and is accounted for under the equity method. Its balance sheet information does not show significant changes and does not affect, in any material aspect, the Company's consolidated financial statements.

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CODEVERDE balance sheet (unaudited) is summarized as follows:

|  | <b>2006</b> | <b>Unaudited<br/>2005</b> |
|--|-------------|---------------------------|
| Assets                                     |             |                           |
| Current assets                             | 0.3         | 0.4                       |
| Non-current assets                         | 0.1         |                           |
| Permanent assets                           | 45.0        | 43.6                      |
| <br>                                       |             |                           |
| Total assets                               | 45.4        | 44.0                      |
| <br>                                       |             |                           |
| Liabilities and stockholders' equity       |             |                           |
| Current liabilities                        | 0.1         | 0.1                       |
| Non-current liabilities                    | 1.4         | 1.1                       |
| Shareholders' equity                       | 43.9        | 42.8                      |
| <br>                                       |             |                           |
| Total liabilities and stockholders' equity | 45.4        | 44.0                      |

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The balance sheets and statements of operations of jointly-controlled companies and SPE s can be summarized as follows:

|   | <b>Copesul</b> |             |             | <b>Cetrel (i)</b> |             |             | <b>Petroflex(i)</b> |             |             |
|---|----------------|-------------|-------------|-------------------|-------------|-------------|---------------------|-------------|-------------|
|   | <b>2006</b>    | <b>2005</b> | <b>2004</b> | <b>2006</b>       | <b>2005</b> | <b>2004</b> | <b>2006</b>         | <b>2005</b> | <b>2004</b> |
| Assets                                    |                |             |             |                   |             |             |                     |             |             |
| Current assets                            | 1,261.8        | 907.9       | 754.0       | 25.5              | 24.3        | 27.8        | 605.0               | 499.5       | 591.2       |
| Long-term receivables                     | 154.6          | 154.9       | 294.8       | 12.3              | 15.0        | 12.9        | 31.3                | 29.1        | 35.8        |
| Permanent assets                          | 1,050.2        | 1,125.8     | 1,158.8     | 131.2             | 111.5       | 108.3       | 437.0               | 384.3       | 330.4       |
| Total assets                              | 2,466.6        | 2,188.6     | 2,207.6     | 169.0             | 150.8       | 149.0       | 1,073.3             | 912.9       | 957.4       |
| Liabilities and shareholders equity       |                |             |             |                   |             |             |                     |             |             |
| Current liabilities                       | 840.7          | 701.6       | 745.7       | 20.3              | 20.9        | 26.4        | 390.7               | 474.9       | 363.7       |
| Long-term liabilities                     | 325.7          | 246.5       | 307.1       | 39.2              | 31.9        | 66.0        | 375.8               | 159.1       | 338.0       |
| Shareholders equity                       | 1,300.2        | 1,240.5     | 1,154.8     | 109.5             | 98.0        | 56.6        | 306.8               | 278.9       | 255.7       |
| Total liabilities and shareholders equity | 2,466.6        | 2,188.6     | 2,207.6     | 169.0             | 150.8       | 149.0       | 1,073.3             | 912.9       | 957.4       |
| Statement of income                       |                |             |             |                   |             |             |                     |             |             |
| Net sales                                 | 6,299.2        | 5,552.6     | 5,374.1     | 106.2             | 98.2        | 81.8        | 1,361.5             | 1,373.2     | 1,306.0     |
| Cost of goods sold and services rendered  | (5,292.3)      | (4,610.4)   | (4,417.6)   | (74.0)            | (79.6)      | (64.1)      | (1,197.0)           | (1,088.9)   | (1,043.4)   |
| Gross profit                              | 1,006.9        | 942.2       | 956.5       | 32.2              | 18.6        | 17.7        | 164.5               | 284.3       | 262.6       |



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|  |         |         |         |        |        |        |         |         |         |
|--|---------|---------|---------|--------|--------|--------|---------|---------|---------|
| Operating expenses, net                          | (117.5) | (151.1) | (155.3) | (19.7) | (11.1) | (25.3) | (131.3) | (160.8) | (134.0) |
| Non operating income (expenses), net             | (4.3)   | 5.4     | (0.8)   | 0.2    | 0.3    | (1.1)  | 0.9     | (1.5)   | 0.5     |
| Income before income tax and social contribution | 885.1   | 796.5   | 800.4   | 12.7   | 7.8    | (8.7)  | 34.1    | 122.0   | 129.1   |
| Income tax and social contribution               | (269.9) | (230.5) | (242.0) | (2.5)  | (0.7)  |        | (8.1)   | (33.7)  | (30.5)  |
| Net income for the year                          | 615.2   | 566.0   | 558.4   | 10.2   | 7.1    | (8.7)  | 26.0    | 88.3    | 98.6    |

(i) Financial statements excluding non-mandatory asset revaluation effects, to conform to the Company accounting policies.

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|  | <b>Politeno<br/>(i)<br/>2005</b> | <b>2006</b> | <b>Petroquímica<br/>Paulínia(ii)<br/>2005</b> |
|--|----------------------------------|-------------|---|
| Assets   |                                  |             |   |
| Current assets                                   | 294.2                            | 102.5       | 7.5   |
| Long-term receivables                            | 164.0                            |             |   |
| Permanent assets                                 | 191.3                            | 115.5       | 58.2  |
| <br>   |                                  |             |   |
| Total assets                                     | 649.5                            | 218.0       | 65.7  |
| <br>   |                                  |             |   |
| Liabilities and shareholders' equity             |                                  |             |   |
| Current liabilities                              | 148.9                            | 3.8         |   |
| Long-term liabilities                            | 11.0                             | 84.0        | 17.7  |
| Shareholders' equity                             | 489.6                            | 130.2       | 48.0  |
| <br>   |                                  |             |   |
| Total liabilities and shareholders' equity       | 649.5                            | 218.0       | 65.7  |
| <br>   |                                  |             |   |
| Statement of income                              |                                  |             |   |
| Net sales  | 1,169.9                          |             |   |
| Cost of goods sold and services rendered         | (950.2)                          |             |   |
| <br>   |                                  |             |   |
| Gross profit                                     | 219.7                            |             |   |
| <br>   |                                  |             |   |
| Operating expenses, net                          | (116.9)                          |             |   |
| Non operating income (expenses), net             | (5.6)                            |             |   |
| <br>   |                                  |             |   |
| Income before income tax and social contribution | 97.2                             |             |   |
| Income tax and social contribution               | (33.8)                           |             |   |
| <br>   |                                  |             |   |
| Net income for the year                          | 63.4                             |             |   |

(i) Financial statements excluding non-mandatory

asset revaluation  
effects, to  
conform to the  
Company  
accounting  
policies.

- (ii) A development  
stage Company.

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All amounts in millions of *reais*, unless otherwise indicated

|   | Fundo Parin |       | Guardian |       | FIQ Sol |       | Fundo Chemical (i) |        |       | Fundo Chemical II |       | Orion |       |
|---|-------------|-------|----------|-------|---------|-------|--------------------|--------|-------|-------------------|-------|-------|-------|
|   | 2006        | 2005  | 2005     | 2004  | 2006    | 2005  | 2004               | 2006   | 2005  | 2004              | 2006  | 2005  | 2004  |
| Assets                                    | 538.0       | 560.6 | 1,002.8  | 994.3 | 395.2   | 545.6 | 402.1              | 6.1    | 228.3 | 226.2             | 442.6 | 444.6 | 553.7 |
| Liabilities                               |             | 0.2   | 0.5      | 0.1   |         |       |                    | 0.2    | 0.3   |                   |       |       |       |
| Shareholders equity                       | 538.0       | 560.4 | 1,002.3  | 994.2 | 395.2   | 545.6 | 402.1              | 5.9    | 228.0 | 226.2             | 442.6 | 444.6 | 553.7 |
| Total liabilities and shareholders equity | 538.0       | 560.6 | 1,002.8  | 994.3 | 395.2   | 545.6 | 402.1              | 6.1    | 228.3 | 226.2             | 442.6 | 444.6 | 553.7 |
| Net income (loss) for the year            | (14.8)      | 9.3   | 48.5     | 19.3  | 37.0    | 70.6  | 92.4               | (19.0) | 39.0  | 3.8               | 68.6  | 4.5   | 31.4  |

(i) Fundo Chemical and Fundo Chemical II are receivables securitization funds. Such funds are considered SPEs and therefore consolidated for purposes of these financial statements. The senior quotes of these funds with third-parties are recorded as liabilities in the consolidated financial statements

(Note 2).

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**Table of Contents****Braskem S.A. and its Subsidiaries  
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at December 31, 2006, 2005 and 2004****All amounts in millions of *reais*, unless otherwise indicated****4 Cash and cash equivalents**

|                       | <b>2006</b> | <b>2005</b> |
|-----------------------|-------------|-------------|
| Cash and banks        | 140.2       | 142.0       |
| Financial investments |             |             |
| Domestic              | 751.6       | 740.6       |
| Foreign               | 655.3       | 1,253.1     |
|                       | 1,547.1     | 2,135.7     |

Domestic investments are mainly represented by quotas (shares) in a fund created exclusively for Braskem, which holds quotas of domestic investment funds, such as fixed income investment funds, investment fund quotas in credit rights, and other fixed-income securities. Foreign investments mainly comprise highly liquid government securities.

The fund amounts are highly liquid and are recorded at realizable values which are similar to fair value.

The Company maintains cash and cash equivalents sufficient to cover: (i) working capital needs; (ii) investments anticipated in the business plan; and (iii) adverse conditions that may reduce the available funds.

Such funds are allocated in order to: (i) have a return compatible with the maximum volatility determined by the investment and risk policy; (ii) obtain a high spread of the consolidated portfolio; (iii) avoid the credit risk arising from the concentration in a small number of investments; and (iv) follow the market interest rate changes both in Brazil and abroad.

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**Braskem S.A. and its Subsidiaries**  
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**5 Other investments**

|  | <b>2006</b>  | <b>2005</b>  |
|--|--------------|--------------|
| <b>Current assets</b>  |              |              |
| Fair market value of derivative instruments                    | 27.6         | 19.8         |
| Government securities issued abroad                            | 311.1        |              |
| Investment fund time deposits                                  | 63.9         | 122.1        |
| Subordinated quotas of investment fund credit rights and other | 11.3         | 3.9          |
|  | 413.9        | 145.8        |
| <b>Long-term receivables</b>                                   |              |              |
| Other  | 1.6          | 0.3          |
|  | 1.6          | 0.3          |
| <b>Total</b>   | <b>415.5</b> | <b>146.1</b> |

The Company's investment funds comprise a portfolio of foreign investment funds, the risk of which is regularly reassessed by the Company. These funds are recorded at fair value.

Braskem is the only quotaholder of the investment fund which comprises time deposits at Banco Credit Suisse First Boston (CSFB), maturing in June 2007.

**6 Trade accounts receivable**

|   | <b>2006</b>   | <b>2005</b>   |
|---|---------------|---------------|
| <b>Customers</b>                        |               |               |
| Domestic market                         | 1,514.3       | 1,300.9       |
| Foreign market                          | 421.9         | 360.6         |
| Discounted trade receivables            | (119.7)       |               |
| Advances on bills of exchange delivered | (15.8)        | (31.2)        |
| Allowance for doubtful accounts         | (153.3)       | (87.3)        |
|   | 1,647.4       | 1,543.0       |
| <b>Non-current asset</b>                | <b>(52.5)</b> | <b>(49.7)</b> |
| Current assets                          | 1,594.9       | 1,493.3       |

The Company has a policy of realizing domestic trade accounts, consisting of the transfer of its receivables to securitization funds which are considered SPEs and consolidated within these financial statements (Chemical I and II).

See note (3(g)). These funds pay the Company earlier than the normal due date of these customer receivables.

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In December 2006, the Company carried out a trade bill discount transaction with a financial institution, undertaking to reimburse it in the event of default of the customers.

Changes in the allowance for doubtful accounts are as follows:

|   | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|---|-------------|-------------|-------------|
| At the beginning of the year                    | 87.3        | 55.0        | 105.7       |
| Addition for the full consolidation of Politeno | 15.5        |             |             |
| Additions classified as selling expenses        | 99.3        | 38.9        | 52.8        |
| Recovery of credits provided                    | (48.6)      | (6.7)       | (0.4)       |
| Write-off of bad debts                          | (0.2)       |             | (102.4)     |
| Exchange variation                              |             | 0.1         | (0.7)       |
| At the end of the year                          | 153.3       | 87.3        | 55.0        |

During 2004, management wrote off uncollectible receivables, which were fully provided for, in the amount of R\$ 102.4. This write-off resulted in a decrease of trade accounts receivable and allowance for doubtful accounts in this amount.

**7 Inventories**

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| Finished products and work-in-process          | 986.9       | 848.5       |
| Raw materials, production inputs and packaging | 393.4       | 407.9       |
| Maintenance material (*)                       | 344.6       | 347.2       |
| Advances to suppliers                          | 64.0        | 47.3        |
| Imports in transit and others                  | 17.6        | 10.2        |
| Provision for adjustment to realization value  | (16.3)      | (17.9)      |
| Total  | 1,790.2     | 1,643.2     |
| Long-term maintenance material(*)              | (22.9)      | (75.8)      |
| Current assets                                 | 1,767.3     | 1,567.4     |

(\*) Based on management's expectation of utilization, part of the maintenance materials inventory was reclassified to

long-term  
maintenance  
materials.

Advances to suppliers and expenditures for imports in transit mainly relate to the acquisition of petrochemical naphtha, which is the main raw material used by the Company. Changes provision for adjustment to realization value of inventories can be summarized as follows:

|  | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|--|-------------|-------------|-------------|
| At beginning of the year                                   | 17.9        | 12.8        |             |
| Additions and (reduction)charge to statement of operations | (1.6)       | 5.1         | 12.8        |
| At the end of the year                                     | 16.3        | 17.9        | 12.8        |

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**Braskem S.A. and its Subsidiaries**  
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**8 Related parties**

|   | Balances at December 31, 2006                       |                          |           |                     |                    |           |                       |                    |
|---|---|--------------------------|-----------|---------------------|--------------------|-----------|-----------------------|--------------------|
|   | Current<br>asset<br>Trade<br>accounts<br>receivable | Long-term<br>receivables |           | Current liabilities |                    |           | Long-term liabilities |                    |
|   |   | Related<br>parties       | Suppliers | Debentures          | Related<br>parties | Suppliers | Debentures            | Related<br>Parties |
| <b>Jointly-controlled<br/>companies</b>                                     |   |                          |           |                     |                    |           |                       |                    |
| CETREL  |   |                          | 0.6       |                     |                    |           |                       | 2.0                |
| Copesul   | 1.7   |                          | 358.5     |                     |                    |           |                       |                    |
| Petroflex   | 17.1  |                          |           |                     |                    |           |                       |                    |
| <b>Associated company</b>   |   |                          |           |                     |                    |           |                       |                    |
| Borealis  | 2.8   |                          |           |                     |                    |           |                       |                    |
| <b>Related parties</b>  |   |                          |           |                     |                    |           |                       |                    |
| Refinaria Alberto<br>Pasqualini REFAP<br>S.A. (related party to<br>Copesul) | 1.2   |                          | 5.8       |                     |                    |           |                       |                    |
| Ipiranga Petroquímica<br>S.A. (related party to<br>Copesul)                 | 4.6   |                          | 1.0       |                     |                    |           |                       |                    |
| CNO   | 7.7   |                          | 6.7       |                     |                    |           |                       |                    |
| Monsanto Nordeste<br>S.A. (related party to<br>CETREL)                      | 0.2   |                          |           |                     |                    |           |                       | 2.8                |
| ODBP  |   |                          |           | 1,130.8             |                    |           |                       |                    |
| Petrobras   | 49.7  | 38.8                     | 615.8     |                     |                    | 17.6      |                       |                    |
| Petrobras<br>Distribuidora S.A.   | 0.1   |                          | 6.5       |                     |                    |           |                       |                    |
| Petroquímica União<br>S.A. (related party to<br>Petroflex)                  |   |                          | 3.0       |                     |                    |           |                       |                    |
| Unipar Comércio e<br>Distribuidora S.A. (related party to<br>Petroflex)     |   |                          |           |                     |                    |           |                       |                    |
| Other   |   | 1.9                      |           |                     |                    |           |                       |                    |
|   | 85.1  | 40.7                     | 997.9     | 1,130.8             |                    | 17.6      |                       | 4.8                |

**At December 31,  
2006**

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**Related parties (continued)**

|  | Balances at December 31, 2005 |            |             |              |                       |            |             |            |
|--|-------------------------------|------------|-------------|--------------|-----------------------|------------|-------------|------------|
|  | Long-term                     |            |             |              | Long-term liabilities |            |             |            |
|  | Current assets                |            | receivables |              | Current liabilities   |            | liabilities |            |
| Trade  | Related                       | Related    | Suppliers   | Debtures     | Related               | Suppliers  | Related     |            |
| accounts   | parties                       | parties    |             |              | parties               |            | Parties     |            |
| receivable   |                               |            |             |              |                       |            |             |            |
| <b>Jointly-controlled companies</b>                                |                               |            |             |              |                       |            |             |            |
| CETREL   |                               |            |             | 0.9          |                       | 3.1        |             |            |
| Copesul  | 0.4                           |            |             | 353.2        |                       |            |             |            |
| Petroflex  | 41.4                          |            |             |              |                       |            |             |            |
| Politeno   | 18.5                          |            |             |              |                       |            |             |            |
| <b>Associated company</b>  |                               |            |             |              |                       |            |             |            |
| Borealis   | 8.7                           |            |             |              |                       |            |             |            |
| <b>Related parties</b>   |                               |            |             |              |                       |            |             |            |
| Refinaria Alberto Pasqualini REFAP S.A. (related party to Copesul) | 7.9                           |            |             | 0.3          |                       |            |             |            |
| Ipiranga Petroquímica S.A. (related party to Copesul)              | 12.5                          |            |             | 0.5          |                       |            |             |            |
| CNO  |                               | 0.6        |             | 12.3         |                       |            |             |            |
| Monsanto Nordeste S.A. (related party to CETREL)                   |                               |            |             |              |                       |            |             | 3.0        |
| ODBP   |                               |            |             |              | 999.3                 |            |             |            |
| Petrobras  | 0.1                           |            | 35.3        | 59.1         |                       |            | 21.5        |            |
| Petrobras Distribuidora S.A.                                       | 0.1                           |            |             | 20.9         |                       |            | 1.6         |            |
| Other  |                               |            | 5.3         |              |                       |            |             |            |
| <b>At December 31, 2005</b>  | <b>89.6</b>                   | <b>0.6</b> | <b>40.6</b> | <b>447.2</b> | <b>999.3</b>          | <b>3.1</b> | <b>23.1</b> | <b>3.0</b> |

**Table of Contents****Braskem S.A. and its Subsidiaries****Notes to the Consolidated Financial Statements****at December 31, 2006, 2005 and 2004****All amounts in millions of reais, unless otherwise indicated****Related parties (continued)**

|   | 2006                           |   |   | Transactions<br>2005           |   |   | 2004                           |   |   |
|---|--------------------------------|---|---|--------------------------------|---|---|--------------------------------|---|---|
|   | Products<br>sales/<br>revenues | Utilities,<br>services<br>and<br>raw<br>material<br>purchases | Interest<br>income<br>and<br>(expenses) | Products<br>sales/<br>revenues | Utilities,<br>services<br>and<br>raw<br>material<br>purchases | Interest<br>income<br>and<br>(expenses) | Products<br>sales/<br>revenues | Utilities,<br>services<br>and<br>raw<br>material<br>purchases | Interest<br>income<br>and<br>(expenses) |
| <b>Subsidiary</b>   |                                |   |   |                                |   |   |                                |   |   |
| Politeno  |                                |   |   |                                |   |   |                                |   |   |
| <b>Jointly<br/>controlled<br/>companies</b>                                       |                                |   |   |                                |   |   |                                |   |   |
| Copesul   | 12.2                           | 1,941.9   |   | 4.5                            | 1,814.3   | (1.7)                                   | 1.6                            | 1,659.7   | (42.5)                                  |
| Cetrel  | 0.6                            | 11.2  |   | 0.7                            | 13.6  |   | 0.7                            | 12.5  |   |
| Petroflex   | 365.5                          |   | 1.7                                     | 353.2                          |   |   | 312.2                          |   |   |
| Politeno  | 166.7                          |   |   | 696.0                          |   |   | 623.1                          |   |   |
| <b>Associated<br/>companies</b>   |                                |   |   |                                |   |   |                                |   |   |
| Borealis  | 122.1                          |   |   | 128.5                          |   |   | 141.3                          |   |   |
| <b>Related parties</b>  |                                |   |   |                                |   |   |                                |   |   |
| Refinaria<br>Alberto<br>Pasqualini<br>REFAP S.A.<br>(related party of<br>Copesul) | 22.8                           | 264.9   |   | 35.8                           | 636.5   |   |                                | 114.3   |   |
| Ipiranga<br>Petroquímica<br>S.A. (related<br>party of<br>Copesul)                 | 555.5                          | 5.7   |   | 1,207.2                        | 25.6  | 1.2                                     | 504.8                          | 28.2  | 2.0                                     |
| Construtora<br>Norberto<br>Odebrecht S.A.   |                                | 136.2   |   |                                | 109.5   |   |                                | 32.5  |   |
| Nitroclor<br>Produtos<br>Químicos<br>(related party of<br>Cetrel)                 |                                |   |   |                                |   |   | 0.8                            |   |   |
|   | 3.7                            |   |   |                                |   |   | 2.5                            |   |   |

|   |         |         |     |         |         |         |         |         |        |
|---|---------|---------|-----|---------|---------|---------|---------|---------|--------|
| Monsanto<br>Nordeste S.A.<br>(related party of<br>Cetrel) |         |         |     |         |         |         |         |         |        |
| ODBP  |         |         |     |         |         | (131.5) |         |         |        |
| Petrobras (*)   | 78.8    | 5,390.5 | 3.4 |         | 5,116.0 | 3.8     |         | 4,190.2 |        |
| Petrobras<br>Distribuidora<br>S.A.                        |         | 298.1   |     |         | 195.4   |         | 4.0     | 164.5   |        |
| Petroquímica<br>União (related<br>party of<br>Petroflex)  |         | 22.9    |     |         |         |         |         |         |        |
| Pronor (related<br>party of Cetrel)                       |         |         |     |         |         |         | 1.6     |         |        |
| Other   | 2.5     |         |     |         |         |         |         |         | 1.9    |
|   | 1,330.4 | 8,071.4 | 5.1 | 2,425.9 | 7,910.9 | (128.2) | 1,592.6 | 6,201.9 | (38.6) |

(\*) The Company is dependent on Petrobras for supply of raw materials.

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Trade accounts receivable and suppliers include the balances resulting from transactions with related parties, arising mainly from the following sales and purchases of goods and services:

**Sales of Braskem:****Company**

Borealis / Cayman / Lantana / Braskem America

Braskem Inc.

Polialden / Politeno

Petroflex

Petrobras

**Products/inputs**

Thermoplastic resins

Basic petrochemicals

Ethylene and utilities

Butadiene

Gasoline

**Purchases of Braskem:****Company**

CINAL / Cetrel

Copesul

Petrobras

Petrobras Distribuidora

Polialden

CNO

Tegal

**Products/inputs/services**

Utilities, treatment and incineration of waste

Ethylene, propane and utilities

Naphtha

Fuel

Thermoplastic resins

Construction and maintenance services

Gas storage services

Transactions with related parties are carried out at prices considering that (i) purchase and sale of ethylene are set in a manner that allocates the total gross margin between the first and second generation companies in proportion to the return on investments of each of the companies, and (ii) purchases of naphtha from Petrobras is negotiated with the Company and the petrochemical companies using a European market price as a benchmark.

During the year ended December 31, 2006, the Company also imported naphtha at a volume equal to 25 % of its consumption (year ended December 31, 2005 31%).

The related parties balance includes current account balances and notes payable to group companies, remunerated at 100% of CDI. The current accounts are used by the Company and its direct and indirect subsidiaries to centralize available cash in a central pool for settlement of their obligations. Financial charges on remittances and balances of the pool of funds are agreed upon by the account holders, considering the costs of funds charged to the individual participants by financial institutions, so that such charges are paid/transferred to the Company.



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**9 Taxes recoverable**

|   | <b>2006</b> | <b>2005</b> |
|---|-------------|-------------|
| Excise tax (IPI) (standard operations)  | 63.0        | 69.2        |
| Value-added Tax on Sales and Services (ICMS) (i)                              | 936.3       | 556.9       |
| Social Integration Program (PIS) and Social Contribution on Revenues (Cofins) | 118.5       | 40.8        |
| Import duty   | 22.4        | 18.2        |
| Social Investment Fund (Finsocial)  | 12.1        | 14.5        |
| PIS Decrees-Law 2445 and 2449/88  | 62.0        | 60.2        |
| Income tax and social contribution  | 56.9        | 62.3        |
| Tax on Net Income ILL   | 17.4        | 27.8        |
| Other   | 72.6        | 34.4        |
| <br>  |             |             |
| Total   | 1,361.2     | 884.3       |
| Current assets  | (408.1)     | (324.9)     |
| <br>  |             |             |
| Non-current assets  | 953.1       | 559.4       |

**Zero-rated Excise Tax (IPI)**

In the 1st quarter of 2005, the Company used up its IPI credits from acquisition of raw materials taxed at a zero rate, when related to transactions involving the establishments of merged company OPP Química S.A. (OPP Química) located in the State of Rio Grande do Sul. This excise tax credit derived from a lawsuit filed by OPP Química in July 2000 for full adoption of the non-cumulative tax principle to said establishments.

On December 19, 2002, the Federal Supreme Court (STF), based on past determinations of its Full Bench, judged an extraordinary appeal lodged by the National Treasury and affirmed the decision of the Regional Federal Court (TRF), 4<sup>th</sup> Circuit, recognizing the entitlement to an IPI tax credit from said acquisitions during a 10-year period prior to the filing date, plus monetary restatement and accrual of interest at the SELIC benchmark rate until actual use of these credits.

The STF determination was challenged by the National Treasury via special appeal known as agravo regimental, which is pending judgment by the 2nd Panel of STF. In this special appeal, the National Treasury is no longer challenging the company's entitlement to the IPI tax credit from acquisition of raw materials taxed at a zero rate, but rather alleging some inaccuracies in the court determination as to non-taxed inputs and raw materials, the restatement of tax credits, and the respective calculation rate. According to the opinion of the Company's legal advisors, all these aspects have already been settled in the STF and TRF court decisions favorably to OPP Química, or even in the STF full-bench precedents. For this reason, the special appeal referred to above poses no risk of changes in the Company's entitlement to the tax credit, even though the STF itself is revisiting this matter in a similar lawsuit involving another taxpayer (this judgment is currently on hold).

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In December 2002, OPP Química recorded the related tax credit of R\$ 1,030.1, which was offset by the Company with IPI itself and other federal tax debts.

On September 28, 2006, the Company received four tax assessment notices based on the offset of those IPI tax credits at the Rio Grande do Sul establishments of merged company OPP and has filed its defense at the administrative level. Two of these notices were issued solely to avoid forfeiture of the tax authorities' right to dispute the use of tax credits for ten years before the filing of a lawsuit by the Company (R\$ 308.6). However, the Company's offset of tax credits is protected by the STF final and conclusive determination, which voids the content of said notices.

The other two notices, in the amount of R\$ 791.4, allege that there is no favorable court decision supporting the Company's use of tax credits deriving from future acquisition of raw materials. However, those court rulings did recognize the Company's ongoing entitlement to offset its tax credits. In the opinion of its external legal advisors, it is not probable that the Company will lose against these cases and no provision has been recorded.

Similar lawsuits have also been filed by the Company's branches located in the States of São Paulo, Bahia and Alagoas (Note 16 (ii)).

**(i) ICMS**

The Company has recorded CMS tax credits, basically due to its high export volumes outgoing products subject to deferred taxation. The Company's management is working on a number of actions aimed at optimal use of such credits, and currently no losses are expected from realization of those credits. Examples of these actions are:

- . Obtaining from the Rio Grande do Sul state authorities an authorization for transfer of these credits to third parties, as prescribed by the Agreement TSC 036 of 2006 (published in the Official Gazette on October 19, 2006).
- . Authorization from the State of Bahia Government to expand the percentage of reduction in the calculation basis of ICMS levied on imported petrochemical naphtha from 40% to 60%, pursuant to paragraphs 9 and 10, article 347 of the State of Bahia ICMS Regulation (Decree 9681/2005).
- . Increasing the ICMS tax base in connection with the sale of funds to refiner (from 40% to 100%), as per article 347 of the Bahia State ICMS Regulations.

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- . Replacing the exports of co-products by domestic market transactions with identified clients.
  
- . Starting feedstock imports under specific customs prerogatives, thus ensuring a lower generation of ICMS credits. Based on the projections of the Company's management concerning realization of those credits, which amounted to R\$ 936.3 (2005 R\$ 556.9), the amounts of R\$ 596.6 (2005 R\$ 349.2) were posted as concurrent assets.

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|                          | <b>2006</b> | <b>2005</b> |
|--------------------------|-------------|-------------|
| <b>Judicial deposits</b> |             |             |
| Tax contingencies        | 29.7        | 12.7        |
| Labor and other claims   | 41.3        | 11.6        |
| <b>Compulsory loan</b>   |             |             |
| Eletrobrás               | 19.5        | 12.2        |
|                          | 90.5        | 36.5        |

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**11 Investments****(a) Information on investments**

|                                     | Number of shares of quotas held (thousands) |              |        |        | Interest in |                   | Interest in |                    |       |
|-------------------------------------|---|--------------|--------|--------|-------------|-------------------|-------------|--------------------|-------|
|                                     | Common shares                               | Pref. shares | Quotas | 2006   | 2005        | total capital (%) |             | voting capital (%) |       |
|                                     |   |              |        | Total  | Total       | 2006              | 2005        | 2006               | 2005  |
| <b>Jointly-controlled companies</b> |   |              |        |        |             |                   |             |                    |       |
| Cetrel                              | 730   |              |        | 730    | 715         | 49.03             | 48.02       | 49.03              | 48.02 |
| CODEVERDE                           | 9,755                                       |              |        | 9,755  | 9,639       | 35.55             | 35.52       | 35.55              | 35.52 |
| Copesul                             | 44,255                                      |              |        | 44,255 | 44,255      | 29.46             | 29.46       | 29.46              | 29.46 |
| Petroflex                           | 4,759                                       | 2,321        |        | 7,080  | 7,080       | 20.12             | 20.12       | 20.14              | 20.14 |
| Petroquímica                        |   |              |        |        |             |                   |             |                    |       |
| Paulínia                            | 67,582                                      |              |        | 67,582 | 45,000      | 60.00             | 93.75       | 60.00              | 93.75 |
| Politeno                            |   |              |        |        | 22,466,167  |                   | 33.96       |                    | 33.96 |
| <b>Associated companies</b>         |   |              |        |        |             |                   |             |                    |       |
| Borealis                            | 18,949                                      |              |        | 18,949 | 18,949      | 20.00             | 20.00       | 20.00              | 20.00 |
| Rionil                              |   |              | 3,061  | 3,061  | 3,061       | 33.33             | 33.33       | 33.33              | 33.33 |
| Sansuy                              |   |              | 271    | 271    | 271         | 20.00             | 20.00       | 20.00              | 20.00 |

Dividends proposed from Borealis amounts to R\$ 10.0 for the year ended at December 31, 2005 (2006 no dividends proposed).

Financial information s from associated companies, excluding non-mandatory asset revaluation effects, to conform to the Company accounting policies are presented below:

|                             | Adjusted net income |        | Adjusted shareholders          |        |
|-----------------------------|---------------------|--------|--------------------------------|--------|
|                             | (loss)              |        | equity (unsecured liabilities) |        |
|                             | 2006                | 2005   | 2006                           | 2005   |
| <b>Associated companies</b> |                     |        |                                |        |
| Borealis                    | 13.7                | 13.4   | 117.9                          | 114.15 |
| Rionil                      | 0.2                 |        | 6.1                            | 5.8    |
| Sansuy                      | (10.2)              | (12.7) | (25.4)                         | 5.0    |

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|                        | <b>Borealis</b> | <b>Rionil</b> | <b>Sansuy</b> | <b>Other</b> | <b>Associated companies</b> |                       |
|------------------------|-----------------|---------------|---------------|--------------|-----------------------------|-----------------------|
|                        |                 |               |               |              | <b>2006<br/>Total</b>       | <b>2005<br/>Total</b> |
| <b>At January 1</b>    | 22.8            | 2.0           | 1.0           |              | 25.8                        | 4.9                   |
| Transfer of investment |                 |               |               |              |                             | 22.1                  |
| Equity in the results  | 2.8             |               | (1.0)         |              | 1.8                         | 0.8                   |
| Dividends              | (2.0)           |               |               |              | (2.0)                       | (2.0)                 |
| Other                  |                 |               |               | 0.6          | 0.6                         |                       |
| <b>At December 31</b>  | <b>23.6</b>     | <b>2.0</b>    |               | <b>0.6</b>   | <b>26.2</b>                 | <b>25.8</b>           |

Quotations of related parties shares listed on the São Paulo Stock Exchange are presented below:

|           | <b>Type</b> | <b>Code</b> | <b>Quotation (R\$)</b> |                 | <b>Trading unit</b> |
|-----------|-------------|-------------|------------------------|-----------------|---------------------|
|           |             |             | <b>Dec/2006</b>        | <b>Dec/2005</b> |                     |
| Copesul   | ON          | CPSL3       | 38.10                  | 27.9            | 1 share             |
| Petroflex | ON          | PEFX3       | 14.40                  | 16.61           | 1 share             |
|           | PNA         | PEFX5       | 14.85                  | 16.26           | 1 share             |

At December 31, 2006, market value of Copesul and Petroflex amounts to R\$ 1,686.1 and R\$ 103.0, respectively.

**(b) Information on investments in the main jointly-controlled companies, included in proportionally consolidated under CVM Instruction 247**

**Copesul**

Copesul is engaged in the manufacture, sale, import and export of chemical, petrochemical and fuel products and the production and supply of utilities, such as steam, water, compressed air and electric energy to the companies in the Triunfo Petrochemical Complex in the State of Rio Grande do Sul. Copesul also provides other services to these companies, including management of logistic services related to its waterway and terrestrial terminals. Goodwill on this investment is based on future profitability and will be amortized up to August 2011.

**Politeno**

As stated in Note 1(b)(viii), on April 4, 2006, the Company acquired the control of Politeno. As result, for dates and periods after April 4, 2006, the Company fully consolidates Politeno. Politeno is engaged in the manufacture, processing, direct or indirect sale, consignment, export, import and transportation of polyethylene and by-products, as well as the participation in other companies.

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The main raw material for all of its products is ethylene, which is supplied by Braskem. Politeo operates an industrial plant in Camaçari Bahia. Goodwill on this investment is based on future profitability and will be amortized up to August 2011.

**Cetrel**

The principal activities of Cetrel are to provide services related to environmental protection and controls to petrochemical companies. Goodwill on this investment is based on the fair value of assets and will be amortized up to July 2015.

**Petroquímica Paulínia**

On September 16, 2005, Braskem and Petroquisa formed Petroquímica Paulínia, which will be responsible for the implementation and operation of a new polypropylene plant to be built at Paulínia São Paulo. This plant will use polymer-grade propylene supplied by Petrobrás as its main raw material. Operations are scheduled to start by the beginning of 2008, using advanced Braskem technology. The assignment of the right to use this technology gave rise to a gain of R\$ 23.3 for the Company.

**Petroflex**

Petroflex is a leading producer of synthetic rubber in Latin America and produces styrene-butadiene, polybutadiene, liquid hydroxylated polybutadiene and other elastomers. The main raw material for all of its products is butadiene, which is supplied by Braskem. Petroflex operates three plants in Brazil located in Rio de Janeiro, Pernambuco and Rio Grande do Sul.

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**12 Property, plant and equipment, and Intangible assets**

|  | <b>Cost</b> | <b>Accumulated<br/>depreciation</b> | <b>2006<br/>Net</b> | <b>2005<br/>Net</b> | <b>Average<br/>annual<br/>depreciation<br/>rates (%)</b> |
|--|-------------|-------------------------------------|---------------------|---------------------|--|
| Property, plant and equipment                          |             |                                     |                     |                     |  |
| Land   | 61.3        |                                     | 61.3                | 43.4                |  |
| Buildings and improvements                             | 1,067.1     | (475.0)                             | 592.1               | 554.6               | 2.4  |
| Machinery, equipment and facilities                    | 9,086.3     | (4,789.4)                           | 4,296.9             | 4,609.7             | 7.6  |
| Mines and wells  | 28.5        | (23.7)                              | 4.8                 | 3.9                 | 10.9   |
| Furniture and fixtures                                 | 60.0        | (43.5)                              | 16.5                | 6.9                 | 10.0   |
| Information technology equipment                       | 85.7        | (63.8)                              | 21.9                | 12.8                | 20.0   |
| Maintenance stoppages in progress                      | 77.8        |                                     | 77.8                | 103.1               |  |
| Constructions in progress                              | 1,523.8     |                                     | 1,523.8             | 960.1               |  |
| Other  | 173.8       | (80.2)                              | 93.6                | 69.9                | 11.2   |
|  | 12,164.3    | (5,475.6)                           | 6,688.7             | 6,364.4             |  |
| Intangible assets                                      |             |                                     |                     |                     |  |
| Brands and patents                                     | 0.7         | (0.6)                               | 0.1                 |                     | 10.0   |
| Technology   | 45.8        | (32.0)                              | 13.8                | 18.1                | 10.0   |
| Licensing rights for internal use of operating systems | 131.7       | (16.1)                              | 115.6               | 10.3                | 10.0   |
|  | 178.2       | (48.7)                              | 129.5               | 28.4                |  |
|  | 12,342.5    | (5,524.3)                           | 6,818.1             | 6,392.8             |  |

Constructions in progress relates mainly to projects for expansion of the industrial units capacities, operating improvements to increase the useful lives of machinery and equipment, excellence projects in maintenance and production, as well as programs in the areas of health, technology and security.

At December 31, 2006, property, plant and equipment includes goodwill arising from legally merged companies in the net amount of R\$ 819.8 (2005 R\$ 878.9), transferred in conformity with CVM Instruction 319/99.



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As from January 1, 2006, in accordance with IBRACON Technical Interpretation 01/2006, the Company records all programmed maintenance shutdown expenses in property, plant and equipment, as Machinery, equipment and facilities. These expenses, which arise from partial or full production shutdown, occur at scheduled intervals from two to six years and are depreciated to production cost until the beginning of the next maintenance shutdown. Until December 31, 2005, such expenses were recorded as deferred charges and amortized to production cost through the beginning of the next shutdown.

Also, because of the adoption of Technical Interpretation 01/2006, in the first quarter of 2006, the Company recorded an increase in accumulated depreciation of machinery and equipment in the amount of R\$ 164.9. As this is a change in accounting criterion and depreciation relating to years prior to 2006, this amount, was recorded under shareholders equity, as accumulated losses, as required by Technical Interpretation 01/2006.

**13 Deferred Charges**

|   |             |                                     | <b>2006</b> | <b>2005</b> | <b>Average<br/>annual<br/>amortization<br/>rates (%)</b> |
|---|-------------|-------------------------------------|-------------|-------------|--|
|   | <b>Cost</b> | <b>Accumulated<br/>amortization</b> | <b>Net</b>  | <b>Net</b>  |  |
| Organization and system implementation expenses | 381.9       | (247.9)                             | 134.0       | 163.4       | 20.0   |
| Expenditures for structured transactions        | 382.5       | (223.8)                             | 158.7       | 223.8       | 20.0   |
| Goodwill on acquisition of investments          | 2,379.5     | (848.5)                             | 1,531.0     | 1,768.9     | 14.2   |
| Research and development                        | 102.7       | (54.8)                              | 47.9        | 56.6        | 11.8   |
| Pre-operating expenses and other items          | 25.9        | (6.3)                               | 19.6        | 19.0        | 13.5   |
|   | 3,272.5     | (1,381.3)                           | 1,891.2     | 2,231.7     |  |

Goodwill on acquisition of investments is based on future profitability and is being amortized over up to ten years, according to the appraisal reports issued by independent experts. The recognition of goodwill within deferred charges is in conformity with CVM Instruction N° 319 and N° 247.

Goodwill amortization is recorded within depreciation and amortization and amounted to R\$ 360.1 in 2006 (2005 R\$ 279.0). Included in these amounts is the goodwill amortization in respect of legally merged companies which totaled R\$ 249.3 in 2006 (2005 R\$ 218.2).

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|   |           | <b>Annual financial charges</b>  | <b>2006</b> | <b>2005</b> |
|---|-----------|--|-------------|-------------|
| <b>Foreign currency</b>                 |           |  |             |             |
| U.S. dollar denominated notes and bonds |           | Note 14(a)   | 1,715.8     | 743.2       |
| Advances on foreign exchange contracts  | 2006      | USD exchange variation + interest of 5.60% or fixed interest of 7.11%  | 63.0        |             |
|   | 2005      | USD exchange variation + interest of 5.00% or fixed interest of 11.75% |             | 36.3        |
| Export prepayments                      |           | Note 14(b)   | 324.9       | 595.9       |
| Medium Term Notes                       |           | Note 14(c)   | 763.5       | 1,277.4     |
| Raw material financing                  | 2006      | YEN exchange variation + fixed interest of 6.70%                       | 1.3         |             |
|   | 2005      | YEN exchange variation + fixed interest of 6.90%                       |             | 2.4         |
|   | 2006      | USD exchange variation + average interest of 5.73%                     | 20.9        |             |
|   | 2005      | USD exchange variation + average interest of 6.68%                     |             | 45.3        |
|   | 2006      | EUR exchange variation + average interest of 2.00% above LIBOR         | 1.8         |             |
| Permanent asset financing               | 2006      | USD exchange variation + interest of 9.73%                             | 8.8         |             |
|   | 2005      | USD exchange variation + interest of 8.81%                             |             | 20.2        |
|   | 2006/2005 | USD exchange variation + fixed interest of 7.14%                       | 0.6         | 13.1        |
| BNDES                                   | 2006      | Average fixed interest of 10.00% + post-fixed restatement (UMBDES)     | 40.9        |             |
|   | 2005      | Fixed interest of 10.43%+ post-fixed restatement (UMBDES)              |             | 43.9        |
|   | 2006/2005 | USD exchange variation + average interest of 8.70%                     | 3.1         | 2.5         |
| Working capital                         | 2006      | USD exchange variation + interest of 8.10%                             | 168.7       |             |
|   | 2006      | USD exchange variation + interest of 6.91%                             | 4.0         |             |
|   | 2005      | USD exchange variation + average interest of 6.49%                     |             | 10.4        |



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**Loans and financing (continued)**

|  |              | <b>Annual financial charges</b>                                | <b>2006</b> | <b>2005</b> |
|--|--------------|--|-------------|-------------|
| <b>Local currency</b>  |              |  |             |             |
| Working capital  | 2006/2005    | Fixed interest of 13.42% + post-fixed restatement (CDI)        | 6.7         | 73.8        |
| Investment fund in credit rights                                   | 2006/2005    | Note 14(g)   | 422.3       | 646.3       |
| Government Agency for Machinery and Equipment Financing ( FINAME ) | 2006/2005    | Fixed interest of 7.50% + TJLP                                 | 12.9        | 30.2        |
| National Bank for Economic and Social Development ( BNDES )        | 2006<br>2005 | Fixed interest of 4.00% +TJLP<br>Fixed interest of 3.94% +TJLP | 346.0       | 145.1       |
| Bank of the Northeast of Brazil ( BNB )                            | 2006<br>2005 | Fixed interest of 11.81%.<br>Fixed interest of 11.90%.         | 135.0       | 62.9        |
| Government Agency for Studies and Projects ( FINEP )               | 2006/2005    | USD exchange variation + post-fixed restatement (TJLP)         | 83.6        | 31.5        |
| Loan for acquisition of shares                                     | 2005         | Fixed interest of 4.00% + post-fixed restatement (TJLP)        |             | 176.3       |
| Project financing (NEXI)   | 2006/2005    | YEN exchange variation + interest of 0.95% above TIBOR         | 281.9       | 283.6       |
| Vendor   |              |  | 184.0       | 141.7       |
|  |              |  | 4,589.7     | 4,382.0     |
| Less: Current liabilities  |              |  | (653.9)     | (1,120.4)   |
| Non-current liabilities  |              |  | 3,935.8     | 3,261.6     |

|          |   |
|----------|---|
| CDI      | = Interbank Certificate of Deposit Rate.                            |
| UMBNDDES | = BNDES Monetary Unit.  |
| LIBOR    | = London Interbank Offered Rate.                                    |
| TJLP     | = Long-term Interest Rate, published by the Brazilian Central Bank. |
| TIBOR    | = Tokyo Interbank Rate.   |

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**(a) U.S. dollar denominated notes and bonds**

In April 2006, the Company issued perpetual bonds in an aggregate principal amount of US\$ 200.0 million. These bonds bear annual interest of 9.00%, payable on a quarterly in arrears on January 28, April 28, July 28 and October 28 of each year, commencing on July 28, 2006. Funds raised were used for working capital purposes and acquisition of Politeño shares.

In September 2006, the Company issued bonds in an aggregate principal amount of US\$ 275.0 million, with a 8% coupon and maturity in ten years. Funds raised were used mainly to repurchase 3rd tranche of the Medium-Term Notes ( MTN ) (Note 14 (c)).

The Company's U.S. dollar denominated notes and bonds positions are summarized as follow:

| <b>Date</b> | <b>Amounts in<br/>US\$ million</b> | <b>Maturity</b> | <b>Interest<br/>% p.a.</b> | <b>2006</b> | <b>2005</b> |
|-------------|------------------------------------|-----------------|----------------------------|-------------|-------------|
| Jun/1997    | 150.0                              | Jun/2007        | 9.00                       | 321.1       | 351.6       |
| Jul/1997    | 250.0                              | Jun/2015        | 9.38                       | 35.5        | 39.0        |
| Jun/2005    | 150.0                              | None            | 9.75                       | 322.0       | 352.6       |
| Apr/2006    | 200.0                              | None            | 9.00                       | 435.2       |             |
| Sep/2006    | 275.0                              | Jan/2017        | 8.00                       | 602.0       |             |
|             |                                    |                 |                            | 1,715.8     | 743.2       |

**(b) Export prepayments**

The Company's export prepayments positions are summarized as follow:

| <b>Date</b> | <b>Amount in<br/>US\$ million</b> | <b>Maturity</b> | <b>Interest % p.a.</b> | <b>2006</b> | <b>2005</b> |
|-------------|-----------------------------------|-----------------|------------------------|-------------|-------------|
| Dec/2002    | 97.2                              | Jun/2006        | 1.25 + 6-month LIBOR   |             | 37.3        |
| Mar/2003    | 15.0                              | Mar/2006        | 2.10 + 6-month LIBOR   |             | 9.4         |
| Jun/2004    | 200.0                             | Jun/2009        | 1.45 + 6-month LIBOR   | 268.2       | 410.7       |
| Aug/2004    | 50.0                              | Oct/2006        | 3.00 + 3-month LIBOR   |             | 47.5        |
| Jan/2005    | 45.0                              | Jan/2008        | 1.55 + 3-month LIBOR   | 44.3        | 87.1        |
| Jan/2005    | 28.0                              | Jan/2008        | 1.66 + 6-month LIBOR   | 12.4        | 3.9         |
|             |                                   |                 |                        | 324.9       | 595.9       |

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**(c) Medium-Term Notes ( MTN ) program**

The outstanding principal amounts of notes under the MTN program at December 31, 2006 and 2005 are as follows:

| Issue                   | Amount in | Date     | Maturity | Interest | 2006  | 2005    |
|-------------------------|-----------|----------|----------|----------|-------|---------|
|                         | US\$      |          |          | p.a.     |       |         |
| 3 <sup>rd</sup> tranche | 275.0     | Nov/2003 | Nov/2008 | 12.50%   | 197.5 | 657.7   |
| 4 <sup>th</sup> tranche | 250.0     | Jan/2004 | Jan/2014 | 11.75%   | 566.0 | 619.7   |
|                         |           |          |          |          | 763.5 | 1,277.4 |

To restructure its debt, the Company repurchased, in September 2006, part of the notes of the 3<sup>rd</sup> tranche, in the amount of US\$ 184.6 million, corresponding to 67% of the original issue. The company paid to the holders, in addition to the principal, the amount relating to accrued and future interest at fair market value.

**(d) FINAME, BNDES and BNB**

These loans relate to various transactions for the increase in production capacity, as well as environmental programs, operating control centers, laboratory and waste treatment stations. Principal interest and other financial charges are payable monthly up to June 2016.

In June 2005, a further BNDES credit line was approved, in the amount of R\$ 384.6, of which at December 31, 2006 an amount of R\$ 295.3 was used by the Company.

**(e) Loan for acquisition of shares**

The Company borrowed funds to finance the acquisition of shares related to the acquisition from BNDESPAR of one billion shares of Braskem Participações S.A. in September 2001 by Nova Camaçari Participações S.A. This loan was fully paid in August 2006.

**(f) Project financing (NEXI)**

In March and September 2005, the Company obtained Japanese yen denominated loans from Nippon Export and Investment Insurance, in the amount of ¥ 5,256.5 million (R\$ 136.5) and ¥ 6,628.2 million (R\$ 141.5), respectively, to finance several investment projects, including the Braskem + program. These loans bear annual interest of 0.95% above the Tokyo Interbank Rate (TIBOR) plus exchange variation, payable semiannually.

Principal is payable in 11 installments, commencing in March 2007, with a final maturity date in March 2012. The financing contracts include insurance that guarantees 95% of commercial risks and 97.5% of political risks.

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As part of its risk management policy (Note 22), the Company entered into a swap contract in the total amount of these loans, which, in effect, change the annual interest rate and exchange variation to 101.59% of CDI for the tranche drawn down in March 2005, and 103.98% of CDI and 104.29% of CDI for two tranches drawn down in September 2005. The swap contract was signed with a leading foreign bank and its maturity, currencies, rates and amounts are perfectly matched to the financing contracts. The effect of this swap contract is recorded in financial results, under monetary variation of financing (Note 22).

**(g) Investment fund in credit rights**

This financing arises from the consolidation of investment funds in credit rights ( FIDC ), named Chemical and Chemical II. FIDC raise funds by selling senior quotas with remuneration linked to the variation of CDI. FIDC s charter also provide for the issuer subordinated quotas in order to maintain the respective asset balance. These quotas are remunerated in accordance with the funds profitability. At December 31, 2006, the subordinated quotas in these Fund were owned by the Company. With the resources available, the funds purchase trade bills issued by Braskem, taking into account the selection criteria prescribed by the FIDC manager (Note (6)).

In December 2006, the Chemical Fund redeemed its senior quotas (December 31, 2005 R\$ 201.6) and their remuneration was 113.5% of CDI.

The Chemical II fund issued the first tranche of senior quotas in December 2005, remunerated at 103.75% of CDI and redemption anticipated for December 2008. At December 31, 2006, the balance of these quotas amounted to R\$ 401.4 (2005 R\$ 404.1).

**(h) Repayment schedule and guarantees**

Long-term loans mature as follows:

|                     | <b>2006</b> | <b>2005</b> |
|---------------------|-------------|-------------|
| 2007                |             | 348.5       |
| 2008                | 876.8       | 1,284.1     |
| 2009                | 260.3       | 157.3       |
| 2010                | 193.3       | 86.3        |
| 2011                | 127.8       | 49.4        |
| 2012 and thereafter | 2,477.6     | 1,336.0     |
|                     | 3,935.8     | 3,261.6     |



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For short and long-term financing, the Company has given guarantees as stated below:

|                                   | <b>Maturity</b>         | <b>Total<br/>guaranteed</b> | <b>Loan<br/>Amount</b> | <b>Guarantees</b>                           |
|-----------------------------------|-------------------------|-----------------------------|------------------------|---|
| BNB                               | Jan/2016                | 125.3                       | 127.3                  | Machinery and equipment                     |
| BNDES                             | Jan/2012                | 302.8                       | 302.8                  | Machinery and equipment                     |
| 1st and 12nd series<br>debentures | Jun/2009                | 1,282.5                     | 2,107.4                | Shares and credit rights                    |
| NEXI                              | Mar/2012                | 213.9                       | 281.9                  | Insurance premium                           |
| FINEP                             | Mar/2012                | 76.6                        | 76.6                   | Surety bond                                 |
| Other institutions                | Mar/2007 to<br>Dec/2008 | 57.6                        | 186.0                  | Surety/ endorsement and promissory<br>notes |
|                                   | <b>Total</b>            | <b>2,058.7</b>              | <b>3,082.0</b>         |   |

In December, 2006, the Company and Petroquisa entered into a supporting agreement with BNDES, under which Braskem and Petroquisa undertake to provide Petroquímica Paulínia on a pro-rata basis according to their percentage holdings in the capital of this company the funds required to cover any insufficiencies arising from Petroquímica Paulínia's defaults. Accordingly, the Company may provide Petroquímica Paulínia with funds of up R\$ 339.7 by way of capital contribution or loan. At December 31, 2006, the Company had given direct guarantee under financing of the jointly-controlled entitie Petroflex for R\$ 6.4 (2005 R\$ 16.7). Those amounts corresponds to the maximum amount of potential future repayments (not discounted) that the Company may be required to make.

**15 Debentures**

The debentures activities can be summarized as follows:

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| At January 1                           | 1,608.6     | 1,172.8     |
| Accrued interest and financial charges | 248.6       | 229.4       |
| Issuance                               | 532.5       | 300.0       |
| Repayments                             | (249.8)     | (93.6)      |
| Balance at the end of the year         | 2,139.9     | 1,608.6     |
| Less: Current liabilities              | (1,157.7)   | (9.3)       |
| Non-current liabilities                | 982.2       | 1,599.3     |



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**(a) 12th public issue**

On September 29, 2004, the Company issued and sold the 12th series of its debentures in the aggregate principal amount of R\$ 300.0. These debentures are not convertible into shares and have a final maturity date of June 1, 2009. At November 2006, the Company redeemed in advance 1,500 of the 12th series of debentures. Upon redemption, all of these debentures were cancelled.

**(b) 13th and 14th public issues**

On June 30, 2005, the Company issued and sold the 13th series of its non-convertible debentures, in an aggregate principal amount of R\$ 300.0.

On September 1, 2006, the Company issued and sold the 14th series of its non-convertible debentures, in an aggregate principal amount of R\$ 500.0.

**(c) Jointly-controlled company Petroflex issuance**

In January 2006, the jointly-controlled company Petroflex issued and sold the 4th series of its public and non-convertible debentures, in an aggregate principal amount of R\$ 160.0, comprising 16,000 debentures with unit value of R\$ 10.0, maturity in December 2010 and remuneration of 104.5% of CDI.

The Company's debentures positions are summarized as follows:

| Issue    | Unit   |          | Annual financial charges             | Payment of annual financial charges | 2006    | 2005    |
|----------|--------|----------|--------------------------------------|-------------------------------------|---------|---------|
|          | value  | Maturity |                                      |                                     | 2006    | 2005    |
| 1st (i)  | R\$10  | Jul/2007 | TJLP variation + interest of 5% p.a. | Upon maturity                       | 1,130.8 | 999.3   |
| 4th (ii) | R\$10  | Dec/2010 | 104.00% of CDI                       | Triennial as from Jan/2009          | 32.5    |         |
| 12th     | R\$100 | Jun/2009 | 117.00% of CDI                       | Biannually as from Dec/2004         | 151.7   | 304.9   |
| 13th     | R\$10  | Jun/2009 | 104.10% of CDI                       | Biannually as from Dec/2005         | 303.1   | 304.4   |
| 14th     | R\$10  | Sep/2011 | 103.50% of CDI                       | Biannually as from Mar/2007         | 521.8   |         |
|          |        |          |                                      |                                     | 2,139.9 | 1,608.6 |

(i)

Private issue of debentures convertible into class A preferred shares and held by ODBPARINV (Note 8).

- (ii) Private issue of debentures not convertible into shares emitted by the jointly-controlled Petroflex.

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**16 Taxes and contributions payable Long-term liabilities**

|   |       | <b>2006</b>    | <b>2005</b>    |
|---|-------|----------------|----------------|
| <b>IPI credits offset</b>                                   |       |                |                |
| IPI export credit   | (i)   | 647.8          | 550.3          |
| IPI zero rate   | (ii)  | 505.9          | 466.3          |
| IPI consumption materials and property, plant and equipment |       | 54.7           | 37.7           |
| <b>Other taxes and contributions payable</b>                |       |                |                |
| PIS /COFINS Law 9718/98                                     | (iii) | 146.8          | 316.1          |
| Education contribution, SAT and INSS                        |       | 37.1           | 40.8           |
| PAES-Law 10684  | (iv)  | 36.6           | 43.2           |
| Other   |       | 21.5           | 9.8            |
| <b>(-) Judicial deposits</b>                                |       | <b>(128.4)</b> | <b>(139.8)</b> |
|   |       | <b>1,322.0</b> | <b>1,324.4</b> |

The Company has brought legal actions challenging certain changes in tax laws and defending, among other things, the right to IPI credits on the purchase of raw materials and the export of products. With regard to the contingent IPI credits, which had been offset against several federal taxes payable, the Company recorded liabilities to eliminate the contingent gain and accrued interest on these liabilities based on the SELIC rate. The Company has not recorded tax assets for uncompensated credits that have not been used to offset other tax obligations as they are considered contingent assets pending realization.

**(i) IPI export credit**

The Company and its merged companies OPP Química, Trikem and Nitrocarbano challenges the term of effectiveness of the IPI tax credit (crédito-prêmio) introduced by Decree-law 491 of 1969 as an incentive to manufactured product exports. Most lower court decisions have been favorable, but such favorable decisions may still be appealed.

According to its external legal advisors, of the Company believes that the probability of losses are possible. The Superior Court of Justice (STJ) is currently entertaining an identical lawsuit lodged by another taxpayer (judgment is currently on hold). Most of the STJ justices who have cast their votes to date recognized that such tax benefit continued after 1983.

The liability was recorded to eliminate the contingent gain for the credits offset.

**(ii) IPI Purchase of zero-rated materials**

Merged companies OPP Química, Trikem and Polialden have filed lawsuits in the state of São Paulo, Bahia and Alagoas claiming IPI tax credits from acquisition of raw materials and inputs that are exempt, non-taxed or taxed at a zero rate. Most lower court decisions have been favorable, but such favorable decisions may still be appealed.

The Company's external legal advisors are of opinion that it is possible that we will lose these cases; the STF itself is

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revisiting this matter as well. A liability has been recorded to eliminate the contingent gain recognized for the amounts offset with other federal taxes.

In entertaining another case over this same issue last February 2007, the STF found against the right to offset IPI tax credits at a zero rate, with a tight majority (6 to 5). This judgment is stayed, as the STF Justices will still deliberate on the effects of such decision. Given this shift in their once-established view, the STF should now define whether such new court determination will have retrospective or only prospective effects.

**(iii) PIS/COFINS Law 9718 of 1998**

The Company and its merged companies OPP Química, Trikem and Polialden have brought a number of lawsuits to challenge the constitutionality of the expansion in the calculation basis for the period from February 1999 to November 2002 for PIS and for the period from February 1999 to January 2004 for COFINS, and also the increase in the tax rate from 2% to 3% for COFINS, increased through Law 9718 of 1998.

In February 2006, the company received a final and conclusive favorable decision to one of these actions initiated in March 1999. Accordingly, the Company reversed the provision totaling R\$ 89.6 (Note 24).

As the STF Full Bench had ruled, in November 2005, that the increase in PIS and COFINS tax basis under law 9718/98 was unconstitutional, the Company based on the opinion of its legal advisors believes that it will probably prevail in these cases. The Company has recorded a provision of R\$106.9 at December 31, 2006, for these cases, which fired court decisions.

Some of these lawsuits also challenged the increase of COFINS tax rates from 2% to 3%. Based on the opinion of its legal advisors, the Company stands probable chances of loss in this specific regard. This fact, and the recent unfavorable determination from the STF, led the Company to file for voluntary dismissal of this claim in most suits and settle the debt in cash. This procedure generated a positive result of R\$ 13.8 based on reduction of fines and interests that had been recorded (Note 24).

**(iv) Special Installment Program PAES Law 10684/03**

On May 30, 2003, Law N° 10684 was published, introducing the PAES program, which offers taxpayers with liabilities to the Federal Revenue Office or the National Treasury (that have been confessed or are being challenged in the courts) the option of paying their overdue tax obligations at February 28, 2003, in up to 180 consecutive monthly installments.

The legislation provides, among other benefits, for a 50% reduction in the fines on arrears as well as the utilization of the TJLP to update the installments due (replacing the usual SELIC rate which is more onerous).

In August 2003, merged company Trikem opted to file a voluntary dismissal of its lawsuit against the COFINS rate increase from 2% to 3% under Law 9718 of 1998, thus qualifying for the more favorable payment conditions under the PAES program instituted by Federal Law

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10684 of 2003. The amount due is being paid in 120 monthly installments. The outstanding debt is R\$ 43.2 as of December 31, 2006, being R\$ 6.6 in current liabilities and R\$ 36.6 in noncurrent liabilities (2005 R\$49.7, being R\$6.6 in current liabilities and R\$43.2 in noncurrent liabilities).

Even though the Company had met all legal requirements and payments were being made as and when due, the National Treasury Attorney's Office (PFN) disqualified the Company for PAES on two different occasions, and the Company obtained a court relief reinstating it to PAES in these two events. In reliance on the opinion of its legal advisors, Management believes that the Company's eligibility for these installment payments will be upheld as originally requested.

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|  | <b>2006</b> | <b>2005</b>    | <b>2004</b>   |
|--|-------------|----------------|---------------|
| Income before income tax and minority interest                             | 90.1        | 749.1          | 796.8         |
| Income tax and social contribution benefit (expense) at statutory rate 34% | (30.6)      | (254.7)        | (270.9)       |
| Income tax on equity in earnings of associates                             | 6.1         | 3.0            | (15.4)        |
| Non-deductible amortization of goodwill                                    | (30.3)      | (38.2)         | (26.4)        |
| Exempt exchange losses on foreign currency                                 | (1.9)       | (4.5)          | (2.5)         |
| Income tax incentives (Note 18(a))   | 5.6         | 15.5           | 17.0          |
| Other permanent differences  | (22.7)      | 25.9           | (7.7)         |
| Tax effect of Social Contribution tax exemption (c) below                  | 5.7         | 70.6           | 65.1          |
| Net change in valuation allowance  | 6.2         | 6.3            | 166.9         |
| Tax on goodwill of merged subsidiary Polialden (Note 1(b))                 | 75.9        |                |               |
| Other  | (1.2)       | (1.2)          | (11.2)        |
| <b>Income tax expense, per consolidated statement of operations</b>        | <b>12.8</b> | <b>(177.3)</b> | <b>(85.1)</b> |

The Company recorded tax loss for the year ended December 31, 2006, therefore it is not entitled to recognize an income tax exemption for this fiscal year (2005 R\$ 44.2).

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In accordance with a pronouncement issued by IBRACON on the accounting for income tax and social contribution, supplemented by CVM Instruction N° 371, the Company has recognized deferred tax assets as follows:

|   | <b>2006</b> | <b>2005</b> |
|---|-------------|-------------|
| <b>Deferred tax assets</b>                                      |             |             |
| Net operating loss carryforwards                                | 162.2       | 110.3       |
| Goodwill and deferred charges                                   | 100.4       | 37.8        |
| Non-deductible accrued expenses and other temporary differences | 146.9       | 165.0       |
| <br>  |             |             |
| Gross deferred tax assets                                       | 409.5       | 313.1       |
| <br>  |             |             |
| Valuation allowance   | (11.9)      | (18.1)      |
| <br>  |             |             |
| Total income tax  | 397.6       | 295.0       |
| <br>  |             |             |
| Less: current deferred tax assets                               | (20.6)      | (22.0)      |
| <br>  |             |             |
| Long-term deferred tax assets                                   | 377.0       | 273.0       |
| <br>  |             |             |
| <b>Deferred tax liabilities</b>                                 |             |             |
| Accelerated depreciation and other                              | (17.3)      | (10.4)      |
| <br>  |             |             |
| Long-term deferred tax liabilities                              | (17.3)      | (10.4)      |

The Company believes that it is more likely than not that the deferred tax asset, net of the valuation allowance, will be recovered within ten years. Deferred tax assets have not been provided for temporary difference and losses carry forward whose realization is not considered more likely than not.

In addition to the positive results arising from the corporate restructuring process described in Note 1(b), expected future taxable income is based on projections and feasibility studies based on price, exchange rate, interest rate, market growth assumptions, as well as other variables relevant to the Company.

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**(c) Social contribution on net income ( CSLL )**

In view of the discussions over the constitutionality of Law 7689 of 1988, the Company and its merged companies OPP Química, Trikem and Polialden filed civil lawsuits against payment of social contribution.

The TRF of the 1st Region had expressly recognized the unconstitutionality of this tax, and the courts issued final and unappealable decisions favorable to the Company, the merged companies and Polialden. However, the Federal Government filed a rescission action to revoke the decisions in favor of the Company, Trikem and Polialden, arguing that after the final decision favorable to those companies the Plenary Session of the STF had declared the constitutionality of this tax, for all years in question except in 1988. As the Federal Government did not file a rescission action in the case of OPP Química, the first final and conclusive decision remained in force for OPP Química.

The decisions of lower and first appeal courts were favorable to the Federal Government; however, tax payments are still suspended. Currently, the mentioned action is awaiting final judgment of the appeals lodged to the STF and STJ.

Based on the referred STF decision, the SRF has issued tax assessment notices against the Company and its merged companies, against which administrative defense arguments have been filed.

The Company believes that it is reasonably possible that it will lose the appeals to maintain the Company's exemption. If the appeals are not successful, the Company believes that the loss of the exemption would be effective only as from the date of a final unfavorable decision and may not be applied retroactively. For this reason, no liability has been recorded. However, we believe that it is reasonably possible that we will be required to pay these taxes retroactively. If a retroactive claim were made by the government, the exposure to the Company would be, at December 31, 2006, approximately R\$ 743.0 (2005 R\$ 651.7), including interest but excluding fines.

**18 Tax Incentives**

**(a) Corporate income tax**

Until calendar year 2011, the Company has the right to reduce by 75% the income tax on the profit arising from the sale of basic petrochemical products and utilities. The two Camaçari polyethylene plants have the same rights until calendar years 2011 and 2012. The polyvinylchloride ( PVC ) plant at Camaçari has the same right until 2013. The PVC plants in Alagoas and the polyethylene terephthalate ( PET ) plant at Camaçari are exempt from corporate income tax calculated on the results of their industrial operations until 2008.

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Productions of caustic soda, chloride, ethylene dichloride and caprolactama enjoy the benefit of the 75% decrease in the income tax rate up to 2012.

At the end of each fiscal year, in the case of taxable profit resulting from the benefited operations, income tax calculated without giving effect to these exemptions and reduced rates is recorded as expense for the year and the income tax benefit of these exemptions and reduced rates is deducted from income tax payable and credited to a capital reserve account, which may only be used to increase capital or absorb losses.

**(b) Value-added tax ICMS**

The Company has ICMS tax incentives granted by the States of Rio Grande do Sul and Alagoas, through the Company Operation Fund FUNDOPEM and State of Alagoas Integrated Development Program - PRODESIN, respectively. These incentives are designed to foster the installation and expansion of industrial facilities in those States. The incentive determined for the year ended December 31, 2006 amounted to R\$ 12.9 (2005 R\$ 7.8). The accounting treatment of such incentives is the same as that applied to the income tax incentive.

**19 Long-term incentives**

Braskem has developed a Long-Term Incentive Plan under which officers and employees involved in strategic programs are entitled to acquire certificates of investment.

The unit value of each certificate of investment was calculated based on the average closing price of Braskem class A preferred shares at BOVESPA from October 2005 to March 2006, and was equal to R\$ 18.14.

As an incentive to purchase the certificate of investment, the participants receive a bonus of 1 certificate of investment for each certificate of investment purchased. This incentive is redeemable as from the fifth year at the ratio of 20% in the first year and 10% in subsequent years. The value of these units was determined based on the projected value of the Company class A preferred share.

The participants will be entitled to receive another certificate of investment with a return equivalent to the amount of dividends and/or interest on own capital attributed to the holders of each Braskem class A preferred share.

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The cost of Alfa Units and estimated value of related Beta Units at December 31, 2006 are as follows:

|                                   | <b>Number</b> | <b>Value</b> |
|-----------------------------------|---------------|--------------|
| Investment Units                  |               |              |
| Issued (Alfa Units)               | 95,710        | 1.7          |
| Granted as incentive (Beta Units) | 95,710        | 0.6          |
| <br>                              |               |              |
| Total                             | 191,420       | 2.3          |

**20 Shareholders Equity****(a) Capital**

At December 31, 2006, Braskem's subscribed and paid-up capital was R\$ 3,508.3, consisting of 123,492,142 common, 246,107,138 class A preferred and 803,066 class B preferred shares, all of them with no par value. At the same date, the Company's authorized capital comprises 488,000,000 shares, of which 175,680,000 are common, 307,440,000 are class A preferred and 4,880,000 are class B preferred shares.

The Extraordinary General Meeting held on May 31, 2006 approved the Company's capital increase by R\$ 105.3 as a result of the merger of subsidiary Polialden (Note 1 (b)), through the issuance of 7,878,725 class A preferred shares. On that same date, the conversion of 2,632,043 class A preferred shares into common shares, at the ratio of 1:1 was also approved.

**(b) Share rights**

Preferred shares do not carry voting rights, but they have a priority right to a minimum non-cumulative annual dividend of 6% per annum of their nominal value, depending on the availability of net income for distribution. Only Class A preferred shareholders share equally with the common shares in the remaining net income, and common shares are entitled to dividends only after priority dividends have been paid to the holders of preferred shares. The Class A preferred shareholders also share equally with common shares in the distribution of shares resulting from the incorporation of other reserves. Class B preferred shares are not convertible into common shares. However, at the end of the non-transfer period provided under applicable law, Class B preferred shares can be converted into Class A preferred shares at any time, at the ratio of two Class B preferred shares for each Class A preferred share.

Class A and Class B preferred shares have priority to the return of capital in the event of liquidation of Braskem.

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All shareholders are entitled to an annual mandatory dividend of 25% of adjusted net income for the year, in accordance with the Brazilian Corporation Law.

As set forth in a shareholders' agreement and memorandum of understanding, the Company has a target to distribute dividends corresponding to not less than 50% of the net income for the year, as long as the required reserve amounts are sufficient to allow for the efficient operation and development of the Company's businesses. However the legal obligation of the Company remains to the mandatory dividend of 25%.

Under the terms of certain U.S. dollar-denominated debt (Notes 14(a) and 14(c)), the payment of dividends, interest on capital or any other profit sharing is limited to 50% of net income for the year, or 6% of the nominal value of the Class A and B preferred shares, whichever is higher.

**(c) Treasury shares**

Braskem's Board of Directors, at a meeting held on May 3, 2006 approved a Share Buyback Program, under which common and class A preferred shares in the Company were to be acquired to be kept in treasury and subsequently sold and/or cancelled, with no reduction in capital.

Under the program, the Company acquired 13,131,054 class A preferred shares at the average cost of R\$ 13.88. The low and high quotations during this period were R\$ 9.97 and R\$ 15.89 per share, respectively.

In July 2006, the Company also acquired 765,079 class A preferred shares from Polialden dissenting shareholders, which did not accept the exchange of shares made by the Company Note 1(b)(ix).

At December 31, 2006, the Company held in treasury 14,363,480 class A preferred shares (2005 467,347 shares) for a total value of R\$ 255.6 (2005 R\$ 15.0).

**(d) Retention of revenue reserves**

Braskem's Shareholders, at a meeting held on March 28, 2006 approved the transfer of R\$ 164.9 from revenue reserves to Retained Earnings (accumulated deficit) for absorption of prior year adjustments related to IBRACON Technical Interpretation 01/2006 (Note 12).

**(e) Appropriation of net income**

In accordance with the Company's by-laws, net income for each year, adjusted as provided by Law N° 6404/76, will be appropriated as follows: (i) 5% for constitution of the legal reserve, not

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exceeding 20% of capital; and (ii) 25% for payment of non-cumulative mandatory dividends, observing the legal and statutory advantages of the preferred shares.

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When the priority dividend amount paid to the preferred shares is equal to or higher than 25% of the adjusted net income for the year, calculated in accordance with Article 202 of the Brazilian Corporation Law, the full payment of the mandatory dividend is carried out. If there is a remaining mandatory dividend after the payment of priority dividend, it will be used as follows: (i) in the payment to common shares of a dividend up to the limit of the priority dividend of preferred shares; and (ii) if there is a remaining balance in the distribution of an additional dividend to common shares and Class A preferred shares, on the same basis, so that each common share and Class A preferred share receive the same dividend.

The calculation of the dividends for 2006 and 2005 are as follows:

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| Net income for the year                              | 101.3       | 625.8       |
| Excludes effect of consolidation adjustments (*)     | (23.5)      | 60.0        |
| Portion appropriated to legal reserve                | (3.9)       | (34.3)      |
| <br>   |             |             |
| Adjusted net income for the calculation of dividends | 73.9        | 651.5       |
| <br>   |             |             |
| <b>Distribution of profits:</b>                      |             |             |
| <br>   |             |             |
| Interest on own capital (Note 20(f))                 |             |             |
| Common shares R\$0.746                               |             | 90.2        |
| Class A preferred shares R\$0.746                    |             | 179.4       |
| Class B preferred shares R\$0.563                    |             | 0.4         |
|  |             | 270.0       |
| <br>   |             |             |
| Dividends proposed                                   |             |             |
| Common shares (2005 - R\$0.154)                      |             | 18.6        |
| Class A preferred shares R\$0.159 (2005 R\$0.154)    | 36.8        | 37.1        |
| Class B preferred shares R\$0.159                    | 0.1         |             |
| <br>   |             |             |
| Total dividends proposed                             | 36.9        | 55.7        |
| <br>   |             |             |
| Total interest on own capital and dividends          | 36.9        | 325.7       |
| <br>   |             |             |
| Amount allocated to revenue reserve                  | 36.9        | 325.7       |
| <br>   |             |             |
| Minimum mandatory dividends - 25%                    | 18.5        | 162.9       |

(\*) Recognizes  
income on



intercompany s  
transactions.

Dividends in respect of 2006 proposed by Braskem s board of directors was approved by Braskem s shareholders meeting held on March 28, 2007.

Retained earnings are linked to a capital budget included in the Company s business plan, approved by the Board of Directors at a meeting held on December 14, 2006, and subsequently approved by the 2007 annual shareholders meeting held on March 28, 2007.

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**(f) Interest on own capital**

On December 29, 2005, pursuant to authorization from Braskem's board of directors, Braskem's executive officers approved the payment of interest on own capital in the amount of R\$ 270.0, consisting of: (i) R\$ 179.4 to holders of Class A preferred shares and holders of ADSs, corresponding to the gross amount of R\$ 0.746145 per share and R\$ 1.492290 per ADS; (ii) R\$ 0.4 to the holders of Class B preferred shares, corresponding to the gross amount of R\$ 0.563940 per share, equal to 6% of the share unit value, as provided in Article 9 of Braskem's by-laws; and (iii) R\$ 90.2 to the holders of common shares, corresponding to the gross amount of R\$ 0.746145 per share. Payment started in april 18, 2006.

Interest on own capital was determined based on share ownership positions at December 31, 2005, applying such amount to priority and mandatory dividends for 2005, as prescribed by Law 9249/95 and paragraph 6, Article 44 of Braskem's by-laws. Withholding income tax on interest credited was R\$ 35.5 and the benefit for the Company regarding income tax was R\$ 67.5.

For disclosure purposes, the expense for interest on own capital was reversed in the statement of operations and the reversal was recorded in operating expenses (income), and also reflected in the statement of changes in shareholders' equity, pursuant to CVM Deliberation N° 207.

**21 Contingencies**

**(a) Collective labor agreement**

The chemical workers union in the Camaçari region ( SINDIQUÍMICA ) and the syndicate of chemical manufacturers in the same region ( SINPEQ ) are disputing in the courts whether the wage and salary indexation clause in their collective labor agreement was overruled by a 1990 economic policy law which restricted wage and salary increases. Braskem and Politeo and merged companies Trikem, Polialden and Nitrocarbono operated plants in the region in 1990 and are members of SINPEQ. The workers' union is requesting that salaries and wages be adjusted retroactively and cumulatively since 1990. The most recent ruling by the STF, in December 2002, was favorable to SINPEQ and established that the economic policy law overruled the collective labor agreement. SINDIQUIMICA appealed this decision. In May 2005, the appeal was rejected by unanimous opinion. This decision is pending publication. Nevertheless, the decision is subject to reconsideration by the STF. On October 24, 2005, SINDIQUÍMICA filed a motion to review, which is pending judgment.

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Management believes that it is reasonably possible that the employers' union will lose this suit. If the employers' union loses this suit and assuming that (a) the Company is required to pay damages from April 1990 to September 1990 (the date of the next collective bargaining agreement) and (b) the employees' union or individual employees file additional claims necessary to quantify the amount of damages, the Company estimates that it could be subject to liability of up to R\$ 35.0.

**(b) Holders of preferred shares**

Some holders of Class B preferred shares issued by the Company under a tax incentive program are claiming that they are entitled to participate on equal conditions in the remaining profits with the holders of common and Class A preferred shares.

Polialden faced an identical issue with CVM; on August 10, 2000, the CVM Board sided with the Polialden's stance that the dividends payable to preferred shares should range from 6% to 8% of the par value of such shares, or the equivalent to 25% of net profits at year end, whichever is higher, as the company has done over the last 10 years. Such shares are not entitled to remaining profits, as the bylaws have clearly set the maximum dividends attaching to such shares.

Most court decisions already rendered in this regard have been favorable to the Company. Most of judicial deposits made by the Company have already been reversed to the Company and at December 31, 2006 there is only one judicial deposit at the historical value of R\$ 0.8, which is related to the 2004 dividends.

The Company's external legal advisors believe that the chances of loss in these cases are remote, based on opinions of its legal counsel, recent court decision in similar cases and CVM rulings on this specific issue. The Company continues to pay dividends according to the limiting payments at 6% of their par value or 25% of minimum mandatory dividends set forth in the Company's bylaws.

**(c) Offsetting of tax credits**

From May through October 2000, merged companies OPP Química and Trikem offset their own federal tax debts with IPI tax credits assigned by an export trading company (Assignor). These offsetting procedures were recognized by the São Paulo tax officials (DERAT/SP) through offset supporting certificates (DCCs) issued in response to an injunctive relief entered in a motion for writ of mandamus (MS SP). Assignor also filed a motion for writ of mandamus against the Rio de Janeiro tax officials (DERAT/RJ) (MS RJ) for recovery of IPI tax credits and their use for offsetting with third-party tax debts, among others. The MS SP was dismissed without prejudice, confirming the Rio de Janeiro administrative and jurisdictional authority to rule on Assignor's tax credits.

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In June 2005, DERAT/SP issued ordinances, canceling the DCCs. Based on said ordinances, the Federal Revenue Office unit in Camaçari/BA sent collection letters to the Company. Notices of dispute were presented by the Company, but the administrative authorities declined to process them. As a result, past-due federal tax liabilities at R\$ 276.6 were posted in December 2005 concerning the Company's tax debts originating from purportedly undue offsetting procedures.

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Both, Assignor and the Company commenced a number of judicial and administrative proceedings to defend the lawfulness and validity of those offsetting procedures, and the legal advisors to both companies believe the chances of success in those cases are probable, mostly in light of the indisputable validity and liquidity of those credits as confirmed in a specific audit conducted by DERAT/RJ.

On October 3, 2005, the Federal Supreme Court held the MS RJ favorably to Assignor in a final and conclusive manner, confirming Assignor's definite right to use the IPI tax credits from all its exports and their availability for offsetting with third-party debts. As a result, the legal advisors to assignor and to the Company believe that the offsetting procedures carried out by the merged companies and duly recognized by DERAT/SP have been confirmed, and for this reason they also hold that the tax liabilities being imputed to the Company are not due. Irrespective of the final and conclusive decision in MS RJ, the legal advisors to Assignor and to the Company, in addition to a jurist when inquired of his opinion on this specific issue, believe that the tax liabilities purportedly related to offsetting procedures carried out by the merged companies have become time-barred and, as such, can no longer be claimed by the tax authorities.

In January 2006, the Company was ordered to post bond in aid of execution of the tax claim referred to above. This bond was tendered in the form of an insurance policy currently under negotiation between the Company, Assignor and insurance companies.

The Company believes, based on the advice of its external legal advisors that the chances of success in all claims listed above are probable. Nevertheless, if the Company is eventually defeated in all those cases, it will be entitled to full recourse against Assignor concerning all amounts paid to the National Treasury, as per the assignment agreement executed in 2000.

**(d) National Social Security Institute INSS**

The Company is a party to several social security claims totaling R\$ 164.8 as of December 31, 2006 (2005 R\$ 169.9). Out of these sums, the Company has made judicial deposits of R\$ 15.1, and R\$ 18.2 are secured by a portion of the Company's inventory. Based on the opinion of its outside legal counsel, the Company believes that the chances of loss for the remaining amounts are remote and therefore, no provision has been recorded.

**(e) Other court disputes involving the Company and its controlled companies**

The Company is party to a civil lawsuit filed by a former caustic soda customer, claiming amounts, at December 31, 2006, of R\$ 25.8 (2005 R\$131.0). Braskem's management, supported by the opinion of its external legal advisors, believe that chance of losses are remote and, for this reason, no provisions have been recorded.

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In the second quarter of 2005, the Petrochemical and Chemicals Companies Employees Union of Triunfo (RS) and Camaçari (BA) brought labor actions claiming payments in respect of overtime. On those lawsuits it has been filed the proper defense and the Company does not expect any losses in these action.

The Company is defendant in an arbitration in the City of Rio de Janeiro commenced by a freightage company. Recently, the arbitrators asked for a technical expert opinion on the subject matter and extent of the dispute, which was estimated at R\$ 29.0. However, in reliance on the opinion of legal advisors sponsoring the Company interests in this arbitration. The Company believes that the Company is likely to prevail, and for this reason no amounts were provisioned for this regard.

As of December 31, 2006, the Company is defendant in approximately 1,200 labor claims, including those mentioned in the paragraph above, totaling approximately R\$ 260.2 (2005 R\$ 223.4). Based on the opinion of its external legal advisors, the Company has provided a provision of R\$ 21.9 at December 31, 2006 (2005 R\$ 12.3) for the probable losses in these claims.

For the civil and labor cases entailing a probable defeat, the Company has provisioned for R\$ 21.9 (2005 R\$12.0)

**22 Financial Instruments**

**(a) Risk management**

Because the Company operates in the international markets, obtaining funds for its operations and investments, it is exposed to market risks mainly arising from changes in the foreign exchange and interest rates. The bank accounts, financial investments and other accounts receivable are subject to credit risk. The Company has developed policies and procedures for risk evaluation, report preparation and mathematical models for the monitoring of these risks and possible use of derivatives to decrease these risks.

To cover its exposure to market risks, the Company utilizes various types of currency hedges, some involving the use of cash and others not. The most common cash based currency hedges used by the Company are financial instruments denominated in foreign currencies (certificates of deposit, U.S. dollar-denominated securities, foreign mutual funds, time deposits and overnight deposits) and put and call options. The non-cash types of currency hedges used by the Company are swaps of foreign currency and forwards.

To hedge its exposure to exchange and interest risks arising from loan and financing agreements, the Company adopted, at December 31, 2001, the following methodology: hedging of the principal and interest (on a consolidated basis), falling due in the next 12 months of, at least, (i) 60% of the debt linked to exports (trade finance), except for advances

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on exchange contracts of up to six months and advances on export contracts; and (ii) 75% of the debt not linked to exports (non-trade finance).

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**(b) Exposure to foreign exchange risks**

The Company has long-term loans and financing to finance its operations, including cash flows and project financing. A substantial part of the long-term loans and financing is denominated in U.S. dollars (Note 14).

**(c) Exposure to interest rate risks**

The Company is exposed to interest rate risks on its short-term and long-term debt. The debt in foreign currency, bearing floating interest rates, is mainly subject to LIBOR variation, while the domestic debt, bearing floating interest rates, is mainly subject to fluctuations in the TJLP and the CDI rate and the IGP-M inflation index.

**(d) Exposure to commodities risks**

The Company is exposed to fluctuations in the price of several petrochemical commodities, especially its main raw material, naphtha. Because the Company seeks to transfer to its own selling prices the effect of price changes in its raw material, arising from changes in international quotations for naphtha, part of its sales may be carried out under fixed-price contracts or contracts stating maximum and/or minimum fluctuation ranges. Such contracts are commercial agreements or derivative contracts relating to future sales.

**(e) Exposure to credit risk**

The Company is subject to concentration of credit risk in connection with bank accounts, financial investments and other accounts receivable, which expose the Company to risks relating to financial institutions involved. In order to manage the credit risk, the Company keeps its bank accounts and financial investments with large financial institutions.

In relation to customer credit risk, the Company protects itself by performing detailed analyses before granting credit and by obtaining security and guarantees, when necessary.



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As of December 31, 2006, the Company had the following derivative contracts:

| <b>Description</b>              | <b>Maturity</b> | <b>Notional<br/>amount</b> | <b>Market value</b>   |
|---------------------------------|-----------------|----------------------------|-----------------------|
|                                 |                 |                            | <b>(i)<br/>Dec/06</b> |
| Real / US\$- Option (Put US\$)  | Feb/2007        | US\$ 306.0                 | (11.6)                |
| Real + CDI / Yen + Tibor (swap) | Mar/2012        | R\$ 136.0                  | (45.2)                |
| Real + CDI / Yen + Tibor (swap) | Jun/2012        | R\$ 143.0                  | (22.8)                |
| Real + CDI / US\$(swap)         | May/2007        | US\$ 100.0                 | (24.3)                |
| Real + CDI / US\$(swap)         | Feb/2007        | US\$ 200.0                 | (19.1)                |
| Tax Sparing I                   | Jun/2007        | US\$ 134.0                 |                       |
| Tax Sparing II                  | Jun/2015        | US\$ 100.0                 | 0.1                   |
| Return Swap                     | Dec/2007        | US\$ 410.0                 | 10.2                  |
| Benzene                         | Jan/2007        | 146.7 th.tons              | (6.9)                 |

(i) The market value represents the amount receivable (payable) if transactions have been settled at December 31, 2006.

To determine the estimated market value of financial instruments, the Company uses reversal transaction quotations or public information available in the financial markets, as well as valuation methodologies generally accepted and utilized by counterparties. These estimates do not necessarily assure that such transactions could be realized in the market at the indicated amounts. The use of different market information and/or valuation methodologies could have a significant effect on the estimated market value.

All outstanding derivative contracts are intended only to offset financial gains and losses (hedge) on other Company assets or liabilities. Accordingly, they are linked to purchases, sales, financial investment or debt agreements.

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**23 Financial income (expenses)**

|  | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|--|-------------|-------------|-------------|
| <b>Financial income:</b>   |             |             |             |
| Interest income  | 140.0       | 140.1       | 160.8       |
| Monetary variation of financial investments, related parties and accounts receivable | 48.1        | 17.7        | 12.8        |
| Monetary variation of taxes recoverable  | 48.6        | 7.6         | 31.8        |
| Gains on derivative transactions   | 114.1       | 45.7        | 125.8       |
| Exchange variation on foreign currency assets  | (204.2)     | (288.8)     | (335.3)     |
| Other  | 12.9        | 44.1        | 72.7        |
|  | 159.5       | (33.6)      | 68.6        |
| <b>Financial expenses:</b>   |             |             |             |
| Interest on financing and related parties  | (287.8)     | (347.0)     | (595.3)     |
| Monetary variation on financing and related parties                                  | (255.5)     | (203.1)     | (380.9)     |
| Monetary variation and interest on taxes and suppliers                               | (178.5)     | (169.7)     | (137.1)     |
| Losses on derivative transactions  | (161.9)     | (61.5)      | (131.4)     |
| Expenses with discounting transactions   | (119.7)     | (108.2)     | (73.6)      |
| Discounts granted  | (138.0)     | (88.4)      | (80.7)      |
| Exchange variation on foreign currency liabilities                                   | 333.4       | 556.9       | 425.4       |
| Taxes and charges on financial transactions  | (228.4)     | (110.6)     | (148.4)     |
| Interest on capital  |             | (270.0)     | (170.0)     |
| Reversal of interest on capital  |             | 270.0       | 170.0       |
| Other  | (61.5)      | (144.2)     | (185.2)     |
|  | (1,097.9)   | (675.8)     | (1,307.2)   |
| Financial results, net   | (938.4)     | (709.4)     | (1,238.6)   |

**24 Other operating income (expenses)**

|  | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|--|-------------|-------------|-------------|
| <b>Income (expenses)</b>                             |             |             |             |
| Rental of facilities and assignment of right of use  | 45.4        | 3.9         | 20.7        |
| Recovery of taxes (Note 16 (iii))                    | 125.9       | 3.4         | 16.4        |
| Recovery of costs and expenses/Inventory adjustments | (9.3)       | 10.5        | 1.6         |
| Other operating income/(expenses), net               | 24.1        | 5.0         | 4.3         |

186.1

22.8

43.0

Recovery of taxes represents reversals of provisions for contingencies for which final unappeable decisions have been received.

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|   | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|---|-------------|-------------|-------------|
| <b>Income (expenses)</b>                        |             |             |             |
| Increase in interest in investments             | 2.4         | 5.4         | 3.5         |
| Sale of permanent assets                        | (0.5)       | 0.8         | 0.5         |
| Reversal of (provision for) loss on investments |             | (4.3)       | (5.5)       |
| Provision for loss/retirement of assets         |             | (22.4)      | (18.2)      |
| Other non-operating income (expenses), net      | 5.2         | (4.7)       | (10.1)      |
|   | 7.1         | (25.2)      | (29.8)      |

**26 Insurance Coverage**

The Company has a broadly-based risk management program designed to provide cover and protection for all assets, as well as possible losses caused by production stoppages, through an all risks insurance policy. This policy establishes the amount for maximum probable damage, considers sufficient to cover possible losses, taking into account the nature of the Company's activities and the advice of insurance consultants. At December 31, 2006, insurance coverage for inventories, property, plant and equipment, and loss of profits of the Company is R\$12,109.6 per claim, while the total of all insured assets is R\$ 17,250.3.

**27 Shares Traded Abroad NYSE and LATIBEX****(a) American Depositary Receipts ( ADRs ) program**

The Company's ADS's are traded on NYSE with the following characteristics:

Type of shares: Class A preferred.

Each ADS represents 2 shares, traded under the symbol BAK .

Foreign Depositary Bank: The Bank of New York ( BONY ) New York branch.

Brazilian Custodian Bank: Banco Itaú S.A.

**(b) LATIBEX**

The Company's Class A preferred shares are traded on LATIBEX, the Madrid Stock Exchange's market for Latin American companies quoted in euros. The shares are traded under the symbol XBRK and the Brazilian custodian bank is Banco Itaú S.A. LATIBEX has adjusted and altered the process for quotation and trading to comply with the new Corporate Governance Standards adopted by Bovespa. Accordingly, as from May 16, 2005, the shares have been traded in unit's shares.

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**28 Private Pension Plans**

The actuarial obligations relating to the pension and retirement plans are accrued in conformity with the procedures established by CVM Deliberation 371/2000.

The formation of Braskem (Note 1 (c)) involved the integration of six sponsoring companies and three different pension plans managed by Fundação PETROBRAS de Seguridade Social (PETROS ( PETROS )), PREVINOR Associação de Previdência Privada ( PREVINOR ) and ODEPREV Odebrecht Previdência ( ODEPREV ). In addition to sponsoring different private pension plans, the Company had approximately 800 employees who did not participate in company-sponsored pension plans, as no new benefits were granted to employees since the inception of the Company.

Management ceased to provide benefits to new employees in order to devise a single, legitimate solution for all participants, with a view to protecting the plan participants' financial assets.

Experts engaged by the Company recommended that ODEPREV be the only supplementary pension plan entity sponsored by the Company. Furthermore, employees who did not participate in the PETROS and PREVINOR plans were offered the opportunity to join the ODEPREV plan, retroactively to August 16, 2002.

In June 2005, the Company communicated to PETROS and PREVINOR its intended withdrawal as a sponsor effective June 30, 2005. With regard to PETROS, the calculation of mathematical reserves of participants was completed in November 2006 and submitted in that month to the Supplementary Pension Plan Secretary, a Social Security Ministry department in charge of regulating and inspecting private pension plans. The Company recorded a provision of R\$ 58.6, which is considered sufficient to face the required disbursements by the sponsor. During 2005, the Company's and employees' contributions to PETROS totaled R\$ 2.8 and R\$ 1.8, respectively.

Benefits to retired employees and pensioners will continue to be paid on a regular basis up to completion of the process.

As to PREVINOR, the calculation of mathematical reserves of participants have been completed and the entity has a surplus, so that no contributions by the Company are required. The sponsorship withdrawal was approved by the Supplementary Pension Plan Secretary and the commitments to the plan participants will be settled in the first half of 2007. During 2005, the Company's and employees' contributions added up to R\$ 0.6 and R\$ 0.4, respectively.

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The subsidiary Politeno was the sponsor of a defined contribution plan managed by PREVINOR. In December 2006, Politeno advised PREVINOR of its intention to withdraw from the plan effective the end of that month. The calculation of mathematical reserves of participants to be refunded to plan are being prepared by independent experts for subsequent analysis and approval by the Supplementary Pension Plan Secretary. Benefits to retired employees and pensioners will continue to be paid on a regular basis up to completion of the process.

In 2006, Politeno's and its employees' contributions totaled R\$ 1.5 (2005 R\$ 1.6) and R\$ 0.9 (2005 R\$ 1.0), respectively.

**(a) ODEPREV**

The Company has a defined-contribution plan for its employees. The plan is managed by ODEPREV - Odebrecht Previdência which is sponsored by Odebrecht as a closed private pension entity. ODEPREV offers participating employees of the sponsoring companies the Optional Plan, a defined-contribution plan, under which monthly and periodic participant contributions and annual and monthly sponsor contributions are accumulated and managed in individual retirement savings accounts.

The Board of Trustees of ODEPREV defines each year, in advance, the parameters for contributions to be made by the participants and the sponsoring companies. With regard to the payment of benefits under the Optional Plan, the obligation of ODEPREV is limited to the total value of the quotas held by its participants and, to comply with the regulations for a defined-contribution plan, it will not be able to require any obligation or responsibility on the part of the sponsoring company to assure minimum levels of benefits to the participants who retire.

At December 31, 2006, the active participants in ODEPREV totaled 2,354 (2005 2,131), and the Company's and employees' contributions amounted to R\$ 7.9 (2005 R\$ 4.6) and R\$ 13.2 (2005 R\$ 9.3), respectively.

**(b) PETROS**

At December 31, 2006, the jointly-controlled companies Copesul and Petroflex take part in the defined benefit plan managed by PETROS. As required in PETROS regulation and relevant law, in the event of a significant gap in technical reserves, both, the sponsors and participants, must make an additional financial contribution, otherwise the plan benefits will be adjusted to the available resources. Up to December 31, 2006, no supplementation was required.

In accordance with CVM Deliberation 371/2000, which approved NPC 26 of IBRACON - Accounting for Employee Benefits, the subsidiaries carried out the actuarial valuation of the plans and, accordingly, recorded actuarial liabilities in long-term liabilities.

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The amounts of the jointly-controlled plans are as follows:

|   | <b>Copesul</b> |             | <b>Petroflex</b> |             |
|---|----------------|-------------|------------------|-------------|
|   | <b>2006</b>    | <b>2005</b> | <b>2006</b>      | <b>2005</b> |
| Fair value of asset plans   | 388.0          | 337.7       | 579.6            | 489.7       |
| Present value of actuarial liabilities                            | 405.8          | 357.3       | 512.5            | 458.0       |
| <br>  |                |             |                  |             |
| Funded status (unfunded status)                                   | (17.8)         | (19.6)      | 67.1             | 31.7        |
| Net actuarial liabilities   | 9.0            | 12.5        | 15.1             | 22.2        |
| <br>  |                |             |                  |             |
| Unrecognized actuarial gains (actuarial liabilities provided for) | (8.8)          | (7.1)       | 82.2             | 53.9        |

Actuarial assumptions at December 31, 2006 and 2005 (expressed as weighted average) are:

|                                     | <b>Copesul</b>   | <b>Petroflex</b>                           |
|-------------------------------------|--|--|
| Actual discount rate                | 11% per annum  | 11% per annum                              |
| Expected return rate on plan assets | 11% per annum  | 11% per annum                              |
| Actual salary raises                | 2% per annum up to 47 years and 0% per annum after 48 years of age | 1% for 2006<br>2% for 2005<br>5% per annum |
| Inflation                           | 5% per annum   | 5% per annum                               |

Contributions to PETROS by Copesul and Petroflex at December 31, 2006, amounted to R\$ 5.6 and R\$ 2.1, respectively. (2005 R\$ 5.9 and R\$ 2.2).

Copesul also sponsors a defined benefit plan, Plano Copesul de Previdência Complementar – COPESULPREV, for employees who do not participate in PETROS. Copesul's contributions at December 31, 2006, amounted to R\$ 1.1 (2005 R\$ 1.1)

## **29 Raw Material Purchase Commitments**

The Company has contracts for consumption of electric energy by its industrial plants located in the States of Alagoas, Bahia and Rio Grande do Sul. The minimum annual commitment under these contracts amounts to R\$ 102.3.

The Company acquires from Copesul ethylene and propylene for its units at the Southern Petrochemical Complex, under a contract that expires in 2014. The minimum annual purchase commitment corresponds to 268,200 metric tons of ethylene and 262,200 metric tons of propylene. Based upon the market prices at December 31, 2006, this

commitment was R\$ 1,262.4 (unaudited). If the Company does not acquire the minimum volume, it must pay 40% of the current price of the amount not purchased.

Braskem purchases naphtha under contracts establishing a minimum annual purchase volume equal to R\$ 5,752.6 (unaudited), based on market prices as of December 31, 2006.

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The Extraordinary Shareholders Meeting held on April 2, 2007 approved the merger of Politeno, through an exchange ratio of shares and based on the book value of Politeno's shareholders' equity as of December 31, 2006, in the amount of R\$ 499.0. The exchange ratio of Politeno shares for Braskem shares was determined based on the book value of shareholders' equity as of December 31, 2006, according to appraisal reports issued by independent experts. To maintain the current capital structure of Braskem, the Shareholders Meeting also approved the conversion of 486,530 class A preferred shares into common shares, as well as the issuance of 1,533,670 class A preferred shares. Upon the merger of Politeno, the Company's share capital was increased by R\$ 19.2 to R\$ 3,527.4, while the free float remained at approximately 53%.

**(b) Acquisition of Ipiranga Group**

On April 17, 2007, Ultrapar Participações S.A. ( Ultrapar ), with Braskem and Petrobras as intervening parties (under commission), acquired for R\$ 2.1 billions, equal to 61.6% of the issued common share and 13.8% of the issued preferred shares of Refinaria de Petróleo Ipiranga S.A. ( RPI ), 65.5% of the issued common shares and 12.6% of the issued preferred shares of Distribuidora de Produtos de Petróleo Ipiranga S.A. ( DPPI ), and 3.6% of the issued common shares and 0.4% of the issued preferred shares of Companhia Brasileiro de Petróleo Ipiranga ( CBPI ) which belong to the shareholders of Ipiranga Group.

Under the agreement among Ultrapar, Braskem and Petrobras, Ultrapar will have control over the fuel and lubricant distribution business located in the South and Southeast regions ( South Distribution Assets ), Petrobras will have control over the fuel and lubricant distribution businesses located in the North, Northeast and Center-West regions ( North Distribution Assets ), and Braskem will have control over the petrochemical assets, comprising Ipiranga Química S.A., Ipiranga Petroquímica S.A. ( IPQ ), and IPQ's interest in Copesul. Oil refining operation assets held by RPI will be shared on equal terms by Ultrapar, Petrobras, and Braskem which will account for their interest therein under the proportional consolidation method.

As agreed upon with Braskem and Petrobras, Ultrapar is responsible for carrying out a corporate reorganization of the acquired companies, in order to segregate the acquired assets ascribed to each individual companies, including the following phases:

- i) Tag-along public tender offer for the acquisition of issued common shares of RPI, DPPI, CBPI and IPQ;
- ii) Transfer of RPI, DPPI and DBPI shares to Ultrapar; and

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- iii) Segregation of assets as follows: (a) decrease in the capital of RPI and CBPI, in order to transfer Petrochemical Assets directly to Ultrapar, to be subsequently delivered to Braskem and Petrobras, pursuant to the contract, and (b) spin-off of CBPI to transfer North Distribution Assets to a company controlled by Petrobras.

The main effects of this acquisition were as follows:

|   | <b>At March 31,<br/>2007<br/>(Unaudited)<br/>Consolidated</b> |
|---|---|
| Current assets                          | R\$765.2  |
| Long-term assets                        | 269.8   |
| Property, plant and equipment           | 562.9   |
| Intangible assets and other investments | 594.8   |
| Current liabilities                     | 826.1   |
| Long-term liabilities                   | 657.6   |
| Minority interests                      | 40.6  |
| Book value of net assets (100%)         | 668.4   |
| Interest acquired (13.8%)               | 92.4  |
| Purchase price for 13.8%                | 652.2   |

The interest acquired of 13.8% represents the total capital acquired for Ipiranga Química (the holding company of the other companies acquired).

**(c) Funding**

In April 2007, Braskem completed negotiations to obtain up to US\$ 1.2 billion under a bridge loan to finance the acquisition of the petrochemical assets of the Ipiranga Group and future delisting of Copesul. In that month, Braskem withdrew the Company withdrawn US\$ 309.0 million, used for the payment of shares acquired on April 18, 2007.

The new two-year term credit line bears annual interest of 0.35% above LIBOR in the first year and 0.55% in the second year.

Braskem expects to refinance the bridge loan in due time, always with a view to reducing its capital cost and maintaining the debt profile adjusted to its cash flow.

**(d) Propylene supply contract**

In April 2006, Braskem entered into a purchase agreement with Refinaria Alberto Pasqualini ( Refap ), located at Canoas, state of Rio Grande do Sul, for the initial purchase of 70 thousand tons of propylene per year. The annual volume to be supplied may exceed 100 thousand annually tons due to planned increases in the refinery production.

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Under the contract, 5.8 thousand tons of propylene will be purchased per month. This volume will supply the existing Company's units at the Southern Petrochemical Complex and ensure the supply of raw material for future expansions.

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**(e) Agreement for the formation of joint ventures**

On April 16, 2007, Braskem and Pequiven, the leading petrochemical company in Venezuela, entered into an agreement to form two joint ventures in order to develop and implement in that country the most modern and competitive integrated petrochemical project in the Americas, at the Jose Complex. Under the project, an ethane cracker from natural gas will be build, with a capacity of 1.3 million ton/year of ethylene, integrated with the production of 1.1 million ton/year of polyethylene and other petrochemicals.

The investments to implement the ethylene unit and the polyethylene unit are estimated at approximately US\$ 2.5 billion (unaudited). Braskem and Pequiven are also considering investments in PVC and soda units.

These projects require approximately 30% of the total investment to be funded equally by Braskem and Pequiven. The remaining 70% will be provided by multilateral agencies for export credit, development banks and private banks, under project financing arrangements.

**(f) Writ of injunction issued by CADE**

On April 25, 2007, Braskem and CADE executed the Agreement for the Preservation of the Transaction Reversibility (APRO). The agreement specifically does not impact Braskem's control over Copesul but does impact its investment in IPQ, Ipiranga Química S.A. Under the agreement, whereby Braskem undertakes to maintain in the polyethylene and polypropylene markets the competitive status prevailing prior to April 18, and to refrain from doing the following with respect to the operations acquired from the Ipiranga group:

Any changes in the corporate structure which would imply in a changes the controlling shareholder;

Substantive changes in its physical facilities and assignment or waiver of its rights and duties in connection with its assets, including brands, patents, customer base and raw material supplier base;

Discontinuing the use of brands and products, subject to the provisions of the Investment Agreement, maintaining the offer of the Ipiranga product line;

Substantive changes in the structure, logistics, and distribution and marketing practices;

Substantive changes in the companies, which would imply the lay-off of employees, or reassignment of personnel among the production, distribution, marketing and research areas, for the purpose of integrating the companies; and

Interruption without cause (in CADE's judgment) of investment projects pre-approved by the Board of Directors, in all businesses of the acquired company, and of the implementation of its sales plans and targets.

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CADE expressed no restraints with respect to the transaction involving Copesul, considering that the Braskem and Petrobras will maintain their respective positions of controlling and minority stockholders, as before April 18.

The agreement is subject to review at any time by CADE or at the request of the applicants provided that these companies, at the discretion of CADE's full bench, prove that the requirements that gave rise to the above mentioned agreement no longer exist.

**31 Summary of Principal Differences Between Brazilian GAAP and U.S.GAAP**

**(a) Presentation of financial information**

As described in Note 2, the Company has elected to use the consolidated financial statements prepared in accordance with Brazilian GAAP and expressed in reais as its primary financial statements, for the purposes of filing under the U.S. Securities Act of 1934.

A summary of the Company's principal accounting policies that differ significantly from U.S. GAAP is set forth below.

**(b) Supplementary inflation restatement in 1996 and 1997 for U.S. GAAP**

Under Brazilian GAAP, inflation accounting was discontinued effective January 1, 1996. Prior to that date, Brazilian GAAP statements included indexation adjustments which partially accounted for the effect of inflation on property, plant and equipment, investments, deferred charges (together denominated permanent assets) and shareholders' equity, and reported the net charge or credit in the statement of operations. However, under U.S. GAAP, Brazil ceased to be treated as a highly inflationary economy only as from January 1, 1998. Accordingly, the financial information for purposes of U.S. GAAP should include additional inflation restatement adjustments for 1996 and 1997 made by applying the General Price Index increased by 9.3% in 1996 and 7.5% in 1997.

For purposes of the U.S. GAAP reconciliation, shareholders' equity under U.S. GAAP was increased by R\$ 693.2 and R\$ 721.8, at December 31, 2006 and 2005, respectively, due to the additional inflation restatement adjustments, net of depreciation. These amounts generated increases in depreciation charges of R\$ (28.6), R\$ (39.9) and R\$ (37.3) in 2006, 2005 and 2004 respectively.

**(c) Property, plant and equipment**

***(i) Capitalized interest***

Since January 2006, under Brazilian GAAP, the Company adopted the same methodology to capitalize interest as U.S. GAAP. Therefore, as from January 2006, there are no more differences between Brazilian GAAP and U.S. GAAP in the reconciliation going forward. The

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depreciation of interest capitalized under U.S. GAAP before 2006 continues to be depreciated based on the useful life of the underlying asset.

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**(ii) Impairment**

Under Brazilian GAAP, companies are required to determine if operating income discounted cash flow is sufficient to absorb the depreciation or amortization of long-lived assets in order to assess potential asset impairment. In the event of such operating income discounted cash flow is insufficient to recover the depreciation, the assets, or groups of assets, are written down to recoverable values. In the event of a planned substitution of assets prior to the end of the original estimated useful life of the asset, depreciation of such asset is accelerated to ensure that the asset is depreciated according to the estimated net realizable values at the estimated date of substitution.

Under U.S. GAAP, Statement of Financial Accounting Standard ( SFAS ) N° 144, Accounting for the Impairment of Disposal of Long-Lived Assets , requires companies to evaluate the carrying value of long-lived assets to be held and used, and for long-lived assets to be disposed off, when events and circumstances require such a review. The carrying value of long-lived assets is considered impaired when the anticipated undiscounted cash flow from identified asset groups, representing the lowest level for which identifiable cash flow are largely independent of the cash flows of other groups of assets, is less than their carrying value. In that event, a loss is recognized based on the amount by which the carrying value exceeds the fair value of the assets or discounted cash flows generated by the assets. There is no impairment recorded for U.S. GAAP purposes at December 31, 2006.

**(d) Deferred charges and other intangible assets**

Brazilian GAAP permits deferral of expenses, pre-operating expenses incurred in the construction or expansion of a facility before the facility begins operations, research and development expenditure and other items listed in Note 13.

For purposes of the U.S. GAAP reconciliation, all Brazilian GAAP deferred costs, other than those reclassified to property, plant and equipment, and goodwill generated on common control transactions, which is eliminated, have been charged to income.

For purposes of the U.S. GAAP reconciliation, deferred charges adjustments, net under U.S. GAAP amounted to R\$ 34.5, R\$ 82.1 and R\$ (142.9) in 2006, 2005 and 2004, respectively.

Under U.S. GAAP all research and development costs are expensed as incurred and recorded in the statement of operations within general and administrative expense whereas certain of such costs are capitalized deferred charges under Brazilian GAAP. Expenditure on research and development totaled R\$ 44.3, R\$ 47.2 and R\$ 59.2, for the years ended December 31, 2006, 2005 and 2004, respectively.

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A reconciliation of the net adjustments to net income for all three years presented is set forth in the following table:

|   | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|---|-------------|-------------|-------------|
| Expense of deferred charges under U.S. GAAP                       |             |             |             |
| Pre-operating expenses  |             | (1.0)       | (13.6)      |
| Organization and implementation expenses                          | (35.2)      | (33.7)      | (116.3)     |
| Expenditures for structured operations                            | (6.7)       | (4.3)       | (86.8)      |
| Research and development  |             | (0.7)       | (13.1)      |
| Other   | (25.5)      |             | (6.6)       |
|   | (67.4)      | (39.7)      | (236.4)     |
| Reversal of amortization of deferred charges under Brazilian GAAP |             |             |             |
| Pre-operating expenses  | 4.2         | 6.4         | 44.7        |
| Organization and implementation expenses                          | 54.1        | 67.1        | 11.4        |
| Expenditures for structures operations                            | 35.7        | 43.4        | 33.8        |
| Research and development  | 6.3         | 4.2         | 6.0         |
| Other   | 1.6         | 0.7         | (2.4)       |
|   | 101.9       | 121.8       | 93.5        |
|   | 34.5        | 82.1        | (142.9)     |

**(e) Business combinations and goodwill**

As mentioned in Note 1(viii), the Company acquired 100% of the common and preferred shares of Politeno owned by Suzano Petroquímica, Sumitomo Chemical and Itochu Corporation, which comprised 62.2% of the total share capital of Politeno. The purchase price paid without any contingent consideration under Brazilian GAAP and U.S. GAAP was R\$ 237.5.

Under Brazilian GAAP, goodwill arises from the difference between the amount paid and the Brazilian GAAP book value (normally also the tax basis) of the net assets acquired. Goodwill is generally justified on the difference between the book value and the market value of assets acquired and/or based on expectation of future profitability and is amortized over the remaining useful lives of the assets or up to ten years, respectively. Negative goodwill arises under Brazilian GAAP when the book value of assets acquired exceeds the purchase consideration. Negative goodwill is amortized in up to over ten years after the related investment other than nontemporary has been legally merged.

Under U.S. GAAP, fair values are assigned to acquired assets and liabilities in business combinations, including intangible assets. The positive difference of consideration paid over the fair value of assets and liabilities is recorded as goodwill. In accordance with SFAS No. 142, Goodwill and Other Intangible Assets, goodwill is no longer amortized but is instead assigned to an entity's reporting units and tested for impairment at least annually.





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As the fair value originally assigned to the Politeño net assets was higher than the purchase price under U.S. GAAP negative goodwill amounting to R\$ 329.1, was initially calculated. However, under U.S. GAAP, when a business combination involves a contingent consideration agreement that, when resolved, might result in the recognition of an additional element of cost with respect to the acquired entity (i.e., a contingency based on earnings), a deferred credit should be recognized for the lesser of (1) the maximum amount of contingent consideration or (2) the initial amount of negative goodwill. As there is no maximum amount contingent consideration established in the contract the amount of negative goodwill has been recorded as contingent consideration.

On this bases, the fair value allocation of this acquisition was as follows:

|   |          |
|---|----------|
| Current assets  | R\$311.9 |
| Long-term assets  | 174.0    |
| Property, plant and equipment                                   | 651.0    |
| Intangible assets and other investments                         | 109.1    |
| Current liabilities   | 184.5    |
| Long-term liabilities   | 201.3    |
| Fair value of net assets  | 860.2    |
| Participation acquired (62.2%)                                  | 535.0    |
| Purchase price (including contingent consideration of R\$329.1) | 535.0    |

We began to fully consolidate Politeño as from April 1, 2006, at which time related minority interests was R\$ 21.8.

This additional U.S. GAAP difference generated increases in property, plant, equipment and intangible assets and deferred tax liability at December 31, 2006 of R\$ 202.2, R\$ 37.4 and R\$ 81.4, respectively. These adjustments resulted in an increase in the depreciation and amortization expenses for the year then ended of R\$ 8.7 and R\$ 26.9, respectively, and a deferred tax credit to income of R\$ 12.2.

In addition, the Company acquired the minority interests of Polialden (Note 1(b)(ix)) with book value of R\$136.2 were acquired for R\$111.3 generating negative goodwill of R\$24.9 which was allocated to non-current assets, principally property, plant and equipment.

**(i) Goodwill**

The differences in relation to Brazilian GAAP arise principally from (i) non-recognition of goodwill arising from transactions between parties under common control under U.S. GAAP (Note 31(g)); (ii) valuation of assets and liabilities acquired at their fair value at the date of acquisition; and (iii) difference between goodwill calculated under U.S. GAAP and under Brazilian GAAP.

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These balances can be summarized as follows:

|   | <b>2006</b> | <b>2005</b> |
|---|-------------|-------------|
| US GAAP Goodwill balance (*)                                  | 450.5       | 450.5       |
| US GAAP Fair Market Value adjustment (**)                     | 262.9       | 299.5       |
| Reversal of Brazilian GAAP business combinations effect (***) | (421.8)     | (805.2)     |
|   | 291.6       | (55.2)      |

(\*) In 2005, the US GAAP Goodwill balance was reduced due the impairment charge of R\$ 373.8 related to Politeno.

(\*\*) These include the continuous effects of distributions included in Note 31 (g).

(\*\*\*) Includes Brazilian GAAP goodwill, net of negative goodwill among other items.

For Brazilian GAAP purposes, the balance of goodwill at December 31, 2006 was R\$ 820.2 (2005 R\$ 873.6), which is being amortized to income over a period of up to 10 years for items reclassified to deferred charges, or the remaining useful lives of the underlying assets, for the items reclassified to property, plant and equipment. Negative goodwill at December 31, 2006 was R\$ 30.4 (2005 R\$ 87.9).

Under U.S. GAAP, the net balance of goodwill can be demonstrated as follows:

| Goodwill attributable to each reportable segment | Business    |        |             |       | Total |
|--|-------------|--------|-------------|-------|-------|
|  | Polyolefins | Vinyls | Development | Other |       |
| At December 31, 2005                             | 416.9       | 3.0    | 17.4        | 13.2  | 450.5 |
| At December 31, 2006                             | 416.9       | 3.0    | 17.4        | 13.2  | 450.5 |

For purposes of U.S. GAAP reconciliation, goodwill and negative goodwill amortization under Brazilian GAAP have been reversed and amounted to R\$ 57.8 in 2006, R\$ 152.5 in 2005 and R\$ 152.7 in 2004.

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For purposes of U.S. GAAP, goodwill impairment is determined using a two-step process. The first step of the goodwill impairment test is to identify a potential impairment by comparing the fair value of a reporting unit with its carrying amount, including goodwill. The estimates of fair value of a reporting unit, are determined using a discounted cash flow analysis. A discounted cash flow analysis requires one to make various judgmental assumptions including assumptions about future cash flows, growth rates and discount rates. The assumptions about future cash flows and growth rates are based on the Company's budget and business plans. Discount rate assumptions are based on an assessment of the risk inherent in the respective reporting units. If the carrying amount of a reporting unit exceeds its fair value, the second step of the goodwill impairment test is performed to measure the amount of impairment loss, if any.

The second step of the goodwill impairment test compares the implied fair value of the reporting unit's goodwill with the carrying amount of that goodwill. If the carrying amount of the reporting unit's goodwill exceeds the implied fair value of that goodwill, an impairment loss is recognized in an amount equal to that excess. The implied fair value of goodwill is determined in the same manner as the amount of goodwill recognized in a business combination.

Under Brazilian GAAP, goodwill is analyzed in relation to its future recovery based on total estimated future profitability and discounted cash flows. No impairment has been recorded for Brazilian GAAP purposes.

The Company performed its annual impairment review for goodwill and recorded a charge for purposes of reconciliation of R\$ 373.8 at December 31, 2005 as Operating Income in the condensed consolidated statement of operations. This impairment charge reflects the impact of the decrease in market conditions of its investment in Politeno, included in the column U.S. GAAP in the segment footnote (Note 31(w)).

**(f) Effects of U.S. GAAP adjustments on equity investees**

Under BR GAAP the equity investees, Cetrel, Copesul and Petroflex are proportionally consolidated according to CVM 247/96. Under U.S. GAAP such equity investees are accounted under the equity method.

For purposes of the U.S. GAAP reconciliation, the effects in the statement of operations of U.S. GAAP adjustments on equity investees amounted to R\$ (56.8), R\$ (46.5) and R\$ (92.2) in 2006, 2005 and 2004, respectively.

In addition, due to the adoption of SFAS no. 158 Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an Amendment of FASB Statements No. 87, 88, 106, and 132(R) (Note 31 (i)), the Company recognized the effects from its investees Petroflex and Copesul through comprehensive income, in the amount of R\$ 10.9 and R\$ 2.1, respectively.

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**(g) Transactions giving rise to distributions to and contribution from shareholders under U.S. GAAP**

Transactions between parties under common control gave rise to goodwill under Brazilian GAAP which is treated as capital distributions and contributions under U.S. GAAP:

|  | 2006             | 2005             |
|--|------------------|------------------|
| Acquisition of ESAE and related transactions (i) | (363.2)          | (363.2)          |
| OPP PP transactions (ii)                         | (1,814.6)        | (1,814.6)        |
| Contributions from shareholders (iii)            | 406.5            | 400.6            |
| <b>Total</b>                                     | <b>(1,771.3)</b> | <b>(1,777.2)</b> |

**(i) Acquisition of ESAE and Related Transactions**

Under Brazilian GAAP, the acquisition of ESAE was accounted for at book value. Under U.S. GAAP, the acquisition would be accounted for using the purchase method with the assets acquired and the liabilities assumed from third parties recorded at fair value. The portions of net assets that were already held by the Odebrecht Group would be maintained at their existing book values, and the excess of the proportional amount of the purchase price over these book values would be considered a distribution to the Odebrecht Group in the amount of R\$ 363.2.

| <b>Investment Acquired</b>               | <b>Purchase Price</b> | <b>Value of Investments</b> | <b>Goodwill</b> | <b>Capital Distribution</b> |
|--|-----------------------|-----------------------------|-----------------|-----------------------------|
| 30.99% of Politeno                       | 739.4                 | 141.9                       | 373.8           | 223.7                       |
| 42.64% of Polialden                      | 658.4                 | 157.3                       | 387.8           | 113.3                       |
| Subtotal (100% of Braskem Participações) | 1,397.8               | 299.2                       | 761.6           | 337.0                       |
| 100% of Proppet                          | 51.1                  | 10.6                        | 14.3            | 26.2                        |
|  | 1,448.9               | 309.8                       | 775.9           | 363.2                       |

Under U.S. GAAP, the total payment of R\$ 1,448.9 made in the acquisition of ESAE and related transactions is divided into payments made to third parties and payments made to companies under common control as follows:

|                               | <b>Common control transactions</b> |                   |                             | <b>Third party transactions</b> |                                 |                 |
|-------------------------------|------------------------------------|-------------------|-----------------------------|---------------------------------|---------------------------------|-----------------|
|                               | <b>Payment made</b>                | <b>Book value</b> | <b>Capital distribution</b> | <b>Purchase price</b>           | <b>Fair value of net assets</b> | <b>Goodwill</b> |
| 100% of Braskem Participações | 381.1                              | 44.1              | 337.0                       | 1,016.7                         | 255.1                           | 761.6           |
| 100% of Proppet               | 39.1                               | 12.8              | 26.2                        | 12.0                            | (2.3)                           | 14.3            |
|                               | 420.2                              | 56.9              | 363.2                       | 1,028.7                         | 252.8                           | 775.9           |



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Nova Camaçari acquired Braskem Participações through the acquisition of the entire share capital of ESAE and Intercapital and the acquisition of an 11.76% direct interest in Conepar. Nova Camaçari acquired Intercapital for total consideration of R\$ 445.0, of which R\$ 381.0 was paid to members of the Odebrecht Group and the remaining R\$ 64.0 was paid to members of the Mariani Group (Pronor Petroquímica S.A. and Companhia Brasileira de Poliolefinas). The net assets acquired from the Odebrecht Group were valued at a carryover basis of R\$ 12.8, while the net assets acquired from the Mariani Group were valued at fair value of R\$ 16.1.

***(ii) OPP PP Transaction***

Under Brazilian GAAP, since the terms of the exchange of Braskem and OPP PP shares were based on the appraised economic value of each company, the transaction was accounted for on that basis.

Under U.S. GAAP, the common control transaction would be recorded at the book value of OPP PP's consolidated net assets as of July 25, 2001. On that date the difference between consideration paid and the net liabilities of OPP PP under U.S. GAAP was R\$ 1,814.6 and the issuance of Braskem shares to the Odebrecht Group would, therefore, be considered a distribution in that amount.

The fair value of the stock issued by the Company for the acquisition of OPP PP was R\$ 1,268.4 on August 16, 2002. At that time OPP PP had a negative carryover book basis of R\$ 546.2 under U.S. GAAP, resulting in a capital distribution of R\$ 1,814.6 under U.S. GAAP. The Company adjusted the Brazilian GAAP shareholders' equity to reflect the U.S. GAAP capital distribution of R\$ 1,814.6 and made corresponding adjustments to deferred charges, property, plant and equipment and goodwill recorded in investments. At December 31, 2006, the residual balances within deferred charges of R\$ 395.1 was represented by cost R\$ 994.3 and accumulated amortization of R\$ 599.2.

***(iii) Contributions from shareholders***

Under Brazilian GAAP, the acquisition of 46.4% of minority interests of Trikem, was undertaken through exchange of shares, and accounted for on that basis. Under U.S. GAAP, the difference between the book and the fair value of the shares issued was recorded as additional paid in capital. Accordingly, during 2004, this transaction generated a contribution from shareholders amounting to R\$ 339.4.

Also, during 2004, the Company acquired minority interests of Polialden utilizing shares held in treasury. Under U.S. GAAP, the difference between the book value and the market value of the shares amounting to R\$ 46.5 was recorded as additional paid in capital.



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As mentioned in Note 1 (ix), the Company acquired minority interests representing 32.6% of the total share capital of Polialden, by the issuance of 7,878,725 class A preferred shares. Under Brazilian GAAP, the Class A preferred shares were issued based upon the book value. Under U.S. GAAP, the difference raised between the book and the fair-value of these shares issued was recorded as an additional paid in capital. This transaction generated a contribution to shareholders amounting to R\$ 5.9.

**(h) Guarantees**

The fair value of guarantees is initially determined by consideration of data in observable markets, comparable transactions and the utilization of probability-weighted discounted net cash flow models.

The Company has directly guaranteed debt obligations under agreements with third parties related to an equity affiliate. At December 31, 2006, the Company had directly guaranteed under financing of the controlled entities, Petroflex and Petroquímica Paulínia for R\$ 6.4 (2005 R\$ 16.7) and R\$ 339.7 (2005 no guarantees granted), respectively. This represents the maximum potential amount of future (undiscounted) payments that the Company could be required to make under the guarantees. In addition the Company has some commitments regarding purchase agreements as stated in the Note 29.

The fair value of the guarantees that have been issued or modified since the Company's adoption of FASB Interpretation N° 45 on January 1, 2003, is not material. As of December 31, 2006, the liabilities recorded for these obligations were not material.

**(i) Pension plan**

In determining the pension and other post-retirement benefit obligations for Brazilian GAAP purposes, Brazilian Accounting Standard NPC 26 is effective for financial statements beginning with the year ended December 31, 2001. As permitted by NPC 26, the transitional obligation, which is the difference between a plan's net assets and the projected benefit obligation at that date, was fully recognized as a direct charge to retained earnings. After January, 2002 under U.S. GAAP, SFAS N° 87, Employer's Accounting for Pensions, is effective for fiscal years beginning after 1988. As from such date, when an initial transition obligation determined based on an actuarial valuation is recognized, actuarial gains and losses, as well as unexpected variations in plan assets and the projected benefit obligation and the effects of amendments, settlements and other events, would be recorded in accordance with these standards and therefore result in deferral differences. Through 1997, these amounts were treated as non-monetary and were indexed for inflation. U.S. GAAP also requires recognition of an additional minimum liability. Unrecognized actuarial gains and losses are amortized either over the estimated future service period of employees or over the estimated remaining period until the plan final settlement, whichever the less.

Although the calculation of the sufficiency funded status has been the same since December 31, 2001, differences arise on (i) actuarial gains and losses as there is initially no actuarial gain or loss at December 31, 2001, (ii) recognition of the initial transition obligation and (iii) the minimum liability under U.S. GAAP.

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SFAS no. 158 Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an Amendment of FASB Statements No. 87, 88, 106, and 132(R) requires an employer to recognize the overfunded or underfunded status of a defined benefit pension and post-retirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income of a business entity or changes in unrestricted net assets of a not-for-profit organization. SFAS 158 also requires an employer to measure the funded status of a plan as of the date of its year-end statement of financial position, with limited exceptions. We are required to initially recognize the funded status of our defined benefit pension and post-retirement plans and to provide the required disclosures as of December 31, 2006. The requirement to measure plan assets and benefit obligations as of the date of the employer's fiscal year end statement of financial position is effective for us for our fiscal year ending December 31, 2008.

Based on the report of the Company's independent actuary, the summary of the sufficiency of funds and amounts recorded in the U.S. GAAP condensed balance sheet as at December 31, 2006 and 2005 and the condensed statement of operations for 2006, 2005 and 2004 for our pension liabilities to retired beneficiaries in accordance with SFAS N° 132, Employer's Disclosures About Pensions and Other Post-Retirement Benefits revised, is as follows:

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|   | <b>2006</b> | <b>2005</b> |
|---|-------------|-------------|
| <b>Change in benefit obligation</b>                       |             |             |
| Net projected benefit obligation at beginning of year     | (415.5)     | (336.2)     |
| Service cost  |             | (3.7)       |
| Interest cost   | (46.9)      | (19.0)      |
| Curtailement  |             | 11.5        |
| Actuarial loss  | 3.0         | (79.3)      |
| Gross benefits paid                                       |             | 11.2        |
| Net projected benefit at end of year                      | (459.4)     | (415.5)     |
| Accumulated benefit obligation at end of year             | 459.4       | 415.5       |
| <b>Change in plan assets</b>                              |             |             |
| Fair value of plan assets at beginning of year            | 360.1       | 289.5       |
| Actual return on plan assets                              | 46.4        | 76.8        |
| Employer contributions                                    |             | 3.0         |
| Employee contributions                                    |             | 2.0         |
| Gross benefits paid                                       |             | (11.2)      |
| Fair value of plan assets at end of year                  | 406.5       | 360.1       |
| <b>Prepaid pension cost</b>                               |             |             |
| Unfunded status at end of year                            | (52.8)      | (55.3)      |
| Unrecognized net actuarial loss                           | 4.3         | 65.2        |
| Prepaid (accrued) pension cost                            | (48.5)      | 9.9         |
| <b>Additional minimum pension liability</b>               |             |             |
| Prepaid pension cost                                      | (48.5)      | 9.9         |
| Additional amount recognized in shareholders equity       | (4.3)       | (65.2)      |
| Minimum pension liability                                 | (52.8)      | (55.3)      |
|   | <b>2006</b> | <b>2005</b> |
| <b>Weighted-average assumptions as of December 31 (%)</b> |             |             |
| Discount rate   | 11.0        | 11.0        |
| Expected return on plan assets                            | 11.0        | 11.0        |
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|  |     |     |
|--|-----|-----|
| Rate of compensation increase                                    | 0   | 0   |
| Projected annual inflation rate (added to the above percentages) | 5.0 | 5.0 |

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As Braskem had already recognized the unfunded status of the pension plan in as a liability and the unrecognized loss as a debit to a separate account in shareholders' equity the initial application of FAS 158 had no impact on assets, liabilities nor net shareholders' equity.

The charge in the statement of operations is comprised as follows:

|   | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|---|-------------|-------------|-------------|
| <b>Components of net periodic benefit cost (credit)</b> |             |             |             |
| Service cost  |             | 3.7         | 7.5         |
| Interest cost   | 46.9        | 36.9        | 33.3        |
| Expected return on assets                               | (40.7)      | (29.9)      | (25.9)      |
| Amortization of unrecognized actuarial losses           | 52.2        | 22.4        | 5.1         |
| Employee contributions                                  |             | (2.0)       | (3.6)       |
| Total net periodic benefit cost (credit)                | 58.4        | 31.1        | 16.4        |

|  | Range of<br>Allocation for<br>2006 | %<br>Range of<br>Allocation<br>for<br>2005 |
|--|------------------------------------|--|
| Investments targets and composition of plan assets |                                    |  |
| Equity securities                                  | 20.0 to 30.0                       | 23.1                                       |
| Real estate  | 2.5 to 4.5                         | 4.2  |
| Fixed income                                       | 55.0 to 74.0                       | 68.9                                       |
| Loans  | 3.0 to 6.0                         | 3.8  |

In June 2005, the Company communicated to its employees the permanent suspension of the defined benefit plan effective on June 30, 2005. As a result, the Company recorded a curtailment gain of R\$ 11.5 million which was recorded as a reduction of the unrecognized actuarial losses. Settlement requires approval of the Secretariat for Complementary Pension and unrecognized actuarial losses are being amortized since July 2005, over the expected period to final approval which is shorter than the remaining service life of the active employees.

**(j) Earnings per share**

Under Brazilian GAAP, net income or loss per share is calculated based on the number of shares outstanding at the balance sheet date retroactively restated for the 250 for one share reverse split in March 2005 (Note 1 (d)) for all periods. Information is disclosed per share.

Under U.S. GAAP, because the preferred and common shares have different voting and liquidation rights, basic and diluted earnings per share have been calculated using the two-class method, pursuant to SFAS N° 128, Earnings per Share, which provides computation, presentation and disclosure requirements for earnings per share. The two-class method is an earnings allocation formula that determines earnings per share for preferred and common shares according to the dividends to be paid as required by the Company's by-laws and participation rights in undistributed earnings. Basic earnings per common share are computed by dividing net income by the weighted-average number of common and preferred shares outstanding during the year.



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The table below presents the determination of U.S. GAAP net income available to common and preferred shareholders and weighted average common and preferred shares outstanding used to calculate basic and diluted earnings per share for each of the years presented under U.S. GAAP. All references to the number of preferred and common shares and per share amounts have been restated to give retroactive effect to the May 2005 (Note 1 (d)) share reverse split for all periods presented.

|  | <b>December 31, 2006</b> |   |   |              |
|--|--------------------------|---|---|--------------|
|  | <b>Common<br/>Share</b>  | <b>Class A<br/>Preferred<br/>Shares</b> | <b>Class B<br/>Preferred<br/>Shares</b> | <b>Total</b> |
| Basic numerator undiluted  |                          |   |   |              |
| Minimum 6% dividend  | 15.5                     | 137.0                                   | 0.5                                     | 153.0        |
| Induced conversion of Class A preferred shares into<br>Common shares (Note 20 (a)) |                          | 8.6                                     |   | 8.6          |
| Total undistributed earnings   | 15.5                     | 145.6                                   | 0.5                                     | 161.6        |
| Weighted average numbers of shares   |                          |   |   |              |
| Basic and diluted  | 122.4                    | 248.3                                   | 0.8                                     | 371.5        |
| Basic and diluted earnings per thousand outstanding<br>shares<br>(whole reais) R\$ | 0.13                     | 0.59                                    | 0.63                                    |              |

On May 31, 2006 the shareholders of the Company approved the conversion of 2,632,043 class A preferred shares into common shares (Note 20(a)). In accordance with EITF Topic No. D-42 *The Effect on the Calculation of Earnings per Share for the Redemption or Induced Conversion of Preferred Stock* the amount of R\$ 8.6 was subtracted from net earnings available to common shareholders in the calculation of earnings per share for the year ended December 31, 2006.

|                                    | <b>December 31, 2005</b> |   |   |              |
|------------------------------------|--------------------------|---|---|--------------|
|                                    | <b>Common<br/>Share</b>  | <b>Class A<br/>Preferred<br/>Shares</b> | <b>Class B<br/>Preferred<br/>Shares</b> | <b>Total</b> |
| Basic numerator undiluted          |                          |   |   |              |
| Minimum 6% dividend                | 68.2                     | 135.6                                   | 0.5                                     | 204.3        |
| Undistributed earnings allocation  | 179.6                    | 357.3                                   |   | 536.9        |
| Total undistributed earnings       | 247.8                    | 492.9                                   | 0.5                                     | 741.2        |
| Weighted average numbers of shares |                          |   |   |              |
| Basic                              | 120.9                    | 240.4                                   | 0.8                                     | 362.1        |

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|   |        |        |       |
|---|--------|--------|-------|
| Diluted   | 142.1  | 290.0  | 432.1 |
| Basic earnings per thousand outstanding shares<br>(whole reais) - R\$ | 2.05   | 2.05   | 0.63  |
| Effects of conversion   | (0.10) | (0.10) |       |
| Diluted earnings per thousand shares (whole reais)<br>R\$             | 1.95   | 1.95   |       |

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|   | <b>December 31, 2004</b> |   |   |              |
|---|--------------------------|---|---|--------------|
|   | <b>Common<br/>Share</b>  | <b>Class A<br/>Preferred<br/>Shares</b> | <b>Class B<br/>Preferred<br/>Shares</b> | <b>Total</b> |
| Basic numerator undiluted   |                          |   |   |              |
| Minimum 6% dividend   | 68.2                     | 135.5                                   | 0.5                                     | 204.2        |
| Undistributed earnings allocation                                     | 213.8                    | 425.1                                   |   | 638.9        |
| Total undistributed earnings  | 282.0                    | 560.6                                   | 0.5                                     | 843.1        |
| Weighted average numbers of shares                                    |                          |   |   |              |
| Basic   | 107.4                    | 208.7                                   | 0.9                                     | 317.0        |
| Diluted   | 126.5                    | 263.4                                   |   | 389.9        |
| Basic earnings per thousand outstanding shares<br>(whole reais) - R\$ | 2.63                     | 2.69                                    | 0.56                                    |              |
| Effects of conversion   | (0.23)                   | (0.29)                                  |   |              |
| Diluted earnings per thousand shares (whole reais)<br>R\$             | 2.40                     | 2.40                                    |   |              |

**(k) Comprehensive income**

Under Brazilian GAAP, the concept of comprehensive income is not recognized.

Under U.S. GAAP, SFAS N° 130, Reporting Comprehensive Income, requires the disclosure of comprehensive income. Comprehensive income is comprised of net income and other comprehensive income that include charges or credits directly to equity which are not the result of transactions with owners. For Braskem and its jointly controlled companies Copesul and Petroflex, the components of comprehensive income are its net income or loss and the changes in minimum pension liability (Note 31(z)(iii)).

**(l) Capital issuance costs**

Under BR GAAP, costs of issuance of equity securities issued through December 31, 2005, were accounted as deferred charges in the balance sheet. As required by CVM Release 01/2006, the costs of issuance of equity securities issued as from 2006, will be accounted as non recurrent expenses in the operational results. No capital issuance costs were incurred in 2005 and 2006.

Under U.S. GAAP, specific incremental costs directly attributable to a share offering may be netted against the gross capital issued. For the year ended December 31, 2004, the Company

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had incurred in R\$ 58.1 million of capital issuance costs, charged against the gross proceeds of the offering.

**(m) Income taxes**

Under Brazilian GAAP, according to CVM Deliberation 273/98 and CVM Instruction N° 371/02, the deferred income tax asset represents the estimated amount to be recovered.

Under U.S. GAAP, deferred taxes are accrued on all temporary tax differences. Deferred tax assets and liabilities are classified as current or long-term based on the classification of the asset or liability underlying the temporary difference. Deferred income tax assets and liabilities in the same tax jurisdiction are netted rather than presented gross.

In addition, under Brazilian GAAP no deferred tax asset is recognized relating to temporary timing differences or income tax losses which are expected to be realized after a period of ten years from the balance sheet date. Under U.S. GAAP there is no limit to the period in which deferred tax assets may be realized and the valuation allowance recognition for Brazilian GAAP purposes at December 31, 2006 in the amount of R\$ 11.9 (2005 R\$ 18.1) was reversed for U.S. GAAP purposes.

For purposes of the U.S. GAAP reconciliation, the adjustment for deferred taxes relates to the U.S. GAAP adjustments. Additional income tax (charges) in the reconciliation benefits relating to other U.S. GAAP adjustments were recognized in the statement of operations under U.S. GAAP of R\$ (123.2), R\$ 39.9 and R\$ 48.8 in 2006, 2005 and 2004, respectively.

**(n) Tax incentives**

Under Brazilian GAAP, the various tax incentives of the Company (in the form of tax reduction or exemption for defined periods) are accounted for directly in a capital reserve account in shareholders' equity.

For U.S. GAAP reconciliation purposes, the amount of those incentives has been credited to the statement of operations instead of to a capital reserve.

**(o) Revenue recognition**

Under Brazilian GAAP, it is acceptable to record sales revenues either at the date of shipment on signing a sales contract or at the date that the product is delivered to and accepted by the customer, although the prevalent practice is to record sales at the date of shipment.

Under U.S. GAAP, and in accordance with SEC Staff Accounting Bulletin N° 101 and 104, sales are normally recorded when legal title passes to the buyer. In addition, multiple element service contracts are recognized only when certain conditions are met. Accordingly, for U.S. GAAP reconciliation purposes, the Company deferred the gain on multiple element contract with its jointly controlled company Petroquímica Paulínia, amounting to R\$ (18.1) at December 31, 2006 (2005 R\$ 3.6).

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**(p) Consolidation of securitization funds**

Under Brazilian GAAP, until the year ended 2003, in respect of the accounting treatment for the Braskem's trade receivable securitization program, the transfer of receivables to the fund was treated as a sale of receivables and the discount on the sale was immediately recorded in the statement of operations. In August 2004, CVM issued CVM Instruction 408 providing for the inclusion of Special Purpose Entities in the consolidated financial statement of publicly held companies and therefore those entities have been consolidated in 2004 and 2005.

Under U.S. GAAP, in accordance with FASB Interpretation N° 46 – Consolidation of Variable Interest Entities (revised December 2003), trade receivable securitization funds are variable interest entities and have been consolidated in all periods presented.

**(q) Accounting for maintenance costs**

Under Brazilian GAAP, as from January 1st, 2006 the built-in overhaul method, consistent with the application of component approach was applied for maintenance costs as required by IBRACON Technical Interpretation 01/2006. The components of plant requiring maintenance had previously been treated as an integral part of principal plant and subjected to the same depreciation rate. With the treatment of all maintenance costs as separate components of property, plant and equipment instead of deferring maintenance costs as incurred, the change in accounting practice resulted in a reclassification from deferred assets to property, plant and equipment of R\$ 400.2 at January 1, 2006 and debt to retained earnings in the amount of R\$ 164.9.

Considering that both the deferral and the built-in overhaul method are acceptable methods under U.S. GAAP, the Company believes that the built-in overhaul method is considered the preferential accounting method for maintenance costs.

Due to that change, under U.S. GAAP the new accounting policy has been retrospectively applied to all prior periods presented in accordance with the provisions of paragraph 7 of SFAS 154 – Accounting Changes and Error Corrections. This will represent a difference at the U.S. GAAP net income and shareholders equity reported for prior periods (Note 31(z)(iii)).

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The effects of the retrospective application of the accounting principle can be summarized as follows:

|  | <b>Shareholder s equity</b> |                 | <b>Statement of income</b> |                 |
|--|-----------------------------|-----------------|----------------------------|-----------------|
|  | <b>As of</b>                | <b>As of</b>    | <b>As of</b>               | <b>As of</b>    |
|  | <b>December</b>             | <b>December</b> | <b>December</b>            | <b>December</b> |
|  | <b>31, 2005</b>             | <b>31, 2004</b> | <b>31,</b>                 | <b>31, 2004</b> |
|  |                             |                 | <b>2005</b>                |                 |
| As previously reported   | 3,063.6                     | 2,588.9         | 737.1                      | 887.8           |
| Effect of change in accounting principle (*)                         | (164.9)                     | (171.1)         | 6.2                        | (51.2)          |
| Equity in investees  | 19.7                        | 21.8            | (2.1)                      | 6.5             |
| As adjusted due to retrospective application of accounting principle | 2,918.4                     | 2,439.6         | 741.2                      | 843.1           |

(\*) Theses adjustments affected the condensed balance sheet under U.S. GAAP as Property, plant and equipment account balances by these respectively amounts.

**(r) Long-term share incentive plan**

SFAS Statement 123 (R) Share Based Payment , requires the measuring and recording of the cost of employee services in exchange for awards of equity instruments based on the grant-date fair value of those awards (with limited exceptions). Awards granted with other than market condition shall be classified as liability awards. That cost will be recognized over the period during which the employee is required to provide the service in exchange for the award. No compensation cost is recognized for equity instruments for which employees do not render the requisite service. SFAS 123 (R) requires entities to initially measure the cost of employee services received in exchange for an award of liability instruments based on its current fair value. Changes in fair value during the requisite service period will be recognized as compensation cost over that period. The grant date fair value and the fair value of each reporting period of employee share options are estimated using the Black-Scholes option-pricing model. SFAS 123 (R) is effective as of the beginning of the first interim or annual reporting period that begins after June 15, 2005. As described in further details below, the Company has granted a long-term share incentive plan (the Plan ) to certain employees to purchase investment certificates at prices below market. The

market value of the options granted will be recognized for U.S. GAAP purposes as expense over the period in which the services are rendered. The fair value of the options classified as liability award will be reassessed each reporting date.

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Braskem's Plan, entitles officers and employees involved in strategic plans of the Company to buy investment certificates, up to pre-defined maximum quantities. The investment certificates bought by the participants are named alpha, beta and gama certificates. The costs to employees of the certificates are equivalent to the average value of one Class A Preferred Share negotiated at Bovespa from the months of October through March. Alpha and beta certificates represent the right to receive the fair value of a Class A Preferred at vesting. Gama certificates represent the dividends and interest on own capital paid to the Company's shareholders during the period through vesting.

The shareholders approved the maximum amount of 204,845 alpha, beta and gama certificates to be offered to participants. The certificates are generally offered to the participants in April of each year. Following the offer, the participants generally have 30 days to acquire via payment the certificates. Only certificates bought by the participants are considered granted, since the certificates offered and not paid do not generate any benefit to the participant. The amount deposited by the employees was initially recognized as a liability for both Brazilian and U.S. GAAP and totaled R\$ 1.7 million. The liability is updated based on the greater of the amount which employees may withdraw and the variation in the share price (each alpha and gama acquired generate a cashflow equal to a preferred share), which generated no variation through December 31, 2006.

Under the Plan, 20% of the balance of alpha and beta investment certificates vests after 5 years of continuous service and the remaining balance vests at the rate of 10% per year after the 6th year. After the 10th year, beta certificates not redeemed are transformed to alpha certificates and the employee has no further incentive for that grant. Gama certificates vests and are paid to the employees when dividends and interest on own capital is paid to the Company's shareholders. One alpha and one gama certificate provide the employee with a cash flow similar to one preferred share and are valued as such for the purposes of the amounts initially deposited. The beta certificate is considered to generate an incentive similar to a share option scheme, employees may be awarded shares if they remain employees for a number of years.

Under U.S. GAAP, the Company accounts for beta certificates in accordance with FASB 123 (R) since 2006. The beta certificate is considered a liability award, compensation cost has been recognized as the fair value of beta certificate at each reporting date. The fair value for these options was estimated at the date of grant using a Black-Scholes option pricing model with the following weighted-average assumptions:

|                                  |           |
|----------------------------------|-----------|
| At December 31, 2006             | 1st grant |
| Risk-free interest rates         | 8.42%     |
| Exercise price                   | 18.14     |
| Dividend yield                   | 6.00%     |
| Volatility factors of the market | 54.1%     |
| Stock market price               | R\$14.85  |
| Expected life of the option      | 9.3 years |

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A summary of investment certificate activity under the Plan as of December 31, 2006, and changes during the year then ended is presented below:

|                                  | Investment<br>certificates<br>(In units) | Weighted-<br>average<br>purchase<br>price | Weighted-average<br>remaining<br>contractual<br>(compensation)<br>term<br>(years) |
|----------------------------------|--|---|---|
| Outstanding at January 1, 2006   |  |   |   |
| Granted                          | 97,372                                   | 18.14                                     |   |
| Exercised                        |  |   |   |
| Forfeited                        | (1,653)                                  |   |   |
| Outstanding at December 31, 2006 | 95,719                                   | 18.14                                     | 9.3   |

Redeemable at December 31, 2006

Under Brazilian GAAP, as of December 31, 2006, the difference between the total value determined for the investment certificates and the deposit liability was recorded in the statement of operations and amounted to R\$ 0.6. Under U.S. GAAP, the expense in relation to the beta certificates will be recorded based on the term that the participant employees are expected to provide service to the Company, limited to the contractual life of the Plan. For the year ended December 31, 2006, the Company recorded an expense of R\$ 0.1 under U.S. GAAP.

**(s) Proportional consolidation of jointly-controlled entities**

Under Brazilian GAAP, jointly-controlled entities must be consolidated using the proportional consolidation method. Proportional consolidation requires that the share of the assets, liabilities, income and expenses be combined on a line-by-line basis with similar items in the Company's financial statements. Under U.S. GAAP, jointly-controlled entities are recorded under the equity method, except that joint ventures for which the principal financial and operational decisions are jointly controlled by all of the entities equity holders are permitted to be proportionally consolidated for U.S. GAAP reconciliation purposes. The pro-rated accounts of our jointly-controlled investees have not been proportionally consolidated in the condensed U.S. GAAP balance sheet and statements of operations, except for Politeno in 2005 which became a subsidiary in April, 2006 (Note 1(viii)) and Petroquímica Paulinia, an development stage company which was organized on September, 2005 (Note 1(vi)). Both companies meet the U.S. GAAP joint venture requirements.

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The following table presents summarized assets and liabilities of Politeno and Petroquímica Paulínia that are proportionally consolidated in the balance sheet in accordance with U.S. GAAP:

|                               | <b>Politeno</b> | <b>Petroquímica Paulínia</b> |             |
|-------------------------------|-----------------|------------------------------|-------------|
|                               | <b>2005</b>     | <b>2006</b>                  | <b>2005</b> |
| Total current assets          | 110.3           | 61.5                         | 4.5         |
| Property, plant and equipment | 103.7           | 67.3                         | 34.9        |
| Total assets                  | 272.5           | 128.8                        | 39.4        |
| Total current liabilities     | 55.3            | 2.3                          |             |
| Total long-term liabilities   | 22.9            | 50.4                         | 34.9        |

The following table shows summarized income and expenses and cash flow of Politeno and Petroquímica Paulínia that are proportionally consolidated in the statement of operations in accordance with U.S. GAAP:

|   | <b>For the year Ended December 31,</b> |             |                              |             |  |
|---|--|-------------|------------------------------|-------------|--|
|   | <b>Politeno</b>                        |             | <b>Petroquímica Paulínia</b> |             |  |
|   | <b>2005</b>                            | <b>2004</b> | <b>2006</b>                  | <b>2005</b> |  |
| <b>Statement of operations</b>                                  |  |             |                              |             |  |
| Net sales   | 397.3                                  | 379.2       |                              |             |  |
| Operating income (loss)   | 29.1                                   | 43.3        | (2.0)                        |             |  |
| Net income  | 11.9                                   | 33.0        | (2.0)                        |             |  |
| <b>Cash flows</b>   |  |             |                              |             |  |
| Net cash provided by operating activities                       | 31.3                                   | 18.0        | 1.8                          |             |  |
| Net cash used in investing activities                           | (7.3)                                  | (7.7)       | (34.3)                       |             |  |
| Net cash used by financing activities                           | (23.8)                                 | (13.6)      | 86.6                         | 4.5         |  |
| <b>(t) Classification of statement of operations line items</b> |  |             |                              |             |  |

Under Brazilian GAAP, in addition to the issues noted above, the classification of certain income and expense items are presented differently from U.S. GAAP. We have restated our statement of operations under Brazilian GAAP to present a condensed statement of operations in accordance with U.S. GAAP (Note 31(z)(ii)). The reclassifications are summarized as follows:

(i) Under Brazilian GAAP discounts granted are classified as financial expenses. Under U.S. GAAP are classified as deductions of sales;

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- (ii) Under Brazilian GAAP, gains and losses on the disposal or impairment of permanent assets are classified as non-operating income (expense). Under U.S. GAAP, gains and losses on the disposal or impairment of property, plant and equipment are classified as an adjustment to operating income;
- (iii) Under Brazilian GAAP, charges arising from provision for contingencies are presented in a single line item in operating expense. Under U.S. GAAP, provisions for contingencies are recorded in the statement of operations based on the type of contingency;
- (iv) Under Brazilian GAAP, foreign exchange gains and losses may be recorded as financial income or expenses. Under U.S. GAAP foreign exchange gains and losses are recorded as financial income and expenses, respectively;
- (v) Under Brazilian GAAP, shipping costs are deducted from gross revenues and handling costs are recorded as selling expenses, whereas under U.S. GAAP such costs are included in cost of sales; and
- (vi) Under Brazilian GAAP recovery of taxes is recorded under other operating income, net whereas under U.S. GAAP, such recoveries are recorded under the same line item as the taxes were initially recorded. As a result R\$ 112.4 has been reclassified from other operating income to financial expenses.

**(u) Classification of balance sheet line items**

Under Brazilian GAAP, the classification of certain balance sheet items is presented differently from U.S. GAAP.

We have restated our consolidated balance sheet under Brazilian GAAP to present a condensed consolidated balance sheet in accordance with U.S. GAAP (Note 31(z)(i)). The reclassifications are summarized as follows:

- (i) Under U.S. GAAP, certain deferred charges were reclassified to property, plant and equipment and other, directly to expense, and goodwill on legally merged companies within deferred charges are reclassified to goodwill accordingly to their nature;
- (ii) Under Brazilian GAAP advances to suppliers of raw materials and maintenance material are classified as inventories, such advances are classified as advances to suppliers under U.S. GAAP;
- (iii) Under Brazilian GAAP, restricted cash equivalents are recorded based on the liquidity of the asset whereas under U.S. GAAP restricted assets are classified based on the classification of the related liability that has caused the restriction;

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(iv) Under Brazilian GAAP, according to *Normas e Procedimentos de Contabilidade N° 20* Cash flow statement cash and cash equivalents consist principally of highly liquid cash deposits and marketable securities, but there is no requirement that there is insignificant potential changes in value because of interest rate change nor is there a maximum 90 day original period to maturity. Under U.S. GAAP, the Company's minority owned independently controlled investment funds are considered to be subject to potential risk of change in value due to changes in interest rates or have underlying securities with original maturities greater than 90 days. Therefore, under U.S. GAAP, such funds were classified under short term investments trading securities in the balance sheet. At December 31, 2006, the balance of such funds was R\$ 789.8 (2005 R\$ 1,603.9). Taking into consideration these reclassifications, the net cash provided by operating activities in the statements of cash flows under U.S. GAAP at December 31, 2006, 2005 and 2004 would be R\$ 883.4, R\$ 1,368.1 and R\$ 711.1;

(v) Under Brazilian GAAP, according to *Normas e Procedimentos de Contabilidade N° 20* Cash flow statement additions to deferred charges are recorded under investing activities. Under U.S. GAAP such costs are recorded under operating activities;

(vi) Under Brazilian GAAP discounted trade receivables are classified as trade accounts receivable, such items are classified as short-term debt under U.S. GAAP;

(vii) Under Brazilian GAAP fair market value of derivative financial instruments are classified as a reduction to the underlying debt. Under U.S. GAAP they are classified as fair market value of derivative of financial instruments; and

(viii) Under Brazilian GAAP, pursuant to CVM Deliberation N° 489/05, the Company states judicial deposits net of the corresponding contingent liabilities. According to U.S. GAAP, judicial deposits were fully stated in long-term receivables.

**(v) Dividends**

Under Brazilian GAAP, the Company's executive officers proposed a dividend distribution from earnings, which has been recorded. Under U.S. GAAP, the amount of dividends exceeding the minimum mandatory dividend is not deemed declared before the distribution is approved by the shareholders. For purposes of reconciliation, the Company has excluded the amount which exceeded the minimum mandatory dividend amounting to R\$ 18.5 at December 31, 2006 (2005 R\$ 55.7).

Under Braskem's by laws, interest on own capital may be declared and paid upon authorization of the Board of Directors.

**(w) Segment reporting**

Under Brazilian GAAP, there is no obligation to present disaggregated information with respect to the business segments of an enterprise.

Under U.S. GAAP, SFAS 131, *Disclosures About Segments of an Enterprise and Related Information*, requires that public enterprises disclose certain information about segments on the basis that top management uses to allocate resources among segments and evaluate their performance.

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Braskem has the following business segments:

**Basic Petrochemicals** comprising basic petrochemical production activities and supply of electricity, steam and compressed air to second generation producers. This segment is dependent on Petrobras for supply of raw material.

**Polyolefins** comprising activities related to the production of polyethylene and polypropylene.

**Vinyls** comprising activities related to the production of PVC, caustic soda and chlorine. One client represents 11.1%, 10.2% and 14.1% of Vinyl revenues for the years ended December 31, 2006, 2005 and 2004, respectively.

**Business Development** comprising activities related to the production of other second generation petrochemical products. One client represents 23.3%, 22.6% and 27.6% of Business Development revenues for the years ended December 31, 2006, 2005 and 2004, respectively.

The Company evaluates and manages segment performance based on information generated from its statutory accounting records maintained in accordance with accounting practices adopted in Brazil and reflected in its consolidated financial statements. However, management evaluates jointly controlled companies under the equity method as the Company does not control these companies. Certain equity investments are not allocated to any segment. Due to the acquisition of control in Politeño in 2006 and its classification within the Poliolefinas operation, the total assets of the Poliolefinas segment has retroactively included the equity investment in Politeño for periods prior to the acquisition. Additionally, operating income figures presented in business segment information does not include financial expenses, financial income and investment in associated companies.

Information on total segment assets as at December 31, 2006 and 2005 under Brazilian GAAP, is as follows:

|                      | <b>December 31</b> |                 |
|----------------------|--------------------|-----------------|
|                      | <b>2006</b>        | <b>2005</b>     |
| Basic Petrochemicals | 5,426.6            | 5,458.9         |
| Polyolefins          | 4,200.6            | 2,867.9         |
| Vinyls               | 2,294.9            | 2,116.8         |
| Business Development | 573.3              | 547.8           |
| Other                | 3,808.9            | 4,599.4         |
| <b>Total assets</b>  | <b>16,304.3</b>    | <b>15,590.8</b> |

Allocation of investments by business segment was not significant in the periods presented.

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Information on segment results for 2006, 2005 and 2004 is as follows:

|   | Business Segments |             |           |           |             | Total Segment | Eliminations and Adjustments | Braskem consolidated before CVM 247(*) | CVM 247 consolidated | Braskem consolidated Differences | U.S. GAAP  | U.S. GAAP |
|---|-------------------|-------------|-----------|-----------|-------------|---------------|------------------------------|--|----------------------|----------------------------------|------------|-----------|
|   | Vinyls            | Polyolefins | Plastics  | Chemicals | Development |               |                              |  |                      |                                  |            |           |
| <b>Net sales</b>                          |                   |             |           |           |             |               |                              |  |                      |                                  |            |           |
| <b>Revenue</b>                            | 1,541.7           | 4,775.8     | 6,883.6   | 483.1     | 13,684.2    | (1,965.2)     | 11,719.0                     | 1,273.7                                | 12,992.7             | (1,029.3)                        | 11,963.4   |           |
| <b>Cost of sales</b>                      | (1,245.3)         | (3,985.4)   | (5,994.8) | (545.7)   | (11,771.2)  | 1,889.6       | (9,881.6)                    | (910.5)                                | (10,792.1)           | 468.3                            | (10,323.8) |           |
| <b>Gross profit</b>                       | 296.4             | 790.4       | 888.8     | (62.6)    | 1,913.0     | (75.6)        | 1,837.4                      | 363.2                                  | 2,200.6              | (561.0)                          | 1,639.6    |           |
| <b>Operating expenses (income)</b>        |                   |             |           |           |             |               |                              |  |                      |                                  |            |           |
| <b>Selling and general administrative</b> | 123.0             | 344.5       | 339.0     | 26.0      | 832.5       | 41.9          | 874.4                        | 77.1                                   | 951.5                | 10.7                             | 962.1      |           |
| <b>Depreciation and amortization</b>      | 0.4               | 10.4        | 0.4       | 0.1       | 11.3        | 368.3         | 379.6                        | 5.4                                    | 385.0                | (366.7)                          | 18.9       |           |
| <b>Other, net</b>                         | (35.1)            | (22.5)      | 10.4      | (1.9)     | (49.1)      | (107.8)       | (156.9)                      | (29.2)                                 | (186.1)              | 139.0                            | (47.1)     |           |
| <b>Operating income</b>                   | 88.3              | 332.4       | 349.8     | 24.2      | 794.7       | 302.4         | 1,097.1                      | 53.3                                   | 1,150.4              | (217.0)                          | 933.4      |           |
| <b>Operating income</b>                   | 208.1             | 458.0       | 539.0     | (86.8)    | 1,118.3     | (378.0)       | 740.3                        | 309.9                                  | 1,050.2              | (344.0)                          | 706.2      |           |

(\*) CVM 247 refers to proportional consolidation under Brazilian GAAP (Note 3 (g)) and Braskem consolidated

before CVM  
247 includes  
depreciation at  
R\$ 576.4 within  
this cost of  
sales.

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|   | Business Segments |             |           |             |            | Total<br>Segment | and<br>Adjustments | Braskem<br>Eliminations<br>and<br>before<br>CVM<br>247(*) | Braskem<br>CVM<br>247<br>consolidated | U.S.<br>GAAP<br>Differences | U.S.<br>GAAP |
|---|-------------------|-------------|-----------|-------------|------------|------------------|--------------------|---|---------------------------------------|-----------------------------|--------------|
|   | Vinyls            | Polyolefins | Chemicals | Development |            |                  |                    |   |                                       |                             |              |
|   | Revenue           | Revenue     | Revenue   | Revenue     | Revenue    |                  |                    |   |                                       |                             |              |
| <b>Net sales</b>                          |                   |             |           |             |            |                  |                    |   |                                       |                             |              |
| <b>Revenue</b>                            | 1,794.1           | 3,919.0     | 7,226.7   | 569.0       | 13,508.8   | (1,894.2)        | 11,614.6           | 1,460.5   | 13,075.1                              | (1,067.3)                   | 12,007.8     |
| <b>Cost of sales</b>                      | (1,271.9)         | (3,182.8)   | (6,138.5) | (552.9)     | (11,146.1) | 1,827.6          | (9,318.5)          | (1,043.2)   | (10,361.7)                            | 709.1                       | (9,652.6)    |
| <b>Gross profit</b>                       | 522.2             | 736.2       | 1,088.2   | 16.1        | 2,362.7    | (66.6)           | 2,296.1            | 417.3   | 2,713.4                               | (358.2)                     | 2,355.2      |
| <b>Operating expenses (income)</b>        |                   |             |           |             |            |                  |                    |   |                                       |                             |              |
| <b>Selling and general administrative</b> | 89.2              | 229.0       | 250.3     | 18.2        | 586.7      | 89.7             | 676.4              | 110.7   | 787.1                                 | (5.5)                       | 781.6        |
| <b>Depreciation and amortization</b>      | 0.8               | 6.9         |           | 0.3         | 8.0        | 342.2            | 350.2              | 5.4   | 355.6                                 | (283.7)                     | 71.9         |
| <b>Impairment charges, net</b>            | (6.6)             | (53.0)      | (57.1)    | (9.2)       | (125.9)    | 56.1             | (69.8)             | 47.0  | (22.8)                                | 13.3                        | (9.5)        |
| <b>Other</b>                              | 83.4              | 182.9       | 193.2     | 9.3         | 468.8      | 488.0            | 956.8              | 163.1   | 1,119.9                               | 97.9                        | 1,217.7      |
| <b>Operating income</b>                   | 438.8             | 553.3       | 895.0     | 6.8         | 1,893.9    | (554.6)          | 1,339.3            | 254.2   | 1,593.5                               | (456.1)                     | 1,137.4      |

(\*) CVM 247 refers to proportional consolidation under Brazilian GAAP (Note 3 (g)) and Braskem consolidated

before CVM  
247 includes  
depreciation at  
R\$ 409.9 within  
this cost of  
sales.

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|                                    | Business Segments |             |                |             |                     | Braskem Eliminations |                  | Braskem Consolidated |           | U.S. GAAP | 2004                  |
|------------------------------------|-------------------|-------------|----------------|-------------|---------------------|----------------------|------------------|----------------------|-----------|-----------|-----------------------|
|                                    | Basic Business    | Total       | and            | before      | Segment Adjustments | CVM 247              | CVM Consolidated | Differences          | U.S. GAAP | U.S. GAAP |                       |
|                                    | Vinyls            | Polyolefins | Petrochemicals | Development |                     |                      |                  |                      |           |           | and before CVM 247(*) |
| <b>Net sales</b>                   |                   |             |                |             |                     |                      |                  |                      |           |           |                       |
| <b>Revenue</b>                     | 1,858.8           | 3,489.4     | 6,480.0        | 620.8       | 12,449.0            | (1,404.8)            | 11,044.2         | 1,345.3              | 12,389.5  | (745.4)   | 11,644.1              |
| <b>Cost of sales</b>               | (1,157.1)         | (2,523.0)   | (5,330.1)      | (564.9)     | (9,575.1)           | 1,269.4              | (8,305.7)        | (917.3)              | (9,223.0) | 231.8     | (8,991.2)             |
| <b>Gross profit</b>                | 701.7             | 966.4       | 1,149.9        | 55.9        | 2,873.9             | (135.4)              | 2,738.5          | 428.0                | 3,166.5   | (513.6)   | 2,652.9               |
| <b>Operating expenses (income)</b> |                   |             |                |             |                     |                      |                  |                      |           |           |                       |
| Selling and general administrative | 80.1              | 199.1       | 213.8          | 24.9        | 517.9               | 62.8                 | 580.7            | 96.3                 | 677.0     | 173.7     | 850.7                 |
| Depreciation and amortization      | 0.6               | 5.9         | 2.6            | 0.7         | 9.8                 | 344.0                | 353.8            | 5.9                  | 359.7     | (296.0)   | 63.7                  |
| Other, net                         | (14.9)            | (6.3)       | (22.2)         | (2.6)       | (46.0)              | 10.8                 | (35.2)           | (7.8)                | (43.0)    | 15.8      | (27.2)                |
|                                    | 65.8              | 198.7       | 194.2          | 23.0        | 481.7               | 417.6                | 899.3            | 94.4                 | 993.7     | (106.5)   | 887.2                 |
| <b>Operating income</b>            | 635.9             | 767.7       | 955.7          | 32.9        | 2,392.2             | (553.0)              | 1,839.2          | 333.6                | 2,172.8   | (407.1)   | 1,765.7               |

(\*) CVM 247 refers to proportional consolidation under Brazilian GAAP (Note 3 (g)) and Braskem consolidated before CVM

247 includes depreciation at R\$ 366.7 within this cost of sales.

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|                     | <b>Years Ended December 31</b> |             |             |
|---------------------|--------------------------------|-------------|-------------|
|                     | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
| Domestic sales      | 9,671.7                        | 10,348.0    | 9,949.3     |
| Exports from Brazil | 3,321.0                        | 2,727.1     | 2,440.2     |
| <br>                |                                |             |             |
| Total net sales     | 12,992.7                       | 13,075.1    | 12,389.5    |

Information on the geographical composition of the Company's sales is as follows:

|                                    | <b>Years Ended December 31</b> |             |             |
|------------------------------------|--------------------------------|-------------|-------------|
|                                    | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
| Destination of exports from Brazil |                                |             |             |
| Americas                           | 2,059.0                        | 1,827.2     | 1,586.1     |
| Far East                           | 431.7                          | 327.3       | 292.8       |
| Europe                             | 830.3                          | 572.6       | 536.8       |
| Other                              |                                |             | 24.5        |
| <br>                               |                                |             |             |
| Total exports                      | 3,321.0                        | 2,727.1     | 2,440.2     |
| <br>                               |                                |             |             |
| Domestic sales                     | 9,671.7                        | 10,348.0    | 9,949.3     |
| <br>                               |                                |             |             |
| Total net sales                    | 12,992.7                       | 13,075.1    | 12,389.5    |

**(x) Recently issued accounting standards**

In February 2006, the FASB issued FAS 155, *Accounting for certain hybrid financial instruments*, which amends FASB Statements N° 133, *Accounting for Derivative Instruments and Hedging Activities*, and FAS 140

*Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*. This Statement or solves issues addressed in Statement 133 Implementation Issue N° D1, *Application of Statement 133 to Beneficial Interests in Securitized Financial Assets*. The Company does not expect FASB 155 to have a significant impact on its financial position, results of operations or cash flows.

In March 2006, the FASB issued FAS 156, *Accounting for Servicing Financial Assets*, which amends FASB Statements N° 140 *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*. This Statement or solves issues addressed in Statement 140 regarding recognition for all servicing financial asset or liability and its measurement methods. The Company does not expect FASB 156 to have a significant impact on its financial position, results of operations or cash flows.

**Table of Contents****Braskem S.A. and its Subsidiaries  
Notes to the Consolidated Financial Statements  
at December 31, 2006, 2005 and 2004****All amounts in millions of reais, unless otherwise indicated**

In June 2006, the Financial Accounting Standards Board ( FASB ) issued Emerging Issues Task Force ( EITF ) 06-03, How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross Versus Net Presentation). EITF 06-03 requires that any tax assessed by a governmental authority that is imposed concurrent with or subsequent to a revenue-producing transaction between a seller and a customer should be presented on a gross (included in revenues and costs) or a net (excluded from revenues) basis. In addition, for any such taxes that are reported on a gross basis, a company should disclose the amounts of those taxes in interim and annual financial statements for each period for which an income statement is presented if those amounts are significant. EITF 06-03 will be effective for interim and annual reporting periods beginning after December 15, 2006. The Company is currently evaluating the impact that the application of this new standard will have on its consolidated financial statements.

In July 2006, the FASB issued FIN 48, Accounting for uncertainty in income taxes , which prescribes a comprehensive model for how a Company should recognize, measure, present, and disclose in its financial statements uncertain tax positions that the Company has taken or expects to take on a tax return. Currently, the Company has no uncertain tax positions that will affect its tax return and therefore, the Company has concluded that the adoption of this standard will have no significant impact on its financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, which formally defines fair value, creates a standardized framework for measuring fair value in generally accepted accounting principles ( GAAP ), and expands fair value measurement disclosures. SFAS 157 will be effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact that the application of this new standard will have on its financial statements, as of January 1, 2008.

In September 2006, the SEC issued Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements ( SAB 108 ). SAB 108 provides interpretive guidance on how the effects of the carryover or reversal of prior year misstatements should be considered in quantifying a current year misstatement. The SEC staff believes that registrants should quantify errors using both a balance sheet and income statement approach and evaluate whether either approach results in quantifying a misstatement that, when all relevant quantitative and qualitative factors considered, is material. SAB 108 is effective for fiscal years ending on or after November 15, 2006. The Company s adoption of SAB 108 did not have an impact on its financial position or results of operations.

In February, 2007, the FASB issued FAS 159 The fair value option for financial assets and financial liabilities including an amendment of FASB Statement 115 Accounting for certain investments in debt and equity securities , permits the company to choose to measure many financial instruments and certain other items at fair value. The Company is currently evaluation the impact that the application of this new standard will have on its financial statements, as of 2007.

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**Braskem S.A. and its Subsidiaries**  
**Notes to the Consolidated Financial Statements**  
**at December 31, 2006, 2005 and 2004**

All amounts in millions of *reais*, unless otherwise indicated

**(y) Reconciliation of principal differences between Brazilian GAAP and U.S. GAAP**

**Net income**

|   |                  | <b>Years Ended December 31</b> |             |             |
|---|------------------|--------------------------------|-------------|-------------|
|   | <b>Reference</b> | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
| <b>Net income under Brazilian GAAP</b>                                      |                  | 101.3                          | 625.8       | 687.1       |
| Depreciation of additional indexation of permanent assets for 1996 and 1997 | 31(b)            | (28.6)                         | (39.9)      | (37.3)      |
| Capitalized interest  | 31(c)            |                                | 50.3        | 34.1        |
| Amortization of capitalized interest  | 31(c)            | (38.7)                         | (38.3)      | (38.1)      |
| Deferred charges, net   | 31(d)            | 34.5                           | 82.1        | (142.9)     |
| Business combination and goodwill adjustments                               | 31(e)            | 330.6                          | 35.5        | 382.5       |
| Pension plan  | 31(i)            | (58.4)                         | (27.7)      | (20.2)      |
| Tax incentives  | 31(n)            | 11.9                           | 52.0        | 63.7        |
| Revenue recognition   | 31(o)            | (18.1)                         | (3.6)       |             |
| Amortization capital issuance cost  | 31 (l)           | 5.8                            | 5.8         |             |
| Effects of U.S. GAAP adjustments on equity Investees                        | 31(f)            | (56.8)                         | (46.5)      | (92.2)      |
| Deferred income tax on adjustments above                                    | 31(m)            | (123.2)                        | 39.9        | 48.8        |
| Long-term incentive plan  | 31 (r)           | 0.5                            |             |             |
| Minority interest on adjustments above                                      |                  | 0.8                            | 1.7         | 2.3         |
| <b>Net income under U.S. GAAP as previously reported</b>                    |                  | 161.6                          | 737.1       | 887.8       |
| Change in accounting principle maintenance cost                             | 31 (q)           |                                | 4.1         | (44.7)      |
| <b>Net income under U.S. GAAP as adjusted</b>                               |                  | 161.6                          | 741.2       | 843.1       |

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**Table of Contents****Braskem S.A. and its Subsidiaries****Notes to the Consolidated Financial Statements****at December 31, 2006, 2005 and 2004****All amounts in millions of reais, unless otherwise indicated****Shareholders Equity**

|   | <b>Reference</b> | <b>December 31</b> |             |
|---|------------------|--------------------|-------------|
|   |                  | <b>2006</b>        | <b>2005</b> |
| <b>Shareholders equity under Brazilian GAAP</b>                             |                  | 4,311.9            | 4,535.8     |
| Additional indexation of permanent assets for 1996 and 1997                 | 31(b)            | 1,135.8            | 1,135.8     |
| Depreciation of additional indexation of permanent assets for 1996 and 1997 | 31(b)            | (442.6)            | (414.0)     |
| Capitalized interest, net   | 31(c)            | 536.3              | 536.3       |
| Amortization of capitalized interest  | 31(c)            | (369.6)            | (330.9)     |
| Deferred charges, net   | 31(d)            | (408.3)            | (442.8)     |
| Business combination adjustments  | 31(e)            | 291.6              | (55.2)      |
| Distributions to shareholders   | 31(g)            | (1,771.3)          | (1,777.2)   |
| Capital issuance costs  | 31(l)            | (46.5)             | (52.3)      |
| Pension plan  | 31(i)            | (12.1)             | (14.6)      |
| Consolidation of variable interest entities                                 | 31(p)            | 0.7                | 0.7         |
| Equity investees  | 31(f)            | (226.2)            | (182.8)     |
| Treasury shares   |                  | 10.4               | 10.4        |
| Revenue recognition   | 31(o)            | (2.2)              | (3.6)       |
| Reversal of proposed dividends  | 31(v)            | 18.5               | 55.7        |
| Deferred income tax adjustments   | 31(m)            | (185.7)            | (62.5)      |
| Long-term incentive plan  | 31 (r)           | 0.5                |             |
| Minority interest on adjustments above                                      |                  | 125.6              | 124.8       |
| <b>Shareholders equity under U.S. GAAP as previously reported</b>           |                  | 2,966.8            | 3,063.6     |
| Change in accounting principle maintenance cost                             | 31 (q)           |                    | (145.2)     |
| <b>Shareholders equity under U.S. GAAP as adjusted</b>                      |                  | 2,966.8            | 2,918.4     |

**(z) U.S. GAAP condensed financial information**

Based on the reconciling items and discussion above, Braskem's consolidated balance sheet, statement of operations and statement of changes in shareholders equity under U.S. GAAP have been recast in condensed format as follows:

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**Braskem S.A. and its Subsidiaries**  
**Notes to the Consolidated Financial Statements**  
**at December 31, 2006, 2005 and 2004**

All amounts in millions of *reais*, unless otherwise indicated

(i) *Condensed balance sheet under U.S. GAAP*

**Condensed balance sheet under U.S. GAAP**

|   | <b>2006</b> | <b>2005</b> |
|---|-------------|-------------|
| <b>Assets</b>                             |             |             |
| Current assets                            |             |             |
| Cash and cash equivalents                 | 667.2       | 531.8       |
| Short-term investments                    | 1,174.0     | 1,682.5     |
| Trade accounts receivable, net            | 1,598.6     | 1,425.3     |
| Taxes recoverable                         | 383.0       | 303.8       |
| Inventories                               | 1,504.3     | 1,336.2     |
| Dividends receivable                      | 4.9         | 6.2         |
| Prepaid expenses                          | 79.5        | 44.3        |
| Advances to suppliers                     | 125.0       | 87.1        |
| Other receivables                         | 46.4        | 56.4        |
|   | 5,582.9     | 5,473.6     |
| Investments                               | 554.1       | 508.9       |
| Goodwill, net                             | 450.5       | 450.5       |
| Property, plant and equipment             | 6,636.8     | 5,862.4     |
| Other noncurrent assets                   |             |             |
| Receivables from related parties          | 40.9        | 61.0        |
| Prepaid expenses                          | 99.0        | 112.5       |
| Inventories, net                          | 22.9        | 75.8        |
| Intangible assets                         | 175.1       | 40.7        |
| Other taxes recoverable                   | 912.3       | 527.3       |
| Deferred income tax                       | 143.4       | 306.1       |
| Restricted deposits for legal proceedings | 206.5       | 161.9       |
| Other receivables                         | 66.3        | 53.3        |
|   | 1,666.4     | 1,338.6     |
| Total assets                              | 14,890.7    | 13,634.0    |





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**Braskem S.A. and its Subsidiaries**  
**Notes to the Consolidated Financial Statements**  
**at December 31, 2006, 2005 and 2004**  
**All amounts in millions of reais, unless otherwise indicated**

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| <b>Liabilities and shareholders equity</b>                   |             |             |
| Current liabilities  |             |             |
| Suppliers  | 3,080.4     | 2,659.3     |
| Payroll and related charges                                  | 128.6       | 108.0       |
| Taxes on income payable                                      | 0.7         | 55.2        |
| Other taxes payable  | 101.2       | 140.0       |
| Fair market value of derivative financial instruments        | 98.2        | 39.4        |
| Short-term debt, including current portion of long-term debt | 418.1       | 699.0       |
| Interest payable on short-term debt and debentures           | 271.3       | 117.1       |
| Debentures   | 958.6       |             |
| Related parties  |             | 6.5         |
| Advances from customers                                      | 12.1        | 35.5        |
| Dividend payable   | 22.0        | 237.7       |
| Other  | 425.3       | 35.4        |
|  | 5,516.5     | 4,133.1     |
| Long-term liabilities  |             |             |
| Long-term debt   | 3,799.0     | 3,182.1     |
| Debentures   | 950.0       | 1,599.3     |
| Fair market value of derivative financial instruments        | 31.7        | 8.1         |
| Related parties  | 4.4         |             |
| Minimum pension liability                                    | 52.8        | 55.3        |
| Taxes and contributions payable                              | 1,418.0     | 1,451.2     |
| Other  | 122.0       | 135.3       |
|  | 6,377.9     | 6,431.3     |
| Minority interest  | 29.5        | 151.2       |
| Shareholders equity  | 2,966.8     | 2,918.4     |
| Total liabilities and shareholder s equity                   | 14,890.7    | 13,634.0    |

**Table of Contents****Braskem S.A. and its Subsidiaries****Notes to the Consolidated Financial Statements****at December 31, 2006, 2005 and 2004****All amounts in millions of reais, unless otherwise indicated****(ii) Condensed statement of operations under U.S. GAAP**

|  | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|--|-------------|-------------|-------------|
| <b>Gross sales</b>   | 15,045.5    | 15,341.0    | 14,780.0    |
| Value -added and other taxes, discounts and returns  | (3,082.1)   | (3,333.2)   | (3,135.9)   |
| <b>Net sales revenue</b>   | 11,963.4    | 12,007.8    | 11,644.1    |
| Cost of sales  | (10,323.8)  | (9,652.6)   | (8,991.2)   |
| <b>Gross profit</b>  | 1,639.6     | 2,355.2     | 2,652.9     |
| <b>Operating income (expenses)</b>   |             |             |             |
| Selling, general and administrative  | (962.2)     | (781.6)     | (850.7)     |
| Depreciation and amortization  | (18.3)      | (71.9)      | (63.7)      |
| Impairment of goodwill   |             | (373.8)     |             |
| Other, net   | 47.1        | 9.5         | 27.2        |
| <b>Operating income</b>  | 706.2       | 1,137.4     | 1,765.7     |
| <b>Non-operating income (expenses)</b>   |             |             |             |
| Financial income   | 232.6       | (46.5)      | (62.3)      |
| Financial expenses   | (916.0)     | (565.8)     | (1,110.2)   |
| Other  | 17.3        | (24.4)      | (24.3)      |
| <b>Income before income tax, equity in results of associated companies and minority interest</b> | 40.1        | 500.7       | 568.9       |
| <b>Income tax benefit (expense)</b>  |             |             |             |
| Current  | (3.9)       | (24.0)      | (66.2)      |
| Deferred   | (21.9)      | 17.3        | 185.1       |
| <b>Income before equity in results of associated companies and minority interest</b>             | 14.3        | 494.0       | 687.8       |
| Equity in earnings of associated companies   | 147.3       | 179.5       | 177.6       |
| Minority interest  |             | 67.7        | (22.3)      |

|                                |       |       |       |
|--------------------------------|-------|-------|-------|
| <b>Net income for the year</b> | 161.6 | 741.2 | 843.1 |
|--------------------------------|-------|-------|-------|

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**Braskem S.A. and its Subsidiaries**  
**Notes to the Consolidated Financial Statements**  
**at December 31, 2006, 2005 and 2004**

All amounts in millions of *reais*, unless otherwise indicated

(iii) *Condensed changes in shareholders' equity under U.S. GAAP*

|  | 2006  |                             | 2005            |   |                             |                 |
|--|---|-----------------------------|-----------------|---|-----------------------------|-----------------|
|  | Accumulated<br>other<br>comprehensive<br>income | Other<br>equity<br>accounts | Total<br>equity | Accumulated<br>other<br>comprehensive<br>income | Other<br>equity<br>accounts | Total<br>equity |
| <b>At beginning of the year as previously reported</b> | 1,512.6   | 1,405.8                     | 2,918.4         | 763.8   | 1,825.1                     | 2,588.9         |
| Change in accounting principle - maintenance cost      |   |                             |                 |   | (149.3)                     | (149.3)         |
| Adoption of SFAS 158                                   | 73.9  |                             | 73.9            |   |                             |                 |
| <b>At beginning of the year as adjusted</b>            | 1,586.5   | 1,405.8                     | 2,992.3         | 763.8   | 1,675.8                     | 2,439.6         |
| Net income   | 161.6   |                             | 161.6           | 741.2   |                             | 741.2           |
| Changes in minimum pension liability                   |   |                             |                 | 7.6   |                             | 7.6             |
| Total comprehensive income                             | 1,748.1   | 1,405.8                     | 3,153.9         | 1,512.6   | 1,675.8                     | 3,188.4         |
| Capital increase                                       |   | 105.3                       | 105.3           |   |                             |                 |
| Distribution shareholders                              |   | 5.9                         | 5.9             |   |                             |                 |
| Repurchase of treasury shares                          |   | (224.3)                     | (224.3)         |   |                             |                 |
| Dividends and interest in own capital                  |   | (74.0)                      | (74.0)          |   | (270.0)                     | (270.0)         |
| <b>At end of the year</b>                              | 1,748.1   | 1,218.7                     | 2,966.8         | 1,512.6   | 1,405.8                     | 2,918.4         |

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**Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Shareholders  
Copesul Companhia Petroquímica do Sul and Subsidiaries

- 1 We have audited the accompanying consolidated balance sheets of Copesul Companhia Petroquímica do Sul and subsidiaries ( the Company ) as of December 31, 2006 and 2005 and the related consolidated statements of income, of changes in shareholders equity, of changes in financial position and of cash flows for each of the three years in the period ended December 31, 2006. These financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements based on our audits.
- 2 We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

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Copesul Companhia Petroquímica do Sul and Subsidiaries

- 3 In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Copesul Companhia Petroquímica do Sul and subsidiaries at December 31, 2006 and 2005 and the consolidated results of their operations, the changes in their financial position and their cash flows for each of the three years in the period ended December 31, 2006, in conformity with accounting practices adopted in Brazil.
- 4 Accounting practices adopted in Brazil vary in certain significant respects from accounting principles generally accepted in the United States of America. Information relating to the nature and effect of such differences is presented in Note 28 to the consolidated financial statements.

/s/ PricewaterhouseCoopers

PricewaterhouseCoopers  
Auditores Independentes

Porto Alegre, Brazil  
April 30, 2007

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**COPEsul Companhia Petroquímica do Sul**  
**Consolidated Balance Sheets at December 31**  
**All amounts in millions of reais**

|  | <b>2006</b> | <b>2005</b> |   | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|---|-------------|-------------|
| <b>Assets</b>  |             |             | <b>Liabilities and shareholders' equity</b> |             |             |
| <b>Current assets</b>  |             |             | <b>Current liabilities</b>                  |             |             |
| Cash and banks (Note 4)  | 201         | 113         | Suppliers                                   |             |             |
| Trade accounts receivable  |             |             | Third parties (Note 14)                     | 290         | 154         |
| Third parties (Note 5)   | 195         | 149         | Related parties (Note 27)                   | 63          | 2           |
| Related parties (Note 27)  | 59          | 49          | Loans and financing (Note 15)               | 50          | 288         |
| Export drafts billed (Note 16)                                   |             |             | Export drafts - to be invoiced (Note        |             |             |
|  | (1)         | (18)        | 16)   | 39          | 1           |
| Credits ceded to receivables securitization fund (FIDC) (Note 7) |             |             | Taxes and charges payable (Note             | 45          | 42          |
| Swap receivables (Note 6)  | 64          | 53          | 17)   |             |             |
|  |             |             | Social and labor contributions and charges  | 45          | 49          |
| Marketable securities (Note 7)                                   |             |             | Proposed dividends (Note 19 (d              |             |             |
|  | 38          | 13          | (iii))                                      | 185         | 68          |
| Inventories (Note 8)   |             |             | Interest on own capital (Note 19 (d         |             |             |
|  | 571         | 495         | (iii))                                      | 17          | 21          |
| Taxes and charges recoverable (Note 9)                           | 115         | 43          | Income tax and social contribution          |             |             |
|  |             |             | (Note 18)                                   | 44          | 9           |
| Prepaid expenses (Note 10)                                       | 14          | 14          | Provision for programmed                    |             |             |
|  |             |             | manintenance (Note 19 (e) (i))              |             | 16          |
| Other accounts receivable  | 5           | 9           | Swap and options payable (Note 6)           | 23          | 5           |
|  |             |             | Advances from customers                     | 5           | 13          |
|  | 1,261       | 907         | Profit sharing and other                    | 35          | 27          |
| <b>Non-current assets</b>  |             |             |   | 841         | 695         |
| <b>Long-term assets</b>  |             |             | <b>Non-current liabilities</b>              |             |             |
| Marketable securities (Note 7)                                   | 1           | 1           | <b>Long-term liabilities</b>                |             |             |
| Taxes and charges recoverable (Note 9)                           | 137         | 133         | Loans and financing (Note 15)               | 107         | 84          |
| Judicial deposits (Note 11)                                      | 9           | 8           | Export drafts - to be invoiced (Note        |             |             |
|  |             |             | 16)   | 139         | 91          |
| Prepaid expenses (Note 10)                                       | 4           | 6           | Provision for programmed                    |             |             |
|  |             |             | manintenance (Note 19 (e) (i))              |             | 52          |
| Loans to third parties   | 3           | 6           | Deferred contributions and taxes            |             |             |
|  |             |             | (Note 18)                                   | 37          | 1           |
| Claims receivable and other                                      | 2           | 1           | Provision for contingencies (Note           |             |             |
|  |             |             | 24)   | 34          | 11          |
|  |             |             | Actuarial liability - PETROS (Note          |             |             |
|  |             |             | 25)   | 9           | 7           |
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|   |       |       |  |       |       |
|---|-------|-------|--|-------|-------|
|   | 156   | 155   |  | 326   | 246   |
| <b>Permanent assets</b>                 |       |       | <b>Shareholders equity (Note 19)</b>             |       |       |
| Investments                             | 10    | 9     | Capital  | 850   | 750   |
| Property, plant and equipment (Note 12) | 1,030 | 1,106 | Capital reserve                                  | 296   | 341   |
| Deferred charges (Note 13)              | 10    | 11    | Revaluation reserve                              | 75    | 109   |
|   |       |       | Revenue reserve                                  | 79    | 47    |
|   | 1,050 | 1,126 |  | 1,300 | 1,247 |
| <b>Total assets</b>                     | 2,467 | 2,188 | <b>Total liabilities and shareholders equity</b> | 2,467 | 2,188 |

The accompanying notes are an integral part of these consolidated financial statements.

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**COPEMUL Companhia Petroquímica do Sul**  
**Consolidated Statements of Income**  
**Years Ended December 31**  
**In millions of reais, unless otherwise indicated**

|  | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|--|-------------|-------------|-------------|
| <b>Gross sales</b>                               |             |             |             |
| Sale of petrochemical products and utilities     |             |             |             |
| Local market                                     | 7,186       | 6,527       | 6,267       |
| Foreign market                                   | 761         | 765         | 774         |
| Sale of services and resale of goods             | 201         | 56          | 112         |
|  | 8,148       | 7,348       | 7,153       |
| <b>Taxes and contributions on sales</b>          |             |             |             |
| ICMS   | (982)       | (1,041)     | (1,051)     |
| PIS, COFINS, CIDE and other                      | (790)       | (691)       | (661)       |
|  | (1,772)     | (1,732)     | (1,712)     |
| <b>Net sales and services</b>                    | 6,376       | 5,616       | 5,441       |
| Cost of products, utilities and services         | (5,292)     | (4,610)     | (4,418)     |
| <b>Gross profit</b>                              | 1,084       | 1,006       | 1,023       |
| <b>Operating (expenses) income</b>               |             |             |             |
| Selling  | (133)       | (125)       | (136)       |
| General and administrative                       | (51)        | (43)        | (41)        |
| Management fees                                  | (3)         | (2)         | (2)         |
| Other operating income (expenses), net (Note 21) | 20          | 22          | 42          |
|  | (167)       | (148)       | (137)       |
| <b>Operating profit before financial result</b>  | 917         | 858         | 886         |
| <b>Financial result (Note 20)</b>                |             |             |             |
| Financial expenses                               | (463)       | (279)       | (670)       |
| Financial income                                 | 372         | 137         | 507         |
|  | (91)        | (142)       | (163)       |

|  |       |       |       |
|--|-------|-------|-------|
| <b>Operating profit</b>                                  | 826   | 716   | 723   |
| <b>Non-operating result, net</b>                         |       |       |       |
| Non-operating income                                     | (6)   | (4)   | 1     |
| Non-operating expenses                                   | 2     | 10    | (2)   |
|  | (4)   | 6     | (1)   |
| <b>Income before income tax and social contribution</b>  | 822   | 722   | 722   |
| Income tax and social contribution (Note 18)             | (270) | (231) | (242) |
| <b>Income before profit sharing</b>                      | 552   | 491   | 480   |
| Employees profit sharing                                 | (24)  | (22)  | (20)  |
| Management profit sharing                                | (3)   | (1)   | (1)   |
| <b>Income before reversal of interest on own capital</b> | 525   | 468   | 459   |
| Reversal of interest on own capital (Note 19)            | 90    | 99    | 88    |
| <b>Net income for the year</b>                           | 615   | 567   | 547   |
| <b>Earnings per share (in Brazilian Reais) (Note 19)</b> | 4.10  | 3.77  | 3.64  |

The accompanying notes are an integral part of these consolidated financial statements.

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**COPEMUL Companhia Petroquímica do Sul**  
**Statement of Changes in Shareholders Equity**  
**In millions of reais**

|  | <b>Capital<br/>reserve</b> | <b>Revenue<br/>reserve</b>     | <b>Retained<br/>earnings<br/>(Accumulated<br/>losses)</b> | <b>Total</b> |       |
|--|----------------------------|--------------------------------|---|--------------|-------|
|  | <b>Capital</b>             | <b>Revaluation<br/>reserve</b> | <b>Legal</b>  |              |       |
|  | <b>incentives</b>          | <b>Fiscal</b>                  |   |              |       |
|  |                            | <b>incentives</b>              |   |              |       |
| At December 31, 2003   | 610                        | 247                            | 179   | 42           | 1,078 |
| Capitalization of capital<br>reserve fiscal incentives<br>FUNDOPEM       | 90                         | (90)                           |   |              |       |
| Fiscal incentives<br>FUNDOPEM  |                            | 89                             |   |              | 89    |
| Program for<br>Technological and<br>Industrial Development<br>(PDTI)     |                            | 2                              |   |              | 2     |
| Realization of revaluation<br>reserve                                    |                            |                                |   |              |       |
| Revaluation - 1983   |                            |                                | (3)   |              | 3     |
| Revaluation - 1989   |                            |                                | (32)  |              | 32    |
| Income tax and social<br>contribution on realized<br>revaluation reserve |                            |                                |   |              | (10)  |
| Net income for the year  |                            |                                |   |              | 547   |
| Appropriation of net<br>income   |                            |                                |   |              | (10)  |
| Legal reserve  |                            |                                | 27  |              | (27)  |
| Proposed dividends<br>R\$0.785 per share                                 |                            |                                |   |              | (118) |
| Interim dividends<br>R\$2.252 per share                                  |                            |                                |   |              | (339) |
| Interest on own capital<br>R\$0.587 per share                            |                            |                                |   |              | (88)  |
| At December 31, 2004   | 700                        | 248                            | 144   | 69           | 1,161 |
| Capitalization of revenue<br>reserve                                     |                            |                                |   |              |       |
| Legal Reserve  | 50                         |                                |   | (50)         |       |
| Fiscal incentives<br>FUNDOPEM  |                            | 89                             |   |              | 89    |
|  |                            | 4                              |   |              | 4     |
| Table of Contents  |                            |                                |   |              | 435   |

|  |     |     |      |    |       |       |
|--|-----|-----|------|----|-------|-------|
| Program for<br>Technological and<br>Industrial Development<br>(PDTI)     |     |     |      |    |       |       |
| Realization of revaluation<br>reserve                                    |     |     |      |    |       |       |
| Revaluation - 1983   |     |     | (3)  |    | 3     |       |
| Revaluation - 1989   |     |     | (32) |    | 32    |       |
| Income tax and social<br>contribution on realized<br>revaluation reserve |     |     |      |    | (11)  | (11)  |
| Net income for the year  |     |     |      |    | 567   | 567   |
| Appropriation of net<br>income   |     |     |      |    |       |       |
| Legal reserve  |     |     |      | 28 | (28)  |       |
| Proposed dividends<br>R\$0.454 per share                                 |     |     |      |    | (68)  | (68)  |
| Interim dividends<br>R\$2.635 per share                                  |     |     |      |    | (396) | (396) |
| Interest on own capital<br>R\$0.660 per share                            |     |     |      |    | (99)  | (99)  |
| At December 31, 2005   | 750 | 341 | 109  | 47 |       | 1,247 |

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**COPEsul Companhia Petroquímica do Sul**  
**Statement of Changes in Stockholders Equity**  
**In millions of reais**

|  | <b>Capital<br/>reserve</b> | <b>Capital<br/>reserve</b>   | <b>Revaluation<br/>reserve</b> | <b>Revenue<br/>reserve</b> | <b>Retained<br/>earnings</b> | <b>Total</b> |
|--|----------------------------|------------------------------|--------------------------------|----------------------------|------------------------------|--------------|
|  | <b>Capital</b>             | <b>Fiscal<br/>incentives</b> | <b>reserve</b>                 | <b>Legal</b>               |                              |              |
| At December 31, 2005   | 750                        | 341                          | 109                            | 47                         |                              | 1,247        |
| Adjustment from<br>previous years (Note 19<br>(e))                       |                            |                              |                                |                            | 38                           | 38           |
| Capitalization of capital<br>reserve FUNDOPEM                            | 100                        | (100)                        |                                |                            |                              |              |
| Fiscal incentives<br>FUNDOPEM  |                            | 50                           |                                |                            |                              | 50           |
| Program for<br>Technological and<br>Industrial Development<br>(PDTI)     |                            | 5                            |                                |                            |                              | 5            |
| Realization of revaluation<br>reserve                                    |                            |                              |                                |                            |                              |              |
| Revaluation - 1983   |                            |                              | (4)                            |                            | 4                            |              |
| Revaluation - 1989   |                            |                              | (30)                           |                            | 30                           |              |
| Income tax and social<br>contribution on realized<br>revaluation reserve |                            |                              |                                |                            | (8)                          | (8)          |
| Net income for the year  |                            |                              |                                |                            | 615                          | 615          |
| Appropriation of net<br>income   |                            |                              |                                |                            |                              |              |
| Legal reserve  |                            |                              |                                | 32                         | (32)                         |              |
| Proposed dividends<br>R\$1,229 per share                                 |                            |                              |                                |                            | (185)                        | (185)        |
| Interim dividends<br>R\$2.475 per share                                  |                            |                              |                                |                            | (372)                        | (372)        |
| Interest on own capital<br>R\$0.597 per share                            |                            |                              |                                |                            | (90)                         | (90)         |
| At December 31, 2006   | 850                        | 296                          | 75                             | 79                         |                              | 1,300        |

The accompanying notes are an integral part of these consolidated financial statements.

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**COPEsul Companhia Petroquímica do Sul**  
**Consolidated Statements of Changes in Financial Position**  
**In millions of reais**

|  | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|--|-------------|-------------|-------------|
| <b>Financial resources were provided by:</b>   |             |             |             |
| <b>Operations</b>  |             |             |             |
| Net income for the year  | 615         | 567         | 547         |
| Expenses (income) not affecting working capital  |             |             |             |
| Depreciation and amortization  | 234         | 202         | 206         |
| Provision for realization of investments at market value                               | (1)         |             |             |
| Long-term taxes recoverable  | (5)         |             |             |
| Write off of non current assets prepaid expenses                                       |             | 1           |             |
| Provision for long-term programmed maintenance   |             | 19          | 34          |
| Provision for administrative, civil and labor contingencies                            | 24          | 4           | 3           |
| Provision for actuarial liability PETROS   | 2           | 2           | 2           |
| Interest on long-term amounts receivable   | (1)         | (10)        | (47)        |
| Interest on long-term financing  |             | 6           | 3           |
| Interest on income tax and social contribution on long-term liabilities                | 2           |             |             |
| Monetary and exchange variations on long-term items                                    |             |             |             |
| Long-term liabilities  | (5)         | (11)        | (2)         |
| Long-term receivables  | (5)         | (3)         | (23)        |
| Disposals of property, plant and equipment and investments                             | 2           | 5           |             |
| Income tax and social contribution   |             |             |             |
| Long-term receivables  | (25)        |             |             |
| Long-term liabilities  | 10          | (2)         | (1)         |
| Retained earnings revaluation reserve  | (10)        | (11)        | (10)        |
|  | <b>837</b>  | <b>769</b>  | <b>712</b>  |
| <b>Third parties</b>   |             |             |             |
| Decrease in long-term assets   |             |             |             |
| Marketable securities  | 1           | 11          | 12          |
| Related parties  |             | 154         | 572         |
| Taxes and charges recoverable  | 50          | 6           | 3           |
| Prepaid expenses   | 3           | 3           | 6           |
| Loans to third parties and other   | 5           | 5           | 4           |
| Increase in long-term liabilities  |             |             |             |
| Financial institutions   | 47          | 77          | 121         |
| Export drafts to be invoiced   | 138         |             | 114         |
| Fiscal incentives of FUNDOPEM and Program for Technological and Industrial Development | 55          | 93          | 91          |
|  | <b>299</b>  | <b>349</b>  | <b>923</b>  |

**Other**

Effect on net working capital from the change in the accounting procedure  
and prior year adjustments

1

**Total funds provided**

1,137

1,118

1,635

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**Table of Contents****COPELUL Companhia Petroquímica do Sul****Consolidated Statements of Changes in Financial Position  
In millions of reais****(continued)**

|  | <b>2006</b> | <b>2005</b> | <b>2004</b>  |
|--|-------------|-------------|--------------|
| <b>Financial resources were used for:</b>      |             |             |              |
| Long-term assets                               |             |             |              |
| Marketable securities                          |             |             | 23           |
| Related parties                                |             |             | 325          |
| Taxes and charges recoverable                  | 42          | 21          | 19           |
| Prepaid expenses                               | 1           | 5           | 4            |
| Loans to third parties and other               | 2           | 1           | 6            |
| Permanent assets                               |             |             |              |
| Investments                                    |             |             | 2            |
| Property, plant and equipment                  | 126         | 171         | 131          |
| Deferred charges                               | 2           | 3           | 2            |
| Transfer from long-term to current liabilities |             |             |              |
| Financial institutions                         | 24          | 64          | 195          |
| Export drafts to be invoiced                   | 35          |             | 371          |
| Provision for programmed maintenance           |             | 11          | 43           |
| Amortization of long-term liabilities          |             |             |              |
| Financial institutions                         |             | 79          | 174          |
| Export drafts to be invoiced                   | 49          |             | 133          |
| Administrative, civil and labor contingencies  | 1           | 2           | 1            |
| Distribution of net income                     |             |             |              |
| Proposed dividends                             | 185         | 68          | 118          |
| Prepaid dividends                              | 372         | 396         | 339          |
| Interest on own capital                        | 90          | 99          | 88           |
| <b>Total funds used</b>                        | <b>929</b>  | <b>920</b>  | <b>1,974</b> |
| <b>Increase (decrease) in working capital</b>  | <b>208</b>  | <b>198</b>  | <b>(339)</b> |
| <b>Current assets</b>                          |             |             |              |
| At the end of the year                         | 1,261       | 907         | 754          |
| At the beginning of the year                   | 907         | 754         | 1,387        |
|  | 354         | 153         | (633)        |
| <b>Current liabilities</b>                     |             |             |              |
| At the end of the year                         | 841         | 695         | 740          |
| At the beginning of the year                   | 695         | 740         | 1,034        |



|   |     |      |       |
|---|-----|------|-------|
|   | 146 | (45) | (294) |
| <b>Increase (decrease) in working capital</b> | 208 | 198  | (339) |

The accompanying notes are an integral part of these consolidated financial statements.

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**COPEsul Companhia Petroquímica do Sul**  
**Consolidated Statements of Cash Flows**  
**In millions of reais**

|  | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|--|-------------|-------------|-------------|
| Cash provided by operating activities  |             |             |             |
| Net income for the year  | 615         | 567         | 547         |
| Expenses (income) not affecting cash   |             |             |             |
| Depreciation and amortization  | 234         | 202         | 206         |
| Provision for programmed maintenance   |             | (31)        | 36          |
| Provision for administrative, civil and labor contingencies  | 23          | 4           | 3           |
| Provision for actuarial liabilities PETROS   | 2           | 2           | 2           |
| Provision for realization of investments at market value   | (1)         |             |             |
| Interest and monetary and exchange variations on assets  |             |             |             |
| Interest   | 5           | 15          | 5           |
| Monetary and exchange variations   | (4)         | 6           | (18)        |
| Disposals of property, plant and equipment and other investments                                   | 2           | 5           |             |
| Net changes in swap receivable   | (11)        | (52)        | 9           |
| Net changes in swap and options payable  | 18          | (3)         | (32)        |
| Loans, financing and export drafts   |             |             |             |
| Interest   | (11)        | (1)         | (3)         |
| Monetary and exchange variations   | (7)         | (36)        | (21)        |
| Deferred income tax and social contribution  | 4           | 10          | (30)        |
| Interest on provision for income tax and social contribution                                       | 2           |             |             |
| Decrease (increase) in assets  |             |             |             |
| Trade accounts receivable  | (57)        | 21          | 277         |
| Trade notes linked to the FIDC   | (13)        | (10)        | 23          |
| Inventories  | (76)        | (68)        | (144)       |
| Other accounts receivable  | (92)        | (36)        | 102         |
| Related parties  | 61          |             | (25)        |
| Increase (decrease) in liabilities   |             |             |             |
| Suppliers third parties  | 137         | 8           | 59          |
| Other accounts payable   | 13          | (28)        | 21          |
| Fiscal incentives of FUNDOPEM, income tax and Program for Technological and Industrial Development | 55          | 93          | 91          |
| Net cash provided by operating activities  | 899         | 668         | 1,108       |

The accompanying notes are an integral part of these consolidated financial statements.

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**Table of Contents****COPELUL Companhia Petroquímica do Sul****Consolidated Statements of Cash Flows**  
**In millions of reais****(continued)**

|   | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|---|-------------|-------------|-------------|
| Marketable securities                               |             |             |             |
| Purchases   | (210)       | (145)       | (997)       |
| Redemptions   | 181         | 201         | 910         |
| Loans to related parties                            |             |             |             |
| Issuances   | 5           |             | (325)       |
| Repayments  |             | 130         | 522         |
| Additions to investments                            |             |             | (2)         |
| Additions to property, plant and equipment          | (126)       | (171)       | (131)       |
| Additions to deferred charges                       | (2)         | (3)         | (2)         |
| Net cash provided by (used in) investing activities | (152)       | 12          | (25)        |
| Loans, financing and export drafts                  |             |             |             |
| Issuances   | 1,320       | 1,279       | 772         |
| Repayments  | (1,447)     | (1,411)     | (1,707)     |
| Interest on own capital payable paid                | (94)        | (97)        | (83)        |
| Dividends paid                                      | (438)       | (513)       | (346)       |
| Net cash used in financing activities               | (659)       | (742)       | (1,364)     |
| Net change in cash                                  | 88          | (62)        | (281)       |
| Initial cash balance                                | 113         | 175         | 456         |
| Final cash balance                                  | 201         | 113         | 175         |
| Net change in cash                                  | 88          | (62)        | (281)       |

The accompanying notes are an integral part of these consolidated financial statements.

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**COPEsul Companhia Petroquímica do Sul  
Notes to the Consolidated Financial Statements  
at December 31, 2006 and 2005**

**All amounts in millions of reais, unless otherwise indicated**

**1 Operations**

The Company, headquartered in Triunfo, Rio Grande do Sul, is a publicly held corporation and main objectives are: a) manufacture, sale, import and export of chemical and petrochemical products and fuel; b) production and distribution of goods, as well as rendering services to companies of the Southern Petrochemical Complex and management of the logistic services pertinent to its waterway and terrestrial terminals; c) participation in other companies as quotaholder or shareholder. Its main shareholders are Braskem S.A., Ipiranga Petroquímica S.A. and Petrobras Química S.A. - PETROQUISA.

The main suppliers of raw materials in the local market are PETROBRAS - Petróleo Brasileiro S.A. and Refinaria Alberto Pasqualini - REFAP S.A. and overseas, the companies Sonatrach SPA and Repsol YPF S.A.

The Company's main customers are located in the Petrochemical Complex in Triunfo, Rio Grande do Sul. Additionally, the Company's sales of hydrocarbon solvents and fuels are made to both national and international market, and the latter being mainly to Mercosur (Southern Common Market) and the United States.

**2 Presentation of financial statements**

The financial statements for statutory and regulatory purposes were approved by the Company's Board of Directors on January 30, 2007.

The consolidated financial statements have been prepared and are being presented in accordance with accounting practices adopted in Brazil, which are based on Brazilian corporate legislation and standards and procedures of the Brazilian Securities Commission (CVM). The financial statements presented herein do not include the holding company's stand-alone financial statements, are not intended for statutory purposes, and have been adjusted with respect to the financial statements for statutory purposes to include in Note 28 a reconciliation of net equity and net income between the amounts under accounting practices adopted in Brazil and generally accepted accounting principles in the United States of America as well as certain additional disclosure to facilitate its understanding by readers not familiar with accounting practices adopted in Brazil as described below.

Due to the change of accounting practice, the provision for programmed maintenance, beginning on January 1, 2006, was totally reversed against retained earnings as required by Deliberation of the Brazilian Securities and Exchange Commission - CVM no. 489 of October 3, 2005 and Technical Interpretation - IT IBRACON no. 01/2006 and its effects are

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**COPEsul Companhia Petroquímica do Sul  
Notes to the Consolidated Financial Statements  
at December 31, 2006 and 2005**

**All amounts in millions of reais, unless otherwise indicated**

shown in Note 19 (e) (i).

The preparation of financial statements in conformity with generally accepted accounting practices requires the use of estimates to account for certain assets and liabilities and other transactions. Therefore, the Company's financial statements include estimates referring to the selection of useful lives of fixed assets, provisions for contingent liabilities and determination of income tax liabilities. Actual results may differ from such estimates.

**3 Significant accounting practices**

**(a) Consolidated financial statements**

These consolidated statements include the wholly-owned subsidiaries Copesul International Trading, Inc., CCI - Comercial Importadora S.A. and the Fundo de Investimento Financeiro Multimercado Copesul, a mutual fund whose quotas are wholly-owned by the Company. In the consolidation process, intercompany balances, income, expenses and unrealized profits arising from intercompany transactions are eliminated, as well as the investment in the subsidiaries.

**(b) Marketable securities and swap receivables and payables**

Marketable securities are recorded at cost plus accrued income up to the balance sheet date (accrual basis), adjusted to market value, when lower. Investment in quotas of mutual funds are valued at its market value at period-end with gain and losses recognized in the statement of income. As required by accounting standards specifically applicable to mutual funds, investments held by mutual funds, such as the Fundo de Investimento Financeiro Multimercado Copesul are valued at its market value at period-end with gain and losses recognized in the statement of income. Derivatives financial instruments, which include swaps and options (Note 6) are recorded at fair value with realized and unrealized gains and losses recognized in income.

**(c) Allowance for doubtful accounts**

The Company has no allowance for doubtful accounts, since losses are not considered to be probable to occur in relation to accounts receivable.

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**COPEL - Companhia Petroquímica do Sul**  
**Notes to the Consolidated Financial Statements**  
**at December 31, 2006 and 2005**

**All amounts in millions of reais, unless otherwise indicated**

**(d) Inventories**

Inventories are stated at average cost of acquisition or production, adjusted to market value, when lower.

**(e) Investments**

Investments are recorded at acquisition cost and adjusted to market value, when applicable.

**(f) Property, plant and equipment**

Property, plant and equipment are stated at cost, plus revaluation, less accumulated depreciation. Depreciation is calculated on the straight-line method in accordance with the estimated useful lives of assets, supported by an independent appraisal report, as shown in Note 12.

**(g) Deferred charges**

Deferred charges include pre-operating expenses related to expansion, projects for new products and systems and organizational restructuring expenditures, amortized at the rate of 20% per year (p.a.), as shown in Note 13.

**(h) Rights and obligations**

Rights are stated at cost or realization value, including, when applicable, interest and monetary restatements and exchange rate variations. Liabilities are recognized at their known or calculable values, including corresponding charges, monetary restatements and exchange rate variations when applicable.

**(i) Provision for programmed maintenance**

Up to December 31, 2005, the Provision for Programmed maintenance was set up accruing in advance the estimated costs of scheduled maintenance stoppage, especially the general stoppage that occurs every six years. The most recent stoppage of Plant 1 occurred in the first half of 2001 and the next one should be in 2008. The most recent stoppage of Plant 2 took place in November 2005 and the next one is planned for November 2011. Due to the change of accounting practice, the provision for programmed maintenance, beginning on January 1, 2006, was totally reversed against retained earnings as established by Deliberation of the Brazilian Securities and Exchange Commission - CVM no. 489 of October 3, 2005 and Technical Interpretation - IT IBRACON no. 01/2006 and its effects are shown in Note 19 (e) (i).

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**COPEsul Companhia Petroquímica do Sul  
Notes to the Consolidated Financial Statements  
at December 31, 2006 and 2005**

**All amounts in millions of reais, unless otherwise indicated**

As from January 1, 2006 and in accordance with IT IBRACON 01/2006 no provision is recognized for programmed maintenance. IT IBRACON 01/2006 establishes that no provision is recognized for costs that need to be incurred to operate in the future. The only liabilities recognized in the balance sheet of an entity are those that exist at the balance sheet date. As from January 1, 2006 amounts incurred in programmed maintenance are capitalized and amortized over the estimated period to the next programmed maintenance.

**(j) Income tax and social contribution**

Deferred income tax and social contribution on temporary differences were fully recognized at current rates, considering that its realization is probable.

Income tax and social contribution are provided based on taxable income determined in accordance with current tax legislation.

**(k) Determination of results of operations**

Income and expenses are determined on the accrual basis.

**(l) Statement of cash flows**

In accordance with IBRACON ( Instituto dos Auditores Independentes do Brasil ) Accounting Standards and Procedures (NPC) 20, the Company is presenting the consolidated statements of cash flows for the years ended December 31, 2006, 2005 and 2004. For purposes of the statements of cash flows, cash and banks comprises all cash in hand, amounts deposited in banks and securities, quotas in mutual funds and amounts invested in other debt securities which might be sold by the Company at any moment in exchange for cash.

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**COPEsul Companhia Petroquímica do Sul**  
**Notes to the Consolidated Financial Statements**  
**at December 31, 2006 and 2005**

**All amounts in millions of reais, unless otherwise indicated**

**4 Cash and banks**

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| Cash and banks – checking account                                    | 7           | 6           |
| Marketable securities  |             |             |
| Investments of Fundo de Investimento Financeiro Multimercado Copesul |             |             |
| Bank Deposit Certificates  | 88          | 43          |
| Financial Brazilian Government Treasury Bills                        | 13          | 12          |
| National Treasury Bills  | 1           | 1           |
| Mutual Fund quotas   | 12          | 13          |
| Receivables investment Fund – FIDC                                   |             | 9           |
| Debentures and other debt securities                                 | 43          | 15          |
| Bank Deposit Certificates  |             | 13          |
| Government securities  |             |             |
| Overnight and term deposits  | 37          | 1           |
|  | 201         | 113         |

**5 Trade accounts receivable – Third parties**

|                   | <b>2006</b> | <b>2005</b> |
|-------------------|-------------|-------------|
| Local customers   | 121         | 103         |
| Foreign customers | 74          | 46          |
|                   | 195         | 149         |

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**COPEsul Companhia Petroquímica do Sul**  
**Notes to the Consolidated Financial Statements**  
**at December 31, 2006 and 2005**

**All amounts in millions of reais, unless otherwise indicated**

**6 Swap and options receivables and payables**

The Company entered into operations involving options with respect to US dollars called Box Options as commented below. Its purpose has been to invest cash resources at rates higher than other available investment options. The Company also entered into swap operations which were entered into by Fundo de Investimento Financeiro Multimercado Copesul, whose custodian and manager is Banco Santander Brasil S.A.

|                                      | <b>Amounts receivable</b> |             |
|--------------------------------------|---------------------------|-------------|
|                                      | <b>2006</b>               | <b>2005</b> |
| Swap receivables                     | 27                        | 2           |
| Swap with anticipatory breach clause |                           | 1           |
| Options Box operations               | 37                        | 50          |
| <br>                                 |                           |             |
| Total current assets                 | 64                        | 53          |
|                                      |                           |             |
|                                      | <b>Amounts payable</b>    |             |
|                                      | <b>2006</b>               | <b>2005</b> |
| Options payable                      |                           | 1           |
| Options Box operations               |                           | 2           |
| Swap payable                         | 23                        | 2           |
| <br>                                 |                           |             |
| Total current liabilities            | 23                        | 5           |

Box options are combined operations that involve both the purchase and the sale of options in US dollars for the same maturity at a certain price, so that, regardless of the future US dollar rate, the Company knows in advance the net result of such operations providing what the Company views as a fixed return over its investment. The value paid for the options, called premium, correspond to the amount invested by the Company and the sum redeemed will be the premium plus a pre-fixed rate of return.

Swaps correspond to cross-currency interest rate swaps by which the Company pays a fixed interest rate and receives a variable rate based on the Interbank Deposit Certificates CDI rate.

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**7 Marketable securities**

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| Receivables Securitization Fund (FIDC) (*) |             | 13          |
| Term deposits                              | 39          | 1           |
| <br>                                       |             |             |
| Total                                      | 39          | 14          |
| <br>                                       |             |             |
| Current                                    | (38)        | (13)        |
| <br>                                       |             |             |
| Long-term                                  | 1           | 1           |

(\*) The Fundo Copesul de Investimentos em Direitos Creditórios FIDC (Copesul Receivables Securitization Fund) was closed with amortization of the last installment on August 21, 2006.

**8 Inventories**

Inventories are comprised as follows:

|                                 | <b>2006</b> | <b>2005</b> |
|---------------------------------|-------------|-------------|
| Raw materials                   | 234         | 267         |
| Raw materials in transit        | 145         | 90          |
| Finished products               | 99          | 46          |
| Spare parts and other materials | 73          | 75          |
| Chemical products               | 7           | 8           |
| Intermediary products           | 13          | 9           |
| <br>                            |             |             |
|                                 | 571         | 495         |



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**9 Taxes and charges recoverable**

|  | 2006 | Current<br>2005 | 2006 | Long-term<br>2005 |
|--|------|-----------------|------|-------------------|
| <b>Deferred taxes</b>  |      |                 |      |                   |
| Deferred income tax and social contribution on tax loss CITI (c) |      |                 |      | 1                 |
| Deferred income tax on temporary additions (c)                   | 1    | 4               | 11   | 21                |
| Deferred social contribution on temporary additions (c)          | 1    | 2               | 4    | 8                 |
|  | 2    | 6               | 15   | 30                |
| <b>Other taxes and charges recoverable</b>                       |      |                 |      |                   |
| Withholding income tax on financial investments                  |      | 4               |      |                   |
| IRPJ and CSLL recoverable  | 12   | 4               |      |                   |
| Tax on Net Income (ILL) (a)                                      |      |                 | 54   | 51                |
| Additional State Income Tax (ADIR) (b)                           |      |                 | 28   | 32                |
| ICMS on acquisition of property, plant and equipment (d)         | 8    | 7               | 9    | 15                |
| PIS recoverable  |      |                 | 1    |                   |
| PASEP recoverable (h)  | 15   |                 | 23   |                   |
| PIS on acquisition of property, plant and equipment (e)          | 1    |                 |      |                   |
| COFINS recoverable   | 3    |                 |      |                   |
| COFINS on acquisition of property, plant and equipment (e)       | 2    | 1               | 2    | 1                 |
| Prepaid ICMS (f)   | 72   | 20              |      |                   |
| CSLL withheld Law 10833  |      | 1               |      |                   |
| IPI recoverable (g)  |      |                 | 5    | 4                 |
| Other taxes and charges recoverable                              | 113  | 37              | 122  | 103               |
|  | 115  | 43              | 137  | 133               |

(a) This refers to the tax credit of Tax on Net Income ILL paid from 1989 to 1991 and recognized in December 2002 as this tax was considered

unconstitutional according to Resolution of the Federal Senate no. 82 of November 18, 1996 and republished on November 22, 1996. The Company is seeking administratively the right of compensation of this credit with other taxes. Additionally, in the first quarter of 2006 as shown in Note 19 (e) (ii), the Company recorded a liability of R\$ 28, recorded against retained earnings, substantially referring to IRPJ and to CSLL levied on the monetary variations of this credit.

- (b) As of December 31, 2006, the Company recorded a receivable of R\$ 28 (R\$ 32 in 2005) relating to Additional State Income Tax (ADIR), for which the Company was awarded a final favorable

judgment, and a security to cover court-ordered debts was issued. This security should be received at its original amount, in cash, plus legal interest, in successive and equal annual installments over a maximum ten-year period, from 2001. Up to December 31, 2006, no installment had been settled up within their time of maturity, but they may be offset in future years against State taxes, as determined by Article 2 of Constitutional Amendment 30 of September 13, 2000. As a means of precaution, the Company filed an appeal in order to avoid the first installment become past due and to use it to offset this credit with ICMS payable generated in its operations.

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(c) The Company recorded deferred assets on the loss of its subsidiary Copesul International Trading, Inc. CITI in view of the loss assessed in December 2005. Those losses were offset with profits during 2006. The Company also recorded deferred tax assets on temporary differences in the amount of R\$ 17 in current assets and non-current assets in accordance with the expectation of realization of these credits. Deferred taxes are expected to be realized as follows:

|                | <b>2006</b> | <b>2005</b> |
|----------------|-------------|-------------|
|                | %           | %           |
| 2006           |             | 17          |
| 2007           | 13          | 80          |
| 2008           |             | 3           |
| 2009 and after | 87          |             |
|                | 100.00      | 100.00      |

(d) As from August 2000, the Company started recording the ICMS credits paid on acquisitions of property, plant and equipment, as determined by Complementary Law 102 dated July 11, 2000. The credits to be offset are as follows:

|           | <b>2006</b> | <b>2005</b> |
|-----------|-------------|-------------|
| 2006      |             | 8           |
| 2007      | 8           | 7           |
| 2008      | 6           | 6           |
| 2009      | 2           | 2           |
| 2010      | 1           |             |
|           | 17          | 23          |
| Current   | (8)         | (8)         |
|           | 9           | 15          |
| Long-term |             |             |

(e) The Company recognizes PIS and COFINS recoverable credits on the acquisitions of property, plant and equipment, which will be realized in 24 and 48 months depending on the asset acquired as permitted by Law 10865/04 and Decree 5222/04.

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- (f) During 2006, the Company made an advance payment of amounts related to ICMS on future sales in the amount of 72 (2005 - R\$ 20). The offset of the prepaid ICMS will be done in 6 equal payments, monthly and consecutives, adjusted by the Unidade Padrão Fiscal do RS - UPF (Standard Fiscal Unit of RS) of 2007, beginning in January 2007.
- (g) The Company recognizes an IPI credit in the acquisitions of raw materials used in the production process. In order to use these credits, every quarter they are offset with federal taxes in accordance with Decree 4544/2002 and paragraph 4, article 16 of the Regulatory Instruction nº 460/2004 of the Brazilian Revenue and Customs Secretariat. The long-term balance refers to the IPI Credit Bonus that was judicially gained and will be realized by the end of 2008.
- (h) During 2006 the Company recognized a PASEP judicial tax credit in the amount of R\$ 45, seeking the right to carry out the payments in accordance with Complementary Law 8/70, using as a calculation basis the revenue of the sixth month previous to the occurrence of the taxable event, in light of Resolution no. 49/95 of the Federal Senate in a final decision. This credit was recognized in the income statement for the year in Other net operating income in the amount of R\$ 14 and financial income of R\$ 30.

The Company expects to settle the remaining balance at December 31, 2006 as follows:

|   |     |
|---|-----|
| PASEP credit with final favorable judgment and recognized in 2006 | 45  |
| Credit amount to be offset in 2006 with PIS                       | (8) |
| <br>  |     |
| PASEP balance at December 31, 2006                                | 37  |
| <br>  |     |
| 2007  | 15  |
| 2008  | 14  |
| 2009  | 8   |
|   | 37  |



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**10 Prepaid expenses**

Prepaid expenses comprise:

|                               | <b>Realization period</b>                    | <b>2006</b> | <b>2005</b> |
|-------------------------------|--|-------------|-------------|
| Insurance                     | Up to Nov/2007<br>(2005 - up to<br>Nov/2006) | 10          | 10          |
|                               | Up to Nov/2018<br>(2005 - up to<br>Nov/2011) | 8           | 10          |
| Chemical products (catalysts) |  |             |             |
| Total, net                    |  | 18          | 20          |
| Current                       |  | (14)        | (14)        |
| Long-term                     |  | 4           | 6           |

The long-term portion refers to chemical products (catalysts) which are used as agents that promote a chemical reaction in the production of basic petrochemicals. Their average useful life and amortization period is 6 years.

**11 Judicial deposits**

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| Tax matters:                               |             |             |
| Income tax                                 | 2           | 2           |
| CIDE on technical assistance service       | 4           | 3           |
| Income tax on technical assistance service | 1           | 1           |
|  | 7           | 6           |
| Labor, Civil and Administrative matters    | 2           | 2           |
|  | 9           | 8           |

The Company has judicial deposits and has recorded a provision for contingencies relating to income tax, in connection with lawsuits.

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**12 Property, plant and equipment**

|   |  |   |                                     | <b>2006</b> | <b>2005</b> |
|---|--|---|-------------------------------------|-------------|-------------|
|   | <b>Annual<br/>depreciation<br/>rates -<br/>% (*)</b> | <b>Revalued<br/>and<br/>restated<br/>cost (*)</b> | <b>Accumulated<br/>depreciation</b> | <b>Net</b>  | <b>Net</b>  |
| Equipment and installations             |  |   |                                     |             |             |
| Operations                              | 10   | 2,001   | (1,466)                             | 535         | 624         |
| Utilities                               | 10   | 910   | (831)                               | 79          | 116         |
| Storage and transfers                   | 10   | 434   | (335)                               | 99          | 119         |
| Maintenance CVM Del. No. 489/05<br>(**) | 21   | 92  | (35)                                | 57          |             |
| Other (***)                             | 10 to 20   | 89  | (69)                                | 20          | 23          |
| Buildings and construction              | 4  | 56  | (23)                                | 33          | 33          |
| Improvements                            | 4  | 22  | (11)                                | 11          | 11          |
| Land                                    |  | 37  |                                     | 37          | 37          |
| Construction in progress                |  | 141   |                                     | 141         | 143         |
| Other                                   |  | 18  |                                     | 18          |             |
|   |  | 3,800   | (2,770)                             | 1,030       | 1,106       |

(\*) weighted average rate that reflects the depreciation expense (Note 2 (f)).

(\*\*) supported by appraisal reports issued by specialized companies.

(\*\*\*) information technology equipment, furniture and fixtures, among others are included in this

account.

Certain items of fixed assets were given as guarantee for financing operations (Note 15 (d)).

**(a) Revaluations**

Revaluations of property, plant and equipment made in 1983 and 1989, based on appraisal reports issued by specialized companies, produced the following effects on the balance sheet:

|                             |                    |                                    | <b>2006</b> | <b>2005</b> |
|-----------------------------|--------------------|------------------------------------|-------------|-------------|
|                             | <b>Revaluation</b> | <b>Accumulated<br/>realization</b> | <b>Net</b>  | <b>Net</b>  |
| Equipment and installations | 1,338              | (1,310)                            | 28          | 62          |
| Buildings and construction  | 17                 | (6)                                | 11          | 11          |
| Improvements                | 7                  | (2)                                | 5           | 5           |
| Land                        | 32                 | (1)                                | 31          | 31          |
| <br>                        |                    |                                    |             |             |
| Total                       | 1,394              | (1,319)                            | 75          | 109         |
| <br>                        |                    |                                    |             |             |
| Revaluation reserve         |                    |                                    | 75          | 109         |

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Realizations of the revaluation reserve occur through depreciation and disposals of the revalued assets each year. The amounts realized are transferred directly from revaluation reserve to retained earnings, considering the related effects of income tax and social contribution at the current rates.

The Company did not set up a provision for deferred income tax and deferred social Contribution on the balance of the revaluation reserve, since CVM Deliberation 183/95 determines that such provision is only required on revaluations made as from July 1, 1995. The revaluation reserve is taxable when realized through depreciation and disposals of items. Considering current tax legislation, the revaluation reserve is subject to future taxation estimated as follows:

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| <b>Income tax</b>  |             |             |
| Balance of revaluation reserve                               | 75          | 108         |
| Revaluation reserve on land                                  | (31)        | (31)        |
| Income tax calculation basis                                 | 44          | 77          |
| Income tax (rate - 25%)                                      | (11)        | (19)        |
| <b>Social contribution</b>                                   |             |             |
| Income tax calculation basis                                 | 44          | 77          |
| Difference regarding IPC/BTNF on revaluation reserve balance | (22)        | (40)        |
| Social contribution calculation basis                        | 22          | 37          |
| Social contribution (rate - 9%)                              | (2)         | (3)         |
| Income tax and social contribution                           | (13)        | (22)        |

During this year, the portion of R\$ 33 (2005 R\$ 35) was transferred to retained earnings as a result of realization of the revaluation reserve, as shown in the changes in stockholders' equity. The tax effect on the realization was R\$ 10 (2005 R\$ 10).

**(b) Acquisitions of property, plant and equipment**

COPEsul invested in 2006 the amount of R\$ 126 (R\$ 171 in 2005). The main investments are R\$ 38 replacement equipment to be used during scheduled programmed maintenance ; R\$ 19 - operational reliability, technological updating, and profitability increase projects to be



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implemented during the PGM that is forecasted to take place in 2008; R\$ 18 industrial automation programs; R\$ 10 replacement of coils and revamping (technological updating) the furnaces; R\$ 5 building of Butadiene Unit, and R\$ 7 conversion of the MTBE unit to ETBE. The remaining balance of R\$ 29 refers to various investment projects.

**13 Deferred charges**

Deferred charges comprises:

|                                |  |                          |                                     | <b>2006</b> | <b>2005</b> |
|--------------------------------|--|--------------------------|-------------------------------------|-------------|-------------|
|                                | <b>Annual<br/>amortization<br/>rates - %</b> | <b>Restated<br/>cost</b> | <b>Accumulated<br/>amortization</b> | <b>Net</b>  | <b>Net</b>  |
| Development programs and other | 20   | 18                       | (8)                                 | 10          | 11          |
|                                |  | 18                       | (8)                                 | 10          | 11          |

**14 Suppliers Third parties**

|         | <b>2006</b> | <b>2005</b> |
|---------|-------------|-------------|
| Local   | 30          | 27          |
| Foreign | 260         | 127         |
|         | 290         | 154         |

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**15 Loans and financing**

**(a) Liabilities for loans and financing are as follows:**

|  | <b>Index</b>             | <b>Annual charges (%)*</b> | <b>2006</b> | <b>2005</b> |
|--|--------------------------|----------------------------|-------------|-------------|
| <b>Foreign currency</b>                                  |                          |                            |             |             |
|  | Currency basket and US\$ | 8.70                       | 5           |             |
| Financing (investments) (US\$2 million)                  |                          |                            |             |             |
| Financing and loans (US\$3 million; 2004-US\$18 million) | Currency Basket          | 9.76                       | 6           | 44          |
|  |                          |                            | 11          | 44          |
| <b>Local currency</b>                                    |                          |                            |             |             |
| Loans and financing                                      | TJLP                     | 11.67                      | 40          | 49          |
| Hot money, Compror, NCE, and BACEN Resolution no. 2770   | CDI                      | 13.42                      | 23          | 172         |
| Financing (investments)                                  | TJLP                     | 10.00                      | 83          | 50          |
| Copesul Receivables Securitization Fund                  | CDI                      |                            |             | 57          |
|  |                          |                            | 146         | 328         |
|  |                          |                            | 157         | 372         |
| Current liabilities                                      |                          |                            | (50)        | (288)       |
| Long-term liabilities                                    |                          |                            | 107         | 84          |

\* weighted average rate that reflects charges on loans.

NCE Export Credit Note

CDI Interbank Deposit Certificate

TJLP Long-Term Interest Rate

In April 2004, Copesul International Trading, Inc. (CITI) established the Euro Medium-term Note Program guaranteed by COPESUL Companhia Petroquímica do Sul for the issuance of US\$ 125 million Notes ( Series I Notes ) in the foreign market (United States of America and Canada). In the last quarter of 2004, the CITI issued 100 million Notes, corresponding to US\$ 100,000 thousand, which are held in treasury, without cost to the Company. In December 2006, all the contractual commitments were closed.

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(b) The changes in loans and financing were as follows:

|                                 | <b>Current</b> | <b>Long-term</b> | <b>Total</b> |
|---------------------------------|----------------|------------------|--------------|
| At December 31, 2004            | 213            | 143              | 356          |
| Additions                       | 1,012          | 77               | 1,089        |
| Interest                        | 39             | 6                | 45           |
| Transfer to short-term          | 64             | (64)             |              |
| Amortization                    | (1,037)        | (79)             | (1,116)      |
| Monetary and exchange variation | (3)            | 1                | (2)          |
| <br>                            |                |                  |              |
| At December 31, 2005            | 288            | 84               | 372          |
| Additions                       | 604            | 47               | 651          |
| Interest                        | 28             |                  | 28           |
| Transfer to short-term          | 25             | (25)             |              |
| Amortization                    | (893)          |                  | (893)        |
| Monetary and exchange variation | (2)            | 1                | (1)          |
| <br>                            |                |                  |              |
| At December 31, 2006            | 50             | 107              | 157          |

During 2006, the subsidiary CITI settled some loans for working capital and the additions and amortizations the Company made refer mostly to Export Credit Note operations.

During the third quarter of 2006, the Company entered into a credit line agreement with BNDES - Banco Nacional de Desenvolvimento Social in the amount of R\$ 338 for future investment in order to improve its manufacturing facilities. As of December 31, 2006 the Company had used R\$ 43 of this credit line.

(c) Long-term financing falls due as follows:

| <b>Year</b> | <b>2006</b> | <b>2005</b> |
|-------------|-------------|-------------|
| 2007        |             | 22          |
| 2008        | 33          | 23          |
| 2009        | 30          | 20          |
| 2010        | 22          | 13          |
| 2011        | 14          | 6           |
| 2012        | 8           |             |
|             | 107         | 84          |

(d) Guarantees

The foreign currency financing are guaranteed in part by the mortgage of plant 2 and by letter of guarantee.

Local currency financing via FINEM and FINAME programs is guaranteed by Plant 2 and by the financed machinery and equipment, respectively.

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The financing contracted with the Banco Nacional de Desenvolvimento Econômico e Social – BNDES, on September 9, 2005, amounting to R\$ 50 million, for the installation of a pyrolysis furnace, has as a guarantee a guarantee letter issued by the Banco Regional de Desenvolvimento do Extremo Sul – BRDE. For the rest of the investment financing, the Company placed plant 2 as guarantee.

The NCE operations in the amount of R\$ 23 (2005 – R\$ 123) are guaranteed by COPEsul itself in the same NCE contracted document.

**16 Export drafts**

The changes in advances contracted with financial institutions relating to exports to be invoiced are as follows:

|                                 | <b>Asset<br/>Exports<br/>already<br/>invoiced and<br/>provided as<br/>source of<br/>repayment of<br/>export drafts</b> | <b>Short-term</b> | <b>Liability<br/>Long-term</b> | <b>Total</b> |
|---------------------------------|--|-------------------|--------------------------------|--------------|
| At December 31, 2004            | 170  | 21                | 103                            | 294          |
| Additions                       |  | 190               |                                | 190          |
| Interest                        |  | 17                |                                | 17           |
| New export receivables          | 209  | (209)             |                                |              |
| Amortization                    | (339)  | (19)              |                                | (358)        |
| Monetary and exchange variation | (22)   | 1                 | (12)                           | (33)         |
| At December 31, 2005            | 18   | 1                 | 91                             | 110          |
| Additions                       |  | 531               | 138                            | 669          |
| Interest                        |  | 13                |                                | 13           |
| Transfer to short-term          |  | 35                | (35)                           |              |
| New export receivables          | 526  | (526)             |                                |              |
| Amortization                    | (545)  | (12)              | (49)                           | (606)        |
| Monetary and exchange variation | 2  | (3)               | (6)                            | (7)          |
| At December 31, 2006            | 1  | 39                | 139                            | 179          |

The amortization recorded in long-term liabilities in 2006 refers to the anticipated settlement of a prepayment to Santander Bank in the amount of US\$ 22 million.

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Export drafts to be invoiced bear exchange variation plus average interest of 7.11% p.a. (11.75% in 2005), which are recorded in the statement of income as financial expenses.

Long-term export drafts will fall due as shown below.

|      | <b>2006</b> | <b>2005</b> |
|------|-------------|-------------|
| 2007 |             | 91          |
| 2009 | 75          |             |
| 2010 | 64          |             |
|      | 139         | 91          |

**17 Taxes and charges payable**

|                                     | <b>2006</b> | <b>2005</b> |
|-------------------------------------|-------------|-------------|
| ICMS payable                        | 22          | 26          |
| ICMS tax replacement                | 3           | 5           |
| CIDE on fuels payable               | 16          | 6           |
| IRRF on interest on capital payable | 3           | 3           |
| Other retentions payable            | 1           | 2           |
|                                     | 45          | 42          |

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**18 Income tax and social contribution**

Income tax and social contribution are calculated based on official rates. Their composition as of December 31, 2006 and 2005 is as follows:

**(a) Composition of deferred income tax and social contribution**

|  | <b>2006</b>         |                     | <b>2005</b>         |     |
|--|---------------------|---------------------|---------------------|-----|
|  | <b>Income</b>       | <b>Social</b>       | <b>Income</b>       |     |
| <b>Calculation basis for deferred income tax and social contribution</b> | <b>Tax</b>          | <b>Contribution</b> | <b>Tax</b>          |     |
|  | <b>Contribution</b> | <b>Contribution</b> | <b>Contribution</b> |     |
| Provision for administrative, civil and labor contingencies              | 29                  | 29                  | 7                   | 8   |
| Provision for fiscal contingencies IR and CIDE on services abroad        | 5                   | 5                   | 4                   | 4   |
| Provision for contingencies pension plan                                 | 9                   | 9                   | 4                   | 4   |
| Exchange variation deferred  | (26)                | (26)                |                     |     |
| Provision for programmed maintenance                                     |                     |                     | 68                  | 68  |
| Other provisions   | 8                   | 8                   | 19                  | 19  |
| Copesul International Trading tax loss                                   |                     |                     | 2                   | 2   |
| Accelerated depreciation Law 11051/05                                    |                     | (15)                |                     |     |
| Accelerated depreciation incentive                                       | (4)                 |                     | (7)                 |     |
| <br>   |                     |                     |                     |     |
| Deferred taxes calculation basis   | 21                  | 10                  | 97                  | 105 |
| <br>   |                     |                     |                     |     |
| Deferred income tax (25%)  | 5                   |                     | 24                  |     |
| Deferred social contribution (9%)  |                     | 1                   |                     | 9   |
| <br>   |                     |                     |                     |     |
| Deferred total taxes   | 5                   | 1                   | 24                  | 9   |
| <br>   |                     |                     |                     |     |
| <b>Assets</b>  |                     |                     |                     |     |
| Short-term   | 2                   | 1                   | 4                   | 1   |
| Long-term  | 11                  | 4                   | 22                  | 8   |
|  | 13                  | 5                   | 26                  | 9   |
| <br>   |                     |                     |                     |     |
| <b>Liabilities</b>   |                     |                     |                     |     |
| Short-term   |                     |                     | (1)                 |     |
| Long-term  | (8)                 | (4)                 | (1)                 |     |
|  | (8)                 | (4)                 | (2)                 |     |

|                                    |      |     |     |     |
|------------------------------------|------|-----|-----|-----|
|                                    | 5    | 1   | 24  | 9   |
| Changes in deferred taxes          |      |     |     |     |
| Recognized in income               | (2)  | (2) | (7) | (3) |
| Recognized in stockholders' equity | (17) | (6) |     |     |
|                                    | (19) | (8) | (7) | (3) |

Deferred income tax and social contribution assets and liabilities arose from temporary differences and are recognized in accounting terms taking into consideration the probable realization of these taxes based on forecasts of future results prepared with basis on internal assumptions and on future economic scenarios that can, however, may change.

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The values of the assets, net of the deferred tax liabilities, have the following expectations of realization:

|               | <b>Net credits</b> |             |
|---------------|--------------------|-------------|
|               | <b>2006</b>        | <b>2005</b> |
| 2006          |                    | 6           |
| 2007          | 1                  | 23          |
| 2010          | (1)                | (1)         |
| 2011          | (4)                |             |
| 2015 and 2016 | 10                 | 5           |
|               | 6                  | 33          |

Since the taxable basis of the income tax and social contribution on the net income arise from not only the profit that can be generated, but also the existence of non-taxable income, non-deductible expenses, fiscal incentives, and other variables, there is not an immediate correlation between the Company's net income and the result of income tax and social contribution. Therefore, the expectation of using the tax credits should not be taken as a single indicator of the Company's future results.

**(c) Reconciliation of income tax and social contribution**

|   | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|---|-------------|-------------|-------------|
| Income before income tax and social contribution            | 822         | 722         | 722         |
| <b>Social contribution on net income (CSLL)</b>             |             |             |             |
| Social contribution (9%)                                    | (74)        | (65)        | (65)        |
| Permanent additions   |             |             |             |
| Realization of revaluation reserve – difference in IPC/BTNF | (1)         | (2)         | (2)         |
| Foreign profits   | (2)         |             | (7)         |
| Amortization and depreciation – Law 8200/91                 | (1)         | (1)         | (1)         |
| Other   | (1)         |             | 1           |
| Permanent exclusions  |             |             |             |
| Positive equity in results                                  | 2           |             | 7           |
| PDI fiscal incentive  | 1           |             |             |
| Other   | 2           | 5           |             |
| Social contribution expense (carryforward)                  | (74)        | (63)        | (67)        |

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|  | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|--|-------------|-------------|-------------|
| Social contribution expense (brought forward)                    | (74)        | (63)        | (67)        |
| <b>Income tax (IR)</b>   |             |             |             |
| Income tax (25%)   | (205)       | (181)       | (181)       |
| Permanent additions  |             |             |             |
| Negative result of equity method                                 |             | (1)         |             |
| Foreign profits  | (4)         |             | (20)        |
| Other  | (4)         | (3)         |             |
| Permanent exclusions   |             |             |             |
| Equity in results  | 4           |             | 20          |
| Fiscal Incentives  | 7           |             |             |
| Other  | 6           | 17          | 6           |
| Income tax expense   | (196)       | (168)       | (175)       |
| Total income tax and social contribution in the income statement | (270)       | (231)       | (242)       |

The Company elected to pay income tax and social contribution based on annual taxable income, with advance payments made based on quarterly interim trial balances.

**(d) Fiscal incentives**

The Company exercised its rights to fiscal incentives of PDTI – Program for Technological and Industrial Development based on Law No. 9532/97 of Decree No. 949/93 and on Ordinance No. 130/02 of the Ministry of Science and Technology (MCT) up to the year 2005. Beginning in 2006, the Company migrated to the incentives of Law 11196/05 of Decree No. 5798/06 and of MCT Ordinance No. 782/06 with incentive of R\$ 3 in the present year. Fiscal incentives in audiovisual, child and adolescent fund, and operations of a cultural and artistic nature were also used during 2006 as well as the PAT – Program for the Worker’s Nutrition, reaching a total of R\$ 7. These incentives were recorded directly as reductions of the IRPJ and CSLL accounts in the statement of income.

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**19 Stockholders' equity**

**(a) Capital**

The proposal of the Board of Directors for the 1-to-100 reverse split of the Company's shares was approved at the Extraordinary General Meeting of stockholders No. 107 held on January 20, 2005. This decreased the number of shares of the Company's capital from 15,021,716,784 to 150,217,167 common shares, with no par value.

The Company's stockholder composition at December 31, 2006 and 2005 is shown below.

| <b>Stockholders</b>                 | <b>Number of<br/>shares</b> | <b>(%)</b> |
|-------------------------------------|-----------------------------|------------|
| Ipiranga Group                      | 44,255,077                  | 29.46      |
| Braskem Group / Odebrecht           | 44,255,077                  | 29.46      |
| Petrobras Química S.A. - PETROQUISA | 23,482,008                  | 15.63      |
| Other                               | 38,225,005                  | 25.45      |
| <br>                                |                             |            |
| Total                               | 150,217,167                 | 100.00     |

On March 6, 2006, as approved at the Ordinary/Extraordinary General Meeting, the Company carried out a capital increase in the amount of R\$ 100 by the capitalization of fiscal incentive reserves of FUNDOPEM (2005 R\$ 50 from capitalization of legal reserve), without changing the number of original shares.

The Company is authorized to increase capital up to the limit of R\$ 1,100, without changing the by-laws, assuring preference to existing stockholders on subscription.

**(b) Capital reserves**

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| FUNDOPEM   | 284         | 334         |
| Fiscal incentives - Program of Technological and Industrial Development - PDTI | 12          | 7           |
|  | 296         | 341         |

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In September 1998, the Company started to set up a capital reserve based on the financial incentive of the Company Operation Fund (FUNDOPEM) RS, according to Law No. 6427 of October 18, 1972 and amendments. The incentive was granted to the Company through Decree No. 38502, of May 11, 1998, and the benefit obtained is 50% of ICMS due for a maximum period of 8 years, as from September 1998 to August 2006. The amount accumulated since the beginning of the benefit, recorded as a capital reserve in stockholders' equity, is R\$ 610 (2005 R\$ 561), of which R\$ 326 was used to increase capital, as approved at the General Meetings in 2006, 2004, 2003, 2001, and 2000.

Beginning in 2003, the Company obtained the benefit of fiscal incentives of PDTI Program for Technological and Industrial Development based on Law No. 9532/97 of Decree No. 949/93 and on Ordinance No. 130/02 of the Ministry of Science and Technology. There is a 60-month period in which these benefits must be used, beginning from March 2002 and therefore terminating in February 2007. During 2006, the Company recorded the benefit of this fiscal incentive in the amount of R\$ 6 (2005 - R\$ 4) directly on the stockholders' equity, as mentioned in Note 18 (d).

**(c) Revaluation reserve**

The realization of the revaluation reserve, based on depreciation, write-offs or disposals of the corresponding revalued assets, is transferred to retained earnings, also considering the tax effects of the provisions constituted.

The tax charges levied on the revaluation reserve are recognized as this reserve is realized since they are previous to the publication of the CVM Deliberation No. 183/95. The tax charges levied on these reserves total R\$ 13 (2005 R\$ 22), as shown in Note 12.

**(d) Distribution of net income**

According to the by-laws, net income for the year, adjusted under the terms of Law 6404/76, is to be appropriated as follows: (i) 5% to the legal reserve, not to exceed 20% of capital, and (ii) mandatory non-cumulative dividends, equivalent to 6% of capital, up to the limit of 25% of adjusted net income. Dividends will only be distributed when there is available income. The appropriation of the remaining net income will be determined by the General Meeting.

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(i) The mandatory dividend, calculated according to corporate legislation and the by-laws, is as follows:

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| Capital at the end of the year                   | 850         | 750         |
| Dividend based on 6% of capital                  | 51          | 45          |
| Net income for the year                          | 615         | 566         |
| Transfer to legal reserve (5% of net income)     | (31)        | (28)        |
| Net income basis for calculation of dividend     | 584         | 538         |
| Mandatory dividends (25% of adjusted net income) | 146         | 135         |

(ii) Dividends proposed by management, subject to approval by the General Meeting, are as follows:

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| Retained earnings  |             |             |
| Prior year adjustment  | 38          |             |
| Realization of revaluation reserve                                 | 34          | 35          |
| Income tax and social contribution on realized revaluation reserve | (8)         | (11)        |
| Net income for the year  | 615         | 567         |
| Profit retained  |             |             |
| Legal reserve  | (32)        | (28)        |
| Profit distribution  |             |             |
| Interest on capital paid and credited                              | (90)        | (99)        |
| Prepaid dividends  | (372)       | (396)       |
| Proposed dividends   | 185         | 68          |

(iii) For the year ended December 31, 2006, the Company paid the amount of R\$ 90 (2005 R\$ 99) as interest on capital calculated based on the variation of the Long-Term Interest Rate - TJLP and recorded according to Law No. 9249/95, including the amount of the mandatory minimum dividend, of which R\$ 70 (2005 R\$ 78) had been paid by the closing of the year.

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The Extraordinary General Meeting No. 115 held on December 1, 2006 approved the complementary credit of interest on capital for those stockholders of record on December 21, 2006 in the amount of R\$ 19 at the ratio of R\$ 0.129826274 per share, with retention of 15% withholding income tax of R\$ 3. In 2005 these amounts were R\$ 25 at the ratio of R\$ 0.165087656 approved at the Extraordinary General Meeting No. 111 on November 28, 2005 and R\$ 3 of withholding income tax.

The income tax and social contribution benefit arising from the deductibility of this interest, recorded in the results for the year ended December 31, 2006, is R\$ 30 (2005 R\$ 34). In compliance with tax legislation, the amount of interest on capital was recorded as financial expense. However, for the purposes of these financial statements, the interest on capital is presented as a distribution of net income in the year as provided for in CVM Deliberation No. 207/96.

- (iv) In addition, during the year ended December 31, 2006, the Company prepaid dividends in the amount of R\$ 372 (2005 R\$ 396), approved by the Extraordinary General Meetings held on May 22, 2006, August 23, 2006, and December 1, 2006. Payments were made on June 9, September 15, and December 15, 2006, respectively.

**(e) Prior year adjustments**

The adjustment can be summarized as shown below.

|  | <b>2006</b> |
|--|-------------|
| Provision for programmed maintenance (i) | 66          |
| Taxes (ii)                               | (28)        |
| Prior year adjustment Total              | 38          |

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(i) Up to December 31, 2005, the Provision for Programmed maintenance was set up considering the estimated costs of programmed maintenance, especially the general stoppage that occurs every six years. The stoppage of Plant 1 occurred in the first half of 2001 and the next one should be in 2008. The stoppage of Plant 2 took place in November 2005 and the next one is planned for November 2011. In accordance with the provisions contained in CVM Deliberation nº. 489, dated October 3, 2005, that approved and made mandatory for listed companies the Accounting Pronouncement and Standard NPC No. 22 ( Provisions, Liabilities and Contingent Assets and Liabilities ), issued by the Brazilian Institute of Independent Auditors IBRACON which establishes that ...no provision is recognized for costs that need to be incurred to operate in the future. The only liabilities recognized in the balance sheet of an entity are those that exist at the balance sheet date. Thus, the effects of the adoption of the procedures described above were recognized as a prior year adjustment due to a change in accounting practice, on January 1, 2006, charged directly to retained earnings. The effects of adopting this new accounting practice, net of the tax effects, are as follows:

|  |             |
|--|-------------|
|  | <b>2006</b> |
| Reversal of the provision set up on December 31, 2005, net of the tax effects  | 45          |
| Capitalization of the expenses incurred with previous stoppages in property, plant and equipment, net of the tax effects                                 | 41          |
| Depreciation accumulated up to December 31, 2005 on the expenses incurred with previous stoppages in property, plant and equipment that were capitalized | (20)        |

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(ii) On November 2001, COPEsul filed a Restitution Request of the Tax on Net Income ILL with the Brazilian Revenue and Customs Secretariat seeking a compensation for the ILL paid from 1990 to 1992 as this tax has been considered unconstitutional according to the Federal Senate Resolution No. 82 of November 22, 1996. See Note 9.(a).

In December 2002, the Company recognized this credit because the legal advisors considered this a legal right. When originally recorded the credit the Company has not recognized the corresponding IRPJ and CSLL payable on the monetary correction of the credit. During 2006 the Company recognized the amount of R\$ 28 as a tax payable. The monetary variations recorded in 2002 represents taxable income and during 2006 the Company recorded the corresponding tax payable against retained earnings as a correction of an error..

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**20 Financial result**

The net financial result is as follows:

|   | <b>Consolidated</b> |             |
|---|---------------------|-------------|
|   | <b>2006</b>         | <b>2005</b> |
| Financial income  |                     |             |
| Earnings on financial investments   | 23                  | 16          |
| Revenue with derivatives of Fundo de Investimento Financeiro Multimercado Copesul | 315                 | 113         |
| Monetary variations on assets   | 4                   | 4           |
| Exchange variations on assets   | (11)                | (22)        |
| Interest on loans granted and other assets  | 10                  | 25          |
| PASEP adjustment  | 30                  |             |
| Other financial income  | 1                   | 1           |
|   | 372                 | 137         |
| Financial expenses  |                     |             |
| Interest and charges on loans and financing                                       | (40)                | (62)        |
| Expense with derivatives of Fundo de Investimento Financeiro Multimercado Copesul | (284)               | (85)        |
| Monetary variations on liabilities  | (1)                 | (2)         |
| Exchange variations on liabilities  | 9                   | 33          |
| Interest on capital   | (90)                | (99)        |
| Other financial expenses  | (57)                | (64)        |
|   | (463)               | (279)       |
| Net financial result  | (91)                | (142)       |
| <b>21 Other operating income (expenses), net</b>                                  |                     |             |
|   | <b>2006</b>         | <b>2005</b> |
| Operating income  |                     |             |
| Recovery of PIS, COFINS and ICMS  | 8                   | 11          |
| Recovery of PASEP (Note 8 (h))  | 14                  |             |
| Recovery of IPI (a)   | 16                  |             |
| Adjustment to the accrual for sale contract                                       |                     | 16          |
| Other   | 8                   | 3           |
|   | 46                  | 30          |
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|  |      |     |
|--|------|-----|
| Operating expenses   |      |     |
| Taxes, charges and contributions                             | (2)  | (1) |
| Provisions for administrative, civil and labor contingencies | (22) | (3) |
| Actuarial liability PETROS                                   | (2)  | (2) |
|  | (26) | (6) |
| Other operating income, net                                  | 20   | 24  |

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- (a) During 2005 the Company recognized as operating income a credit in the amount of R\$ 16. The credit derives from the recalculation of presumed IPI credit on petrochemical naphtha acquisitions made from April 2002 to January 2004 according to provisions in Law No. 9.363/96. Such credit was used to offset federal taxes (IRPJ and CSLL) in that year. The corresponding taxes on the recognized credit were paid in order to avoid future challenges by the tax authorities.

**22 Financial instruments**

The Company evaluated its assets and liabilities in relation to market and/or realizable values through available information and valuation methodologies established by management. However, both the interpretation of market data and the selection of valuation methods require considerable judgment and reasonable estimates to produce the appropriate realizable value. Consequently, the estimates presented do not necessarily indicate the amounts that can be realized in the current market. The use of different market assumptions and/or methodologies for estimates can have a significant effect on estimated realizable values.

**Valuation of the financial instruments**

The Company's main asset and liability financial instruments at December 31, 2006, as well as the criteria for their valuation are described below.

**(a) Cash and banks, financial investments, accounts receivable, other current assets and accounts payable**

The amounts recorded are similar to their realizable values.

**(b) Investments**

The investments are mainly in a privately held subsidiary, recorded on the equity method of accounting, in which the Company has a strategic interest. Considerations of the market value of shares held are not applicable.

**(c) Financing**

These are subject to interest at normal market rates, as mentioned in Note 15 (a). The estimated market value was calculated based on the present value of the future disbursement of cash, using interest rates that are available to the Company for the issuance of debts with similar maturities and terms.

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This risk derives from the possibility of the Company incurring losses due to fluctuations in the interest rates that would increase the financial expenses related to loans and financings from the market. The Company made contracts of derivatives to hedge against the risk in some operations and it is also continually monitoring the market interest rate with the objective of evaluating the need of contracting new operations in order to protect itself from the risk of the volatility of these rates.

**(e) Exchange rate risk**

This risk derives from the possibility of the Company incurring losses due to fluctuations in the exchange rates that would reduce the nominal values billed or increase the amounts owed to the market.

Since part of the Company's revenues (around 10% unaudited) is in US dollars, the main strategy is that this serves as a natural hedge for its liability operations recorded in foreign currency.

At December 31, 2006, the Company had assets and liabilities denominated in US dollars in the amount of US\$ 16 thousand and US\$ 88 thousand, respectively, and it had no instrument to protect this exposure on that date.

**(f) Derivatives**

The net foreign exchange exposure is as follows:

|   | <b>2006</b> | <b>2005</b> |
|---|-------------|-------------|
| Financing and export drafts contracted originally in US\$ | (189)       | (136)       |
| Assets contracted originally in US\$                      | 34          | 2           |
| Derivative instruments contracted originally in US\$      | 11          |             |
| Net exposure  | (144)       | (134)       |

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The book value and market value of the main financial instruments are as follows:

|   | <b>Book</b>  | <b>2006</b>   | <b>Book</b>  | <b>2005</b>   |
|---|--------------|---------------|--------------|---------------|
|   | <b>value</b> | <b>Market</b> | <b>value</b> | <b>Market</b> |
|   | <b>value</b> | <b>value</b>  | <b>value</b> | <b>value</b>  |
| Cash and banks                              | 200          | 200           | 113          | 113           |
| Swap receivables                            | 64           | 64            | 53           | 53            |
| Marketable securities                       | 39           | 39            | 14           | 14            |
| Locked exchange contract advance receivable | 2            | 2             |              |               |
| Loans to third parties                      | 2            | 2             | 6            | 6             |
| Financial institutions                      | (156)        | (156)         | (372)        | (366)         |
| Export drafts billed and to be invoiced     | (180)        | (178)         | (92)         | (92)          |
| Swaps and options payable                   | (23)         | (23)          | (5)          | (5)           |
|   | (52)         | (50)          | (283)        | (277)         |

Cross-currency swap operations receiving US dollars and paying a fixed rate in reais were entered into in order to minimize the effect of the variations of the exchange rates on liabilities. The Company also opted to use time deposits indexed to the US dollar.

At December 31, 2006, the Company had forward purchase of foreign exchange, not yet settled, related to operations for purchasing raw material in the amount of US\$ 109 thousand (2005 US\$ 41 thousand) equivalent to R\$ 232 thousand (2005 R\$ 95 thousand).

As shown above, the book values of the financial instruments are recorded at values that approximate its estimated market value.

## **23 Insurance**

The Company's policy is to contract insurance at levels adequate for the risks involved with its operations. Considering the characteristics of its risks, management contracts insurance under the concept of maximum possible loss in a single event, and maintains coverage for operational risks, civil responsibilities and loss of profits. Also, the Company contracts transportation, group life, sundry risks and vehicle insurance.

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**24 Provision for contingencies**

On the dates of the financial statements, the Company presented the following liabilities and the corresponding judicial deposits related to the contingencies:

|   | <b>Judicial deposits</b> |             | <b>Provisions for contingencies</b> |             |
|---|--------------------------|-------------|-------------------------------------|-------------|
|   | <b>2006</b>              | <b>2005</b> | <b>2006</b>                         | <b>2005</b> |
| Tax contingencies (a)                       | 7                        | 6           | 5                                   | 4           |
| Labor and social security contingencies (b) | 1                        | 1           | 27                                  | 4           |
| Civil complaints (c)                        |                          |             | 2                                   | 3           |
|   | 8                        | 7           | 34                                  | 11          |

The Company is a party to labor, civil, and tax claims as well as others in progress and is discussing these issues from both an administrative and judicial point of view and these are backed by judicial deposits when applicable. The provisions for the possible losses from these processes are estimated and updated by the administration based on the opinion of its legal external consultants.

**(a) Tax contingencies**

With respect to the Income Tax and Economic Domain Intervention Contribution (CIDE) on payment of technical assistance services, the Company has been judicially questioning the legality of charging these taxes since August 2002 and has made judicial deposits. The purpose of the process is to avoid double taxation with respect to the countries with which Brazil has tax treaties and provisions have been made in the same amounts as judicial deposits as shown in Note 10.

**(b) Labor and social security contingencies**

The Company has ongoing labor claims, mainly related to salary equivalence claims and overtime. A provision for these contingencies was recorded considering the estimates of the legal advisors for probable loss. Judicial deposits were made when required. The Company is a party to in labor, civil, and tax claims as well as others in progress and is discussing these issues from both an administrative and judicial point of view and these are backed by judicial deposits when applicable.

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Furthermore, the Company has made provision for labor losses related to suits filed by the Petrochemical Industry Labor Union of Triunfo concerning the rights claimed by the Company's shift workers to receive overtime, claiming delays during transfer and change of shifts. A partial grant was given in trial court in deference to the workers claims to overtime. However in appellate court on December 11, 2006 an ordinary appeal was filed by the Company and the expectation is the total or at least partial reversal of the unfavorable decision in the 4th Regional Labor Court of Appeals.

**(c) Civil contingencies**

The main lawsuits are related to complaints made by contracted workers related to losses that supposedly occurred as a result of various economic plans.

**Possible losses**

The Company has suits of both a tax and civil nature involving risks of loss classified by the management as possible based on the evaluation of its legal advisors and for which no provisions have been set up. They are listed below.

**(a) Tax losses**

The Brazilian Revenue and Customs Secretariat (SRF) penalized the Company in 1999, establishing a tax assessment referring to IRPJ and CSLL for 1994, related to the monetary restatement of the balance sheet and equity method adjustment, arising from accounting recognition of dividends distributed by its subsidiary overseas. The adjusted amount is R\$ 21. In 2002, the Company filed an Appeal with the Taxpayer Board, which was judged in 2005, with a result totally favorable to the Company. The court decision of the Taxpayers Council was published in the 4<sup>th</sup> quarter of 2006 and an appeal was made by the Attorney of the Internal Revenue Service to the High Court of Appeals for Fiscal Matters, to which the Company has already offered a brief of respondent. This lawsuit now awaits the decision of this Court.

**(b) Civil losses**

A civil lawsuit is still outstanding against the Company brought by the minority stockholder Petroquímica Triunfo S.A., questioning aspects involved in the privatization process related to the conversion of preferred shares into common shares before the privatization auction and the preference for subscription of Company shares in relation to the bidders in the auction. Management and the legal advisors do not expect losses to arise from this lawsuit.

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**Remote losses**

**(a) Tax losses**

- (i) Federal tax lawsuits related to the effects of Law No. 8200/91 on the social contribution on net income and on corporate income tax, for which provisions were not recorded, considering the opinion of management and the legal advisors that there are good chances of a favorable outcome.
- (ii) In September 2003, the Company was assessed by the Federal Tax Auditors for alleged failure to pay PIS and COFINS on certain transactions. The Company appealed the tax assessment because it understood that it arose from an incorrect interpretation of the applicable legal rules by the tax authorities. Based on the opinion of its legal advisors and external tax consultants, the Company decided not to record a provision for this tax assessment, considering the possibility of a favorable outcome to the appeal. In view of the contents of an infraction notice, in a recent decision the Brazilian Federal Supreme Court - STF denied the expansion of the calculation basis of PIS and COFINS, established by Law 9718/98, prevailing the revenue concept provided in Complementary Law No. 70/91. This fact is in agreement with the opinion of the Company and its legal counselors of not establishing an accrual. Considering the judgment of STF, the Company considers as remote the chances of an unfavorable result.

**25 Actuarial liability - PETROS**

- (a) The Company and its employees contribute to PETROS - Fundação PETROBRAS de Seguridade Social, in connection with retirement and defined benefit pension plans. In 2006, the rate of salary contribution was 12.93% on the total of income of employees linked to the plan. Company contributions during 2006 totaled R\$ 6 (2005 R\$ 6).

According to the PETROS by-laws and pertinent legislation, in case of a significant shortfall of technical reserves, the sponsors and participants will contribute additional financial resources, or there should be an adjustment of the benefits of the plan to the available funds. Up to the end of the year, no such contribution was needed.

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(b) In compliance with CVM Deliberation 371/2000, the Company calculated the actuarial liability at December 31 for post-employment benefits granted to employees, using the projected unit credit method based on the information as of November 30, presenting the following result:

|  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| Fair value of plan assets                    | 388         | 337         |
| Present value of actuarial obligations       | 406         | 357         |
| Actuarial liability                          | (18)        | (20)        |
| Total net actuarial liability to be provided | (18)        | (20)        |
| Actuarial liability already provided         | 9           | 7           |
| Net actuarial liability unprovided           | (9)         | (13)        |

According to CVM Deliberation 371 of December 13, 2000, item 84, in the year 2002 the Company began to recognize monthly 1/60 of its actuarial liability, amounting to R\$ 9, based on the actuarial study prepared by an independent actuary at December 31, 2001. Accordingly, the amount of R\$ 2 was recorded in other operating expenses in 2006 (2005 R\$ 2).

The actuarial valuation at November 30, 2006 concluded that the Company needs to increase the future contributions in order to complement the benefits, but since it is within the limits defined by CVM Deliberation 371 and in accordance with accounting practices adopted in Brazil, the Company opted not to adjust the supplementary actuarial liability.

(c) The gains (losses) identified previously are related to the profitability of the plan assets differences between the actuarial assumptions and what actually happened, thus being considered actuarial gains (losses). The Company adopted the policy of recognizing these gains (losses) as revenue (expenses) only when their accumulated amounts were larger than the following limits in each year: (i) 10% of the present value of the total actuarial obligations of the benefit defined and (ii) 10% of the fair value of the plan assets. The portion to be recognized is amortized annually, dividing this amount by the average remaining time of estimated work for the employees participating in the plan.

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The main actuarial assumptions at the balance sheet date were as follows:

|   | <b>2006</b>  | <b>2005</b>  |
|---|--|--|
| Real discount rate                        | 6%   | 6%   |
| Expected return on the assets of the plan | 6%   | 6%   |
| Real salary growth                        | 2% up to 47 years<br>of age and none<br>after 48 years old | 2% up to 47 years<br>of age and none<br>after 48 years old |

**Biometrics bases**

|  |  |  |
|--|--|--|
| Mortality for pension and charges (not disabled) | AT-2000<br>Experience of<br>C.A.P. (*) | AT-2000<br>Experience of<br>C.A.P. (*) |
| Mortality for pension and charges (disabled)     | Álvaro Vindas (**)                     | Álvaro Vindas (**)                     |
| Disability                                       | Experience of<br>STEA (***)            | Experience of<br>STEA (***)            |
| Other charges                                    |  |  |

(\*) C.A.P. Retiree and Pensioner Fund used as the basis to develop the mortality table in the actuarial calculations.

(\*\*) Álvaro Vindas Disability Table used in the actuarial calculations

(\*\*\*) STEA Serviços Técnicos de Estatística e Atuária Ltda.

(d) In May 2003, the Administrative Council approved the Complementary Pension Plan called COPESULPREV, a closed defined contribution plan. This plan aims to provide benefits to employees not included in the old PETROS plan, which is now closed to new members. Plan management will be carried out through Fundação PETROBRAS de Seguridade Social - PETROS, in an independent manner, not linked to any other pension plan managed by that entity, in compliance with Complementary Law 109/2001. The contributions the Company made during 2006 amounted to R\$ 1 (2005 - R\$ 1).

**26 Related parties**

According to CVM Deliberation 26/86, related parties are defined as those entities, whether individuals or companies, with which the Company has the possibility of contracting, in the broad sense of this word, in conditions which might not be following terms of interchangeability and independence which are found in transactions with third parties not related to the Company, not subject to its managerial control or not subject to any other influence.

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|  | Assets |      | Liabilities |      | Financial expenses |      |      | Financial income |      |      | Sales |       | Purchases |       |       |       |
|--|--------|------|-------------|------|--------------------|------|------|------------------|------|------|-------|-------|-----------|-------|-------|-------|
|  | 2006   | 2005 | 2006        | 2005 | 2006               | 2005 | 2004 | 2006             | 2005 | 2004 | 2006  | 2005  | 2004      |       |       |       |
| Braskem S.A.                                     | 39     | 20   | 2           | 1    |                    |      |      | 1                | 2    | 8    | 2,753 | 2,573 | 2,349     | 17    | 66    | 100   |
| Ipiranga<br>Petroquímica<br>S.A.                 | 15     | 18   | 3           | 1    |                    |      |      | 2                | 7    |      | 1,886 | 1,711 | 1,713     | 19    | 36    | 96    |
| Refinaria<br>Alberto<br>Pasqualini<br>REFAP S.A. | 4      | 11   | 20          |      |                    |      |      |                  |      |      | 77    | 51    |           | 900   | 902   | 388   |
| Petróleo<br>Brasileiro S.A.<br>PETROBRAS         |        |      |             |      | 37                 |      |      |                  |      |      |       |       |           | 1,655 | 1,104 | 1,781 |
| Petrobras<br>Distribuidora<br>S.A.               |        |      |             | 1    |                    |      |      |                  |      |      | 2     | 4     | 14        | 10    | 8     | 19    |
| CPN<br>Incorporated<br>Limited.                  |        |      |             |      |                    |      |      |                  |      |      |       | 33    | 36        | 42    |       |       |
| Natal Trading<br>Ltd.                            |        |      |             |      |                    |      |      |                  |      | 6    |       |       |           |       |       |       |
| Lantana<br>Trading Co.<br>Ltd.                   |        |      |             |      |                    |      |      | 8                | 52   |      |       |       |           |       |       |       |
|  | 58     | 49   | 63          | 2    |                    |      |      | 1                | 12   | 73   | 4,718 | 4,372 | 4,112     | 2,643 | 2,116 | 2,384 |

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**27 Commitments**

**Purchase commitments**

The Company purchases naphtha from Petrobras and Repsol-YPF as well as condensate (a raw material) from Sonatrach, based under contracts with a total minimum annual purchase volume of metric tons equivalent to R\$ 4,062 (2005 R\$ 3,941) valued at the prices for purchase of such products ruling at the respective year end.

Copesul purchases coal for its utility unit based under a contract that expires in 2008. The minimum annual purchase commitment is 120,000 metric tons, which amounts to R\$ 12 (2005 R\$ 13) valued at the prices for purchase of such products ruling at the respective year end.

The Company purchases natural gas under two long-term contracts that expire in 2023. One contract is for consumption of natural gas by its cogeneration turbine. The minimum annual purchase commitment is 65,664 metric tons, which amounts to R\$ 25 (2005 R\$ 25) valued at the prices for purchase of such products ruling at the respective year end. The other contract is for consumption in its utility unit. The minimum annual purchase commitment is 5,472 metric tons (2005 7,600 metric tons), which amounts to R\$ 5 (2005 R\$ 6) valued at the prices for purchase of such products ruling at the respective year end.

All these contracts described above have take-or-pay clauses for its quantities.

**28 Summary of principal differences between accounting practices adopted in Brazil ( Brazilian GAAP ) and US GAAP**

**28.1 Narrative description of differences between Brazilian GAAP and US GAAP**

A summary of the Company's principal accounting policies that affect the determination of net income and shareholder's equity in Brazilian GAAP as compared to US GAAP is set forth in this section. Section 29.2 includes a quantitative reconciliation of net income and shareholders' equity between Brazilian GAAP and US GAAP.

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**(a) Remeasurement of financial statements for the effects of inflation**

Under Brazilian GAAP until 1995, the CVM required publicly traded companies subject to its reporting requirements to prepare and publish: (a) statutory financial information prepared according to the accounting principles prescribed by Brazilian Corporate Law and (b) as supplemental information, financial statements expressed in currency of constant purchasing power (the constant currency method). The requirement to present financial statements following the constant currency method was eliminated when indexation of financial statements for Brazilian statutory and tax purposes was discontinued on January 1, 1996. As such, these financial statements prepared following Brazilian GAAP have been remeasured to reflect the effect of inflation through December 31, 1995. The index selected for this remeasurement was the Fiscal Reference Unit (UFIR), the index established by the tax authorities for preparation of financial statements under Corporate Law as well as the index selected by the CVM.

Under US GAAP, Brazil was considered to be a hyperinflationary economy until June 30, 1997, and, accordingly, all balances and transactions prior to that date should be remeasured at June 30, 1997 price-levels. As from January 1, 1996, with the elimination of the requirement to present constant currency financial statements, no index has been established for this purpose under Brazilian GAAP. The index the Company selected for remeasurement as from January 1, 1996 to June 30, 1997, for purposes of the reconciliation to US GAAP, is the General Market Price Index - Internal Availability (IGP - DI).

This difference affects the carrying amount of property, plant and equipment and related depreciation as well as of inventories, exclusively due to the effect of depreciation of property, plant and equipment on the cost of inventories.

**(b) Revaluation of property, plant and equipment**

Under Brazilian GAAP, as explained in Note 12, the Company has recorded in prior years a revaluation of certain of its fixed assets.

Under US GAAP, property, plant and equipment is recorded at its historical cost and revaluations are not allowed.

As a result, the reconciliations presented in Note 29.2 include a reversal of such revaluation and related depreciation recognized under Brazilian GAAP.

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**(c) Capitalization of interest on property, plant and equipment**

Under Brazilian GAAP, only interest on loans and financing which have been obtained for the specific purpose of financing property, plant and equipment is capitalized.

For US GAAP purposes, interest is capitalized during the construction period of qualifying assets in accordance with Statement of Financial Accounting Standards ( SFAS ) No. 34, Capitalization of interest cost , which requires capitalization of interest expense not only of loans and financing for the specific purpose of financing property, plant and equipment. Interest is capitalized based on the average borrowing rate of the company applied to qualifying assets under constructions.

**(d) Pension benefits**

Pension benefit obligations for Brazilian GAAP purposes should be accounted for following CVM Instruction 371/2000, which requires the mandatory application of Brazilian Accounting Standard IBRACON NPC 26. Under CVM Instruction 371/2000, disclosure of pension and other post-retirement obligations is required as from December 31, 2001 while recognition of the related obligations is required as from years ended December 31 2002. As permitted by NPC 26 the initial transitional obligation, which is the difference between plan assets and plan projected benefit obligation at the date of initial recognition, may be recognized by the Company over a 60 month period as from the year ended December 31, 2002. After initial application of the standard, actuarial gains and losses are deferred and recognized in income over the estimated remaining service period of the employees to the extent that those actuarial gains and losses exceed 10% of the higher of the plan assets and the projected benefit obligation.

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Under US GAAP, pension benefits should be recorded in accordance with SFAS No. 87, Employer's Accounting for Pensions. The Company is a sponsor of PETROS - Fundação Petrobras de Seguridade Social which administers a defined benefit plan for the employees of the Company. The defined benefit pension plan sponsored by the Company was considered a multi-employer plan prior to August 2002. Effective August 2002, the liabilities and assets of PETROS were legally disaggregated for each sponsor and the Company began to account for the plan under the accounting requirements for single-employer pension plans, based on actuarial assumptions. Actuarial gains and losses are deferred and recognized in income over the estimated remaining service period of the employees to the extent that those actuarial gains and losses exceed 10% of the higher of the plan assets and the projected benefit obligation. Under US GAAP up to December 31, 2006 if the accumulated benefit obligation exceeded the fair value of plan assets, a liability was required to be recorded for at least the difference between those amounts. If the liability already recorded in the balance sheet is less than such amount, an additional minimum liability was required to be recognized against an equal amount recognized as an intangible asset to the limit of the unrecognized prior service cost.

Effective December 31, 2006, the Company implemented SFAS 158 - Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans - an amendment of FASB Statements No. 87, 88, 106 and 132(R). Under SFAS 158 the Company recognized the funded status of the defined postretirement plans as a net asset with an offsetting amount in accumulated other comprehensive income. As required by SFAS 158, provisions of SFAS 158 were applied on a prospective basis as from December 31, 2006; therefore, the reconciliation presented for prior periods have not been restated. Upon implementation of SFAS 158, the concept of additional minimum liability was eliminated.

Although plan assets and projected benefit obligations are the same under Brazilian GAAP and US GAAP, differences arise in the amounts recorded in the financial statements as result of: (i) the fact that the initial transitional obligation was recognized under Brazilian GAAP over a 60 month period while the prior service cost is recognized for US GAAP over the estimated remaining service period of the employees, (ii) the recognition of a minimum liability under US GAAP before December 31, 2006, which is not required under Brazilian GAAP, and (iii) the recognition as from December 31, 2006 as asset or liability, as appropriate, of the funded status against accumulated other comprehensive income.

The measurement date used to determine pension benefits is December 31 for US GAAP both in 2006 and 2005, while for purposes of Brazilian GAAP the Company has used November 30 for 2006 and 2005.

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The funded status of the defined benefit pension plan as at December 31, 2006 and 2005 and the additional disclosures required by SFAS No. 132, "Employer's Disclosures About Pensions and Other Post-Retirement Benefits", as amended, are as follows:

**Changes in plan assets, benefit obligation and funded status**

**Change in benefit obligation**

|   | <b>Years ended December 31</b> |             |             |
|---|--------------------------------|-------------|-------------|
|   | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
| Benefit obligation at beginning of year | 359                            | 305         | 256         |
| Service cost                            | 8                              | 7           | 6           |
| Interest cost                           | 37                             | 33          | 28          |
| Benefit payments                        | (31)                           | (19)        | (14)        |
| Actuarial losses                        | 36                             | 33          | 29          |
| <br>                                    |                                |             |             |
| Benefit obligation at end of year       | 409                            | 359         | 305         |

**Plan assets at fair value**

|  | <b>Years ended December 31</b> |             |             |
|--|--------------------------------|-------------|-------------|
|  | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
| Plan assets at fair value at beginning of year     | 347                            | 282         | 230         |
| Actual return on plan assets                       | 86                             | 74          | 57          |
| Employer contributions (net of administrative fee) | 5                              | 6           | 5           |
| Employee contributions (net of administrative fee) | 4                              | 4           | 4           |
| Benefit payments                                   | (31)                           | (19)        | (14)        |
| <br>   |                                |             |             |
| Plan assets at fair value at end of year           | 411                            | 347         | 282         |

**Funded status**

|                                      | <b>At December 31</b> |             |
|--------------------------------------|-----------------------|-------------|
|                                      | <b>2006</b>           | <b>2005</b> |
| Funded status at end of year         | 2                     | (12)        |
| Unrecognized prior service cost      |                       | 20          |
| Unrecognized net actuarial gain      |                       | (15)        |
| <br>                                 |                       |             |
| Accrued benefit cost (pre-paid plan) | 2                     | (7)         |
| <br>                                 |                       |             |
| Additional minimum liability         |                       | (1)         |
| <br>                                 |                       |             |
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|   |   |     |
|---|---|-----|
| Total asset (liability) recorded in the balance sheet | 2 | (8) |
|---|---|-----|

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Under US GAAP, SFAS 158 (an amendment of FASB Statements 87,88, 106 and 132(R) requires effective December 31, 2006 to recognize the overfunded or underfunded status of a defined benefit posretirement plan as an asset or liability in the statement of financial position and to recognize changes in the funded status in the year in which the changes occur through comprehensive income.

Since the implementation of SFAS 158 , the concept of additional minimum liability, does no longer exist.

The amounts recognized in accumulated comprehensive income upon implementation of SFAS 158 are presented below:

|                                 |             |
|---------------------------------|-------------|
|                                 | <b>2006</b> |
| Unrecognized prior service cost | (17)        |
| Unrecognized net actuarial gain | 28          |
|                                 | 11          |

The accumulated benefit obligation for the referred defined benefit pension plan was R\$ 404 (2005 R\$ 355).

**Components of net periodic benefit cost**

|  | <b>Years ended December 31</b> |             |             |
|--|--------------------------------|-------------|-------------|
|  | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
| Service cost                                       | 8                              | 7           | 6           |
| Interest cost                                      | 37                             | 33          | 28          |
| Expected return on plan assets                     | (36)                           | (31)        | (26)        |
| Amortization of unrecognized prior service cost    | 3                              | 3           | 4           |
| Employee contributions (net of administrative fee) | (4)                            | (4)         | (4)         |
| Net periodic benefit cost                          | 8                              | 8           | 8           |



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**Actuarial assumptions**

|   | <b>2006</b>   | <b>2005</b>   | <b>2004</b>   |
|---|---|---|---|
| Assumed discount rate                     | Inflation + 6.0% p.a.   | Inflation + 6.0% p.a.   | Inflation + 6.0% p.a.   |
| Expected rate of future salary increases  | Inflation + 1.7% p.a.<br>up to 47 years old<br>and none after 48<br>years old | Inflation + 2% p.a.<br>up to 47 years old<br>and none after 48<br>years old | Inflation + 2% p.a.<br>up to 47 years old<br>and none after 48<br>years old |
| Expected rate of future pension increases | Inflation + 0.0% p.a.   | Inflation + 0.0% p.a.   | Inflation + 0.0% p.a.   |
| Expected rate of return on plan assets    | Inflation + 6.0% p.a.   | Inflation + 6.0% p.a.   | Inflation + 6.0% p.a.   |
| Inflation                                 | 4.5% p.a.   | 5% p.a.   | 5% p.a.   |

**Plan assets**

The Company's weighted-average pension plan asset allocations by asset category at December 31, 2006 and 2005 are as follows:

**Asset Category**

|                             | <b>2006</b> | <b>2005</b> |
|-----------------------------|-------------|-------------|
| Equity securities           | 39.23%      | 33.42%      |
| Debt securities             | 45.88%      | 50.51%      |
| Real estate                 | 6.38%       | 6.96%       |
| Other (loans and financing) | 8.51%       | 9.11%       |
|                             | 100.00%     | 100.00%     |

The objective of the investment policy is to achieve long-term equilibrium between the actuarial obligations and the available assets reaching or exceeding the profitability target. Asset allocations among the different categories (equity securities, debt securities, real estate and loans and financing) are made based on the expected return of each group of assets in the next 12 months, using alternative scenarios. Specific investments within each category are defined based on the related risk and returns considering the overall portfolio. Final allocation is defined in the investment policy, which is approved by the Board of Directors of PETROS.

**Other disclosures**

The Company expects to contribute R\$ 6 to the pension plan in 2007.

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The benefits expected to be paid in each of the next five fiscal years and in the aggregate for the five fiscal years thereafter are as follows:

| <b>Year</b>  |     |
|--------------|-----|
| 2007         | 38  |
| 2008         | 38  |
| 2009         | 37  |
| 2010         | 37  |
| 2011         | 37  |
| 2012 to 2016 | 174 |
|              | 361 |

**(e) Deferred charges**

Under Brazilian GAAP, pre-operating expenses incurred in the construction or expansion of a new facility may be deferred until the facility begins commercial operations. Additionally, all costs related to the organization and start-up of a new business may be capitalized to the extent that they are considered recoverable. Deferred charges are amortized over a period of five to ten years. As described in Note 13 the company deferred pre-operating expenses related to expansion, projects for new products, and to organizational restructurings, which are being amortized at the rate of 20% p.a.

Under US GAAP, the rules are restrictive as to the costs that can be capitalized and the amounts recorded as deferred charges under Brazilian GAAP do not meet the criteria for capitalization and should be expensed as incurred.

As a result, the reconciliations presented in Note 28.2 include a reversal of those charges which were deferred under Brazilian GAAP.

**(f) Tax incentives**

Under Brazilian GAAP, the various tax incentives of the Company (in the form of tax reduction or exemption for defined periods) are accounted for directly as an increase in a capital reserve account in shareholders' equity. The Company records the taxes as expense in the consolidated statement of income for the amounts that would be due absent the benefit, and recognizes a reduction in the tax payable against the capital reserve.

For US GAAP reconciliation purposes the amount of those incentives is recognized directly in the statement of income.

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**(g) Income tax and social contribution on the revaluation of property, plant and equipment**

Under Brazilian GAAP, and as explained in Note 12, no deferred tax liability was recognized for the difference between the tax value and the book value of property, plant and equipment that resulted from the revaluation of property, plant and equipment. Depreciation in the financial statements is recorded based on the revalued amount. For income tax purposes, depreciation is deductible based on only the historical restated cost of property, plant and equipment acquired and the amortization of the revaluation is not deductible. The revaluation, when originally recorded, was recognized as an increase in property, plant and equipment against a capital reserve. The reserve is reduced against retained earnings as the revaluation is recognized as expense through depreciation or through the sale of the revalued assets. The increase in income tax payable resulting from the non-deductibility of the revaluation is recognized as a reduction in equity against retained earnings.

Under US GAAP, no deferred tax is required to be recorded on the revaluation because the revaluation is reverted. The increase in income tax payable resulting from non-deductibility of the revaluation is considered an expense for purposes of the reconciliation presented in Note 29.2.

**(h) Derivative financial instruments**

Under Brazilian GAAP, foreign currency derivatives are recorded by comparing contractual exchange rates to exchange rates ruling at month end. Under the swap agreements, the Company pays or receives at maturity the amounts of the difference between the variation corresponding to an interest rate based on the CDI rate and an amount based on the US Dollar exchange rate plus a fixed rate. Gains and losses on swap agreements are recorded based on the contractual rates and year-end exchange rates. Gains on options and forward contracts are recorded when the contracts expire, while losses are recorded based on the position of each individual instrument at year-end.

Under US GAAP, all derivatives are required to be recorded at fair value on the balance sheet and all variations in fair value are required to be recorded in the statement of income, unless they qualify as a hedge. None of the derivatives entered into by the Company qualified for hedge accounting during the periods presented.

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Under Brazilian GAAP, at each balance sheet date the directors are required to propose a dividend distribution from earnings and accrue for this in the financial statements. Under Brazilian GAAP, companies are permitted to distribute or capitalize an amount of interest on own capital, subject to certain limitations and calculated based on a government interest rate multiplied by shareholders' equity. Such interest is deductible for tax purposes and is recorded as a dividend. Although not affecting net income, except for the tax benefit, the Company includes this nominal charge in financial expenses and reverses out the same amount before net income.

Under US GAAP, since proposed dividends in excess of the mandatory minimum dividend required to be paid by its by-laws may be ratified or modified at the annual Shareholders' Meeting, such proposed dividends in excess of the mandatory minimum dividends are not considered declared at the balance sheet date and therefore are not accrued. However, interim dividends paid or interest on own capital already credited to the shareholders as capital remuneration under Brazilian legislation is considered declared for US GAAP purposes. Under US GAAP, interest on own capital are accounted for as tax-deductible dividends. Dividends paid during the years ended December 31, 2006 and 2005 as interim dividends exceeded mandatory minimum dividends and for that reason the provision for dividends and interest on own capital recorded under Brazilian GAAP is being reverted in the reconciliation to US GAAP.

**(j) Provision for programmed maintenance**

As indicated in Note 19 up to December 31, 2005 the Company recorded a provision accruing in advance for programmed maintenance on its financial statements in Brazilian GAAP. Effective January 1, 2006 the Company adopted the provisions of NPC No. 22 and modified its accounting policy to no longer provide in advance expected amounts to be incurred in the future during scheduled stoppages but rather to capitalize as part of property, plant and equipment the amounts incurred during each stoppage and amortize those amounts over the expected period until the next stoppage, a method known as built-in overhaul method. The effect of changing the accounting policy has been recorded as an adjustment to retained earnings as of January 1, 2006.

Under US GAAP, FASB Staff Position AUG AIR-1 Accounting for Planned Major Maintenance Activities was issued on September 2006. AUG AIR-1 prohibits the use of the accrue-in-advance method and allows to use either the built-in overhaul method, the direct expensing method or the deferral method. AUG AIR-1 is mandatory to the first fiscal year beginning after December 15, 2006. Earlier adoption is permitted. The guidance in AUG AIR-1 shall be applied retrospectively for all financial statements presented.

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For US GAAP purposes, the Company has early applied AUG AIR-1 and has also adopted the built-in overhaul method for US GAAP, and has restated the reconciliation for years ended December 31, 2005 and 2004 to adjust for the application of the new accounting policy. Upon application of AUG AIR-1 the Company presents:

- (i) in the reconciliation of shareholders equity the reversal of the accrue-in-advance provision for programmed maintenance which is recorded in Brazilian GAAP and to capitalize the costs incurred in prior stoppages net of the related depreciation; and
- (ii) in the reconciliation of net income the reversal of the amount charged to expense in Brazilian GAAP to create the provision for programmed maintenance and is recognizing depreciation for the year of the capitalized costs under the new policy.

This change in accounting policy had the following effects on net income and earnings per share under US GAAP for the years ended December 31, 2005 and 2004:

|  | <b>Years ended December</b> |                     |
|--|-----------------------------|---------------------|
|  | <b>2005</b>                 | <b>31,<br/>2004</b> |
| Net income under US GAAP, as originally reported                 | 623                         | 611                 |
| Effect of change in accounting policy for programmed maintenance | (7)                         | 21                  |
| Net income under US GAAP, retrospectively adjusted               | 616                         | 632                 |
| Earnings per share (basic and diluted), as originally reported   | 4.15                        | 4.06                |
| Effect of change in accounting policy for programmed maintenance | (0.05)                      | 0.15                |
| Earnings per share (basic and diluted), retrospectively adjusted | 4.10                        | 4.21                |

**(k) Income tax payable on monetary correction**

As described in Note 19.(ii) the Company recorded as prior year adjustment in retained earnings the recognition of a tax payable amounting to R\$ 28 corresponding to income tax and social contribution on the monetary correction of certain tax credits that should have been recognized in prior years.

For US GAAP the Company has concluded that the effect of this prior year adjustment is not material to net income for the year ended December 31, 2006 and has therefore recorded the tax payable against the 2006 net income.

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**(l) Earnings per share**

Under Brazilian GAAP, disclosure of earnings per share is normally computed based on the number of shares outstanding at the end of the year, although a weighted-average basis is acceptable.

Under US GAAP, in accordance with SFAS 128, Earnings per Share, the presentation of earnings per share is required for public companies. A dual presentation is required: basic and diluted. Computations of basic and diluted earnings per share data should be based on the weighted average number of common shares outstanding during the period and all dilutive potential common shares outstanding during each period presented, respectively. If a share dividend, share split or reverse share split is approved earnings per share should be retroactively restated as if such change had been in effect as of the beginning of the earliest period presented.

No financial instruments have been issued by the Company which have a dilutive effect, and therefore basic and diluted earnings per share are the same.

**(m) Consolidation of receivables securitization fund ( FIDC )**

On March 1, 2004 the Company obtained financing through the FIDC, a special purpose entity. The FIDC is managed by Votorantim Assets Management DTVM Ltda., an independent asset manager. The FIDC has two classes of quotas: senior quotas and subordinated quotas. The FIDC issued senior quotas in exchange of R\$ 125 contributed by third-parties and subordinated quotas in exchange of R\$ 25. All the subordinated quotas were issued to and are held by the Company. The senior quotas have the right to a fixed return of 106.5% of CDI. Subordinated quotas have right to any excess of net income of the fund over the return attributed to senior quotas. Senior quotas are mandatorily redeemable by the fund under an amortization schedule that begin on November 2004 and ended on August 2006 when the FIDC was liquidated. The subordinated quotas should represent at least 15% of total equity of the Fund. The FIDC is required to invest in receivables originated by the Company. As of December 31, 2005 and 2004 the Company received R\$ 125 from the FIDC as payment for the purchase of receivables, R\$ 25 of receivables were transferred to the FIDC in exchange for the subordinated quotas and R\$ 2 of receivables were transferred to the FIDC as repayment of the proceeds received (2005 R\$ 13).

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Under Brazilian GAAP, the Company accounts for the subordinated quotas received as marketable securities at the net asset value determined by the administrator of the FIDC and recognizes a debt under loan and financing for the proceeds received, carrying interest at 112% of CDI. When receivables are transferred to the FIDC, they are transferred at a discount to their face amount; at the transfer of the receivables they are derecognized for their carrying amount, a loss is recognized for the discount and the debt with the FIDC is reduced by the discounted amount.

Under US GAAP, in accordance with FASB Interpretation No. 46 Consolidation of Variable Interest Entities (revised December 2003) , the FIDC is considered a variable interest entity and is being consolidated by the Company since its inception.

**(n) Classification of statement of income line items**

Under Brazilian GAAP, in addition to the differences described in the items above, the classification of certain income and expense items is presented differently from US GAAP. We have recast our statement of income under Brazilian GAAP to present a condensed statement of income in accordance with US GAAP (Note 28.3). The reclassifications are summarized as follows:

- (i) Interest income and interest expense, together with other financial charges, are displayed within operating income in the statement of income presented in accordance with Brazilian GAAP. These amounts have been reclassified to non-operating income and expenses in the condensed statement of income in accordance with US GAAP;
- (ii) Under Brazilian GAAP, foreign exchange gains and losses are displayed as financial income or expenses. Under US GAAP foreign exchange gains and losses are recorded in a specific line as non-operating income (expenses);
- (iii) Under Brazilian GAAP, losses incurred in 2004 on the early payment of debt are recorded as financial expense. Under US GAAP such cost is recorded in a specific line as non-operating expense;
- (iv) Under Brazilian GAAP, management fees are recorded in a specific line as operating expenses. For US GAAP purposes such costs are included as operating expenses in selling, general and administrative expenses;
- (v) Under Brazilian GAAP, employees and management profit sharing are recorded after income tax and social contribution. Under US GAAP, these items are included as operating expenses.

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**(o) Classification of balance sheet line items**

Under Brazilian GAAP, the classification of certain balance sheet items is presented differently from US GAAP. We have recast our consolidated balance sheet under Brazilian GAAP to present a condensed consolidated balance sheet in accordance with US GAAP Note 28.3.

The reclassifications are summarized as follows:

- (i) Cash equivalents is not specifically defined under Brazilian GAAP. Cash and banks under Brazilian GAAP comprises cash in hand, placed in banks, investments in mutual funds and amounts invested in other debt securities which might be sold by the Company at any moment in exchange for cash. For US GAAP, SFAS 95, Statements of cash flows, defines cash equivalents as short-term, highly liquid investments (i) readily convertible to known amounts of cash and (ii) so near their maturity that they present insignificant risk of changes due to changes in interest rates. The Company has considered Cash and cash equivalents for US GAAP to include cash in hand, deposits and debt securities with original maturities of three months or less. Other financial instruments not meeting the definition of Cash and cash equivalents and recorded in Cash and banks under Brazilian GAAP are recorded as certificates of deposit or trading investments, as appropriate;
- (ii) Under Brazilian GAAP, in accordance with Law 6.404/76, loans receivable from related parties, resulting from non-operating transactions are classified as Long Term assets, regardless of their contractual maturity. Under US GAAP they are classified as current or non-current assets based on their contractual maturity;
- (iii) Under Brazilian GAAP, invoices for export sales for which the Company authorized a bank to use, upon their collection, the proceeds to repay export draft debt are recognized as a reduction of current assets, and debt is also reduced for the same amount. For US GAAP purposes, the invoices are presented as receivables and the debt is not reduced until collection of the proceeds and settlement of the debt have actually taken place;
- (iv) Under Brazilian GAAP, deferred income taxes are not netted and assets are shown separately from liabilities. For US GAAP purposes, deferred tax assets and liabilities are netted within the same taxpayer and same tax jurisdiction and are classified as current or non-current based on the classification of the underlying temporary difference.

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**(p) Additional disclosures required by US GAAP**

(i) Advertising costs

Advertising costs are expensed as incurred and are included in selling, general and administrative expense. Advertising costs amounted to R\$ 21, R\$ 14 and R\$ 9 for the years ended December 31, 2006, 2005 and 2004, respectively.

(ii) Freight expenses

Freight expenses are recorded in a specific line as selling expenses in the following amounts: R\$ 83, R\$ 70 and R\$ 69 at December 31, 2006, 2005 and 2004, respectively.

**(q) Recently issued accounting standards**

In July 2006, the FASB released FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 (FIN 48). FIN 48 prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of income tax uncertainties with respect to positions taken or expected to be taken in income tax returns. Management is currently evaluating the effect of FIN 48 on the Company's financial condition and results of operations.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. SFAS 157 defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles and enhances disclosures about fair value measurements. SFAS 157 retains the exchange price notion and clarifies that the exchange price is the price that would be received for an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. SFAS 157 is effective for the Company's financial statements for the year beginning on January 1, 2008, with earlier adoption permitted. Management is currently evaluating the effect of SFAS 157 on the Company's financial condition and results of operations.

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**28.2 Reconciliation of differences between Brazilian GAAP and US GAAP**

**28.2.1 Differences in net income**

|   | Reference<br>in 29.1 | Years ended December 31 |      |      |
|---|----------------------|-------------------------|------|------|
|   |                      | 2006                    | 2005 | 2004 |
| <b>Net income under Brazilian GAAP</b>  |                      | 615                     | 567  | 547  |
| 1. Remeasurement of financial statements for the effect of inflation<br>Depreciation on fixed assets for the year | (a)                  | (69)                    | (77) | (76) |
| 2. Reversal of depreciation for the year on revaluation of property,<br>plant and equipment                       | (b)                  | 34                      | 35   | 35   |
| 3. Depreciation of capitalized interest on construction of property,<br>plant and equipment                       | (c)                  | (8)                     | (9)  | (8)  |
| 4. Effect in net income of pension benefits   | (d)                  |                         |      | (1)  |
| 5. Reversal of amortization related to deferred charges   | (e)                  | 1                       | 2    | 5    |
| 6. Recognition as expense of amounts recorded as deferred charges<br>during the year                              | (e)                  | (1)                     | (3)  | (1)  |
| 7. Tax incentives   | (f)                  |                         |      |      |
| (i) Company Operation Fund FUNDOPEM   |                      | 50                      | 89   | 89   |
| (ii) Program for Technological and Industrial Development PDTI  |                      | 5                       | 4    | 3    |
| 8. Income tax and social contribution on the revaluation of property,<br>plant and equipment                      | (g)                  | (8)                     | (11) | (10) |
| 9. Effects from change in accounting policy for programmed<br>maintenance   | (j)                  |                         | (11) | 32   |
| 10. Income tax payable on monetary correction   | (k)                  | (28)                    |      |      |
| 11. Derivative financial instruments  | (h)                  |                         |      | (1)  |
| 12. Deferred income tax on all adjustments except for 2, 7, 8 and 10  |                      | 28                      | 36   | 16   |
| 13. Other adjustments   |                      | (4)                     | (6)  | 2    |
| <b>Net income under US GAAP</b>   |                      | 615                     | 616  | 632  |

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|   | Reference<br>in 28.1 | Years ended December 31 |             |             |
|---|----------------------|-------------------------|-------------|-------------|
|   |                      | 2006                    | 2005        | 2004        |
| Weighted average number of shares issued and outstanding after giving retroactive effect at December 31, 2004 to the reverse share split approved on January 20, 2005 - Basic and diluted |                      | 150,217,167             | 150,217,167 | 150,217,167 |

|   |      |      |      |
|---|------|------|------|
| Earnings per share (in Brazilian Reais) | 4.09 | 4.10 | 4.21 |
|---|------|------|------|

**28.2.2 Differences in Shareholders equity**

| Shareholders equity under Brazilian GAAP   | Reference | December 31 |       |
|--|-----------|-------------|-------|
|  |           | 2006        | 2005  |
|  |           | 1,300       | 1,247 |
| 1. Remeasurement of financial statements for the effect of inflation:                    |           |             |       |
| (i) Fixed assets net of accumulated depreciation   | (a)       | 16          | 85    |
| (ii) Inventories   | (a)       | 1           | 1     |
| 2. Reversal of revaluation of property, plant and equipment                              | (b)       | (75)        | (109) |
| 3. Capitalization of interest on construction of property, plant and equipment           | (c)       | 186         | 186   |
| 4. Depreciation of capitalized interest on construction of property, plant and equipment | (c)       | (148)       | (140) |
| 5. Reversal of amortization related to deferred charges                                  | (e)       | 63          | 62    |
| 6. Recognition as expense of amounts recorded as deferred charged during the year        | (e)       | (73)        | (73)  |
| 9. Effects from change in accounting policy for programmed maintenance:                  | (j)       |             |       |
| Reversal of provision recorded under Brazilian GAAP                                      |           |             | 68    |
| Capitalization of cost in prior stoppage, net of depreciation                            |           |             | 33    |
| 10. Difference between amount recognized of pension plan asset (liability)               | (d)       | 11          | (1)   |
| 8. Deferred income tax on all adjustments except for 2                                   |           | (17)        | (76)  |
| 9. Proposed dividends in excess of mandatory minimum dividend                            | (i)       | 185         | 68    |
| 10. Other adjustments  |           | (3)         | 2     |

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|   | <b>Reference</b> | <b>December 31</b> |             |
|---|------------------|--------------------|-------------|
|   |                  | <b>2006</b>        | <b>2005</b> |
| <b>Shareholders' equity under US GAAP</b> |                  | 1,446              | 1,353       |

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**28.3 US GAAP condensed financial information**

Based on the reconciling items and discussion above, Copesul's condensed consolidated balance sheet, statement of income condensed consolidated and statement of changes in shareholders' equity under US GAAP are as follows:

**(a) Condensed balance sheet under US GAAP**

| <b>Assets</b>  | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| Current assets   |             |             |
| Cash and cash equivalents                                    | 169         | 64          |
| Trading investments  | 70          | 41          |
| Certificates of deposit                                      |             | 3           |
| Loans to related parties                                     |             |             |
| Trade accounts receivable                                    | 254         | 198         |
| Inventories, net   | 572         | 495         |
| Taxes and charges recoverable                                | 101         | 29          |
| Deferred income taxes  | 2           |             |
| Swaps receivable   | 64          | 53          |
| Prepaid expenses   | 13          | 14          |
| Prepaid income taxes   | 227         | 230         |
| Other accounts receivable                                    | 6           | 9           |
|  | 1,478       | 1,136       |
| Property, plant and equipment, net                           | 1,010       | 1,162       |
| Other noncurrent assets                                      |             |             |
| Held-to-maturity investments                                 | 1           | 1           |
| Investments at cost, net                                     | 10          | 9           |
| Judicial deposits  | 9           | 8           |
| Taxes and charges recoverable                                | 121         | 103         |
| Prepaid expenses   | 4           | 6           |
| Loans to third parties                                       | 2           | 6           |
| Intangible asset - recognition of minimum pension obligation |             | 1           |
| Prepaid pension cost   | 2           |             |
| Other accounts receivable                                    | 1           | 1           |
|  | 150         | 135         |

Total assets

2,638

2,433

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| <b>Liabilities and shareholders equity</b>                                     | <b>2006</b> | <b>2005</b> |
|--|-------------|-------------|
| Current liabilities  |             |             |
| Suppliers  | 354         | 156         |
| Social and labor contributions and charges                                     | 45          | 49          |
| Provision for income taxes   | 259         | 242         |
| Taxes and charges payable  | 45          | 42          |
| Short-term debt, including current portion of long-term debt                   | 50          | 231         |
| Short-term export drafts, including current portion of long-term export drafts | 40          | 19          |
| Quotas subject to mandatory redemption   |             | 51          |
| Interest on own capital  | 17          | 21          |
| Payables related to swaps, forwards and options                                | 23          | 5           |
| Advances from customers  | 4           | 13          |
| Retirement benefit obligation  |             | 6           |
| Profit sharing and other   | 35          | 27          |
|  | 872         | 862         |
| Long-term liabilities  |             |             |
| Long-term debt, net of current portion   | 107         | 84          |
| Long-term export draft, net of current portion                                 | 139         | 91          |
| Quotas subject to mandatory redemption   |             |             |
| Taxes and charges payable  | 26          |             |
| Deferred income taxes  | 14          | 30          |
| Provision for tax, civil and labor proceedings                                 | 34          | 11          |
| Retirement benefit obligation  |             | 2           |
|  | 320         | 218         |
| <b>Commitments and contingencies</b>   |             |             |
| Shareholders equity  | 1,446       | 1,353       |
| Total liabilities and shareholders equity                                      | 2,638       | 2,433       |

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**(b) Condensed statement of income under US GAAP**

|  | <b>2006</b> | <b>2005</b> | <b>2004</b> |
|--|-------------|-------------|-------------|
| <b>Gross sales</b>   | 8,148       | 7,348       | 7,153       |
| Taxes and contributions on sales                               | (1,722)     | (1,642)     | (1,623)     |
| <b>Net sales and services</b>                                  | 6,426       | 5,706       | 5,530       |
| Cost of products, utilities and services                       | (5,326)     | (4,661)     | (4,423)     |
| <b>Gross profit</b>  | 1,100       | 1,045       | 1,107       |
| <b>Operating (expenses) income</b>                             |             |             |             |
| Selling, general and administrative                            | (190)       | (184)       | (189)       |
| Employees profit sharing                                       | (24)        | (22)        | (20)        |
| Other operating income (expenses), net                         | 18          | 28          | 44          |
| <b>Operating profit</b>  | 904         | 867         | 942         |
| <b>Non-operating income (expenses)</b>                         |             |             |             |
| Financial income (expenses), net                               | 1           | (62)        | (81)        |
| Loss on anticipated payment of debt paid in advance settlement |             |             | (16)        |
| Foreign exchange gains, net                                    | (2)         | 12          | 22          |
| Other  | (12)        | 5           |             |
| <b>Income before income taxes and social contribution</b>      | 891         | 822         | 867         |
| <b>Income tax benefit (expense)</b>                            |             |             |             |
| Current  | (297)       | (238)       | (271)       |
| Deferred   | 21          | 32          | 35          |
| <b>Net income for the year</b>                                 | 615         | 616         | 632         |

**(c) Condensed statement of changes in shareholders' equity under US GAAP**

|                                 | <b>Years Ended December 31</b> |             |             |
|---------------------------------|--------------------------------|-------------|-------------|
|                                 | <b>2006</b>                    | <b>2005</b> | <b>2004</b> |
| <b>At beginning of the year</b> | 1,353                          | 1,350       | 1,154       |



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|  |              |              |              |
|--|--------------|--------------|--------------|
| Net income   | 615          | 616          | 632          |
| Transition effect of application of SFAS 158, net of taxes | 8            |              |              |
| Dividends  | (440)        | (514)        | (348)        |
| Interest on own capital                                    | (90)         | (99)         | (88)         |
| <b>At end of the year</b>                                  | <b>1,446</b> | <b>1,353</b> | <b>1,350</b> |

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**28.4 Statements of cash flows**

|   | <b>2006</b> | <b>2005</b> | <b>2004</b>  |
|---|-------------|-------------|--------------|
| Cash provided by operating activities   |             |             |              |
| Net income for the year   | 615         | 616         | 632          |
| Adjustments to reconcile net income to net cash provided by operating activities                            |             |             |              |
| Depreciation and amortization   | 288         | 250         | 248          |
| Provision for administrative, civil and labor contingencies   | 24          | 4           | 3            |
| Net effects on working capital related to Programmed maintenance  | (1)         | (21)        | 6            |
| Provision for actuarial liabilities PETROS  | 2           | 2           | 2            |
| Loss on disposals of assets   | 29          | 5           |              |
| Interest, foreign exchange and monetary variation on long-term Liabilities                                  | (4)         | (16)        | (11)         |
| Other assets  | (6)         | 5           | (7)          |
| Loss (gain) on trading investments  |             | 10          | 14           |
| Interest on investment in certificates of deposit   | (1)         | (1)         | (2)          |
| Interest on quotas subject to mandatory redemption  | (44)        | (10)        | 16           |
| Unrealized gain related to forwards, swaps and options, net   | 17          | (3)         | (30)         |
| Interest, foreign exchange and monetary variation on loans to related parties and other current liabilities |             | 15          | (12)         |
| Interest and monetary variation on short-term debts   | 5           | (22)        | (33)         |
| Deferred income tax   | (21)        | (32)        | (35)         |
| Decrease/increase in assets and liabilities   |             |             |              |
| Trade accounts receivable   | (56)        | 21          | 277          |
| Inventories   | (76)        | (68)        | (144)        |
| Purchases of trading investments  | (195)       | (186)       | (928)        |
| Sales and redemptions of trading investments  | 165         | 267         | 1,077        |
| Other assets  | (24)        | 155         | (94)         |
| Suppliers   | 198         | 8           | 34           |
| Other liabilities   | 26          | (203)       | 214          |
| <b>Net cash provided by operating activities</b>  | <b>941</b>  | <b>796</b>  | <b>1,227</b> |

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|  | <b>2006</b>  | <b>2005</b>  | <b>2004</b>    |
|--|--------------|--------------|----------------|
| <b>Cash flows from investing activities</b>                |              |              |                |
| Held-to-maturity investments, net                          |              |              | (1)            |
| Redemptions in certificates of deposit                     |              |              | 24             |
| Investment in certificates of deposit                      | 4            | (1)          |                |
| Receivables related to forwards, swaps and options, net    | (11)         | (52)         | 9              |
| Loans to related parties                                   |              |              |                |
| Issuances  |              |              | (325)          |
| Repayments   |              | 130          | 522            |
| Acquisitions of property, plant and equipment              | (198)        | (171)        | (131)          |
| Acquisitions of investments                                |              |              | (2)            |
| <b>Net cash provided by (used in) investing activities</b> | <b>(205)</b> | <b>(94)</b>  | <b>96</b>      |
| <b>Cash flows from financing activities</b>                |              |              |                |
| Short-term debt  |              |              |                |
| Proceeds   | 1,660        | 1,198        | 514            |
| Payments   | (1,864)      | (1,183)      | (706)          |
| Long-term debt   |              |              |                |
| Proceeds   | 185          | 81           | 133            |
| Payments   | (71)         | (153)        | (989)          |
| Quotas subject to mandatory redemption                     |              |              |                |
| Proceeds   |              |              | 125            |
| Payments   | (8)          | (68)         | (12)           |
| Dividends paid   | (439)        | (513)        | (346)          |
| Interest on own capital paid                               | (94)         | (97)         | (83)           |
| <b>Net cash used in financing activities</b>               | <b>(631)</b> | <b>(735)</b> | <b>(1,364)</b> |
| <b>Net decrease in cash and cash equivalents</b>           | <b>105</b>   | <b>(33)</b>  | <b>(41)</b>    |
| <b>Cash and cash equivalents at beginning of year</b>      | <b>64</b>    | <b>97</b>    | <b>138</b>     |
| <b>Cash and cash equivalents at end of the year</b>        | <b>169</b>   | <b>64</b>    | <b>97</b>      |
| <b>Cash paid during the period for</b>                     |              |              |                |
| <b>Interest</b>  | <b>33</b>    | <b>63</b>    | <b>106</b>     |
| <b>Income taxes</b>  | <b>240</b>   | <b>238</b>   | <b>244</b>     |

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