INTERNATIONAL SPEEDWAY CORP Form 10-K February 13, 2007 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 FORM 10-K

**Annual Report** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year period ended November 30, 2006 INTERNATIONAL SPEEDWAY CORPORATION

(Exact name of registrant as specified in its charter)

# 1801 WEST INTERNATIONAL SPEEDWAY BOULEVARD, DAYTONA BEACH, FLORIDA

32114

(Address of principal executive offices)

(Zip code)

FLORIDA O-2384 59-0709342 (State or other jurisdiction (Commission (I.R.S. Employer

of incorporation) File Number) Identification Number)

Registrant s telephone number, including area code: (386) 254-2700 Securities registered pursuant to Section 12 (b) of the Act:

Title of each class
Class A Common Stock \$.01 par value

Name of each exchange on which registered NASDAQ/National Market System

Securities registered pursuant to Section 12 (g) of the Act:

Common Stock \$.10 par value Class B Common Stock \$.01 par value (Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES b NO o

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES o NO b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES b NO o Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (Section 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. b

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES o NO  $\flat$ 

The aggregate market value of the voting stock held by nonaffiliates of the registrant as of May 31, 2006 was \$1,668,294,753.41 based upon the last reported sale price of the Class A Common Stock on the NASDAQ National

Market System on that date and the assumption that all directors and executive officers of the Company, and their families, are affiliates.

At December 31, 2006, there were outstanding:

No shares of Common Stock, \$.10 par value per share, 31,288,232 shares of Class A Common Stock, \$.01 par value per share, and 22,085,463 shares of Class B Common Stock, \$.01 par value per share.

DOCUMENTS INCORPORATED BY REFERENCE. The information required by Part III is to be incorporated by reference from the definitive information statement which involves the election of directors at our April 2007 Annual Meeting of Shareholders and which is to be filed with the Commission not later than 120 days after November 30, 2006. Certain of the exhibits listed in Part IV are incorporated by reference from the Company s Registration Statement filed on Form S-4, File No. 333-118168.

EXCEPT AS EXPRESSLY INDICATED OR UNLESS THE CONTEXT OTHERWISE REQUIRES, ISC, WE, OUR, COMPANY, US, OR INTERNATIONAL SPEEDWAY MEAN INTERNATIONAL SPEEDWAY CORPORATION, A FLORIDA CORPORATION, AND ITS SUBSIDIARIES.

BEGINNING IN 2004, NEXTEL COMMUNICATIONS REPLACED R.J. REYNOLDS AS THE SPONSOR OF THE NASCAR CUP SERIES. IN THIS DOCUMENT, WHEN WE USE THE TERM NASCAR NEXTEL CUP SERIES, WE ARE REFERRING TO THE OLD NASCAR WINSTON CUP SERIES (AS NASCAR S CUP SERIES WAS NAMED UNTIL 2004) AS WELL AS THE NASCAR NEXTEL CUP SERIES.

## **TABLE OF CONTENTS**

| PA | R | Τ | I |
|----|---|---|---|
|    |   |   |   |

**ITEM 1. BUSINESS** 

ITEM 1A. RISK FACTORS

ITEM 1B. UNRESOLVED STAFF COMMENTS

**ITEM 2. PROPERTIES** 

ITEM 3. LEGAL PROCEEDINGS

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

## **PART II**

ITEM 5. MARKET PRICE OF AND DIVIDENDS ON REGISTRANT S COMMON EQUITY AND

**RELATED STOCKHOLDER MATTERS** 

ITEM 6. SELECTED FINANCIAL DATA

ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND

**RESULTS OF OPERATIONS** 

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS

ITEM 9A. CONTROLS AND PROCEDURES

## **PART III**

**PART IV** 

ITEM 15. EXHIBITS, CONSOLIDATED FINANCIAL STATEMENT SCHEDULES

**SIGNATURES** 

EX-10.2 FIRST AMENDMENT TO DAYTONA PROPERTY LEASE

EX-10.3 SECOND AMENDMENT TO DAYTONA PROPERTY LEASE

**EX-21 SUBSIDIARIES OF THE REGISTRANT** 

EX-23.1 CONSENT OF PUBLIC ACCOUNTING FIRM

**EX-31.1 SECTION 302 CERTIFICATIONS** 

EX-31.2 SECTION 302 CERTIFICATIONS

EX-31.3 SECTION 302 CERTIFICATION

**EX-32 SECTION 906 CERTIFICATION** 

#### **Table of Contents**

## PART I

ITEM 1. BUSINESS GENERAL

We are a leading promoter of motorsports entertainment activities in the United States. The general nature of our business is a motorsports themed amusement enterprise; furnishing amusement to the public in the form of motorsports themed entertainment. We currently own and/or operate eleven of the nation s major motorsports entertainment facilities:

Daytona International Speedway in Florida;

Talladega Superspeedway in Alabama;

Michigan International Speedway in Michigan;

Richmond International Raceway in Virginia;

California Speedway in California;

Kansas Speedway in Kansas;

Phoenix International Raceway in Arizona;

Homestead-Miami Speedway in Florida;

Martinsville Speedway in Virginia;

Darlington Raceway in South Carolina; and

Watkins Glen International in New York.

In addition, Raceway Associates, LLC (Raceway Associates), in which we held a 37.5 percent indirect equity interest during 2006 (see Item 1 Equity Investments and Item 7 Acquisitions and Divestures and Future Liquidity for further discussion regarding our acquisition of the remaining equity interest), owns and operates two nationally recognized major motorsports entertainment facilities in Illinois:

Chicagoland Speedway; and

Route 66 Raceway.

Page 2

#### **Table of Contents**

In 2006, these motorsports entertainment facilities promoted well over 100 stock car, open wheel, sports car, truck, motorcycle and other racing events, including:

21 National Association for Stock Car Auto Racing ( NASCAR ) NEXTEL Cup Series events;

16 NASCAR Busch Series events:

nine NASCAR Craftsman Trucks Series events:

six Indy Racing League ( IRL ) IndyCar Series events;

one National Hot Rod Association ( NHRA ) POWERade drag racing events;

the premier sports car endurance event in the United States (the Rolex 24 at Daytona sanctioned by the Grand American Road Racing Association ( Grand American )); and

a number of other prestigious stock car, sports car, open wheel and motorcycle events.

Our business consists principally of racing events at these major motorsports entertainment facilities, which, in total, currently have more than one million grandstand seats. We generate revenue primarily from admissions, television, radio and ancillary rights fees, promotion and sponsorship fees, hospitality rentals (including luxury suites, chalets and the hospitality portion of club seating), advertising revenues, royalties from licenses of our trademarks and track rentals, as well as from catering, merchandise and food concession services at our wholly-owned motorsports entertainment facilities. We also own and operate the Motor Racing Network, Inc. radio network, or MRN Radio, the nation s largest independent motorsports radio network in terms of event programming, and DAYTONA USA The Ultimate Motorsports Attraction, a motorsports-themed entertainment complex and the Official Attraction of NASCAR

We have grown significantly in recent years through both internal and external initiatives. From fiscal 2002 through fiscal 2006, our revenues increased from approximately \$524.2 million to \$798.4 million, a compound annual growth rate, or CAGR, of 11.1 percent. In particular, our motorsports related revenues increased from 46.1 percent of our total revenues in fiscal 2002 to 58.4 percent in fiscal 2006, a CAGR of 17.8 percent. We remain focused on several growth opportunities, including developing long-term marketing partnerships and maximizing our media income and exposure. These initiatives have broadened our financial stability through more predictable and recurring revenues and cash flows and should enable us to maintain our leadership position in the motorsports entertainment industry. INCORPORATION

We were incorporated in 1953 under the laws of the State of Florida under the name Bill France Racing, Inc. and changed our name to Daytona International Speedway Corporation in 1957. With the groundbreaking for Talladega Superspeedway in 1968, we changed our name to International Speedway Corporation. Our principal executive offices are located at 1801 West International Speedway Boulevard, Daytona Beach, Florida 32114, and our telephone number is (386) 254-2700. We maintain a website at <a href="http://www.iscmotorsports.com">http://www.iscmotorsports.com</a>. The information on our website is not part of this report.

Page 3

## **Table of Contents**

## **OPERATIONS**

The general nature of our business is a motorsports themed amusement enterprise, furnishing amusement to the public in the form of motorsports themed entertainment. Our motorsports event operations consist principally of racing events at our major motorsports entertainment facilities, which include providing catering, merchandise and food concessions at our motorsports entertainment facilities that host NASCAR NEXTEL Cup Series events. Our other operations include the DAYTONA USA motorsports entertainment complex, MRN Radio, our 37.5 percent equity investment in Raceway Associates, our 50.0 percent equity investment in the joint venture SMISC, LLC (SMISC), which conducts business through a wholly-owned subsidiary Motorsports Authentics, and certain other activities. We derived approximately 87.6 percent of our 2006 revenues from NASCAR-sanctioned racing events at our wholly-owned facilities.

In addition to events sanctioned by NASCAR, in fiscal 2006 we promoted other stock car, open wheel, sports car, motorcycle and go-kart racing events sanctioned by the American Historic Racing Motorcycle Association, the American Motorcyclist Association, the Automobile Racing Club of America ( ARCA ), the American Sportbike Racing Association Championship Cup Series ( CCS ), Grand American, Historic Sportscar Racing, the International Race of Champions, IRL, NHRA, the Porsche Club of America, the Sports Car Club of America ( SCCA ), the Sportscar Vintage Racing Association, the United States Auto Club ( USAC ) and the World Karting Association.

## Food, Beverage and Merchandise Operations

We conduct, either through operations of the particular facility or through certain wholly-owned subsidiaries operating under the name Americrown, souvenir merchandising operations, food and beverage concession operations and catering services, both in suites and chalets, for customers at each of our wholly-owned motorsports entertainment facilities. We also market and distribute motorsports-related merchandise such as apparel, souvenirs and collectibles to retail customers, through our RacingOne.com internet site and directly to dealers.

## **DAYTONA USA**

DAYTONA USA The Ultimate Motorsports Attraction, our motorsports-themed entertainment complex, is located adjacent to the Daytona International Speedway and is open 364 days a year, everyday except Christmas. DAYTONA USA includes (i) the Velocitorium, which covers approximately 60,000 square feet, stands nearly four stories high and contains numerous highly interactive motorsports exhibits, many of which are sponsored by leading consumer brands (including the Acceleration Alley racing simulators, the Daytona Dream Laps motion ride film, the Ford Sixteen Second Pit Stop Challenge and the Toyota Tundra driving simulator); (ii) the 258 seat Pepsi IMAX Theater featuring the Daytona 500 Movie and NASCAR 3D the IMAX experience; (iii) DAYTONA USA s Gatorade Victory Lane where the car of the current Daytona 500 winner is displayed; (iv) DAYTONA USA s Speedway Tours, a semi-automated tram tour of Daytona International Speedway s garage area, pit road, Gatorade Victory Lane and high-banked track; (v) the Richard Petty Driving and Riding Experience at Daytona; (vi) for groups of 15 or more, the VIP Tour, which includes a tour of the NEXTEL Tower and (vii) non-event time rentals of our facilities including the Bill France Room, Daytona 500 Club, Lake Lloyd Community Center, NEXTEL FANZONE Garages and Suites.

Page 4

## **Table of Contents**

Adjoining DAYTONA USA are (i) the Daytona Beach Area Convention and Visitors Official Welcome Center; (ii) the Daytona International Speedway ticket office; (iii) Daytona SpeedPlay, a high-tech arcade using state of the art video technology; (iv) the Pit Shop, which sells DAYTONA USA, Daytona International Speedway, NASCAR and race teams clothing, books, collectibles and other officially licensed merchandise; and (v) the Fourth Turn Grill concessions facility.

We believe that DAYTONA USA and these adjoining facilities appeal to individual tourists, tour groups, conventions and corporate sponsors, thereby (i) increasing the use of our Daytona facility, (ii) expanding our concessions and souvenir sales and (iii) providing greater visibility for our business and motorsports generally, which increases spectator interest.

## **MRN Radio**

Our subsidiary, Motor Racing Network, Inc., does business under the name MRN Radio, but is not a radio station. Rather, it creates motorsports-related programming content carried on radio stations around the country, including a national satellite radio service. MRN Radio produces and syndicates to radio stations live coverage of the NASCAR NEXTEL Cup, NASCAR Busch and NASCAR Craftsman Truck series races and certain other races conducted at our motorsports entertainment facilities, as well as some races conducted at motorsports entertainment facilities we do not own. Each track presently has the ability to separately contract for the rights to radio broadcasts of events held at its facilities. In addition, MRN Radio provides production services for NEXTEL Vision, the trackside large screen video display units, at all NASCAR NEXTEL Cup Series event weekends except at Indianapolis Motor Speedway, which is a track we do not own. MRN Radio also produces and syndicates daily and weekly NASCAR racing-themed programs. MRN Radio derives revenue from the sale of national advertising contained in its syndicated programming, the sale of advertising and audio and video production services for NEXTEL Vision, as well as from rights fees paid by radio stations that broadcast the programming.

## **Equity Investments**

## Raceway Associates

At November 30, 2006, we indirectly owned 37.5 percent of Raceway Associates, which owns Chicagoland Speedway (Chicagoland) and Route 66 Raceway, both of which are located in Joliet Illinois. Route 66 Raceway hosts events including NHRA POWERade drag racing series events, dirt oval racing and concerts and has grandstands that seat approximately 30,000 spectators. Chicagoland is a 1.5-mile moderately banked, asphalt, oval superspeedway. The motorsports entertainment facility has grandstands, which seat approximately 75,000 spectators, and 24 luxury suites containing approximately 1,000 additional seats. Chicagoland promotes a NASCAR NEXTEL Cup Series, NASCAR Busch Series, IRL IndyCar Series and ARCA RE/MAX Series event.

In November 2006, we announced that, through a wholly-owned subsidiary, we had entered into a purchase agreement with Indianapolis Motor Speedway Corporation ( IMS ) to indirectly acquire an additional 37.5 percent interest in Raceway Associates. As a result of the transaction, we will own 100.0 percent of Motorsports Alliance, LLC ( Motorsports Alliance ), which owns 75.0 percent of Raceway Associates. Concurrent with the IMS transaction, we also exercised our right to purchase the minority partners remaining 25.0 percent interest in Raceway Associates pursuant to the 1999 Raceway Associates formation agreement.

Page 5

## **Table of Contents**

All the above transactions closed on February 2, 2007, for a total purchase price of approximately \$102.4 million in cash. These transactions will be accounted for as a business combination.

## **Motorsports Authentics**

On August 30, 2005, we partnered with Speedway Motorsports Incorporated (SMI) in a 50/50 joint venture, SMISC, which, through a wholly-owned subsidiary, conducts business under the name Motorsports Authentics. Motorsports Authentics operates as an independent company with us and SMI as equal owners and is the leader in design, promotion, marketing and distribution of motorsports licensed merchandise. Motorsports Authentics has licenses for exclusive and non-exclusive distribution with teams competing in NASCAR and other major motorsports series. Its products include a broad range of motorsports-related die-cast replica collectibles, apparel, gifts and other memorabilia, which are marketed through a combination of mass retail, domestic wholesale, trackside, international and collector s club distribution channels.

#### Other Activities

From time to time, we use our track facilities for testing for teams, driving schools, riding experiences, car shows, auto fairs, concerts and settings for television commercials, print advertisements and motion pictures. We also rent show cars for promotional events. We operate Talladega Municipal Airport, which is located adjacent to Talladega Superspeedway ( Talladega ). We rent certain warehouse and office space in Daytona Beach, Florida to third parties. We own property in Daytona Beach, Florida, upon which we conduct agricultural operations. Our Richmond facility includes a fairgrounds complex, which operates various non-motorsports related events.

## **COMPETITION**

Racing events compete with other professional sports such as football, basketball, hockey and baseball, as well as other recreational events and activities. Our events also compete with other racing events sanctioned by various racing bodies such as NASCAR, IRL, CCS, USAC, SCCA, Grand American, ARCA and others, many of which are often held on the same dates at separate motorsports entertainment facilities. We believe that the type and caliber of promoted racing events, facility location, sight lines, pricing, variety of motorsports themed amusement options and level of customer conveniences and amenities are the principal factors that distinguish competing motorsports entertainment facilities.

## **EMPLOYEES**

As of November 30, 2006, we had over 1,100 full-time employees. We also engage a significant number of temporary personnel to assist during periods of peak attendance at our events, some of whom are volunteers. None of our employees are represented by a labor union. We believe that we enjoy a good relationship with our employees.

## **AVAILABLE INFORMATION**

We file annual, quarterly and current reports, information statements and other information with the SEC. Our SEC filings are available to the public over the internet at the SEC s web site at <a href="http://www.sec.gov">http://www.sec.gov</a>. You may also read and copy any document we file with the SEC at its public reference facilities at 450 Fifth Street, N.W., Washington,

Page 6

## **Table of Contents**

D.C. 20549. You can also obtain copies of the documents at prescribed rates by writing to the Public Reference Room of the SEC at 450 Fifth Street, N.W., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information on the operation of the public reference facilities. You can also obtain information about us at the offices of the National Association of Securities Dealers, 1735 K St., N.W., Washington, D.C. 20006. The address of our internet website is <a href="http://www.iscmotorsports.com">http://www.iscmotorsports.com</a>. Through a link on the Investor Relations portion of our internet website we make available all of our filings with the SEC, including our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports, as well as beneficial ownership reports filed with the SEC by directors, officers and other reporting persons relating to holdings in International Speedway Corporation securities. This information is available as soon as the filing is accepted by the SEC.

Page 7

#### **Table of Contents**

## ITEM 1A. RISK FACTORS

This report and the documents incorporated by reference may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. You can identify a forward-looking statement by our use of the words anticipate, goal, and similar expressions. These forward-looking statements include objective, projection, forecast, statements regarding the timing of future events, our anticipated future operations and our anticipated future financial position and cash requirements. Although we believe that the expectations reflected in our forward-looking statements are reasonable, we do not know whether our expectations will prove correct. We disclose below, in cautionary statements made in this report, and in other filings we have made with the Securities and Exchange Commission the important factors that could cause our actual results to differ from our expectations. All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by these cautionary statements. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of the risk factors described below and other factors set forth in or incorporated by reference in this report.

Many of these factors are beyond our ability to control or predict. We caution you not to put undue reliance on forward-looking statements or to project any future results based on such statements or on present or prior earnings levels. Additional information concerning these, or other factors, which could cause the actual results to differ materially from those in the forward-looking statements is contained from time to time in our other SEC filings. Copies of those filings are available from us and/or the SEC.

# Our success depends on our relationships with motorsports sanctioning bodies, particularly NASCAR, and the continuation of present sanctioning practices

Our success has been, and is expected to remain, dependent on maintaining good working relationships with the organizations that sanction the races we promote at our facilities, particularly NASCAR, the sanctioning body for the NASCAR NEXTEL Cup, NASCAR Busch and NASCAR Craftsman Truck series events. NASCAR-sanctioned races conducted at our wholly-owned subsidiaries accounted for approximately 87.6 percent of our total revenues in fiscal 2006. Each NASCAR sanctioning agreement is awarded on an annual basis. NASCAR is not required to continue to enter into, renew or extend sanctioning agreements with us to conduct any event. Any adverse change in the present sanctioning practices, such as the proposal to establish a bid system contained in the complaint in the Kentucky Speedway litigation, could adversely impact our operations and revenue. Moreover, although our general growth strategy includes the possible development and/or acquisition of additional motorsports entertainment facilities, it cannot be assured that any sanctioning body, including NASCAR, will enter into sanctioning agreements with us to conduct races at any of our newly developed or acquired motorsports entertainment facilities. Failure to obtain a sanctioning agreement for a major NASCAR event could negatively affect us. Similarly, notwithstanding NASCAR s approvals of our proposals for realignment of NASCAR NEXTEL Cup Series dates among our facilities in fiscal 2004, 2005 and 2006, NASCAR is not obligated to modify its race schedules to allow us to schedule our races more efficiently. By sanctioning an event, NASCAR neither warrants, expressly or by implication, nor takes responsibility for, the success, financial or otherwise, of the sanctioned event or the number or identity of vehicles or competitors participating in the event.

## Bad weather could adversely affect us

We promote outdoor motorsports events. Weather conditions affect sales of, among other things, tickets, food, drinks and merchandise at these events. Poor weather conditions could have a negative effect on us, particularly as it relates to walk-up ticket sales.

Page 8

## **Table of Contents**

## Postponement and/or cancellation of major motorsports events could adversely affect us

If an event scheduled for one of our facilities is postponed because of weather or other reasons such as, for example, the general postponement of all major sporting events in the United States following the September 11, 2001 terrorism attacks, we could incur increased expenses associated with conducting the rescheduled event, as well as possible decreased revenues from tickets, food, drinks and merchandise at the rescheduled event. If such an event is cancelled, we would incur the expenses associated with preparing to conduct the event as well as losing the revenues, including live broadcast revenues, associated with the event, to the extent such losses were not covered by insurance. If a cancelled event is part of the NASCAR NEXTEL Cup or NASCAR Busch series, in the year of cancellation we could experience a reduction in the amount of money we expect to receive from television revenues for all of our NASCAR-sanctioned events in the series that experienced the cancellation. This would occur if, as a result of the cancellation, and without regard to whether the cancelled event was scheduled for one of our facilities, NASCAR experienced a reduction in television revenues greater than the amount scheduled to be paid to the promoter of the cancelled event.

## Our financial results depend significantly on consumer and corporate spending

Our financial results depend significantly upon a number of factors relating to discretionary consumer and corporate spending, including economic conditions affecting disposable consumer income and corporate budgets such as: employment;

business conditions:

interest rates: and

taxation rates.

These factors can impact both attendance at our events and advertising and marketing dollars available from the motorsports industry s principal sponsors and potential sponsors. There can be no assurance that consumer and corporate spending will not be affected adversely by economic and other lifestyle conditions, thereby impacting our growth, revenue and profitability. General economic conditions were significantly and negatively impacted by the September 11, 2001 terrorist attacks and the war in Iraq and could be similarly affected by any future attacks, by a terrorist attack at any mass gathering or fear of such attacks, or by other acts or prospects of war. Any future attacks or wars or related threats could also increase our expenses related to insurance, security or other related matters. A weakened economic and business climate, as well as consumer uncertainty created by such a climate, could adversely affect our financial results. Finally, our financial results could also be adversely impacted by a widespread outbreak of a severe epidemiological crisis.

## Certain of our senior executives may have potential conflicts of interest

Members of the France Family Group own and control NASCAR. William C. France, our Chairman of the Board, James C. France, our Vice Chairman and Chief Executive Officer, and Lesa France Kennedy, our President and one of our directors, are all members of the France Family Group in addition to holding positions with NASCAR. Each of them, as well as our general counsel, spends part of his or her time on NASCAR s business. Each of these individuals spends substantial time on our business and all of our other executive officers are available to us on a substantially full-time basis. Because of these relationships, even though all related party transactions are approved by our Audit Page 9

## **Table of Contents**

Committee, certain potential conflicts of interest between us and NASCAR exist with respect to, among other things: the terms of any sanctioning agreements that may be awarded to us by NASCAR;

the amount of time the employees mentioned above and certain of our other employees devote to NASCAR s affairs; and

the amounts charged or paid to NASCAR for office rental, transportation costs, shared executives, administrative expenses and similar items.

## Our success depends on the availability and performance of key personnel

Our continued success depends upon the availability and performance of our senior management team, including William C. France, James C. France, Lesa France Kennedy and John R. Saunders. Each of these individuals possesses unique and extensive industry knowledge and experience. While we believe that our senior management team has significant depth, the loss of any of the individuals mentioned above, or our inability to retain and attract key employees in the future, could have a negative effect on our operations and business plans.

## We are controlled by the France family

The France Family Group members, together, beneficially own approximately 35.0 percent of our capital stock and over 60.0 percent of the combined voting power of both classes of our common stock. Accordingly, if members of the France Family Group vote their shares of common stock in the same manner, they can (without the approval of our other shareholders) elect our entire Board of Directors and determine the outcome of various matters submitted to shareholders for approval, including fundamental corporate transactions. If holders of class B common stock other than the France Family Group elect to convert their beneficially owned shares of class B common stock into shares of class A common stock and members of the France Family Group do not convert their shares, the relative voting power of the France Family Group will increase. Voting control by the France Family Group may discourage certain types of transactions involving an actual or potential change in control of us, including transactions in which the holders of class A common stock might receive a premium for their shares over prevailing market prices.

# The IRS is currently performing a periodic examination of certain of our federal income tax returns that could result in a material negative impact on cash flow

The Internal Revenue Service (the Service) is currently performing a periodic examination of our federal income tax returns for the years ended November 30, 1999 through November 30, 2005 and is challenging the tax depreciation treatment for a significant portion of our motorsports entertainment facility assets. In accordance with SFAS No. 109

Accounting for Income Taxes we have accrued a deferred tax liability based on the differences between our financial

reporting and tax bases of such assets and have recorded a reserve for additional interest that may be due. While we believe that our application of the federal income tax regulations in question is appropriate, and we intend to vigorously defend the merits of our position, an adverse resolution of these matters could result in a material negative impact on cash flow.

Page 10

## **Table of Contents**

# Future impairment of goodwill and other intangible assets or long-lived assets could adversely affect our financial results

Our consolidated balance sheets include significant amounts of goodwill and other intangible assets and long-lived assets. We account for our goodwill and other intangible assets in accordance with SFAS No. 142, Goodwill and Other Intangible Assets and for our long-lived assets in accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. In fiscal 2002, we recorded a non-cash after-tax charge of approximately \$453.2 million, including approximately \$3.4 million associated with our equity investment in Raceway Associates, as a cumulative effect of accounting change upon adoption of SFAS No. 142. In fiscal 2004, we recorded a non-cash before-tax charge of approximately \$13.2 million as an impairment of long-lived assets due to our decision to indefinitely suspend major motorsports event operations at our Nazareth facility after completion of its fiscal 2004 events. In fiscal 2006, we recorded a non-cash before-tax charge of approximately \$84.7 million as an impairment of long-lived assets due to our decision to discontinue pursuit of a speedway development on Staten Island. As of November 30, 2006, goodwill and other intangible assets and property and equipment accounts for approximately \$1,406.1 million, or 73.2 percent of our total assets. Both SFAS No. 142 and No. 144 require testing goodwill and other intangible assets and long-lived assets for impairment based on assumptions regarding our future business outlook. While we continue to review and analyze many factors that can impact our business prospects in the future, our analyses are subjective and are based on conditions existing at and trends leading up to the time the assumptions are made. Actual results could differ materially from these assumptions. Our judgments with regard to our future business prospects could impact whether or not an impairment is deemed to have occurred, as well as the timing of the recognition of such an impairment charge. If future testing for impairment of goodwill and other intangible assets or long-lived assets results in a reduction in their carrying value, we will be required to take the amount of the reduction in such goodwill and other intangible assets or long-lived assets as a non-cash charge against operating income, which would also reduce shareholders equity.

## We may be held liable for personal injuries

Motorsports can be dangerous to participants and spectators. We maintain insurance policies that provide coverage within limits that we believe should generally be sufficient to protect us from a large financial loss due to liability for personal injuries sustained by persons on our property in the ordinary course of our business. There can be no assurance, however, that the insurance will be adequate or available at all times and in all circumstances. Our financial condition and results of operations could be affected negatively to the extent claims and expenses in connection with these injuries are greater than insurance recoveries or if insurance coverage for these exposures becomes unavailable or prohibitively expensive.

In addition, sanctioning bodies could impose more stringent rules and regulations for safety, security and operational activities. Such regulations include, for example, the installation of new retaining walls at our facilities, which have increased our capital expenditures, and increased security procedures which have increased our operational expenses.

## We operate in a highly competitive environment

As an entertainment company, our racing events face competition from other spectator-oriented sporting events and other leisure, entertainment and recreational activities, including professional football, basketball, hockey and baseball. As a result, our revenues are affected by the general popularity of motorsports, the availability of alternative forms of recreation and changing consumer preferences. Our racing events also compete with other racing events sanctioned by various racing bodies such as NASCAR, IRL, USAC, NHRA, International Motorsports Association, SCCA, Grand American, ARCA and others. We believe that the primary elements of competition in attracting motorsports spectators and corporate sponsors to a racing event and facility are the type and caliber of promoted racing events, facility location, sight lines, pricing and customer conveniences that contribute to a total entertainment experience. Many sports and entertainment businesses have resources that exceed ours.

Page 11

#### **Table of Contents**

## We are subject to changing governmental regulations and legal standards that could increase our expenses

With the possible exception of issues concerning fill operations on Staten Island raised in September 2006 communications from the New York State Department of Environmental Conservation ( DEC ) and the New York City Department of Sanitation (DOS), we believe that our operations are in material compliance with all applicable federal, state and local environmental, land use and other laws and regulations. We ceased fill operations on Staten Island while we address certain issues the DEC and DOS raised. Nonetheless, if it is determined that damage to persons or property or contamination of the environment has been caused or exacerbated by the operation or conduct of our business or by pollutants, substances, contaminants or wastes used, generated or disposed of by us, or if pollutants, substances, contaminants or wastes are found on property currently or previously owned or operated by us, we may be held liable for such damage and may be required to pay the cost of investigation and/or remediation of such contamination or any related damage. The amount of such liability as to which we are self-insured could be material. State and local laws relating to the protection of the environment also can include noise abatement laws that may be applicable to our racing events. Our existing facilities continue to be used in situations where the standards for new facilities to comply with certain laws and regulations, including the Americans with Disabilities Act, are constantly evolving. Changes in the provisions or application of federal, state or local environmental, land use or other laws, regulations or requirements to our facilities or operations, or the discovery of previously unknown conditions, also could require us to make additional material expenditures to remediate or attain compliance.

Our development of new motorsports entertainment facilities (and, to a lesser extent, the expansion of existing facilities) requires compliance with applicable federal, state and local land use planning, zoning and environmental regulations. Regulations governing the use and development of real estate may prevent us from acquiring or developing prime locations for motorsports entertainment facilities, substantially delay or complicate the process of improving existing facilities, and/or increase the costs of any of such activities.

## We may be unable to acquire or develop new motorsports entertainment facilities

Our ability to acquire or develop motorsports entertainment facilities, such as our efforts in the New York City area and the Pacifil'c Northwest, depends on a number of factors, including, but not limited to:

our ability to obtain additional or realign existing sanctioning agreements to promote NASCAR NEXTEL Cup Series, NASCAR Busch Series or other major events at any new facilities;

the cooperation of local government officials;

our capital resources;

our ability to control construction and operating costs; and

our ability to hire and retain qualified personnel.

## Developing new motorsports entertainment facilities is expensive

Expenses associated with developing, constructing and opening a new motorsports entertainment facility, such as those under consideration in the Pacific Northwest and the New York Metropolitan area, may negatively affect our financial condition and results of operations in one or more future reporting periods. The cost of any new facility transaction will depend on a number of factors, including but not limited to:

the facility s location;

the extent of our ownership interest in the facility; and

the degree of any municipal or other public incentives or support.

Although we believe that we will be able to obtain financing to fund the acquisition, development and/or construction of additional motorsports entertainment facilities, we cannot be sure that adequate debt or equity financing will be available on satisfactory terms.

Page 12

## **Table of Contents**

## Our quarterly results are subject to seasonality and variability

We derive most of our income from a limited number of NASCAR-sanctioned races. As a result, our business has been, and is expected to remain, highly seasonal based on the timing of major racing events. For example, one of our NASCAR NEXTEL Cup Series races is traditionally held on the Sunday preceding Labor Day. Accordingly, the revenues and expenses for that race and/or the related supporting events may be recognized in either the fiscal quarter ending August 31 or the fiscal quarter ending November 30.

Future schedule changes as determined by NASCAR or other sanctioning bodies, as well as the acquisition of additional, or divestiture of existing, motorsports entertainment facilities could impact the timing of our major events in comparison to prior or future periods.

The following table presents certain unaudited financial data for each quarter of fiscal 2005 and 2006 (in thousands, except per share amounts):

|                                   | Fiscal Quarter Ended |                 |                    |                   |  |
|-----------------------------------|----------------------|-----------------|--------------------|-------------------|--|
|                                   | February 28,<br>2005 | May 31,<br>2005 | August 31,<br>2005 | November 30, 2005 |  |
| Total revenue                     | \$179,432            | \$157,447       | \$166,519          | \$236,730         |  |
| Operating income                  | 71,847               | 46,866          | 56,019             | 90,533            |  |
| Income from continuing operations | 41,118               | 26,540          | 36,804             | 54,612            |  |
| Net income                        | 41,065               | 26,501          | 36,752             | 55,044            |  |
| Basic earnings per share          | 0.77                 | 0.50            | 0.69               | 1.04              |  |
| Diluted earnings per share        | 0.77                 | 0.50            | 0.69               | 1.03              |  |
|                                   |                      | Fiscal Quar     | ter Ended          |                   |  |
|                                   |                      |                 |                    | November          |  |
|                                   | February 28,         | May 31,         | August 31,         | 30,               |  |
|                                   | 2006                 | 2006            | 2006               | 2006              |  |
| Total revenue                     | \$193,934            | \$172,083       | \$178,892          | \$253,460         |  |
| Operating income                  | 78,463               | 52,176          | 51,808             | 16,719            |  |
| Income from continuing operations | 44,131               | 30,727          | 34,299             | 7,823             |  |
| Net income                        | 44,053               | 30,687          | 34,272             | 7,792             |  |
| Basic earnings per share          | 0.83                 | 0.58            | 0.64               | 0.15              |  |
| Diluted earnings per share        | 0.83                 | 0.58            | 0.64               | 0.15              |  |
|                                   | Page 13              |                 |                    |                   |  |

## **Table of Contents**

## Governmental regulation may adversely affect the availability of sponsorships and advertising

The motorsports industry generates significant recurring revenue from the promotion, sponsorship and advertising of various companies and their products. Actual or proposed government regulation can impact negatively the availability to the motorsports industry of this promotion, sponsorship and advertising revenue. As examples, advertising by the tobacco and alcoholic beverage industries generally is subject to greater governmental regulation than advertising by other sponsors of our events. The combined advertising and sponsorship revenue from the tobacco and alcoholic beverage industries accounted for approximately 0.7 percent of our total revenues in fiscal 2006. In addition, the tobacco and alcoholic beverage industries have provided financial support to the motorsports industry through, among other things, their purchase of advertising time, their sponsorship of racing teams and their sponsorship of racing series such as the NASCAR NEXTEL Cup and NASCAR Busch series. Implementation of further restrictions on the advertising or promotion of tobacco or alcoholic beverage products could adversely affect us.

ITEM 1B. UNRESOLVED STAFF COMMENTS

Page 14

#### **Table of Contents**

## **ITEM 2. PROPERTIES**

#### MOTORSPORTS ENTERTAINMENT FACILITIES

The following table sets forth information relating to each of our motorsports entertainment facilities and those in which we have an equity interest as of November 30, 2006:

| TRACK NAME                 | LOCATION                   | APPROXIMATE<br>NUMBER OF<br>GRANDSTAND<br>SEATS | APPROXIMATE<br>ACREAGE | TRACK<br>LENGTH      |
|----------------------------|----------------------------|---|------------------------|----------------------|
| Daytona International      | Daytona Beach, Florida     |   |                        |                      |
| Speedway                   | Daytona Beach, Florida     | 168,000   | 440                    | 2.5 miles            |
| Talladega Superspeedway    | Talladega, Alabama         | 143,000   | 1,435                  | 2.6 miles            |
| Michigan International     | Brooklyn, Michigan         | -,  | ,                      |                      |
| Speedway                   | 3 , 2                      | 137,000   | 1,180                  | 2.0 miles            |
| Richmond International     | Richmond, Virginia         |   |                        |                      |
| Raceway                    | -                          | 105,000   | 635                    | 0.8 miles            |
| California Speedway        | Fontana, California        | 92,000  | 566                    | 2.0 miles            |
| Kansas Speedway            | Kansas City, Kansas        | 82,000  | 1,000                  | 1.5 miles            |
| Phoenix International      | Phoenix, Arizona           |   |                        |                      |
| Raceway                    |                            | 76,000  | 598                    | 1.0 mile             |
| Homestead-Miami Speedway   | Homestead, Florida         | 69,000  | 404                    | 1.5 miles            |
| Martinsville Speedway      | Martinsville, Virginia     | 64,000  | 250                    | 0.5 miles            |
| Darlington Raceway         | Darlington, South Carolina | 62,000  | 230                    | 1.3 miles            |
| Watkins Glen International | Watkins Glen, New York     | 35,000  | 1,377                  | 3.4 miles            |
| Chicagoland Speedway       | Joliet, Illinois           |   |                        |                      |
| (37.5%)                    |                            | 75,000  | 930                    | 1.5 mile             |
| Route 66 Raceway (37.5%)   | Joliet, Illinois           | 30,000  | 240                    | <sup>1</sup> /4 mile |

DAYTONA INTERNATIONAL SPEEDWAY. Daytona International Speedway is a high-banked, lighted, asphalt, tri-oval superspeedway that also includes a 3.6-mile road course. The lease on the property expires in 2054, including renewal options. The facility is located in Daytona Beach, Florida.

TALLADEGA SUPERSPEEDWAY. Talladega Superspeedway is a high-banked, asphalt, tri-oval superspeedway with a 1.34-mile infield road course. The facility is located about 90 minutes from Atlanta, Georgia and 45 minutes from Birmingham, Alabama.

MICHIGAN INTERNATIONAL SPEEDWAY. Michigan International Speedway is a moderately-banked, asphalt, tri-oval superspeedway located in Brooklyn, Michigan, approximately 70 miles southwest of Detroit and 18 miles southeast of Jackson.

RICHMOND INTERNATIONAL RACEWAY. Richmond International Raceway is a moderately-banked, lighted, asphalt, oval, intermediate speedway located approximately 10 miles from downtown Richmond, Virginia. CALIFORNIA SPEEDWAY. California Speedway is a moderately-banked, lighted, asphalt, tri-oval superspeedway located 40 miles east of Los Angeles in Fontana, California. The facility also includes a quarter mile drag strip and a 2.8-mile road course.

Page 15

#### **Table of Contents**

KANSAS SPEEDWAY. Kansas Speedway is a moderately-banked, asphalt, tri-oval superspeedway located in Kansas City, Kansas.

PHOENIX INTERNATIONAL RACEWAY. Phoenix International Raceway is a low-banked, lighted, asphalt, oval superspeedway that also includes a 1.5-mile road course located near Phoenix, Arizona.

HOMESTEAD-MIAMI SPEEDWAY. Homestead-Miami Speedway is a variable-degree banked, lighted, asphalt, oval superspeedway located in Homestead, Florida. We operate Homestead-Miami Speedway under an agreement that expires in 2075, including renewal options.

MARTINSVILLE SPEEDWAY. Martinsville Speedway is a moderately-banked, asphalt and concrete, oval speedway located in Martinsville, Virginia, approximately 50 miles north of Winston-Salem, North Carolina.

DARLINGTON RACEWAY. Darlington Raceway is a high-banked, lighted, asphalt, egg-shaped superspeedway located in Darlington, South Carolina.

WATKINS GLEN INTERNATIONAL. Watkins Glen International includes 3.4-mile and 2.4-mile road course tracks and is located near Watkins Glen, New York.

OTHER FACILITIES. We own approximately 71 acres of real property on International Speedway Boulevard across from Daytona International Speedway on which are located seven buildings containing an aggregate of approximately 375,000 square feet. Our corporate headquarters and other offices and facilities are located in a portion of these facilities. In addition, we own property in Daytona Beach, Florida, aggregating approximately 500 acres near Daytona International Speedway, on which we conduct agricultural operations except during events when they are used for parking and other ancillary purposes. We also own concession facilities in Talladega, Alabama. We lease real estate and office space in Talladega, Alabama and the property and premises at the Talladega Municipal Airport. Our wholly-owned subsidiary, Phoenix Speedway Corp. leases office space in Avondale, Arizona. The Richmond facility includes a state fairgrounds complex that operates various non-motorsports events.

Through our majority-owned subsidiary, 380 Development, LLC ( 380 Development ), we purchased approximately 676 acres in the New York City borough of Staten Island that we targeted for the development of a major motorsports entertainment and retail development project. In December 2006, due to a variety of factors, we announced our decision to discontinue pursuit of a speedway development on Staten Island. We have begun to research and develop market demand studies to assist in the evaluation of various alternative strategies for the Staten Island acreage, including potentially selling the property in whole or in parts, or developing the property with a third party for some other use. See Future Liquidity and Note 4 in the Consolidated Financial Statements included elsewhere in this document for further discussion regarding the discontinuance of the pursuit of this speedway development.

Page 16

## **Table of Contents**

## INTELLECTUAL PROPERTY

We have various registered and common law trademark rights, including, but not limited to, California Speedway, Darlington Raceway, The Great American Race, Southern 500, Too Tough to Tame, Daytona International Speed DAYTONA USA, the Daytona 500, the 24 Hours of Daytona, Acceleration Allev. Daytona Dream Laps. Spee World Center of Racing, Homestead-Miami Speedway, Kansas Speedway, Martinsville Speedway, Michigan International Speedway, Phoenix International Raceway. Richmond International Raceway. The Action Track. Talladega Superspeedway, Watkins Glen International, The Glen, Americrown, Motor Racing Network, MRN International Speedway Race Rewards and related logos. We also have licenses from NASCAR, various drivers and other businesses to use names and logos for merchandising programs and product sales. Our policy is to protect our intellectual property rights vigorously, through litigation, if necessary, chiefly because of their proprietary value in merchandise and promotional sales.

## ITEM 3. LEGAL PROCEEDINGS

From time to time, we are a party to routine litigation incidental to our business. We do not believe that the resolution of any or all of such litigation will have a material adverse effect on our financial condition or results of operations. In addition to such routine litigation incident to its business, the Company is a party to the legal proceeding described below.

## **Current Litigation**

In July 2005, Kentucky Speedway, LLC filed a civil action in the Eastern District of Kentucky against NASCAR and us alleging that NASCAR and ISC have acted, and continue to act, individually and in combination and collusion with each other and other companies that control motorsports entertainment facilities hosting NASCAR NEXTEL Cup Series, to illegally restrict the award of .... NASCAR NEXTEL Cup Series [races]. The complaint seeks damages and an injunction requiring NASCAR to establish a competitive bidding process for NEXTEL Cup events and prohibiting further violations of the antitrust laws. Other than some vaguely conclusory allegations, the complaint fails to specify any conduct by International Speedway Corporation ( ISC ) other than conducting and growing its motorsports entertainment business for the benefit of its shareholders. We believe the allegations to be without merit and intend to defend ourself vigorously. We have retained counsel and are pursuing defenses to the suit while maintaining potential counterclaim remedies available to us to recover the damages caused by the filing of the suit. The court has established a February 1, 2007 deadline for the completion of pre-trial discovery factual matters which is to be followed by discovery of expert opinion matters. Based upon the current timeline a trial on the merits of the case is scheduled for no earlier than Fall 2007. While it is premature to quantify either the likelihood or the potential magnitude of an adverse decision, the fees and expenses associated with the defense of this suit are not covered by insurance and could adversely impact our financial condition or results of operations and cash flows, even if we ultimately prevail. Further, the time devoted to this matter by management and the possible impact of litigation on business negotiations occurring prior to resolution of this matter could also adversely impact our financial condition or results of operations and cash flows. Finally, even if the direct effect of the resolution of this case does not result in a material adverse impact on us, it is possible that the resolution of this case could result in industry-wide changes in the way race schedules are determined by sanctioning bodies, which could indirectly have a material adverse impact on us.

Page 17

## **Table of Contents**

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of security holders during the fourth quarter of the fiscal year covered by this report.

#### **PART II**

# ITEM 5. MARKET PRICE OF AND DIVIDENDS ON REGISTRANT S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

At November 30, 2006, International Speedway Corporation had two issued classes of capital stock: class A common stock, \$.01 par value per share, and class B common stock, \$.01 par value per share. The class A common stock is traded on the NASDAQ National Market System under the symbol ISCA. The class B common stock is traded on the Over-The-Counter Bulletin Board under the symbol ISCB.OB and, at the option of the holder, is convertible to class A common stock at any time. As of November 30, 2006, there were approximately 2,662 record holders of class A common stock and approximately 506 record holders of class B common stock.

The reported high and low sales prices or high and low bid information, as applicable, for each quarter indicated are as follows:

|                | IS      | ISCA    |         | .OB(1)  |
|----------------|---------|---------|---------|---------|
|                | High    | Low     | High    | Low     |
| Fiscal 2005:   |         |         |         |         |
| First Quarter  | \$56.50 | \$48.80 | \$56.00 | \$49.00 |
| Second Quarter | 60.59   | 51.50   | 58.50   | 51.50   |
| Third Quarter  | 60.15   | 53.60   | 59.25   | 53.50   |
| Fourth Quarter | 56.35   | 50.45   | 55.00   | 50.00   |
| Fiscal 2006:   |         |         |         |         |
| First Quarter  | 55.00   | 43.60   | 54.50   | 42.94   |
| Second Quarter | 51.86   | 47.25   | 51.15   | 47.35   |
| Third Quarter  | 48.85   | 43.48   | 48.75   | 43.34   |
| Fourth Quarter | 54.33   | 47.85   | 54.25   | 47.88   |

## (1) ISCB quotations

were obtained

from the OTC

**Bulletin Board** 

and represent

prices between

dealers and do

not include

mark-up,

mark-down or

commission.

Such quotations

do not

necessarily

represent actual

transactions.

#### **DIVIDENDS**

Annual dividends were declared in the quarter ended in May and paid in June in fiscal years 2002 through 2005 of \$0.06 per share and \$0.08 per share in fiscal 2006 on all common stock that was issued at the time.

# SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLANS Equity Compensation Plan Information

|  |               |                  | Number of            |
|--|---------------|------------------|----------------------|
|  |               |                  | securities           |
|  |               |                  | remaining available  |
|  |               |                  | for                  |
|  |               |                  | future issuance      |
|  |               |                  | under                |
|  | Number of     |                  | equity               |
|  | securities to | Weighted-average | compensation         |
|  | be issued     |                  |                      |
|  | upon          | exercise price   |                      |
|  | exercise      | of               | plans (excluding     |
|  | of            |                  |                      |
|  | outstanding   | outstanding      | securities reflected |
|  | options,      | options,         | in                   |
|  | warrants and  | warrants and     |                      |
|  | rights        | rights           | column (a))          |
| Plan Category  | (a)           | (b)              | (c)                  |
| Equity compensation plans approved by security             |               |                  |                      |
| holders  | 143,039       | \$ 46.4          | 1,000,000            |
| Equity compensation plans not approved by security holders |               |                  |                      |
| Total  | 143,039       | \$ 46.4          | 1,000,000            |
|  | ·             |                  |                      |
|  | Page 18       |                  |                      |

## **Table of Contents**

## ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth our selected financial data as of and for each of the last five fiscal years in the period ended November 30, 2006. The income statement data for the three fiscal years in the period ended November 30, 2006, and the balance sheet data as of November 30, 2005 and November 30, 2006, have been derived from our audited historical consolidated financial statements included elsewhere in this report. The balance sheet data as of November 30, 2004, and the income statement data and the balance sheet data as of and for the fiscal years ended November 30, 2002 and 2003, have been derived from our audited historical consolidated financial statements. You should read the selected financial data set forth below in conjunction with Management s Discussion and Analysis of Financial Condition and Results of Operations and our consolidated financial statements and the accompanying notes included elsewhere in this report.

|  | For the Year Ended November 30, |                                       |           |           |           |  |
|--|---------------------------------|---------------------------------------|-----------|-----------|-----------|--|
|  | 2002                            | 2003                                  | 2004      | 2005      | 2006      |  |
|  |                                 | (in thousands, except per share data) |           |           |           |  |
| <b>Income Statement Data:</b>                    |                                 |                                       |           |           |           |  |
| Revenues:  |                                 |                                       |           |           |           |  |
| Admissions, net                                  | \$ 205,754                      | \$203,699                             | \$222,545 | \$234,768 | \$235,251 |  |
| Motorsports related                              | 241,666                         | 265,209                               | 334,943   | 408,514   | 466,095   |  |
| Food, beverage and merchandise                   | 69,516                          | 74,075                                | 83,236    | 87,269    | 87,288    |  |
| Other  | 7,230                           | 6,072                                 | 7,124     | 9,578     | 9,735     |  |
| Total revenues                                   | 524,166                         | 549,055                               | 647,848   | 740,129   | 798,369   |  |
| Expenses:  |                                 |                                       |           |           |           |  |
| Direct:  |                                 |                                       |           |           |           |  |
| Prize and point fund monies and NASCAR sanction  |                                 |                                       |           |           |           |  |
| fees   | 87,388                          | 96,882                                | 119,322   | 136,816   | 151,203   |  |
| Motorsports related                              | 94,375                          | 97,771                                | 113,073   | 134,395   | 144,445   |  |
| Food, beverage and merchandise                   | 37,614                          | 41,467                                | 52,285    | 56,773    | 53,141    |  |
| General and administrative                       | 76,266                          | 82,403                                | 90,307    | 95,987    | 106,497   |  |
| Depreciation and amortization                    | 38,184                          | 40,860                                | 44,443    | 50,893    | 56,833    |  |
| Impairment of long-lived assets                  |                                 |                                       |           |           | 87,084    |  |
| Homestead-Miami Speedway track reconfiguration   |                                 | 2,829                                 |           |           |           |  |
| Total expenses                                   | 333,827                         | 362,212                               | 419,430   | 474,864   | 599,203   |  |
| Operating income                                 | 190,339                         | 186,843                               | 228,418   | 265,265   | 199,166   |  |
| Interest income                                  | 1,187                           | 1,789                                 | 4,053     | 4,860     | 5,312     |  |
| Interest expense                                 | (24,276)                        | (23,179)                              | (21,723)  | (12,693)  | (12,349)  |  |
| Equity in net income from equity investments     | 1,907                           | 2,553                                 | 2,754     | 3,516     | 318       |  |
| Loss on early redemption of debt                 |                                 |                                       | (4,988)   |           |           |  |
| Income from continuing operations before income  |                                 |                                       |           |           |           |  |
| taxes and cumulative effect of accounting change | 169,157                         | 168,006                               | 208,514   | 260,948   | 192,447   |  |
| Income taxes                                     | 65,945                          | 66,041                                | 82,218    | 101,876   | 75,467    |  |
| Income from continuing operations before         |                                 |                                       |           |           |           |  |
| cumulative effect of accounting change           | 103,212                         | 101,965                               | 126,296   | 159,072   | 116,980   |  |
| (Loss) income from discontinued operations(1)    | (60,962)                        | 3,483                                 | (6,315)   | 289       | (176)     |  |
| Gain on sale of discontinued operations          | (,- )                           | -,                                    | 36,337    |           | ( . •)    |  |
| 1  |                                 |                                       | ,         |           |           |  |

Cumulative effect of accounting change (2) (453,228)

Net (loss) income \$(410,978) \$105,448 \$156,318 \$159,361 \$116,804

Page 19

## **Table of Contents**

| Basic Earnings per share:  | For the Year Ended November 30, 2002 2003 2004 2005 (in thousands, except per share data) |   |    |  |    | 2006                                     |    |   |    |  |
|--|---|---|----|--|----|--|----|---|----|--|
| Income from continuing operations before cumulative effect of accounting change (Loss) income from discontinued operations (1) | \$  | 1.95                                    | \$ | 1.92<br>0.07                             | \$ | 2.38 (0.12)                              | \$ | 2.99<br>0.01                            | \$ | 2.20                                   |
| Gain on sale of<br>discontinued operations<br>Cumulative effect of<br>accounting change (2)                                    |   | (8.55)                                  |    |  |    | 0.68                                     |    |   |    |  |
| Net (loss) income  | \$  | (7.75)                                  | \$ | 1.99                                     | \$ | 2.94                                     | \$ | 3.00                                    | \$ | 2.20                                   |
| Diluted earnings per<br>share:<br>Income from continuing<br>operations before<br>cumulative effect of<br>accounting change     | \$  | 1.94                                    | \$ | 1.92                                     | \$ | 2.37                                     | \$ | 2.99                                    | \$ | 2.20                                   |
| (Loss) income from discontinued operations (1)   | Φ   | (1.14)                                  | Φ  | 0.06                                     | ψ  | (0.11)                                   | Þ  | 2.99                                    | Ψ  | (0.01)                                 |
| Gain on sale of discontinued operations Cumulative effect of   |   | (1.14)                                  |    | 0.00                                     |    | 0.68                                     |    |   |    | (0.01)                                 |
| accounting change (2)  |   | (8.54)                                  |    |  |    |  |    |   |    |  |
| Net (loss) income  | \$  | (7.74)                                  | \$ | 1.98                                     | \$ | 2.94                                     | \$ | 2.99                                    | \$ | 2.19                                   |
| Dividends per share  | \$  | 0.06                                    | \$ | 0.06                                     | \$ | 0.06                                     | \$ | 0.06                                    | \$ | 0.08                                   |
| Weighted average shares<br>outstanding:<br>Basic<br>Diluted  |   | 036,552<br>101,535                      |    | 057,077<br>133,282                       |    | 084,437<br>182,776                       |    | 128,533<br>240,183                      |    | ,166,458<br>,270,623                   |
| Balance Sheet Data (at end of period): Cash and cash equivalents Working capital (deficit) Total assets Long-term debt         | 1,  | 109,263<br>12,100<br>155,971<br>309,606 | (  | 223,973<br>104,761)<br>303,792<br>75,168 | 1, | 160,978<br>149,879<br>619,510<br>369,315 | 1, | 130,758<br>14,887<br>797,069<br>368,387 | \$ | 59,681<br>7,298<br>,922,059<br>367,324 |

| Total debt                | 315,381 | 308,131 | 376,820 | 369,022   | 368,094   |
|---------------------------|---------|---------|---------|-----------|-----------|
| Total shareholders equity | 622,325 | 726,465 | 881,738 | 1,039,955 | 1,155,115 |

(1) Reflects the

accounting for

discontinued

operations of

North Carolina

Speedway,

which was sold

on July 1, 2004,

and Nazareth

Speedway

which is

currently held

for sale. The

loss from

discontinued

operations in

fiscal 2002

includes the

adoption of

Statement of

Financial

Accounting

Standard

(SFAS)

No. 142, which

resulted in a

non-cash

after-tax charge

of

approximately

\$64.0 million.

The loss from

discontinued

operations in

fiscal 2004

includes the

non-cash

after-tax

impairment of

Nazareth s

long-lived assets

of

approximately

\$8.6 million.

The

discontinued

operations in

fiscal 2005

includes the subsequent non-cash after-tax write-up of certain grandstand assets at Nazareth, which were relocated to and used at Darlington Raceway ( Darlington ) in fiscal 2006, of approximately

(2) Reflects the adoption of SFAS No. 142, which resulted in a non-cash after-tax charge of approximately \$453.2 million in the first quarter of fiscal 2002. Included in this charge is approximately \$3.4 million associated with our equity investment in

Raceway Associates.

\$471,000.

Page 20

#### **Table of Contents**

# ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## **Results of Operations**

#### General

The general nature of our business is a motorsports themed amusement enterprise; furnishing amusement to the public in the form of motorsports themed entertainment. We derive revenues primarily from (i) admissions to motorsports events and motorsports themed amusement activities held at our facilities, (ii) revenue generated in conjunction with or as a result of motorsports events and motorsports themed amusement activities conducted at our facilities, and (iii) catering, concession and merchandising services during or as a result of these events and amusement activities. Admissions, net revenue includes ticket sales for all of our racing events, activities at DAYTONA USA and other

Admissions, net revenue includes ticket sales for all of our racing events, activities at DAYTONA USA and other motorsports activities and amusements, net of any applicable taxes.

Motorsports related revenue primarily includes television, radio and ancillary rights fees, marketing partnership fees, hospitality rentals (including luxury suites, chalets and the hospitality portion of club seating), advertising, track rentals and royalties from licenses of our trademarks.

Food, beverage and merchandise revenue includes revenues from concession stands, direct sales of souvenirs, hospitality catering, programs and other merchandise and fees paid by third party vendors for the right to occupy space to sell souvenirs and concessions at our facilities.

Direct expenses include (i) prize and point fund monies and NASCAR sanction fees, (ii) motorsports related expenses, which include labor, advertising, costs of competition paid to sanctioning bodies other than NASCAR and other expenses associated with the promotion of all of our motorsports events and activities, and (iii) food, beverage and merchandise expenses, consisting primarily of labor and costs of goods sold.

## **Critical Accounting Policies and Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. While our estimates and assumptions are based on conditions existing at and trends leading up to the time the estimates and assumptions are made, actual results could differ materially from those estimates and assumptions. We continually review our accounting policies, how they are applied and how they are reported and disclosed in the financial statements.

The following is a summary of our critical accounting policies and estimates and how they are applied in the preparation of the financial statements.

Basis of Presentation and Consolidation. We consolidate all entities we control by ownership of a majority voting interest. Also, if we ever have variable interest entities for which we are the primary beneficiary, we will consolidate those entities. We do not currently have variable interest entities for which we are the primary beneficiary. Our judgment in determining if we are the primary beneficiary of a variable interest entity includes assessing our level of involvement in establishing the entity, determining whether we provide more than half of any management, operational or financial support to the entity, and determining if we absorb the majority of the entity s expected losses or returns.

We apply the equity method of accounting for our investments in joint ventures and other investees whenever we can exert significant influence on the investee but do not have effective control over the investee. Our consolidated net income includes our share of the net earnings or losses from these investees. Our judgment regarding the level of influence over each equity method investee includes considering factors such as our ownership interest, board representation and policy-making decisions. We periodically evaluate these equity investments for potential impairment where a decline in value is determined to be other than temporary.

Page 21

## **Table of Contents**

We use the cost method to account for investments in entities that we do not control and for which we do not have the ability to exercise significant influence over operating and financial policies.

We eliminate all significant intercompany transactions from financial results.

*Revenue Recognition*. Advance ticket sales and event-related revenues for future events are deferred until earned, which is generally once the events are conducted. The recognition of event-related expenses is matched with the recognition of event-related revenues.

NASCAR contracts directly with certain network providers for television rights to the entire NASCAR NEXTEL Cup and NASCAR Busch series schedules. Event promoters share in the television rights fees in accordance with the provision of the sanction agreement for each NASCAR NEXTEL Cup and NASCAR Busch series event. Under the terms of this arrangement, NASCAR retains 10.0 percent of the gross broadcast rights fees allocated to each NASCAR NEXTEL Cup or NASCAR Busch series event as a component of its sanction fees and remits the remaining 90.0 percent to the event promoter. The event promoter pays 25.0 percent of the gross broadcast rights fees allocated to the event as part of awards to the competitors.

Our revenues from marketing partnerships are paid in accordance with negotiated contracts, with the identities of partners and the terms of sponsorship changing from time to time. Some of our marketing partnership agreements are for multiple facilities and/or events and include multiple specified elements, such as tickets, hospitality chalets, suites, display space and signage for each included event. The allocation of such marketing partnership revenues between the multiple elements, events and facilities is based on relative fair value. The sponsorship revenue allocated to an event is recognized when the event is conducted.

Revenues and related costs from the sale of merchandise to retail customers, internet sales and direct sales to dealers are recognized at the time of sale.

Accounts Receivable. We regularly review the collectibility of our accounts receivable. An allowance for doubtful accounts is estimated based on historical experience of write-offs and future expectations of conditions that might impact the collectibility of accounts.

Business Combinations. All business combinations are accounted for under the purchase method. Whether net assets or common stock is acquired, fair values are determined and assigned to the purchased assets and assumed liabilities of the acquired entity. The excess of the cost of the acquisition over fair value of the net assets acquired (including recognized intangibles) is recorded as goodwill. Business combinations involving existing motorsports entertainment facilities commonly result in a significant portion of the purchase price being allocated to the fair value of the contract-based intangible asset associated with long-term relationships manifest in the sanction agreements with sanctioning bodies, such as NASCAR, Grand American and/or IRL. The continuity of sanction agreements with these bodies has historically enabled the facility operator to host motorsports events year after year. While individual sanction agreements may be of terms as short as one year, a significant portion of the purchase price in excess of the fair value of acquired tangible assets is commonly paid to acquire anticipated future cash flows from events promoted pursuant to these agreements which are expected to continue for the foreseeable future and therefore, in accordance with SFAS No. 141, are recorded as indefinite-lived intangible assets recognized apart from goodwill.

Capitalization and Depreciation Policies. Property and equipment are stated at cost. Maintenance and repairs that neither materially add to the value of the property nor appreciably prolong its life are charged to expense as incurred. Depreciation and amortization for financial statement purposes are provided on a straight-line basis over the estimated useful lives of the assets. When we construct assets, we capitalize costs of the project, including, but not limited to, certain preacquisition costs, permitting costs, fees paid to architects and contractors, certain costs of our design and construction subsidiary, property taxes and interest.

We must make estimates and assumptions when accounting for capital expenditures. Whether an expenditure is considered an operating expense or a capital asset is a matter of judgment. When constructing or purchasing assets, we must determine whether existing assets are being replaced or otherwise impaired, which also is a matter of judgment. Our depreciation expense for financial statement purposes is highly dependent on the assumptions we make about our assets—estimated useful lives. We determine the estimated useful lives based upon our experience with similar assets, industry, legal and regulatory factors, and our expectations of the usage of the asset. Whenever events or circumstances occur which change the estimated useful life of an asset, we account for the change prospectively.

Interest costs associated with major development and construction projects are capitalized as part of the cost of the project. Interest is typically capitalized on amounts expended using the weighted-average cost of our outstanding borrowings, since we typically do not borrow funds directly related to a development or

Page 22

#### **Table of Contents**

construction project. We capitalize interest on a project when development or construction activities begin and cease when such activities are substantially complete or are suspended for more than a brief period. *Impairment of Long-lived Assets, Goodwill and Other Intangible Assets.* Our consolidated balance sheets include significant amounts of long-lived assets, goodwill and other intangible assets. Our intangible assets are comprised of

significant amounts of long-lived assets, goodwill and other intangible assets. Our intangible assets are comprised of assets having finite useful lives, which are amortized over that period, and goodwill and other non-amortizable intangible assets with indefinite useful lives. Current accounting standards require testing these assets for impairment, either upon the occurrence of an impairment indicator or annually, based on assumptions regarding our future business outlook. While we continue to review and analyze many factors that can impact our business prospects in the future, our analyses are subjective and are based on conditions existing at and trends leading up to the time the estimates and assumptions are made. Actual results could differ materially from these estimates and assumptions. Our judgments with regard to our future business prospects could impact whether or not an impairment is deemed to have occurred, as well as the timing of the recognition of such an impairment charge. Our equity method investees also perform such tests for impairment of long-lived assets, goodwill and other intangible assets.

Self-Insurance Reserves. We use a combination of insurance and self-insurance for a number of risks including general liability, workers—compensation, vehicle liability and employee-related health care benefits. Liabilities associated with the risks that we retain are estimated by considering various historical trends and forward-looking assumptions related to costs, claim counts and payments. The estimated accruals for these liabilities could be significantly affected if future occurrences and claims differ from these assumptions and historical trends.

Income Taxes. The tax law requires that certain items be included in our tax return at different times than when these items are reflected in our consolidated financial statements. Some of these differences are permanent, such as expenses not deductible on our tax return. However, some differences reverse over time, such as depreciation expense, and these temporary differences create deferred tax assets and liabilities. Our estimates of deferred income taxes and the significant items giving rise to deferred tax assets and liabilities reflect our assessment of actual future taxes to be paid on items reflected in our financial statements, giving consideration to both timing and probability of realization. Actual income taxes could vary significantly from these estimates due to future changes in income tax law or changes or adjustments resulting from final review of our tax returns by taxing authorities, which could also adversely impact our cash flow.

In the ordinary course of business, there are many transactions and calculations where the ultimate tax outcome is uncertain. The calculation of tax liabilities involves dealing with uncertainties in the application of complex tax laws. We recognize probable liabilities for tax audit issues, including interest and penalties, based on an estimate of the ultimate resolution of whether, and the extent to which, additional taxes will be due. Although we believe the estimates are reasonable, no assurance can be given that the final outcome of these matters will not be different than what is reflected in the historical income tax provisions and accruals. Such differences could have an impact on the income tax provision and operating results in the period in which such determination is made.

Contingent Liabilities. Our determination of the treatment of contingent liabilities in the financial statements is based on our view of the expected outcome of the applicable contingency. In the ordinary course of business we consult with legal counsel on matters related to litigation and other experts both within and outside our company. We accrue a liability if the likelihood of an adverse outcome is probable and the amount of loss is reasonably estimable. We disclose the matter but do not accrue a liability if either the likelihood of an adverse outcome is only reasonably possible or an estimate of loss is not determinable. Legal and other costs incurred in conjunction with loss contingencies are expensed as incurred.

Page 23

#### **Table of Contents**

## **Acquisition and Divestitures**

Martinsville Speedway and North Carolina Speedway

On July 13, 2004, we acquired the assets of Martinsville Speedway (Martinsville), and assumed the operations as well as certain liabilities of Martinsville for approximately \$194.8 million, including acquisition costs. Martinsville was privately owned, with certain members of the France Family Group, which controls in excess of 60.0 percent of the combined voting interest of ISC, owning 50.0 percent of Martinsville. The acquisition was funded by \$100.4 million in proceeds from the sale of the assets of North Carolina Speedway (North Carolina) and approximately \$94.4 million in cash. Martinsville s operations are included in our consolidated operations subsequent to the date of acquisition. As required by the settlement agreement in the Ferko/Vaughn litigation (Settlement Agreement) dated April 8, 2004, our North Carolina Speedway, Inc. subsidiary entered into an Asset Purchase Agreement with SMI for the sale of the tangible and intangible assets and operations of North Carolina. Under the terms of the Settlement Agreement, SMI s subsidiary purchased North Carolina s assets and assumed its operations for approximately \$100.4 million in cash. The sale of North Carolina s assets closed on July 1, 2004 and we recorded an after-tax gain in our third quarter of fiscal 2004 of approximately \$36.3 million.

For all periods presented, the results of operations of North Carolina, including the gain on sale, are presented as discontinued operations.

Nazareth Speedway

After the completion of Nazareth Speedway s (Nazareth) fiscal 2004 events we suspended indefinitely its major motorsports event operations. The NASCAR Busch Series and IRL IndyCar Series events, then conducted at Nazareth, were realigned to other motorsports entertainment facilities within our portfolio.

In January 2006, we entered into an agreement with NZSW, LLC ( NZSW ) for the sale of 158 acres, on which Nazareth Speedway is located, for approximately \$18.8 million. Under the terms of the contract the sale transaction is expected to close during fiscal 2007. Upon closing the transaction, we expect to record an after-tax gain from discontinued operations of approximately \$6.0 to \$7.0 million, or \$0.11 to \$0.13 per diluted share.

For all periods presented, the results of operations of Nazareth are presented as discontinued operations. *Pikes Peak International Raceway* 

On October 7, 2005, we acquired the assets and assumed certain liabilities of Pikes Peak International Raceway ( Pikes Peak ) for approximately \$12.0 million. Subsequent to the purchase, the NASCAR Busch Series event, then conducted at Pikes Peak, was realigned to another motorsports entertainment facility within our portfolio for the fiscal 2006 racing season and we suspended indefinitely major motorsports event operations at the facility on October 31, 2005. We intend to relocate certain Pikes Peak fixed assets to other facilities within our portfolio. These assets include grandstand seating and other structures that can be utilized for future speedway expansion projects. We are currently pursuing the sale of the land on which Pikes Peak is located.

Raceway Associates

In November 2006, we announced that, through a wholly-owned subsidiary, we had entered into a purchase agreement with IMS to indirectly acquire an additional 37.5 percent interest in Raceway Associates. As a result of the transaction, we will own 100.0 percent of Motorsports Alliance, which owns 75.0 percent of Raceway Associates. Concurrent with the IMS transaction, we also exercised our right to purchase the minority partners remaining 25.0 percent interest in Raceway Associates pursuant to the 1999 Raceway Associates formation agreement. All the above transactions closed on February 2, 2007, for a total purchase price of approximately \$102.4 million. These transactions will be accounted for as a business combination.

We believe that Chicagoland Speedway and Route 66 are uniquely attractive assets well-positioned in the nation s third largest media market. The region boasts a strong motorsports fan base, demonstrated by six consecutive years of season ticket sell-outs at Chicagoland Speedway since opening in 2001. We believe our active representation on Raceway Associates management committee since 2001 and extensive knowledge of the motorsports business will help ensure a seamless integration into ISC.

Page 24

## **Table of Contents**

## **Impairment of Long-Lived Assets**

During fiscal 1999, we announced our intention to search for a site for a major motorsports entertainment facility in the New York metropolitan area (see Future Liquidity ). The decision to discontinue our speedway development efforts on Staten Island, in our fiscal 2006 fourth quarter, resulted in a non-cash, pre-tax charge in our results of approximately \$84.7 million, or \$1.01 per diluted share after-tax. Accounting principles generally accepted in the United States require that the property be valued at its current fair value, which is estimated by an independent appraisal at approximately \$65.0 million. Prior to the write-off, we had capitalized spending of approximately \$150.0 million through November 30, 2006, including: (1) \$123.0 million for land and related improvements, (2) \$11.0 million for costs related solely to the development of the speedway, and (3) \$16.0 million for capitalized interest and property taxes. The value of the property is expected to be in excess of \$100.0 million once it is filled and ready for sale.

## **Equity and Other Investments**

## **Motorsports Authentics**

On August 30, 2005, we partnered with SMI in a 50/50 joint venture, SMISC, which, through a wholly-owned subsidiary Motorsports Authentics, LLC, conducts business under the name Motorsports Authentics. Motorsports Authentics operates as an independent company with us and SMI as equal owners. Also on August 30, 2005, we announced that SMISC had entered into a definitive agreement dated August 29, 2005, to purchase the stock of Action Performance Companies, Inc. ( Action ). The acquisition was structured as a merger of a wholly-owned subsidiary of Motorsports Authentics, LLC into Action.

The acquisition of Action was completed on December 9, 2005, which resulted in an investment of approximately \$124.6 million and was combined with the net assets and merchandising operations of Team Caliber, which Motorsports Authentics acquired on September 8, 2005. As a result of these acquisitions, Motorsports Authentics is now a leader in design, promotion, marketing and distribution of motorsports licensed merchandise. Motorsports Authentics has licenses for exclusive and non-exclusive distribution with teams competing in NASCAR and other major motorsports series. Its products include a broad range of motorsports-related die-cast replica collectibles, apparel, gifts and other memorabilia, which are marketed through a combination of mass retail, domestic wholesale, trackside, international and collector s club distribution channels. *Proximities, Inc.* 

We acquired an approximately 24.5 percent interest in Proximities, Inc. ( Proximities ) in November 2004 through the purchase of Proximities Series B Preferred Stock for approximately \$2.0 million. Proximities is developing products which are to be marketed as secure Radio Frequency Identification cashless payment, access control and age verification systems. Proximities is a variable interest entity as determined in accordance with FASB Interpretation No. 46, Consolidation of Variable Interest Entities. We do not consolidate the operations of Proximities as we are not the primary beneficiary. The maximum exposure to loss as a result of our involvement with Proximities at November 30, 2006 is approximately \$243,000.

## **Limited Partnership Agreement**

In October 2006 we entered into a limited partnership agreement with Group Motorisé International (GMI) to organize, promote and hold certain racing events at Circuit Gilles Villeneuve, including a NASCAR Busch Series and Grand American Rolex Sports Car Series presented by Crown Royal Special Reserve race weekend in the third quarter of fiscal 2007. Circuit Gilles Villeneuve is a road course located in Montréal, Quebec, at which GMI currently promotes a successful F1 Canadian Grand Prix event. The agreement is not expected to have a material effect on our financial condition or results of operations in fiscal 2007.

Page 25

## **Table of Contents**

## **Future Trends in Operating Results**

Our success has been, and is expected to remain, dependent on maintaining good working relationships with the organizations that sanction events at our facilities, particularly with NASCAR, whose sanctioned events at our wholly-owned facilities accounted for approximately 87.6 percent of our revenues in fiscal 2006. In January 2003, NASCAR announced it would entertain and discuss proposals from track operators regarding potential realignment of NASCAR NEXTEL Cup Series dates to more geographically diverse and potentially more desirable markets where there may be greater demand, resulting in an opportunity for increased revenues to the track operators. NASCAR approved realignments of certain NASCAR NEXTEL Cup and other events at our facilities for the 2004, 2005 and 2006 seasons. We believe that the realignments have provided, and will continue to provide, additional net positive revenue and earnings as well as further enhance the sport s exposure in highly desirable markets, which we believe benefits the sport s fans, teams, sponsors and television broadcast partners as well as promoters. NASCAR has indicated that it is open to discussion regarding additional date realignments. We believe we are well positioned to capitalize on these future opportunities.

Fiscal 2006 was our last year under NASCAR s multi-year consolidated television broadcast rights agreements with NBC Sports, Turner Sports, FOX and FX. These agreements cover the domestic broadcast of NASCAR s NEXTEL Cup and Busch series racing seasons from 2001 through 2006. Under these agreements, television rights fees increased approximately 15.7 percent for the industry in fiscal 2006. Television broadcast and ancillary rights fees from continuing operations received from NASCAR for the NASCAR NEXTEL Cup and NASCAR Busch series events conducted at our wholly-owned facilities for fiscal 2006, 2005 and 2004 were approximately \$273.4 million, \$235.9 million and \$188.9 million, respectively.

NASCAR has entered into new combined eight-year agreements with FOX, ABC/ESPN, TNT and SPEED beginning in 2007 for the domestic broadcast and related rights for its NEXTEL Cup, Busch and Craftsman Truck series. The agreements are expected to total approximately \$4.5 billion over the eight year period from 2007 through 2014. This results in an approximate \$560.0 million gross average annual rights fee for the industry, a more than 40.0 percent increase over the current contract average of \$400.0 million annually. The industry rights fees are expected to approximate \$505.0 million for 2007, with increases, on average, of approximately three percent per year through the 2014 season. The annual increase is expected to vary between two and four percent per year over the period. While the 2007 rights fees will be less than the 2006 rights fees of approximately \$576.0 million, in our opinion this should not overshadow the strategic importance and expected long-term benefits of the new contracts. Over the past several years, there has been a shift of major sports programming from network to cable. The cable broadcasters can support a higher investment through subscriber fees not available to networks, which has resulted in increased rights fees for these sports properties. Cable, however, reaches far fewer households than network broadcasts. We view NASCAR s decision to keep approximately two-thirds of its event schedule on network television as important to the sport s future growth. The structure should continue to drive increased fan and media awareness for all three racing series, which will help fuel our long-term attendance and corporate-related revenues. We also welcome the chance to re-establish the sport s broadcast relationship with ESPN, which we believe will result in further exposure for NASCAR racing. First, we believe the NASCAR Busch Series will significantly benefit from the improved continuity of its season-long presence on ESPN. In addition, we believe the sport as a whole will benefit from the increased ancillary programming and nightly and weekly NASCAR-branded programming and promotions, similar to what ESPN does with the other major sports. The most significant benefit of the new contracts is the substantial increase in earnings and cash flow visibility for the entire industry over the contract period.

As media rights revenues fluctuate so do the variable costs tied to the percentage of broadcast rights fees required to be paid to competitors as part of NASCAR NEXTEL Cup, Busch and Craftsman Truck series sanction agreements. NASCAR prize and point fund monies, as well as sanction fees ( NASCAR direct expenses ), are outlined in the sanction agreement for each event and are negotiated in advance of an event. As previously discussed, included in these NASCAR direct expenses are 25.0 percent of the gross domestic television broadcast rights fees allocated to our NASCAR NEXTEL Cup, Busch and Craftsman Truck series events as part of prize and point fund money. These annually negotiated contractual amounts paid to NASCAR contribute to the support and growth of the sport of NASCAR stock car racing through payments to the teams and sanction fees paid to NASCAR. As such, we do not

expect these costs to decrease in the future as a percentage of admissions and motorsports related income. We anticipate any operating margin improvement to come primarily from economies of scale and controlling costs in areas such as motorsports related and general and administrative expenses.

Page 26

## **Table of Contents**

Economic conditions may impact our ability to secure revenues from corporate marketing partnerships. However, we believe that our presence in key markets and impressive portfolio of events are beneficial as we continue to pursue renewal and expansion of existing marketing partnerships and establish new corporate marketing partners. We believe that revenues from our corporate marketing partnerships will continue to grow over the long term. An important component of our operating strategy has been our long-standing practice of focusing closely on supply and demand regarding additional capacity at our facilities. We continually evaluate the demand for our most popular racing events in order to add capacity that we believe will provide an acceptable rate of return on invested capital. Through prudent expansion, we attempt to keep demand at a higher level than supply, which stimulates ticket renewals and advance sales. Advance ticket sales result in earlier cash flow and reduce the potential negative impact of actual and forecasted inclement weather on ticket sales. While we will join with sponsors to offer promotions to generate additional ticket sales, we avoid rewarding last-minute ticket buyers by discounting tickets. We believe it is more important to encourage advance ticket sales and maintain price integrity to achieve long-term growth than to capture short-term incremental revenue. We recognize that a number of factors relating to discretionary consumer spending, including economic conditions affecting disposable consumer income such as employment and other lifestyle and business conditions, can negatively impact attendance at our events. Accordingly, we have instituted only modest increases in our weighted average ticket prices for fiscal 2007. In addition, we are limiting the expansion of our facilities in fiscal 2007 to projects at our Richmond International Raceway ( Richmond ) which will be completed in time for its NASCAR NEXTEL Cup and Busch series spring events. Richmond will be removing approximately 2,900 obstructed view grandstand seats from Turns 3 and 4 and are adding approximately 7,800 grandstand seats in a new, state-of-the-art, 18-story structure located in Turn 1. The new, three-tiered grandstand will also include a 700-person, members-only Club for individual fans looking to enjoy a race weekend in style or businesses seeking to entertain clients. The Club will also serve as a unique site for special events on non-race weekends throughout the year. We will continue to evaluate expansion opportunities, as well as the pricing and packaging of our tickets and other products, on an ongoing basis. Over the long term, we plan to continue to expand capacity at our speedways. Since we compete with newer entertainment venues for patrons and sponsors, we will continue to evaluate opportunities to enhance our facilities, thereby producing additional revenue generating opportunities for us and improving the experience for our guests. One major example of these efforts is the infield renovation at Daytona International Speedway ( Daytona ) that was completed for the start of the 2005 racing season. The infield renovation features numerous fan amenities and unique revenue generating opportunities, including garage walk-through areas, additional merchandise and concessions vending areas, waterfront luxury recreational vehicle parking areas, a large tunnel to accommodate team haulers and guest recreational vehicles in and out of the infield and other special amenities such as the infield s signature structure, the Daytona 500 Club. The fan and guest response to our renovation efforts at Daytona has been overwhelmingly positive and has resulted in incremental direct and, we believe, indirect revenue generation. Another example of our efforts to enhance the fan experience includes the fiscal 2005 renovation of Michigan International Speedway s (Michigan) front stretch, including new ticket gates, new vendor and display areas, and several new concession stands, as well as the addition of club seats and luxury suites. For fiscal 2006, we completed additional renovation projects at California Speedway ( California ) and Talladega Superspeedway ( Talladega ). At California, we renovated and expanded the facility s front midway area. The new plaza features a full-service outdoor café with cuisine by celebrity chef Wolfgang Puck, in addition to a town center, retail store and concert stage. Other highlights include shade features, modified entry gates, expanded hospitality areas, radio broadcast locations, giant video walls, leisure areas and grass and water accents. This project was the direct result of fan feedback, and further demonstrates our commitment to providing a premium entertainment environment for our guests. We also repaved Talladega s 2.6 mile oval in time for that facility s fall NASCAR NEXTEL Cup weekend. Talladega s racing surface had not been repayed since 1979, and we believe the newly paved racing surface enhanced the thrilling on-track competition.

Page 27

# **Table of Contents**

#### **Daytona International Speedway Lease Extension**

On March 29, 2006, Daytona amended its lease agreement with the Daytona Beach Racing and Recreational Facilities District (the District ). The amended lease extends the relationship between Daytona and the District through November 7, 2054.

The new lease required an initial annual payment, excluding applicable sales taxes, of \$500,000 and includes scheduled rent increases every five years. Accounting principles generally accepted in the United States require the total lease cost over the revised lease term to be recognized on a straight-line basis. As a result, this lease expense in fiscal 2006, including sales taxes, totaled approximately \$500,000. For fiscal years 2007 through 2054, we anticipate this lease expense, including sales taxes, to approximate \$800,000 per year.

# **Current Litigation**

From time to time, we are a party to routine litigation incidental to our business. We do not believe that the resolution of any or all of such litigation will have a material adverse effect on our financial condition or results of operations. In addition to such routine litigation incident to our business, we are a party to the litigation described below. In July 2005, Kentucky Speedway, LLC filed a civil action in the Eastern District of Kentucky against NASCAR and us alleging that NASCAR and ISC have acted, and continue to act, individually and in combination and collusion with each other and other companies that control motorsports entertainment facilities hosting NASCAR NEXTEL Cup Series, to illegally restrict the award of ... NASCAR NEXTEL Cup Series [races]. The complaint seeks damages and an injunction requiring NASCAR to establish a competitive bidding process for NEXTEL Cup events and prohibiting further violations of the antitrust laws. Other than some vaguely conclusory allegations, the complaint fails to specify any conduct by International Speedway Corporation ( ISC ) other than conducting and growing its motorsports entertainment business for the benefit of its shareholders. We believe the allegations to be without merit and intend to defend ourself vigorously. We have retained counsel and are pursuing defenses to the suit while maintaining potential counterclaim remedies available to us to recover the damages caused by the filing of the suit. The court has established a February 1, 2007 deadline for the completion of pre-trial discovery factual matters which is to be followed by discovery of expert opinion matters. Based upon the current timeline a trial on the merits of the case is scheduled for no earlier than Fall 2007. While it is premature to quantify either the likelihood or the potential magnitude of an adverse decision, the fees and expenses associated with the defense of this suit are not covered by insurance and could adversely impact our financial condition or results of operations and cash flows, even if we ultimately prevail. Further, the time devoted to this matter by management and the possible impact of litigation on business negotiations occurring prior to resolution of this matter could also adversely impact our financial condition or results of operations and cash flows. Finally, even if the direct effect of the resolution of this case does not result in a material adverse impact on us, it is possible that the resolution of this case could result in industry-wide changes in the way race schedules are determined by sanctioning bodies, which could indirectly have a material adverse impact on

#### Postponement and/or Cancellation of Major Motorsports Events

The postponement or cancellation of one or more major motorsports events could adversely impact our future operating results. A postponement or cancellation could be caused by a number of factors, including, but not limited to, inclement weather, a widespread outbreak of a severe epidemiological crisis, a general postponement or cancellation of all major sporting events in this country (as occurred following the September 11, 2001 terrorist attacks), a terrorist attack at any mass gathering or fear of such an attack, conditions resulting from the war in Iraq or other acts or prospects of war.

Page 28

# **Table of Contents**

The following table sets forth, for each of the indicated periods, certain selected statement of operations data as a percentage of total revenues:

|   | For the Year Ended November 30, |       |       |  |
|---|---------------------------------|-------|-------|--|
|   | 2004                            | 2005  | 2006  |  |
| Revenues:   |                                 |       |       |  |
| Admissions, net                                       | 34.4%                           | 31.7% | 29.5% |  |
| Motorsports related                                   | 51.7                            | 55.2  | 58.4  |  |
| Food, beverage and merchandise                        | 12.8                            | 11.8  | 10.9  |  |
| Other   | 1.1                             | 1.3   | 1.2   |  |
| Total revenues  | 100.0                           | 100.0 | 100.0 |  |
| Expenses:   |                                 |       |       |  |
| Direct:   |                                 |       |       |  |
| Prize and point fund monies and NASCAR sanction fees  | 18.4                            | 18.5  | 18.9  |  |
| Motorsports related                                   | 17.4                            | 18.1  | 18.1  |  |
| Food, beverage and merchandise                        | 8.1                             | 7.7   | 6.7   |  |
| General and administrative                            | 13.9                            | 13.0  | 13.4  |  |
| Depreciation and amortization                         | 6.9                             | 6.9   | 7.1   |  |
| Impairment of long-lived assets                       |                                 |       | 10.9  |  |
| Total expenses  | 64.7                            | 64.2  | 75.1  |  |
| Operating income                                      | 35.3                            | 35.8  | 24.9  |  |
| Interest expense, net                                 | (2.7)                           | (1.0) | (0.9) |  |
| Equity in net income from equity investments          | 0.4                             | 0.5   | 0.1   |  |
| Loss on early redemption of debt                      | (0.8)                           |       |       |  |
| Income from continuing operations before income taxes | 32.2                            | 35.3  | 24.1  |  |
| Income taxes  | 12.7                            | 13.8  | 9.5   |  |
| Income from continuing operations                     | 19.5                            | 21.5  | 14.6  |  |
| (Loss) income from discontinued operations            | (1.0)                           |       |       |  |
| Gain on sale of discontinued operations               | 5.6                             |       |       |  |
| Net income  | 24.1%                           | 21.5% | 14.6% |  |
| Page 29   |                                 |       |       |  |

#### **Table of Contents**

#### Comparison of Fiscal 2006 to Fiscal 2005

The comparison of fiscal 2006 to fiscal 2005 is impacted by the following factors:

IRL events were conducted at California and Phoenix International Raceway ( Phoenix ) during fiscal 2005 while no corresponding events were conducted in fiscal 2006;

A NASCAR Busch series event was conducted at Martinsville in fiscal 2006 while no corresponding event was conducted by us in fiscal 2005;

A NASCAR Craftsman Truck series event was realigned from Richmond in fiscal 2005 to Talladega in fiscal 2006 resulting in a significant attendance increase for the event; and

In fiscal 2005, we reached settlement with the CART Liquidation Trust that allowed a claim in our favor of approximately \$1.8 million in the Championship Auto Racing Teams ( CART ) bankruptcy.

Admissions revenue increased approximately \$483,000, or 0.2 percent, in fiscal 2006 compared to fiscal 2005. Increased admissions revenue resulted from an increase in the weighted average price of tickets sold for the majority of our events and increases in attendance for events at Homestead-Miami Speedway ( Miami ), Darlington, Talladega and certain NASCAR events conducted during Speedweeks at Daytona supporting our sold out Daytona 500 are largely offset by the previously discussed absence of IRL events in the fiscal 2006 event schedules for California and Phoenix as well as decreased attendance for the Pepsi 400 weekend at Daytona and events at Michigan.

Motorsports related revenue increased approximately \$57.6 million, or 14.1 percent, in fiscal 2006 compared to fiscal 2005. The increase is primarily due to television broadcast rights fees for our NASCAR NEXTEL Cup and Busch

series events and, to a lesser extent, increased sponsorship, hospitality, advertising and other race related revenues. These increases are partially offset by the net decrease in revenues from non-comparable events and activities described above.

Food, beverage and merchandise revenue in fiscal 2006 is consistent with fiscal 2005. Increases in catering and

concessions revenues for fiscal 2006 are largely offset by a net decrease in revenues from non-comparable events and activities described above.

Prize and point fund monies and NASCAR sanction fees increased approximately \$14.4 million, or 10.5 percent, in fiscal 2006, as compared to fiscal 2005. The increase is primarily attributable to the increase in television broadcast rights fees for comparable NASCAR NEXTEL Cup and Busch series events held at our facilities as standard NASCAR sanctioning agreements require that a specified percentage of television broadcast rights fees be paid to competitors. The addition of the NASCAR Busch Series event at Martinsville in fiscal 2006 also contributed to the current year increase.

Motorsports related expenses increased approximately \$10.1 million, or 7.5 percent, in fiscal 2006 compared to fiscal 2005. The increase is primarily related to increased operating expenses for comparable events, MRN operating expenses supporting additional revenue growth, certain

Page 30

#### **Table of Contents**

consumer marketing and sales initiatives, and a net increase in a variety of other costs. These increases are partially offset by event expenses related to the Phoenix and California IRL events that were held in 2005, but not in 2006, and other non-comparable events and activities year over year. Motorsports related expenses as a percentage of combined admissions and motorsports related revenue decreased from approximately 20.9 percent in fiscal 2005 to approximately 20.6 percent for fiscal 2006. The decrease is primarily attributable to increased television broadcast rights fees partially offset by the previously discussed expense increases.

Food, beverage and merchandise expense decreased \$3.6 million, or 6.4 percent, during fiscal 2006 as compared to fiscal 2005. The decrease is primarily attributable to margin improvement on certain catering and concession sales, operational cost containment, variable costs associated with decreased attendance at certain events, a decrease in merchandise inventory write-downs in 2006 as compared to 2005 and inventory donated to hurricane relief efforts in 2005. Food, beverage and merchandise expense as a percentage of food, beverage and merchandise revenue decreased from approximately 65.1 percent in fiscal 2005 to approximately 60.9 percent for 2006. This decrease is attributable to the previously discussed margin improvement and cost containment.

General and administrative expenses increased approximately \$10.5 million, or 10.9 percent, during fiscal 2006 as compared to fiscal 2005. These increases are primarily related to legal fees, certain expenses paid in connection with our development of a commercial mixed-use entertainment and shopping complex in Daytona Beach, Florida, and a net increase in certain costs related to the growth of our core business, partially offset by certain state taxes and non-recurring charges in the prior year. The comparison of fiscal 2006 to fiscal 2005 general and administrative expenses is also impacted by the fiscal 2005 recovery of \$1.8 million of previously recorded bad debt expense related to our claim against CART (see the discussion of general and administrative expenses under Comparison of Fiscal 2005 to Fiscal 2004). General and administrative expenses as a percentage of total revenues increased slightly from approximately 13.0 percent in fiscal 2005 to 13.3 percent for fiscal 2006 primarily due to the previously noted net increase in general and administrative expenses largely offset by the increase in television broadcast rights fees. Depreciation and amortization expense increased approximately \$5.9 million, or 11.7 percent, during fiscal 2006 as compared to fiscal 2005. The increase was primarily attributable to certain retail technology projects, the Miami and Phoenix suite and grandstand additions, the Michigan and Daytona renovations, and a variety of other ongoing capital improvements.

We recently announced our intention to discontinue our speedway development efforts on Staten Island which resulted in a non-cash, pre-tax charge for the impairment of long-lived assets of approximately \$84.7 million, or \$1.01 per diluted share, in the fourth quarter of fiscal 2006 (see Future Liquidity ). To a much lesser extent, certain other asset impairments also contributed to the charge.

Interest income increased by approximately \$452,000, or 9.3 percent, during fiscal 2006 as compared to fiscal 2005. The increase was primarily due to higher yield on short-term investments in the current periods partially offset by lower outstanding cash and short term investment balances.

Interest expense decreased approximately \$344,000, or 2.7 percent, during fiscal 2006 compared to fiscal 2005. The decrease is primarily due to an increase in capitalized interest, primarily related to land, land improvement and development costs for the Staten Island project and, to a lesser extent,

Page 31

#### **Table of Contents**

certain other construction projects as well as lower fees related to our new credit facility.

Equity in net income from equity investments represents our pro rata share of the current income and losses from our 37.5 percent equity investment in Raceway Associates and our 50.0 percent equity investment in SMISC. Raceway Associates owns and operates Chicagoland Speedway and Route 66 raceway. SMISC owns and operate Motorsports Authentics, which is a leader in design, promotion, marketing, and distribution of motorsports licensed merchandise. Our effective tax rate increased from 39.0 percent to 39.2 percent during fiscal 2006 compared to fiscal 2005. This increase is primarily a result of certain state tax implications relating to the aforementioned impairment of long-lived assets. The increase is partially offset by one time benefits relating to discrete items in the second fiscal quarter of 2006, including the implementation of certain restructuring initiatives, the finalization of certain state tax matters and deposits made during fiscal 2005 and 2006 with the Service to stop the accrual of interest on contested items in our ongoing federal tax examination. See Future Liquidity for further discussion regarding the examination of our federal income tax returns.

As a result of the foregoing, our income from continuing operations decreased from approximately \$159.1 million to approximately \$117.0 million, or 26.5 percent, during fiscal 2006, as compared to the same period of the prior year. The operations of Nazareth are presented as discontinued operations, net of tax, for all periods presented in accordance with SFAS No. 144. In fiscal 2005, discontinued operations include a \$471,000 after-tax non-cash gain related to the decision made in the fourth quarter to relocate and use certain grandstand assets from Nazareth to Darlington, which had previously been written off.

As a result of the foregoing, our net income decreased approximately \$42.6 million, or \$0.80 per diluted share, for fiscal 2006 compared to fiscal 2005.

#### Comparison of Fiscal 2005 to Fiscal 2004

The comparison of fiscal 2005 to fiscal 2004 is impacted by the following factors:

In July 2004, we acquired the assets and assumed the operations and certain liabilities of Martinsville. The timing of the acquisition in fiscal 2004 resulted in an incremental NASCAR NEXTEL Cup and Craftsman Truck series event during fiscal 2005;

During fiscal 2004, we sold the assets and operations of North Carolina and made a decision to pursue the sale of Nazareth due to the realignment of Nazareth s events to our Watkins Glen facility starting with the 2005 event season. Accordingly, the results of operations for North Carolina and Nazareth are recorded as discontinued operations for all periods presented in accordance with SFAS No. 144 Accounting for the Impairment or Disposal of Long-Lived Assets . Watkins Glen hosted a NASCAR Busch Series event and an IRL event included in our continuing operations during fiscal year 2005, while the corresponding events held at Nazareth during the prior fiscal year are recorded as part of discontinued operations;

Page 32

#### **Table of Contents**

As part of NASCAR s fiscal 2005 event date realignments, a NASCAR NEXTEL Cup and Busch series weekend historically hosted by Darlington was realigned to Phoenix;

Speedweeks at Daytona was highlighted by the debut of the facility s previously discussed newly renovated infield;

In fiscal 2005, we reached settlement with the CART Liquidation Trust that allowed a claim in our favor of \$1.8 million in the CART bankruptcy; and

In fiscal 2004, we refinanced our outstanding \$225.0 million senior notes originally due in October 2004 and paid a redemption premium on the previously outstanding senior notes.

Admissions revenue increased approximately \$12.2 million, or 5.5 percent, in fiscal 2005 compared to fiscal 2004. The increase is primarily due to:

The previously discussed timing of the acquisition of Martinsville;

Realignment of events to Watkins Glen;

The net impact of the realignment of events to Phoenix from Darlington;

Increased attendance for the NASCAR events conducted during Speedweeks at Daytona supporting our sold out Daytona 500;

Rescheduling of the NASCAR Craftsman Truck Series event at Michigan from the IRL weekend in fiscal 2004 to the June NASCAR NEXTEL Cup weekend in fiscal 2005, resulting in increased attendance and weighted average ticket price; and

Increased attendance for the remaining Darlington NASCAR weekend.

These increases are partially offset by certain admissions decreases including attendance for the California NASCAR NEXTEL Cup and Busch series events conducted in the first quarter of fiscal 2005.

Motorsports related revenue increased approximately \$73.6 million, or 22.0 percent, in fiscal 2005 compared to fiscal 2004. The increase is primarily due to increased television broadcast rights fees, sponsorship, hospitality and other race related revenues for comparable NASCAR NEXTEL Cup weekends hosted at our facilities as well the timing of the acquisition of Martinsville and the realignment of events to Watkins Glen. The net impact of realignment of events to Phoenix from Darlington also contributed to the current year increase.

Food, beverage and merchandise revenue increased approximately \$4.0 million, or 4.8 percent, in fiscal 2005 compared to fiscal 2004. The increase is primarily due to catering, merchandise and concession operations for comparable NASCAR NEXTEL Cup weekends, the net impact of realignment of events to Phoenix from Darlington, the timing of the acquisition of Martinsville and higher revenues resulting from increased attendance, hospitality units and additional points of sale in the newly renovated infield for events during Speedweeks at Daytona. These increases are partially offset by decreases primarily related to our Americrown subsidiary performing services at non-ISC venues in fiscal 2004.

Prize and point fund monies and NASCAR sanction fees increased approximately \$17.5 million, or 14.7 percent, in fiscal 2005, as compared to fiscal 2004. The increase is primarily attributable to the increase in television broadcast rights fees for comparable NASCAR NEXTEL Cup and Busch series events held at

Page 33

#### **Table of Contents**

our facilities as standard NASCAR sanctioning agreements require that a specified percentage of television broadcast rights fees be paid to competitors. The previously discussed realignment of the NASCAR Busch Series event to Watkins Glen also contributed to the increase, as well as the timing of the acquisition of Martinsville. Motorsports related expenses increased approximately \$21.3 million, or 18.9 percent, in fiscal 2005 compared to fiscal 2004. The increase is primarily related to increased operating expenses for comparable events during the periods, including operating expenses associated with the previously discussed Daytona infield renovation, certain strategic consumer and corporate marketing initiatives and services donated to hurricane relief efforts. Increases during fiscal 2005 also included the realignment of events to Watkins Glen, the net impact of realignment of events to Phoenix from Darlington and the timing of the acquisition of Martinsville. Motorsports related expenses as a percentage of combined admissions and motorsports related revenue increased to approximately 20.9 percent for fiscal 2005, as compared to 20.3 percent for fiscal 2004, primarily due to the previously discussed expenses as well as the expenses and the sanction fee for the realigned Watkins Glen IRL event. These increases are partially offset by increased revenues from the television broadcast rights fees and the timing of the Martinsville acquisition. Food, beverage and merchandise expense increased \$4.5 million, or 8.6 percent, during fiscal 2005 as compared to fiscal 2004. The increase is primarily attributable to event related costs, including increases associated with the additional events at Martinsville and the realignment of events to Phoenix from Darlington, certain merchandise inventory writedowns and inventory donated to hurricane relief efforts. These increases are partially offset by services at non-ISC venues in fiscal 2004. Food, beverage and merchandise expense as a percentage of food, beverage merchandise revenue increased to approximately 65.1 percent for fiscal 2005 as compared to 62.8 percent for fiscal 2004. The increases are primarily related to previously discussed inventory writedowns, increased operating and selling costs associated with an expanded merchandising strategy implemented in late-fiscal 2004 and donated merchandise. Also contributing to the increase for fiscal 2005 is the lower margin upscale catering cuisine offered in the new NEXTEL FANZONE and Daytona 500 Club during Speedweeks. These increases are partially offset by our Americrown subsidiary performing lower margin services at non-ISC venues in fiscal year 2004 and the realignment of events to Phoenix from Darlington.

General and administrative expenses increased approximately \$5.7 million, or 6.3 percent, during fiscal 2005 as compared to fiscal 2004. The increases are primarily related to a net increase in certain costs related to the growth of our core business, expenses associated with the timing of the acquisition of Martinsville, hurricane repair costs associated with storms in late fiscal 2004 and a non-cash charge associated with certain asset replacements at Richmond. These increases are partially offset by the recovery of a portion of the previously recorded bad debt expense related to our claim against CART, non-cash charges associated with the net book value of certain undepreciated assets removed during the renovation of Daytona s infield and Michigan s frontstretch during fiscal 2004, and a decrease in professional fees and strategic development expenses. During fiscal 2005, we reached settlement with the CART Liquidation Trust that allowed a claim in our favor of \$1.8 million in the CART bankruptcy. The claim was based on the failure to return the sanction fee paid to CART, less allowable expenses, for the 2003 event scheduled in California that was canceled because of the state of emergency due to wildfires in Southern California at the time. The U.S. Bankruptcy Court, Southern District of Indiana, approved the good faith settlement at a hearing in May, and we recovered the full \$1.8 million of the allowed claim. Accordingly, we recorded the \$1.8 million recovery as a reduction of bad debt expense during fiscal 2005. General and administrative expenses as a percentage of total revenues decreased from approximately 13.9 percent to 13.0 percent primarily due to increased television broadcast revenues, the recovery in the CART settlement, decreases in professional and strategic development expenses, increases in revenues for Speedweeks at Daytona and the previously discussed incremental Martinsville events. The decreases are partially offset by previously

Page 34

#### **Table of Contents**

noted net increases in general and administrative expenses.

Depreciation and amortization expense increased approximately \$6.5 million, or 14.5 percent, during fiscal 2005 as compared to fiscal 2004. The increase was primarily attributable to the Daytona infield renovation project, certain retail technology projects, the Michigan front stretch reconfiguration project, the acquisition of Martinsville, and other ongoing capital spending.

Interest income increased by approximately \$807,000, or 19.9 percent, during fiscal 2005 as compared to fiscal 2004. These increases were primarily due to higher yield on short-term investments in the current periods partially offset by lower outstanding cash and short term investment balances.

Interest expense decreased approximately \$9.0 million, or 41.6 percent, during fiscal 2005 compared to fiscal 2004. An increase in capitalized interest, primarily related to land purchased for the proposed construction of a speedway in Staten Island, New York and, to a lesser extent, certain other construction projects contributed to the decrease in interest expense. Also contributing to the decrease in fiscal 2005 is our May 28, 2004, refinancing of \$225.0 million 7.9 percent senior notes issued in October 1999 and due October 15, 2004, (1999 Senior Notes) with \$150.0 million 4.2 percent senior notes due 2009, and \$150.0 million 5.4 percent senior notes due 2014 (collectively the 2004 Senior Notes) issued on April 23, 2004. To a lesser extent, the incremental interest on the 1999 Senior Notes from April 23, 2004 to May 28, 2004 contributed to lower interest expense in fiscal 2005.

Equity in net income from equity investments represents our pro rata share of the current income from our 37.5 percent equity investment in Raceway Associates and our 50.0 percent equity investment in Motorsports Authentics. Raceway Associates owns and operates Chicagoland Speedway and Route 66 Raceway. Motorsports Authentics is the leader in design, promotion, marketing and distribution of motorsports licensed merchandise. Our effective tax rate decreased from 39.4 percent to 39.0 percent during fiscal 2005 compared to fiscal 2004. This decrease is primarily a result of deposits made during fiscal 2005 with the Service to stop the accrual of interest on contested items in our ongoing federal tax examination combined with the increase in pretax income in fiscal 2005 compared to fiscal 2004. See Future Liquidity for further discussion regarding the examination of our federal income tax returns.

As a result of the foregoing, our income from continuing operations increased from approximately \$126.3 million to approximately \$159.1 million, or 26.0 percent, during fiscal 2005, as compared to the same period of the prior year. The operations of North Carolina and Nazareth are presented as discontinued operations, net of tax, for all periods presented in accordance with SFAS No. 144. The fiscal 2004 periods include an approximately \$36.3 million after-tax gain related to the sale of North Carolina s assets. Also included in fiscal 2004 is an \$8.6 million after-tax, non-cash charge for impairment of long-lived assets related to the realignment of the NASCAR and IRL race event dates from Nazareth to other facilities within our portfolio beginning in fiscal 2005. In fiscal 2005, discontinued operations include a \$471,000 after-tax non-cash gain related to the decision made in the fourth quarter to relocate and use certain grandstand assets from Nazareth to Darlington, which had previously been written off.

Page 35

# **Table of Contents**

As a result of the foregoing, our net income increased approximately \$3.0 million, or \$0.05 per diluted share, for fiscal 2005 compared to fiscal 2004.

# **Liquidity and Capital Resources**

#### General

We have historically generated sufficient cash flow from operations to fund our working capital needs and capital expenditures at existing facilities, as well as to pay an annual cash dividend. In addition, we have used the proceeds from offerings of our Class A Common Stock, the net proceeds from the issuance of long-term debt, borrowings under our credit facilities and state and local mechanisms to fund acquisitions and development projects. At November 30, 2006, we had cash, cash equivalents and short-term investments totaling approximately \$137.7 million, \$300.0 million principal amount of senior notes outstanding and a debt service funding commitment of approximately \$68.4 million principal amount related to the taxable special obligation revenue ( TIF ) bonds issued by the Unified Government of Wyandotte County/Kansas City, Kansas ( Unified Government ). We had working capital of approximately \$7.3 million at November 30, 2006, compared to \$14.9 million at November 30, 2005.

Our liquidity is primarily generated from our ongoing motorsports operations, and we expect our strong operating cash flow to continue in the future. In addition, as of November 30, 2006, we have approximately \$300.0 million available to draw upon under our revolving credit facility, if needed. See Future Liquidity for additional disclosures relating to our credit facility and certain risks that may affect our near term operating results and liquidity.

#### **Cash Flows**

Net cash provided by operating activities was approximately \$241.4 million for fiscal 2006, compared to approximately \$146.8 million for fiscal 2005. The difference between our net income of approximately \$116.8 million and the approximately \$241.4 million of operating cash flow was primarily attributable to:

impairments on long-lived assets of approximately \$87.1 million;

depreciation and amortization expense of approximately \$56.8 million;

stock-based compensation of approximately \$2.7 million; and

an increase in income taxes payable of approximately \$2.6 million;

These differences were partially offset by deposits with the Internal Revenue Service of approximately \$13.9 million, an increase in accounts receivable of approximately \$7.1 million and deferred income taxes of approximately \$4.2 million.

Net cash used in investing activities was approximately \$307.1 million for fiscal 2006, compared to approximately \$166.2 million for fiscal 2005. Our use of cash for investing activities reflects purchases of short-term investments of approximately \$150.7 million, approximately \$124.6 million for our equity investment in SMISC in connection with its acquisition of Action, approximately \$110.4 million in capital expenditures and approximately \$3.0 million in advances to affiliates. This use of cash is partially offset by approximately \$80.9 million in proceeds from the sale of short-term investments.

Net cash used in financing activities was approximately \$5.4 million for fiscal 2006, compared to approximately \$10.8 million for fiscal 2005. Cash used in financing activities consists primarily of cash dividends paid totaling approximately \$4.3 million. We also borrowed and repaid approximately \$80.0 million under our credit facility during this period.

Page 36

# **Table of Contents**

#### **Capital Expenditures**

Capital expenditures totaled approximately \$110.4 million for fiscal 2006, compared to approximately \$248.9 million for fiscal 2005. The capital expenditures for fiscal 2006, consisted primarily of seat, suite and club additions at Phoenix, seat additions at Darlington, capital expenditures related to the potential major speedway development in the New York City Borough of Staten Island (see Future Liquidity ), repaving of Talladega s racing surface and the renovation and expansion of California s Midway area. The remaining capital expenditures were related to a variety of other improvements and renovations to our facilities.

At November 30, 2006, we have approximately \$62.5 million in capital projects currently approved for our existing facilities. These projects include the acquisition of land and land improvements at various facilities for expansion of parking, camping capacity and other uses, seat and club additions at Richmond and a variety of other improvements and renovations to our facilities that enable us to effectively compete with other sports venues for consumer and corporate spending.

As a result of these currently approved projects and estimated additional approvals in fiscal 2007, we expect our total fiscal 2007 capital expenditures at our existing facilities will be approximately \$80.0 million to \$90.0 million, depending on the timing of certain projects.

We review the capital expenditure program periodically and modify it as required to meet current business needs.

# **Future Liquidity**

Long-Term Obligations and Commitments

On April 23, 2004, we completed an offering of \$300.0 million principal amount of unsecured senior notes in a private placement. On September 27, 2004, we completed an offer to exchange the senior notes for registered senior notes with substantially identical terms ( 2004 Senior Notes ). At November 30, 2006, outstanding 2004 Senior Notes totaled approximately \$300.8 million, net of unamortized discounts and premium, which is comprised of \$150.0 million principal amount unsecured senior notes, which bear interest at 4.2 percent and are due April 2009, and \$150.0 million principal amount unsecured senior notes, which bear interest at 5.4 percent and are due April 2014. The 2004 Senior Notes require semi-annual interest payments on April 15 and October 15 through their maturity. The 2004 Senior Notes may be redeemed in whole or in part, at our option, at any time or from time to time at redemption prices as defined in the indenture. Our subsidiaries are guarantors of the 2004 Senior Notes.

In January 1999, the Unified Government issued approximately \$71.3 million in TIF bonds in connection with the financing of construction of Kansas Speedway. At November 30, 2006, outstanding TIF bonds totaled approximately \$67.3 million, net of the unamortized discount, which is comprised of a \$18.7 million principal amount, 6.2 percent term bond due December 1, 2017 and a \$49.7 million principal amount, 6.8 percent term bond due December 1, 2027. The TIF bonds are repaid by the Unified Government with payments made in lieu of property taxes (Funding Commitment) by our wholly-owned subsidiary, Kansas Speedway Corporation. Principal (mandatory redemption) payments per the Funding Commitment are payable by Kansas Speedway Corporation on October 1 of each year. The semi-annual interest component of the Funding Commitment is payable on April 1 and October 1 of each year. Kansas Speedway Corporation granted a mortgage and security interest in the Kansas project for its Funding Commitment obligation.

In October 2002, the Unified Government issued subordinate sales tax special obligation revenue bonds ( 2002 STAR Bonds ) totaling approximately \$6.3 million to reimburse us for certain construction already completed on the second phase of the Kansas Speedway project and to fund certain additional construction. The 2002 STAR Bonds, which require annual debt service payments and are due December 1, 2022, will be retired with state and local taxes generated within the Kansas Speedway s boundaries and are not our

Page 37

#### **Table of Contents**

obligation. Kansas Speedway Corporation has agreed to guarantee the payment of principal, any required premium and interest on the 2002 STAR Bonds. At November 30, 2006, the Unified Government had approximately \$4.3 million in 2002 STAR Bonds outstanding. Under a keepwell agreement, we have agreed to provide financial assistance to Kansas Speedway Corporation, if necessary, to support its guarantee of the 2002 STAR Bonds. On June 16, 2006, we entered into a \$300.0 million revolving credit facility ( 2006 Credit Facility ). The 2006 Credit Facility contains a feature that allows us to increase the credit facility to a total of \$500.0 million, subject to certain conditions. Upon execution of the 2006 Credit Facility, we terminated our then existing \$300.0 million credit facility. The 2006 Credit Facility is scheduled to mature in June 2011, and accrues interest at LIBOR plus 30.0 80.0 basis points, based on our highest debt rating as determined by specified rating agencies. At November 30, 2006, we did not have any borrowings outstanding under the Credit Facility.

We are a member of Motorsports Alliance (owned 50.0 percent by us and 50.0 percent by IMS), which owns 75.0 percent of Raceway Associates. Raceway Associates owns and operates Chicagoland Speedway and Route 66 Raceway. Raceway Associates has a term loan arrangement, which requires quarterly principal and interest payments and matures November 15, 2012, and a \$15.0 million secured revolving credit facility, which matures in September 2008. At November 30, 2006, Raceway Associates had approximately \$28.4 million outstanding under its term loan and no borrowings outstanding under its existing credit facility. Under a keepwell agreement, the members of Motorsports Alliance have agreed to provide financial assistance to Raceway Associates, if necessary, on a pro rata basis to support performance under its term loan and credit facility.

We have guaranteed minimum royalty payments under certain agreements through December 2015, with a remaining maximum exposure at November 30, 2006, of approximately \$12.5 million.

Page 38

#### **Table of Contents**

At November 30, 2006 we had contractual cash obligations to repay debt and to make payments under operating agreements, leases and commercial commitments in the form of guarantees and unused lines of credit. Payments due under these long-term obligations are as follows as of November 30, 2006 (in thousands):

|   | Obligations Due by Period |                       |           |           |               |  |  |
|---|---------------------------|-----------------------|-----------|-----------|---------------|--|--|
|   | Total                     | Less Than<br>One Year | 2-3 Years | 4-5 Years | After 5 Years |  |  |
| Long-term debt Motorsports entertainment facility | \$368,355                 | \$ 770                | \$151,990 | \$2,675   | \$212,920     |  |  |
| operating agreement                               | 38,100                    | 2,220                 | 4,440     | 4,440     | 27,000        |  |  |
| Other operating leases                            | 47,233                    | 3,945                 | 4,453     | 2,465     | 36,370        |  |  |
| Total Contractual Cash<br>Obligations             | \$453,688                 | \$6,935               | \$160,883 | \$9,580   | \$276,290     |  |  |

Commercial commitment expirations are as follows as of November 30, 2006 (in thousands):

|                              | Commitment Expiration by Period |                       |           |           |               |  |  |
|------------------------------|---------------------------------|-----------------------|-----------|-----------|---------------|--|--|
|                              | Total                           | Less Than<br>One Year | 2-3 Years | 4-5 Years | After 5 Years |  |  |
| Guarantees                   | \$ 16,770                       | \$ 515                | \$ 905    | \$ 595    | \$14,755      |  |  |
| Keepwell agreements          | 14,200                          | 2,400                 | 4,800     | 4,800     | 2,200         |  |  |
| Unused credit facilities     | 302,082                         | 2,082                 |           | 300,000   |               |  |  |
| Total Commercial Commitments | \$333,052                       | \$4,997               | \$5,705   | \$305,395 | \$16,955      |  |  |

#### Raceway Associates Acquistion

In November 2006, we announced that, through a wholly-owned subsidiary, we had entered into a purchase agreement with IMS to indirectly acquire an additional 37.5 percent interest in Raceway Associates. As a result of the transaction we will own 100.0 percent of Motorsports Alliance, which owns 75.0 percent of Raceway Associates. Concurrent with the IMS transaction, we also exercised our right to purchase the minority partners remaining 25.0 percent interest in Raceway Associates pursuant to the 1999 Raceway Associates formation agreement.

All of the above transactions closed on February 2, 2007, for a total purchase price of approximately \$102.4 million which was paid utilizing existing cash on hand and approximately \$62.0 million in borrowings on our 2006 Credit Facility. In connection with these transactions, we acquired Raceway Associates net assets,

Page 39

#### **Table of Contents**

including approximately \$39.7 million in third party debt. These transactions will be accounted for as a business combination.

Northwest US Speedway Development

In light of NASCAR s publicly announced position regarding additional potential realignment of the NASCAR NEXTEL Cup Series schedule, we also believe there are potential development opportunities in other new, underserved markets across the country. As such, we have been and are exploring opportunities for public/private partnerships targeted to develop one or more motorsports entertainment facilities in new markets, including the Northwest US. In June 2005, we announced we had identified a preferred site for the development of a motorsports entertainment facility in Kitsap County, Washington, approximately 20 miles outside of Seattle, Washington, the country s 13th largest media market. We have secured an option to purchase approximately 950 acres for the potential future home of a professional motorsports and entertainment and family recreation facility including a closed-course speedway, grandstands and other seating with capacity for at least 83,000 attendees, which could open in 2011. We are conducting ongoing project due diligence to review environmental impacts including traffic, noise, air quality, and others, if any.

State legislation is required to create a Public Speedway Authority (PSA) and authorize the issuance of general obligation bonds to help finance the project. These bonds would be repaid through a sales tax credit issued by the state to the PSA, and from a local tax on the facility. The legislation would require us to invest a minimum of approximately \$180.0 million in the project, among other obligations. We expect to introduce the required legislation into the 2007 Session of the Washington Legislature in hopes of successfully completing this stage of the process. While we remain optimistic about our ability to construct a motorsports and multi-use recreational facility in this region of the country, it is too early to tell if the necessary public participation will materialize or if it will be sufficient to allow for the development of such a facility.

New York Metropolitan Speedway Development

During fiscal 1999, we announced our intention to search for a site for a major motorsports entertainment facility in the New York metropolitan area. Our efforts included the evaluation of many different locations. Most recently, we identified a combination of land parcels in the New York City borough of Staten Island aggregating approximately 676 acres that we targeted for the development of a major motorsports entertainment and retail development project. Our majority-owned subsidiary, 380 Development, purchased the total 676 acres for approximately \$110.4 million in early fiscal 2005.

In December 2006, we announced our decision to discontinue pursuit of a speedway development on Staten Island. The decision was driven by a variety of factors, including: (1) the inability to secure the critical local political support that is necessary to secure the required land-use change approvals for a speedway development; (2) even if we had secured the necessary political support, it became apparent that we would have been faced with unacceptable approval requirements, including operational restrictions that would have made the facility difficult to operate and a significant challenge to market; and (3) the increased risk that these unacceptable approval requirements could result in higher construction spending and annual operating costs, which would have a significant negative impact on the financial model for the speedway development.

Page 40

#### **Table of Contents**

Our operating and development agreements with The Related Companies have been terminated, the note payable to us from Related which was secured by a pledge of Related s 12.4 percent proportionate minority interest in 380 Development has been cancelled and the minority interest surrendered to us.

The decision to discontinue our speedway development efforts on Staten Island, in our fiscal 2006 fourth quarter, resulted in a non-cash, pre-tax charge in our results of approximately \$84.7 million, or \$1.01 per diluted share after-tax. Accounting rules generally accepted in the US require that the property be valued at its current fair value, which is estimated by an independent appraisal at approximately \$65.0 million. Prior to the write-off, we had capitalized spending of approximately \$150.0 million through November 30, 2006, including: (1) \$123.0 million for land and related improvements, (2) \$11.0 million for costs related solely to the development of the speedway, and (3) \$16.0 million for capitalized interest and property taxes. The value of the property is expected to be in excess of \$100.0 million once it is filled and ready for sale. In September 2006, as a result of communications from the New York State Department of Environmental Conservation (DEC) and the New York City Department of Sanitation (DOS), which provide oversight for the fill operations at the site, we ceased fill operations while we address certain issues they raised. We continue to work with these agencies to resolve these issues and anticipate being able to resume fill operations in the coming months.

We have begun to research and develop market demand studies to assist in the evaluation of various alternative strategies for the Staten Island acreage, including potentially selling the property in whole or in parts, or developing the property with a third party for some other use. Given that the property is the largest undeveloped acreage of land in the five boroughs of New York City, we believe it will be attractive to a wide range of developers and users. The site is currently zoned as-of-right for industrial use and could provide ease of access through a deep-water dock located on site. Also, the property can be easily accessed from the local highway system.

Although we are disappointed that our speedway development efforts were unsuccessful on Staten Island, we remain committed to pursuing the development of a motorsports entertainment facility in the region. Due to the considerable interest in and support for NASCAR racing in the metro New York market, we believe a premier motorsports entertainment facility will have a significant positive impact on the area s economy and prove to be a long-term community asset.

### Joint Venture Development

In May 2005, we announced we are pursuing a joint venture for the development of a commercial mixed-use entertainment shopping center project on approximately 71 acres we currently own. Located directly across International Speedway Boulevard (U.S. Highway 92) from our Daytona motorsports entertainment facility, the acreage currently includes several office buildings that house our corporate headquarters and certain related operations of ours and NASCAR. The total project, which will be developed by us and the

Page 41

#### **Table of Contents**

joint venture, is anticipated to be comprised of retail, entertainment, office and residential components designed to complement surrounding commercial developments. We are currently negotiating a joint venture agreement with a developer and are also completing our detailed feasibility study in which a number of key issues will be addressed. Provided we are able to enter into an agreement with this developer and the results of the feasibility study are favorable and appropriate leasing considerations are attained, we expect to move forward with the project within the next three months. If we proceed with the project it is expected that certain of our existing corporate headquarter offices and other buildings, which are not currently fully depreciated, will be razed during the next 6 to 24 months resulting in a yet to be determined, non-cash charge to earnings.

Internal Revenue Service Examination

The Service is currently performing a periodic examination of our federal income tax returns for the years ended November 30, 1999 through 2005 and has challenged the tax depreciation treatment of a significant portion of our motorsports entertainment facility assets. Through November 30, 2006, we have received reports from the Service requesting downward adjustments to our tax depreciation expense for the fiscal years ended November 30, 1999 through 2004, which could potentially result in the reclassification of approximately \$94.5 million of income taxes from deferred to current. Including related interest, the combined after-tax cash flow impact of these requested adjustments is approximately \$110.8 million. In order to prevent incurring additional interest, we have deposited approximately \$110.8 million, with the Service. In December 2006, we received a report from the Service with respect to our fiscal year ended November 30, 2005, which could potentially result in the the reclassification of approximately \$6.6 million of income taxes from deferred to current. Accordingly, in order to prevent incurring additional interest, we deposited an additional \$7.1 million with the Service in January 2007. Additional adjustments to our tax depreciation expense are expected to be requested later by the Service for the fiscal year ended November 30, 2006. Including related interest, we estimate the combined after-tax cash flow impact of the additional federal tax adjustments for fiscal 2006, and related state tax revisions for all periods, to range between \$30.0 million and \$40.0 million at November 30, 2006. Our deposits are not a payment of tax, and we will receive accrued interest on any of these funds ultimately returned to us. At November 30, 2006, the approximately \$110.8 million of previously discussed deposits with the Service are classified as long-term assets in our consolidated financial statements. We believe that our application of the federal income tax regulations in question, which have been applied consistently since being adopted in 1986 and have been subjected to previous IRS audits, is appropriate, and we intend to vigorously defend the merits of our position. Once commenced by the Service, the administrative appeals process is expected to take six to fifteen months to complete. If our appeal is not resolved satisfactorily, we will evaluate all of our options, including litigation. It is important to note the Federal American Jobs Creation Act of 2004 legislation, which was effective on October 23, 2004, provides owners of motorsports entertainment facility assets a seven-year recovery period for tax depreciation purposes. The motorsports provision applies prospectively from the date of enactment through January 1, 2008. We and others in the industry are pursuing a seven-year prospective tax depreciation provision. In accordance with SFAS No. 109 Accounting for Income Taxes, we have accrued a deferred tax liability based on the differences between our financial reporting and tax bases of such assets in our consolidated balance sheet as of November 30, 2006. While an adverse resolution of these matters could result in a material negative impact on cash flow, including payment of taxes from amounts currently on deposit with the Service, we believe that we have provided adequate reserves related to these matters including interest charges through November 30, 2006 totaling approximately \$12.6 million, and, as a result, do not expect that such an outcome would have a material adverse effect on results of operations.

Page 42

#### **Table of Contents**

Future Cash Flows

Our cash flow from operations consists primarily of ticket, hospitality, merchandise, catering and concession sales and contracted revenues arising from television broadcast rights and marketing partnerships. We believe that cash flows from operations, along with existing cash, cash equivalents, short-term investments and available borrowings under our 2006 Credit Facility, will be sufficient to fund:

operations and approved capital projects at existing facilities for the foreseeable future;

payments required in connection with the purchase of additional interests in Raceway Associates;

payments required in connection with the funding of the Unified Government s debt service requirements related to the TIF bonds:

payments related to our existing debt service commitments;

any potential payments associated with our keepwell agreements;

any payment of tax that may ultimately occur as a result of the examination by the Service; and

the fees and expenses incurred in connection with the current legal proceeding discussed in Part II Legal Proceedings.

We intend to pursue further development and/or acquisition opportunities (including the possible development of new motorsports entertainment facilities, such as the New York metropolitan area, the Northwest US and other areas), the timing, size and success, as well as associated potential capital commitments, of which are unknown at this time. Accordingly, a material acceleration of our growth strategy could require us to obtain additional capital through debt and/or equity financings. Although there can be no assurance, we believe that adequate debt and equity financing will be available on satisfactory terms.

While we expect our strong operating cash flow to continue in the future, our financial results depend significantly on a number of factors relating to consumer and corporate spending, including economic conditions affecting marketing dollars available from the motorsports industry s principal sponsors. Consumer and corporate spending could be adversely affected by economic, security and other lifestyle conditions resulting in lower than expected future operating cash flows. General economic conditions were significantly and negatively impacted by the September 11, 2001 terrorist attacks and the war in Iraq and could be similarly affected by any future attacks or fear of such attacks, or by conditions resulting from other acts or prospects of war. Any future attacks or wars or related threats could also increase our expenses related to insurance, security or other related matters. Also, our financial results could be adversely impacted by a widespread outbreak of a severe epidemiological crisis. The items discussed above could have a singular or compounded material adverse affect on our financial success and future cash flow.

Page 43

#### **Table of Contents**

#### Inflation

We do not believe that inflation has had a material impact on our operating costs and earnings.

# **Recent Accounting Pronouncements**

In December 2004 the FASB issued revised SFAS No. 123(R), Share-Based Payment. SFAS No. 123(R) sets accounting requirements for share-based compensation to employees and requires companies to recognize in the income statement the grant-date fair value of stock options and other equity-based compensation. SFAS No. 123(R) is effective in annual periods beginning after June 15, 2005. We adopted SFAS No. 123(R) in the first quarter of fiscal 2006, using the modified-prospective-transition method and currently disclose the pro forma effect on net income and earnings per share of the fair value recognition provisions of SFAS No. 123(R) for periods prior to adoption. Our adoption of SFAS No. 123(R) did not have a material impact on our financial position, results of operations or cash flows.

In June 2006 the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes , which clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with SFAS No. 109, Accounting for Income Taxes. The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This interpretation is effective for fiscal years beginning after December 15, 2006. We are currently evaluating the potential impact that the adoption of this interpretation will have on its financial position and results of operations.

In June 2006 the Emerging Issues Task Force (EITF) reached a consensus on Issue No. 06-03, How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement. EITF No. 06-03 addresses the accounting for externally imposed taxes on revenue-producing transactions that take place between a seller and its customer, including, but not limited to sales, use, value added, and certain excise taxes. EITF No. 06-03 also provides guidance on the disclosure of an entity s accounting policies for presenting such taxes on a gross or net basis and the amount of such taxes reported on a gross basis. EITF No. 06-03 is effective for interim and fiscal years beginning after December 15, 2006. We are currently evaluating the potential effect that the adoption of this EITF will have on our financial statements.

In September 2006 the FASB issued SFAS No. 157, Fair Value Measurements which establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. SFAS No 157 applies under other accounting pronouncements that require or permit fair value measurements and, accordingly, SFAS No. 157 does not require any new fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We are currently evaluating the potential impact that the adoption of this statement will have on our financial position and results of operations.

Page 44

#### **Table of Contents**

#### **Factors That May Affect Operating Results**

This report and the documents incorporated by reference may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. You can identify a forward-looking statement by our use of the words anticipate, goal, and similar expressions. These forward-looking statements include objective, projection, forecast, statements regarding the timing of future events, our anticipated future operations and our anticipated future financial position and cash requirements. Although we believe that the expectations reflected in our forward-looking statements are reasonable, we do not know whether our expectations will prove correct. We disclose the important factors that could cause our actual results to differ from our expectations in cautionary statements made in this report and in other filings we have made with the Securities and Exchange Commission. All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by these cautionary statements. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of the risk factors described in this report and other factors set forth in or incorporated by reference in this report.

Many of these factors are beyond our ability to control or predict. We caution you not to put undue reliance on forward-looking statements or to project any future results based on such statements or on present or prior earnings levels. Additional information concerning these, or other factors, which could cause the actual results to differ materially from those in the forward-looking statements is contained from time to time in our other SEC filings. Copies of those filings are available from us and/or the SEC.

Page 45

# **Table of Contents**

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

We are exposed to market risk from changes in interest rates in the normal course of business. Our interest income and expense are most sensitive to changes in the general level of U.S. interest rates and the LIBOR rate. In order to manage this exposure, we use a combination of debt instruments, including the use of derivatives in the form of interest rate swap agreements. We do not enter into any derivatives for trading purposes.

The objective of our asset management activities is to provide an adequate level of interest income and liquidity to fund operations and capital expansion, while minimizing market risk. We utilize overnight sweep accounts and short-term investments to minimize the interest rate risk. We do not believe that our interest rate risk related to our cash equivalents and short-term investments is material due to the nature of the investments.

Our objective in managing our interest rate risk on our debt is to maintain a balance of fixed and variable rate debt that will lower our overall borrowing costs within reasonable risk parameters. Interest rate swaps are used from time to time to convert a portion of our debt portfolio from a variable rate to a fixed rate or from a fixed rate to a variable rate. The following analysis provides quantitative information regarding our exposure to interest rate risk. We utilize valuation models to evaluate the sensitivity of the fair value of financial instruments with exposure to market risk that assume instantaneous, parallel shifts in interest rate yield curves. There are certain limitations inherent in the sensitivity analyses presented, primarily due to the assumption that interest rates change instantaneously. In addition, the analyses are unable to reflect the complex market reactions that normally would arise from the market shifts modeled.

As described in Note 7 to the consolidated financial statements, we have various debt instruments that are issued at fixed rates. These financial instruments, which have a fixed rate of interest, are exposed to fluctuations in fair value resulting from changes in market interest rates. The fair values of long-term debt are based on quoted market prices at the date of measurement. Our credit facilities approximate fair value as they bear interest rates that approximate market. At November 30, 2006, we did not have any variable debt outstanding; therefore, a hypothetical increase in interest rates by 1.0 percent would not result in an increase in our interest expense. At November 30, 2006, the fair value of our total long-term debt as determined by quotes from financial institutions was approximately \$370.5 million. The potential decrease in fair value resulting from a hypothetical 10.0 percent shift in interest rates would be approximately \$8.6 million at November 30, 2006.

From time to time we utilize derivative investments in the form of interest rate swaps to manage the fixed and floating interest rate mix of our total debt portfolio and related overall cost of borrowing. The notional amount, interest payment and maturity dates of the swaps match the terms of the debt they are intended to modify. At November 30, 2006 we did not have any interest rate swap agreements in place.

Credit risk arises from the possible inability of counterparties to meet the terms of their contracts on a net basis. However, we minimize such risk exposures for these instruments by limiting counterparties to large banks and financial institutions that meet established credit guidelines. We do not expect to incur any losses as a result of counterparty default.

Page 46

#### **Table of Contents**

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders

**International Speedway Corporation** 

We have audited the accompanying consolidated balance sheets of International Speedway Corporation and subsidiaries as of November 30, 2005 and 2006, and the related consolidated statements of operations, shareholders equity and cash flows for each of the three years in the period ended November 30, 2006. Our audits also included the financial statement schedule listed in Item 15a. These financial statements and schedule are the responsibility of the Company s management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of International Speedway Corporation and subsidiaries at November 30, 2005 and 2006, and the consolidated results of their operations and their cash flows for each of the three years in the period ended November 30, 2006, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of International Speedway Corporation s internal control over financial reporting as of November 30, 2006, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 6, 2007, expressed an unqualified opinion thereon.

Ernst & Young LLP

Certified Public Accountants

Jacksonville, Florida February 6, 2007

Page 47

#### **Table of Contents**

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders

**International Speedway Corporation** 

We have audited management s assessment, included in the accompanying Report of Management on Internal Control Over Financial Reporting, that International Speedway Corporation maintained effective internal control over financial reporting as of November 30, 2006, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). International Speedway Corporation s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management s assessment and an opinion on the effectiveness of the company s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management s assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management s assessment that International Speedway Corporation maintained effective internal control over financial reporting as of November 30, 2006, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, International Speedway Corporation maintained, in all material respects, effective internal control over financial reporting as of November 30, 2006, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of International Speedway Corporation and subsidiaries as of November 30, 2005 and 2006, and the related consolidated statements of operations, shareholders equity and cash flows for each of the three years in the period ended November 30, 2006, and our report dated February 6, 2007, expressed an unqualified opinion thereon.

Ernst & Young LLP

Certified Public Accountants

Jacksonville, Florida February 6, 2007

Page 48

# **Table of Contents**

# INTERNATIONAL SPEEDWAY CORPORATION Consolidated Balance Sheets

|  | November 30, |             |  |
|--|--------------|-------------|--|
|  | 2005         | 2006        |  |
|  | (In The      | ousands)    |  |
| ASSETS   |              |             |  |
| Current Assets:  |              |             |  |
| Cash and cash equivalents  | \$ 130,758   | \$ 59,681   |  |
| Short-term investments   | 8,200        | 78,000      |  |
| Receivables, less allowance of \$1,500 in 2005 and \$1,000 in 2006   | 45,557       | 52,699      |  |
| Inventories  | 6,528        | 3,976       |  |
| Deferred income taxes  |              | 995         |  |
| Prepaid expenses and other current assets                            | 6,335        | 8,251       |  |
| Total Current Assets   | 197,378      | 203,602     |  |
| Property and Equipment, net  | 1,178,682    | 1,157,313   |  |
| Other Assets:  |              |             |  |
| Equity investments   | 51,160       | 175,915     |  |
| Intangible assets, net   | 149,464      | 149,314     |  |
| Goodwill   | 99,507       | 99,507      |  |
| Deposits with Internal Revenue Service                               | 96,913       | 110,813     |  |
| Other  | 23,965       | 25,595      |  |
|  | 421,009      | 561,144     |  |
| Total Assets   | \$1,797,069  | \$1,922,059 |  |
| LIABILITIES AND SHAREHOLDERS EQUITY                                  |              |             |  |
| Current Liabilities:   |              |             |  |
| Current portion of long-term debt                                    | \$ 635       | \$ 770      |  |
| Accounts payable   | 19,274       | 29,577      |  |
| Deferred income  | 123,870      | 124,254     |  |
| Income taxes payable   | 20,067       | 22,477      |  |
| Other current liabilities  | 18,645       | 19,226      |  |
| Total Current Liabilities  | 182,491      | 196,304     |  |
| Long-Term Debt   | 368,387      | 367,324     |  |
| Deferred Income Taxes  | 194,825      | 191,642     |  |
| Long-Term Deferred Income  | 11,342       | 10,808      |  |
| Other Long-Term Liabilities  | 69           | 866         |  |
| Commitments and Contingencies  |              |             |  |
| Shareholders Equity:   |              |             |  |
| Class A Common Stock, \$.01 par value, 80,000,000 shares authorized; |              |             |  |
| 29,394,344 and 31,078,307 issued and outstanding in 2005 and 2006,   |              |             |  |
| respectively   | 295          | 311         |  |
|  | 239          | 221         |  |
|  |              |             |  |

| Class B Common Stock, \$.01 par value, 40,000,000 shares authorized; 23,928,058 and 22,100,263 issued and outstanding in 2005 and 2006, respectively |                    |             |  |  |  |  |  |
|--|--------------------|-------------|--|--|--|--|--|
| Additional paid-in capital   | 699,879            | 698,396     |  |  |  |  |  |
| Retained earnings  | 343,766            | 456,187     |  |  |  |  |  |
| Less unearned compensation restricted stock  | 1,044,179<br>4,224 | 1,155,115   |  |  |  |  |  |
| Total Shareholders Equity  | 1,039,955          | 1,155,115   |  |  |  |  |  |
| Total Liabilities and Shareholders Equity  | \$1,797,069        | \$1,922,059 |  |  |  |  |  |
| See accompanying notes Page 49   |                    |             |  |  |  |  |  |

# **Table of Contents**

# INTERNATIONAL SPEEDWAY CORPORATION Consolidated Statements of Operations

|   |    | •004              | Year End   | led November      | r 30,   | 2006             |
|---|----|-------------------|------------|-------------------|---------|------------------|
|   |    | 2004              |            | 2005              |         | 2006             |
| REVENUES:   |    | (In Ino           | usanas, Ez | xcept Per Sha     | re Amou | ints)            |
| Admissions, net   | \$ | 222,545           | \$         | 234,768           | \$      | 235,251          |
| Motorsports related   | Ψ  | 334,943           | Ψ          | 408,514           | Ψ       | 466,095          |
| Food, beverage and merchandise                                |    | 83,236            |            | 87,269            |         | 87,288           |
| Other   |    | 7,124             |            | 9,578             |         | 9,735            |
|   |    | ,,12.             |            | 7,570             |         | 7,755            |
|   |    | 647,848           |            | 740,129           |         | 798,369          |
| EXPENSES:   |    |                   |            | ·                 |         | ·                |
| Direct:   |    |                   |            |                   |         |                  |
| Prize and point fund monies and NASCAR sanction               |    |                   |            |                   |         |                  |
| fees  |    | 119,322           |            | 136,816           |         | 151,203          |
| Motorsports related   |    | 113,073           |            | 134,395           |         | 144,445          |
| Food, beverage and merchandise                                |    | 52,285            |            | 56,773            |         | 53,141           |
| General and administrative                                    |    | 90,307            |            | 95,987            |         | 106,497          |
| Depreciation and amortization                                 |    | 44,443            |            | 50,893            |         | 56,833           |
| Impairment of long-lived assets                               |    |                   |            |                   |         | 87,084           |
|   |    |                   |            |                   |         |                  |
|   |    | 419,430           |            | 474,864           |         | 599,203          |
| On anoting in a come  |    | 220 410           |            | 265 265           |         | 100 166          |
| Operating income Interest income                              |    | 228,418           |            | 265,265           |         | 199,166<br>5,312 |
|   |    | 4,053<br>(21,723) |            | 4,860<br>(12,693) |         | (12,349)         |
| Interest expense Equity in net income from equity investments |    | 2,754             |            | 3,516             |         | 318              |
| Loss on early redemption of debt                              |    | (4,988)           |            | 3,310             |         | 310              |
| Loss on early reachiphon of deor                              |    | (4,700)           |            |                   |         |                  |
| Income from continuing operations before income               |    |                   |            |                   |         |                  |
| taxes   |    | 208,514           |            | 260,948           |         | 192,447          |
| Income taxes  |    | 82,218            |            | 101,876           |         | 75,467           |
|   |    | ,                 |            | ,                 |         | ,                |
| Income from continuing operations                             |    | 126,296           |            | 159,072           |         | 116,980          |
| (Loss) income from discontinued operations, net of            |    |                   |            |                   |         |                  |
| income taxes of (\$3.7) million, \$0 and (\$268),             |    |                   |            |                   |         |                  |
| respectively  |    | (6,315)           |            | 289               |         | (176)            |
| Gain on sale of discontinued operations, net of income        |    |                   |            |                   |         |                  |
| taxes of \$27.6 million                                       |    | 36,337            |            |                   |         |                  |
|   |    |                   |            |                   |         |                  |
| Net income  | \$ | 156,318           | \$         | 159,361           | \$      | 116,804          |
| Declaration and the second                                    |    |                   |            |                   |         |                  |
| Basic earnings per share:                                     | φ  | 0.20              | ф          | 2.00              | ¢.      | 2.20             |
| Income from continuing operations                             | \$ | 2.38              | \$         | 2.99              | \$      | 2.20             |
| (Loss) income from discontinued operations                    |    | (0.12)            |            | 0.01              |         |                  |
| Gain on sale of discontinued operations                       |    | 0.68              |            |                   |         |                  |

| Net income   | \$         | 2.94                   | \$  | 3.00    | \$   | 2.20           |  |  |
|--|------------|------------------------|-----|---------|------|----------------|--|--|
| Diluted earnings per share: Income from continuing operations (Loss) income from discontinued operations Gain on sale of discontinued operations | \$         | 2.37<br>(0.11)<br>0.68 | \$  | 2.99    | \$   | 2.20<br>(0.01) |  |  |
| Net income   | \$         | 2.94                   | \$  | 2.99    | \$   | 2.19           |  |  |
| Dividends per share  | \$         | 0.06                   | \$  | 0.06    | \$   | 0.08           |  |  |
| Basic weighted average shares outstanding  | 53,0       | 084,437                | 53, | 128,533 | 53,  | 166,458        |  |  |
| Diluted weighted average shares outstanding  | 53,182,776 |                        | 53, | 240,183 | 53,2 | 270,623        |  |  |
| See accompanying notes   |            |                        |     |         |      |                |  |  |

Page 50

# **Table of Contents**

# INTERNATIONAL SPEEDWAY CORPORATION Consolidated Statements of Changes in Shareholders Equity

|  | Class<br>A<br>Common<br>Stock<br>\$.01 | Class B Common Stock \$.01 | Additional         |                      | Accumulated<br>Other<br>Comprehensive | Unearned<br>Compensation- | Total                  |
|--|--|----------------------------|--------------------|----------------------|---------------------------------------|---------------------------|------------------------|
|  | Par<br>Value                           | Par<br>Value               | Paid-in<br>Capital | Retained<br>Earnings | (Loss)<br>Income                      | Restricted<br>Stock       | Shareholders<br>Equity |
| D.1  |  |                            |                    | (In Tho              | usands)                               |                           |                        |
| Balance at<br>November 30, 2003<br>Comprehensive<br>income | \$ 283                                 | \$ 249                     | \$ 694,719         | \$ 34,602            | \$ (333)                              | \$ (3,055)                | \$ 726,465             |
| Net income<br>Interest rate swap                           |  |                            |                    | 156,318              | 311                                   |                           | 156,318<br>311         |
| Total comprehensive income Cash dividends (\$.06           |  |                            |                    |                      |                                       |                           | 156,629                |
| per share) Exercise of stock                               |  |                            |                    | (3,196)              |                                       |                           | (3,196)                |
| options  |  |                            | 442                |                      |                                       |                           | 442                    |
| Restricted stock<br>grant<br>Reacquisition of              | 1                                      |                            | 2,022              |                      |                                       | (2,023)                   |                        |
| common stock Conversion of Class B Common Stock to Class A |  |                            | (361)              | (35)                 |                                       |                           | (396)                  |
| Common Stock Income tax benefit related to restricted      | 5                                      | (5)                        |                    |                      |                                       |                           |                        |
| stock plan<br>Amortization of                              |  |                            | 60                 |                      |                                       |                           | 60                     |
| unearned compensation                                      |  |                            |                    |                      |                                       | 1,734                     | 1,734                  |
| Balance at<br>November 30, 2004<br>Comprehensive<br>income | 289                                    | 244                        | 696,882            | 187,689              | (22)                                  | (3,344)                   | 881,738                |
| Net income<br>Interest rate swap                           |  |                            |                    | 159,361              | 22                                    |                           | 159,361<br>22          |
|  |  |                            |                    |                      |                                       |                           | 159,383                |

| Total comprehensive income Cash dividends (\$.06 per share) Exercise of stock options |     |      | 444     | (3,199) |         | (3,199)<br>444 |
|---|-----|------|---------|---------|---------|----------------|
| Restricted stock<br>grant<br>Reacquisition of<br>previously issued                    | 1   |      | 2,906   |         | (2,907) |                |
| common stock Conversion of Class B Common Stock to Class A                            |     |      | (426)   | (85)    |         | (511)          |
| Common Stock  | 5   | (5)  |         |         |         |                |
| Forfeitures of restricted shares Income tax benefit related to restricted             |     |      | (74)    |         | 46      | (28)           |
| stock plan<br>Amortization of<br>unearned   |     |      | 147     |         |         | 147            |
| compensation  |     |      |         |         | 1,981   | 1,981          |
| Balance at<br>November 30, 2005<br>Comprehensive                                      | 295 | 239  | 699,879 | 343,766 | (4,224) | 1,039,955      |
| income<br>Net income  |     |      |         | 116,804 |         | 116,804        |
| Cash dividends (\$.08   |     |      |         | 110,004 |         | 110,004        |
| per share)<br>Exercise of stock   |     |      |         | (4,270) |         | (4,270)        |
| options<br>Statement 123(R)   |     |      | 189     |         |         | 189            |
| transition impact on<br>restricted stock plan<br>Reacquisition of                     | (3) |      | (4,221) |         | 4,224   |                |
| common stock Conversion of Class B Common   |     |      | (347)   | (113)   |         | (460)          |
| Stock to Class A Common Stock Award of shares granted under                           | 18  | (18) |         |         |         |                |
| long-term stock<br>incentive plan<br>Income tax benefit<br>related to                 | 1   |      | (1)     |         |         |                |
| stock-based<br>compensation   |     |      | 197     |         |         | 197            |

| Edgar Filing: INTERNATIONAL SPEEDWAY CORP - Form 10- | K |
|--|---|
|--|---|

| Stock-based compensation        |        |        | 2,700      |            |    |    | 2,700        |
|---------------------------------|--------|--------|------------|------------|----|----|--------------|
| Balance at<br>November 30, 2006 | \$ 311 | \$ 221 | \$ 698,396 | \$ 456,187 | \$ | \$ | \$ 1,155,115 |
| See accompanying notes Page 51  |        |        |            |            |    |    |              |

# **Table of Contents**

# INTERNATIONAL SPEEDWAY CORPORATION

Consolidated Statements of Cash Flows

|   |            | 30,                    |                |
|---|------------|------------------------|----------------|
|   | 2004       | 2005<br>(In Thousands) | 2006           |
| OPERATING ACTIVITIES  |            | (III Tilousulus)       |                |
| Net income  | \$ 156,318 | \$ 159,361             | \$ 116,804     |
| Adjustments to reconcile net income to net cash provided                              |            |                        |                |
| by operating activities:  |            |                        |                |
| Depreciation and amortization   | 44,443     | 50,893                 | 56,833         |
| Discontinued operations depreciation  | 1,244      |                        |                |
| Stock-based compensation  | 1,734      | 1,953                  | 2,700          |
| Amortization of financing costs   | 250        | 569                    | 538            |
| Deferred income taxes   | 52,146     | 29,208                 | (4,178)        |
| Income from equity investments  | (2,754)    | (3,516)                | (318)          |
| Impairment of long-lived assets   | 13,217     |                        | 87,084         |
| Gain on sale of discontinued operations   | (63,926)   |                        |                |
| Loss on early redemption of debt  | 4,988      |                        | (105)          |
| Excess tax benefits relating to stock-based compensation                              | 1.020      | (240)                  | (185)          |
| Other, net  | 1,028      | (248)                  | 23             |
| Changes in operating assets and liabilities   | (10.050)   | 7.204                  | (7.142)        |
| Receivables, net  | (10,959)   | 7,304<br>(644)         | (7,142)<br>336 |
| Inventories, prepaid expenses and other assets Deposits with Internal Revenue Service | (2,569)    | (96,913)               | (13,900)       |
| Accounts payable and other liabilities  | 9,215      | (5,359)                | (13,900)       |
| Deferred income   | 3,187      | 9,191                  | (150)          |
| Income taxes  | 18,424     | (5,027)                | 2,607          |
| meone taxes   | 10,121     | (3,027)                | 2,007          |
| Net cash provided by operating activities   | 225,986    | 146,772                | 241,397        |
| INVESTING ACTIVITIES  |            |                        |                |
| Capital expenditures  | (135,218)  | (248,850)              | (110,374)      |
| Proceeds from asset disposals   | 86         | 31                     | 182            |
| Acquisition of businesses   | (195,325)  | (12,660)               |                |
| Proceeds from sale of discontinued operations   | 100,391    |                        |                |
| Purchase of equity investments  | (2,008)    | (11,642)               | (124,565)      |
| Proceeds from short-term investments  | 147,650    | 430,950                | 80,855         |
| Purchases of short-term investments   | (262,450)  | (324,150)              | (150,655)      |
| Proceeds from affiliate   |            | 487                    | 128            |
| Advance to affiliate  | (1.440)    | (255)                  | (3,000)        |
| Other, net  | (1,442)    | (377)                  | 314            |
| Net cash used in investing activities   | (348,316)  | (166,211)              | (307,115)      |
| FINANCING ACTIVITIES  |            |                        |                |
| Proceeds under credit facility  |            |                        | 80,000         |
| Payments under credit facility  |            |                        | (80,000)       |
| Proceeds from long-term debt  | 299,570    |                        | •              |
|   |            |                        |                |

| Payment of long-term debt                                | (231,890)  | (7,505)    | (635)     |
|--|------------|------------|-----------|
| Payment of long-term debt redemption premium             | (5,340)    |            |           |
| Deferred financing fees                                  | (2,626)    | (10)       | (368)     |
| Proceeds from interest rate swap                         | 2,771      |            |           |
| Cash dividends paid                                      | (3,196)    | (3,199)    | (4,270)   |
| Reacquisition of previously issued common stock          | (396)      | (511)      | (460)     |
| Exercise of Class A common stock options                 | 442        | 444        | 189       |
| Excess tax benefits relating to stock-based compensation |            |            | 185       |
|  |            |            |           |
| Net cash provided by (used in) financing activities      | 59,335     | (10,781)   | (5,359)   |
| Net decrease in cash and cash equivalents                | (62,995)   | (30,220)   | (71,077)  |
| Cash and cash equivalents at beginning of year           | 223,973    | 160,978    | 130,758   |
|  |            |            |           |
| Cash and cash equivalents at end of year                 | \$ 160,978 | \$ 130,758 | \$ 59,681 |

See accompanying notes

Page 52

#### **Table of Contents**

# INTERNATIONAL SPEEDWAY CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS NOVEMBER 30, 2006

NOTE 1 DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES DESCRIPTION OF BUSINESS: International Speedway Corporation, including its wholly-owned subsidiaries (collectively the Company ), is a leading promoter of motorsports entertainment activities in the United States. As of November 30, 2006, the Company owned and/or operated eleven of the nation s major motorsports entertainment facilities as follows:

| Track Name                      | Location                   | Track Length |  |
|---------------------------------|----------------------------|--------------|--|
| Daytona International Speedway  | Daytona Beach, Florida     | 2.5 Miles    |  |
| Talladega Superspeedway         | Talladega, Alabama         | 2.6 Miles    |  |
| Michigan International Speedway | Brooklyn, Michigan         | 2.0 Miles    |  |
| Richmond International Raceway  | Richmond, Virginia         | 0.8 Miles    |  |
| California Speedway             | Fontana, California        | 2.0 Miles    |  |
| Kansas Speedway                 | Kansas City, Kansas        | 1.5 Miles    |  |
| Phoenix International Raceway   | Phoenix, Arizona           | 1.0 Mile     |  |
| Homestead-Miami Speedway        | Homestead, Florida         | 1.5 Miles    |  |
| Martinsville Speedway           | Martinsville, Virginia     | 0.5 Miles    |  |
| Darlington Raceway              | Darlington, South Carolina | 1.3 Miles    |  |
| Watkins Glen International      | Watkins Glen, New York     | 3.4 Miles    |  |

In addition, Raceway Associates, LLC (Raceway Associates), in which the Company holds a 37.5 percent indirect equity interest, owns and operates Chicagoland Speedway and Route 66 Raceway, two nationally recognized major motorsports entertainment facilities in Joliet, Illinois.

In 2006, these motorsports entertainment facilities promoted well over 100 stock car, open wheel, sports car, truck, motorcycle and other racing events, including:

21 National Association for Stock Car Auto Racing ( NASCAR ) NEXTEL Cup Series events;

16 NASCAR Busch Series events:

nine NASCAR Craftsman Trucks Series events;

six Indy Racing League ( IRL ) IndyCar Series events;

one National Hot Rod Association (NHRA) POWERade drag racing events;

the premier sports car endurance event in the United States (the Rolex 24 at Daytona sanctioned by the Grand American Road Racing Association ( Grand American ); and

a number of other prestigious stock car, sports car, open wheel and motorcycle events.

The general nature of the Company s business is a motorsports themed amusement enterprise, furnishing amusement to the public in the form of motorsports themed entertainment. The Company s motorsports event operations consist

Page 53

#### **Table of Contents**

principally of racing events at these major motorsports entertainment facilities, which, in total, currently have more than one million grandstand seats. The Company also conducts, either through operations of the particular facility or through certain wholly-owned subsidiaries operating under the name Americrown, souvenir merchandising operations, food and beverage concession operations and catering services, both in suites and chalets, for customers at its motorsports entertainment facilities. The Company also markets and distributes motorsports-related merchandise such as apparel, souvenirs and collectibles to retail customers, through its RacingOne.com internet site and directly to dealers.

MRN Radio, the Company s proprietary radio network, produces and syndicates to radio stations the NASCAR NEXTEL Cup, Busch and Craftsman Truck series races and certain other races conducted at the Company s motorsports entertainment facilities, as well as some races from motorsports entertainment facilities the Company does not own. In addition, MRN Radio provides production services for NEXTEL Vision, the trackside large screen video display units, at all NASCAR NEXTEL Cup Series event weekends except at Indianapolis Motor Speedway, which is a track not owned by the Company. MRN Radio also produces and syndicates daily and weekly NASCAR racing-themed programs.

The Company owns and operates DAYTONA USA The Ultimate Motorsports Attraction, a motorsports-themed entertainment complex and the Official Attraction of NASCAR that includes interactive media, theaters, historical memorabilia and exhibits, tours, as well as riding and driving experiences of Daytona International Speedway. SIGNIFICANT ACCOUNTING POLICIES:

PRINCIPLES OF CONSOLIDATION: The accompanying consolidated financial statements include the accounts of International Speedway Corporation and its wholly-owned subsidiaries. All material intercompany accounts and transactions have been eliminated in consolidation.

CASH AND CASH EQUIVALENTS AND SHORT TERM INVESTMENTS: For purposes of reporting cash flows, cash and cash equivalents include cash on hand, bank demand deposit accounts and overnight sweep accounts used in the Company s cash management program. All highly liquid investments with stated maturities of three months or less from the date of purchase are classified as cash equivalents.

The Company maintained its cash and cash equivalents primarily with two financial institutions at November 30, 2006. The Company believes that it is not exposed to any significant credit risk on its cash balances due to the strength of the financial institutions.

The Company s short-term investments consist primarily of highly liquid, variable rate instruments, which have stated maturities of greater than three months and have been classified as available-for-sale. The Company has determined that its investment securities are available and intended for use in current operations and, accordingly, has classified such investment securities as current assets.

RECEIVABLES: Receivables are stated at their estimated collectible amounts. The allowance for doubtful accounts is estimated based on historical experience of write offs and future expectations of conditions that might impact the collectibility of accounts.

INVENTORIES: Inventories, consisting of finished goods, are stated at the lower of cost, determined on the first-in, first-out basis, or market.

PROPERTY AND EQUIPMENT: Property and equipment, including improvements to existing facilities, are stated at cost. Depreciation is provided for financial reporting purposes using the straight-line method over the estimated useful lives as follows:

Page 54

#### **Table of Contents**

Buildings, grandstands and motorsports entertainment facilities Furniture and equipment 10-30 years 3-8 years

The carrying values of property and equipment are evaluated for impairment upon the occurrence of an impairment indicator based upon expected future undiscounted cash flows. If events or circumstances indicate that the carrying value of an asset may not be recoverable, an impairment loss would be recognized equal to the difference between the carrying value of the asset and its fair value.

EQUITY INVESTMENTS: The Company s investments in joint ventures and other investees where it can exert significant influence on the investee, but does not have effective control over the investee, are accounted for using the equity method of accounting. The Company s equity in the net income (loss) from equity method investments is recorded as income (loss) with a corresponding increase (decrease) in the investment. Dividends received reduce the investment. The Company recognizes the effects of transactions involving the sale or distribution by an equity investee of its common stock as capital transactions.

Equity method investments consist of the Company s interests in Motorsports Alliance, LLC ( Motorsports Alliance ) and SMISC, LLC ( SMISC ).

Motorsports Alliance (owned 50.0 percent by the Company and 50.0 percent by Indianapolis Motor Speedway LLC), owns a 75.0 percent interest in Raceway Associates. Raceway Associates owns and operates Chicagoland Speedway and Route 66 Raceway. See Subsequent Event Note 18.

On August 30, 2005, the Company partnered with Speedway Motorsports Incorporated (SMI) in a 50/50 joint venture, SMISC, LLC (SMISC), which, through a wholly-owned subsidiary Motorsports Authentics, LLC, conducts business under the name Motorsports Authentics. Motorsports Authentics operates as an independent company with the Company and SMI as equal owners. Also on August 30, 2005, the Company announced that SMISC had entered into a definitive agreement dated August 29, 2005, to purchase the stock of Action Performance Companies, Inc. (Action). On December 9, 2005, SMISC purchased the stock of Action, which was structured as a merger of a wholly-owned subsidiary of Motorsports Authentics, LLC into Action.

The acquisition of Action resulted in an investment of approximately \$124.6 million and was combined with the net assets and merchandising operations of Team Caliber, which Motorsports Authentics acquired on September 8, 2005. As a result of these acquisitions, Motorsports Authentics is now a leader in design, promotion, marketing and distribution of motorsports licensed merchandise. Motorsports Authentics has licenses for exclusive and non-exclusive distribution with teams competing in NASCAR and other major motorsports series. Its products include a broad range of motorsports-related die-cast replica collectibles, apparel, gifts and other memorabilia, which are marketed through a combination of mass retail, domestic wholesale, trackside, international and collector s club distribution channels. The Company s share of undistributed equity in the earnings from equity investments included in retained earnings at November 30, 2005 and 2006 was approximately \$8.9 million and \$9.0 million, respectively.

OTHER INVESTMENTS: Other investments consist of the Company s investment in Proximities, Inc. ( Proximities ). This investment is accounted for under Statement of Financial Accounting Standard ( SFAS ) No. 115 Accounting for Certain Investments in Debt and Equity Securities.

Proximities is developing products which are to be marketed as secure radio frequency identification (RFID) cashless payment, access control and age verification systems. Proximities is a variable interest entity as determined in accordance with Financial Accounting Standards Board FASB Interpretation No. 46, Consolidation of Variable Interest Entities. The Company does not consolidate the operations of Proximities as it is not the primary beneficiary. The Company s maximum exposure to loss as a result of its involvement with Proximities at November 30, 2006 totaled approximately \$243,000.

Page 55

#### **Table of Contents**

GOODWILL AND INTANGIBLE ASSETS: The Company s goodwill and other intangible assets are evaluated for impairment, either upon the occurrence of an impairment indicator or annually, in its fiscal fourth quarter, based on assumptions regarding the Company s future business outlook and expected future discounted cash flows at the reporting unit level.

DEFERRED FINANCING FEES: Deferred financing fees are amortized over the term of the related debt and are included in other non-current assets.

DERIVATIVE FINANCIAL INSTRUMENTS: From time to time the Company utilizes derivative instruments in the form of interest rate swaps to assist in managing its interest rate risk. The Company does not enter into any interest rate swap derivative instruments for trading purposes. While the Company is not currently utilizing interest rate swap derivative instruments, all historically have qualified for the use of the short-cut method of accounting to assess hedge effectiveness in accordance with SFAS No. 133 Accounting for Derivative Instruments and Hedging Activities, as amended, and were recognized in its consolidated balance sheet at their fair value. The differential paid or received on interest rate swap agreements is recognized as an adjustment to interest expense. The change in the fair value of the interest rate swap, which is established as an effective hedge, is included in other comprehensive income.

INCOME TAXES: Income taxes have been provided using the liability method. Under this method the Company s estimates of deferred income taxes and the significant items giving rise to deferred tax assets and liabilities reflect its assessment of actual future taxes to be paid on items reflected in its financial statements, giving consideration to both timing and probability of realization.

The Company establishes tax reserves related to certain matters, including penalties and interest, in the period when it is determined that it is probable that additional taxes, penalties and interest will be paid, and the amount is reasonably estimable. Such tax reserves are adjusted, as needed, in light of changing circumstances, such as statute of limitations expirations and other developments relating to uncertain tax positions and current tax items under examination, appeal or litigation.

REVENUE RECOGNITION: Advance ticket sales and event-related revenues for future events are deferred until earned, which is generally once the events are conducted. The recognition of event-related expenses is matched with the recognition of event-related revenues. Revenues and related expenses from the sale of merchandise to retail customers, internet sales and direct sales to dealers are recognized at the time of the sale.

Kansas Speedway Corporation (KSC) offers Preferred Access Speedway Seating (PASS) agreements, which give purchasers the exclusive right and obligation to purchase KSC season-ticket packages for certain sanctioned racing events annually through fiscal year 2030, under specified terms and conditions. Among the conditions, licensees are required to purchase all season-ticket packages when and as offered each year. PASS agreements automatically terminate without refund should owners not purchase any offered season tickets.

Net fees received under PASS agreements are deferred and are amortized into income over the term of the agreements which expire in fiscal 2030. Long-term deferred income under the PASS agreements totals approximately \$10.5 million and \$10.2 million at November 30, 2005 and 2006, respectively.

ADVERTISING EXPENSE: Advertising costs are expensed as incurred or, as in the case of race-related advertising, upon the completion of the event. Race-related advertising included in prepaid expenses and other current assets at November 30, 2005 and 2006 was approximately \$920,000 and \$868,000, respectively. Advertising expense from continuing operations was approximately \$12.1 million, \$14.7 million and \$17.2 million for the years ended November 30, 2004, 2005 and 2006, respectively.

LOSS CONTINGENCIES: Legal and other costs incurred in conjunction with loss contingencies are expensed as incurred.

Page 56

#### **Table of Contents**

USE OF ESTIMATES: The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. NEW ACCOUNTING PRONOUNCEMENTS: In December 2004 the Financial Accounting Standards Board issued revised Statement of Financial Accounting Standard (SFAS) No. 123(R), Share-Based Payment. SFAS No. 123(R) sets accounting requirements for share-based compensation to employees and requires companies to recognize in the income statement the grant-date fair value of stock options and other equity-based compensation. SFAS No. 123(R) is effective in annual periods beginning after June 15, 2005. The Company adopted SFAS No. 123(R) in the first quarter of 2006 using the modified-prospective-transition method and currently discloses the pro forma effect on net income and earnings per share of the fair value recognition provisions of SFAS No. 123(R) for periods prior to adoption. The Company s adoption of SFAS No. 123(R) did not have a material impact on its financial position, results of operations or cash flows. See Note 13 for further information and the required disclosures under SFAS No. 123(R). In June 2006 the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes, which clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with SFAS No. 109. Accounting for Income Taxes. The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This interpretation is effective for fiscal years beginning after December 15, 2006. The Company is currently evaluating the potential impact that the adoption of this interpretation will have on its financial position and results of operations.

In June 2006 the Emerging Issues Task Force (EITF) reached a consensus on Issue No. 06-03, How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement. EITF No. 06-03 addresses the accounting for externally imposed taxes on revenue-producing transactions that take place between a seller and its customer, including, but not limited to sales, use, value added, and certain excise taxes. EITF No. 06-03 also provides guidance on the disclosure of an entity s accounting policies for presenting such taxes on a gross or net basis and the amount of such taxes reported on a gross basis. EITF No. 06-03 is effective for interim and fiscal years beginning after December 15, 2006. The Company is currently evaluating the potential effect that the adoption of this EITF will have on its financial statements.

In September 2006 the FASB issued SFAS No. 157, Fair Value Measurements which establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. SFAS No 157 applies under other accounting pronouncements that require or permit fair value measurements and, accordingly, SFAS No. 157 does not require any new fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is currently evaluating the potential impact that the adoption of this statement will have on its financial position and results of operations.

Page 57

# **Table of Contents**

NOTE 2 EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share for the years ended November 30, (in thousands, except per share amounts):

|   | 2004       |  |            | 2005                                   |            | 2006                                     |  |
|---|------------|--|------------|--|------------|--|--|
| Basic and diluted: Income from continuing operations (Loss) income from discontinued operations Gain on sale of discontinued operations                                   | \$         | 126,296<br>(6,315)<br>36,337               | \$         | 159,072<br>289                         | \$         | 116,980<br>(176)                         |  |
| Net income  | \$         | 156,318                                    | \$         | 159,361                                | \$         | 116,804                                  |  |
| Basic earnings per share denominator:<br>Weighted average shares outstanding  | 53,084,437 |  | 53,128,533 |  | 53,166,458 |  |  |
| Basic earnings per share:<br>Income from continuing operations<br>(Loss) income from discontinued operations<br>Gain on sale of discontinued operations                   | \$         | 2.38<br>(0.12)<br>0.68                     | \$         | 2.99<br>0.01                           | \$         | 2.20                                     |  |
| Net income  | \$         | 2.94                                       | \$         | 3.00                                   | \$         | 2.20                                     |  |
| Diluted earnings per share denominator: Weighted average shares outstanding Common stock options Contingently issuable shares Diluted weighted average shares outstanding |            | 3,084,437<br>12,123<br>86,216<br>3,182,776 |            | 128,533<br>21,293<br>90,357<br>240,183 |            | ,166,458<br>14,943<br>89,222<br>,270,623 |  |
| Diluted earnings per share:   |            |  |            |  |            |  |  |
| Income from continuing operations (Loss) income from discontinued operations Gain on sale of discontinued operations  | \$         | 2.37<br>(0.11)<br>0.68                     | \$         | 2.99                                   | \$         | 2.20<br>(0.01)                           |  |
| Net income  | \$         | 2.94                                       | \$         | 2.99                                   | \$         | 2.19                                     |  |
| Anti-dilutive shares excluded in the computation of diluted earnings per share  | Page 58    | 817  |            | 7,274                                  |            | 49,068                                   |  |

#### **Table of Contents**

#### NOTE 3 ACQUISITION OF BUSINESSES

Martinsville Speedway

On July 13, 2004, the Company acquired the assets of Martinsville Speedway (Martinsville), and assumed the operations as well as certain liabilities of Martinsville for approximately \$194.8 million, including acquisition costs. Martinsville was privately owned, with certain members of the France Family Group, which controls in excess of 60.0 percent of the combined voting interest of the Company, owning 50.0 percent of Martinsville. The acquisition was funded by \$100.4 million in proceeds from the sale of the assets of North Carolina Speedway (North Carolina) (see Note 4) and approximately \$94.4 million in cash. Martinsville s operations are included in the Company s consolidated operations subsequent to the date of acquisition.

The purchase price for the Martinsville acquisition was allocated to the assets acquired and liabilities assumed based upon their fair market values at the acquisition date, as determined by an independent appraisal. Included in this acquisition were certain indefinite-lived intangible assets attributable to the NASCAR sanction agreements in place at the time of acquisition and goodwill. The Company believes that these sanction agreements and the associated cash flows will continue for the foreseeable future and therefore, in accordance with SFAS No. 141 and 142, their value has bee classified as indefinite-lived intangible assets recognized apart from goodwill. The intangible assets and goodwill are included in the Motorsports Event segment. All of the goodwill attributable to the acquisition is expected to be deductible for income tax purposes. As this acquisition is not considered significant, pro forma financial information is not presented. The purchase price allocation to the significant assets acquired is as follows (in thousands):

| Property and equipment     | \$ 34,278 |
|----------------------------|-----------|
| NASCAR sanction agreements | 148,000   |
| Goodwill                   | 12,614    |
| Page59                     |           |

#### **Table of Contents**

#### Pikes Peak International Raceway

On October 7, 2005, the Company acquired the assets and assumed certain liabilities of Pikes Peak International Raceway (Pikes Peak) for approximately \$12.0 million. The purchase price for the Pikes Peak acquisition was allocated to the assets acquired based upon their fair market values at the acquisition date including, land of approximately \$6.1 million and fixed assets of approximately \$5.9 million. As this acquisition is not considered significant, pro forma financial information is not presented.

Subsequent to the purchase, the NASCAR Busch Series event, then conducted at Pikes Peak, was realigned to another motorsports entertainment facility within its portfolio for the fiscal 2006 racing season and the Company suspended indefinitely major motorsports event operations at the facility on October 31, 2005. The Company intends to relocate certain Pikes Peak fixed assets to other facilities within its portfolio. These assets include grandstand seating and other structures that can be utilized for future speedway expansion projects. The Company is currently pursing the sale of the land on which Pikes Peak is located.

# NOTE 4 DISCONTINUED OPERATIONS AND IMPAIRMENT OF LONG-LIVED ASSETS

#### North Carolina Speedway

As required by the settlement agreement in the Ferko/Vaughn litigation (Settlement Agreement) dated April 8, 2004, the Company s North Carolina Speedway, Inc. subsidiary entered into an Asset Purchase Agreement with SMI for the sale of the tangible and intangible assets and operations of North Carolina. Under the terms of the Settlement Agreement, SMI s subsidiary purchased North Carolina s assets and assumed its operations for approximately \$100.4 million in cash. The sale of North Carolina s assets closed on July 1, 2004 and the Company recorded an after-tax gain in the third quarter of fiscal 2004 of approximately \$36.3 million.

#### Nazareth Speedway

After the completion of Nazareth Speedway s (Nazareth) fiscal 2004 events, the Company suspended indefinitely major motorsports event operations at the facility. The NASCAR Busch Series and IRL IndyCar Series events, then conducted at Nazareth, were realigned to other motorsports entertainment facilities within its portfolio.

As a result of these changes in Nazareth s operations, an impairment analysis was performed in accordance with SFAS No. 142, which resulted in the identification and measurement of an impairment loss of approximately \$13.2 million, or \$0.16 per diluted share in the fiscal quarter ended May 31, 2004. In the fourth quarter of fiscal 2005, the Company identified certain grandstand assets which were previously fully impaired, that it relocated to its Darlington Raceway facility in fiscal 2006. The assets that were relocated to Darlington were adjusted to their net book value during the fourth quarter of fiscal 2005, resulting in an after-tax write-up of approximately \$471,000, or \$0.01 per diluted share. In January 2006, the Company entered into an agreement with NZSW, LLC for the sale of 158 acres, on which Nazareth Speedway is located, for approximately \$18.8 million. Under the terms of the contract the sale transaction is expected to close during fiscal 2007. Upon closing the transaction, the Company expects to record an after-tax gain from discontinued operations of approximately \$6.0 to \$7.0 million, or \$0.11 to \$0.13 per diluted share.

Page 60

### **Table of Contents**

The operations of North Carolina and Nazareth were included in the Motorsports Event segment. In accordance with SFAS No. 144 the results of operations of North Carolina and Nazareth, including the gain on sale of North Carolina and the impairment loss and subsequent write-up of certain grandstand assets at Nazareth, are presented as discontinued operations in all periods presented. During the year ended November 30, 2004 total revenues recognized by North Carolina and Nazareth were approximately \$17.0 million. There were no revenues recognized by Nazareth for the years ended November 30, 2005 and 2006. Pre-tax (loss) income during the years ended November 30, 2004, 2005 and 2006 was approximately (\$10.0) million, \$289,000 and (\$444,000), respectively. Nazareth s assets held for sale included in property and equipment, net of accumulated depreciation, totaled approximately \$6.8 million at November 30, 2005 and 2006. Unless indicated otherwise, all disclosures in the notes to the consolidated financial statements relate to continuing operations.

New York Metropolitan Speedway Development

During fiscal 1999, the Company announced its intention to search for a site for a major motorsports entertainment facility in the New York metropolitan area. The Company s efforts included the evaluation of many different locations. Most recently, the Company identified a combination of land parcels in the New York City borough of Staten Island aggregating approximately 676 acres that it targeted for the development of a major motorsports entertainment and retail development project. The Company s majority-owned subsidiary, 380 Development, LLC (380 Development), purchased the total 676 acres for approximately \$110.4 million in early fiscal 2005.

In December 2006, the Company announced its decision to discontinue pursuit of a speedway development on Staten Island. The decision was driven by a variety of factors, including: (1) the inability to secure the critical local political support that is necessary to secure the required land-use change approvals for a speedway development; (2) even if it had secured the necessary political support, it became apparent that it would have been faced with unacceptable approval requirements, including operational restrictions that would have made the facility difficult to operate and a significant challenge to market; and (3) the increased risk that these unacceptable approval requirements could result in higher construction spending and annual operating costs, which would have a significant negative impact on the financial model for the speedway development.

The operating and development agreements between the Company and The Related Companies (Related) have been terminated, the note payable to The Company from Related which was secured by a pledge of Related s 12.4 percent proportionate minority interest in 380 Development has been cancelled and the minority interest surrendered to the Company.

The decision to discontinue our speedway development efforts on Staten Island, in the fourth quarter of fiscal 2006, resulted in a non-cash, pre-tax charge in the Company's results of approximately \$84.7 million, or \$1.01 per diluted share after-tax, which is include in the Motorsports Event segment. U.S. generally accepted accounting principles require that the property be valued at its current fair value, which is estimated by an independent appraisal at approximately \$65.0 million. Prior to the write-off, the Company had capitalized spending of approximately \$150.0 million through November 30, 2006, including: (1) \$123.0 million for land and related improvements, (2) \$11.0 million for costs related solely to the development of the speedway, and (3) \$16.0 million for capitalized interest and property taxes.

The Company has begun to research and develop market demand studies to assist in the evaluation of various alternative strategies for the Staten Island acreage, including potentially selling the property in whole or in parts, or developing the property with a third party for some other use. Given that the property is the largest undeveloped acreage of land in the five boroughs of New York City, the Company believes it will be attractive to a wide range of developers and users. The site is currently zoned as-of-right for industrial use and could provide ease of access through a deep-water dock located on site. Also, the property can be easily accessed from the local highway system.

Page 61

### **Table of Contents**

# NOTE 5 PROPERTY AND EQUIPMENT

Property and equipment consists of the following as of November 30 (in thousands):

|   | 2005        | 2006        |
|---|-------------|-------------|
| Land and leasehold improvements                                 | \$ 284,051  | \$ 289,731  |
| Buildings, grandstands and motorsports entertainment facilities | 915,425     | 981,023     |
| Furniture and equipment   | 130,408     | 141,134     |
| Construction in progress  | 164,111     | 116,644     |
|   | 1,493,995   | 1,528,532   |
| Less accumulated depreciation                                   | 315,313     | 371,219     |
|   | \$1,178,682 | \$1,157,313 |

Depreciation expense from continuing operations was approximately \$44.4 million, \$50.7 million and \$56.7 million for the years ended November 30, 2004, 2005 and 2006, respectively.

Page 62

# **Table of Contents**

### NOTE 6 GOODWILL AND INTANGIBLE ASSETS

The gross carrying value and accumulated amortization of the major classes of intangible assets relating to the Motorsports Event segment as of November 30 are as follows (in thousands):

|  | _      | ~                         | 2005                     |          |                   |
|--|--------|---------------------------|--------------------------|----------|-------------------|
|  | Ca     | Gross<br>arrying<br>mount | Accumulated Amortization |          | Carrying<br>nount |
| Amortized intangible assets: Customer database Food, beverage and merchandise contracts  | \$     | 500<br>276                | \$ 100<br>142            | \$       | 400<br>134        |
| Total amortized intangible assets Non-amortized intangible assets:   |        | 776                       | 242                      |          | 534               |
| NASCAR sanction agreements Other   | 14     | 48,000<br>930             |                          | 14       | 8,000<br>930      |
| Total non-amortized intangible assets  | 14     | 48,930                    |                          | 14       | 8,930             |
| Total intangible assets  | \$14   | 49,706                    | \$ 242                   | \$14     | 9,464             |
|  | C      | Gross                     | 2006                     |          |                   |
|  | Ca     | arrying<br>mount          | Accumulated Amortization |          | Carrying<br>nount |
| Amortized intangible assets:   |        |                           |                          |          |                   |
| Customer database Food, beverage and merchandise contracts   | \$     | 500<br>276                | \$ 200<br>185            | \$       | 300<br>91         |
| Total amortized intangible assets Non-amortized intangible assets:   |        | 776                       | 385                      |          | 391               |
| NASCAR sanction agreements Other   | 14     | 48,000<br>923             |                          | 14       | 923               |
| Total non-amortized intangible assets  | 14     | 48,923                    |                          | 14       | 8,923             |
| Total intangible assets  | \$14   | 49,699                    | \$ 385                   | \$14     | 9,314             |
| The following table presents current and expected amortization exp<br>November 30, for each of the following periods (in thousands): | ense o | of the exist              | ing intangible asse      | ts as of |                   |
| Amortization expense for the year ended November 30, 2006  |        |                           |                          |          | \$143             |
| Estimated amortization expense for the year ending November 30: 2007   |        |                           |                          |          | 143               |
| 2007   |        |                           |                          |          | 143               |

| 2009   | 101 |
|--|-----|
| 2010   | 1   |
| 2011   | 1   |
| There were no changes in the carrying value of goodwill during the year ended November 30, 2006. |     |
| Page 63  |     |
|  |     |

#### **Table of Contents**

#### NOTE 7 LONG-TERM DEBT

Long-term debt consists of the following as of November 30 (in thousands):

|  | 2005      | 2006       |
|--|-----------|------------|
| 4.2 percent Senior Notes due 2009        | \$151,297 | \$150,915  |
| 5.4 percent Senior Notes due 2014        | 149,905   | 149,917    |
| TIF bond debt service funding commitment | 67,820    | 67,262     |
|  | 369,022   | 368,094    |
| Less: current portion                    | 635       | 770        |
|  | \$368,387 | \$367,324  |
| Schedule of Payments (in thousands)      |           |            |
| For the year ending November 30:         |           |            |
| 2007                                     |           | \$ 770     |
| 2008                                     |           | 915        |
| 2009                                     |           | 151,075    |
| 2010                                     |           | 1,245      |
| 2011                                     |           | 1,430      |
| Thereafter                               |           | 212,920    |
|  |           | 368,355    |
| Net premium                              |           | (261)      |
| Total                                    |           | \$ 368,094 |

On April 23, 2004, the Company completed an offering of \$300.0 million principal amount of unsecured senior notes in a private placement. On September 27, 2004, the Company completed an offer to exchange these unsecured senior notes for registered senior notes with substantially identical terms ( 2004 Senior Notes ). At November 30, 2006, outstanding 2004 Senior Notes totaled approximately \$300.8 million, net of unamortized discounts and premium, which is comprised of \$150.0 million principal amount unsecured senior notes, which bear interest at 4.2 percent and are due April 2009 ( 4.2 percent Senior Notes ), and \$150.0 million principal amount unsecured senior notes, which bear interest at 5.4 percent and are due April 2014. The 2004 Senior Notes require semi-annual interest payments on April 15 and October 15 through their maturity. The 2004 Senior Notes may be redeemed in whole or in part, at the option of the Company, at any time or from time to time at redemption prices as defined in the indenture. The Company s subsidiaries are guarantors of the 2004 Senior Notes. The 2004 Senior Notes also contain various restrictive covenants. Total gross proceeds from the sale of the 2004 Senior Notes were \$300.0 million, net of discounts of approximately \$431,000 and approximately \$2.6 million of deferred financing fees. The deferred financing fees are being treated as additional interest expense and amortized over the life of the 2004 Senior Notes on a straight-line method, which approximates the effective yield method. In March 2004, the Company entered into interest rate swap agreements to effectively lock in the interest rate on approximately \$150.0 million of the 4.2 percent Senior Notes. The Company terminated these interest rate swap agreements on April 23, 2004 and received approximately \$2.2 million, which is being amortized over the life of the 4.2 percent Senior Notes. In January 1999, the Unified Government of Wyandotte County/Kansas City, Kansas ( Unified Government ), issued approximately \$71.3 million in taxable special obligation revenue (TIF) bonds in connection with the financing of construction of Kansas Speedway. At November 30, 2006, outstanding TIF bonds totaled approximately

\$67.3 million, net of the unamortized discount, which is comprised of a \$18.7 million principal amount, 6.2 percent term bond due December 1, 2017 and \$49.7 million principal

Page 64

#### **Table of Contents**

amount, 6.8 percent term bond due December 1, 2027. The TIF bonds are repaid by the Unified Government with payments made in lieu of property taxes ( Funding Commitment ) by the Company s wholly-owned subsidiary, Kansas Speedway Corporation ( KSC ). Principal (mandatory redemption) payments per the Funding Commitment are payable by KSC on October 1 of each year. The semi-annual interest component of the Funding Commitment is payable on April 1 and October 1 of each year. KSC granted a mortgage and security interest in the Kansas project for its Funding Commitment obligation. The bond financing documents contain various restrictive covenants.

On June 16, 2006, the Company entered into a \$300.0 million revolving credit facility ( 2006 Credit Facility ). The 2006 Credit Facility contains a feature that allows the Company to increase the credit facility to a total of \$500.0 million, subject to certain conditions. Upon execution of the 2006 Credit Facility, the Company terminated its then existing \$300.0 million credit facility. The 2006 Credit Facility is scheduled to mature in June 2011, and accrues interest at LIBOR plus 30.0-80.0 basis points, based on the Company s highest debt rating as determined by specified rating agencies. The 2006 Credit Facility contains various restrictive covenants. At November 30, 2006, the Company did not have any borrowings outstanding under the 2006 Credit Facility.

Total interest expense from continuing operations incurred by the Company was approximately \$21.7 million, \$12.7 million and \$12.3 million for the years ended November 30, 2004, 2005 and 2006, respectively. Total interest capitalized for the years ended November 30, 2004, 2005 and 2006 was approximately \$1.6 million, \$7.6 million and \$8.4 million, respectively.

Financing costs of approximately \$6.9 million and \$6.5 million, net of accumulated amortization, have been deferred and are included in other assets at November 30, 2005 and 2006, respectively. These costs are being amortized on a straight line method, which approximates the effective yield method, over the life of the related financing.

#### NOTE 8 FEDERAL AND STATE INCOME TAXES

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

Significant components of the provision for income taxes from continuing operations for the years ended November 30, are as follows (in thousands):

|                                 | 2004     | 2005      | 2006     |
|---------------------------------|----------|-----------|----------|
| Current tax expense:            |          |           |          |
| Federal                         | \$46,839 | \$ 64,832 | \$73,890 |
| State                           | 6,311    | 8,091     | 6,061    |
| Deferred tax expense (benefit): |          |           |          |
| Federal                         | 26,327   | 26,122    | (5,799)  |
| State                           | 2,741    | 2,831     | 1,315    |
| Provision for income taxes      | \$82,218 | \$101,876 | \$75,467 |

Page 65

#### **Table of Contents**

The reconciliation of income tax expense computed at the federal statutory tax rates to income tax expense from continuing operations for the years ended November 30, is as follows (percent of pre-tax income):

|  | 2004  | 2005  | 2006  |
|--|-------|-------|-------|
| Income tax computed at federal statutory rates | 35.0% | 35.0% | 35.0% |
| State income taxes, net of federal tax benefit | 3.4   | 3.2   | 3.1   |
| Other, net                                     | 1.0   | 0.8   | 1.1   |
|  | 39.4% | 39.0% | 39.2% |

The components of the net deferred tax assets (liabilities) at November 30 are as follows (in thousands):

|   | 2005        | 2006        |
|---|-------------|-------------|
| Impaired long-lived assets                      | \$          | \$ 34,683   |
| Amortization and depreciation                   | 27,014      | 21,038      |
| Deferred revenues                               | 4,173       | 4,076       |
| Deferred expenses                               | 2,663       | 2,765       |
| Loss carryforwards                              | 2,422       | 2,919       |
| Compensation related                            | 2,004       | 2,147       |
| Accruals  | 1,584       | 1,599       |
| Other   | 103         | 114         |
| Deferred tax assets                             | 39,963      | 69,341      |
| Valuation allowance                             |             | (3,677)     |
| Deferred tax assets, net of valuation allowance | 39,963      | 65,664      |
| Amortization and depreciation                   | (224,471)   | (244,194)   |
| Equity investment                               | (9,895)     | (11,786)    |
| Other   | (422)       | (331)       |
| Deferred tax liabilities                        | (234,788)   | (256,311)   |
| Net deferred tax liabilities                    | \$(194,825) | \$(190,647) |
| Deferred tax assets current                     | \$          | \$ 995      |
| Deferred tax liabilities noncurrent             | (194,825)   | (191,642)   |
| Net deferred tax liabilities                    | \$(194,825) | \$(190,647) |

The Company has recorded deferred tax assets related to various state net operating loss carryforwards totaling approximately \$88.4 million, that expire in varying amounts beginning in fiscal 2020. The valuation allowance increased by approximately \$3.7 million during the fiscal year ended November 30, 2006, and is attributable to the impairment of long-lived assets. The valuation allowance has been provided due to the uncertainty regarding the realizability of state deferred tax assets associated with the impaired long-lived assets. In evaluating the Company s ability to recover its deferred income tax assets it considers all available positive and negative evidence, including

operating results, ongoing tax planning and forecasts of future taxable income on a jurisdiction by jurisdiction basis. NOTE 9 CAPITAL STOCK

The Company s authorized capital includes 80.0 million shares of Class A Common Stock, par value \$.01 ( Class A Common Stock ), 40.0 million shares of Class B Common Stock, par value \$.01 ( Class B Common Stock ), and 1.0 million shares of Preferred Stock, par value \$.01 ( Preferred Stock ). The shares of Class A Common Stock and Class B Common Stock are identical in all respects, except for voting rights and certain dividend and conversion rights as described below. Each share of Class A Common Stock entitles the holder

Page 66

### **Table of Contents**

to one-fifth (1/5) vote on each matter submitted to a vote of the Company s shareholders and each share of Class B Common Stock entitles the holder to one (1) vote on each such matter, in each case including the election of directors. Holders of Class A Common Stock and Class B Common Stock are entitled to receive dividends at the same rate if and when declared by the Board of Directors out of funds legally available therefrom, subject to the dividend and liquidation rights of any Preferred Stock that may be issued and outstanding. Class A Common Stock has no conversion rights. Class B Common Stock is convertible into Class A Common Stock, in whole or in part, at any time at the option of the holder on the basis of one share of Class A Common Stock for each share of Class B Common Stock converted. Each share of Class B Common Stock will also automatically convert into one share of Class A Common Stock if, on the record date of any meeting of the shareholders, the number of shares of Class B Common Stock then outstanding is less than 10.0 percent of the aggregate number of shares of Class A Common Stock and Class B Common Stock then outstanding.

The Board of Directors of the Company is authorized, without further shareholder action, to divide any or all shares of the authorized Preferred Stock into series and fix and determine the designations, preferences and relative rights and qualifications, limitations, or restrictions thereon of any series so established, including voting powers, dividend rights, liquidation preferences, redemption rights and conversion privileges. No shares of Preferred Stock are outstanding. The Board of Directors has not authorized any series of Preferred Stock, and there are no plans, agreements or understandings for the authorization or issuance of any shares of Preferred Stock.

### NOTE 10 COMMITMENTS AND CONTINGENCIES

International Speedway Corporation has a salary incentive plan (the ISC Plan ) designed to qualify under Section 401(k) of the Internal Revenue Code. Employees of International Speedway Corporation and certain participating subsidiaries who have completed one month of continuous service are eligible to participate in the ISC Plan. After twelve months of continuous service, matching contributions are made to a savings trust (subject to certain limits) concurrent with employees contributions. The level of the matching contribution depends upon the amount of the employee contribution. Employees become 100 percent vested upon entrance to the ISC Plan. The contribution expense from continuing operations for the ISC Plan was approximately \$1.3 million, \$1.4 million and \$1.5 million, for the years ended November 30, 2004, 2005, and 2006, respectively.

The estimated cost to complete approved projects and current construction in progress at November 30, 2006 at the Company s existing facilities is approximately \$62.5 million.

In October 2002, the Unified Government issued subordinate sales tax special obligation revenue bonds ( 2002 STAR Bonds ) totaling approximately \$6.3 million to reimburse the Company for certain construction already completed on the second phase of the Kansas Speedway project and to fund certain additional construction. The 2002 STAR Bonds, which require annual debt service payments and are due December 1, 2022, will be retired with state and local taxes generated within the speedway s boundaries and are not the Company s obligation. KSC has agreed to guarantee the payment of principal, any required premium and interest on the 2002 STAR Bonds. At November 30, 2006, the Unified Government had approximately \$4.3 million outstanding on 2002 STAR Bonds. Under a keepwell agreement, the Company has agreed to provide financial assistance to KSC, if necessary, to support KSC s guarantee of the 2002 STAR Bonds.

The Company is a member of Motorsports Alliance (owned 50.0 percent by the Company and 50.0 percent by Indianapolis Motor Speedway LLC ( IMS )), which owns 75.0 percent of Raceway Associates. Raceway Associates owns and operates Chicagoland Speedway and Route 66 Raceway. Raceway Associates has a term loan arrangement, which requires quarterly principal and interest payments and matures November 15, 2012, and a \$15.0 million secured revolving credit facility, which matures in September 2008. At November 30, 2006, Raceway Associates had approximately \$28.4 million outstanding under its term loan and no borrowings outstanding under its then existing credit facility. Under a keepwell agreement, the members of Motorsports Alliance have agreed to provide financial assistance to Raceway Associates, if necessary, on a pro rata basis to support its performance under its term loan and credit facility.

The Company has guaranteed minimum royalty payments under certain agreements through December 2015, with a remaining maximum exposure at November 30, 2006, of approximately \$12.5 million.

#### Page 67

The Company operates Miami under an operating agreement which expires December 31, 2032 and provides for subsequent renewal terms through December 31, 2075. The Company also has various operating leases for office space and equipment. The future minimum payments under the operating agreement and leases utilized by the Company having initial or remaining noncancellable terms in excess of one year at November 30, 2006, are as follows (in thousands):

| For the year ending November 30: | Operating<br>Agreement | Operating<br>Leases |
|----------------------------------|------------------------|---------------------|
| 2007                             | \$ 2,220               | \$ 3,945            |
| 2008                             | 2,220                  | 2,763               |
| 2009                             | 2,220                  | 1,690               |
| 2010                             | 2,220                  | 1,319               |
| 2011                             | 2,220                  | 1,146               |
| Thereafter                       | 27,000                 | 36,370              |
| Total                            | \$38,100               | \$47,233            |

Total expenses incurred from continuing operations under the track operating agreement, these operating leases and all other rentals during the years ended November 30, 2004, 2005 and 2006 were \$14.9 million, \$19.0 million and \$22.0 million, respectively.

In connection with the Company s automobile and workers compensation insurance coverages and certain construction contracts, the Company has standby letter of credit agreements in favor of third parties totaling \$2.1 million at November 30, 2006. At November 30, 2006, there were no amounts drawn on the standby letters of credit. The Internal Revenue Service (the Service ) is currently performing a periodic examination of the Company s federal income tax returns for the years ended November 30, 1999 through 2005 and has challenged the tax depreciation treatment of a significant portion of its motorsports entertainment facility assets. Through November 30, 2006, the Company has received reports from the Service requesting downward adjustments to its tax depreciation expense for the fiscal years ended November 30, 1999 through 2004, which could potentially result in the reclassification of approximately \$94.5 million of income taxes from deferred to current. Including related interest, the combined after-tax cash flow impact of these requested adjustments is approximately \$110.8 million. In order to prevent incurring additional interest, the Company deposited approximately \$110.8 million with the Service. In December 2006, the Company received a report from the Service with respect to our fiscal year ended November 30, 2005, which could potentially result in the reclassification of approximately \$6.6 million of income taxes from deferred to current. Accordingly, in order to prevent incurring additional interest, the Company deposited an additional \$7.1 million with the Service in January 2007. Additional adjustments to the Company s tax depreciation expense are expected to be requested later by the Service for fiscal year ended November 30, 2006. Including related interest, the Company estimates the combined after-tax cash flow impact of the additional federal tax adjustments expected for fiscal 2006, and related state tax revisions for all periods, to range between \$30.0 million and \$40.0 million at November 30, 2006. The Company s deposits are not a payment of tax, and it will receive accrued interest on any of these funds ultimately returned to it. At November 30, 2006, the approximately \$110.8 million of deposits with the Service are classified as long-term assets in the Company s consolidated financial statements. The Company believes that its application of the federal income tax regulations in question, which have been applied consistently since being adopted in 1986 and have been subjected to previous IRS audits, is appropriate, and it intends to vigorously defend the merits of its position. Once commenced by the Service, the administrative appeals process is expected to take six to fifteen months to complete. If the Company s appeal is not resolved satisfactorily, it will evaluate all of its options, including litigation. In accordance with SFAS No. 109 Accounting for Income Taxes, the Company has accrued a deferred tax liability based on the differences between its financial reporting and tax bases of such assets in its consolidated balance sheet as of November 30, 2006. While an adverse resolution of these matters

could result in a material negative impact on cash flow, including payment of taxes from amounts currently on deposit with the Service, the Company believes that it has provided adequate reserves related to these matters including interest charges through November 30, 2006 totaling approximately \$12.6 million, and, as a result, does not expect that such an outcome would have a material adverse effect on results of operations.

Page 68

### **Table of Contents**

#### **Current Litigation**

The Company is from time to time a party to routine litigation incidental to its business. Management does not believe that the resolution of any or all of such litigation will have a material adverse effect on the Company s financial condition or results of operations.

In addition to such routine litigation incident to its business, the Company is a party to litigation described below. On July 13, 2005, Kentucky Speedway, LLC filed a civil action in the Eastern District of Kentucky against NASCAR and the Company alleging that NASCAR and ISC have acted, and continue to act, individually and in combination and collusion with each other and other companies that control motorsports entertainment facilities hosting NASCAR NEXTEL Cup Series, to illegally restrict the award of ... NASCAR NEXTEL Cup Series [races]. The complaint seeks damages and an injunction requiring NASCAR to establish a competitive bidding process for NEXTEL Cup events and prohibiting further violations of the antitrust laws. Other than some vaguely conclusory allegations, the complaint fails to specify any conduct by International Speedway Corporation ( ISC ) other than conducting and growing its motorsports entertainment business for the benefit of its shareholders. The Company believes the allegations to be without merit and intends to defend itself vigorously. The Company has retained counsel and is pursuing defenses to the suit while maintaining potential counterclaim remedies available to it to recover the damages caused by the filing of the suit. The court has established a February 1, 2007 deadline for the completion of pre-trial discovery factual matters which is to be followed by discovery of expert opinion matters. Based upon the current timeline a trial on the merits of the case is scheduled for no earlier than Fall 2007. While it is premature to quantify either the likelihood or the potential magnitude of an adverse decision, the fees and expenses associated with the defense of this suit are not covered by insurance and could adversely impact the Company s financial condition or results of operations and cash flows, even if the Company ultimately prevails. Further, the time devoted to this matter by management and the possible impact of litigation on business negotiations occurring prior to resolution of this matter could also adversely impact our financial condition or results of operations and cash flows. Finally, even if the direct effect of the resolution of this case does not result in a material adverse impact on us, it is possible that the resolution of this case could result in industry-wide changes in the way race schedules are determined by sanctioning bodies, which could indirectly have a material adverse impact on the Company.

# NOTE 11 RELATED PARTY DISCLOSURES AND TRANSACTIONS

All of the racing events that take place during the Company s fiscal year are sanctioned by various racing organizations such as the American Historic Racing Motorcycle Association, the American Motorcyclist Association, the Automobile Racing Club of America, the American Sportbike Racing Association Championship Cup Series, Grand American, Historic Sportscar Racing, the International Race of Champions, IRL, NASCAR, NHRA, the Porsche Club of America, the Sports Car Club of America, the Sportscar Vintage Racing Association, the United States Auto Club and the World Karting Association. NASCAR, which sanctions some of the Company s principal racing events, is a member of the France Family Group which controls in excess of 60.0 percent of the combined voting power of the outstanding stock of the Company, and some members of which serve as directors and officers of the Company. Standard NASCAR sanction agreements require racetrack operators to pay sanction fees and prize and point fund monies for each sanctioned event conducted. The prize and point fund monies are distributed by NASCAR to participants in the events. Prize and point fund monies paid by the Company to NASCAR from continuing operations for disbursement to competitors, which are exclusive of NASCAR sanction fees, totaled approximately \$102.5 million, \$118.5 million and \$131.3 million for the years ended November 30, 2004, 2005 and 2006, respectively. Prize and point fund monies paid by the Company to NASCAR for disbursement to competitors for events at North Carolina and Nazareth included in discontinued operations totaled approximately \$5.4 million for the year ended November 30, 2004. There were no prize and point fund monies paid to NASCAR related to discontinued operations for the years ended November 30, 2005 and 2006, respectively.

Page 69

#### **Table of Contents**

Under current agreements, NASCAR contracts directly with certain network providers for television rights to the entire NASCAR NEXTEL Cup and Busch series schedules. Event promoters share in the television rights fees in accordance with the provision of the sanction agreement for each NASCAR NEXTEL Cup and Busch series event. Under the terms of this arrangement, NASCAR retains 10.0 percent of the gross broadcast rights fees allocated to each NASCAR NEXTEL Cup or Busch series event as a component of its sanction fees and remits the remaining 90.0 percent to the event promoter. The event promoter pays 25.0 percent of the gross broadcast rights fees allocated to the event as part of the previously discussed prize money paid to NASCAR for disbursement to competitors. The Company s television broadcast and ancillary rights fees from continuing operations received from NASCAR for the NASCAR NEXTEL Cup and Busch series events conducted at its wholly-owned facilities were \$188.9 million, \$235.9 million and \$273.4 million in fiscal years 2004, 2005 and 2006, respectively. Television broadcast and ancillary rights fees received from NASCAR for the NASCAR NEXTEL Cup and Busch series events held at North Carolina and the NASCAR Busch Series event held at Nazareth and included in discontinued operations totaled approximately \$9.3 million for the year ended November 30, 2004. There were no television broadcast and ancillary rights fees received from NASCAR related to discontinued operations during the years ended November 30, 2005 and 2006, respectively.

In addition, NASCAR and the Company share a variety of expenses in the ordinary course of business. NASCAR pays rent, as well as a related maintenance fee (allocated based on square footage), to the Company for office space in the Company s corporate office complex in Daytona Beach, Florida. The Company paid rent to NASCAR for office space in Los Angeles, California beginning October 2005. These rents are based upon estimated fair market lease rates for comparable facilities. NASCAR pays the Company for radio, program and strategic initiative advertising, hospitality and suite rentals, various tickets and credentials, catering services, participation in a NASCAR racing event banquet, and track and other equipment rentals based on similar prices paid by unrelated, third party purchasers of similar items. The Company pays NASCAR for certain advertising, participation in NASCAR racing series banquets, the use of NASCAR trademarks and intellectual images and production space for NEXTEL Vision based on similar prices paid by unrelated, third party purchasers of similar items. The Company s payments to NASCAR for MRN Radio s broadcast rights to NASCAR Craftsman Truck races represents an agreed-upon percentage of the Company s advertising revenues attributable to such race broadcasts. In fiscal 2005 and 2006 NASCAR is reimbursing the Company for the buyout of the remaining rights associated with a certain sponsorship agreement. NASCAR also reimburses the Company for 50.0 percent of the compensation paid to certain personnel working in the Company s legal, risk management and transportation departments, as well as 50.0 percent of the compensation expense associated with certain receptionists. The Company reimburses NASCAR for 50.0 percent of the compensation paid to certain personnel working in NASCAR s legal department. NASCAR s reimbursement for use of the Company s mailroom, janitorial services, security services, catering, graphic arts, photo and publishing services, telephone system and the Company s reimbursement of NASCAR for use of corporate aircraft, is based on actual usage or an allocation of total actual usage. The aggregate amount received from NASCAR by the Company for shared expenses, net of amounts paid by the Company for shared expenses, totaled approximately \$2.8 million, \$3.6 million and \$3.6 million during fiscal 2004, 2005 and 2006, respectively.

Grand American sanctions various events at certain of the Company s facilities. While certain officers and directors of the Company are equity investors in Grand American, no officer or director has more than a 10.0 percent equity interest. In addition, certain officers and directors of the Company, representing a non-controlling interest, serve on Grand American s Board of Managers. Standard Grand American sanction agreements require racetrack operators to pay sanction fees and prize and point fund monies for each sanctioned event conducted. The prize and point fund monies are distributed by Grand American to participants in the events. Sanction fees paid by the Company to Grand American totaled approximately \$924,000, \$1.1 million and \$1.2 million for the years ended November 30, 2004, 2005 and 2006, respectively.

In addition, Grand American and the Company share a variety of expenses in the ordinary course of business. Grand American pays rent to the Company for office space in the Company s corporate office complex in Daytona Beach, Florida. These rents are based upon estimated fair market lease rates for comparable facilities. Grand American purchases various advertising, catering services, suites and hospitality and track and equipment rentals from the

Company based on similar prices paid by unrelated, third party purchasers of similar items. The Company pays Grand American for the use of Grand American s trademarks based on similar prices paid by unrelated, third party purchasers of similar items. Grand American s reimbursement for use of the Company s mailroom, telephone system, security, graphic arts, photo and publishing services is based on actual usage or an allocation of total actual usage.

Page 70

#### **Table of Contents**

The aggregate amount received from Grand American by the Company for shared expenses, net of amounts paid by the Company for shared expenses, totaled approximately \$226,000, \$223,000 and \$510,000 during fiscal 2004, 2005 and 2006, respectively.

The Company strives to ensure, and management believes that, the terms of the Company s transactions with NASCAR and Grand American are no less favorable to the Company than could be obtained in arms-length negotiations.

Certain members of the France Family Group paid the Company for the utilization of security services, event planning, event tickets, purchase of catering services, maintenance services, and certain equipment. During the last quarter of fiscal 2004 and all of fiscal 2005, the Company provided publishing and distribution services for Game Change Marketing, LLC, and in fiscal 2004 tickets to Brand Sense Marketing, which are companies owned by a France Family Group member and leased certain parcels of land from WCF and JCF, LLC, which is owned by France Family Group members. The land parcels are used primarily for parking during the events held at Martinsville Speedway. The amounts paid for these items were based on actual costs incurred, similar prices paid by unrelated third party purchasers of similar items or estimated fair market values. The aggregate amount received by the Company for these items, net of amounts paid, totaled approximately \$266,000, \$3.3 million and \$2.4 million during fiscal 2004, 2005 and 2006, respectively.

The Company has collateral assignment split-dollar insurance agreements covering the lives of William C. France and James C. France and their respective spouses. Upon surrender of the policies or payment of the death benefits thereunder, the Company is entitled to repayment of an amount equal to the cumulative premiums previously paid by the Company. The Company may cause the agreements to be terminated and the policies surrendered at any time after the cash surrender value of the policies equals the cumulative premiums advanced under the agreements. The Company recorded the insurance expense net of the increase in cash surrender value of the policies associated with these agreements.

Crotty & Bartlett, P.A., a law firm controlled by siblings of W. Garrett Crotty, one of the Company s executive officers, leased office space located in the Company s corporate office complex in Daytona Beach, Florida. The Company engages Crotty & Bartlett for certain legal and consulting services. The aggregate amount paid to Crotty & Bartlett by the Company for legal and consulting services, net of amounts received by the Company for leased office space, totaled approximately \$119,000, \$180,000 and \$150,000 during fiscal 2004, 2005 and 2006, respectively.

J. Hyatt Brown, one of the Company s directors, serves as President and Chief Executive Officer of Brown & Brown, Inc. (Brown & Brown ). Brown & Brown has received commissions for serving as the Company s insurance broker for several of the Company s insurance policies, including the Company s property and casualty policy, certain employee benefit programs and the split-dollar arrangements established for the benefit of William C. France, James C. France and their respective spouses. The aggregate commissions received by Brown & Brown in connection with the Company s policies were approximately \$390,000, \$507,000 and \$565,000, during fiscal 2004, 2005 and 2006, respectively.

Kinsey, Vincent Pyle, L.C., a law firm which Christy F. Harris, one of the Company s directors, joined in fiscal 2004, provided legal services to the Company during fiscal 2004, 2005 and 2006. The Company paid approximately \$301,000, \$359,000 and \$169,000 for these services in fiscal 2004, 2005 and 2006, which were charged to the Company on the same basis as those provided other clients.

Mr. Gregory W. Penske, one of the Company s directors, is also an officer and director of Penske Performance, Inc. and other Penske Corporation affiliates, as well as the son of Roger S. Penske. Roger S. Penske beneficially owns a majority of the voting stock of and controls Penske Corporation and its affiliates. The Company rented Penske Corporation and its affiliates certain facilities for a driving school and sold hospitality suite occupancy and related services, merchandise and accessories to Penske Corporation, its affiliates and other related companies. In a special promotional arrangement designed to grow demand while maintaining price integrity, the Company sold approximately 8,000 tickets for certain events during fiscal 2004 and 2005 at discounts greater than those afforded

Table of Contents 90

Page 71

#### **Table of Contents**

any other ticket purchaser to Penske Automotive Group, one of the largest automobile retailers in Southern California, which effected distribution of those tickets. Penske Truck Leasing rented certain vehicles and sold related supplies and services to the Company. Also, the Company paid Penske Corporation for the use of certain trademarks. In fiscal 2004, 2005 and 2006, the aggregate amount received from Penske Corporation, its affiliates and other related companies, net of amounts paid by the Company, totaled approximately \$2.4 million, \$1.5 million and \$1.9 million, respectively, for the aforementioned goods and services.

Raceway Associates is owned 75.0 percent by Motorsports Alliance and 25.0 percent by the former owners of the Route 66 Raceway, LLC. Edward H. Rensi, a director of the Company, sold his approximately 1.3 percent ownership interest in Raceway Associates to unrelated third parties in fiscal 2005. The Company owns an indirect equity investment in Chicagoland Speedway through the Company s equity investment in Motorsports Alliance. The Company pays Chicagoland Speedway fees to sell merchandise and programs on its property and conduct radio broadcasts of its events. Chicagoland pays the Company for the purchase of programs and for costs related to the use of the Company s jet dryers and other event support at its events. The net amounts paid by the Company were approximately \$621,000, \$572,000 and \$636,000, during fiscal 2004, 2005 and 2006, respectively.

NOTE 12 SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

Cash paid for income taxes and interest for the years ended November 30, is summarized as follows (in thousands):

|                   | 2004     | 2005     | 2006     |
|-------------------|----------|----------|----------|
| Income taxes paid | \$35,962 | \$84,093 | \$79,228 |
| Interest paid     | \$23,414 | \$19,679 | \$20,380 |

#### NOTE 13 LONG-TERM STOCK INCENTIVE PLAN

The Company s 1996 Long-Term Stock Incentive Plan (the 1996 Plan ) authorized the grant of stock options (incentive and nonqualified), stock appreciation rights and restricted stock. The Company reserved an aggregate of 1,000,000 shares (subject to adjustment for stock splits and similar capital changes) of the Company s Class A Common Stock for grants under the 1996 Plan. The 1996 Plan terminated in September 2006. All unvested stock options and restricted stock granted prior to the termination will continue to vest and will continue to be exercisable in accordance with their original terms.

Page 72

#### **Table of Contents**

In April, 2006, the Company s shareholders approved the 2006 Long-Term Incentive Plan (the 2006 Plan ) which authorizes the grant of stock options (incentive and non-qualified), stock appreciation rights, restricted and unrestricted stock, cash awards and Performance Units (as defined in the 2006 Plan) to employees, consultants and advisors of the Company capable of contributing to the Company s performance. The Company has reserved an aggregate of 1,000,000 shares (subject to adjustment for stock splits and similar capital changes) of the Company s Class A Common Stock for grants under the 2006 Plan. Incentive Stock Options may be granted only to employees eligible to receive them under the Internal Revenue Code of 1996, as amended. The 2006 Plan approved by the shareholders appoints the Compensation Committee (the Committee ) to administer the 2006 Plan. Awards under the 2006 Plan will contain such terms and conditions not inconsistent with the 2006 Plan as the Committee in its discretion approves. The Committee has discretion to administer the 2006 Plan in the manner which it determines, from time to time, is in the best interest of the Company. There have been no awards granted under the 2006 Plan. Prior to December 1, 2005 the Company accounted for the 1996 Plan under the recognition and measurement principles of Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations as permitted by SFAS No. 123, Accounting for Stock-Based Compensation. The Company recognized stock-based compensation cost on its restricted shares awarded on the accelerated method over their vesting periods equal to the fair market value of these shares on the date of award. No stock-based employee compensation cost was reflected in the Consolidated Statement of Operations relating to stock options for the fiscal years ended November 30, 2004 and 2005, as all options granted under the 1996 Plan had an exercise price equal to the market value of the underlying common stock on the date of grant.

Effective December 1, 2005, the Company adopted the fair value recognition provisions of SFAS No. 123(R), Share-Based Payment, using the modified-prospective-transition method and accordingly prior periods have not been restated to reflect the impact of SFAS 123(R). Under that transition method, compensation cost recognized during the fiscal year ended November 30, 2006 includes: (a) compensation cost for all share-based payments granted prior to, but not yet vested as of December 1, 2005, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123, and (b) compensation cost for all share-based payments granted subsequent to December 1, 2005, based on the grant-date fair value estimated in accordance with the provisions of SFAS No. 123(R). Stock-based compensation expense for the fiscal year ended November 30, 2006, totaled approximately \$2.7 million. Stock-based compensation expense for the fiscal years ended November 30, 2004 and 2005, totaled approximately \$1.7 million and \$2.0 million, respectively, under the intrinsic value method in accordance with APB No. 25.

Page 73

#### **Table of Contents**

As a result of adopting SFAS No. 123(R) on December 1, 2005, the Company s income before income taxes and net income are approximately \$459,000 and \$283,000 lower, respectively, for the fiscal year ended November 30, 2006, than if it had continued to account for share-based compensation under APB Opinion No. 25. Basic and diluted earnings per share for the fiscal year ended November 30, 2006 are \$0.01 lower, respectively, than if the Company had continued to account for share-based compensation under APB No. 25.

Prior to the adoption of SFAS No. 123(R), the Company presented all tax benefits of deductions resulting from the vesting of restricted stock awards and exercise of stock options as operating cash flows in the Statement of Cash Flows. SFAS No. 123(R) requires the cash flows resulting from the tax benefits from tax deductions in excess of the compensation cost recognized for restricted stock awards and options (excess tax benefits) to be classified as financing cash flows. The \$185,000 excess tax benefits relating to stock-based compensation classified as a financing cash inflow would have been classified as an operating cash inflow prior to the adoption of SFAS No. 123(R). The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123(R) to stock-based employee compensation after giving consideration to potential forfeitures for the years ended November 30. For purposes of this pro forma disclosure, the fair value of the options is estimated using a Black-Scholes-Merton option-pricing formula and amortized to expense over the options vesting periods (in thousands, except per share amounts):

| Net income, as reported   | \$<br>2004<br>156,318 | \$<br>2005<br>159,361 |
|---|-----------------------|-----------------------|
| Add: Stock-based employee compensation expense included in reported net income, net of related tax effects                            | 1,051                 | 1,190                 |
| Deduct: Stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects | (1,242)               | (1,380)               |
| Pro forma net income  | \$<br>156,127         | \$<br>159,171         |
| Earnings per share: Basic as reported   | \$<br>2.94            | \$<br>3.00            |
| Basic pro forma   | \$<br>2.94            | \$<br>3.00            |
| Diluted as reported   | \$<br>2.94            | \$<br>2.99            |
| Diluted pro forma   | \$<br>2.94            | \$<br>2.99            |

#### Restricted Stock Awards

Restricted stock awarded under the 1996 Plan generally is subject to forfeiture in the event of termination of employment prior to vesting dates. Prior to vesting, the 1996 Plan participants own the shares and may vote and receive dividends, but are subject to certain restrictions. Restrictions include the prohibition of the sale or transfer of the shares during the period prior to vesting of the shares. The Company also has the right of first refusal to purchase any shares of stock issued under the 1996 Plan which are offered for sale subsequent to vesting. The Company records stock-based compensation cost on its restricted shares awarded on the accelerated method over the requisite service period.

Page 74

#### **Table of Contents**

Restricted stock of the Company s Class A Common Stock awarded under the 1996 Plan generally vest at the rate of 50.0 percent of each award on the third anniversary of the award date and the remaining 50.0 percent on the fifth anniversary of the award date.

The fair value of nonvested restricted stock is determined based on the opening trading price of the Company s Class A Common Stock on the grant date. The Company granted 47,832, 53,599 and 60,015 shares of restricted stock awards of the Company s Class A Common Stock during the fiscal years ended November 30, 2004, 2005 and 2006, respectively, to certain officers and managers under the 1996 Plan. The weighted average grant date fair value of these restricted stock awards was \$42.28, \$54.23 and \$50.90 per share, respectively.

A summary of the status of the Company s restricted stock as of November 30, 2006, and changes during the fiscal year ended November 30, 2006, is presented below:

|                               |            | Weighted-<br>Average | Weighted-<br>Average | Aggregate    |
|-------------------------------|------------|----------------------|----------------------|--------------|
|                               |            | Grant-Date<br>Fair   | Remaining            | Intrinsic    |
|                               | Restricted | Value<br>(Per        | Contractual<br>Term  | Value<br>(in |
|                               | Shares     | Share)               | (Years)              | thousands)   |
| Unvested at November 30, 2005 | 178,566    | \$45.2               |                      |              |
| Granted                       | 60,015     | 50.9                 |                      |              |
| Vested                        | (39,104)   | 38.6                 |                      |              |
| Forfeited                     | (4,997)    | 48.5                 |                      |              |
| Unvested at November 30, 2006 | 194,480    | \$48.2               | 2.9                  | \$10,080     |

As of November 30, 2006, there was approximately \$4.8 million of total unrecognized compensation cost related to unvested restricted stock awards granted under the 1996 Plan. This cost is expected to be recognized over a weighted-average period of 2.9 years. The total fair value of restricted stock awards vested during the fiscal years ended November 30, 2004, 2005 and 2006, was approximately \$1.4 million, \$2.3 million and \$2.0 million, respectively.

Page 75

#### **Table of Contents**

Nonqualified and Incentive Stock Options

A portion of each non-employee director s compensation for their service as a director is through awards of options to acquire shares of the Company s Class A Common Stock under the 1996 Plan. These options become exercisable one year after the date of grant and expire on the tenth anniversary of the date of grant. The Company also grants options to certain non-officer managers to purchase the Company s Class A Common Stock under the 1996 Plan. These options generally vest over a two and one-half year period and expire on the tenth anniversary of the date of grant. The Company records stock-based compensation cost on its stock options awarded on the straight-line method over the requisite service period.

The fair value of each option granted is estimated on the grant date using the Black-Scholes-Merton option-pricing valuation model that uses the assumptions noted in the following table. Expected volatilities are based on implied volatilities from historical volatility of the Company s stock and other factors. The Company uses historical data to estimate option exercises and employee terminations within the valuation model. Separate groups of employees that have similar historical exercise behavior are considered separately for valuation purposes. The expected term of options granted is estimated based on historical exercise behavior and represents the period of time that options granted are expected to be outstanding. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

|                             | 2004      | 2005  | 2006        |
|-----------------------------|-----------|-------|-------------|
| Expected volatility         | 30.4%     | 25.3% | 24.8%-32.8% |
| Weighted average volatility | 30.4%     | 25.3% | 27.3%       |
| Expected dividends          | 0.14%     | 0.11% | 0.16%       |
| Expected term (in years)    | 5.0       | 5.0   | 5.1-6.8     |
| Risk-free rate              | 3.2%-3.9% | 3.2%  | 5.0%-5.1%   |

Page 76

#### **Table of Contents**

A summary of option activity under the 1996 Plan as of November 30, 2006, and changes during the year then ended is presented below:

| Options   | Shares                                   | Weighted-<br>Average<br>Exercise<br>Price | Weighted-<br>Average<br>Remaining<br>Contractual<br>Term<br>(Years) | Aggregate Intrinsic Value (in thousands) |
|---|--|---|---|--|
| Outstanding at November 30, 2005<br>Granted<br>Exercised<br>Forfeited | 126,622<br>33,417<br>(4,666)<br>(12,334) | \$ 46.3<br>46.4<br>40.4<br>46.9           |   |  |
| Outstanding at November 30, 2006                                      | 143,039                                  | \$ 46.4                                   | 7.2   | \$ 901                                   |
| Vested and expected to vest at November 30, 2006                      | 141,161                                  | \$ 46.4                                   | 7.2   | \$ 893                                   |
| Exercisable at November 30, 2006                                      | 98,950                                   | \$ 45.3                                   | 6.2   | \$ 719                                   |

The weighted average grant-date fair value of options granted during the fiscal years ended November 30, 2004, 2005 and 2006 was \$14.3, \$16.2 and \$16.6, respectively. The total intrinsic value of options exercised during the fiscal years ended November 30, 2004, 2005 and 2006 was approximately \$158,000, \$181,000 and \$39,000, respectively. The actual tax benefit realized for the tax deductions from exercise of the stock options totaled approximately \$62,000, \$70,000 and \$15,000 for the fiscal years ended November 30, 2004, 2005 and 2006, respectively. As of November 30, 2006, there was approximately \$455,000 of total unrecognized compensation cost related to unvested stock options granted under the 1996 Plan. That cost is expected to be recognized over a weighted-average period of 1.1 years.

#### NOTE 14 FINANCIAL INSTRUMENTS

The carrying values of cash and cash equivalents, accounts receivable, short-term investments, accounts payable, and accrued liabilities approximate fair value due to the short-term maturities of these assets and liabilities.

Fair values of long-term debt and interest rate swaps are based on quoted market prices at the date of measurement. The Company s credit facilities approximate fair value as they bear interest rates that approximate market. At November 30, 2006, the fair value of the remaining long-term debt, which includes the 2004 Senior Notes and TIF bond Funding Commitment, as determined by quotes from financial institutions, was \$370.5 million compared to the carrying amount of \$368.1 million.

#### NOTE 15 QUARTERLY DATA (UNAUDITED)

The Company derives most of its income from a limited number of NASCAR-sanctioned races. As a result, the Company s business has been, and is expected to remain, highly seasonal based on the timing of major events. For example, one of the Company s NASCAR NEXTEL Cup Series events is traditionally held on the Sunday preceding Labor Day. Accordingly, the revenue and expenses for that race and/or the related supporting events may be recognized in either the fiscal quarter ending August 31 or the fiscal quarter ending November 30.

Page 77

#### **Table of Contents**

The following table presents certain unaudited financial data for each quarter of fiscal 2005 and 2006 (in thousands, except per share amounts):

|                                   |                      | Fiscal Qu | arter Ended |           |
|-----------------------------------|----------------------|-----------|-------------|-----------|
|                                   |                      |           |             | November  |
|                                   | February 28,         | May 31,   | August 31,  | 30,       |
|                                   | 2005                 | 2005      | 2005        | 2005      |
| Total revenue                     | \$179,432            | \$157,447 | \$166,519   | \$236,730 |
| Operating income                  | 71,847               | 46,866    | 56,019      | 90,533    |
| Income from continuing operations | 41,118               | 26,540    | 36,804      | 54,612    |
| Net income                        | 41,065               | 26,501    | 36,752      | 55,044    |
| Basic earnings per share          | 0.77                 | 0.50      | 0.69        | 1.04      |
| Diluted earnings per share        | 0.77                 | 0.50      | 0.69        | 1.03      |
|                                   | Fiscal Quarter Ended |           |             |           |
|                                   |                      |           |             | November  |
|                                   | February 28,         | May 31,   | August 31,  | 30,       |
|                                   | 2006                 | 2006      | 2006        | 2006(1)   |
| Total revenue                     | \$193,934            | \$172,083 | \$178,892   | \$253,460 |
| Operating income                  | 78,463               | 52,176    | 51,808      | 16,719    |
| Income from continuing operations | 44,131               | 30,727    | 34,299      | 7,823     |
| Net income                        | 44,053               | 30,687    | 34,272      | 7,792     |
| Basic earnings per share          | 0.83                 | 0.58      | 0.64        | 0.15      |
| Diluted earnings per share        | 0.83                 | 0.58      | 0.64        | 0.15      |

<sup>(1)</sup> The fourth quarter of fiscal 2006 includes the impairment of long-lived assets totaling approximately \$87.1 million, or \$1.04 per basic and diluted share after-tax.

### NOTE 16 SEGMENT REPORTING

The general nature of the Company s business is a motorsports themed amusement enterprise, furnishing amusement to the public in the form of motorsports themed entertainment. The Company s motorsports event operations consist principally of racing events at its major motorsports entertainment facilities. The Company s remaining business units, which are comprised of the radio network production and syndication of numerous racing events and programs, the operation of a motorsports-themed amusement and entertainment complex, certain souvenir merchandising operations not associated with the promotion of motorsports events at the Company s facilities, construction management services, leasing operations, financing and licensing operations and agricultural operations are included in the All Other segment. The Company evaluates financial performance of the business units on operating profit after allocation of corporate general and administrative ( G&A ) expenses. Corporate G&A expenses are allocated to business units based on each business unit s net revenues to total net revenues.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. Intersegment sales are accounted for at prices comparable to unaffiliated customers. Intersegment revenues were approximately \$9.0 million, \$12.2 million and \$8.5 million for the years ended November 30, 2004, 2005, and 2006, respectively (in thousands).

|                               | For The Year Ended November 30, 2004 |           |            |
|-------------------------------|--------------------------------------|-----------|------------|
|                               | Motorsports All                      |           |            |
|                               | Event                                | Other     | Total      |
| Revenues                      | \$ 609,086                           | \$ 47,774 | \$ 656,860 |
| Depreciation and amortization | 38,788                               | 5,655     | 44,443     |
| Operating income              | 217,067                              | 11,351    | 228,418    |

| Capital expenditures | 113,098   | 22,120  | 135,218   |
|----------------------|-----------|---------|-----------|
| Total assets         | 1,343,303 | 276,207 | 1,619,510 |
| Equity investments   | 36,489    |         | 36,489    |
|                      | <b>T</b>  |         |           |

Page 78

#### **Table of Contents**

|                               | For The Year Ended November 30, 2005 |                  |              |
|-------------------------------|--------------------------------------|------------------|--------------|
|                               | Motorsports                          | All              |              |
|                               | Event                                | Other            | Total        |
| Revenues                      | \$ 702,870                           | \$ 49,455        | \$ 752,325   |
| Depreciation and amortization | 43,971                               | 6,922            | 50,893       |
| Operating income              | 255,459                              | 9,806            | 265,265      |
| Capital expenditures          | 222,736                              | 26,114           | 248,850      |
| Total assets                  | 1,538,614                            | 258,455          | 1,797,069    |
| Equity investments            | 51,160                               |                  | 51,160       |
|                               | For The Ye                           | ear Ended Novemb | per 30, 2006 |

|                               | For The Year Ended November 30, 2006 |           |            |  |
|-------------------------------|--------------------------------------|-----------|------------|--|
|                               | Motorsports                          | All       |            |  |
|                               | Event                                | Other     | Total      |  |
| Revenues                      | \$ 758,263                           | \$ 48,577 | \$ 806,840 |  |
| Depreciation and amortization | 49,295                               | 7,538     | 56,833     |  |
| Operating income              | 188,133                              | 11,033    | 199,166    |  |
| Capital expenditures          | 96,635                               | 13,739    | 110,374    |  |
| Total assets                  | 1,627,129                            | 294,930   | 1,922,059  |  |
| Equity investments            | 175,915                              |           | 175,915    |  |
|                               |                                      |           |            |  |

#### NOTE 17 CONDENSED CONSOLIDATING FINANCIAL STATEMENTS

In connection with the 2004 Senior Notes, the Company is required to provide condensed consolidating financial information for its subsidiary guarantors. All of the Company s subsidiaries have, jointly and severally, fully and unconditionally guaranteed, to each holder of 2004 Senior Notes and the trustee under the Indenture for the 2004 Senior Notes, the full and prompt performance of the Company s obligations under the indenture and the 2004 Senior Notes, including the payment of principal (or premium, if any, on) and interest on the 2004 Senior Notes, on a equal and ratable basis.

The subsidiary guarantees are unsecured obligations of each subsidiary guarantor and rank equally in right of payment with all senior indebtedness of that subsidiary guarantor and senior in right of payment to all subordinated indebtedness of that subsidiary guarantor. The subsidiary guarantees are effectively subordinated to any secured indebtedness of the subsidiary guarantor with respect to the assets securing that indebtedness.

In the absence of both default and notice, there are no restrictions imposed by the Company s Credit Facility, 2004 Senior Notes, or guarantees on the Company s ability to obtain funds from its subsidiaries by dividend or loan. The Company has not presented separate financial statements for each of the guarantors, because it has deemed that such financial statements would not provide the investors with any material additional information.

Included in the tables below, are condensed consolidating balance sheets as of November 30, 2005 and 2006, and the condensed consolidating statements of operations and cash flows for the years ended November 30, 2004, 2005 and 2006, of: (a) the Parent; (b) the guarantor subsidiaries; (c) elimination entries necessary to consolidate Parent with guarantor subsidiaries; and (d) the Company on a consolidated basis (in thousands).

Page 79

# **Table of Contents**

|   | Condensed Consolidating Balance Sheet At November 30, 2005 Combined |                           |                   |                         |
|---|---|---------------------------|-------------------|-------------------------|
|   | Parent<br>Company   | Guarantor<br>Subsidiaries | Eliminations      | Consolidated            |
| Current assets Property and equipment, net                  | \$ 21,883<br>181,234  | \$ 194,183<br>997,448     | \$ (18,688)       | \$ 197,378<br>1,178,682 |
| Advances to and investments in subsidiaries<br>Other assets | 1,706,785<br>113,618  | 748,555<br>307,391        | (2,455,340)       | 421,009                 |
| Total Assets  | \$ 2,023,520  | \$ 2,247,577              | \$ (2,474,028)    | \$ 1,797,069            |
| Current liabilities   | \$ 36,034   | \$ 141,600                | \$ 4,857          | \$ 182,491              |
| Long-term debt Deferred income taxes                        | 1,049,757<br>53,123   | 244,719<br>141,702        | (926,089)         | 368,387<br>194,825      |
| Other liabilities   | 18  | 11,393                    |                   | 11,411                  |
| Total shareholders equity                                   | 884,588   | 1,708,163                 | (1,552,796)       | 1,039,955               |
| Total Liabilities and Shareholders Equity                   | \$ 2,023,520  | \$ 2,247,577              | \$ (2,474,028)    | \$ 1,797,069            |
|   | Condensed C   | •                         | nce Sheet At Nove | mber 30, 2006           |
|   | Parent  | Combined<br>Guarantor     |                   |                         |
|   | Company   | Subsidiaries              | Eliminations      | Consolidated            |
| Current assets  | \$ 16,396   | \$ 208,430                | \$ (21,224)       | \$ 203,602              |
| Property and equipment, net                                 | 176,574   | 980,739                   | (2.204.204)       | 1,157,313               |
| Advances to and investments in subsidiaries<br>Other assets | 1,659,901<br>127,371  | 734,303<br>433,773        | (2,394,204)       | 561,144                 |
| Total Assets  | \$ 1,980,242  | \$ 2,357,245              | \$ (2,415,428)    | \$ 1,922,059            |
| Current liabilities   | \$ 39,617   | \$ 150,125                | \$ 6,562          | \$ 196,304              |
| Long-term debt  | 1,037,135   | 48,411                    | (718,222)         | 367,324                 |
| Deferred income taxes                                       | 58,586  | 133,056                   | <i>( - )</i>      | 191,642                 |
| Other liabilities   | 5   | 11,669                    |                   | 11,674                  |
| Total shareholders equity                                   | 844,899   | 2,013,984                 | (1,703,768)       | 1,155,115               |
| Total Liabilities and Shareholders Equity                   | \$ 1,980,242  | \$ 2,357,245              | \$ (2,415,428)    | \$ 1,922,059            |
|   | Page 80   |                           |                   |                         |

#### **Table of Contents**

## Condensed Consolidating Statement Of Operations For The Year Ended November 30, 2004

|  | Parent   | Combined<br>Guarantor |              |              |
|--|----------|-----------------------|--------------|--------------|
|  | Company  | Subsidiaries          | Eliminations | Consolidated |
| Total revenues                           | \$ 2,175 | \$763,643             | \$(117,970)  | \$647,848    |
| Total expenses                           | 31,367   | 506,033               | (117,970)    | 419,430      |
| Operating (loss) income                  | (29,192) | 257,610               |              | 228,418      |
| Interest and other income (expense), net | 14,794   | 9,594                 | (44,292)     | (19,904)     |
| (Loss) income from continuing operations | (446)    | 171,034               | (44,292)     | 126,296      |
| Net (loss) income                        | (446)    | 201,056               | (44,292)     | 156,318      |

# Condensed Consolidating Statement Of Operations For The Year Ended November 30, 2005

Combined Guarantor Parent **Subsidiaries** Eliminations Company Consolidated Total revenues \$ 2,211 \$878,267 \$(140,349) \$740,129 Total expenses 31,649 583,564 (140,349)474,864 Operating (loss) income (29,438)294,703 265,265 Interest and other (expense) income, net 19,992 (134)(24,175)(4,317)(Loss) income from continuing operations (13,592)196,839 (24,175)159,072 Net (loss) income 197,128 159,361 (13,592)(24,175)

# Condensed Consolidating Statement Of Operations For The Year Ended November 30, 2006

|  | Parent<br>Company | Combined<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|-------------------|---------------------------------------|--------------|--------------|
| Total revenues                           | \$ 2,252          | \$941,957                             | \$(145,840)  | \$798,369    |
| Total expenses                           | 40,085            | 704,958                               | (145,840)    | 599,203      |
| Operating (loss) income                  | (37,833)          | 236,999                               |              | 199,166      |
| Interest and other (expense) income, net | (21,442)          | 42,327                                | (27,604)     | (6,719)      |
| (Loss) income from continuing operations | (38,119)          | 182,703                               | (27,604)     | 116,980      |
| Net (loss) income                        | (38,119)          | 182,527                               | (27,604)     | 116,804      |
|  | Page 81           |                                       |              |              |

#### **Table of Contents**

Net cash (used in) provided by operating

Net cash provided by (used in) investing

Net cash used in financing activities

activities

activities

#### Condensed Consolidating Statement Of Cash Flows For The Year Ended November 30, 2004

|   | Parent<br>Company | Combined Guarantor Subsidiaries | Eliminations | Consolidated |
|---|-------------------|---------------------------------|--------------|--------------|
| Net cash provided by operating activities                                       | \$ 48,810         | \$ 208,638                      | \$(31,462)   | \$ 225,986   |
| Net cash used in investing activities  Net cash provided by (used in) financing | (117,506)         | (262,272)                       | 31,462       | (348,316)    |
| activities  | 66,225            | (6,890)                         |              | 59,335       |

## Condensed Consolidating Statement Of Cash Flows For The Year Ended November 30, 2005

| Parent<br>Company  | Combined<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated          |
|--------------------|---------------------------------------|--------------|-----------------------|
| \$(113,798)        | \$ 274,372                            | \$(13,802)   | \$ 146,772            |
| 123,919<br>(3,276) | (303,932)<br>(7,505)                  | 13,802       | (166,211)<br>(10,781) |

# Condensed Consolidating Statement Of Cash Flows For The Year Ended November 30, 2006

|   | Parent<br>Company | Combined Guarantor Subsidiaries | Eliminations | Consolidated         |
|---|-------------------|---------------------------------|--------------|----------------------|
| Net cash (used in) provided by operating activities  Net cash provided by (used in) investing | \$(39,131)        | \$ 303,891                      | \$(23,363)   | \$ 241,397           |
| activities Net cash used in financing activities  | 37,075<br>(4,724) | (367,553)<br>(635)              | 23,363       | (307,115)<br>(5,359) |

#### NOTE 18 SUBSEOUENT EVENT PURCHASE OF RACEWAY ASSOCIATES

In November 2006, the Company announced that, through a wholly-owned subsidiary, it had entered into a purchase agreement with IMS to indirectly acquire an additional 37.5 percent interest in Raceway Associates. As a result of the transaction, the Company will own 100.0 percent of Motorsports Alliance, which owns 75.0 percent of Raceway Associates. Concurrent with the IMS transaction, the Company also exercised its right to purchase the minority partners remaining 25.0 percent interest in Raceway Associates pursuant to the 1999 Raceway Associates formation agreement.

All the above transactions closed on February 2, 2007, for a total purchase price of approximately \$102.4 million which was paid for utilizing existing cash on hand and approximately \$62.0 million in borrowings on the Company s 2006 Credit Facility. In connection with these transactions, the Company acquired Raceway Associates net assets, including approximately \$39.7 million in third party debt. These transactions will be accounted for as a business combination.

Page 82

#### **Table of Contents**

The Company believes that Chicagoland Speedway and Route 66 are uniquely attractive assets well-positioned in the nation s third largest media market. The region boasts a strong motorsports fan base, demonstrated by six consecutive years of season ticket sell-outs at Chicagoland Speedway since opening in 2001. The Company believes its active representation on Raceway Associates management committee since 2001 and extensive knowledge of the motorsports business will help ensure a seamless integration into ISC.

The purchase price for the Raceway Associates acquisition will be allocated to the assets acquired and liabilities assumed based on their fair market values at the acquisition date. Included in this acquisition are certain indefinite-lived intangible assets attributable to the NASCAR sanction agreements in place at the time of acquisition and goodwill. The Company will engage an independent appraisal firm to assist in the determination of the fair market value of such assets and liabilities.

Page 83

# **Table of Contents**

Schedule II Valuation and Qualifying Accounts (In Thousands)

| Balance<br>beginning<br>of<br>period | Additions charged to costs and expenses | Deductions (A)  | Balance at<br>end<br>of period   |
|--------------------------------------|---|---|--|
| \$1,500                              | \$340                                   | \$840   | \$ 1,000   |
| 1,500                                | 227                                     | 227   | 1,500  |
| 1,500                                | 427                                     | 427   | 1,500  |
|                                      |   |   |  |
| age 84                               |   |   |  |
|                                      | beginning<br>of<br>period<br>\$1,500    | Balance to beginning of costs and period expenses \$1,500 \$340 \$1,500 \$227 \$1,500 \$427 | Charged to beginning of costs and period expenses (A)  \$1,500 \$340 \$840  1,500 227 227  1,500 427 427 |

# **Table of Contents**

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

Page 85

#### **Table of Contents**

#### ITEM 9A. CONTROLS AND PROCEDURES

#### Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

We conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (Exchange Act), under the supervision of and with the participation of our management, including the Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer. Based on that evaluation, our management, including the Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer, concluded that our disclosure controls and procedures, subject to limitations as noted below, were effective at November 30, 2006, and during the period prior to and including the date of this report. There have been no significant changes in our internal controls or in other factors that could significantly affect internal controls subsequent to November 30, 2006.

Because of its inherent limitations, our disclosure controls and procedures may not prevent or detect misstatements. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected.

# Report of Management on Internal Control Over Financial Reporting

February 6, 2007

We, as members of management of International Speedway Corporation, are responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorizations of our management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of our assets that could have a material effect on the financial statements. Because of its inherent limitations, our disclosure controls and procedures may not prevent or detect misstatements. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.

We, under the supervision of and with the participation of our management, including the Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer, assessed the Company s internal control over financial reporting as of November 30, 2006, based on criteria for effective internal control over financial reporting described in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, we concluded that we maintained effective internal control over financial reporting as of November 30, 2006, based on the specified criteria.

Management s assessment of the effectiveness of our internal control over financial reporting has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which is included herein.

Page 86

#### **Table of Contents**

#### PART III

Pursuant to General Instruction G. (3) the information required by Part III (Items 10, 11, 12, 13, and 14) is to be incorporated by reference from our definitive information statement (filed pursuant to Regulation 14C) which involves the election of directors and which is to be filed with the Commission not later than 120 days after the end of the fiscal year covered by this Form 10-K.

Page 87

#### **Table of Contents**

#### **PART IV**

#### ITEM 15. EXHIBITS, CONSOLIDATED FINANCIAL STATEMENT SCHEDULES

- (a) Documents filed as a part of this report
- 1. Consolidated Financial Statements listed below:

Consolidated Balance Sheets - November 30, 2005 and 2006

Consolidated Statements of Operations - Years ended November 30, 2004, 2005, and 2006

Consolidated Statements of Cash Flows - Years ended November 30, 2004, 2005, and 2006

Notes to Consolidated Financial Statements

- 2. Consolidated Financial Statement Schedules listed below:
- II Valuation and qualifying accounts

All other schedules are omitted since the required information is not present or is not present in amounts sufficient to require submission of the schedule, or because the information required is included in the financial statements and notes thereto.

Page 88

# **Table of Contents**

# 3. Exhibits:

| Exhibit<br>Number<br>3.1 | Description of Exhibit - Articles of Amendment of the Restated and Amended Articles of Incorporation of the Company, as filed with the Florida Department of State on July 26, 1999. (3.1)**                     |  |  |  |  |
|--------------------------|--|--|--|--|--|
| 3.2                      | - Conformed Copy of Amended and Restated Articles of Incorporation of the Company, as amended as of July 26, 1999. (3.2)**   |  |  |  |  |
| 3.3                      | - Conformed Copy of Amended and Restated By-Laws of the Company. (3)(ii)***  |  |  |  |  |
| 4.1                      | - Indenture, dated April 23, 2004, between the Company, certain subsidiaries, and Wachovia Bank, National Association, as Trustee. (4.1)****   |  |  |  |  |
| 4.2                      | - Indenture, dated April 23, 2004, between the Company, certain subsidiaries, and Wachovia Bank, National Association, as Trustee. (4.2)****   |  |  |  |  |
| 4.3                      | - Registration Rights Agreement, dated as of April 23, 2004, among the Company, certain subsidiaries, Wachovia Capital Markets, LLC, Banc One Capital Markets, Inc. and SunTrust Capital Markets, Inc. (4.3)**** |  |  |  |  |
| 4.4                      | - Form of Registered Note due 2009 (included in Exhibit 4.1). (4.1)****  |  |  |  |  |
| 4.5                      | - Form of Registered Note due 2014 (included in Exhibit 4.2). (4.2)****  |  |  |  |  |
| 4.6                      | - $\$300,000,000$ Credit Agreement, dated as of June 16, 2006, among the Company, certain subsidiaries and the lenders party thereto. $(1)^{*****}$  |  |  |  |  |
| 10.1                     | - Daytona Property Lease. (3)*****   |  |  |  |  |
| 10.2                     | - First Amendment to Daytona Property Lease. filed herewith.   |  |  |  |  |
| 10.3                     | - Second Amendment to Daytona Property Lease. filed herewith.  |  |  |  |  |
| 10.4                     | - 1996 Long-Term Incentive Plan. (5)*****  |  |  |  |  |
| 10.5                     | - Split-Dollar Agreement (WCF).* (6)*****  |  |  |  |  |
| 10.6                     | - Split-Dollar Agreement (JCF).* (7)*****  |  |  |  |  |
| 21                       | - Subsidiaries of the Registrant filed herewith.   |  |  |  |  |
| 23.1                     | - Consent of Ernst & Young LLP filed herewith.   |  |  |  |  |
| 31.1                     | - Rule 13a-14(a) / 15d-14(a) Certification of Chief Executive Officer filed herewith   |  |  |  |  |
| 31.2                     | - Rule 13a-14(a) / 15d-14(a) Certification of Chief Financial Officer filed herewith.  |  |  |  |  |

31.3 - Rule 13a-14(a) / 15d-14(a) Certification of Chief Accounting Officer filed herewith.

- Section 1350 Certification filed herewith.

32

Page 89

#### **Table of Contents**

- \* Compensatory
  Plan required to
  be filed as an
  exhibit pursuant
  to Item 14(c).
- \*\* Incorporated by reference to the exhibit shown in parentheses and filed with the Company s
  Report on Form 8-K dated
  July 26, 1999.
- \*\*\* Incorporated by reference to the exhibit shown in parentheses and filed with the Company s report on Form 10-Q for the quarter ended February 28, 2003.
- \*\*\*\* Incorporated by reference to the exhibit shown in parentheses and filed with the Company s Registration Statement filed on Form S-4 File No. 333-118168.
- \*\*\*\*\* Incorporated by reference to the exhibit shown in parentheses and filed with the Company s report on Form 10-Q for the

quarter ended May 31, 2006.

\*\*\*\*\* Incorporated by reference to the exhibit shown in parentheses and filed with the Company=s Report on Form 10-K for the year ended

November 30,

1998.

Page 90

# **Table of Contents**

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature                 | Title   | Date             |  |  |  |
|---------------------------|---|------------------|--|--|--|
| /s/ James C. France       | Chief Executive Officer and Vice Chairman of the Board (Principal Executive Officer)                        | February 6, 2007 |  |  |  |
| James C. France           | · •   |                  |  |  |  |
| /s/ Susan G. Schandel     | Senior Vice President, Chief Financial Officer and<br>Treasurer (Principal Financial Officer)               | February 6, 2007 |  |  |  |
| Susan G. Schandel         |   |                  |  |  |  |
| /s/ Daniel W. Houser      | Vice President, Controller, Chief Accounting Officer and Assistant Treasurer (Principal Accounting Officer) | February 6, 2007 |  |  |  |
| Daniel W. Houser          | and rissistant from after (filmerpai rice canting officer)  |                  |  |  |  |
| /s/ William C. France     | Director  | February 6, 2007 |  |  |  |
| William C. France         |   |                  |  |  |  |
| /s/ Lesa France Kennedy   | Director  | February 6, 2007 |  |  |  |
| Lesa France Kennedy       |   |                  |  |  |  |
| /s/ Brian Z. France       | Director  | February 6, 2007 |  |  |  |
| Brian Z. France           |   |                  |  |  |  |
| /s/ J. Hyatt Brown        | Director  | February 6, 2007 |  |  |  |
| J. Hyatt Brown            |   |                  |  |  |  |
| /s/ Raymond K. Mason, Jr. | Director  | February 6, 2007 |  |  |  |
| Raymond K. Mason, Jr.     |   |                  |  |  |  |
| /s/ Larry Aiello, Jr.     | Director  | February 6, 2007 |  |  |  |
| Larry Aiello, Jr. Page 91 |   |                  |  |  |  |
|                           | -   |                  |  |  |  |