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GENERAL MOTORS CORP
Form 8-K
September 01, 2005

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) September 1, 2005

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

| | | |
|---|---|--|
| STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization) | 1-143 ----- (Commission File Number) | 38-0572515 ----- (I.R.S. Employer Identification No.) |
| 300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices) | | 48265-3000 ----- (Zip Code) |

Registrant's telephone number, including area code (313) 556-5000

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Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

[] Written communications pursuant to Rule 425 under the Securities Act

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(17 CFR 230.425)

- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On September 1, 2005, General Motors Corporation (GM) issued a news release announcing August 2005 sales. The release is as follows:

GM Reports 355,180 Deliveries in August
H3 Drives Record HUMMER Sales
Strong Start for Chevy HHR and Impala
Pontiac Sales Up 7 Percent, Paced by Brisk G6 Deliveries

DETROIT - General Motors dealers in the United States sold 355,180 new cars and trucks in August, down 16 percent from the same month a year ago. Car sales in August declined 15 percent and truck sales were off 17 percent.

GM's August sales performance was in line with expectations following exceptionally strong sales in June and July, spurred by the highly successful GM Employee Discount for Everyone program.

"We knew August was going to be a tough month given extremely tight inventories," said Mark LaNeve, GM North America vice president, Vehicle Sales, Service and Marketing. "However, even with August sales, it's been a great summer for us, our dealers and, most importantly, our customers, who got a great deal with the GM Employee Discount Program, which hit home because of its simplicity and clarity."

GM's new models continued to deliver solid sales results in August, accompanied by favorable reviews in the press and positive reactions from consumers. For example, as Chevrolet concludes its introduction of 10 new vehicles in just 20 months, HHR and Impala are experiencing some of the fastest turn rates among GM's product portfolio, each at over 40 percent, despite low inventories (turn rates are the percentage of vehicles sold of those that are available). Chevrolet HHR deliveries surpassed the 5,000-unit mark in just its second month of sales and with the vehicle in short supply. Chevrolet's high volume car, the new Impala, is off to a strong start with more than 14,500 sales of the 2006 model in August.

The HUMMER H3 is another example of increasing consumer acceptance of GM's new vehicles. H3 sales have improved every month since its May launch, resulting in a 155 percent sales improvement for HUMMER in August and a 76 percent increase

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for the calendar year-to-date. Automotive reviewers in North America and Europe, where it was introduced in July, have praised H3's fidelity to its HUMMER heritage, with attractive fuel economy, enhanced maneuverability and a base price of only \$29,500.

Pontiac sales were up 7 percent, driven by brisk sales of the G6 and the first deliveries of the coupe. Saturn sales rose 11 percent, led by over 6,800 deliveries of the new 2006 Vue. Cadillac delivered 19,262 vehicles in August, with calendar year-to-date sales up 11 percent.

The employee discount program was very effective in reducing GM's inventory levels. Inventory going into September is about 764,000 units, down 407,000 units compared to last year. Only 359,000 units in inventory are 2005 models.

Certified Used Vehicles

August sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Used Cars from Saturn and Saab Certified Pre-Owned Vehicles, established a new monthly sales record for the certified category with sales of 50,926 units, up 20 percent from last August. This marks the second consecutive month that GM has surpassed the 50,000 mark in monthly certified used sales. Total year-to-date certified GM sales are 360,944 units, up 4 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, set a new monthly sales record for the certified pre-owned category with August sales of 43,718, units, exceeding its record-setting performance set in July. GM Certified sales were up 24 percent from the previous August. Year-to-date sales for GM Certified Used Vehicles are 306,353 units, up 5 percent.

Cadillac Certified Pre-Owned Vehicles posted 3,457 sales, up 14 percent over last August. Used Cars from Saturn sold 2,843 units, down 16 percent. Saab Certified Pre-Owned Vehicles sold 908 units, up 19 percent.

"August was another outstanding month of certified sales for GM, surpassing our industry record-setting performance in July," LaNeve said. "The industry's top-selling certified brand, GM Certified Used Vehicles continues to set the pace for the certified segment, with a new all-time monthly sales record for the category."

GM North America Reports August Production, 2005 Third-Quarter Production Forecast Revised and 2005 Fourth-Quarter Production Forecast Set

GM North America in August produced 491,000 vehicles (181,000 cars and 310,000 trucks), compared to 492,000 vehicles (189,000 cars and 303,000 trucks) produced in August 2004. Production totals include joint venture production of 27,000 vehicles in August 2005 and 24,000 vehicles in August 2004.

The region's 2005 third-quarter production forecast is revised to 1.13 million vehicles (418,000 cars and 712,000 trucks) from the previous estimate of 1.10 million vehicles (405,000 cars and 695,000 trucks). This is down 6.5 percent from third quarter 2004 actuals, when the region produced 1.209 million vehicles (463,000 cars and 746,000 trucks). Additionally, the region's initial 2005 fourth-quarter production forecast is 1.3 million vehicles (473,000 cars and 827,000 trucks), up 1.8 percent from fourth quarter 2004 actuals. This is the first time this year that quarterly production is forecast to increase compared to a year-ago, when the region produced 1.277 million vehicles.

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GM also announced 2005 revised third-quarter and initial fourth-quarter production forecasts for its international regions:

GM Europe - GM Europe's 2005 third-quarter production forecast remains at 412,000 vehicles. In the third quarter of 2004, GM Europe built 411,000 vehicles. The region's initial 2005 fourth-quarter production forecast is 471,000 vehicles. In the fourth quarter of 2004, GM Europe built 442,000 vehicles.

GM Asia Pacific - GM Asia Pacific's revised 2005 third-quarter production estimate is 419,000 vehicles, down 11,000 units from last month's guidance. In the third quarter of 2004, GM Asia Pacific built 314,000 vehicles. In addition, the region's initial 2005 fourth-quarter production forecast is 447,000 vehicles. In the fourth quarter of 2004, the region built 386,000 vehicles.

GM Latin America, Africa and the Middle East - The region's revised 2005 third-quarter production estimate is 209,000 vehicles, up 2,000 units from last month's guidance. In the third quarter of 2004 the region built 185,000 vehicles. Also, the region's initial 2005 fourth-quarter production estimate is 197,000 vehicles. In the fourth quarter of 2004 the region built 200,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader since 1931. Founded in 1908, GM today employs about 317,000 people around the world. It has manufacturing operations in 32 countries and its vehicles are sold in 200 countries. In 2004, GM sold nearly 9 million cars and trucks globally, up 4 percent and the second-highest total in the company's history. GM's global headquarters are at the GM Renaissance Center in Detroit. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management

#

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

| | |
|--------|-----------------------|
| ----- | Calendar Year-to-Date |
| August | January - August |
| ----- | ----- |

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| Curr S/D: | 26 | | | % Chg | | | |
|---------------------|----|---------|---------|---------|-----------|-----------|------|
| Prev S/D: | 25 | 2005 | 2004 | per S/D | 2005 | 2004 | %Chg |
| Vehicle Total | | 355,180 | 406,623 | -16.0 | 3,237,577 | 3,161,507 | 2.4 |
| Car Total | | 150,900 | 170,634 | -15.0 | 1,239,383 | 1,296,981 | -4.4 |
| Truck Total | | 204,280 | 235,989 | -16.8 | 1,998,194 | 1,864,526 | 7.2 |
| Light Truck Total | | 198,906 | 232,377 | -17.7 | 1,955,262 | 1,832,919 | 6.7 |
| Light Vehicle Total | | 349,806 | 403,011 | -16.5 | 3,194,645 | 3,129,900 | 2.1 |

| Market Division | August | | | Calendar Year-to-Date January - August | | |
|-----------------|---------|---------|------------------|---|-----------|-------|
| Vehicle Total | 2005 | 2004 | % Chg per S/D | 2005 | 2004 | %Chg |
| Buick | 23,094 | 28,840 | -23.0 | 209,566 | 223,750 | -6.3 |
| Cadillac | 19,262 | 19,771 | -6.3 | 166,293 | 149,683 | 11.1 |
| Chevrolet | 200,393 | 243,414 | -20.8 | 1,914,886 | 1,824,933 | 4.9 |
| GMC | 38,349 | 50,581 | -27.1 | 425,368 | 394,972 | 7.7 |
| HUMMER | 6,367 | 2,404 | 154.7 | 31,211 | 17,736 | 76.0 |
| Oldsmobile | 93 | 894 | -90.0 | 1,634 | 26,049 | -93.7 |
| Other - Isuzu | 1,251 | 1,209 | -0.5 | 9,700 | 9,576 | 1.3 |
| Pontiac | 43,483 | 39,067 | 7.0 | 299,669 | 335,311 | -10.6 |
| Saab | 2,726 | 2,925 | -10.4 | 30,163 | 25,813 | 16.9 |
| Saturn | 20,162 | 17,518 | 10.7 | 149,087 | 153,684 | -3.0 |

Sales of Domestically Produced Vehicles

| | | | | | | |
|-------------|---------|---------|-------|-----------|-----------|------|
| Car | 142,131 | 160,233 | -14.7 | 1,154,658 | 1,233,524 | -6.4 |
| Light Truck | 198,906 | 232,377 | -17.7 | 1,955,262 | 1,832,919 | 6.7 |

Twenty-Six selling days for the August period this year and twenty-five for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
August 2005

| August | Calendar Year-to-Date January - August | |
|--------|---|------|
| | | %Chg |

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| | 2005 | 2004 | per S/D | 2005 | 2004 | %Chg |
|--------------------|---------|---------|---------|-----------|-----------|-------|
| Selling Days (S/D) | 26 | 25 | | | | |
| Century | 231 | 9,903 | -97.8 | 6,140 | 57,391 | -89.3 |
| LaCrosse | 7,686 | 0 | ***.* | 66,127 | 0 | ***.* |
| LeSabre | 8,126 | 11,276 | -30.7 | 67,165 | 83,218 | -19.3 |
| Park Avenue | 50 | 1,139 | -95.8 | 2,078 | 13,278 | -84.4 |
| Regal | 26 | 759 | -96.7 | 565 | 11,967 | -95.3 |
| Buick Total | 16,119 | 23,077 | -32.8 | 142,075 | 165,854 | -14.3 |
| CTS | 3,610 | 4,365 | -20.5 | 43,056 | 38,862 | 10.8 |
| DeVille | 1,879 | 7,741 | -76.7 | 36,865 | 46,501 | -20.7 |
| DTS | 4,202 | 0 | ***.* | 4,202 | 0 | ***.* |
| Eldorado | 0 | 0 | ***.* | 0 | 7 | ***.* |
| Seville | 2 | 242 | -99.2 | 131 | 2,811 | -95.3 |
| STS | 2,818 | 47 | ***.* | 24,336 | 47 | ***.* |
| XLR | 180 | 319 | -45.7 | 2,875 | 2,478 | 16.0 |
| Cadillac Total | 12,691 | 12,714 | -4.0 | 111,465 | 90,706 | 22.9 |
| Aveo | 5,702 | 6,509 | -15.8 | 47,497 | 32,093 | 48.0 |
| Camaro | 0 | 0 | ***.* | 0 | 127 | ***.* |
| Cavalier | 346 | 20,380 | -98.4 | 18,138 | 144,250 | -87.4 |
| Classic | 4 | 6,525 | ***.* | 42,360 | 68,608 | -38.3 |
| Cobalt | 18,366 | 0 | ***.* | 148,831 | 0 | ***.* |
| Corvette | 2,202 | 2,067 | 2.4 | 20,708 | 23,947 | -13.5 |
| Impala | 19,560 | 25,240 | -25.5 | 160,579 | 188,676 | -14.9 |
| Malibu | 24,201 | 18,735 | 24.2 | 139,735 | 108,868 | 28.4 |
| Monte Carlo | 1,129 | 6,111 | -82.2 | 22,018 | 38,547 | -42.9 |
| Prizm | 0 | 0 | ***.* | 0 | 5 | ***.* |
| SSR | 470 | 435 | 3.9 | 6,254 | 6,449 | -3.0 |
| Chevrolet Total | 71,980 | 86,002 | -19.5 | 606,120 | 611,570 | -0.9 |
| Alero | 68 | 465 | -85.9 | 1,199 | 18,547 | -93.5 |
| Aurora | 0 | 8 | ***.* | 18 | 187 | -90.4 |
| Intrigue | 0 | 0 | ***.* | 0 | 55 | ***.* |
| Oldsmobile Total | 68 | 473 | -86.2 | 1,217 | 18,789 | -93.5 |
| Bonneville | 524 | 3,743 | -86.5 | 8,716 | 22,496 | -61.3 |
| Firebird | 0 | 0 | ***.* | 0 | 109 | ***.* |
| G6 | 11,633 | 0 | ***.* | 75,165 | 0 | ***.* |
| Grand Am | 360 | 13,608 | -97.5 | 30,712 | 107,547 | -71.4 |
| Grand Prix | 17,833 | 9,614 | 78.4 | 82,107 | 91,427 | -10.2 |
| GTO | 647 | 967 | -35.7 | 8,419 | 5,551 | 51.7 |
| Solstice | 83 | 0 | ***.* | 83 | 0 | ***.* |
| Sunfire | 1,217 | 2,369 | -50.6 | 22,529 | 24,629 | -8.5 |
| Vibe | 5,894 | 3,995 | 41.9 | 48,138 | 42,302 | 13.8 |
| Pontiac Total | 38,191 | 34,296 | 7.1 | 275,869 | 294,061 | -6.2 |
| 9-2X | 207 | 226 | -11.9 | 5,704 | 410 | ***.* |
| 9-3 | 1,508 | 1,833 | -20.9 | 18,403 | 18,989 | -3.1 |
| 9-5 | 705 | 866 | -21.7 | 4,702 | 6,414 | -26.7 |
| Saab Total | 2,420 | 2,925 | -20.4 | 28,809 | 25,813 | 11.6 |
| ION | 9,355 | 10,009 | -10.1 | 68,860 | 74,020 | -7.0 |
| Saturn L Series | 76 | 1,138 | -93.6 | 4,968 | 16,168 | -69.3 |
| Saturn S Series | 0 | 0 | ***.* | 0 | 0 | ***.* |
| Saturn Total | 9,431 | 11,147 | -18.6 | 73,828 | 90,188 | -18.1 |
| GM Total | 150,900 | 170,634 | -15.0 | 1,239,383 | 1,296,981 | -4.4 |

GM Car Deliveries by Production Source

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| | | | | | | |
|--------------------|---------|---------|-------|-----------|-----------|------|
| GM North America * | 142,131 | 160,233 | -14.7 | 1,154,658 | 1,233,524 | -6.4 |
| GM Import | 8,769 | 10,401 | -18.9 | 84,725 | 63,457 | 33.5 |
| GM Total | 150,900 | 170,634 | -15.0 | 1,239,383 | 1,296,981 | -4.4 |

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
August 2005

| | August | | | Calendar Year-to-Date January - August | | |
|--------------------|--------|------|-----------------|---|------|------|
| | 2005 | 2004 | %Chg per S/D | 2005 | 2004 | %Chg |
| Selling Days (S/D) | 26 | 25 | | | | |

GM Car Deliveries by Production Source and Marketing Division

| | | | | | | |
|---------------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 16,119 | 23,077 | -32.8 | 142,075 | 165,854 | -14.3 |
| Cadillac Total | 12,691 | 12,714 | -4.0 | 111,465 | 90,706 | 22.9 |
| Chevrolet Total | 66,278 | 79,493 | -19.8 | 558,623 | 579,477 | -3.6 |
| Oldsmobile Total | 68 | 473 | -86.2 | 1,217 | 18,789 | -93.5 |
| Pontiac Total | 37,544 | 33,329 | 8.3 | 267,450 | 288,510 | -7.3 |
| Saturn Total | 9,431 | 11,147 | -18.6 | 73,828 | 90,188 | -18.1 |
| GM North America Total | 142,131 | 160,233 | -14.7 | 1,154,658 | 1,233,524 | -6.4 |
| Chevrolet Total | 5,702 | 6,509 | -15.8 | 47,497 | 32,093 | 48.0 |
| Pontiac Total | 647 | 967 | -35.7 | 8,419 | 5,551 | 51.7 |
| Saab Total | 2,420 | 2,925 | -20.4 | 28,809 | 25,813 | 11.6 |
| GM Import Total | 8,769 | 10,401 | -18.9 | 84,725 | 63,457 | 33.5 |

GM Vehicle Deliveries by Marketing Division

| | | | | | | |
|-------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 23,094 | 28,840 | -23.0 | 209,566 | 223,750 | -6.3 |
| Cadillac Total | 19,262 | 19,771 | -6.3 | 166,293 | 149,683 | 11.1 |
| Chevrolet Total | 200,393 | 243,414 | -20.8 | 1,914,886 | 1,824,933 | 4.9 |
| GMC Total | 38,349 | 50,581 | -27.1 | 425,368 | 394,972 | 7.7 |
| HUMMER Total | 6,367 | 2,404 | 154.7 | 31,211 | 17,736 | 76.0 |
| Oldsmobile Total | 93 | 894 | -90.0 | 1,634 | 26,049 | -93.7 |
| Other-Isuzu Total | 1,251 | 1,209 | -0.5 | 9,700 | 9,576 | 1.3 |
| Pontiac Total | 43,483 | 39,067 | 7.0 | 299,669 | 335,311 | -10.6 |
| Saab Total | 2,726 | 2,925 | -10.4 | 30,163 | 25,813 | 16.9 |
| Saturn Total | 20,162 | 17,518 | 10.7 | 149,087 | 153,684 | -3.0 |
| GM Total | 355,180 | 406,623 | -16.0 | 3,237,577 | 3,161,507 | 2.4 |

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
August 2005

| | August | | | Calendar Year-to-Date January - August | | |
|--|--------|--|--|---|--|--|
|--|--------|--|--|---|--|--|

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| | 2005 | 2004 | %Chg per S/D | 2005 | 2004 | %Chg |
|-------------------------------|---------|---------|-----------------|-----------|-----------|-------|
| Selling Days (S/D) | 26 | 25 | | | | |
| Rainier | 1,311 | 2,114 | -40.4 | 11,022 | 14,542 | -24.2 |
| Rendezvous | 3,412 | 3,649 | -10.1 | 42,623 | 43,354 | -1.7 |
| Terraza | 2,252 | 0 | ***.* | 13,846 | 0 | ***.* |
| Total Buick | 6,975 | 5,763 | 16.4 | 67,491 | 57,896 | 16.6 |
| Escalade | 2,774 | 2,697 | -1.1 | 21,861 | 23,629 | -7.5 |
| Escalade ESV | 984 | 1,259 | -24.8 | 10,074 | 9,583 | 5.1 |
| Escalade EXT | 637 | 717 | -14.6 | 6,077 | 6,545 | -7.2 |
| SRX | 2,176 | 2,384 | -12.2 | 16,816 | 19,220 | -12.5 |
| Total Cadillac | 6,571 | 7,057 | -10.5 | 54,828 | 58,977 | -7.0 |
| Astro | 1,045 | 1,429 | -29.7 | 17,175 | 23,731 | -27.6 |
| C/K Suburban(Chevy) | 6,866 | 9,209 | -28.3 | 64,433 | 76,761 | -16.1 |
| Chevy C/T Series | 21 | 20 | 1.0 | 178 | 261 | -31.8 |
| Chevy W Series | 224 | 184 | 17.1 | 1,828 | 1,575 | 16.1 |
| Colorado | 7,782 | 9,967 | -24.9 | 99,282 | 72,700 | 36.6 |
| Equinox | 10,014 | 8,590 | 12.1 | 98,570 | 38,881 | 153.5 |
| Express Cutaway/G Cut | 1,807 | 1,932 | -10.1 | 12,717 | 12,941 | -1.7 |
| Express Panel/G Van | 6,783 | 5,767 | 13.1 | 60,841 | 49,334 | 23.3 |
| Express/G Sportvan | 901 | 1,808 | -52.1 | 15,174 | 12,926 | 17.4 |
| HHR | 5,760 | 0 | ***.* | 10,174 | 0 | ***.* |
| Kodiak 4/5 Series | 821 | 684 | 15.4 | 7,160 | 5,296 | 35.2 |
| Kodiak 6/7/8 Series | 340 | 206 | 58.7 | 2,822 | 2,400 | 17.6 |
| S/T Blazer | 155 | 1,279 | -88.3 | 4,553 | 28,384 | -84.0 |
| S/T Pickup | 2 | 502 | -99.6 | 144 | 9,266 | -98.4 |
| Tahoe | 9,944 | 15,051 | -36.5 | 114,051 | 125,649 | -9.2 |
| Tracker | 8 | 994 | -99.2 | 465 | 12,757 | -96.4 |
| TrailBlazer | 22,251 | 25,932 | -17.5 | 169,552 | 179,680 | -5.6 |
| Uplander | 6,809 | 0 | ***.* | 52,283 | 0 | ***.* |
| Venture | 303 | 5,703 | -94.9 | 6,558 | 55,375 | -88.2 |
| Avalanche | 4,484 | 5,500 | -21.6 | 48,579 | 55,542 | -12.5 |
| Silverado-C/K Pickup | 42,093 | 62,655 | -35.4 | 522,227 | 449,904 | 16.1 |
| Chevrolet Fullsize Pickups | 46,577 | 68,155 | -34.3 | 570,806 | 505,446 | 12.9 |
| Chevrolet Total | 128,413 | 157,412 | -21.6 | 1,308,766 | 1,213,363 | 7.9 |
| Canyon | 2,012 | 2,180 | -11.3 | 26,813 | 15,855 | 69.1 |
| Envoy | 9,674 | 14,082 | -33.9 | 82,088 | 90,773 | -9.6 |
| GMC C/T Series | 11 | 6 | 76.3 | 141 | 326 | -56.7 |
| GMC W Series | 666 | 496 | 29.1 | 4,372 | 3,528 | 23.9 |
| Safari (GMC) | 164 | 297 | -46.9 | 3,075 | 5,764 | -46.7 |
| Savana Panel/G Classic | 1,446 | 1,386 | 0.3 | 15,105 | 13,348 | 13.2 |
| Savana Special/G Cut | 323 | 373 | -16.7 | 9,968 | 15,305 | -34.9 |
| Savana/Rally | 151 | 169 | -14.1 | 1,553 | 1,677 | -7.4 |
| Sierra | 13,062 | 18,743 | -33.0 | 171,139 | 137,347 | 24.6 |
| Sonoma | 1 | 128 | -99.2 | 64 | 2,963 | -97.8 |
| Topkick 4/5 Series | 1,609 | 449 | 244.6 | 11,289 | 4,126 | 173.6 |
| Topkick 6/7/8 Series | 431 | 358 | 15.8 | 5,442 | 4,519 | 20.4 |
| Yukon | 4,708 | 6,716 | -32.6 | 55,100 | 58,551 | -5.9 |
| Yukon XL | 4,091 | 5,198 | -24.3 | 39,219 | 40,890 | -4.1 |
| GMC Total | 38,349 | 50,581 | -27.1 | 425,368 | 394,972 | 7.7 |
| HUMMER H1 | 35 | 16 | 110.3 | 263 | 316 | -16.8 |

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| | | | | | | |
|----------------------|---------|---------|-------|-----------|-----------|-------|
| HUMMER H2 | 1,560 | 2,388 | -37.2 | 16,712 | 17,420 | -4.1 |
| HUMMER H3 | 4,772 | 0 | ***.* | 14,236 | 0 | ***.* |
| HUMMER Total | 6,367 | 2,404 | 154.7 | 31,211 | 17,736 | 76.0 |
| ----- | | | | | | |
| Bravada | 20 | 106 | -81.9 | 287 | 1,609 | -82.2 |
| Silhouette | 5 | 315 | -98.5 | 130 | 5,651 | -97.7 |
| Oldsmobile Total | 25 | 421 | -94.3 | 417 | 7,260 | -94.3 |
| ----- | | | | | | |
| Other-Isuzu F Series | 142 | 111 | 23.0 | 828 | 828 | 0.0 |
| Other-Isuzu H Series | 4 | 0 | ***.* | 35 | 0 | ***.* |
| Other-Isuzu N Series | 1,105 | 1,098 | -3.2 | 8,837 | 8,748 | 1.0 |
| Other-Isuzu Total | 1,251 | 1,209 | -0.5 | 9,700 | 9,576 | 1.3 |
| ----- | | | | | | |
| Aztek | 296 | 1,324 | -78.5 | 4,299 | 15,377 | -72.0 |
| Montana | 263 | 3,447 | -92.7 | 3,207 | 25,873 | -87.6 |
| Montana SV6 | 3,878 | 0 | ***.* | 15,439 | 0 | ***.* |
| Torrent | 855 | 0 | ***.* | 855 | 0 | ***.* |
| Pontiac Total | 5,292 | 4,771 | 6.7 | 23,800 | 41,250 | -42.3 |
| ----- | | | | | | |
| 9-7X | 306 | 0 | ***.* | 1,354 | 0 | ***.* |
| Saab Total | 306 | 0 | ***.* | 1,354 | 0 | ***.* |
| ----- | | | | | | |
| Relay | 1,512 | 0 | ***.* | 11,834 | 0 | ***.* |
| VUE | 9,219 | 6,371 | 39.1 | 63,425 | 63,496 | -0.1 |
| Saturn Total | 10,731 | 6,371 | 62.0 | 75,259 | 63,496 | 18.5 |
| ----- | | | | | | |
| GM Total | 204,280 | 235,989 | -16.8 | 1,998,194 | 1,864,526 | 7.2 |

GM TRUCK Deliveries by Production Source

| | | | | | | |
|--------------------|---------|---------|-------|-----------|-----------|-----|
| GM North America * | 202,574 | 234,456 | -16.9 | 1,985,316 | 1,852,646 | 7.2 |
| GM Import | 1,706 | 1,533 | 7.0 | 12,878 | 11,880 | 8.4 |
| GM Total | 204,280 | 235,989 | -16.8 | 1,998,194 | 1,864,526 | 7.2 |

GM Light Duty Truck Deliveries by Production Source

| | | | | | | |
|--------------------|---------|---------|-------|-----------|-----------|-------|
| GM North America * | 198,906 | 232,377 | -17.7 | 1,955,262 | 1,832,919 | 6.7 |
| GM Import | 0 | 0 | ***.* | 0 | 0 | ***.* |
| GM Total | 198,906 | 232,377 | -17.7 | 1,955,262 | 1,832,919 | 6.7 |

* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)
August 2005

| | August | | Calendar Year-to-Date January - August | | | |
|--------------------|--------|------|---|------|------|------|
| | 2005 | 2004 | %Chg per S/D | 2005 | 2004 | %Chg |
| Selling Days (S/D) | 26 | 25 | | | | |

GM TRUCK Deliveries by Production Source and Marketing Division

| | | | | | | |
|-------------|-------|-------|------|--------|--------|------|
| Buick Total | 6,975 | 5,763 | 16.4 | 67,491 | 57,896 | 16.6 |
|-------------|-------|-------|------|--------|--------|------|

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| | | | | | | |
|----------------------------|---------|---------|-------|-----------|-----------|-------|
| Cadillac Total | 6,571 | 7,057 | -10.5 | 54,828 | 58,977 | -7.0 |
| Chevrolet Total | 128,239 | 157,286 | -21.6 | 1,307,439 | 1,212,366 | 7.8 |
| GMC Total | 37,790 | 50,180 | -27.6 | 421,643 | 392,060 | 7.5 |
| HUMMER Total | 6,367 | 2,404 | 154.7 | 31,211 | 17,736 | 76.0 |
| Oldsmobile Total | 25 | 421 | -94.3 | 417 | 7,260 | -94.3 |
| Other-Isuzu Total | 278 | 203 | 31.7 | 1,874 | 1,605 | 16.8 |
| Pontiac Total | 5,292 | 4,771 | 6.7 | 23,800 | 41,250 | -42.3 |
| Saab Total | 306 | 0 | ***.* | 1,354 | 0 | ***.* |
| Saturn Total | 10,731 | 6,371 | 62.0 | 75,259 | 63,496 | 18.5 |
| GM North America Total* | 202,574 | 234,456 | -16.9 | 1,985,316 | 1,852,646 | 7.2 |

| | | | | | | |
|-------------------|-------|-------|------|--------|--------|------|
| Chevrolet Total | 174 | 126 | 32.8 | 1,327 | 997 | 33.1 |
| GMC Total | 559 | 401 | 34.0 | 3,725 | 2,912 | 27.9 |
| Other-Isuzu Total | 973 | 1,006 | -7.0 | 7,826 | 7,971 | -1.8 |
| GM Import Total | 1,706 | 1,533 | 7.0 | 12,878 | 11,880 | 8.4 |

GM Light Truck Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 6,975 | 5,763 | 16.4 | 67,491 | 57,896 | 16.6 |
| Cadillac Total | 6,571 | 7,057 | -10.5 | 54,828 | 58,977 | -7.0 |
| Chevrolet Total | 127,007 | 156,318 | -21.9 | 1,296,778 | 1,203,831 | 7.7 |
| GMC Total | 35,632 | 49,272 | -30.5 | 404,124 | 382,473 | 5.7 |
| HUMMER Total | 6,367 | 2,404 | 154.7 | 31,211 | 17,736 | 76.0 |
| Oldsmobile Total | 25 | 421 | -94.3 | 417 | 7,260 | -94.3 |
| Pontiac Total | 5,292 | 4,771 | 6.7 | 23,800 | 41,250 | -42.3 |
| Saab Total | 306 | 0 | ***.* | 1,354 | 0 | ***.* |
| Saturn Total | 10,731 | 6,371 | 62.0 | 75,259 | 63,496 | 18.5 |
| GM North America Total* | 198,906 | 232,377 | -17.7 | 1,955,262 | 1,832,919 | 6.7 |

GM Light Truck Deliveries by Marketing Division

| | | | | | | |
|------------------|---------|---------|-------|-----------|-----------|-------|
| Buick Total | 6,975 | 5,763 | 16.4 | 67,491 | 57,896 | 16.6 |
| Cadillac Total | 6,571 | 7,057 | -10.5 | 54,828 | 58,977 | -7.0 |
| Chevrolet Total | 127,007 | 156,318 | -21.9 | 1,296,778 | 1,203,831 | 7.7 |
| GMC Total | 35,632 | 49,272 | -30.5 | 404,124 | 382,473 | 5.7 |
| HUMMER Total | 6,367 | 2,404 | 154.7 | 31,211 | 17,736 | 76.0 |
| Oldsmobile Total | 25 | 421 | -94.3 | 417 | 7,260 | -94.3 |
| Pontiac Total | 5,292 | 4,771 | 6.7 | 23,800 | 41,250 | -42.3 |
| Saab Total | 306 | 0 | ***.* | 1,354 | 0 | ***.* |
| Saturn Total | 10,731 | 6,371 | 62.0 | 75,259 | 63,496 | 18.5 |
| GM Total | 198,906 | 232,377 | -17.7 | 1,955,262 | 1,832,919 | 6.7 |

* Includes US/Canada/Mexico

GM Production Schedule - 09/01/05

| Units 000s | GMNA | | | | | Total Worldwide | Memo: Joint Ventures | | | |
|------------|------|--------|-------|------|---------|--------------------|----------------------|-------|---------------|-----|
| | Carl | Truck1 | Total | GME2 | GMLAAM3 | | GMNA 1 Car | Truck | International | |
| 2005 Q3 # | 418 | 712 | 1,130 | 412 | 209 | 419 | 2,170 | 15 | 48 | 350 |

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| | | | | | | | | | | |
|---------------------------|----|----|----|---|---|------|----|---|---|-----|
| O/(U) prior forecast:€ | 13 | 17 | 30 | 0 | 2 | (11) | 21 | 0 | 0 | (6) |
|---------------------------|----|----|----|---|---|------|----|---|---|-----|

| | | | | | | | | | | |
|---------------------------|-----|-----|-------|-----|-----|-----|-------|----|----|-----|
| 2005 Q4 # | 473 | 827 | 1,300 | 471 | 197 | 447 | 2,415 | 14 | 69 | 389 |
| O/(U) prior forecast:€ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| Units 000s | GMNA | | | GME | GMLAAM | GMAP | Total Worldwide | Memo: Joint GMNA 1 | | Ventures International |
|------------|-------|-------|-------|-------|--------|-------|--------------------|-----------------------|-------|---------------------------|
| | Car | Truck | Total | | | | | Car | Truck | |
| 2001 | | | | | | | | | | |
| 1st Qtr. | 580 | 634 | 1,214 | 538 | 138 | 51 | 1,941 | 18 | 9 | NA |
| 2nd Qtr. | 638 | 726 | 1,364 | 491 | 165 | 64 | 2,084 | 13 | 16 | NA |
| 3rd Qtr. | 574 | 664 | 1,238 | 373 | 146 | 74 | 1,832 | 11 | 15 | NA |
| 4th Qtr. | 573 | 721 | 1,294 | 441 | 127 | 67 | 1,929 | 9 | 16 | NA |
| | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | --- | |
| CY | 2,365 | 2,745 | 5,110 | 1,842 | 575 | 256 | 7,786 | 51 | 56 | NA |
| 2002 | | | | | | | | | | |
| 1st Qtr. | 600 | 753 | 1,353 | 456 | 131 | 65 | 2,005 | 11 | 11 | NA |
| 2nd Qtr. | 688 | 865 | 1,553 | 453 | 141 | 74 | 2,221 | 15 | 17 | NA |
| 3rd Qtr. | 568 | 740 | 1,308 | 408 | 132 | 87 | 1,935 | 19 | 20 | NA |
| 4th Qtr. | 602 | 824 | 1,426 | 453 | 157 | 81 | 2,117 | 14 | 25 | NA |
| | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | --- | |
| CY | 2,458 | 3,182 | 5,640 | 1,770 | 561 | 307 | 8,278 | 59 | 73 | NA |
| 2003 | | | | | | | | | | |
| 1st Qtr. | 591 | 860 | 1,451 | 491 | 127 | 77 | 2,146 | 19 | 24 | NA |
| 2nd Qtr. | 543 | 837 | 1,380 | 488 | 128 | 90 | 2,086 | 19 | 24 | NA |
| 3rd Qtr. | 492 | 753 | 1,245 | 393 | 135 | 120 | 1,893 | 20 | 17 | NA |
| 4th Qtr. | 558 | 827 | 1,385 | 446 | 157 | 133 | 2,121 | 16 | 20 | NA |
| | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | --- | |
| CY | 2,184 | 3,277 | 5,461 | 1,818 | 547 | 420 | 8,246 | 74 | 85 | NA |
| 2004 | | | | | | | | | | |
| 1st Qtr. | 525 | 820 | 1,345 | 473 | 159 | 296 | 2,273 | 19 | 19 | 247 |
| 2nd Qtr. | 543 | 846 | 1,389 | 503 | 172 | 337 | 2,401 | 18 | 48 | 284 |
| 3rd Qtr. | 463 | 746 | 1,209 | 411 | 185 | 314 | 2,119 | 16 | 43 | 261 |
| 4th Qtr. | 466 | 811 | 1,277 | 442 | 200 | 386 | 2,305 | 17 | 47 | 324 |
| | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | --- | ----- |
| CY | 1,997 | 3,223 | 5,220 | 1,829 | 716 | 1,333 | 9,098 | 70 | 158 | 1,116 |
| 2005 | | | | | | | | | | |
| 1st Qtr. | 470 | 713 | 1,183 | 502 | 185 | 335 | 2,205 | 16 | 51 | 287 |
| 2nd Qtr. | 458 | 789 | 1,247 | 501 | 195 | 398 | 2,341 | 17 | 49 | 337 |
| 3rd Qtr. # | 418 | 712 | 1,130 | 412 | 209 | 419 | 2,170 | 15 | 48 | 350 |
| 4th Qtr. # | 473 | 827 | 1,300 | 471 | 197 | 447 | 2,415 | 14 | 69 | 389 |
| | ----- | ----- | ----- | ----- | --- | --- | ----- | --- | --- | ----- |
| CY # | 1,819 | 3,041 | 4,860 | 1,886 | 786 | 1,599 | 9,131 | 62 | 217 | 1,363 |

See notes next page.

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@ Numbers may vary due to rounding
Denotes estimate

- 1 GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- 2 GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004
- 3 GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- 4 GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004
- 5 International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: September 1, 2005

By: /s/PETER R. BIBLE

(Peter R. Bible,
Chief Accounting Officer)