

INTERNATIONAL SPEEDWAY CORP  
Form 10-Q  
April 03, 2012

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

☒ **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended February 29, 2012

OR

☐ **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**INTERNATIONAL SPEEDWAY CORPORATION**

(Exact name of registrant as specified in its charter)

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**FLORIDA**  
(State or other jurisdiction

**O-2384**  
(Commission

**59-0709342**  
(I.R.S. Employer

of incorporation)

File Number)

Identification No.)

**ONE DAYTONA BOULEVARD,**

**DAYTONA BEACH, FLORIDA**  
(Address of principal executive offices)

**32114**  
(Zip code)

**Registrant's telephone number, including area code: (386) 254-2700**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES ☒ NO ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). ☒

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐ (Do not check if a smaller reporting company)

Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES ☐ NO ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date:

Class A Common Stock

26,133,623 shares

as of February 29, 2012

Class B Common Stock

20,120,890 shares

as of February 29, 2012

**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****INTERNATIONAL SPEEDWAY CORPORATION****Consolidated Balance Sheets**

	November 30, 2011	February 29, 2012
	(Unaudited)	
	(In Thousands, Except Share and Per Share Amounts)	
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 110,078	\$ 98,742
Receivables, less allowance of \$1,000 in 2011 and 2012, respectively	36,098	89,859
Inventories	2,481	4,542
Income taxes receivable	5,914	
Deferred income taxes	3,949	2,487
Prepaid expenses and other current assets	6,875	15,433
Total Current Assets	165,395	211,063
Property and Equipment, net of accumulated depreciation of \$647,905 and \$663,081, respectively	1,371,776	1,366,356
Other Assets:		
Equity investments	100,137	150,402
Intangible assets, net	178,701	178,689
Goodwill	118,791	118,791
Other	9,839	7,745
	407,468	455,627
Total Assets	\$ 1,944,639	\$ 2,033,046
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities:		
Current portion of long-term debt	\$ 2,264	\$ 2,275
Accounts payable	17,917	19,034
Deferred income	46,209	94,278
Income taxes payable	1,212	1,750
Current tax liabilities	4,178	755
Other current liabilities	17,856	17,724
Total Current Liabilities	89,636	135,816
Long-Term Debt	313,888	343,740
Deferred Income Taxes	315,659	318,750
Long-Term Tax Liabilities	1,784	1,911
Long-Term Deferred Income	10,087	11,707
Other Long-Term Liabilities	1,119	1,314
Commitments and Contingencies		
Shareholders' Equity:		
Class A Common Stock, \$.01 par value, 80,000,000 shares authorized; 26,352,759 and 25,972,202 issued and outstanding in 2011 and 2012, respectively	264	260

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Class B Common Stock, \$.01 par value, 40,000,000 shares authorized; 20,145,871 and 20,120,890 issued and outstanding in 2011 and 2012, respectively	200	200
Additional paid-in capital	445,005	442,090
Retained earnings	772,938	783,016
Accumulated other comprehensive loss	(5,941)	(5,758)
<b>Total Shareholders' Equity</b>	<b>1,212,466</b>	<b>1,219,808</b>
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$ 1,944,639</b>	<b>\$ 2,033,046</b>

**See accompanying notes**

## INTERNATIONAL SPEEDWAY CORPORATION

## Consolidated Statements of Operations

	Three Months Ended	
	February 28, 2011	February 29, 2012
	(Unaudited)	
	(In Thousands, Except Share and Per Share Amounts)	
REVENUES:		
Admissions, net	\$ 36,080	\$ 32,526
Motorsports related	97,992	80,746
Food, beverage and merchandise	12,054	11,045
Other	2,559	3,081
	148,685	127,398
EXPENSES:		
Direct:		
Prize and point fund monies and NASCAR sanction fees	31,923	25,252
Motorsports related	24,464	21,965
Food, beverage and merchandise	8,759	7,737
General and administrative	22,166	23,236
Depreciation and amortization	19,146	19,459
Impairment of long-lived assets	2,872	50
	109,330	97,699
Operating income	39,355	29,699
Interest income	26	27
Interest expense	(3,842)	(3,437)
Equity in net loss from equity investments	(226)	(301)
Other		839
Income from continuing operations before income taxes	35,313	26,827
Income taxes	13,878	9,688
Net income	\$ 21,435	\$ 17,139
Earnings per share:		
Basic and diluted	\$ 0.45	\$ 0.37
Basic weighted average shares outstanding	48,032,747	46,391,006
Diluted weighted average shares outstanding	48,038,843	46,395,912
Comprehensive income	\$ 21,544	\$ 17,322

See accompanying notes.

**INTERNATIONAL SPEEDWAY CORPORATION**
**Consolidated Statement of Shareholders' Equity**

	Class A Common Stock \$.01 Par Value	Class B Common Stock \$.01 Par Value	Additional Paid-in Capital	Retained Earnings (Unaudited) (In Thousands)	Accumulated Other Comprehensive Loss	Total Shareholders' Equity
Balance at November 30, 2011	\$ 264	\$ 200	\$ 445,005	\$ 772,938	\$ (5,941)	\$ 1,212,466
Activity 12/1/11 - 2/29/12:						
Net income				17,139		17,139
Comprehensive income					183	183
Reacquisition of previously issued common stock	(4)		(3,234)	(7,061)		(10,299)
Stock-based compensation			319			319
Balance at February 29, 2012	\$ 260	\$ 200	\$ 442,090	\$ 783,016	\$ (5,758)	\$ 1,219,808

See accompanying notes.

## INTERNATIONAL SPEEDWAY CORPORATION

## Consolidated Statements of Cash Flows

	Three Months Ended	
	February 28, 2011	February 29, 2012
	(Unaudited)	
	(In Thousands)	
OPERATING ACTIVITIES		
Net income	\$ 21,435	\$ 17,139
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	19,146	19,459
Stock-based compensation	320	319
Amortization of financing costs	306	349
Deferred income taxes	10,150	6,413
Loss from equity investments	226	301
Impairment of long-lived assets, non-cash	2,872	50
Other, net	13	(804)
Changes in operating assets and liabilities:		
Receivables, net	(77,240)	(53,761)
Inventories, prepaid expenses and other assets	(5,260)	(10,499)
Accounts payable and other liabilities	5,931	1,280
Deferred income	38,240	49,689
Income taxes	3,635	1,296
Net cash provided by operating activities	19,774	31,231
INVESTING ACTIVITIES		
Capital expenditures	(11,699)	(12,796)
Equity investments and advances to affiliate	(311)	(50,566)
Other, net		1,250
Net cash used in investing activities	(12,010)	(62,112)
FINANCING ACTIVITIES		
Payment under credit facility	(52,000)	
Proceeds from credit facility		30,000
Payment of long-term debt	(149)	(156)
Proceeds from long-term debt	65,000	
Deferred financing fees	(424)	
Exercise of Class A common stock options	51	
Reacquisition of previously issued common stock	(2,394)	(10,299)
Net cash provided by financing activities	10,084	19,545
Net increase (decrease) in cash and cash equivalents	17,848	(11,336)
Cash and cash equivalents at beginning of period	84,166	110,078
Cash and cash equivalents at end of period	\$ 102,014	\$ 98,742

See accompanying notes.

## International Speedway Corporation

## Notes to Consolidated Financial Statements

February 29, 2012

(Unaudited)

**1. Basis of Presentation**

The accompanying consolidated financial statements have been prepared in compliance with Rule 10-01 of Regulation S-X and accounting principles generally accepted in the United States but do not include all of the information and disclosures required for complete financial statements. The balance sheet at November 30, 2011, has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. The statements should be read in conjunction with the consolidated financial statements and notes thereto included in the latest annual report on Form 10-K for International Speedway Corporation and its wholly-owned subsidiaries (the Company or ISC). In management's opinion, the statements include all adjustments which are necessary for a fair presentation of the results for the interim periods. All such adjustments are of a normal recurring nature.

*Reclassifications.* Certain prior year amounts in the Consolidated Balance Sheets have been reclassified to conform to the current year presentation.

Unless indicated otherwise, all disclosures in the notes to the consolidated financial statements relate to continuing operations.

Because of the seasonal concentration of racing events, the results of operations for the three months ended February 28, 2011 and February 29, 2012 are not indicative of the results to be expected for the year.

**2. New Accounting Pronouncements**

In June 2011, FASB issued ASU 2011-05, Comprehensive Income (Topic 220): Presentation of Comprehensive Income. The objective of this Update is to improve the comparability, consistency, and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. To increase the prominence of items reported in other comprehensive income and to facilitate convergence of U.S. generally accepted accounting principles and International Financial Reporting Standards, the FASB decided to eliminate the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity, among other amendments in this Update. The amendments require that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In the two-statement approach, the first statement should present total net income and its components followed consecutively by a second statement that should present total other comprehensive income, the components of other comprehensive income, and the total of comprehensive income. For public entities, the amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. Early adoption is permitted, because compliance with the amendments is already permitted. The amendments do not require any transition disclosures. The Company has adopted this provision in fiscal 2012.

**3. Earnings Per Share**

The following table sets forth the computation of basic and diluted earnings per share for the three months ended February 28, 2011 and February 29, 2012 (in thousands, except share and per share amounts):

	Three Months Ended	
	February 28, 2011	February 29, 2012
Basic and diluted:		
Net income	\$ 21,435	\$ 17,139
Basic earnings per share denominator:		
Weighted average shares outstanding	48,032,747	46,391,006



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Basic earnings per share:

Net income	\$	0.45	\$	0.37
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	Three Months Ended	
	February 28, 2011	February 29, 2012
Diluted earnings per share denominator:		
Weighted average shares outstanding	48,032,747	46,391,006
Common stock options	6,096	4,906
Diluted weighted average shares outstanding	48,038,843	46,395,912
Diluted earnings per share:		
Net income	\$ 0.45	\$ 0.37
Anti-dilutive shares excluded in the computation of diluted earnings per share	269,241	243,960

#### 4. Equity and Other Investments

##### *Hollywood Casino at Kansas Speedway*

In February 2012, Kansas Entertainment, LLC, ( *Kansas Entertainment* ) a 50/50 joint venture of Penn Hollywood Kansas, Inc. ( *Penn* ), a subsidiary of Penn National Gaming, Inc. and Kansas Speedway Development Corporation ( *KSDC* ), a wholly owned indirect subsidiary of ISC, opened the Hollywood-themed and branded destination entertainment facility, overlooking turn two of Kansas Speedway.

The Hollywood Casino at Kansas Speedway features a 95,000 square foot casino with 2,000 slot machines and 52 table games (including 12 poker tables), a 1,253 space parking structure as well as a sports-themed bar, dining and entertainment options. Kansas Entertainment is funding the development with equity contributions from each partner. KSDC and Penn shared equally in the cost of developing and constructing the facility. The Company currently estimates that its share of capitalized development costs for the project, excluding its contribution of land, will be approximately \$145.0 million. Through February 29, 2012, the Company has funded approximately \$134.3 million of these capitalized development costs. In addition, the Company funded certain working capital needs of the project prior to opening. Start up and related costs through opening were expensed through equity in net loss from equity investments. Cash flow from the casino's operations will be used, along with equal contributions from each partner as necessary, to fund the remaining capital requirements. Penn is the managing member of Kansas Entertainment and is responsible for the development and operation of the casino.

The Company has accounted for Kansas Entertainment as an equity investment in its financial statements as of February 28, 2011 and February 29, 2012. The Company's 50.0 percent portion of Kansas Entertainment's net loss is approximately \$0.2 million and \$0.3 million, related to certain start up costs through the opening and net of results of operations beginning in February 2012, and is included in equity in net loss from equity investments in its consolidated statements of operations for the three months ended February 28, 2011 and February 29, 2012, respectively.

##### *Staten Island Property*

The Company's wholly owned indirect subsidiary, 380 Development, LLC ( *380 Development* ), owns a total of 676 acres located in the New York City borough of Staten Island. The Company is pursuing discussions with interested buyers for 380 Development.

On March 30, 2011, the New York State Department of Environmental Conservation ( *DEC* ) published for public comment a series of documents, including an Engineering Work Plan, which will allow the property to be filled. The DEC received comments and subsequently finalized the Engineering Work Plan, as well as a Modified Order on Consent and other related documents. Execution of these documents will allow the property to be filled and any remaining environmental remediation to be completed, both of which are necessary precursors for commercial development of the property. Currently the Company does not anticipate that the filling activities will commence until after it has sold its interest in 380 Development.

*Motorsports Authentics*

The Company is a partner with Speedway Motorsports, Inc. in a 50/50 joint venture, SMISC, LLC, which, through its wholly owned subsidiary Motorsports Authentics, LLC conducts business under the name Motorsports Authentics ( MA ). MA designs, promotes, markets and distributes motorsports licensed merchandise. The Company's investment in MA was previously reduced to zero and it did not recognize any net income or loss from operations of MA during the three months ended February 28, 2011 or February 29, 2012.

The Company has a guaranty exposure to one NASCAR team licensor which will be satisfied upon MA making certain payments to the team through January 2013. As of February 29, 2012, its guaranty exposure was approximately \$1.2 million. While it is possible that some obligation under this guarantee may occur in the future, the amount the Company will ultimately pay cannot be estimated at this time. In any event, the Company does not believe that the ultimate financial outcome will have a material impact on its financial position or results of operations.

**5. Goodwill and Intangible Assets**

The gross carrying value, accumulated amortization and net carrying value of the major classes of intangible assets relating to the Motorsports Event segment are as follows (in thousands):

	November 30, 2011		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Amortized intangible assets:			
Food, beverage and merchandise contracts	\$ 10	\$ 7	\$ 3
Other	108	16	92
Total amortized intangible assets	118	23	95
Non-amortized intangible assets:			
NASCAR sanction agreements	177,813		177,813
Other	793		793
Total non-amortized intangible assets	178,606		178,606
Total intangible assets	\$ 178,724	\$ 23	\$ 178,701

	February 29, 2012		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Amortized intangible assets:			
Food, beverage and merchandise contracts	\$ 10	\$ 7	\$ 3
Other	92	12	80
Total amortized intangible assets	102	19	83
Non-amortized intangible assets:			
NASCAR sanction agreements	177,813		177,813
Other	793		793
Total non-amortized intangible assets	178,606		178,606
Total intangible assets	\$ 178,708	\$ 19	\$ 178,689

The following table presents current and expected amortization expense of the existing intangible assets as of February 29, 2012 for each of the following periods (in thousands):

Amortization expense for the three months ended February 29, 2012	\$ 12
Estimated amortization expense for the year ending November 30:	
2012	51
2013	21
2014	16
2015	6
2016	1

There were no changes in the carrying value of goodwill during the three months ended February 29, 2012.

## 6. Long-Term Debt

Long-term debt consists of the following (in thousands):

	November 30, 2011	February 29, 2012
5.4 percent Senior Notes	\$ 87,024	\$ 87,026
4.6 percent Senior Notes	65,000	65,000
4.8 percent Revenue Bonds	1,262	1,191
6.3 percent Term Loan	50,667	50,581
TIF bond debt service funding commitment	62,199	62,217
Revolving Credit Facility	50,000	80,000
	316,152	346,015
Less: current portion	2,264	2,275
	\$ 313,888	\$ 343,740

At February 29, 2012 the Company had registered senior notes (the 5.4 percent Senior Notes ) totaling approximately \$87.0 million, net of unamortized discounts, which bore interest at 5.4 percent and were due April 2014. In March 2012, the Company utilized additional borrowings under its 2010 Credit Facility to redeem and retire all outstanding \$87.0 million principal amount of the 5.4 percent Senior Notes, including the payment of a redemption premium in the amount of approximately \$9.0 million and accrued interest up to, but excluding, the redemption date. The redemption premium represents the make-whole amount calculated in accordance with the related indenture under which the 5.4 percent Senior Notes were issued.

The net redemption premium, associated unamortized net deferred financing costs, and unamortized original issuance discount, at the redemption date, totaling approximately \$9.1 million, will be recorded as a loss on early redemption of debt in the consolidated statement of operations in the second quarter of fiscal 2012.

In June 2008, the Company entered into an interest rate swap agreement to effectively lock in a substantial portion of the interest rate exposure on approximately \$150.0 million notional amount in anticipation of refinancing the \$150.0 million of senior notes that matured in April 2009. This interest rate swap was designated and qualified as a cash flow hedge under ASC 815, Accounting for Derivatives and Hedging. As a result of the uncertainty with the U.S. credit markets, in February 2009, the Company amended and re-designated its interest rate swap agreement as a cash flow hedge with an expiration in February 2011. During fiscal 2010, based on its current financial position and reduction in the anticipated debt issuance from \$150.0 million to \$65.0 million, the Company discontinued this cash flow hedge and settled the related liability. At February 29, 2012, the Company has approximately \$5.8 million, net of tax, deferred in accumulated other comprehensive loss associated with this interest rate swap which is being amortized as interest expense over the life of the private placement senior notes completed in January 2011 (see below). The Company expects to recognize approximately \$0.7 million of this balance, net of tax, during the next 12 months in the consolidated statement of operations.

In January 2011, the Company completed an offering of approximately \$65.0 million principal amount of senior unsecured notes in a private placement ( 4.6 percent Senior Notes ). These notes, which bear interest at 4.6 percent and are due January 2021, require semi-annual interest

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payments on January 18 and July 18 through their maturity. The 4.6 percent Senior Notes may be redeemed in whole or in part, at the Company's option, at any time or from time to time at redemption prices as defined in the indenture. Certain of the Company's wholly owned domestic subsidiaries are guarantors of the 4.6 percent Senior Notes. The 4.6 percent Senior Notes also

contain various restrictive covenants. The deferred financing fees, along with the aforementioned deferred interest rate swap balance included in accumulated other comprehensive loss, are treated as additional interest expense and are being amortized over the life of the 4.6 percent Senior Notes, on a straight-line method, which approximates the effective yield method. At February 29, 2012, outstanding principal on the 4.6 percent Senior Notes was approximately \$65.0 million.

The Company's wholly owned subsidiary, Raceway Associates, LLC, which owns and operates Chicagoland Speedway and Route 66 Raceway, has debt outstanding in the form of revenue bonds payable ( 4.8 percent Revenue Bonds ), consisting of economic development revenue bonds issued by the City of Joliet, Illinois to finance certain land improvements. The 4.8 percent Revenue Bonds have an interest rate of 4.8 percent and a monthly payment of \$29,000 principal and interest. At February 29, 2012, outstanding principal on the 4.8 percent Revenue Bonds was approximately \$1.2 million.

The term loan ( 6.3 percent Term Loan ), related to the construction of the Company's International Motorsports Center, has a 25 year term due October 2034, an interest rate of 6.3 percent, and a current monthly payment of approximately \$292,000. At February 29, 2012, the outstanding principal on the 6.3 percent Term Loan was approximately \$50.6 million.

At February 29, 2012, outstanding taxable special obligation revenue ( TIF ) bonds, in connection with the financing of construction of Kansas Speedway, totaled approximately \$62.2 million, net of the unamortized discount, which is comprised of a \$13.2 million principal amount, 6.2 percent term bond due December 1, 2017 and a \$49.7 million principal amount, 6.8 percent term bond due December 1, 2027. The TIF bonds are repaid by the Unified Government of Wyandotte County/Kansas City, Kansas ( Unified Government ) with payments made in lieu of property taxes ( Funding Commitment ) by the Company's wholly owned subsidiary, Kansas Speedway Corporation ( KSC ). Principal (mandatory redemption) payments per the Funding Commitment are payable by KSC on October 1 of each year. The semi-annual interest component of the Funding Commitment is payable on April 1 and October 1 of each year. KSC granted a mortgage and security interest in the Kansas project for its Funding Commitment obligation.

In November 2010, the Company entered into a \$300.0 million revolving credit facility ( 2010 Credit Facility ). The 2010 Credit Facility contains a feature that allows the Company to increase the credit facility to a total of \$500.0 million, subject to certain conditions. The 2010 Credit Facility is scheduled to mature in November 2015, and accrues interest at LIBOR plus 150.0 - 225.0 basis points, depending on the better of its debt rating as determined by specified rating agencies or the Company's leverage ratio. The 2010 Credit Facility contains various restrictive covenants. At February 29, 2012, the Company had approximately \$80.0 million outstanding under the 2010 Credit Facility.

Total interest expense from continuing operations incurred by the Company was approximately \$3.8 million and \$3.4 million for the three months ended February 28, 2011 and February 29, 2012, respectively. Total interest capitalized for the three months ended February 28, 2011 and February 29, 2012 was approximately \$0.6 million and \$1.4 million, respectively.

Financing costs of approximately \$4.9 million and \$4.7 million, net of accumulated amortization, have been deferred and are included in other assets at November 30, 2011 and February 29, 2012, respectively. These costs are being amortized on a straight-line method, which approximates the effective yield method, over the life of the related financing.

## 7. Financial Instruments

Various inputs are considered when determining the carrying values of cash and cash equivalents, accounts receivable, short-term investments, accounts payable, and accrued liabilities which approximate fair value due to the short-term maturities of these assets and liabilities. These inputs are summarized in the three broad levels listed below:

Level 1 - observable market inputs that are unadjusted quoted prices for identical assets or liabilities in active markets

Level 2 - other significant observable inputs (including quoted prices for similar securities, interest rates, credit risk, etc.)

Level 3 - significant unobservable inputs (including the Company's own assumptions in determining the fair value of investments)

At February 29, 2012, the Company had money market funds totaling approximately \$98.7 million which are included in cash and cash equivalents in its consolidated balance sheets. All inputs used to determine fair value are considered level 1 inputs.

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Fair values of long-term debt are based on quoted market prices at the date of measurement. The Company's credit facilities approximate fair value as they bear interest rates that approximate market. These inputs used to determine fair value are considered level 2 inputs. The fair value of the remaining long-term debt, as determined by quotes from financial institutions, was approximately \$270.9 million compared to the carrying amount of approximately \$266.2 million and approximately \$270.6 million compared to the carrying amount of approximately \$266.0 million at November 30, 2011 and February 29, 2012, respectively.

The Company had no level 3 inputs as of February 29, 2012.

## 8. Capital Stock

### *Stock Purchase Plan*

The Company has a share repurchase program ( *Stock Purchase Plan* ) under which it is authorized to purchase up to \$330.0 million of its outstanding Class A common shares. The timing and amount of any shares repurchased under the Stock Purchase Plan will depend on a variety of factors, including price, corporate and regulatory requirements, capital availability and other market conditions. The Stock Purchase Plan may be suspended or discontinued at any time without prior notice. No shares have been or will be knowingly purchased from Company insiders or their affiliates.

Since inception of the Plan through February 29, 2012, the Company has purchased 7,063,962 shares of its Class A common shares, for a total of approximately \$268.3 million. Included in these totals are the purchases of 405,538 shares of the Company's Class A common shares during the period ended February 29, 2012, at an average cost of approximately \$25.40 per share (including commissions), for a total of approximately \$10.3 million. These transactions occurred in open market purchases and pursuant to a trading plan under Rule 10b5-1. At February 29, 2012, the Company has approximately \$61.7 million remaining repurchase authority under the current Stock Purchase Plans.

## 9. Income Taxes

As of February 29, 2012, in accordance with ASC 740, *Income Taxes*, the Company has a total liability of approximately \$2.7 million for uncertain tax positions, inclusive of tax, interest, and penalties. Of this amount, approximately \$2.0 million represents income tax liability for uncertain tax positions related to various state income tax matters. If the accrued liability was de-recognized, approximately \$1.8 million of taxes would impact the Company's consolidated statement of operations as a reduction to its effective tax rate. Included in the balance sheet at February 29, 2012 are approximately \$0.7 million of items of which, under existing tax laws, the ultimate deductibility is certain but for which the timing of the deduction is uncertain. Because of the impact of deferred income tax accounting, a deduction in a subsequent period would result in a deferred tax asset. Accordingly, upon de-recognition, the tax benefits associated with the reversal of these timing differences would have no impact, except for related interest and penalties, on the Company's effective income tax rate.

The Company recognizes interest and penalties related to uncertain tax positions as part of its provision for federal and state income taxes. As of February 29, 2012, the total amounts for accrued interest and penalties were approximately \$0.5 million and approximately \$0.2 million, respectively. If the accrued interest and penalties were de-recognized, approximately \$0.3 million would impact the Company's consolidated statement of operations as a reduction to its effective tax rate.

The Company continues to pursue settlements with the appropriate state tax authorities related to certain state tax issues, as well as in connection with our previously settled examination with the Internal Revenue Service, and on similar terms. The Company expects to pay up to \$0.5 million in total to finalize all pending settlements with various states within the next 12 months. The Company believes that it has provided adequate reserves related to these various state matters including interest charges through February 29, 2012, and, as a result, does not expect that such an outcome would have a material adverse effect on results of operations.

The de-recognition of potential tax and interest associated with the resolution of certain state items accrued are the principal causes of the decreased effective income tax rate for the three months ended February 29, 2012. As a result of these items, the Company's effective income tax rate decreased from the statutory income rate to approximately 36.1 percent for the three months ended February 29, 2012.

## 10. Related Party Disclosures and Transactions

All of the racing events that take place during the Company's fiscal year are sanctioned by various racing organizations such as the American Historic Racing Motorcycle Association, the American Motorcyclist Association, the Automobile Racing Club of America, the American Sportbike Racing Association Championship Cup Series, the Federation Internationale de L'Automobile, the Federation Internationale Motocycliste, Grand American Road Racing Association ( *Grand American* ), Historic Sportscar Racing, IZOD IndyCar Series, National Association for Stock Car Auto Racing ( *NASCAR* ), National Hot Rod Association, the Porsche Club of America, the Sports Car Club of America, the Sportscar Vintage Racing Association, the United States Auto Club and the World Karting Association. NASCAR, which sanctions many of the Company's principal racing events, is a member of the France Family Group which controls approximately 71.7 percent of the combined voting power of the outstanding stock of the Company, as



of November 30, 2011, and some members of which serve as directors and officers of the Company. Standard NASCAR sanction agreements require racetrack operators to pay sanction fees and prize and point fund monies for each sanctioned event conducted. The prize and point fund monies are distributed by NASCAR to participants in the events. Prize and point fund monies paid by the Company to NASCAR from continuing operations for disbursement to competitors, which are exclusive of NASCAR sanction fees, totaled approximately \$27.7 million and \$22.3 million for the three months ended February 28, 2011 and February 29, 2012, respectively.

Under current agreements, NASCAR contracts directly with certain network providers for television rights to the entire NASCAR Sprint Cup, Nationwide and Camping World Truck series schedules. Under the terms of this arrangement, NASCAR retains 10.0 percent of the gross broadcast rights fees allocated to each NASCAR Sprint Cup, Nationwide and Camping World Truck series event as a component of its sanction fees. The promoter records 90.0 percent of the gross broadcast rights fees as revenue and then records 25.0 percent of the gross broadcast rights fees as part of its awards to the competitors. Ultimately, the promoter retains 65.0 percent of the net cash proceeds from the gross broadcast rights fees allocated to the event. The Company's television broadcast and ancillary rights fees from continuing operations received from NASCAR for the NASCAR Sprint Cup and Nationwide series events and the NASCAR Camping World Truck series events conducted at its wholly owned facilities, and recorded as part of motorsports related revenue, were approximately \$64.9 million and \$53.7 million for the three months ended February 28, 2011 and February 29, 2012, respectively.

## 11. Commitments and Contingencies

In October 2002, the Unified Government issued subordinate sales tax special obligation revenue bonds ( 2002 STAR Bonds ) totaling approximately \$6.3 million to reimburse the Company for certain construction already completed on the second phase of the Kansas Speedway project and to fund certain additional construction. The 2002 STAR Bonds, which require annual debt service payments and are due December 1, 2022, will be retired with state and local taxes generated within the speedway's boundaries and are not the Company's obligation. KSC has agreed to guarantee the payment of principal and any required premium and interest on the 2002 STAR Bonds. At February 29, 2012, the Unified Government had approximately \$1.9 million outstanding on 2002 STAR Bonds. Under a keepwell agreement, the Company has agreed to provide financial assistance to KSC, if necessary, to support KSC's guarantee of the 2002 STAR Bonds.

In connection with the Company's automobile and workers' compensation insurance coverages and certain construction contracts, the Company has standby letter of credit agreements in favor of third parties totaling \$4.0 million at February 29, 2012. At February 29, 2012, there were no amounts drawn on the standby letters of credit.

### *Current Litigation*

The Company is from time to time a party to routine litigation incidental to its business. Management does not believe that the resolution of any or all of such litigation will have a material adverse effect on the Company's financial condition or results of operations.

## 12. Segment Reporting

The general nature of the Company's business is a motorsports themed amusement enterprise, furnishing amusement to the public in the form of motorsports themed entertainment. The Company's motorsports event operations consist principally of racing events at its major motorsports entertainment facilities. The reporting units within the motorsports segment portfolio are reviewed together as the nature of the products and services, the production processes used, the type or class of customer using our products and services, and the methods used to distribute our products or provide their services are consistent in objectives and principles, and predominately uniform and centralized throughout the Company. The Company's remaining business units, which are comprised of the radio network production and syndication of numerous racing events and programs, certain souvenir merchandising operations not associated with the promotion of motorsports events at the Company's facilities, construction management services, leasing operations, and financing and licensing operations are included in the All Other segment. The Company evaluates financial performance of the business units on operating profit after allocation of corporate general and administrative ( G&A ) expenses. Corporate G&A expenses are allocated to business units based on each business unit's net revenues to total net revenues.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. Intersegment sales are accounted for at prices comparable to unaffiliated customers. The following tables provide segment reporting of the Company for the three months ended February 28, 2011 and February 29, 2012 (in thousands):

	00000	00000	00000
	Three Months Ended February 28, 2011		
	Motorsports		
	Event	All Other	Total
Revenues	\$ 143,755	\$ 5,458	\$ 149,213
Depreciation and amortization	17,348	1,798	19,146
Operating income	40,749	(1,394)	39,355
Capital expenditures	8,879	2,820	11,699
Total assets	1,692,485	274,143	1,966,628
Equity investments		43,774	43,774

	00000	00000	00000
	Three Months Ended February 29, 2012		
	Motorsports		
	Event	All Other	Total
Revenues	\$ 122,950	\$ 4,805	\$ 127,755
Depreciation and amortization	17,854	1,605	19,459
Operating income	31,383	(1,684)	29,699
Capital expenditures	12,036	760	12,796
Total assets	1,659,820	375,996	2,035,816
Equity investments		150,402	150,402

Intersegment revenues were approximately \$0.5 million and \$0.4 million for the three months ended February 28, 2011 and February 29, 2012, respectively.

## **PART I. FINANCIAL INFORMATION**

### **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS** **Results of Operations**

#### **General**

The general nature of our business is a motorsports themed amusement enterprise, furnishing amusement to the public in the form of motorsports themed entertainment. We derive revenues primarily from (i) admissions to motorsports events and motorsports themed amusement activities held at our facilities, (ii) revenue generated in conjunction with or as a result of motorsports events and motorsports themed amusement activities conducted at our facilities, and (iii) catering, concession and merchandising services during or as a result of these events and amusement activities.

Admissions, net revenue includes ticket sales for all of our racing events and other motorsports activities and amusements, net of any applicable taxes.

Motorsports related revenue primarily includes television and ancillary media rights fees, promotion and sponsorship fees, hospitality rentals (including luxury suites, chalets and the hospitality portion of club seating), advertising revenues, royalties from licenses of our trademarks, parking and camping revenues, and track rental fees.

Food, beverage and merchandise revenue includes revenues from concession stands, direct sales of souvenirs, hospitality catering, programs and other merchandise and fees paid by third party vendors for the right to occupy space to sell souvenirs and concessions at our motorsports entertainment facilities.

Direct expenses include (i) prize and point fund monies and National Association for Stock Car Auto Racing's (NASCAR) sanction fees, (ii) motorsports related expenses, which include labor, advertising, costs of competition paid to sanctioning bodies other than NASCAR and other expenses associated with the promotion of all of our motorsports events and activities, and (iii) food, beverage and merchandise expenses, consisting primarily of labor and costs of goods sold.

#### **Critical Accounting Policies and Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. While our estimates and assumptions are based on conditions existing at and trends leading up to the time the estimates and assumptions are made, actual results could differ materially from those estimates and assumptions. We continually review our accounting policies, how they are applied and how they are reported and disclosed in the financial statements.

The following is a summary of our critical accounting policies and estimates and how they are applied in the preparation of the financial statements.

*Basis of Presentation and Consolidation.* We consolidate all entities we control by ownership of a majority voting interest and variable interest entities for which we have the power to direct activities and the obligation to absorb losses. Our judgment in determining if we consolidate a variable interest entity includes assessing which party, if any, has the power and benefits. Therefore, we evaluate which activities most significantly affect the variable interest entities economic performance and determine whether we, or another party, have the power to direct these activities.

We apply the equity method of accounting for our investments in joint ventures and other investees whenever we can exert significant influence on the investee but do not have effective control over the investee. Our consolidated net income includes our share of the net earnings or losses from these investees. Our judgment regarding the level of influence over each equity method investee includes considering factors such as our ownership interest, board representation and policy making decisions. We periodically evaluate these equity investments for potential impairment where a decline in value is determined to be other than temporary. We eliminate all significant intercompany transactions from financial results.



*Revenue Recognition.* Advance ticket sales and event-related revenues for future events are deferred until earned, which is generally once the events are conducted. The recognition of event-related expenses is matched with the recognition of event-related revenues.

NASCAR contracts directly with certain network providers for television rights to the entire NASCAR Sprint Cup, Nationwide and Camping World Truck series schedules. Event promoters share in the television rights fees in accordance with the provision of the sanction agreement for each NASCAR Sprint Cup, Nationwide and Camping World Truck series event. Under the terms of this arrangement, NASCAR retains 10.0 percent of the gross broadcast rights fees allocated to each NASCAR Sprint Cup, Nationwide and Camping World Truck series event as a component of its sanction fees. The promoter records 90.0 percent of the gross broadcast rights fees as revenue and then records 25.0 percent of the gross broadcast rights fees as part of its awards to the competitors. Ultimately, the promoter retains 65.0 percent of the net cash proceeds from the gross broadcast rights fees allocated to the event.

Our revenues from marketing partnerships are paid in accordance with negotiated contracts, with the identities of partners and the terms of sponsorship changing from time to time. Some of our marketing partnership agreements are for multiple facilities and/or events and include multiple specified elements, such as tickets, hospitality chalets, suites, display space and signage for each included event. The allocation of such marketing partnership revenues between the multiple elements, events and facilities is based on relative selling price. The sponsorship revenue allocated to an event is recognized when the event is conducted.

Revenues and related costs from the sale of merchandise to retail customers, internet sales and direct sales to dealers are recognized at the time of sale.

*Business Combinations.* All business combinations are accounted for under the acquisition method. Whether net assets or common stock is acquired, fair values are determined and assigned to the purchased assets and assumed liabilities of the acquired entity. The excess of the cost of the acquisition over fair value of the net assets acquired (including recognized intangibles) is recorded as goodwill. Business combinations involving existing motorsports entertainment facilities commonly result in a significant portion of the purchase price being allocated to the fair value of the contract-based intangible asset associated with long-term relationships manifest in the sanction agreements with sanctioning bodies, such as NASCAR and Grand American Road Racing Association ( Grand American ) series. The continuity of sanction agreements with these bodies has historically enabled the facility operator to host motorsports events year after year. While individual sanction agreements may be of terms as short as one year, a significant portion of the purchase price in excess of the fair value of acquired tangible assets is commonly paid to acquire anticipated future cash flows from events promoted pursuant to these agreements which are expected to continue for the foreseeable future and therefore, in accordance with ASC 805-50, Business Combinations, are recorded as indefinite-lived intangible assets recognized apart from goodwill.

*Capitalization and Depreciation Policies.* Property and equipment are stated at cost. Maintenance and repairs that neither materially add to the value of the property nor appreciably prolong its life are charged to expense as incurred. Depreciation and amortization for financial statement purposes are provided on a straight-line basis over the estimated useful lives of the assets. When we construct assets, we capitalize costs of the project, including, but not limited to, certain pre-acquisition costs, permitting costs, fees paid to architects and contractors, certain costs of our design and construction subsidiary, property taxes and interest.

We must make estimates and assumptions when accounting for capital expenditures. Whether an expenditure is considered an operating expense or a capital asset is a matter of judgment. When constructing or purchasing assets, we must determine whether existing assets are being replaced or otherwise impaired, which also is a matter of judgment. Our depreciation expense for financial statement purposes is highly dependent on the assumptions we make about our assets' estimated useful lives. We determine the estimated useful lives based upon our experience with similar assets, industry, legal and regulatory factors, and our expectations of the usage of the asset. Whenever events or circumstances occur which change the estimated useful life of an asset, we account for the change prospectively.

Interest costs associated with major development and construction projects are capitalized as part of the cost of the project. Interest is typically capitalized on amounts expended using the weighted-average cost of our outstanding borrowings, since we typically do not borrow funds directly related to a development or construction project. We capitalize interest on a project when development or construction activities begin, and cease when such activities are substantially complete or are suspended for more than a brief period.

*Impairment of Long-lived Assets, Goodwill and Other Intangible Assets.* Our consolidated balance sheets include significant amounts of long-lived assets, goodwill and other intangible assets which could be subject to impairment.

As of February 29, 2012, goodwill and other intangible assets and property and equipment accounts for approximately \$1,663.8 million, or 81.8 percent of our total assets. We account for our goodwill and other intangible assets in accordance with ASC 350, *Intangibles Goodwill and Other*, and for our long-lived assets in accordance with ASC 360, *Property, Plant and Equipment*.

We follow applicable authoritative guidance on accounting for goodwill and other intangible assets which specifies, among other things, non-amortization of goodwill and other intangible assets with indefinite useful lives and requires testing for possible impairment, either upon the occurrence of an impairment indicator or at least annually. We complete our annual testing in our fiscal fourth quarter, based on assumptions regarding our future business outlook and expected future discounted cash flows attributable to such assets (using the fair value assessment provision of applicable authoritative guidance), supported by quoted market prices or comparable transactions where available or applicable.

While we continue to review and analyze many factors that can impact our business prospects in the future (as further described in *Risk Factors*), our analysis is subjective and is based on conditions existing at, and trends leading up to, the time the estimates and assumptions are made. Different conditions or assumptions, or changes in cash flows or profitability, if significant, could have a material adverse effect on the outcome of the impairment evaluation and our future condition or results of operations. Despite the current adverse economic trends, particularly credit availability, the decline in consumer confidence and the sustained level of high unemployment, which have recently contributed to the decrease in attendance related, as well as corporate partner, revenues for certain of our motorsports events since fiscal 2008, we believe there has been no significant change in the long-term fundamentals of our ongoing motorsports event business. We believe our present operational and cash flow outlook further support our conclusion.

In connection with our fiscal 2011 assessment of goodwill and intangible assets for possible impairment we used the methodology described above. We believe our methods used to determine fair value and evaluate possible impairment were appropriate, relevant, and represent methods customarily available and used for such purposes. Our latest annual assessment of goodwill and other intangible assets in the fourth quarter of fiscal 2011 indicated there had been no impairment and the fair value substantially exceeded the carrying value for the respective reporting units, except for one reporting unit. The estimated fair value for this one reporting unit, which has goodwill of less than \$20.0 million, exceeded the carrying value by less than 7 percent as determined using our internal discounted cash flow methodology. We believe the most recent comparable market transactions would support a substantially higher valuation.

In addition, our growth strategy includes investing in certain joint venture opportunities. In these equity investments we exert significant influence on the investee but do not have effective control over the investee, which adds an additional element of risk that can adversely impact our financial position and results of operations. The carrying value of our equity investments was \$150.4 million at February 29, 2012.

*Income Taxes.* The tax law requires that certain items be included in our tax return at different times than when these items are reflected in our consolidated financial statements. Some of these differences are permanent, such as expenses not deductible on our tax return. However, some differences reverse over time, such as depreciation expense, and these temporary differences create deferred tax assets and liabilities. Our estimates of deferred income taxes and the significant items giving rise to deferred tax assets and liabilities reflect our assessment of actual future taxes to be paid on items reflected in our financial statements, giving consideration to both timing and probability of realization. Actual income taxes could vary significantly from these estimates due to future changes in income tax law or changes or adjustments resulting from final review of our tax returns by taxing authorities, which could also adversely impact our cash flow.

In the ordinary course of business, there are many transactions and calculations where the ultimate tax outcome is uncertain. Accruals for uncertain tax positions are provided for in accordance with the requirements of ASC 740, *Income Taxes*. Under this guidance, we may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than 50.0 percent likelihood of being realized upon the ultimate settlement. This interpretation also provides guidance on de-recognition of income tax assets and liabilities, classification of current and deferred income tax assets and liabilities, accounting for interest and penalties associated with tax positions, and income tax disclosures. Judgment is required in assessing the future tax consequences of events that have been recognized in our financial statements or tax returns. Although we believe the estimates are reasonable, no assurance can be given that the final outcome of these matters will not be different than what is reflected in the historical income tax provisions and accruals. Such differences could have a material impact on the income tax provision and operating results in the period in which such determination is made.

*Contingent Liabilities.* Our determination of the treatment of contingent liabilities in the financial statements is based on our view of the expected outcome of the applicable contingency. In the ordinary course of business, we consult with legal counsel on matters

related to litigation and other experts both within and outside our Company. We accrue a liability if the likelihood of an adverse outcome is probable and the amount of loss is reasonably estimable. We disclose the matter but do not accrue a liability if the likelihood of an adverse outcome is reasonably possible and an estimate of loss is not determinable. Legal and other costs incurred in conjunction with loss contingencies are expensed as incurred.

## Equity and Other Investments

### *Hollywood Casino at Kansas Speedway*

In February 2012, Kansas Entertainment, LLC, ( "Kansas Entertainment" ) a 50/50 joint venture of Penn Hollywood Kansas, Inc. ( "Penn" ), a subsidiary of Penn National Gaming, Inc. and Kansas Speedway Development Corporation ( "KSDC" ), a wholly owned indirect subsidiary of ISC, opened the Hollywood-themed and branded destination entertainment facility, overlooking turn two of Kansas Speedway.

The Hollywood Casino at Kansas Speedway features a 95,000 square foot casino with 2,000 slot machines and 52 table games (including 12 poker tables), a 1,253 space parking structure as well as a sports-themed bar, dining and entertainment options. Kansas Entertainment is funding the development with equity contributions from each partner. KSDC and Penn shared equally in the cost of developing and constructing the facility. We currently estimate that our share of capitalized development costs for the project, excluding our contribution of land, will be approximately \$145.0 million. Through February 29, 2012, we have funded approximately \$134.3 million of these capitalized development costs. In addition, we funded certain working capital needs of the project prior to opening. Start up and related costs through opening were expensed through equity in net loss from equity investments. Cash flow from the casino's operations will be used, along with equal contributions from each partner as necessary, to fund the remaining capital requirements. Penn is the managing member of Kansas Entertainment and is responsible for the development and operation of the casino.

We have accounted for Kansas Entertainment as an equity investment in our financial statements as of February 28, 2011 and February 29, 2012. Our 50.0 percent portion of Kansas Entertainment's net loss is approximately \$0.2 million and \$0.3 million, related to certain start up costs through the opening and net of results of operations beginning in February 2012, and is included in equity in net loss from equity investments in our consolidated statements of operations for the three months ended February 28, 2011 and February 29, 2012, respectively.

### *Staten Island Property*

Our wholly owned indirect subsidiary, 380 Development, LLC ( "380 Development" ), owns a total of 676 acres located in the New York City borough of Staten Island. We are pursuing discussions with interested buyers for 380 Development.

On March 30, 2011, the New York State Department of Environmental Conservation ( "DEC" ) published for public comment a series of documents, including an Engineering Work Plan, which will allow the property to be filled. The DEC received comments and subsequently finalized the Engineering Work Plan, as well as a Modified Order on Consent and other related documents. Execution of these documents will allow the property to be filled and any remaining environmental remediation to be completed, both of which are necessary precursors for commercial development of the property. Currently we do not anticipate that the filling activities will commence until after we have sold our interest in 380 Development.

### *Motorsports Authentics*

We are a partner with Speedway Motorsports, Inc. in a 50/50 joint venture, SMISC, LLC, which, through its wholly owned subsidiary Motorsports Authentics, LLC conducts business under the name Motorsports Authentics ( "MA" ). MA designs, promotes, markets and distributes motorsports licensed merchandise. Our investment in MA was previously reduced to zero and we did not recognize any net income or loss from operations of MA during the three months ended February 28, 2011 or February 29, 2012.

We have a guaranty exposure to one NASCAR team licensor which will be satisfied upon MA making certain payments to the team through January 2013. As of February 29, 2012, our guaranty exposure was approximately \$1.2 million. While it is possible that some obligation under this guarantee may occur in the future, the amount we will ultimately pay cannot be estimated at this time. In any event, we do not believe that the ultimate financial outcome will have a material impact on our financial position or results of operations.

## Stock Purchase Plan

An important component of our capital allocation strategy is returning capital to shareholders. We have solid operating margins that generate substantial operating cash flow. Using these internally generated proceeds, we have returned a significant amount of capital to shareholders primarily through our share repurchase program.





We have a share repurchase program ( Stock Purchase Plan ) under which we are authorized to purchase up to \$330.0 million of our outstanding Class A common shares. The timing and amount of any shares repurchased under the Stock Purchase Plan will depend on a variety of factors, including price, corporate and regulatory requirements, capital availability and other market conditions. The Stock Purchase Plan may be suspended or discontinued at any time without prior notice. No shares have been or will be knowingly purchased from Company insiders or their affiliates.

Since inception of the Plan through February 29, 2012, we have purchased 7,063,962 shares of our Class A common shares, for a total of approximately \$268.3 million. Included in these totals are the purchases of 405,538 shares of our Class A common shares during the period ended February 29, 2012, at an average cost of approximately \$25.40 per share (including commissions), for a total of approximately \$10.3 million. These transactions occurred in open market purchases and pursuant to a trading plan under Rule 10b5-1. At February 29, 2012, we have approximately \$61.7 million remaining repurchase authority under the current Stock Purchase Plans.

### **Income Taxes**

The de-recognition of potential tax and interest associated with the resolution of certain state items accrued are the principal causes of the decreased effective income tax rate for the three months ended February 29, 2012. As a result of these items, our effective income tax rate decreased from the statutory income rate to approximately 36.1 percent for the three months ended February 29, 2012.

### **Future Trends in Operating Results**

Economic conditions, including those affecting disposable consumer income and corporate budgets such as employment, business conditions, interest rates and taxation rates, impact our ability to sell tickets to our events and to secure revenues from corporate marketing partnerships. We believe that unprecedented adverse economic trends, particularly the decline in consumer confidence, affected the frequency with which our guests choose to visit our major motorsports facilities. This significantly contributed to the decreased level of attendance for certain of our motorsports entertainment events since the start of the recession in 2008. Absent a sustained improvement in consumer confidence that includes an increase in discretionary spending, we expect certain of these adverse trends to persist through fiscal 2012, which can have an impact on our business, especially attendance-related and corporate partner revenues. Mitigating the potential decline in certain revenue categories, are cost containment initiatives that have already been implemented. While these initiatives have had, and are expected to continue to have, a positive impact on our financial position, we do not have significant additional incremental costs that can be reduced without materially altering the way we operate.

### *Admissions*

An important component of our operating strategy has been our long-standing practice of focusing on supply and demand when evaluating ticket pricing and adjusting capacity at our facilities. By effectively managing ticket prices and seating capacity, we have historically shown the ability to stimulate ticket renewals and advance ticket sales. Advance ticket sales result in earlier cash flow and reduce the potential negative impact of actual, as well as forecasted, inclement weather on ticket sales. With any ticketing program, we first examine our ticket pricing structure at each of our major motorsports facilities to ensure that prices are in line with market demand. When determined necessary, we will adjust ticket pricing.

It is important that we maintain the integrity of our pricing model by rewarding our best and loyal customers. We do not adjust pricing downward inside of the sales cycle and avoid rewarding last-minute ticket buyers by discounting tickets. Further, we limit and monitor the availability of promotional tickets. All of these factors could have a detrimental effect on our pricing model and long-term value of our business. We believe it is more important to encourage advance ticket sales and maintain price integrity to achieve long-term growth than to capture short-term incremental revenue. However, at certain of our motorsports facilities, after the renewal period ends, we have gradually increased the ticket price up to event day to maximize revenue.

Adjusting sellable seating capacity at our major motorsports facilities that host NASCAR Sprint Cup Series events is another initiative designed to regain a more normalized advance ticket sales trend. The reduction of sellable capacity, which is primarily achieved by providing improved and wider seating for our fans, is enhancing the overall guest experience. Any further reduction in capacity will be incremental as we gradually improve seating at our facilities.

We have been actively pursuing new customers through various segmented marketing programs. We have expanded our youth initiatives to encourage families to attend. In many instances, children 12 and under are admitted free with a ticketed adult. The younger demographic is our next generation race fan. To market to this demographic, traditional means of advertising may not be adequate to reach them effectively. Other mediums, primarily social media channels, more effectively reach and resonate with the youth segment. Based on a 2011 consumer engagement study, more than 50 percent of all fans now get NASCAR-related information from social media channels. As such, we are actively involved in creating compelling interactive digital experiences with current and potential fans through these channels. In addition, we are implementing

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programs aimed at engaging first-time race fans to educate them on getting the most out of the experience and a better understanding of the sport.

### *Corporate Partnerships*

We believe that our presence in key metropolitan statistical areas, year-round event schedule, impressive portfolio of major motorsports events and attractive fan demographics are beneficial as we continue to pursue renewal and expansion of existing corporate marketing partnerships and establish new corporate relationships.

Our corporate sales team continues to generate strong levels of interest from corporate prospects. Economic trends experienced since 2008 have influenced corporate budgets, sales and contract duration. Beginning in 2011, we have seen pricing stabilization for many of our inventory of assets. For fiscal 2011, we sold all of our 2011 NASCAR Sprint Cup and Nationwide series event entitlements. For 2012-to-date, we have seen a mix of both decreasing and increasing pricing.

Entering into the 2012 season, we have more available inventory than in previous years due to the shorter duration of contracted terms. We continue to secure long-term deals and have recently announced that Budweiser will take on an enhanced role in NASCAR's season opening festivities at Daytona International Speedway. Beginning with the 2013 season, Budweiser will become the official title sponsor of Budweiser Speedweeks—the ten-day stretch of stock-car races from the Shootout to the Daytona 500. Also Darlington Raceway announced that Bojangles will serve as the entitlement sponsorship of the Bojangles Southern 500. We are optimistic that we will secure all of our 2012 NASCAR Sprint Cup and Nationwide series event entitlements. In another positive development to our benefit, NASCAR and Sprint signed a multi-year agreement, extending Sprint's role as title sponsor of NASCAR through the 2016 season. Sprint is the largest sponsor in the sport and this extension is a big win for the industry.

We are seeing solid demand in media sales for our events, resulting in the addition of several first-time advertisers on Motor Racing Network. We attribute this demand to corporate marketing partners seeing improving consumer confidence. Typically, measured media will increase first followed by other forms of marketing partnerships. This affirms our expectation that revenues from our corporate marketing relationships will grow over the long term, contributing to strong earnings and cash flow stability and predictability.

### *Television Broadcast and Ancillary Media Rights*

Domestic broadcast and ancillary media rights fees revenues are an important component of our revenue and earnings stream. Starting in 2007, NASCAR entered into new combined eight-year agreements with FOX, ABC/ESPN, TNT and SPEED for the domestic broadcast and related rights for its three national touring series—Sprint Cup, Nationwide and Camping World Truck. The agreements total approximately \$4.5 billion over the eight-year period from 2007 through 2014. This results in an approximate \$560.0 million gross average annual rights fee for the industry, a more than 40.0 percent increase over the previous contract average of \$400.0 million annually. The industry rights fees were approximately \$530.0 million, \$545.0 million and \$565.0 million for fiscal 2009, 2010 and 2011, respectively, and will be approximately \$585.0 million for 2012; \$605.0 million for 2013; and, \$630.0 million for 2014.

FOX and TNT have been strong supporters of NASCAR racing since 2001, and both have played a major role in the sport's climb in popularity. We have, and expect to continue to see, ongoing broadcast innovation in their coverage of NASCAR racing events. Also notable was the return of ESPN to the sport in 2007, which it helped build throughout the 1980s and 1990s. ESPN's coverage and weekly ancillary NASCAR-related programming continues to promote the sport across its various channels. Further, ESPN broadcasts substantially the entire ABC/ESPN inventory of NASCAR Sprint Cup and Nationwide series events, providing these series with the continuity and promotional support that we believe will allow them to flourish. ESPN, with a subscriber base at approximately 100 million homes, has the ability to attract younger viewers as well as create more exposure for the sport. Cable broadcasters can typically support a higher investment due to subscriber fees that are not available to traditional networks, which is a potential benefit when NASCAR negotiates the next consolidated domestic broadcast and ancillary media rights contract.

While the media landscape continues to evolve, we believe NASCAR's position in the sports and entertainment industry remains strong. The NASCAR Sprint Cup Series remains the second highest rated regular season sport on television. For the 2011 season, an average of 4.4 million households and 6.5 million viewers tuned into each NASCAR Sprint Cup Series event, an increase of approximately 8.0 percent and 10.0 percent, respectively, over fiscal 2010. Also, over 70 million unique viewers tuned into a NASCAR Sprint Cup Series event, and on average per event, NASCAR has the second largest number of viewers and people watching together as well as the largest percentage of female viewers. The NASCAR Sprint Cup Series is the number two sport among all key demographic groups, trailing only the NFL. This past year saw the key demographic group, the 18- to 34-year-old male, increase viewership by 17.0 percent from last season.

This year, the 54<sup>th</sup> running of the DAYTONA 500 was rescheduled due to weather and for the first time in its storied history the event was hosted during FOX's primetime. The event was the most-watched NASCAR broadcast ever for FOX with a domestic viewing audience of 36.5 million seeing a portion of the race. Season-to-date, the NASCAR Sprint Cup series has been among the top two sports of the weekend on television with the exception of Auto Club Speedway of Southern California's rain-shortened event.

In addition, the NASCAR Nationwide Series is the second-highest rated motorsports series on television and the NASCAR Camping World Truck Series is the third-highest rated motorsports series on cable television. These solid ratings and results as well as other factors such as the strong demand for live broadcasting, we believe, puts NASCAR in a strong negotiating position for the next broadcast media rights agreements.

Domestic broadcast media rights fees provide significant cash flow visibility to us, race teams and NASCAR over the contract term. Television broadcast and ancillary rights fees from continuing operations received from NASCAR for the NASCAR Sprint Cup, Nationwide and Camping World Truck series events conducted at our wholly owned facilities under these agreements, and recorded as part of motorsports related revenue, were approximately \$64.9 million and \$53.7 million for three months ended February 28, 2011 and February 29, 2012, respectively. Operating income generated by these media rights were approximately \$47.6 million and \$39.0 million for the three months ended February 28, 2011 and February 29, 2012, respectively.

We also benefit from NASCAR's ancillary rights agreements for which we receive a share of contracted revenues from various partners such as Turner Sports (NASCAR.COM) and SiriusXM Radio. Through ancillary rights sharing we receive, at times, revenues for international broadcasting, NASCAR images, specialty pay-per-view telecasts and other media content distribution. The various contracted agreements are negotiated separately by NASCAR, and vary in terms and duration.

SiriusXM Radio has been the most significant contributor to the industry's ancillary rights revenue. In 2007, Sirius Satellite Radio, the predecessor to SiriusXM Radio, entered into a five year agreement to be NASCAR's exclusive satellite radio partner. Since entering into the contract, Sirius Satellite Radio and XM Satellite Radio merged to form Sirius XM Radio. Prior to this merger, both were actively competing against each other for the distribution rights for original programming thereby increasing the pricing of these rights. With the merger completed in 2008 and only one satellite provider bidding, distribution rights agreements entered into currently have generally been lower. This is the case with the agreement NASCAR entered into for SiriusXM Radio to continue as the exclusive satellite rights provider for NASCAR.

For 2011, the industry received approximately \$17.0 million in these ancillary rights fees of which we received approximately \$7.0 million. We expect to receive an immaterial amount of ancillary revenue in 2012, due primarily to the following factors:

The aforementioned lower future rights fees received from Sirius XM Radio; and

In order to achieve optimal exploitation of online content, NASCAR and Turner Sports restructured and extended their long-standing digital partnership. The new agreement takes the relationship through 2016. Under the new partnership, NASCAR will assume operational control in 2013 of all of its interactive, digital and social media rights including technical operations and infrastructure of all NASCAR digital platforms. Turner will continue to represent sponsorships and advertising for all NASCAR digital platforms.

As media rights revenues fluctuate so do the variable costs tied to the percentage of broadcast rights fees required to be paid to competitors as part of NASCAR Sprint Cup, Nationwide and Camping World Truck series sanction agreements. NASCAR prize and point fund monies, as well as sanction fees (NASCAR direct expenses), are outlined in the sanction agreement for each event and are negotiated in advance of an event. As previously discussed, included in these NASCAR direct expenses are amounts equal to 25.0 percent of the gross domestic television broadcast rights fees allocated to our NASCAR Sprint Cup, Nationwide and Camping World Truck series events, as part of prize and point fund money (See Critical Accounting Policies and Estimates Revenue Recognition). These annually negotiated contractual amounts paid to NASCAR contribute to the support and growth of the sport of NASCAR stock car racing through payments to the teams and sanction fees paid to NASCAR. As such, we do not expect these costs to materially decrease in the future as a percentage of admissions and motorsports related income.

#### *Sanctioning Bodies*

Our success has been, and is expected to remain, dependent on maintaining good working relationships with the organizations that sanction events at our facilities, particularly with NASCAR, whose sanctioned events at our wholly owned facilities accounted for approximately 90.4 percent of our revenues in fiscal 2011. NASCAR continues to entertain and discuss proposals from track operators regarding potential realignment of their portfolio of NASCAR Sprint Cup Series dates to more geographically diverse and potentially more desirable markets where there may be greater demand, resulting in an opportunity for increased revenues to the track operators. We believe that realignments have provided, and will continue to provide, incremental net positive revenue and earnings as well as further enhance the sport's exposure in highly

desirable markets, which we believe benefits the sport's fans, teams, sponsors and television broadcast partners as well as promoters.

### *Capital Improvements*

Enhancing the live event experience for our guest is a critical strategy for future growth. We are convinced that our focus on driving incremental earnings by improving the fan experience will lead to increased ticket sales, better pricing power, and greater potential to capture market share, in the long-term. We compete for the consumers' discretionary dollar with other entertainment options such as concerts and other major sporting events not just motorsport events. To better meet our customer's expectations, we are committed to improving the guest experience through on-going capital improvements at our facilities to better position the Company for long-term growth. Today's consumer wants easy access into and out of a venue; comfortable and wider seating; clean and available facilities; enhanced audio and visual engagement; and social connectivity. We also anticipate modest capital spending on other projects for maintenance, safety and regulatory requirements.

We are confident that by delivering memorable guest experiences, along with attractive pricing and fantastic racing, we will generate stronger attendance-related revenues, as well as bottom-line results. While we focus on allocating our capital to generate returns in excess of our cost of capital, certain of these capital improvement investments may not provide immediate, directly traceable positive returns on invested capital but will better enable us to effectively compete with other entertainment venues for consumer and corporate spending.

We are currently assessing the feasibility of increasing our capital spending at existing facilities above recent levels beginning in 2013. Any increased spending above recent levels will depend upon several factors such as a stable economic operating environment, credit availability, and, preferably, the sale of our Staten Island property.

### *Growth Strategies*

Our growth strategies also include exploring ways to grow our businesses through acquisitions and external developments that offer attractive financial returns. This has been demonstrated through our joint venture to develop and operate a Hollywood-themed and branded entertainment destination facility overlooking turn two of Kansas Speedway (see [Hollywood Casino at Kansas Speedway](#) ).

We expect that the Hollywood Casino at Kansas Speedway will provide positive cash flow to us in our fiscal 2012 second quarter and expect for the full 2012 fiscal year to result in slightly positive equity income in our consolidated statement of operations. While this is the first venture in our market-based real estate strategy to monetize our real estate through ancillary development, we are confident that this project will create significant value for our shareholders. We are interested in replicating further ancillary development at certain of our other motorsports facilities.

### **Current Litigation**

From time to time, we are a party to routine litigation incidental to our business. We do not believe that the resolution of any or all of such litigation will have a material adverse effect on our financial condition or results of operations.

### **Postponement and/or Cancellation of Major Motorsports Events**

We promote outdoor motorsports entertainment events. Weather conditions affect sales of, among other things, tickets, food, drinks and merchandise at these events. Poor weather conditions prior to an event, or even the forecast of poor weather conditions, could have a negative impact on us, particularly for walk-up ticket sales to events which are not sold out in advance. If an event scheduled for one of our facilities is delayed or postponed because of weather or other reasons such as, for example, the general postponement of all major sporting events in the United States following the September 11, 2001 terrorism attacks, we could incur increased expenses associated with conducting the rescheduled event, as well as possible decreased revenues from tickets, food, drinks and merchandise at the rescheduled event. If such an event is cancelled, we would incur the expenses associated with preparing to conduct the event as well as losing the revenues, including any live broadcast revenues, associated with the event to the extent such losses were not covered by insurance.

### **Seasonality and Quarterly Results**

We derive most of our income from a limited number of NASCAR-sanctioned races. As a result, our business has been, and is expected to remain, highly seasonal based on the timing of major racing events. Future schedule changes as determined by NASCAR or other sanctioning bodies, as well as the acquisition of additional, or divestiture of existing, motorsports entertainment facilities could impact the timing of our major events in comparison to prior or future periods. Because of the seasonal concentration of racing events, the results of operations for the three month periods ended February 28, 2011 and February 29, 2012 are not indicative of the results to be expected for the year.

**GAAP to Non-GAAP Reconciliation**

The following financial information is presented below using other than U.S. generally accepted accounting principles ( non-GAAP ), and is reconciled to comparable information presented using GAAP. Non-GAAP net income and diluted earnings per share below are derived by adjusting amounts determined in accordance with GAAP for certain items presented in the accompanying selected operating statement data, net of taxes.

We believe such non-GAAP information is useful and meaningful, and is used by investors to assess our core operations, which consist of the ongoing promotion of racing events at our major motorsports entertainment facilities. Such non-GAAP information identifies and separately displays the equity investment earnings and losses and adjusts for items that are not considered to be reflective of our continuing core operations at our motorsports entertainment facilities. We believe that such non-GAAP information improves the comparability of the operating results and provides a better understanding of the performance of our core operations for the periods presented. We use this non-GAAP information to analyze the current performance and trends and make decisions regarding future ongoing operations. This non-GAAP financial information may not be comparable to similarly titled measures used by other entities and should not be considered as an alternative to operating income, net income or diluted earnings per share, which are determined in accordance with GAAP. The presentation of this non-GAAP financial information is not intended to be considered independent of or as a substitute for results prepared in accordance with GAAP. Management uses both GAAP and non-GAAP information in evaluating and operating the business and as such deemed it important to provide such information to investors.

The adjustments for 2011 relate to impairments of certain other long-lived assets and the Hollywood Casino at Kansas Speedway equity in net loss from equity investment.

The adjustments for 2012 relate to carrying costs related to our Staten Island property, impairments of certain other long-lived assets and net gain on sale of certain assets.

	Three Months Ended	
	February 28, 2011	February 29, 2012
	(Unaudited)	
	(in thousands, except per share data)	
Net income	\$ 21,435	\$ 17,139
Adjustments, net of tax:		
Carrying costs related to Staten Island		417
Impairment of long-lived assets	1,743	30
Casino pre-opening expenses	137	
Net gain on sale of certain assets		(511)
Non-GAAP net income	\$ 23,315	\$ 17,075
Per share data:		
Diluted earnings per share	\$ 0.45	\$ 0.37
Adjustments, net of tax:		
Carrying costs related to Staten Island		0.01
Impairment of long-lived assets	0.04	0.00
Casino pre-opening expenses	0.00	
Net gain on sale of certain assets		(0.01)
Non-GAAP diluted earnings per share	\$ 0.49	\$ 0.37

**Comparison of the Results for the Three Months Ended February 29, 2012 to the Results for the Three Months Ended February 28, 2011.**

The following table sets forth, for each of the indicated periods, certain selected statement of operations data as a percentage of total revenues:

	Three Months Ended	
	February 28, 2011	February 29, 2012
	(Unaudited)	
<b>Revenues:</b>		
Admissions, net	24.3%	25.5%
Motorsports related	65.9	63.4
Food, beverage and merchandise	8.1	8.7
Other	1.7	2.4
<b>Total revenues</b>	<b>100.0</b>	<b>100.0</b>
<b>Expenses:</b>		
<b>Direct:</b>		
Prize and point fund monies and NASCAR sanction fees	21.5	19.8
Motorsports related	16.4	17.3
Food, beverage and merchandise	5.9	6.1
General and administrative	14.9	18.2
Depreciation and amortization	12.9	15.3
Impairment on long-lived assets	1.9	0.0
<b>Total expenses</b>	<b>73.5</b>	<b>76.7</b>
<b>Operating income</b>	<b>26.5</b>	<b>23.3</b>
Interest income	0.0	0.0
Interest expense	(2.6)	(2.7)
Equity in net loss from equity investments	(0.2)	(0.2)
Other income	0.0	0.7
<b>Income from continuing operations before income taxes</b>	<b>23.7</b>	<b>21.1</b>
Income taxes	9.3	7.6
<b>Net income</b>	<b>14.4%</b>	<b>13.5%</b>

Comparability of results for the three months ended February 29, 2012 to the three months ended February 28, 2011 was impacted by the following:

The spring NASCAR Sprint Cup and Nationwide series events at Phoenix International Raceway ( Phoenix ) were held in the first quarter of fiscal 2011. The corresponding events were held in the second quarter of fiscal 2012. In addition, Phoenix held a NASCAR Camping World Truck Series event in the first quarter of fiscal 2011. The corresponding event will be held in the fourth quarter of fiscal 2012; and

The previously discussed expectation of lower ancillary revenues in 2012.

During the first quarter of fiscal 2012, the Company recognized a \$0.3 million charge for equity in net loss from equity investments related to certain start up costs through the opening and net of results of operations beginning in February 2012, associated with its Hollywood Casino at Kansas Speedway.



In the first quarter of fiscal 2012, the Company recognized nominal non-cash impairments of long-lived assets primarily attributable to the removal of certain assets. During the three months ended February 28, 2011, the Company recognized non-cash impairments of long-lived assets totaling approximately \$2.9 million, or \$0.04 per diluted share.

During the first quarter of fiscal 2012, the Company recorded approximately \$0.8 million, or \$0.01 per diluted share, net gain on the sale of certain assets.

During the first quarter of fiscal 2012, the Company expensed approximately \$0.7 million, or \$0.01 per diluted share, of certain ongoing carrying costs related to its Staten Island property. Similar costs had previously been capitalized.

Admissions revenue decreased approximately \$3.6 million, or 9.9 percent, during the three months ended February 29, 2012, as compared to the same period of the prior year. The decrease for the three month period is largely attributable to the previously mentioned timing of the spring events at Phoenix. Also contributing to the change was a decrease in the weighted average ticket price for Speedweeks at Daytona International Speedway ( Daytona ), partially offset by increased attendance for certain events.

Motorsports related revenue decreased approximately \$17.2 million, or 17.6 percent, during the three months ended February 29, 2012, as compared to the same period of the prior year. The decrease for the three month period is largely attributable to the previously mentioned timing of the spring events at Phoenix, as well as reduced ancillary rights. To a lesser extent, sponsorship, suite and hospitality revenue for certain events held during Speedweeks at Daytona also contributed to the decrease. Partially offsetting the decreases was an increase in television broadcast revenue for events held during Speedweeks at Daytona.

Food, beverage and merchandise revenue decreased approximately \$1.0 million, or 8.4 percent, during the three months ended February 29, 2012, as compared to the same period of the prior year. The decrease is attributable to the previously mentioned timing of the spring events at Phoenix. Partially offsetting the decrease were higher catering, merchandise and concession revenues during events held during Speedweeks at Daytona.

Prize and point fund monies and NASCAR sanction fees decreased approximately \$6.7 million, or 20.9 percent, during the three months ended February 29, 2012, as compared to the same period of the prior year. The decrease for the three month period is substantially attributable to the previously mentioned timing of the spring events at Phoenix. Partially offsetting this decrease were increases in television broadcast rights fees for the NASCAR Sprint Cup, Nationwide and Camping World Truck series events held during Speedweeks at Daytona as standard NASCAR sanctioning agreements require a specific percentage of television broadcast rights fees to be paid to competitors.

Motorsports related expenses decreased approximately \$2.5 million, or 10.2 percent, during the three months ended February 29, 2012, as compared to the same period of the prior year. The decrease for the three month period is attributable to the previously mentioned timing of the spring events at Phoenix. Slightly offsetting this decrease were increased expenses related to the certain non-event operations and events conducted during Speedweeks at Daytona. Motorsports related expenses as a percentage of combined admissions and motorsports related revenue increased to 19.4 percent for the three months ended February 29, 2012, as compared to 18.3 percent for the same period in the prior year. The margin decrease is primarily due to the previously discussed timing of events held at Phoenix.

Food, beverage and merchandise expense decreased approximately \$1.0 million, or 11.7 percent, during the three months ended February 29, 2012, as compared to the same period of the prior year. The decrease for the three month period is attributable to the previously mentioned event timing of the spring events at Phoenix. Slightly offsetting the decrease were increases in concessions and catering expense at certain events held during Speedweeks at Daytona. Food, beverage and merchandise expense as a percentage of food, beverage and merchandise revenue decreased to approximately 70.1 percent for the three months ended February 29, 2012, as compared to 72.7 percent for the same period in the prior year. This increased margin is attributable to the aforementioned increase in catering, merchandise and concession revenues, combined with cost containment of certain non-variable costs, for events held during Speedweeks at Daytona.

General and administrative expenses increased approximately \$1.1 million, or 4.8 percent, during the three months ended February 29, 2012, as compared to the same period of the prior year. The increase for the three month period is primarily attributable to certain carrying costs of our Staten Island property as well as higher legal expenses. General and administrative expenses as a percentage of total revenues increased to approximately 18.2 percent for the three months ended February 29, 2012, as compared to 14.9 percent for the same period in the prior year. The decreased margin during the three month period is primarily due to the previously discussed decrease in revenues due to the timing of events held at Phoenix as well as the previously mentioned carrying costs related to our Staten Island property.

Depreciation and amortization expense increased approximately \$0.3 million, or 1.6 percent, during the three months ended February 29, 2012, as compared to the same period of the prior year. The increase was attributable to capital expenditures for our ongoing facility enhancements and related initiatives.

Impairment of long-lived assets of approximately \$2.8 million is primarily attributable to the removal of certain assets not fully depreciated in connection with the repaving of the track and grandstand enhancements at Phoenix and the grandstand enhancements at Kansas Speedway ( Kansas ) conducted in the three month period ended February 28, 2011.

Interest income during the three months ended February 29, 2012 was comparable to the same period of the prior year.

Interest expense decreased approximately \$0.4 million, or 10.5 percent, during the three months ended February 29, 2012, as compared to the same period of the prior year. The decrease is primarily due to increased capitalized interest during the current period. Partially offsetting this decrease was interest on the private placement issued in January 2011 (see Future Liquidity ).

Equity in net loss from equity investments represents our 50.0 percent equity investment in Hollywood Casino at Kansas Speedway during the three months ended February 29, 2012 and February 28, 2011, respectively (see Equity and Other Investments ).

Our effective income tax rate was approximately 36.1 percent for the three months ended February 29, 2012, as compared to 39.3 percent for the same respective period of the prior year (see Income Taxes ).

As a result of the foregoing, net income decreased approximately \$4.3 million, or \$0.08 per diluted share, to approximately \$17.1 million, or \$0.37 per diluted share, during the three months ended February 29, 2012, as compared to the same period of the prior year.

## **Liquidity and Capital Resources**

### **General**

We have historically generated sufficient cash flow from operations to fund our working capital needs, capital expenditures at existing facilities, and return of capital through payments of an annual cash dividend and repurchase of our shares under our Stock Purchase Plan. In addition, we have used the proceeds from offerings of our Class A Common Stock, the net proceeds from the issuance of long-term debt, borrowings under our credit facilities and state and local mechanisms to fund acquisitions and development projects. At February 29, 2012, we had cash and cash equivalents totaling approximately \$98.7 million, \$152.0 million principal amount of senior notes outstanding, \$80.0 million in borrowings on our \$300.0 million revolving credit facility ( 2010 Credit Facility ), a debt service funding commitment of approximately \$62.2 million principal amount related to the taxable special obligation revenue ( TIF ) bonds issued by the Unified Government of Wyandotte County/Kansas City, Kansas ( Unified Government ), \$50.6 million principal term loan related to our headquarters office building (the International Motorsports Center, or IMC ); and \$1.2 million principal amount of other third party debt. At February 29, 2012, we had working capital of \$75.2 million, primarily supported by \$98.7 million of cash and cash equivalents. At November 30, 2011, we had working capital of \$75.8 million, primarily supported by \$110.1 million of cash and cash equivalents.

Our liquidity is primarily generated from our ongoing motorsports operations, and we expect our strong operating cash flow to continue in the future. In addition, as of February 29, 2012, we have approximately \$216.0 million available to draw upon under our 2010 Credit Facility, if needed. In March 2012, we borrowed an additional \$100.0 million on our 2010 Credit Facility in connection with the redemption of our 5.4 percent Senior Notes. See Future Liquidity for additional disclosures relating to our credit facility and certain risks that may affect our near term operating results and liquidity.

Allocation of capital is driven by our long-term strategic planning and initiatives that encompass our mission, vision and values. Our primary uses of capital are to maintain modest debt levels that are consistent with our current investment grade debt rating from Moody's and Standard and Poor's. We will invest in our facilities to improve the guest experience and we will make investments in strategic projects that complement our core business and provide value for our shareholders, all of which is balanced with returning capital to our shareholders through share repurchases and dividends.

During the three months ended February 29, 2012, our significant cash flows items include the following:

net cash provided by operating activities totaling approximately \$31.2 million;

capital expenditures totaling approximately \$12.8 million;

net proceeds of approximately \$30.0 million related to our credit facility;

contributions to the Hollywood Casino at Kansas Speedway joint venture, totaling approximately \$50.6 million; and

reacquisition of previously issued common stock totaling approximately \$10.3 million.

#### **Capital Expenditures**

For the three months ended February 29, 2012, we spent approximately \$12.8 million on capital expenditures for projects at our existing facilities related to grandstand seating enhancements at Talladega Superspeedway ( Talladega ); designing and engineering of grandstand seating enhancements at Daytona; paving at Phoenix; and a variety of other improvements and renovations. We spent approximately \$11.7 million for the three months ended February 28, 2011, which included \$9.6 million for projects at our existing facilities. The remaining balance was associated with additional capitalized spending for the Staten Island property.

At February 29, 2012, we have approximately \$47.2 million in capital projects currently approved for our existing facilities. These projects include the reconfiguration and road course construction at Kansas; grandstand seating enhancements at Talladega and Watkins Glen International; parking improvements at Daytona; trackside RV development at Michigan International Speedway; improvements at various facilities for expansion of parking, camping capacity and other uses; and a variety of other improvements and renovations to our facilities that enable us to effectively compete with other sports venues for consumer and corporate spending.

As a result of these currently approved projects and anticipated additional approvals in fiscal 2012, we expect our total fiscal 2012 capital expenditures at our existing facilities will be approximately \$80.0 million to \$90.0 million depending on the timing of certain projects.

We review the capital expenditure program periodically and modify it as required to meet current business needs.

#### **Future Liquidity**

##### **General**

As discussed in Future Trends in Operating Results, economic conditions, including those affecting disposable consumer income and corporate budgets such as employment, business conditions, credit availability, interest rates and taxation rates, may impact our ability to sell tickets to our events and to secure revenues from corporate marketing partnerships. We believe that adverse economic trends, particularly the sustained level of high unemployment and decreased consumer confidence, significantly contributed to the level of attendance for certain of our motorsports entertainment events during the recession beginning in 2008. Absent a sustained improvement in consumer confidence that includes an increase discretionary spending, we expect certain of these adverse trends to persist through fiscal 2012, which we expect to have an impact on our business, especially attendance-related and corporate partner revenues. This may negatively impact year-over-year comparability for our revenue categories for the full year, with the exception of domestic broadcast media rights fees.

Our cash flow from operations consists primarily of ticket, hospitality, merchandise, catering and concession sales and contracted revenues arising from television broadcast rights and marketing partnerships. Despite current economic conditions, we believe that cash flows from operations, along with existing cash, cash equivalents and available borrowings under our credit facility, will be sufficient to fund:

operations and approved capital projects at existing facilities for the foreseeable future;

payments required in connection with the funding of the Unified Government's debt service requirements related to the TIF bonds;

payments related to our existing debt service commitments;

equity contributions in connection with the Hollywood Casino at Kansas Speedway development;

any potential payments associated with our keepwell agreements; and

our annual dividend and share repurchases under our Stock Purchase Plan.

We remain interested in pursuing acquisition and/or development opportunities that would increase shareholder value, the timing, size and success, as well as associated potential capital commitments of which, are unknown at this time. Accordingly, a material acceleration of our growth strategy could require us to obtain additional capital through debt and/or equity financings. Although there can be no assurance, over the longer term we believe that adequate debt and equity financing will be available on satisfactory terms.

While we expect our strong operating cash flow to continue in the future, our financial results depend significantly on a number of factors. In addition to local, national, and global economic and financial market conditions, consumer and corporate spending could be adversely affected by security and other lifestyle conditions resulting in lower than expected future operating cash flows. General economic conditions were significantly and negatively impacted by the September 11, 2001 terrorist attacks and the wars in Iraq and Afghanistan and could be similarly affected by any future attacks or fear of such attacks, or by conditions resulting from other acts or prospects of war. Any future attacks or wars or related threats could also increase our expenses related to insurance, security or other related matters. Also, our financial results could be adversely impacted by a widespread outbreak of a severe epidemiological crisis. The items discussed above could have a singular or compounded material adverse effect on our financial success and future cash flow.

#### *Long-Term Obligations and Commitments*

At February 29, 2012 we had registered senior notes (the "5.4 percent Senior Notes") totaling approximately \$87.0 million, net of unamortized discounts, which bore interest at 5.4 percent and were due April 2014. In March 2012, we utilized additional borrowings under our 2010 Credit Facility to redeem and retire all outstanding \$87.0 million principal amount of the 5.4 percent Senior Notes, including the payment of a redemption premium in the amount of approximately \$9.0 million and accrued interest up to, but excluding, the redemption date. The redemption premium represents the make-whole amount calculated in accordance with the related indenture under which the 5.4 percent Senior Notes were issued.

The net redemption premium, associated unamortized net deferred financing costs, and unamortized original issuance discount, at the redemption date, totaling approximately \$9.1 million, will be recorded as a loss on early redemption of debt in the consolidated statement of operations in the second quarter of fiscal 2012.

In June 2008, we entered into an interest rate swap agreement to effectively lock in a substantial portion of the interest rate exposure on approximately \$150.0 million notional amount in anticipation of refinancing the \$150.0 million of senior notes that matured in April 2009. This interest rate swap was designated and qualified as a cash flow hedge under ASC 815, "Accounting for Derivatives and Hedging." As a result of the uncertainty with the U.S. credit markets, in February 2009, we amended and re-designated our interest rate swap agreement as a cash flow hedge with an expiration in February 2011. During fiscal 2010, based on our current financial position and reduction in the anticipated debt issuance from \$150.0 million to \$65.0 million, we discontinued this cash flow hedge and settled the related liability. At February 29, 2012, we had approximately \$5.8 million, net of tax, deferred in accumulated other comprehensive loss associated with this interest rate swap which is being amortized as interest expense over the life of the private placement senior notes completed in January 2011 (see below). We expect to recognize approximately \$0.7 million of this balance, net of tax, during the next 12 months in the consolidated statement of operations.

In January 2011, we completed an offering of approximately \$65.0 million principal amount of senior unsecured notes in a private placement ("4.6 percent Senior Notes"). These notes, which bear interest at 4.6 percent and are due January 2021, require semi-annual interest payments on January 18 and July 18 through their maturity. The 4.6 percent Senior Notes may be redeemed in whole or in part, at our option, at any time or from time to time at redemption prices as defined in the indenture. Certain of our wholly owned domestic subsidiaries are guarantors of the 4.6 percent Senior Notes. The 4.6 percent Senior Notes also contain various restrictive covenants. The deferred financing fees, along with the aforementioned deferred interest rate swap balance included in accumulated other comprehensive loss, are treated as additional interest expense and are being amortized over the life of the 4.6 percent Senior Notes, on a straight-line method, which approximates the effective yield method. At February 29, 2012, outstanding principal on the 4.6 percent Senior Notes was approximately \$65.0 million.

Our wholly owned subsidiary, Raceway Associates, LLC, which owns and operates Chicagoland Speedway and Route 66 Raceway, has debt outstanding in the form of revenue bonds payable ("4.8 percent Revenue Bonds"), consisting of economic development revenue bonds issued by the City of Joliet, Illinois to finance certain land improvements. The 4.8 percent Revenue Bonds have an interest rate of 4.8 percent and a monthly payment of \$29,000 principal and interest. At February 29, 2012, outstanding principal on the 4.8 percent Revenue Bonds was approximately \$1.2 million.

The term loan ("6.3 percent Term Loan"), related to the construction of our International Motorsports Center, has a 25 year term due October 2034, an interest rate of 6.3 percent, and a current monthly payment of approximately \$292,000. At February 29, 2012, the outstanding principal on the 6.3 percent Term Loan was approximately \$50.6 million.

In January 1999, the Unified Government, issued approximately \$71.3 million in TIF bonds in connection with the financing of construction of Kansas Speedway. At February 29, 2012, outstanding TIF bonds totaled approximately \$62.2 million, net of the unamortized discount, which is comprised of a \$13.2 million principal amount, 6.2 percent term bond due December 1, 2017 and a \$49.7 million principal amount, 6.8 percent term bond due December 1, 2027. The TIF bonds are repaid by the Unified Government with payments made in lieu of property taxes ( Funding Commitment ) by our wholly owned subsidiary, Kansas Speedway Corporation ( KSC ). Principal (mandatory redemption) payments per the Funding Commitment are payable by KSC on October 1 of each year. The semi-annual interest component of the Funding Commitment is payable on April 1 and October 1 of each year. KSC granted a mortgage and security interest in the Kansas project for its Funding Commitment obligation.

The 2010 Credit Facility contains a feature that allows us to increase the credit facility from \$300.0 million to a total of \$500.0 million, subject to certain conditions. The 2010 Credit Facility is scheduled to mature in November 2015, and accrues interest at LIBOR plus 150.0 – 225.0 basis points, depending on the better of our debt rating as determined by specified rating agencies or our leverage ratio. The 2010 Credit Facility contains various restrictive covenants. At February 29, 2012, we had approximately \$80.0 million outstanding under the 2010 Credit Facility.

In October 2002, the Unified Government issued subordinate sales tax special obligation revenue bonds ( 2002 STAR Bonds ) totaling approximately \$6.3 million to reimburse us for certain construction already completed on the second phase of the Kansas Speedway project and to fund certain additional construction. The 2002 STAR Bonds, which require annual debt service payments and are due December 1, 2022, will be retired with state and local taxes generated within the Kansas Speedway's boundaries and are not our obligation. KSC has agreed to guarantee the payment of principal, any required premium and interest on the 2002 STAR Bonds. At February 29, 2012, the Unified Government had approximately \$1.9 million in 2002 STAR Bonds outstanding. Under a keepwell agreement, we have agreed to provide financial assistance to KSC, if necessary, to support its guarantee of the 2002 STAR Bonds.

### **Speedway Developments**

In light of NASCAR's publicly announced position regarding additional potential realignment of the NASCAR Sprint Cup Series schedule, we believe there are still potential development opportunities for public/private partnerships in new, underserved markets across the country.

### **Hollywood Casino at Kansas Speedway**

In February 2012, Kansas Entertainment, LLC, ( Kansas Entertainment ) a 50/50 joint venture of Penn Hollywood Kansas, Inc. ( Penn ), a subsidiary of Penn National Gaming, Inc. and Kansas Speedway Development Corporation ( KSDC ), a wholly owned indirect subsidiary of ISC, opened the Hollywood-themed and branded destination entertainment facility, overlooking turn two of Kansas Speedway.

The Hollywood Casino at Kansas Speedway features a 95,000 square foot casino with 2,000 slot machines and 52 table games (including 12 poker tables), a 1,253 space parking structure as well as a sports-themed bar, dining and entertainment options. Kansas Entertainment is funding the development with equity contributions from each partner. KSDC and Penn shared equally in the cost of developing and constructing the facility. We currently estimate that our share of capitalized development costs for the project, excluding our contribution of land, will be approximately \$145.0 million. Through February 29, 2012, we have funded approximately \$134.3 million of these capitalized development costs. In addition, we funded certain working capital needs of the project prior to opening. Start up and related costs through opening were expensed through equity in net loss from equity investments. Cash flow from the casino's operations will be used, along with equal contributions from each partner as necessary, to fund the remaining capital requirements. Penn is the managing member of Kansas Entertainment and is responsible for the development and operation of the casino.

### **Daytona Development Project**

We are exploring development of a mixed-use entertainment destination development on 71 acres located, directly across from our Daytona motorsports entertainment facility, on International Speedway Boulevard.

The initial development includes our approximately 188,000 square foot office building, the International Motorsports Center, completed in November 2009. The IMC houses the headquarters of ISC, NASCAR, Grand American and their related businesses, and additional space for other tenants. The IMC was financed in July 2008 through a \$51.3 million construction term loan obtained by our wholly owned subsidiary, which was created to own and operate the office building.

Approved land use entitlements for the remaining project allow for a 265,000 square foot mixed-use retail/dining/entertainment area, plus a hotel, residential and additional office space. Development of the balance of the project is dependent on several factors, including lease arrangements, availability of project financing and overall market conditions.

While we continue to believe that a mixed-use retail/dining/entertainment area located across from our Daytona facility will be a successful project, given the current economic conditions and the uncertainty associated with the future, development of the project will depend on its economic feasibility.

#### **Inflation**

We do not believe that inflation has had a material impact on our operating costs and earnings.



**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

During the three months ended February 29, 2012, there have been no material changes in our market risk exposures.

We are exposed to market risk from changes in interest rates in the normal course of business. Our interest income and expense are most sensitive to changes in the general level of U.S. interest rates and the LIBOR rate. In order to manage this exposure, from time to time we use a combination of debt instruments, including the use of derivatives in the form of interest rate swap and lock agreements. We do not enter into any derivatives for trading purposes.

The objective of our asset management activities is to provide an adequate level of interest income and liquidity to fund operations and capital expansion, while minimizing market risk. We utilize overnight sweep accounts and short-term investments to minimize the interest rate risk. We do not believe that our interest rate risk related to our cash equivalents and short-term investments is material due to the nature of the investments.

Our objective in managing our interest rate risk on our debt is to negotiate the most favorable interest rate structures that we can and, as market conditions evolve, adjust our balance of fixed and variable rate debt to optimize our overall borrowing costs within reasonable risk parameters. Interest rate swaps and locks are used from time to time to convert a portion of our debt portfolio from a variable rate to a fixed rate or from a fixed rate to a variable rate as well as to lock in certain rates for future debt issuances.

The following analysis provides quantitative information regarding our exposure to interest rate risk. We utilize valuation models to evaluate the sensitivity of the fair value of financial instruments with exposure to market risk that assume instantaneous, parallel shifts in interest rate yield curves. There are certain limitations inherent in the sensitivity analyses presented, primarily due to the assumption that interest rates change instantaneously. In addition, the analyses are unable to reflect the complex market reactions that normally would arise from the market shifts modeled.

We have various debt instruments that are issued at fixed rates. These financial instruments, which have a fixed rate of interest, are exposed to fluctuations in fair value resulting from changes in market interest rates. The fair values of long-term debt are based on quoted market prices at the date of measurement. Our credit facilities approximate fair value as they bear interest rates that approximate market. At February 29, 2012, we had approximately \$80.0 million of variable debt outstanding; therefore, a hypothetical increase in interest rates by 1.0 percent would result in an increase in our annual interest expense of approximately \$0.8 million.

At February, 29, 2012, the fair value of our total long-term debt as determined by quotes from financial institutions was approximately \$270.6 million. The potential decrease in fair value resulting from a hypothetical 10.0 percent shift in interest rates would be approximately \$4.1 million at February 29, 2012.

Credit risk arises from the possible inability of counterparties to meet the terms of their contracts on a net basis. However, we minimize such risk exposures for these instruments by limiting counterparties to large banks and financial institutions that meet established credit guidelines. We do not expect to incur any losses as a result of counterparty default.

**ITEM 4. DISCLOSURE CONTROLS AND PROCEDURES**

Subsequent to February 29, 2012, and prior to the filing of this report, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures under the supervision of and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer. Based on that evaluation, our management, including the Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures, subject to limitations as noted below, were effective at February 29, 2012, and during the period prior to the filing of this report.

There were no changes in our internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Our management, including the Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure control procedures or our internal controls will prevent all error and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected.

**PART II OTHER INFORMATION**

**ITEM 1A. RISK FACTORS**

This report and the documents incorporated by reference may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. You can identify a forward-looking statement by our use of the words anticipate, estimate, expect, may, believe, objective, projection, forecast, goal, and similar expressions. Forward-looking statements include our statements regarding the timing of future events, our anticipated future operations and our anticipated future financial position and cash requirements. Although we believe that the expectations reflected in our forward-looking statements are reasonable, we do not know whether our expectations will prove correct. We previously disclosed in response to Item 1A to Part I of our report on Form 10-K for the fiscal year ended November 30, 2011 the important factors that could cause our actual results to differ from our expectations. There have been no material changes to those risk factors.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

Period	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs	Maximum number of shares (or approximate dollar value of shares) that may yet be purchased under the plans or programs (in thousands)
December 1, 2011 – December 31, 2011				
Repurchase program	198,528	\$ 24.75	198,528	\$ 67,126
January 1, 2012 – January 31, 2012				
Repurchase program	140,381	\$ 25.75	140,381	\$ 63,511
February 1, 2012 – February 28, 2012				
Repurchase program	66,629	\$ 26.58	66,629	\$ 61,740
	405,538		405,538	

We have a share repurchase program ( Stock Purchase Plan ) under which we are authorized to purchase up to \$330.0 million of our outstanding Class A common shares. The timing and amount of any shares repurchased under the Stock Purchase Plan will depend on a variety of factors, including price, corporate and regulatory requirements, capital availability and other market conditions. The Stock Purchase Plan may be suspended or discontinued at any time without prior notice. No shares have been or will be knowingly purchased from Company insiders or their affiliates.

Since inception of the Plan through February 29, 2012, we have purchased 7,063,962 shares of our Class A common shares, for a total of approximately \$268.3 million. Included in these totals are the purchases of 405,538 shares of our Class A common shares during the period ended February 29, 2012, at an average cost of approximately \$25.40 per share (including commissions), for a total of approximately \$10.3 million. These transactions occurred in open market purchases and pursuant to a trading plan under Rule 10b5-1. At February 29, 2012, we have approximately \$61.7 million remaining repurchase authority under the current Stock Purchase Plans.

**ITEM 6. EXHIBITS**

Exhibit Number	Description of Exhibit
3.1	Articles of Amendment of the Restated and Amended Articles of Incorporation of the Company, as filed with the Florida Department of State on July 26, 1999 (incorporated by reference from exhibit 3.1 of the Company's Report on Form 8-K dated July 26, 1999)
3.2	Conformed copy of Amended and Restated Articles of Incorporation of the Company, as amended as of July 26, 1999 (incorporated by reference from exhibit 3.2 of the Company's Report on Form 8-K dated July 26, 1999)
3.3	Conformed copy of Amended and Restated By-Laws of the Company, as amended as of April 9, 2003. (incorporated by reference from exhibit 3.3 of the Company's Report on Form 10-Q dated April 10, 2003)
31.1	Rule 13a-14(a) / 15d-14(a) Certification of Chief Executive Officer filed herewith
31.2	Rule 13a-14(a) / 15d-14(a) Certification of Chief Financial Officer filed herewith
32	Section 1350 Certification filed herewith
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase

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101.LAB XBRL Taxonomy Extension Label Linkbase  
101.PRE XBRL Taxonomy Extension Presentation Linkbase

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**INTERNATIONAL SPEEDWAY CORPORATION**

**(Registrant)**

Date: April 3, 2012

/s/ Daniel W. Houser  
Daniel W. Houser, Senior Vice President,  
Chief Financial Officer, Treasurer