CATO CORP	
Form 10-Q	
August 30, 2013	3

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#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **FORM 10-Q**

[X]

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended August 3, 2013

OR

[]

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from	to
Commission file number 1-31340	

#### THE CATO CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

56-0484485

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

8100 Denmark Road, Charlotte, North Carolina 28273-5975 (Address of principal executive offices)

(Zip Code)

(704) 554-8510 (Registrant's telephone number, including area code)

Not Applicable (Former name, former address and former fiscal year, if changed since last report)

•	during the preceding	g 12 months (or for such	to be filed by Section 13 or 15(d) of the shorter period that the registrant was nts for the past 90 days.
Yes	X	No	
any, every Interactive Data File	required to be submit	tted and posted pursuant t	l posted on its corporate Web site, if o Rule 405 of Regulation S-T during aired to submit and post such files).
Yes	X	No	
	See the definitions of	of "large accelerated filer,	celerated filer, a non-accelerated filer, ""accelerated filer" and "smaller reporting
Large accelerated filer þ	Accelerated filer " (Do not check if	Non-accelerated filer a smaller reporting compa	
Indicate by check mark whether	the registrant is a sho	ell company (as defined in	n Rule 12b-2 of the Exchange Act).
Yes		No	X
As of August 3, 2013, there were common stock outstanding.	e 27,510,139 shares o	of Class A common stock	and 1,743,525 shares of Class B

### THE CATO CORPORATION

## **FORM 10-Q**

## Quarter Ended August 3, 2013

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### PART I FINANCIAL INFORMATION

## **ITEM 1. FINANCIAL STATEMENTS**

### THE CATO CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME AND

### **COMPREHENSIVE INCOME**

## (UNAUDITED)

	Three 1	Months	Ended		led		
	August 3, 2013		July 28, 2012		August 3, 2013		July 28, 2012
		(Dolla	rs in thousand	ls, exce	ept per share o	data)	
REVENUES							
Retail sales	\$ 229,378	\$	231,450	\$	496,559	\$	504,240
Other revenue (principally finance							
charges, late fees and							
layaway charges)	2,340		2,613		4,857		5,167
Total revenues	231,718		234,063		501,416		509,407
COSTS AND EXPENSES, NET							
Cost of goods sold (exclusive of							
depreciation shown below)	144,950		142,459		301,851		300,291
Selling, general and administrative							
(exclusive of depreciation							
shown below)	58,965		59,220		118,354		120,575
Depreciation	5,436		5,742		10,885		11,513
Interest and other income	(730)		(985)		(1,605)		(1,891)
Cost and expenses, net	208,621		206,436		429,485		430,488
Income before income taxes	23,097		27,627		71,931		78,919
Income tax expense	8,322		10,294		26,317		29,864
Net income	\$ 14,775	\$	17,333	\$	45,614	\$	49,055
Basic earnings per share	\$ 0.51	\$	0.59	\$	1.56	\$	1.68
Diluted earnings per share	\$ 0.51	\$	0.59	\$	1.56	\$	1.68

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Dividends per share	\$ 0.05	\$ 0.25	\$ 0.10	\$ 0.48
Comprehensive income:				
Net income	\$ 14,775	\$ 17,333	\$ 45,614	\$ 49,055
Unrealized gain (loss) on				
available-for-sale securities, net of				
deferred income taxes of (\$273) and				
(\$206) for the three and six				
months ended August 3, 2013 and \$8				
and \$44 for the three				
and six months ended July 28, 2012,				
respectively	(453)	13	(342)	73
Comprehensive income	\$ 14,322	\$ 17,346	\$ 45,272	\$ 49,128

See notes to condensed consolidated financial statements (unaudited).

## THE CATO CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS

## (UNAUDITED)

	Augus	st 3, 2013	February 2, 2013 (Dollars in thousands)		July 28, 2012		
ASSETS							
Current Assets:							
Cash and cash equivalents	\$	88,559	\$	31,069	\$	66,043	
Short-term investments		157,326		157,578		211,390	
Restricted cash and investments		4,807		5,999		5,311	
Accounts receivable, net of allowance for							
doubtful accounts of							
\$2,036, \$2,053 and \$2,042 at August 3, 2013,							
February 2, 2013							
and July 28, 2012 respectively		39,908		40,016		43,373	
Merchandise inventories		111,206		140,738		107,034	
Deferred income taxes		4,837		4,631		3,535	
Prepaid expenses		10,997		10,183		4,160	
Total Current Assets		417,640		390,214		440,846	
Property and equipment – net		139,550		134,227		125,520	
Other assets		10,223		8,205		7,016	
Total Assets	\$	567,413	\$	532,646	\$	573,382	
LIABILITIES AND STOCKHOLDERS'							
EQUITY							
Current Liabilities:							
Accounts payable	\$	80,674	\$	99,247	\$	70,573	
Accrued expenses		49,196		43,773		43,160	
Accrued bonus and benefits		1,609		2,290		4,708	
Accrued income taxes		22,523		14,292		19,555	
Total Current Liabilities		154,002		159,602		137,996	
Deferred income taxes		3,330		3,330		7,887	
Other noncurrent liabilities (primarily		26,520		24,480		24,231	
deferred rent)							
Commitments and contingencies:		-		-		-	
Stockholders' Equity:							
Preferred stock, \$100 par value per share,							
100,000 shares							
authorized, none issued		-		-		-	

Class A common stock, \$.033 par value per share, 50,000,000 shares authorized; issued 27,510,139 shares, 27,543,376 shares and 27,530,131 shares at August 3, 2013, February 2, 2013 and				
July 28, 2012 respectively	917	918		918
Convertible Class B common stock, \$.033 par				
value per share,				
15,000,000 shares authorized; issued				
1,743,525 shares at				
August 3, 2013, February 2, 2013 and July	58	58		58
28, 2012				
Additional paid-in capital	78,356	76,594		73,863
Retained earnings	303,751	266,843		327,420
Accumulated other comprehensive income	479	821		1,009
Total Stockholders' Equity	383,561	345,234		403,268
Total Liabilities and Stockholders' Equity	\$ 567,413	\$ 532,646	\$	573,382

See notes to condensed consolidated financial statements (unaudited).

## THE CATO CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (UNAUDITED)

	Augu	28, 2012 s)		
Operating Activities:	φ	45 (14	¢	40.055
Net income	\$	45,614	\$	49,055
Adjustments to reconcile net income to net cash				
provided by operating activities:				
Depreciation		10,885		11,513
Provision for doubtful accounts		696		596
Share-based compensation		1,489		1,444
Excess tax benefits from share-based compensation		(28)		(98)
Loss on disposal of property and equipment		268		610
Changes in operating assets and liabilities which		200		010
provided				
(used) cash:				
Accounts receivable		(588)		(945)
Merchandise inventories		29,532		23,348
Prepaid and other assets		(3,419)		1,489
Accrued income taxes		8,259		4,509
Accounts payable, accrued expenses and other liabilities		(16,957)		(20,982)
Net cash provided by operating activities		75,751		70,539
Investing Activities:				
Expenditures for property and equipment		(10,606)		(19,922)
Purchase of short-term investments		(11,756)		(100,289)
Sales of short-term investments		11,347		94,792
Change in restricted cash and investments		1,192		14
Net cash used in investing activities		(9,823)		(25,405)
Financing Activities:				
Dividends paid		(2,939)		(14,027)
Repurchase of common stock		(5,780)		(355)
Proceeds from employee stock purchase plan		214		259
Excess tax benefits from share-based compensation		28		98
Proceeds from stock options exercised		39		41
Net cash used in financing activities		(8,438)		(13,984)
Net increase in cash and cash equivalents		57,490		31,150
Cash and cash equivalents at beginning of period	ф	31,069	Φ.	34,893
Cash and cash equivalents at end of period	\$	88,559	\$	66,043

Non-cash investing activity:

Change in accrued plant and equipment \$ (5,893) \$

See notes to condensed consolidated financial statements (unaudited).

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## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

#### **NOTE 1 - GENERAL:**

The condensed consolidated financial statements have been prepared from the accounting records of The Cato Corporation and its wholly-owned subsidiaries (the "Company"), and all amounts shown as of and for the three and six month periods ended August 3, 2013 and July 28, 2012 are unaudited. In the opinion of management, all adjustments considered necessary for a fair statement have been included. All such adjustments are of a normal, recurring nature unless otherwise noted. The results of the interim period may not be indicative of the results expected for the entire year.

The interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto, included in the Company's Annual Report on Form 10-K for the fiscal year ended February 2, 2013. Amounts as of February 2, 2013, have been derived from the audited balance sheet, but do not include all disclosures required by accounting principles generally accepted in the United States of America.

On August 29, 2013, the Board of Directors maintained the quarterly dividend at \$0.05 per share. The Board of Directors previously accelerated the full fiscal year 2013 dividend of \$1.00 on December 28, 2012.

## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

#### **NOTE 2 - EARNINGS PER SHARE:**

ASC 260 – *Earnings Per Share* requires dual presentation of basic and diluted Earnings Per Share ("EPS") on the face of all income statements for all entities with complex capital structures. The Company has presented one basic EPS and one diluted EPS amount for all common shares in the accompanying Condensed Consolidated Statements of Income and Comprehensive Income. While the Company's certificate of incorporation provides the right for the Board of Directors to declare dividends on Class A shares without declaration of commensurate dividends on Class B shares, the Company has historically paid the same dividends to both Class A and Class B shareholders and the Board of Directors has resolved to continue this practice. Accordingly, the Company's allocation of income for purposes of the EPS computation is the same for Class A and Class B shares and the EPS amounts reported herein are applicable to both Class A and Class B shares.

Basic EPS is computed as net income less earnings allocated to non-vested equity awards divided by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur from common shares issuable through stock options and the Employee Stock Purchase Plan.

		Three Months Ended				Six Months Ended			
			August 3, 2013		July 28, 2012	August 3, 2013		July 28, 2012	
Numerator									
	Net earnings	\$	14,775	\$	17,333 \$	45,614	\$	49,055	
	Earnings allocated to								
	non-vested equity awards		(251)		(267)	(733)		(764)	
	Net earnings available to								
	common stockholders	\$	14,524	\$	17,066 \$	44,881	\$	48,291	
Denominato	r								
	Basic weighted average								
	common shares outstanding		28,736,214		28,813,766	28,784,425		28,759,821	
	Dilutive effect of stock options		4,859		4,285	3,537		4,231	
	Diluted weighted average								
	common shares outstanding		28,741,073		28,818,051	28,787,962		28,764,052	
Net income	per common share								
	Basic earnings per share	\$	0.51	\$	0.59 \$	1.56	\$	1.68	
	Diluted earnings per share	\$	0.51	\$	0.59 \$	1.56	\$	1.68	

## **NOTE 3 - SUPPLEMENTAL CASH FLOW INFORMATION:**

Income tax payments, net of refunds received, for the six months ended August 3, 2013 and July 28, 2012 were \$18,171,000 and \$25,470,000, respectively.

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## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

#### **NOTE 4 – FINANCING ARRANGEMENTS:**

As of August 3, 2013, the Company had an unsecured revolving credit agreement to borrow \$35.0 million. During 2013, the revolving credit agreement was amended and extended to August 2015. The credit agreement contains various financial covenants and limitations, including the maintenance of specific financial ratios with which the Company was in compliance as of August 3, 2013. There were no borrowings outstanding under this credit facility during the periods ended August 3, 2013, February 2, 2013 or July 28, 2012. The weighted average interest rate under the credit facility was zero at August 3, 2013 due to no borrowings during the year.

At August 3, 2013, February 2, 2013 and July 28, 2012, the Company had approximately \$0.6 million, \$2.9 million and \$5.8 million, respectively, of outstanding irrevocable letters of credit related to purchase commitments.

#### **NOTE 5 – REPORTABLE SEGMENT INFORMATION:**

The Company has determined that it has four operating segments, as defined under ASC 280-10, including Cato, It's Fashion, Versona Accessories and Credit. As outlined in ASC 280-10, the Company has two reportable segments: Retail and Credit. The Company has aggregated its retail operating segments based on the aggregation criteria outlined in ASC 280-10, which states that two or more operating segments may be aggregated into a single reportable segment if aggregation is consistent with the objective and basic principles of ASC 280-10, if the segments have similar economic characteristics, similar product, similar production processes, similar clients and similar methods of distribution.

The Company's retail operating segments have similar economic characteristics and similar operating, financial and competitive risks. They are similar in nature of product, as they all offer women's apparel, shoes and accessories. Merchandise inventory of the Company's operating segments is sourced from the same countries and some of the same vendors, using similar production processes. Clients of the Company's operating segments have similar characteristics. Merchandise for the Company's operating segments is distributed to retail stores in a similar manner through the Company's single distribution center and is subsequently distributed to clients in a similar manner, through its retail stores.

The Company operates its women's fashion specialty retail stores principally in the southeastern United States, and does business in 31 states total as of August 3, 2013. The Company offers its own credit card to its customers and all credit authorizations, payment processing and collection efforts are performed by a separate subsidiary of the Company.

## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

### **NOTE 5 – REPORTABLE SEGMENT INFORMATION (CONTINUED):**

The following schedule summarizes certain segment information (in thousands):

<b>Three Months Ended</b>				Six Months Ended			
August 3, 2013	Retail	Credit	Total	August 3, 2013	Retail	Credit	Total
Revenues	\$ 230,163	\$ 1,555 \$	3 231,718	Revenues	\$ 498,242	\$ 3,174 \$	5 501,416
Depreciation	5,427	9	5,436	Depreciation	10,863	22	10,885
Interest and other income	(730)	-	(730)	Interest and other income	(1,605)	-	(1,605)
Income before taxes	22,474	623	23,097	Income before taxes	70,808	1,123	71,931
Total assets	501,281	66,132	567,413	Total assets	501,281	66,132	567,413
Capital expenditures	5,001	-	5,001	Capital expenditures	10,606	-	10,606
<b>Three Months Ended</b>				Six Months Ended			
July 28, 2012	Retail	Credit	Total	July 28, 2012	Retail	Credit	Total
Revenues	\$ 232,230	\$ 1,833 \$	3 234,063	Revenues	\$ 505,772	\$ 3,635 \$	5 509,407
Depreciation	5,729	13	5,742	Depreciation	11,487	26	11,513
Interest and other income	(985)	-	(985)	Interest and other income	(1,891)	-	(1,891)
Income before taxes	26,747	880	27,627	Income before taxes	77,281	1,638	78,919
Total assets	495,526	77,856	573,382	Total assets	495,526	77,856	573,382
Capital expenditures	10,569	-	10,569	Capital expenditures	19,922	-	19,922

The Company evaluates segment performance based on income before taxes. The Company does not allocate certain corporate expenses or income taxes to the credit segment.

The following schedule summarizes the direct expenses of the credit segment which are reflected in selling, general and administrative expenses (in thousands):

	<b>Three Months Ended</b>			Six Months Ended				
	August 3,			August 3,				
	2013		July 28, 2012	2013		July 28, 2012		
Bad debt expense \$	314	\$	293 \$	696	\$	596		
Payroll	234		224	465		445		

Postage	180	192	379	385
Other expenses	195	231	489	545
Total expenses	\$ 923	\$ 940 \$	2,029	\$ 1,971

## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

#### **NOTE 6 – STOCK BASED COMPENSATION:**

As of August 3, 2013, the Company had two long-term compensation plans pursuant to which stock-based compensation was outstanding or could be granted. The Company's 1987 Non-Qualified Stock Option Plan is for the granting of options to officers and key employees and the 2013 Incentive Compensation Plan is for the granting of various forms of equity-based awards, including restricted stock and stock options for grant, to officers, directors and key employees. Effective May 23, 2013, shares for grant were no longer available under the 2004 Amended and Restated Incentive Compensation Plan.

The following table presents the number of options and shares of restricted stock initially authorized and available for grant under each of the plans as of August 3, 2013:

	1987 Plan	2004 Plan	2013 Plan	Total
Options and/or restricted stock initially authorized	5,850,000	1,350,000	1,500,000	8,700,000
Options and/or restricted stock available for grant:				
February 2, 2013	20,127	443,566	_	463,693
August 3, 2013	-	-	1,489,152	1,489,152

In accordance with ASC 718, the fair value of current restricted stock awards is estimated on the date of grant based on the market price of the Company's stock and is amortized to compensation expense on a straight-line basis over the related vesting periods. As of August 3, 2013, February 2, 2013 and July 28, 2012, there was \$9.9 million, \$6.4 million and \$7.7 million of total unrecognized compensation expense related to nonvested restricted stock awards, which have a remaining weighted-average vesting period of 4.5 years, 2.3 years and 2.8 years, respectively. The total fair value of the shares recognized as compensation expense during the second quarter and six months ended August 3, 2013 was \$1,018,000 and \$1,448,000, respectively compared to \$794,000 and \$1,398,000, respectively for the second quarter and six months ended July 28, 2012. These expenses are classified as a component of selling, general and administrative expenses in the Condensed Consolidated Statements of Income.

The following summary shows the changes in the shares of restricted stock outstanding during the six months ended August 3, 2013:

	Number of Shares	Weighted Average Grant Date Fair Value Per Share
Restricted stock awards at February 2, 2013	440,146 \$	23.70
Granted	214,385	23.57
Vested	(119,652)	19.85
Forfeited or expired	(23,212)	24.81
Restricted stock awards at August 3, 2013	511,667 \$	24.49

The Company's Employee Stock Purchase Plan allows eligible full-time employees to purchase a limited number of shares of the Company's Class A Common Stock during each semi-annual offering period at a 15% discount through payroll deductions. During the six months ended August 3, 2013 and July 28, 2012, the Company sold 10,418 and 11,687 shares to employees at an average discount of \$3.62 and \$3.92 per share, respectively, under the Employee Stock Purchase Plan. The compensation expense recognized for the 15% discount given under the Employee Stock Purchase Plan was approximately \$38,000 and \$46,000 for the six months ended August 3, 2013 and July 28, 2012, respectively. These expenses are classified as a component of selling, general and administrative expenses.

## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

The following is a summary of changes in stock options outstanding during the six months ended August 3, 2013.

		Weig	hted
		Weighted Aver	age
		Average Remai	ning Aggregate
		Exercise Contra	ctual Intrinsic
	Shares	Price Ter	m Value(a)
Options outstanding at February 2, 2013	9,550 \$	13.47 2.12 y	rears \$ 136,185
Granted	20,127	23.57	
Forfeited or expired	-		
Exercised	(2,500)	14.09	
Outstanding at August 3, 2013	27,177 \$	20.89 7.41 y	rears \$ 131,922
Vested and exercisable at August 3, 2013	7,050 \$	13.25 0.72 y	years \$ 88,046

(a) The intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option.

20,127 options were granted in the first six months of fiscal 2013. No options were granted in the first six months of fiscal 2012.

The total intrinsic value of options exercised during the second quarter and six months ended August 3, 2013 was \$17,000 and \$27,000, respectively compared to \$28,000 and \$50,000, respectively, for the second quarter and six months ended July 28, 2012.

The stock option expense was \$5,000 for the three and six months ended August 3, 2013 and zero for the three and six months ended July 28, 2012.

Stock option awards outstanding under the Company's current plans were granted at exercise prices which were equal to the market value of the Company's stock on the date of grant, vest over five years and expire no later than ten years after the grant date.

## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

### **NOTE 7 – FAIR VALUE MEASUREMENTS:**

The following tables set forth information regarding the Company's financial assets that are measured at fair value (in thousands) as of August 3, 2013, February 2, 2013 and July 28, 2012.

<b>Description</b> Assets:	August 3, 2013	Quoted Prices in Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
State/Municipal Bonds	\$ 158,080	\$ -	\$ 158,080	\$ -
Auction Rate Securities (ARS)	3,450	-	-	3,450
U.S. Treasury Notes	1,504	1,504	-	-
Cash Surrender Value of Life				
Insurance	2,633	-	-	2,633
Privately Managed Funds	471	-	-	471
Corporate Equities	591	591	-	-
Certificates of Deposit	100	100	-	-
Total Assets	\$ 166,829	\$ 2,195	\$ 158,080	\$ 6,554
Liabilities:				
Deferred Compensation	(2,746)	-	-	(2,746)
Total Liabilities	\$ (2,746)	\$ -	\$ -	\$ (2,746)

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## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

<b>Description</b> Assets:	February 2, 2013		Quoted Prices in Active Markets for Identical Assets Level 1		Significant Other Observable Inputs Level 2	1	Significant Unobservable Inputs Level 3
State/Municipal Bonds	\$ 151,377	\$	_	\$	151,377	\$	-
Corporate Bonds	8,035	·	-	·	8,035		-
Auction Rate Securities (ARS)	3,450		-		, -		3,450
U.S. Treasury Notes	3,906		3,906		-		-
Cash Surrender Value of Life							
Insurance	2,051		-		-		2,051
Privately Managed Funds	561		-		-		561
Corporate Equities	474		474		-		-
Certificates of Deposit	100		100		-		-
Total Assets	\$ 169,954	\$	4,480	\$	159,412	\$	6,062
Liabilities:							
Deferred Compensation	(2,178)		-		-		(2,178)
Total Liabilities	\$ (2,178)	\$	-	\$	-	\$	(2,178)

Description		July 28, 2012		Prices in Active Markets for Identical Assets Level 1		Significant Other Observable Inputs Level 2	1	Significant Unobservable Inputs Level 3
Assets: State/Municipal Bonds	\$	176,206	\$		\$	176,206	\$	
State/Municipal Bonds Corporate Bonds	Ф	18,884	Ф	-	Ф	18,884	Ф	-
Auction Rate Securities (ARS) Variable Rate Demand Notes		3,450		-		-		3,450
(VRDN)		16,865		16,865		-		-
U.S. Treasury Notes		3,162		3,162		-		-
Privately Managed Funds		871		-		-		871
Corporate Equities		439		439		-		-
Certificates of Deposit		101		101		-		-
Total Assets	\$	219,978	\$	20,567	\$	195,090	\$	4,321

Quoted

The Company's investment portfolio was primarily invested in corporate bonds and tax-exempt and taxable governmental debt securities held in managed accounts with underlying ratings of A or better at August 3, 2013, February 2, 2013 and July 28, 2012. These securities are classified as available-for-sale and are recorded as Short-term investments, Restricted investments and Other assets on the accompanying Condensed Consolidated Balance Sheets. These assets are carried at fair value with unrealized gains and losses reported net of taxes in Accumulated other comprehensive income.

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## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

Additionally, at August 3, 2013, the Company had \$0.5 million of privately managed funds, \$0.6 million of corporate equities and a single auction rate security ("ARS") of \$3.5 million which continues to fail its auction, and deferred compensation plan assets of \$2.6 million. At February 2, 2013, the Company had \$0.6 million of privately managed funds, \$0.5 million of corporate equities, a single ARS of \$3.5 million and deferred compensation plan assets of \$2.1 million. At July 28, 2012, the Company had \$0.9 million of privately managed funds, \$0.4 million of corporate equities and a single ARS of \$3.5 million. All of these assets are recorded within Other assets in the Condensed Consolidated Balance Sheets.

Level 1 category securities are measured at fair value using quoted active market prices. Level 2 investment securities include corporate and municipal bonds for which quoted prices may not be available on active exchanges for identical instruments. Their fair value is principally based on market values determined by management with assistance of a third party pricing service. Since quoted prices in active markets for identical assets are not available, these prices are determined by the pricing service using observable market information such as quotes from less active markets and/or quoted prices of securities with similar characteristics, among other factors.

The ARS of \$3,450,000 par value was issued by the Wake County, NC Industrial Facilities & Pollution Control Financing Authority. The security is an obligation of Carolina Power & Light Company and has a credit rating of AAA. The Company has collected all interest payments when due since the security was purchased and continues to expect that it will receive all interest due on the security in full and on a timely basis in the future.

The Company's failed ARS is recorded at par value which approximates fair value using Level 3 inputs at each reporting period. Because there is no active market for this particular ARS, its fair value was determined to approximate par value based on an estimate of fair value through the use of a discounted cash flow analysis. The terms used in the analysis were based on management's estimate of the timing of future liquidity, which assumes that the security will be called or refinanced by the issuer or settled with a broker dealer prior to maturity. The discount rates used in the discounted cash flow analysis were based on market rates for similar liquid tax exempt securities with comparable ratings and maturities. Due to the uncertainty surrounding the timing of future liquidity, the Company also considered a liquidity/risk value reduction. In estimating the fair value of this ARS, the Company also considered the financial condition and near-term prospects of the issuer, the probability that the Company will be unable to collect all amounts due according to the contractual terms of the security and whether the security has been downgraded by a rating agency. The Company's valuation is sensitive to market conditions and management's judgment and can change significantly based on the assumptions used.

The Company's privately managed funds consist of two types of funds. The privately managed funds cannot be redeemed at net asset value at a specific date without advance notice. As a result, the Company has classified the investments as Level 3.

Deferred compensation plan assets consist of life insurance policies. These life insurance policies are valued based on the cash surrender value of the insurance contract, which is determined based on such factors as the fair value of the underlying assets and discounted cash flow and are therefore classified within level 3 of the valuation hierarchy. The level 3 liability associated with the life insurance policies represents a deferred compensation obligation, the value of which is tracked via underlying insurance funds. These funds are designed to mirror existing mutual funds and money market funds that are observable and actively traded. Cash surrender values are provided by third parties and reviewed for reasonableness by the Company.

## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

The following tables summarize the change in fair value of the Company's financial assets measured using Level 3 inputs as of August 3, 2013 and July 28, 2012 (dollars in thousands):

## Fair Value Measurements Using Significant

### **Unobservable Asset Inputs (Level 3)**

Ava	ilable-F	or-	-Sale	Cash	
	Debt Securit		Other	Surrender	
			Private		
	ARS		Equity	Value	Total
Beginning Balance	at				
February 2, 2013	3,4\$50	\$	561	\$ 2,051	\$ 6,062
Redemptions	-		(97)	-	(97)
Additions	-		-	494	494
Total gains or (loss	es)				
Included in earning	-				
(or changes in net					
assets)	-		7	88	95
Included in other					
comprehensive inco	ome -		-	-	-
Ending Balance at					
August 3, 2013	3,4\$50	\$	471	\$ 2,633	\$ 6,554

Fair Value Measurements Using Significant Unobservable Liability Inputs (Level 3)

#### **Deferred**

### **Compensation Total**

Beginning Balance at

February 2, 2013 (2,1\$\\$) \$ (2,178)

Additions (425) (425)

Total (gains) or losses
Included in earnings
(or changes in net
assets) (143) (143)
Included in other
comprehensive income Ending Balance at
August 3, 2013 (2,7\$6) \$ (2,746)

# Fair Value Measurements Using Significant Unobservable Asset Inputs (Level 3)

#### Debt Other Securiti**En**vestments **Private ARS Equity Total** Beginning Balance at January 28, 2012 3,4\$50 \$ 1,604 \$ 5,054 Redemptions (722)(722)Assets Total gains or (losses) Included in earnings (or changes in net assets) (11)(11)Included in other comprehensive income -Ending Balance at July

3,450 \$

28, 2012

Available-For-Sale

Quantitative information regarding the significant unobservable inputs related to the ARS as of August 3, 2013 and July 28, 2012 were as follows:

871 \$

4,321

#### As of August 3, 2013

Fair Valuation Technique	Unobser	vable Inputs
\$3,4500et present value	Total Term	9.1 Years
of cash flows	Yield	0.11%

Comparative bond discount

rate 0.19%

### As of July 28, 2012

Fair

Valuation Technique Unobservable Inputs

\$3,4500et present value Total Term 10.1 Years

of cash flows Yield 0.28%

Comparative bond discount

rate 0.20%

Significant increases or decreases in certain of the inputs could result in a lower fair value measurement. For example, a decrease in the yield, or an increase to the comparative bond discount rate could result in a lower fair value.

## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

#### **NOTE 8 – ACCUMULATED OTHER COMPREHENSIVE INCOME:**

The following table sets forth information regarding the reclassification out of Accumulated other comprehensive income (in thousands) for the first three months of fiscal 2013:

**Changes in Accumulated Other Comprehensive Income (a) Unrealized Gains** and (Losses) on Available-for-Sale **Securities** \$ 932 Beginning Balance at May 4, 2013 Other comprehensive income before reclassifications (436)Amounts reclassified from accumulated other comprehensive income (b) (17)Net current-period other comprehensive income (453)Ending Balance at August 3, 2013

- (a) All amounts are net-of-tax. Amounts in parentheses indicate a debit/reduction to OCI.
- (b) Includes \$28 impact of accumulated other comprehensive income reclassifications into Interest and other

income for net gains on available-for-sale securities. The tax impact of this reclassification was \$11. The following table sets forth information regarding the reclassification out of Accumulated other comprehensive income (in thousands) for the first six months of fiscal 2013:

	1	Changes in Accumulated Other Comprehensive Income (a) Unrealized Gains and (Losses) on Available-for-Sale Securities
Beginning Balance at February 2,		
2013	\$	821
Other comprehensive income		
before		
reclassifications		(283)
Amounts reclassified from		
accumulated		

other comprehensive income (b)	(59)
Net current-period other	
comprehensive income	(342)
Ending Balance at August 3, 2013	\$ 479

- (a) All amounts are net-of-tax. Amounts in parentheses indicate a debit/reduction to OCI.
- (b) Includes \$94 impact of accumulated other comprehensive income reclassifications into Interest and other

income for net gains on available-for-sale securities. The tax impact of this reclassification was \$35.

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## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

#### **NOTE 9 – RECENT ACCOUNTING PRONOUNCEMENTS:**

During the first quarter of 2013, the Company adopted guidance that requires additional disclosures on reclassifications from accumulated other comprehensive income into net income. The new accounting guidance requires entities to report either parenthetically on the face of the financial statements or in the footnotes of these reclassifications for each financial statement line item. This new guidance only impacts disclosures and as such will have no impact on the Company's consolidated financial position, results of operations or cash flows.

In the first quarter of 2014, the Company will adopt new accounting guidance which requires unrecognized tax benefits to be presented as a decrease in net operating loss, similar to tax loss or tax credit carryforward if certain criteria are met. The new guidance may affect balance sheet classification of certain unrecognized tax benefits and will have no impact on the Company's consolidated results of operations or cash flows,

## THE CATO CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE MONTHS AND SIX MONTHS ENDED AUGUST 3, 2013 AND JULY 28, 2012

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THE CATO CORPORATION
ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS

#### FORWARD-LOOKING INFORMATION:

The following information should be read along with the unaudited Condensed Consolidated Financial Statements, including the accompanying Notes appearing in this report. Any of the following are "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended: (1) statements in this Form 10-O that reflect projections or expectations of our future financial or economic performance; (2) statements that are not historical information; (3) statements of our beliefs, intentions, plans and objectives for future operations, including those contained in "Management's Discussion and Analysis of Financial Condition and Results of Operations"; (4) statements relating to our operations or activities for fiscal 2013 and beyond, including, but not limited to, statements regarding expected amounts of capital expenditures and store openings, relocations, remodels and closures; and (5) statements relating to our future contingencies. When possible, we have attempted to identify forward-looking statements by using words such as "will," "expects," "anticipates," "approximates," "believes," "estimates," "hopes," "intends," "may," "plans," "should" and any variation negative formations of such words and similar expressions. We can give no assurance that actual results or events will not differ materially from those expressed or implied in any such forward-looking statements. Forward-looking statements included in this report are based on information available to us as of the filing date of this report, but subject to known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from those contemplated by the forward-looking statements. Such factors include, but are not limited to, the following: any actual or perceived deterioration in, or uncertainties regarding, prevailing U.S. and global economic, political or financial market conditions; changes in other factors that drive consumer or corporate confidence and spending, including, but not limited to, levels of unemployment, fuel, energy and food costs, wage rates, tax rates, home values, consumer net worth and the availability of credit; uncertainties regarding the impact of any governmental responses to the foregoing conditions; competitive factors and pricing pressures; our ability to predict fashion trends; consumer apparel and accessory buying patterns; adverse weather or similar conditions that may affect our sales or operations; inventory risks due to shifts in market demand; and other factors discussed under "Risk Factors" in Part I, Item 1A of our annual report on Form 10-K for the fiscal year ended February 2, 2013 ("fiscal 2012"), as amended or supplemented, and in other reports we file with or furnish to the Securities and Exchange Commission ("SEC") from time to time. We do not undertake, and expressly decline, any obligation to update any such forward-looking information contained in this report, whether as a result of new information, future events, or otherwise.

### **CRITICAL ACCOUNTING POLICIES:**

The Company's accounting policies are more fully described in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Annual Report on Form 10-K for the fiscal year ended February 2, 2013. As disclosed in "Management's Discussion and Analysis of Financial Condition and Results of Operations," the preparation of the Company's financial statements in conformity with generally accepted accounting principles in the United States ("GAAP") requires management to make estimates and assumptions about future events that affect the amounts reported in the financial statements and accompanying notes. Future events and their effects cannot be determined with absolute certainty. Therefore, the determination of estimates requires the exercise of judgment. Actual results inevitably will differ from those estimates, and such differences may be material to the financial statements. The most significant accounting estimates inherent in the preparation of the Company's financial statements include the allowance for doubtful accounts receivable, reserves related to self-insured health insurance, workers' compensation, general and auto insurance liabilities, calculation of potential asset impairment, inventory shrinkage and uncertain tax positions.

The Company's critical accounting policies and estimates are discussed with the Audit Committee.

# THE CATO CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

### **RESULTS OF OPERATIONS:**

The following table sets forth, for the periods indicated, certain items in the Company's unaudited Condensed Consolidated Statements of Income as a percentage of total retail sales:

	<b>Three Months Ended</b>		Six Months Ended	
	August 3,	July 28,	August 3,	July 28,
	2013	2012	2013	2012
Total retail sales	100.0 %	100.0 %	100.0 %	100.0 %
Other revenue	1.0	1.1	1.0	1.0
Total revenues	101.0	101.1	101.0	101.0
Cost of goods sold (exclusive of depreciation)	63.2	61.6	60.8	59.6
Selling, general and administrative (exclusive of				
depreciation)	25.7	25.6	23.8	23.9
Depreciation	2.4	2.5	2.2	2.3
Interest and other income	(0.3)	(0.4)	(0.3)	(0.4)
Income before income taxes	10.1	11.9	14.5	15.6
Net income	6.4	7.5	9.2	9.7

THE CATO CORPORATION
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

#### **RESULTS OF OPERATIONS (CONTINUED):**

### Comparison of Second Quarter of 2013 with 2012

Total retail sales for the second quarter were \$229.4 million compared to last year's second quarter sales of \$231.5 million, a 1.0% decrease. Same-store sales decreased 2.0% in the second quarter of fiscal 2013. For the six months ended August 3, 2013, total retail sales were \$496.6 million compared to last year's comparable six month sales of \$504.2 million, and same-store sales decreased 4.0% for the comparable six month period. The Company believes the second quarter and first six month period of fiscal 2013 were both affected by slow economic growth, high unemployment and our customers' limited discretionary spending. Same-store sales includes stores that have been open more than 15 months. Stores that have been relocated or expanded are also included in the same-store sales calculation after they have been open more than 15 months. The method of calculating same-store sales varies across the retail industry. As a result, our same-store sales calculation may not be comparable to similarly titled measures reported by other companies. Total revenues, comprised of retail sales and other revenue (principally, finance charges and late fees on customer accounts receivable and layaway fees), were \$231.7 million and \$501.4 million for the second quarter and six months ended August 3, 2013, compared to \$234.1 million and \$509.4 million for the second quarter and six months ended July 28, 2012, respectively. The Company operated 1,306 stores at August 3, 2013 compared to 1,295 stores at the end of last year's second quarter. For the first six months of fiscal 2013, the Company opened four new stores, relocated three stores and closed eight stores. The Company currently expects to open approximately 51 stores, relocate nine stores and close approximately 17 stores in fiscal 2013.

Credit revenue of \$1.6 million represented 0.7% of total revenues in the second quarter of fiscal 2013, compared to 2012 credit revenue of \$1.8 million or 0.8% of total revenues. Credit revenue dollars decreased slightly for the most recent comparable period due to lower finance charge income and lower late fee income from sales under the Company's proprietary credit card. Credit revenue is comprised of interest earned on the Company's private label credit card portfolio and related fee income. Related expenses principally include bad debt expense, payroll, postage and other administrative expenses and remained flat at \$0.9 million for both comparable quarters.

Other revenue in total, as included in total revenues, was \$2.3 million and \$4.9 million for the second quarter and first six months of fiscal 2013, compared to \$2.6 million and \$5.2 million for the prior year's comparable second quarter and first six months. The slight overall decrease in the second quarter and first six months of fiscal 2013 resulted

primarily from lower finance, late fee and layaway charges.

Cost of goods sold was \$145.0 million, or 63.2% of retail sales and \$301.9 million or 60.8% of retail sales for the second quarter and first six months of fiscal 2013, compared to \$142.5 million, or 61.6% of retail sales and \$300.3 million or 59.6% of retail sales for the prior year's comparable three and six month periods of fiscal 2012. The overall increase in cost of goods sold as a percent of retail sales for the second quarter of fiscal 2013 resulted primarily from an increase in markdowns and occupancy costs related to store development. Cost of goods sold includes merchandise costs (net of discounts and allowances), buying costs, distribution costs, occupancy costs, freight and inventory shrinkage. Net merchandise costs and in-bound freight are capitalized as inventory costs. Buying and distribution costs include payroll, payroll-related costs and operating expenses for the buying departments and distribution center. Occupancy expenses include rent, real estate taxes, insurance, common area maintenance, utilities and maintenance for stores and distribution facilities. Total gross margin dollars (retail sales less cost of goods sold exclusive of depreciation) decreased by 5.2% to \$84.4 million for the second quarter of fiscal 2013 and decreased by 4.5% to \$194.7 million for the first six months of fiscal 2013 compared to \$89.0 million and \$203.9 million for the prior year's comparable three and six months of fiscal 2012. Gross margin as presented may not be comparable to those of other entities.

# THE CATO CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Selling, general and administrative expenses ("SG&A") primarily include corporate and store payroll, related payroll taxes and benefits, insurance, supplies, advertising, bank and credit card processing fees and bad debts. SG&A expenses were \$59.0 million, or 25.7% of retail sales and \$118.4 million, or 23.8% of retail sales for the second quarter and first six months of fiscal 2013, respectively, compared to \$59.2 million, or 25.6% of retail sales and \$120.6 million, or 23.9% of retail sales for the prior year's comparable three and six month periods, respectively. SG&A expenses as a percentage of retail sales slightly increased for the second quarter of fiscal 2013 as a result of higher insurance costs, partially offset by lower incentive compensation expense. For the first six months of fiscal 2013, SG&A expenses as a percentage of retail sales slightly decreased due to lower incentive compensation expense, partially offset by higher insurance expense and higher payroll costs.

Depreciation expense was \$5.4 million, or 2.4% of retail sales and \$10.9 million, or 2.2% of retail sales for the second quarter and first six months of fiscal 2013, respectively, compared to \$5.7 million, or 2.5% of retail sales and \$11.5 million or 2.3% of retail sales for the prior year's comparable three and six month periods of fiscal 2012, respectively. The slight decrease in depreciation expense was due to limited overall store development compared to prior years.

Interest and other income was \$0.7 million, or 0.3% of retail sales and \$1.6 million, or 0.3% of retail sales for the second quarter and first six months of fiscal 2013, respectively, compared to \$1.0 million, or 0.4% of retail sales and \$1.9 million, or 0.4% of retail sales for the prior year's comparable three and six month periods of fiscal 2012. The slight decrease was due to lower interest income driven by lower interest rates in the second fiscal quarter of 2013 and the first six months of fiscal 2013.

Income tax expense was \$8.3 million or 3.6% of retail sales and \$26.3 million, or 5.3% of retail sales for the second quarter and first six months of fiscal 2013, respectively, compared to \$10.3 million, or 4.4% of retail sales and \$29.9 million, or 5.9% of retail sales for the prior year's comparable three and six month periods of fiscal 2012, respectively. The second quarter decrease resulted from lower pre-tax income and a lower effective tax rate. The effective income tax rate for the second quarter of fiscal 2013 was 36.0% compared to 37.3% for the second quarter of 2012. The effective tax rate for the first six months of fiscal 2013 was 36.6% compared to 37.8% for the first six months of fiscal 2012. This decrease is due to the Work Opportunity Tax Credit, which had not been renewed by Congress at this time last year and was therefore not in effect for second quarter 2012, but was for second quarter 2013.

# **LIQUIDITY, CAPITAL RESOURCES AND MARKET RISK:**

The Company has consistently maintained a strong liquidity position. Cash provided by operating activities during the first six months of fiscal 2013 was \$75.8 million as compared to \$70.5 million in the first six months of fiscal 2012. These amounts enable the Company to fund its regular operating needs, capital expenditure program, cash dividend payments, and share repurchases. In addition, the Company maintains a \$35.0 million unsecured revolving credit facility for short-term financing of seasonal cash needs. There were no outstanding borrowings on this facility at August 3, 2013, February 2, 2013 and July 28, 2012.

THE CATO CORPORATION
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

#### LIQUIDITY, CAPITAL RESOURCES AND MARKET RISK (CONTINUED):

Cash provided by operating activities for the first six months of fiscal 2013 was primarily generated by earnings adjusted for depreciation and changes in working capital. The increase of \$5.3 million for the first six months of fiscal 2013 as compared to the first six months of fiscal 2012 was primarily due to an increase in accounts payable and slower growth in merchandise inventories.

The Company believes that its cash, cash equivalents and short-term investments, together with cash flows from operations and borrowings available under its revolving credit agreement, will be adequate to fund the Company's regular operating requirements, expected capital expenditures, dividends and share repurchases for fiscal 2013 and for the foreseeable future.

At August 3, 2013, the Company had working capital of \$263.6 million compared to \$230.6 million at February 2, 2013 and \$302.9 million at July 28, 2012. Additionally, the Company had \$1.1 million, \$1.0 million and \$1.3 million invested in privately managed investment funds and other miscellaneous equities and a single auction rate security of \$3.5 million at August 3, 2013, February 2, 2013 and July 28, 2012, respectively, which are included in Other assets on the Condensed Consolidated Balance Sheets.

At August 3, 2013, February 2, 2013 and July 28, 2012, the Company had an unsecured revolving credit agreement, which provides for borrowings of up to \$35.0 million. The revolving credit agreement is committed until August 2015. The credit agreement contains various financial covenants and limitations, including the maintenance of specific financial ratios with which the Company was in compliance as of August 3, 2013. There were no borrowings outstanding under the credit facility as of August 3, 2013, February 2, 2013 and July 28, 2012.

At August 3, 2013, February 2, 2013 and July 28, 2012, the Company had approximately \$0.6 million, \$2.9 million and \$5.8 million, respectively, of outstanding irrevocable letters of credit relating to purchase commitments.

Expenditures for property and equipment totaled \$10.6 million in the first six months of fiscal 2013, compared to \$19.9 million in last year's first six months. The expenditures for the first six months of 2013 were primarily for the development of four new stores, additional investments in new technology, home office renovations and the e-commerce initiative. For the full fiscal 2013 year, the Company expects to invest approximately \$42.0 million for capital expenditures. This includes expenditures to open 51 new stores and relocate nine stores, the home office renovations and e-commerce start-up.

Net cash used in investing activities totaled \$9.8 million in the first six months of fiscal 2013 compared to \$25.4 million used in the comparable period of 2012. The decrease was due primarily to a decrease in expenditures for property and a net decrease in purchases and sales of short-term investments.

On August 29, 2013, the Board of Directors maintained the quarterly dividend at \$0.05 per share. The Board of Directors previously accelerated the full year 2013 dividend of \$1.00 on December 28, 2012.

As of August 3, 2013, the Company had 1,728,115 shares remaining in open authorizations under its share repurchase program.

The Company does not use derivative financial instruments.

# THE CATO CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

The Company's investment portfolio was primarily invested in corporate bonds and tax-exempt and taxable governmental debt securities held in managed accounts with underlying ratings of A or better at August 3, 2013, February 2, 2013 and July 28, 2012. At July 28, 2012, the Company also held tax-exempt variable rate demand notes ("VRDN"). These securities are classified as available-for-sale and are recorded as Short-term investments, Restricted investments and Other assets on the accompanying Condensed Consolidated Balance Sheets at estimated fair value, with unrealized gains and losses reported net of taxes in Accumulated other comprehensive income.

Additionally, at August 3, 2013, the Company had \$0.5 million of privately managed funds, \$0.6 million of corporate equities and a single auction rate security ("ARS") of \$3.5 million which continues to fail its auction, and deferred compensation plan assets of \$2.6 million. At February 2, 2013, the Company had \$0.6 million of privately managed funds, \$0.5 million of corporate equities, a single ARS of \$3.5 million and deferred compensation plan assets of \$2.1 million. At July 28, 2012, the Company had \$0.9 million of privately managed funds, \$0.4 million of corporate equities and a single ARS of \$3.5 million. All of these assets are recorded within Other assets in the Condensed Consolidated Balance Sheets.

Level 1 category securities are measured at fair value using quoted active market prices. Level 2 investment securities include corporate and municipal bonds for which quoted prices may not be available on active exchanges for identical instruments. Their fair value is principally based on market values determined by management with assistance of a third party pricing service. Since quoted prices in active markets for identical assets are not available, these prices are determined by the pricing service using observable market information such as quotes from less active markets and/or quoted prices of securities with similar characteristics, among other factors.

The ARS of \$3,450,000 par value was issued by the Wake County, NC Industrial Facilities & Pollution Control Financing Authority. The security is an obligation of Carolina Power & Light Company and has a credit rating of AAA. The Company has collected all interest payments when due since the security was purchased and continues to expect that it will receive all interest due on the security in full and on a timely basis in the future.

The Company's failed ARS is recorded at par value which approximates fair value using Level 3 inputs at each reporting period. Because there is no active market for this particular ARS, its fair value was determined to approximate par value based on an estimate of fair value through the use of a discounted cash flow analysis. The terms used in the analysis were based on management's estimate of the timing of future liquidity, which assumes that the

security will be called or refinanced by the issuer or settled with a broker dealer prior to maturity. The discount rates used in the discounted cash flow analysis were based on market rates for similar liquid tax exempt securities with comparable ratings and maturities. Due to the uncertainty surrounding the timing of future liquidity, the Company also considered a liquidity/risk value reduction. In estimating the fair value of this ARS, the Company also considered the financial condition and near-term prospects of the issuer, the probability that the Company will be unable to collect all amounts due according to the contractual terms of the security and whether the security has been downgraded by a rating agency. The Company's valuation is sensitive to market conditions and management's judgment and can change significantly based on the assumptions used.

The Company's privately managed funds consist of two types of funds. The privately managed funds cannot be redeemed at net asset value at a specific date without advance notice. As a result, the Company has classified the investments as Level 3.

# THE CATO CORPORATION MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Deferred compensation plan assets consist of life insurance policies. These life insurance policies are valued based on the cash surrender value of the insurance contract, which is determined based on such factors as the fair value of the underlying assets and discounted cash flow and are therefore classified within level 3 of the valuation hierarchy. The level 3 liability associated with the life insurance policies represents a deferred compensation obligation, the value of which is tracked via underlying insurance funds. These funds are designed to mirror existing mutual funds and money market funds that are observable and actively traded. Cash surrender values are provided by third parties and reviewed for reasonableness by the Company.

During the first quarter of 2013, the Company adopted guidance that requires additional disclosures on reclassifications from accumulated other comprehensive income into net income. The new accounting guidance requires entities to report either parenthetically on the face of the financial statements or in the footnotes of these reclassifications for each financial statement line item. This new guidance only impacts disclosures and as such will have no impact on the Company's consolidated financial position, results of operations or cash flows.

In the first quarter of 2014, the Company will adopt new accounting guidance which requires unrecognized tax benefits to be presented as a decrease in net operating loss, similar to tax loss or tax credit carryforward if certain criteria are met. The new guidance may affect balance sheet classification of certain unrecognized tax benefits and will have no impact on the Company's consolidated results of operations or cash flows,

THE CATO CORPORATION
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK:

The Company is subject to market rate risk from exposure to changes in interest rates based on its financing, investing and cash management activities, but the Company does not believe such exposure is material.

#### ITEM 4. CONTROLS AND PROCEDURES:

We carried out an evaluation, with the participation of our Principal Executive Officer and Principal Financial Officer, of the effectiveness of our disclosure controls and procedures as of August 3, 2013. Based on this evaluation, our Principal Executive Officer and Principal Financial Officer concluded that, as of August 3, 2013, our disclosure controls and procedures, as defined in Rule 13a-15(e), under the Securities Exchange Act of 1934 (the "Exchange Act"), were effective to ensure that information we are required to disclose in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including our Principal Executive Officer and Principal Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING:

No change in the Company's internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f)) has occurred during the Company's fiscal quarter ended August 3, 2013 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

# THE CATO CORPORATION QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

# **ITEM 1. LEGAL PROCEEDINGS**

Not Applicable

#### **ITEM 1A. RISK FACTORS**

In addition to the other information in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for our fiscal year ended February 2, 2013. These risks could materially affect our business, financial condition or future results; however, they are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial may also materially adversely affect our business, financial condition or results of operations.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table summarizes the Company's purchases of its common stock for the three months ended August 3, 2013:

# ISSUER PURCHASES OF EQUITY SECURITIES

	Total Number of Shares	Average Price Paid	Total Number of Shares Purchased as Part of Publicly Announced Plans or	Maximum Number (or Approximate Dollar Value) of Shares that may Yet be Purchased Under
Period	Purchased	per Share (1)	Programs (2)	The Plans or Programs (2)
May 2013	-	\$ -	-	
June 2013	221	25.11	221	
July 2013	-	-	-	
Total	221	\$ 25.11	221	1,728,115

<sup>(1)</sup> Prices include trading costs.

#### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

<sup>(2)</sup> As of May 4, 2013, the Company's share repurchase program had 1,728,336 shares remaining in open authorizations. During the second quarter ending August 3, 2013, the Company repurchased and retired 221 shares under this program for approximately \$5,550 or an average market price of \$25.11 per share. As of the second quarter ending August 3, 2013, the Company had 1,728,115 shares remaining in open authorizations. There is no specified expiration date for the Company's repurchase program.

Not Applicable

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# PART II OTHER INFORMATION

THE CATO CORPORATION

# **ITEM 4. MINE SAFETY DISCLOSURES**

Not Applicable

# **ITEM 5. OTHER INFORMATION**

Not Applicable

# ITEM 6. EXHIBITS

Exhibit No.	Item
3.1	Registrant's Restated Certificate of Incorporation dated March 6, 1987, incorporated by reference to Exhibit 4.1 to Form S-8 of the Registrant filed February 7, 2000 (SEC File No. 333-96283).
3.2	Registrant's By Laws incorporated by reference to Exhibit 99.2 to Form 8-K of the Registrant Filed December 10, 2007.
4.1	Rights Agreement dated December 18, 2003, incorporated by reference to Exhibit 4.1 to Form 8-A12G of the Registrant filed December 22, 2003 and as amended in Form 8-A12B/A filed January 6, 2004.
10.1*	2013 Incentive Compensation Plan, incorporated by reference to Exhibit 4.1 to Form S-8 of the Registrant filed May 31, 2013 (SEC File No. 333-188993).
31.1*	Rule 13a-14(a)/15d-14(a) Certification of Principal Executive Officer.
31.2*	Rule 13a-14(a)/15d-14(a) Certification of Principal Financial Officer.
32.1*	Section 1350 Certification of Principal Executive Officer.
32.2*	Section 1350 Certification of Principal Financial Officer.
101.1*	The following materials from Registrant's Quarterly Report on Form 10-Q for the fiscal quarter ended August 3, 2013, formatted in XBRL: (i) Condensed Consolidated Statements of Income and Comprehensive Income for the Three Months and Six Months Ended August 3, 2013 and July 28, 2012; (ii) Condensed Consolidated Balance Sheets at August 3, 2013, February 2, 2013 and July 28, 2012; (iii) Condensed Consolidated Statements of Cash Flows for the Six Months Ended August 3, 2013 and July 28, 2012; and (iv) Notes to Condensed Consolidated Financial Statements.
* Sul	omitted electronically herewith.

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### PART II OTHER INFORMATION

### THE CATO CORPORATION

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### THE CATO CORPORATION

August 30, 2013 /s/ John P. D. Cato
Date John P. D. Cato

Chairman, President and

Chief Executive Officer

August 30, 2013 /s/ John R. Howe
Date John R. Howe

**Executive Vice President** 

Chief Financial Officer