BB&T CORP Form 10-Q July 28, 2014

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d)** 

of the Securities Exchange Act of 1934

For the quarterly period ended: June 30, 2014

Commission file number: 1-10853

#### **BB&T CORPORATION**

(Exact name of registrant as specified in its charter)

North Carolina 56-0939887

(I.R.S. Employer

(State of Incorporation)

**Identification No.)** 

200 West Second Street 27101

Winston-Salem, North Carolina

(Zip Code)

(Address of Principal Executive Offices)

(336) 733-2000

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of
the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant
was required to file such reports), and (2) has been subject to such filing requirements for the past 90
days. Yes [X] No [ ]

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes [X] No []

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer X

Accelerated filer

Non-accelerated filer

(Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [ ] No [X]

At June 30, 2014, 719,584,256 shares of the Registrant's common stock, \$5 par value, were outstanding.

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#### **Glossary of Defined Terms**

The following terms may be used throughout this Report, including the consolidated financial statements and related notes.

**Term** Definition

2006 Repurchase Plan Plan for the repurchase of up to 50 million shares of BB&T's common stock

ACL Allowance for credit losses

**AFS** Available-for-sale

**ALLL** Allowance for loan and lease losses

**AOCI** Accumulated other comprehensive income (loss)

BankAtlantic, a federal savings association acquired by BB&T from BankAtlantic Bancorp,

Inc.

**Basel III** Global regulatory standards on bank capital adequacy and liquidity published by the BCBS

BB&T BB&T Corporation and subsidiaries
BCBS Basel Committee on Bank Supervision

**BHC** Bank holding company

BHCA Bank Holding Company Act of 1956, as amended

**Branch Bank** Branch Banking and Trust Company

**CCAR** Comprehensive Capital Analysis and Review

**CD** Certificate of deposit

**CDI** Core deposit intangible assets

**CFPB** Consumer Financial Protection Bureau

Colonial Collectively, certain assets and liabilities of Colonial Bank acquired by BB&T in 2009

**Company** BB&T Corporation and subsidiaries (interchangeable with "BB&T" above)

Council Financial Stability Oversight Council CRA Community Reinvestment Act of 1977

**CRE** Commercial real estate

**Crump Insurance** The life and property and casualty insurance operations acquired from the Crump Group

**DIF** Deposit Insurance Fund administered by the FDIC **Directors' Plan** Non-Employee Directors' Stock Option Plan

**Dodd-Frank Act** Dodd-Frank Wall Street Reform and Consumer Protection Act

EPS Earnings per common share ERP Enterprise resource planning

**EU** European Union

**EVE** Economic value of equity

**Exchange Act** Securities Exchange Act of 1934, as amended

FASB Financial Accounting Standards Board
FDIC Federal Deposit Insurance Corporation
FHA Federal Housing Administration
FHC Financial Holding Company
FHLB Federal Home Loan Bank

FHLMC Federal Home Loan Mortgage Corporation FINRA Financial Industry Regulatory Authority FNMA Federal National Mortgage Association

**FRB** Board of Governors of the Federal Reserve System

FTE Fully taxable-equivalent FTP Funds transfer pricing

**GAAP** Accounting principles generally accepted in the United States of America

GNMA Government National Mortgage Association
Grandbridge Grandbridge Real Estate Capital, LLC
GSE U.S. government-sponsored enterprise

**HUD-OIG** Office of Inspector General, U.S. Department of Housing and Urban Development

**HTM** Held-to-maturity

**IMLAFA** International Money Laundering Abatement and Financial Anti-Terrorism Act of 2001

**IPV** Independent price verification

IRC Internal Revenue Code IRS Internal Revenue Service

**ISDA** International Swaps and Derivatives Association, Inc.

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**LHFS** Loans held for sale

LIBOR London Interbank Offered Rate

**LOB** Line of business

MBS Mortgage-backed securities

MRLCC Market Risk, Liquidity and Capital Committee

MSR Mortgage servicing right

MSRB Municipal Securities Rulemaking Board

NIM Net interest margin NPA Nonperforming asset NPL Nonperforming loan

**NPR** Notice of Proposed Rulemaking

NYSE Euronext, Inc.
OAS
Option adjusted spread

OCC Office of the Comptroller of the Currency OCI Other comprehensive income (loss)

OREO Other real estate owned
OTS Office of Thrift Supervision
OTTI Other-than-temporary impairment

Parent Company BB&T Corporation, the parent company of Branch Bank and other subsidiaries

Patriot Act Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and

Obstruct Terrorism Act of 2001

**Peer Group** Financial holding companies included in the industry peer group index

**Reform Act** Federal Deposit Insurance Reform Act of 2005

**RMO** Risk Management Organization

**RSU** Restricted stock unit

**RUFC** Reserve for unfunded lending commitments

**S&P** Standard & Poor's

SBIC Small Business Investment Company
SCAP Supervisory Capital Assessment Program
SEC Securities and Exchange Commission

**Short-Term** Federal funds purchased, securities sold under repurchase agreements and other short-term

**Borrowings** borrowed funds with original maturities of less than one year

**Simulation** Interest sensitivity simulation analysis

**TBA** To be announced

TDR Troubled debt restructuring U.S. United States of America

**U.S. Treasury** United States Department of the Treasury

**UPB** Unpaid principal balance

VA U.S. Department of Veterans Affairs

VaR Value-at-risk

VIE Variable interest entity

# BB&T CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Unaudited)

(Dollars in millions, except per share data, shares in thousands)

	June 30,	December 31,
	2014	2013
Assets		
Cash and due from	\$ 1,718	\$ 1,565
banks	, , , , , ,	, ,
Interest-bearing	589	452
deposits with banks		
Federal funds sold and		
securities purchased under resale		
agreements or similar		
arrangements	141	148
Restricted cash	292	422
AFS securities at fair	-	
value (\$1,333 and		
\$1,393 covered by		
FDIC loss		
share at June 30,		
2014 and Decembe	r 20,936	22,104
31, 2013,	20,730	22,104
respectively)		
HTM securities (fair		
value of \$20,264 and		
\$17,530 at June 30, 2014		
and December 31,		
2013, respectively)	20,432	18,101
LHFS at fair value	1,692	1,222
Loans and leases	1,002	1,222
(\$1,653 and \$2,035		
covered by FDIC loss		
share at June 30,		
2014 and Decembe	r	
31, 2013,	119,523	115,917
respectively)		
ALLL	(1,590)	(1,732)
Loans and leases,	117,933	114,185
net of ALLL	,>	,
Premises and		
equipment	1,857	1,869
1 · F		

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Goodwill	6,868	6,814
Core deposit and other intangible assets	552	569
Residential MSRs at fair value	954	1,047
Other assets (\$98 and \$163 of foreclosed property and other assets covered by FDIC loss share at June		
30, 2014 and December 31,	14,048	14,512
2013, respectively)  Total assets \$	5 188,012	\$ 183,010
Liabilities and Shareholders' Equity Deposits: Noninterest-bearing deposits Interest-bearing	37,398	\$ 34,972
deposits, excluding		

Noninterest-bearing \$\text{deposits}\$	37,398	\$ 34,972
Interest-bearing deposits, excluding time deposits \$100,000 and greater	77,923	78,330
Time deposits \$100,000 and greater	16,265	14,173
Total deposits	131,586	127,475
Short-term borrowings	3,979	4,138
Long-term debt	21,927	21,493
Accounts payable and other liabilities	6,555	7,095
Total liabilities	164,047	160,201

Commitments and contingencies (Note 11) Shareholders' equity:		
Preferred stock, \$5 par, liquidation preference of \$25,000 per share	2,603	2,603
Common stock, \$5 par	3,598	3,533
Additional paid-in capital	6,451	6,172
Retained earnings	11,634 (406)	11,044 (593)

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AOCI, net of deferred income taxes		
Noncontrolling interests	85	50
Total shareholders' equity	23,965	22,809
Total liabilities and \$ shareholders' equity	188,012 \$	183,010
Common shares outstanding	719,584	706,620
Common shares authorized	2,000,000	2,000,000
Preferred shares outstanding	107	107
Preferred shares authorized	5,000	5,000

The accompanying notes are an integral part of these consolidated financial statements.

BB&T CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(Dollars in millions, except per share data, shares in thousands)

		nths Ended		Six Months Ended		
	June 30, 2014	2013	June 30, 2014	2013		
Interest Income	2014	2013	2014	2013		
Interest and fees on loans and leases	\$ 1,295	\$ 1,418	\$ 2,590	\$ 2,851		
Interest and dividends on securities	234	215	470	430		
Interest on other earning assets	8	10	23	21		
Total interest income	1,537	1,643	3,083	3,302		
Interest Expense	1,557	1,013	3,003	3,302		
Interest on deposits	60	78	120	164		
Interest on short-term borrowings	1	3	2	4		
Interest on long-term debt	133	147	271	297		
Total interest expense	194	228	393	465		
Net Interest Income	1,343	1,415	2,690	2,837		
Provision for credit losses	74	168	134	440		
Net Interest Income After Provision						
for Credit Losses	1,269	1,247	2,556	2,397		
Noninterest Income						
Insurance income	422	426	849	791		
Service charges on deposits	149	143	292	281		
Mortgage banking income	86	168	160	348		
Investment banking and brokerage						
fees and commissions	92	99	180	193		
Bankcard fees and merchant						
discounts	70	65	132	124		
Trust and investment advisory		40	4.00			
revenues	55	49	109	97		
Checkcard fees	52	51	99	98		
Income from bank-owned life	2.5	26	<b>50</b>	~ .		
insurance	25	26	52	54		
FDIC loss share income, net	(88)	(85)	(172)	(144)		
Other income	70	81	141	159		
Securities gains (losses), net						
Gross realized gains		23	6	46		
Gross realized losses			(3)			
OTTI charges			(23)			
Non-credit portion recognized in			22			
OCI			22			
Total securities gains (losses), net		23	2	46		
Total noninterest income	933	1,046	1,844	2,047		
Noninterest Expense						
Personnel expense	809	844	1,591	1,661		
Occupancy and equipment expense	168	170	344	341		

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Loan-related expense	100		63		169		121
Professional services	34		47		67		83
Software expense	42		38		85		76
Regulatory charges	30		35		59		70
Outside IT services	31		21		58		36
Amortization of intangibles	23		27		46		54
Foreclosed property expense	10		12		19		30
Merger-related and restructuring	13		27		21		32
charges, net			21				32
Other expense	291		212		495		406
Total noninterest expense	1,551		1,496		2,954		2,910
Earnings							
Income before income taxes	651		797		1,446		1,534
Provision for income taxes	173		221		390		702
Net income	478		576		1,056		832
Noncontrolling interests	16		16		56		32
Dividends on preferred stock	37		13		74		43
Net income available to common	\$ 425	\$	547	\$	926	\$	757
shareholders	Ψ 123	Ψ	547	Ψ	720	Ψ	131
EPS							
Basic	\$ 0.59		0.78		1.29		1.08
Diluted	\$ 0.58		0.77		1.27		1.06
Cash dividends declared	\$ 0.24	\$	0.23	\$	0.47	\$	0.46
Weighted Average Shares							
Outstanding							
Basic	719,080		702,082		715,978		701,245
Diluted	728,452		712,861		726,388		711,998

The accompanying notes are an integral part of these consolidated financial statements.

# BB&T CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

(Dollars in millions)

	Ended June 3	l	Six Mor Ended June 30 2014	
Net Income	\$ 478	\$ 576	\$ 1,056	\$ 832
OCI, net of tax:				
Change in				
unrecognized net	2	12	3	26
pension and	2	12	3	20
postretirement costs	;			
Change in				
unrealized net gains	(2)	155	9	162
(losses) on cash	(2)	133	,	102
flow hedges				
Change in				
unrealized net gains	86	(354)	165	(415)
(losses) on AFS	80	(334)	103	(413)
securities				
Change in FDIC's				
share of unrealized	3	17	9	4
(gains) losses on	3	17		7
AFS securities				
Other, net	5	(2)	1	(2)
Total OCI	94	(172)	187	(225)
Total				
comprehensive	\$ 572	\$ 404	\$ 1,243	\$ 607
income				

## **Income Tax Effect of Items Included in OCI:**

Change in						
unrecognized net	\$ 1	•	8	\$ 2	Φ	17
pension and	ψ 1	Ψ	o	ΨΔ	Ψ	1 /
postretirement costs						
Change in						
unrealized net gains	(1)		95	6		98
(losses) on cash	(1)	,	93	U		90
flow hedges						
Change in	53		(215)	98	3	(252)
unrealized net gains						
(losses) on AFS						

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securities				
Change in FDIC's				
share of unrealized	1	10	4	1
(gains) losses on	1	10	4	1
AFS securities				
Other, net	2	1	1	1

The accompanying notes are an integral part of these consolidated financial statements.

### BB&T CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited) Six Months Ended June 30, 2014 and 2013

(Dollars in millions, shares in thousands)

	Shares of Common Stock	Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings	AOCI	_	Sh	otal pareholders' quity
Balance, January 1, 2013 Add (Deduct):	699,728	\$ 2,116	\$ 3,499	\$ 5,973	\$ 10,129	\$ (559)	\$ 65	\$	21,223
Net income					800		32		832
Net change in AOCI Stock transactions:						(225)			(225)
In connection with equity awards Shares repurchased	3,462		17	12					29
in connection with equity awards In connection with			(4)	(19)					(23)
dividend reinvestment plan In connection	229		1	6					7
with 401(k) plan In connection with	330		2	9					11
preferred stock offering Cash dividends		487							487
declared on common stock Cash dividends					(322)				(322)
declared on preferred stock Equity-based				60	(43)				(43)
compensation expense				60					60

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Other, net				1			(41)		(40)
Balance, June 30, 2013	702,995	\$ 2,603	\$ 3,515	\$ 6,0	\$ 10,564	\$ (784) \$	56	\$	21,996
Balance, January 1, 2014	706,620	\$ 2,603	\$ 3,533	\$ 6,1	72 \$ 11,044	\$ (593) \$	50	\$	22,809
Add (Deduct): Net income					1,000		56		1,056
Net change in					1,000	105	30		
AOCI						187			187
Stock									
transactions:									
In connection			71	200	n				200
with equity awards	14,097		71	209	9				280
Shares									
repurchased									
in connection	(2,177)		(11)	(70	))				(81)
with equity									
awards									
Excess tax									
benefits in connection				49					49
with equity				49					49
awards									
In connection									
with									
dividend	391		2	13					15
reinvestment									
plan									
In connection with 401(k)			3	22					25
plan	033		3	22					23
Cash dividends									
declared on					(336)				(336)
common stock									
Cash dividends					<b></b>				
declared on					(74)				(74)
preferred stock Equity-based									
compensation				56					56
expense				20					
Other, net							(21)		(21)
Balance, June	719,584	\$ 2,603	\$ 3,598	\$ 6,4	51 \$ 11,634	\$ (406) \$	85	\$	23,965
30, 2014	, 17,504	Ψ 2,003	Ψ 3,370	Ψ 0,4	υ ψ 11,034	ψ (που) ψ	0.5	Ψ	23,703

The accompanying notes are an integral part of these consolidated financial statements.

BB&T CORPORATE SUBSIDIARIES CONSOLIDATED S CASH FLOWS (Unaudited) (Dollars in millions)		
		ths Ended
	June 30, 2014	2013
Cash Flows From	2011	2010
<b>Operating Activities:</b>		
Net income	\$ 1,056	\$ 832
Adjustments to		
reconcile net income		
to net cash from		
operating activities:		
Provision for credit	134	440
losses	134	440
Adjustment to		
income tax		281
provision		
Depreciation	161	153
Amortization of	46	54
intangibles	40	J <del>-1</del>
Equity-based	56	60
compensation	30	00
(Gain) loss on	(2)	(46)
securities, net	(2)	(10)
Net		
write-downs/losses	18	11
on foreclosed	10	
property		
Net change in		
operating assets		
and liabilities:	(4=0)	4.000
LHFS	(470)	1,299
Other assets	366	(499)
Accounts	(5.60)	(220)
payable and	(563)	(228)
other liabilities		(40)
Other, net	75	(49)
Net cash		
from	877	2,308
operating activities		
activities		

**Cash Flows From Investing Activities:** 

Proceeds from sales of AFS securities	1,172	931
Proceeds from maturities, calls and paydowns of AFS	1,921	3,408
securities Purchases of AFS securities	(1,644)	(4,371)
Proceeds from maturities, calls and paydowns of HTM	726	2,076
securities Purchases of HTM securities	(3,067)	(2,251)
Originations and purchases of loans and leases, net of	(4,079)	(2,002)
principal collected Net cash for business combinations	1,025	(6)
Proceeds from sales of foreclosed property	134	191
Other, net	270	233
Net cash from investing activities	(3,542)	(1,791)
Cash Flows From Financing Activities:		
Net change in deposits	2,883	(1,996)
Net change in short-term borrowings	(159)	328
Proceeds from issuance of long-term debt	2,407	1,140
Repayment of long-term debt Net cash from	(2,040)	(773)
preferred stock transactions		107
		487
Cash dividends paid on common stock	(321)	(455)
on common stock Cash dividends paid	(321) (74)	
on common stock		(455)

#### activities

**Net Change in Cash** 

**and Cash** 283 (660)

**Equivalents** 

**Cash and Cash** 

**Equivalents at** 2,165 3,039

**Beginning of Period** 

**Cash and Cash** 

**Equivalents at End of**\$ 2,448 \$ 2,379

Period

**Supplemental** 

**Disclosure of Cash** 

Flow Information: Cash paid during the

period for:

Interest \$ 397 \$ 483 Income taxes 384 369

Noncash investing

activities:

Transfers of loans to foreclosed assets 228 269

The accompanying notes are an integral part of these consolidated financial statements.

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#### **NOTE 1. Basis of Presentation**

See the Glossary of Defined Terms at the beginning of this Report for terms used throughout the consolidated financial statements and related notes of this Form 10-Q.

#### General

These consolidated financial statements and notes are presented in accordance with the instructions for Form 10-Q and, therefore, do not include all information and notes necessary for a complete presentation of financial position, results of operations and cash flow activity required in accordance with GAAP. In the opinion of management, all normal recurring adjustments necessary for a fair statement of the consolidated financial position and consolidated results of operations have been made. The year-end consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by GAAP. The information contained in the financial statements and notes included in the Annual Report on Form 10-K for the year ended December 31, 2013 should be referred to in connection with these unaudited interim consolidated financial statements.

#### Reclassifications

Certain amounts reported in prior periods' consolidated financial statements have been reclassified to conform to the current presentation. Such reclassifications had no effect on previously reported cash flows, shareholders' equity or net income.

#### Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change include the determination of the ACL, determination of fair value for financial instruments, valuation of goodwill, intangible assets and other purchase accounting related adjustments, benefit plan obligations and expenses, and tax assets, liabilities and expense.

#### Changes in Accounting Principles and Effects of New Accounting Pronouncements

In June 2014, the FASB issued new guidance related to *Repurchase-to-Maturity Transactions and Repurchase Financings*. The new guidance changes the accounting for repurchase-to-maturity transactions to secured borrowing accounting. The guidance also requires separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty, which will result in secured borrowing accounting for the repurchase agreement. This guidance is effective for interim and annual reporting periods beginning after December 15, 2014. The Company is currently evaluating this guidance to determine the impact on its consolidated financial position, results of operations and cash flows.

In May 2014, the FASB issued new guidance related to *Revenue from Contracts with Customers*. This guidance supersedes the revenue recognition requirements in Accounting Standards Codification Topic 605, *Revenue Recognition*, and most industry-specific guidance throughout the Accounting Standards Codification. The guidance requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. This guidance is effective for interim and annual reporting periods beginning after December 15, 2016. The Company is currently evaluating this guidance to determine the impact on its consolidated financial position, results of operations and cash flows.

In January 2014, the FASB issued new guidance related to *Investments in Qualified Affordable Housing Projects*. The new guidance allows an entity, provided certain criteria are met, to elect the proportional amortization method to account for these investments. The proportional amortization method allows an entity to amortize the initial cost of the investment in proportion to the amount of tax credits and other tax benefits received and recognize the net investment performance in the income statement as a component of the provision for income taxes. This guidance is effective for interim and annual reporting periods beginning after December 15, 2014. The adoption of this guidance is not expected to be material to the consolidated financial position, results of operations or cash flows.

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Effective January 1, 2014, the Company adopted new guidance related to *Troubled Debt Restructurings*. The new guidance clarifies the timing of when an in substance repossession or foreclosure of collateralized residential real property is deemed to have occurred. The guidance also requires disclosures related to the amount of foreclosed residential real estate property held by the creditor and the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure. The adoption of this guidance was not material to the consolidated financial position, results of operations or cash flows.

Effective January 1, 2014, the Company adopted new guidance related to *Investment Companies*. The new guidance amends the criteria for an entity to qualify as an investment company and requires an investment company to measure all of its investments at fair value. The adoption of this guidance was not material to the consolidated financial position, results of operations or cash flows.

#### **NOTE 2. Business Combinations**

During the second quarter of 2014, BB&T purchased 21 bank branches in Texas from Citigroup, Inc., resulting in the acquisition of \$1.2 billion in deposits, \$112 million in loans and \$1.1 billion in cash and other assets. Goodwill of \$31 million and CDI of \$20 million were recognized in connection with the transaction.

# Table of Contents **NOTE 3. Securities**

June 30, 2014		amortize Cost		Fair Value							
	(Dollars in millions)										
AFS securities:											
U.S. Treasury	\$	1,094	\$	1	\$	_	\$	1,095			
MBS issued by GSE		16,512		92		370		16,234			
States and political subdivisions		1,899		113		58		1,954			
Non-agency MBS		247		30				277			
Other		43						43			
Covered		942		391				1,333			
Total AFS securities	\$	20,737	\$	627	\$	428	\$	20,936			
HTM securities:											
U.S. Treasury	\$	1,096	\$	13	\$		\$	1,109			
GSE		5,604		18		203		5,419			
MBS issued by GSE		13,282		65		76		13,271			
States and political subdivisions		33		2		_		35			
Other		417		13				430			
Total HTM securities	\$	20,432	\$	111	\$	279	\$	20,264			

December 31, 2013		mortize ost	Fair Value				
	(D	ollars i	n ı	millior	ıs)		
AFS securities:							
U.S. Treasury	\$5	595	\$	_	\$		\$ 595
MBS issued by GSE		18,397		78		546	17,929
States and political subdivisions		1,877		65		91	1,851
Non-agency MBS	2	264		27			291
Other	4	46				1	45
Covered	9	989		404			1,393
Total AFS securities	\$ 2	22,168	\$	574	\$	638	\$ 22,104
HTM securities:							
U.S. Treasury	\$ 3	392	\$		\$	8	\$ 384
GSE		5,603		2		397	5,208
MBS issued by GSE		11,636		38		220	11,454
States and political subdivisions		33		2		_	35
Other	4	437		12			449
Total HTM securities	\$	18,101	\$	54	\$	625	\$ 17,530

The fair value of covered securities included non-agency MBS of \$1.0 billion and \$1.1 billion as of June 30, 2014 and December 31, 2013, respectively, and state and political subdivision securities of \$316 million and \$314 million as of June 30, 2014 and December 31, 2013 respectively.

Certain investments in marketable debt securities and MBS issued by FNMA and FHLMC exceeded ten percent of shareholders' equity at June 30, 2014. The FNMA investments had total amortized cost and fair value of \$12.4 billion and \$12.1 billion, respectively. The FHLMC investments had total amortized cost and fair value of \$5.8 billion and \$5.6 billion, respectively.

The following table reflects changes in credit losses on securities with OTTI (excluding covered), which were primarily non-agency MBS, where a portion of the unrealized loss was recognized in OCI.

Ended June 3	l 80,	Six Months Ended June 30, 2014 2013						
(Dolla	rs in mi	illions)						
\$ 76	\$ 93	\$ 78	\$ 98					
(3)	(7)	(6)	(12)					
(1) \$ 72	\$ 86	(1) \$ 72	\$ 86					
	Month Ended June 3 2014 (Dolla \$ 76	Months Ended June 30, 2014 2013  (Dollars in mi) \$ 76 \$ 93	Months Ended June 30, June 3 2014 2013 2014 (Dollars in millions) \$ 76 \$ 93 \$ 78					

The amortized cost and estimated fair value of the securities portfolio by contractual maturity are shown in the following table. The expected life of MBS may differ from contractual maturities because borrowers have the right to prepay the underlying mortgage loans with or without prepayment penalties.

	AFS Amorti	izedFair	HTM AmortizedFair				
June 30, 2014	Cost	Value	Cost	Value			

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	(Dollars in millions)										
Due in one year or less	\$ 491	\$ 491	\$	\$							
Due after											
one year through five	807	819	1	1							
years											
Due after											
five years through ten	545	577	6,639	6,467							
years											
Due after ten	18,894	19,049	13,792	13,796							
years											
Total debt securities	\$ 20,737	\$ 20,936	\$ 20,432	\$ 20,264							

The following tables present the fair values and gross unrealized losses of investments based on the length of time that individual securities have been in a continuous unrealized loss position:

	Less than 12 months				2 mont	hs	or more	Total			
June 30, 2014	Fair Value	_	Unrealized F Losses V				nrealized osses	_	air 'alue	_	nrealized osses
	(Dollars	in 1	millions)								
AFS securities: MBS issued by GSE	\$ 1,977	\$	40	\$	7,023	\$	330	\$	9,000	\$	370
States and political subdivisions			_		496		58		496		58
Total	\$ 1,977	\$	40	\$	7,519	\$	388	\$	9,496	\$	428
HTM securities:											
GSE	\$ —	\$		\$	4,788	\$	203	\$	4,788	\$	203
MBS issued by GSE	5,542		69		713		7		6,255		76
Total	\$ 5,542	\$	69	\$	5,501	\$	210	\$	11,043	\$	279

	Less than 12 months Fair Unrealized					or more nrealized		U	Unrealized		
December 31, 2013	er 31, Value Losses		Value Losses		Value	L	osses				
AFS securities:	(Dollar	s in r	nillions)								
MBS issued by GSE	\$ 10,25	9 \$	406	\$ 1,935	\$	140	\$ 12,194	\$	546		
States and political subdivisions	232		8	441		83	673		91		
Other	34		1				34		1		
Total	\$ 10,52	5 \$	415	\$ 2,376	\$	223	\$ 12,901	\$	638		
HTM securities:											
U.S. Treasury	\$ 384	\$	8	\$	\$		\$ 384	\$	8		
GSE	4,996		397				4,996		397		
MBS issued by GSE	8,800		219	48		1	8,848		220		
Total	\$ 14,18	0 \$	624	\$ 48	\$	1	\$ 14,228	\$	625		

The unrealized losses on GSE securities and MBS issued by GSE were the result of increases in market interest rates compared to the date the securities were acquired rather than the credit quality of the issuers or underlying loans.

At June 30, 2014, \$48 million of the unrealized loss on states and political subdivisions securities was the result of fair value hedge basis adjustments that are a component of amortized cost. States and political subdivisions securities in an unrealized loss position are evaluated for credit impairment through a qualitative analysis of issuer performance and the primary source of repayment. The evaluation of state and political subdivision securities resulted in the OTTI recognized during the six months ended June 30, 2014.

#### **NOTE 4. Loans and ACL**

During January 2014, approximately \$8.3 billion of nonguaranteed, closed-end, first and second lien position residential mortgage loans, along with the related allowance, were transferred from direct retail lending to residential mortgage to facilitate compliance with a series of new rules related to mortgage servicing associated with first and second lien position mortgages collateralized by real estate.

During March 2014, the CRE loan categories were realigned into CRE – income producing properties and CRE – construction and development in order to better reflect the nature of the underlying loans. Prior period data has been reclassified to conform to this new presentation.

June 30, 2014		ccruing	D P	0-89 Oays Oast Oue	N P	0 Days Or Aore Past Oue	onaccrual	Т	'otal
	(I	Dollars in	n	nillions	)				
Commercial: Commercial and industrial	\$	39,999	\$	21	\$		\$ 298	\$	40,318
CRE - income producing properties		10,347		7			84		10,438
CRE - construction and development		2,594		2			38		2,634
Other lending subsidiaries		4,713		11			5		4,729
Retail:									
Direct retail lending Revolving credit		7,696 2,363		41 20		11 8	49		7,797 2,391
Residential mortgage-nonguaranteed Residential		30,796		513		80	320		31,709
mortgage-government guaranteed		324		90		677			1,091
Sales finance		10,348		49		3	5		10,405
Other lending subsidiaries		6,130		186			42		6,358
Covered		1,320		84		249			1,653
Total	\$	116,630	\$	1,024	\$	1,028	\$ 841	\$	119,523

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# Accruing

December 31, 2013	Current	90 Days Or 30-89 More Days Past Past Due		onaccrual	Total		
	(Dollars i	n million	s)				
Commercial:							
Commercial and industrial	\$ 38,110	\$ 35	\$	\$ 363	\$ 38,508		
CRE - income producing properties	10,107	8		113	10,228		
CRE - construction and development	2,329	2		51	2,382		
Other lending subsidiaries	4,482	14	5	1	4,502		
Retail:	4 = = 0 =	400	2.2	100	1 7 0 60		
Direct retail lending	15,595	132	33	109	15,869		
Revolving credit Residential	2,370	23	10		2,403		
mortgage-nonguaranteed Residential	22,747	454	69	243	23,513		
mortgage-government guaranteed	236	93	806		1,135		
Sales finance	9,316	56	5	5	9,382		
Other lending subsidiaries	5,703	207		50	5,960		
Covered	1,643	88	304		2,035		
Total	\$ 112,638	\$ 1,112	\$ 1,232	\$ 935	\$ 115,917		

The following tables present the carrying amount of loans by risk rating. Covered loans are excluded because their related ALLL is determined by loan pool performance.

June 30, 2014	Commercia &		CRE - Construction and Development	Lending
Commercial: Pass Special mention Substandard - performing Nonperforming Total	(Dollars in \$ 38,713 \$ 240 1,067	6 9,807 62 485 84	4 136 38	\$ 4,693 1 30 5 \$ 4,729
	Direct Retail Lending Cr (Dollars in	edit M	esidential Sale ortgage Fina	Lending
Performing Nonperforming	\$ 7,748	•	320 5	0,400 \$ 6,316 42 0,405 \$ 6,358
December 31, 2013	Commercia &		_	Lending
Commercial: Pass Special mention Substandard -	(Dollars in \$ 36,804 \$ 219		\$ 2,149 17	\$ 4,464 8
performing Nonperforming Total		536 112 5 10,228	164 52 \$ 2,382	29 1 \$ 4,502

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	Direct Retail	Revolving	Residential	Sales	Other Lending
	Lending	Credit	Mortgage	Finance	Subsidiaries
Retail:	(Dollars i	n millions)			
Performing Nonperforming Total	\$ 15,760 109 \$ 15,869		\$ 24,405 243 \$ 24,648	\$ 9,377 5 \$ 9,382	\$ 5,910 50 \$ 5,960

During December 2013, the unallocated ALLL was allocated to the loan portfolio segments.

Three Months Ended June 30, 2014		ACL Rollforward Beginningharge- Balance Offs			Recoveries		Provision (Benefit)		Ending Balance
	(Dol	lars	in	millio	ns)				
Commercial:									
Commercial and industrial	\$ 42	3	\$	(40)	\$	10	\$	30	\$ 423
CRE - income producing properties	13	6	(	(11)		3		(1)	127
CRE - construction and development	65		(	(3)		10		(13)	59
Other lending subsidiaries	16		(	(1)		1		1	17
Retail:									
Direct retail lending	12	0	(	(19)		7		16	124
Revolving credit	11	5	(	(18)		5		10	112
Residential mortgage-nonguaranteed	32	7	(	(20)				17	324
Residential mortgage-government guaranteed	69		(	(1)				(17)	51
Sales finance	45		(	(4)		2		1	44
Other lending subsidiaries	22	2	(	(46)		8		34	218
Covered	10	4	(	(4)				(9)	91
ALLL	1,6	542	(	(167)		46		69	1,590
RUFC	80							5	85
ACL	\$ 1,7	722	\$	(167)	\$	46	\$	74	\$ 1,675

Three Months Ended June 30, 2013	Begini	collforward nin@harge- ce Offs	•	Provision (Benefit)	U
	(Dolla	rs in millio	ons)		
Commercial:					
Commercial and industrial	\$ 528	\$ (70)	\$ 10	\$ (9)	\$ 459
CRE - income producing properties	151	(24)	6	30	163
CRE - construction and development	67	(25)	4	61	107
Other lending subsidiaries	13	(1)		4	16
Retail:					
Direct retail lending	254	(42)	10	(4)	218
Revolving credit	97	(20)	5	31	113
Residential mortgage-nonguaranteed	261	(16)	1	22	268
Residential mortgage-government guaranteed	55			6	61
Sales finance	30	(5)	2	15	42
Other lending subsidiaries	300	(60)	10	38	288
Covered	139	(2)		(11)	126
Unallocated	80			(40)	40
ALLL	1,97	5 (265)	48	143	1,901
RUFC	56			25	81
ACL	\$ 2,03	1 \$ (265)	\$ 48	\$ 168	\$ 1,982

ACL Rollforward  Beginningharge- Endin									
Six Months Ended June 30, 2014	Balance		Re	ecoveries	Provision	Other	U		
	(Dollars	s in millio	ns)						
Commercial:									
Commercial and industrial	\$ 454	\$ (73)	\$	19	\$ 23	\$	\$ 423		
CRE - income producing properties	149	(19)		5	(8)		127		
CRE - construction and development	76	(7)		13	(23)		59		
Other lending subsidiaries	15	(2)		1	3		17		
Retail:									
Direct retail lending	209	(38)		15	23	(85)	124		
Revolving credit	115	(36)		10	23		112		
Residential mortgage-nonguaranteed	269	(41)		1	10	85	324		
Residential mortgage-government guaranteed	62	(1)			(10)		51		
Sales finance	45	(11)		5	5		44		
Other lending subsidiaries	224	(130)		16	108		218		
Covered	114	(7)			(16)		91		
ALLL	1,732	(365)		85	138		1,590		
RUFC	89				(4)		85		
ACL	\$ 1,821	\$ (365)	\$	85	\$ 134	\$	\$ 1,675		

Six Months Ended June 30, 2013	ACL Rollforward Beginningharge- Balance Offs			coveries	ovision	Ending Balance	
	(Dollars	s in millio	ns)				
Commercial:							
Commercial and industrial	\$ 470	\$ (161)	\$	17	\$	133	\$ 459
CRE - income producing properties	170	(58)		9		42	163
CRE - construction and development	134	(47)		11		9	107
Other lending subsidiaries	13	(2)		1		4	16
Retail:							
Direct retail lending	300	(84)		18		(16)	218
Revolving credit	102	(41)		10		42	113
Residential mortgage-nonguaranteed	296	(48)		2		18	268
Residential mortgage-government guaranteed	32	(1)				30	61
Sales finance	29	(11)		4		20	42
Other lending subsidiaries	264	(127)		18		133	288
Covered	128	(16)				14	126
Unallocated	80					(40)	40
ALLL	2,018	(596)		90		389	1,901
RUFC	30					51	81
ACL	\$ 2,048	\$ (596)	\$	90	\$	440	\$ 1,982

The following table provides a summary of loans that are collectively evaluated for impairment.

		Related	December : Recorded Investment	Related						
	(Dollars in millions)									
Commercial:										
Commercial and industrial	\$ 39,897	\$ 377	\$ 38,042	\$ 382						
CRE - income producing properties	10,273	108	10,033	128						
CRE - construction and development	2,553	48	2,289	60						
Other lending subsidiaries	4,725	16	4,501	15						
Retail:										
Direct retail lending	7,693	99	15,648	166						
Revolving credit	2,345	94	2,355	96						
Residential mortgage-nonguaranteed	30,652	211	22,557	160						
Residential										
mortgage-government guaranteed	658	5	759	7						
Sales finance	10,385	40	9,363	41						
Other lending subsidiaries	6,206	191	5,823	196						
Covered	1,653	91	2,035	114						
Total	\$ 117,040	\$ 1,280	\$ 113,405	\$ 1,365						

The following tables set forth certain information regarding impaired loans, excluding purchased impaired loans and LHFS, that were individually evaluated for reserves.

As Of / For The Six	Recorded Related			Average Recorded	Interest Income	
Months Ended June 30, 2014	Investn	1emPB	ALLL	Investment	Recognized	
2014						
	(Dollar	s in milli	ons)			
With no related ALLL						
recorded:						
Commercial:						
Commercial and	\$ 166	\$ 227	\$	\$ 140	\$ 1	
industrial	•	•	•	•	:	

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CRE - income producing properties	41	55		43		
CRE - construction and						
development	19	32		18		
Retail:						
Direct retail lending	14	52		15		
Residential	181	302		166		3
mortgage-nonguaranteed	101	302		100		3
Residential						
mortgage-government	11	11		3		
guaranteed	1	2		1		
Sales finance	1	2		1		
Other lending subsidiaries	3	7		4		
With an ALLL recorded:						
Commercial:						
Commercial and		260	4.5	244		
industrial	255	268	46	311		2
CRE - income producing	124	126	19	143		2
properties	124	120	19	143		2
CRE - construction and	62	63	11	70		1
development	02	03	- 1 1	70		1
Other lending	4	4	1	2		
subsidiaries						
Retail:	90	0.2	25	101		3
Direct retail lending Revolving credit	90 46	93 45	23 18	47		3 1
Residential			_			-
mortgage-nonguaranteed	876	895	113	900		20
Residential						
mortgage-government	422	423	46	393		8
guaranteed						
Sales finance	19	19	4	20		1
Other lending	149	151	27	140		10
subsidiaries					4	
Total	\$ 2,483	\$ 2,775	\$ 310	\$ 2,517	\$	52

	Record	Relate		Average Recorded		erest come	
As Of / For The Year Ended December 31, 2013	Investr	ne <b>bP</b> B	ALLL	Ι	nvestment	Re	cognized
	(Dollar	s in milli	ons)				
With no related ALLL recorded:							
Commercial:							
Commercial and	¢ 01	¢ 165	Φ	đ	111	ф	
industrial	\$ 91	\$ 165	\$	3	111	\$	
CRE - income producing	22	35			43		
properties	22	33			13		
CRE - construction and	19	42			41		
development							
Retail:	23	76			23		1
Direct retail lending Residential	23	70			23		1
mortgage-nonguaranteed	144	237			129		4
Residential							
mortgage-government	1	1			2		
guaranteed							
Sales finance	1	2			1		
Other lending	2	6			4		
subsidiaries	2	O			т		
With an ALLL recorded:							
Commercial:							
Commercial and industrial	375	409	72		453		5
CRE - income producing							
properties	172	174	21		197		4
CRE - construction and							
development	75	76	16		112		3
Other lending	1	1			2		
subsidiaries	1	1			2		
Retail:							
Direct retail lending	198	204	43		204		12
Revolving credit	48	48	19		52		2
Residential	812	830	109		763		34
mortgage-nonguaranteed							
Residential mortgage-government	375	376	55		356		15
guaranteed	313	370	33		330		13
Sales finance	18	19	4		20		1
Other lending							
subsidiaries	135	137	28		173		18
Total	\$ 2,512	\$ 2,838	\$ 367	\$	2,686	\$	99

The following table provides a summary of TDRs, all of which are considered impaired.

	30	une 0, 014	31	ecembe l, )13
	•	Dollars pillions		
Performing TDRs:				
Commercial:				
Commercial and industrial	\$	86	\$	77
CRE - income producing properties		27		50
CRE - construction and development		30		39
Direct retail lending		91		187
Sales finance		18		17
Revolving credit		46		48
Residential mortgage-nonguaranteed		814		785
Residential mortgage-government guaranteed		433		376
Other lending subsidiaries		141		126
Total performing TDRs		1,686		1,705
Nonperforming TDRs (also included in NPL disclosures)		192		193
Total TDRs	\$	1,878	\$	1,898
ALLL attributable to TDRs	\$	252	\$	283

The following table summarizes the primary reason loan modifications were classified as TDRs and includes newly designated TDRs as well as modifications made to existing TDRs. Balances represent the recorded investment at the end of the quarter in which the modification was made. Rate modifications in this table include TDRs made with below market interest rates that also include modifications of loan structures.

	201	14					20	)13					
	Ty	pes	of				T	ype	s of				
	<b>Modifications</b> 1					<b>Impact To</b>			fica	tions	Im	pact To	
	Ra	te	Stı	ructure	Allowance			Rate Structure				Allowance	
	(Dollars in millions)												
Commercial:													
Commercial and industrial	\$ 4	19	\$	10	\$	1	\$	23	\$	9	\$	1	
CRE - income producing properties	5	j		6				6		10			
CRE - construction and development	6	)		10				14		7		(2)	
Retail:													
Direct retail lending	8	3		1		1		9		3		1	
Revolving credit	6	)				2		6				1	
Residential mortgage-nonguaranteed Residential	1	9		8		2		20		26		3	
mortgage-government guaranteed	1	.05				4		46				3	
Sales finance	1			1				2		1		1	
Other lending subsidiaries	2	29				3		37				6	

Three Months Ended June 30,

	2014 Type Modi Rate	s of ficat St		Im Al	une 30, apact To lowance		pes odi	ipact To lowance			
Commercial: Commercial and industrial CRE - income producing properties	\$ 68		29 11	\$	2	1	38 17 35	\$	15 25 9	\$	1 1 (2)

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CRE - construction and development						
Retail:						
Direct retail lending	19	3	4	21	5	2
Revolving credit	13		3	14		3
Residential	<i>5</i> 1	17	13	35	47	6
mortgage-nonguaranteed	51	1 /	13	33	47	O
Residential						
mortgage-government	144		7	82		7
guaranteed						
Sales finance	1	6	1	3	3	2
Other lending	58		8	92		24
subsidiaries	50		O	<i>74</i>		4

Charge-offs and forgiveness of principal and interest for TDRs were immaterial for all periods presented.

The following table summarizes the pre-default balance for modifications that experienced a payment default that had been classified as TDRs during the previous 12 months. Payment default is defined as movement of the TDR to nonaccrual status, foreclosure or charge-off, whichever occurs first.

Three	Six
Months	Months
Ended	Ended
<b>June 30</b> ,	June 30,
20142013	2014 2013

#### (Dollars in millions)

	(DU	iiai 5 i		
Commercial:				
Commercial and	\$ 1	\$ 1	\$ 1	\$ 3
industrial				
CRE - income producing properties		6	2	6
CRE - construction and development		4		5
Retail:				
Direct retail lending	1	1	1	2
Revolving credit	2	2	5	5
Residential mortgage-nonguaranteed	6	4	13	12
Sales finance		1		1
Other lending subsidiaries	7	6	16	12

Changes in the carrying value and accretable yield of covered loans are presented in the following table.

					ed ,	June 30, 2	2014			Year Ended December 31, 2013								
	Purchased Impaired				Purchased Nonimpaired				Purchased Impaired				<b>Purchased Nonimpaire</b>					
						Accretable (				Accreta Clarrying			•			• •		
	Y	ield	V	alue	Yı	ield	V	alue	Y	ield	V	alue	Y	ield	V	alue		
(Dollars in millions)																		
Balance at	t																	
beginning	\$	187	\$	863	\$	351	\$	1,172	\$	264	\$	1,400	\$	617	\$	1,894		
of period																		
Accretion	1	(58)		58		(101)		101		(149)		149		(301)		301		
Payments	3																	
received,				(222)				(319)				(686)				(1,023)		
net																		
Other, ne	t	35				35				72				35				
Balance at	t																	
end of	\$	164	\$	699	\$	285	\$	954	\$	187	\$	863	\$	351	\$	1,172		
period																		
			\$	1,023			\$	1,234			\$	1,266			\$	1,516		

Outstanding UPB at end of period

The following table presents additional information about BB&T's loans and leases:

June December 30, 31, 2014 2013

(Dollars in millions)

Unearned income and net deferred\$222 \$ 261 loan fees and costs Residential mortgage loans in 506 531 process of foreclosure

## **NOTE 5. Loan Servicing**

## Residential Mortgage Banking Activities

The following tables summarize residential mortgage banking activities. Mortgage and home equity loans managed or securitized exclude loans serviced for others with no other continuing involvement.

		une 30, 014		ecember 1, 2013
	(]	Dollars in	m	nillions)
Mortgage loans				
managed or	\$	28,284	\$	27,353
securitized				
Home equity		7,593		8,329
loans managed		,		,
Total mortgage				
and home equity		35,877		35,682
loans managed				
or securitized Less: Loans				
securitized and				
transferred to		3		4
AFS securities				
LHFS		1,625		1,116
Covered		1,023		1,110
mortgage		732		802
loans		132		002
Mortgage				
loans sold				
with		717		783
recourse				
Mortgage loans				
held for	\$	32,800	\$	32,977
investment	·	,	·	,
UPB of				
mortgage loan	¢	115,099	\$	112 835
servicing	Ψ	113,077	Ψ	112,033
portfolio				
UPB of home				
equity loan		7,650		8,321
servicing		.,000		0,021
portfolio				

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UPB of		
residential		
mortgage and	122,749	121,156
home equity	122,749	121,130
loan servicing		
portfolio		
UPB of		
residential		
mortgage loans		
serviced for		
others (primarily		
agency		
conforming	88,595	97 121
fixed rate)	88,393	87,434
Maximum		
recourse		
exposure from	349	372
mortgage loans	349	312
sold with		
recourse liability		
Indemnification,		
recourse and	98	72
repurchase	90	12
reserves		
FHA-insured		
mortgage loan	85	
reserve		

In June 2014, BB&T received a letter from the HUD-OIG stating that BB&T has been selected for an audit survey to assess BB&T's compliance with FHA requirements related to the origination of loans insured by the FHA. In addition, HUD-OIG will evaluate BB&T's compliance with FHA requirements related to the implementation of a quality control program associated with the origination of FHA-insured loans. While the outcome of the review process is unknown and the HUD-OIG has not asserted any claims, similar reviews and related matters with other financial institutions have resulted in cash settlements and other remedial actions. BB&T identified a potential exposure related to losses incurred by the FHA on defaulted loans that ranges from \$25 million to \$105 million and recognized an \$85 million reserve during the second quarter of 2014. The income statement impact of this adjustment is included in Other expense on the Consolidated Statements of Income. The ultimate resolution of this matter is uncertain and the estimates of this exposure are subject to the application of significant judgment and therefore cannot be predicted with certainty at this time.

In addition, BB&T recognized a \$33 million adjustment related to its indemnification reserves for mortgage loans sold, which represents an increase in estimated losses that may be incurred on FHA-insured mortgage loans that have not yet defaulted. The income statement impact of this adjustment is included in Loan-related expense on the Consolidated Statements of Income.

#### Six Months Ended June 30, 2014 2013

#### (Dollars in millions)

```
UPB of
residential
mortgage
loans sold
              $ 5,972
                         $ 16,541
from the
LHFS
portfolio
Pre-tax gains
recognized on
mortgage
                38
                           219
loans sold and
held for sale
Servicing fees
recognized
from
                136
                           127
mortgage
loans serviced
for others
Approximate
weighted
average
servicing fee
on the
outstanding
balance of
    residential
    mortgage
    loans
                0.30 %
                           0.31
                                  %
    serviced
    for others
Weighted
average
interest rate
                4.23
                           4.32
on mortgage
loans serviced
for others
```

Six Months Ended June 30,

```
2014
                             2013
                   (Dollars in
                   millions)
Residential MSRs,
carrying value,
                   $ 1,047 $ 627
January 1,
   Additions
                     66
                              192
   Change in fair
   value due to
   changes in
   valuation inputs
   or assumptions:
       Prepayment
                     (100)
                              218
       speeds
       Weighted
                     3
       average
                              (44)
       OAS
       Servicing
                              (21)
       costs
   Realization of
   expected net
   servicing cash
                     (62)
                              (80)
   flows, passage
   of time and
   other
Residential MSRs,
carrying value,
                   $ 954
                            $ 892
June 30,
Gains (losses) on
derivative financial
instruments used to
mitigate the
   income
  statement effect $ 105
                            $ (133)
   of changes in
   fair value
```

The sensitivity of the fair value of the residential MSRs to changes in key assumptions is included in the accompanying table:

June 30, 2014

December 31, 2013

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	Range Min	Max			Veight verag		Range Min	Max	Veight verag	
	(Dollar	s in n	nilli	io	ns)					
Prepayment speed Effect on fair	7.4 %	10.2	%		9.3	%	5.5 %	8.0 %	6.9	%
value of a 10% increase Effect on fair				\$	(31)				\$ (33)	
value of a 20% increase					(61)				(64)	
OAS Effect on fair	9.0 %	9.8	%		9.2	%	9.1 %	9.9 %	9.3	%
value of a 10% increase Effect on fair				\$	(32)				\$ (39)	
value of a 20% increase					(62)				(75)	
Composition of loans serviced for others:										
Fixed-rate residential mortgage loans Adjustable-rate					99.7	%			99.7	%
residential mortgage loans					0.3				0.3	
Total	-				100.0	%			100.0	%
Weighted average life					6.7	yrs			7.9	yrs

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in fair value based on adverse changes in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in the above table, the effect of an adverse variation in a particular assumption on the fair value of the MSRs is calculated without changing any other assumption; while in reality, changes in one factor may result in changes in another, which may magnify or counteract the effect of the change.

#### Commercial Mortgage Banking Activities

CRE mortgage loans serviced for others are not included in loans and leases on the accompanying Consolidated Balance Sheets. The following table summarizes commercial mortgage banking activities for the periods presented:

# June 30, December 31, 2014 2013

#### (Dollars in millions)

UPB of **CRE** mortgages \$ 27,697 \$ 28,095 serviced for others **CRE** mortgages serviced for 4,633 others 4,594 covered by recourse provisions Maximum recourse exposure from CRE mortgages sold with recourse 1,334 1,320 liability Recorded reserves 9 related to 10 recourse exposure Originated **CRE** mortgages 1,987 4,881 during the period year to date 24

## **NOTE 6. Long-Term Debt**

The following table reflects the carrying amounts and effective interest rates for long-term debt:

June 30, 2014 December 31, 2013 Carrying Effective Carrying Effective Amount Rate Amount Rate

#### (Dollars in millions)

(.	Juliars	11 1111111	OHB	,			
BB&T Corporation fixed rate \$	5,283	2.31	%	\$	5,845	2.60	%
senior notes BB&T							
Corporation floating rate senior	850	1.03			700	1.13	
notes BB&T Corporation fixed rate	2,169	2 25			2,166	2.47	
subordinated notes Branch	2,109	2.33			2,100	2.47	
Bank fixed rate senior notes	3,297	1.74			1,999	1.71	
Branch Bank floating rate senior notes	1,150	0.66			1,150	0.69	
Branch Bank fixed rate subordinated notes	386	1.75			386	1.71	
Branch Bank floating rate subordinated	612	3.05			612	2.56	
notes FHLB advances (weighted	7,589	4.12			8,110	3.96	

average maturity of 6.6 years at June 30, 2014) Other 101 long-term 115 debt Fair value hedge-related<sub>476</sub> 424 basis adjustments Total long-term \$ 21,927 \$ 21,493 debt

The effective rates above reflect the impact of cash flow and fair value hedges, as applicable. The subordinated notes qualify under the risk-based capital guidelines as Tier 2 supplementary capital, subject to certain limitations.

#### **NOTE 7. Shareholders' Equity**

The weighted average assumptions used in the valuation of equity-based awards and the activity relating to options and RSUs during the period are presented in the following tables:

Six Months Ended June 30, 2014 2013

Weighted average assumptions: Risk-free interest 2.2 % 1.3 % rate Dividend 2.8 3.6 yield Volatility 26.5 28.0 factor Expected 6.5 yrs 7.0 yrs life Fair value of options per \$ 7.82 \$ 5.48 share

Wtd.
Avg.
Exercise
Options Price

## (shares in thousands)

		,
Outstanding at January 1, 2014	37,996	\$ 34.90
Granted	276	37.55
Exercised	(7,897)	34.51
Forfeited or expired	(965)	36.65
Outstanding at June 30, 2014	29,410	34.98
Exercisable at June 30, 2014	26,041	35.60
Exercisable and expected to vest at June 30, 2014	29,167	\$ 35.02

	Wtd.
	Avg.
Restricted	Grant
	Date
Shares/Units	Fair
Shares/Units	Value

#### (shares in thousands) Nonvested at January 15,181 \$ 20.46 1, 2014 Granted 3,596 33.18 Vested (6,203) 13.92 Forfeited (166) 26.05 Nonvested at June 12,408 27.34 30, 2014 Expected to vest at 11,336 27.36 June 30, 2014

#### NOTE 8. AOCI

Three Months Ended June 30, 2014	Net Pension of and Postretii	No (L on Feb	Cash	No (L on	nrealized et Gains osses) a AFS ecurities	SI U (C L A	DIC's nare of nrealized Gains) osses on FS ecurities	O	other, et	T	otal
	(Dollars	ir	n millions	)							
AOCI balance, April 1, 2014	\$ (302)	\$	13	\$	37	\$	(229)	\$	(19)	\$	(500)
OCI before reclassifications, net of tax	1		(14)		89		(6)		8		78
Amounts reclassified from AOCI: Personnel expense	1										1
Interest income			19		(5)				(5)		(10) 19
Interest expense FDIC loss share income, net			17				14				14

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Securities (gains)						
losses, net						
Total before income	1	19	(5)	14	(5)	24
taxes	1	19	(5)	14	(3)	24
Less: Income taxes		7	(2)	5	(2)	8
Net of income taxes	1	12	(3)	9	(3)	16
Net change in OCI	2	(2)	86	3	5	94
AOCI balance, June 30,	¢ (200) ¢	1.1	¢ 122	¢ (226)	¢ (14) ¢	(406)
2014	\$ (300) \$	11	\$ 123	\$ (220)	\$ (14) \$	(406)

Three Months Ended June 30, 2013	Ne Per and Po	et nsion d	No (L on	inechlized et Gains osses) n Cash necnt edges	No (I or	nrealized et Gains Losses) n AFS ecurities	Sh Un (G Lo Al	nrealized Sains) osses on	O	other, et	Т	otal
	(D	ollars	s ir	n millions	)							
AOCI balance, April 1, 2013	\$ (	(700)	\$	(166)	\$	537	\$	(269)	\$	(14)	\$	(612)
OCI before reclassifications, net of tax Amounts reclassified	(	(1)		143		(364)		7		(3)		(218)
from AOCI: Personnel expense Interest income Interest expense	2	20		19		39				2		20 41 19
FDIC loss share								16				16
income, net Securities (gains) losses, net						(23)						(23)
Total before income taxes	2	20		19		16		16		2		73
Less: Income taxes Net of income taxes Net change in OCI		7 13 12		7 12 155		6 10 (354)		6 10 17		1 1 (2)		27 46 (172)
AOCI balance, June 30, 2013	\$ (	(688)	\$	(11)	\$	183	\$	(252)	\$	(16)	\$	(784)

Six Months Ended June 30, 2014	Net N Pension (I and o Postretific	n Cash	No (L on	nrealized et Gains Josses) a AFS ecurities	Sit Unit (Control Lot A)	DIC's nare of nrealized Gains) osses on FS ecurities	O	ther, et	To	otal
	(Dollars i	n millions	s)							
AOCI balance, January 1, 2014	\$ (303) \$	2	\$	(42)	\$	(235)	\$	(15)	\$	(593)
OCI before reclassifications, net of tax	2	(16)		174		(6)		3		157
Amounts reclassified from AOCI:										
Personnel expense Interest income Interest expense	1	40		(13)				(4)		1 (17) 40
FDIC loss share income, net						24				24
Securities (gains) losses, net				(2)						(2)
Total before income taxes	1	40		(15)		24		(4)		46
Less: Income taxes	1	15		(6)		9		(2)		16
Net of income taxes Net change in AOCI	1 3	25 9		(9) 165		15 9		(2) 1		30 187
AOCI balance, June 30, 2014	\$ (300) \$	11	\$	123	\$	(226)	\$	(14)	\$	(406)
Six Months Ended June 30, 2013	Net N Pension (land o Postretific Costs H	n Cash Ennent Iedges	No (L on Se	nrealized et Gains osses) a AFS ecurities	Sh Un (C Lo A)	DIC's nare of nrealized Gains) osses on FS ecurities	One	ther, et	T	otal
AOCI balance, January	(Dollars i									
1, 2013 OCI before	\$ (714) \$	(173)	\$	598	\$	(256)	\$	(14)	\$	(559)
reclassifications, net of tax Amounts reclassified from AOCI:	1	137		(429)		(18)		(3)		(312)

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Personnel expense	40									40
Interest income				68				2		70
Interest expense		40								40
FDIC loss share						35				35
income, net						33				33
Securities (gains)				(46)						(16)
losses, net				(46)						(46)
Total before income	40	40		22		35		2		139
taxes	40	40		22		33		2		139
Less: Income taxes	15	15		8		13		1		52
Net of income taxes	25	25		14		22		1		87
Net change in AOCI	26	162		(415)		4		(2)		(225)
AOCI balance, June 30,	\$ (688) \$	(11)	\$	183	\$	(252)	Ф	(16)	Ф	(784)
2013	\$ (000) \$	(11)	φ	103	φ	(232)	φ	(10)	φ	(704)
27										

#### **NOTE 9. Income Taxes**

The effective tax rate for the three months ended June 30, 2014 was lower than the corresponding period of 2013 primarily due to a higher level of federal tax credits and permanent tax differences relative to pre-tax earnings, which was partially offset by a tax charge related to a change in the IRS's stance related to an income tax position currently under examination. The effective tax rate for the six months ended June 30, 2014 was lower than the corresponding period of 2013 primarily due to adjustments for uncertain tax positions recorded during 2013 as described below.

In February 2010, BB&T received an IRS statutory notice of deficiency for tax years 2002-2007 asserting a liability for taxes, penalties and interest of approximately \$892 million related to the disallowance of foreign tax credits and other deductions claimed by a subsidiary in connection with a financing transaction. BB&T paid the disputed tax, penalties and interest in March 2010 and filed a lawsuit seeking a refund in the U.S. Court of Federal Claims. On February 11, 2013, the U.S. Tax Court issued an adverse opinion in a case between the Bank of New York Mellon Corporation and the IRS involving a transaction with a structure similar to BB&T's financing transaction. On September 20, 2013, the court denied BB&T's refund claim. As a result of the rulings and tax matters related to other current tax examinations, BB&T recorded tax adjustments of \$281 million and \$235 million during the quarters ended March 31, 2013 and September 30, 2013, respectively. BB&T has filed a Notice of Appeal to the U.S. Court of Appeals for the Federal Circuit. As of June 30, 2014, the exposure for this financing transaction is fully reserved. Depending on the outcome of the appeals process, as well as the current IRS examination, it is reasonably possible that changes in the amount of unrecognized tax benefits, penalties and interest could result in a benefit of up to approximately \$770 million during the next twelve months. The ultimate resolution of these matters may take longer.

#### **NOTE 10. Benefit Plans**

<b></b>	•	ualif lan	ie	d	Nonqualified Plans						
Three Months Ended June 30	2014		2013		2014		20	013			
	(Dollars in millions)										
Service cost	\$	32	\$	37	\$	3	\$	3			
Interest cost		31		27		3		4			
Estimated											
return on		(74)		(64)							
plan assets											
Amortization and other		1		20		3		3			
Net	\$	(10)	\$	20	\$	9	\$	10			
periodic											
benefit											

cost

	Qualific	ed Plan	Nonqualified Plans								
Six Months Ended June 30	2014	2013	2014	2013							
	(Dollars in millions)										
Service cost	\$ 65	\$ 74	\$ 6	\$ 6							
Interest cost	62	54	7	7							
Estimated											
return on	(148)	(128)									
plan assets											
Amortization	1	40	6	6							
and other	1	40	U	O							
Net											
periodic	\$ (20)	\$ 40	\$ 19	\$ 19							
benefit	\$ (20)	\$ 40	\$ 19	\$ 19							
cost											

BB&T makes contributions to the qualified pension plan in amounts between the minimum required for funding and the maximum amount deductible for federal income tax purposes. A discretionary contribution of \$110 million was made during the first quarter of 2014. There are no required contributions for the remainder of 2014, though BB&T may elect to make additional contributions.

## **NOTE 11. Commitments and Contingencies**

**December** 

31,

2013

June

2014

30,

	(Dollars in millions)	1
Letters of credit and financial	\$3,935 \$	4.355
guarantees	Ψυ,>υυ Ψ	.,500
Carrying amount of the		
liability for	38	39
letter of credit	50	3)
guarantees		
Investments		
related to		
affordable		
housing and	1,326	1,302
historic building	5	
rehabilitation		
projects Amount of		
future funding		
commitments		
included in		
investments		
related to		
affordable		
housing and		
historic	404	161
rehabilitation	404	464
projects		
Lending		
exposure to	89	151
these affordable		131
housing projects	5	
Tax credits		
subject to		
recapture	269	250
related to affordable		
	1	
housing projects	j	
Investments in	322	291
private equity	544	<b>-</b> /1
1		

and similar investments
Future funding commitments to consolidated 207 245 private equity funds

Legal Proceedings

The nature of BB&T's business ordinarily results in a certain amount of claims, litigation, investigations and legal and administrative cases and proceedings, all of which are considered incidental to the normal conduct of business. BB&T believes it has meritorious defenses to the claims asserted against it in its currently outstanding legal proceedings and, with respect to such legal proceedings, intends to continue to defend itself vigorously, litigating or settling cases according to management's judgment as to what is in the best interests of BB&T and its shareholders.

On at least a quarterly basis, liabilities and contingencies in connection with outstanding legal proceedings are assessed utilizing the latest information available. For those matters where it is probable that BB&T will incur a loss and the amount of the loss can be reasonably estimated, a liability is recorded in the consolidated financial statements. These legal reserves may be increased or decreased to reflect any relevant developments on at least a quarterly basis. For other matters, where a loss is not probable or the amount of the loss is not estimable, legal reserves are not accrued. While the outcome of legal proceedings is inherently uncertain, based on information currently available, advice of counsel and available insurance coverage, management believes that the established legal reserves are adequate and the liabilities arising from legal proceedings will not have a material adverse effect on the consolidated financial position, consolidated results of operations or consolidated cash flows. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the consolidated financial position, consolidated results of operations or consolidated cash flows of BB&T.

Pledged Assets

Certain assets were pledged to secure municipal deposits, securities sold under agreements to repurchase, borrowings, and borrowing capacity, subject to certain limits, at the FHLB and FRB as well as for other purposes as required or permitted by law. The following table provides the total carrying amount of pledged assets by asset type, of which the majority are pursuant to agreements that do not permit the secured party to sell or repledge the collateral. Assets related to employee benefit plans have been excluded from the following table.

June 30, December 31, 2014 2013

## (Dollars in millions)

Pledged securities	\$ 9,377	\$ 11,911
Pledged loans	66,901	66,391
29		

#### **NOTE 12. Fair Value Disclosures**

Accounting standards define fair value as the exchange price that would be received on the measurement date to sell an asset or the price paid to transfer a liability in the principal or most advantageous market available to the entity in an orderly transaction between market participants, with a three level valuation input hierarchy.

The following tables present fair value information for assets and liabilities measured on a recurring basis:

June 30, 2014	Total	Level 1	Level 2	Level 3
	(Dollars			
Assets:				
Trading securities	\$ 463	\$ 280	\$ 170	\$ 13
AFS securities:				
U.S. Treasury	1,095		1,095	
MBS issued by GSE	16,234		16,234	
States and political subdivisions	1,954		1,954	
Non-agency MBS	277		277	
Other	43	8	35	
Covered	1,333		523	810
LHFS	1,692		1,692	
Residential MSRs	954			954
Derivative assets:				
Interest rate contracts	892		867	25
Foreign exchange contracts	2		2	
Private equity and similar investments	322			322
Total assets	\$ 25,261	\$ 288	\$ 22,849	\$ 2,124
Liabilities:				
Derivative liabilities:				
Interest rate contracts	\$ 835	\$	\$ 834	\$ 1
Foreign exchange contracts	4		4	
Short-term borrowings	170		170	
Total liabilities	\$ 1,009	\$	\$ 1,008	\$ 1

December 31, 2013	Total	Level 1	Level 2	Level 3
	(Dollars	in milli	ons)	
Assets:				
Trading securities	\$ 381	\$ 256	\$ 125	\$
AFS securities:				
U.S. Treasury	595		595	
MBS issued by GSE	17,929	)	17,929	
States and political subdivisions	1,851		1,851	
Non-agency MBS	291		291	
Other	45	10	35	
Covered	1,393		532	861
LHFS	1,222		1,222	
Residential MSRs	1,047			1,047
Derivative assets:				
Interest rate contracts	862		859	3
Foreign exchange contracts	2		2	
Private equity and similar investments	291			291
Total assets	\$ 25,909	\$ 266	\$ 23,441	\$ 2,202
Liabilities:				
Derivative liabilities:				
Interest rate contracts	\$ 967	\$	\$ 953	\$ 14
Foreign exchange contracts	3		3	
Short-term borrowings	84		84	
Total liabilities	\$ 1,054	\$	\$ 1,040	\$ 14

The following discussion focuses on the valuation techniques and significant inputs for Level 2 and Level 3 assets and liabilities.

A third-party pricing service is generally utilized in determining the fair value of the securities portfolio. Fair value measurements are derived from market-based pricing matrices that were developed using observable inputs that include benchmark yields, benchmark securities, reported trades, offers, bids, issuer spreads and broker quotes. As described by security type below, additional inputs may be used, or some inputs may not be applicable. In the event that market observable data was not available, which would generally occur due to the lack of an active market for a given security, the valuation of the security would be subjective and may involve substantial judgment by management.

*Trading securities:* Trading securities are composed of various types of debt and equity securities, primarily consisting of debt securities issued by the U.S. Treasury, GSEs, or states and political subdivisions. The valuation techniques used for these investments are more fully discussed below.

U.S. Treasury securities: Treasury securities are valued using quoted prices in active over the counter markets.

GSE securities and MBS issued by GSE: GSE pass-through securities are valued using market-based pricing matrices that are based on observable inputs including benchmark TBA security pricing and yield curves that were estimated based on U.S. Treasury yields and certain floating rate indices. The pricing matrices for these securities may also give consideration to pool-specific data supplied directly by the GSE. GSE CMOs are valued using market-based pricing matrices that are based on observable inputs including offers, bids, reported trades, dealer quotes and market research reports, the characteristics of a specific tranche, market convention prepayment speeds and benchmark yield curves as described above.

*States and political subdivisions:* These securities are valued using market-based pricing matrices that are based on observable inputs including MSRB reported trades, issuer spreads, material event notices and benchmark yield curves.

*Non-agency MBS:* Pricing matrices for these securities are based on observable inputs including offers, bids, reported trades, dealer quotes and market research reports, the characteristics of a specific tranche, market convention prepayment speeds and benchmark yield curves as described above.

Other securities: These securities consist primarily of mutual funds and corporate bonds. These securities are valued based on a review of quoted market prices for assets as well as through the various other inputs discussed previously.

#### **Table of Contents**

Covered securities: Covered securities consist of re-remic non-agency MBS, municipal securities and non-agency MBS. Covered state and political subdivision securities and certain non-agency MBS are valued in a manner similar to the approach described above for those asset classes. The re-remic non-agency MBS, which are categorized as Level 3, are valued based on broker dealer quotes that reflected certain unobservable market inputs. Sensitivity to changes in the fair value of covered securities is significantly offset by changes in BB&T's indemnification asset from the FDIC.

LHFS: Certain mortgage loans are originated to be sold to investors, which are carried at fair value. The fair value is primarily based on quoted market prices for securities backed by similar types of loans. The changes in fair value of these assets are largely driven by changes in interest rates subsequent to loan funding and changes in the fair value of servicing associated with the mortgage LHFS.

Residential MSRs: Residential MSRs are valued using an OAS valuation model to project cash flows over multiple interest rate scenarios, which are then discounted at risk-adjusted rates. The model considers portfolio characteristics, contractually specified servicing fees, prepayment assumptions, delinquency rates, late charges, other ancillary revenue, costs to service and other economic factors. Fair value estimates and assumptions are compared to industry surveys, recent market activity, actual portfolio experience and, when available, other observable market data.

Derivative assets and liabilities: The fair values of derivatives are determined based on quoted market prices and internal pricing models that are primarily sensitive to market observable data. The fair values of interest rate lock commitments, which are related to mortgage loan commitments and are categorized as Level 3, are based on quoted market prices adjusted for commitments that are not expected to fund and include the value attributable to the net servicing fees.

*Private equity and similar investments:* Private equity and similar investments are measured at fair value based on the investment's net asset value. In many cases there are no observable market values for these investments and therefore management must estimate the fair value based on a comparison of the operating performance of the company to multiples in the marketplace for similar entities. This analysis requires significant judgment, and actual values in a sale could differ materially from those estimated.

*Short-term borrowings:* Short-term borrowings represent debt securities sold short that are entered into as a hedging strategy for the purposes of supporting institutional and retail client trading activities.

The following tables summarize activity for level 3 assets and liabilities:

Private Equity Jential Net and Simil

Three Months	Covere Residential				Net		and Similar	
Ended June 30, 2014	Securi	t <b>M</b>	SRs D		Derivatives		Investments	
Balance at April 1, 2014 Total realized and unrealized gains (losses): Included in earnings: Interest	\$ 832	\$	1,008	\$	4	\$	328	
income Mortgage banking income Other noninterest income Included in unrealized net holding gains (losses) in OCI	3		(54)		29		9	
Purchases Issuances Sales			33		28		14 (29)	
Settlements Transfers into Level 3	(27)		(33)		(37)		(1) 1	
Balance at June 30, 2014	\$ 810	\$	954	\$	24	\$	322	
Change in unrealized gains (losses) included in earnings for the period, attributable to assets and liabilities still held at June 30, 2014	\$ 2	\$	(54)	\$	24	\$	(6)	

Thurs Mandle	Cover	e <b>R</b> o	esidential	Net		Private Equity and Similar		
Three Months Ended June 30, 2013	SecuritMSRs				erivatives	Investments		
Balance at April 1, 2013 Total realized and unrealized gains (losses): Included in earnings: Interest income Mortgage banking	\$ 996 8	\$	735 100	\$	35 30	\$	330	
income Other noninterest income Included in unrealized net holding gains (losses) in OCI Purchases	(15)						7	
Issuances Sales			98		(9)		(70)	
Settlements	(36)		(41)		(145)		(4)	
Balance at June 30, 2013	\$ 953	\$	892	\$	(89)	\$	269	
Change in unrealized gains (losses) included in earnings for the period, attributable to assets and liabilities still held at June 30, 2013	\$ 8	\$	100	\$	(89)	\$	5	

Six Months		Covered		Residential		Net		Equity and Similar		
Ended June 30, 2014	Se	curities	M	<b>ISRs</b>	De	rivatives	Inv	vestments		
Balance at January 1, 2014 Total realized and unrealized gains (losses): Included in earnings: Interest income	\$	861 17	\$	1,047	\$	(11)	\$	291		
Mortgage banking income Other noninterest income Included in unrealized net holding gains (losses) in OCI		(15)		(97)		44		12		
Purchases Issuances Sales Settlements		(53)		66 (62)		40 (49)		52 (30) (4)		
Transfers into Level 3 Balance at June 30, 2014	\$	810	\$	954	\$	24	\$	1 322		
Change in unrealized gains (losses) included in earnings for the period, attributable to assets and liabilities still held at June 30, 2014	\$	17	\$	(97)	\$	24	\$	(4)		

Sin Mantha	C	overed	Residential		No	Net		Private Equity and Similar		
Six Months Ended June 30, 2013	Se	ecurities	M	SRs	De	erivatives	In	vestments		
Balance at January 1, 2013 Total realized and unrealized gains (losses): Included in earnings: Interest income Mortgage banking income Other noninterest income Included in unrealized net holding gains	\$	994 18	\$	627	\$	<ul><li>54</li><li>65</li></ul>	\$	323		
(losses) in OCI Purchases Issuances				192		27		30		
Sales Settlements		(60)		(92)		(225)		(89)		
Balance at June 30, 2013	\$	<ul><li>(69)</li><li>953</li></ul>	\$	(82) 892	\$	(235) (89)	\$	<ul><li>(6)</li><li>269</li></ul>		
Change in unrealized gains (losses) included in earnings for the period, attributable to assets and liabilities still held at June 30, 2013	\$	18	\$	155	\$	(89)	\$	8		

BB&T's policy is to recognize transfers in and transfers out of Levels 1, 2 and 3 as of the end of a reporting period.

The majority of private equity and similar investments are in SBIC qualified funds, which primarily focus on equity and subordinated debt investments in privately-held middle market companies. The majority of these investments are not redeemable and distributions are received as the underlying assets of the funds liquidate. The timing of distributions, which are expected to occur on various dates through 2025, is uncertain and dependent on various events such as recapitalizations, refinance transactions and ownership changes among others. Excluding the investment of future funds, these investments have an estimated weighted average remaining life of approximately three years; however, the timing and amount of distributions may vary significantly. Restrictions on the ability to sell the investments include, but are not limited to, consent of a majority member or general partner approval for transfer of ownership. These investments are spread over numerous privately-held middle market companies, and thus the sensitivity to a change in fair value for any single investment is limited. The significant unobservable inputs for these investments are EBITDA multiples that ranged from 4x to 10x, with a weighted average of 8x, at June 30, 2014.

The following table details the fair value and UPB of LHFS that were elected to be carried at fair value:

	June 30,	2014	Decembe					
		Aggregate UPB	Dif	ference	Fair Value	Aggregate UPB	Dif	ference
	(Dollars	in millions)	)					
LHFS reported at fair value	\$ 1,692	\$ 1,644	\$	48	\$ 1,222	\$ 1,223	\$	(1)

Excluding government guaranteed, there were no LHFS that were nonaccrual or 90 days or more past due and still accruing interest.

The following table provides information about certain financial assets measured at fair value on a nonrecurring basis, which are considered to be Level 3 assets (excludes covered):

	As Of/For the Year-to-Date Period Ended										
	June 30,	2014	December 31, 2013 Carrwinguation ValueAdjustments								
	(Dollars i	n millions)									
Impaired loans	\$ 213 \$	(37)	\$50	\$	(41)						
104115	56	3	71		(6)						

Foreclosed real estate

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For financial instruments not recorded at fair value, estimates of fair value are based on relevant market data and information about the instrument and are based on the value of one trading unit without regard to any premium or discount that may result from concentrations of ownership, possible tax ramifications, estimated transaction costs that may result from bulk sales or the relationship between various instruments.

An active market does not exist for certain financial instruments. Fair value estimates for these instruments are based on current economic conditions, currency and interest rate risk characteristics, loss experience and other factors. Many of these estimates involve uncertainties and matters of significant judgment and cannot be determined with precision. Therefore, the fair value estimates in many instances cannot be substantiated by comparison to independent markets and, in many cases, may not be realizable in a current sale of the instrument. In addition, changes in assumptions could significantly affect these fair value estimates. The following assumptions were used to estimate the fair value of these financial instruments.

Cash and cash equivalents and restricted cash: For these short-term instruments, the carrying amounts are a reasonable estimate of fair values.

*HTM securities:* The fair values of HTM securities are based on a market approach using observable inputs such as benchmark yields and securities, TBA prices, reported trades, issuer spreads, current bids and offers, monthly payment information and collateral performance.

Loans receivable: The fair values for loans are estimated using discounted cash flow analyses, applying interest rates currently being offered for loans with similar terms and credit quality, which are deemed to be indicative of orderly transactions in the current market. For commercial loans and leases, discount rates may be adjusted to address additional credit risk on lower risk grade instruments. For residential mortgage and other consumer loans, internal prepayment risk models are used to adjust contractual cash flows. Loans are aggregated into pools of similar terms and credit quality and discounted using a LIBOR based rate. The carrying amounts of accrued interest approximate fair values.

FDIC loss share receivable and payable: The fair values of the receivable and payable are estimated using discounted cash flow analyses, applying a risk free interest rate that is adjusted for the uncertainty in the timing and amount of the cash flows. The expected cash flows to/from the FDIC related to loans were estimated using the same assumptions that were used in determining the accounting values for the related loans. The expected cash flows to/from the FDIC related to securities are based upon the fair value of the related securities and the payment that would be required if the securities were sold for that amount. The loss share agreements are not transferrable and, accordingly, there is no market for the receivable or payable.

Deposit liabilities: The fair values for demand deposits are equal to the amount payable on demand. Fair values for CDs are estimated using a discounted cash flow calculation that applies current interest rates to aggregate expected

maturities. BB&T has developed long-term relationships with its deposit customers, commonly referred to as CDIs, that have not been considered in the determination of the deposit liabilities' fair value.

Short-term borrowings: The carrying amounts of short-term borrowings approximate their fair values.

*Long-term debt*: The fair values of long-term debt are estimated based on quoted market prices for the instrument if available, or for similar instruments if not available, or by using discounted cash flow analyses, based on current incremental borrowing rates for similar types of instruments.

Contractual commitments: The fair values of commitments are estimated using the fees charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair values also consider the difference between current levels of interest rates and the committed rates. The fair values of guarantees and letters of credit are estimated based on the counterparties' creditworthiness and average default rates for loan products with similar risks. These respective fair value measurements are categorized within Level 3 of the fair value hierarchy.

Financial assets and liabilities not recorded at fair value are summarized below:

June 30, 2014	Carrying Amount	Total Fair Value	Level 2	Level 3
Financial	(Dollars in	millions)		
assets: HTM securities Loans and leases, net of ALLL excluding covered loans Covered loans, net of ALLL FDIC loss share receivable	\$ 20,432	\$ 20,264	\$ 20,264	\$
	116,371	116,473		116,473
	1,562	1,789		1,789
	689	356		356
Financial liabilities: Deposits FDIC loss	131,586	131,877	131,877	
share payable	696	692		692
Long-term debt	21,927	22,904	22,904	
December 31, 2013	Carrying Amount	Total Fair Value	Level 2	Level 3
Financial	(Dollars in	millions)		
assets: HTM securities Loans and leases, net of ALLL excluding	\$ 18,101 112,264		\$ 17,491	\$ 39 112,261

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covered				
loans				
Covered				
loans, net	1,921	2,200		2,200
of ALLL				
FDIC loss				
share	843	464		464
receivable				
Financial				
liabilities:				
Deposits	127,475	127,810	127,810	
FDIC loss				
share	669	652		652
payable				
Long-term	21 402	22 212	22 212	
debt	21,493	22,313	22,313	

The following is a summary of selected information pertaining to off-balance sheet financial instruments:

June 30, 2014	December 31, 2013
Notional/	Notional/
Contract	Contract
Amount Fair Value	Amount Fair Value

## (Dollars in millions)

	(Dollars	ın milli	ons)	
Commitments				
to extend,				
originate or	\$46,460	\$ 89	\$ 45,333	\$ 86
purchase				
credit				
Residential				
mortgage	718	8	783	13
loans sold	710	O	703	13
with recourse				
Other loans				
sold with	4,633	10	4,594	9
recourse				
Letters of				
credit and	3,935	37	4,355	39
financial	3,733	57	1,555	37
guarantees				
36				

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management:

## **NOTE 13. Derivative Financial Instruments**

## **Derivative Classifications and Hedging Relationships**

Cash flow hedges: Interest rate contracts: Pay fixedimo. LIBOR funding swaps  Fair value hedges: Interest rate contracts: Pay fixed model and make the fixed swaps and Cong-term debt and coption trades Pay fixedommercial loans are swaps awaps  Total 9,577 197 (113) 7,345 102 (89)  Not designated aas hedges: Client-related and contracts and contracts are contracts and contracts and contracts are contracts are contracts and contracts are contracts are contracts.  Receive fixed state of the fixed contracts are contracts and contracts are contracts are contracts.  Receive fixed state of the fixed contracts are contracts are contracts are contracts are contracts.  Receive fixed state of the fixed contracts are contracts are contracts are contracts are contracts.  Receive fixed state of the fixed contracts are contracts are contracts are contracts.  Receive fixed state of the fixed contracts are contracts are contracts are contracts are contracts.  Receive fixed state of the fixed contracts are contracts are contracts are contracts.  Receive fixed state of the fixed contracts are contracts are contracts are contracts are contracts.  Receive fixed state of the fixed contracts are contracts are contracts are contracts are contracts.  Receive fixed state of the fixed contracts are contracts are contracts are contracts are contracts.  Receive fixed state of the fixed contracts are contracts	Hedged Item or Transaction	June 30, Notional Amount	Fair Va	alue Loss	Decembe Notional Amount	Fair Va	
flow hedges: Interest rate contracts: Pay fixedimo. LIBOR funding \$ 8,150 \$ \$ (186) \$ 4,300 \$ \$ (203) swaps  Fair value hedges: Interest rate contracts: Receive fixed swaps and ong-term debt option trades Pay fixedommercial loans 179 (3) 178 (3) swaps Pay fixedimonicipal securities 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related		(Dollars i	n millio	ns)			
hedges:	Cash						
Interest rate contracts:     Pay fixellmo. LIBOR funding \$ 8,150 \$ \$ (186) \$ 4,300 \$ \$ (203) \$ swaps  Fair value hedges: Interest rate contracts: Receive fixed swaps and cong-term debt and option trades Pay fixeCommercial loans 179 (3) 178 (3) \$ swaps Pay fixeCommercial securities 346 (108) 345 (83) \$ swaps Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related							
rate contracts:     Pay fixedimo. LIBOR funding \$ 8,150 \$ \$ (186) \$ 4,300 \$ \$ (203) swaps  Fair value hedges: Interest rate contracts: Receive fixed swaps and coption trades Pay fixedimercial loans 179 (2) 6,822 102 (3) (3) swaps Pay fixedimercial loans 179 (3) 178 (3) swaps Pay fixedimercial loans 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related	_						
Contracts:							
Pay fixed mo. LIBOR funding swaps         \$ 8,150         \$ (186)         \$ 4,300         \$ (203)           Fair value hedges: Interest rate contracts: Receive fixed swaps and Long-term debt option trades Pay fixedommercial loans pay fixed swaps and swaps Pay         197         (2)         6,822         102         (3)           Swaps Pay fixed fixed swaps Total         346         (108)         345         (83)           Not designated as hedges: Client-related         Client-related <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>							
Fair value hedges: Interest rate contracts: Receive fixed swaps and long-term debt option trades Pay fixedommercial loans 179 (3) 178 (3) swaps Pay fixedunicipal securities 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89) Not designated as hedges: Client-related							
Fair value hedges: Interest rate contracts: Receive fixed swaps and option trades Pay fixedommercial loans 179 (3) 178 (3) swaps Pay fixedommercial securities 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89) Not designated as hedges: Client-related	•	¢ 0 150	¢	¢ (106)	¢ 4 200	¢	¢ (202)
Fair value hedges: Interest rate contracts: Receive fixed swaps and cong-term debt and trades Pay fixedommercial loans 179 (3) 178 (3) swaps Pay fixedommercial securities 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related		\$ 8,130	Ф	\$ (100)	\$ 4,300	Ф	\$ (203)
value hedges: Interest rate contracts: Receive fixed swaps and cong-term debt option trades Pay fixedommercial loans Pay fixedommercial securities Fay fixedommercial securities Fay fixedomicipal securities Fixedomicipal securities Fay Fixedomicipal securities Fixe	5 <b>11 a</b> ps						
hedges: Interest rate contracts: Receive fixed swaps and Long-term debt option trades Pay fixedommercial loans Pay fixedunicipal securities Fixedunicipal securities Swaps Total  Not designated as hedges: Client-related							
Interest rate contracts: Receive fixed swaps and Long-term debt option trades Pay fixedommercial loans Pay fixedulunicipal securities Total  Not designated as hedges: Client-related							
rate contracts: Receive fixed swaps and Cong-term debt and fixed swaps pay fixedommercial loans Pay fixedommercial securities Fay fixedomicipal securities Total  Pay 7,345  Not designated as hedges: Client-related	_						
contracts:         Receive         fixed         swaps         and       9,052       197       (2)       6,822       102       (3)         option       trades       Pay       (3)       178       (3)         fixedOmmercial loans       179       (3)       178       (3)         swaps       Pay       (108)       345       (83)         swaps       Total       9,577       197       (113)       7,345       102       (89)         Not       designated       as       hedges:       Client-related       Client-related       Client-related       Client-related       Company of the payon of the payo							
Receive fixed swaps and Long-term debt and option trades Pay fixedommercial loans Pay fixedomic as a swaps Pay fixedomic as a swaps Pay fixedomic as a swaps Total  9,577 197 (2) 6,822 102 (3) (3) (3) (3) (4) (5) (5) (8) (108) (1							
fixed swaps and Long-term debt a							
swaps and Long-term debt and Long-term							
option trades Pay fixedommercial loans 179 (3) 178 (3) swaps Pay fixedillunicipal securities 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related							
option trades Pay fixedommercial loans 179 (3) 178 (3) swaps Pay fixedillunicipal securities 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related	Eong-term debt	9,052	197	(2)	6,822	102	(3)
trades Pay fixeCommercial loans 179 (3) 178 (3) swaps Pay fixeCommercial loans 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related							
fixedommercial loans 179 (3) 178 (3) swaps Pay fixeMunicipal securities 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related	trades						
swaps Pay fixeMunicipal securities 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related	•						
Pay fixeMunicipal securities 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related	fixeCommercial loans	179		(3)	178		(3)
fixeMunicipal securities 346 (108) 345 (83) swaps Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related	_						
swaps     Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related	•	246		(100)	2.45		(02)
Total 9,577 197 (113) 7,345 102 (89)  Not designated as hedges: Client-related	-	346		(108)	345		(83)
Not designated as hedges: Client-related	_	0 577	107	(113)	7 3/15	102	(80)
designated as hedges: Client-related	Total	7,511	171	(113)	7,545	102	(0)
as hedges: Client-related							
hedges: Client-related	•						
Client-related							
anv							
other							
risk							

Interest						
rate						
contracts: Receive						
fixed	8,140	375	(8)	8,619	370	(37)
swaps	0,140	313	(6)	0,019	370	(37)
Pay						
fixed	8,019	6	(401)	8,401	31	(396)
swaps	0,017	Ü	(101)	0,101	51	(370)
Other	1.460	6	(0)	1.506	6	(0)
swaps	1,469	6	(8)	1,586	6	(8)
Other	557	1	(1)	424	2	(2)
Foreign						
exchange	444	2	(4)	384	2	(3)
contracts						
Total	18,629	390	(422)	19,414	411	(446)
Mortgage						
banking:						
Interest						
rate						
contracts:						
Interest						
rate lock	2,593	25		1,869	3	(14)
commitments						
When issued securities,						
forward rate agreements						
and forward						
commitments	3,823	5	(43)	3,100	34	(7)
Other	967	5	(1)	531	8	(7)
Total	7,383	35	(44)	5,500	45	(28)
MSRs:						
Interest						
rate						
contracts:						
Receive						
fixed	2,555	85	(7)	6,139	36	(141)
swaps						
Pay	2 (11	7	(20)	5 440	00	(20)
fixed	2,611	7	(39)	5,449	89	(29)
swaps						
Option trades	8,495	173	(27)	9,415	181	(31)
When issued securities,						
forward rate agreements						
and forward						
commitments	4,104	7	(1)	1,756		(3)
Total	17,765	272	(74)	22,759	306	(204)
	43,777	697	(540)	47,673	762	(678)

Total derivatives not designated as hedges Total derivatives	\$ 61,504	894	(839) \$ 5	9,318 864	(970)
Gross amounts not offset in					
the Consolidated Balance					
Sheets:					
Amounts subject to master	netting				
arrangements not offset due	to policy	(516)	516	(514)	514
election	1 ,	` /		, ,	
Cash collateral (received)		(66)		(1.1)	206
posted		(66)	277	(44)	386
Net amount		\$ 312	\$ (46)	\$ 306	\$ (70)
37			,		. (* -)

Assets and liabilities related to derivatives are presented on a gross basis in the Consolidated Balance Sheets. The fair value of derivatives in a gain or loss position is included in other assets or liabilities, respectively, on the Consolidated Balance Sheets. Cash collateral posted for derivative instruments in a loss position is reported as restricted cash. Derivatives with dealer counterparties are governed by the terms of ISDA Master netting agreements and Credit Support Annexes. The ISDA Master agreements allow counterparties to offset trades in a gain against trades in a loss to determine net exposure and allows for the right of setoff in the event of either a default or an additional termination event. Credit Support Annexes govern the terms of daily collateral posting practices. Collateral practices mitigate the potential loss impact to affected parties by requiring liquid collateral to be posted on a scheduled basis to secure the aggregate net unsecured exposure. In addition to collateral, the right of setoff allows counterparties to offset net derivative values with a defaulting party against certain other contractual receivables from or obligations due to the defaulting party in determining the net termination amount. No portion of the change in fair value of the derivatives has been excluded from effectiveness testing. The ineffective portion was immaterial for all periods presented.

## The Effect of Derivative Instruments on the Consolidated Statements of Income

Three Months Ended June 30, 2014 and 2013

**Effective Portion** 

	Pre-ta	ax Gain		Pre-ta (Loss)	x Gain	
	(Loss) Recog	) gnized		Reclas from	ssified	
	in AO	CI	<b>Location of Amounts</b>	AOCI into Income		
	2014	2013	Reclassified from AOCI into Income	2014		
C 1 C	(Dol	lars in	millions)			
Cash flow hedges: Interest	Φ (22)	Φ 221		Φ.	Φ.	
rate contracts	\$ (22)	\$ 231	Total interest income	\$	\$	
			Total interest expense	(19) \$ (19)	(19) \$ (19)	
			Location of Amounts Recognized in Income	Pre-ta (Loss) Recog in Inco 2014	nized ome	
				(Dolla million		
Fair value hedges:						
			Total interest income	\$ (6)	\$ (5)	

Not
designated
as hedges:
Client-related and other
risk management: Interest
rate Other noninterest income \$ 5 \$ 8
contracts
Foreign
exchange Other noninterest income (1) 5
contracts
Mortgage
banking:
Interest
rate Mortgage banking income (17) 125
contracts MSRs:
Interest
rate Mortgage banking income 60 (87)
contracts
Total \$ 47 \$ 51
38

# The Effect of Derivative Instruments on the Consolidated Statements of Income Six Months Ended June 30, 2014 and 2013

Effective	Portion
ratective	· FOLLIOII

Effective 1 of	uon	
Pre-tax Gain		Pre-tax Gain (Loss)
<b>Æ</b> ∖		` /
(Loss)	<b>Location of Amounts</b>	Reclassified
Recognized	Location of Amounts	from
in AOCI	Reclassified from AOCI	<b>AOCI</b> into
III AUCI	Reclassified from AOCI	Income
2014 2013	into Income	2014 2013

### (Dollars in millions)

Hedges:	Cash Flov	V
	Hedges:	

Interest

rate \$ (25) \$ 220 Total interest income \$ \$

contracts

Total interest expense (40) (40) \$ (40) \$ (40)

#### **Effective Portion**

Location of Amounts

Recognized in Income in Income 2014 2013

#### (Dollars in millions)

Fair Value

Hedges:

Interest

rate Total interest income \$ (11) \$ (10)

contracts Interest

rate Total interest expense 110 59

contracts

Total \$ 99 \$ 49

Not

Designated as Hedges:

Client-related and other risk management:

Other noninterest income \$ 10 \$ 14

Interest rate contracts Foreign

exchange contracts

Other noninterest income 3 8

Mortgage

Banking: Interest

rate Mortgage banking income (27) 98

contracts MSRs:

Interest

rate Mortgage banking income 105 (133)

contracts

Total \$ 91 \$ (13)

The following table provides a summary of derivative strategies and the related accounting treatment:

Cash Flow Hedges	Fair Value Hedges	Derivatives Not Designated as Hedges
Variability in cash flows of interest payments on floating Riskate business loans, overnight expfusion, FHLB advances, medium-term bank notes and long-term debt.	Losses in value on fixed rate long-term debt, CDs, FHLB advances, loans and state and political subdivision securities due to changes in interest rates.	Risk associated with an asset or liability, including mortgage banking operations and MSRs, or for client needs. Includes exposure to changes in market rates and conditions subsequent to the interest rate lock and funding date for mortgage loans originated for sale.
Hedge the variability in the interest payments and receipts Riskn future cash flows for managemented transactions related objective first unhedged payments and receipts of variable interest.	Convert the fixed rate paid or received to a floating rate, primarily through the use of swaps.	For interest rate lock commitment derivatives and LHFS, use mortgage-based derivatives such as forward commitments and options to mitigate market risk. For MSRs, mitigate the income statement effect of changes in the fair value of the MSRs.
Treatment for Recognized in OCI until the portion related cash flows from the that hedged item are recognized in earnings. highly effective	Recognized in current period income along with the corresponding changes in the fair value of the designated hedged item attributable to the risk being hedged.	Entire change in fair value recognized in current period income.
Treatment for por Renognized in current period thatincome. is ineffective	Recognized in current period income.	Not applicable
Treatment if hed leading is dedesignated. ceased fective changes in value that to are recorded in OCI before be dedesignation are amortized to high led over the period the effective asted hedged transactions or impact earnings. is terminated	If hedged item remains outstanding, termination proceeds are included in cash flows from financing activities and effective changes in value are reflected as part of the carrying value of the financial instrument and amortized to earnings over its estimated remaining life.	Not applicable
	Not applicable	Not applicable

Trelifedget accounting is ceased if and any gain or loss in OCI is transepositord in earnings

is immediately.

no

longer

probable

of

occurring

during

forecast

period

or

within

short

period

thereafter

The following table presents information about BB&T's cash flow and fair value hedges:

	June 30, 2014	December 31, 2013
	(Dollars in	n millions)
Cash flow hedges: Net unrecognized after-tax loss on active hedges recorded in OCI Net unrecognized after-tax gain on terminated	\$ (116)	\$ (127)
hedges recorded in OCI (to be recognized in earnings primarily from 2016 through 2021)	127	129
Estimated portion of net after-tax loss on active and terminated hedges to be reclassified from OCI into earnings during the next 12 months  Maximum length of time over which BB&T has hadged a portion of the variability.	(52)	(50)
hedged a portion of the variability in future cash flows for forecasted transactions excluding those transactions relating to the payment of variable interest on existing instruments	8 yrs	7 yrs
Fair value hedges: Unrecognized pre-tax gain on terminated hedges (to be recognized		
as a reduction of interest expense through 2019) Portion of pre-tax gain on terminated hedges to be recognized as a reduction	\$ 282	\$ 326
of interest expense during the next 12 months	87	87

## Derivatives Credit Risk - Dealer Counterparties

Credit risk related to derivatives arises when amounts receivable from a counterparty exceed those payable to the same counterparty. The risk of loss is addressed by subjecting dealer counterparties to credit reviews and approvals similar to those used in making loans or other extensions of credit and by requiring collateral. Dealer counterparties operate under agreements to provide cash and/or liquid collateral when unsecured loss positions exceed negotiated limits.

Derivative contracts with dealer counterparties settle on a monthly, quarterly or semiannual basis, with daily movement of collateral between counterparties required within established netting agreements. BB&T only transacts with dealer counterparties that are national market makers with strong credit standings.

### Derivatives Credit Risk - Central Clearing Parties

Certain derivatives are cleared through central clearing parties that require initial margin collateral, as well as additional collateral for trades in a net loss position. Initial margin collateral requirements are established by central clearing parties on varying bases, with such amounts generally designed to offset the risk of non-payment. Initial margin is generally calculated by applying the maximum loss experienced in value over a specified time horizon to the portfolio of existing trades. The central clearing party used for TBA transactions does not post variation margin to the bank.

June	December
30,	31,
2014	2013

## (Dollars in

	(Dollars millions	
Cash collateral received from dealer	\$ 60	\$ 44
counterparties Derivatives in a net gain position secured by that collateral	70	46
Unsecured positions in a net gain with dealer counterparties after collateral postings	10	3
Cash collateral posted to dealer counterparties	267	356
Derivatives in a net loss position secured by that collateral	269	357

Additional collateral that would have been posted had BB&T's credit ratings dropped below 4 4 investment grade Cash collateral received from central 7 clearing parties Derivatives in a net gain position 6 26 secured by that collateral Cash collateral, including initial margin, 12 43 posted to central clearing parties Derivatives in a net loss position 38 43 secured by that collateral Securities pledged to 141 82 central clearing parties

## **NOTE 14. Computation of EPS**

Basic and diluted EPS calculations are presented in the following table:

**Three Months Ended Six Months Ended** 

	une 30, 014	2	013		une 30, 014	20	013
	Dollars in hares in t		nillions, ex ousands)	KC(	ept per sl	ıaı	re data,
Net income available to common shareholders	\$ 425	\$	547	\$	926	\$	757
Weighted average number of common shares	719,080		702,082		715,978		701,245
Effect of dilutive outstanding equity-based awards	9,372		10,779		10,410		10,753
Weighted average number of diluted common shares	728,452		712,861		726,388		711,998
Basic EPS	\$ 0.59	\$	0.78	\$	1.29	\$	1.08
Diluted EPS	\$ 0.58	\$	0.77	\$	1.27	\$	1.06
Anti-dilutive awards 42	14,379		30,123		14,815		32,144

## **NOTE 15. Operating Segments**

During January 2014, approximately \$8.3 billion of closed-end, first and second lien position residential mortgage loans were transferred from Community Banking to Residential Mortgage Banking based on a change in how these loans are managed as a result of new qualified mortgage regulations. In connection with this transfer, \$319 million of goodwill was transferred from Community Banking to Residential Mortgage Banking. The following tables have been revised to give retrospective effect to the transfer:

BB&T Corporation Reportable Segments Three Months Ended June 30, 2014 and 2013

Commu		Resident		Dealer	10	Specialize	d
Banking 2014	2013	Mortgag 2014	e Banking 2013	Financia 2014	2013	Lending 2014	2013
	in million	s)					
Net interest 430 income	\$ 427	\$ 375	\$ 398	\$ 207	\$ 210	\$ 143	\$ 178
(expense) Net							
intersegment interest 299 income	339	(250)	(248)	(39)	(39)	(34)	(30)
(expense) Segment net							
interest 729 income Allocated	766	125	150	168	171	109	148
provision for							
loan 35 and lease	108	(1)	30	31	41	13	28
losses Noninterest	310	68	151		1	51	54
income Intersegment net							
referral 29 fees	51						
(expense) Noninterest expense	445	206	98	28	27	52	64

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Amortization of 8 intangibles	9					1	2
Allocated corpora@84 expenses Income	260	21	17	7	8	15	16
(loss) before 350 income taxes	305	(33)	156	102	96	79	92
Provision (benefit) for 128 income taxes	111	(12)	59	39	37	19	24
Segment net \$ 222 income (loss)	\$ 194	\$ (21)	\$ 97	\$ 63	\$ 59	\$ 60	\$ 68
Identifiable assets \$54,707 (period end)	\$ 55,789	\$ 36,448	\$ 36,912	\$ 12,513	\$ 11,188	\$ 17,666	\$ 17,439

	Insuranc 2014	ee Services 2013	Financial 2014	Services 2013	Other, To and Corp 2014	reasury orate (1) 2013	Total BB& Corporation 2014	
	(Dollars	in millions	)					
Net	(Donars)		,					
inter	<b>3</b> 1	\$	\$ 42	\$ 40	\$ 145	\$ 162	\$ 1,343	\$ 1,415
(expe	ense)							
	segment							
inter	-	2	68	75	(46)	(99)		
inco	me				, ,	. ,		
(expe	ense)							
Segn	nent							
net inter	est <sup>3</sup>	2	110	115	99	63	1,343	1,415
inco								
	cated							
_	ision							
for								
loan			3	13	(7)	(52)	74	168
and								
lease								
losse	es							

Noninterest income 424 Intersegment	427	189	184	(115)	(81)	933	1,046
net referral fees		7	10	(36)	(61)		
(expense) Noninterest expense Amortization	292	164	156	372	387	1,528	1,469
of 14 intangibles	15				1	23	27
Allocated corporate7 expenses Income	14	30	26	(374)	(341)		
(loss) before 87 income taxes	108	109	114	(43)	(74)	651	797
Provision (benefit) for 29 income taxes	37	41	43	(71)	(90)	173	221
Segment net \$ 58 income (loss)	\$ 71	\$ 68	\$ 71	\$ 28	\$ 16	\$ 478	\$ 576
Identifiable assets \$ 3,015 (period end)	\$ 3,164	\$ 11,972	\$ 10,024	\$ 51,691	\$ 48,876	\$ 188,012	\$ 183,392

<sup>(1)</sup> Includes financial data from subsidiaries below the quantitative and qualitative thresholds requiring disclosure.

BB&T Corporation Reportable Segments Six Months Ended June 30, 2014 and 2013

Commun Banking	nity		Residential Mortgage Banking		l Services	Specialized Lending	
2014	2013	2014	2013	2014	2013	2014	2013
	s in millio	ns)					
Net interest income (expense)	\$ 849	\$ 753	\$ 799	\$ 409	\$ 415	\$ 281	\$ 352
Net intersegment interest 598 income (expense) Segment	692	(501)	(502)	(77)	(79)	(68)	(62)
net 1,452 interest income Allocated provision	1,541	252	297	332	336	213	290
for loan 51 and lease losses	225	(21)	23	104	109	22	79
Noninterest income Intersegment net	597	128	312	1	3	100	106
referral 55 fees (expense)	105	1					
Noninterest expense Amortization	870	292	176	57	54	103	128
of 16 intangibles Allocated	19					2	3
corpora <b>t</b> 68	520	42	33	14	15	29	32
expenses Income 692 (loss) before income	609	68	377	158	161	157	154

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taxes Provision (benefit) for 253 income	222	26	143	60	62	38	36
taxes Segment net \$439 income (loss)	\$ 387	\$ 42	\$ 234	\$ 98	\$ 99	\$ 119	\$ 118
Identifiable assets \$54,707 (period end)	\$ 55,789	\$ 36,448	\$ 36,912	\$ 12,513	\$ 11,188	\$ 17,666	\$ 17,439

Incurona	ce Services	Financia	Corviges	Other, T	reasury porate (1)	Total BB&T Corporation	
2014	2013	2014	2013	2014	2013	2014	2013
(Dollars	in millions	)					
Net							
interest income 1	\$ 1	\$ 82	\$ 75	\$ 310	\$ 346	\$ 2,690	\$ 2,837
(expense) Net							
intersegment interest 3	3	134	155	(89)	(207)		
income	J	131	155	(0))	(207)		
(expense) Segment							
net 4	4	216	230	221	139	2,690	2,837
interest							
Allocated provision							
for				(2.5)	(10)	101	4.40
loan and		3	22	(25)	(18)	134	440
lease losses							
Noninterest	793	366	360	(217)	(124)	1,844	2,047
income Intersegment	,,,,	200	200	(217)	(12.)	1,011	2,017
net		10	10	(60)	(100)		
referral fees		13	18	(69)	(123)		
(expense)							
Noninterest 612 expense	580	313	308	740	740	2,908	2,856
27	30	1	1		1	46	54

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Amortization of intangibles Allocated corpora&4	29	60	50	(747)	(679)		
expenses Income (loss)							
before 186 income	158	218	227	(33)	(152)	1,446	1,534
taxes Provision (benefit)							
for 53 income	52	82	85	(122)	102	390	702
segment net							
income 133 (loss)	\$ 106	\$ 136	\$ 142	\$ 89	\$ (254)	\$ 1,056	\$ 832
Identifiable assets (period end)	\$ 3,164	\$ 11,972	\$ 10,024	\$ 51,691	\$ 48,876	\$ 188,012	\$ 183,392

<sup>(1)</sup> Includes financial data from subsidiaries below the quantitative and qualitative thresholds requiring disclosure.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

BB&T is a financial holding company organized under the laws of North Carolina. BB&T conducts operations through its principal bank subsidiary, Branch Bank, and its nonbank subsidiaries.

#### Forward-Looking Statements

This Quarterly Report on Form 10-Q contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, regarding the financial condition, results of operations, business plans and the future performance of BB&T that are based on the beliefs and assumptions of the management of BB&T and the information available to management at the time that these disclosures were prepared. Words such as "anticipates," "believes," "estimates," "expects," "forecasts," "intends," "plans," "projects," "may," "will," "should," "could," and other similar expressi intended to identify these forward-looking statements. Such statements are subject to factors that could cause actual results to differ materially from anticipated results. Such factors include, but are not limited to, the following:

general economic or business conditions, either nationally or regionally, may be less favorable than expected, resulting in, among other things, a deterioration in credit quality and/or a reduced demand for credit, insurance or other services;

disruptions to the credit and financial markets, either nationally or globally, including the impact of a downgrade of ·U.S. government obligations by one of the credit ratings agencies and the adverse effects of the ongoing sovereign debt crisis in Europe;

changes in the interest rate environment and cash flow reassessments may reduce NIM and/or the volumes and values of loans made or held as well as the value of other financial assets held;

competitive pressures among depository and other financial institutions may increase significantly;

legislative, regulatory or accounting changes, including changes resulting from the adoption and implementation of the Dodd-Frank Act may adversely affect the businesses in which BB&T is engaged;

local, state or federal taxing authorities may take tax positions that are adverse to BB&T;

a reduction may occur in BB&T's credit ratings;

adverse changes may occur in the securities markets;

competitors of BB&T may have greater financial resources and develop products that enable them to compete more successfully than BB&T and may be subject to different regulatory standards than BB&T;

natural or other disasters could have an adverse effect on BB&T in that such events could materially disrupt BB&T's operations or the ability or willingness of BB&T's customers to access the financial services BB&T offers;

costs or difficulties related to the integration of the businesses of BB&T and its merger partners may be greater than expected;

expected cost savings or revenue growth associated with completed mergers and acquisitions may not be fully realized or realized within the expected time frames;

deposit attrition, customer loss and/or revenue loss following completed mergers and acquisitions may be greater than expected;

cyber-security risks, including "denial of service," "hacking" and "identity theft," that could adversely affect our business and financial performance, or our reputation; and

failure to implement part or all of the Company's new ERP system could result in impairment charges that adversely impact BB&T's financial condition and results of operations and could result in significant additional costs to BB&T. 45

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These and other risk factors are more fully described in this report and in BB&T's Annual Report on Form 10-K for the year ended December 31, 2013 under the sections entitled "Item 1A. Risk Factors" and from time to time, in other filings with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this report. Actual results may differ materially from those expressed in or implied by any forward-looking statements. Except to the extent required by applicable law or regulation, BB&T undertakes no obligation to revise or update publicly any forward-looking statements for any reason.

#### Regulatory Considerations

BB&T and its affiliates are subject to numerous examinations by federal and state banking regulators, as well as the SEC, FINRA, and various state insurance and securities regulators. BB&T has from time to time received requests for information from regulatory authorities in various states, including state insurance commissions and state attorneys general, securities regulators and other regulatory authorities, concerning their business practices. Such requests are considered incidental to the normal conduct of business. Refer to BB&T's Annual Report on Form 10-K for the year ended December 31, 2013 for additional disclosures with respect to laws and regulations affecting BB&T.

## Enhanced Prudential Standards for Bank Holding Companies and Foreign Banking

The FRB has adopted amendments to Regulation YY to implement certain components of the enhanced prudential standards required to be established under Section 165 of the Dodd-Frank Act. The enhanced prudential standards include risk-based and leverage capital requirements, liquidity standards, requirements for overall risk management, stress-test requirements, and a 15-to-1 debt-to-equity limit for companies that the Financial Stability Oversight Counsel has determined pose a grave threat to financial stability. The amendments also establish risk-committee requirements and capital stress-testing requirements for certain BHCs and foreign banking organizations with total consolidated assets of \$10 billion or more. The amendments became effective on June 1, 2014, and BB&T is on schedule to comply with all subsections of subpart D by the end of 2014.

#### Foreign Account Tax Compliance Act and Conforming Regulations

In May 2014, the IRS issued Notice 2014-33 (the "Notice") regarding the Foreign Account Tax Compliance Act and its related withholding provisions. The Notice announces that calendar years 2014 and 2015 will be regarded as a transition period for purposes of IRS enforcement and administration with respect to the implementation of FATCA by withholding agents, foreign financial institutions and other entities with IRC chapter 4 responsibilities. The Notice also announces the IRS's intention to further amend the regulations under Sections 1441, 1442, 1471, and 1472 of the IRC. Prior to the IRS issuing these amendments, taxpayers may rely on the provisions of the Notice regarding the proposed amendments to the regulations. The transition period and other guidance described in the Notice are intended to facilitate an orderly transition for withholding agent and foreign financial institution compliance with FATCA's requirements and respond to comments regarding certain aspects of the regulations under chapters 3 and 4 of the IRC. BB&T expects to be in compliance with FATCA and its related provisions by the applicable effective dates.

## Critical Accounting Policies

The accounting and reporting policies of BB&T are in accordance with GAAP and conform to the accounting and reporting guidelines prescribed by bank regulatory authorities. BB&T's financial position and results of operations are affected by management's application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues and expenses. Different assumptions in the application of these policies could result in material changes in the consolidated financial position and/or consolidated results of operations and related disclosures. The more critical accounting and reporting policies include accounting for the ACL, determining fair value of financial instruments, intangible assets, costs and benefit obligations associated with pension and postretirement benefit plans, and income taxes. Understanding BB&T's accounting policies is fundamental to understanding the consolidated financial position and consolidated results of operations. Accordingly, the critical accounting policies are discussed in detail in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in BB&T's Annual Report on Form 10-K for the year ended December 31, 2013. Significant accounting policies and changes in accounting principles and effects of new accounting pronouncements are discussed in detail in Note 1 in the "Notes to Consolidated Financial Statements" in BB&T's Annual Report on Form 10-K for the year ended December 31, 2013. There have been no changes to the significant accounting policies during 2014. Additional disclosures regarding the effects of new accounting pronouncements are included in Note 1 "Basis of Presentation" included herein.

## <u>Table of Contents</u> *Executive Summary*

Consolidated net income available to common shareholders for the second quarter of 2014 was \$425 million, a decrease of \$122 million compared to the same quarter of 2013. Financial results for the second quarter were negatively impacted by after-tax adjustments totaling \$88 million, or \$0.12 per diluted share, that were recorded in connection with the identification of potential exposures related to FHA-insured residential mortgage loans originated by BB&T, and in connection with certain new information that impacted a previously recorded income tax reserve. These adjustments are more fully described below.

In June 2014, BB&T was notified that its FHA-insured loan origination process would be the subject of an audit survey by the HUD-OIG. While there are no findings at this time, in light of announcements made by other financial institutions related to the outcomes of similar audits and related matters and after further review of the exposure, an \$85 million reserve was established, which had a \$53 million negative impact on BB&T's after-tax results of operations.

In the second quarter of 2014, BB&T also recognized a \$33 million adjustment related to its indemnification reserves for mortgage loans sold, which represents an increase in estimated losses that may be incurred on FHA-insured mortgage loans that have not yet defaulted. This adjustment had a \$21 million negative impact on BB&T's after-tax results of operations.

In June 2014, BB&T was also notified of a change in the Internal Revenue Service's stance related to an income tax position currently under examination. As a result, BB&T recognized a \$14 million income tax adjustment in the second quarter of 2014.

On a diluted per common share basis, earnings for the second quarter of 2014 were \$0.58, compared to \$0.77 for the same period in 2013. Excluding the impact of the previously described adjustments, diluted earnings per share for the second quarter of 2014 were \$0.70. BB&T's results of operations for the second quarter of 2014 produced an annualized return on average assets of 1.04%, an annualized return on average risk-weighted assets of 1.37%, and an annualized return on average common shareholders' equity of 8.03%, compared to prior year ratios of 1.27%, 1.68% and 11.39%, respectively.

Total revenues, which include net interest income on a FTE basis and noninterest income, were \$2.3 billion for the second quarter of 2014, a decrease of \$187 million compared to the second quarter of 2013. The decrease in total revenues included a \$74 million decrease in FTE net interest income and a \$113 million decrease in noninterest income. The decrease in FTE net interest income reflects a \$108 million decrease in interest income, which primarily reflects lower yields on new loans, the continued runoff of higher yielding covered loans, and the sale of a consumer lending subsidiary during the fourth quarter of 2013. The decrease in interest income was partially offset by a \$34 million decrease in funding costs compared to the same quarter of the prior year. NIM was 3.43%, down 27 basis

points compared to the second quarter of 2013. The decrease in noninterest income reflects declines in mortgage banking income, net securities gains and other income totaling \$82 million, \$23 million, and \$11 million, respectively. The decrease in mortgage banking income reflects a decline in the volume of residential mortgage loan production and sales and tighter margins. The decrease in net securities gains reflects gains in the earlier quarter that totaled \$23 million. The \$11 million decrease in other income primarily reflects increased write-downs on affordable housing investments and decreased income from assets related to certain post-employment benefits, which is offset in personnel expense.

The provision for credit losses, excluding covered loans, declined \$96 million, or 53.6%, compared to the second quarter of 2013, due to improved credit quality. Net charge-offs, excluding covered loans, for the second quarter of 2014 were \$98 million lower than the earlier quarter, a decline of 45.6%. Excluding the reserve for unfunded lending commitments, the reserve release was \$39 million for the second quarter of 2014, compared to \$61 million in the earlier quarter. Management currently expects minimal reserve release, if any, in the third quarter of 2014 and none thereafter unless credit improves substantially.

Noninterest expense was \$1.6 billion for the second quarter of 2014, an increase of \$55 million compared to the second quarter of 2013. This increase reflects the impact of \$118 million in adjustments related to the previously described FHA-insured loan exposures, which were partially offset by decreases in personnel expense, merger-related and restructuring charges and professional services totaling \$35 million, \$14 million and \$13 million, respectively.

The provision for income taxes was \$173 million for the second quarter of 2014, compared to \$221 million for the same quarter of the prior year. This produced an effective tax rate for the second quarter of 2014 of 26.6%, compared to 27.7% for the earlier quarter. The decrease in the effective tax rate primarily reflects a higher level of federal tax credits and permanent tax differences relative to pre-tax earnings, which was partially offset by the tax charge previously mentioned.

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NPAs, excluding covered foreclosed real estate, decreased \$70 million compared to March 31, 2014, reflecting declines in NPLs and foreclosed property totaling \$62 million and \$8 million, respectively. At June 30, 2014, nonperforming loans and leases represented 0.70% of total loans and leases, excluding covered assets, compared to 0.78% at March 31, 2014.

Average loans held for investment for the second quarter of 2014 totaled \$117.1 billion, an increase of \$2.1 billion, or 7.2% on an annualized basis, compared to the first quarter of 2014. This increase was driven by growth in the commercial and industrial, sales finance and other lending subsidiaries portfolios of \$962 million, \$600 million and \$317 million, respectively. Growth in average loans held for investment was negatively impacted by continued runoff in the covered loan portfolio of \$135 million, or 28.9% on an annualized basis.

Average deposits for the second quarter of 2014 totaled \$129.6 billion, an increase of \$3.9 billion, or an annualized 12.4%, compared to the first quarter of 2014. Deposit mix remained relatively stable, with average noninterest-bearing deposits increasing slightly to 28.3% of total average deposits for the second quarter of 2014, compared to 28.2% for the prior quarter. The cost of interest-bearing deposits was 0.26% for the second quarter of 2014, a decrease of one basis point from the prior quarter.

Total shareholders' equity increased \$1.2 billion compared to December 31, 2013. This increase was primarily driven by net income of \$1.1 billion, net proceeds related to the issuance of equity awards totaling \$248 million, and a net change in AOCI that totaled \$187 million, which primarily reflects a net increase in unrealized gains on AFS securities. These increases were partially offset by common and preferred dividends totaling \$336 million and \$74 million, respectively.

The Tier 1 common ratio, Tier 1 risk-based capital and total risk-based capital ratios were 10.2%, 12.0% and 14.3% at June 30, 2014, respectively. These risk-based capital ratios remain well above regulatory standards for well-capitalized banks. As of June 30, 2014, the Tier 1 common equity ratio was not required by the regulators and, therefore, was considered a non-GAAP measure. Refer to the section titled "Capital" herein for a discussion of how BB&T calculates and uses this measure in the evaluation of the Company.

BB&T completed the acquisition of 21 retail branches in Texas during the second quarter of 2014, which resulted in the addition of \$1.2 billion in deposits and \$112 million in loans.

Refer to BB&T's Annual Report on Form 10-K for the year ended December 31, 2013 for additional information with respect to BB&T's recent accomplishments and significant challenges.

## <u>Table of Contents</u> Analysis Of Results Of Operations

The following table sets forth selected financial ratios for the last five calendar quarters.

Table 1
Annualized Performance Measures

#### **Three Months Ended (1) (2)** 6/30/14 3/31/14 12/31/13 9/30/13 6/30/13 Rate of return on: 1.29 % 1.30 % 0.68 % 1.27 % Average common 8.03 9.87 shareholders 10.85 5.44 11.39 equity NIM 3.43 3.52 3.56 3.68 3.70

Includes the impact of after-tax adjustments totaling \$88 million that were recorded in connection with the previously described

- (1) FHA-insured loan exposures and new information that impacted a previously recorded income tax reserve.
  - Includes the impact of an adjustment for uncertain income tax positions of \$235 million related to a ruling issued by the U.S. Court of
- (2) Federal Claims on September 20, 2013 regarding the IRS's disallowance of tax deductions and foreign tax credits taken in connection with a financing transaction entered into by BB&T in 2002.

Consolidated net income available to common shareholders for the first six months of 2014 totaled \$926 million, compared to \$757 million earned during the corresponding period of the prior year. Financial results for the first six months of 2014 were negatively impacted by the previously described after-tax adjustments totaling \$88 million, while the financial results for the corresponding period of the prior year were negatively impacted by an adjustment to the provision for income taxes totaling \$281 million. On a diluted per common share basis, earnings for the first six months of 2014 were \$1.27, compared to \$1.06 earned during the first six months of 2013.

#### Net Interest Income and NIM

Second Quarter 2014 compared to Second Quarter 2013

Net interest income on a FTE basis was \$1.4 billion for the second quarter of 2014, a decrease of 5.1% compared to the same period in 2013. The decrease in net interest income was driven by a \$108 million decrease in interest income, partially offset by a \$34 million decrease in funding costs compared to the same quarter of the prior year. Average earning assets for the second quarter of 2014 increased \$3.9 billion, or 2.5%, compared to the same period of 2013, while average interest-bearing liabilities decreased \$1.7 billion, or 1.4%. The NIM was 3.43% for the second quarter of 2014, compared to 3.70% for the same period of 2013. The 27 basis point decline in the NIM was primarily driven by lower earning asset yields and continued runoff of covered assets, partially offset by improved funding costs.

The annualized FTE yield on the average securities portfolio for the second quarter of 2014 was 2.43%, which was six basis points lower than the earlier period.

The annualized FTE yield for the total loan portfolio for the second quarter of 2014 was 4.45%, compared to 4.90% in the second quarter of 2013. The decrease in the FTE yield on the total loan portfolio was primarily driven by lower yields on new loans, the continued runoff of higher yielding covered loans, and the sale of a consumer lending subsidiary during the fourth quarter of 2013.

The annualized cost of interest-bearing deposits for the second quarter of 2014 was 0.26%, compared to 0.32% for the same period in the prior year. This decrease was driven by a 20 basis point improvement in the cost of certificates and other time deposits and an improvement in deposit mix.

For the second quarter of 2014, the average annualized FTE rate paid on short-term borrowings was 0.16%, compared to 0.18% during the second quarter of 2013. The average annualized rate paid on long-term debt for the second quarter of 2014 was 2.38%, compared to 3.23% for the same period in 2013. This decrease was primarily the result of lower rates on new issues during the last twelve months.

Management expects NIM to decrease by approximately five to ten basis points during the third quarter of 2014, mainly due to covered asset runoff. Net interest income for the third quarter of 2014 is expected to be relatively flat compared to the current quarter.

Six Months of 2014 compared to Six Months of 2013

Net interest income on a FTE basis was \$2.8 billion for the six months ended June 30, 2014, a decrease of \$150 million, or 5.2%, compared to the same period in 2013. The decrease in net interest income reflects a \$223 million decrease in interest income, which was partially offset by a \$73 million decline in funding costs. For the six months ended June 30, 2014, average earning assets increased \$2.9 billion, or 1.8%, compared to the same period of 2013, while average interest-bearing liabilities decreased \$2.7 billion, or 2.2%. The NIM was 3.47% for the six months ended June 30, 2014, compared to 3.73% for the same period of 2013. The 26 basis point decrease in the NIM was due to lower yields on new earning assets and runoff of covered assets, partially offset by lower funding costs.

The annualized FTE yield on the average securities portfolio for the six months ended June 30, 2014 was 2.46%, a decrease of two basis points compared to the annualized yield earned during the same period of 2013.

The annualized FTE yield for the total loan portfolio for the six months ended June 30, 2014 was 4.51%, compared to 4.97% in the corresponding period of 2013. The decrease in the FTE yield on the total loan portfolio was primarily due to lower yields on new loans due to the low interest-rate environment and the runoff of covered loans.

The average annualized cost of interest-bearing deposits for the six months ended June 30, 2014 was 0.26%, compared to 0.34% for the same period in the prior year, reflecting improvements in mix.

For the six months ended June 30, 2014, the average annualized FTE rate paid on short-term borrowings was 0.13%, a five basis point decline from the rate paid for the same period of 2013. The average annualized rate paid on long-term debt for the six months of 2014 was 2.44%, compared to 3.23% for the same period in 2013. The decrease in the average rate paid on long-term debt primarily reflects lower rates on new debt issuances that have occurred over the last twelve months.

The following tables set forth the major components of net interest income and the related annualized yields and rates for the three and six months ended June 30, 2014 compared to the same periods in 2013, as well as the variances between the periods caused by changes in interest rates versus changes in volumes. Changes attributable to the mix of assets and liabilities have been allocated proportionally between the changes due to rate and the changes due to volume.

Table 2-1 FTE Net Interest Income and Rate / Volume Analysis (1) Three Months Ended June 30, 2014 and 2013

	Average Balances (7)		Annualized Yield/Rate		Income/Expense		Increase	Change due to	
	2014	2013	2014	2013	2014	2013	(Decrease)	Rate	Volume
	(Dollars in	millions)							
Assets Total securities, at amortized cost (2) U.S. Treasury GSE MBS issued by GSE States and political	\$ 1,932 5,604 29,627 1,831	\$ 360 4,872 27,803 1,836	1.50 % 2.08 1.97 5.78	0.23 % 2.01 1.97 5.81	\$ 7 29 146 27	\$ 25 138 26	\$ 7 4 8	\$ 4 1	\$ 3 3 8
subdivisions Non-agency MBS Other Covered Total securities Other earning assets (3) Loans and leases, net of unearned income (4)(5)	250 464 948 40,656 1,977	289 466 1,093 36,719 2,626	7.65 1.46 13.56 2.43 1.60	5.57 1.51 12.48 2.49 1.40	4 2 32 247 8	4 1 34 228 9	1 (2) 19 (1)	1 1 3 11 1	(1) (5) 8 (2)
Commercial: Commercial and industrial CRE - income producing	39,397 10,382	38,359 9,864	3.38 3.50	3.67 3.75	332 90	351 92	(19) (2)	(28) (7)	9
properties CRE - construction and development Direct retail lending	2,566 7,666	2,668 15,936	3.57 4.24	3.82 4.67	23 80	26 186	(3) (106)	(2) (16)	(1) (90)
(6) Sales finance Revolving credit Residential	10,028 2,362	8,520 2,268	2.67 8.64	3.25 8.48	67 51	69 48	(2)	(13)	11 2
mortgage (6) Other lending subsidiaries Total loans and	32,421 10,553	23,391 10,407	<ul><li>4.22</li><li>9.26</li></ul>	4.21 10.54	342 244	<ul><li>246</li><li>274</li></ul>	96 (30)	1 (34)	95 4
leases held for investment (excluding covered loans)	115,375	111,413	4.27	4.64	1,229	1,292	(63)	(98)	35
Covered Total loans and leases held for	1,739 117,114	2,858 114,271	16.77 4.46	16.95 4.95	73 1,302	121 1,413	(48) (111)	(1) (99)	(47) (12)

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investment									
LHFS	1,396	3,581	4.21	3.42	15	30	(15)	6	(21)
Total loans and leases Total earning assets Nonearning assets Total assets	118,510	117,852	4.45	4.90	1,317	1,443	(126)	(93)	(33)
	161,143 23,922 185,065	157,197 25,311 \$ 182,508	3.91	4.28	1,572	1,680	(108)	(81)	(27)
Liabilities and Shareholders' Equity Interest-bearing deposits:									
-	18,406	\$ 19,276	0.06	0.08	3	3			
Money market and savings	48,965	48,140	0.14	0.13	18	15	3	3	
Certificates and other time deposits	25,010	28,034	0.64	0.84	39	60	(21)	(15)	(6)
Foreign deposits - interest-bearing Total	584	947	0.08	0.09					
interest-bearing deposits	92,965	96,397	0.26	0.32	60	78	(18)	(12)	(6)
Short-term borrowings	2,962	5,118	0.16	0.18	1	2	(1)		(1)
Long-term debt Total	22,206	18,287	2.38	3.23	133	148	(15)	(43)	28
interest-bearing liabilities	118,133	119,802	0.66	0.76	194	228	(34)	(55)	21
Noninterest-bearing deposits	36,634	33,586							
Other liabilities	6,422	7,331							
Shareholders' equity Total liabilities	23,876	21,789							
	185,065	\$ 182,508							
Average interest rate spread			3.25	% 3.52	%				
NIM/net interest			3.43	% 3.70	% \$ 1,378	\$ 1,452	\$ (74)	\$ (26) \$	(48)
income Taxable-equivalent					•				
adjustment					\$ 35	\$ 37			

<sup>(1)</sup> Yields are stated on a FTE basis assuming tax rates in effect for the periods presented.

<sup>(2)</sup> Total securities include AFS securities and HTM securities.

Includes Federal funds sold, securities purchased under resale agreements or similar arrangements, interest-bearing deposits with banks, trading securities, FHLB stock and other earning assets.

<sup>(4)</sup> Loan fees, which are not material for any of the periods shown, are included for rate calculation purposes.

<sup>(5)</sup> NPLs are included in the average balances.

<sup>(6)</sup> 

During the first quarter of 2014, \$8.3 billion in loans were transferred from direct retail lending to residential mortgage.

(7) Excludes basis adjustments for fair value hedges.

Table 2-2 FTE Net Interest Income and Rate / Volume Analysis (1) Six Months Ended June 30, 2014 and 2013

	Average B	Salances (7)	Annualized Yield/Rate		Income/	Expense	Increase	Change	due to
	2014	2013	2014	2013	2014	2013	(Decrease)	Rate	Volume
	(Dollars in	n millions)							
Assets	`	,							
Total securities, at									
amortized cost (2)									
U.S. Treasury	\$ 1,784	\$ 332	1.50 %	0.23 %	\$ 13	\$	\$ 13	\$ 7	\$ 6
GSE	5,603	4,547	2.08	2.00	58	46	12	2	10
MBS issued by GSE	29,484	28,169	2.01	1.95	296	275	21	9	12
States and political subdivisions	1,832	1,837	5.78	5.80	53	53			
Non-agency MBS	255	294	7.32	5.57	9	8	1	2	(1)
Other	470	472	1.51	1.46	4	3	1	1	
Covered	960	1,109	13.21	12.84	63	71	(8)	2	(10)
Total securities	40,388	36,760	2.46	2.48	496	456	40	23	17
Other earning assets (3)	1,927	2,731	2.43	1.53	23	21	2	9	(7)
Loans and leases, net of									
unearned income $(4)(5)$									
Commercial:									
Commercial and	38,919	38,139	3.40	3.72	657	704	(47)	(61)	14
industrial	36,919	36,139	3.40	3.72	037	704	(47)	(01)	14
CRE - income									
producing	10,338	9,863	3.54	3.79	181	186	(5)	(14)	9
properties									
CRE - construction	2,511	2,733	3.60	3.85	45	52	(7)	(2)	(4)
and development	2,311	2,733	3.00	3.63	43	32	(7)	(3)	(4)
Direct retail lending	8,503	15,847	4.26	4.70	179	370	(191)	(32)	(159)
(6)	0,505	13,647	4.20	4.70	179	370	(191)	(32)	(139)
Sales finance	9,729	8,181	2.75	3.38	133	137	(4)	(28)	24
Revolving credit	2,359	2,273	8.71	8.49	102	96	6	3	3
Residential	31,533	23,504	4.24	4.23	667	497	170	1	169
mortgage (6)	31,333	23,304	7.27	7.23	007	771	170	1	10)
Other lending	10,395	10,198	9.33	10.68	482	541	(59)	(69)	10
subsidiaries	10,575	10,170	7.55	10.00	702	571	(37)	(0)	10
Total loans and									
leases held for									
investment	114,287	110,738	4.31	4.69	2,446	2,583	(137)	(203)	66
(excluding covered									
loans)									
Covered	1,806	2,995	17.74	17.23	159	256	(97)	7	(104)

Total loans and leases held for	116,093	113,733	4.52	5.02	2,605	2,839	(234)	(196)	(38)
investment LHFS	1,354	3,686	4.33	3.35	30	61	(31)	14	(45)
Total loans and	117,447	-							
leases	ŕ	117,419	4.51	4.97	2,635	2,900	(265)	(182)	(83)
Total earning assets Nonearning assets Total assets	159,762 23,977 \$ 183,739	156,910 25,352 \$ 182,262	3.97	4.33	3,154	3,377	(223)	(150)	(73)
Liabilities and Shareholders' Equity Interest-bearing deposits:									
	\$ 18,510	\$ 19,720	0.07	0.09	6	8	(2)	(1)	(1)
Money market and savings	48,866	48,285	0.14	0.14	33	33			
Certificates and other time deposits	23,481	28,481	0.69	0.87	81	123	(42)	(22)	(20)
Foreign deposits - interest-bearing Total	795	668	0.07	0.10					
interest-bearing deposits	91,652	97,154	0.26	0.34	120	164	(44)	(23)	(21)
Short-term borrowings	3,638	4,670	0.13	0.18	2	4	(2)	(1)	(1)
Long-term debt Total	22,318	18,488	2.44	3.23	271	298	(27)	(81)	54
interest-bearing liabilities	117,608	120,312	0.67	0.78	393	466	(73)	(105)	32
Noninterest-bearing deposits	36,017	33,055							
Other liabilities	6,543	7,342							
Shareholders' equity Total liabilities	23,571	21,553							
and shareholders'	\$ 183,739	\$ 182,262							
equity									
Average interest rate spread			3.30	% 3.55	%				
NIM/net interest			2 47	07 2.72	07 ¢ 0.761	¢ 2 01 1	¢ (150)	\$ (AE) 4	(105)
income			5.4/	% 3.13	% \$ 2,761	\$ 2,911	<b>a</b> (130)	\$ (45) \$	\$ (105)
Taxable-equivalent adjustment					\$ 71	\$ 74			

<sup>(1)</sup> Yields are stated on a FTE basis assuming tax rates in effect for the periods presented.

<sup>(2)</sup> Total securities include AFS securities and HTM securities.

<sup>(3)</sup> Includes Federal funds sold, securities purchased under resale agreements or similar arrangements, interest-bearing deposits with banks, trading securities, FHLB stock and other earning assets.

<sup>(4)</sup> Loan fees, which are not material for any of the periods shown, are included for rate calculation purposes.

- (5) NPLs are included in the average balances.
- (6) During the first quarter of 2014, \$8.3 billion in loans were transferred from direct retail lending to residential mortgage.
- (7) Excludes basis adjustments for fair value hedges.

## FDIC Loss Share Receivable and the Net Revenue Impact from Covered Assets

In connection with the Colonial acquisition, Branch Bank entered into loss sharing agreements with the FDIC that outline the terms and conditions under which the FDIC will reimburse Branch Bank for a portion of the losses incurred on certain loans, OREO, investment securities and other assets. Refer to BB&T's Annual Report on Form 10-K for the year ended December 31, 2013 for additional information regarding the loss sharing agreements. The following table presents the carrying amount of assets covered by each loss share agreement:

Table 3
Covered Assets by Loss Share Agreement

	June 30 Comme	, 2014 Single ercial Family	Total
	(Dollar	s in milli	ons)
Loans and leases	\$ 939	\$ 714	\$ 1,653
AFS securities	1,333		1,333
Other assets	63	35	98
Total covered assets	\$ 2,335	\$ 749	\$ 3,084

The commercial loss sharing agreement expires in the third quarter of 2014; however, Branch Bank must reimburse the FDIC for gains and recoveries, net of related expenses, through the third quarter of 2017.

The indemnification related to AFS securities is based upon a stipulated value less any paydowns, redemptions or maturities and totaled approximately \$705 million at June 30, 2014. The securities are carried at fair value, which totaled \$1.3 billion at June 30, 2014. As a result, any decline in fair value down to the stipulated amount would be offset at the applicable loss sharing percentage by reducing the liability to the FDIC should the securities be sold before October 1, 2017. Any further declines below the stipulated amount would not be subject to loss sharing.

The following table provides information related to the carrying amounts and fair values of the components of the FDIC loss share receivable (payable):

Table 4 FDIC Loss Share Receivable (Payable)

June 30, 2014

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December 31, 2013 CarryinFair

Attributable	CarryinFair	CarryinFair
to:	AmountValue	AmountValue

(Dollars	in	millions)
		/

Covered	\$	688	\$	356	\$	843	\$	464
loans	Ψ	000	Ψ		Ψ	0.0	Ψ	
Covered		(576)		(539)		(565)		(521)
securities		(370)		(337)		(303)		(321)
Aggregate								
loss		(120)		(153)		(104)		(131)
calculation								
Total	\$	(8)	\$	(336)	\$	174	\$	(188)

The decrease in the carrying amount attributable to covered loans was due to the receipt of cash from the FDIC and negative accretion due to the credit loss improvement, partially reduced by the offset to the provision for covered loans and the FDIC's share of losses on foreclosed property. The change in the carrying amount attributable to covered securities was due to the offsets to the accretion of the discount and the amount of changes in unrealized gains of covered securities. The change in the carrying amount attributable to the aggregate loss calculation is primarily due to accretion of the expected payment, which is included in "Accretion due to credit loss improvement" below. The fair values were based upon a discounted cash flow methodology that was consistent with the acquisition date methodology. The fair values attributable to covered loans and the aggregate loss calculation change over time due to the receipt of cash from the FDIC, updated credit loss assumptions and the passage of time. The fair value attributable to covered securities was based upon the timing and amount that would be payable to the FDIC should they settle at the current fair value at the conclusion of the loss share agreement.

The cumulative amount related to covered securities recognized through earnings resulted in a liability of \$213 million as of June 30, 2014. Covered securities are classified as AFS and carried at fair market value, and the changes in unrealized gains/losses are offset by the applicable loss share percentage in AOCI, which resulted in a pre-tax liability of \$362 million as of June 30, 2014. BB&T would only owe these amounts to the FDIC if BB&T were to sell these securities prior to the third quarter of 2017. BB&T does not currently intend to dispose of the covered securities.

Following the conclusion of the ten year loss share period in 2019, should actual aggregate losses, excluding securities, be less than an amount determined in accordance with these agreements, BB&T will pay the FDIC a portion of the difference. As of June 30, 2014, BB&T projects that Branch Bank would owe the FDIC approximately \$171 million under the aggregate loss calculation. This liability is expensed over time and BB&T has recognized total expense of \$120 million through June 30, 2014.

The following table provides information related to the income statement impact of covered loans and securities and the FDIC loss sharing receivable/payable. The table excludes all amounts related to other assets acquired and liabilities assumed in the acquisition.

Table 5
Revenue Impact from Covered Assets, Net

Three

	N	hree Ionth nded 0,		une	30,				
	2	014	2	2013	2	014	2	013	
	<b>(</b> ]	Oolla	rs	in mi	lli	ons)			
Interest income-covered loans Interest	\$	73	\$		\$	159	\$	256	
income-covered securities  Total interest		32		34		63		71	
income-covered assets		105		155		222		327	
Provision for covered loans		9		11		16		(14)	
FDIC loss share income, net		(88)		(85)		(172)		(144)	
Adjusted net revenue	\$	26	\$	81	\$	66	\$	169	

FDIC loss share income, net

Offset to provision for \$ (7) \$ (9) \$ (12) \$ 11 covered loans Accretion due to credit loss (70)(139)(66)(133)improvement Accretion for (11)(10)(21)(22)securities Total \$ (88) \$ (85) \$ (172) \$ (144)

Second Quarter 2014 compared to Second Quarter 2013

Interest income on covered loans and securities for the second quarter of 2014 decreased \$50 million compared to the second quarter of 2013, primarily resulting from decreased interest income related to covered loans totaling \$48 million. The decline in interest income relating to covered loans primarily reflects lower average covered loan balances. The yield on covered loans for the second quarter of 2014 was 16.77%, compared to 16.95% in the earlier quarter.

Six Months of 2014 compared to Six Months of 2013

Interest income on covered loans and securities for the six months ended June 30, 2014 decreased \$105 million compared to the six months ended June 30, 2013. This decrease was driven by a 39.7% reduction in the average loan balance for the six months ended June 30, 2014, compared to the same period of the prior year. The yield on covered loans for the six months ended June 30, 2014 was 17.74%, compared to 17.23% in the corresponding period of 2013.

The provision for covered loans was a recovery of \$16 million for the six months ended June 30, 2014, compared to a provision of \$14 million for the same period of the prior year. FDIC loss share income, net was a negative \$172 million for the six months ended June 30, 2014, \$28 million worse than the corresponding period of 2013, which primarily reflects the offset to the improvement in the provision for covered loans.

<u>Table of Contents</u> <u>Provision for Credit Losses</u>

Second Quarter 2014 compared to Second Quarter 2013

The provision for credit losses, excluding covered loans, totaled \$83 million for the second quarter of 2014, a decrease of \$96 million compared to the same period of the prior year. This decrease reflects improvement in loss frequencies related to the CRE – construction and development and income producing properties portfolios, which resulted in provision decreases totaling \$74 million and \$31 million, respectively. The provision for credit losses related to the residential mortgage-government guaranteed portfolio declined \$23 million, primarily the result of an update to loss severity estimates related to certain loans within this portfolio. These decreases were partially offset by a \$39 million increase in the provision for credit losses related to the commercial and industrial portfolio, which primarily reflects a provision release in the earlier quarter.

Net charge-offs, excluding covered loans, were \$98 million lower than the second quarter of 2013. This decrease in net charge-offs was broad-based in nature, with notable declines in net charge-offs related to the commercial and industrial, direct retail lending and CRE-construction and development portfolios that totaled \$30 million, \$23 million and \$22 million, respectively.

Net charge-offs were 0.41% of average loans and leases on an annualized basis (0.40% excluding covered loans) for the second quarter of 2014, compared to 0.74% of average loans and leases (0.75% excluding covered loans) for the same period in 2013. Management expects net charge-offs to remain below the normalized range for net charge-offs (which ranges from 50 to 70 basis points) for the next few quarters.

Six Months of 2014 compared to Six Months of 2013

The provision for credit losses, excluding covered loans, totaled \$150 million for the six months ended June 30, 2014, compared to \$426 million for the same period of 2013. The improvement in the provision for credit losses was broad-based, including decreases in the commercial and industrial, CRE – income producing properties, and residential mortgage-government guaranteed portfolios of \$110 million, \$50 million and \$40 million, respectively. These decreases primarily reflect improvement in loss frequency estimates in these portfolios. The provision related to the reserve for unfunded lending commitments declined \$55 million, which also reflects an improvement in loss frequency estimates.

Net charge-offs, excluding covered loans, for the six months ended June 30, 2014 were \$217 million lower than the comparable period of the prior year. The decrease in net charge-offs was broad based, with significant reductions in the commercial and industrial, direct retail lending, CRE – construction and development and CRE – income producing

properties portfolios totaling \$88 million, \$46 million, \$40 million and \$39 million, respectively. Net charge-offs were 0.48% of average loans and leases on an annualized basis (0.48% excluding covered loans) for the six months ended June 30, 2014 compared to 0.87% of average loans and leases (or 0.86% excluding covered loans) for the same period in 2013.

#### Noninterest Income

Second Quarter 2014 compared to Second Quarter 2013

Noninterest income for the second quarter of 2014 declined \$113 million, or 10.8%, compared to the earlier quarter. This decrease was primarily driven by declines in mortgage banking income, net securities gains and other income totaling \$82 million, \$23 million, and \$11 million, respectively.

The decrease in mortgage banking income reflects a decline in the volume of residential mortgage loan production and sales and tighter margins. The decrease in net securities gains reflects gains in the earlier quarter that totaled \$23 million. The \$11 million decrease in other income primarily reflects increased write-downs on affordable housing investments and decreased income from assets related to certain post-employment benefits, which is offset in personnel expense.

Other categories of noninterest income, including insurance income, service charges on deposits, investment banking and brokerage fees and commissions, bankcard fees and merchant discounts, trust and investment advisory revenues, checkcard fees, income from bank-owned life insurance, and FDIC loss share income, net totaled \$777 million for the three months ended June 30, 2014, compared to \$774 million for the same period of 2013.

Noninterest income is expected to be relatively flat in the third quarter of 2014, which primarily reflects a seasonal decrease in insurance income partially offset by other fee items.

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Six Months of 2014 compared to Six Months of 2013

Noninterest income for the six months ended June 30, 2014 totaled \$1.8 billion, compared to \$2.0 billion for the same period in 2013, a decrease of \$203 million. The change was primarily driven by a decrease in mortgage banking income of \$188 million, which reflects a decline in the volume of residential mortgage loan production and sales and tighter margins. Net securities gains for the six months ended June 30, 2014 totaled \$2 million, compared to \$46 million in the same period of the prior year. FDIC loss share income, net for the first six months of 2014 was \$28 million lower than the same period of the prior year, which primarily reflects the offset related to an improvement in the provision for covered loans. Other income for the first six months of 2014 was \$18 million lower than the same period of the prior year, primarily the result of decreased income from assets related to certain post-employment benefits, which is offset in personnel expense.

Insurance income totaled \$849 million for the six months ended June 30, 2014, an increase of \$58 million compared to the corresponding period of 2013. This increase primarily reflects higher performance-based commission income, the impact of an improved process for estimating certain commission income and firming market conditions for insurance premiums.

Other categories of noninterest income, including service charges on deposits, investment banking and brokerage fees and commissions, bankcard fees and merchant discounts, trust and investment advisory revenues, checkcard fees, and income from bank-owned life insurance totaled \$864 million during the six months ended June 30, 2014, compared with \$847 million for the same period of 2013.

## Noninterest Expense

Second Quarter 2014 compared to Second Quarter 2013

Noninterest expense totaled \$1.6 billion for the second quarter of 2014, an increase of \$55 million compared to the same period of 2013. Other expense, loan-related expense and outside IT services increased by \$79 million, \$37 million and \$10 million, respectively, compared to the earlier quarter. The increases in other expense and loan-related expense primarily reflect the impact of the adjustments related to the previously described FHA-insured loan exposures. The increase in outside IT services is primarily due to work related to various system enhancement and replacement projects.

Personnel expense, merger-related and restructuring charges and professional services expense for the second quarter of 2014 decreased \$35 million, \$14 million and \$13 million, respectively, compared to the same period of the prior year. The decrease in personnel expense reflects a \$30 million decrease in qualified pension plan expense that was

driven by lower amortization of net actuarial losses, and lower post-employment benefits expense, which is offset in other income. Merger-related and restructuring charges were \$14 million lower than the same quarter of the prior year, primarily the result of optimization activities related to the Community Bank that were initiated in the earlier quarter. Professional fees were \$13 million lower than the earlier quarter, which reflects lower legal fees and decreased expenses related to systems and process-related enhancements.

Other categories of noninterest expenses, including occupancy and equipment, software, regulatory charges, amortization of intangibles and foreclosed property expense totaled \$273 million for the current quarter, compared to \$282 million for the same period of 2013.

Management is targeting an efficiency ratio in the 56% range for the fourth quarter of 2014.

Six Months of 2014 compared to Six Months of 2013

Noninterest expenses totaled \$3.0 billion for the six months ended June 30, 2014, an increase of \$44 million, or 1.5%, over the same period of the prior year. Primary drivers for the increase in noninterest expense include higher loan-related expense, outside IT services and other expense, partially offset by declines in personnel expense, professional services, regulatory charges, foreclosed property expense and merger-related and restructuring charges.

Loan-related expense, outside IT services and other expense increased by \$48 million, \$22 million and \$89 million, respectively, compared to the earlier quarter. The increases in other expense and loan-related expense primarily reflect the impact of the adjustments related to the previously described FHA-insured loan exposures. The increase in outside IT services is primarily due to work related to various system enhancement and replacement projects.

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Personnel expense was \$1.6 billion for the six months ended June 30, 2014, a decrease of \$70 million compared to the same period of the prior year, which primarily resulted from a decrease in qualified pension plan expense that was driven by lower amortization of net actuarial losses. Professional services declined \$16 million from the same period of the prior year, which reflects lower legal fees and decreased expenses related to systems and process-related enhancements. Regulatory charges, foreclosed property expense and merger-related and restructuring charges declined \$11 million each. The decline in regulatory charges reflects improved credit quality, and the beneficial impact associated with the issuance of bank notes over the last twelve months. The decline in foreclosed property expense was primarily the result of lower maintenance and repossession expense, which reflects a lower level of foreclosed property. Merger-related and restructuring charges were \$11 million lower than the same period of the prior year, primarily the result of optimization activities undertaken by the Community Bank during the second quarter of 2013.

Other categories of noninterest expense, including occupancy and equipment expense, software expense and amortization of intangibles totaled \$475 million for the six months ended June 30, 2014 compared to \$471 million for the same period of 2013.

#### **Provision for Income Taxes**

Second Quarter 2014 compared to Second Quarter 2013

The provision for income taxes was \$173 million for the second quarter of 2014, compared to \$221 million for the same quarter of the prior year. This produced an effective tax rate for the first quarter of 2014 of 26.6%, compared to 27.7% for the same quarter of the prior year. The decrease in the effective tax rate primarily reflects a higher level of federal tax credits and permanent tax differences relative to pre-tax earnings, which was partially offset by a \$14 million tax charge related to a change in the IRS's stance related to an income tax position currently under examination. Management is expecting an effective tax rate in the approximately 27% range during the second half of 2014.

Six Months of 2014 compared to Six Months of 2013

The provision for income taxes was \$390 million for the six months ended June 30, 2014, compared to \$702 million for the six months 2013. This decrease primarily reflects a \$281 million adjustment to the provision for income taxes in the first quarter of 2013, which related to a ruling issued by the U.S. Tax Court that had implications on positions that BB&T had taken related to a financing transaction in 2002. BB&T's effective income tax rate for the six months ended June 30, 2014 was 27.0%, compared to 45.8% for the same period of the prior year. The decrease in the effective tax rate is primarily due to the adjustment described above.

Refer to Note 9 "Income Taxes" in the "Notes to Consolidated Financial Statements" for a discussion of uncertain tax positions and other tax matters.

## Segment Results

See Note 15 "Operating Segments" in the "Notes to Consolidated Financial Statements" contained herein and BB&T's Annual Report on Form 10-K for the year ended December 31, 2013, for additional disclosures related to BB&T's reportable business segments. Fluctuations in noninterest income and noninterest expense incurred directly by the segments are more fully discussed in the "Noninterest Income" and "Noninterest Expense" sections above.

During January 2014, approximately \$8.3 billion of closed-end, first and second lien position residential mortgage loans were transferred from Community Banking to Residential Mortgage Banking based on a change in how these loans are managed as a result of new qualified mortgage regulations. The following discussion gives retrospective effect to the transfer.

Table 6
BB&T Corporation
Net Income by Reportable Segments

	Three Months Ended June 30,		Six Mor Ended J	
	2014	2013	2014	2013
	(Dolla	rs in m	illions)	
Community Banking	\$ 222	\$ 194	\$ 439	\$ 387
Residential Mortgage Banking	(21)	97	42	234
Dealer Financial Services	63	59	98	99
Specialized Lending	60	68	119	118
Insurance Services	58	71	133	106
Financial Services	68	71	136	142
Other, Treasury and Corporate	28	16	89	(254)
BB&T Corporation	\$ 478	\$ 576	\$ 1,056	\$ 832

Second Quarter 2014 compared to Second Quarter 2013

## **Community Banking**

Community Banking serves individual and business clients by offering a variety of loan and deposit products and other financial services. The segment is primarily responsible for acquiring and maintaining client relationships.

Community Banking net income was \$222 million in the second quarter of 2014, an increase of \$28 million over the earlier quarter. The allocated provision for credit losses decreased \$73 million driven by lower business and consumer loan charge-offs. The \$48 million decrease in noninterest expense was primarily attributable to lower personnel, occupancy and equipment and restructuring expense. Segment net interest income decreased \$37 million, primarily due to lower yields on new loans and lower funding spreads earned on deposits, partially offset by improvements in deposit mix. Intersegment net referral fees decreased \$22 million driven by lower mortgage banking referrals. Allocated corporate expenses increased \$24 million driven by internal business initiatives.

## Residential Mortgage Banking

Residential Mortgage Banking retains and services mortgage loans originated by BB&T as well as those purchased from various correspondent originators. Mortgage loan products include fixed and adjustable-rate government guaranteed and conventional loans for the purpose of constructing, purchasing, or refinancing residential properties. Substantially all of the properties are owner-occupied.

Residential Mortgage Banking generated a net loss of \$21 million in the second quarter of 2014 compared to net income of \$97 million in the earlier quarter. Segment net interest income decreased \$25 million, primarily the result of lower credit spreads on loans. Noninterest income decreased \$83 million driven by lower gains on residential mortgage loan production and sales due to significantly lower mortgage loan originations and tighter pricing due to competitive factors. Noninterest expense increased \$108 million, which primarily reflects the impact of adjustments totaling \$118 million related to the previously described FHA-insured loan exposures. The allocated provision for credit losses was a net recovery of \$1 million in the current quarter compared to a \$30 million provision in the earlier quarter, which reflects an improvement in credit trends compared to the earlier quarter. The provision for income taxes was \$71 million lower than the earlier quarter primarily due to lower pre-tax income.

#### **Dealer Financial Services**

Dealer Financial Services primarily originates loans to consumers for the purchase of automobiles. These loans are originated on an indirect basis through approved franchised and independent automobile dealers throughout BB&T's market area through BB&T Dealer Finance, and on a national basis through Regional Acceptance Corporation. Dealer Financial Services also originates loans for the purchase of recreational and marine vehicles and provides financing and servicing to dealers for their inventories.

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Dealer Financial Services net income was \$63 million in the second quarter of 2014, an increase of \$4 million over the earlier quarter, primarily due to a decrease in the allocated provision for credit losses. The allocated provision for credit losses decreased \$10 million reflecting improved loss frequency in the prime automobile lending portfolio compared to the earlier quarter. Dealer Financial Services grew average loans by \$1.2 billion, or 11.1%, compared to the earlier quarter.

#### **Specialized Lending**

BB&T's Specialized Lending segment consists of businesses that provide specialty finance alternatives to commercial and consumer clients including: commercial finance, mortgage warehouse lending, tax-exempt financing for local governments and special-purpose districts, equipment leasing, full-service commercial mortgage banking, commercial and retail insurance premium finance, dealer-based financing of equipment for consumers and small businesses, and direct consumer finance.

Specialized Lending net income was \$60 million in the second quarter of 2014, a decrease of \$8 million from the earlier quarter. Segment net interest income decreased \$39 million compared to the earlier quarter, which primarily reflects the sale of a consumer lending subsidiary in the fourth quarter of 2013. The sale of this subsidiary also had a beneficial impact on the allocated provision for credit losses, which decreased \$15 million. Noninterest expense decreased \$12 million driven by lower personnel, occupancy and equipment, loan processing and professional services expense. Small ticket consumer finance, equipment finance, governmental finance and commercial mortgage businesses experienced strong growth compared to the earlier quarter.

#### **Insurance Services**

BB&T's insurance agency / brokerage network is the fifth largest in the United States and sixth largest in the world. Insurance Services provides property and casualty, life, and health insurance to business and individual clients. It also provides small business and corporate products, such as workers compensation and professional liability, as well as surety coverage and title insurance. In addition, Insurance Services underwrites a limited amount of property and casualty coverage.

Insurance Services net income was \$58 million in the second quarter of 2014, a decrease of \$13 million compared to the earlier quarter primarily due to higher noninterest expense of \$17 million driven by higher salary and performance-based incentives.

#### Financial Services

Financial Services provides personal trust administration, estate planning, investment counseling, wealth management, asset management, employee benefits services, corporate banking and corporate trust services to individuals, corporations, institutions, foundations and government entities. In addition, Financial Services offers clients investment alternatives, including discount brokerage services, equities, fixed-rate and variable-rate annuities, mutual funds and governmental and municipal bonds through BB&T Investment Services, Inc. The segment also includes BB&T Securities, a full-service brokerage and investment banking firm, the Corporate Banking Division, which originates and services large corporate relationships, syndicated lending relationships, and client derivatives, and BB&T Capital Partners, which manages the company's SBIC private equity investments.

Financial Services net income was \$68 million in the second quarter of 2014, a decrease of \$3 million from the earlier quarter. Segment net interest income decreased \$5 million, primarily due to lower credit spreads on loans and funding spreads on deposits. Noninterest expense increased \$8 million compared to the earlier quarter, driven by higher occupancy and equipment, professional services, sub-advisory fee, and litigation-related expense. The allocated provision for credit losses decreased \$10 million, reflecting improved loss frequency in the large corporate loan portfolio as the result of improved credit metrics. Financial Services continues to generate significant loan growth, with Corporate Banking's average loan balances increasing \$1.7 billion, or 22.9%, over the earlier quarter while BB&T Wealth's average loan balances increased \$195 million, or 22.2%.

## Other, Treasury & Corporate

Net income in Other, Treasury & Corporate can vary due to the changing needs of the Company, including the size of the investment portfolio, the need for wholesale funding, and income received from derivatives used to hedge the balance sheet.

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In the second quarter of 2014, Other, Treasury & Corporate generated net income of \$28 million, an increase of \$12 million over the earlier quarter. Segment net interest income increased \$36 million primarily due to an increase in the size of the investment portfolio and lower corporate borrowing costs. Intersegment net referral fee expense decreased \$25 million as the result of a lower level of mortgage banking referral income that was allocated to both the Community Banking and Financial Services segments. Allocated corporate expenses decreased \$33 million compared to the earlier quarter. The allocated provision for credit losses was a net recovery of \$7 million in the current quarter compared to a net recovery of \$52 million in the earlier quarter, which primarily reflects a reduction in the unallocated allowance for credit losses in the earlier quarter based on continued improvement in credit trends. Noninterest income decreased \$34 million primarily due to lower securities gains in the investment portfolio, lower FDIC loss share income and increased write-downs on affordable housing investments.

Six Months of 2014 compared to Six Months of 2013

Community Banking net income was \$439 million for the six months ended June 30, 2014, compared to \$387 million in the same period of the prior year. The allocated provision for credit losses decreased \$174 million driven by lower business and consumer loan charge-offs. The \$79 million decrease in noninterest expense was primarily attributable to lower personnel, occupancy and equipment, restructuring, and regulatory expense. Segment net interest income decreased \$89 million, primarily due to lower yields on new loans and lower funding spreads earned on deposits, partially offset by loan and noninterest-bearing deposit growth. Intersegment net referral fees decreased \$50 million driven by lower mortgage banking referrals. Allocated corporate expenses increased \$48 million driven by internal business initiatives.

Residential Mortgage Banking generated net income of \$42 million for the six months ended June 30, 2014, compared to \$234 million in the same period of the prior year. Segment net interest income decreased \$45 million, primarily the result of lower average balances in the LHFS portfolio, partially offset by higher credit spreads. Noninterest income decreased \$184 million driven by lower gains on residential mortgage loan production and sales due to significantly lower mortgage loan originations and tighter pricing due to competitive factors. The decrease in noninterest income was partially offset by an increase in net servicing income of \$26 million, primarily due to slower prepayment speeds and a \$7.7 billion, or 9.6%, increase in in the investor-owned servicing portfolio. Noninterest expense increased \$116 million, which primarily reflects the impact of adjustments totaling \$118 million related to the previously described FHA-insured loan exposures. The allocated provision for credit losses was a net recovery of \$21 million in the first six months of 2014 compared to a \$23 million provision in the same period of the prior year, which reflects lower charge-offs and an improvement in credit trends. The provision for income taxes decreased \$117 million, primarily due to lower pre-tax income.

Dealer Financial Services net income was \$98 million for the six months ended June 30, 2014, compared to \$99 million in the same period of the prior year. Segment net interest income decreased \$4 million, primarily due to lower credit spreads on loans. The allocated provision for credit losses decreased \$5 million reflecting improved loss frequency in the prime automobile lending portfolio. Dealer Financial Services grew average loans by \$1.2 billion, or 11.7%, compared to the same period of the prior year.

Specialized Lending net income was \$119 million for the first six months of 2014, compared to \$118 million in the same period of the prior year. Segment net interest income decreased \$77 million compared to the same period in the prior year, which primarily reflects the sale of a consumer lending subsidiary in the fourth quarter of 2013. The sale of this subsidiary also had a beneficial impact on the allocated provision for credit losses, which decreased \$57 million. This decrease was also partially attributable to recoveries in the commercial finance portfolio in the current period. Noninterest expense decreased \$25 million driven by lower personnel, occupancy and equipment, loan processing and professional services expense. Small ticket consumer finance, equipment finance, and commercial finance experienced strong growth compared to the same period of the prior year.

Insurance Services net income was \$133 million for the first six months of 2014, compared to \$106 million in the same period of the prior year. Insurance Service's noninterest income increased \$62 million, primarily due to higher performance-based commissions, increased commissions on certain new and renewal business and an increase in employee benefit commissions of \$19 million due to a refinement to the process used to estimate commission income on certain policies invoiced by the insurance carrier but not yet received by BB&T. Noninterest expense increased \$32 million driven by higher salaries, performance-based incentives, and business referral expense.

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Financial Services net income was \$136 million for the first six months of 2014, compared to \$142 million in the same period in the prior year. Segment net interest income decreased \$14 million, primarily due to lower credit spreads on loans and funding spreads on deposits, partially offset by loan and deposit growth. Allocated corporate expenses increased \$10 million driven by internal business initiatives. The allocated provision for credit losses decreased \$19 million, reflecting improved loss frequency in the large corporate loan portfolio as the result of improved credit metrics. Financial Services continues to generate significant loan growth, with Corporate Banking's average loan balances increasing \$1.5 billion, or 20.4%, compared to the same period in the prior year, while BB&T Wealth's average loan balances increased \$177 million, or 20.9%. BB&T Wealth also grew transaction account balances by \$337 million, or 14.6%, and money market and savings balances by \$483 million, or 8.0%, compared to the same period in the prior year.

Other, Treasury & Corporate net income was \$89 million for the first six months of 2014, compared to a net loss of \$254 million in the same period of the prior year. Results in the prior year include a \$281 million adjustment to the income tax provision as previously described. Segment net interest income increased \$82 million, primarily due to lower funding credits on deposits allocated to the Community Banking and Financial Services and lower corporate borrowing costs, partially offset by runoff in the covered loan portfolio. The credit for allocated corporate expenses increased \$68 million compared to the prior year related to investments in application systems and internal business initiatives allocated to the other segments. Intersegment net referral fee expense decreased \$54 million as the result of a lower level of mortgage banking referral income that was allocated to both the Community Banking and Financial Services segments. Noninterest income decreased \$93 million primarily due to lower securities gains in the investment portfolio and lower FDIC loss share income.

#### Analysis Of Financial Condition

#### **Investment Activities**

The total securities portfolio was \$41.4 billion at June 30, 2014, an increase of \$1.2 billion, compared with December 31, 2013. As of June 30, 2014, the securities portfolio included \$20.9 billion of AFS securities (at fair value) and \$20.4 billion of HTM securities (at amortized cost).

The effective duration of the securities portfolio decreased to 4.7 years at June 30, 2014, compared to 5.5 years at December 31, 2013, primarily the result of lower interest rates. The duration of the securities portfolio excludes equity securities, auction rate securities and certain non-agency residential MBS that were acquired in the Colonial acquisition.

See Note 3 "Securities" in the "Notes to Consolidated Financial Statements" herein for additional disclosures related to BB&T's evaluation of securities for OTTI.

#### **Lending Activities**

Average loans held for investment for the second quarter of 2014 increased \$2.1 billion, or an annualized 7.2%, compared to the prior quarter. The increase in average loans held for investment was primarily driven by growth in the commercial and industrial, sales finance and other lending subsidiaries portfolios of \$962 million, \$600 million and \$317 million, respectively. Growth in average loans held for investment was negatively impacted by continued runoff in the covered loan portfolio of \$135 million, or 28.9% on an annualized basis.

Management expects that average loan growth during the second half of 2014 will range from 3% to 5%, with stronger growth during the third quarter of 2014.

The following table presents the composition of average loans and leases:

Table 7
Composition of Average Loans and Leases

	For the Three Months Ended										
	6/30/14	3/31/14	12/31/13	9/30/13	6/30/13						
(Dollars in millions)											
Commercial:											
Commercial and industrial	\$ 39,397	\$ 38,435	\$ 38,101	\$ 38,446	\$ 38,359						
CRE - income producing properties	10,382	10,293	10,031	9,907	9,864						
CRE - construction and development	2,566	2,454	2,433	2,459	2,668						
Direct retail lending	7,666	9,349	15,998	16,112	15,936						
Sales finance	10,028	9,428	9,262	8,992	8,520						
Revolving credit	2,362	2,357	2,357	2,308	2,268						
Residential mortgage	32,421	30,635	23,979	23,403	23,391						
Other lending subsidiaries	10,553	10,236	10,448	11,018	10,407						
Total average loans and leases held for	•										
investment (excluding covered loans)	115,375	113,187	112,609	112,645	111,413						
Covered	1,739	1,874	2,186	2,502	2,858						
Total average loans and leases held for	•										
investment	117,114	115,061	114,795	115,147	114,271						
LHFS	1,396	1,311	2,206	3,118	3,581						
Total average loans and leases	\$ 118,510	\$ 116,372	\$ 117,001	\$ 118,265	\$ 117,852						

Average residential mortgage loans increased \$1.8 billion, and average direct retail lending loans decreased \$1.7 billion compared to the prior quarter. The impact of the transfer of approximately \$8.3 billion of closed-end, first and second lien position, residential mortgage loans in January 2014 from the direct retail lending portfolio to the residential mortgage lending portfolio was only partially reflected in average loan balances for the first quarter due to the timing of the transfer. Adjusted for the estimated impact of this transfer, average direct retail loans were up approximately 8% annualized and average residential mortgage loans were essentially flat compared to the prior quarter. This transfer was completed in order to facilitate compliance with a series of new rules related to mortgage servicing associated with first and second lien position mortgages collateralized by real estate.

Average commercial and industrial loans increased \$962 million, or an annualized 10.0%, compared to the prior quarter, driven by growth in middle-market corporate and mortgage warehouse lending. The CRE – construction and development and CRE – income producing properties portfolios reported annualized growth rates of 18.3% and 3.5%, respectively. The average sales finance portfolio increased \$600 million, or 25.5% annualized, based on continued strength in the prime automobile lending market.

Average other lending subsidiaries loans increased \$317 million, or 12.4% annualized, compared to the prior quarter. This increase was driven by growth in the small ticket consumer finance portfolio, which totaled \$186 million, or

26.0% on an annualized basis, along with growth in the insurance premium finance and non-prime automobile finance portfolios of \$50 million and \$43 million, respectively.

## Asset Quality

The following discussion excludes assets covered by FDIC loss sharing agreements that provide for reimbursement to BB&T for the majority of losses incurred on those assets. Covered loans, which are considered performing due to the application of the expected cash flows method, were \$1.7 billion and \$2.0 billion at June 30, 2014 and December 31, 2013, respectively. Covered foreclosed real estate totaled \$56 million and \$121 million at June 30, 2014 and December 31, 2013, respectively.

Asset quality continued to improve during the second quarter of 2014. NPAs, which include foreclosed real estate, repossessions, NPLs and nonperforming TDRs, totaled \$916 million at June 30, 2014, compared to \$1.1 billion at December 31, 2013. The decrease in NPAs included declines in nonperforming loans and leases and foreclosed property of \$94 million and \$43 million, respectively. NPAs have decreased for 17 consecutive quarters and are at their lowest level since December 31, 2007. NPAs as a percentage of loans and leases plus foreclosed property were 0.76% at June 30, 2014, compared with 0.91% at December 31, 2013. Management expects NPAs to decline modestly in the third quarter of 2014.

The following table presents activity in NPAs:

# Table 8 Rollforward of NPAs

Six Months Ended June 30, 2014 2013

# (Dollars in millions)

	/	
Beginning balance \$	1,053	\$ 1,536
New NPAs	656	914
Advances		
and	40	95
principal	40	93
increases		
Disposals		
of	(250)	(275)
foreclosed	(== =)	(=, = )
assets		
Disposals	(110)	(203)
of NPLs (1)		
Charge-offs and losses	(157)	(329)
Payments	(212)	(345)
Transfers to	(212)	(373)
performing	(114)	(117)
status	(111)	(117)
Other, net	10	
Fnding	016	ф <b>1 27</b> С
balance \$	916	\$ 1,276

Includes charge-offs and losses recorded upon sale of \$20 (1) million and \$45 million for the six months ended June 30, 2014 and 2013, respectively.

Table 9 and Table 10 summarize asset quality information for the last five quarters. As more fully described below, the information has been adjusted to exclude past due covered loans and government guaranteed GNMA mortgage loans:

In accordance with regulatory reporting standards, covered loans that are contractually past due are recorded as past due and still accruing based on the number of days past due. However, due to the application of the accretion method, BB&T has concluded that it is appropriate to adjust Table 9 to exclude covered loans in summarizing total loans 90 days or more past due and still accruing and total loans 30-89 days past due and still accruing.

BB&T has also concluded that the inclusion of covered loans in certain asset quality ratios summarized in Table 10 including "Loans 30-89 days past due and still accruing as a percentage of total loans and leases," "Loans 90 days or more past due and still accruing as a percentage of total loans and leases," "NPLs as a percentage of total loans and leases" and certain other asset quality ratios that reflect NPAs in the numerator or denominator (or both) results in significant distortion to these ratios. In addition, because loan level charge-offs related to the acquired loans are not recognized in the financial statements until the cumulative amounts exceed the original loss projections on a poolbasis, the net charge-off ratio for the acquired loans is not consistent with the net charge-off ratio for other loan portfolios. The inclusion of these loans in the asset quality ratios described above could result in a lack of comparability across quarters or years and could negatively impact comparability with other portfolios that were not impacted by acquisition accounting. BB&T believes that the presentation of asset quality measures excluding covered loans and related amounts from both the numerator and denominator provides better perspective into underlying trends related to the quality of its loan portfolio. Accordingly, the asset quality measures in Table 10 present asset quality information both on a consolidated basis as well as excluding the covered assets and related amounts.

In addition, BB&T has recorded certain amounts related to government guaranteed GNMA mortgage loans that ·BB&T has the option, but not the obligation, to repurchase and has effectively regained control. The amount of government guaranteed GNMA mortgage loans that have been excluded are noted in the footnotes to Table 9.

The following tables summarize asset quality information, excluding covered assets, for the past five quarters:

Table 9
Asset Quality (Excluding Covered Assets)

# Three Months Ended 6/30/2014/31/2014 12/31/2013 9/30/2013 6/30/2013

(Dollars in millions)										
NPAs (1)										
NPLs:										
Commercial:										
Commercial and industrial	\$	298	\$	334	\$	363	\$	415	\$	457
CRE - income producing properties		84		98		113		127		146
CRE - construction and development		38		49		51		66		100
Direct retail lending (2)		49		52		109		110		119
Sales finance		5		4		5		5		5
Residential mortgage (2)(3)		320		319		243		238		254
Other lending subsidiaries (3)(4)		47		47		51		69		68
Total NPLs held for investment (4)		841		903		935		1,030		1,149
Foreclosed real estate (5)		56		59		71		85		89
Other foreclosed property		19		24		47		47		38
Total NPAs (4)(5)	\$	916	\$	986	\$	1,053	\$	1,162	\$	1,276
Performing TDRs (6)										
Commercial:										
Commercial and industrial	\$	86	\$	76	\$	77	\$	74	\$	59
CRE - income producing properties		27		42		50		50		44
CRE - construction and development		30		32		39		44		43
Direct retail lending (2)		91		93		187		185		188
Sales finance		18		19		17		18		17
Revolving credit		46		47		48		51		53
Residential mortgage—nonguaranteed (2)(3)		814		836		785		720		726
Residential mortgage—government guaranteed		433		387		376		382		365
Other lending subsidiaries (3)(4)		141		132		126		200		183
Total performing TDRs (4)	\$	1,686	\$	1,664	\$	1,705	\$	1,724	\$	1,678
Loans 90 days or more past due and still accruing	-									
Commercial:										
Commercial and industrial	\$		\$		\$		\$		\$	3
Direct retail lending (2)		11		10		33		34		30
Sales finance		3		4		5		5		5
Revolving credit		8		9		10		11		13
-		80		76		69		68		68

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Residential mortgage—nonguaranteed (2)	1					
Residential mortgage—government guaranteed (7)		254	305	296	266	243
Other lending subsidiaries			4	5	4	4
Total loans 90 days or more past due and still accruing (7)(8)	\$	356	\$ 408	\$ 418	\$ 388	\$ 366
Loans 30-89 days past due						
Commercial:						
Commercial and industrial	\$	21	\$ 26	\$ 35	\$ 27	\$ 32
CRE - income producing properties		7	14	8	13	9
CRE - construction and development		2	3	2	2	3
Direct retail lending (2)		41	50	132	121	123
Sales finance		49	45	56	46	47
Revolving credit		20	21	23	22	20
Residential mortgage—nonguaranteed (2)(3)	i	513	485	454	402	445
Residential mortgage—government guaranteed (9)		87	73	88	95	93
Other lending subsidiaries (3)(4)		197	133	221	268	241
Total loans 30 - 89 days past due (4)(9)(10)	\$	937	\$ 850	\$ 1,019	\$ 996	\$ 1,013
64						

- Covered loans are considered to be performing due to the application of the accretion method. Covered loans that are contractually past due are noted below.
  - During the first quarter of 2014, approximately \$55 million of nonaccrual loans, \$94 million of performing TDRs,
- (2)\$22 million of loans 90 days or more past due and \$83 million of loans 30-89 days past due were transferred from direct retail lending to residential mortgage.
  - During the fourth quarter of 2013, approximately \$16 million of nonaccrual loans, \$66 million of performing TDRs
- (3) and \$40 million of loans 30-89 days past due were transferred from other lending subsidiaries to residential mortgage.
  - During the fourth quarter of 2013, approximately \$9 million of nonaccrual loans, \$24 million of performing TDRs
- (4) and \$26 million of loans 30-89 days past due were sold in connection with the sale of a consumer lending subsidiary.
  - Excludes covered foreclosed real estate totaling \$56 million, \$98 million, \$121 million, \$148 million, and \$181
- (5) million at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013, and June 30, 2013, respectively.
  - Excludes TDRs that are nonperforming totaling \$192 million, \$213 million, \$193 million, \$191 million and \$211
- (6) million at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013, and June 30, 2013, respectively. These amounts are included in total nonperforming assets.
  - Excludes government guaranteed GNMA mortgage loans that BB&T has the right but not the obligation to
- (7) repurchase that are 90 days or more past due totaling \$423 million, \$486 million, \$511 million, \$497 million and \$492 million at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013, and June 30, 2013, respectively.
- Excludes covered loans past due 90 days or more totaling \$249 million, \$258 million, \$304 million, \$364 million
- (8) and \$401 million at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013, and June 30, 2013, respectively.
  - Excludes government guaranteed GNMA mortgage loans that BB&T has the right but not the obligation to
- (9) repurchase that are past due 30-89 days totaling \$3 million, \$2 million, \$4 million, \$5 million and \$5 million at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013, and June 30, 2013, respectively. Excludes covered loans past due 30-89 days totaling \$84 million, \$85 million, \$88 million, \$104 million and \$102
- (10) million at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013, and June 30, 2013, respectively.

Table 10 Asset Quality Ratios

# As of / For the Three Months Ended 6/30/2013/31/2014 12/31/2013 9/30/2013 6/30/2013

	0/30/201	<b>9</b> /31/20	714	14/31/4	013	21 301 <u>2</u> 1	013	0/30/2	013
Asset Quality Ratios (including covered									
assets)									
Loans 30 - 89									
days past due and									
still accruing as a									
percentage of									
total loans and	0.85 %	0.80	%	0.96	%	0.96	%	0.97	%
leases (1)									
Loans 90 days or									
more past due and									
still accruing as a									
percentage of	0.70			0.60		0.64		0.6	
total loans and leases (1)	0.50	0.57		0.62		0.64		0.65	
NPLs as a									
percentage of	0.69	0.77		0.80		0.87		0.97	
total loans and	0.05	01		0.00		0.07		0.57	
leases									
NPAs as a									
percentage of:	0.50	0.50		0.64		0.70		0.70	
Total assets	0.52	0.59		0.64		0.72		0.79	
Loans and									
leases plus foreclosed	0.80	0.92		1.00		1.10		1.23	
property Net charge-offs as									
a percentage of									
average loans and	0.41	0.56		0.48		0.48		0.74	
leases									
ALLL as a									
percentage of									
loans and leases	1.33	1.41		1.49		1.59		1.64	
held for									
investment									
Ratio of ALLL to:									
Net	2 20 "	2.54		2.06		2 22	•	2 10	
charge-offs	3.28 x	2.54	X	3.06	X	3.22	X	2.18	X
Nonperforming	1.89	1.82		1.85		1.78		1.66	
loans and									
leases held for									

## investment

Asset Quality Ratios (excluding covered assets) (2) Loans 30 - 89 days past due and still accruing as a percentage of total loans and leases (1) Loans 90 days or more past due and still accruing as a		0.74	%	0.90	%	0.89	%	0.90	%
percentage of total loans and leases (1)	0.30	0.35		0.36		0.33		0.32	
NPLs as a percentage of total loans and leases	0.70	0.78		0.81		0.89		0.99	
NPAs as a percentage of: Total assets	0.49	0.54		0.58		0.65		0.71	
Loans and leases plus foreclosed	0.76	0.85		0.91		1.00		1.10	
property Net charge-offs as a percentage of average loans and leases	0.40	0.55		0.49		0.49		0.75	
ALLL as a percentage of loans and leases held for investment	1.27	1.34		1.42		1.51		1.57	
Ratio of ALLL to:  Net  charge-offs  Nonperforming	3.19 x	2.42	X	2.88	x	3.03	X	2.07	x
loans and leases held for investment	1.78	1.70		1.73		1.66		1.55	

As of / For the Six Months Ended

	June 30	),
	2014	2013
Asset Quality Ratios		
Including covered loans:		
Net charge-offs as a percentage of average loans and leases	0.48 %	0.87 %
Ratio of ALLL to net charge-offs	2.81 x	1.87 x
Excluding covered loans:		
Net charge-offs as a percentage of average loans and leases	0.48 %	0.86 %
Ratio of ALLL to net charge-offs	2.72 x	1.80 x

## Applicable ratios are annualized.

(1) Excludes government guaranteed GNMA mortgage loans that BB&T has the right but not the obligation to repurchase. Refer to the footnotes of Table 9 for amounts related to these loans.

These asset quality ratios have been adjusted to remove the impact of covered loans and covered foreclosed property. Appropriate adjustments to the numerator and denominator have been reflected in the calculation of these ratios. Management believes the inclusion of covered assets in certain asset quality ratios that include

(2) ratios. Management believes the inclusion of covered assets in certain asset quality ratios that include nonperforming assets, past due loans or net charge-offs in the numerator or denominator results in distortion of these ratios and they may not be comparable to other periods presented or to other portfolios that were not impacted by loss share accounting.

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Problem loans include loans on nonaccrual status or loans that are 90 days or more past due and still accruing as disclosed in Table 9. In addition, for the commercial portfolio segment, loans that are rated special mention or substandard performing are closely monitored by management as potential problem loans. Refer to Note 4 "Loans and ACL" in the "Notes to Consolidated Financial Statements" herein for additional disclosures related to these potential problem loans.

Certain residential mortgage loans have an initial period where the borrower is only required to pay the periodic interest. After the interest-only period, the loan will require the payment of both interest and principal over the remaining term. At June 30, 2014, approximately 4.8% of the outstanding balances of residential mortgage loans were in the interest-only phase, compared to 7.2% at December 31, 2013. This reduction is primarily due to the decline in mortgage originations during recent quarters. Approximately 69.1% of the interest-only balances will begin amortizing within the next three years. Approximately 5.0% of interest-only loans are 30 days or more past due and still accruing and 2.5% are on nonaccrual status.

Home equity lines, which are a component of the direct retail portfolio, generally require the payment of interest only during the first 15 years after origination. After this initial period, the outstanding balance begins amortizing and requires the payment of both interest and principal. At June 30, 2014, approximately 66.2% of the outstanding balances of home equity lines were in the interest-only phase. Approximately 9.2% of these balances will begin amortizing within the next three years. The delinquency rate of interest-only lines is similar to amortizing lines.

TDRs occur when a borrower is experiencing, or is expected to experience, financial difficulties in the near-term and a concession has been granted to the borrower. As a result, BB&T will work with the borrower to prevent further difficulties and ultimately improve the likelihood of recovery on the loan. To facilitate this process, a concessionary modification that would not otherwise be considered may be granted, resulting in classification of the loan as a TDR. Refer to Note 1 "Summary of Significant Accounting Policies" in the "Notes to Consolidated Financial Statements" in the Annual Report on Form 10-K for the year ended December 31, 2013 for additional policy information regarding TDRs.

Performing TDRs totaled \$1.7 billion at June 30, 2014, a decrease of \$17 million compared to December 31, 2013. The following table provides a summary of performing TDR activity:

## Table 11 Rollforward of Performing TDRs

Six Months Ended June 30, 2014 2013

(Dollars in millions)

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Beginning balance	\$	1,705	\$ 1,640
Inflows		314	319
Payments and		(142)	(113)
payoffs		(142)	(113)
Charge-offs		(36)	(27)
Transfers to			
nonperforming		(33)	(33)
TDRs, net			
Removal due to		(108)	(82)
the passage of time	•	(100)	(02)
Non-concessionary	7	(11)	(25)
re-modifications		(11)	(25)
Other		(3)	
Ending balance	\$	1,686	\$ 1,679

The following table provides further details regarding the payment status of TDRs outstanding at June 30, 2014:

Table 12 TDRs

	June 30, 2014			p	Past Due			Past Due					
	C	urrent	Status		0-89 Г			9(	) Day lore			T	otal
	<b>(D</b>	ollars i	in millior	ıs)	)								
Performing TDRs (1):													
Commercial:													
Commercial and industrial CRE -	1\$	86	100.0 %	\$			%	\$			%	\$	86
income producing properties		27	100.0										27
CRE - construction and development		30	100.0										30
Direct retail		0.7	07.6		4	4.4							0.1
lending		87	95.6		4	4.4							91
Sales finance		17	94.4		1	5.6							18
Revolving credit Residential		40	86.9		5	10.9			1	2.2			46
mortgage -		693	85.1		103	12.7			18	2.2			814
nonguaranteed Residential													
mortgage - government guaranteed		225	52.0		73	16.9			135	31.1			433
Other lending subsidiaries Total		123	87.2		18	12.8							141
performing TDRs		1,328	78.8		204	12.1			154	9.1			1,686
Nonperforming TDRs (2)		64	33.3		20	10.4			108	56.3			192
Total TDRs	\$	1,392	74.1	\$	224	11.9		\$	262	14.0		\$	1,878

 <sup>(1)</sup> Past due performing TDRs are included in past due disclosures.
 (2) Nonperforming TDRs are included in NPL disclosures.

#### Allowance for Credit Losses

The ACL, which consists of the ALLL and the RUFC, totaled \$1.7 billion at June 30, 2014, a decline of \$146 million compared to December 31, 2013. The ALLL amounted to 1.33% of loans and leases held for investment at June 30, 2014 (1.27% excluding covered loans), compared to 1.49% (1.42% excluding covered loans) at December 31, 2013. The decrease in the ALLL as a percentage of loans and leases reflects continued improvement in the credit quality of the loan portfolio. The ratio of the ALLL to nonperforming loans held for investment, excluding covered loans, was 1.78 times nonperforming loans and leases held for investment at June 30, 2014 compared to 1.73 times at December 31, 2013.

BB&T monitors the performance of its home equity loans and lines secured by second liens similar to other consumer loans and utilizes assumptions specific to these loans in determining the necessary allowance. Notification is received when the first lien holder has initiated foreclosure proceedings against the borrower. When notified that the first lien holder is in the process of foreclosure, valuations are obtained to determine if any additional charge-offs or reserves are warranted. These valuations are updated at least annually thereafter.

BB&T has limited ability to monitor the delinquency status of the first lien unless the first lien is held or serviced by BB&T. As a result, using migration assumptions that are based on historical experience adjusted for current trends, the volume of second lien positions where the first lien is delinquent is estimated and the allowance is adjusted to reflect the increased risk of loss on these credits. Finally, additional reserves are provided on second lien positions for which the estimated combined current loan to value ratio exceeds 100%. As of June 30, 2014, BB&T held or serviced the first lien on 38% of its second lien positions.

Net charge-offs totaled \$121 million for the second quarter of 2014 and amounted to 0.41% of average loans and leases (0.40% excluding covered loans), compared to \$159 million, or 0.56% of average loans and leases (0.55% excluding covered loans), in the prior quarter. For the six months ended June 30, 2014, net charge-offs were \$280 million and amounted to 0.48% of average loans and leases (0.48% excluding covered loans), compared to \$506 million, or 0.87% of average loans and leases (0.86% excluding covered loans), in the same period of 2013.

Charge-offs related to covered loans represent realized losses in certain acquired loan pools that exceed the amounts originally estimated at the acquisition date. This impairment, which is subject to the loss sharing agreements, was provided for in prior quarters and therefore the charge-offs have no impact on the Consolidated Statements of Income.

Refer to Note 4 "Loans and ACL" in the "Notes to Consolidated Financial Statements" for additional disclosures.

The following table presents an allocation of the allowance for loan and lease losses at June 30, 2014 and December 31, 2013. This allocation of the allowance for loan and lease losses is calculated on an approximate basis and is not necessarily indicative of future losses or allocations. The entire amount of the allowance is available to absorb losses occurring in any category of loans and leases.

Table 13 Allocation of ALLL by Category

	June 30,	% Loans in each	Decemb 2013	er 31, % Loans in each category
	(Dollar	s in millio	ons)	
Commercial:				
Commercial and industrial	\$ 423	33.8 %	\$ 454	33.2 %
CRE - income producing properties	127	8.7	149	8.8
CRE - construction and development	59	2.2	76	2.1
Direct retail lending	124	6.5	209	13.7
Sales finance	44	8.7	45	8.1
Revolving credit	112	2.0	115	2.1
Residential mortgage-nonguaranteed	324	26.5	269	20.3
Residential mortgage-government guaranteed	51	0.9	62	1.0
Other lending subsidiaries	235	9.3	239	9.0
Covered	91	1.4	114	1.7
Total ALLL	1,590	100.0 %	1,732	100.0 %
RUFC	85		89	
Total ACL	\$ 1,675		\$ 1,821	
69				

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Information related to the ACL is presented in the following table:

Table 14 Analysis of ACL

# Three Months Ended 6/30/2014/31/2014 12/31/2013 9/30/2013 6/30/2013

	(Dolla	rs in millio	ons)		
Beginning balance	\$ 1,722	\$ 1,821	\$ 1,930	\$ 1,982	\$ 2,031
Provision for credit losses (excluding	83	67	71	90	179
covered loans)	63	07	/ 1	90	179
Provision for covered loans	(9)	(7)	(11)	2	(11)
Charge-offs:					
Commercial loans and leases					
Commercial and industrial	(40)	(33)	(45)	(42)	(70)
CRE - income producing properties	(11)	(8)	(6)	(10)	(24)
CRE - construction and development	(3)	(4)	(4)	(7)	(25)
Direct retail lending (1)	(19)	(19)	(29)	(35)	(42)
Sales finance	(4)	(7)	(7)	(5)	(5)
Revolving credit	(18)	(18)	(22)	(22)	(20)
Residential mortgage-nonguaranteed	(20)	(21)	(16)	(15)	(16)
(1)	(20)	(21)	(10)	(13)	(10)
Residential mortgage-government	(1)		(1)		
guaranteed	(1)		(1)		
Other lending subsidiaries	(47)	(85)	(60)	(66)	(61)
Covered loans	(4)	(3)	(1)	(2)	(2)
Total charge-offs	(167)	(198)	(191)	(204)	(265)
Recoveries:					
Commercial loans and leases					
Commercial and industrial	10	9	13	17	10
CRE - income producing properties	3	2	5	7	6
CRE - construction and development	10	3	8	11	4
Direct retail lending (1)	7	8	9	11	10
Sales finance	2	3	2	3	2
Revolving credit	5	5	4	3	5
Residential mortgage-nonguaranteed		1	1		1
(1)		1	1		1
Other lending subsidiaries	9	8	7	8	10
Total recoveries	46	39	49	60	48
Net charge-offs	(121)	(159)	(142)	(144)	(217)
Other changes, net		. ,	(27)	. ,	
Ending balance	\$ 1,675	\$ 1,722	\$ 1,821	\$ 1,930	\$ 1,982
ALLL (excluding covered loans)	\$ 1,499	\$ 1,538	\$ 1,618	\$ 1,712	\$ 1,775

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Allowance for covered loans	91	104	114	126	126
RUFC	85	80	89	92	81
Total ACL	\$ 1,675	\$ 1,722	\$ 1,821	\$ 1,930	\$ 1,982

During the first quarter of 2014, \$8.3 billion of loans were transferred from direct retail (1)lending to residential mortgage. Charge-offs and recoveries have been reflected in these line items based upon the date the loans were transferred.

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Six Mon	ths
Ended	
<b>June 30</b> ,	,
2014	2013

(Dollars in

	millions	)
Beginning balance	\$ 1,821	\$ 2,048
Provision for credit losses (excluding	150	426
covered loans)	150	420
Provision for covered loans	(16)	14
Charge-offs:		
Commercial loans and leases		
Commercial and industrial	(73)	(161)
CRE - income producing properties	(19)	(58)
CRE - construction and development	(7)	(47)
Direct retail lending (1)	(38)	(84)
Sales finance	(11)	(11)
Revolving credit	(36)	(41)
Residential mortgage-nonguaranteed	(41)	(48)
(1)		
Residential mortgage-government guaranteed	(1)	(1)
e	(122)	(120)
Other lending subsidiaries Covered loans	(132)	(129)
	(7)	(16)
Total charge-offs	(365)	(596)
Recoveries:		
Commercial loans and leases		
Commercial and industrial	19	17
CRE - income producing properties	5	9
CRE - construction and development	13	11
Direct retail lending (1)	15	18
Sales finance	5	4
Revolving credit	10	10
Residential mortgage-nonguaranteed	1	2
(1)	1	2
Other lending subsidiaries	17	19
Total recoveries	85	90
Net charge-offs	(280)	(506)
Ending balance	\$ 1,675	\$ 1,982

During the first quarter of 2014, \$8.3 billion of loans were transferred from direct retail lending to residential

<sup>(1)</sup> mortgage. Charge-offs and recoveries have been reflected in these line items based upon the date the loans were transferred.

## <u>Deposits</u>

The following table presents the composition of average deposits for the last five quarters:

Table 15 Composition of Average Deposits

	For the Three Months Ended							
	6/30/14	3/31/14	12/31/13	9/30/13	6/30/13			
(Dollars in millions)								
Noninterest-bearing deposits	\$ 36,634	\$ 35,392	\$ 35,347	\$ 34,244	\$ 33,586			
Interest checking	18,406	18,615	18,969	18,826	19,276			
Money market and savings	48,965	48,767	49,298	48,676	48,140			
Certificates and other time deposits	25,010	21,935	21,580	25,562	28,034			
Foreign office deposits - interest-bearing	584	1,009	712	640	947			
Total average deposits	\$ 129,599	\$ 125,718	\$ 125,906	\$ 127,948	\$ 129,983			

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Average deposits for the second quarter were \$129.6 billion, a \$3.9 billion increase, or 12.4% on an annualized basis, compared to the prior quarter. The previously described Texas branch acquisition had a nominal impact on average deposits as it was completed late in the second quarter. The growth in average deposits included a \$3.1 billion increase in average certificates and other time deposits, a \$1.2 billion increase in average noninterest-bearing deposits and a \$198 million increase in average money market and savings deposits. This growth was partially offset by decreases in average interest checking and foreign office deposits - interest-bearing of \$209 million and \$425 million, respectively. Deposit mix remained relatively stable, with average noninterest-bearing deposits increasing slightly to 28.3% of total average deposits for the second quarter compared to 28.2% for the prior quarter.

The growth in average noninterest-bearing deposits was driven by increases in average commercial and retail accounts totaling \$1.1 billion and \$385 million, respectively. These increases were partially offset by a decrease in noninterest-bearing public funds accounts totaling \$106 million. The increase in average certificates and other time deposits was driven by a \$3.7 billion increase in commercial balances, which was partially offset by decreases in retail and public funds accounts totaling \$428 million and \$179 million, respectively.

The cost of interest-bearing deposits was 0.26% for the second quarter, a decrease of one basis point compared to the prior quarter.

#### **Borrowings**

At June 30, 2014, short-term borrowings totaled \$4.0 billion, a decrease of \$159 million compared to December 31, 2013. Long-term debt totaled \$21.9 billion at June 30, 2014, an increase of \$434 million from the balance at December 31, 2013. The increase in long-term debt reflects the issuance of \$2.4 billion of senior notes during the first quarter of 2014, partially offset by payments and maturities.

#### Shareholders' Equity

Total shareholders' equity at June 30, 2014 was \$24.0 billion, an increase of \$1.2 billion compared to December 31, 2013. This increase was primarily driven by net income of \$1.1 billion, net stock issuances of \$288 million and a \$187 million improvement in AOCI, partially offset by common and preferred dividends totaling \$410 million. The AOCI improvement primarily reflects an increase in unrealized net gains on AFS securities totaling \$165 million. BB&T's book value per common share at June 30, 2014 was \$29.57, compared to \$28.52 at December 31, 2013.

#### Merger-Related and Restructuring Activities

At June 30, 2014 and December 31, 2013, merger-related and restructuring accruals totaled \$26 million and \$25 million, respectively. Merger-related and restructuring accruals are re-evaluated periodically and adjusted as necessary. The remaining accruals at June 30, 2014 are expected to be utilized within one year, unless they relate to specific contracts that expire later.

#### Risk Management

BB&T has defined and established an enterprise-wide risk culture that places an emphasis on effective risk management through a strong tone at the top by the Board of Directors and Executive Management, accountability at all levels of the organization, an effective challenge environment and incentives to encourage strong risk management behavior. The risk culture promotes judicious risk-taking and discourages rampant revenue generation without consideration of corresponding risks. Risk management begins with the LOBs, and as such, BB&T has established clear expectations for the LOBs in regards to the identification, monitoring, reporting and response to current and emerging risks. Centrally, risk oversight is managed at the corporate level through oversight, policies and reporting.

The Board of Directors and Executive Management established BB&T's risk culture and promoted appropriate risk-taking behaviors. It is the responsibility of senior leadership to clearly communicate the organizational values that support the desired risk culture, recognize and reward behavior that reflects the defined risk culture and monitor and assess the current risk culture of BB&T. Regardless of financial gain or loss, employees are held accountable if they do not follow the established risk management policies and procedures. BB&T's risk culture encourages transparency and open dialogue between all levels in the performance of bank functions, such as the development, marketing and implementation of a product or service. An effective challenge environment is reflected in BB&T's decision-making processes.

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The Chief Risk Officer leads the RMO, which designs, organizes and manages BB&T's risk framework. The RMO is responsible for ensuring effective risk management oversight, measurement, monitoring, reporting and consistency. The RMO has direct access to the Board of Directors and Executive Management to communicate any risk issues (identified or emerging) as well as the performance of the risk management activities throughout the Company.

The principal types of inherent risk include compliance, credit, liquidity, market, operational, reputation and strategic risks. Refer to BB&T's Annual Report on Form 10-K for the year ended December 31, 2013 for disclosures related to each of these risks under the section titled "Risk Management."

#### Market Risk Management

The effective management of market risk is essential to achieving BB&T's strategic financial objectives. As a financial institution, BB&T's most significant market risk exposure is interest rate risk in its balance sheet; however, market risk also includes product liquidity risk, price risk and volatility risk in BB&T's LOBs. The primary objectives of market risk management are to minimize any adverse effect that changes in market risk factors may have on net interest income, net income and capital and to offset the risk of price changes for certain assets recorded at fair value. At BB&T, market risk management also includes the enterprise-wide IPV function.

#### Interest Rate Market Risk (Other than Trading)

BB&T actively manages market risk associated with asset and liability portfolios with a focus on the strategic pricing of asset and liability accounts and management of appropriate maturity mixes of assets and liabilities. The goal of these activities is the development of appropriate maturity and repricing opportunities in BB&T's portfolios of assets and liabilities that will produce reasonably consistent net interest income during periods of changing interest rates. These portfolios are analyzed for proper fixed-rate and variable-rate mixes under various interest rate scenarios.

The asset/liability management process is designed to achieve relatively stable NIM and assure liquidity by coordinating the volumes, maturities or repricing opportunities of earning assets, deposits and borrowed funds. Among other things, this process gives consideration to prepayment trends related to securities, loans and leases and certain deposits that have no stated maturity. Prepayment assumptions are developed using a combination of market data and internal historical prepayment experience for residential mortgage-related loans and securities, and internal historical prepayment experience for client deposits with no stated maturity and loans that are not residential mortgage related. These assumptions are subject to monthly back-testing, and are adjusted as deemed necessary to reflect changes in interest rates relative to the reference rate of the underlying assets or liabilities. On a monthly basis, BB&T evaluates the accuracy of its Simulation model, which includes an evaluation of its prepayment assumptions, to ensure that all significant assumptions inherent in the model appropriately reflect changes in the interest rate environment and related trends in prepayment activity. It is the responsibility of the MRLCC to determine and achieve the most appropriate volume and mix of earning assets and interest-bearing liabilities, as well as to ensure an adequate level of

liquidity and capital, within the context of corporate performance goals. The MRLCC also sets policy guidelines and establishes long-term strategies with respect to interest rate risk exposure and liquidity. The MRLCC meets regularly to review BB&T's interest rate risk and liquidity positions in relation to present and prospective market and business conditions, and adopts funding and balance sheet management strategies that are intended to ensure that the potential impacts on earnings and liquidity as a result of fluctuations in interest rates are within acceptable tolerance guidelines.

BB&T uses derivatives primarily to manage economic risk related to securities, commercial loans, MSRs and mortgage banking operations, long-term debt and other funding sources. BB&T also uses derivatives to facilitate transactions on behalf of its clients. As of June 30, 2014, BB&T had derivative financial instruments outstanding with notional amounts totaling \$61.5 billion, with a net fair value gain of \$55 million. See Note 13 "Derivative Financial Instruments" in the "Notes to Consolidated Financial Statements" herein for additional disclosures.

The majority of BB&T's assets and liabilities are monetary in nature and, therefore, differ greatly from most commercial and industrial companies that have significant investments in fixed assets or inventories. Fluctuations in interest rates and actions of the FRB to regulate the availability and cost of credit have a greater effect on a financial institution's profitability than do the effects of higher costs for goods and services. Through its balance sheet management function, which is monitored by the MRLCC, management believes that BB&T is positioned to respond to changing needs for liquidity, changes in interest rates and inflationary trends.

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Management uses the Simulation to measure the sensitivity of projected earnings to changes in interest rates. The Simulation projects net interest income and interest rate risk for a rolling two-year period of time. The Simulation takes into account the current contractual agreements that BB&T has made with its customers on deposits, borrowings, loans, investments and commitments to enter into those transactions. Furthermore, the Simulation considers the impact of expected customer behavior. Management monitors BB&T's interest sensitivity by means of a model that incorporates the current volumes, average rates earned and paid, and scheduled maturities and payments of asset and liability portfolios, together with multiple scenarios that include projected prepayments, repricing opportunities and anticipated volume growth. Using this information, the model projects earnings based on projected portfolio balances under multiple interest rate scenarios. This level of detail is needed to simulate the effect that changes in interest rates and portfolio balances may have on the earnings of BB&T. This method is subject to the accuracy of the assumptions that underlie the process, but management believes that it provides a better illustration of the sensitivity of earnings to changes in interest rates than other analyses such as static or dynamic gap. In addition to the Simulation, BB&T uses EVE analysis to focus on projected changes in capital given potential changes in interest rates. This measure also allows BB&T to analyze interest rate risk that falls outside the analysis window contained in the Simulation. The EVE model is a discounted cash flow of the portfolio of assets, liabilities, and derivative instruments. The difference in the present value of assets minus the present value of liabilities is defined as the economic value of equity.

The asset/liability management process requires a number of key assumptions. Management determines the most likely outlook for the economy and interest rates by analyzing external factors, including published economic projections and data, the effects of likely monetary and fiscal policies, as well as any enacted or prospective regulatory changes. BB&T's current and prospective liquidity position, current balance sheet volumes and projected growth, accessibility of funds for short-term needs and capital maintenance are also considered. This data is combined with various interest rate scenarios to provide management with the information necessary to analyze interest sensitivity and to aid in the development of strategies to reach performance goals.

The following table shows the effect that the indicated changes in interest rates would have on net interest income as projected for the next twelve months assuming a gradual change in interest rates as described below. Key assumptions in the preparation of the table include prepayment speeds of mortgage-related and other assets, cash flows and maturities of derivative financial instruments, loan volumes and pricing, deposit sensitivity, customer preferences and capital plans. The resulting change in net interest income reflects the level of sensitivity that interest sensitive income has in relation to changing interest rates.

**Table 16 Interest Sensitivity Simulation Analysis** 

			Annual Hypoth		
T4	C		Percen	tage	
Interest Rate Scenario			Change in		
T :	D 1	D - 4 -	Net Int	erest	
Linear	Prime l	Kate	Income		
Change in	June 30	),	June 30	0,	
<b>Prime Rate</b>	2014	2013	2014	2013	

Up 200	bps	5.25 %	5.25 %	2.10 %	3.94 %
Up 100		4.25	4.25	1.37	2.47
No Change		3.25	3.25		
Down 25		3.00	3.00	0.35	(0.11)

The MRLCC has established parameters related to interest sensitivity that prescribe a maximum negative impact on net interest income under different interest rate scenarios. In the event the results of the Simulation model fall outside the established parameters, management will make recommendations to the MRLCC on the most appropriate response given the current economic forecast. The following parameters and interest rate scenarios are considered BB&T's primary measures of interest rate risk:

Maximum negative impact on net interest income of 2% for the next 12 months assuming a linear change in interest rates totaling 100 basis points over four months followed by a flat interest rate scenario for the remaining eight month period.

Maximum negative impact on net interest income of 4% for the next 12 months assuming a linear change of 200 basis points over eight months followed by a flat interest rate scenario for the remaining four month period.

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If a rate change of 200 basis points cannot be modeled due to a low level of rates, a proportional limit applies. Management currently only models a negative 25 basis point decline because larger declines would have resulted in a Federal funds rate of less than zero. In a situation such as this, the maximum negative impact on net interest income is adjusted on a proportional basis. Regardless of the proportional limit, the negative risk exposure limit will be the greater of 1% or the proportional limit.

Management has also established a maximum negative impact on net interest income of 4% for an immediate 100 basis points change in rates and 8% for an immediate 200 basis points change in rates. These "interest rate shock" limits are designed to create an outer band of acceptable risk based upon a significant and immediate change in rates.

Management must also consider how the balance sheet and interest rate risk position could be impacted by changes in balance sheet mix. Liquidity in the banking industry has been very strong during the current economic cycle. Much of this liquidity increase has been due to a significant increase in noninterest-bearing demand deposits. Consistent with the industry, Branch Bank has seen a significant increase in this funding source. The behavior of these deposits is one of the most important assumptions used in determining the interest rate risk position of BB&T. A loss of these deposits in the future would reduce the asset sensitivity of BB&T's balance sheet as the Company increases interest-bearing funds to offset the loss of this advantageous funding source.

Beta represents the correlation between overall market interest rates and the rates paid by BB&T on interest-bearing deposits. BB&T applies an average beta of approximately 80% to its managed rate deposits for determining its interest rate sensitivity. Managed rate deposits are high beta, premium money market and interest checking accounts, which attract significant client funds when needed to support balance sheet growth. BB&T regularly conducts sensitivity on other key variables to determine the impact they could have on the interest rate risk position. This allows BB&T to evaluate the likely impact on its balance sheet management strategies due to a more extreme variation in a key assumption than expected.

The following table shows the effect that the loss of demand deposits and an associated increase in managed rate deposits would have on BB&T's interest-rate sensitivity position. For purposes of this analysis, BB&T modeled the incremental beta for the replacement of the lost demand deposits at 100%.

Table 17 Deposit Mix Sensitivity Analysis

Linear

Change

Results
Assuming a
Decrease in
Noninterest
Base Bearing
Scenario Demand
Deposits

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in Rates	at June 30, 2014 (1)		\$1 Billion	\$5 Billion	
Up 200 bps	2.10	%	1.83 %	0.77 %	Ъ
Up 100	1.37		1.20	0.54	

The base scenario is equal to the annualized (1) hypothetical percentage change in net interest income at June 30, 2014 as presented in the preceding table.

If rates increased 200 basis points, BB&T could absorb the loss of \$7.9 billion, or 21.1%, of noninterest bearing demand deposits and replace them with managed rate deposits with a beta of 100% before becoming neutral to interest rate changes.

The following table shows the effect that the indicated changes in interest rates would have on EVE. Key assumptions in the preparation of the table include prepayment speeds of mortgage-related and other assets, cash flows and maturities of derivative financial instruments, loan volumes and pricing and deposit sensitivity.

Table 18 EVE Simulation Analysis

Change in		EVE/As June 30		Hypothetical Percentage Change in EVE June 30,			
Interest Ra	tes	2014	2013	2014	2013		
Up 200	bps	10.7 %	8.3 %	(1.4)%	2.1 %		
Up 100	_	10.9	8.4	0.3	2.5		
No Change		10.9	8.2				
Down 25		10.8	8.1	(0.8)	(1.4)		

## <u>Table of Contents</u> <u>Market Risk from Trading Activities</u>

BB&T also manages market risk from trading activities which consists of acting as a financial intermediary to provide its customers access to derivatives, foreign exchange and securities markets. Trading market risk is managed through the use of statistical and non-statistical risk measures and limits. BB&T utilizes a historical VaR methodology to measure and aggregate risks across its covered trading LOBs. This methodology uses two years of historical data to estimate economic outcomes for a one-day time horizon at a 99% confidence level. The average 99% one-day VaR and the maximum daily VaR for the three months ended June 30, 2014 and 2013 were each less than \$1 million. Market risk disclosures under Basel II.5 are available in the Additional Disclosures section of the Investor Relations site on www.bbt.com.

Contractual Obligations, Commitments, Contingent Liabilities, Off-Balance Sheet Arrangements and Related Party Transactions

Refer to BB&T's Annual Report on Form 10-K for the year ended December 31, 2013 for discussion with respect to BB&T's quantitative and qualitative disclosures about its fixed and determinable contractual obligations. Additional disclosures about BB&T's contractual obligations, commitments and derivative financial instruments are included in Note 11 "Commitments and Contingencies" and Note 12 "Fair Value Disclosures" in the "Notes to Consolidated Financial Statements."

The following table presents activity in residential mortgage indemnification, recourse and repurchase reserves:

Table 19 Mortgage Indemnification, Recourse and Repurchase Reserves Activity (1)

Three
Months
Ended
June 30,
2014 2013 2014 2013

#### (Dollars in millions)

Balance,								
at beginning	Ф	61	Ф	71	Ф	72	Ф	71
beginning	Φ	01	Φ	/ 1	Φ	12	Φ	/ 1
of period								
Payments		(4)		(9)		(16)		(14)
Expense		41		9		42		14
_	\$	98	\$	71	\$	98	\$	71

Balance, at end of period

Excludes the FHA-insured mortgage loan reserve of \$85 million established during the second quarter of 2014.

## Liquidity

Liquidity represents the continuing ability to meet funding needs, including deposit withdrawals, timely repayment of borrowings and other liabilities, and funding of loan commitments. In addition to the level of liquid assets, such as cash, cash equivalents and AFS securities, many other factors affect the ability to meet liquidity needs, including access to a variety of funding sources, maintaining borrowing capacity in national money markets, growing core deposits, the repayment of loans and the ability to securitize or package loans for sale.

BB&T monitors the ability to meet customer demand for funds under both normal and stressed market conditions. In considering its liquidity position, management evaluates BB&T's funding mix based on client core funding, client rate-sensitive funding and non-client rate-sensitive funding. In addition, management also evaluates exposure to rate-sensitive funding sources that mature in one year or less. Management also measures liquidity needs against 30 days of stressed cash outflows for Branch Bank. To ensure a strong liquidity position, management maintains a liquid asset buffer of cash on hand and highly liquid unpledged securities. The Company has established a policy that the liquid asset buffer would be a minimum of 5% of total assets, but intends to maintain the ratio well in excess of this level. As of June 30, 2014 and December 31, 2013, BB&T's liquid asset buffer was 16.2% and 14.6%, respectively, of total assets.

In November 2013, the FDIC, FRB and OCC released a joint statement providing a notice of proposed rulemaking concerning the U.S. implementation of the Basel III liquidity coverage ratio rule. BB&T continues to evaluate the impact and has implemented balance sheet changes to support its compliance with the rule. These actions include changing the mix of the investment portfolio to include more GNMA and U.S. Treasury securities, which qualify as Level 1 under the rule, and changing its deposit mix to increase retail and commercial deposits. Based on management's interpretation of the proposed rules that will be effective January 1, 2015, BB&T's liquidity coverage ratio was approximately 93% at June 30, 2014, compared to the regulatory minimum of 80%.

# Table of Contents Parent Company

The purpose of the Parent Company is to serve as the primary capital financing vehicle for the operating subsidiaries. The assets of the Parent Company primarily consist of cash on deposit with Branch Bank, equity investments in subsidiaries, advances to subsidiaries, accounts receivable from subsidiaries, and other miscellaneous assets. The principal obligations of the Parent Company are principal and interest payments on long-term debt. The main sources of funds for the Parent Company are dividends and management fees from subsidiaries, repayments of advances to subsidiaries, and proceeds from the issuance of equity and long-term debt. The primary uses of funds by the Parent Company are for investments in subsidiaries, advances to subsidiaries, dividend payments to common and preferred shareholders, retirement of common stock and interest and principal payments due on long-term debt.

Liquidity at the Parent Company is more susceptible to market disruptions. BB&T prudently manages cash levels at the Parent Company to cover a minimum of one year of projected contractual cash outflows which includes unfunded external commitments, debt service, preferred dividends and scheduled debt maturities without the benefit of any new cash infusions. Generally, BB&T maintains a significant buffer above the projected one year of contractual cash outflows. In determining the buffer, BB&T considers cash requirements for common and preferred dividends, unfunded commitments to affiliates, being a source of strength to its banking subsidiaries and being able to withstand sustained market disruptions that could limit access to the capital markets. As of June 30, 2014 and December 31, 2013, the Parent Company had 35 months and 27 months, respectively, of cash on hand to satisfy projected contractual cash outflows as described above.

### Branch Bank

BB&T carefully manages liquidity risk at Branch Bank. Branch Bank's primary source of funding is customer deposits. Continued access to customer deposits is highly dependent on the confidence the public has in the stability of the bank and its ability to return funds to the client when requested. BB&T maintains a strong focus on its reputation in the market to ensure continued access to client deposits. BB&T integrates its risk appetite into its overall risk management framework to ensure the bank does not exceed its risk tolerance through its lending and other risk taking functions and thus risk becoming undercapitalized. BB&T believes that sufficient capital is paramount to maintaining the confidence of its depositors and other funds providers. BB&T has extensive capital management processes in place to ensure it maintains sufficient capital to absorb losses and maintain a highly capitalized position that will instill confidence in the bank and allow continued access to deposits and other funding sources. Branch Bank monitors many liquidity metrics at the bank including funding concentrations, diversification, maturity distribution, contingent funding needs and ability to meet liquidity requirements under times of stress.

Branch Bank has several major sources of funding to meet its liquidity requirements, including access to capital markets through issuance of senior or subordinated bank notes and institutional CDs, access to the FHLB system, dealer repurchase agreements and repurchase agreements with commercial clients, access to the overnight and term Federal funds markets, use of a Cayman branch facility, access to retail brokered CDs and a borrower in custody program with the FRB for the discount window. As of June 30, 2014, BB&T has approximately \$66.5 billion of

secured borrowing capacity, which represents approximately 437% of one year wholesale funding maturities.

#### Capital

The maintenance of appropriate levels of capital is a management priority and is monitored on a regular basis. BB&T's principal goals related to the maintenance of capital are to provide adequate capital to support BB&T's risk profile consistent with the Board-approved risk appetite, provide financial flexibility to support future growth and client needs, comply with relevant laws, regulations, and supervisory guidance, achieve optimal credit ratings for BB&T and its subsidiaries and provide a competitive return to shareholders.

Management regularly monitors the capital position of BB&T on both a consolidated and bank level basis. In this regard, management's overriding policy is to maintain capital at levels that are in excess of the operating capital guidelines, which are above the regulatory "well capitalized" levels. Management has implemented stressed capital ratio minimum guidelines to evaluate whether capital ratios calculated with planned capital actions are likely to remain above minimums specified by the FRB for the annual CCAR. Breaches of stressed minimum guidelines prompt a review of the planned capital actions included in BB&T's capital plan.

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Table 20 BB&T's Internal Capital Guidelines Prior to Basel III

	Opera	ting	Stres	ssed
Tier 1 Capital Ratio	10.0	%	7.5	%
Total Capital Ratio	12.0		9.5	
Tier 1 Leverage Capital Ratio	7.0		5.0	
Tangible Common Equity Ratio	6.0		4.0	
Tier 1 Common Equity Ratio	8.5		6.0	

While nonrecurring events or management decisions may result in the Company temporarily falling below its operating minimum guidelines for one or more of these ratios, it is management's intent through capital planning to return to these targeted operating minimums within a reasonable period of time. Such temporary decreases below the operating minimums shown above are not considered an infringement of BB&T's overall capital policy provided the Company and Branch Bank remain "well-capitalized."

During the second quarter of 2014, BB&T increased the quarterly dividend from \$0.23 per share to \$0.24 per share.

Risk-based capital ratios, which include Tier 1 Capital, Total Capital and Tier 1 Common Equity, are calculated based on regulatory guidance related to the measurement of capital and risk-weighted assets.

Table 21 Capital Ratios (1)

	June 30, 2014	-	Decembe 31, 2013			
	(Dollars in millions, except per share data, shares in thousands)					
Risk-based:						
Tier 1	12.0	%	11.8	%		
Total	14.3		14.3			
Leverage capital	9.5		9.3			
Non-GAAP capital						
measures (2)						
Tangible common						
equity as a	7.7	%	7.3	%		
percentage of	7.7	70	1.5	70		
tangible assets						

10.2	9.9 \$ 18.08
23,965	\$ 22,809
2,603 85	2,603 50
7,420 13,857	7,383 12,773
524 5 14,381	698 \$ 13,471
7,420	\$ 183,010 7,383 \$ 175,627
719,584	\$ 136,489 706,620
	5 19.26 5 23,965 2,603 85 7,420 13,857 524 5 14,381 6 188,012 7,420 6 180,592 6 141,436

(1) Regulatory capital information is preliminary.

Tangible common equity, Tier 1 common equity and related ratios are non-GAAP measures. Management uses these measures to assess the quality of capital and believes that investors may find them useful in their analysis of the Company. These capital measures are not necessarily comparable to similar capital measures that may be presented by other companies.

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## Table 22 Basel III Capital Ratios (1)

June 30, December 2014 31, 2013

#### (Dollars in millions)

Tier 1 common equity under\$ 14,381 \$ 13,471 Basel I definition Net impact of differences 98 between 92 Basel I and Basel III definitions Common equity Tier 1 under \$ 14,473 \$ 13,569 Basel III definition Risk-weighted assets under \$ 145,062 \$ 140,670 Basel III definition Common equity Tier 10.0 % 9.7 % 1 ratio under

Regulatory capital information is preliminary. The Basel III amounts are based upon management's preliminary interpretation of the rules adopted by the FRB on July 2, 2013 and are subject to change.

Basel III

Table 23 Capital Requirements Under Basel III

Minimum	Well-	Conservation Buffer				BB&T
Capital	Capitalized		2017	2018	2019 (1)	Target

Common equity Tier 4.5 % 1 to risk-weighted assets	6.5 %	5.125 %	5.750 %	6.375 %	7.000 %	8.5 %
Tier 1 capital 6.0 to risk-weighted assets	8.0	6.625	7.250	7.875	8.500	10.0
Total capital to 8.0 risk-weighted assets	10.0	8.625	9.250	9.875	10.500	12.0
Leverage ratio 4.0	5.0	N/A	N/A	N/A	N/A	7.0

<sup>(1)</sup> Upon Basel III becoming effective on January 1, 2015, BB&T's goal is to maintain capital levels above the 2019 requirements.

## Share Repurchase Activity

No shares were repurchased in connection with the 2006 Repurchase Plan during 2014.

Table 24 Share Repurchase Activity

	Total Shares	Average Price Paid Per	Total Shares Purchased Pursuant to	Maximum Remaining Number of Shares Available for Repurchase Pursuant to
	Repurchased (1)	Share (2)	Publicly-Announced Plan	Publicly-Announced Plan
	(Shares in thousa	ands)		
April 2014	4	\$ 39.74		44,139
May 2014	9	37.31		44,139

June 9	38.94	44,139
Total 22	38.39	44,139

(1) Repurchases reflect shares exchanged or surrendered in connection with the exercise of equity-based awards under BB&T's equity-based compensation plans.

(2) Excludes commissions.

## <u>Table of Contents</u> **Non-GAAP Information**

Diluted EPS has been presented that excludes the effects of certain adjustments related to FHA-insured loans and a tax-related reserve recognized during the second quarter of 2014. BB&T believes this adjusted measure is meaningful as excluding the adjustments increases the comparability of certain period-to-period results. The following table reconciles this adjusted measure to its corresponding GAAP amount.

	Quarter Ended June 30, 2014									
	Re	eported	Res	A-insured serve justment	Mortgage Indemnifi Reserve Adjustme		Tax Adjustm	nent	Ad	justed
Net income available to common shareholders	\$	425	\$	53	\$	21	\$	14	\$	513
Weighted average number of diluted common shares		728,452								728,452
Diluted EPS	\$	0.58							\$	0.70

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Refer to "Market Risk Management" in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section herein.

#### ITEM 4. CONTROLS AND PROCEDURES

#### Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, the management of the Company, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial Officer, carried out an evaluation of the effectiveness of the Company's disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective.

#### Changes in Internal Control over Financial Reporting

There was no change in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

Refer to the "Commitments and Contingencies" and "Income Taxes" notes in the "Notes to Consolidated Financial Statements."

#### ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors disclosed in BB&T's Annual Report on Form 10-K for the year ended December 31, 2013. Additional risks and uncertainties not currently known to BB&T or that management has deemed to be immaterial also may materially adversely affect BB&T's business, financial condition, and/or operating results.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(c) Refer to "Share Repurchase Activity" in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section herein.

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## ITEM 6. EXHIBITS

- 10.1 Articles of Incorporation of the Registrant, as amended and restated April 30, 2014.
- Statement re: Computation of Earnings Per Share.
- 12 Statement re: Computation of Ratios.
- Certification of Chief Executive Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document.
- 101.SCH XBRL Taxonomy Extension Schema.
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase.
- 101.LAB XBRL Taxonomy Extension Label Linkbase.
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase.
- 101.DEF XBRL Taxonomy Definition Linkbase.

# Table of Contents SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**BB&T CORPORATION** 

(Registrant)

Date: July 28, 2014 By:/s/ Daryl N. Bible

Daryl N. Bible, Senior Executive Vice President and Chief Financial Officer

(Principal Financial Officer)

Date: July 28, 2014 By:/s/ Cynthia B. Powell

Cynthia B. Powell, Executive Vice President and Corporate Controller

(Principal Accounting Officer)

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## **EXHIBIT INDEX**

Exhibit No. Description	Location
10. Articles of Incorporation of the Registrant, as amended and restated April 30, 2014.	Incorporated herein by reference to Exhibit 3(i) of the Current Report on Form 8-K, filed May 2, 2014.
11Statement re: Computation of Earnings Per Share.	Filed herewith as Note 14.
12\\$tatement re: Computation of Ratios.	Filed herewith.
Certification of Chief Executive Officer pursuant to Rule 311Ba-14(a) or 15d-14(a) of the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	Filed herewith.
Certification of Chief Financial Officer pursuant to Rule 3112a-14(a) or 15d-14(a) of the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	Filed herewith.
Certification of Chief Executive Officer and Chief Financial 32Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	Furnished herewith.
101XNRL Instance Document.	Filed herewith.
101XXXIIL Taxonomy Extension Schema.	Filed herewith.
101XBAL Taxonomy Extension Calculation Linkbase.	Filed herewith.
101XBXXL Taxonomy Extension Label Linkbase.	Filed herewith.
101XHRPL Taxonomy Extension Presentation Linkbase.	Filed herewith.
101XXXXX Taxonomy Definition Linkbase.	Filed herewith.

<sup>†</sup> Exhibit filed with the Securities and Exchange Commission and available upon request.