PERRY ELLIS INTERNATIONAL INC Form 10-Q September 11, 2014 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended August 2, 2014

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 0-21764

PERRY ELLIS INTERNATIONAL, INC.

(Exact Name of Registrant as Specified in its Charter)

Florida (State or other jurisdiction of

59-1162998 (I.R.S. Employer

Incorporation or Organization)

Identification No.)

3000 N.W. 107 Avenue

Miami, Florida 33172 (Address of Principal Executive Offices) (Zip Code) Registrant s Telephone Number, Including Area Code: (305) 592-2830

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer " Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

The number of shares outstanding of the registrant s common stock is 15,727,000 (as of September 4, 2014).

PERRY ELLIS INTERNATIONAL, INC.

INDEX

PART I: FINANCIAL INFORMATION	PAGE
Item 1:	
Condensed Consolidated Balance Sheets (Unaudited) as of August 2, 2014 and February 1, 2014	1
Condensed Consolidated Statements of Operations (Unaudited) for the three and six months ended August 2, 2014 and August 3, 2013	2
Condensed Consolidated Statements of Comprehensive (Loss) Income (Unaudited) for the three and six months ended August 2, 2014 and August 3, 2013	3
Condensed Consolidated Statements of Cash Flows (Unaudited) for the six months ended August 2, 2014 and August 3, 2013	4
Notes to Unaudited Condensed Consolidated Financial Statements	6
Item 2:	
Management s Discussion and Analysis of Financial Condition and Results of Operations	22
Item 3:	
Quantitative and Qualitative Disclosures About Market Risk	30
Item 4:	
Controls and Procedures	31
PART II: OTHER INFORMATION	
Item 1:	
Legal Proceedings	31
Item 2:	
Unregistered Sales of Equity Securities and Use of Proceeds	31
Item 6:	
<u>Exhibits</u>	32

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(amounts in thousands, except share data)

	August 2, 2014	February 1, 2014
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 49,218	\$ 26,989
Accounts receivable, net	110,532	146,392
Inventories	174,507	206,602
Investments, at fair value	23,955	15,398
Deferred income taxes	15,358	14,060
Prepaid income taxes	7,346	7,579
Prepaid expenses and other current assets	9,550	7,369
Total current assets	390,466	424,389
Property and equipment, net	61,632	59,912
Other intangible assets, net	210,660	211,485
Goodwill	6,022	6,022
Other assets	5,757	4,927
TOTAL	\$ 674,537	\$ 706,735
LIABILITIES AND EQUITY		
Current Liabilities:		
Accounts payable	\$ 76,520	\$ 112,442
Accrued expenses and other liabilities	22,643	24,642
Accrued interest payable	3,990	4,095
Unearned revenues	5,257	5,013
Total current liabilities	108,410	146,192
Senior subordinated notes payable, net	150,000	150,000
Senior credit facility	100,000	8,162
Real estate mortgages	22,461	22,844
Deferred pension obligation	8,690	9,862
Unearned revenues and other long-term liabilities	16,248	14,732
Deferred income taxes	11,332	7,410
Total long-term liabilities	208,731	213,010
Total liabilities	317,141	359,202
Commitment and contingencies		
Equity:		
Preferred stock \$.01 par value; 5,000,000 shares authorized; no shares issued or outstanding		
Common stock \$.01 par value; 100,000,000 shares authorized; 16,116,003 shares issued and outstanding as of		
August 2, 2014 and 15,901,956 shares issued and outstanding as of February 1, 2014	161	159
Additional paid-in-capital	158,412	155,522
Retained earnings	212,436	206,277
Accumulated other comprehensive loss	(6,656)	(7,468)

Total	364,353	354,490
Treasury stock at cost; 400,516 as of August 2, 2014 and February 1, 2014	(6,957)	(6,957)
Total equity	357,396	347,533
TOTAL	\$ 674,537	\$ 706,735

See Notes to Unaudited Condensed Consolidated Financial Statements

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(amounts in thousands, except per share data)

	Three Mo August 2, 2014	onths Ended August 3, 2013	Six Mont August 2, 2014	ths Ended August 3, 2013
Revenues:				
Net sales	\$ 196,010	\$ 204,492	\$ 445,926	\$ 459,976
Royalty income	7,522	7,213	14,920	14,048
Total revenues	203,532	211,705	460,846	474,024
Cost of sales	133,068	143,159	302,717	316,797
Gross profit	70,464	68,546	158,129	157,227
Operating expenses:				
Selling, general and administrative expenses	66,858	66,521	136,568	137,190
Depreciation and amortization	2,988	3,010	5,968	5,802
Total operating expenses	69,846	69,531	142,536	142,992
Gain on sale of long-lived assets	885	,	885	6,270
č				,
Operating income (loss)	1,503	(985)	16,478	20,505
Interest expense	3,605	3,722	7,321	7,525
	2,002	-,	,,,,,,	1,520
Net (loss) income before income taxes	(2,102)	(4,707)	9,157	12,980
Income tax (benefit) provision	(486)		2,998	4,490
moone un (contin) provision	(100)	(1,077)	2,>>0	.,.,,
Net (loss) income	\$ (1,616)	\$ (2,830)	\$ 6,159	\$ 8,490
Net (loss) income per share:				
Basic	\$ (0.11)	\$ (0.19)	\$ 0.41	\$ 0.56
Diluted	\$ (0.11)	\$ (0.19)	\$ 0.41	\$ 0.55
	+ (3.11)	+ (3.27)		, 3.30
Weighted average number of shares outstanding				
Basic	14,906	15,112	14,844	15,068
Diluted	14,906	15,112	15,142	15,406

See Notes to Unaudited Condensed Consolidated Financial Statements

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

(UNAUDITED)

(amounts in thousands)

	Three Months Ended		Six Months Ended	
	August 2, 2014	August 3, 2013	August 2, 2014	August 3, 2013
Net (loss) income	\$ (1,616)	\$ (2,830)	\$ 6,159	\$ 8,490
Other Comprehensive income (loss):				
Foreign currency translation adjustments, net	2	(656)	638	(1,061)
Unrealized gain on pension liability, net of tax (1)	79	81	159	162
Unrealized (loss) gain on investments	(23)		15	
Total other comprehensive income (loss)	58	(575)	812	(899)
Comprehensive (loss) income	\$ (1,558)	\$ (3,405)	\$ 6,971	\$ 7,591

Unrealized gain on pension liability for the three months ended August 2, 2014 and August 3, 2013 is net of tax in the amount of \$51 and \$52, respectively. Unrealized gain on pension liability for the six months ended August 2, 2014 and August 3, 2013 is net of tax in the amount of \$101 and \$104, respectively. See footnote 12 to the consolidated financial statements for further information.

See Notes to Unaudited Condensed Consolidated Financial Statements

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

${\bf CONDENSED} \ {\bf CONSOLIDATED} \ {\bf STATEMENTS} \ {\bf OF} \ {\bf CASH} \ {\bf FLOWS} \ ({\bf UNAUDITED})$

(amounts in thousands)

	Six Mont August 2, 2014	hs Ended August 3, 2013
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 6,159	\$ 8,490
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	6,280	6,081
Provision for bad debts	253	(248)
Amortization of debt issue cost	320	351
Amortization of premiums and discounts	223	31
Amortization of unrealized loss on pension liability	260	266
Deferred income taxes	2,523	4,115
Gain on sale of long-lived assets	(885)	(6,270)
Share-based compensation	3,114	2,522
Changes in operating assets and liabilities:		
Accounts receivable, net	36,277	33,677
Inventories	32,603	3,599
Prepaid income taxes	245	(1,950)
Prepaid expenses and other current assets	(2,166)	(409)
Other assets	(150)	89
Deferred pension obligation	(1,172)	(1,507)
Accounts payable and accrued expenses	(38,636)	(35,656)
Accrued interest payable	(105)	(5)
Unearned revenues and other liabilities	1,835	875
Net cash provided by operating activities	46,978	14,051
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	(7,323)	(14,587)
Purchase of investments	(22,897)	
Proceeds from investment maturities	14,160	
Proceeds on sale of intangible assets		4,875
Net cash used in investing activities	(16,060)	(9,712)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Borrowings from senior credit facility	159,402	214,131
Payments on senior credit facility	(167,564)	(214,131)
Payments on real estate mortgages	(396)	(403)
Payments on capital leases	(150)	(157)
Deferred financing fees		(25)
Proceeds from exercise of stock options	197	124
Tax benefit from exercise of equity instruments	(144)	96
Net cash used in financing activities	(8,655)	(365)
Effect of exchange rate changes on cash and cash equivalents	(34)	(174)

NET INCREASE IN CASH AND CASH EQUIVALENTS	22,229	3,800
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	26,989	54,957
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 49,218	\$ 58,757

Continued

4

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

${\bf CONDENSED\ CONSOLIDATED\ STATEMENTS\ OF\ CASH\ FLOWS\ (UNAUDITED)}$

(amounts in thousands)

	Six Months Ended	
	August 2, 2014	August 3, 2013
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash paid during the period for:		
Interest	\$ 6,883	\$ 7,149
Income taxes	\$ 464	\$ 1,432
NON-CASH FINANCING AND INVESTING ACTIVITIES:		
Accrued purchases of property and equipment	\$ 168	\$ 80
Note receivable on sale of intangible asset	\$ 1,250	\$

See Notes to Unaudited Condensed Consolidated Financial Statements

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. GENERAL

The accompanying unaudited condensed consolidated financial statements of Perry Ellis International, Inc. and subsidiaries (Perry Ellis or the Company) have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and in accordance with the requirements of the Securities and Exchange Commission on Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial position, results of operations and changes in cash flows required by GAAP for annual financial statements. These condensed consolidated financial statements included herein should be read in conjunction with the audited consolidated financial statements and related notes included in the Company s Annual Report on Form 10-K for the year ended February 1, 2014, filed with the Securities and Exchange Commission on April 15, 2014.

The information presented reflects all adjustments, which are in the opinion of management of a normal and recurring nature, necessary for a fair presentation of the interim periods. Results of operations for the interim periods presented are not necessarily indicative of the results to be expected for the entire fiscal year.

2. RECENT ACCOUNTING PRONOUNCEMENTS

In March 2013, the Financial Accounting Standards Board (FASB) issued ASU No. 2013-05, Foreign Currency Matters. Accounting Standards Update (ASU) No. 2013-05 indicates that a cumulative translation adjustment (CTA) is attached to the parent s investment in a foreign entity and should be released in a manner consistent with the derecognition guidance on investments in entities. Thus, the entire amount of the CTA associated with the foreign entity would be released when there has been a sale of a subsidiary or group of net assets within a foreign entity and the sale represents the substantially complete liquidation of the investment in the foreign entity, loss of a controlling financial interest in an investment in a foreign entity (i.e., the foreign entity is deconsolidated), or step acquisition for a foreign entity (i.e., when an entity has changed from applying the equity method for an investment in a foreign entity to consolidating the foreign entity). ASU No. 2013-05 does not change the requirement to release a pro rata portion of the CTA of the foreign entity into earnings for a partial sale of an equity method investment in a foreign entity. ASU No. 2013-05 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. The adoption of ASU No. 2013-05 did not have a material impact on the Company s results of operations or the Company s financial position.

In July 2013, the FASB issued ASU No. 2013-11, *Income Taxes (Topic 740): Presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists.* Under the amendments of this update an entity is required to present an unrecognized tax benefit, or a portion of an unrecognized tax benefit in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The assessment of whether a deferred tax asset is available is based on the unrecognized tax benefit and deferred tax asset that exist at the reporting date and should be made presuming disallowance of the tax position at the reporting date. The provisions of this update are effective prospectively for the Company in fiscal years beginning after December 15, 2013, and for the interim periods within such fiscal years with early adoption and retrospective application permitted. The adoption of ASU No. 2013-11 did not have a material impact on the Company s results of operations or the Company s financial position.

6

In April 2014, the FASB issued ASU No. 2014-08, Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity. ASU No. 2014-08 amends the definition of discontinued operations by limiting discontinued operations reporting to disposals of components of an entity that represent strategic shifts that have (or will have) a major effect on an entity s operations and financial results. The amendments require expanded disclosures for discontinued operations that would provide users of financial statements with more information about the assets, liabilities, revenues, and expenses of discontinued operations and disclosure of the pretax profit or loss of individually significant components of an entity that do not qualify for discontinued operations reporting. ASU No. 2014-08 is to be applied prospectively to all disposals (or classifications as held for sale) of components of an entity and all businesses or nonprofit activities that, on acquisition, are classified as held for sale that occur within fiscal years, and interim periods within those years, beginning after December 15, 2014. The adoption of ASU No. 2014-08 is not expected to have a material impact on the Company s results of operations or the Company s financial position.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers*. ASU No. 2014-09 clarifies the principles for recognizing revenue and develops a common revenue standard for GAAP and International Financial Reporting Standards (IFRS) that removes inconsistencies and weaknesses in revenue requirements, provides a more robust framework for addressing revenue issues, improves comparability of revenue recognition practices across entities, industries, jurisdictions, and capital markets, provides more useful information to users of financial statements through improved disclosure requirements and simplifies the preparation of financial statements by reducing the number of requirements to which an entity must refer. ASU No. 2014-09 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2016. Companies can choose to apply the ASU using either the full retrospective approach or a modified retrospective approach. The Company is currently evaluating both methods of adoption and the impact, if any, that the adoption of this ASU will have on the Company s results of operations or the Company s financial position.

In June 2014, the FASB issued ASU No. 2014-12, Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period (a consensus of the FASB Emerging Issues Task Force). ASU No. 2014-12 requires that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. ASU No. 2014-12 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2015. Earlier adoption is permitted. The amendments can be applied either prospectively to all awards granted or modified after the effective date or retrospectively to all awards with performance targets that are outstanding as of the beginning of the earliest annual period presented in the financial statements and to all new or modified awards. The Company is currently evaluating both methods of adoption and the impact, if any, that the adoption of this ASU will have on the Company is results of operations or the Company is financial position.

3. ACCOUNTS RECEIVABLE

Accounts receivable consisted of the following as of:

	August 2, 2014	February 1, 2014
	(in tho	usands)
Trade accounts	\$ 122,983	\$ 160,332
Royalties	3,282	5,998
Other receivables	2,645	1,483
Total	128,910	167,813
Less: allowances	(18,378)	(21,421)
Total	\$ 110,532	\$ 146,392

4. INVENTORIES

Inventories are stated at the lower of cost (weighted moving average cost) or market. Cost principally consists of the purchase price, customs, duties, freight, and commissions to buying agents.

Inventories consisted of the following as of:

	August 2, 2014	February 1, 2014
	(in tho	usands)
Finished goods	\$ 174,177	\$ 205,971
Raw materials and in process	330	631
Total	\$ 174,507	\$ 206,602

5. INVESTMENTS

The Company s investments include marketable securities and certificates of deposit at August 2, 2014 and February 1, 2014. Marketable securities are classified as available-for-sale and consist of corporate bonds with maturity dates less than two years. Certificates of deposit are classified as available-for-sale with \$5.9 million with maturity dates within one year or less and \$3.4 million with maturity dates over one year and less than two years. Investments are stated at fair value. The estimated fair value of the marketable securities is based on quoted prices in an active market (Level 1 fair value measures).

Investments consisted of the following as of August 2, 2014:

	Cost	Gre Unrealize	ed Gains	_	ross zed Losses	Estimated Fair Value
Marketable securities	\$ 14,616	\$	6	\$	(1)	\$ 14,621
Certificates of deposit	9,363				(29)	9,334
Total investments	\$ 23,979	\$	6	\$	(30)	\$ 23,955

Investments consisted of the following as of February 1, 2014:

	Cost	Gre Unrealize	ed Gains	_	Fross zed Losses	Estimated Fair Value
Marketable securities	\$ 10,636	\$	1	\$	(39)	\$ 10,598
Certificates of deposit	4,801		2		(3)	4,800
Total investments	\$ 15,437	\$	3	\$	(42)	\$ 15,398

6. PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of:

	August 2, 2014	February 1, 2014
	(in tho	usands)
Furniture, fixtures and equipment	\$ 76,213	\$ 74,188
Buildings and building improvements	19,674	19,614

Edgar Filing: PERRY ELLIS INTERNATIONAL INC - Form 10-Q

Vehicles	632	771
Leasehold improvements	44,512	40,335
Land	9,488	9,488
Total	150,519	144,396
Less: accumulated depreciation and amortization	(88,887)	(84,484)
Total	\$ 61,632	\$ 59,912

The above table of property and equipment includes assets held under capital leases as of:

	August 2, 2014		ruary 1, 2014
	(in the	ousands)	
Furniture, fixtures and equipment	\$ 888	\$	938
Less: accumulated depreciation and amortization	(643)		(543)
Total	\$ 245	\$	395

For the three months ended August 2, 2014 and August 3, 2013, depreciation and amortization expense relating to property and equipment amounted to \$2.9 million. For the six months ended August 2, 2014 and August 3, 2013, depreciation and amortization expense relating to property and equipment amounted to \$5.8 million and \$5.6 million, respectively. These amounts include amortization expense for leased property under capital leases.

7. OTHER INTANGIBLE ASSETS

Trademarks

Trademarks included in other intangible assets, net, are considered indefinite-lived assets and totaled \$205.5 million and \$205.9 million at August 2, 2014 and February 1, 2014, respectively.

On August 1, 2014, the Company entered into a sales agreement, in the amount of \$1.3 million, for the sale of Australian, Fiji and New Zealand trademark rights with respect to Jantzen. Payments on the purchase price are due in five installments of \$250,000 over a five year period. Interest on the purchase price that remains unpaid will accrue at a rate of 3.5% per annum calculated on an annual basis. The first payment is due within four days of the completion date and has been paid. The remaining four payments are to be paid annually commencing on August 1, 2015 with the final payment to be made on August 1, 2018. As a result of this transaction, the Company recorded a gain of \$0.9 million in the licensing segment.

During the fourth quarter of fiscal 2013, the Company entered into a sales agreement, in the amount of \$7.5 million, for certain Asian trademark rights with respect to John Henry. This transaction closed in the first quarter of fiscal 2014. The Company collected proceeds of \$4.9 million and \$2.6 million during the first quarter of fiscal 2014 and the fourth quarter of fiscal 2013, respectively. As a result of this transaction, the Company recorded a gain of \$6.3 million in the licensing segment.

Other

Other intangible assets consisted of the following as of:

	August 2, 2014		oruary 1, 2014
	(in the	ousands)
Customer lists	\$ 8,450	\$	8,450
Less: accumulated amortization	(3,324)		(2,863)
Total	\$ 5.126	\$	5,587

For the three months ended August 2, 2014 and August 3, 2013, amortization expense relating to customer lists amounted to \$0.3 million, respectively, for each of the periods. For the six months ended August 2, 2014 and August 3, 2013, amortization expense relating to customer lists amounted to \$0.5 million, for each period. Other intangible assets are amortized over their estimated useful lives of 10 years. Assuming no impairment, the estimated amortization expense for future periods based on recorded amounts as of August 2, 2014, will be approximately \$0.9 million a year from fiscal 2015 through fiscal 2017, and approximately \$0.8 million a year from fiscal 2018 through fiscal 2019.

8. LETTER OF CREDIT FACILITIES

Borrowings and availability under letter of credit facilities consisted of the following as of:

	August 2, 2014	February 1, 2014
	(in thous	sands)
Total letter of credit facilities	\$ 45,337	\$ 45,329
Outstanding letters of credit	(11,595)	(11,858)
Total credit available	\$ 33,742	\$ 33,471

9. ADVERTISING AND RELATED COSTS

The Company s accounting policy relating to advertising and related costs is to expense these costs in the period incurred. Advertising and related costs were approximately \$3.1 million and \$4.1 million for the three months ended August 2, 2014 and August 3, 2013, respectively, and \$7.8 million and \$8.7 million for the six months ended August 2, 2014 and August 3, 2013, respectively, and are included in selling, general and administrative expenses in the accompanying condensed consolidated statements of operations.

10. NET (LOSS) INCOME PER SHARE

Basic net (loss) income per share is computed by dividing net (loss) income by the weighted average shares of outstanding common stock. The calculation of diluted net (loss) income per share is similar to basic earnings per share except that the denominator includes potentially dilutive common stock. The potentially dilutive common stock included in the Company s computation of diluted net income per share includes the effects of stock options, stock appreciation rights (SARS) and unvested restricted shares as determined using the treasury stock method.

The following table sets forth the computation of basic and diluted (loss) income per share:

	August 2, 2014	August 3, 2013 in thousands, exce	Six Month August 2, 2014 ept per share data	August 3, 2013
Numerator:	`	, , , , , , , , , , , , , , , , , , , ,		
Net (loss) income	\$ (1,616)	\$ (2,830)	\$ 6,159	\$ 8,490
Denominator:				
Basic-weighted average shares	14,906	15,112	14,844	15,068
Dilutive effect: equity awards			298	338
Diluted-weighted average shares	14,906	15,112	15,142	15,406
Basic (loss) income per share	\$ (0.11)	\$ (0.19)	\$ 0.41	\$ 0.56
Diluted (loss) income per share	\$ (0.11)	\$ (0.19)	\$ 0.41	\$ 0.55
Antidilutive effect: ⁽¹⁾	1,825	1,945	1,109	1,939

⁽¹⁾ Represents weighted average of stock options to purchase shares of common stock, SARS and restricted stock that were not included in computing diluted income per share because their effects were antidilutive for the respective periods.

10

11. EQUITY

The following table reflects the changes in equity:

	_	s in Equity ousands)
Equity at February 1, 2014	\$	347,533
Comprehensive income		6,971
Share transactions under employee equity compensation plans		2,892
Equity at August 2, 2014	\$	357,396
Equity at February 2, 2013	\$	371,240
Comprehensive income		7,591
Share transactions under employee equity compensation plans		2,742
Equity at August 3, 2013	\$	381,573

12. ACCUMULATED OTHER COMPREHENSIVE LOSS

Changes in accumulated other comprehensive loss by component, net of tax:

	Unrealized (Loss) Gain on Pension Liability	Curren	Foreign cy Translation stments, Net (in thousan	(Loss) Inves	ealized Gain on stments	Total
Balance, February 1, 2014	\$ (5,866)	\$	(1,563)	\$	(39)	\$ (7,468)
Other comprehensive income before						
reclassifications			638		15	653
Amounts reclassified from accumulated other						
comprehensive income	159					159
Balance, August 2, 2014	\$ (5,707)	\$	(925)	\$	(24)	\$ (6,656)

A summary of the impact on the condensed consolidated statements of operations line items is as follows:

Three Months
Ended
August 2, 201August 3, 2013
(in thousands)

	(III UI	ousand	is)	
Amortization of defined benefit pension items				
Actuarial gains	\$ 130	\$	133	Selling, general and administrative expenses
Tax provision	51		52	Income tax provision
Total, net of tax	\$ 79	\$	81	

Six Months Ended August 2, 201August 3, 2013

	(in th	ousand	ls)	
Amortization of defined benefit pension items				
Actuarial gains	\$ 260	\$	266	Selling, general and administrative expenses
Tax provision	101		104	Income tax provision
Total, net of tax	\$ 159	\$	162	

13. INCOME TAXES

The Company or one of its subsidiaries files income tax returns in the U.S. federal jurisdiction, and various state and foreign jurisdictions. The Company s U.S. federal income tax returns for fiscal 2011 through fiscal 2014 are open tax years. The Company s state tax filings are subject to varying statutes of limitations. The Company s unrecognized state tax benefits are related to open tax years from fiscal 2005 through fiscal 2015, depending on each state s particular statute of limitation. As of August 2, 2014, the fiscal 2011 U.S. federal income tax return is under examination as well as various state, local, and foreign income tax returns by various taxing authorities.

Table of Contents

The Company has a \$0.8 million liability recorded for unrecognized tax benefits as of February 1, 2014, which includes interest and penalties of \$0.3 million. The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income tax expense. All of the unrecognized tax benefits, if recognized, would affect the Company s effective tax rate. During the three months and six months ended August 2, 2014, the total amount of unrecognized tax benefits decreased by approximately \$12,000 and \$81,000, respectively. The change to the total amount of the unrecognized tax benefit for the three and six months ended August 2, 2014 included an increase in interest and penalties of approximately \$6,000 and a decrease of approximately \$103,000, respectively.

The Company does not currently anticipate a resolution within the next twelve months for any of the remaining unrecognized tax benefits as of August 2, 2014. However, the statute of limitations related to the Company s 2011 U.S. federal tax year will expire within the next twelve months. The lapse in the statute of limitations would be expected to decrease tax expense within the next twelve months. The expiration of the statute of limitations related to the Company s 2011 U.S. federal tax year could result in a tax benefit of up to approximately \$0.1 million.

14. STOCK OPTIONS, STOCK APPRECIATION RIGHTS AND RESTRICTED SHARES

During the first and second quarters of fiscal 2015, the Company granted an aggregate of 240,852 and 12,504 shares of restricted stock to certain key employees, which vest primarily over a three-year period, at an estimated value of \$3.6 million and \$0.2 million, respectively. This value is being recorded as compensation expense on a straight-line basis over the vesting period of the restricted stock.

During the second quarter of fiscal 2015, the Company awarded to five directors an aggregate of 16,950 shares of restricted stock, which vest over a three year period at an estimated fair value of \$0.3 million. This value is being recorded as compensation expense on a straight-line basis over the vesting period of the restricted stock.

Also, during the first and second quarters of fiscal 2015, the Company granted an aggregate of 5,883 and 5,157 SARs, to be settled in shares of common stock, to a director, respectively. The SARs have an exercise price of \$15.49 and \$17.71, respectively, generally vest over a three-year period and have a seven-year term. The total fair value of the SARs, based on the Black-Scholes Option Pricing Model, amounted to approximately \$50,000 and \$50,000, which is being recorded as compensation expense on a straight-line basis over the vesting period of each SAR.

In April and May 2014, a total of 42,132 and 1,000 shares of restricted stock vested, of which 17,929 and 404 shares were withheld to cover the employees statutory income tax requirements, respectively. The estimated value of the withheld shares was \$0.3 million and \$6,000, respectively.

15. SEGMENT INFORMATION

The Company has four reportable segments: Men s Sportswear and Swim, Women s Sportswear, Direct-to-Consumer and Licensing. The Men s Sportswear and Swim and Women s Sportswear segments derive revenues from the design, import and distribution of apparel to department stores and other retail outlets, principally throughout the United States. The Direct-to-Consumer segment derives its revenues from the sale of the Company s branded and licensed products through its retail stores and e-commerce platform. The Licensing segment derives its revenues from royalties associated with the use of the Company s brand names, principally Perry Ellis, Jantzen, John Henry, Original Penguin, Gotcha, Farah, Savane, Pro Player, Laundry, Manhattan and Munsingwear.

The Company allocates certain corporate selling, general and administrative expenses based primarily on the revenues generated by each segment.

12

	Three Mo	nths Ended	Six Mont	ths Ended
	August 2, 2014	August 3, 2013	0 , 0 ,	
		(in tho	usands)	
Revenues:	4.17.17	A 150 504	* 242.154	A 251 251
Men s Sportswear and Swim	\$ 147,175	\$ 152,594	\$ 342,174	\$ 351,271
Women s Sportswear	26,240	32,326	60,727	72,120
Direct-to-Consumer	22,595	19,572	43,025	36,585
Licensing	7,522	7,213	14,920	14,048
Total revenues	\$ 203,532	\$ 211,705	\$ 460,846	\$ 474,024
Depreciation and amortization:				
Men s Sportswear and Swim	\$ 1,564	\$ 1,777	\$ 3,198	\$ 3,471
Women s Sportswear	496	425	957	825
Direct-to-Consumer	889	777	1,735	1,438
Licensing	39	31	78	68
Total depreciation and amortization	\$ 2,988	\$ 3,010	\$ 5,968	\$ 5,802
Operating income (loss):				
Men s Sportswear and Swim	\$ (1,779)	\$ (3,413)	\$ 9,254	\$ 7,828
Women s Sportswear	(1,970)	(864)	(1,573)	699
Direct-to-Consumer	(1,126)	(2,412)	(2,978)	(5,265)
Licensing (1)	6,378	5,704	11,775	17,243
Total operating income (loss)	\$ 1,503	\$ (985)	\$ 16,478	\$ 20,505
Total interest expense	3,605	3,722	7,321	7,525
Total net (loss) income before income taxes	\$ (2,102)	\$ (4,707)	\$ 9,157	\$ 12,980

16. BENEFIT PLAN

The Company sponsors a qualified pension plan. The following table provides the components of net benefit cost for the plan during the first three and six months of fiscal 2015 and 2014:

	Three Mo	nths Ended	Six Mont	hs Ended
	August 2, 2014	August 3, 2013	August 2, 2014	August 3, 2013
		(in th	ousands)	
Service cost	\$ 63	\$ 63	\$ 126	\$ 126
Interest cost	433	406	866	812
Expected return on plan assets	(508)	(555)	(1,016)	(1,110)
Amortization of net loss	130	133	260	266

Operating income for the licensing segment for the three months ended August 2, 2014, includes a gain on sale of long-lived assets in the amount of \$0.9 million. Operating income for the licensing segment for the six months ended August 2, 2014 and August 3, 2013 includes a gain on sale of long-lived assets in the amount of \$0.9 million and \$6.3 million, respectively. See footnote 7 to the consolidated financial statements for further information.

Net periodic benefit cost \$ 118 \$ 47 \$ 236 \$ 94

17. FAIR VALUE MEASUREMENTS

Accounts receivable, accounts payable, accrued interest payable and accrued expenses. The carrying amounts reported in the balance sheets approximate fair value due to the short-term nature of these instruments.

Real estate mortgages. (classified within Level 2 of the valuation hierarchy) The carrying amounts of the real estate mortgages were approximately \$23.0 million and \$24.0 million at August 2, 2014 and February 1, 2014, respectively. The carrying values of the real estate mortgages at August 2, 2014 and February 1, 2014 approximate fair value since they were recently entered into and thus the interest rates approximate market.

Senior credit facility. The carrying amount of the senior credit facility approximates fair value due to the frequent resets of its floating interest rate.

13

Table of Contents

Senior subordinated notes payable. (classified within Level 1 of the valuation hierarchy) The carrying amounts of the 7_8 % senior subordinated notes payable were approximately \$150.0 million at August 2, 2014 and February 1, 2014. As of August 2, 2014 and February 1, 2014, the fair value of the $7^7/_8$ % senior subordinated notes payable was \$155.1 and \$160.0 million, respectively, based on quoted market prices.

These estimated fair value amounts have been determined using available market information and appropriate valuation methods.

18. RELATED PARTY TRANSACTIONS

The Company leases approximately 66,000 square feet comprised of approximately 16,000 square feet for administrative offices, approximately 45,000 square feet for warehouse distribution and approximately 5,000 square feet for retail. These facilities, which are owned by the Company s Chairman of the Board of Directors and Chief Executive Officer, were originally leased by the Company under a 10-year lease for the office space and a 10-year lease for the warehouse space. These facilities are in close proximity to the Company Headquarter. During fiscal 2015, the Company amended the leases to extend the term for 60 months, beginning July 1, 2014 and expiring June 30, 2019. Beginning July 1, 2014, the basic monthly rent will be \$41,750 and will increase 3% on the first of each of the remaining 12-month periods during the extended term. The Company s Governance Committee reviewed the terms of the lease extensions to ensure that they were reasonable and at market. This review included information from third party sources.

19. COMMITMENTS AND CONTINGENCIES

The Company is a defendant in Humberto Ordaz v. Perry Ellis International, Inc., Case No. BC490485 (Cal. Sup. Ct. 2012), involving claims for unpaid wages, missed breaks and related claims, which was originally filed on August 17, 2012 by a former employee in the Company s California administrative offices. The lawsuit has been pleaded but not certified as a class action. Mediation has been scheduled for the third quarter of fiscal 2015, and formal discovery has been deferred until after the mediation. The Company believes that it has meritorious defenses to the claims alleged and is vigorously defending the matter.

20. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

The Company and several of its subsidiaries (the Guarantors) have fully and unconditionally guaranteed the senior subordinated notes payable on a joint and several basis. These guarantees are subject to release in limited circumstances (only upon the occurrence of certain customary conditions). The following are condensed consolidating financial statements, which present, in separate columns: Perry Ellis International, Inc. (Parent Only), the Guarantors on a combined, or where appropriate, consolidated basis, and the Non-Guarantors on a combined, or where appropriate, consolidated basis. Additional columns present eliminating adjustments and consolidated totals as of August 2, 2014 and February 1, 2014 and for the three and six months ended August 2, 2014 and August 3, 2013. The combined Guarantors are 100% owned subsidiaries of Perry Ellis International, Inc., and have fully and unconditionally guaranteed the senior subordinated notes payable on a joint and several basis.

Subsequent to the issuance of the February 2, 2013 financial statements, the Company determined that the condensed consolidating guarantor financial statements required an adjustment relating to the cash flow classification of certain intercompany transactions between the parent and its affiliates. As a result, the condensed consolidating financial statements have been adjusted to correct prior year amounts in the Condensed Consolidated Statements of Cash Flows to reflect certain intercompany activities between the parent and its subsidiaries as cash flows from investing activities that had previously been reflected within cash flows from financing activities.

The effect on the condensed consolidating statement of cash flows as a result of the adjustment in intercompany activities is a decrease of approximately (\$1.4) million in net cash from financing activities in the parent only column for the six months ended August 3, 2013, respectively, with a corresponding change to the net cash from investing activity in the parent only column from the previously reported amounts.

14

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

${\bf CONDENSED} \ {\bf CONSOLIDATING} \ {\bf BALANCE} \ {\bf SHEET} \ ({\bf UNAUDITED})$

AS OF AUGUST 2, 2014

(amounts in thousands)

			Non-		
A COLDING	Parent Only	Guarantors	Guarantors	Eliminations	Consolidated
ASSETS					
Current Assets:	¢.	¢ 21 400	¢ 27.000	¢.	¢ 40.210
Cash and cash equivalents	\$	\$ 21,409	\$ 27,809	\$	\$ 49,218
Accounts receivable, net	177.505	88,389	22,143	(177.505)	110,532
Intercompany receivable, net	177,595	152.012	22.404	(177,595)	174 507
Inventories		152,013	22,494		174,507
Investment, at fair value		14.007	23,955		23,955
Deferred income taxes	5 420	14,987	371	1.245	15,358
Prepaid income taxes	5,439	0.661	662	1,245	7,346
Prepaid expenses and other current assets		8,661	889		9,550
Total current assets	183,034	285,459	98,323	(176,350)	390,466
Property and equipment, net		56,866	4,766		61,632
Other intangible assets, net		177,022	33,638		210,660
Goodwill		6,022			6,022
Investment in subsidiaries	326,085			(326,085)	
Other assets	2,267	1,843	1,647		5,757
TOTAL	\$ 511,386	\$ 527,212	\$ 138,374	\$ (502,435)	\$ 674,537
LIABILITIES AND EQUITY					
Current Liabilities:					
Accounts payable	\$	\$ 65,599	\$ 10,921	\$	\$ 76,520
Accrued expenses and other liabilities		18,227	4,867	(451)	22,643
Accrued interest payable	3,990				3,990
Unearned revenues		3,368	1,889		5,257
Intercompany payable, net		151,587	27,568	(179,155)	
Total current liabilities	3,990	238,781	45,245	(179,606)	108,410
Senior subordinated notes payable, net	150,000				150,000
Real estate mortgages		22,461			22,461
Deferred pension obligation		8,608	82		8,690
Unearned revenues and other long-term liabilities		14,209	2,039		16,248
Deferred income taxes		9,636		1,696	11,332
Total long-term liabilities	150,000	54,914	2,121	1,696	208,731
Total liabilities	153,990	293,695	47,366	(177,910)	317,141
Total equity	357,396	233,517	91,008	(324,525)	357,396
TOTAL	\$ 511,386	\$ 527,212	\$ 138,374	\$ (502,435)	\$ 674,537

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING BALANCE SHEET

AS OF FEBRUARY 1, 2014

(amounts in thousands)

	Parent Only	Guarantors	Non- Guarantors	Eliminations	Consolidated	
ASSETS	•					
Current Assets:						
Cash and cash equivalents	\$	\$	\$ 29,988	\$ (2,999)	\$ 26,989	
Accounts receivable, net		123,539	22,853		146,392	
Intercompany receivable, net	174,075			(174,075)		
Inventories		183,216	23,386		206,602	
Investments, at fair value			15,398		15,398	
Deferred income taxes		13,806	254		14,060	
Prepaid income taxes	5,141	ĺ	1,193	1,245	7,579	
Prepaid expenses and other current assets	- ,	6,578	791	, -	7,369	
Total current assets	179,216	327,139	93,863	(175,829)	424,389	
Property and equipment, net		55,046	4,866		59,912	
Other intangible assets, net		177,482	34,003		211,485	
Goodwill		6,022			6,022	
Investment in subsidiaries	319,926			(319,926)		
Other assets	2,486	1,822	619		4,927	
TOTAL	\$ 501,628	\$ 567,511	\$ 133,351	\$ (495,755)	\$ 706,735	
LIADH ITIEC AND EQUITY						
LIABILITIES AND EQUITY Current Liabilities:						
	¢	¢ 104.490	\$ 10.961	¢ (2,000)	\$ 112,442	
Accounts payable	\$	\$ 104,480 19.294	\$ 10,961 5,799	\$ (2,999)	\$ 112,442 24.642	
Accrued expenses and other liabilities	4.005	19,294	3,799	(451)	, -	
Accrued interest payable	4,095	2 102	1 021		4,095	
Unearned revenues		3,192	1,821	(176.050)	5,013	
Intercompany payable, net		151,253	24,997	(176,250)		
Total current liabilities	4,095	278,219	43,578	(179,700)	146,192	
Senior subordinated notes payable, net	150,000				150,000	
Senior credit facility		8,162			8,162	
Real estate mortgages		22,844			22,844	
Deferred pension obligation		9,792	70		9,862	
Unearned revenues and other long-term liabilities		12,064	2,668		14,732	
Deferred income taxes		5,712	2	1,696	7,410	
Total long-term liabilities	150,000	58,574	2,740	1,696	213,010	
Total liabilities	154,095	336,793	46,318	(178,004)	359,202	
m . I t	247.522	220.710	07.022	(217.751)	2.47.522	
Total equity	347,533	230,718	87,033	(317,751)	347,533	

TOTAL \$ 501,628 \$ 567,511 \$ 133,351 \$ (495,755) \$ 706,735

16

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF COMPREHENSIVE (LOSS) INCOME (UNAUDITED)

FOR THE THREE MONTHS ENDED AUGUST 2, 2014

(amounts in thousands)

	Done	ent Only	Non- Guarantors Guarantors Eliminati				.inations	Co	nsolidated	
Revenues:	rare	ent Omy	Gu	iarantors	Gu	iarantors	EIIII	mations	Co	isonuateu
Net sales	\$		\$	173,789	\$	22,221	\$		\$	196,010
Royalty income	Ψ		Ψ	4,570	Ψ	2,952	Ψ		Ψ	7,522
Royalty income				1,570		2,732				1,322
Total revenues				178,359		25,173				203,532
Cost of sales				,						,
Cost of sales				118,314		14,754				133,068
				<0.04 =		40.440				=0.464
Gross profit				60,045		10,419				70,464
Operating expenses:										
Selling, general and administrative expenses				56,876		9,982				66,858
Depreciation and amortization				2,752		236				2,988
Total operating expenses				59,628		10,218				69,846
Gain on sale of long-lived assets						885				885
Č										
Operating income				417		1,086				1,503
Interest expense				3,615		(10)				3,605
interest expense				5,015		(10)				3,003
Net (loss) income before income taxes				(2.109)		1,096				(2.102)
				(3,198)						(2,102)
Income tax (benefit) provision				381		(867)				(486)
Equity in earnings of subsidiaries, net		(1,616)						1,616		
Net (loss) income		(1,616)		(3,579)		1,963		1,616		(1,616)
Other comprehensive income (loss)		58		79		(21)		(58)		58
Cuter comprehensive income (1000)		50		,,		(21)		(30)		30
Community (loss) in comm	¢	(1.550)	ď	(2.500)	ø	1.042	¢.	1 550	ď	(1.550)
Comprehensive (loss) income	\$	(1,558)	\$	(3,500)	\$	1,942	\$	1,558	\$	(1,558)

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

${\bf CONDENSED\ CONSOLIDATING\ STATEMENT\ OF\ COMPREHENSIVE\ (LOSS)\ INCOME\ (UNAUDITED)}$

FOR THE THREE MONTHS ENDED AUGUST 3, 2013

(amounts in thousands)

	Dos	rent Only	Non- Guarantors Guarantors Elimina					ninations	ns Consolidated		
Revenues:	Fai	ent Omy	G	iai aiitoi s	Gu	arantors	EIII	iiiiations	Co	nsonuateu	
Net sales	\$		\$	187,666	\$	16,826	\$		\$	204,492	
Royalty income	Ψ		Ψ	4,288	Ψ	2,925	Ψ		Ψ	7,213	
resputes income				1,200		2,723				7,213	
Total revenues				191,954		19,751				211,705	
Cost of sales				132,900		10,259				143,159	
Cost of sales				132,900		10,239				143,139	
				50.054		0.402				60.546	
Gross profit				59,054		9,492				68,546	
Operating expenses:				50.001		7.620				((501	
Selling, general and administrative expenses				58,891		7,630				66,521	
Depreciation and amortization				2,821		189				3,010	
Total operating expenses				61,712		7,819				69,531	
Operating (loss) income				(2,658)		1,673				(985)	
Interest expense				3,694		28				3,722	
Net (loss) income before income taxes				(6,352)		1,645				(4,707)	
Income tax (benefit) provision				(1,933)		56				(1,877)	
, , , , , , , , , , , , , , , , , , ,				() /						())	
Equity in earnings of subsidiaries, net		(2,830)						2,830			
Equity in carmings of subsidiaries, net		(2,030)						2,030			
NI ((I))		(2.020)		(4.410)		1.500		2.020		(2.020)	
Net (loss) income		(2,830)		(4,419)		1,589		2,830		(2,830)	
Other comprehensive (loss) income		(575)		81		(656)		575		(575)	
Comprehensive (loss) income	\$	(3,405)	\$	(4,338)	\$	933	\$	3,405	\$	(3,405)	

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

FOR THE SIX MONTHS ENDED AUGUST 2, 2014

(amounts in thousands)

	Dono	nt Only	C	arantors	C	Non- parantors	FI:	ninations	Co	nsolidated
Revenues:	rare	nt Omy	Gu	aramors	Gu	aramors	EIII	mations	Co	nsondated
Net sales	\$		\$	399,120	\$	46,806	\$		\$	445,926
Royalty income	Ψ		Ψ.	9.090	Ψ	5,830	Ψ		Ψ	14,920
royally income				,,0,0		3,030				11,720
Total revenues				408,210		52,636				460,846
Cost of sales				272,559		30,158				
Cost of sales				212,339		30,138				302,717
Gross profit				135,651		22,478				158,129
Operating expenses:										
Selling, general and administrative expenses				117,430		19,138				136,568
Depreciation and amortization				5,521		447				5,968
Total operating expenses				122,951		19,585				142,536
Gain on sale of long-lived assets						885				885
Operating income				12,700		3,778				16.478
•										
				.,						.,
Net income before income toyes				5.400		3 757				0.157
income tax provision				2,001		371				2,990
								/		
Equity in earnings of subsidiaries, net		6,159						(6,159)		
Net income		6,159		2,799		3,360		(6,159)		6,159
Other comprehensive income		812		159		653		(812)		812
r		~		/				()		
Comprehensive income	\$	6 971	\$	2 958	\$	4.013	\$	(6.971)	\$	6 971
Gain on sale of long-lived assets Operating income Interest expense Net income before income taxes Income tax provision Equity in earnings of subsidiaries, net	\$	6,159 6,159 812 6,971	\$	12,700 7,300 5,400 2,601	\$	3,778 21 3,757 397	\$	(6,159) (6,159) (812) (6,971)	\$	885 16,478 7,321 9,157 2,998

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)

FOR THE SIX MONTHS ENDED AUGUST 3, 2013

(amounts in thousands)

	Par	ent Only	Gue	arantors		Non- arantors	Flir	minations	Co	nsolidated
Revenues:	1 441	cht Omy	Gui	ar unitor 5	- Gu	ar arreors			-	nsonauteu
Net sales	\$		\$ 4	423,911	\$	36,065	\$		\$	459,976
Royalty income				8,322		5,726				14,048
Total revenues			4	432,233		41,791				474,024
Cost of sales				294,898		21,899				316,797
				,		,				ĺ
Gross profit				137,335		19,892				157,227
Operating expenses:				,		,				,
Selling, general and administrative expenses				121,845		15,345				137,190
Depreciation and amortization				5,423		379				5,802
Total operating expenses				127,268		15,724				142,992
Gain on sale of long-lived assets				(691)		6,961				6,270
Operating income				9,376		11,129				20,505
Interest expense				7,471		54				7,525
•				,						ĺ
Net income before income taxes				1.905		11,075				12,980
Income tax provision				2,664		1,826				4,490
				,		,				,
Equity in earnings of subsidiaries, net		8,490						(8,490)		
Equity in carmings of substitution, not		0,170						(0,170)		
Net income (loss)		8,490		(759)		9,249		(8,490)		8,490
Net income (1088)		0,490		(139)		J,∠ T J		(0,490)		0,490
Other comprehensive (loss) income		(899)		162		(1.061)		899		(800)
Other comprehensive (loss) income		(099)		102		(1,061)		077		(899)
	Ф	7.501	d.	(507)	ф	0.100	ď	(7.501)	ф	7.501
Comprehensive income (loss)	\$	7,591	\$	(597)	\$	8,188	\$	(7,591)	\$	7,591

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS (UNAUDITED)

FOR THE SIX MONTHS ENDED AUGUST 2, 2014

(amounts in thousands)

				I	Non-				
Par	rent Only	Gua	arantors	Gua	rantors	Elim	inations	Con	solidated
\$	(182)	\$	39,319	\$	4,842	\$	2,999	\$	46,978

NET CASH (USED IN) PROVIDED BY OPERATING **ACTIVITIES:** CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of property and equipment (6,895)(428)(7,323)Purchase of investments (22,897)(22,897)Proceeds from investments maturities 14,160 14,160 Intercompany transactions 163 (163)Net cash provided by (used in) investing activities 163 (16,060)(6,895)(9,165)(163)CASH FLOWS FROM FINANCING ACTIVITIES: 159,402 159,402 Borrowings from senior credit facility Payments on senior credit facility (167,564)(167,564)Payments on real estate mortgages (396)(396)Payments on capital leases (150)(150)Proceeds from exercise of stock options 197 197 Tax benefit from exercise of equity instruments (144)(144)2,178 129 Intercompany transactions (2,307)53 (11,015)2,178 129 Net cash provided by (used in) financing activities (8,655)Effect of exchange rate changes on cash and cash (34)34 (34)equivalents (34)NET INCREASE (DECREASE) IN CASH AND CASH **EQUIVALENTS** 21,409 (2,179)2,999 22,229 CASH AND CASH EQUIVALENTS AT BEGINNING OF **PERIOD** 29,988 (2,999)26,989 CASH AND CASH EQUIVALENTS AT END OF **PERIOD** \$ 21,409 27,809 \$ \$ 49,218 \$

20

PERRY ELLIS INTERNATIONAL, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS (UNAUDITED)

FOR THE SIX MONTHS ENDED AUGUST 3, 2013

(amounts in thousands)

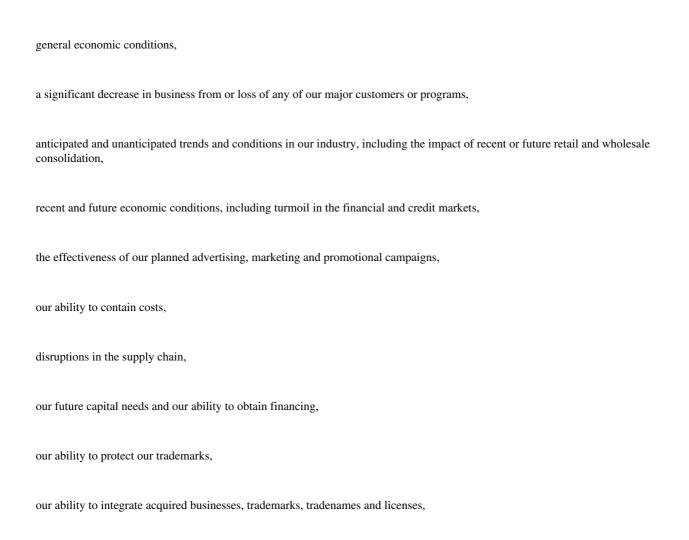
	Parent Only	Guarantors	Non- Guarantors	Eliminations	Consolidated	
NET CASH (USED IN) PROVIDED BY OPERATING	v					
ACTIVITIES:	\$ (1,406)	\$ 16,272	\$ (815)	\$	\$ 14,051	
CASH FLOWS FROM INVESTING ACTIVITIES:						
Purchase of property and equipment		(13,600)	(987)		(14,587)	
Proceeds on sale of intangible assets			4,875		4,875	
Intercompany transactions	1,360			(1,360)		
Net cash provided by (used in) investing activities	1,360	(13,600)	3,888	(1,360)	(9,712)	
r , g	,	(- , ,	- ,	() /	(- /- /	
CASH FLOWS FROM FINANCING ACTIVITIES:						
Borrowings from senior credit facility		214,131			214,131	
Payments on senior credit facility		(214,131)			(214,131)	
Payments on real estate mortgages		(403)			(403)	
Payments on capital leases		(157)			(157)	
Deferred financing fees		(25)			(25)	
Proceeds from exercise of stock options	124	,			124	
Tax benefit from exercise of stock options	96				96	
Intercompany transactions		(7,785)	6,599	1,186		
Net cash provided by (used in) financing activities	220	(8,370)	6,599	1,186	(365)	
Effect of exchange rate changes on cash and cash		(-,,	1,211	,	(3.3.3)	
equivalents	(174)		(174)	174	(174)	
•	,					
NET (DECREASE) INCREASE IN CASH AND CASH						
EQUIVALENTS		(5,698)	9,498		3,800	
CASH AND CASH EQUIVALENTS AT BEGINNING OF		(5,070)	2,120		3,000	
YEAR		14,825	40,132		54,957	
		- 1,5-0	,		2 1,2 0 1	
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	\$ 9,127	\$ 49,630	\$	\$ 58,757	

Item 2: Management s Discussion and Analysis of Financial Condition and Results of Operations

Unless the context otherwise requires, all references to Perry Ellis, the Company, we, us or our include Perry Ellis International, Inc. and its subsidiaries. This management s discussion and analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended February 1, 2014, filed with the Securities and Exchange Commission on April 15, 2014.

Forward Looking Statements

We caution readers that this report includes forward-looking statements as that term is used in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on current expectations rather than historical facts and they are indicated by words or phrases such as anticipate, believe, budget, contemplate, continue, could, envision, estimate, expect, guidance, predict, probably, pro-forma, project, seek, should, target, or will or the negative thereof or other variations thereon an or phrases or comparable terminology. We have based such forward-looking statements on our current expectations, assumptions, estimates and projections. While we believe these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, and other factors that may cause actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements, many of which are beyond our control. These and other important factors may cause our actual results, performance or achievements to differ materially from any future results, performance or achievements expressed or implied by these forward-looking statements. Some of the factors that could affect our financial performance, cause actual results to differ from our estimates, or underlie such forward-looking statements, are as set forth below and in various places in this report. These factors include, but are not limited to:



our ability to predict consumer preferences and changes in fashion trends and consumer acceptance of both new designs and newly introduced products,

the termination or non-renewal of any material license agreements to which we are a party,

changes in the costs of raw materials, labor and advertising,

our ability to carry out growth strategies including expansion in international and direct-to-consumer retail markets,

22

Table of Contents

our plans, strategies, objectives, expectations and intentions, which are subject to change at any time at our discretion,

potential cyber risk and technology failures that could disrupt operations or result in a data breach,

the level of consumer spending for apparel and other merchandise,

our ability to compete,

exposure to foreign currency risk and interest rate risk,

possible disruption in commercial activities due to terrorist activity and armed conflict, and

actions of activist investors and the cost and disruption of responding to those actions,

other factors set forth in this report and in our other Securities and Exchange Commission (SEC) fillings. You are cautioned that all forward-looking statements involve risks and uncertainties, detailed in our filings with the SEC. You are cautioned not to place undue reliance on these forward-looking statements, which are valid only as of the date they were made. We undertake no obligation to update or revise any forward-looking statements to reflect new information or the occurrence of unanticipated events or otherwise.

Critical Accounting Policies

Included in the footnotes to the consolidated financial statements in our Annual Report on Form 10-K for the year ended February 1, 2014 is a summary of all significant accounting policies used in the preparation of our consolidated financial statements. We follow the accounting methods and practices as required by accounting principles generally accepted in the United States of America (GAAP). In particular, our critical accounting policies and areas in which we use judgment are in the areas of revenue recognition, the estimated collectability of accounts receivable, the recoverability of obsolete or overstocked inventory, the impairment of long-lived assets that are our trademarks and goodwill, the recoverability of deferred tax assets and the measurement of retirement related benefits. We believe that there have been no significant changes to our critical accounting policies during the three and six months ended August 2, 2014 as compared to those we disclosed in Management s Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended February 1, 2014.

23

Results of Operations

The following table sets forth, for the periods indicated, selected financial data expressed by segments and includes a reconciliation of EBITDA to operating income by segment, the most directly comparable GAAP financial measure:

	Three Months Ended		Six Months Ended	
	August 2,	August 3,	August 2,	August 3,
	2014	2013	2014	2013
		(in tho	usands)	
Revenues by segment:	0.145.155	# 152 504	# 242 154	Φ 251 251
Men s Sportswear and Swim	\$ 147,175	\$ 152,594	\$ 342,174	\$ 351,271
Women s Sportswear	26,240	32,326	60,727	72,120
Direct-to-Consumer	22,595	19,572	43,025	36,585
Licensing	7,522	7,213	14,920	14,048
Total revenues	\$ 203,532	\$ 211,705	\$ 460,846	\$ 474,024
	Three Mo August 2, 2014	onths Ended August 3, 2013	Six Mont August 2, 2014	hs Ended August 3, 2013
	2014		usands)	2013
Reconciliation of operating income to EBITDA		(III tilo)		
Operating income (loss) by segment:				
Men s Sportswear and Swim	\$ (1,779)	\$ (3,413)	\$ 9,254	\$ 7,828
Women s Sportswear	(1,970)	(864)	(1,573)	699
Direct-to-Consumer	(1,126)	(2,412)	(2,978)	(5,265)
Licensing	6,378	5,704	11,775	17,243
Total operating income (loss)	\$ 1,503	\$ (985)	\$ 16,478	\$ 20,505
Add:				
Depreciation and amortization				
Men s Sportswear and Swim	\$ 1,564	\$ 1,777	\$ 3,198	\$ 3,471
Women s Sportswear	496	425	957	825
Direct-to-Consumer	889	777	1,735	1,438
Licensing	39	31	78	68
Total depreciation and amortization	\$ 2,988	\$ 3,010	\$ 5,968	\$ 5,802
EBITDA by segment:				
Men s Sportswear and Swim	\$ (215)	\$ (1,636)	\$ 12,452	\$ 11,299
Women s Sportswear	(1,474)	(439)	(616)	1,524
Direct-to-Consumer	(237)	(1,635)	(1,243)	(3,827)
Licensing	6,417	5,735	11,853	17,311
Total EBITDA	\$ 4,491	\$ 2,025	\$ 22,446	\$ 26,307
EBITDA margin by segment				
Men s Sportswear and Swim	(0.1%)	(1.1%)	3.6%	3.2%
Women s Sportswear	(5.6%)		(1.0%)	2.1%
Direct-to-Consumer	(1.0%)		(2.9%)	(10.5%)
Licensing	85.3%	79.5%	79.4%	123.2%
Total EBITDA margin	2.2%	1.0%	4.9%	5.5%

EBITDA consists of earnings before interest, depreciation and amortization and income taxes. EBITDA is not a measurement of financial performance under accounting principles generally accepted in the United States of America, and does not represent cash flow from operations. The most directly comparable GAAP financial measure, presented above, is operating income. EBITDA and EBITDA margin are presented solely as a supplemental disclosure because management believes that they are a common measure of operating performance in the apparel industry.

The following is a discussion of the results of operations for the three and six month periods ended August 2, 2014 of the fiscal year ending January 31, 2015 (fiscal 2015) compared with the three and six month periods ended August 3, 2013 of the fiscal year ended February 1, 2014 (fiscal 2014).

24

Results of Operations three and six months ended August 2, 2014 compared to the three and six months ended August 3, 2013.

Net sales. Men s Sportswear and Swim net sales for the three months ended August 2, 2014 were \$147.2 million, a decrease of \$5.4 million, or 3.5%, from \$152.6 million for the three months ended August 3, 2013. The net sales decrease was attributed primarily to decreases in our private and exclusive branded products, partially offset by a 14% increase in golf lifestyle apparel and strength in Original Penguin.

Men s Sportswear and Swim net sales for the six months ended August 2, 2014 were \$342.2 million, a decrease of \$9.1 million, or 2.6%, from \$351.3 million for the six months ended August 3, 2013. The net sales decrease was attributed primarily to planned reductions in private and exclusive brands, partially offset by increases across our golf sportswear brands, Original Penguin and Nike swim.

Women s Sportswear net sales for the three months ended August 2, 2014 were \$26.2 million, a decrease of \$6.1 million, or 18.9%, from \$32.3 million for the three months ended August 3, 2013. The net sales decrease was attributed to a shift in shipments for Rafaella into the second half of fiscal 2105, and lower sales in contemporary Laundry dresses as we refined distribution to focus on full price specialty stores and reduced programs to the special markets channel.

Women s Sportswear net sales for the six months ended August 2, 2014 were \$60.7 million, a decrease of \$11.4 million, or 15.8%, from \$72.1 million for the six months ended August 3, 2013. The net sales decrease was primarily due to decreases in our contemporary Laundry dresses and in Rafaella due to a shift in special market business to the second half of fiscal 2015.

Direct-to-Consumer net sales for the three months ended August 2, 2014 were \$22.6 million, an increase of \$3.0 million, or 15.3%, from \$19.6 million for the three months ended August 3, 2013. The net sales increase was attributed to a 2.7% comparable same store sales increase driven by increased conversion as well as a higher average dollar per transaction in both Perry Ellis and Original Penguin stores. We also experienced increases in ecommerce comparable sales of 20% over last year.

Direct-to-Consumer net sales for the six months ended August 2, 2014 were \$43.0 million, an increase of \$6.4 million, or 17.5%, from \$36.6 million for the six months ended August 3, 2013. The increase was driven by a 4.0% comparable same store sales increase driven by Perry Ellis as well as by our direct e-commerce sales, which posted a 30.0% comparable sales increase.

Royalty income. Royalty income for the three months ended August 2, 2014 was \$7.5 million, an increase of \$0.3 million, or 4.2%, from \$7.2 million for the three months ended August 3, 2013. The net sales increase was attributed to Original Penguin partnerships for footwear and international licensed retail stores, as well as eight new licensing agreements executed during the period.

Royalty income for the six months ended August 2, 2014 was \$14.9 million, an increase of \$0.9 million, or 6.4%, from \$14.0 million for the six months ended August 3, 2013. Royalty income increases were attributed to increases in the Perry Ellis and Original Penguin businesses as well as increases in our licensed only businesses.

Gross profit. Gross profit was \$70.5 million for the three months ended August 2, 2014, an increase of \$2.0 million, or 2.9 %, from \$68.5 million for the three months ended August 3, 2013. The increase is attributed to growth in direct-to-consumer, international expansion in Europe as well as increases in golf life style apparel and in Original Penguin sportswear. Gross profit was \$158.1 million for the six months ended August 2, 2014, an increase of \$0.9 million, or 0.6%, from \$157.2 million for the six months ended August 3, 2013. This increase is attributed to net sales increases described above and the factors described within the gross profit margin section below.

Gross profit margin. As a percentage of total revenue, gross profit margins were 34.6% for the three months ended August 2, 2014, as compared to 32.4% for the three months ended August 3, 2013, an expansion of 220 basis points. The increase was primarily attributed to an emphasis on higher margin channels and geographies, as well as the direct-to-consumer segment mix through lower promotions in all venues. For the six months ended August 2, 2014, gross profit margins were 34.3% as a percentage of total revenue as compared to 33.2% for the six months ended August 3, 2013, an increase of 110 basis points. This increase is primarily associated with factors described above as well as higher margins in our Perry Ellis and Rafaella collection businesses. The margin expansion also reflected reduced freight costs as a result of the infrastructure rationalization program initiated last year.

Selling, general and administrative expenses. Selling, general and administrative expenses for the three months ended August 2, 2014 were \$66.9 million, an increase of \$0.4 million, or 0.6%, from \$66.5 million for the three months ended August 3, 2013. The increase reflects costs associated with streamlining and consolidation of

25

Table of Contents

our operations including direct-to-consumer and private label business exits. The increase also reflects additional investment in brand marketing initiatives for our national brands, investment in Europe for our golf platform and Original Penguin as well as negative currency translation of \$0.3 million due to the strengthening of the US dollar. These increases were partially offset by reduced employee costs, travel costs and professional fees.

Selling, general and administrative expenses for the six months ended August 2, 2014 were \$136.6 million, a decrease of \$0.6 million, or 0.4%, from \$137.2 million for the six months ended August 3, 2013. from the decrease was due to reduced headcount in our infrastructure, as well as, reduced design, travel, samples and professional fees expenses. These reductions were partially offset by costs associated with streamlining and consolidation of our operations as describe above. We also made additional investment in brand marketing for our national brands as well as investment in Europe for our golf platform and Original Penguin during this period. Also, during the six months ended August 3, 2013 we experienced costs in the amount of \$1.2 million related to our relocation of our New York offices and \$0.8 million in costs associated with the sale of the Asian rights of the John Henry trademark that were not repeated during the six months ended August 2, 2014.

EBITDA. Men s Sportswear and Swim EBITDA margin for the three months ended August 2, 2014 increased 100 basis points to (0.1%), from (1.1%) for the three months ended August 3, 2013. Men s Sportswear and Swim EBITDA margin for the six months ended August 2, 2014 increased 40 basis points to 3.6%, from 3.2% for the six months ended August 3, 2013. The EBITDA margin was favorably impacted from cost savings as a result of our infrastructure review as well as increases in our golf and sportswear brands. During fiscal 2014, the margin was also negatively impacted by costs associated with our relocation of our New York offices.

Women s Sportswear EBITDA margin for the three months ended August 2, 2014 decreased 420 basis points to (5.6%), from (1.4%) for the three months ended August 3, 2013. Women s Sportswear EBITDA margin for the six months ended August 2, 2014 decreased 310 basis points to (1.0%), from 2.1% for the six months ended August 3, 2013. The EBITDA margin was negatively impacted by the reduced leverage due to the decrease in net sales described above. However, the margin was positively impacted by the increase in gross margin experienced in Rafaella sportswear. During fiscal 2014, the margin was negatively impacted by costs associated with the relocation of our New York offices.

Direct-to-Consumer EBITDA margin for the three months ended August 2, 2014 increased 740 basis points to (1.0%), from (8.4%) for the three months ended August 3, 2013. Direct-to-Consumer EBITDA margin for the six months ended August 3, 2013 increased 760 basis points to (2.9%), from (10.5%) for the six months ended August 3, 2013. The increase was primarily attributable to the increase in revenue from our stores and e-commerce business, as described above. Because of this increase in revenue, we were able to realize a favorable leverage in selling, general and administrative expenses.

Licensing EBITDA margin for the three months ended August 2, 2014 increased 580 basis points to 85.3%, from 79.5% for the three months ended August 3, 2013. The increase is primarily attributed to the increase in royalty income attributed to Original Penguin partnerships for footwear and international licensed retail stores, as well as eight new licensing agreements. Additionally the margin was positively impacted by the sale of certain Jantzen rights as described below. Licensing EBITDA margin for the six months ended August 2, 2014 decreased to 79.4%, from 123.2% for the six months ended August 3, 2013. During the six months ended August 3, 2013, we had a gain on the sale of the Asian rights of the John Henry brand, as described below. The gain was the primary reason for the higher EBITDA margin in the first half of fiscal 2014.

Depreciation and amortization. Depreciation and amortization for the three months ended August 2, 2014, was \$3.0 million, remaining flat, from \$3.0 million for the three months ended August 3, 2013. Depreciation and amortization for the six months ended August 2, 2014, was \$6.0 million, an increase of \$0.2 million, or 3.4%, from \$5.8 million for the six months ended August 3, 2013. The increase is attributed to depreciation related to our capital expenditures, primarily in the direct-to-consumer segment, and leasehold improvements.

Gain on sale of long-lived assets. During the second quarter of fiscal 2015, we entered into a sales agreement, in the amount of \$1.3 million, for the sale of Australian, Fiji and New Zealand trademark rights with respect to Jantzen. Payments on the purchase price are due in five installments of \$250,000 over a five year period. Interest on the purchase price that remains unpaid will accrue at a rate of 3.5% per annum calculated on an annual basis. As a result of this transaction, we recorded a gain of \$0.9 million in the licensing segment.

26

Table of Contents

During the fourth quarter of fiscal 2013, we entered into a sales agreement, in the amount of \$7.5 million, for certain Asian trademark rights with respect our John Henry brand. The transaction closed in the first quarter of fiscal 2014. As a result of this transaction, we recorded a gain of \$6.3 million. This gain was included in our licensing segment s operating income.

Interest expense. Interest expense for the three months ended August 2, 2014 was \$3.6 million, a decrease of \$0.1 million, or 2.7%, from \$3.7 million for the three months ended August 3, 2013. Interest expense for the six months ended August 2, 2014 was \$7.3 million, a decrease of \$0.2 million, or 2.7%, from \$7.5 million for the six months ended August 3, 2013. The primary reason for the decrease is related to the savings generated from the refinancing of our mortgage loans in the second half of fiscal 2014, as well as lower average borrowings on our credit facility as compared to our borrowings in the prior year.

Income taxes. The income tax benefit for the three months ended August 2, 2014, was \$0.5 million, a decrease of \$1.4 million, as compared to \$1.9 million for the three months ended August 3, 2013. For the three months ended August 2, 2014, our effective tax rate was 23.1% as compared to 39.9% for the three months ended August 3, 2013. Our income tax expense for the six months ended August 2, 2014, was \$3.0 million, a decrease of \$1.5 million, as compared to \$4.5 million for the six months ended August 3, 2013. For the six months ended August 2, 2014, our effective tax rate was 32.7% as compared to 34.6% for the six months ended August 3, 2013. The overall change in the effective tax rate is attributed to the unfavorable disallowance of certain executive compensation in fiscal 2014, the sale of certain intangible rights related to the John Henry trademark in fiscal 2014, and the change in ratio of income between domestic and foreign operations, of which the domestic operations are taxed at higher statutory tax rates.

Net (loss) income. Net loss for the three months ended August 2, 2014 was \$1.6 million, an improvement of \$1.2 million, or 42.9%, as compared to a loss of \$2.8 million for the three months ended August 3, 2013. Net income for the six months ended August 2, 2014 was \$6.2 million, a decrease of \$2.3 million, or 27.1%, as compared to \$8.5 million for the six months ended August 3, 2013. The changes in operating results were due to the items described above.

Liquidity and Capital Resources

We rely principally on cash flow from operations and borrowings under our senior credit facility to finance our operations, acquisitions and capital expenditures; and to a lesser extent, on letter of credit facilities for the acquisition of a small portion of our inventory purchases. We believe that our working capital requirements will decrease for fiscal 2015 driven primarily by lower levels of inventory associated with stronger inventory management. As of August 2, 2014, our total working capital was \$282.1 million as compared to \$278.2 million as of February 1, 2014 and \$275.7 million as of August 3, 2013. We believe that our cash flows from operations and availability under our senior credit facility and remaining letter of credit facilities are sufficient to meet our working capital needs. We also believe that our real estate assets, which had a net book value of \$23.0 million at August 2, 2014, have a higher market value. These real estate assets may provide us with additional capital resources. Additional borrowings against these real estate assets, however, would be subject to certain loan to value criteria established by lending institutions. As of August 2, 2014, we had mortgage loans on these properties totaling \$23.3 million.

We consider the undistributed earnings of our foreign subsidiaries as of August 2, 2014, to be indefinitely reinvested and, accordingly, no U.S. income taxes have been provided thereon. As of August 2, 2014, the amount of cash associated with indefinitely reinvested foreign earnings was approximately \$27.8 million. We have not, nor do we anticipate the need to, repatriate funds to the United States to satisfy domestic liquidity needs arising in the ordinary course of business, including liquidity needs associated with our domestic debt service requirements.

Net cash provided by operating activities was \$47.0 million for the six months ended August 2, 2014, as compared to cash provided by operating activities of \$14.1 million for the six months ended August 3, 2013.

The cash provided by operating activities for the six months ended August 2, 2014, is primarily attributable to a decrease in accounts receivable of \$36.3 million due to the timing of shipments as compared to prior year as well as decreased inventory of \$32.6 million due to improved inventory management. This was partially offset by a decrease in accounts payable and accrued expenses of \$38.6 million. For the six months ended August 2, 2014, our inventory turnover ratio decreased slightly to 3.3 as compared to 3.8 for the comparable period in fiscal 2014. While the turnover decreased, inventory levels declined as noted above resulting from tighter inventory

27

Table of Contents

management. In addition, inventory decreased as compared to the same period last year. Additionally prepaid expenses and other current assets increased by \$2.2 million, offset by an increase in unearned revenue and other liabilities of \$1.8 million. The cash provided by operating activities for the six months ended August 3, 2013 is primarily attributable to a decrease in accounts receivable of \$33.7 million and a decrease in inventory of \$3.6 million associated with inventory management; which was offset by a decrease in accounts payable and accrued expenses of \$35.7 million and an increase in prepaid income taxes of \$1.9 million. As a result of the decrease in inventory for the six months ended August 3, 2013, our inventory turnover ratio increased to 3.8 as compared to 3.5 for the comparable period in fiscal 2013.

Net cash used in investing activities was \$16.1 million for the six months ended August 2, 2014, as compared to cash used in investing activities of \$9.7 million for the six months ended August 3, 2013. The net cash used during the first six months of fiscal 2015 primarily reflects the purchase of investments of \$22.9 million and the purchase of property and equipment of \$7.3 million primarily for leasehold improvements and store fixtures; which was partially offset by the proceeds from the maturities of investments in the amount of \$14.2 million. The net cash used during the first six months of fiscal 2014 primarily reflects the purchase of property and equipment of \$14.6 million, primarily for leaseholds; which was partially offset by proceeds on the sale of certain Asian trademark rights with respect to John Henry of \$4.9 million.

Net cash used in financing activities was \$8.7 million for the six months ended August 2, 2014, as compared to cash used in financing activities of \$0.4 million for the six months ended August 3, 2013. The net cash used during the first six months of fiscal 2015 primarily reflects net payments on our senior credit facility of \$8.2 million, payments of \$0.4 million on our mortgage loans and payments on capital leases of \$0.2 million; partially offset by proceeds from exercises of stock options of \$0.2 million. The net cash used during the first six months of fiscal 2014 primarily reflects payments of \$0.4 million on our mortgage loans and payments on capital leases of \$0.2 million; partially offset by proceeds from exercises of stock options of \$0.1 million and a tax benefit from the exercise of stock options of \$0.1 million.

Our Board of Directors authorized us to purchase, from time to time and as market and business conditions warranted, up to \$60 million of our common stock for cash in the open market or in privately negotiated transactions through October 31, 2014. Although our Board of Directors allocated a maximum of \$60 million to carry out the program, we are not obligated to purchase any specific number of outstanding shares and will reevaluate the program on an ongoing basis.

During fiscal 2014, we repurchased shares of our common stock at a cost of \$7.0 million. There have been no open market purchases during fiscal 2015. As of August 2, 2014 and February 1, 2014, there were 400,516 shares of treasury stock outstanding at a cost of approximately \$7.0 million, respectively.

Acquisitions

None.

7⁷/₈ % \$150 Million Senior Subordinated Notes Payable

In March 2011, we issued \$150 million $7^{7}/8^{8}$ senior subordinated notes, due April 1, 2019. The proceeds of this offering were used to retire the \$150 million $8^{7}/8^{8}$ senior subordinated notes due September 15, 2013 and to repay a portion of the outstanding balance on the senior credit facility. The proceeds to us were \$146.5 million yielding an effective interest rate of 8.0%.

Certain Covenants. The indenture governing the senior subordinated notes contains certain covenants which restrict our ability and the ability of our subsidiaries to, among other things, incur additional indebtedness in certain circumstances, pay dividends or make other distributions on, redeem or repurchase capital stock, make investments or other restricted payments, create liens on assets to secure debt, engage in transactions with affiliates, and effect a consolidation or merger. We are not aware of any non-compliance with any of our covenants in this indenture. We could be materially harmed if we violate any covenants because the indenture s trustee could declare the outstanding notes, together with accrued interest, to be immediately due and payable, which we may not be able to satisfy. In addition, a violation could also constitute a cross-default under the senior credit facility, the letter of credit facilities and the real estate mortgages resulting in all of our debt obligations becoming immediately due and payable, which we may not be able to satisfy.

Senior Credit Facility

On January 9, 2014, we amended and restated our existing senior credit facility (the Credit Facility), with Wells Fargo Bank, National Association, as agent for the lenders, and Bank of America, N.A., as syndication agent. The Credit Facility provides a revolving credit facility of up to an aggregate amount of \$125 million, subject to increases from time to time in increments of \$25 million up to a maximum of \$200 million. The Credit Facility was extended through December 1, 2018. We had no outstanding borrowings at August 2, 2014 and we had borrowings of \$8.2 million at February 1, 2014, under the Credit Facility.

Certain Covenants. The Credit Facility contains certain financial and other covenants, which, among other things, require us to maintain a minimum fixed charge coverage ratio if availability falls below certain thresholds. We are not aware of any non-compliance with any of our covenants in this Credit Facility. These covenants may restrict our ability and the ability of our subsidiaries to, among other things, incur additional indebtedness and liens in certain circumstances, redeem or repurchase capital stock, make certain investments or sell assets. We may pay cash dividends subject to certain restrictions set forth in the covenants including, but not limited to, meeting a minimum excess availability threshold and no occurrence of a default. We could be materially harmed if we violate any covenants, as the lenders under the Credit Facility could declare all amounts outstanding, together with accrued interest, to be immediately due and payable. If we are unable to repay those amounts, the lenders could proceed against our assets and the assets of our subsidiaries that are borrowers or guarantors. In addition, a covenant violation that is not cured or waived by the lenders could also constitute a cross-default under certain of our other outstanding indebtedness, such as the indenture relating to our 7 7/8% senior subordinated notes due April 1, 2019, our letter of credit facilities, or our real estate mortgage loans. Such a cross-default could result in all of our debt obligations becoming immediately due and payable, which we may not be able to satisfy.

Borrowing Base. Borrowings under the Credit Facility are limited to a borrowing base calculation, which generally restricts the outstanding balance to the sum of (a) 87.5% of eligible receivables plus (b) 87.5% of eligible foreign accounts up to \$1.5 million plus (c) the lesser of (i) the inventory loan limit, which equals 80% of the maximum credit under the Credit Facility at the time, (ii) a maximum of 70.0% of eligible finished goods inventory, or 90.0% of the net recovery percentage (as defined in the Credit Facility) of eligible inventory.

Interest. Interest on the outstanding principal balance drawn under the Credit Facility accrues at the prime rate and at the rate quoted by the agent for Eurodollar loans. The margin adjusts quarterly, in a range of 0.50% to 1.00% for prime rate loans and 1.50% to 2.00% for Eurodollar loans, based on the previous quarterly average of excess availability plus excess cash on the last day of the previous quarter.

Security. As security for the indebtedness under the Credit Facility, we granted to the lenders a first priority security interest (subject to liens permitted under the Credit Facility to be senior thereto) in substantially all of our existing and future assets, including, without limitation, accounts receivable, inventory, deposit accounts, general intangibles, equipment and capital stock or membership interests, as the case may be, of certain subsidiaries, and real estate but excluding our non-U.S. subsidiaries and all of our trademark portfolio.

Letter of Credit Facilities

As of August 2, 2014, we maintained two U.S. dollar letter of credit facilities totaling \$45.0 million and one letter of credit facility totaling \$0.3 million utilized by our United Kingdom subsidiary. Each documentary letter of credit is secured primarily by the consignment of merchandise in transit under that letter of credit and certain subordinated liens on our assets.

During fiscal 2014, we decreased the letter of credit sublimit in our Senior Credit Facility to \$30.0 million. As of August 2, 2014 and February 1, 2014, there was \$33.7 million and \$33.5 million, respectively, available under our existing letter of credit facilities.

Real Estate Mortgage Loans

In July 2010, we paid off the then existing real estate mortgage loan and refinanced our main administrative office, warehouse and distribution facility in Miami with a \$13.0 million mortgage loan. The loan is due on August 1, 2020. The interest rate has been modified since the refinancing date. The interest rate was 4.25% per annum and monthly payments of principal and interest of \$71,000 were due based on a 25-year amortization with the outstanding principal due at maturity. In July 2013, we amended the mortgage loan agreement to modify the

Table of Contents

interest rate. The interest rate was reduced to 3.90% per annum and the terms were restated to reflect new monthly payments of principal and interest of \$69,000 based on a 25-year amortization with the outstanding principal due at maturity. At August 2, 2014, the balance of the real estate mortgage loan totaled \$11.5 million, net of discount, of which \$369,000 is due within one year.

In June 2006, we entered into a mortgage loan for \$15 million secured by our Tampa facility. The loan is due on January 23, 2019. The mortgage loan has been refinanced and the interest rate has been modified since such date. The interest rate was 4.00% per annum and quarterly payments of principal and interest of \$248,000 were due based on a 20-year amortization with the outstanding principal due at maturity. In January 2014, we amended the mortgage loan to modify the interest rate. The interest rate was reduced to 3.25% per annum and the terms were restated to reflect new monthly payments of principal and interest of approximately \$68,000 based on a 20-year amortization with the outstanding principal due at maturity. At August 2, 2014, the balance of the real estate mortgage loan totaled \$11.7 million, net of discount, of which approximately \$438,000 is due within one year.

The real estate mortgage loans contain certain covenants. We are not aware of any non-compliance with any of these covenants. If we violate any covenants, the lender under the real estate mortgage loan could declare all amounts outstanding thereunder to be immediately due and payable, which we may not be able to satisfy. A covenant violation could also constitute a cross-default under our senior credit facility, the letter of credit facilities and the indenture relating to our senior subordinated notes resulting in all our debt obligations becoming immediately due and payable, which we may not be able to satisfy.

Off-Balance Sheet Arrangements

We are not a party to any off-balance sheet arrangements as defined by applicable GAAP and SEC rules.

Effects of Inflation and Foreign Currency Fluctuations

We do not believe that inflation or foreign currency fluctuations significantly affected our results of operations for the three and six months ended August 2, 2014.

Item 3: Quantitative and Qualitative Disclosures about Market Risk

The market risk inherent in our financial statements represents the potential changes in the fair value, earnings or cash flows arising from changes in interest rates. We manage this exposure through regular operating and financing activities and, when deemed appropriate, through the use of derivative financial instruments. Our policy allows the use of derivative financial instruments for identifiable market risk exposure, including interest rate.

Commodity Price Risk

We are exposed to market risks for the pricing of cotton and other fibers, which may impact fabric prices. Fabric is a portion of the overall product cost, which includes various components. We manage our fabric prices by using a combination of different strategies including the utilization of sophisticated logistics and supply chain management systems, which allow us to maintain maximum flexibility in our global sourcing of products. This provides us with the ability to re-direct our sourcing of products to the most cost-effective jurisdictions. In addition, we may modify our product offerings to our customers based on the availability of new fibers, yield enhancement techniques and other technological advances that allow us to utilize more cost effective fibers. Finally, we also have the ability to adjust our price points of such products, to the extent market conditions allow. These factors, along with our foreign-based sourcing offices, allow us to procure product from lower cost countries or capitalize on certain tariff-free arrangements, which help mitigate any commodity price increases that may occur. We have not historically managed, and do not currently intend to manage, commodity price exposures by using derivative instruments.

Other

Our current exposure to foreign exchange risk is not significant and accordingly, we have not entered into any transactions to hedge against those risks.

30

Table of Contents

Item 4: Controls and Procedures

We carried out an evaluation, under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report pursuant to Rule 13a-15(b) of the Securities Exchange Act. Based upon this evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective as of August 2, 2014 in ensuring that the information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms and (ii) that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

There were no changes in our internal control over financial reporting during the quarter ended August 2, 2014 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II: OTHER INFORMATION

Item 1: Legal Proceedings

See Footnote 19 to the Condensed Consolidated Financial Statements, included in this filing, for further information.

Item 2: Unregistered Sales of Equity Securities and Use of Proceeds

We repurchased the following amounts of our common stock during the second quarter of fiscal 2015:

			Total Number of	Maximum
			Shares Purchased	Approximate Dollar
			as Part of Publicly	Value that May
			Announced	Yet
		Average	Plans	Be Purchased under
	Total Number of	Price Paid	or	the Plans or
Period	Shares Purchased	per Share	Programs ⁽¹⁾	Programs
May 20, 2014	404 (2)	\$ 14.69		\$ 17,000,000

Ouring fiscal 2014, our Board of Directors extended the stock repurchase program to authorize us to purchase, from time to time and as market and business conditions warrant, up to \$60 million of our common stock for cash in the open market or in privately negotiated transactions through October 31, 2014. Although our Board of Directors allocated a maximum of \$60 million to carry out the program, we are not obligated to purchase any specific number of outstanding shares and will reevaluate the program on an ongoing basis. Total purchases under the plan to date amount to \$43.0 million.

(2) Represents shares withheld to pay statutory income taxes resulting from vesting of restricted shares.

31

Item 6. Exhibits

Index to Exhibits

Exhibit Number	Exhibit Description	Where Filed
31.1	Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a)	Filed herewith.
31.2	Certification of Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a)	Filed herewith.
32.1	Certification of Principal Executive Officer pursuant to Section 1350	Filed herewith.
32.2	Certification of Principal Financial Officer pursuant to Section 1350	Filed herewith.
101.INS	XBRL Instance Document	Filed herewith.
101.SCH	XBRL Taxonomy Extension Schema	Filed herewith.
101.CAL	XBRL Taxonomy Extension Calculation Linkbase	Filed herewith.
101.DEF	XBRL Taxonomy Extension Definition Linkbase	Filed herewith.
101.LAB	XBRL Taxonomy Extension Label Linkbase	Filed herewith.
101.PRE	XBRL Taxonomy Extension Presentation Linkbase	Filed herewith.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Perry Ellis International, Inc.

September 11, 2014

By: /S/ ANITA BRITT Anita Britt, Chief Financial Officer (Principal Financial Officer)

33

Table of Contents

Exhibit Index

Exhibit Number	Exhibit Description
31.1	Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a)
31.2	Certification of Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a)
32.1	Certification of Principal Executive Officer pursuant to Section 1350
32.2	Certification of Principal Financial Officer pursuant to Section 1350
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

34