

Edgar Filing: SIGA TECHNOLOGIES INC - Form 10QSB

SIGA TECHNOLOGIES INC  
Form 10QSB  
May 14, 2002

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-QSB

Quarterly Report Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934

For the Quarter Ended  
March 31, 2002

Commission File No. 0-23047

SIGA Technologies, Inc.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

13-3864870  
(IRS Employer Id. No.)

420 Lexington Avenue, Suite 620  
New York, NY  
(Address of principal executive offices)

10170  
(zip code)

Registrant's telephone number, including area code: (212) 672-9100

Securities registered pursuant to Section 12(b) of the Act:

None

(Title of Class)

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, \$.0001 par value  
(Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No .

As of May 10, 2002 the registrant had outstanding 10,140,053 shares of Common Stock.

=====

SIGA TECHNOLOGIES INC.  
(A development stage company)

BALANCE SHEET - UNAUDITED

March 31,  
2002  
-----

Edgar Filing: SIGA TECHNOLOGIES INC - Form 10QSB

ASSETS

Current Assets	
Cash and cash equivalents .....	\$ 2,538,862
Accounts receivable .....	63,689
Prepaid expenses .....	115,126
	-----
Total current assets .....	2,717,676
Equipment, net .....	625,016
Other assets .....	127,057
	-----
Total assets .....	\$ 3,469,749
	=====

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities	
Accounts payable .....	\$ 250,409
Accrued expenses .....	190,952
Capital lease obligations .....	131,377
	-----
Total current liabilities .....	572,738
	-----
Commitments and contingencies .....	--
Stockholders' equity	
Preferred stock (\$.0001 par value, 10,000,000 shares authorized, 379,294 and 379,294 issued and outstanding at March 31, 2002 and December 31, 2001, respectively) .....	398,441
Common stock (\$.0001 par value, 25,000,000 shares authorized, 10,139,553 and 10,139,553 issued and outstanding at March 31, 2002 and December 31, 2001, respectively) .....	1,016
Additional paid-in capital .....	29,404,296
Deferred Compensation .....	(23,272)
Deficit accumulated during the development stage .....	(26,883,470)
	-----
Total stockholders' equity .....	2,897,011
	-----
Total liabilities and stockholders' equity .....	\$ 3,469,749
	=====

\* The December 31, 2001 balances have been derived from the audited financial statements included in the Form 10-KSB.

The accompanying notes are an integral part of these financial statements

SIGA TECHNOLOGIES INC.  
(A development stage company)

STATEMENT OF OPERATIONS - UNAUDITED

For The Period  
December 28,  
1995 (Date of  
Inception) to  
Three months ended

Edgar Filing: SIGA TECHNOLOGIES INC - Form 10QSB

	March 31, 2002	March 31, 2001	March 31, 2002
	-----	-----	-----
Revenues			
Research and Development Contracts	\$       --	\$   304,500	\$  3,287,181
	-----	-----	-----
Operating expenses			
General and administrative	340,598	65,355	15,724,043
Research and development	356,972	430,610	12,366,048
Patent preparation fees	27,245	17,621	1,381,999
Settlement of litigation			--
Stock option and warrant compensation	--	--	--
	-----	-----	-----
Total operating expenses	724,815	513,586	29,472,090
	-----	-----	-----
Operating loss	(724,815)	(209,086)	(26,184,909)
Interest income/(expense)	12,520	(159,105)	(334,525)
Loss on impairment of investment			(430,697)
Other Income/Gain on sale of securities	--	--	66,660
	-----	-----	-----
Net loss	\$   (712,295)	\$   (368,191)	\$ (26,883,470)
	=====	=====	=====
Weighted average shares	10,139,553	7,528,628	
	-----	-----	
Net Loss per Share	\$       (0.07)	\$       (0.05)	
	=====	=====	

The accompanying notes are an integral part of these financial statements

2

SIGA TECHNOLOGIES INC.  
(A development stage company)

STATEMENT OF CASH FLOWS - UNAUDITED

	Three months ended March 31,		For The Pe December 1995 (Date Inception) March 31 2002
	2002	2001	-----
	-----	-----	-----
Cash flows from operating activities:			
Net loss	\$   (712,295)	\$   (368,191)	\$ (26,883,470)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation	78,223	86,021	1,353,500
Stock, options & warrant compensation	67,822	(387,042)	2,943,500
Loss on impairment of investment			430,697
Loss on write-off of capital equipment	--	--	97,900

Edgar Filing: SIGA TECHNOLOGIES INC - Form 10QSB

Amortization of debt discount	--	151,178	954,7
Purchase of rights to certain technology			1,457,4
Realized gain on marketable securities			(66,6
Non-cash research and development			500,3
Changes in assets and liabilities:			
Accounts receivable	(8,689)	22,800	(63,6
Prepaid expenses and other current assets	38,290	5,644	(115,1
Other assets	20,816	(1,879)	(127,0
Accounts payable and accrued expenses	(32,646)	(82,200)	454,8
Deferred Revenue	--	125,000	
Accrued Interest	--	20,249	100,6
Deferred Compensation	--		
	-----	-----	-----
Net cash used in operating activities	(548,479)	(428,420)	(18,962,1
	-----	-----	-----
Cash flows from investing activities:			
Capital expenditures	--	--	(2,157,2
Sale (purchase) of investment securities	--	--	66,6
Investment in Open-I-Media	--	--	(170,0
	-----	-----	-----
Net cash flow used in investing activities	--	--	(2,260,5
	-----	-----	-----
Cash flows from financing activities:			
Net proceeds from issuance of common stock	--	--	21,720,0
Receipts of stock subscriptions outstanding	--	--	1,2
Gross proceeds from sale of convertible debentures			1,500,0
Proceeds from exercise of options		65,812	409,2
Net proceeds from sale of warrants			52,1
Convertible debentures and warrants issuance costs			(52,5
Proceeds from bridge notes		--	1,000,0
Repayment of bridge notes		--	(1,000,0
Proceeds from sale & leaseback of equipment		--	1,139,0
Principal payments on capital lease obligations	(60,819)	(75,671)	(1,007,7
	-----	-----	-----
Net cash provided from financing activities	(60,819)	(9,859)	23,761,5
	-----	-----	-----
Net increase in cash and cash equivalents	(609,298)	(438,279)	2,538,8
Cash and cash equivalents at beginning of period	3,148,160	1,707,385	
	-----	-----	-----
Cash and cash equivalents at end of period	\$ 2,538,862	\$ 1,269,106	\$ 2,538,8
	-----	-----	-----

The accompanying notes are an integral part of these financial statements

Notes to the March 31, 2002 Financial Statements

1. Basis of Presentation

The financial statements of Siga Technologies, Inc. (the "Company") have

## Edgar Filing: SIGA TECHNOLOGIES INC - Form 10QSB

been prepared in accordance with generally accepted accounting principles for interim financial information and the rules of the Securities and Exchange Commission (the "SEC") for quarterly reports on forms 10-QSB and do not include all of the information and footnote disclosures required by generally accepted accounting principles for complete financial statements. These statements should be read in conjunction with the Company's audited financial statements and notes thereto for the year ended December 31, 2001, included in the 2001 Form 10-KSB.

In the opinion of management, the accompanying unaudited financial statements include all adjustments, consisting of normal adjustments, necessary for a fair presentation of the results of operations for the interim periods. The results of operations for the three months ended March 31, 2002 are not necessarily indicative of the results of operations to be expected for the full year ending December 31, 2002.

The accompanying financial statements have been prepared assuming that the company will continue as a going concern. Management believes that current resources will be sufficient to support its planned operations into the second quarter of 2003. The Company does not have commercial biomedical products, and does not expect to have such for several years, if at all. The Company believes that it will need additional funds to complete the development of its biomedical products.

### 2. Consulting Agreements

In June 2001, the Company entered into a one year consulting agreement under which the consultant assists the Company with public relations efforts in Europe in exchange for 50,000 shares of the Company's restricted common stock. The restricted stock vests at an equal rate over the period of the agreement. As the restricted stock vests, the Company will record charges to earnings based upon the difference between the fair value and the price of the restricted stock. For the three months ended March 31, 2002 the Company has recorded a charge in the amount of \$25,676.

In June 2001, the Company entered into a consulting agreement, under the terms of the consulting agreement the consultant will provide services to the Company for a three year period commencing on September 10, 2001. In consideration for the consulting services the consultant will be paid an annual fee of \$50,000 payable quarterly. In addition, the Company granted the consultant options to purchase 225,000 shares of common stock at \$3.94 per share. On September 10, 2001, ten percent of the options vest and the remaining shall vest in 36 monthly installments beginning on October 10, 2001. As the options vest, the Company will record charges to earnings based upon the fair market value of the options as computed in accordance with the Black-Scholes method. For the three months ended March 31, 2002 the Company has recorded a charge in the amount of \$29,835.

### 3. Acquisitions

In March 2002, the Company entered into a non-binding Letter of Intent to acquire all of the outstanding shares of Allergy Therapeutics (Holdings) Limited ("Allergy") in a stock-for-stock transaction in which, assuming the exercise of certain outstanding options, the current Siga stockholders and the current Allergy stock holders will each own approximately 50% of the outstanding common stock of the combined company. SIGA is responsible for 50% of the costs associated with the transaction.

## Edgar Filing: SIGA TECHNOLOGIES INC - Form 10QSB

### Operations

The following discussion should be read in conjunction with our financial statements and notes to those statements and other financial information appearing elsewhere in this Quarterly Report. In addition to historical information, the following discussion and other parts of this Quarterly Report contain forward-looking information that involves risks and uncertainties.

### Overview

We are a development stage, technology company, whose primary focus is in biopharmaceutical product development. Since inception in December 1995 our efforts have been principally devoted to research and development, securing patent protection, obtaining corporate relationships and raising capital. Since inception through March 31, 2002, we have sustained cumulative net losses of \$26,883,470, including non-cash charges in the amount of \$1,457,458 for the write-off of research and development expenses associated with the acquisition of certain technology rights acquired from a third party in exchange for our common stock. Also included in the cumulative loss to date, are non-cash charges of \$2,943,565 incurred for stock option and warrant compensation expense. Our losses have resulted primarily from expenditures incurred in connection with research and development, patent preparation and prosecution and general and administrative expenses. From inception through March 31, 2002, research and development expenses amounted to \$12,366,048, patent preparation and prosecution expenses totaled \$1,381,999, general and administration expenses amounted to \$15,724,043. From inception through March 31, 2002 revenues from research and development agreements and government grants totaled \$3,287,181.

Since inception, SIGA has had limited resources, has incurred cumulative net operating losses of \$26,883,470 and expects to incur additional losses to perform further research and development activities. We do not have commercial biomedical products, and we do not expect to have such for several years, if at all. We believe that we will need additional funds to complete the development of our biomedical products. Our plans with regard to these matters include continued development of our products as well as seeking additional research support funds and financial arrangements. Although we continue to pursue these plans, there is no assurance that we will be successful in obtaining sufficient financing on terms acceptable to us. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. Management believes it has sufficient funds to support operations through the second quarter of 2003.

Our operations are run out of our research facility in Corvallis, Oregon. We continue to seek to fund a major portion of our ongoing vaccine and antibiotic programs through a combination of government grants and strategic alliances. While we have had success in obtaining strategic alliances and grants, no assurance can be given that we will continue to be successful in obtaining funds from these sources. Until additional relationships are established, we expect to continue to incur significant research and development costs and costs associated with the manufacturing of product for use in clinical trials and pre-clinical testing. It is expected that general and administrative costs, including patent and regulatory costs, necessary to support clinical trials and research and development will continue to be significant in the future.

To date, we have not marketed, or generated revenues from the commercial sale of any products. Our biopharmaceutical product candidates are not expected to be commercially available for several years, if at all. Accordingly, we expect to incur operating losses for the foreseeable future. There can be no assurance that we will ever achieve profitable operations.

In March of 2002, we signed a non-binding letter of intent to acquire all

## Edgar Filing: SIGA TECHNOLOGIES INC - Form 10QSB

of the outstanding shares of Allergy Therapeutics (Holdings) Limited in a stock-for-stock transaction in which, assuming the exercise of certain outstanding options, the current SIGA stockholders, and the current Allergy Therapeutics shareholders, will each own approximately 50% of the outstanding common stock of the combined company.

5

### Results of Operations

Three Months ended March 31, 2002 and March 31, 2001.

There were no revenues from grants and research and development contracts for the three months ended March 31, 2002 compared to \$304,500 for the three months ended March 31, 2001. The absence of revenue for the period ended March 31, 2002 is primarily the result of the research and development portion of our agreement with Wyeth-Ayerst coming to an end on September 30, 2001. In addition, there was no new revenue from government grants. For the three months ended March 31, 2001 we recognized revenue of \$304,500 from grants and development contracts. We have made application for additional grants under the Small Business Innovation Research (SBIR) grant program, however no assurance can be made that we will receive any further funding.

General and administrative expenses for the three months ended March 31, 2002 were \$340,598 compared to \$65,355 for the same period of the prior year. The approximate 421% increase in expenses for the three months ended March 31, 2002 compared to the 2001 period is the result of a non-cash credit for \$534,885 recognized during the three months ended March 31, 2001 to account for the cancellation of certain vested warrants granted to a consultant upon termination of its consulting agreement. Excluding this credit, general and administrative expenses were \$259,643 lower for the three months ended March 31, 2002 compared to the prior year period. The reduction of approximately 43% from the three months ended March 31, 2001 was primarily the result of a material reduction in personnel expenses.

Research and development expenses decreased to \$356,972 for the three months ended March 31, 2002 from \$430,610 for the same period in 2001. The approximate 17% decline in expenses from the three months ended March 31, 2001 was primarily the result of lower payroll costs, laboratory supplies and sponsored R&D, partially offset by higher consulting expenses.

Patent preparation expense of \$27,245 for the three months ended March 31, 2002 was approximately 55% higher than the \$17,621 incurred for the three months ended March 31, 2001. The increase in spending from the prior year period is the result of an increase in costs associated with foreign patent filings.

Net interest income was \$12,520 for the three months ended March 31, 2002 compared to net interest expense of \$159,105 for the three months ended March 31, 2001. The improvement in net interest was the result of the conversion of the remainder of the \$1,500,000 principle amount of the 6% convertible debenture and accrued interest into equity in the second half of 2001.

Net loss for the three months ended March 31, 2002 was \$712,295, an approximate 93% increase from the \$368,191 loss for the three months ended March 31, 2001. The increase in the loss was the result of the \$534,885 non-cash credit recognized in the 2001 discussed in the general and administrative paragraph above. Excluding this non-cash credit, the net loss incurred for the three months ended March 31, 2002 was \$190,871 less than the loss incurred in the prior year period, a decrease of approximately 21%.

## Edgar Filing: SIGA TECHNOLOGIES INC - Form 10QSB

### Liquidity and Capital Resources

As of March 31, 2002 we had \$2,538,862 in cash and cash equivalents. Cash expended in the quarter ended March 31, 2002 was for normal operating activities, which included costs associated with the preparation of our annual report to the SEC on Form 10-KSB for the year ended December 31, 2001.

In March of 2002, we signed a non-binding letter of intent to acquire all the outstanding shares of Allergy Therapeutics (Holdings) Limited in a stock-for-stock transaction in which, assuming the exercise of certain outstanding options, the current SIGA stockholders and the and the current Allergy Therapeutics shareholders will each own approximately 50% of the common stock of the combined company. We expect to incur significant legal, accounting and other due diligence expenses in connection with the transaction. Under the terms of the agreement SIGA is responsible for 50% of the costs associated with the transaction.

We anticipate that our current resources will be sufficient to finance our currently anticipated needs for operating and capital expenditures approximately into the second quarter of 2003. In addition, we will attempt to generate additional working capital through a combination of collaborative agreements, strategic alliances, research grants, equity and debt financing. However, no assurance can be provided that additional capital will be obtained through these sources or, if obtained, will be on commercially reasonable

6

terms.

Our working capital and capital requirements will depend upon numerous factors, including pharmaceutical research and development programs; pre-clinical and clinical testing; timing and cost of obtaining regulatory approvals; levels of resources that we devote to the development of manufacturing and marketing capabilities; technological advances; status of competitors; and our ability to establish collaborative arrangements with other organizations.

7

### Part II Other information

Item 1. Legal Proceedings - SIGA is not a party, nor is its property the subject of, any legal proceedings other than routine litigation incidental to its business.

Item 2. Changes in Securities and Use of Proceeds - None

Item 3. Defaults upon Senior Securities - None

Item 4. Submission of Matters to a Vote of Security Holders - None

Item 5. Other Information - None

Item 6. Exhibits and Reports on Form 8-K

On March 20, 2002 we filed an 8-K regarding our entering into a letter of intent to acquire all the outstanding shares of Allergy Therapeutics Holdings,



Edgar Filing: SIGA TECHNOLOGIES INC - Form 10QSB

LTD.

8

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has fully caused the report to be signed on its behalf by the undersigned, thereunto duly authorized.

SIGA Technologies, Inc.  
(Registrant)

Date: May 14, 2002

By: /s/ Thomas N. Konatich

-----  
Thomas N. Konatich  
Chief Financial Officer  
(Principal Accounting Officer and  
Financial Officer and Vice  
President, Finance)

9