PERRY ELLIS INTERNATIONAL INC Form 10-Q September 05, 2008 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended July 31, 2008

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 0-21764

PERRY ELLIS INTERNATIONAL, INC.

(Exact Name of Registrant as Specified in its Charter)

Florida (State or other jurisdiction of

59-1162998 (I.R.S. Employer

Incorporation or Organization)

Identification No.)

3000 N.W. 107 Avenue

Miami, Florida 33172
(Address of Principal Executive Offices) (Zip Code)
Registrant s Telephone Number, Including Area Code: (305) 592-2830

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a small reporting company. See definitions of accelerated filer, large accelerated filer and small reporting company in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer " Accelerated filer x Non-accelerated filer " Small reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The number of shares outstanding of the registrant s common stock is 15,755,396 (as of September 4, 2008).

PERRY ELLIS INTERNATIONAL, INC.

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PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(amounts in thousands, except share data)

	July 31, 2008	3 Jar	nuary 31, 2008
ASSETS			
Current Assets:			
Cash and cash equivalents	\$ 14,228		13,360
Accounts receivable, net	114,539)	138,086
Inventories	133,133		136,431
Deferred taxes	9,588	}	9,683
Prepaid income taxes	9,595	i	
Other current assets	13,106	Ó	9,600
Total current assets	294,189		307,160
Property and equipment, net	74,254	ļ.	78,954
Intangible assets	221,961		192,656
Other assets	6,475	i	7,495
TOTAL	\$ 596,879	\$	586,265
LIABILITIES & STOCKHOLDERS EQUITY			
Current Liabilities:			
Accounts payable	\$ 36,456	5 \$	52,041
Accrued expenses and other liabilities	25,184		27,945
Senior credit facility	22,298		21,943
Accrued interest payable	5,276		5,200
Unearned revenues	5,324		4,104
Total current liabilities	94,538	}	89,290
Senior subordinated notes payable, net	149,326	,)	149,244
Real estate mortgages	24,912		26,066
Deferred pension obligation	12,905		12,905
Unearned revenues and other liabilities	30,296		31,940
Total long-term liabilities	217,439)	220,155
Total liabilities	311,977	1	309,445
Minority Interest	3,022	!	3,293
Stockholders Equity:			
Preferred stock \$.01 par value; 5,000,000 shares authorized; no shares issued or outstanding			
Common stock \$.01 par value; 100,000,000 shares authorized; 15,716,129 shares issued and			
outstanding as of July 31, 2008 and 14,772,771 shares issued and outstanding as of January 31, 2008	157		147
Additional paid-in-capital	102,287		96,389
Retained earnings	183,289		179,561
Accumulated other comprehensive income	424		1,518
Total	286,157	1	277,615

Treasury stock at cost; 286,800 shares as of July 31, 2008 and 274,900 shares as of January 31, 2008	(4,277)	(4,088)
Total stockholders equity	281,880	273,527
TOTAL	\$ 596,879	\$ 586,265

See Notes to Unaudited Condensed Consolidated Financial Statements

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(amounts in thousands, except per share data)

	Th	ree Months 1	Endo	ed July 31, 2007	Six	x Months E 2008	nde	d July 31, 2007
Revenues:								
Net sales	\$	187,404	\$	188,890	\$	425,166	\$	411,509
Royalty income		6,295		6,405		12,082		12,556
Total revenues		193,699		195,295		437,248		424,065
Cost of sales		131,462		133,574		290,444		284,554
		,		,		,		,
Gross profit		62,237		61,721		146,804		139,511
9.000 p.011		02,207		01,721		1.0,00.		10,011
Operating expenses								
Selling, general and administrative expenses		60,328		53,400		122,596		107,993
Depreciation and amortization		3,681		3,174		7,347		6,102
.,		- ,		-, -		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-, -
Total operating expenses		64,009		56,574		129,943		114,095
Total operating expenses		04,007		30,374		127,743		114,073
Operating (loss) income		(1,772)		5,147		16,861		25,416
Impairment on marketable securities		1,983		ĺ		1,983		,
Interest expense		4,288		4,573		8,779		9,821
•								
(Loss) income before minority interest and income taxes		(8,043)		574		6,099		15,595
Minority interest		(0,010)		108		327		255
Income tax (benefit) provision		(2,664)		199		2,044		5,561
, , , , , , , , , , , , , , , , , , ,		())				,-		- ,
Net (loss) income	\$	(5,379)	\$	267	\$	3,728	\$	9,779
Tet (1000) meome	Ψ	(3,377)	Ψ	207	Ψ	3,720	Ψ	2,112
Net (loss) income per share								
Basic	\$	(0.36)	\$	0.02	\$	0.25	\$	0.67
Busic	Ψ	(0.50)	Ψ	0.02	Ψ	0.23	Ψ	0.07
Diluted	\$	(0.36)	\$	0.02	\$	0.24	\$	0.61
Diluted	Ф	(0.30)	Ф	0.02	Ф	0.24	Ф	0.01
W. L. L. L. C. L.								
Weighted average number of shares outstanding		14777		14 601		14.622		14 675
Basic		14,777		14,691		14,632		14,675
Diluted		14,777		15,980		15,323		15,976

See Notes to Unaudited Condensed Consolidated Financial Statements

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(amounts in thousands)

	Six Months Ended July 3 2008 2007	
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 3,728	\$ 9,779
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	7,151	5,869
Provision for bad debt	627	287
Tax benefit from exercise of stock options	(1,353)	(122)
Amortization of debt issue costs	369	394
Amortization of discounts	93	97
Deferred income taxes	(234)	984
Stock options and unvested restricted shares issued as compensation	956	511
Minority interest	327	255
Loss on impairment of marketable securities	1,983	
Gain on sale of marketable securities		(12)
Changes in operating assets and liabilities (net of effects of acquisition transaction):		
Accounts receivable, net	22,920	57,564
Inventories, net	10,171	3,243
Other current assets	(975)	(1,243)
Prepaid income taxes	(9,595)	(3,573)
Other assets	651	373
Accounts payable, accrued expenses and other liabilities	(19,228)	(15,469)
Income taxes payable	(996)	(1,044)
Accrued interest payable	76	(570)
Unearned revenues	(238)	18,203
Net cash provided by operating activities	16,433	75,526
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	(4,668)	(8,623)
Purchase of marketable securities		(672)
Proceeds on sale of marketable securities		321
Reacquisition of license rights	(388)	
Payment for assets acquired	(33,603)	
Net cash used in investing activities	(38,659)	(8,974)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Borrowings from senior credit facility	177,729	150,269
·	,	(211,458)
Payments on senior credit facility	(155,431)	(211,438)
Payment of loan to minority interest partner	(598)	
Purchase of treasury stock Payments on real estate mortgages	(189)	(240)
	(1,214)	(249)
Payments on capital leases	(104)	(103)
Tax benefit from exercise of stock options	1,353	122
Proceeds from exercise of stock options	3,599	488
Net cash provided by (used in) financing activities	25,145	(60,931)

Effect of exchange rate changes on cash and cash equivalents	(2,051)	1,069
NET INCREASE IN CASH AND CASH EQUIVALENTS	868	6,690
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	13,360	4,514
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 14,228	\$ 11,204
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid during the period for:		
Interest	\$ 8,610	\$ 10,294
Income taxes	\$ 12,463	\$ 8,478
NON-CASH FINANCING AND INVESTING ACTIVITIES:		
Accrued purchases of property and equipment	\$ 412	\$ 542
Capital lease financing	\$ 176	\$

See Notes to Unaudited Condensed Consolidated Financial Statements

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. GENERAL

The accompanying unaudited consolidated financial statements of Perry Ellis International, Inc. and subsidiaries (Perry Ellis or the Company) have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and in accordance with the requirements of the Securities and Exchange Commission on Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial position, results of operations and changes in cash flows required by GAAP. The consolidated financial statements included herein should be read in conjunction with the audited consolidated financial statements and related notes included in the Company s Annual Report on Form 10-K for the year ended January 31, 2008.

The information presented reflects all adjustments, which are of a normal and recurring nature, necessary for a fair presentation of the interim periods. Results of operations for the interim periods presented are not necessarily indicative of the results to be expected for the entire fiscal year.

2. FAIR VALUE MEASUREMENTS

Effective February 1, 2008, the Company adopted the provisions of Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements for financial assets and liabilities and SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment to FASB Statement No. 115. SFAS 157, which defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. SFAS 159 permits an entity to measure certain financial assets and financial liabilities at fair value with changes in fair value recognized in earnings each period.

A description of the Company s policies regarding fair value measurement is summarized below.

<u>Fair Value Hierarchy</u> SFAS 157 requires disclosure about how fair value is determined for assets and liabilities and establishes a hierarchy for which these assets and liabilities must be grouped, based on significant levels of observable or unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company s market assumptions. This hierarchy requires the use of observable market data when available. These two types of inputs have created the following fair-value hierarchy:

- Level 1 Quoted prices for identical instruments in active markets.
- Level 2 Quoted prices for *similar* instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.
- Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable

<u>Determination of Fair Value</u> The Company generally uses quoted market prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to determine fair value, and classifies such items in Level 1. Fair values determined by Level 2 inputs utilize inputs other than quoted market prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted market prices in active markets for similar assets or liabilities, and inputs other than quoted market prices that are observable for the asset or liability. Level 3 inputs are unobservable inputs for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability.

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If quoted market prices are not available, fair value is based upon internally developed valuation techniques that use, where possible, current market-based or independently sourced market parameters, such as interest rates, currency rates, etc. Assets or liabilities valued using such internally generated valuation techniques are classified according to the lowest level input or value driver that is significant to the valuation. Thus, an item may be classified in Level 3 even though there may be some significant inputs that are readily observable.

The following describes the valuation methodologies used by the Company to measure fair value, including an indication of the level in the fair value hierarchy in which each asset or liability is generally classified.

<u>Marketable Securities</u> The Company uses quoted market prices in active markets to determine the fair value of marketable securities, which are classified in Level 1 of the fair value hierarchy.

3. RECENT ACCOUNTING PRONOUNCEMENTS

In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R)*, which requires a business entity to recognize the overfunded or underfunded status of a single-employer defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in comprehensive income in the year in which the changes occur. An employer with publicly traded equity securities is required to initially recognize the funded status of a defined benefit postretirement plan and to provide the required disclosures as of the end of the fiscal year ending after December 15, 2006. The adoption of the recognition and disclosure provisions of SFAS No. 158 did not have a material impact on the results of operations or the financial position of the Company. SFAS 158 also requires a business entity to measure plan assets and benefit obligations as of the date of its year-end statement of financial position effective for fiscal years ending after December 15, 2008. In accordance with the provisions of SFAS No. 158, the Company will measure its plan assets and benefit obligations as of its January 31, 2009 fiscal year end. The Company does not expect the change in the measurement date to have a material impact on the consolidated financial statements.

In December 2007, the FASB issued SFAS 141R, *Business Combinations*, which establishes principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree. The statement also provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141R is effective for financial statements issued for fiscal years beginning after December 15, 2008. Accordingly, any business combinations the Company engages in will be recorded and disclosed following existing GAAP until February 1, 2009. The Company expects SFAS 141R will have an impact on its consolidated financial statements when effective, but the nature and magnitude of the specific effects will depend upon the nature, terms and size of the acquisitions it consummates after the effective date. The Company is still assessing the full impact this standard will have on its future consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51*. This Statement amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. This statement is effective for fiscal years beginning after December 15, 2008. The Company has not completed its assessment of the impact, if any, this new pronouncement will have on its financial statements.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities. SFAS No. 161 achieves these improvements by requiring disclosure of the fair values of derivative instruments and their gains and losses in a tabular format. It also provides for more information about an entity s liquidity by requiring disclosure of derivative features that are credit risk related. Finally, it requires cross-referencing within footnotes to enable financial statement users to locate important information about derivative instruments. This statement is effective for interim periods beginning after December 15, 2008. The Company has not completed its assessment of the impact, if any, this new pronouncement will have on its financial statements.

In June 2008, the FASB issued FASB Staff Position Emerging Issues Task Force (EITF) 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities, which classifies unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) as participating securities and requires them to be included in the computation of earnings per share pursuant to the two-class method described in SFAS No. 128, Earnings per Share. This Staff Position is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those years. All prior-period earnings per share data presented are to be adjusted retrospectively (including interim financial statements, summaries of earnings, and selected financial data) to conform with the provisions of this Staff Position, with early application not permitted. The adoption of this Staff Position, which will require the Company to allocate a portion of net income to these participating securities, is not expected to have a material effect on its historical or future reported earnings per share.

4. C&C CALIFORNIA AND LAUNDRY BY SHELLI SEGAL BRANDS ACQUISITION

On February 4, 2008, the Company completed the acquisition of the C&C California and Laundry by Shelli Segal brands and related assets from Liz Claiborne, Inc. The acquisition was financed through existing cash and borrowings under the Company s existing senior credit facility. The results of operations of the acquired brands have been included in the Company s operations beginning as of the date of the acquisition.

Both brands are ideally positioned to address the fastest growing segment within women s apparel: contemporary. Both brands sell in luxury retail stores and high-end specialty boutiques. Together they expand the Company s women s contemporary business platform.

The revised aggregate purchase price was approximately \$34.0 million, which represents the sum of (i) \$32.7 million paid in cash, and (ii) acquisition costs of \$1.2 million, of which \$348,000 remains unpaid as of July 31, 2008.

The following table summarizes the revised estimated fair values of the assets acquired and liabilities assumed after the preliminary valuation. Purchase accounting adjustments include fair value adjustments and the preliminary allocation of purchase price based on fair value as required under SFAS No. 141, *Business Combinations*:

	(in thousands)	
Total purchase price		
Cash consideration paid	\$	32,747
Total purchase price		32,747
Total direct merger costs		1,204
Total adjusted purchase price	\$	33,951

The total allocation of the purchase price is as follows:

6,872
177
28,916
(2,014)
33,951
28,91 (2,01

Intangible assets consist of non amortizing trademark intangibles.

Proforma financial information is not presented because it is deemed immaterial to the Company s consolidated operations.

5. INVENTORIES

Inventories are stated at the lower of cost (weighted average cost) or market. Cost principally consists of the purchase price (adjusted for lower of cost or market), customs, duties, freight, insurance and commissions to buying agents.

Inventories consisted of the following as of:

	July 31, 2008 (in th	July 31, 2008 January 31, (in thousands)		
Finished goods	\$ 129,350	\$	134,888	
Raw materials and in process	3,783		1,543	
Total	\$ 133,133	\$	136,431	

6. MARKETABLE SECURITIES

Marketable securities consist of equity investments which are classified as available for sale. These investments are stated at fair value. Fair value is determined using quoted market prices in active markets for identical securities (Level 1 of the fair value hierarchy under SFAS No. 157.) The following is a summary of the investments cost, unrealized gains (losses) and estimated fair value:

	July 31, 2008 (in t	Janua (housands	ry 31, 2008
Equity investments:			
Cost, beginning of period	\$ 2,935	\$	2,935
Gross unrealized losses included in earnings	(1,983)		
Cost, end of period	952		2,935
Gross unrealized losses included in other comprehensive income	(223)		(1,754)
Estimated fair value	\$ 729	\$	1,181

During the second quarter, the Company determined that certain marketable securities which were classified as available for sale were deemed to be other than temporarily impaired due to the percentage and duration of the loss. Accordingly, an impairment in the amount of approximately \$2.0 million, before tax, was recognized for the three and six months ended July 31, 2008, to write down the investment in these marketable securities to their quoted market prices in active markets at July 31, 2008.

Included in accumulated other comprehensive income at July 31, 2008 and January 31, 2008, is the net loss, net of taxes, of \$0.1 million and \$1.1 million, respectively.

The Company has assessed its investment in equity securities available for sale and concluded that other than the events discussed above, no other events have occurred and no facts have been discovered with respect to such investments that would indicate an other than temporary impairment of the investments—value.

7. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of:

	July 31, 2008 (in th	Janua nousands)	ary 31, 2008
Furniture, fixture and equipment	\$ 74,308	\$	72,420
Buildings	19,348		22,336
Vehicles	880		795
Leasehold improvements	26,194		23,095
Land	9,163		9,435
	129,893		128,081
Less: accumulated depreciation and amortization	(55,639)		(49,127)
Total	\$ 74,254	\$	78,954

For the three months ended July 31, 2008 and 2007, depreciation and amortization expense relating to property and equipment amounted to \$3.6 million and \$3.1 million, respectively. For the six months ended July 31, 2008 and 2007, depreciation and amortization expense relating to property and equipment amounted to \$7.2 million and \$5.9 million, respectively.

8. LETTER OF CREDIT FACILITIES

Borrowings and availability under letter of credit facilities consist of the following as of:

	July 31, 2008 (in thou	-	ry 31, 2008
Total letter of credit facilities	\$ 154,653	\$	154,358
Outstanding letters of credit	(36,590)		(38,664)
Total credit available	\$ 118,063	\$	115,694

9. ADVERTISING AND RELATED COSTS

The Company s accounting policy relating to advertising and related costs is to expense these costs in the period incurred. Advertising and related costs were approximately \$5.0 million and \$4.0 million for the three months ended July 31, 2008 and 2007, respectively, and \$11.5 million and \$9.9 million for the six months ended July 31, 2008 and 2007, respectively, and are included in selling, general and administrative expenses.

10. UNEARNED REVENUE

During the first quarter of fiscal 2008, the Company collected approximately \$21.0 million in unearned royalty income and unearned advertising reimbursements on certain royalty licenses. These amounts will be recognized over the life of their respective licenses.

As of July 31, 2008 and January 31, 2008, the unearned royalty income short term portion of approximately \$1.4 million is included in unearned revenues, respectively. As of July 31, 2008 and January 31, 2008, the unearned advertising reimbursements short term portion of \$1.3 million is included in accrued expenses, respectively. The long term portion of approximately \$14.0 million and \$15.7 million is included in unearned revenues and other liabilities as of July 31, 2008 and January 31, 2008, respectively.

11. NET (LOSS) INCOME PER SHARE

Basic net (loss) income per share is computed by dividing net (loss) income by the weighted average shares of outstanding common stock. The calculation of diluted net (loss) income per share is similar to basic earnings per share except that the denominator includes potentially dilutive common stock. The potentially dilutive common stock included in the Company s computation of diluted net (loss) income per share includes the effects of stock options and unvested restricted shares as determined using the treasury stock method.

The following table sets forth the computation of basic and diluted net (loss) income per share:

	Three Months l 2008 (in t	2007	l, Six Months I 2008 cept per share	2007
Numerator:			· •	
Net (loss) income	\$ (5,379)	\$ 267	\$ 3,728	\$ 9,779
Denominator:				
Basic income per share - weighted average shares	14,777	14,691	14,632	14,675
Dilutive effect: stock options and unvested restricted stock		1,289	691	1,301
Diluted income per share - weighted average shares	14,777	15,980	15,323	15,976
Basic (loss) income per share	\$ (0.36)	\$ 0.02	\$ 0.25	\$ 0.67
Diluted (loss) income per share	\$ (0.36)	\$ 0.02	\$ 0.24	\$ 0.61
Antidilutive effect: (1)	2,154	78	104	83

12. COMPREHENSIVE INCOME (LOSS)

For the three and six months ended July 31, 2008 and 2007, comprehensive income was comprised of the following:

	Thre	ee Months I 2008 (in thou	2007	Months E 2008 (in tho	2007
Net (loss) income	\$	(5,379)	\$ 267	\$ 3,728	\$ 9,779
Foreign currency		(73)	601	(2,051)	1,069
Unrealized loss on marketable securities, net of tax		(256)	449	(282)	356
Reclassification adjustment, net of tax		1,239		1,239	
	\$	(4,469)	\$ 1,317	\$ 2,634	\$ 11,204

Accumulated other comprehensive income at July 31, 2008 and January 31, 2008 was comprised of the following:

July 31, 2008 January 31, 2008 (in thousands)

⁽¹⁾ Represents stock options to purchase shares of common stock and restricted stock that were not included in computing diluted (loss) income per share because their effects were antidilutive for the respective periods.

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Foreign currency Unrealized loss on marketable securities, net of tax	563 (139)	2,614 (1,096)
	\$ 424 \$	1,518

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13. RESTRICTED SHARES

The Company renewed its employment agreement with its Chairman of the Board of Directors and Chief Executive Officer during fiscal 2006. Effective February 1, 2008, the employment agreement was amended, to extend the expiration date to January 2013, increase the base salary to at least \$1.0 million and grant up to 375,000 performance based restricted shares, which are subject to certain conditions in the grant agreement. Such shares generally vest 100% on his 80th birthday, provided that he is still an employee of the Company on such date, and the Company has met certain performance criteria. In February 2008, 300,000 restricted shares were issued at an estimated value of \$5.4 million. This value will be recorded as compensation expense on a straight-line basis over the vesting period of the restricted shares.

The Company renewed its employment agreement with its President and Chief Operating Officer during fiscal 2006. Effective February 1, 2008, the employment agreement was amended, to extend the expiration date to January 2013, increase the base salary to at least \$1.0 million and grant up to 375,000 performance based restricted shares, which are subject to certain conditions in the grant agreement. Such shares generally vest 100% on his 60th birthday, provided that he is still an employee of the Company on such date, and the Company has met certain performance criteria. In February 2008, 300,000 restricted shares were issued at an estimated value of \$5.4 million. This value will be recorded as compensation expense on a straight-line basis over the vesting period of the restricted shares.

14. INCOME TAXES

Effective February 1, 2007, the Company adopted the provisions of Interpretation 48 (FIN 48), Accounting for Uncertainty in Income Taxes An Interpretation of FASB Statement No. 109. The adoption of FIN 48 did not have a material effect on its consolidated financial position or results of operations.

The Company or one of its subsidiaries files income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. The Company s U.S. federal income tax returns for 2004 through 2008 are open tax years. Additionally, the Company s U.S. federal income tax returns for 2000 though 2003 represent open tax years, but only to the extent of refund claims previously filed by the Company. The Company s state tax filings are subject to varying statutes of limitations. The Company s unrecognized state tax benefits are related to state tax returns open from 2003 through 2008, depending on each state s particular statute of limitation. As of July 31, 2008, the Company is undergoing a U.S. federal income tax examination for the 2004 tax year. Additionally, various state, local, and foreign income tax returns are also under examination by taxing authorities.

The Company had a \$3.9 million liability recorded for unrecognized tax benefits as of February 1, 2008, which included interest and penalties of \$0.6 million. The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income tax expense. The total amount of unrecognized tax benefits that, if recognized, would affect the effective tax rate is \$3.5 million, which includes interest and penalties of \$0.5 million. For the three and six months ended July 31, 2008, the total amount of unrecognized tax benefits increased by \$270,000 and \$235,000, respectively. The increase in the total amount of the unrecognized tax benefit for the three and six months ended July 31, 2008 included an increase in interest and penalties of \$36,000 and \$179,000, respectively.

It is reasonably possible that within the next twelve months the Company and the Internal Revenue Service will resolve some or all of the matters presently under U.S. federal income tax examination. Additionally, it is reasonably possible that within the next twelve months the Company may settle its voluntary disclosure process with the State of New Jersey. The Company does not currently anticipate that such resolutions will significantly increase or decrease tax expense within the next twelve months. Furthermore, the statute of limitations related to the Company s 2005 U.S. federal tax year will expire within the next twelve months. The lapse in the statute of limitations would be expected to decrease tax expense within the next twelve months. The expiration of the statute of limitations related to the Company s 2005 U.S. federal tax year could result in a tax benefit of up to approximately \$1.2 million.

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15. SENIOR CREDIT FACILITY

The following description of the terms of the senior credit facility with Wachovia Bank, National Association, as amended, does not purport to be complete, and is subject to, and qualified in its entirety by reference to, all the provisions of the senior credit facility: (i) the line is up to \$175 million; (ii) the inventory borrowing limit is \$90 million; (iii) the sublimit for letters of credit is up to \$60 million, (iv) the amount of letter of credit facilities permitted outside of the facility is \$110 million, and (v) the outstanding balance is due at the maturity date of February 1, 2009. Currently the senior credit facility is classified as a short term liability due to the February 1, 2009 maturity date.

Certain Covenants. The senior credit facility contains certain covenants, which, among other things, requires the Company to maintain a minimum EBITDA if availability falls below a certain minimum. It may restrict the Company s ability and the ability of the Company s subsidiaries to, among other things, incur additional indebtedness in certain circumstances, redeem or repurchase capital stock, make certain investments, or sell assets. The Company is prohibited from paying cash dividends under these covenants. The Company is currently in compliance with all of its covenants under the senior credit facility. The Company could be materially harmed if it violates any covenants as the lenders under the senior credit facility could declare all amounts outstanding thereunder, together with accrued interest, to be immediately due and payable. If the Company is unable to repay those amounts, the lenders could proceed against its assets. In addition, a violation could also constitute a cross-default under the Company s indenture and mortgage, resulting in all of its debt obligations becoming immediately due and payable, which it may not be able to satisfy.

Borrowing Base. Borrowings under the senior credit facility are limited under its terms to a borrowing base calculation, which generally restricts the outstanding balances to the lesser of either (1) the sum of (a) 85.0% of eligible receivables plus (b) 85.0% of its eligible factored accounts receivables up to \$50.0 million plus (c) the lesser of (i) the inventory loan limit of \$90 million, or (ii) the lesser of (A) 65.0% of eligible finished goods inventory, or (B) 85.0% of the net recovery percentage (as defined in the senior credit facility) of eligible inventory, or (2) the loan limit; and in each case minus (x) 35.0% of the amount of outstanding letters of credit for eligible inventory, (y) the full amount of all other outstanding letters of credit issued pursuant to the senior credit facility which are not fully secured by cash collateral, and (z) licensing reserves for which the Company is the licensee of certain branded products.

Interest. Interest on the principal balance under the senior credit facility accrues, at the Company s option, at either (a) its bank prime lending rate with adjustments depending upon the Company s quarterly average excess availability plus excess cash or leverage ratio or (b) 1.30% above the rate quoted by its bank as the average monthly Eurodollar Rate for 1-month Eurodollar deposits with 20 to 25 basis point adjustments depending upon its quarterly average excess availability plus excess cash and leverage ratio at the time of borrowing.

Security. As security for the indebtedness under the senior credit facility, the Company granted the lenders a first priority security interest in substantially all of its existing and future assets other than its trademark portfolio and real estate owned, including, without limitation, accounts receivable, inventory deposit accounts, general intangibles, equipment and capital stock or membership interests, as the case may be, of certain subsidiaries.

16. REAL ESTATE MORTGAGE

The Company s main administrative office, warehouse and distribution facility is a 240,000 square foot facility in Miami, Florida. The facility was partially financed with an \$11.6 million real estate mortgage loan. The real estate mortgage contains certain covenants and as of July 31, 2008, the Company was in compliance with these covenants. At July 31, 2008, the balance of the real estate mortgage loan totaled \$11.0 million. Interest is fixed at 7.123%. On August 18, 2008, the Company executed an extension commitment of the real estate mortgage loan extending the maturity until July 1, 2010.

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17. SEGMENT INFORMATION

In accordance with SFAS No. 131, Disclosure About Segments of an Enterprise and Related Information, the Company's principal segments are grouped between the generation of revenues from products and royalties. The Licensing segment derives its revenues from royalties associated from the use of its brand names, principally Perry Ellis, Jantzen, John Henry, Original Penguin, Gotcha, Farah, Savane, Pro Player, Manhattan, Munsingwear and Laundry by Shelli Segal. The Product segment derives its revenues from the design, import and distribution of apparel to department stores and other retail outlets, principally throughout the United States.

The Company allocates certain corporate selling, general and administrative expenses based primarily on the revenues generated by the segments.

	Three Months Ended July 31, 2008 2007 (in thousands)			Six Months Ended July 2 2008 2007 (in thousands)			2007	
Revenues:								
Product	\$	187,404	\$	188,890	\$	425,166	\$	411,509
Licensing		6,295		6,405		12,082		12,556
Total Revenues	\$	193,699	\$	195,295	\$	437,248	\$	424,065
Operating (Loss) Income:								
Product	\$	(7,261)	\$	(370)	\$	8,059	\$	15,841
Licensing		5,489		5,517		8,802		9,575
Total Operating (Loss) Income	\$	(1,772)	\$	5,147	\$	16,861	\$	25,416

18. BENEFIT PLAN

The Company sponsors a qualified pension plan. The following table provides the components of net benefit cost for the plan during the three and six months ended July 31, 2008 and 2007, respectively:

	ee Months 2008 (in tho	2	2007	Months E 2008 (in tho	2007
Service cost	\$ 63	\$	63	\$ 126	\$ 126
Interest cost	582		577	1,164	1,154
Expected return on plan assets	(705)		(729)	(1,410)	(1,458)
Amortization of net gain	(55)		(37)	(110)	(74)
Net periodic benefit cost	\$ (115)	\$	(126)	\$ (230)	\$ (252)

19. COMMITMENTS AND CONTINGENCIES

In January 2007, Victory International (USA) LLC (Victory) filed a lawsuit against the Company and other named defendants alleging fraud, interference with contract and other violations, in connection with the Company s rejection of consent to the request by Parlux Fragrances, Inc. to assign the Perry Ellis fragrance license to Victory. On August 8, 2008, the Company and Victory stipulated to the dismissal with prejudice of all claims and counterclaims that were or could have been asserted against each other in the action, with each party to bear its own attorneys fees and costs.

The Company is a party to certain pending legal proceedings arising in the normal course of business, including claims arising from the use of trademarks. The Company does not believe that the resolution of any pending claims will have a material adverse effect on its business, financial condition or results of operations.

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20. CONSOLIDATING CONDENSED FINANCIAL STATEMENTS

The Company and several of its subsidiaries (the Guarantors) have fully and unconditionally guaranteed the senior subordinated notes on a joint and several basis. The following are consolidating condensed financial statements, which present, in separate columns: Perry Ellis International, Inc., (Parent Only), the Guarantors on a combined, or where appropriate, consolidated basis, and the Non-Guarantors on a consolidated basis. Additional columns present eliminating adjustments and consolidated totals as of July 31, 2008 and January 31, 2008 and for the three and six months ended July 31, 2008 and 2007. The combined Guarantors are wholly owned subsidiaries of Perry Ellis International, Inc., and have fully and unconditionally guaranteed the senior subordinated notes payable on a joint and several basis. The Company has not presented separate financial statements and other disclosures concerning the combined Guarantors because management has determined that such information is not material to investors.

The consolidating condensed statement of cash flows for the six months ended July 31, 2007 has been restated to correct the presentation of the Parent Only cash and cash equivalents balances and transactions that are settled, on a net basis, through the Company s intercompany payables and receivables.

The Company had previously presented intercompany payables and receivables transactions between the Parent and its guarantor and non-guarantor subsidiaries as operating activities. These transactions should have been presented in financing activities. As these changes in the classification are eliminated in consolidation, there is no impact on the consolidated statement of cash flows for the six months ended July 31, 2007.

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PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING BALANCE SHEETS

AS OF JULY 31, 2008

(amounts in thousands)

	Parent Only	Guarantors	Non-Guarantors	Eliminations/ Reclassifications	Consolidated
ASSETS					
Current Assets:					
Cash and cash equivalents	\$	\$ 6,396	\$ 11,110	\$ (3,278)	\$ 14,228
Accounts receivable, net	776	105,171	8,592		114,539
Intercompany receivable	74,972			(74,972)	
Inventories		116,247	16,886		133,133
Other current assets	25,104	15,181	3,961	(11,957)	32,289
Total current assets	100,852	242,995	40,549	(90,207)	294,189
Property and equipment, net	15,736	54,526	3,992		74,254
Intangible assets		171,897	50,064		221,961
Investment in subsidiaries	278,126			(278,126)	
Other assets	4,383	2,027	65		6,475
	,	,			,
TOTAL	\$ 399,097	\$ 471,445	\$ 94,670	\$ (368,333)	\$ 596,879
TOTAL	ψ 333,037	Ψ 471,445	Ψ 24,070	ψ (500,555)	ψ 250,075
LIABILITIES & STOCKHOLDERS EQUITY Current Liabilities:					
Accounts payable, accrued expenses and other current	¢ 17.760	¢ 50.466	¢ 14.154	¢ (10.142)	¢ 72.240
liabilities	\$ 17,762	\$ 59,466	\$ 14,154	\$ (19,142)	\$ 72,240
Senior credit facility		22,298	21.077	(70.475)	22,298
Intercompany payable - Parent		50,598	21,877	(72,475)	
Total current liabilities	17,762	132,362	36,031	(91,617)	94,538
Notes payable	99,326	50,000			149,326
Other long term liabilities	129	53,150	10,927	3,907	68,113
other rong term natimates	12)	33,130	10,527	3,507	00,113
Total long-term liabilities	99,455	103,150	10,927	3,907	217,439
Total liabilities	117,217	235,512	46,958	(87,710)	311,977
	, ,	,-	- ,	(,,	, , , , ,
Minority interest			3,022		3,022
Stockholders equity	281,880	235,933	44,690	(280,623)	281,880
TOTAL	\$ 399,097	\$ 471,445	\$ 94,670	\$ (368,333)	\$ 596,879

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING BALANCE SHEETS

AS OF JANUARY 31, 2008

(amounts in thousands)

	Parent Only	Guarantors	Non-Guarantors	Eliminations/ Reclassifications	Consolidated
ASSETS					
Current Assets:					
Cash and cash equivalents	\$	\$ 8,105	\$ 8,727	\$ (3,472)	\$ 13,360
Accounts receivable, net	817	122,607	14,662		138,086
Intercompany receivable	84,607	8,094		(92,701)	
Inventories		126,357	10,074		136,431
Other current assets	13,052	14,739	631	(9,139)	19,283
Total current assets	98,476	279,902	34,094	(105,312)	307,160
Property and equipment, net	17,600	57,533	3,821		78,954
Intangible assets		142,592	50,064		192,656
Investment in subsidiaries	273,249			(273,249)	
Other	4,812	2,625	58		7,495
TOTAL	\$ 394,137	\$ 482,652	\$ 88,037	\$ (378,561)	\$ 586,265
LIABILITIES & STOCKHOLDERS EQUITY					
Current Liabilities:					
Accounts payable, accrued expenses and other current					
liabilities	\$ 21,275	\$ 74,060	\$ 10,473	\$ (16,518)	\$ 89,290
Intercompany payable - Parent		69,440	18,521	(87,961)	
Total current liabilities	21,275	143,500	28,994	(104,479)	89,290
Notes payable and senior credit facility	99,244	50,000			149,244
Other long term liabilities	91	54,060	12,853	3,907	70,911
Total long-term liabilities	99,335	104,060	12,853	3,907	220,155
Total liabilities	120,610	247,560	41,847	(100,572)	309,445
Minority interest			3,293		3,293
Stockholders equity	273,527	235,092	42,897	(277,989)	273,527
TOTAL	\$ 394,137	\$ 482,652	\$ 88,037	\$ (378,561)	\$ 586,265

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF INCOME

FOR THE THREE MONTHS ENDED JULY 31, 2008

(amounts in thousands)

	Parent Only	Guarantors	Non-Guarantors	Eliminations	Consolidated
Revenue	\$	\$ 173,097	\$ 20,602	\$	\$ 193,699
Gross profit		51,949	10,288		62,237
Operating loss	(11)	(246)	(1,515)		(1,772)
Impairment on marketable securities	1,983				1,983
Interest, minority interest and income taxes	(656)	3,302	(1,022)		1,624
Equity in earnings of subsidiaries, net	(4,041)			4,041	
Net loss	(5,379)	(3,548)	(493)	4,041	(5,379)

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF INCOME

FOR THE THREE MONTHS ENDED JULY 31, 2007

(amounts in thousands)

	Parent Only	Guarantors	Non-Guarantors	Eliminations	Consolidated
Revenue	\$	\$ 179,939	\$ 15,356	\$	\$ 195,295
Gross profit		53,144	8,577		61,721
Operating income	275	1,660	3,212		5,147
Interest, minority interest and income taxes	173	4,606	101		4,880
Equity in earnings (loss) of subsidiaries, net	165	(226)		61	
Net income (loss)	267	(3,172)	3,111	61	267

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF INCOME

FOR THE SIX MONTHS ENDED JULY 31, 2008

(amounts in thousands)

	Parent Only	Guarantors	Non-Guarantors	Eliminations	Consolidated
Revenue	\$	\$ 388,014	\$ 49,234	\$	\$ 437,248
Gross profit		120,506	26,298		146,804
Operating income	324	12,287	4,250		16,861
Impairment on marketable securities	1,983				1,983
Interest, minority interest and income taxes	(510)	11,254	406		11,150
Equity in earnings of subsidiaries, net	4,877			(4,877)	
Net income	3.728	1.033	3,844	(4,877)	3,728

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PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF INCOME

FOR THE SIX MONTHS ENDED JULY 31, 2007

(amounts in thousands)

	Parent Only	Guarantors	Non-Guarantors	Eliminations	Consolidated
Revenue	\$	\$ 390,716	\$ 33,349	\$	\$ 424,065
Gross profit		121,295	18,216		139,511
Operating income	275	17,695	7,446		25,416
Interest, minority interest and income taxes	177	14,750	710		15,637
Equity in earnings of subsidiaries, net	9,681	395		(10,076)	
Net income	9,779	3,340	6,736	(10,076)	9,779

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

FOR THE SIX MONTHS ENDED JULY 31, 2008

(amounts in thousands)

	Parent Only	Guarantors	Non-Guarantors	Eliminations/ Reclassifications	Consolidated
NET CASH (USED IN) PROVIDED BY	·				
OPERATING ACTIVITIES	\$ (14,283)	\$ 22,663	\$ 7,859	\$ 194	\$ 16,433
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchase of property and equipment		(4,170)	(498)		(4,668)
Reacquisition of license rights		(388)			(388)
Payment for assets acquired		(33,603)			(33,603)
NET CASH USED IN INVESTING ACTIVITIES		(38,161)	(498)		(38,659)
		(, - ,	(/		(, ,
CASH FLOWS FROM FINANCING ACTIVITIES:					
Borrowings from senior credit facility		177,729			177,729
Payments on senior credit facility		(155,431)			(155,431)
Payments on real estate mortgages		(215)	(999)		(1,214)
Purchase of treasury stock	(189)	, ,	, , ,		(189)
Payments on capital leases	(104)				(104)
Payment of loan to minority interest partner			(598)		(598)
Tax benefit from exercise of stock options	1,353				1,353
Intercompany transactions	11,675	(8,102)	(1,330)	(2,243)	
Proceeds from exercise of stock options	3,599				3,599
NET CASH PROVIDED BY (USED IN)					
FINANCING ACTIVITIES	16,334	13,981	(2,927)	(2,243)	25,145
Effect of exchange rate changes on cash and cash	,	,		(, ,	,
equivalents	(2,051)	(192)	(2,051)	2,243	(2,051)
·					

Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period		(1,709) 8,105		2,383 8,727	194 (3,472)		868 13,360
Cash and cash equivalents at beginning of period		6,103		0,727	(3,472)		13,300
Cash and cash equivalents at end of period	\$	\$ 6,396	\$	11,110	\$ (3,278)	\$	14,228

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

FOR THE SIX MONTHS ENDED JULY 31, 2007

(amounts in thousands)

	Parent Only		Guarantors		Non-Guarantors		Eliminations/ Reclassifications		Consolidated	
NET CASH (USED IN) PROVIDED BY										
OPERATING ACTIVITIES	\$ (8,12	26)	\$	57,544	\$	24,322	\$	1,786	\$	75,526
CASH FLOWS FROM INVESTING ACTIVITIES:										
Purchase of property and equipment	(4	13)		(8,196)		(384)				(8,623)
Proceeds on sale of marketable securities	32	21								321
Purchase of marketable securities	(67	72)								(672)
NET CASH USED IN INVESTING ACTIVITIES	(39	94)		(8,196)		(384)				(8,974)
	`	,		. , ,		. ,				() /
CASH FLOWS FROM FINANCING ACTIVITIES:										
Borrowings from senior credit facility	82,95	59		67,310						150,269
Payments on senior credit facility	,,		(211,458)						(211,458)
Payments on real estate mortgages				(206)		(43)				(249)
Payments on capital leases	(10)3)								(103)
Tax benefit from exercise of stock options	12	22								122
Intercompany transactions	(76,01	15)		93,975		(19,028)		1,068		
Proceeds from exercise of stock options	48	38								488
NET CASH PROVIDED BY (USED IN)										
FINANCING ACTIVITIES	7,45	51		(50,379)		(19,071)		1,068		(60,931)
Effect of exchange rate changes on cash and cash	ĺ							ĺ		, ,
equivalents	1,06	59				1,069		(1,069)		1,069
•										
Net increase (decrease) in cash and cash equivalents				(1,031)		5,936		1,785		6,690
Cash and cash equivalents at beginning of period				2,648		6,006		(4,140)		4,514
				,		-,		() - /		,-
Cash and cash equivalents at end of period	\$		\$	1.617	\$	11.942	\$	(2,355)	\$	11.204

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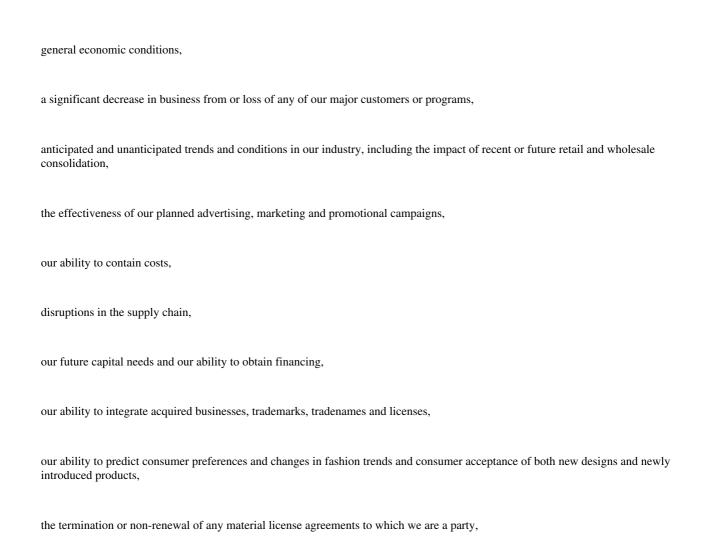
Item 2: Management s Discussion and Analysis of Financial Condition and Results of Operations

Unless the context otherwise requires, all references to Perry Ellis, the Company, we, us or our include Perry Ellis International, Inc. and its subsidiaries. This management s discussion and analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended January 31, 2008.

Forward Looking Statements

We caution readers that this report includes forward-looking statements as that term is used in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on current expectations rather than historical facts and they are indicated by words or phrases such as anticipate, could, may, might, potential, predict, should, estimate, expect, project, believe, intend, plan, envision contemplate, or will and similar words or phrases or corporate terminology. We have based such forward-looking statements on our current expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties and other factors that may cause actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements, many of which are beyond our control.

Some of the factors that could affect our financial performance, cause actual results to differ from our estimates, or underlie such forward-looking statements, are set forth in various places in this report. These factors include, but are not limited to:



changes in the costs of raw materials, labor and advertising,

our ability to carry out growth strategies including expansion in international and direct to consumer retail markets,

the level of consumer spending for apparel and other merchandise,

our ability to compete,

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exposure to foreign currency risk and interest rate risk,

possible disruption in commercial activities due to terrorist activity and armed conflict, and

other factors set forth in this report and in our other Securities and Exchange Commission (SEC) filings. You are cautioned not to place undue reliance on these forward-looking statements, which are valid only as of the date they were made. We undertake no obligation to update or revise any forward-looking statements to reflect new information or the occurrence of unanticipated events or otherwise.

Critical Accounting Policies

Included in the footnotes to the consolidated financial statements in our Annual Report on Form 10-K for the year ended January 31, 2008 is a summary of all significant accounting policies used in the preparation of our consolidated financial statements. We follow the accounting methods and practices as required by accounting principles generally accepted in the United States of America (GAAP). In particular, our critical accounting policies and areas we use judgment are in the areas of revenue recognition, the estimated collectability of accounts receivable, the recoverability of obsolete or overstocked inventory, the impairment of long-lived assets that are our trademarks, the recoverability of deferred tax assets, the measurement of retirement related benefits and stock-based compensation. We believe that there have been no significant changes to our critical accounting policies during the three and six months ended July 31, 2008, as compared to those we disclosed in Management s Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended January 31, 2008.

Results of Operations

The following is a discussion of the results of operations for the three and six months periods of the fiscal year ending January 31, 2009 (fiscal 2009) compared with the three and six months periods of the fiscal year ended January 31, 2008 (fiscal 2008).

Results of Operations three and six months ended July 31, 2008 compared to three and six months ended July 31, 2007.

Net sales. Net sales for the three months ended July 31, 2008 were \$187.4 million, a decrease of \$1.5 million, or 0.8%, from \$188.9 million for the three months ended July 31, 2007. Overall we had a slight decline in total revenue due to reductions in our bottoms replenishment business of approximately \$9.0 million, the loss of approximately \$6.0 million from multiple retailers declaring bankruptcy and shipping issues with a third party logistics provider which affected \$3.0 million in deliveries for our Perry Ellis brand, which were subsequently shipped in the 3rd quarter. These reductions were partially offset by our continued organic growth in our swim, Perry Ellis Collection, golf, and Hispanic lines. Additionally, net sales for fiscal 2009 include approximately \$7.6 million due to the acquisition of the C&C California and Laundry by Shelli Segal brands during the first quarter of fiscal 2009.

Net sales for the six months ended July 31, 2008 were \$425.2 million, an increase of \$13.7 million, or 3.3%, from \$411.5 million for the six months ended July 31, 2007. This increase was primarily driven by organic growth of several of our platforms golf lifestyle, Perry Ellis collection, swim, and our Hispanic brands. Additionally, net sales for fiscal 2009 include approximately \$16.7 million due to the acquisition of the C&C California and Laundry by Shelli Segal brands during the first quarter of fiscal 2009. The increase was partially offset by a planned reduction of \$21.0 million in our bottoms private label and replenishment business and the second quarter factors described above.

Royalty income. Royalty income for the three months ended July 31, 2008 was \$6.3 million, a decrease of \$0.1 million, or 1.6%, from \$6.4 million for the three months ended July 31, 2007. Royalty income for the six months ended July 31, 2008 was \$12.1 million, a decrease of \$0.5 million, or 4.0%, from \$12.6 million for the six months ended July 31, 2007. The decreases were due primarily to the termination of the Gotcha license in Europe offset by the benefit of new licenses added in the categories of outerwear, fragrances, and dress shirts.

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Gross profit. Gross profit was \$62.2 million for the three months ended July 31, 2008, an increase of \$0.5 million, or 0.8%, from \$61.7 million for the three months ended July 31, 2007. Gross profit was \$146.8 million for the six months ended July 31, 2008, as compared to \$139.5 million for six months ended July 31, 2007, an increase of 5.2%.

As a percentage of total revenue, gross profit margins were 32.1% for the three months ended July 31, 2008, as compared to 31.6% for the three months ended July 31, 2007, an increase of 52 basis points. The improvement in the gross profit percentage was positively impacted by the reduction of the bottom s private label replenishment programs, improved wholesale margins due to increases in our branded businesses, and the addition of the C&C California and Laundry by Shelli Segal brands, despite our decrease in royalty income. As a percentage of total revenue, gross profit margins were 33.6% for the six months ended July 31, 2008, as compared to 32.9% for the six months ended July 31, 2007, an increase of 68 basis points. The improvement in the gross profit percentage came from the factors described above.

The wholesale gross profit margin (which exclude the impact of royalty income) for the three months ended July 31, 2008 was 29.9% as compared to 29.3%, for the three months ended July 31, 2007. The wholesale gross profit margin percentage increased for the six months ended July 31, 2008, to 31.7%, as compared to 30.9% for the six months ended July 31, 2007, with this improvement primarily attributable to the positive impact of the reduction of the bottom s private label replenishment programs, improved wholesale margins due to increases in our branded businesses, and the addition of the C&C California and Laundry by Shelli Segal brands.

Selling, general and administrative expenses. Selling, general and administrative expenses for the three months ended July 31, 2008 was \$60.3 million, an increase of \$6.9 million, or 12.9%, from \$53.4 million for the three months ended July 31, 2007. As a percentage of total revenues, selling, general and administrative expenses was 31.1% for the three months ended July 31, 2008, as compared to 27.3% for the three months ended July 31, 2007. The increase in selling, general and administrative expenses, on a dollar and percentage basis, is attributed to additional costs related to our continued investment into the boys, action sports, E-commerce and retail businesses, as well as certain costs associated with the expansion of the women s contemporary business. Additionally, we made substantial management changes in the UK during fiscal 2009 and are in the process of repositioning our European business, which has caused us to incur additional expenses.

Selling, general and administrative expenses for the six months ended July 31, 2008, was \$122.6 million, an increase of \$14.6 million, or 13.5%, from \$108.0 million for the six months ended July 31, 2007. As a percentage of total revenues, selling, general and administrative expenses was 28.0% for the six months ended July 31, 2008, as compared to 25.5% for the six months ended July 31, 2007. The increase in selling, general and administrative expenses, on a dollar basis, is attributed to additional costs related to our continued investment into the boys, action sports, E-commerce and retail businesses, as well as certain costs associated with the expansion of the women s contemporary business and the closure of our Winnsboro warehouse. Additionally, we made substantial management changes in the UK during fiscal 2009 and are in the process of repositioning our European business, which has caused us to incur additional expenses.

Depreciation and amortization. Depreciation and amortization for the three months ended July 31, 2008 was \$3.7 million, an increase of \$0.5 million, or 15.6%, from \$3.2 million for the three months ended July 31, 2007. Depreciation and amortization for the six months ended July 31, 2008, was \$7.3 million, an increase of \$1.2 million, or 19.7%, from \$6.1 million for the six months ended July 31, 2007. The increase is primarily due to the increase in property and equipment, primarily from our Oracle retail system and our continued expansion in retail stores.

Impairment on marketable securities. During the second quarter of fiscal 2009, we determined that certain marketable securities which were classified as available for sale were deemed to be other than temporarily impaired. Accordingly, an impairment in the amount of approximately \$2.0 million was recognized for the three and six months ended July 31, 2008.

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Interest expense. Interest expense for the three months ended July 31, 2008, was \$4.3 million, a decrease of \$0.3 million, or 6.5%, from \$4.6 million for the three months ended July 31, 2007. Interest expense for the six months ended July 31, 2008, was \$8.8 million, a decrease of \$1.0 million, or 10.2%, from \$9.8 million for the six months ended July 31, 2007. The overall decrease in interest expense is primarily attributable to the reduction of the average balance and average rate in our senior credit facility. We began the first fiscal quarter of 2009 with no borrowings on the senior credit facility and ended the second quarter with \$22.3 million as of July 31, 2008.

Income taxes. The income tax benefit for the three months ended July 31, 2008, was (\$2.7) million, a \$2.9 million decrease as compared to a \$0.2 million tax provision for the three months ended July 31, 2007. For the three months ended July 31, 2008, our effective tax rate was 33.1% as compared to 34.7% for the three months ended July 31, 2007. The primary reason for the decrease in the effective tax rate was due to our increase in international operations, which experience a lower tax rate.

Our income tax provision for the six months ended July 31, 2008 was \$2.0 million, a \$3.6 million decrease as compared to \$5.6 million for the six months ended July 31, 2007. For the six months ended July 31, 2008, our effective tax rate was 33.5% as compared to 35.7% for the six months ended July 31, 2007. The decrease in the tax rate is attributed to the total amount of unrecognized tax benefits decreasing during the first half of fiscal 2009, our increase in international operations, which experience a lower tax rate and the slight adjustment of our Federal net operating losses and the associated deferred tax asset during the first half of fiscal 2008.

Net (*loss*) *income*. The net (loss) for the three months ended July 31, 2008 was (\$5.4) million, a decrease of \$5.7 million, as compared to the net income of \$0.3 million for the three months ended July 31, 2007. Net income for the six months ended July 31, 2008 was \$3.7 million, a decrease of \$6.1 million, or 62.2%, as compared to net income of \$9.8 million for the six months ended July 31, 2007. The changes in operating results were due to the items described above.

Liquidity and Capital Resources

We rely primarily upon cash flow from operations and borrowings under our senior credit facility and letter of credit facilities to finance our operations, acquisitions and capital expenditures. We believe that as a result of the growth in our business, our working capital requirements will increase during the last half of the fiscal year, as a result of planned increases in sales. As of July 31, 2008, our total working capital was \$199.7 million as compared to \$217.9 million as of January 31, 2008. The decrease in working capital is primarily a result of the decrease in accounts receivable, offset by the increase in current liabilities. Our senior credit facility is currently classified as a short term liability due to its maturity date. We are currently reviewing our alternatives for refinancing our senior credit facility. We believe that our cash flows from operations and available borrowings under our senior credit facility and letter of credit facilities are sufficient to meet our working capital needs. We also believe that our real estate assets which have a net book value of \$28.4 million at July 31, 2008, have a higher market value. These real estate assets provide us with additional capital resources. Additional borrowings against these real estate assets, however would be subject to certain loan to value criteria established by lending institutions. Currently we have mortgage loans on these properties totaling \$25.4 million.

Net cash provided by operating activities was \$16.4 million for the six months ended July 31, 2008, as compared to net cash provided by operating activities of \$75.5 million for the six months ended July 31, 2007. The decrease of \$59.1 million in the level of cash provided by operating activities for the six months ended July 31, 2008, as compared to the six months ended July 31, 2007, is primarily attributable to a decrease in accounts receivable of \$22.9 million due to our collection efforts, and a decrease in inventory of \$10.2 million due to improved inventory planning; offset by the reduction of accounts payable, accrued expenses and other liabilities in the amount of \$20.7 million and the increase of prepaid taxes of \$9.6 million. For the six months ended July 31, 2007, accounts receivable decreased \$57.6 million due to stronger collection efforts, inventory decreased by \$3.2 million, and unearned revenue increased by \$18.2 million; offset by the reduction of accounts payable, accrued expenses and other liabilities in the amount of \$16.5 million.

Net cash used in investing activities was \$38.7 million for the six months ended July 31, 2008, as compared to net cash used in investing activities of \$9.0 million for the six months ended July 31, 2007. The net cash used during the first half of Fiscal 2009 primarily reflects the purchase of property and equipment in the amount of \$4.7 million and the acquisition of the C&C California and Laundry by Shelli Segal brands and inventory for \$33.6 million, as compared to net cash used during the first half of Fiscal 2008 for

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the purchase of property and equipment in the amount of \$8.6 million and marketable securities in the amount of \$0.7 million, offset by the proceeds from the sale of marketable securities in the amount of \$0.3 million. We anticipate capital expenditures during fiscal 2009 of \$14 million in technology and systems, retail stores, and other expenditures.

Net cash provided by financing activities for the six months ended July 31, 2008, was \$25.1 million, as compared to net cash used in financing activities for the six months ended July 31, 2007 of \$60.9 million. The net cash provided during the first half of fiscal 2009 primarily reflects the net borrowings on our senior credit facility of \$22.3 million and the proceeds received from the exercise of stock options of \$3.6 million, offset by the payments of \$1.2 million on our mortgages, purchase of treasury stock of \$0.2 million and a payment of a loan to a minority interest partner of \$0.6 million. The net cash used during the first half of Fiscal 2008 primarily reflects the net payments on our senior credit facility of \$61.2 million. The use of cash was offset by proceeds received from the exercise of stock options of \$0.5 million. The Board of Directors has approved a stock repurchase program, which authorizes us to continue to repurchase up to \$20 million of our common stock for cash over the next three months. Although the Board of Directors allocated a maximum of \$20 million to carry out the program, we are not obligated to purchase any specific number of outstanding shares, and will reevaluate the program on an ongoing basis. Purchases under this plan have amounted to \$4.3 million through July 31, 2008.

Acquisitions

On February 4, 2008, we completed the acquisition of the C&C California and Laundry by Shelli Segal brands and related assets from Liz Claiborne Inc. The acquisition was financed through existing cash and borrowings under our existing credit facility. The transaction was valued at \$34.0 million.

Senior Credit Facility

The following is a description of the terms of our senior credit facility with Wachovia Bank, National Association, as amended, and does not purport to be complete and is subject to, and qualified in its entirety by reference to, all the provisions of the senior credit facility: (i) the line is up to \$175 million; (ii) the inventory borrowing limit is \$90 million; (iii) the sublimit for letters of credit is up to \$60 million; (iv) the amount of letter of credit facilities available outside of the facility is \$110 million and (v) the outstanding balance is due at the maturity date of February 1, 2009. Currently the senior credit facility is classified as a short term liability due to the February 1, 2009 maturity date.

Certain Covenants. The senior credit facility contains certain covenants, which, among other things, requires us to maintain a minimum EBITDA if availability falls below a certain minimum. It may restrict our ability and the ability of our subsidiaries to, among other things, incur additional indebtedness in certain circumstances, redeem or repurchase capital stock, make certain investments, or sell assets. We are prohibited from paying cash dividends under these covenants. We are currently in compliance with all of our covenants under the senior credit facility. We could be materially harmed if we violate any covenants as the lenders under the senior credit facility could declare all amounts outstanding thereunder, together with accrued interest, to be immediately due and payable. If we are unable to repay those amounts, the lenders could proceed against our assets. In addition, a violation could also constitute a cross-default under the indenture and mortgage, resulting in all of our debt obligations becoming immediately due and payable, which we may not be able to satisfy.

Borrowing Base. Borrowings under the senior credit facility are limited under its terms to a borrowing base calculation, which generally restricts the outstanding balances to the lesser of either (1) the sum of (a) 85.0% of eligible receivables plus (b) 85.0% of our eligible factored accounts receivables up to \$50.0 million plus (c) the lesser of (i) the inventory loan limit, or (ii) the lesser of (A) 65.0% of eligible finished goods inventory, or (B) 85.0% of the net recovery percentage (as defined in the senior credit facility) of eligible inventory, or (2) the loan limit; and in each case minus (x) 35.0% of the amount of outstanding letters of credit for eligible inventory, (y) the full amount of all other outstanding letters of credit issued pursuant to the senior credit facility which are not fully secured by cash collateral, and (z) licensing reserves for which we are the licensee of certain branded products.

Interest. Interest on the principal balance under the senior credit facility accrues, at our option, at either (a) our bank prime lending rate with adjustments depending upon our quarterly average excess availability plus excess cash or leverage ratio or

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(b) 1.30% above the rate quoted by our bank as the average monthly Eurodollar Rate for 1-month Eurodollar deposits with 20 to 25 basis point adjustments depending upon our quarterly average excess availability plus excess cash and leverage ratio at the time of borrowing.

Security. As security for the indebtedness under the senior credit facility, we granted the lenders a first priority security interest in substantially all of our existing and future assets other than our trademark portfolio and real estate owned, including, without limitation, accounts receivable, inventory deposit accounts, general intangibles, equipment and capital stock or membership interests, as the case may be, of certain subsidiaries.

Letter of Credit Facilities

As of July 31, 2008, we maintained five U.S. dollar letter of credit facilities totaling \$150.0 million, one letter of credit facility totaling \$3.7 million utilized by our Canadian joint venture, and one letter of credit facility totaling \$1.0 million utilized by our United Kingdom subsidiary. Each letter of credit is secured primarily by the consignment of merchandise in transit under that letter of credit and certain subordinated liens on our assets. As of July 31, 2008, there was \$118.1 million available under existing letter of credit facilities.

\$150 Million Senior Subordinated Notes Payable

In fiscal 2004, we issued \$150 million 8 ⁷/8% senior subordinated notes due September 15, 2013. The proceeds of this offering were used to redeem previously issued \$100 million 12 ¹/4% senior subordinated notes and to pay down the outstanding balance of the senior credit facility at that time. The proceeds to us were \$146.8 million yielding an effective interest rate of 9.1%.

Certain Covenants. The indenture governing the senior subordinated notes contains certain covenants which restrict our ability and the ability of our subsidiaries to, among other things, incur additional indebtedness in certain circumstances, redeem or repurchase capital stock, make certain investments, or sell assets. We are currently in compliance with all of the covenants in this indenture. We are prohibited from paying cash dividends under these covenants. We could be materially harmed if we violate any covenants because the indenture s trustee could declare the outstanding notes, together with accrued interest, to be immediately due and payable, which we may not be able to satisfy. In addition, a violation could also constitute a cross-default under the senior credit facility, the letter of credit facilities, and the real estate mortgage loan resulting in all of our debt obligations becoming immediately due and payable, which we may not be able to satisfy.

Real Estate Mortgage Loans

In fiscal 2003, we acquired our main administrative office, warehouse and distribution facility in Miami and partially financed the acquisition of the facility with an \$11.6 million mortgage loan. The real estate mortgage loan contains certain covenants. We are currently in compliance with all of our covenants under the real estate mortgage. We could be materially harmed if we violate any covenants because the lender under the real estate mortgage loan could declare all amounts outstanding thereunder to be immediately due and payable, which we may not be able to satisfy. In addition, a violation could constitute a cross-default under our senior credit facility, the letter of credit facilities and indenture relating to our senior subordinated notes resulting in all our of debt obligations becoming immediately due and payable, which we may not be able to satisfy. Interest is fixed at 7.123%. On August 18, 2008, we executed an extension commitment of the real estate mortgage loan extending the maturity until July 1, 2010.

In October 2005, we acquired three administrative office units in a building in Beijing, China. The aggregate purchase price was \$2.3 million, including closing costs. These purchases were partially financed with three variable interest mortgage loans totaling \$1.2 million dollars in the aggregate. During March 2008 we paid off the three variable interest mortgage loans.

In June 2006, we entered into a mortgage loan for \$15 million secured by our Tampa facility. The loan is due on June 7, 2016. Principal and interest of \$297,000 are due quarterly based on a 20 year amortization with the outstanding principal due at maturity. Interest is set at 6.25% for the first five years, at which point it will be reset based on the terms and conditions of the promissory note.

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Off-Balance Sheet Arrangements

We are not a party to any off-balance sheet arrangements as defined by applicable GAAP and SEC rules.

Effects of Inflation and Foreign Currency Fluctuations

We do not believe that inflation or foreign currency fluctuations significantly affected our results of operations for the three and six months ended July 31, 2008.

Item 3: Quantitative and Qualitative Disclosures about Market Risks

The market risk inherent in our financial statements represents the potential changes in the fair value, earnings or cash flows arising from changes in interest rates. We manage this exposure through regular operating and financing activities and, when deemed appropriate, through the use of derivative financial instruments. Our policy allows the use of derivative financial instruments for identifiable market risk exposure, including interest rate. Currently we have no derivative financial contracts.

Other

Our current exposure to foreign exchange risk is not significant and accordingly, we have not entered into any transactions to hedge against those risks.

Item 4: Controls and Procedures

We carried out an evaluation, under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based upon this evaluation, our Chairman of the Board and Chief Executive Officer and our Chief Financial Officer concluded that both our disclosure controls and procedures and our internal controls and procedures were effective as of July 31, 2008 in timely alerting them to material information required to be included in our periodic SEC filings, that information required to be disclosed by us in these periodic filings was recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that our internal controls were effective as of July 31, 2008 to provide reasonable assurance that our financial statements were fairly presented in conformity with generally accepted accounting principles.

There were no changes in our internal control over financial reporting during the quarter ended July 31, 2008 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. During the second quarter we upgraded our accounting software from Oracle Version 11.5.10 to Oracle Version 12.0.4. Under the new version our internal controls over financial reporting remained unchanged.

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PART II: OTHER INFORMATION

ITEM 1. Legal Proceedings

In January 2007, Victory International (USA) LLC (Victory) filed a lawsuit against us and other named defendants alleging fraud, interference with contract and other violations, in connection with our rejection of consent to the request by Parlux Fragrances, Inc. to assign the Perry Ellis fragrance license to Victory. On August 8, 2008, we and Victory stipulated to the dismissal with prejudice of all claims and counterclaims that were or could have been asserted against each other in the action, with each party to bear its own attorneys fees and costs.

ITEM 4. Submission of Matters to a Vote of Security Holders

- (a) The annual meeting of shareholders was held on Thursday, June 12, 2008.
- (b) The following individual was elected a director until the 2011 Annual Meeting of Shareholders and until his successor is duly elected and qualified.

Joseph Natoli FOR WITHHELD 14,386,744 299,585

(c) The following individual was elected a director until the 2009 Annual Meeting of Shareholders and until his successor is duly elected and qualified.

Ronald L. Buch FOR WITHHELD 14,282,440 403,889

The term of office of each of the following directors continued after the meeting:

George Feldenkreis Joseph P. Lacher

Oscar Feldenkreis Joe Arriola

Gary Dix

Leonard Miller

(d) The shareholders ratified the appointment by the Audit Committee of Perry Ellis board of directors of Deloitte & Touche LLP to serve as Perry Ellis independent auditors for the fiscal year ending January 31, 2009.

 FOR
 AGAINST
 ABSTAIN

 14,570,828
 105,746
 9,755

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(e) The shareholders approved the amendment and restatement of the Company s 2005 long-term Incentive Compensation Plan.

FOR	AGAINST	ABSTAIN	NOT VOTED
7,281,606	6,006,531	5,036	1,393,156

ITEM 6. Exhibits Index to Exhibits

Exhibit Number 31.1	Description Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a).
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a).
32.1	Certification of Chief Executive Officer pursuant to Section 1350.
32.2	Certification of Chief Financial Officer pursuant to Section 1350.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Perry Ellis International, Inc.

September 5, 2008

By: /S/ THOMAS D AMBROSIO

Thomas D Ambrosio, Interim Chief Financial Officer

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Exhibit Index

Exhibit	
Number	Description
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a).
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a).
32.1	Certification of Chief Executive Officer pursuant to Section 1350.
32.2	Certification of Chief Financial Officer pursuant to Section 1350.

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